

Western Province Leadership Reports



Delta Sigma Pi

America's Foremost Professional Fraternity for Men and Women Pursuing Careers in Business

Report of the Western Provincial Vice President

January 3, 2014

TRAVEL (FALL 2013)

DATE	UNIVERSITY	LOCATION	EVENT
09/27/13	N/A	Cincinnati, OH	Board of Directors Meeting
09/28/13	N/A	Cincinnati, OH	National Leadership Retreat
10/05/13	Chapman	Orange, CA	Sigma Phi Installation
11/09/13	N/A	Las Vegas, NV	LEAD
11/16/13	CSU Northridge	Northridge, CA	Phi / Iota Upsilon / Rho Upsilon Initiation
11/23/13	San Diego State	San Diego, CA	Pacific Coast Regional Initiation

PLANNED TRAVEL (SPRING 2014)

DATE	UNIVERSITY	LOCATION	EVENT
03/08/14	N/A	Long Beach, CA	Western Provincial Conference / LEAD
04/05/14	N/A	Las Vegas, NV	4th Annual "Experience Vegas" Joint Professional Event
TBD	N/A	TBD	Western Provincial Leadership Team Meeting / Retreat

More to be determined.

PROVINCIAL GOAL PROGRESS

DESCRIPTION	GOAL	RESULT
CMP: Accredited Chapters	39 / 44 (89%)	In Progress
CMP: Chapters of Recognition	27 / 44 (61%)	In Progress
CMP: Chapters of Excellence	24 / 44 (55%)	In Progress
COY: Nominees	45 / 45 (96%)	44 / 45 (100%) Goal Exceeded
COY: Applications	44 / 45 (96%)	37 / 45 (82%) Goal Achieved
CDL: DDs Trained:	42 / 45 (93%)	In Progress
District Director of the Year	7 / 7 (100%)	In Progress
Buck\$ 4 Brotherhood	43 / 59 (73%)	39 / 59 (66%) Missed the goal, but won the contest

PROVINCIAL COMMITTEE ACTIVITY/PROGRESS

COMMITTEE	CHAIR	ACTIVITY
Scholastic Development and Awards	Maria Di Paolo	Provincial COY selected and submitted
Marketing	Lauren Short	Provincial Newsletter sent, introducing new RVPs & PVP
Community Service	Mar Hoyos	Community Service Event Planned for Long Beach LEAD
Alumni Development	Suzette Halterman	Brainstorming for National Alumni Day
Professional Development	Crystal Justice (acting)	LEAD programming planned, actively seeking new chair

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES

DISCIPLINARY ACTION	CHAPTER	REASON
Warning Letter	Iota Pi	Pledge program violations
Warning Letter	Lambda Sigma	Inappropriate social media
Warning Letter	Sigma Phi	Conduct and underage drinking with pledges
Warning Letter	Xi Pi	Conduct at Las Vegas LEAD

Regional Vice President Report

to the Provincial Council

Name: Scott Wong

Region: Bay Area

Status of Region:

Everything went relatively smoothly. As for CMP, the chapters that are known to excel in CMP went above and beyond in Fall; Two chapters that are historically known to trail in CMP kept up and rose to the occasion; The last chapter that has been known to make a clutch play has fumbled hard. My attention will be on them in the spring term. There was some past mistakes that uncovered itself this term at Gamma Omicron. A resolution has not been made yet, but will soon.

Future Goals:

- All chapters to fully submit a COMPLETE the pledge ceremony ON TIME and Correct!
- Increase in awards applications.
- An Area Conference.

Expansion:

There has been talk about an expansion in the Northern part of the Bay Area. I have not ventured out there to scope out the place. I don't necessarily plan to expand the collegiate chapters, but rather to revive the alumni chapters.

Disciplinary Issues:

None.

Upcoming Events:

- Brotherhood Games. Late March/ April.
- Western Regional Initiation, April 26th at SFSU.
- Theta Chi Spring Gala. TBD

District Directors:

- Rho: Kelly Kolstad (Gamma Omicron)
- Gamma Omicron: Alan Naguit (Delta Omicron)
- Delta Omicron: Javier Crespo (Gamma Omicron)
- Zeta Tau: Lisa Brown (Kappa Mu)
- Theta Chi: Neta Berger (Gamma Omega)
- Gamma Xi: Marilou Alejo (Theta Chi)
- Pi Chi: Matthew McDonald (Gamma Psi)

Committee Members:

Awards- Garrett Lew, Daniel Thompson, Samantha Owyang.

Visits:

- Theta Chi Meet the chapter. early September
- Zeta Tau Meet the Chapter. late September
- Zeta Tau pledge ceremony. October
- Brotherhood Games. Early November
- Theta Chi Initiation. November 12
- Rho Initiation. three days after theta chi's.
- Gamma Omicron/ Delta Omicron Initiation. the next day.
- Gamma Omicron's Rose Dance. November 16
- Zeta Tau Initiation. two weeks later.

Regional Vice President Report to the Provincial Council

Name: Timothy Beasley
Region: Desert Mountain

Status of Region: I believe that the region is starting to come together as a unit. We have to overcome a huge geographical divide which makes interchapter events extremely hard to plan. But brother from the different chapters are trying to make an effort to plan events together for the first time in a long time. National event attendance is at an all time high. With Gamma Psi winning National awards it has begun to motivate other chapters as well. We recently established an alumni chapter in Las Vegas which has spurred other areas to seek out information on alumni chapters as well. CMP is beginning to be a topic of positive discussion amongst chapters instead of having a negative connotation. All in all, the region is taking steps forwards instead of backwards.

Accomplishments: *We recently completed DD trainings for all of the new DDs within the region. We welcomed 3 new DDs to the team at the end of last semester. Those DDs have all completed the CDL videos and will be CDL certified soon.*

Future Goals: *I would love for all of my chapters to apply for at least 2 chapter awards. I would like to see at least 1 of my chapters win at least at the Provincial awards level. I would also like to be able to visit all of my chapters in the flesh instead of via email, phone, skype by the end of this year.*

Expansion: *Las Vegas Alumni Chapter established in Fall 2013. No colonies.*

Disciplinary Issues: *There have not been any true discipline issues as of yet. The chapters that were previously on probation have completed the necessary steps to be removed from probation. The leadership team has tried to encourage the chapters to use the Individual Discipline policy in the correct manner to help their chapters understand the commitments of membership.*

Upcoming Events: *Regional Initiation – Epsilon Upsilon – April 12, 2014*

District Directors: *Eddika Duarte – Gamma Iota, Leo Camargo – Gamma Phi, Michael Mallonee – Gamma Psi, Erika Lakey – Gamma Omega, Tim Seibert – Epsilon Upsilon, N/A – Zeta Omega*

Committee Members: *Regional Scholastic Development & Awards Committee - Justin Cranmer, Kelly Abrams, Dan Coperich*

Visits: *I have visited the Gamma Omega chapter a few times over the last semester. I attended the Initiation at Zeta Omega in the Fall 2013 semester. I will be meeting with the Executive Committee of the Gamma Psi chapter soon, as well as planning to attend at least a General Business Meeting and possibly an event during the Spring 2014 semester. I am planning a trip during the Spring semester to visit the Gamma Phi and Epsilon Upsilon chapters in order to see them in action as well as meet their new pledge classes. I will need to plan a trip to see Gamma Iota, however, the distance of that chapter makes it difficult and therefore harder to plan the trip on a reasonable date.*

Regional Vice President Report to the Provincial Council

Name: Kelly Rabin
Region: Northwestern

Status of Region:

So far it has been a great first term for me as the Northwestern Region's first RVP. We have 2 collegiate chapters who are both doing a stellar job and are leading the CMP race! Both chapters are working on building strong brotherhood in addition to holding all the required events. Attendance at national events is a financial challenge due to the travel requirements, but both chapters had impressive attendance at the Las Vegas LEAD (thanks to a lot of hours in the car) and will both be represented at Long Beach. I hope to establish a regional travel fund to support attendance at LEAD events.

Seattle Alumni had a great kickoff event in October and good attendance at Sigma Upsilon's professional event in November. They are still working on building momentum and membership, but will only grow as there are more Omicron Psi and Sigma Upsilon alumni in the area.

Now that I am comfortable with the state of existing chapters, I will be turning my attention to expansion.

Accomplishments:

- Established expectations and protocol as first Northwestern RVP
- Found DDs for both collegiate chapters
- Attended initiations for Omicron Psi and Sigma Upsilon (first initiation as an installed chapter)
- 100% regional participation in Bucks for Brotherhood
- Leading the CMP race!

Future Goals:

- Establish at least one new colony – this was originally a 2014 FY goal but has been delayed due to resource uncertainty
- Build regional bench strength
 - Identify a pool of alumni leaders who can serve as committee members, DDs, and future RVP
 - Encourage attendance at National Volunteer Leadership Retreat
- Submission of award applications by both collegiate chapters

Expansion:

- Will be reaching out to Seattle University
- Administrator interest at WSU – Vancouver but need to research if it is actually a different university from WSU – Pullman
- Seattle Alumni still in rebuilding mode
- Portland Alumni?

Disciplinary Issues:

No disciplinary issues in the region

Upcoming Events:

Omicron Psi Pullman Fight Night – March 1

District Directors:

Cat Leslie – Omicron Psi
Lindsey Rose – Sigma Upsilon

Committee Members:

Awards Committee:

Aimee King (chair)
Tiffany Andersson
Norm Steele

Visits:

Early October – Sigma Upsilon fall recruiting
Mid October – Seattle Alumni kickoff event
November 8-10 – Las Vegas LEAD school
November 16 – Omicron Psi initiation
November 20 – Sigma Upsilon/Seattle Alumni health care professional panel
December 3 – Sigma Upsilon initiation
January 7 – Sigma Upsilon new member orientation

Regional Vice President Report to the Provincial Council

Name: Joy Carroll

Region: Pacific Coast Region

Status of Region: Overall, the region is doing well. Two chapters Fall Exec Committees had misunderstandings/other and this resulted in two not completing their Membership Status Reports. This saddens me, but probably not as much as it saddens/maddens the Spring Exec Committees. Overall, the chapters have a 57.62% average towards Accredited Chapter.

I believe there are a couple chapters who have had some difficulties with their appointed District Director. I am trying to set meetings with the new Exec to go over any concerns they may have.

Most of the chapters are extremely willing to reach out to me for help whether or not they are also reaching out to their District Directors. As a new RVP, that makes me happy.

Accomplishments: I'm happy to report that all my chapters, alumni chapters included have District Directors, including a more recent grad I recruited. I was able to visit every chapter at least once in the Fall.

We had a wonderful Initiation and Installation of the Sigma Phi Chapter in October.

We had a great Regional Initiation in November with about 250 collegiate and alumni brothers in attendance. We initiated about 120 new brothers!

I started the Colony at University of La Verne! I am looking forward to partnering with Trey more to give them as much support as possible.

Future Goals:

- All chapters (Alumni included) will submit at least 2 awards.
- I will have more alumni who want to train to be CDL and become future District Directors.
- All chapters will have Chapter of Excellence.
- At least one National Award going to one Collegiate Chapter and one Alumni Chapter each year

Expansion:

University of La Verne - Lambda Beta Phi – they have a very strong executive group. Although they are in their Winter Interim Session (short session for classes), they had a meeting to discuss some of the things they plan to do and gauge the interest of the members who were able to attend. It is great that one of their Exec Committee members is a friend of RVP Trey Hernandez so the colony has great support from both regions.

Disciplinary Issues: *Keep this part basic and overall. Do not list chapters individually, talk about region as a whole.*

Upcoming Events:

TBD

District Directors:

Iota Pi – Freddy Saluna

Lambda Pi – Joe Tacto

Lambda Sigma – Ryan Murphy

Lambda Chi – Ann Marie Pierce

Xi Pi – Kane Mejia
 Omicron Sigma – Emily Prest
 Pi Sigma – Jen Lee
 Rho Phi – Salty Sry
 Sigma Phi – Kevin Salazar
 Inland Empire AC – Sandy Hong
 Orange County AC – Tiffany Davis
 San Diego AC – Joe Tacto

Committee Members:

COY Selection Committee: Earl Kim, Christopher Ma

Visits:

08/20/13	Rho Phi	GBM
09/05/13	Sigma Phi (EKO)	Pledging Ceremony
09/08/13	Iota Pi	GBM
09/08/13	Lambda Pi	GBM
09/09/13	Lambda Sigma	Recruitment – Open GBM
09/10/13	Rho Phi	GBM
09/19/13	Sigma Phi (EKO)	Pledge Meeting
09/20/13	Lambda Sigma	Pledging Ceremony
09/22/13	Xi Pi	GBM
09/26/13	Sigma Phi (EKO)	Pledge Meeting
09/27/13	Cincinnati Retreat	
09/30/13	Omicron Sigma	Recruitment – Meet the Chapter
10/03/13	Sigma Phi (EKO)	Pledge Meeting
10/05/13	Sigma Phi (EKO)	Initiation & Installation
10/06/13	Sigma Phi	Meeting with Dale
10/09/13	ULV	Meeting with ULV Students & School admin
10/09/13	Sigma Phi	Professional Event
10/10/13	Sigma Phi	Alumni Night
10/14/13	Pi Sigma	GBM, Pledging Ceremony, Pledge Meeting
10/15/13	Lambda Chi	GBM
10/30/13	Sigma Phi	Executive Committee Meeting
11/14/13	Sigma Phi	GBM
11/15/13	Lambda Beta Phi	Meet with ULV Students
12/03/13	Sigma Phi	Special Meeting
12/04/13	Lambda Beta Phi	DSP Info Night

Regional Vice President Report to the Provincial Council

Name: Crystal Simmons
Region: Rocky Mountain Region

Status of Region:

The Rocky Mountain Region is operating smoothly with a widespread desire to succeed. Brother Adam Carroll will be speaking at Daniels School of Business in April, hosted by Alpha Nu. Alpha Rho has established partnerships with recruiters from Deloitte and FactSet for a new "Coffee Date" style recruitment event. Two brothers received offers from this event, one internship and one job offer. Mu Rho is working to improve professionalism and member education on roles and responsibilities. Mu Chi is focusing on improving CMP on-time submissions as well as continuing to build their relationship with the college of business that has already developed support from the Dean and faculty and staff. Nu Phi is working on continuing to build the chapter while ensuring members are educated on Fraternity policies.

CMP – Alpha Rho is on track to achieve Chapter of Excellence while the other chapters are working towards Chapter of Recognition.

All chapters sent at least one representative to a Fall LEAD School and are working to send at least one to the Long Beach LEAD Provincial.

The Denver Alumni chapter holds monthly meetings and participates in co-sponsored events with the chapters.

There was initial interest from a faculty member to reactivate the Zeta Kappa Chapter at Western State Colorado, however there has been no interest from students.

Accomplishments:

With coming into the RVP role late in the fall semester, I struggled building relationships with the chapters. After attending the Fall LEAD School, great relationships have been formed. I am well informed from the DD's and the chapters. We have built a great working relationship that is continuing to improve. I am implementing calls with the DD's and the chapter president's to open even more lines of communication.

Future Goals:

By the 2015 Provincial Council Meeting, I would like to have all five chapters apply for at least two awards for the 2013-2014 year. I would also like to have had a regional meeting to conduct regional training that is more focused on regional concerns.

Expansion:

I will improve my communication with Dale Clark and the faculty member who is interested in reactivating Zeta Kappa to determine the level of interest. It is a focus to look into possible expansion during the 2014-2015 fiscal year.

Disciplinary Issues:

There are currently no disciplinary issues. A previous incident of a pledge indicating discrimination has been clarified and corrected.

Upcoming Events:

Alpha Nu will be hosting the regions DSP Olympics in April.

District Directors:

Alpha Nu – Mathew Whited
Alpha Rho – Nathan Gabor

Mu Rho – Kristyn Stonaker
Mu Chi – Gregory Howell
Nu Phi – Sheri Gabor

Committee Members:

The Rocky Mountain Awards Committee will also be the COY selection committee.

Chair - Katie Hartwig

Nicole Buckner

Jackie Charles

Susie Hausman

Visits:

At this time all visits are virtual.

Regional Vice President Report to the Provincial Council

Name: Crystal Justice

Region: Sierra Nevada Region

Status of Region: During this past semester all chapters have worked hard to ensure that they maintain CMP status. All chapters are trending to obtain Accredited level and Chapter of Recognition level, in addition five out of six chapters are trending to obtain Chapter of Excellence level in CMP.

Accomplishments: We have initiated over 75 brothers within the Sierra Nevada Region last semester, holding our annual Regional Initiation in Chico in November with four chapters (Delta Pi, Epsilon Theta, Iota Phi and Lambda Mu) participating. We have formed two additional committees this year (Marketing and Community Service) and are looking forward to the accomplishments they will complete. The region has recently had a colony formed at the University of California, Merced; this is the first colony within the region in the past decade! Every chapter has a District Director, with 2 new DDs in training and interested from 3 other alumni to become DDs.

Future Goals:

- Have all chapters apply for awards and have all Regional Awards be awarded to chapters
- UC Merced Colony be installed in the 2015-2016 School Year
- Re-energize Alumni Chapters within the Region
- Host an annual Community Service project within the region for all chapters to participate in
- Work on forming a colony at CSU Stanislaus in Turlock, CA

Expansion: We just recently celebrated the formation of a colony at UC Merced in January! We are looking forward to expanding in the southern part of our region and are excited about our new colony.

Disciplinary Issues: There are currently no disciplinary issues within the region.

Upcoming Events: During this past semester we had Regional Initiation in Chico on November 17th and several chapters participated in Brotherhood Games in November also. We are looking forward to holding an Area Conference in the Southern Part of our region in May this year as well as Western Regional Initiation in San Francisco on April 26th.

District Directors:

- Delta Pi: District Director Mar Hoyos
- Epsilon Theta: District Director Michael Clark (Certified Deltasig Leader)
- Epsilon Phi: District Director Suzette Halterman (Certified Deltasig Leader)
- Iota Phi: District Director Kenny Kinnersley (Certified Deltasig Leader)
- Lambda Mu: District Director Melody Frinzell
- Nu Rho: District Director Jason Sumi

In addition, I am currently working on training Cody Heimerdinger and Amparito Galvan to be District Directors within the next year.

Committee Members: This year we have formed the Awards Committee, Marketing Committee, Professional Development Committee and Community Service Committee

- Awards Committee
 - Chris Tompkins (alumni Delta Pi)

- Angelica Leyva (alumni Lambda Mu)
- Julie Saetuern (alumni Epsilon Phi)

Visits: During the Fall 2013 Semester I completed the following Chapter Visits and Events:

- Epsilon Phi Chapter Visit (General Business Meeting) – September 15
- Delta Pi Chapter Visit (Executive Committee Meeting & General Business Meeting) – September 22
- Lambda Mu (Executive Committee Meeting & General Business Meeting) – September 23
- Lambda Mu (Pinning Ceremony) – September 30
- Epsilon Theta Chapter Visit (Executive Committee Meeting) – October 14
- Iota Phi Chapter Visit (Pledge Class Meeting & Executive Committee Meeting) – October 20
- Lambda Mu Chapter Visit (General Business Meeting & Pledge Class Meeting) – November 11
- Nu Rho Chapter Visit (General Business Meeting) – November 12
- Epsilon Theta (Regional Initiation – Delta Pi, Epsilon Theta, Lambda Mu & Iota Phi) – November 16
- Epsilon Phi Chapter Visit (Pledge Class Meeting) – November 24
- Epsilon Phi (Initiation) – December 7

Regional Vice President Report to the Provincial Council

Name: Trey Hernandez
Region: South Pacific

Status of Region: *To date South Pacific has proven to be a healthy region. All chapters have been taken off guidance. All but the Rho Chi chapter attended Las Vegas LEAD school. There is a potential colony at CSUDH.*

Accomplishments: *This fall semester we had our first joint initiation with three chapters, Phi, Iota Upsilon, and Rho Upsilon. Initiating just over 50 new brothers. Additionally Delta Sigma and Lambda Phi had a joint initiation.*

Future Goals: *Joint Area conference with Pacific coast region.*

Expansion: *Cal State Dominguez Hills is a current possibility. Also working with Joy Carroll on the La Verne expansion until we figure out what region the colony will ultimately be a part of once they are a chapter.*

Disciplinary Issues: *Overall this semester has proven to be a healthier semester for the region, with all chapters on probationary/ guidance terms being completed. Only one chapter will be advised on pledge program compliance.*

Upcoming Events: *Area Conference; Lambda Psi 25th Anniversary; Sharkfest - 2014*

District Directors: *Phi – Hallie Rush; Delta Sigma – Lucy Tseng; Kappa Mu – Traci Taplin; Iota Upsilon – Louise Santos; Xi Omicron – Erica Kolstrud; Lambda Phi – Pesh Pudajamee; Lambda Psi – Gaylen Kalipi; Rho Sigma – Jamie Ball; Rho Upsilon – Jake Rivkins; Rho Chi – Cody Silva; LAAC – Rick Boner; HWAC – Gaylen Kalipi*

Committee Members: *Awards Committee – Adrian Avalos, Jim Sigriest, Matt Temple; Operations Chair – Ruben Cordova; Sharkfest Chair – Yared Woldemariam*

Visits: *9/12/13 – Delta Sigma Chapter Meeting; 9/8/13 – Lambda Phi Brotherhood Recruitment Event; 9/19/13 – Delta Sigma Alumni Panel Recruitment Event; 9/21/13 – Iota Upsilon Pledging Ceremony; 10/8/13 – Xi Omicron Pledging Ceremony; 11/15/13 – Joint Initiation Delta Sigma + Lambda Phi; 11/16/13 – Joint Initiation Phi + Iota Upsilon + Rho Upsilon; 11/22/13 – Kappa Mu Initiation; 11/23/13 – Xi Omicron Initiation; 11/23/13 – Pacific Coast Regional Initiation*