

Deltasig

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Send address changes, articles, letters and photographs to: Delta Sigma Pi 330 South Campus Avenue Oxford, OH 45056 (513) 523-1907 magazine@dsp.org

On the Cover: Joelle Berlat, Houston, was named the 2021 Lifetime Achievement Award Honoree for her lifetime of service to Delta Sigma Pi. She was presented the award by PGP Tricia Smith (left) and GP Cory Stopka (right) during the 2022 Grand Chapter Congress.













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Deltasig News

PLEASE CHECK DSP.ORG FOR UP-TO-DATE INFORMATION AND MORE DETAILS.

STAFF UPDATES



Farewell, Aaron!
Aaron Rivera, California-Merced, served as an Educational & Leadership Consultant for one year. Aaron has moved back to California and is pursuing graduate school. We wish Brother Rivera the best in his future endeavors.

WELCOME TO THESE NEW STAFF MEMBERS



Tallesha "Lesha" Woodson, Longwood (VA), started as an Educational & Leadership Consultant in June and will be focusing on chapter operations and chapter visits, which include officer training. She has held many positions at Kappa Nu Chapter, including Vice

President-Alumni Relations, brotherhood chair and faculty liaison. Lesha earned her bachelor's degree in business administration with a concentration in information systems and cybersecurity. She is also a member of Zeta Phi Beta Sorority, Inc.



Steve Aust serves as Associate Director of Communications, overseeing all Deltasig communications, including emails, web, social media and print. Steve graduated from the University of Georgia with a bachelor's degree in journalism. For 16 years, he told stories about the people,

projects and processes of the sign industry for *Signs of the Times* Magazine. He later served as marketing manager and most recently worked as a freelance writer, editor, and proofreader.

CONGRATULATIONS, JEANINE AND SHANDA!

Jeanine Triplett, Louisville, was promoted to Executive Vice President of the Delta Sigma Pi Leadership Foundation effective July 18, having previously served as Associate Executive Vice President. She has spent her entire professional career working in the area of nonprofits,



development/fundraising, communications and marketing. A member of Delta Zeta Sorority, Jeanine also brings a wealth of Greek organizational knowledge and a stellar record of volunteer service, including serving as Delta Zeta's National President (2012-2014) and as Leadership Giving Chair of the Delta Zeta Foundation's national capital campaign. She also currently serves as Trustee of the Delta Zeta Foundation.

Shanda Gray, Missouri State, was named Chief Operating Officer for the Leadership Foundation effective August 1, 2022, transitioning from her current events and education roles. Shanda has been on staff with Delta Sigma Pi since 1999. Her previous roles have focused on events,



education, technology and communications, and she also played a dual role as Executive Vice President of the Leadership Foundation for 15 years. As COO, Gray oversees the daily activities of the Foundation operations, particularly in the areas of committee and volunteer management, communications, fundraising campaigns, and maintaining regular donor outreach.

DELTA SIGMA PI WELCOMES NEW PARTNER



Rocket Companies is a holding company consisting of personal finance and consumer service

brands. Visit **dsp.org/partners** to learn more about Rocket Companies' financial offerings and career and internship opportunities.

UPCOMING EVENTS

For more details, please visit dsp.org/events.

January 13-15

Presidents' Academy

- St. Louis

February 10-12

South Central LEAD Provincial Conference-Kansas City, MO

February 17-19

Northeastern LEAD Provincial Conference-Newark, NJ

February 24-26

North Central LEAD Provincial Conference-Indianapolis

March 3-5

Southern LEAD Provincial Conference-Knoxville, TN

March 10-12

Western LEAD
Provincial Conference-Bellevue, WA

April 25

Alumni Day

August 16-20

55th Grand Chapter Congress-Houston

MAIL VOTES NOT PREVIOUSLY REPORTED

 Approved Lambda Mu (Pacific) suspension for 90 days or until the institution lifts the suspension of the chapter and the Grand President, Western Provincial Vice President and Executive Director have developed and prepared probation terms to release the chapter from Fraternity suspension.

MINUTES IN SECONDS FROM FRATERNITY BOARD MEETINGS

At the July 10-11, 2022 meeting:

- Accepted 2020 National Collegian of the Year Cody Vasquez and Director of Chapter Services Tyler Havens into the Golden Council.
- National Organizational Development Committee Chair Crystal Justice reviewed current status of our Strategic Priorities and new online reporting to track Fraternity progress.
- DEI Task Force Chair Andrew Bare reviewed the DEI Strategic Alignment White Paper and how the Fraternity can apply a DEI lens when making decisions. Board will have further conversations at fall meeting based on further feedback.
- · Amended 2022-23 Special Projects Budget to include \$34,000 that was not spent on computer hardware in 2021-22.
- · VPF **Jodi Schoh** led discussion about university environment, including the following facts:
 - o Students are not engaging like they used to.
 - o Smaller universities are getting smaller and larger universities are getting larger.
 - o Trend of fewer international students affect university revenues.
 - o Focus of faculty is changing.
- Board instructed staff to continue researching targeted Pacific Northwest expansion. Anticipating inclusion in 2023-24 Budget.
- · Approved successive 90-day suspensions for Eta Psi (Houston) through June 12, 2023.
- National Standards Committee Chair **Stephen Dominy** reviewed Task Force progress and plans for focus groups during GCC and for developing resources in advance of July 2023 launch of new program.
- Associate Executive Director: Education and Events Shanda Gray reviewed all of the Fraternity's educational offerings and their differing goals.
- National Professional Development Committee
 Chair Claire Roberts reviewed the professional
 development plans for the upcoming events. Board
 provided feedback to the committee regarding
 additional volunteer development.
- The Board is in favor of the original mission of the Presidents' Academy, but are looking for additional

- tracking of outcomes to be considered while planning continues for future events.
- National Organizational Development Committee Chair **Crystal Justice** reported that Subject Matter Experts resources are being created for financial, marketing and recruitment SMEs. A SME will be considered for event planning. Trainings will be made available for volunteers soon. Subject Matter Experts will have short support meeting with chapters to assist and recaps will be sent out to leadership after each visit.
- Board finds value in having a focused service initiative, but is not aligned on if that should be a specific organization or broad cause. If selecting an organization, an emphasis on collaborative partnership is desired. National Community Service Committee is instructed to bring possible initiative structures (regardless of cause) for discussion in September with a formal recommendation of cause/organization brought to the January Board meeting.
- Board is to provide any additional feedback on the Chapter Awards Program White Paper, but instructs the Scholastic Development and Awards Committee to keep moving in current direction. Committee to provide in September further progress update and next steps.
- The Board's interpretation on bylaws and proposal for the standing rules for GCC is to follow the intent of Roberts Rules in that vote counts will be based on votes cast by delegates entitled to vote. This means treating abstentions as defined in Roberts Rules to mean the act of not voting, and voting requirements to be based on those who do vote.
- · Board discussed stances on individual GCC Proposals.
- Approved to include a \$22,000 stipend in the 2023 GCC budget, which includes National Committee/ Task Force and Provincial Committee Chairs in the DD Discount.

At the July 16, 2021 meeting:

- Executive Director **Jeremy Levine** noted that 73 chapters missed all sessions and 23 missed part of a session. Board agreed to allow some leniency when it comes to CMP credit and Congress Reserve Fund credits, but not registration reimbursements, as a result of COVID and reasonable travel issues.
- Executive Director Jeremy Levine reviewed results of GCC proposals. Grand President Cory Stopka will send to Board a summary of the quasi-committee of the whole for further discussion and strategizing on next steps.
- Staff will research options for non-hard cover Ritual book printing and/or other options for recent approved Ritual changes.
- Voted to not move forward with two individual trials and approved to conduct one by a Board appointed committee of three individuals.



Looking Forward

"We are what we repeatedly do. Excellence, then, is not an act, but a habit." – Will Durant

A lot has happened in the past year, and our organization is poised for even more great things in the years ahead. I want to celebrate our wins and highlight how we will continue to move forward.

The pages of this magazine provide more details, but highlights from the last year, along with ways we aim for excellence, include:

- Wishing Executive Director Emeritus Bill Schilling all the best in retirement. Bill has provided steadfast leadership and fiscal responsibility, leaving us in a strong position. We will miss him and his quirky charisma.
- Hiring Jeremy Levine as Executive Director. Jeremy has been tasked with evaluating our current staff structure and culture to improve the resources staff provide to our members. The Board has also provided direction to have staff pursue a new expansion model to intentionally grow our organization.
- Welcoming our 2022 National COY, Christian Loeb, to the Board while saying "thank you" to outgoing 2020 COY Cody Vasquez. To enhance leadership development, Delta Sigma Pi developed the Collegiate Advisory Committee, led by the COYs. This committee lets collegiate members provide direct feedback to Board members, take part in strategic planning, and provide valuable insights that help our Fraternity's growth.
- Hosting the 2022 LEAD Provincial Conferences and our 2022 Special Grand Chapter Congress—in person! The benefits of in-person events, including the brotherhood experienced, is unmatched, but virtual events provided a new perspective on many aspects of

these events and meetings. One positive outcome was adopting electronic voting at Congress, which ensures accurate vote counts and streamlines our voting and election processes.

- Initiating our 300,000th member, Julia Panek from Kappa Rho at Adelphi. This milestone is a sign of organizational strength, as is our pledge retention rate of nearly 94%. That is a testament to the pledge education program and all of you recruiting quality members.
- Finishing another year strong financially—thanks
 to controlling expenses and strong initiation and dues
 revenue. A sound investment strategy has realized
 considerable gains. These assets provide organization—
 al stability to navigate financial uncertainty.

Our Fraternity is strong and we want to sustain that strength. Like any great organization, we need an adaptive culture to achieve our Strategic Priorities (learn more about these Priorities on page 30). We accomplish our goals by adjusting key metrics based on successes and experience. We also keep base factors (our Purpose, our governance, the Leadership Foundation and diversity, equity and inclusion) front of mind to ensure our actions reflect our values.

All of you build our brotherhood. Your persistence and perseverance will continue to pay dividends that fortify our future. Thank you for your time and dedication and for allowing our Board to serve you. Together, day by day, in every way, we are getting better and better.

Fraternally,

Cory P. Stopka Grand President



Delta Sigma
Pi's 54th Grand
Chapter Congress
Rocked!

Nearly 700 brothers and guests traveled to Cleveland to experience the Fraternity's ultimate gathering – Grand Chapter Congress.

Although this event was a Special Meeting of the Grand Chapter and a year later than originally planned, attendees still made memories to last a lifetime.

Main events included the Grand President's Reception and Tailgate Party sponsored by Monster Energy; honoring Joelle Berlat, *Houston*, with our 2021 Lifetime Achievement Award; honoring CEO of Rocket Companies Jay Farner, *Michigan State*, with our 2022 Career Achievement Award; a private event at the Rock & Roll Hall of Fame; and celebrating

the retirement of Executive Director Emeritus Bill Schilling.

The special event was not only for fun... much business was conducted during this meeting of the Grand Chapter. Past Grand President Bill Kinsella served as Chancellor, and Jeff Neurauter, DC Metro, served as Parliamentarian. For results of the bylaws legislation and Ritual proposals voted on by the Grand Chapter, see "Grand Chapter Actions" on page 7.

Some additional highlights, not captured in the photos include:

 Attendees had the chance to attend numerous educational sessions and roundtable discussions on topics ranging from recruitment

- and member engagement to personal finance, getting a job, leadership skills and more.
- A Diversity & Affinity Networking Reception where about 75 attendees gathered to share their own affinity with other attendees while providing feedback to align with our Strategic Priorities.
- Honorary Initiation of Wade Weistreich, Cleveland-Akron, provided an opportunity for hundreds of Deltasigs to see an in-person Initiation Ceremony something many had not seen since before the pandemic. Brother Weistreich is a residential realtor in St. Louis and is recognized as a top producing agent year over year by his brokerage. He enjoys teaching others about real estate as both a personal and professional investment, previously presenting at the 2019 GCC and LEADs.
- The awarding of Golden and Silver Helmets (see 44) and recognition of our Leadership Foundation donors (see 26).





Left to right \ **Brothers** enjoyed exhibits celebrating the history of rock and roll during a private event at the Rock & Roll Hall of Fame. Some attendees even jammed with their friends in the Rock Hall's "Garage"! Terminal Tower was lit up in Deltasig colors to welcome our members!

• The Grand Chapter Congress Banquet, a formal affair that opened with a grand entrance of our 2021–23 Leadership Team to a guitar solo, emceed by Darrick Williams, *South Carolina*, and ended with the tradition of singing the "Rose of Deltasig" led by Megan Paul, *Lindenwood (MO)*.

Prior to GCC, we launched the new DSP Network App where registrants could review schedules, biographies for presenters, session descriptions, legislation, people to know and more... including the QR Code Adventure Game. Throughout GCC, attendees scanned QR codes that put together a puzzle and could be entered for prizes including luggage sponsored by Monster Energy, an Amazon Echo sponsored by Riddle & Bloom and a gift pack sponsored by Mecca Specialties.

We would like to extend a special thank you to Delta Sigma Pi's Grand Chapter Congress partners, who offer outstanding opportunities (in both the areas of service, goods, education and employment) to brothers, including:

- Brodie Consulting Group
- Enterprise Holdings
- ExecSocks
- Fraternal Composite Service
- Herff Jones Jewelry
- IES Aboard/IES Internships
- Mecca Specialties
- · Monster Energy
- · Riddle & Bloom
- Rocket Companies

NEXT UP: Houston!



Plan to experience firsthand all Congress has to offer!

August 16-20, 2023

Houston Marriott Marquis 1777 Walker St. Houston, TX 77010

More details, registration and hotel booking information is now available at dsp.org/gcc.

GRAND CHAPTER ACTIONS

The Grand Chapter passed the following legislation during the 54th Grand Chapter Congress.

Updated bylaws are available online at dsp.org/bylaws.

- Bylaws, Article IV, Section 5 and Bylaws, Article VIII, Section 3 were amended to remove references to Regional Vice Presidents from the Board of Directors section of the Bylaws, ensuring all clauses are covered in the Regional Vice Presidents section.
- Bylaws, Article V, Section 4 and Bylaws, Article VI, Section 8 were amended to match Policy as it applies to the new Individual Discipline Policy (including creation of the National Standards Committee) by removing the responsibility of the Provincial Vice President to appoint a Provincial Discipline Committee and removing the Provincial Discipline Committee from the list of provincial committees.

The following updates were approved to Ritual. This information is intentionally vague to honor the secrecy of Ritual. These Ritual changes do not go into effect until a new Ritual Book is distributed, currently anticipated for January 2023.

- Ritual was updated to remove instances of brothers physically pinning a badge or pin on another person, handing the badge or pin to the person instead. "If able" language was added by an amendment to the originally submitted proposal.
- Instructional language was added to the Pledging Ceremony to clarify and streamline it. Originally proposed language was amended to not restrict the Pledging Ceremony gathering methods.
- A proposal to remove the New Member Induction Ceremony for Alumni Chapters was amended and then approved to instead shorten the ceremony, removing the oath and obligations to the alumni chapter.
- Limited reproduction of Ritual by the Central Office staff was approved for the purpose of creating Ritual training materials

CONGRESS |

- · A single officer installation Ritual was created to be used in all instances by all bodies, and a "Guide to Meeting Rituals" was created to simplify instructional language within the Ritual Book. Part of a proposal to also combine versions of Opening and Closing Meeting Ritual was amended to keep those ceremonies separated for specific meeting types.
- Ritual was edited to allow for overall consistency in phrasing throughout the book.

The following Bylaw Amendments **did not** get approved.

- Proposal #2: Changes to election procedures to hold Regional Vice President elections at provincial council meetings instead of at Grand Chapter Congress.
- Proposal #3: Add a second vote to Bylaws for interim Regional Vice President elections when a majority is not initially achieved and create limitations to non-local appointments of Regional Vice Presidents by the Provincial Vice President to fill a vacancy.
- Proposal #4: Create limitations to non-local appointments of Regional Vice Presidents by the Provincial Vice President to fill a vacancy.
- Proposal #5: Remove from Bylaws National Committees (except Finance, Nominations and Organizational Development) and remove the current provincial committee structure from Bylaws. This proposal would not have eliminated the currently existing committees, as they continue to exist within policy, but would allow the Board of Directors flexibility to make changes if desired.
- Proposal #7: Add two voting "at large" members to the Board of Directors, elected by the Board, who do not have specific operational or programmatic set of responsibilities.

A quasi-committee of the whole was held to offer delegates the opportunity to more openly discuss their desires related to representation, structure and governance.

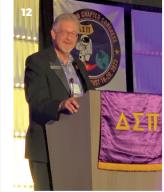






















1 \ National COYs Cody Vasquez (2020), Brennen Feder (2021) and Christian Loeb (2022) hosted a COY Panel where they shared their insights and future plans with Delta Sigma Pi and answered questions from the audience. All of the National COYs at GCC (many pictured here) supported them throughout the event. From left: Richie Brandt (2013), Burton Bridges (2009), Jen Huynh-Doto (2016), Feder, Loeb, Travis Brodbeck (2018), Vasquez, Kristen Wilhelm (2019), Nick Rizzi (2014) and Dawn Sweazea (1998). 2 \ Joelle Berlat, Houston, was presented with the 2021 Lifetime Achievement Award during Saturday's banquet. After the presentation, Joelle provided eloquent remarks about her lifetime of service to the Fraternity. 3 \ Congress is a great event to catch up with friends from all over the country. From left: Chris Sands, Florida State; Monica Ramey, Ohio Dominican; Rachel Sands, South Florida-St. Petersburg; Ollie Moses, Southern Mississippi; National Scholastic Development & Awards Chair Kayleigh Lot; Billy Markowitz, Ohio Dominican; Jenna Markowitz, Bellarmine (KY). 4 \ Adekunle Samuel, Wisconsin-LaCrosse, presented keynote: It's Not Personal, It's Interpersonal. During it he urged attendees to be respectful of varying viewpoints and educate themselves on things they may not understand. Although mistakes may be made along the way, it's important to learn from those mistakes to make things better. 5 \ Whether it is your first or your tenth GCC, you are bound to make memories that last a lifetime. From left: Max Ma, Jie Rui Wang, Allen Chen, all Stony Brook (NY); Kathy Li, CUNY-Baruch, and Haruka Oshikawa, Stony Brook (NY). 6 \ Brad Killmeyer, Dallas Area, (center) presented an opening educational session and networking activity: Ready, Set, Grand Chapter Congress. During the session, he provided attendees tips and advice on how to maximize their GCC experience in Cleveland and provided them opportunities to meet and network with others. 7 \ CEO of Rocket Companies Jay Farner, Michigan State, was honored with our 2022 Career Achievement Award (see page 12), followed by a fireside chat with LF Trustee Tim Augustine. During the chat, Farner shared some of his life lessons including that "relationships matter" and provided advice such as "work is about who you do it with, not about what you do". 8 \ The Deltasig Marketplace offered attendees interaction with corporate partners, including Riddle & Bloom (pictured here), opportunities to purchase Deltasig merchandise, a chance to learn new chapter management ideas, and support Deltasig's national service initiative, Ronald McDonald House Charities. 9 \ Each Province had an opportunity to introduce leadership, review goals, provide feedback and more. Pictured are members of the South Central Province with PVP Henry McDaniel (front row, fifth from right). 10 \ In the spirit of #DSPServes, attendees donated pop tabs and T-shirts, which were sold to raise money for Ronald McDonald House Charities. We are proud to announce that we completed our goal of collecting more than one million pop tabs and were recognized as part of the Collect-a-Million Club by RMHC Northeast Ohio. 11 \ Hundreds of Deltasias gathered together to make blankets for Fleece and Thank You and cards for healthcare workers and families supported by RMHC. Stanley Abulu, Western Michigan, and Rachel Garrison, Radford (VA), show off their completed blanket. 12 \ Throughout Congress, we celebrated the retirement of Executive Director Emeritus Bill Schilling. During the banquet he was presented with a special plaque commemorating his Executive Director Emeritus title. Thank you to the nearly 80 donors who came together during Grand Chapter Congress to honor Bill by raising more than \$15,000 for the Bill & Sherry Schilling Fraternity Grant Fund! 13 \ Brothers and guests enjoyed Monster Energy beverage tastings, food, music, games and more during the Grand President's Reception and Tailgate Party on Wednesday night. From left: Hannah Towers, Eckerd (FL); Marissa Sanborn, South Florida-Tampa; Malory Peacock, South Dakota; Amanda Girton, South Florida-Tampa; Maria Carzo, Siena (NY).

70 YEARS OF DELTASIG ACHIEVEMENTS

In January 1925, President Calvin Coolidge said, "The chief business of the American people is business." This quote from "Silent Cal" aptly summarizes the important role that those who are intentional, diligent, and inclusive in commerce play in setting the country on a productive course that benefits society at large.

Delta Sigma Pi has long celebrated those who do well and do good in business. This year marks the 70th anniversary of the Fraternity's introduction of programs celebrating brothers' exemplary career achievements. Grand President Allen Fowler first proposed the creation of the Deltasig of the Year award to the Executive Committee in May 1949. The award was to be presented annually "to the Deltasig who had made the most outstanding contribution to business on a national scale or to our national way of life".

In 1990, the Deltasig of the Year evolved into separate Career and Lifetime Achievement Awards. The new achievement awards allowed the Fraternity to separate recognition between career success and lifetime service to the Fraternity.

DELTASIGS OF THE YEAR

The first Deltasig of the Year award was presented to Oliver Powell, *Minnesota*, in 1952 for his achievements as a banker. Powell began employment with the Federal Reserve Bank of Minneapolis in 1920, and he became its first vice



Oliver Powell (seated)

president in 1937. In 1950, he accepted a position on the Board of Governors of the Federal Reserve System in Washington, D.C., returning to Minneapolis two years later to become president of the Ninth Federal Reserve Bank. Oliver also made substantial educational contributions by serving on the faculty at the University of Minnesota, Rutgers University, and the American Institute of Banking.

Twenty-nine brothers were honored as Deltasig of the Year. Two are still living: George Simkowski (1975) and Carl Schneider (1977).

George R. Simkowski, *Wisconsin*, was recognized for his successful sales career and as "an integral figure in Psi Chapter some 20 years after graduation". While at Wisconsin, George was president of the Deltasig chapter and a star football player. After graduation, he became a tank officer in the U.S. Marine Corps. After his service, he returned to the States and took a job in the sales promotion department of the Red Ball Footwear Division of the U.S. Rubber Company. After two years at Red Ball, he returned to his hometown of Chicago and worked for several companies. He served as vice



George R. Simkowski (right)

president of marketing of All Consumer Products for Rockwell International's Admiral Group at the time of his award presentation. Later, Brother Simkowski became a pioneer of movie product placement as president of Let's Go Hollywood. The idea for his business sprouted when he was an ad manager for Webcor phonographs and tape recorders. A producer contacted him about using a tape recorder as a prop. He successfully placed hundreds of brands in thousands of movies during his career.

Carl G. Schneider, *Texas-Austin*, was recognized for his fraternal service while serving a distinguished career in the U. S. Air Force. He enlisted in the Air Force to earn money to attend college, spending a year as a B-29 gunner and mechanic. He continued his service and ultimately reached the rank of Major General. Brother Schneider went on to serve as Executive Officer to the Assistant Secretary of the Air Force, Assistant Chief of Staff for the United Nations Command/ United States Forces in Korea, and as the Commander of the Oklahoma City Air Logistics Center at Tinker Air Force Base.



Carl G. Schneider (right)

Despite the responsibilities of his command, Brother Schneider remained active in Delta Sigma Pi through the Oklahoma City Alumni Chapter, arranging professional events for local chapters at Tinker and serving as the keynote speaker at the 1976 Midwestern Regional Conference. He was also served on the Board of Directors of the Oklahoma City Symphony, the Allied Arts Foundation, the Last Frontiers Council of the Boy Scouts of America, and the Salvation Army Advisory Board.



William Leonard (center)



William R. Howell (left)

LIFETIME ACHIEVEMENT AWARD

The first Lifetime Achievement Award was presented to William Leonard, *Arizona State*, in 1990 for his lifetime of support to the Fraternity. Bill served as a District Director and then as Intermountain Regional Director (and therefore a Board of Directors member) from 1981 to 1985. After serving on the Board, he became chair of the Bylaws Review Committee. Bill also helped start the Phoenix-Thunderbird Alumni Chapter, fulfilling multiple officer roles, and was instrumental in forming the Sun City-Roadrunner Alumni Chapter.

CAREER ACHIEVEMENT AWARD

The first Career Achievement Award was presented to William R. (W.R.) Howell, *Oklahoma*, in 1992. Howell was recognized for his long history working with J.C. Penney, starting in 1958 as a management trainee and culminating in becoming Chair of the Board and Chief Executive Officer of J.C. Penney Company, Inc. in 1983.

In addition to his career at Penney's, Brother Howell served as a Director for Exxon Corporation, Warner-Lambert Company, NYNEX Corporation and Bankers Trust. He also functioned as a director for numerous nonprofits: National Retail Merchants Association, the National Urban League, United Way of America, the National Organization on Disability and the North Texas Commission.

The Career Achievement Award was presented biennially for a dozen years until 2020 when the Board voted to return it to an annual recognition. Most recently, Jay Farner was recognized with the 2022 Career Achievement Award. See page 12 to learn more about Brother Farner.

Since the beginning, Deltasigs have excelled professionally and personally in unique ways that reflect their individual abilities. A common thread exists in these honorees: an ethic that drives our brothers to be of service to their companies, communities and country. We are grateful to the seven decades of award recipients who have made their mark and provided inspiration and support to generations of Delta Sigma Pi brothers.

NOMINATE DESERVING DELTASIGS | Nominations for Lifetime and Career Achievement Awards are due no later than January 2 for consideration. Contact alumni@dsp.org for more details on submitting a nomination.

MORE DATES IN HISTORY

5 years ago, digital archives of *The Deltasig* magazine dating from 1921 were added to the website thanks in part to a generous donation from the St. Louis Alumni Chapter.

10 years ago, the Hub, a web-based tool that allows officers at all levels to manage chapter data more effectively, is launched.

40 years ago, the Central Office became computerized with IBM System 34.

45 years ago, the action to allow women into membership was ratified at the 31st GCC in Toronto, and genderinclusive membership was final.

55 years ago, Founder Harold Valentine Jacobs visited the Central Office in Oxford, the only Founder to ever do so.

65 years ago, the Central Office was officially dedicated to Gig Wright on May 18.

100 years ago, Delta Sigma Pi became international with the installation of Tau at McGill University in Montreal. At the 6th GCC, discussions against hazing were noted, the meaning of the Greek letters were added to Ritual, and Yours Fraternally in Delta Sigma Pi debuted at the banquet.

105 years ago, "The Deltasig" (new spelling) becomes a monthly publication.

110 years ago, the Delta Sigma Pi Scholarship Key award was established.

115 years ago, Delta Sigma Pi was founded on November 7 at New York University.



GP Cory Stopka presents the 2022 Career Achievement Award to Jay Farner.

BY STEVE AUST

The 30-year history of Delta Sigma Pi's Career Achievement Award is a veritable hall of fame of professional and personal achievement. Past recipients include 2006 honoree Peter B. Petersen, *Johns Hopkins (MD)*, a 504th Army Airborne platoon leader who became a faculty member at Johns Hopkins School of Professional Studies (he passed away in 2017), and 2018 award winner Julie Stackhouse, *Drake (IA)*, who recently retired as a Federal Reserve Bank executive.

This year's honoree, Rocket
Companies CEO Jay Farner, *Michigan*State, adds a unique dimension to
the Fraternity's pantheon of award
recipients. Brother Farner was
recognized during this year's Grand
Chapter Congress in Cleveland.
Instead of a traditional speech
behind a lectern, he opted for a
"fireside chat" – a conversation

with Leadership Foundation Trustee Tim Augustine.

Brother Farner is a case study in the power of team-building and fostering relationships. After graduating from Michigan State, Brother Farner joined Rock Financial, which became Quicken Loans in 1999, and rapidly advanced his career as a mortgage professional. He became the company's vice president of web mortgage banking and played a key role in the company's creation of

Rocket Mortgage, an industry pioneer as the first entirely digital mortgage-lending provider. Brother Farner was ultimately promoted to CEO in 2017, and, three years later, presided over the company's listing on the New York Stock Exchange. Now known as Rocket Companies, Farner's business has diversified and provides service and sales platforms for the real estate, automotive and solar-power industries, as well as an array of fin-tech products and services.

Farner has presided over numerous fin-tech innovations; under his stewardship, Rocket Companies has been equally forward thinking in its development of an inclusive and productive culture. The company has earned such plaudits as ranking fifth on Fortune's list of 100 Best Companies to Work For in 2021, and placing among the top 30 companies for the last 18 years. Computerworld rated Rocket Companies at the top of its list of 100 Best Places to Work in IT for six straight years and among its ranked organizations for 14 years.

Jay has made it very clear that he wants Rocket Companies to be an employer of choice for young professionals. Further, the company reflects Brother Farner's commitment to Delta Sigma Pi by providing several scholarships for deserving brothers, as well as partnering with Delta Sigma Pi to promote Rocket Companies as a potential future employer for Fraternity members and a ready provider for brothers' mortgage needs.

The conversation during the fireside chat centered around six

questions (see sidebar) that Tim asked Jay. Given Brother Farner's tremendous career accomplishments, Tim praised Jay for being remarkably approachable and personable. He said, "CEOs of companies at that level are often formal and guarded, but Jay was very forthcoming and provided some thoughtful insights that should prove helpful for Deltasig brothers."

One particular point to ponder that Jay offered was "Work is about who you do it with, not about what you do." That philosophy is part and parcel of his intentional development of a company culture that emphasizes recruiting top talent and optimizing their abilities not only to enhance the company, but also employees' professional development.

Brother Farner also embodies the Deltasig ethic of service through his involvement with numerous economic development and nonprofit organization that benefit the Detroit area. They include Detroit Labs LLC, Community Solutions, StockX, Rock Ventures LLC, Bedrock Detroit, the Metropolitan Detroit YMCA and the Rocket Giving Fund (where he serves as president). The company also moved its headquarters from suburban Livonia, Mich. into downtown Detroit, which has faced colossal economic challenges. It takes courage to be a catalyst in an economic rebirth, and Brother Farner set a sterling example of providing job opportunities.

This year's presentation carried added significance because Jay is a legacy Deltasig. His father, David, *Michigan State*, was initiated in 1964 and was active in the Fraternity's Lower Michigan Alumni Chapter.

FOOD FOR THOUGHT

These are the six questions or prompts that Tim
Augustine asked Jay
Farner during their
"fireside chat." Consider how you would respond to these questions.

- Tell us about your career road at college, and how did your earlier career choices lead to where you are today?
- Tell us about your role as CEO at Rocket Mortgage/Rocket Companies.
- 3. Tell us about the top attributes of your best performers.
- 4. What is the biggest risk you've ever taken?
- 5. How did your Delta Sigma Pi experience prepare you for a career?
- 6. What are your thoughts about direction of the economy?

During the ceremony, Delta Sigma Pi presented David with a Golden Helmet to commemorate his over half-century of service to the Fraternity.



C hane Borden, Central Florida, loves Oflying. He is an accomplished pilot and spends many happy hours in pursuit of perfecting those skills. He is also an accomplished corporate professional and Delta Sigma Pi volunteer, where he also spends many hours in service to his brothers. After working for many years as an IT consultant with Accenture, Shane decided to make a jump to the startup space via a company named Gluent. After six years in business, Gluent recently completed a transaction with Google where he now works as an architect, helping companies leverage cloud technologies.

Executive Director Emeritus Bill Schilling sat down one-on-one with Shane to learn more about his professional and Deltasig journey.

DELTASIG: This should really be called "two-on-one" as your wife Sylvia, *Atlanta*, is also a Deltasig and a great

supporter of events and the Foundation! Can you share why you both feel it is important to give back?

SHANE: Our Deltasig journey has surely been an interesting one. For me, my commitment to giving back happened when I was a new Deltasig and received a scholarship as part of the Regional Collegian of the Year program. It was my first scholarship and it was from that point I made the promise to "pay it forward" as soon as I was able to. It's great to see the difference the Foundation makes in the lives of so many fellow Deltasigs.

As for Sylvia, she actually pledged Pi Sigma Epsilon, a sales, marketing and management Fraternity that does not directly compete with Deltasig. It wasn't until she met Bylli Daniels, *Troy (AL)*, that she saw how special Deltasig is. After a tough move to Memphis (for my career) and a complete career change for her (from corporate sales to nursing), it was Bylli and his refresh-

ing spirit who really made our next move to Atlanta welcoming for her. Unfortunately, he is no longer here with us, and Sylvia became an honorary member to honor him and continue his positive spirit through giving.

DELTASIG: Can you outline your career path that brought you back to Orlando, where it all began at Central Florida and Theta Sigma Chapter?

SHANE: In 1999, business was entering one of the toughest job markets for IT professionals, as the internet bubble was just starting to burst. If it wasn't for Deltasig and a fellow brother, Felix, who was a recruiter for FedEx, I may never have gotten the chance at an interview where I was offered my first position after college.

I spent 15 years at FedEx being promoted along the way. To move up at FedEx, you have to move to Memphis. I was given that opportunity and a clear path from my director



into management at the time. Unfortunately, though, strategy and direction can change at the company and I found my job being outsourced. I knew I had to make a change.

Sylvia was undergoing a career change into nursing and had a great opportunity at Emory in Atlanta. We moved there and I began working remotely—before it was standard like we are all used to today—and it was really tough. People weren't acclimated to it, the tech didn't allow for good video conferencing and remote folks were often forgotten. It was then I knew I had to begin to step out of my comfort zone and do something different.

After a push from Sylvia, I began going to different IT 'meetups' in Atlanta. At my third such gathering, I introduced myself, getting only 20 seconds with a leader in my IT niche. Those 20 seconds set the stage for the last seven years of my career! He reached out to me on LinkedIn and within a week, I found myself in a new consulting job with Accenture. After numerous clients and successful IT transformations, I decided it was worth one more shot to try out the world of startups. I lived in the startup world for about a year when Google came knocking on the door.

DELTASIG: The changes in your path have no doubt been exciting, as well as challenging. What is your role going to look like going forward?

SHANE: As noted earlier, business conditions change quickly and the better you are at anticipating changes the better off you will be, particularly in the startup world. The strategy for most startups is either to go public or get transacted. Google liked the technology and talent our startup had so they offered to do a transaction with us. We had to "interview" to ensure we would fit into the organization. It took five interviews, and honestly, if it wasn't for Deltasig and my other professional experiences and associations, the outcome could have gone very differently.

Now at Google, my primary role is to 'problem solve' and design various solutions that ensure our customers are leveraging all of the cloud technologies in all parts of their business. Given all of the new ways data is being used out there, it's certainly keeping me busy!

DELTASIG: Your Deltasig 'flight path' has also shown steady...and strong... leadership—from national VP-Finance to Regional Vice President, to Regional District Director of the Year and as a recent Leadership Foundation Trustee. Which of these roles have you found the most meaningful?

SHANE: Honestly, none of those positions has been more meaningful than the others, but they were very meaningful for me at the time. Each served a purpose for me where I was within my Deltasig journey as well as how it related to my professional life. You never know the twists and turns your career will have, but there is one thing for sure. These volunteer positions are not only rewarding from the standpoint of you helping other Delta-

sigs, but they are also rewarding from the perspective that each one sets you apart within your professional peer group. I guarantee you will have to solve problems in those positions that not many others will have the opportunity to solve. That's valuable. If you have the opportunity to take on one of these positions, DO IT.

DELTASIG: Your love of flying is shared with PGP Mark Chiacchiari and many other brothers. How do you combine your passions?

SHANE: General aviation has been a part of my life since I was very young and it is a great tool for people in business. Back when I was a Regional Vice President, I used to fly to chapter visits, and I have flown us to several national events. There was one instance where I was able to visit all six of the chapters in the region in one weekend due to the flexibility flying gave me.

DELTASIG: This has been fun! Any last words as we make our approach for landing?

SHANE: As I now finish my 25th year—Silver Helmet!—as a Deltasig, I couldn't imagine what life would look like without this great organization. Delta Sigma Pi has challenged me to serve, and I have met a ton of great people all of whom have helped either shape my professional path or have become lifelong friends. We travel together, share stories of life along the way and make new ones too! I look forward to whatever is next for me on this journey, and all I can say is that giving back is very satisfying and there are many ways to do it. Consider volunteering or giving to the Leadership Foundation—or both. Find a way to take advantage. I guarantee YOU and your fellow brothers will benefit! 🔺



Marc, Drake (IA), and Marilyn Franson, Loyola (New Orleans), have followed similar paths in developing their thriving careers and vibrant Deltasig connections. They grew up more than 890 miles apart, but through their educations and Fraternity involvement, they found common ground that helped them create a successful path together.

BY STEVE AUST

Marc: Learning Resilience Early

Marc grew up in Galesburg, Ill., a town of approximately 32,000 roughly an hour

northwest of Peoria in central Illinois. He learned the invaluable lesson of self-reliance: "I didn't receive an allowance, so from a young age, I ran a paper route every morning. In addition to teaching me about the value of a dollar, the job taught me a lot about people. Some paid their bill for delivery on time, some were a little slow to pay, and some never gave me any money."

Marc ventured about three hours west from home to attend Drake Uni-

versity in Des Moines, which offers renowned schools of business and law, both of which would figure prominently in his career. Delta Sigma Pi also became a focal point of his college experience.

"My brother was a pharmacy major, and he became involved in Kappa Psi, a professional pharmacy fraternity," Marc said. "He saw a lot of value in the relationships he built and the opportunities it provided, so he encouraged me to join a professional fraternity that matched my field of study."

Marc was immediately attracted to the Delta Sigma Pi's cohesive community. Because he was already pledged to a social fraternity, Sigma Alpha Epsilon, he viewed Deltasig as an excellent complement and avenue to professional development. He became Alpha Iota Chapter's vice presidentprofessional activities, and he played a key role in coordinating the chapter's spring professional field trip in 1977. The most memorable part of the trip was visiting EDS Systems. EDS President H. Ross Perot was still more than a decade away from his Presidential candidacy, but his unique leadership style was on full display. Marc said, "He was fiercely opinionated, witty, and extremely articulate. Meeting him was an inspiration."

Marc's initiative and commitment earned him the 1977 National Collegian of the Year Award: "It was a tremendous honor to receive {COY}, and it was gratifying to have my efforts recognized. I worked hard in college to both get great grades and be involved on campus. I was student body president at Drake my senior year. It was nice to get the award recognizing these achievements, and it was humbling. It is great that Delta Sigma Pi recognizes people who are not just involved in the Fraternity, but beyond. In life after college, the multi-dimensional aspect

of balancing competing interests while still serving and contributing was an important lesson to learn."

Marc also earned his law degree at Drake, and parlayed his background and expertise into a position teaching in the business school as he earned his Juris Doctorate degree. He noted the ways in which business and the law complement each other: "Learning the law helps develop critical thinking skills, analytical abilities and negotiation expertise, all of which reinforces the business foundation and allow us to work practically with our organizations and clients."



Marilyn: The Route North Marilyn grew up in New Orleans, in a close-knit family where she was

the youngest of five

children. She grew up with a strong sense of responsibility. When she was three or four years old, a neighbor kid stole her brother's Halloween candy. Marilyn made it her business to get it back. Her motivation and commitment to others continues to motivate her to excel in all things.

She earned her degree in accounting and finance, with summa cum laude honors, from Loyola in 1980. Her activity with Delta Nu Chapter included managing its Chapter Efficiency Index (now the Chapter Management Program) and serving as vice president-finance and chapter president. While at Lovola she also worked for a CPA firm and at a medical collection agency. Beyond Deltasig, she was involved in the business school student government, the American Marketing Association, Beta Alpha Psi, Beta Gamma Sigma, Blue Key, Cardinal Key, and University Fellows.

Marilyn was recognized as the 1980 National COY during the 1981 Grand Chapter Congress that took place on Mackinac Island, Mich. This was the first time Marilyn met Marc, who was a Regional Director at the time, and spending time together kindled a relationship. They even admit to sneaking away from a few Congress activities to spend more time together.

After graduating from Loyola, she was accepted into Northwest-ern's Law School, for which Marilyn trekked more than 900 miles north from the Big Easy to the Windy City. Marilyn had never been north of the Mason-Dixon Line before the Mackinac Island Congress. It was quite a change, with the Windy City climate being a particular eye-opener, including the shock of the cold winters!

Marilyn graduated from Northwestern Law cum laude while earning her Juris Doctorate. Marc moved to Chicago in 1983, and they married. And what better footing could they build a life upon than being the original Deltasig "COY Couple"?

Building A Life Together

Marc and Marilyn appreciate the opportunity to mentor future generations of Deltasigs. Despite the exterior trappings of new clothes, music and expressions, today's collegians have the same fundamental needs of connection and belonging. And, in spite of the fiercely independent personas that Gen Zers present in the digital world, Marc noted that collegians he's engaged are inquisitive and appreciate lessons provided by others.

The most important counsel they believe they can impart to younger Deltasigs is to be prepared and be flexible. Marc noted how the regulatory environment businesses face will continually change, and that it's im-



Marc's Professional Journey

- Drake University, instructor in College of Business Administration teaching courses in management, marketing, business law and business policy
- Household International/Household Credit Services (now HSBC), vice president and general counsel functioning as the lead attorney managing acquisitions and legal functions that entailed operational, regulatory and compliance matters
- · Chapman & Cutter LLP, managing partner counseling statewide and regional lenders on all facets of secured and unsecured consumer-lending practices, such as credit cards, mortgages, home-equity loans, auto loans and other types of installment loans

Marilyn's Professional Journey

- Ernst & Ernst (now Ernst & Young), tax attorney
- · Marsea Marine, controller
- Hopkins & Sutter (now Foley & Lardner), partner and tax attorney
- Armsted, vice president and senior tax counsel



Marilyn and Marc Franson pose with their daughter, Liz, at her graduation from the University of Chicago

portant to be knowledgeable about the rules that govern your business, and to understand how regulations and other factors could change your procedures.

Their wisdom has earned them each important roles within Delta Sigma Pi. Both Marc and Marilyn held positions on Executive Director Selection Committees; in 1995, Marilyn's committee ultimately hired Bill Schilling as Executive Director and, more than a quartercentury later, Marc served on the Executive Director Selection Task Force that selected Jeremy Levine to direct Deltasig's continuous improvement in meeting its goals and

objectives. From 1994 to 1996, Marilyn also served as a Trustee for the Leadership Foundation Board. Marc has also recently advised Delta Sigma Pi's Board on a review of corporate best practices. Their support of Deltasig also includes contributions of more than \$25,000 to the Leadership Foundation.

A purpose-filled life doesn't happen by accident. It requires building, layer by layer, with a well-considered plan for the end result. Marc and Marilyn Franson have been largely successful in crafting such a plan, and Delta Sigma Pi is grateful for their dedication to the Fraternity.





Brewing a New Career

Brother Adam Ledford Took a Nontraditional Route Back to Deltasiq

BY **STEVE AUST**

Circumstances sometimes require students to defer completing their studies. Almost 2% of Delta Sigma Pi's active collegians are over 25, and their lives and professional experiences can prove helpful for younger brothers. Adam Ledford, Georgia, provides a prime example. In the fall of 1996, Adam realized his dream of attending the University of Georgia. Adam's life and academic career followed a circuitous path, but he ultimately found his way back to school – and Deltasig.

Adam was initiated into Delta Sigma Pi in the spring of 1997. His roommate convinced him to attend a Deltasig recruiting event. Adam said, "I knew the second we walked in that I wanted to be a part of Delta Sigma Pi. It was easy to see the strength of the chapter based on the genuine friendliness, professionalism and brotherhood. It was the best decision I ever made at the University of Georgia."

It wasn't in the cards for Adam to graduate within four years. He faced challenges in managing conflicting priorities, feeling overwhelmed by the university's immense student body, and struggling to adjust to college's intense academic rigors. He dropped out, attributing the bulk of his struggles to mental health issues. (He was later diagnosed

with major depressive disorder.) He said, "The worst decision I ever made was not seeking out campus resources to get help."

After departing Georgia, Adam worked for approximately 15 years as a manager for Restoration Hardware, Gap and REI. He quipped, "Except maybe for Decembers, I loved every minute of it." Adam met Julie, the love of his life, while at Georgia, and they married in 2000, moving to North Carolina when she enrolled in graduate school at University of North Carolina. Seeking new opportunities, Adam embraced the brewpub trend and became a taproom manager at Mystery Brewing in Hillsborough.

The Ledfords moved to Arizona when Julie joined the faculty at the University of Arizona's Cellular and Molecular Medicine Department. Adam became the general manager of Tucson's Borderlands Brewing Company. He worked there for three years, but the urge to return to school persisted. Encouraged by the reduced tuition available at Arizona because of his wife's position, Adam resumed his academic career there in fall 2019 with a major in business economics, making data analytics a focal point with his elective courses. His work experience had stirred a new interest.

"I was fascinated with the analytics tools available to me as a manager," Adam said, "but I wanted more. I wanted to make high-level connections and insights with bigger data sets and more powerful tools."

Reconnecting with Delta Sigma Pi proved more challenging, but reassuring conversations with Aimee McFarland, Cal State-Fresno, Gamma Psi chapter advisor, and then-chapter president Nick Caswell, Arizona, helped him confidently reengage. Brother Ledford said, "I struggled with the decision, truthfully. I didn't want to become a joke, or a mascot. I wanted to be a resource for them, and give back to the brotherhood that was there for me."

He praised chapter members for readily embracing him and respecting his unique experience. "I have been able to help when my brothers are struggling, and I am honored to work alongside them to achieve mutual success."

COVID-19 presented educational challenges, but Adam enjoyed online learning alongside the Ledfords' daughter, Elle. He's on track to graduate in December and wants to launch a new career in real estate, the biomedical field or studying public policy.

Although Adam's career will move on from the world of craft beer, it's an ongoing passion: "It's amazing ... how much ... networking happens in the craft beer space. It unites blue-collar and professional workers of all ages."

Where beer flows, food usually follows; Adam is also a passionate chef. His favorite dishes to prepare are smoked brisket and pork ribs, and he occasionally makes new dishes highlighting global cuisine. Playing guitar, participating in Ironman triathlons, hiking and skiing are other passions.

Data analysis is his future career ambition, but his devotion to relationships shows he values what reports can't measure. **\(\)**

ANNUAL REPORT \\\\\FOUNDATION

FOUNDATION MISSION

The Delta Sigma Pi Leadership Foundation exists to generate and provide financial support for Delta Sigma Pi Fraternity's educational and charitable programs, which assist members to achieve individual and professional excellence within the business community.

FOUNDATION KEY FUNCTIONS

The Leadership Foundation provides vehicles for Deltasigs to fulfill their lifelong commitment to the Fraternity. It also engages alumni, collegians, faculty, parents, and friends to financially support Delta Sigma Pi. In order to accomplish this, the Leadership Foundation raises philanthropic funds by matching organizational needs to donor passions and interests. The key functions of the Leadership Foundation include:

- Soliciting philanthropic support to sustain Delta Sigma Pi at a high level
- Stewarding donors by demonstrating donors' positive impact on collegiate brothers
- Granting funds to support the Fraternity's Strategic Priorities
- Managing Chapter Leadership Funds to provide increased financial resources to collegiate chapters
- Administering the academicscholarships program to reward scholastic excellence
- Financially supporting the Fraternity's premier educational programs
- Awarding scholarships to regional, provincial, and national Collegians of the Year
- Ensuring good governance by managing investment portfolios, fundraising campaigns, policies and volunteers



Exciting Times for the Foundation!

Success! In a year full of "firsts" (and "lasts"), we are pleased to report your Delta Sigma Pi Leadership Foundation enjoyed many successes.

Those achievements are the result of great dedication, effort and financial support from many wonderful Deltasigs. We sincerely thank you for your contributions. Our current and future members will benefit from your generosity.

Our fundamental giving program, **Deltasig For Life Donor (DFLD)**, continues to provide much-needed and appreciated unrestricted support from its contributors. The Trustees voted to make a first-ever increase in the program's giving levels, which took effect on August 1. All DFLD donors were contacted prior to the change.

The fourth year of our **Deltasig Investors Roundtable** attracted 158 seats, a nearly 25% increase from the previous year. This premier giving society asks members to contribute at least \$1,200 in annual support, which may be unrestricted or restricted. Learn more on page 22.

The Living Legacy Society program continues (see page page 25). Donors "enroll" by including the Leadership Foundation in their estate planning, wills and/or life insurance. New additions to the program bring the membership to 112. Please consider joining them.

Among our firsts with *big impact* was the inaugural **Founders' Day Challenge**, orchestrated by now Executive Vice President Jeanine Triplett and a large committee of dedicated brothers. National COYs Cody Vasquez and Brennen Feder served as chairs and chief cheerleaders for the efforts. The *outstanding* result was \$107,000 raised in 2021, which more than doubled our everincreasing goal. These gifts were primarily for Chapter Leadership Funds, supporting chapter activity and National event attendance. The success of the Founders' Day Challenge – and our first focused use of peer-to-peer online fundraising – led to a second effort around Alumni Day this past April. More than \$53,000 was generated during that very successful effort! The target for this **4/25 Alumni Day Drive** was unrestricted Annual Fund giving, for which over \$23,000 was raised.

A result of generous giving is the new **Building A Significant Endowment (BASE) Fund**. The Fund provides endowment monies to help cover the business costs of raising, investing, and distributing charitable dollars to support our members. The significant gifts and commitments make a "big impact" on funds raised and the BASE Fund pledges show a large increase in our assets. We anticipate realizing these pledged gifts, over the next five years. Learn more on page 22.

We wish Bill Schilling farewell in his retirement (effective September 30, 2022) and welcome Jeanine Triplett in her new role as Executive Vice President (effective July 16, 2022). Shanda Gray has taken the position of Chief Operating Officer (effective August 1, 2022) and Brittany Kyger remains Executive Assistant (promoted July 1, 2021). Please don't hesitate to reach out for assistance!

We are excited about our future! The Fraternity and Leadership Foundation are moving in a direction that will be transformational. We look forward to working together to continually improve and advance Delta Sigma Pi as we strive to build business leaders. \blacktriangle

2021-2022By The Numbers

DONATIONS

5,769

DONORS

1,582

RENEWAL RATE

66%

DELTASIG FOR LIFE DONORS

304

Donors providing recurring, sustaining gifts

ROUNDTABLE MEMBERS

158

A 24 percent increase of donors giving \$1,200 or more from prior year

LIVING LEGACY
SOCIETY MEMBERS

112

Those who have indicated a planned gift to the Foundation

FRATERNITY GRANTS

\$200,000

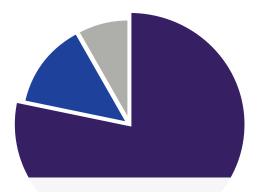
Grants support the Fraternity's educational programs and strategic initiatives

ACADEMIC SCHOLARSHIPS

\$75,170

Academic Scholarships paid out in 2021-22

DONATION REVENUE BY TYPES OF FUNDS



78% FUNDS SUPPORTING FRATERNITY EDUCATION/FOUNDATION OPERATIONS \$1,215,157

\$324,048 - ANNUAL CAMPAIGN / \$467,124 - ENDOWED FUNDS THAT SUPPORT FRATERNITY EDUCATION / \$423,985 - ENDOWED FUNDS THAT SUPPORT FOUNDATION OPERATIONS

14% CHAPTER SUPPORT - TRAVEL/ SCHOLARSHIPS

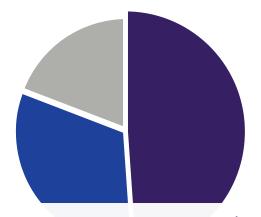
\$211,398

\$140,981 - CHAPTER LEADERSHIP FUND GIFTS \$70,417 - CHAPTER EDUCATIONAL SUPPORT GIFTS

8% INDIVIDUAL SCHOLARSHIP FUNDS GIFTS \$124,668

TOTAL REVENUES \$1,551,223
INVESTMENTS GAINS \$(590,185)
TOTAL NET REVENUE \$961,038

AREAS PROVIDED SUPPORT



49% SCHOLARSHIP & EDUCATIONAL SUPPORT \$359,590

\$200,000 - EDUCATIONAL SUPPORT TO THE FRATERNITY \$159,590 - SCHOLARSHIPS/GRANTS TO BROTHERS/CHAPTERS

32% FUNDRAISING AND ENGAGEMENT \$240,184

19% MANAGEMENT/OCCUPANCY/PROF. FEES \$143,635

TOTAL EXPENSES

\$743,409

FOUNDATION BOARD

Officer

Chair & President Beth Keith, Bowling Green State (OH), Relationship Manager, Pro-Fi 20/20, Atlanta

Vice Chair Shawn Gregory, *Tampa (FL)*, Chief Financial Officer, St. Petersburg General Hospital, Tampa, Fla.

Secretary/Treasurer

Jeanine Triplett*, *Louisville*, Executive Vice President, Delta Sigma Pi Leadership Foundation, Louisville, Ky.

Trustee

Tim Augustine, *Kent State (OH)*, Partner/Owner, Atwell, LLC, Detroit

Joelle Berlat, *Houston*, Managing Director, Deloitte Tax LLP., Houston

Shane Borden, *Central Florida*, Staff Technical Solutions Consultant, Google, Orlando. Fla.

Conchita Dixon, *Penn State-Erie*, Financial Advisor, Vanguard, Philadelphia

Jeremy Levine*, *Albion (MI)*, Executive Director, Delta Sigma Pi, Oxford. Ohio

Tosin Odesanya, *Georgia Southern*, SVP, Head of Digital Self Service, Synchrony Financial, Frisco. Texas (Dallas area)

Jodi Schoh, *Winona State (MN)*, Director of Customer Experience, Packard Culligan Water, Chanhassen, Minn. (Minneapolis area)

Sandy Shoemaker, *Missouri State*, President, Shoemaker Consulting, Larkspur, Colo. (Denver area)

Tricia Smith, *Akron (OH)*, Vice President of Member Services, ARMA International, Akron, Ohio

Cory Stopka, *St. Cloud (MN)*, Sales Representative, Packard Culligan Water, Burnsville. Minn. (Minneapolis area)

* Non-voting Trustees

DELTASIG INVESTORS ROUNDTABLE

The Deltasig Investors Roundtable recognizes those distinguished Deltasigs who financially support Delta Sigma Pi at a strategic level through annual gifts totaling \$1,200 or more and is the Foundation's premier annual giving society. All gifts (unrestricted and restricted) in a given fiscal year (July to June) count towards an individual's membership.

Joining the Roundtable can be accomplished in a variety of ways, depending on your annual philanthropic goals. You can make a one-time investment or recurring monthly/quarterly investments. You can also make a five-year investment by establishing a financial pledge with the Leadership Foundation.

Roundtable members make a true investment in the future of the Deltasig brotherhood and ensure a quality Fraternity and professional development experience is provided to future business leaders. The 2021-2022 Roundtable membership is published at dsp.org/FNDAnnualReport.



Building our BASE: 19 Fund Founders Feted

The base building has begun! The Building A Significant Endowment—or BASE—Fund's inaugural year ended with 19 "Founders" agreeing to contribute \$25,000 each (see below). We move toward second base seeking additional philanthropic support.

The definition of base conveys our Foundation's goals for the new Fund clearly: 1) a conceptual structure or entity on which something draws or depends 2) a foundation for something; or a point from which something can develop; 3) the part on which something is supported.

Mark Roberts, San Francisco, who, along with spouse Claire, San Francisco State, inspired the BASE Fund, states it in Deltasig context: "The Fund is intended to be the foundation of the Foundation ... Distributions will be used to pay for the business side of running the organization, so we can continue to raise and distribute more dollars for scholarships and grants. Ideally, we'd like to see elimination of management fees for endowment funds—allowing them to go 100% toward intended purposes." Certainly an admirable goal!

BASE Fund dollars committed so far total \$475,000 with nearly \$160,000 already received. Pledges were made over a five-year window. While anyone can donate to the BASE Fund, inclusion in estate gifts is part of the original design. Appreciated stock gifts, life insurance, and/or inclusion in wills and estate plans are all encouraged, as well as RMD transfers for our more "advanced" brothers!

The Delta Sigma Pi Leadership Foundation and its predecessors did not start out with a large endowment gift or bequest. It has relied on annual giving and Fraternity support to meet operating expenses. As the Foundation has grown past adolescence (it now maintains 74 endowed funds, 112 Living Legacy members, Chapter Leadership Funds for over 220 chapters, annual grants to the Fraternity over \$200,000 and myriad state and federal accounting and fundraising hoops to jump through) it is past time for us to relieve the burden on annual giving. Through your support, we will get that done!

Contact EVP Jeanine Triplett (Jeanine@dsp.org) for more information, as we continue to build a strong and eternal BASE to support our brothers and Fraternity.

BASE Fund Founders

A heartfelt THANK YOU to these farsighted brothers who each agreed to contribute at least \$25,000 over a five-year window to help build an endowment to pay for the business costs of running our Foundation. Their gifts will keep on giving through future Leadership Foundation distributions of scholarships and grants!

- 1. Jennifer Aichele
- 2. Tim Augustine
- 3. Jeff Berlat
- 4. Joelle Berlat
- 5. Shawn Gregory
- 6. Russ Iddings
- 7. Ruben Johnston

- 8. Brian Judd
- 9. Adam Katch
- 10. Brian Krippner
- 11. Jeremy Levine
- 12. Katie Magoon
- 13. Kelly Rabin
- 14. Claire Roberts

- 15. Mark Roberts
- 16. Bill Schilling
- 17. Sandy Shoemaker
- 18. Mike Vitale
- 19. Jeff Zych



Chapter Leadership Funds

In 2019, a Chapter Leadership Fund (CLF) was established for each Delta Sigma Pi collegiate chapter. CLFs are chapter-specific accounts created to receive tax-deductible gifts from those who wish to directly support a local chapter. Chapters can request grants to defray the direct costs related to a Delta Sigma Pi educational



program, including registration fees, travel and lodging. Additionally, grants may be provided to cover costs associated with chapters or chapter members sponsoring or attending educational or professional/personal development speakers and/or workshops, conferences or similar events (including field trips to businesses that include significant elements of educational presentations, tours, etc.). Donations can be made directly to CLFs online at **dsp.org/donate** or by any other giving vehicle offered by the Foundation.

This list recognizes those chapters that have \$1,000 (as of 8/10/2022) or more in their CLF. The full list is published at **dsp.org/FNDAnnualReport**.

MU PI (PENN STATE-ERIE)	\$7,960	THETA KAPPA (AKRON (OH))	\$1,748
IOTA NU (TRUMAN STATE (MO))	\$7,671	LAMBDA SIGMA (CAL STATE-FULLERTON)	\$1,654
BETA NU (PENNSYLVANIA)	\$6,967	EPSILON (IOWA)	\$1,594
ZETA NU (TEXAS A&M-KINGSVILLE)	\$5,953	PI TAU (ALBION (MI))	\$1,543
ETA PSI (HOUSTON)	\$4,865	GAMMA OMEGA (ARIZONA STATE)	\$1,511
ALPHA ETA (SOUTH DAKOTA)	\$4,837	OMEGA PHI (ST. BENEDICT/ST. JOHN'S (MN))	\$1,397
GAMMA ETA (NEBRASKA-OMAHA)	\$4,329	XI RHO (GEORGE WASHINGTON (DC))	\$1,346
EPSILON OMEGA (EASTERN ILLINOIS)	\$3,683	LAMBDA TAU (BENTLEY (MA))	\$1,260
ALPHA OMEGA (DEPAUL (IL))	\$3,414	EPSILON THETA (CAL STATE-CHICO)	\$1,249
EPSILON IOTA (MINNESOTA STATE)	\$3,248	BETA PI (KENT STATE (OH))	\$1,172
EPSILON ZETA (MIDWESTERN STATE (TX))	\$3,003	ZETA MU (TEXAS-ARLINGTON)	\$1,135
ALPHA UPSILON (MIAMI-OHIO)	\$2,844	DELTA EPSILON (NORTH TEXAS)	\$1,127
EPSILON RHO (TAMPA (FL))	\$2,595	UPSILON CHI (CALIFORNIA LUTHERAN)	\$1,122
EPSILON CHI (GEORGIA SOUTHERN)	\$2,483	THETA PI (BOWLING GREEN STATE (OH))	\$1,120
ALPHA THETA (CINCINNATI)	\$2,354	THETA UPSILON (SIENA (NY))	\$1,117
ETA PI (WAYNE STATE-NEBRASKA)	\$2,240	THETA PHI (SOUTH FLORIDA-TAMPA)	\$1,084
KAPPA OMICRON (MISSOURI STATE)	\$2,089	BETA EPSILON (OKLAHOMA)	\$1,067
BETA XI (RIDER (NJ))	\$1,823	XI UPSILON (MARSHALL (WV))	\$1,050

LIFETIME GIVING LEVELS

Giving back to Delta Sigma Pi is one of the finest traditions of our Fraternity. Deltasigs are committed to furthering a higher standard, expressed through a lifetime of commitment and involvement. The Foundation's lifetime giving levels celebrate those supporting Delta Sigma Pi at the highest levels. An asterisk denotes deceased brothers. The full list (including Benefactor, Entrepreneur, Cornerstone, and Architect) is published at dsp.org/FNDAnnualReport.

ADVOCATE \
\$500,000 - \$999,999
William Dozier*. Texas-Austin

SUSTAINER \ \$250,000 - \$499,999

Mark and Claire Roberts, San Francisco/ San Francisco State Sidney* and Buttercup* Sparks, Texas-Austin/Deltasig Friend

CENTURION \ \$100,000 - \$249,999

Jeff and Joelle Berlat,
Houston (both)
Clyde Kitchens/Thoben Elrod
Foundation (Kappa Chapter
Lodge/Georgia State)
Deltasig House Corporation
(Northwestern-Chicago)
Randy Hultz, Truman State (MO)
Ruben Johnston, Nevada-Las Vegas
Brian and Ame Krippner, Truman
State (MO) (both)
Wade Weistreich and Katie Magoon,
Deltasig Friend/Eastern Illinois

Sandy Shoemaker, Missouri State
Buzz* and Stonie* Sutton,
Arizona State (both)
Victor Tabor*, Louisiana Tech
Phil Turnquist, Indiana State
Melvin Wolfe*, NorthwesternEvanston (IL)

FIFTH FOUNDER \ \$50,000 - \$99,999 Alpha Theta House

Corporation (Cincinnati)

William Bater*, Pennsylvania

Pete Bjelan, DePaul (IL) Sean and Andrea Boyd, George Mason (VA)/California-Riverside Greg and Laura Howell, Pacific (CA)/Nevada-Las Vegas Stacy Jordan, Georgia Southern Marlow Kee, Missouri-Columbia Norm Kromberg. Nebraska-Lincoln Steve Lambros, St. Cloud State (MN) Mike Mallonee and Ben Collum. Oklahoma/Phoenix-Thunderbird Nu Chapter House Corporation (Ohio State) Jim Pendergrass. Southern Mississippi Corey and Suzie Polton. Cal State-Fullerton/Minnesota State John Richardson. Arizona State Bill and Sherry Schilling. Nebraska-Lincoln/ Cincinnati Alumni Eddie and Jacquie Stephens. Miami-Florida/Florida Atlantic Joe and Kim Ward, Lewis (IL) (both) Duckie and Derry Webb. Houston (both) Jeff and Jennifer Zych, DePaul (ID/Lewis (IL)

More than \$80,000 in 2022 Academic Scholarships Awarded

The Delta Sigma Pi Leadership Foundation is proud to announce that through the generosity of countless Delta Sigma Pi brothers and friends more than \$80,000 in academic scholarships was awarded in 2022. Award amounts this year ranged from approximately \$350 to more than \$6,000 per scholarship. Congratulations to all of our recipients—a complete list is available at dsp.org/scholarshiprecipients.

Thank you to the following Scholarship Selection Team members who devoted many hours reviewing and selecting the scholarship/ fellowship recipients: Thom Arnott, Rider (NJ), who served as lead; Gail Baumer, Buffalo (NY), who served as Scholarship & Grant Committee Chair; Jeff Berlat, Houston; Shannon Marie Berry, East Tennessee State; Tim Curry, Rider (NJ); Conchita Dixon, Penn State-Erie; Emily Hudson, Lindenwood (MO); Daryle Karnes, Virginia Commonwealth; Kathy Lazo-Thompson, New York; Corey Polton, Cal State-Fullerton; Dara Schneider, Buffalo (NY); Matt Schneider, Rider (NJ); Teresa Schudrowitz, St. Ambrose (IA); Ann Schulte, Buffalo (NY); Erin Stark, Truman State (MO); Eddie Stephens, Miami-Florida; Dan Tracy, Truman State (MO); and Duckie Webb, Houston.

Applications for 2023 will be available starting February 15, 2023 and are due by June 1. Visit **dsp.org/scholarship** to learn more about supporting these funds.

Living Legacy Society



The Living Legacy Society is a special group of donors who play an important role in the advancement of Delta Sigma Pi. Membership is reserved for those who have named the Leadership Foundation as a beneficiary of their estate or have directed another planned gift to the Foundation. Living Legacy Society members join a distinguished group of brothers who have left a lasting legacy by providing support to future generations of Deltasigs. Delta Sigma Pi salutes the following individuals who have made a special investment in the future. An asterisk denotes deceased brothers from whom we have received gifts. Learn more about joining the Living Legacy Society at dsp.org/FNDAnnualReport.

Jen Aichele, Cal State-Sacramento Chris Anderson, Winona State (MN) William Beatty*, Rochester Tech (NY) Jeff Berlat, Houston Joelle Berlat, Houston Shannon Marie Berry, East Tennessee State Kyle Bischoff, Kennesaw State (GA) Pete Bjelan, DePaul (IL) Frederick Bohling*, Marquette (WI) Patrick Bonfrisco, Cal State-Fullerton Shane Borden, Central Florida Sean Boyd, George Mason (VA) Mike Brenan, Miami-Florida Paul Brodie, Texas-Arlington Ann Brown, Nebraska-Omaha Chuck Brown, San Diego Lisa Brown, Cal Poly-San Luis Obispo Russ Brown, Arizona State Bob Busse*, Rutgers-Newark (NJ) Barrett Carter, Georgia State Mark Chiacchiari, Pennsylvania Michelle Chiacchiari, Boston Alumni Anna Clark, New Mexico Ben Collum, Phoenix-Thunderbird Erika Conaway, New Mexico Fred Diamond*, Florida Scott Dinius, Purdue-Fort Wayne William Dozier*, Texas-Austin Robert Drake*, Miami-Florida Theresa Drew, Northern Arizona Mitchell Epstein, Florida Richard Featherston, North Carolina-Chapel Hill Heather Ferguson, Tampa (FL) Sparky Graves, Penn State-Erie Shanda Gray, Missouri State Shawn Gregory, Tampa (FL)

Walter Henderson, New Mexico State

John Henik, Indiana Northwest Nolan Hickey, Iowa State Ron Higgins, Truman State (MO) Greg Howell, Pacific (CA) Randy Hultz, Truman State (MO) Bob Johnson. Penn State-State College Brian Judd, San Francisco State Haili Kamahele, Cal State-Sacramento Aimee King, Colorado-Colorado Springs Erica Kolsrud, Iowa Brian Krippner, Truman State (MO) Norm Kromberg, Nebraska-Lincoln Renee Kuhlman, Bellarmine (KY) Brian Leonard, Washington State Beth Losik, Baker (KS) Lori Lucas Barbara, Baylor (TX) Katie Magoon, Eastern Illinois Mike Mallonee, Oklahoma Janene Markuske, Central Florida Henry McDaniel, Missouri-Kansas City Kris McDaniel, Central Missouri Todd McDowell, Missouri State Catherine Merdian, North Texas Noel Miller, Albion (MI) Tina Mistry, Cal State-Fresno Mitch Mitchell*, Johns Hopkins (MD) Mary Moon, North Florida Denita Morin, Georgia State Joan Nason, Bowling Green State (OH) Chuck Nilsen, Akron (OH) Ken Nishikawa, San Jose State Laura O'Connell, Northern Illinois Richard Parnitzke, Buffalo (NY) Kim Pickering, Nebraska-Lincoln Corey Polton, Cal State-Fullerton Kelly Rabin, Drake (IA) Kyle Reilly, Penn State-Erie Sharlene Reyes, Cal State-Northridge John Richardson, Arizona State

Claire Roberts, San Francisco State Mark Roberts, San Francisco Chris Robinett, Nebraska-Lincoln Josh Robinson, Midwestern State (TX) Kevin Salazar, Cal State-Fullerton Bill Schilling, Nebraska-Lincoln Sherry Schilling, Cincinnati Alumni Lisa Schram, McNeese State (LA) Allan Schuster, Texas-Arlington Joe Shaver, Truman State (MO) Sandy Shoemaker, Missouri State Velvet Simmons, Louisiana-Monroe Sidney Sparks*, Texas-Austin Bill Stebelski, Cal State-Sacramento Karen Stebelski, Truman State (MO) Nick Steinkrauss*, Suffolk (MA) Eddie Stephens, Miami-Florida Buzz Sutton*, Arizona State Stonie Sutton*, Arizona State Dawn Sweazea, Central Missouri Victor Tabor*, Louisiana Tech Bill Tatum, Southern Mississippi Carla Tousley, Grand Valley State (MI) Phil Turnquist, Indiana State Larry Van Ouathem, Arizona Erica Verderico, Kent State (OH) Sean Vineyard, Radford (VA) Alex Warrick, Evansville (IN) John Watton, Florida Atlantic Derry Webb, Houston Duckie Webb, Houston Mark Wernette, Midwestern State (TX) Nicole Wernette, Missouri State Lester White*, New York Melvin Wolfe*, Northwestern-Evanston (IL) Jeff Zych, DePaul (IL)

(As of 8/2/2022)

Honor Roll of Donors

Delta Sigma Pi proudly thanks the 2021–2022 Honor Roll of Donors, who donated \$100 or more during the Foundation's fiscal year. This list recognizes Honor Roll of Donors who made gifts of \$500 or more between July 1, 2021 and June 30, 2022. The full Honor Roll of Donors is published at **dsp.org/FNDAnnualReport**. The number in parentheses after the name indicates the number years the donor has given \$100 or more. A diamond denotes Deltasig For Life Donors.

CHAIRMAN SOCIETY \ \$25,000 +

Mark* and Claire* Roberts (33), San Francisco/San Francisco State Sandy Shoemaker* (25), Missouri State

OLD GOLD SOCIETY \ \$10,000-\$24,999

Jeff and Joelle Berlat (27), Houston (both)
Sean and Andrea Boyd (19), George
Mason (VA)/California-Riverside
Shawn and Jeanne Gregory (29),
Tampa (FL) (both)
Russ Iddings (3), Kent State (OH)
Marlow Kee (19), Missouri-Columbia
Brian* and Ame* Krippner (32),
Truman State (MO) (both)
Steve Lambros (12), St. Cloud State (MN)
Bill* and Sherry Schilling (28), Nebraska-Lincoln/Cincinnati Alumni
Dan Tracy* (6), Truman State (MO)
Phil Turnquist (28), Indiana State

TRUSTEE SOCIETY \ \$5,000-\$9,999

Gail Baumer (13), Buffalo (NY)
Leonard Bedell (16), Texas A&M-Kingsville
Pete Bjelan (27), DePaul (IL)
Mitchell Epstein (20), Florida
John Henik (17), Indiana Northwest
Randy Hultz (35), Truman State (MO)
Adam and Sasha Katch (12), Iowa State/
Twin Cities (MN)
Ken Krucks (4), Drake (IA)
Jeremy Levine (12), Albion (MI)
Jim Pendergrass (36), Southern Mississippi

Corey and Suzie Polton (22),

Cal State-Fullerton/Minnesota State

Michael Southard (25), Tampa (FL)

Mike Vitale (14), Rider (NJ)

Wade Weistreich and Katie I.

Magoon (19), Deltasig Friend/
Eastern Illinois

Mark and Nicole Wernette (11),

Midwestern State (TX)/Missouri State

Jeff and Jenn Zych (16), DePaul (IL)/
Lewis (IL)

CROWN & DELTA SOCIETY \ \$2,500-\$4,999

Kevin Adamson (8), Lynchburg (VA) Jen Aichele (19), Cal State-Sacramento Tim and Rana Augustine (25), Kent State (OH) (both) Adrian Avalos (21), Cal Poly-Pomona Jeff and Judith Briggs ♦ (26), Miami-Ohio/ South Dakota Chuck and Lisa Brown (21), San Diego/ Cal Poly-San Luis Obispo Carrie Burns (17), Mercer (GA) Jason and Missy Campbell (19), Penn State-Erie/St. Thomas (MN) John Campbell (5), Indiana Dustin and Sara Casey (2), Midwestern State (TX)/North Texas Conchita Dixon ♦ (16), Penn State-Erie Dean and Heather Ferguson (34), Georgia State/Tampa (FL) Aaron Gross ♦ (12), Pittsburgh Greg and Laura Howell (26), Pacific (CA)/Nevada-Las Vegas

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Onuka Ibe • (18), Truman State (MO)

1907 SOCIETY \ \$1,000-\$2,499

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Atlanta Alumni Chapter (17)
Michael Austin, Louisiana State
Alba Baylin (2), National Honorary Member
Aaron Berger (5), Arizona State
Jeremy Bloch (18), Rider (NJ)
Patrick Bonfrisco (16), Cal State-Fullerton
Queen Booker (2), Minnesota State
Shane and Sylvia Borden (18), Central
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Teresa Schudrowitz (26), St. Ambrose (IA) Bradley Schumacher (4), Lewis (IL) Mitch and Velvet Simmons (28), Southern Mississippi/Louisiana-Monroe Mike and Ina Sinclair (8), South Florida-Tampa/Deltasiq Friend Tricia Smith (14), Akron (OH) Alison Solotoroff (11), Drake (IA) Bill Stebelski (27), Cal State-Sacramento Cory Stopka (9), St. Cloud State (MN) Theta Pi Chapter (6), Bowling Green State (OH) George Tienken (3), Georgia State Roger Tienken (7), National Honorary Member Jeanna Tipton (17), Cincinnati Alumni Carla Tousley (29), Grand Valley State (MI) Brandon • and Mollie Trease (25), Wayne State-Nebraska (both) Heather Troyer ♦ (16), Washington-St. Louis John Watton and Barbara "Bobbi" Blades (23), Florida Atlantic/West Florida Duckie ◆ and Derry Webb (26), Houston (both) Charles Weening (9), Saint Peter's (NJ) John Williams (11), Kentucky Xi Rho Chapter (5), George Washington (DC)

LEADERSHIP SOCIETY \ \$500-\$999

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Alpha Sigma Chapter, Alabama
Lloyd Amundson (23), Minnesota
Angela Andrews (4), Louisiana State
Jami Ball (18), Western Colorado
Aaron and Kirstie Bennett (13), Deltasig
Friend/Drake (IA)
Ashley Bernstein (7), South FloridaSt. Petersburg
Kyle Bischoff (4), Kennesaw State (GA)
Chuck Brandon (10), Florida Atlantic

McNeese State (LA) (both)

Honor Roll of Donors (continued)

Jeanette Buie ♦ (12), Central Missouri Cheryl Campbell (6), Cincinnati Alumni Paul and Hillary Carpinella (16), Bentley (MA)/Roger Williams (RI) Buck Carter (17), Johns Hopkins (MD) Debi Cartwright (11), Truman State (MO) Christine Cernoch (4), Texas A&M-College Station Mark ◆ and Michelle Chiacchiari (26), Pennsylvania/Boston Alumni Bill Clark (28), Louisiana Tech Sam Clark (5), Denver Dan • and Ginny Collins (16), Massachusetts-Boston/Bentley (MA) Allan Davis (34), Kansas James Davison (3), Louisiana Tech Matthew and Wendy Delehaunty (15), Missouri State/Eastern Illinois Lindsay Dilger ♦ (11), Missouri-Columbia Christopher and Jen+ Huynh Doto (6), Bryant (RI)/Babson (MA) Rufus Estis (24), Louisiana Tech Richard Featherston • (25), North Carolina-Chapel Hill Tom Fey (9), Miami-Ohio Lauren Finnegan (4), Lewis (IL) Rick Flynn (13), Missouri-St. Louis Gamma Psi Chapter (10), Arizona Amanda Gilbert*, Southern Mississippi Sparky Graves (26), Penn State-Erie David Grubb (25), Akron (OH) Jody Hayek (5), Iowa State David Hennel (11), Bentley (MA) Meghan Hill (7), Kennesaw State (GA) Frank Hodas (16), George Washington (DC)

Paul Lorton Jr. ♦ (6), San Francisco Kansas City Alumni Chapter (3) Darrell Keller (27), San Diego State Allen Kutchins (13), Loyola-Chicago Peter LaCava (24), Bentley (MA) Darren and Kara Hoover Lenox (17), DePaul (IL)/Ball State (IN) Mike Losneck (13), Kent State (OH) Bruce Loughridge, Texas Tech Sarah Lowe (4), South Florida-St. Petersburg Bob Matthews (12), Wayne State-Nebraska Christy Mayfield (6), Indiana State James McCracken (13), Florida Atlantic Kelly Menke (21), Houston Mark Mikelat (12), Arizona State Noel Miller ♦ (12), Albion (MI) Avery Moore (10), Oklahoma Larry Mroz (25), Penn State-Erie Laura Mullen (14), Texas A&M-College Station Patrick+ and Angie Murphy (19), Georgia State (both) James Myers, Kansas Ron Natherson (5), North Florida Christopher Nelson (3), South Dakota Brandee Norris (14), Ohio Dominican Judith Nygard, Northern Illinois Wesley O'Keefe, Florida Rick Parks (12), Indiana State Paul Paskevicius, DePaul (IL) Jim Pearman ◆ (16), Virginia Tech Bea Perez, Maryland-College Park Natalie Perry (3), St. Cloud State (MN)

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Paul Witman (2), California Lutheran

Mick Peterson (6), St. Thomas (MN)

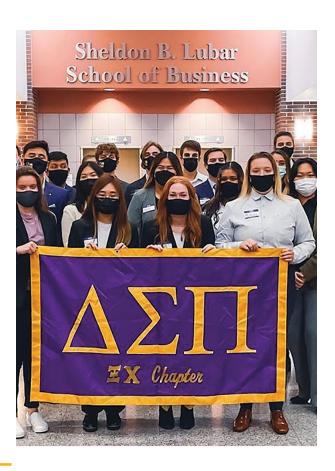
Ways to Give

Connecting your philanthropic giving with your passions is important, not only with Delta Sigma Pi, but in all aspects of life. Each member has a unique Deltasig experience, which has many important aspects. As you reflect on your Deltasig experience, find the programs and experiences that mean the most to you and connect your Leadership Foundation giving.

FUNDS TO SUPPORT

Annual Fund (Support the Mission of Delta Sigma Pi)

The Annual Fund directly supports the Leadership Foundation's mission to generate and provide financial support for Delta Sigma Pi educational and charitable programs, which assist members in achieving excellence within the community. Annual academic scholarships, educational grants, member engagement efforts and philanthropic operations are all subsidized by the Annual Fund.



LEAD Fund (Support Educational Programming)

The LEAD Fund directly supports Fraternity educational programs, such as LEAD Schools, LEAD Provincial Conferences and educational programming during Grand Chapter Congress. An annual grant is provided to Delta Sigma Pi to directly support all of the Fraternity's educational programs, including keynote speakers and educational sessions.

Diversity, Equity & Inclusion Education Fund (Continue Educating About Inclusivity)

The DEI Education Fund supports the Fraternity's ongoing efforts and educational initiatives focused on diversity, equity and inclusion. Grants are made directly to the Fraternity to execute DEI programming that will better prepare our members to lead in today's workforce.

Presidents' Academy Fund (Business Leader Training for Chapter Presidents)

The Presidents' Academy Fund was created to directly support the award-winning Presidents' Academy. An annual grant is provided to Delta Sigma Pi to help cover the costs associated with chapter presidents' participation and other direct educational costs.

Chapter Leadership Funds (Support Chapter Professional and Educational Endeavors)

Chapter Leadership Funds were created for each Delta Sigma Pi collegiate chapter in an effort to strategically create a giving opportunity aimed at providing chapters more financial resources. These funds give opportunities for chapters to fully participate in Delta Sigma Pi's outstanding educational and leadership development programs and experiences, as well as local opportunities.

Endowment Funds (Support Your Passions)

The Foundation manages and administers a number of endowment funds set up by generous donors over time. These funds directly support individual scholarships, chapter grants and other annual educational grants.

For a full listing of funds, visit dsp.org/funds.

DELTASIGS ACROSS THE COUNTRY

POPULATIONS



MEMBER EDUCATION

Equip members to excel as ethical leaders on campus and in the community.

2021-26 GOALS

- Increase the annual number of overall learners through live events and webinars by at least 5% each year and 50% over the term of the priorities.
- Provide training for chapter officers and volunteer leaders, with 95% participation.

Help us achieve our goals!

- Attend an upcoming Deltasig national event (see page 4) or webinar. There are learning opportunities available for all members, for academic, fraternal, career and life success.
- Become a Certified Deltasig Leader. The CDL program is a great way to build and demonstrate the leadership skills you gain in Delta Sigma Pi.
- Donate to a Chapter Leadership Fund and help support a chapter's expenses related to attending a Deltasig National event. Learn more on page 23.
- Check out Deltasig University at dsp.org/ deltasiguniversity. An extension of our live events, Deltasig University allows members to access presentations, learning modules, recorded webinars and our Deltasig Community.

Interesting Facts: In 2021-22, we had...

- 1. More than 3,000 learners through live events and webinars. So far in 2022-23 (as of September), we have had nearly 1,000 learners, with fall and spring LEAD events, Presidents' Academy and more webinars to come. We are well on our way to achieving this goal!
- 2. 400 CDLs and more than 250 Advanced CDLs.

CHECK OUT THE STRATEGIC PRIORITIES DASHBOARD!

The Dashboard provides a snapshot of up-todate progress toward our goals. Go to **dsp.org/ strategic-priorities** to see how we are doing!





NEW MEMBER PROFILE

(INTENDED INDUSTRY)

GENERAL BUSINESS/UNDECIDED 16%

FINANCE 15%

MARKETING 14%

ACCOUNTING/AUDITING 9%

MANAGEMENT 6%

BUSINESS DEVELOPMENT/

ENTREPRENEURSHIP 5%

INTERNATIONAL BUSINESS 3%

OTHER 32%

MEMBERSHIP GROWTH

Attract and retain diverse students, alumni, and community leaders.

2021-26 GOALS

- Install or reactivate at least 30 collegiate chapters over the term of the priorities.
- Increase combined fall and spring dues paying collegiate members by 10% over the term of the priorities.

Help us achieve our goals!

- Volunteer to assist a startup group. You can help students with recruitment, offer to be a professional speaker or become a District Director. See a list of current startup groups at dsp.org/chapter-locator.
- Connect us with a local university by contacting centraloffice@dsp.org. Institutions where Delta Sigma Pi is most interested in starting a chapter are listed at dsp.org/expansion.
- Support chapters with their recruitment activities by attending their events or donating food or supplies. Support from alumni members can make a huge impact on our collegiate chapters.

Interesting Facts:

- 1. As of July 1, we had 222 active collegiate chapters.
- 2. In 2021-22, we reactivated Alpha Xi at Virginia and installed Omega Sigma at Minnesota-Duluth.
- 3. There are 301,419 Delta Sigma Pi initiates.



CHAPTERS WITH THE HIGHEST NUMBER OF NEW INITIATES

ALABAMA \\ 88 \\

TEXAS A&M-COLLEGE STATION \\ 85 \\

**KANSAS \\ 84 **

COLORADO-BOULDER \\ 63 \\

ARIZONA STATE \\ 61 \\

SOUTHERN METHODIST \\ 60 \\

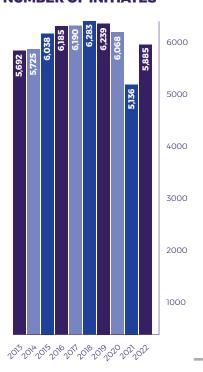
LOYOLA-CHICAGO \\ 57 \\

**GRAND VALLEY STATE \\ 56 **

IOWA \\ 55 \\

**GEORGIA \\ 55 **

NUMBER OF INITIATES



DELTASIGS AROUND THE WORLD

INTERNATIONAL POPULATIONS (WITH 10 OR MORE)

MEMBER ENGAGEMENT

Provide members with meaningful involvement opportunities at every stage in life.

2021-26 GOALS

- Generate trackable engagement of 30,000 alumni over the term of the priorities with an increase of 10% every year as they interact with the organization via channels including but not limited to volunteers, donors, event participants, supporters of chapter or regional activities, or otherwise engaging in national initiatives.
- Engage 50% of new alumni within three years after their graduation, while retaining annually 45% of the prior year's overall engaged alumni.

Help us achieve our goals!

- Volunteer! Submit a volunteer interest form at dsp.org/volunteer. You can filter through the many opportunities to find a volunteer position that fits your desires!
- Join an alumni chapter. Find contact information for alumni chapters and contacts on page 47.

Interesting Facts:

- In 2021-22, 17,785 alumni were engaged as volunteers, donors, event participants, supporters of chapter or regional activities, or otherwise engaging in national initiatives.
- Fifty-one alumni chapters franchised for the 2022-23 fiscal year by the deadline, including new alumni chapters in Milwaukee and Pensacola (FL).
- 3. There are nearly 60 different volunteer opportunities available to Deltasigs between the Fraternity and the Leadership Foundation.





ORGANIZATIONAL EXCELLENCE

Strengthen infrastructure to support priorities.

2021-26 GOALS

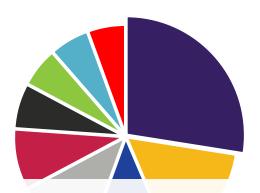
- Decrease financial dependence on revenue sources directly connected to membership dues and chapter fees, generating an additional 5% of total revenue annually.
- 75% of collegiate and alumni chapters achieve established minimum health indictor.

Help us achieve our goals!

- Become a Deltasig partner. When your business partners with Delta Sigma Pi, you can promote your products and services or connect with and hire driven, high-achieving business students and alumni. Learn more at dsp.org/becomeapartner.
- Donate to the Leadership Foundation at **dsp.org/donate**. Donations to the Foundation help offset the costs leadership development and training offered at National events by the Fraternity.

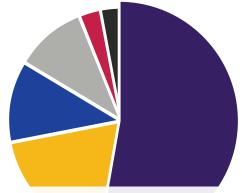
Interesting Fact: Almost \$185,000 was provided to the Fraternity through corporate sponsorships and \$200,000 was provided through grants from our Leadership Foundation.

WHERE DOES THE MONEY COME FROM?



27.6 %	DUES & ALUMNI FRANCHISE FEES	\$949,015
16%	NET INVESTMENT INCOME (realized only)	\$551,221
12%	INITIATION FEES	\$411,590
11.8%	NET JEWELRY AND MERCHANDISE SALES	\$401,307
8.9 %	LEADERSHIP FDT'N MANAGEMENT FEES	\$306,000
6.6%	INSURANCE, REGALIA AND OTHER	\$226,423
6%	LEAD EVENTS	\$206,073
5.8%	LEADERSHIP FOUNDATION GRANTS	\$200,000
5.3 %	CORPORATE PARTNERSHIPS	\$182,465
	TOTAL CASH RECEIVED	\$3,434,094
	UNREALIZED GAINS/(LOSSES)	\$(1,197,445)
	TOTAL REVENUES	\$2,236,649

WHERE DOES THE MONEY GO?



53%	CHAPTER SERVICES	\$1,536,795
19%	LEADERSHIP FOUNDATION	\$550,516
11.7 %	LEAD, PRESIDENTS' ACADEMY, ETC.	\$338,007
10.4%	GRAND CHAPTER CONGRESS	\$302,428
3.2 %	THE DELTASIG	\$91,504
2.8%	HQ MANAGEMENT/MAINTENANCE	\$80,695
	TOTAL EXPENSES	\$2.899.945



CONGRATULATIONS 2021-22 DELTA SIGMA PI AWARD WINNERS!

NATIONAL INDIVIDUAL AWARDS



CHAPTER ADVISOR OF THE YEARGayle L. Thurman Randall, serving
Angelo State (TX)



DaCotah Collier, serving West Florida and Southern Mississippi

NATIONAL COLLEGIATE CHAPTER AWARDS



R. Nelson Mitchell Outstanding Collegiate Chapter / Wisconsin-Milwaukee

Most Improved Collegiate Chapter Arizona

Outstanding Professional Activities Texas-Dallas

Outstanding Service Activities Miami-Ohio

Outstanding Financial Operations

Outstanding Alumni Relations Binghamton (NY)

Outstanding Scholastic Development George Washington (DC)

NATIONAL ALUMNI CHAPTER AWARDS

Outstanding Alumni Chapter Atlanta



Most Improved Chapter / Denver

Outstanding Professional Activities Cincinnati

Outstanding Service Activities Kansas City

Outstanding Collegiate Relations Cincinnati

PROVINCIAL/REGIONAL INDIVIDUAL WINNERS

*Provincial recognition with province noted in parentheses and bold

CHAPTER ADVISOR OF THE YEAR

Chapter listed is the chapter served as Advisor.

Atlantic Coast – Shetia Lamar, Savannah State (GA) Bay Area – Travis Nelson, Cal State-East Bay Capital – William Martz, Shepherd (WV)

Capital – William Martz, Shepherd (WV)
Central – Jeanette Heidewald, Indiana

Central Gulf - Richard Fountain, West Florida Desert Mountain - Aimee McFarland, Arizona

Eastern – Michael Alleruzzo, St. Joseph's (PA)

Empire – James Levin, Stony Brook (NY)

Gateway - Scott Templeton, Truman State (MO)

*Great Plains (North Central) - Trisha Kolterman, Wayne State-Nebraska

Gulf South - Kerry Sauly, Louisiana State
Gulf Western - Guillermo Martinez, St. Mary's (TX)
Huron - Timothy Palmer, Western Michigan
Mid-South - Joseph Posey, Western Kentucky
Midwestern - Robyn Martin, Missouri-Kansas City
New England - Sean Wandrei, Massachusetts-Amherst

*Pacific Coast (Western) - Deborah Sandy, San Diego State

Pacific Northwest - Daniel Port, Hawaii-Manoa South Atlantic - Michael Sinclair, South Florida-St. Petersbura

South Pacific - Brian Link, Pepperdine (CA)

- *Southwestern (South Central) Gayle Randall, Angelo State (TX)
- *Steel Valley (Northeastern) Suzanne Gradisher, Akron (OH)

Tornado Alley - Niyati Kataria , Midwestern State (TX)

DISTRICT DIRECTOR OF THE YEAR

Chapter listed is the chapter served as District Director.

Bay Area – Steven Barillas, *California-Santa Cruz* Capital – Marvin Boone, *Howard (DC)*

Central – Whitney Mardis, Evansville (IN)

*Central Gulf (Southern) – DaCotah Collier, West Florida and Southern Mississippi

Desert Mountain – Michael Mallonee, *Arizona*East Central – Mary Miracle, *Miami-Ohio*Gateway – Julianne Baer, *Truman State (MO)*

*Great Lakes (North Central) – Molly Rae, Wisconsin-Milwaukee

Great Plains – Brandelle Unkrich, Iowa Huron – Leon Niles, Cleary (MI)

*New England (Northeastern) - Katie McGeary, Massachusetts-Boston

Niagara – Travis Brodbeck, Siena (NY), Binghamton (NY) and Vermont Startup Group North Central – Meagan Hagerty, St. Thomas (MN)

North Central – Meagan Hagerty, St. Thomas (MN)

*Pacific Coast (Western) – Carley Haro, Cal State-Fullerton

Pacific Northwest – Jazzle Paraiso, Hawaii-Manoa Rocky Mountain – Austin Odle, Colorado State Sierra Nevada – Vito Honey, Cal State-Fresno

*Southwestern (South Central) - Thomas Haliburton, *Texas Christian*

South Pacific – Erica Verderico, La Verne (CA) Steel Valley – Patrick Flynn, Duquesne (PA) Tornado Alley – Laura Stockbridge, Oklahoma State

PROVINCIAL ALUMNI CHAPTER WINNERS

OUTSTANDING ALUMNI CHAPTER

North Central – Twin Cities (MN) Northeastern – Cincinnati South Central – Kansas City Southern – Atlanta Western – Denver

MOST IMPROVED ALUMNI CHAPTER

Southern – Pensacola (FL) Western – Denver

OUTSTANDING PROFESSIONAL ACTIVITIES

Northeastern – Cincinnati South Central – Kansas City

OUTSTANDING SERVICE ACTIVITIES

North Central – Twin Cities (MN) Northeastern – Cincinnati South Central – Kansas City Western – Denver

OUTSTANDING COLLEGIATE RELATIONS

North Central – Twin Cities (MN) Northeastern – Cincinnati South Central – Kansas City Southern – Atlanta Western – Denver

PROVINCIAL/REGIONAL COLLEGIATE CHAPTER WINNERS

*Provincial recognition with province noted in parentheses and bold

R. NELSON MITCHELL OUTSTANDING COLLEGIATE CHAPTER

Bay Area - California-Santa Cruz Central - Illinois State Desert Mountain - Texas-El Paso East Central - Cincinnati Eastern - Rider (NJ) Empire - Stony Brook (NY)

Gateway - Truman State (MO)

*Great Lakes (North Central) -Wisconsin-Milwaukee

Great Plains - Iowa

Gulf South - McNeese State (LA)

Huron - Western Michigan

Mid-South - Western Kentucky

*Midwestern (South Central) - Kansas

*New England (Northeastern) -

Massachusetts-Amherst

North Central - Minnesota

*Pacific Coast (Western) - Cal State-Fullerton

Pacific Northwest - Hawaii-Manoa Sierra Nevada - Cal State-Fresno

*South Atlantic (Southern) - Tampa (FL)

South Pacific - Cal Poly-Pomona Southwestern - Texas Christian Steel Valley - Duquesne (PA) Tornado Alley - Oklahoma

MOST IMPROVED COLLEGIATE CHAPTER

Bay Area - Cal Poly-San Luis Obispo

Capital - Shepherd (WV)

*Central (North Central) - Eastern Illinois

*Central Gulf (Southern) - Auburn (AL)

*Desert Mountain (Western) - Arizona

Eastern - Drexel (PA)

Empire - Stony Brook (NY)

Gateway - Saint Louis

Great Plains - South Dakota

Gulf South - Louisiana State

Mid-South - Western Kentucky

*Midwestern (South Central) - Kansas

*New England (Northeastern) - Northeastern (MA)

North Central - St. Benedict/St. John's (MN)

Pacific Coast - San Diego State

Pacific Northwest - Washington-Bothell

Sierra Nevada - Cal State-Fresno

South Atlantic - South Florida-St. Petersburg

South Pacific - Cal Poly-Pomona

Southwestern - Southern Methodist (TX)

Steel Valley - Duquesne (PA)

Tornado Alley - Oklahoma

OUTSTANDING PROFESSIONAL ACTIVITIES

Bay Area - California-Santa Cruz

Capital - Howard (DC)

Central - Purdue (IN)

Central Gulf - Alabama

Desert Mountain - Arizona

East Central - Miami-Ohio

Eastern - Delaware

*Empire (Northeastern) - Stony Brook (NY)

Gateway - Saint Louis

Great Lakes - Valparaiso (IN)

Great Plains - Iowa

CHAPTER PERFORMANCE AWARDS

The Chapter Performance Awards allow the Fraternity to recognize chapters within each Province for their success without having them apply. These awards are based on statistical information that can be pulled from official Fraternity records.

HIGHEST PERCENT OF CHAPTER MEMBERS ATTENDING LEAD SCHOOLS & LEAD PROVINCIAL CONFERENCE

North Central - Cleary (MI) (67%)

Northeastern - Shepherd (WV) (53%)

South Central - Angelo State (TX) (64%)

Southern - Georgia State (57%)

Western - New Mexico (60%)

HIGHEST INCREASE IN MEMBERSHIP

North Central - Wisconsin-Milwaukee (51%)

Northeastern - Ohio (45%)

South Central - Kansas (48%)

Southern - Georgia College & State (69%)

Western - California-San Diego (48%)

Gulf South - Louisiana State

Gulf Western - Texas-Austin

Huron - Western Michigan

Mid-Atlantic - Longwood (VA)

Midwestern - Kansas

*Mid-South (Southern) - Vanderbilt (TN)

New England - Northeastern (MA)

Niagara - Binghamton (NY)

*North Central (North Central) - Wisconsin-La Crosse

Pacific Coast - San Diego State

*Pacific Northwest (Western) - Hawaii-Manoa

Rocky Mountain - Denver

Sierra Nevada - Cal State-Fresno

South Atlantic - South Florida-St. Petersburg

CHAPTER AWARDS (CONTINUED)

The national winner of the Outstanding Professional Activities award, along with the four provincial winners, receive grants made possible by the Boyd Professional Development Fund. Sean, *George Mason*, and Andrea Boyd, *California-Riverside*, set up the fund to help chapters further their development in providing excellent professional activities.

The William W. "Bill" Jr.
Leadership Fund provides a
financial grant to a chapter
who identified strength, creativity and innovation in their
recruitment efforts. In 2022,
the winner was selected from
among the provincial winners
of the R. Nelson Mitchell
Outstanding Collegiate
Chapter Award based on each
chapters' recruitment section
of the application. This
year's recipient is Kansas.

South Pacific - California-Santa Barbara

Southeastern - Georgia State

*Southwestern (South Central) - Texas-Dallas

Steel Valley - West Virginia Tornado Alley - Oklahoma

OUTSTANDING SERVICE ACTIVITIES

Atlantic Coast - Savannah State (GA)

Bay Area - California-Santa Cruz

Capital - George Washington (DC)

Central - Indiana State

Central Gulf - Alabama

*Desert Mountain (Western) - Arizona

*East Central (Northeastern) - Miami-Ohio

Eastern - Drexel (PA)

Empire - Stony Brook (NY)

Gateway - Missouri State

Great Lakes - Valparaiso (IN)

Great Plains - South Dakota

Gulf South - Louisiana State

Gulf Western - St. Mary's (TX)

*Huron (North Central) - Michigan

Mid-Atlantic - North Carolina-Chapel Hill

*Mid-South (Southern) - Vanderbilt (TN)

Midwestern - Kansas

New England - Massachusetts-Amherst

Niagara - Buffalo (NY)

North Central - Wisconsin-La Crosse

Pacific Coast - California-Irvine

Pacific Northwest - Washington-Seattle

Rocky Mountain - Colorado State

Sierra Nevada - California-Merced

South Atlantic - Tampa (FL)

South Pacific - Cal Poly-Pomona

Southeastern - Georgia State

*Southwestern (South Central) - Texas-Dallas

Steel Valley - West Virginia

Tornado Alley - Texas Tech

OUTSTANDING FINANCIAL OPERATIONS

Capital - Shepherd (WV)

*Central Gulf (Southern) - Southern Mississippi

Desert Mountain - Texas-El Paso

East Central - Miami-Ohio

Empire - Stony Brook (NY)

*Great Plains (North Central) - Iowa

New England - Northeastern (MA)

North Central - St. Benedict/St. John's (MN)

*Pacific Coast (Western) - Cal State-Fullerton

Pacific Northwest - Washington-Bothell

Sierra Nevada - Cal State-Fresno

South Pacific - Cal Poly-Pomona

*Southwestern (South Central) - Angelo State (TX)

*Steel Valley (Northeastern) - Duquesne (PA)

Tornado Alley - Oklahoma

OUTSTANDING ALUMNI RELATIONS

Bay Area - Cal Poly-San Luis Obispo

Capital - George Washington (DC)

*Central (North Central) - Indiana

Central Gulf - West Florida

Desert Mountain - Arizona

East Central - Cincinnati

Eastern - Rider (NJ)

Gateway - Truman State (MO)

Great Lakes - Wisconsin-Milwaukee

Great Plains - South Dakota

Huron - Western Michigan

Mid-South - Western Kentucky

Midwestern - Missouri-Kansas City

New England - Massachusetts-Boston

*Niagara (Northeastern) - Binghamton (NY)

North Central - Minnesota

Pacific Coast - Cal State-Fullerton

*Pacific Northwest (Western) - Hawaii-Manoa

Rocky Mountain - Denver

Sierra Nevada - Cal State-Fresno

South Atlantic - Florida Atlantic

South Pacific - Cal Poly-Pomona

*Southeastern (Southern) - Clemson (SC)

Southwestern - North Texas

Steel Valley - Penn State-Erie

*Tornado Alley (South Central) - Midwestern State (TX)

OUTSTANDING SCHOLASTIC DEVELOPMENT

Atlantic Coast - Savannah State (GA)

Bay Area - Cal Poly-San Luis Obispo

*Capital (Northeastern) - George Washington (DC)

*Desert Mountain (Western) - Arizona

East Central - Cincinnati

Eastern - Delaware

*Great Lakes (North Central) - Wisconsin-Milwaukee

*Mid-South (Southern) - Tennessee

Midwestern - Missouri-Kansas City

New England - Massachusetts-Amherst

Niagara - Cornell (NY)

North Central - Minnesota

Pacific Coast - California-Irvine

Pacific Northwest - Hawaii-Manoa

Rocky Mountain - Denver

Sierra Nevada - Cal State-Fresno

South Atlantic - Tampa (FL)

South Pacific - Cal State-Long Beach

Southeastern - Georgia State

*Southwestern (South Central) - Angelo State (TX)

Steel Valley - Duquesne (PA)

Tornado Alley - Midwestern State (TX)

Chapter Management Program Recognition

The Chapter Management Program allows chapter members, national leaders and staff to evaluate chapter operations and activities. Chapters are required to submit items to the National Fraternity to achieve each level and are expected to reach the Accredited Chapter level, which includes the minimum standards for every collegiate chapter. If all requirements for Accredited Chapter are completed, the chapter should strive to achieve the second level, Chapter of Recognition, and then the third level, Chapter of Excellence.

Congratulations to the 52 chapters that reached Chapter of Excellence, 60 chapters reaching Chapter of Recognition and 99 that earned the Accredited Chapter in 2021-2022!

EXCELLENCE

Akron (OH) Alabama

Angelo State (TX)

Arizona Arizona State Bentley (MA)

Bowling Green State (OH)

Buffalo
Cal Poly-Pomona
Cal State-Fresno
Cal State-Fullerton
Cal State-Long Beach
California-Merced
Chapman (CA)
Cincinnati
Clemson (SC)

Colorado State

Delaware

Duquesne (PA) Georgia State Hawaii-Manoa

Indiana State

Kansas

Kent State (OH)

Massachusetts-Amherst

Massachusetts-Boston

Miami (OH)

Minnesota-Minneapolis

Missouri State Nebraska-Omaha Northeastern (MA)

Ohio Oklahoma

Penn State-Erie

San Diego State Santa Clara (CA) Shepherd (WV) Siena (NY) St. Joseph's (PA) Stony Brook (NY) Texas Christian Texas-Austin Texas-Dallas Texas-El Paso Valparaiso (IN) Washington (WA) Washington-Bothell West Virginia Western Kentucky Western Michigan Wisconsin-Madison Wisconsin-Milwaukee

RECOGNITION

California-Irvine
Coastal Carolina
Drexel (PA)
Georgia
North Texas
San Diego
San Jose State (CA)
Texas Tech

ACCREDITED

Auburn (AL) Babson Binghamton (NY) Cal Poly-San Luis Obispo California-Santa Barbara California-Santa Cruz Capital (OH) Central Florida Colorado-Boulder Eckerd (FL) George Washington (DC)

George Washington (DC) Georgia College & State

Georgia Tech Grand Valley State (MI) Illinois State Illinois-Urbana

Indiana Iowa

Longwood (VA)
Loyola-Chicago
McNeese State (LA)
Northern Arizona
Oklahoma State
Pepperdine (CA)
Purdue (IN)
Rochester Tech (NY)

South Carolina

South Florida-St. Petersburg South Florida-Tampa Southern Methodist (TX) Southern Mississippi St. Cloud State (MN) St. John Fisher (NY)

St. Mary's (TX) Tampa

Texas-San Antonio

Truman State (MO)
Tulane (LA)
WashingtonSt. Louis (MO)

ALUMNI CHAPTER RECOGNITION PROGRAM

The Alumni Chapter Recognition Program encourages alumni chapters to promote leadership, enrich programming, enhance communication with their membership and receive recognition for their efforts. Congratulations to the following alumni chapters reaching recognition for 2021-2022!

GOLD

Cincinnati Cleveland-Akron Kansas City Twin Cities (MN)

SILVER Atlanta

BRONZE

No alumni chapters achieved Bronze Level status in 2022.

Share news of your chapter's activities and events with brothers! Email news and photos to magazine@dsp.org.











- 1 \ OHIO STATE Brothers Joseph Conner and Jess Steiner were married in May surrounded by their Deltasig brothers.
- 2 \ CINCINNATI ALUMNI volunteered at Matthew 25: Ministries, an international relief organization, in August. From left: Jim Gerhardt, DePaul (IL); Alex Perkins, Xavier (OH); Gayle Gerhardt, Cincinnati; Vicky Tran, Cincinnati; Jasmine Braggs, Illinois-Urbana; Educational & Leadership Consultants Sara Erl and Tallesha Woodson; and Mary Miracle, Cincinnati.
- 3 \ NEW ENGLAND RVP Jennifer Huynh and Christopher Doto, Bryant (RI), were married in May. A number of current Deltasig leaders and Golden Council members were present, including current Northeastern PVP Monica Monroe and former Northeastern PVPs Paul Carpinella and Dan Collins.
- 4 \ Brothers from around **OKLAHOMA** gathered during the banquet at Grand Chapter Congress in Cleveland. From left: Midwestern RVP Katie Whalen; Kate Mulhall and Victoria Warren,

- both Oklahoma State; Nicole Wernette, Missouri State; Tornado Alley RVP Mark Wernette, and Jessica Cook, Oklahoma.
- 5 \ ATLANTA hosted its annual Bill Borland Picnic in August. The chapter welcomed many members and their families, as well as recent graduates (who became new chapter members), members of the local Clark Atlanta Startup Group and guests from Cincinnati Alumni.











6 \ SOUTHEASTERN REGION hosted a conference at the University of Georgia in August. The event was sponsored by the Atlanta Alumni Chapter and organized by Southeastern RVP C.J Cook (front right) and the Southeastern Regional leadership team. Members from seven of the region's nine collegiate chapters, both alumni chapters and the Clark Atlanta Startup Group attended.

7 \ While in **CLEVELAND** for Grand Chapter Congress, many collegiate and alumni brothers and guests attended a Cleveland Guardians baseball game.

8 \ Brothers from all five Provinces
met up at a local restaurant during
Grand Chapter Congress. Some knew
each other before the pandemic, others
met virtually during the pandemic and
several met for the first time in Cleveland.

9 \ HAWAII-MANOA graduates, from left: Samuel Rivers, Jackie Callejo, Kelsey Ann Kimura, Deon Beltrame, Peter Zwickert, Brittany Matthews, Alex Lee, Jonathan Kan and Keri Yokoyama.

WISCONSIN-MILWAUKEE participated in a study abroad program in France with 20 other business school students. The program included visiting corporate offices, exploring Paris and the historical city of Caen and touring the World War II battle sites in Normandy. It was an excellent opportunity for them to gain international business insights while spending quality time with their brothers. From left: Megan Nygaard, Blake McCurdy, Anny Penna, and Sydney Sampson-Webb.



New job? Start a new business? Get promoted or recognized for an achievement? Share your news with us! Email magazine@dsp.org.

ACHIEVEMENTS

Eric Szczurowski, *Albany (NY)*, is managing partner at Kuttin Wealth Management in Hauppauge, N.Y.

Cecilia Enriquez, Boston U., is president and winemaker at Enriquez Estate Wines in Forestville. Calif.

Tony Gee, California-Berkeley, is senior accountant at Modus in Sacramento, Calif.

Dillon Breen, Cal State-Chico, is supply chain manager at Ashland Hard Seltzer in San Diego.

Devonnel Austin, *Cal State-Fresno*, is a police officer for the City of Fresno, Calif.

Richard Boner, *Cal State-Fullerton,* is a tax preparer and accountant at Small Business Tax, Inc. in Orange, Calif.

Hannah Cronin, Capital (OH), is a data analyst at Nationwide Mutual Insurance in Grove City, Ohio.

Thomas Weinberger, Case Western (OH), retired as chief investment officer at Weinberger Asset Management. He lives in Los Angeles.

Shane Borden, Central Florida, is a staff technical solutions consultant for Google in Orlando, Fla.

Tina Sun, Chapman (CA), is audit supervisor at Banker Tilly US, LLP in San Francisco.

Thomas Florian, *Drake (IA),* is senior director of membership and strategic marketing at the West Des Moines Chamber of Commerce in Iowa.

Julie Stackhouse, *Drake (IA)*, retired as executive vice president at the Federal Reserve Bank of St. Louis.

Michael Metcalf, Eastern New Mexico, received his master of science in accountancy from Western Governors University. He is a staff accountant at Clarendon College in Clarendon, Texas.

Kevin Bailey, George Mason (VA), is a realtor at eXp Realty in Sterling, Va.

Agrima Sachdev, *Illinois State*, is an IT business analyst at US Foods in Rosemont. III.

Samuel Lee, *Indiana*, is a marketing associate at Eli Lilly in Indianapolis.

Andriana Smith, *Indiana-Purdue at Indianapolis*, is a customer success associate at Wunderkind in Indianapolis.

Abigail Patterson, Iowa, is junior associate, client experience, digital at Weber Shandwick in Boston.

Kristina Castille, James Madison (VA), is senior manager at MetaPhase Consulting in Seattle.

Brendan Rose, Kent State (OH), is principal at Rose Company in Medina, Ohio.

Courtney Fondren, Lindenwood (MO), is a marketing specialist at Xplor in Creve Coeur, Mo.

Courtney Gregory, Longwood (VA), is owner and president at Carroll Plumbing & Heating in Richmond, Va.

Michael Wiseman, *Loyola-Chicago*, is founder of Six C Media LLC in Omaha. Neb.

Stephen Scott, *Loyola-New Orleans*, is a registered nurse supervisor at Natividad Medical Center in Salinas. Calif.

Sean Kelleher, *Massachusetts-Amherst*, is a business operations rotational analyst at Oracle in Burlington, Mass.

Alex Ross, *Miami-Ohio*, is a solution engineer at Salesforce in Arlington, Va.

Evelyn Frenz, Minnesota, is an inventory optimization analyst at Cargill in Minneapolis.

Mary Sheehan, Minnesota State, is a customer service representative at Label Products. Inc. in Burnsville. Minn.

Carol Gardner, *Missouri-Columbia*, retired from the Department of Defense. She lives in Chesterfield, Mo.

Lisa Keller, Missouri-Columbia, is business development and sales manager at WordWrite Communications LLC in Pittsburgh.

Kevin Miquelon, *Missouri State*, is regional sales manager at Pilgrim's in Ballwin, Mo.

David Bianchi, Nevada-Reno, was recognized as the Outstanding Alumni of the Year by the University of Nevada, Reno and the University's Alumni Association. He lives in Reno, Nev.

Christopher Boline, Nevada-Reno, is the business development manager of Wolf Pack Sports Properties at Learfield in Reno, Nev.

Demeria Roberts, New Orleans, is broker-owner at Demeria Roberts Realty in Spring, Texas. Caroline Gagen, North Carolina-Greensboro, is athletics marketing manager at Sam Houston State University in Huntsville, Texas.

Sarah Connell, *Pittsburgh*, is assurance senior manager at Pricewaterhouse-Coopers in Philadelphia.

Richard Young, Rider (NJ), is a distinguished professor of supply chain management at Pennsylvania State University, an honor awarded by the Provost for outstanding achievement in scholarship, teaching, and service. He lives in Lancaster, Penn.

Lenora Moore, Savannah State (GA), is a personal property appraiser at Chatham County Board of Assessors in Savannah, Ga.

James Lundquist, South Dakota, is a realtor/listing and selling broker at Coldwell Banker Barnes in Brentwood, Tenn.

James Siegrist, Southern California, is adjunct professor for the University of Southern California Sol Price School of Public Policy and chief operating officer at Foothill Family in Monrovia, Calif. He also serves on the Board of Directors for the Pasadena Humane.

Haley Meissen, Truman State (MO), is a process analyst at Turnberry Solutions in West Des Moines, Iowa.

Farrah Brown-Smith, Wayne State-Michigan, is the senior registered administrator at Raymond James & Associates in Birmingham, Mich.

Benjamin Gerke, Wisconsin-La Crosse, received his doctorate of information technology at Walden University. He lives in Wausau, Wis.

Emily Keehan, Wisconsin-Milwaukee, is manager, sales operations at United Talent Agency in New York City.



Brother Dawkins Elected To City Council

Although Nichelle Dawkins, *Drake (IA)*, doesn't think of herself as a typical politician, she was elected to Bedford (Tex.) City Council in August. Her devotion to service and collaboration inspired her to represent Bedford's Place 1, which is an at-large seat on the Council. Dawkins is grateful to Delta Sigma Pi for helping her develop confidence and the "servant-leader" ethic.

"I am kind of an introvert by nature, and Drake's campus is 92% white, so I don't look like a lot of other students there," Dawkins, who graduated in 2004, said. "But, among Deltasigs, there was great cultural and national diversity and camaraderie. When I attended Grand Chapter Congress or LEAD events, it was comforting that I shared some common experiences with everyone there. This comfort and confidence has made it much easier to walk into a room full of strangers and network. I've also learned a great deal from Delta Sigma Pi in how to create standards and manage transitions."

Nichelle's experience as a Deltasig leader has provided a training ground for a political role. Nichelle has served as a District Director at Drake (IA) and Iowa State, was named North Central Province's District Director of the Year in 2006, and served as Great Plains Regional Vice President. Brother Dawkins currently serves on the National Scholastic Development and Awards Committee, having previously served on the South Central Provincial and the Gulf Western Regional Awards Committees.

Nichelle, who was sworn in on September 6, aims to serve Bedford, a Dallas/Fort Worth suburb with approximately 50,000 residents, by encouraging more participation among citizens: "There aren't as many advisory boards or committees in Bedford's city government compared to other cities, and I hope to work with the city manager to create more so we can incorporate more citizen voices into government decisions."

Nichelle is also active in the Dallas Area Alumni Chapter, previously serving as Vice President-Finance. She said, "I'm very encouraged by the way brothers have maintained connections, continue to build brotherhood and advance the Fraternity as we emerged from the [COVID-19] pandemic."



Penn State Brother Wulfhorst Earns Distinguished Service Medal

Collegians learn numerous invaluable life skills that go beyond lecture-hall learning: networking and time management are two key ones. As both an Army ROTC cadet and a Deltasig, Kevin Wulfhorst, *Penn State-State College*, was well prepared for military and civilian careers that ultimately led to his earning the Army's Distinguished Service Medal, one of the highest peacetime honors the military bestows.

Kevin grew up watching the Nittany Lions football on TV and knew that was where he wanted to attend college. He also enjoyed *The Dirty Dozen* and other military movies and likewise envisioned a career in the military. He merged both worlds by enrolling in Army ROTC while in school. ROTC fulfilled a major piece of Wulfhorst's college experience, but he was also looking for a different type of brotherhood. And Deltasig provided it.

"A brother lived on my floor in the dorm, and he was always talking about how much he enjoyed it," Kevin recalled. "At such a big school,

it's important to find a smaller community to feel connected. The access that being a Deltasig provided to speakers and leaders from the business world was a tremendous preparation for my career."

Wulfhorst graduated in 1986 and was stationed in Germany as an armor officer, where he witnessed the fall of the Berlin Wall firsthand. Kevin recalled, "I was also able to go visit the Soviet Union and Czechoslovakia while I was stationed there, and the changes that were occurring as they moved toward democracy were breathtaking."

He returned stateside in 1990, where he was stationed at Fort Monmouth in New Jersey and received military-intelligence training through the mid-'90s. As the army downsized, Kevin transitioned to civilian life and became a change-management consultant for Accenture, which meshed well with an intelligence background. He returned to Army active duty in 2003 with his Army Reserve unit, where he was stationed at the Pentagon and provided invaluable intelligence work in support of Operation Iraqi Freedom. Kevin's active duty tour ended in 2004, and he joined the FBI as an intelligence officer. He rose to the rank of commander, where he directed a brigade that provided intelligence training and support to all Army Reserve units.

In March 2016, Kevin took a leave of absence from the FBI when he was appointed Assistant Deputy Chief of Staff for Intelligence, G-2, on the Army Staff at the Pentagon. As a Major General, one of his responsibilities was senior Army leader for the U.S. Army military attaché corps and for foreign military attaches accredited to the U.S. Army. He frequently engaged with officers from partner and Allied nations and troops from foreign military forces. Building relationship was the lifeblood of his work, and he credits his time with Deltasig as being a valuable resource in developing relationships.

Kevin retired from the Army in 2021 and returned to work for the FBI as a supervisory intelligence analyst. He was profoundly honored to receive the Distinguished Service Medal shortly before retirement as a testament to his important role in cultivating relationships with and providing information about foreign governments and military forces. He said, "When you've primarily served in the Reserves, this isn't an honor you would expect to receive, and I was very grateful."

Throughout his service to his country, he's maintained a similar level of commitment to Deltasig.

"I've been involved with Alpha Gamma for a number of years, and it means a lot to me maintain that connection with the younger generation of brothers."

MILESTONES

Did you recently tie the knot? Welcome a new bundle of joy? Do you know a brother who has passed away? If so, please tell us. Email your mergers, gains or losses to magazine@dsp.org.

Mergers

Ashley Pelletier, *Albion (MI)*, and Alex Clarke, on May 21. They live in Clay, Mich.

Laura Habberfield, *Buffalo (NY)*, and Cosimo Polino III, on June 10. They live in Buffalo, N.Y.

Dillon Breen, Cal State-Chico, and **Katelyn Markham, San Diego State**, on July 31. They live in San Diego.

Vito Honey, Lewis (IL), and Courtney McGill, Longwood (VA), on August 12. **Joseph Conner** and **Jess Steiner**, **both Ohio State**, on May 28. They live in Columbus, Ohio.

Sarah Connell, Pittsburgh, and Christopher Higgins, on December 4. They live in Philadelphia.

James Brand, St. Cloud State (MN), and Jonalee Sagusay Tadlas, on November 22, 2021. They live in

Jillian Holtzer, *Valparaiso (IN)*, and Robert Rieske, on July 2. They live in Highland, Ind.

Gains

Mound, Minn.

Heather Szpond, *Bellarmine (KY)*, and Brian on July 29 - Layla and Alexander. They live in Louisville, Ky. Weslie Higdon, Clemson (SC), and James on April 26 - Harrison. They live in Spartanburg, S.C.

Malory Rinderle, Midwestern State (TX), and Kyle Rinderle, Xavier (OH), on June 2 - Summer. They live in West Chester, Ohio.

Daniele and **Jeremy Netzel**, **Northern Illinois**, on May 26 - Alana. They live in South Barrington, Ill.

Catherine Carlson, Penn State-Erie, and Nathan on June 6 - Theodore. They live in Stahlstown, Pa.

Marin Tyson, South Florida-Polytechnic, and Kelsey on July 28, 2021 - Luca. They live in Bethlehem, Pa.



Eastern New Mexico

David Davis (May 1)

Francis Marion (SC)

Jerrie'Me Wright (May 10)

Grand Valley State (MI)

Dana Bonney (July 18)

Indiana

Richard Hammer (August 10)

Lamar (TX)

Dennis Pitman (August 15)

Loyola-Chicago

Autumn Williams (June 19)

Marquette (WI)

James Trainor (April 1) Charles Waldvogel (June 25)

Mississippi

William Farley (June 27)

Missouri-Columbia

Gregory Westrich (July 21)

Ohio

Carl "Ted" Townsend (July 16)

Penn State-State College

Donald Czekanski (April 22) Daniel Venturato (May 1)

Virginia Commonwealth

Iris Johnson (July 6)

West Virginia

Aimee Underwood Thorn (August 15)

Wisconsin-Madison

Robert Trotalli (July 23)

| ALUMNI AWARDS | |







HELMETS - Golden

1 \ CLAYTON CHONG, Miami-Ohio, is an active member of Hawaii Alumni Chapter, having previously served as President (when the chapter was formed) and as Vice President, Vice President-Finance and Vice President-Chapter Operations. He has also served as District Director for both Hawaii-Hilo and assisted in establishing Lambda Psi at Hawaii-Hilo, Rho Chi at Hawaii-Manoa and the Hawaii Alumni Chapter. In addition to attending many local events in Hawaii, Clayton has attended nine Grand Chapter Congresses. Professionally, Clayton is an attorney at Chong & Chong in Hilo, Hawaii.

2 \ DAVID FARNER, Michigan State, was initiated into Gamma Kappa in March 1964. David assisted with the reactivation of Gamma Kappa in 1995, attending the reactivation when his son was initiated. He was later active with the Lower Michigan Alumni Chapter, serving a Vice President-Finance and District Director for the chapter.

HELMETS - Silver

- 3 \ TRACEY FLORIO MOSS, Houston, began her service as a volunteer immediately after graduation as an officer of the Space City Houston Alumni Chapter, where she is still an active member. She has also served as District Director at Houston and as both South Central Community Service Committee Chair and National Community Service Committee Chair. She is a supporter of the Delta Sigma Pi Leadership Foundation, recognized with the Entrepreneur Lifetime Giving Level, and has served on the Foundation Fraternity Events Committee. Tracey attended her first Grand Chapter Congress in 1997, and has attended nearly 20 Deltasig national events in total. Professionally, Tracey is senior category manager at Crown Castle and lives in Houston.
- 4 \ CARRIE BURNS, Mercer (GA), served as Southern Provincial Vice President from 2017 until 2021. She has also served as a task force member, Southeastern Regional Vice President and District Director at Coastal Carolina and Mercer (GA) and is a member of the Atlanta Alumni Chapter. Brother Burns has attended over 50 events, including eight Grand Chapter Congresses. She is also a supporter of the

Delta Sigma Pi Leadership Foundation, recognized with the Entrepreneur Lifetime Giving Level, and is now a member of the Deltasig Investors Roundtable. Carrie lives in Downtown Atlanta with her husband Steven and fur baby Watson and volunteers on a number of community boards. She is the director of marketing at a tourism events company, helping to connect, educate, and inspire tour operators with activities, attractions, and experiences around the world.

5 \ ERICA VERDERICO, Kent State (OH), joined the Central Office staff after graduation as an Educational & Leadership Consultant for two years. Since then, she has served as a District Director at Cal State-Northridge, Cal Poly-San Luis Obispo and La Verne (CA). Erica has been a member of the Cleveland-Akron, Los Angeles and Las Vegas Alumni Chapters, serving as Chapter President for the Las Vegas Alumni Chapters. Erica has also served as a National Bylaws Reviewer and member of the National Alumni Development Committee and the Desert Mountain and South Pacific Regional Awards Committees. She has attended more than 25 events, including 14 Grand Chapter Congresses, and is a supporter of the Delta Sigma Pi Leadership Foundation. Erica is the western regional sales manager at Winholt Equipment Group in the Los Angeles metropolitan area.

6 \ LANCE PAULY, Nevada-Reno, is an active member of the Reno Sierra Nevada Alumni Chapter, previously serving as Vice President-Finance, and is a supporter of the Delta Sigma Pi Leadership Foundation. He is also an avid Congress attendee, attending every Grand Chapter Congress since 1999. Professionally, Lance is a supervisor with the Postal Service at the Grass Valley, Calif. Post Office.

7 \ ONUKA IBE, Truman State (MO), served as Grand President from 2013-2017. Prior to becoming Grand President, Onuka served as Northeastern Provincial Vice President. Ritual Task Force Chair and as the 2003 GCC Chancellor. He previously served on the National Professional Development and Organizational Development Committees and as DC Metro Alumni Chapter VP-Collegiate Relations. As Grand President, he served as a Leadership Foundation Trustee, Past Grand President and Nominations Chair. Onuka recently served on the DEI Task Force and as a member of the Capital Regional Awards Committee member. During his term as a member, he has also served as a District Director at Truman State (MO), Howard (DC), Johns Hopkins (MD) and James Madison (VA). Onuka has attended 120 national events and webinars, including 13 Grand Chapter Congresses. Onuka is a strong supporter of the Delta Sigma Pi Leadership Foundation, recognized with the Benefactor Lifetime Giving Level. Professionally. Onuka is senior manager at La Piana Consulting.





Become a CDL today!

The Certified Deltasig Leader program is an online volunteer training program for Deltasigs. Certification recognizes alumni members for their demonstrated leadership training and experience. To learn more, go to **dsp.org/beacdl**.



Congratulations to the CDLs who earned Tier I or Tier II certification between May 1, 2022 and September 1, 2022. (Tier II CDLs are marked with a *.)

Justin Allen*, Rochester Tech (NY)
Karen Beatty-Martinez, Midwestern State (TX)
Tavon Bennett*, Shepherd (WV)
Nisha Benton*, Georgia State
Sam Bishop*, Evansville (IN)
Sierra Blackstone, Georgia State
Alex Blankinship*, Florida Southern
Josiah Blood, Louisiana State
Marvin Boone, Howard (DC)
Hanna Brown*, Indiana-Purdue at

Indianapolis

Cody Bruce. Texas Tech

Laura Cabrera*, California-Merced Hunter Cahill*, Cal State-Northridge Adam Cavanaugh*, Roger Williams (RI)

Seth Chavez*, Houston
C.J. Cook*, Mercer (GA)
Gigi Cotter, Florida Southern
Saisha Delevoe*, Florida State
Mike DelSapio, Massachusetts-Amherst

Jacob Ellard*, Oklahoma State
Zokirjon Ergashev, Binghamton (NY)
Don Fitzgerald, Missouri-Columbia
Edward Fletcher*, Mercer (GA)
Jasmin Flores*, Nevada-Reno
Kevin Gore*, Missouri-Kansas City

William Greenberg, Adelphi (NY) Abby Griffiths, Ball State (IN)

Christian Guenther, Arizona State Megan Guslani, Nevada-Reno

Meagan Hagerty*, Wisconsin-La Crosse

Kane Hanson*, Cleary (MI)
Cole Harter, Nevada-Reno
Julie Hermes, Duquesne (PA)
Cameo Heyne, Oklahoma State
Elliott Heyne*, Oklahoma State

Charles Hill*, Texas-Austin

Erika Hill, Shepherd (WV)
Sally Hinkle*, Missouri State

Hannah Hoes, St. Thomas (MN)

Sarah Hoffman, Loyola-Chicago

Emily Hudson*, Lindenwood (MO)

Justina Jefferson, Georgia State

Saffron Jensen*, St. Cloud State (MN)

Joel John, Marquette (WI)

Madison Johnston*, Florida Southern

Crystal Justice*, Pacific (CA)
David Kersh*, Buffalo (NY)
Sophia King*, Buffalo (NY)

Von Kraus, lowa

Peter LaCava, Bentley (MA)

Haley Lenway*, St. Cloud State (MN)

Davis Levy, Northern Arizona
Karen Li, Cal Poly-Pomona
Alyssa Light*, St. Edward's (TX)
Michelle Long, South Carolina
Thalia Lopez*, Angelo State (TX)
Mike Mallonee, Oklahoma
Heath Marell*, Roger Williams (RI)

Kelsie McAllister*, Massachusetts-Amherst

Katie McGeary*, Massachusetts-Boston

Matt Meyer, Iowa State

Ben Migliuri*, Washington State

Tyler Matherly, Longwood (VA)

Zay Min Yin*, Buffalo (NY) Mary Miracle*, Cincinnati

Dohnovan Montalvo*, Texas A&M-Kingsville

Yvonne Moore*, Cameron (OK) Emily Morrissey, Roger Williams (RI) Ollie Moses, Southern Mississippi Andrea Mujica*, La Verne (CA) Kaya Nayback, Florida Southern **Jeff Nestrud**, Minnesota State

Jeff Neurauter*, DC Metro

Dany Nguyen*, Cal State-Long Beach

Charles Nienaber, Lindenwood (MO)

Linda Oakes, Rider (NJ)

Shannon O'Brien, Radford (VA)

Rei Onishi, St. Cloud State (MN)

Joelyn Parker, Texas A&M-Corpus Christi

Noah Pearson, St. Cloud State (MN)
Jamie Pope*, McNeese State (LA)

Daniel Rosales*, Cal State-Long Beach

Ki Rybak*, South Dakota

Alexa Schmidt, Concordia (CA)

Lauren Short*, Pacific (CA)

Morgan Sites*, Shepherd (WV)
Laura Stockbridge, Oklahoma

Zac Stoffels, Wisconsin-La Crosse

Chris Sweet*, Central Florida

Spencer Terpstra, Missouri-Kansas City

Jonathan Ting*, Loyola Marymount (CA)

Brandelle Unkrich, *Iowa* Kyle Vasek, *Arizona*

Holly Vernon Tucker, Troy (AL)

Thi Kim Thao Vo*, Cal State-Fresno

Elaine Wall*, Massachusetts-Amherst

Charles Weening*, Saint Peter's (NJ)

-

Wade Weistreich*, Cleveland-Akron

Nicole Wernette*, Missouri State

 ${\bf Stephanie\ Westfall,}\ {\it Cal\ State-Sacramento}$

Rachel Wong, Babson (MA)
Lesha Woodson, Longwood (VA)
Josh Wooten, Coastal Carolina

Nyonohse Wreh*, Cal State-East Bay

Steffi Yeh, Buffalo (NY)

Kendall Zavadovics*, Lewis (IL)

Joel Zcharia, Missouri-Kansas City

Brotherhood Network

Get involved by joining a local alumni chapter or starting one near you! Contact information is listed here for cities where alumni chapters are currently franchised as of July 1, 2022. If a city is listed without contact information, there are alumni members in those cities trying to start an alumni chapter or organizing groups to gather and network. For contact information on these organizing groups, or to start a group in an area not already listed, please email alumni@dsp.org, call (513) 523-1907, or check online at dsp.org.

KEY \ Chapters: City and contact information listed \ Organizing Groups: City only listed

Alabama Birmingham-Magic City

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Livingston

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Davis Levy 602-708-1505 dml345@nau.edu

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Milwaukee

World
Beirut, Lebanon
France
Germany
Hong Kong
India
London
Philippines
Saudi Arabia
Shanghai
Singapore

Taiwan



CHANGE SERVICE REQUESTED

ENSURE DELTA SIGMA PI REMAINS STRONG

When we all give what we can on a yearly basis, Deltasig will continue to thrive!



"Delta Sigma Pi provides so many wonderful opportunities for its members, and one of the biggest reasons it is able to do that is because of the Leadership Foundation. As a collegiate, the Foundation helped me experience all that Delta Sigma Pi has to offer. I continue to support the Leadership Foundation as a way to give back so that today's collegiate brothers can benefit from many of those same experiences and get the most out of their affiliation with Delta Sigma Pi."

Frank Hodas, George Washington (DC), is a strong supporter of the Leadership Foundation, making gifts to the Annual Fund every year since 2009. The Annual Fund provides annual support to the work of the Leadership Foundation and without it, the rest of the work of the Foundation is not possible. His support, along with generous support of all annual donors, allows the Foundation to make an immediate impact on our Fraternity and our members.

Giving is easy! Choose to give online, by mail or phone, whichever is most convenient. One of the easiest ways to give to the Foundation is with a monthly gift via the Deltasig For Life Donor (DFLD) program. To learn more, contact the Leadership Foundation at **foundation@dsp.org** or learn more at **dsp.org/foundation**.

The size of the gift doesn't matter - it is the collective support of our brothers that makes the most impact. When we all give what we can on a yearly basis, Deltasig will continue to thrive!