

THE DELTA SIG

NOVEMBER 2012

The Journal of Delta Sigma Pi—America's Foremost Business Fraternity



**Honoring Those
Who Serve**



BROTHERS IN ARMS

TOP SECRET



Luke Shanks, North Texas (right) with his mentor John Jaysin Williams.

Why did you decide to serve in the Army? I always wanted to serve in the military. After high school, I accepted a 4 year Army scholarship to North Texas, and signed as a disbursing officer in the finance corps in the National Guard. After receiving my M.S. in Economics Research in May 2013, I will commission as a Second Lieutenant.

What skills have you learned in the Army that have helped you in Delta Sigma Pi? The Army has taught me the importance of delegation and time management. Which are vital in all aspects of life as it prevents me from getting overwhelmed or overextending myself. These have been crucial this semester as my chapter's social chair, a full-time student and in a senior position in Army ROTC.

Share a memory with us... Fourth of July at Fort Lewis, WA was an unforgettable experience. The entire day was spent carrying our ruck sacks which weighed roughly ninety-five pounds. That evening while at camp, people were lighting fireworks and celebrating while we watched artillery simulators in the distance. This was one of the first major holidays I spent away from my friends and family, and everyone there reflected on the decision we made to serve.

Every day, we remember the sacrifices that are being made on our behalf so that we can remain free and safe. Delta Sigma Pi wants to thank those who sacrifice in the name of service. We dedicate this issue to our veterans and those currently serving.



Darius Chen, San Francisco

Why did you decide to serve in the Army? I believe in service whether it is in the military or otherwise. I'm currently deployed as a Medical Platoon Leader, responsible

for medical operations in an Infantry Battalion supporting Operation Enduring Freedom in Kandahar Province, Afghanistan.

What skills have you learned in Delta Sigma Pi that have helped you in the Army? Business and military have proven to be very relatable. My experience in Delta Sigma Pi as well as in the military has always had much to do with professionalism, hard work, commitment and teamwork. The two have always been a great compliment to one another both during college and onward.

Jared Warren, Tampa

Why did you decide to serve in the Navy? I decided to serve after growing up with a family in the military; generation to generation. I graduated high school one year after September 11th and after attending a community college for two years, I



joined the service. In my mind I could not ignore what this country has given me or a sense of duty to give back, so I joined the U.S. Navy special programs community as a Navy Air Rescue Swimmer. I served as a MH-60S Helicopter Air crewmen, from 2006-2011.

What skills have you learned in the Navy that have helped you in Delta Sigma Pi? Hands down three highly valuable things. First, the ability to work very well with people from all backgrounds. Second, the "experience" good or bad—the things I saw, the places I've been—all aided in helping me relate life to the Fraternity and how not to take things for granted. Lastly, leadership...as the chancellor of Epsilon Rho at Tampa, I have been able to effectively engage all brothers in our chapter and lead them in everything we do, on campus or off.

Share a memory with us... The most memorable moment of my military career was the first life I saved. There are no words for the look I was given by this person the second his eyes met mine and he knew that he was going home safely.

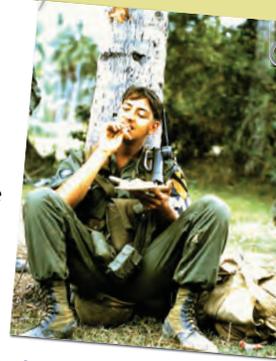


**Brett Mahoney,
Massachusetts-Boston**

Why did you decide to serve in the Army? I joined the military for personal development, new experiences, and to help pay for college. I was trained as a Human Intelligence Collector and served with the U.S. Army 504th Battlefield Surveillance Brigade 2006-2010.

What skills have you learned in the Army that have helped you in Delta Sigma Pi? The military taught me leadership skills and the attitude to get things done.

Share a memory with us... My best memory was my deployment to Afghanistan. I was able to do the job I enlisted to do and more autonomously than I had expected. I was able to do my work and be an asset to my group. The best part was being told by complete strangers how much they were thankful for working with them.



**Stephen Jarahian,
Rutgers-Newark**

Why did you decide to serve in the Army? I was drafted into the U.S. Army in 1965 just as the war in Vietnam was heating up. I was on my way to Vietnam over the Christmas holidays. Even though I was drafted, I served proudly.

What skills did you learn in the Army that have helped you in Delta Sigma Pi? I enrolled in Rutgers-Newark upon my return from Vietnam with my veteran "scholarship" covering my expenses. I attended evenings while working full-time. I pledged Delta Sigma Pi because I wanted to belong to something greater than myself. I wanted to seek other business majors and future professionals to see where I may fit in. My experience in the military helped me "not sweat the small stuff" of pledging and being the new guy on the block. I felt welcome in the Delta Sigma Pi family.



JD Sparks, Loyola-Chicago

Why did you decide to serve in the Marines? I joined the U.S. Marines at the age of 17 with my best friend to help myself mature and to travel the world. I felt a deep patriotism when I joined, having been in the

Marine Corps JROTC in high school and having a father and grandfather that served.

What skills did you learn in the Marines that have helped you in Delta Sigma Pi?

If you have ever heard of the book called "Startup Nation" you will understand that being a Marine first and then attending school made me a much better student and leader in Delta Sigma Pi. I took the Fraternity and my studies very seriously treating my leadership role in Delta Sigma Pi like a job. I feel the maturity from being in the Marines and being in some sticky situations really made me the person I am today.

Share a memory with us... Being in Delta Sigma Pi I have gravitated towards others that have served. In fact, I was the pledge educator (and Big Brother) for one of my other Veteran brothers Jared Franz, Loyola-Chicago, (Naval Academy) and even best man at his wedding. I also served with Michael Dockus, Akron, in the Marines. After losing touch for almost 10 years I started to search for him and discovered he was a brother at another Deltasig chapter. I couldn't believe that a guy I had been stationed with and one of my best friends in the Marines was not only a brother in arms, but a fraternal brother. I don't think anything is stronger than the brotherhood of combat, but Delta Sigma Pi is a pretty good second.

**Amy Briggs,
Minnesota State**

Why did you decide to serve in the Army? My recruiter called and explained how I wouldn't have to pay for school through the G.I. Bill and benefits of the service. My grandfather had served, so service wasn't a foreign concept. I thought about all of the opportunities (travel, throw grenades, shoot machine guns, etc...) that might be available and thought why not. I served as staff sergeant for logistics and operations for the Army Reserve serving four reserve units.

What skills have you learned in the Army that have helped you in Delta Sigma Pi? So many skills transfer back and forth. I'm no longer sure where I learned what. I do know that both have helped with my organization, time management, preparing and presenting sessions/classes, team work, team building and leadership (to name a few).

Share a memory with us... The best dual memory I have is when I called friends attending the 2003 Grand Chapter Congress (GCC) in Palm Springs. I was in Tikrit, Iraq and managed two phone calls to friends at GCC. I was given 'credit' for attending as one of the calls was during a business session. I even received a special rung for my GCC ladder that says Baghdad '03. It's one of a kind.



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Fraternity Communications Association (FCA)
Professional Fraternity Association (PFA)
Professional Fraternity Executives Association (PFEA)

The DELTASIG of Delta Sigma Pi is published by the International Fraternity of Delta Sigma Pi. ©Copyright 2012 by The International Fraternity of Delta Sigma Pi, Inc. Pre-press by Alliance Printing. Printing and mailing by Globus Printing and Packaging.

The DELTASIG of Delta Sigma Pi is distributed to all collegiate chapters, life members, national honorary initiates, faculty and honorary initiates for five years following initiation, national officers, Golden Council members, current Leadership Foundation donors, Fraternity leaders and new grads for one full year following year of graduation. It is also sent to numerous business schools and Greek organization headquarters.

The magazine is available online under the Resources Section at www.dspnet.org.

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On the Cover:

Delta Sigma Pi supports our troops and thanks those that have served this country for our freedom. See page 2 for some of our Deltasig heroes.

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PVPs Henry McDaniel, Jodi Schoh and Lisa Brown have packed their bags and hope you'll join them in Seattle, August 7-11, for 2013 Grand Chapter Congress.

The Hub is Here!

Being an "IT guy," when I hear the word "hub" I think of an Ethernet hub or a USB hub. As a father, Hub is the channel on which I watch *Care Bears* and *My Little Pony* with my daughters. But now when I hear the word hub, my mind first thinks of the new Delta Sigma Pi Hub, which encompasses so many things for our Fraternity officers.

The Hub is a web-based tool that allows officers at all levels to manage chapter data more effectively. It makes everyday chapter processes simpler and makes data more accessible to chapter officers and volunteer leaders. Over the past few years, Delta Sigma Pi has worked hard to develop a technology strategy that enables us to become more efficient in our processes while also providing greater convenience and ease of interaction for our chapters. The Hub is the latest installation in that strategy where more things are done online, fewer things are snail-mailed to chapter officers, and staff time is spent less on manually processing paperwork and more on providing higher-value services to the Fraternity.

The Hub enables better communication between officers at all levels. National and Provincial Officers and Committees can reach out to their aligned chapter officers. Chapter officers can also access contact information for other chapter officers so they can better share information and make Delta Sigma Pi a truly national organization.

National Officers will now work closer with our members. In addition to being able to send out communications through the Hub, they can also post informative documents to chapters. National leaders will also be more hands-on with our chapters by being able to review and approve necessary forms for the Chapter Management Program (the successor of the Chapter Efficiency Index).

Alumni and collegiate chapters are able to update their chapter members' status and contact information through the Hub at any time. Collegiate chapters no longer have to wait to receive a dues roster in the mail to report members who have graduated, who are studying abroad, or who are no longer enrolled in the university. We will no longer mail invoices to chapters—chapters can view statements online and choose to pay online with a credit or debit card or mail in a check. This all helps save on postage, staff time, and also helps us save a few more trees. Within days of launch, we had already received hundreds of



information updates for our members which, in turn, helps us to remain better connected with our alumni members long after graduation.

Alumni chapters have access to contact information for local alumni members (within a 50 mile radius) so they can actively recruit throughout the year. They no longer have to periodically request new local alumni reports from our Central Office. Alumni chapters can also manage their alumni chapter members' dues payments and event attendance. By making these activities easier and more on demand, we hope that we will succeed in minimizing operational overhead for our alumni chapters so they can focus on growing and expanding across the country.



Overall, the addition of the Delta Sigma Pi Hub enhances the National Fraternity in a number of ways. It provides a great service and benefit to our chapters, volunteers, and our members. Without support from members like you, we would not be able to offer these types of splendid tools to our elected, appointed and chapter officers—so thank you!

Fraternally,

Mark A. Chiacchiarri
Grand President

"Fraternal Forum" allows elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in contributing a column. Final determination of content rests with the editorial staff.



CONGRATULATIONS to the 2011-12 Delta Sigma Pi Award Winners!

NATIONAL WINNERS

INDIVIDUAL AWARDS

Chapter Advisor of the Year
Daryle Nagano-Krier, serving *Cal State-Fullerton*

District Director of the Year
Michael Mallonee, serving *Arizona*

COLLEGIATE CHAPTER AWARDS

The R. Nelson Mitchell Outstanding Collegiate Chapter
Washington-St. Louis

Most Improved Collegiate Chapter
Nebraska-Omaha

Outstanding Service Activities
New Jersey

Outstanding Professional Activities

California-Irvine

Outstanding Financial Operations
Winona State (MN)

Outstanding Alumni Relations
Florida State

Outstanding Scholastic Development
Washington-St. Louis

ALUMNI CHAPTER AWARDS

Outstanding Alumni Chapter
Orange County (CA)

Most Improved
San Diego

Outstanding Service Activities
Orange County (CA)

Outstanding Professional Activities
Orange County (CA)

Outstanding Collegiate Relations
Orange County (CA)

PROVINCIAL WINNERS

INDIVIDUAL AWARDS

Chapter Advisor of the Year
Chapter listed is the chapter served as Advisor.

North Central – Emil Jirik, *Minnesota State*

Northeastern – Brian Rothschild, *Adelphi (NY)*

South Central – Turner White, *Rockhurst (MO)*

Southern – Melanie Marks, *Longwood (VA)*

Western – Daryle Nagano-Krier, *Cal State-Fullerton*

District Director of the Year

Chapters listed represent those served as District Director.

North Central – Jeni Kemnitz, *Wayne State-Nebraska*

Northeastern – Monica Jo Ramey, *Ohio State*

South Central – Mark Wernette, *Midwestern State*

Southern – Ollie Moses, *South Florida-St. Petersburg*

Western – Michael Mallonee, *Arizona*

COLLEGIATE CHAPTER AWARDS

The R. Nelson Mitchell Outstanding Collegiate Chapter
North Central – St. Thomas (MN)

Northeastern – Pittsburgh

South Central – Washington-St. Louis

Southern – Florida State

Western – California-Irvine

Most Improved Collegiate Chapter

North Central – Nebraska-Omaha

Northeastern – Bowling Green State (OH)

South Central – Texas-San Antonio

Southern – Western Kentucky

Western – Denver

Outstanding Service Activities

North Central – St. Thomas (MN)

Northeastern – New Jersey

South Central – Texas A&M-Corpus Christi

Southern – Georgia

Western – Cal State-Fullerton

Outstanding Professional Activities

North Central – Winona State (MN)

Northeastern – Bentley (MA)

South Central – Truman State (MO)

Southern – Georgia

Western – California-Irvine

Outstanding Financial Operations

North Central – Winona State (MN)

Southern – Bellarmine (KY)

Western – Cal State-Long Beach

Outstanding Alumni Relations

North Central – St. Thomas (MN)

Northeastern – Miami-Ohio

South Central – Washington-St. Louis

Southern – Florida State

Western – California-Irvine

Outstanding Scholastic Development

North Central – Drake

Northeastern – Pittsburgh

South Central – Washington-St. Louis

Southern – Florida State

Western – Loyola Marymount (CA)

ALUMNI CHAPTER AWARDS

Outstanding Alumni Chapter
North Central – Chicago

South Central – Fort Worth Cowtown

Western – Orange County (CA)

Most Improved Alumni Chapter

North Central – Twin Cities (MN)

Western – San Diego

Outstanding Service Activities

Northeastern – Boston

South Central – Fort Worth Cowtown

Southern – Atlanta

Western – Orange County (CA)

Outstanding Professional Activities

South Central – St. Louis

Western – Orange County (CA)

Outstanding Collegiate Relations

Northeastern – DC Metro

South Central – Fort Worth Cowtown

Western – Orange County (CA)

REGIONAL WINNERS

INDIVIDUAL AWARDS

Chapter Advisor Of The Year
Chapter listed is the chapter served as Advisor.

Bay Area – Eric Fricke, *Cal State-East Bay*

Empire – Brian Rothschild, *Adelphi (NY)*

Mid-Atlantic – Melanie Marks, *Longwood (VA)*

Mid-South – Kirk Atkinson, *Western Kentucky*

Midwestern – Turner White, *Rockhurst (MO)*

New England – Andrea Goggin, *Massachusetts-Boston*

North Central – Emil Jirik, *Minnesota State*

Pacific Coast – Daryle Nagano-Krier, *Cal State-Fullerton*

Southeastern – Amanda Farmer, *Georgia*

District Director Of The Year

Chapter listed is the chapter served as District Director.

Atlantic Coast – Brian Gillespie, *Washington State*

Bay Area – Erica Bumgarner, *California-Santa Cruz*
 Central – Chris Miller, *Indiana-Purdue at Indianapolis*
 Central Gulf – Christopher Wood, *Texas A&M-Corpus Christi*
 Desert Mountain – Michael Mallonee, *Arizona*
 East Central – Monica Jo Ramey, *Ohio State*
 Eastern – Kevin Rumzi, *New Jersey*
 Great Lakes – John Juat, *Western Illinois*
 Great Plains – Jeni Kemnitz, *Wayne State-Nebraska*
 Gulf South – Megan LeBouef Valencia, *McNeese State (LA)*
 Gulf Western – Musanna Al-Muntasir, *Texas A&M-Corpus Christi*
 Huron – Gabriel Valenzuela, *Grand Valley State (MI)*
 Mid-South – Kimberly May, *Western Kentucky*
 Midwestern – Jackie Shaw, *James Madison*
 New England – Bryon Goguen, *Boston*
 Niagara – Megan Murray, *Siena (NY)*
 North Central – Hannah Hoes, *St. Thomas (MN)*
 Pacific Coast – Jen Lee, *California-Irvine and Concordia (CA)*
 Sierra Nevada – Melody Frinzell, *Pacific (CA)*
 South Pacific – Traci Taplin, *Cal Poly-San Luis Obispo*
 South Atlantic – Ollie Moses, *South Florida-St. Petersburg*
 Southeastern – Dionika Wilson, *Georgia College & State*
 Southwestern – Peter Chamberlain, *Baylor and Texas*
 Steel Valley – Kathryn Proper, *Duquesne (PA)*
 Tornado Alley – Mark Wernette, *Midwestern State (TX)*

COLLEGIATE CHAPTER AWARDS
R. Nelson Mitchell Outstanding Collegiate Chapter
 Atlantic Coast – Florida State
 Bay Area – San Francisco
 Capital – Howard (DC)
 Central – Evansville (IN)
 Desert Mountain – Arizona
 Eastern – Rutgers-New Brunswick (NJ)
 Gateway – Washington-St. Louis
 Gulf Western – Texas A&M-Corpus Christi
 Mid-Atlantic – Longwood (VA)

(continued on page 8)

Chapter Management Program Recognition

The Chapter Management Program (CMP) is divided into three achievement levels: Accredited Chapter, Chapter of Recognition and Chapter of Excellence. The CMP allows chapter members, national leaders and staff to evaluate chapter operations and activities. Chapters are required to submit items to the National Fraternity to achieve each level and are expected to reach the Accredited Chapter level which includes the minimum standards for every collegiate chapter. If all requirements for Accredited Chapter are completed, the chapter may try to achieve the second level, Chapter of Recognition, and then the third level, Chapter of Excellence.

Congratulations to the 32 chapters that reached Chapter of Excellence, 43 chapters reaching Chapter of Recognition and 86 that earned the Accredited Chapter in 2011-2012!

EXCELLENCE

A Chapter of Excellence is a chapter that is operationally sound with a well-rounded program focusing on larger scale events and national Fraternity promotion. To earn Chapter of Excellence, a chapter must achieve the Accredited Chapter tier, the Chapter of Recognition tier and complete the required and optional items for the third tier.

Arizona
 Bellarmine (KY)
 Bentley (MA)
 Boston
 Bowling Green State (OH)
 Cal Poly-San Luis Obispo
 Cal State-Fullerton
 California-Santa Cruz
 California-Irvine
 California-Riverside
 California-San Diego
 Cincinnati
 Colorado-Colorado Springs
 Evansville (IN)
 Georgia
 Loyola Marymount (CA)
 Mercer (GA)
 Miami (OH)
 Missouri-Kansas City
 Nebraska-Omaha
 Nevada-Reno
 North Carolina-Chapel Hill
 Redlands (CA)
 Rider (NJ)
 San Diego
 San Diego State
 San Francisco
 Texas-Arlington
 Truman State (MO)
 Western Illinois
 Winona State (MN)
 Wisconsin-Madison

RECOGNITION

A Chapter of Recognition is a chapter that is operationally sound with a well-rounded program that focuses on alumni, faculty, and new brothers. To earn Chapter of Recognition, a chapter must achieve the Accredited Chapter tier and complete the required and optional items for the second tier. All chapters listed under Chapter of Excellence also achieved this level.

Cal State-Long Beach
 Colorado State
 Colorado-Boulder
 Indiana-Purdue at Ft. Wayne
 Kennesaw State (GA)
 Lewis (IL)
 Minnesota-Minneapolis
 South Carolina
 St. Thomas (MN)
 Texas A & M-Corpus Christi
 Western Kentucky

ACCREDITED

An Accredited Chapter is a chapter that is operationally sound and functions within all the guidelines of the national Fraternity. To earn Accredited Chapter, a chapter must submit 100% of all items in the first tier, with at least 95% of those items correctly completed and submitted on time. All chapters listed under Recognition and Excellence also achieved this level.

Adelphi (NY)
 Albany (NY)
 Angelo State (TX)
 Arizona State

Binghamton (NY)
 Bryant (RI)
 Cal State-Northridge
 Cal State-Sacramento
 California-Davis
 Central Florida
 Christian Brothers (TN)
 Clemson (SC)
 DePaul (IL)
 Duquesne (PA)
 Florida
 Florida Atlantic
 Florida State
 Francis Marion (SC)
 George Mason (VA)
 George Washington (DC)
 Georgia College & State
 Indiana-Purdue at Indianapolis
 Louisiana State
 Marquette (WI)
 Marshall (WV)
 Massachusetts-Boston
 Miami (FL)
 Midwestern State (TX)
 Minnesota State
 Missouri State
 Missouri-Columbia
 Rockhurst (MO)
 San Francisco State
 San Jose State (CA)
 Southern Illinois-Edwardsville
 Southern Methodist (TX)
 St. Cloud State (MN)
 St. Joseph's (PA)
 Tennessee-Knoxville
 Valparaiso (IN)
 Virginia Tech
 Washington-St. Louis (MO)
 Washington State

(continued from page 7)

Midwestern – Missouri-Kansas City
Niagara – Cornell (NY)
North Central – St. Thomas (MN)
Pacific Coast – California-Irvine
Rocky Mountain – Northern Colorado
Sierra Nevada – Pacific (CA)
South Pacific – Cal State-Northridge
Southeastern – Georgia
Steel Valley – Pittsburgh

Most Improved Collegiate Chapter

Bay Area – California-Santa Cruz
Central – Eastern Illinois
Eastern – Philadelphia
Eastern Central – Bowling Green State (OH)
Gateway – Missouri State
Great Plains – Nebraska-Omaha
Gulf Western – Texas-San Antonio
Mid-South – Western Kentucky
Midwestern – Rockhurst (MO)
Niagara – Cornell (NY)
North Central – Winona State (MN)
Pacific Coast – California-Riverside
Sierra Nevada – Pacific (CA)
South Atlantic – Miami-Florida
Rocky Mountain – Denver

Outstanding Service Activities

Atlantic Coast – Georgia Southern
Bay Area – San Francisco
Central – Evansville (IN)
Eastern – New Jersey
Empire – CUNY-Baruch
Gateway – Truman State (MO)
Great Plains – Drake (IA)
Gulf Western – Texas A&M-Corpus Christi
Mid-Atlantic – North Carolina-Chapel Hill
Mid-South – Bellarmine (KY)
Midwestern – Central Missouri
Niagara – Buffalo
North Central – St. Thomas (MN)
Northwestern – Washington State
Pacific Coast – Cal State-Fullerton
Rocky Mountain – Colorado-Colorado Springs
Sierra Nevada – Cal State-Sacramento
South Atlantic – Florida Atlantic
South Pacific – Cal State-Long Beach
Southeastern – Georgia
Southwestern – Baylor (TX)
Steel Valley – Pittsburgh

Outstanding Professional Activities

Atlantic Coast – Georgia Southern
Bay Area – San Francisco
Central – Evansville (IN)
Desert Mountain – Arizona
Eastern – Rider (NJ)
Empire – New York
Gateway – Truman State (MO)
Great Plains – Iowa
Gulf Western – Texas-Austin
Huron – Saginaw Valley State (MI)
Mid-Atlantic – Longwood (VA)
Mid-South – Bellarmine (KY)
Midwestern – Central Missouri
New England – Bentley (MA)
Niagara – Syracuse (NY)
North Central – Winona State (MN)
Northwestern – Washington State
Pacific Coast – California-Irvine
Rocky Mountain – Denver
Sierra Nevada – Cal State-Sacramento
South Atlantic – Florida Atlantic
South Pacific – Cal State-Long Beach
Southeastern – Georgia
Southwestern – North Texas
Steel Valley – Duquesne (PA)

Outstanding Financial Operations

Bay Area – San Francisco
Capital – George Mason (VA)
Central – Indiana-Purdue at Indianapolis
East Central – Miami-Ohio
Eastern – Delaware
Gateway – Washington-St. Louis
Gulf Western – Texas-Austin
Mid-South – Bellarmine (KY)
Midwestern – Missouri-Kansas City
Niagara – Cornell (NY)
North Central – Winona State (MN)
Pacific Coast – California-Irvine
Sierra Nevada – Cal State-Chico
South Pacific – Cal State-Long Beach
Southeastern – Georgia State
Southwestern – North Texas
Steel Valley – Pittsburgh

Outstanding Alumni Relations

Atlantic Coast – Florida State
Bay Area – San Francisco
East Central – Miami-Ohio
Empire – New York
Gateway – Washington-St. Louis
Great Plains – Drake (IA)
Gulf Western – Texas A&M-Corpus Christi

Mid-Atlantic – Longwood (VA)
Mid-South – Bellarmine (KY)
Midwestern – Missouri-Kansas City
Niagara – Cornell (NY)
North Central – St. Thomas (MN)
Pacific Coast – California-Irvine
Sierra Nevada – Cal State-Sacramento
Steel Valley – Pittsburgh
Southeastern – Georgia
Southwestern – North Texas

Outstanding Scholastic Development

Atlantic Coast – Florida State
Bay Area – San Francisco
Empire – New York
Gateway – Washington-St. Louis
Great Plains – Drake (IA)
Gulf Western – Texas A&M-Corpus Christi
Mid-South – Bellarmine (KY)
Midwestern – Missouri-Kansas City
Niagara – Cornell (NY)
Pacific Coast – California-Irvine
Rocky Mountain – Denver
Southeastern – Georgia State
Sierra Nevada – Cal State-Fresno
South Pacific – Loyola Marymount (CA)
Steel Valley – Pittsburgh

ALUMNI CHAPTER AWARDS

Outstanding Alumni Chapter
Bay Area – Santa Clara Silicon Valley (CA)
Gateway – St. Louis
Great Lakes – Chicago
Midwestern – Kansas City
Pacific Coast – Orange County (CA)
Sierra Nevada – Fresno-CenCal (CA)
Southwestern – Fort Worth Cowtown

Most Improved Alumni Chapter

Midwestern – Kansas City
North Central – Twin Cities (MN)
Pacific Coast – San Diego

Outstanding Service Activities

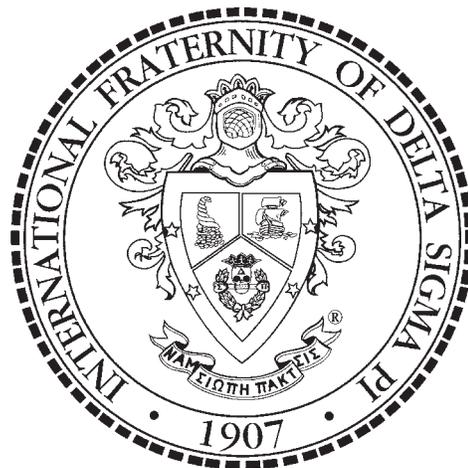
Bay Area – Santa Clara Silicon Valley (CA)
Gateway – St. Louis
Midwestern – Kansas City
New England – Boston
Pacific Coast – Orange County (CA)
Sierra Nevada – Fresno-CenCal (CA)
Southeastern – Atlanta
Southwestern – Fort Worth Cowtown

Outstanding Professional Activities

Bay Area – Santa Clara Silicon Valley (CA)
Gateway – St. Louis
Midwestern – Kansas City
Pacific Coast – Orange County (CA)
Sierra Nevada – Fresno-CenCal (CA)
Southwestern – Fort Worth Cowtown

Outstanding Collegiate Relations

Capital – DC Metro
Bay Area – Santa Clara Silicon Valley (CA)
Gateway – St. Louis
Midwestern – Kansas City
Pacific Coast – Orange County
Sierra Nevada – Fresno-CenCal (CA)
Southwestern – Fort Worth Cowtown



Walt Schratz Honored with 2012 Career Achievement Award

Congratulations to Walter A. Schratz, Pittsburgh, who was presented with the 2012 Career Achievement Award, May 19, in Pittsburgh during his 90th birthday celebration where many family and friends were present. In attendance, representing the Fraternity were GP Mark Chiacchiari, ED Bill Schilling and Steel Valley RVP Tricia Smith.

Brother Schratz has had a distinguished career in the business and academic worlds. After receiving his Ph.D. in 1954, he taught for twenty-five years (originally full-time which quickly became part-time) at the University of Pittsburgh School of Business where he was a faculty initiate into Lambda Chapter. (As Lambda #149, Walt notes he was chapter advisor for about 20 years, and when he started he was younger than the brothers returning from WWII!)

In 1957, Westinghouse Corporation lured Walt away for a 35 year career, starting in the Labor Relations Department performing Training and Development. His responsibilities at Westinghouse carried him to Luxembourg, Belgium, Venezuela, Iran, the Philippines, the Netherlands, Puerto Rico, the United Kingdom and Japan. Walt was selected and served as the General Manager of the Westinghouse Learning Corporation



GP Mark Chiacchiari presenting Walt Schratz with his Career Achievement Award.

and as Executive Director of the Westinghouse Educational Foundation. Additional positions included Manager, University Relations and Senior Consultant-Human Resources.

When Brother Schratz chose to “retire” from Westinghouse, he embarked on another career at Carnegie Mellon University. For

over 20 years, he has served in the University’s Development Division. Today, at 90, this remarkable brother still works as a Major Gifts Officer for the university.

Walt has been a longtime supporter of Delta Sigma Pi and was previously recognized with the Silver and Golden Helmets. He was one of the prominent speakers at the Delta Sigma Pi Leadership Academies held in Oxford during the 1990s. He continues his lifelong commitment to service with his community involvement in such organizations as the Pittsburgh Blind Association (now Pittsburgh Blind and Rehabilitation Services), Soldiers & Sailors Memorial Museum, Economics Pennsylvania and the Forest Hills Youth Commission.

Brother Schratz is also a past President of the Pittsburgh Chapter of the Society for the Advancement of Management and served as National Governor for two terms. He was the recipient of their “Professional Manager Citation.” He is also a charter member of the University of Pittsburgh Board of Visitors College of General Studies.

Congratulations, Brother Schratz! ▲



GP Mark Chiacchiari, ED Bill Schilling, and Steel Valley RVP Tricia Smith listen as 2012 Career Achievement Award recipient Walt Schratz, Pittsburgh, reminisces during his 90th birthday and Career Achievement Award Celebration.

**New job? Start a new business? Get promoted or recognized for an achievement?
Share your news with us! Email magazine@dspnet.org.**

Brian Brumbaugh, *Akron*, is vice president-sourcing and planning at Hamilton Beach Brands, Inc. in Richmond, Va.

Alan Brunton, *Akron*, is a move consultant for Shaheen Moving and Storage in Strongsville, Ohio.

Matthew Norman, *Alabama*, is financial advisor for Raymond James Morgan Keegan in Indianapolis.

Noel Niles, *Albion*, is project manager and implementation consultant for Epic in Madison, Wis.

Jennifer Rawls, *Angelo State*, is vice president category marketing for Michaels Stores Inc. in Irving, Texas.

Lea Peterson, *Arizona*, is president/CEO of Tucson Hispanic Chamber in Tucson.

Roderic Stipe, *Arizona*, is district manager, closed site management group for Waste Management in Lombard, Ill.

Desert Mountain RVP **Dave Glanzrock**, *Arizona State*, is account

executive for Title365. He lives in Fullerton, Calif.

Vincent Nolan, *Babson*, is economic development director for the City of Delray Beach & Delray Beach CRA Work in Delray Beach, Fla.

John Kruczek, *Ball State*, has retired as Controller at University of Florida in Gainesville, Fla.

Rhonda McKee Hessel, *Ball State*, is customer service and office administration supervisor for Philips Automotive Lighting North America in Farmington Hills, Mich.

Jack Bragin, *Binghamton*, is chairman & CEO of BOCA Beauty Academy in Boca Raton, Fla.

Ronit Troner, *Binghamton*, is business services development specialist for Allen & Overy in New York.

Jonathan Kuerschner, *Boston College*, is systems engineer for Intelligent Software Solutions in Colorado Springs.

Tionna Van Gundy, *Bowling Green State*, is private events sales & marketing manager at Kinzie Chophouse in Chicago.

Niagara RVP **Kayleigh Lot**, *Buffalo*, is an HR generalist for AirSep Corporation in Buffalo, N.Y.

Ron Yip, *California-Riverside*, is corporate paralegal for Panda Restaurant Group Inc. in Rosemead, Calif.

Johnson Le, *Cal State-East Bay*, is CNC machinist/programmer for IMT Precision, Inc. in Hayward, Calif.

Jen Lee, *Cal State-Fullerton*, is coordinator, corporate and foundation relations for Segerstrom Center for the Arts in Costa Mesa, Calif.

Jason Mills, *Cal State-Long Beach*, is Southern California account executive for Cloud ERP. He lives in Redondo Beach, Calif.

Trevor Kern, *Cal State-Sacramento*, is vice president/CFO for Zeller Kern Private Wealth in Gold River, Calif.

Alissa Rowe, *Cal State-Sacramento*, is office technician for California Prison Industry Authority in Folsom, Calif.

Christine Humphries, *Central Missouri*, is operations assistant for Larson Financial Group, LLC in St. Louis.

James Wilson, *Central Missouri*, is national account executive for AT&T in Des Peres, Mo.

Jacqueline Rudd, *Christian Brothers*, is a teacher for Abu Dhabi National Oil Company in Abu Dhabi, UAE.

Milestones

**Did you recently tie the knot? Welcome a new bundle of joy?
Do you know a brother who has passed away? If so, please tell us.
Email your mergers, gains or losses to magazine@dspnet.org.**

Mergers

Desert Mountain RVP **Dave Glanzrock**, *Arizona State*, to Courtney Catania on July 7. They live in Newport Beach, Calif.

Natasha Mingo, *Houston*, to Elliott Theodore on February 1. They live in Oceanside, Calif.

Kristina Workman, *Iowa State*, to Thomas Jones on August 11. They live in Omaha.

Amy Bloomquist, *Nebraska-Lincoln*, to Josh Brandt on November 3. They live in Arapahoe, Neb.

Amanda Wood, *North Texas*, to Christopher Jordan on May 27. They live in Arlington.

Andrea Schrempp, *St. Cloud State*, to Jeff Hejl on August 18. They live in Saint Paul, Minn.

Toni Bickerstaff, *Valparaiso*, to Daniel Spaliaras on June 9. They live in Valparaiso, Ind.

Wendy Reed, *Western State*, to Gabriel Salazar on July 31. They live in Houston.

Gains

Amanda Goodman, *Angelo State*, and Casey on March 8—Cade. They live in Kerrville, Texas.

Kimberly, *Atlanta*, and **Barrett Carter**, *Georgia*, on June 12—Annalise Evelyn. They live in Smyrna, Ga.

Michelle, *Boston Alumni*, and **GP Mark Chiacchiari**, *Pennsylvania*, on July 27—Olivia. They live in Newbury, Ohio.

Suzanne Swire, *Cincinnati*, and **Wayne Lauer**, *Penn State-Erie*, on June 12—Ethan Philip. They live in Lewis Center, Ohio.

Kim and **VPOD Joe Ward**, *both Lewis*, on September 14—Ashley Nicole. They live in Burbank, Ill.

Abby Gutierrez, *Texas A&M-Corpus Christi*, and Brian on June 7—Sarah Olivia. They live in San Antonio, Texas.

Nicole and **Jason Allen**, *both New Mexico State*, on October 1—Wesley Roch. They live in Ashburn, Va.

Losses

Arizona State

Gene E. Rice (July 30)

Cal State-Chico

Alfred L. Moser (January 31)

Mississippi

Joseph H. Clements (September 2)

Nevada-Reno

Todd Daines (July 20)

North Carolina-Chapel Hill

Charles F. Hyatt (September 4)

Redlands

Lenice T. Jones (July 1)

Shepherd

Randall N. Cross (May 19)

George P. Casely (May 31)

Siena

Mark A. Stradone (May 24)

Southern Mississippi

Gary E. Early (September 8)

Tennessee

Robert E. White

Temple

Charles E. Lewis (May 26)

From Retirement to Mayor: *Tim Gover*

Tim Gover, *Southern Methodist*, is not going the normal route when it comes to retirement; he has become mayor of a mid-sized Illinois town, Mattoon. With a population of 18,600 this town is home to Lake Land Community College, manufacturing plants, retail centers and agriculture. Retiring after 37 years from the board as the Director of First Federal Savings and Loan in Mattoon, and 32 years at Eastern Illinois as professor of finance, this surprising life turn has kept Brother Gover busy working not only as mayor, but also as police and liquor commissioner. With his forward thinking approach, Tim's goal is to "Try to do things today that will make Mattoon a better place 25 years from now, when I'm not here." He wants people to think of the kind of community they want for their children, grandchildren and great-grandchildren and help to create that now.

As a collegiate at Southern Methodist, Tim recalls fond memories with fellow students and brothers. While a professor of finance at Eastern Illinois from 1963 to 1995, Brother Gover served as chapter advisor (1963 to 1985) helping to charter the Epsilon Omega chapter. While in that role, he created bonds with many students. He also enjoyed the closer connections he developed with his students through Deltasig than he did in the classroom. His

advice to collegiate brothers would be, "Do what you think is right. Sometimes in doing so, you have to go against the majority, but if you do what you think is right it will work out, and you can look at yourself in the mirror, and you do not have to look ashamed."

Brother Gover's son Ed, *Illinois-Urbana*, brother Bob, *Eastern Illinois*, and cousin Tom, *Eastern Illinois* are also Deltasigs. His late wife, Marilyn, and daughter-in-law Bonnie were Pink Poodles having attended Grand Chapter Congress with him. Tim's granddaughter Lainey, a freshman at Baylor, hopes to be accepted as a pledge next semester, making her the third generation of the Gover family to be affiliated with Delta Sigma Pi. With his little spare time, Tim enjoys reading and walking on pleasant days. Some of this active brother's life accomplishments and services to his community have been serving eleven years as president for Coles County Council where he was involved with the planning, fundraising and



Tim Gover, *Southern Methodist*, (left) is the mayor of Mattoon, Ill and currently serves on a Leadership Foundation Committee. He is a Golden Council member, having served on Deltasig's Board of Directors, and received his Golden Helmet in 2008. Brother Gover also served as an officer and director of the former Delta Sigma Pi Educational Foundation. Here he poses with good friend Michael Ziebka, *Eastern Illinois*

construction of the Life Span Center. For his hard work on this project, they named the street to the Center in his honor. He also served for five years as a member of the Board of Eastern Illinois University Foundation serving as president of the board for one year. When asked about his busy lifestyle he simply states "It's harder to hit a moving target, so I've tried to keep moving. So far I have not been hit so it has worked." ▲

Christopher Brammer, *Colorado-Boulder*, is continuous improvement manager for Eaton Aerospace in Costa Mesa, Calif.

Michelle McClellan, *Colorado-Boulder*, is a pilot for American Airlines in Chicago.

Jaelyn Maher, *Colorado-Colorado Springs*, is an auditor for U.S. Army Audit Agency in Fort Carson, Colo.

Linda Speer, *Colorado State*, is a teacher for Poudre School District in Fort Collins.

Robert Stephens, *Dallas*, is benefit analyst for Holly Frontier in Dallas.

Dave Kimball, *Drake*, retired May 31 as channel sales executive for IBM

Global Business Partners. He lives in Wheaton, Ill.

Tasha Pinkley, *Drake*, is actuarial analyst for Milliman in Brookfield, Wis.

Tyler Leasher, *Eastern Illinois*, is visual/brand experience manager for Gap Inc. in Champaign, Ill.

Jenny Will, *Eastern Illinois*, is marketing coordinator for Iowa Speedway in Newton, Iowa.

Joel Acevedo, *Florida*, is a personal injury protection adjuster for Progressive Insurance in Tampa.

Mary Dempsey, *Florida*, is media specialist for University Elementary School in Shreveport.

Julian Villablanca, *Florida*, is treasury solutions analyst for Bank of America in Chicago.

Diana Garza, *Florida Atlantic*, is lead senior auditor for the State of Florida Auditor General in Delray Beach, Fla.

Susan Gale, *Florida State*, is an independent representative/team leader for Avon in Gainesville.

Geoff Hunter, *Florida State*, is OPTIONS analyst for Raymond James Financial in St. Petersburg.

Frank Hodas, *George Washington*, is vice president-finance for Paladin Capital Group in Washington, D.C.

David Smith, *Georgia*, is discipleship minister for New Hope Christian Church in Bartlett, Tenn.

(continued on page 12)

Andrea Kimberlin, *Bellarmino*, competed in the Miss United States pageant as Miss Kentucky.



Brother Kimberlin is an IT professional who enjoys blogging, video games, researching technology and beauty related topics, modeling and photography. Due to her personal struggle with the disease, she is a strong advocate and supporter of ADHD Aware, an organization that works to empower people with ADHD while raising awareness and changing public opinion about this serious disease. She is a former social chair, chancellor and webmaster for the *Bellarmino* chapter and was chosen as the chapter's Deltasig of the Semester. Congratulations, Andrea! ▲

(continued from page 11)

Jeff Winther, *Grand Valley State*, is air export agent for Expeditors International in Romulus, Mich.

Shaun Mckim, *Hawaii-Hilo*, is data analyst institutional research for MassBay Community College in Wellesley, Mass.

Robert Dean, *Howard*, is faculty director/assistant professor for Florida State College in Jacksonville.

Capital Region RVP **Diana Beauge**, *Howard*, was nominated for The Power 30 under 30. She lives in Washington D.C.

Chris Galfi, *Illinois State*, is project manager-senior application developer for COUNTRY Financial in Bloomington, Ill.

Thomas Coulis, *Indiana*, is manager-strategy & operations for Deloitte Consulting, LLP in Dallas.

Janeen Miller, *Indiana-Purdue at Fort Wayne*, is loan officer assistant/client coordinator for Ruoff Home Mortgage in Fort Wayne.

Pack Your Bags!

2013 Spring LEAD Provincial Conferences and Council Meetings are coming soon to your area! LEAD Provincial Conferences offer personal, professional and leadership development, as well as operational topics designed for collegiate and alumni attendees.

- ★ February 1-3 – Hartford, Conn.
- ★ February 8-10 – Milwaukee
- ★ February 15-17 – Sacramento
- ★ February 22-24 – Overland Park, Kan.
- ★ March 1-3 – Raleigh, N.C.



For complete information and to register, visit www.dspnet.org.

Chris Miller, *Indiana-Purdue at Indianapolis*, is client relationship manager for Healthx Inc. in Indianapolis.

John Illingworth, *Indiana State*, is regional vice president for RS Mutual Funds in New York.

Julianne Shaw, *Iowa*, is business planning manager for Mars Petcare US in Franklin, Tenn.

Jacob Talbott, *Iowa State*, is financial representative for Northwestern Mutual in Ames, Iowa.

Shannon Kitchen, *James Madison*, is program manager for Hewlett-Packard (HP) in Herndon, Va.

Maggie Goodhart, *Kennesaw State*, is assistant manager-AT&T Lindbergh for Lancer Parking Services in Atlanta.

Dan Freeman, *Kent State*, is e-Commerce manager for Wolters Kluwer Health in Hudson, Ohio.

Kenneth Wepler, *Kent State*, is financial analyst for Washington State Community College in Marietta, Ohio.

Eric Jefferson, *Lamar*, is a financial advisor for Morgan Stanley in Houston.

Amy Vrtis, *Lewis*, is an accountant for Tobe Direct in Bolingbrook, Ill.

Kathryn Knigge, *Longwood*, is assistant editor for Rowman & Littlefield Publishing Company in Lanham, Md.

Kathryn Vaught, *Longwood*, is subcontracts administrator for Northrop Grumman Corporation in Herndon, Va.

Raymond LaGarde, *Louisiana State*, is president for Magellan E & P Holdings, Inc. in Houston.

Amy Mathews, *Louisiana State*, is state treasury investment officer for the State of Louisiana-Department of Treasury in Baton Rouge.

James German, *Louisiana Tech*, is senior principal for Bazilio Cobb Associates in Washington, D.C.

Jessica Jaquez, *Loyola Marymount*, is international marketing coordinator for JAKKS Pacific Inc. in Malibu, Calif.

Myers Demetri, *Lynchburg*, is a police officer for Covington Police Department in Ga.

Rachel Smith, *Maryland*, is division financial manager for M.C. Dean in Dulles, Va.

Mark Heath, *Memphis*, is CPA of his own public accounting firm specializing in providing tax and accounting services to small businesses and individuals in Cordova, Tenn.

Stephen Dominy, *Mercer*, is a coordinator for fraternity and sorority life for Kennesaw State University in Ga.

George McClintock, *Miami-Florida*, has retired from the U.S. Army and lives in Kempner, Texas.

Brother Paulsen Recognized by Daughters of the American Revolution!

Katie Walicki Paulsen, *Wisconsin-LaCrosse*, was awarded as the National Society of the Daughters of the American Revolution (DAR) 2012 Arizona Outstanding Junior in June. With this recognition, Katie also became one of eight finalists in the national contest among over 30 contestants. The contest is based on a member's involvement with the organization and community service, promoting active members under age 36 to become stronger leaders in DAR and in their communities.

DAR is a service organization in which all members are lineal descendants of a patriot serving in the American Revolution. The organization focuses on patriotism, historic preservation and education. Brother Paulsen has been a member of DAR since 2003, being a seventh generation from Michael Wolfe who fought in the Berks Co. Militia. She has been active on the local, state and national level as chair of multiple committees. She has also held many officer positions currently serving as Grand Canyon Chapter Regent.

Brother Paulsen currently serves on the Fraternity's National Alumni Development Committee. She previously served as Great Lakes Regional Vice President, as well as District Director for Northern Illinois and Northern Arizona. ▲



Katie Walicki Paulsen, Wisconsin-LaCrosse, (right) is presented with the 2012 Arizona Outstanding Junior Award on opening night of the National Society of the Daughters of the American Revolution Continental Congress with President Merry Ann Wright in Constitution Hall.

Melissa Pozniak, *Miami-Ohio*, is a partner at Deloitte Tax LLP in Cleveland.

Paul Duskin, *Michigan State*, is corps officer for The Salvation Army in Holland, Mich.

Kevin Aldridge, *Minnesota State*, is first assistant department manager for Menards in Altoona, Iowa.

Danielle Walker, *Missouri-Columbia*, is a director for Nielsen in Frisco, Texas.

Richard Straczynski, *Monmouth*, is president for RJJS Management Consultants, LLC in Lake Ariel, Pa.

Russell Mawby, *National Honorary Member*, and wife Lou Anne Mawby were honored by the Center on Philanthropy at Indiana University during the Spirit of Philanthropy Awards at Indiana-Purdue at Indianapolis.

Steven Haurissa, *Nebraska-Lincoln*, is center manager for Marquee Executive Offices in Jakarta-Pusat.

Amy Bloomquist, *Nebraska-Lincoln*, is project manager for Person Law Office in Holdrege, Neb.

Scott Sehnert, *Nebraska-Lincoln*, is market president for Heritage Bank in Sioux City, Iowa.

Chris Tompkins, *Nevada-Reno*, is national retail account executive for Com Cable in Sacramento.

Brenda Kuehne, *New Jersey*, is credit and debt markets research specialist for New York University in New York.

Roger Huber, *New Mexico*, is retired division manager for USS & Geneva Steel in Provo, Utah.

Roger Sims, *North Carolina-Chapel Hill*, is an agent for New York Life Insurance Company in High Point, N.C.

LaDeshia Parker, *North Carolina-Greensboro*, is office administrator for Triangle CPR in Raleigh, N.C.

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Clifford Grosz, *North Dakota*, is an attorney for Clifford C. Grosz Attorney at Law in Harvey, N.D.

Benjamin Cleaver, *Northern Illinois*, is an accountant for ProLiance Energy, LLC. in Indianapolis.

James Kozak, *Northern Illinois*, is the president for Strategic Land Partners in San Diego.

Brian Powell, *North Texas*, is a senior product manager at Symantec. He lives in McKinney, Texas.

Robert Stephens, *North Texas*, is benefit analyst for HollyFrontier in Dallas.

Todd Walls, *North Texas*, is chief innovations officer for Buxton in Fort Worth.

Kyle Harger, *Oklahoma*, is a business banker for Amegy Bank in Dallas.

Adam Correll, *Our Lady of Holy Cross*, is owner/general manager for Snap Fitness in Metairie, La.

Barb Balcita, *Penn State-Erie*, is tax/accounting manager for Ampco Pittsburgh Corporation in Pittsburgh.

Jon Leitzinger, *Penn State-Erie*, is a telecommunications specialist for the Bureau of Land Management. He lives in State College, Pa.

Larry Mroz, *Penn State-Erie*, is gift planning officer for the Office of Gift Planning at Penn State in University Park, Pa.

National Scholastic Development and Awards Committee Chair **Corie Schilberg**, *Penn State-Erie*, is the systems analyst web/mobile group for Dick's Sporting Goods in Coraopolis, Pa.

Kenneth Hoskin Jr., *Pennsylvania*, is regional chief talent officer, Asia Pacific for McCann Worldgroup in Singapore.

Stephanie Menio, *Pittsburgh*, is assistant athletic director for marketing at the United States Military Academy. She lives in Nyack, N.Y.

Mona Azar-Johns, *Purdue*, is compliance intern for Neighborhood Development Associates in South Bend, Ind.

Tiffany Davis, *Redlands*, is office manager at CNC Manufacturing in San Dimas, Calif.

Jeremy Bloch, *Rider*, is a manager in supply chain management for Verizon Wireless in Basking Ridge, N.J.

Doug Smith, *Rider*, is sports columnist for Greater Niagara Newspapers. He lives in Grand Island, N.Y.

Abigail Martino, *Roger Williams*, is a staff accountant for Whiting and Company in Muncie, Ind.

Andrea Hejl, *St. Cloud State*, is sales and support specialist for Associated Bank in St. Paul, Minn.

Leann Knutson, *St. Cloud State*, is executive sales representative for Lilly USA, LLC. She lives in Juno Beach, Fla.

Anthony Aceti, *St. Peter's*, is an accountant for Rothstein Kass in Roseland, N.J.

John Wade, *San Diego State*, is owner of Wade Consulting in Elk Grove, Calif.

Alfred Zarlengo, *San Diego State*, is account executive for Van Gilder Insurance Corp in Denver.

Andrea Tsai, *San Francisco State*, is HR operations specialist for Kaiser Permanente Federations in Oakland, Calif.

Andy Waldrop, *San Francisco State*, is litigation examiner for Zurich Direct Markets in Rancho Cordova, Calif.

Erica Bumgarner, *San Jose State*, is global sales program specialist for Brocade in San Jose.

Andrea Hofschneider, *Santa Clara*, is a junior accountant for Family Caregiver Alliance in San Francisco.

James Roper, *South Carolina*, is general manager at South Carolina for Young Entrepreneurs Across America in Columbia.

Corporate Partners Offer Deltasigs Discounts and Opportunity



We are happy to announce a brand new partner, Virallock, which works with individuals to analyze and clean their social media presence.

Save Money on Textbooks! **BookSquad.com**, a leading textbook price comparison website, saves students 70%+ on textbooks versus the campus bookstore for buying or renting books. It can also tell you where you can get the most \$\$\$ for renting!



BookSquad is also offering all Deltasigs an exclusive opportunity to be PAID Campus Ambassadors! As a Campus Ambassador, you promote **BookSquad.com** to as many people as possible during the first two weeks of each term (when students buy their books) and you will be paid a base amount PLUS a bonus for each "qualified hit" received. Students can easily make hundreds or even thousands of \$\$\$ by promoting

BookSquad.com- saving everyone money! Contact Aaron at ag@booksquad.com or fill out an application at ambassador.booksquad.com.

For a complete list of services and partners, visit www.dspnet.org.

Become a CDL today and join more than 100 of your brothers!

The Certified Deltasig Leader (CDL) program is an online volunteer training program for Deltasigs. Certification recognizes alumni members for their demonstrated leadership training and experience.



How do you become a Certified Deltasig Leader (CDL)-Tier I?

Participate in at least two national Fraternity events in the past five years; complete 11 CDL presentations—all found at www.deltasiglearning.org; support the Leadership Foundation; and apply online at www.dspnet.org/awards.

Already a CDL and want to take it one step farther? Advanced Certification is also available!

To be eligible, alumni members must: complete Tier I certification; serve the Fraternity for at least one year in a volunteer leadership position; complete the four advanced training presentations at www.deltasiglearning.org; and apply online at www.dspnet.org/awards.

Congratulations to the CDLs who earned Tier I or Tier II certification for 2012-13 between May 11 and September 25. (Tier II CDLs are marked with a *.)

Musanna Al-Muntasir*, Texas A&M-Corpus Christi
Gail Baumer*, Buffalo
Erik Budlong, Bryant
Sarah Flanagan, Frostburg State
Kirstie Gill*, Drake
Jessica James, Georgia State
Jonathan Lee, Bentley

Erin Lee, Western Kentucky
Nicole Orlando, Winona State
LaDeshia Parker*, North Carolina-Greensboro
Gary Perez*, Bryant
Jackie Shaw*, Rockhurst
Jeffrey Starr, Penn State-Erie
Aimee Underwood, West Virginia

James Siegrist, *Southern California*, is CFO for Foothill Family Service in Pasadena, Calif.

Bryan Kossow, *Southern Illinois*, is assistant manager for Walgreens. He lives in O'Fallon, Ill.

Sarah Hanson, *Southern Mississippi*, is product manager at For the Fit in Winter Park, Fla.

Jimmy Missouri, *South Florida*, is a ticket sales representative for Orlando Magic in Orlando.

Mark Giunta, *Syracuse*, is a tax department intern for Chubb Group of Insurance Companies in Warren, N.J.

Allison Howard, *Tennessee*, is director of national sales for First Data in Murfreesboro, Tenn.

Bryan Patterson, *Tennessee*, is an associate logistics professional for Caterpillar in Peoria, Ill.

Abby Gutierrez, *Texas A&M-Corpus Christi*, is senior human resource generalist for Basic Industries Ltd. in Schertz, Texas.

Shaun Mckim, *Texas A&M-College*

Station, is a data analyst institutional research for MassBay Community College in Wellesley, Mass.

Francisco Villalobos, *Texas-Arlington*, is a personal banker for Chase Bank in Irving, Texas.

Christina Wolf, *Texas-Arlington*, is owner of StickyToez in Fort Worth.

Braden Barnes, *Texas Christian*, is assistant general counsel for NBS in Rockwall, Texas.

Alfred White, *Texas Tech*, is associate commissioner for Conference USA in Irving, Texas.

Max Davis, *Troy*, is CEO/general manager for South Alabama Electric Cooperative in Troy, Ala.

Ira Hayes, *Virginia Commonwealth*, is compliance analyst for Conair Corporation in East Windsor, N.J.

Matt Whitcomb, *Virginia Tech*, is vice president for ACS Home Entertainment in Roanoke, Va.

Thomas Coolman, *Wayne State-Detroit*, is owner of Performance Tapes LLC in Harper Woods, Mich.

Eric Walters, *Wayne State-Detroit*, is a finance executive for Chrysler Group LLC. He lives in Rochester, Miss.

Deidra Stewart, *West Alabama*, is business analyst I for Jacobs in Redstone Arsenal, Ala.

Andrea McKeag, *Western Illinois*, is material replenishment specialist for John Deere in Milan, Ill.

Elizabeth Merk, *Western Illinois*, is regional leader for Primerica in Surrey, Canada.

Joanna Alderson, *Western Kentucky*, is IT supervisor for Kentucky Education and Workforce Development in Bowling Green, Ky.

Troy VandenBosch, *Western Michigan*, is vice president-investments at Wells Fargo Advisors in Farmington Hills, Mich.

Katie Paulsen, *Wisconsin-LaCrosse*, is a business manager for Fusion Contact Cente in Scottsdale.

Richard Verthein, *Wisconsin-Milwaukee*, is owner of Robert W. Baird in Waukesha, Wis. ▲

Share news of your collegiate chapter's activities and events with brothers across the country!
 Email news and photos to magazine@dspnet.org

Albany/Zeta Psi

In September, our chapter hosted the 38th annual Career Fair. In total there were over 70 companies and organizations in attendance. The Career Fair continues to serve as a professional event for Albany's student body. Remarkably, over 600 students participated; all with resumes and professional attire to network with recruiters and discuss the opportunities their companies have to offer. The brothers of the Zeta Psi chapter look forward to carrying this great tradition into the future.
 -John Jermyn

Cal State-Chico/ Epsilon Theta

In August, we traveled to Pleasanton, California to visit the headquarters of Workday, a software as a service financial management, payroll and human capital management company. It has seen considerable growth since founded in 2005 and was recently rated as the #1 company to work for in the Bay Area. Cal State-Chico alumni and interns (including one brother) whom currently work for the company presented and shared their experiences with us, followed by a product demo and a tour of their facility. Fourteen brothers and our Chapter Advisor Bob Sprague attended. In addition, 14 other students/representatives from eight different student organizations came with us. -Chris Purkis

Georgia Southern/Epsilon Chi

Our chapter teamed up with Georgia Southern's Students in Free Enterprise (SIFE) in August to host mock interviews for the professional development of Georgia Southern business students. Local business leaders were brought to campus to interview seven College of Business Administration students. Students prepared for an imaginary management position at Coca-Cola and were subjected to both individual and group interviews. The focus was to gain confidence and be as personable as possible. Overall, the experience was a success and next year, in addition to the interviews, students will be given the opportunity to rent a suit for their interview. -Natalie Demarko



Brothers from CAL STATE-SACRAMENTO, SAN FRANCISCO, SAN FRANCISCO STATE, CAL STATE-EAST BAY, CALIFORNIA-SANTA CRUZ, and SAN JOSE STATE get together for a summer beach day at Stinson Beach hosted by CAL STATE-SACRAMENTO. #Thankyouuu



CAL STATE-CHICO took first place in the 25th Semi Annual Brotherhood Games held in San Mateo.



HAWAII-HILO congratulates their newly elected officers: Back row from left: Phillip Losef; Gaylen Kalipi-President; Kaleb Meno-VP-Finance/Chancellor; and Matt Luga. Front row from left: Joyce Auau; Siniva Pota- VP-Chapter Operations; Angela Hsu; Tiana Brede-VP-Alumni Relations; Angel Eyestone; Gatuaaiga Lokeni; and Julia Pereira- VP-Pledge Education.



NORTH FLORIDA brothers hit the beach for a day of clean up. We came away with plenty of trash, bicycle parts and great memories!

Lewis/Zeta Xi

Our chapter is up and coming! We are growing and succeeding at a rapid rate -- it's amazing! Last spring we were invited to participate in our campus' Greek Week for the first time. Out of 15 Greek organizations, we swept the competition and took first place! We are also the largest Greek organization on our campus with a spring roster of 51 brothers. Lewis University's total student body is at about 6,400 students, but the college of business is only at about 450 students which means a little over 11% of the business students are brothers. Of those 51 members, we had 34 make the spring Dean's List. --Amy Vrtis

Pepperdine/Rho Upsilon

Alan Beard is co-founder and principal of one of Hollywood's leading social media agencies, McBeard Media. Specializing in creating Facebook, Twitter, and YouTube social media content for movies, TV shows, and leading brands, McBeard's clients include 20th Century Fox, Sony Pictures, NBC Universal, Lightstorm, Lionsgate, Disney, and more. He is also the co-author of Random House best-seller, *Historical Tweets: The Completely Unabridged and Ridiculously Brief History of the World*. He came to the chapter to talk about his experience as a start-up company. Following Rho Upsilon's fall motto, "Dream Big, Follow Your Passions," Mr. Beard shared how he created his business out of his passion for comedy and music. He talked about the initial struggles of any business and also shared some tips with the members. Lastly, as someone who made a business out of social media, he talked about his experiences and how social media changed the mindsets of many companies. --Alan Lai

Truman State/Iota Nu

Alpha Gamma Delta and Sigma Kappa held the Frats at Bat Softball Tournament in September. This is a tournament where all the different fraternities and sororities across campus play each other in softball. Each team has an entry fee but all the proceeds benefited the Alpha Gamma Delta Foundation for Juvenile Diabetes and Sigma Kappa's Alzheimer's research. We had a team of 11 members play in the tournament this year. --Shelby Pieper

Academic Accolades

Named to the dean's list? Receive a special scholarship or campus award? Let us know! Submit your academic achievements online. Visit www.dspnet.org and click on "Contact Us."

Shawn Boss, *Central Missouri*, was awarded the 2011-12 Ken B. Jones Award male student-athlete at the Massachusetts Interscholastic Athletic Association (MIAA) Awards Dinner in June.

Tasha Pinkley, *Drake*, achieved summa cum laude in May from Drake.

Renae Miskowic, *Kansas*, achieved the Dean's List at Kansas in May.

Amy Vrtis, *Lewis*, received a scholarship from Illinois CPA Society in June.

Stephen Dominy, *Mercer*, earned a Master's Degree in Higher Education with honors from Florida State in April.

Liz Peters, *Northern Illinois*, received the Crocker Endowment for Business Leadership Scholarship in April at Northern Illinois.

Allison Munoz, *Ohio Dominican*, was awarded most outstanding public relations and marketing communications major.

Mike Montgomery, *WinonaState*, received a Masters of Science Information Technology Management graduate honor at Saint Mary's University of Minnesota in June.



ST. PETER'S welcomes their spring 2012 initiates.



LEWIS welcomed their newest members in March.

Brothers Bike for MS

by: Dustyn Arney, *Missouri-St. Louis*

Team Delta Sigma Pi, including members from Missouri-St. Louis, Truman State and Saint Louis, participated in Bike MS for the National Multiple Sclerosis Society (NMSS) in Columbia, MO in September. Team members including Rob Baird, *Missouri-St. Louis*, Shelby Pieper, *Truman State*, Alex Currie, *Truman State*, Dustyn Arney, *Missouri-St. Louis*, Joe Grate, *Missouri-St. Louis*, Han Wu, *Missouri-St. Louis*, Andrew King, *Missouri-St. Louis* and Catherine Vollmar, *Saint Louis*, raised over \$3,000 for MS research.

Starting this ride was actually just an interconnected series of chances. In July 2010, I had a motorcycle accident that broke my back in nine places (over 100 fractures, but nine significant breaks to eight vertebrae). I never stopped to think about what could have happened; I just made recovery my goal and seven days later I walked out of the hospital. With a back brace and a walker, I was walking pretty slowly, but I was walking out just the same.

Less than a year later, I decided to ride a bicycle. I hadn't ridden a bike in over a decade and had never ridden like this, but I really took to cycling. A couple of weeks later, I was buying a new bike and looking for a long ride to do as a testament to my recovery. That's when I found Bike MS.

The original plan was to include my chapter as a teambuilding and community service exercise, but when I found out that the ride was taking place in Columbia, home of Alpha Beta chapter, plans changed. After creating the team in June, I contacted the presidents of each chapter in the Gateway Region in hopes of getting more people involved. Sadly, many people don't read their email over the summer, but that didn't stop the team from growing.

After I started recruiting members and fundraising, I met some truly remarkable people. One person from Australia I met through an app I used to train for the ride donated \$100 because she has a friend with MS. A week later two more of her friends made donations. Someone at my favorite cigar shop overheard me say I was riding for MS and donated \$50. It was refreshing to see that side of humanity.

Bike MS is a two day event broken up into three courses (40 mile, 75 mile, and 100 mile) each day that start and end at the same place. We each rode a total of 80 miles by riding the 40 mile course each

day, except for Andrew King, *Truman State*, who rode the 40 mile course the first day and the 75 mile course the second day.



Dustyn Arney, Missouri-St. Louis, after finishing Bike MS with Team Delta Sigma Pi.

By the end of the first day, no one knew if they would be able to do it again the second day. At the start of the second day we were even less confident, but once we started riding, that desire to succeed kicked in. All seven riders finished both days, and all seven are energized to be in the next year's event.

The 2013 team for Delta Sigma Pi has already been created, and I would love for more brothers to join us to either ride or volunteer. The directors at NMSS have agreed to give Delta Sigma Pi a tent to volunteer. These tents have varying purposes ranging from helping with bike repairs to giving out water and snacks to riders. If we get enough volunteers early enough, we

can choose what purpose our tent will serve and where it will be located along the course.

This really was a fantastic way to get to know brothers from beyond our own chapters. Next year, as a way for more people to get a better understanding of what Delta Sigma Pi is all about, we are also opening the ride to our pledges and prospects. I sincerely hope to see you there next September. If you have any questions about how to participate as a volunteer or rider email me at darney@etanudsp.net. ▲



From left: Rob Baird, Missouri-St. Louis, Shelby Pieper, Truman State, Alex Currie, Truman State, Dustyn Arney, Missouri-St. Louis, Joe Grate, Missouri-St. Louis, Han Wu, Missouri-St. Louis, and Andrew King, Truman State.

Get Involved! Please note: Contact information is listed here for cities where alumni chapters are currently franchised as of September 30. There are alumni members organizing groups in other cities listed. They are noted with a city name only. For contact information on these organizing groups, or to start a group in an area not already listed, please email alumni@dspnet.org, call (513) 523-1907 x223, or check online at www.dspnet.org.

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ARKANSAS

FORT SMITH

CALIFORNIA

ALCATRAZ

EAST BAY

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SAN FRANCISCO

SAN GABRIEL VALLEY

Julie Nguyen

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SANTA CLARA/ SILICON VALLEY

Erica Bumgarner

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scsvan@gmail.com

STOCKTON/SAN JOAQUIN VALLEY

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COLORADO SPRINGS

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mx143@yahoo.com

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CONNECTICUT

Cynthia Covert

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CENTRAL FLORIDA (ORLANDO)

Aireny Castro

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FT. LAUDERDALE

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HAWAII

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PHILADELPHIA

Conchita Dixon

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PITTSBURGH

STATE COLLEGE

RHODE ISLAND

Share news about your alumni chapter activities! Email your news and photos to magazine@dspnet.org

Hawaii

Members attended Hawaii-Hilo's Meet the Chapter night and the installation of Rho Chi Chapter at Hawaii-Manoa by GP Mark Chiacchiari. The chapter is also planning a tour of the Amano Fishcake Factory and a beach barbecue. Thanks to the strong support of 2011 National Collegian of the Year Cody Silva, Ryan Davis, *North Carolina-Chapel Hill*, colony President Kira Kawakami, *Syracuse*, other Hawaii alumni, the brothers of Miami-Ohio chapter, and

especially Director of Chapter and Expansion Services Dale Clark, we now have a second chapter in the state of Hawaii!—*Clayton Chong*

Indianapolis

We hosted a cookout for all Central Region brothers in late July, with brothers from Indiana-Purdue at Fort Wayne, Purdue, and Indiana-Purdue at Indianapolis attending. All enjoyed a cool evening playing volleyball and grilling out. In late September, we

went zip-lining in scenic Brown County. Our goal for the new year is to have a much stronger presence not only in Central Region, but nationally as well. This includes attending more initiations/collegiate events and having members attend the North Central LEAD Provincial Conference in Milwaukee, so please introduce yourself to us there if you're planning on moving to the 317!—*Alexandra Warrick*



Nearly 80 alumni gathered in San Diego, Calif. in August for the National Volunteer Leadership Retreat. Programming focused on leadership development and chapter operations skill enhancement, as well as peer networking.



(continued from page 3)



Kevin Mazzella, Rider (Submitted by brother Kelly Jasion)

Why did he decide to serve in the Navy? Kevin always wanted to be a pilot. He previously worked at Johnson & Johnson's headquarters in New Brunswick, NJ but knew if he stayed longer he would never join the U.S. Navy. What skills learned in Delta Sigma Pi have helped in the Navy? Kevin learned a lot of interpersonal skills from Delta Sigma Pi. Whether it be in military, business, restaurant, etc., he learned that being able to work well with different kinds of people is essential. ▲

From left: National Professional Development chair Katie Koch leads a "Minute to Win It" group exercise with Pacific Coast RVP Patrick Bonfrisco, Tiffany Davis, and Kevin Salazar.



ARLINGTON AREA LONE STAR members, family and friends attended the chapter's fifth annual So-fessional (social and professional event) held at Lone Star Park in Grand Prairie, Texas in May.

TWIN CITIES held a Pig Roast in Lakeville, Minn. in June. This was a very popular event back in the 80's and several alumni decided to revive it. The event was a great success with collegiate and alumni brothers representing chapters from throughout the North Central Region. Save the date for the Second Annual Pig Roast on June 29, 2013 at Antler's Park in Lakeville, Minn. From left: Megan McKenzie, Matt Pellowski, Todd Quist, Chris Larson, Patrick O'Donnell, Troy Unke, all Winona State, Mark Dorn, Minnesota State, Todd Lindemann, and Linda Dorn, both Winona State.



Brothers met for dinner in LONDON. From left: PGP Mitch Simmons; Eileen Moore, Central Missouri; Velvet Simmons, Louisiana at Monroe; Leadership Foundation Trustee Jeff Berlat; Joelle Berlat, Houston; Ashok Arora, Central Florida; Derry Webb, Houston; James 'Duckie' Webb, Houston; Rebecca Butler, Frostburg; Sarah Zambrano, Loyola-Chicago; Chris Fong, Southern California; and Maegan George, Truman State.



How to Go to College for **FREE**

By Mark Mikelat,
Arizona State

College debt sucks! I want you (or your children or grandchildren) to go to college for FREE. Sounds a bit like a scam, right? I promise you that I am the real deal. I am Mark Mikelat, a proud brother of Delta Sigma Pi. I was a collegiate brother when TV remotes were a big deal, when email was cool, and all of the brothers had our own pet dinosaurs at home. I went to college for FREE. I even had a 50% scholarship to graduate school. I am going to give you some real, actionable advice about how to go to college for FREE.

Why is this important? College debt is overwhelming and it is not uncommon for students to enter the work world with a \$100,000+ debt hanging over their head. I am not even talking about credit card debt or other debts that you might have. Right now, I am focused on helping you eliminate that backbreaking college loan debt. I provide inspirational and motivational programs to colleges in leadership development and career development. I also teach

college courses. I love the college energy and the students appreciate my courses and motivational programs. It also keeps me current about the challenges facing college students today.

Recently I met Angela, a charming, affable, and ambitious student who was graduating with a teaching degree from a very well-respected and prestigious school. She left school with a debt of \$116,000. Admittedly, her example is on the extreme side, but unfortunately, it is also not an anomaly. According to government research, 70% of college graduates have at least \$25,000 in debt upon graduation. If we look at advanced degrees such as an MBA, or legal or medical degrees, the debt numbers shoot into the stratosphere. I do not want you to have any college loan debt.

Angela's debt is overwhelming and will really have a negative impact on her quality of life. She is pretty much starting her post college life with a mortgage payment, but without a house. With a typical

teaching starting salary of \$45,000 along with this debt burden her chances of buying a new car, buying a home, or financing a nice wedding are sadly slim.

I am not here to depress you, but rather spur you into action to create a path to FREE college. This success strategy rests on the idea of finding scholarships and grants to fund your college tuition and other costs. A good number of you immediately think of financial aid. NO. That is not what I am talking about. Financial aid might help you get scholarships, but their bigger focus is helping get loans for college. Guess what, if you are awarded a scholarship, you do not need to pay it back. Please, please do not confuse this with a loan. Time and time again, I have seen students after students who have failed to appreciate this basic principle. I want you to get FREE MONEY. I want people, organizations and foundations to GIVE you money to go to college.

It is about scholarships. Let me

explain what a scholarship is. A scholarship is a gift of money for educational purposes. There are different types of scholarships and I could explain how and why they exist, but I could also explain why the earth revolves around the sun. I do not want to provide you a history lesson however. I want you to go to COLLEGE FOR FREE, so let me tell you how to find, apply to and win scholarships.

Rule 1. Apply.

Rule 2. Apply to more.

Rule 3. Apply to even more.

You get it?

You can earn \$2,000 an hour doing this. Because I teach business classes I feel the pain of the students. Sometimes the books are \$150+ a pop. It is not a mystery to us dudes in front teaching the classes. We get it. We know that you have six other classes. We know that college is expensive. Well, I work to solve the problem and in every one of my classes I post the link and phone number to the college scholarship office. If your college has electricity, you probably have a scholarship office. Call it. Visit it. Talk to people there. Ask them about what scholarships they have and will have.

One of my students did this in a course. Neil applied for a small book scholarship. He did it online and it took 15 minutes. He won a \$500 scholarship. Hello, folks, that equates to \$2,000 an hour! Cha-ching! Another student won a \$2,000 scholarship and it was presented to him at an awards banquet. Not only was this cash in his pocket, but he had pictures taken and articles written about him! The people at the banquet are perfect people to contact during a job search. I have been teaching for six years and I can share story after story of this working. You just need to do it.

Now, a plan is only good if you put it into action. So, you need to do it. The following is your action plan. Follow these steps and repeat and repeat and repeat. Remember, I went to college for free and I have already been telling students about this for years. This stuff works.

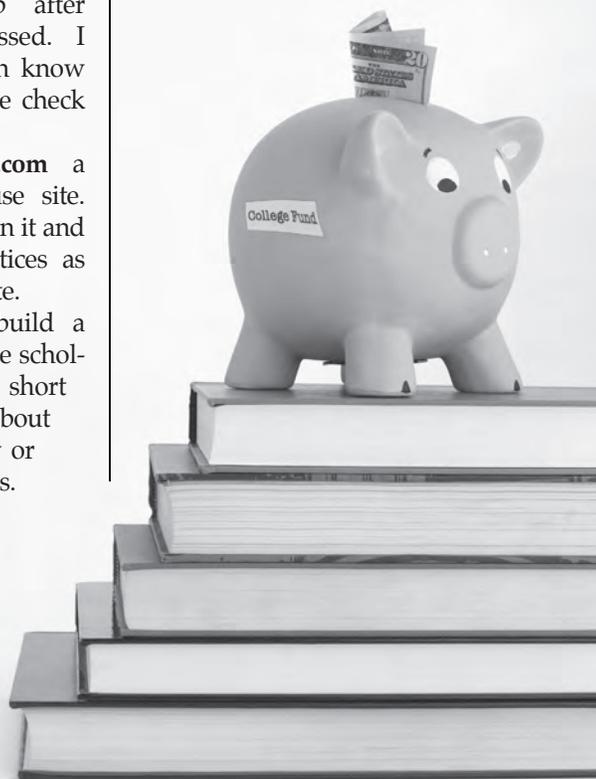
Your Action Plan

- 1) Go to your college scholarship office. Ask them for reputable scholarship websites.
- 2) Ignore the paid scholarship search services. Those are not the best use of your time and energy.
- 3) Visit the recommended websites and research and apply to scholarships.
- 4) Go to your departmental Dean and ask if they know of any scholarships.
- 5) Ask your immediate family members about scholarship programs at their work.
- 6) Ask any and every organization that you have ever belonged to about their scholarship programs. This includes Boy Scouts, Girl Scouts, Junior Achievement, church youth groups, and of course, Delta Sigma Pi.
- 7) If you or your parents have any military connections, you must research this extensively. The military is almost begging to give you money. You need to hunt to find it, but it is there.
- 8) APPLY! I once applied for a \$750 scholarship after the deadline had passed. I WON! I didn't even know until I had gotten the check in the mail.
- 9) Visit www.FastWeb.com a great, free, easy-to-use site. Read it. Do research on it and follow the best practices as documented on the site.
- 10) Keep records and build a scholarship file. Some scholarships might have short essays that ask you about yourself, your history or your educational goals. Keep that information, refine it and reuse it for other applications.
- 11) When you win a scholarship, share your success with the world. Let me

know how I helped you and how I can continue to help others.

For my final thought, imagine that you are Angela, the new teacher saddled with a \$116,000 student loan debt. Now, imagine that she read this information, took it to heart and followed the advice before taking on the loans. That could have made a HUGE difference in her life. I am trying to do that for you right now. I am giving you the success plan, telling you what action to take, whom to talk to and even where to click. *You need to do it!* Put this plan into action and you too can achieve FREE COLLEGE. ▲

Mark Mikelat is a Golden Council Member and Trustee Emeritus of the Delta Sigma Pi Leadership Foundation. Mark is a business consultant, author, speaker, trainer, and college faculty member. He is the founder of www.BuildingAspirations.com a motivational and inspirational training company focused on small business growth.



Finishing Strong... Looking Forward

Brothers and Friends of Delta Sigma Pi,

This past June marked the successful conclusion of the 10K Club giving campaign and it is my honor to report and thank the 51 donors who joined the Club by giving \$10,000 or more in unrestricted gifts to the Leadership Foundation between July 1, 2003 and June 30, 2012. The generous support of these brothers and all donors provided for a very successful finish to the fiscal year and for that I extend a sincere THANK YOU!!!

As I reflect back on this past years' accomplishments I continue to be inspired by the passion our brothers have for Delta Sigma Pi and am excited for the opportunities that lie ahead for our great Fraternity! Because of your continued support, the Foundation has been able to give numerous educational grants and scholarships to support our members. As our brothers continue to take advantage of the educational programming offered by Delta Sigma Pi and to apply for scholarships in great numbers, it challenges and motivates us as a Foundation to find new ways to further our support of these programs. With your continued support, we together can certainly reach the lofty goals we have set for ourselves!

In addition to the 51 members of the 10K Club, I would like to specifically thank the 285 new members who joined the Grand President's Circle this past year, the over 1,500 donors who supported Delta Sigma Pi through the Foundation with an annual gift and congratulate the 131 chapters who earned the distinction of "Legacy Chapter" by participating in Buck\$ 4 Brotherhood. I thank you for your past support and look forward to your continuing support of Delta Sigma Pi and the Leadership Foundation.

I challenge you to look forward and make this year even better than the last for Delta Sigma Pi!

Proud to be a Deltasig!

Fraternally,



Brandon D. Trease
Chairman and President



Brandon Trease



A number of donors gather at the 2011 Southern Provincial in Myrtle Beach.

Cumulative Lifetime Giving

(As of 6/30/12) *Denotes Deceased

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Beta Gamma Chapter, *South Carolina*

Patrick G. Blanchard, *Georgia Southern*

Jeremy Bloch, *Rider*

Frederick J. Bohling*, *Marquette*

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Charles and Lisa Brown, *San Diego/*

Cal Poly-San Luis Obispo

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GP Mark Chiacchiarri presents Michelle Mahoney, *Indiana-Purdue at Fort Wayne* with a Cornerstone Award for \$5,000 of lifetime giving.



GP Mark Chiacchiarri presents Golden Council Member Eddy Chiochetti, *Kent State*, with a Cornerstone Award for \$5,000 of lifetime giving.

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Final as of 6/30/12



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RVP Gilbert Landras receiving his 10K Club Plaque from GP Mark Chiacchiari.

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The Grand President's Circle is open to collegiate members attending a provincial or national leadership event who donate at least \$20 to the Leadership Foundation and commit to serve the Fraternity after graduation. Members also pledge to contribute at least \$20 per year to the Leadership Foundation during their remaining undergraduate years and at least \$120 per year thereafter.* During the past year, nearly 300 brothers joined the Grand President's Circle, bringing the total membership to more than 6,500 brothers! To review a complete list of all active Grand President's Circle members, visit www.dspnet.org, click on Leadership Foundation, Giving Programs and then Grand President's Circle. You can also visit this site for more information about this program and all programs offered by the Delta Sigma Pi Leadership Foundation.

*Prior to July 2011, GPC membership was achieved with minimum \$10 per year donations while a collegian and \$50 per year once graduated. The Leadership Foundation encourages all GPC members to increase their annual commitment to at least \$120.



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 Elizabeth M. Losik (18), *Baker*

Memorial and Honorary Gifts

(as of 6/30/2012)

Gifts may be made in memory or honor of brothers or friends of Delta Sigma Pi. A letter acknowledging the gift is sent to the honoree, or in the case of a memoriam, it is sent to the family.

In memory of...

Wendy K. Braxton
 Glenn R. Davis
 Justin Elliott
 Joseph M. Garber
 Marta Gonzalez
 Ashley Harrison
 Duford J. Henry
 John C. Jayson
 Victor A. Tabor
 Rachel M. Rake

In honor of...

Mark Balle
 Jeffrey Berlat
 Jesus M. Berrios
 Charles J. Brown
 Daniel J. Collins
 Megan C. Collins
 Stephen Druan
 Carlos Herrera
 Steven M. Hornik
 Melissa M. Hubanks
 Jimmy Jenkins
 Ryan Kernats
 John L. Kincaid

Theodore Kokernak
 Alex Lamphier
 Lambda Tau 25th Anniversary
 Michael W. Lefebvre
 Katherine Lipman
 Meghan Matthews
 Joseph M. Mayne
 Kyla A. McGregory
 Bridget E. McIntyre
 Alexander W. Navran
 Amanda Nelson
 Lee Noto
 Evan D. O'Keefe
 Nicholas J. Olinger
 Byron E. Pendleton III
 Pi Rho 2012 Graduating Seniors
 Stephanie A. Rodrigues
 William C. Schilling
 Kyle Schnack
 Dana Siska
 Gavin S. Straub
 Heather A. Troyer
 Nicole Vucic
 Ryan M. Wagner
 Megan P. Welsh
 Mary Catherine Woeste
 Derek Yueh

Kayleigh E. Lot, *Buffalo*
 Robert S. Love (6), *Cal Poly-San Luis Obispo*
 Larry and Jill S. Lunsford (23), *Truman State/Central Missouri*
 Jeanette Luu (2), *Georgia State*
 Annie Luu, *San Jose State*
 Michael R. Mallonee (27), *Oklahoma*
 George P. Manda, *Loyola-Chicago*
 Jeffrey S. Manor (2), *Deltasisig Friend*
 William G. Markowitz, *Ohio Dominican*
 Herbert E. Marth (2), *Buffalo*
 Crystal A. Martin (7), *Nevada-Reno*
 John A. Martin (2), *Bowling Green State*
 Jeffrey J. Masse, *Massachusetts-Boston*
 Jayson E. Massey (3), *Temple*
 Carolyn A. Massiah (7), *New Mexico*
 Keith N. Masuda (17), *Wisconsin-Whitewater*
 William H. Matthews, *Deltasisig Friend*
 Kent E. Mattson (9), *Nebraska-Lincoln*
 David M. Mazur (2), *Penn State-Erie*
 Michael J. Mazur, Jr., *Georgia State*
 James B. McCracken, *Florida Atlantic*
 Jennifer Kimpflein McGill (3), *Bellarmine*
 Kenneth P. McGregor, *South Dakota*
 Robert W. McKnight (4), *Iowa*
 Donald McLean (13), *Loyola-Chicago*
 Kevin J. and Kate J. McLean, *Drake (both)*
 Bryan M. McMillan (10), *Johns Hopkins*
 Robert J. and Rashmi McNeill, *Buffalo (both)*

J. L. McPhillips, *Deltasisig Friend*
 Marion J. McSorley, *North Carolina-Chapel Hill*
 Cameron W. and Cindy Collum McSpadden (2), *Angelo State/Texas-Arlington*
 Amanda R. Meeker, *Truman State*
 Monica T. Meyer, *Louisiana Tech*
 Allee K. Middlecamp, *Truman State*
 Stephen A. Mihm, *Deltasisig Friend*
 Mark R. Mikelat, *Arizona State*
 Allyson J. Miller (2), *Kent State*
 Amy Hasty Miller, *Miami-Ohio*
 Sheri C. Ikeda Minamide (3), *Cal State-Fresno*
 Mary L. Miracle (2), *Cincinnati*
 Claire D. Moomjian (2), *Akron*
 Mona M. Moon (3), *North Carolina-Chapel Hill*
 Paul H. Moon (2), *San Diego*
 Brian Moon, *Santa Clara*
 Avery D. Moore (2), *Oklahoma*
 Michael D. Moore (16), *Angelo State*
 Yvonne Morales (2), *Adelphi*
 Matthew Morano (2), *Massachusetts-Boston*
 Denita J. Morin (3), *Georgia State*
 Daniel T. Morris, *Western State (CO)*
 Halleluiah Oralia Morris, *Oklahoma*
 Ollie T. Moses (5), *Southern Mississippi*
 Alan J. Movall (5), *Wayne State-Nebraska*
 Laurence J. Mroz (5), *Penn State-Erie*

(continued on page 30)

Double Your \$!

Over 9,000 corporations and businesses in the United States recognize the need and provide support for scholarship and education through individual matching gift programs. Gifts are often matched at a dollar-for-dollar rate; however, some companies offer programs which double, triple and in some cases quadruple gifts. Check with your company's human resources department for more information and contact the Delta Sigma Pi Leadership Foundation to get your matching gifts underway.

Will your company match your gift to the Delta Sigma Pi Leadership Foundation? These companies did in 2011-2012...

American Express
Boston Financial Data Services
Cardinal Health
Chevron Humankind
GE Foundation
Kingland Systems
Kraft Foods Foundation

McKesson Foundation
Monsanto
Progressive Insurance Foundation
Qualcomm
Tyco Electronics
Verizon Foundation
Waste Management

(continued from page 29)

Mu Chi Chapter, *Colorado-Colorado Springs*
Mu Phi Chapter, *Saginaw Valley State*
Mu Tau Chapter, *George Mason*
John A. Murphy (9), *Rutgers-Newark*
Venkataramana K. Murty (3), *Bentley*
Susan K. Mutin (14), *Indiana State*
Joan Maag Nason (22), *Bowling Green State*
William M. Nelson, *Deltasig Friend*
Tyrone Newsome (3), *Lewis*
Katie Nicholas, *Oklahoma State*
Wendy L. Niebank (7), *Pacific*
Brandee Norris (3), *Ohio Dominican*
Nu Sigma Chapter, *Roger Williams*
Nu Tau Chapter (2), *St. Thomas*
Nu Xi Chapter (2), *Missouri-Kansas City*
Sheila A. Oetker (14), *Truman State*
Gina M. Oleksinski (2), *Georgia State*
Shawn and Jenae Rehkemper O'Neil,
Loyola-Chicago (both)
Joyce D. Orr (8), *Connecticut*
Kathryn Ouaknine (2), *Cal State-Long Beach*
Lance E. Pauly (5), *Nevada-Reno*
Gary D. Penisten (6), *Nebraska-Omaha*
Philadelphia Alumni Chapter (2)
Pi Chi Chapter, *Cal State-Santa Cruz*

Living Legacy Society (as of 8/10/12)

The Living Legacy Society is a planned giving program recognizing those investing in Deltasig's future in a special way. Through their planned gifts, these individuals help ensure a Delta Sigma Pi legacy of future generations of business leaders. You can join the Living Legacy Society by making a provision in your will or trust, or by naming the Leadership Foundation as a life insurance beneficiary. The Leadership Foundation salutes the following who have made a special investment in the future by joining the Living Legacy Society. In the case of those brothers marked as deceased, the Foundation already has received a bequest.

William E. Beatty, *Rochester Tech*
Jeffrey D. Berlat, *Houston*
T. Joelle Berlat, *Houston*
Shannon Marie Berry, *East Tennessee State*
Peter G. Bjelan, *DePaul*
*Frederick J. Bohling, *Marquette*
Patrick Bonfrisco, *Cal State-Fullerton*
Shane T. Borden, *Central Florida*
Sean T. Boyd, *George Mason*
Michael Z. Brenan, *Miami-Florida*
Paul G. Brodie, *Texas-Arlington*
Ann Wilson Brown, *Nebraska-Omaha*
Charles J. Brown, *San Diego*
Lisa N. Brown, *Cal Poly-San Luis Obispo*
Russell E. Brown, *Arizona State*
Robert G. Busse, *Rutgers-Newark*
J. Barrett Carter, *Georgia State*
Mark A. Chiacchiari, *Pennsylvania*
Michelle L. Chiacchiari, *Boston Alumni*
Anna M. Clark, *New Mexico*
R. Benjamin Collum, *Phoenix-Thunderbird Alumni*
Fred Diamond, *Florida*
Scott J. Dinius, *Indiana-Purdue at Ft. Wayne*
*William E. Dozier, *Texas-Austin*
C. Robert Drake, *Miami-Florida*
Theresa J. Drew, *Northern Arizona*
Mitchell A. Epstein, *Florida*
Richard B. Featherston, *North Carolina-Chapel Hill*
Heather A. Bailey Ferguson, *Tampa*

David L. Glanzrock, *Arizona State*
Clifford S. Graves, *Penn State-Erie*
Shanda R. Gray, *Missouri State*
John V. Henik, *Indiana Northwest*
Ronald C. Higgins, *Truman State*
Gregary W. Howell, *Pacific*
Randy L. Hultz, *Truman State*
Kyle E. Junk, *Penn State-Erie*
Haili A. Kamahale, *Cal State-Sacramento*
Aimee S. King, *Colorado-Colorado Springs*
Dawn N. Klinger, *Central Missouri*
Gregory J. Koch, *Missouri State*
Katie I. Koch, *Eastern Illinois*
Brian P. Krippner, *Truman State*
Kim A. Kromberg, *Nebraska-Lincoln*
Norman Kromberg, *Nebraska-Lincoln*
Renee M. Kuhlman, *Bellarmine*
Daryl T. Logullo, *Florida State*
Michael R. Mallonee, *Oklahoma*
Henry K. McDaniel, *Missouri-Kansas City*
Kristen Bray McDaniel, *Central Missouri*
Todd S. McDowell, *Missouri State*
Catherine M. Merdian, *North Texas*
*R. Nelson Mitchell, *Johns Hopkins*
Denita J. Morin, *Georgia State*
Joan L. Nason, *Bowling Green State*
Charles L. Nilsen, *Akron*
Kenichi E. Nishikawa, *San Jose State*
Richard J. Parnitzke, *Buffalo*
Corey D. Polton, *Cal State-Fullerton*
Sharlene Reyes, *Cal State-Northridge*

John D. Richardson, *Arizona State*
Claire Sammon Roberts, *San Francisco State*
Mark A. Roberts, *San Francisco*
Chris E. Robinett, *Nebraska-Lincoln*
David B. Ross, *Florida Atlantic*
William C. Schilling, *Nebraska-Lincoln*
Lisa B. Schram, *McNeese State*
Allan D. Schuster, Jr., *Texas-Arlington*
Sandra L. Shoemaker, *Missouri State*
Velvet A. Simmons, *Louisiana at Monroe*
*Sidney A. Sparks, *Texas-Austin*
Richard A. "Nick" Steinkrauss, *Suffolk*
Eddie E. Stephens III, *Miami-Florida*
*Charles I. "Buzz" Sutton, *Arizona State*
*Ruth S. "Stonie" Sutton, *Arizona State*
*Victor A. Tabor, *Louisiana Tech*
William W. Tatum, Jr., *Southern Mississippi*
Carla May Tousley, *Grand Valley State*
Philip H. Turnquist, *Indiana State*
Lawrence Van Quathem, *Arizona*
Erica L. Verderico, *Kent State*
Sean M. Vineyard, *Radford*
John A. Watton, *Florida Atlantic*
James A. "Duckie" Webb, *Houston*
Derry J. Robson Webb, *Houston*
*Lester J. White, *New York*
*Melvin E. Wolfe, *Northwestern-Evanston*
Jeffrey E. Zych, *DePaul*
Anonymous

*Denotes Deceased

Edward C. and Ann Marie Pierce (3), *Redlands/San Francisco*
 Jill Pinnella, *Binghamton*
 David M. Piotrowski (7), *Texas Christian*
 Christopher C. and Dawn Freed Pitzer (3), *Shepherd (both)*
 Jay C. Planalp, Jr. (4), *Nebraska-Lincoln*
 Susan A. Plassmeyer (8), *Truman State*
 Lyndsay Ashlyn Pool, *Houston*
 Kenneth S. Post, *Connecticut*
 Post Architects
 John W. Powell (10), *Florida*
 Patricia M. Grube Powers (2), *Cal State-Chico*
 Wayne A. Prichard (2), *Truman State*
 David A. Procaccini (10), *Buffalo*
 Psi Chapter, *Wisconsin-Madison*
 Bradley K. Quello (4), *St. Thomas*
 Austin P. Ratus (6), *Roger Williams*
 Brian E. Ralston, *Colorado-Colorado Springs*
 Jose L. Ramirez (3), *Texas-Austin*
 Maria A. Ramos, *Roger Williams*
 Lee W. Randall (5), *Mississippi*
 Theresa L. Reck, *Truman State*
 Robert J. Redlinger (2), *Iowa*
 Clifford P. Reilly (5), *Central Missouri*
 Lorraine J. Remick, *Drake*

Rho Tau Chapter, *Rutgers-New Brunswick*
 Scott Richardson, *Georgia*
 Henry P. Richardson, *Baylor*
 John D. Richardson (15), *Arizona State*
 Lin G. Richins, *Cal State-Sacramento*
 Malia S. Richmond (5), *Troy*
 Krista K. Aberle Richmond, *Nebraska-Lincoln*
 John D. Ridgeway (2), *DePaul*
 Harry Rim, *Binghamton*
 Kyle Rinderle, *Xavier*
 Stephanie L. Ritter (2), *Winona State*
 Bennett Evan Robbins, *Arizona State*
 Renee A. Robinson (5), *North Carolina-Greensboro*
 Rene A. Romero (7), *San Diego State*
 Monica D. Romero, *New Mexico*
 Sean Rosney (2), *Siena*
 Lesley A. Ross (2), *Connecticut*
 John N. Rudolph, Jr., *Philadelphia*
 Stanley W. Rupnow (5), *Ball State*
 David A. Ruth (2), *Drake*
 Steven P. Ryan, *Marquette*
 Kevin M. Salazar, *Cal State-Fullerton*
 Richard H. Sargavy (6), *Rutgers-Newark*
 Darrell A. Sawyer (3), *Arizona State*
 Tracey Lynn Schebera (5), *Florida State*
 Michael A. Scheidt, Jr. (5), *Truman State*

Angela Schelp (2), *Central Missouri*
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 John C. Seramur (5), *Marquette*
 Shiloh D. Shannon (5), *Angelo State*
 Steven E. and Megan P. Meyering Shebik, *Illinois-Urbana (both)*
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 Richard A. "Nick" Steinkrauss (5), *Suffolk*
 Cory P. Stopka, *St. Cloud State*
 Jarret M. and Barbara Strawn (3), *Tampa/South Florida-Tampa*
 David A. Straz, Jr. (4), *Marquette*

(continued on page 33)

Endowed/Named Funds for Educational Scholarships and Grants

A gift to establish a named/endowment fund demonstrates your farsighted commitment to the development of future business leaders. An endowment fund is maintained in perpetuity, with a portion of the annual investment return to be used for the charitable purposes you specify. Such an endowment, which typically bears the name of the donor or donors, reflects your interests and serves as an enduring testament to your generosity.

A minimum initial gift of \$2,000 is required to start a fund. The fund is permanently endowed when at least \$20,000 has been contributed within six years.* The fund then begins to generate annual scholarships and/or grants.

A fund may be designated to provide scholarships for members from a particular chapter or group of chapters or based on other criteria. Similarly, a fund may be designated to generate grants for an educational program that has special meaning to the donor.

A Gift Agreement between the donor and the Leadership Foundation sets forth the purpose of the fund and how scholarships or grants will be distributed. For more details, or to start a named/endowment fund, contact the Leadership Foundation at foundation@dspnet.org or 513-523-1907 x237.

Currently Endowed Funds:

Alfred Moroni/Epsilon Psi Scholarship
 Alpha Delta/Lincoln-Greater Nebraska Scholarship
 Alpha Theta Chapter Fund
 Beta Chapter Scholarship
 Beta Chapter-Robert Lewis Scholarship
 Beta Chapter-Robert Mocella Scholarship
 Beta Chapter-James Thomson Scholarship
 Beta Gamma Scholarship
 Beta Psi Scholarship
 Bob and Dorothy Busse Scholarship
 Chicago Alumni Chapter/Thomas M. Mocella Scholarship
 Chicago Alumni Chapter/H.G. "Gig" Wright Graduate Fellowship
 Denver Alumni Chapter Scholarship
 Randy L. Hultz Leadership Fund
 Iota Nu Chapter Scholarship
 Kathy Jahnke Volunteer Leadership Educational Fund
 Kappa Upsilon Chapter - Ann Marie Janes Memorial Scholarship
 Clyde Kitchens/Thoben Elrod Scholarship

Norman Kromberg Leadership Fund
 North Central Province Scholarship
 Mu Tau Chapter - Brian Bell Scholarship
 Nu Sigma Scholarship
 Daniel Edwin Plaster/Kappa Chapter Fund
 John D. Richardson/Gamma Omega Scholarship
 Skip and Lois Loomis Western Province Scholarship
 South Pacific Region Scholarship
 Space City Houston Alumni Chapter Scholarship
 Mr. and Mrs. Sidney Sparks Fund
 Francis and Margaret Steinkrauss Fund
 St. Louis Alumni Chapter/Stephanie DeGuire Scholarship
 Eddie Stephens South Florida Leadership Fund
 Dr. Philip H. Turnquist Southern Province Scholarship
 Tampa Bay Alumni Chapter Scholarship
 Victor A. Tabor Fund
 H. Nicholas Windeshausen/Epsilon Phi Scholarship
 Melvin Wolfe Fund
 Xi Phi Scholarship

Funds Building Toward Endowment:

Grand President's Circle Scholarship
 Kappa Lambda Chapter Leadership Fund
 Steven J. Lambros Theta Tau Leadership Fund
 Nu Chapter Scholarship
 Pi Chapter Justin Elliott Memorial Scholarship
 Phi Chapter Scholarship and Grant Fund
 Michael R. Mallonee - "Where Leadership Begins" Fund
 Mitchell B. Simmons Fund
 Northeastern Province Scholarship
 Southern Province Ashley Harrison Memorial Scholarship
 Western PVP Provincial Conference Grant Fund

To make a gift toward any of these named/endowment funds, you may give online at www.dspnet.org - just note to which fund you wish to contribute, or call the Leadership Foundation at 513-523-1907 for assistance. Note that gifts restricted to a named/endowment fund must be a minimum of \$100.

*Endowment programs terms as of August 2008. Subject to change.

2012 Scholarship Recipients

Each year the Leadership Foundation awards more than 50 academic scholarships and chapter grant requests, in addition to scholarships awarded to the National, Provincial and Regional Collegians of the Year. All of these financial awards are made possible through endowed funds. Applications are due by June 15 of each year, and are available at www.dspnet.org/scholarship by February 15. Award amounts this year range from approximately \$300 to upwards of \$4000 per scholarship. Listed below are the scholarship and grant recipients for 2012.

General Undergraduate Scholarships

Ashley Austen, *Oklahoma State*
Richard Cunningham, *Central Florida*
Madison Huff, *Bowling Green State*
Yeyi Jie, *Saginaw Valley State*
Brian Laureano, *Connecticut*
Elise Pelto, *Nebraska-Omaha*
Amanda Rummel, *Bellarmine*
Holly Vernon, *Troy*

Melvin Wolfe Scholarships

Aaron Kohnen, *Bowling Green State*
Shannon Nurse, *Miami-Florida*

Graduate Study Fellowship

Timur Aydin, *Tampa*
Zachary Gietl, *Washington-St. Louis*
Ashley Henry, *Drake*
Musanna Al-Muntasir, *Texas-Arlington*
Alpha Delta Chapter/Lincoln Greater Nebraska
Melissa Allard-Zimmerman, *Nebraska-Lincoln*

Alpha Theta Chapter

Alexandra Land, *Cincinnati*

Beta Chapter

Alyssa Chen, *Denver*

Beta Chapter-Robert A. Mocella

Cameron Johnson, *Auburn*

Beta Chapter-James D. Thomson

Richard Brandt, *Tampa*

Beta Chapter-Robert O. Lewis

Catherine DelBove, *Christian Brothers*

Beta Gamma Chapter

Rachel Evans, *South Carolina*

Beta Psi Chapter-Joey Robinson and David Gloer

Andrea Jackson, *Louisiana Tech*

Beta Psi Chapter-R. Alan Ferrington (Tabor)

Terrilon Pruitt, *Louisiana Tech*

Central Region-Jeffrey L. Philippi (Tabor)

Tim Kuntz, *Illinois State*

Chicago Alumni Chapter-Thomas Mocella

Amy Vrtis, *Lewis*

Denver Alumni Chapter

Nick Rizzi, *Denver*

Eta Psi/Thomas W. Tanner (Tabor)

Reid Dennis, *Houston*

Epsilon Phi-Nic Windeshausen

Julie Saeteurn, *Cal State-Sacramento*

Gulf South Region-Frank M. Busch (Tabor)

Andrea Jackson, *Louisiana Tech*

Gulf Western Region (Tabor)

Brian Garcia, *St. Mary's*

Gulf Western Region/Space City Houston

Diamond Ngo, *Houston*

Iota Nu Chapter

Kelly Krull, *Truman State*

Kappa Chapter/Daniel E. Plaster

Ashley Washington, *Georgia State*

Kappa Upsilon-Ann Marie Janes Memorial

Molly Rae, *Winona State*

Georgia/Southeastern Region/Bob and Dorothy Busse

Pierre McDonald, *Georgia Southern*

Skip and Lois Loomis Western Province

Brandon Lau, *Arizona State*

Alfred Moroni/Epsilon Psi Chapter

Gina Bui, *Christian Brothers*

New England Chapters/Francis and Margaret Steinkrauss

Brian Laureano, *Connecticut*
North Central Province

Daisy Pham, *Indiana-Purdue at Indianapolis*

John D. Richardson/Gamma Omega Chapter

Allison Carroll, *Arizona State*

South Pacific Region

Siniva Pota, *Hawaii-Hilo*

St. Louis Alumni Chapter/Stephanie DeGuire Memorial

Heather Storm, *Truman State*

Dr. Philip H. Turnquist Southern Province

Jocelyn Paonita, *South Carolina*

Tampa Bay Area

Amanda Tappan, *South Florida*

Chapters Receiving Grants:

Alpha Theta-Alpha Theta Chapter Grants

Delta Epsilon, Eta Theta, Eta Psi-Victor A. Tabor Chapter Grants

Zeta Phi, Beta Omega, Xi Omega-Eddie

Stephens South Florida Leadership Fund

Atlanta Alumni-Kitchens/Elrod Leadership Fund

Gamma Omega-John D. Richardson/

Gamma Omega Chapter

The Delta Sigma Pi Leadership Foundation Trustees thank the following committee members who devoted many hours reviewing and selecting the scholarship/fellowship recipients: John D. Richardson, *Arizona State*, who served as chair; Frank Busch, *Sam Houston State*; Heather Ferguson, *Tampa*; Kyle Junk, *Penn State-Erie*; Don Fitzgerald, *Missouri-Columbia*; Katie Koch, *Eastern Illinois*; Kathy Lazo-Thompson, *New York*; Nick Steinkrauss, *Suffolk*; Eddie Stephens, *Miami-Florida*; Kim Ward, *Lewis*; Derry Webb, *Houston*; Missy Campbell, *St. Thomas*; Noel Niles, *Albion*; Erin Winfrey Stark, *Truman State*; Haili Kamahele, *Cal State-Sacramento*; Amy Briggs, *Minnesota State-Mankato*; Teresa Schudrowitz, *St. Ambrose*; and Burton Bridges, *Christian Brothers*. Visit www.dspnet.org/scholarship next year to apply for 2013 scholarship opportunities.



Leadership Foundation tables are at all national events to help educate, raise money and offer scholarships. Trustees Jerry Hotwagner, Lisa Schram, and Corey Polten staff a table at LEAD.



VPOD and Trustee Joe Ward, Renee Kuhlman and Trustee Jeff Berlat talk to potential donors at the 2011 Atlanta LEAD School.

(continued from page 31)

Jason Sumi, *Cal State-Sacramento*
Joseph W. Tacto, *San Diego State*
Clinton P. Taffe (5), *West Florida*
Chester F. Talarczyk, *Ohio State*
John B. Talbert, Jr. (6), *North Carolina-Chapel Hill*
Denise L. Talley (2), *Central Missouri*
Dominic A. Tarantino (3), *San Francisco*
William W. Tatum, Jr., *Southern Mississippi*
Mathew R. Temple (3), *Cal State-Fullerton*
Jenny Terbrock (2), *Christian Brothers*
Theta Chi Chapter, *San Jose State*
Theta Iota Chapter, *Connecticut*
Theta Kappa Chapter, *Akron*
Christopher L. and Kathleen Lazo-Thompson (3),
George Mason/New York
Bruce G. Thompson, *St. Cloud State*
Sherri R. Sprick Tichenor, *Truman State*
Jeanna M. Tipton (5), *Cincinnati Alumni*
Raymond Tom (2), *Utah*
Michael G. Tomeczko (3), *St. Ambrose*
Carla May Tousley (19), *Grand Valley State*
David Tramonte, *Georgia*
Heather A. Troyer (6), *Washington-St. Louis*
Lorenza J. Tupaz, *Southern California*

Jennifer L. VanDyke (9), *Grand Valley State*
Leala Rininger Vazquez, *Central Florida*
Veritas, Inc.
William C. Vernon (2), *Arizona State*
Mark A. Voyda (4), *DePaul*
Felicia A. Waage (3), *Christian Brothers*
Mark Wagner, *Deltasig Friend*
Michael T. Walsh, *Miami-Ohio*
Amy McKaskle Watts, *Louisiana Tech*
Jenny Waxberg, *Boston*
Paul E. Way (3), *Minnesota*
Stephanie L. Webb (5), *Mercer*
Kevin R. Weber (7), *Missouri-St. Louis*
Alton L. Weekley (2), *Loyola-New Orleans*
Daniel Welsh, *Deltasig Friend*
Mark R. Wernette (5), *Midwestern State*
Robert E. Wheeler (2), *Angelo State*
Mathew B. Whited, *Miami-Ohio*
Edward F. Will, *Duquesne*
Darrick L. Williams (4), *South Carolina*
James A. Willis, *Missouri-Columbia*
Laura L. Wills (3), *San Francisco State*
Lindsay B. Wilson, *Texas-Arlington*
Trevor J. Wilson (5), *Cal State-Chico*
Robert J. Wilson (9), *Louisiana State*

James A. Woerdeman (12), *Iowa State*
Steven Woeste, *Deltasig Friend*
Steven B.W. Wolitzer (15), *New York*
Scott J. Wong (3), *Cal State-East Bay*
Michael E. Wong, *Binghamton*
Amanda Wood Jordan (4), *North Texas*
Frank E. Wrenick, *Northwestern-Evanston*
Katherine M. Wright, *Deltasig Friend*
Barry J. Wynne (4), *Louisiana State*
Xi Chapter, *Michigan*
Joanne Yaghdjian, *Southern California*
Joseph A. Yerger, *West Florida*
Briana J. Yoder, *Ball State*
Mina Yoon, *Binghamton*
Derrick E. Young, *Truman State*
Ben Yueh, *Deltasig Friend*
Kevin L. and Donna S. Zachman, *Grand Valley State/*
North Florida
Zeta Mu Chapter, *Texas-Arlington*
Zeta Tau Chapter (2), *Cal State-East Bay*
Zeta Theta Chapter, *Western Kentucky*
Zeta Xi Chapter, *Lewis*
Jan P. Zonnenberg (4), *Georgia*
Rodney G. Zwygart (5), *Nebraska-Lincoln*

Deltasigs Receive Scholarships to the LeaderShape® Institute



Richard Brandt, Tampa, Gabriel McDermott, Concordia, Samantha Owyang, California-Irvine, Aaron Retersdorf, Trintiy-San Antonio and Brian Takao, Loyola Marymount, received scholarships from the Delta Sigma Pi Leadership Foundation to attend The LeaderShape® Institute in summer 2012. Here's what a couple of them had to say:

"Being selected to represent Delta Sigma Pi at LeaderShape in Atlanta, GA was a tremendous honor. It taught us that we all have the power and ability to make a huge impact on the world though our vision if we live with integrity and have a healthy disregard for the impossible. I was inspired by all of the other leaders in attendance, especially the other Deltasigs because their passion for their vision was evident in their daily lives and motivated me to be equally committed to mine. I learned how to be a better leader, a better friend and a better brother. It is truly an once-in-a-lifetime experience and I am extremely thankful to the Leadership Foundation for giving me this opportunity." –Brian Takao, *Loyola Marymount*

"LeaderShape was amazing! It was so encouraging and inspiring to be around such motivated and positive leaders. It was a good reminder that we can all make the world a better place. LeaderShape also provides a foundation and support network for you to fulfill your vision. I would recommend the Leadership Foundation to continue funding this because it is such a wonderful opportunity that should be taken advantage of if possible." –Samantha Owyang, *California-Irvine*

Leadership Foundation Minutes in Seconds (August 18-19, 2012)

- ▲ Welcome to newly elected Trustees Kyle Junk, *Penn State-Erie*, Barbara "Bobby" Blades, *West Florida*, and Tom Skinner, *Loyola Marymount*.
- ▲ Congratulations to Brandon Trease, *Wayne State-Nebraska* for his re-election as Chairman and President of the Foundation, and to Brian Krippner, *Truman*, for re-election as Vice Chairman. Shanda Gray, *Missouri State*, remains Executive Vice President, Secretary and Treasurer.
- ▲ \$10 monthly automatic donor payments are now available to help GPC members fulfill their \$120 annual commitment.
- ▲ Transcript Release Form and GPA will now be required for scholarship applicants in lieu of actual transcripts. An official transcript must be submitted if selected as a recipient before payout will be made.
- ▲ New web-based giving and awareness campaigns will be pursued with an early 2013 roll-out anticipated.
- ▲ 44 Deltasigs were selected to receive nearly \$45,000 in scholarship monies for 2012! Another \$11,300 is being paid to select chapters as grants for educational purposes as defined by fund agreements.

By the Numbers (as of June 30, 2012)

- 4.....** Chapter Installations (Rutgers-New Brunswick; Pepperdine; Rochester Tech; Concordia)
- 32.....** Chapters reaching CMP Chapter of Excellence
- 43.....** Chapters reaching CMP Chapter of Recognition
- 51.....** Members of the 10K Club
- 56.....** Franchised alumni chapters
- 62.....** Brothers completing CDL Tier II for 2012-2013
- 84.....** Chapters and colonies registering their Blood Drive events
- 96.....** Brothers completing CDL Tier I for 2012-2013
- 105.....** Visits made to 80 chapters, 14 colonies and 11 potential expansion sites
- 161.....** Chapters that reached any CMP tier
- 203.....** Active collegiate chapters
- 223.....** Leadership Foundation scholarship/fellowship applications submitted
- 1,476.....** Members who registered for Deltasig E-Learning webinars [www.deltasiglearning.org]
- 1,592.....** 2011 Fall LEAD School registrants
- 2,140.....** 2012 LEAD Provincial Conference registrants
- 2,329.....** Miles between Central Office and Seattle, WA (site of the 49th Grand Chapter Congress, August 7-11, 2013)
- 3,750.....** Number of followers on Twitter [www.twitter.com/deltasigmapi]
- 5,250.....** Brothers using the "Official Delta Sigma Pi" LinkedIn Group [www.linkedin.com/deltasigmapi]
- 5,385.....** New members initiated, including 98 faculty and 13 honorary
- 17,028.....** Deltasigs living in California (our largest concentration)
- 19,037.....** Fans of the Delta Sigma Pi Facebook page [www.facebook.com/deltasigmapi]
- 241,996.....** Total number of Delta Sigma Pi initiates worldwide

Total Annual Initiates

2011-2012	5,385
2010-2011	5,089
2009-2010	5,163
2008-2009	5,075
2007-2008	4,824
2006-2007	4,697
2005-2006	4,356

Chapters with the Highest Number of New Initiates

Rutgers-New Brunswick	69 (Installation)
Auburn	68
Pepperdine	61 (Installation)
Southern Methodist	61
Arizona	59
Oklahoma State	53
Oklahoma	53
Rochester Tech	51 (Installation)
Baylor	51
Georgia	51

Chapters with the Highest Number of Initiates Since Their Founding

Missouri-Columbia	3,735
Colorado-Boulder	3,078
Texas-Austin	3,011
Indiana	2,846
Miami-Ohio	2,778
Iowa	2,770
Georgia	2,672
Auburn	2,613
Florida	2,549
Oklahoma	2,398



Where Does the Money Come From?

32%	Dues and Alumni Franchise Fees	\$ 743,823
17%	Initiation Fees	\$ 383,460
14%	Jewelry and Merchandise Sales	\$ 333,273
11%	LEAD Events	\$ 263,271
8%	Grand Chapter Congress	\$ 192,172
8%	Insurance, Regalia and Other	\$ 186,243
5%	Leadership Foundation Management Fees	\$ 118,000
3%	Royalties/Investments	\$ 70,971
2%	Leadership Foundation Grants	\$ 54,000
	Total Revenues	\$ 2,345,213



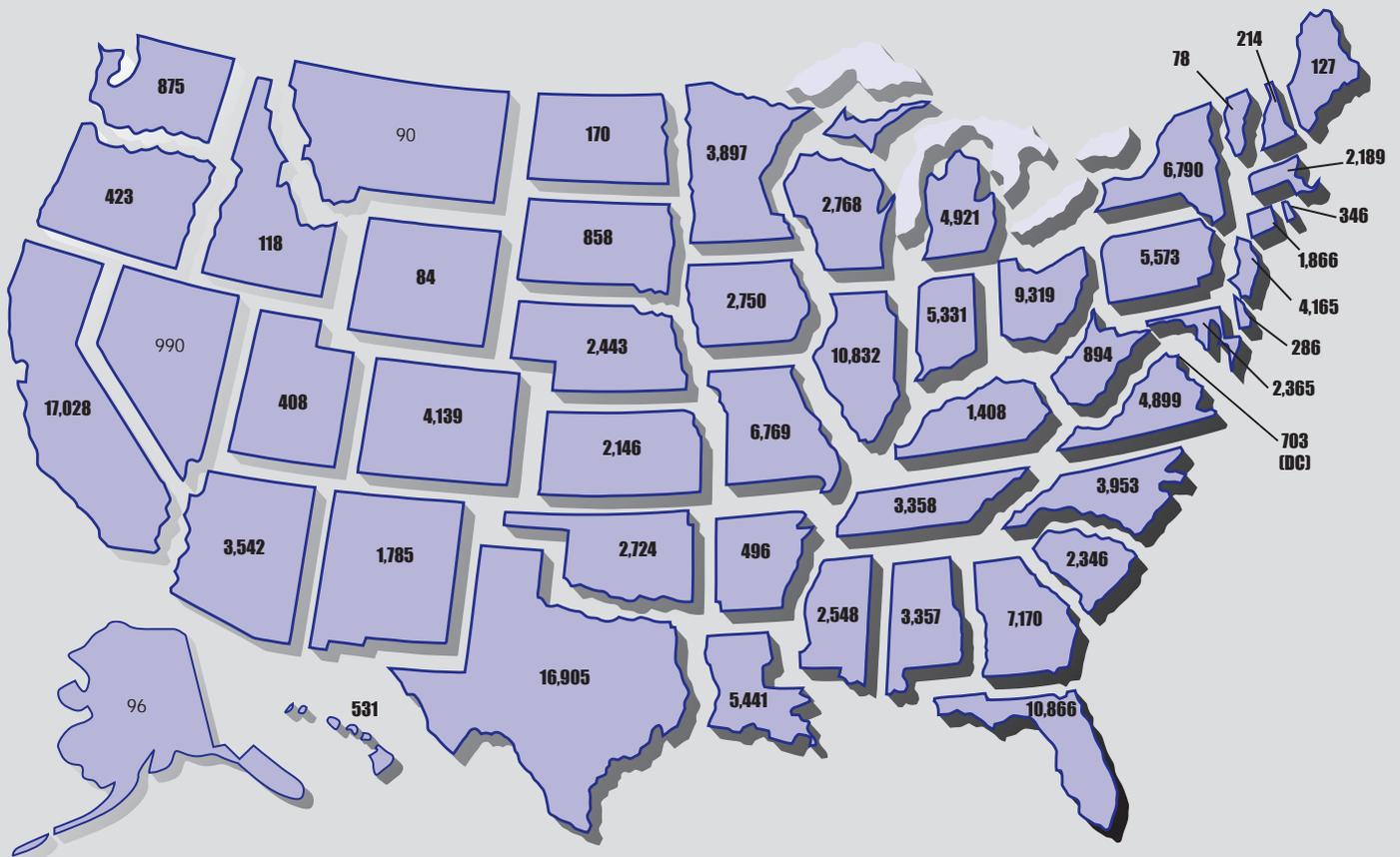
Where Does the Money Go?

55%	Chapter Services	\$ 1,152,196
12%	Headquarters Management/ Maintenance	\$ 238,093
11%	LEAD Events/LeaderShape®	\$ 217,446
10%	Leadership Foundation	\$ 200,679
9%	Grand Chapter Congress	\$ 191,132
3%	The DELTASIG	\$ 66,452
	Total Expenses	\$ 2,065,998

ANNUAL REPORT



Deltasigs Across the Country...



...Around the World

AUSTRALIA	22	HONDURAS	12	PAKISTAN	14	SWITZERLAND	16
BAHAMAS	45	INDIA	38	PANAMA	25	TAIWAN	17
BRAZIL	15	INDONESIA	27	PHILIPPINES	24	THAILAND	16
CANADA	166	JAPAN	47	PUERTO RICO	70	TURKEY	13
CHINA	40	KENYA	11	SAUDI ARABIA	21	UNITED ARAB	
ECUADOR	11	MALAYSIA	49	SINGAPORE	30	EMERATES	11
FRANCE	29	MEXICO	86	SOUTH KOREA	18	UNITED KINGDOM	90
GERMANY	51	NETHERLANDS	14	SPAIN	10	VENEZUELA	15
GUAM	16	NORWAY	20	SWEDEN	12	VIRGIN ISLANDS	30

Water Cooler

Farewell to Craig Cashell!

Craig Cashell, *Miami-Ohio*, retired as Administrative Assistant-Events and Information Services on June 29. She served the Fraternity very well for almost 10 years and we will miss her many contributions. Many brothers interacted with Craig in the LEAD and GCC registration process and in handling initiation information. Thank you and best wishes, Craig!



Central Office Staff:

Welcome to Suzannah Bretz!

Suzannah Bretz has joined the staff part-time in an administrative support role. She is a high school senior in Oxford and actively involved in mock trial, Girl Scouts and color guard. Welcome, Suzannah!



MARK YOUR CALENDAR

January 9

Deadline to submit news for the March *DELTA SIG*

January 18-20

Board of Directors Meeting-*Oxford, Ohio*

February 1-3

Northeastern LEAD Provincial Conference-*Hartford, Conn.*

February 8-10

North Central LEAD Provincial Conference-*Milwaukee*

February 15-17

Western LEAD Provincial Conference-*Sacramento*

February 22-24

South Central LEAD Provincial Conference-*Overland Park, Kan.*

February 24

Leadership Foundation Board of Trustees Meeting-*Overland Park, Kan.*

March 1-3

Southern LEAD Provincial Conference-*Raleigh*

April 25

National Alumni Day

August 7-11

Grand Chapter Congress-*Seattle*

Visit www.dspnet.org for a complete listing of events.

Fraternity Board "Minutes in Seconds" (August 24-26, 2012)

- ▲ Eta Chi (Cal Poly-Pomona) charter was revoked related to hazing, deceit and university action.
- ▲ Iota Upsilon (Cal State-Northridge) placed on probation for violation of pledge education policy.
- ▲ Approved "reorganization" policy to help small chapters remain open and to help leadership efforts in a disciplinary situation and/or in cooperation with the university.
- ▲ Recommendation to remove VPOD position will be considered at 2013 GCC -- to become effective immediately upon passage (so no VPOD after August 2013 if passes).
- ▲ 2013-14 Leadership Foundation grant funding prioritization request approved.
- ▲ Expanded list of campus officials empowered to grant us colony status.
- ▲ Will begin collecting dues (and rosters) from colonies at the beginning of each fall and spring term (instead of the end).
- ▲ Will emphasize building colonies with full-time undergraduate students.
- ▲ Clarification on details individuals need provide the Fraternity for defining a "qualified program."
- ▲ Established an ongoing Marketing and Communications Committee in policies.
- ▲ Require colonies to hold fund raising events prior to petition; and each colonist must participate in at least one of each of the professional, service and fund raising events.
- ▲ Bylaw change recommendation will be considered at GCC to eliminate current fixed ceilings, replaced by 10% annual cap on initiation fees and dues changes. (Article XV, Sections 5 and 6)
- ▲ Approved award winners and National Honorary Initiate candidate list to be pursued.
- ▲ Approved "Set Aside" Resolution per IRS regulations.
- ▲ Selected Stephenson and Warner, CPAs of Hamilton, OH as our auditors for a 3-year cycle.
- ▲ Approved Seattle GCC program, budget and registration fees -- in general \$40 increase from 2011 to accommodate higher meal costs.
- ▲ Require potential pledges to agree to (an online) statement of membership obligations prior to participating in the Pledging Ceremony.

Dale Clark provides 20 years of “Service with a Smile”



In 1992, Dale Clark, *Longwood (Va.)*, was serving as Regional Director when he was recruited for the full-time Central Office position of Director of Chapter Services. At that time, Delta Sigma Pi had 175 active collegiate chapters including six that were all male-- though the Fraternity had been co-ed for 17 years. New initiates totaled just over 4,300 a year and the Central Office employed a staff of 19. Twenty years later, with steady growth and the unfortunate closure of some chapters, there are now 204 active collegiate chapters, new initiates over 5,200 per year and a staff of 13 at Central Office, one being-- the same Dale Clark!

In July, Dale celebrated his 20th anniversary on staff. One of Dale's primary roles over the years is overseeing consultation services to collegiate chapters and colonies. He has visited over 450 college campuses in 49 states including all but about a dozen of our current chapters. He has worked with 26 Educational and Leadership Consultants who generally

work a 1-2 year term. Several of them have been promoted to other staff roles, several elected to national office, and most are still active today in various volunteer roles or in alumni chapters across the country.

Though staff hours include many weekends and irregular schedules, the importance of volunteerism is still realized. He serves as financial secretary on his church council, volunteers in the emergency room of the Mercy Heart Hospital near Cincinnati and is a preliminary pageant judge with the Miss America organization.

We sat down with Dale to find out more...

Q. What are some memories you have from working with colonies?

A. Working with colonies and attending installations are always a good change from routine chapter operations. It was rewarding to be present for our first chapter openings in Rhode Island, Washington, and Delaware. As most of my friends know, football is my least favorite sport, but the best football game I ever enjoyed was with colony members in Montana who unfortunately never received a charter.

I recall another colony visit when I was to meet the officers in a dorm suite. Upon my arrival the female colony president had just stepped out of the shower and greeted me in a towel. Later, alcohol was served during a dinner as if they had never read our risk management guidelines. Unfortunately, they also never became a chapter.

It is nice spending time with other staffers outside of the office at seasonal gatherings such as holiday receptions, dinners, and theatre shows. Most staff directors and consultants are not from Ohio, so those that provide a welcoming family atmosphere to newcomers arriving to Oxford. Many of the single staff members have also enjoyed some side trips together. One of my favorites was in Toronto, where our car was towed late at night while we enjoyed a comedy club because we couldn't see the parking meters over high snow piles!

(continued on page 38)

(continued from page 37)

Installation receptions and banquets always provide uniqueness with memories of speeches to planning (or lack of) to the type of venue. Having been to more than 50 of them, I distinctly recall the singing of colony history to “the Brady Bunch” theme song, having to literally get charter members out of bed to attend orientation the day after the installation, waterfront locations with gorgeous sunsets, a chocolate fountain reception, sponsored receptions by local businesses, baby photo slideshows of the founding members of the chapter, the attendance and appreciation by parents, and several Dean’s speeches that were like going to a comedy club.

Q. What are some memories you have from working with chapters?

A. Chapter visits have their own unique blend as well. We always communicate a visit in advance and get a schedule from the chapter with the meeting times and locations. I will always remember one chapter meeting in Pennsylvania. As they neared the end of their regular agenda, they asked me if I wanted to speak to the group. Like duh, about 3 hours

Staff used to have dinner together after arriving at the site of Grand Chapter Congress before all the attendees arrive. This was a healthy break between the packing, traveling, and unpacking before the registration and events began. We often went to local specialty restaurants rather than familiar chains. This time built teamwork and support for the rest of the Congress work week and was often the last time staff got to leave the convention hotel for a few days. Some venues in Los Angeles, Orlando, New Orleans, and Niagara Falls provided great photo moments, including this one Central Office staff photo in Orlando at King Henry’s Feast before the 1995 Grand Chapter Congress.



Assisting chapters with recruitment allows more interaction with faculty and a staff administrator which in turn helps build support for the chapter. I wish I could call out all the Deans and faculty members who have really welcomed me and supported our efforts. Many provided meals, parking passes, and access to a faculty lounge or gave me school items such as books, lapel pins, shirts, and glasses. I recall one visit in Florida where my name was actually posted on a reserved parking space beside the Dean’s car.

worth per the schedule you sent me! The officers had not communicated my visit to the rest of the chapter, so that extended time didn’t go over too well.

Then there was the 7 a.m. meeting in Kansas, before the class day began and numerous meetings that were ended when security closed the building at midnight. Then one time, after creating a budget with a chapter in the south, I asked if there were other questions about it. Their reply was “can you come back and do this again next semester?” Maybe they were lazy, but I prefer to think the service was helpful and appreciated by them.

Hospitality is certainly a most memorable trait in Hawaii where I have always been treated like a special guest and introduced to many island traditions on

campus and off. They love visits to help engage them more in the Fraternity, since they are so far from the mainland where there is more alumni and conference activity.

When it comes to food, there are some good student and faculty cooks in Deltasig too. Home-cooked dinners from Florence, S.C. to Malibu, Calif. and many locations in between have added great value to visit experiences. I remember all too well the routine group supper with brothers when we still had some chapter houses, including gallons of milk passed around the table family style just like the food platters. Food memories would not be complete without the El Paso experience of “let’s go to Mexico for lunch.” So over the border we went.

Q. What is the most difficult thing about working in student affairs?

A. Probably wanting to help a group that doesn’t think they need it. Even the strongest of chapters can improve on something because the culture of a chapter is constantly changing with new initiates and graduates rotating through each year. I’d say the second most difficult is the reality of disciplinary situations. With such a large membership at so many campuses, we have relatively few, but one serious violation is one too many.

Q. Who is your Deltasig mentor?

A. I have never had a specific one. As a collegiate member, I was fortunate to have an outstanding Faculty Advisor as well as Regional and Provincial Vice Presidents who encouraged me. That is probably why I stayed involved right after graduation. Through the years many staff, alumni, and collegiate members have impacted me and helped reinforce the values of what I do.

Q. What do you like most about Deltasig?

A. Diversity. I meet a new member or prospective member nearly every day, even if only by telephone or email. It is great working for an organization that welcomes people from all walks of life.

Q. What have you liked most about your job over the last 20 years?

A. Working with colonies. Teaching, mentoring, and preparing new groups to join in the success of a 105 year old organization is uniquely challenging. Colony members in general also seem to share more gratitude which makes you feel like you are making a difference in their collegiate experience. ▲

Delta Sigma Pi would also like to recognize our staff members who have served the Fraternity for more than 10 years.

(* means served multiple positions).
Those in purple are currently on staff.

- ***H. G. "Gig" Wright**, Executive Director (1924-55), 30 years
- Peg "Viola" Donovan**, Support Staff, 29 years
- Beverly Norris**, Support Staff, 27 years
- Winford Combs**, Custodian, 26 years
- Elizabeth "Betty" Sheard**, Support Staff, 26 years
- Janet Morgan**, Administrative Assistant to the Executive Director, 23 years
- ***Joan Howe**, Support Staff, 22 years
- Dale Clark**, Director of Chapter and Expansion Services, 20 years
- ***James Thomson**, Executive Director (1955-64), 19 years
- William Schilling**, Executive Director (current), 17 years
- ***Ben Wolfenberger**, Executive Director (1974-81), 16 years
- ***Donna Amrhein**, Director of Administrative Services, 16 years
- Hilda Krueger**, Support Staff, 16 years
- Marge Wisecup**, Support Staff (started 1973), 16 years
- ***Dean Ferguson**, Director of Educational Services, 15 years
- Shanda Gray**, Associate Executive Director, 14 years
- Cheryl Campbell**, Administrative Assistant-Accounting, 14 years
- Michael Mazur**, Executive Director (1981-64), 13 years
- Cyndy Dykes**, Support Staff, 13 years
- ***Charles Farrar**, Executive Director (1964-74), 12 years
- ***Michael Walsh**, Assistant Executive Director, 12 years
- Sharon Bourne**, Support Staff, 12 years
- Constance "Coni" Biggs**, Support Staff, 11 years
- Jeanna Tipton**, Director of Finance and Administration, 10 years



Chapter Service Staff 1992-1993. From left: Kathy Decker, Western Michigan, Jim Leingang, Truman State, Dale Clark, Longwood, Carla Tousley, Grand Valley State.



Left back: Dale Clark, Longwood, Michael Banks, Georgia Southern, Heather Troyer, Washington-St. Louis, Shanda Gray, Missouri State, ED Bill Schilling, Nebraska-Lincoln. Left front: Jeanna Tipton, Cincinnati, Amanda Meeker, Truman State, Meggan Ratterman, Cincinnati, Stacy Donahoe, Cincinnati, Kim May, Northern Colorado, Craig Cashell, Miami-Ohio at the 2005 Grand Chapter Congress in Orlando.

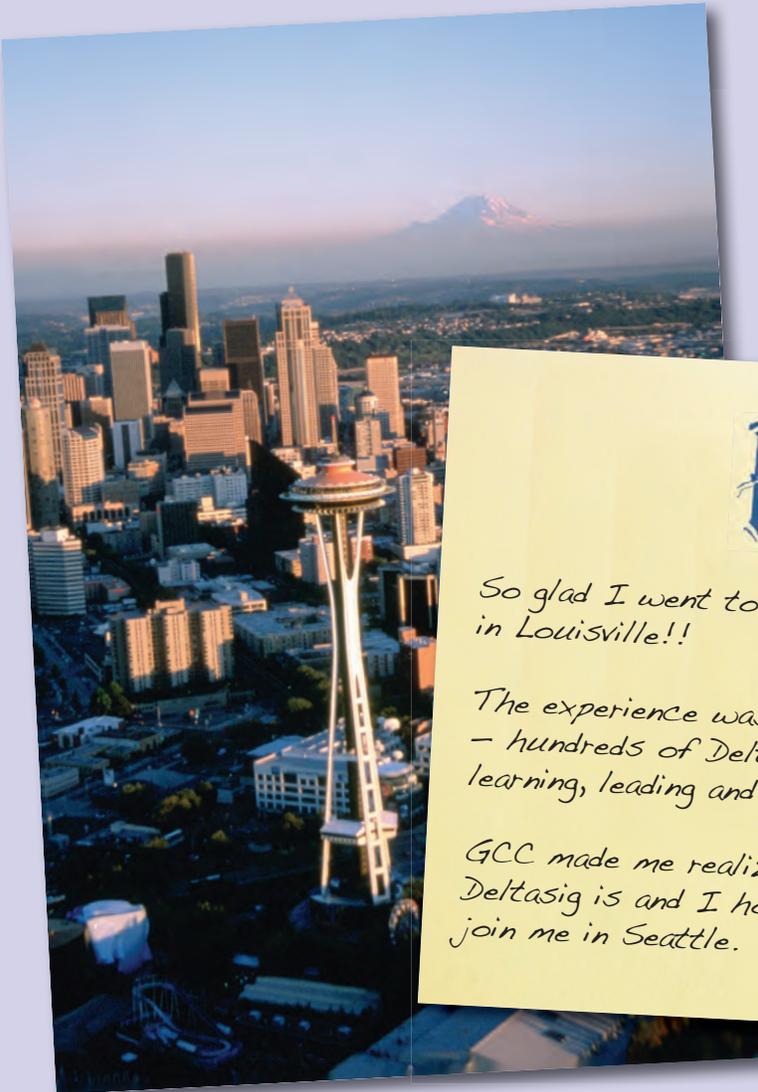


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POST CARD



*So glad I went to Congress
in Louisville!!*

*The experience was like nothing else
- hundreds of Deltasigs in one place
learning, leading and socializing.*

*GCC made me realize how big
Deltasig is and I hope you will
join me in Seattle.*

*H.G. "Gig" Wright
222 West Adams Street
Chicago, IL 60606*

August 7-11, 2013 ▲ Delta Sigma Pi Grand Chapter Congress ▲ Seattle, Washington

Book your room now at the Hyatt Regency Bellevue. Hotel rooms are available for \$145 plus tax per night for one to four people. Reserve before July 1st by calling 888-421-1422 or go to www.dspnet.org and click on "GCC" in Quick Links for a direct booking link.

