

The University of Virginia Colony
of



The International
Fraternity of Delta
Sigma Pi

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Petition Letter

To the Board of Directors of the International Fraternity of Delta

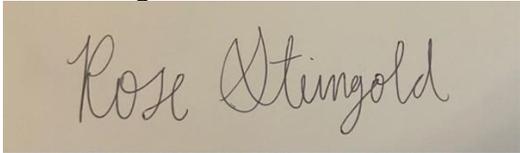
Sigma Pi: Dear Board of Directors,

We, the members of the University of Virginia Delta Sigma Pi Colony, do hereby petition for a chapter charter of the International Fraternity of Delta Sigma Pi. Our Colony was exclusively established and operated with the intent to be associated with Delta Sigma Pi. We continue to maintain and uphold the ideas for the International Fraternity of Delta Sigma Pi after which the colony has based itself. Those ideas can be seen on our colony's level of professionalism, community involvement, strong brotherhood, and our enthusiastic commitment that is displayed in all that we do.

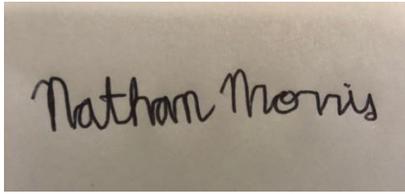
We vow to uphold the rules, regulation, and standards of Delta Sigma Pi as set forth in the Bylaws in the pursuit of a Chapter Charter and continuing association with the fraternity.

Cordially, the members of the University of Virginia Delta Sigma Pi Colony.

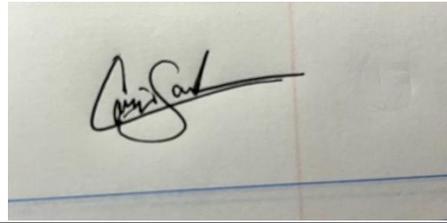
Signatures:

<p>Kemp White</p> 	<p>Rose Steingold</p> 
<p>Isabel Crenshaw</p> 	<p>Jason Olinger</p> 

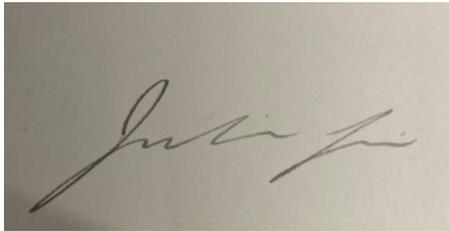
Nathan Morris



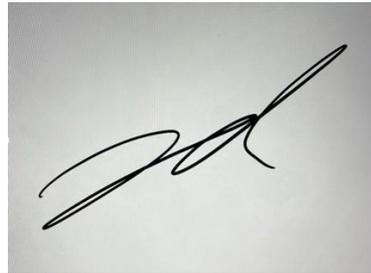
Caroline Schwanewede



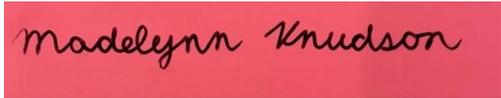
Julia Lin



JD Comeau



Maddie Knudson



Hailey Tannenbaum



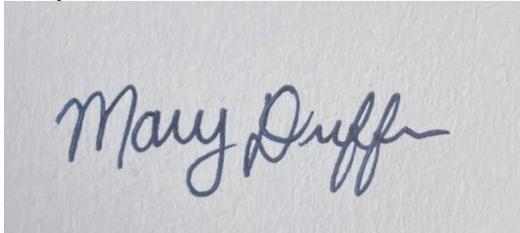
Grayson Alto



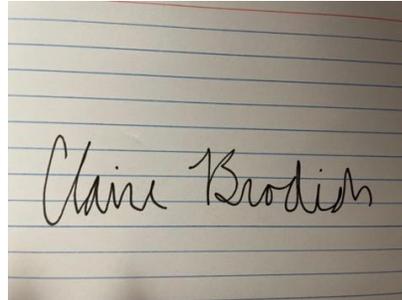
Macy Barmak



Mary Duffner



Claire Brodish

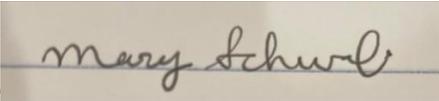
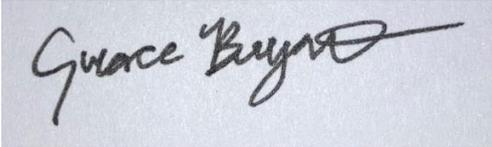
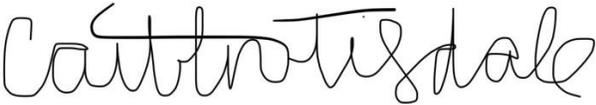
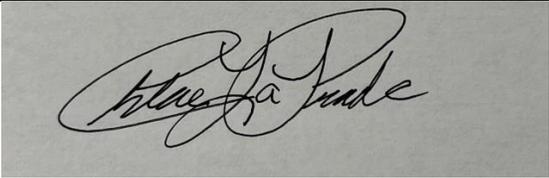
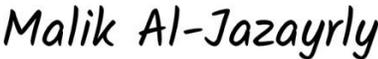
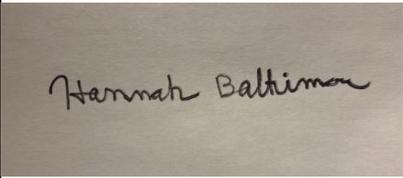


Danny Bisson

Daniel C Bisson



Lauren Pierson

<p>Mary Schwab</p> 	 <p>Grace Bryant</p>
<p>Caitlin Tisdale</p> 	 <p>Chloe LaPrade</p>
<p>Blair Belford</p> 	<p>Sunkonmi Agunloye</p> 
<p>Gavin Kane</p> 	<p>Trevor Daniel</p> 
<p>Kathryn Remmey</p> 	<p>Malik Al-Jazayrly</p> 
<p>Olivia Murray</p> 	<p>Hannah Baltimore</p> 
<p>Quinn Kingwill</p> 	<p>Adam Refai</p> 

UVA History:

The University of Virginia was founded in 1819 by Thomas Jefferson. Guided by Jefferson, the school laid its first building's cornerstone in late 1817, and the Commonwealth of Virginia chartered the new college on January 25, 1819. To differentiate the University from others, new Grounds were centered upon a library, the Rotunda, which was built between 1823 and 1825, rather than a church. The school officially opened in 1825 with the Rotunda serving as the main academic building, surrounded by student housing on the Lawn. Originally an all-white-male school, the University admitted its first African American student in 1950 and opened its first coed class in 1970. Today, there are 18,066 undergraduate and 9,049 graduate students enrolled at UVA, with 56% of these students being female.



UVA Business and Econ Stats:

A typical B.S in commerce consists of 43% women, 24% U.S minority, and 17% hold citizenship from countries other than the U.S. The acceptance rate in 2020 was 63 percent, with 358 students accepted into the program out of 568 that applied. Out of the 358 students admitted, 351 students enrolled. The B.S. in Commerce program lasts two years. In the spring of their third year, Commerce students pick one or more concentrations within the program — advertising (19%), finance (67%), marketing (21%), management (19%), or information technology (42%). Students can also choose to further specify their course of study by choosing up to two of six tracks — business analytics (35%), entrepreneurship (10%), global commerce (13%), quantitative finance (9%), real estate, or strategic brand consulting and communications (4%). The numbers in parenthesis are the percentages of students involved in each track or concentration from the year 2020.

The Economics major is part of the social sciences program at the University of Virginia. 31 out of 520 who declared their major as economics were graduating students (83%). Of the 511 students who earned a bachelor's degree in Economics from the University of Virginia in 2019-2020, 66% were men and 34% were women. Of the 431 economic majors for which data is available, 76% accepted employment, 18% are attending graduate school, 0.7% are in the military, and 6% are still looking for employment.

Professional Activities:

Our Colony had the privilege of hosting Ian Bidwell and Seamus Otto from Trust Securities to speak with us for our first professional activity. Ian attended undergrad at the College of William and Mary, where he received a Bachelor of Business Administration in finance from the Raymond A. Mason School of Business. Throughout college, he interned at Burbio.com in the summer as well as BB&T Capital Markets. Upon graduating, Ian began as an analyst at Truist Securities in the Healthcare Investment Banking sector. Seamus attended the University of Richmond, where he received a Bachelor of Science in Mathematical Economics. While in undergrad, Seamus interned at BB&T Capital Markets in their investment banking intern program. Upon graduation, Seamus went on to work for Truist Securities in their healthcare sector.

Our second professional speaker was Ben King, an award-winning professor at Wake Forest University's School of Business. His areas of teaching include entrepreneurship, negotiations, strategy, and consulting. He also manages the highly successful business boot camp for liberal arts students called the Summer Management Program. Our members had the privilege to hear Ben King speak about his experience in sales, marketing, business venture, strategy, supply chain management, and human resources. He also discussed the importance of having a good resume and made sure that the members of Delta Sigma Pi understand what it takes to have a good resume to stand out when applying to jobs and interviews.

The third professional speaker was Dave Sutton, the founder, and CEO of TopRight. TopRight is a transformational marketing consulting firm founded by Sutton in 2007. The firm works with clients as a catalyst for the growth of the business through the art and science of marketing. Clients attain the “TopRight” position in their competitive frame – consistently outperforming their competition. At TopRight, Sutton has formed long-term client relationships with organizations that are leaders in their industries and have aspirations to build strong marketing capabilities. Sutton talked to our members about his experience from college on to his first job. He also provided every member with a book.

The fourth professional speaker Katherine Lawrence is the Associate Director of Student Diversity, Equity, and Inclusion at McIntire School of Commerce. The executive team had the pleasure to learn about diversity and inclusion from Katherine Lawrence. She talked to the leaders of Delta sigma Pi about creating an environment where everyone feels heard and welcome. She helped us create a set of guidelines and understand how to become an inclusive and welcoming club.

The fifth professional speaker Essie Weis is a Delta Sigma Pi alumnus. She is a graduate of the University of North Carolina who currently lives in Richmond, Virginia. We had the pleasure of hearing Essie speak about her unique experience. She talked to us about how she bought a franchise after graduating even though she had many jobs from bigger companies. She shared that it is necessary to find a job you love and that you do not always need to follow typical career paths. It was a pleasure hearing her experience, and the members enjoyed it.

For our last professional activity, the members of Delta Sigma Pi had the pleasure to learn about the application process to the McIntire School of Commerce from Sadie Collins. She is the Director of Undergraduate Admissions. She talked to us about the Myths surrounding the Commerce School Application and how to stand out in our application. She was accommodating, and our members benefited from hearing her advice.

Community Service Activities:

For our first community service event, we held a fundraiser on October 5th to raise money for Hurricane Ida relief. Each member sold 4 wristbands for \$7 in order to get into the door and they got deals within the restaurant. This event was supposed to be held at a local restaurant called Coupe’s, but the day of the event, the restaurant suffered a grease fire, so we changed locations and dates. We were able to hold the event eventually, and we advertised through social media, flyers, and word of mouth. We had about 100 people show out and we raised a total of \$1,236 Which was donated to a Hurricane Ida Relief fund.

Our second event was a food drive for the Blue Ridge Area Food Bank from October 13th to October 27th. We had 2 weeks of collection in which each member donated 3 items (canned/boxed foods in need) and anyone could donate from the university. We placed the bin in a central building on Grounds, and in total we collected 100 pounds of food, which will go on to make 83 meals for families in need

Our third service event was a DSP trash pickup in which our members went around the community and picked up trash throughout the week of 11/28 - 12/5. We encouraged each member to go out and clean up a spot around Grounds or by the Corner. Each member made sure to reach out to other brothers and meet new people while also cleaning up before the holidays.

Our fourth event was painting fun and inspiring messages on rocks for the Ronald McDonald House of Charlottesville. We met up on December 5th and painted rocks with encouraging messages and pictures to put in their garden for the families to see.

Social Events:

The social events are integral to our fraternity, as they provide opportunities for bonding and fellowship among the brothers. The first social event that we hosted was a pizza dinner on September 12th, shortly following the acceptance of our new members. This event allowed new members to meet one another and was one of our first steps in fostering the welcoming community that we value.

Our second event was Bagels with Brothers on October 4th, where new and current members were invited to enjoy a variety of bagels throughout the morning, creating an environment to converse and build relationships.

On October 7th, we hosted a third social event which was a themed dinner. Members were encouraged to bring one of their friends and dress up as a dynamic duo. This event promoted socialization within the colony, allowing members to build stronger relationships.

The final social event was our formal on November 20th, which was hosted at a local Charlottesville restaurant. At this event, we celebrated the hard work of all of our members and the accomplishments that we were able to achieve throughout the semester.

Fundraising:

This semester we hosted 2 fundraising events: a kickball tournament and donut sales. The kickball tournament had teams of 10 enter with a \$10 entry fee. Each member sold t-shirts to also raise money for this event. The total amount raised was \$800. During finals week, we also sold donuts to students. We did this by tabling outside the library and selling donuts for \$2. We raised a total of \$200.

Financials:

Our chapter collected 2,000 dollars in dues this semester. We additionally raised 1,000 dollars through fundraising efforts. Kemp and Trevor applied for numerous student grants and were awarded 1,700 from the Parents Fund and 2,000 from the Student Org fund. Our expenses this year included food for our events—pizza dinners, bagels with brothers, and our themed dinner—,

gifts for our speakers, name tags, and printing materials for recruitment events. We currently have roughly 2,000 dollars left from the dues and fundraising as the money from grants was granted for specific items for events this spring.

Colony Member Stats:

This year our members consist of 8 first year students, 27 second year students, and 2 third year students. Our third-year students are members of the McIntire School of Commerce. This has allowed them to offer insight and advice concerning the course structure.

A majority of our members are looking to pursue a career in finance. Some are unsure of what they want to do within finance, but others know they are looking for careers in private equity, financial technology, or investment banking. The next most popular career is marketing, with 6 members looking to pursue a career in marketing. Other popular careers include consulting, real estate, law, and data analytics.

Outside of Delta Sigma Pi, our members are involved in other clubs which support their interests outside of the business world. Additionally, a majority of our members are in a social Greek fraternity or sorority. There are also a couple of our members on the UVA football team. Our members are committed to Delta Sigma Pi while still exploring their other interests through the activities offered at the University of Virginia.

Colony Member Bios:

Hi, my name is Rose Steingold and I am a second year student on track to apply to the McIntire School of Business here at the University of Virginia with an intended graduation date of May of 2024. I'm from Virginia Beach, Virginia and I greatly enjoy spending time with my friends, going to the beach, and going to concerts. In the future I hope to obtain a business degree and continue my education through Law School with a focus on criminal defense.



Hi my name is Gavin Kane and I am a first year here at UVA on the track to apply to the McIntire School of Commerce with an intended graduation date of May 2025. I'm from Malvern, PA (near Philadelphia) and I enjoy going to the Jersey shore with friends, playing lacrosse, and trying new restaurants. In the future, I hope to pursue a career in management consulting at a major consulting firm. I love problem solving and I think that this career path would match my interests really well.



Hello, my name is Blair Belford and I am a first year student at the University of Virginia. I am on the Pre-Commerce track, as I plan to apply to the McIntire School of Commerce with an intended graduation date of May 2025. I am from New York, NY, but recently moved to Long Island and I love the beach, running, spending time with my friends, being outside, and traveling. As of now, I would love to work in Real Estate but I am keeping my options open!

Hello! My name is JD Comeau and I'm a first-year student from Cohasset, Massachusetts. I am currently studying on the pre-commerce track and will apply to the McIntire School of Commerce with an intended graduation date of May 2025. I love spending time with friends, watching Boston sports teams, sailing, skiing, and travelling. Eventually, I hope to work in private equity, but want to work in consulting beforehand.





Hi! My name is Grace Bryant and I am a second year from Arlington, Virginia. I am on the pre-commerce track and will be applying to McIntire in a few months. I am interested in finance, business management, and economics and plan to focus on those until I graduate in May 2024. I am still unsure about my dream job, but I am hoping to figure that out as I take more commerce classes and learn about my interests. Besides business, I enjoy spending time with friends, cooking, and traveling.

Hi! My name is Sarah DeCicco and I am a first year student on track to apply to the McIntire School of Business at the University of Virginia with an intended graduation date of May of 2025. I'm from Garden City, New York and I enjoy swimming, hanging out with my friends, and watching basketball games with my Dad. In the future, I hope to obtain a business degree in Management or Marketing.





Hi my name is Caroline Schwanewede and I am a second year student on track to major in economics here at the University of Virginia with an intended graduation date of May of 2024. I'm from Ramsey, New Jersey and I greatly enjoy spending time with my friends, going to the beach, listening to music (especially Frank Ocean) and volunteering for local charities. In the future I hope to obtain an economics degree and continue my education through Law School with a focus on environmental law.

Hi, my name is Claire Brodish! I am a first-year and plan to graduate in May of 2025. My hometown is Bucks County, PA. I'd like to pursue either management or accounting in a position that allows for international travel opportunities. In my free time, I enjoy working out, writing articles for Her Campus magazine, and shopping!





Hi my name is Madelynn Knudson and I am a second year student on track to apply to the McIntire School of Business at the University of Virginia with an intended graduation date of May of 2024. I'm from Dallas, TX and I enjoy taking cycling classes, spending time with my family and friends, shopping and going to the beach. In the future I hope to attain my business degree and work in a career that allows me to travel globally in finance or management.

Hi, my name is Danny Bisson and I am a second year student planning on majoring in Commerce with a concentration in marketing or finance and graduating in May 2024. I am from Boxford, Massachusetts which is 35 minutes north of Boston and I hope to implement new and creative marketing strategies for companies whose products I enjoy myself (although I am not sure which ones specifically yet). Beyond my career aspirations, I love hanging out with friends, swimming, working with kids, and going on long drives.





Hi, my name is Mae Schwab and I am a second year student on track to apply to the McIntire School of Commerce at the University of Virginia with an intended graduation date of May 2024. I hope to concentrate in finance in McIntire, while also pursuing a double major in psychology. I'm from Alexandria, VA but I went to high school in Georgetown (D.C.)! I love cycling (or any type of exercise), traveling, hanging out with people who make me laugh, and binge-watching Law and Order SVU.

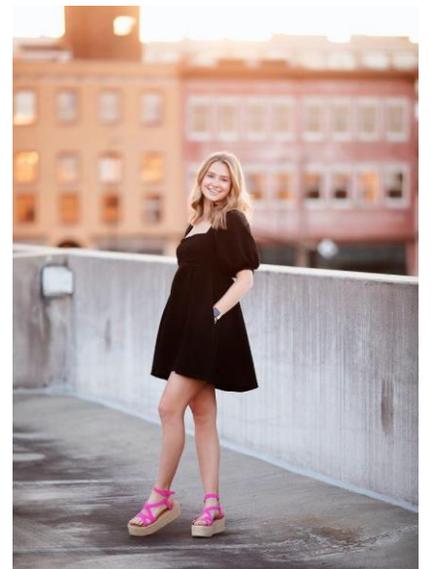
Hi! My name is Macy Barmak and I am a current second-year student on the pre-commerce track or plan on majoring in economics. My intended graduation date is May 2024. I am from Leesburg, Virginia. In my free time I enjoy working out, spending time with friends, and watching Netflix.





Hi, my name is Lauren Pierson, and I intend on majoring in Mathematics and Pre-Comm, graduating in 2025. I am originally from Virginia Beach and hope to create a career traveling as a financial analyst. In my free time I love going to the beach with my dogs, hiking, drawing, and volunteering at my old cheer gym.

Hi! My name is Caitlin Tisdale and I am a first-year student currently on the pre-commerce track with a potential minor in computer science. I intend to graduate in May 2025. I am from Winston-Salem, NC and I love to go for long walks listening to a podcast, cook meals, and read! In the future I hope to go into private equity.





Hi, my name is Julia Lin and I am a first year on the pre-commerce track. I hope to pursue something in either law or business. My intended graduation date is May 2025. I am from Falls Church, Virginia and enjoy trying new foods, traveling, going to the beach, and playing with my cat!

Hi my name is Kathryn Remmey and I am a second year student on track to apply to the McIntire School of Business here at the University of Virginia with an intended graduation date of May of 2024. I'm from Charlotte, North Carolina and I enjoy spending time with my friends and my family, traveling, and building my small business. In the future I hope to work in marketing within the fashion industry.





Hi my name is Kemp White and I am a second year student on track to apply to the McIntire School of Business here at the University of Virginia with an intended graduation date of May of 2024. I am minoring in Leadership and Italian. I enjoy leading the UVA colony of DSP, traveling, and spending time in nature. I hope to work in the finance world and am interning for a private equity firm this summer.



Hi my name is Chloe LaPrade and I am a second year student here at the University of Virginia on the pre-commerce track to apply to the McIntire School of Business and hopefully pursue a track in Marketing. I am from Ponte Vedra Beach, Florida, and with that comes my love for the beach! I also love painting, drawing, and anything else arts-and-craft-related. I hope to one day pursue a career in Marketing and Advertising.

Hi, my name is Trevor Daniel and I am a second-year student at the University of Virginia. I plan to apply to the McIntire School of Commerce and intend to graduate in the spring of 2024. I am from Houston, Texas and enjoy playing chess, walking my dogs, and watching sports during my free time. I plan to pursue a career in Finance.



Hi, my name is Mary Duffner and I am a second year student at the University of Virginia. I am on the pre-commerce track to apply to the McIntire School of Commerce with a prospective graduation in the spring of 2024. I am from Philadelphia, Pennsylvania and I enjoy going to concerts, going to the beach, and spending time with my family/friends. I hope to pursue a career in Finance or Marketing.



Hi my name is Jason Olinger and I am a second year student at the University of Virginia on track to apply to the McIntire School of Commerce with an intended graduation date of May of 2024. I'm from Potomac, Maryland and I enjoy spending time with my family and friends, watching and playing sports, and helping my local community. In the future I hope to pursue a career in finance or real estate.



Hi my name is Isabel Crenshaw and I am a second year here at UVA on track to apply to the Mcintire school of business. My intended graduation date is May of 2024. I'm from Richmond, Virginia. I enjoy spending time with friends, going on vacation, and listening to music. I hope to pursue a career in marketing for a big company.

Hi my name is Hannah Baltimore and I am a second year student on track to apply to the McIntire School of Business here at the University of Virginia with an intended graduation date of May of 2024. I'm from Potomac, Maryland and I greatly enjoy spending time with my friends and family. I enjoy staying active by playing golf, tennis and working out. In the future I hope to pursue a career in finance or real estate.



Hi my name is Quinn Kingwill and I am from Milwaukee, Wisconsin. I am currently a second-year student planning on applying to the McIntire School of Commerce. I will be graduating in May of 2024. I enjoy reading, playing board games, mixing music and spending time with my friends and family. In the future, I would like to go into financial restructuring and venture capital.

Hi everyone, My name is Malik Al-Jazayrly and I am from Los Angeles. I am a second-year student majoring in Statistics and applying to McIntire. I have a graduation date of May 2024. In my free time, I enjoy reading, surfing, working out, and spending time with friends and family. In the future, I plan on working in Finance, and more specifically, investment banking and private equity, and eventually getting an MBA.



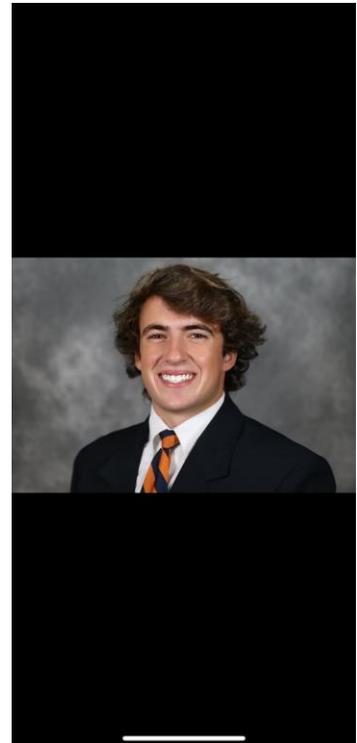
Hi, my name is Matt Beiger and I am currently a second year student from Dunwoody, Georgia. I am pursuing a degree in Government and hope to also receive a degree in Public Policy with focuses on Economic and Military policy from the Batten School at UVA by May of 2024. I hope to pursue a career in management or political consulting, specifically in relation to government affairs and strategy, or plan on attending law school post-graduation. Outside of the classroom I am involved in a number of organizations such as UVA Greek Life, the American Cancer Society, Class of 2024 Council, and the Virginia Review of Politics. I am also heavily involved in the political field, having held positions at all levels of government, most recently in Congress.





Hello, my name is Olasunkonmi Agunloye but you can just call me Su. I'm currently a second year student athlete that plays for the Football team at UVA. I'm originally from Long Island NY and was raised there for my childhood. I'm intending on majoring in Economics with a concentration in Finance and plan on graduating in May 2024. I hopefully would like to pursue a career in the NFL or hopefully get a job in finance in New York City. My hobbies include hanging out with my friends, exercising, going to the beach, and sports.

Hello, my name is Nate Morris and I am a second year student from Richmond, VA. I am pursuing my MBA and will be applying to the McIntire School in January with an intended graduation date of May 2024. I hope to pursue a career in data analytics either with the FBI or a professional/collegiate sports team. Outside of DSP, I am a member of the football team and participate in an Ethical Leadership academy. Over the summer, I mentor kids at a local middle school.





Hi my name is Grayson Alto and I am a second year student on track to apply to the McIntire School of Commerce here at the University of Virginia with an intended graduation date of May of 2024. I'm from Upperville Virginia and I enjoy playing sports, investing in blockchain, music, and photography. After school I'd love to work in the blockchain financial technology industry.

Hi my name is Adam Refai and I am a 3rd year at the McIntire School of Commerce at the University of Virginia. I'm originally from Princeton, NJ and I enjoy playing soccer, rooting for Liverpool, and traveling. I am also part of Money Makes Change at UVA which helps teach high school students about investing and careers in business. I plan to work in finance over the coming summer.



