

INTERNATIONAL FRATERNITY OF DELTA SIGMA PI, INC.
MINUTES
NORTHEASTERN PROVINCIAL COUNCIL MEETING
FEBRUARY 1, 2015
COLUMBUS, OH

The Northeastern Provincial Council Meeting of the International Fraternity of Delta Sigma Pi, Inc. was called to order according to Ritual at 8:09 a.m. on Sunday, February 1, 2015 by Northeastern Provincial Vice President Tricia Smith at the Columbus Northwest Marriott in Columbus, OH.

Present and in person at this meeting were the following officers of the Northeastern Province:

Diana Beauge	Capital Regional Vice President
Rodney Carswell	Empire Regional Vice President
Dan Collins	New England Regional Vice President
Thomas Calloway	Eastern Regional Vice President
Kayleigh Lot	Niagara Regional Vice President
Monica Ramey	East Central Regional Vice President
Rich Garber	Steel Valley Regional Vice President
Tricia Smith	Northeastern Provincial Vice President

Absent officers of the Northeastern Province were:

NONE

Other positions were as follows:

Conchita Dixon	Chancellor
Renee Stewart	Recording Secretary

At this time, Smith relinquished the chair to Chancellor Dixon, who introduced Secretary Stewart. Stewart then conducted the Roll Call of Delegates and announced 44 delegates present and eligible to vote. Capital Region RVP moved to adopt the roll of voting delegates. The motion was seconded by Alpha Theta and adopted. **See Addendum A.**

Grand Officer Installation ceremony was performed to recognize the newly elected Eastern Regional Vice President.

Capital RVP then moved to adopt the Agenda as presented. The motion was seconded by Alpha Theta and approved.

Epsilon Lambda moved to dispense with the reading of the minutes of the 2014 Northeastern Provincial Council Meeting and to approve the minutes as previously distributed. Seconded by Theta Upsilon and approved.

Nu moved to receive the printed Official Reports as distributed to the delegates. Theta Rho seconded and the motion was adopted. **See Addendum B.**

OLD & NEW BUSINESS

Chancellor Dixon then noted there was no old business and moved into new business.

Chancellor Dixon announced that straw polls (nonbinding unofficial votes) would be taken on the following legislation:

Proposal #1 – Bylaw Amendment: Summary of Proposal – National Bylaws currently restrict the use of double letters and reverse alphabet letters in the naming designation of collegiate chapters. This means we need to determine the naming of collegiate chapters after Psi Omega, which will be reached in the coming years.

Gamma Upsilon then moved to vote on the Proposal #1. The motion was seconded by Nu Upsilon.

Vote taken and passed unanimously

Capital RVP then moved the 2016 Provincial Budget. The motion was seconded by Cleveland Akron.

The 2016 Provincial Budget was then adopted. **See Addendum D.**

Pi Phi then moved the Location and Date of the 2017 Provincial Conference and Council Meeting, as amended. The motion was seconded by Lambda Tau. Ballots were distributed to determine preferences by each delegate for location only.

The Listing of Preference for the 2017 Provincial Conference and Council Meeting was then adopted.

Location Preferences		Date Preferences	
Location 1	Pittsburgh, OH		February 10-12, 2017
Location 2	Harrisburg, PA		February 17-19, 2017
Location 3	Cleveland, OH		February 24-26, 2017
			February 3-5, 2017

Xi Phi moved to determine the use of budget surplus from the 2015 Provincial Conference. The motion was seconded by Iota Kappa.

PVP Smith proposed that any surplus funds from the Provincial Conference be distributed as follows:

- Donate 10% of the conference proceeds to the Northeastern Scholarship Fund
- Remaining put towards the 2016 Provincial Conference

The proposed budget surplus was then adopted.

Smith made announcements and then Dixon invited others to make announcements.

Dixon then adjourned the Northeastern Provincial Council Meeting at 8:48 a.m. after a motion by Alpha Omicron, Sigma Omega second, was approved by consensus. Smith then closed the meeting according to Ritual.



Tricia Smith, Provincial Vice President



Renee Stewart, Recording Secretary

ADDENDUM A
Roll of Delegates

COLLEGIATE CHAPTERS

Alpha	Jackson Sheng	Gamma	ABSENT
Lambda	Michael Paul McGinty	Nu	Brian Bourke
Alpha Gamma	Joseph Mocera	Alpha Theta	Alexandra Land
Alpha Kappa	Karolina Wisniewski	Alpha Omicron	Juan Jimenez
Alpha Upsilon	ABSENT	Beta Nu	ABSENT
Beta Xi	ABSENT	Beta Pi	Alex Michael
Gamma Sigma	ABSENT	Gamma Upsilon	Jennifer Huynh
Epsilon Kappa	ABSENT	Epsilon Lambda	Mila Le
Epsilon Sigma	ABSENT	Epsilon Tau	Kevin Michael Wargo
Zeta Eta	Charles Weening	Zeta Pi	ABSENT
Zeta Psi	ABSENT	Eta Xi	Brittany Schlumpf
Theta Iota	ABSENT	Theta Kappa	Stephanie Walters
Theta Lambda	Anthony Zimmerman	Theta Pi	Kelsey Music
Theta Rho	Lucas Berdsley	Theta Upsilon	Travis Brodbeck
Iota Kappa	Zachary Paul Archibald	Iota Rho	Andre Joyner
Kappa Lambda	ABSENT	Kappa Rho	Catherine Xie
Lambda Tau	Jake Mekin	Mu Pi	Matthew Pucalik
Mu Tau	Mykela Miriam Graham	Mu Omega	ABSENT
Nu Sigma	ABSENT	Nu Upsilon	Amanda Bendix
Xi Rho	Ian Thomas Robinson	Xi Tau	Alicia Pawelek
Xi Upsilon	ABSENT	Xi Phi	Julie Lattouf
Xi Psi	Chris Doto	Omicron Rho	ABSENT
Omicron Tau	ABSENT	Omicron Chi	Lucas Schettini
Omicron Omega	ABSENT	Pi Rho	Kelsey Diane Stuart
Pi Phi	Sara Santhouse	Pi Psi	Sung Park
Rho Tau	Evan Bachich	Sigma Omega	Shivani Kamlesh Doshi

ALUMNI CHAPTERS

Baltimore	ABSENT
Boston	Nick Steinkrauss
Cleveland-Akron	Gabrielle Gaglione
DC Metro	David Mazur
Gaithersburg-Heartland of MD	ABSENT
New York City	ABSENT
Philadelphia	ABSENT
Shepherdstown	ABSENT

OFFICERS

Northeastern PVP	Tricia Smith
Capital Area RVP	Diana Beauge
East Central RVP	Monica Ramey
Eastern RVP	Thomas Calloway
Empire RVP	Rodney Carswell
New England RVP	Dan Collins
Niagara RVP	Kayleigh Lot
Steel Valley RVP	Rich Garber

Addendum B

Northeastern Provincial Vice President

Tricia Smith

Travel/Meeting Summary Fall, 2014

Date	Chapter/Colony	Location	Reason
7/31-8/3		Indianapolis	Board Meeting/Volunteer Leader Retreat
8/25			RVP Conference Call
8/26	Theta Kappa	Akron	Meeting with Central Office and DDs
9/23			Board Conference Call
10/25		Detroit	North Central LEAD
10/29			Provincial Committee Conference Call
11/9		Woodbridge	Northeastern LEAD
11/15	Sigma Omega	Boston	Northeastern University Installation
12/6	Gamma Sigma	Maryland	University of Maryland, College Park Installation
12/17			PVP Conference Call

Planned Travel

Date	Chapter/Colony	Location	Reason
1/23-25		Oxford	Board of Directors Meeting
1/31-2/2		Columbus	Northeastern Provincial Conference
8/9-16		Chicago	Grand Chapter Congress

Provincial Goal Summary for Fall 2014

Leadership Development and Transitions

We've seen an increase in transition of leaders throughout the province, and the goal has been to streamline the transitions and ensure that chapters' needs are being met. We continue to engage and work with new volunteers to identify leadership opportunities.

We transitioned two RVP positions this past summer and fall. Rich Garber was elected as Steel Valley RVP and was installed at the Northeastern LEAD in Woodbridge, NJ. Tom Calloway was elected as the Eastern RVP and will be installed at Northeastern Provincial Conference in Columbus, OH. We thank Aimee Underwood and Howard Furman for their leadership and support of our Fraternity!

Committee and Mentoring Goals

The provincial committees are working with the national committee chairs to enforce national goals and implement provincial goals.

Awards Committee

Goal – increasing awareness and quality of award and scholarship applications.

Completed – comparing application trends and areas where the committee and regional committees can help with improvement.

Professional Development

Goal – maintain the newly developed Northeastern Province LinkedIn group and communicate the new group and mentoring connections within the province.

In progress – to promote connections and communication within LinkedIn and help chapters increase their professional development through professional activities.

Community Service

Goal – communicate the National Community Service initiatives to chapters within the province and lead these initiatives at provincial events

In progress – increase level of involvement at provincial and LEAD service activities.

Alumni Development

Goal – increase awareness of participation in alumni chapters and member retention.

In progress – conducting alumni council meetings at LEAD events to help alumni chapters share best practices.

Increase Participation in the COY Program

Nominations for the collegian of the year awards increased slightly as in years past, with 44 of the chapters in the province submitting a nomination for the award; however, only 33 of the nominees completed their application.

Additional Goals for the 2014-2015 Fiscal Year

Improve CMP Performance and Quality Events

The leadership team continues to place an emphasis on improving overall CMP performance for chapters throughout the province. We consistently see chapters holding events that they are either not submitting qualified events within the HUB for CMP credit or are not submitting requirements on time. We are also encouraging chapters to hold events for the betterment of the chapter and not just to receive CMP credit, and to not limit the opportunities their chapter can participate in.

Chapter and Province Operations

Finances

The chapters in the Province have continued handling debts to Central Office efficiently. We've seen an increase of chapters where the university is handling all money account transactions, creating a delay in payment of bills to Central Office. We are working with these chapters to develop an efficient process to communicate all of their transactions with Central Office in addition to their requests to the university.

Chapter Interaction

Interaction between the chapters continues to become more prevalent. Interaction between the chapters continues to be encouraged by the leadership team with several chapters planning on joint initiations for the spring, and regional events being held throughout the year.

LEAD Schools

Due to proximity of LEAD events this fall, the province had chapters attend all but one LEAD across the country. I'm thrilled with the engagement these chapters have shown and the initiative to attend events outside the province. The current registration count for the Northeastern Provincial Council in Columbus is tracking well with over 250 registrations at the first early registration deadline.

Risk Management

This fall we saw an increased amount of hazing allegations, or inappropriate behavior by chapters or collegiate members. In each of these situations, the chapter or chapter members have been identified and addressed regarding any violations of our bylaws and policies. The leadership team is working together on ways to educate our members more regarding risk management and how what they do on and off campus reflects our Fraternity, and how we can better identify risk situations.

Expansion

Sigma Omega (Northeastern University) – The colony at Northeastern University was installed on November 15th, with 38 new brothers initiated (including one faculty member). The entire day was a wonderful celebration of the colony's accomplishments since Fall 2013, with a banquet ending the day and honoring their hard work. Dan Collins, Nick Steinkrauss (DD), and Gary Perez (DD) were instrumental in working with the group, and supporting the students' efforts.

Gamma Sigma (University of Maryland, College Park) – The chapter at University of Maryland, College Park was reactivated on December 6th, with 32 new brothers initiated (including one faculty member). The chapter submitted their petition this past fall and was unanimously approved by the Board of Directors. This group worked hard as a colony to establish themselves on campus and to lead by example. Diana Beauge and Brehanna Edwards (DD), were influential with the group and ensuring they reached their goals.

Stonybrook University – The colony at Stonybrook University has been reestablished! A group of students approached Delta Sigma Pi to restart the colony on campus. At this time, District Directors have been identified and initial meetings are being held.

Capital Region Mid-Semester Report

Academic Year: 2014-2015

Iota Rho-

Strengths:

- Great Brotherhood Communication
- Strong professional network
- Effective program planning

Weaknesses /Concerns:

- Chapter officers can proactively manage/plan for campus restrictions and perceptions
- Improve communication with District Directors (DD) regarding potentially urgent matters.

Goals for the upcoming year:

- Increase inter-chapter communication and programming.
- Increase application effort for awards
- Increase chapter operation efficiency; Maintain operational status.
- Continue to plan the Iota Rho 35th Anniversary Events & Gala

Accomplishments:

- Successful initiation for Fall 2014 pledge class
- Receipt of several awards at LEAD Conference

Xi Rho-

Strengths:

- Quality of fraternity events - The numerous professional, community service, and fundraising events the chapter coordinates are spectacular.
- Morale - Every chapter meeting held over 50 Brothers in attendance, and participation is never an issue in regards to event assistance or any form of volunteering.

Weaknesses:

- Xi Rho is still working to improve their implementation of Roberts Rules of Order

Goals:

- Xi Rho's #1 goal is to win the Most Improved Chapter Award in the nation award while being recognized as a chapter of excellence.

Accomplishments:

- Successful initiation for Fall 2014 pledge class
- Attendance of several brothers at LEAD Conference

Iota Kappa-

Strengths:

- The chapter is thriving on their campus. They make good decisions, have a healthy brotherhood, and are planning and executing many events. The immediate past president made extra efforts to connect with their District Director and intermingle with chapters in the region.
- They are a tremendous group of young professionals and an attribute to our organization. They have made great efforts to become more involved with Delta Sigma Pi on a regional and provincial level by attending, planning and engaging in LEAD events.
- They have increased their awareness of and participation in their campus' activities

Weaknesses:

- Lack of participation in the awards process.
- Improvement on executing Ritual, especially initiation.
- Diversity of the chapter.

Goals:

- Attendance at Provincial Lead and GCC in Chicago

Accomplishments:

- Successful initiation for Fall 2014 pledge class
- Receipt of several awards at LEAD Conference

Mu Tau-

- Mu Tau's main goal is to win the Most Outstanding Chapter Award. To accomplish such a goal MT laid out a plan to not only complete every item on the CMP but, to do quality events.
- There are still areas where Mu Tau can grow as a chapter. One, they need a better understanding of their own Bylaws. MT must continue to learn and abide by the University Policies. When there is a policy they disagree with Mu Tau needs to figure out the right course of action to express their opinion while still observing the established rule and being respectful to University Staff.
- Mu Tau won several awards at the Fall LEAD Conference and was integral in the planning of the Capital Region Olympics.

Omicron Chi-

Strengths:

- Brotherhood seems to be very close knit and almost family like
- All officers have had training on CMP and logging in with the Hub

Development:

- The chapter experienced disciplinary problems early in the semester
- We were disappointed to see no representation from the chapter at the Fall LEAD but hopefully it is in their future goals to have more brothers attend LEAD in the Spring.
- They also have on their goals to apply to more scholarships and awards -- at least one application per award/scholarship.

Gamma Sigma- University of Maryland, College Park

Strengths:

High numbers

- Enthusiastic members
- Drive to be success
- Fundraising
- Use of Roberts Rules of Order during meetings
- Transition from Colony to Chapter

Goals for the upcoming year:

- With LEAD being an important growth tool fraternally and professionally, chapter members need to attend these events in large numbers.
- Effective transition of chapter operations as many Brothers will be graduating.
- Continuing to correctly incorporate Robert's Rules of Order within their meetings.
- Memorization of ritual

Epsilon Kappa-

Strengths:

- Brother interaction.
- I like how the brothers interact with one another. I have not spent lots of time with them over the last semester, overall the brothers appear to enjoy each other's company.
- Attendance at Fall LEAD school
- Alumni interaction.

Development:

- Chapter size.
- If the chapter was slightly larger, They could get so much more accomplished.
- National Travel / Fundraising.
- Increased participation at the National events. With GCC coming in August 2015 at Chicago, they can reach their goal if the chapter fund raises appropriately.

Plans for Next Year:

- More recruiting activities.
- More DD involvement/help.
- More award applications.

East Central Region

Regional Vice President-Monica Ramey Fall 2014

Travel for Fall 2014:

Ohio Dominican- Chapter Visit
Ohio State- Chapter Visit
Xavier- Chapter Visit
Ohio University- Chapter Visit
Detroit Lead School
Woodbridge Lead School
Ohio State/Ohio Dominican- Joint Initiation

Plans for Travel for Spring 2015

Marshall, Dayton, Miami, Cincinnati, Bowling Green
Columbus Provincial, Chicago GCC

Regional Goals:

- 1) Each of these chapters are very different and the motivation of these chapters are very different as well. We have chapters that are very driven and want to do well and I have chapters that are just struggling to keep their heads above water. So the goal is to help meet the needs of each chapter.
- 2) To have all 9 of my chapters attend the Lead School in the fall and the Provincial in the Spring.

Nu Chapter- The Ohio State University

Eric Andes- District Director

Strengths:

- Motivation- They have the drive to be one of the best chapters in the region
- Had a great initiation with remember their lines from memorization

Weaknesses:

- Graduating of students that went through all the re-org of the chapter. Will have to maintain and keep looking at risk management to ensure nothing "new" will begin.

Opportunities:

- Memorization of Ritual
- CMP submissions on time and accomplish more within the HUB

The Nu Chapter needs to look at new ways to do things within the chapter, they are the prevailing chapter on campus when it comes to the business fraternities there. They have a great number in the chapter and they have support during initiation from the chapter as well, so they work well together and they follow and group. They need to find more leadership within the chapter.

Alpha Theta- Cincinnati University

Sammy Geroulis- District Director

Strengths:

- This chapter still holds the drive to be a great chapter in the East Central Region
- Great Leadership- a good balance between older and younger students.

Weaknesses:

- Currently the weaknesses are that things they are doing but not being approved within the hub.

Opportunities:

- To focus on submissions in the HUB that reflects what they have done with professional, community service and overall impacts that they have made. By submitting a great report on the HUB, they do not have to re-write this when it comes to awards

This chapter has great leadership and participates in everything that possibly can get their hands on. This chapter has won the chapter travel awards at the last 3 Provincial events. This year it will be a little different since Provincial is almost in the back yard. However, they travel strong with a lot of people, which means they get a lot of their chapter members to participate and network with the other chapters and see what they are doing as well.

Alpha Omicron-Ohio University

Open- District Director

Strengths:

- Chapter morale and closeness in the chapter
- Chapter members going to Lead and Provincial events

Weaknesses:

- Late or Not approved CMP submission
- Lack of confidence, this is a great chapter and they do not always portray it that way.

Opportunities:

- Submit for chapter awards
- Be more punctual in submitting items to the HUB for CMP credit
- To communicate more with the Region rather than staying to themselves
- Ask more questions and try to get more involved

This chapter is still very close to one another. They will be hosting their 90th birthday this year. I have encouraged them to reach out to the Alpha Theta chapter for some tips and suggestions. This chapter is starting to go to move provincials and leads so they can meet and network with other chapters and take back some ideas to a chapter that is really in the middle of nowhere.

Alpha Upsilon-Miami University

Madison Whitehouse- District Director

Strengths:

- Events the chapter have are innovative
- Always apply for chapter awards
- Closeness of the chapter

Weaknesses:

- Some items are not approved

Opportunities:

- Submit for chapter awards
- Be more punctual in submitting items to the HUB for CMP credit

Alpha Upsilon is a very close chapter; however, they do not interact much with the outside world, or with the rest of the Region. This chapter has a lot to share and has a lot of drive and motivation they are willing to help but never to really take the lead. They have a lot of opportunities and they have great professional and community service events but they need to start to share and get more people involved. They have a great leadership team and they know how to keep passing down the information from one officer to another. This chapter is a chapter of Excellence.

Epsilon Tau-University of Dayton

Mary Miracle- District Director

Strengths:

- Chapter closeness
- Attending LEAD and Provincial Events

Weaknesses:

- Not being around other chapters as much, learning to do things differently

Opportunities:

- Submit CMP in a timely fashion
- To have better and more open communication
- Applying for Chapter Awards

This chapter has turned around. After multiple phone calls in the summer, the chapter president wanted to make changes. After finding out that people were doing things that they were really not. This chapter will go far if they keep the right people in leadership positions that are motivated to do the right thing and to see the chapter grow. This year was the first time that they have sent someone to a Lead or Provincial.

Theta Lambda-Xavier University

Andrew Bare- District Director

Strengths:

- Finding what makes that chapter work, they have been experimenting and find what works for them
- Reaching out for help and asking questions
- Great Chapter Meeting

Weaknesses:

- Still learning on how to run the chapter. This is only the 2nd year for having the chapter back up and running

Opportunities:

- Recruitment
- Applying for chapter awards
- Getting more involved in the Region

This chapter had a great chapter meeting it was not the traditional way of running a meeting but the dialog and conversations were great. This chapter had some major problems just 4 semesters ago so they are still learning what it takes to run the chapter the proper way. They are small but a mighty chapter. They seem to be very close and have some fun events.

Theta Pi-Bowling Green State University

Janie Rauscher- District Director

Strengths:

- CMP compliance
- Close chapter
- Understands and asks questions when needed

Weaknesses:

- Not taking chances and trying/doing new things

Opportunities:

- To focus on Professional and Community Service events
- Diversify their events and activities they have on campus

This chapter is a great chapter as well, they do things by the book and they try to be the best that they can. This chapter needs to work on trying new things and finding what makes them tick. They are very close chapter too. They attend events and they are a chapter that other chapters in the region can ask questions to. They ask questions and submit things to the Hub typically on time.

Xi Upsilon- Marshall University

Ollie Moses-District Director

Strengths:

- Most chapter members are eager to do more and make sure this chapter does not fail
- Great District Director that can provide motivation to the chapter and knowledge

Weaknesses:

- Lack of Communication between the President and the rest of the chapter
- CMP credits and not showing any Professional or Community Service events completed for the previous year
- Recruitment is lacking

Opportunities:

- To ask questions from the rest of the region, DD or RVP
- To learn more about how to use CMP and why they need to use it
- Recruitment

This chapter started the year out very rocky, the lack of membership, and lack of communication this chapter is starting to understand more of what it's like to be a chapter. The DD works with the chapter and provides the motivation that they need to start recruiting. This chapter needs to start submitting their events on the HUB so they are able to document what they have done.

Omicron Tau- Ohio Dominican University

Open - District Director

Strengths:

- Motivation to Succeed and not let the chapter fail

Weaknesses:

- Recruitment
- Disorganized
- No map of what they want to do or focus on

Opportunities:

- To have better events that will want people to join them

- To be better organized to help promote the chapters abilities
- Close to the Ohio State Chapter to help with other group events

The Omicron Tau chapter has also struggled the past few years due to the lack of recruitment and organizational skills. They have a very small chapter where each person wears multiple hats and sometimes that does not work. The focus this semester is on athletes that are in the off season and younger students.

Report of Empire Regional Vice President

Rodney Carswell

2014-2015 Mid-Year Report

Summary

The Empire Region experienced a semester of significant transition across the board. The majority of the region has faced the challenge of adjusting their respective chapters in accordance with disciplinary action. As a result, many past issues have now been addressed and improvements are not only being discussed, but implemented. There has also been a positive increase in direct communication and interaction between the chapters and their immediate leadership team, their District Directors and myself. The region still faces an uphill battle going into next semester. The key will be consistency and I believe the chapters in the region will be able to come out of this in a better place than they did going in. I will continue to increase my involvement to achieve this goal.

Regional Goal Summary

Ritual (In progress)

I was able to attend the majority of Initiation ceremonies this semester. There have been sincere attempts at memorization and conducting a ceremony with few flaws. Of course, improvements can always be made and some items still need to be addressed. A last minute situation led to what was technically a joint initiation. It is apparent that the chapters involved enjoyed it and would be open to an official joint initiation in the future. I believe having more than one chapter involved in such a process, which requires standardization and preparation, will naturally show the region's younger chapters how a proper ceremony looks, feels, and is properly executed.

National Event Participation (In progress)

The Empire Region was fortunate to host its first LEAD this semester. Travel was obviously easier because of this, but the chapters did not just send a few more than usual to LEAD. I was happy to see that each chapter came out in force, with one having virtually all members present and another with as many as 27 members registered.

Chapter Communication (In progress)

As mentioned above, communication has improved in a big way due to recent events. I am hoping that as the chapters settle into their adjustments, I can shift my focus to the colony established this semester and drastically improve my communication with them.

Award Submissions (In Progress)

Chapters in the region are becoming more and more active with awards. For COY submissions this year we had 3 complete, 1 incomplete, and 1 non-submission. I am hoping to see continued participation in the Spring.

Chapter Overview

Alpha, New York University, Jose Carvalho

The Alpha chapter has taken their probation very well. The improved communication this semester has been most notable with this chapter. The new leadership team is responsive, open to suggestion, and willing to make necessary adjustments.

Zeta Eta, Saint Peter's University, Leah Orejudos

Recent pledge class issues has resulted in probation for the Zeta Eta chapter. The disciplinary action has been met with mixed emotions, but they have taken it very seriously and do not hesitate to implement necessary changes. Zeta Eta attendance and participation at LEAD was very encouraging as well. I believe they will stay the course and continue to improve in following semesters.

Kappa Rho, Adelphi University, Shreema Sanghvi

The Kappa Rho chapter remains strong and consistent. There was an issue with a brother event this semester, which has resulted in a warning for the chapter, but I do not fear this being a recurring issue in the future.

Pi Phi, Pace University - Westchester, Chris Gaur

I expressed concerns at the end of the last year regarding Pi Phi's chapter membership and recruitment needs. Unfortunately, this concern has grown as they only initiated one brother this semester and will graduate many more in the spring. Heavy focus will be placed on their recruitment season next semester. I hope to directly involve more alumni and leaders, including Chris and myself.

Pi Psi, Baruch College - CUNY, Brian Kraut

The Pi Psi chapter has been relatively quiet this semester, which is very much a good thing. There have been no issues regarding their guidance and no concerns reported by their new District Director.

Report of New England Regional Vice President: Daniel Collins

Fall 2014

Summary

The fall 2014 was an exciting semester for the New England Region and several things stood out in review. First, communication between chapters has continued to grow organically. Many chapters and officers are reaching out to each other to share ideas, best practices, and organize inter-chapter events. Secondly, the volunteer leadership team has come together as a group with several individuals taking first time positions, and returning members becoming reinvigorated resulting in an effective and efficient team. Finally, the fraternity and region welcomed the Sigma Omega Chapter at Northeastern University with their installation and banquet in November to great success.

Overall, the region continued to produce energetic students, talented alumni, and remarkable events. While individually some of the chapters experienced certain challenges, the region as a whole is positioned to succeed in the future and I look forward to seeing what each chapter can accomplish in the upcoming year.

Fall 2014 Travel and Scheduled Conference Calls

Date of Visit	Chapter	Event	Location
7/31/14 – 8/3/14	National	National Volunteer Leadership Retreat	Indianapolis, IN
8/25/14	Northeastern Province	Leadership Team Conference Call	TC
9/8/14	Nu Sigma Psi / Sigma Omega	Colony Meeting	Boston, MA
9/10/14	Xi Phi	Chapter Meeting	Boston, MA
9/11/14	Xi Phi	Recruiting Networking Night	Boston, MA
9/14/14	Lambda Tau	Chapter Meeting	Waltham, MA
9/23/14	Gamma Upsilon	Chapter Meeting & Pledge Ceremony	Wellesley, MA
9/24/14	Xi Phi	Chapter Meeting & Pledge Voting	Boston, MA
9/29/14	Gamma	Pledging Ceremony	Boston, MA
10/1/14	Northeastern Province	PVP/RVP - 1 to 1 Conference Call	TC
10/6/14	Nu Sigma Psi / Sigma Omega	Colony Meeting	Boston, MA

10/6/14	Northeastern Province	PDC Committee Conference Call	TC
10/11/14	New England Region	District Director Leadership Retreat	Bedford, MA
10/14/14	Nu Sigma Psi / Sigma Omega	Pledging Ceremony & Colony Meeting	Boston, MA
10/20/14	Nu Sigma Psi / Sigma Omega	Colony & Pledging Meeting	Boston, MA
10/27/14	Nu Sigma Psi / Sigma Omega	Colony & Pledging Meeting	Boston, MA
10/29/14	Northeastern Province	Leadership Team Conference Call	TC
11/2/14	Xi Phi	Conference Call	TC
11/3/14	Nu Sigma Psi / Sigma Omega	Colony & Pledging Meeting	Boston, MA
11/7/14 – 11/9/14	Northeastern Province	LEAD School	Woodbridge, NJ
11/10/14	Nu Sigma Psi / Sigma Omega	Colony & Pledging Meeting	Boston, MA
11/15/14	Sigma Omega	Initiation, Installation, & Banquet	Boston, MA
11/19/14	Xi Phi	Chapter Meeting	Boston, MA
11/20/14	Lambda Tau	Initiation	Waltham, MA
11/22/14	Xi Phi	Initiation & New Member Orientation	Boston, MA

Spring 2014 Planned Travel

Date of Visit	Chapter	Event	Location
1/30/15 – 2/1/15	Northeastern Province	LEAD Provincial Conference	Columbus, OH
	Nu Sigma	20 th Anniversary Banquet	Bristol, RI
	Pi Rho	Event TBD	Amherst, MA
	Theta Iota	Event TBD	Storrs, CT
	Xi Psi	Event TBD	Smithfield, RI
	Boston Alumni Chapter	Event TBD	Boston, MA

	New England Region	Rose Games	Wellesley, MA
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Fall 2014 New England Leadership Team

Role	Name	School	Chapter
District Director's	David Pereira	Boston University	Gamma
	Richard "Nick" Steinkrauss	Babson College	Gamma Upsilon
	Daniel DelPiano	University of Connecticut	Theta Iota
	Erik Budlong	Bentley University	Lambda Tau
	Richard "Nick" Steinkrauss	Roger Williams University	Nu Sigma
	Alexa Hassaram	University of Massachusetts Boston	Xi Phi
	Scott McMann	Bryant University	Xi Psi
	Vacant	University of Massachusetts Amherst	Pi Rho
	Gary Perez	Northeastern University	Nu Sigma Psi / Sigma Omega
	Richard "Nick" Steinkrauss	Northeastern University	Nu Sigma Psi
Colony Pledge Educator	Caroline Sullivan	Northeastern University	Nu Sigma Psi
Committee Chair's	Jon Lee	Alumni Development and Events	N/A
	Deborah Lang	Awards Committee	

Regional Goal Summary

- *Identify and train next generation of volunteer leaders – In Progress*
 - Two new District Directors joined the team in 2014-2015 along with the Colony Pledge Educator for the Sigma Omega installation, and several more individuals have been identified who have expressed interest for potential service in 2016 or beyond.
 - A regional leadership team retreat was held which included various training and teambuilding activities. Much of the feedback was positive and my goal is to hold another retreat in the spring, or alternatively build into periodic conference calls to continue to foster interaction.

- *Explore potential growth opportunities in region – In Progress*

- Sigma Omega chapter was recently installed in November, after a period of 13 months as a colony.
 - In the past year, opportunities at Harvard and Boston College were received but have not moved forward due to a variety of reasons (student interest, school policy).
 - Potential for expansion is also being reiterated during chapter visits.
- *Review alumni structure & initiatives in region – In Progress*
 - While individuals are often staying active with Deltasig friends in various individual social networks, in some cases these smaller groups do not connect to the wider area network or alumni chapter.
 - The region's Alumni Chair has formed a working group to seek input as to what various informal alumni groups are interested in and to foster interaction between these smaller groups that operate outside of the alumni chapter. Phase 1 was the development of a monthly informal event series to bring individuals together socially, and a review of the types of activities which individuals are interested in attending, to help gain insight into their perceptions of alumni engagement in Deltasig.
- *Future Goals*
 - Renewed focus on CMP operations due to a comparative decline in a few chapters.
 - Chapter Award Submissions – continued promotion to increase quality and quantity with the goal of having multiple provincial winners.
 - Hold a New England Region Mini-Lead and/or other officer development forum

Chapter Overview

Gamma – Boston University

Strengths:

- Strong support from administration and Chapter Advisor
- Professional and Service Events
- Campus involvement

Opportunities:

- Proximity to other chapters should assist with inter-chapter engagement

Notes of Importance:

Gamma chapter is strong operationally with a diverse series of professional and service events. Their membership is involved on campus with multiple organizations allowing for additional opportunities for the chapter and they have generally maintained a positive contribution to the Boston University community. They're open and welcoming of alumni and often invite local alumni to come visit on campus. When a negative situation occasionally arises, such as recently with several pledges; the

Chapter takes ownership, informs volunteer leadership, actively addresses it by adapting policy to prevent future reoccurrence, and reiterates to all brothers and pledges that such activity is unacceptable. While some financial items leftover from 2013-2014 may potentially impact their CMP Chapter of Excellence goal in 2014-2015, the chapter has otherwise operated in an efficient and precise manner. While there are certain additional areas that individual members have expressed a desire to improve upon, overall Gamma remains in a strong position to continue to succeed going forward.

Gamma Upsilon – Babson College

Strengths:

- Professional and Service Events
- Brotherhood
- Desire to achieve

Opportunities:

- Increase campus relations through development of relationships with faculty, administration, and advisors
- Opportunity to host the annual New England Rose Games (intramurals event)
- Proximity to other chapters should assist with inter-chapter engagement

Notes of Importance:

Gamma Upsilon Chapter is strong operationally with a high level of brotherhood within the chapter as evidenced by sending over 30 members to the fall LEAD School in Woodbridge. On campus, they were on university probation spring 2014 but fulfilled the requirements and subsequently were in good standing fall 2014. The chapter has sought to contribute positively to the university community which is vital considering the College has increased their oversight over all Greek organizations on campus (particularly the socials). With the recent election of new officers, and more of the re-chartering members graduating in upcoming semesters, it will be interesting to see how the chapter continues to grow as a group and defines itself in the region beyond its first two years as a chapter. However, the elements for an outstanding chapter are present and I believe they will continue to succeed in their endeavors.

Theta Iota – University of Connecticut

Strengths:

- Professional event program
- Chapter Brotherhood
- Outbound communication to alumni through newsletter

Opportunities:

- Officer term length change

- Engagement with District Director

Notes of Importance:

Theta Iota is currently on track for Chapter of Recognition CMP level. Their professional event program has been diverse and has included a number of different companies, alumni speakers, and campus career events. The chapter also sent over 15 members to the Woodbridge LEAD School and has explored corporate sponsorships with several companies.

Additionally, their District Director has been engaged with the chapter, actively working to develop strong relationships with members and has demonstrated his acumen with Delta Sigma Pi best practices to the benefit of the chapter. The chapter has also changed its officer structure by moving certain positions to full year length in a hybrid election model (following a regional trend) and looks to increase officer experience, efficiency, and strategic planning. Overall, Theta Iota has a strong foundation and is positioned to continue its positive achievements.

Lambda Tau – Bentley University**Strengths:**

- Overall Operations, (CMP, Professional and Service Programs)
- Scholastic Development & Academic Achievement
- Desire to achieve

Opportunities:

- Increasing attendance at national events
- Renewed focus on chapter success and motivation
- Proximity to other chapters should assist with inter-chapter engagement

Notes of Importance:

Lambda Tau Chapter is on track for the Chapter of Excellence CMP level and is generally strong operationally in a majority of functional areas. The chapter is excited about their corporate sponsorship program of which they received their first company, and there is a high level of engagement amongst the officers with an increasing level of motivation from the general chapter as they continue to grow together. Lambda Tau also has placed a renewed emphasis on fostering strong relationships with the faculty and administration which has resulted in various opportunities and a Chapter Advisor who has provided a wealth of guidance on campus to help them succeed as they move further past the incident from 2012-2013.

While their brotherhood is typically strong within Lambda Tau and locally within the region, the chapter was issued a Letter of Concern in spring 2014 for sending zero representation to two consecutive Deltasig conferences in 2013-2014 (and just once in the previous three) but has addressed the issue by sending 7 to Woodbridge LEAD (and multiple registered for Columbus at the

time of writing) and has implemented a chapter LEAD School Travel Fund through their fundraising and sponsorship program. Overall, Lambda Tau is well positioned to continue its success as chapter, and has the ability to continue to achieve at a high level going forward.

Nu Sigma – Roger Williams University

Strengths:

- Strong recruiting and recognition within the School of Business
- Faculty and administration relationships including Chapter Advisor
- Active, experienced, and award winning District Director

Opportunities:

- Renewed effort toward building spirit and brotherhood
- Developing a more robust committee structure to increase and provide more opportunities for participation amongst the large membership

Notes of Importance:

Typically, Nu Sigma has quietly succeeded as a chapter although in the past year they have experienced some challenges in operations and motivation of members. A financial impropriety amongst individuals who are no longer members was discovered in spring 2014, but with an experienced and involved District Director in Nick Steinkrauss and a close relationship with the university faculty and administration, the chapter was able to access a multitude of resources to assist with the investigation and handle it appropriately through university policies.

The recruiting program at Nu Sigma continues to excel in terms of campus recognition, and was the largest initiation class in the nation during fall 2014. Chapter membership remains very high considering the size of the school and eligible students and it reinforces the relationship with administration and their positive contributions to the school of business community. Although the chapter size sometimes hinders a speedy development of brotherhood and participation amongst new members, they have generally been able to find ways to develop brotherhood throughout the chapter. Chapter leadership has made efforts to better increase the motivation/participation/brotherhood in the extended chapter and I'm excited to see them continue their successful recruiting program.

Xi Phi – University of Massachusetts Boston

Strengths:

- Member Diversity
- Event program co-sponsored with the College's Management Achievement Program allowing for cross-recruiting

Opportunities:

- Ability to achieve Chapter of Recognition in 2014-2015
- Desire to improve and engage the chapter amongst membership
- Increasing chapter morale/motivation/attendance
- Proximity to other chapters should assist with inter-chapter engagement

Notes of Importance:

The fall semester was a bit of a transition period for Xi Phi as the active chapter size dipped following spring graduation, they acclimated to a new District Director, morale varied due to some personal conflicts amongst members, and an incident between a pledge and a non-brother. General operations struggled at times in the semester, however, a clear positive and upward trend was established. As a group their brotherhood readily increased from the beginning to the end of the semester and the efforts of several individuals helped to result in a sizable pledge class that resulted in a 60% growth of the chapter size post initiation and an open dialogue as to their vision for the chapter.

Additionally, the chapter held a successful fundraising event where Table Talk pies sponsored through donation over 100 mini pies for a pie eating contest. And in terms of national engagement, several pledges attended the Woodbridge LEAD and brought that motivation back to the chapter, which has translated to 8 brothers currently registered for Columbus (well over 20% of the chapter) and a great deal of excitement.

From a CMP standpoint, the chapter narrowly missed Accredited Chapter in 2013-2014, but is on track to far surpass that by achieving Chapter of Recognition in the upcoming 2014 - 2015 year. Overall general operations are improving and the officers have a vision as to what they wish to accomplish in the spring including CMP achievements and award applications. The chapter has a lot to offer the university community and brothers are motivated to make a difference, to be engaged, and are working to accomplish their goals for the spring semester. As such I look for Xi Phi to continue is positive growth and for them to excel in the upcoming semesters.

Xi Psi – Bryant University**Strengths:**

- Good brotherhood
- Consistent operations

Opportunities:

- Ability to reach Chapter of Recognition

Notes of Importance:

Xi Psi has had a quiet but generally successful semester. Coming off the excitement of hosting the region's Rose Games last spring, the chapter conducted a more subdued series of events. The chapter brotherhood was apparent during a visit to their initiation in spring 2014 and the chapter members and officers have developed a strong relationship with the District Director. The chapter had a recent difficulty in their relationship with the Chapter Advisor during spring 2014 but nothing further came about so far this fall.

Xi Psi was the recipient of several regional awards for 2013-2014 and has generally quiet and efficient operations, but sometimes has trouble finding the motivation strive for more. This year from a CMP standard, the chapter is on the cusp of missing its goals, having missed a couple of items, but despite that, it still has the opportunity achieve their goals with careful planning and not missing any further items. Overall the chapter is in a position to continue its positive progress and with a little bit of encouragement could achieve Chapter of Recognition in 2014 – 2015.

Pi Rho – University of Massachusetts Amherst

Strengths:

- Generally high national event attendance
- Positive brotherhood amongst a portion of membership
- Chapter Advisor

Opportunities:

- Openness to improve
- Developing relationship with Sport Management Program

Notes of Importance:

The Pi Rho has experienced a transition over the past year. Since their previous District Director stepped down three semesters ago, it has been difficult to find a replacement, resulting in a vacant position and putting the chapter at a disadvantage to its peers. The chapter could utilize the guidance of a knowledgeable District Director from both an operational and motivational perspective but a qualified and interested individual has been difficult to locate and/or has not been interested in taking on a volunteer leadership role based on their personal factors whether time or location. However a potential solution is on the horizon at the time of this writing and is my highest priority going into the spring semester.

In terms of the chapter itself, CMP operations have been variable with several (related) items missed. They have continued to experience up or down results that is largely dependent on the strength of the officer core which coordinates the chapter's actions. Several people have indicated a growing divide in the fall semester between certain individual officers and general membership which created a lack of participation at times and variable morale. The chapter recently conducted elections and I hope this officer group will be able to grow together, create a vision for their goals, and motivate the chapter regarding all the positive things they have done together now and in post.

An example of their achievements can be seen in their promotion and attendance at LEAD events (8 in Woodbridge, roughly 18% of the chapter) and openness to engage in inter-chapter events. This semester Pi Rho organized an inter-chapter event Fenway Park tour of the stadium and the business operations that go on inside it. Overall, Pi Rho has the ability to succeed and continue improvement in 2014-2015 and with more support and guidance could reach a new level of success over the next year.

Sigma Omega – Northeastern University

Strengths:

- Fraternity spirit
- Desire to achieve
- Positive energy from chartering
- Ability to rapidly organize events

Opportunities:

- First pledge class and ability to set a vision for the future chapter
- Available Deltasig alumni leadership in close proximity to help transition into a chapter
- Proximity to other chapters should assist with inter-chapter engagement

Notes of Importance:

Sigma Omega has accomplished a tremendous amount in a short time. The chapter was recently installed in November 2014 following a period of 13 months as a Colony and their results have been impressive. Many of the members have developed strong relationships with each other and they consistently strive to achieve. While there have been some occasional operational challenges given the comparative lack of experience in fraternity operations and policy, I'm impressed with the dedication of the officers and look for the chapter to continue to succeed moving forward. It's an exciting time for them as they charge into their first semester as a chapter and I'm eager to see their new vision and goals they set, and the culture they create.

Niagara Region RVP Report

Kayleigh Lot

Fall 2014 Semester

- Travel During Period (dates, chapters, location, reason)

Date	Chapter/Colony	Location	Reason
9/13	Alpha Kappa	Buffalo	Out of Darkness Suicide Prevention Walk – Community Service Event
9/14	Epsilon Lambda	Rochester	Pledging Ceremony
9/21	Xi Tau	Syracuse	Community Service Event
9/27	Theta Upsilon	Albany	Chapter Visit
10/31	Epsilon Lambda	Rochester	Executive Committee Meeting
11/6-11/8	---	Woodbridge	Fall LEAD School
11/14	Epsilon Lambda	Rochester	Executive Committee Meeting
11/15	Xi Tau	Syracuse	Initiation
11/15	Kappa Lambda	Binghamton	Initiation
11/15	Omicron Rho	Ithaca	Initiation

Goals and Progress:

- *(In Progress)* Encourage all chapters to memorize ritual for initiation and pledging ceremonies
 - Chapters that have historically not shown interest in memorization are starting to consider it
- *(In Progress)* Improvement in quantity and quality of submitted COY applications
 - All but one chapter submitted an application and the quality has been drastically improved.
- *(In progress)* Regional leadership pool development
 - Over the summer it looked like the pool of leadership in the region was growing significantly, however as the semester started and progressed, it proved not to be as significant as hoped, evidenced particularly by infrequent communication from District Directors, as well as by many people who were originally interested in committee roles backing out.

Chapters:

Alpha Kappa

District Director: Matt Rogers

Strengths:

- Strong community service and professional activities programming
- Building relationships with companies (a work in progress)
- Excellent presence in the School of Management, positive reputation and reputation among students and faculty

Weaknesses:

- Chapter tends to focus on the pledge program often to the detriment of involvement in other events
- Strategic planning
- Alumni relations
- Financial stability and fundraising
- Inconsistency in holding people accountable
- Poor attendance overall
- Individual commitment and involvement in the fundraising process
- Attendance at national events
- Officer transition process

Opportunities:

- The entire board of the School of Management is comprised of DSP Brothers, great way to have an impact in the school and involve others
- Streamline the committee structure so that the positions are more important and the Brothers are more involved
- Increase the number and involvement of faculty initiates

Notes:

- Need to break out of the “this is the way we have always done it” mindset

Epsilon Lambda

District Director: Kayleigh Lot

Strengths:

- Strong leadership
- Desire to be involved with other chapters
- Membership is actively involved in a multitude of other organizations on campus which gives more ideas and leadership experience as well as being a huge marketing opportunity
- Desire to do well
- Active engagement with National leadership

Weaknesses:

- Many members have a lack of interest in holding officer roles and in some cases the chapter doesn't support the few that are
- Even though the chapter is one of the strongest in the region and has accomplished many things early in their time as a chapter, many members look at the areas they are struggling with and blow them out of proportion, convincing themselves the chapter will cease to exist in the next few years.
- The way that committees are staffed and used currently is ineffective and in some respects backfires

Opportunities:

- Building an alumni base
- They are the only business Fraternity on campus
- Better communication with National Officers – we are only able to help and advise when we are aware of the situation or issues, and they have been making significant strides in this area

Notes:

- This chapter has accomplished a tremendous amount of things since being installed almost 3 years ago. The leaders that the chapter produces are truly exceptional and have a drive to continue their involvement. I do worry, however, that their focus on the things they struggle with will discourage potential leaders from seeking officer roles.

Zeta Psi

District Director: Adam Thuman

Strengths:

- Financially stable – the career fair that the chapter holds is a significant source of their fundraising
- Extensive marketing reach on campus
- Long term planning ability in terms of large events (i.e. DSP Open golf event)

Weaknesses:

- Involvement in the national fraternity is severely lacking
- Very opposed to change and they do not think outside the box
- Do not memorize ritual
- Somewhat idealized view of themselves as a chapter, not really willing to see or address some of the negatives

Opportunities:

- Moving in the direction of memorizing ritual
- As the chapter's events have improved, they should be utilizing that to market themselves both on campus as well as within the national fraternity
- Write awards packets that actually reflect the level of events the chapter is holding

Notes:

- The chapter is in a relatively good place right now operationally, however the entire focus is internal and that has resulted in their inability to reach Accredited status this year (no attendance at Fall LEAD).

Theta Upsilon

District Director: Geoff Blosat

Strengths:

- Absolutely an entirely different chapter than they were even one year ago – their focus and accomplishments over the last semester are inspiring
- Last semester’s pledge class as well as this semester’s have proven to be very dedicated and involved in the improvement of the chapter
- The members that attended this fall’s LEAD event were on the right path and refreshing to speak with
- Good communication with national officers
- Chapter members seem genuinely engaged

Weaknesses:

- Need to ensure full understanding of national bylaws and policies and procedures
- Chapter as a whole doesn’t seem to be as committed to involvement on the national level as they should be in order to sustain the progress they have made

Opportunities:

- Using the resources available to them, and correcting the ones they have – this will hopefully give them a guide to operating effectively
- New brothers as a clean slate for progress

Notes:

- This chapter has made absolutely phenomenal progress. My only worry with them at the moment is if they are trying for too much, too fast and are going to get burned out.

Kappa Lambda

District Director: Bryan Carlo

Strengths:

- Extremely high caliber of professional programming
- Viewed as the “go-to” Fraternity on campus among the faculty
- Great relationships with the big four accounting firms
- Strong relationship with their faculty initiates
- Recognized by organizations in the community for their community service
- Many chapter members serve on the Dean’s advisory board giving DSP a lot of influence in the School of Management

Weaknesses:

- Their professional programming focuses heavily on the accounting and finance functional areas with almost no attention to the other areas of business – this is leading to the chapter being known as the accounting fraternity on campus
- Fundraising efforts are not as strong as the chapter would like
- Minimal involvement in national events (though this is improving)
- Selfish mentality of the chapter – the main body of the chapter focuses on “how can this help ME professionally and academically” with no regard for the overall experience or more importantly the Fraternity at all
- Chapter overall does not take initiation seriously – many brothers in the audience were laughing when the ritual team tripped up

Opportunities:

- Include a focus on events in other areas outside of finance and accounting
- Increased national involvement may help to minimize other weaknesses
- Hold larger scale events since many Brothers are also heavily involved in other organizations on campus.

Notes:

- The chapter is in a good place in terms of their drive, events held, and determination, and has a strong president. Additionally, winning a national award has done a great deal of good with the morale of the chapter.

Xi Tau

District Director: Julia Shaub

Strengths:

- Strong faculty involvement
- New membership is young and eager to be involved
- New attendance policy and desire to hold Brothers accountable for their actions (this is mostly at the Executive Committee level, but the sentiment seems to be growing in the general body of the chapter).

Weaknesses:

- Lack of overall participation
- Little to no participation in national events
- Not as structured/efficient as they should be in terms of their finances
- General disregard for deadlines
- Serious lack of personal responsibility as a chapter, tendency to blame their failures on others

Opportunities:

- The new brothers that are eager to be involved should help alleviate the feeling of apathy within the chapter and increase involvement

- Some members are starting to think outside the box in terms of events – hopefully some different types of events will help reduce the feeling of apathy and attendance issues
- I am hoping that a new batch of officers improves on the issues they have been having with deadlines, attitude, and personal responsibility

Notes:

- The chapter absolutely needs to gain an understanding of deadlines and requirements. This has consistently been an issue for them and they still seek special treatment with regards to financial penalties when they miss deadlines.

Omicron Rho

District Director: Arron Oliphant

Strengths:

- Strong brotherhood
- Mentorship of younger brothers
- Brothers are involved in other things on campus
- Strong campus brand
- Very strong professional programming and demeanor – Work on Wall St. event

Weaknesses:

- Interest/direction of the chapter is very focused on finance, starting to become a reputation on campus
- Tends to be a rather insulated chapter
- Problems meeting deadlines
- Need a better understanding of ritual

Opportunities:

- Include programming aimed at a wider audience – things other than finance
- Increased and more creative fundraising initiatives
- Niche areas of students to get involved with (such as multicultural groups)
- Increased involvement in the Ithaca community

Notes:

- The chapter has made a bit of progress over the last year, though their overall attitude still seems to be really inwardly focused.

STEEL VALLEY REGION

Rich Garber, RVP

Fall Semester, 2014

FRATERNITY TRAVEL DURING THE SEMESTER:

<u>DATE</u>	<u>CHAPTER</u>	<u>LOCATION</u>	<u>EVENT TYPE</u>
8/26	Theta Kappa	Akron	Consulting Visit (Dale)
9/4	Nu Upsilon	Morgantown	Consulting Visit (Malory)
9/12-14	--	Denver	Leadership Foundation -- Trustee Meeting
9/17	Beta Pi	Kent	Chapter Mtg -- Introduce new DD to chapter
11/1-2	--	Woodbridge, NJ	LEAD and Provincial Team Meeting
11/4	Lambda	Pittsburgh	Initiation
11/18	Theta Kappa	Akron	Chapter Meeting
12/6	Mu Pi	Erie	Initiation
12/10	Beta Pi	Kent	Chapter Meeting / Elections

I was fortunate to start the school year with experienced District Directors in place at each chapter. One important aspect of the the RVP role that is unchanged over the past 20 years is that having good DD's make the RVP job a lot easier!

I also revamped the Regional Awards committee during the semester, adding two new members, including former RVP Aimiee Underwood.

Following is a summary by chapter, with composite comments from me and each chapter's District Director.

STATUS BY CHAPTER:

Lambda, University of Pittsburgh

District Director: Pat Flynn

A solid chapter that can be expected to reach Chapter of Excellence level and be a strong awards contender every year.

Strengths

- Professional and Community Service programs. Have already completed 6 events in each category and they have really branched out to involve different companies and a variety of events.
- Excitement for the fraternity and desire to learn. Sent 7 members to Woodbridge and have already begun discussing GCC.
- Transition. Their transition teams work very hard to make sure that incoming officers are comfortable in their new roles and understand their responsibilities. This really changed when they moved elections to the end of Fall Semester.
- Desire to be a Chapter of Excellence every year. They have it and work hard to achieve it.

Weaknesses

- Ritual – while memorized, it needs to be more fluid.
- Terminology. Sometimes still refer to things in "improper" terms. Simple things like Executive Board instead of Executive Committee.
- A lot of experienced members graduating this spring.

Opportunities

- Opportunity to really make a mark with the young members. The turnover will be high this year and they have a great chance to really mold and shape their direction with their new, younger members.

Beta Pi, Kent State University

District Director: Kristen Kralik

After bottoming out at about 22 members just three years ago, Beta Pi is now at its largest size in memory, with 88 members starting the Spring semester. Beta Pi tends to attract quality students that are also involved in numerous other activities on campus, so participation has been an issue some semesters.

There seemed to be some friction this semester between the chapter Executive Committee and the general membership. Incoming officers are aware of this and I believe this will not be a problem in the Spring.

Chapter programs are strong.

Strengths

- The Chapter is highly regarded and supported by the faculty and administration of the College of Business
- The Chapter is diverse in various aspects such as area of concentration, grade/age, ethnic background, etc.
- There are a large number of dedicated individuals serving on Exec as well as participating in events.

Weaknesses

- Low attendance at some events
- Ritual memorization at Initiation could have been better. In the past, the ritual team was very strong, and while they made a strong attempt to memorize the ritual this semester, they struggled through it.

Opportunities

- There are recent alumni that stay involved and strongly support the Chapter. If they could reconnect with older alumni, they would have a much stronger support system.

Threats

- The Chapter did a great job recruiting this year initiating almost 40 new members. However, the Chapter will need to learn how to cope with the struggles that come with having a larger chapter. Additionally, in trying to recruit larger pledge classes, they need to be careful to keep standards high in recruiting and initiating new members.

Theta Kappa, University of Akron

District Director: Sam Shaheen

The chapter is much, much better than it has been over the past several semesters. Beyond current leadership, the chapter is still relatively young and inexperienced.

Strengths

- Enthusiasm is increasing and with a plan, they now have something to "sell". It is making recruiting easier. They also have made a little noise on campus so that should make recruiting a little easier.

Opportunities

- Last semester was critical to fail. This is the critical one to succeed.
- If they do as well this time as last, they will be out of the woods.

Theta Rho, Duquesne University

District Director: Arnel Balcita

This is the one chapter in the region that I've not yet had the opportunity to visit, although I have traded periodic correspondence with last semester's President; I will get there early in the Spring semester.

Strengths

- Continued pattern of communication between Chapter President and District Director.
- The chapter is as diverse and united as ever in recent memory
- The chapter has strong involvement with campus affairs and is able to leverage that into increased
- campus awareness of Delta Sigma Pi
- Attendance at National Events has been consistent. The chapter even traveled to the North Central
- Province this past fall to attend LEAD in Detroit.
- The chapter should be able to send more than the required minimum contingent to GCC due to its
- proximity to Pittsburgh

Weaknesses

- Memorization of Ritual is still not on the chapter's agenda.
- Becoming a Chapter of Excellence has not been a high priority

Opportunities

- The chapter has established strong bonds and lines of communication with other chapters in the region, this could evolve into a competitive nature that will drive the chapter to success
- Via his Facebook group, Arnel has been able to get brothers of the chapter to see that they are part of a greater whole

Threats

- With the changeover in Executive Committee, the chapter follows the calendar year, not academic
- calendar, new lines of communication will need to be re-established
- The chapter has to continue to strive to be manageable. Size of the chapter has no meaning if it
- Becomes difficult to lead.

Mu Pi, Penn State-Behrend College

District Director: Jeff Laskey

The chapter has strong fraternalism and a solid alumni base. It is working hard to overcome some operational issues from the last few semesters. A focus for the coming semester will be to begin planning for the chapter's 25th anniversary in 2016.

Strengths

- The only Business Fraternity on campus
- Network of Mu Pi alumni that are willing to help out and see that the Chapter is successful.
- Ownership of activities and events.
- Chapter came together and implemented a plan to reach Chapter of Recognition and Most Improved Chapter.
- New events that get the Chapter together and excited to recruit.
- With elections scheduled earlier next semester, newly elected Officers have the chance to shadow the current Officers for a longer period of time to learn more about the position.

Weaknesses

- Issues with the University and making timely payments to Central Office.
- Submitting Awards for the Chapter needs improvement.

Opportunities

- Having a good relationship with other Business Clubs on Campus that can lead to recruitment, networking, and professional activities.

Threats

- No external threats

Nu Upsilon, West Virginia University

District Director: Nancy Stacy

One of the strongest chapters in the Region, although they aren't widely recognized as their location in Morgantown has limited their contact with other chapters. The chapter has grown significantly in the past several semesters – membership is now at 82, up from about 30 – and many Brothers in the chapter are also business school and campus leaders. I was pleased that I was able to get them to send two Brothers to the Woodbridge LEAD and will be encouraging them to apply for awards in the Spring.

Strengths

- Communication between the brothers is strong despite growth. Minutes are kept up with at every meeting and sent out through email to all brothers and the District Director.
- Leadership is thinking about the future of the chapter. The officers who will be graduating are training interested members on how to perform officer duties.
- The majority of members are attending events and are actively involved in the fraternity.
- Despite growth of the chapter, brotherhood is still a strength. Members spend time together outside of required chapter functions.
- The brothers have continued to do a great job with recruitment. Each semester, the brothers work together to recruit more and more members. This semester was the first semester in which they weren't able to give a bid to each person who was seeking membership into the fraternity.

Weaknesses

- Officers haven't rehearsed ritual enough before initiation. Some of the parts sounded like they were being read for the first time and the fumbling over the words took away from the ceremony.

Opportunities

- Brothers could do a better job with attendance at LEAD. I foresee this issue turning around because they are starting to save funds specifically for travel.

Threats

- Continued growth could mean that some brothers could start slipping through the cracks if caution isn't taken. One way to combat this is to have all members be a part of a committee if they don't hold an office. It's important that everyone have a purpose that contributes positively to the fraternity.

Addendum C

International Fraternity of Delta Sigma Pi																
Northeastern Provincial Budget																
Description	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016 PENDING	Variance	
Northeastern Provincial Vice President	\$ 2,000	\$ 1,940	\$2,000	\$1,950	\$2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ -	
Regional Vice President Individual Travel Budgets¹															\$ -	
<i>Capital (7 Chapters)</i>	\$ 1,000	\$ 960	\$1,000	\$ 875	\$1,000	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ -	
<i>East Central (9 Chapters)</i>	\$ 1,125	\$ 1,320	\$1,375	\$1,375	\$ 875	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ -	
<i>Eastern (9 Chapters)</i>	\$ 875	\$ 840	\$ 875	\$ 750	\$1,250	\$ 1,500	\$ 1,650	\$ 1,800	\$ 1,950	\$ 1,200	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ -	
<i>Empire (5 Chapters, 1 Colony)</i>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 900	\$ 750	\$ 900	\$ 900	\$ 900	\$ -	
<i>New England (9 Chapters)</i>	\$ 875	\$ 960	\$1,000	\$1,000	\$1,000	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,350	\$ 1,350	\$ 1,350	\$ -	
<i>Niagara (7 Chapters)</i>	\$ 500	\$ 480	\$ 625	\$ 625	\$ 750	\$ 900	\$ 900	\$ 900	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ 1,050	\$ -	
<i>Steel Valley (6 Chapters)</i>	\$ 625	\$ 600	\$ 625	\$ 625	\$1,000	\$ 1,200	\$ 1,200	\$ 1,200	\$ 900	\$ 1,050	\$ 1,050	\$ 900	\$ 900	\$ 900	\$ -	
Subtotal	\$ 5,000	\$ 4,560	\$5,500	\$5,250	\$5,875	\$ 6,900	\$ 7,050	\$ 6,000	\$ 6,600	\$ 7,650	\$ 7,650	\$ 7,950	\$ 7,950	\$ 7,950	\$ -	
Provincial Leadership Meeting²	\$ 2,000	\$ 1,400	\$2,500	\$1,400	\$2,125	\$ 1,850	\$ 1,850	\$ 1,700	\$ 1,700	\$ 1,700	\$ 1,700	\$ 1,700	\$ 1,700	\$ 1,700	\$ -	
Speculative Colony	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 150	\$ 300	\$ 150	\$ 150	\$ 150	\$ 150	\$ -	
Leadership Training	\$ 500					\$ 600	\$ 600	\$ 600	\$ 275	\$ 200	\$ 100	\$ 50	\$ 50	\$ 50	\$ -	
Provincial Committees and Task Forces	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ 500	\$ 500	\$ 375	\$ 150	\$ 150	\$ 50	\$ 50	\$ 50	\$ -	
Other³	\$ 500	\$ 100	\$ -	\$ -	\$ -	\$ 150	\$ -	\$ -	\$ -	\$ -	\$ 250	\$ 100	\$ 100	\$ 100	\$ -	
TOTAL PROVINCIAL BUDGET	\$ 9,375	\$ 8,000	\$9,375	\$7,975	\$9,000	\$ 10,800	\$ 10,800	\$ 10,800	\$ 11,100	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ -	

1 - 2013-2014 proposed RVP Budgets funded at \$150 for each collegiate chapter/colony in existence as of December 19, 2011. (Historical budgets from 2006-2007 to 2010-2011 reflect regional boundaries effective July 1, 2005. Historical budgets starting 2011-2012 reflect boundary changes effective July 1, 2011)

2 - Meetings between PVP, RVPs, committee chairs and other volunteers. May be a combination of face-to-face team meetings and conference calls.

3 - This line item includes historical allocations for speculative colonies. Any line item budget surpluses may be reallocated at discretion of PVP.