A PETITION TO THE INTERNATIONAL FRATERNITY OF DELTA SIGNA PI

BUTA ALPHA SIGMA
OF
GEORGIA SOUTHERN COLLEGE

PETITION

To The Grand Council of The International Fraternity of Delta Sigma Pi

Gentlemen:

We, the undersigned Brothers of Beta Alpha Sigma Fraternity, hereby earnestly petition for a charter to establish a chapter of the International Fraternity of Delta Sigma Pi on the campus of Georgia Southern College, Statesboro, Georgia.

Beta Alpha Sigma was formed exclusively for the purpose of affiliation with Delta Sigma Pi Professional Fraternity. The present aims, purposes, and requirements reflected in our Constitution and By-Laws were patterned after and are commensurate with the same high ideals of Delta Sigma Pi.

In pursuit of this affiliation, the Brothers of Beta Alpha Sigma Fraternity pledge to uphold the rules and regulations as set forth in the Constitution and By-Laws of the International Fraternity of Delta Sigma Pi and further to carry out its traditions and programs.

Witness our signatures:

Robert M. Hickor Sr. Vice-President

William H. Bolen Secretary

William S. anderson
Historian

Advisor

J. Herty Nail
Vice-President

n W. Lawson

T. Finn

Youl Wise hkamper Advisor Patrick H. Blanchard allen Hunt William F. Pollak Joel W. Ellis Robert Mc Nair pro Louis H. Walker Pascul Query Colay Robert Burns Jones II Edwin M. Deorge Thomas C. Strickland Jr. Koger Collins A. aller Zugler Dudley N. Parker, br. Carrall H. Griffin Donald L. Stoker, fr. R. Lamar Harrord Jr. Larry Kachels Jimmy Edgas Donald Bargeron Brian H. McClellane Wayne abbot John Frank Stephens Jimmy J. Brantly Charles W. Holtzclaw, fr. Ed Mattens, of Randy Sherrer Russell E. Melroy

STATESBORO, GEORGIA

LOUIS A. THOMPSON, C.P.A.

ATTORNEY AT LAW

322 MOREL BUILDING POST OFFICE BOX 2469 SAVANNAH, GEORGIA

TELEPHONE AREA CODE 912 233-1196

April 29, 1963

Central Office International Fraternity of Delta Sigma Pi Oxford, Ohio

Gentlemen:

On April 25, 1963, I had the pleasure of speaking to a group of young men at Georgia Southern College about Delta Sigma Pi. They impressed me as being a very conscientious, likable and alert group which would be a great asset to our Fraternity. The organization is presently being operated under the name Beta Alpha Sigma.

This organization is hopeful of establishing a Chapter at Georgia Southern College at Statesboro, Georgia. It is my sincere wish for the benefit of these young men and also Delta Sigma Pi that a charter be granted as quickly as possible for this purpose.

Fraternally yours,

Louis A. Thompson (Former President, Pi Chapter

Athens, Georgia)

LAT/ss



FIRST FEDERAL SAVINGS & LOAN ASSOCIATION

OF STATESBORO

Statesboro, Georgia May 13, 1963

DAVID H. AVERITT

Central Office International Fraternity of Delta Sigma Pi Oxford, Ohio

Gentlemen:

A group of young men at Georgia Southern College, Statesboro, Georgia, are interested in affiliating with Delta Sigma Pi International Business Fraternity and having a Delta Sigma Pi Chapter on the campus of Georgia Southern College.

The group, with their advisor, Dr. Paul Wischkaemper, has been meeting for several months as a business club under the name of Beta Alpha Sigma. As a Delta Sigma Pi Alumnus (Pi Chapter 56), I strongly recommend that this group be considered for a charter as an active chapter of Delta Sigma Pi International Business Fraternity.

It is my opinion that if such charter is granted, a chapter at Georgia Southern College will be a credit to the International Business Fraternity.

Any further information that you would like concerning this group and their application, please do not hesitate to call on me.

Fraternally yours,

David H. Averitt.

DHA/cc

W. C. Akins & Son

HARDWARE

30-32 EAST MAIN STREET

STATESBORD, GEORGIA

May 7, 1963

Central Office International Fraternity of Delta Sigma Pi Oxford, Ohio

Gentlemen:

It is with a great deal of pleasure to tell you of a group of interested young men at Georgia Southern College, Statesboro, Georgia in Delta Sigma Pi International Business Fraternity.

This group, along with their advisor Dr. Paul Wischkaemper, has shown tremendous enthusiasm in Delta Sigma Pi. They have been meeting for several months as a business club under the name of Beta Alpha Sigma. For this spirited desire I feel it my duty as a Delta Sigma Pi alumnus to strongly request that this group be considered for a charter in the active fraternity. Having attended this school and having lived in Statesboro my entire life, I have a close association with Georgia Southern. This college has nearly doubled in enrollment in less than seven years. I sincerely think that it would be a credit to our fraternity to have an active chapter at this very fine, progressive school.

If there is any further information I might furnish, please contact me.

Fraternally yours,

Loy L. (Bucky) Akins

Pi Chapter '53

STATESBORO, GEORGIA

Statesboro, located 55 miles northwest of Georgia's oldest city, Savannah, was laid out in 1803 as the county seat of Bulloch County. One of the writers of that day observed after a trip through the territory, "Statesbooo is a small villiage and the seat of Bulloch

County, an area of very poor land."

Many changes have been wrought since that day. Bulloch County is one of the most productive and progressive agricultural counties in the United States today. It has nine Master Farmers, more than any county in the nation. One was selected in the first group of Master Farmers named in 1927. In 1959 more than \$11,000,000 of farm products were marketed from a diversified array including livestock, poultry products, peanuts, cotton, tobacco, dairy products, and truck and orchard crops.

Statesboro, a city of over 8,000 population, is the commercial center serving this agricultural complex in Bulloch and surrounding counties. To perform this function, Statesboro has one fertilizer mixer and several major dealers, two farmers' cooperative associations, seven farm machinery dealers, several tobacco warehouses, two stockyards and numerous other supply, processing and distribution firms.

Two local manufacturing firms are based upon agricultural production. A meat packing firm produces a complete line of beef and port products which are distributed over the Southeast. The second, Braswell Food Company, based originally upon the local pear crop and an idea for a unique product, now produces an extensive line of preserves, pickles, and drinks which are distributed from New England to the Southwest.

The extensive forest resources of the area provide the base for three saw-mill companies. Serving as an assembly point for the surrounding area, Statesboro ships large quantities of pulp-wood to paper mills in Savannah.

Two major manufacturing firms have moved to Statesboro in recent years. The Rockwell Manufacturing Company, in its Statesboro Division, produces a complete line of metering equipment and maintains a research and development laboratory. A & M Karagheusian, Inc., manufacturers of Gullistan Rugs, operates its wool buying and yarn manufacturing plant at Statesboro, In 1958, before A & M Karagheusian and a number of smaller firms were in operation, the total value added by manufacturing in the county exceeded \$4,000.000.

Located on U.S. 301, a major route from New York to Florida, Statesboro has attempted to live up to its claim of being "The Tourist City" by providing extensive accommodations for travelers. Sixteen motels, in addition to the supporting restaurants, have been constructed within the last ten years.

Although is is a satellite to Savannah, Statesboro draws retail trade from a wide surrounding territory. The complete selection of retail stores which the city affords, achieved sales of more than #18,000,000 in 1958.

Of all of its businesses and industries, however, Statesboro is proudest of what is fondly referred to as its leading industry: Georgia Southern College.

THE GROWTH AND DEVELOPMENT OF
GEORGIA SOUTHERN COLLEGE



PRESIDENT ZACH S. HENDERSON

Georgia Southern College

STATESBORO, GEORGIA

May 17, 1963

International Fraternity
Delta Sigma Pi

Gentlemen:

Dr. Paul Wischkaemper of the Division of Business is serving as sponsor for a group of Business Administration students, who are interested in obtaining a chapter of the International Fraternity, Delta Sigma Pi. For the past five years we have been offering a major in Business Administration, and the division has grown considerably. We have many fine students in the major, and I am in favor of the Business Division applying for a chapter in the International Fraternity.

The college has an enrollment now of approximately 2,000, and the enrollment has doubled during the past five years. It is our feeling that the college will continue to grow, and this will also be true in Business Administration.

Sincerely yours,

Jack S. Henderson

ZSH:ks

STATESBORO, GEORGIA

HISTORY

The college originated as one of ten district agricultural and mechanical schools established through a legislative bill introduced by the Honorable H. H. Perry of Hall County and actively supported by Governor Joseph M. Terrell. To secure the location of the First District school, the people of Statesboro and Bulloch County gave 300 acres of land, installed and furnished lights free for ten years, and contributed \$25,000.00 in cash. At first no appropriation was made by the state for maintenance, the provision being that all funds derived from fertilizer and oil inspections fees would be utilized for the support of the district schools. This arrangement proved unsatisfactory and was replaced in 1911 by an appropriation bill of the legislature with annual allocations for maintenance.

The First District Agricultural and Mechanical School was opened on February 7, 1908, and continued as such until August, 1924, serving on an elementary and secondary level. During this period, however, the school maintained a special course for teachers. Seventy per cent of the women graduates entered the teaching field.

With the rapid expansion of public school enrollments following World War I, the growing need for teachers became the concern of the people of Southeast Georgia and of the State Department of Education of Georgia. Under the sponsorship of the Board of Trustees, a legislative enactment converting the First District A. and M. School into the Georgia Normal School was passed. It was approved by the Governor Cliff Walker on August 24, 1924.

In the following four years Georgia Normal School developed rapidly to the status of a four-year institution. The degree of B.S. in Education was conferred for the first time to members of the June graduating class in 1929, and in the summer of 1929 the legislature passed a bill changing the name of the school from Georgia Normal School to South Georgia Teachers College.

In 1931, the tax-supported colleges, previously under the management of separate Boards of Trustees, were placed under the control of a single board, the Board of Regents, and all the institutions of higher learning were coordinated into the University System of Georgia. In 1939 the Board of Regents changed the name of the college from South Georgia Teachers College to Georgia Teachers College.

STATESBORO, GEORGIA

The name of the college was again changed on December 9, 1959, by the Board of Regents, from Georgia Teachers College to Georgia Southern College. In recent years the objectives of the college have been enlarged to include programs leading to the degrees of Bachelor of Arts, Bachelor of Science, Bachelor of Science in Recreation, Master of Arts, and Master of Education, as well as the degree of Bachelor of Science in Education. The new name more adequately reflects the function of the college.

THE CAMPUS



ADMINISTRATION BUILDING

The central building on the campus, houses the main auditorium, the offices of the President, Comptroller, Dean of the College, Registrar, Dean of Students, Dean of Men, Dean of Women, Director of Guidance and Counseling, Division of Education, Division of Social Science, Division of Languages, and Public Relations.



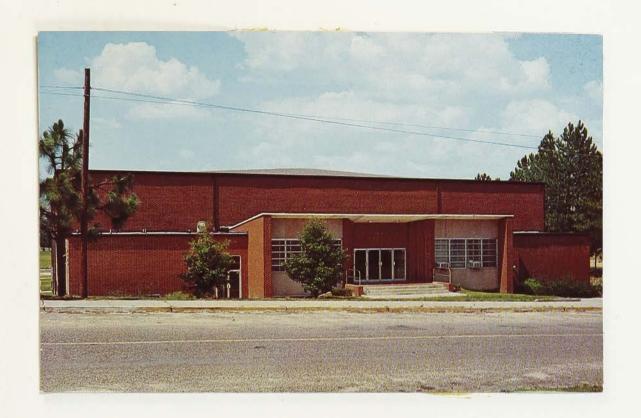
ROSENWALD LIBRARY

Names for Julius Rosenwald, Springfield, Illinois merchant and philanthropist, who was a generous benefactor of education institutions. The Rosenwald Foundation paid approximately one-half of the cost of the structure built in 1937.



FRANK I. WILLIAMS CENTER

The Frank I. Williams Center is the center of activity for students. It houses the book store, a snack bar, the post office, student game rooms, study rooms, conference rooms, film library, and dining hall.



W. S. HANNER BUILDING

The physical education building and bymnasium was named for the late William Sheppard Hanner, for 30 years chairman of the science division and chairman of the faculty athletic committee. Built in 1955.



CONE HALL

Junior and Senior Men's residence hall, named for Howell Cone, legal Counsel for the Board of Trustees during the school's transition from the First District A & M School to Georgia Normal School. Built in 1954.



SANFORD HALL

Freshmen and Sophomore Men's residence hall, named for Steadman Vincent Sanford, the chancellor of the University System of Georgia from 1935 to 1946, and former president of the University of Georgia. Built in 1937.

STATESBORO, GEORGIA

May 9, 1963

ce of the Dean

Graduate Council
Delta Sigma Pi
330 South Campus Avenue
Oxford, Ohio

Dear Sir:

The members of a local business education honorary faternity at Georgia Southern College, Beta Alpha Sigma, are submitting a petition to you for the establishment of a chapter of Delta Sigma Pi.

I am more than glad to sanction the petition and express the hope that it may merit your earnest consideration.

The business administration program at the college has developed rapidly in the past several years and is one of our most promising fields of study.

The establishment of a chapter of Delta Sigma Pi, I am sure, would be of inestimable value to the young men in the field of business education; and from my knowledge of the quality of the students and the leadership in the program, I am confident that a chapter of Delta Sigma Pi here will reflect credit on the national organization.

Sincerely,

Paul Carroll, Dean

PC:1n

STATESBORO, GEORGIA

of Students

May 8, 1963

Grand Council
Delta Sigma Pi
330 South Campus Avenue
Oxford, Ohio

Dear Sir:

We are delighted to support the proposal of the men in Beta Alpha Sigma to Delta Sigma Pi for admission as a chapter of your organization.

While our campus has a modest number of honorary and service fraternal organizations, we do not have an organization of professional business administration for men with a national affiliation. From our perspective, it would be helpful to do so. This type of national association would give added prestige to a rapidly expanding academic division, asswell as encouragement to the outstanding young men who have chosen toemajor in this field.

As a member of the University of Georgia Pi Chapter of Delta Sigma Pi and as Dean of Students at Georgia Southern College it is my considered judgment that the formation of a chapter here on this campus would be mutually beneficial to all concerned.

Respectfully yours,

Kalph K. Jyson Ralph K. Tyson Dean of Students

THE GROWTH AND DEVELOPMENT OF
BUSINESS ADMINISTRATION



DR. PAUL G. LAGRONE
Chairman of The Division of Business

Dr. LaGrone received his Ph.D. in Accounting from the University of Alabama in 1958. His undergraduate education was received at Bowling Green College of Commerce (Kentucky: B.S. 1947) and his MBA at the University of Denver in 1948.

Dr. LaGrone was a member of Arthur Andersen & Co. for over a year while acquiring public accounting experience and was subsequently an Associate Professor of Accounting at St. Louis University before coming to Georgia Southern College. He was an Associate Professor of Accounting at the University of Arkansas for several years and an Assistant Professor in Accounting at Auburn University prior to returning to graduate school at the University of Alabama. He is presently a member of the American Accounting Association, American Association of University Professors and Alpha Kappa Psi. He was also selected for Beta Gamma Sigma and Beta Alpha Psi honorary fraternities.

The <u>Public Utilities Fortnightly</u>, <u>Petroleum</u>, and The <u>Accounting Review</u> have published several of his articles concerning Accounting and <u>Financing</u> in the Natural Gas Industry.

STATESBORO, GEORGIA

July 10, 1963

Division of Business

Grand Council Delta Sigma Pi 330 South Campus Avenue Oxford, Ohio

Dear Sir:

My first contact with the group of students comprising Beta Alpha Sigma occurred in November, 1962 when a number of them came to me to explore the possibilities of forming a chapter of a national business administration fraternity on this campus. It has been most gratifying to observe the progress that the group has made since that date. It gives me pleasure, therefore, to support their petition to become affiliated with Delta Sigma Pi.

Since I have been at Georgia Southern College, my efforts have been directed toward developing a program in business administration based upon high standards of scholarship, sound curriculum, and a strong faculty. As we have made marked progress toward this objective, it has been a source of personal satisfaction to me to see the manner in which these students have chosen to contribute to this objective through their efforts to establish a chapter of Delta Sigma Pi. I believe that such a chapter would be a major force in contributing to a professional attitude toward the study of business administration.

The formation of this chapter has my own enthusiastic support and the full support of all of the faculty of the Division of Business. While the professional interests of some members of our Division's faculty cause them to devote more attention to Phi Beta Lambda and Pi Omega Pi, they view a chapter of Delta Sigma Pi as something which would strengthen the program of the Division and, therefore, the other organizations affiliated with the Division. Indeed, some of the most enthusiastic encouragement for formation of a chapter of Delta Sigma Pi has come from Professor Jane White who is advisor to our chapter of Pi Omega Pi and closely associated with Phi Beta Lambda.

The impact of Delta Sigma Pi at this college could be very significant. We are currently planning in terms of an enrollment of 3,000 students by 1965. It is expected that 900 of these will be in the Division of Business and 750 will be majoring in some option in business administration. Among this group, Delta Sigma Pi can have a great deal of leverage toward improving our program in education for business.

Sincerely yours,

Paul G. LaGrone, Ph.D.

Chairman, Division of Business

HISTORY OF BUSINESS AT GEORGIA SOUTHERN

Courses related to business have been offered at Georgia Southern for many years. In 1925, for example, three courses were offered in bookkeeping and accounting in addition to courses in secretarial subjects. By 1933 a course was offered in each of business law and salesmanship.

During the earlier years, the purpose of business courses was to offer electives to those who expected to enter office and clerical positions. By 1947, however, when the Division of Business was created, the primary purpose had become that of training high-school teachers. While several secretarial courses were added to the offering, a course in introduction to business and a course in income tax accounting were the only ones added to the offerings in business administration from 1947 to 1958.

In 1959 two more courses in accounting and one course in each of money and banking and statistics were added to the offerings.

Effective in the fall quarter of 1960, the College was authorized by the Board of Regents of the University System of Georgia to initiate a major in business administration leading to the B.S. degree. At that time, several courses were added in accounting, finance, management, and marketing. By the fall quarter of 1962, 331 students were enrolled in the general-business program, with an additional 75 students in secretarial administration and 107 in business education. While most of those following the programs in business education and secretarial administration were women, almost all of those in the general-business program were men.

In the fall of 1962, the curriculum of the Division of Business was classified into two major parts for administrative purposes: business administration and business education. With this division, several options were provided under the B.S. in business administration degree. While it is the objective within each of these options to provide the student with a sound background of liberal education which will enable him to view in broad perspective the role of business management and to appreciate the cultural values in our society, each one is designed to provide a different type of specialization in order to tailor the student's professional training to broad classes of needs in business management.

The accounting option provides instruction in the basic principles and techniques of accounting and their application in auditing, cost control, taxation, and managerial services. It prepares the students for careers in public, industrial, and governmental accounting.

The finance option allows specialization in the areas of financial institutions and the application of managerial techniques to problems in financial management. It is designed to prepare students for careers in management of the financial operations of industrial and commercial firms, management of financial institutions, and in the operation of agencies in the realestate and insurance fields.

The general-business option is designed for students who choose to follow a diversified program in business administration. Whereas the other options provide for certain kinds of specialization, this program allows the student to specialize in accordance with his own specific needs or to obtain somewhat more breadth of training in two or more fields of business administration. This option is especially useful to prepare students for careers in small-business management.

The management option provides training in the principles and techniques of personnel and production management. It prepares students for positions in personnel management in all types of business firms, and for careers in production management in industrial and commercial firms.

The marketing option offers specialized training in the nature of marketing institutions and the role of marketing in modern society, and in the nature and application of managerial techniques to solution of problems in marketing management. This option prepares students for careers in retail and wholesale merchandising and in the management of marketing operations of industrial firms.

The secretarial-administration option provides training in breadth in business administration plus training in secretarial skills. Thus the graduate is not only trained in business procedures, problems, and managerial techniques, but is also capable of performing or supervising the clerical and secretarial operations in offices.

The Division of Business is currently housed in the Herty Building which was completed in 1960. In view of the rapid growth of the College and of the Division, however, these are temporary quarters. Part of a new building, recently approved by the Board of Regents and currently in the architectural-planning stage, will be assigned to the Division of Business when it is completed during the next two years.

In a recent announcement of plans for future development, the Administration of the College expressed the intention to request authortty to grant the degree of B.B.A with majors in the various specialties in which options are now offered. As these and other changes are made, the program will be developed toward obtaining accreditation by the American Association of Collegiate Schools of Business at the earliest possible date.

FACULTY



MRS. MARJORIE B. BELL

Instructor of Business Education

Mrs. Bell received the B.S. degree from Georgia Southern College, Statesboro, Georgia, in 1953 and the M.A. degree in 1959 from George Peabody College for Teachers, Nashville, Tennessee.

Mrs. Bell has taught in the public schools of Jacksonville, Florida, and Bulloch, Screven, and Pierce Counties in Georgia. She is a member of the Omega Chapter of Delta Pi Epsilon and the American Association of University Professors. She also holds membership in the National Education Association, Georgia Education Association, Georgia Business Education Association, Southern Business Education Association and United Business Education Association Association.

MR. ROBERT P. FISHBURNE

Assistant Professor of Business Administration

Mr. Fishburne received the B.S. degree and the M.B.A. degree from the University of South Carolina. His ten year teaching career has been as Head of the Accounting Department at Cecil's Business College in Spartanburg, South Carolina and at the Aiken Branch of the University of South Carolina. In fourteen years of accounting experience, Mr. Fishburne worked seven years in public accounting, three years as a budget and fiscal officer in the U.S. Air Force, and four years as secretary and assistant treasurer of Raycord, Inc. in Spartanburg, South Carolina.



DR. CARL F. HANKINS

Associate Professor of Business Administration

Dr. Hankins received the A.B. degree from Arkansas Teachers College, and the M.A. and Ph.D. as a combination award from George Peabody College and Vanderbilt University. Before coming to Georgia Southern, Dr. Hankins had served as professor of Marketing at Tennessee Polytechnic Institute, professor of accounting at High Point College, professor of marketing at Lycoming College, and superintendent of schools in Kootenai County, Idaho. He is a member of Kappa Delta Pi, Phi Delta Kappa, Pi Gamma Mu, and Lambda Chi.

MISS MARTHA E. HOLMES

Assistant Professor of Business Administration

Miss Holmes received the B.B.A. degree in Accounting from the University of Georgia and the M.A. degree in Economic Statistics, also from the University of Georgia.

Before coming to Georgia Southern, Miss Holmes served as instructor of business education for the Waycross Vocational School, Waycross, Georgia; she also was head of business administration studies for the Waycross off-campus center, a division of the Continuing Education Department, the University of Georgia. Prior to entering the teaching field, Miss Holmes was employed as a department supervisor for Rodgers Hosiery, an industrial firm in Athens, Georgia. She also served in the Women's Army Corps for three years during World War II. While serving in this capacity, Miss Holmes was graduated from the Army Administration School, Nacogdoches, Texas, and after graduation did clerical and administrative work, the final assignment before honorable discharge being First Sergeant of the W.A.C. 3861st Unit, Camp Fannin, Tyler, Texas.

Miss Holmes is a member of the American Accounting Association-

MISS MARY W. MCCALL

Assistant Professor of Business Education

Miss McCall received the A.B. degree from Carson-Newman College and the M.S. degree from the University of Tennessee. Prior to coming to Georgia Southern, she was Head of the Business Education Department at North Florida Junior College. As well as being a member of the National Business Education Association, the Southern Business Education Association, and Phi Beta Lambda, Miss McCall is listed in Who's Who in Junior Colleges.



MR. LARRY E. PRICE

Assistant Professor of Business Administration

Mr. Price received the B.S. degree and the M.B.A. degree from the University of Arkansas. Prior to coming to Georgia Southern, he taught for three years at the University of Arkansas. He has also had four years experience in production management with the Bendix Guided Missiles Division and the Baldwin Piano Company.



MR. D. WILLIAM TOTTON

Assistant Professor of Business Administration

Mr. Totton received the B.B.A. and the M.B.A. from the University of Oklahoma. His teaching experience has been as an instructor at the University of Oklahoma. As an insurance supervisor with the Cities Service Petroleum Company and as an independent realestate broker. Mr. Totton has had extensive business experience.



MISS JANE F. WHITE

Assistant Professor of Business

Miss White received the B.S. degree from Central College, Fayette, Missouri and the MBA degree from the University of Denver. She has completed additional graduate study at Stanford University. She came to Georgia Southern in 1962 from Central Washington State College. Most of her 23 year career in teaching has been at East Carolina College and Georgia State College for Women. She is a member of Delta Pi Epsilon and Pi Omega Pi. Among the professional societies with which she is affiliated are National Business Education Association, National Business Teachers' Association, and American Business Writing Association. She is listed in Who's Who in American Education and Who's Who of American Women. Among her many publications are the books "Successful Devices for Teaching Clerical Practice" published in 1959 and "Methods of Teaching Type-writing", to be published in January 1964.

HISTORY OF BETA ALPHA SIGMA

HISTORY OF BETA ALPHA SIGMA

The formation of Beta Alpha Sigma befan in November of 1962 when a group of students decided to take positive steps toward founding a local chapter of a national business administration fraternity on the campus at Georgia Southern College. In late November members of this group discussed their intentions with Dr. Paul LaGrone, Chairman of the Department of Business. Dr. LaGrone heartily endorsed their intentions, but urged that they make a careful study of the fraternities with whom they might become affiliated in order to select the one which would most effectively serve the needs at Georgia Southern. With this objective in mind, the group began collecting preliminary information to be assembled for consideration after the beginning of the new quarter on January 2, 1963.

Early in January, after information regarding national fraternities had been collected from faculty members and other readily available sources, requests for information were made to the central offices of the national fraternities. An Ad Hoc committee was then appointed to study the material available and make recommendations to the group.

In order to provide an organizational framework within which the group could operate, the first formal meeting was held on January 21, 1963. Beta Alpha Sigma was formed and its name, signifying Business Administration Southern, was selected at this meeting. A letter was immediately submitted to the Dean of Students to register the formation of the club.

At subsequent meetings, officers were elected, the unamimous decision was made to attempt to affiliate with the International Fraternity of Delta Sigma Pi, and a constitution and bylaws were adopted. This activity culminated, on February 26, in passage of the motion to petition Delta Sigma Pi for a chapter charter.

Following this action, Alpha Beta Sigma began a vigorous program to put its purposes into effect: These purposes are as follows:

- (1) To strive for and obtain a chapter of the International Fraternity of Delta Sigma Pi on the Georgia Southern Campus.
- (2) To bring in leaders in business to speak to the students in order that the students may widen their knowledge of business operation and management.
- (3) To promote friendship and fellowship among the members of the fraternity through mutual understanding and cooperation in all our endeavors.
- (4) To stress scholarship and to encourage higher standards for members.
- (5) To promote the study of business administration at Georgia Southern.
- (6) To develop leadership ability in the members so that they may be able to become leaders in the world of tomorrow.

The nature of the activities undertaken is shown in the "Calendar of Meetings and Activities" which follows.

CALENDAR OF MEETINGS AND ACTIVITIES

January 21 First meeting held. Name chosen. January 23 Letter sent to Dean as record of the formation of a business club. January 29 Officers elected: President - Jerry Reid Senior Vice-President - Robert Hickox Vice-President - Herty Nail Secretary - William Bolen Treasurer - John Lawson February 5 Election of additional officers Chancellor - John Finn Historian - William Anderson Program Chairman - Allan Zeigler February 12 Mr. Prince of the Georgia Southern Placement Office spoke to the club on the functions of his office. William Bolen went to a convention of February 15 the Georgia Banker's Association as a representative of the college and Beta Alpha Sigma. February 19 Business meeting. Motion passed that the club petition February 26 Delta Sigma Pi for a chapter charter. A dance was given for the entire student March 1 body.

March 5 Mr. Stoll of the Benson Fruit Cake Company talked to the club about salesmanship and the role it plays in his business.

March 21 Business Meeting.

March 27 Meeting at Howard Johnson's Restaurant.
Mr. A. M. Braswell, President of the
Braswell Food Company, described the
many facets of business management in
his firm and told of the history of the
development of the company from an idea
to a multiple-line food-processing firm.

April 2 Business Meeting.

April 16 Business Meeting.

April 25 Mr. Louis A. Thompson, CPA, President of the Georgia State Board of Accountancy, and Past-President of the University of Georgia Chapter of Delta Sigma Pi, talked to the club about his profession and about Delta Sigma Pi.

May 2 Business Meeting.

May 9 Business Meeting.

May 14 Field trip to Savannah, Georgia, to visit the manufacturing operations of the Continental Can Corporation, the Union Bag-Camp Paper Corporation and the Savannah Sugar Refining Corporation.

May 21 Business Meeting. Last meeting of year.

Beta Alpha Sigma was one of the most active organizations on the Georgia Southern College campus this year and there is no doubt that we will be even more so next year.

FACULTY ADVISORS TO BETA ALPHA SIGNA



Dr. Paul Wischkaemper

Professor of Business Administration

Dr. Wischkaemper received the B.S. and M.S. degrees from the Agricultural and Mechanical College of Texas and the Ph.D. degree from the University of North Carolina. Prior to coming to Georgia Southern in 1960 he was a marketing research specialist with the Marketing Research Division of the U.S. Department of Agriculture and an assistant professor at Auburn University. While at Auburn, he was a faculty member of Delta Sigma Pi. He is a member of the American Marketing Association, American Statistical Association, and the American Economics Association. Among his several publications in the field of food distribution, published as Marketing Research Reports by the U.S. Department of Agriculture, are "Policies and Practices of Some Leading Institutional Wholesale Grocers".

GEORGIA SOUTHERN COLLEGE

STATESBORO, GEORGIA

July 10, 1963

ion of Business

Grand Coun**c**il Delta Sigma Pi 330 South Campus Avenue Oxford, Ohio

Dear Sir:

As faculty advisor to Beta Alpha Sigma, I should like to respectfully urge that you grant the charter to enable this organization to become a chapter of Delta Sigma Pi.

During the past six months, the young men who comprise the membership of Beta Alpha Sigma have impressed me deeply with their sincerity of purpose in this endeavor. While Dr. LaGrone and I had discussed our need for a chapter of a national professional fraternity on this campus more than a year ago, the entire initiative for the action to obtain one has come from these students. When they first approached me regarding the matter in January of this year, I decided to test their worthiness by allowing them to furnish the initiative for action. Frankly, they have surprised me by their determination.

This determination, as nearly as I can appraise it, stems from a strong desire among these young men to obtain as sound and as complete a professional education for business leadership as they can obtain. They sincerely believe, and did believe before they knew of the existence of Delta Sigma Pi, that in order to accomplish these objectives, they must take an active role in implementing the kinds of things so aptly expressed in the purposes of Delta Sigma Pi.

The study of business administration is new at Georgia Southern. Despite the fact that the program has developed rapidly, these students are impatient to have a fully recognized program with close ties to the business community in this region. They have demonstrated that they are willing to do their part toward the prompt accomplishment of this goal.

As they seek affiliation with the International Fraternity of Delta Sigma Pi it is reasonable to ask what these men can contribute to the Fraternity. In response to this question, I should say that their professional attitude toward business administration, their common purpose with the expressed purposes of Delta Sigma Pi, and the determination which they have displayed in pursuing their goal of affiliation suggest that they offer the material from which strong chapters are made.

The benefits that these young men can derive from Delta Sigma Pi, on the other hand, are great, indeed. Through pursuing a chapter program, and through association with other chapters, their horizons will be broadened regarding their chosen fields of endeavor. This is of great value in the current situation because many of these men come from non-business backgrounds and because this college does not have a long tradition of study of business. Furthermore, since this college does not have social fraternities, Delta Sigma Pi will offer them a vehicle through which they can focus more of their social associations around their professional interests.

Due to my past association with Delta Sigma Pi, I was most pleased when these men, entirely of their own volition, selected Delta Sigma Pi as the fraternity with which to strive for affiliation. Your farorable action upon their petition would be another source of great personal gratification to me.

Fraternally yours,

Paul Wischkaemper, Ph.D. Professor of Marketing

aul Wiselikaempe

JAMES H. JACKSON

Assistant Professor of Business Administration and Business Education

Mr. Jackson received his B.S. and M.S. degrees from the University of Tennessee. Before coming to Georgia Southern, Mr. Jackson served as an instructor at the University of Tennessee for two years. He was the manager of a unit of a chain of furniture stores for ten years. He is a member of the Delta Sigma Pi, National Business Education Association, Southern Business Education Association, Georgia Business Education Association, and the Georgia Education Association. Mr. Jackson is currently on leave from the College while completing the work for the Ph.D. degree at Ohio State University.

GEORGIA SOUTHERN COLLEGE

STATESBORO, GEORGIA

ivision of Business

May 9, 1963

Grand Council
Delta Sigma Pi
330 South Campus Avenue
Oxford, Ohio

Gentlemen:

dkr

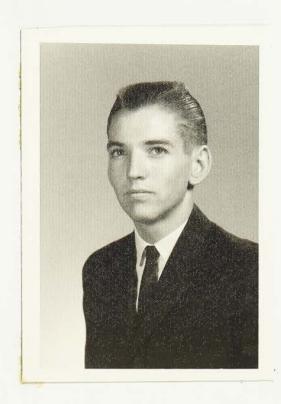
As a former member of the Alpha Zeta Chapter of Delta Sigma Pi and as a member of the faculty of Georgia Southern College, it is a pleasure to support the proposal of students on our campus for admission as a chapter of Delta Sigma Pi.

The business administration program here represents one of the largest enrollments on the campus and is currently in a position to give emphasis to such a fraternal organization.

The formation of an organization such as Delta Sigma Pi would be an asset to the college and afford the business administration majors an opportunity for leadership and service.

Respectfully yours,

James H. Jackson Assistant Professor Business Administration



NAME:	Abbott, John Wayne
ADDRESS:	Route #1
	Monk, Georgia
AGE:	18 WEIGHT: 133 HEIGHT: 5'9"
HIGH SCH	HOOL ATTENDED: Talbot County High
MARITAL	STATUS: Single
DEGREE S	SOUGHT: B.S. in Business Administration
MAJOR:_	Accounting
CLASSIF	ICATION: Sophomore GRADE AVERAGE: C
Methodi	NAL COMMENTS: John is a member of the st church. He plans to follow a career ic accounting. Tennis and dancing are in which John is particularly interested



NAME: Anderson, William Stovall
ADDRESS: 413 Shankle Height
Commerce, Georgia
AGE: 21 WEIGHT: 160 HEIGHT: 6'0"
HIGH SCHOOL ATTENDED: Commerce High
MARITAL STATUS: Single
DEGREE SOUGHT: B.S Business Administration
MAJOR: Accounting
CLASSIFICATION: Senior GRADE AVERAGE: C±
ADDITIONAL COMMENTS: Bill is a Baptist and plans to be an accountant. He is interested in sports.



NAME:	Bargeron, William Donald
ADDRESS:_	Sardis
_	Georgia
AGE: 20	WEIGHT: 195 HEIGHT:6'3 1/2"
HIGH SCHO	OL ATTENDED: Sardis-Girard-Alexander
MARITAL S	TATUS: Single
DEGREE SO	OUGHT: B.S Business Administration
MAJOR:	Business Administration
CLASSIFIC	ATION: Junior GRADE AVERAGE: C
ADDITIONA plans a c in sports	L COMMENTS: Bill is a Baptist and career in marketing. He is interested



NAME:	Barr, Michael Harold
ADDRESS:_	P.G. Box 2689
	Statesboro, Georgia
AGE: 19	WEIGHT: 167 HEIGHT: 6'
	OL ATTENDED: Thomas Jefferson High
MARITAL S	TATUS: Single
DEGREE SC	OUGHT: B.S. in Business Administration
MAJOR:	Finance
CLASSIFIC	CATION: Sophomore GRADE AVERAGE: C
faith and from City extend his profeshis profeshis	AL COMMENTS: Mike is of the Jewish of transferred to Georgia Southern of College of New York. He plans to is major in finance into a career in the ld. Mike's hobby, closely related to essional interests, is the study of essional is is the study of the



NAME:	Blanchard, Patrick G.
ADDRESS:	Box 213
_	Appling, Georgia
AGE: 20	WEIGHT: 155 HEIGHT: 6'2"
HIGH SCHO	OOL ATTENDED: Harlem High School
MARITAL S	STATUS: Single
DEGREE SO	DUGHT: B.S Business Administration
MAJOR:	General Business
CLASSIFIC	CATION: SophomorGRADE AVERAGE: C
plans a c	LA COMMENTS: Pat is a Baptist and career in financial management. His are in skiing, music and reading.



NAME:	Bolen, William Harold
ADDRESS:_	4744 Cumberland Drive
_	Savannah, Georgia
AGE: 20	WEIGHT: 135 HEIGHT: 6'2"
HIGH SCHO	OOL ATTENDED: Savannah High
MARITAL S	STATUS: Single
DEGREE SO	OUGHT: B.S. in Business Administration
MAJOR: _ A	lanagement .
CLASSIFIC	CATION: Junior GRADE AVERAGE: A
	Diss in Bootist and is

ADDITIONAL COMMENTS: Bill is a Baptist and is active in the affairs of the Baptist Student Union. He is also a member of the Student Congress. Bill has been an outstanding participant in the special Honors Program in History. After college, Bill plans to go into production management. His hobbies are golf, swimming, and tennis.



ofon mills

NAME:	Brantly, Jimmy G.
ADDRESS:	Box 5
	Wrightsville, Georgia
AGE: 20	WEIGHT: 145 HEIGHT: 5'11"
HIGH SCHOOL	L ATTENDED: Wrights ville High
MARITAL STA	ATUS: Single
DEGREE SOU	GHT: B.S Business Administration
MAJOR:	General Business
CLASSIFICAT	TION: Junior GRADE AVERAGE: C
earned hone Georgia Cos Southern. accounting	COMMENTS: Jimmy is a Baptist who ors as a Superlative at Middle clege before coming to Georgia Although undecided, he leans toward in his occupational preference. dancing are his main outside

NAME:	Coley, Pascul Avery
ADDRESS:_	305 James Street
entouris-	Claxton, Georgia
AGE: 22	WEIGHT: 170 HEIGHT: 5'11"
HIGH SCHO	OOL ATTENDED: Claxton High
MARITAL S	TATUS: Single
DEGREE SC	OUGHT: B.S. in Business Administration
MAJOR:	General Business
CLASSIFIC	ATION: Junior GRADE AVERAGE: C
Baptist C general B career in	L COMMENTS: Avery is a member of the hurch. Although his major is in usiness, he expects to follow a sales. Baseball and dancing are



NAME:	Collins, Glenn Roger
ADDRESS:_	Route 2, Box 102
HH (0	Metter, Georgia
AGE: 23	WEIGHT: 180 HEIGHT: 6'
HIGH SCHO	OL ATTENDED: Metter High School
MARITAL S	TATUS: Single
DEGREE SO	UGHT: B.S. in Business Administration
MAJOR:	Man a gement
CLASSIFIC	ATION: Sophomore GRADE AVERAGE: C±
veteran o	L COMMENTS: Glen is a Baptist and a f military service. He plans a caree tion management.

NAME:	Edgar, Jimmy			
ADDRESS:	502 Lee Avenue			
	Waycross, Georgia			
AGE: 20	WEIGHT: 145 HEIGHT: 5'10"			
HIGH SCHOOL	L ATTENDED: Waycross High			
MARITAL ST	ATUS: Single			
DEGREE SOU	GHT: B.S. in Business Administration			
MAJOR:	Business Administration			
CLASSIFICAT	TION: Sophomore GRADE AVERAGE: C			
ADDITIONAL	COMMENTS:			



NAME:	Ellis, Joel William
ADDRESS:	Bell Telephone Road
	Hazlehurst, Georgia
AGE: 20	WEIGHT: 160 HEIGHT:6'
HIGH SCHOOL	ATTENDED: Jeff Davis High
MARITAL STA	TUS: Single
DEGREE SOUG	HT: B.S. in Business Administration
MAJOR: Mar	keting
CLASSIFICAT	ION:Junior_GRADE AVERAGE:C
outside int	COMMENTS: Joel is a Baptist and his erests include music and art. His s are to enter some phase of marketing

NAME:	4	Finn, Jo	hn Fran	klin	
-		1307 Mar			
		Waycross			
AGE:	21			HEIGHT:	5'4"
HIGH SC	HOOL	ATTENDED	: Way	cross High	<u>'1</u>
MARITAL	STA	TUS: SA	ingle		
DEGREE	SOUG	HT: B.S.	in Bus	iness Adm	<u>inistration</u>
MAJOR:_	G	eneral Bi	isiness		
CLASSIF	TCAT	ION: Jur	rior GR	ADE AVERA	GE: C±
Christi Georgia Ho expe	an C bef cts outs	hurch, as ore comiv to follov	ttended 1g to Ge v a care	nember o the Unive orgia Sou er in acc e fishing	rsity of thern.

NAME:	Garrard, Lamar
ADDRESS:_	2160 Telfair Street
BELLEVIEW.	Augusta, Georgia
AGE: 20	WEIGHT: 130 HEIGHT: 5'7"
HIGH SCHO	OL ATTENDED: Richmond Academy
MARITAL S'	TATUS: Single
DEGREE SO	UCHT: B.S. in Business Administration
MAJOR: G	eneral Business
CLASSIFIC	ATION: Junior GRADE AVERAGE: C
attended to Georgia	L COMMENTS: Lamar is a Baptist. He Truett-McConnell College before coming a Southern. While he is still undecide ational preference is toward accounting



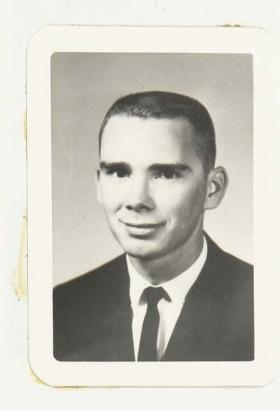
NAME:_		George,	Edwin	McCay	
ADDRESS:		4780 Cov	ingtor	ı Road	
		Decatur,	Georg	zia	
AGE:	21	WEIGHT:_	140	HEIGHT:	5'9"
HIGH S	CHOOL	ATTENDED:	Auor	idale	
MARITA	L STA	TUS: Sin	gle		
DEGREE	SOUG	нт: <u>В.S. in</u>	Busin	iess Admin	istration
MAJOR:	Man	agement			
CLASSI	FICAT	ION: Junior	GRA	DE AVERAG	E:C

ADDITIONAL COMMENTS: Ed is a Methodist and a member of Circle K, a local service fraternity. He attended Reinholdt Junior College before coming to Georgia Southern. A career in personnel management is what Ed is working toward in college. His outside interests are football, water skiing, and swimming.



NAME:	Griffin, Carroll H.
ADDRESS:	112 South Main Street
	Statesboro, Georgia
AGE: 25	WEIGHT: 175 HEIGHT: 5'11"
HIGH SCHO	OOL ATTENDED: Berrien High
MARITAL S	STATUS: Single
DEGREE SC	DUGHT: B.S. in Business Administration
MAJOR: Ge	neral Business
CLASSIFIC	ATION: Senior GRADE AVERAGE: C
ADDITIONA	I COMMENTS: Carroll a Baptist atte

ADDITIONAL COMMENTS: Carroll, a Baptist, attended Abhram Baldwin College before coming to Georgia Southern. He leans toward a career in accounting. Coin collecting is Carroll's hobby.



NAME:	Hickox, Robert Morris
ADDRESS:	1710 Prescott Street
	Waycross, Georgia
AGE: 2	1 m WEIGHT: 165 HEIGHT: 6'1"
HIGH SCH	OOL ATTENDED: Waycross High
MARITAL	STATUS: Single
DEGREE S	OUGHT: B.S. in Business Administration
MAJOR: G	eneral Business
CLASSIFI	CATION: Senior GRADE AVERAGE: C±

ADDITIONAL COMMENTS: Robert is a member of the Baptist Church. He attended the Waycross Branch of the University of Georgia before coming to Georgia Southern. While he is majoring in General Business, his occupational preference leans definitely toward accounting. Water skiing, baseball and basketball are Robert's outside interests.



NAME:	Holtzclaw, Charles W.
ADDRESS:_	595 Corbin Avenue
	Macon, Georgia
AGE: 21	WEIGHT: 180 HEIGHT: 6'
HIGH SCHOO	DL ATTENDED: Lanier High
MARITAL ST	TATUS: Single
DEGREE SOU	JGHT: B.S. in Business Administration
MAJOR:	General Business
CLASSIFICA	ATION: Junior GRADE AVERAGE: C

ADDITIONAL COMMENTS: Charles, a member of the Christian Church, attended Middle Georgia College before coming to Georgia Southern. His occupational preference leans toward finance. Chuck's outside interests are in fishing, tennis, baseball, and coin collecting.



NAME:	Hunt, Allen
ADDRESS:	Kathleen
H - H_	Georgia
AGE: 19	WEIGHT: 140 HEIGHT: 5'10"
HIGH SCHOOL	ATTENDED: Perry High
MARITAL STA	ITUS: Single
DEGREE SOUG	GHT: B.S. in Business Administration
MAJOR: Gene	ral Business
CLASSIFICAT	TION: Sophomore GRADE AVERAGE: B
though he i	COMMENTS: Allen is a Baptist. Als majoring in general business, decided preference for accounting. His hobbies are basketball, hunting.



NAME:	Jones, Robert Burns III
ADDRESS:_	1318 Parkway Drive
A III	Perry, Georgia
AGE: 20	WEIGHT: 130 HEIGHT: 5'10"
HIGH SCHO	OOL ATTENDED: Perry High School
MARITAL S	TATUS: Single
DEGREE SC	OUGHT: B.S. in Business Administration
MAJOR:	Business Administration
CLASSIFIC	ATION: Junior GRADE AVERAGE: C
a member interest	L COMMENTS: Bobby is a Methodist and of the "S" Club. His occupational is centered in sales. Golf, tennis, no are his main outside interests.



NAME:	:		
ADDRESS:			
	Warner Robins, Georgia		
AGE: 20	WEIGHT: 175 HEIGHT 5' 9 1/2"		
HIGH SCHOOL	. ATTENDED: <u>Warner Robins Senior Hig</u> l		
MARITAL STA	ATUS: Single		
DEGREE SOU	BHT: B.S. in Business Administration		
MAJOR:	Marketing		
CLASSIFICAT	TION: Junior GRADE AVERAGE: C		
ADDITIONAL	COMMENTS: John is a Baptist. Before		

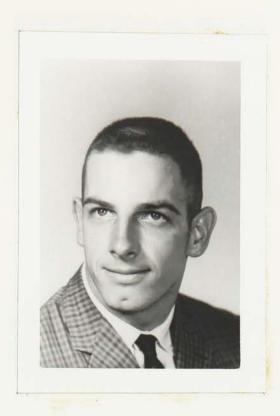
ADDITIONAL COMMENTS: John is a Baptist. Before coming to Georgia Southern, he attended Middle Georgia College where he was "Mister Freshman". He plans to go into marketing research as a career. His outside interests are in racing, reading, and dancing.



NAME:	Mathews, Edwin F., Jr.		
ADDRESS:	200 Everett Square		
	Fort Valley, Georgia		
AGE: 20	WEIGHT: 155 HEIGHT: 5'11"		
HIGH SCHOOL	ATTENDED: Fort Valley High		
MARITAL STA	TUS: Single		
DEGREE SOUG	HT: B.S. in Business Administration		
MAJOR: Gen	eral Business		
CLASSIFICAT	ION: Sophomore GRADE AVERAGE: C		
member of F preference Baseball.	COMMENTS: Ed is a Methodist and a Phi Beta Lambda. His occupational lies in the field of finance. Tennis, and bird hunting are Ed's ational interests.		



NAME:	McClelland, Brian
ADDRESS:_	Rt. 1, Box 1 05
_	Rincon, Georgia
AGE: 19	WEIGHT: 158 HEIGHT: 5'9"
HIGH SCHO	OL ATTENDED: Effingham County
MARITAL S	TATUS: Single
DEGREE SO	UGHT: B.S. in Business Administration
MAJOR:	Finance
CLASSIFIC	ATION: Sophomore GRADE AVERAGE: C
	L COMMENTS: Brian is a Methodist whose terest is in finance.



NAME:	McNair, James Robert, Jr.
ADDRESS:	Route #1
	Harlem, Georgia
AGE: 22	WEIGHT: 145 HEIGHT: 5'8"
HIGH SCHOO	L ATTENDED: Harlem High
MARITAL ST	ATUS: Single
DEGREE SOU	GHT: B.8. in Business Administration
MAJOR:	Management
CLASSIFICA	TION: Junior GRADE AVERAGE: C±
interested	COMMENTS: Bob is a Baptist who is in all sports. He plans to follow n production or personnel management



NAME:	Melroy, Russell Edward
ADDRESS:	24 Montclair Blvd.
	Savannah, Georgia
AGE: 21	WEIGHT: 173 HEIGHT: 6'
HIGH SCHOOL	ATTENDED: Benedictine Military
MARITAL STATE	JS: <u>Single</u>
DEGREE SOUGH	F: B.S. in Business Administration
MAJOR: Gene	eral Business
CLASSIFICATIO	DN: Senior GRADE AVERAGE: C
Armstrong pr He is looking	OMMENTS. Russ, a Catholic, attended ior to coming to Georgia Southern. g forward to a career in accounting tional interests are in bowling, shing.



NAME:	Nail, John Herty
ADDRESS:_	Route 3
10 mm	Baxley, Georgia
AGE: 21	WEIGHT: 160 HEIGHT: 5'6"
HIGH SCHOO	DL ATTENDED: Appling County High
MARITAL ST	'ATUS: Single
DEGREE SOU	IGHT: B.S. in Business Administration
MAJOR: Ge	neral Business
CLASSIFICA	TION: Junior GRADE AVERAGE: C
finds his and water	comments: Herty is a Baptist and outside interests in fishing, travel, skiing. He plans to use his busines background to follow a career in

NAME:	Parker, Dudley Wayne, Jr.
ADDRESS:_	2212 Spurgeon Street
	Waycross, Georgia
AGE: 20	WEIGHT: 130 HEIGHT: 5'7"
HIGH SCHO	OL ATTENDED: Waycross High
MARITAL S	TATUS: Single
DEGREE SO	JGHT: B.S. in Business Administration
MAJOR:	Accounting
CLASSIFICA	ATION: Junior GRADE AVERAGE: B±
Alpha, at transferr preference	COMMENTS: Dudley, a member of Phi Mu tended Abraham-Baldwin College before ing to Georgia Southern. His occupational clies in public accounting or college Music is Dudley's main hobby.



NAME:	Pollak, William F.
ADDRESS:	1715 Hays Street
_	Pittsburgh 18, Pennsylvania
AGE: 20	WEIGHT: 150 HEIGHT: 5'10"
HIGH SCHO	OOL ATTENDED: Central District High
MARITAL S	STATUS: Single
DEGREE SO	DUGHT: B.S. in Business Administration
MAJOR:	General Business
CLASSIFIC	CATION: Junior GRADE AVERAGE: B
Catholic definite is toward	L COMMENTS: Bill is a member of the Church. While he has not made a decision, his occupational preference production management. Bill"s main interest is in church work.



NAME:	Rachels, Thomas Larry
ADDRESS:	
	Camak, Georgia
AGE: 21	WEIGHT: 160 HEIGHT: 5'8"
HIGH SCHO	OOL ATTENDED: Warren County High
MARITAL S	STATUS: Single
DEGREE SO	DUGHT: B.S. in Business Administration
MAJOR:	General Business
CLASSIFIC	CATION: Junior GRADE AVERAGE: C
his main His main	AL COMMENTS: Larry is a Methodist and hobbies are auto racing and baseball. occupational interests are in the 2 and realestate areas of finance.



NAME:	Reid, Jerry	Keener
ADDRESS:	213 Skyland	Avenue
-	Waynesboro,	Virginia
AGE: 22	WEIGHT: 1	63 HEIGHT: 5'10"
HIGH SCHO	OOL ATTENDED:	Waynesboro High
MARITAL S	STATUS: Single	e
DEGREE SO	DUGHT: B.S. i	n Business Administration
MAJOR: 0	General Busin	ess
CLASSIFIC	CATION: Senior	GRADE AVERAGE: C
ADDITIONA	ALACOMMENTS:	Jerry is a Methodist and

ADDITIONAL COMMENTS: Jerry is a Methodist and a member of Phi Beta Lambda. Before coming to Georgia Southern, he attended Georgia Military College. His occupational interest lies in the marketing area, particularly in sales. Tennis, golf, and model railroading are Jerry's hobbies.



NAME:	Sherrer, Henry Randolph
ADDRESS:_	106 Springdale Drive
_	Washington, Georgia
AGE: 20	WEIGHT: 153 HEIGHT: 5'8"
HIGH SCHO	OOL ATTENDED: Washington-Wilkes High
MARITAL S	TATUS: Single
DEGREE SC	OUGHT: B.S. in Business Administration
MAJOR: Ge	neral Business
CLASSIFIC	CATION: Junior GRADE AVERAGE: C±

ADDITIONAL COMMENTS: Randy is a member of the Methodist Church. He intends to pursue a career in marketing. Randy's hobbies are baseball, golf, and automotive mechanics.



NAME:	Stephens, J. Frank
ADDRESS:	129 West Main Street
_	Forsyth, Georgia
AGE: 20	WEIGHT: 146 HEIGHT: 5'10 1/2'
HIGH SCHO	OOL ATTENDED: Mary Persons High
MARITAL S	TATUS: Single
DEGREE SO	DUGHT: B.S. in Business Administration
MAJOR:	General Business
CLASSIFIC	CATION: Junior GRADE AVERAGE: C±
transferr Military in general production	AL COMMENTS: Frank, a Methodist, and to Georgia Southern from Gordon College. Although he is majoring al business, Frank plans to go into management after graduation. His we football and golf.



NAME: Stokes, Donald Lester, Jr.
ADDRESS: 2812 10th Avenue, West
Bradenton, Florida
AGE: 22 WEIGHT: 195 HEIGHT: 6'1"
HIGH SCHOOL ATTENDED: Manatee High
MARITAL STATUS: Single
DEGREE SOUGHT: B.S. in Business Administration
MAJOR: Marketing
CLASSIFICATION: Sophomore GRADE AVERAGE: C
ADDITIONAL COMMENTS: Don is a Methodist, a Veteran, and a member of the Army Reserve. He came to Georgia Southern from Manatee Junior College. Don plans to pursue a career in the sales field. Boating, golf, and reading are his hobbies.

NAME:	Strickland, Tommy
ADDRESS:	P.O. Box 335, Highway 80
_	Pooler, Georgia
AGE: 20	WEIGHT: 162 HEIGHT: 5'7"
HIGH SCHOO	L ATTENDED: Robert W. Groves High
MARITAL ST	ATUS: Single
DEGREE SOU	GHT: B.S. in Business Administration
MAJOR: G	eneral Business
CLASSIFICA	TION: Junior GRADE AVERAGE: C
attended A came to Ge	COMMENTS: Tommy, a Methodist, braham-Baldwin College before he orgia Southern. Tommy plans to siness administration background on of his own mortician business.



NAME:	Walker, Louis Gercke
ADDRESS:	3033 Bransford Rd.
	Augusta, Georgia
AGE:	23 WEIGHT: 160 HEIGHT: 5'9"
HIGH SCH	OOL ATTENDED: Sewanee Military Academy
MARITAL	STATUS: Single
DEGREE S	OUGHT: B.S. in Business Administration
MAJOR:_	General Business
CLASSIFI	CATION: Senior
GRADE AV	ERAGE: C

ADDITIONAL COMMENTS: Louis is an Episcopalian and is active in the Army Reserves. He attended Augusta College before coming to Georgia Southern. His occupational preference leans heavily toward sales.



NAME:	Zeigler, George Allen
ADDRESS:	R.F.D.
	Rincon, Georgia
AGE: 20	WEIGHT: 170 HEIGHT: 6'0"
HIGH SCHOO	L ATTENDED: Effingham County High
MARITAL ST	ATUS: Single
DEGREE SOU	GHT: B.S. in Business Administration
MAJOR: Ge	neral Business
CLASSIFICA	TION: Junior GRADE AVERAGE: C
an aquatic boating, w	COMMENTS: Allen is a Lutheran with bent. His outside interests are ater skiing, and fishing. He plans administrative work in Civil