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Eckerd Cossege Petition

Desta Sigma Pi

# PETITION FOR A CHAPTER CHARTER

PREPARED BY

### THE ECKERD COLLEGE COLONY

OF THE INTERNATIONAL FRATERNITY OF

### **DELTA SIGMA PI**

ON THE CAMPUS OF ECKERD COLLEGE

JANUARY 22, 2016

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# SECTION I. PETITIONING LETTER

Board of Directors, Delta Sigma Pi:

We, the undersigned, the members of Eckerd College Colony at Eckerd College, hereby submit this petition, requesting affiliation with Delta Sigma Pi in accordance with Section Q of the Policy & Procedures.

In submitting this petition, we agree that the chapter will abide by the regulations and requirements for the conduct of chapters of the National Bylaws and as adopted from time to time.

The Eckerd College colony will complete and exceeded the requirements necessary to petition for installation on April 16, 2016 as a Delta Sigma Pi chapter. Attached to this petition are the required documents including letters of recommendation, history of Eckerd College, summary of the Business program, and the development of the colony along with a list of events conducted, along with member biographies.

Please advise us on the approval of our charter request so that we can schedule an official presentation of the charter.

Sincerely,

The members of the Eckerd College colony

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# Section II. Letters of Recommendation



COLLEGIUM OF COMPARATIVE CULTURES

January 20, 2016

Delta Sigma Pi 330 South Campus Ave Oxford, OH 45056

Dear Board of Directors of Delta Sigma Pi,

I am Assistant Professor of Finance and Discipline Coordinator of International Business at Eckerd College. Also, I have been very proud to be the faculty sponsor for the Delta Sigma Pi colony at Eckerd.

Having worked first hand with the group at Eckerd, regularly attending executive staff meetings, I have been most impressed with the enthusiasm, focus and dedication of the colony students toward becoming a DSP chapter. I know both Robert Weigel and Nicholas Bernabe rather well and attest to them as strong and capable leaders. They have been creative and tireless with their organization of academic, civic and social events. Our students have engaged with local business leaders, made identifiable contributions to the local natural environment and given back to the St. Petersburg community. The colony sees, as I see, the clear benefits of establishing a chapter at Eckerd. Our school has strong business and economics programs and the ability for our students to link with other domestic and international chapters of DSP is very appealing. We look forward to integrating into the DSP network to share ideas, resources and the shared mission.

Having a DSP chapter on campus would be a distinction for Eckerd and a way to further build our business program and attract new students to it. It is somewhat similar to Eckerd's achieving a chapter of Phi Beta Kappa, the "youngest" college to do so. The DSP colony executive staff has done an excellent job or organizing the colony and building its profile on campus. With chapter designation I fully expect more students to become involved. I myself have promoted DSP with my students and I have seen their interest.

The colony at Eckerd is a vibrant and motivated one and I believe it would make a strong impact on the national DSP organization as a chapter. In turn, such a chapter will benefit us at Eckerd too with the distinction of having such a prominent business society on campus.

On behalf of Eckerd College I heartily support and recommend the Eckerd College colony to become a chapter of Delta Sigma Pi.

Respectfully,

Robert Jozkowski

Assistant Professor of Finance

Discipline Coordinator of International Business

Eckerd College

4200 54th Avenue South St. Petersburg, FL 33711

January 20, 2016

Delta Sigma Pi 330 South Campus Ave Oxford, OH 45056

Dear Board of Directors of Delta Sigma Pi:

As Associate Dean of Students at Eckerd College, it is with great pleasure that I recommend the Eckerd College's Delta Sigma Pi Colony to receive national recognition as a chartered chapter.

Since the organization's conception on Eckerd's Campus during the 2014-16 academic year, I have been impressed with the Delta Sigma Pi Colony. Delta Sigma Pi offers its members experiences and opportunities unlike any other student organization. Members meet weekly to discuss colony work, visit and tour many local businesses, bring established business professionals to campus to discuss their personal journey, serve and volunteer in the greater St. Petersburg community, and members often meet socially outside of structured programs.

Once becoming a chartered chapter, the Delta Sigma Pi national network would be a great asset and resource for the students of Eckerd College. I have already witnessed students taking advantage of this opportunity being involved in numerous programs. The recent activities and programs of Delta Sigma Pi have gained the attention of the Student Life Staff and, more importantly, the attention of the academic program of the college.

I am confident the Delta Sigma Pi colony will continue to accomplish many great things Eckerd College. As Associate Dean of Students, I have worked with hundreds of student organizations and can say without a doubt that Delta Sigma Pi ranks as an organization I hold in the highest regard. They set a standard for others to follow. On behalf of the Student Life Division at Eckerd College, I highly recommend granting the Delta Sigma Pi Colony a nationally recognized chapter charter. If you need any further information please do not hesitate to call me at 727-864-8895. Thank you for your consideration.

Sincerely,

Fred Sabota Associate Dean of Students 4200 54<sup>th</sup> Ave S St. Petersburg, FL 33711 727-864-8895 sabotafr@eckerd.edu



#### ECKERD COLLEGE

Prof. Sandra Graça, D.B.A.
Assistant Professor of International Business
Collegium of Comparative Cultures
4200 54th Avenue South, St. Petersburg, FL 33711

Phone: 727.864.8410 - Email: gracass@eckerd.edu

January 21, 2016 Delta Sigma Pi 330 South Campus Ave Oxford, OH 45056

Dear Board of Directors of Delta Sigma Pi:

Please, allow me to introduce myself. My name is Dr. Sandra Graça. I am an Assistant Professor of International Business at Eckerd College. I teach mostly Marketing courses including International Marketing. I am pleased to recommend the Eckerd College Colony to have national recognition as a chartered chapter of Delta Sigma Pi. I have had as students in my classes both Robert Weigl, the President and Nicholas Bernabe, the Vice-President and can attest to their competence and enthusiasm. They have worked deligently to organize, recruite and establish a very active and professional chapter of Delta Sigma Pi at Eckerd College.

As the first business fraternity in the United States and one that includes women, Delta Sigma Pi provides outstanding opportunities to its members. A nationally recogized chapter of Delta Sigma Pi at Eckerd College would indeed be an honor and responsibility in which our student members would take seriously. I have been mostly impressed by the fraternity deep values of leadership and ethics and I can say with confidence that the 50 plus members of Eckerd College Colony are committed to these same values. The members have organized serveral community service trips, including one to downtown St. Petersburg, Florida to distribute sandwiches made by members to the homeless. In addition, Eckerd College Colony has invited business guest speakers to the school to present their story and share their business expertise, not only with the members of Eckerd College Colony, but also with the whole Eckerd College community. I personally have attended one of these talks and was impressed by the quality and organization of the event.

It is a pleasure to witness the growth of Eckerd College Colony and I am confident that they will continue to grow and attrack more business students as members. I am in full support of Eckerd College Colony and know that they will continue to do great things on a local and national level.

Sincerely yours,

Dr. Sandra S. Graça

# SECTION III. UNIVERSITY HISTORY

### Section III: University History Founding and Major Development

#### The Founding

In 1958, returning soldiers were looking for a college education. Florida needed a college, so members of the United Presbyterian Church and the Presbyterian Church created a committee that drafted an extended statement of the nature of the college to be founded. They selected St. Petersburg as its location. In 1958 the Florida Legislature granted the charter and the Presbyterian groups appointed a board of trustees. The chartered name was Florida Presbyterian College, accepted as a temporary designation until the college could be named to recognize a significant donor.

#### Major Development and Growth

In the first ten years, the college grew from 155 students and 22 faculty to 1,108 students and 80 faculty. It became accredited by Southern Association of Colleges and Schools Commission on Colleges. The college received national recognition for many features of its program, especially its winter term calendar and its core general education program. In 1971, Jack m. Eckerd provided the means for the college to survive. In 1972, in gratitude to and recognition of his support, the trustees changed the name of the college to Eckerd College.

#### Section III: University History

Current Enrollment Statistics

Student body population: 1815

Male/Female Ratio of the student body: 39% (male) 61% (female)

Intended Majors of 2014 Incoming Students (Top choices):

Marine Science, Biology, Environmental Studies, Psychology, Business Administration, International Relations and Global Affairs, Pre-Med, International Business, Human Development, Communication

Top 10 Majors of 2014 Graduates:

Marine Science, Environmental Studies, Psychology, Biology, International Relations and Global Affairs, International Business, Human Development, Communication, Anthropology, Creative Writing, Business Administration

Number of majors offered: 39

Student/Faculty Ratio: 12:1

Average class size: 20

Faculty w/ Terminal degrees: 95%

Cost:

Tuition = \$38,342 Room + Board = \$9,846 Student Fees = \$326 Total = \$49,218

Percent of Students Receiving Financial Aid: 96%

Average Aid Package: \$31,300/year

Freshman acceptance rate: 76%

SAT and ACT range for middle 50% of the freshman class:

1010 - 1240 (SAT I)

Avg: 1127 23 – 29 (ACT)

Avg: 26 Averages: GPA = 3.39 Rank = Top 29%

Number of STATES Represented: 48

Number of COUNTRIES Represented: 40

Florida Residents: 22%

Average Distance the student body travels from home: 1009 miles

Percent of Students living ON campus: 86%

Percent of Students that return for sophomore year: 81%

Percent of graduates who pursue advanced degrees within 5 years of Eckerd: 50%

Athletics: NCAA Division II, Sunshine State Conference

## Section III: University History Photos of the University







# SECTION IV. SCHOOL OF BUSINESS



### UNDERGRADUATE PROGRAMS ENROLLMENT COUNTS AT-A-GLANCE

SPRING 2016

		Previous year				
	Total		Total		%Change	
Total Enrollment	2038		2063		-1.2%	
Attendance Status						
Full-Time Residents	1534	1541		0.4%		
Part Time Residents	N/A	N/A		N/A		
Total Residents	1534		1541	1541		
Full-Time Non- Residents		235		252	6.7%	
Part-Time Non- Residents		17		9	88%	
Total Non- Residents		252		261	3.4%	
Academic Level						
BUS (Business)		209		246	5.7%	
Freshmen		51		47	8.5%	
Sophomore				53	16.9%	
Junior		63		73	13.6%	



### ECKERD COLLEGE

Senior	75	70	7%
PEL	9	3	200%

# ENROLLMENT COUNTS BY ACADEMIC PROGRAM

### SPRING 2016

		Previous year		
	Total	Total	%Change	
Business Majors				
Business Administration	79	76	3.9%	
Economics	22	26	-15.3%	
International Business	83	77	7.7%	
Management	59	56	-5.3%	
Total	243	235	3.4%	

# SECTION V. COLONY DEVELOPEMENT

#### Section III: Colony Development

Professional Events

#### Mr. Grant Bailey Résumé Workshop - December 2, 2014

The Eckerd College Colony hosted a professional event with speaker Mr. Grant Bailey. This presentation revolved around how to improve your résumé in order to attract employers. The presentation lasted around one and a half hours. The presentation showed examples of good and poor résumés, how to avoid making simple mistakes, and resources to use to improve your résumé. Members were able to bring hard copies of their résumés in order to receive critiques and edits. After the speaker's presentation, the colony members formed groups to review each other's résumés and help make them better.

#### Florida Orchestra Speaker Event - October 16th, 2015

The members of the Eckerd College Colony hosted a professional event with a speaker from The Florida Orchestra.

This presentation focused on the changes occurring in the fine arts business world and the millennial generation's effect on it. The presentation lasted around one hour. The presentation showed the history of fine arts, how the arts are changing, what is happening now, and what businessmen and women will be responsible for in the future. Members also discussed the difference between running a NGO and a for-profit company. After the speaker's presentation many question were asked about the speaker's background and how she came to be the head of development.

### Saint Petersburg Opera Tour - November 2nd, 2015

The members of the Eckerd College Colony hosted a professional event with a speaker from The Saint Petersburg Opera.

While at the offices of The Saint Petersburg Opera, colony members were taken into one of the rehearsal spaces and given a presentation about the company. Like the Florida Orchestra, The Saint Petersburg Opera is a NGO which makes a majority of their revenue from sales of tickets. The presentation showed how many different opera houses run their companies, and why this particular business plan works for them. After the presentation, members were given a tour of the office space and given a more in-depth look at the background aspects of running an opera.

### Mr. Samuel Bernabe Speaker Event - March 12, 2015

The Eckerd College Colony hosted a professional event with speaker Mr. Samuel Bernabe from the Minor League Baseball Team the Iowa Cubs.

Mr. Samuel Bernabe is the President and General Manager of the Iowa Cubs. He was awarded the John H. Johnson President's Award for his dedication to the team and their community involvement. During the presentation Mr. Bernabe discussed his day-to-day interaction with the team and how he has helped them succeed both on and off the field. Mr. Bernabe gave sound advice to those looking to become sports managers and related his topic to management in a general aspect.

#### Mr. Colton Thomas - March 31, 2015

The Eckerd College Colony hosted a professional event with speaker Mr. Colton Thomas.

Mr. Thomas is an Eckerd College alumni who graduated in the spring of 2014. Since Mr. Thomas graduated he began working as a marketing specialist for LTA International and worked part-time in the wealth management sector of UBS Financial Services. Mr. Thomas offered advice in how to make the most of your time after college and described steps colony members can take to become successful. Colony members were very interested and engaged in conversation.

#### Tampa Bay Rays Stadium Tour - October 2, 2015

The Eckerd College Colony hosted a professional event with speaker Mr. Brian Auld from the Tampa Bay Rays Major League Baseball Team.

Mr. Brian Auld is the President of the Major League Baseball Team the Tampa Bay Rays. He talked with us about what being the president entails, how much interaction he actually has with the team, and how he runs the Rays. During the presentation Mr. Auld discussed how he tries to keep the team and employees active in the Tampa Bay community and how he believe this helps them as a team.

#### Tampa Bay Lightning Tour – November 18, 2015

The Eckerd Colony co-sponsored a professional event with the college's Career Services office and speaker Mr. Darryl Benge from the Tampa Bay Lightning.

Members from the Eckerd Colony, along with other students from Eckerd College, attended the Tampa Bay Lightning home game against the Florida Panthers. Before the game, students were able to listen to the Executive Vice President and General Manager of Amalie Arena, Darryl Benge, speak about working in sports business. After the speech, students were given a tour of the facilities and suite level of Amalie Arena.

#### **Future Professional Events**

### Tampa Bay Rowdies Tour - March 16, 2016

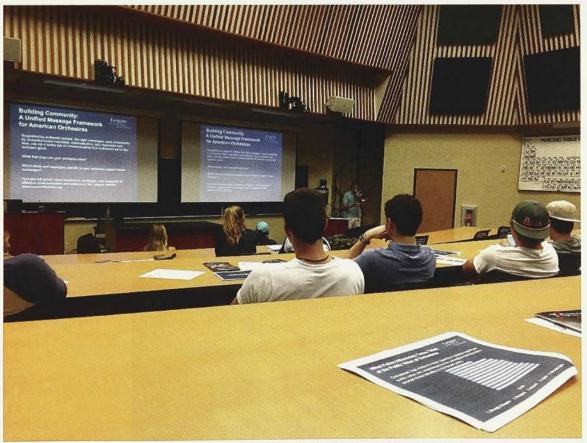
The Eckerd College Colony will be taking a tour of the Tampa Bay Rowdies stadium. While there, members will have the opportunity to speak to upper level management of the team, speak to players, and gain understanding of the management of a team from the North American Soccer League.

#### Molly's Suds - March 1, 2016

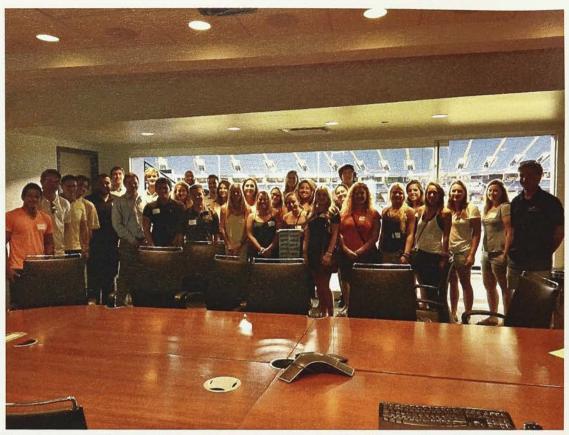
The Eckerd College Colony will be hosting Monica Leonard from the company Molly's Suds. Mrs. Leonard is the founder of this company and is innovative in her field. Through this opportunity, members will be able to gain understanding of entrepreneurship and some of the challenges and rewards in starting your own company.



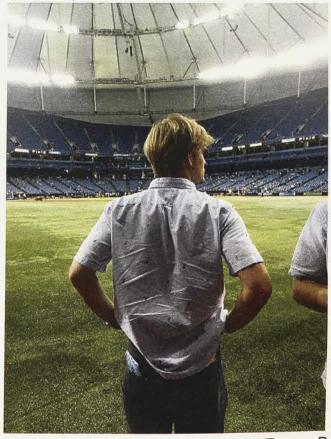
The Florida Orchestra talks to the Eckerd Colony about how their business works.



A professional musician from T.F.O plays for the Colony.



The Eckerd College Colony talks with the President of the Tampa Bay Rays about running a professional baseball team.



Robert Weigel (Colony President) on a V.I.P tour of the Tampa Bay Ray's stadium.



Colton Thomas talks to The Eckerd Colony about life after graduation.

#### Section III: Colony Development

Community Service Activities

#### Boyd Hill Nature Preserve - March 7, 2015

Our colony traversed into the Boyd Hill Nature Preserve and went off path, clearing out weeds and collecting air potatoes.

Each volunteering member was given a pair of gloves, a bucket, and weed clippers. We would put the collected air potatoes in the buckets, which we carried and used the gloves and our hands to pull out the weeds from the roots so that they would not regrow. The weeds we pulled were sticker weed and needed to be eradicated from the area.

Members in attendance: 15 members x 3 hours = 45 hours of service

### Relay for Life - April 16th, 2015

Members of DSP participated in Eckerd College's annual Relay for Life community service event.

Delta Sigma Pi participated in the school's relay, and we had a total of twenty students sign up for the event and a total of more than \$800 donated to our team. Students signed up for a two hour shift of walking between the hours of 8 P.M. and 2 A.M. and would be relieved by the next shift of students. The colony set up a table where we could all convene, as well as sell baked products for added donations and promote the club with pamphlets and a poster-board.

Members in attendance: 20 members x 10 hours = 200 hours of service

#### St. Vincent DePaul Thrift Store - September 12, 2015

Members of DSP participated in cleaning up a local thrift shop.

Our colony helped the Saint Vincent DePaul Thrift Store clean up shop.

Volunteers searched the thrift store's grounds and cleaned up all clothes found left on the ground. After collecting the clothes, the students organized and sorted them by color and size. Another group of students re-shelved books, picture frames, and electronics that were left awry. The store looked in much better shape once DSP was finished.

Members in attendance: 15 members x 2 hours =  $\underline{30 \text{ hours of service}}$ 

### The Florida Orchestra Service Event - October 17, 2015

The Eckerd College Colony hosted a service event in conjunction with The Florida Orchestra.

Each D.S.P member in attendance collected money in a basket outside of The Florida Orchestra. All proceeds went to the organization to help it with funding. Members helped collect over \$100,000

Members in attendance: 5 members x 2 hours =  $\underline{10 \text{ hours of service}}$ 

Eckerd College Homeless Outreach - Saturday mornings October 26, 2015-present DSP helps the Eckerd College Homeless Outreach program make and distribute sandwiches to homeless citizens of St. Petersburg

Members meet at a student lounge at 11 A.M. and get out sandwich ingredients including bread, bologna, cheese, peanut butter, and jelly. The students make sandwiches until all the ingredients are used up. While sandwiches are made, another group puts baggies of chips, cookies, and condiments together. Next comes bagging the sandwiches and packing them into a cooler to take downtown. The students go to Williams Park in downtown St. Petersburg, a popular lounging spot for the homeless community, and distribute the sandwiches to those who need them.

Average members in attendance: 6 (average) members x 4 hours = <u>24 hours of service each</u> <u>time</u>

### **Future Community Service Events**

#### Ft. DeSoto State Park - February 21, 2016

Eckerd DSP plans to work with Ft. DeSoto State Park doing beach clean ups, which are highly valuable to St. Petersburg's community. This park is a highly renowned park and a tourist attraction, so the cleaner it is, the better of an image it creates for the area. Our help will also keep trash out of the ocean, a fragile ecosystem.

### Continued work with ECHO – Every Saturday

Our DSP colony plans to continue our work with Eckerd College Homeless Outreach because of the wonderful work we have done with them in the past. The frequency of their volunteer work will give us a good opportunity to create a bond and work together to serve the homeless population in St. Petersburg. Echo meets every Saturday and colony members are encouraged to attend and participate every weekend that they are available.

### Annual Relay for Life Team - April 29, 2016

The Relay for Life event last year was a bonding experience for DSP, since it was our longest event and has a national recognition. It brings our colony together, and promotes awareness of our position on campus as a professional business fraternity. We will continue to form a relay for life team annually.

### Ronald McDonald - February 27, 2016

DSP would like to sponsor Ronald McDonald's pop-tab collection on Eckerd's campus and collect the tabs every month to give as donation for the foundation. This is an easy way to help out a great organization and gets the entire campus involved in the service!



Colony members work with E.C.H.O to prepare and hand out sandwiches to the local homeless population.



Colony members work with E.C.H.O to prepare and hand out sandwiches to the local homeless population.

#### Section III: Colony Development

Social Events

#### Welcome Back Barbecue - Sept. 11, 2015

Current members as well as prospective colony members met at the Nu Kitchen and Patio for a barbecue.

Leaders of the DSP colony at Eckerd had a welcome-back event with free burgers, hot dogs and veggie burgers, with a turnout of 20 current members coming as well as numerous prospective students. We all discussed our summers, what work experiences we had, and what we hoped to accomplish this year. On top of that, we introduced the prospective members to what Delta Sigma Pi at Eckerd could offer them.

Members in attendance: 20

#### Tampa Bay Rays Game - Oct. 9, 2015

Current members of the Delta Sigma Pi Eckerd Colony, prospective members, and other students of Eckerd College attended the Tampa Bay Rays home game.

Members of the colony joined other participants in a fun evening of baseball, dinner, and good company at Tropicana Field. After taking a tour of the front office and speaking with the president of the team, it was great to see the product that the staff put out on the field.

Members in attendance: 27



Members of D.S.P and guests attend a Rays Game.



Members of Eckerd Colony gather for a picnic social.



We were thrilled to have Richard Brandt attend our social.

### Section III: Colony Development

LEAD and GCC

#### 2015 Southern LEAD Provincial Conference

February 27 - March 1, 2015

On February 27, 2015, seven members of the Eckerd College Colony of Delta Sigma Pi traveled nine hours to Birmingham, Alabama for the 2015 Southern LEAD Provincial Conference.

At the conference, they received recognition for sending the most colony members, which was a honor and an accomplishment given that it was not only the colony's first time attending LEAD, but also their first year operating as a part of DSP.

The members went into the event not knowing exactly what to expect, however they all came out pleasantly surprised. Members that turned in their resumes felt that they had benefitted greatly from the resume editing services that were provided by the fraternity. After attending breakout sessions, they felt more prepared for the professional world because they had acquired new information about proper dress, interview etiquette, and job competition.

Most notably, the members expressed that they enjoyed feeling a great sense of brotherhood at the conference. Because Eckerd College is small, this was extremely important for the members. It gave them the sense that they are a part of a great fraternity whose support will help them in the future. In the colony meetings immediately following the LEAD Provincial conference, members who had attended the conference showed more motivation and excitement about becoming a colony than before.

#### Eckerd College Colony members in attendance:

Robert Weigel, AnnaMarie Cicitta, Colleen Anderson, Ashley Parrino, Nicholas Bernabe, Tim Johnston, Chase McCloskey

#### November 6th - 7th 2015

On November 6th, 2015 five members of Eckerd College Colony of Delta Sigma pi traveled 12 hours to Greensboro, North Carolina for the Fall 2015 Southern LEAD Provincial Conference.

The fall 2015 Southern LEAD Provincial Conference was another unique experience for the Eckerd College Colony members in attendance. All but one of the five attendees was new to LEAD. Our president was able to attend his second LEAD in a row and provide guidance to the newcomers in this foreign yet familiar environment.

Much was learned through the various workshops and through the inspiring keynote speaker who taught everyone the importance of "being interested and not interesting". Connections were made, knowledge was gained, and the sense of brotherhood was bold. All of the colony members remarked on how well the conference was organized and how welcome they felt by the other brothers in attendance.

Those in attendance returned with a new fire in their belly. In the preceding meeting and days, the experience was shared with the rest of the colony members and much was gained even after the conference.

### **Eckerd College Colony members in attendance:**

Robert Weigel, Emily Fridrik, Arielle Lyons, Aidan Blake, Maggie Compagnoni

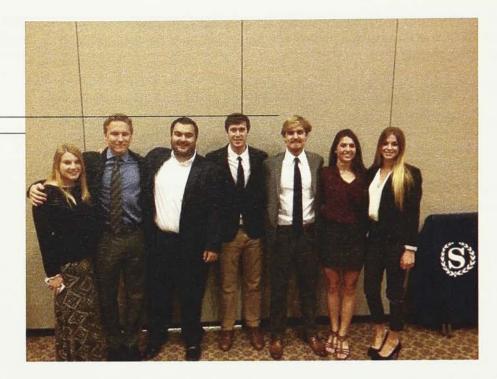
#### August 17, 2015

On August 17, 2015, Nick Bernabe, Executive Vice President of the Eckerd College Colony, attended the second day of the Grand Chapter Congress in Chicago, Illinois.

Nicholas Bernabe was very excited to be in Chicago. He wasn't sure what to expect, but he had been told how great this event was going to be. Sure enough, it was an experience that further proved to him that Delta Sigma Pi was going to be a large part of his college career and beyond. On Tuesday, August 17, he participated in several educational breakout sessions. Before the educational sessions, however, Nick was recognized in front of the entire Congress for being a colony member at the event. The President specifically recognized the work being done at Eckerd and commended the colony for developing in such a small school.

During the day, the educational sessions were filled with great information, but Nick found that the best thing he took away from the Grand Chapter Congress was the opportunity to network with all of the brothers and leaders in attendance. Being able to speak with and connect with so many people that truly cared about the success of a colony member, both in Delta Sigma Pi and in school, showed Nick how great of an organization he is involved in. He was also surprised at the number of people who knew about the Eckerd Colony and showed great support for its installation as a chapter. Even though he was only able to attend one day, the Grand Chapter Congress was a great experience for Nick.

Eckerd College Colony members in attendance: Nick Bernabe



Colleen Anderson, Chase McCloskey, Nick Bernabe, Robert Weigel, AnnaMarie Cicitta, and Ashley Parrino at LEAD in Alabama.



AnnaMarie Cicitta, Ashely Parrino, Timothy Johnston, Chase McCloskey, Colleen Anderson

### Section III: Colony Development

Fundraising and Recruitment Activities

#### Dippin' Dots Sales - October 17th, 2015 - current

Members of our colony sold Dippin' Dots at the Eckerd College Women's and Men's rugby games.

Our colony partnered up with the local Dippin' Dots shop on St. Pete Beach for fundraising. We were given a Styrofoam freezer filled with dry ice and 96 Dippin' Dots bags. We decided to sell these at the rugby games because the rugby games are outside in the sun, and we think everyone could use some ice cream in Florida's heat. We sold each bag for \$3.00, and divided the profit with Dippin' Dots. For every bag we sold, we received \$1.00 and Dippin' Dots received \$2.00. During the first game, we sold 39 bags of Dippin' Dots, giving us a profit of \$39.00. We have since sold the ice cream at multiple rugby games and at Eckerd's "Under the Stars Movie Nights".

Eckerd colony members in attendance: All executive members take shifts.

### Eckerd College Club Fair - Semi-Annually

Members of our colony recruit members at the Eckerd College Club Fair.

Twice a year at the semi-annual Club Fair that Eckerd hosts, the Eckerd colony reserves a table for Delta Sigma Pi. At the event, we recruit new members, represent Delta Sigma Pi, and give out information about what we do on campus and how members can get involved. We provide candy and brochures to attract students to our table for further inquiring.

Eckerd colony members in attendance: All executive members take shifts.





Ashley Parrino (VP of Finance) and Timothy Johnston (VP of Social Events) recruit members at the Club Fair.



Maggie Compagnoni (VP Professional Events), Robert Weigel (Colony President), and AnnaMarie Cicitta (VP Colony Operations) recruit members.

#### Section III: Colony Development

Budget & Financial Information – Fall 2015 and Spring 2016 Semesters

Budget	
ESTIMATED INCOME	
Member Dues for Colony	\$0
Chapter dues (\$20 x 25)	\$ 500.00
Total Estimated Income	\$ 500.00
ESTIMATED EXPENSES	
Chapter Petition	\$ 1,500.00
Total Estimated Expenses	\$ 1,500.00
ESTIMATED GAIN FOR TERM	\$ 500.00
LESS: % of estimated gain to savings	\$ -
ESTIMATED NET INCOME	\$ 500.00

Description	Checking	Savings
Estimated Beginning Balance 6/16	\$ 360.00	\$ -
Estimated Additions/Subtractions	\$ 360.00	\$ -
Estimated Ending Balance 12/30	\$ 360.00	\$ -

#### Section III: Colony Development

Strategic Plan

Our main focus was to ensure we have all required events so we can submit our petition this fall in order to become a chapter. Along with that, we talked about retaining brother membership over the coming semesters. This is a requirement because we must be considered a legitimate colony with high member retention in order to receive chapter recognition. We also discussed the main responsibilities of each executive member, both required by Delta Sigma Pi and additional goals for our colony. Furthermore, we discussed goals for our colony in regards to installation date, member dues for next semester, our spring calendar of events.

Summarize major chapter goals for the period. LEAD event, service learning, or fundraising, obtaining sponsors, etc.

Our main colony goal is to become a chapter in the spring with our installation by fall 2016. Therefore, we need to maintain a large percentage of our members. Specifically, our goal is to introduce more business major members for the fall semester. Another goal is to enhance brotherhood through the implementation of a family/team system that will specialize in a specific aspect of our colony. Also, we discussed hosting more social events outside of general business practice so our members can acclimate and build friendships at a quicker pace. We plan to go over and beyond the necessary service and professional events. Differentiation from other groups was also a significant goal, with strong focus on brotherhood in this aspect as well. We also hope to bring in 3 speakers over the course of next semester and retain member interest.

#### **Tentative Calendars:**

For the Period of September 02 - December 30, 2015 (School Term September 02 - December 23, 2015)

#### Fall 2015

Date	Description
10/02/2015	Beginning class date during this term
12/08/2015	Start date of finals for the term
12/15/2015	Ending class date for the term
12/30/2015	Commencement date for the term

#### Spring 2016

Date	Description
02/02/2016	Spring semester begins
03/25/2016	Good Friday - No Classes
03/26/2016 - 04/03/2016	Spring Break
04/16/2016	Installation Day
04/21/2016 - 04/22/2016	Comps Exams
05/13/2016	Last Day of Classes

# Section VII. Member Biographies

#### Section VII: Member Biographies Colleen Anderson



Colleen Anderson is a second-year International Business major at Eckerd College who expects to graduate in spring of 2018. Ms. Anderson has three minors: Mandarin Chinese, Economics, and Marketing. Originally from Boston, MA, Colleen was an active participant on her high schools cross country and track and field teams, where she became captain her senior year. Ms. Anderson was also the President of the Business Professionals of America chapter at her school.

At Eckerd, aside from being on the board for Delta Sigma Pi, Colleen is also a member of the student government. Her role is to be the liaison between Eckerd and ASPEC, the Academy of Senior Professionals at Eckerd College. When not getting to know her Delta Sigma Pi brothers, Colleen enjoys running, hanging out with friends, and listening to music. She also loves watching sports- especially when Boston is playing. She joined Delta Sigma Pi to network, make some friends, and meet people with the same career interests as her. She has found that being part of the Eckerd colony has enhanced her college experience, and helped her develop essential communication and leadership skills. In the future, Colleen hopes to study abroad in Shanghai, China.

After college, she hopes to work in International Marketing for an NGO. She is interested in expanding her understanding of the business profession and working with people of all different backgrounds- enriching her personal growth in the process.

# Section VII: Member Biographies Victor Appelqvist



Victor Appelqvist is a second-year intended International business and Business administration major at Eckerd College who expects to graduate in spring of 2018. Mr. Appelqvist is originally from Palma de Mallorca, Spain. Mr. Appelqvist played tennis during all his years in high school and was elected as the team captain in his senior year.

At Eckerd College, Mr. Appelqvist is part of the tennis team. Also, he is part of the international student program. In the past, Mr. Appelqvist was a Spanish tutor, who assisted students in grammar, punctuation, and language skills.

Mr. Appelqvist enjoys doing any physical activity for example, playing soccer or tennis, playing guitar, and listening to music. He joined Delta Sigma Pi to meet new business people, and become part of an organization with an esteemed reputation. He has found that being part of the organization has helped him to meet new friends, and get to know organizational fundamentals better.

In the future, Mr. Appelqvist hopes to start his own business and work internationally. He is interested in expanding his understanding of the business profession and working with people of all different backgrounds and places.

#### Section VII: Member Biographies Nick Bernabe



Nick Bernabe is a third-year intended international business major at Eckerd College who expects to graduate in spring of 2017. Nick also plans to graduate with a concentration in sports administration, and minors in Spanish and economics. Originally from Des Moines, Iowa, Mr. Bernabe was a member of his high school varsity baseball and football teams, and acted for four years on the student council. He also was involved in the choir program and completed in excess of 500 service hours. Mr. Bernabe's finest accomplishment in high school was his selection for the National Council on Youth Leadership's national conference, where he was one of 75 students from all around the country.

At Eckerd, Mr. Bernabe is a leader of ECOS, the student government organization at on campus. He has been a member since his enrollment at Eckerd, and acts now as the Chief of Staff. Mr. Bernabe is also a member of the Eckerd College Honors Program for high-performing students who put their academics first in priority. He plays forward for the school's rugby club and sings in the Tritones, an A 'Capella music group on campus.

When not helping lead the Eckerd Delta Sigma Pi Colony, Mr. Bernabe enjoys relaxing with his friends, grilling and barbecuing, playing guitar, and listening to country music. He joined Delta Sigma Pi to grow as a business student, to develop leadership skills, and to develop the

business environment at Eckerd College. In the time he has been involved, Mr. Bernabe has found that Delta Sigma Pi has offered more than he could have imagined in support of his pursuit of a business degree and development of life skills.

In the future, Mr. Bernabe hopes to work internationally in sports and develop sports for kids in underdeveloped countries. He is interested in expanding his understanding of the sports business industry and working with people of all different backgrounds to develop his world view.

#### Section VII: Member Biographies Brice Birdsall



Brice Birdsall is a third year international business major at Eckerd College, who expects to graduate in spring of 2017. She is originally from Portland, Oregon where she was an active member of the National Honor Society and Model United Nations.

At Eckerd College, Brice serves as the Director of Traditional Events for Palmetto

Productions, which is the event planning staff on campus. She also serves as a coordinator for
the Academic Honor Council where she investigates cases of academic dishonesty and runs
the hearings for these cases. For Delta Sigma Pi, Brice served as the first Vice President of
Professional Events where she planned events for brothers to have interactions with potential
employers while preparing them for life after college.

When not spending time involved with extracurricular activities, Brice can be seen on the beach with her friends or taking photos. She joined Delta Sigma Pi to be part of a community that strives for excellence in everything that they do. She has found that this community has challenged her to think about her future in depth, as well as explore future career options.

In the future, Brice hopes to be a creative director that has the capability of traveling the world while creating art that inspires others.

### Section VII: Member Biographies Aidan Blake



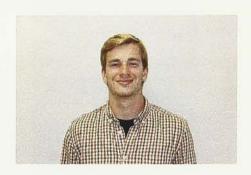
Aidan Blake is a first-year intended management major at Eckerd College who expects to graduate in spring of 2019. Originally from Beverly, Massachusetts, Mr. Blake was an active participant on his high school's lacrosse team, football team, and DECA chapter. He was also a national finalist in the country wide DECA tournament during the spring semester of his senior year.

At Eckerd College, Mr. Blake is a member of financial affairs, a group of students responsible for allocating and assigning budgets for certain clubs on campus. Another important organization Mr. Blake is involved with is ECOS, which is Eckerd Colleges Organization of Students and a student athlete who plays for the college's rugby team

When Mr. Blake isn't hanging with his Delta Sigma Pi Brothers, Mr. Blake enjoys reading good books, swimming, playing the ukulele, and listening to music. He joined Delta Sigma Pi to network, meet new people, and become part of an organization of reputation. He has found that being part of the Eckerd colony has enhanced his college experience, helped him meet new friends and develop essential communication skills.

In the future, Mr. Blake hopes to work in business management and possibly study abroad in Australia or New Zealand. He is interested in expanding his understanding of the business profession and working with people of all different backgrounds- enriching his personal growth in the process.

#### Section VII: Member Biographies Robert Carter



Robert Carter is a first-year intended international business major at Eckerd College who expects to graduate in the spring of 2019. Originally from San Antonio, Texas, Mr. Carter was heavily involved in the Spanish immersion program at his high school, helped run the school's morning news, and also a valuable member of the boys' varsity soccer team. He was also heavily involved in the school's rocket science program that launched a 19-foot rocket to an altitude of 17,000 ft. over the summer of 2015.

At Eckerd College, Mr. Carter is a member of the men's soccer team which is a part of the Sunshine State Conference. The SSC is one of the toughest conferences in the nation for men's soccer. Just recently, Eckerd's men's soccer team was ranked twenty-third in the nation by the National Association of College Soccer Coaches. To Mr. Carter, balancing athletics and academics is an important part of his day-to-day life at Eckerd College.

When not participating in Delta Sigma Pi, Mr. Carter enjoys going to the beach, camping, playing the drums, hanging out with close friends, and playing almost any sport. He joined Delta Sigma Pi to meet new people, establish connections, and further understand the role of business as a part of his future. He has found that being part of a colony of Delta Sigma Pi has helped him to enhance his college experience and develop communication skills.

In the future, Mr. Carter hopes to be involved with global relations and possibly study abroad in a Spanish speaking country. He is interested in expanding his understanding of business profession and working with people of different backgrounds.

### Section VII: Member Biographies AnnaMarie Cicitta



AnnaMarie Cicitta is currently a junior at Eckerd College. She expects to graduate in the spring of 2017 with a degree in Business Management and minors in Psychology and Visual Arts. She went to high school in Glen Rock, New Jersey where she spends the summers exploring different career paths through internships and entry level jobs.

In addition to being the Vice President of Colony Operations for Delta Sigma Pi at Eckerd College, AnnaMarie is a board member of Cheese Society, a club that is focused on dining and networking in a Professional setting. She works closely with the club President to create events and get members involved. She is also a member of the Co-ed Soccer Team and an artist that takes on small design projects involving photography or graphic design around the campus and community. She enjoys spending her free time taking part in various outdoor activities, trying new food, and learning about fitness. Because AnnaMarie is passionate about both business and art, she works towards finding a career path that caters to both her need for intellectualism and creativity.

AnnaMarie joined the Eckerd colony in the fall of 2014 because she believed that having Delta Sigma Pi on campus would be beneficial to Eckerd's business students and was eager to begin practicing business outside of class. As Vice President of Colony Operations, she is heavily involved in the colony's events and upkeep and is passionate about making the colony the best that it can be.

# Section VII: Member Biographies Maggie Compagnoni



Maggie Compagnoni is a third-year Eckerd College Undergraduate student pursuing a degree in both International Business and Management, having completed a minor in Mandarin Chinese. Ms. Compagnoni expects to graduate in the spring of 2017. After moving from Hawaii to China, Ms. Compagnoni took an active role in her high school's National Honors Society, water polo and rugby teams, while volunteering as a Confraternity of Christian Doctrine mentor at her local Catholic Church.

At Eckerd College Ms. Compagnoni is a part of the Eckerd College Organization of Students Academic Affairs Committee. A committee that deems how a specified budget can best be allocated for all of the schools clubs and student endeavors. In addition Ms. Compagnoni volunteers for the Eckerd College Education Alliance by tutoring high school students and mentoring elementary school students.

Outside of Delta Sigma Pi, Ms. Compagnoni enjoys reading a good book, watching Green Bay Packers games, listening to soothing music, and going for long runs. Ms. Compagnoni joined Delta Sigma Pi in order to network, become closer with peers of similar majors, and help Eckerd College's business program gain further recognition. By working hard in the Eckerd College Colony of Delta Sigma Pi, Ms. Compagnoni has found her experience to be very rewarding and it has given her an idea of what she would enjoy for her future career.

Ms. Compagnoni is considering going into event management or liaison consulting between the US and China. Ms. Compagnoni is working hard to broaden her experiences with people of different business backgrounds that she meets through Delta Sigma Pi and learn more about possible career opportunities.

### Section VII: Member Biographies Gabriel Cooper-Kislik



Gabriel Cooper-Kislik is a trilingual, fourth-year international business major at Eckerd College, graduating in spring of 2016. Originally from Lyon, France, Mr. Cooper-Kislik has practiced the violin, karate, tennis, golf, and swimming, all at competitive levels.

At Eckerd College, Mr. Cooper-Kislik is a dedicated student, contributing not only to his campus, but also to his local community through his work with animal shelters such as Friends of Strays. In addition, Gabriel has always worked hard to associate with like-minded individuals participating in events and activities that have helped bring ideas to life. As a part of his college career, Mr. Cooper-Kislik has participated in several internships in marketing, sales, and communications, which have enhanced his business skills and added value to the companies with whom he has worked. Finally, Gabriel has also participated in a global business program, "X-Culture", which taught him how to develop a business plan for a multinational corporation in a time of crisis. As a part of this program, Gabriel's team was selected as one of the best teams amongst 500 others, and 6,500 overall students.

### Section VII: Member Biographies Alex Coste



Mr. Alex Coste is a second-year International Business major at Eckerd College in St. Petersburg, Florida who expects to graduate in the spring of 2018. Originally from New York, New York, Mr. Coste went to high school at The Beacon School where he discovered his passion for soccer and enjoyed spending time with his classmates.

At Eckerd, Mr. Coste followed his dream to continue playing soccer by being a part of Eckerd College's varsity soccer team. Aside from being an active participant in Delta Sigma Pi, Mr. Coste enjoys playing intramural sports, paddle boarding, wake boarding, and fishing.

Mr. Coste would like to be a part of Delta Sigma Pi so that he can better his skills in the business world while being exposed to real-world experiences through the various Delta Sigma Pi events. Mr. Coste holds a particular interest in the local business around the St. Petersburg area.

In the future, Mr. Coste plans to use his degree, and the connections and experiences he's made through Delta Sigma Pi, to start his own design company.

### Section VII: Member Biographies Maurizio Di Giulio



Maurizio Di Giulio is a senior intended International Business / Business Administration major and Finance Minor at Eckerd College who expects to graduate in fall of 2016. Originally from Nueva Esparta, Venezuela. Mr. Di Giulio was the captain on his high school's soccer team, and member of his School's Math Program.

At Eckerd College, Mr. Di Giulio is a member on the International Student Program. In the past Mr. Di Giulio was an active participant in after-school programs to help the community. Mr. Di Giulio was also in charge of organizing events for the community, and volunteering in multiple sports programs such as YMCA.

When not getting to know his Delta Sigma Pi brothers, Mr. Di Giulio enjoys playing soccer, basketball, reading financial books, listening to music, wakeboarding, and going to the beach. He joined Delta Sigma Pi to meet new people focusing in business, to network and to be part of an organization of leaders and reputation. He has found that being part of this process has enhanced his college experience, and help him meet new friends while developing communication skills.

In the future, Mr. Di Giulio hopes to own his own business and continue his International Business skills. He is interested in working with people from around the world with different cultural backgrounds enriching his personal growth.

### Section VII: Member Biographies Jesse Ellis



Jesse Ellis is a First-year Eckerd College Undergraduate student pursuing a degree in International Business and a minor in Japanese. Mr. Ellis expects to graduate in the spring of 2019. Mr. Ellis was educated in both Chinese and English during his young age due to his Mother being Taiwanese and father being American.

Mr. Ellis holds dual citizenship of Taiwan and the United States. When he reached Junior-high school, Mr. Ellis decided to leave for India to study the Tibetan language and Tibetan Studies, he ended up staying in India to further pursue his studies for another six years. Mr. Ellis then went to Taiwan to work as an Chinese- English and Tibetan- Chinese interpreter/Translator. Mr. Ellis also worked in the administration office of a veterans hospital in Taiwan for one year in order to fulfill his mandatory military service as a Taiwanese citizen. Mr. Ellis then decided to attend college in the United States and thus arrived at Eckerd College. At Eckerd College Mr. Ellis is President of the Table Tennis Club and an officer in the Japanese Culture Club.

Outside of Delta Sigma Pi, Mr. Ellis enjoys playing Table Tennis, reading books, listening to music, going to the gym, and going for runs. Mr. Ellis joined Delta Sigma Pi in order to maximize his personal development during his years in college, to network, become closer with peers of similar majors, and to ultimately be of benefit in the world of commerce and society. Mr. Ellis is also hoping to study abroad in Japan for a certain amount of time and possibly working in the field of international business between the United States, China and Japan.

# Section VII: Member Biographies Emily Fridrik



Emily Fridrik is a third-year management major at Eckerd College, in St. Petersburg Florida, who expects to graduate in the spring of 2017. She is from Winnipeg, Manitoba, CA, and went to high school at St. Mary's Academy where she participated on the high school's badminton team, and played competitive tennis as an extracurricular. She participated in playing tennis in Western Canada Summer Games, as well as Canada Summer Games where she was the team captain of both teams.

At Eckerd College, Ms. Fridrik is also team captain of the Eckerd College Women's Tennis Team. She volunteers around St. Petersburg in places like Friends of Strays—a non-profit organization giving a shelter to unwanted and abandoned animals—as well as CASA (Community Action Stops Abuse), where she works in the thrift store that generates a large amount of funds for the organization.

Outside of Ms. Fridrik's busy schedule, she enjoys making pottery, painting, swimming, or taking a paddle board out on the water. She joined Delta Sigma PI because she knows this is a great long-term investment with their great network that can help Ms. Fridrik find a job. Being a founding member of such a sought after fraternity also looks very good on a resume. Ms. Fridrik would love the chance to meet new people and develop her skills outside of the classroom, and Delta Sigma Pi is just the way to do it.

In the future, Ms. Fridrik would like to possibly pursue a career in architecture. She will be studying abroad to France this winter to be immersed in a completely different culture. She is always up for new learning opportunities and will continue to do so through her education through Eckerd College and Delta Sigma Pi

# Section VII: Member Biographies William Hardenbergh



William Hardenbergh is a second-year intended management major at Eckerd College, expecting to graduate in the spring of 2018. From Cincinnati, Ohio, William was a part of the National Honors Society, Model UN Team, Rugby team, and Ultimate Frisbee team at St. Xavier High School.

His career at Eckerd College has been filled with involvement. As a freshman, he was the senator of his dorm complex, acting as the liaison between the residents and the student government. The senate also voted on important changes on campus. His participation at the school also includes being a part of the Financial Affairs Committee for two years, where he and the committee get together to vote on the allocation of monies to clubs and individuals of the school. William was appointed as Director of EEL, a student government position, in which he leads a group of 160 freshmen in activities, event planning, and leadership training every Sunday. His most recent endeavor is starting his own club, the Water Enthusiasts Team, or WET for short.

When given a little free time, William especially enjoys playing rugby, as he is a part of the Eckerd College Rugby Football Club, and working out. As an avid skier living in Florida, he misses the mountains, but really enjoys the climate at his school. William joined Delta Sigma Pi in an effort to broaden his network, meet like-minded people, and become a part of a well-known establishment.

In the future, William would like to start his own personal training business, play rugby on a professional international team, or create his own apparel company.

# Section VII: Member Biographies Clayton Hennin



Clayton Hennin is a freshman attending Eckerd College. He expects to graduate in the spring of 2019. He is an intended International Business major with a minor in Chinese. Raised in Woolwich, Maine, Mr. Hennin was a member of his high school's varsity lacrosse team, School-Community Liaison Council, and spent a semester at sea. He was also involved with his hometowns historical society and completed various community service events through this organization.

While on the semester at sea Mr. Hennin spent two weeks in the Dominican Republic helping build a school for orphaned children. He has spent lots of time doing community service with his high school as well, including helping to clean sports complexes at local middle schools and attending to community gardens. While at Eckerd College, he joined the recycling club and helped to try to make the school as environmentally friendly as possible through service.

In his free time, Mr. Hennin takes part in Eckerd College's intramural basketball, football, and soccer teams. He also takes advantage of the schools waterfront and spent a lot of time on the water fishing, wake boarding, and paddle boarding. Mr. Hennin is the treasurer of Eckerd's Basketball club as well. Mr. Hennin hopes to join Delta Sigma Pi to network, and get involved as much as possible in the business community.

In the future, Mr. Hennin hopes to find a career that is internationally accessible and that he will be able to continue traveling for work. He is enthusiastic to grow his understanding of the concepts of international business, and business as a whole and to grow his network of likeminded, ambitious people.

# Section VII: Member Biographies Amelia Itteliag



Amelia Itteilag is a first-year intended international business major with a minor in Chinese at Eckerd College who expects to graduate in spring of 2019. Originally from Silver Spring, Maryland, Ms. Itteilag was an active participate in her Cheerleading team, National Honor Society, Future Business leaders of America and Key club. She was the co-captain of her varsity cheerleading team, the treasure for both National Honor Society and Future Business leaders of America. Outside of school she was also a Cambodian dancer, since age six, at the Cambodian Temple on New Hampshire Ave.

At Eckerd College, Ms. Itteilag is a member of the cheerleading team, campus cursive, sailing club and palmetto productions, a group of students who enjoy planning events to make a very active campus community. Ms. Itteilag in the past had an internship at a Multicultural Youth Center in her hometown where she long in hours for the student interns, organized files and made excel spreadsheets. Through the Multicultural Youth Center, she was able to work at Health and Human Services where she got the opportunity to listen to different speakers about their government work. She also volunteered at an art camp during the summer held at Montgomery College for elementary students. There she helped students make arts and crafts, clean up and interact with the kids.

When not getting to know her Delta Sigma Pi brothers, Ms. Itteilag enjoys

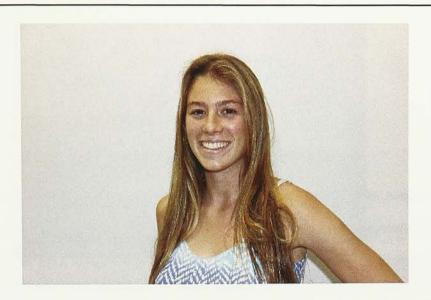
Cheerleading, arts and crafts, Dance, watching Korean dramas and listening to music. She joined Delta

Sigma Pi to interact with various people from around the world, volunteer in the community and to

become a part of an organization of reputation.

In the future, Ms. Itteilag hopes to work in international business and possibly study abroad in South Korea and China. She is interested in expanding her understanding in the business profession while working with people from various backgrounds and immersing herself in different cultures.

#### Section VII: Member Biographies Francesca Larrain



Francesca Larrain is a first-year Eckerd College Undergraduate student pursuing a degree in International Business. She expects to graduate in May 2019 Ms. Larrain is a bilingual individual speaking both German and English along with professional fluency in Spanish.

Throughout high school Ms. Larrain was part of the National Honors Society as well as the Spanish National Honors Society. Ms. Larrain played an active role on Varsity Soccer for four years while volunteering for a school of underprivileged and disabled Children known as Ann Stork Center.

At Eckerd Ms. Larrain is a member of the Tritons Women's Varsity Soccer team and an active participant of the Environmental Committee. A committee that dedicates time and effort into providing an environmentally friendly campus along with preserving Eckerd College's natural wildlife. In addition, Ms. Larrain participates in the United Youth club, which is a group of politically active individuals seeking to spread awareness of current political issues all over the world.

Outside of the classroom, Ms. Larrain enjoys yoga sessions, going to the gym, and spending time with her family. Ms. Larrain joined Delta Sigma Pi to meet likeminded people interested in her field of study.

# Section VII: Member Biographies Wyeth Leemon



Wyeth Leemon is a second-year intended international business major at Eckerd College who expects to graduate in spring of 2018. Born in Boulder, Colorado Mr. Leemon played 3 years of varsity soccer for his high school, Boulder High and graduated with a 3.6 accumulative GPA. He was also a member of the entrepreneurial club.

When Mr. Leemon is not attending Delta Sigma Pi events, he spends the majority of his time practicing and playing for Eckerd College's varsity soccer team. Mr. Leemon also enjoys supporting his fellow athletes by attending the various sporting events throughout the year. When he's not playing training or working to further his success as a student, Wyeth likes spending time outside or searching for new music. He also enjoys spending quality time with his younger brother when he gets the chance.

He intends to graduate with a major in international business, with minors in economics and finance. After Wyeth graduates, he plans to either work for a multinational corporation or work in the management or finance divisions of a professional soccer club. Mr. Leemon knows that with the help of Delta Sigma Pi, he will be able to achieve his professional goals and reach the level of success he knows he is capable of.

# Section VII: Member Biographies Arielle Lyons



Arielle Lyons is a second year Student at Eckerd College who is striving for a major in International Business and minors in French and Marketing with an intended graduation date of May 2018. Ms. Lyons is originally born in Kunming China but was adopted and grew up in Basalt, Colorado where she attended Basalt High School.

Ms. Lyons was an active member of Speech and Debate club, Track and Field, Student

Government and her high school's band and chamber choir. Ms. Lyons served as Class Secretary during her senior year and as the president of her school's Gay Straight Alliance club.

At Eckerd College, Ms. Lyons serves as the Vice President of Scholarships and Activities for Delta Sigma Pi. In addition, Ms. Lyons is a part of the Eckerd College Garden Club and *The Current* (Eckerd College's School News Paper). She is currently employed by Campus Activities as a coffee house attendant and by Student Affairs as a Resident Advisor.

When not focused on academics, Ms. Lyons enjoys paddle boarding and kayaking at Eckerd College's Waterfront, playing with the copious amounts of dogs on campus, painting and cooking for herself in the communal lounges. While at home, Ms. Lyons spends most of her time working at Hertz Rent-A-Car in Aspen. When she is not preoccupied working, Ms. Lyons can usually be found on the mountain either skiing or snowboarding with friends and family.

Ms. Lyons's experiences with Delta Sigma Pi have helped her with personal and professional growth. She has gained many value skills while working with fellow Delta Sigma Pi members and other members of the Eckerd College and Saint Petersburg Community. In the future, Ms. Lyons will be traveling to France for a semester abroad. After her years at Eckerd College conclude, Ms. Lyons hopes to use her degrees to either start her own business or practice corporate law.

# Section VII: Member Biographies Jeremy Nevans



Jeremy Nevans Locke is a freshman at Eckerd College. He expects to graduate in the spring of 2019. He is a double major in Business Administration and Communication, with a concentration in Sports Administration. He attended high school in his hometown Bethesda, Maryland. There he was a member of the football and track teams. He was editor of the yearbook and an active member in his church's community.

Upon high school graduation, Jeremy took a year off before college, a gap year. In the fall, he was a member of a community service team that traveled to Southeast Asia for three months. He went into rural impoverished communities and built churches, taught English, and acted as a role model to young kids. In the spring, Jeremy backpacked with a friend across Eastern Europe. Living as cheaply as possible, he visited seven countries over a month long span.

When not in the library at Eckerd, Jeremy enjoys playing sports. He co-founder of the basketball club on campus, as well as multiple intramural sports teams. He coaches a local YMCA youth soccer team. Jeremy hopes to join Delta Sigma Pi to meet equally motivated and excited business students. He hopes to network and help build the reputation of the Eckerd College business program. In the future, he wants to work in a sports organization, such as the Tampa Bay Rays. Jeremy looks forward to enhancing his knowledge of the business profession and meeting likeminded individuals.

### Section VII: Member Biographies Joshua Owens



Joshua John Owens is a third-year International Business major at Eckerd College who expects to graduate in spring of 2017. Originally from Sewanee, Tennessee, Mr. Owens was an ambassador for his high school and was elected as a member of the Senior Leadership Council. He was also a co-captain for the varsity football team and captain of the varsity basketball team.

At Eckerd College, in addition to his involvement with Delta Sigma Pi, Mr. Owens is an executive member of the Earth Enthusiasts Club. This club encourages students to learn about the world in which we live in by offering a variety of trips to the unique environmental areas that surround us.

When not participating in extracurricular activities, Mr. Owens enjoys playing basketball, watching documentaries, and spending time with friends on the beach. He joined Delta Sigma Pi to network and gain inspiration, knowledge, and additional focus from people with common goals.

In the future, Mr. Owens hopes to work as an expatriate for a multinational corporation and to return to China, where he studied abroad, as an employee rather than a student. Once he has gained sufficient experience, he hopes to one day start his own financial consulting company. He is dedicated to further improving his knowledge and experience in the business profession by working with people from a variety of culture and enhancing his personal and professional growth in the process.

# Section VII: Member Biographies Ashley Parrino



Ashley Parrino is a third year student at Eckerd College who is graduating with a double major in Business Administration and Spanish, and a minor in Finance. Ms. Parrino is expected to graduate in May 2017. Originally from Long Island, New York, Ms. Parrino was an active participant in her high school's DECA and Academy of Finance clubs. She moved to Fort Lauderdale, Florida her freshman year of high school and adapted to the new culture.

At Eckerd College, Ms. Parrino is the Vice President of Finance in Delta Sigma Pi and has plans to study abroad in Alicante, Spain in the spring of 2016. She is a student who is fascinated with traveling and determined to get involved whenever possible. In the past, Ms. Parrino has interned in an accounting firm and has done previous work for realtors. These jobs have become a foundation for future jobs to come. She also volunteered at The Edible Peace Patch Project throughout her sophomore and junior year at Eckerd, providing hands on group work and gardening skills for elementary students in the Pinellas County District. Through these learning experiences, she has met new friends and has developed connections for future careers.

In the future, Ms. Parrino hopes to become a CFO for a skyscraper leasing company in New York City. She also hopes to obtain a job that allows her to travel internationally, getting an overall business experience and understanding of various cultures. She is interested in growing her understanding of the business world and all that it has to offer, through Delta Sigma Pi, internships, and study abroad opportunities.

### Section VII: Member Biographies Aleina Peluso



Aleina Peluso is a third-year intended international business major at Eckerd College who expects to graduate in the spring of 2017. Originally from South Portland, Maine, Ms. Peluso was an active participant in her high school's wind ensemble, soccer team, ultimate frisbee teams, Interact Club, and National Honors Society. She was also the president of Amnesty International her senior year.

At Eckerd College, Ms. Peluso has spent a generous amount of time volunteering for her community at locations such as Beth-El Ministries. She also went on a spring break service learning trip to El Salvador her freshman year.

In her spare time, Ms. Peluso enjoys playing intramural beach volleyball, piano, listening to music, and spending time with her friends. She joined Delta Sigma Pi to network, meet new people, and become part of a reputable organization. She has found that being part of Delta Sigma Pi has enhanced her college experience, helped her meet new friends and develop essential communication skills.

Following graduation, Ms. Peluso intends to join the Peace Corps, where she hopes to gain new skills, make a difference, and learn more about herself and what she may decide for a profession.

#### Section VII: Member Biographies Aino Pihlava



Aino Pihlava is a fourth-year International Business Major at Eckerd College. She is also minoring in marine science, Japanese, and international relations and global affairs to maintain a well-rounded knowledge of the world. She will graduate in the spring of 2016. She is originally from Iisalmi, Finland but spent her high school career in Zug, Switzerland.

At Eckerd College, she is a member of Eckerd College Search and Rescue, a volunteer maritime search and rescue organization. As one of the student instructors on the team, she spends her free time teaching her fellow college students to improve their skills on and off the water. As the Public Relations Coordinator for the team, she also volunteers her time to represent the team in the community. As a member of Delta Sigma Pi, Aino is hoping to connect with students and professionals with a broad range of interests, and to learn about the hospitality industry in particular.

In her career, Aino hopes to keep travelling while working in the field of international business. Currently she is passionate about the hospitality industry and is interested in seeing how the field is changing rapidly, and how companies are responding to growing challenges in the field. She is hoping that through Delta Sigma Pi and its network, she can tackle these challenges effectively to improve both herself and the field of international hospitality.

# Section VII: Member Biographies Mark Scafidi



Mark Scafidi is an Eckerd College fifth year senior duel majoring in computer science and management. Mr. Scafidi is expected to graduate in May 2016. At Eckerd Mr. Scafidi is an involved member in residential life being a Resident Advisor and later moving to the position of Assistant Resident Coordinator. He played four years of varsity tennis for Eckerd and was the president of the Student Athletic Advisory Committee, a group of student athletes that act as liaisons between the NCAA and the various athletic teams at Eckerd. Although done with tennis, Mr. Scafidi is still involved with athletics being the Director of Athletic Relations for Eckerd's student government. Mr. Scafidi has quite the entrepreneurial mind; as he opened a late night sandwich shop, named DeMarco's, out of his campus apartment.

When noting being involved with Delta Sigma Pi, Mr. Scafidi enjoys, playing tennis, cycling, powerlifting, photography, and selling sandwiches with his friends. He joined Delta Sigma Pi to engage with other likeminded individuals and find others that share his same entrepreneurial spirit.

In the future Mr. Scafidi hopes to work in product development in the tech sector and eventually go onto grad school to obtain his MBA.

#### Section VII: Member Biographies Hector Sistos



Hector Sistos is a junior pursuing a Business Administration major at Eckerd College who expects to graduate in spring of 2017. Originally from Morelia, Mexico. Mr. Sistos was the captain on his high school's soccer team.

At Eckerd College, Mr. Sistos is a member on the International Student Program. In the past Mr. Sistos was an active participant in after-school programs to help his surrounding community. Mr. Sistos was in charge of organizing events for the communal children, as well as collecting money from donations.

When not getting to know his fellow Delta Sigma Pi members, Mr. Sistos enjoys reading good books, playing soccer, listening to music, wakeboarding, and going to the beach. He joined Delta Sigma Pi to meet new people focusing in business, to network and to be part of an organization of leaders and reputation. He has found that being part of this process has enhanced his college experience, and help him meet new friends while developing communication skills.

In the future, Mr. Sistos hopes to own his own business and studying abroad. He is interested in working with people from around the world with different cultural backgrounds enriching his personal growth.

# Section VII: Member Biographies Paul Vogt



Paul Vogt is a sophomore at Eckerd College expecting to graduate in the spring of 2018. He is an intended International Business major with minors in Japanese, Finance, and Economics. In the Winter Term of 2016, Paul studied abroad in Japan learning the language and culture of the Japanese people.

Born and Raised in Hopkins, Minnesota, a suburb outside of the Twin Cities, he attended Hopkins High School. A two –time captain of the men's golf team, and three-year all-state member, Paul was accepted onto Eckerd College's Men's Golf Team (Sunshine State Conference, NCAA Division II).

Growing up Paul spent three summers working for Microgen Seed – Dow Agro where he cross-germinated corn in their fields. He also worked at Oak Ridge country club for five years; two years a as a bag room attendant and three years as a parking valet. He is currently involved in a company start up with a high school colleague called the College Cut, where he is the Chief Financial Officer. The College Cut is a lawn care company whose workers are selected based on financial need for tuition. His employee's paychecks are put into a fund managed by the College Cut, which is only used to pay tuition expenses.

Paul enjoys his free time on the lake. As an avid wake surfer, he has gained two sponsors who promote his wake surfing pictures and videos. He also enjoys freestyle snowboarding and was once a member of G-Team, a competitive snowboard team in the Midwest.

In the Future, Paul hopes to grow his company, The College Cut, while pursuing a master's degree in International Business and Economics. He is enthusiastic to grow his understanding of domestic and foreign economies as well as his international network.

# Section VII: Member Biographies Robert J. Weigel



Mr. Robert Weigel is currently pursuing a double major in International Business, and International Relations with a double minor in Marketing and Spanish at Eckerd College with an expected graduation date of May 2017. He was born in Austin, Texas but was raised in San Antonio. Mr. Weigel is currently serving his third term (semester) as president of the Eckerd College Colony.

Aside from his involvements in Delta Sigma Pi, Mr. Weigel enjoys traveling, working out, learning new languages, photography, and learning about business. Robert has a personal goal to be living and working in Latin America by the time he is 25. Mr. Weigel sees himself starting his career in international marketing upon graduation but would someday like to run his own business.

Mr. Weigel has had a variety of work experience that has helped build him into who he is today. During the past summer, Mr. Weigel completed a 3-month internship living abroad as a Photojournalist working and living independently in central Guatemala for an NGO based out of Denver, Colorado known as Friendship Bridge. The summer before that, Mr. Weigel completed a 2 month internship similarly living and working independently in Monterrey, Mexico working as a Business Intelligence and Marketing Analysis intern for the bi-national retail company HEB.

Aside from his international experience, Mr. Weigel has worked a variety of jobs including: construction worker, poolside grill cook, boathouse employee, basketball manager, and continues to work as a Spanish tutor throughout his time at school. Mr. Weigel believes that his different experiences have given him the ability to efficiently deduce information and come up with the best solutions to any problem that might arise. Mr. Weigel relies on his robust emotional disposition and his incredible counterparts to lead in the most ethical, moral, and viable way possible.

Delta Sigma Pi, Mr. Weigel claims, "Has been one of the most life changing experiences that I have ever had." Given the opportunity to serve as founding president has allowed and inspired him to get involved in the fraternity at a great level. He has already participated in two LEAD events and plans to continue that participation for years to come What Mr. Weigel enjoys most about these events is making lifelong friends from across the country that he regularly keeps in touch with.

Mr. Weigel is very excited about the development of the organization on the Eckerd campus and looks forward to watching it expand. One of Mr. Weigel's favorite aspects of Delta Sigma Pi is that it offers lifelong benefits and opportunities and he expects to be highly active in the fraternity long after graduation.

### Section VII: Member Biographies Hana Zwick



Hana Zwick is a second-year Economics and International Business Major at Eckerd College. She expects to graduate in the spring of 2018. She is from St. Mary's County, Maryland, and spent high school participating in the sailing team, Mock Trial, and the National Honor Society.

At Eckerd College, she is a member of the Eckerd Education Alliance, which tutors students in local public schools, as well as competing on the Varsity sailing team and participating in Delta Sigma Pi. She recently joined, and is hoping to connect to other students with similar interests as well as network for her future.

Career-wise, Hana hopes to travel while working in the field of international economics, but is interested in many other possibilities. She is hoping that through Delta Sigma Pi, she can find more opportunities and develop the skills she needs to partake in those.