

**THE INTERNATIONAL FRATERNITY OF DELTA SIGMA PI**  
**NORTHEASTERN PROVINCIAL COUNCIL MEETING**  
**FEBRUARY 21, 2004**  
**PITTSBURGH, PA**

Northeastern Provincial Vice President Mark Chiacchiari called the meeting of the Northeastern Provincial Council of the International Fraternity of Delta Sigma Pi to order according to Ritual at 2:01 pm on Saturday, February 21, 2004 at the Pittsburgh Hilton Gateway Center in Pittsburgh, PA.

Corie Schilberg (Mu Pi) presented the credentials report (Addendum III). Forty-six delegates were present and voting at this meeting, out of the 52 eligible. This constituted quorum of the Northeastern Provincial Council.

Brother Maria Aseron (Nu Sigma) served as chancellor of the meeting and Brother Renee Stewart (Eta Xi) served as Recording Secretary.

Announcements made by Mark Chiacchiari, Provincial Vice President:

- Financial reports and materials are available in the lobby for the meeting
- The Xi Omicron Chapter was installed
- If a delegate leaves during discussion, they will be ineligible to vote.

Motion to amend the standing rules, Section C to include, item number 7:

*Limitation on Debate: No speech in debate may exceed two minutes. Time not consumed is lost and may not be carried over to future speeches or otherwise reserved in any manner.*

Motion Accepted - Alpha Theta

Second - Boston Alumni

Motion Passed

Motion to adopt the Agenda for the Northeastern Provincial Council Meeting as published.

Motion - Beta Xi

Second - New York City Alumni

Motion Passed

Motion to approve the minutes of the previous Provincial Council Meeting held in Philadelphia, PA on February 8, 2003

Motion - Akron Canton Alumni

Second - Xi Upsilon

Motion Passed

There were no votes taken since the last Provincial Council Meeting at the Marriott Philadelphia International Airport in Philadelphia, PA on February 8, 2003.

Mark Chiacchiari presented the report of the Northeastern Provincial Vice President.

Regional reports were submitted & distributed to the Northeastern Provincial Council from the following regions (Addendum I):

- East Central
- Niagara
- Allegheny
- New England
- Eastern
- Mideastern

Provincial Committee chair reports were submitted & distributed to the Northeastern Provincial Council.

Mark Chiacchiari, Northeastern Provincial Vice President presented & distributed the Provincial Financial Report (Addendum II). A motion will be presented later in this meeting in relation to the budget:

- Motion to place conference surplus in 2005 Provincial Council Budget

Motion to adopt the report will be made later in the meeting.

Announcement: If time allows, Provincial leaders will address the Northeastern Provincial Council.

There was no Old Business to be entertained at this time by the Northeastern Provincial Council.

The Chancellor entertained New Business at this time.

Motion to allocate the 2004 Northeastern LEAD Provincial Conference budget surplus to the 2005 Northeastern LEAD Provincial Conference.

Motion - Epsilon Kappa

Second - Xi Phi

Motion Passed

Motion to adopt the Provincial Operating budget for the fiscal year 2004-2005

Motion - Xi Psi

Second - Theta Iota

Motion Passed

Motion to make November 7 "Founders Day / Brother Appreciation Day"

Motion - Boston Alumni

Second - Zeta Pi

Discussion was then heard

Motion to Vote

- Chi
- Eta Xi

Vote taken. Division called.

Yeah: 19

Nay: 27

Abstentions: 0

Motion Fails

Motion to keep Grand Chapter Congress collegiate travel funds on deposit with the Fraternity for the use of the chapter members indefinitely (not allowing them to revert to the general fund of the fraternity). Monies collected for any chapters that become inactive should follow the procedure for chapter funds already established.

Motion - Boston Alumni

Second - Alpha Kappa

Discussion was then heard

Vote taken.

Motion Passed

Motion to not charge interest on payments made late to the chapter's Grand Chapter Congress savings funds.

Motion - Boston Alumni

Second - Iota Rho

Discussion was then heard

Motion to Vote

- Lambda
- Beta Nu

Vote taken. Division called.

Yeah: 22

Nay: 19  
Abstentions: 5

Motion Passed

Motion to suspend the orders of the day.

Motion - Garden State  
Second - Alpha Gamma  
Motion Passed

Discussion was then heard regarding boundaries of the Northeastern Province and the discrepancy of the size of some of the regions

Straw Poll was taken

\* Consensus - Committee needs to be formed to investigate and research options regarding the discrepancy in sizes.

Motion to commission study.

Motion Passes

The Northeastern Provincial Council was called back into order at 3:03pm by Brother Maria Aseron (Nu Sigma).

Mark Chiacchiari, Northeastern Provincial Vice President presented a review of upcoming Provincial Council Meetings and events:

- Grand Chapter Congress - Orlando, FL August 10-14, 2005
- 2004 LEAD School
  - Buffalo, NY
  - October 30, 2004
- 2005 Provincial Council LEAD Meeting
  - Herndon, VA (suburb of Washington, D.C)
  - February 4-6, 2005

Motion that the Northeastern Provincial Council forward to the Office of the Executive Director that the following dates be considered for the 2006 Northeastern Provincial Council Meeting in order of preference from most favored to least favored: February 17-18, 2006 and February 25-26, 2006.

Motion - Mark Chiacchiari, Northeastern Provincial Vice President  
Second - Philadelphia  
Motion Passed

Motion that the Northeastern Provincial Council forwards to the office of the Executive Director that the following locations be considered for the 2006 Northeastern Provincial Council

Meeting, in order of preference from most favored to least favored: Columbus, OH, Erie, PA and Providence, RI.

Motion - Mark Chiacchiari, Northeastern Provincial Vice President  
Second - Mu Pi  
Motion Passed

Motion to suspend rules of the day to allow a Question & Answer session with the Regional Vice Presidents.

Motion - Theta Upsilon  
Second - Alpha Kappa  
Motion Passed.

The Northeastern Provincial Council was called back into order by Brother Maria Aseron (Nu Sigma). All delegates were present and voting.

Motion to adjourn.

Motion - Nu  
Second - Nu Sigma  
Motion Passed

Northeastern Provincial Vice President Mark Chiacchiari closed the Northeastern Provincial Council Meeting 3:44 pm according to the Ritual of Delta Sigma Pi.



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Northeastern Provincial Vice President



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Recording Secretary

## **ADDENDUM I**

### **Provincial Report** **PVP, RVP & Committees**

#### **Report of the Northeastern Provincial Vice President** **Mark Chiacchiari**

##### **TRAVEL/MEETING SUMMARY**

| <b>Date</b>           | <b>Event</b>                             | <b>Location</b> |
|-----------------------|--|-----------------|
| September 26-28, 2003 | National Leadership Retreat              | Oxford, OH      |
| November 1, 2003      | Honorary Initiation                      | Boston, MA      |
| November 7-9, 2003    | LEAD School                              | Nashville, TN   |
| December 12-13, 2003  | Northeastern Province Leadership Meeting | Cleveland, OH   |

##### **INTRODUCTION**

With the close of Grand Chapter Congress in Palm Springs and the beginning of a new biennium, the province finds itself refocusing its goals. The last biennium focused primarily on finding and training volunteers to assist with the activities and business of the province. This biennium focuses on creating continuity and cohesiveness within the province. Essentially, we spent last biennium getting the right resources in the right places (and finding enough resources). We also, spent a lot of time correcting problems that stemmed from several years of us not being able to properly support our chapter. This biennium, we focus on pulling the pieces together and building a culture where each element—whether it be an individual member, a chapter, or region contributes to our overall success.

A generally new set of regional vice presidents lead the province. I have already received positive feedback from a majority of regions regarding their new leader. Regrettably, Kathy Thompson has had to resign the Mideastern RVP office as a result of a career obligation that leads her and her husband to leave the region. Onuka Ibe has stepped up to being RVP in the interim and is seeking election to the position.

##### **PROVINCIAL GOAL SUMMARY**

**Continuity:** The need to attain this goal is evident given the high rate of turnover the province has had with officers. The Palm Springs Congress further enforced this as 5 out of 6 regional vice president positions

changed hands. Continuity is important given the time it takes for an officer become familiar with and establish rapport with the chapters that they serve.

Throughout this biennium, the leadership team will work to identify potential leaders in the province, maintaining a list that we will reference whenever volunteer opportunities arise. I have encouraged the RVPs to begin speaking with potential successors now regardless of their plans for pursuing re-election to their offices. Officer continuity is not just a function of keeping familiar faces in office; it is also a function of maintaining a uniform management style within a given office.

**Cohesiveness:** This goal is difficult to quantify. The effectiveness of the province in achieving cohesiveness will be evident through the way chapters interact with each other. Coming into this new biennium, the province leadership team agreed that we needed to focus more on building a support network among the chapters.

During the Palm Spring Congress, I announced plans to utilize a theme of “Team Northeast” during this biennium. The leadership team continues to focus on ways to use this theme to encourage a stronger sense of belonging among all of our chapters and individual members. We will continue to focus on this theme through the remainder of the biennium.

I am beginning to see and hear some evidence of this goal. The Allegheny Region is beginning to utilize a weekly chat room format. This has helped to strengthen the interaction between chapters and their leaders and has served as a recurring sounding board for ideas and issues. I have also heard of a couple regions that have some interest in conducting group initiations or holding some other form of area-centric activity. Activities such as these help to break down barriers and build synergies amongst our chapters.

## **COMMITTEE SUMMARY**

In past reports, I have only been able to report on our progress in recruiting individuals to lead each of our provincial committees. I am pleased to report this time around that each committee has been chaired since the beginning of the biennium and membership in the committees is beginning to increase. Three out of four committee chairs were able to travel to and attend the province leadership meeting in December. During this meeting, we were able to discuss goals for each committee more in-depth. For the first time since the new governance structure went into effect, we are seeing the formation of specific goals for our committees. We hope to invite the committee chairs to at least one other meeting during this biennium to continue this positive progress.

Current Committee Chairs are as follows:

| <b>Committee</b>         | <b>Chairperson</b> |
|--------------------------|--------------------|
| Alumni Development       | Kathy Thompson     |
| Community Service        | Liz Negrotti       |
| Discipline               | Mark Chiacchiari   |
| Professional Development | Alan Brunton       |
| Scholarship and Awards   | Terri Kane         |

## **DISCIPLINE & ASSISTANCE ISSUES**

Unfortunately, the first few months of this biennium have brought many distractions in the form of disciplinary inquiries. Complaints revolving around several chapters recruiting or pledge programs have been investigated. Warning letters were issued to Iota Rho Chapter and Alpha Gamma Chapters. Gamma Sigma Chapter at University of Maryland has been suspended as a result of a compromise with the business

school there. The school has provided us ambiguous details on their grievances, but have been able to substantiate for themselves several pledge program violations during recent academic terms. Two other investigations did not result in any action against the chapters involved. The complaints received were the result of individuals that did not understand or agree with Delta Sigma Pi's pledging/recruiting tactics.

The complaints we've received send several messages. First, and most importantly, the fact that chapters must never stop assessing the relevance or effectiveness of their recruiting or pledge programs. It is very clear that activities that are seen as non-threatening by the majority can still offend a minority and lead to unnecessary conflict, distraction, and disciplinary action for chapters. Second, the importance of maintaining open lines of communications with individual schools has been underscored. It is difficult to handle a complaint without such a relationship. Finally, the importance of maintaining open relationships with Delta Sigma Pi leaders. It has been difficult to handle many of the disciplinary inquiries we've received as a result of reluctant information sharing on the part of the chapters/individuals involved.

I am pleased to report that the Beta Nu and Mu Tau Chapters have satisfied their probation requirements and extensions of their probation terms will not be pursued. Beta Nu was also placed on receivership when they began their probation term 12 months ago. They have demonstrated much stronger knowledge of fraternity policies and independence in following them. As a result, a recommendation of guidance for 6 months will be made to continue to assist the chapter. A recommendation for 12 months of guidance will be made for Mu Tau chapter. A large percentage of the chapter is new and much of its operations have been redefined to the point of being completely different than historical practices.

Zeta Eta chapter continues to struggle with maintaining a motivated membership. It relies heavily on its volunteer leaders. Volunteer leaders will be strongly focused on assisting the chapter in every way possible in the upcoming months.

Mu Chapter continues to struggle with finances and overall Delta Sigma Pi knowledge. They have struggled for over two years to increase their level of performance with marginal gains. They and their local leadership are forming stronger relationships and are instituting action plans to strengthen the chapter in its various areas of weakness. It has often be said that "leadership is the key to success". I am encouraged by the motivation and tenacity of the newly elected officers of this chapter and look forward to continued improvement.

Omega Chapter continues to struggle with recruiting and pledging. Their progress will be closely monitored with a potential suggestion for assistance occurring in August 2004 if necessary.

Eta Xi has struggled with recruiting and motivation. Guidance for 12 months is recommended.

Guidance for 6 months is also recommended for Kappa Lambda to assist the chapter with assessing its pledge program, improving Ritual performance, and addressing overall chapter management issues.

While not taking any official assistance action, it should be noted that Theta Kappa Chapter continues to struggle operationally, mostly as a result of dwindling numbers. Their recruiting efforts have been ineffective for some time now. Local alumni of the chapter have worked with the chapter to pull together an action plan. I am deferring to the unofficial action plan and will tender a recommendation for assistance in August, if necessary.

## **RECOMMENDATIONS**

A straw poll will be taken at the provincial council meeting to determine if an assessment of regional boundaries should be commissioned. This comes after over two years of the provincial leadership team trying to get traction on the issue and deciding to defer to an independent body to make the assessment.

I have also asked the RVPs to use their regional meetings to assess the structuring of the provincial conference as we begin to plan for the 2005 event in Herndon, VA.

## **Report of the Regional Vice Presidents**

### **Allegheny Regional Report**

#### ➤ PRIOR YEAR GOALS

- Increased Chapter Interaction - Met
  - Regional chat room has brought together chapters sprawled across several states. February 17th chat room had brothers from 5 of the 6 regions in the province. (Chat room is Tuesday 9-11 EST at [www.arnelbalcita.org/deltasig.html](http://www.arnelbalcita.org/deltasig.html))
  - All chapters have attended two national events this year; two chapters have been to all three.
- Be the #1 Region in the Nation - Met
  - For most of the year, the Allegheny Region has been in the #1 spot in the nation.
  - Two chapters are on track for 100 points, two chapters on track for 97 points
- Education and Inspiration of chapters - Met
  - Weekly chat room has provided the chapters of the Allegheny region the ability to meet, ask questions and learn from national officers, Central Office staff and national committee chairs on their topic of expertise.
  - The chapters were also able to learn from each other through the chat room. The chapters shared what worked well for them and what they would avoid in the future.
  - The attendees of the chat room have taken what they have learned from the “guest chatters” back to their chapters and have shared the information that they have learned.

#### ➤ NEXT YEARS GOALS

- Continue to be a leading region nationally
- Greater Chapter Interaction
  - Regional Professional Activity Trip
  - Regional trip to Central Office
  - Expanded chat room attendance to accommodate more brothers from the regions and include brothers from chapters outside the region
- Every chapter obtain 100 points
- Get chat room to qualify as a conference for CEI points
- Increase chapter operations

#### ➤ GOALS FOR CHAPTERS NEXT YEAR

- Lambda
  - Keep motivation
- Alpha Gamma
  - Attend national events and their first GCC in 8 years

- Interact with other chapters
  - Theta Rho
    - Have more members attend national events
    - Improve officer transition
  - Nu Upsilon
    - Work on being the national Most Outstanding Chapter
    - Cultivate brotherhood
  - Xi Upsilon
    - Increase membership
    - Cultivate brotherhood
    - Increase motivation
- ALUMNI CHAPTERS
  - Pittsburgh Alumni Chapter
    - Focus on recruiting a diverse group of alumni to ensure a long and successful future.
    - Expand chapter activities to involve assistance with area chapters and cultivating graduating seniors into post-graduate fraternity involvement.
- REVIEW OF REGIONAL LEADERSHIP
- DISTRICT DIRECTOR ASSIGNMENT
  - Lambda – Patrick Flynn
  - Alpha Gamma – David Derewitz
  - Theta Rho – Corie Schilberg
  - Nu Upsilon – Wayne Lauer
  - Xi Upsilon – Stacy Sneed
- OTHER ASSIGNMENTS
  - Allegheny Regional Vice President Assistant and Webmaster – Arnel Balcita
    - Arnel has been a great help to me as RVP. Aides in returning emails and alerting me to matters of concern. He is also the webmaster of my Allegheny Region Chat Room site, [www.arnelbalcita.org/deltasig.html](http://www.arnelbalcita.org/deltasig.html) and the Xi Upsilon chapter's website, [XiUpsilon.homestead.com/HomePage.html](http://XiUpsilon.homestead.com/HomePage.html). His idea of the Tuesday night chat room has been a success for my region. The Allegheny Region owes him a lot for all of his hard work and dedication.
- PAST TRAVEL
  - 08/20/03 – Nu Upsilon – Regular Business Meeting
  - 09/10/03 – Lambda – Regular Business Meeting
  - 09/17/03 – Xi Upsilon – Recruiting Event and Regular Business Meeting
  - 10/01/03 – Pittsburgh Alumni Chapter – Meeting with the president
  - 10/25/03 – LEAD School Baltimore
  - 11/15/03 – Nu Upsilon/Lambda – Backyard Brawl @ WVU  
(Annual Pitt v. WVU football game)
  - 12/04/03 – Lambda – Initiation
  - 01/29/04 – Theta Rho – Pledging Ceremony

- 02/21/04 – Northeastern Provincials Pittsburgh
- PLANNED TRAVEL
  - 04/17/04 – Alpha Gamma – Initiation
  - 05/01/04 – 05/02/04 – Nu Upsilon – Officer Transition
  - TBD – Xi Upsilon
- EXPANSION OPPORTUNITIES
  - Pennsylvania State University – Altoona Campus
  - Carnegie Mellon University
  - Robert Morris University – Reactivate Iota Tau chapter
  - La Roche – Reactivate Mu Xi chapter

## **REPORT OF THE EAST CENTRAL RVP**

### ***Overview/Review of Goals:***

After being out of office for over a year, much of the fall semester was spent reacquainting myself with the changes in procedure and policy that the Fraternity experienced during my absence. This included the new online CEI system and changes to the Pledge Program and the Awards Program. In addition, some time was spent handling minor (Thankfully!) issues that arose within various chapters as well as monitoring the operation of the concession stand at Cleveland Browns Stadium, which is used as a fundraiser by multiple chapters and finally I was able to get DD's appointed to all chapters.

My plans and goals for the Spring Semester (and beyond) include:

- Appoint Regional Committee Chairs
  - Community Service
  - Social/Chapter Interaction
  - Professional Development
  - Technology
- Get Regional Website up and running
- Increase interaction with Chapters through more frequent email and phone conversations
- Hold a summer meeting with District Directors to evaluate progress on goals
- Bring up Regional CEI point average
- Increase interaction between Alumni and Collegiate chapters

### ***Chapter Performance Summary (CEI Status as of 02/18/04)***

|               |                                |       |
|---------------|--------------------------------|-------|
| Alpha Theta   | University of Cincinnati       | 45.00 |
| Beta Pi       | Kent State University          | 42.00 |
| Alpha Upsilon | Miami University (OH)          | 37.50 |
| Alpha Omicron | Ohio University                | 33.00 |
| Epsilon Tau   | University of Dayton           | 33.00 |
| Theta Pi      | Bowling Green State University | 33.00 |
| Theta Lambda  | Xavier University              | 30.00 |
| Nu            | Ohio State University          | 29.00 |

At the time of this report, all chapters are current with their accounts with Central Office and there are no disciplinary issues to report.

### ***Individual Chapter Goals***

The primary goal for every chapter is to achieve 100 CEI points. However, CEI is only one small measure of a Chapter's strength. The ultimate goal is to work with each chapter to develop a strong well rounded program of Community Service, Professional Events and Fundraising coupled with a strong recruiting and retention program. However, this must be done with the realization that each chapter has a different culture and programs that work for one may not work for another. It is my intent to focus on these individual cultures and build programs around them.

### ***Alumni Chapter Update:***

As of the time of this report, there are four franchised alumni chapters within the East Central Region. Cleveland, Cincinnati, Toledo and Akron-Canton. Toledo is less than a year old and is still in the growing phases but is progressing well with their professional and social programming. Once they are able to procure more members, the chapter will be even more of an asset to the East Central and Huron Regions than they already are. All other chapters, while smaller in size, are operating well. My only concern that exists with the alumni chapters now is the close proximity of the Akron-Canton chapter to Cleveland. By combining these chapters a much stronger membership would result. While Cleveland is currently strong, I am concerned about the continuity of Akron Canton.

### ***Regional Leadership:***

I am pleased that all Collegiate Chapters and colonies currently have District Directors. I am proud to have an ideal mix of new DD's, Past Collegians of the Year (COY's) and experienced Golden Council members. District Directors as of the time of this report are: (\* indicates Golden Council Member @ indicates past East Central COY)

Nu – Tom Henderson @  
Alpha Theta – Chip Hitte  
Alpha Upsilon – Joe Miller  
Alpha Omicron – DJ Deibel  
Epsilon Tau – Suzanne Swire  
Beta Pi – Rich Garber \*  
Theta Kappa – Diana McClurg  
Theta Lambda – Jason Kraus @  
Theta Pi – Sean Clark  
Omicron Delta Upsilon – Marty Luxeder \*  
Beta Mu Chi – Suzanne Swire

Currently, only the Social/Chapter Interaction chair is filled (Andy Miller). The other chairs will be filled by mid-March. A Leadership retreat is being planned for Summer 2004.

### ***Status of Colonies:***

There are currently two colonies within the Region: Beta Mu Chi at Wright State University and Omicron Delta Upsilon at Ohio Dominican College. Both colonies are progressing but have reached the point where they will need an extra boost. This will include increased visits from the RVP and DD as well as the moral

support of surrounding chapters. A challenge will be issued to Nu and Epsilon Tau to step up and help these colonies become chapters.

***Travel Plans:***

My tentative plans for the Spring Semester are as follows:

- February 20-22<sup>nd</sup> - LEAD Provincial Conference – Pittsburgh PA
- February 26<sup>th</sup> - Undetermined Chapter Meeting (Theta Kappa or Alpha Upsilon)
- March 6<sup>th</sup> - Alpha Omicron Initiation – Athens, OH
- March 10<sup>th</sup> – Beta Mu Chi Consulting Visit – Columbus, OH
- March 23<sup>rd</sup> - Omicron Delta Upsilon Consulting Visit – Dayton, OH
- March 28<sup>th</sup> – Epsilon Tau Community Service Challenge – Dayton, OH
- April 3<sup>rd</sup> – Alpha Theta Initiation – Cincinnati, OH
- April 11<sup>th</sup> – Theta Pi Chapter Meeting – Bowling Green, OH
- May 22<sup>nd</sup> – Nu Initiation – Columbus, OH
- Summer 2004 – Regional Retreat and Leadership Retreat

NOTE: Due to their close proximity to my home, visits to Theta Kappa and Beta Pi will be planned as needed. Also, this schedule is subject to change based on chapter schedules and my personal work schedule.

**Report of the Eastern Regional Vice President**  
**Courtney L. Carroll**  
*February 2004*

**TRAVEL/MEETING SUMMARY**

| <b>DATE</b>       | <b>EVENT</b>   | <b>LOCATION</b>   |
|-------------------|--|---|
| 09/21/2003        | Business Meeting                                       | Beta Nu Chapter, University of Pennsylvania                     |
| 9/26/03-9/28/03   | Leadership Retreat                                     | Oxford, OH  |
| 10/04/2003        | Golf Tournament NJ & Philadelphia Alumni Chapter Event | Princeton, NJ   |
| 10/07/2003        | Business Meeting                                       | Zeta Eta Chapter, St. Peter's College                           |
| 10/18/2003        | DD Retreat   | New Brunswick, NJ   |
| 10/25/2003        | LEAD   | Baltimore, MD   |
| 11/03/2003        | Business Meeting                                       | Mu Omega Chapter, The College of New Jersey                     |
| 11/11/2003        | COY Dinner   | Beta Nu Chapter, University of Pennsylvania                     |
| 11/16/2003        | President's Dinner                                     | New Brunswick, NJ   |
| 11/22/2003        | Joint Initiation                                       | Beta Nu Chapter and Zeta Pi Chapter, University of Pennsylvania |
| 11/23/2003        | Initiation   | Eta Xi, Philadelphia University                                 |
| 11/24/2003        | Initiation   | Beta Xi, Rider University                                       |
| 12/12/03-12/14/03 | Province Retreat                                       | Cleveland, OH   |

**INTRODUCTION**

The Eastern Region has many areas in which to focus. The new biennium brought many qualified volunteers to become the leaders of this region. The 2003-2004 team of District Directors for the Eastern Region composed of new and veteran volunteers began with a strong and enthusiastic approach. The team focused on chapter operations, chapter support, team spirit and developing relationships between the chapters in the region.

## **REGIONAL GOAL SUMMARY**

**Chapter Operations:** Many chapters in the Eastern Region struggle operationally due to various reasons such as lack of organization, lack of procedural understanding, lack of motivation, and lack of initiative. The goal to develop this area becomes evident in looking at the chapters in the area on probation, guidance, with low performance, or are newly installed chapters. Seven out of the ten chapters in the region need operational development (Beta Nu, Zeta Eta, Omega, Eta Xi, Zeta Pi, Philadelphia Alumni Chapter and New York Alumni Chapter).

Throughout this year, the leadership team will work to teach and guide these chapters to learn policies, procedures, and best practices. Leaders strive to motivate the chapters to take the initiative to research and use the reference materials provided by the Website and manuals to help them become operationally sound.

**Team Spirit:** In conjunction with "Team Northeast," the Eastern Region focused on allowing chapters to see their volunteer leaders as a resource as well as a brotherly friend. Additionally, the leadership team stretched the imaginations of the chapters to get their buy-in for Regional Events. A nice beginning to urge the development of the rapport between the chapters in the region was a President's Dinner hosted by the Regional Vice President for all Chapter presidents and District Directors. In 2004, the Eastern Region will continue to focus on Regional Events such as a regional picnic and a regional initiation.

## **DISCIPLINE & ASSISTANCE ISSUES**

As previously mentioned, the Eastern Region has many chapters that struggle operationally.

The Omega Chapter at Temple University continues to struggle with maintaining a motivated membership, thus making them one of the smallest chapters in the region. At the beginning of the Fall 2003 term the chapter was on guidance. Encouraged by their improvements and willingness to accept the help of their District Director, Renee Stewart, it was recommended that Omega's guidance be lifted. At the turn of the New Year, Omega ran into some challenges. Several top officers in the chapter resigned. Focus for the Omega Chapter this semester is on recruiting and educating pledges. Help is being asked of the Omega Alumni Chapter so that this chapter may continue.

The Beta Nu chapter at The University of Pennsylvania was on probation and receivership at the beginning of the Fall 2003 term. Encouraged by their spirit, organization, dedication to learn Deltasig Policies and Procedures, and willingness to have a joint initiation, receivership and probation were lifted in February 2004. The chapter is now on guidance to encourage the chapter to continue focus on their improvement and earning the trust of the International Fraternity of Delta Sigma Pi. To succeed in this focus the chapter will need to open their hearts to other chapters in the region, share their knowledge, become a leader in the region, apply for national awards and attend national events.

The Zeta Eta Chapter at St. Peter's College continues to struggle with maintaining a motivated membership, thus making them one of the smallest chapters in the region. Most of the brothers in the chapter are appreciative of the help and support provided by their District Director and alumni in the area. At the beginning of the Fall 2003 term this chapter was on guidance. The chapter, with four to five dedicated brothers, set out to increase the size of their chapter. They obtained their goal and initiated approximately ten new brothers. With their efforts will come an offer of receivership (pending confirmation of a receiver) in the hopes they will continue to grow and become a strong chapter in the region.

The Eta Xi Chapter at Philadelphia University continues to struggle with maintaining a motivated membership and recruiting. It relies heavily on its volunteer leaders. This chapter has great potential if they work on their organizational skills, business planning, and follow up. This chapter will be placed on guidance for 12 months in an effort to help them focus on the goals of organization.

**REPORT OF THE MIDEASTERN REGIONAL VICE PRESIDENT  
 ONUKA IBE  
 FEBRUARY 21, 2004**

**Travel Report**

| <b>DATE</b>    | <b>EVENT</b>  | <b>LOCATION</b>  |
|----------------|---|------------------|
| August 13-17   | Grand Chapter Congress  | Palm Springs, CA |
| September 30   | Iota Rho Business Meeting   | Washington, DC   |
| October 11     | District Director Retreat   | Falls Church, VA |
| October 25     | LEAD  | Baltimore, MD    |
| October 29     | Iota Rho Initiation Rehearsal   | Washington, DC   |
| November 2     | Iota Rho Initiation   | Washington, DC   |
| November 5     | Mu Business Meeting   | Washington, DC   |
| November 15    | Iota Nu Initiation/ 25-Year Reunion                                     | Kirksville, MO   |
| November 18    | National Capitol Area Alumni Chapter Business Meeting                   | Fairfax, VA      |
| November 19    | Mu Initiation   | Washington, DC   |
| December 6     | Xi Rho Initiation   | Washington, DC   |
| December 12-13 | Provincial Planning Retreat   | Cleveland, OH    |
| January 24     | Chi Initiation  | Baltimore, MD    |
| January 25     | Mu Officer Meeting  | Washington, DC   |
| February 8     | Gamma Sigma Officer Meeting   | College Park, MD |
| February 16    | Meeting with Dean of U. MD Business School/ Gamma Sigma Chapter Meeting | College Park, MD |

**General Notes**

I am thankful for the opportunity to serve as VP for the Mideastern Region. Unfortunately, taking the office midstream has forced me to play catch-up in many areas. However, I plan on building upon the efforts of Kathy Lazo-Thompson.

My official RVP goals are to encourage relationships beyond campus boundaries; expose collegiate and alumni brothers to each other; and find creative ways to share best practices and resources between the chapters. In addition, I hope to combine the talents of the various chapters and make the Mideastern Region a strong arm of the province.

**Regional Summary**

**CEI**

Last year, the Mideastern Region finished 24<sup>th</sup> in CEI nationally and in the bottom half of the Northeastern Province with an average of 71 points. Through February 18, the region is 13<sup>th</sup> in the nation (averaging 36 points) and in the upper half of the province. Although it is too early to call it a turnaround, I am encouraged

by the effort put forth. Notable are very strong showings by Iota Rho and Chi chapters. However, there is a large gap between the top and bottom of the region.

### **DISTRICT DIRECTORS**

The region fortunate to have a good group of volunteer leaders. Currently, there are two new vacancies in the region. Dennis Protasio recently moved out of the region, leaving Xi Rho. My transition to RVP has left an opening at Iota Rho. I have spoken briefly to several alumni interested in being involved in the region and hope to have these vacancies filled very shortly.

### **DISCIPLINE**

On a positive note, Mu Tau completed its probation and been upgraded to Guidance. Mu, currently on Guidance, struggled during recent semesters. However, the new officers have begun to make an encouraging comeback. Gamma Sigma has been suspended and an investigation into hazing allegations is currently underway.

### **COLLEGIAN OF THE YEAR WINNERS**

Congratulations to the following chapter COYs: Ryder Riess, Mu; David Crouch, Chi; Tiffany Lawrence, Epsilon Kappa; Megan Cech, Iota Kappa; Nawal Ziyadeh, Xi Rho; Ida Thompson, Iota Rho; Rachel Harris, Gamma Sigma.

## **Regional Opportunities**

### **INTERCHAPTER INTERACTION**

The Mideastern Region is composed of relatively close chapters. Despite the fact that five of the chapters (including one alumni chapter) are connected via the DC Metro system, there has been a lack of collaboration between them. Each chapter can benefit from seeing how others operate as well as share fundraising, service, or professional resources. Moreover, social interaction can help to strengthen brotherhood. The DC metropolitan area also contains a large number of alumni that can contribute to the region's chapters in a variety of ways.

### **PARTICIPATION/AWARDS**

While many of the chapters in the region have strong campus events and programs, the representation to regional, provincial, and national events needs to be improved. While it is too late to remedy conference attendance for this fiscal year, this participation also applies to awards. Many of the chapters are doing outstanding things on their campus that no one knows about. Nearly every chapter should be planning to submit awards. In addition, though seven chapter COYs were named, only five applications were completed and eligible for the Regional COY nomination. There are many good things going on in the region and chapters should be proud to apply for awards.

### **RITUAL**

Each chapter should be properly applying Ritual to all business meetings as well as Initiation and Pledging. Each chapter this spring should strive to memorize Initiation Ritual.

### **EXPANSION**

There has been interest from alumni in establishing a colony at American University in Washington, DC. I plan to investigate the possibility and begin taking steps to bring a colony to the campus.

## **Report of the New England Regional Vice President**

Paul Carpinella

February 21, 2004

**Travel to Date**

| Date                 | Location        | Description  |
|----------------------|-----------------|--|
| September 9, 2003    | Boston, MA      | Boston Alumni Chapter Meeting                                |
| September 17, 2003   | Waltham, MA     | Lambda Tau Meet the Fraternity Recruiting Event              |
| September 22, 2003   | Brighton, MA    | Lupus Foundation Fundraising Walk                            |
| October 3, 2003      | Waltham, MA     | Lambda Tau Pinning   |
| October 4, 2003      | Boston, MA      | Xi Phi Pinning   |
| October 5, 2003      | Storrs, CT      | New England Regional Meeting                                 |
| October 8, 2003      | Smithfield, RI  | Bryant Professional Event/ E-board meeting                   |
| October 25, 2003     | Baltimore, MD   | Northeast Provincial LEAD School                             |
| October 27, 2003     | Waltham, MA     | Lambda Tau Professional Event                                |
| November 1, 2003     | Medford, MA     | Tufts University/Michelle Chiacchiari Honorary Initiation    |
| November 2, 2003     | Loudonville, NY | Theta Upsilon Chapter Visit/Meeting                          |
| November 2, 2003     | Albany, NY      | Zeta Psi Chapter Visit/Meeting                               |
| November 7, 2003     | Boston, MA      | Xi Phi Founder's Day Celebration/Uno's Fundraiser            |
| November 8, 2003     | Storrs, CT      | Theta Iota Initiation  |
| November 13, 2003    | Smithfield, RI  | Xi Psi pledge class Uno's Fundraiser                         |
| November 15, 2003    | Smithfield, RI  | Xi Psi Initiation  |
| November 15, 2003    | Hartford, CT    | Theta Iota Banquet   |
| November 21, 2003    | Waltham, MA     | Lambda Tau/Xi Phi Initiation/ Uno's Fundraiser               |
| November 22, 2003    | Waltham, MA     | Lambda Tau Banquet   |
| December 17, 2003    | Burlington, MA  | Boston Alumni Chapter Community Service Event: JDS Gift Wrap |
| January 13, 2004     | Boston, MA      | Xi Phi Executive Board Meeting                               |
| January 20, 2004     | Boston, MA      | Xi Phi Executive Board Meeting                               |
| January 25, 2004     | Bristol, RI     | Nu Sigma Executive Board/Business Meeting                    |
| January 31, 2004     | Bristol, RI     | New England Region Volleyball Tournament                     |
| February 3, 2004     | Bristol, RI     | Nu Sigma Recruiting Event                                    |
| February 7, 2004     | Loudonville, NY | Theta Upsilon Executive Board Meeting                        |
| February 8, 2004     | Albany, NY      | Zeta Psi Executive Board Meeting                             |
| February 10, 2004    | Boston, MA      | Xi Phi Recruiting Event                                      |
| February 16, 2004    | Boston, MA      | Xi Phi Consultant Visit                                      |
| February 18, 2004    | Waltham, MA     | Lambda Tau Chapter Consultant Visit                          |
| February 20-22, 2004 | Pittsburgh, PA  | 2004 Northeastern PC/LEAD                                    |

Tentative Spring 2004 Travel Schedule

| Date              | Location        | Description   |
|-------------------|-----------------|---|
| February 28, 2004 | Boston, MA      | Boston Alumni Chapter Ice Skating Social and Xi Phi/Xi Psi Sam Adams Tour         |
| February 29, 2004 | Storrs, CT      | Theta Iota Chapter visit  |
| March 6, 2004     | Boston, MA      | Xi Phi Pledging Ceremony and Chapter Retreat                                      |
| March 9, 2004     | Boston, MA      | Boston Alumni Chapter Meeting   |
| March 10, 2004    | Smithfield, RI  | Xi Psi Professional Event   |
| March 20, 2004    | Waltham, MA     | New England Regional LEAD School  |
| April 3, 2004     | Storrs, CT      | Theta Iota Initiation and Banquet   |
| April 17, 2004    | Bristol, RI     | Nu Sigma Initiation and Banquet   |
| April 24, 2004    | Loudonville, NY | Theta Upsilon Initiation  |
| April 30, 2004    | Albany, NY      | Zeta Psi Initiation   |
| May 1, 2004       | Bristol, RI     | Xi Psi Initiation   |
| May 2, 2004       | Boston, MA      | Lambda Tau/Xi Phi/Boston Alumni Chapter Community Service Event – Walk for Hunger |

**Regional Leadership Team and Active Alumni Chapter Leaders**

Committee Chairs:

Professional Activates - Jordan Petroff

Scholarship and Awards - Laura Berthiaume

Community Service - Joseph DeVivo

District Directors:

Zeta Psi – Vacant

Theta Iota – Bridget Carmichael

Theta Upsilon – Annie Midgley

Lambda Tau – Deb Lang

Nu Sigma – Nick Steinkrauss

Xi Phi – Joseph DeVivo

Xi Psi – Peter LaCava

Other Positions:

Regional Webmaster – Jordan Petroff

NE Biz Editor – Brian Sullivan (Collegian)

Regional Expansion Chair – Nick Steinkrauss

Active Alumni Chapters:

Boston – Deb Lang, President

## Regional Goals

- 1) *In progress* Increase communication along the leadership lines to involve collegiate chapters to a great degree
  - a. October 2003 Regional Meeting allowed the chapters to help strategize, create goals and expectations for the region as well as air concerns and offer suggestions for improvement.
  - b. Close contact with chapter leaders helps me modify and adjust plans and strategies.
  - c. Still need to develop the District Director team to be a more cohesive unit in order for this goal to be fully recognized.
  
- 2) *In progress* Increase chapter interaction to the point where it becomes natural for the chapters to interact and plan events with one another
  - a. A New England Leadership Directory was established listing contact information for the leadership team as well as chapter officers.
  - b. January 31<sup>st</sup> Regional Volleyball Tournament brought together the eastern portion of the Region and created a great deal of interaction and competition amongst the chapters. The event was so successful, that there is talk of holding the event each semester.
  - c. March 20<sup>th</sup> Regional Conference will allow each of the chapters a chance to teach their fellow chapters the various operational aspects of an effective chapter.
  - d. Under the leadership of Nu Sigma's Brian Sullivan, the region will have a newsletter to publicize chapter and regional events as well as bring about more regional unity. I see this as a great tool, and am hoping that it catches and sticks.
  - e. Starting after the Provincial Council, the committee chairs will communicate weekly via Instant Messenger with the corresponding chapter vice presidents. Not only will this bring fresh ideas to each chapter, it should help to create regional events in each area.
  - f. Jordan Petroff, a recent alumni from Lambda Tau, has volunteered to maintain the website. This will further allow the Region to stay on top of local events. Also proposed is putting up a chat area where brothers can ask for advice and communicate with their counterparts in the region.
  
- 3) *Needs Improvement* Increase alumni involvement so as to utilize the Deltasig network within the New England Region
  - a. For the most part, the chapters still need to understand how to use their alumni networks to provide support on a level that is not financial.

- 4) Needs Improvement Strict Adherence to the Risk Management Policy
  - a. Risk Management discussions and lectures have been a key part of all chapter visits, and regional meetings.
  - b. Open line of communication from the brothers to the leadership team will help to bring issues to the surface.
  - c. Leadership Team monitoring of ritual and “traditional” practices so as to ensure compliance with the RMP.
  
- 5) In Progress Each chapter must reach the 100 point CEI mark
  - a. The regional newsletter will serve as a device to remind chapters of CEI cutoffs and dates as well as ways tips to achieve the plateau.
  - b. The leadership team will be responsible to monitor the collegiate chapters to ensure that they are staying on a pace, as well as functioning at a level, that will allow each chapter to achieve 100 points.
  - c. Regional meetings and National LEAD events will help give the chapters the necessary skills to achieve the 100 point goal.

### **Collegiate Chapter Status Reports and Goals**

Zeta Psi – State University of New York Albany  
Current CEI Points: 33

Goals for the Chapter:

- ★ 100 CEI Points
- ★ Increased participation at regional and national events
- ★ Strict adherence to the Risk Management Policy

Theta Iota – University of Connecticut  
Current CEI Points: 42.5

Goals for the Chapter:

- ★ 100 CEI Points
- ★ Increased participation at regional and national events
- ★ Increased communication to the leadership team

Theta Upsilon – Siena College  
Current CEI Points: 25.5

Goals for the Chapter:

- ★ 100 CEI Points
- ★ Increase participation at regional events
- ★ Up to date website
- ★ Increased communication to the Regional Leadership for advice and status of current improvement initiatives.

Lambda Tau – Bentley College

Current CEI Points: 37.5

Goals for the Chapter:

- ★ 100 CEI Points
- ★ Increased attendance at regional and national events
- ★ All fraternal debts paid off by the end of the semester
- ★ A solid recruiting plan written by the end of the semester to correct issues that occurred this semester and serve as a model for a consistent branded program.
- ★ Constant communication with the Leadership Team concerning the chapter's financial obligations and recruiting initiative

Nu Sigma – Roger Williams University

Current CEI Points: 33

- ★ Goals for the Chapter:
- ★ 100 CEI Points
- ★ Foresight to create policies and procedures so as to ensure that current success will spread to the future

Xi Phi – Umass Boston

Current CEI Points: 28.5

Goals for the Chapter:

- ★ 100 CEI Points
- ★ Increased participation at regional and national events
- ★ Creation of Officer Binders so as to help future officers in planning, dealing with the unique campus situation and other problems, as well as tips on what will work and not work for the campus and the brothers in the chapter
- ★ Officer reports sent out via e-mail to members to keep everyone informed of chapter national and region events, as well as the current chapter status

Xi Psi – Bryant College

Current CEI Points: 37.5

- ★ Goals for the Chapter:
- ★ 100 CEI Points
- ★ Officer Binders
- ★ Solid written plan on the Boundless Playground activities for the next year presented to the Leadership Team by the end of the semester

### Expansion Inquiries

In the fall I received an inquiry from Brother Alex Ambroz concerning starting a chapter at Umass Amherst. After meeting with Brother Ambroz, I gave him the go ahead to seek permission from the Dean of the Business School to form a colony. We are currently awaiting for Dean's response.

### **Conclusion**

Overall the Region is in fine shape. Hazing and risk management issues have been low, one allegation as of the fall. Many of the chapters are performing well as far as CEI is concerned, and the chapters that are struggling are receiving the necessary attention from the Leadership Team. Initiatives to increase chapter interaction and communication are taking shape, and to a small degree chapters are beginning to work together on events as exemplified by Xi Psi and Nu Sigma teaming up to work on the "Boundless Playground" community service project, the Xi Phi/Xi Psi Sam Adams tour, as well as the Nu Sigma recruiting presentation. Committee rejuvenation, and increased communication via the Regional website, newsletter and chat area should make interchapter communication and collaboration more natural.

### **Report of the Niagara Regional Vice President**

Sparky Graves  
February 21, 2004

### Travel to Date

| <i>Date</i>     | <i>Event</i>                  | <i>Location</i>  |
|-----------------|-------------------------------|------------------|
| August 13-17    | Grand Chapter Congress        | Palm Springs, CA |
| August 31       | Mu Pi – Lambda Picnic         | Erie, PA         |
| September 18    | Pittsburgh Alumni Meeting     | Pittsburgh, PA   |
| September 18    | Lambda Pledge Meeting         | Pittsburgh, PA   |
| September 20    | Cornell Colony Meeting        | Ithaca, NY       |
| September 26-28 | National Leadership Retreat   | Oxford, OH       |
| October 8       | Mu Pi Pledge Meeting          | Erie, PA         |
| October 25      | LEAD School                   | Baltimore, MD    |
| November 8      | LEAD School                   | Nashville, TN    |
| November 22     | Kappa Lambda Initiation       | Binghamton, NY   |
| November 22     | Xi Tau Initiation Dinner      | Syracuse, NY     |
| December 3      | Mu Pi Professional Event      | Erie, PA         |
| December 12-14  | Provincial Leadership Retreat | Cleveland, OH    |

|                |   |                |
|----------------|---|----------------|
| February 13    | Alpha Kappa Pledge and Business Meeting | Buffalo, NY    |
| February 15    | Area Leadership Dinner                  | Pittsburgh, PA |
| February 20-22 | Provincial Conference                   | Pittsburgh, PA |

### **General Notes**

I would like to thank a great group of leaders in the region...the district directors:

Kelly Woodhouse – Alpha Kappa  
 Marcie Oliver – Kappa Lambda  
 Jason Nottingham – Mu Pi  
 Sarah Ross – Xi Tau  
 Kelly Northridge – Cornell Colony

These are the brothers that give their time, money and effort to assist the chapters. This is the first time in years that every chapter has had a district director.

I would like to recognize the Cornell Colony. I attended a student informational meeting early in the fall semester. There were two collegians that planned the event and did the recruiting. The largest attended meeting in the fall semester was 53 students. They have already had an 80 person meeting this semester. They are on pace to install in only 13 months. I look forward to May 15, 2004 for Cornell's Chapter Installation!

### **REGIONAL SUMMARY**

I want to congratulate the Xi Tau Chapter, Syracuse University on winning 4 regional and three provincial awards. They accomplished this in only two years. Thank you Xi Tau! I am so proud of your accomplishments in such a short time.

Alpha Kappa and Mu Pi have continued to be very strong chapters. The overall programming remains consistent year after year. Keep up the good work!

Kappa Lambda had an anonymous accusation of hazing last semester. The chapter leadership worked with the national leadership to investigate. Nothing came of it. I did ask that the chapter be put on guidance for 6 months. This is not a disciplinary issue. This is a concern. They have been without a DD for years (until last semester). We want to make sure the chapter understands Delta Sigma Pi and not revert to some campus organization.

Overall I am very proud to serve as the Regional VP for the Niagara Region.

### **Northeastern Province Community Service Report**

*Elizabeth Negrotti, Chairman*

#### **Travel Summary**

| <u>Date</u>       | <u>Chapter/Location</u>              | <u>Event</u>     |
|-------------------|--------------------------------------|------------------|
| February 15, 2003 | Philadelphia Area Alumni Chapter     | Business Meeting |
| February 18, 2003 | National Capital Area Alumni Chapter | Business Meeting |

|                      |   |                      |
|----------------------|---|----------------------|
| March 7, 2003        | Philadelphia Area Alumni Chapter        | Social Event         |
| March 15, 2003       | Philadelphia Area Alumni Chapter        | Business Meeting     |
| May 3, 2003          | Zeta Pi/ Philadelphia, PA               | Chapter Installation |
| May 17, 2003         | Philadelphia Area Alumni Chapter        | Business Meeting     |
| May 20, 2003         | National Capital Area Alumni Chapter    | Business Meeting     |
| May 31, 2003         | Philadelphia Area Alumni Chapter        | Social Event         |
| June 27, 2003        | Conference Call                         | Prov Awards Mtg      |
| June 21, 2003        | Philadelphia Area Alumni Chapter        | Business Meeting     |
| August 2, 2003       | Philadelphia Area Alumni Chapter        | Business Meeting     |
| August 13-17,2003    | Palm Springs, CA                        | GCC                  |
| September 5, 2003    | Philadelphia Area Alumni Chapter        | Social Event         |
| September 16, 2003   | National Capital Area Alumni Chapter    | Business Meeting     |
| October 11, 2003     | Conference Call                         | Prov CS Meeting      |
| October 25, 2003     | Timonium, MD                            | Prov LEAD School     |
| October 26, 2003     | Timonium, MD                            | Ginder AchievBrunch  |
| November 1, 2003     | Philadelphia Area Alumni Chapter        | Business Meeting     |
| November 8, 2003     | Conference Call                         | National CS Meeting  |
| November 9, 2003     | Founders' Day Celebration, Philadelphia | Social Event         |
| December 12-14,2003  | Cleveland, OH                           | Prov Leadership Mtg  |
| January 26, 2004     | Conference Call                         | National CS Meeting  |
| January 27, 2004     | Conference Call                         | Provincial CS Mtg    |
| February 7, 2004     | Philadelphia Area Alumni Chapter        | Business Meeting     |
| February 20-22, 2004 | Pittsburgh, PA                          | Prov LEAD Conf       |

### **General Comments**

This past year has been about focusing on continuing the Ronald McDonald House charities philanthropy since it is accessible and flexible to all of the chapters within the Northeastern Province. As well as promoting the directions of the National Community Service Committee.

I'd also like to take the opportunity to personally commend and thank the chapters of the Northeastern Province for the overwhelming participation in both drives held for the Ronald McDonald House Charities as well as the upcoming National Blood Drive Campaign.

### **Committee Objectives**

Mission: To increase the awareness and importance of as well as participation in community service activities to Delta Sigma Pi brothers.

Goal: Establish a provincial focus for community service events and creating more local service opportunities for our membership to assist those outside our Delta Sigma Pi brotherhood during the biennium based on the provincial focus.

## Objectives:

- 1) Continue a provincial partnership with a “named organization” that was flexible enough to accommodate various levels of committee by the collegiate chapters.
- 2) Increase our internal promotion of outstanding service programs from our collegiate and alumni chapters.
- 3) Test market new opportunities on a regional basis.
- 4) Promote and encourage participation in national blood donation campaign

## **Northeastern Province Alumni Development Report**

### **Committee Members**

Christian W. Galoci (National Alumni Development Committee representative)  
Kathleen Lazo-Thompson (Chair)  
Rich Garber  
Stephanie Menio  
Jason Yourman

### **Goals**

To improve alumni involvement in the following areas:

- Membership in existing alumni chapters
- Support of The Leadership Foundation
- Attendance at LEAD, Grand Chapter Congress

### **Action Plan**

- Work with the National Alumni Development Committee by using data collected from the online survey conducted last year.
  - The highest concentration of responses came from this province
  - Most people that responded were not involved in an alumni chapter, but would like to be.
- Assist collegiate Vice-Presidents for Alumni Relations with maintaining alumni databases
- Encourage more alumni-targeted events at the collegiate level (Founders’ Day, chapter birthdays, National Alumni Day, homecoming weekend)
- Increase communication between the collegiate chapter Vice-President for Alumni Relations and the alumni chapter Vice-President for Collegiate Relations

The committee will discuss the above items and prioritize which item(s) should be implemented first and measure results at the end of the biennium.

## **Northeastern Province Professional Development Committee Report**

### **Working Mission Statement**

The Northeastern Provincial Professional Development Committee is organized to assist the chapters, colonies, and central office staff in promoting the professional aims of the Fraternity.

### **Working 2003-2005 Objectives**

- Continue to seek out volunteers, help select topics, and assist with the professional programming of LEAD events.
- Study and research the feasibility of implementing a career fair on the Friday afternoon preceding LEAD events.
- Help facilitate the sharing of Ideas, Information, and successful practices of professional programming by chapters and colonies.
- Help promote the documentation of professional and other activities in CEI.
- Study and research the feasibility of creating a master speaker's file or database to assist chapters and colonies when securing speakers for their professional programs.
- Promote discussion and recommend criteria to be used in the process and selection of Honorary Initiates.

I thank the Committee Members

Maria Aseron  
Barb Balcita  
Rebecca Hellman  
Kelly Lore'n Metzger  
Reina Hayes

## **ADDENDUM II**

### **Northeastern Province Budget** **2004-2005**

| <b>International Fraternity of Delta Sigma Pi</b>   |                  |                  |                  |                             |                 |
|---|------------------|------------------|------------------|-----------------------------|-----------------|
| Northeastern Provincial Budget  |                  |                  |                  |                             |                 |
| Comparison of Proposed Budget to Previous Years   |                  |                  |                  |                             |                 |
| <b>Description</b>  | <b>2001-2002</b> | <b>2002-2003</b> | <b>2003-2004</b> | <b>2004-2005 (proposed)</b> | <b>Variance</b> |
| Northeastern Provincial Vice President  | \$2,000          | \$2,000          | \$1,940          | \$2,000                     | \$60            |
| <i>Regional Vice President Individual Travel Budgets - 4</i>  |                  |                  |                  |                             |                 |
| Allegheny   | \$625            | \$625            | \$600            | \$625                       | \$25            |
| East Central  | \$1,125          | \$1,125          | \$1,320          | \$1,375                     | \$55            |
| Eastern   | \$750            | \$875            | \$840            | \$875                       | \$35            |
| Mideastern  | \$1,000          | \$1,000          | \$960            | \$1,000                     | \$40            |
| New England   | \$750            | \$875            | \$960            | \$1,000                     | \$40            |
| Niagara   | \$500            | \$500            | \$480            | \$625                       | \$145           |
| Historical Province Leadership Meeting  | \$1,500          | \$2,000          | \$0              | \$0                         | \$0             |
| Province Leadership Meetings - 3  |                  |                  | \$1,400          | \$2,500                     | \$1,100         |
| Oxford Leadership Retreat Travel Allotment<br>(air, parking, mileage - for PVP and RVPs)  | \$1,600          | \$0              | \$1,400          | \$0                         | (\$1,400)       |
| Leadership Training   |                  | \$500            |                  |                             | \$0             |
| Speculative Colony - 2  | \$125            | \$500            | \$100            | \$0                         | (\$100)         |
| Other - 1   | \$25             | \$0              | \$0              | \$0                         | \$0             |
| <b>TOTAL PROVINCIAL BUDGET</b>  | <b>\$10,000</b>  | <b>\$10,000</b>  | <b>\$10,000</b>  | <b>\$10,000</b>             | <b>\$0</b>      |
| 1 - "Other and known line item surpluses" may be used at the discretion of the Provincial Vice President for use <u>within</u> the province for province-related purposes, unless otherwise designated by the Provincial Council. |                  |                  |                  |                             |                 |
| 2 - Speculative Colony funds not used by 12/31/03 may be redistributed at the discretion of the Provincial Vice President to supplement individual travel budgets   |                  |                  |                  |                             |                 |
| 3 - Line item name changed to more accurately reflect meetings between PVP, RVPs, committees and other volunteers.  |                  |                  |                  |                             |                 |
| 4 - RVP Budgets funded at \$125 for each chapter/colony in existence as of 12/31/03   |                  |                  |                  |                             |                 |
| 5 - Any non-PVP and non-RVP budget surpluses may be reallocated at discretion of PVP  |                  |                  |                  |                             |                 |

### **ADDENDUM III**

**Northeastern Provincial Council Meeting  
February 21, 2004  
Pittsburgh, Pennsylvania**

## Roll of Delegates

### COLLEGIATE CHAPTERS

|               |                    |
|---------------|--------------------|
| Lambda        | Emily Sears        |
| Mu            | <b>Absent</b>      |
| Nu            | Irfan Khan         |
| Chi           | David Crouch       |
| Omega         | <b>Absent</b>      |
| Alpha Gamma   | Jason Rabinovich   |
| Alpha Theta   | Adam Eling         |
| Alpha Kappa   | Gregory Wyffels    |
| Alpha Omicron | Carey Banner       |
| Alpha Upsilon | Emily Lutter       |
| Beta Nu       | Daniel Maloney     |
| Beta Xi       | Jeremy Bloch       |
| Beta Pi       | Brian Schwartz     |
| Gamma Sigma   | <b>Absent</b>      |
| Epsilon Kappa | Tiffany Lawrence   |
| Epsilon Tau   | <b>Absent</b>      |
| Zeta Eta      | Aimee Raganit      |
| Zeta Pi       | Matthew Naccarelli |
| Zeta Psi      | Rhodee Gine        |
| Eta Xi        | Kylie Arena        |
| Theta Iota    | Justin Adams       |
| Theta Kappa   | Aaron Cates        |
| Theta Lambda  | Tiffany Westerman  |
| Theta Pi      | <b>Absent</b>      |
| Theta Rho     | Brian Hess         |
| Theta Upsilon | Katie Cardus       |
| Iota Kappa    | <b>Absent</b>      |
| Iota Rho      | Ida Thompson       |
| Kappa Lambda  | Mitchell Cepler    |
| Lambda Tau    | <b>Absent</b>      |
| Mu Pi         | Jaime Cooper       |
| Mu Tau        | Heather MacQuarrie |
| Mu Omega      | Kelly Burns        |
| Nu Sigma      | Jaclyn Clum        |
| Nu Upsilon    | Meghan Fox         |
| Xi Rho        | <b>Absent</b>      |
| Xi Tau        | Tim Wong           |
| Xi Upsilon    | Erin Bradley       |
| Xi Phi        | Timothy Hannon     |
| Xi Psi        | Sheryl Nicolosi    |

### ALUMNI CHAPTERS

|              |                     |
|--------------|---------------------|
| Akron-Canton | Mia Cheeseman       |
| Garden State | Kathy Lazo Thompson |

|               |                        |
|---------------|------------------------|
| Baltimore     | <b>Absent</b>          |
| Boston        | Richard A. Steinkrauss |
| Cincinnati    | <b>Absent</b>          |
| Cleveland     | Scott Andrews          |
| Connecticut   | <b>Absent</b>          |
| Toledo        | <b>Absent</b>          |
| New York City | Shawn Patton           |
| Philadelphia  | Philip Almquist        |
| Pittsburgh    | <b>NO VOTE</b>         |
| Shepherdstown | <b>Absent</b>          |

### OFFICERS

|  |                     |
|--|---------------------|
| Northeastern Provincial Vice President | Mark A. Chiacchiari |
| Allegheny Regional Vice President      | Barb Balcita        |
| Eastern Regional Vice President        | Courtney Carroll    |
| East Central Regional Vice President   | Scott M. Sabol      |
| Mideastern Regional Vice President     | Onuka Ibe           |
| New England Regional Vice President    | Paul Carpinella     |
| Niagara Regional Vice President        | Clifford Graves     |