

THE INTERNATIONAL FRATERNITY OF DELTA SIGMA PI
NORTHEASTERN PROVINCIAL COUNCIL MEETING
FEBRUARY 19, 2006
COLUMBUS, OHIO

Northeastern Provincial Vice President Onuka Ibe (Iota Nu) called the meeting of the Northeastern Provincial Council of the International Fraternity of Delta Sigma Pi to order according to Ritual at 8:13 am on Sunday, February 19, 2006 at the Marriott Columbus Airport North, Wallick Ballroom in Columbus, OH.

Brother Jason Campbell (Mu Pi) served as chancellor of the meeting, Brother William Markowitz (Omicron Tau) served as parliamentarian and Brother Renee Stewart (Eta Xi) served as recording secretary.

Announcement made by Onuka Ibe, Provincial Vice President:

- Chancellor Challenge: To make (6) NASCAR/racing references & (6) Bambi references during the Northeastern Provincial Council Meeting

Brother Elizabeth Negrotti (Alpha Gamma) presented the credentials report (Addendum III). Forty-two delegates were present and voting at this meeting, out of the 56 eligible. This constituted quorum of the Northeastern Provincial Council.

Motion to amend the standing rules, Section C to include, item number 7:

Limitation on Debate: No speech in debate may exceed two minutes. Time not consumed is lost and may not be carried over to future speeches or otherwise reserved in any manner.

Motion - Onuka Ibe, NE PVP
Second – Zeta Psi
Motion Passed

Motion to amend the distributed agenda moving New Business after Conference location discussion

Motion – Onuka Ibe, NE PVP
Second – Mu Pi
Motion Passed

Motion to adopt the Agenda for the Northeastern Provincial Council Meeting as amended.

Motion – Cleveland Alumni
Second – Xi Tau
Motion Passed

Motion to waive the reading of minutes from the previous Provincial Council Meeting held in Hearndon, VA on February 6, 2005

Motion – Onuka Ibe, NE PVP
Second – Shepherdstown Alumni Chapter
Motion Passed

Motion to approve the minutes of the previous Provincial Council Meeting held in Hearndon, VA on February 6, 2005

Motion – Xi Psi
Second – Philadelphia Alumni Chapter
Motion Passed

There were no votes taken since the last Provincial Council Meeting at the Marriot Dulles Airport in Hearndon, VA on February 6, 2005.

Onuka Ibe presented the report of the Northeastern Provincial Vice President.
(Addendum I)

Regional reports were submitted & distributed to the Northeastern Provincial Council from the following regions (Addendum I):

- Greater Allegheny
- Niagara
- East Central
- New England
- Eastern
- Capital

Reports were not reviewed at this time.

Provincial Committee chair reports were submitted & distributed to the Northeastern Provincial Council.

- Community & University Service Chair
- Professional Development Chair
- Scholarship & Awards Development Chair
- Alumni Development Chair

Reports were not reviewed at this time.

Onuka Ibe, Northeastern Provincial Vice President presented & distributed the Provincial Financial Report (Addendum II). A motion will be presented later in this meeting in relation to the budget.

Onuka Ibe, Northeastern Provincial Vice President presented a review of upcoming Provincial Council Meetings and events:

- 2006 LEAD School
 - Harrisburg, PA
 - October 8, 2006
- 2007 Provincial Council LEAD Meeting
 - Providence, RI
 - February 9-11, 2007

Motion that the Northeastern Provincial Council forwards to the office of the Executive Director that the following locations be considered for the 2008 Northeastern Provincial Council Meeting, in order of preference from most favored to least favored: 1) Albany, NY 2) Syracuse, NY and 3) Buffalo, NY

Motion – Onuka Ibe, NE PVP
Second – Epsilon Kappa
Motion Passed

Motion that the Northeastern Provincial Council forward to the Office of the Executive Director that the following dates be considered for the 2008 Northeastern Provincial Council Meeting in order of preference

from most favored to least favored: February 22-24, 2008, February 8-10, 2008 and February 29 – March 2, 2008

Motion – Onuka Ibe, NE PVP
Second – Eta Xi
Motion Passed

Break: A momentary break is taken in order to seat an additional delegate

Brother Elizabeth Negrotti (Alpha Gamma) presented the credentials report (Addendum III). Forty-three delegates were present and voting at this meeting, out of the 56 eligible. This constituted quorum of the Northeastern Provincial Council.

Motion to adopt the Provincial Operating budget for the fiscal year 2006-2007

Motion – Theta Upsilon
Second – Theta Pi
Motion Passed

Motion to allocate the 2006 Northeastern LEAD Provincial Conference budget surplus to the 2007 Northeastern LEAD Provincial Conference.

Motion – Alpha Theta
Second – Akron-Canton alumni
Motion Passed

The Chancellor entertained New Business at this time and the Provincial Council went into Executive Session

Motion to remove the optional “money question” from Part One of the Initiation Ritual (Addendum IV)

Motion – Boston Alumni
Second – Theta Kappa

Discussion was then heard

Vote taken

Division called
Yeah 18
Nay 22

Motion Fails

Provincial Council no longer in Executive Session

Motion to increase the amount charged to collegiate chapters for the GCC Travel Fund, increasing the cost from \$400 each biennium to \$800 (Addendum IV)

Motion – Wayne Lauer, Greater Allegheny RVP
Second – Theta Kappa

Discussion was then heard

Motion proposed to amend the Amendment so that it be voluntary to contribute \$800 to the GCC Travel Fund

This proposal was deemed out of order by the submitter

Point of Clarification – Philadelphia alumni:

What happens if the chapters do not attend GCC?

- If a chapter doesn't attend GCC, the money in that chapter's travel fund does not carry over to the next GCC
- Some chapters are grandfathered with this new policy based on the time it was implemented

Vote taken

Motion Fails

Motion to allow policies & procedures to be set by the Grand Chapter Congress (Addendum IV)

Motion – Boston Alumni

Second – Zeta Psi

Discussion was then heard

Vote taken

Motion Fails

Motion to recommend the extension of Fall LEADs to a full weekend including an evening social event (Addendum IV)

Motion – Philadelphia Alumni

Second – Mu Tau

Discussion was then heard

Break: A momentary break is taken in order to seat two additional delegates

Brother Elizabeth Negrotti (Alpha Gamma) presented the credentials report (Addendum III). Forty-five delegates were present and voting at this meeting, out of the 56 eligible. This constituted quorum of the Northeastern Provincial Council.

Vote taken

Motion Fails

Motion to recess for 10 minutes

Motion – Wayne Lauer, Greater Allegheny RVP

Second – Alpha Kappa

Motion Passed

Chancellor Brother Campbell called the meeting back to order

Brother Elizabeth Negrotti (Alpha Gamma) presented the credentials report (Addendum III). Forty-three delegates were present and voting at this meeting, out of the 56 eligible. This constituted quorum of the Northeastern Provincial Council.

Motion to change the name of the Greater Allegheny Region to the Steel Valley Region (Addendum IV)

Motion – Cleveland Alumni
Second – Lambda

Discussion was then heard

Vote taken
Motion Passed

Legislative review for Grand Chapter Congress

- No legislative review at this time

Announcements made by Onuka Ibe, Provincial Vice President:

- Chancellor Challenge – Brother Jason Campbell met the challenge and the Northeastern Leadership Team will make a donation to Leadership Foundation in Jason's name
- "Thank you" presentations for several volunteers
- Provincial Community Service chair, Renee Stewart presented Lambda with a \$100 American Express gift check for donating the most Pop tabs

Motion to adjourn.

Motion – Beth Bivona, Niagra RVP
Second – Chi
Motion Passed

Northeastern Provincial Vice President Onuka Ibe closed the Northeastern Provincial Council Meeting at 9:41 am.



Northeastern Provincial Vice President



Recording Secretary

ADDENDUM I

Provincial Report **PVP, RVP & Committees**

Northeastern Provincial Vice President

Onuka Ibe

TRAVEL/MEETING SUMMARY

Date	Event	Location
September 10, 2005	Capital Regional Conference	Washington, DC
September 23-25, 2005	Board of Directors Meeting/ Oxford Leadership Retreat	Oxford, OH
October 8, 2005	Northeastern Province LEAD School	Philadelphia, PA
October 22, 2005	South Central Province LEAD School	Dallas, TX
October 26, 2005	DC Metro Community Service Event	Arlington, VA
October 29, 2005	Southern Province LEAD School	Charlotte, NC
November 16, 2005	Meeting with Georgetown University	Washington, DC
December 6, 2005	DC Metro First Tuesday	Arlington, VA
December 10, 2005	Capital Region Joint Initiation Planning Meeting	Washington, DC
January 21, 2006	Omicron Tau Installation	Columbus, OH
January 28, 2006	Northeastern Province Leadership Team Retreat	Colonia, NJ
February 3-5, 2006	Board of Directors Meeting	Oxford, OH

PLANNED TRAVEL

Date	Event	Location
February 17-19, 2006	Northeastern LEAD Provincial Conference	Columbus, OH
August 4-6	National Volunteer Leadership Retreat	Atlanta, GA
TBD	Northeastern Province Leadership Team Retreat	TBD

PROVINCIAL GOAL SUMMARY

I left Grand Chapter Congress with two primary goals: development of successful leaders at all levels of the fraternity; and an increased sense of collaboration between brothers throughout the Province. Overall, I have observed a tremendous degree of excitement and enthusiasm throughout the Province.

Leadership Development

The first challenge of the biennium involved filling the Regional Vice President vacancy in the Niagara Region. Beth Bivona agreed to serve as the interim RVP and officially joined the Leadership Team in November.

RVPs in the Province have worked closely with chapter officers to make them fully aware of the responsibilities they took on when sworn into office and show them how to lead their chapters. All officers will be held accountable for carrying out their positions to the best of their ability. One example of this effort is that many chapters responded to the CEI Encouragement, Concern, and Warning letters with a written plan of action to meet a goal of 100 CEI points this year.

In addition to operational development, the Leadership Team is also seeking to groom more brothers to take on the many volunteer opportunities offered by the Fraternity. Over the past few years, many of the same brothers have volunteered their time repeatedly. Already this year, I am happy to report that many new names have circulated on various lists of volunteers for LEAD events, committees, and more. This effort to increase our volunteer pool must involve collegiate brothers as well as alumni. Our student brothers have risen to the challenge in many ways including: presenting (and creating) LEAD educational sessions; serving on Provincial committees; and conducting the Northeastern Provincial Council Meeting. RVPs are actively seeking brothers to invite to the National Volunteer Leadership Retreat in Atlanta this summer.

Collaboration

With the restructuring of our regional boundaries and four new RVPs, the Province had a unique opportunity to make a fresh start regarding regional identities. Already, each region has conducted some sort of inter-chapter activity, and more are in the works for the remainder of the year. Most importantly, this unity has not been confined to lines on a map; chapters have been extending invitations to brothers and colonists outside their regions to participate in upcoming events or share operational practices. The forthcoming Centennial has also helped to bring together collegiate and alumni chapters with the common goal to celebrate our history while reintroducing Deltasig to “lost” brothers.

CHAPTER OPERATIONS

CEI totals are solid throughout the region, as chapter officers have begun to see 100 points as a baseline performance measure rather than an option. Financial operations continue to improve, with very few chapters carrying forward significant debt. Unfortunately, not all chapters have District Directors. RVPs struggle to find willing volunteers in some parts of the country.

Although most chapters are operationally sound, some continue to have problems. Most of these instances are related to small chapter size, motivation issues, and lack of experienced chapter leadership. Xi Upsilon, Eta Xi, Theta Kappa, and Zeta Eta all are working to build a base of brothers that will steer the chapters through to times of greater stability. Volunteer support is essential to their success.

Chapter Expansion

Omicron Tau Chapter at Ohio Dominican was installed January 21, 2006. Colonies at Drexel and UMass-Amherst continue to move forward. Most recently, Lehigh and Frostburg State established colonies. We have had expansion discussions with students and administrators at Boston University, Dartmouth, Harvard, Carnegie Mellon, and Union College. Perhaps most inspiring in light of the pending Centennial, is the success of an early February informational meeting at New York University, home of Alpha Chapter.

Provincial/National Events

The Province made a strong showing at Grand Chapter Congress in Orlando. I attribute the large attendance at fall LEAD Schools in part to the excitement generated by Congress attendees. Almost 300 brothers and colonists attended the Philadelphia LEAD School, with many others traveling to Charlotte. Registration for the Columbus Provincial Conference has exceeded all expectations and nearly all of the conference center facilities.

COMMITTEE SUMMARY

Committee Chairs are as follows:

Committee	Chairperson
Alumni Development	Mike Losneck
Community and University Service	Renee Stewart
Professional Development	Alan Brunton
Scholastic Development and Awards	Corie Schilberg
Conferences and Events	Marcy Johnson

The Alumni Development Committee been tasked, among other things, to explore ways to improve the transition from collegiate brother to alumni; increase the effectiveness of the VPAR office; and discuss alumni recognition.

The Community and University Service Committee has undertaken an effort to promote service to the university community and continues to support Ronald McDonald House Charities. A very successful Penny War took place during the Philadelphia LEAD School in conjunction with a Casino Night fundraiser hosted by Philadelphia Alumni Chapter. In addition, the committee continues to encourage the collection of can tabs as well as support the National Blood Drive and Make a Difference Day.

The Professional Development Committee secured our LEAD Provincial keynote speaker and has begun to discuss programming for LEAD events during the next fiscal year, such as a career fair. The committee will also continue to look into training opportunities for volunteer leaders.

The Province saw a large number of chapters receive Regional and Provincial awards at GCC. In addition, three national winners came from the Northeastern Province: Most Improved Collegiate Chapter (Alpha Gamma), Outstanding Professional Activities (Lambda), and Outstanding Financial Operations (Beta Nu). The Scholastic Development and Awards Committee has used these success stories to promote the Collegian of the Year program and award application planning to chapters.

As in the past, the Provincial Conferences and Events Committee handled the logistics of the LEAD Provincial. The committee excelled yet again by crafting an event with a wide variety of educational sessions, new volunteers in prominent roles, an nationally known keynote speaker, and an honorary initiation.

DISCIPLINE & ASSISTANCE ISSUES

Most chapters in the Province received letters of Encouragement, Concern, or Warning for CEI performance last year. As a whole, chapters have responded favorably and with renewed energy and operations planning. Various chapters have been in dialogue with national leadership regarding Risk Management Policy and Ritual violations. The RVPs continue to educate the chapters on how to adhere to our laws and Ritual.

After years of operational struggles, Mu Chapter declined an offer of Receivership and decided to abandon its charter. Due to lack of communication with university and fraternity leaders, the chapter was suspended through February 2006. The chapter's charter was revoked during the February Board of Directors Meeting.

Eta Xi and Xi Upsilon continue their Guidance periods until August 2006. Leadership continues to work with these chapters to achieve operational excellence.

Capital Region Vice President

Frank Hodas

Travel Summary

Since the 2005 Grand Chapter Congress I have made official visits to Mu Tau chapter at George Mason University and Xi Rho chapter at George Washington University. I also joined Chi chapter and the Baltimore Alumni chapter for their fall initiation. I have also attended functions of the DC Metro Area Alumni Chapter.

This spring I plan to visit Iota Rho at Howard University, Epsilon Kappa at Shepherd College, and Iota Kappa at James Madison University.

Officer Goals

Our vision is for the brothers in the Capital Region to be admired for their dedication to the fraternity, recognized for their operational effectiveness, and brought closer together through events that will allow them to display and share their talents with our national brotherhood.

To that end, the first goal was to hold a regional initiation in Spring 2006. Planning began in early December and has progressed amazingly well. Four of the six chapters in the region have given firm commitments and we hope to add to that total in the very near term.

The second goal was to have 30 brothers, or 5 per chapter, attend both a LEAD school and the Columbus Provincial Conference. I am pleased to report that Capital Region representation at fall leadership events, including our own Capital Region retreat was very promising. More than twenty-five brothers and alumni, representing five of the six chapters, took part in the regional retreat held on September 10th at George Washington University. In addition, twenty-nine brothers attended at the Philadelphia LEAD School representing five of the six chapters. All told, every active chapter in the region was present at a leadership retreat.

The third goal was to actively monitor CEI so that all chapters attain 100 points, and to tailor professional and service programming with the goal of submitting for awards. As we progress through this second semester CEI performance needs to be more of a focus, however the chapters in the Capital region have held some great events and have their sights set on applying for and winning some regional, provincial, and national awards.

The last goal of the region was to increase the communication between the leadership, collegiates, and the alumni. This has been done to some extent, but we still need to do a better job. As we proceed with our first goal of a regional initiation, the communication between the various parties will certainly be enhanced. The Capital Region has outstanding District Directors who have been actively working with their chapters and one other, and this interaction will only increase as the semester goes on.

Expansion Opportunities

Our newest colony is at Frostburg State University located in western Maryland. Leadership and Educational Consultant Kim May visited the school in November and we are currently in the process of putting together a team to assist the students at Frostburg. They are very excited to begin colonization. We have identified a potential contact within the administration at American University, which has been on the target list for several years now.

Chapter Closing

In August 2005, the board of directors, offered receivership to the Mu Chapter at Georgetown University after several years of guidance and probation. Subsequently, the chapter decided that instead of accepting receivership, they would turn in their charter and operate as a business club. After much thought, discussion, and very few answers, the board voted to suspend the charter pending further investigation. A letter was co-authored by Delta Sigma Pi and Georgetown University voicing agreement on the course of action and was sent to each member of the chapter. At their February 2006 board meeting, the board of directors voted to revoke the charter of Mu chapter and to give the brothers alumni status instead of pursuing expulsions.

East Central Region Vice President

Shawn Heyderhoff

- Travel Since GCC
 - Philadelphia Lead Oct 7-9
 - Epsilon Tau Initiation Nov 19
 - Alpha Upsilon Initiation Dec 4
 - Alpha Upsilon Chapter Visit Dec 6
 - Alpha Theta Initiation Jan 7
 - Ohio Dominican Initiation Jan 21
 - Northeast Province Leadership Retreat Jan 27-29
- Planned Travel
 - Columbus Provincial Feb 17-19
 - Theta Pi Chapter Visit TBA
- Officer Goals for 2006
 - Get DD's for every chapter and start training 2 backups so that the region has plenty of volunteers on hand in the future
 - Currently have 4; need 5 more volunteers
 - Visit every chapter in the spring
 - Get Alumni Chapter started in Spring
 - Get a DD retreat planned later this spring to get excitement about the region building
 - Increase chapter interaction in the region, this can be accomplished with mixers with alumni which will also help build the alumni chapter
- Collegiate Chapter Performance Status
 - Alpha Theta Current CEI 24.5
 - Strengths: Strong Programming and Chapter Leadership
 - Weaknesses: Knowledge of Policies and Procedures
 - Alpha Omicron Current CEI 36
 - Strengths: Great Professional Programming
 - Weaknesses: Needs a DD
 - Alpha Upsilon Current CEI 44
 - Strengths: Strong officers, good CEI reporting, great attendance at national events
 - Weaknesses: Need to work on initiation ritual.
 - Epsilon Tau Current CEI 36.5
 - Strengths: Good Programming and great set of advisors
 - Weaknesses: Need to continue to send reps national events
 - Theta Lambda Current CEI 48
 - Strengths: Doing a great job keeping up with CEI submissions
 - Weaknesses: None Noted at this time
 - Theta Pi Current CEI 29
 - Strengths: Great set of events and programming
 - Weaknesses: no rep at Fall lead and overall CEI appearing low
 - Xi Upsilon Current CEI 19.5
 - Strengths: Had a good pledge class for a small chapter this fall (5)
 - Weaknesses: Size, chapter dwindling in number, communication with central office and national leadership (chapter unresponsive to calls and emails) overall motivation, no DD to help, new advisor, concern over fundraising and chapter finances
- Alumni Chapter
 - Alumni Mixer put together by a collegiate chapter to try to get some alumni involvement in the area. The DD for Alpha Theta (Paras Shah) spoke to the alumni in attendance about starting an alumni chapter
- Review of Regional Leadership
 - Current DD roster to be put in place for Spring
 - Alpha Theta Paras Shah
 - Alpha Omicron
 - Alpha Upsilon Chip Hitte

- Epsilon Tau
 - Theta Lambda Russ Iddings
 - Theta Pi Scott Sabol
 - Xi Upsilon
- Regional Leadership continues to be a problem; the mixer planned at the end of Jan should help get some names for potential volunteers. Approx. 400 invites were sent out by the chapter to alumni in the area. Past DD Jason Krause is also contacting some people that may be interested in joining the leadership team. A good set of volunteers must be developed to help the region grow.
 - Currently I am concerned about the Xi Upsilon Chapter at Marshall. They have failed to respond to several contact attempts by the central office and by myself. While trying to contact the chapter learned that the chapter advisor listed on the officer report has stepped down, not sure if they have selected a new advisor. They did have a good pledge class this fall.

Eastern Regional Vice President

Kathleen Lazo-Thompson

- **Travel Summary**

Date	Event	Location
August 9-14, 2005	Grand Chapter Congress	Orlando, FL
September 23-25, 2005	Leadership Retreat	Oxford, OH
September 27, 2005	Beta Xi Chapter Meeting	Lawrenceville, NJ
September 28, 2005	Mu Omega Chapter Meeting	Ewing, NJ
October 3, 2005	Zeta Eta Chapter Meeting	Jersey City, NJ
October 4, 2005	Eta Xi Chapter Meeting	Philadelphia, PA
October 5, 2005	Zeta Pi Chapter Meeting	Philadelphia, PA
October 7-8, 2005	LEAD School/Eastern DD Meeting	Philadelphia, PA
October 23, 2005	Beta Nu Chapter Meeting	Philadelphia, PA
November 5, 2005	NYC Alumni Chapter Founders' Day Lunch	New York, NY
November 10, 2005	Zeta Pi Professional Event and Initiation	Philadelphia, PA
November 19, 2005	Beta Nu Initiation	Philadelphia, PA
November 28, 2005	Beta Xi Initiation	Lawrenceville, NJ
November 30, 2005	Eta Xi Initiation	Philadelphia, PA
December 3, 2005	Alpha Gamma Initiation	State College, PA
February 8, 2006	New York University Information Session	New York, NY

- **Planned travel, if known:**

Date	Event	Location
February 17-19, 2006	LEAD Provincial Conference	Columbus, OH
TBD	Mu Omega Initiation	Ewing, NJ
TBD	Zeta Eta Initiation	Jersey City, NJ

- **Review of Officer Goals:**

- Met most important goal of visiting every chapter at least once in the fall.
- All chapter District Director positions were filled with returning volunteers.
 - Beta Nu – Steve Green
 - Beta Xi – Jason Yourman
 - Zeta Eta – Jeremy Bloch
 - Zeta Pi – Brenda Johnson
 - Eta Xi – Tom Calloway
 - Mu Omega – Jason Black
- Chapter interaction is vastly improving. All were represented at Grand Chapter Congress in Orlando and LEAD School in Philadelphia, allowing time to become better acquainted and make plans for future events. A regional banquet is planned for March, possibly accompanied by a joint initiation.
- Officer goals for the spring semester:
 - CEI points between 90-100 – no warning or concern letters
 - Joint initiation(s)
 - Ritual Memorization from all chapters
 - Central Yahoo Groups site for streamlined communications
 - At least one award submission from every chapter
 - No chapters in need of assistance or discipline
 - Colony at New York University

- **Collegiate Chapter Performance and Status:**

- ***Alpha Gamma***

- Recruiting – had 38 Brothers before initiating 17. More than 80% of pledges were retained. They are able to differentiate themselves from the other business fraternities on campus.
- CEI on track to finish high.

- ***Beta Nu***

- Finances are strong due to marketing business
- Strong recruitment, able to attract qualified candidates
- CEI on track to finish high

- ***Beta Xi***

- Great attendance at national events
- High interest in inter-chapter events
- CEI on track to finish high
- Successful recruitment – chapter size almost doubled after fall initiation

- ***Zeta Eta***

- Great relationship with faculty and administration
- Brothers are excited to attend and participate in national events
- Commuter campus and anti-Greek atmosphere can make recruiting difficult

- ***Zeta Pi***

- Great attendance at national events
- High interest in inter-chapter activities
- CEI on track to finish high
- Good relationship with faculty, initiates faculty Brothers.

- ***Eta Xi***

- Guidance until August 2006, on track to complete terms
- Successful fall recruitment
- CEI on track to finish high
- High interest in inter-chapter activities

- ***Mu Omega***

- Strong recruiting
- Great attendance at national events
- Organized and effective meetings
- CEI on track to finish high
- Entire team memorized ritual

- **Alumni Chapters**

- ***Garden State Alumni Chapter***

- Has a good size mailing list but attendance at events and meetings is small.
- Few events are planned. No regular meeting schedule.

- ***New York City Alumni Chapter***

- Conducts happy hours and community service events
- Helping to reactivate Alpha chapter

- ***Philadelphia Alumni Chapter***

- Regular meets once a month on a Saturday night
- Membership very active in the region.

- **Review of Regional Leadership**

- All chapters have a Direct Director, as well as the colonies. Alyson Barabas recently resigned as Eta Xi District Director due to a move outside of the region. I thank her for the dedication and service she gave to the chapter.

- A meeting was held during the LEAD School in Philadelphia. All but two attended. Due to budget constraints and distance, a formal retreat is not planned for the spring. A conference call will be conducted in its place.
 - Some potential leaders are Aimee Raganit (Zeta Eta), Tim Glen (Beta Xi), and Vicky Frantz (Penn State). Lauren Sinanian and Sarah Lindholm (Mu Omega). They will be encouraged to join an alumni chapter (where available) and participate in national events.
 - Tom Calloway is a likely successor to the RVP position.
- **Expansion inquiries/possibilities and status of existing colonies**
 - The Kappa Zeta Theta colony at Lehigh University is going strong with about 40 members. A spring petition is targeted. Their District Director, Conchita Dixon, is in town a few times a month for work and every accessible. Sent one member to LEAD School in Philadelphia and was very pleased with the experience.
 - The Upsilon Theta Sigma colony at Drexel University just started last semester. They have elected officers and are planning events. A fall 2006 petition is targeted. The District Director was Tom Calloway until he was reassigned to Eta Xi. Vicki Hall, an alumni Brother from the Mu Omega chapter, has taken his place. Both attended a recent meeting and will work together to ensure a smooth transition. The Beta Nu chapter, not far from this colony, is eager to help them become a chapter.
 - We have permission to start a colony at New York University. The first event was the first week of February. Undergraduate Associate Dean Greenbaum asked that only NYU alumni speak with the students at this initial meeting. The New York City Alumni Chapter has provided great assistance.

Greater Allegheny Region Vice President

Wayne Lauer

Travel Summary

Date	Event	Location
August 24, 2005	Nu Upsilon meeting	Morgantown, WV
August 31, 2005	PAC happy hour	Pittsburgh, PA
August 31, 2005	Lambda meeting	Pittsburgh, PA
September 7, 2005	Beta Pi meeting	Kent, OH
September 8, 2005	Mu Pi meeting	Erie, PA
September 11, 2005	Theta Kappa Meeting	Akron, OH
September 13, 2005	Nu Upsilon pledging ceremony	Morgantown, WV
September 14, 2005	Theta Rho pledging ceremony	Pittsburgh, PA
September 16, 2005	Pirate Game (PAC, Lambda, Theta Rho, Nu Upsilon)	Pittsburgh, PA
September 23-25, 2005	Oxford Retreat	Oxford, OH
October 7-9, 2005	Philadelphia LEAD	Philadelphia, PA
October 28-30, 2005	Charlotte LEAD (Nu, Theta Kappa, Omicron Delta Upsilon)	Charlotte, NC
November 9, 2005	Theta Rho initiation	Pittsburgh, PA
November 15, 2005	Lambda visit (consultant visit)	Pittsburgh, PA
November 17, 2005	Nu Upsilon visit (consultant visit)	Morgantown, WV
November 19, 2005	Beta Pi initiation	Kent, OH
December 4, 2005	Theta Kappa initiation	Akron, OH
December 4, 2005	Omicron Delta Upsilon pledging ceremony	Columbus, OH
December 6, 2005	Lambda initiation	Pittsburgh, PA
December 10, 2005	Nu Upsilon winter social	Morgantown, WV
December 13, 2005	PAC happy hour	Pittsburgh, PA
December 17, 2005	CAC/Theta Kappa holiday party	Richfield, OH
January 4, 2006	PAC transition meeting	Pittsburgh, PA
January 11, 2006	Nu Upsilon meeting (DD introduction)	Morgantown, WV
January 12, 2006	Nu pledging ceremony	Columbus, OH
January 20-22, 2006	Omicron Tau installation	Columbus, OH
January 25, 2006	Theta Rho pledging ceremony	Pittsburgh, PA
January 27-29, 2006	Leadership Meeting	Colonia, NJ
February 1, 2006	Lambda pledging ceremony	Pittsburgh, PA
February 11, 2006	Omicron Upsilon installation	Florence, SC

Planned Travel Dates

February 17-19, 2006	NE Provincial Conference	Columbus, OH
February 22, 2006	Beta Pi pledging ceremony	Kent, OH
March 4, 2006	Nu initiation	Columbus, OH
March 22, 2006	Theta Rho initiation	Pittsburgh, PA
April 1, 2006	Mu Pi initiation	Erie, PA
April 4, 2006	Lambda initiation	Pittsburgh, PA
April 8, 2006	Nu Upsilon initiation	Morgantown, WV
April 22, 2006	Beta Pi initiation	Kent, OH
April 22, 2006	Mu Pi banquet	Erie, PA
April 30, 2006	Theta Kappa initiation	Akron, OH

Review of Officer Goals

Continue regional chatroom – in progress

Not as well attended as I would have liked. There were a couple that were well attended. This seems to be a function of topic rather than day.

Greater chapter interaction – in progress

Chatroom and GCC have helped with this. Region has not merged well.

CEI/Chapter Operations – not met

A few chapters will not get 100 CEI points. Minimal sharing of event ideas.

National Events/Brotherhood – in progress

Omicron Tau installation not as well attended by region as I would have liked. However, we did have three chapters attend a LEAD outside of their province.

Collegiate Chapter Performance and Status

As of February 2, 2006

Chapter	Current CEI points	Capable of 100
Lambda	48.50	Yes
Nu	24	Yes
Beta Pi	390	Yes
Theta Kappa	27	No
Theta Rho	52.50	Yes
Mu Pi	39	No
Nu Upsilon	36	Yes
Omicron Tau	0	Not applicable

Lambda

- Strong chapter. Completed Community Service requirements in fall semester. Chapter is slowly getting more involved with the region/other chapters.

Nu

- Traditionally strong local oriented chapter that is not very involved nationally. This year has they participated in the Omicron Tau installation and will attend both LEAD events which is very encouraging.

Beta Pi

- Traditionally strong chapter. They seem to stick to themselves despite two (soon to be one) alumni chapters and one collegiate chapter in the vicinity. The alumni culture seems to be good and they have recently implanted an alumni big program to keep alumni involved. They are financially very sound but could use money for “bigger” projects.

Theta Kappa

- Smaller chapter. Recent pledge class has increased size but leaves most members new to the fraternity. Current membership has a good attitude and they are determined to ensure the chapters success. Due to factors such as focus on recruiting/pledging, currently only one Professional event submitted.

Theta Rho

- Traditionally a local oriented chapter with below average alumni culture that has recently made a turnaround. They are an up and coming group and a contender for national awards. Only one Professional event (second was late).

Mu Pi

- Traditionally a volunteer leader-producing chapter. Their focus seems more towards a local chapter as of late despite volunteer efforts. This is not apparent in every brother. Chapter turnover has depleted the general knowledge base.

Nu Upsilon

- Up and coming chapter that has struggled with massive turnover. Mistakes are due to lack of experience and they are willing to be helped. Has newly appointed DD to help them.

Omicron Tau

- Installed Jan 21, 2006.

Alumni Chapters

Pittsburgh
Akron-Canton
Cleveland

The Akron-Canton and Cleveland alumni chapters are merging. This will increase the membership and should make the new chapter stronger than the two old ones.

Regional Leadership

District Directors

- Lambda – Pat Flynn
- Nu – vacant
- Beta Pi – Rich Garber
- Theta Kappa – Tricia Smith
- Theta Rho – Arnel Balcita
- Mu Pi – Sparky Graves
- Nu Upsilon – Kevin Morgan
- Omicron Tau – Suzanne Swire

Potential Leadership (other than DD's)

- Jeff Laskey
- Jay Nottingham
- Andrew Mulford
- Regional COYs

Several are already LEAD presenters. They will be invited to the National Volunteer Leadership Retreat, and may participate in DD shadowing

Expansion inquiries

Carnegie Mellon – Off and on communication between students and Central Office

New England Regional Vice President

Paul Carpinella

Summary

The Region has been able to successfully maintain the momentum from the previous year. The chapters have been able to keep pace with CEI deadlines, and at an average of 39 points, the region is among the top for CEI performance in the nation. This success has helped chapters begin thinking about national awards and has increased Delta Sigma Pi spirit. On the expansion front, a number of quality and big name schools have shown interest in starting or reactivating chapters.

Fall 2005 Travel

Date	Location	Description
September 6, 2005	Amherst, MA	Upsilon Mu Alpha consultant visit
September 10, 2005	Amherst, MA	Upsilon Mu Alpha officer visit
September 19, 2005	Waltham, MA	Boston Alumni Chapter meeting
September 23-25, 2005	Oxford, OH	National Leadership Retreat
September 30, 2005	Waltham, MA	Lambda Tau Pledging Ceremony
October 6, 2005	Brookline, MA	Meeting with potential Boston University colonists
October 9, 2005	Philadelphia, PA	Northeastern LEAD School
October 17, 2005	Boston, MA	Boston Alumni Chapter meeting
October 17, 2005	Boston, MA	Xi Phi chapter visit
October 29, 2005	Boston, MA	Xi Phi pledging ceremony
November 6, 2005	Bristol, RI	Nu Sigma chapter visit
November 13, 2005	Storrs, CT	Theta Iota chapter visit
November 14, 2005	Norwood, MA	Boston Alumni Chapter meeting
December 3, 2005	Bristol, RI	Nu Sigma Initiation
December 6, 2005	Amherst, MA	Upsilon Mu Alpha chapter visit
December 13, 2005	Boston, MA	Boston Alumni Chapter meeting
January 9, 2006	Framingham, MA	Boston Alumni chapter meeting
January 11, 2006	Quincy, MA	Meeting with Upsilon Mu Alpha colony president
January 28, 2006	Newark, NJ	Winter 2005 Northeastern Leadership Meeting
February 4, 2006	Amherst, MA	Upsilon Mu Alpha Alumni Panel/New England Regional Meeting
February 1, 2006	Smithfield, RI	Xi Psi chapter visit
February 12, 2006	Waltham, MA	Lambda Tau chapter visit

Anticipated Spring 2006 Travel

Date	Location	Description
February 17-19, 2006	Columbus, OH	2006 Northeastern Provincial Council
February 26, 2006	Storrs, CT	Theta Iota chapter visit
April 1, 2006	Storrs, CT	Theta Iota initiation
April 21, 2006	Waltham, MA	Lambda Tau initiation
April 22, 2006	Bristol, RI	Nu Sigma initiation
April 23, 2006	Smithfield, RI	Xi Psi initiation
April 29, 2006	Boston, MA	Xi Phi initiation

Regional Goals Review

1) *In progress*- Increase the leadership pool within the region

- I have been very fortunate to have a reliable Leadership Team that has provided the chapters with excellent leadership and support. With that said, the best teachers for future volunteer leaders are members of my current team. Via regional events and chapter visits, we will continue to seek out future leaders and bring them into volunteer positions as they become available.

2) *Improving* - Increase chapter interaction to the point where it becomes natural for the chapters to interact and plan events with one another

- Over the past biennium, the regional Leadership Team worked hard to put on regional events to bring the chapters together to work toward common goals and create a sense of a team of brothers. Attendance at these events grew steadily, and important contacts were made at the regional as well as national events. Chapters have been working together, especially Xi Psi and Nu Sigma, to plan intraregional events and outings. Furthermore, the regional newsletter has served as an excellent tool to keep everyone informed of chapter events and milestones.
- The February 4th Regional Meeting in Amherst, Ma will serve as a master planning session for the rest of the year and the biennium. At this meeting, we will divide into regional committees to plan joint professional, community service, and social events. This will also help increase the leadership pool, as it will expose more collegians to leadership positions within the region.

3) *Needs Improvement* - Increase alumni involvement so as to utilize the Deltasig network within the New England Region

- Alumni relations efforts are improving at Nu Sigma and Xi Psi, and the Boston Alumni Chapter is working hard to increase awareness of its programs and to boost its membership. However, alumni relations programs and activities at other chapters have remained status quo. I will continue to work with the Leadership Team and the alumni chapters to keep alumni better informed of events and regional leadership opportunities.

4) *Improving* Each chapter must reach the 100-point CEI mark

- I am proud to say that CEI numbers have improved a great deal since the beginning of my first term. During the 2004-2005 academic year, four out of the five chapters in the current regional format achieved 100 points. The fifth chapter finished with 82 points, but is currently on pace for 100 points. The chapters have done an excellent job over the past two years in complying with CEI deadlines.

5) *Improving* - Continue to promote the Delta Sigma Pi Scholarship and Awards program so that each chapter submits at least once application per year

- Participation in the Chapter Awards program improved greatly over the past year. A majority of the chapters placed applications and six regional awards were awarded at Grand Chapter Congress, where none had been awarded the year before. Chapters are excited about the program and are actively thinking of awards to apply for this year. To ensure the momentum, reminders will be sent out in the regional newsletter and via e-mails to the VPSAs.
- Participation in the Delta Sigma Pi Scholarship program is not as positive. The Leadership Team will continue to inform the chapters of the available scholarships.

6) *In progress* – Explore expansion opportunities as they occur

- There is a very distinct possibility that the region can have five colonies in operation in the spring semester. On top of the current colony at UMass Amherst, students and other individuals have contacted Central Office about expansion opportunities at: Babson College (reactivation of the Gamma Upsilon chapter), Boston University (reactivation of the Gamma chapter), Dartmouth College and Harvard College. A more detailed account of activities at each school is included in this report.

Chapter Review

Theta Iota – University of Connecticut

Current CEI Points: 31.5

Strengths

- Recruiting – the chapter did an excellent job getting awareness up on campus during the fall semester due in large part to SVP Natasha Ortega's well branded marketing campaign. The chapter's brochures and flyers all had a consistent message and were well laid out.

- Morale – president Matthew Clement worked hard to bring back a team atmosphere with the chapter, and there is a great deal of improvement in this area. A chapter fundraising community service event (raising money to buy materials for a village in India) has helped created a spirit of teamwork within the chapter.
- Finances – the chapter continues to have a solid balance and has been able to turn to the school for funding of events when needed, including travel to national events.
- Pledge Education – the pledges are motivated and well informed about the organization.
- Risk Management – the chapter has a good understanding of the Risk Management policy and proper chapter practices.
- National Event Attendance

Weakness

- CEI Performance – for the most part the chapter has been able to follow CEI deadlines. However, greater attention is needed in this area amongst the officers so everyone understands the deadlines. Furthermore, the chapter has been slow with events this semester.

Chapter Goals

- 100 CEI points
- Expand the recruiting techniques to normal chapter communication so the campus understands the purpose of the chapter and is well informed about upcoming events and chapter accomplishments. This will help in future recruiting seasons.
- Increase communication with other chapters in the region to share contacts and increase the spirit of brotherhood to newer brothers.

Lambda Tau – Bentley College

Current CEI Points: 36

Strengths

- Finances – what was a severe weakness for the chapter has become one of its main strengths. Since coming out of a large debt to Central Office, the chapter has worked hard to establish quality financial controls and spending management.
- Morale – the new officers are highly motivated due in large part to strong encouragement from the recently elected president. Quality events have helped the chapter gain an identity on campus.
- Ritual – the chapter continues to run quality initiation and pledging ceremonies that are conducted in a professional manner.
- Recruiting – the chapter drew twenty-one qualified candidates for pledging during their recruiting period and have done a good job in promoting the value of the organization.
- CEI Performance
- Pledge Education

Weaknesses

- Risk Management – brothers have approached the District Director about questionable practices within the chapter. The officer group and District Director have worked hard to ensure that everyone understands the Risk Management Policy, and the Leadership Team will continue to inform new members and the chapter on the policy and monitor progress.
- National Event Attendance – the chapter has not sent more than two brothers to the last three national events. Brothers who have attended recent events have worked hard to promote the events, which should aid in getting more members of the chapter to travel.

Chapter Goals

- 100 CEI points
- Strict adherence to the Risk Management Policy
- Increase attendance at National Events by 4 brothers per event

Nu Sigma – Roger Williams University

Current CEI Points: 43.5

Strengths

- Recruiting – the chapter has been able to draw a large number of qualified candidates by advertising their events heavily as well as strong relationships with faculty members and the administration. As such, the chapter had one of the largest pledges classes in the nation
- Pledge Education – pledges are well informed about the history of the fraternity as well as chapter operations.

- CEI Performance
- National Event Attendance
- Finances – the chapter continues to do a good job in managing its budget and fundraising. They have also been quick to establish financial controls after questionable practices of certain officers over the summer.

Weaknesses

- Ritual – the chapter spoke about ritual in situations where non-brothers were in the room during my visit earlier in the semester.
- Morale – as a 70plus person chapter, they have struggled at times to keep all members motivated. It should be noted that the officers have worked hard to increase social events and chapter interaction to help keep the chapter motivated. The chapter has also planned more group community service events to help brothers get to know each other better.

Chapter Goals

- 100 CEI points
- Greater attention to the audience when discussing ritual
- Continue the organization of social events to help bring the chapter closer together
- A more structured committee system to allow all brothers a hand in the chapter's success

Xi Phi – UMass Boston

Current CEI Points – 39

Strengths

- Morale – this group has worked hard this entire semester to organize events and generally perform better than they have in the past. This has helped the chapter be extremely successful this semester in terms of quality of events, faculty relations, and recruiting. This success has created a chapter that is extremely excited about themselves and the fraternity. The chapter is so proud of their work that they are planning to apply for the Most Improved Chapter award.
- Recruiting – the chapter had its most successful recruiting period since its founding class. Only one pledge dropped the program, and all the recruits were excited about the chapter and well informed about the fraternity.
- Pledge Education – a majority of the new officers are brothers who were initiated this fall.
- Financial Management
- CEI Performance

Weaknesses

- Ritual – the chapter is still working on memorizing ritual and conducting meetings and ceremonies more efficiently
- National Event Attendance

Chapter Goals

- 100 CEI points
- Implement a quality committee structure to keep new brothers active
- Appoint a Ritual Chair to oversee ritual activity
- Apply for the Most Improved Chapter Award

Xi Psi – Bryant University

Current CEI Points – 45

Strengths

- CEI Performance – the chapter continues to have a good understanding of CEI guidelines and dates
- National Event Attendance
- Morale – the chapter's recent success has created a membership that is excited and proud about the chapter and the fraternity.
- Recruiting – the chapter has been able to draw quality candidates and done a better job of increasing awareness of campus
- Financial Management

Weaknesses

- Ritual/Risk Management – their most recent initiation did not go well as it was not run in a professional manner and had a harsh tone mainly due to the inexperience of the lead member. As a result, both myself and the District Director will take part in the first portion of initiation and will work with the chapter to understand proper ritual and risk management techniques

Chapter Goals

- 100 CEI points
- Closer attention to ritual and the Risk Management Policy

Upsilon Mu Alpha Colony – UMass Amherst

Strengths

- The new officer group seems to have a better working relationship with one another than the previous group, which should aid in morale and lead to better performance
- District Director – DD Laura Bittner is committed to the project and has a good working relationship with a majority of the members.

Weaknesses

- Recruiting – the group continues to struggle with events and generating awareness. The Leadership Team continues to work with the group to help them understand both event management and techniques to increase awareness.
- Communication – the group has been slow to communicate with all levels of national leadership, they must maintain quality and consistent communication to help ensure success.
- Morale – the group has had its ups and downs due to lack of activity. The Leadership Team worked with the group to plan events and create a schedule for the spring semester. As events become more consistent morale should improve as all members will be able to see the benefit of the fraternity and develop quality relationships

Colony Goals

- Recruit 20-30 new members by April
- Complete the necessary events to petition the Board of Directors
- Increase communication with all levels of national leadership

Alumni Chapters

Boston Alumni Chapter

Connecticut Alumni Chapter

Regional Leadership

District Directors/Committee Chairs

- Theta Iota – Luis Soares
- Lambda Tau – Deb Lang
- Nu Sigma – Nick Steinkrauss
- Xi Phi – Joseph DeVivo
- Xi Psi – Peter LaCava
- Upsilon Mu Alpha – Laura Bittner
- Professional Activities Committee Chair – Jordan Petroff
- Awards Chair – Robert Hornak
- Community Service Chair – Vacant
- Newsletter Editor – Brian Sullivan

Leadership Team Meeting: February 4, 2006 Amherst, MA

Potential Leaders:

- Todd Kirrane
- Brian Sullivan
- Bryon Goguen
- Kerri O'Connor
- Daniel Collins
- Paul Cetola
- Jeremy Bessette
- Susan Coughlin
- Jessica Donovan
- Lauren Weornic
- Shawn Delong

- Kathy Despres

Officer Succession Planning

The New England Region has been lucky in recent years with interest from collegians to join the ranks of alumni volunteers. With that in mind, the Leadership Team continues to employ a strategy of teaming interested collegians and young alumni with District Directors and Committee Chairs to gain needed leadership experience. This along with potential officer training retreats in the summer will help ensure the longevity of the regional leadership pool.

Expansion Inquiries

The region has had a number of strong expansion leads in the Fall 2005 semester. A majority of the groups listed below has had contact of some sort with school officials and it is a very strong possibility that a majority of the groups can become colonies in the near future. Fall 2005 expansion correspondences are listed below:

Gamma Upsilon Reactivation Babson College – Wellesley, MA

Director of Expansion and Chapter Services Dale Clark was contacted in December by Brother Martin Stein, a Babson College graduate and former faculty member, about reactivating the Gamma Upsilon chapter. Brother Stein has spoken with a school official that seems open to the idea, and currently has a daughter attending Babson who is also interested. Both Brother Clark and I sent a follow-up e-mail.

Gamma Reactivation - Boston University

Over the summer, Jay Sinha, a sophomore in the Boston University School of Management, contacted Brother Clark concerning starting a chapter at BU. This fall I met with Jay and another interested student, Jenny Waxberg (also a sophomore at BU). I also brought Xi Phi charter president and Boston Alumni Chapter member Todd Kirrane to the meeting. The meeting went well and we outlined the colony process as well as the demise of the earlier Gamma chapter. According to the group, they have twelve other students interested, including a person who works in the Dean's office. They are currently working with the Dean to gain permission to recruit.

Dartmouth College – Hanover, NH

Chelsea Yia, a sophomore at Dartmouth College, contacted Brother Clark in October seeking information on the Delta Sigma Pi colony process. Dale, Chelsea, and I have exchanged a number of e-mails. Her advisor is the Vice Chair of the Economics department; Dartmouth does not have an undergraduate business program, and has asked her to speak with the chair to gain his permission.

After conducting a search of area alumni, we found Gert Assmus an emeritus and former professor at Dartmouth. I contacted him and he is uninterested in helping at this point.

Harvard College - Cambridge, Ma

Erin Shoreinstein, an undergraduate at Harvard College contacted Brother Clark in the fall about starting a chapter at Harvard College. She is currently preparing a package to present to the administration in an effort to receive approval to start a chapter.

Expansion Summary

With the current colony at UMass Amherst, there is a strong possibility that the region could have five colonies as early as the spring semester. With the exception of UMass Amherst, all the Massachusetts schools are within the Greater Boston area, which will make it easier to find volunteers to work the colonies. Furthermore, the Massachusetts schools are all within ten to thirty minutes from my condo and my work. The Dartmouth colony is a concern from a volunteer leadership perspective, but I have found an alum from southern New Hampshire who has expressed interest in volunteering for the project.

Niagara Region Vice President

Beth Bivona

TRAVEL:

September 17, 2005, Visit - Cornell University
October 2, 2005 Visit - Syracuse
October 28, 2005 Visit - Binghamton
October 31, 2005 Visit - Albany (both Siena and Albany, separately)

OFFICER GOALS:

Each chapter provided me with semester goals. Goals ranged from recruiting efforts, to fundraising efforts and overall brotherhood and brother involvement. I am following up now to see how we tackled our strengths and weaknesses and to see how much closer we are to all goals.

At LEAD in Philadelphia, I met with the Brothers of the chapters present, introduced them to each other, and encouraged them to share ideas. If a chapter excelled in an area another chapter was having difficulty, we had them talk and exchange ideas.

COLLEGIATE CHAPTER PERFORMANCE AND STRENGTH

1. Alpha Kappa – Alpha Kappa is a strong chapter. It was the most outstanding chapter of the region last year and won for most outstanding financial operations and most improved chapter in our region. The chapter has strong recruiting efforts and Ritual. The chapter has been improving its attendance at national events. I would like to see continued emphasis on risk management and a strong fundraising campaign. The chapter has strong longevity and heart. It will need to focus and continue its growth and efforts with a new business fraternity trying to come on campus.

2. Zeta Psi (Albany) – Zeta Psi is new chapter to the Niagara region. In establishing chapter's goals, Zeta Psi examined the difficulties of prior semester and committed to new strategic plan. I believe with my help, the DD help and the commitment of the brotherhood, they will show us great things. The chapter has longevity and heart. The current leaders seem to be very motivated, are encouraging attendance at national events, and are in frequent contact with me. I would like to see continued emphasis on risk management and pledge education and this chapter memorizing Ritual.

3. Theta Upsilon (Sienna) – This small chapter is new to the Niagara region. In establishing this chapter's goals, the chapter examined the difficulties of the prior semester and committed to a new strategic plan. I believe with my help, the DD and the commitment of the brotherhood, Theta Upsilon will show us great things. This chapter, too, has longevity and heart. It is a small chapter but it has a strong grasp on its financing. I would like to see a more emphasis on recruiting and memorization of Ritual. The chapter has a strong showing at national events.

4. Kappa Lambda (Binghamton) – This is a very strong chapter. It has some very motivated and dedicated brothers and I think that is why we are seeing high performance from this chapter. Kappa Lambda has gone beyond the minimal requirements and continues to set high goals for itself, while emphasizing professionalism of the fraternity on campus. The chapter has longevity and heart. The current leaders are very motivated and encourage attendance at national events. Kappa Lambda memorizes Ritual. The chapter has accomplished much in the first semester. This chapter also won national recognition for locating its alumni.

5. Xi Tau (Syracuse) – Is a relatively young chapter in the Niagara Region. This chapter has a lot of heart and dedication. Its district director is involved, has met with the officers, and has discussed risk management, Ritual, and the pledge program. Xi Tau had the highest attendees at the lead in the spring for the region. The chapter is focusing on its recruiting efforts. We issued certain challenges to chapter and the president has reported that they have adopted these challenges and have been reaching out to their district director to assist them with recruiting efforts. Xi Tau memorizes Ritual and has a strong showing at national events. Xi Tau has also shared its financing successes with other chapters in the Niagara Region.

6. Omicron Rho (Cornell) – This is the youngest chapter in the Niagara region. It received its charter two years ago. The chapter is very motivated and has a lot of heart. This chapter has excelled in its professional activities and

community service. The chapter is focusing on memorizing its Ritual and increasing its national event attendance. This is a very motivated chapter.

All Chapters have set a minimum goal of 100 CEI points. All chapters have talked with and expressed that they understand our policies re: risk management and hazing. Both the DDs and I have discussed with each chapter.

7. Alumni Chapters – There has been an informal group formed in Rochester, New York and talk of one in Buffalo, New York. However, no affirmative steps to franchise have been undertaken.

8. Review of Regional Leadership:

The current District Director for Syracuse is Sarah Ross. Sarah is an alumnus of Sienna College and Theta Upsilon. The chapter is responding well to her and she is in communication with it regarding various issues that we have discussed. She is a very dedicated and motivated brother and has indicated a desire to continue with Syracuse.

The current District Director for Zeta Psi, Albany and Theta Upsilon, Sienna is Steven Mathiasen. Steven is an alumnus of Siena College. Both chapters are responding well to him and he is in communication with them regarding various issues that we have discussed. Steven is a very dedicated and motivated brother and has indicated a desire to continue with these chapters.

The current District Director for Omicron Rho, Cornell and Kappa Lambda, Binghamton is Calvin Tse. He is a graduate student at Cornell University and an alumnus of Binghamton Kappa Lambda Chapter. He will be graduating in the spring. Therefore, we will be seeking a new district director in the fall.

Both chapters are responding well to him and he is in communication with them regarding various issues that we have discussed. Calvin is a very dedicated and motivated brother.

The Omicron Rho chapter has strong leadership and input from its Chapter Advisor, Prof. Charles Cheng. I regularly communicate with him and copy him on the district director correspondence as well because he is such an active member for that chapter.

9. Potential Leadership:

I have a few graduating seniors that have expressed an interest in leadership and a few that have looked to their alumni chapter for some guidance regarding alumni. Currently, I am serving as the District Director for Buffalo. However, I have spoken with the chapter about appointing a new district director. I hope to do so this early this semester.

10. Expansion and Status of Existing Colonies:

Brother Brian DiMarco of the Zeta Psi Chapter is reaching out to students at Ithaca College to see if there is an interest to bringing a chapter at Ithaca.

Brother Ronnie Meise of the Omicron Rho chapter has been contacted by a sibling of an alumni brother regarding a chapter at Union College.

Northeastern Province Alumni Development Report

Mike Losneck

I am sorry to report that not much has been done with the Alumni Development committee since the initial objectives were set. I was working with the national committee in hopes that the national program would help to structure the provincial agenda. There were several tactical issues defined as well as some general issues to be addressed. There was one meeting of the National Alumni Development committee October 23. I have stayed in contact with two members of the committee to try to move forward with the plans, Mike Vitale and Sparky Graves. Unfortunately, we have been spending more time trying to find direction than getting the issues addressed.

Progress

Forum Web Page:

I am participating in the alumni development forum pages that Mike Vitale set up. There has been limited activity on the forum page but we are continuing to exchange ideas.

Tactical Issues:

1. Collegiate to Alumni Transition
2. Communication
3. Role of the VPAR
4. Best Practices Manual for Alumni Chapters
5. Alumni Recognition (Not Donor Levels)

Other Issues:

1. Why do Alumni Chapters Exist
2. Alumni Relations vs. Alumni Development

Contacts:

I have collected email addresses for all of the VPARs in the Province. I have also set up an email address book for all the Alumni Chapter contacts in the Province. I have not sent out any information yet, but will have something out this week to promote attendance at the Provincial meeting in Columbus.

I have asked Sparky to continue to work with me on a provincial level to get some of the ideas started. I have also exchanged some ideas with Arnel Balcita and let him know that Pittsburgh is on the short list for a Provincial or LEAD. I have asked him to prepare some talking points for having the meeting in Pittsburgh. I have also contacted Bryan Bacik from the Cleveland Akron Alumni Chapter to prepare some ideas for having the meeting in Cleveland.

Travels and Visits:

I have continued to work on the newly formed Cleveland Akron Alumni Chapter and have attended the first chapter meeting last month. The next meeting will be this week.

I attended the morning session at the Beta Pi Initiation in November. I gave a short presentation on the area alumni chapters and got the Chapter's VPAR to be recognized as a point of contact for the Chapter.

Northeastern Province Community Service Report

Renee Stewart

Travel Summary

<u>Date</u>	<u>Chapter/Location</u>	<u>Event</u>
August 1-14, 2005	Grand Chapter Congress/ Orlando	GCC
Sept 17, 2005	Philly Alumni Chapter – Philadelphia	Business Meeting
Sept. 20, 2005	Eta Xi – Philadelphia, PA	Business Meeting
Sept. 30, 2005	Philly Alumni Chapter – Newtown Square	Social Event – Poker Night
Oct 7-8, 2005	Philadelphia, PA - Renaissance	Fall 05 – LEAD
Oct. 15, 2005	Philly Alumni Chapter – Philadelphia	Business Meeting
Oct. 22, 2005	Philly Alumni Chapter – Philadelphia	Make A Difference Day - Letters
Nov. 5, 2005	NYC Alumni – New York, NY	Founders Day Luncheon
Nov. 12, 2005	Mu Tau – Fairfax, VA	Initiation
Nov. 18, 2005	Philly Alumni Chapter – Philadelphia	Social Event – Poker Night
Nov. 30, 2005	Eta Xi – Philadelphia, PA	Initiation
Dec. 4, 2005	Philly Alumni Chapter – Philadelphia	Business Meeting/Holiday PotLuck
Jan. 14, 2006	Philly Alumni Chapter – Philadelphia	Business Meeting
Jan. 20-22, 2006	Omicron Delta Upsilon – Columbus, OH	Installation – ODU
Jan 27-29, 2006	Colonia, NJ	Provincial Leadership Meeting
Feb 4, 2006	Philly Alumni Chapter – Philadelphia	Social Event – Dave & Busters

Planned Travel

Feb 17-19, 2006 Columbus, OH - Marriott Provincial LEAD Conference

Committee Goals

Mission: To continue to encourage & educate brothers on the importance of Community Service as part of their chapter operations as well as serve as a resource for questions & concerns.

Goals:

- Support and encourage chapter participation in National Community Service Events
 - Blood Drive
 - Make A Difference Day
- Support initiatives of National Community Service Chair- Elizabeth Negrotti
- Communicate & educate on “University Service” as part of Community Service
- Committee Meetings
 - Meet (in person) twice yearly at National Events (Fall LEAD & Spring Provincial
 - Semester Conference Calls

Actions:

- Create a NE Province Community Service Newsletter to be distributed once a semester to highlight successful events of chapters in the NE province as well as serve as a way to distribute information on upcoming events and bring awareness of the existence of the committee
- Develop & deploy a Community Service Survey to chapters to better understand any challenges and the needs of the chapters
- Provincial Penny War – Hold a penny war at the Fall LEAD School Annually

- Pop Tab Collection – Continue to support Pop Tab collection / contest at Spring LEAD Provincial w/ other goods to be given to the local Ronald McDonald House

Future Milestones:

- Encourage participation in filing awards for Outstanding Community & University Service
- Develop a Provincial recognition program for participation in the Penny War & Pop Tab collection

Committee Members

* Tom Calloway	Philadelphia Alumni
* Vicki Frantz	Alpha Gamma
* Chris Curts	Mu Tau
* Lachelle Anderson	Alpha Gamma
* Lindsay Wilson	Capital Area Alumni
* Amanda Moretto	Xi Rho

Recommendations/ General Comments

General Comments:

As Community Service Chair, I will continue with the previous Chair's organized events and focus on the Northeastern Province philanthropy of the Ronald McDonald House charities. Also with the Community Service Committee will continue to have recurring events that become a staple at National events and become almost second nature for chapters to participate

I also hope to help add the previous established traditions/roles of the previous chair and work to define the roles & responsibilities of Provincial & National Chairs.

Recommendations:

- Manual/ Guideline creation for chair positions (Provincial & National Level)
- Designated area in one of our publications that highlight the work of committees to bring awareness to the collegiates of their existence & the successes of chapters/individuals part of those committee's

Northeastern Province Professional Development Report

Alan Brunton

Travel/Meeting Summary

Date	Event	Location
August 2005	Grand Chapter Congress	Orlando, FL
October 2005	Fall Lead School	Philadelphia, PA
November 2005	Conference Call National Professional Development Committee	
January 2006	Ohio Dominican University Installation	Columbus, OH
January 2006	Provincial Leadership Meeting	New Jersey

PLANNED TRAVEL

February 17-19 2006	Provincial LEAD School/Conference	Columbus, OH
April 28, 2006	AMA's/DSP "Build Your Successful Career"	Chicago, IL
August 4-5, 2006	National Volunteer Leadership Weekend	Atlanta, GA

INTRODUCTION

Our LEAD events have been getting bigger and better. I'm glad that the overall feedback has been very positive and I look forward to attending many more events that continue to grow and reach more Brothers. Thanks go to Shanda Gray, the Central Office Staff and Marcy Johnson, Special Events Coordinator and her committee, the newly formed Conferences and Events Committee in creating bigger and better LEAD events.

I also want to thank all of the Provincial Professional Development Committee members, the RVP's, Onuka, and all of the brothers who have offered support and ideas toward our Professional Development programs. I appreciate all of their effort by the committee members and look forward to the continuous development of the committee.

RECENT ACTIVITIES AND FUTURE PLANS OF THE COMMITTEE

- The Committee will continue to communicate with the chapter's VPPA's and offer our assistance for ideas and support for their Professional Development Programs.
- We will continue to promote the LEAD Schools and offer our assistance to Marcy whenever she needs our help.
- We will continue our planning for a mini-career fair that can be initially held in conjunction with a LEAD School.
 - We have a list of the best companies to work for in America and will initially contact those companies with corporate headquarters in the Northeastern Province.
 - February-April we will make initial contacts with the person who is in charge of college recruiting and internships and get feedback of the benefits and the availability of their budgets to determine a participation fee to offset room charges and possibly pay for some refreshments at the mini-career fair. Initial targeted participating fee is \$50 - \$100 for the participating companies that want to participate in the career fair.
 - If we have enough interest (at least 10 companies interested), we will coordinate with Shanda and Marcy regarding space concerns and logistics at either the 2007 Provincial Conference or 2007 Fall LEAD School.
- Promote the AMA's/DSP "Build Your Successful Career" workshop planned for April 28th in Chicago, IL. This workshop is geared toward new alumni and alumni looking to change and enhance career directions and/or opportunities.
- Promote LeaderShape, an ideal week of leadership training for collegiate members.

- Continue to look for dynamic and informative speakers so we can recommend them to the chapters.
- Continue to look toward the National Honorary Initiate program to investigate the requirements and opportunity to nominate and initiate a Provincial Honorary Member.
- Investigate the possibility of planning a Provincial Professional Tour event. Since there are so many other Professional events already planned throughout the year, the biggest question is if there is enough interest to create such a provincial professional tour. We will survey the chapters and members to determine how much interest their might be for such an event.
- New this year, I have become an Ex-Officio member of the National Professional Development Committee and have been participating by email and phone.

QUICK UPDATE FROM THE NATIONAL PROFESSIONAL DEVELOPMENT COMMITTEE

- Claire Roberts with feedback from committee members is developing and compiling an overview of Leadership Training Programs for National Volunteer Leadership Retreat.
- Plans are to attract 25 attendees at the first “AMA’s Build Your Successful Career” Seminar.
- Jeff Berlat, on behalf of the Committee, has submitted a recommendation to move the deadline for nominations for National Honorary Member from January 2, 2007 to August 1, 2006. This will give the Committee and potential nominees appropriate time to solicit, accept, and schedule around the 2007 Grand Chapter Congress.
- Kevin McLean has been obtaining feedback from Committee Members and Provincial Chairs to update and standardize the LEAD Programming and incorporating the feedback from Zoomerang.
- Future plans of the Committee are to discuss Professional Events in CEI, examining possibility of giving general guidelines and standards for professional tours.
- The committee also plans to review LeaderShape and the long term potential and plans for the Fraternity’s participation in this program.

If you or anyone you know would like to be part of the committee, please call or email me

Alan Brunton
 Northeastern Provincial Professional Development Chair
 Home: 330-274-2232
 Work: 330-848-0444, Ext. 3
AlanBruntonDSP@Adelphia.net

Northeastern Province Scholastic Development and Awards Report

Corie Schilberg

Travel:

Philadelphia LEAD, October 2006
Ohio Dominican Installation, January 2006
Leadership meeting, January 2006

Planned travel:

Columbus Provincial LEAD, February 2006
Mu Pi 15 Year anniversary, April 2006

Overview:

What a great year for the Provincial Scholastic Development and Awards committee! We have 10 members from all over the province. The following make up the committee:

Eddy Chiocchetti
Kristen Connor
Kathy Despres
Conchita Dixon
Todd Kirrane
Jason Kraus
Bryan McMillan
Ann Marie Miller
Corie Schilberg
Suzanne Swire

I am proud to say that the Collegian of the Year applications this year are much better than last years, especially when comparing spelling and grammar. I'm assuming that the end of year awards packets can only have the same promise.

Goals:

One of my goals from last year was to have at least one awards application submitted from each chapter. In the 2003-2004 school year, only eight chapters submitted 17 awards packets. For the 2004-2005 school year, 23 chapters submitted 84 awards. Even though that is not one from each chapter, it is definitely an improvement from the prior year. I hope that number will double for the 2005-2006 school year, or hopefully reach the ultimate goal of one awards submission per chapter.

The other goal from last year was to have at least one national winner from our region. At Grand Chapter Congress last year, the Northeastern Province had not just one but three National winners. Alpha Gamma won the Most Improved Collegiate Chapters, Lambda won for Outstanding Professional Activities, and Beta Nu won for Outstanding Financial Operations. I attribute this to the education given at the LEAD Schools, and the "showiness" of our chapters to never rule out the Northeastern Region. I believe we made quite an impression at Grand Chapter Congress.

The new goal that I have for this committee was to promote the Scholastic Development of the Committee. I will be working with my committee to see what ideas we can develop to achieve this goal. Having an award for this area is not giving it enough visibility.

Conclusion:

I am proud to be able to serve the Province in this position once again. I hope that I can continue to grow this committee to be successful, and hope I can continue to assist chapters into seeing their potential, and to show other chapters that potential. Thanks for the opportunity to serve!

ADDENDUM II

International Fraternity of Delta Sigma Pi

Northeastern Provincial Budget

Comparison of Proposed Budget to Previous Years

Description	2001- 2002	2002- 2003	2003- 2004	2004- 2005	2005- 2006	2006-2007 Proposed	Variance
Northeastern Provincial Vice President	\$ 2,000	\$ 2,000	\$ 1,940	\$ 2,000	\$ 1,950	\$ 2,000	\$ 50
Regional Vice President Individual Travel Budgets - 1							
<i>Allegheny/Greater Allegheny</i>	\$ 625	\$ 625	\$ 600	\$ 625	\$ 625	\$ 1,000	\$ 375
<i>East Central</i>	\$ 1,125	\$ 1,125	\$ 1,320	\$ 1,375	\$ 1,375	\$ 875	\$ (500)
<i>Eastern</i>	\$ 750	\$ 875	\$ 840	\$ 875	\$ 750	\$ 1,250	\$ 500
<i>Mideastern/Capital</i>	\$ 1,000	\$ 1,000	\$ 960	\$ 1,000	\$ 875	\$ 1,000	\$ 125
<i>New England</i>	\$ 750	\$ 875	\$ 960	\$ 1,000	\$ 1,000	\$ 1,000	\$ -
<i>Niagara</i>	\$ 500	\$ 500	\$ 480	\$ 625	\$ 625	\$ 750	\$ 125
Provincial Leadership Meetings - 2	\$ 1,500	\$ 2,000	\$ 1,400	\$ 2,500	\$ 1,400	\$ 2,125	\$ 725
Oxford Leadership Retreat Travel Allotment	\$ 1,600	\$ -	\$ 1,400	\$ -	\$ 1,400	\$ -	\$ (1,400)
Leadership Training		\$ 500					
Speculative Colonies	\$ 125	\$ 500	\$ 100	\$ -	\$ -	\$ -	\$ -
Other - 3	\$ 25	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL PROVINCIAL BUDGET	\$ 10,000	\$ -					

1 - RVP Budgets funded at \$125 for each chapter/colony in existence as of March 9, 2006. Budgets for 2006-2007 reflect new regional

2 - Meetings between PVP, RVPs, committee chairs and other volunteers.

3 - Any line item budget surpluses may be reallocated at discretion of PVP.

ADDENDUM III

Northeastern Provincial Council Meeting February 19, 2006 Columbus, OH

Roll of Delegates

COLLEGIATE CHAPTERS

Lambda	Matthew Lausi	Nu	Mark Bauer
Chi	David Crouch	Alpha Gamma	Susan Lin
Alpha Theta	Adam Eling	Alpha Kappa	Daniel Ryan
Alpha Omicron	ABSENT	Alpha Upsilon	Tracey Niederhelman
Beta Nu	Grover Burtthey	Beta Xi	Cassan Ingalsbe
Beta Pi	Patrick Duffy	Epsilon Kappa	Adam Miller
Epsilon Tau	ABSENT	Zeta Eta	ABSENT
Zeta Pi	Andrew Nichols	Zeta Psi	Brian DiMarino
Eta Xi	Sarah Gonzales	Theta Iota	Daniel DelPiano
Theta Kappa	Jason Hershiser	Theta Lambda	ABSENT
Theta Pi	Emily Bonath	Theta Rho	Michael Dunklel
Theta Upsilon	Tiffany Wyszowski	Iota Kappa	Lauren Krygowski
Iota Rho	Armond Brown	Kappa Lambda	Prashant Chhabra
Lambda Tau	ABSENT	Mu Pi	Emily Ketih
Mu Tau	David Feret	Mu Omega	Cono Sanseverino
Nu Sigma	Stephanie Ingalls	Nu Upsilon	Lora Lowdermilk
Xi Rho	Justin Roth	Xi Tau	Alicia Luboch
Xi Upsilon	ABSENT	Xi Phi	Daniel Collins
Xi Psi	Tyler Chapman	Omicron Rho	ABSENT
Omicron Tau	Michael Hoar		

ALUMNI CHAPTERS

Akron-Canton	Tricia Smith	Garden State	ABSENT
Baltimore	Bryan McMillian	DC Metro	Jared Degnan
Boston	Nick Steinkraus	Philadelphia	Thomas Calloway
Cleveland	Scott Sabol	Connecticut	ABSENT
NYC	ABSENT	Pittsburgh	Andrew Mulford
Shepherdstown	Chris Pitzer		

OFFICERS

Northeastern Provincial Vice President	Onuka Ibe
Greater Allegheny Regional Vice President	Wayne Lauer
Eastern Regional Vice President	ABSENT
East Central Regional Vice President	Shawn Heyderhoff
Capital Area Regional Vice President	Frank Hodas
New England Regional Vice President	Paul Carpinella
Niagara Regional Vice President	Beth Bivona

ADDENDUM IV

RITUAL PROPOSAL –1 (CONFIDENTIAL)

SUBMITTED BY: Boston Alumni Chapter
Richard Steinkrauss, Executive Vice President
96 Hanian Drive
East Weymouth, MA 02189
781-413-1351 (cell), 781-335-5003 (evenings)
rsteinkrauss@yahoo.com

DATE: January 3, 2006

Summarization of the Proposal/Recommendation

To remove the optional “money question” from Part One of the initiation Ritual

Purpose of the Proposal/Recommendation and reason(s) for its submission

This line of questioning can easily be misused and constitute hazing, tells us little about a candidate for membership, and infers one can buy his way into Delta Sigma Pi based on how much he donates to a “Brother in need”.

Recommended implementation date and logic for selecting this date

Immediately following Grand Chapter 2007, as this is the earliest date it could be approved.

Positive aspects of implementing Proposal/Recommendation

Will help insure our initiation remains professional and not cause undue stress and anxiety on our initiates.

Negative aspects of implementing Proposal/Recommendation

None

Provide a brief cost analysis of the Proposal/Recommendation (if applicable)

Expense of replacing Ritual books

PROPOSAL 1 – Recommendation to the Board of Directors

SUBMITTED BY: (Include name, address, phone, fax and email, if available)

Wayne Lauer
1207 Tenth Avenue
Natrona Heights, PA 15065

724-224-4109
waynelauerdsp@yahoo.com

DATE: December 08, 2005

Summarization of the Proposal/Recommendation

Increase the amount charged to collegiate chapters for the GCC travel fund.

Increase the annual charge to chapters for the travel fund to \$400.

Also, provide chapters with an estimated Congress costs. Room rates are known in advance, and registration fees can be based on the previous congress numbers. These costs estimates should be provided to the chapters at the same time the invoice is sent.

Purpose of the Proposal/Recommendation and reason(s) for its submission

Despite the fact that Grand Chapter Congress attendance is mandatory for all chapters, many brothers and chapters are precluded from attending Grand Chapter Congress, because of the high cost of attending this event. The current travel fund of \$400 does not even cover the cost of expenses for a single brother for the week at congress. By doubling the current annual charge to collegiate chapters, the travel fund should almost completely cover a single brother’s registration and hotel expenses.

Estimated Congress charges

225 - 1 registration
625 - (1 room @ 125/night for T-S)
300 – 1 plane ticket

1150

Recommended implementation date and logic for selecting this date

July 1, 2006

Ease of tracking increase and changes.

Positive aspects of implementing Proposal/Recommendation

By raising the amount charged for the travel fund, chapters are forced into saving for Congress which should increase the number of chapters in attendance for those chapters who traditionally haven’t been able to afford it.

Negative aspects of implementing Proposal/Recommendation

Changes to Central Office accounting system to:

1. Charge more for the fund.

Provide a brief cost analysis of the Proposal/Recommendation (if applicable)

PROPOSAL 2 – Bylaw Amendment

SUBMITTED BY: Boston Alumni Chapter
Richard Steinkrauss, Executive Vice President
96 Hanian Drive
East Weymouth, MA 02189
781-413-1351 (cell), 781-335-5003 (evenings)
rsteinkrauss@yahoo.com

DATE: January 3, 2006

Summarization of the Proposal/Recommendation

To allow policies and procedures to be set by the Grand Chapter Congress.

Purpose of the Proposal/Recommendation and reason(s) for its submission

This would give the chapters a direct voice in the governance of the fraternity covered by policies and procedures.

Recommended implementation date and logic for selecting this date

Immediately following Grand Chapter 2007, as this is the earliest date it could be approved.

Positive aspects of implementing Proposal/Recommendation

Should a chapter feel strongly that a particular policy or procedure is not in the best interest of the chapters, this would allow the chapter the opportunity to change the policy through a vote of the chapters, and not have to rely on a vote of the national officers who may have instituted the policy in the first place. This would provide a “check and balance” to the national officers power to govern the fraternity, and make certain the chapters voices are being heard in the governance of the fraternity.

Negative aspects of implementing Proposal/Recommendation

The Board of Directors may lose some flexibility in how it governs the fraternity.

Provide a brief cost analysis of the Proposal/Recommendation (if applicable)

More proposals may have to be considered at Grand Chapter Congress. Such proposals would have to follow the current procedure for being considered by Grand Chapter (proposed by a chapter, considered and approved by a Provincial Council, then considered by the Grand Chapter).

PLEASE NOTE: should this proposal be approved, the maker would suggest the policies approved by the Grand Chapter would be in effect until the next Grand Chapter Congress, where they could be changed by either the Grand Chapter Congress or the newly elected Board of Directors thereafter.

PROPOSAL 4 – Provincial-based Policy Change

SUBMITTED BY: (Include name, address, phone, fax and email, if available)

Cleveland Alumni Chapter
C/O Scott Sabol
8175 Stratford Drive #1610
North Royalton, OH 44133
(440) 263-1033
ScottSabol@forestcity.net

DATE: September 12, 2005

Summarization of the Proposal/Recommendation

Change the name of the Greater Allegheny Region to The Steel Valley Region

Purpose of the Proposal/Recommendation and reason(s) for its submission

To create a new image and unity for the Region that was created by combining chapters from the old East Central, Allegheny and Niagara Regions by eliminating all traces of the old region names from the new region name. This will create the image of a brand new region with a new culture rather than the impression that chapters from Ohio and Erie, PA will be joining the Allegheny region. This name was chosen as the majority of the cities within the region came to be as a result of the Steel Industry.

Recommended implementation date and logic for selecting this date

Immediately upon approval by the Northeastern Provincial Council.

Positive aspects of implementing Proposal/Recommendation

Increased unity among the chapters in the Region by creating the image and culture of a brand new region. Currently, several chapters feel like they are the outsiders coming in and will be forced to inherit the culture of the old Allegheny Region instead of creating one unique to the new region. In addition, the proposed name makes it easy to locate the Region geographically and does not refer to a specific state or nickname for a state.

Negative aspects of implementing Proposal/Recommendation

All pledge manuals and other official documents that list the Region names will need to be updated again. The new region name will be different from the name listed in the current pledge manuals. However, new manuals are printed annually anyways so this isn't that big of an issue in that regard.

Provide a brief cost analysis of the Proposal/Recommendation (if applicable)

Staff time to change the official documents which are all in PC files which make it very simple. New pledge manuals are printed every year so the change can be made for the 2006-2007 editions at no cost.