

North Central Province

Provincial Vice President – Cory Stopka

The perseverance and tenacity from Deltasigs throughout this pandemic is noticed and is inspiring. Thank you for all that you do to be leaders and make Delta Sigma Pi thrive!

Travel & Virtual Communication Since Last Council Meeting:

2/21-23/20	North Central Provincial Conference (Iowa City, IA)
3/12/20	Provincial Team Call - Coronavirus Update (Google Hangouts)
3/21/20	Halsey Call with Eta Rho (Phone)
4/2/20	Professional Development Planning (GoToMeeting)
5/17/20	DD & Chapter Presidents Meeting for North Central Region (Zoom)
5/30/20	Minnesota Social Unrest Discussion with RVP Jensen (Zoom)
6/8/20	Provincial Meeting with D&I Open Invite (Zoom)
7/15/20	Special Board of Directors Meeting (GoToMeeting)
8/16/20	Board of Directors Meeting (Zoom)
8/22/20	Great Lakes Regional Conference (Zoom)
9/13/20	Omega Phi Installation (Zoom)
9/24/20	Halsey Call with Eta Pi (Zoom)
10/3-17/20	Virtual Fall LEAD (Zoom)
10/8/17	Zeta Chapter Meeting (Zoom)
10/25/20	Delta Rho Initiation (Zoom)
12/1/20	Xi Chi Diversity Panel (Zoom)

Note that other calls took place with a variety of individuals or groups virtually or phone, but not listed here. Some of these included the Board of Directors numerous calls starting in March to discuss the pandemic, regional check-ins led by Educational and Leadership Consultants in March and April, conversations with chapter or colony leaders and RVPs or DDs, monthly provincial team calls, Leadership Foundation meeting, Long-Term Pandemic Task Force Meetings, Alumni Chapter meetings or other alumni events, PVP calls, National Volunteer Leadership Retreat, webinars and trainings, events with chapters outside the province, and others.

Future or Scheduled Travel & Virtual Communication Planned in 2021:

TBD	Chapter Events and Initiations (Please send invites as I'd love to join and support you!)
1/7/21	Twin Cities Alumni Chapter Social with Collegiate Chapters
1/10/21	Delta Rho Meeting Management Learning Session
1/15-17/21	Presidents' Academy
1/23/21	Colony Fundamentals Workshop
1/30/21	Board of Directors Meeting
2/13/21	Virtual Spring LEAD

2/20/21	North Central Provincial Conference and Council Meeting
3/6/21	Board of Directors Meeting
8/8-9/21	Board of Directors Meeting (Cleveland, OH)
8/11-15/21	Grand Chapter Congress (Cleveland, OH)
8/14/21	Board of Directors Meeting (Cleveland, OH)

Action items and High Priority Risks or Concerns

Action Items

- COVID-19 Task Force: Completed serving as a member of the Long-Term group.
- See Projects and Goals sections below for more information on important Provincial actions.

High Priority Risks or Concerns

There are five chapters in the province that are on guidance until at least June 30, all related to CMP and operations. The chapters below will need, and are receiving, assistance to reach an appropriate level of operations. We encourage them to remain engaged with leadership and staff as we provide resources needed for them to be successful. All chapters are working diligently and I applaud them for the progress made thus far. Chapter leaders, if you're reading this and want to help support your peers please reach out to their DD and RVP for more information.

- *Zeta/Northwestern*
- *Delta Rho/Ferris*
- *Iota Sigma/Evansville*
- Iota Chi/Illinois State
- *Phi Omega/Cleary*

Projects

There are three active colonies within the province including University of Minnesota-Duluth, Wisconsin-Eau Claire, and Northwood University (MI). All of these statuses are more promising since we had feared COVID-19 implications could've negatively impacted their progress. Hence, the importance of the January Expansion mini-conference.

- Expansion: Three of the six colonies that we have nationally are within the province. We are hosting a mini-conference in January in an effort to bring training, resources, consistent communication, and a clear intent to bring colonies into our Deltasig family. RVP Brikken Jensen is taking the lead with planning and coordination, along with including Dale Clark. All current colony officers and volunteer leaders will be required to attend from those active colonies within the province. We are also extending invitations to other colonies, volunteers, and interested parties throughout the country.
- Provincial Pandemic Proclamation: Our provincial team of RVPs and DDs solicited and reviewed, chapter and colony accomplishments with some chapters receiving notification of this

proclamation. This PPP idea came from the suspension of CMP for the 19-20 year to recognize the hard work and dedication of some chapters and their members even though traditional avenues changed.

- Diversity, Equity, and Inclusion: Following the murder of George Floyd in my home state of Minnesota, RVP Jensen and I sent correspondence to the North Central Region to offer support. Following our local communication the [national statement on DEI](#) was sent along with many subsequent actions nationally, the provincial team held a Zoom meeting with an invitation to all in the province that was attended by collegiates and alumni during our regular provincial team meeting. This provided a great base for discussion and a forum to share. We continue this conversation at multiple levels within the province including supporting local chapter actions and engaging chapter advisors, complementing our national efforts, and having DEI remain a conscious focus. Multiple chapters have taken action. Alpha Psi at University of Chicago has created an internal review that they shared with us as those efforts correlate to some of our desired actions on the national level. Xi Chi at Wisconsin-Milwaukee hosted professional experts from across the country in a virtual panel that was well coordinated and provided tremendous value. Xi Chi is connecting with Iota Chi at Illinois State to help them with a similar event. There are other examples of this that don't make the report and I'm inspired by all of the local initiatives.
- Collegiate Feedback: At the end of the last academic year the RVPs and I had 1-1 virtual conversations with six collegiate members, all from different chapters, to gather their feedback from some of the pandemic decisions we made as a fraternity. This proved valuable and we've remained in touch with all of those brothers since that initial conversation. This communication was well received and an important way to be transparent. Our provincial leadership team had planned to continue this type of communication in a formal and ongoing way, but have chosen to support the national COYs in their efforts with a similar plan nationwide. We will be supportive and advocate for this new endeavor by the COYs, while maintaining all of our normal communications.

Goals

These goals have been developed by myself and all the RVPs of the province to be completed by the end of the 19-21 biennium. Note that all of these have been significantly impacted by COVID-19. Please take note of all of the changes and adaptations by viewing the updates at deltasigmapi.org/coronavirus.

- *Cultivate Future Leaders* (Strategic Priority: Member Engagement) – Identify and talk to at least 110 future leaders in the biennium (10% increase from previous biennium) & “re-engage” at least 30% of those identified as future leaders from 17-19 biennium.

Progress: In Progress. 57 new future leaders have been identified and 55% of previous biennium brothers identified have been re-engaged.

The current provincial leadership team is building the bench. The bench includes collegiate

brothers, recent graduates, and alumni members previously not identified or looking to re-engage. We are looking for a variety of leaders to be future elected leaders, appointed to positions or committees, facilitate at national or regional events, help local chapters where they reside, help remotely, focus on a specialty skill, or any other opportunity that can provide benefit. We are looking to accomplish this goal through personal interactions, intentionally seeking out individuals, and providing training or resources such as Volunteer Leadership Training (VLT) and Certified Deltasig Leader (CDL) programs. We've held two VLT trainings this biennium, have 60% of our DDs that are at least Tier 1 CDL, and a DD appointed to each chapter.

During our monthly Zoom provincial team meetings I have had multiple RVPs take on the responsibility of planning and running our meetings, taking notes and being responsible for monthly follow-ups, and developing tools to help accomplish our provincial goals. Much thanks to RVP Nicole Orlando for taking on extra responsibilities. RVP Anna Trenshaw is working on a dashboard for our monthly goals in conjunction with the help of other RVPs.

We have been able to further engage our brothers with virtual meetings. These are highly valuable interactions as they build trust and rapport, identify areas for improvement, and confirm that we have been able to create communication during times of uncertainty in a respectful way. The virtual environment has opened avenues for communication not otherwise available, but has also proved difficult to develop some of the relationships that come with in-person visits. If any of you desire to attend a meeting or be a future leader, let me know.

- *Expansion* (Strategic Priority: Membership Growth) – Reactivate or Install at Least 2 New Collegiate Chapters & Add 1 New Colony*

Progress: Complete*. Two chapters have been reactivated or installed at University of Chicago and St. Bens/St. Johns (CSB/CSJ). Three current colonies are active at Minnesota-Duluth, Wisconsin-Eau Claire, and Northwood (MI). Omega Phi at CSB/CSJ was one of only two chapters to be installed in 2020 nationally.

There have been 25 campuses identified so far within the province for an installation or reactivation effort. These campuses have been rated as high, medium, or low targets. This arbitrary ranking was based on the size of school, past efforts at expansion on campus, business school ranking, and possible volunteer leaders in the area.

Even with this success, we sadly had the Gamma Theta Chapter at Wayne State University in Detroit voluntarily surrender their charter. The chapter has had many years struggling with membership and operations. Although resources were provided and chapter members attempted to improve, the pandemic coupled with all of that proved too much.

*With a more aggressive approach to expansion following staff enhancements, this goal was planned to be modified appropriately. This modification has been delayed due to COVID-19 and will be revisited in the spring of 2020.

- *Event Impact* (Strategic Priority: Member Education) – Improve event impact by carefully examining areas for improvement or advancement

Progress: With significant planning and implementation of events completed with staff and national committee work while adapting to the pandemic, this goal has been impacted significantly at the provincial level.

We will continuously adapt and look for ways to make all events a success at local and national levels. Biyanka Shah, provincial chair, and the provincial team are working on this for Spring 2021 with additions for networking at Provincial Conferences and with COY announcements.

- *CMP Operations* (Strategic Priority: Organizational Excellence) – 80% of Chapters (34/42) at the Accredited Level of CMP

Progress: In progress/Not met. We've adapted the previous biennium's goal of 80/40/20 Accredited/Recognition/Excellence to better align with the national expectation that every chapter has a minimum standard to be accredited.

In the current CMP year there are 75% of chapters still eligible to obtain the Accredited level.

- *Communication* (Strategic Priority: Organizational Excellence) – Add more areas of communication and training through a variety of medium

Progress: In progress. We continue to have regular provincial team meetings in a virtual setting, utilizing Slack for a variety of topics, more frequent 1-1 phone calls or chats between leaders, more clearly defined goals communicated to chapters from leadership, bringing in chairs to monthly provincial meetings, engaging outside audiences in discussions, Fireside Chat videos from myself to provide information and some attempt at humor, multiple RVPs hosting regional meetings with their DDs and Chapter presidents, and a dashboard in development to easily track and present provincial goals. There's always room to grow in this area, but communication has now become a strength for the province.

Lessons Learned

[Be vulnerable](#). In nearly every conversation I've had in our current pandemic era, I've led with the emphasis to ask questions and listen. I did this before, but more now than ever before with explicit intent. None of us have all of the answers. Listen to each other, have honest discussions, and make the

best decisions that preserve our safety and integrity right now while ever having in mind the future of Delta Sigma Pi.

We are here to serve in a volunteer role and that is an ever-evolving and learning experience. I try to take all feedback received to heart and make the best decision for Delta Sigma Pi for now and ensure we're able to operate successfully for another century. The tough decisions aren't always easy, but they are necessary.

Best Practices

So far in the biennium the best practices have been our provincial calls held on a monthly basis where we all share "wins", starting to have RVPs lead the provincial team meetings instead of myself, and delegating responsibilities to RVPs and Chairs as appropriate.

I started doing [Instagram Fireside Chats](#) in the last year to help bring a new form of information and some humor to a medium often used by our collegiate members. These have been well-received and plan to continue doing them about once a month.

Highlights and Statistics

26 chapters (+37 % since August) have an available balance totaling over \$15,000 (+20% since August) in their [Chapter Leadership Funds](#). Even though these funds may have been utilized less in our current environment, we should still encourage participation in this and other Leadership Foundation funding to best support our educational efforts.

I continue to be honored and humbled to serve on the board of Delta Sigma Pi. Thank you for allowing me to give back and serve you!

Central Region

Regional Vice President – Jessica Anderson

I will be the first to admit that the year 2020 was not kind to us. I was very impressed by how the region rose to the challenge when it came to adapting to “the new normal”. I want to personally thank you all for everything that you have done. I know I was a bit absent this year, and for that I sincerely apologize. If 2020 has taught me anything it is how great our Brotherhood really is and how far others are willing to go to help a brother in need.

Travel/Virtual Meetings During Period:

2.21-2.23	North Central Provincial Conference (Iowa City, IA)
3.12	Provincial Team Call – Coronavirus Update
6.8	Provincial Meeting with D&I Open Invite

Please note that other calls/meetings took place as needed including monthly provincial team meetings, webinars, trainings, etc.

Future or Scheduled Travel/Virtual Meetings:

	TBD Chapter Events and Initiations (Please send invites and I will attend as many events as possible! I would love to join and support you all!)
2.13	Virtual Spring LEAD
2.20	North Central Provincial Conference and Council Meeting
8.11-8.15	Grand Chapter Congress (Cleveland, OH)

District Directors and Regional Chair:

- Alpha Pi – Indiana University – Makenna Graham
- Delta Tau – Indiana State University – Jesse Greene
- Epsilon Xi – Ball State University – Melissa Hormann
- Epsilon Omega – Eastern Illinois University – Abby Hewitt
- Iota Chi – Illinois State University – Bill Peradotti
- Iota Sigma – University of Evansville – Jeff Stilwell
- Kappa Omega – Purdue University – Mackenzie Myers
- Kappa Sigma – Indiana Univ. Purdue Univ. Indianapolis – Braden Sim
- Upsilon – University of Illinois - Mark Voyda
- Regional Awards Chair – Abby Hewitt

Year in Review:

This is where I would perform a SWOT analysis for the region. Instead, I wanted to keep things short and sweet and provide a high -level overview of the year and where the region stands today.

- CMP: I was pleasantly surprised with how well chapters fared given the way the semester ended. All chapters were above 80% complete, so I know we would have had a majority of chapter reach Accredited level, or beyond! I want to specifically call out Kappa Sigma for

completing all the required Chapter of Recognition events; I am sure you would have made it if things had gone as planned!

- Chapters continue to have a strong sense of brotherhood. It has been great to see how the chapters have found ways to come together virtually and still experience the brotherhood we all appreciate.
- The region still achieved a strong initiation number given the circumstances: 85 new brothers in spring of 2020!
- District Directors are not utilized as much as they could be, by myself and the chapters. This is something I hope to see improved during the 2021-2023 biennium.
- Epsilon Omega has recently struggled with recruitment and brother engagement. However, a recent update from their District Director shows promise for improvement and optimism from the chapter president.
- Iota Sigma continues to struggle with a small chapter size compounded with the COVID pandemic difficulties. More recent changes at the University has caused some negative media attention that may or may not affect the business school moving forward.

Regional Goals

With 2020 being what it was, a lot of goals fell to the back burner in exchange for making sure chapters stayed as safe as possible while still delivering the best experience as possible. Rather than listing all goals, only the applicable ones are listed here. New goals will be determined for the 2021-2023 biennium and beyond.

- 1) CMP Performance: 100% Accredited, 40% recognition, 20% excellence
 - a. As mentioned above, this year was different, with some “non-essential” items being removed from requirements. I was very pleased with CMP performance in 2020 and look for an improvement next year now that chapters have a better idea how to handle things virtually.
 - b. There is still a large gap between the top chapters and the rest of the region.
- 2) Every District Director to become a Certified Deltasig Leader
 - a. I was lenient with my appointments in 2020 given the circumstances and the struggle to find willing and active volunteers in the region.
- 3) National Event Attendance (100%)
 - a. Eight out of Nine chapters attended spring 2020 Provincial conference.
 - b. Seven out of nine chapters attended the virtual fall 2020 LEAD.
 - c. I look forward to seeing everyone back in person at the fall 2021 LEAD!

I have been truly honored to serve as the Central Regional Vice President for the past six years (I cannot believe it has been that long)! Both the region and I have grown a lot, and I look forward to seeing the region’s progress over the next six years!

Great Lakes Region

Regional Vice President – Nicole M. Orlando

District Directors

Delta (Marquette University): Teresa Schudrowitz

Zeta (Northwestern University): Alison Spring

Psi (University of Wisconsin-Madison): Zac Stoffels

Alpha Psi (University of Chicago): Jillian Holtzer

Alpha Omega (DePaul University): Zac Hanson

Gamma Pi (Loyola University-Chicago): Kiana Gilzow

Zeta Xi (Lewis University): Lindsay Dilger

Eta Mu (Northern Illinois University): Lauren Finnegan

Kappa Phi (Valparaiso University): Chrissy Husk

Lambda Omicron (Western Illinois University): Andrea Ratermann

Xi Chi (University of Wisconsin-Milwaukee): Molly Rae

Chicago Alumni Chapter: Michael Mayers

Regional Awards Committee

Cassie Cumberland – Chair

Teresa Davies

Samuel Hill

Jillian Holtzer

John Nguyen

Laura O'Connell

Regional Marketing Committee

Chrissy Husk – Chair

Nicole Orlando

Lauren Finnegan

Kiana Gilzow

Zac Hanson

Molly Rae

Spring/Fall 2020 Chapter Visits:

March 7: Xi Chi Pledge Retreat (In-Person)

August 22: Great Lakes Regional Conference (Zoom)

September 15: Zeta Xi Chapter Meeting (Zoom)

September 20: Alpha Omega Chapter Meeting (Zoom)

September 27: Gamma Pi Pledge Ceremony/Pledge Meeting (MS Teams)

October 5: Alpha Psi Executive Committee Meeting (Zoom)

October 6: Delta Executive Committee Meeting (Zoom)

October 7: Xi Chi Chapter Meeting (Zoom)

October 8: Zeta Executive Chapter Meeting (Zoom)

October 25: Gamma Pi Chapter Meeting (MS Teams)

October 26: Xi Chi Initiation (Zoom)

November 3: Delta Chapter Meeting (Zoom)

November 7: Eta Mu Initiation (MS Teams)

November 12: Lambda Omicron Chapter Meeting (Zoom)

November 17: Alpha Psi Executive Committee Meeting (Zoom)

November 18: Zeta Executive Committee Meeting (Zoom)

December 1: Xi Chi Diversity Event (Zoom)

December 2: Psi Chapter Meeting (Zoom)

Spring 2021 Planned Chapter Visits

TBD: Chapter Events and Initiations (Please send invites and I will plan to attend!)

National Strategic Priorities

Member Education Goals

- Provide leadership development training for collegiate and alumni chapter officers, with at least 90% of chapters participating annually.

The Great Lakes Leadership Team has planned an annual Regional Conference beginning in 2016. The 2020 Regional Conference was held over Zoom and addressed virtual recruitment, the new pledge education program, and virtual chapter operations. Most chapters in the Region had a representative attend this event.

- Provide leadership development training for District Directors, with at least 90% of chapters served by a trained District Director annually.

Each District Director in the Great Lakes Region is a Certified Deltasig Leader. In addition, each DD attends at least one LEAD event per year and most attended the 2020 National Volunteer Leadership Virtual Retreat.

Membership Growth Goals

- Expand to at least 250 active campuses.

I have partnered with Central Office staff, the Great Lakes Leadership Team, and the Provincial Vice President to reactivate the Alpha Psi chapter at the University of Chicago. The Alpha Psi chapter along with other chapters in the Region have created diversity, equity, and inclusion committees to promote diverse membership growth.

- Ensure at least 90% of collegiate chapters have at least 30 active members.

The Region has two chapters that have less than 30 active members. I am working with each chapter's DD to assist with recruitment campaigns and retention of pledges in 2021.

Member Engagement Goals

- Engage 20,000 alumni annually as volunteers, donors, national event participants, or supporters of chapter or national activities.

In 2020-2021, the Region has engaged one alumnus to serve as a Co-DD for a chapter, one alumnus to shadow a DD, and one alumnus to serve as a new DD. In addition, the Region continues to engage alumni to present at annual Regional Conferences and serve as committee chairs and members.

- Cut collegiate member attrition rate by at least 50%.

The Great Lakes Leadership Team discusses and communicates the importance of effective recruitment and member education to each chapter in the Region to minimize the number of chapter expulsions and voluntary withdrawal requests.

Organizational Excellence Goals

- Enhance Fraternity/Leadership Foundation relationship and Foundation staff support model.
- Enhance Fraternity organizational structure and staff support model.

The Great Lakes Leadership Team continues to communicate to and help chapters implement the changes in operations and ritual that have occurred since the start of the pandemic. The Region also seeks feedback from chapters to improve the Fraternity's efforts to promote diversity, recruitment campaigns, and implementation of the new pledge program.

Strengths

Leadership Development Training: Each DD understands the importance of training and education and has completed the Certified Deltasig Leader program. In addition, the Region plans an annual regional conference tailored to the needs of the collegiate chapters to complement educational and leadership training sessions offered at LEAD events.

Communication: Since the prior Council Meeting the Great Lakes Leadership Team has held monthly Zoom meetings to discuss strategic priorities, regional goals, and member education. In addition, beginning in May, I have provided opportunities to each DD to lead or present topics at our monthly meetings to obtain experience and prepare to transition into the RVP role.

Opportunities for Improvement

Chapter Management Program: While most chapters in the Region consistently achieve the Accredited Chapter tier of CMP, 100 percent of the Region's chapters have not met the requirements of this tier.

LEAD Event Attendance: The majority of chapters in the Region attend each LEAD event; however, some chapters do not consistently attend LEAD events or register only one member.

Great Lakes Regional Goals

Operational Performance

- 100 percent of chapters achieve the Accredited Chapter tier of CMP.

During the 2020-2021 year, eight of 11 chapters in the Region, or 72 percent, are on track to achieve the Accredited Chapter tier of CMP.

Chapter Awards

- 100 percent of collegiate chapters submit at least two award applications.

In 2020, seven of 10 chapters in the Region or 70 percent submitted at least two applications, but nine of 10 chapters submitted at least one award application.

- 100 percent of alumni chapters submit at least one award application.

In 2020, the Region's alumni chapter submitted an award application.

Collegian of the Year Award

- 100 percent of chapters nominate a COY and submit the form via the HUB.

In 2020, nine of 10 chapters in the Region or 90 percent, submitted a COY nomination. In 2021, all 11 chapters in the Region or 100 percent, submitted a COY nomination.

- 75 percent of chapters ensure that COY submits a complete application.

In 2020, nine of 10 chapters in the Region or 90 percent submitted a COY application. In 2021, six of 11 chapters in the Region or 55 percent submitted a COY application.

Social Media Presence

- 75 percent of collegiate and alumni chapters submit at least two items per semester to the Marketing Chair to post on one or more social media sites.

One chapter has submitted items to post on Instagram and Facebook.

- Increase the number of Instagram accounts that we follow and follow us to at least 150 at the end of the 2019-2020 DSP fiscal year.

The DSPGreatLakes Instagram account has 177 followers and follows 218 accounts.

Social Media Strategy

At the beginning of the biennium, the Region identified a Marketing Chair and established an Instagram Account in order to meet our social media goals. The Region has created a Marketing Committee to identify strategies to improve our presence on social media in order to showcase the accomplishments of each collegiate and alumni chapter. After receipt of input and buy-in from the entire Great Lakes Leadership Team, we anticipate implementing a formal process for chapters to submit recent or upcoming events and announcements that we will feature on our Instagram account and Facebook page. In addition, we plan to feature each volunteer leader in the Region and chapter COY. We also anticipate creating a social media content calendar that identifies the frequency of type of Instagram and Facebook posts.

Chapter Assistance and Discipline

The Zeta chapter at Northwestern University is operating under Guidance until June 30, 2021. The PVP, RVP, DD, and Central Office staff hold monthly meetings with the chapter's executive committee to set expectations for chapter operations and work with the chapter to meet the requirements of Guidance.

Lessons Learned

Since the last Council Meeting, the Region has learned that flexibility and adaptability has been key to implement changes to chapter operations and ritual and to operate virtually. Volunteer leaders, chapter officers, and members have learned to be resilient and to identify new and innovative ways to conduct recruitment campaigns, administer the new pledge program, and schedule chapter meetings and events. The Region's volunteer leaders and members have allocated more time to participating in webinars and minimizing interruptions to operations.

Best Practices

The Great Lakes Leadership Team has created and implemented ground rules for meetings to improve participation and collaboration among participants. These ground rules have set expectations for conduct that include keeping comments brief, respecting each leader's opinions, taking turns speaking, and being kind.

Closing

I continue to enjoy serving as the Great Lakes Regional Vice President. I work with a team of District Directors and Regional Committee Chairs that are dedicated volunteers with strong leadership skills. The Region has benefitted this past year from chapter officers and members that are innovative and have a strong commitment to diversity. Thank you to all the volunteer leaders, chapter officers, and members that continue to make the Region successful.

Great Plains Region

Regional Vice President – Jody Dierickx

Fall 2020 Travel/Visits:

- July/August: Virtual Leadership Retreat
- September 17: Des Moines-Central Iowa Alumni Chapter Meeting and Happy Hour, Zoom
- October 1: Mu Psi Chapter Meeting & Pledge Ceremony, Zoom
- October 7: Great Plains Region Presidents Meeting, Zoom
- October 13: Eta Pi Chapter Meeting, Zoom
- October 15: Mu Psi Alumni Event, Zoom
- October 16: Epsilon Initiation, Zoom
- October 17: Gamma Eta Initiation, Zoom
- October: Virtual LEAD School
- November 19: Des Moines-Central Iowa Alumni Chapter Meeting and Happy Hour, Zoom
- December 3: Gamma Eta Exec Meeting, Zoom
- December 3: Twin Cities Alumni Chapter Holiday Gathering, Zoom
- December 11: Des Moines-Central Iowa Alumni Chapter Annual Ugly Sweater Party

Planned Spring 2021 Travel/Visits

- February 20: Virtual LEAD Provincial
- August 11-15: Grand Chapter Congress

District Directors:

- Alpha Eta – University of South Dakota: Dustin Pratt
- Alpha Delta – University of Nebraska: Karen Helmberger
- Alpha Iota – Drake University: David Gulbrantson
- Epsilon – University of Iowa: Brandelle Unkrich
- Eta Pi – Wayne State College: Jeni Kemnitz
- Gamma Eta – University of Nebraska-Omaha: Mary Moon
- Mu Psi – Iowa State University: Coleby Hanisch

Strengths:

- Strong recruitment throughout the region
- Continued leadership by alumni brothers
- Strong participation in regional and national events
- Very professional and effective chapter meetings
- High interest in building professional network while giving back to the fraternity

Opportunities for Improvement:

- Opportunity to increase organization across chapters in planning futuristically to stay ahead of deadlines
- Enhanced communication across chapters – allow chapters to better share best practices and stay in communication beyond regional and national events

Great Plains Regional Goals:

- **Chapter Management Program (CMP) – Goal:** To have all chapters achieve Accredited Chapter for the 2020-2021 year and make strides towards achieving Chapter of Recognition.
 - **Status:** All chapters in the region on track to achieve Accredited status at a minimum.
- **Attendance at National Fraternity Events – Goal:** To have 100% attendance from collegiate chapters at a Fall LEAD, Presidents Academy and the North Central Provincial Conference.
 - **Status:** All 7 collegiate chapters attended the Fall LEAD Conference.
- **Risk Management – Goal:** All chapters in region to complete 2020-2021 school year without risk management incidents.
 - **Status:** All chapters followed risk management policies in 2020.
- **National Event Attendance – Goal:** All collegiate chapters in the region to attend the Virtual LEAD Provincial conference.
 - **Status:** 4 out of 7 chapters are registered for Provincial LEAD conference.

CMP Update: Great Plains Regional CMP Summary

Chapter	School	Fall Dues Paying Members	Fall Initiates	Accredited Complete	Accredited Approved
Epsilon	Iowa	118	19	60.98%	56.10%
Alpha Delta	Nebraska-Lincoln	76	13	48.78%	34.15%
Alpha Eta	South Dakota	34	3	53.66%	48.78%
Alpha Iota	Drake (IA)	43	7	63.41%	53.66%
Gamma Eta	Nebraska-Omaha	21	5	46.34%	36.59%
Eta Pi	Wayne State-Nebraska	26	4	53.66%	41.46%

Mu Psi	Iowa State	48	14	48.78%	43.90%
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Final Thoughts: This past year has been challenging for everyone, but I was happy to see my chapters accept all the change they were going through personally and fraternally and continue to strive for greatness. We have strong chapters within the region who have a solid presence on their campuses with great requirement numbers and are starting the year off well to achieve our CMP goal. I can't be successful without the dedication and support of my District Directors so I would like to thank each of them for that. I look forward to continuing to support the region!

Huron Region

Regional Vice President - Anna Trenshaw

Travel & Communication Since Last Council Meeting

2/21 - 2/23/2020 - North Central Provincial Conference (Iowa City, IA)

3/12/2020 - Provincial Team Call - Pandemic Update

3/30/2020 - Huron Regional Discussion - Flores and Stopka (Zoom)

4/13/2020 - NC Provincial Call (Zoom)

5/11/2020 - NC Provincial Call (Zoom)

5/12/2020 - Alumni Involvement Discussion with Stopka and Dagher (Zoom)

5/31/2020 - Covid-19 Task Force Discussion (Zoom)

6/8/2020 - NC Provincial Call (Zoom)

6/14/2020 - Covid-19 Task Force Discussion (Zoom)

June 2020 - Hour-Long discussions 1:1 with Chapter Presidents, Chapter District Directors - State of the Chapter, planning and goals for upcoming year (Zoom)

6/28/2020 - Covid-19 Task Force Discussion (Zoom)

7/12/2020 - Covid-19 Task Force Discussion (Zoom)

7/13/2020 - NC Provincial Call (Zoom)

7/26/2020 - Covid-19 Task Force Discussion (Zoom)

7/30/2020 - Pi Tau Discussion, State of the Chapter - De La Cruz (Zoom)

8/10/2020 - NC Provincial Call (Zoom)

8/15/2020 - Leadership Retreat

9/3/2020 - Pi Tau Discussion, State of the Chapter - Stopka, De La Cruz (Zoom)

9/14/2020 - NC Provincial Call (Zoom)

9/17/2020 - Delta Rho State of Chapter - Jackson (Phone Call)

9/17/2020 - RVP Reverse Town Hall (Zoom)

10/3/20 - 10/17/20 - Virtual Fall LEAD

10/25/2020 - Delta Rho State of Chapter Discussion (Zoom)

11/9/2020 - NC Provincial Call (Zoom)

12/14/2020 - NC Provincial Call (Zoom)

Other discussions have taken place virtually, including bi-weekly discussions with PVP Stopka on the state of the region; weekly learning opportunities for Delta Rho chapter (part of guidance terms); monthly conversations with District Directors; monthly conversations with Chapter Presidents.

Future or Scheduled Travel & Virtual Communication Planned

TBD - Chapter Meetings and Initiations

1/17/21 - Delta Rho Learning Session - Managing Collegiate Chapter Finances

1/23/21 - Colony Fundamentals Workshop

2/13/21 - Virtual Spring LEAD

2/20/21 - North Central Provincial Conference and Council Meeting

Regional Strengths

- All District Director positions have been filled, which has been difficult in the past.
- District Directors, Chapter Presidents and all chapter members are doing well to adapt to Covid times and are respecting school, local, and university guidelines.
- Slack channels have been created as a way for District Directors and Presidents to communicate. We continue to try and use this tool more frequently for questions and reminders.
- Monthly conversations take place for RVP/District Directors, and RVP/Presidents to review the state of the chapters, discuss learning topics, and review any reminders of deadlines approaching.
- Northwood Colony continues to progress, and is on track to become a chapter soon!

Regional Weaknesses/Opportunities

- Fall 2020, Gamma Theta at Wayne State University closed voluntarily. We are optimistic that the exceptional business school there, and the positive recognition of the Delta Sigma Pi name will provide a good chance of re-chartering in the future.
- Delta Rho at Ferris State University is on guidance, with updated terms of guidance as of November 2020. These terms include working to pay off a significant amount of chapter debt.
- Phi Omega at Cleary University is also on Guidance.

North Central Region
Regional Vice President – Brikken Jensen

Travel During Period:

Provincial Leadership Retreat	1/17-1/19/2020
North Central Provincial LEAD	2/21-2/23/2020
Virtual NCR President's Meeting	5/17/2020
Virtual Leadership Retreat	7/11, 8/15, 9/12/2020
Omega Phi Installation (remote)	9/13/2020
Virtual Fall LEAD School	10/3/2020
Kappa Upsilon Meeting (virtual)	10/5/2020
Theta Tau Meeting (virtual)	10/15/2020
Nu Tau Initiation (virtual)	10/17/2020
Theta Tau Initiation (virtual)	10/24/2020
Nu Tau Meeting (virtual)	11/2/2020
Epsilon Iota Meeting (virtual)	11/5/2020
Annual NCR Educational DD Retreat (online)	11/11/2020
Theta Tau Painting Fundraiser (virtual)	11/13/2020
Omega Phi Meeting (virtual)	11/17/2020
Eau Claire Call/DD Introductions (virtual)	12/2/2020

Future Travel:

UMD Colony Meeting (virtual)	TBD
Provincial LEAD School (online)	2/13/2020
Eta Rho Meeting/Event (online)	TBD
Kappa Upsilon Meeting	TBD
Halsey Basketball Tournament	TBD

District Directors and Regional Chair:

- Alpha Epsilon – Chris Anderson
- Epsilon Iota – Cole Leary
- Theta Tau – Samantha Motz
- Nu Tau – Will Larsen
- Eta Rho – Trevor Beck
- Kappa Upsilon – Danielle Cloutier
- Omega Phi – Chad Robinson
- University of MN, Duluth Colony – Dave Shea / Amy Briggs
- University of Eau Claire, Wisconsin - Trevor Beck/ Kelsey Karns
- Regional Awards Chair – Amanda Fineran
- Farmington South Metro Alumni Chapter – Vacant
- Twin Cities Alumni Chapter – Vacant
- Winona Alumni Chapter - Vacant

Regional Summary:

Despite the uncertainty and evolving changes as a result of COVID-19, the North Central Region has managed to persevere and succeed over the last year. Our region welcomed a new chapter, Omega Phi, at St. John's University/College of St. Benedicts earlier this fall. An achievement for all the newly initiated Brothers involved over the last two years, and who were installed, virtually, in the midst of a pandemic. Although we've all had to socially distance and move events online, a few chapters did celebrate important milestones. Nu Tau celebrated 25 years since their installation, and Theta Tau celebrated 50. Here's hoping they can organize big celebrations next year. Our chapters attended the Provincial LEAD in Iowa this last February and participated in the first ever virtual LEAD this past October. In March 2020, NCR received a letter of intent from UW-Eau Claire, Wisconsin and there is now a colony there, with just under 15 so far involved. Between Eau Claire and UMD, and the new SJU/CSB, it's clear that the region is growing, even against these unprecedented obstacles. All 7 chapters and 2 colonies have been incredibly adaptable over the last year, some moving to online practically overnight. Our leadership team has been invaluable during the last year in supporting our regional initiatives and chapter/colony members.

Strengths:

- **CMP achievement:**
 - Although CMP was suspended for the 2019/2020 school year due to COVID-19, many chapters were on track to success and each received a Provincial Pandemic Proclamation and praise of some kind. Nu Tau is no longer under Guidance.
 - As of fall 2020, all 7 chapters are between 40% and 60% Accredited Completed as of end of December 2020, with Eta Rho leading with most for Accredited Approved.
- Installed Omega Phi at St. John's University/ College St. Benedict's in September 2020, the first new chapter in the North Central Region since Nu Tau in 1995
- Initiated 74 Brothers in Spring 2020 and 85 Brothers (including Omega Phi members) in Fall 2020
- Conducted monthly DD meetings (online) and held a District Director Retreat in November 2020.
- Conducted a President's meeting (virtually) in May between chapter presidents and DDs
- NCR has two colonies, an existing one at the University of MN, Duluth and another at UW-Eau Claire in Wisconsin, which is new as of March 2020. We have two DDs at each colony and students are working to recruit and organize events.

Weaknesses/Opportunities for Improvement:

- **CMP:** With CMP restored for the current school year, our region should aim to achieve Accredited Chapter, or greater, for all 7 chapters.
- **Pledge retention:** This has been especially difficult at some chapters due to COVID, however after experience one semester completely online or distanced, hopefully chapters have experience with distanced/virtual recruitment. There are a handful of chapters that will need additional assistance. The regional leadership team can support these chapters.
- **Social media:** Create more custom/planned posts.
- **Colonies:** The two existing colonies are both working to recruit and function in the middle of a pandemic. This makes some activities difficult but provides opportunities for others. It will be crucial for the DDs, RVP and PVP to provide support. One such means will be a colony fundamentals workshop at the end of January.

Regional Goals:

1. **Expansion:** Install chapter at St. John's/St. Ben's (and possibly kickoff UMD)

- a. **Status:** (on track) SJU/CBU was installed in September. This is amazing! Meanwhile, UMD is working to install sometime in 2021, and then Eau-Claire either in 2021 or early 2022, depending on their progress.
2. **Empower District Directors:** Develop strong regional team, coordinate a retreat, initiate monthly calls or other support systems
 - a. **Status:** (on track) Each chapter and colony have a DD, and each month we have a regional call to discuss updates or actions. There was a DD retreat in November 2020 for district directors to network, learn from another and discuss goals.
3. **CMP:** Achieve accredited or more for each chapter. In 2019, 4 of 6 chapters achieved Excellence and 1 achieved Recognition
 - a. **Status:** (on track) This was suspended for 2019/2020 and chapters appear on track for the current school year.
4. **Scholarships/Awards:** Ensure at least 1 scholarship applicant per chapter each year & aim for 2+ Provincial Awards each year. In 2019: NC Region took home 3 Provincial awards!
 - a. **Status:** (varied) There were a handful of scholarship recipients, two of which won awards in our region. This is an area to improve next year. Additionally, only two chapters submitted Chapter Awards, congratulations to Nu Tau and Theta Tau on their regional award wins. This is an area to encourage more chapters to apply next year.
5. **Communication:** Unite region through media, encourage collaboration, celebrate other chapter's successes/events and promote regional Brotherhood
 - a. **Status:** (varied) Coordinated monthly DD meetings and regular emails, sent emails to chapter officers as need be. An area to improve would be more planned posts and creation of unique communications.

North Central Professional Development Committee Chair - Biyanka Shah

Travel During Period:

Fall 2020 LEAD October 3, 2020

Goals:

Goal – Increase collegiate member attendance to LEADs.

Progress – Virtual and post access to programming made it more possible for more people to attend; the cost was also significantly lower.

National Strategic Priorities:

Organizational Excellence – Since I joined DSP in 2015 as a pledge, I have seen many changes made to infrastructure. I think the Presidents' Academy is amazing. I think this is great programming and a great way to make leaders of our organization better. I think it would be great to incorporate similar breakout sessions during LEADs. I know that Adam Carroll has done the types of personalities which are similar to the Berkman assessment. I would love a national leader that helps with the academy to maybe put some smaller version about the personality types together for a LEAD.

Projects and Action Items:

I think I could partner with chapters in the province, maybe those that are behind on professional events on CMP, and help them put an event together. This can help make sure chapters are having quality professional events and allow for more engagement within the province.

Lessons Learned:

No matter what circumstances life throws at you, you will find some way to continue.

Best Practices:

Deadlines, thorough directions, comfort in the task or to be themselves, room to be average

Closing:

Quality is key. Physical Events when possible and people are comfortable, with all safety guidelines followed until then engaging in new ways.

Provincial Community Service Chair – Molly Rae

The province continues to support the national community service initiative during the spring 2020 Provincial LEAD and during the virtual fall 2020 LEAD School. While the spring 2020 Provincial LEAD was in person we collected pop tabs and items for the local Ronald McDonald Houses in Iowa. While the fall 2020 LEAD School was virtual we encouraged all chapters to collect and donate pop tabs to their local Ronald McDonald Houses. At the 2020 Provincial LEAD in Chicago we collected around 50 pounds of pop tabs and over 75 items for the local house.

What's next? During the upcoming year we will continue to collect pop tabs to go towards the Grand Chapter Congress Community service of collecting 1 million pop tabs. I am also working with chapters to help them find ways to do different community service events during this difficult time and to help their surrounding communities. We will be working with alumni chapters in the province to see how they can support the chapters in the regions they are located and make sure that collegiate brothers know we alumni are here to help them. When things get back to normal I hope to work with either a local alumni chapter or local alumni in locations where LEADs are to help with a local charity that they feel deserves help from Delta Sigma Pi. We are hoping the next few LEADs to get more chapters to participate in the community service events by doing contests and advertising the information earlier so they can start collecting items before LEAD. This has been a challenging year for all but we have noticed how much our Delta Sigma Pi Community means and how we all can come together to help serve others around us.

Provincial Scholastic Development and Awards Chair – Danielle Gohman

Committee Members: Grace Bugbee, Lorraine Wernau, Jack Larson, Thomas LeNoir and Danielle Gohman.

In 2019-2020, the Board of Directors suspended tiered recognition levels for the Chapter Management Program year. We will continue to track recognition levels in the future.

The North Central Province submitted a total 98 award applications for 2019-2020 compared to 100 the previous year. While the province didn't have any National Award winners this year, I want to still call out that you all have done a great job during these trying times and that is still being recognized. As we continue to encourage award submissions, please reach out to your leadership resources with any questions or concerns. Continue to strive for greatness.

Congratulations again to all the Chapter Collegians of the Year!

Collegian of the Year Nomination statistics:

Year	Province	Chapters	Nominated	Nom%	Submitted	Sub%
2017	North Central	41	40	98%	29	73%
	DSP Total	222	210	95%	138	66%
2018	North Central	41	41	100%	28	68%
	DSP Total	223	211	95%	150	71%
2019	North Central	42	42	100%	28	67%
	DSP Total	225	216	96%	143	66%
2020	North Central	42	33	79%	26	79%
	DSP Total	225	213	95%	140	66%
2021	North Central	45	38	84%	23	61%
	DSP Total	230	216	94%	155	72%

As we move forward for the 2020-2021 year, we are looking at ways to reach chapters about Collegian of the Year and the significance to help promote greater numbers in the future. I continue to welcome all suggestions and feedback to help all our chapters succeed.

North Central Provincial Alumni Committee Chair - Gail Baumer

Working closely with National Alumni Development Committee focused on current programming direction and evolution toward encouraging and engaging alumni beyond donating to the Leadership Foundation or serving as a volunteer leaders.

Supporting our Virtual fall LEAD sessions, facilitating the North Central Provincial Alumni Virtual Forum, as well as several National Alumni Virtual forums during the fall of 2020 has been integral to conversations providing insight and input from Alumni Chapters, VPARs, and Alumni at large toward strengthening fraternal engagement and raising our sights toward the future of Alumni engagement.

The major focus of the National Alumni Development Committee has been current structures and how the fraternity programming and structures can evolve to encourage alumni engagement as they are, where they are, as they are able to participate giving alumni time, talent, and/or treasure to our fraternity. The recommendations which are proposed to the board serve to provide mechanisms to engage additional alumni, to identify talents alumni are willing to share all alumni engaged, encourage alumni to update their information on DSP website while making it easier for collegians and alumni to find advice rather than asking multiple groups across social media platforms.

Recommendations:

- 1) Rename the National Alumni Development Committee to National Alumni Committee to better reflect the goal of engagement
- 2) Establish the Delta Sigma Pi Alumni Association, offering a vehicle to keep alumni engaged, provide a hub to display depth and breadth of the alumni network, enable more alumni to plan and execute alumni program, provide an area where collegians and alumni can find alumni willing to offer career advice.

For full details of these recommendations, please refer to the National Alumni Development Committee Report Submitted by Paul Carpinella – January 2021.

Provincial Marketing and Communications Chair – Sara Daily

We have continued utilizing our Facebook group for the North Central Province, which has 972 members. We also started the Instagram account on December 12th, 2019 and has gained 361 followers in the past year. Our posts have contained topics relating to recruitment, LEAD, COY, awards/recognition, service, professionalism and brotherhood.

Wins:

- Regional Award announcements for our winning chapters in the province! We featured all our chapters, and this brought a lot of likes and comments on our page.
- Fireside Chats with Cory and videos from NCP leadership team was a beneficial way to connect with members virtually and let chapters know of future events and opportunities.
- Chapters that posted content on their own accounts were shared on our account, which helped showcase successes and gave insight to other NCP chapters to utilize.

Opportunities:

- Follower increase continues to be a focus. There are many more people in the province who may not know about the account since it hasn't been actively promoted at in-person events, like LEAD. Being that the pandemic has made everything virtual, it would be beneficial to reach out to chapters through email about it so they can continue to be engaged with others on social media and connect our brotherhood.
- Consistent schedule posts throughout 2021 will be a priority. In 2020 when the pandemic started, our posts weren't as frequent, and we had to change our idea of how to connect as brothers and showcase our successes ~virtually~ since in-person wasn't an option. This year, we will have a post on Instagram and Facebook once a week to keep our communication methods a priority for NCP.
- Showcase chapter successes more than other content, specifically on Instagram. Our posts that show recruitment/pledging ideas, award winners, and brotherhood events bring more likes and comments. Chapters get excited when they see their accounts featured, and they also like to learn from others. In 2021, it will be essential to keep following chapter accounts and showing their wins.