



Delta Sigma Pi Fraternity
 2022 St. Louis LEAD School Agenda
 October 21-22, 2022

The sessions below focus on the following tracks:

Career/Professional/Leadership (LD) Chapter Operations (CO) Personal Development (PD)

FRIDAY, OCTOBER 21

5:00 p.m.-8:00 p.m.	Check-in/Registration with Delta Sigma Pi	<i>Hotel Lobby</i>
8:30 p.m.-11:00 p.m.	Network with other attendees and participate in casual operational roundtables including: Recruiting; Pledge Education; Member Engagement & Motivation; Diversity, Equity & Inclusion; Finances and Fundraising; Events: Professional and Service; Scholarship & Awards; Effective Meetings; Founders' Day Challenge	<i>Matterhorn</i>

SATURDAY, OCTOBER 22

Early	Breakfast on your own	
7:30 a.m.-8:30 a.m.	Check-in/Registration with Delta Sigma Pi <i>(if you checked in Friday, no need to check-in again)</i>	<i>Versailles Foyer</i>
8:00 a.m.-5:00 p.m.	Visit Leadership Foundation, community service, chapter sales, Fraternal Composite Service and Delta Sigma Pi career partners.	<i>Versailles Foyer</i>
8:30 a.m.-9:45 a.m.	Welcome & Networking Keynote: The Skills Cycle: How to Prove You're Ready for the Job or Promotion with Austin Bristow	<i>Versailles Ballroom</i>
10:00 a.m.-10:50 a.m.	Breakout Sessions I <ul style="list-style-type: none"> ▪ Globally Linked: How to Thrive & Not Just Survive in a Global Workforce (LD) ▪ Managing Tough Conversations (LD) ▪ Meetings Everyone Will Want to Attend (CO) ▪ Pledge Education Best Practices and Discussion Forum (CO) ▪ Recruiting Best Practices and Discussion Forum (CO) 	<i>Alpine I Matterhorn Alpine II Bern St. Moritz</i>
11:00 a.m.-11:50 p.m.	Breakout Sessions II <ul style="list-style-type: none"> ▪ Big Picture Planning: Transforming Your Day to Day Pursue Things that Matter (PD) ▪ Effective Transitions and Goal Setting (CO) ▪ History of Our Ritual <i>(Members Only)</i> (CO) ▪ Leadership Lingo (LD) ▪ Resume & Interviewing Best Practices (LD) 	<i>Matterhorn Alpine II Bern Alpine I St. Moritz</i>
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Noon	Lunch and Networking – <i>Network by meeting someone new!</i> Meal Served at 12:00 p.m. – Program at 12:45 p.m. (<i>Meal Ticket Required</i>)	Versailles Ballroom
1:30 p.m.-2:20 p.m.	Breakout Sessions III <ul style="list-style-type: none"> ▪ Alumni and Collegians – A Discussion About Staying Engaged and Deltasig for Life (CO) ▪ Backpacks to Briefcase (LD) ▪ Building [more than] a Network (LD) ▪ Understanding Risk Management (CO) 	Bern St. Moritz Matterhorn Alpine II
2:30 p.m.-3:20 p.m.	Breakout Sessions IV <ul style="list-style-type: none"> ▪ Balance/Taking Time for You (PD) ▪ Finances & Fundraising Best Practices and Discussion Forum (CO) ▪ How to Make Changes in the Fraternity (CO) ▪ Professional, Service and Scholastic Events Discussion Forum (CO) 	St. Moritz Alpine II Matterhorn Bern
3:30 p.m. – 5:00 p.m.	Wrap It Up <ul style="list-style-type: none"> ▪ Let’s Talk About Delta Sigma Pi: A Town Hall with National Leadership and Staff ▪ National Awards Celebration ▪ Teambuilding Activities ▪ Recognition & Raffles 	Versailles Ballroom

The Skills Cycle: How to Prove You’re Ready for the Job or Promotion
with Austin Bristow



One of the biggest challenges we face when entering the workforce is “How do I land that first job and start my career?” Once in the workforce “How do I get a promotion?” In his first decade in the workforce, Austin has had 10 managers, been promoted eight times, made it through four company re-orgs and worked in three different departments – all with the same employer! In this keynote, he’ll share his experience of how consistently developing skills and having a growth mindset landed him his first full-time position and multiple opportunities thereafter.

Austin Bristow, *Indiana-Bloomington*, is a business intelligence manager, entrepreneur, husband, and father to four. He’s fueled by a steady diet of cold-brew coffee and a desire for personal growth. In the first decade of his career, he’s moved from roles in marketing, to sales, to analytics and now spends his free time showing the next generation of young professionals how to navigate their careers. Austin focuses on sharing a message meant to encourage individuals to use their time more effectively, manage their money more responsibly and develop their relationships more intentionally. It’s with this mindset that he has been able to develop important life skills that make “adulting” a little more manageable. In his keynotes and workshops, he shares practical steps and personal examples for others to take and apply to their own lives.

BREAKOUT SESSIONS I**10:00 a.m. – 10:50 a.m.****Globally Linked: How to Thrive & Not Just Survive in a Global Workforce with IES (LD)***Alpine I*

The pandemic has shown that our world economies are inextricably linked and thus an international experience is a must-have for a savvy business student. We will use the NACE Key Competencies for Career Readiness, as well as other research, to examine how an international experience prepares students for the global workforce.

Managing Tough Conversations with Wendy Delehaunty (LD)*Matterhorn*

The ability to handle difficult conversations with others is a necessary skill for any leader. Many leaders get caught in the myth that ignoring a problem will cause it to disappear. However, effective leaders know the value of keeping their own limiting beliefs and emotions in check when addressing tough issues head on. In this session, you'll learn how to do just that.

Meetings Everyone Will Want to Attend with Matt Hudson (CO)*Alpine II*

Participants will:

- Understand the importance of planning prior to meetings
- Know the role of the chancellor in running a meeting
- Understand the importance of running effective meetings
- Be provided with a general overview of parliamentary procedure to assist in meeting management

Pledge Education Best Practices and Discussion Forum with Tyler Havens (CO)*Bern*

- Learn the most common mistakes with pledging and the liability accepted by the VPPE and President
- Learn how small changes make large improvements
- Discuss why pledging is often referred to as the highest risk within a chapter, pledge retention and how to generate positive thoughts and get growth oriented results
- Share ideas among attendees about effective methods and techniques for successful pledge experiences

Recruiting Best Practices and Discussion Forum with Nicole Orlando and Henry McDaniel (CO)*St. Moritz*

Join this session to engage in interactive discussions and learn about recruiting best practices from chapters across the country. Bring your own best practices to share too!

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		/company/delta-sigma-pi

BREAKOUT SESSIONS II**11:00 a.m. – 11:50 a.m.**

Big Picture Planning: Transforming Your Day to Day to Pursue Things that Matter with Austin Bristow (PD) *Matterhorn*
Life as an adult comes with a lot of excitement - the opportunity to finally be on our own! But we're rarely given a clear picture of what it truly takes to balance priorities across both our personal and professional lives. This interactive session outlines 10+ years of real-world application to give you the tools you need to not just grind out your day-to-day, but to instead find personal fulfillment in pursuing things that truly matter to you.

Effective Transitions and Goal Setting with Noel Miller (CO)*Alpine II*

Participants will:

- Understand the value and importance of proper officer transition and individual officer goal setting
- Obtain tools and information which will make transition and goal setting more effective
- Be empowered to properly prepare for the upcoming officer transition and be able to guide the incoming officer in goal setting

History of Our Ritual (Members Only) with Randy Hultz (CO)*Bern*

Delta Sigma Pi's Ritual has a rich and varied history. In many ways our Ritual has reflected the society around us and has evolved over the years to address societal and fraternal concerns. This session will take you on a journey to help you better understand the meaning behind some of our Ritual and the journey it has taken over the years.

Leadership Lingo with Wayne Prichard (PD)*Alpine I*

This session will introduce you to the concept of leadership as a process. In addition to learning about different styles or approaches to leadership, this session will explore ways in which you can commit to developing your own leadership potential. This presentation will focus on the journey of leadership development that individuals can undertake and commit to for their whole life.

Resume & Interviewing Best Practices with Rocket Companies (LD)*St. Moritz*

Hear from a former campus recruiter to learn how to compose your resume in a manner that's both logical and attractive to various audiences, confirm and bust common resume myths, and be introduced to unique practices to follow that will make your resume turn heads. You will learn how to effectively communicate your experience, and other practices to flourish through the interview process. You will also have the opportunity to receive "no-fluff" advice on your resume, interviews and hear real world feedback examples from hiring leaders across the industry.

Got 3 Minutes?

Please take the online survey to give us your feedback on the St. Louis LEAD School.

You'll receive an email from Survey Monkey early next week.



BREAKOUT SESSIONS III**1:30 p.m. – 2:20 p.m.****Alumni and Collegians – A Discussion About Staying Engaged and Deltasig for Life with Katie Whalen & Jeanne Safron (CO)***Bern*

Join this interactive discussion with Deltasigs from collegiate and alumni chapters about how to keep members involved and why Delta Sigma Pi is for life. Bring your own ideas and chapter successes for member engagement to share too.

Backpacks to Briefcase with Enterprise Holdings (LD)*St. Moritz*

No more backpacks, sweatshirts and jeans. As you prepare to graduate and transition into the business world you need to understand that your life is going to be VERY different. There are things that can help or hurt you as you embark on your new career. This workshop will discuss time management, dress and grooming and professionalism. We will share career tips and discuss personal finance and share with you 11 things that you didn't learn in college.

Building [more than] A Network with Austin Bristow (PD)*Matterhorn*

This session outlines why the typical idea of "networking" needs to be turned on its head. Instead of focusing on what we can get from interactions with others, we'll discuss how to use LinkedIn and other social media platforms to give value to others while simultaneously building our personal brand. With this knowledge, we'll more confidently be able to open the door to opportunity when it knocks.

Understanding Risk Management with Mark Wernette (CO)*Alpine II*

Participants will:

- Be able to summarize Delta Sigma Pi's Risk Management policy in your own words
- Be able to recognize key influencers in your chapter and learn how to leverage relationships with those influencers to affect lasting change
- Be more aware of risk and how to be an advocate for your chapter

BREAKOUT SESSIONS IV**2:30 p.m. – 3:20 p.m.****Balance/Taking Time for You with Katie Magoon (PD)***St. Moritz*

Participants will:

- Understand that achieving balance requires setting personal priorities, allocating time and choices accordingly, and engaging in ongoing self-assessment
- Identify the likely hurdles encountered in achieving balance and how to overcome them
- Identify individuals who can help champion/support a commitment to balance

Finances & Fundraising Best Practices and Discussion Forum with Jodi Schoh (CO)*Alpine II*

Join this session to engage in interactive discussions and learn about finances and fundraising best practices from chapters across the country. Bring your own best practices, questions and ideas to discuss too.

How to Make Changes in the Fraternity with Megan Paul (CO)*Matterhorn*

Do you have an idea to make Delta Sigma Pi better? Do you think the process of making changes in Delta Sigma Pi is impossible? In this session, we will break down the process of how to make changes to our governing documents such as Bylaws and Policies by submitting recommendations/proposals for consideration. We will discuss the resources you can turn to, what you need to do to give a recommendation/proposal the best chance of being passed, and what to do if you want to amend another recommendation/proposal.

Professional, Service and Scholastic Events Discussion Forum with Joe Shaver and Jim Kuhn (CO)*Bern*

Join this session to engage in interactive discussions about events including professional, service and scholastic development. Learn from and share ideas with chapters from across the country and take home some new best practices for your chapter too.