



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

Report of the Western Provincial Vice President

by Crystal Justice
December 18, 2017

SUMMARY

It has been a busy semester in the Western Province! We left GCC excited and ready to get to work. We focused on Collegian of the Year applications and worked with 2014 National COY, Nick Rizzi, to create a promotional video for the COY program and increase chapter nominees. We also hosted a webinar with the National & Provincial Awards Chairs, PVP and staff members to answer questions and support the COY application process. We hosted Fall LEAD School in Sacramento, CA. While attendance was less than typical, the Western Province had the highest attendance for a 2017 Fall LEAD School. We had excellent engagement from all that attended and no risk management issues. The Provincial Leadership team continues to look for new ways to use social media, and we have re-ignited our Facebook page and groups. We have created a CMP Task Force, in which we have a weekly Game of Thrones themed CMP race, a monthly newsletter, and are looking for new ways to ensure that our chapters reach their maximum potential in CMP. In December, we elected a new Bay Area Regional Vice President, congratulations to Nyonohse Wreh!

SIGNIFICANT TRAVEL

<u>DATE</u>	<u>LOCATION</u>	<u>EVENT</u>
September 14-17	Oxford, OH	Board Meeting & National Leadership Retreat
October 27-29	Omaha, NE	North Central Provincial LEAD School
November 3	Sacramento, CA	Leadership Training
November 4-5	Sacramento, CA	Western Provincial LEAD School
November 11	Sierra Nevada Region	Sierra Nevada Regional Initiation
November 18-19	Pacific Coast Region	Pacific Coast Regional Initiation
December 3-4	Pacific Coast & South Pacific Regions	South PAC Coast Regional Conference
December 9	Bay Area Region	Pi Chi Initiation & Executive Committee Visit

FUTURE TRAVEL

<u>DATE</u>	<u>LOCATION</u>	<u>EVENT</u>
April 14	Dessert Mountain Region	Dessert Mountain Regional Initiation
April 28	South Pacific Region	Eta Chi Reactivation
Tbd	South Pacific Region	Hawaii Chapter Visits
Tbd	Rocky Mountain Region	DSP Olympics

PROVINCIAL GOALS & PROGRESS

District Directors

- GOAL: Have all District Directors assigned to all collegiate chapters by 10/15/17
- Progress: NOT ACHIEVED. We have 47 of 49 chapters with assigned District Directors



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Certified Deltasig Leaders (CDLs)

- *GOAL: All District Directors achieve Tier One Certified*
- *In Progress: 56% of our current District Directors have completed the CDL Tier One trainings.*

Chapter Management Program (CMP)

- *GOAL:*
 - *Year over year increase in total number of Accredited Chapters*
 - *Year over year increase in total number of Chapters of Recognition*
 - *Year over year increase in total number of Chapters of Excellence*
- *In Progress: We have 93% of our chapters still eligible for Accredited Chapter status.*

EXPANSION (if applicable)

- *Cal Poly Pomona Colony – Reactivation is on progress and should happen in Spring of 2018. The Colony is targeting April 28th as their installation day. They are on track for events and starting their petition after the holiday break.*
- *We have received several inquiries from Idaho, Montana, Oregon and Utah that we are exploring for other options for colonies.*

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

- *Phi – Deferred University Probation until 12/31/17. We have been notified by the school that this has been completed.*
- *Gamma Omega – Warning Letter for Risk Management violations at Chapter retreat*
- *Epsilon Phi – University & Fraternity Probation ending 12/31/17. The Chapter has worked with student life on campus to meet all requirements and were allowed to have pledges and should be removed from Probation this semester.*
- *Theta Chi – University & Fraternity Probation ending 12/31/17. The Chapter is working with University officials and must still organize a Risk Management for Hosting Events Workshop. They have received a deadline extension from the school, but must plan this event. The chapter will remain on probation until they have completed all requirements with the school.*
- *Lambda Pi – Warning Letter for Risk Management violations during Recruiting events.*
- *Pi Chi – Under investigation for Risk Management and Hazing violations in regards to the Pledge Program.*
- *We have found several chapters have been “adding” unapproved requirements to their Pledge Programs and will be receiving warning letters as needed.*

COMMITTEE'S

Professional Development Committee – vacant

- *GOAL – To help coordinate professional events at LEAD Schools such as programming, resume reviews, an Alumni Development Trainings*
- *Progress – In progress as we find a chair for this committee.*

Scholastic and Awards Chair – Patrick Lewis



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- *GOAL – Increase Awards & Scholarships submissions throughout the Province. Have every chapter submit a COY nominee and have each Region submit a Regional COY to be presented at our Provincial Conference in San Diego.*
- *Progress – Every chapter except 1 submitted a COY nominee. The Western Province coordinated a video of 2014 COY Nick Rizzi to promote COY applications and posted it on social media. We also coordinated with National Awards Chair and staff a webinar for all COY nominees to attend and ask questions. All Regions have submitted Regional nominees and they were submitted on time.*

Community Service Chair – Patrick Bonfrisco

- *GOAL – Communicate National Community Service initiatives within the Province. Coordinate and execute Provincial Service Projects at LEAD Events*
- *Progress – We held 3 separate Community Service events at Sacramento LEAD School:*
 - *Coin Drop Contest - LEAD attendees donated their loose change in a battle between chapters. In total, the Western Province raised \$456 which was donated to the Leadership Foundation in the name of the winning chapter, Tau Omega! 29 chapters/colonies participated.*
 - *Pop Tab Contest - Chapters collected soda pop tabs throughout the semester and dropped them off at the Community Service table at LEAD. The tabs were then donated to the Ronald McDonald House of Sacramento, who recycle the tabs and keep the proceeds. 20 chapters/colonies participated. The Sierra Nevada Region donated the most!*
 - *Cards For Humanity - Chapters donated Target Gift Cards to benefit victims of hurricanes in Texas and Florida or fires in California. In total, the Western Province raised \$648 for disaster relief! 19 chapters/colonies participated.*

Alumni Development Chair – Nick Rizzi

- *GOAL – Increase participation within our alumni members*
- *Progress – We are conducting an Alumni Forum at the upcoming Provincial Conference in San Diego*

Marketing & Communications Chair – Alex Warrick

- *GOAL – Create marketing materials for the Province as needed.*
- *Progress – Our committee has created marketing materials for our upcoming LEAD Tours, Provincial Conference and is working on creating a Provincial Newsletter that will come out every other month.*

CMP Task Force – Erica Kolsrud & David Pratt

- *GOAL – To create a system to improve our CMP Accredited, Chapter of Recognition and Chapter of Excellence status within the Province.*
- *Progress – We have created a Game of Thrones CMP race within the Province where each Region is competing against each other to see who can have the highest percentage of Accredited Status items turned in within the Province. In addition, we send out a monthly newsletter to all Presidents, Vice President Chapter Operations and District Directors with upcoming deadlines, tips and other CMP related topics to help them during that month. The Chairs have created their committee and will be hosting conference calls soon.*



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Report of the Bay Area Regional Vice President

by Patrick A. Bonfrisco

December 31, 2017

SUMMARY

It has been an honor to serve as the Interim Bay Area Regional Vice President during the fall 2017 term.

During my somewhat limited time in office, I was fortunate enough to meet with four of the eight chapters, and found all of the brothers I interacted with to be incredibly welcoming. I have invited District Directors and chapter officers to begin using the Slack app for teams, which has proven successful in other regions. I have also started work on a CMP Race that will debut in the spring term.

Overall, the chapters seem to be doing well, however, based on my time in office, and the reports that have come back after a few consultant visits, I would strongly recommend a complete and total of review of the pledge education process with all of the chapters.

Best of luck to newly elected RVP Nyonohse Wreh!!!

SIGNIFICANT TRAVEL

<i>DATE</i>	<i>LOCATION</i>	<i>EVENT</i>
11/04/17	Sacramento, CA	Sacramento LEAD
11/10/17	Berkeley, CA	Rho Initiation
11/11/17	San Francisco, CA	Gamma Omicron / Delta Omicron Initiation
11/29/17	Hayward, CA	Zeta Tau Trial

REGIONAL GOALS & PROGRESS

<i>DESCRIPTION</i>	<i>GOAL</i>	<i>RESULTS/PROGRESS</i>
CMP	All chapters achieve at least accredited	All chapters are still eligible for accredited

EXPANSION (if applicable)

N/A

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

<i>CHAPTER</i>	<i>DISCIPLINE</i>	<i>TIMEFRAME</i>
Theta Chi	Probation	Until 12/31/17, unless notified earlier that the Probation is completed.

DISTRICT DIRECTORS

<i>CHAPTER</i>	<i>DISTRICT DIRECTOR</i>	<i>CDL STATUS</i>
Rho	Nyonohseyonyon Wreh	CDL 1
Gamma Xi	Brandon Studley	
Gamma Omicron		
Delta Omicron	Kelly Kolstad	CDL 2
Zeta Tau		
Theta Chi	Chris Liow	CDL 1
Kappa Mu	Jennifer Aichele	CDL 1
Pi Chi	Carol Yan	CDL 1
San Francisco Bay Area	Chuck Brown	CDL 2

NOTE: These were the District Directors that were in office during the fall term; District Director appointments may have since changed.



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Report of the Desert Mountain Regional Vice President

by David Pratt

January 2018

SUMMARY

The Desert Mountain Region experienced a successful Fall semester and is on track to accomplish many of its goals for the 2017-2018 year.

I was able to appoint District Directors at each of the six chapters early in the semester and have had the chance to personally meet with all of them (some multiple times). I'm also happy to report that I was able to visit all six chapters at least once in the Fall, which included two weekend trips to New Mexico and Texas.

Regional communication has increased significantly. Each month my "RVP Report" is sent to District Directors with important information and deadlines for the month ahead. Going forward, all chapter Presidents in the region will also receive the report. A monthly newsletter is also distributed via MailChimp to all collegiate and alumni brothers in the area, reaching over 1,500 people each month.

The region sent a total of 57 attendees to Sacramento Fall LEAD school and was recognized as the region traveling the most collective miles (over 110,000 round trip!). The Region has already outdone this by having 60 people registered for the Provincial Conference to date.

All six chapters remain eligible to be Accredited level or higher in CMP. It has been tough for some chapters with the addition of Ritual Memorization as an Accredited Level item without a change in the approval percentage. Nonetheless, it is a goal (and expectation) in the Desert Mountain Region that all chapters reach at least Accredited Level in the CMP.

I am proud to report that all six chapters nominated COY nominees this fall. All six nominees submitted applications on time, giving the Desert Mountain Region a 100% application rate.

A Regional Initiation will be held by Zeta Omega at Northern Arizona University in the Spring. This will allow the region a chance to network within itself outside of the Western Provincial Conference.

As we head into Spring, I hope to travel to all six chapters again. My goal is to help them accomplish their regional and chapter goals by having regular conversations with District Directors and Presidents. For more information about goals within the Desert Mountain Region, see the section in this report about goals.

Fraternally,

David Pratt
Desert Mountain Regional Vice President



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SIGNIFICANT TRAVEL

<u>DATE</u>	<u>LOCATION</u>	<u>EVENT</u>
08/15 – 08/22	New Orleans, LA	Grand Chapter Congress
09/03	Arizona State University	EC Meeting
09/15 – 09/17	Cincinnati, OH	Fall Leadership Retreat
09/23	Northern Arizona University	Pledging Ceremony
10/05	Arizona State University	Chapter Visit
10/20 – 10/22	University Texas at El Paso	Joint Meeting – UTEP & NMSU
11/03 – 11/05	Sacramento, CA	Fall LEAD School
11/11	University of Arizona	Initiation
11/17 – 11/19	University of New Mexico	Chapter Visit / EC Meeting

REGIONAL GOALS & PROGRESS

Personal

1. Distribute monthly “RVP Report” to District Director team highlighting progress of goals and important information.
 - Status – COMPLETE
2. Distribute monthly “Regional Newsletter” to all collegiate and alumni brothers in the region.
 - Status – COMPLETE
3. Appoint a District Director to every school in the region.
 - Status – COMPLETE
4. Visit each chapter at least once per semester.
 - Status – COMPLETE

Regional Operations

1. All chapters in region reach CMP Accredited level.
 - Status – All 6 chapters remain eligible to be Accredited or higher, with several aiming to reach levels of Recognition and Excellence.
2. All chapters in region submit at least two award applications in CMP.
 - Status – This is a Spring goal, but I am happy to report that all six chapters in the region nominated a brother for COY. All six nominees also turned in applications on time.



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3. All chapters in region have at least 80% pledge retention rate.

- Status – See chart below. 4/6 chapters achieved this goal in the Fall.

Chapter	Fall Pledges	Fall Initiates	Initiation Rate
Gamma Psi	27	27	100%
Gamma Omega	23	21	91%
Zeta Omega	20	18	90%
Epsilon Upsilon	10	8	80%
Gamma Iota	10	6	60%
Gamma Phi	27	14	52%

Regional Events

1. All chapters in region send 5 brothers and/or pledges to Sacramento Fall LEAD.

- Status – See the chart below. 5/6 chapters were able to achieve this goal.

Chapter	# Attendees
Gamma Phi	16
Gamma Psi	16
Zeta Omega	8
Gamma Iota	7
Gamma Omega	7
Epsilon Upsilon	3

2. All chapters in region send 5 brothers and/or pledges to Western Provincial San Diego LEAD.

- Status – 5/6 chapters in the region have at least one attendee registered for LEAD. 2 chapters in the region have already exceeded the goal. See the chart below for the current numbers as of 12/25/2017.

Chapter	# Attendees
Gamma Psi	32
Zeta Omega	19
Gamma Phi	4
Gamma Iota	3
Gamma Omega	2
Epsilon Upsilon	0

3. All chapters participate in Spring Regional Initiation.

- Status – Regional Initiation will be held at Northern Arizona University by the Zeta Omega Chapter on April 14th, 2018. All six chapters in the region agreed to the date and plan on sending brothers and pledges to the regional initiation.



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EXPANSION (if applicable)

A goal of mine is to open communication with Grand Canyon University. I will provide more information as necessary.

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

Gamma Omega at Arizona State University was issued a warning letter for risk management violations at a retreat.

DISTRICT DIRECTORS

<u>CHAPTER</u>	<u>DISTRICT DIRECTOR</u>	<u>CDL STATUS</u>
Gamma Psi	Mike Mallonee	
Gamma Omega	Tim Beasley	
Zeta Omega	Nathan DeWitt	
Gamma Iota	Brittany Loera	Tier I
Epsilon Upsilon	Robert Ordonez	
Gamma Phi	Gerardo Perez	

UPCOMING EVENTS

<u>DATE</u>	<u>LOCATION</u>	<u>EVENT</u>
01/20	Flagstaff, AZ	EC Goal Setting Retreat
03/02 - 03/04	San Diego, CA	Western LEAD Provincial Conference
04/14	Flagstaff, AZ	Desert Mountain Regional Initiation



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Report of the Pacific Coast Regional Vice President

by Jen Lee

as of January 2, 2018

SUMMARY

The Pacific Coast Region has had a successful Fall term and has made progress towards the goals set for the 2017-2018 academic year.

With the exception of one, all chapters are on track to achieving Chapter of Excellence this year. The region also successfully hosted our annual Regional Initiation at UC, Riverside on November 18 – PVP Crystal Justice was in attendance and participated in the Part 2 Ritual Team.

This fall, the Pacific Coast and South Pacific Regions organized a conference for officers and brothers looking to run for office at Chapman University on December 2. DDs from both regions served as speakers throughout the day and PVP Crystal Justice participated as the keynote speaker.

Looking forward to Winter/Spring term, I expect that the Pacific Coast region will have a strong turnout for the Western Provincial LEAD Conference in San Diego and the region will be hosting its annual Brotherhood in Games on the Sunday following LEAD Conference. The region has also set a date for an officer training session for all chapters on April 7.

With clear goals set for the remainder of this year and my term as RVP, I look forward to working with the chapters to achieve them and changing our region's culture to be that one of operational excellence across the board, with strong leadership and inter-chapter relationships.

SIGNIFICANT TRAVEL

<i>DATE</i>	<i>LOCATION/CHAPTER</i>	<i>EVENT</i>
Mon, 8/21	Lambda Sigma	General Business Meeting
Thurs, 8 2/24	Rho Phi	General Business Meeting
Sun, 8/27	Iota Pi	EC Meeting
Tues, 8/29	Sigma Phi	General Business Meeting
Thurs, 9/7	Lambda Sigma	Meet the Chapter Recruiting Event
Sun, 9/10	Xi Pi	General Business Meeting
Wed, 9/13	Sigma Phi	Meet the Chapter Recruiting Event
Sat, 9/23	Iota Pi	Pledging Ceremony
Sun, 9/24	Lambda Pi	General Business Meeting
Sun, 9/30	Orange County	DD Meeting
Sun, 10/1	Omicron Sigma	General Business Meeting
Mon, 10/2	Pi Sigma	Meet the Chapter Recruiting Event
Tues, 10/3	Lambda Chi	Meet the Chapter Recruiting Event & General Business Meeting
Thurs, 10/5	Rho Phi	General Business Meeting
Mon, 10/9	Pi Sigma	General Business Meeting
Sun, 10/15	Xi Pi	General Business Meeting
Thurs, 10/19	Lambda Sigma	VPPE Meeting



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Sat, 10/28	San Bernardino	Make A Difference Day: Santa Claus, Inc.
Sun, 10/29	Xi Pi	General Business Meeting
Mon, 11/6	Lambda Sigma	Meeting with Prof. Daryle Nagano-Krier
Mon, 11/6	Pi Sigma	General Business Meeting
Wed, 11/8	Sigma Phi	VPPE Meeting
Sat, 11/18	UC Riverside	Regional Initiation
Mon, 11/27	Sigma Phi	Make Up Initiation
Sat, 12/2	Chapman University	SouthPACCoast (Inter-Regional) Conference
Mon, 12/4	Pi Sigma	General Business Meeting

REGIONAL GOALS & PROGRESS

GOAL	RESULTS/PROGRESS
Foster relationships between the chapters and build back regional cohesion	<ul style="list-style-type: none"> - All chapters were present at Make a Difference Day this year – an improvement over last year - Infrastructure for an inter-chapter relations communication method has been set and will be maintained at the regional level using an existing Slack Workspace previously limited to Presidents only. <ul style="list-style-type: none"> o Additionally, a regional events calendar is available for all chapters to post their events on. - A regional goal has been set by the chapters at the SouthPACCoast Conference on 12/2 to have the chapters plan brotherhood games together and build the event up into a larger event <ul style="list-style-type: none"> o As of 1/2, Chapter delegates have been selected by all but 1 chapter to plan Brotherhood Games and a meeting has been set for the team for 1/5 to begin planning the event. - A baseline for chapter attendance at regional events thus far has been set to measure against for future years. - All chapters attended Regional Initiation, hosted at UC Riverside, including Xi Pi that could not participate in the initiation itself due to university restrictions.
Provide chapters with the necessary support needed for each of the chapters to succeed in the way that they want to succeed and reach the goals they want to achieve.	<ul style="list-style-type: none"> - DDs were appointed for each chapter in the region immediately after returning home from GCC. At present, there is only one individual that is serving in the role for two chapters. - A bi-weekly informal report has been requested of all DDs to ensure consistent and regular communication and to keep a record of the chapter's status and progress. <ul style="list-style-type: none"> o The report is intended to capture relevant information for historical purposes and for the DDs to refer to when working with the chapters. - I personally visited each chapter's GBM or EC meeting at the earliest meeting possible once returning from GCC, in some cases more than once.



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<p>Invest in the regional leadership team to develop a cohesive team that works together, rather than in silos</p>	<ul style="list-style-type: none">- Regional DD meetings have been set throughout the Fall term to provide training as needed and touch base on current projects (e.g. regional initiation)<ul style="list-style-type: none">o A training meeting was held on 9/30. The next meeting will be a weekend retreat and is currently scheduled for 1/27.- Three DDs attended the Volunteer Leadership Training session in Sacramento on the Friday before LEAD.- CDL Tier 2 for all DDs that have not yet completed the accreditation is in progress and expected completion is no later than the end of the year.
<p>Plan for potential/future transitions or growth in the leadership team by building a "pipeline" of leaders for the region & promoting new leadership opportunities within the region and beyond.</p>	<ul style="list-style-type: none">- A more permanent replacement has not been found for Lambda Chi and Xi Pi DD slots yet, however the search is ongoing and I am hopeful that we will be able to transition someone into the roles by the end of the academic year.- I am personally working with a group of local alumni in the San Diego area to refranchise the San Diego Alumni Chapter and am encouraging them to organize an alumni event the weekend of LEAD.- Several individuals were approached about chairing their own committee at the regional level for community service and professional development which will create opportunities to serve on the committees for more brothers. So far, the individuals have not committed to this yet but I am hopeful that this will come to fruition in the spring term.- A collegiate brother from Iota Pi was selected to chair the Brotherhood Games committee this year. I hope to continue this in future years as well, rotating through chapters.- Opportunities to speak at the inter-regional conference and at LEADs were offered to the regional leadership team as well as the region's 2017 COY.
<p>Encourage the region to represent itself proudly at the Provincial and National levels of our Fraternity</p>	<ul style="list-style-type: none">- Fall LEAD School and Spring LEAD Conference attendance was and is encouraged of all chapters. Fall:<ul style="list-style-type: none">o All chapters attended Fall LEAD School in Sacramento. The region had a combined total collegiate attendance of approx. 40.o Iota Pi was awarded the travel award for most number of brothers in attendanceSpring:<ul style="list-style-type: none">o As of 1/2 the region has a combined collegiate registration totaling 140 brothers.- Chapter Collegian of the Year nominations were received from all chapters across the region and applications were received from all nominees. I look forward to announcing our Regional COY at LEAD Conference in San Diego.



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Promote operational excellence across the region

- All chapters except one are currently on track to achieve Chapter of Excellence
- This year's theme for CMP Race is Pokémon and has been dubbed "Pac Coast GO!". It is published weekly on Mondays.
 - o The completion percentage is based on Chapter of Excellence
 - o Lambda Sigma has been in the lead thus far this year.
- A spring officer training "meeting" has been set for Sat, 4/7 for both outgoing spring officers and incoming fall officers.

EXPANSION (if applicable)

The Pacific Coast Region currently has no expansion plans in progress.

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

LAMBDA CHI

During the fall term, the chapter's entire pledge class decided not to continue with the pledging process and as such the chapter did not have any collegiate initiates in fall. Due to this circumstance, CMP submission credit or approval was not awarded for any associated items thus rendering the chapter unable to achieve Accredited Chapter.

As a direct result of a 0% retention rate, recruiting practices have been scrutinized and revamped to ensure that recruits and prospective members are aware of the requirements of pledging and the time commitments. The specific changes made were based on the feedback provided to the chapter from the pledges that chose to leave the progress. The chapter's DD and I will both be significantly more involved in the recruiting process for the coming two terms for the chapter to observe and suggest additional changes as needed.

As this will be the second year in a row that the chapter has missed Accredited Chapter, but for different reasons, further discussion between myself, their current DD, and PVP will be necessary to discuss if any additional actions will be necessary. Aside from this situation, the chapter's CMP performance has been a great improvement from the year prior.

DISTRICT DIRECTORS

<i>CHAPTER</i>	<i>DISTRICT DIRECTOR</i>	<i>CDL STATUS</i>
Iota Pi	Ruby Wong	<i>In Progress</i>
Lambda Pi	Joe Tacto	<i>In Progress</i>
Lambda Sigma, Xi Pi	Patrick Bonfrisco	Tier 2
Lambda Chi	Angelica Leyva	<i>In Progress</i>
Omicron Sigma	Jessica Valo	Tier 2
Pi Sigma	Lisa Le	<i>In Progress</i>
Rho Phi	Molly Greathouse	<i>In Progress</i>
Sigma Phi	Carley Haro	Tier 2



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UPCOMING REGIONAL EVENTS

<i>DATE</i>	<i>CHAPTER/LOCATION</i>	<i>EVENT</i>
Sun, 3/4	San Diego	Brotherhood Games
Sat, 4/7	TBD	Regional Officer Training



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Report of the Pacific Northwest Regional Vice President

by Morgan Conklin

1/10/18

SUMMARY

Omicron Psi: Omicron Psi is still trying to overcome the challenges of being in such a remote area (challenges relate to lack of alumni participation and fundraising opportunities) while continuing to establish best practices to attendance policies, committee structures, establish good chapter culture, etc. Mainly dealing with typical chapter problems of lack of fundraising and lack of participation, especially among seniors.

Sigma Upsilon: Sigma Upsilon has established a great chapter culture and appears to have minimal membership issues. We are working on establishing a good working relationship and a foundation of trust between myself, the DD (Sam), the Chapter Advisor (Rick), and the chapter. Need to focus on a greater understanding of the importance of viewing the chapter as a part of the whole national fraternity rather than their own silo.

Upsilon Psi: Upsilon Psi is a very new chapter that is working to establish their chapter culture and navigate their way to becoming a true "Chapter of Excellence" without the structure and given goal they had as a colony. They need to work on finding a big goal to work towards each year (Chapter of Excellence, some big fundraiser, awards banquet?) that each member can buy into and motivate them to remain active and participate even when it is inconvenient.

Overall: The Pacific Northwest (PNW) region is still dealing with being a young, sparse region. I'm trying to establish a true culture among our three, young chapters and re-engage the alumni throughout our region. Distance between Omicron Psi and Sigma Upsilon/Upsilon Psi continues to be an issue and prevents any regional events. Omicron Psi are by themselves in Eastern WA with very few alumni as resources; whereas the two University of Washington chapters are in the thick of the Seattle area with a number of alumni and they have each other, but they are both very young and seem to have a hard time taking the initiative to reach out and start the cooperation efforts. I'm still hopeful that we will be able to have a joint initiation between Sigma Upsilon and Upsilon Psi in the Spring and I hope this helps the two chapters work together more in the future.

SIGNIFICANT TRAVEL

<i>DATE</i>	<i>LOCATION</i>	<i>EVENT</i>
9/5/17	Omicron Psi	Chapter Business Meeting, meeting with DD
9/12/17	Omicron Psi	Meeting with Chapter Advisor
10/13/17	Sigma Upsilon	Executive meeting, meeting with DD and Chapter Advisor
10/16/17	Upsilon Psi	Chapter Business Meeting, meeting with DD
10/17/17	Sigma Upsilon	Pledge Ceremony
11/14/17	Omicron Psi	Initiation Ceremony
12/9/17	Upsilon Psi	Initiation Ceremony

REGIONAL GOALS & PROGRESS

<i>DESCRIPTION</i>	<i>GOAL</i>	<i>RESULTS/PROGRESS</i>
All chapters to accredited	End of term	2 out of 3 on track
All chapters to SD LEAD	3/2-3/4	All registered to attend!



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All DDs to CDL 1 End of term 2 out of 3 done, 1 still needs to complete
Form a regional committee End of term All seem on board but it has not gained traction

EXPANSION (if applicable)

No current colonies, but hoping to continue talks about expansion at the Montana State U. Working on compiling contacts of alumni near possible expansion areas across the PNW to better facilitate efforts.

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

None

DISTRICT DIRECTORS

<i>CHAPTER</i>	<i>DISTRICT DIRECTOR</i>	<i>CDL STATUS</i>
Omicron Psi	Ben Migliuri	None
Sigma Upsilon	Sam Clark	CDL 2
Upsilon Psi	Darren Behler	CDL 1
Seattle PNW Alumni	None	N/A

UPCOMING EVENTS

Upsilon Psi Annual Banquet, 5/14/18



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Report of the Rocky Mountain Regional Vice President

by Kristyn Koller

January 18, 2018

SUMMARY

The Rocky Mountain Region is operating very well. We have 5 collegiate chapters and 2 alumni chapters. All the chapters are on their way to reaching at least the accredited level of CMP. All chapters have strong DD's in place and some have assistants /mentors, we also have DD's training for the future.

All chapters in the Rocky Mountain Region went through consultant visits this fall. The chapters found these visits very helpful and informative. Jeff's approach to talking and working with the chapters was extremely helpful. The trends were that most chapters needed to clean up their committee structure, transitions were a weakness since information was not being passed to the new officers, and CMP reporting needed work.

SIGNIFICANT TRAVEL

<i>DATE</i>	<i>LOCATION</i>	<i>EVENT</i>
9/24	Alpha Nu - Denver	Consultant visit - sat in on consultant visit, had dinner with consultant and Alpha Nu DD to discuss the regions status
10/3	Alpha Rho - Boulder	Meeting with the DD and attending chapter meeting
10/8	Denver - AC	Met with collegiate from Mu Chi regarding faculty initiates, touched base with Mu Rho VPAR
10/14	Virtual	DD team intro and training

REGIONAL GOALS & PROGRESS

<i>DESCRIPTION</i>	<i>GOAL</i>	<i>RESULTS/PROGRESS</i>
Alumni Involvement - Continue Denver Alumni chapter progress, bolster Colorado Springs AC growth		
The Denver alumni chapter continues to grow, which improves our prospects for volunteer leaders in the region. The Colorado Springs alumni chapter is in the beginning phases. Both chapters are mentored by their DD, Greg Howell who has years of experience in this area.		
Recognition - Apply for awards (70% submission)		
All chapters nominated a COY and 4 of 5 completed the application, so we are well above the 50% goal at this time, but the 2017-2018 awards have not been submitted yet. The leadership team will encourage and assist in this process. Last year we had 27 award submissions + 5 coy nominations which was 64% submission rate. We are looking to expand on that success this year		



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CMP - All chapters reach accredited or better

For the last two academic years all chapters in the RMR have reached accredited at least. We plan to continue this success in the 2017-2018 school year. Currently on track with a few items needing attention.

Ritual Improvement - Implement an initiation grading rubric for consistency and training Regional Initiation for fall 2018

Initiation grading rubric was implemented at most recent initiation, received good feedback. We will discuss the effectiveness and any further changes at the next DD meeting. The leadership team will also begin the planning for regional initiation at the next DD meeting.

Leadership Team - All DD's have CDL Status

National officer reports in all chapter meetings weekly

Video and other technology use

All leaders have taken the CDL training, but many need renewals or completion of the CDL status. This will be a focus of the spring semester.

EXPANSION (if applicable)

We have an expansion committee and would like to expand.

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

None

DISTRICT DIRECTORS

<i>CHAPTER</i>	<i>DISTRICT DIRECTOR</i>	<i>CDL STATUS</i>
Alpha Nu	Matthew Koller	Training complete, not certified
Alpha Rho	Carissa Bauer	Certification needs to be renewed
Mu Rho	Ryan Brunner	CDL Certified
Mu Chi	Nick Rizzi	CDL Certified
Nu Phi	AJ Goodenow	Certification needs to be renewed
Denver	Greg Howell	CDL Certified
Colorado Springs	Greg Howell	CDL Certified

UPCOMING EVENTS

We will have spring training, which is a regional meeting ran by the RVP and DDs

In April, our large event – Rocky Mountain Madness



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

Report of the Sierra Nevada Regional Vice President

By Cody Heimerdinger

January 8, 2018

SUMMARY

My main objective at the start of the Fall 2017 semester was to get out to every chapter, introduce myself, and build rapport with the executive committee. I was successfully able to visit with every chapter in the region and have those individual conversations with various chapter officers in regards to chapter strengths, weaknesses, and growth. The primary goal is for all chapters to achieve Accredited CMP status, and I am pleased to report that 6 out of 7 chapters are on track to meeting that goal. Additionally, I am encouraging ALL chapters to go above and beyond to successfully complete those items in the higher tiers of recognition and excellence. With regards to my chapter visits, one of the common themes that I talked about was the importance of going to LEAD events. I was ecstatic to see such a great turnout at the Fall Lead in Sacramento, earning the largest attendance award as a region. Another great accomplishment of the semester was the Sierra Nevada Regional Initiation hosted by the Epsilon Theta Chapter, inviting three other chapters (Delta Pi, Lambda Mu, and Iota Phi) to share in the celebration of welcoming new brothers. Also, a great job goes to the Tau Chi, Epsilon Phi, and Nu Rho chapters for coordinating and conducting their own initiation within their own chapters. As the spring semester approaches, I look forward to working once again with each chapter and finish the 2017-18 year off at an "excellence" level.

SIGNIFICANT TRAVEL

<i>DATE</i>	<i>LOCATION</i>	<i>EVENT</i>
8/15 - 8/20	New Orleans, LA	Grand Chapter Congress
9/16 - 9/17	Cincinnati, OH	National Volunteer Leadership Retreat
9/30	CSU-Fresno	Fresno CenCal Alumni Chapter Tailgate
10/1	CSU-Fresno	Iota Phi Chapter Pledge Meeting
10/8	CSU-Sacramento	Epsilon Phi Pledge Ceremony & Pledge Meeting
10/14	Stockton, CA	Chapter Royale Interchapter Event hosted by Lambda Mu
10/22	CSU-Chico	Epsilon Theta Pledge Meeting
11/4	Sacramento, CA	Fall 2017 Lead School
11/5	UC Merced	Tau Chi Fall Initiation
11/7	UC Davis	Nu Rho General Business Meeting
11/11	CSU-Chico	Sierra Nevada Regional Initiation
11/18	CSU-Sacramento	Epsilon Phi Fall Initiation
12/2	Davis, CA	Sacramento Valley Alumni Chapter Christmas Party
12/9	UC Davis	Nu Rho Fall Initiation

REGIONAL GOALS & PROGRESS

<i>Goal & Description</i>	<i>RESULTS/PROGRESS</i>
Visit every chapter in the region	Achieved
100% COY application submission	Not Achieved - Missed one application
Largest Attendance at LEAD	Achieved
District Director CDL Status	In Progress
Coordinate Regional Initiation	Achieved



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EXPANSION (if applicable)

Not currently focusing on expansion efforts.

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

The Epsilon Phi Chapter has worked through their final semester on probation with the Fraternity and the University, and I am pleased to say that the chapter has earned the privilege to be completely removed from probation and guidance. I believe that they will continue to move forward in the right direction with this new, motivating level of performance.

DISTRICT DIRECTORS

<i>CHAPTER</i>	<i>DISTRICT DIRECTOR</i>	<i>CDL STATUS</i>
Iota Phi	Tina Mistry	Tier 1 (Lapsed)
Lambda Mu	Marzieh Nighingale	Tier 1 & Tier 2
Nu Rho	Christian Suyat	Tier 1
Epsilon Phi	Mar Hoyos	Tier 1 & Tier 2
Epsilon Theta	Kristin Minetti	Tier 1 (Lapsed)
Delta Pi	Itati Tapia-Chavez	
Tau Chi	Amparito Galvan	Tier 1 (Lapsed)

UPCOMING EVENTS

- Western Regional Initiation hosted by the Zeta Tau Chapter (East Bay) on 4/28
- LEAD Provincial Conference in San Diego, CA from 3/2 - 3/4



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

Report of the South Pacific Regional Vice President

by Erica Kolsrud

January 2018

SUMMARY

The South Pacific Region continues to improve and this is a year where the collegiate chapters are rising to a new level. Each chapter set goals and did evaluations in various areas to help give executive committees focus for the fall. The biggest goal for the region is aimed at CMP with chapter operations being the next goal.

To help communication within the region, various tools were introduced. The District Directors are utilizing Slack for quick announcements and questions. In the fall, chapter Presidents were on their own Slack. Both Slacks were a slow start and are becoming more active as it becomes more familiar. Other tools are a region facebook group, GroupMe at National Events and email.

The region is also focused on having events with each other and chapters from the Pacific Coast Region. This continues to be a struggle as each chapter as it owns calendar and finding dates that work for everyone can be challenging.

National Event attendance is on the rise and chapters have discovered the success of merchandise sales. Fall LEAD continues to be the lowest attended event each year.

REGIONAL GOALS & PROGRESS

<i>DESCRIPTION</i>	<i>GOAL</i>	<i>RESULTS/PROGRESS</i>
CMP – Accredited	All chapters reach Accredited	On Track – Each chapter is on track for Accredited status. Fall 2017 saw the best CMP approval record for the region. Tools: VPCO's get monthly emails with items the EC needs to complete. A weekly CMP race is posted on various platforms. DD's are given emails and updates on items as deadlines approach. Incentives such as drawings for LEAD registration and GCC money are being used to motivate on "high missed items"



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Finances: Bank Rec's & Budgets	Work with chapters to ensure finances are being tracked and better budgets are being generated.	Carrying Over – This is a goal from 2016-2017 that I am carrying over. This needs to continue. Chapters continue to struggle with finances and documentation. Working with alumni on budget templates to help with financial planning.
National Event Attendance	Varies based on event	Continuing – Overall region goal was missed for GCC and Fall LEAD. However, attendance continues to rise. *Please see table below for more detailed breakdown.

National Event Attendance Goals									
Chapter	GCC			Fall LEAD			Provincial LEAD		
	Goal	Actual		Goal	Actual		Goal	Actual*	
Phi	8	7		10	1		5	3	
Delta Sigma	2	2	YES	10	1		10	12	YES
Iota Upsilon	1	1	YES	6	5		10	8	
Lambda Phi	10	10	Yes	0	0		10	13	YES
Lambda Psi	6	3		2	4	YES	2	4	YES
Xi Omicron	1	1	YES	2	1		2	1	
Rho Sigma	2	1		3	1		3	1	
Rho Upsilon	3	2		6	8	YES	4	0	
Rho Chi	5	1		0	0		20	14	
Tau Omega	8	5		10	8		8	15	YES
Upsilon Chi	8	3		15	3		8	9	YES
Cal Poly-Pomona Colony	1	0		5	4		10	3	
Region Totals	55	36		69	36		92	83	

*As of January 12, 2018



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STRATEGIC PRIORITIES

Member Education	90% Chapter Officers Participating in leadership training	<p>On Track –</p> <ul style="list-style-type: none"> All eleven collegiate, one colony and three (of four) alumni chapters attended some type of Leadership workshop this fall (Fall LEAD, Area Conference, Volunteer Leader workshop) Other opportunities for training included webinars for delegates on Robert's Rule of Order in July. Will continue to try and organize these.
	90% District Directors participating in leadership training	<p>On Track –</p> <ul style="list-style-type: none"> South Pacific held two DD workshops (June and January) for training. Encouraged DD's attendance at LEAD. CDL training completed by 85% of DD's and Asst DD's
Member Growth	Expand to at least 250 active campuses	<p>On Track –</p> <ul style="list-style-type: none"> South Pacific Region continues to grow at a steady rate. The region has added four (soon to be five) chapters since 2011. The region did loss one chapter due to boundary lines.
	90% of collegiate chapters have 30 active members	<p>In Progress –</p> <ul style="list-style-type: none"> The region has four chapters that hover around 30 active members. Two chapters are currently below 30.

The remaining two Strategic Priorities, Member Engagement and Organizational Excellence, are harder to benchmark at this time.



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EXPANSION (if applicable)

<i>School</i>	<i>Status</i>	<i>Notes</i>
Cal-Poly Pomona	Colonized	Looking at a Spring 2018 Installation
Claremont Colleges	Stalled	Student showed interest in May 2017, didn't not gain momentum. Concern over school size meeting requirements
Hawaii-Maui	N/A	School enrollment does not meet our requirement
Cal State Los Angeles	Potential	May have students interested

Other expansion possibilities: Azusa Pacific University, Cal State Dominguez Hills, Marymount California University (if it meets our criteria)

Alumni Chapter expansion: Ideally would like 1 – 2 more alumni chapters to be created in the South Pacific Region

DISCIPLINE AND ASSISTANCE ACTIONS AND ISSUES (if applicable)

One issue multiple chapters are facing is the categorization of Delta Sigma Pi within Student Organizations. One school within the Cal – State family had the chapter join an Independent Greek Council. This move is currently being reviewed by Central Office staff and Leadership. Other universities are pushing chapters to move away from “greek” terms. This is being worked out with the universities on a case-by-case basis but may turn into a larger conversation.

Another area we saw a rise in was deviating from the approved Pledge Program. In 99% of those instances, it was a chapter adding more than the three options. In two cases, the deviations were on the line of what would be considered hazing and were dealt with.

Alumni chapters, as they become more active, are having trouble with operations. Areas of concerns: Who approves Alumni Chapter financial spending, what does Alumni Chapters do if no quorum at elections, fully reading qualifications for forms: Awards, Delegates, etc.

No discipline actions are needed at this time for the South Pacific Region chapters.



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DISTRICT DIRECTORS & COMMITTEES

CHAPTER	DISTRICT DIRECTOR	ASST DISTRICT DIRECTOR
Phi (USC)	Kevin Salazar*	
Delta Sigma (LMU)	Lucy Tseng	
Iota Upsilon (CSUN)	Jami Ball**	Angie Brietweiser**
Lambda Phi (CSLB)	Brittany Salazar**	
Lambda Psi (Hilo)	Gaylen Kalipi	
Xi Omicron (UCLA)	Edward Lee*	
Rho Sigma (UCSB)	Jami Ball**	Yared Wolde-Mariam
Rho Upsilon (Pepperdine)	Whitney Massey**	Ivette Moreira**
Rho Chi (Manoa)	Jason Yim*	Travis Tsukayama*
Tau Omega (La Verne)	Rick Boner**	
Upsilon Chi (Cal Lutheran)	Paul Garcia**	Christina Ortega*
Hawaii Alumni Chapter	Ivette Moreira**	
Honolulu-Oahu Alumni Chapter	Yared Wolde-Mariam	
Long Beach Pier 9 Alumni Chapter		
Los Angeles Alumni Chapter		
Cal-Poly Pomona Colony	Patrick Bonfrisco**	
Cal-Poly Pomona Colony	Louise Santos**	

Awards Committee

Matt Temple** – Chair
 Adrian Avalos
 Melinda Cooper-Polakoff**
 Madeline Gali (COY award selection only)
 William Kinsella
 Augustus Schillaci
 Cody Silva (COY award selection only)

Ritual Education Committee

Kevin Salazar* - Chair
 Brittany Salazar**
 Patrick Bonfrisco**

*= Tier 1 CDL

**=Tier 2 CDL



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SIGNIFICANT TRAVEL: AUG - DEC 2017

Date of Visit	Chapter	Location	Event
8/13/17		New Orleans, LA	Board Meeting
8/16-8/20/17		New Orleans, LA	Grand Chapter Congress
8/21/17	Rho Chi	Via video-Honolulu, HI	Executive committee Meeting
9/15-9/17/17		Oxford, Ohio	National Leadership Retreat
10/1/17	Delta Sigma, Tau Omega & Upsilon Chi	Burbank, CA	Fundraiser Event
10/2/17	Tau Omega	University of La Verne	Executive Committee Meeting
10/9/17	Lambda Psi	Via video - Hilo, HI	Executive committee Meeting
10/10/17	Lambda Psi	Via video - Hilo, HI	Chapter Meeting
10/21/17	Lambda Phi, Tau Omega, Iota Upsilon, Pier 9 Long Beach AC	Long Beach, CA	Sharkfest 2017
10/24/17	Delta Sigma	Loyola Marymount University	Chapter Meeting
11/1/17	Phi	University of Southern California	Pledge Meeting
11/3-11/5/17		Sacramento, CA	Fall LEAD School
11/9/17	Phi	University of Southern California	Initiation
11/11/17	Upsilon Chi & Rho Upsilon	California Lutheran University	Joint Initiation
11/15/17	Upsilon Chi	California Lutheran University	Officer Elections
11/17/17	Lambda Phi	Cal State Long Beach	Initiation
11/18/17	Delta Sigma	Loyola Marymount University	Initiation
11/19/17	Upsilon Chi	California Lutheran University	Officer Transitions
11/30/17	Iota Upsilon	Cal State Northridge	Officer Elections
12/2/17		Chapman University	South PAC Coast Conference
12/7/17	Rho Chi	Via video-Honolulu, HI	Officer Transitions

SIGNIFICANT EVENTS

The goal is to visit all eleven collegiate chapters and the colony this coming spring. Hawaii will be done via video while the rest will be in person.



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

Report of the Western Provincial CMP Committee

by Erica Kolsrud & David Pratt

January 2018

SUMMARY

The Western Province is working hard on CMP performance this year and rolled out initiatives to help chapters obtain Accredited Status. The first is a monthly email to Presidents and VPCO's with an action item list of CMP items to complete that month. The second is the CMP Race that is posted weekly on the Western Province Facebook Group. Both initiatives are aimed to encourage chapters to complete items ahead of schedule. To further help chapters, a committee was formed with the aim to develop more tools to ensure continued CMP success.

COMMITTEE GOALS/PROJECTS

Goal: To improve the CMP accredited status for the Western Province.

Currently the Western Province has over 90% of chapters still eligible for Accredited Status.

We plan to accomplish this goal by focusing on the following:

Focus	Status	Action Items	Working on it
Identify CMP changes/updates to recommend to the Board	Paused	1. Will hold until Board meeting.	Patrick Bonfrisco
Create updates/reminders for VPCO's	Started	1. Will look at who should push deadlines: PVP/RVP/DD's 2. What platform best to communicate: Email/Social Media/Text	Jacob Margo
Create webinars/videos to help train chapters	Started	1. Will review Pledge Program Presentation and make notes. 2. Will review officer training presentation and make notes.	Jacob Hopkins, Josselyn Alvarez



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CHAPTER COUNT OF CMP ACCREDITED ACHIEVED

+ CURRENT ACCREDITED ELIGIBILITY

Region	# of Chapters	2018 CMP Eligible*	2017 Accredited (or higher)	2016 Accredited (or higher)	2015 Accredited (or higher)	2014 Accredited (or higher)
Bay Area	8	7/8	3/8	6/8	4/8	6/8
Desert Mountain	6	6/6	3/6	4/6	2/6	3/6
Pacific Coast	9	8/9	6/9	6/9	9/9	8/8
Pacific Northwest	3	2/3	1/3	1/2	1/2	2/2
Rocky Mountain	5	5/5	5/5	5/5	3/5	2/5
Sierra Nevada	7	6/7	6/7	5/6	4/6	6/6
South Pacific	11	11/11	6/11	5/9	5/9	8/9

*As of January 11, 2018

Committee Members

Name	Region	Collegiate/Alumni
Patrick Bonfrisco	Pacific Coast	Alumni
Glaiza Julian	Pacific Coast	Collegiate
Sam Douglas	Pacific Northwest	Collegiate
Jacob Hopkins	Rocky Mountain	Alumni
Josselyn Alvarez	South Pacific	Collegiate
Jacob Margo	Bay Area	Alumni

We are actively looking for additional committee members from the Sierra Nevada and Desert Mountain Regions.

We looked to create a committee with both collegiate and alumni brothers to ensure a well-rounded group. The committee meets via conference calls and had their first meeting in January.



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

Report of the Western Provincial Community Service Chair

by Patrick A. Bonfrisco

December 31, 2017

SUMMARY

The spirit of giving is alive and well in the Western Province, as collegiate brothers and colony members have logged over 6,600 hours of community service since July 1 (chapter by chapter statistics follow on page 3). In addition, participation in Make A Difference Day has increased since last year, and the province held three successful service activities at Sacramento LEAD, with three more planned for the Provincial Conference in San Diego.

Make a Difference Day

Collegiate chapter participation in Make a Difference Day improved in the Western Province, from 76% in 2016 to 84% in 2017.

MAKE A DIFFERENCE DAY - COLLEGIATE CHAPTER & COLONY PARTICIPATION (2016 vs 2017)

REGION	PARTICIPATING*		TOTAL CHAPTERS*		PARTICIPATION PERCENTAGE		
	2016	2017	2016	2017	2016	2017	
Bay Area	3	6	8	8	38%	75%	▲
Desert Mountain	6	6	6	6	100%	100%	
Pacific Coast	8	9	9	9	89%	100%	▲
Pacific Northwest	1	1	3	3	33%	33%	
Rocky Mountain	5	5	5	5	100%	100%	
Sierra Nevada	7	5	7	7	100%	71%	▼
South Pacific	7	10	11	12	64%	83%	▲
TOTAL	37	42	49	50	76%	84%	▲

* Takes into account *Collegiate Chapters* and *Colonies* ONLY, as alumni chapter reports are not due until the end of the fiscal year. Alumni chapter participation will be included in yearend report

Coin Drop Contest

LEAD attendees donated their loose change in a battle between chapters. Coins gave the chapters points (a penny = 1 point, a nickel = 5 points, etc.) while dollar bills took points away (\$1 = -100 points, \$5 = -500 points, etc). Chapters decorated a bag with their name on it and threw coins in their own bag and bills in the bags of the other chapters. In total, the Western Province raised **\$456** which was donated to the Leadership Foundation in the name of the winning chapter, **Tau Omega!** While the tables below (and on page 3) reflect on collegiate chapter and colony participation, we would like to recognize the Long Beach Pier 9, Los Angeles, Orange County, and San Francisco Alumni Chapters for contributing as well!

COIN DROP CONTEST (SACRAMENTO LEAD)

REGION	PARTICIPATING*	TOTAL CHAPTERS*	PARTICIPATION PERCENTAGE
Bay Area	2	8	25%
Desert Mountain	1	6	17%
Pacific Coast	8	9	89%
Pacific Northwest	2	3	67%
Rocky Mountain	0	5	0%
Sierra Nevada	4	7	57%
South Pacific	7	12	58%
TOTAL	24	50	48%

* Takes into account *Collegiate Chapters* and *Colonies* ONLY



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Pop Tab Contest

Chapters collected soda pop tabs throughout the semester and dropped them off at the Community Service table at LEAD. The tabs were then donated to the Ronald McDonald House of Sacramento, who recycle the tabs and keep the proceeds. 20 chapters / colonies participated. The **Sierra Nevada Region** donated the most! While the tables below (and on page 3) reflect on collegiate chapter and colony participation, we would like to recognize the Fresno Cen Cal, Inland Empire, Long Beach Pier 9, and Orange County Alumni Chapters for contributing as well!

POP TAB CONTEST (SACRAMENTO LEAD)

<i>REGION</i>	<i>PARTICIPATING*</i>	<i>TOTAL CHAPTERS*</i>	<i>PARTICIPATION PERCENTAGE</i>
Bay Area	0	8	0%
Desert Mountain	1	6	17%
Pacific Coast	5	9	56%
Pacific Northwest	0	3	0%
Rocky Mountain	1	5	20%
Sierra Nevada	2	7	29%
South Pacific	5	12	42%
TOTAL	14	50	28%

* Takes into account *Collegiate Chapters and Colonies ONLY*

Cards for Humanity

Chapters donated Target Gift Cards to benefit victims of hurricanes in Texas and Florida or fires in California. In total, the Western Province raised **\$648** for disaster relief! While the tables below (and on page 3) reflect on collegiate chapter and colony participation, we would like to recognize the Fresno Cen Cal, Los Angeles, Orange County, and Seattle Alumni chapters for contributing as well!

CARDS FOR HUMANITY (SACRAMENTO LEAD)

<i>REGION</i>	<i>PARTICIPATING*</i>	<i>TOTAL CHAPTERS*</i>	<i>PARTICIPATION PERCENTAGE</i>
Bay Area	1	8	13%
Desert Mountain	0	6	0%
Pacific Coast	5	9	56%
Pacific Northwest	0	3	0%
Rocky Mountain	0	5	0%
Sierra Nevada	3	7	43%
South Pacific	6	12	50%
TOTAL	15	50	30%

* Takes into account *Collegiate Chapters and Colonies ONLY*

UPCOMING EVENTS

<i>DATE</i>	<i>EVENT</i>	<i>BENEFITING</i>	<i>LOCATION</i>
03/03/18	Coin Drop Contest	Leadership Foundation	Western LEAD Provincial Conference (San Diego)
03/03/18	Pop Tab Contest	Ronald McDonald House	Western LEAD Provincial Conference (San Diego)
03/03/18	Cards for Humanity	Natural Disaster Victims	Western LEAD Provincial Conference (San Diego)



Delta Sigma Pi

America's Foremost Professional Business Fraternity for Men and Women

COMMUNITY SERVICE EVENTS WITH HOURS SERVED

+ PARTICIATION IN MAKE A DIFFERENCE DAY & LEAD EVENTS (COIN DROP, POP TAB DRIVE & CARDS FOR HUMANITY)

CHAPTER	REGION	EVENTS	HOURS SERVED	MADD'16	MADD'17	COINS	TABS	CARDS
Rho	Bay Area	1	106	x	x	x	x	x
Gamma Omicron	Bay Area	9	29	✓	✓	x	x	x
Gamma Xi	Bay Area	2	6	x	x	x	x	x
Delta Omicron	Bay Area	6	25	x	✓	✓	x	x
Zeta Tau	Bay Area	4	400	x	✓	x	x	x
Theta Chi	Bay Area	4	119	x	✓	x	x	x
Kappa Mu	Bay Area	8	321	✓	✓	x	x	x
Pi Chi	Bay Area	8	83	✓	✓	✓	x	✓
TOTAL (AVG)	Bay Area	42 (5.25)	1,089 (136)	3/8	6/8	2/8	0/8	1/8
Gamma Iota	Desert Mountain	2	30	✓	✓	x	x	x
Gamma Phi	Desert Mountain	11	404	✓	✓	x	x	x
Gamma Psi	Desert Mountain	9	430	✓	✓	x	x	x
Gamma Omega	Desert Mountain	10	16*	✓	✓	x	x	x
Epsilon Upsilon	Desert Mountain	1	2	✓	✓	x	x	x
Zeta Omega	Desert Mountain	4	35*	✓	✓	✓	✓	x
TOTAL (AVG)	Desert Mountain	37 (6.17)	917 (153)	6/6	6/6	1/6	1/6	0/6
Iota Pi	Pacific Coast	4	204	✓	✓	✓	x	x
Lambda Pi	Pacific Coast	5	52	✓	✓	✓	x	x
Lambda Sigma	Pacific Coast	8	172	✓	✓	✓	✓	✓
Lambda Chi	Pacific Coast	5	75	✓	✓	✓	x	✓
Xi Pi	Pacific Coast	5	6	✓	✓	✓	✓	✓
Omicron Sigma	Pacific Coast	2	80	✓	✓	x	x	x
Pi Sigma	Pacific Coast	6	12	✓	✓	✓	✓	x
Rho Phi	Pacific Coast	9	287	x	✓	✓	✓	✓
Sigma Phi	Pacific Coast	6	108	✓	✓	✓	✓	✓
TOTAL (AVG)	Pacific Coast	50 (5.56)	996 (111)	8/9	9/9	8/9	5/9	5/9
Omicron Psi	Pacific Northwest	2	98	✓	x	✓	x	x
Sigma Upsilon	Pacific Northwest	4	45	x	✓	✓	x	x
Upsilon Psi	Pacific Northwest	0	0	x	x	x	x	x
TOTAL (AVG)	Pacific Northwest	6 (2)	143 (48)	1/3	1/3	2/3	0/3	0/3
Alpha Nu	Rocky Mountain	4	59	✓	✓	x	x	x
Alpha Rho	Rocky Mountain	17	108	✓	✓	x	x	x
Mu Rho	Rocky Mountain	4	208	✓	✓	x	x	x
Mu Chi	Rocky Mountain	7	36	✓	✓	x	✓	x
Nu Phi	Rocky Mountain	6	14	✓	✓	x	x	x
TOTAL (AVG)	Rocky Mountain	38 (7.6)	425 (85)	5/5	5/5	0/5	1/5	0/5
Delta Pi	Sierra Nevada	3	64	✓	x	✓	✓	x
Epsilon Theta	Sierra Nevada	3	78	✓	✓	✓	x	✓
Epsilon Phi	Sierra Nevada	8	551	✓	✓	✓	✓	✓
Iota Phi	Sierra Nevada	5	110	✓	✓	x	x	✓
Lambda Mu	Sierra Nevada	3	9	✓	x	x	x	x
Nu Rho	Sierra Nevada	4	8	✓	✓	x	x	x
Tau Chi	Sierra Nevada	4	160	✓	✓	✓	x	x
TOTAL (AVG)	Sierra Nevada	30 (4.29)	980 (140)	7/7	5/7	4/7	2/7	3/7
Phi	South Pacific	3	6	✓	x	x	x	x
Delta Sigma	South Pacific	4	7	x	x	x	x	x
Iota Upsilon	South Pacific	7	236	✓	✓	✓	✓	✓
Lambda Phi	South Pacific	5	45	✓	✓	✓	x	✓
Lambda Psi	South Pacific	4	56	✓	✓	✓	x	✓
Xi Omicron	South Pacific	1	0	x	✓	x	x	x
Rho Sigma	South Pacific	10	87	x	✓	✓	x	x
Rho Upsilon	South Pacific	5	15	x	✓	x	✓	x
Rho Chi	South Pacific	7	344	✓	✓	x	x	x
Tau Omega	South Pacific	7	1,207	✓	✓	✓	✓	✓
Upsilon Chi	South Pacific	5	16	✓	✓	✓	✓	✓
Pomona Colony	South Pacific	3	39	N/A	✓	✓	✓	✓
TOTAL (AVG)	South Pacific	58 (4.83)	2,019 (168)	7/11	10/12	7/12	5/12	6/12
TOTAL (AVG)	Western Province	264 (5.28)	6,608 (132)	37/49	42/50	24/50	14/50	17/50