



# Delta Sigma Pi Fraternity

## North Central LEAD Provincial Conference and Council Meeting – Milwaukee

### February 16-18, 2018

**The sessions below focus on the following tracks:**

*Career/Professional (CA) Chapter/Fraternal Operations (FO) Personal Development (PD)*

#### FRIDAY, FEBRUARY 16

5:00 p.m. – 8:00 p.m.	Check-in/Registration with Delta Sigma Pi	Lobby
9:00 p.m. – 9:30 p.m.	Provincial Council Delegate Orientation <i>Chapter Presidents or the chapter's elected alternate delegate and Regional Vice Presidents must attend this session to best prepare for Saturday's Provincial Council Meeting.</i>	Milwaukee 1-2
9:00 p.m. – 1:00 a.m.	Aloha! Networking Event and DJ Entertainment <i>Enjoy a Hawaiian themed dance party with games, photo booth, snacks and music!</i>	Brookfield 1-2-3

#### SATURDAY, FEBRUARY 17

Early	Breakfast on your own	
7:30 a.m.-8:30 a.m.	Check-in/Registration with Delta Sigma Pi <i>(if you checked in Friday, no need to check-in again)</i>	Brookfield Foyer
8:00 a.m.-5:00 p.m.	Visit Leadership Foundation, community service, chapter sales, Pledge Education Task Force, Ascension Brands, IES Internships, ExecSocks, Fraternal Composite Service and other exhibits	Brookfield Foyer
8:30 a.m.-9:45 a.m.	<b>Welcome &amp; Networking</b> Discover. Act. Engage. <i>with Megan Watt, Dream Catalyst Labs</i>	Brookfield Ballroom
10:00 a.m.-11:00 a.m.	<b>Breakout Sessions I</b> <ul style="list-style-type: none"> <li>▪ Pursuing Your Path (CA)</li> <li>▪ Power of Connection (CA)</li> <li>▪ Risk: Manage It, Avoid It! (FO)</li> <li>▪ LinkedIn: The Ultimate Career Tool (PD)</li> <li>▪ You, Me and We: An Introduction to Cultural Diversity (PD)</li> </ul>	Moorland 1-2-3 Moorland 7 Milwaukee 1-2 Wisconsin 1-2 Wisconsin 3-4
11:15 a.m. -12:15 p.m.	<b>Breakout Sessions II</b> <ul style="list-style-type: none"> <li>▪ Impact of Online Profiles On Your Job Search (CA)</li> <li>▪ Alumni Discussion Forum (FO)</li> <li>▪ Ritual – Performing the Ceremonies! <i>(Members Only)</i> (FO)</li> <li>▪ Unleash Your Super Powers (PD)</li> <li>▪ Managing Stress by Saying, “No!” (PD)</li> </ul>	Moorland 1-2-3 Milwaukee 1-2 Wisconsin 1-2 Moorland 7 Wisconsin 3-4
12:15 p.m.	<b>Lunch and Networking</b> (Meal Ticket Required) <i>Meal Served at 12:15 p.m. – Program with Karyn Sneath, Npower at 1:00 p.m.</i>	Brookfield Ballroom
1:45 p.m.	<b>North Central Provincial Council Meeting</b> – All Delegates required to attend	Milwaukee 1-2

<Continue on Reverse>



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1:45 p.m.-2:45 p.m.	<b>Breakout Sessions III</b> <ul style="list-style-type: none"> <li>Business Ethics – Real World Applications – WWYD (CA)</li> <li>Recruitment Boot Camp (FO)</li> <li>Living a Life of Integrity (PD)</li> <li>That Winning Application – How Best to Apply for Scholarships (PD)</li> </ul>	Moorland 7 Wisconsin 3-4 Moorland 1-2-3 Wisconsin 1-2
3:00 p.m. -4:00 p.m.	<b>Breakout Sessions IV</b> <ul style="list-style-type: none"> <li>Resumes that Sell (CA)</li> <li>Mentoring: Getting the Support You Need for Success (CA)</li> <li>The Pledge Program: Building the Best Deltasigs from the Beginning (FO)</li> <li>Build Your Entrepreneurial Skills, One Stone at a Time (PD)</li> </ul>	Moorland 7 Wisconsin 1-2 Wisconsin 3-4 Moorland 1-2-3
4:15 p.m.-5:00 p.m.	<b>Regional Meetings and Chapter COY Recognition</b> <b>All attendees are requested to attend a regional meeting!</b> Central-Moorland 1-2-3 Great Lakes-Moorland 7 Great Plains-Wisconsin 3-4	Huron-Brookfield Ballroom North Central-Milwaukee 1-2 Other Regions-Wisconsin 1-2
6:30 p.m.-7:00 p.m.	<b>Networking Reception with cash bar</b> (Dinner Seating opens at 6:45)	Brookfield Foyer
7:00 p.m.-1:00 a.m.	<b>Dinner &amp; Awards Program</b> -Recognizing Regional and Provincial Collegians of the Year -Leadership Foundation Recognition -Pearl & Ruby Badge Raffle -DJ Entertainment to follow program until 1:00 a.m.	Brookfield Ballroom

## SUNDAY, FEBRUARY 18

Early	Breakfast on your own	
8:30 a.m.-12:00 p.m.	<b>North Central Provincial Council Meeting</b> – (Continued, if needed)	Milwaukee 1-2

# SAVE THE DATE

October 12-13, 2018

Join us for the 2018 Minneapolis LEAD School!

Register today at [dsp.org/LEAD](http://dsp.org/LEAD)



## Discover. Act. Engage. with Megan Watt, Dream Catalyst Labs



*Identify and grasp the steps for finding your dream job or someday goal through this program about self-awareness and navigating life's journey. Through personal examples and helpful resources participants will explore what they care most about and learn how to think big, take action, and use their connections to help them achieve their dreams. This energetic hands-on program leaves everyone motivated to strive for the impossible.*

Megan Watt is a highly sought after speaker, author, career coach, and facilitator who brings an innovative approach to her work. She speaks to audiences such as AT&T, American Family Insurance, and the University of Wisconsin-Madison on the impact of strengths and the Power of Connection in the pursuit of your goals. Her book, *Discover. Act. Engage.* is a 60-day catalyst guide to accomplishing your someday goals.

For more information visit [www.dreamcatalyst.org](http://www.dreamcatalyst.org).

## Lunch and Networking with Karyn Sneath, Npower

Karyn Nishimura Sneath owns Npower, a leadership and organizational development consulting practice. She likes to describe herself as a Flexible (and fun) facilitator, a smart strategic planner, and creative consultant. Npower comes from two elements: N – for Nishimura and Power – for her passion for empowerment – giving away power to strengthen and transform individuals and organizations.

Since 1987, Karyn has been a consultant, author, association senior-staff member, and higher education administrator. Karyn has worked in higher education at the home of the Fighting Leathernecks (Western Illinois University) in the Office of Student Activities and at the home of the Shockers (Wichita State University, Kansas) in student involvement and leadership. She also fell serendipitously into association management as the first female fraternity-life professional with the North-American Interfraternity Conference and then as a senior staff member with LEADERSHIP USA – a program of the National Association for Community Leadership.

For more information visit [npoweryourself.com](http://npoweryourself.com).



**BREAKOUT SESSIONS I****10:00 a.m. – 11:00 a.m.****Pursuing Your Path with Brikken Jensen (CA)***Moorland 1-2-3*

Join Brikken Jensen, 2016 and 2017 North Central Provincial Collegian of the Year, as she shares tips and ideas to pursuing your career path after college. You'll learn about Brikken's journey and relevant tips along the way to help you pursue your career path.

**Power of Connection with Megan Watt (CA)***Moorland 7*

Discover a new take on networking and learn what it really means and how simple it is to implement. Research shows that 80% of what you need to accomplish a goal already exists in your current network. This session illustrates the importance of connecting with others and how to use a giving mindset when doing so. We practice what we've learned in a highly interactive power connecting activity, where attendees will make new connections, learn how to ask better questions, move their ideas forward, and develop win-win relationships.

**Risk: Manage It, Avoid It! with Jodi Schoh (FO)***Milwaukee 1-2*

There is definitely a lot of "risk" to talk about in today's world. The area of risk management we have direct control over is our personal decision-making. We are influenced by our environment and the people we surround ourselves with, but we ultimately make the final decision in all that we do.

In addition there are areas of risk where we have influence and indirect control. For example: how we confront others, standing up for what we know is right, and understanding policies and procedures. The personal direct and indirect control we have regarding risk is something we need to explore and understand. Risk management is a responsibility of each of us even beyond the chapter setting.

**LinkedIn: The Ultimate Career Tool with Jillian Gartner (PD)***Wisconsin 1-2*

With over 467 million members, LinkedIn has the power to be the professional social networking tool to help get you noticed, build your network, and transform your career. Learn how to build an all-star profile and make the most of this powerful platform for success in your college and post-grad careers.

**You, Me and We: An Introduction to Cultural Diversity with Karyn Sneath (PD)***Wisconsin 3-4*

Participants will:

- Discuss how diversity in a chapter and the work environment are assets to a team
- Scratch the surface of a complex issue by exploring the various ways diversity is reflected in a chapter/work environment (age, gender, culture, etc.)
- Discuss how to create and maximize a culture of inclusion



Delta Sigma Pi Leadership Foundation has **SCHOLARSHIP** opportunities for **YOU!!** Stop by the Leadership Foundation table today to learn more about the scholarships available!

**BREAKOUT SESSIONS II****11:15 a.m. – 12:15 p.m.****Impact of Online Profiles On Your Job Search with Tricia Smith (CA)***Moorland 1-2-3*

Is your online profile on Facebook, LinkedIn, Instagram, etc. jeopardizing your professional reputation and image during your job search or is your profile your competitive weapon in the fast-paced workforce?

**Alumni Discussion Forum with Teresa Schudrowitz (FO)***Milwaukee 1-2***Best Practices – Transition from collegiate to alumni**

Gather with other alumni to discuss your alumni chapter's best practices to acquire new members, specifically recruiting new grads.

**Ritual – Performing the Ceremonies! with Norm Kromberg (FO)***Wisconsin 1-2*

Each time members participate in Delta Sigma Pi's Ritual it gives them an opportunity to reaffirm their commitment to the Fraternity. The initiation ritual is a time for new brothers to learn more about the Fraternity and its history. This session will focus on the various ritual ceremonies and how to perform each ceremony to optimize the ritual experience.

**Unleash Your Super Powers with Megan Watt (PD)***Moorland 7*

Over 70% of people aren't engaged at work. Why? No one is focusing on their strengths. When we get to do what we do best daily our engagement, productivity, and performance go up! In this session, participants identify and learn to leverage their super powers... the talents we are born with. Using her Gallup training Megan delivers an interactive StrengthsFinder program.

**Managing Stress by Saying, "No!" with Karyn Sneath (PD)***Wisconsin 3-4*

Participants will:

- Learn how to avoid personal over-commitment
- Recommit to following through on their leadership and task commitments
- Understanding that it is okay to occasionally say "no"
- Share and gain ways to assertively and professionally say "no"



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[fb.com/DeltaSigmaPiFoundation](https://fb.com/DeltaSigmaPiFoundation)



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[Linkedin.com/company/delta-sigma-pi](https://Linkedin.com/company/delta-sigma-pi)

**BREAKOUT SESSIONS III****1:45 p.m. – 2:45 p.m.****Business Ethics – Real World Applications – WWYD with Enterprise Careers (CA)***Moorland 7*

As you enter the business world, you have to determine the type of leader you want to be and you may witness unethical behavior by your co-workers or unethical business practices. This workshop discusses the effects of non-ethical behavior, their consequences and safeguards against it for corporations and for those employed by those companies.

**Recruitment Boot Camp with Jen Huynh (FO)***Wisconsin 3-4*

Participants will:

- Be introduced and reminded of long time successful recruiting techniques.
- Discuss the product you offer to recruits. Is it well-rounded?
- Participate in group activities to generate new ideas so each participant leaves with five new ideas for recruiting.

**Living a Life of Integrity with Linda Dorn (PD)***Moorland 1-2-3*

Participants will:

- Be able to recognize examples of integrity in their own lives
- Be able to explain how a person acts consistently with integrity through real life examples or stories
- Learn to write a personal statement of integrity for themselves

**That Winning Application – How Best to Apply for Scholarships with Gail Baumer (PD)***Wisconsin 1-2*

Participants will:

- Demonstrate an understanding of the “do’s and don’ts” of completing scholarship applications
- Effectively prioritize accomplishments to fit the purpose of the desired scholarship
- Identify the most effective approach for letters of recommendation
- Accurately and effectively complete a statement of financial need
- Identify various sources for scholarship funding

**Fraternal Composite Service**[www.fraternalcomposite.com](http://www.fraternalcomposite.com)

**BREAKOUT SESSIONS IV****3:00 p.m. – 4:00 p.m.****Resumes that Sell with Dawn Sweazea (CA)***Moorland 7*

Participants will:

- Gain successful elements of a resume that get noticed.
- Understand strategies for communicating experiences in resume format.
- Learn about the elements of a good cover letter and how to include references.

**Mentoring: Getting the Support You Need for Success with Enterprise Careers (CA)***Wisconsin 1-2*

You've heard from others that having a mentor can help you get ahead in life, but you don't know how to go about it. In this session, you'll learn how to find a mentor, how to manage that relationship and how to get the most out of it. This interactive session will build your confidence in approaching a potential mentor that can help you with what you need.

**The Pledge Program: Building the Best Deltasigs from the Beginning with Kim Ward (FO)***Wisconsin 3-4*

Participants will:

- Learn the most common mistakes with pledging, the liability accepted by the VPPE and President
- Learn how small changes make large improvements
- Discuss why pledging is often referred to as the highest risk within a chapter, pledge retention and how to generate positive thoughts and get growth oriented results

**Build Your Entrepreneurial Skills, One Stone at a Time with Lisa Pelto (PD)***Moorland 1-2-3*

Every job in your life can be a stepping stone toward being your own boss. Lisa shares how to look for opportunities that will help you harness the skills you need -- especially lower-level jobs in target industries or positions on volunteer boards. In this session, you'll learn how to use each step to gain valuable insights into how business works, dos and don'ts, and how to motivate people and yourself in your own business.

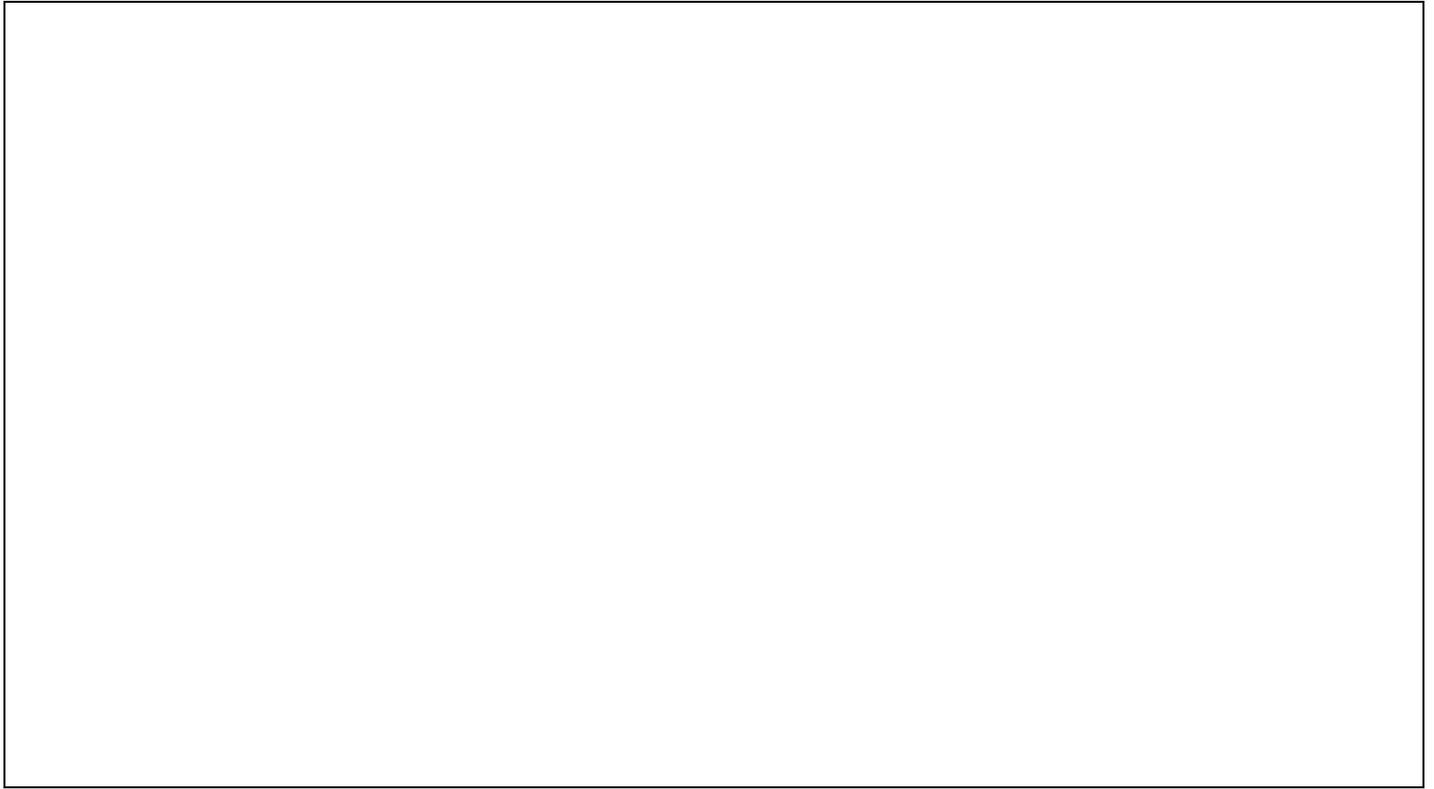
**Got 3 Minutes?**

Please take the online survey to give us your feedback on the North Central LEAD Provincial Conference.

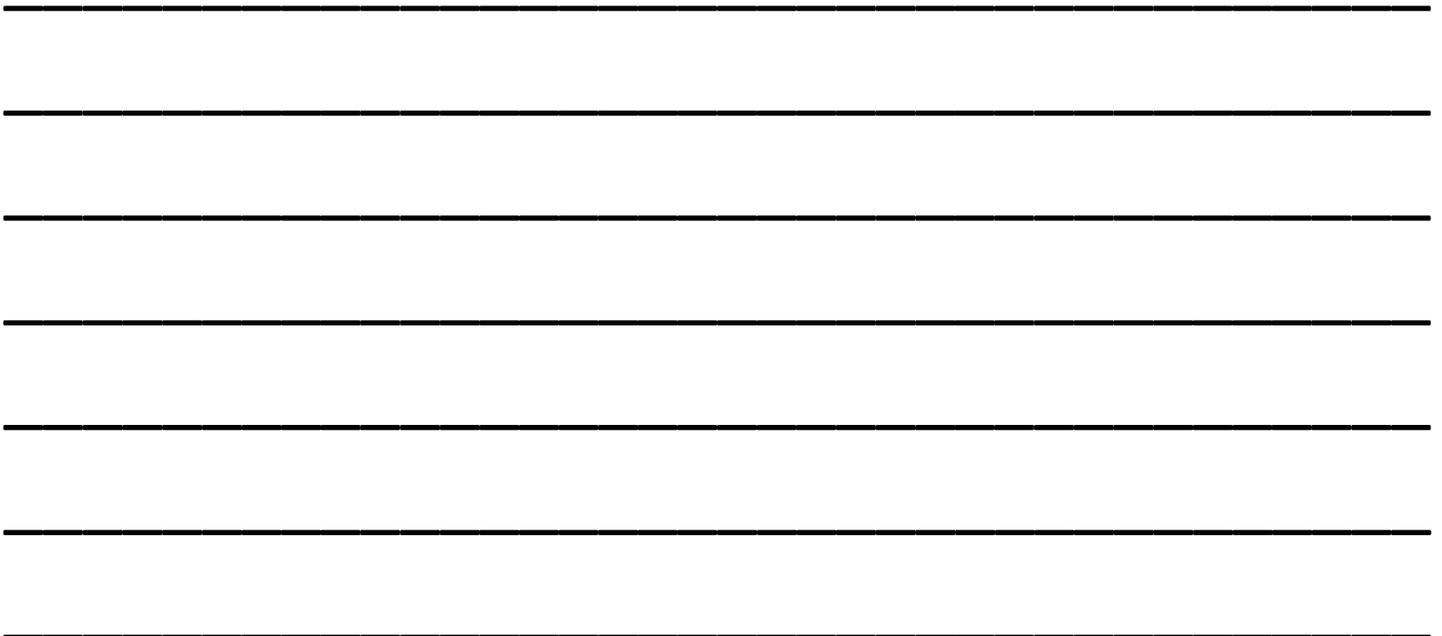
You'll receive an email from Survey Monkey early next week.



People I met:

A large, empty rectangular box with a thin black border, intended for writing a list of people met.

Cool things I learned:

Seven horizontal black lines spaced evenly down the page, intended for writing a list of cool things learned.