

**THE INTERNATIONAL FRATERNITY OF DELTA SIGMA PI  
NORTHEASTERN PROVINCIAL COUNCIL MEETING  
FEBRUARY 6, 2005  
HERNDON, VIRGINIA**

Northeastern Provincial Vice President Mark Chiacchiari called the meeting of the Northeastern Provincial Council of the International Fraternity of Delta Sigma Pi to order according to Ritual at 8:01 am on Sunday, February 6, 2005 at the Marriot Dulles Airport, Salons A-B-C in Herndon, VA.

Brother Conchita Dixon (Mu Pi) presented the credentials report (Addendum III). Forty-one delegates were present and voting at this meeting, out of the 54 eligible. This constituted quorum of the Northeastern Provincial Council.

Brother Suzanne Swire (Alpha Theta) served as chancellor of the meeting and Brother Renee Stewart (Eta Xi) served as Recording Secretary.

Motion to amend the standing rules, Section C to include, item number 7:

*Limitation on Debate: No speech in debate may exceed two minutes. Time not consumed is lost and may not be carried over to future speeches or otherwise reserved in any manner.*

Motion - New York City Alumni  
Second – Shepherdstown Alumni  
Motion Passed

Motion to waive the reading of minutes from the previous Provincial Council Meeting held in Pittsburgh, PA on February 21, 2004

Motion – Scott Sabol, East Central RVP  
Second – Theta Upsilon  
Motion Passed

Motion to approve the minutes of the previous Provincial Council Meeting held in Pittsburgh, PA on February 21, 2004

Motion – Mu Tau  
Second – Zeta Eta  
Motion Passed

There were no votes taken since the last Provincial Council Meeting at the Pittsburgh Hilton Gateway Center in Pittsburgh, PA on February 21, 2004.

Mark Chiacchiari presented the report of the Northeastern Provincial Vice President. (Addendum I)

Amendment made to the Northeastern Provincial Council Meeting Agenda:

- Move and vote on the Regional Boundary Proposal to (1) under category (L) New Business

Motion to adopt the Agenda for the Northeastern Provincial Council Meeting as amended.

Motion – Philadelphia Alumni  
Second – Beta Nu  
Motion Passed

Regional reports were submitted & distributed to the Northeastern Provincial Council from the following regions (Addendum I):

- Allegheny
- Niagara
- East Central
- New England
- Eastern
- Mideastern

Provincial Committee chair reports were submitted & distributed to the Northeastern Provincial Council.

- Community Service Chair
- Development Chair
- National Scholastic Development
- Conferences & Events

Mark Chiacchiari, Northeastern Provincial Vice President presented & distributed the Provincial Financial Report (Addendum II). A motion will be presented later in this meeting in relation to the budget:

Break: A momentary break is taken in order to seat two additional delegates

Brother Conchita Dixon (Mu Pi) updated the credentials report (Addendum III). Forty-three delegates were present and voting at this time, out of the 54 eligible. This constituted quorum of the Northeastern Provincial Council

Announcement made by Mark Chiacchiari, Provincial Vice President:

- Chancellor Challenge: To make (6) football references during the Northeastern Provincial Council Meeting
- Challenge has been met

Old Business was entertained at this time

- Regional Task Force presented Regional Boundary Suggestions (Addendum IV)

The Chancellor entertained New Business at this time.

Motion to propose that the regional boundaries be redrawn in order to optimize the level of support that chapters receive from their elected leaders. The current number of regions remains the same, at 6. Boundaries were redrawn to minimize the distance that must be traveled by the Regional Vice President to conduct chapter visits (Addendum IV)

Motion – Pittsburgh Alumni  
Second – Lambda

Discussion was then heard

Motion to amend the proposal as submitted so that the regions names would be as follows:

<u>Old Name</u>	<u>New Name</u>
New England	<b>SAME</b>
Mideastern	Capital
East Central	<b>SAME</b>
Allegheny	Greater Allegheny
Eastern	<b>SAME</b>
Niagra	<b>SAME</b>

Motion - Mark Chiacchiari, Northeastern PVP  
Second – Kathy Lazo-Thompson, Eastern RVP  
Motion Passes

Vote taken on amended proposal  
Motion Passed

Motion to allocate the 2005 Northeastern LEAD Provincial Conference budget surplus to the 2006 Northeastern LEAD Provincial Conference.

Motion – Mark Chiacchiari, Northeastern PVP  
Second – Beta Nu  
Motion Passed

Motion to adopt the Provincial Operating budget for the fiscal year 2005-2006

Motion – Onuka Ibe, Mideastern RVP  
Second – Mu Tau  
Motion Passed

Mark Chiacchiari, Northeastern Provincial Vice President presented a review of upcoming Provincial Council Meetings and events:

- Grand Chapter Congress - Orlando, FL August 10-14, 2005
- 2005 LEAD School
  - Philadelphia, PA
  - October 8, 2005
- 2006 Provincial Council LEAD Meeting
  - Columbus, OH
  - February 17-19, 2006

Motion that the Northeastern Provincial Council forward to the Office of the Executive Director that the following dates be considered for the 2007 Northeastern Provincial Council Meeting in order of preference from most favored to least favored: February 23-25, 2007 and February 9-11, 2007

Motion - Mark Chiacchiari, Northeastern Provincial Vice President  
Second - Chi  
Motion Passed

Motion that the Northeastern Provincial Council forwards to the office of the Executive Director that the following locations be considered for the 2007 Northeastern Provincial Council Meeting, in order of preference from most favored to least favored: 1) Providence, RI 2) Syracuse, NY and 3) Hartford, CT

Motion - Mark Chiacchiari, Northeastern Provincial Vice President  
Second – Xi Psi  
Motion Passed

Legislative Review for Grand Chapter Congress **\*\*STRAW POLL\*\***

#### Grand Chapter Congress

Amendment 1 (R04-20): Change Bylaw Article XII, Section 11 regarding voting in prospective pledges

Straw Poll – In favor of Motion

Amendment 2 (R04-43): Change Bylaws Article XIX to match intent of Policy GG.1. concerning quarterly notice and implementation dates for policy changes. Policies and bylaws on this issue are currently not precisely compatible

Discussion was then heard  
Straw Poll – In favor of Motion

Amendment 3 (R04-56): Change Bylaw Article XVI and related bylaws and policies to allow more flexibility in dealing with the National Endowment Fund and eliminate otherwise archaic references to a National Executive Committee and chapter housing

Discussion was then heard  
Straw Poll – In favor of Motion

Reviewed Proposals from other provinces **\*\* STRAW POLL \*\***

Southern Province

Proposal 1: Amendment to the Bylaws to provide for a single (lifetime) national dues amount, and to allow the Board of Directors and the Executive Director more flexibility in managing revenue from dues.

Discussion was then heard  
Straw Poll – Not in favor of Motion

Proposal 2: To amend Policies B.9, B.15, and B.21 regarding the signature requirement for the signing of chapter checks and change from two required signatures to three for collegiate chapters only when the check is made payable to the president.

Discussion was then heard  
Straw Poll – Not in favor of Motion

South Central Province

Proposal 1: Proposed changing the way chapters earn CEI points for Section X, Fraternity Conferences and Events of the Chapter Efficiency Index Guide

Discussion was then heard  
Straw Poll – Not in favor of Motion

Proposal 4: Amend section BB, Policy 2 of the Policy and Procedures Manual addressing Merchandise Sales at National Events to allow for sales at LEAD Schools

Discussion was then heard  
Straw Poll – Not in favor of Motion

Point of Information:

Proposal 5 – South Central Province: Request for Discussion of creation of chapter standards boards

- Note: Similar effort being led by Collegian of the Year 2004 Kevin McLean, Resource Mgmt Task Force
- Members of task force summarized information to date
- Discussion was heard

Announcements made by Mark Chiacchiari, Provincial Vice President:

- Chancellor Challenge – In meeting the challenge \$400 donated to Leadership Foundation
- “Thank you” presentations for several volunteers
- Regional Boundary Task Force was thanked for their work on the initiative

Motion to adjourn.

Motion – Nu Upsilon  
Second – Eta Xi  
Motion Passed

Northeastern Provincial Vice President Mark Chiacchiari closed the Northeastern Provincial Council Meeting 9:46 am according to the Ritual of Delta Sigma Pi.



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Northeastern Provincial Vice President



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Recording Secretary

## **ADDENDUM I**

### **Provincial Report** **PVP, RVP & Committees**

#### **Report of the Northeastern Provincial Vice President** **Mark Chiacchiari**

*August 2004*

#### **TRAVEL/MEETING SUMMARY**

<b>Date</b>	<b>Event</b>	<b>Location</b>
February 15, 2004	Menio Recognition Event; Meet with Allegheny and Niagara RVPs	Pittsburgh, PA
February 20-22, 2004	Northeastern Provincial Conference	Pittsburgh, PA
April 30, 2004	Epsilon Kappa Banquet; Meet with Eastern and Mideastern RVPs	Shepherdstown, WV
May 15, 2004	Cornell Installation	Ithaca, NY
May 23, 2004	UCSD Installation	San Diego, CA
June 14, 2004	Cleveland Alumni Chapter Meeting	Cleveland, OH
August 6-8, 2004	National Leadership Retreat	St. Louis, MO
August 1, 2004	Northeastern Province Leadership Meeting	Cleveland, OH

#### **PLANNED TRAVEL**

<b>Date</b>	<b>Event</b>	<b>Location</b>
August 27-29, 2004	Board of Directors Meeting	Oxford, OH
September 18, 2004	Lifetime Achievement Award Banquet	Boston, MA
October 30, 2004	LEAD School	Buffalo, NY
November 6, 2004 (tentative)	Beta Nu Chapter Meeting	Philadelphia, PA
November 13, 2004 (tentative)	LEAD School	New Orleans, LA

#### **INTRODUCTION**

There have been numerous changes in the Northeastern Province since my last report.

Courtney Carroll resigned as Eastern Regional Vice President for a variety of personal reasons. I support her in her decision and wish her well. Replacing Courtney is Kathy Thompson. Kathy was originally elected to the Mideastern RVP position but had to resign when her spouse was relocated out of her region. I welcome Kathy back to the team as the Eastern RVP. Upon moving to New Jersey, Kathy was appointed as the chair of the Provincial Alumni Development Committee. That position remains vacant and a search continues for somebody to fill it.

I originally charged the Provincial Professional Development Committee with overseeing the planning and execution of the conference and events in the province. These events have continued to be among the greatest successes in the province. In order to ensure ongoing success in that area, I have decided to create a Conferences and Events Committee, with Maria Aseron as the provincial chair. Maria has unofficially served in this capacity for three years now. By making her an officially named chair, Maria is able to correspond with the remainder of the leadership team and with the members within the province more effectively. I have been pleased with this arrangement so far.

Terri Kane has dutifully served as Provincial Scholarship Develop and Awards Chair for the past three year. Her committee has done a wonderful job selecting our regional and provincial award winners, both in terms of timeliness of their work and quality of their work. Terri is expecting the birth of her first child and has chosen to step down from this position. She will be missed and I wish her and husband the best as they start their family. To fill this vacancy, I have appointed Golden Council Member Corie Schilberg to the position.

In response to Provincial Council action in February, I have established a Regional Realignment Task Force and appointed Nick Steinkrauss the chair. A first draft of a boundary proposal has been submitted to the leadership team and is currently being reviewed.

A number of assistance and discipline actions were active during the past 6 months. I will outline those better below. It is important to note that I will be supporting a motion to revoke the charter of the Gamma Sigma Chapter at the August Board of Directors meeting.

## **PROVINCIAL GOAL SUMMARY**

**Continuity:** Progress in this area is encouraging. I am encouraged that I was able to locate people to fill the vacancies that have occurred in this province in the past few months. Many more collegiate members are beginning to inquire about positions on various committees. I think the message has finally gotten out and people are looking at the many volunteer opportunities positively. We are not there yet, however, as we continue to have the bare number of willing volunteers to serve as District Directors in many of our regions.

**Cohesiveness:** I am encouraged by the high amount of intraregional activity and communication that is taking place. In the Mideastern Region, we have evidence of the chapters there communicating amongst themselves and there have been talks about planning regional events. RVP Onuka Ibe is looking into the possibility of a multi-chapter initiation in the Spring 2005 semester. Three years ago, the Mideastern Region was nothing more than a collection of chapters that had nothing to do with each other. I commend Onuka and his predecessors for their efforts over the past few years in turning the region around.

The Allegheny Region has utilized a chat room on a weekly basis. The results of this are apparent as chapters have begun to counsel each other operationally as well as extend invitations to each other's events.

East Central Region has benefited from a relationship that the Beta Pi and Theta Kappa Chapters have formed with each other. Previous reports by me have noted Theta Kappa as a struggling chapter in terms of operational standards, membership size, and motivation. The assistance that Beta Pi has provided to Theta Kappa has greatly assisted Theta Kappa with getting back on their feet. I hope that the two chapters, who are close to each other geographically, will continue this relationship for years to come.

The New England Region has traditionally been a close-knit region. RVP Paul Carpinella has plans for a regional newsletter to continue in that regard.

## **COMMITTEE SUMMARY**

Current Committee Chairs are as follows:



<b>Committee</b>	<b>Chairperson</b>
Alumni Development	Kathy Thompson (interim)
Community Service	Liz Negrotti
Discipline	Mark Chiacchiari
Professional Development	Alan Brunton
Scholarship and Awards	Corie Schilberg
Conferences and Events	Maria Aseron

The search continues for a chair for the Alumni Development committee. A few names are on the table for consideration and the team and I are following up with those people.

The provincial Community Service Committee consists of Tom Calloway, Dawn Pitzer, and Corie Shilberg. The committee has effectively promoted Ronald McDonald House charities at provincial events. This practice will continue. I am particularly pleased with the overall performance of the province in supporting the national blood drive campaign. The Northeastern Province collected the largest number of units of blood. I attribute much of this success to the ability of the provincial committee and the provincial leadership team to communicate to our chapters and create a sense of belonging to the province and national Fraternity.

There are no individual discipline issues under consideration by the Discipline Committee.

The Professional Development Committee consists of Barbara Balcita, Margaret Bratteson, Reina Hayes, Valerie Hoffman, Kelly Lore'n Metzger, and Tyrone Newsome. The committee is considering a provincial honorary initiate program and will begin to compose a list of effective professional events to provide to all chapters in the province. The leadership team noted a high level of success with career fairs and conferences at several chapters in the province. As a result, we have tasked this committee with composing a career fair execution guide to assist all other chapters in the province to execute equally effective events.

The Scholarship and Awards committee consists of Kristen Conner, Conchita Dixon, Bryan McMillan, Mary Stefanou, and Christine Braman. The committee is ramping up for Collegian of the Year promotion and judging. Awards submissions for the province were marginal at best this past year. The committee will also begin to promote the submission of awards earlier in the year and periodically check with chapters on their progress. It was also noted that volunteers should inquire as to the activities of the chapters' VPSA when visiting chapters. Likewise, we encourage our consultants to do likewise. It is our concerns that many collegiate members are running for this position and doing little with it.

The Conferences and Events committee is memberless with the exception of its chair. Maria has done a great job with preliminary planning of this year's provincial events. I am very satisfied with the discussion and pre-planning that occurred at our recent leadership meeting. I am confident that this year's events will be better than in the past.

## **DISCIPLINE & ASSISTANCE ISSUES**

Mu Chapter is completing a guidance period. The recommendation is to place them back on guidance until August, 2005. The chapter is fundamentally weak in all areas of operations. The current officers have been more responsive; however, the chapter's level of operational knowledge has degraded to such a low point that local leaders are struggling to educate the chapter. It is recommended that this chapter be prioritized for a staff visit and that training similar to that offered to a newly installed chapter be provided.

Mu Tau Chapter remains on guidance until February 2005. I recommend that Mu Tau receive a staff visit. While the lack of operational knowledge is not as profound as Mu Chapter, Mu Tau would benefit from basic training in all Delta Sigma Pi chapters operations areas. The enthusiasm of the chapter is higher than it has been in the past. The current leaders are committed to renewing the chapter, but can become frustrated when they fail to meet an operational requirement.

Beta Nu Chapter completes a period of guidance. It is recommended that the chapter not be placed on any additional form of assistance or discipline. The team is very pleased with the chapter's progress.

Eta Xi Chapter is on guidance until February 2005. No additional action is necessary at this time.

Kappa Lambda Chapter was placed on guidance through August 2004. No additional action is necessary. The chapter's initiation was much stronger in the spring semester. Additionally, the chapter sent representatives to provincial events and submitted awards. Historically, the chapter has not performed well in any of these areas.

Omega Chapter accepted an offer of receivership that expires in August 2004. The chapter showed marginal

## February 2005

### **TRAVEL/MEETING SUMMARY**

<b>Date</b>	<b>Event</b>	<b>Location</b>
September 18, 2004	Nick Steinkrauss Lifetime Achievement Award	Boston, MA
October 22-24, 2004	Central Office Visit	Oxford, OH
October 31, 2004	LEAD School	Buffalo, NY
November 13, 2004	Meeting with Provincial Conferences and Events Chair	Philadelphia, PA
November 13-14, 2004	Beta Nu Chapter Semiformal and Business Meeting	Philadelphia, PA
January 8, 2005	Northeastern Province Leadership Team Meeting	Cleveland, OH
January 28-30, 2005	Board of Directors Meeting	Oxford, OH

### **PLANNED TRAVEL**

<b>Date</b>	<b>Event</b>	<b>Location</b>
February 4-6, 2005	Northeastern LEAD Provincial Conference	Herndon, VA
February 18-20, 2005	Southern LEAD Provincial Conference	Birmingham, AL
February 25-27, 2005	Western LEAD Provincial Conference (tentative)	Reno, NV
April 2, 2005	Nu Sigma Chapter 10 <sup>th</sup> Anniversary Celebration	Providence, RI
April 16, 2005	Nu Upsilon Chapter 10 <sup>th</sup> Anniversary Celebration	Morgantown, WV
April 23, 2005	Theta Kappa Chapter Anniversary Celebration	Akron, OH
May 7, 2005	Ohio Dominican Installation	Columbus, OH

### **INTRODUCTION**

As we head into the last part of this biennium, I am pleased overall with the progress the province has made. Availability of volunteer resources in some areas, particularly the Niagara and Mideastern regions continues to be of concern. We have operated for some time on a "skeleton crew" in those areas. With the

travel distances in Niagara and some of the operational challenges in Mideastern, I applaud the efforts of the elected and appointed leaders in those areas.

Overall, it has taken the work of countless people (RVPs, DDs, staff, advisors, chapter officers, chapter members, etc.) to get to where we are today. I continue to be inspired by their hard work and look forward to even greater success in the future.

Volatility in committee chair and RVP positions eased during the past 6 months with all positions remaining filled. The search for a provincial alumni development committee chair continues with the "committee" making little progress. Kathy Thompson has continued to assist with the search. We are in talks with a couple of prospective chairs. I hope to have this filled asap with the hopes of making an announcement before or at the provincial conference in Washington, D.C.

Overall, large operational issues and disciplinary issues in the province are at their lowest in three years. I attribute this to the hard work of the RVPs and DDs over the last few years to address issues that had existed at many chapters for some time prior to the past two biennia. Finding increased stability in some areas among volunteers has certainly contributed to this success. Despite the operational successes noted in this report, two chapters were closed since my last report.

## **PROVINCIAL GOAL SUMMARY**

I had previously outlined the goals of cohesiveness and continuity within the province. Those themes certainly come up as I analyze the progress of the province. Rather than outline progress relative to those goals specifically, I will present an overview of operational and organizational progress within the province. The themes of cohesiveness and continuity will be apparent in my report.

### *Chapter Operations*

Chapter finances improved, as gauged by aging reports, with fewer chapter on the report on a month-to-month basis. Chapters where the school issues checks continue to show up on the report from time to time. Despite repeated counseling with the VPFs to send a copy of the payment request to staff as proof that payment is on its way, chapters continue to struggle with transitioning this practice leading us to repeat follow-ups on past due invoices.

Several other chapter challenges continue with regards to operations. Director of Chapter and Expansion Services Dale Clark conducted special visits to Mu Chapter and Mu Tau Chapters. The team is grateful to him for finding the time and energy to provide the assistance required by these chapters. Overall, the Mu Tau visit appears to have been productive. The chapter was receptive and recommendations by Dale following the visit are helpful in further addressing the operational, and motivational, challenges faced by the chapter. I am disappointed by the lack of turnout by the Mu Chapter. Brother Clark's visit, and the reason for it, was previously communicated by both leadership and staff. The minimal participation is representative of the ongoing challenge the team has faced with improving that chapter.

Overall, other chapters continue to struggle operationally. Xi Upsilon continues its ongoing recruiting and pledging efforts in the hopes of achieving a critical mass within the chapter. Motivation problems continue to exist at Eta Xi mostly due to the chapter's small size and a shift of attention by the school away from extracurricular activities over recent years. Nonetheless, the chapter has shown improvement in some operations areas. Theta Kappa is looking stronger than it has in recent years. Most of this can be attributed to the initiation of energetic and committed members.

The team of Regional RVPs is concerned with the effectiveness of Ritual throughout the province. Memorization continues to decline. But, more problematic than that, is that many chapters have abandoned standard rehearsals of Ritual and have taken to "winging it" during initiations. It was noted that part of the problem may be that most chapters do not recognize or place any form of accountability on their Ritual Chair. Policy and bylaws remain silent on the responsibilities of this position. For that reason, my

province stands in support of R05-18 as it would provide, via public policy, guidance on the duties of the Ritual Chair (Article V in Ritual).

### *Chapter Expansion*

The province continues to benefit from strong expansion possibilities. The colonies at Ohio Dominican and Wright State University continue onward to hopeful installation. Ohio Dominican has shown a tremendous increase in potential with the appointment of Suzanne Swire as DD. Wright State, after a much needed leadership change, struggles to get back on track. Membership size is down dramatically, but support from the dean is still strong. A new colony at UMASS – Amherst could be the third chapter added to the New England Region in 4 years should it be installed next year. Strong prospects at Ithaca College, Baldwin-Wallace, and Villanova still have not yielded official colonies. Our prospective colony at Quinnipiac is meeting resistance from school administration. I continue to be hopeful that school administrations at Pace University and New York University will grant us approval to proceed with marketing efforts at these schools. The New York area is in desperate need of additional chapters to help form a stronger fraternal network for the existing Zeta Eta chapter and a growing New York Alumni Chapter.

### *Chapter Awards*

Collegian of the Year submissions were disappointing across the province. Some regions (New England, Niagara, and East Central) reported participation at all or close to all chapters. Across all six regions, however, many submissions were incorrect or incomplete. Submissions over the previous three years had increased in quantity and quality. This past cycle marked a downward trend. The provincial scholarship and awards committee will focus more on communicating the importance of this award and completing applications during the next COY cycle in Fall 2005.

It was noted by the team that many chapters continue to struggle with the implementation of the VPSA position. For many chapters, the position is elected but requirements of the office are not understood or enforced through officer accountability. I have noted that chapter visitation reports have mentioned that staff visits include some form of training/mention of the VPSA position. I encourage the continuation of this practice. The provincial leadership team will continue to focus on this as well.

Overall, I am very pleased with the outcome of the 2004 awards selection. While awards submissions overall were poor in terms of the number of chapters participating, several chapters received national recognition for their tremendous efforts through the 2003-2004 academic year. Many chapters also received awards for the first time in many years, or ever for that matter. Alpha Omicron won the Provincial Community Service Award and the recently formed Pittsburgh Alumni Chapter won Outstanding Professional Activities and Outstanding Collegiate Relations Awards for an Alumni Chapter.

Nu Upsilon won the National Most Improved Chapter award. This is truly a great accomplishment for a chapter that was on receivership when I took office over 3 years ago. It is also a tribute to the leadership they've had over the past three years. Jane Quinn served as their receiver and recently Wayne Lauer stepped up as their DD. Wayne was recognized as the 2004 National District Director of the year. I am proud of what he and the chapter accomplished last year and look forward to even greater things in 2005 and beyond.

Lambda Chapter won the National Outstanding Collegiate Chapter and Outstanding Financial Operations awards. Local leaders recall discussions from as few as 6 years ago when many considered Lambda a chronically poor chapter operationally and motivationally. I applaud the chapter's efforts in turning themselves around. Receiving the award should not mark a climax in their performance. I challenge them to aspire higher yet.

### *Chapter Closures*

The greatest overall change in the province is the closure of two chapters.

Gamma Sigma chapter has been referenced in my previous reports. The chapter was closed by a Board of Directors vote to revoke its charter. A lengthy investigation of the chapter confirmed many violations of risk management relative to pledging and the alcohol portion of our Risk Management policy. A very well-organized attempt by the chapter to cover-up a Fraternity investigation of the chapter ultimately led to its charter being revoked. The dean at the business school at University of Maryland supported the Fraternity action citing an inability to trust a chapter that was so effective at covering up its actions.

Omega Chapter voted to abandon its charter in late September following over a decade of operational challenges. The chapter had been on the verge of closure on several occasions, and its membership had finally become exhausted with the ongoing struggle to stay active. The chapter would essentially elect a new set of members (all of whom had to become officers) right as the entire active chapter became worn out and abandoned support of the chapter. With zero net growth over the past few years, and thus not enough membership to effectively improve operations, the current members of the chapter came to the conclusion that a cycle of non-improvement existed and had become chronic.

### *Provincial/National Events*

Events within the province continue to show improvement, and demonstrate overall progress towards greater cohesiveness within the province. The Buffalo LEAD was very well attended this past Fall. The “host” chapter, Alpha Kappa, organized a social event at a local restaurant the night before the LEAD. It was noted by many at the LEAD, that it was the most energetic and upbeat LEAD this province has seen yet. Many noted that getting to know each other in a social setting the night before helped to break the ice in advance of the educational event. I originally held a concern that a Friday evening social activity would lead to a weak opening session due to lack of sleep, etc. The opposite proved to be reality. Following the event, various members of the leadership team were copied on chapter communications applauding the event and encouraging other to participate at future events. In the past, such responses, were rare at best. Kudos to Associate Executive Director Shanda Gray for resolving the “problem” of having too many people registered for the event. A great time was had by all.

I continue to support the creation of a provincial conferences and events committee. The committee’s focus on analyzing the feedback received from our conferences and analyzing provincial operational trends versus the education we’ve provided helps to minimize the usual complaints received at our events. The committee has also identified a wider variety of presenters, increasing the overall score received by presenters and freeing up elected and appointed leaders in many cases to be available to participate in educational seminars or meet with their chapters. Overall, our event attendees continue to rate our events higher and higher. The committee’s focus on the above mentioned areas has added a much needed dimension to the leadership team.

The number of registrants for the Washington D.C. LPC is very positive. The host region, Mideastern Region, unfortunately has shown dismal interest in the event overall with the remainder of the province providing an overwhelming response to the event. I look forward to the event and continuing on the continuous improvement the province has enjoyed in providing valuable social and educational opportunities to our members.

### *Succession Planning*

All current leaders in the province continue to mull their intentions of rerunning for office or moving on to other opportunities. The prospect of realigning regional boundaries (covered later in this report) confuses the situation as many await the outcome of the provincial council vote to make a final determination. I am encouraged that some new prospects have expressed interest in running for office pending the outcome of the provincial council vote. This is a tribute to the easing of travel required to lead certain portions of the province.

## **COMMITTEE SUMMARY**

Current Committee Chairs are as follows:

<b>Committee</b>	<b>Chairperson</b>
Alumni Development	Kathy Thompson (interim)
Community Service	Liz Negrotti
Discipline	Mark Chiacchiari
Professional Development	Alan Brunton
Scholarship and Awards	Corie Schilberg
Conferences and Events	Maria Aseron

As noted above, a search continues for an Alumni Development Committee chair. We are in talks with a couple of candidates.

The provincial Community Service Committee continues to improve upon the momentum it has enjoyed. The selection of Ronald McDonald House Charities a few years ago has united the province in a single event. It was interesting to note, at the Buffalo LEAD, that chapters are beginning to participate automatically (without prompting) in pop tab collections. I am proud of the increased provincial unity the event has brought.

The community service committee continues to support the National Community Service Committee's efforts with regards to the national blood drive. Some chapters note frustration with the event due to a lack of local blood bank, etc. It was noted by the team that communications to chapters can be clarified to better explain that support of a blood drive is recognized and that local hospitals may serve as good substitutes to blood banks, particularly in rural areas.

The discipline committee may have to consider two appeals in Washington, D.C. I am currently working through some inconsistent details with respect to one appeal. The paperwork appears to be in order for the other.

The Professional Development Committee continues to focus on several items. First, I've asked the committee to investigate the formation of a provincial honorary initiate program. Second, they are investigating the feasibility and requirement of a proposal by one of last year's regional COYs to offer a career fair at future LPCs. Third, they are seeking out chapters in the province who appear to be challenged with CEI and assisting those chapters with reminders, etc.

The Scholarship and Awards Committee continues to be strong. I outlined provincial successes in awards earlier in my report. I have challenged the committee to continue to publicize the awards program and to communicate more regularly with chapter VPSAs in the hopes of increasing the effectiveness of the position. I also challenge the province's alumni chapters to participate more actively in the awards program.

The newly formed Conferences and Events Committee is in need of more members. Maria Aseron has expressed that she will hand the committee over to somebody new at the close of the biennium. A search continues for that person in the event that the next PVP desires to continue on with the committee. It remains an ongoing option for the province to officially create the committee by virtue of provincial council vote. I recommend not doing so at this time as our experience with the committee is still new and future PVPs may wish to manage events differently.

## **DISCIPLINE & ASSISTANCE ISSUES**

As noted above, Gamma Sigma and Omega Chapters are closed by virtue of revocation and abandonment, respectively.

A warning letter was sent to Zeta Psi after their school suspended their pledge program due to alcohol violations and defiance of school authorities by its pledges. The chapter resisted counseling by RVP Carpinella and me to expel the pledges from the pledge class. The chapter did form its own plan of offering a school wide risk management event and bringing in a Fraternity risk management speaker. This met the school's approval and their pledge program was restored after two weeks. I communicated to the chapter President, and she in turn to the chapter, that the chapter has had several "minor" issues in the past few years. The chapter is hereby placed on notice that any future "minor" issues will result in immediate probation.

Mu Chapter continues to present a profound management challenge. The chapter does not meet regularly and is inconsistent in responding to communication by its leaders. The chapter will most definitely continue on guidance until August. RVP Ibe and myself are considering disciplinary action in response to minimal progress towards operational improvement. Revocation is a future possibility should the chapter's lack of responsiveness or financial controls continue.

Mu Tau Chapter is scheduled to come off of guidance in February. Correspondence received from ex-pledges in the Fall cited lack of professionalism and deviation from the approved pledge education program. RVP Ibe is following up on this with the chapter and a recommendation with regards to guidance or other action will be made in time for the provincial council meeting.

Eta Xi's guidance should be extended to encourage them to maintain focus on other areas of improvement. The chapter has done well in meeting its performance objectives so far. There are still a few objectives that require better focus. Specifically, the chapter did not send anybody to LEAD in Buffalo, did not conduct the fundraising activities outlined, and did not maintain a minimum of 20 members. I, as well as their RVP and DD, believe they are capable of meeting these objectives.

## **RECOMMENDATIONS**

I am tasked with composing a policy (R04-34) regarding provision of access to Fraternity systems and data. I have made little progress with it and did not submit it for the Board of Directors meeting.

Following discussions at the August leadership meeting, my team decided to compose recommendations regarding the a) the Risk Management Policy and charitable scavenger hunts, and b) the elimination of the Grand Chapter Congress Travel Fund. I have tasked two members of the leadership team with writing these proposals and will submit them for Board consideration when received.

The Risk Management Policy recommendation is a revision of wording to clarify policy regarding scavenger hunts. The team feels the current policy is vague on whether or not scavenger hunts are prohibited as a pledge activity or as any form of chapter activity. The placement of scavenger hunt wording creates the appearance that the policy is exclusive to pledge programs.

The Grand Chapter Congress Travel Fund recommendation is in response to the referrals from the Northeastern Provincial Council to the Board of Directors regarding the ways the fund is handled (R04-22 and R04-24). Specifically, the team will recommend that the fund be eliminated and that chapter budgeting tools be revised to assist chapters to plan for Grand Chapter Congress on their own.

I recently noted that the Fraternity expense reimbursement policy provides direction on expense report submission dates (January 10 and June 30) but is unclear on the dates during which expenses are incurred for those two reimbursement periods. Vice President – Finance Joelle Berlat has been made aware of this. She has subsequently proposed an amendment to policy to address it. My team and I stand in support of it.

One proposal was received for consideration at the Northeastern Provincial Conference. It is a proposal to perform an overall reorganization of regional boundaries within the province. I was instructed via an informal straw poll at the 2004 provincial council meeting to form a task force to do the analysis and report back findings and any proposals that seemed appropriate on this matter. The task force noted that two chapters, Xi Upsilon and Theta Pi may be better served by other provinces. After discussions with these

chapters and the potential receiving provinces, we have opted to not recommend a provincial boundary change at this time. Xi Upsilon requested to remain in the Northeastern province, citing close relations with chapters in its current region. Theta Pi voted to defer to the leadership team's recommendation. Following discussions with North Central Provincial Vice President Pete Bjelan, the team opted to take no action at this time due to efforts in the North Central Province to improve operational performance in the region that could have potentially received the chapter.

Overall, I and the team support the proposal presented by the provincial task force. It would go far in resolving inequities in terms of driving distance and constituency (representation) size within our regions. The areas that would most significantly benefit from the proposal are the state of Ohio where a large number of chapters exist within a single region the Allegheny region where a large amount of distance separates the chapters in the region today. The team continues to be concerned about availability of volunteer resources in northern New York. This is a problem that has existed for some time and will likely continue to exist in the future regardless of regional boundaries. Current Niagara Regional Vice President has been focused on identifying interested people in the hopes we'll be able to determine prospective leaders in time for elections at Grand Chapter Congress.

## **CONCLUSION**

I am looking forward to the final six months of this biennium and am optimistic that the province's upward operational trend will continue. When I ran for this office for the first time over three years ago, I promised that I would be in it for the long haul and would serve more than one biennium to bring continuity back to the office. I believe the continuity of having a leader in office for 4 years was beneficial for the province. I sincerely hope this trend will continue in the future.

After carefully considering running again for provincial vice president, I have made a difficult decision to turn this office over to somebody else at the Orlando Grand Chapter Congress. Since its inception, I have been a strong advocate of the Vice President – Organizational position and have had many ideas for it. As such, I will be handing the reigns of the province over so that I can pursue the VPOD position in August. Since I made this decision, I have been very nostalgic as I've deeply enjoyed many parts of this position. This has been one of my greatest fraternal experiences yet, and I will always look back with fond memories on the many dedicated volunteers and energetic alumni and collegiate members I've worked with. I look forward to continuing to work with them in a different capacity.

# **REPORT OF THE REGIONAL VICE PRESIDENTS**

## **Report of the Allegheny Regional Vice President**

**Barb Balcita**

February 6, 2005

### ➤ PRIOR YEAR GOALS

- Continue to be a leading Region Nationally



- During the LEAD in Buffalo, the Allegheny Region won most of the awards presented and all of the National Awards won by the Northeastern Province.
- Greater Chapter Interaction – not met
  - Regional Professional Activity Trip – not planned
  - Regional trip to Central Office – not planned
  - Expanded chat room attendance – cancelled
  - Create the Pittsburgh Area Summer Chapter
  - Invited brothers from throughout the region to attend one another's initiations
- Every chapter obtain 100 points – in progress
  - Every chapter is on track to be a 100 point chapter.
- Get chat room to qualify as a conference for CEI points – not met
  - Due to lack of planning of speakers over the summer, the chat room had little attendance this year.
- Increase chapter operations – in progress
  - VPCO's are required to submit CEI budgets each semester to provide a due date calendar of their submissions.

➤ NEXT YEAR'S GOALS

- Continue to be a leading Region Nationally
- Greater Chapter Interaction
  - Regional trip to Central Office
  - Expanded chat room attendance
  - Regional Professional Activity Trip
- Every chapter obtain 100 points

➤ PERFORMANCE

- Lambda – University of Pittsburgh
  - Great brotherhood
  - Wonderful organizational skills
  - Highly motivated chapter
  - Chapter celebrating 50<sup>th</sup> year of reactivation 2/19/05
- Alpha Gamma – Pennsylvania State University – Main Campus

- They are a hard working chapter that accomplishes all the requirements set by the Fraternity
- Due to transfer of students/brothers to the chapter, Alpha Gamma is becoming more diverse
- Need to recruit new members due to large turnover in chapter
- They lead the region is in attendance for Provincials.
- Theta Rho – Duquesne University
  - Chapter has had a great upsurge in brotherhood
  - New willingness to excel as a chapter
  - The chapter went from one brother owning letters to ordering 39 sweatshirts and t-shirts in the fall.
- Nu Upsilon – West Virginia University
  - Up and coming star chapter
  - They will have a large turnover this year. If there is no recruiting this semester, they will only have 9 brothers returning in the fall.
  - Chapter celebrating 10 year anniversary 4/16/05
- Xi Upsilon – Marshall University
  - Struggling chapter
  - They started the year with 5 brothers and initiated 3 in the Fall. One brother graduated and one new brother did not return to school in the Spring which brings the chapter to 6 brothers. Recruiting is key for the continuation of the chapter.
  - Highly motivated members, they only have a handful of brothers, but accomplish that of a large chapter. Each officer holds multiple offices and the work gets done.

➤ GOALS FOR CHAPTERS NEXT YEAR

- Lambda
  - Keep motivation
- Alpha Gamma
  - Attend Grand Chapter Congress for the first time in at least a decade
  - Apply for awards
  - Mingle with other chapters
- Theta Rho
  - Travel to & mingle with other chapters
  - Win Most Improved Chapter Award

- Nu Upsilon
  - Win Most Outstanding Chapter
- Xi Upsilon
  - Foster consistent growth by recruiting more underclassmen
  - Maintain larger chapter size to allow for continuity
  - Apply for awards

➤ ALUMNI CHAPTERS

- Pittsburgh Alumni Chapter
  - Franchised
  - Increase size of chapter by attracting more involved alumni
  - Utilize Pittsburgh Area Summer Chapter as a farm system for the alumni chapter

➤ REVIEW OF REGIONAL LEADERSHIP

▪ DISTRICT DIRECTOR ASSIGNMENT

- Lambda – Pat Flynn
- Alpha Gamma – Emily Sears
- Theta Rho – Arnel Balcita
- Nu Upsilon – Wayne Lauer
- Xi Upsilon – Shanna McClure

▪ OTHER ASSIGNMENTS

- Allegheny Regional Vice President Assistant – Arnel Balcita

▪ PAST TRAVEL

- 09/28/04 – Pittsburgh Alumni Chapter – Chapter Meeting
- 09/29/04 – Theta Rho – Chapter Meeting
- 10/05/04 – Pittsburgh Alumni Chapter – Happy Hour
- 10/22/04 – Nu Upsilon – Freight Farm
- 10/30/04 – LEAD School Buffalo

- 11/02/04 – Lambda – Pledge Speaker/Awards Party
- 11/03/04 – Theta Rho – Initiation
- 11/07/04 – Nu Upsilon – Initiation
- 11/18/04 – Lambda – Pledge meeting/meeting with President & VPPE
- 11/20/04 – Xi Upsilon – Initiation
- 12/04/04 – Lambda – Initiation
- 12/07/04 – Pittsburgh Alumni Chapter – Chapter Elections
  
- PLANNED TRAVEL
  - Alpha Gamma – TBD
  - 04/16/05 - Nu Upsilon – 10 year banquet
  
- EXPANSION OPPORTUNITIES
  - Robert Morris University – Reactivate Iota Tau – Interest expressed by friend who is an underclassmen Marketing major
  - Pennsylvania State University: Altoona
  - Carnegie Mellon University
  - Indiana University of Pennsylvania – project of COY Jason Griffiths

**Report of the Niagra Regional Vice President**  
**Sparky Graves**

January 20, 2005

Travel Summary for the Fall Semester

<b>Date</b>	<b>Event</b>	<b>Location</b>
Aug. 24, 04	Mu Pi Dinner with Pres and DD	Erie, PA
Sept. 8, 04	Alpha Kappa Dinner for DD transition	Buffalo, NY
Sept. 14, 04	Mu Pi Recruiting Event	Erie, PA
Sept. 19, 04	Steinkrauss Award Dinner	Boston, MA
Oct. 5, 04	Omicron Rho Business and Pledge Meeting	Ithaca, NY
Oct. 15, 04	Alpha Kappa Business and Pledge Meeting	Buffalo, NY
Oct. 30, 04	LEAD School	Buffalo, NY
Nov. 4, 04	Mu Pi Business Meeting	Erie, PA
Nov. 6, 04	Alpha Gamma Tailgate	State College, PA

Nov. 8, 04	Pittsburgh Alumni Chapter Dinner/Meeting	Pittsburgh, PA
Nov. 20, 04	Xi Tau Initiation	Syracuse, NY
Dec. 4, 04	Kappa Lambda Initiation	Binghamton, NY
Dec. 30, 04	Mu Pi Dinner with Pres, SVP and DD	Erie, PA
Jan. 7-9, 05	Northeastern Leadership Team Retreat	Cleveland, OH
Jan. 11, 05	Mu Pi Exec Committee Meeting	Erie, PA

### Planned Travel

- Alpha Kappa Business Meeting January 21
- Northeastern Provincial Conference February 4-6
- Kappa Lambda Rose Dance TBA
- Xi Tau Business Meeting TBA
- Omicron Rho Initiation TBA
- Mu Pi Initiation and Rose Dance April 2
- Pittsburgh Alumni Chapter Event TBA
- Grand Chapter Congress August 9-13

### Review of Officer Goals:

- CEI every chapter at 30 or above CEI at calendar year end 12/30
- Every Chapter submitted a COY candidate and packet to the awards committee
- Every chapter attended LEAD in Buffalo
- 
- Region hosted LEAD (great time had by all)
- Individual chapter highs at the Buffalo LEAD:
  - Alpha Kappa hosted a great social event and had 25 or so LEAD attendees
  - Xi Tau won the most regional awards
  - Kappa Lambda won the only provincial award from the region
  - Mu Pi was MOC of the region
  - Omicron Rho received their official charter
- COY committee consisted of alumni volunteers from each chapter
- I made a visit to every chapter this Fall. Plan to do the same in the Spring
- Ritual memorization at chapters was good to great. Look forward to the Niagara region continuing to set the example.
- Cornell had its first semester
  - No DD
  - great chapter advisor
  - I wish they would ask me more questions (from all officers)
  - Used first semester as 'test' plan to make adjustments for second semester
- Need to concentrate on transition (seems like a lot is missed, forgotten or not transitioned from one Exec Comm to the next)
- Two DD's still open (Cornell and Binghamton) need to work on VPAR's and alumni for volunteer list
- Every chapter is registered for DC
- Rochester alumni notified Central Office to be listed as a contact person

### New Officer Goals:

- Find a replacement!! That is my first goal. As I stated at the start of this term, this is my last as RVP. With or without a replacement
- Find volunteers to fill all leadership vacancies in the region. Even the potential new region, which would include Albany
- 100% participation at Grand Chapter Congress
- All chapters achieving 100 points. This is something I would like to see happen. But, the chapters themselves have to have this as a goal for it to happen also.

- Leadership retreat, maybe June or July, for NY state and surrounding area.

### ***Collegiate Chapter Performance and Status***

- Alpha Kappa
  - They have not submitted for an award in years. Need to change this.
  - The community service and professional programs are always strong.
  - Hoping that the Buffalo LEAD attendance will plant the seed for future attendance at Delta Sigma Pi events rather than just Alpha Kappa events
- Kappa Lambda
  - Strength is its campus involvement, recognition. Part of this is due to the fall recruiting fair that chapter runs in conjunction with the school. They earn a lot of money and recognition for this.
  - Lost their DD who was an alumni of the chapter and who understood the big picture. Need to find someone and this has been a problem with them
- Mu Pi
  - Strength recently has been its leadership
  - They seem to be back on track and wanting to be the best again
  - Have been getting some recognition from outside sources recently including an article in the local paper for community service and campusfundraiser.com for a really good fundraising event.
  - Need to use their success for recruiting
  - Alumni support and volunteers is still great
  - They have the opportunity to win many awards again. Just need to have the confidence to do so.
- Xi Tau
  - Strength continues to be the relationship with the School of Business
  - Attendance is always good at national events
  - Fundraising on campus is still not permitted. This continues to be a weakness for money. Rely on school and dues for money.
  - Very good initiations, by the book and attended by faculty brothers
- Omicron Rho
  - Need a DD for the chapter, or work with advisor on some of the national stuff a DD handles. Advisor is very active, more like a DD than advisor.
  - Need to let bygones be bygones and look forward to the future. Meaning don't worry about what went wrong or not so smooth in the Fall and make adjustments for the Spring and next year.

### Review of Regional Leadership

- District Directors
  - Currently have 3 DD's (Sarah Ross at Xi Tau, Beth Bivona at Alpha Kappa and Jason Nottingham at Mu Pi) other 2 schools are without
- Potential Leadership (names of future leaders/plan for cultivating leaders)
  - Plan to work with VPAR's this semester to find alumni within the region
  - Most alumni that have been active are going through major changes in career or family in the next year
- Officer Succession (surplus leadership for DD/RVP/PVP/committees)
  - Yeah Right!!!

### ***Expansion Inquiries/Possibilities and Status of Existing Colonies***

- Dale had positive talks with Ithaca College and SUNY Oswego
- Ithaca is going through a Dean change in the Spring semester, suggested calling in April to continue talks

## Report of the East Central Regional Vice President **Scott Sabol**

February 5, 2005

### *Summary:*

If I had to choose two words to describe the state of the East Central Region at this time they would be "Status Quo". Those two words should be taken in both a positive and negative context. On the positive side, all chapters are performing well, paying their bills on time and avoiding any disciplinary issues as has been the case for many years in this Region. On the negative side, very few chapters are striving to be "all that they can be". When I say that, I refer to thinking bigger and better and to thinking outside the box. Too often I see Chapters holding an event that many Brothers don't care about simply to fulfill a requirement. I encourage all chapters in this semester and beyond to add new ways of thinking to your planning process and to take advantage of all the resources available to Deltasigs. These resources include your DD, RVP, PVP and Central Office Staff in addition to local university resources.

My plans and goals for the Spring Semester include:

- Find a Replacement to take over when I leave office at GCC in August
- Increase interaction with Chapters through more frequent email and phone conversations
- Hold a "Chapter Management" conference (date TBD) that will include presentations on applying for awards, effective transitioning, Ritual presentation and Event planning.
- Bring up Regional CEI point average
- Increase interaction between Alumni and Collegiate chapters

### *Chapter Performance Summary (CEI Status as of 02/01/05)*

<b>Nu</b>	<b>Ohio State University</b>	<b>31.50</b>
<b>Alpha Theta</b>	<b>University of Cincinnati</b>	<b>43.50</b>
<b>Alpha Omicron</b>	<b>Ohio University</b>	<b>43.50</b>
<b>Alpha Upsilon</b>	<b>Miami University (OH)</b>	<b>33.00</b>
<b>Beta Pi</b>	<b>Kent State University</b>	<b>37.50</b>
<b>Epsilon Tau</b>	<b>University of Dayton</b>	<b>26.00</b>
<b>Theta Kappa</b>	<b>University of Akron</b>	<b>33.00</b>
<b>Theta Lambda</b>	<b>Xavier University</b>	<b>28.50</b>
<b>Theta Pi</b>	<b>Bowling Green State University</b>	<b>51.50</b>

At the time of this report, all chapters are current with their accounts with Central Office and there are no disciplinary issues to report.

**Colony Summary:** There is good and bad news to report on this front. Organizational difficulties have significantly slowed the progress of the Beta Mu Chi Colony at Wright State. I hope that the addition of Shawn Heyderhoff (former Educational and Leadership Consultant) will bring some life back to the Colony and set them up for a 2005/2006 installation. On the other hand, thanks to the addition of Suzanne Swire as their District Director and the efforts of a very strong group of dedicated individuals, the Omicron Delta Upsilon Colony at Ohio Dominican University has hopes for a spring 2005 installation.

Other expansion possibilities are currently being explored at Youngstown State, Baldwin Wallace and Toledo.

### ***Individual Chapter Goals***

The primary goal for every chapter is to achieve 100 CEI points. However, CEI is only one small measure of a Chapter's strength. The ultimate goal is to work with each chapter to develop a strong well rounded program of Community Service, Professional Events and Fundraising coupled with a strong recruiting and retention program. However, this must be done with the realization that each chapter has a different culture and programs that work for one may not work for another. It is my intent to focus on these individual cultures and build programs around them.

However, it can not be ignored that CEI is no longer a "who can get the most points" system. It is made up of the core items that chapters need to complete by policy. Therefore, if a chapter has a low CEI total it indicates that there could be a performance issue with the chapter. Currently there are only two chapters in the Region below the minimum CEI point total at this point in the year and both those chapters are short due to late submissions (vs. simply not doing it). Efforts will be made to help the VPCO's get items submitted on time to avoid disciplinary actions.

### ***Alumni Chapter Update:***

As of the time of this report, there are four franchised alumni chapters within the East Central Region. Cleveland, Cincinnati, Toledo and Akron-Canton. Toledo is the newest chapter and is still in the growing phases but is progressing well with their professional and social programming however; they have recently lost two key members to job relocations. The future of the chapter will depend on how the current members respond to this challenge. My only concern that exists with the alumni chapters now is the close proximity of the Akron-Canton chapter to Cleveland. By combining these chapters a much stronger membership would result. Both chapters have smaller active memberships at this time making them less effective. A merger of the two could result in a significantly stronger alumni effect in the Northeast Ohio area.

### ***Regional Leadership:***

Due to job relocations and promotions, there are several chapters without DD's at this time. I am currently searching for replacements for all chapters except Theta Pi. That position will be held open pending the outcome of the Regional Realignment vote. I am proud to have an ideal mix of new DD's, Past Collegians of the Year (COY's) and experienced Golden Council members. District Directors as of the time of this report are: (\* indicates Golden Council Member @ indicates past East Central COY)

Nu – Vacant

Alpha Theta – Chip Hitte

Alpha Upsilon – Joe Miller

Alpha Omicron – Vacant

Epsilon Tau – Matt Kitchie (Pending)

Beta Pi – Rich Garber \*

Theta Kappa – Diana McClurg

Theta Lambda – Jason Kraus @

Theta Pi – Vacant

Omicron Delta Upsilon – Suzanne Swire

Beta Mu Chi – Shawn Heyderhoff (Pending)

### ***Travel:***

Fall Semester Travel

- July – December: Cleveland Browns Fundraising Events – Multiple Chapters
- September
  - Beta Pi Chapter Meeting
  - Theta Kappa Chapter Meeting
  - Akron/Canton Alumni Chapter meeting
- October
  - LEAD School – Buffalo NY
  - Theta Pi Chapter Meeting



- Cleveland Alumni Chapter Meeting
- Theta Kappa Chapter meeting
- November
  - Cleveland Alumni Chapter meeting
- December
  - Beta Pi Chapter Meeting
  - Cleveland Alumni Chapter meeting
- January
  - Northeastern Provincial Leadership meeting – Solon, OH

Planned Travel for the Spring Semester (all dates TBD):

- February
  - Northeastern LEAD Provincial Conference – Washington DC
  - Beta Pi Chapter meeting
  - Theta Pi Chapter Meeting
  - Theta Kappa Chapter Meeting
- March
  - Alpha Omicron Initiation
  - Beta Mu Chi Colony Meeting
  - Omicron Delta Upsilon Colony Meeting
  - Epsilon Tau Chapter meeting
- April
  - Alpha Theta Initiation
  - Theta Lambda Chapter Meeting
  - Epsilon Tau Initiation
  - Alpha Upsilon Initiation
- May
  - Possible Installation of Omicron Delta Upsilon
  - Nu Chapter meeting
  - Possible Regional Chapter Management Conference – Location TBD
- August
  - Grand Chapter Congress – Orlando, FL
  -

**Report of the New England Regional Vice President**  
**Paul Carpinella**

February 6, 2005

Fall 2004 Travel

Date	Location	Description
September 12, 2004	Amherst, MA	Umass Amherst recruiting event
September 13, 2004	Waltham, MA	Boston Alumni Chapter meeting
September 18, 2004	Boston, MA	Nick Steinkrauss LAA dinner
September 19, 2004	Waltham, MA	Lambda Tau chapter visit
September 28, 2004	Smithfield, RI	Xi Psi chapter visit
October 1, 2004	<i><b>Waltham, MA</b></i>	Lambda Tau pinning
October 15-17, 2004	Albany, NY	Zeta Psi and Theta Upsilon chapter visits
October 18, 2004	Boston, MA	Boston Alumni Chapter meeting

October 23, 2004	Amherst, MA	Umass Amherst colony visit
October 29-31, 2004	Buffalo, NY	Northeastern LEAD School
November 8, 2004	Attleboro, MA	Boston Alumni Chapter meeting
November 14, 2004	Bristol, RI	Regional Volleyball Tournament
November 15, 2004	Quincy, MA	Xi Psi executive committee meeting
November 19, 2004	Waltham, MA	Lambda Tau initiation
November 20, 2004	Smithfield, RI	Xi Phi/Xi Psi joint initiation
November 20, 2004	Burlington, MA	Lambda Tau banquet
December 4, 2004	Storrs, CT	Theta Iota Initiation

### **TENTATIVE SPRING TRAVEL DATES**

Date	Location	Description
January 23, 2005	Bristol, RI	Nu Sigma chapter meeting
February 4-6, 2005	Washington, DC	Northeastern Provincial LEAD/Provincial Council

### Regional Goals

- 1) *In progress* Increase communication along the leadership lines to involve collegiate chapters to a great degree
  - a. October 2004 Regional Meeting helped a great deal with this goal. The mostly open discussion format allowed the Leadership Team and the chapter leaders the chance to share ideas and contacts.
  
- 2) *In progress* Increase chapter interaction to the point where it becomes natural for the chapters to interact and plan events with one another
  - a. Regional events such as the volleyball tournament, and Regional Meetings have helped bring the chapters together more than they have in the past.
  - b. Regional committees have been slow to form, but chapters are communicating with one another on joint events.
  - c. The regional newsletters still serves as a great resource for the chapters and is still very popular.
  
- 3) *Needs Improvement* Increase alumni involvement so as to utilize the Deltasig network within the New England Region
  - a. For the most part, the chapters still need to understand how to use their alumni networks to provide support on a level that is nonfinancial.
  
- 4) *In Progress* Each chapter must reach the 100 point CEI mark
  - a. CEI reminders in the regional newsletter have helped everyone in the chapters understand key dates and CEI logistics.
  - b. The CEI Coordinator position was created to remind VPCOs of upcoming due dates.
  - c. I am very impressed with the CEI improvement in the region. All but one chapter is on pace to reach 100 points.

### Collegiate Chapter Status Reports and Goals

**Zeta Psi – State University of New York Albany**  
 Current CEI Points: 33.00

Strengths:

- Morale – the chapter seems to have a good fraternal bond and is close to one other.
- Financial Management – their account balances are usually more than enough to cover expenses and they continuously run successful fundraisers.
- Professional Activities- annual career fair draws top companies to the campus and has created a great working relationship with Career Services as well as with the faculty.
- Events – the chapter is doing well in its events requirements as they have completed 5 Professional and 4 Community Service events.
- Recruiting and Pledge Education – the strong relationship with the faculty and administration has made recruiting easier.
- National Attendance – the chapter has sent a good amount of attendees to the provincial and regional events and meetings.

Weaknesses:

- Risk Management – the chapter received a Warning Letter earlier in the semester for requiring the pledges to construct a pledge banner, which was not listed in the PE program approved by Central Office. Their DD is working closely with them to avoid future risk management infractions. Also, as a result of alcohol allegations, the chapter has asked Nick Steinkrauss to come speak to them about the Fraternity's Risk Management Policy, and the chapter will be putting on a campus-wide alcohol awareness event.

Goals for the Chapter:

- 100 CEI Points
- Strict adherence to the Risk Management Policy
- Heavier concentration on ritual

Theta Iota – University of Connecticut

Current CEI Points: 33.00

Strengths:

- Finances- financial management and fundraising are top priorities for the chapter
- Recruiting and Pledge Education- after having 2 large pledge classes last year, the chapter initiated a pledge class of 12 this semester. Despite the small class size, the new brothers seemed knowledgeable about the fraternity and all seemed very excited about it.
- National Attendance – last year the chapter only had 1 brother attend both the LEAD and Provincial Council. This year, the chapter sent a good number of brothers to the Buffalo LEAD and had the most brothers at the Regional Meeting in October.
- CEI- the chapter has a good CEI management system in place, and is working hard to stay on top of deadlines.
- Events- the chapter is on track for the required number events, as they have completed 4 Professional and 3 Community Service events.
- Morale- the chapter is very close and they have good relationships with one another.
- Communication – the chapter has greatly improved in their communication to the Leadership Team. A lot of credit for this goes to DD Luis Soares, who has established a great working relationship with the chapter.
- Alumni Relations- the chapter continues to have excellent working relations with their alumni brothers.

Weaknesses:

- Risk Management- the chapter had an alcohol violation accusation dismissed by the school. While the chapter did follow risk management protocol, they need to be careful in arranging events that seem to toe the risk management line.
- Ritual- a small number of ritual team members had their parts memorized.

Goals for the Chapter:

- 100 CEI Points
- Strict adherence to the Risk Management Policy
- More complete ritual memorization

***Theta Upsilon – Siena College***

Current CEI Points: 25.50

Strengths:

- Risk Management-the chapter and the DD have a good understanding of the Risk Management Policy and strictly adhere to it.
- National Attendance – the chapter has stepped up their presence on the national scene, as they sent a good number of brothers to the Buffalo LEAD and have a lot of registrations for the Washington Provincial.

Weaknesses

- Financial Management – the chapter needs to work harder to make sure that all financial obligations are paid in a timely manner.
- Attendance – the chapter has struggled to get quorum at meetings, but has worked hard to get “deadwood” brothers out of the chapter.
- CEI Reporting – the chapter needs to work harder to file CEI reports in a timely manner.
- Recruiting-the chapter continuously runs a small number of recruiting events and does not utilize any type of alumni faculty network. Furthermore, there was confusion among the officers as to who was responsible for recruiting.
- Events – to this point, the chapter only has credit for 3 Professional and 2 Community Service events.

Goals for the Chapter:

- More attention the CEI reporting system
- Increased number of recruiting events, as well as a more concrete recruiting plan
- More concentration on events to ensure all required events are completed

**Lambda Tau – Bentley College**

Current CEI Points: 33.00

Strengths:

- Financial Management – financial management has gone from a weakness to a strength for the chapter. The Treasurer and Executive Committee as a whole have done an excellent job in keeping the finances in order and reducing dues. Their DD, Deb Lang, has also provided a great deal of support and financial management advice.
- CEI – the chapter has made accurate and timely CEI reporting a top goal.
- Ritual-the chapter’s fall initiation went well despite the fact that they hadn’t had an initiation in over a year.
- Events – the chapter has completed 5 Professional and 5 Community Service events.
- Risk Management

Weaknesses:

- Faculty Interaction – the chapter needs to work harder to include its faculty brothers in their programs.

Goals for the Chapter:

- 100 CEI Points
- Increased interaction with faculty
- Strict adherence to internal financial policies and procedures

**Nu Sigma – Roger Williams University**

Current CEI Points: 42.00

Strengths:

- Recruiting-the chapter has excellent relations with their Dean and other administrators and faculty members. These relationships allows the chapter to utilize the faculty as recruiting tools, while augmenting the faculty support with quality backup recruiting events such as meet the chapter and professional events. They have created a “full service” recruiting structure.
- CEI- the chapter has been able to closely follow CEI deadlines.
- Financial Management- their internal financial policies and procedures are excellent, and they have been able to rely on contributions from campus sources (ie Dean’s office).
- Morale-the chapter’s success has done wonders for their morale.
- National Attendance
- Risk Management
- Pledge Education-the pledges seem to share the enthusiasm that the brothers have and are well acclimated to the chapter.
- Ritual-the chapter runs a clean initiation.

Weakness:

- Events – the chapter has completed 3 Professional and 4 Community Service events. Based on the CEI reports, attendance at these events could be better.

Goals for the Chapter:

- 100 CEI Points
- Foresight to create policies and procedures so as to ensure that current success will spread to the future
- Further utilization of the committee structure to train future leaders

Xi Phi – Umass Boston

Current CEI Points: 30.00

Strengths:

- CEI Reporting – the chapter has improved remarkably in their CEI reporting over the past year. The current VPCO is very organized and works hard to get all reports submitted on time.
- Faculty Support – the chapter has good relationships with key members of the faculty. They still need to learn how to better use those relationships for events.
- National Attendance- President Ariel Koontz has been very active in recruiting brothers to attend national events.
- Risk Management

Weaknesses:

- Financial Management- the chapter has been slow to collect dues in the past
- Attendance – the chapter continues to struggle to get brothers to events and meetings, this has created some burnout amongst the core group of officers.
- Communication – chapter communication seems to be sporadic and often turns negative.
- Recruiting- the chapter has failed to adequately use the faculty and campus resources to recruit. It should be noted, that the chapter did initiate a class of 6 pledges, who seem to have a good grasp for the fraternity.
- Events – the chapter only has completed 3 Professional and 1 Community Service event this semester.

Goals for the Chapter:

- 100 CEI Points
- More communication, as well as more positive communication
- Increased focus on events
- Officer reports sent out via e-mail to members to keep everyone informed of chapter national and region events, as well as the current chapter status

- More faculty interaction

#### *Xi Psi – Bryant University*

Current CEI Points: 30.00

##### Strengths:

- Financial Management
- CEI
- Pledge Education- the pledges are well acclimated to Deltasig life and have become active members.
- Recruiting-the chapter has been able to recruit good students who have been able to help the chapter and will help keep the success going in the fall.
- Risk Management.
- Events- the chapter has completed 4 Professional and 4 Community Service events.
- National attendance.

##### Weakness:

- Ritual-the chapter needs to put a greater emphasis on ritual memorization

##### Goals for the Chapter:

- 100 CEI Points
- Complete memorization of ritual

#### *Upsilon Mu Alpha – Umass Amherst*

##### Strengths:

- Fundraising
- Dedicated officer group – the officers seem very dedicated to the group.
- Experienced DD – Tyrone Newsome comes to the colony with a great deal of fraternal experience.
- Community Service.

##### Weaknesses:

- Communication – chapter officers have been slow to answer e-mails.
- Recruiting – the chapter needs to work harder on integrating events into recruiting opportunities. They also need to do a better job of publicizing themselves and make recruiting a top priority.

##### Goals for the Colony

- Recruit 30-40 members
- Attend national events
- Increased communication with the Leadership Team

#### Expansion

- Quinnipiac University  
The project is facing some hesitation from administrators mostly due to worries about past interactions administrators have had with the fraternity at other campuses. Nonetheless, we weren't turned down from trying to start a chapter on campus. Former Nu Sigma President KJ Kelley is on the campus and is willing to work as a DD if a colony is formed. A Deltasig faculty brother has also been identified and is willing to help, and Lesley Kline (sister of a charter member at Cornell) still is showing interest.

## Regional Leadership Team and Active Alumni Chapter Leaders

### **Committee Chairs:**

Professional Activities - Jordan Petroff  
Scholarship and Awards - Laura Bertahmium  
Community Service – Julia Lam

### **District Directors:**

Zeta Psi – Stephen Matheson  
Theta Iota – Luis Soares  
Theta Upsilon – Annie Midgley  
Lambda Tau – Deb Lang  
Nu Sigma – Nick Steinkrauss  
Xi Phi – Joseph DeVivo  
Xi Psi – Peter LaCava

### **Other Positions:**

Regional Webmaster – Jordan Petroff  
NE Biz Editor – Brian Sullivan (Collegian)  
Regional Expansion Chair – Nick Steinkrauss  
Interchapter Relations – Meg Dockery

### **Active Alumni Chapters:**

Boston – Deb Lang, President  
Connecticut - Mike Tetto, President

### **Potential Leaders:**

#### **District Directors:**

Jeremy Basette  
KJ Kelley  
Meg Dockery  
Mark Bounomo  
Bryon Gyogen  
Tyrone Newson  
John Lee  
Heidi Parameter  
Jackie Clum  
Joseph Briggs

#### **Regional Vice President:**

Luis Soares  
Deb Lang  
Peter LaCava

#### **Leadership Succession:**

I am still weighing my options as to whether to return as New England Regional Vice President. The individuals listed above would make great Regional Vice President candidates if I decide not to run again, and I will approach each of them concerning the position. It should be noted for the record, that should I not run I would still serve the fraternity in a District Director capacity.

As per District Director and other Leadership positions, the region has experienced a great re-birth in interest in national leadership. Through working closely with chapter officers, the team has been able help

collegians understand what the life of a national officer is like as well as strategies to do the job well. I am very excited about future leadership in this region.

**Summary:**

The region has made great strides in the CEI and national attendance areas. Communication from the Leadership Team has helped chapters stay on top of important CEI dates and event goals. Regional meetings and events have helped brothers see the value and fun in attending events outside of their campuses. I am confident that we will be able to finish the biennium on good note, and that the success the region is experiencing will continue into the next biennium.

**Report of the Eastern Regional Vice President**  
**Kathy Lazo-Thompson**

February 6, 2005

- **Travel Summary**

Date	Event	Location
July 30-August 1 2004	Northeastern Provincial Leadership Summer Meeting	Cleveland, OH
August 6-8, 2004	National Volunteer Leadership Training Retreat	St. Louis, MO
August 28, 2004	Habitat for Humanity project (w/ Garden State Alumni)	Freehold, NJ
October 30, 2004	LEAD School	Buffalo, NY
November 20, 2004	Eastern Region DD meeting	West Windsor, NJ
December 11, 2004	Zeta Eta Initiation	Jersey City, NJ
January 7-9, 2005	Northeastern Provincial Leadership Winter Meeting	Cleveland, OH

- **Travel, if known:**

Date	Event	Location
February 4-6, 2005	Northeastern Provincial Conference	Herndon, VA
August 10-14, 2005	Grand Chapter Congress	Orlando, FL

- **Regional Summary:**

- After an encouraging conference call with the chapter president and PVP Mark Chiacchiari during the provincial summer meeting, plus the guidance and encouragement of District Director Jayson Massey, Omega decided to turn in its charter. The now-alumni Brothers were encouraged to stay involved in Deltasig, and that Brotherhood is for life.
- All District Director positions were filled with qualified volunteers, both new and returning.
  - Beta Nu – Steve Green
  - Beta Xi – Jason Yourman
  - Zeta Eta – Jeremy Bloch



- Zeta Pi – Brenda Johnson
  - Eta Xi – Alyson Barabas
  - Mu Omega – Jason Black
- The impending birth of my first child in March has and will continue to hinder my ability to be visible on the chapter level. Instead of resigning, I have decided to stay in office to ensure continuity. I have confidence that my District Directors will keep me informed and involved in all important regional matters and support the goals I have set forth—optimal chapter operations, chapter interaction and overall pride in being part of this fraternity.
- **Collegiate Chapter CEI Status:**
  - After the most recent January 15 deadline, regional points are averaging 30.17. Due to late Form O reports and missing the Buffalo LEAD School, 100 points will not be achieved by most chapters. District Directors are aware that chapters failing to make 100 points at year's end may face letters or concern, warning or other disciplinary action, depending on the cause(s) for lost points.
- **Scholarship/Awards**
  - All but one chapter submitted Collegian of the Year nominations. While the submissions were good, there is still room for improvement. It will be a goal for next semester to better educate the chapters about the award qualifications and the application process.
  - Not one chapter submitted an award for the 2003-2004 school year. That was very disappointing. I have asked my District Directors to make that a priority. While chapters without 100 points may not be considered for national or even provincial recognition, it is still important for all chapters to submit for regional awards.
- **Initiation/Ritual Memorization**
  - Zeta Pi and Eta Xi had a joint initiation last fall. There is also interest from another chapter to do the same. Eastern region chapters have the advantage of close proximity to intermingle for initiations and other events.
  - Ritual memorization is encouraged for all chapters. But above all else, a well-run initiation is most important. I have seen where rehearsals are not done properly and vital parts of ritual are mistakenly omitted from the ceremony.
- **Chapter Assistance/Discipline**
  - Only one chapter is currently on any type of assistance (guidance). That chapter has made great improvements in operations. There will likely be a letter of concern or guidance period for another chapter for a sharp downturn in CEI points and Brother participation. Year-end CEI totals in general will determine if more disciplinary/assistance actions are necessary.
- **National Events**
  - Less than 100% Eastern region representation at the recent LEAD School in Buffalo was disappointing. Based on reports submitted by consultant, Karin Grant, there seemed to be a lack of interest. Despite the distance of the event each year, attendance by at least one chapter Brother will be emphasized. Advanced planning in the spring is one solution, as registration deadlines are early in the fall semester. Not only do the chapters

miss out on the social and education aspects, they sacrifice the points rewarded for it. The same will be said for the upcoming Grand Chapter Congress in Orlando, Florida.

- **Alumni Chapters**
  - Franchised chapters are experiencing a variety of issues, such as lack of participation, events, and collegiate chapter interaction. It would be beneficial for all of them to schedule events (social and/or professional) in the spring to attract membership from the graduating seniors.
- **Expansion inquiries/possibilities and status of existing colonies**
  - No existing colonies
  - Expansion opportunities
    - New York University (Alpha) – visit from Karin Grant
    - Pace University (NYC) – visit from Karen Grant
  - Received interest letters from the following schools:
    - Yeshiva University (NYC)
    - Drexel University (PA)

## Report of the Mideastern Regional Vice President

**Onuka Ibe**

JANUARY 2005

### Travel Summary

DATE	EVENT	LOCATION
July 30	Northeastern Provincial Leadership Meeting	Solon, OH
August 6-8	National Leadership Retreat	St. Louis, MO
August 27-29	Board of Directors Meeting	Oxford, OH
September 1	Regional Leadership Meeting	Arlington, VA
September 21	National Capital Area Alumni Chapter Meeting	Arlington, VA
October 2	Mu Tau Pledging Ceremony	Fairfax, VA
October 18	Iota Kappa Business Meeting	Harrisonburg, VA
October 19	National Capital Area Alumni Chapter Meeting	Alexandria, VA
October 30	LEAD	Buffalo, NY
November 20	Mu Tau Initiation and Banquet	Fairfax, VA
December 7	Mu Initiation and Central Office staff consultation	Washington, DC
January 8	Northeastern Provincial Leadership Meeting	Via conference call

### Planned Travel

DATE	EVENT	LOCATION
February 4-6	Northeastern Provincial LEAD Conference	Herndon, VA
February 7	Iota Rho Central Office staff consultation	Washington, DC

February 8	Xi Rho Central Office staff consultation	Washington, DC
February 25-27	South Central Provincial LEAD Conference	Kansas City, MO

## Regional Goal Summary

### CHAPTER OPERATIONS

The current regional CEI average is 33.93 points. Last year at this time, the region averaged 36 points. Some chapters are still struggling to submit requirements before the deadline. On some occasions, I have had to call chapters on a deadline to remind them to submit information. I will continue to work with VPCOs to facilitate an understanding of the CEI system, encourage accountability by the VPCO for all report submissions, and promote early submissions to avoid missing points for late entries. Xi Rho currently leads the region with 46.5 points. However, there is a large gap between Xi Rho and Iota Kappa, which has 19.5 points. I expect the spring semester to show a tighter spread of CEI points. Chapters falling significantly short of 100 points may be subject to disciplinary action or a warning.

Many chapters seem to be struggling with officer transitions. This is especially a problem at schools that have strong study abroad programs. Large segments of the membership leave the campus each year for foreign study and intellectual capital is not being properly passed on to replacements.

Finances have also been a problem at certain chapters. Fundraisers are short on profit as well as chapter participation. Chapters are encouraged to take advantage of the collegiate and alumni resources in the region to collaborate on profitable fundraisers. On a positive note, Mu Chapter erased a long-standing debt in the fall and is poised to move forward financially.

Motivation has continued to be an issue region-wide. In some cases, officers are burnt out and lacking the support to make their experience enjoyable. In other cases, Deltasig is clearly not a priority compared to other obligations. Multiple chapters have had expulsion trials or issues with brothers wanting to 'go inactive.' This appears to be a recruiting issue.

Despite the similarity of problems, many chapters refuse to take advice from leadership to communicate with other chapters to discuss solutions. This silo effect magnifies issues into problems.

### CHAPTER AWARDS

This has been an area of disappointment. Only three chapters named a Collegian of the Year. Congratulations to Matthew John Siravo (Mu), Adam Guthrie (Iota Rho), and Heather MacQuarrie (Mu Tau). However, not all the applications were completed on time. Although there is a VPSA listed for each chapter, there seems to be either a lack of organization or motivation to apply for awards. I would like to see more chapters and brothers take pride in their accomplishments and submit applications.

### RITUAL

Some chapters have made an effort at Ritual memorization. While in some cases, chapters elected to read Ritual to avoid awkward moments, the effort to memorize and rehearse showed in an improved overall presentation. Many chapters do not have the full set of eight Ritual books. They have been advised to budget accordingly.

### CHAPTER EXPANSION

The administration at American University responded to a request by Dale Clark for a meeting that the school is presently searching for a staff member to oversee undergraduate activities. Once a hire is made, (approximately April 2005) they would be interested in conversations with the fraternity.

### CHAPTER DISCIPLINE AND ASSISTANCE

The region is one chapter short this year. In August, the Board of Directors revoked the charter of Gamma Sigma Chapter. An investigation into Risk Management violations uncovered a highly organized effort to cover up activities. This lack of complete cooperation despite repeated advice to be forthcoming resulted in

a breach of trust between the fraternity and the chapter. The dean of the business school supported the Board decision. An appeal was initially submitted but later withdrawn.

Mu Chapter's Guidance period ends in August. Although the chapter has struggled operationally and financially, officers have repeatedly refused the offer of Receivership. Communication with volunteer leaders has been inconsistent. Dale Clark's visit in December was met with very poor attendance from brothers. While the chapter has made strides in reducing financial debt and greatly improving the quality of Initiation Ritual, there still remains work to be done. Most importantly, Mu needs to demonstrate a desire to improve. Many volunteer resources have been devoted to assisting the chapter, yet improvement has been marginal over the years. Failure to prove worthy of fraternity resources may result in a recommendation of disciplinary action to the Board in August.

Mu Tau's Guidance period ends in February. Although operations and motivation have improved with the help of a visit by Dale Clark, recent pledge surveys have raised some concern. As of the submission of this report, the content of the surveys is being investigated.

#### LEAD EVENT PARTICIPATION

Attendance at fall LEADs was encouraging, with five chapters sending at least one brother. The 2005 Northeastern Provincial Conference will be held in the Mideastern Region. This provides an excellent opportunity for area chapters to attend a LEAD event without significant travel expenses. Rather than seek a single chapter to host a social event, I chose to open it to the region as a whole to promote inter-chapter interaction. However, responses to requests for volunteers have been poor. More disappointing is the list of registrants from Mideastern chapters. As of January 27, 22 collegiates are registered from the region. Three chapters have not registered a single brother. Special recognition is in order for Epsilon Kappa, which has registered nine (out of approximately 15 brothers). Despite LEAD events being highly publicized and required by policy, chapters are not making them a priority or seeing a value in interacting with other brothers. However, as in the example of Epsilon Kappa, brothers that do attend consistently bring more of their chapter to subsequent events.

#### Collegiate Chapter Performance

##### **Mu**

Although ground seemed to have been made with fall officers, study abroad programs have brought a new group to leadership roles. Mu has successfully paid off a heavy debt and pledged to turn the chapter around operationally. However, communication with the chapter often is unreturned. The dean's office (through a new chapter advisor) has graciously offered to subsidize registration for the Provincial Conference. Despite this incentive, as of January 27 no Mu brothers had registered. On a somber note, VPPE Daniel Rigby was killed in a house fire during the fall pledge season.

##### **Chi**

Despite its small size, Chi continues to be at or near the top of the region in CEI. Close interaction with the Baltimore Alumni Chapter is a plus. Brothers are interested in working with other chapters in the area as well as supporting the Leadership Foundation. I am currently communicating with a potential District Director to fill the only vacancy in the region.

##### **Gamma Sigma**

The chapter's charter was revoked at the August Board meeting. An appeal was submitted but later withdrawn. Gamma Sigma is a target for reactivation down the road.

##### **Epsilon Kappa**

EK brothers have made a concerted effort to get involved. In addition to tremendous LEAD attendance given chapter size, recent alumni have repeated volunteered to lead education sessions.

##### **Iota Kappa**

IK is at the bottom of the region in CEI, partly due to missed deadlines. This performance comes after the chapter finished 2004 with 82 points. The new VPCO has promised to keep better tabs on submissions. Currently, the chapter has a heavy debt that could result in disciplinary action.

**Iota Rho**

This spring will mark the 25<sup>th</sup> Anniversary of Iota Rho. A celebration is in the works. A staff consultant visit is planned for early February.

**Mu Tau**

Operations have improved at Mu Tau as brothers have gained an understanding of officer roles. Attendance at LEAD events has been good, though many brothers openly question the value of inter-chapter events. Recent pledge surveys have raised issues that are currently under investigation.

**Xi Rho**

2005 will mark the fifth anniversary of the chapter. Xi Rho struggles with motivation issues, as many brothers are heavily involved in other organizations and study abroad. Many brothers do not seem to have an interest in LEAD events and none have registered for the Provincial Conference. A staff consultant visit is planned for early February.

Alumni Chapters

Baltimore Alumni Chapter has had successful events this year and regularly supports Chi. Shepherdstown Alumni Chapter continues to have a strong relationship to EK. The National Capital Area Alumni Chapter has begun to draw in some new faces and is branching out geographically to involve more of the area alumni.

**Northeastern Province Community Service Report**

**Report Of Provincial Community Service Chairman – January 2005**  
**Elizabeth A. Negrotti**

**Travel Summary**

<u>Date</u>	<u>Chapter/Location</u>	<u>Event</u>
March 20, 2004	Philadelphia Area Alumni Chapter	Business Meeting
April 17, 2004	Philadelphia Area Alumni Chapter	Business Meeting
April 20, 2004	National Capital Area Alumni Chapter	Business Meeting
April 24, 2004	Zeta Pi/ Philadelphia, PA	Chapter Initiation
May 18, 2004	National Capital Area Alumni Chapter	Business Meeting
May 22, 2004	Philadelphia Area Alumni Chapter	Business Meeting
June 19, 2004	Philadelphia Area Alumni Chapter	Social Event
July 17, 2004	Philadelphia Area Alumni Chapter	Business Meeting
July 20, 2004	National Capital Area Alumni Chapter	Business Meeting
July 30 – Aug 1, 2004	Cleveland, OH	Prov. Leadership Mtg
August 21, 2004	Philadelphia Area Alumni Chapter	Business Meeting
September 11, 2004	Philadelphia Area Alumni Chapter	Social Event
October 3, 2004	Conference Call	National CS Meeting
October 4, 2004	Conference Call	Provincial CS Meeting
October 16, 2004	Philadelphia Area Alumni Chapter	Business Meeting
December 4, 2004	Philadelphia Area Alumni Chapter	Bus. Mtg/Social Event
January 7-9, 2005	Cleveland, OH	Prov. Leadership Mtg

January 15, 2005  
January 17, 2005  
February 4-6, 2005

Philadelphia Area Alumni Chapter  
Conference Call  
Dulles, VA

Business Meeting  
Provincial CS Meeting  
Prov. LEAD Conf

### **General Comments**

This past year has been continued the focus on the Ronald McDonald House charities philanthropy since it is accessible and flexible to all of the chapters within the Northeastern Province. As well as the continued promotion of the directions of the National Community Service Committee regarding the National Blood Drive.

I'd also like to take the opportunity to personally commend and thank the chapters of the Northeastern Province for the overwhelming participation in both drive held for the Ronald McDonald House Charities as well as the upcoming National Blood Drive Campaign. From last year's National Blood Drive Campaign, the Northeastern Province collected the greatest number of units/pints for a province and tied for the greatest number of total chapters participating. The Northeastern Province had the greatest number of Collegiate Chapters participate.

### **Committee Objectives**

Mission: To increase the awareness and importance of as well as participation in community service activities to Delta Sigma Pi brothers.

Goal: Establish a provincial focus for community service events and creating more local service opportunities for our membership to assist those outside our Delta Sigma Pi brotherhood during the biennium based on the provincial focus.

Objectives:

- 1) Continue a provincial partnership with a "named organization" that was flexible enough to accommodate various levels of committee by the collegiate chapters.
- 2) Increase our internal promotion of outstanding service programs from our collegiate and alumni chapters.
- 3) Test market new opportunities on a regional basis.
- 4) Promote and encourage participation in national blood donation campaign

### **Northeastern Province Alumni Development Report**

NONE

### **Northeastern Province Professional Development Report**

Alan Brunton  
*January 2005*

## TRAVEL/MEETING SUMMARY

Date	Event	Location
October 31, 2004	LEAD School	Buffalo, NY
January 8, 2005	Northeastern Province Leadership Team Meeting	Cleveland, OH
Various Dates	Various events planned by Akron-Canton Alumni Chapter, Theta Kappa Chapter, and Cleveland Northcoast Alumni Chapter	Northeast Ohio
January 28-30, 2005	Board of Directors Meeting	Oxford, OH

## PLANNED TRAVEL

Date	Event	Location
February 4-6, 2005	Northeastern LEAD Provincial Conference	Herndon, VA
April 16, 2005 (Tentative)	Nu Upsilon Chapter 10 <sup>th</sup> Anniversary Celebration	Morgantown, WV
April 23, 2005	Theta Kappa Chapter Initiation	Akron, OH
April 23, 2005	Theta Kappa Chapter 35 <sup>th</sup> Anniversary Celebration	Akron, OH

## INTRODUCTION

As we head into the last part of this biennium, the Northeastern Provincial Professional Development Committee continues to find ways that it can support the chapters and the professional programs in the province.

Overall, I'm very proud of the continuous growth and development of the professional programs in the province.

Our LEAD events have been getting bigger and better. I'm glad that the recent feedback has been very positive and I look forward to attending many more events that continue to grow and reach more Brothers. Thanks go to both Shanda Gray and the Central Office Staff and Maria Aseron and her committee, the newly formed Conferences and Events Committee in creating bigger and better LEAD events.

I also want to thank all of the Provincial Professional Development Committee members for all of their dedication, ideas, and hard work. I appreciate all of their effort and look forward to the continuous development of the committee.

<b>Current NE Provincial Professional Development Committee</b>
Barbara Balcita
Margaret Bratteson
Valerie Hawthorne
Reina Hayes
KellyLore'n Metzger
Tyrone Newsome

## RECENT ACTIVITIES AND FUTURE PLANS OF THE COMMITTEE

Our committee continues to establish a foundation of activities and roles of the Provincial Professional Development Committee which can be continued after my term as chairperson. We also seek to get advice

and opinion from the chapters' Vice Presidents for Professional Activities (VPPA), the committee members, and the rest of the Provincial Leadership Team to create a solid foundation that will benefit the chapters, the Brothers, and the Province in regards the Professional aspect of our Fraternity.

Since my last report, here is a list of the things that our committee has continued to do to help the chapters and the Brothers in their pursuit of promoting a closer affiliation between the commercial world and the students of commerce and to further a higher standard of commercial ethics and culture.

- Promoted National LEAD Events
- Encouraged chapters to strengthen their chapters' with dynamic professional programs and events
- Reminded chapters of CEI deadlines so they can become recognized for their dedication to their professional programs
- Talked with chapters who are looking for new ideas or suggestions for their professional program

Some of the new things that have been implemented and will continue to develop include:

- "Idea Sharing" forum so Brothers and chapters can share their ideas for Professional Activities. Currently a VPPA can share their ideas with me and I'll email their ideas out to the other VPPAs in the Province through email.
- Continue to investigate and develop a provincial mini-career fair. Some of the ideas we have already discussed is having the mini-career fair the day before a LEAD event. Another possibility is to have it as a stand alone event. Further discussion will continue and a survey or questionnaire will be sent to the chapters for their opinions and recommendations for the mini-career fair.
- Provide feedback and participated in a conference call with the National Professional Development Committee regarding a new National Proposal working with the American Management Association in creating a new workshop, "How to Build Your Successful Career" to benefit Brothers.

Future plans of the committee include:

- Investigating and forming a provincial honorary initiate selection process.
- Develop a speaker's database. We will then solicit and collect information on the better speakers throughout the province. This will give additional choices for speakers for the chapters.
- Investigate the possibility of planning a Provincial Professional Tour event.

As always, the committee will continue to look for ways to help chapters with their professional programs and introduce provincial-wide events and activities.

If you or anyone you know would like to be part of the committee, please give me a call or email me

“

Fraternally,  
Alan Brunton  
Northeastern Provincial Professional Development Chair  
Home: 330-274-2232  
Work: 330-848-0444  
[AlanBruntonDSP@Adelphia.net](mailto:AlanBruntonDSP@Adelphia.net)

## **Northeastern Province Scholarship & Awards Report**

Corie Schilberg  
Provincial Progress Report  
Northeastern Provincial Chair,  
National Scholastic Development & Awards Committee



## **Overview**

As my first term as the Chair for the NSDA Committee, I was excited to be able to work with the collegiates on their awards programs.

In the beginning of the school term, I emailed all the VP of Scholarship and Awards, introducing myself to everyone, and explain that the Fraternity wanted to focus on Scholarship this year. Looking over most of the Collegian of the year applications, I could see that trend was a common one.

I wanted to have a good combination of committee members throughout the entire province, which I almost achieved (I didn't receive a response to a contact in the New England Region). Thanks to the following alumni Brothers who have assisted me on this committee:

Kristen Connor – Mideastern Region  
Conchita Dixon – Eastern Region  
Bryan McMillan – Mideastern Region  
Ann Marie Miller – Niagara Region  
Suzanne Swire - East Central Region

The committee's first task of the year was to pick a provincial winner for Collegian of the Year. As mentioned above, the majority of candidates had very good GPA scores, both overall and in their major. The overall winner was a great candidate, and there was little debate over first place.

During the Provincial Committee I plan to talk with VPSA's about planning their upcoming end of year awards. Last year many mistakes were made with incorrect submission procedures, which I do not want to see repeated. This area is something that will be improved upon this year.

## **GOALS**

Goal One: To have at least one award submission from each chapter. This will take much education, which I am hoping to provide at the LEAD Conference and through email communication.

Goal Two: To educate the province well enough to have at least one National Award Winner from the Northeastern Province. This province holds the talent that the National Awards committee likes to see, and it would be very appealing to win yet another national award.

## **Travel Summery**

Fall: Lead School in Buffalo, NY  
Spring: Lead Conference in Washington, DC  
Spring: Ohio Dominican installation (if approved)

## **Recommendations**

None at this time

## **Northeastern Province Conference & Events Planning Report**

Prepared by Maria Aseron  
January 21, 2005

Travel Summary

July 31, 2004	Northeastern Leadership Meeting	Solon, OH
October 29-31, 2004	Northeastern LEAD School	Buffalo, NY
January 7-8, 2005	Northeastern Leadership Meeting	Solon, OH

### Planned Travel

February	Northeastern Provincial LEAD Conference	Herndon, VA
August	Grand Chapter Congress	Orlando, FL

### Committee Goals

- 1) Establish committee to plan programming for Provincial events. This task is a work in progress and will be ongoing. RVP's have been asked to recommend prospective committee members. No specific qualifications for committee members have been established as of yet
- 2) Recruit presenters for LEAD Provincial in DC. This Task is complete.
- 3) Develop and finalize programming agenda for Provincial LEAD Conference in February including presenters. This task is complete.
- 4) Coordinate social activities for DC Provincial. Work with collegiate and alumni chapters of host cities/regions. I have been in communication with alumni and collegiate volunteers, with the support of Onuka Ibe. Details should be finalized by Tuesday, February 1, 2005.
- 5) Develop timeline for planning provincial conference and LEAD school programming to establish processes.
- 6) Recruit chancellor for Provincial Council Meeting in February. Task completed, chancellor is Suzanne Swire.
- 7) Resurrect the Northeastern Provincial Volunteer Leadership Retreat program.

### Future Milestones

- 1) Northeastern Provincial LEAD Conference-Washington, DC; February 2005.
- 2) Northeastern Volunteer Leadership Retreat-TBA; Summer 2005.

### Recommendations to the team or Board of Directors

Please send recommendations for a successor of this position. I will resign from the committee at Grand Chapter Congress.

## **ADDENDUM II**

### **Northeastern Province Budget**

2005-2006

**International Fraternity of Delta Sigma Pi**

Northeastern Provincial Budget

Comparison of Proposed Budget to Previous Years

Description	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006 (proposed)	Variance
Northeastern Provincial Vice President	\$2,000	\$2,000	\$1,940	\$2,000	\$1,950	(\$50)
<i>Regional Vice President Individual Travel Budgets - 4</i>						
Allegheny	\$625	\$625	\$600	\$625	\$625	\$0
East Central	\$1,125	\$1,125	\$1,320	\$1,375	\$1,375	\$0
Eastern	\$750	\$875	\$840	\$875	\$750	(\$125)
Mideastern	\$1,000	\$1,000	\$960	\$1,000	\$875	(\$125)
New England	\$750	\$875	\$960	\$1,000	\$1,000	\$0
Niagara	\$500	\$500	\$480	\$625	\$625	\$0
Historical Province Leadership Meeting	\$1,500	\$2,000	\$0	\$0	\$0	\$0
Province Leadership Meetings - 3			\$1,400	\$2,500	\$1,400	(\$1,100)
Oxford Leadership Retreat Travel Allotment (air, parking, mileage - for PVP and RVPs)	\$1,600	\$0	\$1,400	\$0	\$1,400	\$1,400
Leadership Training		\$500				\$0
Speculative Colony - 2	\$125	\$500	\$100	\$0	\$0	\$0
Other - 1	\$25	\$0	\$0	\$0	\$0	\$0
<b>TOTAL PROVINCIAL BUDGET</b>	<b>\$10,000</b>	<b>\$10,000</b>	<b>\$10,000</b>	<b>\$10,000</b>	<b>\$10,000</b>	<b>\$0</b>

1 - "Other and known line item surpluses" may be used at the discretion of the Provincial Vice President for use within the province for province-related purposes, unless otherwise designated by the Provincial Council.

2 - Speculative Colony funds not used by 12/31/03 may be redistributed at the discretion of the Provincial Vice President to supplement individual travel budgets

3 - Line item name changed to more accurately reflect meetings between PVP, RVPs, committees and other volunteers.

4 - RVP Budgets funded at \$125 for each chapter/colony in existence as of 12/31/03

5 - Any non-PVP and non-RVP budget surpluses may be reallocated at discretion of PVP

**ADDENDUM III**

**Northeastern Provincial Council Meeting  
February 6, 2004**

# Herndon, Virginia

## Roll of Delegates

### COLLEGIATE CHAPTERS

Lambda	Julie Barefoot	Mu	Jack Kindregen
Nu	Ranjain Sheth	Chi	Jennifer Holt
Alpha Gamma	Erin O'Donnell	Alpha Theta	Jaime Meyer
Alpha Kappa	Aaron Beauregard	Alpha Omicron	Matthew Taylor
Alpha Upsilon	Kurtis Ericson	Beta Nu	Daniel Maloney
Beta Xi	Timothy Glen	Beta Pi	Ashleigh Musyt
Epsilon Kappa	Lyndsey Leatherman	Epsilon Tau	<b>ABSENT</b>
Zeta Eta	Aimee Raganit	Zeta Pi	<b>ABSENT</b>
Zeta Psi	<b>ABSENT</b>	Eta Xi	Kylie Arena
Theta Iota	Laura Bittner	Theta Kappa	Aaron Cates
Theta Lambda	Michelle Tjan	Theta Pi	Matthew Richard
Theta Rho	Bradley Wensel	Theta Upsilon	Kurt Mulligan
Iota Kappa	<b>ABSENT</b>	Iota Rho	Diane Beauze
Kappa Lambda	<b>ABSENT</b>	Lambda Tau	Michael Bachorowski
Mu Pi	Lisa Slusarz	Mu Tau	Heather MacQuarrie
Mu Omega	Lauren Sinanian	Nu Sigma	Meghan Dockery
Nu Upsilon	Andrew Mulford	Xi Rho	Steven Ruggiio
Xi Tau	<b>ABSENT</b>	Xi Upsilon	<b>ABSENT</b>
Xi Phi	<b>ABSENT</b>	Xi Psi	Paul Cetola
Omicron Rho	Lindsey Crumbaugh		

### ALUMNI CHAPTERS

Akron-Canton	Cindy Weaver	Garden State	Margaret Bratteson
Baltimore	<b>ABSENT</b>	Toledo	<b>ABSENT</b>
Boston	Pete LaCava	Cincinnati	<b>ABSENT</b>
Cleveland	<b>ABSENT</b>	Connecticut	<b>ABSENT</b>
NYC	Jeremy Bloch	National Capital Area	Lynne Moore
Philadelphia	Thomas Calloway	Pittsburgh	Arnel Balcita
Shepherdstown	Chris Pitzer		

### OFFICERS

Northeastern Provincial Vice President	Mark A. Chiacchiari
Allegheny Regional Vice President	Barb Balcita
Eastern Regional Vice President	Kathy Lazo-Thompson
East Central Regional Vice President	Scott M. Sabol
Mideastern Regional Vice President	Onuka Ibe
New England Regional Vice President	Paul Carpinella
Niagara Regional Vice President	Clifford Graves

## ADDENDUM IV

### PROPOSAL 1

**Submitted by:**

Nick Steinkrauss ([rsteinkrauss@yahoo.com](mailto:rsteinkrauss@yahoo.com)) and

Corie Schilberg ([corie@pobox.com](mailto:corie@pobox.com))

on behalf of the Northeastern Province Regional Boundary Task Force

**Summarization of the Proposal:**

Proposes that the regional boundaries be redrawn in order to optimize the level of support that chapters receive from their elected leaders. The current number of regions remains the same, at 6. Boundaries were redrawn to minimize the distance that must be traveled by the Regional Vice President to conduct chapter visits (see Proposed Regions below).

**PROPOSED REGIONS:**

<b>Region</b>		<b>Driving Time</b>	<b>Boundaries</b>
<b>#1:</b>	Lambda Tau Xi Phi Colony Nu Sigma Xi Psi Theta Iota Boston Alumni Connecticut Alumni	2.25	The states of Maine, New Hampshire, Vermont, Massachusetts, Rhode Island and Connecticut and all points North and East
<b>#2:</b>	Mu Iota Rho Xi Rho Iota Kappa Mu Tau Chi Epsilon Kappa Baltimore Alumni Natl. Capitol Area Alumni Shepherdstown Alumni	1.5	Maryland, DC, Delaware, the northern half of Virginia (North of 64 excluding metro areas of Charlottesville and Richmond), and the WV counties of Morgan , Berkeley and Jefferson.
<b>#3:</b>	Alpha Theta Theta Lambda Xi Upsilon Alpha Upsilon Epsilon Tau Beta Mu Chi Alpha Omicron	5.5	All of Ohio west of I-71, southwest of Route 33 (not including metro Columbus or metro Cleveland). West Virginia west of I-77)

Theta Pi Bowling Green State University  
Cincinnati Alumni

**Region #4:**

Beta Pi Kent State University  
Theta Kappa University of Akron  
Nu Ohio State University  
Omicron Delta Ohio Dominican University  
Upsilon University of Pittsburgh  
Lambda Duquesne University  
Theta Rho Pennsylvania State University - Behrend College  
Mu Pi West Virginia University  
Nu Upsilon Akron-Canton Alumni  
Cleveland Alumni  
Pittsburgh Alumni

5.5 Pennsylvania west of Route 219, West Virginia East of I-77, Ohio east of I-71, northwest of Route 33, including metro Columbus and metro Cleveland

**Region #5**

Alpha Gamma Pennsylvania State University  
Beta Nu University of Pennsylvania  
Zeta Pi St. Joseph's University  
Eta Xi Philadelphia University  
Beta Xi Rider University  
Zeta Eta St. Peter's College  
Mu Omega The College of New Jersey  
Garden State Alumni  
New York Alumni  
Philadelphia Alumni

4 Pennsylvania east of Route 219, south of I-80, New Jersey and New York south of I-84

**Region #6:**

Alpha Kappa University of Buffalo  
Zeta Psi University of Albany  
Theta Upsilon Siena College  
Kappa Lambda Binghamton University  
Xi Tau Syracuse University  
Omicron Rho Cornell University

4.5 New York north of I-84, Pennsylvania north of I-80 and east of Route 219

***Explanation Provided by Submitter:***

- A straw poll at the 2004 Provincial Council meeting directed the Provincial Vice President to appoint a task force to perform this analysis and present a report to the province.
- Chapters are better represented due to lessened travel times and, in many cases, resized regions.
- More equal representation due to less variance in region sizes.
- More equal distribution of provincial funds due to less variance in region sizes.

*Some negative aspects of implementing the proposal are:*

- Chapters/leaders/staff will have to adjust to new structure.
- Some chapters may feel an attachment to their current region and be reluctant to move.

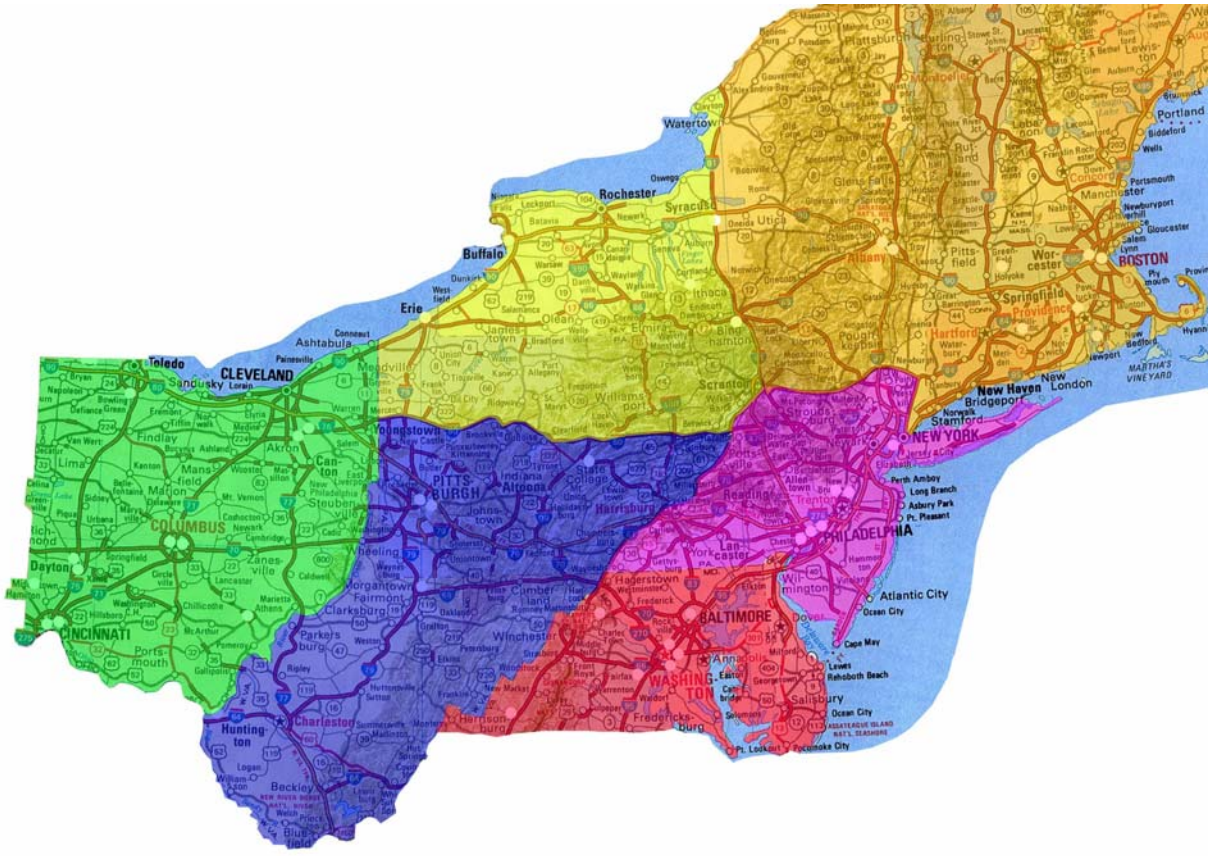
*A brief cost analysis of the proposal:*

**Fraternity guides (Pledge Manual, etc.) and the website would have to represent these changes. Web site change costs are limited to the time that it takes to make the change. The task force recommends that Fraternity publications not be reprinted on account of this change, but that they are modified the next time they are reprinted.**

***Recommended implementation date and logic for selecting this date***

At the close of Grand Chapter Congress in Orlando to align with the existing election calendar. Currently elected leaders will continue to serve in the existing regional structure until Grand Chapter Congress closes and elections have been held for the newly created regions. Nominations for office and elections for the next biennium would be held for the new regional structure.

**OLD BORDERS**



**NEW BORDERS**

