



# Rutgers University-Newark Petition

By the Students of Rutgers University-  
Newark,  
Presented to the Delta Sigma Pi Board of  
Directors



*"As an artist I come to sing, but as a citizen, I will always speak for peace, and no one can silence me in this." Paul Robeson*



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Greetings **Delta Sigma Pi** Board of Directors,

The students of the Rutgers University-Newark Business School **petition** to install a chapter on the Rutgers University-Newark campus. As further attached on this petition, the RU-N Colony strongly believes that Rutgers University-Newark is an ideal location and place for a new chapter for the **Delta Sigma Pi Professional Business Fraternity**. At your discretion, we request that you formally review the petition in its completion and direct your questions to us, the students, regarding our request.

Thank you.

Sincerely,

**Members of the RU-Newark Colony**

Petition formally signed by:



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Abrego, Matias



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Damania, Brianna



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Alavidze, Onise



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Diaz, Jorge



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Arias, Esteban



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Emanuel, Jeron



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Batekh Gillet, Mohd. Naj



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Fiallos, Vanessa



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Chaudhari, Sneha



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Flynn, Brian



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Conforti, Andrew



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Fouad, Rafael

*Erion Conte*

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Conte, Erion

*Erion Conte*

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*LUZ Gonzalez*

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Gonzalez, LUZ

*Sophia Greene*

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Greene, Sophia

*Sophia Greene*

---

Cooney, Matt

*Matt Cooney*

---

Guzman, Maynard

*Maynard Guzman*

---

Lam, Anthony

*Anthony Lam*

---

Markert, Joseph

*Joseph Markert*

---

Martini, Nikolas

Patel, Neil

*Neil Patel*

---

Patel, Rachel

*Rachel Patel*

---

Paulson, Heidi

*Heidi Paulson*

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Rana, Raj



Morales-Toledano, Alan



Sakhobiyen, Zukhra



Muhammad, Hadiyyah



Shafaat, Haram



Patel, Khyati



Shaulov, Vitaley



Patel, Marg



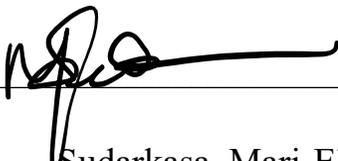
Smyre, Kyle



Stenger, William



Valeyron, Leslie



Sudarkasa, Mari-Elle



Zakiewicz, Michael

*Christo Lou*

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Tavares, Christian

*Kevin*

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Titus, Kevin

*Taylor Bonforte*

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Bonforte, Taylor

*Brown*

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Brown, Jamaal

*Zeng Wenqi*

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Zeng, Wenqi

*Alex Townshed*

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Townshed, Alex

*José R. Lopez*

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José R. Lopez

# **Letters of Recommendation**

Delta Sigma Pi Board of Directors

330 South Campus Ave

Oxford, Ohio 45056

Brothers,

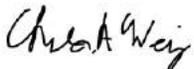
As District Director for Rutgers Newark Colony, I fully support the petition to charter. They initially had a taste of struggles, which led them to crave organizational excellence and vision. They are diverse and inclusive. They are dedicated to their jobs (as many work almost full-time to support their families and pay for school) while still dedicated to the business of the Colony. As men and women of commerce, I draw upon an analogy to best describe them: they are balanced like debits and credits.

Professionalism is a cornerstone of the Fraternity. Professionalism is also the foundation upon which the Colony stands. They have had many events with industry experts, Fortune 500 companies, and community leaders. The sessions enabled all members of Rutgers Newark Business School to benefit from training and development. If they were a chapter, I would consider them as a strong contender for outstanding professional events.

The Colony has had frequent communication with local collegiate chapters and had alumni speakers at professional events. Their interaction with Brothers extends outside Empire Region. They attended Cleveland LEAD School and most recently Philadelphia LEAD Provincial Conference. During LEAD they immersed themselves in sessions, connected with Brothers, and even spent time collaborating with Capital Colony sharing best practices and areas of improvement.

While my interaction with the Colony has been as District Director, I write to you as a fellow Brother inspired by this team. A team that is fit for Brotherhood. Rutgers Newark and their members are in constant desire to better themselves and better others. The values they live well help the fraternal flame of Delta Sigma Pi burn even brighter.

Fraternally Yours,



Charles A. Weening  
District Director, Rutgers Newark Colony  
President, Jersey City – New Jersey Alumni Chapter  
[charlesweening@gmail.com](mailto:charlesweening@gmail.com)  
201-206-5820



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February 11, 2019

To Whom it May Concern:

I have been an instructor at Rutgers Business School for over forty years. During that time, I have been a faculty advisor to three different student organizations. I enjoy helping the students organize a club and I support them doing the work themselves to gain recognition on campus or form a national organization.

Delta Sigma Pi is an organization I have been supporting since the idea of reactivating a chapter on the Rutgers Newark campus took off two years ago. During the past two years a core group of dedicated students have pursued establishing and attaining both an active charter and official standing on campus.

Delta Sigma Pi has sponsored or cop-sponsored 20 events just this academic year so far, recruited roughly 40 dues paying members, helped the community with food drives and outreach programs, and been a positive influence both on campus and in the local community. I am proud to have been a part of this organization and look forward to it being formally accepted by the National organization.

I highly recommend acceptance of the Rutgers University Newark chapter of Delta Sigma Pi into the National organization. The chapter's strong leadership, academic accomplishments and natural ability to handle multiple responsibilities show me that this chapter will be a credit to both Rutgers and the National organization.

Sincerely,

Joseph E. Markert, Assistant Professor  
Rutgers Business School  
Business School Fellow  
Faculty Senator  
Meritorious Teaching Award  
Meritorious Service Award  
Faculty Advisor Phi Beta Lambda  
Faculty Advisor Delta Sigma Pi



To Whom It May Concern:

My name is Jamaal Brown and I am the student life advisor for Delta Sigma Pi Business Fraternity Colony at Rutgers University- Newark. I am writing this letter in support of DSP to become an established chapter at RU-N. Since their time as a provisional club and now a recognized student organization they have raised the bar for other established organizations to exceed their own expectations. Here is a list of some programs and events that were well attended, educational, informative, social, engaging and have a firm, commitment to diversity. I am very impressed by the current students and I cannot wait for future programs and events. They are truly leaving a great footprint on campus that will leave a lasting impression for years to come. Their areas of focus are leadership, professional skills, ethics and service. Should you need any additional information please feel free to contact me at (862)-241-4534. Thanking you in advance.

### **Delta Sigma Pi Business Fraternity**

- Project Innovate Newark (PIN)
  - DSP Alumni Panel
  - Day of Dialogue
  - Investment Competition
- 8<sup>th</sup> and 9<sup>th</sup> Community Engagement Day
  - Financial literacy Workshops
  - Grant Writing Workshops
- Co-sponsored events with other recognized student organizations
  - Black Organization of Students 50<sup>th</sup> Anniversary Gala
- Attended Bi-weekly meetings with Student Life Advisors etc.

#### **Jamaal Brown, MBA**

Assistant Director-Student Life & Student  
Development

Rutgers University-Newark

Paul Robeson Campus Center

[350 Dr. Martin Luther King Jr. Blvd.](#)

[Newark, NJ 07102](#)

W-[\(973\)-353-5300](#)

F-[\(973\)-353-5666](#)

***Leadership Newark Alumni Class of 2018***



Jacqueline Napalan  
357 East 58<sup>th</sup> Street #2E  
New York, NY 10022

Sunday, February 24, 2019

Board of Directors  
Delta Sigma Pi Central Office  
330 South Campus Avenue  
Oxford, OH 45056

Dear Board of Directors:

As the Empire Regional Vice President, it would my honor to recommend the Colony at Rutgers University-Newark for installation this Spring. My first interaction with the colony was at the past Grand Chapter Congress, and they have grown tremendously over the past year under the guidance a local alumni and our new District Director, Charles Weening. They have proven their commitment to the Fraternity through their ability to tenaciously follow the policies and procedures and demonstrated active engagement as organizational members in the region.

The colony was initially challenged by their university's student life regulations and transformed the obstacle into an opportunity for preparation and growth. The university mandated a probationary period for all new student clubs for a full semester, which caused a delay in their recruitment and hindered their ability to host more events for their petition. Since they were only able to do sign-up tables during this time, they took the free time to be strategic and plan ahead for the upcoming academic year to ensure the colony did not lose their momentum.

Over the summer, I reviewed the national and regional strategic initiatives with our District Director to ensure the colony's strategic plans were aligned to the Fraternity. The colony hosted multiple information sessions in packed classrooms, and they also invited an alumni brother from the Alpha Gamma Chapter at Penn State to speak to potential recruits about her experience as a Deltasig. The colony provided the region and their university with lots of updates on their events via social media, and their online presence has been professional, well-mannered, and engaging. The colony's student peers along with the university staff and administration seem to be impressed with their substantial efforts to brand and distinguish themselves as a brotherhood amongst other professional organizations within the business school.

In terms of national involvement, the colony president attended Grand Chapter Congress in 2017, President's Academy in 2019, and Spring Provincial LEAD in 2019 and has brought along several other members to regional events in both 2017 and 2018. The colony takes initiative to understand and learn from other chapters in their province and is actively involved in interchapter relations such as our region's annual picnic and social media groups on Facebook, Instagram, and GroupMe. I trust that they will only continue to grow as they have built a strong foundation of 39 dedicated members to sustain their chapter for years to come.

Please do not hesitate to contact me by phone or email if you would like to further communicate in regards to my recommendation for chartering a chapter at the Rutgers University-Newark. Thank you for your time and consideration.

Fraternally,

Jacqueline Napalan  
Empire Regional Vice President  
[empirervp@dsp.org](mailto:empirervp@dsp.org) | (714) 686-3694

# **Rutgers University – Newark History**

Rutgers University-Newark is a culturally diverse and urban environment. These qualities contribute directly to the development and success of students in of higher education. RU-N's roots date back to 1908. New Jersey Law School opened to serve the community and formed an alliance with four educational institutions: Dana College, Newark Institute of Arts & Sciences, the Seth Boyden School of Business, and the Mercer Beasley School of Law. In 1946, the University became part of Rutgers University after the New Jersey State Legislature voted to enact a merger. Today there are over 12,000 students and 500 faculty, Rutgers University-Newark strives to teach at a world-class level. RU-N has been rated as the most diverse campus in the nation by several sources (notably *US News and World Report*, as well as *Forbes*). This title has been held since 1997. The campus serves many first-generation students and students who do not speak English as their first language.

Students and all members of the Rutgers University-Newark community are proud of the emphasis on the diversity. There is a powerful story that led to Rutgers University-Newark to achieve its status as the most diverse university in America. In February 1969, the Black Organization of Students listed a series of demands focused on including more minority students and professors in Rutgers. They took these demands to the administration. Their message was heard by through protest and taking over Conklin Hall on the Newark campus. Their efforts proved to be successful when the NJ Board of Education required the Rutgers administration to enroll more minorities. 50 years later, this has helped Rutgers University-Newark become the most diverse university in America for over 20 years.



# Rutgers University – Newark Business School

Sources: <http://www.business.rutgers.edu/about-rbs/at-a-glance> &  
<https://poetsandquantsforundergrads.com/school-profile/rutgers-business-school-newark/>

# Specialized Fields of Study

- Accounting
- Analytics and Information Management
- Business Analytics and Information Technology
- Entrepreneurship
- Finance
- Global Business
- Healthcare Services Management
- Management
- Marketing
- Marketing Research Insights and Analytics
- Pharmaceutical Management
- Strategy and Leadership
- Supply Chain Management

PROGRAM	FIRST YEAR RETENTION RATE	GRADUATION RATE (150% OF NORMAL PROGRAM TIME)	JOB PLACEMENT RATE
Undergraduate Newark	87%	70% (6 years)	91% (6 months after graduation)

## School Data

**Tuition (In-State):** \$50,000\*

**Tuition (Out-of-State):** \$107,000\*

**Average Debt:** \$27,710

**When do students declare their majors:** Sophomore Year

**Internship Rate:** 53.00%

**Graduates With Jobs 90 Days After Graduation:** 75.40%

**Total Average Compensation (Including Bonus):** \$54,954

**International:** 2.50%

**Minority:** 34.60%

**First generation college students:** 31%

**Acceptance Rate:** 55%

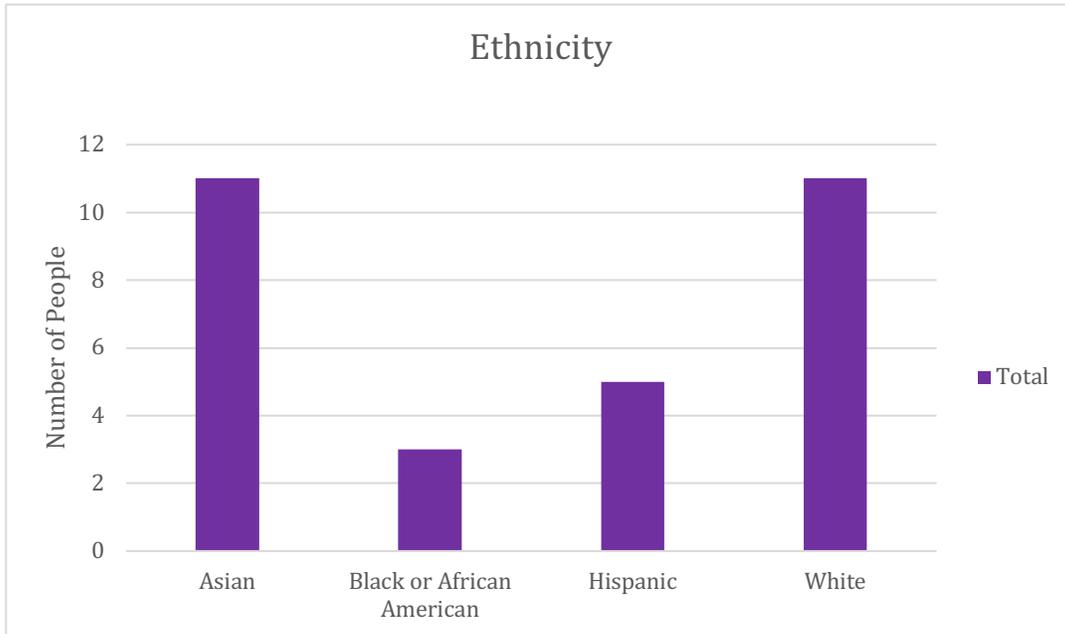
**Average SAT:** 1157

**Average ACT:** 23

**HS Class Top Ten:** 41.25%\*\*

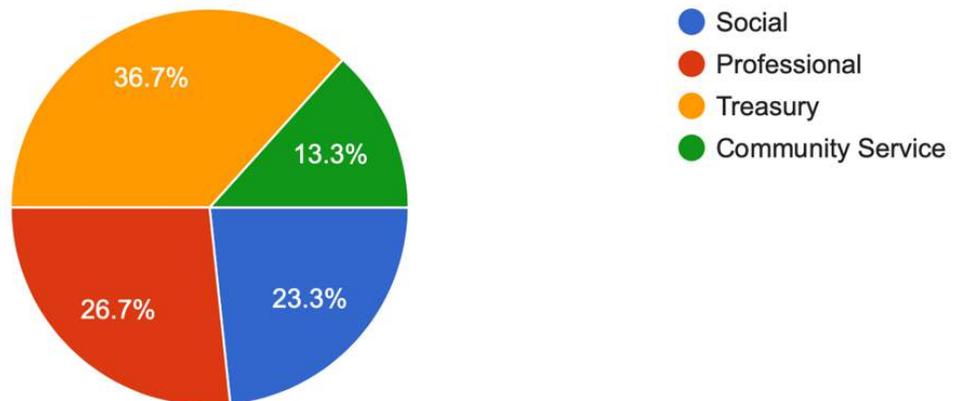
*\*Total Cost of Tuition*

# **RU-N Colony Stats**



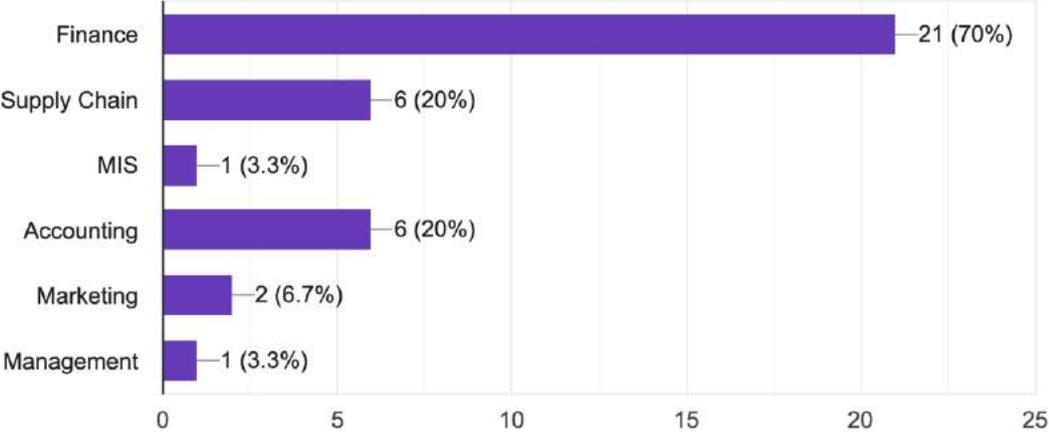
## What committee are you in?

30 responses



# Major?

30 responses



# **Event Summaries**

### Community Engagement Day (Community)

- **When:** April 14, 2018
- **Where:** Farm at Hawkins Street Elementary School - Newark, NJ
- **Who:** Approx. 200 attendees
- **With:** Volunteer Event to aid the staff of Hawkins Street Elementary.
- **What:** For Community Engagement Day, DSP leadership volunteered at a local elementary school in Newark. We aided staff in the agricultural work required to maintain and grow their on-site garden. This event was a great opportunity to work with other student organizations and be a part of the community farm that helps teach students in the area.



### Meal Donation 1 (Community)

- **When:** April 14, 2018
- **Where:** Newark Penn Station - Newark, NJ
- **Who:** 5
- **What:** DSP members gave back to their community by preparing homemade meals to be given out to the less fortunate in our city. We plated and packaged over 30 hot meals before taking the trip to Newark Penn Station for their distribution.



## Meal Donation 2 (Community)

- **When:** November 9, 2018
- **Where:** Newark Penn Station - Newark, NJ
- **Who:** 4 members following our PIN phase 1 event
- **What:** After our first iteration, we decided to continue the trend of meal donation. We ended up making it a rule that we take any and all additional food from a professional event should be immediately given to the homeless population at Penn Station. We now have made this the standard and continue to make acknowledging homelessness a priority in our colony.



### Prudential HR Ted Talks (Professional)

- **When:** April 25, 2018
- **Where:** 2nd Floor Lobby, Rutgers Business School - Newark, NJ
- **Who:** 30+ attendees
- **With:** Co-sponsored Event with SHRM (Society for Human Resource Management)
- **What:** This TED Talk-style Event served as a series of speeches to educate students on speakers' personal workforce development. One speaker was a recent Rutgers graduate, and Jana Fallon, VP of Human Resources at Prudential, was our Keynote Speaker.



### Alumni Networking Event (Professional)

- **When:** April 26, 2018
- **Where:** 5th Floor, Rutgers Business School - Newark, NJ
- **Who:** 20+ attendees
- **What:** Held the “Navigating the Workforce Post Graduation” Informational Session. This session helped students understand and prepare for aspects of corporate life they will be experiencing in their new environments. Christina Harding, a DSP alum, spoke on her experiences during her time as a student as well as her experiences as a DSP alum. It was an enlightening experience for members to hear what it was like to be a part of DSP and learn about DSPs alumni network.



### Big Brother-Big Sister Bowling Event (Community)

- **When:** May 12, 2018
- **Where:** Eagle Rock Lanes - West Orange, NJ
- **Who:** Approx. 300 attendees
- **What:** This event was a fundraising event for Big Brother-Big Sister bowl for kids sake. By participating as a DSP-sponsored team, our members were able to help raise funds for their organization. This event helped them financially, and it also encouraged several members to pursue becoming “Bigs.”



### Military Park Clean-up (Community)

- **When:** November 10, 2018
- **Where:** Military Park- Newark, NJ
- **Who:** Approx. 12
- **What:** This event was to remove litter that has accumulated throughout the year in our local park. Also about community building and keeping our shared spaces free of litter that is potentially harmful to children, our environment and wildlife.

### Options Trading Summit (Professional)

- **When:** November 10, 2018
- **Where:** Grand Hyatt Hotel, 109 E 42nd St, New York, NY 10017
- **Who:** Approx. 100 attendees
- **With:** Investor's Business Daily, speaker Chuck Fulkerson
- **What:** Chuck Fulkerson presented on the logistics of trading options on the stock market. We learned how to find a sound trading strategy, how to know when to implement an option, and how to mitigate against the risks of an option.



### Community Engagement Day II (Community)

- **When:** Saturday, November 10th, 2018
- **Where:** ASPIRA, NJ - 390 Broad St # 3, Newark, NJ 07104
- **Who:** 8 students
- **With:** Collaboration with numerous Rutgers-Newark organizations.
- **What:** Along with other organizations apart of the Rutgers-Newark community, we organized necessary supplies and items in respective packages to be given to the homeless in Newark. Furthermore, we checked if any food/beverage items were expired and disposed of them accordingly.



Investment Competition Kickoff (Professional)

- **When:** Thursday, September 27th
- **Where:** Rutgers Business School Newark Room 226
- **Who:** 20+ students attended
- **With:** Collaboration with Rutgers Financial Planning Club and Delta Sigma Pi.
- **What:** An Investment Competition made by the students for the students. It let students explore what it is like to be in the industry. Students had the opportunity to trade on a virtual platform with virtual money on real time market hours. Teams presented in front of judges from their respective fields and compete for a first place position.

A promotional poster for the Investment Competition Fall 2018. The top features the logos for RFPC and DSP with a handshake icon. The main title is 'INVESTMENT COMPETITION FALL 2018' in large, bold, blue letters. Below the title, a white box contains the text: 'GAIN REAL WORLD INVESTMENT EXPERIENCE THIS SEMESTER! Rutgers Financial Planning Club and Delta Sigma Pi have worked hand in hand to bring together investment experts and students to participate in an INVESTMENT COMPETITION conducting mock investments in the real market. Attend our INVESTMENT KICKOFF to learn more about THE INVESTMENT COMPETITION of Fall 2018.' The bottom of the poster is divided into two columns: 'COMPETITION TIMELINE' and 'CONTACT US'. The timeline lists an interest meeting on Tuesday, September 16 at 5:00 PM in RBS Room 512, and the investment competition kickoff on Thursday, September 27 at 5:00 PM in Room TBD. The contact section provides an email address (RUNINVESTMENTCOMP@GMAIL.COM) and a text message number (81010) for updates and reminders.

**RFPC**  **DSP**

# INVESTMENT COMPETITION FALL 2018

**GAIN REAL WORLD INVESTMENT EXPERIENCE THIS SEMESTER!**  
Rutgers Financial Planning Club and Delta Sigma Pi have worked hand in hand to bring together investment experts and students to participate in an **INVESTMENT COMPETITION** conducting mock investments in the real market.

Attend our **INVESTMENT KICKOFF** to learn more about **THE INVESTMENT COMPETITION** of Fall 2018.

**COMPETITION TIMELINE**

**INTEREST MEETING**  
TUESDAY, SEPTEMBER 16 @ 5:00PM  
RBS ROOM: 512

**INVESTMENT COMPETITION KICKOFF**  
THURSDAY, SEPTEMBER 27 @ 5:00PM  
ROOM: TBD

**CONTACT US** FOR MORE INFORMATION

**EMAIL:** RUNINVESTMENTCOMP@GMAIL.COM

**REMINO:** Text @RUNINVT to the number 81010 to get updates and reminders.

Project Innovate Newark- An Introduction to Newark (Professional)

- **When:** November 9th, 2018
- **Where:** Bove Auditorium, Rutgers Business School
- **Who:** 20+ students and 5 community organizations including SHE WINS, Covenant House, Clean Water Action, Youth Outcry, and Newark Science & Sustainability
- **With:** In partnership with the PIN initiative, Stevens Entrepreneurship Club, NJIT Biomedical Engineers, Seton Hall AXP Chapter, and NJIT Alpha Sigma Pi
- **What:** Discussing the challenges being faced in the community of Newark and hearing from the people at the helm of these issues



### Project Innovate Newark- Student Convention (Professional)

- **When:** December 7th, 2018
- **Where:** Essex Hall Paul Robeson Campus Center, Rutgers Newark
- **Who:** roughly 100 students, 20 Delta Sigma Pi members, 10 interested members, 9 workshop presenters ranging from the Chief Sustainability Officer of Newark to the Superintendent of Public Schools
- **With:** In partnership with the PIN initiative and students from NJIT, Seton Hall, Montclair State, Stevens, Rutgers Newark, and Rutgers New Brunswick
- **What:** Students hearing from community/business leaders about local economy, environment, and culture. Then an open discussion with speakers and experts about ways to potentially improve the city so they can break into teams and work on projects



### Navigating the workforce after Delta Sigma Pi (Professional)

- **When:** October 11th, 2018, 6:00PM-8:00PM
- **Where:** Rutgers Business School - Newark, Room 205
- **Who:** 20 attendees and 5 Delta Sigma Pi alumni panelists from various companies
- **What:** The Delta Sigma Pi Alumni Panel was held for all business school students to gain knowledge about Delta Sigma Pi at our university and for these professionals to speak on their transition from college to corporate. Panelists representing the following companies attended - Mars Inc., NBC Universal, S&P Global Market Intelligence, Fidelity Investments, and Designity. Panelists were able to give insight on programs for students to take advantage of and learn how to get an upper hand for our future careers. The last hour of the event included a networking portion which gave students the ability to get to know the nature of the alumni's careers more in depth.

## State of the Economy (Professional)

- **When:** November 14th, 5:00 - 6:30 PM
- **Where:** Rutgers Business School, 1 Washington Park, Newark
- **Who:** 23 Rutgers Business Students including Colony members and interests
- **With:** Professor Arthur Guarino MBA, MSsc, JD
- **What:** The “State of the Economy” presentation from Professor Guarino focused on the four financial bubbles in the US economy. These four bubbles include overvalued equities, record high auto loans, record high credit card debt, and record high student loans. Professor Guarino focused on the threats these bubbles pose on the US economy, and the impact that could occur if the bubbles burst. Additionally, he spoke to students on how to avoid falling trap to these bubbles in their own lives.

## Day of Dialogue (Community)

- **When:** October 10th, 2:30-4:00
- **Where:** Paul Robeson Campus Center, Rutgers Newark
- **Who:** 50 students interested in hearing workshops run by student organizations
- **With:** In partnership with the Office of Student Life and Leadership and other presenting student organizations
- **What:** Our Delta Sigma Pi colony led the discussion on economic development and how to engage with youth in the local community. This event invited all Rutgers students to hear about community-oriented topics.

Office of Student Life & Leadership  
Presents:

A Day of Dialogue

Wednesday,  
October 10, 2018  
2:30 PM-3:50 PM

**Topic: "Bad and Bruj"**  
This will be a dialogue on how queer people of color find comfort/community in traditional alternative practices.  
PRCC Bergen Room 255  
Facilitated by RU-Pride

**Topic: Oral Hygiene, Do you have good breath or had breath?**  
This will be a dialogue on raising awareness and discuss the importance of oral hygiene.  
PRCC Bergen Room 256  
Facilitated by Project Dental ALL

**Topic: What is your privilege?**  
This will be a discussion on privilege and what it looks like in different communities.  
PRCC Bergen Room 257  
Facilitated by RUAIR

**Topic: A Raising Tide Lifts All Boats**  
This will be a dialogue how the City of Newark and it's economic development and how students can get in on the action.  
PRCC Midlanset Room 224  
Facilitated by Delta Sigma Pi Professional Business Fraternity

**Topic: Co-Dependency in Relationship & Friendship... Let's Talk About It!**  
This will be a dialogue to discuss about relationships and friendships. Is there a difference?  
PRCC Passaic Room 226  
Facilitated by Health Promotion Division (HPD)

**Topic: Know Your Student Rights & Responsibilities**  
This will be a dialogue to discuss your rights and responsibilities as part of the Rutgers University-Newark community.  
PRCC Diverse Theatre  
Facilitated by The Office of Community Standards and Student Development

**Topic: STAY WORK & VOTE**  
This will be a dialogue to discuss the important that every vote counts in the mid-term elections.  
PRCC Monmouth Room 227  
Facilitated by RU-N College Democrats

**Topic: Step OUT of your mind into your future**  
This will be a dialogue to empower yourself to be the greatest YOU.  
PRCC Morris Room 227  
Facilitated by Pretty, Educated, Young, Throwing Wannyn (PEYTY)

**Topic: Does Black Lives Matter?**  
This will be a dialogue to discuss do Black Lives Matter 365 days of the year.  
PRCC Somerset Room 226  
Facilitated by Black Organization of Students (BOS)

For more information contact the Office of Student Life & Leadership at 973-353-5500 or studentlife@newark.rutgers.edu

**RUTGERS**  
Student Affairs | Newark

Candy-Gram & Mystery Book Sale (Fundraising)

- **When:** November 29; December 4; December 6
- **Where:** Rutgers Business School, 1 Washington Park, Newark
- **Who:** 5 tabling members and approximately 50 students per day
- **What:** These three events were held by the Delta Sigma Pi Treasury Committee. We sold holiday Candy-Grams and pre-wrapped books to students in the Rutgers Business School. This event was a good opportunity to get exposure for the organization as well as to raise funds.



### Big Brother-Big Sister Information Session (Community)

- **When:** January 30<sup>th</sup> 2018
- **Where:** 500 Broad Street
- **Who:** 20 students
- **What:** This event was hosted by Big Brother-Big Sister. This was an information session for all current Delta Sigma Pi members on the history of the organization and its role in helping children in need of guidance get mentors from Rutgers University Newark to spend some time with them and improve their lives. The event also highlighted the recent cooperation between Big Brother-Big Sister and Delta Sigma Pi and how Delta Sigma Pi has already sent members as mentors to positive results. This event was a good opportunity to get more students to volunteer to help children in the region as mentors.



## LinkedIn Enhancement (Professional)

- **When:** February 6<sup>th</sup> 2019
- **Where:** Hahnes Building Rutgers-Newark
- **Who:** 10+ students
- **What:** Kendra Clarke, a faculty member with the office of Career Management, presented LinkedIn materials on how to enhance your profile and how to become an “all-star” on LinkedIn.



DELTA SIGMA PI  
COME GET YOUR FREE  
HEADSHOTS!

# LINKEDIN ENHANCEMENT

CONTACT INFORMATION:  
rutgersnewarkdsp@gmail.com  
Instagram: run\_deltasig

Professional Event  
Attire: Formal

---

FEBRUARY 6, 2019  
8:30 - 9:30 PM  
LOCATION:  
4TH FLOOR, EXPRESS  
NEWARK - HAHNES  
BUILDING



### Volunteer with Newman (Community)

- **When:** February 8<sup>th</sup> 2019
- **Where:** Newman Catholic Center
- **Who:** 10+ students **and** Newman Catholic volunteers
- **What:** Delta Sigma Pi along with Newman Catholic made Peanut Butter and Jelly Sandwiches for the homeless in Newark and was trying to make the lives of those who are struggling in Newark at least a little better with some food for the day. It was a great opportunity for the students to give back to the community and to be active in the Newark area and help out fellow citizens of Newark.



### RU hungry (Fundraising)

- **When:** 2:30 - 3:50, February 13<sup>th</sup> and 14<sup>th</sup>, 2019
- **Where:** Rutgers Newark Main Campus
- **Who:** 12+ students
- **What:** The group will be promoting and also getting sandwiches and getting a portion of the proceeds from R U Hungry? We will also be trying to complete their 5 sandwich challenge this semester to become the second student organization at Rutgers University to have a fat sandwich named after us



Project Management Workshop (Professional)

- **When:** 6:00 – 8:30, February 14<sup>th</sup>, 2019
- **Where:** The Express Newark Hahnes Building
- **Who:** 5 students
- **What:** Presenter David Albazar is a small business consultant that will teach our members and the co-sponsored Project Innovate Newark teams how to run a project from start to finish.

**BACK IN BIZ WITH DELTA SIG**

Join the **first and only co-ed** business fraternity at Rutgers Business School - Newark

ΔΣΠ 2019 Spring Semester Recruiting Schedule:

<b>Volunteer with Newman</b> 02/08 - 5:30PM-8:00PM 91 Washington St. Newark, NJ	<b>Delta Sig Info Session</b> 02/11 - 11:30AM-12:50PM Rutgers Business School - Newark 4th floor Room 412
<b>Project Mgmt. Workshop</b> 02/13 - 6:30PM-8:30PM 50 Halsey St. Newark, NJ 4th floor Room 421	<b>RU Hungry? Fundraising</b> 02/13 - 2:30PM-3:50PM 02/14 - 5:30PM-6:50PM 164 University Ave. Newark, NJ

@run\_deltasig      rutgersnewarkdsp@gmail.com  
linkedin.com/rutgersnewarkdeltasig

# **Faculty & Staff Biographies**



## **Joseph Markert**

*Assitant Professor of Professional Practice  
Management & Global Business  
Rutgers University-Newark*

A full-time faculty member at Rutgers University Business School since 2004, Joe teaches Organizational Behavior, Management Skills, Human Resource Management, Business Strategy & Policy and Executive Leadership.

Joe has over 40 years of experience in industry primarily in the health care and consumer goods industries where he held a variety of management positions. He also was a consultant where his focus was on employee development. Joe serves on the Rutgers Senate, Newark Faculty Council, Newark UG Policy Committee, co-chairs the Faculty and Personnel Affairs Committee and is faculty advisor to three student organizations.

A certified instructor in several fields, experienced with Training and Development, Mr. Markert began his employment with Johnson & Johnson. At Hoffmann LaRoche he served as an HR manager, plant engineer and Director of Services. From 1987 until 2003, he held several management positions in sales and manufacturing at Firmenich Inc., a flavor and fragrance manufacturer. Joe has extensive experience in Employee Development, Team Dynamics and facilitating the creative process in group dynamics. Most recently he held the position of Director of Professional Services at Datamatics where he created and facilitated a new supervisor-training program and a system to "mentor" younger employees with senior management members. He also designed and facilitated a Creative Decisions course at Path Mark food stores and developed a number of custom training programs around team building for Brookdale Community College. He has designed and facilitated over twenty different courses for various clients.

Joe presented the paper "Human Resources and Strategic Planning in a Dynamic World" at the October 2005 NJ State SHRM conference, "The Concept of Motivating employees During Annual Reviews" at the 2013 NJ State SHRM conference and "Now that you know it, how do you teach it" at the 2016 Academy of Management.

Joe Markert is a certification trainer for Development Dimensions International (DDI). He is a member of the Academy of Management, American Association of University Professors, Society for Human Resource Management (SHRM) and the American Society for Training and Development (ASTD).



# Jamaal Brown, MBA

*Leader in the Office of Student Life & Leadership  
Assistant Director of Student Life & Student Development*

As the Assistant Director of Student Life & Student Development at Rutgers University-Newark, Jamaal Brown is an exceptional asset to the community service initiative at the university and in the city of Newark. He advocates for diversity, aiding in the coordination and development of cultural networks in the student life at Rutgers University-Newark. Brown also conducts program evaluations, measuring the impact such programs at the university have amongst the student population. Notably members of Alpha Phi Alpha Fraternity Inc., Omicron Delta Kappa Leadership Honor Society, and P.H.A. to name a few, Brown is able to develop his sense of leadership and responsibility. He works well with student population and instills a positive impact on the Rutgers University-Newark community.

# **Member Biographies**



**Matias German Abrego**  
Finance

Expected Graduation: May 2020

LinkedIn: [www.linkedin.com/in/matias-abrego](http://www.linkedin.com/in/matias-abrego)

As the first person in my family to attend college it is my duty to pave the road to help my family and peers. I came into Delta Sigma Pi with the intention of becoming a better leader and to learn how to navigate the professional landscape. I also want to learn how to network and prepare myself for the competitive business world. My career objective is to one day receive my CFA and devote my time to an organization that contributes back to the community and motivates its employees. On my off days I spend my free time playing soccer at the field that is down the hill from my house. When it is too cold for that, I am usually watching documentaries on Netflix. Currently, I am a member of the Rutgers Finance Society in the student liaison committee. My job is to increase student involvement for events that are hosted by my club. I also try to complete 20+ hours of community service each semester.



## **Onise Alavidze**

Finance

Expected Graduation: May 2020

LinkedIn: [www.linkedin.com/in/onise-alavidze-664966159](http://www.linkedin.com/in/onise-alavidze-664966159)

I joined Delta Sigma Pi because I wanted to further my academic involvement, learn more about my community, meet other business-driven students, and overall be part of something larger than myself. Community college taught me that simply getting good grades is not enough. It does not help one expand on themselves, nor does it promote much personal-development. Joining Delta Sigma Pi, I hope that I'll be able to do just that, while meeting others with the same goals and work ethic as me.

Upon graduating Rutgers Business School in May of 2020, I aim to find a job in the finance industry, preferably on Wall Street. Currently, I am leaning towards financial advising/planning. Ultimately, I would like to get out of professional finance, and pursue my true passion in the automotive industry. I have goals to either establish a professional racing team, or to open a high-end performance shop.

I also want to build a dog sanctuary in my native country of Georgia.



## **Esteban Arias**

Finance

Expected Graduation: December 2019

After having the pleasure of serving our country in one of the most historic units of the United States Army, the 82<sup>nd</sup> Airborne Division, I found the transition from the military to college to be difficult. Being that I am not the traditional student, I had trouble relating with some of my peers, until I became involved with Delta Sigma Pi. I quickly came to realize how mature, motivated, and professional our organization is. Delta Sigma Pi brought the sense of camaraderie that I had been missing. This sense of camaraderie has helped me and my fellow students develop not only professionally, but intellectually as well. My expected graduation is in December 2019 and I am eager to apply the skills I have acquired as a member and become a leader in business.



## **Taylor Bonforte**

Accounting

Expected Graduation: May 2020

LinkedIn: [linkedin.com/in/taylor-bonforte](https://www.linkedin.com/in/taylor-bonforte)

My name is Taylor Bonforte, a senior at Rutgers Business School Newark. I am an accounting major expected to graduate May 2020 with 150 credits for my CPA exam. I joined Delta Sigma Pi, to collaborate with a collective of like-minded individuals who would strive to be leaders in their respective fields. I aspire to one day work for a Big Four Firm doing Audit and Assurance My hobbies include drawing, guitar, soccer, comics, history, and meeting new people. I am involved in Fundraising Committee and Professional Committee of the Delta Sigma Pi Colony.



## **Sneha Chaudhari**

Finance

Expected Graduation: May 2020

LinkedIn: [Linkedin.com/in/Sneha-Chaudhari7](https://www.linkedin.com/in/Sneha-Chaudhari7)

Joining Delta Sigma Pi was something that I always wanted to do. As a people person, I loved the idea of making relationships while still getting down to business. Being around a group of work driven and social individuals is what really drove me to be a part of this organization. Down the road, I would love to work in the corporate world in a diverse environment. Considering that I am a finance major, I see myself in the hustle of corporate America. I thoroughly enjoy the game of soccer. Whether it is sitting down and watching a match or just chit chatting with a couple of fans, I love every aspect of the game. Along with that, I take passion in photography. Having a keen eye for outdoor aesthetics, I find great interest in taking pictures of intriguing things in my surrounding.



## **Andrew Conforti**

Finance

Expected Graduation May 2020

LinkedIn: [www.linkedin.com/in/andrew-conforti-finance/](http://www.linkedin.com/in/andrew-conforti-finance/)

My interests in Delta Sigma Pi stems from the shared values I as an individual and the fraternity share in common. As a Finance major, I am looking to sharpen my professional, leadership, ethical, and community service skills while having a tremendous impact on the community. I seek to meet like-minded individuals who are willing to share knowledge and form a brotherhood. Having the opportunity to be a part of something such as Delta Sigma Pi is a beyond rewarding.

After graduation, I plan on working in Wealth Management. My interests for Wealth Management come from my willingness to represent my clients. I am a hardworking, driven individual looking to manage wealth of the financial assets of high net worth individuals

My interests include, but are not limited to: fitness, fishing, jogging on the beach, wake boarding, spending quality time with family, and hanging out with friends.



## **Erion Conte**

Finance

Expected Graduation: May 2020

LinkedIn: <https://www.linkedin.com/in/erion-conte-46694216a/>

When I first heard of Delta Sigma Pi and what they represented, I was instantly interested in becoming a part of the fraternity. I believe that Delta Sigma Pi will allow me to become more involved on campus and in the community. In addition, I hope that the fraternity will allow me to meet more people of all different backgrounds and ethnicities while helping me better my professional skills. The opportunity to be part of a brotherhood such as Delta Sigma Pi is exciting, and I hope to learn a lot from everyone else and be able to contribute as much as possible.

Upon completing my bachelor's degree in Finance, I hope to begin working in Asset Management. As a hardworking individual that still likes to have fun, I hope to ideally join a company that shares those same values. Lastly, I would like to return to school to hopefully receive an MBA so I can further my understanding of business in general.



## **Matthew Cooney**

Finance

Expected Graduation May 2020

LinkedIn: <https://tinyurl.com/y9ykxbd1>

Hello, my name is Matthew Cooney and I am currently a student at Rutgers Business School majoring in finance. Some skills I pride myself in are time management, leadership, and communication. My priority is working hard and improving myself every day. I enjoy helping people and work well in a team environment. I look forward to new challenges and finding creative approaches to solve problems as they arise.

I joined Delta Sigma Pi because I am dedicated to professional development, philanthropic activities within the community as well as a brotherhood that will last for my entire life. My current career goal is to become a successful financial advisor. My hobbies include watching and playing sports, working out at the gym, and spending time with friends and family. I am also currently a member of the professional development committee in Ascend Leadership.



## **Brianna Damania**

Finance

Expected Graduation: May 2019

LinkedIn: [Linkedin.com/in/briannadamania](https://www.linkedin.com/in/briannadamania)

Before starting college, I had exposure to what a business professional fraternity was all about because of my sister's friends involved in it on the Rutgers – New Brunswick Campus, specifically Delta Sigma Pi. After coming to Rutgers – Newark and realizing that we did not have any business professional fraternities, I jumped at the idea of getting involved when students at our business school began to pursue this. Delta Sigma Pi is a very well-known co-ed business professional fraternity that promotes community service, professionalism, and brotherhood. Having the opportunity to be a part of something such as Delta Sigma Pi is a very beneficial experience in various ways.

After graduation, I would like to work within the finance field at a bank until I continue my further education for my MBA. After successfully completing my MBA, I would like to make a transition into a role at a corporate company within the fashion/beauty industry using all the skills I obtained during my years of work and graduate experience.



## **Jorge Diaz**

Accounting

Expected Graduation: May 2019

LinkedIn: <https://www.linkedin.com/in/diaz-jorgel/>

I am a senior pursuing my Bachelor's of Science in accounting at Rutgers Business School. My experience ranges from Tableau and Salesforce to Quickbooks and Excel. I have had experiences pitching viable business solutions to executives, capital budget forecasts to c-suite executives, and leading the largest student latino business organization at Rutgers University - Newark.

Throughout my time at Rutgers, I've held student leadership positions - such as serving as the President of the Association of Latino Professionals For America (ALPFA) as well as the senator for Rutgers Business School in the Student Governing Association. Upon completing my terms with both organizations, I was approached by Christian Tavares to commence our very first co-ed business fraternity, Delta Sigma Pi.

Besides school, I compete at a national level in powerlifting with the United States Powerlifting Association (USAPL). I enjoy attending concerts, watching movies, and traveling.



## **Jeron Emanuel**

Finance

Expected Graduation: January 2021

LinkedIn: [www.linkedin.com/in/jeronemanuel](http://www.linkedin.com/in/jeronemanuel)

I am a Finance student at Rutgers Business School in Newark, with a strong interest in Financial Services, Operations and the Business of Sports. I hold experience in operations, logistics and tax preparation. I am also working on a research project called “Exploitation in Sports” which highlights how certain athletes are exploited. I enjoy collaboration and work exceptionally well in group settings, additionally I am remarkably analytical, and I love solving and reporting complex problems. I would describe myself as even-keeled, outgoing and a sports junkie.

I chose to join Delta Sigma Pi because the values and mission of the organization are appealing, and I feel like with my strong commitment and meaningful ideas for improvement, I could serve to be a valuable member. I am also interested in forming long lasting relationships with the members, serving in the community and excelling academically.



## **Vanessa Fiallos**

Finance and Applied Mathematics

Expected Graduation: December 2020

LinkedIn: [linkedin.com/in/vanessa-fiallos-502820131/](https://www.linkedin.com/in/vanessa-fiallos-502820131/)

I am a student at Rutgers University - Newark. I will be majoring in Finance and Applied Mathematics, with an expected graduation date of December 2020. I want to be apart of a field that holds both mathematical and financial skills by pursuing a Master of Science in Financial Engineering after my time in Rutgers. My career goals consist of working in risk management, quantitative research, quantitative analysis, and portfolio manager. At Rutgers, I have joined the accounting society, women in business, and marketing and management society. It's important for me to remain busy and occupying myself with material that will help me become the person I want to be. When I have free time, I enjoy reading books, playing sudoku, playing pool, and exploring the city.

I joined Delta Sigma Pi to enhance my professional and personal capabilities. With the help of the fraternity and its resources, I hope to grow wiser and cultivate life-long friendships. I plan to be an active member of Delta Sigma Pi and represent what they are all about.



## **Brian Flynn**

Finance

Expected Graduation: May 2019

LinkedIn: [www.linkedin.com/in/brian-j-flynn](http://www.linkedin.com/in/brian-j-flynn)

Since I entered the workforce, I have found my satisfaction in finding new ways to add value and developing myself as a professional. I found further satisfaction working towards my degree by first attending the County College of Morris and currently at Rutgers University.

As a transfer student to Rutgers Business School I quickly found that the Newark campus lacked a sense of community I was looking for. As a school with an 85% commuter rate, the school lacked a strong sense of community. Many student organizations merely put students on an email list and touted high membership despite low engagement.

When I found out that some students were trying to bring Delta Sigma Pi to Rutgers Newark I jumped at the opportunity to get involved and help bring a sense of community that I felt the Business School lacked. Since joining the colony I have had the opportunity to work with my fellow students to plan events to bring students together as a community focused on developing ourselves into young professionals. I am graduating in just a few months and hope to carry the skills and confidence I have learned with building our Delta Sigma Pi colony in the professional world.



## **Rafael Fouad**

Finance/Accounting

Expected Graduation: May 2019

LinkedIn: [www.linkedin.com/in/rafaelkeyrollos-fouad](http://www.linkedin.com/in/rafaelkeyrollos-fouad)

Experienced Leader with a demonstrated history of teaching in education, moreover, in Project Management. Skilled in Microsoft Word and Excel. I have a basic foundation to what Accounting and Finance entails. The way I spend my free time is by keeping up with Politics and Financial Markets. I'm working for a perspective degree in Investment Banking, Private Equity, or Accounting.

I joined Delta Sigma Pi because of the opportunity to see myself grow and develop in my career. To be quite frank, I also wanted to join a community that would be able to accept who I am as a person.



**Mohd. Naji Batekh Gillet**  
Supply Chain Management & Entrepreneurship

Expected Graduation: May 2019

LinkedIn: <https://www.linkedin.com/in/naji-batekh-gillet-67b176b0/>

I consider myself a young, ambitious supply chain management professional with experience in project management, procurement, sales, data analysis, account management, and inventory control management. I have managed to excel in my career by developing my interests and then pursuing a career in a field where I developed a strong sense of passion and dedication. I look forward to my career taking me to travel to new places, develop new skills, meeting new people and ultimately bring value and development to any organization that is willing to work with me.



## **Luz Gonzalez**

Management and Leadership

Expected Graduation: May 2020

LinkedIn: [www.linkedin.com/in/luz-maritzagonzalez](http://www.linkedin.com/in/luz-maritzagonzalez)

I was keen on building new friendships and meeting people when I transferred into RUTGERS NEWARK from Miami, FL. I was fortunate to over hear some of the amazing developments happening with your members. As I researched more, I found out that Delta Sigma Pi is a fraternity that encourages leadership and service within the community. I learn more about what Delta Sigma Pi was about, the more I knew I wanted to be a member. I found a group of people who were as whole-hearted as I am about service on a grander scale, giving back, leadership, professionalism and brotherhood. I learned Delta Sigma Pi is one of the largest co-ed professional business fraternities in the U.S., and that told showed me history and credibility in what they represent as a chapter. Lastly, I believe it is an honor to be part of the founding members of the Rutgers Newark School of Business.

I am working on a project now with current members of Delta Sigma Pi and plan to stay involved as a post collegiate as it is very rewarding as well as helpful in networking and my career development.



## **Sophia Greene**

Finance

Expected Graduation: May 2021

LinkedIn: [www.linkedin.com/in/sophiagreene99](https://www.linkedin.com/in/sophiagreene99)

What attracted me to this specific Fraternity was its Pillars of Service, Scholarship, Brotherhood, and Professionalism where unlike all the other Sororities/Fraternities on the campus, this Fraternity has placed their focused intentions to their societal and communal impact. Rather than focusing their engagement with obsolete social gatherings and festivities on campus, Delta Sigma Pi has placed their attention more toward its interaction outside of Rutgers – Newark’s boundaries. I noticed that the fraternity not only offered community engagement but as well offered professionalism and business opportunities for such a person majoring in finance like myself would find to be very beneficial in the quickly upcoming years.



## **Maynard Guzman**

Finance

Graduated: January 2019

LinkedIn: [Linkedin.com/in/guzmanmaynard](https://www.linkedin.com/in/guzmanmaynard)

I'm a dog-loving, ambitious, and driven individual with hopes of one day working in the financial sector. Born in Piscataway, New Jersey, and having lived there all my life, I have found comfort in knowing that New Jersey is and will always be my home. While I strive to achieve both personal and professional goals, I always look for ways in which I can better myself. Whether that be through learning from mentors or from personal experience, I realize that you can never learn too much. There is always room for improvement.

I enjoy hiking, playing video games, taking photos with my Canon rebel t3i, and I'm an absolute tech geek. I built my own computer from scratch and specifically use it for playing video games.

My story of attending Rutgers-Newark is a long one: to keep it short, I previously attended the College of New Jersey as a Biology major. I realized the Sciences weren't for me and switched into Finance, after long talks with my older brother on what I wanted to be. I transferred over to Rutgers-Newark and have appreciated its culture and atmosphere. Everyone here is driven, motivated, and willing to receive their degree and move on with their lives.

I am involved in a few different organizations such as Rutgers Finance Society, Rutgers Accounting Society, and ALPFA. Most notably, I am now involved with Delta Sigma Pi. I joined Delta Sigma Pi as a means to expand my network and further develop my professional presence – with the hopes of also giving back to the Newark community through the organization. My time in Delta Sigma Pi has just begun, and I hope it will be very promising.



## **Anthony K. Lam**

Finance

Expected Graduation: May 2019

LinkedIn: [Linkedin.com/in/anthony-lam1](https://www.linkedin.com/in/anthony-lam1)

Knowing that this was a young organization on my campus at the time, I wanted to be apart of the founding members of this fraternity and leave behind a well-established foundation and for future members to grow upon. Delta Sigma Pi prides itself on educating and training its members in professional skills, leadership, ethics, and service. I hope to apply my knowledge to help others not only within the fraternity but also within the community as well.



**José R. Lopez**  
Finance

Expected Graduation: December 2020

I was born in August 12, 1997 in the island of Puerto Rico, San Juan to two immigrant parents of Dominican decent. My farther is from Santiago DR and my mother from Aneiba. At age 7, I meant my father's employer, Carlos Virelles a businessman. He later became my mentor and at age 17 inspired me to leave for the mainland in pursuit of my education and better opportunities. I am the first-generation college student in my family.

My first semester (fall of 2015) I helped Co-found the business club in my community college and was made the Vice President thereafter. I then join Phi Theta Kappa honor society and became a five-star member. I served as Secretary of the Honors in Action committee, where we cooperated with DCP&P to help some 40 foster youth get and stay in college: I ultimately was awarded the Scholarship Award for my involvement.

When I arrived at the mainland, I had left much behind, (i.e. friends and family) and the importance of networking became more apparent as I progressed. I reasoned that a professional fraternity was most suited for me. Delta Sigma Pi can provide the networking opportunities for my success in the business world, and simultaneously the opportunity to build meaningful relationships.

My goal/vision is to build a large systematized property portfolio. After graduation I aim to work as an entry level analyst for either a Fortune 500 company or a large Real Estate firm. I will than work my way up and use that to catapult myself over time.



## **Nikolas R. Martini**

Finance

Expected Graduation: May 2020

LinkedIn: <https://www.linkedin.com/in/nikolas-martini/>

Since I entered the workforce at 15 years old, I have found a high level of satisfaction on the work that I have done. I have always found great joy in performing my best in the face of the challenges my professional life sent my way. This fulfillment has also been provided to me by the ongoing pursuit of my degree.

When I'm not working or in the classroom, I can most always be found at the nearest body of water. I'll either be swimming laps, catching some surf, or working on my tan! I also love to travel when I can, and I love getting lost in a good book.

My love for the water was a big reason for my time in lifeguarding and pool management. On top of the good times and the memories these positions provided me, they also taught me a lot. I learned the value of strong team building, the importance of an organized and efficient workplace, and how to keep my head and take charge in situations that may seem as though they are falling apart in front of me.

I am skilled in customer relations and sales. I deeply enjoy getting to know the patrons that I am fortunate enough to serve. My time in college thus far has provided me with a plethora of knowledge, and I am deeply excited to begin utilizing that knowledge in a meaningful way.



## **Alan Morales**

Finance

Expected Graduation: May 2020

LinkedIn: [www.linkedin.com/in/amorales27](http://www.linkedin.com/in/amorales27)

Alan Morales is a Junior at Rutgers University Business School – Newark majoring in finance. Joined Delta Sigma Pi because it provides him with the opportunity to engage and connect with likeminded peers and to make impactful contributions to the university as well as the community. Alan has contributed to his hometown community by volunteering at the local fire department as well as volunteering for the local Rotary Club. Enjoys reading and having productive conversations with others regarding markets as well as the economy. He is always looking for ways to improve fundamental and technical analysis. Looking to immerse himself in the finance industry and expanding his knowledge on improving profits. Thrives under competitive and challenging environments which allow him to grow as a professional and person. Open to opportunities in asset management, risk management, or other financial analyst positions.



## **Hadiyyah S. Muhammad**

Accounting & Finance

Expected Graduation: May 2020

LinkedIn: <http://linkedin.com/in/hadiyyah-m-22242bab>

I am an experienced leader who has been apart of multiple executive boards during my college career. I'm skilled in Microsoft Office, Excel, and Powerpoint, accounting principles, project management, and stock market analysis. I am a strong business professional studying Accounting & Finance at Rutgers Business School - Newark and look forward to applying my knowledge and skills to the real world.

I joined the Delta Sigma Pi Colony with the intentions of being apart of a more inclusive, positive culture in the Rutgers Business School. My career aspirations are to work in financial services in divisions such as asset and wealth management or consulting or even private equity with a business background.

Some of my hobbies include outdoor activities like basketball, rugby, rock climbing, and weightlifting. I also enjoy academic activities like reading, studying emerging markets, and mentorship and tutoring of underclassmen



## **Khyati Patel**

Finance

Expected Graduation: May 2019

LinkedIn: [Linkedin.com/in/khyatipatelru/](https://www.linkedin.com/in/khyatipatelru/)

I am a girl from Jersey City who is on a continuous journey to improve herself. If I had to choose keywords to describe myself I would say I am ambitious, confident, competitive, hard-working and self-motivated. I am a fitness enthusiast constantly on the lookout to enhance my workouts and develop better eating habits. As much as I enjoy being active, I also enjoy eating and baking sweet delicacies. In my free time, I like to try to do new activities to make myself a more well-rounded individual. Along with trying new things, I love facing challenges. I see challenges as a way of pushing my limits and seeing what I am actually capable of. From an academic point of view, I am determined to enter the corporate world and leave my mark. My ultimate career goal is to become a Chartered Financial Analyst.

For most of my life I lived an introvert lifestyle, but in these past few years, I decided I want to change that. Now I define myself as an individual who has adopted the extrovert culture. To further solidify this change and improve myself, I joined Delta Sigma Pi. As a member of this organization, I am an active member and put in situations where I am forced to come out of my comfort zone and interact with others. Joining Delta Sigma Pi is a big step to not only building myself, but also long-lasting relationships, on a personal and professional level, that I carry with me for life. Upon joining I discovered that I am also a founding father, which in itself is a challenge and reward for all members. I look forward to working together with my fellow organization members to achieve our goal and overcome this challenge.



## **Marg Patel**

Finance & Supply Chain Management

Expected Graduation: December 2020

LinkedIn: [Linkedin.com/in/marg-patel/](https://www.linkedin.com/in/marg-patel/)

Delta Sigma Pi provides an opportunity unique to the Rutgers Newark Campus as one of the only business fraternities. As a business fraternity, Delta Sigma Pi places an emphasis on professional development while providing many opportunities and tools to grow professionally. Unlike many of the other fraternities around campus, this fraternity directly allows you to inherit a network of professionals that are relevant to the corporate world and business industry. The fraternity also holds values that I knew I could align myself with. They ensure that they incorporate diversity amongst the selection of their members while fraternity also focusing on training it's members how to lead ethically, as they are the world's next generation of leaders.



## **Neil H. Patel**

Finance

Expected Graduation: May 2020

LinkedIn: [www.linkedin.com/in/neilpatel1103](http://www.linkedin.com/in/neilpatel1103)

My career goal as a Finance major is to become one of the best Financial Advisor in the nation, why Financial Advisory because I love dealing with clients/customers and helping them grow their accounts. This will lead me to my other goal on becoming a CEO of a well-known financial firm around the world.

My name is Neil Patel, I am currently a Junior at Rutgers University- Newark majoring in Finance with a graduation date of May 2020. My future career goals and aspirations is to work in one of the leading financial services corporation in the nation. I have a great amount of passion for the financial field as well as the health care field. My interests aside from business interests is technology and how technology is advanced so vastly in the past year and how the future can change from the advancements of technology. Simply on how technology is able to make certain tasks so much easier for people on a day to day basis.

I am a huge football fan and always was growing up being that it was one of my family's favorite sport to watch. Music is one of my hobbies being that I like to support upcoming artist as well as being able to hear and understand different genres of music and the message behind the lyrics of a song. Investments is one of my newest hobbies being that I can finally be able to invest in the stock market and also learn the market as well as the different ways of trading and being able to find out which style of trading I like for myself. One of my favorite movies is The Lion King due to the message the movie has to bring and how the message can be used on an everyday basis for success. Also, the lion is my favorite animal from their qualities of courage and strength.



## **Rachel Patel**

Supply Chain Management & Management Information Systems

Expected Graduation: May 2020

LinkedIn: <https://www.linkedin.com/in/rachel-patel98/>

I am currently pursuing a Bachelor of Science in Supply Chain Management and Management Information systems. When I started school at Rutgers I was very upset there were no business professional fraternities on campus. Rutgers Newark campus did not have any Co-ed organizations either which was very disappointing. When I heard about Delta Sigma Pi I wanted to get involved and become a person who helped create a mark on the Business School. I wanted to help create the first Co-ed Business Professional fraternity on campus, a group of individuals who know how to work hard and create bonds with their brothers.

In the future, I see myself working as a Supply Chain Analyst. I hope to work at New York City where I will work full time and continue to get my MBA. I really hope to excel in my career and to be exposed to different career options as well. In the end, I hope to make a huge impact on the business work before I retire.

I enjoy traveling to different places and adventurous sports. I love to go sky diving and bungee jumping in my free time. In my free time, I also enjoy reading and spending time in small cafes. I also like to take naps and spend my money on spontaneous shopping trips.



## **Heidi Paulson**

**Supply Chain Management and Marketing**

**Expected Graduation: May 2020**

**LinkedIn: [linkedin.com/in/heidi-paulson/](https://www.linkedin.com/in/heidi-paulson/)**

I am an energetic, outgoing, and ambitious business professional who is always looking for new opportunities to better myself and those around me. I find gratification in getting involved around campus and helping people discover their passions. I believe that the best way to learn is through experience so I get excited working on new projects and challenging myself to step outside of my comfort zone. I enjoy making people laugh, going to the gym, and cooking for friends and family.

I am majoring in Supply Chain Management and Marketing with a concentration in Entrepreneurship. I originally came to Rutgers-Newark to play for the Rutgers Newark Women's Soccer Team, where I learned the importance of leadership and fellowship. After my freshman year, I realized I wanted to become more involved on campus and became a Resident Assistant. Being a Resident Assistant has helped me excel at problem solving, multitasking, and creating social media advertisements. Shortly after becoming a Resident Assistant, I started working as a sales specialist for Apple Inc. I enjoy the high pace environment, solving problems, and changing customers lives daily.

After learning how to balance being a full-time student, a college athlete, Resident Assistant, and sales specialist, I realized I was driven to become more involved with the business school and my community. I joined Delta Sigma Pi because I wanted to surround myself amongst strong minded, driven business professionals like myself and wanted to develop my professional presence. I am excited to help the Newark community and enrich lives.



**Raj Rana**  
Finance

Expected Graduation May 2020

LinkedIn: <https://www.linkedin.com/in/raj-rana-14b091143/>

It takes many skills to become a prominent member of the finance industry. Throughout my life, I have worked to become more aligned with the industry using experiences in both my career and educations. I have shadowed at Bank of America Merrill Lynch directly under the project manager and stockbrokers. I gained valuable insight as treasurer of Future Business Leaders of America and as a member of the Rutgers Finance Society. I developed my communication skills while working closely with long term clients at both AAA and CDS and I am incredibly enthusiastic to further my finance career to the best of my ability. I joined Delta Sigma Pi to become more involved in my community and meaningful relationships that will last a lifetime. I am a strong believer in a strong team building a better individual and with Delta Sigma Pi, I will be able to be the best I can be. Career Goals include becoming a financial analyst and owning my own financial consultation firm. I have many hobbies, my favorite past times include running, weightlifting, watching films, and going to concerts.



## **Zara Sakhobiyan**

Finance

Expected Graduation: May 2020

LinkedIn: [www.linkedin.com/in/zara-sakhobiyan](http://www.linkedin.com/in/zara-sakhobiyan)

I'm currently pursuing a bachelors degree in Finance Management and Capital Markets. I transferred from Middlesex County College where I was actively involved on campus as the President of the Russian club and member of the French Club. I heard about Delta Sigma Pi through a peer and was inspired to join the organization. I am a part of Delta Sigma Pi because I believe it has exponential potential to strengthen the skills of its members and leave a legacy in Rutgers Newark. My post graduation goals include working as a Portfolio Manager at a financial institution.

When I'm not studying or working, I love to spend time with my family. As a hobby, I also love practicing makeup artistry and take clients during my free time. I intend to take the experience from working in a corporate environment and implement the knowledge I have gained to start a business in the cosmetics industry.

# **Haram Shafaat**

Supply Chain Management

Expected Graduation: May 2020

LinkedIn: [Linkedin.com/in/haram-shafaat/](https://www.linkedin.com/in/haram-shafaat/)

Starting my academic journey at a community college I never gained the full experience of being a business student up until I entered Rutgers Newark. I specifically wanted to be a part of an organization that gave me insight on professionalism, hard work and be surrounded by strong minded individuals who are striving to better everyday personally and professionally. I joined Delta Sigma Pi because It will give me the experience and skills to achieve great accomplishments in my career. It's a co-ed business fraternity that welcomes all and is open to any business major and, it also takes part in brotherhood, community service and professionalism. I am fortunate enough to be a part of Delta Sigma Pi that gives me so much to learn from and meet such influential people.

After graduation I aim to work within the supply chain field at a consumer packaged good industry. I would like to pursue my MBA after working for a few years. After completing my MBA I would like to transition into starting my own Cosmetics Industry where I provide Master classes and work with various Influencers. I believe my background in the beauty industry and passion for it will allow me to have a broad perspective of the market place and grow as an Entrepreneur.



## **Vitalely Shaulov**

Finance

Expected Graduation: December 2019

LinkedIn: [Linkedin.com/in/vitalely-shaulov](https://www.linkedin.com/in/vitalely-shaulov)

My name is Vitaley Shaulov and I am currently pursuing a Bachelors in Financial Management and Capital Markets. I joined Delta Sigma Pi because I wanted to leave a legacy within the Business School as a founding father. I am currently the Co-President of the Financial Planning Club as well as the Recruitment Chair for Delta Sigma Pi. When I had attended Middlesex County College, I had founded a new organization, The Russian Club. The legacy continues to run until this day which is nothing less than incredible. My career goal is to own a car dealership and use the knowledge and experience I have gained along the way and incorporate it into my business. My hobbies include playing basketball and primarily working out which had taught me a lot of life skills. Being consistent at the gym taught me discipline, hard work, and dedication which I continue to integrate into my daily tasks.



**Kyle Smyre**  
M.S. Quantitative Finance

Expected Graduation: May 2020

LinkedIn: <https://www.linkedin.com/in/kyle-smyre-4836776b>

During my undergraduate studies at a separate university, I learned of Delta Sigma Pi and a good number of my friends and future roommates joined; however, I was an Engineering major. Because of this, I still learned about what exactly joining a professional, business fraternity entailed. While going for a Master's Degree at Rutgers University - Newark, I realized that networking and socializing outside of the classroom is not nearly the same and as easy as it was in undergrad. The opportunity to get involved on campus, and specifically the Business School, made joining seem like a no-brainer. The communal and professional benefits of DSP will not only be made apparent while I am attending Rutgers, but will follow me throughout my career

After graduation, I would like to be based in NYC working in finance. Specifically, a role focused on either data science and machine learning, or algorithmic trading at a fintech. After working for a number of years, I may consider returning to school part time for an M.B.A.



## **William Stenger**

Marketing/Supply Chain Management

Expected Graduation: May 2019

LinkedIn: [www.linkedin.com/in/william-stenger20190911](http://www.linkedin.com/in/william-stenger20190911)

I am a young up and coming professional who has a passion for consumer and community engagement. I like to get to know people on a personal level and see what their interests are to better serve them as a business professional while sharing my related interests too. My career goals are to create some of the best advertisements and marketing campaigns, finding more efficient ways to complete projects without laying off employees, and becoming an influential leader whose management style is studied by future business students across the globe. Some hobbies of mine include traveling to popular tourist destinations as well as exploring parts of the country that may not be known by many. During the winter I love to head up to the mountains and ski the trails from top to bottom, during the summer I love to get out on the water and either go fishing or explore the waters by either boat, jet ski, or kayak. One of my favorite leadership quotes is from Winston Churchill which says, "*Success is not final, failure is not fatal: it is the courage to continue that counts.*" The reason why this quote is one of my favorites is because we face challenges everyday in life whether we are taking a major exam, preparing for a big interview or presentation, or even taking the steps to start a new career in a different job field, our success is never guaranteed and our failures aren't our defying moments, if you continue to push through both the good times and bad times you will be remembered as someone who was truly a positive role model who celebrated their achievements and learned something valuable from their malfunctions. Some organizations that I am involved in are Delta Sigma Pi at Rutgers Newark and Live Like Linda which is a charity cornhole tournament that helps families who are having trouble paying off medical bills and final expenses within the Monmouth County region of New Jersey.



## **Mari-Elle Sudarkasa**

Finance / Management

Expected Graduation: May 2020

LinkedIn: [Linkedin.com/in/mari-elle-sudarkasa](https://www.linkedin.com/in/mari-elle-sudarkasa)

I am a junior at Rutgers Business School double majoring in Management and Finance. As I've continued my college career, I've found that my professional passions range from global strategic development and corporate finance to investment management. As of now, I hope to pursue a career in investment management. Thus, I am in the process of gaining as much knowledge about the financial services industry as possible through student organizations and internships.

Throughout my life, I have lived in two countries (USA and South Africa) and have accumulated a unique global perspective that I bring to every situation I find myself in. It is directly because of my "third culture" background that I love to travel and enjoy learning about different cultures.

Given my experience as both a Resident Assistant and Research Assistant, I can effectively complete daily tasks in a way that is organized and effective. I am highly capable of completing research tasks while being able to lead teams of at least 10 people.

I joined Delta Sigma Pi to be apart of something larger than myself that contributes to a greater good. The sense of brotherhood and collaboration within the organization is something that appealed to me.

Professionally, my career goals are to pursue a career in the finance industry and ultimately serve as an investment manager or portfolio manager. As of now I plan on sitting for the CFA exams and becoming a Chartered Financial Analyst.



## **Christian Tavares**

Accounting & Computer Science

Expected Graduation: May 2019

LinkedIn: [www.linkedin.com/in/christian-tavares](http://www.linkedin.com/in/christian-tavares)

I am an experienced leader with a demonstrated history of working in the urban development space. Skilled in web development, object oriented programming, Microsoft Office Suite, accounting principles, project management, and Bloomberg Terminal. Strong business professional studying Accounting & Computer Science at Rutgers Business School - Newark and recently completed a Software Engineering Certificate at Columbia University.

I started the Delta Sigma Pi Colony in hopes of creating a more inclusive, positive culture in the Rutgers Business School. When Professor Markert handed me the folder for Delta Sigma Pi in 2017, I knew right then and there the type of organization our school needed. Two years later, here we are!

My career aspirations are to work in the financial technology sector as a developer with a business background. I believe a vast majority of investments in finance will come through the enhancement of transactions and would like to be at the forefront of this emerging field.

Some of my hobbies include outdoor activities like basketball, soccer, rock climbing, and working out. I also enjoy academic activities like reading, studying emerging technologies, and mentorship in/around the community. The community organizations I am a part of include Delta Sigma Pi, Big Brother Big Sister, and Project Innovate Newark.



## **Kevin A. Titus**

Supply Chain

Expected Graduation: May 2020

LinkedIn: [www.linkedin.com/in/kevin-a-titus](http://www.linkedin.com/in/kevin-a-titus)

I want to study Supply Chain Management, Legal Studies Minor, and Business Law and use my Supply Chain Management and Legal Studies educational experiences to pursue being a Corporate Lawyer.



## **Alex Townsend**

Accounting

Expected Graduation: May 2019

LinkedIn: <https://www.linkedin.com/in/alex-townsend-5681b1121/>

I chose my major of accounting because I understand that the accounting field has many different backgrounds. I aspire to become a CPA because it opens many doors and elevates you within your career. It is also a very versatile degree and highly respected in all fields of business. I chose DSP because the brotherhood they have is something I envy and the ability to be in a professional organization that I know is highly respected is very luminous and glamorous and it is that being surrounded by such sought-after individuals is something I truly desire.



**Leslie Valeyron**  
Accounting & Finance

Expected Graduation: May 2021

LinkedIn: <https://www.linkedin.com/in/leslie-valeyron-857b77160/>

I have leadership and communication experience supported by three years of being a camp counselor for children ages 5-10. I am skilled in accounting principles and Microsoft Office. I'm a strong business professional who is studying accounting and finance at Rutgers Business School-Newark.

My Career aspirations are to work in the corporate recovery sector as either a consultant or an auditor with a finance background. I believed that having an understating of Finance will allow me to have a broader perspective of the market place in the long term.

Some of my hobbies include indoor as well as outdoor activities such as volleyball, hiking, and baking. I also enjoy academics actives such as reading and analyzing musical and art pieces. The organizations I'm part of are Delta Sigma Pi and the Association of Latinos Professional for America (ALPFA).



## **Michael Zakiewicz**

Supply Chain Management and Marketing Dual Major

Expected Graduation: May 2019

LinkedIn: <https://www.linkedin.com/in/michael-zakiewicz/>

I am a current Senior at the Rutgers Business school. I have a strong interest in entrepreneurship and plan to open my own business one day. I have prior experience in marketing and management. I had a year and a half long internship at Enterprise Rent a Car. My junior year of College I had gained a strong interest in the career of supply chain management.

Delta Sigma Pi is my chance to connect the smartest minds at the business school under one great organization with great values and culture. I look to further my intellectual and professional growth through the expanding organization.

My goal is to become a Supply Chain Project Manager at a large firm. I hope to leverage the latest technology to make the best business decisions.



## **Wenqi Zeng**

Finance

Expected Graduation: May 2022

<https://www.linkedin.com/in/wenqi-zeng-000626/>

Business world is all about networking and connections. When I first came to this school, I wanted to join some organizations that can provide and expand my connections and improve my networking skills while I do it. Plus, I want to meet with more people who have similar interests and goals. Delta Sigma Pi provides great opportunities for me to achieve my goals and I enjoy participating in all these DSP events. Joining Delta Sigma Pi can improve my biggest weakness.

After graduation, I would like to pursue my MBA degree at NYU or Wharton. After I get my MBA degree, I will work for a big financial corporation like JP Morgan or a hedge fund like Bridgewater Associates. After I get enough working experience and establish my own clients' network, I will start my own company and it will become the most successful hedge fund in the world.

# **Additional Photos**

















