

**THE INTERNATIONAL FRATERNITY OF DELTA SIGMA PI
NORTHEASTERN PROVINCIAL COUNCIL MEETING
FEBRUARY 8, 2003
PHILADELPHIA, PA**

Northeastern Provincial Vice President Mark Chiacchiari called the meeting of the Northeastern Provincial Council of the International Fraternity of Delta Sigma Pi to order according to Ritual at 2:01 pm on Saturday, February 8, 2003 at the Philadelphia Airport Marriott-Salon A in Philadelphia, PA.

Kathy Lazo-Thompson (Alpha) presented the credentials report (Addendum III). Forty-five delegates were present and voting at this meeting, out of the 54 eligible. This constituted quorum of the Northeastern Provincial Council.

Brother Onuka Ibe (Iota Nu) served as chancellor of the meeting, Brother Larry Mroz (Mu Pi) served as Parliamentarian and Brother Renee Stewart (Eta Xi) served as Recording Secretary.

Motion to adopt the Agenda for the Northeastern Provincial Council Meeting as published.

Motion – Capital Area Alumni

Second – Stephanie Solomon, Eastern Regional Vice President

Motion Passed

Motion to waive the reading of the minutes of the previous Provincial Council Meeting.

Motion – Diane Thibault, New England Regional Vice President

Second – Cincinnati Alumni Chapter

Motion Passed

Motion to approve the minutes of the previous Provincial Council Meeting held in Princeton, NJ on February 16, 2002

Motion – Theta Lambda

Second – Philadelphia Alumni Chapter

Motion Passed

There were no votes taken since the last Provincial Council Meeting at the Marriott Forestal Village in Princeton, NJ on February 16, 2002.

Mark Chiacchiari presented the report of the Northeastern Provincial Vice President at an earlier session on February 8th, 2003.

Regional reports were submitted to the Northeastern Provincial Council from the following regions (Addendum I):

- East Central
- Niagara
- Allegheny
- New England
- Eastern

Mark Chiacchiari, Northeastern Provincial Vice Present was recognized on behalf of the Mid-Eastern RVP, Jason Allen, who was unable to attend due to military commitment.
Recommendation will be made to the board to waive 30 day due date for Provincial Minutes

Motion to waive reading of the Regional Vice Presidents reports and adopt as submitted
Motion – Allen Brunton , East Central Regional Vice President
Second – Eta Xi
Motion Passed

Mark Chiacchiari, Northeastern Provincial Vice President presented the Provincial Financial Report (Addendum II). A motion will be presented later in this meeting in relation to the budget:

- Motion to place conference surplus in 2004 Provincial Council Budget

Motion to adopt the report will be made later in the meeting.

The following Provincial Committee reports were submitted to the Northeastern Provincial Vice President at this time:

- Alumni Development – Chairman, Christian Galoci (Mu Pi)
- Community Service Report – Chairman, Elizabeth Negrotti (Alpha Gamma)

There was no Old Business to be entertained at this time by the Northeastern Provincial Council.

The Chancellor entertained New Business at this time.

Motion to amend the standing rules, Section C to include, item number 7:

Limitation on Debate: No speech in debate may exceed two minutes. Time not consumed is lost and may not be carried over to future speeches or otherwise reserved in any manner.

Motion: Mark Chiacchiari, Provincial Vice President
Second: Alpha Kappa
Motion Passed

Motion to allocate the 2003 Northeastern LEAD Provincial Conference budget surplus to the 2004 Northeastern LEAD Provincial Conference.

Motion: Mark Chiacchiari, Provincial Vice President
Second: Xi Phi
Motion Passed

Motion to adopt the Provincial Operating budget for the fiscal year 2003-2004

Motion: Mark Chiacchiari, Provincial Vice President
Second: Mu Pi
Motion Passed

Motion to allow a member who has been expelled from the Fraternity to an appeal before the Grand Chapter Congress (Amendment #4).

Motion: Shepherdstown Alumni
Second: Epsilon Kappa

Discussion was then heard

Motion to amend the amendment by changing the last sentence in Section I, Article XIII to read: "Discipline of individuals, or appeals of such action, shall be in accordance with the provisions of the laws of the fraternity. The final level of appeal shall be the Grand Chapter Congress. The Policy and Procedures Manual & Individual Disciplinary Policy outlines the Laws." Also striking the addition of Section 2, Article XIII to bylaws, changing all references of "membership revocation" to "expulsion of membership"

Motion: Shepherdstown Alumni
Second: Boston Alumni
Motion Passed

Discussion was then heard

Motion to extend discussion an additional 15 minutes

Motion: Lambda
Second: Connecticut Alumni
Motion Passed

Motion to amend the amendment to the original proposal to Section I, Article XIII to say "The final level of appeal shall be the *Provincial Council*" instead of Grand Chapter Congress.

Motion: Cincinnati Alumni
Second: Epsilon Kappa
Motion Fails

Time expired for discussion

Vote taken. Division called.

Yeah: 16
Nay: 27
Abstentions: 2

Motion Fails

The Northeastern Provincial Council is now in Legislative Review.

Motion to change the name of the Southeastern Province to Southern Province.

Motion: Southern Province
Second: Cleveland Alumni

Discussion was then heard

Vote taken.

Motion Passed

Motion to allow Regional Vice President candidates to live “within reasonable distance” of the region they seek to serve (rather than within its boundaries)/

Motion: Western Province

Second: Beta Pi

Discussion was then heard

Vote Taken.

Motion Fails

Motion to remove fixed initiation fee amounts for Honorary and Faculty initiates from the Bylaws, allowing the Board of Directors the flexibility to set them within the minimum and maximum parameter stated in the Bylaws. Reduce the minimum parameter from \$45 to \$30 to allow the Board to make the initiation fees for both Faculty and Honorary candidates \$30.

Motion: Board of Directors

Second: Alpha Gamma

Discussion was then heard.

Vote Taken.

Motion Passed.

Motion to recess for 10 minutes.

Motion: Mark Chiacchiari, Provincial Vice President

Second: Diane Thibault, New England Regional Vice President

Motion Passed

The Northeastern Provincial Council was called back into order by Brother Onuka Ibe (Iota Nu). Kathy Lazo-Thompson (Alpha) presented the credentials report (Addendum III). Forty-five delegates were present and voting. This constituted quorum of the Northeastern Provincial Council.

Motion to allow chapters on receivership to be “in good standing” if all other elements of good standing are met (including debts paid)

Motion: Board of Directors

Second: Mu Omega

Motion Passed

Mark Chiacchiari, Northeastern Provincial Vice President presented a review of upcoming Provincial Council Meetings and events:

- Provincial Volunteer Leadership Training Sessions
 - Eastern—Atlantic City, NJ June 7th
 - Western—Pymatuning State Park June 14th
- Grand Chapter Congress – Palm Springs, CA August 13-17 2003
- 2003 LEAD School

- Baltimore, MD
- October 25, 2002
- Holiday Inn Select – Baltimore North
- 2004 Provincial Council LEAD Meeting
 - Pittsburgh, PA
 - February 20-22, 2003

Motion that the Northeastern Provincial Council forward to the Office of the Executive Director February 18-20, 2005 and February 4-6, 2005 as the preferred dates for the 2005 Northeastern Provincial Council Meeting.

Motion: Mark Chiacchiari, Northeastern Provincial Vice President

Second: Xi Upsilon

Motion Passed

Motion that the Northeastern Provincial Council forwards to the office of the Executive Director the cities of Reston, VA, Providence, RI and Columbus, OH as the top location choices for the 2005 Provincial Conference.

Motion: Mark Chiacchiari, Northeastern Provincial Vice President

Second: Alpha Kappa

Discussion was then heard.

Motion to amend the proposed order of cities placing Providence, RI as the first choice with Reston, VA as the second.

Motion: Cincinnati Alumni

Second: Xi Phi

Motion Passed

Vote Taken.

Motion Failed

Motion moved to vote on original proposal.

Motion: Cincinnati Alumni

Second: National Capital Area Alumni

Motion Passed.

Motion to amend the agenda for the day in order to allow legislative review of additional amendments from other Provincial Council meetings

Motion: Mark Chiacchiari, Northeastern Provincial Vice President

Second: Boston Alumni

Motion Passed

Motion to recess for 5 minutes.

Motion: Stephanie Solomon, Eastern Regional Vice President

Second: Lambda Tau

Motion Passed

The Northeastern Provincial Council was called back into order by Brother Onuka Ibe (Iota Nu). Kathy Lazo-Thompson (Alpha) presented the credentials report (Addendum III). Forty-five delegates were present and voting. This constituted quorum of the Northeastern Provincial Council.

Motion to amend Article XII (adding Section 18) of the National Bylaws to include the following: "Section 18. Election of Pledges for Large Chapters..."

Motion: Epsilon (Iowa)

Second: Cleveland Alumni

Motion Failed

Motion to add a notification requirement and waiting period to the Bylaws for all proposed policy changes.

Motion: Southeastern PVP & RVP's

Second: Alpha Kappa

Motion Passed

Motion to move to Executive Session.

Motion: Stephanie Solomon, Eastern Regional Vice President

Second: Diane Thibault, New England Regional Vice President

Motion Passed

Motion to add a list of duties of membership to the Bylaws

Motion: Southeastern PVP & RVP's

Second: Theta Kappa

Discussion was then heard

Motion to extend discussion by 15 minutes.

Motion: Xi Upsilon

Second: Nu Upsilon

Motion Failed

Vote taken.

Motion Failed

Motion to end Executive Session.

Motion: Mark Chiacchiari, Northeastern Provincial Vice President

Second: Xi Rho

Motion Passed

At this time the Chancellor entertained any general announcements.

- Closing session will begin at 5:00pm
- Cash Bar/Cocktail Hour for tonight's banquet is from 7-7:30pm

Motion to adjourn.

Motion: Kappa Lambda

Second: Iota Rho

Motion Passed

Northeastern Provincial Vice President Mark Chiacchiari closed the Northeastern Provincial Council Meeting 4:16 pm according to the Ritual of Delta Sigma Pi.



Northeastern Provincial Vice President



Recording Secretary

ADDENDUM I

Provincial Report **PVP, RVP & Committees**

Report of the Northeastern Provincial Vice President **Mark Chiacchiari**

Report of the Allegheny Regional Vice President

Corie Schilberg
February 8, 2003

GOALS:

My first goal that I wanted to accomplish in this position was a source of unity within the Allegheny Region. This has always been a problem in this region due to its size and distance from Alpha Gamma (Penn State) to Xi Upsilon (Marshall University). Since four out of five schools are big in football (PSU, Pitt, WVU, and Marshall), gathering in the fall terms can be difficult. Some of the chapters were able to assist in fundraising at the Cleveland Brown's Stadium, which was greatly appreciated by the Cleveland Alumni. But I am hoping that some of the ideas that were brought up last year might be carried out this year. This is something I will always work on accomplishing, even out of office.

My next goal was to work with Nu Upsilon to get them off of guidance. They have been working very hard on the finances of the chapter, and also working on motivating the chapter. I am very excited to see many of them attending today (assuming they won the snow battle). I feel that this in itself shows the dedication of the new Brothers within Nu Upsilon, and that they are on their way out of all forms of discipline.

My final goal is to leave the region a better place than how I found it. The Allegheny Region was always listed first alphabetically, but as of Thursday; it was also first in CEI points in the Province, and in the entire Fraternity. All the chapters in this region have no financial issues, no risk management issues, and no moral issues. Because of their great alumni leadership (Jane Quinn, Chris Milano, Stacy Sneed and Colin Ernst), and their great leaders within the chapters, this region will continue to excel.

REGIONAL LEADERSHIP:

Although the leadership we currently have is very strong, we are still lacking volunteers. I am short one district director, and have a difficult time finding those to help with committees (unless it's a once a year laid back type of thing). I am hoping with this new group of graduates, I will not have a problem with volunteers in the future.

The Pittsburgh Alumni Chapter may also be starting up again, headed by Mike Gravitt. If this goes well, there will be another source for leaders in this region.

Report of the East Central Regional Vice President

*Alan Brunton
February 8, 2003*

TRAVEL SUMMARY

Date	Event	Location
August 2-4, 2002	Northeastern Leadership Meeting	Chautauqua, NY
August 25, 2002	Theta Kappa Recruiting Freshman Fair	Akron, Ohio
August 30, 2002	Browns Fundraiser	Cleveland, Ohio
August 31, 2002	Theta Kappa Strategic Planning Meeting	North Canton, Ohio
September 4, 2002	Theta Kappa Recruiting College of Business Spirit Day	Akron, Ohio
September 7, 2002	Akron-Canton Alumni Chapter Golf Outing	Akron, Ohio
September 8, 2002	Browns Fundraiser	Cleveland, Ohio
September 15, 2002	Browns Fundraiser	Cleveland, Ohio
September 17, 2002	Theta Kappa Recruiting Meet the Chapter	Akron, Ohio
September 18, 2002	Theta Kappa Recruiting Meet the Chapter	Akron, Ohio
September 20, 2002	Beta Mu Chi Colony Wright State University Recruiting Table	Dayton, Ohio
September 20, 2002	Epsilon Tau Meet with members of Executive Committee	Dayton, Ohio
September 22, 2002	Theta Kappa Recruiting Informal Social Event	Akron, Ohio
September 24, 2002	Theta Kappa Recruiting Recruiting Table	Akron, Ohio
September 25, 2002	Theta Kappa Recruiting Recruiting Table	Akron, Ohio
September 26, 2002	Theta Kappa Recruiting Recruiting Table	Akron, Ohio
September 30, 2002	Beta Pi Chapter Meeting	Kent, Ohio
October 2, 2002	Beta Pi Pledging Ceremony	Kent, Ohio
October 3, 2002	Meeting DD for Nu Chapter	Columbus, Ohio
October 4, 2002	Theta Kappa Recruiting Informal – BW3's	Akron, Ohio

October 6, 2002	Browns Fundraiser	Cleveland, Ohio
October 12, 2002	District Director Leadership Retreat	Oxford, Ohio
October 13, 2002	Theta Kappa Pledging Ceremony	Akron, Ohio
October 14, 2002	Cleveland Northcoast Alumni Chapter Meeting	Independence, Ohio
October 17-20, 2002	Hartford LEAD School	Hartford, Ohio
October 25-27, 2002	Indianapolis LEAD School	Indianapolis, Indiana
October 31, 2002	Theta Kappa Social Visit At BW3's	Akron, Ohio
November 1, 2002	Theta Kappa Founder's Day Party	Akron, Ohio
November 3, 2002	Browns Fundraiser	Cleveland, Ohio
November 11, 2002	Cleveland Northcoast Alumni Chapter Meeting	Independence, Ohio
November 14, 2002	Akron-Canton Alumni Chapter Meeting/Elections	Akron, Ohio
November 16, 2002	Epsilon Tau Faculty Initiation	Dayton, Ohio
November 16, 2002	Miami University Hockey Game sponsored by Greater Cincinnati Alumni Chapter	Oxford, Ohio
November 17, 2002	Theta Lambda Pledge Meeting, General Meeting, Annual Thanksgiving Dinner	Cincinnati, Ohio
December 1, 2002	Browns Fundraiser	Cleveland, Ohio
December 6, 2002	Theta Lambda Initiation	Cincinnati, Ohio
December 7, 2002	Theta Pi Initiation	Bowling Green, Ohio
December 7, 2002	Cleveland Northcoast Alumni Chapter Christmas Party & Theta Kappa Banquet	Richfield, Ohio
December 8, 2002	Theta Pi Chapter Meeting	Bowling Green, Ohio
December 15, 2002	Browns Fundraiser	Cleveland, Ohio
December 29, 2002	Browns Fundraiser	Cleveland, Ohio
January 10-12, 2003	Northeastern Province Leadership Team Meeting	Pittsburgh, Pennsylvania
January 13, 2003	Cleveland Northcoast Alumni Chapter Meeting	Independence, Ohio
January 15, 2003	Beta Pi Chapter Meeting	Kent, Ohio
January 24-26, 2003	Xi Phi Installation & Banquet	Boston, Massachusetts
January 31-February 2, 2003	Board of Directors Meeting	Oxford, Ohio
February 2, 2003	Meeting with Alpha Upsilon President and other members	Oxford, Ohio
February 5, 2003	Theta Kappa Recruiting CBA Spirit Day	Akron, Ohio
February 5, 2003	Beta Pi Chapter Meeting	Kent, Ohio

February 7-9, 2003	Northeastern Provincial LEAD Conference	Philadelphia, Pennsylvania
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GENERAL COMMENTS

I'm proud to serve as the East Central Regional Vice President. We have many strong chapters in our region and even the strong chapters are continually working to get even better.

LEAD SCHOOL AND PROVINCIAL CONFERENCE

Many chapters that have not regularly attended national events in the past are beginning to attend and discovering the many benefits of attending the events. Not only is it a great way to meet other Brothers from around the region and the country, it's a great way to discover new ideas to improve their chapter and develop their personal and leadership skills.

EXPANSION

We added two new colonies since August -one at Wright State University and one at Ohio Dominican College. There is even the formation of the Toledo Alumni Chapter as well. With the addition of that alumni chapter, the East Central Region will have 5 alumni chapters. With a region rich in business colleges, there is plenty more opportunities for additional colonies. There have been additional inquiries and those will be looked at and the greatest opportunities pursued.

EAST CENTRAL REGIONAL GOALS AND PROGRESS

- **CEI – 100 POINTS OBTAINED BY EACH CHAPTER**
 - As of this past weekend East Central ranked 7th in the nation as a region in CEI points.
 - A couple of chapters experienced some technical difficulties submitting their Pledge Education Programs, Financials, and Bylaws and most of them have been solved and points awarded.
 - A couple of chapters have missed deadlines due to learning the new CEI Structure and Deadlines.
 - Overall, the region is doing very well with the new CEI program.

- **AWARDS** – Each chapter to submit an award nationally and COY applications
 - COY applications were received by almost all of the chapters and the competition was tremendous. The COY Selection Committee had a very tough time choosing the Regional Winner.
 - Region has been challenged to submit for at least one award for the year. Chapters have expressed deep interest in applying for at least one award and many have already set up Awards and Scholastic Committees to plan the process of applying for their awards.

- **CHAPTER INTERACTION** – Increase the amount of interaction within the region
 - The Browns Fundraiser had interaction from the Cleveland Northcoast Alumni Chapter, Beta Pi, Theta Kappa, Theta Pi, Lambda, Theta Rho, Mu Pi, and the Akron-Canton Alumni Chapter covering chapters from 3 regions.
 - Nu Chapter is sponsoring a banquet for February 22, 2003 and have invited chapters from at least 3 regions and expect from 50-80 Brothers
 - For the past two years the Greater Cincinnati Alumni Chapter, Alpha Theta, and Theta Lambda have decorated bags and passed them out to children forced to stay at the Area Children's Hospital.
 - The Akron-Canton Alumni Chapter and members of Theta Pi are planning a trip by limousine to Casino Windsor for a day excursion later this month.

- **RITUAL** – Each chapter to perform Ritual as required and memorized
 - The number of chapters memorizing ritual has increased. Some chapters memorized the ritual for the first time in many years
 - Chapters have worked hard to improve their initiations by following the ritual book and delaying some pre-initiation activities until after initiation. District Directors have worked with some chapters that have had some borderline traditions that have not been written in the ritual book. Continuous improvement is the goal of chapters and I'm proud that they care so much and understand the importance of one standard ritual for the entire Fraternity so that all Brothers can all share the same ritual as Brothers

- **DISCIPLINE ISSUES/RISK MANAGEMENT** - COMPLETE accordance with Risk Management (it IS the LAW, not a suggestion).
 - Proud to say that no chapter has any major issues or outstanding discipline.
 - Chapters are constantly looking at reducing the risk to themselves as members, to the chapters, and to the Fraternity as a whole. Some chapters who have had traditions that tended toward borderline have revisited those traditions and have been looking to improve the events and pledge education programs so as to benefit the chapter and the Fraternity. Chapters have been very cooperative in educating themselves, asking questions, and complying more fully as they discover that some of their practices may have been questionable according to the Policy and Procedures Manual.
 - Chapters have been modifying their activities to comply with the Fraternity's Policies and Procedures.
 - It's becoming increasingly obvious that the Risk Management Policy is necessary in a litigious world and that the Policy is there to protect each Brother, the chapters, and the Fraternity as a whole so that we can continue past the first 100 years and take Delta Sigma Pi way into the future.
 - As other Greek Organizations have found themselves with bad publicity and lawsuits, we should all feel proud that Delta Sigma Pi is at the forefront of Risk Management and I believe the Risk Management Policy has made Delta Sigma Pi as strong as it is today.

- The greatest goal of all is the well-being of your Brothers and prospective Brothers. Risk Management helps us all with that goal.
- **LEADERSHIP DEVELOPMENT** – Develop the Leadership Pool of Volunteers to help the East Central Region become much stronger and unified.
 - Assigned national volunteers as District Directors at every collegiate chapter and colony. Assigned a District Director to many of the Alumni Chapters and are continually looking to find leadership positions for those Brothers who are continuously showing more interest in getting more involved.
 - Nominated representatives to represent East Central Region on each of the Provincial Committees (Alumni Development, Professional Development, Community Service, and Awards and Scholastic Development).
 - Conducted a District Director Retreat in the Fall at the Central Office in Oxford and was grateful for the staff members who helped with the training.
 - A volunteer leadership retreat is being planned by each of the RVP's in the Province to advance this worthy goal.

Report of the Eastern Regional Vice President

Stephanie Solomon

February 8, 2003

TRAVEL SUMMARY

DATE:	EVENT:	LOCATION:
August 3-4 th , 2002	Northeastern Province Leadership Team Meeting	<i>Chautauqua, NY</i>
August 17 th , 2002	Philadelphia Alumni Chapter Meeting	Conshohocken, PA
September 21 st , 2002	Philadelphia Alumni Chapter Meeting	Conshohocken, PA
September 22 nd , 2002	Eta Xi Business Meeting	Philadelphia, PA
October 6 th , 2002	Omega Chapter Planning Meeting	Philadelphia, PA
October 19 th , 2002	LEAD School	Hartford, CT
October 26 th , 2002	Philadelphia Alumni Chapter Meeting	Conshohocken, PA
November 10 th , 2002	Beta Nu Chapter Meeting	Philadelphia, PA
November 16 th , 2002	District Director Retreat	Ewing, NJ
November 16 th , 2002	Garden State Alumni Dinner	New Brunswick, NJ
November 17 th , 2002	Eta Xi Initiation	Philadelphia, PA
November 18 th , 2002	Beta Xi Initiation	Lawrenceville, NJ
November 23 rd , 2002	Beta Nu Initiation & Banquet	Philadelphia, PA
November 23 rd , 2002	Philadelphia Alumni Chapter	Conshohocken, PA

	Meeting	
November 24 th , 2002	Omega Initiation	Philadelphia, PA
January 10-12 th , 2003	Northeastern Province Leadership Team Meeting	Pittsburgh, PA
January 18 th , 2003	Philadelphia Alumni Chapter Meeting	Philadelphia, PA
January 25 th , 2003	Xi Phi Installation & Banquet	Boston, MA
February 1-2 nd , 2003	Delta Sigma Pi Board Meeting	Oxford, OH

GENERAL COMMENTS

LEAD School

The Eastern Region was extremely well represented at the Hartford, CT LEAD School with five out of six collegiate chapters and both alumni chapters in attendance. Congratulations again to Beta Nu and Mu Omega for their numerous awards received during the Awards luncheon.

District Director Retreat

The Eastern Region leadership team participated in a day of team building, brain storming and planning for the upcoming year. The day was a complete success with a Spring Regional Conference in the works, as well as a timeline for the expected expansion within the region. Special thanks to PVP Mark Chiacchiarri for making the trek to Central Jersey to join us for the event.

Expansion

Welcome to the newly chartered Garden State Alumni Chapter!

The Alpha Omega Chi colony is currently in the process of completing their petition for re-activation of the Zeta Pi Chapter at St. Joseph's University. Tentative date is May 3, 2003.

Eastern Region Goals and Progress

- Expansion
 - No new opportunities identified
 - Potential St. Joseph's reactivation in May (see expansion above)
- Learning and teaching new CEI program
 - Process is ongoing

- Finding and recruiting alumni volunteers.
 - Some progress has been made, with a few potential district directors identified through regional networking

Report of the New England Regional Vice President

Diane Thibault

February 8, 2003

TRAVEL SUMMARY:

Date	Event	Location
October 9 th , 2002	Beta Delta Sigma Meet the Chapter/Colony Night	Boston, MA
October 9 th , 2002	Lambda Tau's Business Meeting	Waltham, MA
October 19 th , 2002	DSP Regional LEAD	Hartford, CT
November 9 th , 2002	New England Region Leadership Retreat	New Haven, CT
November 9 th , 2002	CT Alumni Business Meeting and Founder's Day Event	New Haven, CT
November 16 th , 2002	Nu Sigma's Initiation and Banquet	Bristol, RI
November 22 nd , 2002	Lambda Tau's Initiation	Waltham, MA
December 6 th , 2002	Zeta Psi's Initiation	Albany, NY
December 7 th , 2002	Theta Iota's Initiation	Storrs, CT
December 7 th , 2002	Zeta Psi's Banquet	Ellenville, NY
January 11 th , 2003	NORTHEAST LEADERSHIP MEETING	Pittsburgh, PA
January 25 th , 2003	Beta Delta Sigma Colony's Installation & Banquet	Boston, MA
February 7 th -9 th , 2003	Northeast Provincial Meeting	Philadelphia, PA

GENERAL COMMENTS

DISTRICT DIRECTOR RETREAT

I am very pleased to report that a successful District Director Retreat held in the region. I am very grateful to the DD's of my chapters for the hard work they put into this event. It is always most difficult to do something for the first time. I challenge my leadership team to strive to make the meetings standard operating procedure in the future. Those that attended the meeting agreed that the meeting was not only educational, but were very beneficial from a team-building standpoint. I was extremely pleased with the DD's attitudes. All of this reinforces the importance of conducting training for our leaders.

LEAD SCHOOL

LEAD school held in Hartford CT was highly attended and successful. All of the region's chapters had representation. Most impressive, was the number of alumni in attendance to participate in the Volunteer Leadership segment.

EXPANSION

I am very proud of the work that many volunteers have done to prepare our colonies for installation. UMASS – Boston successfully installed as the Xi phi chapter. Bryant Colony, Beta Alpha Omega, is on target for April 26th, 2002 as their installation date.

ALUMNI

I cannot say enough of the outstanding efforts of my Alumni Brothers in the New England region. Formation of new Alumni chapters as well as the continued performance of established chapters proves that our brotherhood is alive and well! New expansion has been voiced for Rhode Island.

NEW ENGLAND REGIONAL GOALS AND PROGRESS

- **REGIONAL WEB PAGE** – one site for all chapters to list events and get updates
 - – Up and running: <http://www.geocities.com/dspnewengland/index.html>
- **CEI – BETTER PERFORMANCE THAN PREVIOUS YEARS**
 - Bugs in the CEI program have been corrected. This hurt some of the listings for the New England Region. I ask that all chapters keep a sharp eye out for the upcoming semester to ensure that they are not missing anything.
 - We have been experiencing a little difficulty with submissions of CEI forms as well as grasping due dates. Chapters are working on a formal plan to make sure they do not miss deadlines
 - Congratulations to the Lambda Tau chapter for their remarkable improvement in CEI. They are 6th in the nation. Way to go!
- **AWARDS** – each chapter to submit for an award; regional, provincially, nationally
 - COY nominations were lacking in the region.
 - COY applications were practically non-existent; one was incomplete.
 - Region has been challenged to submit for at least one award for the year.

- **CHAPTER INTERACTION** – Execute more inter-chapter events throughout the region by utilizing the resources of the Alumni Chapters. To have chapters pursue more interaction outside of just banquets.
 - Region has seen a lot of success in this department, with the aid of the Alumni Chapters. Keep up the good work!
 - Geography and school calendars have complicated more interactions.
 - DD Paul Carpinella has suggested a Regional Banquet, possibly a joint initiation. I shall have this discussion further at my Regional Meeting at Provincials.

- **RITUAL** – each chapter to perform Ritual as required; memorization
 - Region had about an 80% compliance to the memorization
 - Congratulations to the Theta Iota and Nu Sigma chapters for their Initiation – excellent job! Couldn't be more proud.

- **DISCIPLINE ISSUES/RISK MANAGEMENT** - COMPLETE accordance with Risk Management (it IS the LAW, not a suggestion). We are legally responsible.
 - Financial issues (excessive over due monies) at Lambda Tau continue to exist. This is, reported by the chapter, a Bentley College administrative/paperwork hold up. Working with chapter to see if they can manage this better.
 - During a shiva call to the family of a deceased brother of Zeta Psi, I informed by the parents of Brother Mund, that their daughter was put through a traumatic pledging process. I will be discussing this with the chapter in the upcoming weeks. A warning letter will follow to document the discussion. I remain optimistic that the chapter will take the situation to heart and correct it's pledge program. Moreover, I would like to see them change their lack of black and white focus on compliance to DSP's risk management policy, specifically alcohol.

SUMMARY

Once again, the past year has been very challenging for a number of reasons, but overall, I am pleased with the direction the Region is going. I am concerned that with my recent promotion and pending relocation to the Eastern Region, that the New England region will not have new leadership step up and take the reigns after my term has been completed. The chapters are strong, however, they need continued focus. I believe we will have DD turnover – another concern. I will know more after the Northeastern Provincial Conference. I am not sure what role I may take upon completion of my term as RVP. I am officially on the fence. I look forward to a wonderful spring and an exciting time at GCC Palm Springs. Upcoming travel plans at this time has not been decided due to budgetary constraints (no monies available).

Report of the Niagara Regional Vice President

Clifford "Sparky" Graves

February 8, 2003

TRAVEL SUMMARY

Date	Event	Location
August 9-11, 2002	Northeastern Leadership Meeting	Chautauqua, NY
September 6, 2002	Alpha Kappa Business Meeting	Buffalo, NY
September 8, 2002	Xi Tau Picnic	Syracuse, NY
September 8, 2002	Kappa Lambda Business Meeting	Binghamton, NY
October 10, 2002	Mu Pi Business Meeting	Erie, PA
October 19, 2002	DSP Regional LEAD	Hartford, CT
November 16, 2002	Alpha Kappa Initiation	Buffalo, NY
November 23, 2002	Kappa Lambda Initiation	Binghamton, NY
January 11, 2003	Northeastern Leadership Meeting	Pittsburgh, PA
January 25, 2003	Xi Phi Installation & Banquet	Boston, MA
February 7-9, 2003	Northeastern Provincial Meeting	Philadelphia, PA

GENERAL COMMENTS

I am proud to serve as RVP in the Niagara Region. I can't say enough about the chapters within the region. Chapters that rarely attend events are now registering brothers at national events. They are visiting others within the region. Highlights include 100% representation at national events, ritual memorization and COY applications.

LEAD SCHOOL AND PROVINCIAL CONERENCE

I am proud to say that the Niagara Region had 100% participation in both national events. I would like to make a point that the chapter that sends the most brothers to these events is ranked in the top 10% in the nation in CEI.

EXPANSION

There are many potential opportunities for expansion within the region. A couple inquiries have not pursued things after receiving packets from the Central Office. Leadership and chapters from within the region also have interests they would like to pursue. This is going to be a major goal of mine going forward.

NIAGARA REGIONAL GOALS AND PROGRESS

- **CEI – 100 POINTS OBTAINED BY EACH CHAPTER**
 - Every chapter still has points on hold or under review.
 - One chapter has had a 9 point decrease in the last month. Not sure why, but an investigation into this needs done.
 - One chapter ranked in the top 10% in the nation (kudos to Xi Tau)
 - Unfortunately two chapters are near the bottom in the nation.

- **AWARDS** – Each chapter to submit an award nationally and COY applications
 - COY applications were received by a brother from every chapter
 - Region has been challenged to submit for at least one award for the year.

- **CHAPTER INTERACTION** – Increase the amount of interaction within the region
 - I know of at least three instances of chapters visiting others last semester. This is a great increase over most recent semesters.
 - We have discussed a regional initiation in the past. Not pursuing this in the near future. Would like to have a couple chapters doing joint initiations.

- **RITUAL** – Each chapter to perform Ritual as required and memorized
 - All chapters in the region memorized ritual. Some parts here and there may have needed work.
 - Cleaned up borderline things that some chapters were doing with ritual. Working with chapters to do exactly as ritual states and nothing more.

- **DISCIPLINE ISSUES/RISK MANAGEMENT** - COMPLETE accordance with Risk Management (it IS the LAW, not a suggestion).
 - Proud to say that no chapter has any issues or outstanding discipline.

Northeastern Province Community Service Report

Elizabeth Negrotti, Chairman

General Comments

This past year has been about focusing on a philanthropy that would be accessible and flexible to all of the chapters within the Northeastern Province. The Ronald McDonald House was selected after an amazing keynote address by Jim Murraby at the Provincial LEAD Conference in Princeton, NJ, in February 2002.

Committee Objectives

Mission: To increase the awareness and importance of community service to Delta Sigma Pi brothers.

Goal: Establishing a provincial focus for community service events and creating more local service opportunities for our membership to assist those outside our Delta Sigma Pi brotherhood during the biennium based on the provincial focus.

Objectives:

- 1) To establish a provincial partnership with a “named organization” that was flexible enough to accommodate various levels of committee by the collegiate chapters.
- 2) Host a Provincial-wide community service at the Provincial LEAD Conference for the Ronald McDonald House Charities, early reports are that it will be a BIG success.
- 3) Increase our internal promotion of outstanding service programs from our collegiate and alumni chapters.
- 4) Test market some new opportunities on a regional basis.

Northeastern Province Alumni Development Report

Christian Galoci, Chairman

General Comments

This past year, we have been getting projects from the National Alumni Development Committee to look over and discuss. As of right now, I am the only committee member of the Northeastern Provincial Alumni Development Committee. I am still looking for volunteers, both alumni and collegiate, to assist me on this committee.

Committee Objectives

Mission: To assist the National Alumni Development Committee with ideas and projects to increase alumni participation, involvement and Brotherhood to all Brothers, collegiate and alumni.

Goals and objectives: forthcoming

ADDENDUM II

Northeastern Province Budget 2003-2004

ADDENDUM III

Northeastern Province *Delegate List* *February 8, 2003*

(Those names that are Bold & Italicized were present and eligible to vote)

*(if chapter not in good standing)	Chapter Name		Alternate as reported on Provincial Council Alternate Form (if submitted)	Ineligible Reason
11	<i>Lambda</i>	<i>Stephanie Menio</i>		
* 12	Mu	Katherine Sleeth		Probation until 8/03
13	Nu	Hillary Smith		
* 22	<i>Chi</i>	<i>David Crouch</i>		<i>203.50 past due - PAID IN FULL</i>
24	<i>Omega</i>	<i>Diana Francis</i>		
26	<i>Alpha Gamma</i>	<i>Scott Chase</i>		
31	<i>Alpha Theta</i>	<i>Jason Nickels</i>	<i>Adams Charles Eling</i>	
33	<i>Alpha Kappa</i>	<i>David Johnson</i>		
38	<i>Alpha Omicron</i>	<i>Sandra Nettis</i>	<i>Brian K. Fruchey</i>	
43	Alpha Upsilon	Michael Hayes		
* 58	Beta Nu	Akshay Mansukhari		Probation until 2/04
59	<i>Beta Xi</i>	<i>Diane Bukowczyk</i>	<i>Kellylore'n Metzger</i>	-
61	<i>Beta Pi</i>	<i>Douglas Herchick</i>		-
84	<i>Gamma Sigma</i>	<i>Clemon Joseph</i>		
115	<i>Epsilon Kappa</i>	<i>Jill McKay</i>		
124	<i>Epsilon Tau</i>	<i>Andrew Smith</i>	<i>Reina Hayes</i>	
130	<i>Zeta Eta</i>	<i>Christopher Krupa</i>	<i>Anna Cheng</i>	
146	<i>Zeta Psi</i>	<i>Ignacio Veras</i>		
154	<i>Eta Xi</i>	<i>Candice Caruso</i>		

165	<i>Theta Iota</i>	<i>Christopher Ryan</i>		
166	<i>Theta Kappa</i>	<i>James Marvin, Jr.</i>		
167	<i>Theta Lambda</i>	<i>Tiffany Westerman</i>	<i>Neil Joseph John Hantak, Jr</i>	
172	Theta Pi	Robert Bassett, III		
173	<i>Theta Rho</i>	<i>Melissa Schmotzer</i>		
* 176	<i>Theta Upsilon</i>	<i>Anna Midgley</i>		\$146.89 past due - PAID IN FULL
181	<i>Iota Kappa</i>	<i>Brendan Mullarkey</i>		
188	<i>Iota Rho</i>	<i>Dyonicia Brown</i>	<i>Anthony (A.J.) Watson</i>	
196	<i>Kappa Lambda</i>	<i>Marcie Oliver</i>		
* 217	<i>Lambda Tau</i>	<i>Roget Lerner</i>		\$2088.53 past due - PAID IN FULL
226	<i>Mu Pi</i>	<i>Thomas Kubiak</i>		
* 229	Mu Tau	Andrew Inglis		Probation until 1/04 - \$5.50 past due
234	<i>Mu Omega</i>	<i>Jennyfer Nesci</i>		
* 239	<i>Nu Sigma</i>	<i>Kenneth Kelly III</i>		\$5.50 past due - PAID IN FULL
241	<i>Nu Upsilon</i>	<i>Dyesebel Shriver</i>		
248	<i>Xi Rho</i>	<i>Frank Hodas</i>		
250	<i>Xi Tau</i>	<i>Julie Covitz</i>		
251	<i>Xi Upsilon</i>	<i>Mark Anderson</i>		
252	<i>Xi Phi</i>	<i>Todd Kirrane</i>		
500	Akron-Canton			
505	Upstate New York	David Hennel		
508	Garden State	NO VOTE	NO VOTE	Franchised after Sept. 1 - good standing, however no vote allowed
520	Baltimore	Bryan McMillan		
530	<i>Boston</i>	<i>Deborah Lang</i>	<i>Richard Steinkrauss</i>	
550	<i>Cincinnati</i>	<i>Wendy Eilers</i>		
553	<i>Cleveland</i>	<i>Michael Losneck</i>	<i>Corrina Lynne Gross</i>	
560	Columbus	Clement Stratman III		
589	Erie	Phil Askins Jr.		

600	Connecticut	Lesley Ross	Michael Tetto	
675	National Capital Area	Christian Galoci		
678	Philadelphia	Elizabeth Negrotti		
715	Shepherdstown	Richard Keplinger		
	Niagra RVP	Clifford "Sparky" Graves		
	Allegheny RVP	Corie Shillberg		
	Mid-Eastern RVP	Jason Allen		
	Eastern RVP	Sttephanie Solomon		
	New England RVP	Diane Thibault		
	East Central RVP	Allen Brunton		
	Northeastern PVP	Mark Chiacchiari		