



International Fraternity of Delta Sigma Pi
Report of the Southern Provincial Vice President
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The Southern Province and Fraternity as a whole have had a pretty exciting year, including the installation of the new Chi Omega chapter at Old Dominion in the Mid-Atlantic Province and reinstallation of the Omicron chapter at Vanderbilt University in the Mid-South Province. The South Atlantic Province had a very successful Area Conference at the University of Miami and we successfully ran the first Presidents' Academy in St Louis. We are close to 100% on placement of District Directors and all committee chairs are in place to start working on progressing professional and alumni development. Risk management concerns continue to be an issue at a number of chapters. Working to instill the proper Delta Sigma Pi procedures and transitions and minimize potentially harmful "traditions" is a big focus of the SoPro leadership team as well as enhancing and improving upon ritual. This is not meant to negatively impact the Brotherhood at the chapters, but to encourage positive methods of pledge and Brother education and grow strong leaders with strong morals and character.

Southern Provincial Leadership & Committees

- Regional Vice President's:
 - Atlantic Coast - Trina Kirk
 - Central Gulf - Holly Vernon
 - Mid-Atlantic - Aimee King
 - Mid-South - Madison Whitehouse
 - South Atlantic - Gabby Leto
 - Southeastern - Meghan Hill
- Alumni Development - Mitch Simmons
- Community Service - Holly Vernon
- Professional Development - Marlana Jones
- Scholastic Development & Awards - Gina Irvin
- Discipline - Carrie Burns, Holly Vernon, Meghan Hill

Significant Travel

Jan 19-21, 2018 - DSP Board of Directors Meeting, Oxford, OH

Feb 23-25, 2018 - Southern Provincial Conference, Charlotte, NC

Jun 22-24, 2018 - Southern Provincial Leadership Meeting, Hiawassee, GA

Aug 2-3, 2018 - DSP Board of Directors Meeting, Dallas, TX
Aug 3-5, 2018 - National Volunteer Leadership Retreat, Dallas, TX
Oct 3-5, 2018 - Southern Provincial LEAD School, Birmingham, AL
Nov 10, 2018 - Omicron chapter reinstallation at Vanderbilt Univ, Nashville, TN
Dec 1, 2018 - Chi Omega installation at Old Dominion Univ, Norfolk, VA
Jan 10-11, 2019 - DSP Board of Director Meeting, St. Louis, MO
Jan 11-13, 2019 - Inaugural President's Academy, St. Louis, MO
* Note that there are other meetings, conference calls, etc. outside of this travel

Province Goals

- Member Education
 - Improve on DD training to better assist with spotting risk management and other concerns that could end up being ongoing and debilitating in a chapter
 - Status: We have dramatically reduced the number of risk mgmt issues and have close to 100% district director placement
 - Goal to have every chapter complete a Risk Mgmt event during the year
 - Improving on transition documents, templates and procedures for national leaders - leadership development/education
 - Status: Work in progress, but further discussions and training with leadership as well as possible new technology will help push forward
 - CDL - Ensure all RVPs and DDs are at least Tier 1 (or complete VOLT or VLT)
 - Status: 100% of RVPs are Tier 2 and about 20% of DD's are
- Member Engagement
 - Engaging alumni for speaker roles at national events and volunteer sign-up
 - Status: With Mitch Simmons heading up the SoPro Alumni Development committee we are working through more productive ways of engaging and retaining alumni
 - 1 additional alumni chapter in each region by 2019 GCC
 - Currently at 12 with a number of possibilities for refranchising/expanding
 - Increase use of social media throughout the chapters and alumni by enlisting students and alumni to assist with engagement on a regular basis
 - Work in Progress
- Membership Growth
 - Working on growing numbers, but quality members so we minimize the need for trials and have engaged, educated Brothers
 - Recruitment continues to be a concern at a lot of chapters as well as setting realistic expectations for pledges to improve pledge retention; ensure pledges understand that the time commitment is like adding a 1 hour course to workload
- Organizational Excellence
 - Increase use of available technology and communication portals
 - Working on encouraging chapters to use MemberPlanet
 - Hoping to see changes to the Hub and DSP back-end technologies in coming years

- Increase numbers for COY, Awards and Scholarship recipients
 - COY - We had 2 chapters not submit (Eta Kappa & Alpha Lambda), but still close to 100%, last year we only had 1 so need to make sure to keep an eye on that; we had 13 incomplete applications this year, 1 more than last year, gotta get those applications in to be eligible
- Increase number of chapters taking advantage of Leadership Foundation scholarships
- Increase attendance at provincial/national events
 - Birmingham LEAD had solid numbers with very few issues overall and a great response from surveys
 - Atlanta Provincial numbers are low right now, great opportunity to network and a relatively easy spot to get to so working on encouraging early registration
 - Goal of having every collegiate and alumni chapter represented at 2019 GCC
- Increase number of chapters achieving Accredited, Recognition and Excellence
- Find ways to further decrease the cost of LEAD/GCC
- Work on further establishing committees and task force members
 - Alumni development finally has a chair and a great one at that so working towards a plan for engagement
 - Have a new Professional development chair in place and will begin getting committee together
 - Community service needs committee could use alumni volunteers

Expansion Efforts

- Colony at Old Dominion (COMPLETED)
- Reactivation at Vanderbilt (COMPLETED)
- Possible colony at South Alabama, Rollins University in Orlando, Jacksonville University, Emory
- Alumni chapters - Savannah, Tallahassee, Miami (FL), Hampton Roads (VA), Greensboro (NC), Charlotte, Raleigh-Durham

Discipline & Assistance Actions & Issues

- **Atlantic Coast Region:**
 - Beta Eta (Univ of FL, Gainesville) - Guidance until 1/10/20
 - Probation successfully completed
 - Kappa Pi (Univ of N FL, Jacksonville) - Guidance until 8/14/19
 - Probation & receivership successfully completed
 - Theta Sigma (Univ of Central FL, Orlando) - Overall chapter well-being concerns
 - Epsilon Chi (GA Southern) - Recruitment & chapter size concerns
- **Central Gulf Region:**
 - Gamma Tau (Univ of Southern Mississippi, Hattiesburg) - Financial concerns as well as recruitment & pledging concerns
- **Mid-Atlantic Region:**
 - Nu Chi (Lynchburg) - Membership retention concerns
 - Xi Sigma (Wingate) - Financial concerns and pledge reporting

- Omicron Pi (Radford) - Membership retention concerns
- **Mid-South Region:**
 - Epsilon Psi (Christian Bros, Memphis) - Guidance until 7/31/19
 - Receivership successfully completed
 - Zeta Theta (Western KY) - Membership retention concerns
 - Tau Upsilon (Univ of Louisville) - Membership retention concerns
- **South Atlantic Region:**
 - Epsilon Rho (Univ of Tampa) - Guidance until 1/10/20
 - DSP and university probation successfully completed
 - Upsilon Phi (Eckerd) - Membership retention concerns
- **Southeastern Region:**
 - Kappa (GA State Univ) - Receivership underway
 - Reorganization, probation & guidance successfully completed
 - Iota Mu (GA College & State Univ) - Membership retention concerns

Best Practices

- Slack for team communication
- Working on establishing “best practices” for transition docs

Province Highlights

- Vanderbilt (Omicron) and Old Dominion (Chi Omega) installations went well
- Beta Eta (Univ of FL) - Did well on probation, moved to guidance, have had a changing of the guard and feel their going in a good direction
- Kappa Pi (Univ of N FL) - Receivership and probation went well, watching them on guidance to ensure alumni involvement issues subside, but good direction
- Omicron Pi (Radford) - Have made great strides, couple of internal issues looking into
- Southeastern region would like to figure out how to clone Pi (UGA) and Kappa Tau (Clemson)...talk to them about recruitment!
- Very effective and well planned South Atlantic Area Conference at Univ of Miami
- Finally at a point where almost all chapters have a DD and we have committee’s with chairs so now time to really work with them, encourage them and give them the tools to empower them
- Great Summer retreat w/ the team, looking at doing again towards end of Spring semester and team building event (escape room) in Birmingham during LEAD

Regional Summaries

Atlantic Coast Region - Trina Kirk

- The Chapters of the Atlantic Coast Region continue to work on making themselves better than they were the day before. They continue evaluate their progress on a daily basis, and make changes to make their Chapter more efficient. We are in the final stages of bringing back Joint Initiation to the Atlantic Coast Region for the six collegiate chapters and two alumni chapters in the region. We are looking to hold this every Spring

Semester. The Fall Semester would be single Chapter Initiations or possibly a couple of mini Joint Initiation of two or three Chapters only.

Central Gulf Region - Holly Vernon

- The Central Gulf Region had an overall positive Fall semester. So far, CMP performance is average, with all chapters but one capable of still achieving accredited status if the remaining items are submitted timely. The region fell significantly in COY applications. While all but one chapter submitted a nominee, only two of the five completed their applications. Alpha Sigma leads the region in the number of approved Professional activities with only two left for the Spring and remains the largest chapter in the Region. Beta Lambda is on track to maintain accredited status and continues to be a consistent chapter with CMP and member numbers. Gamma Tau is still struggling with debt to Central Office, but a new District Director has been put in place and actions will be taken to help the chapter get back on track. Eta Kappa won the award for most improved chapter and has grown in their membership. Eta Upsilon leads in community service events with five complete, leaving one remaining for the spring. Tau Phi will not achieve accredited status due to already having three late items but hope that they will strengthen in the Spring and have 100% completion. I hope that the chapters will finish strong in the Spring and prepare themselves for a great turnout in Atlanta for GCC 2019!

Mid-Atlantic - Aimee King

- This semester has been a rough one, with still not able to secure District Directors for Alpha Lambda and Sigma Tau, therefore I have been play those rolls for the Chapters. Communication and meeting deadlines are in need of being improved. We met 90% of COY Nominations, with about 60% of those nominations submitted their applications. The District Directors and myself are working with the Chapters to obtain at least Chapter of Recognition.

Mid-South Region - Madison Whitehouse

- This fall semester has been a pretty good one for the Mid-South region. Vanderbilt Colony became the Omicron Chapter on November 10th, and while each of the chapters have their own struggles, they are working toward an overall improvement.

South Atlantic Region - Gabby Leto

- The South Atlantic region went through some ups and downs this semester. Many chapters had internal issues that needed to be addressed from a DD level to a PVP level. The region held its first area conference in a long time with over 75 brothers attending. It was well received by many and will be looking to do another one in the fall. A Joint Initiation was held for the first time in a couple of years. It was a great initiation and will be looking to do another joint one next year. Each chapter had different achievements that they hit. A few to list: Delta Iota won many regional and provincial awards at LEAD Alabama. Zeta Phi is operationally running smoothly and have given themselves a bigger presence on campus. Rho Psi is about \$4000 away from reaching their endowment fund goal. Upsilon Phi has become stronger than ever and are turning the chapter around completely. I am proud of all my chapters and look forward to working with them more in the spring.

Southeastern Region - Meghan Hill

- The Southeastern Region is proud to have brought the greatest number of brothers to LEAD in Birmingham (not in our region, by the way), and has been working hard to increase member participation in chapter and national events. I am seeing more collaboration between chapters and will continue to encourage and provide opportunities for more collaboration between chapters as well as between alumni and collegiates. While we have a couple of chapters that may be struggling, there are good plans and people in place to help chapters succeed. We look forward to hosting our Province in March in Atlanta and look forward to hosting our entire fraternity in August at Grand Chapter Congress.