



**Delta Sigma Pi Fraternity**  
 North Central LEAD Provincial Conference and  
 Council Meeting – Chicago  
 February 22-24, 2019

**FRIDAY, FEBRUARY 22**

5:00 p.m.-8:30 p.m.	Check-in/Registration with Delta Sigma Pi	Lobby
9:00 p.m.-9:30 p.m.	<b>Provincial Council Delegate Orientation</b> <i>Chapter Presidents or the chapter's elected alternate delegate and Regional Vice Presidents must attend this session to best prepare for Saturday's Provincial Council Meeting.</i>	Salon 9
9:00 p.m.-12:00 a.m.	<b>Game On!</b> Games, fun and networking!	O'Hare Terminal 5

**SATURDAY, FEBRUARY 23**

Early	Breakfast on your own	
7:30 a.m.-8:30 a.m.	Check-in/Registration with Delta Sigma Pi <i>(if you checked in Friday, no need to check-in again)</i>	Grand Foyer
8:00 a.m.-5:00 p.m.	Visit Leadership Foundation, community service, chapter sales, Fraternal Composite Service and other Delta Sigma Pi service and career partners including IES Abroad and more.	Grand Foyer
8:30 a.m.-9:45 a.m.	<b>Welcome &amp; Networking</b> Dream Job Redefined <i>with Mitch Matthews</i> <i>Keynote sponsored by Delta Sigma Pi Leadership Foundation</i>	Grand Ballroom
10:00 a.m.-11:00 a.m.	<b>Breakout Sessions I</b> <ul style="list-style-type: none"> <li>▪ Business with Consistency, Efficiency and Fairness – A Robert's Rules Primer</li> <li>▪ More Than Just a Set of Rules</li> <li>▪ Recruitment Boot Camp</li> <li>▪ Trial or Not to Trial</li> <li>▪ Understanding and Maximizing Your Leadership Style</li> </ul>	Chicago F Chicago E Chicago C Chicago D Salon 9-10
11:15 a.m.-12:15 p.m.	<b>Breakout Sessions II</b> <ul style="list-style-type: none"> <li>▪ Alumni Forum: Stages of Alumni Life – Embracing the Generational Diversity</li> <li>▪ History of Our Ritual <i>(Members Only)</i></li> <li>▪ How to Build a Successful Career</li> <li>▪ Member Education 2.0: Embracing the Intent of Modern Day Pledge Education</li> <li>▪ Punch Worry in the Face</li> </ul>	Chicago F Salon 9-10 Chicago D Chicago E Chicago C
12:15 p.m.	<b>Lunch and Networking</b> (Meal Ticket Required) <i>Meal Served at 12:15 p.m. – Program at 12:50 p.m.</i>	Grand Ballroom
1:45 p.m.	<b>North Central Provincial Council Meeting</b> <i>All Delegates are required to attend</i>	O'Hare Terminal 1-3





## BREAKOUT SESSIONS I

10:00 a.m. – 11:00 a.m.

### **Business with Consistency, Efficiency and Fairness – A Robert's Rules Primer with Amy Briggs** *Chicago F*

Most of us will spend a significant amount of time in meetings where business is discussed and voted on. While the primary focus should be on the business at hand, for many, that focus can be distracted by how the meeting is being run. This session is designed to provide simple, easy to use ways to incorporate basic Robert's Rules to keep the focus on the business at hand in a consistent, efficient and fair way.

### **More Than Just a Set of Rules with Chuck Brown** *Chicago E*

Participants will:

- Be able to summarize Delta Sigma Pi's Risk Management policy in your own words
- Be able to recognize key influencers in your chapter and learn how to leverage relationships with those influencers to affect lasting change
- Be more aware of risk and how to be an advocate for your chapter

### **Recruitment Boot Camp with Jillian Gartner** *Chicago C*

Participants will:

- Be introduced and reminded of long time successful recruiting techniques
- Discuss the product you offer to recruits. Is it well-rounded?
- Participate in group activities to generate new ideas so each participant leaves with five new ideas for recruiting

### **Trial or Not to Trial with Nicole Orlando** *Chicago D*

Participants will:

- Discuss how to avoid trials
- Learn about Delta Sigma Pi's Individual Discipline Policy and how to effectively use it in the chapter
- Take part in a mock trial

### **Understanding and Maximizing Your Leadership Style with Brikken Jensen** *Salon 9-10*

Leadership is a subject that is talked about a lot in the Fraternity, but we don't often enough stop and think about how each of us approaches leadership. How you approach leadership, how you develop your leadership skills, and what kind of leader you want to become are important decisions. This session will ask you to think about those answers and more as we learn together.

# SAVE THE DATE

October 18-19, 2019

Join us for the **Detroit LEAD School!**

For more information visit [dsp.org/LEAD](http://dsp.org/LEAD)



## BREAKOUT SESSIONS II

11:15 a.m. – 12:15 p.m.

### **Alumni Forum: Stages of Alumni Life – Embracing the Generational Diversity with Teresa Schudrowitz**

Chicago F

Participants will discuss:

- Life events affecting alumni and their involvement
- Four-year plan to re-engage alumni
- Alumni outreach by collegiate chapters

### **History of Our Ritual (*Members Only*) with Norm Kromberg**

Salon 9-10

Delta Sigma Pi's Ritual has a rich and varied history. In many ways our Ritual has reflected the society around us and has evolved over the years to address societal and fraternal concerns. This session will take you on a journey to help you better understand the meaning behind some of our Ritual and the journey it has taken over the years.

### **How to Build a Successful Career with Sheila Nielsen, Nielsen Career Consulting**

Chicago D

Participants will:

- Learn the fundamentals to getting your career on the right track and keeping it that way
- Learn the most effective "Keys to Success"
- Learn how to understand your organization, risk-taking and strategic communicating

### **Member Education 2.0: Embracing the Intent of Modern Day Pledge Education with Jodi Schoh and Anna Trenshaw**

Chicago E

Participants will:

- Learn more about pledge risks
- Prepare for major future changes in our pledge program
- Maintain QUALITY in pledging
- Gain a better grasp on what pledging really should be
- Embrace new opportunities for an improved pledging process

### **Punch Worry in the Face with Mitch Matthews**

Chicago C

*Beat fear and live the life of your dreams!*

In this laughter-filled and powerful session, Mitch Matthews introduces participants to a three-step process for beating back worry and stress! Plus, he walks through some enlightening (and mind-blowing) science that helps people to understand what's happening in their brain when they worry, so they can reprogram their thinking and overcome worry once and for all!

Mitch also includes specific strategies for all sorts of worry-inducing situations... from public speaking to job interviews!



**International Business Experiences & Distinction in the Global Marketplace with IES Abroad***Chicago D*

This session will dissect career benefits of international business experiences. It will also inform attendees of ways that students can tell their global experience story to distinguish themselves in their professional lives. International experiences provide unparalleled cross-cultural understanding. But how are these experiences translating into distinction in the global marketplace? This presentation will unpack career benefits of international experiences and provide tools for students to tell their story.

**Ninja-Level Networking with Mitch Matthews***Chicago C*

*Proven and powerful strategies for growing your networks crazy fast... even if you're an introvert!*

We all know we need to network to make our big dreams and goals happen... but how do you do it in a way that is authentic and fun? In this session you'll learn simple but powerful strategies for growing your influence, your connections, your impact and your income!

**The Clock's Ticking – Time Management with Joe Shaver***Chicago E*

We're all guilty of saying "I don't have time to do..." or "if only there were more hours in the day". This session will provide you with solutions to help you manage your time in a more efficient way so that as the clock keeps ticking, you're getting everything accomplished that needs to be done. With professional, school, family and/or community commitments, time management is a must for everyone!

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**BREAKOUT SESSIONS IV****3:00 p.m. – 4:00 p.m.****BUILD IT. SELL IT. SHIP IT. with Mitch Matthews***Chicago C*

The online training world is exploding! There are people who have created “how to” training courses on everything from properly applying make up, to playing the piano to writing best-selling books! And as a result, many have made millions. It’s not easy, but it is possible if you know the right steps.

For example, entrepreneur Mitch Matthews and his team created a niche online training program for life coaches and it’s helped him to reach more people, travel the globe and brought in over a million dollars in revenue. (He did that while only working a few hours a week on the project!)

In this highly-interactive session, Mitch will walk participants through five key elements of creating, marketing and delivering. Participants will be able to use this information to become better marketers and maybe even create a million-dollar program of their own!

**Effective Communication with Thomas LeNoir***Chicago E*

Participants will:

- Understand how communication affects the chapter/workplace
- Review suggestions from corporate consultants on effective communication
- Synthesize thoughts on effective communication

**Social Media & Networking in Your Job Search with Enterprise***Chicago D*

We are surrounded by social media and today we are more “connected” than ever, but are you using those connections to your advantage in your job search? Can your social image help you or hurt you? This workshop will talk about social networking and traditional networking to help you in your job search.

**Got 3 Minutes?**

Please take the online survey to give us your feedback on the North Central LEAD Provincial Conference.

You’ll receive an email from Survey Monkey early next week.



**Join us in Atlanta for the 52<sup>nd</sup> Grand Chapter Congress.  
Be sure to register by March 1 for the Special Registration Rate!**