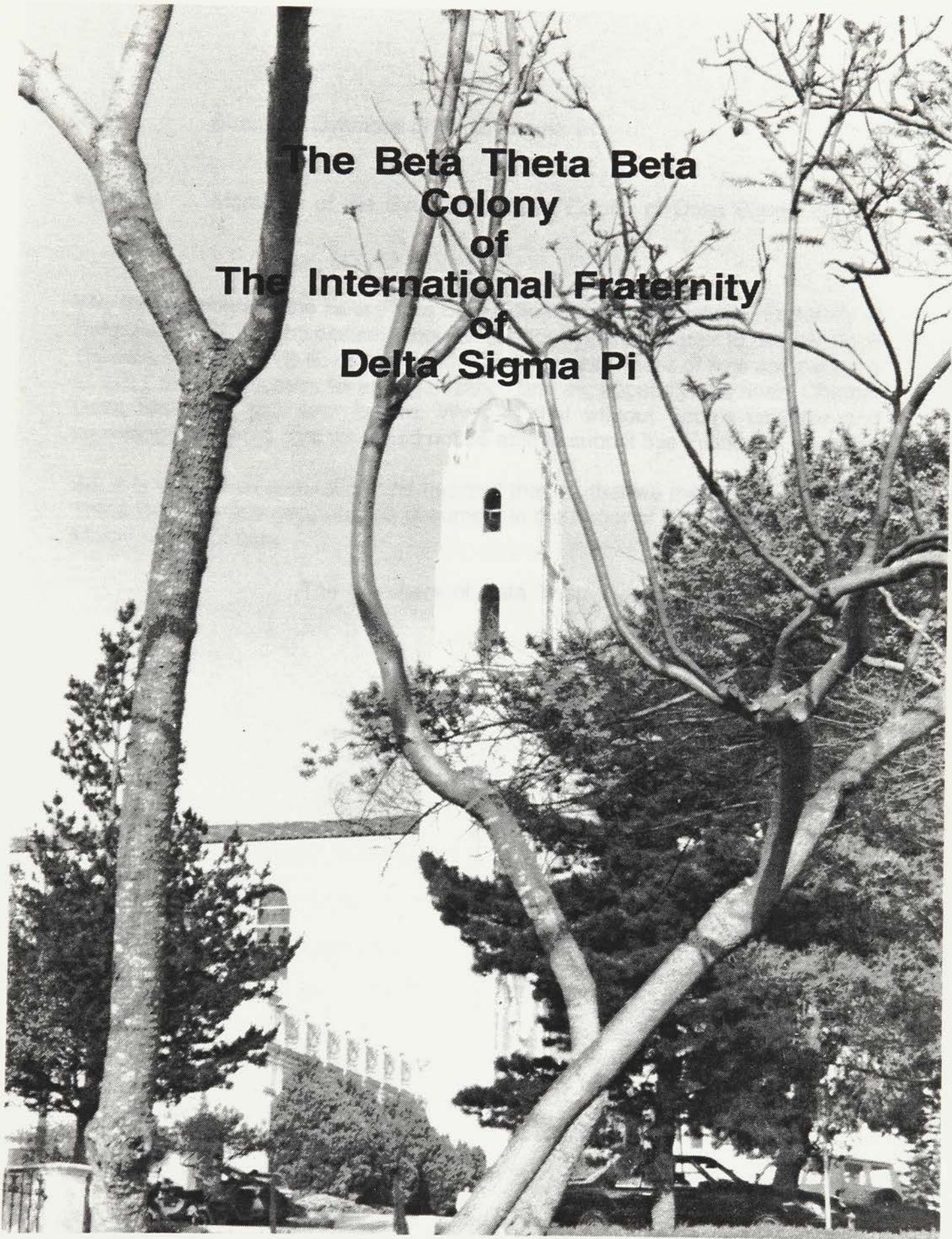


LAMBDA P I CHAPTER

**The Beta Theta Beta  
Colony  
of  
The International Fraternity  
of  
Delta Sigma Pi**



TO: Board of Directors of Delta Sigma Pi

FROM: Members of the Beta Theta Beta Colony of Delta Sigma Pi

We, the members of the Beta Theta Beta Colony of the International Fraternity of Delta Sigma Pi, hereby dedicate this Petition for Chapter Charter to Brother Scott Thomas Morey. This is so dedicated for Scott's unselfishness of time and patience to this Colony's success as an organization and as, hopefully, the finest Chapter Delta Sigma Pi has ever known. We feel that without Scott's valuable and knowledgeable help, that we would not be able to submit this Petition to you now.

So, it is with much admiration and heartfelt thanks, that we the members of Beta Theta Beta, hereby dedicate this document in the honor of Brother Scott Thomas Morey, Zeta Omega.

The Members of Beta Theta Beta

TO THE BOARD OF DIRECTORS OF THE  
INTERNATIONAL FRATERNITY OF DELTA SIGMA PI

Dear Board Members:

We, the members of the Beta Theta Beta Colony of the University of San Diego, do hereby petition for a chapter charter of the International Fraternity of Delta Sigma Pi. The Beta Theta Beta Colony was established for the sole purpose of affiliation with Delta Sigma Pi. This is evidenced by our purpose and high standards of professionalism which are reflected in our Bylaws and our interaction with the university and the community. The Beta Theta Beta Colony has patterned itself after and seeks to continue to uphold the high ideals of the International Fraternity of Delta Sigma Pi. We promise to uphold the rules, regulations, and standards of Delta Sigma Pi, their Bylaws and Constitution in the pursuance of a charter and further affiliation with the fraternity.

Respectfully, the undersigned members of the Beta Theta Beta Colony:

  
Dan Banales

  
Cindy Basso

~~Scott Berghage~~

George Botros

~~Tina Bonfilio~~

Paul Campillo

Nataly Cao

John Covey

Paul Cunningham

Debbie D'Alessio

Jon Davies

Frank Duchene

Mark A. Fenick

Denise Fernandez

Charles S. Gehring

Melinda Gilroy

Michael Gonzales

Daniel Harney

Kevin Hayes

Anne Howard

Erin Kelly

Kent Kilpatrick

Sandra Kist

Jill Krapf

Anthony LaCasto

David LaPuma

Tricia Lavery  
Tricia Lavery

Mike Loretta  
Mike Loretta

Chuck Lynch  
Chuck Lynch

Laura McCabe  
Laura McCabe

Michael McKeen  
Michael McKeen

Frank McNeill  
Frank McNeill

Jim Mellos  
Jim Mellos

Jennifer Merriman  
Jennifer Merriman

Patricia Mom  
Patricia Mom

Frank Mostert  
Frank Mostert

Jacques Naviaux  
Jacques Naviaux

Jackie Oberly  
Jackie Oberly

Tim O'Toole  
Tim O'Toole

Marietta Perrault  
Marietta Perrault

Theresa Rasic  
Theresa Rasic

Kim Ray  
Kim Ray

David Rollins  
David Rollins

John Rothstein  
John Rothstein

Christa Schmuttermair  
Christa Schmuttermair

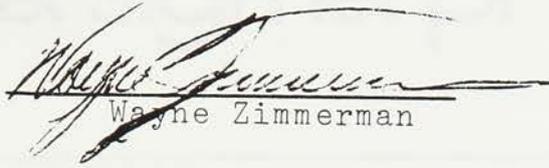
Jeff Silver  
Jeff Silver

Suzanne Sitkin  
Suzanne Sitkin

Robert Spurl  
Robert Spurl

Trip Turner  
Trip Turner

Greg Witz  
Greg Witz

  
Wayne Zimmerman

  
Jim Anklesaria  
(Faculty Advisor)

# international fraternity of delta sigma pi

WILLIAM R. KINSELLA  
Regional Director

SOUTH PACIFIC REGION — Southern California • Southern Nevada • Hawaii

March 7, 1988

TO THE MEMBERS OF THE BOARD OF DIRECTORS:

I am very pleased to endorse this charter petition from the Beta Theta Beta Colony at the University of San Diego.

Last Fall, there were no Deltasig students on campus and the Faculty Deltasigs were unable to lend support to a colony effort. Frustrated, a colonization committee from local P Chapter began on-campus recruiting. Shortly thereafter, they discovered that Scott Morey, Zeta Omega, had transferred to U.S.D. and was also working to establish a colony. Working together as a unit in the best Deltasig tradition, they proved to be an irresistible force and succeeded in attracting 32 members last fall semester. A complete calendar including professional and fundraising events molded these 32 into a tightly bonded group.

Colony members participated in the Winter Area Conference and the alumni chapter's Business Bowl. They were asked by the student government to sponsor the annual Valentine Day dance for the entire University. Seizing this opportunity unheard of for a brand new organization, they met the challenge. The dance was a success and provided them with a tremendous amount of campus publicity, name recognition and respect.

They moved right into Spring recruiting and another full calendar of events. Their spirit and hard work has resulted in the 12 dedicated individuals listed herein who now request a charter from you. These results are even more tremendous considering that their 1,200 student College of Business also has an entrenched Alpha Kappa Psi chapter.

I am very confident that this colony will be nothing short of outstanding as a chapter and I strongly urge you to grant their petition.

Best fraternal regards,



William R. Kinsella

## Marino & Ball

ATTORNEYS AT LAW

135 WEST MISSION AVENUE, SUITE 100

ESCONDIDO, CALIFORNIA 92025

(619) 741-7643

March 5, 1985

Michael J. Mazur, Jr., Executive Director  
Delta Sigma Pi  
330 South Campus Avenue  
Post Office Box 230  
Oxford, Ohio 45056-0230

RE: Beta Theta Beta - Colony of Delta Sigma Pi  
University of San Diego

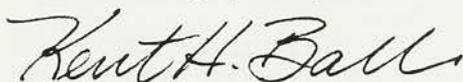
Dear Brother Mazur:

I am honored to give my hearty recommendation that Beta Theta Beta, a colony of Delta Sigma Pi be awarded a Chapter Charter of the International Fraternity of Delta Sigma Pi. As former District Director of the Iota Pi Chapter I have been involved with the expansion efforts commencing with Brother Kari L. Guthrie's letter of December 30, 1984, wherein she requested information from C. Dean Ferguson regarding a colony on the University of San Diego campus.

Since that original letter a great deal of work has been achieved in an effort to petition the International Fraternity of Delta Sigma Pi for a Chapter Charter. As current District Director of Beta Theta Beta I have been impressed with the quality of the students involved in this expansion project at the University of San Diego and their commitment to succeed on this endeavor. The colony has, through its members, conducted many professional, social and administrative functions as though it were a viable, energetic chapter of Delta Sigma Pi. I was extremely impressed with the colony's recruiting efforts which took place this present semester. With an original core of 19 members the chapter recently recruited an additional 33 business students. Certainly with 52 committed individuals the colony has the potential to conduct itself as one of the country's strongest chapters.

I am sure the members of the Board of Directors have a difficult task in awarding any chapter charter. This is undoubtedly critical in order to maintain the high standards to which the chapters of Delta Sigma Pi aspire. I encourage the Board of Directors to continue its stringent standards to prevent any weakening of leadership in our national fraternity. Please accept this letter as a strong recommendation that the colony of Beta Theta Beta be awarded a Chapter Charter of the International Fraternity of Delta Sigma Pi.

Fraternally yours,



Kent H. Ball, District Director  
Beta Theta Beta, a colony of Delta Sigma Pi

KHB:cp

March 14, 1986

The Central Office  
Delta Sigma Pi  
Board of Directors  
330 S. Campus Avenue  
P.O. Box 230  
Oxford, Ohio

Dear Board of Directors,

This letter is in regards to the request for a Chapter Charter by the Beta Theta Beta Colony of Delta Sigma Pi at the University of San Diego.

I first became involved with the Beta Theta Beta Colony of Delta Sigma Pi (the Colony) at the end of the fall semester of 1985. At that time, the Colony consisted of twenty members and has since grown to fifty two members. Since my first involvement with the Colony I have been able to attend the majority of the Colony's events and have been impressed by the Colonists enthusiasm and professionalism. During the recruiting period, the Colony sponsored a "Meet The Colony" night, a professional speaker, and a social event. The reputation that the Colony built over last semester and the beginning of this semester enabled these events to be extremely successful.

Although the Colonists lack experience, they have shown the qualities that it takes to make a good Brother and as a group a good Chapter of Delta Sigma Pi. For the reasons fore mentioned, I strongly recommend that the Beta Theta Beta Colony be awarded a Chapter Charter in The International Fraternity of Delta Sigma Pi.

Fraternally,

*Tani R. Chartier*

Tani R. Chartier  
District Director  
Iota Pi

March 12, 1986

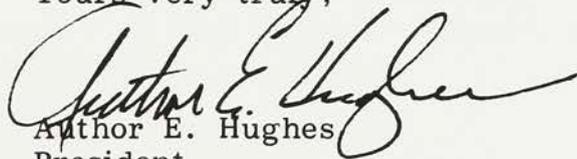
National Officers of Delta Sigma Pi:

This letter is written on behalf of the young men and women who have applied for a chapter of Delta Sigma Pi at the University of San Diego. I wholeheartedly and enthusiastically support their application.

We at the University of San Diego are intensely proud of the development of the School of Business Administration since its inception in 1972. During the intervening years this school has achieved accreditation at the bachelors and masters levels by the American Assembly of Collegiate Schools of Business. Undergraduate and graduate enrollments have grown to constitute the largest professional offering at this institution. The faculty accumulated for instruction and research are exemplary. Their backgrounds from industry and higher educational institutions reflect truly qualitative experiences. Our students in the School of Business Administration, at the graduate and undergraduate levels, reflect selective enrollment; they are adequately prepared intellectually to pursue careers in business administration.

I am advised that the colony of Delta Sigma Pi has been actively involved in striving for the goals of that fraternity in anticipation of full affiliation at some future time. I sincerely hope the national officers will favorably consider this colony for full membership.

Yours very truly,

  
Arthur E. Hughes  
President

March 10, 1986

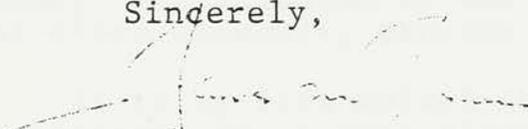
Dear Sir:

This is a letter of support for the Beta Theta Beta Colony of Delta Sigma Pi.

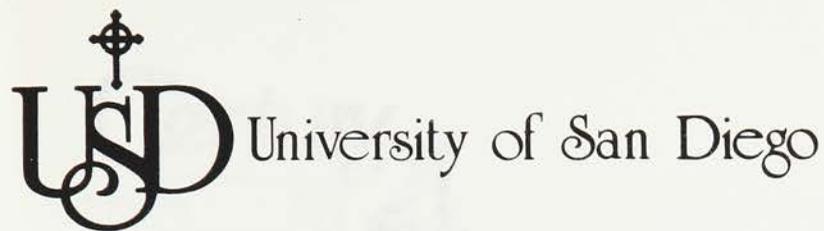
In a very short period of time a small group of very energetic and dedicated people have made very substantial progress. They have built a significant membership, organized professional events and conducted social activities and worked hard to finance their endeavors. I believe that they should be commended for their efforts.

If I can be of further help please feel free to call or write.

Sincerely,

  
Dr. James M. Burns  
Dean

JMB/dc



University of San Diego

SCHOOL OF BUSINESS ADMINISTRATION  
OLIN HALL

March, 17, 1986

International Fraternity of Delta Sigma Pi  
The Central Office  
330, South Campus Avenue  
P.O. Box 230  
Oxford, Ohio 45056-0230

Sirs,

I have been associated with the Beta Theta Beta Colony of Delta Sigma Pi since October, 1985, as a faculty observer and advisor. It is amazing how quickly the Colony has developed as a responsible and professionally run fraternity. In its first recruiting process, the Colony chose 35 from among 65 applicants, bringing the current membership to 52.

The Colony has been, and has the potential to be, a great benefit not only to its members but to the School of Business as well. I have observed, with deep interest, its focus on "real world" situations and leadership skills. Members are given the opportunity to develop their personalities through group interaction, attending and meeting with guest speakers from various vocations, and participating on program committees.

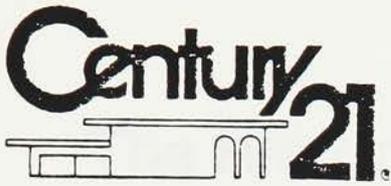
In the past few months Beta Theta Beta has successfully organized various activities like a corporate car wash, See's sucker sale and the Valentine's Day Dance, to name a few. The Colony participated in the Senior Citizen Outreach weekend, and has other community service plans this semester.

It is my firm belief that Beta Theta Beta is worthy of being recognized as a full fledged chapter of Delta Sigma Pi. The professional handling of this Colony, and the enthusiastic response that it has had, lead me to conclude that the chapter will be an asset both to students of the School of Business, and the University of San Diego itself. They have my whole-hearted support and I wish them all success.

Please feel free to contact me for any clarification at: The University of San Diego, School of Business. My office number is (619) 260-4884.

Warm regards,

  
(J. ANKLESARIA)  
Adj. Prof. (Finance)



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SCRIPPS MARSHALL PLAZA

3840 Hibert Street

San Diego, California 92131

(619) 565-3900/484-3900

CENTURIAN AWARD WINNER 1984

March 9, 1986

To the Board of Directors:

In February I was a guest speaker at a Delta Sigma Pi meeting at the University of San Diego. My objective was to help the students successfully recruit new students for Delta Sigma Pi. I placed great emphasis on how to come across in a professional manner, how to sell the benefits of Delta Sigma Pi, and how knowledge is the key to success.

As a guest speaker at Delta Sigma Pi, I was extremely impressed with the entire group of students. They all carried themselves in a very professional manner and worked together as a group in order to achieve what was best for Delta Sigma Pi.

After the meeting I was able to talk to members individually. Each clearly showed dedication to not only the formation of his Fraternity but also to one another. This strong characteristic will only benefit them in their future work with Delta Sigma Pi as well as in their future careers.

The colony of Delta Sigma Pi should be proud of themselves for what they have achieved this school year. They have been successful in many activities through their hard work and dedication. Their Corporate Carwash, their Valentine's Day Dance, and their recruiting of thirty-two new members this semester are just a few examples of their ability to make things happen.

I see Delta Sigma Pi as an asset to the students themselves, to the University of San Diego, and to the community as a whole. The students of Delta Sigma Pi will only benefit from their experience with Delta Sigma Pi by bridging the gap between their studies and their careers. I strongly endorse Delta Sigma Pi as a new Fraternity on the University of San Diego.

Sincerely,

  
Susan R. Meyers

# The History of the University of San Diego

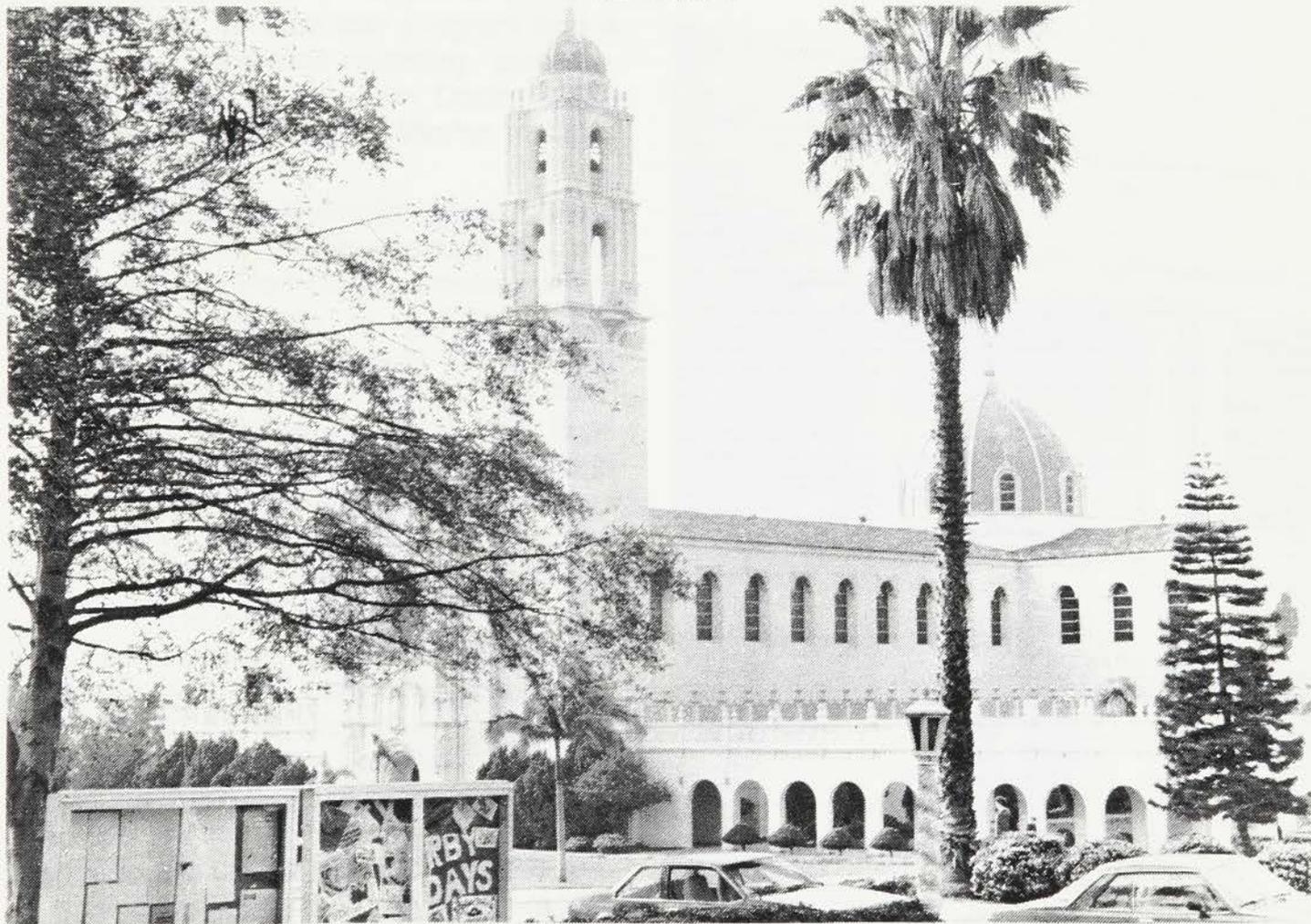
The independent University which bears the city's name was chartered in 1949. Today, the University of San Diego includes the College of Arts and Sciences, School of Business Administration, School of Education, School of Law, and Hahn School of Nursing. Contiguous to the campus is St. Francis Seminary for undergraduate men aspiring to the Roman Catholic priesthood; its students take their academic work in the various programs offered by the University.

The years since the University's founding have evidenced a steady development. The San Diego College for Women, the first unit of the University at Alcala

Park, began classes in February 1952. It was erected, financed, and equipped by the Society of the Sacred Heart. St. Madeleine Sophie Barat founded the Society of the Sacred Heart in France in 1800; it was brought to America by Blessed Philippine Duchesne in 1818. Today, it has schools and colleges in Europe, Asia, Africa, Australia, and the two Americas.

The second unit of the University, the College for Men, sponsored by the Diocese of San Diego, was opened in 1954. Its founder, the Most Reverend Charles F. Buddy, first Bishop of San Diego, envisioned its increasingly influen-

The Immaculata





DeSales Hall

tial position in education both for the diocese and for the San Diego community.

The first professional school on the Alcalá Park campus, the School of Law, was inaugurated in 1954. It offers a three-year full-time day program and a four-year part-time evening program, both leading to the Juris Doctor (J.D.) degree, as well as the Master of Laws (LL.M.) degree.

Change and innovation have marked the educational development of the University of San Diego in recent years. The early efforts to provide richer educational advantages to the students by sharing the curricula of the then-separate colleges led to the full legal unification of the University of San Diego and the San Diego College for Women in July 1972, creating a single coeducational university with undergraduate, graduate, and professional programs.

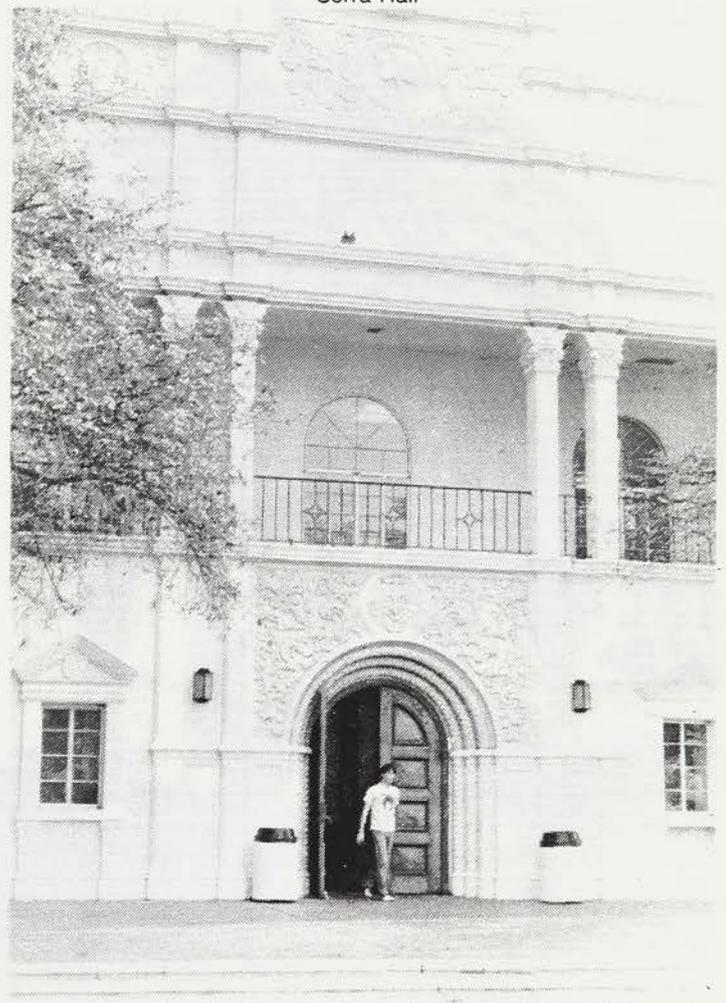
The young men and women who share the life of the University of San Diego and contribute to its growth are a diverse group. They have chosen USD for various reasons; most of them would like to acquire the power to think clearly and independently, to form sound and discriminating judgments, to satisfy a de-

veloping intellectual curiosity, and to accept as their own the values of authentic freedom, openness to change, and responsibility to serve the society in which they live.

A friendly campus atmosphere, opportunity for close rapport between faculty and students, class sizes which facilitate personal attention and instructor accessibility -- such are the elements creating the educational environment of the University of San Diego.

The University of San Diego is a community of scholars. It shares with all institutions of higher education the search for truth and the pursuit of academic excellence. Students of all races, creeds, and cultural backgrounds are welcome to join the intellectual quest.

Serra Hall



The University is committed to ideals of liberal education which emphasize the potentialities of men and women as human beings and creatures of God. Specialized study in the individual disciplines and in the professions builds upon a general education program which both examines the interrelatedness of knowledge and explores the relevance of knowledge to contemporary issues.

By the intent of its founders and by the mandate of its corporate declaration, the University is a Roman Catholic institution. Its distinctive characteristic within the pluralistic system of higher education is that it is both independent and Catholic. It is independent in that ultimate responsibility for the governance of the University lies in its own Board of Trustees. It is Catholic by virtue of its

commitment to the examination of the Catholic tradition as the basis of a continuing search for meaning in contemporary life.

The University of San Diego seeks to preserve and enrich the dignity of every person who becomes a part of this community. It affords the opportunity for sharing ideas and values from many different traditions. Increased understanding should lead to awareness of a serious responsibility toward all humanity.

Because of the kind of institution the University of San Diego envisions itself to be, it has set as its mission the establishment of a distinctive quality and identity within the diversity of institutions of higher education.

Founders Hall



# History of the School of Business

The professional School of Business was founded in 1972, branching out from the University's College of Arts and Sciences. With a yearly increase in the interest of a business major, this outgrowth has led to the completion of Olin Hall in July of 1984. Olin Hall houses nearly 40 full-time faculty with about seventy percent of the faculty having their Ph.D.'s. It is also equipped with the latest in microcomputer technology.

The School of Business here at the University of San Diego is dedicated to preparing students for leadership roles, and enhancing one's business skills, ethical values, and appreciation for the American system of free enterprise. Instruction is offered in six major areas: economics, finance, accounting, marketing, quantitative methods, and general management. Undergraduate degrees are offered in Business Administration, Accounting, Business Economics, and Economics. The graduate degree focuses on management skills and has just

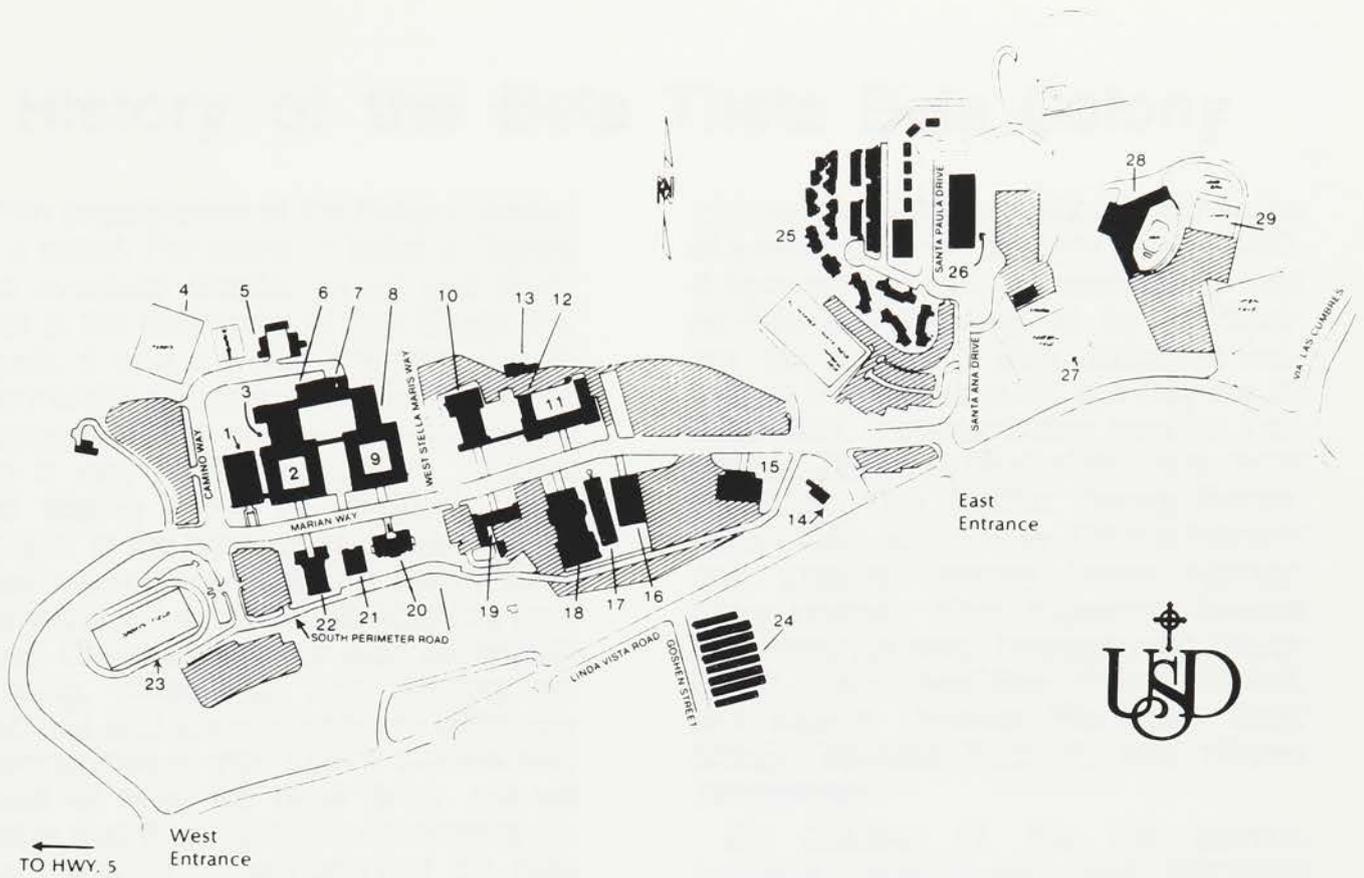
begun offering a graduate program in International Business. Graduates venture into companies such as Hughes Aircraft, Northrop Corporation, Hewlett-Packard, Price Waterhouse, and Getty Oil -- just to name a few.

In view of a commitment to educating the whole person, the undergraduate business program includes and requires a liberal arts education covering areas in the humanities, arts, social and natural sciences, communication skills, philosophy, and religious studies.

The University of San Diego School of Business is one of the most respected schools of business, knowledge, and education in the San Diego area, the state of California, and is ranked among one of the best business schools in the United States. The School of Business prides itself on its rapid growth since its induction as an official part of the school in 1974 and has and will continue to graduate many successful individuals into the business world.

Olin Hall





# University of San Diego

## LEGEND

- |   |   |   |
|---|---|---|
| <ul style="list-style-type: none"> <li>1. Copley Library</li> <li>2. Camino Hall</li> <li>3. Camino Theatre</li> <li>4. West Tennis Courts</li> <li>5. Environmental Studies</li> <li>6. Rose Room</li> <li>7. Student Dining Hall</li> <li>8. Founders Chapel</li> <li>9. Founders Hall               <ul style="list-style-type: none"> <li>a) Founders Gallery</li> <li>b) French Parlor</li> <li>c) College of Arts &amp; Sciences</li> <li>d) Graduate Office</li> <li>e) Registrar</li> <li>f) Summer School Office</li> <li>g) Weekend Information Center</li> </ul> </li> <li>10. Immaculata Church</li> <li>11. DeSales Hall               <ul style="list-style-type: none"> <li>a) Alumni</li> <li>b) Board Room</li> <li>c) Business Offices</li> <li>d) Weekday Information</li> </ul> </li> </ul> | <ul style="list-style-type: none"> <li>e) Media Center</li> <li>f) Personnel</li> <li>g) President's Office</li> <li>h) Security</li> <li>i) University Relations</li> <li>12. Salomon Lecture Hall - DeSales Hall</li> <li>13. USD Print Shop</li> <li>14. Harmon Hall - School of Education</li> <li>15. Law School Library</li> <li>16. More Hall - School of Law</li> <li>17. Guadalupe Hall               <ul style="list-style-type: none"> <li>a) Bookstore</li> <li>b) NROTC</li> <li>c) Post Office</li> </ul> </li> <li>18. Serra Hall               <ul style="list-style-type: none"> <li>a) Admissions</li> <li>b) Dean of Students</li> <li>c) Financial Aid</li> </ul> </li> </ul> | <ul style="list-style-type: none"> <li>d) Lawyers' Assistant Program</li> <li>e) Special Events/Housing</li> <li>f) Student Union/Lark</li> <li>g) Counseling Center</li> <li>19. Chancery - Diocese of San Diego</li> <li>20. Philip Y. Hahn School of Nursing</li> <li>21. The Douglas F. Manchester Executive Conference Center</li> <li>22. Olin Hall - School of Business</li> <li>23. Sports Field</li> <li>24. Graduate Apartments</li> <li>25. Student Apartments</li> <li>26. St. Francis Seminary</li> <li>27. USD Stadium</li> <li>28. Sports Center               <ul style="list-style-type: none"> <li>a) Athletic Offices</li> <li>b) Gym</li> <li>c) Swimming Pool</li> <li>d) Baseball Diamond</li> <li>e) Softball Field</li> </ul> </li> <li>29. East Tennis Courts</li> </ul> |
|---|---|---|

# History of the Beta Theta Beta Colony

The organization of the Colony started on a belief. For some, a belief a Colony and eventual chapter would and could exist at the University of San Diego. For others, it was a belief that this was an opportunity to become a member of an organization that one could help develop into a very highly productive, practical and lasting group of diversified individuals. In the process of organizing, we have made many mistakes, but we have learned and are continually learning from those mistakes. We are also continually growing, diversifying, and refining our methods and ideas in order to utilize our opportunities to their fullest. We are very proud of what we have done, yet we realize that there is still much more to do. The following is the history of the Beta Theta Beta Colony of Delta Sigma Pi at the University of San Diego. We now hope you will observe and share in our enthusiasm that we possess in and for ourselves.

The Iota Pi Chapter at San Diego State University began the foundation for the colonization process. Through a series of letters to the University of San Diego, the Iota Pi Chapter was given permission to organize and start a Colony in the fall of 1985. Brother Scott Morey was soon discovered to have recently transferred to the University of San Diego from the Zeta Omega Chapter at Northern Arizona University in Flagstaff, Arizona. With the efforts of the Iota Pi Chapter and Brother Morey, the recruiting process began. A recruiting table was set up in front of Olin Hall from September 30 to October 3, 1985, during which 78 individuals showed interest in the Fraternity. On the night of October 3, the first informational meeting was held. Approximately sixty University of San Diego business students attended

and were very enthusiastic about the idea of a new business fraternity here at USD. A second informational meeting was held on Thursday, October 10. By this meeting, the number of truly dedicated individuals had settled at 22, but they are 22 diversified, motivated, and creative individuals. They are: Manuel Andrade, Scott Berghage, Tina Bonfilio, George Botros, Nataly Cao, John Covey, Denise Fernandez, Charles Gehring, Daniel Harney, Patty Hoffner, Kent Kilpatrick, Sandra Kist, Tony LaCasto, Teresa Lovell, Chuck Lynch, Laura McCabe, Frank McNeill, Jim Mellos, Jennifer Merriman, Scott Morey, Marietta Perrault, and Wayne Zimmerman.

On October 17, the first general business meeting was held. Elections were held that night for seven positions. Scott Morey was elected to the office of President; Tina Bonfilio to Senior Vice President; Manuel Andrade to Vice President of Financial Activities; George Botros to Treasurer; Jennifer Merriman to Secretary; and Scott Berghage to Historian. A local fraternity name was also selected. The members chose Beta Theta Beta meaning "Brotherhood through Business." In addition, three committees were formed; the bylaws committee, the professional activities committee, and the petition committee.

On October 21, 1985, Brother C. Dean Ferguson met with the seven officers for a half hour each. During these meetings, a variety of literature was given out to the officers. It was at this time that the letter of intent was submitted to become a colony.

The meeting days became Thursday nights at 8:00 pm. At the general business meeting on October 23, elections were held for four new positions. Jim Mellos was elected to Chancellor; Wayne

Zimmerman to Social Chairman; Nataly Cao to Vice President of Community Service; and Kent Kilpatrick to Publicity Chairman.

On October 30, 1985, we officially become known as the Beta Theta Beta Colony of Delta Sigma Pi. At this point we were planning a variety of events for the semester. We were also constantly refining our methods and finding better ways to achieve the same results. It was at this time that the foundation of the colony's basic ideas and structure was being developed. We were a group of highly motivated and creative individuals working and learning together. We all wanted to develop the colony into a diversified organization that we could be extremely proud of, and it was this feeling that brought us together and continually inspired the group as a whole.

The colony has had a variety of guest speakers that have made our professional events very rewarding for all in attendance. On December 4, 1985, Joanna Hunsaker, a professor at the USD School of Business, spoke on "Stress and Finals." Forty-three individuals attended the event that lasted an hour and a half. With this being Beta Theta Beta's first professional event, we were very pleased with the student turnout on the subject and Mrs. Hunsaker's very knowledgeable and informative talk.

On February 13, 1986, Mrs. Susan Meyers, a real estate agent from Century 21 Real Estate spoke to the colony members on the importance of appearance in selling oneself and one's products. This was highly valuable to the members of the colony because our first recruiting period was shortly at hand, and



Tina Bonfilio looks on happily at the business meeting



George Botros & Marietta Perrault practicing to be brothers at one of our social events

being as we were trying to sell our enthusiasm in the fraternity and the fraternity itself, Mrs. Meyers' talk helped many of us to handle the pressures of classroom speeches and one-on-one recruiting.

On March 5, 1986, the colony held a professional event that was connected with this semester's recruiting activities. We had as our speaker, Dr. Anthony Napoleon, from the John Robert Powers School of Modeling, and he spoke to our group on the ideas of image projection and how one looks and acts does make a difference in the world of commerce. It turned out to be a very fun and informative presentation.

In conclusion, the speakers that have spoken to the colony since our organization have given us valuable advice, and from this base, we have been planning for a variety of professional events that we know will be just as rewarding.

The colony has had three finance events since October '85, with total revenues of \$628. The events comprised of a corporate carwash where the colony members washed approximately 140 cars, a See's sucker sale in which we sold over 1000 suckers around campus, and a Christmas gift alternative, a candy cane and carnation sale for the students and faculty of USD. Here we sold approximately 100 candy canes and over 12 dozen carnations.

The colony learned through these finance events the difficulties and complexities of running such events successfully and the difficulties in motivating fellow members to work for a common goal. However, with little persuasion, everyone gave their full effort to ensure that these events were successful.

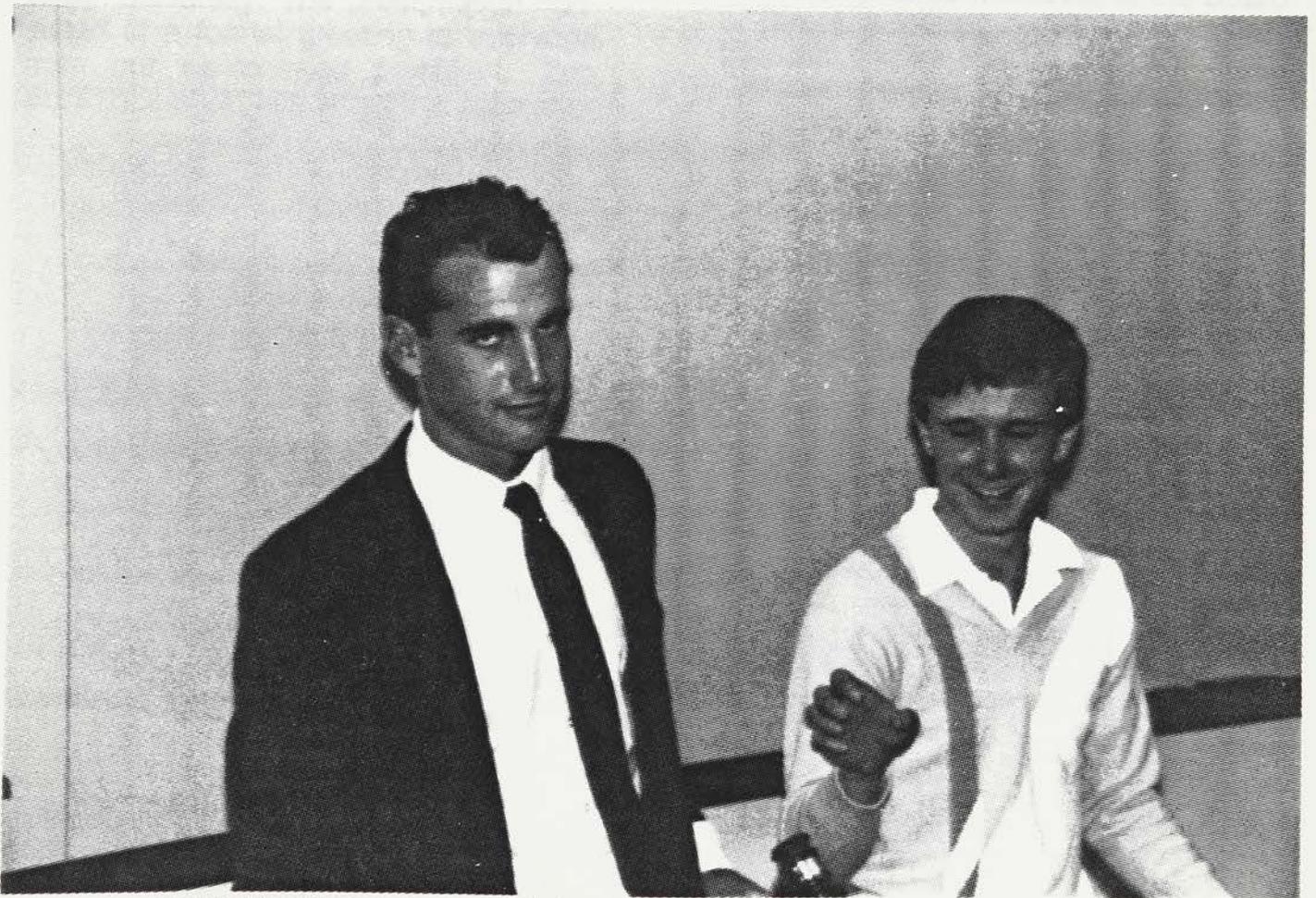
The main purpose of social activities is to bring the members together and to create bonds of friendship and fraternalism among all. With these ideas in mind, an office was developed to continually look for ways to bring the colony together. On November 14, 1985, Laura McCabe was elected to the office of Inter-Fraternity Relations. The Social Chairman and the Inter-Fraternity Relations Chairman work together to produce a



Wayne Zimmerman & Marietta Perrault give a car one last squirt at our Corporate Car Wash

variety of social events. These events range from nights in Tijuana, Mexico, roadtrips to Las Vegas after the Southern California Delta Sig Alumni's Business Bowl at USC, kegs at the beach, our first annual Christmas party, and of course, the usual get togethers at a member's apartment. We were also very honored to be asked by the USD Associated Student Body Government to sponsor the University's annual Valentine's Day Dance, which was held on February 14, 1986. The dance was held at the beautiful new La Jolla Marriott Hotel in La Jolla, California. Approximately 200 people were in attendance and the dance turned out to be a great success as well as a great time for all. Through all these activities, the group has become extremely close, and we have learned to enjoy ourselves while being very productive and professional at the same time.

Our community service events are an opportunity to help and benefit a variety of people in the San Diego area in a very gratifying and self-fulfilling way. On November 16, 1985, the colony participated in the University of San Diego Senior Citizen Outreach Program whereby we were assigned a mobile home park and were instructed to go to certain mobile homes where senior citizens lived and had requested help from us to do practically anything they needed done but couldn't do by themselves. The activities ranged from cleaning rain gutters out on roofs, to washing windows, to mopping and vacuuming floors, to even pulling weeds. The senior citizens for whom we worked were visibly touched that we "youngsters" cared about them enough to help in such a way. The looks on these people's faces sums up what community service is all about, helping one another



President Scott Morey looks very excited when presented with the Colonies first gavel by Kent Kilpatrick

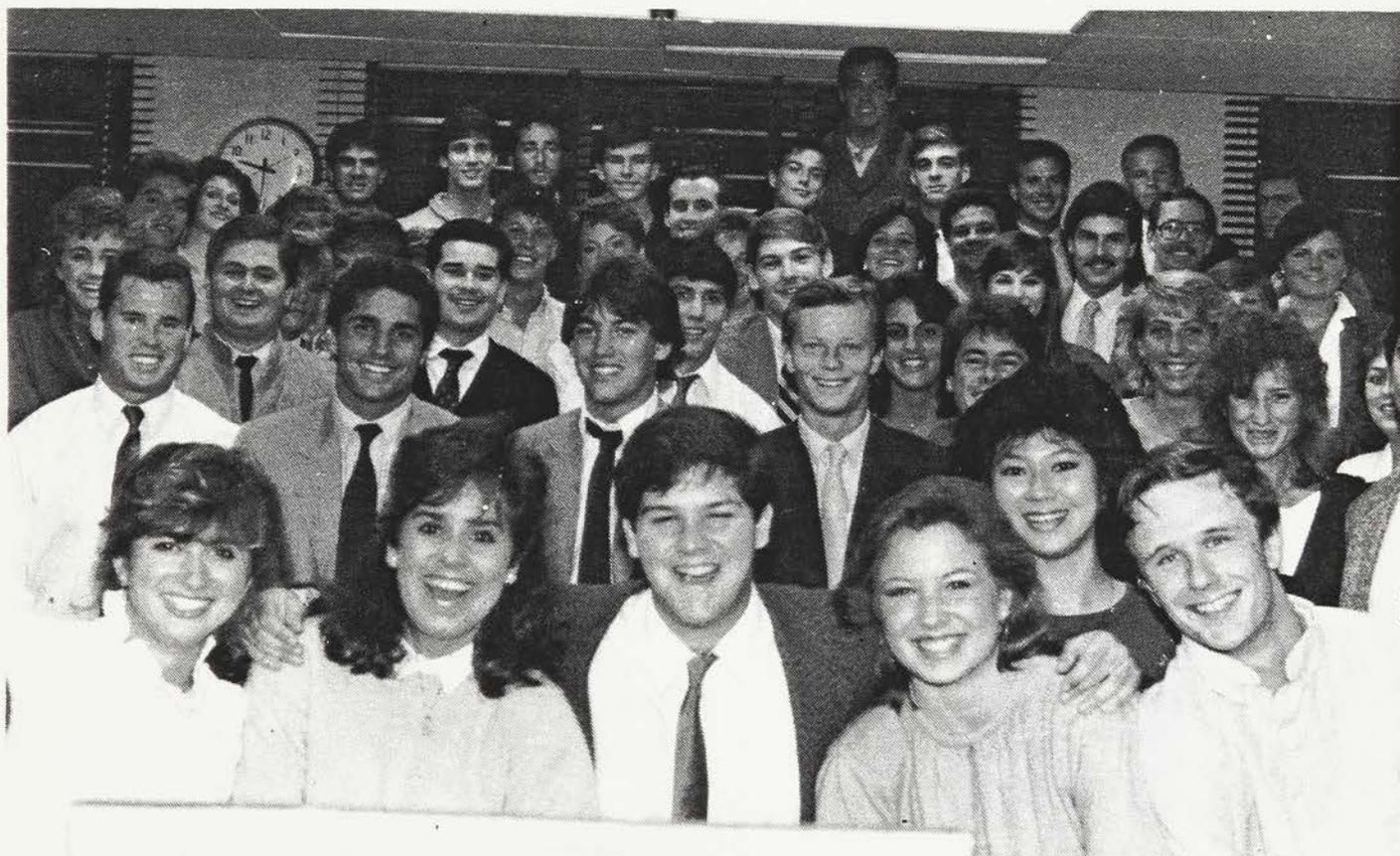
live a happier, more meaningful life. The problems of schedules and appropriate amounts of time and manpower, prohibited the colony from holding anymore than the one community service event so far, but we are planning approximately three community service events for the spring of 1986, with one or two pending, so we plan on a very rewarding semester for community service events.

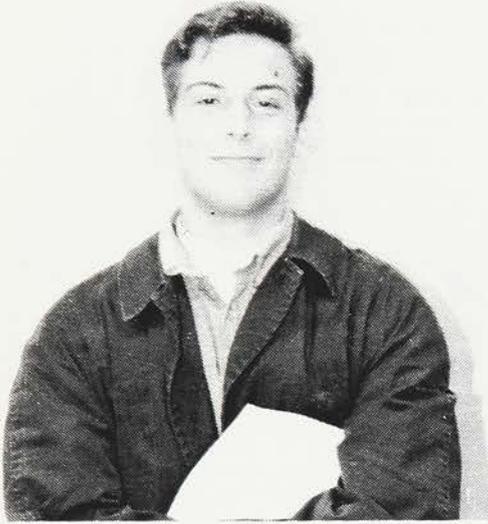
The colony just recently finished our first very successful recruiting process. The colony members participated in giving class presentations and also sat at our informational table in front of the School of Business, Olin Hall, from February 17 to February 20, 1986. Our "Meet the Colony" night was at 8:00 p.m., Thursday, February 20. Fifty-five business students attended, along with members of the Iota Pi Chapter of San Diego State University. The presentation consisted of a formal greeting to everyone from our senior vice president, Tina Bonfilio; a short talk about the Internatio-

nal Fraternity of Delta Sigma Pi by President Scott Morey; a talk on how such an organization as Delta Sigma Pi can help you in the business world, by our faculty adviser, Prof. Jimmy Anklesaria; a short personal perspective about the fraternity and our colony by colony member Chuck Lynch; and finally a slide show constructed by our historian, Scott Berhage. On February 24, we had our professional event with Dr. Anthony Napoleon, and finally on Wednesday, February 26, we had a social event for all the new prospective colony members. After all three events, out of the 53 prospectives, 33 people showed the most interest and enthusiasm and were voted in by the original members.

Now, our 52 members of the Beta Theta Beta Colony of The International Fraternity of Delta Sigma Pi, ask that you, the distinguished members of the Board of Directors, please review and consider this our formal Petition for an official Chapter Charter in the International Fraternity of Delta Sigma Pi.

**Members of**  
**The Beta Theta Beta**  
**Colony**





**Dan F. Banales**

Business Administration

2.40 GPA

Sophomore/Graduation May 1988

Spring 1986

Activities: Work at USD Mission Crossroads

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**Scott Thomas Berhage**

Business Administration

2.60 GPA

Junior/Graduation, May 1987

Spring 1986

Hobbies: Basketball, body surfing, backpacking, Vegas roadtrips





**Christine W. Bonfilio**

Accounting

3.27 GPA

Senior/Graduation, May 1986

Activities: Beta Alpha Psi National Accounting Honors Society, USD Accounting Society, Campus Ministry

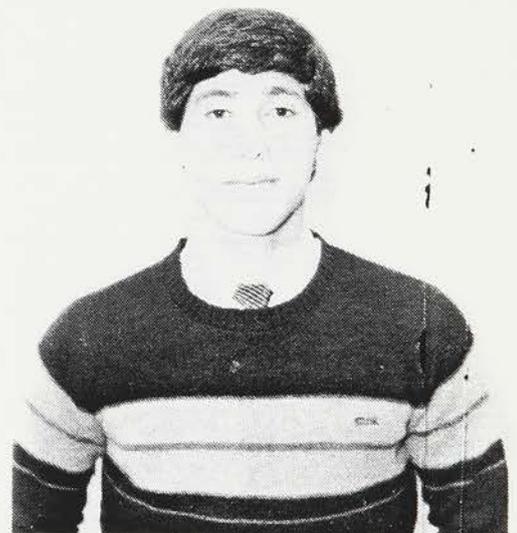
**George John Botros**

Accounting

2.50 GPA

Sophomore/Graduation, May 1988

Hobbies: Basketball, baseball, surfing

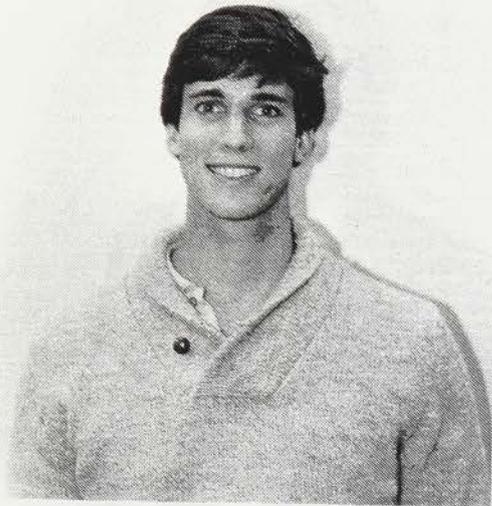




**Trang (Nataly) Cam Cao**  
Economics B.A.  
2.80 GPA  
Senior/Graduation, December 1986  
Hobbies: Tennis, reading, hiking

**Paul Anthony Campillo**  
Business Administration  
2.76 GPA  
Sophomore/Graduation May 1988  
Spring 1986  
Activities: Member of Phi Kappa Theta Fraternity





**Paul P. Cunningham**

Accounting

2.70 GPA

Interests: Most sports, all forms of business

**Debbie Marie D'Alessio**

Accounting

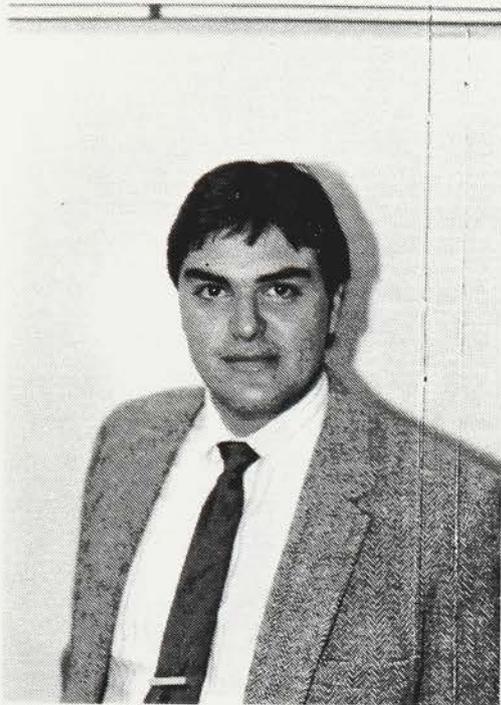
3.80 GPA

Junior/Graduation May 1987

Activities: Needs analyst for USD Financial Aid Office

Clubs: Accounting Society, Director of USD Accounting Lab, Sigma Pi Fraternity Little Sister.





**Charles S. Gehring**

Business Administration

2.40 GPA

Junior/Graduation, May 1987

Activities: Spanish Club

Hobbies: Scuba, skiing, tennis, hiking, cycling,  
philosophy

**Melinda A. Gilroy**

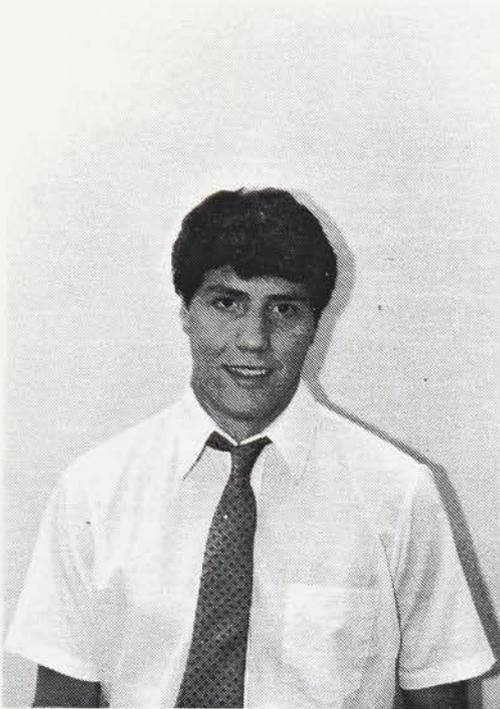
Business Administration

3.00 GPA

Junior/Graduation May 1987

Activities: USD Community Services Committee





**Michael K. Gonzales**

Business Economics

3.47 GPA

Junior/Graduation May 1987

Activities: Work for Shenas, Shaw & Spievale law firm

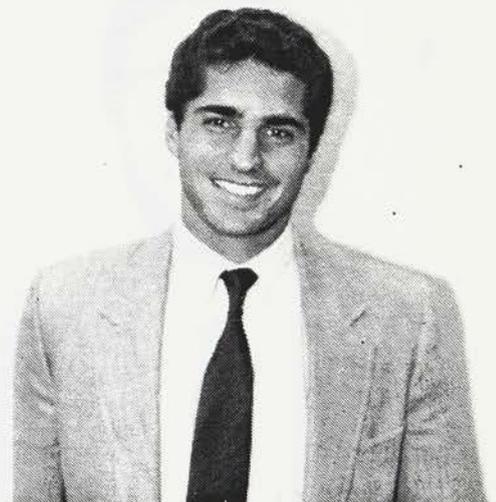
**Mark Angelo Fenick**

Business Administration

2.30 GPA

Junior/Graduation May 1987

Activities: Soccer Referee, Alpha Delta Pi Sorority Big Brother





**Denise Marie Leimomi Fernandez**

Business Administration

Spanish minor

2.76 GPA

Junior/Graduation, May 1987

Hometown: Kailua-Kona, Hawaii

Hobbies: Dancing, rowing, aerobics, rollerskating,  
surfing, professional hula dancer

**Daniel Patrick Harney**

Business Administration

2.80 GPA

Junior/Graduation, May 1987

Activities: Cycling Club, Big Brother Program, Intra-  
mural sports, music





**Kevin Charles Hayes**

Business Administration

2.40 GPA

Junior/Graduation May 1987

Spring 1986

Activities: Member of Sigma Pi Fraternity, Naval ROTC

**Anne Elizabeth Howard**

Business Administration

2.53 GPA

Freshman/Graduation May 1989

Spring 1986

Activities: Member of the WBG's Club





**Erin Marie Kelly**  
Business Administration  
3.60 GPA  
Junior/Graduation May 1987  
Spring 1986  
Activities: USD Social Committee

**Kent Alan Kilpatrick**  
Business Administration  
2.40 GPA  
Junior/Graduation, May 1987  
Hobbies: Golf, skiing  
Occupation: Lithographer for First Western Graphics of  
San Diego





**Sandra Jeanette Kist**

Accounting

2.76 GPA

Junior/Graduation, May 1987

Hobbies: Soccer, softball, outdoor activities, horseback riding

**Jill M. Krapf**

Business Administration

3.50 GPA

Junior/Graduation May 1987

Activities: Work for the Religious Office, Phi Kappa  
Theta Fraternity Little Sister, intramural softball





**Tricia Marie Laverty**

Business Administration

3.00 GPA

Sophomore/Graduation May 1988

Activities: Work for San Diego Data Processing

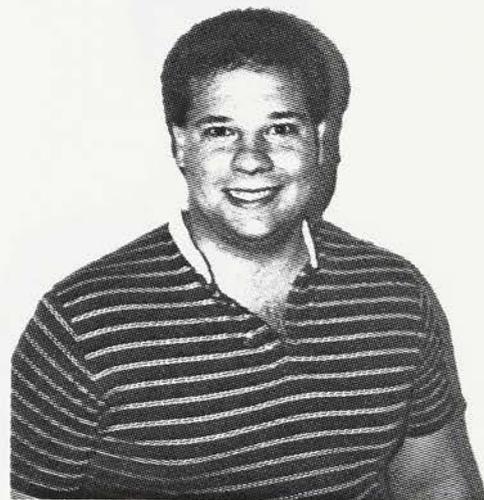
**Mike B. Loretta**

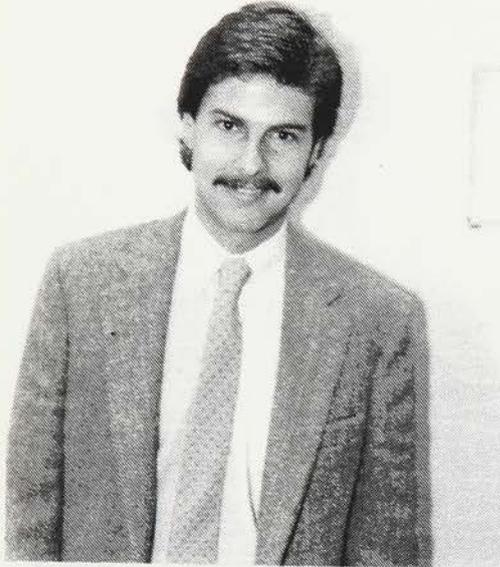
Business Administration

3.52 GPA

Junior/Graduation, May 1987

Clubs: Rugby Club





**David P. LaPuma**  
Business Administration  
2.70 GPA  
Sophomore/Graduation May 1988  
Spring 1986  
Activities: Work for Video Concepts

**Charles Edward Lynch**  
Business Administration  
2.90 GPA  
Sophomore/Graduation, May 1988

Description: I was born in West Germany, but I have lived in Southern California for the greater part of my life. Being that I was born in West Germany, I have a great interest in Europe and would someday like to live and work there. Being that I have lived in Southern California for the last 18 years of my life, I have become very interested in the sport of surfing and have been surfing for the last 5 years.





**Laura Elizabeth McCabe**

Business Administration

2.83 GPA

Spring 1986

Organizations: Vista, Yearbook, American Marketing Association

Hobbies: Tennis, skiing, sailing, running

**Michael Lee McKeen**

Business Administration

2.40 GPA

Junior/Graduation, May 1987

Spring 1986





**Frank Joseph McNeill**

B.B.A. - Bachelor of Business Administration  
2.80 GPA

Senior/Graduation, May 1986

Activities: Student Government, Senator, Senior Class (1985-86), Sigma Pi National Fraternity (1983-present), Student Development Transcript Program (1985-86), USD Orientation Team (1985), Commencement Board (1985-86), Alpha Delta Pi Sorority Big Brother (1985-present).

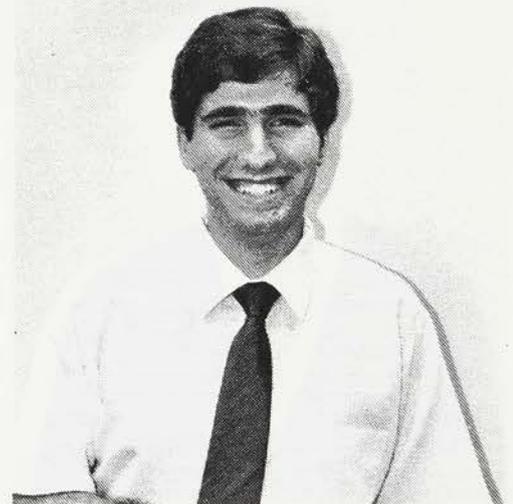
**James Demetrios Mellos III**

Accounting

2.89 GPA

Freshman/Graduation May 1989

Organizations: Accounting Society, Weightlifting Club





**Jennifer Elizabeth Merriman**

Accounting

2.29 GPA

Sophomore/Graduation, May 1988

Work: Buchanan & Co., Inc., as a secretary

Interests: Dance, music, art, people

**Frank C. Mostert**

Business Administration

2.50 GPA

Junior/Graduation May 1987

Spring 1986

Activities: Work for Tots 'n Teen





**Jacques Calvert Naviaux**  
Business Administration  
3.25 GPA  
Sophomore/Graduation, May 1988  
Member of the Naval ROTC

**Jackie Marie Oberly**  
Business Administration  
3.67 GPA  
Sophomore/Graduation, May 1988  
Spring 1986  
Activities: Work for Ralphs Supermarket and the USD  
Registrar's office





**Timothy Turner O'Toole**

Business Administration

2.90 GPA

Junior/Graduation May 1987

Activities: Work for United State Air Force, Edwards AFB, member of Tilsmen Fraternity, Long Beach City College

**Marietta Kim Perrault**

Business Administration

2.50 GPA

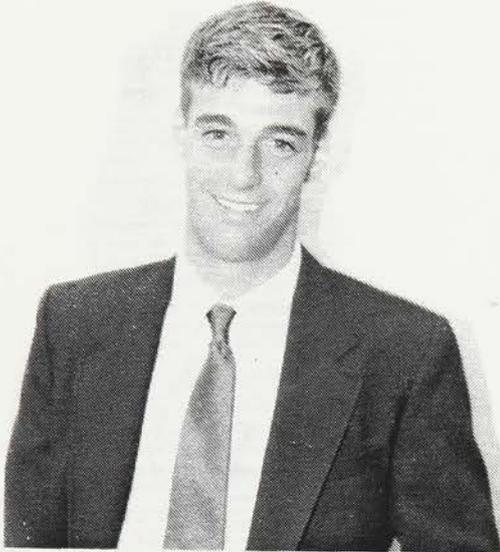
Junior/Graduation, May 1987

Hometown: Tacoma, Washington

Transfer student from University of Puget Sound

Hobbies: Volleyball, cycling, dancing, interested in Marketing





**Jon Creswell Davies**

Business Administration

2.50 GPA

Sophomore/Graduation May 1988

Spring 1986

**Kimberly A. Ray**

Accounting

3.09 GPA

Sophomore/Graduation, May 1988

Spring 1986

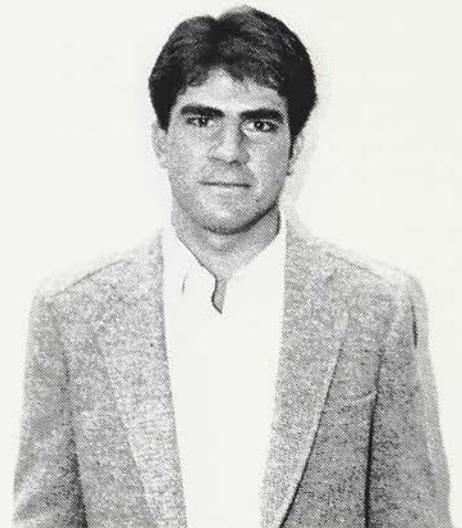
Activities: Phi Kappa Theta Fraternity Little Sister





**Theresa J. Rasic**  
Business Administration  
3.37 GPA  
Freshman/Graduation, May 1989  
Spring 1986  
Activities: Member of the USD Crew team

**David James Rollins**  
Accounting  
2.80 GPA  
Junior/Graduation, May 1987  
Activities: Member of the USD golf team





**Jeff Alan Silver**

Business Administration

3.55 GPA

Sophomore/Graduation, May 1988

Spring 1986

Activities: Own painting business, soccer referee and coach, member of Sigma Pi Fraternity, varsity soccer team

**Suzanne M. Sitkin**

Business Administration

2.90 GPA

Junior/Graduation May 1987

Spring 1986





**Robert D. Spori Jr.**  
Business Administration  
3.12 GPA  
Sophomore/Graduation May 1988  
Spring 1986

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**Christa Maria Schmuttermair**  
Business Administration  
2.88 GPA  
Sophomore/Graduation, May 1988  
Spring 1986  
Activities: Phi Kappa Theta Fraternity Little Sister





**Hiliary H. (Trip) Turner**

Business Administration

2.87 GPA

Sophomore/Graduation May 1988

Activities: Member of men's baseball team

**Gregory Scott Witz**

Accounting

3.00 GPA

Junior/Graduation, May 1987

Spring 1986

Activities: Work for the Price Club





**Wayne E. Zimmerman**

Business Administration

2.50 GPA

Junior/Graduation, December 1987

Clubs: Alpha Delta Pi Sorority Big Brother, Intramural sports

Hobbies: Sports of any kind

**Patricia Ann Mom**

Business Administration

3.70 GPA

Freshman/Graduation, May 1989

Activities: College work study, photography staff - Vista





**Anthony LaCasto**

Business Administration

2.70 GPA

Junior/Graduation, May 1987

Spring 1986

Organizations: Alpha Delta Pi Sorority Big Brother

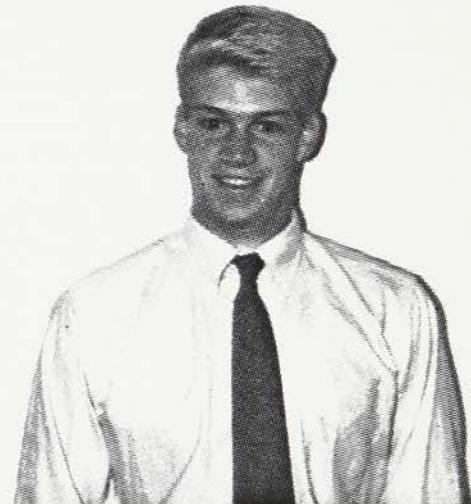
Hobbies: Bicycling, water skiing

**John A. Covey**

Accounting

3.00 GPA

Senior/Graduation, December 1986



**Not Pictured**

**Cindy Lynn Basso**

Accounting

3.27 GPA

Freshman/Graduation Spring 1989

Spring 1986

Activities: Member of Gamma Phi Beta Sorority,  
intermural soccer

**Frank Guy Duchene**

Business Administration

2.80 GPA

Sophomore/Graduation May 1988

Spring 1986

**John Alexander Rothstein**

Business Administration

3.43 GPA

Sophomore/Graduation, May 1988

Spring 1986

Activities: Member of Sigma Chi Fraternity

**RECEIVED**

APR 4 1986

THE CENTRAL OFFICE OF  
DELTA SIGMA PI