THE STORY OF THE S

The Journal of Delta Sigma Pi—America's Foremost Business Fraternity



Chicago's Beta Chapter Reaches 100 Years



March 2014

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On the Cover:

A woodcarving of the Beta House at 42 East Cedar Street in Chicago. Beta Chapter turned 100 in February...read more about Beta Chapter starting on page 12.

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In Las Vegas, Western Province leaders held a successful LEAD School. From left: Sierra Nevada RVP Crystal Justice, Northwestern RVP Kelly Rabin, Bay Area RVP Scott Wong, Western PVP Patrick Bonfrisco, South Pacific RVP Trey Hernandez, Pacific Coast RVP Joy Carroll, Rocky Mountain RVP Crystal Simmons and Desert Mountain RVP Tim Beasley.

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Anniversaries, Remembering, Reunions and Recognitions

I have reflected of late on the anniversaries on my calendar in the past year or so. 50 years of marriage for my parents; 20 years of marriage to my wife; several friends marking those 'zero-ending' birthdays, etc. Fraternally, my chapter, Iota Nu, just celebrated its 35th anniversary and the collegiate brothers organized an excellent weekend on the Truman State campus in Kirksville, Mo.

I've noticed three common elements to these celebrations: remembering, reuniting and recognizing.

Remembering: Anniversaries are times when we reflect on our individual and organizational past. We do this when we pull out scrapbooks, photos and other archives. They bring back personal memories and add perspective to how much we've changed and how much we're still the same. In my own chapter, our 35th year reunion allowed us to look at some of the chapter's old composite pictures and rekindled interest in preserving that history. Another significant milestone marked this year is Beta Chapter's 100th anniversary. Later in this issue we remember the positive impact Beta brothers had on the Fraternity and the chapter's celebrated history.

Reuniting: In this column in the November issue, Grand President Onuka Ibe encouraged us to connect with the Deltasig community and especially to 'go lowtech'. While, it sure is fun to connect and reconnect with brothers on social media, the power of real, face-toface conversations should never be underestimated or forgotten. For me, Grand Chapter Congress and LEAD events always rekindle my fraternal spirit. Alumni chapter events and collegiate chapter reunions are also awesome spaces for this to occur. Sometimes this is a 'reuniting' and other times it is uniting for the first time as we add to our fraternal bonds.

Recognizing: Our fraternal history is comprised of the collective efforts that brothers have put forth over time. We recognize fraternal service spanning decades, when we honor brothers with the Silver Helmet (25 years), Golden Helmet (50 years) or Diamond Helmet (75 years). The most recent honorees are recognized on page 11. For me, it has been fun to see several of my fraternal contemporaries receive their Silver Helmet awards. We have all pledged our time, talent and treasure to support the Fraternity. With life's changes, it's natural for the mix of these 'three T's' to change too. As I look over the records of the Leadership Foundation, I'm often awestruck at the commitment levels of so many brothers. Thanks to you, the Delta Sigma Pi Leadership



Foundation's assets at year-end exceeded \$2 million for the first time ever!

Woven throughout these remembrances, reunions and recognitions is the call to serve and give back. We do not do this just from our sense of obligation. It is also the way that we grow personally, keeping our focus on community rather than just ourselves. Time, talent and treasure may seem like assets we give up, but are all investments that can pay immeasurable returns. Many alumni members have helped establish scholarship or grant funds through the Leadership Foundation. These endowments remember and recognize the great experiences Deltasig offers, while creating legacies that help new brothers have those experiences for many years to come. The Foundation will award nearly 100 scholarships and grants through these endowments in the coming year. If you are interested in starting a new leadership or scholarship fund (or bolstering an existing one), the Foundation can help get you started.

May the anniversaries on your calendar bring back great memories and give your fraternal experience depth, meaning and focus for the future.

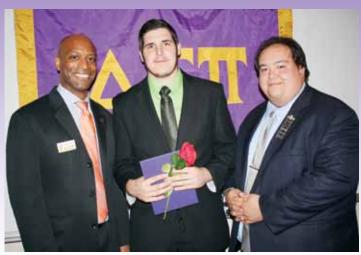
Fraternally,

Brian Krippner

Chairman & President

Delta Sigma Pi Leadership Foundation

Delta Sigma Pi Welcomes our 250,000th **Initiate!**



GP Onuka Ibe presented our 250,000th initiate Cameron Cardenas, Texas A&M-Corpus Christi, with a rose and signed Ritual book after his initiation on November 23, 2013. From left: Ibe, Cardenas and Gulf Western RVP Gilbert Landras.

Tam honored to be the 250,000th initiate of Delta Sigma Pi. I am Leurrently enrolled at Texas A&M-Corpus Christi, majoring in marketing with a minor in health science. After I graduate, I plan to pursue my master's degree in marketing, and possibly finance or international business. My career goal is to be a medical representative for Stryker Medical, Fantana or another industryleading medical devices and equipment manufacturer.

I joined Delta Sigma Pi for two main reasons. The first was to become part of a real brotherhood where everyone treats each other with a high level of respect. The second was because I wanted to improve my networking skills while helping others achieve their dream jobs. I knew the Fraternity could help with my professional skills, but by being a member, I have a great opportunity to help the Fraternity grow and improve to the best of my ability. When I attended the Houston LEAD School it changed my whole view of the importance of Delta Sigma Pi.

I would like to give a huge thanks to the Iota Psi Chapter at Texas A&M-Corpus Christi for inviting me into this awesome family. If it wasn't for my good friend, now my brother, Alexis Puga for recruiting me, I would not have received the high honor of being the 250,000th initiate. Now that I have become a member I will do my best to be an ideal member and carry out the objectives of the Fraternity as my big brother and mentor, Adrian Rodriguez, taught me through the pledging process.

Cameron Cardenas, Iota Psi

Q&A with Cameron

What are your interests?

I like football; I played on a minor league team called The South Texas Bonecrushers. I also like to hang out with my friends, play ultimate Frisbee and watch movies.

What is your favorite Deltasig moment?

My favorite Deltasig moment was initiation. It was an amazing experience to be accepted into this Fraternity, as well as being honored by becoming the 250,000th initiate.

Why did you choose to attend Texas A&M-Corpus Christi?

I chose to attend Texas A&M-Corpus Christi for several reasons. I took classes at Corpus Christi during high school so I already had a feel for the university and enjoyed the very relaxing and quite peaceful atmosphere. The people at the school for the most part are very laid back and down to earth. Lastly, I grew up in Corpus Christi and I like being close to home to stay connected with my family, especially my older brother whom I look up to.

What did you learn at the Houston LEAD School?

Many things! Thanks to Adam Carroll, Phoenix-Thunderbird Alumni, and Tim Augustine, Kent State, I learned how to manage personal finances and spend money properly. They also taught me the importance of networking and the possibility that I can connect with someone who could help me reach my goals. Another important thing I learned while I was in Houston was that the Fraternity has the best people in it, who are very friendly and respectful. That's what I call a brotherhood!

10 Years and 50,000 Brothers to the Day!

November 23 has only fallen on a Saturday (the most popular day of the week for initiation) twice in the last decade: 2003 and 2013. The first is the date Ben Larson, Indiana-Bloomington, was initiated as our 200,000th member and the latter is the date Cameron Cardenas, Texas A&M-Corpus Christi, was initiated as number 250,000. Congratulations to our brotherhood for being stronger than ever.

About Cameron's Chapter: Iota Psi

Iota Psi Chapter was installed on January 24, 1981 at Corpus Christi State University, now Texas A&M-Corpus Christi. Since 1981, 662 members have been initiated into Iota Psi including past educational & leadership consultant and Golden Council member JoAnne Hendricks.

So far in 2013, the chapter has hosted six service events, including cleaning up their adopted highway between Corpus Christi and Kingsville, collecting food donations for a local food bank and distributing care packages to the less fortunate in downtown Corpus Christi. The chapter has also hosted four professional events, including a risk management presentation from campus police officers about the dangers of drinking and a presentation by Mayor Joe Adame, Sam Houston State, about business plans and goals for Corpus Christi.

Top 10 Chapters with the Highest Number of Initiates Since 1907, Delta Sigma Pi has installed 282 chapters. Of those chapters, the following ten have initiated almost 12% of the total number of initiates.

School	Number of Initiates
Missouri-Columbia	3,814
Colorado - Boulder	3,152
Texas - Austin	3,068
Indiana-Bloomington	2,918
Miami-Ohio	2,843
Iowa	2,826
Georgia	2,729
Auburn	2,680
Florida	2,629
Oklahoma	2,463

We Have Come a Long Way in 10 Years: An Update from our 200,000th Initiate

After attending Indiana-Purdue at Indianapolis, Ben Larson transferred to Indiana-Bloomington where on November 23, 2003, he became the 200,000th initiate of Delta Sigma Pi. Ben joined because he was interested in meeting new people and joining a respectable organization. Ten years later, he is still happy he joined the Fraternity. Indiana-Bloomington has initiated the fourth highest number of brothers, nearly 3,000, since they were chartered in 1925.

Q&A with Ben

Where are you working now?

I'm in my 6th year at Renaissance Financial as a financial advisor in Omaha, Neb.

How did Deltasig help you in your career?

Deltasig is a very valuable resource for developing young professionals as they prepare for their first steps into the business world. The ability to network and stay in touch with other Deltasigs has been great.

Do you keep in contact with any brothers?

I still keep in touch with several brothers through various social media sites as well as occasional visits.

What are your thoughts on Delta Sigma Pi reaching 250,000 initiates?

I think it's a great milestone and testament to the strength and viability of the organization.

What is your favorite Deltasig moment?

My favorite Deltasig moment would have to be meeting my wife. We didn't meet until after I graduated from college, but it turns out that she joined in college at Rockhurst in Kansas City. **\(\Lambda \)**



Ben Larson, Indiana-Bloomington, was initiated as our 200,000th initiate in 2003. Pictured here: Larson, his wife Laura, Rockhurst, and their son, Evan.

Deltasigs eMerge Through Alumni Involvement:

very love story is special – especially a Deltasig love story. We all know that brotherhood is for life, but sometimes alumni involvement leads to the additional benefit of meeting a partner in life. From newlyweds to those who have celebrated their diamond anniversaries, the Fraternity is how the following 13 couples met. They vary in how and when they met, but there are some similarities too. Several started as long distance relationships and others were introduced through brothers, but all met their spouses because they stayed involved as alumni brothers.

Numerous Deltasig couples attended Grand Chapter Congress last August including the six couples seen here. Many more couples attended GCC, but how many new relationships began at GCC? Couples from left: Stebelski, Campbell, Meyer, Calloway, Simmons and Radus.



Calloway

Her: Liz Negrotti, Penn State-State College. Liz has served as an officer of Philadelphia Alumni Chapter, District Director, Provincial and National Community Service Committee Chair, and most recently was the Northeastern Provincial Professional Development Chair.

Him: Tom Calloway, Penn State-Erie. Tom has served on the Provincial Community Service Committee and as Philadelphia Alumni Chapter President, District Director, and Eastern RVP.

They met at an alumni chapter event in 2004 while Liz was an officer for the Philadelphia Alumni Chapter and Tom was looking to get more involved after finishing his graduate program. Since Liz and Tom lived near each other, they started carpooling to events and learned they had many of the same friends. Three years later in 2007, they were married.

Campbell

Her: Missy Ekern, St. Thomas. This 2000 National COY served as the National Scholastic Development & Awards Committee Chair and is currently on the Leadership Foundation's Scholarship Selection Committee.

Him: Jason Campbell, Penn State-Erie. Jason was 2006 National COY, Provincial Scholastic Development & Awards Chair and has also served on other provincial committees.

At a LEAD in February 2007, 1999 National COY Mark Chiacchiari (now PGP) introduced Missy, who was a presenter, to Jason, who was serving as COY. They remained in touch and both attended the 2007 GCC in Orlando. Jason, considering a job change, visited Missy in Minneapolis and soon quit his job to move to Minnesota. Jason quickly landed a job thanks to networking with his brothers and they married in 2008.

Her: Joy Cable, Loyola Marymount. Joy has served as San Diego Alumni Chapter President, District Director, and is currently Pacific Coast RVP.

Him: Andrew Carroll, Cal State-Fullerton.

In 2012 at Western PVP Patrick Bonfrisco's

birthday party, Joy, who attended while visiting family in Fullerton, met Andrew, Patrick's pledge brother. They started traveling to see each other every weekend for eight months until Joy moved to Fullerton. They married in 2013.

Membership Has its Privileges

By Beth Losik, *Baker*, with assistance from PGP Mitch Simmons

Franson

Her: Marilyn Doskey, Loyola-New Orleans. This 1980 National COY was involved with the Leadership Foundation when it started in the 1980s. She is also a member of the



Chicago Alumni Chapter and served on the Executive Director Selection Committee in 1995.

Him: Marc Franson, *Drake*. Marc was the 1977 National COY, is a member of the Chicago Alumni Chapter and served on the Executive Director Selection Committee in 1995.

Marc and Marilyn met at the 1981 GCC at Mackinac Island, Michigan while Marc was Regional Director and Marilyn was serving her term as COY. Marilyn introduced herself to Marc at the Board of Directors meeting and they spent a lot of time together over the week. They started a long distance relationship, before cell phones, and visited each other several times in addition to attending Deltasig events together. They married in 1983. Pictured with them is their daughter.



Heyderhoff

Her: Stacy Donahoe, Cincinnati Alumni. Stacy serves on the National Marketing & Communications Committee and is active with Cincinnati Alumni.

Him: Shawn Heyderhoff, Iowa State. Shawn has served as a

District Director and currently serves on the National Finance Committee. He is also active with alumni in Cincinnati.

At Stacy's first LEAD in 2002 as the Central Office Communications Director, she met Shawn, who later joined the staff in 2003 as an Educational and Leadership Consultant. When Shawn left the staff in 2004, the two continued to stay in touch and their relationship emerged. They married in 2009.

Howell

Her: Laura King, Nevada-Las Vegas.

Him: Greg Howell, Pacific. Greg has served as Chairman of the Delta Sigma Pi Leadership Foundation, Regional Director and Western PVP. Greg also served as Denver Alumni Chapter President



and currently serves as chair of the National Regional Task Force.

Laura and Greg met while attending a Chicago Alumni Chapter's St. Patrick's Day event in 2001. In September 2001, when Greg relocated from San Francisco to Colorado (for a new job) Laura joined him from Las Vegas. They married in 2002.



Markowitz

Her: Jenna Sympson, Bellarmine. Jenna is current President of the Louisville Alumni Chapter.

Him: Billy Markowitz, Ohio Dominican. Billy is the Vice President - Chapter Operations for the Louisville Alumni Chapter.

Jenna and Billy met when they were introduced by Provincial Professional Development Committee Chair Corie Schilberg, Penn State-Erie, at the 2010 New Orleans LEAD. Eight months after attending the 2011 GCC in Louisville, Billy moved to Louisville to be with Jenna and they married in 2013.

McNulty

Her: Kelli Smith, Baylor. Kelli has served as District Director, Baton Rouge Alumni Vice President-Chapter Operations and Regional Director.

Him: Michael McNulty, Louisiana State. Michael has served as District Director, Baton Rouge Alumni Chapter President and Regional Director. Michael also served on the National Finance Committee. Pictured are Kelli, Michael and their daughters.



(continued on page 8)

The couple first met at the 1995 GCC in Orlando, although Kelli doesn't remember it. In 1999, they met again at the Board of Directors Retreat in Oxford, Ohio and they spent time together at the 2001 Grand Chapter Congress in Buffalo. They married in 2002.

Meyer

Her: Eva Chang, North Carolina-Chapel Hill. Eva has served as a District Director. She has also served on a Regional Awards Committee and on a Provincial Professional Development Committee.

Him: Matt Meyer, *Iowa State*. Matt has served as a District Director.

Eva and Matt met and exchanged business cards at a Central Virginia Alumni Chapter meeting in 2002. Two months later, they attended the Alumni Chapter's Founders' Day dinner where Matt asked Eva out on a date. In 2005, the couple married.



Powell

Her: Nancy Mallery, Baker. Nancy was a Regional COY and has been a member of the Dallas Area Alumni Chapter.

Him: Brian Powell, North Texas. Brian has served as a District

Director, RVP and as the President of the Dallas Alumni Chapter. He has also served on a Regional Awards Committee and currently serves on the National Regional Task Force.

Nancy and Brian met after she moved to Dallas for a new job in 2002. Beth Losik, Baker, contacted Brian, the Dallas Alumni Chapter President, about Nancy and he invited her to an alumni chapter social. Brian offered to show Nancy around Dallas that weekend. This first date led to an engagement and a wedding in 2004.

Radus

Her: Laura Wills, San Francisco State. Laura has served as a District Director, served on a Regional Awards Committee and on a Provincial Community Service Committee. She was a founding member of the San Francisco Golden Gate Alumni Chapter and is currently a member of EAST BAY Alumni Chapter.

Him: Austin Radus, Roger Williams. Austin was a District Director, President of the West Palm Beach Alumni Chapter, helped refranchise the New York City Alumni Chapter and is currently a member of EAST BAY Alumni Chapter. He was also a Regional Awards Committee Chair.

Laura and Austin met at the 2008 LEAD Provincial Conference in San Diego. After both attending the 2009 GCC in Washington, D.C. Laura connected with Austin on Facebook. The two continued to stay connected and by the 2011 GCC in Louisville, Austin moved to California. In 2013, the couple married.

Simmons

Her: Velvet Anne Mitchell, Louisiana-Monroe. Velvet has served as District Director and Regional Director. She also has served as the National Alumni Development Committee Chair and has served on other national committees. Velvet has served as an officer for the Atlanta Alumni Chapter and often presents at LEAD events.

Him: Mitch Simmons, Southern Mississippi. Mitch served as Grand President, PVP, RVP and as an officer for the Atlanta Alumni Chapter.

Velvet was a Regional Director and Mitch was a Chapter Consultant at the Central Office when they met at the 1985 GCC in Dallas. In 1987, Mitch became a District Director in Velvet's region and Velvet invited Mitch to an event for her company. By New Year's Eve they were discussing marriage and in 1989 they married.

Stebelski

Her: Karen Barkey, Truman State. Karen has served as the president of the St. Louis Alumni Chapter, a District Director, and on Regional and Provincial Awards Committees.

Him: Bill Stebelski, Cal State-Sacramento. Bill served as a Western Regional Director, District Director, and on Regional and Provincial Awards Committees.

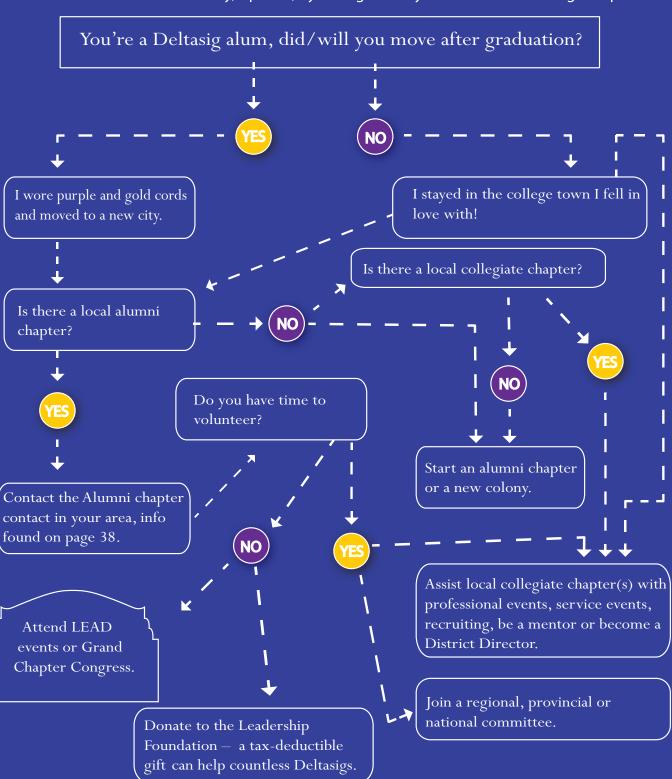
Bill and Karen met at the Leadership Reception during the 1989 GCC in St. Louis and spent time together throughout Congress. While Karen was in California for Thanksgiving to meet Bill's family, they stopped in Monterey where Bill proposed. They married in 1990. ▲



Attending Congress can result in a romantic homerun.

Blueprint to Alumni Involvement

Celebrate National Alumni Day, April 25, by seeing where you fit into the Deltasig blueprint.



Share news about your alumni chapter activities! Email your news and photos to magazine@dspnet.org

HAWAII ALUMNI held a joint spaghetti dinner fundraiser with HAWAII-HILO in the summer. The spaghetti was so tasty that we had to cook more noodles to keep up with the orders! We enjoyed attending GCC in Seattle, especially with the Hawaiian Grand President's Dance theme. We have attended a number of Hawaii-Hilo events including their car wash, Krispy Kreme doughnut sale, Meet the Chapter Night and Initiation, where they welcomed 17 new members. We also joined Hawaii-Hilo to celebrate HAWAII-MANOA'S first birthday party and fall initiation. We're also helping Hawaii-Hilo plan its 25th anniversary celebration on April 26, 2014. -Clayton Chong



ARLINGTON AREA LONE STAR held a special meet the alumni event in September. Brothers and pledges from TEXAS-ARLINGTON were invited for an evening of brotherhood. Several alumni spoke about their experience in the Fraternity and the positive impact Delta Sigma Pi has had on their lives.



PGP Bill Tatum was honored as one of Southern Mississippi's College of Business 2013 Alumni of the Year during a luncheon in October. Approximately 180 were in attendance to see Tatum receive his award, including many Deltasigs. From left: Tim Magee, Troy; Bruce Thompson, St. Cloud State; Golden Council member Frank Busch; Tatum; PGP Mitch Simmons; and Golden Council member Karon Drewniak.



More than a dozen brothers regularly meet and network in HONG KONG.

Congratulations to Helmet Honorees!



CHICAGO ALUMNI
presented Silver Helmets
during their Founders' Day
Banquet. From left: Sandra
Tartol, Evansville; Jim
Connellan, DePaul;
and Kirsten Sutter, Evansville.

ST. LOUIS ALUMNI
presented Silver Helmets
during their Career Prep
Day. From left: Mark
Jones, West Florida; Shawn
Leven, Missouri State;
Don Fitzgerald, MissouriColumbia; and Michael Behr,
Buffalo.





TRUMAN STATE presented Silver Helmets to Susan Plassmeyer, Ame Krippner, James Turner and Nabil Alghalith during their 35th anniversary celebration. From left: Larry Lunsford, PGP Randy Hultz, Karen Stebelski, Robert Dager, Susan Plassmeyer, Ame Krippner, LF Chairman Brian Krippner and James Turner.

Delta Sigma Pi Becomes a National **Organization 100 Years Ago**

By Anne Strychalski

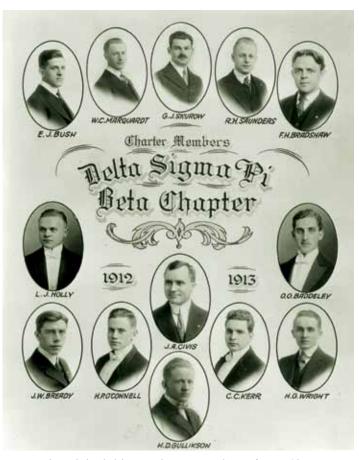
rigley Field was built. Babe Ruth and Charlie Chaplin made their debuts. Henry Ford had just introduced an assembly line for the Model T and increased wages to \$5 per day. U.S. Congress established Mother's Day. World War I began. And during all of this, Beta Chapter of Delta Sigma Pi chartered making the Fraternity a national organization.

The over 1,000 members who initiated into Beta Chapter at Northwestern had a remarkable impact on the Fraternity-they, however, could not have done it without the willingness of Alpha Chapter to include them.

The Northwestern School of Commerce was founded in 1908 in downtown Chicago offering evening classes to local businessmen—just a few hundred

students. In 1910, around the time the Founders were graduating from New York, a group of Northwestern students formed their own fraternity. The members of this Chicago fraternity had researched the history of the earliest commercial enterprises and in the process learned about the Hyksos Kings of Ancient Egypt. They called themselves the Hyksos and elected officers, approved a ritual, and immediately discussed plans to expand.

They contacted the few existing business schools in the country to determine if there were any local fraternities wishing to join them in creating a national fraternity. Soon they were in contact with George Strong,



The original thirteen charter members of Beta Chapter included H.G. "Gig" Wright.

New York #99. Correspondence carried on between these two fraternities for some time, centering on the options of a union of the two, or whether one fraternity should join the other as the second chapter. The Hyksos had the biggest changes to accept if they joined Delta Sigma Pi because the club was based on ancient Egypt instead of ancient Greece (as are most fraternities).

At a meeting in 1914 at the LaSalle Hotel in Chicago, the Hyksos had a final discussion about joining Delta Sigma Pi. A secret vote was taken; the answer was in the affirmative. They immediately notified Alpha Chapter that they were ready to affiliate as Delta Sigma Pi's second chapter. Soon thereafter, Strong and John J. Burke, New York #24, traveled from New

York to Chicago and installed Beta Chapter with 13 official initiates. With that installation on February 7, 1914, Delta Sigma Pi could now accurately call itself a national fraternity.

Beta continued to thrive. The chapter initiated 1,046 members including many notable Deltasigs like "Mr. Deltasig" Henry Gilbert "Gig" Wright, PGP Thomas M. Mocella and Past ED James D. Thomson. The chapter scored 100,000 points in the Chapter Efficiency Index (now the Chapter Management Program) twenty times between the year it started in 1931 as the Chapter Efficiency Contest and 1961.

Mr. Thomas Mocella, Grand President Delta Sigma Pi Fraternity 1024 Skylark Drive Palatine, Illinois 60067

Re: Beta Chapter Deactivation

Dear Brother Ton:

The deactivation of the undergraduate Beta Chapter at Northwestern University Evening Division has been on our minds for some time. We realize that due to the closing of the undergraduate School of Business at NU, the charter of Beta has automatically lost its "raison d'etra".

At the moment, however, a study is being conducted to determine the feasibility and advisability of initiating graduate students this coming semester. Hay we respectfully request that any action regarding the deactivation proceedings be suspended or postponed until the study can be completed.

As you know, we are most anxious to keep Beta alive. We hope we have the answer. If not, there will be no alternative but to carry the proceedings to their only logical conclusion. By a copy of this letter to the President of the undergraduate chapter, I am asking Ted Perkovich to write you directly adding his sentiments and reasons to mine.

Fraternally yours,

Fernandez

Closing Beta Chapter

Unfortunately, changes at Northwestern-Chicago over time would not bode well for Beta Chapter. A full-time Bachelor of Science in Commerce degree was established on the Evanston campus, where Zeta Chapter was installed in 1920, and the Chicago campus halted admitting undergraduate students to focus on graduate-level education. By 1970, the undergraduate program was phased out and Beta Chapter was left without undergraduate recruits. In 1972, Anthony Z. Fernandez, Northwestern-Chicago, asked GP Mocella to keep the chapter open while the option to function as a graduate student-only chapter was explored. A solution was not found and the chapter closed in 1977. Luckily, many brothers remained connected through the The Deltasig House Corporation (page 14) and Chicago Alumni Chapter.



H. G. "Gig" Wright served the Fraternity in many ways, including as Grand President. In Brother Wright's first term starting in 1920, 18 new chapters were installed, with 11 more during his second. He then became Secretary/Treasurer and established a national headquarters, the Central Office, located at 222 W. Adams St, Chicago.

Gig, who earned the Scholarship Key while in school, proposed the Life Membership Program, instituted the Chapter Efficiency Contest (now the Chapter Management Program) and developed an Alumni Placement Service, which helped many members find new or better careers. In May 1957, the permanent Central Office at 330 South Campus Avenue in Oxford, Ohio was formally dedicated to Gig Wright for his many decades of service to the Fraternity.

Past Executive Director James D. Thomson joined Delta Sigma Pi while taking night classes at Northwestern and earned the 1949 Scholarship Key, Outstanding Senior award at Northwestern and he served on the board and as president of the Commerce Club of North-



western University. Thomson was instrumental in the installation of Beta Sigma Chapter at Saint Louis University. In 1946, he became the Assistant Grand Secretary-Treasurer and then took over for Gig. Over 19 years, he helped rebuild the Fraternity from the war time low of 11 chapters to a total of 125. He was also instrumental

in moving the Central Office to its permanent location in Oxford, Ohio.

2002 Lifetime Achievement Award honoree Robert A. Mocella Sr. was initiated in 1941 and awarded both the Golden and Silver Helmet. He supported the Fraternity and Foundation in a multitude of ways, including serving on the National Board of Directors, on the board of directors of Delta Sigma Pi's Educational Foundation, the Beta House



Corporation, the Chicago Alumni Chapter and as chapter advisor of Beta Chapter. *Above: Bob Mocella Sr. (left) with his son Bob Jr., Eastern Illinois.*

(Continued on page 14)



PGP Thomas M. Mocella was Beta Chapter's treasurer, historian, vice president-professional activities and social chairman. He won the Scholarship Key and the H.G. Wright Scholarship award. He was the Chicago Alumni Chapter's treasurer, vice president and president. Mocella served on the national ex-

ecutive committee and the Board of Directors as Central Regional Director and Grand President (1971-73). Mocella also chaired or served on a number of national or special task committees. He won Deltasig of the Year in 1983 for his outstanding service to the Fraternity.



Anthony "Tony" Z. Fernandez, whom the Fraternity's Alumni Service Award is named after, was honored as the 1989 Deltasig of the Year. Initiated into Beta in 1958, Fernandez served as social chairman, magazine correspondent, senior vice president, and president. He served as Chicago Alumni

Chapter's president and vice president and as a member of the chapter's Board of Directors. Fernandez was a founding member of Western Michigan Alumni Chapter. He also served on several national committees and chaired the committee on Ritual revisions. Fernandez was a Great Lakes Regional Director in 1981 and in 1983 was elected as the National Director of Alumni Activities.

Beta House

The Deltasig House Corporation formed because Beta members were advised to have a separate corporation operate a chapter house rather than collegiate members. One Beta "house", which was just three front rooms of a second floor apartment, existed on Dearborn Street for less than a year. In 1917, the need for more space and the value of a permanent location led to Beta Chapter's first house on Elm Street in Chicago and the formation of The Deltasig House Corporation. The House Corporation and chapter members would move to a new home on Cedar Street in 1919, when the Elm Street residence became too small with many

members returning home from World War I. Then in 1925 the decision was made to buy a different home on Cedar that would accommodate the expanding chapter and alumni whose business brought them to Chicago.

Throughout the years and different homes, one constant remained, housemother Elizabeth "Betty" Thealen. She had agreed to stay on "until the fraternity got a replacement" when the Elm Street residence was rented. However, Thealen spent six decades looking after the needs of the residents! Betty, who adopted approximately 1,200 "sons", even celebrated her 100th birthday while acting as housemother. Many brothers recall with fond memories how she gently, but firmly, sent many partygoers on their way during the wee hours in order to maintain a sense of decorum for the residence. It was always Betty's desire to keep the house as clean and appealing as possible so that each member would feel pride in belonging to the Fraternity and so that each guest would have the best possible impression of the Fraternity. \triangle



Beta Chapter published a "Design for Living" booklet "to inform members of Delta Sigma Pi in the Chicago area of the advantages of residence in the Beta Chapter House and what it has to offer young business men who come to Chicago to make that metropolis their home and business headquarters."



Published in the "Design for Living" booklet given out by Beta Chapter, this map shows the location of popular Chicago destinations including the Central Office.



Beta brothers initiated February 24, 1967: Ed Rivera, John McHone, Michael Layden and Bob LaRue.



Beta Chapter of Delta Sigma Pi became a legal corporation of the State of Illinois on January 13m 1925.

Beta News Staff in spring 1941. Standing from left: pledges Edmond Satterwhite, Mike McDonough and Don Holem. Seated from left: Editor Rudy Weber and Assistant Editor George Cutts.





Silver Anniversary Jubilee of the Commerce Club of Northwestern University taken October 21, 1938 in Chicago. Delta Sigma Pi brothers were greatly involved in the organization, with many serving as president.

Beta Scholarships

The Deltasig House Corporation, founded in 1917, housed hundreds of brothers from 1917 through the 1960s. After the house was sold, the Corporation maintained monthly meetings and activities for alumni of the chapter through the early 2000s. The governing documents of the Deltasig House Corporation included a sunset clause to dissolve on October 1, 2005. The House Corporation's bylaws also stated that assets shall be distributed to a 501c3 or an educational institution. Prior to the pending dissolution, officers of the corporation came to the Delta Sigma Pi Leadership Foundation seeking opportunities to create a legacy endowment. Ultimately, the assets of the corporation were divided and created four scholarship funds: Beta Chapter, Beta Chapter-James D. Thomson, Beta Chapter-Robert A. Mocella, Sr. and Beta Chapter-Robert O. Lewis. These four endowments not only benefit collegiate Deltasigs from coast to coast, but also can benefit descendants (children and grandchildren) of Beta members who are pursuing undergraduate degrees. Also of note, the Beta Chapter Scholarship is the largest ever created (still today) with the Leadership Foundation, paying approximately \$5,000 annually to a deserving recipient, and also paying a \$500 scholarship to the Great Lakes Regional Collegian of the Year. The other three pay out approximately \$1,000 annually to recipients.

New job? Start a new business? Get promoted or recognized for an achievement? Share your news with us! Email magazine@dspnet.org.

Scott Michaels, Akron, is president at Michaels Corporate Enterprises Inc. in Solon, Ohio.

Catherine Lepone, *Albany*, is executive director at Making Headway Foundation in Chappaqua, NY.

Carl Miller, Jr., Angelo State, is assistant vice president-internal audit at MCS in Plano, Texas.

Alejandro Aguirre, Arizona, is client retail services at Vanguard in Scottsdale, Ariz.

John Feldmann, Arizona, is retired from Database Consulting Associates Inc. He lives in South Riding, Va.

Richard McPherson, Arizona State, is lecturer-strategy and planning at University of Washington Foster School of Business in Seattle.

Karoline Bota, Ball State, is automation engineer at Intel Corporation in Rio Rancho, N.M.

Lisa Harrington, Ball State, is vice president of marketing and sales at International Risk Management Institute in Dallas.

(Continued on page 18)

Peace Corps Strengthens Brotherhood Bonds

Kelly Rupp and Monica Phung, both Pacific, are currently serving as Peace Corps volunteers in Macedonia and Madagascar, respectively. Although they were initiated in 2006 and 2007, they had no idea they would eventually put their business experience to use overseas in the Peace Corps. They lost touch after college and reconnected through Facebook when Monica saw that Kelly was serving in Macedonia. At that time, Monica was already scheduled to leave for Madagascar and it was a coincidence that they both joined the Peace Corps to work as business/community development volunteers. Over the last few years, they've kept in touch and shared their experiences with each other.

KELLY'S STORY:

After finishing my MBA, I decided to apply to Peace Corps because I wanted to live and work abroad, but also help out in some way. I spent my 27-month assignment in Kumanovo, Macedonia with a governmental organization for regional development. I also worked on many side projects, the most rewarding of which was

Camp GLOW (Girls Leading Our World), a multi-ethnic leadership summer camp founded in 2000. Delta Sigma Pi prepared me for this project in that I was able to use my business experience as the finance coordinator. It also prepared me to be open to new challenges. As a coordinator I was much more involved with the campers than I'd originally thought. I taught the girls self-defense techniques and they inspired me with their enthusiasm and the bonds they formed with each other despite social norms.

I returned to the U.S. in November 2013 and am currently job searching. However, not a day goes by that I don't talk to my friends and adoptive families in Macedonia!

MONICA'S STORY:

I applied to Peace Corps because I was looking for a job that would fulfill my passion for business, volunteering, and experiencing new cultures. As a Economic Community Development Volunteer in Madagascar (2012-2014), I am able to use the skills I've learned with my B.S. in business administration to help local



Kelly Rupp, Pacific, (left) worked in Macedonia with host country national camp coordinator, Vjosa.

artisans and cooperatives develop business skills (simple bookkeeping, inventory logging, marketing and sales techniques, etc.) and build capacity. My main project at the moment is managing a USAID funded grant to improve nutrition and income generation of a large fish farming association. Outside of my primary assignment, I was also able to work with youth through a girls empowerment camp and distribution of solar lights to the local middle school. My leadership experience in Delta Sigma Pi has definitely helped me in managing this project because I not only have to coordinate all activities, but also motivate people.

I will complete my service in 2014 and I'm not sure if I'm ready to part with this beautiful country or this experience. I'm currently applying to MBA schools to concentrate in international development and/or social entrepreneurship. There is a need for more business-oriented people in the development sector and my Peace Corps experience has shown me that gap is where I can best contribute to society. \blacktriangle



Monica Phung (center), Pacific, received a donation of 500 solar lights to promote reading and studying at night for students at the local junior high school, while serving the Peace Corps in Madagascar.

Milestones

Did you recently tie the knot? Welcome a new bundle of joy? Do you know a brother who has passed away? If so, please tell us. Email your mergers, gains or losses to magazine@dspnet.org.

Mergers

Natalie Haenen to **Robert Wheeler**, *both Angelo State*, on September 14. They live in Arlington, Texas.

Ellen Jones, *Bellarmine*, to Sam Soffes on August 17. They live in San Francisco.

Lisa Spillone to Robert Rojano, both Cal State-Fullerton, on May 25. They live in Yorba Linda, Calif.

James Barger, *Cal State-Sacramento,* to Barbara on May 4. They live in Elk Grove, Calif.

Dawn Libbert Klinger, *Central Missouri*, to Harrison Sweazea on October 26. They live in Jefferson City, Mo.

Mary Murphy, Evansville, to Matt Holfelner on September 28. They live in Kansas City.

Alyse Hilty, *Indiana State*, to Jason Harmon on July 7. They live in Cincinnati.

Belle Vukovich, *Iowa*, to Curt Kenoyer on October 11. They live in Iowa City.

Samantha Hall, *Kent State*, to Brad Palmer on March 1, 2013. They live in Doylestown, Ohio.

Jessica Beville to **Jose Mendieta**, *both Lewis*, on November 17. They live in Bolingbrook, Ill.

Kristin Bowles, *Mercer*, to Stephen Kitchens on August 24. They live in Wadley, Ga.

Lexie Hash, *Minnesota State*, to Tony Ruter on September 21. They live in Estherville, Iowa.

Kevin Gore, *Missouri-Kansas City*, to Amber Montgomery on November 16. They live in The Colony, Texas.

Megan Tracy, *Nebraska-Omaha*, to Christopher Frisbie on July 6. They live in Omaha.

Ashley Ell to **Ryan Strand**, *both St. Cloud State*, on September 7. They live in Minneapolis.

Denise Miller, *St. Cloud State*, to Garret Felder on May 11. They live in Elko New Market, Minn.

Casey Quimby, *Southern Illinois*, to Nicholas Shirley on May 18. They live in Springfield, Ill.

Norman Bebon, *Texas-El Paso*, to Carmen Fernandez on October 11. They live in Horizon City, Texas.

Jason Jimmar, *Texas-San Antonio*, to Vithrose on June 7. They live in Houston.

Kathy Hughes Catlett, Virginia Commonwealth, to Tom Dale on June 22. They live in North Chesterfield, Va.

Courtney Fedde to **Travis Berglund**, *both Wayne State-Nebraska*, on June 29. They live in Bennington, Neb.

Brandon Fitzsimmons, *Western Illinois*, to Amber Brokaw on September 14. They live in Bettendorf, Iowa.

Jessica Brey, Winona State, to Justin Vasvick on August 10. They live in Fountain, Minn.

Gains

Adrienne Sprenger, Cal State-Sacramento, and Danny on May 20 – Brynn Peyton. They live in Rocklin, Calif.

Rachel Otley, *Colorado-Boulder*, and Dylan on May 30 – Vander Scott. They live in Highlands Ranch, Colo.

Alison Solotoroff, *Drake*, and Jeff on June 13 – Sarah Aviva. They live in Evanston, Ill.

Alicia Lamar, Francis Marion, and Aaron on January 27, 2013 – Abigail Izabella. They live in Sumter, S.C.

Melissa Gibson, Indiana-Purdue at Fort Wayne, and Ryan on September 16 – Sebastian. They live in Fort Wayne, Ind

Kimberly and Esteban Zuno, both Loyola Marymount, on May 6 – Emilia Renee. They live in Playa del Rey, Calif.

Jennifer and **Sean Rosney**, *Siena*, on September 18 - Annika Christine. They live in Rotterdam, NY.

Emily Harvey, *Troy,* and Kyle on July 13 – Clayton. They live in Springfield,

Katie Paulsen, *Wisconsin-La Crosse*, and Don on December 9 – David Joseph. They live in Scottsdale, AZ.

Losses

California-Berkeley

Lisa Pfeil (November 28)

Christian Brothers

Joseph Nadicksbernd (September 18)

Cincinnati

Robert Smith (September 1)

DePaul

James Kosmala (August 1)

Detroit

Clarence "Red" Frank (October 7, 2012)

Eastern Illinois

Michael Harper (September 11)

Eastern New Mexico

Farrell Watson (June 10)

Florida State

Daryl Logullo (November 18)

Georgia State

Norman Harbaugh (September 29)

Johns Hopkins

Timothy Butler (September 18)

Kent State

Heather Price Papayoti (January 10)

Loyola-Chicago

Todd Mosteller (October 8)

Minnesota

Allen Harju (August 15)

Nebraska-Lincoln

Kenneth Hardin (November 17)

New Mexico State

William Greene Brownfield

(August 31)

North Carolina-Greensboro

Jon Jackson (August 11)

Northwestern-Evanston

Rolland Floch (September 8)

Ohio

William Kennard (October 5)

Rider

Harry Gamble (January 28)

St. Thomas

Kalinda Henrickson (December 15)

Shepherd

Samuel Bennett (October 21)

Southern California

Thu Yain Kyaw (October 27)

Southern Mississippi

Earnest Harrington

Texas-Austin

Edwin Pesek (October 18)

Texas Tech

Robert Gardner (January 27, 2013)

Kenneth Reoh (November 13)

James Watt (September 27)

Virginia Tech

Joshua Beach (January 5)

West Florida

Jason DuBose (January 3)

DELTASIGnificants

(Continued from page 17)

Callie Carmean, Bellarmine, is MarCom project manager at LOUD Technologies in Woodinville, Wash.

Barry Zelin, Binghamton, is senior trader at GFI Group Inc. in New York,

Timothy Scruta, Bowling Green State, is sourcing analyst at ConnXus in Mason, Ohio.

Pietra Lettieri, Buffalo, is partner at Harris Beach PLLC in Buffalo, N.Y.

Ann Schulte, Buffalo, is senior director of global market intelligence at St. Jude Medical in St. Paul, Minn.

Michael Patchen, Cal State-Fresno, is senior manager global indirect procurement operations at Flextronics International in San Jose, Calif.

Adam Mjolsness, Cal State-*Fullerton,* is an account development representative at Cisco Systems in San Francisco.

Adrienne Sprenger, Cal State-Sacramento, is communications specialist at League of California Cities in Sacramento.

Jason Sumi, Cal State-Sacramento, is first-year experience program coordinator at California State University in Sacramento.

Alexandre Hoffman, Central Florida, is luxury travel specialist at Luxury Trips in Winter Park, Fla.

Adam Montana, Central Florida, is customer processing associate at Pershing LLC in Orlando.

Patricia Weaver, Central Missouri, is shift manager at Army Air Force Service in Fort Meade, Md.

Anthony Young, Christian Brothers, is director of quality management & continuous improvement at Cherokee Tire in Lexington, S.C.

Jason Wheeler, Colorado State, received the College of Business Honor Alumnus Distinguished Alumni Award from the Colorado State University Alumni Association. He is the vice president of finance at Google, Inc.

Christopher Sanchez, Connecticut, is tax staff at EisnerAmper LLP in New York, N.Y.

Kristin Barnes, *Dayton*, is account coordinator at News America Marketing in San Francisco, Calif.

Alyssa Chen, *Denver*, is a business associate at Visa Inc. in Foster City,

Paul Ruzinsky, Detroit, is president & CEO at Shelby Patch Company LLC in Shelby Township, Mich.

Kirstie Gill, Drake, is a tax associate at McGladrey LLP in Minneapolis.

Meghan O'Laughlin, Eastern Illinois, is junior marketing specialist at OpticsPlanet in Northbrook, Ill.

Dee Weikum, Eastern Illinois, is associate supply business operations specialist at Exelon BSC in Warrenville,

Richard McCarty, Eastern New Mexico, is a teacher at Lamesa Independent School District in Lamesa, Texas.

Betsy Bowers, East Tennessee State, received the Member Excellence in Service for Internal Auditing and Management Consulting at the University of West Florida.



Charles Merdian, Texas Christian, CFO, secretary and treasurer of LGI Homes, Inc. and his sister Golden Council member Catherine Merdian, North Texas, were part of the bellringing at the opening of NASDAQ in New York. The celebration, in November, was for the initial public offering of LGI Homes, Inc. Headquartered in The Woodlands, Texas, LGI Homes, Inc. engages in the design and construction of entry-level homes in Texas, Arizona, Florida, and Georgia and has constructed and sold over 5,500 homes. 🔺

DELTASIGnificants

Amy Hopson, *East Tennessee State*, is a relay for life specialist at American Cancer Society in Johnson City, Tenn.

Douglas Saunders, *East Tennessee State*, is sales manager at Tomba Communications in Metairie, La.

Central Regional Vice President Alexandra Warrick, Evansville, is Program Coordinator at Maingate Inc. in Indianapolis.

Anntoinette Johnson, *Ferris State*, is claims adjuster at State Farm Insurance in Livonia, Mich.

Allison St. John, *Florida*, is owner/ CPA at Blue Sage Tax and Accounting LLC in Louisville, Colo.

W.L. Pulsipher, *Florida Atlantic*, is president at American Reverse Mortgage in Ocala, Fla.

Cynthia Medranda, Florida Southern, is financial analyst at Mt. Sinai Health System in Manhattan, N.Y.

Thomas Kenzik, *Georgetown*, is senior credit analyst at Capital Intelligence in Mount Pleasant, S.C.

Jason Bullington, *Georgia*, is associate at Public Company Accounting Oversight Board in Denver, Colo.

Lori Cassidy, *Georgia*, is assistant vice president of business development at Health Services of Central Georgia in Macon, Ga.

Scott Sweitzer, *Georgia*, is account manager at Grainger in Charlotte, N.C.

Michael Banks, *Georgia Southern*, is senior mobile deployment consultant at ExactTarget in McDonough, Ga.

Ian Braverman, *Illinois-Urbana*, is audit associate at KPMG in Chicago.

Jason Brower, *Indiana-Purdue at Indianapolis*, is logistics officer at US Army in Schofield Barracks, Hawaii.

Alyse Harmon, *Indiana State*, is model & actress at Heyman Talent Agency in Cincinnati.

John Stoeckley, *Indiana State*, is owner at The Country Post in Huntington, Ind.

Leroy Stewart, *Indiana Northwest*, is senior tax manager at ArcelorMittal USA in Chicago.

Belle Kenoyer, *Iowa*, is graduate program coordinator–community & behavioral health at University of Iowa College of Public Health in Iowa City.

Adam Katch, *Iowa State*, is data integration analyst at US Bank in Minneapolis.

Janelle Moore, *Iowa State*, is customer success manager at WebFilings in Ames, Iowa.

Christopher Couch, James Madison, is vice president at Xerox Business Services in Richmond, Va.

Jennifer Kochesfahani, *James Madison*, is event planner at SAGE Dining Services in Lutherville, Md.

Michele Weaver-Johns, *Johns Hopkins*, is program manager at People Encouraging People in Baltimore.

Scott LaDuke, *Kansas*, is an agent at State Farm Insurance in Dallas.

Margaret Goodhart, *Kennesaw State*, is project manager at Lanier Parking Solutions in Jacksonville, Fla.

Tyneashia Woods, *Kennesaw State*, is CEO at CampusTAX and Financial Aid Services in Austell, Ga.

Daniel Bednar, *Kent State*, is business development manager at McCormick and Company in Malvern, Pa.

Daniel Blair, *Kent State*, is meeting planner at Aramark in Philadelphia.

Rebecca Kuprowicz, *Kent State*, is designer and owner at Jewelry Designs by Rebecca LLC in Bath, Maine.

Jason Labay, Kent State, is assessment lead for Radioisotope Power Systems program office at National Aeronautics and Space Administration in Cleveland.

Adan Amador, *Lewis*, is social media marketing intern at Sodexo at Lewis University in Romeoville, Ill.

Sury Chavez, *Lewis*, is A/R leasing input specialist at Jones Lang Lasalle in Chicago.

Rebecca Ehlinger, *Lewis*, is residential mortgage underwriter at Guaranteed Rate Inc. She lives in Alsip, III

Blessing Honey, *Lewis*, is a social media marketing intern at Socialty Inc. in Chicago.

Erin Farley, *Louisiana at Lafayette*, is assistant program director at Briarwood Retreat Center in Argyle, Texas.

Jeramie Kinnerson, *Louisiana at Lafayette*, is owner/founder at Check My Planner in Lafayette, La.

Hudson Akin, *Louisiana Tech*, is vice president for university advancement at Ball State in Muncie, Ind.

Daniel Coperich, *Maryland-College Park*, is managing director at DevelopSA in Adelaide, Australia.

Thomas LeNoir, *Marquette*, is emerging leaders associate–technology at Nielsen in Oldsmar, Fla.

Bryan Smith, *Massachusetts-Boston*, is account manager at Hilti Inc. in Philadelphia.

Jonathan Katz, *Miami-Florida*, is customer service agent at Delta Airlines in Jamaica, N.Y.

Brian Godfrey, *Miami-Ohio*, is merchant analyst at American Greetings in Cleveland.

Lifeng Wang, *Michigan*, is Atlanta branch manager at Triangle Accounting Inc. in Duluth, Ga.

Jennifer Miller, *Michigan State*, is convention services coordinator at Sheraton Boston Hotel.

Robert Wysocki, *Michigan State*, is retired from IBM. He lives in Tucson.

Joshua Parten, Midwestern State, is division/district lead for Forever Sharp/Nathans at Twin Towers Trading in Grapevine, Texas.

Richard Grace, *Minnesota*, is chief administrative officer at Mayo Clinic Health System-SW Minnesota in Mankato, Minn.

Eric Wadsten, *Minnesota*, is sales engineer at SPS Commerce in Minneapolis.

Amy Briggs, *Minnesota State*, is a veterans service representative at Department of Veterans Affairs in St. Paul, Minn.

Thomas Pugh, *Minnesota State*, is coordinator-in training at Aflac Insurance in Eagan, Minn.

Rosiland Garner, *Mississippi State*, is senior systems analyst at Mississippi State University.

Roderick Cox, Missouri-Columbia, retired Colonel of the U.S. Army, is district director at the U.S. Small Business Administration in Kansas City.

Peter George, *Missouri-St. Louis*, is producer at Aon Risk Solutions in Clayton, Mo.

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Cleavie Lyerla Figueroa, Missouri-St. Louis, is systems engineer at NJVC LLC in Arnold, Mo.

Rodney Triplett, Missouri State, is business transfer specialist at Murphy Business and Financial Co. in Springfield, Mo.

Nancy Regalado, Nebraska-Lincoln, is senior business analyst at Fox Networks Group in Beverly Hills, Calif.

Robert Stone, Nevada-Reno, is owner/instructor at Emergency Medical Fire Training in Reno, Nev.

Larry Giles, North Carolina-Chapel Hill, is enrolled agent at Larry D Giles EA in Durham, N.C.

William Roosenberg, North Carolina-Chapel Hill, is academic advisor at University of North Carolina in Charlotte, N.C.

James Shaw, North Carolina-Chapel Hill, is assistant state auditor/ information systems auditor at Office of the State Auditor in Durham, N.C.

Laura O'Connell, Northern Illinois, is benefits coordinator at FGMK Insurance Agency in Bannockburn Ill.

Henry Howey II, Oklahoma, is Telco escalation manager at AT&T in Atlanta.

Teresa Martinez, Oklahoma, is deputy director/contracts & procurement division at National Nuclear Security Administration in Albuquerque.

Frank Squires, Purdue, is senior loan consultant at Diversified Capital Funding in Pleasanton, Calif.

Kara Adkins, Radford, is community coordinator at Chestnut Grove Assisted Living in Richmond, Va.

Monica Ginop, Saginaw Valley State, is associate at FirstMerit Bank in Saginaw, Mich.

Jose Luis Lopez, St. Mary's, is owner of Waco Wonder Wash in Waco, Texas.

Erin Seaton, San Francisco State, is director of dining services at Unidine Corporation in Boston.

Mary Jenkins, Savannah State, is president/CEO at Cancer Option Collaborative in Minneapolis.

Andrew Jackson, Shepherd, is social media director at 88.7 The Bridge in Milford, Del.



Michael T. Walsh, Miami-Ohio, was elected as Director to the Georgia Society of Association Executives' Board of Directors. He currently serves as Executive Director of the Georgia Chiropractic Association and lives in Suwanee, Ga. While working at the Central Office from 1981-90, Mike made over 300 chapter visits to 158 schools as a chapter consultant and then assistant executive director. He was also an award winning managing editor of The DELTASIG and is a Silver Helmet honoree.

Richard Moriarty, Siena, is state program examiner II at NYS Comptroller's Office in New York, N.Y.

Richard Pylant, South Florida-Tampa, is CEO at Strategic Payments Systems Inc. in Canton, Mass.

Warren Adair, Southern California, is vice president, information technology at Donahue Schriber in Costa Mesa, Calif.

Elizabeth Baldree, Southern Illinois, is account executive at Ricoh USA in Jacksonville, Fla.

Kevin Prise, Syracuse, is sports editor at Medina Journal Register in Lockport, N.Y.

Luke Medvegy, Tampa, is major in the U.S. Army in Fort Leavenworth, Kan.

Stephanie Marshall, *Temple*, is director of meetings and learning events at Achieving the Dream in Silver Spring, Md.

Nancy Wibbeler, Tennessee, is senior audit associate at KPMG in Indianapolis.

Uday Durvasula, Texas A&M-College Station, is account executive at Romack in Irving, Texas.

Brandon Coreale, Texas A&M-Corpus Christi, is adult probation officer at Harris County Adult Probation in Baytown, Texas.

Gabriel Gonzales, Texas A&M-Kingsville, is auditor at Deloitte in New York, N.Y.

Norman Bebon, Texas-El Paso, is implementation consultant II at ADP in El Paso.

Jason Jimmar, Texas-San Antonio, is configuration management analyst III at RealEC Technologies in Houston.

Dan Hardiman, Texas Tech, is business owner at Dan Hardiman Insurance Agency in Tyler, Texas.

Daniel Murphy, Truman State, is senior manager at Accenture in Brentwood, Mo.

Brian Simpson, Truman State, is subrogation technician at Liberty Mutual Insurance in St. Louis.

Kathy Catlett, Virginia Commonwealth, is president at The Thomas Dale Allstate Agency in Richmond, Va.

Fatima Robinson, West Alabama, is tax valuation analyst II at Alabama Department of Revenue in Bay Minette, Ala.

Jimme Gregg Diede, Western State, is CPA/partner at ClearPath Accountants in Frederick, Colo.

Thomas Reinbold, West Liberty, was appointed to the West Liberty University Foundation Board in W.Va.

Gabriel Moore, Wingate, is assistant basketball coach at East Montgomery High School in Biscoe, N.C.

Stephanie Thomas, Winston-Salem State, is computer specialist/project manager at Fire Department of New York, N.Y.

Nicholas Hinz, Wisconsin-La Crosse, is senior manager at Baker Tilly Virchow Krause LLP in Madison, Wis.

Become a CDL today and join more than 100 of your brothers!

The Certified Deltasig Leader (CDL) program is an online volunteer training program for Deltasigs. Certification recognizes alumni members for their demonstrated leadership training and experience.

How do you become a Certified Deltasig Leader (CDL)-Tier I?

Participate in at least two national Fraternity events in the past five years; complete 11 CDL presentations—all found at **deltasigelearning.org**; support the Leadership Foundation; and apply online at **dspnet.org/awards**.



Already a CDL and want to take it one step farther? Advanced Certification Tier II is also available!

To be eligible, alumni members must: complete Tier I certification; serve the Fraternity for at least one year in a volunteer leadership position; complete the four advanced training presentations at **deltasigelearning.org**; and apply online at **dspnet.org/awards**.

Congratulations to the CDLs who earned Tier I or Tier II certification for 2012-13 between September 15 and December 31. (Tier II CDLs are marked with a * .)

Richard Brandt, *Tampa* Carrie Burns, *Mercer* Leonardo Camargo, *Texas-El Paso* Kelly Kolstad, San Francisco Jonathan Lee*, Bentley Jenna Markowitz*, Bellarmine Kelly Rabin*, *Drake* Christopher Sands, *Florida State* Crystal Simmons*, *New Mexico*

Gary F. Perez*, Bryant

Kelly J. Rabin*, Drake

Andrew J. Quinlan, Lewis

Congratulations to the CDLs who earned Tier I or Tier II certification for 2014-15 as of February 7. (Tier II CDLs are marked with a * .)

Lindsay D. Allen*, Missouri-Columbia Musanna Al-Muntasir*, Texas A&M-Corpus Christi Carissa A. Bauer*, Drake Gail P. Baumer*, Buffalo Jeffrey D. Berlat, Houston Richard R. Boner*, Cal State-Fullerton Iessica Butchko Boucher*. New Mexico State Richard M. Brandt*, Tampa Burton B. Bridges*, Christian Brothers Amy L. Briggs*, Minnesota State Paul G. Brodie*, Texas-Arlington Lisa N. Brown*, Cal Poly-San Luis Obispo Jeanette L. Buie*, Central Missouri Carrie Sagel Burns*, Mercer Leonardo Camargo, Texas-El Paso Joy Cable Carroll*, Loyola Marymount Dale M. Clark*, Longwood Tony Coe*, Cal Poly-Pomona Daniel J. Collins*, Massachusetts-Boston Whitney Dixon-Reed*, Evansville Mark E. Dorn*, Minnesota State Gayatachew Dorsainville*, Howard Karin Fitzgerald*, Radford Sarah A. Flanagan, Frostburg State Kirstie L. Gill*, Drake Clifford 'Sparky' Graves*, Penn State-Erie Shanda R. Gray*, Missouri State Suzette H. Halterman*, Cal State-Sacramento

Trey Hernandez, Loyola Marymount Kevin P. Hitchcock*, Bellarmine Hannah Hutton Hoes, St. Thomas Kara Hoover-Lenox*, Ball State Danielle Jepson*, St. Cloud State Jessica Johnson, North Texas Patrick S. Johnson*, Bryant Stacy Jordan*, Georgia Southern Crystal A. Justice*, Pacific Adam C. Katch*, Iowa State Jeni Kay Kemnitz, Wayne State-Nebraksa Aimee S. King*, Colorado-Colorado Springs Kenneth R. Kinnersley*, Cal State-Fresno Kelly Kolstad, San Francisco Brian P. Krippner*, Truman State Deborah J. Lang*, Bentley Erin R. Lee*, Western Kentucky Jen P. Lee, Cal State-Fullerton Jeremy Levine*, Albion Heather D. Lewis, Indiana State Elizabeth M. Losik*. Baker Jenna Markowitz*, Bellarmine Whitney C. Massey, Radford Kristen J. McDaniel*, Central Missouri Ryan P. Murphy*, Cal State-Long Beach Tyrone Newsome, Lewis LaDeshia S. Parker*, North Carolina-Greensboro Lance E. Pauly, Nevada-Reno

Elise L. Pelto, Nebraska-Omaha

Monica J. Ramey, Ohio Dominican Kyle Rinderle, Xavier Gabe Salas, Texas-San Antonio Kevin M. Salazar*, Cal State-Fullerton Christopher M. Sands, Florida State Corie L. Schilberg*, Penn State-Erie Jodi L. Schoh*, Winona State Teresa L. Schudrowitz*, St. Ambrose Allan D. Schuster, Jr.*, Texas-Arlington Jacqueline Shaw*, Rockhurst Crystal M. Simmons*, New Mexico Tricia A. Smith*, Akron Sothinet Sry*, Cal State-Long Beach Jason Sumi, Cal State-Sacramento Christopher L. Sweet*, Central Florida Mathew R. Temple*, Cal State-Fullerton Jeanna M. Tipton*, Cincinnati Alumni Heather A. Troyer*, Washington-St. Louis Aimee L. Underwood*, West Virginia Mark A. Voyda*, DePaul Alexandra Warrick*, Evansville Kevin R. Weber*, Missouri-St. Louis Madison E. Whitehouse, Bellarmine Darrick L. Williams, South Carolina Scott J. Wong, Cal State-East Bay Alex Yurchak, Cincinnati

Why Keeping Tabs on

magine landing an interview with the company of your dreams. You've worked hard in school, volunteered in the community and shown leadership in your clubs and organizations. You absolutely nail the phone interview, the lunch interview and the group interview. This job is totally in the bag.

And then you get the call... "We would love to offer you the job, except it seems you've been reckless with your credit and we have to offer it to someone else."

Seem unrealistic? It isn't. Over the past several years presenting at colleges and leadership conferences I've heard some of the most depressing stories about bad credit ruining a great opportunity.

Companies are now pulling credit reports as a last ditch effort to sort out the good from the great candidates. You may be perfect on paper and in person, but if you stopped paying your credit cards or you're 60 days late on a vehicle, they're concerned you'll misuse the corporate credit card. Your money habits leave clues...

It's helpful to understand the basics of what your credit report and score are, and how you can protect yours to land that dream job.

What makes up my credit score?

Credit scores are a lot like cholesterol numbers -- everyone has one, few people know exactly what theirs is, and most fear the worst.

Unless you're someone who is a chronic late-payer on credit cards, car loans, and student loans, you probably don't have much to fear. In the past couple decades, the credit score has become a major predictor of one's ability to not only pay back debt, but also how safe a driver you are, and how trust-worthy you'll be on the job! All the more reason for you to make sure yours is as high as possible.

The highest score you can have is 850 and the lowest is 300. While having an 850 score is extremely unlikely (and you'd have to work at getting as low as 300), the average score in America is between 680 and 700. While it is possible to have a zero (or no score), that usually means that you have no real credit history, and some might call you a credit ghost.

Your score is made up of 5 components:

The largest percentage of your score (35%) is based on your history of making on time payments to debts showing up on your credit report. These would be credit cards, car loans, student loans, mortgages, and retail accounts (like that TV you just bought on 24 easy monthly installments - must be some TV).

30% of your score is based on the total amount you have borrowed relative to the amount you have available. This is known as your credit utilization percentage. The higher percentage you're using, the more of a "ding" you'll get on your credit score. As an example, if you have a card with a \$1,000 limit and you have \$800 charged on it, you're using 80% of your available credit.

15% of your score is made up of the age of your credit lines. This just means how long you've had certain accounts open. The longer the history of good standing accounts, generally the higher

(That's why your your score. grandma has a high credit score.) To boost this part of your score, keep accounts you've had for a long time open. Those add to your overall credit history.

10% of your score is determined by the frequency with which someone applies for new credit. This percentage is affected usually:

- around the holidays when stores are offering discounts for using their credit card, and
- when you're shopping for a new car and the dealership is shopping lenders for your financing.

The last 10% is for wild card things like the types of credit lines you have on your report. For a higher score, it's best to have a nice mix of tradelines -- such as car loans, credit cards, a mortgage, and installment loans.

While the score percentages are easy to define, your actual score is a little more complicated. There are 75 different algorithms used to calculate your score and different companies use different metrics.

There are two things to keep in mind about your score.

- 1. It's merely a snapshot in time. If you checked your score today and 15 days from now, chances are it would be different just based on the activity on your accounts.
- 2. Your score can go down quickly, and it takes time to bring it back up. All the more reason to take this advice to heart!

How do I check my score?

The simplest way is to visit with a loan officer at your bank or credit union and have them pull your

Your Credit is Crucial

By Adam Carroll, Phoenix-Thunderbird

credit score and go through your report with you.

Log on to **annualcreditreport. com** and request your credit report from one of the three credit reporting agencies: Equifax, TransUnion, and Experian. Everyone is entitled to three free reports a year -- one from each. Going through your credit report will give you an idea if there are any errors that have been reported. Your score is not available for free through this site... that will cost you about \$5. It's probably worth it.

And lastly, if you're ever denied credit, it is your right to request a copy of the report and score that the credit issuer used to make the credit decision. That's all thanks to the Fair Credit Reporting Act. (I knew the government was good for something.) The FCRA also protects you from anything showing up on your report in error. By law, creditors who submit incorrect information to the agencies have 30 days to either correct or remove it.

Avoid these pitfalls

The following are sure-fire ways to destroy your credit resulting in higher interest rates, expensive auto insurance, and (potentially) rejection letters!

- 1. Paying your bills late
- 2. Opening accounts that you never use
- 3. Recklessly spending money on credit cards
- 4. Going over and above your limits

Want to boost your credit?

The algorithms used to calculate your score are changing every year, but there are some fool-proof ways to boost your credit.

Credit Builder Loans - these are typically offered by local banks and credit unions. The amount of the loans are usually around \$500 and the payment is withdrawn from a checking or savings account held at the same institution. This will show up as an installment loan on your credit report and will show future creditors your ability to repay an obligation.

Authorized User Status - if your parents are in good standing on a credit card they've had for some time, you can be put on their account as an authorized user. It's important that your parents request your social security number be attached to the card and reported back to the credit reporting agencies. Whether you have and/or use the card is irrelevant. Just being an authorized user on your parents' card allows you to "borrow" their good credit history.

Keep utilization below 50%

- If you are using credit cards and carrying a balance, make sure you're keeping your balance below 50% of the available limit. This is known as your utilization percentage and it shows creditors that you can manage your credit effectively. There are three thresholds where your score will be impacted the most: 30%, 50%, and 80%. Staying below 30% or 50% will ensure a higher score. If you are above 80% utilization, consider increasing your limit to artificially decrease the percentage or pay the card down substantially.

Stay on top of it

The single largest financial and credit mistake made by students and young professionals is avoidance.

One student I met had not opened ANY of his student loan statements since they began sending them. By the time he took action, they were already reporting late to his credit report. Stay on top of all of your bills and get in the habit of paying everything on time. This is the single biggest predictor of a high score.

You've worked hard through college to build a successful life for yourself. As you grow in your career, consider growing your financial IQ as well. Grab a book on money, read articles on investing, and live within your means. Your ability to manage money will help you live a happy, productive, and stress-free life. ▲



Adam Carroll is an author and speaker who lives in West Des Moines, Iowa with his wife and three kids. A 2007 honorary initiate, Carroll is a frequent presenter at Delta Sigma Pi workshops, including LEAD events and Grand Chapter Congress. For more information or to check out his book, Winning The Money Game, visit adamspeaks.com.

CHAPMAN BECOMES 10TH CHAPTER IN THE PACIFIC COAST REGION

ligma Phi Chapter was installed **D**at Chapman University in Orange, Calif., on October 5, with 33 initiates, including one faculty member.

National Scholastic Development and Awards Chair Lisa Brown led initiation ceremonies with collegiate participants from Cal State-Fullerton, California-Irvine and Concordia. Following initiation, there was a reception and installation banquet at Mile Square Golf Course in Fountain Valley, Calif. Much history and congratulations were shared and the event concluded with the singing of "Rose of Deltasig" led by Golden Council member Paul Garcia. Other national guests attending included Western PVP Patrick Bonfrisco, Pacific Coast RVP Joy Carroll, South Pacific RVP Trey Hernandez, Desert Mountain RVP Tim Beasley, DD Kevin Salazar, Pledge Educator Jen Lee, Trustee Emeritus and Golden Council member Mark Mikelat, Golden Council members Jami Ball, Joe Tacto and Paul Dawson and Director of Chapter and Expansion Services Dale Clark.

Epsilon Kappa Omicron Colony officially began on November 16, 2011. Colony members enhanced their knowledge and professional skill sets by hosting speakers on teamwork, leadership and time management. They had hands-on learning experiences through a resume workshop and tour of Pacific Life Insurance. Colony members learned from the best when they connected with representatives from the Tarsadia Foundation, Northwestern Mutual and the Los Angeles Angels.

The colony also built relationships and volunteered time with various service organizations. Members helped organize the Dis-



After initiation on October 5, brothers of the new Sigma Phi Chapter gathered at Mile Square Golf Course in Fountain Valley, Calif. to celebrate with a banquet reception. Director of Chapter and Expansion Services Dale Clark (front far left), represented the Central Office Staff.

ney Half Marathon and Bubblefest children's festival, as well as assisted in maintenance of the local Heritage Museum. Colony members also teamed up with Surfrider Foundation and the Boys and Girls Club to clean up Huntington Beach and Newport Beach.

Chapman University is a private institution founded in 1861. It started as Hesperian College in Woodland, Calif., by members of the Disciples of Christ Church. The college's name changed to Chapman in 1934 after a sizeable donation from entrepreneur and first mayor of Fullerton, Calif., Charles Clarke Chapman. The University relocated to its current location after acquiring the former Orange Union High School in 1954. Campus-wide enrollment is 5,300 undergraduates and over 1,800 graduates, with students from more than 60 countries.

The Argyros School of Business & Economics was established in 1977 as the Chapman Business School. The school was later renamed after class of 1959 graduate, George Argyros, a for-

mer U.S. ambassador to Spain. The school enrolls more than 1,200 undergraduate students with majors in business administration, accounting, and economics with concentrations selected from entrepreneurship, finance, international business, management, marketing and real estate.

Welcome, Sigma Phi, Delta Sigma Pi's 282nd chapter! ▲



Western PVP Patrick Bonfrisco presents the chapter charter to Bayli Anderson.

Share news of your collegiate chapter's activities and events with brothers across the country! Email news and photos to magazine@dspnet.org



CALIFORNIA-RIVERSIDE held a community service event during recruitment and made 1,000 origami cranes to donate to a local hospital. Director of Chapter and Expansion Services Dale Clark (holding the red crane) attended while on a chapter visit.

ARIZONA organized a faculty brunch for business professors and faculty. Top from left: Ryan Arredondo, Suzanne Cummins, Cristen Enge and Marissa Raykoff. Bottom from left: Malory Kulczewski, Faye Stern and Rama Ganesan.





CINCINNATI welcomed alumni and their families back to campus for homecoming weekend and parade. Nearly 60 collegians and alumni wore old gold and royal purple as they proudly marched.



HAWAII-MANOA initiated 12 brothers and two faculty initiates in fall 2013.



TEXAS-ARLINGTON hosted Joe Croce, founder of CiCi's Pizza, to speak about how he started the company, his successes and how he overcame his struggles. He also covered investments and selling a company. VPPA Annika Rosenblad (pictured with Croce) helped organize the event.

On Campus



INDIANA STATE held their second rent-a-puppy event in October and raised over \$300 for Terre Haute Humane Society. Six puppies available for "rent" encouraged students to volunteer for the Humane Society and adopt the puppies.



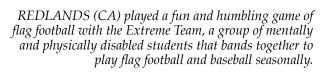
HOWARD (DC) had more than 15 brothers study abroad in Brazil, China, India, Oman and the United Arab Emirates in 2013. Eight brothers studied in China with Howard University's Freshman Leadership Academy. From left: Matthew Aaron, Yohanna Seyoum, Malcolm Carter and Obiozor Emeagwali in China.



NEW YORK celebrates finishing the 10K race for ASH/ BASH to help raise money and awareness for sustained health in Kenya.



LEWIS (IL) celebrated the 48th anniversary of Zeta Xi and the 106th anniversary of the Fraternity. A slideshow about the chapter and Fraternity was presented and the event was successful in building university relations and recruiting new members. From left: Michael Vernam, Blessing Honey, Carlos Zermeno, Jaymore Hicks, Seth Dauber, Cesar Terraras, Lauren Finnegan, Travis Hult, Katie Colaianni, and Lewis University President James Gaffney.





GEORGIA SOUTHERN initiated seven new brothers in November 2013.





VIRGINIA TECH's hard work recruiting led to 12 new initiates.



Brothers attended the Columbia LEAD School in October and learned from keynote speaker Chakisse Newton of Cardinal Consulting.

SAN DIEGO STATE participated in American Cancer Society's Making Strides Against Breast Cancer including hosting and winning a friendly kickball tournament against Alpha Kappa Psi. Due to the dedication and commitment displayed by the chapter, over \$5,600 was raised, making it the number-one team at SDSU and 24th in the San Diego area.





Pacific Coast Region held a joint initiation at San Diego State. In total, 119 pledges were initiated and nearly 200 collegiate brothers from CALIFORNIA-IRVINE, CALIFORNIA-RIVERSIDE, CALIFORNIA-SAN DIEGO, CAL STATE-FULLERTON, CHAPMAN (CA), CONCORDIA (CA), REDLANDS (CA) and SAN DIEGO and 20 alumni from INLAND EMPIRE, ORANGE COUNTY and SAN DIEGO ALUMNI were present for the day's events.



LOUISIANA-LAFAYETTE initiated their largest pledge class (including 32 students, two faculty and one honorary) in their 32-year history. This propelled them to be the most diverse organization in the college of business and one of the most diverse organizations on campus.



In Baltimore, LEAD School attendees were able to attend sessions covering chapter operations, career tips, leadership and teamwork and how to stay involved with Deltasig.



WESTERN MICHIGAN welcomed 17 new brothers in November.



SOUTH DAKOTA initiated 12 new brothers in November, doubling the chapter's membership.



TRUMAN STATE (MO), which boasts over 100 members, is in the top 10% of our largest chapters. The chapter celebrated its 35th anniversary this fall with many alumni, collegiate brothers, and pledges attending a casino night where attendees played Blackjack, Texas Hold'Em and Craps with collegiate brother as dealers.

Babson/Gamma Upsilon

The chapter partnered with Babson Outdoors Association to host a rock climbing event with Babson students. After spending a day learning the ropes, students were invited to a private session with the management team and learned about the business/entrepreneurial side of the Association. –Paul Kim

Concordia/Rho Phi

Phil Zubiate along with four other Disney cooks spoke to the chapter about their life journeys, progress with the Disney Company and advice for future careers. Internship opportunities and contact information were given out for future prospects. –Dakota Voas

Drake/Alpha lota

The chapter toured Creme Cupcakes + Desserts, a bakery in Des Moines that competed on Food Network's "Cupcake Wars." A bakery manager gave an introduction and background of the bakery and gave brothers a tour of the bakery. Following the tour, there was a question and answer session with the manager and taste test of cupcakes. -Madeline Kasra

East Central Region

Executive committee members of the East Central Region met at the Central Office in December for a day of regional goal-setting and round table discussions on a variety of topics. Educational & Leadership Consultant Kyle Rinderle and RVP Monica Ramey were also in attendance to contribute to discussion. Members received a good amount of positive feedback and they plan to make it an annual event. -Brendan O'Brien, Cincinnati

Kent State/Beta Pi

The chapter hosted Tim Augustine, Kent State, to discuss career development, job seeking after college and the experience he gained through Delta Sigma Pi and Beta Pi chapter. – Martin Sheets

Miami-Ohio/Alpha Upsilon

Battle of the Bands, the chapter's semiannual fundraiser, was held in November with the best local bands. Over three consecutive weeks, six bands were whittled down to one winner that received a cash prize. Attendees had the chance to win tickets to concerts in Oxford and the chapter raised over \$1,300. -The Oxford Press

Nevada-Reno/Delta Pi

The chapter and Graduate Student Association organized the first ever Nevada-Reno student speaker competition. The winner of the competition was guaranteed a spot to speak at the TEDx-UniversityofNevada event in January 2014. –The Nevada Sagebrush

Ohio State/Nu

The chapter attended a Kropkogate tailgate after Scott Kropko, Ohio State, extended an invitation for collegians and pledges. All were enthusiastic about the opportunity to celebrate brotherhood and the Buckeyes. -Andrew Vento

Pacific/Lambda Mu

A team of brothers won second place in the co-ed bracket of Kappa Alpha Theta's 7th annual dodge ball tournament, which raised money for Court Appointed Special Advocates. –Kira Chinkonsung

Pittsburgh/Lambda

The chapter participated in the schoolwide Corporate Day with Phi Beta Lambda. The event included six companies that hosted workshops. Leah Oakes, Pittsburgh, attended the event from Ernst & Young and spoke about transitioning from college life to a career and how to overcome some of the major changes. –Scott Petersen

Richmond/Rho Omega

Chapter president Colleen Tobin introduced David Hall, president of Hallmark North America and a corporate officer of Hallmark Cards, Inc., during the Robins Executive Speaker Series. He shared his experiences, such as the evolution of his career, career challenges, and of the opportunities presented to him as a third-generation leader of the family-owned, privately held company. -Brenda Doan

Texas A&M-College Station/Lambda Nu

Phil Garner, former manager of the Houston Astros, shared a few stories of people who have overcome great odds to become very successful. He tied each of these stories together to show that each of these people had passion and determination in their respected fields. -Kevin Foley

Texas-El Paso/Gamma Phi

The chapter conducted a very successful initiation in November when 13 pledges were initiated. Thank you to the members from New Mexico State who attended and supported the chapter. – Jean Iohannsen

Washington/Sigma Upsilon

Matt Smith taught a 60-minute improv workshop for the chapter. Smith, a performance artist, writer and communications consultant taught the chapter how to use select improv exercises as a form of communication, how to listen purposefully and how to use failure to our advantage. -Tiffany Loh

Washington-St. Louis/Alpha Chi

Retired Vice President of Investor Relations at Monsanto and Washington-St. Louis alum Scarlett Foster spoke on professional communication with the theme of story, style, and substance the power of communications in business. Brothers attended the event where they learned about Monsanto and participated in an activity where they developed and presented their own stories on why studying business was important to them. –Michelle Zhu

Wisconsin-La Crosse/Eta Rho

Dan and Ruth Kapanke spoke to the chapter about their business, local baseball team La Crosse Loggers, and their previous business success. They gave our chapter great insight on business and professional tips while being very motivational. –Michael Keithahn

Wisconsin-Milwaukee/Xi Chi

A representative from Mobile Innovation Lab, a mobile app building organization, gave a presentation on the best mobile apps to help students succeed and be efficient in college. The event ended with networking and sharing of beneficial apps and resulted in five new pledges for the chapter. –*Aaron Davis* ▲

If you have a letter to the editor, alumni news, tip or story idea or would like to submit a photo or article for On Campus or Beyond Campus, please submit content to magazine@dspnet.org before May 1 for the July issue of *The DELTASIG*.



BROTHERS SERVE THEIR COMMUNITIES

Delta Sigma Pi is dedicated to making a difference because as a whole, our members--students and business leaders--have an opportunity to make a lasting, positive impact on their communities. Chapters excel at community service because members support each other year-round and readily apply that to serving their communities.

Our commitment to service allows Make A Difference Day (MDDay) to be a natural fit as one of our national service initiatives. MDDay is the nation's largest day of service and is hosted by USA Weekend on the fourth Saturday of October. In 2013, MDDay completed its 23rd year with over 3 million volunteers across the country helping in their communities.

Of those 3 million volunteers, the Fraternity had members at 180 collegiate and alumni chapters and colonies participate. Overall, 18 additional chapters and colonies participated this year leading to a second consecutive increase in chapter participation and a new all-time high! The North Central Province achieved 90% participation and intra-region participation increased for 13 regions. This year, five regions reached 100% participation — Great Lakes, Huron, Midwestern (for the 3rd year in a row), Pacific Coast (for the 2nd year in a row) and Steel Valley. Thank you to all of our volunteers! ▲



BUFFALO (NY) painted rooms at the American Cancer Society's Hope Lodge Buffalo, which offers lodging at no cost for cancer patients in the Buffalo area.



DAY



MERCER (GA) sorted over 5,000 canned goods at the Salvation Army Thrift Store. From left: Becca Thompson, Ashley Smith and Lauren Gibbs.



ADELPHI (NY) held fundraisers for the Juvenile Diabetes Research Foundation (JDRF) and participated in the JDRF Walk to Cure Diabetes in Eisenhower Park. Back from left: William Greenberg, Anna Borovkova, Christine Chin, Ebony Phillips, William DiBugno and Eu'nice McCoy. Front from left: Mathew Scala, Dhimitra Papadhimitri, Tina Ellamaran, Catherine Xie, Shani Walker and David Cherman.



RADFORD (VA) walked door-to-door collecting canned and non-perishable goods to donate to a local food bank. They collected over 125 items on MDDay and continued to collect through November 1.

Pacific Coast Region brothers from CALIFORNIA-IRVINE, CALIFORNIA-RIVERSIDE, CALIFORNIA-SAN DIEGO, CAL STATE-FULLERTON, CHAPMAN, CONCORDIA, INLAND EMPIRE, ORANGE COUNTY, REDLANDS, SAN DIEGO ALUMNI, SAN DIEGO and SAN DIEGO STATE and from the South Pacific Region LOYOLA MARYMOUNT volunteered at Santa Claus, Inc. in San Bernardino. This was the eleventh year in a row chapters have participated in this community service event where brothers organized toys, clothes, and books, filled school supply backpacks, made bookmarks, prepared inventory and made over 100 blankets. Participation included a record-high number of chapters and participation of 215 brothers, pledges and guests!

Mark your calendars for Make A Difference Day 2014 on October 25.



BOSTON ALUMNI collected over 105 food items and more than \$100 to support A Place To Turn food pantry. From left: Nick Steinkrauss, Suffolk; Peter LaCava and Deborah Lang, both Bentley.



ARIZONA volunteered with Junior Achievement at a local elementary school. Junior Achievement educates young people about business and economics to improve the quality of their lives.



MISSOURI STATE held their 20th annual Sandstorm Sand Volleyball tournament to benefit the Children's Miracle Network. Nine teams played for a crowd of over 60 people, and they raised more than \$700.



NORTHERN ARIZONA participated in Adopt-a-Highway by cleaning up their sponsored section of Highway 89-A. The chapter also loaned funds through Kiva, a non-profit organization that connects people to alleviate poverty.



McDonald House. From left: William Lilly, Kimberly Lane, Maddie Duino and Ali Hanlon.

TRUMAN STATE/IOTA NU

The chapter played Bingo with 25 residents of Kirksville Manor Care Center nursing facility and provided prizes, including floral arrangements, scented candles and unique Thanksgiving crosses. Members enjoyed the opportunity to talk with residents about school and their daily routines. Chapter members also picked up litter along the lakeside and picnic area in wildlife-abundant Thousand Hills State Park. ▲

GIVING BACK

A Difference Day 2013 and registered their participation with National Community Service Chair Kris McDaniel or the Central Office include:

Chapters and colonies that participated in Make

Adelphi (NY) Akron (OH) Alabama Albany (NY) Albion (MI) Arizona Arizona State Austin Alumni Babson (MA) Ball State (IN) Baylor (TX) Bellarmine (KY) Bentley (MA) Boston Alumni Boston U.

Bowling Green State (OH)

Buffalo (NY)

Cal Poly-San Luis Obispo Cal State-East Bay

Cal State-Fresno Cal State-Fullerton Cal State-Long Beach Cal State-Northridge

Cal State-Sacramento California-Berkelev California-Irvine California-Los Angeles

California-Riverside California-San Diego California-Santa Barbara

Cameron Colony (OK) Central Florida

Central Missouri Central Office Staff Chapman (CA) Chicago Alumni Christian Brothers (TN)

Cincinnati Clemson (SC)

Cleveland-Akron Alumni

Colorado State Colorado-Boulder

Colorado-Colorado Springs

Concordia (CA) Connecticut Cornell (NY)

CUNY-Baruch Delaware Denver DePaul (IL)

Des Moines-Central Iowa

Alumni Drake (IA) Duke (NC) Duquesne (PA) Eastern Illinois Evansville (IN) Ferris State (MI)

Florida Florida International Fort Worth Cowtown Alumni

George Mason (VA) George Washington (DC)

Georgia

Georgia College and State

Georgia State

Grand Valley State (MI)

Hawaii-Hilo Hawaii-Manoa Howard (DC) Illinois-Urbana Indiana

Indiana State Indianapolis Alumni Indiana-Purdue at Ft. Wayne Indiana-Purdue at Indianapolis Inland Empire Alumni (CA)

Joliet Area Alumni (IL)

Kansas

Kansas City Alumni Kennesaw State (GA) Kent State (OH) La Salle (PA) Lewis (IL)

Lindenwood Colony (MO) Longwood (VA)

Loyola Marymount (CA) Loyola-Chicago Lynchburg (VA)

Marquette (WI) Massachusetts-Boston

McNeese State (LA) Memphis Alumni Mercer (GA)

Miami-Ohio Michigan Michigan State

Midwestern State (TX) Milwaukee Alumni

Minnesota Minnesota State Missouri State Missouri-Kansas City Missouri-St. Louis

Nebraska-Omaha Nevada-Reno New Jersey New Mexico New York

North Carolina-Chapel Hill

North Texas Northern Arizona Northern Illinois Ohio

Ohio Dominican Ohio State

Oklahoma

Orange County Alumni (CA)

Penn State-Erie Pennsylvania Pepperdine (CA) Philadelphia Philadelphia Alumni

Pittsburgh Purdue (IN) Radford (VA) Redlands (CA) Richmond (VA) Rider (NI)

Rochester Tech (NY) Rockhurst (MO)

Rutgers-New Brunswick (NJ) Saginaw Valley State (MI)

Saint Louis San Diego San Diego Alumni San Diego State

San Francisco State San Jose State

Santa Clara (CA) Shepherd (WV) South Carolina

WEEKE

South Dakota

South Florida-St. Petersburg South Florida-Tampa

Southern California Southern Illinois-

Edwardsville Southern Methodist (TX)

St. Cloud State (MN) St. Edward's (TX) St. Louis Alumni St. Mary's (TX)

St. Peter's (NJ) St. Thomas (MN)

Tampa

Tampa Bay Alumni

Texas A&M-College Station Texas A&M-Corpus Christi

Texas A&M-Kingsville

Texas Tech Texas-Austin Texas-San Antonio Truman State (MO) Tulsa-Green Country Alumni (OK)

Twin Cities Alumni (MN)

Valparaiso (IN) Virginia Tech Washington (WA) Washington State Washington-St. Louis Wayne State-Michigan Wayne State-Nebraska **West Virginia** Western Illinois Western Kentucky Western Michigan Winona State (MN)

Wisconsin-La Crosse Wisconsin-Madison Wisconsin-Milwaukee

Xavier (OH)

Career Networking; Tips

While most people think that networking is just about getting a job, there is really a lot more. Each one of us networks every day whether we realize it or not. Networking is about establishing relationships that provide valuable feedback and help us make educated decisions.

Take for instance if you wanted to find a good Mexican restaurant. Would you search the phone book and head to the closest one or would you ask your

friends for a recommendation? Taking the recommendation of your friends is considered networking.

While networking applies to our normal day-to-day activities, it also pertains to big businesses. In many cases, larger companies may not advertise their job opportunities but prefer to hire by word of mouth or through networking with their own employees because they trust and rely on the opinions of their colleagues.

No matter where you are in your career search, it is important to be thinking about career networking and your future. As the AVP of Talent Acquisition for Enterprise Rent-A-Car, I know firsthand the importance of establishing relationships. Career networking allows you to gain information, increase your visibility and acquire insight about what employers are looking for in their employees today.

Developing a strong network requires making connections that will sustain more than a simple introduction -- it requires effort and time on your behalf. Taking an active role in career networking will allow you to meet and converse with professionals from all lines of business and help you get ahead. Take advantage of the power of social media in your networking, especially with using LinkedIn.

Get Your Resume Ready and Practice for the Face-to-Face

Make sure to have your resume in excellent condition prior to attending any career networking events. A resume with mistakes and misspelled words could limit your opportunity to interview with a company. Mistakes on a resume tell an employer that you were not prepared or did not take the time to get it right, which is a reflection of you as a potential employee.

Never Stop Networking

Take the opportunity to meet with individuals even if you are unsure about the position or the company. After talking about your skills and experience, they may be able to inform you about alternate positions that would better match your qualifications. Meeting business professionals will never do you any harm, and you never know what might come from your interactions.

Start early and be prepared for your networking efforts. It's up to you to make the most of rent-a-car every networking opportunity.

The more relationships you come out with in the end, the better off you will be, whether you develop relationships that lead to a career opportunity, or a potential future customer or client.

Networking Landed You a Job Interview-Now to Prepare

Have you ever had an interview before? Have you received a job offer? Have you ever been turned down for a job you wanted? Regardless of your answers, you can never be too prepared for your next job interview. A successful interview begins long before you arrive and ends well after you leave. How you prepare for the interview is as important as the interview itself. So how do you get the job you want? Here are some strategies for a successful interview, and hopefully, a bright professional future.

Do Your Research

The more you prepare for an interview the easier it will be. If you know what you're talking about, whether it's you or the company, you'll be more confident. Take advantage of the Internet and your network of friends, family, co-workers, acquaintances; if in school, tap into the career/placement center for company information. Consider the work environment, training programs, growth/opportunities, philosophy for promotions, marketing strategies, as well as the company's values when conducting your research. Most importantly, be sure you understand the job description for the position. This can give you specific insight into what to expect and how to prepare for the interview.

for Getting Ahead

By Pam Webster, AVP, Talent Acquisition, Enterprise Rent-A-Car

Know Yourself

Not only is it important to grasp the ins and outs of the prospective company, you must also have a handle on your work experience and education. Think in advance about your long-term goals and how your skills match a potential position. Also look at a company's culture and beliefs to match them with what's important to you. Be sure to review your resume and qualifications before the interview – you never know what questions will be asked.

Making a Good First Impression

As the saying goes, you never get a second chance to make a great first impression, and a neat and organized appearance can go a long way in an interview. Making sure your clothing is clean and pressed is half the battle. It's also smart to keep your look conservative, at least until the initial meeting. Even if you're not sure it's necessary, wear a suit to make a professional statement. Think of it as a wise investment. You'll be much more comfortable "overdressing" for an interview than if you arrive too casual.

Do's and Don'ts

A few suggestions from the "real world":

- Arrive early to any interview.
- Bring several copies of your resume along with extra pens and some mints.
- Don't chew gum.
- Leave your cell phone in the car.
- Don't watch the clock or your watch.
- Know that anyone you meet at a company, including the receptionist, could influence a hiring decision.
- Be confident, not arrogant.
- Express interest if it's genuine, or politely decline.
- Always be closing--ask for the next step in the process or the job.
- Don't be afraid to follow up if you have not heard back. Be persistent, but not pushy.
- Follow up with the recruiter and hiring manager after your interview. Make it personal. In the world of technology, a call or a hand written thank you can make you stand out amongst your competition. ▲

Collegiate Corner

To get started, discuss your qualifications with your career counselor about companies that would be a good fit for you. The career center is a valuable resource for you and you should take advantage of the different programs they offer students. You should also attend different recruiting events and job fairs many of which are hosted by the career center. Expanding your network will help you as you start your professional career, when you need an introduction or advice on transitioning from college life to the business world.

Take advantage of mock interview sessions offered by career counseling departments at universities. By practicing your interviewing skills you will be well prepared for when you come face-to-face with potential future employers. You will also get the chance to develop a relationship with your counselor who can provide you with valuable information and resources as your search deepens.

A resource in addition to career counselors, are talent acquisition professionals from companies like Enterprise Rent-A-Car who frequently visit college campuses, offering students a wide variety of career classes and workshops. These programs are a great way to meet professionals from different organizations, begin your networking efforts and develop your relationships. When you attend information sessions on campus, use that time as an opportunity to meet with the recruiter and also ask to meet current interns so you can talk to a peer about the position and learn more about the organization.

If you are interested in connecting with a local recruiter or bringing an Enterprise recruiter to your campus, please contact Pam Webster, AVP Talent Acquisition, Enterprise Holdings (operating the Enterprise Rent-A-Car, National Car Rental and Alamo Rent A Car brands) via email at pam. webster@ehi.com or by phone at 314.512.3734.

Editor's note: Enterprise is repeatedly ranked as one of the "50 Best Places to Launch a Career" and is one of the largest college recruiters in the United States. Delta Sigma Pi's partnership with Enterprise Careers (erac.com) began in 2013 to provide benefits, including career opportunities, to students through professional speakers and recruiters at LEAD events and on campus.

Future Professionals Grew

early 2,000 Deltasigs registered for the 2013 LEAD Schools in Columbia (SC), Baltimore, Indianapolis, Houston and Las Vegas where members networked and attended an array of programming to help them be better professionals and better brothers.

Chakisse Newton, founder and president of Cardinal Consulting, kicked off the Columbia event with Professional Presence (aka College Swag). This powerful session covered how to build an effective professional and personal brand, inspire trust and communicate powerfully both verbally and non-verbally. The lessons resonated with brothers, pledges and special guests from Theta Tau, a professional engineering fraternity, as they attended sessions throughout the day and networked with brothers and presenters alike.

Baltimore LEAD School attendees were treated to two premier speakers: Tim Augustine, Kent State, and Under Armour CFO Brad Dickerson. Their sessions complemented each other by covering the impact of and strategies to significantly grow your network of contacts and how to be patient in your career and recognize opportunities.

In Indianapolis, attendees celebrated our national service initiative, Make A Difference Day, by wearing red to show their support for the American Heart Association (see photo at right). They also learned from Adam Carroll, Phoenix-Thunderbird Alumni, who presented Getting What You Really Want in the Next 12 Months to a full house.

Carroll and Augustine teamed up at the Houston LEAD to present Beware of the "F" Word (Forgettable) to give attendees tips on making great first impressions that are remembered. Attendees were also treated to special guests at lunch, George Tienken, Georgia State, son of Founder Henry Albert Tienken, and his wife, Judy.

The LEAD season wrapped up with award-winning author and business relationship expert Robin Jay presenting S.E.L.F. Personality Profile to the more than 500 attendees at the Las Vegas LEAD School. Brothers learned to have fun building more productive and more profitable business relationships. At the event, Western PVP Patrick Bonfrisco incentivized his chapters to participate in the Leadership Foundation program, Buck\$ 4 Brotherhood (B\$4B) by dressing in costume. The province met the benchmark when 20 chapters participated, which ultimately led to the Western Province winning the B\$4B challenge for the third year in a row.

And in Deltasig spirit, attendees at all events helped local communities. Attendees in Baltimore collected well needed items for Maryland's Ronald McDonald House and participated in a Penny War to support American Cancer Society. Columbia registrants supported Blue Jeans Go Green by donating used blue jeans to be recycled. In Houston, brothers and guests wrote letters, made scarves and bracelets and donated supplies to support U.S. Military through Operation Gratitude. In addition to wearing red attendees in Indianapolis, pledged to improve their health, bought pins to support the American Heart Association and collected pop tabs for Ronald McDonald House. And, while dressed for success those in Las Vegas donated "likenew" men's and women's professional business attire and store gift cards to support Dress for Success-Southern Nevada and Hero School.

The Leadership Foundation raised over \$10,000 with 101 brothers joining Grand President's Circle and 15 joining the new Deltasig For Life Donor program.

Special thanks to Enterprise Careers, Fraternal Composite Service, How Hard Are You Knocking?, and National Financial Educators for partnering with us and providing valuable information to our attendees.

Thank you to all who contributed to this fall's LEAD School success! We hope to see you at an upcoming event near you! 🔺



Enterprise Careers presented sessions on topics such as professional etiquette, strategies for interviewing and social media and your job search at several LEAD Schools. They also collected resumes for their training and internship programs at all events.



Tim Nguyen and Dan Otero, both Cal State-Northridge, show off chapter merchandise for sale at the Las Vegas LEAD School.

at Fall

Schools



Golden Council member Paul Brodie (center) presented a well-attended session in Houston on motivation strategies for yourself, your chapter and others.



South Pacific RVP Trey Hernandez (kneeling center) and members from eight chapters in the South Pacific Region attended the Las Vegas LEAD School.



Brothers from PACIFIC met GP Onuka Ibe at the Las Vegas LEAD School. From left: Marzieh Nightingale, Jay Haak, Ibe, Kira Chinkonsung and Rita Velazquez.



In Houston, brothers had the opportunity to meet Founder Henry Albert Tienken's son, George Tienken, Georgia State. From left: PGP Kathy Jahnke, Tienken and his wife, Judy.



WISCONSIN-MILWAUKEE brought 15 brothers to Indianapolis to learn, grow and network.



Indianapolis attendees wore red to show support for Make A Difference Day and their provincial community service initiative, American Red Cross. The efforts of all leaders are appreciated, including North Central PVP Jodi Schoh and North Central Provincial Community Service Committee Chair Kim Ward proudly standing in the front row.



Indianapolis presenters included four RVPs, one Golden Council member, a collegian, the ever popular Adam Carroll, Phoenix-Thunderbird, and veteran LEAD attendees Gail Baumer, Buffalo, and Noel Niles, Albion. From left: North Central RVP Hannah Hoes; Huron RVP Charisse Welborn; Central RVP Alex Warrick; Carroll; Great Lakes RVP Whitney Dixon-Reed; Baumer; Golden Council member Dennis Protasio; Chad Robinson, St. Cloud State; and Niles.

Brotherhood Network

Get Involved! Please note: Contact information is listed here for cities where alumni chapters are currently franchised as of January 10. There are alumni members organizing groups in other cities listed. They are noted with a city name only. For contact information on these organizing groups, or to start a group in an area not already listed, please email alumni@dspnet.org, call (513) 523-1907 x223, or check online at www.dspnet.org.

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WORLD

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CHAPTERS: City and contact information listed. **ORGANIZING GROUPS:** City only listed.

Water Cooler

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Fraternity Board Meeting "Minutes in Seconds" (January 18, 2014)

- ▲ Approved 2014-2015 operating and special projects budgets with no change to any current dues or fees.
- ▲ Recognized vote taken by Omicron Upsilon (Francis Marion) to return its chapter charter due to declining interest and membership; chapter is now closed.
- ▲ Selected the 2014 National Collegian of the Year and 2014 Career Achievement Award honoree.
- ▲ Approved change of the Fraternity website address from dspnet.org to deltasigmapi.org.
- ▲ Approved design and wire framing of Fraternity website; will review design prior to authorizing website development.
- ▲ Reviewed data on chapter usage of GIN Systems and agreed to continue offering the communication tool to chapters.
- ▲ Approved the budget for Fall 2014 LEAD Schools that includes minimal registration increases.

MARK YOUR CALENDAR for 2014

April 25 National Alumni Day July 31-August 1 Fraternity Board Meeting-Indianapolis September 13-14 Leadership Foundation Trustee Annual Meeting-Denver October 11 St. Louis LEAD School October 18 Atlanta LEAD School October 25 **Detroit LEAD School** Make A Difference Day November 1 Phoenix LEAD School November 7 Founders' Day

@DeltaSigmaPi

Connect with brothers across the country through posts, photos and comments on Facebook, Twitter and LinkedIn.







Showing off professionalism? #DSPSuitNTie.



Brothers helping others? #DSPServes.



Woodbridge (NJ) LEAD School

Honoring brothers? #DSPHonors.



November 8

Recruiting or congratulating your pledges? #pledgeDSP



ICANE YOUR STARS?



Join Deltasig For Life Donor program by pledging to support the Foundation's annual fund through automatic credit card gifts on a monthly or quarterly basis. Please contact the Leadership Foundation at 513-523-1907 x234 or foundation@dspnet.org to earn your stars.