



Delta Sigma Pi Fraternity Minneapolis LEAD School October 12-13, 2018

The sessions below focus on the following tracks:

Career/Professional (CA) Chapter/Fraternal Operations (FO) Personal Development (PD)

FRIDAY, OCTOBER 12

5:00 p.m.-8:00 p.m.	Check-in/Registration with Delta Sigma Pi	Grand Foyer
7:30 p.m.-9:00 p.m.	Let's Talk About Delta Sigma Pi's Ritual (<i>Members Only</i>) <i>Roundtable Facilitated by Past Grand President Onuka Ibe</i>	Oxford
9:00 p.m.-12:30 a.m.	Get to Know You! DJ Entertainment and Networking	Dublin

SATURDAY, OCTOBER 13

Early	Breakfast on your own	
7:30 a.m.-8:30 a.m.	Check-in/Registration with Delta Sigma Pi <i>(if you checked in Friday, no need to check-in again)</i>	Grand Foyer
8:00 a.m.-5:30 p.m.	Visit Leadership Foundation, community service, chapter sales, Fraternal Composite Service and other Delta Sigma Pi service and career partners including IES Abroad and OneMain Financial.	Grand Foyer
8:30 a.m.-9:30 a.m.	Welcome & Networking Getting What You REALLY Want – Leveraging the Law of Attraction <i>with Adam Carroll</i> Keynote sponsored by Delta Sigma Pi Leadership Foundation	Grand Ballroom
9:45 a.m.-10:45 a.m.	Breakout Sessions I <ul style="list-style-type: none"> ▪ International Business Experiences & Distinction in the Global Marketplace (CA) ▪ Welcoming New Brothers the Right Way (FO) ▪ Volunteer Leadership in ΔΣΠ (FO) ▪ Business Case Competition Presentations (FO) ▪ Home Buying 101 (PD) 	Dublin Calhoun Oxford Belfast London
11:00 a.m.-12:00 p.m.	Breakout Sessions II <ul style="list-style-type: none"> ▪ Mentoring: Getting the Support You Need for Success (CA) ▪ Embracing the Generational Divide (CA) ▪ Delta Sigma Pi's Ritual – Performing the Ceremonies (<i>Members Only</i>) (FO) ▪ The Money Savvy Student (PD) 	Dublin London Oxford Belfast
12:00 p.m.	Lunch – <i>Network by meeting someone new!</i> (Meal Ticket Required) Program begins at 12:45 p.m.	Grand Ballroom



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1:30 p.m.-2:00 p.m.	Regional Awards & Recognition Central-Dublin Great Lakes-Oxford Great Plains-Calhoun	Huron-London North Central-Belfast
2:15 p.m.-3:15 p.m.	Breakout Sessions III	
	<ul style="list-style-type: none"> ▪ Managing vs. Leading: How to Do Both Effectively (CA) ▪ Alumni Forum: Engaging and Retaining Alumni Involvement (FO) ▪ Risk Management: "That Won't Happen to My Chapter!" (FO) ▪ Recruitment Bootcamp (FO) ▪ Living the Money Savvy Habits (PD) 	Dublin London Calhoun Oxford Belfast
3:30 p.m.-4:30 p.m.	Breakout Sessions IV	
	<ul style="list-style-type: none"> ▪ Alumni Panel: Ticket to the Real World (CA) ▪ Chapter Officer Roundtables (FO) ▪ Business Case Competition Presentations (FO) ▪ Taking Care of Business: Effective Meetings (FO) ▪ Social Capital (PD) 	Calhoun Grand Ballroom Dublin Oxford Belfast
4:45 p.m.-5:30 p.m.	The Grand Finale! Provincial and National Awards and Recognition	Grand Ballroom
5:45 p.m.-6:30 p.m.	Optional Activity: Honorary Initiation Ceremony Hosted by Twin Cities Alumni Chapter <i>Members Only - Professional Attire Required</i>	Grand Ballroom
Evening – Late	Networking in Minneapolis	

Getting What You REALLY Want – Leveraging The Law of Attraction *with Adam Carroll*

One of the greatest laws in the world is the law of attraction and it's continually in effect. Dubbed greater than the law of gravity, this unseen force is constantly changing the very fabric of your life, often simply through your thoughts. Learn what to focus on, how to focus on it, and why it's so critical that you put your attention on what you most want and not what you don't!



Adam Carroll, *Phoenix-Thunderbird*, is an internationally recognized financial literacy expert, author of *Winning The Money Game & The Money Savvy Student*, a two-time TED talk speaker and founder of MoneySavvy.com. He is the creator of the *Broke, Busted & Disgusted* documentary which was featured on CNBC in 2017, and his TEDx talk from the London Business School has been viewed over 1.7 million times on YouTube.

Adam has presented at over 700 college and university campuses, hundreds of leadership symposiums, and countless local and regional events.

Adam's passion is helping people succeed faster by building a bigger life, not a bigger lifestyle.

For more information visit adamspeaks.com.

BREAKOUT SESSIONS I

9:45 a.m. – 10:45 a.m.

International Business Experiences & Distinction in the Global Marketplace with IES Abroad (CA) *Dublin*

This session will dissect career benefits of international business experiences. It will also inform attendees of ways that students can tell their global experience story to distinguish themselves in their professional lives. International experiences provide unparalleled cross-cultural understanding. But how are these experiences translating into distinction in the global marketplace? This presentation will unpack career benefits of international experiences and provide tools for students to tell their story.

Welcoming New Brothers the Right Way with Brikken Jensen and Sara Daily (FO) *Calhoun*

Welcoming new brothers to the Fraternity in proper fashion is important now more than ever. Hear from current collegiate brothers and an alumni on how to provide the best orientation possible for your new members.

Volunteer Leadership in ΔΣΠ with Kathy Jahnke (FO) *Oxford*

Participants will:

- Learn what benefits the VOLUNTEER will gain from the volunteer/leadership position
- Learn what benefits the Fraternity will gain from the volunteer
- Learn what volunteer leadership opportunities exist within Delta Sigma Pi
- Learn about the Certified Deltasig Leader program, and how you can become certified

Business Case Competition Presentations facilitated by Jodi Schoh (FO) *Belfast*

During this session brothers from the top five finalists of the case competition will present to a mock board of directors.

Home Buying 101 with Jonathan Brenny (PD) *London*

Join local real estate agent and expert for an informative session on how to buy a home. The home buying process is never easy, so Jonathan will walk through key steps in the process and tips along the way.



BREAKOUT SESSIONS II

11:00 a.m. – 12:00 p.m.

Mentoring: Getting the Support You Need for Success with Enterprise (CA)

Dublin

You've heard from others that having a mentor can help you get ahead in life, but you don't know how to go about it. In this session, you'll learn how to find a mentor, how to manage that relationship and how to get the most out of it. This interactive session will build your confidence in approaching a potential mentor that can help you with what you need.

Embracing the Generational Divide with Meagan Hagerty (CA)

London

Generational differences are all around us – at work, home, school, and more. Learn how to understand generational differences in order to better live and work in today's society.

Delta Sigma Pi's Ritual – Performing the Ceremonies (*Members Only*) with Norm Kromberg (FO)

Oxford

Each time members participate in Delta Sigma Pi's Ritual it gives them an opportunity to reaffirm their commitment to the Fraternity. The Initiation Ritual is a time for new brothers to learn more about the Fraternity and its history. This session will focus on the various ritual ceremonies and how to perform each ceremony to optimize the ritual experience.

The Money Savvy Student with Adam Carroll (PD)

Belfast

The knowledge and ability to make, manage, save, and invest money is critical to your overall success in life. The "Money Savvy Student" walks you through the fundamental building blocks of becoming more money savvy. Ultimately, your financial future is entirely up to one person – you. The earlier you start on the path to understanding money, the faster you'll experience your own version of success.

SAVE THE DATE

February 22-24, 2019

Join us for the

2019 North Central LEAD Provincial Conference

and Council Meeting in Chicago

Register today at dsp.org/LEAD



BREAKOUT SESSIONS III**2:15 p.m. – 3:15 p.m.****Managing vs. Leading: How to Do Both Effectively with OneMain Financial (CA)***Dublin*

Are you the administrator or the innovator? Are you the one who asks “how and when” or do you ask “what and why”? When everything is on the line...do you want to do “things right” or “right things”? In today’s workforce, you have to be both a manager and a leader. The Managing vs. Leading session discusses both and will help you discover your perfect balance between the two.

Alumni Forum: Engaging and Retaining Alumni Involvement with Gail Baumer (FO)*London*

Gather with other alumni, representing a number of alumni chapters, to discuss best practices for engaging and retaining alumni and how to keep Deltasigs involved after the collegiate experience.

Risk Management: “That Won’t Happen to My Chapter!” with Tricia Smith and Cory Stopka (FO)*Calhoun*

Risk management is not an afterthought, it is a practice – a commitment to keeping yourself and those around you safe. As brothers we have a commitment to each other. As a brotherhood, our actions need to reflect a desire to protect the Fraternity and its existence. In this session, we will look at a few real life examples of what can occur when risk management is not practiced. Sadly, examples such as those provided occur every year and happen to those who never expect it. Perhaps this session will not eliminate the thought “That won’t happen to my chapter!” but at least you will be better prepared to handle and address those difficult situations.

Recruitment Bootcamp with Jodi Schoh (FO)*Oxford*

Participants will:

- Be introduced and reminded of long time successful recruiting techniques.
- Discuss the product you offer to recruits. Is it well-rounded?
- Participate in group activities to generate new ideas so each participant leaves with five new ideas for recruiting.

Living the Money Savvy Habits with Adam Carroll (PD)*Belfast*

The most money savvy individuals live their lives by certain habits that, when applied to their finances, create greater freedom, flexibility, options and choices in all areas. By bringing the habits to the conscious level, you’ll experience an awakening to the power that you have over your life and your money.



BREAKOUT SESSIONS IV

3:30 p.m. – 4:30 p.m.

Alumni Panel: Ticket to the Real World with Henry McDaniel (CA)

Calhoun

Hear from alumni on how to transition to the "real world" from college, get a great job, and make the most of life after college.

Chapter Officer Roundtables with North Central RVPs (FO)

Grand Ballroom

This session is geared towards chapter and colony officers and those aspiring to those roles too. Gather with other chapters to discuss various topics related to the nationally-recognized officer positions. Share best practices and helpful ideas that you can take back to your chapter. This is a great opportunity to ask questions and have a dialogue with your peers.

Business Case Competition Presentations facilitated by Jodi Schoh (FO)

Dublin

During this session, brothers from the top five finalists of the case competition will present to a mock board of directors.

Taking Care of Business: Effective Meetings with Kris McDaniel (FO)

Oxford

Participants will:

- Understand the importance of planning before running meetings
- Discuss the role of the leader and the role of meetings in business
- Understand the importance of running effective meetings
- Be empowered to run effective meetings, delegate effectively, and ensure thorough meeting minutes

Social Capital with Adam Carroll (PD)

Belfast

There is a currency in the world that is more valuable than gold or silver, more widely traded than commodities, and accessible to virtually anyone, anywhere at anytime. Social capital is the new currency that, when used properly, can launch businesses, land dream jobs, fund projects and open more doors than you can possibly imagine. You'll take away the tools and resources you should be using to leverage social capital to you and your network's greatest benefit!



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Got 3 Minutes?

Take the online survey to give us your feedback on the Minneapolis LEAD School. You'll receive an email from Survey Monkey a few days after the event.

