



Delta Sigma Pi Fraternity
2019 Kansas City LEAD School Agenda
November 1-2, 2019

The Sessions below focus on the following tracks:

Career/Professional (CA) Chapter Operations (CO) Leadership Development (LD) Personal Development (PD)

FRIDAY, NOVEMBER 1

5:00 p.m.-8:00 p.m.	Check-in/Registration with Delta Sigma Pi	<i>Lobby</i>
9:00 p.m.-Midnight	Networking and Games <i>Enjoy an evening of games, networking, food and fun!</i>	<i>Seville Ballroom</i>

SATURDAY, NOVEMBER 2

Early	Breakfast on your own	
7:30 a.m.-8:30 a.m.	Check-in/Registration with Delta Sigma Pi <i>(if you checked in Friday, no need to check-in again)</i>	<i>Grand Foyer</i>
8:00 a.m.-5:00 p.m.	Visit Leadership Foundation, community service, chapter sales, Fraternal Composite Service and other Delta Sigma Pi career partners such as IES Abroad, The Fund for American Studies, and more.	<i>Grand Foyer</i>
8:30 a.m.-9:45 a.m.	Welcome & Networking WE ARE STRONG! <i>with Mitch Matthews</i>	<i>Grand Ballroom</i>
10:00 a.m.-11:00 a.m.	Breakout Sessions I <ul style="list-style-type: none"> ▪ History of Our Ritual <i>(Members Only)</i> (CO) <i>Roanoke</i> ▪ International Experiences & Distinction in the Global Marketplace/Preparing for the Global Workforce (CA) <i>Seville I</i> ▪ Navigating Difficult Conversations (LD) <i>Seville II</i> ▪ Recruiting with a Marketing Approach (CO) <i>Brookside</i> ▪ Volunteer Leader Training – Part 1 <i>(Alumni Only)</i> (LD) <i>Rockhill</i> 	
11:15 a.m.-12:15 p.m.	Breakout Sessions II <ul style="list-style-type: none"> ▪ Backpacks to Briefcase – College to Career Transition (CA) <i>Seville I</i> ▪ Lead with Curiosity (LD) <i>Seville II</i> ▪ Member Education 2.0: Embracing the Intent of Modern Day Pledge Education (CO) <i>Brookside</i> ▪ The Clock’s Ticking –Time Management (PD) <i>Roanoke</i> ▪ Volunteer Leader Training – Part 2 <i>(Alumni Only)</i> (LD) <i>Rockhill</i> 	
12:15 p.m.	Lunch and Networking – <i>Network by meeting someone new!</i> Meal Served at 12:15 p.m. – Program at 1:00 p.m. <i>(Meal Ticket Required)</i>	<i>Grand Ballroom</i>

<Continued on Reverse>

1:45 p.m.-2:45 p.m.

Breakout Sessions III

- Dream Job Redefined (PD) *Seville II*
- Member Engagement and Retention Forum (CO) *Brookside*
- More Than Just a Set of Rules (CO) *Roanoke*
- Owning Your Career Path (CA) *Seville I*
- Volunteer Leader Training – Part 3 (*Alumni Only*) (LD) *Rockhill*

3:00 p.m.-4:00 p.m.

Breakout Sessions IV

- Alumni and Collegians – A Discussion About Staying Engaged and Deltasig for Life (CO) *Brookside*
- Effective Transitions and Goal Setting (CO) *Roanoke*
- Is Your Hair on Fire? (PD) *Seville II*
- Leadership Lingo (LD) *Rockhill*
- Seven Habits of Highly Effective Leaders (LD) *Seville I*

4:15 p.m.-5:00 p.m.

Wrap It Up – Recognition, Raffles, Networking *Grand Ballroom*

WE ARE STRONG! *with Mitch Matthews*

Dive into the science of perseverance and tap into your own inner strength as well as the collective strength of Delta Sigma Pi. In this session, we will share stories and strategies to help equip you to engage, connect and collaborate at new levels.



Mitch Matthews, *Cleveland-Akron*, is a keynote speaker, successful entrepreneur and best-selling author. He's built multiple successful businesses and in the process, he's created his own dream job.

Now he has a passion for helping people to either FIND or CREATE their own dream job! His popular podcast "DREAM. THINK. DO." is at the top of the iTunes charts and was rated #1 by the Huffington Post. He speaks to corporate and collegiate audiences around the world.

Mitch lives a highly caffeinated life and proudly resides in Des Moines, Iowa with his wife, Melissa and their two boys.

For more information, visit <http://mitchmatthews.com>.

BREAKOUT SESSIONS I**10:00 a.m. – 11:00 a.m.****History of Our Ritual (*Members Only*) with Randy Hultz (CO)***Roanoke*

Delta Sigma Pi's Ritual has a rich and varied history. In many ways our Ritual has reflected the society around us and has evolved over the years to address societal and fraternal concerns. This session will take you on a journey to help you better understand the meaning behind some of our Ritual and the journey it has taken over the years.

International Experiences & Distinction in the Global Marketplace/Preparing for the Global Workforce with Destiny Oppe, IES Abroad (CA)*Seville I*

This session will dissect career benefits of international business experiences. It will also inform attendees of ways that students can tell their global experience story to distinguish themselves in their professional lives. International experiences provide unparalleled cross-cultural understanding. But how are these experiences translating into distinction in the global marketplace? This presentation will unpack career benefits of international experiences and provide tools for students to tell their story.

Navigating Difficult Conversations with Kris McDaniel (LD)*Seville II*

Having that crucial conversation during difficult situations may seem troublesome. We may become argumentative, emotional, passively aggressive, or just avoid getting to the heart of the matter. Why do we have such difficulties? The primary reason for the worry is because the conversations and/or the relationship is important to us, and we do not know how the conversation will play out. We have fears and concerns that create our hesitation to have these crucial discussions. This session is designed to provide insights to help navigate through challenging conflict moments in organizations. Trust is the foundation of having that safe and collaborative conversation. Navigating crucial and difficult conversations is a part of leadership clarity.

Recruiting with a Marketing Approach with Henry McDaniel (CO)*Brookside*

Participants will:

- Review and discuss the foundations of marketing
- Learn how to utilize those principles for recruitment success
- Receive recruitment tidbits and ideas

Volunteer Leader Training – Part 1 with Cory Stopka and Crystal Justice (LD)*Rockhill*

Become better equipped with tools and information to best fulfil your fraternal role. This session is open to any alumni member aspiring to get more involved in Delta Sigma Pi, as well as current District Directors, Advisors and alumni leaders (this session continues throughout the day.)

SAVE THE DATE

March 6-8, 2020

Join us for the South Central LEAD Provincial Conference
and Council Meeting in Dallas!

For more information visit dsp.org/LEAD



BREAKOUT SESSIONS II

11:15 a.m. – 12:15 p.m.

Backpacks to Briefcase – College to Career Transition with Derek Byron, Megan Denton, and Emilie Rottinghaus, Enterprise Holdings (CA)

Seville I

No more backpacks, sweatshirts and jeans. As you prepare to graduate and transition into the business world you need to understand that your life is going to be VERY different. There are things that can help or hurt you as you embark on your new career. This workshop will discuss time management, dress and grooming and professionalism. We will share career tips and discuss personal finance and share you with 11 things you didn't learn in college.

Lead with Curiosity with Mitch Matthews (LD)

Seville II

There's timeless wisdom that says, "People don't care how much you know until they know how much you care." In this powerful and highly-interactive session, Mitch equips people to ask his "Five Curiosity Questions" to inspire new levels of connection, communication, engagement and loyalty.

Member Education 2.0: Embracing the Intent of Modern Day Pledge Education with Nicole Moeller (CO)

Brookside

Participants will:

- Learn more about pledge risks
- Learn how to maintain QUALITY in pledging
- Gain a better grasp on what pledging really should be
- Embrace new opportunities for an improved pledging process

The Clock's Ticking – Time Management with Jodi Schoh (PD)

Roanoke

We're all guilty of saying "I don't have time to do..." or "if only there were more hours in the day". This session will provide you with solutions to help you manage your time in a more efficient way so that as the clock keeps ticking, you're getting everything accomplished that needs to be done. With professional, school, family and/or community commitments, time management is a must for everyone!

Volunteer Leader Training – Part 2 (continued) with Cory Stopka and Crystal Justice (LD)

Rockhill

Become better equipped with tools and information to best fulfil your fraternal role. This session is open to any alumni member aspiring to get more involved in Delta Sigma Pi, as well as current District Directors, Advisors and alumni leaders (this session continues throughout the day.)



Dream Job Redefined with Mitch Matthews (PD)

Seville II

Mitch Matthews has interviewed 200+ people who either created or found dream jobs. They are doing work that matters and shaping careers they love. During his presentation, Mitch shares some of these powerful and inspiring stories as well as identifies key strategies you can apply immediately to get clear, define your dream jobs and map out specific steps to find them.

Plus, participants will also have the opportunity to dream big together and encourage each other in this motivating, fun and highly-interactive session.

Member Engagement and Retention Forum with Kristen Wilhelm (CO)

Brookside

Members will discuss best practices for attendance policies, quality meetings and events, how to involve members in planning and execution of events, and other best practices for avoiding trials and retaining chapter members.

More Than Just a Set of Rules with Amy Briggs (CO)

Roanoke

Participants will:

- Be able to summarize Delta Sigma Pi’s Risk Management Policy in your own words
- Be able to recognize key influencers in your chapter and learn how to leverage relationships with those influencers to affect lasting change
- Be more aware of risk and how to be an advocate for your chapter

Owning Your Career Path with Heather Green McLin (CA)

Seville I

So many times, career development falls heavily on the individual. When you are just starting out in your career, you might envision someone guiding you through this. For many, that will not be the case. I have a simple framework to share so you can feel in control over your development. The framework is three phases:

1. Make a Plan
2. Raise Your Hand
3. Grow Your Assets

In this session, I will walk through a practical guide (including exercises / examples) of each phase. By the end you will understand the framework and will have actionable steps to take. Starting out early in your career with this framework will be a huge advantage. Often people realize this 10 – 15 years into their career! Most importantly, you will feel empowered to take ownership of your career trajectory.

Volunteer Leader Training – Part 3 (continued) with Cory Stopka and Crystal Justice (LD)

Rockhill

Become better equipped with tools and information to best fulfil your fraternal role. This session is open to any alumni member aspiring to get more involved in Delta Sigma Pi, as well as current District Directors, Advisors and alumni leaders (this session continues throughout the day.)

#DSPLEAD	SHARE WITH US	
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BREAKOUT SESSIONS IV**3:00 p.m. – 4:00 p.m.****Alumni & Collegians: A Discussion About Staying Engaged and Deltasig for Life with Mike Vitale (CO)** *Brookside*

Join this interactive discussion between collegians and alumni about how to keep alumni engaged. Whether staying involved at the collegiate chapter level as a mentor or speaker, joining an alumni chapter, continuing to attend and participate in national events, becoming a member of the national Deltasig volunteer leadership team or many other opportunities, let's discuss keeping alumni engaged and striving for "Deltasig for Life".

Effective Transitions and Goal Setting with Emily Slone (CO)*Roanoke*

Participants will:

- Understand the value and importance of proper officer transition and individual officer goal setting
- Obtain tools and information which will make transition and goal setting more effective
- Be empowered to properly prepare for the upcoming officer transition and be able to guide the incoming officer in goal setting

Is Your Hair on Fire? with Mitch Matthews (PD)*Seville II*

Let's face it. Worry blocks our ability to be creative, effective and focused.

Plus, it keeps us from going after our big dreams and goals.

In this session, we will introduce a simple three-step process for breaking out of the cycle of worry. Through the use of specific examples (some funny, some moving, some inspiring) the audience will leave with powerful strategies they can apply immediately. Hear the heart-stopping and laughter-inspiring story of what happened to Mitch on a Montana mountain top and how it impacted his personal journey of breaking free from worry.

As a result, the audience can break out of the cycle of fretting and stewing and live more of the life they want to live!

Leadership Lingo with Joe Shaver (LD)*Rockhill*

This session will introduce you to the concept of leadership as a process. In addition to learning about different styles or approaches to leadership, this session will explore ways in which you can commit to developing your own leadership potential. This presentation will focus on the journey of leadership development that individuals can undertake and commit to for their whole life.

Seven Habits of Highly Effective Leaders with Meagan Hagerty (LD)*Seville I*

Attend this session to learn seven habits exhibited by top leaders and how to implement them in your own leadership style. Modeled from the book, "*The 7 Habits of Highly Effective People*," you will learn critical strategies for becoming a leader that will carry through your leadership in Delta Sigma Pi, other organizations, and also your career.

**Got 3 Minutes?**

Please take the online survey to give us your feedback on the Kansas City LEAD School.