



Delta Sigma Pi Fraternity
2019 Portland LEAD School Agenda
October 25-26, 2019

The Sessions below focus on the following tracks:

Career/Professional (CA) Chapter Operations (CO) Leadership Development (LD) Personal Development (PD)

FRIDAY, OCTOBER 25

5:00 p.m.-8:00 p.m.	Check-in/Registration with Delta Sigma Pi	<i>Lobby</i>
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SATURDAY, OCTOBER 26

Early	Breakfast on your own	
7:30 a.m.-8:30 a.m.	Check-in/Registration with Delta Sigma Pi <i>(if you checked in Friday, no need to check-in again)</i>	<i>Mt. Hood Foyer</i>
8:00 a.m.-5:00 p.m.	Visit Leadership Foundation, community service, chapter sales, Fraternal Composite Service and other Delta Sigma Pi career partners such as IES Abroad and more.	<i>Mt. Hood Foyer</i>
8:30 a.m.-9:45 a.m.	Welcome & Networking Adulting: What it Takes to Take the Next Step with Austin Bristow	<i>Mt. Hood</i>
10:00 a.m.-11:00 a.m.	Breakout Sessions I <ul style="list-style-type: none"> ▪ History of Our Ritual <i>(Members Only)</i> (CO) <i>St. Helens C</i> ▪ Leadership Through Empowerment (CA) <i>St. Helens A</i> ▪ Navigating Difficult Conversations (LD) <i>St. Helens B</i> ▪ Recruiting with a Marketing Approach (CO) <i>St. Helens D</i> 	
11:15 a.m.-12:15 p.m.	Breakout Sessions II <ul style="list-style-type: none"> ▪ How International Internships Can Help to Prepare You for the Global Workforce (CA) <i>St. Helens A</i> ▪ Member Education 2.0: Embracing the Intent of Modern Day Pledge Education (CO) <i>St. Helens C</i> ▪ Personal Productivity Essentials (PD) <i>St. Helens B</i> ▪ Where Do You Stand? Ethical Dilemmas (LD) <i>St. Helens D</i> 	
12:15 p.m.	Lunch and Networking – <i>Network by meeting someone new!</i> Meal Served at 12:15 p.m. – Program at 1:00 p.m. (Meal Ticket Required)	<i>Mt. Hood</i>

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1:45 p.m.-2:45 p.m.	Breakout Sessions III <ul style="list-style-type: none"> ▪ Brain Hacks to Slay Your Task List (PD) St. Helens A ▪ Building (More Than) A Network (PD) St. Helens B ▪ Effective Transitions and Goal Setting (CO) St. Helens D ▪ More Than Just a Set of Rules (CO) St. Helens C
3:00 p.m.-4:00 p.m.	Breakout Sessions IV <ul style="list-style-type: none"> ▪ Chapter Officers Roundtable (CO) Mt. Hood ▪ Leadership Lingo (LD) St. Helens D ▪ Network from College to a Job: DELTASIG Edition (PD) St. Helens A ▪ Trial or Not to Trial (CO) St. Helens C
4:15 p.m.-5:00 p.m.	Wrap It Up – Recognition & Raffles Mt. Hood

Adulting: What It Takes to Take the Next Step with Austin Bristow

It's no secret that stepping into adulthood typically includes starting a career. But have you taken time to consider what else it means to be successful at "adulting"? Have you thought about the importance of thriving outside of the workplace? In this session, we'll take an honest look at the role our time, money and relationships play in maintaining a personal balance and how to more meaningfully keep them in line with our own priorities.

We'll discuss:

- *Time management and decision making*
- *How to create routines that focus on your biggest priorities*
- *Foundational skills to manage your personal finances*
- *How to create and maintain a 'Power 25'*
- *Leveraging LinkedIn to build your personal brand*



Austin Bristow, *Charlotte (NC)*, is a sales analyst by trade. Using his analytical mindset, he has spent the better part of a decade exploring the role his time, money and relationships play in more effectively pursuing things that *truly* matter to him. As a result, he's made a 180 degree change in his career path, helped his wife run a creative small business from home, completed multiple distance running and triathlon races and started his own professional speaking business. He's a TEDx speaker, cold-brew coffee addict and openly embraces the fact that he's kind of a nerd.

For more information, visit www.austinbristow.com

BREAKOUT SESSIONS I

10:00 a.m. – 11:00 a.m.

History of Our Ritual (*Members Only*) with Claire Sammon Roberts (CO)

St. Helens C

Delta Sigma Pi's Ritual has a rich and varied history. In many ways our Ritual has reflected the society around us and has evolved over the years to address societal and fraternal concerns. This session will take you on a journey to help you better understand the meaning behind some of our Ritual and the journey it has taken over the years.

Leadership Through Empowerment with Megan Sailors, Enterprise Holdings (CA)

St. Helens A

The key to successful businesses or organization is having great leadership. Enterprise, recognized nationally for its Management Training Program, has become the industry leader through empowering its employees and developing great leaders.

Navigating Difficult Conversations with David Pratt (LD)

St. Helens B

Having that crucial conversation during difficult situations may seem troublesome. We may become argumentative, emotional, passively aggressive, or just avoid getting to the heart of the matter. Why do we have such difficulties? The primary reason for the worry is because the conversations and/or the relationship is important to us, and we do not know how the conversation will play out. We have fears and concerns that create our hesitation to have these crucial discussions. This session is designed to provide insights to help navigate through challenging conflict moments in organizations. Trust is the foundation of having that safe and collaborative conversation. Navigating crucial and difficult conversations is a part of leadership clarity.

Recruiting with a Marketing Approach with Daniel Kelly and Katrina Hizon (CO)

St. Helens D

Participants will:

- Review and discuss the foundations of marketing
- Learn how to utilize those principles for recruitment success
- Receive recruitment tidbits and ideas

SAVE THE DATE

February 28-March 1, 2020

Join us for the Western LEAD Provincial Conference
and Council Meeting in Denver!

For more information visit dsp.org/LEAD



Be sure to get there Friday night for an exciting kick-off!

BREAKOUT SESSIONS II

11:15 a.m. – 12:15 p.m.

How International Internships Can Help to Prepare You for the Global Workforce with Angela Liu, IES Abroad (CA)

St. Helens A

In today's workforce, we encounter people from all over the world. It is becoming more important than ever for job candidates to be able to communicate across cultures. During the presentation, we will share with you what employers are looking for in today's job market, career benefits of an experience abroad, and how you can translate what you've experienced abroad into professional distinction as you prepare to enter the workforce.

Member Education 2.0: Embracing the Intent of Modern Day Pledge Education with Sam Clark (CO)

St. Helens C

Participants will:

- Learn more about pledge risks
- Learn how to maintain QUALITY in pledging
- Gain a better grasp on what pledging really should be
- Embrace new opportunities for an improved pledging process

Personal Productivity Essentials with Austin Bristow (LD)

St. Helens B

With our list of commitments [and distractions] growing longer every day, it's important that we take time to step back and figure out what REALLY matters to us. In this workshop, we take an upbeat, honest look at the importance of discipline for achieving success and finding a greater sense of personal freedom. Students will walk away with actionable steps to make time for what matters and have a game plan for focusing on their biggest priorities.

Participants will learn about:

- Time management and decision making
- How to create effective routines
- Why tracking our time helps us do more with it

Where Do You Stand? Ethical Dilemmas with Lindsee Rodrigues (LD)

St. Helens D

Participants will:

- Learn the definition of ethics
- Be introduced to and discuss four theories of ethical decision-making
- Examine and discuss ethical practices and beliefs of participants



BREAKOUT SESSIONS III**1:45 p.m. – 2:45 p.m.****Brain Hacks to Slay Your Task List with Nick Rizzi (PD)***St. Helens A*

It is important to create positive and effective habits from the beginning, so you can outperform your peers and “adult” more easily.

Participants will walk away with brain hacks to:

- Have more energy
- Be the master of your day
- Save time for more fun
- Have more opportunities than you thought possible

Building (More Than) A Network with Austin Bristow (CA)*St. Helens B*

For many, one of the biggest surprises after graduation is the amount of effort it takes to create, grow and maintain relationships. In this workshop, we’ll address the impact of having a supportive community and how to intentionally foster one. Whether it’s keeping up with family and friends because you’ve moved for that first job, creating effective relationships at work or building a network of professionals around you, it’s a skill that takes time to develop but creates long-lasting impact.

Participants will learn:

- How to utilize LinkedIn to build your personal brand
- How to “manage up” to build rapport
- Why you have more leverage to ask right now more than any other time
- How to create and maintain a ‘Power 25’

Effective Transitions and Goal Setting with Tim Beasley (CO)*St. Helens D*

Participants will:

- Understand the value and importance of proper officer transition and individual officer goal setting
- Obtain tools and information which will make transition and goal setting more effective
- Be empowered to properly prepare for the upcoming officer transition and be able to guide the incoming officer in goal setting

More Than Just a Set of Rules with Lisa Brown (CO)*St. Helens C*

Participants will:

- Be able to summarize Delta Sigma Pi’s Risk Management Policy in your own words
- Be able to recognize key influencers in your chapter and learn how to leverage relationships with those influencers to affect lasting change
- Be more aware of risk and how to be an advocate for your chapter

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BREAKOUT SESSIONS IV**3:00 p.m. – 4:00 p.m.****Chapter Officers Roundtable with Western Leadership Team (CO)***Mt. Hood*

This session is geared toward chapter and colony officers and those aspiring to those roles too. Gather with other chapters to discuss various topics related to the nationally-recognized officer positions. Share best practices and helpful ideas that you can take back to your chapter. This is a great opportunity to ask questions and have a dialogue with your peers.

Leadership Lingo with Jami Ball and Joe Tacto (LD)*St. Helens D*

This session will introduce you to the concept of leadership as a process. In addition to learning about different styles or approaches to leadership, this session will explore ways in which you can commit to developing your own leadership potential. This presentation will focus on the journey of leadership development that individuals can undertake and commit to for their whole life.

Network from College to a Job: DELTASIG Edition with Nick Rizzi (PD)*St. Helens A*

People often try to grow their business card pile instead of their relationships with others. During this session, participants will learn why someone with a LinkedIn network of 200 may be more valuable than 500+ connections. Participants will also learn how to cultivate relationships, provide value, and create a network while you're in college that will result in multiple job offers upon graduation; even some you may have never expected!

Trial or Not to Trial with Erica Kolsrud (CO)*St. Helens C*

Participants will:

- Discuss how to avoid trials
- Learn about Delta Sigma Pi's Individual Discipline Policy and how to effectively use it in the chapter
- Take part in a mock trial

Got 3 Minutes?

Please take the online survey to give us your feedback on the Portland LEAD School.



You'll receive an email from Survey Monkey early next week.