



Delta Sigma Pi Fraternity
Northeastern LEAD Provincial Conference and
Council Meeting – Buffalo, NY
February 2-4, 2024

The Sessions below focus on the following tracks:

Chapter Operations (CO) Leadership/Professional Development (LD) Personal Development (PD)

**MEETING ROOMS are located on Mezzanine (ML), Second (2) and Lobby Level (LL) Floors
as noted below, next to room assignment.**

FRIDAY, FEBRUARY 2

5:00 p.m. - 8:30 p.m.	Pre-Registered Check-in/ On-site Registration with Delta Sigma Pi	<i>Hotel Lobby Foyer (LL)</i>
5:30 p.m. – 7:00 p.m.	Alumni Mixer Event Area Alumni and Alumni LEAD attendees are welcome to join us for a meet-up mixer. <i>Warm-up drinks and refreshments will be served.</i>	<i>Genesee Public House (2)</i>
8:00 p.m. - 8:30 p.m.	Provincial Council Delegate Orientation <i>Chapter Presidents or the chapter’s elected alternate delegate and Regional Vice Presidents should attend this session to best prepare for Saturday’s Provincial Council Meeting.</i>	<i>Delaware Suites (2)</i>
8:30 p.m. – 11:00 p.m.	Come on down tonight and listen to some upbeat sounds while participating in Team Trivia with your host and brother, DJ Amel Balcita, along with other game night activities. <i>Refreshments served.</i>	<i>Community Corner (LL)</i>

SATURDAY, FEBRUARY 3 ~ THE FUTURE BEGINS WITH US ~

Early	Breakfast on own	
8: 00 a.m. - 8:45 a.m.	Pre-Registered Check-in/ On-Site Registration with Delta Sigma Pi <i>(if you checked on Friday, no need to check-in again)</i>	<i>Grand Ballroom Foyer (ML)</i>
8:00 a.m. - 5:00 p.m.	Visit Leadership Foundation, community service, chapter sales, Fraternal Composite Service, and other Delta Sigma Pi service and career partners.	<i>Pre-function & Sun Garden Foyer (ML)</i>
8:30 a.m. - 9:45 a.m.	Welcome & Networking Unplug to Recharge – Seize the Day Over Seizing Your Phone with Jeff Wozer <i>Keynote sponsored by Delta Sigma Pi Leadership Foundation</i>	<i>Grand Ballroom ABC (ML)</i>
9:45 a.m. - 10:10 a.m.	Meet the Partners and Networking Break	<i>Pre-function & Sun Garden Foyer (ML)</i>



SUNDAY, FEBRUARY 4

Early

Breakfast on own

9:00 a.m.

Northeastern Provincial Council Meeting *(continues if needed)*

Grand E, F, G (ML)

ABOUT THE KEYNOTE: Jeff Wozer



Unplug to Recharge – Seize the Day Over Seizing Your Phone

We can all agree that our electronic devices are amazing. But therein lies the problem – they're too amazing. We cannot remove our eyes from our screens. Consequently, instead of doing, we're viewing, being reactive rather than proactive, treating life like a cheap approximation.

And this, often, comes at the unpardonable expense of family, jobs, grades, goals and even health.

Jeff, through his own screen-distraction struggle, delivers an impactful, motivating and highly entertaining presentation that helps us understand what our goal-vital attentions are up against in a world that views distraction as the new currency.

Having toured nationally for 20-plus years on the comedy club and corporate circuit, performing with the likes of Martin Short, Jim Gaffigan and Brian Regan, Jeff Wozer now pulls back the curtain on digital distraction, helping people, at both work and home, make better decisions with their screen-use time. Through keynotes and breakout sessions his engaging blend of insight and humor educates individuals on digital-balance practices so that they, not their devices, are controlling their attentions and, ultimately, their days.

Jeff's insights, borne from his own screen-struggle story, have inspired audiences at conferences and business meetings across the continent. Some of his clients include the National Recreation and Park Association, Premera Health, BASE, the New York State Correction and Youth Services Association, IMA Financial Group, the Eastern Plains Healthcare Consortium (EPHC) and the Arizona Society of Association Executives, to name a few.



BREAKOUT SESSIONS I

10:10 a.m. – 11:00 a.m.

Alumni Roundtable: What is The Deltasig Experience After College & How to Keep Engaged (CO) with Bart Leonidas & Vito Honey

Join this interactive discussion with current and future alumni Deltasigs to learn about how to start an alumni chapter, get helpful tips to improve your alumni chapter, or develop a better relationship with future alumni via collegiate alumni relations. Find out why Delta Sigma Pi is for life. Bring your ideas, successes, and questions to share!

Artificial Intelligence at Work: Transforming Job Descriptions and Leveling Up Careers (LD) with Travis Brodbeck

Like the transformation driven by the internet, artificial intelligence (AI) is fundamentally reshaping how businesses and organizations operate. The intersection between the AI's analytical prowess and creative potential is the catalyst transforming the workplace. Employers are rushing to hire and train the next generation of professionals equipped with the skills to adeptly harness AI to its maximum potential.

In this session participants will dive into the AI revolution and explore how artificial intelligence is reshaping the workplace and what we can do to adapt to it. Participants will gain hands-on experience with AI, learning to interpret AI output and evaluate the strengths and limitations of various AI products. Additionally, this session will tackle the ethical considerations of responsible AI use and the societal impact of this transformative technology. Upon leaving this session, participants will learn tangible ways to incorporate AI responsibly and effectively in their work, volunteering, and education.

Forget What you think about Trials---Learn about new IDP (CO) with Jen Huynh-Doto

The "Trial Process" you knew has been updated under the Fraternity's Individual Discipline Policy (IDP). This updated policy/process took effect in July 2023. During this session, an overview of chapter requirements under the policy, resources available and best practices for your standards committee. We will also answer your questions and presenters will share some of the lessons learned from appeals and chapter practices observed so far from Fall 2023.

How to Motivate Yourself and Others (PD) with Robert Fosdick

Participants will:

- Understand the psychological and practical strategies for self-motivation.
- Develop an awareness of different motivational techniques for team members.
- Explore methods to inspire and influence others to achieve collective success.

BREAKOUT SESSIONS II

11:10 a.m. - 12:00 p.m.

Emotional Intelligence: An In-Demand Soft Skill (PD) with Angela Coston Jones

Hone your ability to understand and relate to others. In this session, you will learn valuable skills that will help you leverage the human condition to build relationships, business, and more.

History of Delta Sigma Pi's Ritual (CO) with Vito Honey

Delta Sigma Pi's Ritual has a rich and varied history. In many ways our Ritual has reflected the society around us and has evolved over the years to address societal and fraternal concerns. This session will take you on a journey to help you better understand the meaning behind some of our Ritual and the journey it has taken over the years.

MEMBERS ONLY

Brand Development (LD) with Enterprise Partners, Matt Clayton and Carolyn Del Bianco

The presentation will discuss how a personal brand can be developed, expanded, and used in networking and leadership. The presentation will also explore how your personal brand can build upon your communication style.

Your Personal Brand: LinkedIn & Beyond (LD) with Tyrone Newsome

What is your personal brand? How can you leverage LinkedIn and other social media platforms to build yours? These and other questions will be answered, and you will have the opportunity to make changes—in real time—to better leverage your resources to build your personal brand.

BREAKOUT SESSIONS III

1:30 p.m. - 2:20 p.m.

Achieving & Managing Change (LD) with Andrew Bare

Have you ever left a leadership retreat inspired by a new idea for your chapter only to find it would be an uphill battle to implement it? Why is change so difficult? Perhaps you were able to implement the idea, but your vision fell short because the team wasn't as excited about the change as you. Perhaps there wasn't a budget for your new idea. Perhaps your team agreed that it was a good idea, but they just didn't seem motivated to implement it because copying and pasting last year's event would be good enough. This session is designed for leaders who want to be real change agents. You'll learn practical steps to implementing change and will leave this conference with a clear roadmap to make your change stick.

Balance & Blend: Work, Life, and More (PD) with Gail Baumer

Join this session to learn how to balance life outside of work and school.

Globally Linked and Negotiation: How to Thrive and not just Survive in a Global Workforce (PD) with IES Partner, Sydne Cook

What makes an excellent negotiator? Negotiation is an often underdeveloped and underused skill. Learn how to leverage powerful negotiation strategies and tools to grow your career, personal life, and beyond.

What Can Delta Sigma Pi Leadership Foundation Do for You? (CO) with Conchita Dixon

Join this session to learn about how you and/or your chapter can acquire funding for various needs. We'll talk about Chapter Leadership Funds – funds to be used by your chapter for national educational event attendance like LEAD, Grand Chapter Congress and Presidents' Academy – or for local professional development and education events. We'll talk about scholarships available to Deltasigs – dozens of them are available annually totaling more than \$75,000. Learn about raising funds for your chapter with our campaigns such as Founders' Day Challenge and 4/25 Alumni Day Drive.

BREAKOUT SESSIONS IV

2:30 p.m. - 3:45

Chapter Finance Management Best Practices & Discussion Forum (CO) with Jerry Hotwagner

Join this session to engage in interactive discussions and learn about finance best practices from chapters across the country. Bring your own best practices to share too!

Recruiting Best Practices & Discussion Forum (CO) with Allison Moore, Kayla Guyton, Kate O'Brien, and Nathan Reish

Join this session to engage in interactive discussions and learn about recruiting best practices from chapters across the country. Bring your own best practices to share too!

Risk Management Discussion Forum (PD) with Stacy Jordan and the Northeastern Leadership Team

Participants will:

Define and discuss risk management and the components of Delta Sigma Pi's Risk

- Management, Insurance and Conduct Policy
- Review case studies and discuss the types of practices that keep you, your chapter, and the Fraternity safe
- Have questions about risk management answered anonymously or in open forum

Time and Organizational Management (PD) with Dathan Williams, PSA

"Everything is always a fire!"

"We consult so much that work gets stalled!"

"No one is allowed to make decisions around here!"

These are just a few of the common frustrations when organizations are struggling to have well defined roles, responsibilities and systems for prioritizing work. You can make a strategic impact on your organization by introducing tools that help address these common challenges. During this session, we will share key time and organizational management tools that help individuals and teams reduce stress while getting more done!

Got 3 Minutes?

Please take the online survey to give us your feedback on the Northeastern LEAD Provincial Conference.

You'll receive an email from Survey Monkey early next week.

