

INTERNATIONAL FRATERNITY OF DELTA SIGMA PI, INC.
MINUTES
NORTHEASTERN PROVINCIAL COUNCIL MEETING
FEBRUARY 9, 2019
PHILADELPHIA, PA

The Northeastern Provincial Council Meeting of the International Fraternity of Delta Sigma Pi, Inc. was called to order according to Ritual at 1:57 pm on Saturday, February 9, 2019 by Northeastern Provincial Vice President Dan Collins at the DoubleTree by Hilton Philadelphia Center City in Philadelphia, PA.

Present and in person at this meeting were the following officers of the Northeastern Province:

Monica Monroe	Capital Regional Vice President
James Kuhn	East Central Regional Vice President
Jackie Napalan	Empire Regional Vice President
Daniel DelPiano	New England Regional Vice President
Jason Ewing	Steel Valley Regional Vice President
Rich Garber	Niagara Regional Vice President

Absent officers of the Northeastern Province were:

Jennifer McCanty	Eastern Regional Vice President
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Other positions were as follows:

Kayleigh Lot	Chancellor
Renee Stewart	Recording Secretary

At this time, Collins relinquished the chair to Chancellor Lot who introduced Secretary Stewart. Stewart then conducted the Roll Call of Delegates and announced 57 delegates present and eligible to vote. Pittsburgh Alumni moved to adopt the roll of voting delegates. The motion was seconded by Kappa Lambda and adopted. **See Addendum A.**

Epsilon Tau then moved to adopt the Agenda as presented. The motion was seconded by Sigma Omega and approved.

Zeta Eta moved to dispense with the reading of the minutes of the 2018 Northeastern Provincial Council Meeting and to approve the minutes as previously distributed. Seconded by Cincinnati Alumni and approved.

No votes were taken since the last meeting.

Collins then provided an oral report on the state of the province.

Phi Chi moved to receive the oral report of the Provincial Vice President. The motion was seconded by Omicron Omega and approved.

Mu Pi moved to receive the printed Official Reports as distributed to the delegates. Mu Omega seconded and the motion was adopted. **See Addendum B.**

OLD & NEW BUSINESS

Chancellor Lot then noted there was no old business and moved into new business.

Collins moved to amend the proposed provincial budget for **fiscal year 2019-2020** to reflect the movement of \$150 to the Eastern RVP travel budget from Speculative line item (\$50) and the Other line item (\$100). The result will be a total Eastern RVP budget of \$1,550 and a Speculative line item of \$100 and Other line item of \$150. The motion was seconded by New York City Alumni and approved.

Gamma moved to adopt **the 2019-2020 Provincial Budget** as amended. The motion was seconded by Albany Upstate New York and approved.

The 2019-2020 Provincial Budget was then **adopted**. **See Addendum C.**

Collins proposed that \$250 in excess conference funds be put towards the Presidents Academy with remaining funds to be rolled to the next Provincial LEAD. Seconded by Beta Xi. Motion passes.

Cincinnati then moved **the Location and Date of the 2021 Provincial Conference and Council Meeting** to include Cincinnati & Dayton under the Columbus, OH item. The motion was seconded by Gamma Upsilon.

The Listing of Preference for the 2021 Provincial Conference and Council Meeting was then **adopted**.

Location Preferences		Date Preferences	
Location 1	(Steel Valley) Pittsburgh, PA	Date 1	February 5-7, 2021
Location 2	(Niagara) Albany, NY	Date 2	February 26-28, 2021
Location 3	(East Central) Columbus, Cincinnati & Dayton	Date 3	February 12-14, 2021

Collins made announcements and then Lot invited others to make announcements.

Motion to suspend standing rules for 30 minutes to discuss proposed ritual changes from the North Central Province in a town hall format. Collins motioned. The motion was seconded by Epsilon Kappa.

Standing rules were suspended for 30 minutes beginning at 2:35 pm.

Chancellor Lot announced that straw polls (nonbinding unofficial votes) would be taken on the following legislation:

Proposal #1 by Twin Cities Alumni. Summary of Proposal: Modification of Initiation to single ceremony. Straw Poll –Failed (21 Yes; 33 No)

Proposal #2 by Twin Cities Alumni. Summary of Proposal: Removal of Unnecessary Language in Ritual - Part #2. Straw Poll – Passed (45 Yes; 9 No)

Proposal #3 by Alpha Epsilon. Summary of Proposal: Adding Inclusive/Gender Neutral language. Straw Poll – Passed (46 Yes; 8 No)

Lot then adjourned the Northeastern Provincial Council Meeting at 3:03 pm after a motion by Nu, Beta Xi second, was approved by consensus. Collins then closed the meeting according to Ritual.



Dan Collins, Provincial Vice President



Renee Stewart, Recording Secretary

ADDENDUM A

COLLEGIATE CHAPTERS

Gamma	Erick Zhu	Lambda	Michael Claricurzio
Nu	Hannah Dible	Alpha Gamma	Justin LeJeune
Alpha Theta	Sarah Crowley	Alpha Kappa	Manuel Alvarez
Alpha Omicron	Ian Koenig	Alpha Upsilon	Patrick Schuler
Beta Nu	Tafadzwa Bambiza	Beta Xi	Deanna DeVestern
Beta Pi	Madison Cooke	Gamma Sigma	Phil Willis
Gamma Upsilon	Tan Kit	Epsilon Kappa	Courtney Kendzierski
Epsilon Lambda	Amelia Sykes	Epsilon Sigma	Jordan Patterson
Epsilon Tau	Daniel Winkler	Zeta Eta	Elizabeth Doody
Zeta Pi	Jacob Milligan	Zeta Psi	Sean O'Conner
Eta Xi	Rachel Pastella	Theta Iota	Rose Zimmerman
Theta Kappa	Allison Muntin	Theta Lambda	Carter Hoffman
Theta Pi	Morgan Cygan	Theta Rho	Madelyn Glista
Theta Upsilon	Michael Carman	Iota Rho	ABSENT
Kappa Lambda	Brandon Ng	Kappa Rho	Lauren Burg
Lambda Tau	Cory Vogel	Mu Pi	Austin Johnson
Mu Tau	ABSENT	Mu Omega	Devin Errico
Nu Sigma	ABSENT	Nu Upsilon	Cora King
Xi Rho	Sarah Hawk	Xi Tau	Scott Bingle
Xi Upsilon	Jasiel Kinder	Xi Phi	Roland Price
Xi Psi	Justin Rose	Omicron Rho	ABSENT
Omicron Chi	Bethany Bloom	Omicron Omega	Craig Jackson
Pi Rho	Jeffrey Ferri	Phi Phi	Kathryn Brous
Pi Psi	Jeffrey Song	Rho Tau	Millie Gohil
Sigma Omega	Cole Harper	Upsilon Omega	Lily-Ann Bergin
Phi Chi	Mohamed Chamseddine		

ALUMNI CHAPTERS

Albany-Upstate New York	Sean Rosney
Boston	Thomas Skinner
Cincinnati	James Gerhardt
Cleveland-Akron	ABSENT
DC Metro	ABSENT
Jersey City-NJ Area	Charles Weening
New York City	Joseph Cipollina
Pittsburgh	Joe Rock
Shepherdstown	ABSENT

OFFICERS

Northeastern Provincial Vice President	Dan Collins
Capital Area Regional Vice President	Monica Monroe
East Central Regional Vice President	James Kuhn
Eastern Regional Vice President	ABSENT
Empire Regional Vice President	Jackie Napalan
New England Regional Vice President	Daniel DelPiano
Niagara Regional Vice President	Rich Garber
Steel Valley Regional Vice President	Jason Ewing

ADDENDUM B

Northeastern Provincial Vice President: Dan Collins

Report for the 2019 Provincial Council

Fall 2018 Travel and Major Conference Calls

Date of Visit	Event	Location
7/1/2018	Board Call	Conference Call
7/25/2018	PVP Team Call	Conference Call
8/2 – 8/5/2018	Board Meeting & National Leadership Retreat	Dallas, TX
10/3/2018	Theta Pi Call	Conference Call
10/26 – 10/28/2018	Cleveland LEAD School	Cleveland, OH
11/2/2018	Lambda Tau - Initiation	Waltham, MA
11/17/2018	Xi Phi - Initiation	Boston, MA
11/27/2018	Board Call	Conference Call
12/1/2018	Gamma - Initiation	Boston, MA
12/1/2018	Boston Alumni Chapter Holiday Gathering	Woburn, MA
12/11/2018	Board Call	Conference Call
12/18/2018	Board Call	Conference Call
1/10 – 1/13/2019	Board Meeting & Presidents Academy	St. Louis, MO
2/8 – 2/10/2019	Northeastern LEAD Provincial Council and Conference	Philadelphia, PA

Provincial Goals

Expansion: Promote and explore opportunities for expansion as they arise and ensure sufficient support is available to assist. There are four colonies in the Northeastern province, two of which were established in the fall 2018 semester; St John Fisher (Niagara) & Bowie State (Capital). They join existing colonies at Capital University (East Central) & Rutgers-Newark (Empire). Aim for one or more to be installed by Grand Chapter 2019.

Volunteer Development & Training: Provide opportunities for training and leadership development via training workshops at national events and locally, encouraging leading presentations and sessions at LEAD, & encouraging other fraternal training opportunities such as CDL & VOLT. Training workshops have been held at each of the past two LEAD events and will be held again in Philadelphia.

Chapter Operations - CMP & Awards: Monitor CMP performance to identify areas for support and aim to improve overall CMP performance vs prior year in all tiers. Promote chapter awards with the goal for every region to have a winner for every collegiate award category, and to increase the overall number of applications. Aim for multiple national award winners to be recognized from the Northeastern Province.

Alumni/collegiate engagement: Explore additional opportunities for engagement at national events. This has included opportunities for new content including information/career exploration discussions, opportunities for presentations, and other social programming incorporated into the formal event agenda.

Provincial Committee Goals

The provincial committees are working to support established national committee responsibilities and goals as well as implement provincial goals.

- Professional Development - Incorporate added opportunities for industry/career informational discussions and offer presentation opportunities for collegiate brothers at national events.
 - A resume/LinkedIn review table is being offered at LEADs, providing attendees an opportunity for advice on updating and sprucing up their profile. Feedback on elevator pitches, and opportunities for Q&A/interviews with alumni business professionals are provided as available at events with the program being evaluated for additional promotion/implementation.
- Community Service - Communicate the National Service initiatives within the province and lead service activities at provincial events.
 - Primary focus is the national initiative with Ronald McDonald House, as we continue our Pop Tab collections. Additional initiatives included at LEADs have included writing get well/welcome cards for premature babies and their families in the hospital, as well as donating toys to an animal care shelter.
- Awards Committee – Evaluate individual and chapter awards according to policy and select provincial winners for national award review. Increase awareness and quality of award applications.
 - Multiple national award winners were announced in October 2018 from the Northeastern Province (noted above).
- Alumni Development – Support engagement by increasing awareness of and participation of alumni chapters. Work in conjunction with the professional and service committees to promote volunteer opportunities at events and locally.
 - Alumni forums held at each LEAD to share best practices and gain feedback on ways to increase member retention
 - Welcome to new or returning alumni chapters in Albany Upstate New York & Pittsburgh.

Provincial Notes or Highlights

National awards: Four national awards were announced including three from Niagara. Albany (Zeta Psi) won Outstanding Financial Operations and Outstanding Scholastic Development; Binghamton (Kappa Lambda) won Outstanding Processional Activities; and Cincinnati Alumni won Outstanding Collegiate Relations.

Expansion: Provincial growth continues with four active colonies and several new or returning alumni chapters. This includes Capital University Colony (East Central), Rutgers -Newark Colony (Empire), St. John Fisher Colony (Niagara), & Bowie State Colony (Capital). New or restarted alumni chapters include Albany-Upstate NY Alumni and Pittsburgh Alumni. Additional other opportunities for expansion are evaluated / discussed as they arise.

Cleveland LEAD School: Strong attendance at the event coincided with a great level of engagement by brothers during and between sessions. Additionally, much credit goes to the Cleveland Alumni Chapter who hosted a tremendously successful game night on Friday evening that was enjoyed by many

attendees who provided excellent feedback. It was a fun weekend of brotherhood with many ideas and conversations shared amongst chapters.

Chapter Discipline: We have continued to see a number of chapter discipline investigations from universities in line with societal changes occurring in the collegiate/Greek life world. While the vast majority of our chapters behave according to our ideals, in those other situations it has presented challenges to us as a fraternity to demonstrate our added value to the given college in question. Various scenarios included alcohol/hazing investigations and violations of pledge education policy requirements, resulting in lengthy terms of probation, suspension, or closing of chapters. Nationally, three chapters have been closed since our last Provincial Council meeting, including one which was from our province; James Madison (Iota Kappa). Therefore a continued discussion, education, and emphasis on risk management education will continue to be important for us a fraternity.

Capital Regional Vice President Report: Monica Monroe Fall 2018

Regional Overview

Unfortunately, there have been several instances where we have had to deal with disciplinary actions towards chapters that have been accused of misconduct.

The primary focuses of the Fall semester were: to continue to improve on the leadership and mentorship of the chapters. There have been 2 new DD changes this semester which I have been unable to fill, but certainly not from lack of effort. Each senior DD has been extremely active in their communication and interactions with their chapters, which has had very positive impact on chapter communication and CMP efforts.

We continue to see more leadership involvement and congealment between the chapters and their DDs. The goal is to constantly keep improving the communication of the leadership team and the chapters so that there is more unity and strength in the region. We held a Regional meeting on Jan 27th, 2018 with all the DDs that could attend and it was very helpful and resourceful.

Regarding the disciplinary actions: The Iota Kappa chapter at James Madison University has officially been closed as of March 21, 2018.

Despite the negative actions we have seen, the region has had many positive things happen as well! Record-breaking fundraisers, participation in national community service events and goal-driven achievement with CMP. Although recruitment was down this semester, we still welcomed 69 new brothers in the region! We have also welcomed a new Colony at Bowie State University, which I am extremely excited about.

Notable Travel & Planned Travel*

Date of Visit	Chapter	Event	Location
01/13/18	Leadership	Leadership Retreat	Boston, MA
02/10/18	LEAD	LEAD	Boston, MA
02/24/18	Mu Tau	Pinning Ceremony	Fairfax, Va
09/11/18	Epsilon Kappa	Chapter Meeting	Shepherdstown, WV
09/11/18	Shepherdstown Alumni Chapter	Chapter Meeting	Shepherdstown, WV
12/02/18	Chi Omega	Chapter Induction	Newport News, Va

*Does not include all phone/e-mail communication

Capital Region Leadership Team

Role	Name	School	Chapter
District Director	Vacant	University of Maryland	Gamma Sigma
	Chis Pitzer	Shepherd University	Epsilon Kappa
	Marvin Boone	Howard University	Iota Rho
	Vacant	George Mason University	Mu Tau
	Stacey Jordan	George Washington University	Xi Rho
	Phylicia Jackson	Frostburg State University	Omicron Chi
	Vacant	Bowie State University	Colony

Regional Goal Summary

Build a more unified leadership team – In Progress

- Two vacancies still remain in the leadership team
- Have more frequent one on one communications with individual leadership members: i.e. phone, e-mail or in-person conversations.
- Jan 27th, 2018 was our Regional Leadership Team brunch. We discussed several opportunities, accomplishments, improvements and other topics amongst the team.

Create a platform for more unified undergraduate chapter communication & activity- In Progress

- Five out of the seven schools in the region are within about an hour drive or less of each other, the other two schools are within a 2-4 hour drive.
- Each chapter has mentioned they would like to see more inter-chapter activities in the region.
- There is interest in hosting joint initiations for Fall 2019 semesters.
- There is also interest in holding joint philanthropy and social activities in the future. Slowly putting together a committee for this.

Review alumni structure & recruitment- In Progress

- **DC Metro Alumni**
- Cultivate more local alumni involvement and chapter activity
- Recruit recent graduates to attend regular chapter meetings and to be active in their roles

- **Shepherdstown Alumni**
- Increase national fraternity involvement
- Recruit recent graduates to attend chapter meetings and to actively take a role in the chapter
- Increase community presence
- Increase interest in the undergraduate chapters
- Promote chapter cohesiveness and unity

East Central Regional Report 2018
James Kuhn (RVP)

Regional Summary

The East Central Region, as a whole, seems to be strong. However, about half of the chapters, though performing exceptionally well according to CMP and in regards to the events they hold, seem to be having more risk management issues creeping into their chapters' cultures. Whether these are new issues or have just gone unnoticed is unclear. Some of these issues have been inadvertent, while others are due to a clear disregard for policy. Some have been brought to the fraternity's attention by university officials while others have been brought forward by active alumni or collegiate Brothers themselves. Regardless, these arising issues require a recommitment of attention to addressing risk management issues. With that said, many chapters are doing exceptional things within their chapters, at their universities, and within their communities. Some have been awarded Provincial and National awards and have shown their commitment to being involved nationally by sending Brothers in droves to LEAD events.

Various chapters have also shown their commitment to constant improvement. One chapter has removed a 'tradition' from Initiation so that it is performed according to our ritual. A couple of chapters struggled in the past, but are now finding the right way to do things. One of those chapters was removed from CMP Guidance at the beginning of the Fall 2018 semester and was awarded the Most Improved Chapter in the Province. The other completed its fraternity and university suspensions and is currently on probation until Fall 2019. However, with strong chapter leadership and a newly appointed District Director who lives closer to the chapter, problems of the past seem to be behind the current group of Brothers in order to make way for a chapter that has recommitted themselves to the ideals of the fraternity.

The region also boasts the Capital Colony that is on track to be installed Spring 2019 if all goes well.

There have also been casual discussions about potential colonization at Northern Kentucky University (NKU) and the University of Findlay (OH) where at least one Deltasig is currently on staff at each.

Nothing has gone beyond preliminary discussions with those Brothers thus far. However, the Brother on staff at NKU is looking to hold an interest meeting sometime this coming January.

The outstanding Cincinnati Alumni Chapter swept Provincial awards and was also awarded the National Outstanding Collegiate Relations Award. They also hosted their annual Central Office Open House event on November 10th in celebration of Founder's Day. With 125 attendees, this event is unofficially the largest event ever held at Central Office since its opening.

Lastly, in an effort for chapters to interact with one another, an outing to the Great American Ballpark was organized for late September with the help from six different collegiate chapters. The event consisted of about 25 Brothers and guests networking and touring the facility before attending a baseball game between the Cincinnati Reds and Pittsburgh Pirates. Each chapter also took part in a fundraiser where they received \$6 from the Reds for each ticket they sold. About 80 Brothers were in attendance for the game. Seven collegiate chapters and two alumni chapters were represented at the event.

2018 Travel/Visits

Date(s)	Event(s)	Location
1/12-14/2018	Northeastern Provincial Leadership Retreat	Boston, MA
2/9-11	Northeastern Provincial LEAD Volunteer Leadership Training	Boston, MA
2/18	Theta Pi Pledge Meeting	Bowling Green, OH
3/13	Big Dream Gathering w/ Brother Mitch Matthews (Theta Pi)	Bowling Green, OH
3/18	Theta Pi Chapter Visit	Bowling Green, OH
3/23	Theta Pi Ritual Practice	Bowling Green, OH
3/24-25	Theta Lambda Initiation Dinner w/ Alpha Eta Chapter Alpha Theta Chapter Visit Theta Lambda Chapter Visit	Cincinnati, OH
4/8	Michael P. Hayes 5K (Alpha Upsilon) Epsilon Tau Chapter Visit	Oxford, OH Dayton, OH
4/13	Theta Pi Alumni Appreciation Event	Bowling Green, OH
4/14	Theta Pi Initiation	Bowling Green, OH
4/15	Alpha Omicron Executive Committee Meeting Capital Colony Meeting Nu Executive Committee Meeting	Athens, OH Columbus, OH
4/21	Alpha Theta DSP Golf Classic	Cincinnati, OH
8/29	Xi Upsilon Recruitment Event	Huntington, WV
9/9	Capital Colony Visit w/ Dale Clark	Columbus, OH
9/27	Alpha Omicron Chapter Visit	Athens, OH
9/30	East Central Baseball Outing and Professional Event	Cincinnati, OH
10/14	Theta Pi Chapter Meeting	Bowling Green, OH
10/20	Xi Upsilon Alumni Tailgate	Huntington, WV
10/26-28	Northeastern LEAD School Volunteer Leadership Training	Cleveland, OH
11/10	Meeting w/ Brayden Bennell (Alpha Upsilon President) and pledges Central Office Open House (Cincinnati Alumni Chapter)	Oxford, OH
11/17	Nu Initiation	Columbus, OH
12/1	Theta Pi Initiation	Bowling Green, OH

Anticipated Spring 2019 Travel/Visits

Date(s)	Event(s)	Location
January	Northeastern Provincial Leadership Retreat	Boston, MA
Mid-January	Alpha Omicron Chapter Visit Capital Colony Visit	Athens, OH Columbus, OH
2/8-10	Northeastern Provincial LEAD	Philadelphia, PA
March	Capital Colony Installation	Columbus, OH
Mid-March	Potential East Central Hockey Outing and Professional Event	Columbus, OH
March - May	Initiations (Alpha Theta, Alpha Omicron, Epsilon Tau, Theta Pi, Xi Upsilon)	Various Locations

Regional Leadership Team

Position	Name	Chapter	School	Location
District Directors (DD)	Julie Hermes	Nu	Ohio State University	Columbus, OH
	Sammy Geroulis	Alpha Theta	University of Cincinnati	Cincinnati, OH
	Kenneth Wepler+	Alpha Omicron	Ohio University	Athens, OH
	Joseph Shaver*+	Alpha Upsilon	Miami University (OH)	Oxford, OH
	Theo Oltmann	Epsilon Tau	Dayton University	Dayton, OH
	Kyle Rinderle	Theta Lambda	Xavier University	Cincinnati, OH
	Natalie Schneider	Theta Pi	Bowling Green State University	Bowling Green, OH
	Ollie Moses	Xi Upsilon	Marshall University	Huntington, WV
	Monica Ramey	Capital Colony	Capital University	Columbus, OH
Awards Committee Chair	Sam Shaheen			
Awards Committee Members	Elizabeth Mahar			
	Kevin Wright			
	Emily Mott			
	Lucas Da Costa E Silva*			

*Denotes no previous position experience

+Denotes new to chapter

Regional Goals/Initiatives

- ***Intra- and inter-regional communication***
 - I am looking to encourage and improve communication and collaboration between chapters (alumni and collegiate) within the region as well as with nearby chapters in neighboring regions. I am promoting use of the ‘East Central Region – Delta Sigma Pi’ Facebook group for the sharing of ideas/activities/events. I would like to branch out to other forms of social media to provide various avenues for brothers to quickly communicate things going on within the region. I have also encouraged Brothers to join/follow the national fraternity’s social media outlets. In addition, I have begun to organize and promote regional events that have both professional and social aspects. One such event is the Cincinnati Reds Baseball outing from this past September. About 80 Brothers attended the game and 25 attended the professional event. Seven collegiate chapters and two alumni chapters had Brothers in attendance. There have also been preliminary talks about trying to have a similar event with the Columbus Blue Jackets this coming Spring.
- ***Chapter, personal, and professional growth***
 - Depending on each chapter’s unique situations, I am assessing where I see opportunities for improvement while also addressing where they would like to see their chapters go. In short, no matter how many things a chapter does well, I am looking for them to challenge themselves to seek improvement before it is needed. Various chapters have done this by holding themselves accountable for their mishaps, challenging themselves to be Chapters of Excellence, and/or improving what they can when they can.

- ***Adherence to ritual***
 - Some of the trepidation that has come with the memorization of ritual has subsided for some chapters while others have decided to focus their time and efforts on other areas needing improvement within their chapters. Efforts will be made to help improve their focus on memorization. Some brothers have stated that they considered not taking officer roles in order to avoid being on the ritual team. In these cases, I have informed chapter members that the ritual team is not exclusive to chapter officers. I would also like to ensure the logistics of ritual receive attention as well.
- ***Risk Management***
 - I would like to emphasize to chapters the importance of understanding risk management and see that they take a proactive approach as a chapter to ensure they are adequately managing their risk. I would like for brothers to understand that the responsibility falls on everyone and not just the executive committee.

High Risk Items

- Alpha Theta was issued a Written Warning for a Risk Management Policy Violation. The chapter has already taken initiative to ensure there are no misunderstandings in the future.
- Alpha Omicron is currently on University and Fraternity Probation that is set to conclude Fall 2019. Chapter members have worked diligently to address their shortcomings and will be holding their first pledge education classes since Spring 2017.
- Alpha Upsilon has been placed on University and Fraternity Probation for a Risk Management Policy Violation.
- Theta Pi was issued a Written Warning for a Risk Management Policy Violation. In response, the chapter has ceased all social events for the academic year.

Chapter Summaries

Nu – Ohio State University

- ***Awards/Recognition***
 - Chapter of Excellence
 - Regional Outstanding Financial Operations
 - Regional Chapter Advisor of the Year (Susan Clark)
- ***Notes***
 - Although a sizable amount of Brothers attended LEAD Provincial in Boston last Spring, there was confusion about who was responsible for attending the Provincial Meeting as the chapter's delegate. This has been addressed by the District Director and Executive Committee members multiple times since then in order to improve communication and ensure this is not an issue in the future.

- During my most recent visit for Initiation, I witnessed a few instances where ritual was not performed as intended. These issues were addressed with all Brothers in attendance and the District Director will work with the chapter to ensure future compliance.

Alpha Theta – University of Cincinnati

- **Awards/Recognition**

- Chapter of Excellence
- Provincial R. Nelson Mitchell Outstanding Collegiate Chapter
- Regional Outstanding Alumni Relations Award

- **Notes**

- They have very few flaws and I have learned through various brothers that they also excel in operations, CMP reporting, and ritual adherence.
- Brothers regularly volunteer to help with Cincinnati Alumni Chapter events.
- Recently received a Written Warning for a Risk Management Policy Violation. However, they quickly outlined and shared their plans to ensure it doesn't occur again.
- Communication between me and their DD has improved since last year, but it is still difficult at times.

Alpha Omicron – Ohio University

- **Notes**

- I visited with the select Executive Committee members allowed under the terms and conditions of the chapter's Suspension and their District Director, Mary Miracle last Spring. We all discussed their plans for what needed to be done and how they would go about accomplishing those tasks. The meeting lasted nearly four hours.
- Alpha Omicron has completed their University and Fraternity Suspension and is currently on University and Fraternity Probation until Fall 2019.
- Kenneth Wepler was appointed District Director to replace Mary Miracle. Kenneth lives much closer to Ohio University than Mary and can therefore attend chapter functions more regularly. Mary and Kenneth have had open communications regarding the chapter since the transition.
- I visited the chapter this Fall with the accompaniment of their District Director, Kenneth Wepler. To my understanding, Kenneth has been very involved to ensure the chapter carries out their plans to move on from old traditions. During my visit, there was an excitement within the chapter for the chance to finally get things back on track and leave bad habits and traditions in the past. They are excited and enthusiastic to return to campus and progress the ideals of the fraternity.
- Chapter leadership has been extremely cautious in making sure they don't take any missteps. Therefore, they are regularly communicating with both University and Fraternity officials as they plan things to ensure they are in compliance with both groups' probation terms and conditions.

- Both Kenneth and I will be working with the chapter to ensure their first pledge class since Spring 2017 is educated properly.

Alpha Upsilon – Miami University (OH)

- **Awards/Recognition**

- Chapter of Excellence
- Regional Outstanding Service Activities

- **Notes**

- Currently on University and Fraternity Probation for a Risk Management Policy Violation.
- Some chapter Brothers volunteer to help with Cincinnati Alumni Chapter events when they take place at Central Office.
- Joe Shaver was appointed as District Director.
- Joe Shaver will be leaving the region early next year. Mary Miracle will most likely be appointed District Director due to her experience with troubled chapters.

Epsilon Tau – Dayton University

- **Awards/Recognition**

- Accredited Chapter
- Regional Outstanding Professional Activities

- **Notes**

- I visited Epsilon Tau last Spring and saw a very good chapter. However, they were not striving to become a Chapter of Excellence. Perhaps this may be a goal of theirs in the near future.
- Some Brothers help with Cincinnati Alumni Chapter events.
- Chapter has stated that 'No Officers are able to attend the upcoming Presidents' Academy, but they do have a non-officer interested in attending.' I messaged their District Director in an effort to ensure an officer is registered for and in attendance at the Presidents' Academy.
- District Director, Theo Oltmann stated his job will most likely be leading him out of the region at some point during the Spring semester. A potential replacement has been found and will most likely be Andrew Bare. Andrew has previous District Director experience and recently attended the Volunteer Leadership Training Session in conjunction with Cleveland LEAD.

Theta Lambda – Xavier University

- **Notes**

- I attended Theta Lambda's Initiation last Spring. All but one member of the Ritual Team had not memorized their lines. Other small issues were addressed the following day during my Chapter Visit.

- I visited Theta Lambda for a Chapter Visit last Spring. Unfortunately, the chapter was under the impression I was attending for a simple introduction/meet-and-greet. The room was only reserved for an hour and I was made aware of this issue halfway through my presentation. Due to my new time constraints, I was unable to personally address the concerns of Brothers regarding the attendance of Brothers that went to LEAD Provincials in Boston.
- The University handles money accounts for all clubs and organizations. Requesting payment for dues and initiation fees generally takes a minimum of two weeks. This often causes fee payments to the Fraternity to show up as late in HUB. It is important to regularly remind Central Office of this lengthy process and remind the Chapter to send Central Office the request form with a time stamp so that appropriate approval may be granted within HUB and late fees are not charged.

Theta Pi – Bowling Green State University

- **Awards**

- Provincial District Director of the Year (Natalie Schneider)

- **Notes**

- Due to my close proximity to Theta Pi, I have attended multiple meetings and events over the past year.
- Theta Pi's Ritual Teams are some of the best I've ever seen. Initiations are completely memorized and they have worked to understand and correct any and all past issues.
- I visited Theta Pi for my official Chapter Visit last Spring where any remaining ritual issues were addressed. I also attended a Ritual practice days later to ensure there weren't any misunderstandings.
- Relationships among Brothers have been strained due to various issues over the past year. However, I believe with strong leadership like the Brothers that are currently in officer roles, they can change Theta Pi's culture for the better.
- The University handles money accounts for all clubs and organizations. Requesting payment for dues and initiation fees generally delays fee payments to the Fraternity and thusly shows up as late in HUB. Central Office is regularly reminded of this process and the Chapter is also reminded to send Central Office the request forms with a time stamp so that appropriate approval may be granted within HUB and late fees are not charged.

Xi Upsilon – Marshall University

- **Awards**

- Provincial Most Improved Collegiate Chapter
- Regional Outstanding Scholastic Development

- **Notes**

- Xi Upsilon was removed from CMP Guidance at the beginning of the Fall semester.

- Recruitment has vastly improved over the previous year and alumni relations have also begun to improve.
- Ritual has not been memorized.
- National event attendance has increased.
- The Dean of the Lewis College of Business, Avinandan Mukherjee was initiated last Spring. Talks have begun to possibly initiate Marshall University President, Jerome Gilbert. Alumni support is also gaining for a potential Honorary Brother in Intuit CEO and Marshall Graduate, Brad Smith.
- District Director, Ollie Moses stated his job will most likely be leading him out of the region at some point during the Spring semester. He said he would like to have a new District Director to train before he leaves. Potential District Directors include younger alumni Brothers Andrew Aiello and Preston Humphreys who have more recent experience with Fraternity and CMP operations. However, they may be viewed by the chapter more as collegiates than a District Director. Michael Mellace is also being considered as he has had more time out of the chapter, more real world experience, and the ability to learn/brush up on anything he may not be as well versed in. These potential District Directors are all Xi Upsilon graduates.

Capital Colony – Capital University

- **Notes**

- The Capital Colony is aiming for a March Installation.
- The biggest hurdle at this point is funding. District Director, Monica Ramey, Dale Clark, and I will be working with them in the coming weeks to address any issues that have not yet been addressed.
- The Colony has had an attendee at the three previous LEADs; including 13 in Cleveland, and eleven registered to attend LEAD Provincial in Philadelphia, PA.
- 30+ Colony members also attended the most recent Central Office Open House hosted by the Cincinnati Alumni Chapter.

Cincinnati Alumni Chapter

- **Awards/Recognition**

- Gold Chapter
- National Outstanding Collegiate Relations
- Provincial Outstanding Alumni Chapter
- Provincial Most Improved Alumni Chapter
- Provincial Outstanding Professional Activities
- Provincial Outstanding Service Activities

- **Notes**

- The Cincinnati Alumni Chapter (CAC) hosted the Alpha Eta Chapter from the University of South Dakota last Spring. Alpha Eta was interested in visiting Cincinnati, OH for a

professional trip. The CAC helped Alpha Eta secure visits to various local companies, as well as local dining and entertainment.

- The Chapter also hosted their 4th Annual Founder's Day Central Office Open House. The event brought 125 attendees (Brothers and guests) to Central Office and is unofficially the largest event ever hosted at the Central Office.
- The CAC also regularly enlists the help of the four local collegiate chapters in order to strengthen the bond between collegiate and alumni brothers.

Eastern Regional Report Fall 2018
Jen McCanty (RVP)

Overall the chapters of the Eastern region seem to be benefitting from current leadership at the collegiate level. Members continue to look for ways to influence positive change and re-focus efforts on professionalism. Renewed enthusiasm in this area continues as new and different professional activities are brainstormed and planned. Executive brothers are engaged and involved and make an effort to listen to ideas and feedback. Community service continues to be a strong point for the region with members putting emphasis on giving back to their schools and communities. Brothers value being part of Delta Sigma Pi and are proud to be affiliated with the organization. The reputation of DSP is strong on campus.

While chapter enthusiasm has increased, attendance at specific events and meetings remains an area of focus – especially among senior brothers who may view their final semesters as a time to slack off as opposed to setting the example for the future. Additionally, chapters such as Beta Nu need to work on their transparency and communication especially at the national fraternity level (communication to school personnel seems strong). This is a focus for the new DD and chapter and looks promising as the exec committee transitions for 2019. Epsilon Sigma is working with their DD to review and revamp future pledge programs to incorporate suggestions provided by our consultant. An area that most of the chapters would like to work on is relations with other chapters in the region, including alumni chapters. This is on the radar of the region as we look toward spring along with increasing attendance at LEADs. The location of Philly is encouraging and we are hopeful we will see an uptick in Eastern Region participation. CMP remains another struggle point for many of the chapters. So far the chapters are in fair shape when it comes to deadlines, but it will be important for them to continue this momentum during the spring semester. Additionally, the chapters will benefit from increasing their focus on achieving higher CMP levels and striving toward Regional, Provincial and National awards. The team of district directors for the regions remains strong – these volunteer brothers work proactively to foster positive relationships with the collegiate chapters and to encourage continual strives for improvement. Additional goals for the spring include increasing fundraising events and outcomes for the chapters and increasing outreach to faculty.

Potential future or alumni leaders as submitted by DDs include: Justin LeJune, Kyra Kinzler and Kevin Wong from Alpha Gamma and Rachel Pastella, Chapter President Eta Xi. DDs to watch for future enhanced alumni participation: Cassie Jacobs and Dan Palo as they have shown dedication, enthusiasm, accountability and a true desire to better the fraternity.

Numbers Summary:

Chapter	District Director	Members	Fall Pledges	Fall Initiates
Alpha Gamma - Penn State	Chelsea Rosengarten	104	17	17
Beta Nu - UPenn	Cassie Jacobs	61	9	8
Beta Xi - Rider	Linda F Oakes	41	8	5
Epsilon Sigma - LaSalle	Kristina Kirk Moses	44	19	18
Eta Xi - Thomas Jefferson	Christina Wilson	21	1	1
Mu Omega - TCNJ	Lexi Lipari	57	16	13
Omicron Omega - U Del	Dan Palo	62	18	18
Rho Tau - Rutgers	Dan Marder	64	18	15
Zeta Pi - St. Joseph's	Brennan Azevedo	76	21	21

Region	Time Frame	Accredited Complete	Accredited Approved	Recognition-Required Approved	Recognition-Optional Approved	Excellence-Required Approved	Excellence-Optional Approved
Eastern	2016 2017	84.82%	76.69%	64.44%	39.81%	27.78%	31.48%
Eastern	2017 2018	94.70%	86.36%	61.11%	40.74%	35.56%	33.33%
Eastern	YoY	+ 9.87%	+ 9.67%	- 3.33%	+ 0.93%	+ 7.78%	+ 1.85%

CMP Trends:

While it is too soon to run these numbers for the 2018/2019 full school year, the region aims to continue improving these percentages in the right direction as the year goes on.

Report of New England Regional Vice President Fall 2018
Daniel DelPiano

Fall 2018 Travel

Date of Visit	Event	Location
10/26 - 10/28	Cleveland LEAD School	Cleveland, OH
11/2	Lambda Tau Initiation	Waltham, MA
11/7	Phi Chi Initiation	South Kingston, RI
11/17	Sigma Omega Initiation	Boston, MA
11/17	Xi Phi Initiation	Boston, MA
11/27	Gamma Upsilon Initiation	Wellesley, MA
12/1	Pi Rho Initiation	Amherst, MA

Fall 2018 New England Leadership Team

Role	Name	School
District Director	Kristyn Wasikowski	Gamma
	Deborah Lang	Gamma Upsilon
	Kelsey Stuart	Theta Iota
	Erik Budlong	Lambda Tau

	Peter LaCava	Nu Sigma
	Alex Lamphier	Xi Phi
	Tom Skinner	Xi Psi
	Vacant	Pi Rho
	Gary Perez	Sigma Omega
	Jen Huynh	Phi Chi
Awards Committee Chair	Tracey Schebera	
Awards Committee Member	Bryon Goguen	
	Chris Doto	
	Courtney Corbelle	
	Hannah Demirjian	

2018 Summary

2018 has been a good year for the New England Region. In February, we hosted the Northeastern Provincial Conference in Boston. The region had a good showing with 145 members and all chapters represented. Following the Provincial Conferences we hosted our annual Rose games at Northeastern University on April 14. 5 chapters attended and despite the unseasonably cold weather all who attended had a great time. The spring ended with some great Initiations. I was able to attend 4 initiations at Gamma Upsilon, Xi Psi, Sigma Omega, and Gamma Chapters. This brought my total initiations for the school year to 11.

This fall we had 9 of 10 chapters attend LEAD schools and several had the opportunity to travel to different provinces. Overall the New England Region was represented at 4 of the 5 LEAD schools. In addition to attending the Cleveland LEAD School I was able to attend 6 initiations, several of the

initiations had brothers from other chapters in attendance as well. Currently 9 of the 10 chapters in the regions have District Directors with 2 changes from last year. I am in the process of trying to fill the last District Director position.

CMP continues to be an area of struggle for many chapters in the region. Last year only 4 chapters earned Accredited Status. A fifth Chapter was close missing only 1 requirement and finishing the year with 97.73% completion and 97.73% approval. Of the 4 chapters that earned the Accredited Chapter level, 3 also earned Chapter of Recognition and 1 earned Chapter of Excellence. This year is off to a good start, as of the writing of this report only 1 chapter is not eligible for Accredited Chapter because they did not attend a LEAD School.

NIAGARA REGION

Rich Garber, RVP Fall Semester, 2018

FRATERNITY TRAVEL DURING THE SEMESTER:

<u>DATE</u>	<u>CHAPTER</u>	<u>LOCATION</u>	<u>EVENT TYPE</u>
9/24	St Johns Fisher Colony	Rochester	AM -- Executive Board Mtg PM -- Meet the Chapter event
9/24	Epsilon Lambda	Rochester	Executive Board Meeting
9/25	Omicron Rho	Ithaca	Met with President and VPPE, attended campus wide meeting for all Professional Fraternities
9/26	Xi Tau	Syracuse	Met with Chapter President
9/27	Theta Upsilon	Loudonville	Executive Board Meeting
9/27	Albany Upstate NY AC	Albany	Alumni Chapter Happy Hour
9/27	Zeta Psi	Albany	Executive Board Meeting
9/28	Kappa Lambda	Binghamton	Chapter Meeting and dinner
11/10	--	Cleveland	Northeastern LEAD

Summary:

I'm excited that the Region started the year with two new entities. Kudos to Travis Brodbeck for his efforts to establish and organize an alumni chapter in the Albany area. The chapter has around 20 paid members and has been holding events monthly. There were about 12 Brothers at the meeting I attended, including a charter Brother of Zeta Psi Chapter, who was attending his first Deltasig event in many years.

The colony at St. John's Fisher college was formed last August largely through the efforts of Anthony Kousmanidis, a student there whose cousin is a Brother at Xi Tau Chapter at Syracuse. Between its establishment in August and my visit in late September, the colony organized a complete calendar of activities for the fall semester including a Meet the Chapter event I witnessed that was attended by 24 prospective members.

TRAVEL: As it is difficult to plan winter travel in upstate New York, I completed a week of travel in the Region in late September; During that week, I was able to visit every collegiate chapter but one, as well as the Alumni Chapter and the colony. I am planning another week of chapter travel for late April, to coincide with as many initiations as possible.

REGIONAL LEADERSHIP: I was able to recruit a replacement for one of the three DD's that departed at the end of last year. I was also pleased to have past RVP Terri Kane join the Regional Leadership Team as District Director for the colony at St. John's Fisher. Two chapters, Epsilon Lambda and Xi Tau, are currently operating without DD's. I expect to fill the Epsilon Lambda role at the beginning of next semester but am still searching for an individual to serve at Xi Tau.

AWARDS: Two of the region's chapters earned national awards: Zeta Psi Chapter at Albany was the fraternity's national award winner for Outstanding Financial Operations AND Outstanding Scholastic Development, while Kappa Lambda Chapter at Binghamton was the recipient of the national award for Outstanding Professional Activities. Congratulations to both chapters!!!

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Chapter reports provided by District Directors, with RVP comments:

Alpha Kappa Chapter, University at Buffalo

District Director: Rob Newton

Strengths:

I retain that Alpha Kappa has a great relationship with the School of Management. The Chapter earns it's opportunities to host events for the SOM and the professors and advisors hold the Chapter in high regard.

Weaknesses:

This past semester, Alumni participation was somewhat weaker than usual. Whether the local Alumni were uninterested or unavailable to attend the events, a better outreach to the Alumni could bolster the attendance at these events.

Opportunities:

The Chapter has yet to reconsider the opportunity to appoint a new Faculty Director. The Chapter's current faculty director, although a well-admired professor, has little desire to be involved in the

Fraternity's activities. There may be faculty who would appreciate the responsibility and opportunity to provide guidance to the Chapter.

Threats:

Still, the Chapter is having trouble sending members to LEAD events and fulfilling mandatory CMP requirements. Funding may be an issue if Brothers don't have the desire or the ability to pay for a trip to LEAD out of pocket, but perhaps the Chapter could subsidize the trip cost for members willing to represent the Chapter.

RVP Comments: None.

Epsilon Lambda, Rochester Institute of Technology

District Director: Vacant

RVP Comments: The chapter has done fine this semester without a District Director but, given the chapter's relatively small size and past performance, they would greatly benefit from having some local support. I have a couple of leads that might allow me to have this position filled early in the spring semester.

Zeta Psi Chapter, University at Albany

District Director: Adam Thuman

Strengths

- Recruitment - For a fall semester, they had a large turnout filled with quality recruits. I think having the recruitment events back in the Campus Center really helps with getting the DSP name out there.
- Career Fair - Had a record number of employers come out to the event this year. Everything went smoothly and the Career Office was satisfied with the chapter's performance, especially with their efforts reaching out to other, non-Business related departments to encourage their students to attend.

Weaknesses

- Maintaining Support Among Faculty - Although there have been efforts made, faculty brothers don't really participate in the chapter's events.

- Chapter Advisor - While Dr. Fisher has been great, I have to wonder how much longer she will be teaching. It would be prudent to have a succession plan in place.

Opportunities

- Alumni Outreach - With the establishment of the Albany Alumni Chapter, there will be additional opportunities to partner for community service and professional events in the future. Historically, it has been tough to maintain a list of DSP alumni residing in the Albany area.
- Career Fair - Even though a record number of organizations signed up for the career fair, attendance was flat. I have encouraged the chapter to reach out to other schools/outside community to market this event since it is such an outsized percentage of their yearly income, and they want to keep the university happy. Also, I proposed having a gathering the night before for the recruiters so that students could interact with recruiters in a less formal setting while raising additional income for the chapter.
- Outreach with the Theta Upsilon Chapter - I feel having the Alumni Chapter, that is comprised with mainly Theta Upsilon alumni, will help in spurring more joint activities between the Theta Upsilon and Zeta Psi chapters

Threats

- Maintain Gains Made - I feel like the chapter has made noticeable improvements since being placed on probation some years back. It is important to maintain the quality collegiate leadership I have seen, especially this past semester, and pass on the proper way to do things going forward.
- Other Business Organizations - There are other business organizations and outside groups competing for the limited free time of students. It will be up to the chapter to continually reach new School of Business students with the benefits of joining an established fraternity, such as Delta Sigma Pi.

RVP Comments: None.

Theta Upsilon Chapter, Siena College

District Director: Sean Rosney

STRENGTHS:

- Access to newly formed Alumni Chapter and current national COY
- They have a good size for the chapter right now.

- They had a good showing at Provincials las spring and when I took a quick poll at initiation it looked like they were going to have strong participation again in February.

WEAKNESSES:

- CMP - They are unable t this point to earn accredited status due to late submissions and not memorizing ritual for initiation.
- Communication - The past president and vp were not responsive to my numerous attempts to contact them. I am hoping to get off on a better foot with the newly elected e-committee.

OPPORTUNITIES:

- With the newly elected e-committee the chapter has an opportunity to show that they are looking to turn around the operations. I am disappointed and will be working more closely with the e-committee to set goals, map out their plans, and following up to track their progress.

THREATS

- Fortunately I see no outside threats. My concern is that the meeting I attended was sparsely attended and it seemed that it was one of the few times they may have used meeting ritual. That concerns me quite a bit.

RVP Comments: None.

Kappa Lambda Chapter, University at Binghamton

District Director: Travis Brodbeck

STRENGTHS:

- Continuously building on the relationship with alumni from the chapter. Not only does the chapter host an annual event in the summer, they have tapped into their alumni network by doing digital professional speaker events in addition to interacting with the alumni who recruit from the big 4 accounting firms.
- At the end of every meeting or event, the entire chapter sticks around. They are so united and tightly connected. When I was at Purple with a Purpose, they had to kick everyone out after the room was still occupied thirty minutes after the room reservation ended.
- The chapter was recently awarded the National Professional Development Program award for their previous years activities; it appears that it will continue on the same trajectory this year.
- Continued support from graduate student brothers; although they are much busier and aren't on the roster, they continue to participate and help the chapter. (i.e Joe Somma)
- Two brothers attended LEAD in Cleveland, the chapter has a grant for the Provincial

Conference, and they should have some representation at Grand Chapter Congress.

- The chapter has had initiation and the pledge ceremony memorized.
- The chapter has great traditions like their pledge families (bigs and pseudo bigs) and gifted apparel to all new members.

WEAKNESSES:

- The chapter not only has to follow Delta Sigma Pi rules and policies, but they also have to follow the Greek Council and the university's rules; I believe this means first semester students cannot pledge.
- The chapter has been a little sloppy with Chapter Meeting ritual.
- The chapter does not have the strongest social media presence.
- The president is unable to attend President's Academy, but the chancellor is going.

OPPORTUNITIES:

- There was a faculty brother initiated this semester, it could be a great opportunity to keep them involved in the spring so they don't think it is just a title.
- I have had a chance to chat with the Faculty Advisor yet this year, I hope to do that when the semester begins in the Spring.
- The chapter is on track for chapter of excellence, continued monitoring should ensure that they meet the criteria.
- The chapter has so many great programs, they should present on one of them at the Provincial Conference.
- Rather than a chalkboard, the chapter could use a projector with slides for each report during meetings.

THREATS:

- The chapter seems to have a lot of members who are in a lot of other clubs and activities, this could lead to lower attendance in the future as they become busier.
- Joe Somma is leaving the chapter this year at the end of May, he carries a lot of experience and knowledge that could be lost.
- Greek Council and University Policies that may be implemented in the future.

RVP Comments: None.

Xi Tau Chapter, Syracuse University

District Director: Vacant

RVP Comments: Xi Tau is a consistently strong chapter with outstanding faculty support from their advisor and other Deltasig faculty members. My challenge for them continues to be for them to increase their participation in national events beyond just a Brother or two.

Omicron Rho Chapter, Cornell University

District Director: Rob Fosdick

Strengths:

- 49 Active brothers - diverse group
- Professional events program – events recognized on National Fraternity’s website
- Positive relationships between chapter members, employers, and alumni
- Chapter facilitates professional and personal development for members

Weaknesses:

- Cohesion between brothers
- Attendance
- Chapter funding
- Distance from other chapters
- Communication with Fraternity leadership

Opportunities:

- Potential to receive funding from employers
- Achieve greater promotion of Professional events program, possibly apply for Outstanding Professional Activities Award
- Reach out to other chapters (networking opportunities, planning of events)

Threats:

- Saturation of Cornell’s pre-professional fraternity environment

District Director General Comments:

Though I haven’t been able to visit Omicron Rho as of yet, I feel the chapter is in a good position with the potential to move forward. The chapter places an emphasis on its professional events program, which I believe they can use as a talking point when interacting with other chapters at events

(networking, LEAD events, etc.) The only issues that are of slight concern are timely communication with Fraternity leadership concerning important issues and Omicron Rho's distance from other chapters in the Niagara Region. However, I feel that these issues can be dealt with by increased participation in national events. Brothers from Omicron Rho could take advantage of national events, such as the President's Academy and the LEAD Provincial Conference, to build better connections with Fraternity leaders and brothers from other chapters. Other than this, Omicron Rho seems to be in good shape.

RVP Comments: The date of my visit happened to coincide with an all-campus meeting for professional fraternities, which I attended with Omicron Rho's President and two other officers. At the meeting, I was able to confirm that Cornell's four week restriction on pledge education programs applies ONLY to social fraternities. Professional organizations are exempt. This chapter has excellent programs and a strong membership but, because of its location in Ithaca, it tends to keep to itself.

St. John's Fisher Colony, Rochester

District Director: Terri Kane

STRENGTHS:

- They have a very good foundation that they have started. The relationship with the Dean of the School of Business and their chapter advisor is very strong
- The Colony Officers are working very well together
- They have reached out and met with the brothers of the RIT chapter
- Colony President attended Fall LEAD event.

WEAKNESSES:

- Need to increase their membership, especially if they're target is still Spring 2019 installation
- Need to start working on application
- Early morning meetings may be deterring some from joining

OPPORTUNITIES:

- Continued relationship with the brothers at RIT will get the colony started in the right direction. I will continue to encourage that relationship.
- I believe if they continue to stay focused, they will indeed reach their goal of installation in the spring.
- They were attempting to do a joint professional event with RIT this fall. They couldn't get a date together, but are working on doing it for this Spring.

District Director Comments:

I think that they are doing great. My travel schedule this fall made it difficult to attend many functions. However, the Colony did a good job of keeping in communication and responding when I reached out. Overall, very excited for them. They are definitely on the right track.

RVP Comments: This colony exists because of a) the persistence and organizational work performed by President Anthony Kousmanidis, b) strong support from Fisher business college and c) excellent ongoing support from District Director Terri Kane. As Terri states in her report, their challenge for the spring will be increasing membership and expanding from an organization largely driven by the President and a couple of other key officers to one ready to sustain itself as a chapter.

**Steel Valley Regional Report Jason Ewing, RVP
Fall 2018**

Overview

While the Steel Valley Region continues to work on chapter management and operations, continued development and new experiences will help this region continue on as successfully as it has in the past. All but one District Director from the prior year stayed on the team, with the one exception being the Beta Pi chapter. The Beta Pi district director is new to volunteer leadership, but has shown great dedication and determination to serve well. This region is full of big chapters with the smallest membership being just over 40 brothers, and a few chapters having 80+ brothers. Such a large chapter can be a detriment if not managed properly, but I believe each chapter is doing its best to run smoothly (and improve) with best possible leadership in place.

Notes:

- Fall LEAD School attendance up from last year for Beta Pi.
- Number of fall initiates significantly up from last year for Theta Kappa and Mu Pi.
- No travel to chapters during fall due to heavy work obligations. All travel will be completed in the Spring semester.

District Directors

Name	Chapter	School
Alex Michael	Beta Pi	Kent State University
Sam Shaheen	Theta Kappa	University of Akron
Nancy Stacy	Nu Upsilon	West Virginia University
Jeff Laskey	Mu Pi	Penn State - Erie
James Burke	Lambda	University of Pittsburgh
Kyra Pritchard	Theta Rho	Duquesne University

Upcoming/Expected Travel/Events

Date	Chapter	Event/Meeting Type	Location
January 2019	N/A	Provincial Team Retreat	Boston, MA
February 8th-10th	N/A	Northeastern LEAD	Philadelphia, PA
January/February	Beta Pi	TBD	Kent, OH
January/February	Theta Kappa	TBD	Akron, OH
February/March	Nu Upsilon	TBD	Morgantown, WV
February/March	Mu Pi	TBD	Erie, PA
March/April	Theta Rho	TBD	Pittsburgh, PA
March/April	Lambda	TBD	Pittsburgh, PA

Regional Goals/Initiatives

Regional Communications

- I have taken over the admin role of the Steel Valley Region alumni Facebook group and created a group specifically for Steel Valley Region collegiate brothers. There isn't as much engagement as I would like there to be at the moment, but I will continue to encourage membership to the groups and conversations between chapters/alumni.

DSP Ritual

- I would like to make the importance of conducting ritual on a regular basis known to each chapter. Most chapters use ritual regularly and properly, but I think some chapters can improve with better understanding of our ritual.

Risk Management

- This is always a goal within the region as it's always a goal for the organization as a whole. There aren't currently any known risk management issues, but regular discussion and consideration to our policies can help prevent future issues.

Chapter Overviews

(SWOTs provided by the District Director)

Chapter: Theta Kappa

District Director: Sam Shaheen #

of Collegiate Brothers: 54

of Brothers initiated this semester: 18 (8 same period last year)

of Brothers who attended LEAD: 5

Strengths:

- Fundraising – TK is running their 3rd annual Golf Outing this Spring. They make about \$ 3,000 each time they have run the event. The money goes to charity, a chapter scholarship and to chapter operations.
- Leadership – They are well organized and well run. Meetings are short and most work is done in committees. Offices change annually but internships tend to cause elections at the end of every semester.

Weaknesses:

- Fear of the Unknown – The chapter has been so small for so long that they are afraid to grow bigger. They are growing however. It might well be time for a winter retreat to discuss this concept and some others (participation/attendance, professional programming, recruiting, pledge education)
- Chapters Standards – The chapter needs to develop standards of performance for operations that cannot be bent by the will of members.

Opportunities:

- Coming events on the chapter radar - The chapter 50th is only 2 years away (April, 2020). They will host the 2021 GCC.
- Verge of Greatness – TK can join the remainder of the region as large, well performing Chapters all around them.

Threats:

- There are no apparent immediate threats to this chapter except their own attitudes and ideas. Overall they are a good chapter but the potential is much higher.

Chapter: Beta Pi

District Director: Alex Michael #

of Collegiate Brothers: 126

of Brothers initiated this semester: 26

of Brothers who attended Fall LEAD: 15 (3 same period last year)

Strengths:

- Dedicated members that truly want to get involved and be active
- Planning events (brotherhoods, professional activities and community service)
- recruiting is not difficult and doesn't have much competition between other business organizations
- Cafe (fundraiser)

Weaknesses:

- Communication with faculty
- attendance at chapters / events
- transition meetings
- chapter moral seems a bit low

Opportunities:

- Moving away from formal interviews during recruitment
- New fundraising ideas
- Obtaining chapter of excellence

Threats:

- Faculty advisor would like to move on from position in the next year or so
- Size of the chapter
- Use of trials is fairly high and sometimes is used for scenarios that do not need a trial

Chapter: Nu Upsilon

District Director: Nancy Stacy #

of Collegiate Brothers: 79

of Brothers initiated this semester: 20

of Brothers who attended Fall LEAD: 3

Strengths:

- Nu Upsilon has a motivated executive committee that wants to do well for the chapter. Executive committee members routinely ask for feedback from brothers and make changes based on it.
- Attendance at mandatory events has increased this semester. While there are still absences, these are intermittent from different brothers. Absences aren't as much from the same brothers being missing for each event.

Weaknesses:

- At the beginning of the semester, the new executive committee wasn't reaching out to the DD for help or keeping in contact. This led to the executive committee feeling stressed and not knowing what to do. After some supportive phone calls and productive meetings had with the DD, this won't be a weakness for next semester.
- Despite good intentions, Nu Upsilon needs to rethink how they are trying to do fundraising. The chapter raised less than \$500 for the semester. The Chapter Fundraising Committee Chair was not utilizing a committee this semester.

Opportunities:

- Nu Upsilon would like to work on having a variety of professional events to appeal to all brothers. Professional events have largely consisted of speakers on campus during regular meeting times. The chapter would like to work on getting some company tours, job shadowing, etc. scheduled for the coming semester.
- According to anonymous feedback, the chapter would like to see more events that make them feel like a brotherhood. The chapter in the coming semester will work on including small brotherhood events each week. This will give them the chance to know each other on a more personal level.

Threats:

- Membership numbers have now decreased due to the large number of brothers who graduated last semester. I encourage Nu Upsilon to focus on quality members rather than quantity

Chapter: Mu Pi

District Director: Jeff Laskey #

of Collegiate Brothers: 42

of Brothers initiated this semester: 15 (8 same period last year)

of Brothers who attended Fall LEAD: 8

Strengths:

- The only Business Fraternity on campus
- Network of Mu Pi alumni that are willing to help out and see that the Chapter is successful.
- Ownership of activities and events.

Weaknesses:

- Pledge Education started off to a rocky start, but Spring will be improved upon.

Opportunities:

- Having a good relationship with other Business Clubs on Campus that can lead to recruitment, networking, and professional activities.
- With reinforcement and education about the HUB the Chapter can use it as a tool to reach their goals.

Threats:

- No external threats

Chapter: Theta Rho

District Director: Kyra Pritchard #

of Collegiate Brothers: 67

of Brothers initiated this semester: 13

of Brothers who attended Fall LEAD: 12

Strengths:

- Chapter on pace to become Chapter of Excellence for second consecutive year
- Increased attendance at national events (12 at most recent LEAD event)
- Representation this upcoming year at Presidents Academy, Provincial LEAD, and GCC
- Chapter fundraising over goal
- Chapter has made strong connections in the Pittsburgh area for professional and community service events
- Chapter has a better plan around committees than in prior semesters

Weaknesses:

- Lack of connection to surrounding chapters
- Slight attendance decrease over prior semester
- Most of executive committee elected for 2019 calendar year new to executive roles

Opportunities:

- Alumni engagement with the chapter in support of upcoming chapter 50th anniversary in 2020
- Increased chapter engagement around running meetings/elections more closely aligned with Roberts Rules
- Connection with Pittsburgh Alumni Chapter
- Most of executive committee elected for 2019 calendar year new to executive roles

Threats:

- Inconsistent university funding of chapter events
- Gathering consistent interest in all events
- 21 seniors graduating in the spring semester, taking a lot of chapter/fraternity knowledge and experience
- Defining effective/efficient succession planning and elections

Chapter: Lambda

District Director: James Burke

of Collegiate Brothers: 85

of Brothers initiated this semester: 19

of Brothers who attended Fall LEAD: 3

Strengths:

- Great job fundraising this semester, with \$1400 raised.
- Chapter is well along in their CMP requirements.
- Brotherly recognition at meetings (brother of the month, attendance award, etc).

Weaknesses:

- Could see more involvement in attending National events like LEAD based on the size of the Chapter.

Opportunities:

- Chapter is changing the way Professional events are counted for attendance, which can drive Brother engagement.

Threats:

- Around 23 Brothers graduating in the Spring.

ADDENDUM C

International Fraternity of Delta Sigma Pi															
AMENDED - Northeastern Provincial Budget															
													PROPOSED		
Description	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	Variance	
Northeastern Provincial Vice President	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,050	\$ 2,050	\$ 2,050	\$ 2,000	\$ (50)	
Regional Vice President Individual Travel Budgets¹															
<i>Capital (6 Chapters, 1 Colony)</i>	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,100	\$ -	
<i>East Central (8 Chapters, 1 Colony)</i>	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,400	\$ 1,400	\$ 1,400	\$ 1,400	\$ -	
Eastern (9 Chapters, 1 Colony)	\$ 1,500	\$ 1,650	\$ 1,800	\$ 1,950	\$ 1,200	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,400	\$ 1,400	\$ 1,400	\$ 1,550	\$ 150	
<i>Empire (5 Chapters, 1 Colony)</i>	\$ -	\$ -	\$ -	\$ -	\$ 900	\$ 750	\$ 900	\$ 900	\$ 900	\$ 950	\$ 950	\$ 950	\$ 950	\$ -	
<i>New England (10 Chapters)</i>	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,550	\$ 1,550	\$ 1,550	\$ 1,550	\$ -	
<i>Niagara (7 Chapters, 1 Colony)</i>	\$ 900	\$ 900	\$ 900	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,250	\$ 150	
<i>Steel Valley (6 Chapters)</i>	\$ 1,200	\$ 1,200	\$ 1,200	\$ 900	\$ 1,050	\$ 1,050	\$ 900	\$ 900	\$ 900	\$ 950	\$ 950	\$ 950	\$ 950	\$ -	
Subtotal	\$ 6,900	\$ 7,050	\$ 6,000	\$ 6,600	\$ 7,650	\$ 7,650	\$ 7,950	\$ 7,950	\$ 7,950	\$ 8,450	\$ 8,450	\$ 8,450	\$ 8,750	\$ 300	
Provincial Leadership Meeting²	\$ 1,850	\$ 1,850	\$ 1,700	\$ 1,700	\$ 1,700	\$ 1,700	\$ 1,700	\$ 1,700	\$ 1,700	\$ 1,850	\$ 1,850	\$ 1,850	\$ 1,900	\$ 50	
Speculative Colony	\$ -	\$ -	\$ -	\$ 150	\$ 300	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 100	\$ (50)	
Leadership Training	\$ 600	\$ 600	\$ 600	\$ 275	\$ 200	\$ 100	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ -	
Provincial Committees and Task Forces	\$ 500	\$ 500	\$ 500	\$ 375	\$ 150	\$ 150	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ -	
Other³	\$ 150	\$ -	\$ -	\$ -	\$ -	\$ 250	\$ 100	\$ 100	\$ 100	\$ 400	\$ 400	\$ 400	\$ 150	\$ (250)	
TOTAL PROVINCIAL BUDGET	\$ 10,800	\$ 10,800	\$ 10,800	\$ 11,100	\$ 12,000	\$ 13,000	\$ 13,000	\$ 13,000	\$ 13,000	\$ -					

1 - 2015-16 Budget reflects additional \$50 per region. Proposed RVP Budgets funded at \$150 for each collegiate chapter/colony in existence. (Historical budgets from 2006-2007 to 2010-2011 reflect regional boundaries effective July 1, 2005. Historical budgets starting 2011-2012 reflect boundary changes effective July 1, 2011)

2 - Meetings between PVP, RVPs, committee chairs and other volunteers. May be a combination of face-to-face team meetings and conference calls.

3 - This line item includes historical allocations for additional speculative colonies beyond the standalone Colony line item. Any line item budget surpluses may be reallocated at discretion of PVP.