

Delta Sigma Pi Petition

Estimated Completion Date: October 13th, 2018

The Old Dominion University Colony of

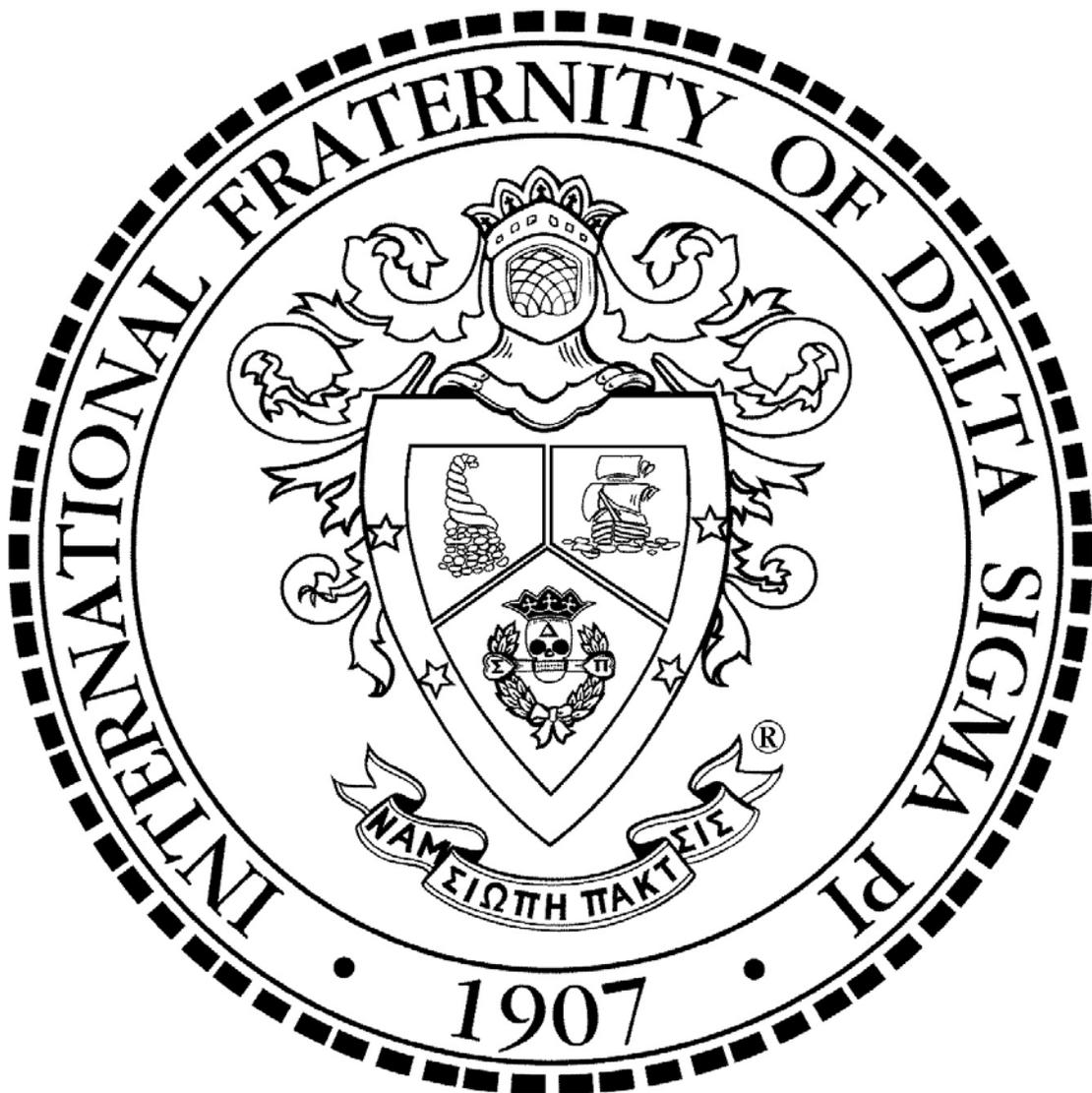


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Our Cause to Petition

TO THE BOARD OF DIRECTORS OF THE INTERNATIONAL FRATERNITY DELTA SIGMA PI

Dear Board of Directors,

We, the members of the Old Dominion University Colony, do hereby petition for a Chapter Charter of the International Fraternity of Delta Sigma Pi. The Old Dominion University Colony was established exclusively for the purpose of association of Delta Sigma Pi. We continue to maintain the ideas for the International Fraternity of Delta Sigma Pi after which the colony has styled itself. Proof includes our utmost level of professionalism, display of enthusiasm of commitment, community involvement, and strong brotherhood.

We vow to uphold the rules, regulations, and standards of Delta Sigma Pi as set forth in the Bylaws in the purpose of a Chapter Charter and continuing association with the Fraternity.

Thankfully the members of the Old Dominion University Colony. Our signatures follow:



Sean Allen



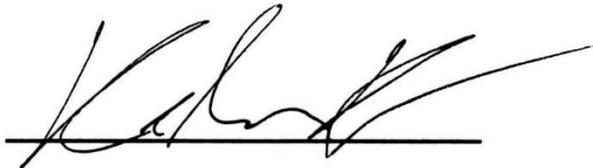
Kenneth Ampy



Rebecca Angerome



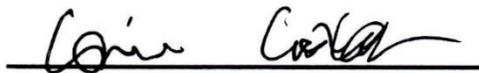
Ethan Ayoub



Kelvin Brown



Jahan Cannon



Colin Carpenter



Josh Cenat



Selene Cervantes



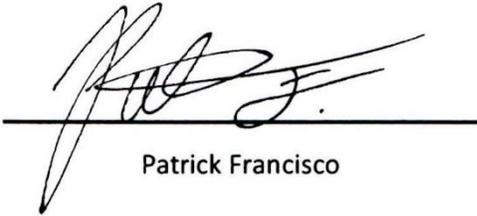
Rachel Connolly



Madison DeClute



Kate Felsberg



Patrick Francisco



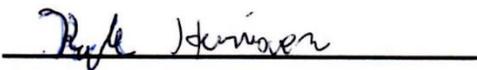
Keyan Gant



Ignacio Gonzalez



Hans Gottschalk



Kyle Harrison



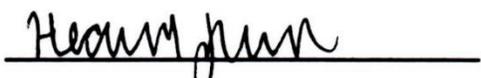
Amanda Hooverson



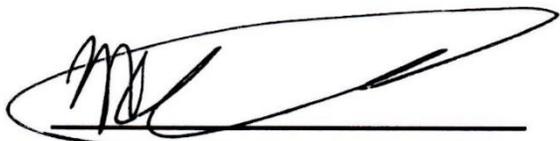
Gabriela Jimenez



Carter Johnson


Heaven Jones


Aric Justice


Mouhamed Ly


Kiersten Mannino


Tiffany McHugh

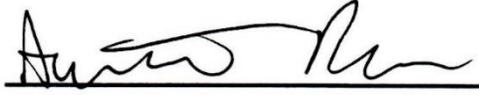

Sofia Morena


Ajuanae Nelson


Liliana Ramirez


Phillip Reavis

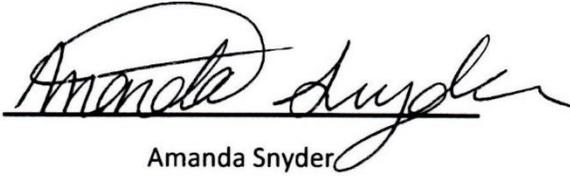

Michael Ripani



Austin Ross



Evan Scott



Amanda Snyder



Bethany Southee



Michael Upson



Jay Verbanic



Mary Winchester

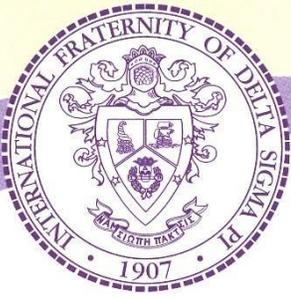


Christine Reinaman



DELTA SIGMA PI®

Letter of Recommendations



DELTA SIGMA PI®

ΔΣΠ

01 October 2018

Delta Sigma Pi – Board of Directors
C/O Delta Sigma Pi Central Office
330 South Campus Avenue
Oxford, OH 45056

Dear Board of Directors,

It is with great pleasure that I write to express my support for the Old Dominion Colony at the Old Dominion University (ODU) in Norfolk, VA, and ask that you grant them a chapter charter. The members of the Colony have shown great enthusiasm and dedication to move towards showing Delta Sigma Pi that they are ready to become a Chapter of the Fraternity.

Having Danielle Jennette and Ryan Taylor as co-District Directors for the Colony, they have shown nothing but support and willingness to guide the Colony in the right direction of becoming a Chapter. Carter Johnson, Colony President, and the Executive Team have worked diligently to show that the Colony has what it takes to become a Chapter. From the beginning with just a few interested members, the Colony has been successful in recruiting over 30 Colony members, as well as meeting all the requirements to become a Chapter.

The Colony already has strong faculty support with three faculty initiates if granted a charter, and the Colony is working hard to expand the faculty numbers, to include the Dean of the Business School. Delta Sigma Pi has a huge advantage to becoming the only Business Fraternity at ODU. Having the Colony become a Chapter, they will be the face of who we are as a Fraternity and have a strong character around campus. I look forward to call the Colony members, Brothers!

Fraternally yours,

/s/

Aimee S. King
Mid-Atlantic Regional Vice President
Mu Chi – #305

Andrew Cohen

As the faculty advisor for Delta Sigma Pi, it has been a pleasure to work with Carter Johnson and the rest of his colony and I enthusiastically support their quest to become a chartered fraternity. They have achieved the following goals in a very short time and are working diligently to become increasingly involved in the community.

- At the beginning of this semester they had a current roster of 33 members, with the expectation to add at least 20 new members to the colony to bring their membership total above 50 which will significantly exceed the requirement of having 25 colony members.
 - They have 3 other faculty members that would like to become faculty initiates. They plan to get at least one professor from each department in the business school to become involved with DSP. They are also working to initiate Dean Tanner as a DSP faculty initiate.
 - They have met the requirements for the amount of fundraisers conducted. They have completed 6 professional activities and have 4 additional activities in progress which will surpass the 8 activities required.
 - They have completed 4 community service events and have 2 additional events scheduled to meet the 6 events required.
 - They have established positive relations with other business organizations such as Beta Alpha Psi and the Finance Club.
 - They have attended every LEAD event since they became a colony. LEAD events are held by DSP every semester, where every collegiate chapter/colony has to attend one per semester. It stands for Leadership and Excellence Academies for DeltaSigs.
 - They plan to become very involved in the GoPro events that the business school offers.
 - They plan to keep holding professional activities and community service events that everyone can come to, not just members of the colony.
 - By the time they petition, they will have fulfilled all the financial obligations to be considered for a chartered fraternity.

Truly Yours,

Andrew H. Cohen
University Distinguished Teacher
Entsminger Fellow
Lecturer/Manager/Presenter
Gregory Lumsden Trading Room & Research Lab
2002 Constant Hall
Strome School of Business
Old Dominion University
Office 757-683-7004
Danielle Jennette

September 24th, 2018

To Whom It May Concern, I am writing this letter on behalf of the Old Dominion Colony. I have had the opportunity to observe and work with the members of the Old Dominion colony as their District Director for the past year and a half. Over the course of that time I have been able to watch them grow as a colony. They have not only increased their amount of colony members, but they have also taken it upon themselves to get many of their faculty members in the school of business to become involved as members as well.

Carter Johnson has stuck with the colony since the beginning and continues to remain as President of the Colony. He has showed great initiative in the past two semesters and has really helped the colony grow into what it is today. The entire Executive Board is very involved and well organized. I have become increasingly impressed with how well they have managed to get all of their events done in a timely manner as well as organize and plan events for the coming semester. They have been consistent with a time and place to meet every week and a majority of the Colony shows up.

The Old Dominion Colony has improved immensely over the past year and it has been a pleasure watching them grow as a Colony, as well as help them along the way to becoming a Chapter. Each and every colony member has played an important role in why the Colony continues to remain successful. I believe that they are ready to become a Chapter and that it is well-deserved. Becoming a Chapter is not an easy thing to do, and as hard as it has been for each of them, they have continued to stay involved and pushed through it together as a Colony, which to me speaks Brotherhood. It has been an honor being able to serve as their District Director and I hope to continue to do so when and if they do become a Chapter.

I highly recommend the Old Dominion Colony and think they deserve to become a Chapter after all of the hard work they have put forth. I would love nothing more than to call them Brothers.

Fraternally,

Danielle Jennette

District Director



DELTA SIGMA PI®

Old Dominion University

Introduction

Mission Statement:

Old Dominion University, located in the City of Norfolk in the metropolitan Hampton Roads region of coastal Virginia, is a dynamic public research institution that serves its students and enriches the Commonwealth of Virginia, the nation, and the world through rigorous academic programs, strategic partnerships, and active civic engagement.

Vision Statement:

Old Dominion University will be recognized nationally and internationally as a forward-focused metropolitan university with a collaborative and innovative approach to education and research that spurs economic growth, focuses on student success, engages civic and community partners, and uses its connections with the military and maritime industries and its exceptional strengths and leadership in related areas to provide practical solutions to complex, real world problems.



A Brief History

Old Dominion began its history in 1930, as a satellite campus for the College of William & Mary, which is the second oldest college in the United States. It also served as an extension for the Virginia Polytechnic Institute (Virginia Tech). Initially it started as a two-year college, but quickly became a four-year college when it was granted independence in 1962 to become Old Dominion College. The Board of Visitors changed the name to Old Dominion University after the college experienced considerable growth and expanded its research facilities.

Currently, Old Dominion has six major colleges which include: the College Arts and Letters, the Strome College of Business and Public Administration, Darden College of Education and Professional Services, Batten College of Engineering and Technology, the College of Health Sciences, the College of Sciences. The university has been offering master's degree programs since 1964 and they have been offering Ph.D.s since 1971. Old Dominion is always



looking to grow and develop its ever expanding campus. With a emphasis on diversity, ODU appeals to students around the world who want a rigorous academic program in a multicultural community. Also, with a focus on continuously teaching and recruiting new faculty members, ODU has been natioanly recognized for their faculty population.

Academic Programs

Old Dominion University has eight academic colleges. Here some quick facts about all of the colleges.

The College of Arts and Letters:

- 16 departments
- 56 undergraduate programs
- 11 graduate programs
- 300+ faculty publications
- 275 concerts, performances and exhibits

The Strome College of Business:

- 13 graduate programs
- 17 undergraduate programs
- 24,000+ alumni

Darden College of Education and Professional Services:

- 100+ academic programs
- 36,000+ alumni

Batten College of Engineering and Technology:

- 22 graduate programs
- 10 undergraduate programs
- 18,000+ alumni

The College of Health Sciences:

- 6 graduate programs
- 11 undergraduate programs
- 3 doctorate programs
- 400+ undergraduate enrollment

The College of Sciences:

- 19 undergraduate programs
- 13 masters programs
- 9 doctorate programs

The Campus



The statue of the lion is one of the most famous sights on Old Dominion University's campus. There is an old ODU tradition for students that they must ride the lion before they graduate.



Rollins Hall is the current administration building. The building was initially built in 1936, but was continuously added onto until the 1960s. This makes Rollins Hall one of the oldest buildings on ODU's campus.



DELTA SIGMA PI®

Strome College of Business

Brief History

The first M.B.A program at Old Dominion University was established in 1964. 2 years prior to the inception of the MBA program the college had officially separated from the College of William and Mary and Virginia Polytechnic Institute. In 1974 the college's MBA program received its first nationally recognized accreditation by the Association to Advance Collegiate Schools of Business (AACSB). Currently Old Dominion University is still one of 180 institutions that is accredited by the AACSB along with an additional specialized recognition from the AACSB for its accounting programs. The Department of Urban Studies and Public Administration was integrated into the MBA in 1985 as well as the college's first name change to the College of Business and Public Administration. Doctoral programs were not established until 1989 with the introduction of the business administration PH.D degree. After receiving an \$11 million donation towards the growth of entrepreneurship influenced programs and the Entrepreneurship Center from former graduate Mark Strome, chief investment officer for the Strome Group and Strome Investment Management L.P., the College of Business and Public Administration was renamed to the Strome College of Business. With over 54 years of studies and experience, the Strome College of Business stands today in the state of the art facilities,



Constant Hall
(Renovated in 2002)

Constant Hall and Strome Entrepreneurial Center, with more than 3,400 students enrolled in either its undergraduate, masters, or doctoral programs.

Degrees Offered Within the Strome College of Business

Undergraduate Programs

Accounting (B.S.B.A.)
Business Analytics (B.S.B.A.)
Database Administration (Information Systems & Technology, B.S.B.A.)
Digital Marketing (Marketing, B.S.B.A.)
E-Business & E-Commerce (Information Systems & Technology, B.S.B.A.)
Economics (B.A./B.S.B.A.)
Enterprise Cybersecurity (Information Systems & Technology, B.S.B.A.)
Finance (B.S.B.A.)
Information Systems & Technology (B.S.B.A.)
International Business, East Asia/Europe/Latin America (B.S.B.A.)
Management (B.S.B.A.)
Maritime & Supply Chain Management (B.S.B.A.)
Marketing (B.S.B.A.)
Marketing Analytics & Research (Marketing, B.S.B.A.)
Network Engineering (Information Systems & Technology, B.S.B.A.)
Personal Financial Planning (Finance, B.S.B.A.)
Professional Sales (Marketing, B.S.B.A.)
Real Estate (B.S.B.A.)
Risk Management & Insurance (Finance, B.S.B.A.)

Graduate Programs

Accounting (M.S.)
Business Administration (M.B.A.)
Economics (M.A.)
Maritime Trade & Supply Chain Management (M.S.)
Public Administration (M.P.A.)

Doctoral Programs

Business Administration (Ph.D.)
Public Administration & Policy (Ph.D.)
Strategic Management (Business Administration, Ph.D.)

Facts and Figures

Mission Statement: *Strome College of Business engages participants in scholarly exploration and active learning, solving business and community challenges in a global arena to accelerate success.*

Vision Statement: *The vision of the Strome College of Business is to be recognized as an innovative leader in business and public administration education and to become a valued center of excellence in the mid-Atlantic coast region.*

Offerings

Old Dominion University's Strome College of Business offers 21 undergraduate majors, some in unique fields such as Maritime Supply Chain Management and Enterprise Cybersecurity. Complementing these majors are 17 undergraduate minors. As for higher learning programs, the college offers 5 master's programs, 3 doctoral programs, and 5 graduate certificate programs.

Enrollment Statistics

24,375 students enrolled in all programs at Old Dominion University (estimated)

- 19,540 undergraduate students
- 4,835 graduate students
- 763 international students from 134 countries are included in these statistics
- 25% of all students are military affiliated students

3,477 students enrolled in the Strome College of Business

- 53.3% female, 46.7% male

Campus

335 acres spread throughout the Hampton Roads area

148 campus buildings



DELTA SIGMA PI®

Old Dominion Colony

Purpose

Delta Sigma Pi is a professional fraternity organized to foster the study of business in universities; to encourage scholarship, social activity and the association of students for their mutual advancement by research and practice; to promote closer affiliation between the commercial world and students of commerce, and to further a higher standard of commercial ethics and culture and the civic and commercial welfare of the community.

Calendar of Events:

Calendar of Events		
Date	Event Name	Description
2017		
September 9, 2017	Recruitment Event	Information session
September 10, 2017	Colony Meeting	Meeting #1
September 30, 2018	SCB Dean's Leadership Academy	Officer Academy for business organizations. Keyan and Carter attended
October 1, 2017	Colony Meeting	Meeting #2
October 6-7, 2017	LEAD	Myrtle Beach, SC Sent 3 members
October 15, 2017	Colony Meeting	Meeting #3
October 28, 2017	Fundraiser	Skinny Dip Frozen Yogurt
November 11, 2017	Professional Activity	Andrew Cohen
November 19, 2017	Colony Meeting	Meeting #4
December 3, 2017	Colony Meeting	Meeting #5
December 8, 2017	Fundraiser	Skinny Dip Frozen Yogurt
December 12, 2017	Community Service Event	American Red Cross Blood Drive
2018		
January 21, 2018	Colony Meeting	Meeting #7
January 22-26, 2018	Recruitment Event	Tabling in Lobby of Constant Hall
January 28, 2018	Colony Meeting	Meeting #8
January 28, 2018	Fundraiser	Pfranks
January 28, 2018	Chapter Consultation	
January 29, 2018	Chapter Consultation	

January 29, 2018	Recruitment Event	Information session
January 30, 2018	Recruitment Event	Information session
February 2, 2018	Community Service Event	Polar Plunge
February 11, 2018	Colony Meeting	Meeting #9
February 13, 2018	Community Service Event	American Red Cross Blood Drive
February 13, 2018	Professional Activity	Finance Club - Kelly Alvey
February 15, 2018	Professional Activity	HRACRE
February 18, 2018	Community Service Event	Canned Food Drive
February 18, 2018	Colony Meeting	Meeting #10
February 23-24, 2018	LEAD	Charlotte, NC
February 25, 2018	Officer Meeting	Officer Meeting #1
February 27, 2018	Professional Activity	BCause - Tom Flake
March 1, 2018	Recruitment Event	Spring Involvement Fair
March 13, 2018	Professional Activity	Andrew Cohen
March 18, 2018	Colony Meeting	Meeting #11
March 24, 2018	Recruitment Event	Admitted Students Day
March 29, 2018	Colony Meeting	Meeting #12
April 6, 2018	Community Service Event	Relay for Life
April 8, 2018	Colony Meeting	Meeting #13
April 8, 20018	Colony Elections	
April 12, 2018	Professional Activity	Harbor Group
April 15, 2018	Professional Activity	Professional Headshots
April 15, 2018	Colony Meeting	Meeting #14
April 22, 2018	Officer Meeting	Officer Meeting #2
September 6, 2018	Officer Meeting	Officer Meeting #3
September 16, 2018	Colony Meeting	Meeting #15

September 16, 2018	Chapter Consultation	
September 17, 2018	Chapter Consultation	
September 19, 2018	Brotherhood Event	Board Game Night - after potential new members left
September 19, 2018	Recruitment Event	Board Game Night
September 23, 2018	Officer Meeting	Officer Meeting #4
September 23, 2018	Colony Meeting	Meeting #16
September 25, 2018	Fundraiser	Panda Express
September 25, 2018	Recruitment Event	GoPro Fair
September 29, 2018	Community Service Event	International Coastal Cleanup Day
October 2, 2018	Professional Activity	Guest Speaker: CIO of AIG
October 9, 2018	Community Service Event	Norfolk Care and Adoption Center
October 11, 2018	Professional Activity	ADP Guest Speaker
Upcoming Events		
October 13, 2018	Fundraiser	PFranks
October 15, 2018	Community Service Event	American Red Cross Blood Drive
October 16, 2018		Career Fair through ODU
October 19, 2018	Professional Activity	Tour of BCause
October 23, 2018	Professional Activity	Resume Builder
October 27, 2018	Community Service Event	Light the Night
October 27, 2018	Community Service Event	10k
October 28, 2018	Professional Activity	GEICO Guest Speaker

Description of Events:

Professional Activities:

November 11th, 2017: Faculty Advisor - Andrew Cohen: Professor at ODU

This was our first professional activity for Delta Sigma Pi. We held an event where we would learn more about our faculty advisor and what his career consisted of. He also discussed how to use Bloomberg terminals and how they play an instrumental role on Wall Street.



Pictured are some of our members at our first professional activity that stayed after to learn more about Professor Cohen and his career.

February 13th, 2018: Professional Speaker - Kelly Alvey: Professor at ODU

Kelly Alvey is a Instructor at Old Dominion University who teaches Business Analytics.

Professor Alvey came in and discussed analytics examples in accounting in finance in the real world and also went over how to answer common interview questions. Also, Professor Alvey went over how to use Microsoft Excel functions and discussed some of the new techniques within Excel that are being used in the workplace.

February 15th, 2018: HRACRE: Joint Meeting with the Finance Club

HRACRE (Hampton Roads Association for Commercial Real Estate) came to visit DSP and the Finance Club to discuss an excellent paid summer internship program offered throughout the summer. Eight members from all different fields of real estate came to speak about their respective areas(ex. Appraisal, Real Estate Law, etc.). Each member represented a different company, however, they formed an association called HRACRE. The speakers that were present, where the members of the internship committee that HRACRE runs.

February 27th, 2018: Guest Speaker - Tom Flake: BCause

Tom Flake is a former ODU graduate who majored in Business Analytics. He is the Founder and Chief Marketing Officer of BCause. BCause is a company that specializes in Bitcoin and Bitcoin mining. This is a relatively new company and BCause is currently the only company in the area that operates the way it does. BCause does not actually mine Bitcoin, instead they just house computers for people who want to mine Bitcoin. This is a pretty lucrative market sector because to house one computer at the warehouse costs \$75 per month. Currently, with the amount of Bitcoin mining computers they have, they are making \$6 million per month. This was a pretty interesting presentation because not many people know to much about Bitcoin. We hope to tour the facility in the future!



Guest speaker Tom Flake from BCause coming in to talk to DSP members and other business students who decided to attend!

March 13th, 2018: Guest Speaker - Andrew Cohen: Professor at ODU

Professor Andrew Cohen serves as the Colony Advisor for Delta Sigma Pi at Old Dominion University. Professor Cohen discussed his career before he became a professor and then went on to talk about the courses he teaches now. Also, all of our members are able to get Bloomberg Certified for free now! Which inspired a couple of our younger members to sign up for his class for the next semester. All of our members enjoyed hearing about Professor Cohen's career before he came to ODU and everyone was excited to be able to learn how to use Bloomberg terminals.

April 12th, 2018: Guest Speaker - Harbor Group

Three representatives from Harbor Group came to speak about the company and various jobs/internships they offer. Harbor Group is a global company that is headquartered in Norfolk, Va. They are a global commercial real estate investment and management firm and are looking to bring on interns at various locations across the country. The representatives went over what industries the company operates in and discussed what the day-to-day operations of intern include. Our members enjoyed this presentation because Harbor Group was looking for future interns from Old Dominion University and we encouraged all of our members to apply. Also, our members like it better when we have actual companies come in and talk about employment opportunities.



April 15th, 2018: Professional Headshot

During our colony meeting on April 15th, we had a member bring a friend is a local photographer. This photographer had a professional grade camera that he used to take the picture. The pictures were no charge, since the photographer was trying to grow a base and reputation within the area. Many of our members came in dressed up in professional attire and now these pictures serve as their LinkedIn profile pictures.

October 3rd, 2018: Guest Speaker: CIO of AIG

On October 3rd Douglas Dachille the CIO of AIG came to speak to Delta Sigma Pi and other business students that were interested in attending. He explained risk and how people are more prone to stay in their comfort zone. He had given examples of a risk by comparing different colored marbles in a jar and asked what our preference was to a certain color. The main point was to be consistent towards the reasoning you chose for that certain risk.

October 11th, 2018: Guest Speaker - ADP

During activity hour (12:30 p.m. - 1:20 p.m.) on Thursday we had a guest speaker from ADP come down and speak with us. ADP is provider a of human resource management software and services. The guest speaker went over career opportunities that ADP offers and discussed what ADP does. Also, since we have a Career Fair coming up, she gave us advice on to market ourselves during the fair.

Community Service:

Community Service Event: December 12th, 2017: Blood Drive

On December 12th, 2017, Delta Sigma Pi held its first American Red Cross Blood Drive. In total we had 43 people including colony members come out and give blood. We hope to continue setting up events with the Red Cross in the future.



Community Service Event: February 2nd, 2018: Polar Plunge:

Polar Plunge is an event held annually in Virginia Beach to help raise money for the Special Olympics. The funds raised at each plunge event help Special Olympics Virginia provide year-round sports training, competition, leadership opportunities, and health services to more than



Some of our members
helping out at the Polar
Plunge

21,000 athletes of all abilities. Participants donate \$100 to take a plunge in the Atlantic Ocean during the middle of winter. Delta Sigma Pi, helped volunteer at this event by setting up booths, tents, etc.. This was a fun experience and allowed our members to give back to the community and help raise money/awareness for the Special Olympics.

Community Service Event: February 13th, 2018: Blood Drive

After the success of the first American Red Cross Blood Drive we decided to host another. We had a higher turnout than our blood drive a semester before. We had 24 members participate in the event with an overall turnout of 59 people. Also, as a combined effort we racked up 120 hours of community service by the end of the event.

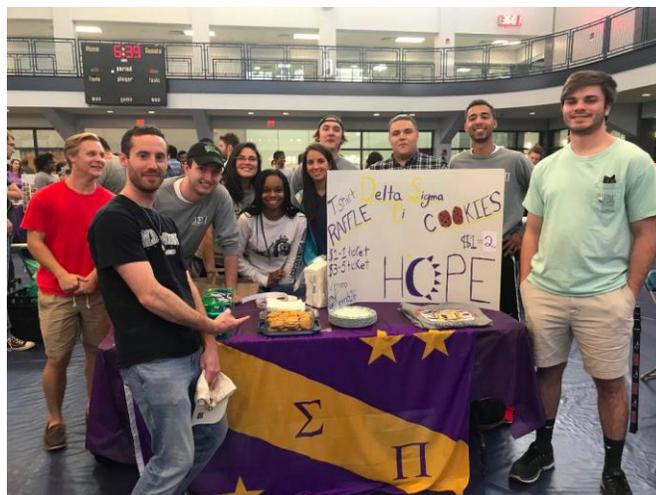


Community Service Event: February 18th, 2018: Canned Food Drive

From February 18th to February 25th we collected canned food for the Ronald McDonald House. We ended up collecting over 60 cans within the week! We had excellent participation from all colony members who all ended up pitching in a couple of cans each.

Community Service Event: April 6th, 2018: Relay For Life

Relay For Life is a community based fundraising event of the American Cancer Society. We organized to have our colony members attend, and raise money in the process. In total, our team raised \$298 in donations alone prior to the event! To raise money for cancer research at



the event we held an auction for letters for any organization that won the raffle, sold homemade cookies, and ask for donations. While participating in Relay For Life we raised an additional \$200 at the event. As a colony, we joined with all other organizations on campus in the first lap around the Quad and the lighting ceremony outside of the Student Recreation Center, in honor to all lives that have been touched by cancer.

Community Service Event: September 30th, 2018: International Coastal Cleanup Day
On Saturday morning our members traveled to Barraud Park for International Coastal Cleanup Day. Here we were separated into groups and were told to help clean the park up in different zones along the Lafayette River. We spent about two and half hours picking up trash and doing whatever else was needed to maintain the park. We had a great time giving back to the Norfolk community and we enjoyed meeting many of the volunteers.



Community Service Event: October 9th, 2018: Norfolk Animal Care and Adoption Center
Delta Sigma Pi members had the option to pick certain tasks and were guided by people from the Norfolk Care and Adoption Center on how to do the tasks step by step. We helped care for cats by cleaning the cages and replenishing their food and water while showing affection to them. Some members helped out at another part of the shelter where they helped fold and organize blankets and helped wash dishes. Towards the end of the event we sat down with employees from the shelter and they talked about how important it was people to come in and

volunteer; they also answered any questions we had after the event. All in all it was a successful event that our members enjoyed and we look forward to doing more work with the Norfolk Care and Adoption Center.



Some of our members volunteering at the Norfolk Animal Care and Adoption Center.

Fundraisers:

Fundraiser: October 28th, 2017: Skinny Dip

We held our first fundraiser October 28th, 2017 at Skinny Dip. Skinny Dip is a frozen yogurt shop located right next to Old Dominion University's campus. As our first fundraiser it was a learning curve for us. We had to learn how to market fundraisers to bring more people out. All in all we look forward to the next fundraisers we have planned!

Fundraiser: January 28th, 2018: Perfectly Franks

On January 28th, 2018 we held a fundraiser at Perfectly Franks. Perfectly Franks is a local diner in Norfolk, located right off of Old Dominion's campus. We made around \$50 and in the process had a great time with members in the colony and other friends who came out to support our cause.

Fundraiser: April 24, 2018: Panda Express

On April 24th, 2018 we held a fundraiser at Panda Express. We raised around \$290 through this fundraiser. Panda Express offers 20% of total sales within an hour back to the organization that holds the fundraiser. For this fundraiser, we marketed it by handing out fliers in the Webb (which is where Panda Express is located) to get fellow students to help our cause.

Fundraiser: September 25th, 2018: Panda Express

On September 25th, 2018 we held a fundraiser at Panda Express. We raised more \$50 through this fundraiser. Panda Express offers 20% of total sales within an hour back to the organization that holds the fundraiser. For this fundraiser, we marketed it by handing out fliers in the Webb (which is where Panda Express is located) to get fellow students to help our cause. This is the second time we have done a fundraiser at Panda Express and we look forward to doing more in the future!

LEAD (Leadership and Excellence Academies for DeltaSigs):

LEAD: October 6th - 7th, 2017: Myrtle Beach, South Carolina

For our first LEAD as a colony, 3 of our members traveled to Myrtle Beach, SC for the 2017 Southern Provincial LEAD Conference. After attending this event, we took what we learned and started to grow Delta Sigma Pi at ODU. We attended a lot of recruitment based breakout sessions and we learned other ways that we could expand Delta Sigma Pi within the business school.



3 of the Old Dominion Colony members at the 2017 Fall Southern LEAD Provincial Conference in Myrtle Beach, SC.

LEAD: February 23rd - 24th, 2018: Charlotte, North Carolina

Last semester we attended the Southern Provincial LEAD Conference in Charlotte, NC. As a group we attended many different breakout sessions. These sessions allowed to learn various tips and tricks within certain functions of Delta Sigma Pi such as: recruiting, risk management,

event planning, etc. We also had a great time meeting students from other chapters across the country and meeting alumni members that were helping out at the event!



Our second LEAD ever, we sent 10 people to the 2018 Southern LEAD Provincial Conference in Charlotte, NC

Recruitment Events:

Painting the PAW:

Every year Old Dominion University allows their student organizations to paint paws that are located around Kaufman Mall. Kaufman Mall is the area in between all of the academic buildings. During the Spring semester of 2018, a couple of our members came out to paint a



paw for Delta Sigma Pi. It is located right in front of Constant Hall, which houses the Strome College of Business. This has helped us gain recruits because we are the only professional business fraternity on campus and our paw is located right in front of the business school.

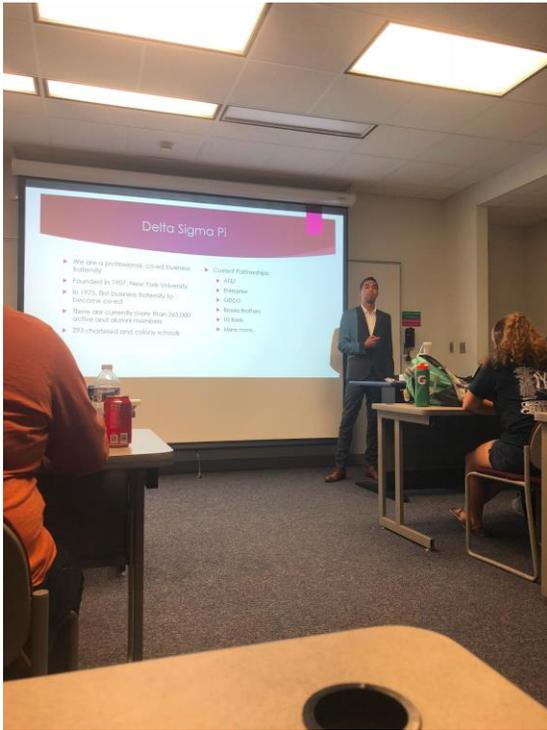
Spring Involvement Fair:

Every semester, Old Dominion University provides the opportunity for students to learn about on campus student organizations through involvement fairs. During the 2018 Spring semester, the Spring Involvement Fair took place in the Webb Center. The Webb Center is the community center that provides services, conveniences and amenities to all members of the University. Members of Delta Sigma Pi were able to provide information about the fraternity, activities, and how to join. Involvement fairs allow a great recruitment opportunity, as the events are open to all students on campus and organizations are granted a location where many students are active.



General Interest Meeting:

On September 17, we held our first general interest meeting for the 2018 Fall semester. The general interest meeting provided a chance for students to learn about Delta Sigma Pi and the Old Dominion University Colony. The meeting was led by Kelvin Brown, Senior Vice President, as he discussed the history, purpose, and opportunities that come with joining the fraternity. As well as, the future and goals for the Old Dominion University Colony. Afterwards, food and drinks were served to interested students and colony members, providing the opportunity for interested students to meet with executive board and colony members.



Intramural Sports:

Old Dominion University offers co-ed intramural sports every semester. In the Spring of 2018, we created a soccer team which had a record of 2-2 (where we lost in the second round of the playoffs) and a floor hockey team which had a record of 1-1-1. In the Fall of 2018, we created a flag football team which currently has a record of 2-0 and a volleyball team which currently has a record of 0-1.

Soccer:



Floor Hockey:



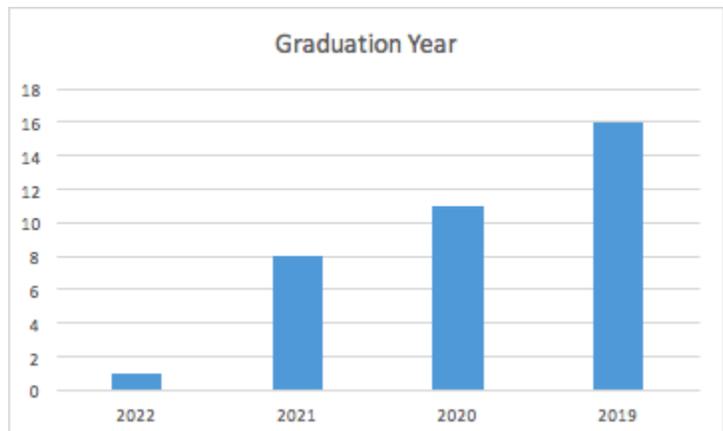
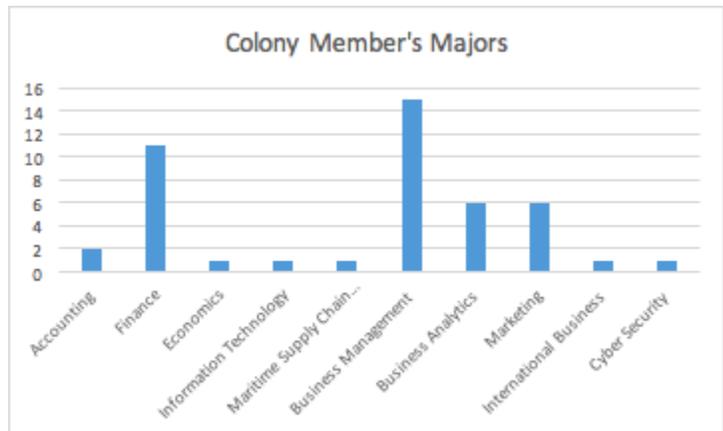
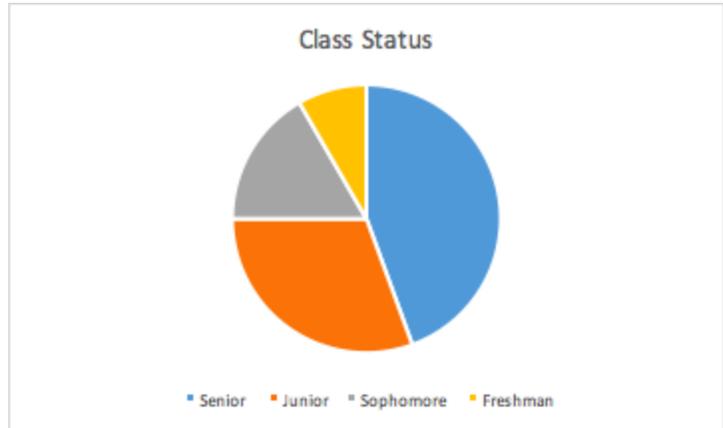
Flag Football:



D.Facts and Figures:

Colony Members:

Sean Allen
Kenneth Ampy
Rebecca Angerome
Ethan Ayoub
Kelvin Brown
Jahan Cannon
Colin Carpenter
Josh Cenat
Selene Cervantes
Rachel Connolly
Madison DeClute
Kate Felsberg
Patrick Francisco
Keyan Gant
Ignacio Gonzalez
Hans Gottschalk
Kyle Harrison
Amanda Hooverson
Gabriela Jimenez
Carter Johnson
Heaven Jones
Aric Justice
Mouhamed Ly
Kiersten Mannino
Tiffany McHugh
Sonia Moreno
Ajuanae Nelson
Liliana Ramirez
Phillip Reavis
Michael Ripani
Austin Ross
Evan Scott
Amanda Snyder
Bethany Southee
Michael Upson
Jay Verbanic
Mary Winchester





DELTA SIGMA PI®

Member Profiles



Name:

Sean Allen

Major:

Business Analytics

Graduation Year:

May 2021

Hometown:

Virginia Beach, VA

Hobby:

Hiking, Biking, Anything outside



Name:

Kenneth Ampy

Major:

Marketing and Business Analytics

Graduation Year:

May 2019

Hometown:

Midlothian, VA

Hobby:

Basketball, Watching football



Name:

Rebecca Angerome

Majors:

Marketing and Business Analytics

Graduation Year:

December 2018

Hometown:

Sterling, VA

Hobby:

Going to the beach and exploring new cities, Playing sports, Hanging out with friends



Name:

Ethan Ayoub

Majors:

Finance and Marketing

Graduation Year:

May 2019

Hometown:

Midlothian, VA

Hobby:

Sports, Stocks, Skipping stones



Name:

Kelvin Brown

Majors:

Management and Finance

Graduation Year:

May 2019

Hometown:

Frankfurt, Germany

Hobby:

Coach soccer, Travelling, Surrounds self with greatness



Name:

Jahan Cannon

Major:

Marketing

Graduation Year:

May 2021

Hometown:

Mount Laurel, NJ

Hobby:

Travel, Hanging with friends, Music/Concerts



Name:

Colin Carpenter

Major:

Business Management

Graduation Year:

May 2020

Hometown:

Ashburn, VA

Hobby:

Watching movies, Sports, Music, Playing video games



Name:

Josh Cenat

Major:

Cyber Security

Graduation Year:

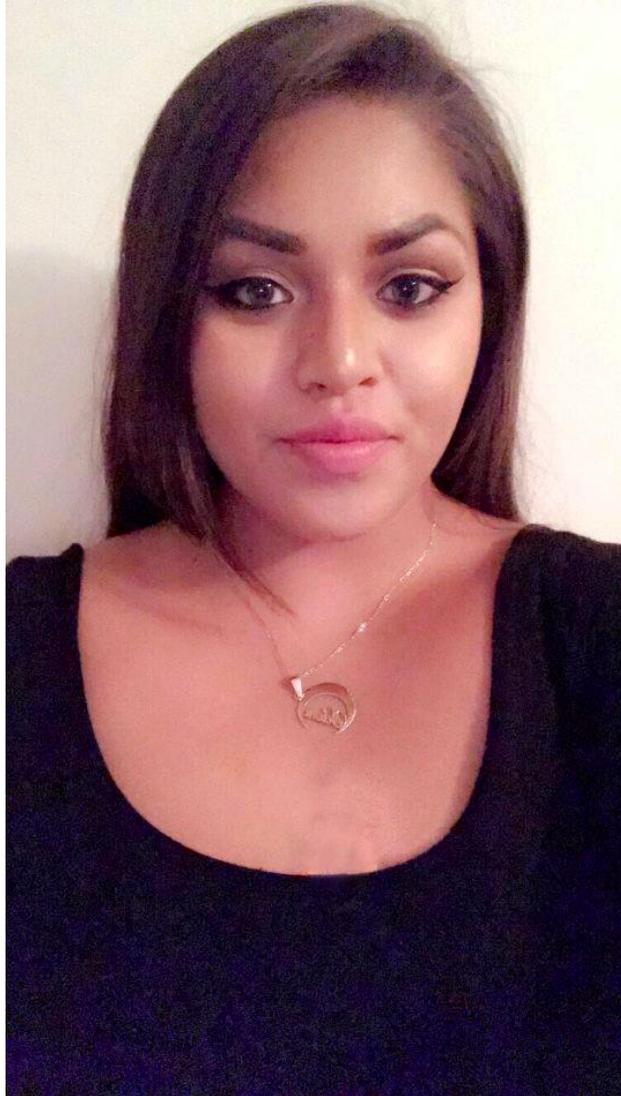
May 2022

Hometown:

Bronx, New York

Hobby:

Gaming, Getting involved with social activities



Name:

Selene Cervantes

Majors:

Business Management and Business Analytics

Graduation Year:

2019

Hometown:

Woodbridge, VA

Hobby:

Volleyball, Makeup



Name:

Rachel Connolly

Major:

Finance

Graduation Year:

May 2020

Hometown:

Glen Allen, VA

Hobby:

Going to the beach



Name:

Madison DeClute

Major:

Management

Graduation Year:

May 2020

Hometown:

King George, VA

Hobby:

Play board games/card games



Name:

Kate Felsberg

Major:

Finance

Graduation Year:

May 2019

Hometown:

Fairfax, VA

Hobby:

Playing soccer, Going to the beach



Name:

Patrick Francisco

Major:

Business Analytics

Graduation Year:

May 2021

Hometown:

Herndon, VA

Hobby:

Baseball, Football, Travelling



Name:

Keyan Gant

Major:

Finance

Graduation Year:

May 2019

Hometown:

Midlothian, VA

Hobby:

Watching/playing football, Video games, Cooking



Name:

Ignacio Gonzalez

Major:

Business Management

Graduation Year:

May 2021

Hometown:

Fairfax, VA

Hobby:

Listening to music, Boxing, Working out, Cooking



Name:

Hans Gottschalk

Majors:

Finance and Business analytics

Graduation Year:

May 2019

Hometown:

Hamburg, Germany

Hobby:

Cycling, Surfing



Name:

Kyle Harrison

Major:

Business Management

Graduation Year:

2020

Hometown:

Chesapeake, VA

Hobby:

Video games, football



Name:

Amanda Hooverson

Major:

Marketing

Minor:

Graduation Year:

May 2019

Hometown:

San Diego, California

Hobby:

Going to the beach, Playing with animals



Name:

Gabriela Jimenez

Major:

Business Management

Graduation Year:

May 2019

Hometown:

Front Royal, VA

Hobby:

Volleyball, Shooting, Road biking, Hiking



Name:

Carter Johnson

Majors:

Finance and Management

Hometown:

Richmond, VA

Graduation Year:

May 2019

Hobbies:

Finance Club, Vice President of the Kappa Alpha Order, Playing sports,
Going to the gym



Name:

Heaven Jones

Major:

Business Management

Hometown:

Fredericksburg, VA

Graduation Year:

May 2021

Hobbies:

Travelling



Name:

Aric Justice

Majors:

International Business and Economics

Graduation Year:

May 2020

Hometown:

Norfolk, VA

Hobby:

Civic engagement, Cooking, Travelling



Name:

Mouhamed Ly

Major:

Maritime Supply Chain Management

Graduation year:

May 2021

Hometown:

Alexandria, VA

Hobby:

Soccer, Video games, Reading



Name:

Kiersten Mannino

Major:

Marketing

Graduation year:

May 2020

Hometown:

Hampton, VA

Hobby:

Soccer, Art, Going to the beach



Name:

Tiffany McHugh

Major:

Business Management

Hometown:

Woodbridge, VA

Graduation Year:

May 2019

Hobbies:

Traveling, Cooking, Badminton



Name:

Sonia Moreno

Major:

Marketing

Hometown:

Yorktown, VA

Graduation Year:

May 2021

Hobbies:

Singing, Dancing, Trying new food, Travelling, Socializing



Name:

Ajuanae Nelson

Major:

Management

Graduation Year:

May 2020

Hometown:

Alexandria, VA

Hobby:

Basketball



Name:

Liliana Ramirez

Major:

Finance

Hometown:

Montross, VA

Graduation Year:

May 2020

Hobbies:

Soccer



Name:

Phillip Reavis

Major:

Finance

Hometown:

Virginia Beach, VA

Graduation Year:

May 2020

Hobbies:

Golf, Hanging out with friends, Investing



Name:

Michael Ripani

Major:

Marketing

Graduation Year:

May 2019

Hometown:

Williamsburg

Hobby:

Professional Beatboxer, Trap music



Name:

Austin Ross

Majors:

Management and Finance

Graduation Year:

May 2021

Hometown:

Williamsburg, VA

Hobby:

Driving, Playing guitar, Making/listening to music, Skateboarding



Name:

Evan Scott

Major:

Information Systems and Technology

Graduation Year:

May 2020

Hometown:

Virginia Beach, VA

Hobby:

Soccer, Cooking, Playing video games



Name:

Amanda Snyder

Major:

Accounting

Graduation Year:

May 2020

Hometown:

Manassas, VA

Hobby:

Volleyball, Playing card games, Playing Pokémon go, Taking naps



Name:

Bethany Southee

Major:

Business Management

Minor:

Business Analytics

Graduation Year:

May 2019

Hometown:

Burke, VA

Hobby:

Hiking, Painting, Playing with animals



Name:

Michael Upson

Major:

Accounting and Finance

Graduation Year:

May 2019

Hometown:

Midlothian, VA

Hobby:

Playing golf, Playing guitar



Name:

Jay Verbanic

Major:

Business Management

Graduation Year:

May 2021

Hometown:

Virginia Beach, Virginia

Hobby:

Charity work for Leukemia Lymphoma Society and CHKD



Name:

Meghan Winchester

Major:

Business Management

Graduation Year:

May 2019

Hometown:

Williamsburg, VA

Hobby:

Playing the clarinet



DELTA SIGMA PI®

Alumni Member Profiles



Name:

Christine Reinaman

Major:

Marketing

Graduation Year:

2018

Career:

Client Service Consultant at ADP

Hobbies:

Hiking, Traveling, Watching sports, Snowboarding



DELTA SIGMA PI®

Faculty Member Profiles



Name:

Andrew Cohen

Position:

Faculty Initiate and Colony Advisor

Email:

acohen@odu.edu

About:

Andrew Cohen is an Instructor in the Department of Finance of the Strome College of Business at Old Dominion University. He teaches Wall Street 101 and is the Faculty Advisor to the Delta Sigma Pi colony at Old Dominion University.

Before joining Old Dominion University, Andrew Cohen was a distinguished trader on Wall Street. He served as Manager of Foreign Exchange Operations for Goldman Sachs. After leaving Goldman Sachs, he became the top performing trader at Bernard L. Madoff Investment Securities. As a professor at Old Dominion University, he has created a Wall Street trading game called Future Traders which allows users to learn the ins and outs of Wall Street.

He earned his MBA in Finance from New York University Stern School of Business. Other awards and designations he has earned while at Old Dominion University include: Entsminger Fellow and University Distinguished Teacher.



Name:

Jay Walker, PhD

Position:

Faculty Initiate

Email:

j1walker@odu.edu

About:

Jay Walker is an assistant professor of Economics at Old Dominion University. Dr. Walker received his Bachelor's of Science degree in Economics and Finance from Arkansas Tech University and an MBA from the University of Mississippi.

From there, Dr. Walker worked as an analyst in the Insurance and Retail industries for a few years before pursuing a doctorate. After receiving his PhD in Economics from the University of Memphis, he spent five years at Niagara University before coming to Old Dominion University in 2017.



Name:

Robert McNabb, PhD

Position:

Faculty Initiate

Email:

rmcnab@odu.edu

About:

Robert McNab is a professor of Economics and director of the Dragas Center of Economic Analysis and Policy at the Strome College of Business, Old Dominion University. Dr. McNab received his Bachelor of Arts degree from California State University, Stanislaus in 1991 and went on to receive his Doctorate in Economics from Georgia State University in 2001.

Each year he works with the Dragas Center of Economic Analysis and Policy to compile research for a “*State of the Commonwealth*” report, a “*State of the Region*” report for Hampton Roads, and an Economic Forecasting project. Furthermore, he has published multiple articles in many scholarly journals such as *Applied Economics*, *National Tax Journal*, and *World Development* to name a few. Dr. McNab has also served as a referee for *Defense and Peace Economics*, *Journal of Public Economics*, *World Development*, and other journals. Dr. McNab serves on the board for *Public Finance and Management* as well as *Management and Organizational Review*. His research interests include organizational behavior, the application of econometric tools to defense policy problems, and the outcomes of fiscal decentralization.



Name:

Jeff Tanner

Position:

Dean of the Strome College of Business

Email:

jtanner@odu.edu

About:

Jeff Tanner is the Dean of the Strome College of Business at Old Dominion University.

Before coming to Old Dominion University, Jeff Tanner was a professor of Marketing at Baylor University. While at Baylor University he also founded the Baylor Business Collaboratory. Through the Baylor Business Collaboratory, he was responsible for securing funds and research opportunities for collaborative research with area businesses. He currently serves on the board for several companies including: Korcett Holdings, he has a partnership in JKTanner Inc.; and a partnership in BPT Partnership LLC.

Jeff Tanner received a M.B.A. and a BA in Marketing from the University of North Texas. After he graduated from the University of North Texas, he earned his Ph.D in Business Administration from the University of Georgia.

