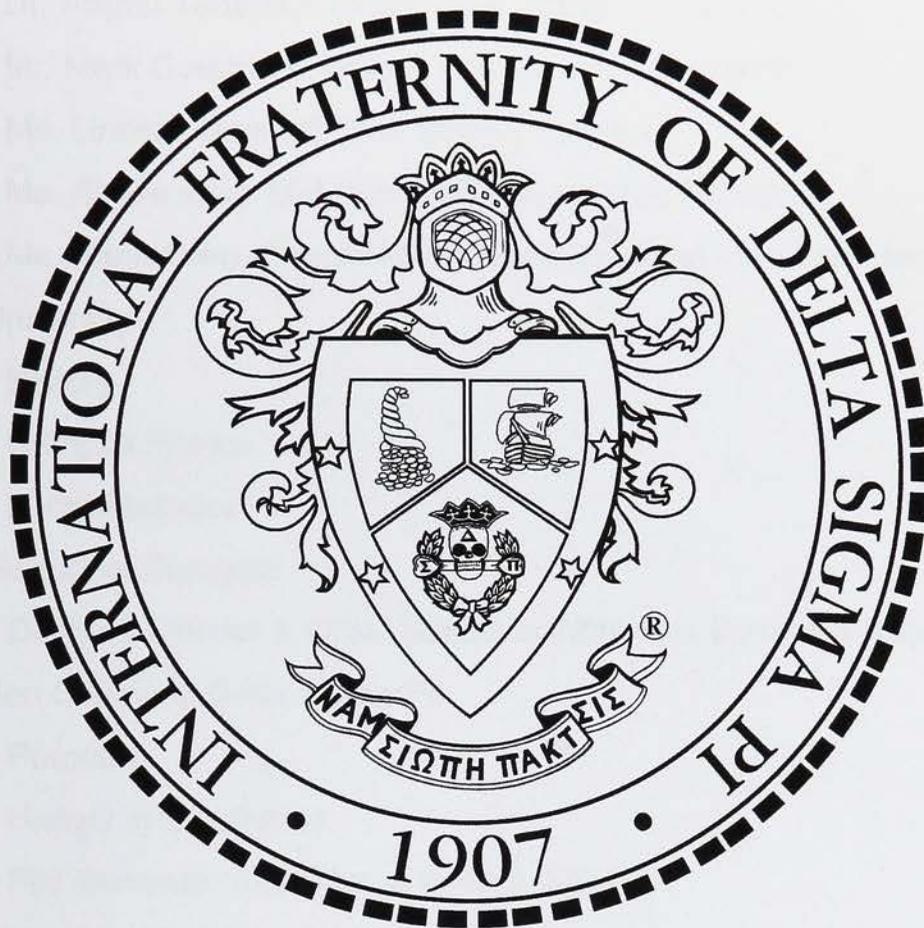


Label

Phi Psi chapter

The Elon University Colony of



The International Fraternity of Delta Sigma Pi

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To The Board of Directors of The International Fraternity Delta Sigma Pi:

We, the members of the Elon University Colony, do hereby petition for a Chapter Charter of the International Fraternity of Delta Sigma Pi. The Elon University colony was established exclusively for the purpose of association of Delta Sigma Pi. We continue to maintain the ideas for the International Fraternity of Delta Sigma Pi after which the colony has styled itself. Proof includes our dedicated level of professionalism, continuous enthusiasm of commitment, community involvement, and strong brotherhood.

We vow to uphold the rules, regulations, and standards of Delta Sigma Pi as set forth in the Bylaws in the pursuance of a Chapter Charter and continuing association with the fraternity.

Thankfully the members of the Elon University Colony. Our signatures follow:


Owen Anderson

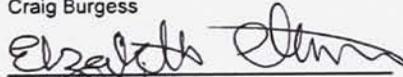

Thomas Ashburn


John Barry


Evan Becht

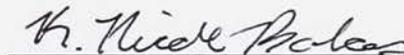

William Blake


Craig Burgess

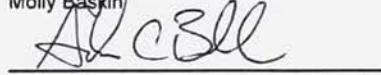

Elizabeth Chmura


Patrick Frodigh


Joseph Arthur


Karen Balas

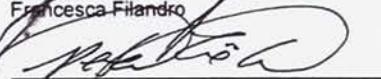

Molly Baskin


Adam Bell


Noah Brown

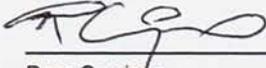

Elizabeth Carter


Francesca Filandro

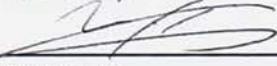

Peter Frohlich



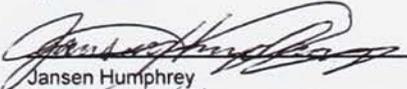
Thomas Garcia-Meitin



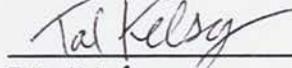
Ryan Graziano



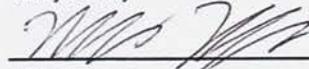
Tyler Hamlin



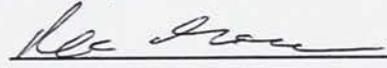
Jansen Humphrey



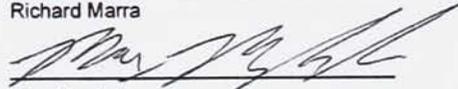
Talley Kelsey



Nicholas Kyle



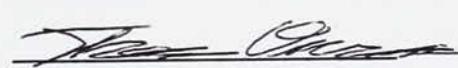
Richard Marra



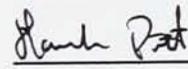
Max Megliola



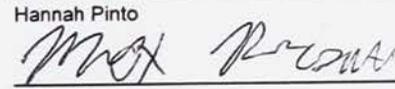
Steven O'Sullivan



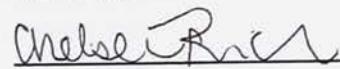
Thomas Oursler



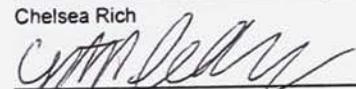
Hannah Pinto



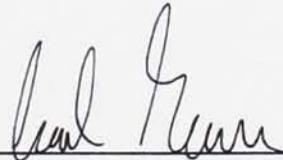
Max Presutti



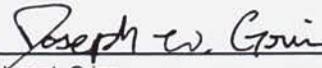
Chelsea Rich



Colton Salmon



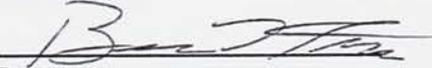
Samuel Gardner



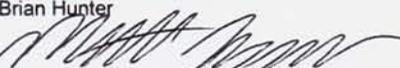
Joseph Grier



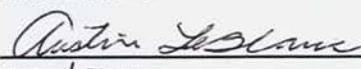
Connor Heger



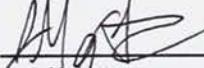
Brian Hunter



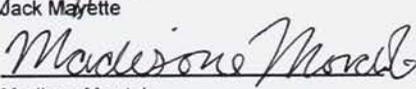
Matthew Kushner



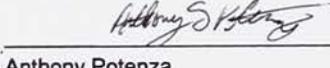
Austin LeBlanc



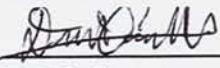
Jack Mayette



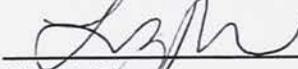
Madison Mordoh



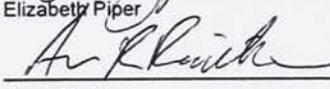
Anthony Potenza



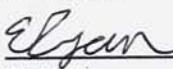
David Ovalle



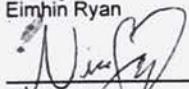
Elizabeth Piper



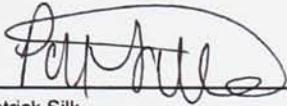
Aaron Railton



Eimhin Ryan



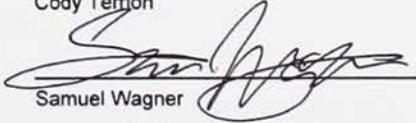
Nicole Sanz



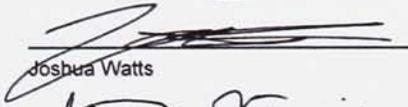
Patrick Silk



Cody Termon



Samuel Wagner



Joshua Watts



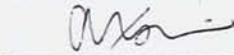
Alyssa Xouris



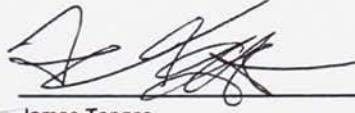
Rachel Yules



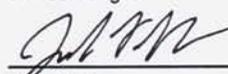
Drew Sherrill



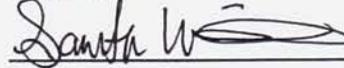
Alexander Xouris



James Tangco



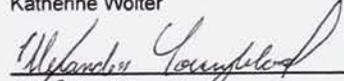
John Vollmer



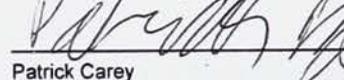
Samantha Warwick



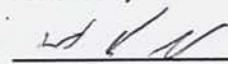
Katherine Wolter



Alexander Youngblood



Patrick Carey



Ethan Gullock

Colony Members Studying Abroad:

Kyle Budlow
Ian Butler
Caroline Cirby
Nicholas Disa
John Hubley
Daniel Mink
Joseph Quinn
Robert Ryan
James Shaffer
Allison Veit
Megan Weintraub
Max Orrock

Graduated Colony Members:

Jane Baffi
Joseph Potenza

September 21, 2017

Mr. Dale Clark
Director of Chapter and Expansion Services
Delta Sigma Pi Central Office
330 South Campus Avenue
Oxford, OH 45056

Dear Mr. Clark,

All of us at the Martha and Spencer Love School of Business are excited to welcome Delta Sigma Pi to Elon University.

The Love School of Business and Delta Sigma Pi share essential values. We both believe in a culture of service and collaboration, and value stewardship, honesty, and fairness.

Students in the colony are especially excited about the impact a new professional fraternity can offer the school. The colony founders recognize that a DSP chapter at Elon will provide our students with additional professional development opportunities, a chance to be leaders in the school who encourage diversity and ethical behavior, and a way to enrich our local community through service projects. A DSP chapter would also be a partner to our faculty by hosting presentations by business executives who will connect the important concepts taught in the classroom to the business world.

The Love School of Business looks forward to having DSP as a partner in the education and development of our future business leaders. We heartily endorse the formation of a chapter of Delta Sigma Pi at Elon University.

Warmest Regards,

Raghu Tadepalli
Dean, Martha and Spencer Love School of Business

September 10, 2017

Mr. Dale Clark
Director of Chapter and Expansion Services
Delta Sigma Pi Central Office
330 South Campus Avenue
Oxford, OH 45056

Dear Mr. Clark

As Faculty Advisor, I am particularly privileged to recommend the Elon Colony for full membership as a Chapter of Delta Sigma Pi.

The students at Elon have worked hard to establish the Colony. Its elevation to Chapter would benefit both DSP and Elon as DSP and Elon have parallel and compatible goals:

- Experiential learning
- Community service and involvement
- Professional development

I have watched the students grow and learn in the process of establishing the colony. The process has shown both proficiencies and area to development both professionally and personally. The eagerness and enthusiasm they exhibit is clearly visible in their tenacious dedication to become a successful Chapter of Delta Sigma Pi.

Further, as a member of the Martha and Spencer Love School of Business faculty at Elon University, I am delighted that current and future students will have a chance to become active participants in a national organization dedicated to professionalism in business.

I enthusiastically recommend the Delta Sigma Pi Colony at Elon University to Chapter status.

Best Regards,



Mark C. Courtright, MBA
Lecturer, Department of Management
Martha and Spencer Love School of Business
Elon University
Office: KBC 348-B
(336) 278-5980 (O)
E-Mail: mcourtright@elon.edu



ELON
UNIVERSITY

MARTHA AND SPENCER LOVE

School of Business

September 8, 2017

To Whom It May Concern,

I have been the District Director for the Elon Colony since November 2015. During this time, I have connected with the members and learned why they want to be a part of Delta Sigma Pi. They want to be members of a business organization that is different than the rest and they believe in what DSP stands for.

In the beginning, the colony had a rough start. They had accumulated a lot of members but not members that were dedicated. But now, the colony officers have showed their true colors as leaders and have instilled within their members dedication and hard work. Amongst all the adversity the colony has been through with getting their colony approved by Elon University and creating DSP as a premier organization on campus, they have remained optimistic and dedicated to becoming a chapter. I am proud of their hard work and commitment to becoming brothers, and it just shows how they all deserve to become brothers of Delta Sigma Pi.

They have held numerous professional events such as a speaker from Volvo Financial, resume workshop, and other speakers from the business school. They have also been heavily involved in the community. The colony has been active at the Positive Attitude Youth Center located in Graham, NC. They have attended LEAD events to learn from other chapters and to apply those ideas to their colony. They are currently working on building stronger relationships with the surrounding area so they can better serve the community.

I attended their first meeting of the Fall semester and there was quite a big turn out from members considering it was the second day of school. After the denial of their first petition, they did not lose their motivation and maintained their optimism. Their perseverance has really shown through over the past few months.

It has been a pleasure to work with this group of students. I believe this colony has what it takes to be a strong chapter in the future. I look forward to calling them my brothers and continuing to work with them to see the chapter grow.

Kind regards,
Lindsay Bennett

4 September 2017

**Delta Sigma Pi – Board of Directors
C/O Central Office of Delta Sigma Pi
330 South Campus Avenue
Oxford, Ohio 45056**

Dear Board of Directors,

I have had the pleasure to meet with the Elon University Colony Executive Committee as well as the Members of the Colony, on Wednesday, 30 August 2017, during Jeff Winther's consulting visit with the Colony. I have seen first-hand the dedication and excitement that the Executive Committee has in establishing this Colony to be a chartered Chapter. I saw the disappointment when they mentioned that their first petition was not approved early last year, but I also saw the enthusiasm to petition again.

After reviewing Elon Colony's Bylaws, listening to the Professional and Community Service events they already have set in place for this semester, as well as Fundraising initiatives, I have no doubt in my mind that the Colony is ready to become a chartered Chapter and join the ranks of Delta Sigma Pi.

The Executive Committee, as well as the rest of the Colony members have the persistence and passion that it takes to become a Chapter and Brother of Delta Sigma Pi. Although Elon University is a predominately white, the Colony is doing its best to attract as much diversity as they can to make a well-rounded diverse organization.

The excitement and dedication that all the members of the Elon Colony have to become an installed Chapter, as well as the support of their District Director, Lindsay Bennett, and the support of the Dean and Colony Advisor, I look forward to be calling them my Brothers, as well as continuing to work with them and to strive to see the Chapter grow in the future.

Fraternally yours,

**Aimee S. King
Regional Vice President – Mid-Atlantic Region
International Fraternity of Delta Sigma Pi
Mu Chi - #305**

February 15, 2017
Delta Sigma Pi – Board of Directors
C/O Delta Sigma Pi Central Office
330 South Campus Avenue
Oxford, OH 45056

Dear Board of Directors,

It is with great enthusiasm that I write to express my support for the Elon University Colony at the Elon University in Elon, NC and ask that you grant them a chapter charter. The members of the colony have shown nothing but dedication and excitement through the process about Delta Sigma Pi.

I was extremely impressed with the work that the colony President, Francesca Filandro, has done since the time we received their letter of intent to colonize. A rocky start with campus administration proved difficult as it was believed there were enough business fraternities already on campus and the school didn't believe it was necessary to add Delta Sigma Pi. However, Francesca and the founding fathers remained persistent in their goal to create a different type of business fraternity on campus that catered towards those that have other activities and work to balance. It was this persistence that allowed them to gain at least two brothers per informational meeting during the course of their colonization and will be initiating around 50 members into our brotherhood. Brothers from one of the local chapters, Iota Omega, have been mentoring the colony on how to run successful meetings, helping with bylaws, and openly welcoming the colony members into our brotherhood. Despite a few bumps in the road and setbacks, the colony has a firm presence at Elon with dedicated and enthusiastic members.

The tenacity of the executive committee, as well as the rest of the colony members, makes me excited to see what they will achieve as a chapter of our fraternity. Having met the requirements laid out before them of planning, and executing, successful professional activities, community service events, and fundraising efforts the colony is well positioned to continue that momentum once they receive their charter. Delta Sigma Pi will truly benefit from the addition of a chapter at Elon University. I look forward to calling them my brothers.

Fraternally,

Karin M. Olivo
Mid-Atlantic Regional Vice President
Omicron Pi – 001

ELON UNIVERSITY

History

1889: N.C. Legislature issues charter for Elon College, founded by the Christian Church; William S. Long is founder and first president; 76 students are enrolled

1892: M. Irene Johnson becomes the first female graduate of Elon, then the first female faculty member

1923: Fire destroys the main campus--including all of the school's records, the library, and the chapel; trustees immediately vote to rebuild; Alamance Building opens in Fall 1923

1924: Three new main buildings are built and opened (Whitley Auditorium, Carlton Library and Duke Building); citizens of Alamance County are active in fundraising for rebuilding efforts

1931: Leon Edgar Smith elected 5th president, beginning a 25-year term as the longest-serving president; student population decreases to 87 students due to the effects of the Great Depression

1950: Alumni Memorial Gymnasium opens and is dedicated to alumni who died in WWI and WWII

1957: J. Earl Danieley named 6th president, and one of the nation's youngest college presidents, at age 32

1969: Eugene E. Perry becomes Elon's first African-American graduate; Elon awards its 5,000th degree

1984: Master of Business Administration becomes first master's program; College Coffee tradition begins

1985: Elon receives its first \$1 million gift, then uses it to establish the Martha and Spencer Love School of Business

1998: Dalton L. McMichael Sr. Science Center opens; Master of Physical Therapy program is established

1999: Leo M. Lambert named 8th president; transition to NCAA Division I athletics is completed; Danieley Center is dedicated

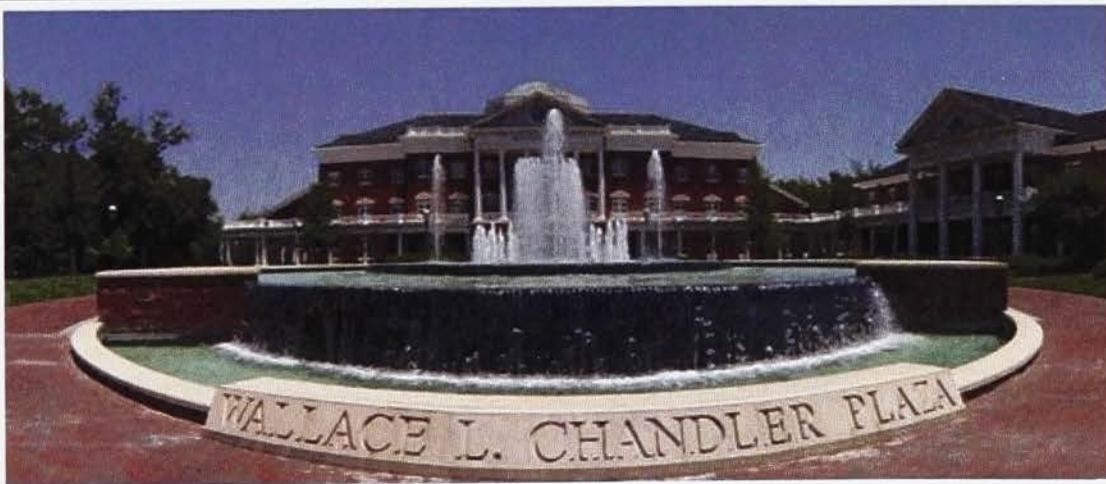
2004: Martha and Spencer Love School of Business achieves AACSB International accreditation

2010-2016: Multiple buildings are refurbished, new dorms are built, and many new retail options become available on campus; the population grows to around 6,000 students and 400 faculty members

2017: President Leo Lambert announces his resignation; New business fraternity, Delta Sigma Pi, is brought to Elon's campus

ELON UNIVERSITY

Campus Photos



ELON UNIVERSITY

Facts & Statistics

ENROLLMENT

Male/Female ratio: 40% / 60%

Ethnic diversity: 20%

Top states (undergrad):

NC, MA, NJ, NY, CT, MD

Elon students come from 49 states, the District of Columbia and 50 other nations

Elon Students by Major



ACADEMICS

Calendar: 4-1-4 (includes January term)

60+ majors

Full-time faculty: 425

Student/faculty ratio: 12/1

Average class size: 20

4-year graduation rate: 78%

Freshman retention rate: 91%

ATHLETICS

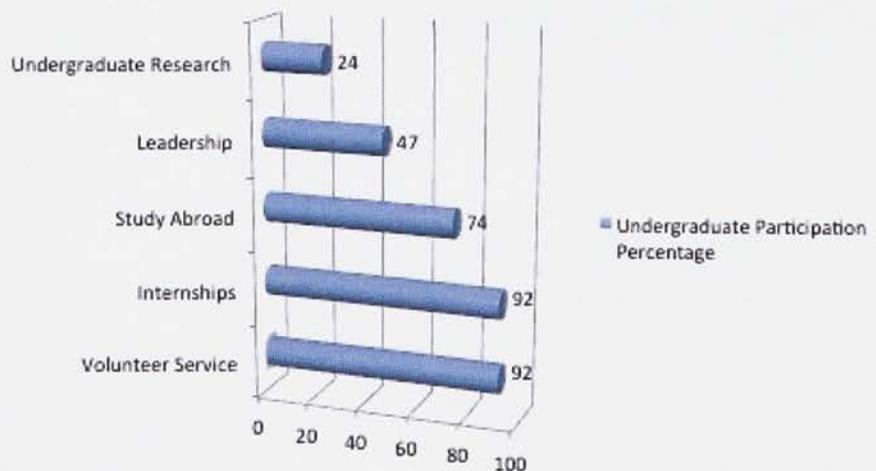
17 Intercollegiate Men's and Women's Sports in NCAA Division I (FCS in football)

21 Club Sports for Men and Women

18 Intramural Sports for Men and Women

THE 5 ELON EXPERIENCES

Undergraduate Participation Percentage



The Martha and Spencer Love School of Business

Martha and Spencer Love are on the list of the 20 most-influential business figures in North Carolina. James Spencer Love opened a New York sales office that catered toward domestic and international markets. Love was a strong competitor and always took risks to help diversify and strengthen his company. Martha Love assisted Spencer through a partnership that influenced Burlington Industries. The legacy of Martha and Spencer stays with Elon University students and faculty and motivates everyone to help carry on the strong legacy of these two influential individuals. The Love School of Business opened in 2006 with the help of an endowment gift from The Martha and Spencer Love Foundation.

Our Vision:

"We will prepare our graduates to lead extraordinary lives - with the skills and aspiration to make the future better for the organizations and communities in which they serve."

Departments:

- Accounting
- Economics
- Finance
- Management and Entrepreneurship
- Marketing and International Business

National Rankings

- Top 50 undergraduate business programs in the nation since 2012 (Bloomberg Businessweek)
- Top 20 part-time MBA programs in the nation since 2007 (Bloomberg Businessweek)
- Ranked #39 of the Best Undergraduate Business Programs for 2016 (Poets&Quants)

Faculty

- Have earned numerous awards for excellence in teaching and mentoring
- Have conducted research and produced publications in major journals
- Many also teach in the MBA program

Employment & Graduate School Status (nine months after graduation)

| | 2015 | 2014 | 2013 |
|-----------------|------|------|------|
| Employed | 90% | 88% | 84% |
| Graduate School | 10% | 5% | 5% |
| Responses | 342 | 275 | 244 |

Average Salaries

| | 2015 | 2014 | 2013 |
|-----------|----------|----------|----------|
| Median | \$50,000 | \$50,000 | \$47,000 |
| Mean | \$48,192 | \$49,269 | \$48,155 |
| Responses | 244 | 175 | 93 |

Data from Elon.edu

The Elon Colony of Delta Sigma Pi

The Elon Colony of Delta Sigma Pi began with the interest of Francesca Filandro to create a different option for business students who wanted an organization that catered to their needs. Students wanted to be a part of a professional, business fraternity and still be able to balance all of their other activities and studies along with it. After contacting Dale Clark in September of 2015 and seeking help from other students on campus, the Elon Colony worked through many hurdles to get approved by Elon University as an organization and grow on campus. The colony attended and/or provided the following events:

Professional Event 1- April 20th, 2016- The colony members toured the career services center to learn about the many different options and services that are offered to students. After the tour, we had a resume and cover letter workshops where we peer reviewed each other's resumes and were able to ask for advice in order to have the best resume and cover letter when applying for jobs.

Professional Event 2- May 4th, 2016- The Dean of the Business School talked to us at our meeting and informed us on multiple things regarding his role and the business school. He gave us a history of his background and how he ended up in the role of the Dean of the business school, his favorite things about the business school, and how he thinks that we can make the most out of our four years as a business student at Elon. He also answered any questions the group had.

Professional Event 3- October 5th, 2016- We had Allison Long, the VP of Corporate Communications at Volvo Financial Services come speak about her experiences in international business. She spoke for about an hour about her career and advice on doing business in other countries. She also brought a member of her team from Beijing who spoke about what it's like to do business in the US from a Chinese perspective. It was a very unique perspective that not many people have had the chance to hear about. Allison also fielded questions for about 20 minutes. Audience participation was great and our members asked thoughtful questions that befitted the entire group.

Professional Event 4- October 12th, 2016- Business school professor and DSP chapter advisor Mr. Mike Ganoway gave a talk in the business school theater titled "What I wish I knew when I was 22." He talked for an hour describing his career paths starting with his first job out of college. He then gave the audience tips and techniques for networking and how to get the most out of their first job out of college. He then fielded questions from the audience for a half hour.

Professional Event 5- October 19th, 2016- Speaker from the Student Professional Development Center came to our meeting and discussed LinkedIn and networking with our members. She showed us how to set up a LinkedIn account, update it with all of the necessary information, and informed us of the importance of LinkedIn when networking and looking for jobs.

Professional Event 6- November 2nd, 2016- Two business professors spoke at our chapter meeting and discussed their history and background, gave us great advice and tips for networking for post-graduation jobs, and answered any questions the group asked them.

Professional Event 7- November 21st, 2016- We brought in two claims adjusters from Amica Mutual Insurance group. They spoke for an hour about what it is like to work at Amica. They were on campus today interviewing students for full time positions, so they also discussed what they are looking for in a

candidate and on a resume. They then went over some tips on how to create a resume that stands out as well as make a good first impression once at the interview. Their personal experience and first hand accounts made their talk interesting and it was clear the colony was engaged and interested.

Professional Event #8- March 29th, 2017- Mr. Thomas Filandro visited from New York to give a presentation to our members and interested students on life lessons that relate not only to success in the business world, but in our future careers in general. He gave several book recommendations and explained what grit meant to him as well as other tips and tricks along the way. Mr. Filandro also stayed over an hour after the meeting having conversations with members and answering any questions they had.

Professional Event #9- September 13th, 2017- Arthur J. Gallagher & Co. visited our Colony and gave a presentation on their culture and opportunities around the world. Gallagher asked specifically to speak at our meeting to recruit Delta Sigs to fill their positions. They collected resumes and recruited for internships and jobs for multiple offices around the nation.

Professional Event #10- September 27th, 2017- Jeffery Ruckert, a professor at Elon University will be visiting the Colony and talking about his past experiences and careers while answering questions members have on advice from a professor's perspective of the business world.

Community Service Event #1- February 16th, 2017- Positive Attitude Youth Center (PAYC)- Members visited the PAYC and volunteered by helping children with their homework and then playing various games inside and outside with them.

Community Service Event #2- February 20th, 2017- Positive Attitude Youth Center (PAYC)- Members visited the PAYC and volunteered by helping children with their homework and then playing various games inside and outside with them.

Community Service Event #3- March 1st, 2017- Boys and Girls Club- Members visited and volunteered by helping children with their homework and then playing various games inside and outside with them.

Community Service Event #4- March 8th, 2017- Boys and Girls Club- Members visited and volunteered by helping children with their homework and then playing various games inside and outside with them.

Community Service Event #5- March 11th, 2017- Elon Animal Rescue- Members visited and volunteered by helping to care for the animals and playing with them.

Community Service Event #6- September 13th, 2017- Letter Writing for Children's Miracle Network- Members all created custom cards and letters for the children at Children's Miracle Network.

Community Service Event #7- September 16th, 2017- Burlington, NC Salvation Army- Members volunteered for various shifts that included tasks such as sorting through donations and stocking items to be sold.

LEAD Conference Fall 2015- Members attended their first LEAD Conference in Greensboro, North Carolina where they met Chapters from around the South and gained insight into what the fraternity stands for Nationally.

LEAD Conference Spring 2016- Members attended the conference in Nashville, Tennessee for the first time as an established colony.

LEAD Conference Spring 2017- Members attended the conference in Atlanta, Georgia.

LEAD Conference Fall 2017- Members will be attending the conference in Myrtle Beach, South Carolina.

Spring Organization Fair 2016- Members staffed a table with information on the colony and Delta Sigma Pi as a whole, while collecting names of interested business majors.

Fall Organization Fair 2016- Members staffed a table with information on the colony and Delta Sigma Pi as a whole, while collecting names of interested business majors.

Spring Organization Fair 2017- Members staffed a table with information on the colony and Delta Sigma Pi as a whole, while collecting names of interested business majors.

Fall Organization Fair 2017- Members staffed a table with information on the colony and Delta Sigma Pi as a whole, while collecting names of interested business majors. This was our largest collection of interested students thus far and we already have committed members to rush Delta Sigma Pi officially in the Spring.

ELON UNIVERSITY COLONY

Calendar of Events for Fall Semester, 2017

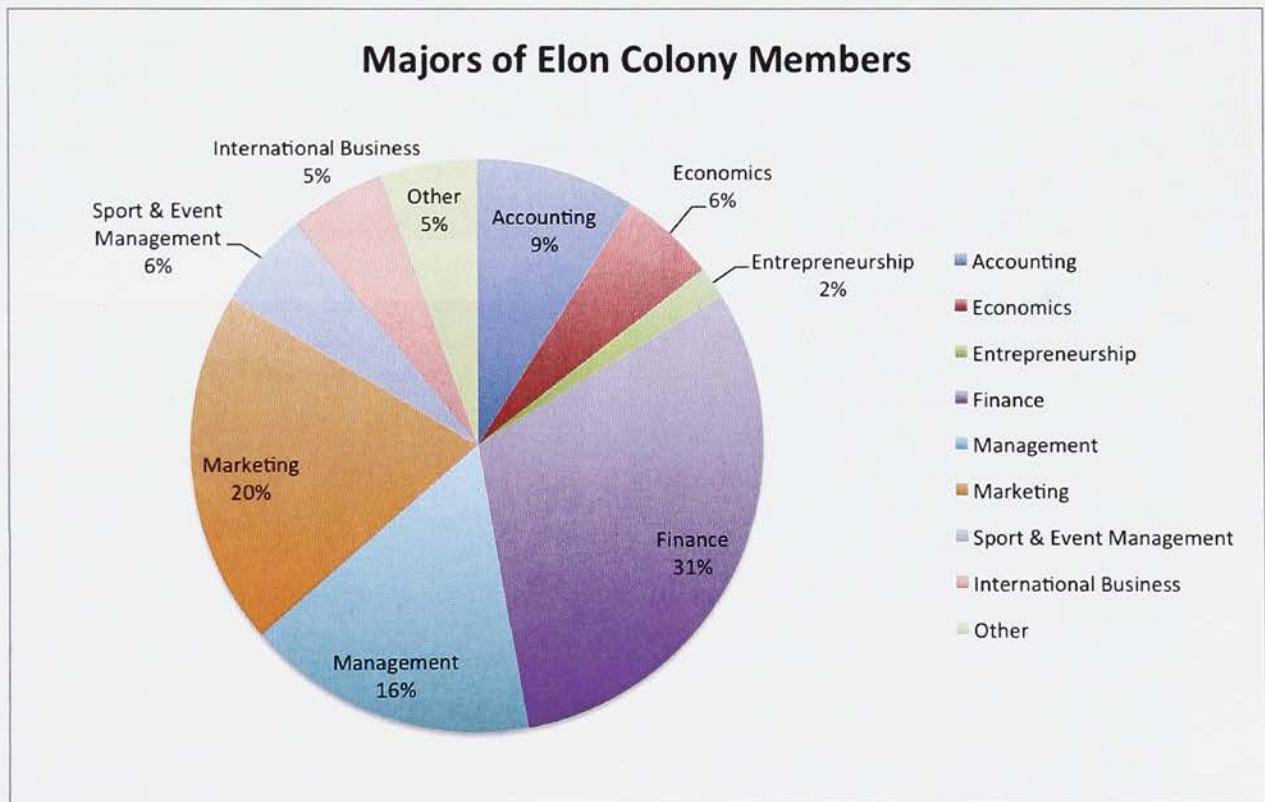
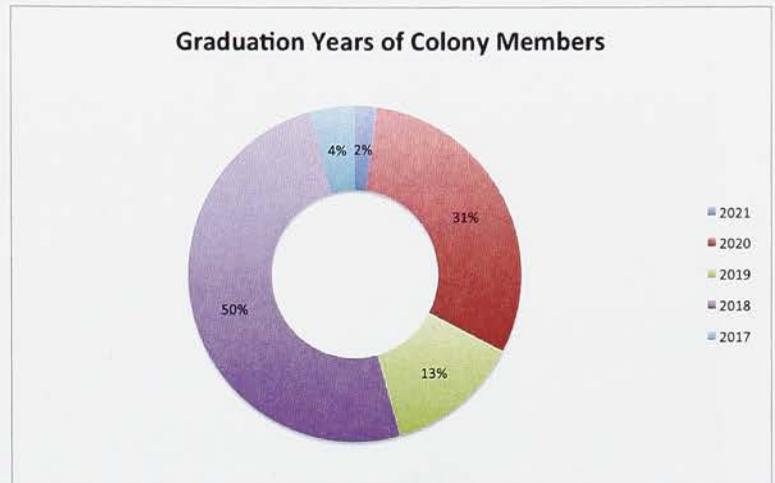
| | | |
|-------------------|--|---|
| August 29th | | First Day of Classes. |
| August 30th | 12:30pm- 9:30pm | Jeff Winters visited the Elon Colony to conduct a Consultation Visit. Meetings were held with the entire Colony, Officers, the Dean of the Business School, and our advisor, Mr. Courtright. |
| September 6th | 6:30pm | Executive Officers Meeting and Dinner at the Colony President's Apartment. |
| September 13th | 6:30pm 7:30pm 8:00pm 8:30pm | Executive Officers Meeting. Professional Event- Arthur J. Gallagher & Co. give a presentation on their company culture and recruit for internships and jobs. Professional dress required. General Meeting to talk about the next steps as a Colony. Community Service Event- The members wrote personalized letters to the children at Children's Miracle Network. |
| September 16th | 10:00am- 3:00pm | Community Service Event at Salvation Army- Members worked shifts at the Elon Salvation Army helping with various tasks, such as sorting through donations. |
| September 20th | 7:30pm | Last Executive Officers Meeting before Petition is due. |
| September 22nd | | Petition due to Dale Clark. |
| September 27th | 6:30pm 7:30pm 8:00pm 8:30pm | Executive Officers Meeting. Professional Event- Jeffrey Ruckert Presentation. General Colony Meeting to talk about next steps. Social Event- Get to Know Your Brothers games and icebreakers. |
| October 4th | 7:30pm | Executive Officers Meeting. |
| October 6th-7th | | LEAD School in Myrtle Beach, South Carolina. |
| October 11th | 6:30pm 7:30pm | Executive Officers Meeting. First Pledging Meeting. |
| October 13th-17th | | Fall Break. |
| October 18th | 6:30pm 7:30pm | Executive Officers Meeting. Second Pledging Meeting. |

| | | |
|---------------------------|-------------------|--|
| October 25th | 6:30pm 7:30pm | Executive Officers Meeting. Third Pledging Meeting. |
| November 1st | 6:30pm 7:30pm | Executive Officers Meeting. Fourth Pledging Meeting. |
| November 8th | 6:30pm 7:30pm | Executive Officers Meeting- Last before Installation Last Pledging Meeting. |
| November 11th | 12:30pm 7:30pm | Installation. Installation Banquet Dinner. |
| November 12th | 1:00pm | Chapter meeting with Nationals. |
| November 17th- 27th | | Thanksgiving Break. |
| December 7th | | Classes End. |
| December 9th-14th | | Final Examinations. |
| December 15th-January 3rd | | Winter Break. |

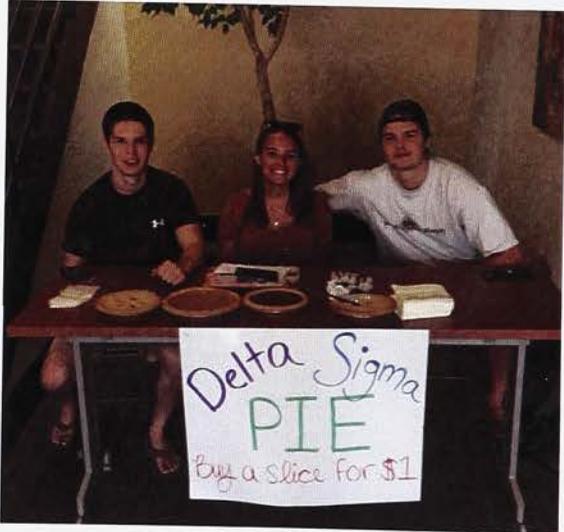
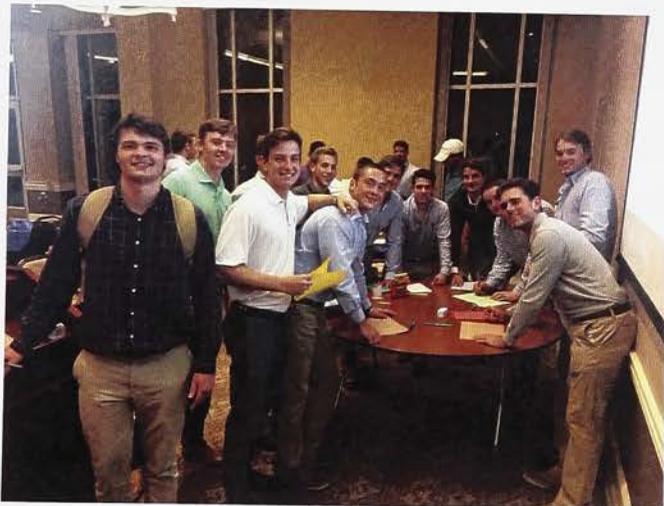
ELON UNIVERSITY COLONY

Member Statistics

- 74 Total Members (including 2 graduates & 12 abroad Fall 2017)
- 97% of our members are involved in other organizations on campus in addition to Delta Sigma Pi
- 72% of our members have a job either off or on campus



Meet Our Members





Position: Colony President

Name:

Francesca Marie Filandro

Majors:

Management

Minors:

Finance and Leadership Studies

Hometown:

Woodbury, NY

Graduation Year:

2018

Extracurriculars:

Leadership Fellows, L.E.A.D. Program, Elon 101 Teaching Assistant, Kappa Delta



Position: Senior Vice President

Name:

Hannah Pinto

Majors:

Marketing

Hometown:

Harrington Park, NJ

Graduation Year:

2018

Extracurriculars:

Sigma Kappa, Center For Leadership



Position: Vice President of Finance

Name:

Noah Brown

Majors:

Economics

Minors:

Environmental Science

Hometown:

Lexington, MA

Graduation Year:

2019



Position: Vice President of Colony Operations

Name:

Thomas Oursler

Majors:

Marketing Analytics

Hometown:

Baltimore, MD

Graduation Year:

2019

Extracurriculars:

Alzheimer's Initiative, Analytics Club, Entrepreneurship Club



Position: Chancellor

Name:

Joseph W. Grier, IV

Majors:

Marketing

Hometown:

Forest, VA

Graduation Year:

2018

Extracurriculars:

Men's Ultimate Frisbee



Position: Vice President of Professional Activities

Name:

Alyssa Xouris

Majors:

Entrepreneurship

Hometown:

Cary, NC

Graduation Year:

2018

Extracurriculars:

Sigma Kappa, OCF, Student Center



Position: Vice President of Community Service

Name:

K. Nicole Balas

Majors:

International Business

Minors:

Leadership, Communication

Hometown:

Charlotte, NC

Graduation Year: 2018

Extracurriculars:

LEAD program, Delta Delta Delta, Campus Recreation, Elon
Cheerleading



Position: Vice President of Scholarships and Awards

Name:

Elizabeth Carter

Majors:

Accounting and Management

Hometown:

Kansas City, KS

Graduation Year:

2019

Extracurriculars:

Beta Alpha Psi, Sigma Kappa



Position: Vice President of Alumni Relations

Name:

Madison Mordoh

Majors:

Finance and Marketing

Hometown:

Pittsburgh, PA

Graduation Year:

2018

Extracurriculars:

Women in Finance, Spoon University, Sigma Kappa



Name:

Owen Michael Anderson

Majors:

Finance

Minors:

Economics

Hometown:

Scituate, MA

Graduation Year:

2020



Name:

Thomas Ashburn

Majors:

Accounting

Hometown:

Hanover, MA

Graduation Year:

2020

Extracurriculars:

Club Lacrosse



Name:

Molly Baskin

Majors:

Management and Marketing

Hometown:

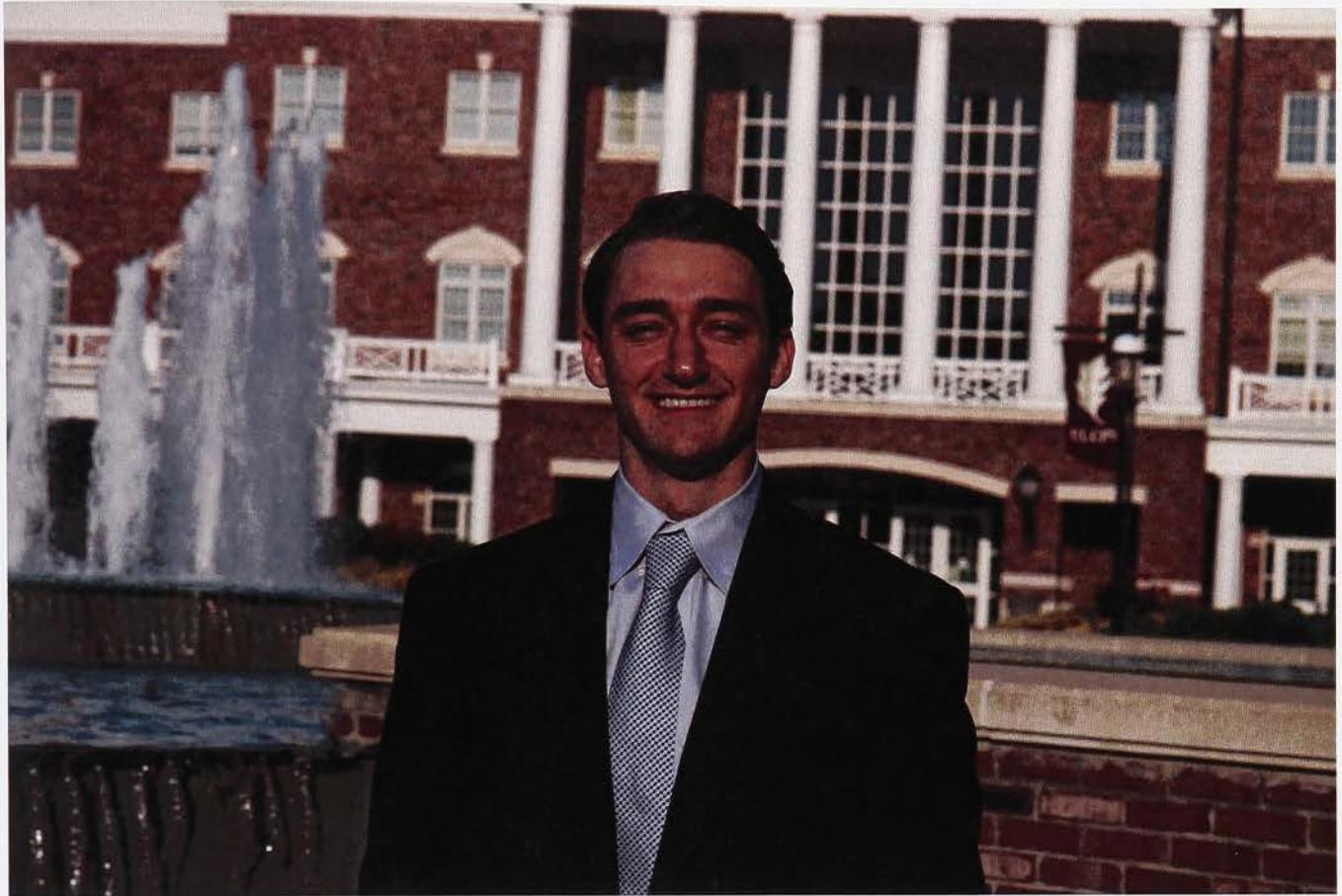
Vienna, VA

Graduation Year:

2018

Extracurriculars:

Sigma Kappa



Name:

Evan Becht

Majors:

Economics

Minors:

Finance and Sport Management

Hometown:

Plaistow, NH

Graduation Year:

2018



Name:

Adam Bell

Majors:

Finance

Minors:

Accounting

Hometown:

Sea Cliff, NY

Graduation Year:

2018

Extracurriculars:

Lambda Chi Alpha



Name:

William Blake

Majors:

Finance

Hometown:

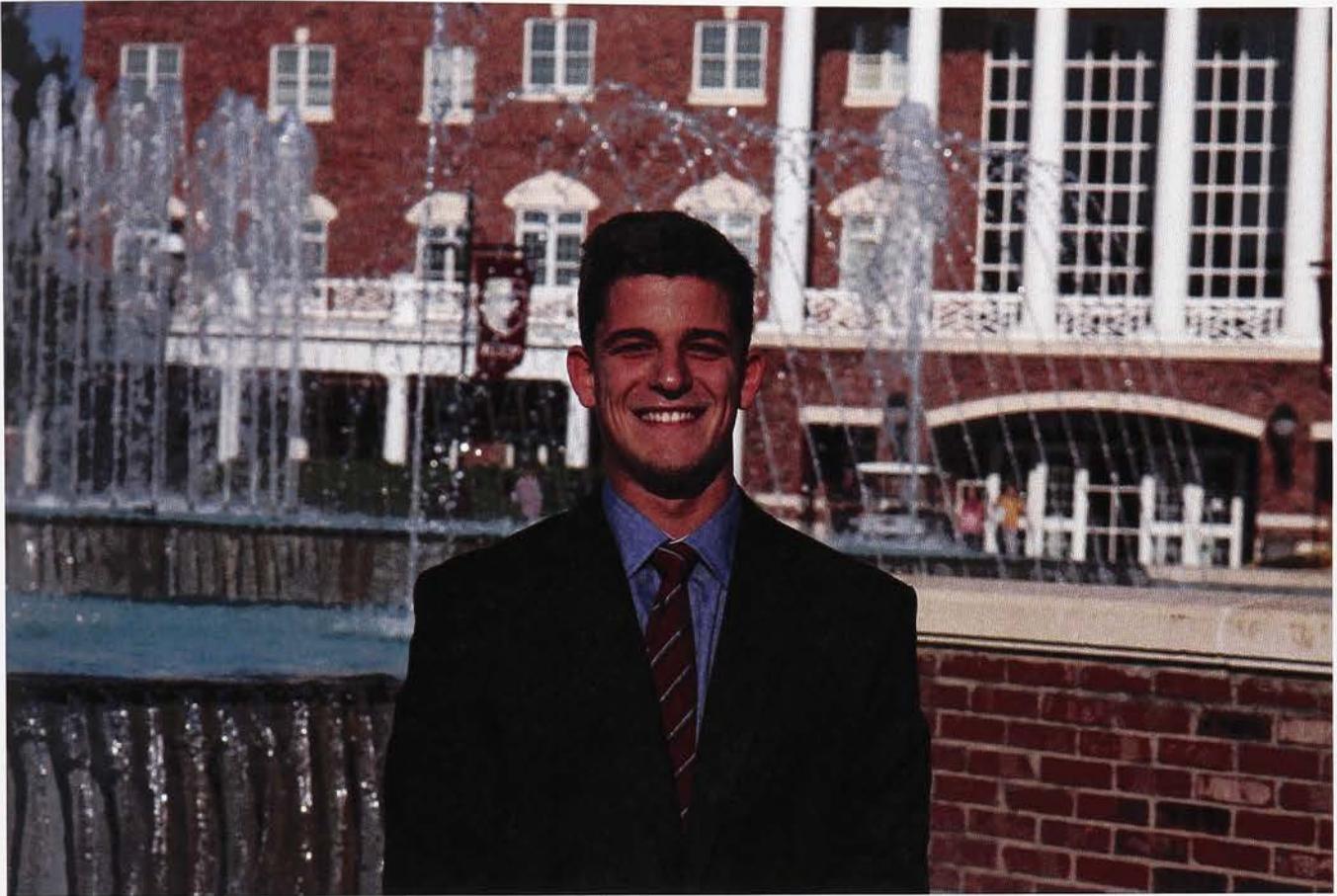
Philadelphia, PA

Graduation Year:

2019

Extracurriculars:

Enactus, Soccer



Name:

Craig Daniel Burgess

Majors:

Finance

Hometown:

Westwood, MA

Graduation Year:

2020

Extracurriculars:

Orientation Leader



Name:

Patrick Carey

Majors:

Marketing and Political Science

Hometown:

Upton, MA

Graduation Year:

2020

Extracurriculars:

Cheerleading, Model UN



Name:

Elizabeth Chmura

Majors:

Management

Minors:

Human Service Studies

Hometown:

Hanover, MA

Graduation Year:

2018

Extracurriculars:

Kappa Delta, Connecting Kids Through Crayons



Name:

Patrick Frohlich

Majors:

Management

Minors:

Music in the Liberal Arts

Hometown:

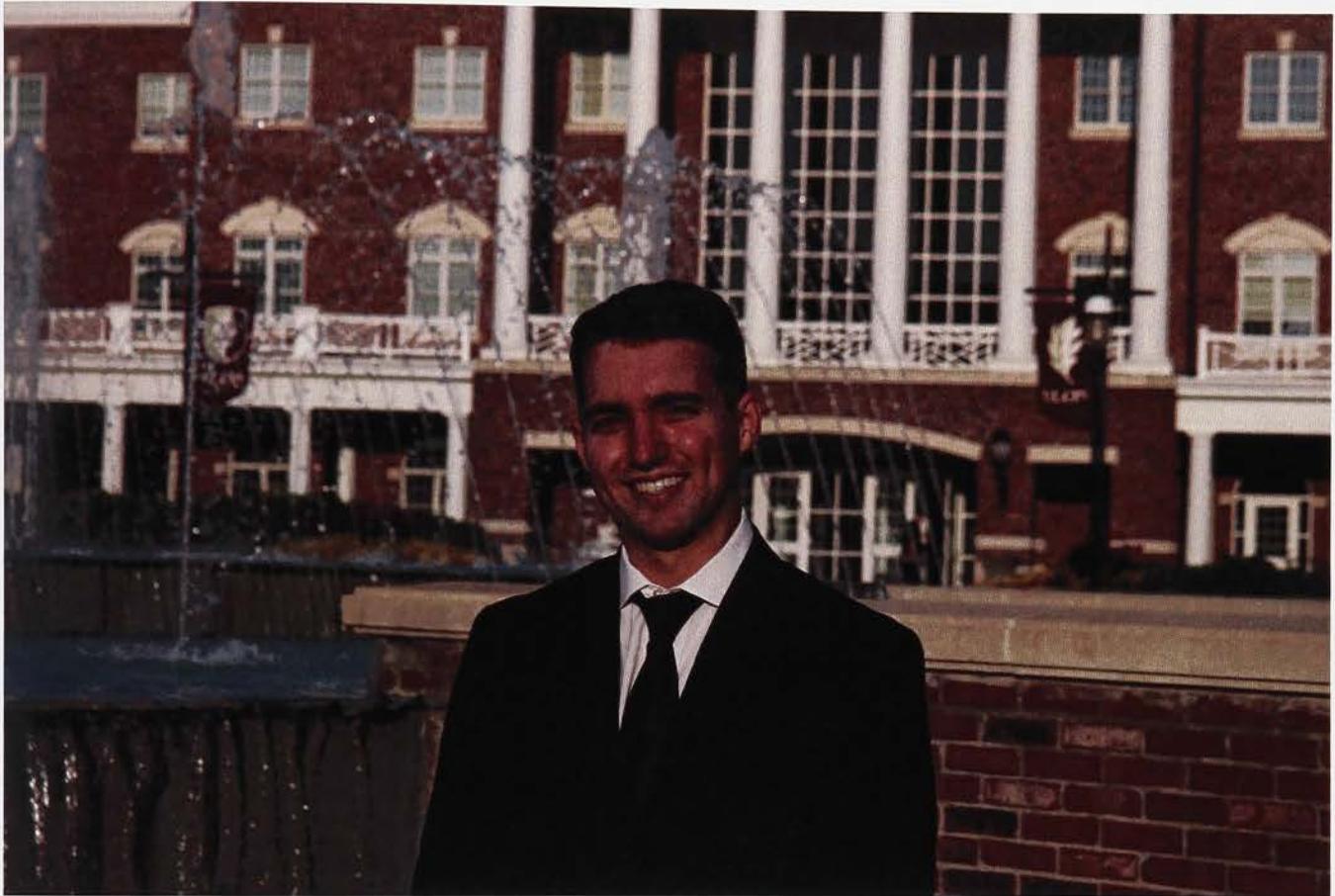
Westford, MA

Graduation Year:

2018

Extracurriculars:

Alpha Phi Omega, Elon University Orchestra, Entrepreneurship LLC, Business LLC



Name:

Thomas Garcia-Meitin

Majors:

Economics

Minors:

Finance and Statistics

Hometown:

Sudbury, MA

Graduation Year:

2020

Extracurriculars:

Economics Club, Elon Alzheimer's Initiative, Calculus Student Tutor, Elon Volunteers Program



Name:

Ethan Gulock

Majors:

Finance

Minors:

Economics

Hometown:

Ballston Lake, NY

Graduation Year:

2019

Extracurriculars:

Alzheimer's Initiative



Name:

Tyler John Hamlin

Majors:

Entrepreneurship

Minors:

Communications

Hometown:

Orlando, FL

Graduation Year:

2020



Name:

Connor Heger

Majors:

Management

Minors:

Math

Hometown:

Redmond, WA

Graduation Year:

2019

Extracurriculars:

Varsity Football



Name:

Jansen Humphrey

Majors:

Marketing

Minors:

Sociology & Statistics

Hometown:

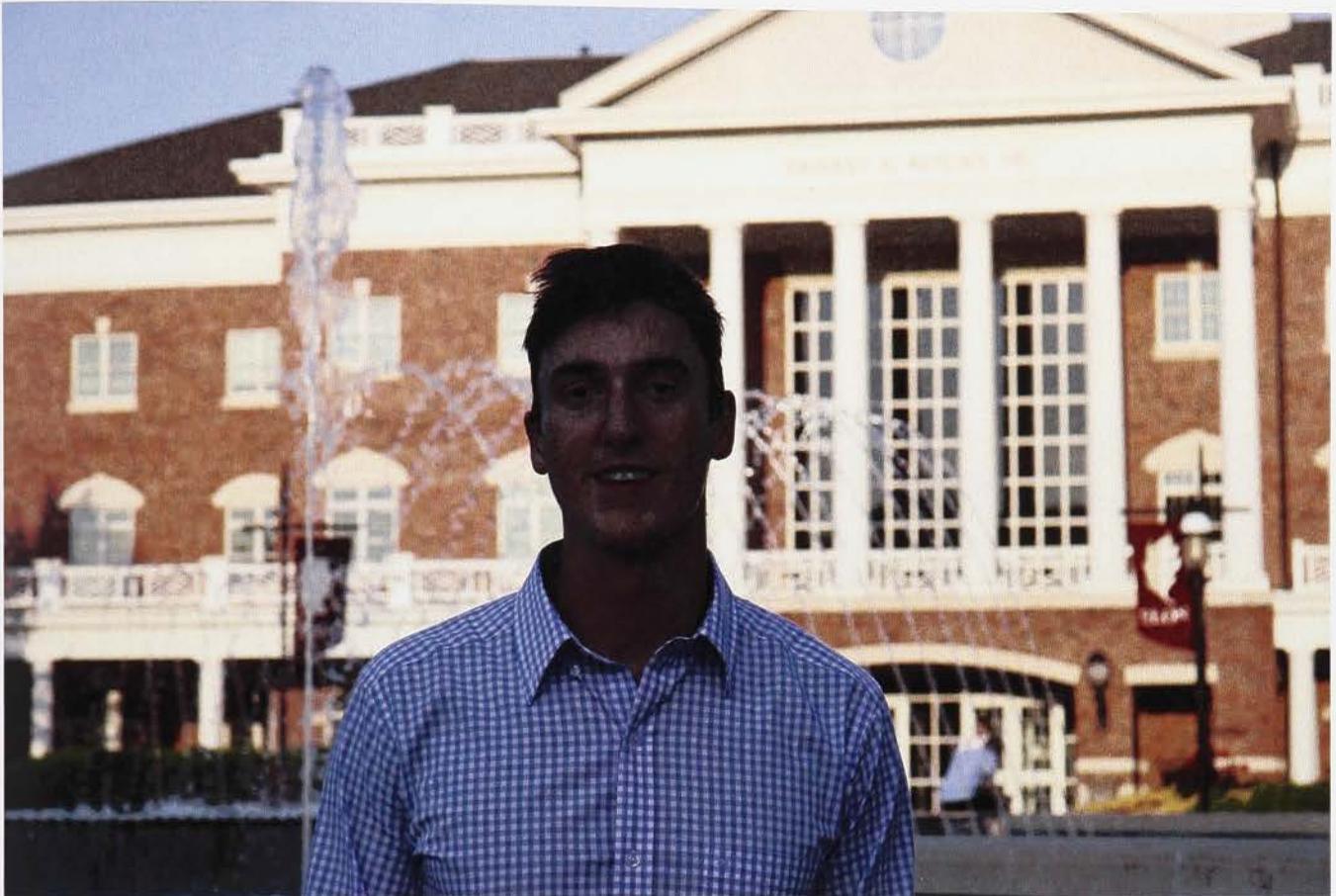
Sarasota, Florida

Graduation Year:

2018

Extracurriculars:

Liberal Arts Forum, Kappa Delta, Astronomy TA/Tutor



Name:

Brian Hunter

Majors:

Marketing

Minors:

Communications

Hometown:

Medfield, MA

Graduation Year:

2019

Extracurriculars:

Entrepreneurship Club



Name:

Talley Patrick Kelsey

Majors:

Finance

Minors:

Accounting

Hometown:

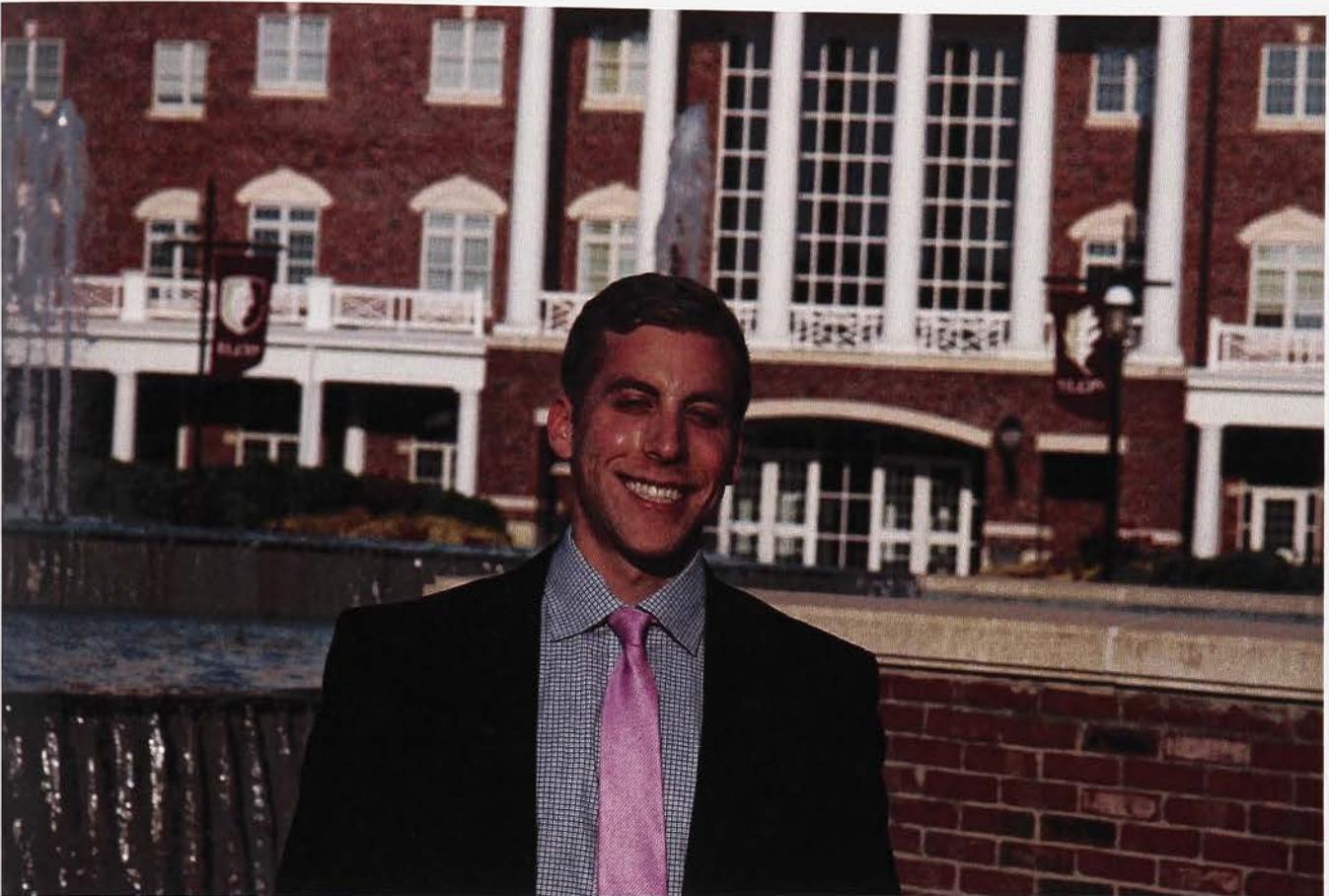
Sandy Springs, GA

Graduation Year:

2018

Extracurriculars:

Beta Alpha Psi, Elon Alzheimer's Initiative, Elon Club Baseball,
Intramural Sports, Elon Outdoors



Name:

Matthew Benjamin Kushner

Majors:

Finance and Accounting

Minors:

Economics

Hometown:

Bryn Mawr, PA

Graduation Year:

2018

Extracurriculars:

Beta Alpha Psi



Name:

Nicholas Kyle

Majors:

Finance and Economics

Minors:

Spanish

Hometown:

Canton, OH

Graduation Year:

2018

Extracurriculars:

Zeta Beta Tau, Intramurals



Name:

Austin Gerald LeBlanc

Majors:

Finance

Minors:

Computer Science

Hometown:

Pembroke, MA

Graduation Year:

2020

Extracurriculars:

Alzheimer's Club



Name:

Rye Marra

Majors:

Finance

Minors:

Entrepreneurship

Hometown:

Lake Forest, IL

Graduation Year:

2020

Extracurriculars:

Alzheimer's Initiative Club, Intramurals



Name:

Jack Mayette

Majors:

Accounting and Finance

Minors:

Economics

Hometown:

Syracuse, NY

Graduation Year:

2018

Extracurriculars:

Intramurals



Name:

Max Megliola

Majors:

Accounting

Hometown:

Hillstone Township, NJ

Graduation Year:

2018

Extracurriculars:

Alpha Phi Omega, Economics Club



Name:

Steven O'Sullivan

Majors:

Finance

Minors:

Professional Sales

Hometown:

Walpole, MA

Graduation Year:

2018

Extracurriculars:

Intramurals



Name:

David Ovalle

Majors:

Finance

Minors:

Accounting

Hometown:

Westwood, MA

Graduation Year:

2020

Extracurriculars:

Club Soccer



Name:

Anthony Potenza

Majors:

Finance and Management

Hometown:

Syracuse, NY

Graduation Year:

2020

Extracurriculars:

Club Soccer, Accounting and Finance Club



Name:

Max Presutti

Majors:

Finance

Hometown:

Hingham, MA

Graduation Year:

2020

Extracurriculars:

Intramural Soccer



Name:

Aaron Railton

Majors:

Management

Minors:

Accounting

Hometown:

Bermuda

Graduation Year:

2018

Extracurriculars:

Intramural Sports



Name:

Eimhin Ryan

Majors:

Finance

Hometown:

Galway, Ireland

Graduation Year:

2020

Extracurriculars:

Club Soccer



Name:

Colton Salmon

Majors:

International Business

Hometown:

Franklin, MA

Graduation Year:

2020

Extracurriculars:

Club Lacrosse



Name:

Nicole Marie Sanz

Majors:

Sport & Event Management

Minors:

Business Administration and Leadership Studies

Hometown:

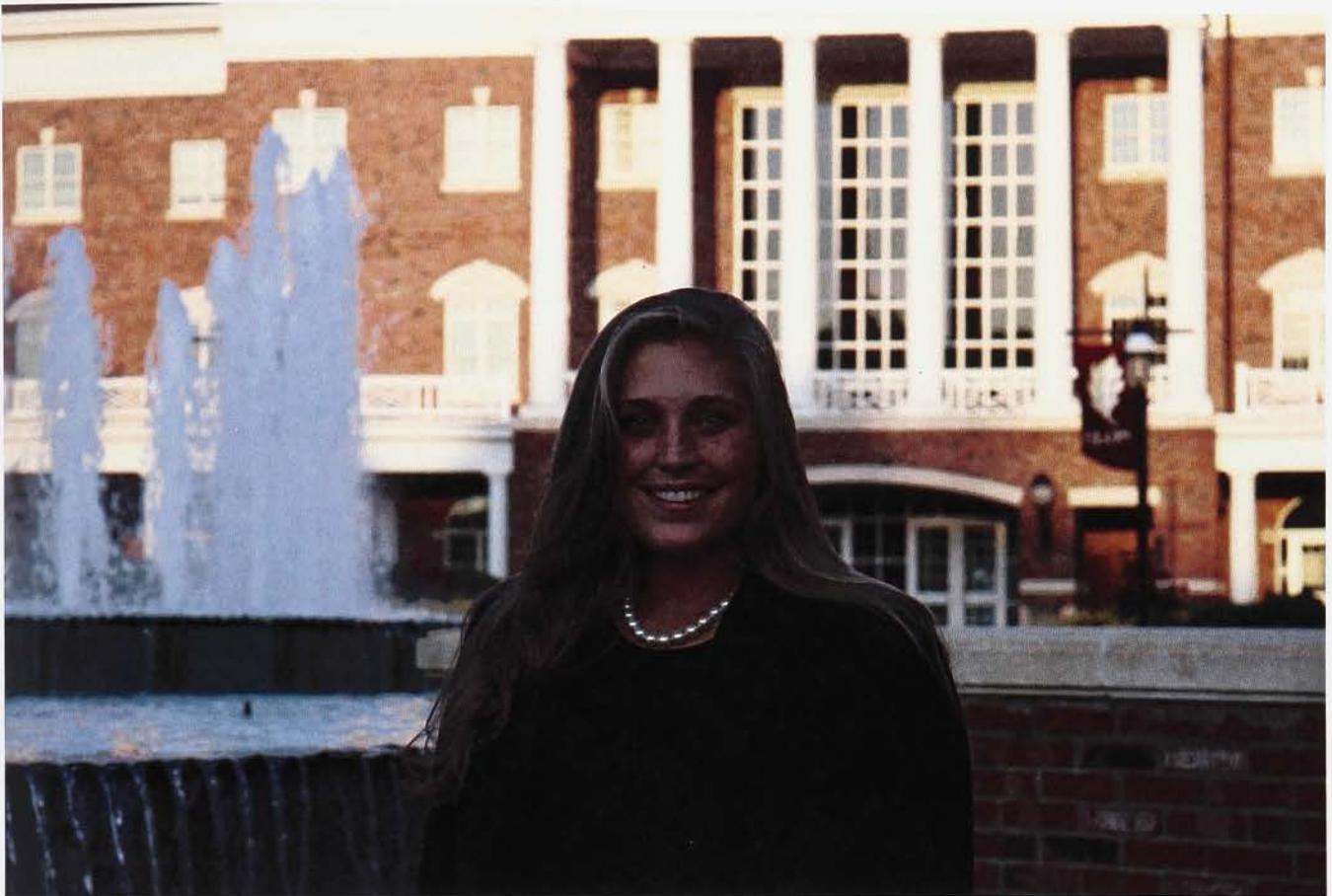
Charlotte, NC

Graduation Year:

2018

Extracurriculars:

Elonthon, Alpha Xi Delta, LEAD Program, Leadership Fellow



Name:

Drew Sherrill

Majors:

Management

Hometown:

Oak Ridge, NC

Graduation Year:

2018

Extracurriculars:

Equestrian, Burlington Animal Shelter, Sigma Kappa



Name:

Patrick Silk

Majors:

Economics

Minors:

Sports Management

Hometown:

Pelham, NH

Graduation Year:

2018

Extracurriculars:

Club Golf



Name:

James Eric Tangco

Majors:

Marketing and Sport & Event Management

Minors:

Economics

Hometown:

Lorton, VA

Graduation Year:

2020

Extracurriculars:

Ultimate Frisbee



Name:

Cody Terrion

Majors:

Finance

Minors:

Accounting and Economics

Hometown:

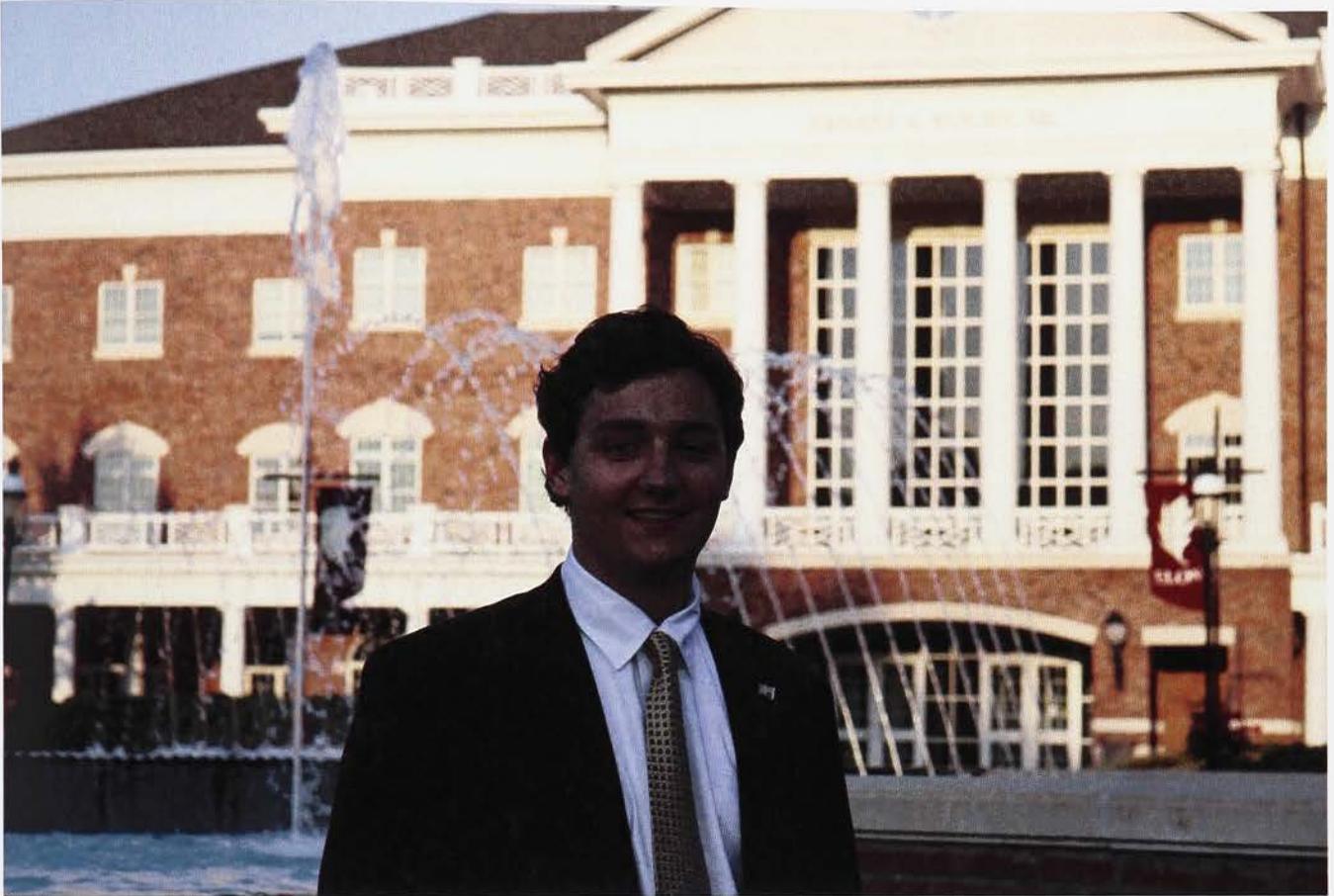
Randor, PA

Graduation Year:

2018

Extracurriculars:

Zeta Beta Tau, DMAX



Name:

John Ryan Vollmer

Majors:

Accounting

Minors:

Finance

Hometown:

Cleveland, OH

Graduation Year:

2019

Extracurriculars:

Club Hockey, Sigma Chi



Name:

Samuel Wagner

Majors:

Marketing

Minors:

Fine Art

Hometown:

Bronxville, NY

Graduation Year:

2018

Extracurriculars:

Sigma Phi Epsilon, Meditation club



Name:

Samantha Warwick

Majors:

Management

Hometown:

Thomasville, NC

Graduation Year:

2019

Extracurriculars:

College Republicans, SHRM



Name:

Katherine Grace Wolter

Majors:

Marketing

Minors:

German and Psychology

Hometown:

St. Louis, MO

Graduation Year:

2018

Extracurriculars:

WSOE Radio, Kappa Delta, American Marketing Society



Name:

Alexander Constantine Xouris

Majors:

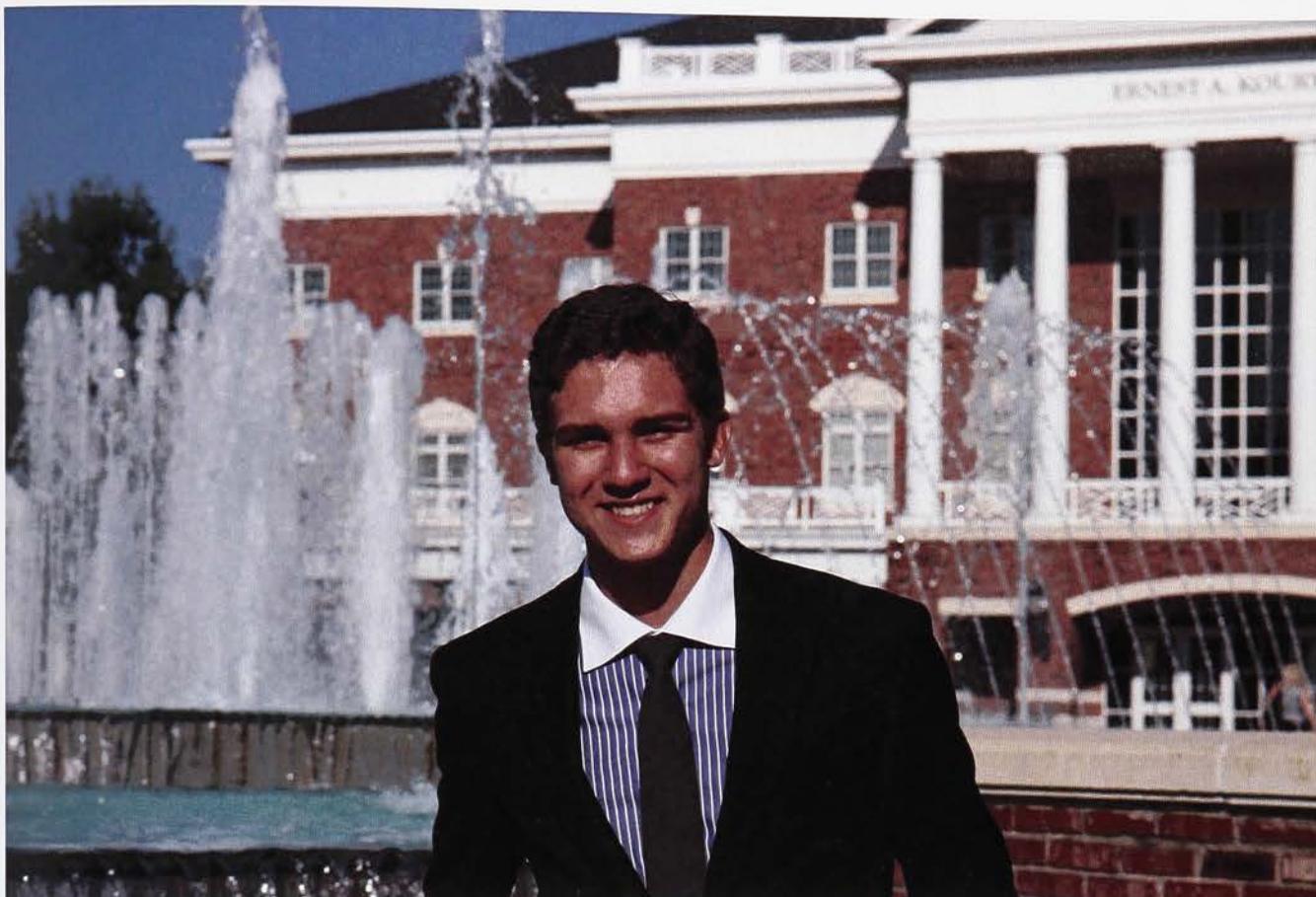
Marketing and Communications

Hometown:

Cary, NC

Graduation Year:

2021



Name:

Alexander Carter Youngblood

Majors:

Marketing

Minors:

Spanish

Hometown:

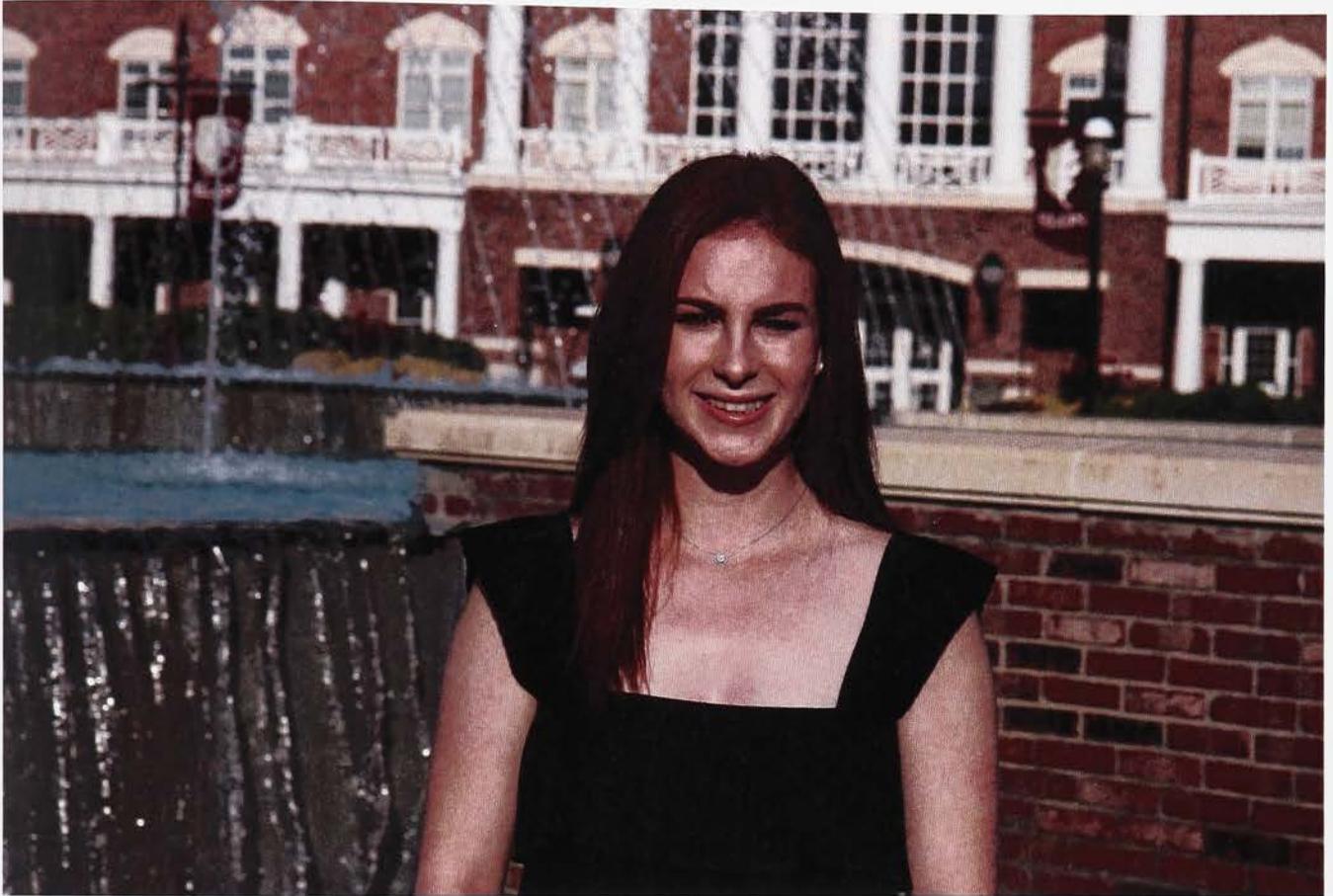
Asheville, NC

Graduation Year:

2018

Extracurriculars:

APO



Name:

Rachel Yules

Majors:

Marketing

Hometown:

Westport, CT

Graduation Year:

2020

Extracurriculars:

Kappa Delta, Elon Club Equestrian

Members Abroad

Name:

Kyle Budlow

Major:

Finance

Hometown:

Boca Raton, FL

Graduation Year:

2019

Name:

Ian Butler

Major:

Sport and Event Management

Minor:

Finance

Hometown:

Beverly, MA

Graduation Year:

2019

Name:

Caroline Cirby

Major:

Sport and Event Management

Minor:

Leadership Studies and Policy Studies

Hometown:

Novato, CA

Graduation Year:

2019

Extracurriculars:

Gap Experience Student Coordinator, She Can Lead, Leadership
Fellows, Elonthon

Name:

Nicholas Disa

Major:

Finance

Hometown:

Greenwich, CT

Graduation Year:

2019

Name:

Daniel Mink

Major:

Accounting

Minor:

Finance

Hometown:

Millington, NJ

Graduation Year:

2019

Extracurriculars:

Elon Alzheimer's Initiative, Safe Rides

Name:

Max Orrock

Major:

Finance

Minor:

Mathematics

Hometown:

Marblehead, MA

Graduation Year:

2019

Extracurriculars:

Elon Alzheimer's Initiative, Club Lacrosse

Name:

Joseph Quinn

Major:

Finance

Minor:

Sport and Event Management

Hometown:

Abington, MA

Graduation Year:

2019

Extracurriculars:

Elon Alzheimer's Initiative, Club Lacrosse, Campus Recreation

Name:

Robert Ryan

Major:

Finance

Minor:

Political Science

Hometown:

Framingham, MA

Graduation Year:

2019

Extracurriculars:

Elon Poll, Campus Recreation, Elon Alzheimer's Initiative

Name:

James Shaffer

Major:

Finance

Hometown:

Simsbury, CT

Graduation Year:

2019

Extracurriculars:

Club Golf, Best Buddies, Elon Alzheimer's Initiative

Name:

Allison Veit

Major:

Marketing

Hometown:

Annapolis, MD

Graduation Year:

2019

Extracurriculars:

Kappa Delta

Name:

Megan Weintraub

Major:

Entrepreneurship and Marketing

Hometown:

Westport, CT

Graduation Year:

2019

Extracurriculars:

Kappa Delta, LEAD

Graduated Members

Name:

Joseph Potenza

Major:

Finance

Minor:

Economics

Hometown:

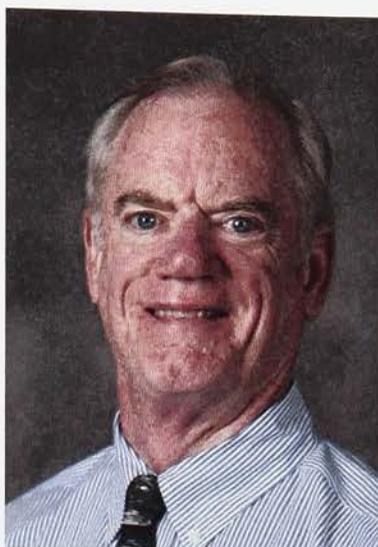
Syracuse, NY

Graduation Year:

2017

Current Job Location:

Charlotte, NC



Name:

Mark Courtright

Position:

Faculty Initiate and Colony Advisor

Email:

mcourtright@elon.edu

About:

Mark Courtright is an Instructor in the Department of Management of the Martha and Spencer Love School of Business at Elon University. He teaches *Business Communications* and *Gateway, An Introduction to Business* and is the Faculty Advisor to the Delta Sigma Pi colony at Elon.

Prior to joining Elon, he had extensive experience in both corporate and not for profit organizations, primarily in Marketing. He was Marketing Director for Calvin Klein hosiery, The Center for Creative Leadership and Volvo Financial Services. In addition to working for Fortune 500 companies he helped start an ecommerce start up, performed consulting and community social work.

He earned his MBA from Wake Forest University's Babcock Graduate School of Management and a B.S. degree from the University of North Carolina at Chapel Hill.

Delta Sigma Pi Phi Psi Chapter Installation

Elon University- Elon, North Carolina

November 11th-12th, 2017

November 11th, 2017

11:45am Colony Members Escort National Representatives

Belk 208- Room 1

McBride Gathering Space- Room 2

Lindner 102- Room 3

11:45am-12:30pm National Officers Set Rooms

Belk 208

McBride Gathering Space

Lindner 102

12:30pm All Colony Members Arrive
Registration of Colony Members and Guests

Lindner 102

12:50pm Assemble for Instruction

Lindner 102

1:00pm-3:30pm Initiation

McBride Gathering Space

Belk 208

6:00pm Colony Members Arrive

Grill 584

6:30pm National Officers and Guests Arrive
Banquet Ceremony Begins

Grill 584

7:00pm-8:00pm Dinner

Grill 584

8:00pm-9:30pm Program and Charter Presentation

Grill 584

November 12th, 2017

11:00am-2:30pm First Official Chapter Meeting

Oaks 212

Banquet Dinner Menu

**Grill 584- Burlington, North Carolina
November 11th, 2017- 7:00pm**

The Following will be Served Buffet Style:

APPETIZERS

Rolls with Butter
Salad with Ranch and Balsamic Dressing

MAIN COURSE

Beef Tips
Chicken with Creamy Lemon Herb Sauce
Buttery Mashed Potatoes
California Vegetable Blend

DESSERT

Cake from Maxie B's in Greensboro, NC

DRINKS

Water
Sweet Tea
No Alcoholic Beverages Allowed

The Price Per Person will be \$33.00- Tax and Gratuity Included.

Elon University- 100 Campus Drive, Elon, NC 27244
Grill 584- 710 Huffman Mill Road, Burlington, NC 27215
Best Western Hotel- 770 Huffman Mill Road, Burlington, 27215