South Central Leadership Team Reports
Spring 2019

South Central Provincial Vice President
2018-2019 Report
Mark Wernette

South Central Provincial Committees
- Professional Development Chair – Carson Guinn (Took over position November 2017)
- Scholastic and Awards Chair – Ashley McCormick
- Community Service Chair – Kevin Gore
- Alumni Development Chair – Omar Sandoval

High Priority Risks

Risk Management: Risk management violations pose a significant risk to Delta Sigma Pi and our chapters and the risk continues to increase as campuses crack down on these issues. Chapters should take Risk Management training and adherence to Fraternity and University policies seriously. Notable Risk Management issues in the South Central Province this past semester include:

- *Eta Psi, University of Houston (Probation)* – Pledge program and risk management policy violations were recently brought to Provincial leadership’s attention. The investigation showed that the chapter has routinely required pledges to get hotel rooms the night before and night after initiation. Pledges were required to fundraise for or pay for the rooms, stay in the rooms the night before initiation unless they had permission to leave, and study for most of the night. This was regardless of if they had a home or joint initiation.
- *Beta Sigma, Saint Louis University (Guidance, Fraternity Warning Letter, Pending school action)* – In November 2018 the chapter self-reported a scavenger hunt and hazing activities that some chapter brothers held with pledges. Individual trials have been conducted for the leaders of the activity and bystanders. The school is also conducting an investigation into this incident and formal action is pending as of the date of this report.
- *Gamma Mu, Tulane University (Warning Letter)* – The chapter was sent a warning letter for a scavenger hunt conducted with pledges in fall 2018.

Since the 2018 Provincial Council Meeting, the Iota Psi Chapter at Texas A&M Corpus Christi was closed by the school and Fraternity due to risk management issues. The Theta Omega Chapter recently completed school and Fraternity probation terms and are now back in good
standing. Other chapters have received probation, guidance, and warning letters this previous semester for operational issues. Regional Vice Presidents and District Directors will continue to work with chapters to address these specific concerns and set them up for success.

**Major Province Goals**

*Improve CMP Performance:* After only 55% of South Central Province chapters reached Accredited status for the 2016-2017 school year, this has been made a priority. Although we saw a further decrease in CMP performance last year, we believe we have laid groundwork for seeing improvement in coming years. This 2018-2019 year will reveal if efforts have been effective. A provincial webinar was held this past January in order to try to effectively train chapters about the importance of CMP and how to achieve it and the recording is available for chapters to view. Last year, we created a ‘just for fun’ CMP competition in order to highlight CMP performance across regions and raise awareness of expectations. The province’s Leadership Foundation fund has been altered to reward CMP performance. This will provide a healthy incentive for chapters to take CMP seriously and we will monitor and see if it helps increase performance over the next couple years. Our approach to CMP, like other things, has focused around 1) Communicate expectations 2) educate 3) reward those who do well 4) hold chapters accountable for not achieving minimal expectations.

*Increase LEAD Attendance:* LEAD attendance had been down the last few years in the South Central Province. We have made adjustments in promoting LEAD and will continue to explore things that work. Clearer expectations have been communicated to chapters and directed invites have been sent to volunteer leaders and alumni. We saw very healthy numbers at the fall 2018 LEAD school in Dallas. The real test will come with Baton Rouge spring 2019, which is less centralized and during most people’s spring breaks. We will continue to develop guidelines for promotions, working with chapters about financing options, and receiving feedback about desired sessions and activities at LEAD. Some factors that we have identified for having large impact on registration numbers include location (desirable location, centralized location, travel costs, etc), competing LEAD events (chapters will pick a closer LEAD or “more cool location” if there is an option), and a chapter’s District Director.

*Standardize Risk Management Training in the Province:* Guidelines have been developed for performing risk management training and risk management presentations have been made available. We continue to explore ways to develop alumni leadership, who are key to preventing and handling risk management issues. See webinar point below.

Other goals and objectives continue to be developed for the province.
Province Highlights

The fall 2018 LEAD school in Dallas was a large success with over 400 people registered and positive feedback overall. Many of the Midwestern and Gateway regions attended other LEADs that were closer to their respective campuses. The Friday night event (officer networking/game night with snacks) had over 150 people join. This is attributed to leaders making known the expectation to attend. Breakout sessions on Saturday were mostly well attended, but could still be improved, especially as the day goes on. Some of this can be accomplished through setting expectations and an agenda with quality sessions in the afternoon. Special things like a Golden Helmet and Charter presentation added value to the event and made it more memorable for attendees. The Fort Worth Cowtown Alumni Chapter hosted a dinner next to the hotel the Friday evening of LEAD, and it was well attended by brothers from various chapters in the province.

Webinars – The South Central Provincial Team has now led a webinar for the province the previous two semesters. Spring 2018 was over CMP and fall 2018 was over the pledge selection process. Both were well attended. We are continuing to receive feedback and will look at offering webinars over select topics in the future, especially when the topic is better deliverable via a webinar than a session at a LEAD school. The next webinar planned is Risk Management geared for DD’s in the province.

Endowment Funds in the South Central Province – The Los Ellis Beta Epsilon fund reached the minimum endowment level at the fall LEAD school in Dallas. To cover the last $3,000 of the fund, a match was offered by two alumni. Other brothers were quick to commit donations with the goal of having all donations in by Dallas LEAD. Los Ellis was able to be in attendance for the announcement that the fund had reached the minimum endowment amount. The only other fund in the province currently working its way to the minimum endowment level is the Delta Epsilon Fund. It has about $5,500 to go before December 2019. The chapter is committed to raising funds and are currently on track to reach this goal. Delta Nu has inquired about starting an endowment scholarship for their chapter and this was passed on to the Leadership Foundation.

Expansion Efforts:
There are currently no colonies in the South Central Province.

The colonies at Texas A&M – San Antonio and University of Texas - Tyler both closed within the past year. Both of the schools are growing and we should examine returning and trying again in the near future. Both schools expressed that they would like to eventually see a Delta Sigma Pi chapter there.
Wichita State University – Trying to establish a contact on this campus. We have reached out to someone with Visit Wichita to try to establish a contact.

Schreiner University – We have been contacted about the possibility of a colony at Schreiner University in Texas. Initial research showed that the school is probably too small for a chapter, but we are reaching out for more information.

University of New Orleans – The University reached out to the Delta Nu chapter in regards to bringing back a chapter to the University of New Orleans. Research is being done to try to determine if this is feasible.

Currently searching for connections at new campuses. We might look at more proactive steps to making connections on universities in the future. One of the best opportunities to open colonies at new schools is when a student or faculty member transfers there. Leads can come from any brother. They should message their RVP, PVP, or central office staff if they know of any opportunities.

Lessons Learned:  
Consistent, timely, and honest two-way communication is essential for companies and organizations to be successful.
### Travel(s)

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<thead>
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<th>Date</th>
<th>Chapter/Event Reason</th>
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<tr>
<td>8/3 - 8/5</td>
<td>National Volunteer Leadership Training</td>
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<td>9/9</td>
<td>Beta Sigma - Exec Committee Meeting</td>
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<td>10/2</td>
<td>Beta Sigma - Pledge Ceremony and Professional Event</td>
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<td>10/9</td>
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<td>10/12 - 10/14</td>
<td>North Central LEAD</td>
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<td>Eta Nu - Initiation</td>
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### DD Appointment List

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<td>Kappa Omicron</td>
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<td>Sigma Psi</td>
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**Chapter Updates**

**Alpha Beta – University of Missouri**
56.82% Complete / 43.18% Approved

Alpha Beta finished up the 2017-2018 year very strongly. They were able to re-focus on operations and communication, which lead to the achievement of Chapter of Recognition and Provincial Most Improved CMP. The chapter has seen the momentum of the previous year continue into Fall 2018. Pledging numbers have remained consistent, and included a faculty initiate for the first time in a few years. Overall, the chapter is operating well, and is on track to achieve Recognition Tier at a minimum.

**Alpha Chi – Washington University**
50% Complete / 40.91% Approved

Alpha Chi had a very interesting 2017-2018 year. December 2017 saw nearly 47% of the chapter either graduate or study abroad, shrinking the chapter from 129 members down to 69. Additionally, the chapter faced some operational issues that caused them not to achieve a CMP recognition tier for the first time since 2013-2014 fiscal year. A focus for 2018-2019 is to increase involvement at national events, as well as submitting awards applications. The chapter is on track to achieve Accredited Tier and has not yet made any submissions for the second or third tier.

**Beta Sigma – Saint Louis University**
59.09% Complete / 45.45% Approved

Beta Sigma was placed on Guidance at the start of the Fall 2018 term, after a year of poor attendance at national events and a lack of communication with the Fraternity via CMP. The executive committee is determined to work to turn things around, and has had an overall improved first semester of the year. It is still possible for the chapter to achieve Accredited Tier this year, but will need to be on time with every CMP submission in the Spring.

**Eta Nu – University of Missouri - St. Louis**
56.82% Complete / 47.73% Approved

Eta Nu entered the Fall 2018 term with the determination to bounce back from a disappointing Spring 2018, where the chapter did not initiation anyone from their pledge class. The chapter has always had strong events and operations, and would was on track to achieve Excellent last year had they been able to initiate a Spring pledge class. Chapter membership has hovered
around 20 members over the past few years which is always an area of concern, though they have historically been able to recruit and retain enough members to keep the chapter running. The chapter is on track to achieve Recognition Tier at a minimum, and will likely achieve Excellence for the first time in the chapter’s history.

_Eta Sigma – Southern Illinois University - Edwardsville_
54.55% Complete / 36.36% Approved

Eta Sigma has always had solid operations and put on strong events for their membership. They only missed Accredited last year by a single late CMP submission. One area the chapter has struggled with over the past several years is around pledge retention - often seeing retention rates of 75% or lower. A concern letter was sent to the chapter after a similar performance during Fall 2018, and will be a focus for the chapter in the Spring. The chapter is on track to achieve Accredited Tier at a minimum.

_Iota Nu – Truman State University_
56.82% Complete / 52.27% Approved

Iota Nu continues to be a strong, consistent chapter in all aspects of their operations. They were able to demonstrate this excellence in the Fall '18 semester by celebrating their 40th anniversary during initiation weekend. The event was very well organized, and was well attended by chapter alumni, as well as a few national officers and Central Office staff. One area we continue to monitor is pledge class size, as it has continued on a downward trend - from 25 in Fall 2016 to 10 in Fall 2018. This drop appears to be caused by lower freshmen enrollment rates at Truman State. The chapter is on track to achieve Recognition Tier at a minimum, and will likely achieve Excellence for the 6th year in a row.

_Kappa Omicron – Missouri State University_
65.91% Complete / 56.82% Approved

Kappa Omicron has enjoyed many years of operational success, which includes a return to achieving Chapter of Excellence for 2017-2018. While operations have been solid, recruiting and retention have been a challenge, which the chapter seeing a drop in membership of over 50% between Spring 2015 and Fall 2018. The chapter has been able to turn things around, with two strong pledge classes in Spring and Fall 2018. Enrollment at Missouri State has also been up recently, which should help the chapter rebuild its membership base. The chapter is on track to achieve Accredited Tier, and will need to step up their focus on the requirements for the other tiers if they wish to achieve Excellence for a second year in a row.

_Sigma Psi – Lindenwood University_
54.55% Complete / 43.18% Approved

Sigma Psi faced an interesting challenge for the Fall 2018 semester, where the executive committee fell out of the routine of having regularly scheduled executive committee meetings. Despite some inefficiencies that this caused, the chapter was able to initiate one of its largest pledge classes of the last four years. The executive committee was able to get their meetings back on track by the end of the semester, and are setting up for a strong Spring 2019. The chapter is on track to achieve Accredited Tier, but will need to work hard in the upcoming semester should they want to be reach Recognition or Excellence.

_St. Louis Alumni Chapter_
The chapter overall has been able to continue holding a variety of events, and the Fall 2018 semester has seen an uptick in regularly scheduled social events. SLAC has also seen an increase in collegiate attendance at these events, which should help recruiting graduating seniors into the Alumni chapter. The chapter is still working on organizing a larger scale event, with discussions beginning for reviving Career Prep Day for the region.

**Regional Expansion Activity**

We are not currently looking at any collegiate chapter regional expansion at this time. Expansion opportunities are being considered for alumni groups in Springfield and the Columbia/Jefferson City area.

**Regional Goals For 2018/2019**

1. Appoint District Directors at all chapters in the region.
2. Work with the St. Louis Alumni Chapter to update the transition approach for collegiates moving to alum, in order to help rebuild the bench of future leaders for the region.
3. Monthly conference calls with all regional Presidents and DDs to reinforce messaging and deadlines, and increase communication between chapters
4. Plan one Regional event in coordination with the St. Louis Alumni Chapter
5. All chapters achieve Accredited CMP and apply for awards

**Suggestions and Comments**

Overall, it has been a strong start to the 2018-2019 year for the Gateway Region. I am proud of the fact that all 8 chapters in the region are on track to achieve Accredited CMP, as we were not in the same position at the mid-way mark of last year. I see a couple of factors that have helped contribute to this: strong District Directors at nearly every chapter and monthly conference calls with chapter Presidents and District Directors, which has helped increase communication and manage expectations. Additionally, the region has seen an increase in Faculty initiations - we had 18 initiates across 6 chapters just in the Fall 2018 semester, versus 8 across 2 chapters all of last year.

LEAD attendance looks to continue to be a challenge this fiscal year. While total number of attendees from the region were up in Fall 2018, only half of the chapters in the region sent multiple members - Beta Sigma (4), Eta Nu (4), Iota Nu (18) and Kappa Omicron (5). While South Central Provincial is still over two months away at the time of this writing, Baton Rouge is a difficult to reach from St. Louis and is proving to be a hard sell so far.

Ritual memorization also continues to be a challenge for chapters in the region. Fall 2018 saw a drop from 4 to 2 chapters who memorized initiation and received CMP credit. This was despite a push for increased awareness and planning from the regional leadership team.

Feel free to reach out to me with any questions.
Travel(s)

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<tbody>
<tr>
<td>9/17/18</td>
<td>Lake Charles Lagniappe Alumni Organizational Meeting</td>
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<tr>
<td>9/27/18</td>
<td>Lake Charles Lagniappe Alumni Social</td>
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<td>10/1/18</td>
<td>Lake Charles Lagniappe Alumni Chapter Meeting</td>
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<tr>
<td>10/19-21/18</td>
<td>South Central Lead School and Regional Meeting - Dallas</td>
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<td>10/28/18</td>
<td>Eta Tau Chapter Initiation</td>
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<td>11/7/18</td>
<td>Lake Charles Lagniappe Founder's Day Social</td>
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<tr>
<td>11/8/18</td>
<td>Eta Tau Chapter Meeting</td>
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Including numerous emails, texts, and phone calls with Chapter, Regional, Provincial, and National Leadership regarding Chapter Operations and issues.

District Director Appointment List

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<thead>
<tr>
<th>Chapter</th>
<th>District Director</th>
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<tbody>
<tr>
<td>Beta Psi</td>
<td>Devon Chadwick</td>
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<tr>
<td>Beta Zeta</td>
<td>Erin VanGeffen</td>
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<tr>
<td>Delta Nu</td>
<td>Alexis Kuhn</td>
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<tr>
<td>Eta Tau</td>
<td>Jennifer Frey</td>
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<tr>
<td>Kappa Xi</td>
<td>Roman Guillory</td>
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<tr>
<td>Gamma Mu</td>
<td>Liz Byrom</td>
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Chapter Updates (as of 1/4/19)

**Beta Psi - Louisiana Tech - Ruston, LA**

CMP Accreditation Report: Complete 70.45%  Approved 65.91%
45% Pledge Retention Rate  5 initiated  9 members
The chapter has worked hard to pay off their debt to the Fraternity over the last year and never hesitate to reach out for guidance. Many improvements including CMP submissions from the prior year but the Chapter needs to focus on recruitment so they can recoup membership lost due to expulsions. They have been put on guidance to assist in this effort. They had great participation at the Dallas Lead School and are already registered to attend Baton Rouge Provincial Lead.

**Beta Zeta - Louisiana State University - Baton Rouge, LA**

CMP Accreditation Report: Complete 68.18%  Approved 56.82%
84% Pledge Retention Rate  37 initiated  100 members
They are the largest chapter in the region and showed great representation at the Dallas Lead School. They have 34 members registered for Baton Rouge Provincial Lead and what a way to
represent their city and our region. They host a wide variety of activities and have excellent recruitment and retention rates. Continued growth as expected from this Chapter.

**Delta Nu – Loyola University – New Orleans, LA**
CMP Accreditation Report: Complete 52.27% Approved 40.91%
89% Pledge Retention Rate  8 initiated  26 members
As my former smallest chapter of the region, they have increased numbers and have a great pledge retention rate. They had great participation at Dallas Lead and am hopeful for participation at Baton Rouge Provincial Lead. This is one of my most vocal chapters and never hesitate to reach out with questions and guidance.

**Gamma Mu – Tulane – New Orleans, LA**
CMP Accreditation Report: Complete 45.45% Approved 27.27%
86% Pledge Retention Rate  31 initiated  94 members
There has been a drop in CMP participation from the prior year along with a few violations of policy which have since been addressed. There was also no participation at the Dallas Lead School and none have been registered yet for the Baton Rouge Provincial Lead. Areas of improvement include: chapter study of Bylaws/Policies/Procedures, focus on CMP submission, attendance at Provincial/National events and communication/transparency with National Leadership when requested. They have great recruitment numbers and I hope to see improvement with new chapter leadership.

**Kappa Xi – University of Louisiana, Lafayette – Lafayette, LA**
CMP Accreditation Report: Complete 52.27% Approved 40.91%
37.5% Pledge Retention Rate  3 initiated  28 members
This chapter has worked hard to pay off their debt owed to the Fraternity over the past year. They have had an increase in participation at Provincial events and their CMP submission has improved over the past year as well. I am hopeful that they will attend the Baton Rouge Provincial Lead. While there have been multiple areas of improvement from this chapter, they need to focus on recruitment to continue on the upward path.

**Eta Tau – McNeese State University – Lake Charles, LA**
CMP Accreditation Report: Complete 34.09% Approved 22.73%
69% Pledge Retention Rate  11 initiated  16 members
There has been a significant decline in CMP submissions from the prior year’s performance and they lost their most successful fundraiser due to lack of participation from members over the years. They had great participation at the Dallas Lead School and am hopeful that they will attend the Baton Rouge Provincial Lead. The chapter has been placed on guidance and need to focus on diversity of chapter membership, recruitment, and financial stability.

**Regional Expansion Activity**
1. Brothers of the Lake Charles Area have recently re-franchised the Lake Charles Lagniappe Alumni Chapter and have hosted numerous events the past 6 months. Look for great things from this new group.
2. There has been sparked interest in reactivating the chapter at University of New Orleans from Brothers in the New Orleans area.

**Regional Goals**

1. Continue reaching out to chapters to make personal connections and increase communications amongst Chapters and DD's. There are 3 new District Directors in the region and they are performing well in their new roles. I hope to continue getting more involvement from recent alumni whether it be on a regional committee or in a DD role.
2. Promote attendance at Provincial and National Leadership events.
3. Encourage quality applications for scholarships and awards.
4. There have been numerous violations of risk management the past semester so there needs to be an effort to continue educating our members on pledging, hazing, and alcohol.
5. Make Chapter visits in the upcoming semester since most of my time was focused on the Alumni Chapter re-franchising and inability to take off of work and scheduling conflicts for chapter events.
The Zeta Nu Chapter  
Texas A&M University – Kingsville

Accredited Percent Approved: 56.82%
The new executive team of the chapter is fresh and not as versed as the older executive team that have graduated this last semester. They will need better transitioning and make sure they keep up-to-date with their officer packets. They could also use a refresher on ritual and chapter operations. The chapter does well connecting with select alumni, yet they need to focus on connecting with additional alumni through the Kingsville alumni chapter. The most positive aspect about Zeta Nu is the great status they have with the college and the professors.

The Beta Kappa Chapter  
The University of Texas at Austin

Accredited Percent Approved: 47.73%
Beta Kappa has finally begun to turn things around. They have gone through a natural reorganization moving from a very weak leadership team that was isolating the chapter to a newer, more open chapter willing to communicate better and be more involved on a national, provincial and regional level. They struggled with CMP yet this year they have focused their efforts on gaining Chapter of Recognition. This is a huge improvement from not being accredited. They have made strides to build relationships with other chapters nearer to them (Theta Omega) and chapters the UT football team plays against, such as TCU.

The Eta Psi Chapter  
The University of Houston

Accredited Percent Approved: 45.45%
The Eta Psi chapter continues to struggle to get back on track. Leadership is weak and there seems to be a huge lack of accountability/responsibility, lack of member education and commitment of brothers in the chapter.

They chapter needs to have proper education in chapter operations and the pledge education programs. Somehow along the way and in a short amount of time, there came a mentality that resurfaced along the lines of, “That’s how we’ve always done it.” Their new probation status is a hope the chapter starts building the foundation to ensure they reach their full potential and receive the proper education and guidance needed to succeed.
The Theta Omega Chapter  
St. Edward’s University

Accredited Percent Approved: 52.27%
Theta Omega is currently on track to remove themselves from probation and still needs to work through the chapter issues they’ve had. They are struggling from some particular leadership that will ultimately cause issues in finances and operations within the chapter. The previous officers have deflected taking responsibility for most problems with the chapter. Officers must continue to transition properly to understand their responsibilities if they are going to be held accountable. They need strong leadership and adjustment in operations as soon as possible.

The Lambda Nu Chapter  
Texas A&M University – College Station

Accredited Percent Approved: 56.82%
Lambda Nu has made great strides this semester in operations and overall improvement in the chapter. They continue on a very strong path to recovery due to past and current. They are actually well-established at the university and have solid events throughout the year. If they can focus on documentation and reporting, they will be fine. They have to make sure to continue this upward trend by transitioning officers and keeping up the reporting processes.

The Omicron Phi Chapter  
The University of Texas at San Antonio

Accredited Percent Approved: 63.64%
The chapter is continuing their success of being an example to the rest of the region. They are on track to receive Chapter of Excellence and their success operating this chapter has led to a tremendous increase in chapter size and establishment within the university. Due to the sudden growth, their biggest struggle will be to operate on a larger scale and hold brothers accountable and help keep them committed to the chapter. They are starting to have a larger number of brothers not participating after they are initiated. They MUST keep transition their core leadership team to handle this chapter moving forward. They can become even better with a stronger alumni chapter and more community services.

The Pi Omega Chapter  
Trinity University

Accredited Percent Approved: 40.91%
The Pi Omega chapter has struggled with member education and isolationist issues. The chapter suffers year after year of low morale, a lack of enthusiasm, and overall involvement in DSP. The poor transitioning year after year is keep them from achieving their potential to be a great chapter. Lack of participation and commitment is holding them back. They need a strong leadership team to hold brothers accountable and more importantly they need responsible officers to do their jobs properly. Currently they have a strong president that is making changes
and leading them well. They are in dire need of member education and can benefit greatly from a regional retreat/leadership conference.

**The Lambda Upsilon Chapter**  
**St. Mary’s University**

*Accredited Percent Approved: 45.45%*

While the chapter is no longer under guidance, they still need to focus on reporting items on the Hub on time and chapter operations. They need to make sure transitioning is strong and they adhere to risk management guidelines so they do not make the same mistake as their past brothers. Their reputation with the university is extremely damaged and fragile, so it is best they maintain a strong professional presence. Chapter motivation is a big issue, but as a recovering chapter with new brothers this is expected.

**Regional Updates**

**Gulf Western Regional Conference**

The Gulf Western region could benefit from a specialized conference for the entire region regarding chapter operations, ritual and risk management exclusively. It is something I still strongly believe that needs to happen for my entire region. This includes sessions on CMP and the Hub, risk management, ritual, officer positions, best practices, fundraising, etc. focusing ONLY on DSP-related material and chapter operations. They will be all separate sessions back to back throughout the day so everyone will be attending this together. They will not be choosing between sessions.

This is the best way to transition them as new leaders for the Fall and set the roles and expectations. It will also be a great way for them to network with each other, share ideas and collaborate and strengthen the regional affiliation as well as a provincial “as a team” mentality. It is an all-inclusive day event to prepare them for the academic year.

Additional benefits will include chapters selling merchandise to each other if they choose to help raise funds for chapter operations, such as collecting pop tabs, food items for the food banks, or clothes for a clothes drive.

Attendance will be limited to just officers and chapter members, with an even more limited list of alumni to help put the even together. Alumni will sponsor breakfast and lunch.

This is also a cost-effective way to guarantee member education for those that cannot attend President’s Academy, LEAD or leadership training. The only costs associated with this conference will be travel costs as everything else will be taken care of. There will be no registration fees, but attendees will register.
### Midwestern Region
#### RVP – 2019 Spring Report
Completed by R. Nicole Moeller

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<td>KCAC</td>
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<td>1/19/18</td>
<td>KCAC</td>
<td>Networking Hour</td>
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<td>Nu Omega</td>
<td>Pledging Ceremony</td>
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<td>South Central Provincial Leadership Meeting</td>
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<td>3/9/18 to 3/11/18</td>
<td>LEAD</td>
<td>South Central Provincial Lead School – St. Louis, MO</td>
</tr>
<tr>
<td>4/6/18</td>
<td>KCAC, Nu Omega, Nu Xi, Iota Omicron, Iota</td>
<td>Networking Hour/ Consultant Visit</td>
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<tr>
<td>4/7/18</td>
<td>Central Office Staff</td>
<td>Consultant Visit</td>
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<tr>
<td>4/14/18</td>
<td>KCAC, Nu Omega, Nu Xi, Iota Omicron, Iota</td>
<td>Regional Initiation</td>
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<tr>
<td>6/10/18</td>
<td>KCAC</td>
<td>Meeting/ Elections</td>
</tr>
<tr>
<td>6/10/18</td>
<td>KCAC</td>
<td>Social</td>
</tr>
<tr>
<td>8/11/18</td>
<td>KCAC</td>
<td>Social – Iowa State Fair</td>
</tr>
<tr>
<td>8/23/18</td>
<td>Iota Omicron</td>
<td>Chapter Visit – Recruitment Week</td>
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<tr>
<td>8/28/18</td>
<td>Webinar</td>
<td>Pledge Selection Process</td>
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<tr>
<td>8/29/18</td>
<td>Nu Xi</td>
<td>Chapter Visit – Alumni Panel</td>
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<td>8/30/18</td>
<td>Nu Omega</td>
<td>Pledging Ceremony</td>
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<td>9/4/18</td>
<td>Iota</td>
<td>Chapter Visit</td>
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<tr>
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<td>Iota</td>
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<tr>
<td>9/12/18</td>
<td>Nu Xi</td>
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<tr>
<td>10/16/18</td>
<td>KCAC</td>
<td>Networking Hour</td>
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<td>10/19/18 to 10/21/18</td>
<td>LEAD</td>
<td>South Central Lead School – Dallas, TX</td>
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<tr>
<td>10/27/18</td>
<td>Nu Xi</td>
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<td>11/3/18</td>
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<td>11/3/18</td>
<td>Iota Omicron</td>
<td>Social</td>
</tr>
<tr>
<td>11/10/18</td>
<td>Nu Omega</td>
<td>Initiation</td>
</tr>
<tr>
<td>11/15/18</td>
<td>Iota</td>
<td>Initiation</td>
</tr>
<tr>
<td>1/26/19</td>
<td>KCAC</td>
<td>Holiday Social</td>
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DD Appointment List

<table>
<thead>
<tr>
<th>Chapter</th>
<th>District Director</th>
<th>Alumni Advisor/Assistant DD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Iota</td>
<td>Henry McDaniel</td>
<td></td>
</tr>
<tr>
<td>Iota Omicron</td>
<td>Katie Goebel</td>
<td></td>
</tr>
<tr>
<td>Nu Omega</td>
<td>Jessica Glavas</td>
<td></td>
</tr>
<tr>
<td>Nu Xi</td>
<td>Kris McDaniel</td>
<td>Hannah Baker</td>
</tr>
</tbody>
</table>

Chapter Updates

- **Iota – University of Kansas**
  - CMP Progress – 50.00 % completed and approved for accredited chapter.
  - Chapter is doing well overall. With the help of their DD the chapter has made significant progress in their brotherhood and recruitment efforts. Chapter has also made great progress on maintaining knowledge as officer’s graduate, specifically on chapter finances and ritual. Continue on working on increasing attendance at national events such as LEAD. There are not any issues that need to be addressed at this time.

- **Iota Omicron – University of Central Missouri**
  - CMP Progress – 29.55 % completed and approved for accredited chapter.
  - Chapter is working to bring up their recruitment numbers, improve finances and brotherhood. They will continue to work on gathering some knowledge that was lost with graduating seniors specifically in the pledge education and finance areas. They are continuing to make positive progress, and I believe that they will only get better as the current semester goes on. They reach out to the DD and RVP when they have questions on anything they are unsure of, and make sure to follow risk management. Continue on working on increasing attendance at national events such as LEAD. There are not any issues that need to be addressed at this time.

- **Nu Xi – University of Missouri Kansas City**
  - CMP Progress – 68.18 % completed and approved for accredited chapter.
  - Nu Xi has successfully completed this past semester without any notable problems. They are working very closely with their DD, and making great progress. They have been working hard on setting goals and achieving them. The members were able complete activities and fill out the forms promptly and accurately. Continue on working on increasing attendance at national events such as LEAD. There are not any issues that need to be addressed at this time.

- **Nu Omega – Rockhurst University**
  - CMP Progress – 43.18 % completed and approved for accredited chapter.
  - Nu Omega has successfully completed this past semester without any notable problems. Although, the members were successfully able to complete activities, they struggled to fill out the forms promptly and accurately. They are working with their DDs to improve on CMP completion. The chapter was worked with central
office to eventually get everything submitted. Chapter has some great events planned for the upcoming semester, including their Dinner with Industry event which is always a success. They are looking to increase participation of all brother at more events. They will continue on to work on increasing attendance at national events such as LEAD. There are not any additional issues that need to be addressed at this time.

**Regional Expansion Activity** – There is currently no expansion activities happening at this time, but there is the possibility of some interest in Wichita, KS at Wichita State University.

**Regional Goals for 2018/2019**

1) Work with chapters to send larger numbers of brothers and pledges to national events, with a focus on LEAD.

2) Have all chapters reach Accredited Chapter in CMP.

3) Encourage chapters to reach for Chapter of Recognition and Chapter of Excellence in CMP.

4) Work with chapters on perfecting ritual, with a focus on initiation.

5) Reach out to brothers to encourage alumni development and participation.

6) Three of four college chapters have large birthdays coming up in 2019. Plan a regional initiation and banquet with the Kansas City Alumni Chapter.
Southwestern Regional Vice President
2018/2019 Report
Josh Robinson

Travel(s)

<table>
<thead>
<tr>
<th>Date</th>
<th>Chapter/Event</th>
<th>Reason</th>
</tr>
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<tbody>
<tr>
<td>8-Aug</td>
<td>Dallas Area Alumni</td>
<td>Social Event</td>
</tr>
<tr>
<td>17-Sep</td>
<td>Beta Phi</td>
<td>Pledge Ceremony</td>
</tr>
<tr>
<td>17-Sep</td>
<td>Delta Epsilon</td>
<td>Pledge Ceremony</td>
</tr>
<tr>
<td>23-Sep</td>
<td>Delta Epsilon</td>
<td>Pledge Ceremony</td>
</tr>
<tr>
<td>7-Oct</td>
<td>Beta Iota</td>
<td>Pledge Ceremony</td>
</tr>
<tr>
<td>19-20-Oct</td>
<td>Dallas LEAD</td>
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</tr>
<tr>
<td>21-Oct</td>
<td>Chi Psi</td>
<td>Chapter Visit</td>
</tr>
<tr>
<td>23-Oct</td>
<td>Delta Epsilon</td>
<td>Chapter Visit</td>
</tr>
<tr>
<td>24-Oct</td>
<td>Beta Phi</td>
<td>Chapter Visit</td>
</tr>
</tbody>
</table>

DD Appointment List

<table>
<thead>
<tr>
<th>Chapter</th>
<th>District Director</th>
<th>Assistant DD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beta Iota</td>
<td>Hannah Wulfsberg</td>
<td></td>
</tr>
<tr>
<td>Beta Phi</td>
<td>Omar Sandoval</td>
<td></td>
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<tr>
<td>Delta Epsilon</td>
<td>Warren Dane</td>
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<tr>
<td>Delta Upsilon</td>
<td>Omar Sandoval</td>
<td></td>
</tr>
<tr>
<td>Zeta Mu</td>
<td>Christina Wolf</td>
<td></td>
</tr>
<tr>
<td>Eta Theta</td>
<td>Marquis Allen</td>
<td></td>
</tr>
<tr>
<td>Chi Psi</td>
<td>Kevin Gore</td>
<td>Lainey Gover</td>
</tr>
</tbody>
</table>
Chapter Updates (as of 10 January 2019)

- **Beta Iota – Baylor University**
  - CMP Progress – 50% complete, 36% approved
  - Overall, Beta Iota continues to be a strong chapter with very strong and successful recruitment and pledging practices. Steps have been taken to improve faculty involvement, alumni relations, and chapter participation.

- **Beta Phi – Southern Methodist University**
  - CMP Progress – 45% complete, 34% approved
  - The chapter has seen some major changes with a new leadership team and are focusing on the fundamentals of chapter operations. They have made tremendous steps in the right direction and continue to take critical action where needed.

- **Delta Epsilon – University of North Texas**
  - CMP Progress – 65% complete, 61% approved
  - Delta Epsilon continues to maintain a healthy initiate-to-graduate ratio. The chapter is on track to reach Chapter of Excellence. The chapter operates well and has a strong presence within their College of Business. Areas of opportunity exist to improve pledge retention, and there are currently open conversations around this topic.

- **Delta Upsilon – Texas Christian University**
  - CMP Progress – 56% complete, 50% approved
  - The Delta Upsilon chapter has become a strong chapter with consistent success. The chapter continues to increase turnout to national events such as Grand Chapter Congress and LEAD. The chapter continues to look for ways to increase involvement in the chapter, as well as improve exposure in the region. The chapter is in a good position to reach Chapter of Excellence.

- **Zeta Mu – University of Texas at Arlington**
  - CMP Progress – 63% complete, 54% approved
  - Zeta Mu reached all their goals for the semester including completing activities toward making Chapter of Excellence. The chapter continues to make strides to diversify their professional and community service activities through increased exposure on campus.

- **Eta Theta – Angelo State University**
  - CMP Progress – 61% complete, 50% approved
  - The chapter is operating extremely well. Chapter adviser Gayle Randall has been a tremendous asset to the chapter with her guidance and leadership and has been an invaluable asset to new District Director Marquis Allen. The chapter continues to enjoy larger pledge classes, continuing the growth of the last several semesters. Communication has been excellent; however, areas of opportunity exist to engage the few disenfranchised members in the chapter. The chapter also maintains one of the largest presences of the Region at national events.

- **Chi Psi – University of Texas at Dallas**
  - CMP Progress – 54% complete, 43% approved
  - The chapter is experiencing the normal growing pains of being a new chapter. The chapter asks a lot of questions and DD/ADD Kevin Gore and Lainey Gover are happy to offer guidance. Pledge education contains room for improvement, which is to be expected during this transitional time. The chapter is working hard on plans to keep all members engaged, which is a great foundation to lay in their inaugural semester. The chapter has their eyes set on Chapter of Excellence, which they are well on their way to achieving their first full year as a chapter.
- **Arlington Lone Star, Dallas Area, and Fort Worth Cowtown Alumni Chapters**
  - All three regional alumni chapters have experienced healthy growth this semester.
  - Plans are in place to encourage inter-alumni chapter relations and events.

**Regional Expansion Activity** – There are no current expansion initiatives in the region.

**Regional Goals for 2018/2019:**

1) CMP Achievements – 100% Accredited, 50% Chapter of Excellence. This is a lofty goal, however, I have a strong group of District Directors who can lead their chapters to their fullest potential. Chapters are currently on target to achieve these goals.

2) Develop a curriculum to teach and explain our rituals, and the importance of taking ritual seriously and performing it correctly.

3) Utilize technology to bridge the gap between all chapters in the region, as well having the ability for chapters to attend each other’s events without being physically present.

4) Actively pursue moments to teach and train current and future leaders, and to develop effective messaging explaining the benefits of staying active after graduation.
Chapter Updates

Beta Epsilon – University of Oklahoma
CMP: 47.73% Complete, 36.36% Approved
- Weakness 1: Silence – the chapter needs to be reminded of the implications of not keeping silence during business meetings. They are considering a stronger consequence of not keeping silence, such as trials for conduct unbecoming of a brother.
- Weakness 2: Low Member Participation – the chapter needs to find ways to motivate members to participate in events, either through incentives or more engaging events.
- Weakness 3: Officer Transitions – Transitions need improvement. Discussions were had with the current president about ways to improve transitions at the end of each semester.
- Positive: BE had the most attendees in the region at Dallas Lead. Los T. Ellis Scholarship Fund is fully endowed.
- Other: Allegations of hazing were reported. An investigation was conducted with zero findings.

Beta Upsilon – Texas Tech University
CMP: 65.91% Complete, 59.09% Approved
- Weakness 1: Location – unfortunately, nothing can be done about this except for getting more people to make a visit
- Weakness 2: Trials (too many and inconsistent punishments) – this chapter will also need to focus more on positive reinforcement.
- Positive: The chapter received Chapter of Excellence this year
- Other: Claims of risk management violations after the spring semester did not have follow-up because no further information was provided.

Gamma Epsilon – Oklahoma State University
CMP: 47.73% Complete, 36.36% Approved
- Weakness 1: Attendance at National Events – Gamma Epsilon needs to use their funds to send members to events. The chapter should vote on this issue instead of assuming they cannot use the money
- Weakness 2: Possibly too many events – chapter needs to be encouraged that some events can serve as more than one CMP item to keep members from burning out.
- Positive: The chapter has done an excellent job with professional events

Epsilon Zeta – Midwestern State University
CMP: 61.36% Complete, 56.82% Approved
- Weakness 1: Member Engagement/Follow-through - Brothers like the idea and want the event but have difficulty finding the support when the time comes. The chapter should ensure that ideas/events are engaging and put together by several chapter members so that they feel a sense of responsibility to attend.

- Weakness 2: Relationship with Chapter Advisor – This will take a higher-level discussion with the Dean, but the chapter and the Chapter advisor have been made fully aware of the nature of that relationship.

- Weakness 3: Presence at National events – this also could be an engagement issue. Chapter also needs to be more informed of the benefit of attending national and regional events. Additionally, if they did more fundraising, they would be able to send more chapter members to events.

- Positive: The chapter initiated several new brothers that could potentially change the direction of the chapter.

Sigma Chi – Cameron University
CMP: 61.36% Complete, 52.27% Approved

- Weakness 1: Membership - Those that are active are doing their best to recruit and run the chapter but eventually they will graduate. With school enrollment down, they are struggling to recruit more members.

- Weakness 2: Member Engagement - Start to hold the brothers accountable. Each semester the brothers are informed what is expected from each brother of the chapter and the penalties for non-compliance. However, no action is taken. Additionally, look at making the events more engaging and workable according to schedules of working adults.

- Weakness 3: Chapter Officers hold multiple positions - still trying to get others to step up. Until membership increases, this will continue to be a problem.

- Disciplinary actions: The chapter is currently on guidance through January 2019. The chapter would like to remain on guidance to provide an opportunity for recruitment. The chapter also has events in place for the spring to continue recruiting new members. They are also plans to utilize the assistance of the faculty to help with recruitment as well.

- Positive: The chapter wants to extend guidance for an opportunity to recruit and initiate new brothers

Oklahoma City Tornado Alley Alumni Chapter

- Weakness 1: New membership – while the chapter has made connections with a few younger members, it is still difficult to bring in others. The chapter needs to start making connections a lot sooner.

- Weakness 2: Fundraising – The standing members typically just donate the money that is needed instead of asking for outside donations. A consideration for having food nights at restaurants that will give a percentage of the proceeds is a good start.

- Positive: The alumni chapter is continuously winning awards.
Regional Goals for 2018/2019

- Continue to get feedback from collegiate and alumni brothers and pass along the information as appropriate
- 100% COY application – All 5 chapter COYs submitted an application
- Chapter award submission from each chapter in June
- Encourage and promote inter-chapter events – the chapters are continuing to increase the number of joint events. There is a regional calendar that also displays the events of each chapter in the region to encourage more cross-chapter participation
- Encourage and promote attendance at National and Regional events – each chapter was present at Dallas Lead and is in the process of having a person registered as the delegate for Provincial Lead in Baton Rouge
- Encourage chapters to reach Chapter of Excellence tier for CMP
- Identify and develop potential alumni leaders in the region – District Directors will also assist
- Foster innovation as it presents itself

RVP Lessons Learned
I have learned quite a bit during my time as RVP. Everything is not completely black and white. The main areas are constantly developing the DDs, managing my time a lot better, and continuing to learn the Bylaws and P&P. I try to let the DDs handle most of the issues until they need to be escalated to me. Most times, the chapters loop me in group communication to make sure I am aware of certain situations. It is also important for me to allow the chapters to do some problem-solving and come with solutions.
Travel(s):
8/3 National Volunteer Leadership Retreat
10/20 LEAD School – Dallas
11/8 Beta Phi Initiation
11/10 Zeta Mu Initiation
11/16 Delta Upsilon Initiation
11/17 Delta Epsilon Initiation

Committee Member List

<table>
<thead>
<tr>
<th>Name</th>
<th>Region</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carson Guinn - New Alumni Engagement Task Force Chair</td>
<td>Gulf Western</td>
</tr>
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</table>

Committee Report

Alumni forum took place at the Dallas LEAD School where collegiate and alumni attendees discussed diverse topics ranging from communications with alumni to increasing alumni turnout at collegiate events. The forum was constructive in finding ways to increase alumni support for collegiate chapters. The discussion of the forum was passed along to the National Alumni Development Chair.

The Provincial Chair took part in monthly teleconference meetings held by the National Alumni Development Chair, where topics discussed included alumni sessions at LEAD Schools and ways to increase alumni engagement through a social media campaign for Alumni Day.

Committee Goals for 2018-2019

1) Establish a form of communication with graduating collegiates to ease transition into alumni status and increase engagement.
2) Ensure refranchising of all alumni chapters in the South Central Province.
Travel(s)
Date Chapter/Event
10/20 Dallas LEAD

Committee Member List
Name      Region
Kevin Gore Southwestern

Committee Report
Held donation drive for Ronald McDonald House Charities St. Louis Chapter for Spring Provincial LEAD. Brothers came out in overwhelming support as there were well over 400 items donated to help support the efforts of the houses in St. Louis. The staff was very appreciative of our efforts and support

Held donation drive for Ronald McDonald House Charities of Dallas for Dallas LEAD. Again, Brothers came out in great support donating items and monies in excess of 200 items. The Dallas house was amazed by the efforts and appreciated the donations. A follow up card was sent from the Volunteer Coordinator and shared with the Province in the South Central Province Facebook group

Plans are under way for what hopes to be another successful event for Provincial LEAD in Baton Rouge. At the time of this report details were still being worked out for the event.

Committee Goals for 2018/19
1) Increase participation at all LEAD events within the Province

2) Review and assist National Community Service Committee with current initiatives and possible recommendations of new initiatives.

Suggestions and Comments
NONE
Professional Development Committee – South Central Province
2018-2019 Report
Carson Guinn, Chair

Travel(s)

<table>
<thead>
<tr>
<th>Date</th>
<th>Chapter/Event</th>
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<tbody>
<tr>
<td>11-13 March 2018</td>
<td>St. Louis LEAD Provincial Conference</td>
</tr>
<tr>
<td>20 October 2018</td>
<td>Dallas LEAD School</td>
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Committee Member List

<table>
<thead>
<tr>
<th>Name</th>
<th>Region</th>
</tr>
</thead>
<tbody>
<tr>
<td>None at this time, working to grow committee</td>
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</table>

Committee Report

This committee is focused on increasing knowledge sharing among chapters related to successful professional events. As a professional business organization, we find it very important to make sure our chapters are gaining access to top companies and gaining valuable skills to prepare them for their future endeavors. We hope to aid in growing professional events around the province by both learning from the successes of chapters and brainstorming new ideas to enact in the future.

We want to bring chapters together to share knowledge at regional, provincial, and national events and then continue to foster and build those relationships long after the events are over. We hope to offer LEAD Tour opportunities to collegiate brothers to further the connection and networking opportunities at LEAD events.

Committee Goals for 2018/2019
1) Boost communication between VPPAs across the province to knowledge share regarding successful professional events conducted by individual chapters.
2) Set up LEAD tour opportunities at either Spring or Fall LEAD events.

Suggestions and Comments
None
Committee Members

<table>
<thead>
<tr>
<th>Member</th>
<th>Region</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ashley McCormick – Chair</td>
<td>Tornado Alley</td>
</tr>
<tr>
<td>Samantha Hill</td>
<td>Gulf South</td>
</tr>
<tr>
<td>James Bates</td>
<td>Midwestern</td>
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<tr>
<td>Jeanette Buie</td>
<td>Gateway</td>
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<tr>
<td>Nichelle Dawkins</td>
<td>Southwestern</td>
</tr>
<tr>
<td>Joelle Berlat</td>
<td>Gulf Western</td>
</tr>
</tbody>
</table>

Committee Activity and Updates

- 2019 COY Award Applications
  - 97% (37 of 38) of chapters submitted a nominee for COY (up from 34 chapters last year)
  - 71% (27 of 38) submitted an application (up from 24 last year)