



Delta Sigma Pi Fraternity
2023 Denver LEAD School Agenda
November 3-4, 2023

The sessions below focus on the following tracks:

Career/Professional/Leadership (LD) Chapter Operations (CO) Personal Development (PD)

Meeting Room levels are noted by a number (1) (2)....

*The Breakout Rooms (**Teal and Periwinkle**) are located on Meeting Room Level (3) of Conference Elevator*

FRIDAY, NOVEMBER 3

5:00 p.m.-8:00 p.m.	Check-in/Registration with Delta Sigma Pi	<i>Main Lobby (2)</i>
8:30 p.m.-11:00 p.m.	Come join us in the Atrium to kick-off this event! Join Operational Roundtables and Networking: Recruiting, Pledge Education, Member Engagement & Motivation, DEI, Finances and Fundraising, Events: Professional and Service; Scholarship & Awards; & Effective Meetings	<i>Atrium (1)</i>

SATURDAY, NOVEMBER 4

Early	Breakfast on your own	
7:30 a.m.-8:30 a.m.	Pre-Registered Check-in / On-Site Registration with Delta Sigma Pi <i>(if you checked in on Friday, no need to check-in again)</i>	<i>Citrus Ballroom Foyer (2)</i>
8:00 a.m.-5:00 p.m.	Visit Leadership Foundation, community service, chapter sales, Fraternal Composite Service and Delta Sigma Pi career partners.	<i>Citrus Ballroom Foyer (2)</i>
8:30 a.m.-9:45 a.m.	Welcome & Networking Keynote: Vantage Point with Jack Stahlmann	<i>Citrus Ballroom (2)</i>
10:00 a.m.-10:50 a.m.	Breakout Sessions I <ul style="list-style-type: none"> ▪ Alumni and Collegians – A Discussion About Staying Engaged and Deltasig for Life (CO) ▪ Balancing the Scales: Mindfulness Techniques for Tomorrow's Business Leaders with Ronnie De Manna, Four Elements Unlimited (PD) (PD) ▪ IDP Session and Discussion (CO) ▪ How to Lead: Delegation & Strategy Discussion Forum (LD) 	<i>Periwinkle (3)</i> <i>Indigo (1)</i> <i>Magenta (1)</i> <i>Teal (3)</i>

11:00 a.m.-11:50 p.m.	Breakout Sessions II <ul style="list-style-type: none"> ▪ Awards 101: The In's and Outs of Awards (CO) <i>Magenta (1)</i> ▪ Effective Transitions and Planning (CO) <i>Teal (3)</i> ▪ Globally Linked: How to Thrive & Not Just Survive in a Global Workforce <i>Indigo (1)</i> ▪ Time and Organizational Management (PD) <i>Periwinkle (3)</i>
Noon	Lunch and Networking – <i>Sit at table topic that's of interest to you and meet someone new! We will also hear from our career partners and learn about Delta Sigma Pi Leadership Foundation and the Founder's Day Challenge! Network by meeting someone new!</i> <i>Citrus Ballroom (2)</i> <i>Meal Served at 12:00 p.m. – Program at 12:45 p.m. (Meal Ticket Required)</i>
1:30 p.m.-2:20 p.m.	Breakout Sessions III <ul style="list-style-type: none"> ▪ Brand Development (LD) <i>Indigo (1)</i> ▪ Finance Best Practices and Discussion Forum (CO) <i>Magenta (1)</i> ▪ How to Lead: Delegation & Strategy Discussion Forum (LD) <i>Teal (3)</i> ▪ Recruiting Best Practices and Discussion Forum (CO) <i>Periwinkle (3)</i>
2:30 p.m.-3:20 p.m.	Breakout Sessions IV <ul style="list-style-type: none"> ▪ Achieving and Managing Change (PD) <i>Teal (3)</i> ▪ How to raise money for your Chapter Leadership Funds with the Founder's Day Challenge Campaign (CO) <i>Periwinkle (3)</i> ▪ Managing Tough Conversations (LD) <i>Magenta (1)</i> ▪ Your Social Media Presence (LD) <i>Indigo (1)</i>
3:30 p.m. – 4:15 p.m.	Interactive Gathering of Networking <i>Citrus Ballroom (2)</i> <i>Refreshments served.</i>
4:25 p.m.-5:00 p.m.	Wrap It Up – Recognition & Raffles <i>Citrus Ballroom (2)</i>

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Vantage Point
Jack Stahlmann



Employment Roles can change in an instant. One moment we're working a ho-hum 9-5er and the next there's a health crisis and an economic shift and we suddenly have a new role at work or even in the household. For those of us in new positions the road ahead may look daunting. But if you're in the right role and you're able to surround yourself with the right team, it just might be the adventure of a lifetime. This presentation creatively weaves in life lessons, challenging your team to think outside of themselves, and see the world through the eyes of others. By taking that perspective shift, attendees will gain a new appreciation for decision making at any level within an organization. And what's more, this is the rare presentation that applies to employees and managers alike, due to its creative concept. This keynote also has an accompanying book, *Days of Our Work Lives*.

Jack Stahlmann's informative and educational presentations are built around his experiences in Los Angeles as an actor, producer, director — and of course, a waiter.

In Hollywood, he launched his own production company which created several films that enjoyed international success and was an Assistant Director for the Margaret Cho stand-up show, Cho Revolution.

As an actor, his shining moment came in a co-star role on the CBS drama Cold Case, where he played a wimpy park ranger. He also appeared on Days of Our Lives and several commercials.

Jack graduated with honors at DePauw University and has been a regular contributor to The Huffington Post. He currently resides in St. Paul, Minnesota.

BREAKOUT SESSIONS I

10:00 a.m. – 10:50 a.m.

Alumni and Collegians – A Discussion About Staying Engaged and Deltasig for Life with Kaitlynn Kaminski (CO)

Join this interactive discussion with Deltasigs from collegiate and alumni chapters about how to keep members involved and why Delta Sigma Pi is for life. Bring your own ideas and chapter successes for member engagement to share too.

Balancing the Scales: Mindfulness Techniques for Tomorrow's Business Leaders with Ronnie De Manna, Four Elements Unlimited (PD)

Explore the power of mindfulness in the dynamic business world with "Balancing the Scales." Delve into practical techniques tailored for emerging Deltasig leaders to achieve optimal work/life balance and drive professional success.

Participants will:

- Understand Mindfulness and its Origins
- Recognize the Challenges in Today's Business Landscape
- Identify the Benefits of Mindfulness in Business
- Master Practical Mindfulness Techniques
- Apply Mindfulness to the Delta Sigma Pi Experience

IDP Session and Discussion with Hunter Weber (CO)

If you haven't heard, the "Trial Process" you knew has been updated under the Fraternity Individual Discipline Policy (IDP). This updated policy/process took effect July 1 and is currently in effect. During the session the National Standards Committee will provide an overview of chapter requirements under this policy, resources available, and best practices for your standards committee. Oh yeah and we will also answer your questions too.

How to Lead: Delegation & Strategy Discussion Forum with Lisa Brown (LD)

Join this session to engage in interactive discussions and learn about how to delegate and strategize. This session applies to both collegians and alumni. Bring your own best practices to share too!

BREAKOUT SESSIONS II

11:00 a.m. – 11:50 a.m.

Awards 101: The In's and Outs of Awards with Aaron Rivera (CO)

Every collegiate and alumni chapter in Delta Sigma Pi should be applying for the various Chapter awards offered by the Fraternity, but surprisingly, not every chapter applies. At the same time, brothers should be nominating and encouraging other brothers to seek our individual awards for their Deltasig efforts, but many do not know the basics of how to go about doing that. This session will provide details about what chapters should be doing to set up their year to win awards, the awards options available, what an award winning application should look like, the submission process itself, and more. Participants will learn about:

- The various awards, chapter and individual, available through Delta Sigma Pi
- The online application process for those awards.
- How to guide your chapter to have an "award winning" year.
- What events and achievements should be included in an award application
- Who should be your Chapter Collegiate of the Year (COY) and Why
- How to nominate Individual brothers for their efforts and accomplishment

Effective Transitions and Planning with Sara Erl (CO)

Participants will:

- Understand the value and importance of proper officer transition and individual officer goal setting.
- Obtain tools and information which will make transition and goal setting more effective.
- Be empowered to properly prepare for the upcoming officer transition and be able to guide the incoming officer in goal setting.

Globally Linked: How to Thrive & Not Just Survive in a Global Workforce with Alexis Waton of IES

Our world economies are inextricably linked and thus an international experience is a must have for a savvy business student. We will use the NACE Key Competencies for Career Readiness, as well as other research, to examine how students can leverage their international experience in interviews and prepare for the global workforce.

Time and Organizational Management with Kelley Westbrook (PD)

Participants will:

- Learn new time and organizational management techniques so you no longer have to say "I don't have time to..."
- Learn about positive and negative procrastination and the variety of procrastinators you might know (including yourself)
- Enhance organization skills that lead to a productive lifestyle

Got 3 Minutes?

Please take the online survey to give us your feedback on the Denver LEAD School.

You'll receive an email from Survey Monkey early next week.



BREAKOUT SESSIONS III**1:30 p.m. – 2:20 p.m.****Brand Development with Chelsey Rafferty of Enterprise Holdings**

The presentation will discuss how a personal brand can be developed, expanded and used in networking and leadership. The presentation will also explore how your personal brand can build upon your communication style.

Finance Best Practices and Discussion Forum with Andrew Amazeen (CO)

Join this session to engage in interactive discussions and learn about finance best practices from chapters across the country. Bring your own best practices to share too!

How to Lead: Delegation & Strategy Discussion Forum with Lisa Brown (LD)

Join this session to engage in interactive discussions and learn about how to delegate and strategize. This session applies to both collegians and alumni. Bring your own best practices to share too!

Recruiting Best Practices and Discussion Forum with Melanie Parazo and Jazzle Paraiso (CO)

Join this session to engage in interactive discussions and learn about recruiting best practices from chapters across the country. Bring your own best practices to share too!

BREAKOUT SESSIONS IV**2:30 p.m. – 3:20 p.m.****Achieving and Managing Change with Nicolas Rizzi (PD)**

Have you ever left a leadership retreat inspired by a new idea for your chapter only to find it would be an uphill battle to implement it? Why is change so difficult? Perhaps you were able to implement the idea, but your vision fell short because the team wasn't as excited about the change as you. Perhaps there wasn't a budget for your new idea. Perhaps your team agreed that it was a good idea, but they just didn't seem motivated to implement it because copying and pasting last year's event would be good enough. This session is designed for leaders who want to be real change agents. You'll learn practical steps to implementing change and will leave this conference with a clear roadmap to make your change stick.

How to raise money for your Chapter Leadership Funds with the Founder's Day Challenge Campaign with Sandy Shoemaker and Jeanine Triplett (CO)

Come and learn how easy it is to raise money for your CLF via the 2023 Founder's Day Challenge.

Managing Tough Conversations with Davis Levy (LD)

Join this session to learn and discuss the common fears that accompany difficult conversations can help you move through them smoothly. This session focuses primarily on putting fears to rest to have a productive conversation.

Your Social Media Presence with Julian Reyes-Cruz (LD)

Enhance your professional prospects with an insightful session on optimizing and cleaning up your social media presence. Discover how to leverage social platforms to establish a compelling digital image that sets you apart in today's competitive job market while avoiding common pitfalls.