

THE

# DELTA SIGMA PI

NOVEMBER 2018

The Journal of Delta Sigma Pi—America's Foremost Business Fraternity



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Professional Fraternity Executives Association (PFEA)

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**On the Cover:** Brother Lisa Pelto, President of Concierge Marketing Book Publishing Services, dishes on her very first book: *Meet Me at the Farmers Market*.

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*Congratulations to Trustee Emeritus Bill Martin (left), who was awarded the Evin C. Varner, Jr. Fraternal Communications Award from the Fraternity Communications Association. Brother Martin was recognized for exceptional achievement over his career with Phi Gamma Delta, where he is Executive Director and Editor. He is pictured with ED Bill Schilling who received the same award in 2001.*

### Deltasig Scribes – 4

Meet brother Lisa Pelto, *Lincoln/Greater Nebraska*, at the farmers market, learn how to get published with Paul Brodie, *Texas-Arlington*, and marvel alongside us at Elina Fred, *Hawaii-Hilo*, who donated over 75,000 books to Micronesia Island, Kosrae! While you're at it, check out some amazing books written by Deltasigs to add to your home library!

### 2017-18 Award Winners are Announced! – 12

Congratulations to the many hardworking chapters and individuals who were acknowledged for their dedication to the Fraternity.

### Kicking off Congress – 20

The excitement is building for 2019 Grand Chapter Congress in Atlanta! Read about our host city and its rich football history through the College Football Hall of Fame, and our very own hall of famer Ken Strong, *New York*.

### Fraternity Annual Report – 22

The Fraternity experienced another exciting and trailblazing year! Read about our growth and catch up on other fun stats on how we furthered a #DSPHigherStandard this year!

### Leadership Foundation Annual Report, Deltasig Spotlights and Honor Roll of Donors – 28

Thank you to the many brothers and friends who support our brotherhood through the Delta Sigma Pi Leadership Foundation. Without you, such great progress would not be possible!

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## “Once you replace negative thoughts with positive ones, you’ll start having positive results.”

--Willie Nelson

We are so proud of the many accomplishments of our chapters and our members. The pages of this magazine—past, present, and future—prove the success of our organization as a whole, our chapters, and our members. Delta Sigma Pi is an organization that people are proud to be a part of, that employers can depend on, and that allows our brothers to leave legacies for future business students. It stands for professionalism, personal growth, lifelong friendships, and service and support to our communities. Above even these values though, our top priority is the safety and well-being of our members and associates.

Unfortunately, you can’t always succeed. We are saddened by the recent closures of Gamma Omicron Chapter at the University of San Francisco and the Iota Psi Chapter at Texas A&M University-Corpus Christi. These actions are due to credible allegations of long-standing violations of University and Fraternity policies, specifically hazing, on both campuses. The Board closed these chapters because we cannot sacrifice the safety and well-being of our members.

We are striving to ensure that Delta Sigma Pi is a safe, healthy, and positive experience for business students to learn, connect, grow, and socialize in a responsible manner. But we cannot do it alone. Activities that jeopardize our brand can’t be tolerated and each and every brother should work to stand against it. We have a duty to intervene when our fellow brothers fail to uphold the oath that binds us, and when notified in a timely manner, staff and volunteer leaders can deploy additional resources

for training, support, or corrective action in order to prevent a situation where chapter closure is the only option.

As our Purpose states, we will “further a higher standard.” We will continue to educate our members about the effects of their behaviors, and how it impacts themselves, fellow brothers, our organization and their campus. We will continue evaluating our terminology to determine if the messages we are sending students are beneficial. And we will work with members quickly when issues arise, knowing the quicker they are addressed, the greater the possibility it will have a lasting positive experience for our members and those with which they interact.

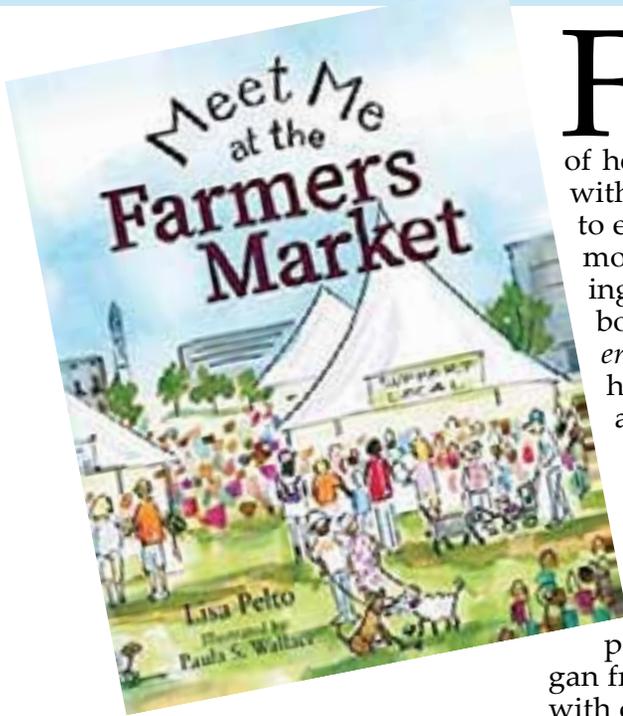
More than 275,000 people have taken the oath to be a part of this organization. We join Delta Sigma Pi for the opportunity to be a part of something bigger than ourselves, to be a part of something that makes a difference to others, and will help shape and guide us through our lives. And when we stay true to our purpose, our organization is a powerful force for good on our campuses and in our communities. Every day we have the choice in how to use our membership. Let’s use that choice to set a positive standard that inspires our members to become their very best! I challenge each member to remember why they joined Delta Sigma Pi...and what legacy they want to leave for future members.

Fraternally,

Tricia Smith  
Grand President

**“Fraternal Forum” allows elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in contributing a column. Final determination of content rests with the editorial staff.**

# Meet Brother Pelto at the Farmers



"I loved the passion and energy of the authors and how each one wanted to tell the story of how they changed the world, how the world changed them, or how they invented their own world," says Pelto.

For Lisa Pelto, *Lincoln/Greater Nebraska*, books have always been a part of her life. From growing up with a book in her hands 24/7, to enjoying reading with her mother, to recently publishing her very own children's book, *Meet Me at the Farmers Market*, she has always had a passion for stories and imagination.

President of Concierge Marketing, Inc., Lisa knows a thing or two about publishing books. After spending 15 years in corporate and non-profit publishing, she began freelance work on the side with clients who wanted to become independent publishers. And soon after... the world changed for Lisa too. "In 2004, one of my clients proposed I make a full-time go of it and said she would be my first official customer. I decided to do some research to see if it could be a reality," says Lisa. "Then I took the leap and opened my publishing business with the support of my husband and business partner, Eric. I thought most of my clients would probably come from

outside of my local area, but 70 percent are from Nebraska and 30 percent are from around the world."

Since then, life has remained busy for Lisa. Each day, it's her job to solve the following questions:

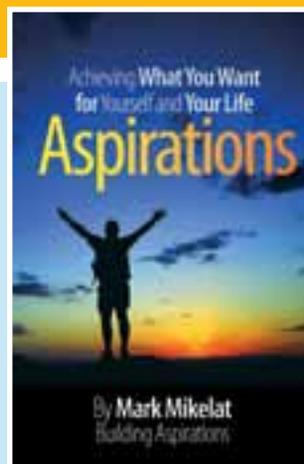
- ▲ Would private publishing be right for this client? Are the client or publisher equipped to handle national marketing and distributing and can they support it with time and money (in that order?)
- ▲ Is there a wide market (or tiny niche) for the book? Can the buyers in that niche be identified and marketed to?

She also provides a complete menu of services for authors, from coming up with a concept or book idea, to querying traditional publishers. She also helps clients set up and run their own publishing houses, if that's their goal. Lisa's clients consist of writers, editors, artists, illustrators, book designers, proofers, industry compliance specialists, distribution and sales experts, online marketing professionals and marketing publicity experts. "If it has to do with an

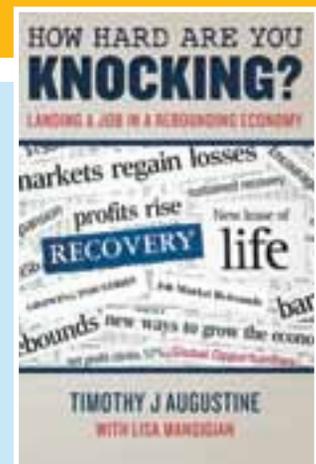
With a talented member base of over 275,000, Deltasig proudly displays in our Central Office books from many talented brothers!



James Siegrist, Southern California



Mark Mikelat, Arizona State



Tim Augustine, Kent State

author and a book – we do it,” she says.

After many years helping others with their books, Pelto decided it was finally time to write one of her own. “In my case, I am around books and authors all of the time,” she says. “I wrote this book in response to kids visiting my booth at the Farmers Markets where I sell other authors’ books. I thought, ‘Why don’t I do this?’ I decided to use the methods that I teach in my class at the local community college and sat down the day I thought of the premise.” The rest, as they say, was his-

tory, and *Meet Me at the Farmers Market* was born. To really make sure she thought of everything, Lisa contacted teachers from all parts of the country to review the manuscript and make sure the words were appropriate for the three to seven year old range and nothing was too geographically specific. “While I wrote the book in three hours,” she explains, “the editing process was three times that.”

One of her favorite parts about the book writing process was working with an illustrator to bring the magic to life. “I love watercolor and the fluid-

ity it creates,” she explains. “I had worked with Paula S. Wallace on many other books and found she was an absolute joy. She is very intuitive. My goal was to give her a loose idea of what I envisioned for each two-page spread and let her be an artist.”

Lisa has been involved with many Fraternity functions over the years and enjoys being involved with her two daughters: Great Plains RVP Ellie Godwin and Monica Pelto, *Nebraska-Omaha*. “The organization welcomed me without hesitation,” Lisa recalls. “I am astounded when I see how much appreciation, gratitude, respect and help is shared among brothers and I’m very honored to be a part of it and to have both of my girls enjoy the benefits of being brothers (and sisters)!”

In addition to having fraternal ties with her children, Lisa also enjoys working with daughter Ellie, who is the Marketing Director at Lisa’s Concierge Marketing, Inc.

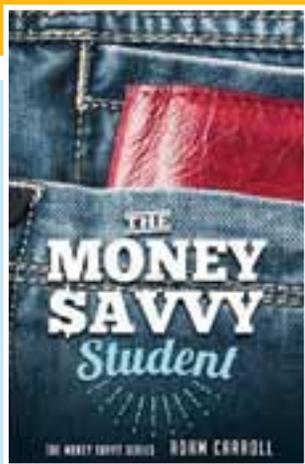
Lisa’s book, *Meet Me at the Farmers Market*, is available on Amazon. ▲



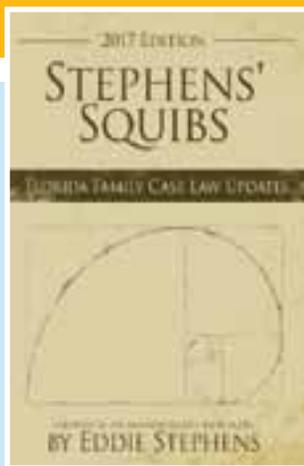
Brother Lisa Pelto enjoys attending LEAD events with her two daughters, Great Plains RVP Ellie Godwin (middle) and Monica Pelto, Nebraska-Omaha.

(More on page 6)

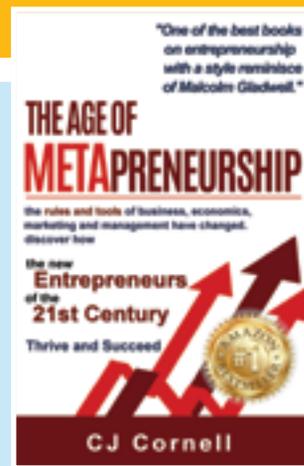
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Adam Carroll, Phoenix-Thunderbird



Eddie Stephens, Miami (FL)



CJ Cornell, San Jose State (CA)

# Hawaii-Hilo Brother Sends 75,000 Children's Books

The Micronesian Island of Kosrae, affectionately known as “the island of the sleeping lady,” was even more affectionately known as “home” to Elina Fred, *Hawaii-Hilo*. Kosrae is known for its steep mountains, picturesque beaches and plentiful diving opportunities, but for Elina, whose friends call her Fred, her love for the island goes far beyond its obvious beauty.

“Kosrae is home for me,” she says. “It is where I was born and grew up until I left for University of Hawaii at age 17. My native tongue is Kosraean and English is my second language, which I

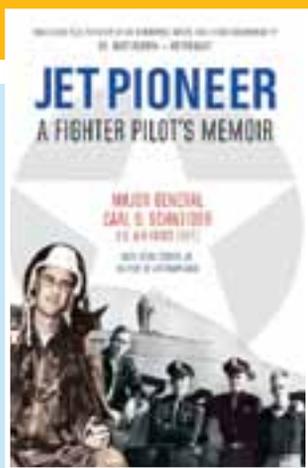
learned from reading. I read anything I could get my hands on, which meant repeating materials due to lack of resources.” Elina explains that the lack of educational resources is ever present within the Kosrae Department of Education, something that propelled her on the service opportunity of a lifetime. “My first-hand experience growing up with limited reading and other materials provided the insight and information as to the needs of these schools,” she explains. “Upon my visit last summer, I was approached by several teachers who asked if I could send them books for their classes. I then visited the seven elementary schools and their libraries and confirmed there is still a tremendous shortage.”

Upon returning to Salt Lake City, where Brother Fred currently resides and works as an accountant for a mortgage servicing company, she began spending her weekends collecting

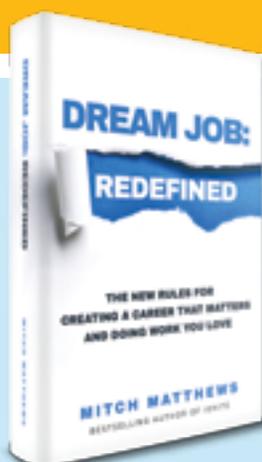
books. “I specifically targeted children’s books because I want to help foster a love for reading among the young students. By October 2017, I was able to collect/purchase several thousand books that I sent directly to the teachers who asked for them.” Shortly after her first shipment of books, a bookstore owner responded to her donation requests with more than 75,000 books, filling 20 pallet boxes, each taking up 64 cubic ft. With the help of her best friend in Hawaii, Elina was able to locate a freight forwarder to transport the books from Utah to Kosrae. Much to Fred’s excitement the bookstore owner also offered to store the books before they made their journey. Brother Fred is currently operating a GoFundMe campaign to raise money for the large shipping expenses associated with sending 75,000 books overseas. If you are interested in donating to her cause, please visit: [gofundme.com/Kosrae-projectlibrary](https://www.gofundme.com/Kosrae-projectlibrary). “My vision for this project is twofold,” says Brother Fred. “For the students to enjoy these books and



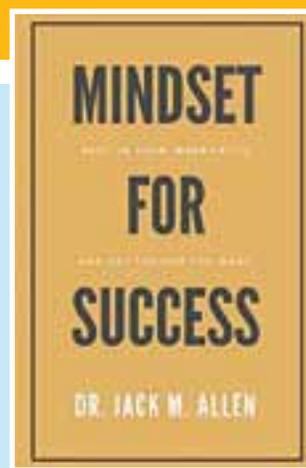
Brother Elina Fred stands next to a portion of the 75,000 books donated to her cause, abundantly filling the near empty Kosraean elementary schools book shelves.



Carl G. Schneider, *Texas-Austin*



Mitch Matthews, *Cleveland-Akron*



Jack Allen, *Texas-Austin*

gain a greater grasp of English as a result, and for others who learn about this project to be inspired to conduct their own projects, at whatever scale, to give back to their people or help others less fortunate.” Shortly after the books are delivered toward the end of November, Fred plans to visit Kosrae and see firsthand the impact of the books.

An involved alumni member, attending many Deltasig events, Elina thinks fondly back on the years she’s spent in Delta Sigma Pi. “Prior to becoming a brother in 2006, I had little to no experience of a professional nature, much less hold a position of leadership. Through the various social, professional, and community engagements the chapter conducted over the course of my studies, I gained a good deal of experience being a part of a unit of such caliber, upholding the highest standard of professional ethics and conduct, appreciating the distinctions of quality leadership, fostering relationships and building an image of trust and reliability. I am glad to have the support of my brothers on this journey.” ▲

## Brother Brodie Wants to Help You Get Published!

Have you ever wanted to write a book?

Here are a few simple steps to creating your book:



### Step 1: Define the book’s purpose.

Think about what you want to write about and what you want to get out of the book. Are you writing the book to accomplish a life-long goal? (Admit it – if so, you already have a title picked out.) Or are you using the book as a foundation for a business platform?

### Step 2: Create an outline.

List ten talking points in your area of expertise. Each talking point will expand into a chapter of your book.

### Step 3: Create your content.

You will notice I mentioned create and not write. Instead of writing your content, you may choose to dictate it. There are mobile apps available (I recommend Rev Voice Recorder) that transcribe the audio for you. Plan on covering each talking point (chapter) per audio session, limiting each to about 10-12 minutes.

### Step 4: Repurpose content.

Repurposing content from seminars, coaching, online programs, blogs, and courses are all great additions to your book. Strive for your book to be at least eight thousand words. It doesn’t have to be a long book – most people these days prefer a quick read they can complete in a couple hours.

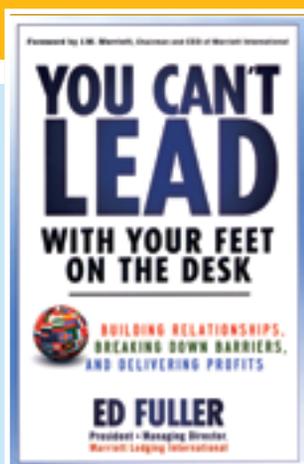
### Step 5: Build your platform.

In the book, offer additional value like a free guide, checklist, or audiobook in return for the reader’s email. You may also offer a free strategy session at the end of the book. This will build your readership and/or client base and is an ideal way to grow your business. Adding one new client alone can cover the investment of getting your book published. ▲

*Paul Brodie, Texas-Arlington, is the CEO of Brodie Consulting Group. He is also a 13-time bestselling author and host of the Get Published Podcast. You can find out more information about his services and get a free copy of his Get Published book at [GetPublishedSystem.com](http://GetPublishedSystem.com).*



Joe Mayne, St. Cloud State (MN)



Ed Fuller, Wake Forest (NC)



Paul Brodie, Texas-Arlington

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**Claire Moomjian**, *Akron (OH)*, is vice president, due diligence operations at Mortgage Industry Advisory Corporation Analytics in New York.

**Natalie Bowman**, *Arizona State*, is director, creative advertising at Paramount Pictures in Los Angeles.

**Gary Gregg**, *Arizona State*, retired as manager from the Federal Reserve System. He lives in Arlington, Va.

**Donna Amrhein**, *Atlanta*, is director, business services at Miami University in Oxford, Ohio.

**Eric Thim**, *Auburn (AL)*, is senior provider network manager at Blue Cross of Idaho in Meridian, Idaho.

**2017 National COY Jennifer Huynh**, *Babson (MA)*, is an account specialist at Pratt & Whitney in Hartford, Conn.

**Chandler Loveday**, *Ball State (IN)*, is a recruiting administrator at Great Expressions Dental Centers in Southfield, Mich.

**Paul Carpinella**, *Bentley (MA)*, is head of demand generation at Clavis Insight in Boston.

**Allen Jenkins**, *Bowling Green State (OH)*, is a finance supplemental liquidity provider at Stanley Black and Decker in Cincinnati.

**Khory Katz**, *Bowling Green State (OH)*, is financial advisor career development trainee at Edward Jones Investments in Parma, Ohio.

**Jason Kenworthy**, *Bowling Green State (OH)*, is director of business solutions at Prometheus Real Estate Group in San Mateo, Calif.

**Arthur Rago, Jr.**, *Buffalo (NY)*, retired as president of Rise, Inc. He lives in Lancaster, N.Y.

**Douglas Sment**, *Buffalo (NY)*, is a consultant at IBM in Buffalo, N.Y.

**Stephen Ropfogel**, *Cal Poly-Pomona*, has been elected to the Specialty Advertising Association of California Board of Directors. He lives in Glendale, Calif.

**Angela West**, *Cal Poly-San Luis Obispo*, is a realtor with Coldwell Banker Residential Brokerage in Newport Beach, Calif.

**Mathew Temple**, *Cal State-Fullerton*, is director, technology business management at Sony Pictures Entertainment in Long Beach, Calif.

**Brennan Spillman**, *Cal State-Northridge*, is a producer in the entertainment industry in Los Angeles.

**Jay Rutherfordale**, *Cal State-Sacramento*, is assistant to the associate dean, college of engineering and computer science at California State University in Sacramento, Calif.

**Michael Baccus**, *Central Florida*, retired as an elementary teacher at Polk County Schools. He lives in Lake Wales, Fla.

**Jessica Moody**, *Central Florida*, is chief operations officer at Life Adventures, Inc. in Riverview, Fla.

**National Community Service Committee Chair Angela Schelp**, *Central Missouri*, is the data analysis manager at PNC Bank in Olathe, Kan.

**Jonathan VandeMerkt**, *Cincinnati*, is demand manager at Meritor, Inc. in Cincinnati.

**Alan Chen**, *Colorado-Boulder*, is a consultant at Hitachi Consulting in Denver.

**Zara Nicolai**, *Delaware*, is a field sales and marketing representative at Techtronic Industries in Moorestown, N.J.

**Matthew Rocha**, *Delaware*, is an account coordinator at News America Marketing in New York.

**Frank Pasternak**, *Detroit (night)*, is a member at Pasternak Accounting Tax and Financial Services, LLC in Royal Oak, Mich.

**Thomas Florian**, *Drake (IA)*, is coordinator of business development at the Iowa Girls High School Athletic Union in West Des Moines, Iowa.

**Kelsey Wright**, *Drake (IA)*, is associate acquisition manager, paid media at Meredith Corporation in Des Moines, Iowa.

**Monte Singleterry**, *Eastern New Mexico*, retired as owner at SingleterryInternational. He lives in Livingston, Texas.

**James Geringswald**, *Florida Southern*, is chief financial officer at Binswanger Enterprises, LLC in Memphis, Tenn.

**Tameke Goggins**, *Georgia*, is employer accounts section manager at the Georgia Department of Labor in Atlanta.

**Bruce McDonald**, *Georgia Tech*, is owner of Craftsmen Printing Company in Atlanta.

**Jeff Winther**, *Grand Valley State (MI)*, is loan servicing specialist at Macatawa Bank in Holland, Mich.

**Richard Carlos**, *Houston*, is vice president of sales at Engage in Houston.

**Julie Little**, *Illinois*, is a business systems analyst at RCI in Indianapolis.

**Adam Katch**, *Iowa State*, is senior GRC consultant at CastleHill Managed Risk Solutions in Minneapolis.

**Steven Nickols**, *Kent State (OH)*, is assistant manager at Rite Aid in Broadview Heights, Ohio.

**Kelly Trimper**, *Kent State (OH)*, is part of the assurance staff at Ernst & Young in Cleveland.

**Alexandra Untied**, *Kent State (OH)*, is a marketing associate at Premier ProduceOne in Cleveland.

**Erica Verderico**, *Kent State (OH)*, is national account manager, consumer products at Dart Container in Rosena Ranch, CA.

**Courtney McGill**, *Longwood (VA)*, works in the management development program at Citizens Equity First Credit Union in Bloomington, Ill.

**James Arbour**, *Louisiana State*, retired as VP finance and administrator of Halterman Limited. He lives in Avon, Colo.

**Jessica Eubanks**, *Louisiana State*, is lead web developer at University of Texas McCombs School of Business in Austin, Texas.

**Carlos Stewart**, *Louisiana Tech*, is the expanded services regional manager at Benevis Corporation in Marietta, Ga.

**Nathan Woerner**, *Loyola Marymount (CA)*, is tax manager at PricewaterhouseCoopers in Phoenix.

**Edgar Mendoza**, *Maryland-College Park*, is chief, financial operations at University of Ottawa in Ontario, Canada.

**Richard Wayman**, *Miami-Ohio*, retired as director of corporate financial systems at ActivaMutual Funds. He lives in San Diego.

*(Continued on page 10)*

## Milestones

Did you recently tie the knot? Welcome a new bundle of joy? Do you know a brother who has passed away? If so, please tell us. Email your mergers, gains or losses to [magazine@dsp.org](mailto:magazine@dsp.org).

### Mergers

**Sarah Laus**, *Arizona*, and Jonathan Armstrong on June 30. They live in Austin, Texas.

**Cassandra Kusic** and **Thomas Georg**, both *Bowling Green State (OH)*, on May 20, 2017. They live in Hilliard, Ohio.

**Megan Smith** and **Ethan Trombley**, both *Bowling Green State (OH)*, on July 28. They live in Westlake, Ohio.

**Valerie Vondrak**, *Bowling Green State (OH)*, and Evan Guffin on May 27. They live in Sagamore Hills, Ohio.

**Rachel Farac**, *Cal State-Chico*, and Colm Keenan on June 29. They live in Novato, Calif.

LF Trustee **Corey Polton**, *Cal State-Fullerton*, and **Suzanne Couillard**, *Minnesota State*, on May 24. They live in Brea, Calif. and Apple Valley, Minn.

2011 National COY **Jenny Terbrock**, *Christian Brothers (TN)*, and Patrick Louie on September 2. They live in St. Louis.

**Thomas Florian**, *Drake (IA)*, and Sarah Bannon on September 16, 2017. They live in West Des Moines, Iowa.

**Kimberly Merrywell**, *Nebraska-Lincoln*, and **Cash Fry**, *Wayne State-Nebraska*, on July 26. They live in Lincoln, Neb.

**Patrick Lewis**, *Northern Colorado*, and Paige Lowrey on May 5. They live in Littleton, Colo.

**Tiffany Cortez**, *Northern Illinois*, and Yoseph Obregon on April 22, 2017. They live in Bolingbrook, Ill.

**Michael Valant**, *Oklahoma State*, and Wendy Pekar on August 6, 2017. They live in League City, Texas.

**Catherine Brooks**, *Penn State-Erie*, and Nathan Carlson on May 4. They live in Erie, Pa.

**Jennifer Winchell**, *South Florida-St. Petersburg*, and Miles

Robertson on May 5. They live in Palmetto, Fla.

**Julianne Bauer**, *Truman State (MO)*, and Andrew Baer on June 2. They live in St. Charles, Mo.

**Matthew Blum**, *Truman State (MO)*, and Danielle Christian on July 20. They live in Kansas City, Mo.

**Elizabeth Gallagher**, *Truman State (MO)*, and Tom Fullmer on July 22. They live in Milwaukee.

**Dylan Pashia**, *Truman State (MO)*, and Jaden Butzen on June 15. They live in O'Fallon, Mo.

**Jacob Sells**, *Truman State (MO)*, and Marida Beise on August 4. They live in St. Louis.

**Anushri Thakkar**, *Truman State (MO)*, and Erik Fischer on September 1. They live in St. Louis.

**Noreen Vohra**, *Truman State (MO)*, and Zubair Haque on August 25. They live in St. Louis.

**Morgan Conklin**, *Washington State*, and Ethan Spangler on September 1. They live in Chicago.

**Chelsea Hayes**, *Wayne State-Nebraska*, and Mac Madison on August 10. They live in Lincoln, Neb.

Great Lakes RVP **Nicole Orlando**, *Winona State (MN)*, and Matt Ward on August 18. They live in Chicago.

### Gains

Biana and **Gary Perez**, *Bryant (RI)*, on August 9 – Sophia Aurelia. They live in Brookline, Mass.

**Karin Brown**, *Central Florida*, and Timothy on July 26 – Madelyn Avery. They live in Scottsville, Va.

Christine and **Kevin Antes**, *Saint Louis*, on March 1 – Wyatt Owen. They live in Stilwell, Kan.

South Atlantic RVP **Gabby Leto and Chris**, both *South Florida-Tampa*, on April 10 – Christopher Jose. They live in Tampa, Fla.

Lauren and **Kirk Patton**, *Truman State (MO)*, on June 10 – Rowan Lucas. They live in Morton, Ill.

**Katie Paulsen**, *Wisconsin-La Crosse*, and Don on January 27 – Nicole Rachel. They live in Scottsdale, Ariz.

### Losses

#### Arizona State

David Bowers (July 8)

#### Auburn (AL)

James Williams (June 21)

#### Cincinnati

Kenneth Kippenbrock  
(March 25, 2017)

#### Clemson (SC)

Kenneth Marshall (March 22)

#### DePaul (IL)

Robert Pomorski (April 26)

#### Ferris State (MI)

James Ellafrits (August 11)

#### Georgia State

John Hogan (March 5)

#### Indiana

Debra Livengood (October 9, 2017)

#### Kansas

James Cossairt (July 30)

#### Mississippi State

Binford Peeples (July 15)

#### New Mexico

Emery Postenrieder (July 21)

#### Nebraska-Lincoln

Marc Bowman (July 6)

Jon Grenseman (August 21)

Douglas Hofeldt (May 3)

Robert Tucker (June 11)

#### North Carolina-Chapel Hill

Jesse Cannady (June 1)

#### Pittsburgh

Randolph Fowler  
(November 24, 2017)

#### San Francisco

Bernard O'Neill, Jr.

(November 28, 2017)

#### Tennessee

Virgil Huston (May 3)

#### Texas-Austin

Douglas Williams (June 11)

#### Texas-El Paso

Stephen Knight (May 26)

#### Virginia Commonwealth

Johnny Smith (June 11, 2017)

#### Wisconsin-Madison

James Taylor (April 24)

(Continued from page 8)

**Glyn Hanbery**, *Mississippi*, is owner of Glyn W. Hanbery, PhD, CPA in Castle Rock, Colo.

**Eric Olson**, *Missouri State*, is director of marketing and communications at Golf Course Superintendents Association in Lawrence, Kan.

**Juli Yocum**, *Missouri State*, is sales enablement specialist: education and insight at SS&C Technologies in Kansas City, Mo.

**PGP Norman Kromberg**, *Nebraska-Lincoln*, is vice president information security at Southern Carlson in Omaha, Neb.

**Christina Hutchinson**, *New Mexico*, is managing partner at Hutchinson Consulting Group in Houston.

**Kim Hopkins**, *North Carolina-Greensboro*, retired as network analyst at North Carolina Department of Information Technology. She lives in Raleigh, N.C.

**Kevin Wright**, *Northern Arizona*, is program coordinator, student diversity and social justice at University of Nevada, Las Vegas.

**Tiffany Obregon**, *Northern Illinois*, is manager, due diligence and trade compliance at Navistar, Inc. in Lisle, Ill.

**Raymond Baxter**, *North Texas*, is president at City of Yorba 11<sup>th</sup> Marine Expeditionary Committee in Yorba, Calif.

**Michael Malesick**, *Ohio*, is an associate relationship manager at PNC Bank in Nashville, Tenn.

**John Telford**, *Ohio*, is senior foreign liaison officer coordinator at Air Force Security Assistance and Cooperation Directorate at Wright Patterson Air Force Base in Dayton, Ohio.

**Charles Morgan**, *Ohio State*, is an archaeologist at Academia in Loveland, Ohio.

**Amanda Neville**, *Penn State-Erie*, is a staffing specialist at MAU Workforce Solutions in Greenville, S.C.

LF Trustee **Corinne Schilberg**, *Penn State-Erie*, is senior business systems analyst at PNC Bank in Pittsburgh.

**Tina Yankovich**, *Penn State-Erie*, is manager of personnel and student services at Carnegie Mellon University in Pittsburgh.

**Karysa Ebanks**, *Purdue (IN)*, is H.R. manager at Walkers in Grand Cayman, Cayman Islands.

**Zachary King**, *Radford (VA)*, is a sales associate and business analyst at Virginia Poultry Growers Cooperative in Hinton, Va.

**Karin Olivo**, *Radford (VA)*, is FAA NCO cyber analyst team lead at SysNet Technologies in Warrenton, Va.

**John Ritzenthaler**, *Rochester Tech*, retired from his sales position. He lives in Cockeysville, Md.

**Kevin Antes**, *Saint Louis*, is regional senior lender at Enterprise Bank and Trust in Overland Park, Kan.

**Michael Garrett**, *Saint Louis*, is a business technology analyst at Deloitte Consulting, LLC in Chicago.

**Douglas Hebert**, *Sam Houston State*, retired as controller at Commercial Kitchens, Inc. He lives in Humble, Texas.

**William Hong**, *San Francisco State*, is a professor at City College of San Francisco in California.

**Efrem Figueredo**, *Siena (NY)*, is a teacher at Miami Dade Public Schools and a professor at Miami Dade College in Miami.

**Charles Choate**, *Shepherd (WV)*, retired as colonel in the U.S. Air Force. He lives in Williamsburg Va.

**Penny Guiles**, *South Carolina*, is convention services manager at Hilton Richmond Downtown in Richmond, Va.

**Tamra Buntrock**, *South Dakota*, is senior director of operations and finance, philanthropy at Dignity Health in Phoenix.

**Robin Caffey**, *Southern Illinois-Edwardsville*, is an accountant at Boeing in St. Louis.

**Colae Johnson**, *Southern Illinois-Edwardsville*, is owner at Bloomers in Pittsfield, Ill.

**Edward Lahue**, *Southern Illinois-Edwardsville*, is system director, marketing and digital communications at SSM Health in St. Louis.

**Anthony Marcum**, *St. Edward's (TX)*, is director of strategic partnerships at Holonis, Inc. in Las Vegas.

**Camille Irizarry**, *St. Peter's (NJ)*, is a patient coordinator at Mount Sinai Health System in Wood Ridge, N.J.

**James Sheehan**, *St. Peter's (NJ)*, is an office manager at Laxmi Dental Lab USA Inc. in Rahway, N.J.

**Scott Slutsky**, *Syracuse (NY)*, is a membership associate at Atlanta Hawks in Atlanta.

**Kalli Escamilla**, *Texas A&M-Kingsville*, is an agent at New York Life in San Antonio.

**Starlette Gibbs**, *Texas A&M-Kingsville*, is a teacher at Bishop Consolidated Independent School District in Bishop, Texas.

**Dale Miller**, *Texas-Austin*, works in bus transportation at Frassati Catholic High School in Spring, Texas.

1977 Deltasig of the Year **Carl Schneider**, *Texas-Austin*, is president at Veterans Resource Group in Thompson Station, Tenn.

**James Wheeler II**, *Texas-Austin*, is a benefits advisor at Aflac in Castle Rock, Colo.

**Elizabeth Hernandez**, *Texas-El Paso*, is a merchandise operations assistant at JCPenney in Plano, Texas.

**Phillip Weiner**, *Texas-El Paso*, is senior auditor at New Mexico State University in Las Cruces, N.M.

**Morgan Thurmond**, *Texas Tech*, is an agent at New York Life in Frisco, Texas.

**Rebecca Gordon**, *Trinity-San Antonio*, is corporate financial analyst at Embrey Partners in San Antonio.

**Jennifer Smith**, *Virginia Commonwealth*, is a grant administrator at The University of Vermont in Burlington, Vt.

**Corlyss Wright**, *West Florida*, is a city carrier assistant at United States Postal Service in Pensacola, Fla.

**Jason Havelka**, *West Liberty (WV)*, is a field sales professional at Barnett in Pittsburgh.

**Nicholas Ezzell**, *Xavier (OH)*, is logistics account executive at Integrity Express Logistics in Blue Ash, Ohio.

# Become a CDL today!

The Certified Deltasig Leader program is an online volunteer training program for Deltasigs. Certification recognizes alumni members for their demonstrated leadership training and experience. To learn more, go to [dsp.org/beacdl](http://dsp.org/beacdl).

To be a CDL, an alumni member must successfully complete eleven E-learning presentations and their respective quizzes noted as "Core Leadership Training" within a three month period.

To qualify for Advanced Certification (also known as CDL Tier 2), in addition to the E-learning presentations an alumni member must also have participated in or led educational sessions at two Fraternity events in the past five years, complete four E-learning presentations and their respective quizzes noted as "Advanced Training", and supported the Leadership Foundation with a gift in the last 12 months.

Certifications are effective for a two-year term based on the completion date of the original certification.

## **Congratulations to the CDLs who earned Tier I or Tier II certification between May 1 and August 31, 2018. (Tier II CDLs are marked with a \* )**

Julianne P. Baer\*, *Truman State (MO)*  
Andrew Bare\*, *Indiana-Purdue at Indianapolis*

Trevor James Robert Beck, *Saginaw Valley State (MI)*

Chelsea Bell\*, *Kent State (OH)*  
Mark A. Belmarez, *Houston*  
Kyle W. Bischoff, *Kennesaw State (GA)*

Joseph W. Bledsoe, *Southern Illinois-Edwardsville*

Samantha Brenner, *La Verne (CA)*  
Jeffrey M. Coast\*, *Kent State (OH)*

Michael Crossley, *Cal State-East Bay*  
Krystle Lauren De Los Santos, *Hawaii-Hilo*  
Alexander De Souza, *Cal State-Long Beach*

Maria Elena DiPaolo\*, *Cal State-Long Beach*

Gayatachew Dorsainville\*, *Howard (DC)*  
Christopher Louis Doto, *Bryant (RI)*

Karon S. Drewniak, *Georgia*  
Jasmin Flores, *Nevada-Reno*  
Jillian E. Gartner\*, *Drake (IA)*

Gayle A. Gerhardt, *Cincinnati*  
Jack D. Gibbons\*, *West Virginia*  
Nolan Hickey\*, *Iowa State*

Matthew M. Hudson, *Saint Louis*  
Tory Jean Johannsen\*, *Texas-El Paso*  
Gaylen Kalipi, *Hawaii-Hilo*

Jen P. Lee\*, *Cal State-Fullerton*

Thomas G. Lenoir, *Marquette (WI)*  
Jacob L. Lewy, *Winona State (MN)*

Virginia M. Lowers, *Akron (OH)*  
Michael Spencer Mayers, *DePaul (IL)*  
Benjamin Migliuri\*, *Washington State*

Mary Moon\*, *North Florida*  
Clyde E Moore, *Oklahoma*  
Brian Moran\*, *Oklahoma*

Ma Melanie Legaspi Parazo, *Cal State-East Bay*

Kiara Patterson\*, *Ferris State (MI)*  
Brittany D. Phillips, *Nevada-Reno*

David Pratt\*, *Arizona*  
Raina Rawlings, *Wayne State-Michigan*  
Marbella Reyes, *California-Merced*

Joseph R Rock, *Penn State-Erie*  
Sarah M. Santhouse\*, *Pace-Westchester (NY)*

Deniece Yusi Santos, *Cal Poly-Pomona*  
Y. Lynnette Servaes, *Cal State-Sacramento*

Cory David Simmons\*, *Ball State (IN)*  
Tony J. Soto, *Cal State-Long Beach*  
Kilty Spoke\*, *West Florida*

Laura Thompson Stockbridge\*, *Oklahoma*  
Zachary Stoffels, *Wisconsin-La Crosse*  
Joseph W. Tacto\*, *San Diego State*

Jeff Winther\*, *Grand Valley State (MI)*  
Michael C. Woolson, *Loyola Marymount (CA)*

Alex Yurchak, *Cincinnati*



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# CONGRATULATIONS TO THE 2017-18 DELTA SIGMA PI AWARD WINNERS!

## PROVINCIAL/REGIONAL INDIVIDUAL AWARD WINNERS

\*Provincial recognition with province noted in parenthesis and **red**

### Chapter Advisor of the Year

Chapter listed is the chapter served as Advisor.

- Atlantic Coast – Lonny Butcher, *Central Florida*
- Central Gulf – Stephanie N. Morawo, *Auburn (AL)*
- Desert Mountain – Shirley Navarro, *Northern Arizona*
- East Central – Susan Clark, *Ohio State*
- Gateway (South Central) – Debra K. Cartwright, Truman State (MO)**
- Great Plains (North Central) – Trisha Kolterman, Wayne State Nebraska**
- Gulf South – Kendra Reed, *Loyola-New Orleans*
- Gulf Western – Guillermo Martinez, *St. Mary's (TX)*
- Huron – Lance B. Lewis, *Cleary (MI)*
- Mid-Atlantic – Mark Courtright, *Elon (NC)*

### Mid-South (Southern) – J. Kirk Atkinson, Western Kentucky

- Midwestern – Robert Waris, *Missouri-Kansas City*
- New England – Jessica Kenerson, *Bentley (MA)*
- North Central – Terri A. Mische, *St. Cloud State (MN)*
- Pacific Coast – Cassandra Morton, *Redlands (CA)*
- Rocky Mountain – Karen Hodel, *Denver*
- South Atlantic – W. Michael Sinclair, *South Florida-St. Petersburg*
- South Pacific (Western) – Rita P. Thakur, La Verne (CA)**
- Southeastern – Mary J. Roberts, *Georgia College and State*
- Southwestern – Erin Welch, *North Texas*
- Steel Valley (Northeastern) – Kimberly A. Kearns, Kent State (OH)**
- Tornado Alley – Robert E. McDaniel, *Cameron (OK)*

## Chapter Advisor of the Year

### J. Kirk Atkinson

*servicing Western Kentucky*



“Dr. Atkinson has truly gone above and beyond his job description and puts his all into helping students at WKU and in our Fraternity by offering an incredible quality of education and upholding all of the values that we share as Hilltoppers and as Deltasigs.”

*–Brinton Sloughfy, Western Kentucky*

J. Kirk Atkinson, *Western Kentucky*, was named *National Chapter Advisor of the Year* for the second year in a row. Brother Atkinson has been serving as Chapter Advisor for Zeta Theta since 2010.

## District Director of the Year

### Patrick A. Bonfrisco

*servicing Redlands (CA), Cal State-Fullerton, Cal Poly-Pomona*

“Patrick’s enthusiastic dedication inspires a reciprocal dedication in us all. The Pacific Coast Region and its leadership team would not be as strong as we are without Patrick as a District Director and a member of our team.”

*–Pacific Coast RVP Jen Lee*



Patrick Bonfrisco, *Cal State-Fullerton*, (left) is pictured with volunteers from the Pacific Coast Region during a recent team meeting in Oceanside, California. From left: Bonfrisco, Lisa Le, Jessica Valo, RVP Jen Lee, Carley Haro and Joe Tacto.

### District Director of the Year

Chapter listed is the chapter served as District Director.

- Atlantic Coast – Saisha Delevoe, *Florida State*
- Bay Area – Steven Andrew Barillas, *San Francisco*
- Capital – Marvin L. Boone, *Howard (DC)*
- Central – Lauren R. Morgan, *Indiana State*
- Desert Mountain – Michael R. Mallonee, *Arizona*
- East Central (Northeastern) – Natalie Schneider, Bowling Green State (OH)**
- Empire – William Greenberg, *Stony Brook (NY)*
- Gateway – Emily Slone, *Missouri-St. Louis*
- Great Lakes (North Central) – Teresa L. Schudrowitz, Marquette (WI)**
- Great Plains – Jody E. Dierickx, *Iowa State*
- Gulf South – Susan S. Lackey, *Loyola-New Orleans*
- Gulf Western – Edward Abrigo, *Texas A&M-San Antonio*
- Mid-Atlantic – Zachary King, *Radford (VA)*
- Midwestern – Kristen Bray McDaniel, *Missouri-Kansas City*
- New England – Kelsey Diane Stuart, *Connecticut*
- Niagara – Travis Brodbeck, *Binghamton (NY)*
- North Central – James A. Cooper, *St. Cloud State (MN)*
- Pacific Coast (Western) – Patrick A. Bonfrisco, Redlands (CA), Cal State-Fullerton, Cal Poly-Pomona**
- Sierra Nevada – Kristin Bittikofer Minetti, *Cal State-Chico*
- South Atlantic (Southern) – Elyse I. Perez, Florida Southern**
- South Pacific – Jami M. Ball, *Cal State-Northridge, California-Santa Barbara*
- Southwestern – Hannah Christine Wulfsberg, *Southern Methodist (TX)*
- Steel Valley – Kyrá L. Pritchard, *Duquesne (PA)*
- Tornado Alley (South Central) – Charles M. Kenney, Texas Tech**

## NATIONAL WINNERS

### INDIVIDUAL AWARDS

#### Chapter Advisor of the Year

J. Kirk Atkinson, serving  
Western Kentucky

#### District Director of the Year

Patrick A. Bonfrisco, serving  
Redlands (CA), Cal State-  
Fullerton, Cal Poly-Pomona

### COLLEGIATE CHAPTER AWARDS

#### R. Nelson Mitchell

#### Outstanding Collegiate Chapter

Drake (IA)

#### Most Improved Collegiate Chapter

Angelo State (TX)

#### Outstanding Professional Activities

Binghamton (NY)

#### Outstanding Service Activities

Texas-San Antonio

#### Outstanding Financial Operations

Albany (NY)

#### Outstanding Alumni Relations

Cal State-Long Beach

#### Outstanding Scholastic Development

Albany (NY)

### ALUMNI CHAPTER AWARDS

#### Outstanding Alumni Chapter

Denver

#### Most Improved Chapter

Denver

#### Outstanding Professional Activities

Louisville

#### Outstanding Service Activities

Space City Houston

#### Outstanding Collegiate Relations

Cincinnati

## National R. Nelson Mitchell Outstanding Collegiate Chapter Alpha Iota Chapter at Drake (IA)

"Alpha Iota's positive recruitment efforts led the chapter to initiating 25 percent more members than their intended goal and they continue to have a roster of more than 70 members while maintaining almost 100 percent attendance at chapter meetings. The chapter hosted 24 professional events, 23 service events, three fundraising events, and two alumni events plus additional social events with the local alumni chapter. The chapter fundraised over \$1,000 during the year, donating \$200 to the Leadership Foundation. More importantly than all of these impressive numbers, they are preparing their members for success in the workplace and teaching them how to be a driving factor of change in their communities."

—National Awards Chair Tim Beasley



The chapter hosted a professional trip to Kansas City where they visited Barkley Ad Agency, Federal Reserve Bank of Kansas City, The Roasterie coffee shop and Garmin to learn from various industries and hear the expertise each company has to offer.

## Outstanding Alumni Chapter & Most Improved Alumni Chapter DENVER

"Denver gives their members the opportunity to give back to the next generation of Deltasigs. The chapter held professional events for their members to gain new insight on different industries, attended alumni panels for the collegiate chapters in the area, hosted community service events to better the local community, and hosted a variety of new and interesting social events for their members to enjoy. Through these events, the chapter was able to recruit more local alumni, increasing their roster by over 60 percent. Denver was also able to increase collegiate relations through various social, professional, and service events. Denver has set a new standard for alumni chapters to aim for in the years to come."

—National Awards Chair Tim Beasley



Denver Alumni Chapter recently held their annual BBQ at Progress Park in Littleton, Colorado.

## PROVINCIAL ALUMNI CHAPTER AWARDS

### Outstanding Alumni Chapter

North Central – Twin Cities (MN)

Northeastern – Cincinnati

South Central – Space City Houston

Southern – Atlanta

Western – Denver

South Central – Oklahoma City

Tornado Alley

Southern – Louisville

Western – Orange County (CA)

### Most Improved Alumni Chapter

Northeastern – Cincinnati

South Central – Arlington Area

Lone Star (TX)

Southern – Louisville

Western – Denver

### Outstanding Service Activities

North Central – Detroit-Motown

Northeastern – Cincinnati

South Central – Space City Houston

Southern – Louisville

Western – Orange County (CA)

### Outstanding Professional Activities

North Central – Twin Cities (MN)

Northeastern – Cincinnati

### Outstanding Collegiate Relations

North Central – Twin Cities (MN)

Northeastern – Cincinnati

South Central – Space City Houston

Southern – Louisville

Western – Orange County (CA)

(Continued on page 14)

# PROVINCIAL/REGIONAL COLLEGIATE CHAPTER AWARDS

*\*Provincial recognition with province in parenthesis and red*

## **R. Nelson Mitchell Outstanding Collegiate Chapter**

Atlantic Coast – Central Florida  
 Bay Area – Cal Poly-San Luis Obispo  
 Capital – Shepherd (WV)  
 Desert Mountain – Arizona State  
**East Central (Northeastern) – Cincinnati**  
 Eastern – Penn State-State College  
 Empire – Adelphi (NY)  
**Gateway (South Central) – Truman State (MO)**  
**Great Plains (North Central) – Drake (IA)**  
 Gulf South – Tulane (LA)  
 Gulf Western – Texas-San Antonio  
 Huron – Saginaw Valley State (MI)  
 Mid-South – Western Kentucky  
 Midwestern – Missouri-Kansas City  
 New England –  
     Massachusetts-Amherst  
 Niagara – Albany (NY)  
 Pacific Coast – San Diego State  
**Rocky Mountain (Western) – Colorado State**  
 Sierra Nevada – Pacific (CA)  
 South Atlantic – Florida Southern  
 South Pacific – Pepperdine (CA)  
**Southeastern (Southern) – Georgia**  
 Southwestern – Texas-Arlington  
 Steel Valley – Kent State (OH)

## **Most Improved Collegiate Chapter**

Atlantic Coast – Central Florida  
 Capital – George Washington (DC)  
 Central Gulf – Troy (AL)  
 Desert Mountain – Northern Arizona  
**East Central (Northeastern) – Marshall (WV)**  
 Empire – Stony Brook (NY)  
 Great Lakes – Marquette (WI)  
 Great Plains – Iowa State  
 Gulf South – McNeese State (LA)  
 Gulf Western – Texas-San Antonio  
**Huron (North Central) – Western Michigan**  
**Mid-Atlantic (Southern) – Radford (VA)**  
 Mid-South – Western Kentucky  
 Midwestern – Kansas  
 New England – Connecticut  
 Niagara – Albany (NY)  
**Pacific Coast (Western) – California-San Diego**  
 Rocky Mountain – Denver  
 South Atlantic – Miami-Florida  
 South Pacific – Southern California  
 Southeastern – South Carolina  
**Southwestern (South Central) – Angelo State (TX)**  
 Steel Valley – Kent State (OH)

## **Outstanding Professional Activities**

Atlantic Coast – Savannah State (GA)  
 Bay Area – Cal Poly-San Luis Obispo  
 Capital – Howard (DC)  
**Central (North Central) – Purdue (IN)**  
 Central Gulf – Auburn (AL)  
 Desert Mountain – Arizona State  
 East Central – Dayton (OH)  
 Eastern – St. Joseph's (PA)  
 Empire – Adelphi (NY)  
**Gateway (South Central) – Truman State (MO)**

Great Lakes – Wisconsin-Madison  
 Great Plains – Iowa  
 Gulf South – McNeese State (LA)  
 Gulf Western – Texas-San Antonio  
 Mid-Atlantic – Longwood (VA)  
 Mid-South – Tennessee  
 Midwestern – Missouri-Kansas City  
 New England – Northeastern (MA)  
**Niagara (Northeastern) – Binghamton (NY)**  
 North Central – Minnesota  
 Pacific Coast – San Diego State  
 Pacific Northwest –  
     Washington-Seattle  
 Rocky Mountain – Denver  
 Sierra Nevada – Cal State-Fresno  
**South Atlantic (Southern) – Florida Southern**  
**South Pacific (Western) – Southern California**  
 Southeastern – Georgia  
 Southwestern – Baylor (TX)  
 Steel Valley – Kent State (OH)  
 Tornado Alley – Texas Tech

## **Outstanding Service Activities**

Atlantic Coast – Central Florida  
 Bay Area – Cal Poly-San Luis Obispo  
 Capital – George Washington (DC)  
 Central – Indiana-Purdue at Indianapolis  
 Central Gulf – Auburn (AL)  
 Desert Mountain – Arizona State  
 East Central – Miami-Ohio  
 Eastern – St. Joseph's (PA)  
 Empire – Adelphi (NY)  
 Gateway – Truman State (MO)  
**Great Lakes (North Central) – Loyola-Chicago**  
 Great Plains – Drake (IA)  
 Gulf South – Loyola-New Orleans  
**Gulf Western (South Central) – Texas-San Antonio**  
 Huron – Saginaw Valley State (MI)  
 Mid-Atlantic – Radford (VA)  
 Mid-South – Bellarmine (KY)  
 Midwestern – Missouri-Kansas City  
**New England (Northeastern) – Massachusetts-Amherst**  
 Niagara – Syracuse (NY)  
 North Central – St. Cloud State (MN)  
 Pacific Coast – California-Irvine  
 Pacific Northwest –  
     Washington-Seattle  
**Rocky Mountain (Western) – Colorado State**  
 Sierra Nevada – Pacific (CA)  
 South Atlantic – Florida Southern  
 South Pacific – La Verne (CA)  
**Southeastern (Southern) – Clemson (SC)**  
 Southwestern – Texas Christian  
 Steel Valley – Duquesne (PA)  
 Tornado Alley – Oklahoma

## **Outstanding Financial Operations**

Atlantic Coast – Central Florida  
 Bay Area – Cal Poly-San Luis Obispo  
 Capital – George Mason (VA)  
 Central – Illinois State  
 Central Gulf – Auburn (AL)  
 Desert Mountain – Northern Arizona  
 East Central – Ohio State  
 Eastern – Rutgers-New Brunswick (NJ)  
 Empire – Stony Brook (NY)

# Most Improved Collegiate Chapter Eta Theta Chapter at Angelo State (TX)

"Eta Theta has proven that hard work pays off. The chapter more than doubled their roster during the year, initiating at least 20 new members each semester. The chapter increased their LEAD attendance, maintained its professional program, co-hosting some events with the college of business, and increased the service program by over 50 percent. The chapter also won multiple awards on campus for their high level of commitment, professionalism, participation, and involvement in the community and university."

*–National Awards Chair Tim Beasley*



*The chapter works closely with the College of Business to host a tent at Ram Jams, pre-game tailgate pep rallies. Brothers cook and serve food and drinks to students while interacting with faculty and staff in a casual setting.*

## **Gateway (South Central) – Truman State (MO)**

## **Great Plains (North Central) – South Dakota**

Gulf South – Loyola-New Orleans  
 Gulf Western – Texas-San Antonio  
 Mid-South – Tennessee  
 New England – Bentley (MA)  
**Niagara (Northeastern) – Albany (NY)**

North Central – Winona State (MN)  
 Pacific Coast – California-San Diego  
 Pacific Northwest –  
     Washington-Seattle

## **Rocky Mountain (Western) – Colorado State**

Sierra Nevada – Cal State-Fresno  
**South Atlantic (Southern) – Florida Southern**  
 South Pacific – Cal State-Long Beach  
 Southeastern – Georgia  
 Steel Valley – Kent State (OH)

## **Outstanding Alumni Relations**

Atlantic Coast – Savannah State (GA)  
 Capital – George Mason (VA)  
 Central – Purdue (IN)  
 Desert Mountain – Texas-El Paso  
 East Central – Cincinnati  
 Eastern – Rider (NJ)  
 Empire – Adelphi (NY)  
 Gateway – Missouri-St. Louis

## **Great Lakes (North Central) – Loyola-Chicago**

Great Plains – Drake (IA)  
 Gulf South – McNeese State (LA)  
 Gulf Western – Texas-San Antonio  
**Mid-Atlantic (Southern) – Longwood (VA)**  
 Mid-South – Western Kentucky  
 Midwestern – Missouri-Kansas City  
**New England (Northeastern) – Massachusetts-Amherst**  
 Niagara – Albany (NY)

Pacific Coast – California-Irvine  
 Pacific Northwest – Washington State  
 Rocky Mountain – Colorado State  
 Sierra Nevada – Cal State-Fresno  
 South Atlantic – South Florida-Tampa  
**South Pacific (Western) – Cal State-Long Beach**  
**Southwestern (South Central) – North Texas**  
 Steel Valley – Kent State (OH)

## **Outstanding Scholastic Development**

## **Atlantic Coast (Southern) – Central Florida**

Bay Area – Cal Poly-San Luis Obispo  
 Capital – George Washington (DC)  
 Central – Indiana State  
 Desert Mountain – Texas-El Paso  
 East Central – Marshall (WV)  
 Eastern – Rider (NJ)  
 Gateway – Truman State (MO)  
 Great Lakes – DePaul (IL)

## **Great Plains (North Central) – Drake (IA)**

Gulf South – Loyola-New Orleans  
 Gulf Western – Texas-San Antonio  
 Mid-Atlantic – North Carolina-Greensboro  
 Mid-South – Tennessee  
 Midwestern – Missouri-Kansas City  
 New England – Babson (MA)

## **Niagara (Northeastern) – Albany (NY)**

Pacific Coast – California-Riverside  
 Pacific Northwest –  
     Washington-Seattle

## **Rocky Mountain (Western) – Denver**

Sierra Nevada – Cal State-Chico  
 South Pacific – Hawaii-Manoa  
 Southeastern – Georgia  
**Southwestern (South Central) – Angelo State (TX)**  
 Steel Valley – Pittsburgh

# CHAPTER MANAGEMENT PROGRAM RECOGNITION

The Chapter Management Program allows chapter members, national leaders and staff to evaluate chapter operations and activities. Chapters are required to submit items to the National Fraternity to achieve each level and are expected to reach the Accredited Chapter level, which includes the minimum standards for every collegiate chapter. If all requirements for Accredited Chapter are completed, the chapter should strive to achieve the second level, Chapter of Recognition, and then the third level, Chapter of Excellence.

*Congratulations to the 61 chapters that reached Chapter of Excellence, 81 chapters reaching Chapter of Recognition and 112 that earned the Accredited Chapter in 2017-2018!*

## EXCELLENCE

*A Chapter of Excellence is a chapter that is operationally sound with a well-rounded program focusing on larger scale events and National Fraternity promotion. These are the top performers in Delta Sigma Pi.*

Arizona	Missouri State
Arizona State	Missouri-Kansas City
Bentley (MA)	Nebraska-Lincoln
Binghamton (NY)	North Florida
Cal Poly-San Luis Obispo	North Texas
Cal State-Fresno	Northern Arizona
Cal State-Fullerton	Ohio State
Cal State-Long Beach	Oklahoma
California-Davis	Pepperdine (CA)
California-Irvine	Radford (VA)
California-San Diego	Redlands (CA)
Central Florida	Rochester Tech (NY)
Chapman (CA)	Saginaw Valley State (MI)
Cincinnati	San Diego State
Clemson (SC)	Savannah State (GA)
Colorado State	Shepherd (WV)
Drake (IA)	South Carolina
Duquesne (PA)	South Dakota
Florida Southern	South Florida-St. Petersburg
George Mason (VA)	Southern California
Georgia	St. Cloud State (MN)
Hawaii-Manoa	Syracuse (NY)
Indiana-Purdue at Indianapolis	Tampa (FL)
Iowa	Texas Tech
Iowa State	Texas-Arlington
La Verne	Truman State (MO)
Loyola Marymount (CA)	Wayne State-Nebraska
Mercer (GA)	West Virginia
Miami-Ohio	Western Kentucky
Minnesota	Winona State (MN)
	Wisconsin-Madison

## ACCREDITED

*An Accredited Chapter is a chapter that is operationally sound and functions within all the guidelines of the National Fraternity. All chapters listed under Recognition and Excellence also achieved this level.*

Albany (NY)	Louisville (KY)
Angelo State (TX)	Nebraska-Omaha
Baylor (TX)	Nevada-Reno
Bryant (RI)	New Mexico State
Cal State-Chico	North Carolina-Greensboro
Cal State-Sacramento	Pacific (CA)
Cameron (OK)	Pittsburgh
Central Missouri	Purdue (IN)
Colorado-Boulder	Rider (NJ)
Concordia (CA)	Stony Brook
Dayton (OH)	Texas A&M-Kingsville
Denver	Texas-San Antonio
Florida Atlantic	Valparaiso (IN)
George Washington (DC)	Wisconsin-La Crosse
La Salle (PA)	Wisconsin-Milwaukee
Longwood (VA)	

## RECOGNITION

*A Chapter of Recognition is a chapter that is operationally sound with a well-rounded program that focuses on alumni, faculty, and new brothers. All chapters listed under Chapter of Excellence also achieved this level.*

Adelphi (NY)	New Mexico
Auburn (AL)	San Francisco State
Cal State-East Bay	South Florida-Tampa
California Lutheran	Texas-Austin
California-Santa Barbara	Troy (AL)
Connecticut	UCLA
Hawaii-Hilo	Washington-Seattle
Kansas	Western Michigan
Kennesaw State (GA)	
Massachusetts-Amherst	
Minnesota State	
Missouri-Columbia	

## Alumni Chapter Recognition Program

The Alumni Chapter Recognition Program encourages alumni chapters to promote leadership, enrich programming, enhance communication with their membership and receive recognition for their efforts.

### Gold

*Gold chapters will have completed requirements of the Bronze and Silver levels, increased chapter communications, additional events, Certified Deltasig Leader training, and submit a chapter planning and operations report.*

Atlanta	Los Angeles
Chicago	Oklahoma City Tornado Alley
Cincinnati	Orange County (CA)
Jacksonville	Twin Cities (MN)
Long Beach-Pier 9	

### Silver

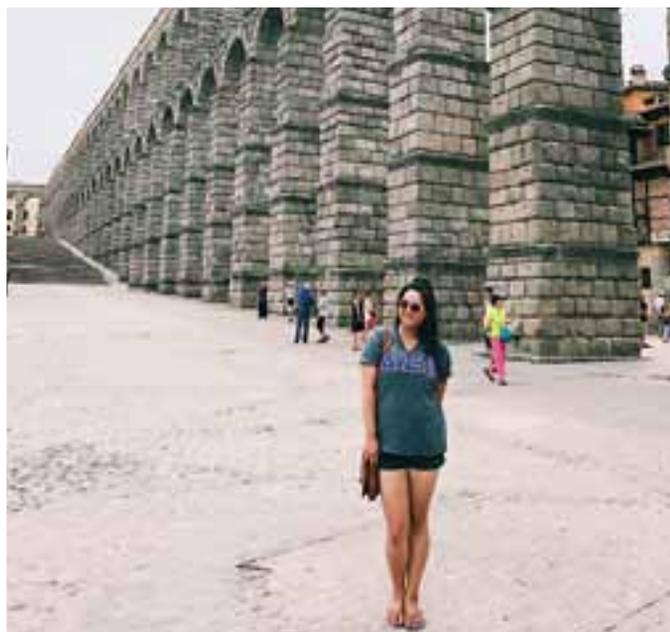
*Silver chapters must reach the Bronze level along with additional chapter events and communications, CDL training, collegiate relations events and recruitment requirements.*

Arlington Area Lone Star (TX)  
Louisville  
Space City Houston

### Bronze

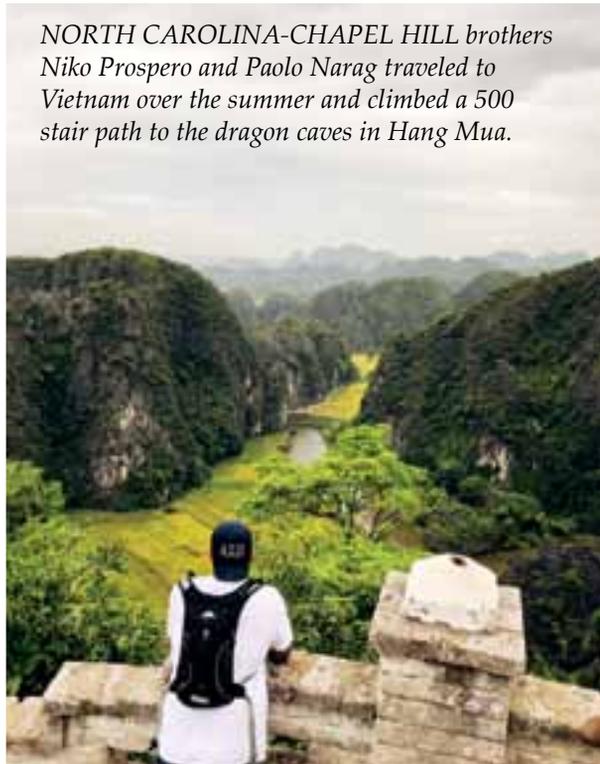
*Bronze chapters meet requirements in chapter events, communications and supporting the Delta Sigma Pi Leadership Foundation.*  
No additional winners

Share news of your collegiate chapter's activities and events with brothers across the country!  
Email news and photos to [magazine@dsp.org](mailto:magazine@dsp.org)



CAL POLY-POMONA brother Deniece Santos travelled to Segovia Spain, a city northwest of Madrid, rich in history and culture and home to the ancient Roman aqueduct with more than 160 arches.

NORTH CAROLINA-CHAPEL HILL brothers Niko Prospero and Paolo Narag traveled to Vietnam over the summer and climbed a 500 stair path to the dragon caves in Hang Mua.



## INTERN. EXPLORE. SUCCEED. ΔΣΠ IES INTERNSHIPS



**IES Internships**, a proud partner of Delta Sigma Pi, offers more than 20 exciting programs in cities that span the globe. Our full-time, credit-optional internships during fall, spring, and summer allow you to gain the professional experience you need to become a global leader while having the adventure of a lifetime!

**Apply for an IES internship by the following dates\***

**SUMMER 2019** - February 15, 2019  
(Hong Kong, London & Paris - February 8)

**FALL 2019** - May 15, 2019

\*Your study abroad office, career services, or academic department may have internal deadlines that are different.

For more information:

 [www.DSP.org/IESInternships](http://www.DSP.org/IESInternships)

 [internships@IESabroad.org](mailto:internships@IESabroad.org)



@IESInternships



@IESInternships



IESInternships



*PITTSBURGH* hosted a backyard barbecue with food and games as a "senior sendoff." Brothers made a heartwarming goodbye video that was viewed during the event.



*RIDER (NJ)* held an alumni barbecue in April. They enjoyed sharing stories, learning about the chapter's past, receiving professional tips and ideas for the future.



*SAGINAW VALLEY STATE (MI)* held a golf outing, where many attendees took part in raffles, a putt-putt tournament and full sessions on the course. In total, the chapter raised over \$2,000 to donate to charity.



*NEVADA-RENO* brothers visited the Google office in London during an educational trip abroad to meet market researchers. From left: Bridget Moe, Tristan San Luis and Emma Donovan.



*CAL STATE-EAST BAY* celebrated its 12<sup>th</sup> anniversary by enjoying a hike outdoors. From left: Melissa Szeto, Brian White, Kim Bo Yong, Melissa Baron, Phillip Wright, Jasmeen Kaur, Precious Tolentino and Jesus Pena.

Share news about your alumni chapter activities! Email your news and photos to [magazine@dsp.org](mailto:magazine@dsp.org)



OKLAHOMA CITY TORNADO ALLEY brothers at the chapter's semi-annual meeting in June. From left: Payton Abernathy, Oklahoma State; Aldwyn Sappleton and Avery Moore, both Oklahoma; South Central PVP Mark Wernette; Jerry Hotwagner, Oklahoma State; Tornado Alley RVP Jennifer Mayes; Charlie Kenney, North Texas; Yvonne Moore, Cameron (OK); Laura Thompson Stockbridge, Oklahoma; Sarah Jane Harris, Oklahoma State; Jim Deaton II, Oklahoma; Chelsey Garner, Nebraska-Lincoln; Lakely Smith, Oklahoma State; and Brian Moran, Oklahoma.

ARLINGTON AREA LONE STAR celebrated their 13th Annual Lone Star Luau in July. The chapter collected used cell phones and monetary donations for Cell Phones for Soldiers. The donations will give many hours of talk time to our troops serving around the world through the Minutes That Matter program.



SEATTLE-PACIFIC NORTHWEST attended a Seattle Mariners game in May with visiting brothers from Cincinnati Alumni. The group includes brothers initiated in Arizona, California, Florida, Illinois, Iowa, Ohio and Washington!



CINCINNATI ALUMNI met for dinner and drinks in July. From left: Mat Whited, Miami-Ohio, Andrew Bare, Indiana-Purdue at Indianapolis, Jim Brinker, Ohio State, Heidi Rinderle, Malory Rinderle, Midwestern State (TX), Kyle Rinderle, Xavier (OH), Central Office staff Dale Clark and Jasmin Flores, and Jim Gerhardt, DePaul (IL).



Brothers from around the country planned a weekend of baseball and brotherhood in Detroit in June. This is the second time they met up for baseball and hope to make it an annual tradition. From left: Sam Shaheen, Akron (OH); Josh Horowitz, Beth Shaheen, Michael Keith, Howard Horowitz, Bentley (MA); Gayle Gerhardt, Cincinnati; Beth Keith, Bowling Green State (OH); Jim Gerhardt, DePaul (IL); Gail Baumer, Buffalo (NY); and Fred Lipsey, Houston.

## Congratulations to these Distinguished Alumni!



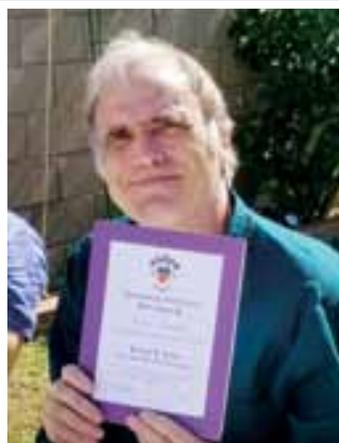
*Jim Dugoni, Pacific (CA), received his Silver Helmet at the 40th Anniversary Celebration for the university's business school on Homecoming Weekend. Western PVP Crystal Justice helped orchestrate the presentation which was conducted by Golden Council member and Dugoni's little brother Greg Howell. Elliot Kline, the original dean of the School of Business, and his wife Linda joined the celebration. From left: Linda and Elliot Kline, Howell, and Dugoni.*



*Tony Soto, Cal State-Long Beach, was presented his Silver Helmet at the Long Beach-Pier 9 Alumni Chapter's annual meeting by then chapter president Elizabeth Le. Tony has continuously showed support over the years for collegiate and alumni brothers and although busy with his job and family, makes an effort to attend various local events. Tony has served in multiple office positions both as a collegiate and alumni and offers words of advice even when not serving.*



*Omar Sandoval, Texas-Arlington, was presented the Distinguished Alumni Service Award by Arlington Area Lone Star at their annual "Lone Star So-fessional" at Lone Star Park in Grand Prairie, TX. Omar was recognized for his service as president of Arlington Area Lone Star Alumni Chapter, South Central Alumni Development Chair and District Director for Delta Upsilon at Texas Christian. From left: Golden Council Paul Brodie, Sandoval and Golden Council Cindy McSpadden.*



*Rick Boner, Cal State-Fullerton, was presented the Distinguished Alumni Service Award by Long Beach-Pier 9 Alumni Chapter in June. Rick was recognized for his continued service to brothers and chapters in need. He is a founding member of Lambda Sigma at Cal State-Fullerton and assisted in the reactivation of the Long Beach-Pier 9 Alumni Chapter. He remains active by helping charter local chapters and has served as district director and on regional and provincial awards committees.*



# Kicking off

**T**he excitement is building: the sound of people cheering, the sight of camera flashes as people take photos and selfies, the smell of local cuisine ready for the tasting. Whether this describes a college football game or Grand Chapter Congress, either way we know the fun is about to begin!

Atlanta, host city for our 52<sup>nd</sup> Grand Chapter Congress, is home to the College Football Hall of Fame, which also happens to be the location of this GCC's Friday night outing! The Hall contains more than 50 interactive exhibits, including a 47-yard football field and a three-story wall displaying football helmets representing over 750 different colleges – how many will we light up with just our group?

The Hall of Fame is a short walk from our host hotel, the Atlanta Marriott Marquis, recently named America's Hotel of

the Year. It is also a football's throw from other Atlanta tourist stops including: Centennial Olympic Park, World of Coca-Cola, Georgia Aquarium, CNN Center, Mercedes-Benz Stadium and much more.

Prior to moving to this entertainment hub in Atlanta in 2014, the Hall was originally located in Kings Mills, Ohio—just 30 miles from Delta Sigma Pi's national headquarters, the Central Office. It stayed in Ohio from 1978 until 1992 when it moved to South Bend, Indiana, until 2012.

The College Football Hall of Fame only recognizes about 0.02% of all college football players and coaches. Of the less than 1,300 inductees in the Hall, we are proud to have at least one brother represented there since 1957!

## KEN STRONG: Delta Sigma Pi's Greatest Athlete

The February 1929 DELTASIG describes Ken Strong, *New York*, as "A triple threat player of brilliance, Ken could run the ends, crash off tackle, plunge through any point on the line, pass, receive passes, kick and in addition was an excellent defensive player. According to newspaper dispatches, he established the season's record with almost 2,000 yards gained, and he was the high point scorer with 160 points, no one being really a close second." These accomplishments earned him a spot at the National College Football Hall of Fame, but that was just the beginning of his professional sports career.

Born in West Haven, Connecticut, on August 6, 1906, Strong was an All-State halfback at West Haven High School in both 1923 and 1924 before entering New York University in the fall of 1925. Unusually big for a halfback (6' 1", 205 pounds) in his era, he was used primarily as a blocker for NYU during his sophomore season. The following year, he was the team's top runner, passer, punter and place kicker, while



also excelling on defense. As a baseball player, he started attracting scouts and belted a home run reported at 450 feet in length.

In his senior season of 1928, Strong was NYU team captain, earned All-American honors and led the nation in scoring with 160 points on 22 touchdowns and 28 extra points. In three varsity seasons, Strong scored a total of 285 points and rushed for over 2,000 yards. Founder Alexander Frank Makay provided protection for Ken Strong on the same championship football team.

After graduation, Strong tried professional baseball first, signing a contract with the Yankees' Hartford Eastern League club and batting .285 with 21 homers. He turned down a pro football contract with the New York Giants, instead signing with the NFL Staten Island Stapletons for the next four seasons before the club folded. Despite playing for a team which won just ten games during his four years, he still



# Congress



ranked among the NFL's leading scorers the first three seasons and earned All-NFL first team selection in 1930-31.

Strong also continued his pro baseball career for several more summers, leading the New York-Penn League with 41 homers and hitting .373 in 1930. On June 8 of that year, he hit four consecutive home runs in a game with Wilkes-Barre. He advanced to Class AAA in 1931 but crashed into a fence while chasing a fly ball, causing a severe wrist injury to his throwing arm. A subsequent botched operation made it impossible for him to bend his throwing hand backwards, ending his dream of playing major league baseball.

After the Staten Island Stapletons dropped out of the NFL, Strong joined the New York Giants for the 1933 season, was an All-NFL first team selection again and tied for the league scoring lead with 64 points (six touchdowns, eight extra points and four field goals). He also earned All-NFL first team honors the next season as the Giants won the NFL championship, 30-13, over the previously unbeaten Chicago Bears in what was to become known as the "sneakers" game.

Playing on a frozen field in nine degree weather, the Giants were ineffective on the icy surface and tried to locate basketball sneakers to improve their footing. Down 10-3 at halftime, the Giants' sneakers arrived and Strong was able to engineer a stunning second half comeback, scoring two touchdowns, including a 41 yard run, and two extra points, to go along with a 38 yard first half field goal. His 17 total points established a new NFL playoff scoring record that stood for nearly 30 years.

Following the 1935 season, the Giants wanted Strong to take a pay cut despite his status as one of the NFL's top players. He refused and jumped to the New York Yanks of the new American Football League for the 1936 and 1937 seasons. When the AFL folded, he tried to rejoin the Giants but had to sit out the 1938 season. Strong was back with the Giants for the 1939-40 seasons, primarily as a place kicker, then decided to retire. At that time, he had scored more career points (328) than any player in league history.

During World War II, the struggling NFL was trying to continue playing despite manpower problems. Looking for

name players, New York asked Strong to rejoin the club as pro football's first kicking specialist. Playing without shoulder pads, he led the NFL with six field goals in 1944 and spent three more seasons with the Giants as a kicker only, retiring for good at the age of 41. Strong concluded his 12 NFL seasons with 484 career points in 131 regular season contests. No yearly rushing statistics are available for his first three NFL seasons (1929-31) but he did run for 1,228 yards between 1932 and 1935 before going to the AFL.

After retiring from the game, Strong co-authored the 1950 book *Football Kicking Techniques* with Emil Brodbeck. The book was the first to show step-by-step photos relating to the kicking game. He later put his instructional talents to work for the Giants as a kicking coach from 1962 through 1965. Strong was inducted into the College Hall of Fame in 1957 and the Pro Hall of Fame in 1967. He passed away on October 5, 1979, but is still remembered today as the Fraternity's greatest athlete. ▲

During Grand Chapter Congress, the business of the Fraternity is conducted—bylaw/Ritual changes are voted on and elections are held—but there is also plenty of time for fun. After daily educational and business sessions, brothers from across the country have the opportunity to meet, greet, and interact. You will not want to miss Wednesday night's Grand President's Dance and Carnival; Friday night's outing to the College Football Hall of Fame; and Saturday night's Grand Banquet. **Book your room now.** Hotel rooms at the Atlanta Marriott Marquis are available for \$139 plus tax and fees per night for one to four people. Our special rate includes complimentary internet in your guestroom.

**Register today!** Visit [dsp.org/gcc](http://dsp.org/gcc) for registration and pricing information. Per day registration is also available.



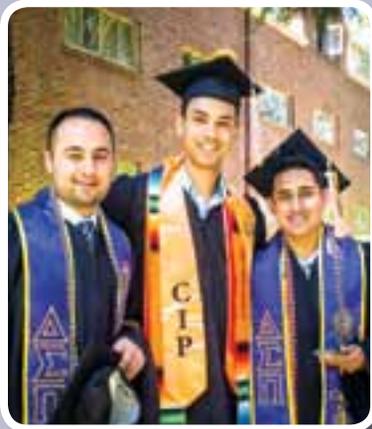
## FRATERNITY



**27,669** fans  
**1,291,693** total reached 2017-18  
**47,244** total engaged users



**Most Liked Post on Facebook**



### He likes us a lot...

*Uttam Singh Gill, Pacific (CA), has liked nearly all of the Delta Sigma Pi Facebook posts this year. From left: Uttam Singh Gill, Rolando Godinez and Mitchell Guillen, all Pacific (CA).*

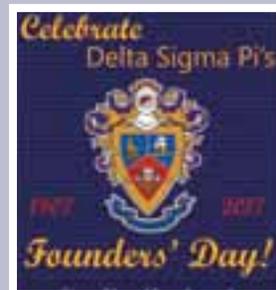
According to Brother Gill, "It is important to me to remain active within the Fraternity after graduation in order to give back and pay my dues and respect, so to say. By staying active you learn new things, you meet new people and stay fresh." Part of how Uttam stays active is by following the Fraternity on social media! This allows him to keep up-to-date on Fraternity operations, leadership announcements, special anniversaries, deadlines, award recipients, event information and so much more! "Delta Sigma Pi means to me a lifelong brotherhood and bond," says Gill. "Even though I may not see my brothers daily or have constant communication with them, I can rely upon them for support and anything else I may need."



**1,105,439** dsp.org pageviews  
**148,062** dsp.org unique users



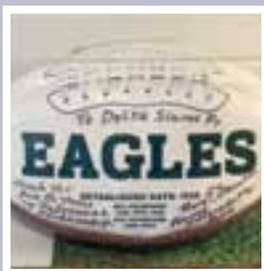
**7,552** followers



**Tweet with Highest Impression**



**4,169** followers  
**36,974** total engagement



**Most Liked on Instagram**



**10,918** members "official" Delta Sigma Pi group  
**29,277** company page followers

**LinkedIn Top 5 Industries of Page Followers:**  
 Financial Services- 1,561  
 Information Technology and Services- 1,547  
 Accounting- 1,025  
 Higher Education- 876  
 Marketing and Advertising- 826

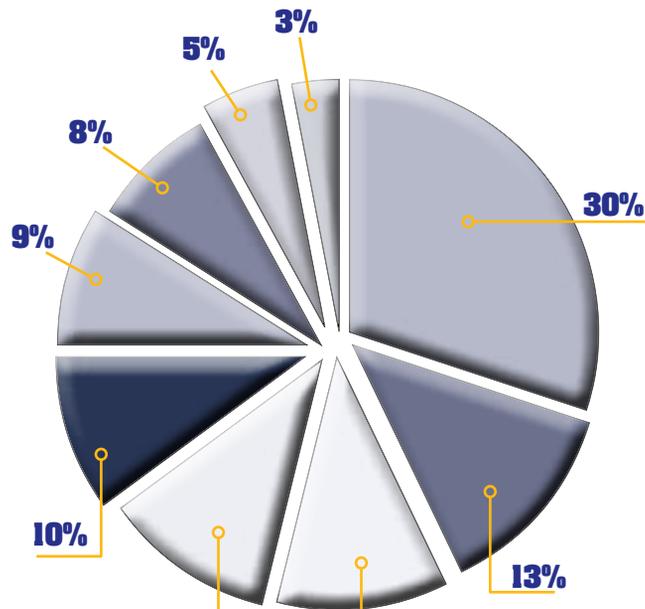
## Member Engagement

Goal: Engage 20,000 alumni annually as volunteers, donors, national event participants, or supporters of chapter or national activities.

We want to provide members with meaningful involvement opportunities at every stage of life. Through this magazine, the website, social media and email communications, we hope to increase knowledge about involvement opportunities both locally and nationally. Enhancing the alumni experience will further the ideal that Delta Sigma Pi isn't just four years, it's for life. Learn more about how you can support Delta Sigma Pi by going to [dsp.org/get-involved](http://dsp.org/get-involved).

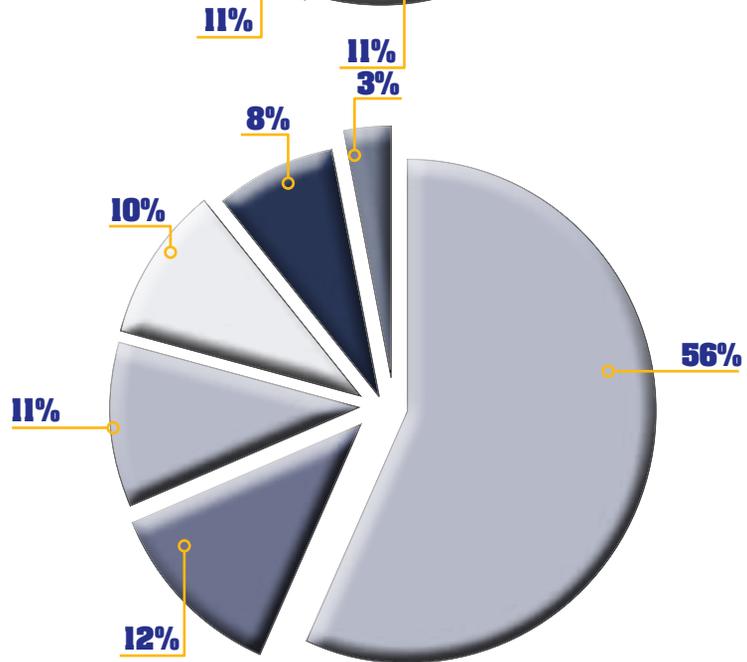
### Where Does the Money Come From?

30%	Dues and Alumni Franchise Fees	\$	995,265
13%	Initiation Fees	\$	445,200
11%	Jewelry and Merchandise Sales	\$	382,402
11%	Grand Chapter Congress	\$	355,709
10%	Insurance, Regalia and Other	\$	336,544
9%	LEAD Events	\$	296,632
8%	Royalties/Investments	\$	273,712
5%	Leadership Foundation Management Fees	\$	166,500
3%	Leadership Foundation Grants	\$	84,000
		\$	<u>3,335,964</u>



### Where Does the Money Go?

56%	Chapter Services	\$	1,603,860
12%	Leadership Foundation	\$	353,022
11%	Grand Chapter Congress	\$	303,608
10%	LEAD and Other Leadership Events	\$	292,437
8%	Headquarters Management/ Maintenance	\$	234,543
3%	The DELTASIG	\$	97,799
		\$	<u>2,885,269</u>



# 145

Staff Visits  
Made to:

**132** Chapters

**10** Colonies

**3** Potential  
Expansion  
Sites

# CHAPTERS

## Membership Growth

Goal: Expand to at least 250 active campuses.

With 225 active chapters and four chapters installed or reactivated this year (as of 6/30), we are close to reaching our goal of 250 chapters by 2021. More active and visible chapters enhances brand recognition and opens doors for Deltasigs within communities and corporations. Learn more about high interest sites and how you can help Deltasig grow by going to [dsp.org/expansion](http://dsp.org/expansion).

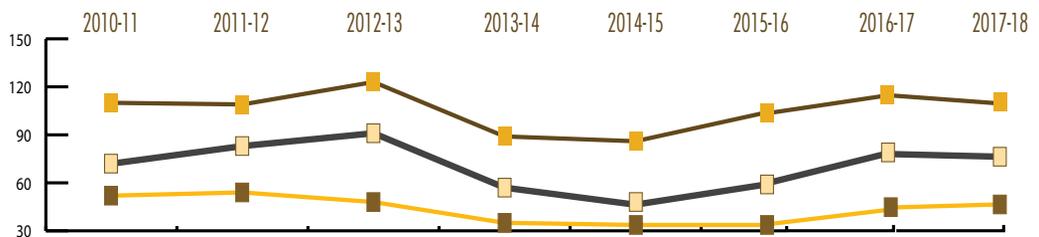
**225** Active Collegiate Chapters

**56** Franchised Alumni Chapters

**4** Chapter Installations & Reactivations: Cal Poly-Pomona, Cleary (MI), Elon (NC) and Texas-Dallas

### CHAPTER MANAGEMENT PROGRAM

- Accredited Chapter
- Chapter of Recognition
- Chapter of Excellence



## Recruiting Tips from Louisiana State:

- ▲ Display statistics (i.e. percentage and number of Internships, full-time offers, and graduate school acceptances) of our most recent graduates during our class talks and Meet the Chapters.
- ▲ Schedule Meet the Chapters on the same days as our large auditorium class talks. Students who got in the habit of attending our class talk presentations would come to our Meet the Chapter events right after they finished class.
- ▲ Listen to what attracted our own members to join. We catered our presentations based on member survey results, which was increasing professionalism, while surrounding ourselves with like-minded individuals. We pushed the social aspect as well because we found that people wanted to join a group that was more than just a resume builder.



## Chapter Awards' Applications



### CHAPTERS WITH THE HIGHEST NUMBER OF NEW INITIATES



Average professional, service, social, academic events per chapter:

**Alumni**  
7

**Collegiate**  
43

## Membership Growth

Goal: Ensure at least 90% of collegiate chapters have at least 30 active members.

Delta Sigma Pi continues to grow! We have shown growth over the last seven years, with another year of record-breaking initiates. We are close to our goal with about 80% of collegiate chapters with at least 30 dues paying members. Increasing active membership in local chapters enhances member experiences and lightens the workload to make happy brothers!

# 278,088

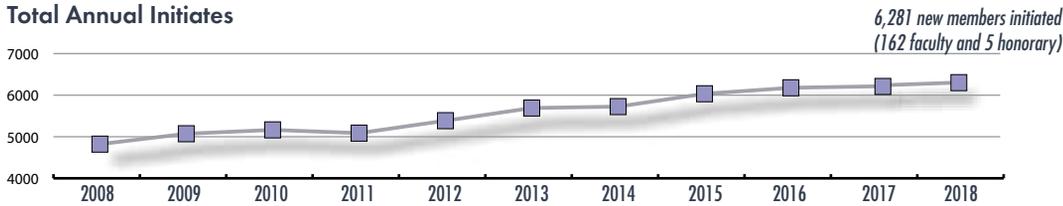
Total number of Delta Sigma Pi Initiates worldwide

# 15,014

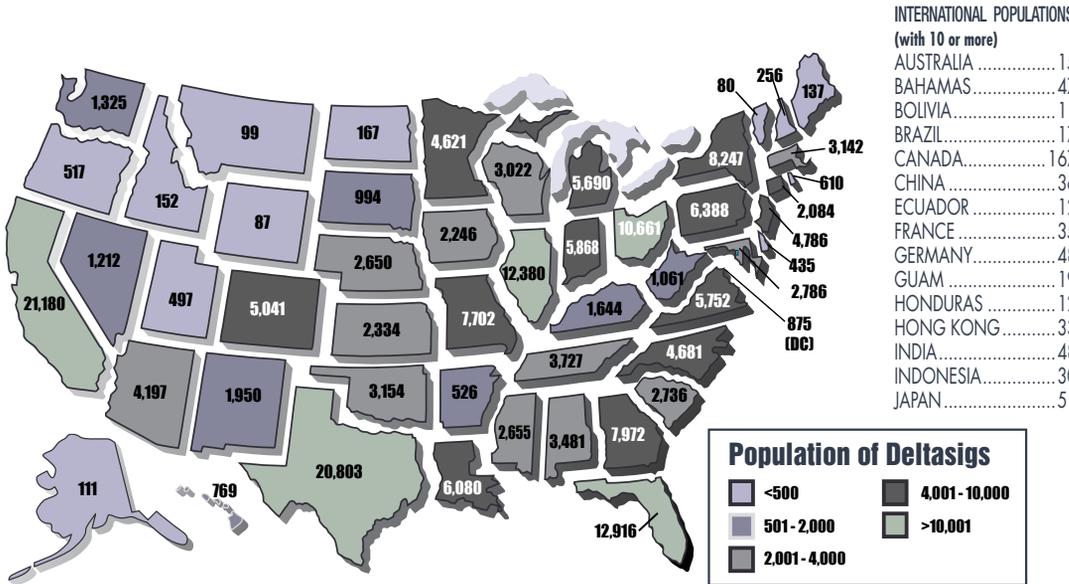
Highest number of collegians during 2017-2018

(occurred on 4/27/2018, after many new initiates were reported, but before summer graduates were reported)

### Total Annual Initiates



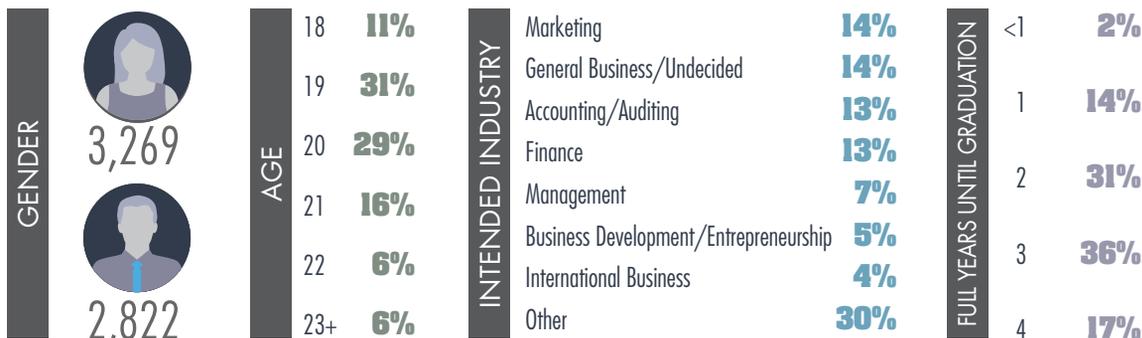
### DELTASIGS ACROSS THE COUNTRY



### INTERNATIONAL POPULATIONS (with 10 or more)

AUSTRALIA	15	MALAYSIA	52
BAHAMAS	47	MEXICO	83
BOLIVIA	11	NETHERLANDS	16
BRAZIL	17	NORWAY	19
CANADA	167	PAKISTAN	14
CHINA	36	PANAMA	24
ECUADOR	12	PERU	10
FRANCE	35	PHILIPPINES	25
GERMANY	48	PUERTO RICO	54
GUAM	19	SAUDI ARABIA	19
HONDURAS	12	SINGAPORE	33
HONG KONG	33	SOUTH KOREA	24
INDIA	48	SPAIN	13
INDONESIA	30	SWITZERLAND	15
JAPAN	51	TAIWAN	17
		THAILAND	18
		TRINIDAD	10
		TURKEY	14
		UNITED KINGDOM	93
		VIRGIN ISLANDS	18

## PROFILE OF A NEW MEMBER



# LEADERSHIP/PROFESSIONAL DEVELOPMENT

## Member Education

Goal: Provide leadership development training for collegiate and alumni chapter officers, with at least 90% of chapters participating annually.

Educating members to stand out as effective leaders on campus and beyond starts with recruitment and pledging, but also includes training for collegiate, alumni, faculty, and volunteers. Educational training at LEAD events, Grand Chapter Congress and the upcoming Presidents' Academy doesn't just focus on fraternal operations, but provides opportunities to develop professionally and personally, making these events perfect for members of all ages. Learn more at [dsp.org/events](http://dsp.org/events).

1,215 2017 LEAD School Registrants

2,219 2018 LEAD Provincial Conference Registrants

432 Members who attended a LEAD School and a LEAD Provincial

498 Miles between Central Office and Atlanta (site of the 52nd Grand Chapter Congress, August 14-18, 2019)



"Meeting new brothers, making new connections, learning new ways to grow in the business world and hearing about scholarships/benefits we're offered is always fun! I loved being able to go with my Delta Sigma Pi brothers to the LEAD conference!" -Alaina Goins, *McNeese State (LA)*

## Presidents' Academy

Delta Sigma Pi's inaugural Presidents' Academy is an exciting development this year, scheduled for January 11-13, 2019 in St. Louis. This new, comprehensive program is focused on equipping collegiate chapter presidents to develop their leadership potential in a way that has immediate benefits to them personally, the chapter they lead, and to the Fraternity as a whole. The Fraternity is working hand-in-hand with organizational management firm Plaid to develop and organize a customized curriculum that centers on assessing and developing strengths, coaching others, leading through ambiguity, values-based leadership, strategic planning, dining etiquette and more. Brothers having experienced the Presidents' Academy will become more effective leaders for the Fraternity, their communities and future industries.

# Leaders

**5,836** members who held collegiate chapter officer positions 2017-2018

**248** members who held alumni chapter officer positions 2017-2018

# Certified Deltasig Leaders

**249** CDLs

**173** Advanced CDLs



# SERVICE

# 46,078

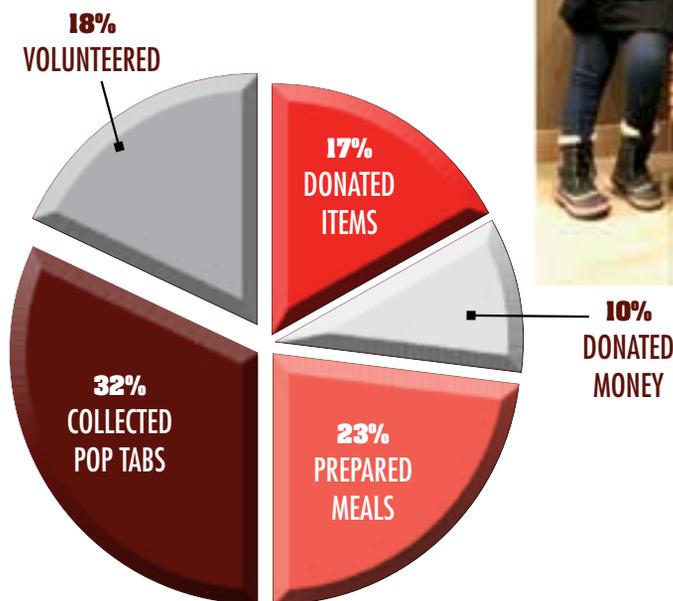
**Total Service Hours Reported**

# 84

Collegiate & alumni chapters & colonies participated in **Make A Difference Day** events

## Ronald McDonald House Charities

155 chapters reported  
248 events with almost  
3,700 members participating



## MOMENTUM

### A Message from the President & Chair

The word “momentum” brings a different image to everyone’s mind. For some, it may be a graph on a boardroom presentation that indicates a rising level of corporate activity. For others, a fast-moving vehicle may best depict the concept of energy thrusting forward projecting progress. And for many, envisioning their favorite team marching down the field, on the precipice of a winning score, clearly having seized the moment and poised to embrace victory, becomes momentum.



When we consider momentum as it relates to Delta Sigma Pi it is worthy to note the progress of our brotherhood over the past year. Momentum, as the sportscasters say, is clearly on our side.

In these pages, we examine the growth of our chapters across the country this past year. We review the depth and breadth of our national programs that bring leadership development and deep educational value to our young brothers. We acknowledge the momentum that is building in anticipation of our inaugural Presidents’ Academy.

Also within these pages, we express thanks to our generous contributors, whose gifts allow the Delta Sigma Pi Leadership Foundation to support Fraternity priorities and sustain the momentum that is key to our collective success.

On behalf of the Leadership Foundation Board of Trustees, I want to thank you for your gifts. Whether you are a first-time donor or you have helped sustain this momentum with your gifts over the course of many years, we revel in your dedication and express our abiding gratitude.

Your continued gifts will be needed to help Deltasig maintain its trajectory and take full advantage of the opportunities that lie before it. I challenge you to be an advocate for Delta Sigma Pi, letting your brothers know of your investment and the positive momentum it has helped create for the Fraternity we cherish. Thank you for your gifts which support our #DSPHigherStandard.

Fraternally,

A handwritten signature in blue ink that reads "Katie I. Magoon". The signature is written in a cursive style.

Katie I. Magoon  
President & Chair



The Delta Sigma Pi Leadership Foundation exists to generate and provide financial support for Delta Sigma Pi Fraternity’s educational and charitable programs, which assist members to achieve individual and professional excellence within the business community.

# SUPPORTER SPOTLIGHT

## Adam Katch, Iowa State

### What is your Delta Sigma Pi passion?

*My passion is directly tied to what inspires me to give – friendships and the bonds that I have made with people across the country. I value these friendships more than anything. Three of my four groomsmen in my wedding were Deltasigs and about half the invitees were brothers! I want to ensure that events like LEAD, Grand Chapter Congress and Leadership Retreats continue to happen, as these are where many of my friendships were formed. The positive connections and “knowing people” in different industries is phenomenal.*



### How have you seen the effects of your giving firsthand?

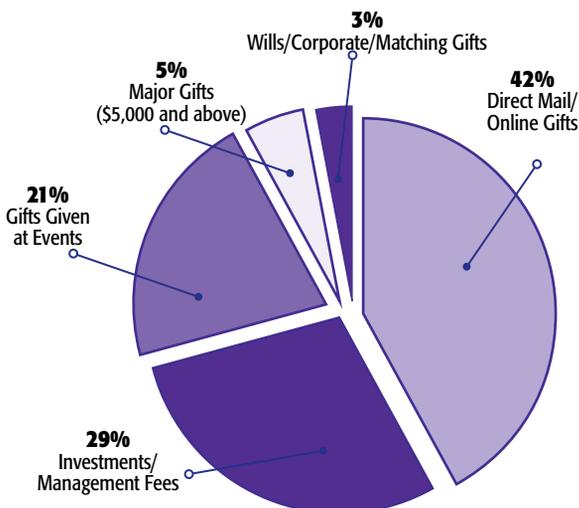
*I still attend LEADs and see the different programming that is being developed and presented at each event. I also meet and talk with scholarship winners and see how much it means to them. That is another reason to give.*

### What is something most brothers wouldn't know about you?

1. I was a garbage truck mechanic in college.
2. North Central PVP Cory Stopka once beat me 21-0 at a game of bags (cornhole).
3. I've attended seven Halsey Volleyball/Basketball tournaments (a regional event), four Grand Chapter Congresses and 14 LEAD events.

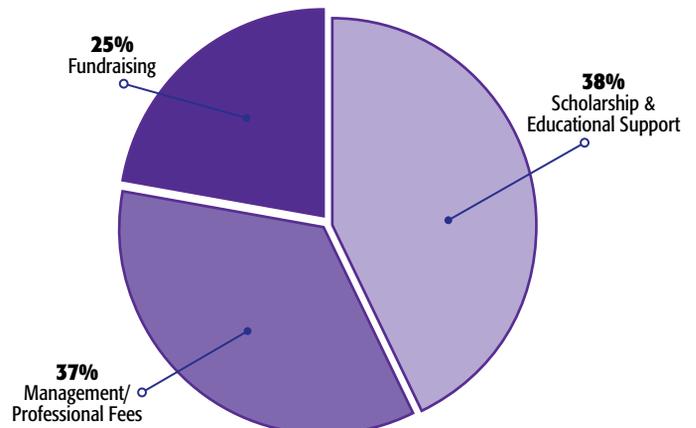
#### WHERE DID THE MONEY COME FROM?

Direct Mail/Online Gifts	\$ 253,823
Investments/ Management Fees	\$ 178,032
Gifts Given at Events	\$ 124,716
Major Gifts (Single gift \$5,000 or more)	\$ 31,000
Wills/Corporate/Matching Gifts	\$ 19,611
<b>Total Revenues</b>	<b>\$ 607,182</b>



#### WHERE DID THE MONEY GO?

Scholarship and Educational Support	\$ 200,387
<i>\$100,833 - Educational Support (LEAD, GCC, Professional Dev.)              \$99,554 - Scholarships/Grants for Individuals/Chapters</i>	
Management/Professional Fees	\$ 199,353
<i>Management fees are 37% of the total expenses</i>	
Fundraising	\$ 132,710
<b>Total Expenses</b>	<b>\$ 532,450</b>



\*Preliminary Year-End – Pending Annual Audit

## IRA Charitable Rollover

The recent tax reform bill is a complex law with many implications. There are some notable tax changes regarding charitable donations that you should be aware of as you make your giving plans. As such, you should visit with your own trusted advisor to determine how your finances or estate plans may be impacted.

In particular, the amount of the standard deduction has increased dramatically, and this will lead some taxpayers to forego itemizing. Whether that's your approach or not, there are some strategies to consider what will help donors make tax-efficient charitable contributions.

Perhaps the best approach for donors 70½ and older is a direct transfer of funds from an IRA—commonly called a qualified charitable distribution (QCD) or IRA charitable rollover—to a charity like the Delta Sigma Pi Leadership Foundation. Doing so can lower taxable income by as much as \$100,000 because the QCD will satisfy the required minimum distribution. If you are interested in this approach, consult your advisor and consider these rules:

- You must be 70½ or older at the time the gift is made.
- The maximum donation in any one year is \$100,000.
- The gift must be made directly from the IRA administrator to the charity.
- You can receive no benefit in exchange for the gift.

For more information, contact Executive Vice President Tyler Wash at [tyler@dsp.org](mailto:tyler@dsp.org) or 513-523-1907. ▲

## SUPPORTER SPOTLIGHT

### Elizabeth Brewer, Tampa (FL)

#### What is your Delta Sigma Pi passion?

*I enjoy being a mentor to brothers I have served as a District Director or those I have met along the way at LEAD events, Grand Chapter Congress and other Deltasig events.*

#### What inspires you to give?

*I had a great experience with Delta Sigma Pi in college and while playing an active role in the Tampa Bay Alumni Chapter before I moved to Phoenix. I have served as a District Director in Tampa and Phoenix and served on a Regional Scholarship and Awards Committee. All the brothers in Delta Sigma Pi inspire me to continue to give back.*

#### What is your favorite Deltasig moment?

*To sum it up, all of the lifelong friendships I have made. Two of my closest friends are brothers in Deltasig that I met while part of the Tampa Bay Alumni Chapter. They are both on the East Coast, so I don't see them as much as I would like. Even though I see them in person every year or two, we stay in touch and it's great to keep those connections and friendships as we have grown in our personal and professional lives.*

#### How have you seen the effects of your giving firsthand?

*As a District Director, I was able to see my support in guiding brothers who were eager to learn and grow their chapters. In addition, I'm able to make monetary donations to the Fraternity and it is rewarding to see the well-deserved brothers receiving scholarships and financial support from Delta Sigma Pi.*



## Lifetime Giving Levels

(as of 7/13/2018)

\*Denotes Deceased

Giving back to Delta Sigma Pi is one of the finest traditions of our Fraternity. Deltasigs are committed to furthering a higher standard, expressed through a lifetime of commitment and involvement. The Leadership Foundation lifetime giving levels celebrate those supporting Delta Sigma Pi at the highest levels.

### SUSTAINER

\$250,000 - \$499,999

William E. Dozier\*, *Texas-Austin*  
Sidney A.\* and Ruth "Buttercup"  
Sparks, *Texas-Austin/Deltasig*  
*Friend*

### CENTURION

\$100,000 - \$249,999

Clyde Kitchens/Thoben Elrod  
Foundation (Kappa Chapter  
Lodge/Georgia State)  
Deltasig House Corporation  
(Northwestern-Chicago)  
Charles I. "Buzz"\* and Ruth S.  
"Stonie"\* Sutton, *Arizona State*  
(both)  
Victor A. Tabor\*, *Louisiana Tech*  
Philip H. Turnquist, *Indiana State*  
Melvin E. Wolfe\*, *Northwestern-*  
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### FIFTH FOUNDER

\$50,000 - \$99,999

Alpha Theta House Corporation  
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R. Benjamin Collum, Jr.,  
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*Fullerton*  
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*San Francisco State*  
Vincent C. and Sandra L.  
Shoemaker, *Northern Colorado/*  
*Missouri State*  
Joseph T. and Kimberly A. Ward,  
*Lewis (IL) (both)*  
James A. "Duckie" and Derry  
Robson Webb, *Houston (both)*

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\$25,000 - \$49,999

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*Sacramento*  
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Sean T. and Andrea Fridly Boyd,  
*George Mason (VA)/California-*  
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Gregory J. Koch\*, *Missouri State*  
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Alumni Chapter  
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*State (MN)*  
North Central Province  
James F. Pendergrass, *Southern*  
*Mississippi*  
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Clifford "Sparky" Graves, *Penn*  
*State-Erie*  
Shanda R. Gray, *Missouri State*  
Shawn and Jeanne K. Gregory,  
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(Continued on page 32)

## Leadership Foundation Board of Trustees

The Delta Sigma Pi Leadership Foundation Board of Trustees constitutes an outstanding volunteer team of business executives and community leaders. The Board of Trustees has the responsibility to champion philanthropic giving, develop policies, establish strategic direction and monitor the financial health of the Leadership Foundation. For contact information, visit [dsp.org/foundation](http://dsp.org/foundation).

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(Continued from page 31)

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## Memorial and Honorary Gifts

(as of 6/30/2018)

Throughout the year, many Deltasigs make gifts in memory or in honor of brothers or friends of Delta Sigma Pi. A letter acknowledging the gift is sent to the honoree or to the family, in the case of a memoriam.

### In Memory of:

John Cookson  
 June Cookson  
 Bylli Daniels  
 Damon Fawcett  
 Mary Garcia  
 Ronald Hoag  
 Dale R. Hopkins  
 Susan S. Lackey  
 Robert A. Mocella  
 Linda Pittman-Rooney  
 Claudia Stebelski  
 Richard "Nick" Steinkrauss  
 Victor A. Tabor  
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### In Honor of:

William Adcock  
 Adrian Aguilera  
 Jennifer Aichele  
 Akshaay Arora  
 Jeff Berlat  
 Patrick Blystone  
 Patrick Bonfrisco  
 Daijah Bridgett  
 James Busch  
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 Pauline Kerr  
 Erica Kolsrud  
 Blair Korte  
 John Laska  
 Joyce Lawrence  
 Patrick Leahy  
 Eric Leonard  
 Michael Lewis  
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 Michael Mallonee  
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 Henry McDaniel  
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## 2017-2018 Honor Roll of Donors

\* Denotes Deltasig For Life Donor

The Delta Sigma Pi Leadership Foundation is proud to present the Honor Roll of Donors. This list recognizes those who made a gift between July 1, 2017 and June 30, 2018. The number in parenthesis after the name indicates consecutive years of giving \$100 or more based on the Foundation's fiscal year. The full Honor Roll of Donors, including the Foundation Level (\$100-\$499 in contributions during 2017-2018) is published at [dsp.org/foundation](http://dsp.org/foundation).

### OLD GOLD SOCIETY

\$10,000-\$24,999

Sean T. and Andrea Fridly Boyd (5),  
*George Mason (VA)/California-Riverside*  
Steven J. Lambros (7), *St. Cloud State (MN)*  
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Philip H. Turnquist (24), *Indiana State*

### TRUSTEE SOCIETY

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Jeffrey D. and T. Joelle Berlat (23),  
*Houston (both)*  
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Ruben C. Johnston\* (8), *Nevada-Las Vegas*  
Stacy Jordan\* (22), *Georgia Southern*  
Brian P.\* and Amelia B.\* Krippner (28),  
*Truman State (MO) (both)*  
Norman Kromberg\* (27), *Nebraska-Lincoln*  
Kevin W.\* and Kelly J.\* Rabin (16),  
*Seattle-Pacific Northwest/Drake (IA)*  
Vincent C. and Sandra L.\* Shoemaker (17), *Northern Colorado/Missouri State*  
Eddie E. and Jacqueline Stephens (23),  
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Michael A. Vitale\* (4), *Rider (NJ)*

### CROWN & DELTA SOCIETY

\$2,500-\$4,999

Elizabeth Brewer (5), *Tampa (FL)*  
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Gamma Psi Chapter (7), *Arizona*  
Jillian E. Gartner\* (3), *Drake (IA)*  
Aaron P. Gross\* (4), *Pittsburgh*  
Gerald E. Hotwagner\* (14), *Oklahoma State*  
Randy L. Hultz (29), *Truman State (MO)*  
Onuka Ibe\* (7), *Truman State (MO)*  
Marlow B. Kee (2), *Missouri-Columbia*  
Laurence J. Mroz\* (11), *Penn State-Erie*  
Rho Psi Chapter (3), *South Florida-St. Petersburg*  
William C. and Sherry L. Schilling (24),  
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Jodi L. Schoh\* (9), *Wimona State (MN)*  
Charles A. Weening\* (5), *St. Peter's (NJ)*  
Mark R. Wernette\* (4), *Midwestern State (TX)*

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Gail P. Baumer\* (6), *Buffalo (NY)*  
Leonard A. Bedell (10), *Texas A&M-Kingsville*

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Peter G. Bjelan (21), *DePaul (IL)*  
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Amy L. Briggs\* (14), *Minnesota State*  
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Brian K. Judd\* (6), *San Francisco State*

Kyle E. Junk (9), *Penn State-Erie*  
Robert J. Kamerschen (10), *Miami-Ohio*  
Adam C. Katch\* (8), *Iowa State*  
Darin D. Katzberg (16), *Nebraska-Lincoln*  
Robert L. Kemp (12), *Marquette (WI)*  
Aimee S. King\* (5), *Colorado-Colorado Springs*  
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Michelle L. Mahoney (19), *Purdue-Fort Wayne*  
Michael R. Mallonee and R. Benjamin Collum, Jr. (33), *Oklahoma/Phoenix-Thunderbird*  
Andrea D. Mathews (2), *Cal Poly-San Luis Obispo*

(Continued on page 34)



The Deltasig For Life Donor (DFLD) program is a meaningful and sustainable way for members to exhibit their lifelong commitment to Delta Sigma Pi by pledging to support the Leadership Foundation's annual fund through monthly or quarterly automatic credit/debit card gifts. When you give to the Leadership Foundation as a Deltasig ForLife Donor, your tax-deductible gift has exponential impact.

Whether you're an alumni, collegiate, pledge, colony member, or friend, you can become a Deltasig For Life Donor. Join the program today and start seeing the difference your gifts can make.



\$120 per year  
(\$10/month; \$30/quarter)



\$300 per year  
(\$25/month; \$75/quarter)



\$600 per year  
(\$50/month; \$150/quarter)



\$1,200 per year  
(\$100/month; \$300/quarter)



\$2,400 and greater per year

DFLD members achieving Honor Roll status are noted with asterisk on the Honor Roll of Donors. A complete listing of all Deltasig For Life Donors is available at [dsp.org/JoinDFLD](http://dsp.org/JoinDFLD). ▲

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 North Central Province (2)  
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 Laurie Gail Senko\* (8), *Arizona State*  
 Luke Shanks, *North Texas*  
 Mitchell B.\* and Velvet A.\* Simmons (24), *Southern Mississippi/Louisiana-Monroe*  
 W. Michael and Debra T. Sinclair (4), *South Florida-Tampa (both)*  
 Patricia A. Smith\* (9), *Akron (OH)*  
 Michael S. Southard (4), *Tampa (FL)*  
 Southern Province (8)  
 Daniel L. Tracy\*, *Truman State (MO)*  
 Joseph T.\* and Kimberly A.\* Ward (20), *Lewis (IL) (both)*  
 Tyler C.\* and Kellsey Wash, *Chicago/Deltasig Friend*

## LEADERSHIP SOCIETY \$500-\$999

Gus L. Allen\*, *Western Kentucky*  
 Christopher W. Anderson (3), *Winona State (MN)*  
 Aaron F. Berger\*, *Arizona State*  
 Jeremy Bloch (14), *Rider (NJ)*  
 Patrick A. Bonfrisco (12), *Cal State-Fullerton*  
 Richard Brandt, *Tampa (FL)*  
 Carrie Sagel Burns\* (5), *Mercer (GA)*  
 Thomas B.\* and Elizabeth\* Calloway (17), *Penn State-Erie/Penn State-State College*  
 J. Barrett and Kimberly W. Carter (21), *Georgia State/Clemson (SC)*  
 Eddy Chiochetti (11), *Kent State (OH)*  
 William C. Clark III (18), *Louisiana Tech*  
 Tony and Karen S. Coe (4), *Cal Poly-Pomona/Texas-San Antonio*  
 Beth Cookson, *Deltasig Friend*  
 Melinda Cooper-Polakoff\* (2), *Cal State-Northridge*  
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 Allan E. Davis (24), *Kansas*  
 Paul P. Dawson\*, *Wayne State-Michigan*  
 Matthew P. and Wendy L. Delehaunty (3), *Missouri State/Eastern Illinois*  
 Lindsay D. Dilger\* (7), *Missouri-Columbia*  
 Conchita N. Dixon\* (11), *Penn State-Erie*  
 Karla E. Edwards\* (7), *Akron (OH)*  
 C. Dean and Heather Bailey Ferguson (11), *Georgia State/Tampa (FL)*  
 David Judd and Kerry Davis\* Florell (2), *Nebraska-Omaha/Drake (IA)*  
 Marc P. and Marilyn D. Franson (34), *Drake (IA)/Loyola-New Orleans*

Elina Fred\*, *Hawaii-Hilo*  
 Chelsey Garner\*, *Nebraska-Lincoln*  
 Timothy D. Gover (10), *Southern Methodist (TX)*  
 Bernard Charles Griesinger, *Miami-Ohio*  
 Claude H. Grizzard (30), *Florida State*  
 David M. Grubb (4), *Akron (OH)*  
 Calvin R. Hugins, *South Florida-Tampa*  
 Thomas Haliburton\* (3), *Western Kentucky*  
 Darlene Harrison, *Deltasig Friend*  
 Frank P. Hodas\* (12), *George Washington (DC)*  
 Crystal A. Justice\* (7), *Pacific (CA)*  
 Michael C. and Elizabeth M. Keith (30), *Deltasig Friend/Bowling Green State (OH)*  
 Darrell E. Keller (10), *San Diego State*  
 Millard B. Kelley (10), *Kent State (OH)*  
 Luis F. Kingsbury, *Penn State-Erie*  
 Peter J. LaCava (17), *Bentley (MA)*  
 Mark Lee, *New York*  
 Darren J. and Kara Lenox (13), *DePaul (IL)/Ball State (IN)*  
 Paul V. Lorton, Jr.\* (2), *San Francisco*  
 Janene W. Markuske\* (9), *Central Florida*  
 Robert E. Matthews (6), *Wayne State-Nebraska*  
 David M. Mazur\* (8), *Penn State-Erie*  
 Courtney L. McGill\* (3), *Longwood (VA)*  
 Kelly J. Menke (17), *Houston*  
 Mary Moon, *North Florida*  
 Brian Moran, *Oklahoma*  
 Alan J.\* and Jennifer Bowen Movall, *Wayne State-Nebraska (both)*  
 Laura A. Mullen (9), *Texas A&M-College Station*  
 Patrick J.\* and Angela D. Murphy (4), *Georgia State (both)*  
 Noel M. Niles\* (6), *Albion (MI)*  
 Brandee Norris\* (9), *Ohio Dominican*  
 Laura E. O'Connell\* (2), *Northern Illinois*  
 Rick W. Parks (6), *Indiana State*  
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 Anne Cookson Porter, *Deltasig Friend*  
 Andrew J. Quinlan\* (5), *Lewis (IL)*

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 Matthew and Krista K. Aberle Richmond (7), *Nebraska-Lincoln (both)*  
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 Earl G. Rix (2), *Western New York*  
 Angela Schelp\* (8), *Central Missouri*  
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 Mark Smith\* (2), *North Florida*  
 John J. Sondag (14), *Lewis (IL)*  
 Space City Houston Alumni Chapter (2)  
 Renee D. Stewart\* (6), *Jefferson-East Falls (PA)*  
 Tampa Bay Alumni Chapter  
 Brandon D.\* and Mollie M. Trease (21), *Wayne State-Nebraska (both)*  
 Heather Troyer\* (12), *Washington-St. Louis*  
 Trevor J. Wilson (4), *Cal State-Chico*  
 William C. Woo\* (6), *San Francisco*

## SUPPORTER SPOTLIGHT

### Teresa Schudrowitz, St. Ambrose (IA)



#### What is your Delta Sigma passion?

*My passion is encouraging continued alumni involvement in order for collegiate members to realize there is so much more to Deltasig after college.*

*I didn't realize until I was an alumni just how powerful it is to be a part of the Fraternity. If it weren't for my first job after college being in a city that just so happened to have an alumni chapter (which I read about in that summer's DELTASIG magazine), I probably would not be involved today. My most inspirational, motivational and overall best memories of the Fraternity are from my involvement as an alumnus.*

#### Why is Delta Sigma Pi important to you?

*Delta Sigma Pi helps me grow as a person and a leader. Joining the Chicago Alumni Chapter when I first moved to Chicago introduced me to the city and new brothers. After 25 years plus as a part of the Fraternity, I know that no matter where I go or what life sends my way, I can count on my brothers for fun times, professional guidance, support and to just be there for me.*

#### Who in the Fraternity mentors you?

*There are way too many to name. Dr. Floyd Begin, my chapter advisor, was my first Fraternity mentor. He had confidence in my abilities and encouraged me to take leadership positions that I otherwise would not have taken. Brothers in the Chicago Alumni Chapter have also been a huge inspiration. Mentors from the chapter encouraged me to attend my first Grand Chapter Congress in 1999 and supported me when I made the decision to move back to Wisconsin.*

## Living Legacy Society Members

(As of 7/11/2018)

\*Denotes deceased

The Living Legacy Society is a planned giving program recognizing those investing in Deltasig's future in a special way. Through their planned gifts, these individuals help ensure a Delta Sigma Pi legacy of future generations of business leaders. You can join the Living Legacy Society by making a provision in your will or trust, or by naming the Leadership Foundation as a life insurance beneficiary. The Leadership Foundation salutes the following who have made a special investment in the future by joining the Living Legacy Society.

Jennifer R. Aichele, *Cal State-Sacramento*  
 Christopher W. Anderson, *Winona State (MN)*  
 William E. Beatty\*, *Rochester Tech (NY)*  
 Jeffrey D. Berlat, *Houston*  
 T. Joelle Berlat, *Houston*  
 Shannon Marie Berry, *East Tennessee State*  
 Peter G. Bjelan, *DePaul (IL)*  
 Frederick J. Bohling\*, *Marquette (WI)*  
 Patrick A. Bonfrisco, *Cal State-Fullerton*  
 Shane T. Borden, *Central Florida*  
 Sean T. Boyd, *George Mason (VA)*  
 Michael Z. Brenan, *Miami-Florida*  
 Paul G. Brodie, *Texas-Arlington*  
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 Charles Brown, *San Diego*  
 Lisa Brown, *Cal Poly-San Luis Obispo*  
 Russell E. Brown, *Arizona State*  
 Robert G. Busse\*, *Rutgers-Newark (day) (NJ)*  
 J. Barrett Carter, *Georgia State*  
 Mark A. Chiacchiari, *Pennsylvania*  
 Michelle L. Chiacchiari, *Boston Alumni*  
 Anna M. Clark, *New Mexico*  
 R. Benjamin Collum, Jr., *Phoenix-Thunderbird*  
 Fred Diamond, *Florida*  
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 William E. Dozier\*, *Texas-Austin*  
 C. Robert Drake\*, *Miami-Florida*  
 Theresa J. Drew, *Northern Arizona*  
 Mitchell A. Epstein, *Florida*  
 Richard B. Featherston, *North Carolina-Chapel Hill*  
 Heather Bailey Ferguson, *Tampa (FL)*  
 Clifford "Sparky" Graves, *Penn State-Erie*  
 Shanda R. Gray, *Missouri State*  
 Walter A. Henderson, *New Mexico State*  
 John V. Henik, *Indiana Northwest*  
 Ronald C. Higgins, *Truman State (MO)*  
 Gregory W. Howell, *Pacific (CA)*  
 Randy L. Hultz, *Truman State (MO)*  
 Brian K. Judd, *San Francisco State*  
 Kyle E. Junk, *Penn State-Erie*

Haili A. Kamahele, *Cal State-Sacramento*  
 Aimee S. King, *Colorado-Colorado Springs*  
 Brian P. Krippner, *Truman State (MO)*  
 Norman Kromberg, *Nebraska-Lincoln*  
 Renee M. Kuhlman, *Bellarmine (KY)*  
 Erika L. Lakey, *New Mexico*  
 Brian Leonard, *Washington State*  
 Lori Lucas Barbara, *Baylor (TX)*  
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 Kristen Bray McDaniel, *Central Missouri*  
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 R. Nelson Mitchell\*, *Johns Hopkins (MD)*  
 Mary Moon, *North Florida*  
 Denita J. Morin, *Georgia State*  
 Joan L. Nason, *Bowling Green State (OH)*  
 Noel M. Niles, *Albion (MI)*  
 Charles L. Nilsen, *Akron (OH)*  
 Kenichi E. Nishikawa, *San Jose State*  
 Laura E. O'Connell, *Northern Illinois*  
 Richard J. Parnitzke, *Buffalo (NY)*  
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 Corey D. Polton, *Cal State-Fullerton*  
 Kelly J. Rabin, *Drake (IA)*  
 Sharlene Reyes, *Cal State-Northridge*  
 John D. Richardson, *Arizona State*  
 Mark A. Roberts, *San Francisco*  
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 Kevin M. Salazar, *Cal State-Fullerton*  
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 John A. Watton, *Florida Atlantic*  
 Derry Robson Webb, *Houston*  
 James A. "Duckie" Webb, *Houston*  
 Mark R. Wernette, *Midwestern State (TX)*  
 Lester J. White\*, *New York*  
 Melvin E. Wolfe\*, *Northwestern-Evanston (IL)*  
 Jeffrey E. Zych, *DePaul (IL)*

## Matching Gifts

Many employers (companies, corporations, foundations, etc.) have matching gift programs to incentivize employees to make gifts to certified charitable foundations, including the Delta Sigma Pi Leadership Foundation. Taking advantage of the opportunities can often double or even triple your Deltasig giving. The following list of employers provided matching gifts in 2017-2018:

Amsted Industries, Inc.	Humana, Inc.	The Boeing Company
AT&T, Inc.	Intuit, Inc.	The Coca-Cola Company
Best Buy Co., Inc.	John Hancock Financial	The Union Pacific Railroad
Cardinal Health, Inc.	Microsoft Corporation	Thermo Fisher Scientific
Costco Wholesale Corporation	Milliman, Inc.	Thomson Reuters Corporation
Deere & Company	Progressive Insurance Foundation	U.S. Bancorp
Delta Sigma Pi Fraternity	Sanofi Foundation	United Technologies Corporation
DST Systems, Inc.	SAP Software Solutions	Verizon Wireless
General Electric	Simons Foundation	Yum! Brands, Inc.
Google, Inc.	TE Connectivity Ltd.	

## Top Matching Gift Companies for All Philanthropic Giving

(Source: Double the Donation)

General Electric	State Street Corporation	Johnson & Johnson
Soros Fund Management	ExxonMobil	Choice Hotels
BP (British Petroleum)	CarMax	Microsoft
Gap Corporation		

## 2018 Scholarship Recipients

The Delta Sigma Pi Leadership Foundation is proud to announce that through the generosity of countless Delta Sigma Pi brothers and friends, nearly \$60,000 in academic scholarships was awarded in 2018. More than 500 applications were received from 214 Deltasig applicants, a 50 percent increase from 2017. Applications are due by June 15 of each year, and are available at [scholarships.dsp.org](http://scholarships.dsp.org) by February 15.

### Founders' Memorial General Undergraduate Scholarships

Jacey Adler, *Syracuse (NY)*  
Victoria Brier, *Lewis (IL)*  
Christine Ho, *Missouri-Kansas City*  
Jackson McElroy, *Kansas*  
Sharmita Porshia, *Georgia Southern*  
Xavier Ruiz-Sanchez, *Cal State-Chico*  
Elizabeth Sheill, *Grand Valley  
State (MI)*  
Ian Silverman, *Colorado-Boulder*

### Melvin Wolfe Undergraduate Scholarships

Courtney Kendzierski, *Shepherd (WV)*  
Brooke West, *Clemson (SC)*  
**Graduate Study Scholarships**  
*In Memory of Howard B. Johnson, Thomas  
M. Mocella, Lester H. White and Ben H.  
Wolfenberger*  
Samantha Crumrine, *Angelo State (TX)*  
Mercedes Landry, *Texas A&M-Corpus  
Christi*  
Allan Schuster, *Texas-Arlington*

### Alpha Theta Chapter

Jamie Schaffer, *Cincinnati*  
Claire Wuich, *Cincinnati*

### Beta Chapter

Christopher Flinchbaugh, *Cincinnati*

### Beta Chapter-Robert O. Lewis

Zane Creek, *Missouri-St. Louis*

### Beta Chapter-Robert A. Mocella

Hunter Kuta, *Iowa State*

### Beta Chapter-James D. Thomson

Brennen Feder, *Arizona*

### Beta Gamma Chapter

Jamie Morris, *South Carolina*

## SCHOLARSHIP SPOTLIGHT

### Clayton Buckaloo, *South Carolina* Turnquist Scholarship Recipient

#### How does this scholarship benefit you and your growth as a professional?

*This scholarship, beyond serving as an incredible tool and gesture of support for my academic and professional career, allows me to pay it forward. Receiving this scholarship award better enables me to have financial control over my future so that I can turn around and support future students with big dreams and a desire to seize all the opportunities that higher education can provide.*

#### Is there a Deltasig you look up to/who mentors you?

##### Who and why?

*My big brother, Dana Reilly, is a Deltasig whom I have looked up to since I was a pledge when she welcomed me into the brotherhood. With her insight and attention, she played a valuable role in my professional development, while also serving as a role model. She inspires me to always try, and her passion radiates through everything she does. Dana takes calculated risks in her professional career and views herself as a global citizen. I am very grateful to call her my big, my brother and my friend.*

#### What has been your favorite Deltasig moment?

*The past four years have been a series of outstanding Deltasig moments, for which I am incredibly grateful. The most recent example includes how two brothers joined me on a sponsored road trip to launch a podcast assessing what is on the minds of college students across the country. It was inspiring, reflective and incredibly fun. I cannot imagine having done this 4,100 mile adventure with anyone other than my brothers.*



**Bob and Dorothy Busse/Georgia/  
Southeastern Region**  
Donald Williams, Jr., *Mercer (GA)*  
**Central Region-Jeffrey L. Philippi  
(Victor A. Tabor)**  
Emily Clinton, *Illinois State*  
**Chicago Alumni Chapter-Thomas  
Mocella**  
Erin Lippert, *Loyola-Chicago*  
**Chicago Alumni Chapter-H.G. "Gig"  
Wright Graduate**  
Biyanka Shah, *Valparaiso (IN)*  
**Collum-Mallonee LGBT**  
Jinny Choi, *Bentley (MA)*  
**Denver Alumni Chapter**  
*In honor of Elizabeth Fitz*  
Marcos Rosell Pérez, *Colorado State*  
Melissa Speelman, *Denver*  
**Eta Psi/Thomas W. Tanner (Victor A.  
Tabor)**  
Suha Kirani, *Houston*  
**Epsilon Phi-H. Nicholas Windeshausen**  
Stephanie Phang, *Cal State-Sacramento*  
**Grand President's Circle**  
Reilly Berk, *Kent State (OH)*  
Stephanie Hidalgo, *San Diego*  
**Gulf South Region-Frank M. Busch  
(Victor A. Tabor)**  
Kaycie Kennison, *Louisiana-Lafayette*  
**Gulf Western Region (Victor A. Tabor)**  
Aurora Canales, *Texas A&M-Kingsville*  
**Iota Nu Chapter**  
Huihua He, *Truman State (MO)*  
**Kappa Chapter-Daniel E. Plaster**  
Sarai Paul, *Georgia State*  
**Steven J. Lambros/Theta Tau Chapter**  
Merlyn Jensen, *St. Cloud State (MN)*  
**Kappa Upsilon-Ann Marie Janes  
Memorial**  
Rashini Gardiya Punchihewage, *Winona  
State (MN)*  
**Skip and Lois Loomis Western Province**  
Carley Haro, *Orange County (CA)*  
**Alfred Moroni/Epsilon Psi**  
Kel Nesbitt, *Christian Brothers (TN)*  
**Mu Tau Chapter-Brian Bell**  
Justin Shin, *George Mason (VA)*  
**North Central Province**  
Rebecca Rizer, *Albion (MI)*  
**Northeastern Province**  
Morgan Land, *Cincinnati*  
**Nu Chapter**  
Jessica Steiner, *Ohio State*  
**Pi Chapter Justin Lawrence Elliott  
Memorial**  
Katherine Vocelka, *Georgia*  
**John D. Richardson/Gamma Omega  
Chapter**  
John Remy, *Arizona State*

The Delta Sigma Pi Leadership Foundation Trustees thank the following committee members who devoted many hours reviewing and selecting the scholarship/fellowship recipients: James 'Duckie' Webb, *Houston*, who served as chair; Gail Baumer, *Buffalo (NY)*; Frank Busch *Spacy City Houston*; Linda Dorn, *Winona State (MN)*; Ruben Johnston, *Lincoln/Greater Nebraska*; Terri Kane, *Buffalo (NY)*; Kathy Lazo-Thompson, *New York*; Beth Losik, *Atlanta*; Mike Mallonee, *Oklahoma*; Allan Schuster, *Texas-Arlington*; Eddie Stephens, *Miami-Florida* and Mark Voyda, *DePaul (IL)*. Visit [scholarships.dsp.org](http://scholarships.dsp.org) to apply for 2019 scholarship opportunities.

**South Pacific Region**  
Lynn Tu, *Southern California*  
**St. Louis Alumni Chapter/Stephanie  
DeGuire Memorial**  
Taylor Branstetter, *Lindenwood (MO)*  
**Southern Province Ashley Harrison  
Memorial**  
Elizabeth Hicks, *Florida Southern*  
**Space City Houston Alumni (Gulf  
Western Region)**  
Alexander Ishin, *Texas A&M-College  
Station*

**Francis and Margaret Steinkrauss/  
New England Chapters**  
Aarambh Pradhan, *Northeastern (MA)*  
**Dr. Philip H. Turnquist Southern  
Province**  
Clayton Buckaloo, *South Carolina*  
**Tampa Bay Area**  
Savannah Dempsey, *Florida Southern*  
**Xi Phi Chapter**  
Kristof Torok, *Massachusetts-Boston*

## Chapter Educational/Travel Grants

In addition to the scholarships awarded through endowed funds, the Leadership Foundation also provides grants to chapters. The following funds will be available in 2019 to the chapters and respective areas listed below. Visit [dsp.org/foundation/scholarships](http://dsp.org/foundation/scholarships) to learn more.

**Alpha Theta Chapter Scholarship and  
Grant Fund**  
Alpha Theta, *Cincinnati*  
**Anne P. Cohen and Marc M. Cohen  
Leadership Fund**  
Iota Mu, *Georgia College & State*, and Eta Xi, *Philadelphia*  
**Bjelan-Prezioso Alpha Omega Grand  
Chapter Congress Travel Fund**  
Alpha Omega, *DePaul (IL)*  
**John and June Cookson Memorial – Mid-  
Atlantic Region Travel Fund**  
Mid-Atlantic Region Collegiate Chapters  
**Kappa Lambda Chapter Leadership Fund**  
Kappa Lambda, *Binghamton (NY)*  
**Clyde Kitchens/Thoben Elrod Leadership  
Fund**  
Kappa, *Georgia State*, and Atlanta Alumni  
**Steven J. Lambros Theta Tau Leadership  
Fund**  
Theta Tau, *St. Cloud State (MN)*

**Mike Mallonee "Where Leadership  
Begins" Fund**  
South Central Province Collegiate Chapters  
**Corey Polton Hawaii Chapters Travel  
Fund**  
Lambda Psi, *Hawaii-Hilo*, and Rho Chi, *Hawaii-Manoa*  
**John D. Richardson/Gamma Omega  
Chapter Fund**  
Gamma Omega, *Arizona State*  
**Eddie and Jacquie Stephens South Atlantic  
Travel Fund**  
Beta Omega, *Miami-Florida*; Delta Iota, *Florida Southern*; Zeta Phi, *Florida Atlantic*; and Theta Sigma, *Central Florida*  
**Victor A. Tabor Chapter Grants**  
Gulf South, Gulf Western and Southwestern  
Region Collegiate Chapters

**Get Involved! Please note:** Contact information is listed here for cities where alumni chapters are currently franchised as of January 2. There are alumni members organizing groups in other cities listed. They are noted with a city name only. For contact information on these organizing groups, or to start a group in an area not already listed, please email [alumni@dsp.org](mailto:alumni@dsp.org), call (513) 523-1907 x223, or check online at [www.dsp.org](http://www.dsp.org).

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City only listed.

## MARK YOUR CALENDAR

**2019**

**January 1**

Deadline to submit content for *The DELTASIG* (March)

**January 10-11**

Fraternity Board Meeting—St. Louis

**January 11-13**

Presidents' Academy—St. Louis

**February 8-10**

Northeastern LEAD Provincial Conference & Council Meeting—Philadelphia

**February 15**

Volunteer Training Workshop—Irvine/Orange County

**February 15-17**

Western LEAD Provincial Conference & Council Meeting—Irvine/Orange County

**February 22-24**

North Central LEAD Provincial Conference & Council Meeting—Chicago

**February 24**

Volunteer Training Workshop—Chicago

**March 1-3**

Southern LEAD Provincial Conference & Council Meeting—Atlanta

**March 2**

Career Achievement Banquet for Elliott Ferguson—Atlanta (occurs during the Southern LEAD Provincial Awards Banquet)

**March 3**

Volunteer Training Workshop—Atlanta

**March 8-10**

South Central LEAD Provincial Conference & Council Meeting—Baton Rouge (LA)

**April 25**

National Alumni Day

**August 13**

Service Event—Atlanta

**August 14-18**

52<sup>nd</sup> Grand Chapter Congress—Atlanta

**October 11-12**

Syracuse (NY) LEAD School

**October 18-19**

Detroit (MI) LEAD School

**October 25-26**

Portland (OR) LEAD School

**November 1-2**

Kansas City (MO) LEAD School

**November 7**

Founders' Day

**November 8-9**

Lexington (KY) LEAD School

## Minutes in Seconds from August 2-3, 2018 Board Meeting

### Interim Mail Votes not previously reported:

- Added to Chapter President's duties to attend and actively participate in Presidents' Academy unless unable to attend. In such case, the president will find a substitute from the chapter's executive committee based on the line of succession of officers.

### At Meeting:

- Revoked charters of Iota Psi (Texas A&M-Corpus Christi) and Gamma Omicron (San Francisco) for hazing allegations.
- Elected 2016 COY Jen Huynh and current and recent Central Office staffers Kristin Marks, Joe Shaver, and Jeff Winther to Golden Council.
- Installed 2018 COY Travis Brodbeck as a grand officer.
- Approved funding for a hands-on community service event at the 2019 GCC.
- Noted that although Make a Difference Day lost its primary sponsor, the Fraternity will continue the program. References to the sponsor will be removed from the website.
- Eliminated the National Marketing and Communication Committee as a standing committee.
- Approved Volunteer Online Leadership Training (VOLT) to provide training to connect DDs and RVPs across the country and to also provide personal growth opportunities.
- Clarified Provincial and Regional Awards Committee organization and added instructions for dealing with failure of committees to select winners.
- Removed "national" from eligibility requirements on all chapter award applications. Chapters will need to meet all requirements to reach any award level.
- Approved addition of more detailed criteria used to evaluate Helmet candidates.
- Approved recommendation to have costs of all helmet awards (and frames) paid for by the Fraternity (50%) and Foundation (50%).
- Approved renewal of the operating agreement between Leadership Foundation and Fraternity with minor changes. (The Foundation Trustees had previously approved.)
- Approved Leadership Foundation grant request funding prioritization for 2019-20. The Foundation Trustees later approved.
- Failed recommendation from Beta Epsilon Chapter/South Central Province to change the chapter fundraising chair to a vice president position.
- Approved recommendation to require colonies to attend national events (LEAD School, LEAD Provincial Conference, or Grand Chapter Congress) in order to officially petition the National Fraternity for a charter.
- Provided feedback on possible changes/improvements to structure and content of LEAD events including changing CMP requirements, offering more local "geographically-based" events and more. Concerns about standardization of programming were noted.
- Approved renaming the *Manual for Pledge Education* to *The Crown and Delta*. The 2018 edition, in addition to the new name, is also being improved with full-color and having it perfect bound versus saddle-stitched (stapled).
- Approved draft agenda for the 2019 GCC educational programming.
- Approved 2019 GCC Budget, which includes registration fee rates. Registration will be made available in the coming months.
- Approved providing ribbons at GCC to collegiate brothers representing chapters reaching Chapter of Excellence or Chapter of Recognition during the fiscal year preceding Congress. ▲



### Deltasig Welcomes New Consultant

Over the summer, the Central Office welcomed Jasmin Flores, *Nevada-Reno*, as an Educational and Leadership Consultant (ELC). Jasmin graduated with a Bachelor's of Science in Business Administration with an emphasis in management, and served her chapter as senior vice president, vice president-scholarship & awards and vice president-pledge education. As an ELC, Jasmin focuses on chapter operations and chapter visits, which include officer training. In her free time, she enjoys traveling, watching basketball, crafting and baking. ▲

### Welcome New Partner: Absolute Internship!

Absolute Internship works with over 700 industry-leading companies around the world to provide college students with the opportunity to travel the globe while developing their personal and professional skill set in an internship abroad. They help inspire young, ambitious students to follow their passion in an international environment. Their internship program covers housing, visa support, exciting weekend trips to the best sights around, a prestigious career speaker series, networking, transportation in the selected city and so much more. Leave your comfort zone behind and join students from across the globe on an international adventure! [dsp.org/absolute](http://dsp.org/absolute) ▲



**ABSOLUTE  
INTERNSHIP**



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CHANGE SERVICE REQUESTED



Delta Sigma Pi is for life (and always an adventure) as pictured here with 12 Deltasigs on a Douro River Wine Cruise through Portugal and Spain in July to visit amazing historical sites, see beautiful countryside and vineyards and be immersed in port and other local flavors.

Brothers included PGP Norm Kromberg; Golden Council Mary Moon; Golden Council and LF Honorary Trustee James "Duckie" Webb; Derry Webb, *Houston*; LF Trustee Emeritus Jeff Berlat; Golden Council Joelle Berlat; Golden Council and LF Trustee Emeritus Eddie Stephens; Jacquie Stephens, *Florida Atlantic*; Golden Council and LF Trustee Emeritus Greg Howell; Laura Howell, *Nevada-Las Vegas*; National Organizational Development Committee Chair and Golden Council Jodi Schoh; and Associate ED: Education & Events Shanda Gray. Even before the cruise began, more Deltasigs gathered with this group in Portugal including PGP Kathy Jahnke; Cameron McSpadden, *Angelo State (TX)*; Golden Council Cindy Collum McSpadden; Troy Brown, *Baylor (TX)*; Laura Mullen, *Texas A&M-College Station*; and LF Trustee Emeritus Jen Aichele to see the sights.