



**Delta Sigma Pi Fraternity**  
**South Central LEAD Provincial Conference and**  
**Council Meeting – Kansas City**  
**February 10-12, 2023**

**The Sessions below focus on the following tracks:**

*Chapter Operations (CO) Leadership/Professional Development (LD) Personal Development (PD)*

**MEETING ROOMS are located on Floors (1) (2) (3) as noted below next to room assignment.**

**FRIDAY, FEBRUARY 10**

5:00 p.m. - 8:30 p.m.	Check-in/Registration with Delta Sigma Pi	<i>Hotel Lobby</i>
8:00 p.m. - 8:30 p.m.	<p><b>Provincial Council Delegate Orientation</b>  <i>Chapter Presidents or the chapter's elected alternate delegate and Regional Vice Presidents should attend this session to best prepare for Sunday's Provincial Council Meeting.</i></p>	<i>Plaza 1 (3)</i>
8:30 p.m.	<p><b>The Powers of the Mind – Comedy Hypnosis Show</b>            Fascinating, dramatic and unforgettable are the words most often chosen by attendees across the U.S. and Canada to describe <i>"The Powers of the Mind"</i> comedy hypnosis stage show by Brian Powers.</p> <p>Trained in clinical hypnosis, Brian brings his skill to the stage placing volunteers into that always-fascinating hypnotic daydream-like state allowing audience members to witness the power of the mind express itself in a world of imagination! Come see the show that everyone will be talking about.</p> <p>Stay after the show for networking and camaraderie with Deltasigs from all around!</p>	<i>Seville Ballroom (2)</i>



**SATURDAY, FEBRUARY 11**

Early	Breakfast on own	
8: 00 a.m. - 8:45 a.m.	Check-in/Registration with Delta Sigma Pi <i>(if you checked in Friday, no need to check-in again)</i>	<i>Grand Foyer (2)</i>
8:00 a.m. - 5:00 p.m.	Visit Leadership Foundation, community service, chapter sales, Fraternal Composite Service, and other Delta Sigma Pi service and career partners.	<i>Grand Foyer (2)</i>
8:30 a.m. - 9:45 a.m.	<p><b>Welcome &amp; Networking</b>  <b>Exercise Your Leadership with DeMoine Adams</b>  <i>Keynote sponsored by Delta Sigma Pi Leadership Foundation</i></p>	<i>Grand Ballroom (2)</i>
9:45 a.m. - 10:10 a.m.	<b>Meet the Partners and Networking Break</b>	<i>Grand Foyer (2)</i>



10:10 a.m. - 11:00 a.m.	<b>Breakout Sessions I</b> Globally Linked: How to Thrive & Not Just Survive in a Global Workforce (LD) <span style="float: right;">Brookside (1)</span> Money for You and Your Chapter! (CO) <span style="float: right;">Grand Ballroom (2)</span> The Power of Words (LD) <span style="float: right;">Southmoreland (1)</span> Time and Organizational Management (PD) <span style="float: right;">Roanoke (2)</span> Understanding Risk Management (CO) <span style="float: right;">Rockhill (2)</span>
11:00 a.m. - 11:10 a.m.	<b>Networking Break</b>
11:10 a.m.- 12:00 p.m.	<b>Breakout Sessions II</b> All You Need to Know About the New Individual Discipline Policy (CO) <span style="float: right;">Brookside (1)</span> Going Pro in Life (LD) <span style="float: right;">Southmoreland (1)</span> Managing Tough Conversations (PD) <span style="float: right;">Roanoke (2)</span> Member Engagement–Keeping Members Interested and Involved (CO) <span style="float: right;">Westport (2)</span> Recruiting Boot Camp (CO) <span style="float: right;">Rockhill (2)</span>
12:00 p.m. - 1:20 p.m.	<b>Lunch and Networking</b> (Meal Ticket Required) <span style="float: right;">Grand Ballroom (2)</span> <i>Meal Served at 12:00 p.m. – Program at 12:50 p.m.</i>
1:30 p.m.	<b>South Central Provincial Council Meeting</b> <span style="float: right;">Seville Ballroom (2)</span> <i>(Check-in opens at 1:15 p.m.)</i> All chapter delegates and Regional Vice Presidents should attend this Council Meeting. All others encouraged and welcome to attend as non-voting attendees.
1:30 p.m. - 2:20 p.m.	<b>Breakout Sessions III</b> Backpacks to Briefcase (LD) <span style="float: right;">Brookside (1)</span> Defensive Leadership (LD) <span style="float: right;">Southmoreland (1)</span> Facilitating the Pledge Education Program/Planning for Fall (CO) <span style="float: right;">Westport (2)</span>
2:20 p.m. - 2:30 p.m.	<b>Networking Break</b>
2:30 p.m. - 3:20 p.m.	<b>Breakout Sessions IV</b> Chapter Financial Management (CO) <span style="float: right;">Roanoke (2)</span> History of Delta Sigma Pi’s Ritual (Members Only) (CO) <span style="float: right;">Westport (2)</span> Inclusive Leadership (LD) <span style="float: right;">Brookside (1)</span> Stepping Into a Career (PD) <span style="float: right;">Southmoreland (1)</span>
3:20 p.m. - 3:30 p.m.	<b>Networking Break</b>
3:30 p.m. - 4:30 p.m.	<b>Regional Meetings and Chapter COY Recognition</b> <i>All attendees are requested to attend a regional meeting!</i>  Gateway – Southmoreland (1) <span style="float: right;">Southwestern – Westport (2)</span> Gulf South – Roanoke (2) <span style="float: right;">Tornado Alley – Brookside (1)</span> Gulf Western – Rockhill (2) <span style="float: right;">Other Regions – Grand Ballroom (2)</span> Midwestern – Seville Ballroom (2)
6:45 p.m. - 7:30 p.m.	<b>Networking Reception</b> (Dinner Seating opens at 7:15 p.m.) <span style="float: right;">Grand Foyer (2)</span>
7:30 p.m. - Midnight	<b>Dinner &amp; Awards Program</b> <span style="float: right;">Grand Ballroom (2)</span> -Recognizing Regional and Provincial Collegians of the Year -Leadership Foundation and Alumni Service Recognition -Pearl & Ruby Badge Raffle -Entertainment to follow program until Midnight

## SUNDAY, FEBRUARY 12

Early

Breakfast on own

9:00 a.m.

**South Central Provincial Council Meeting** *(continues if needed)*

Seville Ballroom (2)

9:30 a.m. - Noon

**Volunteer Leadership Training and Roundtables**

Rockhill (2)

*Current or aspiring volunteers to volunteer roles such as District Director, Assistant District Director, Regional Vice President, provincial or national committee roles or Board of Directors positions are encouraged to attend to learn more about the roles, share successes and talk about trending topics that may be able to assist with your chapters.*

### ABOUT THE KEYNOTE: DeMoine Adams



#### Exercise Your Leadership

Everyone has leadership, but it must be developed and EXERCISED! "Exercise Your Leadership" will challenge individuals to develop their leadership by modeling leadership standards for others to follow, demonstrating ethical respect, and developing a strong character to have the MUSCLE they need to be resilient leaders.

*DeMoine Adams is originally from Pine Bluff, Arkansas and is a former University of Nebraska standout football player. DeMoine played an instrumental role in helping the Huskers win a Big 12 Conference Championship in 1999 and helped lead the Huskers to the National Championship Rose Bowl in January 2002. He also spent time in the NFL with the Green Bay Packers, Tennessee Titans, and San Francisco 49ers. As a first generation student, DeMoine received his Bachelor's Degree from the University of Nebraska in Political Science with minors in English, History, Communications, Ethnic Studies and African Studies. He went on to receive his Master's*

*degree in Educational Psychology and is currently pursuing his Doctorate degree at the University of Nebraska.*

*DeMoine is currently serving as the CEO for TeamMates Mentoring which was started by co-founders Tom and Nancy Osborne in 1991. DeMoine currently resides in Lincoln, Nebraska and spends his time on the side as a Motivational Speaker. He speaks numerous times each year across the country motivating others to be winners in life through his business called 'The Game Plan – Ready, Set, Perform' which he started in 2011. DeMoine's motto in life is: "Once you see where you're going, then everything you do must correspond with where you're going."*



## BREAKOUT SESSIONS I

10:10 a.m. – 11:00 a.m.

### **Globally Linked: How to Thrive & Not Just Survive in a Global Workforce (LD) with IES**

The pandemic has shown that our world economies are inextricably linked and thus an international experience is a must-have for a savvy business student. We will use the NACE Key Competencies for Career Readiness, as well as other research, to examine how an international experience prepares students for the global workforce.

### **Money for You and Your Chapter! Leadership Foundation Chapter Leadership Funds and Scholarships (CO) with Shane Borden**

The goal of this session is to provide each collegiate chapter with the information, resources and recommendations on ways to raise money for your CLFs. This session will provide you with all of the information you need to know to sign up to be a part of the Founders' Day Challenge and be successful in raising money!

### **The Power of Words (LD) with Brian Powers**

Have you ever thought you may be sabotaging your ability to communicate? Let Brian show you how to create new patterns of behavior that can help drive you forward. By learning about The Power of Words you will learn how to redirect and focus your attention to become a more effective communicator.

### **Time and Organizational Management (PD) with Tricia Bonfrisco**

"Everything is always a fire!"

"We consult so much that work gets stalled!"

"No one is allowed to make decisions around here!"

These are just a few of the common frustrations when organizations are struggling to have well defined roles, responsibilities and systems for prioritizing work. You can make a strategic impact on your organization by introducing tools that help address these common challenges. During this session, we will share key time and organizational management tools that help individuals and teams reduce stress while getting more done!

### **Understanding Risk Management (CO) with Lisa Brown**

Sometimes it's hard to decipher the Delta Sigma Pi Risk Management Policy. When does it apply? When doesn't it? When does a gathering of individuals, where many are brothers, become a Fraternity event? We will walk through the DSP Risk Management Policy as well as how and when it would apply to your event. The secret...it should be considered whenever a gathering of brothers occurs.

## Got 3 Minutes?

Please take the online survey to give us your feedback on the South Central LEAD Provincial Conference.

You'll receive an email from Survey Monkey early next week.



**All You Need to Know About the New Individual Discipline Policy (CO) with Kris McDaniel and Tyler Havens**

In August 2021, the Fraternity Board of Directors approved an update to the Fraternity's Individual Discipline Policy (IDP). This new policy is set to be implemented starting July 1, 2023. The updated policy can be found highlighted in the National Policy and Procedures Manual (Discipline of the Individual).

In this session, the National Standards Committee will share an overview of the upcoming process, drafts of resources and trainings that will be available, and answer questions about the policy and/or processes.

Remember, this new policy doesn't go into effect until July! So we will also take some time to discuss finishing up your academic year while utilizing the current policy.

**Going Pro in Life (LD) with DeMoine Adams**

Are you qualified for the next level? Are you ready and set for a career instead of a job? 'Going Pro in Life' will prepare individuals to have what it takes to be career-ready with the top three characteristics jobs, internships, and employers are seeking from college grads while understanding the difference between one's IQ vs. their EQ.

**Managing Tough Conversations (PD) with Chrissie Rogers**

The ability to handle difficult conversations with others is a necessary skill for any leader. Many leaders get caught in the myth that ignoring a problem will cause it to disappear. However, effective leaders know the value of keeping their own limiting beliefs and emotions in check when addressing tough issues head on. In this session, you'll learn how to do just that.

**Member Engagement—Keeping Members Interested and Involved (CO) with Kaitlynn Kaminski and Kristina Block**

Engagement is highly sought after by business and organizational leaders worldwide. But how do you achieve something so intangible? This session offers practical tips for creating a lasting organizational culture through everyday leadership behaviors.

**Recruiting Boot Camp (CO) with Cody Vasquez**

Participants will:

- Be introduced and reminded of long time successful recruiting techniques
- Discuss the product you offer to recruits. Is it well-rounded?
- Participate in group activities to generate new ideas so each participant leaves with five new ideas for recruiting

**BREAKOUT SESSIONS III****1:30 p.m. - 2:20 p.m.****Backpacks to Briefcase (LD) with Enterprise Holdings**

No more backpacks, sweatshirts and jeans. As you prepare to graduate and transition into the business world you need to understand that your life is going to be VERY different. There are things that can help or hurt you as you embark on your new career. This workshop will discuss time management, dress and grooming and professionalism. We will share career tips and discuss personal finance and share with you 11 things that you didn't learn in college.

**Defensive Leadership (LD) with DeMoine Adams**

The side of leadership most individuals focus on is their position, title, hard work, and their OFFENSE toward achieving goals. But what happens when one faces adversity? How does one overcome discouraging obstacles? How do you keep a positive attitude in the midst of negativity? "Defensive Leadership" will focus on the 'other' side of leadership which requires resilient character, well-being, engaged commitment, and the ability to set aside personal differences to achieve common goals as a team.

**Facilitating the Pledge Education Program/Planning for Fall (CO) with Tyler Havens**

This session will provide tips and tricks for facilitating your chapter's pledge education program, as well as discussing some ways chapters and volunteers have creatively integrated pledges into regular chapter operations.

**BREAKOUT SESSIONS IV****2:30 p.m. - 3:20 p.m.****Chapter Financial Management (CO) with Jodi Schoh**

Budgeting and chapter finance can be a tricky thing. There are a variety of expenses chapters include in their operations. Some are necessary, others make for a more enjoyable chapter experience. There are also a variety of ways a chapter can find some income, even if restricted, in places they may not normally look. Even restricted dollars will free up previously budgeted dollars to be reallocated in different areas. Join us as we spend time identifying chapter expenses that may or may not have been previously considered, how to pay for them, as well as idea generation for fundraisers.

**History of Delta Sigma Pi's Ritual (CO) with Norm Kromberg**

Delta Sigma Pi's Ritual has a rich and varied history. In many ways our Ritual has reflected the society around us and has evolved over the years to address societal and fraternal concerns. This session will take you on a journey to help you better understand the meaning behind some of our Ritual and the journey it has taken over the years.

**MEMBERS ONLY****Inclusive Leadership (LD) with Jermaine Jamison**

Let's focus on the distinction between leader and leadership while highlighting inclusive leaders' traits, characteristics, and behaviors. The session will also challenge you to identify how your lived experiences impact your view of leadership and diversity.

**Stepping Into a Career (PD) with Rocket Companies**

Through your involvement on campus and with Delta Sigma Pi, you are acquiring skills that will help you launch your career. We will build upon all that you have learned so far and discuss ways to showcase those competencies, gain new skills, and make connections that will help you step into your ideal career.