



Delta Sigma Pi Fraternity
 2026 LEAD Provincial Conference Agenda
March 13-15, 2026 | VIRGINIA BEACH, VA
Connected Leadership: From Intelligence to Influence

The sessions below focus on the following tracks:

*LD - Professional/Leadership Development OP - Fraternity/Chapter Operations
 DD- For District Directors, but open for all to attend*

Meeting Rooms are located on unless indicated.

Sessions and timing can change based on registration or speaker availability.

FRIDAY	
5:00 - 8:00 p.m.	Pre-registered Check-in Registration with Delta Sigma Pi Dinner on Your Own
8:30-11:00 p.m.	Friday Evening Networking Event (Refreshments Served) Meet others from your Region
SATURDAY	
Early	Breakfast on your own
7:30-8:30 a.m.	Pre-registered Check-in/Registration with Delta Sigma Pi <i>(if you checked in on Friday, no need to check-in again)</i>
8:00 a.m.-5:00 p.m.	Visit Tables! Leadership Foundation, community service, merchandise sales, and Delta Sigma Pi career partners throughout the day.
8:30-9:50 a.m.	Welcome & Keynote Keynote and Interactive Activities
9:50-10:00 a.m.	Break
10:00-10:50 a.m.	<u>Breakout Sessions I</u> <ul style="list-style-type: none"> ● Artificial Intelligence at Work (LD) Explore how to identify business challenges where AI improves efficiency, effectiveness, and decision-making. Learn common AI tools, practical use cases, and integration into daily operations while examining ethical and operational risks. Develop responsible AI recommendations that balance technology with human judgment and oversight. ● Mastering the Art of Effective Presentations (LD) Effective presentations are not about perfection, they are about clarity, connection, and confidence. This interactive workshop helps participants identify what makes presentations memorable, practice creative delivery techniques, and apply a simple framework to plan and deliver presentations with impact in academic, professional, and organizational settings.

	<ul style="list-style-type: none"> • Seeing the Big Picture (DD) This session provides volunteers serving in the position of District Director, Assistant District Director, and other Fraternity members with the skills to see the “bigger picture” of the organization. They will learn how starting with why will inspire purpose and, as a result, action. • History of Ritual & Ritual Best Practices (OP) This session will take you on a journey to help you better understand the meaning behind some of our ritual and the journey it has taken over the years 	
10:50-11:00 a.m.	Break	
11:00 -11:50 a.m.	<p>Breakout Sessions II</p> <ul style="list-style-type: none"> ▪ Emotional Intelligence: An In-Demand Soft Skill (LD) Discover the role of emotional intelligence in today’s workplace. Learn practical strategies to build self-awareness, communicate effectively, and lead with empathy. Apply these skills to strengthen relationships, navigate interpersonal dynamics, and enhance professional impact immediately. ▪ Your Personal Brand: LinkedIn & Beyond (LD) What is your personal brand? How can you leverage LinkedIn and other social media platforms to build yours? These and other questions will be answered, and you will have the opportunity to make changes—in real time—to better leverage your resources to build your personal brand. ▪ Leading with Influence (DD) As a leader, it is essential to foster trust, create clarity, and build a shared sense of purpose among the people you support. In this session, participants will explore practical strategies for leading with influence, engage in dialogue around their lived experiences, and practice applying motivational interviewing techniques to strengthen communication, alignment, and impact. ▪ Member Engagement (OP) Member engagement is highly sought after by business and organizational leaders worldwide. But how do you achieve something so intangible? This session offers practical tips for creating a lasting organizational culture through everyday leadership behaviors. 	
11:50 a.m.-12:00 p.m.	Break	
12:00 -1:30 p.m.	<p>Lunch and Networking – Network by meeting someone new! Meal Served at 12:00 p.m. – Program at 12:45 p.m. (Meal Ticket Required)</p>	
1:30-1:40 p.m.	Break	
1:40-2:30 p.m.	<p>Breakout Sessions III</p> <ul style="list-style-type: none"> • Entrepreneurship 101 (LD) Explore the journey from side hustle to startup. Learn how to identify viable business ideas, conduct market research, build a business plan, choose a legal structure, secure funding, and market your product or service while navigating common entrepreneurial challenges. • Achieving and Managing Change (LD) Have you ever left a leadership retreat inspired, only to struggle implementing change? This session equips leaders to become effective change agents. Learn practical strategies to overcome resistance, build buy-in, manage constraints, and create a clear roadmap to turn ideas into lasting, meaningful change. • Inspiring Data-Informed Decisions (DD) This session equips District Directors, Assistant District Directors, and Fraternity volunteers with tools to support data-informed chapter decisions. 	

	Using real, anonymized CMP data, participants will practice identifying patterns, uncovering root causes, and prioritizing opportunities for chapter improvement	
2:30-2:40 p.m.	Break	
2:40-3:30 p.m.	Breakout Sessions IV <ul style="list-style-type: none"> • How to Motivate Yourself and Others (LD) Explore how sustainable motivation begins internally and grows through purpose, clarity, and relationships. Learn how to motivate yourself and create environments where others thrive. Leave with practical tools you can immediately apply in personal, academic, and professional settings. • Balance & Blend: Work, Life, and More (LD) Participants begin by examining why self-care matters for their effectiveness, well-being, and long-term sustainability as leaders. This sets the foundation for understanding balance as a necessity—not a luxury. • DD Open Forum (DD) A collaborative space for District Directors to share experiences, surface challenges, exchange best practices, and strengthen their effectiveness in supporting chapters. 	
3:30-3:40 p.m.	Break	
3:40-4:30 p.m.	Regional Meetings & Chapter COY Recognition <i>All attendees are requested to attend a regional meeting!</i>	
.	Provincial Council Delegate Orientation Chapter Presidents or the chapter's elected alternate delegate and Regional Vice Presidents should attend this session to best prepare for Sunday's Provincial Council Meeting.	
6:15-7:00 p.m.	Networking Reception (Dinner seating opens at 6:45 p.m.)	
7:00- 10:30 p.m.	Dinner, Awards Program & Entertainment <i>-Recognizing Regional and Provincial Collegians of the Year</i> <i>-Leadership Foundation and Alumni Service Recognition</i> <i>-Pearl & Ruby Badge Raffle</i> <i>-Enjoy DJ Entertainment following program</i>	
SUNDAY		
Early	Breakfast on your own	
8:45 – 9:00 a.m.	Provincial Council Check-in	
9:00-10:30 a.m.	Provincial Delegate Orientation & Council Meeting <i>All chapter delegates and Regional Vice Presidents must attend this Council Meeting. All others are encouraged and welcome to attend as non-voting attendees.</i>	