# PROFESSIONAL ACTIVITIES

The goal of professional programming is to develop skills and introduce professional opportunities for chapter members.

### **Company Categories**

These are the types of companies you should contact for speakers, tours and workshops

- Accounting
- Advertising
- Arts and entertainment
- Automotive
- Banking
- Consulting
- Delta Sigma Pi Central Office
- Distribution centers
- Economics

- Education
- Financial services
- Food and beverage
- Franchises/small business
- Government and law
- Healthcare
- Insurance
- International business
- Manufacturing

- Multimedia
- Non-profit organizations
- Printing
- Real estate
- Retail
- Sales and marketing
- Science and technology
- Shipping and packaging
- Sports management
  - Travel and Tourism

#### **Delta Sigma Pi Career Partners**





#### **Professional Topics**

- Advertising
- Career planning
- Choosing a major/career
- College to work transition
- Communication skills
- Conflict management
- Continuing education
- Customer service
- Diversity
- Economy
- Employee relations
- Entrepreneurship
- Ethics
- Etiquette-food, email, office, phone

- Federal, state, and local legal and government issues
- Financial management
- Foreign trade policies
- Globalization
- Goal setting
- Industry trends
- International business
- Interview preparation
- Job search techniques
- Leadership styles and qualities
- Marketing techniques
- Memory development

- Negotiating salaries and benefits
- Networking
- Presentation skills
- Professional dress
- Resume building
- Retirement planning
- Stress management
- Teamwork
- Time management
- Transition after college

## **Helpful Tips**

- Plan events and activities that appeal to all chapter members
- Combine professional programming with other chapter activities such as fundraising and social events
- Survey chapter members each semester to find their professional programming interests
- Focus on having a variety of events
- View the <u>Delta Sigma Pi Professional Activities Guide</u>
- Contact Central Office or email the <u>Educational and Leadership Consultants</u> for assistance and support