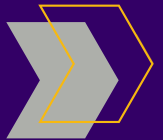


# DELTA SIGMA PI

## PROFESSIONAL BUSINESS FRATERNITY



*Professionalism. Service. Social. Scholarship.*







# DELTA SIGMA PI

PROFESSIONAL BUSINESS FRATERNITY

## OUR VISION STATEMENT

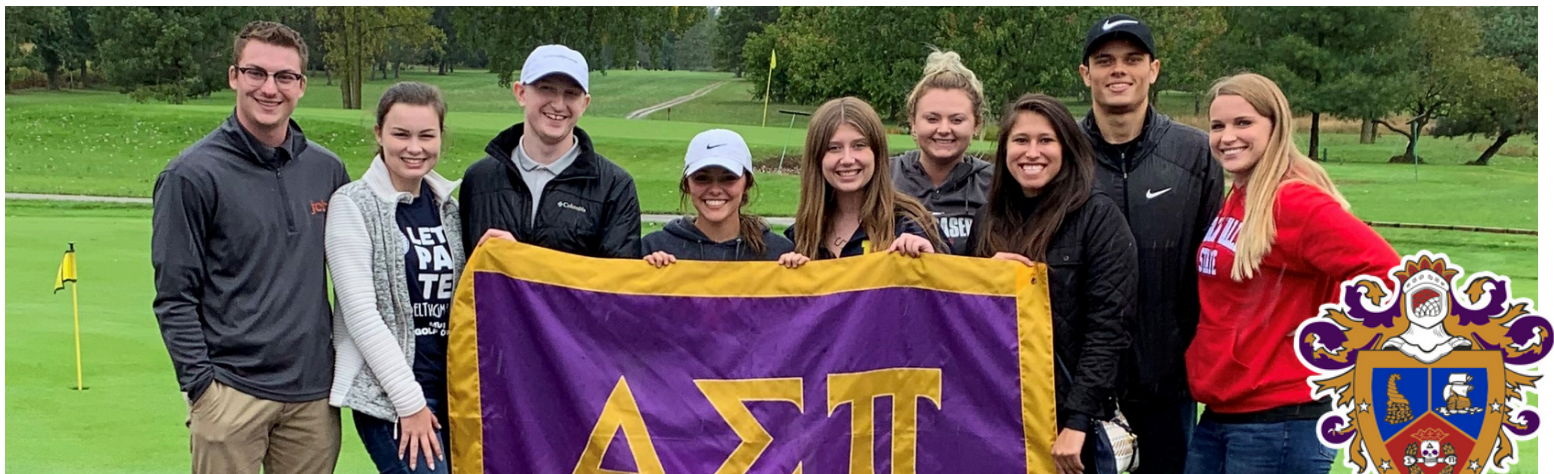
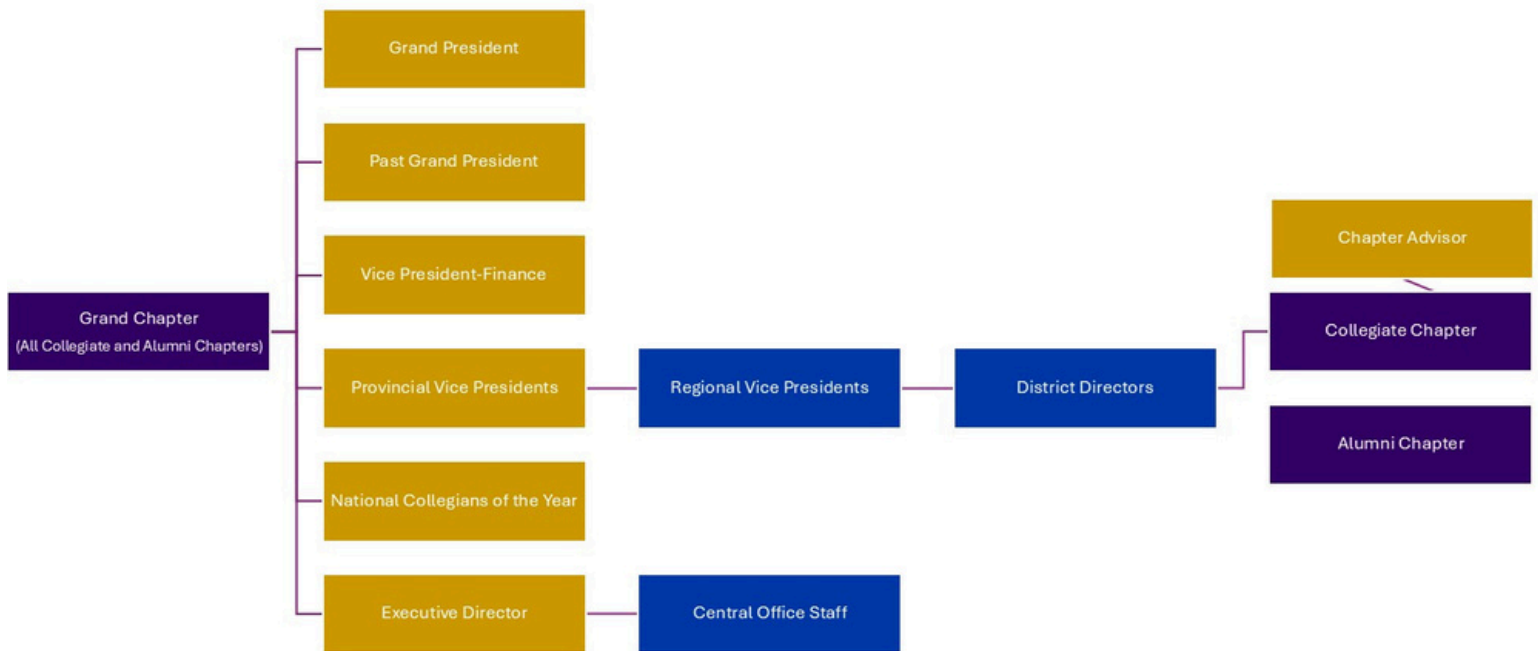
To be a lifelong community of inclusive leaders committed to creating a world in which everyone can prosper in business and beyond.



# INTRODUCTION

Since our founding in 1907, **Delta Sigma Pi** has become the nation's largest gender-inclusive **professional business fraternity**, building a heritage of excellence through leadership and service. Our primary purpose is to shape the next generation of business leaders. With more than **300** collegiate chapters chartered across the U.S. and approximately **50** active alumni groups, we are committed to scholarship, building professional and leadership skills, promoting connections between businesses and students, and championing higher standards of ethics and civic involvement among our members in their professional and personal lives.

## NATIONAL ORGANIZATIONAL CHART



# WHAT WE VALUE

## SCHOLARSHIP

Delta Sigma Pi doesn't exist without the strong academic prowess of its members. Excellence in the classroom builds tomorrow's business leaders. The Deltasig experience aims to supplement what members learn in the classroom and enhance those skills through additional educational programs.



## PROFESSIONAL DEVELOPMENT

Deltasig chapters host events to help members develop leadership skills such as time management, project planning and ethical leadership. Members enjoy high-quality training from business and cultural leaders as well as the opportunity to mentor and be mentored by leaders in their prospective fields. Delta Sigma Pi also offers several educational opportunities both in person at local and national events as well as virtually to prepare members for a career in business and beyond.

## SERVICE & PHILANTHROPY

Community service plays a central role in every Delta Sigma Pi chapter. Service events, whether on campus or in the community, put our business skills to use as we help others and impact our communities. Delta Sigma Pi chapters host various service events annually. Members engage in projects that impact their campus, surrounding communities, educational advancement, awareness, and activism just to name a few.





# WHAT WE VALUE

## FRIENDSHIPS & NETWORKING

Delta Sigma Pi balances business with brotherhood. Delta Sigma Pi is a great way to build lifelong friendships while developing an extensive network. During local and national events, members make connections with other collegiate and alumni members, whom they can count on to support them personally and professionally.



## BELONGING & CONNECTION

Delta Sigma Pi is committed to a sense of interpersonal connection in all chapters, and believes individuals and organizations benefit from a wide range of perspectives. We cultivate a culture of respect to broaden viewpoints to make stronger and more effective leaders in their fields. Our training and events focus on fostering respectful, sound standards that are engaging and able to be accessed by all members, no matter the background.





# LEADERSHIP DEVELOPMENT

Our primary purpose has always been to shape the next generation of business leaders. Within Delta Sigma Pi, members have many opportunities to gain valuable leadership and professional skills.

## WHAT DELTA SIGMA PI DOES ON YOUR CAMPUS:

- Develop organizational skills through hosting professional events not only for the chapter, but for the entire campus population.
- Develop skills in team management through an Executive Committee to lead the operations of the chapter as well as meaningful committees.
- Develop networking skills through organizing events and connecting with other campus organizations and Delta Sigma Pi chapters, as well as Fraternity alumni.
- Engage in a variety of faculty and staff recognition efforts.
- Develop organizational financial management through the collection of dues and fees, payment of invoices and management of their own budget.

## SPECIFIC EXAMPLES OF POTENTIAL ACTIVITIES:

### Professional

- Financial bootcamps
- Tours of distribution or supply chain facilities
- Alumni networking, luncheons or reunions
- Faculty receptions with industry leaders
- Pre-career fair sessions with recruiters
- Alumni promoting Delta Sigma Pi's impact in their workplace

### Service

- Participate in National Make a Difference Day
- Host a highway cleanup
- Manage professional closet in business school
- Host and participate in philanthropic events such as 5k runs and dance marathons
- Support local nonprofits through fundraising or offering services

### Scholarship

- Attend national Deltasig leadership development training
- Hold events with local high school business students
- Host tutoring sessions
- Assist students with scholarship applications or resumes
- Academic recognition programs





# NATIONAL & REGIONAL EVENTS

Delta Sigma Pi events are a great way to learn, make contacts, and give back to the community in a fun, social atmosphere. When attending Delta Sigma Pi events, participants learn personal, professional, and leadership skills. Both alumni and collegiate members attend Delta Sigma Pi events, held throughout the year in a variety of locations. Thanks to the generosity of the Delta Sigma Pi Leadership Foundation, costs for events stay low and benefits are considerable.



## PRESIDENTS' ACADEMY

Held every January, Presidents' Academy is a national professional development program offered to chapter presidents. It is designed to equip collegiate chapter presidents to **develop their leadership potential** in a way that has immediate benefits to them personally, the chapters they lead, and the Fraternity as a whole. Content centers around assessing and **developing strengths, coaching others, leading through ambiguity, and values-based leadership.**

## LEAD EVENTS

Leadership and Excellence Academies for Deltasigs (LEAD) events provide opportunities for Deltasigs to **build professional, leadership, and personal skills** in an effective way while also having fun. Conferences include panels, discussions, and breakout sessions on topics of relevance to leadership development, personal success, and Delta Sigma Pi chapter operations.

Held in different cities and areas of the country, LEAD events **develop a better leader and help create connections with fellow Deltasigs.**

## GRAND CHAPTER CONGRESS

Held in odd-numbered years, Grand Chapter Congress conducts the business of the Fraternity and offers **educational programming** of interest to collegians and alumni alike. Participants learn about and engage in the governance of an international organization.

This event offers college students the opportunity to vote on important fraternal issues and make meaningful connections through designed networking and social activities with organizational and industry leaders.





# STARTUP GROUP TIMELINE

## NEEDED BEFORE SUBMITTING CHARTERING PETITION:

- **Recognition**
  - Officially recognized by institution business school and/or student involvement
  - Startup bylaws submitted and approved by Fraternity
  - Required monthly and term specific forms completed for Fraternity and institution
- **Fees**
  - \$3,000 Chartering Fee
  - Demonstrate funds available for initiation and badge lease fees per charter member
  - Demonstrate at least \$1,000 for general operations upon petition approval
- **Events**
  - 2 Professional, 2 Service, 1 Fundraising event per term
    - “Floating” professional event can take place in either term
  - At least two (2) returning charter members attended a national Delta Sigma Pi event
  - Group holding weekly meetings with staff and volunteers
  - Officers holding regular meeting with staff and volunteers
- **25 Charter Members**
  - At least 20 returning for the next two terms after chartering

**MONTH 1-3: STAFF DOES**  
**MONTH 4-5: STAFF SUPPORTS**  
**MONTH 6-9: STAFF GUIDES**

### MONTH 1

- Staff, volunteers, local chapter members on site to recruit potential charter members
- Staff meet with faculty to identify potential faculty advisor(s)
- Staff and volunteer leaders identify, with students, standing meeting day/time
- Staff assist students with institution and business school student organization recognition
  - Staff will meet with student activities office for both business school and overall institution
- Staff and volunteers conduct a recruitment workshop with students to prepare them to recruit when staff not on site
- Potential charter members submit a letter of intent to pursue a charter to the Fraternity

### MONTH 2

- Students continue to recruit locally while staff continue to recruit virtually
- Staff assist group with creation and submission of the startup group bylaws
- Staff assist group with establishing a financial plan
  - Establishing a savings account
  - Creating a startup group budget
  - Collecting local dues and national fees
- Staff and volunteers identify officers
- Staff and students develop ideas for professional, service, social, and fundraising events





# STARTUP GROUP TIMELINE

## MONTH 3

1st invoice toward  
chartering fee

- Staff conduct officer training
- Officers schedule regular meetings with staff
- Once accounts are created, students plan and execute one (1) fundraiser
- Students, with support from staff and volunteers, conduct recruitment workshop

## MONTH 4

- Startup Group has hosted at least 2 professional events, 2 service events and 1 fundraiser
- Potential charter members begin creation of chartering petition

## MONTH 5

2nd invoice toward  
chartering fee

- Students plan and execute at least two (2) events for the group and individuals interested
- Staff and volunteers begin assisting group with integration of committees
- Potential charter members continue development of chartering petition

## WAYS A BUSINESS SCHOOL CAN ASSIST:

- Provide contact information for individuals in qualified programs
- Recommend faculty members to serve as advisors and/or for honorary initiation
- Funding toward chartering fees
- Funding toward registration and/or travel to national events
- Hosting installation celebration

## MONTH 6

- Students plan and execute at least two (2) events for the group and individuals interested
- Staff and volunteers continue assisting students with integration of committees
- Potential charter members continue development of chartering petition
- Potential charter members begin planning for initiation and installation

## MONTH 7

3rd invoice toward  
chartering fee

- Students plan and execute any remaining event requirements
- Potential charter members continue development of chartering petition and installation planning

## MONTH 8

- Students plan and execute any remaining event requirements
- Potential charter members finalize and submit chartering petition as well as installation plans

## MONTH 9

Remaining balance  
invoiced

- Potential charter members participate in pledge (new member) education program

## INSTALLATION MONTH

- Charter members participate in initiation and installation
- Newly initiated brothers participate in a new chapter orientation led by staff and volunteers



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# LEADERSHIP STRUCTURE

## STARTUP GROUP OFFICER ROLES

- **Growth Consultant:** Appointed paid staff member assigned as the primary support for the startup group
- **President:** Serves as the primary contact for the campus and the Fraternity. Oversees the Executive Committee and assumes responsibility for the agenda for Executive Committee meetings.
- **Senior Vice President:** Designs and executes the recruitment strategy for the group. Assumes the role of President when the President is unavailable. Serves as Chair of the recruitment committee.
- **Vice President-Finance:** Responsible for the groups finances and budget including collecting of monies from members, paying invoices and distribution of reimbursements. Serves as the Chair of the fundraising committee.
- **Vice President-Operations:** Serves the startup group by ensuring all officers complete their necessary forms and records minutes during Executive Committee and general startup group meetings.
- **Chancellor:** Assumes responsibility for the general startup group business meetings and facilitates the moving through the agenda while maintaining decorum through parliamentary procedure.
- **Vice President-Professional Activities:** Responsible for the planning and execution of the group's professional events and development programming. Serves as the Chair of the professional development committee. Expected to work closely with the Provincial Committee to ensure collaborative efforts are identified.
- **Vice President-Community Service:** Responsible for the planning and execution of the groups service and philanthropy programming. Serves as the Chair of the community service committee. Expected to work closely with the Provincial Committee to ensure collaborative efforts are identified.
- **Vice President-Scholarship and Awards:** Responsible for the recognition programs of the group including individual and group academic success and event recognition.
- **Vice President-Alumni Relations:** Responsible for identifying collaborative opportunities with local alumni. Expected to work closely with the Provincial Committee to ensure collaborative efforts are identified.
- **Faculty Advisor:** Elected by the chapter to serve as the campus policy/procedure “expert” while navigating the startup group process.
- **District Director:** Appointed by the Regional Vice President, the Delta Sigma Pi volunteer alumni advisor intended to be the Deltasig “expert” and advise the group and it’s officers.
- **Pledge Educator:** Also, appointed by the Regional Vice President, the Delta Sigma Pi volunteer alumni advisor who will conduct the standardized pledge (new member) education program curriculum.





# NEW CHAPTER SUPPORT

Delta Sigma Pi believes in building strong and sustainable chapters. To that end, we provide specialized and holistic support for the first two years of a new chapter's existence. This support includes regular connections, both in person and virtually, with members, volunteer leaders and staff. Continued support beyond the first two years is tailored to the unique needs of the chapter at that time and delivered in an appropriate manner.

- **6-12 Months**

- Multi-day in-person visit, each term, where staff will:
  - Meet with all officers individually, the chapter as a whole, and key administrators
  - Develop and review a long-term success plan
    - Creating benchmarks and objectives
    - Identify unrealized resources for recruitment efforts and funding
- Individual officers connect, at least monthly, with staff to review long-term plan objectives
- President connects weekly with staff
- President, staff, and local volunteer team connect monthly to review optimal support structure(s)
- Targeted messaging to individual officers and/or Executive Committee for upcoming deadlines and resources to facilitate timely completion

- **12-24 Months**

- One-day, at minimum, in-person visit each term
- Staff/volunteers conduct Executive Committee goal setting meeting
  - To review, adapt, and update long-term success plan
- Individual officers connect, at least, once per term with staff
- President connects monthly with staff
- Targeted messaging to individual officers and/or full Executive Committee for upcoming deadlines and resources to facilitate timely completion





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