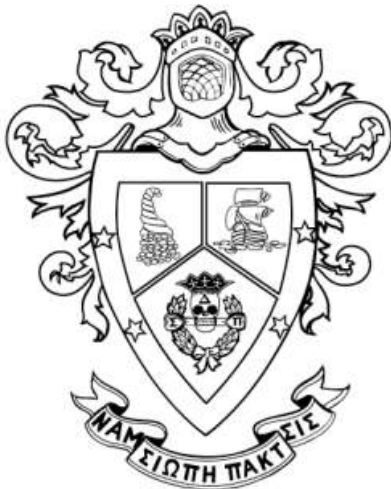


OFFICIAL REPORTS



53rd Grand Chapter Congress
Virtual



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53RD GRAND CHAPTER CONGRESS
OFFICIAL REPORTS

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**Report to the Grand Chapter
Grand President
2019-2021 Biennium
Tricia Smith**

Overview

It is hard to imagine it's been two years since we left Grand Chapter Congress in Atlanta! And that we have spent most of it talking and meeting each other via zoom.

To say that the past year and a half has been unprecedented would be an understatement. In March 2020, our chapters, leaders, and members were thrust into situations that forced us to think outside the box, to enact quickly, and to respond effectively. We came through the past year with lessons learned, improved operations, and a stronger resolve of the bonds of brotherhood.

The Board of Directors' development of a COVID Environmental Task Force in the spring and summer of 2020 created the opportunity for us to bring together seasoned alumni, collegiate members, faculty advisors, current volunteer leaders, and staff to review how our operations and chapters would be impacted by virtual and social distancing requirements and make recommendations to the board of directors. Most of those recommendations were implemented in August 2020, to be carried out thru the 2020-2021 term year. I am also proud and humbled to share that our Fraternity had entered this year financially and operationally strong, and we ended this fiscal year financially and operationally strong despite the pandemic. You'll find additional details in the Vice President of Finance report, and other financial reports, on the sound financial position we ended the year with due to the diligent oversight of staff and volunteers.

Through all of this, we continued to strive to support our operations and initiatives, and achieving the goals outlined in our Strategic Priorities. In this report, I've outlined some of those initiatives. In other reports you'll find additional successes and initiatives of the past biennium. One of those initiatives was the development of the Pilot COY Committee program, led by our sitting National Collegian's of the Year and representing volunteer collegiate members across each province. This pilot committee was formed to provide direct collegiate feedback back to the board of directors on various topics and recommendations we review throughout the year.

There is no question that this biennium has been unlike any we have ever experienced before. But what has always remained the same is the dedication and resiliency of our members, our volunteer leaders who continue to lead by example, and our Central Office staff who provide unwavering support and drive to the continued success of Delta Sigma Pi.

Presidents' Academy

A continued success through the pandemic was the 3rd year of Delta Sigma Pi's Presidents' Academy. Presidents' Academy was developed three years ago to support our priority of education, with a focus on education for our members to stand out on their campus and in their community, to develop their leadership ability. We knew improvement of our chapter leaders will lead to smoother chapter operations, enhanced brand on campus and in the community, and a reduction in member attrition and

organizational risk, as well as increased leader engagement. This has been proven with several attendees becoming National Collegian of the Year, and others joining the national volunteer leadership team or Central Office staff. In this time of constant transition, conflict, and change, that leadership is needed now more than it ever was before.

Due to the pandemic, the award-winning program was transitioned to a virtual format this year so that attendees could receive the same quality education and connect and share with other Chapter President's across the country. This year attendees also heard from Brother Elliot Ferguson and Brother Piotr Jakubowski on their career experiences and successes, and Brother Jeff Zych on how to build and lead successful teams

Pledge Education Program

One of the biggest changes implemented in the past year, was the enhanced pledge education program launched in Fall 2020. Over the course of four years, the Board of Directors engaged a series of task forces to review the purpose and goals of our pledge education program. These task forces were led by National Collegians of the Year, key Fraternity leaders and highly engaged collegiate members. Additional collegiate voices were heard through dialogue at LEAD events, and surveys from over 3,000 collegiate members and pledges. The task forces concluded there was a need and desire for a new kind of Pledge Education that enhances the chapter, not just the pledges, and focuses on making pledges the best lifelong Fraternity members possible. Pledge education should not just make the pledges better, but should make Delta Sigma Pi better. This feedback was translated into a proposed policy that the task force presented to and approved by the Board of Directors in August 2019.

Ensuring a supportive and inclusive environment for all organizational members, including pledges and prospective members, is extremely important to Delta Sigma Pi. In order to continue to direct our own future as an organization, we must continuously evaluate our processes and ensure that we are not only creating an environment that defines us as Deltasigs, but is also compliant with the universities that allow us on their campus, and the states in which we reside.

The enhanced program was implemented at a critical time when most of the country, and campuses, were only engaging virtually, and creates a better alignment of pledges with members, education of our history and purpose, and integration of pledges into the values of membership and our brotherhood from the beginning. Over the past two semesters, chapters and volunteer leaders have provided additional feedback and dialogue on the implementation process, which will help us as we continue to evaluate how to improve our programs to support strong chapters and members.

Initiation Changes

At the 2019 Grand Chapter Congress, a recommendation had been put forth to combine Part 1 and 2 of Initiation, with the goal to maintain a ritual ceremony that doesn't change the purpose of our organization but does remove concerns of hazing within our ritual practices and ensures they follow Delta Sigma Pi's Risk Management policy and any requirements by the colleges and university campuses where our chapters reside.

The concern of hazing and intimidation within our ritual is not a new topic to Delta Sigma Pi. Our fraternity's ritual initiation has been under review and discussion at Grand Chapter Congress for many years, due to concerns of hazing and potential violations of Delta Sigma Pi and/or campus risk management policies. During the 2019 Grand Chapter Congress, the board of directors heard our members and the importance of people-oriented programs that provided inclusivity and support. We also heard concerning commentary on how brothers felt that utilizing an oral examination within ritual helped create better brothers and/or professionals, and concern from chapters who would potentially close due to not being able to use our initiation in its current structure on their campus.

The recommendation put forth did not pass at the 2019 Grand Chapter Congress. With the information provided to the board of directors during that meeting, and to respect the will of the council, the board of directors took over a month to gather additional information and to carefully consider membership feedback, including a notice from a university official that their chapter will no longer be allowed to operate, and recommendations from our attorney that our ritual needs to follow our own risk management policy. As the board reviewed the information presented, the most important consideration was the legal, financial, and reputational exposure to Delta Sigma Pi presented by what was considered Part I. It was at this point that the board of directors discussed utilizing their ability to implement the single initiation ceremony that eliminated the specific areas of concern yet maintained the pieces of our ritual that has not changed over the years.

Ultimately, the Board found a conflict between these goals and decided that, despite the desires of some of the delegates, the risk to the Fraternity of continued non-compliance was unacceptable. The Board voted unanimously to change the Ritual.

This change does not negate the importance of chapters reviewing and voting on legislation at provincial council meetings or Grand Chapter Congress. It instead is an indication of the seriousness of this issue for the sustainability of the Fraternity. This congress thus will be presented with the opportunity to provide their voice in accepting these amendments' permanent adoption.

Diversity, Equity and Inclusion

The discussion of diversity, equity, and inclusion is not new to Delta Sigma Pi or our Board of Directors. Last summer, while the organization adjusted to how we could operate in a pandemic environment, we also recognized the need to put additional focus on diversity, equity, and inclusion and the experiences of our own members. Our Board of Directors started looking at how we can support our members today, and implemented recommendations to implement DEI Training in our chapters and throughout our organization. The Leadership Foundation subsequently created a fund specific for Diversity, Equity, and Inclusion training within Delta Sigma Pi.

After working on several recommendations to take initial steps toward change, the Board of Directors agreed that the best way to start creating long term change was to develop a DEI Task Force comprised of a variety of members based on their professional and fraternal experiences. This diverse group of Deltasigs hit the ground running with discussions on how to improve Fraternity initiatives by identifying short term and long-term goals. While the work of this task force will continue into the next biennium, they have already submitted a recommendation to the board to address a concern directly raised by

chapters to better support incoming members, and transition the question asking new prospects for gender to asking for pronouns within the online recruitment profile. This recommendation was passed by the Board of Directors and will be implemented for the Fall 2021 term.

Strategic Priorities

When the Board of Directors established our Strategic Priorities back in 2016, they created a long-term organizational development plan. Over the past four years, the Board of Directors and staff worked to set a direct path to achieving those priorities, with a framework to identify areas of progress towards our vision. In looking at that framework, we have updated policies, best practices, increased and reorganized our staff, and enhanced our volunteer structure to set us up for success not just for today, but well into the future. And as we look at achieving the Strategic Priorities established for the next 5 years, we will be able to build on the work that has already been done.

The past two years, we continued to work and build foundations to directly achieve the goals set in our strategic priorities. As we review the progress made in the past 5 years, we should not only measure our successes within the goals accomplished, but we should also be proud of the organizational changes that were implemented to both support those goals and help ensure our organization continues to operate successfully well into the future. Details on these changes and successes are outlined in more detail in both staff and committee reports.

This past year, led by our National Organizational Development Committee Chair, Lisa Brown, and Chief Operations Officer, Jeremy Levine, the board of directors, staff, and national volunteers and members held one-on-one review meetings and brainstorming sessions, to help bring to the board of directors a set of strategic priorities for 2021-2026. During this process, we also discussed our organizations governance structure and its effectiveness in transitioning within a virtual environment, how we can be more transparent to our members to ensure our members voices feel heard within our structure, and how to ensure organizations messaging is better received by our various audiences.

As we prepare to close out the 2016-2021 set of strategic priorities, the Board of Directors reviewed the culmination of the feedback and suggestions received, and at our March meeting approved the new priorities established for 2021-2026 as outlined further in the report.

Staff Changes

As part of our ongoing work in establishing a staff structure to support accomplishing the goals of the fraternity, there have been many updates and additions made to our Central Office staff. Over the past two years, we celebrated retirements, new hires, and well-deserved promotions.

Our Central Office staff continue to lead the charge in supporting our members, Board of Directors, volunteer leaders, and chapters. In the past few months, we welcomed 3 new staff members, and celebrated the transition of our Executive Director of 26 years, Bill Schilling, to his new role as Executive Vice President of the Leadership Foundation. This transition is part of a planned process in anticipation of Bill's desired retirement from staff on September 30, 2022.

With Bill's continued service with Central Office Staff, we ensure a smooth transition within our Leadership Foundation and Delta Sigma Pi operations, while also providing Bill the opportunity to strengthen and build on the Leadership Foundation priorities set in the past several years.

As part of this transition, Jeremy Levine's appointment to Interim Executive Director, ensures a smooth and successful transition and consistency among our operations as we conduct an official search for a permanent Executive Director. A Selection Task Force, with assistance from a recruiting firm, will oversee that search in order to provide our Board of Directors a slate of qualified candidates for the role of Executive Director.

Conclusion

In closing, it has been an honor serving as your Grand President. It has been an amazing opportunity to work with so many talented brothers, and to meet so many brothers who inspire me every day. Thank you to the Central Office staff and our Board of Directors who led with a steady resolve in a challenging couple of years where change was the constant.

I look forward to my next role serving as your Past Grand President on the Board of Directors, and working with our newly elected leaders, Leadership Foundation Trustees, staff, volunteers, and chapter members on all that we will accomplish over the next biennium.

*"The first responsibility of a leader is to define reality. The last is to say thank you.
In between, the leader is a servant." – Max DePree*

**Report to the Grand Chapter
Executive Director
2019-2021 Biennium
William C. Schilling
August 2021**

*"The time to repair the roof is when the sun is shining."
-President John F. Kennedy, 1962 State of the Union Address*

Delta Sigma Pi has a darn good roof! And walls. And best of all, an incredibly strong foundation, built by countless brothers, volunteer leaders and staff, over many decades.

That roof – and the whole structure – *held* during one of the worst storms imaginable. Our Fraternity is in solid shape and ready to meet the challenges presented by the emerging “post-COVID” world!

As we “gather” for the who-would’ve-thunk-it 2021 *virtual* Grand Chapter Congress, we should pause to tip our hats to the brothers who came before us that helped build the infallible organization that is Delta Sigma Pi. That strong base allowed our current leadership – aided by excellent counsel from special COVID Task Forces and Golden Council Brothers – to better make decisions, meeting the needs of collegiate brothers, alumni, leadership, staff, and the organization as a whole during very trying and uncertain times.

As one of my last official acts as your Executive Director, I want to use this opportunity to thank, on behalf of a grateful brotherhood, your 2019-21 Board of Directors and staff.

There have been wars and depressions and disease and uprisings over our history, but never such a direct threat to the very continued existence of campus life and fraternities. That was the case, early in the pandemic (certainly from Ohio and many other parts of the country). Vast unknowns in every direction – professional, fraternal, financial, familial, personal – and potentially life threatening health concerns.

Through it all, your Board, ably lead by GP Tricia Smith, PGP Onuka Ibe, VPF Jodi Schoh (and no small part by COO Jeremy Levine), put the Fraternity at the top of their time and focus considerations. Unlike more normal times, there was no fun travel or events, little time for camaraderie, very few “rewards” and only duty. Duty called, and your Board answered. It was my honor to serve with them through this unprecedented challenge and to play a small role in helping us move forward, “escaping” relatively unscathed compared to many Greek organizations.

All our volunteer brothers, the RVPs, DDs, Foundation Trustees, committee members – rose to the awkward and challenging occasion to help us through. They, and our collegiate leaders, deserve huge kudos for the way – overall – our chapters moved rapidly to virtual recruitment to add new members, the very lifeblood of our great Fraternity. The continuation of Delta Sigma Pi is a direct result of those efforts!

Finally, a special thank you to the current staff team which was thrust into a remote *Twilight Zone* of zooming, day and night, trying to help chapters and leaders and members to cope and advance,

while adjusting to isolated remoteness and a closed Central Office. The chapter services team particularly deserves your eternal fraternal gratitude.

Regarding JFK and our sound roof – the sun has begun to shine again! Let’s redouble our efforts while we enjoy the sunshine. Repair where we need to and keep on building so our future brothers may continue to enjoy the sheltering warmth of our great Fraternity!

Provided below are some key items summarizing the biennium’s primary activities, centered around the strategic priorities established by your Board of Directors. More details are found in the reports authored by the volunteer leadership and auditors.

MEMBERSHIP GROWTH

In 2019-20 we continued with our string of recruiting years over 6,000 initiates. The effects of the pandemic are obvious with our near 1,000 new member decrease last year. Those numbers, however, could have been *extremely worse*. Adaptability and quick action by many chapters to virtual recruitment; and the support of volunteers and staff, lead to this *relative* success in a very challenging environment.

To continue with our priority of growth and expansion, we’re taking advantage of the talents and experience of longtime staffer Dale Clark. Investing more of our resources specifically for growth, Dale will devote the majority of his time to working with colonies and chapters needing recruitment help. Brothers interested in supporting our growth and expansion efforts should contact Dale at dale@dsp.org.

	<u>Initiates</u>	<u>Collegiate Chapters (begin)</u>	<u>Installations</u>	<u>Reactivations</u>	<u>Total Additions</u>	<u>Less Closures</u>	<u>Net</u>	<u>Collegiate Chapters (end)</u>
07-08	4,823	191	+ 3	+ 2	5	- 1	4	= 195
08-09	5,074	195	+ 2	+ 1	3	- 2	1	= 196
09-10	5,165	196	+ 2	+ 2	4	- 0	4	= 200
10-11	5,087	200	+ 3	+ 0	3	- 0	3	= 203
11-12	5,386	203	+3	+1	4	-3	1	= 204
12-13	5,692	204	+5	+3	8	-3	5	= 209
13-14	5,725	209	+3	+0	3	-1	2	= 211
14-15	6,038	211	+3	+2	5	-0	5	= 216
15-16	6,181	216	+6	+1	7	-0	7	=223
16-17	6,186	223	+2	+0	2	-3	-1	=222
17-18	6,283	222	+3	+1	4	-1	3	=225
18-19	6,238	225	+3	+2	5	-4	1	=226
19-20	6,067	226	+1	+1	2	-3	-1	=225
20-21	5,135	225	+3	+0	3	-4	-1	=224

The chapters installed or reactivated* this biennium are below.

19-20

- Alpha Psi*, University of Chicago (Chicago, IL)
- Omega Chi, Drexel University (Philadelphia, PA)

20-21

- Omega Phi, College of Saint Benedict & Saint John's University (Collegeville, MN)
- Omega Upsilon, Providence College (Providence, RI)
- Omega Tau, Northwood University (Midland, MI)

We had 7 closures this biennium: Iota Lambda (Purdue-Fort Wayne), Phi (Southern California), Nu Rho (California-Davis), Lambda Chi (California-Riverside), Xi Sigma (Wingate (NC)), Gamma Theta (Wayne State-Michigan), and Delta Rho (Ferris State (MI)).

Newly promoted Director of Chapter Services Tyler Havens is working hard with our leaders to help us address some of the cultural changes and new opportunities and challenges on campus.

Moving to happier topics, we begin 2021-22 with 295,536 total initiates, 224 active chapters, and 6 colonies. Current colonies are Bowie State University (Bowie, MD), Northern Kentucky University (Highland Heights, KY), University of Minnesota (Duluth, MN), University of Wisconsin (Eau Claire, WI), Washburn University (Topeka, KS), and East Carolina University (Greenville, NC).

We will likely have our 300,000th new member initiated in the coming year. Suitable recognition of our new brother – and the Fraternity as a whole, will be planned!

ALUMNI ENGAGEMENT

Congratulations to our 55 franchised alumni chapters for 2021-22. New chapters are Angelo Concho Valley (TX) and Dayton (OH). This compares with a high 61 last year and is a reasonable result noting the pandemic and no “live” GCC this year. COVID took a toll on the number of alumni chapters with none new in 2020-21 and a loss of eight over the biennium. Chapters have also struggled throughout the pandemic with membership and events, but we are confident they will bounce back even stronger!

In spring 2020, we hosted Alumni Receptions where we welcomed more than 40 brothers and guests in Jacksonville, and over 50 each in Denver and Dallas. The goal of these events was to create a new and different opportunity to engage alumni that may not be interested in our traditional offerings, such as attending LEAD events. Due to COVID-19, additional events have been postponed, but we hope to continue them in the future.

Also in March 2020, we published the newly re-designed DELTASIG magazine, which was awarded second place for Publication Improvement by the Fraternity Communications Association during their 2021 Annual Conference. The recent July issue was suspended to assist with budgetary concerns and allocation of staff resources during staff vacancies – but be on the lookout for the next issue in November.

During the last year, we have focused attention to engaging our recent graduates, with a series of emails sent over a year encouraging them to update their contact information, volunteer, make a gift to the Leadership Foundation and complete a survey. As part of this campaign, we also launched a new volunteer interest form. The more robust form allows for interested brothers to filter through categories (like time commitment and required travel) to find positions that best fit them. If you have interest in volunteering, check it out!

In any fraternal organization, a leading area of alumni engagement is in helping to educate and lead the next generation. Since its inception in 2010, the Certified Deltasig Leader (CDL) program has prepared volunteers for these roles by certifying 645 CDLs and 386 Advanced CDLs. These folks are ready and able to help chapters and colonies in myriad ways. Contact them!

Special thanks to alumni chair Paul Carpinella and the committee, as well as Heather Troyer and other staff members for their efforts to keep our alumni informed and involved. Hiring of new communications staff will allow Heather to focus more time on alumni engagement programming, as increased engagement continues to be an important part of our Strategic Initiatives.

Social media provides vast opportunities to engage, inform and entertain alumni. Growth of our forums:

<u>2017</u>	<u>2019</u>	<u>2021</u>
Facebook Page — 26,882 likes	Facebook Page — 27,978 likes	Facebook Page — 27,995 likes
Instagram — 3,516 followers	Instagram — 5,002 followers	Instagram — 5,997 followers
Twitter — 7,463 followers	Twitter — 7,301 followers	Twitter — 6,798 followers
LinkedIn — 26,869 followers	LinkedIn — 33,116 followers	LinkedIn — 36,695 followers
LinkedIn –The “Official” Delta Sigma Pi Group — 10,422 members	LinkedIn –The “Official” Delta Sigma Pi Group — 11,520 members	LinkedIn –The “Official” Delta Sigma Pi Group — 12,625 members
Pinterest — 206 followers	Pinterest — 224 followers	Pinterest — 233 followers

PASSINGS

With great sadness we note the passing of several Fraternity national leaders and supporters:

Prescott Ashe, Rho (California-Berkeley) 1990 National COY, **Richard Blevins**, Lambda Sigma (Cal State-Fullerton) Golden Council; **Terrell Ford**, Zeta Sigma (Southeastern Louisiana) Golden Council; **John Goering**, Alpha Theta (Cincinnati) 2021 Career Achievement Award Recipient; **Timothy Gover**, Beta Phi (Southern Methodist) 2015 Lifetime Achievement Award Recipient; **Herbert Young**, Beta Xi (Rider) 2005 Distinguished Service Certificate.

All these brothers were lifelong contributors, supporters and friends to many. They, and the many other brothers who also passed away this biennium, will be greatly missed by the Brotherhood!

TECHNOLOGY

In a world where face to face interaction cannot happen, technology becomes the beginning, middle, and end of many of our operations. A success we found in the transition to a “virtual first” operation was the ability to repurpose, expand, and refocus around existing tools. Past decisions, some intentional, many not, allowed us to facilitate and adapt to keep strong in our support and education efforts. All the while, continuing with previously planned investments in our online tools. Major system enhancements over the past biennium include:

- Completion of a total navigation redesign for dsp.org. All content on the site was reviewed and reorganized in hopes of better highlighting the needs of different users.
- Launch of new volunteer interest module, which focuses on engagement through all means, not just official volunteer roles.
- Integration with new learning management system, creating a launch pad to our extensive (and redesigned) educational catalog.

- Integration with mass email system Salesforce Marketing Cloud, allowing for improved tracking of communication engagement (such as opens and clicks).
- Web profile enhancements that allow for more engaging landing pages from emails as well as confirmation after completion of online forms.
- Overhaul of “chapter dashboards” on the Hub. These updated dashboards provide data and action points for chapter officers and the volunteers that support them.

FINANCIAL RESULTS

Despite the worldwide COVID-19 pandemic, the Fraternity remains strong financially and even added to our strategic reserves this biennium. Detailed financial statements (unaudited) are elsewhere in these Official Reports. With sound management and remarkable adaptive recruiting by our chapters, operations yielded a surplus. The booming stock market also provided a very positive impact!

The fledgling Presidents’ Academy is a significant programming cost that continues to be evaluated for long term approaches and funding models. The 2019 inaugural event was funded (by design) with a large anonymous Leadership Foundation gift aimed at that purpose. The 2021 and 2022 Academies will be virtual and much less costly overall; funded through operating revenues and existing strategic reserves. Relatively new Foundation initiatives (particularly Chapter Leadership Funds) are targeted to help fund future Academies, possibly augmented with some individual chapter fees. All approaches are being considered as the program evolves. Strong arguments are made for some chapter-based fee to encourage accountability and “buy in”.

Affinity relationships remain a significant source of funding for the Fraternity, although growth in the program has slowed over the past year, especially as corporate budgets were cut back. Most notable is our long term supporter GEICO, which has consistently helped thousands of brothers annually save money on car insurance as well as rental, homeowners, and others, as well as our licensing program which despite significant financial returns still has plenty of room to grow. As is the case with most of our partnerships, the benefits of the licensing program are more than just financial. The trademark controls provided have not only improved legal protection of our marks, but helped to shift the way our marks are used and the branding surrounding our organizational reputation. Be sure to check [DSP.org/Partners](https://dsp.org/Partners) often for a full list of partnerships and benefits, including career opportunities, travel discounts, and more. Our offerings are ever evolving, and we would be thrilled to count your company amongst them. Our partnership program continues to be managed by Golden Council member Chuck Brown.

For more information on becoming a partner, please visit dsp.org/BecomeAPartner or email chuck@dsp.org. Our many partnerships result in direct benefits to our members, as well as to Delta Sigma Pi and its overall financial health -- helping keep dues and fees to collegians as low as possible.

As mentioned above, the Delta Sigma Pi Leadership Foundation continues to provide strong support with the goal of proactively raising significantly more funding to support Delta Sigma Pi and our members. As it is a separate legal entity from the Fraternity, Foundation activities are addressed in a separate document in the Official Reports. To help clarify our relationship, the Leadership Foundation acquires its funds through tax deductible donations and investment returns; while the Fraternity’s “National Endowment Fund” or NEF (a “savings account” within the Fraternity) was built with “surplus” operating dollars of the Fraternity, as well as investment returns. It was set up years ago by forward thinking brothers. The Fraternity has now

accumulated significant strategic reserves (beyond the NEF “core” holdings), which are judiciously being used to achieve our strategic priorities. Large investments in member engagement and support programs exemplify just that. Dollars spent in these areas impact all our priorities: member education, engagement, growth and our organizational excellence! Of great significance it was the existence and potential reliance on our strong reserves that helped enable the Board to make various operating decisions over the past 18 months that other fraternal groups could not. Some of these decisions helped us to *avoid tapping into* any reserves during the pandemic even while eliminating or reducing various student costs during the crisis.

The Leadership Foundation’s assets also continue to grow. Additional staffing to advance the many new Foundation initiatives has been added. Educational grants and other costs have been increased accordingly, by mutual agreement of the two Boards. We expect even more fundraising success to come! You can help by joining the many brothers supporting the Fraternity through gifts to the Leadership Foundation. And a hearty THANK YOU to all who are already donors!

CENTRAL OFFICE STAFF

Delta Sigma Pi and the Delta Sigma Pi Leadership Foundation remain fortunate to retain the services of an extremely talented and dedicated staff. Current employees and titles include:

- Cheryl Campbell, Finance and Administration Specialist
- Dale Clark, Senior Director of Membership Growth and Expansion
- Jessica Cole – Communications Coordinator
- Sara Erl, Educational and Leadership Consultant
- Jasmin Flores, Senior Consultant for Chapter Development
- Shanda Gray, Associate Executive Director: Education and Events
- Teresa Hatfield, Registration and Administrative Coordinator
- Tyler Havens, Director of Chapter Services
- Brittany Kyger, Executive Assistant - Foundation
- Jeremy Levine, Interim Executive Director
- Aaron Rivera, Educational and Leadership Consultant
- Greg Rush – Communications Coordinator
- Bill Schilling, Executive Vice President, Leadership Foundation
- Marissa Smith, Executive Assistant - Fraternity
- Haley Spellman, Membership Services Coordinator
- Jeanna Tipton, Senior Director of Finance and Administration
- Jeanine Triplett, Associate Executive Vice President, Leadership Foundation
- Heather Troyer, Senior Director of Member Engagement

Significant changes took place in the Central Office this biennium, some were pandemic related and some planned to address evolving societal and academia-related environments. As we continue to adapt to address strategic priorities and move the Fraternity forward, the following are staff changes taking advantage of existing and new resources.

- Bill Schilling left his post as Executive Director after over 26 years of service in the position. As he transitions toward retirement he will spend time in the recently vacated role of Executive Vice President – Leadership Foundation to pick up where Tyler Wash left off and assist Jeanine Triplett’s onboarding.

- Jeremy Levine will serve as Interim Executive Director for the time being while the Board searches for a replacement for Bill Schilling. Jeremy has been on staff for 11 years serving in a variety of positions, most recently as Chief Operating Officer.
- Tyler Wash, former Leadership Foundation Executive Vice President left DSP to pursue his career elsewhere after three years of service on staff.
- Jeanine Triplett was hired as Associate Executive Vice President and will be taking over responsibility on the Leadership Foundation side as well as heading the newly expanded Communications Department for the time being.
- Megan Allen ended her service as Communications Specialist to pursue her career elsewhere in February 2021 after more than four years on staff. To supplement our communications team after her departure, Jessica Cole and Greg Rush joined staff in the new roles of Communications Coordinators.
- Jeanna Tipton was promoted to Senior Director of Finance and Administration.
- Tyler Havens was promoted to Director of Chapter Services, overseeing our Educational and Leadership Consultants, CMP and discipline issues.
- Chelsey Fix and Haley Spellman completed terms as ELCs. Chelsey is pursuing her career elsewhere, but Haley remains on staff in a new role as Membership Services Specialist.
- Sara Erl and Aaron Rivera were hired as new Educational and Leadership Consultants with Jasmin Flores remaining on staff as Senior Consultant for Chapter Services.
- Brittany Kyger was promoted to Executive Assistant-Foundation and will concentrate her work to exclusively serve the Leadership Foundation.
- Marissa Smith was promoted to Executive Assistant-Fraternity and will be adding Central Office network/infrastructure technical support to her ever growing list of responsibilities.
- Kristin Marks, former part time Administrative Assistant left DSP to pursue her career elsewhere after nearly ten years of service on and off as staff since 1998.

Significant Staff Anniversaries:

- Bill Schilling celebrated 25 years in April 2020.
- Jeremy Levine celebrated 10 years in June 2020.
- Brittany Kyger celebrated 5 years in July 2021.

The past few years have seen significant shifts in structure and responsibility of staffers as we continue to adjust to meet the needs of the Fraternity. One thing remaining throughout all changes, shifts, and reorganizations: your Central Office staff remains strong, willing, and able to serve you the best way possible. They deserve your thanks, support, and appreciation.

CENTRAL OFFICE FACILITY

The office in Oxford continues to admirably meet our needs, even as those needs evolve. While the office water cooler has been a bit quieter over the past 18 months with much of the staff still mostly working remotely, the office has begun to come back to life as more staff increase their time spent on Campus Avenue.

As all businesses reassess what it means to be “in the office” in a post-pandemic world, the Central Office is no different. We have invested in tools and systems that will aide in facilitating a hybrid work environment, and anticipate further investments in the months to come. While we do anticipate increased time spent at the Central Office by staff, all plans being discussed include an increase in flexibility to work from afar, including recent hires of additional full time remote staff.

The “Building on Brotherhood” engraved brick sales campaign continues and we are optimistic many more chapters and bothers will join in. EVERY chapter SHOULD be represented in this endeavor. *Please* take a leadership role to see that *your* chapter is included. Go to www.dsp.org, choose National Headquarters in the “Find Us” section under the “About” tab and click on “Purchase a Brick” for details).

MEMBER EDUCATION

Enhanced personal/professional development and member/leader training are among our stated priorities. In the past biennium, significant new educational development was noted as follows:

- Pledge Education Program online modules – a way to standardize pledge education among all pledges with professionally developed educational modules to learn about Delta Sigma Pi. Supplemented with the Pledge Education Program for VPPE Guide – the training for pledges has become more professional and consistent.
- New Collegiate Chapter Officer modules – online presentations for all collegiate officers to watch once elected (and/or prior to election) to learn more about their role and duties of the position.
- Certified Deltasig Leader (CDL) – professionally designed presentations for Tier 1 and Tier 2 certification to help Deltasigs become better volunteer leaders. If you’re not yet a CDL – go check it out!
- Deltasig University – 24-7 online access to more than 100 presentations and webinars on personal, professional and leadership development topics, as well as a plethora of operational topics for collegians and alumni.
 - Webinar Series – weekly live webinars on topics for all Deltasigs – operational as well as personal/professional/leadership development, presented by various experts on the topics. Most all webinars are recorded and made available in Deltasig University too.
- Candidate and New Leader training – virtual training for candidates leading up to this Congress and significant amounts of post GCC virtual training and tool kits for the newly elected leaders ready to roll once GCC is complete this year.

Enhancements and rewriting of programs and delivery for LEAD School, LEAD Provincial Conferences and Council Meetings, National Volunteer Leadership Retreat, award winning Presidents’ Academy, Volunteer Training Workshops and Grand Chapter Congress have a been a big focus with all being virtual since spring 2020.

Along with Associate Executive Director: Education and Events Shanda Gray, thanks to Professional Development Committee Chair Jillian Gartner (and Lisa Brown before her) for leading successful efforts in many of these areas. Thanks also to the numerous volunteers who offered time and talents for their efforts in the development of the Pledge Educational Program modules. It is volunteers such as this, and donors supporting programs like those listed here, that make our Fraternity stronger, more professional and thriving more each day!

<u>2020-21 LEAD SCHOOLS (1,137)</u> 1,137 Virtual Attendees	<u>2020-21 LEAD PROVINCIALS (1,310)</u> 1,310 Virtual Attendees
<u>2019-20 LEAD SCHOOLS (1,263)</u> Detroit (MI) – 10/18-19 (202) Kansas City (MO) – 11/1-2 (342) Lexington (KY) – 11/8-9 (184) Portland (OR) – 10/25-26 (305) Syracuse (NY) – 10/11-12 (230)	<u>2019-20 LEAD PROVINCIALS (2,921)</u> Coralville (IA) – 2/21-23 (296) Baltimore (MD) – 2/7-9 (415) Dallas (TX) – 3/6-8 (338) Jacksonville (TN) – 1/31-2/2 (270) Denver (CO) – 2/28-3/1 (465)
<u>2018-19 LEAD SCHOOLS (1,538)</u> Birmingham (AL) – 10/5-6 (241) Minneapolis (MN) – 10/12-13 (274) Dallas (TX) – 10/19-20 (409) Cleveland (OH) – 10/26-27 (326) Albuquerque (NM) – 11/2-3 (288)	<u>2018-19 LEAD PROVINCIALS (2,165)</u> Philadelphia (PA) – 2/8-10 (525) Irvine (CA) – 2/15-17 (521) Chicago (IL) – 2/22-24 (465) Atlanta (GA) – 3/1-3 (356) Baton Rouge (LA) – 3/8-10 (298)
<u>2017-18 LEAD SCHOOLS (1,209)</u> Myrtle Beach (SC) – 10/6-7 (244) Cincinnati (OH) – 10/13-14 (313) Tulsa (OK) – 10/20-21 (152) Omaha (NE) – 10/27-28 (198) Sacramento (CA) – 11/3-4 (311)	<u>2017-18 LEAD PROVINCIALS (2,219)</u> Boston (MA) – 2/9-11 (542) Milwaukee (WI) – 2/16-18 (434) Charlotte (NC) – 2/23-25 (355) San Diego (CA) – 3/2-4 (646) St. Louis (MO) – 3/9-11 (242)
<u>2016-17 LEAD SCHOOLS (1,793)</u> Grand Rapids (MI) - 10/7-8 (224) Jacksonville (FL) LEAD - 10/14-15 (300) Overland Park (KS) - 10/21-22 (216) Denver - 10/28-29 (631) Syracuse (NY)- 11/4-5 (422)	<u>2016-17 PROVINCIALS (1,975)</u> Seattle – 2/3-5 (485) Pittsburgh – 2/10-12 (410) Atlanta – 2/17-19 (360) Chicago 2/24-26 (451) Houston 3/3-5 (269)

COLLEGIAN OF THE YEAR

Our Collegians of the Year continue to serve well in helping to lead the Fraternity. Cody Vasquez joined the Board of Directors as the 2020 representative. At the close of this convention, the term of 2019 honoree Kristen Wilhelm will expire and the term of 2021 designee Brennen Feder will begin. It has been a pleasure to work with these young leaders who deserve our thanks and congratulations.

CONCLUSION

Change is inevitable and natural, but adaptation and evolution are healthy. For an organization like ours, rooted in history and tradition, change can be hard. Delta Sigma Pi has persevered and prospered for well over a century because it adapted and adjusted when the time was right – sometimes reluctantly. Our resilience has been a function of leadership through the decades, spearheaded by dedicated brothers serving as Grand

President and board members. Brothers who took bold action when it was needed to address the challenges and opportunities that societal shifts and changing campus dynamics required.

Our best days are still to come, with leadership from brothers who are ready to learn from our past and prepare for our future!

Thank you for allowing me the honor of serving as your Executive Director. (Starting before there was email or the internet! Talk about managing CHANGE!!) I will always remember and appreciate the many kindnesses shown, support given, and friendships made. It has been a privilege. I greatly look forward to continuing my fraternal service in the role of Leadership Foundation EVP in the coming months. Please consider helping me to achieve great success in those endeavors!

*“The secret of change is to focus all of your energy,
not on fighting the old, but on building the new.”*

—Socrates

**Report to the Grand Chapter
Biennium 2019 - 2020
Vice President – Finance
Jodi Schoh**

It has been an honor to serve as your Vice President of Finance this past biennium. Although much of this biennium was not what any of us expected. I am proud of how the brothers, the staff at the Central Office and the Fraternity preserved through all the challenges.

Overall, the Fraternity remained financially strong and this biennium we continued to build cash reserves. Our investments remain sound and add an important additional income source for us. Please refer to the financial statements for more detailed information. As expected, our Accounts Receivable due from chapters increased at the end of fiscal year 19-20. The staff and volunteer leaders worked with each chapter on their financial situation.

My goals for this position included protecting our financial assets and making the most of our chapter dues and supporting our strategic priorities. As the pandemic brought on challenges, the Board and staff worked diligently to ensure financial stability for now and in the future.

Some of the initiatives we accomplished included:

- For the 2020-2021 fiscal year, reversed the dues increase planned and extended time for chapters to pay dues/initiation fees before late fees assessed. Waived interest on balances due and regalia fees.
- Increased communication with Auditor and full Board of Directors to review the financial statements.
- In depth review of every expense line in the Fraternity budget to reduce expenses whenever possible now and in future years. Finance committee and COVID-19 Task Force finance sub-group both gave input on dues, fees for registrations, etc. to support the operations during the pandemic.
- Refined a multi-year budget, with a plan to use strategic cash reserves to keep our continued service to all chapters as they return to more normal operations.

As we continue to monitor chapter growth and chapter's growth, the Fraternity will be in a good position to adapt as needed.

Thank you for the opportunity to serve in this role. I appreciate the hard work and dedication of the Finance committee and Fraternity staff and I am grateful for our work together as a team. We lead with keeping the fraternity members in the forefront while keeping in mind the financial impact for long term sustainability.

**Report to the Grand Chapter
2019-2021
North Central Province
Provincial Vice President – Cory Stopka**

“Talent wins games, but teamwork and intelligence wins championships.” - Michael Jordan

Provincial Team

Regional Vice Presidents

- Jessica Anderson, Central
- Nicole Orlando, Great Lakes
- Jody Dierickx, Great Plains
- Anna Trenshaw, Huron
- Brikken Jensen, North Central

Provincial Chairs

- Biyanka Shah, Professional Development
- Molly Rae, Community Service
- Danielle Gohman, Awards
- Gail Baumer, Alumni Development
- Rebecca Wells and Kira Osterdale, Marketing & Communications

2019-2021 Biennium Goals

These goals were developed by myself and all the RVPs of the province to be completed by the end of the 19-21 biennium. Note that all of these have been significantly impacted by COVID-19.

- *Cultivate Future Leaders* (Strategic Priority: Member Engagement) – Identify and talk to at least 110 future leaders in the biennium (10% increase from previous biennium) & “re-engage” at least 30% of those identified as future leaders from 17-19 biennium.

Progress: Partially Met

82 new future leaders have been identified and 59 (57%) of previous biennium brothers identified have been re-engaged.

The current provincial leadership team is building the bench. The bench includes collegiate brothers, recent graduates, and alumni members previously not identified or looking to re-engage. We are looking for a variety of leaders to be future elected leaders, appointed to positions or committees, facilitate at national or regional events, help local chapters where they reside, help remotely, focus on a specialty skill, or any other opportunity that can provide

benefit including supporting the Leadership Foundation. We partially accomplished this goal through personal interactions, intentionally seeking out individuals, and providing training or resources such as Volunteer Leadership Training (VLT) and Certified Deltasig Leader (CDL) programs. We've held two VLT trainings this biennium, have 61% (+14% since 2017) of our DDs that are at least Tier 1 CDL, and a DD appointed to each chapter and colony.

During our monthly Zoom provincial team meetings I have had multiple RVPs take on the responsibility of planning and running some of our meetings, taking notes and being responsible for monthly follow-ups, and developing tools to help accomplish our provincial goals. RVP Anna Trenshaw is working on a dashboard for our monthly goals in conjunction with the help of other RVPs.

We have been able to further engage our brothers with virtual meetings. These are highly valuable interactions as they build trust and rapport, identify areas for improvement, and confirm that we have been able to create communication during times of uncertainty in a respectful way. The virtual environment has opened avenues for communication not otherwise available, but has also proved difficult to develop some of the more informal relationships that come with in-person visits.

Following a Presidents' Academy follow-up session we had multiple collegiate members and a chapter advisor express a desire to take the lead to facilitate helping create the new normal with the Fall semester. RVP Jody Dierickx is helping that follow-through.

- *Expansion* (Strategic Priority: Membership Growth) – Reactivate or Install at Least 2 New Collegiate Chapters & Add 1 New Colony*

Progress: Met

Three chapters have been reactivated or installed at University of Chicago, St. Bens/St. Johns (MN), and Northwood (MI). Two current colonies are active at Minnesota-Duluth and Wisconsin-Eau Claire.

There have been 26 campuses identified so far within the province for an installation or reactivation effort. These campuses have been rated as high, medium, or low targets. This arbitrary ranking was based on the size of the school, past efforts at expansion on campus, business school ranking, and possible volunteer leaders in the area.

Sadly, during this biennium we saw Wayne State (MI) and Purdue-Ft. Wayne surrender their charters and the revocation of Ferris State's (MI) charter after many years of struggle.

Looking at pledge retention, we should be proud of the pledge retention metric. We went from 88% pledge retention at the end of the last biennium to 98% to conclude the current biennium.

To end the 19-21, biennium we have 2,321 dues paying collegiate members compared to 2,260 (+3%) since the beginning of the biennium.

*With a more aggressive approach to expansion following staff enhancements, this goal was planned to be modified appropriately. This modification has been delayed due to COVID-19 and was not fully able to be pursued.

- *Event Impact* (Strategic Priority: Member Education) – Improve event impact by carefully examining areas for improvement or advancement

Progress: With significant planning and implementation of events completed with staff and national committee work while adapting to the pandemic, this goal was impacted significantly.

We continuously adapted and looked for ways to make all events a success at local and national levels. Examples of this included regular provincial team meetings, regional meetings, colony training sessions, and enumerable ad hoc conversations related to operations and DEI.

- *CMP Operations* (Strategic Priority: Organizational Excellence) – 80% of Chapters (34/42) at the Accredited Level of CMP

Progress: Not met

In 20-21, 23 (55%) - compared to 46% from 17-18 - of chapters obtained the Accredited level. We adapted the previous biennium's goal of 80/40/20 Accredited/Recognition/Excellence to better align with the national expectation that every chapter has a minimum standard to be accredited. Note that this goal is reflective of only the current 20-21 year with 19-20 CMP being suspended due to the pandemic.

- *Communication* (Strategic Priority: Organizational Excellence) – Add more areas of communication and training through a variety of medium

Progress: Met

We had regular provincial team meetings in a virtual setting, utilized Slack for a variety of topics, had more frequent 1-1 phone calls or chats between leaders, more clearly defined goals communicated to chapters from leadership, brought in chairs to monthly provincial meetings, engaged outside audiences in discussions, Fireside Chat videos from myself to provide information and some attempt at humor, multiple RVPs hosted regional meetings with their DDs and Chapter presidents, and a dashboard in development to easily track and present provincial goals. There's always room to grow in this area, but communication has now become a strength for the province.

Lessons Learned

[Be vulnerable](#). In nearly every conversation I've had in my four years as PVP, I've led with the emphasis to ask questions and listen. I did this before, but more now than ever with explicit intent. None of us have all of the answers. Listen to each other, ask questions, get help from others, have honest discussions, and make the best decisions that preserve our safety and integrity right now while ever having in mind the future of Delta Sigma Pi.

We are here to serve in a volunteer role and that is an ever-evolving and learning experience. I try to take all feedback received to heart and make the best decision for Delta Sigma Pi for now and ensure we're able to operate successfully for another century. The tough decisions aren't always easy, but they are necessary.

Best Practices

The best practices this biennium have been our provincial calls held on a monthly basis where we all share "wins", starting to have RVPs lead the provincial team meetings instead of myself, engaging in conversations on Slack, and delegating responsibilities to RVPs and Chairs as appropriate.

I started doing [Instagram Fireside Chats](#) to help bring a new form of information and some humor to a medium often used by our collegiate members. These have been well-received and I hope others get as much enjoyment in watching as I do creating.

Highlights and Statistics

Instagram (dsp_ncp) has remained the most popular and captivating medium with 3,805 engagements through 57 posts, 401 followers, and 614 accounts followed.

27 (+16 from beginning of the biennium) chapters have an available balance totaling over \$18,000 (+20% since January and +300% since the beginning of the biennium) in their [Chapter Leadership Funds](#). Even though these funds may have been utilized less this biennium, we should still encourage participation in this and other Leadership Foundation funding to best support our educational efforts as we all become excited to spend time together in person.

I have been honored and humbled to serve on the board of Delta Sigma Pi for the last two bienniums. Thank you for allowing me to give back and serve you!

Of course, one PVP does not make a province. The brothers that have surrounded and supported me, the province, and Delta Sigma Pi have been incredible! A special thanks to this #LadyProvince who have made all of us better through their leadership.

Report of the Northeastern Provincial Vice President

To the Grand Chapter Congress

Dan Collins

August 2021

General Comments

It is not an understatement to say that this biennium has been unique, and not something anyone could have foreseen back in August 2019. Upon starting the biennium, the Province was continuing its positive trajectory with our chapters attaining numerous accolades and winning awards, multiple colonies on the path to installation, and our leadership pipeline growing with our continuing and new leaders furthering their personal development, and building relationships with potential future leaders. Our goals were developed, and we had chartered a path for this biennium. But when a storm hits, it often becomes necessary to reevaluate your course, adapt your plans, and focus on securing your ship. In March 2020, just 8 months into the term, much of the country went into lockdown because of the COVID-19 global pandemic. The immediate impact on individuals' lives including family, work, school, and fraternity was significant and it rapidly became apparent how much our lives would change for a sustained period.

Not only was there a century defining health pandemic and resulting economic impact, but also social unrest, racial disparity, and political discourse, all combining to place extraordinary and simultaneous stress on our brothers and extended families lives. I've often thought about the need for empathy and compassion in our interactions with others, not knowing what challenges may exist for them at any given time. But in my own personal and the leadership teams interactions with our brothers, one consistent theme was how often our brothers would strive to keep a positive attitude and focus on controlling what they could and modifying operations to fit their new environment and goals.

As business students, we know that adaption is key for any business to survive and it is the same for us as a fraternity. From holding virtual chapter events, to moving recruiting, pledging, and initiation online, our chapters and fraternity have innovated and found new ways to connect our membership to their assorted interests and to build and maintain relationships. In some ways we did not know what storm lay ahead of us at the time, but as we learned together I'm so impressed by what our brothers have been able to accomplish in guiding our ship through the storm and into the future, and it is one of many reasons why I'm proud to call myself a Deltasig. I'm happy to say that despite the rough seas and headwinds we've encountered this term, the Northeastern Province remains as resilient as ever, making progress towards our goals, and with our chapters continuing their motivating and encouraging trajectory. The following details some of our metrics and goals in how we've adapted, and I encourage you to view them in context of what we've experienced in the past term.

Provincial Summary

Expansion: Pre-pandemic goal - Continue to promote and explore opportunities for expansion as they arise and ensure appropriate volunteer leader support is available to assist. Aim for two or more new

collegiate chapters to be installed by Grand Chapter 2021 and for one or more new alumni chapters to be chartered.

New Collegiate Chapter:

Providence (Omega Upsilon) (New England) installed October 2020

New Alumni Chapters:

Frederick (MD) Alumni Chapter (Capital) chartered January 2020

Dayton Alumni Chapter (East Central) chartered in June 2021

Colonies:

Bowie State (Capital)

Northern Kentucky University (East Central)

As expected, the pandemic shifted overall expectations for this goal, however several notable successes have been achieved by adding 1 new collegiate chapter, and 2 new alumni chapters. In doing so we achieved our target of opening 3 new chapters, if not in the originally planned ratio between collegiate and alumni. We also have two remaining collegiate colonies open, however pandemic operations has been challenging and shifted their target timelines. Finally, perhaps just as important during this unusual term was stability in operations, and I'm happy to say that as a province, we have not lost any collegiate chapters to closure during the biennium, and only 1 alumni chapter ceased operations. We continue our sustained commitment to expansion and exploratory discussions continue across the province as prospects surface with the team ready to take on new expansion projects as opportunities arise.

Chapter Operations: Pre-pandemic goal - Monitor CMP performance identifying areas for support; aim for overall CMP improvement vs prior year. Place greater emphasis on assistance actions for struggling chapters where documented challenges exist.

Due to the pandemic, CMP was suspended for the 2019-2020 year, and therefore making a like for like/comparison between years this term difficult. However, our chapters worked diligently to maintain CMP operations and continued recruiting during virtual operations. The RVP team has placed significant emphasis in 2020-2021 on chapter CMP results to aid with chapter operations stability across all functional areas. As of the time of this report, the estimated CMP status for the province is as follows:

Total Chapters: 56

CMP full year eligible: 55 - (1-chapter partial year - chapter installation)

Accredited Chapter: 32 of 55 (58.2%)

Chapter of Recognition: 18 of 55 (32.7%)

Chapter of Excellence: 13 of 55 (23.6%)

Several chapters also narrowly missed out on accredited status and are knocking on the door for a breakthrough. As mentioned, because of the pandemic for much of the biennium, the team's messaging focus has been on key topics of fundamentals/continuity of operations, while adapting/innovating as much as possible, and maintaining their community by building relationships. As referenced earlier, we have not lost any collegiate chapters to closure during this time, and chapter debt for the province remains low with a couple of isolated exceptions. Given the emphasis on operations and assistance, there has been an increased use of guidance

actions to help support our chapters with directed and concentrated requirements to aid in focusing on specific operational areas.

By collegiate brother count, the province stands at 3536, largest in the nation by province, and counts among it the top three largest individual regions in the nation by collegiate brother count, as well as two of the smallest five regions. From a recruiting standpoint, in the 2020-2021 pandemic year, the province initiated 1318 collegiate brothers (660 Fall 2020 + 658 Spring 2021) (most by province), and 19 additional faculty (9 Fall + 10 Spring) (3rd by province). Over 55% (31/56) of our chapters initiated 20 or more members during the academic year under pandemic operation protocols, with 26.8% (15/56) reaching 30 or more, and 5 incredible chapters initiating over 40 new brothers. Ongoing attention to membership size and graduation rates remains a priority as 5 chapters ended the most recent spring term with less than the 20 minimum members per policy, and with final graduation membership updates ongoing several more may begin the fall term below this threshold. The leadership team in conjunction with Central Office has been working with the chapters to provide extra support, training, and ideas to focus on recruiting.

On all aspects of our chapter's metrics, the pandemic can be seen and felt, and it will take time, energy, and hard work to recover. Overall while our numbers are decidedly positive in the context of the past year, on most metrics there is room to continue to improve and recover as we aim to return to our pre-pandemic targets and high-water benchmarks, and I encourage our chapters to think big, and set ambitious targets. Historically our chapters have been and continue to be award winning as we saw in both 2019 and 2020, and this has not changed due to the pandemic. I look forward to seeing our chapters being recognized for their hard work during a challenging year when the latest set of awards are announced.

Volunteer Development & Training: Promote opportunities for volunteer education, training, and leadership development. Foster new and returning leaders to take on roles thereby promoting a continual growth in the leadership pipeline. Aim to ensure all collegiate chapters are served by a trained District Director.

Providing opportunities for leadership and training development is a continuing priority for the fraternity and province which the pandemic has not changed. As noted, we strive to ensure our existing leaders can continue their growth, to ensure they have the skills and resources needed to be a source of guidance to our chapters, and we endeavor to make certain that our leadership pipeline is ever growing for succession planning and so that every chapter can have access to a vast network of knowledgeable and quality leaders. To this end we seek to promote opportunities not only for District Director positions, but also RVPs, Committee Chairs and members, and many other ad-hoc volunteer roles of a project-based nature.

During the term, all chapters have been served by a District Director, or as a substitute during vacancies, the RVP. In several cases planned or unplanned transitions have resulted in vacancies to be filled. At any given time, approximately 2-4 chapters would have a District Director vacancy, and but that on average over 92% of the chapters had a permanent district director in place for that term. In certain geographic areas we have occasionally encountered difficulty in

identifying and placing interested brothers into volunteer roles. Adapting to the times and exploring innovating approaches have accelerated during the pandemic and with the nature of virtual operations, in some circumstances we have examined more closely non-traditional forms of leadership such as remote/virtual DD's.

RVPs promote CDL (Certified Deltasig Leader), Deltasig University, and other ongoing training opportunities for their DD teams and Chapters. We continue to promote the Certified Deltasig Leader (CDL) certification as a base standard for our fraternity leaders in the province including RVPs/DDs, etc. with 46.5% of our District Directors having obtained their tier 1 Certified Deltasig Leader (CDL) status. While many of our District Directors have other practical training such as prior experience in an elected or appointed role, past LEAD attendance, or other relevant fraternity experience, CDL certification provides an opportunity for continuing professional education on fraternity topics and updated policies in much the same way that many professional certifications require. As noted elsewhere at Grand Chapter, the fraternity is exploring making CDL a mandatory standard for our volunteer leaders nationwide and I hope to continue to see the program and number of brothers with this certification grow.

During the term RVPs highlighted and promoted other national offerings such as virtual LEADs, Deltasig University, & other ongoing online webinars and training opportunities to their teams and chapters. Additionally, in several areas, RVPs worked on a one to one basis with specific DDs and chapter officers to highlight and strongly recommend and/or require specific training pertinent to specific chapter situations with several RVPs building and conducting specific workshops for training among their teams. Not limited to chapter DD roles, as a team we worked to identify volunteers for other non-DD opportunities to serve the fraternity with multiple brothers from our province joining national committees, staying engaged through submission of proposals for consideration, or being tapped to assist with ad-hoc special projects.

There is a continuing need to promote, encourage, and recruit potential volunteer leaders, which has not and will not change. However, overall, the province continues to be in a strong position with its leadership pipeline and volunteer development with many new volunteers coming on board including new District Directors, brothers standing for elected leadership for the first time, and other brothers from the province taking prominent national Committee or Task Force Chair or member positions, and I'm excited to see where each of their fraternal journeys take them in the future.

Ad-hoc Projects

Steel Valley & New England Alumni Pilot Project: Both regions collaborated with the National Alumni Development Committee to test a pilot project to assess alumni participation to re-engage and provide collegiate brothers with career/professional advice. Approximately 4000 emails were sent to alumni with active email addresses between the two regions. Responses indicated an interest in volunteering for industry panels, resume workshops, and other professional programming. Contacts were passed to the National Professional Development Committee to be engaged with assorted Deltasig University programming and other online webinar opportunities.

Conclusion

Reflecting on the last four years in this role, it has been amazing to see the extraordinary growth and success of the province. From the opening of five collegiate and four alumni chapters, to numerous award-winning collegiate and alumni chapters and individual brothers, to witnessing the next generation of leaders grow into their roles, we have shown our strength and commitment to our fraternal ideals. While the rough circumstances of this past year have been challenging, it has also shown that our fraternity and province has the strength and skillset needed to weather any storm.

I'd like to thank all those who have supported our journey as a province; from our exceptional RVP team and Committee Chairs, to our District Directors; the Central Office staff, and fellow Board members; our collegiate and alumni chapter brothers and officers, and of course each of our own personal mentors and forebears. Each of you play a direct and essential part in the success of the province and your effort, dedication, and insight have been a constant source of motivation. Without your efforts our province would not be where it is today, and it is a testament to what we can achieve together! But most of all I'd like to thank our families who so graciously allow us to give our time to the fraternity, often at sacrifice to personal obligations.

While my time holding this office is ending, I look forward to witnessing the continued accomplishments of the brothers of this province and I stand ready to support my successor and continue to serve the fraternity and province. Serving as your Northeastern Provincial Vice President these past four years has been an honor, and one of the most rewarding and emotional experiences of my fraternal career. My sincere gratitude and a huge thank you to everyone who has supported me on this incredible journey.

Faternally,

Dan Collins

Northeastern Provincial Vice President 2017-2021

Xi Phi 59 (UMass Boston)

Report to the Grand Chapter

South Central Provincial Vice President

Mark Wernette

2019-2021

Introduction

No one could have predicted what this past biennium would have been like. Only a couple days after the 2020 South Central Provincial Conference, the world shut down due to the Covid-19 pandemic. In spite of all of the struggles our chapters and Fraternity faced, our members tackled the problems head on and we are standing here today in relatively strong shape. Not only are we still standing, but some of our chapters thrived during the pandemic. Our brothers have had great attitudes, have been innovative, and have figured out ways to continue to be successful in an adverse environment in which most of our chapters are operating virtually or a hybrid model. I am proud of the way our Fraternity and our chapters were able to navigate the Pandemic. A big thank you to all of the volunteers and staff who have helped Delta Sigma Pi adapt during the pandemic, and a big thank you to all collegiate members and alumni members who have kept great attitudes and have worked hard over the last two years. I am proud of our chapters, our province, and our Fraternity.

South Central Provincial Committees

- Professional Development Chair – Emily Slone
- Scholastic and Awards Chair – Joe Shaver
- Community Service Chair – Kevin Gore
- Alumni Development Chair – Charlie Kenney
- Marketing Chair – Megan Paul
- Discipline Chair – Mark Wernette

South Central Province Goals

Below are our provincial goals that the leadership team developed in September 2019. The COVID-19 Pandemic took priority for a large part of this past biennium, but there was still progress made in at least laying the foundation for achieving our goals.

Improve CMP Performance: CMP continues to be a priority in the province. CMP serves as a road map for chapters. When chapters do the things listed in CMP, they are doing the things they are supposed to be doing as a chapter. CMP recognition in itself is not the end goal. Instead, high quality chapter operations is the end goal. CMP is merely the map and one of the measuring sticks. Our approach to CMP has been, and will continue to be, 1) communicate expectations 2) educate 3) reward those who do well 4) accountability and corrective action. The province's Michael Mallonee "Where Leadership Begins" fund pays out to chapters who achieve Chapter of Excellence. Along with CMP, an emphasis has been added for overall chapter health, with working with chapters to improve all aspects of their operations and cultures. For historical reasons, the following chart shows the percent of chapters in the province who have achieved Accredited Status over the last several years. Note that CMP was not completed in 2019-2020 due to the disruption for chapters and members caused by the COVID-19

Pandemic. The 2020-2021 school year is not complete yet (at the time of report writing), but it looks like about 40% of the chapters are on track to achieve Accredited Chapter. While that is a drop back down to 2014-2015 numbers, it is not terrible considering the Pandemic and other factors working against chapters in the past year.

Tier	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
Accredited	18/37=48%	15/38=39%	20/38=53%	21/38=55%	18/36=50%	20/37=54%

Increase LEAD Attendance: We have made adjustments in promoting LEAD and will continue to explore things that work. Clearer expectations will continue to be communicated as well. We will continue to develop guidelines for promotions, working with chapters about financing options, and receiving feedback about desired sessions and activities at LEAD. Some factors we have identified as having a large impact on registration numbers include location (desirable location, centralized location, travel costs, etc.), competing LEAD events (chapters will pick a closer LEAD or “more cool location” if there is an option), and a chapter’s District Director and their attitude and approach to LEAD. My opinion is District Directors really might be the key to driving attendance, and them leading by example and “bringing” the collegiate members with them. We must figure out a way to engage our DDs (and chapter advisors) when it comes to LEAD. A big thank you to all of the DDs who attend on a regular basis! We should figure out more ways to engage, recognize and thank our leaders who attend national events.

Enhanced Leader Training: This goal is to help raise the level of training for current and future leaders in the province at all levels – PVP, RVP, and DDs. There is still much work to be done in this area. An emphasis was placed on encouraging participation in existing programs like CDL and National Volunteer Leadership Retreat, but participation still remains low. The chart here shows the percent of DDs in each region in the South Central Province who are a CDL:

District Director CDL Training by Region (as of 6/19/2021.) - Goal is 75%		
Region	Tier 1	Tier 2
Gateway Region	83.33%	83.33%
Gulf South Region	33.33%	16.67%
Gulf Western Region	25.00%	12.50%
Midwestern Region	100.00%	80.00%
Southwestern Region	100.00%	57.14%
Tornado Alley Region	50.00%	50.00%
Total For Province	63.89%	47.34%
*Reminders have been sent by the Provincial Professional Development Committee, as well as other discussions. Numbers above include CDL certifications that have lapsed. Tier 1 for the province was 42.11% and Tier 2 was 34.21% in December 2020.		

We released self-assessments tools for RVPs and DDs (and chapters), in order to help coach leaders on what they should be doing. We have also worked on enhanced training for leaders at the national level as well, with new training developed for future RVPs, PVPs, and other leaders.

Awards

The chapters in the South Central Province continue to do amazing programs, and I encourage all chapters to apply for all awards they are eligible for each year. Winning awards helps with chapter and exec moral, relations with the business school and university, and with recruitment. We have had several chapters in the province win national awards over the past couple years.

In addition to chapter awards, we have seen high quality Collegian of the Year award applications, resulting in back to back National Collegian of the Year Winners – Kristen Wilhelm and Cody Vasquez. This past year, we saw outstanding regional Collegian of the Year winners, with Kaitlynn Kaminski winning provincial collegian of the year. I encourage all chapters to continue to educate chapter members about Collegian of the Year, have nominees give speeches, and elect well qualified and serious brothers as their chapter's collegian of the year. I also encourage Chapter Collegian of the Year winners to continue to reach out to previous national winners for help with their applications.

Chapter Leadership Funds

Chapter Leadership Funds continue to be pushed in the province, with varying degrees of success. As of 6/19/2021, all 37 chapters (100%) in the South Central Province have received a donation to their Chapter Leadership Fund. See the table below for current status of Chapter Leadership Funds. We will continue to promote these funds and hopefully traction will build over the next year or two. The Chapter Champion Program Beta testing is starting up and we should hopefully be able to learn how to better engage alumni for donations. I think we will see an acceleration of donations in some areas of the country in the coming year as things get back to normal and Chapter Champions start fundraising efforts.

Chapter Leadership Fund Balances					
As of 6/19/2021					
Median Average per Chapter in Province*					
Province	Current Balance	Available Balance	Total Lifetime Approved Requests	Combined Current Balance & Approved Requests	Mean Combined Current Balance & Approved
South Central	\$ 225.00	\$ 225.00	\$ -	\$ 243.00	\$ 699.00
North Central	\$ 90.96	\$ 90.96	\$ -	\$ 133.83	\$ 617.88
Northeastern	\$ 45.00	\$ 45.00	\$ -	\$ 45.00	\$ 436.00
Southern	\$ 45.00	\$ 45.00	\$ -	\$ 45.00	\$ 110.52
Western	\$ 161.16	\$ 161.16	\$ -	\$ 295.75	\$ 447.36
*All are median average except for the last column. Median is used in order to give a picture of the typical chapter, as some chapter leadership funds greatly skew the mean averages					

Conclusion

It has been my honor to serve the South Central Province for these past 2 years. I have seen our chapters do amazing things, even in the most adverse conditions. I am privileged to have been able to meet so many outstanding brothers around the province and the country. Our Fraternity continues to make great strides in advancing our purpose, and I am excited about the progress made by the Fraternity in a wide range of areas, including DEI progress, pledge education, leader training, and much more. I look forward to seeing what happens in the future of Delta Sigma Pi!



**Report to the Grand Chapter
2019-2021
Southern Province
Provincial Vice President - Carrie Burns**

General Comments

It's tough to sum up the varied emotions this biennium brought about, really the past 2 bienniums, but between the Board of Directors and Southern Provincial teams we faced the challenges brought to us and the Province has seen a reduction in risk management issues and a strengthening within chapters. The assistance of Staff and the Chapter Services team was monumental throughout the pandemic and helped us ensure that proper communication was achieved with the chapters. We have great candidates running for all positions in the Province as well as for the Board of Directors positions, setting an excellent stage for the upcoming biennium. While not all Provincial goals were met, and there was a dip in CMP during the past year, we continue to work together as a team and help build great leaders. Excellent work on the part of the Awards committee and over the biennium the Alumni Development and Community Service committees have made incredible strides. We continue to work towards better development of the Professional Development committee as well as establishing a Marketing/Communications committee and strengthen communication throughout and between the chapters. I can't say enough amazing things about the SoPro ChickBros team of Regional Vice Presidents, as well as the District Directors and Chapter Advisors who dedicate their time and energy towards making the Fraternity better and stronger every day.

Provincial Team

- Regional Vice President's:
 - Atlantic Coast - Trina Kirk
 - Central Gulf - Holly Vernon
 - Mid-Atlantic - Aimee King
 - Mid-South - Madison Whitehouse
 - South Atlantic - Gabby Leto
 - Southeastern - Meghan Hill
- Alumni Development - Mitch Simmons
- Community Service - Heather Ferguson
- Professional Development - Marlena Jones
- Scholastic Development & Awards - Gina Irvin
- Discipline - Carrie Burns, Holly Vernon, Meghan Hill

Action Items and High Priority Risks or Concerns

- "High priority" items and risk management concerns continued to be reduced throughout the Province during the biennium, a number of warning letters are going out due to low

CMP, but easily correctable as leadership helps to get things back on track in the upcoming year.

- We continued to see almost all chapters w/ strong DDs in place and w/ candidates running for all RVP positions & a strong number of DDs in place or anxious to assist the chapters, I'm confident that the coming biennium will continue to see further progress.
- We saw the West Palm Beach alumni chapter close during the biennium, but the Greenville/Upstate SC alumni chapter formed and we have Eastern NC in the works. All alumni chapters re-franchised for the Fall and we have a new colony/re-activation for East Carolina in the works. Would love to see continued development of alumni chapters to assist with the pool of volunteer leaders across the Province and National level
- Unfortunately, we had a charter revocation during the biennium at Xi Sigma (Wingate)

Province Goals

- Get chapters working together virtually and knowing what they need, finding chapters that do things well and cross-pollinate to encourage, we are working to better identify strengths/weaknesses of chapters to partner them up in the Fall
- Encourage volunteer sign-ups for events and engaging potential speakers for national events through alumni chapters, as well as encouraging chapters to continue virtual speakers for events, further opening the pool of speakers
- Improve on DD training to better assist with spotting risk management and other concerns in advance of them becoming a major issue
- Improving on transition documents for national leaders
- At least 1 additional alumni chapter in Province by 2022 GCC
- Increase CMP and Award timeliness in reporting so that things don't come in at the last minute and deadlines are missed, such as entering event info right after the event and having pledge profiles done when the invitations go out before the pledge ceremony
- Encourage chapters to increase communication around Chapter Leadership Funds
- Always working on 100% CDL from team and at least 50% of DDs
- HUB: DD/RVP/PVP need view-only/read-only access as a chapter member to see what they see from all areas, including pledges
- Continued technology challenges of the National fraternity, mainly regarding the Hub and need for it to be reimaged to be more user-friendly for leadership on all levels and committees

Province Highlights & Projects

- Kappa (GA State) - RVP, DDs, and Chapter Services team worked together w/ the new leadership team of the chapter to successfully get off of Probation and have a very successful year, despite the pandemic, the entire team applauds their efforts and looking forward to a great 2021-22 year! Outstanding work!
- Having better success with District Director appointments throughout the province and the pandemic showed the ability to have virtual DDs, especially in areas where there is a smaller pool of alumni
- Overall risk management issues have been greatly reduced over the biennium

- All alumni chapters re-franchised and we have a new colony/re-activation for East Carolina in the works
- Excellent work on the part of Awards committee and over the biennium the Alumni Development and Community Service committees have made incredible strides
- East Carolina-Greenville - colony in the works for reactivation of Delta Zeta chapter, will pick back up in the Fall
- Continued focus on alumni chapter development as it assists w/ the volunteer leader base
- Development of Provincial Marketing committee to assist w/ social media and overall communication/engagement, including establishing an Instagram account
- Further development of the Professional Development committee to better utilize the chair/committee across the Province as well as assisting w/ National/Provincial events
- The main focus right now has been on ensuring proper transition for the new PVP & RVP candidates as we work through communication w/ chapters on upcoming legislation and what the Fall semester looks like

Southern Province Regions

- **Atlantic Coast - Trina Kirk**
 - Chapters continue to adapt to the new ways of conducting meetings and events, because of Covid-19. Most of the Chapters have not let this new way deter them from going above and beyond to reach the different levels on CMP. Communication from schools regarding resuming in-person classes/meetings has been a huge welcome to all Brothers. Chapters understand this will bring about new challenges, such as many having never been to an in-person chapter event and initiated remotely, while past Brothers have graduated and moved on, but the region & leadership are looking forward to facing together. The Brothers of the Atlantic Coast Region are constantly reminded often to go the extra mile to make sure they check on each other.
- **Central Gulf - Holly Vernon**
 - Region is split between chapters that have seemed to overcome the struggle COVID left them with, and others who are suffering drastically from the effects on it. While many schools in the region have limited student activities, they began lifting the restrictions, allowing the chapters to go back to the old “normal” setting. 4 of the 6 chapters were above 95% complete submissions on CMP, while the other two struggled completing their required items. Action has been taken to focus on the troubles these chapters are experiencing, and all hope that improvement will be seen in the next academic year.
- **Mid-Atlantic - Aimee King**
 - Overall, an okay year. I think that most of the Chapters were highly discouraged with mostly meeting online via media platforms and not in-person. I fear this has led to an overall sub-par year and potential lost Fraternity traditions when the Chapters do meet in person (hopefully next semester). When things get back to normal or as normal as possible, leadership will have to work with the Chapters to potentially “relearn” in-person meetings, such as Chapter meetings.
- **Mid-South - Madison Whitehouse**
 - Making improvements, but still not where they’d like to be. Many volunteers are wanting to step down so lots of new volunteer leaders are on the horizon for the

region. Each of the chapters has improved, especially over the last semester. There have been a few bumps (and some major potholes) over the last year but they have all seemed to make it through fairly well and with an attitude of commitment to keep getting better. A general issue they've had lately is making sure everyone meets their deadlines. Even with multiple reminders people are always late and it costs them their CMP credit.

- **South Atlantic - Gabriella Leto**

- The region had a good year. Some chapters struggled with virtual attendance while others had active participation. 6 out of the 7 chapters achieved a minimum Accredited Chapter which was wonderful to see while 5 out of 7 chapters applied for chapter awards this year. Each chapter felt the effects of COVID in a way but this also helped them push their barrier and move forward to finish the school year strong. With active district directors at all 7 chapters, the communication was flowing smoothly and leaving no chapter feeling like they were alone in this.

- **Southeastern - Meghan Hill**

- No report

Southern Provincial Committees

- **Scholastic and Awards Chair - Gina Irvin**

- Committee Members: Catrina Murray, Kim Loudon, Heather Lewis, Janene Markuske
- Gina stays on top of the committee and communicates timelines well, good communication w/ Tim and would consider doing something on the National committee level, but provincially looking for a change after this year. Echoes concerns w/ the HUB not being user-friendly as it relates to Awards w/ all of the previously submitted applications being listed at the bottom and alumni awards mixed in, which has caused confusion since not judged regionally. Additional explanation on the page could help w/ this.

- **Professional Development Chair - Marlena Jones**

- Nothing much to report on this

- **Community Service Chair - Heather Ferguson**

- Spring 2021 efforts focused on promoting the national community service projects as well as virtual opportunities. Chapter VPCS's received communications in Jan/Feb w/ a forum conducted in March (12 chapters in attendance). Vito Honey from the NCSC shared updates on national CS projects. Arnel Balcita & Ashley Baker shared their families' personal experiences w/ RMHC & encouraged support of the Million Pop Tab collection/efforts. Arnel received invitations & joined meetings w/ several of the chapters who attended the forum. The VPCS and President from provincial community service award winner Omicron Chapter (Vanderbilt) & the VPCS from Southeastern regional community service award winner Kappa Tau Chapter (Clemson) spoke about their best practices and lessons learned. All participants then shared success stories and virtual project ideas from their chapters.

- **Alumni Development Chair - Mitch Simmons**

- Successfully re-franchised all chapters, despite the pandemic w/ a few opportunities to grow the number of chapters. Several brothers from around the province have been identified for a more active role in alumni development, and Mitch is looking forward to working w/ the next PVP to continue down the path to achieve goals of the alumni development plan. The NADC has been very engaged this biennium, and our provincial goals have been clearly aligned toward the growth of the national alumni program. Excited about opportunities that will come in the next biennium w/ the groundwork done by this committee.

Accomplishments for the 2020-2021 year:

- All alumni chapters have re-franchised for 2021-22
- Active engagement with NADC
- Joint activities promoted w/ Atlanta, Greenville, Columbia via Zoom
- Successful engagement w/ provincial ACs w/ chapters in other provinces
- ID'd potential expansion/reactivation opportunities at Eastern North Carolina (centered on Greenville), Miami, Lake Buena Vista
- Active engagement w/ chapters via support calls
- No solid resolution on banking issues that were discovered. After NADC research, was referred to VPF. More recently, worked with a credit union in Ohio that is willing to assist chapters in banking difficulty.
- The pandemic clearly opened the gates for more alumni chapter communication amongst themselves. As we return back toward more normal operations, we need to remember that we were able to engage people in new ways that can lead to future growth and engagement.
- We still need to work on a more active level of buy-in w/ our provincial leaders. While I have reached out individually to the leadership team, the alumni program is still an afterthought when compared to the collegiate program. While necessary for leadership to focus more on collegiate operations, active development of & engagement w/ the alumni program will yield a deeper pool of future leaders.

**Report of the Western Provincial Vice President
To the Grand Chapter Congress
Crystal Justice
August 2021**

General Comments

This biennium has brought new challenges that I don't think any of us ever thought. I am so extremely proud of the organization that Delta Sigma Pi is, all the members that are in this organization, and how we were able support one another through this pandemic! Coming out of Grand Chapter Congress 2019 in Atlanta, if you would have asked me where we would be heading into 2021 GCC, I would have never imagined that we would be living in a virtual environment, seeing friends and family through Zoom and other online mediums for over a year and in a world with no Disneyland for 18 months! As brothers, we have all proven that we can change and evolve as needed to ensure we continue to thrive. I am so proud of our chapters that continued to operate, find ways to meet, and came up with creative and engaging new events. But most of all, I am proud that we have been there for each other through the good and bad and are now closer than ever because of it.

Provincial Goal Summary

Leadership Development and Training

We have continued to see an increase in alumni volunteer's interested in serving in the Western Province. In order to ensure that our alumni are getting the trainings that they desire, we have set a provincial goal to have 90% of our volunteer leaders participate in one of the many trainings offered by Delta Sigma Pi. This target was able to be completed this biennium due to the fraternity's shift in offerings online during the pandemic.

<i>Region</i>	<i>DDs with Training</i>	<i>Total # of DDs</i>	<i>% with Training</i>
<i>Bay Area</i>	<i>6</i>	<i>6</i>	<i>100%</i>
<i>Desert Mountain</i>	<i>2</i>	<i>5</i>	<i>40%</i>
<i>Pacific Coast</i>	<i>10</i>	<i>10</i>	<i>100%</i>
<i>Pacific Northwest</i>	<i>3</i>	<i>3</i>	<i>100%</i>
<i>Rocky Mountain</i>	<i>4</i>	<i>6</i>	<i>67%</i>
<i>Sierra Nevada</i>	<i>8</i>	<i>8</i>	<i>100%</i>
<i>South Pacific</i>	<i>14</i>	<i>14</i>	<i>100%</i>
<i>Provincial TOTAL</i>	<i>47</i>	<i>52</i>	<i>90%</i>

Community Service

In 2019-2020, the Province consistently held 3 service initiatives – Cards for Humanity (where gift cards are giving to local charities for disaster relief efforts), Pop Tabs for the Ronald McDonald house, and Penny Wars for the Leadership Foundation. We have seen a great response to these efforts thanks to the leadership and marketing of them by our provincial chair, Cristina Gao Chen. We have consistently seen a year over year increase of chapters participating in service events AND every region participating in them.

Unfortunately, due to the pandemic, we have been unable to host these service events at our usual in person LEAD events. Our leadership team has been encouraging chapters to support the Ronald

McDonald house by continuing to collect pop tabs, doing events for first responders and more. The South Pacific Region has been participating in a “Charity Miles” service event for the past year, where each chapter is on a team and the team compete to see who can get the most miles (bike, run or walking). For each mile they earn, a donation is made to the charity of the organizers choosing!

Awards

We are consistently trying to improve our awards applications and encourage chapters to submit application to get recognized for the great things that they do! We have seen awards applications decrease during the pandemic, which we attribute to obstacles related to the pandemic and lower CMP results than normal.

We are excited about our award recipients from the Western Province! During the 2019-2020 academic year we saw Louise Santos win National DD of the Year for Delta Sigma Pi! We also saw the Gamma Psi chapter win TWO national awards and Los Angeles Alumni Chapters winning THREE national awards! This spring it was announced that Gamma Psi’s Brennen Feder won National Collegian of the Year! We are delighted to be able to have so many wonderful brothers and chapters recognized from the Western Province. Congrats on your recognition and thank you for all of the hard work!!!

Provincial Committees

Community Service – Cristina Gao Chen
Alumni Relations – Isha Shah
Scholarship & Awards – Patrick Bonfrisco
Discipline – Crystal Justice, Erica Kolsrud, Jen Lee

These volunteers play an integral part in our Provincial Leadership team. Thank you for all of your hard work in making sure your committees are serving the province, helping us at lead events and being overall great brothers!

Chapter and Province Operations

CMP Performance

During the 2019-2020 academic year CMP was suspended due to the pandemic. We saw several chapters continue to submit activities and events. Congratulations to Gamma Psi (University of Arizona), Mu Rho (Colorado State University) and Rho Upsilon (Pepperdine) who all submitted enough events to achieve Chapter of Excellence; Iota Pi (San Diego State University) who submitted enough events to achieve Chapter of Recognition; and Zeta Tau (CSU – East Bay), Zeta Omega (Northern Arizona University) and Xi Omicron (UCLA) for all submitting enough events to achieve accredited CMP level.

During this past academic year in 2020-2021 we saw 60% of the chapters achieve accredited status in CMP, with 5 of those moving on to Chapter of Recognition status and 14 to Chapter of Excellence! While this is down about 10% from the 2018-2019 academic year, we attribute most of this change due to chapters still in virtual classes, obstacles from the pandemic, and overall COVID burnout. We are looking forward to the upcoming academic year where classes will be back in person on most campuses and have started planning for this.

LEAD Schools and Provincial Conferences

Prior to moving to virtual events due to the pandemic, we hosted our Fall LEAD in Portland, OR and Spring Provincial Conference in Denver, CO. During those two events we sought out and encouraged collegiate brothers to present and sessions. I am proud to say that we have had a total of 5 different collegiate brothers present at them! We also had several brothers create custom content to present at LEAD events for the Western Province.

Moving LEAD events to a virtual format was necessary in the pandemic. But the brothers in the Western Province can't wait to attend an in person event again where we can see each other and spend quality time together networking and learning from one another! Please join me in Northern California for our first in person event at the 2022 Spring Provincial Conference in the Bay Area!!!

Risk Management

We have continued to see several chapters not following the approved pledge program and/or hazing within their chapter. The regional vice president's have proactively been addressing these items with chapters, educating on the risk management and pledge education programs. Unfortunately, we saw Nu Rho (University of California, Davis) had their recognition status on campus removed and their charters revoked due to risk management violations, specifically hazing and not following the approved pledge program. In addition, Lambda Chi (University of California, Redlands) had their charter revoked by the fraternity due to risk management violations, specifically hazing.

Throughout the 2020-2021 academic year, District Directors and Regional Vice President's have worked with their respective chapters to ensure that the new Pledge Education Program is fully instituted. We have seen a few chapters who have not fully transitioned to the new program and have been addressing this appropriately, including warning letters and probation in some instances.

Conclusion

When elected Provincial Vice President, I had no idea the impact that the brothers of the Western Province would make upon me. Over the past four years I have felt the brotherhood that each and every brother in our Province (and the organization) live and breathe by.

This biennium was not anything near what any of us thought it would be. However, I am so proud of the brotherhood that has expounded in the Western Province. I am proud that Delta Sigma Pi has made it through the pandemic and is still a thriving organization with tens of thousands of brothers actively participating in our activities!

It has been an honor to serve as Provincial Vice President for the Western Province over the past four years. I will miss working on a regular basis with every one of you and look forward to finding new ways to serve the fraternity! Thank you all for your passion and dedication over the years and I look to more for many more years to come!

Delta Sigma Pi Leadership Foundation

Report to the Grand Chapter

Randy Hultz, President & Chair
Bill Schilling, Executive Vice President
7/19/21

Dickens nailed it!

Never has there been a more “best and worst of times” concerning the Delta Sigma Pi Leadership Foundation. During a life shattering/world changing pandemic, our big hearted and generous brotherhood shown through – as did the stock market!

Our annual fund contributions of over \$278,000 exceeded the prior year. While we ended the year with a small operating loss, the Foundation’s balance sheet increased by over \$700,000.

Essential “stoppage” of travel and any new or aggressive outreach efforts kept expenses very low, helping the bottom line – but likely impacting efforts to “build our base” for the long term.

Fundraising:

The Foundation had a good year in 2020-2021 (July 1, 2020 through June 30, 2021) despite pandemic challenges and staff turnover. The Deltasig For Life Donor Program (DFLD) continues to provide much appreciated unrestricted, sustaining support through its over 300 members.

In the third year of the Deltasig Investors Roundtable there were 127 individuals giving \$1,200 or more to Delta Sigma Pi, a 15% increase from the 110 last year.

Helping Our Collegians:

Over \$130,000 was awarded to brothers via 111 scholarships over the biennium. Travel grants were minimal, due to the pandemic impact on live meetings and campus “evacuations”. Endowment funds that provide such grants will have more dollars available for the coming year.

Chapter Leadership Funds have been created for each collegiate chapter with a pilot group of “Chapter Champions” at work to help fund them. These CLFs are designed to attract and encourage donors with strong “home chapter” interest. Monies raised are available to cover registration and travel for educational events and speakers.

Each chapter’s CLF can be donated to directly from the Leadership Foundation section on Delta Sigma Pi’s website (dsp.org/donate). Please contact foundation@dsp.org if you’d like to learn more about helping out with the rewarding Chapter Champion program.

Trustee Giving:

100 percent of Trustees met their giving requirement in 2020-2021 in compliance with Policy D. The Trustees alone donated more than \$40,000 last year. Thank you for your continued financial support!

Operational Strategy:

The Foundation used an “Operational Strategy” grid to organize and document organizational goals for 2020-2021. These goals were created by each committee and reviewed by the full Board. The goals are projects/tasks above and beyond the normal duties of each committee. Many of the efforts were significantly affected by the pandemic.

Executive Committee:

The Foundation’s Executive Committee was made up of Randy Hultz, Tim Augustine, Jeff Briggs, Beth Keith and Tyler Wash (non-voting)—until February 2021. Tricia Smith and Bill Schilling were also included in Executive Committee meetings and communications, due to their roles as Grand President and Executive Director, respectively.

The Executive Committee held meetings on December 1, 2020 and May 4, 2021. Additionally, the Executive Committee served as a sounding board for the Executive Vice President on a number of operational items throughout the year. The Executive Committee took no official actions since the 2020 Annual Meeting.

Staffing:

After nearly 3 successful years, Executive Vice President Tyler Wash resigned in February to pursue an irresistible offer to lead a hospital foundation in Oxford. His efforts and personality will be missed. Tyler has remained very helpful in the transition and continues to offer counsel and financial contributions (joining the Roundtable!)

Chair Randy Hultz, Grand President Tricia Smith and Executive Director Bill Schilling, with Executive Committee (and Board) counsel, began the search process for a new EVP. Numerous interviews of some very good candidates ensued. The process shifted when the Trustees agreed to seek the services of two new staffers – an EVP and a “chief development (fundraising) officer”. The situation further evolved when the collective Fraternity/Foundation leadership agreed to shift Bill Schilling into the role of the EVP. Another shift occurred when Jeanine Triplett (with concurrence of the two Boards) agreed to serve as Foundation Associate Executive Vice President and oversee the Fraternity/Foundation communications efforts. We welcomed Jeanine on board May 24 and Bill changed his title (and full focus) on July 1.

Brittany Kyger, who had shifted primary efforts to the Foundation in early 2020 has tackled her duties with aplomb, providing very valuable and helpful service during remote staffing, etc. She earned a promotion to Executive Assistant-Foundation on July 1 also.

The Foundation is also ably served by Cheryl Campbell and Jeanna Tipton in all financial matters, as well as providing great customer service for donors, often going “a step above” to help individuals with various wishes and processes. Of course, all the rest of the staff contribute in many ways to Foundation efforts, as well.

We anticipate more “blended efforts” going forward as the Fraternity engagement and communications efforts go hand in hand with friendraising and fundraising. Heather Troyer will play a strong role in moving all that forward.

The pandemic, strong stock market gains and Wash’s resignation pushed us to advance our long-discussed plans to build up Foundation staffing for more aggressive fundraising efforts. Funding for these and other operating costs is outlined below. A new Operating and Occupancy agreement model is needed, to be developed in cooperation with the Fraternity.

Finances:

The best of times scenario was reflected in our investment returns. A strategic decision was made to realize some significant gains to pay all prior year and current grants to the Fraternity. Additional gains were set aside to strategically cover a planned near-term deficit for the investment in additional fundraising staff. A total of \$300,000 was removed from the endowment for those efforts leaving an endowment balance of just under \$4 million (still an excellent gain over prior year)!

Another significant effort and change revolved around accounting, financial reporting, and payment structure to the Fraternity. In essence, where appropriate and conforming to IRS regulations, educational grant payments were increased and offsetting management expenses decreased. This more realistically reflects fundraising costs and charitable impact of our efforts, which should also be more “inviting” to potential future donors. These changes required significant time and effort by Jeanna Tipton and Jeff Briggs who worked on changes to the budget, grant documents, payment plans, the IRS 990 reporting, etc. – for both current *and* next fiscal years.

With the increased staffing and these other revisions, the historical operating agreement parameters no longer apply. Pandemic related changes to staffing will also impact the Fraternity/Foundation relationship in the future. Many considerations will go into the redesign of our management agreement. (The old agreement has expired – with a one-year automatic renewal currently in effect.)

With the planned changes to the grant and operating agreement approaches—and the significant increased staffing—the anticipated total Foundation-to-Fraternity payments for the new year will be \$506,000. This is an increase of \$170,000 from what was paid in 2020-21.

Overall these many significant changes have fulfilled long term goals to proactively beef up the fundraising staff and move into more aggressive personal contact practices.

Board of Trustees Meetings:

The Board continued to evolve its meeting model for 2020-2021, with alternating monthly conference calls between the full Board, Executive Committee and committee chairs. The traditional live meetings were replaced with virtual/video meetings. Additionally, the Executive Committee has continued its more active role in the routine/operational/pro-forma work. The new normal in meeting structure is still evolving, but we are pleased to have an in-person meeting set for September 26, in Cincinnati!

Conclusion:

If you have any questions about the report, outcomes and plans, please feel free to reach out to President & Chair Randy Hultz at randy.hultz@silkroad.com or (417) 693-2079 and Executive Vice President Bill Schilling at bill@dsp.org or 513-255-4582.

We are excited about our future! The Fraternity and Foundation are moving in a direction that will be transformational. We look forward to working together to continually improve and advance Delta Sigma Pi as we strive to build business leaders.

Thank you for all you do for Delta Sigma Pi!

—END—

**Report to the Grand Chapter
National Alumni Development Committee
2019-2021 by Paul Carpinella August, 2021**

Committee Members:

Chairs

- Paul Carpinella – National
- Gail Baumer – North Central Province
- Kevin Lim – Northeastern Province
- Mitch Simmons – Southern Province
- Charlie Kenney – South Central Province
- Isha Dedhia- Western Province

At Large Members

- Beth Losik
- Traci Taplin

Central Office Liaison

- Heather Troyer

I am extremely humbled and thankful to have had the opportunity to chair the National Alumni Development Committee over the past biennium. The Provincial Vice Presidents did an exceptional job of appointing proactive chairs who were able to work well with the at large members. As a Committee, we balanced new ideas against a lens of successes and roadblocks in the past to help us support alumni chapters and VPARs, display the depth and breadth of the Delta Sigma Pi alumni network, and outline strategies to help us engage alumni based on trends we have seen coming out of the COVID era and the success of virtual programming and resources offered by alumni and collegiate chapters as well as at large members via Facebook groups.

Outlined in this report are the tactics and programs the Committee used to address our goals of improving alumni chapter operations, increasing engagement while bringing alumni and collegians closer together, as well as increased collaboration with the Leadership Foundation.

Goals/Focus Areas

Provide Content to Help Improve Alumni Chapter Operations

The goal of this pillar is to provide educational content and policy changes to help alumni chapters best operate in the face of COVID and in the “new normal.”

Programs and Tactics Used to Address This Goal:

- *Alumni Chapter Best Practices Webinars/Townhalls* – Over the course of the biennium the Committee ran several webinar and townhall discussion focused sessions for alumni chapter officers. The topics ranged from operating during COVID, elections, recruiting, collegiate

interaction best practices, finances, as well as event planning. The main goals of the sessions were for alumni chapters to share best practices and discuss challenges to best help each other grow and succeed.

- *Alumni Chapter Banking Account Research* - The committee met with Central Office Staff and alumni who are senior leaders in the banking industry to come to a resolution on how we can best support alumni chapters in this area. The Committee conducted research on ways alumni chapters can open bank accounts with credit unions to help with challenges newer chapters were facing when opening bank accounts. The Committee also worked with Central Office staff to include bank name and signer information on re-franchising forms moving forward.
- *Alumni Chapter Recognition Program Changes* – Passed at the March 2021 Board meeting was the addition of a DEI event to the Silver Tier of the Alumni Chapter Recognition Program along with suggested resources for those events.

Commentary:

The virtual setting enabled the Committee to bring alumni chapters together at a much larger scale than before and showed a great deal of interest in both getting and giving education to help alumni chapters succeed. As we move forward as an organization, it will be critical to continue to offer this educational programming and for the NADC to identify chapters to help provide the information. It would also be beneficial for the Provincial Chairs to work with their local alumni chapters to create playbooks and two-way engagement to help support chapters at the provincial level and provide guides and resources for potential expansion chapters at the alumni level.

Enhanced Communications/Copy, Engagement, and Mentorship

The purpose of this pillar was to look for ways to communicate to our different segments (graduating seniors, young alumni, seasoned alumni) and offer programs that would provide the most value to them while also allowing more brothers to experience the depth and breadth of the Delta Sigma Pi alumni network.

Programs and Tactics Used to Address This Goal:

- *VPAR/VPCR Collaboration* – The Committee encouraged Vice Presidents of Alumni Relations and Vice Presidents of Collegiate Relations to collaborate as much as possible. To help in this effort, we conducted webinars and townhalls which provided best practice content and collaboration as well as a number of sessions at the provincial and national levels where VPARs and VPCRs were able to discuss the best ways to collaborate and work together on planning of events and programming.
- *National Career Panel and Resume Review Sessions*- Based on feedback received during the provincial VPAR/VPCR town halls in Fall, 2020 the Committee in collaboration with the Leadership Foundation, National Professional Development Committee, along with the New England and Steel Valley Regions organized a “Super Saturday” National Career Fair event which featured nine concurrent panels focused on function and industry-specific career advice in areas such as marketing, sales, supply chain, HR, non-profits, and start-ups. The panel had over 100 alumni volunteers and 30 registrants from across the country with positive feedback from both

the alumni and collegians in attendance. At least one alumnus credited the event with helping them find a job. The same groups collaborated on virtual resume review sessions. 30 pairs of alumni and collegians participated in one-to-one resume reviews with positive feedback coming from both the alumni and collegians.

- *Provincial Alumni Chapter Open Houses* – Each Province held open house sessions meant to let the alumni chapters in each province introduce themselves to graduating seniors and other alumni in the area. The event had good attendance on the alumni chapter level but limited attendance from non-engaged alumni chapter members. That being said, each province did seem to match at least one brother with alumni chapters in their respective provinces.
- *National Alumni Day Celebration* – The Committee in collaboration with the Leadership Foundation held a national webinar to help alumni and collegians kick-off the 2021 Alumni Day weekend. During the event Grand President Tricia Smith and Foundation Chair Randy Hultz provided welcomes and updates and we conducted a number of networking breakouts. The 20+ attendees seemed to enjoy the event and provided a very positive impression of the alumni network to the collegians who were at the event.
- *Graduating Senior and New Graduate Email Campaigns* – The Committee in collaboration with Central Office Staff drafted email campaigns designed to “warm-up” graduating seniors for alumni life and help newly graduated brothers stay informed of Delta Sigma Pi engagement opportunities. The campaigns also included promotion of the career fair, resume reviews and provincial open house sessions.
- *Alumni Association/Affinity Groups Research* – Based on one-to-one group, and town hall conversations with alumni and collegians, feedback from other fraternal organizations, observations on alumni engagement during the COVID era, a whitepaper produced by South Central Provincial Vice President Mark Wernette, as well as professional experience in community building the Committee investigated a number of events and programs to increase the levels of alumni engagement by providing offerings that would appeal to alumni of different phases of life and geography as well as connecting that network with each other and our collegians to offer career and personal development advice. In addition to the events listed above, the Committee proposed a National Alumni Association to provide that vehicle to bring the alumni network closer together and serve brothers who may not live near a physical alumni chapter. Based on feedback from the Board the Committee is suggesting a lighter approach to start by implementing affinity groups to give alumni and collegians with interests in specific industries, functions, as well as personal backgrounds an opportunity to network, offer advice, and provide educational content in those areas. The long-term vision is still to create a more unified and structured alumni community/association as these affinity groups grow.
- *Technology Improvements to Enable Easier Identification of Alumni* – The conversations and research listed above also led the Committee to discuss technology and website improvements in order to more easily enable alumni to “raise their hand” to offer assistance with professional/personal advice or chapter support. The Committee assisted Central Office Staff on the design of the new Volunteer Interest Form and is continuing conversations on follow-up procedures for those submissions, and creating reports or other search capabilities within the Hub so all alumni, collegians, and chapters can find these individuals for advice or professional events at the chapter level.

Commentary:

The Committee worked hard to bring the entire alumni development team (VPARs, VPCRs, and Alumni Development Chairs) closer together in order to help us develop new ideas, develop events that would be most beneficial to our brothers, and help Delta Sigma Pi identify ways to engage alumni in what will become a much more hybrid environment. From an event perspective, I'd certainly encourage future National Alumni Development Committees to continue to collaborate with the Professional Development Committee on programming that would help alumni engage via speaking opportunities and programs for alumni to offer professional and personal development advice.

To address the challenges of a more hybrid society, I'd also suggest that future National Alumni Development Committees take a strategic approach to alumni chapter expansion and structure using data on hand to understand the spread of alumni across geographic areas and how we can best serve alumni with both physical alumni chapters and virtual groups. The more hybrid society will also mean that we will be challenged to show as much value as possible to alumni to encourage them to stay engaged. It will be paramount that the Committee continue to take a proactive position to create top level content, professional development, mentoring, and social opportunities for alumni nationally and locally via a structured and branded program.

Leadership Foundation Collaboration

The goal of this pillar is to create seamless operations between the committee and Leadership Foundation to ensure consistent communication and events taking place between the two groups.

Achievements Against this Goal:

- Tyler Wash and the Foundation were extremely helpful and collaborative in discussions around events to help bring alumni and collegians closer together. Their assistance helped in the planning and execution of both the National Career Panels as well as the National Resume Review sessions.
- As noted above Leadership Foundation Chair Randy Hultz assisted us in the planning and execution of our National Alumni Day Celebration providing an overview of Foundation initiatives during the opening portion of the event.
- Leadership Foundation Trustee Beth Keith participated in a question-and-answer session the Committee conducted with the Executive Director of the Delta Zeta sorority to help understand how they are engaging their alumnae from involvement and fundraising perspectives.

Commentary:

There was a great deal of positive collaboration between the Committee and the Foundation paving a framework for future collaboration. As we move forward, it would be beneficial for future National Alumni Development Committees to include Leadership Foundation Trustees in order to encourage information and idea sharing. I do believe there is also an opportunity for further collaboration between the National Alumni Development Committee and Leadership Foundation around the

Foundation's Chapter Champion program, especially as the Committee is working on identifying areas for alumni chapter expansion and engaging alumni more at the local levels (as noted above).

Conclusion

Throughout the biennium the Committee took both a short- and long-term focus based on collaboration and conversations to understand how best to solve current and future challenges. As we move forward, I'd encourage future National Alumni Development Committees to continue this collaboration specifically encouraging and seeking the feedback of our Vice Presidents of Alumni Relations to help leverage ties to "home chapters" to help drive engagement with the National Fraternity.

Report to the Grand Chapter
National Community Service Committee Report
Committee Chair: Jessica Boucher
2021

Committee Members: Jessica Boucher, Vito Honey, Joe Shaver, Dale Clark (Central Office Liaison)

Provincial Chairs: Cristina Gao, Molly Rae, Kevin Gore, Liz Doody, Heather Ferguson

The National Community Service Committee focused on continuing to support our National initiative, Ronald McDonald House Charities, planning in person and virtual community service events for LEAD and GCC, and increasing the participation in community service events throughout the year.

Projects

National Initiative

1. We are participating in the Cleveland Ronald McDonald House Morgan Stock Collect a Million Club and have set a goal to collect a million pop tabs by the 2022 Cleveland GCC.
2. Numerous events to support the Ronald McDonald Houses in cities where we held or had planned to hold LEAD events.
3. We also encourage chapters to support their local Ronald McDonald Houses throughout the biennium.

Virtual Project at Congress

We are planning an event for the 2021 Virtual Congress using Charity Miles. Each province will select a charity that participates in the program to support. Instructions will be sent to brothers on how to download and use the app to log their miles. The province that logs the most miles during GCC will be recognized.

Increase Community Service Event Participation

Delta Sigma Pi has improved on prior year service activity participation in National Initiative events and overall community service hours. Although our service hours and number of events dipped during COVID and requirements were reduced in CMP, events and service hours continue to increase each semester. I am encouraging the committee to work with alumni and collegiate chapters to continue to encourage chapters to hold quality events that make big impacts in their communities.

I am very excited about the community service project that has been planned for the 2021 Virtual GCC and for the projects being planned for 2022 Cleveland GCC. I thank everyone for their service and cannot wait to share our successes in person.

Official Report of the Organizational Development Committee

Grand Chapter Congress August 2021

Lisa Brown, Chair

The committee is responsible for two areas: one is special projects and initiatives from the Board of Directors that are in line with our strategic priorities, and the second is providing support to the National Committees, Task Forces and Task Groups. The committee members are current National COYs, VPF, and any Task Force or Task Group chairs.

This was an interesting biennium where we quickly had to pivot and reinvent the way we do things. If I think back to the beginning at the September retreat where we were dealing with ritual changes and the creation of the pledge program, the organization's leaders were making decisions that set us up nicely to quickly adjust to online and be a more inclusive organization. A variety of task groups and task forces were formed to support new initiatives that paralleled world events: COVID-19 Environment Task Force was formed to address concerns around the ongoing pandemic, the DEI Task Force has been working hard on issues related to the Fraternity's diversity initiatives, the Individual Disciplinary Policy Task Force was created in response to a recommendation from a collegiate chapter and has been working on a proposal for the overhaul of our individual discipline process, and many task groups over a nearly 5 year period culminated in the launch this past year of a new Pledge Education Program. These groups did and are doing amazing work. They were a pleasure to work alongside.

Other areas the committee focused on were:

- Refining the National Committees responsibility descriptions in policy, and ultimately working with the board to send to GCC 2022 a proposal to remove the Alumni, Community Service, Awards, and Professional Development committees from the bylaws. This change, if approved by the Grand Chapter, will provide better flexibility for the Board to craft committees and support systems that meet their strategic needs. This proposal does not eliminate these committees but leaves them in policy to continue to serve at the discretion of the board.
- Working with Awards Chair Tim Beasley on proposals to refine the COY program brought about good discussions that the next Board should continue. The pilot COY committee spawned from these discussions. See attached Addendum on how it went and recommendations for moving forward.

While driving the creation of the next set of strategic priorities was a big focus the past 2 years, I also wanted to help increase awareness of the current set of priorities. I created a new

dashboard that showed status and trends. This set a valuable stage for discussion, brainstorming, and even some design thinking exercises that drove the development of the next step of priorities. I believe the 2021-2026 priorities will connect at all levels of our organization. Can't wait to see what Delta Sigma Pi will do next.

Progress and Success Completion of the Strategic Priorities

Wow! What an amazing five years. The fraternity should celebrate the progress that it made and look to the future. Here is my perspective on how we did:

Member Education

1.1 Collegiate Development - Provide leadership development training for collegiate and alumni chapter officers, with at least 90% of chapters participating annually.

Officers from 99% of all chapters, and 100% of collegiate chapters attended/participated in training.

1.2 Leadership Development - Provide leadership development training for District Directors, with at least 90% of chapters served by a trained District Director annually.

76% of chapters have a trained DD which didn't make the goal however with the groundwork laid for making CDL mandatory for leaders this will hopefully be accomplished in the next year.

Membership Growth

2.1 Chapter Expansion - Expand to at least 250 active campuses.

16 new chapters in five years is definitely an accomplishment especially due to the pandemic. In retrospect, the goal should have focused on installment of chapters since we can't always control the ones we close.

2.2 Membership - Ensure at least 90% of collegiate chapters have at least 30 active members.

77% of chapters had at least 30 members this spring, which doesn't meet the goal. However, thanks in large part to the added support and resources created in support of this initiative, this number has held strong through the pandemic.

Membership Engagement

3.1 Alumni Engagement - Engage 20,000 alumni annually as volunteers, donors, national event participants, or supporters of chapter or national activities.

The way we looked at alumni engagement over the past five years has changed and we have looked for new ways to engage and what the definition is. It is quite an accomplishment that we were able to track engagement of 20,000+ alumni. Woo Hoo!

3.2 Collegiate Retention - Cut collegiate member attrition rate by at least 50%.

The attrition rate did not change during the 5 years. However, new processes put in place and still under development, will help chapters navigate better and stronger in the future, offering additional value and improving retention.

Organizational Excellence

4.1 Enhance Fraternity/Leadership Foundation relationship and Foundation staff support model

4.2 Enhance Fraternity organizational structure and staff support model

For this set of priorities, the organizational excellence category was about focusing on laying the foundation for our organization and getting the key staff in place.

Several task force groups were also set up to work on specific initiatives:

IDP Task Force (Led by James Kahn)

The overarching goal of the IDP Task Force is to better align the chapter trial process with that of our host institutions and to minimize the process confusion for our collegiate members. The Task Force made recommendations to update terminology, to remove the Executive Committee and Chapter Trials, and create their replacement with a standards committee structure that will manage all "individual discipline." Overall, the proposal updates the process flow to what we anticipate will expedite the process as well as provide a process with fewer biases than may be present in a chapter trial, and the updating of alumni volunteer roles beyond the collegiate chapter.

Extra care was exerted to hand-pick this team to best capture the wide array of experiences and identities that represent the various demographics present in our diverse fraternity while still ensuring it was small enough to have meaningful conversations and debate. The 10-person Task Force included collegiate and alumni Brothers representing all provinces and a variety of

industries. The Task Force is expected to continue into the next biennium as it ties up loose ends and gets final Board approval.

DEI Task Force (Led by Jinny Choi)

This task force was assembled to address short- and long-term concerns regarding DEI. Their directive in the short term is to review the current Diversity Statement (and values/purpose/vision etc.), make recommendation to staff & volunteers on how to discuss diversity with collegiate chapters, define the previously approved “Diversity Assessment” CMP requirement, and how the profile gender question should be adjusted for improved inclusivity. Over the next biennium, the task force hoped to look at how DEI responsibilities are explicitly integrated into governance, volunteer officer roles, chapter officer roles, and staff responsibilities. Also, what baseline DEI training to our colligates and alumni members. The task force members were hand-picked in all walks of life to provide the perspectives needed to better serve our current and future members.

Pledge Program initiative (Led by National COYs and CO Staff)

After many years of researching and discussing, a new pledge program policy was rolled out including an online interactive course as well as an accompanying manual. It was perfect timing because it rolled out fall of 2020 right when the fraternity needed an online pledge program so pledges could receive consistent education. There were so many staff and volunteer members who put blood, sweat, and tears into this. Thank you for your commitment to the organization.

COVID-19 Environment Task Force (Led by Lisa Brown)

The task force directive was to develop scenario planning to assist in overcoming both short-term and long-term fraternity operational challenges caused by university and community responses to COVID-19, which would include on-campus, virtual, or hybrid scenarios. There were six sub-groups: Budget (Joe Ward), Chapter Operations (Kevin Gore), Long-Term Planning (Mark Chiacchiari), Membership (Amanda Meeker), National Events (Kris McDaniel), and Ritual (Claire Sammon Roberts). Each group worked hard to anticipate the struggles in front of us and make recommendations that would carry us forward.

Recommendation for Future Chairs

- It is easy to get caught up in your own committee and not check with the chairs. Setup regular meetings at the beginning of the year and stick to it.
- Any large initiative proposals going to the board should come through your committee to put together a presentation instead of just sending the rec.

Section 1. Report to the Grand Chapter
Chair of the National Professional Development Committee, Jillian E. Gartner
Submitted July 1, 2021

Section 2. Committee Members: Shanda Gray, Katie Magoon, Maria Ramos, Claire Roberts, Emily Slone

Section 3. Action Items or High Priority Risks

- **Strategic Priorities:** Please refer to the Delta Sigma Pi Strategic Priorities Framework document for updates and statistics on a variety of items to support this report, that include Member Education for Collegiate Development (1.1) and Leadership Development (1.2) and focus on Presidents' Academy (1.1.1, 1.1.2), Ritual and Risk Management education (1.1.4, 1.2.3) and overall member education both in person and online (1.1.3, 1.1.5, 1.2.1, 1.2.2, 1.2.4). Solid progress and growth on these items – please also see details of the Associate Executive Director report.

Section 4. Projects

- **Evergreen E-Learnings**
 - **Deltasig University:** Content generated from the 2020 Virtual Fall LEAD School, 2021 LEAD Provincial Conference along with existing and new online trainings have been combined into an evergreen virtual training program for all members, Deltasig University! This development went live before the January board meeting. Deltasig University hosts 100+ formal training and development programs available for viewing by our members at any time. These resources are available through our recently launched Learning Management System (LMS), our website, and the DSP Link (App) Learn & Lead Community.
 - **Online Chapter Officer Training Modules:** Virtual training modules were launched in August 2020 for the 10 nationally recognized chapter officer positions. Strong collaboration between Plaid, Central Office Staff and National Professional Development Committee enabled development of the modules. The intent of these modules is to provide ongoing training, which includes recent updates to policy and bylaws that have taken effect in the last year.
 - **Online Volunteer Leader Training Modules for Certified Deltasig Leader Program:** Two training modules were released to volunteer leaders as part of our Certified Deltasig Leader program. One module focuses on soft skills and basic understanding of what it means to be a volunteer leader, while the other details chapter operations and how best to lead our collegiate members to success.
- **Upcoming Events**
 - **2021 Grand Chapter Congress:** Since meeting in January the decision was made to host Grand Chapter Congress (GCC) virtually. A schedule is published online for general business and professional sessions August 5 -15, 2021.
 - **2021 Post-GCC Volunteer Leader Training:** the event has been converted from a retreat to virtual training set to take place September 12 for those elected at GCC, COYs, and National Chairs. The goal of the training is to provide both large group and custom training by position (e.g. PVPs, RVPs, National Chairs + COYs). A special thank you to Emily Slone for developing an PVP and RVP

toolkit to be used at the event and ongoing. This event will also include leadership assessment, and risk management training from Holmes Murphy, and more. The board will have additional training scheduled around the board meeting in-person in Cincinnati September 23-26. Please see additional details in the e-binder as well as a tentative agenda for the volunteer training in the AED's report.

- **2021 Virtual LEAD School:** The 2021 Virtual LEAD School will take place October 16. The keynote will focus on mental health and wellness, with the remainder of the event focused on fraternal leadership updates, and more.

- **Past Events**

- **2021 Presidents' Academy:** This event was well received by positive feedback from first-time and return attendees. We brought in a new keynote speaker, Brother Piotr Jakubowski, Alpha Iota/Drake University '04, who spoke on the topic of inspirational leadership. This year it was decided to not include a leadership assessment tool (e.g., Birkman) and resounding feedback recommends incorporating that back into the program in the future for both collegiate and volunteers. Thank you to all of the volunteer facilitators who dedicated a significant amount of time to making the event a meaningful experience for our collegiate attendees.
- **2021 LEAD Provincial Conference and Council Meetings:** The 2021 Virtual LEAD Conference and Provincial Council Meetings were a success with over 1,300 registrants in total. At the conference, Elliott Ferguson gave an inspiring keynote address. Following our 2021 LEAD Provincial Conference five separate council meetings took place throughout February which enabled much prep for the Virtual GCC experience later in the year.
- **2020 National Volunteer Leadership Retreat:** Adam Carroll and Tim Augustine hosted a completely reimagined National Volunteer Leadership retreat that took place one day per month in July, August, and September. This event was reimagined in terms of the virtual format and the content covered, to ensure relevant with our current normal due to Covid-19. This was our largest NVLR to date, likely due to the virtual environment, with 140+ registrants, 133 attendees, including DDs, RVPs, Board, Chapter Advisors, National Chairs and committee members, Trustees, Golden Council members, PGPs and alumni who are aspiring volunteer leaders.
- **2020 Virtual Fall LEAD School:** We successfully hosted a 3-week long 2020 Virtual Fall LEAD School in October 2020. With 1,150+ registrants, two large-group sessions, 49 newly created breakout sessions with live Q&A, networking sessions, and topics ranging from DE&I, pledge education, recruitment, risk management, ritual, professional development and more, this proved to be a highly effective event in a 100% virtual format. A special thank you to the support of Shanda Gray, our entire NPDC committee, and a plethora of volunteers who presented, served as Q&A moderators, and also those who offered moral support throughout the event – we could NOT have done it without you. While we collected a significant amount of anecdotal feedback, our post-event survey reported that 91% of respondents rated the event excellent or good.

- **2020 Presidents Academy:** Event went over very well among attendees, with 220 chapters registered and five chapters did not send anyone to attend the event. The event was successful in part due to pre-event preparation with the attendees and modifications to the prep with session facilitators in advance of the event.
- **2020 Provincial LEAD Conferences:** Received incredibly positive feedback from surveys and all five events operated well, without any incidents related to COVID-19.

Section 5. Goals

- Support the Delta Sigma Pi Strategic Priorities Framework document for updates and statistics on a variety of items that include Member Education for Collegiate Development (1.1) and Leadership Development (1.2) and focus on Presidents' Academy (1.1.1, 1.1.2), Ritual and Risk Management education (1.1.4, 1.2.3) and overall member education both in person and online (1.1.3, 1.1.5, 1.2.1, 1.2.2, 1.2.4).
- Deliver strong programs to educate our members, both collegiate and alumni
- Offer new ways for chapter officers to stay up to speed on how to be successful in their positions
- Ensure strong and successful pivots to virtual events where applicable and approved by the Board of Directors

Section 6. Lessons Learned

- **Learn to pivot:** Our committee learned to pivot quickly and make a plan to adapt to evolving fraternity needs, and also throughout the pandemic.
- **Think big:** With challenges faced during the pandemic, we had the opportunity to think bigger than ever before. Nothing was out of bounds in a virtual environment and the world was at our fingertips, enabling us to bring in speakers from across the globe to our events and have an impact in the fraternity.
- **Sustainable improvements go far:** We implemented evergreen e-learnings with our Deltasig University, rolled out a completely new CDL program, launched 10 officer training modules, which enable continued education for our members.
- **With a strong committee, you can achieve anything:** Our committee is incredibly well-rounded and has strong tenure in the fraternity. Our committee achieved a lot in the last two years and I am grateful for the time and commitment from our team to achieve greatness, even in challenging times.

Section 7. Best Practices

- Pivoting to support virtual events while thinking about the new normal – hybrid events: While we pivoted this year from the face-to-face world, we need to prepare for an environment referred to as “hybrid events” as part of our next normal, in which attendees of an event can be in person or virtual in the same meeting. Though a logistically challenging feat, our committee has already discussed how this will come into play with national events.

- Continue to have a well-rounded committee: Build a well-rounded committee of individuals who have a significant amount of fraternity and professional experience and are willing to think outside the box while complementing other skill sets on the committee.

Section 8. Highlights to Share

The National Professional Development Committee achieved leaps and bounds during this biennium. A few highlights include:

- **New CDL Program:** Launched new CDL programming with condensed e-learning from 8+ videos to 2, focused on leadership development and chapter operations.
- **10 New Officer Trainings:** Launched 10 new officer training modules available online on DSP.org.
- **Deltasig University:** Released Deltasig University – an evergreen online learning platform aligned with our learning management system, to educate all brothers on important topics related to professional development and fraternal matters.
- **Virtual and In-Person LEAD Schools and Conferences:** Hosted both in-person and virtual conferences with strong attendance throughout the biennium. A special thank you to Kristen Wilhelm for her support in developing videos for our virtual LEAD events.
- **Reinvented Presidents' Academy:** Hosted the event in-person while pivoting to virtual for our third annual event in 2021. We reimagined what the event can and should be, with a strong strategic path for success at future events.
- **Planned Post-GCC Training:** With GCC upon us, the NPDC has planned and received approval on post-GCC training for elected officers. This event is traditionally held as a retreat, however reimagined now as a virtual, officer-specific training.

Thank you to brothers who have supported the success of this committee this biennium. You attended events, presented sessions, hosted webinars, shared feedback, attended trainings and offered support during a time of change and evolution.

Finally, a special thank you to the National Professional Development Committee and AED Shanda Gray for all of your dedication and hard work in the past biennium. We are a great team and our fraternity is stronger because of you.

Delta Sigma Pi
National Scholastic Development and Awards Committee
Report to the Grand Chapter
Timothy Beasley, Chair
August 2021

Committee Members:

- Northeastern - Kayleigh Lot
- North Central – Nicolas Tysiak
- Southern – Shane Borden
- South Central - Kris McDaniel
- Western – Lauren Short
- Staff Liaison – Tyler Havens

Overview

For this biennium, the Scholastic Development and Awards committee reviewed the following objectives per the Strategic Plan:

- Promotion and education of members and chapters to increase overall participation in the awards program.
- Existence of awards and recognition programs that promote high standards in Delta Sigma Pi's strategic areas.

During this biennium, the National Committee focused its time looking at two major areas of the Awards Program: the Collegian of the Year award and the Chapter Awards program as a whole.

The committee presented a handful of proposals to the Board regarding changes that could be made to the COY program, but all proposals were sent to the Organizational Development Committee for further review and action. The National Collegians of the Year also spearheaded an initiative for a new COY Committee based on those proposals.

The committee also looked at chapter awards to see if there were any awards that could be removed, combined with other awards, or updated with additional requirements. With the 2020 COVID pandemic, the Committee decided against putting forth any proposals to the current Board as operational issues seemed to be of more need and importance.

It is the wish of this current Awards Committee that the next Board of Director will review a white paper on overhauling the entirety of the Chapter Awards Program and institute a condensed, more encompassing set of collegiate and alumni chapter awards that will highlight the efforts of our members in a much more meaningful way.

Goals for Next Biennium:

- Complete overhaul of Chapter Awards program needed.
- Serious reduction in “non-qualified” awards applications through increased knowledge throughout CMP year and support of chapters during application season
- Targeted communication at all levels of the organization (Chapter Presidents, VPSAs, District Directors, RVPs, Regional Chairs, PVPs, and Provincial Chairs) about the education of Who, When, Where, Why, How of Awards
- Communication with New RVPs at post-GCC Training about the importance of putting together a strong committee and selecting a strong chair.

Chapter Awards Participation

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
R. Nelson Mitchell Outstanding Collegiate Chapter Award	56	47	35	66	62	48	60	52	64	71	57
Most Improved Collegiate Chapter	36	36	38	69	59	61	61	58	49	54	49
Outstanding Service Award for a Collegiate Chapter	91	86	66	121	122	97	109	103	115	111	86
Outstanding Professional Activities Award for a Collegiate Chapter	83	97	64	131	121	114	118	113	126	102	98
Outstanding Financial Operations Award for a Collegiate Chapter	38	37	29	48	52	52	55	57	51	61	10
Outstanding Alumni Relations Award For A Collegiate Chapter	43	34	30	57	57	51	58	59	54	64	42
Outstanding Scholastic Development Award for a Collegiate Chapter	37	29	25	48	38	38	51	44	48	48	34
Outstanding Alumni Chapter	8	7	7	8	9	9	11	14	19	11	9
Most Improved Alumni Chapter	5	3	6	6	9	6	6	6	9	6	8
Outstanding Service Award for an Alumni Chapter	7	8	4	9	11	8	7	12	9	11	13
Outstanding Professional Activities for an Alumni Chapter	8	6	5	7	8	11	8	12	10	8	10
Outstanding Collegiate Relations Award for an Alumni Chapter	9	7	7	9	13	11	8	12	15	12	11

Collegian of the Year Participation

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Collegian of the Year - Submission	132	131	156	196	207	118	212	196	195	195	199
Collegian of the Year - Completion								150	143	140	155

CMP 5 Year Report

E = Chapter of Excellence

R = Chapter of Recognition

A = Accredited Chapter

#	CHAPTER	2016 CMP	2017 CMP	2018 CMP	2019 CMP	◇ 2021 CMP
1	A New York	69	**	**	**	**
2	B Northwestern-Chicago	**	**	**	**	**
3	Γ Boston	92.9	90.2	90.9	79.6	100/R
4	Δ Marquette (WI)	52.4	65.9	90.9	97.7/R	100/A
5	E Iowa	100/E	100/E	100/E	97.7/E	97.6/E
6	Z Northwestern-Evanston (IL)	66.7	78.0	90.9	81.8	68.3
7	H Kentucky	**	**	**	**	**
8	Θ Detroit (Day)	**	**	**	**	**
9	I Kansas	90.5	97.6/A	100/R	100/E	100/E
10	K Georgia State	97.6/E	95.1/R	70.5	81.8	100/E
11	Λ Pittsburgh	92.9	95.1/A	97.7/A	88.6	95.1/A
12	M Georgetown (DC)	**	**	**	**	**
13	N Ohio State	97.6/R	97.6/R	100/E	100/A	87.8
14	Ξ Michigan-Ann Arbor	69	41.5	56.8	40.9	85.4
15	O Vanderbilt (TN)	**	**	**	++	95.1/A
16	Π Georgia	97.6/E	97.6/A	97.7/E	97.7/A	87.8
17	P California-Berkeley	85.7	61.0	79.6	**	**
18	Σ Utah	**	**	**	**	**
20	T McGill (CN)	**	**	**	**	**
20	Y Illinois-Urbana	66.7	95.1/A	90.9	68.2	85.4
21	Φ Southern California	92.9	97.6/R	95.5/E	84.1	**
22	X Johns Hopkins (MD)	**	**	**	**	**
23	Ψ Wisconsin-Madison	100/E	97.6/E	95.5/E	95.5/E	100/E
24	Ω Temple (PA)	**	**	**	**	**
25	AB Missouri-Columbia	97.6/R	56.1	100/R	88.6	73.2
26	AG Penn State-State College	88.1	87.8	86.4	90.9	100/A
27	AA Nebraska-Lincoln	100/E	100/E	97.7/E	97.7/R	82.9
28	AE Minnesota-Minneapolis	100/E	97.6/E	97.7/E	97.7/E	97.6/A
29	AZ Tennessee	100/E	100/E	88.6	97.7/E	56.1
30	AH South Dakota	100/E	95.1/E	100/E	100/E	100/E
31	AΘ Cincinnati	88.1	90.2	95.5/E	93.2	100/E
32	AI Drake (IA)	95.2/E	100/E	97.7/E	100/E	100/E
33	AK Buffalo	90.5	95.1/A	79.6	95.5	100/R
34	AA North Carolina-Chapel Hill	97.6/A	95.1	81.8	63.6	75.6
35	AM North Dakota	**	**	**	**	**
36	AN Denver	100/E	100/A	97.7/A	95.5/E	87.8
37	AΞ Virginia	**	**	**	**	**
38	AO Ohio	42.9	31.7	2.3	52.3	78

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39	ΑΠ	Indiana	97.6/R	87.8	93.2	95.5	95.1/E
40	ΑΡ	Colorado-Boulder	95.2/A	97.6/E	95.5/A	81.8	87.8
41	ΑΣ	Alabama	76.2	97.6/R	93.2	84.1	92.7
42	ΑΤ	Mercer (GA)	97.6/E	100/E	97.7/E	100/E	97.6/A
43	ΑΥ	Miami (OH)	97.6/E	100/A	100/E	100/E	100/E
44	ΑΦ	Mississippi	**	**	**	**	**
45	ΑΧ	Washington-St. Louis (MO)	95.2/A	100/A	88.6	90.9	80.5
46	ΑΨ	Chicago	**	**	**	**	61
47	ΑΩ	DePaul (IL)	95.2/R	95.1/A	75.0	95.5/R	97.6/E
48	ΒΓ	South Carolina	97.6/R	97.6/R	95.5/E	90.9	97.6
49	ΒΔ	North Carolina State	**	**	**	**	**
50	ΒΕ	Oklahoma	97.6/E	97.6/E	97.7/E	97.7/A	100/E
51	ΒΖ	Louisiana State	92.9	97.6/A	95.5	100/A	95.1/A
52	ΒΗ	Florida	95.2/A	100/E	59.1	97.7/A	97.6/A
53	ΒΘ	Creighton (NE)	**	**	**	**	**
54	ΒΙ	Baylor (TX)	100/E	100/E	97.7/A	77.3	100/R
55	ΒΚ	Texas-Austin	100/R	75.6	97.7/R	97.7/E	97.6/E
56	ΒΛ	Auburn (AL)	97.6/A	95.1/A	100/R	100/R	70.7
57	ΒΜ	Dalhousie (CN)	**	**	**	**	**
58	ΒΝ	Pennsylvania	85.7	53.7	70.5	52.3	85.4
59	ΒΞ	Rider (NJ)	100/E	100/E	100/A	97.7/E	100/E
60	ΒΟ	Rutgers-Newark	**	**	**	++	36.6
61	ΒΠ	Kent State (OH)	97.6/E	90.2	93.2	100/E	100/A
62	ΒΡ	Rutgers-Newark (Evening)	**	**	**	**	**
63	ΒΣ	Saint Louis	85.7	70.7	68.2	75.0	97.6/A
64	ΒΤ	Case Western Reserve (OH)	**	**	**	**	**
65	ΒΥ	Texas Tech	83.3	100/R	97.7/E	95.5/E	95.1/A
66	ΒΦ	Southern Methodist (TX)	95.2/R	97.6/R	77.3	63.6	61
67	ΒΧ	Tulsa	**	**	**	**	**
68	ΒΨ	Louisiana Tech	95.2/A	90.2	79.6	100/A	22
69	ΒΩ	Miami (FL)	92.9	97.6/A	88.6	97.7/R	97.6/A
70	ΓΔ	Mississippi State	**	**	**	**	**
71	ΓΕ	Oklahoma State	100/E	100/E	95.5	95.5/A	80.5
72	ΓΖ	Memphis	**	**	**	**	**
73	ΓΗ	Nebraska-Omaha	100/A	100/A	95.5/A	97.7/E	92.7
74	ΓΘ	Wayne State (MI)	83.3	97.6/R	93.2	97.7/E	**
75	ΓΙ	New Mexico	88.1	92.7	95.5/R	61.4	100/R
76	ΓΚ	Michigan State	59.5	97.6/A	59.1	72.7	92.7

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77	ΓΛ Florida State	78.6	85.4	90.9	95.5/R	90.2
78	ΓΜ Tulane (LA)	61.9	82.9	93.2	72.7	56.1
79	ΓΝ Wake Forest (NC)	**	**	**	**	**
80	ΓΞ Santa Clara (CA)	97.6/A	90.2	84.1	100/A	97.6/A
81	ΓΟ San Francisco	92.9	78.0	75.0	**	**
82	ΓΠ Loyola-Chicago	88.1	100/R	93.2	95.5/A	97.6/A
83	ΓΡ Detroit (Evening)	**	**	**	**	**
84	ΓΣ Maryland	95.2	80.5	84.1	95.5	100/E
85	ΓΤ Southern Mississippi	92.9	70.7	50.0	59.1	85.4
86	ΓΥ Babson	97.6/A	97.6/E	97.7	90.9	95.1
87	ΓΦ Texas-El Paso	100/E	85.4	93.2	100/E	100/E
88	ΓΧ St. Bonaventure (NY)	**	**	**	**	**
89	ΓΨ Arizona	100/E	100/E	97.7/E	84.1	100/E
90	ΓΩ Arizona State	97.6/E	95.1/E	100/E	100/E	97.6/E
91	ΔΕ North Texas	100/A	87.8	97.7/E	95.5/E	97.6/E
92	ΔΖ East Carolina (NC)	**	**	**	**	**
93	ΔΗ Lamar (TX)	**	**	**	**	**
94	ΔΘ Oklahoma City	**	**	**	**	**
95	ΔΙ Florida Southern	85.7	100/E	100/E	100/E	100/E
96	ΔΚ Boston College	**	**	**	**	**
97	ΔΛ Ithaca (NY)	**	**	**	**	**
98	ΔΜ University of the Americas (MX)	**	**	**	**	**
99	ΔΝ Loyola-New Orleans	85.7	82.9	93.2	97.7/A	73.2
100	ΔΞ East Tennessee State	**	**	**	**	**
101	ΔΟ San Francisco State	97.6/A	85.4	95.5/R	97.7	56.1
102	ΔΠ Nevada-Reno	97.6/A	95.1/E	100/A	95.5/E	75.6
103	ΔΡ Ferris State (MI)	47.6	73.2	20.5	36.4	**
104	ΔΣ Loyola-Marymount (CA)	95.2/E	95.1/E	100/E	100/E	97.6/E
105	ΔΤ Indiana State	97.6/A	95.1	72.7	100/E	95.1/E
106	ΔΥ Texas Christian	97.6/E	95.1/E	93.2	93.2	95.1/A
107	ΔΦ East Texas State	**	**	**	**	**
108	ΔΧ Washburn (KS)	**	**	**	**	**
109	ΔΨ Suffolk (MA)	**	**	**	**	**
110	ΔΩ West Liberty State (WV)	**	**	**	**	**
111	ΕΖ Midwestern State (TX)	100/A	95.1/R	95.5	95.5/R	97.6/R
112	ΕΗ Eastern New Mexico	**	**	**	**	**
113	ΕΘ Cal State-Chico	78.6	97.6/E	95.5/A	97.7/A	43.9
114	ΕΙ Minnesota State	95.2/A	95.1/A	100/R	97.7/A	95.1/A

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115	EK Shepherd (WV)	92.9	97.6/A	97.7/E	88.6	90.3
116	EA Rochester Tech (NY)	71.4	97.6/A	95.5/E	100/E	100/E
117	EM Sam Houston State (TX)	**	**	**	**	**
118	EN New Orleans	**	**	**	**	**
119	EΞ Ball State (IN)	97.6/E	97.6/E	95.5	100/E	100/A
120	EO Western Michigan	83.3	100/R	95.5/R	97.7/A	97.6E
121	EΠ Monmouth (NJ)	**	**	**	**	**
122	EP Tampa	97.6/E	100/A	100/E	97.7/E	97.6/E
123	EΣ La Salle	81	87.8	95.5/A	77.3	95.1
124	ET Dayton (OH)	95.2/R	90.2	95.5/A	97.7/R	82.9
125	EY New Mexico State	50	75.6	95.5/A	100/R	95.1/A
126	EΦ Cal State-Sacramento	100/R	75.6	97.7/A	50.0	78
127	EX Georgia Southern	83.3	75.6	90.9	97.7/R	90.2
128	EΨ Christian Brothers (TN)	95.2/A	92.7	59.1	68.2	46.3
129	EΩ Eastern Illinois	83.3	100/R	81.8	84.1	53.7
130	ZH St. Peter's (NJ)	78.6	100/A	75.0	100/E	51.2
131	ZΘ Western Kentucky	100/R	100/E	100/E	97.7/E	100/E
132	ZI Mississippi College	**	**	**	**	**
133	ZK Western State (CO)	**	**	**	**	**
134	ZA Georgia Tech	++	95.1/R	93.2	88.6	97.6/R
135	ZM Texas-Arlington	100/A	87.8	100/E	95.5/E	73.2
136	ZN Texas A&M-Kingsville	95.2/R	92.7	97.7/A	97.7/E	80.5
137	ZΞ Lewis (IL)	97.6/A	100/R	93.2	97.7/A	100/E
138	ZO Long Island-C.W. Post (NY)	**	**	**	**	**
139	ZΠ St. Joseph's (PA)	100/E	65.9	88.6	95.5/A	87.8
140	ZP Menlo (CA)	**	**	**	**	**
141	ZΣ Southeastern Louisiana	**	**	**	**	**
142	ZT Cal State-East Bay	100/A	95.1/A	95.5/R	100/A	100/R
143	ZY Virginia Tech	97.6/R	100/R	93.2	97.7/R	100/A
144	ZΦ Florida Atlantic	52.4	85.4	95.5/A	97.7/E	100/E
145	ZX Manhattan (NY)	**	**	**	**	**
146	ZΨ Albany (NY)	73.8	97.6/A	97.7/A	90.9	75.6
147	ZΩ Northern Arizona	97.6/A	95.1/R	100/E	95.5/E	100/E
148	HΘ Angelo State (TX)	92.9	97.6/A	97.7/A	97.7/E	97.6/E
149	HI Nicholls State (LA)	**	**	**	**	**
150	HK Troy (AL)	81	65.9	97.7/R	95.5/A	53.7
151	HΛ Weber State (UT)	**	**	**	**	**
152	HM Northern Illinois	100/A	97.6/R	75.0	97.7	53.7

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153	HN	Missouri-St. Louis	92.9	90.2	86.4	95.5/R	100/A
154	HΞ	Philadelphia	85.7	97.6/A	97.7	84.1	95.1/A
155	HO	Louisiana at Monroe	**	**	**	**	**
156	HΠ	Wayne State (NE)	100/R	95.1/R	100/E	100/E	100/A
157	HP	Wisconsin-La Crosse	92.9	97.6/A	100/A	95.5/E	100/A
158	HΣ	Southern Illinois-Edwardsville	85.7	97.6/A	93.2	81.8	82.9
159	HT	McNeese State (LA)	59.5	95.1	84.1	84.1	61
160	HY	West Florida	88.1	92.7	95.5	97.7/A	22
161	HΦ	Eastern Michigan	**	**	**	**	**
162	HX	Cal Poly-Pomona	**	**	+	100/E	97.6/E
163	HΨ	Houston	95.2/A	92.7	65.9	52.3	65.9
164	HΩ	Virginia Commonwealth	**	**	**	**	**
165	ΘI	Connecticut	88.1	87.8	95.5/R	100/R	97.6/R
166	ΘK	Akron (OH)	92.9	95.1/R	84.1	88.6	92.7
167	ΘΛ	Xavier (OH)	69	85.4	90.9	86.4	95.1/A
168	ΘM	Columbus (GA)	**	**	**	**	**
169	ΘN	Arkansas-Fayetteville	**	**	**	**	**
170	ΘΞ	Wisconsin-Whitewater	**	**	**	**	**
171	ΘO	St. Ambrose (IA)	**	**	**	**	**
172	ΘΠ	Bowling Green State (OH)	97.6/E	100/E	88.6	93.2	95.1/A
173	ΘP	Duquesne (PA)	100/A	97.6/A	100/E	100/E	100/E
174	ΘΣ	Central Florida	90.5	85.4	97.7/E	97.7/E	80.5
175	ΘT	St. Cloud State (MN)	95.2/E	100/E	95.5/E	97.7/E	97.6/E
176	ΘY	Siena (NY)	90.5	97.6/R	93.2	63.6	100/A
177	ΘΦ	South Florida-Tampa	97.6/E	100/E	95.5/R	95.5/A	95.1/A
178	ΘX	San Jose State (CA)	97.6/A	100/E	84.1	63.6	75.6
179	ΘΨ	Indiana Northwest	**	**	**	**	**
180	ΘΩ	St. Edward's (TX)	85.7	95.1/R	88.6	88.6	97.6/E
181	IK	James Madison (VA)	73.8	80.5	**	**	**
182	IA	Indiana-Purdue at Ft. Wayne	90.5	87.8	86.4	56.8	**
183	IM	Georgia College & State	97.6/R	100/E	88.6	93.2	82.9
184	IN	Truman State (MO)	97.6/E	97.6/E	100/E	100/E	100/E
185	IΞ	Winston-Salem State (NC)	**	**	**	**	**
186	IO	Central Missouri	92.9	97.6	95.5/A	84.1	41.5
187	IΠ	San Diego State	100/E	100/E	97.7/E	100/E	95.1/E
188	IP	Howard (DC)	76.2	97.6/E	75.0	95.5/A	100/E
189	IΣ	Evansville (IN)	69	51.2	77.3	88.6	48.8
190	IT	Robert Morris (PA)	**	**	**	**	**

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191	IY	Cal State-Northridge	81	97.6/R	93.2	75.0	87.8
192	IΦ	Cal State-Fresno	97.6/E	95.1/R	100/E	97.7/E	100/A
193	IX	Illinois State	88.1	90.2	86.4	50.0	100/A
194	IΨ	Texas A&M-Corpus Christi	97.6/A	100/E	68.2	**	**
195	IΩ	North Carolina-Greensboro	97.6/R	97.6/R	97.7/A	86.4	53.7
196	KΛ	Binghamton (NY)	69	100/R	100/E	100/E	100/E
197	KM	Cal Poly-San Luis Obispo	97.6/E	97.6/E	95.5/E	97.7/A	100/A
198	KN	Longwood (VA)	95.2/A	100/A	100/A	100/E	100/A
199	KΞ	Louisiana at Lafayette	66.7	58.5	84.1	56.8	65.9
200	KO	Missouri State	90.5	100/A	95.5/E	93.2	97.6/E
201	KΠ	North Florida	90.5	87.8	100/E	97.7/E	100/A
202	KP	Adelphi (NY)	97.6/A	85.4	97.7/R	97.7/R	95.1
203	KΣ	Indiana-Purdue at Indianapolis	100/E	100/E	97.7/E	90.9	97.6/E
204	KT	Clemson (SC)	100/E	95.1/E	100/E	100/E	97.6/E
205	KY	Winona State (MN)	97.6/E	100/A	97.7/E	97.7/E	92.7
206	KΦ	Valparaiso (IN)	97.6/E	92.7	100/A	100/E	100/E
207	KX	Savannah State (GA)	97.6/E	100/E	100/E	97.7/A	100/E
208	KΨ	Bellarmino (KY)	85.7	95.1/A	93.2	97.7	97.6/E
209	KΩ	Purdue (IN)	85.7	95.1	95.5/A	88.6	100/R
210	ΛM	Pacific (CA)	97.6/E	97.6/E	97.7/A	97.7/R	87.8
211	ΛN	Texas A&M-College Station	92.9	97.6/R	90.9	88.6	90.2
212	ΛΞ	Grand Valley State (MI)	88.1	95.1/A	90.9	90.9	87.8
213	ΛO	Western Illinois	88.1	97.6/R	88.6	100/R	87.8
214	ΛΠ	San Diego	95.2/A	97.6	88.6	84.1	85.4
215	ΛP	West Alabama	**	**	**	**	**
216	ΛΣ	Cal State-Fullerton	90.5	100/A	100/E	100/E	97.6/A
217	ΛT	Bentley (MA)	100/E	95.1	100/E	97.7	97.6/A
218	ΛY	St. Mary's (TX)	95.2/A	58.5	81.8	90.9	68.3
219	ΛΦ	Cal State-Long Beach	100/E	100/E	100/E	97.7/E	100/R
220	ΛX	California-Riverside	81	80.5	93.2	97.7/E	95.1/E
221	ΛΨ	Hawaii-Hilo	100/A	95.1/A	100/R	97.7/R	100/A
222	ΛΩ	Quincy (IL)	**	**	**	**	**
223	MN	Nevada-Las Vegas	**	**	**	**	**
224	MΞ	LaRoche (PA)	**	**	**	**	**
225	MO	Houston-Victoria	**	**	**	**	**
226	MΠ	Penn State-Erie	95.2	97.6/E	93.2	100/E	100/A
227	MP	Colorado State	100/E	97.6/E	97.7/E	100/A	95.1/R
228	MΣ	Barry (FL)	**	**	**	**	**

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229	MT	George Mason (VA)	97.6/A	97.6/E	100/E	79.6	34.2
230	MY	Baker (KS)	**	**	**	**	**
231	MΦ	Saginaw Valley State (MI)	97.6/R	97.6/A	100/E	97.7/E	73.2
232	MX	Colorado-Colorado Springs	97.6/E	100/A	90.9	75.0	75.6
233	MΨ	Iowa State	95.2/A	100/R	100/E	100/E	100/A
234	MΩ	New Jersey	95.2/A	78.0	56.8	84.1	97.6/A
235	NΞ	Missouri-Kansas City	95.2/A	87.8	97.7/E	100/E	87.8
236	NO	Our Lady of Holy Cross (LA)	**	**	**	**	**
237	NΠ	Kennesaw State (GA)	100/A	92.7	97.7/R	97.7/A	95.1/A
238	NP	California-Davis	97.6/E	97.6/E	95.5/E	95.5/E	**
239	NΣ	Roger Williams (RI)	78.6	92.7	90.9	81.8	97.6/E
240	NT	St. Thomas (MN)	81	73.2	93.2	88.6	97.6/R
241	NY	West Virginia	81	97.6/R	97.7/E	72.7	90.2
242	NΦ	Northern Colorado	95.2/E	97.6/E	90.9	97.7/E	87.8
243	NX	Lynchburg (VA)	100/R	95.1/A	90.9	100/A	92.7
244	NΨ	Trinity (DC)	**	**	**	**	**
245	NΩ	Rockhurst (MO)	95.2	97.6/R	77.3	97.7/A	95.1
246	ΞO	UCLA	92.9	87.8	100/R	95.5/R	56.1
247	ΞΠ	Redlands (CA)	92.9	95.1/E	100/E	100/E	78
248	ΞP	George Washington (DC)	88.1	95.1	100/A	100/E	97.6/R
249	ΞΣ	Wingate (NC)	90.5	95.1/A	68.2	47.7	**
250	ΞT	Syracuse (NY)	100/E	100/R	97.7/E	100/E	95.1/A
251	ΞY	Marshall (WV)	42.9	56.1	86.4	88.6	97.6/E
252	ΞΦ	Massachusetts-Boston	83.3	87.8	81.8	95.5	95.1/E
253	ΞX	Wisconsin-Milwaukee	97.6/A	90.2	97.7/A	100/E	100/E
254	ΞΨ	Bryant (RI)	88.1	78.0	95.5/A	90.9	75.6
255	ΞΩ	Florida International	54.8	**	**	**	**
256	OΠ	Radford (VA)	88.1	87.8	97.7/E	97.7/E	87.8
257	OP	Cornell (NY)	83.3	95.1	93.2	43.2	48.8
258	OΣ	California-San Diego	95.2/E	92.7	100/E	75.0	95.1/A
259	OT	Ohio Dominican	40.5	**	**	**	**
260	OY	Francis Marion (SC)	**	**	**	**	**
261	OΦ	Texas-San Antonio	97.6/R	100/E	97.7/A	97.7/A	97.6/E
262	OX	Frostburg State (MD)	71.4	80.5	77.3	90.9	34.2
263	OΨ	Washington State	97.6/E	97.6/E	77.3	97.7/E	68.3
264	OΩ	Delaware	76.2	56.1	90.9	88.6	100/R
265	ΠP	Massachusetts-Amherst	97.6/R	100/E	100/R	100/E	100/E
266	ΠΣ	California-Irvine	97.6/E	100/E	100/E	100/A	97.6/E

+ = Chapter Installed During Year

++ = Chapter Reactivated During Year

** = Chapter Inactive

Listing Shows Percent Approved

◇ Note, in 2020 CMP was not awarded due to COVID-19

CMP 5 Year Report

E = Chapter of Excellence

R = Chapter of Recognition

A = Accredited Chapter

#	CHAPTER		2016 CMP	2017 CMP	2018 CMP	2019 CMP	◇ 2021 CMP
267	ΠΤ	Albion (MI)	76.2	85.4	95.5	97.7/R	61
268	ΠΥ	Southern Florida-Polytechnic	**	**	**	**	**
269	ΠΦ	Pace-Westchester (NY)	76.2	43.9	54.6	97.7/A	87.8
270	ΠΧ	California-Santa Cruz	97.6/R	90.2	88.6	93.2	100/R
271	ΠΨ	CUNY-Baruch	76.2	48.8	45.5	79.6	65.9
272	ΠΩ	Trinity-San Antonio	85.7	87.8	79.6	93.2	92.7
273	ΡΣ	California-Santa Barbara	90.5	85.4	97.7/R	95.5/R	95.1/E
274	ΡΤ	Rutgers-New Brunswick (NJ)	92.9	63.4	90.9	93.2	85.4
275	ΡΥ	Pepperdine (CA)	95.2/A	92.7	100/E	100/E	97.6/E
276	ΡΦ	Concordia (CA)	97.6/A	95.1/E	95.5/A	97.7/E	97.6/A
277	ΡΧ	Hawaii-Manoa	97.6/E	90.2	100/E	97.7/E	100/E
278	ΡΨ	South Florida-St. Petersburg	83.3	100/E	97.7/E	97.7/E	95.1/A
279	ΡΩ	Richmond (VA)	69	90.2	86.4	75.0	31.7
280	ΣΤ	Duke (NC)	92.9	97.6/A	75.0	36.4	68.3
281	ΣΥ	Washington (WA)	92.9	90.2	100/R	100/E	97.6/A
282	ΣΦ	Chapman (CA)	95.2/E	100/R	97.7/E	95.5/E	95.1/E
283	ΣΧ	Cameron (OK)	100/E	100/E	97.7/A	**	**
284	ΣΨ	Lindenwood (MO)	90.5	100/A	84.1	97.7/A	90.2
285	ΣΩ	Northeastern (MA)	88.1	95.1/A	93.2	100/A	100/A
286	ΤΥ	Louisville (KY)	97.6/E	97.6/R	97.7/A	54.6	68.3
287	ΤΦ	Jacksonville State (AL)	92.9	95.1/A	65.9	68.2	82.9
288	ΤΧ	California-Merced	+	95.1/A	93.2	97.7/E	100/E
289	ΤΨ	Coastal Carolina	+	95.1/A	81.8	90.9	85.3
290	ΤΩ	La Verne (CA)	+	100/R	100/E	95.5/E	87.8
291	ΥΦ	Eckerd (FL)	+	75.6	88.6	86.4	31.7
292	ΥΧ	California Lutheran	+	56.1	95.5/R	97.7/E	97.6/E
293	ΥΨ	Washington-Bothell	+	95.1	63.6	93.2	87.8
294	ΥΩ	Stony Brook (NY)		+	95.5/A	93.2	97.6/E
295	ΦΧ	Rhode Island		+	84.1	90.9	97.6/A
296	ΦΨ	Elon (NC)			+	54.6	70.7
297	ΦΩ	Cleary (MI)			+	31.8	80.5
298	ΧΨ	Texas-Dallas			+	97.7/R	92.7
299	ΧΩ	Old Dominion (VA)				+	70.7
300	ΨΩ	Capital (OH)				+	95.1/A
301	ΩΨ	St. John Fisher (NY)				+	80.5

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++ = Chapter Reactivated During Year

** = Chapter Inactive

Listing Shows Percent Approved

◇ Note, in 2020 CMP was not awarded due to COVID-19

Initiates by Chapter for Five Years

(Ending June 30, 2021)

#	School	Chapter	Installed Date	Prior	2017	2018	2019	2020	2021	Total
1	New York	Alpha	11/7/1907	1524	17	**	**	**	**	1541
2	Northwestern-Chicago	Beta	2/7/1914	1044	**	**	**	**	**	1044
3	Boston U.	Gamma	6/10/1916	1055	41	32	34	32	15	1209
4	Marquette (WI)	Delta	5/1/1920	1888	17	43	30	21	11	2010
5	Iowa	Epsilon	5/11/1920	2914	37	38	52	45	50	3136
6	Northwestern-Evanston (IL)	Zeta	11/14/1920	976	40	34	34	33	44	1161
7	Kentucky	Eta	11/27/1920	494	**	**	**	**	**	494
8	Detroit (day)	Theta	1/29/1921	867	**	**	**	**	**	867
9	Kansas	Iota	3/20/1921	2087	35	33	38	41	28	2262
10	Georgia State	Kappa	3/12/1921	2010	36	15	31	10	28	2130
11	Pittsburgh	Lambda	5/13/1921	1424	34	30	28	31	35	1582
12	Georgetown (DC)	Mu	6/8/1921	1473	**	**	**	**	**	1473
13	Ohio State	Nu	12/4/1921	2044	41	38	37	33	32	2225
14	Michigan	Xi	12/11/1921	2038	38	40	38	37	34	2225
15	Vanderbilt (TN)	Omicron	1/29/1922	73	**	**	69	38	38	218
16	Georgia	Pi	2/18/1922	2883	46	36	52	64	43	3124
17	California-Berkeley	Rho	3/12/1922	1373	17	18	7	**	**	1415
18	Utah	Sigma	4/16/1922	602	**	**	**	**	**	602
19	McGill (Quebec)	Tau	4/8/1922	66	**	**	**	**	**	66
20	Illinois	Upsilon	4/29/1922	2247	38	37	36	44	37	2439
21	Southern California	Phi	5/13/1922	1696	19	23	21	**	**	1759
22	Johns Hopkins (MD)	Chi	12/9/1922	965	**	**	**	**	**	965
23	Wisconsin-Madison	Psi	2/10/1923	1427	34	43	33	36	36	1609
24	Temple (PA)	Omega	2/17/1923	1138	**	**	**	**	**	1138
25	Missouri-Columbia	Alpha Beta	3/24/1923	3945	52	60	44	52	36	4189
26	Penn State-State College	Alpha Gamma	4/21/1923	2335	34	38	28	39	38	2512
27	Nebraska-Lincoln	Alpha Delta	3/1/1924	2428	43	40	47	45	27	2630
28	Minnesota	Alpha Epsilon	3/8/1924	2001	32	40	19	29	25	2146
29	Tennessee	Alpha Zeta	5/2/1924	1920	34	51	44	30	43	2122
30	South Dakota	Alpha Eta	4/5/1924	2315	28	25	26	19	10	2423
31	Cincinnati	Alpha Theta	5/3/1924	1954	65	59	46	74	66	2264
32	Drake (IA)	Alpha Iota	5/17/1924	1999	17	25	16	19	13	2089
33	Buffalo (NY)	Alpha Kappa	5/9/1925	1977	34	41	41	18	32	2143
34	North Carolina-Chapel Hill	Alpha Lambda	5/9/1925	2570	39	34	38	33	43	2757
35	North Dakota	Alpha Mu	5/17/1925	578	**	**	**	**	**	578
36	Denver	Alpha Nu	10/10/1925	1188	15	28	33	13	30	1307
37	Virginia	Alpha Xi	10/24/1925	535	**	**	**	**	**	535
38	Ohio	Alpha Omicron	12/5/1925	2006	18	0	20	25	16	2085
39	Indiana	Alpha Pi	12/19/1925	3045	53	52	53	50	50	3303
40	Colorado-Boulder	Alpha Rho	2/21/1926	3298	65	66	29	44	51	3553
41	Alabama	Alpha Sigma	3/6/1926	2289	33	52	57	54	94	2579
42	Mercer (GA)	Alpha Tau	3/26/1927	743	21	28	9	19	15	835
43	Miami-Ohio	Alpha Upsilon	4/16/1927	2942	45	40	42	50	38	3157
44	Mississippi	Alpha Phi	4/30/1927	1722	**	**	**	**	**	1722
45	Washington-St. Louis	Alpha Chi	2/18/1928	1109	35	31	33	36	37	1281
46	Chicago	Alpha Psi	4/22/1928	201	**	**	**	59	32	292
47	DePaul (IL)	Alpha Omega	6/2/1928	1376	31	24	30	31	18	1510
48	South Carolina	Beta Gamma	4/13/1929	2190	48	41	31	29	40	2379
49	North Carolina State	Beta Delta	5/22/1929	145	**	**	**	**	**	145
50	Oklahoma	Beta Epsilon	12/4/1929	2581	46	60	54	48	55	2844
51	Louisiana State	Beta Zeta	12/7/1929	2508	42	75	60	72	30	2787
52	Florida	Beta Eta	12/14/1929	2735	38	31	53	53	56	2966
53	Creighton (NE)	Beta Theta	5/24/1930	866	**	**	**	**	**	866
54	Baylor (TX)	Beta Iota	12/6/1930	1932	44	39	28	27	17	2087
55	Texas-Austin	Beta Kappa	12/13/1930	3155	35	30	38	31	39	3328
56	Auburn (AL)	Beta Lambda	3/21/1931	2760	19	22	36	26	27	2890
57	Dalhousie (Nova Sco)	Beta Mu	5/2/1931	60	**	**	**	**	**	60
58	Pennsylvania	Beta Nu	1/23/1932	1173	19	27	23	20	11	1273
59	Rider (NJ)	Beta Xi	5/19/1934	1723	24	24	24	18	11	1824
60	Rutgers-Newark (NJ)	Beta Omicron	10/9/1937	593	**	**	40	24	13	670
61	Kent State (OH)	Beta Pi	5/16/1942	2179	50	57	43	39	41	2409
62	Rutgers-Newark (night) (NJ)	Beta Rho	5/23/1942	617	**	**	**	**	**	617
63	Saint Louis	Beta Sigma	6/1/1946	1297	16	32	28	41	15	1429
64	Case Western (OH)	Beta Tau	10/18/1947	384	**	**	**	**	**	384
65	Texas Tech	Beta Upsilon	10/25/1947	1998	39	50	41	38	29	2195
66	Southern Methodist (TX)	Beta Phi	3/20/1948	1903	48	57	69	55	63	2195
67	Tulsa (OK)	Beta Chi	5/9/1948	762	**	**	**	**	**	762
68	Louisiana Tech	Beta Psi	5/15/1948	1906	9	4	8	8	0	1935

Initiates by Chapter for Five Years

(Ending June 30, 2021)

#	School	Chapter	Installed Date	Prior	2017	2018	2019	2020	2021	Total
69	Miami-Florida	Beta Omega	12/11/1948	1745	41	45	39	39	27	1936
70	Mississippi State	Gamma Delta	3/5/1949	960	**	**	**	**	**	960
71	Oklahoma State	Gamma Epsilon	3/19/1949	2240	43	33	48	37	24	2425
72	Memphis	Gamma Zeta	4/9/1949	923	**	**	**	**	**	923
73	Nebraska-Omaha	Gamma Eta	4/23/1949	1101	31	18	10	17	15	1192
74	Wayne State-Michigan	Gamma Theta	5/7/1949	1144	7	7	4	1	**	1163
75	New Mexico	Gamma Iota	5/14/1949	1676	22	12	17	29	18	1774
76	Michigan State	Gamma Kappa	10/29/1949	1230	49	46	43	49	41	1458
77	Florida State	Gamma Lambda	12/3/1949	1894	13	15	18	8	7	1955
78	Tulane (LA)	Gamma Mu	12/4/1949	489	39	55	56	62	47	748
79	Wake Forest (NC)	Gamma Nu	4/1/1950	377	**	**	**	**	**	377
80	Santa Clara (CA)	Gamma Xi	5/13/1950	821	28	29	25	25	29	957
81	San Francisco	Gamma Omicron	9/16/1950	1129	16	23	**	**	**	1168
82	Loyola-Chicago	Gamma Pi	9/30/1950	1354	21	48	42	29	32	1526
83	Detroit (night)	Gamma Rho	10/7/1950	636	**	**	**	**	**	636
84	Maryland-College Park	Gamma Sigma	11/18/1950	1510	27	35	35	44	27	1678
85	Southern Mississippi	Gamma Tau	12/9/1950	1728	9	12	17	56	9	1831
86	Babson (MA)	Gamma Upsilon	4/21/1951	922	25	29	24	26	14	1040
87	Texas-El Paso	Gamma Phi	5/19/1951	1373	35	25	30	29	9	1501
88	St. Bonaventure (NY)	Gamma Chi	5/26/1951	116	**	**	**	**	**	116
89	Arizona	Gamma Psi	11/3/1951	2303	49	46	18	58	59	2533
90	Arizona State	Gamma Omega	11/4/1951	2136	57	44	49	49	34	2369
91	North Texas	Delta Epsilon	5/15/1954	1723	41	44	42	35	28	1913
92	East Carolina (NC)	Delta Zeta	5/19/1955	307	**	**	**	**	**	307
93	Lamar (TX)	Delta Eta	4/14/1956	906	**	**	**	**	**	906
94	Oklahoma City	Delta Theta	5/19/1956	430	**	**	**	**	**	430
95	Florida Southern	Delta Iota	4/27/1957	1174	24	33	37	31	22	1321
96	Boston College	Delta Kappa	5/4/1957	467	**	**	**	**	**	467
97	Ithaca (NY)	Delta Lambda	5/5/1957	232	**	**	**	**	**	232
98	Americas (Mex)	Delta Mu	3/8/1958	267	**	**	**	**	**	267
99	Loyola-New Orleans	Delta Nu	5/3/1958	1161	11	19	14	16	6	1227
100	East Tennessee State	Delta Xi	5/17/1958	976	**	**	**	**	**	976
101	San Francisco State	Delta Omicron	4/4/1959	1136	15	16	20	14	6	1207
102	Nevada-Reno	Delta Pi	4/11/1959	1291	34	41	39	15	17	1437
103	Ferris State (MI)	Delta Rho	5/16/1959	961	3	10	8	11	3	996
104	Loyola Marymount (CA)	Delta Sigma	6/6/1959	990	18	34	25	33	28	1128
105	Indiana State	Delta Tau	10/10/1959	1368	37	20	28	27	18	1498
106	Texas Christian	Delta Upsilon	10/18/1959	1578	48	44	65	51	50	1836
107	Texas A&M-Commerce	Delta Phi	2/27/1960	515	**	**	**	**	**	515
108	Washburn (KS)	Delta Chi	3/12/1960	775	**	**	**	**	**	775
109	Suffolk (MA)	Delta Psi	5/15/1960	425	**	**	**	**	**	425
110	West Liberty (WV)	Delta Omega	5/21/1960	659	**	**	**	**	**	659
111	Midwestern State (TX)	Epsilon Zeta	10/15/1960	368	19	17	21	19	14	458
112	Eastern New Mexico	Epsilon Eta	10/22/1960	468	**	**	**	**	**	468
113	Cal State-Chico	Epsilon Theta	12/3/1960	1257	28	19	26	20	3	1353
114	Minnesota State	Epsilon Iota	12/10/1960	1084	15	22	26	23	6	1176
115	Shepherd (WV)	Epsilon Kappa	2/18/1961	729	12	15	13	7	5	781
116	Rochester Tech (NY)	Epsilon Lambda	3/23/1961	447	16	19	29	30	29	570
117	Sam Houston State	Epsilon Mu	4/14/1962	331	**	**	**	**	**	331
118	New Orleans	Epsilon Nu	4/15/1962	660	**	**	**	**	**	660
119	Ball State (IN)	Epsilon Xi	4/28/1962	1555	27	22	34	25	9	1672
120	Western Michigan	Epsilon Omicron	5/19/1962	979	29	29	44	34	37	1152
121	Monmouth (NJ)	Epsilon Pi	10/27/1962	170	**	**	**	**	**	170
122	Tampa (FL)	Epsilon Rho	1/26/1963	1401	53	27	32	35	29	1577
123	La Salle (PA)	Epsilon Sigma	4/20/1963	533	25	19	28	29	17	651
124	Dayton (OH)	Epsilon Tau	4/28/1963	1473	45	34	44	45	33	1674
125	New Mexico State	Epsilon Upsilon	5/4/1963	1375	13	18	19	20	5	1450
126	Cal State-Sacramento	Epsilon Phi	5/5/1963	1270	14	24	6	7	7	1328
127	Georgia Southern	Epsilon Chi	11/9/1963	1251	18	29	19	19	16	1352
128	Christian Brothers (TN)	Epsilon Psi	2/29/1964	854	10	10	11	12	2	899
129	Eastern Illinois	Epsilon Omega	4/18/1964	1429	15	19	23	8	3	1497
130	Saint Peter's (NJ)	Zeta Eta	5/16/1964	773	33	34	18	16	14	888
131	Western Kentucky	Zeta Theta	5/23/1964	964	30	25	32	18	17	1086
132	Mississippi College	Zeta Iota	11/14/1964	695	**	**	**	**	**	695
133	Western State Colorado	Zeta Kappa	3/27/1965	583	**	**	**	**	**	583
134	Georgia Tech	Zeta Lambda	4/10/1965	209	18	15	10	14	16	282
135	Texas-Arlington	Zeta Mu	5/15/1965	1126	26	27	35	29	22	1265
136	Texas A&M-Kingsville	Zeta Nu	5/16/1965	858	19	17	9	14	4	921

Initiates by Chapter for Five Years

(Ending June 30, 2021)

#	School	Chapter	Installed Date	Prior	2017	2018	2019	2020	2021	Total
137	Lewis (IL)	Zeta Xi	10/30/1965	901	24	23	19	14	6	987
138	Long Island-Post	Zeta Omicron	12/11/1965	368	**	**	**	**	**	368
139	St. Joseph's (PA)	Zeta Pi	12/12/1965	801	35	36	38	49	31	990
140	Menlo (CA)	Zeta Rho	1/15/1966	232	**	**	**	**	**	232
141	Southeastern Louisiana	Zeta Sigma	4/24/1966	315	**	**	**	**	**	315
142	Cal State-East Bay	Zeta Tau	5/7/1966	410	24	15	27	25	9	510
143	Virginia Tech	Zeta Upsilon	11/19/1966	1048	31	35	26	35	21	1196
144	Florida Atlantic	Zeta Phi	12/3/1966	1082	22	16	36	29	28	1213
145	Manhattan	Zeta Chi	12/10/1966	73	**	**	**	**	**	73
146	Albany (NY)	Zeta Psi	4/15/1967	1259	27	21	25	22	8	1362
147	Northern Arizona	Zeta Omega	4/29/1967	1199	48	33	39	32	14	1365
148	Angelo State (TX)	Eta Theta	4/30/1967	851	18	48	36	31	9	993
149	Nicholls State (LA)	Eta Iota	12/9/1967	784	**	**	**	**	**	784
150	Troy (AL)	Eta Kappa	2/17/1968	1044	9	9	45	22	15	1144
151	Weber State (UT)	Eta Lambda	3/30/1968	218	**	**	**	**	**	218
152	Northern Illinois	Eta Mu	4/28/1968	1314	27	28	15	23	16	1423
153	Missouri-St. Louis	Eta Nu	5/18/1968	848	25	12	15	18	9	927
154	Jefferson-East Falls (PA)	Eta Xi	11/23/1968	650	8	9	7	6	2	682
155	Louisiana-Monroe	Eta Omicron	12/14/1968	659	**	**	**	**	**	659
156	Wayne State-Nebraska	Eta Pi	4/19/1969	1019	13	19	11	17	8	1087
157	Wisconsin-La Crosse	Eta Rho	4/26/1969	1280	46	26	26	35	27	1440
158	Southern Illinois-Edwardsville	Eta Sigma	4/27/1969	452	30	36	11	8	8	545
159	McNeese State (LA)	Eta Tau	5/3/1969	690	11	15	22	13	7	758
160	West Florida	Eta Upsilon	5/4/1969	930	19	23	17	19	3	1011
161	Eastern Michigan	Eta Phi	5/10/1969	200	**	**	**	**	**	200
162	Cal Poly-Pomona	Eta Chi	11/16/1969	610	**	38	24	29	8	709
163	Houston	Eta Psi	2/1/1970	1007	45	44	17	17	19	1149
164	Virginia Commonwealth	Eta Omega	3/7/1970	666	**	**	**	**	**	666
165	Connecticut	Theta Iota	3/8/1970	1484	36	38	27	40	20	1645
166	Akron (OH)	Theta Kappa	4/18/1970	990	15	26	22	19	8	1080
167	Xavier (OH)	Theta Lambda	4/25/1970	778	36	34	27	23	19	917
168	Columbus State(GA)	Theta Mu	4/26/1970	246	**	**	**	**	**	246
169	Arkansas-Fayetteville	Theta Nu	5/2/1970	86	**	**	**	**	**	86
170	Wisconsin-Whitewater	Theta Xi	5/9/1970	361	**	**	**	**	**	361
171	St. Ambrose (IA)	Theta Omicron	5/10/1970	502	**	**	**	**	**	502
172	Bowling Green State (OH)	Theta Pi	5/17/1970	1712	44	30	34	25	39	1884
173	Duquesne (PA)	Theta Rho	9/26/1970	897	27	28	27	23	24	1026
174	Central Florida	Theta Sigma	5/24/1970	1473	47	49	40	55	28	1692
175	St. Cloud State (MN)	Theta Tau	6/6/1970	897	23	23	15	13	5	976
176	Siena (NY)	Theta Upsilon	1/9/1971	959	20	38	32	21	22	1092
177	South Florida-Tampa	Theta Phi	4/18/1971	1234	48	32	29	43	39	1425
178	San Jose State	Theta Chi	5/8/1971	949	28	15	28	24	26	1070
179	Indiana Northwest	Theta Psi	5/15/1971	511	**	**	**	**	**	511
180	St. Edward's (TX)	Theta Omega	5/7/1972	769	24	24	20	33	16	886
181	James Madison (VA)	Iota Kappa	4/21/1974	1424	36	19	**	**	**	1479
182	Purdue-Fort Wayne	Iota Lambda	5/7/1977	485	5	7	6	**	**	503
183	Georgia College and State	Iota Mu	5/28/1977	622	30	27	35	27	17	758
184	Truman State (MO)	Iota Nu	12/9/1978	1354	36	28	23	23	19	1483
185	Winston-Salem State	Iota Xi	4/21/1979	128	**	**	**	**	**	128
186	Central Missouri	Iota Omicron	4/28/1979	1086	14	12	13	10	15	1150
187	San Diego State	Iota Pi	5/5/1979	1290	43	41	47	52	48	1521
188	Howard (DC)	Iota Rho	3/8/1980	757	29	10	16	10	17	839
189	Evansville (IN)	Iota Sigma	3/22/1980	698	9	6	9	3	1	726
190	Robert Morris (PA)	Iota Tau	4/19/1980	146	**	**	**	**	**	146
191	Cal State-Northridge	Iota Upsilon	4/26/1980	666	9	17	11	20	13	736
192	Cal State-Fresno	Iota Phi	5/10/1980	773	29	16	41	23	13	895
193	Illinois State	Iota Chi	12/13/1980	1264	39	23	22	25	29	1402
194	Texas A&M-Corpus Christi	Iota Psi	1/24/1981	714	29	14	**	**	**	757
195	North Carolina-Greensboro	Iota Omega	2/1/1981	845	21	23	26	23	2	940
196	Binghamton (NY)	Kappa Lambda	2/28/1981	971	23	22	25	20	14	1075
197	Cal Poly-San Luis Obispo	Kappa Mu	4/4/1981	907	25	26	25	21	16	1020
198	Longwood (VA)	Kappa Nu	4/12/1981	748	23	18	19	32	28	868
199	Louisiana-Lafayette	Kappa Xi	5/2/1981	721	16	15	6	4	13	775
200	Missouri State	Kappa Omicron	11/21/1981	1524	24	28	54	43	31	1704
201	North Florida	Kappa Pi	12/5/1981	793	40	17	13	11	11	885
202	Adelphi (NY)	Kappa Rho	3/27/1982	450	24	29	17	12	6	538
203	Indiana-Purdue at Indianapolis	Kappa Sigma	4/17/1982	865	28	41	31	17	21	1003
204	Clemson (SC)	Kappa Tau	4/18/1982	1247	45	34	54	51	57	1488

Initiates by Chapter for Five Years

(Ending June 30, 2021)

#	School	Chapter	Installed Date	Prior	2017	2018	2019	2020	2021	Total
205	Winona State (MN)	Kappa Upsilon	4/9/1983	791	21	20	15	5	3	855
206	Valparaiso (IN)	Kappa Phi	4/30/1983	678	13	23	19	16	14	763
207	Savannah State (GA)	Kappa Chi	6/4/1983	496	16	9	19	15	21	576
208	Bellarmine (KY)	Kappa Psi	11/5/1983	584	9	13	13	7	11	637
209	Purdue (IN)	Kappa Omega	2/25/1984	967	30	24	19	20	32	1092
210	Pacific (CA)	Lambda Mu	4/28/1984	792	27	22	22	14	20	897
211	Texas A&M-College Station	Lambda Nu	4/20/1985	1308	34	53	47	40	45	1527
212	Grand Valley State (MI)	Lambda Xi	4/19/1986	559	24	33	36	37	41	730
213	Western Illinois	Lambda Omicron	4/27/1986	836	16	26	17	13	11	919
214	San Diego	Lambda Pi	5/10/1986	883	28	33	33	31	22	1030
215	West Alabama	Lambda Rho	5/17/1986	418	**	**	**	**	**	418
216	Cal State-Fullerton	Lambda Sigma	12/7/1986	589	17	29	36	28	38	737
217	Bentley (MA)	Lambda Tau	4/4/1987	643	29	32	31	35	22	792
218	St. Mary's (TX)	Lambda Upsilon	4/9/1988	602	8	13	12	16	24	675
219	Cal State-Long Beach	Lambda Phi	5/14/1988	569	17	27	20	21	12	666
220	California-Riverside	Lambda Chi	1/14/1989	577	21	14	20	7	**	639
221	Hawaii-Hilo	Lambda Psi	4/22/1989	390	10	23	17	18	30	488
222	Quincy (IL)	Lambda Omega	4/22/1989	123	**	**	**	**	**	123
223	Nevada-Las Vegas	Mu Nu	4/29/1989	63	**	**	**	**	**	63
224	LaRoche (PA)	Mu Xi	5/28/1990	56	**	**	**	**	**	56
225	Houston-Victoria	Mu Omicron	5/19/1990	133	**	**	**	**	**	133
226	Penn State-Erie	Mu Pi	4/27/1991	504	22	20	24	26	5	601
227	Colorado State	Mu Rho	12/7/1991	832	29	30	24	38	27	980
228	Barry (FL)	Mu Sigma	3/7/1992	149	**	**	**	**	**	149
229	George Mason (VA)	Mu Tau	4/11/1992	539	19	17	26	22	11	634
230	Baker (KS)	Mu Upsilon	5/2/1992	144	**	**	**	**	**	144
231	Saginaw Valley State (MI)	Mu Phi	5/30/1992	352	24	18	22	20	11	447
232	Colorado-Colorado Springs	Mu Chi	1/23/1993	478	18	8	27	10	10	551
233	Iowa State	Mu Psi	3/27/1993	566	35	25	25	28	16	695
234	New Jersey	Mu Omega	5/22/1993	427	30	31	30	36	31	585
235	Missouri-Kansas City	Nu Xi	5/21/1994	528	26	36	24	17	19	650
236	Holy Cross (LA)	Nu Omicron	5/7/1994	257	**	**	**	**	**	257
237	Kennesaw State (GA)	Nu Pi	6/11/1994	393	22	15	13	19	6	468
238	California-Davis	Nu Rho	12/3/1994	542	15	23	16	**	**	596
239	Roger Williams (RI)	Nu Sigma	4/1/1995	805	42	27	28	13	9	924
240	St. Thomas (MN)	Nu Tau	4/8/1995	674	38	25	41	34	46	858
241	West Virginia	Nu Upsilon	4/22/1995	677	47	41	42	53	19	879
242	Northern Colorado	Nu Phi	1/20/1996	437	18	18	16	15	14	518
243	Lynchburg (VA)	Nu Chi	4/20/1996	330	12	12	9	11	12	386
244	Trinity-DC	Nu Psi	6/27/1998	40	**	**	**	**	**	40
245	Rockhurst (MO)	Nu Omega	5/1/1999	407	21	49	25	27	13	542
246	UCLA	Xi Omicron	5/15/1999	415	24	26	23	18	20	526
247	Redlands (CA)	Xi Pi	5/22/1999	351	13	20	22	15	16	437
248	George Washington (DC)	Xi Rho	4/1/2000	524	24	27	26	33	24	658
249	Wingate (NC)	Xi Sigma	3/24/2001	191	9	13	10	4	**	227
250	Syracuse (NY)	Xi Tau	3/31/2001	502	47	39	38	41	61	728
251	Marshall (WV)	Xi Upsilon	4/20/2002	150	13	22	20	11	6	222
252	Massachusetts-Boston	Xi Phi	1/25/2003	306	33	21	23	28	34	445
253	Wisconsin-Milwaukee	Xi Chi	4/12/2003	219	13	14	14	23	14	297
254	Bryant (RI)	Xi Psi	4/26/2003	310	25	26	17	13	7	398
255	Florida International	Xi Omega	2/21/2004	214	**	**	**	**	**	214
256	Radford (VA)	Omicron Pi	3/27/2004	362	25	14	16	20	8	445
257	Cornell (NY)	Omicron Rho	5/15/2004	364	27	17	24	19	20	471
258	California-San Diego	Omicron Sigma	5/22/2004	309	29	24	14	23	23	422
259	Ohio Dominican	Omicron Tau	1/21/2006	126	**	**	**	**	**	126
260	Francis Marion (SC)	Omicron Upsilon	2/11/2006	165	**	**	**	**	**	165
261	Texas-San Antonio	Omicron Phi	9/30/2006	240	43	48	36	41	19	427
262	Frostburg State (MD)	Omicron Chi	4/21/2007	169	7	14	17	11	8	226
263	Washington State	Omicron Psi	4/28/2007	277	36	26	30	34	16	419
264	Delaware	Omicron Omega	10/6/2007	403	38	40	33	57	33	604
265	Massachusetts-Amherst	Pi Rho	5/17/2008	232	33	34	38	43	55	435
266	California-Irvine	Pi Sigma	5/31/2008	236	21	18	17	13	16	321
267	Albion (MI)	Pi Tau	9/27/2008	144	18	12	17	15	9	215
268	South Florida-Polytechnic	Pi Upsilon	1/17/2009	85	**	**	**	**	**	85
269	Pace-Westchester (NY)	Pi Phi	4/17/2010	114	13	22	15	10	14	188
270	California-Santa Cruz	Pi Chi	5/22/2010	198	28	25	21	12	23	307
271	CUNY-Baruch	Pi Psi	10/23/2010	210	28	14	29	19	6	306
272	Trinity-San Antonio	Pi Omega	11/20/2010	133	19	16	19	26	16	229

Initiates by Chapter for Five Years
(Ending June 30, 2021)

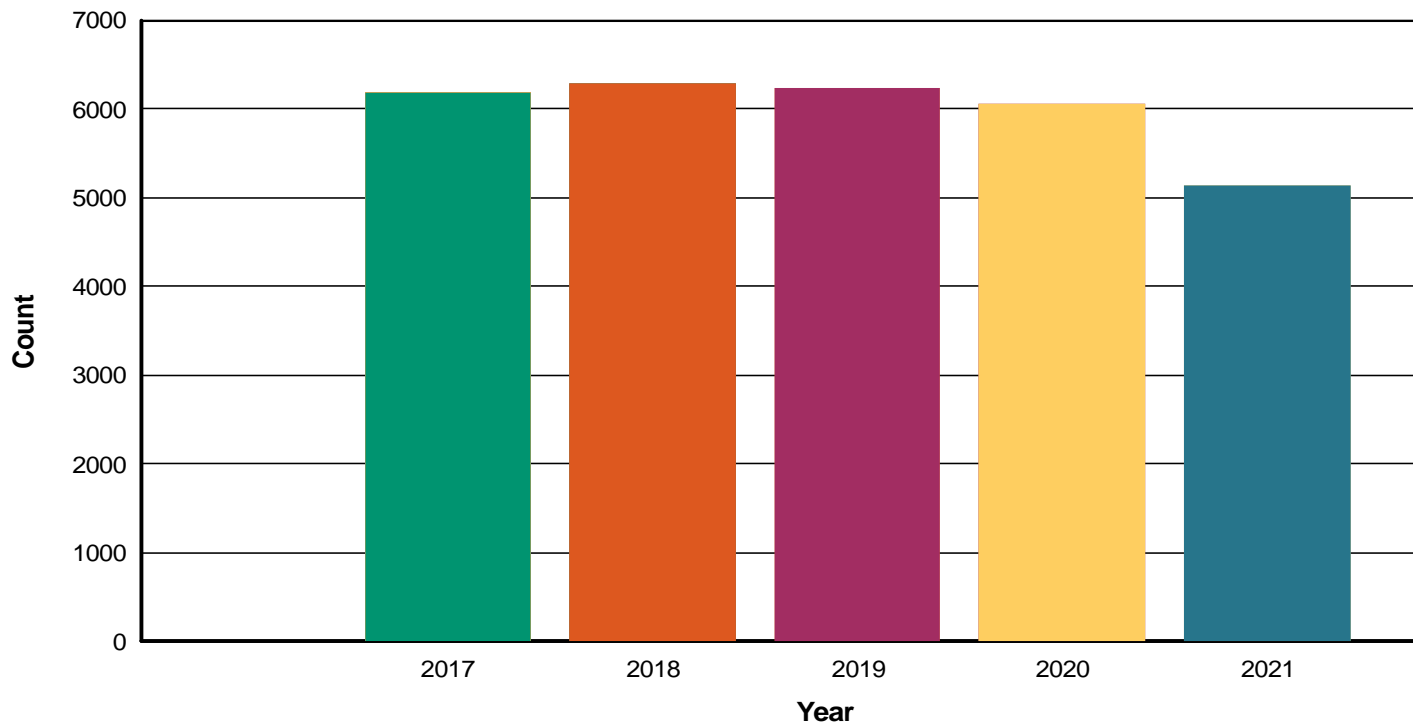
#	School	Chapter	Installed Date	Prior	2017	2018	2019	2020	2021	Total
273	California-Santa Barbara	Rho Sigma	12/4/2010	183	36	24	23	19	18	303
274	Rutgers-New Brunswick (NJ)	Rho Tau	10/1/2011	193	27	32	29	28	26	335
275	Pepperdine (CA)	Rho Upsilon	11/19/2011	165	42	31	33	30	24	325
276	Concordia (CA)	Rho Phi	4/21/2012	101	10	16	12	8	8	155
277	Hawaii-Manoa	Rho Chi	9/29/2012	134	36	28	27	37	18	280
278	South Florida-St. Petersburg	Rho Psi	12/1/2012	171	39	32	28	24	12	306
279	Richmond (VA)	Rho Omega	4/20/2013	121	23	21	20	30	44	259
280	Duke (NC)	Sigma Tau	4/27/2013	117	26	37	35	39	38	292
281	Washington-Seattle	Sigma Upsilon	5/18/2013	138	28	30	33	28	23	280
282	Chapman (CA)	Sigma Phi	10/5/2013	86	17	14	12	12	21	162
283	Cameron (OK)	Sigma Chi	4/26/2014	60	5	5	5**	**		75
284	Lindenwood (MO)	Sigma Psi	5/3/2014	53	14	17	24	18	13	139
285	Northeastern (MA)	Sigma Omega	11/15/2014	98	23	33	25	27	27	233
286	Louisville (KY)	Tau Upsilon	4/11/2015	77	28	27	12	17	10	171
287	Jacksonville State (AL)	Tau Phi	4/18/2015	51	14	12	11	12	6	106
288	California-Merced	Tau Chi	3/12/2016	36	21	16	24	17	10	124
289	Coastal Carolina	Tau Psi	4/2/2016	26	14	20	17	29	15	121
290	La Verne (CA)	Tau Omega	4/9/2016	33	20	12	23	11	8	107
291	Eckerd	Upsilon Phi	4/16/2016	33	15	11	10	11	5	85
292	California Lutheran	Upsilon Chi	4/30/2016	59	41	23	22	40	19	204
293	Washington-Bothell	Upsilon Psi	5/14/2016	36	29	17	40	34	42	198
294	Stony Brook (NY)	Upsilon Omega	12/3/2016	**	75	27	26	28	24	180
295	Rhode Island	Phi Chi	4/1/2017	**	44	53	49	44	40	230
296	Elon (NC)	Phi Psi	11/11/2017	**	**	98	24	25	27	174
297	Cleary (MI)	Phi Omega	4/14/2018	**	**	29	5	4	10	48
298	Texas-Dallas	Chi Psi	4/28/2018	**	**	33	14	29	26	102
299	Old Dominion (VA)	Chi Omega	12/1/2018	**	**	**	46	16	13	75
300	Capital (OH)	Psi Omega	3/30/2019	**	**	**	40	22	21	83
301	St. John Fisher (NY)	Omega Psi	4/27/2019	**	**	**	28	21	25	74
302	Drexel (PA)	Omega Chi	7/20/2019	**	**	**	**	44	22	66
303	St. Benedict/St. John's (MN)	Omega Phi	9/13/2020	**	**	**	**	**	45	45
304	Providence (RI)	Omega Upsilon	10/18/2020	**	**	**	**	**	113	113
305	Northwood (MI)	Omega Tau	4/18/2021	**	**	**	**	**	23	23
515	Atlanta	Atlanta		8	1	**	**	**	**	9
530	Boston Alumni	Boston	6/21/2005	4	**	**	**	**	**	4
535	Western New York	Western New York		1	**	**	**	**	**	1
545	Chicago	Chicago		**	**	**	1	1	**	2
550	Cincinnati Alumni	Cincinnati		11	**	**	**	**	**	11
553	Cleveland	Cleveland-Akron		1	1	**	**	**	**	2
592	Dallas	Dallas Area		**	**	**	**	1	**	1
607	Hawaii	Hawaii		6	**	**	**	**	**	6
615	Space City Houston	Space City Houston		1	**	**	**	**	**	1
630	Kansas City	Kansas City		1	**	**	**	**	**	1
640	Lincoln/Greater Nebraska	Lincoln/Greater Nebraska		1	**	**	**	**	**	1
653	Twin Cities (MN)	Twin Cities (MN)		**	**	**	1	**	**	1
676	Orange County (CA)	Orange County (CA)		2	**	**	**	**	**	2
677	Long Beach	Long Beach-Pier 9		**	**	**	**	**	1	1
678	Philadelphia Alumni	Philadelphia Alumni		2	**	**	**	**	**	2
680	Phoenix-Thunderbird	Phoenix-Thunderbird		2	**	**	**	**	**	2
695	Sacramento Valley	Sacramento Valley		1	**	**	**	**	**	1
700	St. Louis	St. Louis		1	**	**	1	**	**	2
709	San Diego	San Diego		1	**	**	**	**	**	1
713	Seattle-Pacific Northwest	Seattle-Pacific Northwest	1/8/2007	**	1	**	**	**	**	1
716	South Florida	South Florida		1	**	**	**	**	**	1
888	National Honorary	National Honorary		36	**	1	**	2	**	39
#	School	Chapter	Installed Date	Prior	2017	2018	2019	2020	2021	Total
	Total			265,615	6,190	6,283	6,240	6,067	5,135	295,530
** - Chapter Closed/Not yet Open										

Initiates by Chapter for Five Years

(Ending June 30, 2021)

#	School	Chapter	Installed Date	Prior	2017	2018	2019	2020	2021	Total
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Initiation Counts by Year



Delta Sigma Pi Balance Sheet

As of June 30, 2021

Unaudited

Prepared 7/21/2021

	2019-2020 June	2020-2021 June
Assets		
Petty Cash Fund	\$75	\$75
General Fund Checking Accounts - Class II Fund	\$926,158	\$906,376
Set Aside Accounts - Class II Funds	\$84,533	\$48,114
Inventory - Jewelry & Mdse.	\$36,508	\$44,840
Prepaid Grand Chapter Congress	\$10,515	\$95,515
Prepaid LEAD Provincial Conferences	\$3,289	\$2,500
Prepaid LEAD Schools	\$9,889	\$0
Prepaid Presidents' Academy	\$0	\$0
Prepaid Retainers (Currently BoxCrush)	\$25,000	\$25,000
Prepaid Miscellaneous Expense	\$0	\$0
Accounts Receivable	\$77,428	\$22,416
Allowance - Doubtful Accounts	(\$5,000)	(\$10,941)
Travel Advance	\$0	\$0
Investments:		
First Community Bank of Beemer - Class II Fund	\$210,498	\$0
U.S. Bank Liquidity Account Cost Value - Class II Fund	\$1,019,401	\$1,651,088
U.S. Bank Liq. Acct Excess of FMV Over Cost - Class II	(\$12,734) 3	(\$23,982)
Total Investments:	\$1,217,165	\$1,627,106
Life Insurance Cash Surrender Value (Adjusted annually at 6/30)	\$407,044	\$543,833
Due from Leadership Foundation	\$110,272	\$0
Total Current Assets	\$2,902,877	\$3,304,835
US Bank Investment - Undesignated - Class 1 (Cost Value)	\$1,524,273	\$1,680,451
US Bank Investment - Board Designated - Class 1 (Cost Value)	\$1,566,235	\$1,566,235
Total NEF Investments - Class I (Cost Value)	\$3,090,508 1	\$3,246,686
AHL Investments - Class I (Cost Value)	\$612,289 2	\$617,146
Investments Excess of FMV Over Cost - Class I	\$608,737 3	\$1,444,438
Total Class I Assets	\$4,311,534	\$5,308,270
Central Office - Land	\$7,692	\$7,692
Central Office - Building	\$1,306,904	\$1,315,490
Depreciation - CO Building	(\$790,094)	(\$843,434)
Central Office - Furniture and Fixtures	\$154,565	\$154,565
Depreciation - Furniture and Fixtures	(\$116,659)	(\$120,931)
Computer Equipment	\$228,669	\$228,669
Depreciation - Computer Equipment	(\$188,416)	(\$209,044)
Total Fixed Assets	\$602,661	\$533,007
TOTAL ASSETS	\$7,817,072	\$9,146,111

Delta Sigma Pi Balance Sheet

As of June 30, 2021

Unaudited

Prepared 7/21/2021

	2019-2020 June	2020-2021 June
Assets		
Liabilities and Fund Balance		
Accounts Payable	\$41,198	\$95,685
Taxes Payable	\$672	\$822
School District Income Tax	\$0	\$0
Accrued Vacation	\$80,069	\$53,440
Accrued Payroll	\$29,522	\$32,642
Deferred Sponsorships/Royalties	\$0	\$0
GCC: Advance Registration	\$0	\$0
GCC: Deferred Travel Fund	\$44,800	\$44,800
LEAD Northeastern Provincial Conference Surplus	\$10,343	\$9,593
LEAD Southern Provincial Conference Surplus	\$3,022	\$3,022
LEAD North Central Provincial Conference Surplus	\$8,107	\$8,107
LEAD South Central Provincial Conference Surplus	\$5,000	\$5,000
LEAD Western Provincial Conference Surplus	\$9,144	\$9,144
LEAD School: Advance Registration	\$90	\$90
LEAD School: Accrued Surplus Allocation	\$0	\$0
Chapter Custodial Funds (Alpha Upsilon)	\$18,457	\$967
Advance LEAD Provincial Conference Ed. Expenses	\$0	\$0
National Leadership Retreat Advance Registration	\$1,500	\$0
Prepaid Installation Fees	\$18,320	\$5,600
Total Current Liabilities	\$270,244	\$268,912
Deferred Retirement	\$18,156	\$20,821
Total Long Term Liabilities	\$18,156	\$20,821
TOTAL LIABILITIES	\$288,400	\$289,732
Fund Balance - General Fund (Unrestricted)	\$5,955,550	\$5,962,437
Fund Balance - Board Designated	\$1,566,235	\$1,566,235
Total Fund Balance	\$7,521,785	\$7,528,672
Net Surplus (Loss)	\$6,886	\$1,327,708
TOTAL LIABILITIES AND FUND BALANCE	\$7,817,072	\$9,146,111
	May-21	Jun-21
US Bank Investment Account - Class I (Fair Market Value)	\$4,432,821	\$4,469,060
AHL Schwab Account - Class I (Fair Market Value)	\$833,064	\$839,256
Investment Total - Class I (Fair Market Value)	\$5,265,885	\$5,308,315
US Bank Liquidity Account - Class II (Fair Market Value)	\$1,627,597	\$1,627,106

The Class I investment accounts are adjusted annually (June, 2021) to reflect changes in the FMV for the current fiscal year.

1 - Total of the US Bank investments at each months end from the US Bank Trust Statement.

2 - Total of the AHL Schwab investments at each months end from the Schwab Investment Statement

3 - Excess/(Under) Fair Market Value at 6/30/2020 from the US Bank Trust Statement investment account, and the AHL Schwab investment account. Also includes the FMV at 6/30/20 of the Class II Liquidity account.





Member Education

Equip members to excel as ethical leaders on campus and in the community.

Educating members to stand out as ethical leaders on campus and beyond is about educating all members (pledges, collegiate, alumni, faculty, and volunteers), providing easily available access when needed. Education should include training for all aspects of fraternal lifecycle, including the skills needed for academic, career and life success.

Member Development

Increase the annual number of overall learners through live events and webinars by at least 5% each year and 50% over the term of the priorities.

Leadership Development

Provide training for chapter officers and volunteer leaders, with 95% participation.



Membership Growth

Attract and retain diverse students, alumni, and community leaders.

Increasing diverse membership in local chapters ensures unique perspectives and enhances the member experience. Opening chapters at new campuses and returning to campuses that have previously closed, enhances brand recognition and opens doors within additional communities and business communities.

Chapter Expansion

Install or reactivate at least 30 collegiate chapters over the term of the priorities.

Membership

Increase combined fall and spring dues paying collegiate members by 10% over the term of the priorities.



Member Engagement

Provide members with meaningful involvement opportunities at every stage in life.

Lifelong member engagement encompasses the ongoing interaction and emotional commitment between our members and Delta Sigma Pi. This involves developing a deeper understanding of how and why members are and want to participate, and better aligning activities with varied interests and experiences - especially offering opportunities that don't require overwhelming time, financial, or travel commitments.

Alumni Engagement

Generate trackable engagement of 30,000 alumni over the term of the priorities with an increase of 10% every year as they interact with the organization via channels including but not limited to volunteers, donors, event participants, supporters of chapter or regional activities, or otherwise engaging in national initiatives.

Member Retention

Engage 50% of new alumni within 3 years after their graduation, while retaining annually 45% of the prior year's overall engaged alumni.



Organizational Excellence

Strengthen infrastructure to support priorities.

While the other three pillars are important building blocks of growth and success of Delta Sigma Pi, ensuring organizational excellence is vital to keeping our organization thriving.

Financial

Decrease financial dependence on revenue sources directly connected to membership dues and chapter fees, generating an additional 5% of total revenue annually.

Fraternal Organization

75% of collegiate and alumni chapters achieve established minimum health indicator.