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The Journal of Delta Sigma Pi—America's Foremost Business Fraternity

Climbing Mountains to Create a Better World

# **Central Office Renovation** Is Complete!

fter more than a year of construction, the renovations at the Central Office are finally completed and everyone is back in their rightful place! Volunteer leaders, Central Office staff and other guests gathered on August 7 in Oxford to attend the ribbon cutting and tour the new building. Grand President Mark Chiacchiari, Pennsylvania; Past Grand President Mitch Simmons, Southern Mississippi; and Executive Director Bill Schilling, Nebraska-Lincoln, offered remarks to commemorate the occasion. Guests were able to see the new wheel chair ramp and elevator, newly remodeled offices, a new boardroom and library, and new donor recognition and archive displays, among other renovations.



From left: GP Mark Chiacchiari, PGP Mitch Simmons, and ED Bill Schilling cut the ribbon on the front steps of the Central Office to celebrate completion of the renovation.

The renovations were enhanced by

the help of generous alumni and many more through special gifts and engraved brick purchases -- we thank you! The new office will better serve the needs of our brothers and will inspire pride in every member.

Enjoy the photos here, and visit <u>www.dspnet.org</u> for a photo story covering the project from beginning to end. Or come visit your headquarters next time you are in the Greater Cincinnati area.



From left: James "Duckie" Webb, Houston, and VPF Joe Ward view pictures representing Fraternity history that now hang in the basement, near the boardroom. On the opposite wall are pictures of the Fraternity's Executive Directors.



2009 National COY Burton Bridges signs the guest book in the main entryway of the Central Office as Hannah Hoes, St. Thomas, and North Central PVP Amy Briggs await their turn.



2010 National Volunteer Leadership Retreat attendees gather on the front lawn after the ribbon cutting ceremony. The Retreat, held in downtown Cincinnati, was attended by nearly 80 current and prospective volunteers from across the country. Attendees participated in two days of extensive and targeted leadership training to better enhance their skills and knowledge of Delta Sigma Pi.





From left: Lifetime Achievement honorees PGP Bill Tatum, 1992; John Cookson, Detroit, 1999; Nick Steinkrauss, Suffolk, 2004; and Mark Roberts, San Francisco, 2009, pose by the display listing their names.

Golden Council Member Onuka Ibe checks out the engraved bricks in the courtyard. Deltasig members and friends are still able to purchase bricks to honor members, chapters and more.



Past and present board members sit at the table in the impressive new boardroom. New display cases for archive items were built around the boardroom and photos of Past Grand Presidents hang on the wall.



Midwestern RVP Henry and Kris McDaniel, Central Missouri, look at the new map of all Deltasig chapters. Numbers on the pins represent each chapter.



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### On the Cover:

Lori Saviers, Akron, near the top of the world. She climbs to benefit Alzheimer's and Parkinson's disease research.

On the Back Cover: Photo Courtesy of Louisville Convention and Visitors Bureau

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# Fraternal Forum

# Central Office Renovation is a Long-Term Investment

The first time I saw the Central Office was in April 1985, when I interviewed to become a chapter consultant. After working there for the next two years, I appreciated much about the building that has served as our national headquarters since 1956. I also understood some of the issues with the building, such as the dank rooms in the basement and the flooding issues that occasionally confronted the staff.

Fast forward to 2005, when I was elected Grand President: little had changed, other than paint and wallpaper. Board meetings were held in that same uncomfortable room in the basement that we called the boardroom and we still had the flooding issues. In addition, with the changes in technology since I worked there twenty years earlier, a vast array of wires and conduits ran all around the building. New problems had also surfaced. The restrooms, which had not been updated since 1956, were starting to show their age and all entrances to the buildings required the use of stairs.

elevator. In January 2009, after two years of discussion and planning, the Board of Directors approved the final plan and budget for the renovation. Construction began in May 2009.

On August 7, 2010, a dedication celebration and ribbon-cutting ceremony was held at the "new" Central Office. In addition to members of the Board of Directors, numerous past and present Fraternity leaders and staff attended, including Past Grand Presidents William W. Tatum, Jr. and Kathleen M. Jahnke, and former Executive Director Michael J. Mazur, Jr.

"new" The Central Office demonstrates the pride we all have in our Fraternity. It is now a modern office, fitting of the service provided to us by our outstanding staff. It is a meeting facility for Fraternity leaders with a completely redesigned and updated boardroom. We provided space for the Delta Sigma Pi Leadership Foundation to recognize significant donors with a new donor recognition display in the new second floor library.

We have an office that will prove useful to our staff for many, many years and a destinationquality archive building for our brothers.

We first met with architect Norman Butt in January 2007 to discuss the general needs for making updates to the Central Office--initially bathrooms and an

And, foremost, it is a monument and archive to Delta Sigma Pi's rich history, with much more display space for important Fraternity artifacts.



As I stated during the ribboncutting ceremony, I am incredibly proud of the improvements to this facility. We have an office that will prove useful to our staff for many, many years and a destinationquality archive building for our brothers. I am deeply grateful for having had a Board of Directors that recognized the opportunity we had, as well as understanding the value in making this long-term investment. I hope that you all are as satisfied with what we have done as I am. This is now your new Central Office. May it long serve you, to further the aims and ideals of Delta Sigma Pi!

Fraternally, 5. Jummon

Mitchell B. Simmons Grand President 2005-2009

"Fraternal Forum" allows elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in contributing a column. Final determination of content rests with the editorial staff.

# From Arms to Coat of Arms

Brother Joe Winslow, *Southern Methodist*, added his personal touch to the Central Office renovation by designing and

creating interior and exterior artistic coats of arms and the new donor and recognition displays, donated by Barrett and Kimberly Carter, Georgia State/ Clemson. Winslow especially enjoyed working on the project for Deltasig because he is "still close to many of my brothers, and the foundation that the Fraternity gave me can never be replaced." The project also allowed him to use many different mediums and applications for the same subject matter, which was a change from previous projects.

When creating the interior wooden coat of arms, Winslow first spent several weeks sculpting a model to be used with his three-dimensional cutting equipment. When Winslow first started his business, everything was done by hand, but he now uses a virtual sculpting program. Once the piece was cut, he sanded by hand, carved



A beautiful coat of arms for the Central Office was designed and created by Joe Winslow, Southern Methodist.

out the small details, then primed and hand painted it to finish. Winslow says that a finished piece, such as the coat of

arms, has been touched or manipulated about 800 times.

The exterior coat of arms is a cast bronze piece and was produced in a foundry, a factory that produces metal castings. It was then hand buffed to a high shine and Winslow applied a patina, or dark stain, to the face and low points of the casting to make the elements "pop" out.

For the donor recognition, each portion of the boards were sanded and stained by hand. The name plates were also cut by hand

and then individually placed and applied. Winslow believes each piece of the "donor wall" was touched at least 3,200 times to reach their final stage.

Winslow says his design business, Regimental Signs (www.regimentalsigns. com), was born from the 9/11 bombings. When the United States entered the war, he was serving as a Captain in the Marine Corps Reserve and he volunteered for combat service. At the time, he was working for Merrill Lynch, but left to serve his country. When Winslow returned,

he dove into building small business. а Winslow says "combat, and the things you experience while in it, have a way of making you focus in on what's important to you. In my case, my thoughts kept returning to how I was most happy creating artwork and working with people to achieve something visual and impressive - so I vowed to pursue that when I returned home."

It wasn't long after Brother Winslow started his business that the White House commissioned him to provide the Presidential coat of arms for the new Situation Room. Additionally, he created a series of large blue ovals for some classified spaces in the building. Business has grown substantially since then and the company now provides this type of work to many federal and military clients across the United States and the world. It is also in the process of building a gift and commemorative line which has seen some success and growth this year.

Another one of Winslow's favorite projects to create was the coat of arms he created for the Bishop of the National Cathedral in Washington, D.C. He takes pride in knowing that everyone who visits the Cathedral from around the world will see his work.

Being a small-business owner, Winslow is directly challenged by the current economy, but last year was the best year for his business and he expects this year to be even better. He attributes this to the effort he puts in; for the past 24 months, he has actively pursued accounts and established relationships.

For other Deltasigs, Winslow says "Decide on your objective, determine the path from here to there, and get on with it – today!" He believes it is always better to have a good plan which is aggressively executed rather than have a great plan which is never executed. He also believes "there is no stopping a Deltasig with comrades like ours because you are arm-in-arm with brothers trying to do the same thing."



Brother Winslow and assistant Luke Idziak hang the exterior bronze coat of arms.



Joe Winslow, Southern Methodist, displays some tools used to create his design projects.

# **"BUILDING ON BROTHERHOOD" BRICK CAMPAIGN**

# Special thanks to these brothers, Deltasig friends and partners who have purchased bricks for the new Central Office courtyard! Please join them!

Alpha/New York Alpha Delta /Nebraska-Lincoln Alpha Epsilon /Minnesota Alpha Phi Omega Fraternity Alpha Upsilon/Miami-Ohio Ann Ambler Scott Anderson Anonymous Friend of DSP Tim and Rana Augustine Adrian Avalos Arnel and Barbara Balcita Baltimore Alumni Chapter Michael Banks Diane Barriga Jeff and Joelle Berlat Beta Theta Pi Fraternity Beta Upsilon/Texas Tech Beta Xi/Rider George and Beth Bishouty The Bjelan Family Boston Alumni Chapter Michael Brenan Patrick Bridges Amy Briggs Jeff and Judith Briggs Fred Brower Chuck and Lisa Brown Russ and Sally Brown William Bryan IV Hillary Burkett Carrie Burns Bob Busse and Laurie Busse Rosenblatt Tom and Liz Calloway Cheryl Campbell Jason and Missy Campbell Paul and Hillary Carpinella Amanda Carroll S. Richardson Carpenter Barrett and Kim Carter Deb Cartwright Central Virginia Alumni Chapter Mark and Michelle Chiacchiari Chicago Alumni Čhapter

Cleveland-Akron Alumni Chapter Dianne Cordova J. Dean Craig CR and R Inc. Delta Zeta Sorority Devin Dorosh Marilvn Elder Alan and Lois Elkin Eric Ellis (4) Epsilon Chi/Georgia Southern Epsilon Phi/Cal State-Sacramento Epsilon Rho/Tampa Epsilon Theta/Cal State-Chico Epsilon Xi/Ball State Courtney Estelow Eta Psi/Houston Dean and Heather Ferguson Kerry Davis Florell Vicki Frantz Courtney Fujara Jeff and Amy Gallentine Christian Galoci Harry Gamble Gamma Epsilon/Oklahoma State Gamma Theta/Wayne State-Michigan Rich Garber GEICO (4) Michael Gesamondo Darrell Gilmore Tim Gover Karin Grant Shanda Gray Shawn and Jeanne Gregory George and Marie Haberstroh Meagan Hagerty Christina Hansen Carlos Hazdav John and Annette Henik Dara Henry Hilton Hotels Kevin Hitchcock Gerald Hotwagner (2) Marcial and Leah Hoyos (2) Bob and Arlene Hughes Randy Hultz Harry Husker and Friends Hyatt Hotels Indianapolis Alumni Chapter Iota/Kansas Iota Nu/Truman State Iota Omega/North Carolina-Greensboro

Iota Phi/Cal State-Fresno Michael Iwashita Jacksonville Alumni Chapter Kathy Jahnke Patrick Johnson Ruth Sieber Johnson Stacy Jordan Kyle Junk Crystal Justice Kansas City Alumni Chapter Kappa Nu/Longwood Kent State University Jason and Tracy Kenworthy Aimee King Bill and Janet Kinsella Greg and Katie Koch Norm and Kim Kromberg Peter LaCava Patti La Marr Lambda/Pittsburgh Lambda Chi/California-Riverside Lambda Omicron/Western Illinois Lambda Phi/Cal State-Long Beach Linda Lawson Darren and Kara Lenox William and Norma Leonard Elizabeth Losik Erinn Lott (2) Michelle Mahoney Mike Mallonee and Ben Collum Dennis Marlo Jerilyn Martinez Joe Mavne Michael Mazur Mecca Specialities Inc. **MJ** Insurance The Mocella Family Janet Morgan Tracev Florio Moss (2) North Central Province Northeastern Province Nu Omega/Rockhurst Nu Psi/Trinity (DC) Nu Tau/St. Thomas Nu Upsilon/West Virginia Oklahoma City-Tornado Alley Alumni Chapter Katie Ouaknine Glen Panchisin Lance Pauly Paust Printers Gary Perez Chelsea Pesce Phi/Southern California Phi Delta Theta Fraternity Philadelphia Alumni Chapter Pi Rho/Massachusetts-Boston

Corev Polton (3) **PPC** Communications Iames Prescott Kelly and Kevin Rabin Mark and Claire Roberts Robinson Communications Alberto Rocha David Ross Saint Louis Alumni Chapter Space City-Houston Alumni Chapter Tracey Schebera Darren and Corie Schilberg Bill Schilling Jodi Schoh Vince and Sandy Shoemaker Jim and Rochelle Siegrist Family Sigma Alpha Iota Fraternity Mitch and Velvet Simmons Derrick Singletary Cristina Solis Sara Somerset South Central Province Southern Province **Ruth Sparks** Byron Strange William and Karen Stebelski (2) Richard "Nick" Steinkrauss Eddie Stephens (2) A. Marvin and Shirley Strait James F. Sulzby III Jenna Sympson Dominic Tarantino Brandi Taylor The Architectural Group (TAG) Theta Sigma/Central Florida Theta Upsilon/Siena Diane Thibault Chris and Kathy Thompson Mike Tillar Jeanna Tipton Brandon and Mollie Trease Heather Troyer Tulsa Green Country Alumni Chapter Philip Turnquist (3) University at Albany Upsilon/Illinois Mike and Carolyn Walsh Joe and Kim Ward John Watton James and Derry Webb James "Duckie" Webb Western Province West Palm Beach Alumni Nic and Joyce Windeshausen Frank E. Wrenick Makinzy Yeates Kevin and Donna Zachman

# Congratulations to the 2009-10 Delta Sigma Pi Award Winners!

# NATIONAL WINNERS

### **INDIVIDUAL AWARDS**

**Chapter Advisor of the Year** David D. Dawley, serving *West Virginia* 

**District Director of the Year** Jeanne Gregory, serving *Tampa* 

### COLLEGIATE CHAPTER AWARDS

The R. Nelson Mitchell Outstanding Collegiate Chapter Truman State

Most Improved George Mason

**Outstanding Service Activities** California-Irvine

**Outstanding Professional** Activities Truman State

# PROVINCIAL WINNERS

INDIVIDUAL AWARDS Chapter Advisor of the Year Chapter listed is the chapter served as Advisor.

North Central - Toni Bickerstaff, Valparaiso Northeastern - David D. Dawley, West Virginia

South Central - Turner White, Rockhurst

Southern - Robert L. Brittingham, Christian Brothers

Western - Bill Archer, Northern Arizona

**District Director of the Year** *Chapters listed represent those served as District Director.* 

- North Central Meagan Hagerty, Minnesota State
- Northeastern Linda Fritschy, *Rider*
- South Central Matthew Hudson, Washington-St. Louis and Southern Illinois-Edwardsville
- Southern Jeanne Gregory, *Tampa*
- Western Michael Mallonee, Arizona

### COLLEGIATE CHAPTER AWARDS

The R. Nelson Mitchell Outstanding Collegiate Chapter North Central - Drake Northeastern - George Mason South Central - Truman State Southern - Christian Brothers Western - California-Irvine

### Most Improved

North Central - St. Cloud State Northeastern - George Mason South Central - Oklahoma State Southern - North Florida Western - Loyola-Marymount

Outstanding Service Activities North Central - Minnesota Northeastern - Buffalo South Central - Washington-St. Louis Southern - Christian Brothers Western - California-Irvine

Outstanding Professional Activities North Central - Drake Northeastern - Buffalo South Central - Truman State Southern - Florida State Western - California-Irvine

Outstanding Financial Operations North Central - Ferris State Northeastern - Bowling Green State South Central - Washington-St. Louis **Outstanding Financial Operations** Bowling Green State

**Outstanding Alumni Relations** Bowling Green State

**Outstanding Scholastic Development** Rockhurst

### ALUMNI CHAPTER AWARDS

**Outstanding Alumni Chapter** Orange County

Southern - Christian Brothers Western - Cal Poly-Pomona

Outstanding Alumni Relations North Central - St. Cloud State Northeastern - Bowling Green State South Central - Washington-St. Louis Southern - Florida State Western - Southern California

Outstanding Scholastic Development North Central - Albion Northeastern - Bowling Green State South Central - Rockhurst Southern - Florida State Western - California-Irvine

### **ALUMNI CHAPTER AWARDS**

**Outstanding Alumni Chapter** Northeastern - Philadelphia South Central - Kansas City Southern - Johnson City Western - Orange County

**Most Improved** North Central - Chicago South Central - Austin Western - Sacramento Valley

Outstanding Service Activities Northeastern - Philadelphia South Central - Fort Worth Cowtown Southern - Atlanta Western - Orange County Most Improved Austin

**Outstanding Service Activities** Orange County

Outstanding Professional Activities Orange County

**Outstanding Collegiate Relations** Kansas City

Outstanding Professional Activities Northeastern - Cleveland-Akron South Central - Kansas City Southern - Atlanta Western - Orange County

Outstanding Collegiate Relations Northeastern - Philadelphia South Central - Kansas City Southern - Atlanta Western - Orange County

# REGIONAL WINNERS

### INDIVIDUAL AWARDS

**Chapter Advisor of the Year** *Chapter listed is the chapter served as Advisor.* 

Atlantic Coast - Taniesha Wright, Florida State Desert Mountain - Bill Archer, Northern Arizona Eastern - Jerry Bradley, St. Joseph's Gateway - Glenn MacDonald, Washington-St. Louis Great Lakes - Toni Bickerstaff, Valparaiso Mid-South - Robert L. Brittingham, Christian Brothers Midwestern - Turner White, Rockhurst Niagara - Garrick Blalock, Cornell North Central - Mark Young, Winona State Pacific Coast - Daryle Nagano-

Krier, Cal State-Fullerton

Southeastern - Allen K. Lynch, Mercer Steel Valley - David D. Dawley, West Virginia

**District Director of the Year** Chapter listed represent those served as District Director.

Bay Area - Jenn Chan, San Francisco State Capital - Christian W. Galoci, George Mason Central - Chris Miller, Indiana State Desert Mountain - Michael Mallonee, Arizona East Central - Monica J. Ramey, Marshall Eastern - Linda Fritschy, Rider Gateway - Matthew Hudson, Washington-St. Louis and Southern Illinois-Edwardsville Great Lakes - Courtney L. Fujara, Northern Illinois Gulf South - Megan L. LeBouef, McNeese State Gulf Western - Peter Chamberlain, Texas-Austin Mid-South - Naomi Jablonski, Tennessee Midwestern - Nicholas Johnson, Rockhurst New England - Patrick Johnson, Connecticut Niagara - Kristin Wernig, Siena North Central - Meagan Hagerty, Minnesota State Pacific Coast - Casey Rothenberger, San Diego State Sierra Nevada - Crystal Justice, Cal State-Sacramento South Atlantic - Jeanne Gregory, Tampa South Pacific - Joseph O'Brien, Cal State-Northridge and California-Santa Barbara Southeastern - Jessica C. James, Georgia Southwestern - Amanda G. Wood, North Texas and Midwestern State Steel Valley - Lisa Slusarz, Penn State-Erie Tornado Alley - Jerry Hotwagner, Oklahoma State **COLLEGIATE CHAPTER AWARDS** The R. Nelson Mitchell **Outstanding Collegiate** 

Chapter Atlantic Coast - Florida State Bay Area - San Jose State Capital - George Mason Central Gulf - West Florida Central - Illinois East Central - Miami-Ohio Eastern - New York Gateway - Truman State Great Lakes - Valparaiso Great Plains - Drake Gulf South - Louisiana State Gulf Western - Houston Mid-Atlantic - Longwood Mid-South - Christian Brothers Midwestern - Rockhurst Niagara - Buffalo North Central - Minnesota Pacific Coast - California-Irvine Rocky Mountain - Colorado State Sierra Nevada - Cal State-Fresno South Atlantic - Tampa South Pacific - Loyola-Marymount Southeastern - South Carolina Southwestern - North Texas Steel Valley - Penn State-Erie

### Most Improved

Atlantic Coast - North Florida Bay Area - Cal State-East Bay Capital - George Mason Desert Mountain - Arizona East Central - Marshall Eastern - New York Gateway - Washington-St. Louis Great Plains - Drake Gulf South - Our Lady of Holy Cross Gulf Western - Houston Huron - Ferris State Niagara - Siena North Central - St. Cloud State Pacific Coast - Cal State-Fullerton Sierra Nevada - Cal State-Fresno South Atlantic - Tampa South Pacific - Loyola-Marymount Southeastern - Francis Marion Steel Valley - West Virginia

Tornado Alley - Oklahoma State

### **Outstanding Service Activities**

Atlantic Coast - Florida State Bay Area - San Jose State Capital - George Mason Central Gulf - West Florida Central - Illinois Desert Mountain - Texas-El Paso East Central - Dayton Eastern - St. Joseph's Gateway - Washington-St. Louis Great Lakes - Valparaiso Great Plains - Drake Gulf South - McNeese State Gulf Western - Texas A&M-College Station Huron - Saginaw Valley State Mid-Atlantic - Longwood Mid-South - Christian Brothers Midwestern - Rockhurst New England - Boston Niagara - Buffalo North Central - Minnesota Northwestern - Washington State Pacific Coast - California-Irvine Rocky Mountain - Colorado State Sierra Nevada - Pacific South Pacific - Loyola-Marymount Southeastern - South Carolina Southwestern - North Texas Steel Valley - Penn State-Erie Tornado Álley - Oklahoma State



Brothers from Lambda (Pittsburgh) display their awards from 2008-2009. The chapter was named our most outstanding collegiate chapter.

**Outstanding Professional** Activities Atlantic Coast - Florida State Bay Area - San Francisco Capital - Howard Central Gulf - West Florida Central - Illinois Desert Mountain - Texas-El Paso East Central - Bowling Green State Eastern - Penn State-State College Gateway - Truman State Great Lakes - Valparaiso Great Plains - Drake Gulf South - McNeese State Gulf Western - Texas-Austin Huron - Albion Mid-Atlantic - North Carolina-Chapel Hill Mid-South - Christian Brothers Midwestern - Rockhurst New England - Boston Niagara - Buffalo North Central - Minnesota Northwestern - Washington State Pacific Coast - California-Irvine Rocky Mountain - Denver Sierra Nevada - Cal State-Fresno South Atlantic - Tampa South Pacific - Loyola-Marymount Southeastern - Clemson Southwestern - Texas-Arlington Steel Valley - Pittsburgh Tornado Álley - Oklahoma State

### Outstanding Financial Operations

Atlantic Coast - Florida State Bay Area - San Jose State Capital - George Mason Central - Indiana-Purdue at Indianapolis Desert Mountain - Arizona State East Central - Bowling Green State Eastern - New York Gateway - Washington-St. Louis Gulf Western - Houston Huron - Ferris State Mid-Atlantic - Longwood Mid-South - Christian Brothers Midwestern - Rockhurst Niagara - Buffalo Pacific Coast - Cal Poly-Pomona Rocky Mountain - Colorado State Sierra Nevada - Cal State-Fresno Southwestern - North Texas Tornado Alley - Oklahoma

**Outstanding Alumni Relations** Atlantic Coast - Florida State Bay Area - San Jose State Capital - Howard East Central - Bowling Green State Eastern - New York Gateway - Washington-St. Louis Gulf Western - Houston Huron - Saginaw Valley State Mid-South - Christian Brothers Midwestern - Rockhurst Niagara - Syracuse North Central - St. Cloud State Pacific Coast - California-Irvine Rocky Mountain - Colorado State Sierra Nevada - Cal State-Fresno South Pacific - Southern California Southeastern - Mercer Southwestern - Texas-Arlington Tornado Alley - Oklahoma State

### Outstanding Scholastic Development

Atlantic Coast - Florida State Capital - George Mason Central - Illinois East Central - Bowling Green State Eastern - New York

(Continued on page 10)

### (Continued from page 9)

Gateway - Truman State Great Plains - Drake Gulf Western - Houston Huron - Albion Mid-South - Christian Brothers Midwestern - Rockhurst Niagara - Buffalo Pacific Coast - California-Irvine Sierra Nevada - Nevada-Reno South Pacific - Southern California Steel Valley - Pittsburgh

**ALUMNI CHAPTER AWARDS** 

Outstanding Alumni Chapter Eastern - Philadelphia Gateway - St. Louis Mid-South - Johnson City Midwestern - Kansas City Pacific Coast - Orange County Rocky Mountain - Denver Sierra Nevada - Fresno-CenCal Southwestern - Fort Worth Cowtown

### Most Improved

Great Lakes - Chicago Gulf Western - Austin Midwestern - Kansas City Pacific Coast - Orange County Sierra Nevada - Sacramento Valley

Outstanding Service Activities Eastern - Philadelphia Gateway - St. Louis Midwestern - Kansas City Pacific Coast - Orange County Sierra Nevada - Fresno-CenCal Southeastern - Atlanta Southwestern - Fort Worth Cowtown

### Outstanding Professional Activities

Gateway - St. Louis Midwestern - Kansas City Pacific Coast - Orange County Sierra Nevada - Fresno-CenCal Southeastern - Atlanta Southwestern - Arlington Area Lone Star Steel Valley - Cleveland-Akron

### Outstanding Collegiate Relations

Eastern - Philadelphia Gateway - St. Louis Gulf Western - San Antonio Midwestern - Kansas City Pacific Coast - Orange County Rocky Mountain - Colorado Springs Sierra Nevada - Fresno-CenCal Southeastern - Atlanta Southwestern - Fort Worth Cowtown

# **Chapter Management Program Recognition**

The Chapter Management Program (CMP), which replaced the Chapter Efficiency Index (CEI) July 1, 2009, is divided into three achievement levels: Accredited Chapter, Chapter of Recognition and Chapter of Excellence. The CMP allows national leaders and staff to evaluate chapter operations and activities. Chapters are required to submit items to the National Fraternity to achieve each level and are expected to reach the Accredited Chapter level which includes the minimum standards for every collegiate chapter. If all requirements for Accredited Chapter are completed, the chapter may try to achieve the second level, Chapter of Recognition, and then the third level, Chapter of Excellence.

Congratulations to the 39 chapters that reached Chapter of Excellence, 63 chapters reaching Chapter of Recognition and 99 that earned the Accredited Chapter!

### EXCELLENCE

A Chapter of Excellence is a chapter that is operationally sound with a well-rounded program that focuses on larger scale events and national Fraternity promotion. To earn Chapter of Excellence, a chapter must achieve the Accredited Chapter tier, the Chapter of Recognition tier and complete the required and optional items for the third tier.

Albion Bellarmine Boston Bowling Green State Cal Poly-Pomona Cal State-Fresno Cal State-Fullerton Cal State-Northridge Cal State-Sacramento California-Irvine California-Riverside California-San Diego Central Missouri Drake George Mason Houston Longwood Loyola-Marymount Mercer Minnesota Nevada-Reno New Jersey New York North Texas Oklahoma Pittsburgh Redlands Rockhurst Saginaw Valley State San Diego State San Jose State Santa Clara Siena Tampa Truman State Washington-St. Louis Western Illinois Winona State Wisconsin-La Crosse

### RECOGNITION

A Chapter of Recognition is a chapter that is operationally sound with a well-rounded program that focuses on alumni, faculty, and new brothers. To earn Chapter of Recognition, a chapter must achieve the Accredited Chapter tier and complete the required and optional items for the second tier. All chapters listed under Chapter of Excellence also achieved this level.

Arizona State Bentley Buffalo Cal Poly-San Luis Obispo Cal State-Long Beach Clemson Colorado State Evansville Francis Marion George Washington Georgia Georgia State Illinois Miami-Ohio Ohio Penn State-Erie Radford San Diego South Carolina St. Cloud State St. Joseph's Texas-Austin Washington State West Virginia

### ACCREDITED

An Accredited Chapter is a chapter that is operationally sound and functions within all the guidelines of the national Fraternity. To earn Accredited Chapter, a chapter must submit 100% of all items in the first tier, with at least 95% of those items correctly completed and submitted on time. All chapters listed under Recognition and Excellence also achieved this level.

Ball State Bavlor Binghamton California-Davis California-Los Angeles Central Florida Cincinnati Connecticut Delaware Ferris State Florida Florida State Frostburg State Lewis Louisiana State Lynchburg Midwestern State Missouri State Nebraska-Lincoln Nebraska-Omaha Northern Arizona Ohio State Penn State-State College Southern California Southern Methodist Southern Mississippi St. Mary's St. Thomas Texas A & M-Kingsville Texas A&M-College Station Texas-Arlington Texas-El Paso Valparaiso Wayne State-Michigan Wayne State-Nebraska Western Michigan

# Jeff Briggs Finds His Niche in the University World

Jeff Briggs, *Miami-Ohio*, can offer insight into the finance world and its different sectors; he first started in a corporate setting and then changed to a university setting. Briggs started his career at Ernst & Young in Cincinnati, where he worked for 10 years in the audit practice. He then took a position as controller at the College of Mount St. Joseph in Cincinnati in 2004, which lead to his love of the campus environment. In February, Briggs started as controller at Xavier, also in Cincinnati, where he serves as the chief accountant for the university. All accounts payable, payroll, general ledger, billing and collections report through his office and he is responsible for the preparation of the annual financial statements of the University.

Briggs says there are differences between the corporate and university settings and he has found working in university administration very rewarding. Working in a corporate setting brings a unity of focus among employees around a purpose, while working in a university or mission-based organization places emphasis on achieving the mission. For example, as a member of the audit staff at Ernst & Young, all his work was very project driven with clearly defined objectives. Most of the people Briggs interacted with at Ernst & Young were business professionals, and finance was always at the top of everyone's mind.

In contrast, a different sense of community exists at most colleges and universities, most likely due to the common desire to help students achieve. Typically, business professionals are in the minority at mission-based organizations and Briggs spends more time educating others and relating how and why finance can help achieve the mission.

Having only been at Xavier for a short time, Briggs is still learning his position. The growth of the university is bringing new challenges and making old answers to existing problems obsolete. "Adapting to the new 'normal' will be a balancing act of new efforts while re-thinking the old standard practices," he says.

But Briggs loves to solve problems and says there are always areas in accounting to improve efficiencies, avoid mistakes or implement new ways to do things. He has found talking with people and learning from others within the organization almost always yields a better way to solve problems. He says it takes extra time to build bridges outside of the accounting and finance areas, but the relationships are worth the effort.

He thanks his wife Judith Jaspers Briggs, *South Dakota*, for her support and says they may not have met without their Deltasig connection. They attended different schools, but the two met through the Cincinnati Alumni Chapter after she accepted a chapter consultant position at the Central Office in 1994. Now, he believes one of their biggest accomplishments was raising two small children while he earned his MBA from Ohio State.

Delta Sigma Pi gave Briggs the network of supportive friends and colleagues that is necessary when taking risks. He also believes the Fraternity gave him confidence to try new things and explore his interests. Attending regional and national Fraternity conferences



*Jeff Briggs is the new controller at Xavier University in Cincinnati.* 

allowed him to test presenting and networking skills and to gain business expertise. "Success in this relatively safe arena builds confidence in your abilities," he says. As a collegiate who struggled with presentations and confidence, the community of brothers was critical to Briggs' development.



New job? Start a new business? Get promoted or recognized for an achievement? Share your news with us! Email magazine@dspnet.org.

### **Milestones**

Did you recently tie the knot? Welcome a new bundle of joy? Do you know a brother who has passed away? If so, please tell us. Email your mergers, gains or losses to magazine@dspnet.org.

### **Mergers**

**Stacy Burningham** and **Nathan Crocker**, both *Loyola-Marymount*, on July 17. They live in San Diego.

**Jacqueline Noble**, *Oklahoma State*, on October 24 to Jimmie Don Pruitt. They live in Elk City, Okla.

Kelly Grulke and Michael Hoch, both *Wisconsin-Milwaukee*, on September 25. They live in Wauwatosa, Wis.

### Gains

Vita and **John Laumeyer**, *Auburn*, on April 16 – Olivia Maria. They live in Hollywood, Fla.

**Robin**, *Binghamton*, and Neil Wilensky, on May 6. They live in Westbury, New York.

Teresa and Atlantic Coast RVP **Christopher Sweet**, *Central Florida*, on May 30 – Willow Josephine. She joins siblings Eli and Lilly. They live in Clermont, Fla.

**Jayda**, *Kennesaw State*, and **T.J. Shriver**, *Shepherd*, on July 2 – Jemma Cove. She joins sibling Jaslyn Bay. They live in Tampa.

Emilee and **Ryan Fontenot**, Louisiana Tech, on November 23 – Christopher Cline. They live in Houston.

Sara, Minnesota-Minneapolis and Chris Staloch, St. Thomas, on July 23 – Allison Elizabeth and Samantha Sally. They join brother Benjamin and all live in Victoria, Minn.

**Carol**, *Nebraska-Lincoln*, and **Sean Clark**, *Ohio State*, on August 31 – Audrey Claire. They live in New Braunfels, Texas.

**Stephanie** and **John Wolff**, both *Philadelphia*, on May 4 – Owen George. They live in Warrington, Pa.

**Amy Freitag** and **Michael Pacini**, both *San Jose State*, on May 20 –

Maya Elena. She joins sister Ariana Elena. They live in San Jose, Calif. Director of Member Services **Heather**, *Washington-St. Louis*, and Bryan Troyer on July 27 – Ethan Kenneth. He joins brother Matthew and all live in Germantown, Ohio.

### Losses

**Bowling Green State** Shawn Potter (September 5, 2009) **Case Western Reserve** Allan Markey (May 25) Denver Merlin Arbogast (July 28) Laurice Hall (June 10) Arthur Mason (July 24) John Wallace (July 14) East Texas State Kenneth Adkins (February 17) Georgetown Hugh Hendrick (April 28) LaSalle David Schenkel (June 29) George Vasiliauskas (October 19, 2009) Longwood Donna Mitchell Lowery (September 6) Nebraska-Omaha Mike Chaney (April 11) North Texas Paul M. Chitwood (April 21) Anthony R. Hereford (July 14) **Rutgers** Richard Harvey (May 25) San Francisco Eugene Muscat (August 21) South Dakota Donald Irwin (April 8, 2009) **Texas-Austin** James Estes (June 16) **Texas Christian** Smith Green (June 12) Virginia Richard Hruby (June 30)

**Lisa Murphy**, *Arizona*, is director of institutional research, planning and effectiveness at Warner University in Lake Wales, Fla.

**Kyle Cooper**, *Auburn*, is a financial advisor at Morgan Keegan. He lives in Cleveland, Tenn.

**Ryan Hanefeld**, *Bentley*, is a staff accountant with Feeley and Driscoll, P.C. He lives in Boston.

**Yiyi Xia**, *Bentley*, is a project analyst with Deloitte Consulting in Boston.

**Cody Grant**, *Binghamton*, is an associate with Ernst and Young. He lives in Levittown, N.Y.

**Jessica Noble**, *Bowling Green State*, is a service parts analyst for John Deere. She lives in Morrisville, N.C.

Lauren Whitaker, *Bowling Green State*, is purchasing coordinator for Tween Brands. She lives in New Albany, Ohio.

**Tionna Van Gundy**, *Bowling Green State*, is event operations supervisor at Marriott in Chicago.

**Mike Behr**, *Buffalo*, is senior vice president/strategist for UPBrand Collaborative, LLC. He lives in St. Louis.

**Joseph Burns**, *Buffalo*, is a technology support representative for Shenandoah. He lives in Orlando.

**Ran Cao**, *California-Irvine*, works in music marketing for Tonas Media. He lives in San Francisco.

**Brandon Lind**, *Cal State-Chico*, is a senior software engineer IV for Hewlett-Packard in Austin.

**Craig McClure**, *Cal State-Chico*, is a marketing manager for Cisco Systems. He lives in Linden, Mich.

**Sabrina Villa**, *Cal State-Chico*, is a social media intern for Opportunity Village in Las Vegas.

**Jennifer La**, *Cal State-Fullerton*, is an IT project manager for Raytheon in Dulles, Vir.

**Barry Greenburg**, *Cal State-Northridge*, is an attorney with The Consumer Bankruptcy and Tax Law Center of Los Angeles. He lives in Northridge, Calif.

**Robert Arnold**, *Cal State-Sacramento*, is a consultant for DLC LLC. He lives in Hacienda Heights, Calif.

Andrea Baumwald, *Central Florida*, is an affiliate marketing manager for Weiss Research, LLC. She lives in Juno Beach, Fla.

**Karin Grant**, *Central Florida*, is a staff registered nurse in San Diego.

Janene Winton, *Central Florida*, is a client manager for McKesson Corp. in St. Petersburg, Fla. She currently serves as South Atlantic Regional Vice President.

Aimee King, Colorado-Colorado Springs, is a human resources assistant for the U.S. Coast Guard. She lives in Alexandria, Vir.

**Thomas Samson**, *Creighton*, is CEO at Teamwork Dynamics, Inc. in Coppell, Texas.

Ashley Buehnerkemper, Eastern Illinois, is a community and brand equity manager for Heartland Dental Care in Effingham, Ill.

Jonathan Tipton, East Tennessee State, is a commercial banking relationship manager for SunTrust Bank in Johnson City, Tenn.

**Tiffany Landes**, *Evansville*, is a consultant for Mary Kay. She lives in Avon, Ind.

**Kirsten Sutter**, *Evansville*, is RFP response team manager for RR Donnelley in Downers Grove, Ill.

**Frank Licht**, *Ferris State*, is a dental hygienist and singer/songwriter. He lives in Antioch, Tenn.

**Nate Powers,** *Florida Atlantic,* is a corporate planner at Office Depot. He lives in Boca Raton, Fla.

**W.L. Pulsipher**, *Florida Atlantic*, is president of American Reverse Mortgage® in Ocala, Fla.

**Omar Franco**, *Florida State*, is president of Franco Government Relations, a fullservice federal government relations firm in Washington, D.C.

**Matthew Severns**, *George Mason*, is security specialist/AFSO for Pragmatics, Inc. in McLean, Vir.

**Sierra Blackstone**, *Georgia State*, works for the City of Morrow Police Department in Georgia.

**Jessica Jones**, *Georgia State*, is operations manager at Action Capital Corporation in Atlanta.

**Carla Tousley**, *Grand Valley State*, is a senior change manager at Bank of America in Global Commercial, Corporate and Investment Banking Technology. She earned her Six Sigma Greenbelt Certification in May. She lives in Lake Orion, Mich.

**Steven Drapalik**, *Illinois State*, is a campus missionary for the Fellowship of Catholic University Students in Normal, Ill.

**Jill Scharringhausen**, *Illinois State*, is an executive team leader for Target. She lives in Batavia, Ill.

**Barbara Hoagland**, *Indiana*, is an affiliate sales manager for HomeFinder. com. She lives in Chicago.

# McMillan Finds Time to Give Back

Bryan McMillan, Johns Hopkins, received his alma mater's "Outstanding Recent Graduate Award" in 2009 for his outstanding volunteerism, which includes two terms on the Johns Hopkins Alumni Council and an additional term as chair of the Johns Hopkins Carey Business School Dean's Alumni Advisory Board.

"The volunteer bug kicked in when I was a collegiate," says McMillan, who is now Import/Export Manager of Business Operations—International Systems for Northrop Grumman. "I firmly believe I wouldn't be where I am in my career if not for two organizations," says McMillan. One is Delta Sigma Pi and the other is Johns Hopkins. The busy brother has also served as a Leadership Foundation Trustee and Host Chair of the last two GCC's!

Outside of his career and Hopkins activities, Brother McMillan still finds time to volunteer with American Cancer Society and Lance Armstrong Foundation's annual cycling marathon to raise funds for the Live Strong Foundation, Ulman Cancer Fund for Young Adults, and Johns Hopkins Medicine. Brother McMillan, who lost his best friend to cancer last March, organized 41 riders for the 24 Hour Booty event. The team raised more than \$30,000 and received the 2010 Top Fundraising Team Award.

**Jeffrey Blanchard**, *Kennesaw State*, is database administrator for Coughlan Companies in Bloomington, Minn.

**Eryn Parker**, *Louisiana State*, is a real estate agent for Keller Williams Realty in Dallas.

**W. Rufus Estis**, *Louisiana Tech*, and wife Brenda are co-owners of the Big Mamou in Houston. The restaurant specializes in Cajun cuisine.

**Bradley Sadowski**, *Loyola-Chicago*, is senior theme development planner for WMS Gaming. He lives in Chicago.

Sarah Gustin, *Lynchburg*, is subcontracts administrator for Harris IT Services. She lives in Ashburn, Vir.

**Joshua Fontenot**, *McNeese State*, is an instrumentation engineer for Citgo. He lives in Lake Charles, La.

Megan LeBouef, *McNeese State*, is a project cost administrator for Conoco Phillips Refinery. She lives in Lake Charles, La.



Bryan McMillan, Johns Hopkins, finds time in his busy schedule to give back to the community.

"There is a sense of community and strength at 24 Hours of Booty, but most of all a celebration of life and hope. You look around at the bibs of your fellow riders and see the names of loved ones they ride for; it's humbling," says McMillan. ▲

**Taylor Malcolm**, *Mercer*, is an English language instructor for Systems Training in Bangkok, Thailand.

**Alison Furtwangler**, *Michigan State*, is IT auditor for PricewaterhouseCoopers in Seattle.

**Brenna Barrett**, *Midwestern State*, is a human resource assistant at Yosemite National Park. She lives in Coarsegold, Calif.

**Andrew Baer**, *Minnesota-Minneapolis*, is a realtor for Edina Realty in Wayzata, Minn.

**Eric Wadsten**, *Minnesota-Minneapolis*, is a consultant for Baker Tilly Virchow Krause in Minneapolis.

**Jennifer Sewell**, *Missouri-St. Louis*, is audit manager for CHAN Healthcare Auditors in St. Louis.

**Kevin Gore**, *Missouri-Kansas City*, is a help desk technician for Intechrity Solutions. He lives in Shawnee, Kan.

(Continued on page 14)

### **DELTASIGnificants**

(Continued from page 13)

**Rian Buckner**, *Missouri State*, is a property adjuster for GAB Robins NA. He lives in St. Louis.

Andrea Avery, *Nebraska-Lincoln*, is an account manager for Applied Underwriters. She lives in Lincoln.

**Crystalle Cotton,** *Nebraska-Omaha,* is an intern at Web Innovations and Technology Services. She lives in St. Louis.

Irving Albrecht, *New Orleans*, is AVP direct response, Medicare advantage marketing and new market development for Blue Cross and Blue Shield of South Carolina. He lives in Chapin, S.C.

**Norman Lee**, *New York*, is managing director of Studley, Inc., a real estate firm in Los Angeles.

**Lauren Ratchford**, *North Carolina-Greensboro*, is a professional insurance agent for Allstate Insurance Company. She lives in Charlotte.

**Sheri Taylor**, *North Carolina-Greensboro*, is associate director IT for AT&T in Morrisville, N.C.

**Kim Pattillo**, *North Texas*, works in the university recruiting and student programs department at Alcatel-Lucent. She lives in Rowlett, Texas.

**Garrett Mehlberg**, *Northern Arizona*, is a bookkeeping assistant for The Green Room in Flagstaff, Ariz.

**Scott Morey**, *Northern Arizona*, is managing director of real estate services EMEA for Alvarez and Marsal in London.

Jim Lentz, Northern Illinois, is a retired college professor from Moraine Valley Community College who has served on the Board of Directors for Big Apple Bagels since 2006. He lives in Wheaton, Ill.

**Mike Biro**, *Ohio*, is a business development leader at University Tees. He lives in Hudson, Ohio.

Ashley Hallier, *Ohio*, is a consultant/ contractor at Sogeti USA LLC. She lives in Columbus.

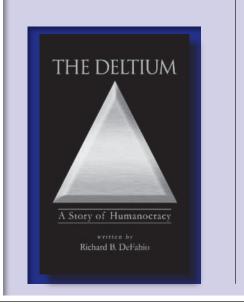
**Barbara Fox**, *Ohio State*, is CDP analyst for JP Morgan Chase and Company in Columbus.

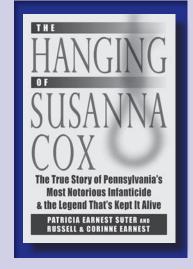
**Reginna Burns**, *Oklahoma*, is vice president of workforce strategy and talent acquisition at Lockheed Martin. She lives in Bethesda, Md.

# **Deltasig Authors**

Richard DeFabio, *Arizona*, recently published *The Deltium*, a fiction novel that introduces some very new and interesting concepts. The story details four people who must work to rebuild Humanity with the help of the Deltium, a highly advanced and clandestine group that has been working secretly to promote the next phase of Humanity. Go to <u>www.thedeltium.com</u> for reviews and to purchase the book. ▲

Patricia Earnest Suter, Maryland, wrote *The Hanging of Susanna Cox: The True Story of Pennsylvania's Most Notorious Infanticide and the Legend That's Kept it Alive.* Suter consulted with primary sources to uncover never before known details about the 1809 tragedy in which Cox gained notoriety for allegedly murdering her illegitimate infant son. For more information and to purchase a copy, go to <u>www.amazon.com</u>. ▲





**Matt Hart**, *Oklahoma*, is district manager for Vector Marketing. He lives in Ft. Worth.

**Stephen Brown**, *Oklahoma State*, is a financial advisor for Lawing Financial in Overland Park, Kan.

**Jill Hansel**, *Oklahoma State*, is a management trainee for Sears Holdings. She lives in Oklahoma City.

**Jacqueline Pruitt**, *Oklahoma State*, is accounting/finance manager at S & S Oilfield Rentals Inc. She lives in Elk City, Okla.

**Lisa Usry**, *Oklahoma State*, is an accountant at Hammer-Williams. She lives in Enid, *Okla*.

**Jennifer Balsiger**, *Penn State-Erie*, is a columnist for Frederick News Post online. She lives in Frederick, Md.

**Tiffany Flynn**, *Penn State-State College*, is in the commercial leadership program at General Electric. She lives in Erie, Penn.

**Jennifer Greene**, *Penn State-State College*, is a purchasing administrator for American Tire Distributors. She lives in Charlotte, N.C.

**Nicole Juliano**, *Pittsburgh*, is financial systems analyst at Carnegie Mellon in Pittsburgh.

**Stephen Ferber**, *Robert Morris*, is assistant vice chancellor of human resources at the University of Pittsburgh.

Katelyn Pirnie, *Rockhurst*, is product integrity coordinator at Creative Consumer Concepts. She lives in Kansas City, Mo.

**Drew Pottle**, *Roger Williams*, is staff account at Deva & Associates in Rockville, Md. He lives in Washington, D.C.

**Stacey Filbeck**, *Saginaw Valley State*, is finance and accounting specialist with Wirt Financial and Leasing Services. She lives in Croswell, Mich.

**Brian Madsen**, *St. Cloud State*, is sky harbor airport manager at Duluth Airport Authority in Minnesota.

Kristin Seifert, *St. Thomas,* is a technical buyer for Supervalu. She lives in Plymouth, Minn.

**Peter Milovich**, *San Diego State*, is a millwork specialist for The Home Depot in Sacramento.

**Alfred Tomista**, *San Francisco*, is VIP concierge for Club Trigger in San Francisco.

**Ana Moreno**, *San Francisco State*, is a Spanish teacher at Calvary Episcopal School in Richmond, Texas.

**Rick Snow**, *San Jose State*, is controller for ACM Aviation in San Jose.

**Courtney Lynch**, *Siena*, is an event marketing representative for St. Jude Children's Research Hospital in Albany, N.Y.

**Daniel Peach**, *South Carolina*, is an audit associate for Deloitte and Touche, LLP in Charlotte.

Nathan Smith, *South Carolina*, is global commercial banking analyst at Bank of America Merrill Lynch. He lives in Dallas.

**Paul Bonanno**, *Southern California*, is owner and manager of Paul J. Bonanno Enterprises, Inc. He lives in Encinitas, Calif.

**Gary Matsuda**, Southern Illinois-Edwardsville, is owner of College Nannies & Tutors in Scottsdale, Ariz.

**Alessandra Sarin**, *Southern Methodist*, is an investment analyst for Tolleson Wealth Management in Dallas.

# Ohio Accountants Honor Professor



James Cashell, Miami-Ohio, was named Outstanding Ohio Educator.

In a joint award by the Ohio Society of CPA's and the Ohio Region of the American Accounting Association, James Cashell, Miami-Ohio, was named the Outstanding Ohio Educator at their annual meeting. Brother Cashell has taught Accounting at Miami University for the past 25 years. He is the C. Rolin Niswonger Chair of Accountancy and Director of the Masters of Accountancy program. He also serves on the international communication advisory committee of the Institute of Internal Auditors. His wife, Craig, Miami-Ohio, works with events and information services at Delta Sigma Pi's Central Office.

# A Rising Star in Wealth Management

Latavius Powell, *Georgia Southern*, is CEO and founder of CSG Wealth Management in Atlanta. The mission of his company is to not only manage the client's money, but to teach them the true definition of wealth.

Currently, CSG Wealth Management is focused on leaving a social footprint through their financial literacy education program for prospective professional athlete clients. The company also offers a financial literacy day program for interested universities and colleges and a spiritual based financial literacy education to churches through a seminar called "Faith, Family and Finance."

Brother Powell first worked for investment firm Edward Jones in 2005 and landed his first one million dollar account. In 2008, he made the decision to join Merrill Lynch to further grow his base of investors and continue his passion for teaching others the power of investing. Brother Powell left Merrill Lynch because he desired the freedom of running his own practice with no pressure to always do what was most profitable.

In 2007, Powell was named one of the "Top 50 Rising Stars in Business"

**Gregory Clark**, Southern Mississippi, is owner of GLC Clark Photography in Hattiesburg, Miss.

**Timur Aydin**, *Tampa*, is a marketing communications associate for the Association to Advance College Schools of Business International in Tampa.

**Lillian Cash**, *Tampa*, is a retail account manager associate for T. Rowe Price. She lives in Tampa.

**Christina Brinker**, *Texas-Arlington*, is audit supervisor for Rylander, Clay and Opitz, LLP, in Ft. Worth.

William Fenson, *Texas-Arlington*, is a career coach, speaker and author for the business he founded, the Skills Emporium, LLC. He lives in Dallas.

**Odalys Carrion**, *Texas-El Paso*, is a marketing assistant at Tony Benitez-New York Life. He lives is El Paso.

**Joanne Mamaradlo**, *Texas-San Antonio*, is a financial analyst at Wellmed Medical Management. She lives in San Antonio. by Atlanta Business Journal Magazine and at 25 was the youngest person ever to receive that award. Powell has been recognized by the 100 Black Men of DeKalb for his community service efforts as a public speaking mentor and also received a NAACP community service award in

service award 2008. In the fall of 2009, Latavius was featured on the cover of *H-Magazine* for its "Top 5 under 40" issue. ▲

Latavius Powell, Georgia Southern, is CEO and founder of CSG Wealth Management.

Photo courtesy of Raymond Richards, Georgia Southern

Christopher Carr, Virginia Commonwealth, is a senior database engineer for the Industrial Turnaround Corp. in Chester, Vir.

**Elizabeth Howard**, *Virginia Tech*, is owner and president of The Cordial Cricket in Chester, Vir.

**Nadia Sobehard**, *Washington-St. Louis*, is an assistant language teacher for the Japan Exchange and Teaching Programme in Maruoka, Japan.

**Byron Black**, *Wayne State-Detroit*, is customer service representative at Lowes Home Improvement in Topeka, Kan.

**Christopher Larson**, *Winona State*, is managing partner of Thrivent Financial for Lutherans in Golden Valley, Minn.

**Benjamin Gerke**, *Wisconsin-La Crosse*, is a security and compliance analyst for Kaplan Professional in La Crosse.

Beth Turner, *Wisconsin-La Crosse*, is an application specialist-clinical implementation for LSS Data Systems in Minnetonka, Minn. ▲

Share your news about your alumni chapter activities! Email your news and photos to magazine@dspnet.org

### **Colorado Springs**

Members participated in our second annual rafting trip. It started with a night of games, food and fire at a local campsite, where 15 brothers and friends spent the night. Five boats full of brothers and friends took on the river the next day. Participants spent their day fighting Class 4 and 5 rapids through the Royal Gorge. The day ended with pizza and everyone tired and ready for their beds. It was a long day, but all who experienced it would not change it for the world. –*Michelle Herbst* 

### Columbia (SC)

Alumni gathered to celebrate football kick-off with South Carolina Quarterbacks Coach G.A. Mangus, who was their guest for the second year in a row. The event was open to chapter members and their guests, who enjoyed hors d'oeuvres and drinks.

### **DC Metro**

Ten brothers and guests volunteered at the Capital Area Food Bank in Washington, D.C. in May. Volunteers assisted in sorting through over 10,000 pounds of donated items and putting together more than 500 bags. The bags were sent home with students in the area so they would not go hungry over the weekend. To join the DC Metro Alumni, visit <u>www. dspdcmetro.com</u>. *–Jessica Butchko* 

### Hawaii

Hawaii Alumni successfully helped start a colony at Hawaii-Manoa. With the assistance of Educational and Leadership Consultant Brittany Bowers, an informational table was set up by Jessica Williams, *Connecticut*, and Clayton Chong, *Miami-Ohio*, at the School of Business. A follow-up visit by South Pacific RVP Matt Temple, *Cal State-Fullerton*, and support of Kimberly Fujinaka, *Loyola-Marymount*, Kekoa Keiley, *Pacific*, Hawaii Alumni President Czarina Lam, *Hawaii-Hilo*, Secretary Karli Kodama, *Santa Clara*, and Treasurer Neil Nakaza, *Hawaii-Hilo*, are helping in the effort.

In October, members held a leadership program for Hawaii-Hilo. Collegiate and alumni members also traveled to Waikoloa and Kona for a professional tour and social activities. Hawaii Alumni plans to support Hawaii-Hilo's Meet the Chapter night and do some joint fundraising activities. –*Clayton Chong* 

### Kansas City

During the 2009-2010 year, Kansas City awarded local alum, Kris McDaniel, Central Missouri, with the Anthony D. Fernandez Distinguished Alumni Service award. Brother McDaniel has been a devoted alumni brother since she graduated. She has held all the positions with the local alumni chapter at one time or another, as well as serving on the South Central Provincial Community Service Committee, and then becoming chair. During the 2009-2010 year, Brother McDaniel served as president of the alumni chapter, District Director of Iota Omicron at Central Missouri and South (Continued on page 18)

**The Inland Empire** Alumni Chapter was awarded the Professional Fraternity Association's 2010 Outstanding Community Service Award in September. Inland Empire was recognized for its support of Santa Claus, Inc. in San Bernardino, Calif. Since 2003, the chapter has organized a Make A Difference Day event that brings together collegiate and alumni chapters in southern California to make toys, sort books,

perform landscaping and facility maintenance, and many other tasks. Santa Claus, Inc. provides toys, clothing, books, and school supplies to 17,000 under-served children during the holidays. The organization has reported that a few hundred additional children annually are able to participate in the program because of the involvement of Delta Sigma Pi. In 2009, eight chapters participated, representing almost 125 brothers. ▲



Francis Irwin, PFA Awards Chair, presents Anthony Gulino, Redlands, with the community service award at its annual conference.

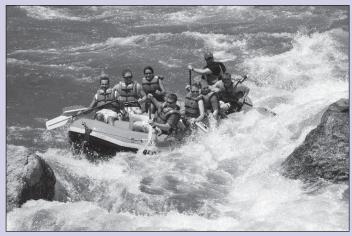
INLAND EMPIRE and local collegiate chapters gather on Make A Difference Day in 2009 to support Santa Claus, Inc.



### **Beyond Campus**



DC METRO members take a break while volunteering at the Capital Area Food Bank. Front (from left): Winston D'Souza, Western Michigan; Bryan Roettger, Winona State; and Chris Bell, Truman State. Back: Saloeun Thoey, Radford; Diana Beauge, Howard; Jessica Butchko, New Mexico State; Satina Isaac, Ferris State; and Nisha Patruni, Illinois.



COLORADO SPRINGS members enjoy a one day whitewater rafting trip down the Arkansas River. The trip is the chapter's most popular event.



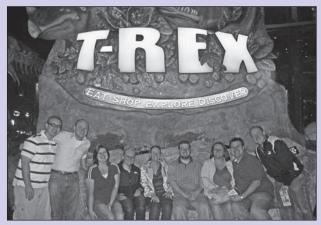
Over 45 brothers and family members attended the 5th Annual ARLINGTON AREA LONE STAR Summer Luau. Pictured are the chapter award recipients for the evening. From left, Leader of the Year Rich Jolliff, Texas-Arlington; Shining Star Recipient Barbara Brodie; Faculty Brother of the Year Dr. Gary Lacefield, Texas-Arlington; President's Award and Alumni Brother of the Year Recipient Richard Ashton, Texas-Arlington; and VPOD Paul Brodie and South Central PVP Los Ellis, who both received the Officer of the Year Award.



Each month Brothers from ORANGE COUNTY volunteer with Hemopet, a leader in pet health care and greyhound rescue services for more than 20 years. Volunteers assist with walking dogs and cleaning cages and are able to give these magnificent animals some hope for a brighter tomorrow.



LOS ANGELES participated in the Ragnar Relay, an overnight race. Each participant ran a designated part of the 200-mile course from Ventura to Dana Point, Calif.



Members of KANSAS CITY pose outside T-Rex in Kansas City after celebrating Rockhurst's 11th birthday on April 30th. Alumni members from left: Chris Jennewein, Rockhurst; Nick Johnson, Rockhurst; Jackie Shaw, Rockhurst; Katelyn Pirnie, Rockhurst; Kim Kliethermes, Rockhurst; Brad Kliethermes, Central Missouri; Kris McDaniel; Midwestern RVP Henry McDaniel and Kevin Gore, Missouri-Kansas City. Following dinner at T-Rex, members headed to Dave & Busters.

### (Continued from page 16)

Central Provincial Community Service Chair. During her presidency, she increased communication with brothers in the area, doubling the size of the alumni chapter. Brother McDaniel's hard work across the region and province can be seen all over – whether she is working on the community service projects for Ronald McDonald House, or organizing great professional and social events for the alumni chapter. During the 2010-2011 year, Brother McDaniel continues as the South Central Provincial Community Service Chair and now serves as District Director for Nu Xi at Missouri-Kansas City. *-Kris McDaniel* 

### **Orange County**

In recognition of his contributions to his alumni chapter, the surrounding collegiate chapters, and the Fraternity as a whole, Orange County awarded Matthew Apodaca, *Cal State-Fullerton*, the Anthony Z. Fernandez Distinguished Alumni Service Award in June. He has served as an officer for Orange County for the past two years, first as Director of Community Service and then as Treasurer. Matt has also been a guest speaker for the Cal Poly-Pomona, Cal State-Fullerton and California-Irvine chapters. His presentation, entitled "Financial Management for the Young Professional," centers on how college students can begin planning for their retirement now. Matt has also assisted many brothers of the Fraternity in filing their taxes, planning for their future, and whenever possible offers internships at his office to collegiate brothers that are studying finance and accounting. *-Patrick Bonfrisco* 

### **Alumni Chapter Officer Titles**

Alumni Chapter Officer Titles have changed and positions further clarified. Positions now include President, Vice President-Chapter Operations, Vice President-Collegiate Relations and Vice President-Finance. Chapters may still elect additional officers based on their own bylaws. To view duties of each office, view National Policy and Procedures Section C-Alumni Chapters under Policies at www.dspnet.org.



COLORADO SPRINGS joined with DENVER for dinner at the Wazzee Supper Club, followed by a Colorado Rockies game. Several collegiate members from COLORADO-COLORADO SPRINGS also attended. Front (from left): Tara Miller, Colorado-Colorado Springs; Natalie Lynn, Colorado-Colorado Springs; and Josh Wilder, Colorado-Colorado Springs. Back: Sam Woody, Colorado-Colorado Springs; Megan Flaherty, Colorado-Colorado Springs; and Emily Scott, Colorado-Colorado Springs.



ORANGE COUNTY Alumni Chapter's 2009-2010 President Kathy Nguyen presents Matthew Apodaca, both Cal State-Fullerton, with the Anthony Z. Fernandez Distinguished Alumni Service Award.



KANSAS CITY: Midwestern RVP Henry McDaniel and Kansas President Amelia Rickard enjoy the Kansas/ Missouri-Kansas City Alumni Appreciation event held in May at Blue Jacket Winery in Eudora, Kan. Brothers enjoyed a wine tasting, followed by games, a band and snacks provided by the collegiate chapters.

## **Brotherhood Network**

**Get Involved!** <u>Please note</u>: Contact information is listed here for cities where alumni chapters are currently franchised. There are alumni members organizing groups in other cities listed. They are noted with a city name only. For contact information on these organizing groups, or to start a group in an area not already listed, please email <u>alumni@dspnet.org</u>, call (513) 523-1907 x223, or check online at <u>www.dspnet.org</u>.

ALABAMA

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Bryan McMillan 443-691-2581 bryan.mcmillan@ngc.com

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Miranda Love 951-236-2405 miranda.love@gmail.com

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### MISSISSIPPI JACKSON

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### NEVADA LASVEGAS RENO SIERRA NEVADA Brian Bolton 914-319-6747 brian.d.bolton@gmail.com

### NEW MEXICO ALBUQUERQUE HIGH DESERT LAS CRUCES

NEW YORK ALBANY- NEW YORK <u>CAPITAL</u> NEW YORK CITY Nathaniel J. Stumpf 917-459-3140 webmaster@dspnyc.com ROCHESTER

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215-878-7020 phillydspalumni@gmail.com <u>PITTSBURGH</u> <u>STATE COLLEGE</u>

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JoAnne Hendricks 512-258-4177 deltasigtx@yahoo.com <u>CORPUS CHRISTI</u> Musanna Al-Muntasir 361-563-8853 musanna19@gmail.com <u>DALLAS AREA</u> Allan Schuster 214-298-9188 dallasareaalumni@yahoo.com <u>EL PASO</u> <u>FORT WORTH COWTOWN</u> Lindsay Egan

Lindsay Egan 817-905-4400 *ftwdeltasigs@gmail.com* HOUSTON- SPACE CITY Ravi Dubey 281-300-4930 rpdubey@loyno.edu <u>LUBBOCK</u> <u>SAN ANTONIO</u> Alexandria Echeveste 210-737-7659 *alexecheveste@gmail.com* WICHITA FALLS - NORTH

### <u>CENTRAL TEXAS</u> Robert Brotherton 940-691-3215 *rpaul30@hotmail.com*

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### WYOMING GILLETTE

WORLD GERMANY INDIA JAPAN LONDON PHILIPPINES SAUDI ARABIA TAIWAN VANCOUVER

> CHAPTERS: City and contact information listed.

ORGANIZING GROUPS: City only listed. Share news of your collegiate chapter's activities and events with brothers across the country! Email news and photos to magazine@dspnet.org

### Arizona State/Gamma Omega

Brothers toured Freeport-McMoRan's Sierrita Mine, where they were given a presentation on the site's operations and company procedures. After the tour was a question and answer session with a human resources representative, site accountant and supply chain personnel. –*Nathan Boeke* 

### Cal State-Fullerton/Lambda Sigma

Brothers hosted Dell Account Executive Joel Mjolsness, *Cal State-Fullerton*, as part of a "Modern Business Etiquette" event in July. Mjolsness shared his views on life, work and balancing the two during a question and answer session. VPCO Bradley Shammas said "his wisdom was evident through his great stories and his answers to the many questions asked by the chapter." Brothers were left with a stronger sense of business etiquette and its applications in the business world. *–Bradley Shammas* 

### **California-Davis/Nu Rho**

Brothers hosted their annual etiquette dinner to thank their sponsors and to promote Delta Sigma Pi on campus. A guest was invited to speak about the importance of business etiquette during an interview over a meal. The chapter also held a career fair before the event to learn about various internships and job offers. –*Stanley Ng* 

### Cal Poly-Pomona/Eta Chi

Brothers volunteered in July to aid Habitat for Humanity in a garage-sale type community service event. Habitat for Humanity is known globally for being a housing organization that provides simple, decent, affordable housing in partnership with people in need. The main goal of this community service event was to raise funds for the organization as well as to offer cheap and/or used household products for the local community. The event taught brothers teamwork skills and provided an opportunity to grow their sales and service experience in addition to having fun at the same time. –Patrick Bonfrisco

### **DePaul/Alpha Omega**

Recent graduate Adam Jamal spoke to brothers about his new company, Shirtopia, and shared his experiences as an entrepreneur, the business model and his future marketing plans. The company makes and designs custom screen-printed clothing. For every shirt sold, they donate a shirt to an organization for women in Africa. *–Julie Sekinger* 

### Hawaii-Hilo/Lambda Psi

The chapter had a busy schedule of events planned for this semester. They traveled to the other side of the island in October for a social event and have continued to diligently recruit new brothers. In addition, the chapter hosted business roundtables where local businessmen shared ideas and insight with the College of Business and Economics students. Brothers also look forward to assisting a new colony forming at Hawaii-Manoa as they seek to meet the requirements to become the second collegiate chapter in Hawaii.

We also welcome new Chapter Advisor Terrence Jalbert, *Hawaii-Hilo*. Dr. Jalbert brings a wealth of teaching experience as well as past service as Chapter Advisor. Many thanks to outgoing Chapter Advisor Hank Hennessey, *Nebraska-Lincoln*. Dr. Hennessey has served for several years, guiding the chapter in recruiting, ritual and numerous chapter events. *–Glen Mason* 

### North Carolina-Chapel Hill/ Alpha Lambda

In 2005, brothers at North Carolina started sponsoring young women's secondary school education in Zanzibar, Tanzania, and partnered with Students for Students International (S4Si), a UNC nonprofit organization dedicated to providing educational opportunities for students in the developing world.

In January 2010, the chapter's first scholarship recipient, Ramla, graduated from Zanzibar Commercial Secondary School, Zanzibar's top secondary school in the fields of business and commerce. Ramla aspires to be an economist and hopes to gain acceptance into a university. Without the chapter's support, she would not have been able to become part of the less than 5% of Tanzanian youth that graduate from secondary school.

This summer, a student delegation from S4Si traveled to Zanzibar to select the chapter's fifth scholarship recipient. We plan to continue funding one scholar every year by holding fundraisers such as the Annual Dollars for Scholars Golf Tournament. The scholarship provides funds for a young woman to attend four years of secondary school, which includes transportation, lunch, uniform,



CAL POLY-POMONA Brothers take part in a community service event for Habitat for Humanity. From left: Shantal Verduzco, Nelson Truong, Tina Chen, Jonathan Lee, Peter Park, Jamie Tong and Eric Ly.

books, and school fees. *–Anneliese Gegenheimer* 

### Northwestern-Evanston/Zeta

Brothers hosted a campus-wide talk on basic poker strategy and a few advanced tactics for playing the game. Professor McClendon also gave strategies for other games including Monopoly, Risk and several types of poker. –*Daniel Omondi* 

### San Diego State/Iota Pi

After hosting a professional event with Target's campus liaison about "How to Impress a Recruiter," our chapter brothers did just that. Four of the nine students selected as Target Executive Interns in San Diego County were brothers. As a result of the connections made, another brother of Iota Pi was offered a full-time executive position at Target after graduation. –*Patrick Bonfrisco* 

### Tennessee/Alpha Zeta

The chapter hosted a Battle of the Bands, featuring five local acts at the Tin Roof, an establishment near campus. The bands performed a short 25-minute set of songs and the audience was able to vote. A celebrity judge and local radio host were also present. Each vote was sold for \$1 and raffle tickets were also sold for \$1 and raffle tickets were also sold for \$1 each. Brothers raised \$285 and half of the proceeds were donated to the Ronald McDonald House and the other half will help fund chapter expenses for the semester. *–James Buck* 

### Xavier/Theta Lambda

Brothers hosted Matthew Swendiman, Chief Administrative Officer at Fifth Third Bank, in September. He shared several lessons to live by that he has discovered working for Fifth Third and several other Fortune 500 companies. His advice included the four rules for business. First, step outside your comfort zone – go somewhere you have never been because youth will be the only time you have the opportunity to do so. Second, don't be a jerk - things tend to revolve and if you are a jerk it may come back to hurt you later in your career. Next, network constantly - always network and build a network that you would like to maintain. Last, no matter what your obstacles are, you can overcome them. Over 50 guests enjoyed listening to Swendiman's advice. -Taylor Gastinger

# Check out Deltasig E-learning!

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# Delta Sigma Pi $\mathbf{E}$ -Learning $\Delta \Sigma \Pi \bullet \Delta \Sigma \Pi \bullet \Delta \Sigma \Pi \bullet \Delta \Sigma \Pi \bullet$



Collegiate and alumni brothers from NEW MEXICO STATE enjoyed a day of brotherhood at the Rio Grande Zoo in Albuquerque.

# **Academic Accolades**

Named to the dean's list? Receive a special scholarship or campus award? Let us know! Submit your academic achievements online. Visit www.dspnet.org and click on "Contact Us."

### **Chapter**

Alpha Omicron at **Ohio** was named the Outstanding CoB Student Organization 2009-2010, the highest award for student organizations in the College of Business.

### Individual

**Timur Aydin**, *Tampa*, is one of 10 students to receive the university's 2010 Spartan Award, which honors graduating seniors who have shown outstanding leadership and academic achievements.

**Tracie Davidson** and **Mijean Good Perry**, both *San Diego State*, received an award presented to exceptional college students by Deltasig partner GEICO. Davidson and Good Perry are two of 75 students honored nationally for their academic achievement and campus and community leadership.

### **Dean's List**

Erik Budlong, Bryant Taryn Roussel, Roger Williams Sardavia Williams, North Carolina-Greensboro

### Delta Sigma Pi Scholarship Key

Since 1912 the Delta Sigma Pi Scholarship Key has been awarded annually at each college or university where the International Fraternity of Delta Sigma Pi maintains an active chapter. The Key is presented to the graduating senior with the highest grade point average in the school of business or its equivalent.

One hundred twenty-two universities awarded 282 scholarship keys. Of those, 22 were presented to Deltasigs:

Charles Beauchamp, Indiana-Purdue at Indianapolis Richard Blaski, West Alabama Erin Braun. Indiana State Kevin Bryant, Texas Christian William R. Burnette, Alabama Chasity A. Freeman, Southern Mississippi Emily J. Hartley, South Carolina Gaurav Hiranandani, George Mason Ioshua R. Hollis, Rockhurst Elizabeth Krueckeberg, Indiana-Purdue at Ft. Wayne Gracie E. Lambeth, North Carolina-Greensboro Liliya Leontyeva, Southern Methodist Vladimir A. Leytus, Cincinnati Laura W. Murphy, Alabama Ulunma U. Onokala, Angelo State Graciela Renovato, Lewis Bryan R. Sakamoto, James Madison Salvatore Scavuzzo, Missouri-Kansas City Jeffrey Selby, Lewis Christopher D. Stegall, Angelo State Rachel Toffel, Arizona Kathleen M. Vogt, Dayton



CENTRAL MISSOURI recently started "Tour de Warrensburg," where they choose a different restaurant after every meeting. From left: Jimmy Gonzalez, Chapter President Nora Reiling, Jacob Winn, Christine Crites, Nick Tapp, Jacqui Kendrick and Zack Price.

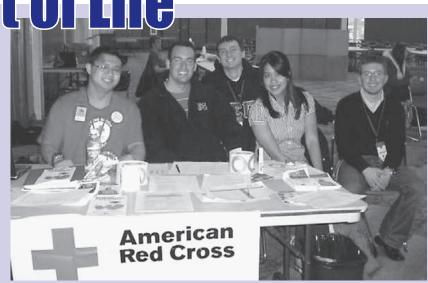
# Welcome, My Edu!

elta Sigma Pi would like to welcome MyEdu, an online academic tool that guides students through their college careers, as our newest partner. MyEdu has joined with Delta Sigma Pi and the Professional Fraternity Association (PFA) to provide qualified members with exclusive paid internships with MyEdu at various campuses nationwide. Additionally, MyEdu will reward multiple scholarships to professional fraternity and sorority members to enhance their academic career. Visit www.dspnet. org and select Corporate Partners/Discounts to learn more.



# **Give the Gift of Life**

Support Delta Sigma Pi's National Blood Drive, which runs until April 2011.



Take part by sponsoring or co-sponsoring a blood drive, donating blood or serving as a volunteer. Details can be found in the Community Service Center in the About Us section of www.dspnet.org.

It can take up to three months to schedule an event so contact your local blood bank immediately to check availability. Also, be sure to register your event with National Community Service Chair Derry Webb, derryw@earthlink.net.



February 4-6 South Central in Baton Rouge

February 11-13 North Central in Madison, WI

February 18-20 Northeastern in Cleveland

February 25-27 Western in Walnut Creek, CA

March 4-6 Southern in Myrtle Beach

Details and registration available at www.dspnet.org.



### Brothers and Friends of Delta Sigma Pi,

We are still seeing the economy remain in a fragile state. Unemployment remains high and will likely remain at this level for the next year. In fact, it is expected to climb over the next several months. It is reasonable to assume that until the unemployment rate drops we are going to continue to see uncertainty in the market. The good news for all our brothers is the unemployment rate for college graduates is less than half the overall average.

Despite the economic conditions, the Leadership Foundation remains very strong by controlling expenses

and taking a conservative approach to budgeting. Many non-profit organizations have seen a significant reduction in donations. Although we have not rebounded to the level of donations we were experiencing a few years ago, we have achieved some very positive results this year and have outperformed other organizations. We had an approximate 23% increase in total gifts this fiscal year as compared to last and our donor base was the largest yet with 1,600 donors. In addition, we saw a 10% increase in our investment funds from the previous year.

These results are a testament to the dedication of our donors – thank you. The support you give now -- and in the future -- ensures the tradition of our brotherhood will continue for countless generations. We realize this economy has been difficult on many brothers and want you to know that every donation is greatly appreciated! We also realize there are many brothers who have interest in donating their time to the Foundation and we are always excited to have new volunteers join the efforts. Please feel free to contact any of the Trustees to learn more about volunteer opportunities.

We are very excited about the future of the Foundation and the introduction of some new programs. A few were introduced at the fall LEAD schools, while others will be introduced in preparation of Grand Chapter Congress in August. We are also working with the Fraternity's national leadership team to increase our members' knowledge and understanding of the Leadership Foundation. I recently came across a quote that resonated with me as I considered our approach to fundraising: "It is well to give when asked, but it is better to give unasked, through understanding." Therefore, the Trustees will attend national events to provide information to all Deltasigs about the purpose and mission of the Leadership Foundation. I encourage each of you to proactively expand your understanding of the Leadership Foundation so we may work toward supporting our brotherhood.

Additionally, one of our key means for supporting our fellow brothers is our scholarship program. I would like to take this opportunity to congratulate all of our 2009-10 scholarship recipients. These students have demonstrated scholastic ability, leadership and dedication to the Fraternity. We see a significant number of worthy applicants each year and are striving to be in a financial situation to award each applicant a scholarship. In order to accomplish this goal, we will need your support in raising funds for existing scholarships as well as endowing new scholarship funds. This currently is one of the key areas of focus for the Leadership Foundation.

I have enjoyed serving as a Trustee for the last 6 years and I am looking forward to serving my second year as your Chairman and President. I am passionate about the work of the Leadership Foundation and continue to look for ways to improve our efforts to support all of our brothers. I look forward to seeing everyone during the next year.

Fraternally

Greg J. Koch Chairman and President



# Cumulative Lifetime Giving (As of 6/30/10) \*Denotes Deceased

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\$100,000-\$249,999 Deltasig House Corporation, Northwestern-Chicago Clyde Kitchens/Thoben Elrod Foundation, Kappa Chapter Lodge Mr.\* and Mrs. Sidney A. Sparks, Texas-Austin Charles I."Buzz"\* and Ruth S."Stonie"\* Sutton, Arizona State (both) Victor A. Tabor\*, Louisiana Tech Melvin E. Wolfe\*, Northwestern-Evanston

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Number in parenthesis after the name indicates consecutive years of giving \$100 or more, based on the Foundation's fiscal year of July 1 to June 30.

### OLD GOLD SOCIETY

\$10,000-\$24,999 in contributions during 2009-2010 Jeffrey D. and T. Joelle Berlat (15), Houston (both) J. Barrett and Kimberly W. Carter (13), Georgia State/ Clemson

Philip H. Turnquist (16), Indiana State

### TRUSTEE SOCIETY

\$5,000-\$9,999 in contributions during 2009-2010 Randy L. Hultz (21), Truman State Gregory J. and Katie I. Koch (13), Missouri State/ Eastern Illinois Vince and Sandra L. Shoemaker (9), Northern Colorado/ Missouri State

### **CROWN & DELTA SOCIETY**

\$2,500-\$4,999 in contributions during 2009-2010 Jennifer R. Aichele (5), Cal State-Sacramento Mark A. and Michelle Chiacchiari (14), Pennsylvania/ Boston Alumni Denver Alumni Chapter (2) Mitchell A. Epstein (3), Florida Norman Kromberg (19), Nebraska-Lincoln Brian P. and Amelia B. Krippner (21), Truman State (both) Joseph M. Mayne (13), St. Cloud State Tracey Florio Moss (5), Houston North Central Province (6) James F. Pendergrass (24), Southern Mississippi Eddie E. Stephens III (15), Miami-Florida Target Stores Brandon D. and Mollie M. Trease (13), Wayne State-Nebraska (both) Joseph T. and Kimberly A. Ward (12), Lewis (both) James A. "Duckie" and Derry R. Webb (14), Houston (both)

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(continued on page 26)



Chairman and President Greg Koch (right), presents Vice Chairman Brandon Trease with the Cornerstone award for cumulative lifetime giving between \$5,000 and \$9,999. Donors are recognized throughout the year for achieving a number of cumulative giving levels.

### THE MISSION OF THE DELTA SIGMA PI LEADERSHIP FOUNDATION:

The Delta Sigma Pi Leadership Foundation exists to generate and provide financial support for Delta Sigma Pi Fraternity's educational and charitable programs, which assist members to achieve individual and professional excellence within the business community.

Delta Sigma Pi Leadership Foundation

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### **10K Club Members** As of 6/11/10

The Leadership Foundation Board of Trustees developed the 10K Club to better secure the next 100 years of Delta Sigma Pi. Individuals giving at least \$10,000 in unrestricted gifts to the Leadership Foundation between July 1, 2003 and June 30, 2012 will earn membership. All gifts that counted toward the 2007 Centennial Society also count toward becoming a member of the 10K Club. Those who joined at or before the 2007 Centennial Grand Chapter Congress are known as 10K Club Centennial Founders (noted with ©) and received special benefits. Those joining now are known as 10K Club Members. Each member will receive a 10K pin, special recognition at National Events, a certificate and their name engraved on a plaque to be displayed at the Central Office.

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Grand President Mark Chiacchiari presents Golden Council Member Adrian Avalos with the Cornerstone award for cumulative lifetime giving between \$5,000 and \$9,999. Jeffrey C. and Judith Jaspers Briggs, Miami-Ohio/ South Dakota Maitee Brizuela, Miami-Florida Paul G. Brodie, Texas-Arlington Joseph Brooks (2), Saginaw Valley State Donald I. Brown, Ohio Alan M. Brunton, Akron William G. Buck (6), Florida Southern Katherine N. Buck (2), Baylor Jeanette L. Buie, Central Missouri Robert B. Bulla (13), Arizona State Hillary J. Burkett, Indiana-Purdue at Indianapolis Carrie Sagel Burns (6), Mercer Frank M. Busch, Jr. (2), Sam Houston State Jessica G. Butchko, New Mexico State Michelle J. Cain (5), Troy Jason P. Campagna, Our Lady of Holy Cross Jason D. and Melissa K. Campbell (6), Penn State-Erie/St. Thomas Allan B. Cantos, Houston Paul Carpinella (5), Bentley Charles T. Carter, Jr. (3), Johns Hopkins D. Craig Cashell (3), Miami-Ohio Joseph P. Caskey, Mississippi State Carol Casper, Nebraska-Omaha Peter Chamberlain (3), Oklahoma Lambda Chapter (3), Pittsburgh George W. Charlson (5), Oklahoma State Felicia Chen, California-Los Angeles Thomas J. Clark, Akron Richard M. Clark, Western Kentucky Anna M. Clark, New Mexico Thomas J. Clayton, Duquesne Jack R. Clifford (12), Nevada-Reno Marc H. and Anne P. Cohen, Philadelphia/ Georgia College and State Andrew Conachey, Houston John H. and June V. Cookson (15), Detroit/ Virginia Commonwealth Jeffrey J. Cordes (6), Minnesota-Minneapolis Jack L. Cornelius, Jr., Cal State-Sacramento Jeffrey J. and Amy K. Corrigan, Georgia State/ Eastern Illinois Mary Moon Cox, North Florida J. Dean Craig, Texas-Arlington Justin M. Cranmer (6), Arizona Alan B. Crouse (11), Redlands David R. Cruz, West Florida Charles B. Daly, North Carolina-Chapel Hill

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(continued on page 28)

## LEADERSHIP FOUNDATION TRUSTEES met for their annual meeting in Kansas City, August 21-22 with the following outcomes:

- Eddie Stephens retired from the Board of Trustees having fulfilled three two-year terms. He was elected as a Trustee Emeritus.
- Brian Krippner, Truman State, was elected to the Board of Trustees for the 2010-12 term.
- Pete Bjelan, Lisa Schram, Greg Koch, Brandon Trease, and Rich Garber re-elected as Trustees for 2010-12 term.
- Greg Koch elected Chairman and President, Brandon Trease elected Vice Chairman, Shanda Gray elected Executive Vice President, Secretary and Treasurer.
- Grand President's Circle program changes to occur July 2011 -- including increase to join to be a minimum of \$20 and then \$20 per year while in college; once graduated, the annual commitment is \$120 per year which can be set-up via automatic payments once, twice or four times annually; the GPC pin will be given to all new members upon joining.
- Trustee Gift-in-Kind Policy Adopted
- Holiday Keepsake Ornament campaign to launch in Fall 2010.
- Scholarship deadline date changed to June 15 (effective 2011).

# Leadership Foundation Board of Trustees

For contact information, visit <u>www.dspnet.org</u>.

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Shanda Gray, Missouri State Trustee/Executive Vice President, Secretary and Treasurer of the Leadership Foundation

**Bill Schilling**, *Nebraska-Lincoln* Trustee/Executive Director, Delta Sigma Pi Fraternity

### (Foundation Society continued from page 27)

Drake

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Samuel R. Flowers (3), Alabama Amesha T. Forward, McNeese State Jeffrey Franson (2), Deltasig Friend Connie Fredrickson-Bray (5), Iowa Michael L. Freiman, Temple Paul J. Frey (15), Buffalo Michael T. Frey (3), Miami-Ohio Courtney L. Fujara, San Diego Karl Gabriel, Jr., Rutgers Daniel M. Gaines (2), Kennesaw State Christian W. Galoci (14), Longwood Jeffrey W. and Amy L. Gallentine (10), Missouri-Kansas City (both) Gamma Lambda Chapter, Florida State Michael J. Gans, Nebraska-Lincoln John A. Garstka (5), Loyola Marymount Steven R. Germaine (4), Connecticut Bernard R. Gervais, Oklahoma State Joda L. Gibson (17), Illinois Arthur J. Giomi (2), Cal State-Chico David L. Glanzrock, Arizona State Gabriel Gonzales, Texas A&M-Kingsville Timothy D. Gover (2), Southern Methodist Karin A. Grant, Central Florida Claude H. Grizzard (22), Florida State Connie J. Groer (3), Frostburg State Aaron P. Gross, Pittsburgh David M. Grubb (14), Akron James E. Haas (21), Detroit George A. Haberstroh, Loyola Marymount Meagan L. Hagerty (3), Wisconsin-La Crosse Calvin R. Hagins (3), South Florida-Tampa Ronald J. Hankamer, Jr. (19), Texas Christian E. Robert Hautzenroeder (2), Colorado-Boulder Rene' E. Hays (7), Western State Charles A. Hazday (2), Miami-Florida Charles F. Heard, Jr. (3), New York Angela M. Hedberg, Cal Poly-San Luis Obispo Jeffrey S. Held, Deltasig Friend Ben H. and Michele Martin Henke, Missouri State/ Truman State David A. Hennel, Bentley Harry C. Hequembourg, Florida Kurt H. Heyn, Texas A&M-College Station Howard E. Hight (21), DePaul Joseph M. Hill (23), Texas Tech Rosina Hirsh, Binghamton Frank P. Hodas (3), George Washington David S. Holscher, Indiana State Robert L. Howe (2), Cal State-Sacramento Mar Hoyos and Leah DeGuzman (3), Pacific (both) Matthew M. Hudson (4), Saint Louis Stacy L. Hughes (13), Wayne State-Nebraska John D. Hughes (10), Rutgers Onuka Ibe (7), Truman State Inland Empire Alumni Chapter Iota Omicron Chapter, Central Missouri Iota Phi Chapter, Cal State-Fresno Iota Pi Chapter, San Diego State Gina M. Irvin (6), Georgia State Thomas J. Jackson, Georgia State Henry Lee James (5), West Alabama Jessica Johns, Northern Illinois Eric J. Johnson (2), Cal State-Chico John R. Johnson, Kentucky Joseph J. Johnson, St. Thomas Nicholas M. Johnson (3), Rockhurst Crystal A. Justice (2), Pacific Mitchell G. Kahn, Albany Haili A. Kamahele, Cal State-Sacramento Terri L. Kane (8), Buffalo Grace A Kangdani, Cal State-Fullerton

## Where Do Your Annual Fund Donations Go?

Donating to the Delta Sigma Pi Leadership Foundation Annual Fund - the cornerstone of giving to the Foundation – is a great way to support the many educational and leadership programs provided for undergraduate and alumni members. The Board of Trustees approves educational programming grants every year to further expand and support vital programs like LEAD, LeaderShape®, Collegian of the Year (COY), Grand Chapter Congress, Educational and Leadership Consultant program, chapter scholarship keys and more.

Each year the Fraternity must submit a written grant request for educational programming to be considered and approved by the Leadership Foundation Board of Trustees. These much needed funds help ensure that quality educational opportunities for our undergraduate and alumni members will continue to be provided at a lower cost to them. Annual Fund contributions are instrumental for the Leadership Foundation to provide this annual support to the Fraternity, and directly support the Leadership Foundation's mission statement.

Here is a breakdown of educational programming grants paid during the 2009-10 fiscal year:



The Leadership Foundation also directly awards regional, provincial and national COY scholarships to recipients; and directly supported an additional grant for 2009 GCC with a gift of \$26,000 to the Smithsonian Air and Space Museum.

### WHERE DID THE MONEY COME FROM?

- 43%
- Gifts Given at Events.....\$ 108,073 34% Investments/Management Fees......\$ 35,844
- 11%
- Major Gifts/Wills ......\$ 27,193 9% Corporate/Matching Gifts......\$ 10,088 3%
  - Total Revenues......\$ 315,263

### WHERE DID THE **MONEY GO?**



| 44% | Scholarship and Educational Support\$ 158,810             |  |
|-----|---|--|
|     | \$ 73,169 — Educational Support (LEAD, GCC, LeaderShape®) |  |
|     | \$ 59,641 — Scholarships/Grants for Individuals/Chapters  |  |
|     | \$ 26,000 — Smithsonian Museum GCC Grant                  |  |
| 30% | Management/Professional Fees\$ 106,935                    |  |
| 26% | Fundraising\$ 93,176                                      |  |
|     | Total Expenses \$ 358,921                                 |  |

Kappa Mu Chapter, Cal Poly-San Luis Obispo Kappa Psi Chapter, Bellarmine David G. Kattengell (2), New Orleans Darin D. Katzberg (8), Nebraska-Lincoln Keith J. Kay (2), Connecticut Elizabeth M. Keith (22), Bowling Green State Millard B. Kelley (2), Kent State Thomas E. Kerwin (2), South Carolina Zaeem A. Khan (7), Florida Atlantic Taleen A. Khatchadourian, Southern California Aimee S. King, Colorado-Colorado Springs Dawn Klinger (2), Central Missouri William M Kloss II, Southern Mississippi Joy M. Kolb, Louisiana-Lafayette Patricia A. Kowalczewski, Truman State Jason C. Kraus, Cincinnati Eric Kroll, Eastern Illinois Kim A. Kromberg, Nebraska-Lincoln Loraine E. Kukasch (6), Clemson Kathryn M. Kurth (8), Illinois State Allen I. Kutchins (4), Loyola-Chicago Lambda Pi Chapter, San Diego Lambda Sigma Chapter (2), Cal State-Fullerton Rickey J. Landry, Jr., Our Lady of Holy Cross Thomas P. Langdon, Roger Williams Paul Lapkass, Deltasig Friend William R Laurents, Louisiana Tech Linda Lawson, Redlands Erin R. Lee, Western Kentucky Jennifer P. Lee, Cal State-Fullerton Samuel G. Leftwich, Jr., Nebraska-Omaha

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Kimberly, Clemson, and Trustee J. Barrett Carter, Georgia State, funded a new donor recognition display for the newly renovated Central Office.

# Living Legacy Society (as of 8/25/10)

The Living Legacy Society is a planned giving program recognizing those investing in Deltasig's future in a special way. Through their planned gifts, these individuals help ensure a Delta Sigma Pi legacy of future generations of business leaders. You can join the Living Legacy Society by making a provision in your will or trust, or by naming the Leadership Foundation as a life insurance beneficiary. The Leadership Foundation salutes the following who have made a special investment in the future by joining the Living Legacy Society. In the case of those brothers marked as deceased, the Foundation already has received a bequest.

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\*Denotes Deceased



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# Memorial and Honorary

Gifts (as of 6/30/2010)

Gifts may be made in memory or honor of brothers or friends of Delta Sigma Pi. A letter acknowledging the gift is sent to the honoree, or in the case of a memoriam, it is sent to the family.

# In memory of...

J. Alfred Moroni Greg Nehf Elbert Henry Petrick Buzz & Stonie Sutton

# In honor of...

Jennifer L. Amalfitano Atlanta Alumni Chapter Emily R. Boaz Robert Boyd Charles "Chuck" Brown Erik P. Budlong Robert G. Busse Bryce Carr J. Barrett Carter Andrew Conachey Christopher R. Devine Gregory M. Dillon Eta Rho Chapter Tracy Ellen Feldesman Rori Z. Fiebert Kevin Grimes Caitlin L. Hanley Jeremy A. Heimerl Matthew A. Held Amy Intili Erika Lee Jossart William King Heather Korbe Carol C. Lee Jamie Lewin Kelsey Lueck Andrew May Kevin M. McCormack Stacey A. Mergens Osman S. Mohammed Madeline Moran

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(Foundation Society continued from page 29)

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Robert M. McGahen, Penn State-Erie

Jennifer Kimpflein McGill, Bellarmine Kenneth P. McGregor (7), South Dakota

Wayne O. McHargue, Indiana State

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(continued on page 33)

# **2010 Scholarship Recipients**

Each year the Leadership Foundation awards over 40 academic scholarships and fellowships, in addition to scholarships awarded to the National, Provincial and Regional Collegians of the Year. Most of these financial awards are made possible through endowed funds. Award amounts this year range from approximately \$250 to upwards of \$3000 per scholarship. Listed below are the scholarship/fellowship recipients for 2010.

Howard B. Johnson, Thomas M. Mocella, Lester H. White. Ben H. Wolfenberger Graduate **Fellowships** Joy Cable, Loyola-Marymount Noel Niles, Albion Brandi Taylor, Texas-Austin Amanda Wood, North Texas Founders' Memorial Undergraduate Ian Braverman, Illinois Taniel Chan, Binghamton Zachary Gietl, Washington-St. Louis Kelsey Gore, Denver Dana Losch. Nebraska-Lincoln James Roper, South Carolina Amanda Schell, Angelo State Cody Silva, Loyola-Marymount Melvin Wolfe Undergraduate Taylor "Cody" Candee, Wisconsin-Madison Bryan Clark, Rockhurst Alpha Theta Chapter Eric Masters, Cincinnati Lauren Schneir, Cincinnati Beta Chapter National Scholarship

Amber Bissonette, Minnesota State-Mankato Beta Chapter-Robert A. Mocella Reed Michael Allen, Drake Beta Chapter-James D. Thomson Sandra Vinelli, Siena **Beta Chapter-Robert O. Lewis** Holly Willis, Alabama **Beta Gamma Chapter** Gabe Cossio, South Carolina Brother Alfred Moroni/Epsilon Psi Abraham Villarreal, Christian Brothers **Bob and Dorothy Busse** Christine Harding, South Carolina Chicago Alumni Chapter/Thomas M. Mocella Shannon Mellgren, Valparaiso Daniel Edwin Plaster/Kappa Chapter Nykole Smith, Georgia State **Iota Nu Chapter** Elizabeth Schrum, Truman State Lincoln/Greater Nebraska Alumni **Alpha Delta Chapter** Shannon McCoy, Nebraska-Lincoln Skip and Lois Loomis Western Province Cody Silva, Loyola-Marymount



From left: Trustees Brandon Trease, Wayne State-Nebraska, and Jeff Berlat, Houston, volunteer at the Foundation table at a LEAD event to help collegians learn more about GPC and other programs.

John D. Richardson/Gamma Omega Chapter Christopher Yee, Arizona State South Pacific Region Louise Santos, Loyola-Marymount Space City Houston Alumni Anjali Shahani, Texas-Austin St. Louis Alumni /Stephanie DeGuire Memorial Zachary Gietl, Washington-St. Louis Francis and Margaret Steinkrauss Victoria Tran, Bentley Victor A. Tabor Victor A. Tabor Scholarship - Julie Chong, Texas-Austin Jeffrey L. Philippi Scholarship - Briana Yoder, Ball State Frank M. Busch Scholarship - Jerilyn Martinez, Our Lady of Holy Cross Thomas W. Tanner Scholarship – Theresa York, Houston Beta Psi-R. Alan Ferrington – Dashondra Mashia, Louisiana Tech Dr. Philip H. Turnquist Southern Province Summer Sagram, Florida State Beta Psi Chapter-Joey Robinson and **David Gloer Scholarship** Dashondra Mashia, Louisiana Tech

The Delta Sigma Pi Leadership Foundation Trustees thank the following committee members who devoted many hours reviewing and selecting the scholarship/fellowship recipients: John D. Richardson, Arizona State, who served as chair; Frank Busch, Sam Houston State; Heather Ferguson, Tampa; Kyle Junk, Penn State-Erie; Katie Koch, Eastern Illinois; Kathy Lazo-Thompson, New York; Scott Morgan, Arizona State; Corey Polton, Cal State-Fullerton; Nick Steinkrauss, Suffolk; Eddie Stephens, Miami-Florida; Derry Webb, Houston. Thank you to James "Duckie" Webb, Houston, for his online development and ongoing support. Visit www.dspnet. org next year to apply for 2011 scholarship opportunities.

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# Endowed/Named Funds for Educational Scholarships and Grants (As of July 2010)

A gift to establish a named/endowment fund demonstrates your farsighted commitment to the development of future business leaders. An endowment fund is maintained in perpetuity, with a portion of the annual investment return to be used for the charitable purposes you specify. Such an endowment, which typically bears the name of the donor or donors, reflects your interests and serves as an enduring testament to your generosity. A minimum initial gift of \$2,000 has been contributed within six

A minimum initial gift of \$2,000 is required to start a fund. The fund is permanently endowed when at least \$20,000 has been contributed within six years.\* The fund then begins to generate annual scholarships and/or grants.

A fund may be designated to provide scholarships for members from a particular chapter or group of chapters or based on other criteria. Similarly, a fund may be designated to generate grants for an educational program that has special meaning to the donor.

A Gift Agreement between the donor and the Leadership Foundation sets forth the purpose of the fund and how scholarships or grants will be distributed.

For more details, or to start a named/endowed fund, contact the Leadership Foundation at foundation@dspnet.org or 513-523-1907 x237.

### **Currently Endowed Funds**

- Alfred Moroni/Epsilon Psi Scholarship Alpha Delta Chapter/Lincoln-Greater Nebraska Scholarship
- Alpha Theta Chapter Scholarship
- Beta Chapter Scholarship
- Beta Chapter-Robert O. Lewis Scholarship
- Beta Chapter-Robert A. Mocella Scholarship
- Beta Chapter-Robert A. Mocella Scholarship
- Beta Chapter-James D. Thomson Scholarship Beta Gamma Chapter Scholarship
- Beta Psi Chapter-Joey Robinson and David Gloer
- Scholarship Bob and Dorothy Busse Scholarship
- Chicago Alumni Chapter/Thomas M. Mocella Scholarship
- Chicago Alumni Chapter/H.G. "Gig" Wright Graduate Fellowship
- Denver Alumni Chapter Scholarship
- Dr. Phillip H. Turnquist Southern Province Scholarship
- Randy L. Hultz Leadership Fund (provides educational grants to the Fraternity)
- Iota Nu Chapter Scholarship
- Kathy Jahnke Volunteer Leadership Educational Fund (provides volunteer leadership grants to the Fraternity)

- Kappa Upsilon Chapter–Ann Marie Janes Memorial Scholarship
- Clyde Kitchens/Thoben Elrod Scholarship (provides funding for Collegian of the Year program only)
- Clyde Kitchens/Thoben Elrod Leadership Fund (provides educational grants to Atlanta Alumni and Kappa chapters)
- Norman Kromberg Leadership Fund (provides educational grants to the Fraternity only)
- North Central Province Scholarship
- Mu Tau–Brian Bell Scholarship
- Nu Sigma Scholarship
- Daniel Edwin Plaster/Kappa Chapter Scholarship
- John D. Richardson/Gamma Omega Scholarship
- Skip and Lois Loomis Western Province
- Scholarship
- South Pacific Region Scholarship
- Space City Houston Alumni Scholarship
- Mr. and Mrs. Sidney Sparks Collegian of the Year Fund
- Francis and Margaret Steinkrauss Scholarship
- St. Louis Alumni Chapter/Stephanie DeGuire Memorial Scholarship
- Victor A. Tabor Scholarship Fund

- Tampa Bay Alumni Scholarship
- H. Nicholas Windeshausen/Epsilon Phi Scholarship
- Melvin Wolfe Fund (provides scholarships to individuals and educational grants to the Fraternity)

### **Funds Building Toward Endowment:**

- Charles L. Farrar Scholarship Fund Kappa Lambda Chapter Leadership Fund Pi Chapter Scholarship South Florida Educational Travel Endowment Fund Mitchell B. Simmons Leadership Fund
- Xi Phi Chapter Scholarship

To make a gift toward any of these named/ endowment funds, you may give online at www. dspnet.org-just note to which fund you wish to contribute, or call the Leadership Foundation at 513-523-1907 for assistance. Note that gifts restricted to a named/endowment fund must be a minimum of \$100 and do not count toward 10K Club membership.

\*Endowment programs terms as of August 2008. Subject to change.

# **Grand President's Circle**

The Grand President's Circle is open to collegiate members attending a provincial or national event who donate at least \$10 to the Leadership Foundation and commit to serve the Fraternity after graduation. Members also pledge to contribute at least \$10 per year to the Leadership Foundation during their remaining undergraduate years and at least \$50 per year thereafter. During the past year, more than 450 brothers joined the Grand President's Circle, bringing the total membership to more than 5,700 brothers! To review a complete list of all Grand President's Circle members, visit www.dspnet.org, click on Leadership Foundation, Giving Programs and then Grand President's Circle. You can also visit this site for more information about this program and all programs offered by the Delta Sigma Pi Leadership Foundation.



All collegians are encouraged to join the Grand President's Circle at the next LEAD event.

### (Foundation Society continued from page 30)

Carla May Tousley (17), Grand Valley State Jay T. Tracy, Roger Williams Jessica Rachel Trice, Texas A&M-Kingsville Heather A. Troyer (4), Washington-St. Louis Gary N. Turner, Deltasig Friend Howard J. Udell (2), Penn State-State College Jennifer L. VanDyke (7), Grand Valley State Leala Rininger Vazquez, Central Florida Peter D. Vicario, Syracuse Michael A. Vitale, Rider Mark A. Voyda (2), DePaul Felicia A. Waage, Christian Brothers Kevin B. Ward (6), Louisiana-Lafayette John A. Watton (5), Florida Atlantic Amy McKaskle Watts, Louisiana Tech Paul E. Way, Minnesota Stephanie L. Webb (3), Mercer Kenneth E. Wertz (2), Kent State Edward F. Will, Duquesne Darrick L. Williams (2), South Carolina James A. Willis (4), Missouri-Columbia Laura L. Wills, San Francisco State Robert J. Wilson (7), Louisiana State Darryl S. Wilson, Washington-St. Louis Trevor J. Wilson (3), Cal State-Chico Lowell G. Winkler, Southern Methodist Janene A. Winton, Central Florida James A. Woerdeman (10), Iowa State Steven B.W. Wolitzer (13), New York Amanda G. Wood (2), North Texas Frank E. Wrenick (8), Northwestern-Evanston Barry J. Wynne, Louisiana State Xi Pi Chapter (5), Redlands Alan H. Yamamoto (2), California-Berkeley David A. Young, Kent State Kevin L.and Donna S. Zachman, Grand Valley State/ North Florida Zeta Eta Chapter, St. Peter's Cheryl M. Zink (3), Truman State Jan P. Zonnenberg (2), Georgia Rodney G. Zwygart (3), Nebraska-Lincoln



A new display in the Central Office library recognizes members of the 2007 Centennial Society. Membership in the Society is limited to those individuals providing \$2,007 in unrestricted gifts between July 1, 2003 and June 30, 2008.

# **Chris Sweet Participates in VoluntEARS**

Atlantic Coast RVP Chris Sweet, Central Florida, received a \$1,000 grant from Disney's VoluntEARS Program, which he donated to the Leadership Foundation. The Walt Disney Company established the Disney's VoluntEARS Program to provide opportunities for Cast Members and Imagineers to volunteer their personal time to the community.

Employees may apply for an "Ears to You Grant" of up to \$1,000 toward an eligible non-profit of their choice. The grant is based on the number of volunteer service hours performed by an individual during the given calendar year. During 2009, Sweet logged over 100 hours of service through VoluntEARS. The majority of his hours were performed through



service as the Atlantic Coast RVP and as a volunteer leader for his son's Cub Scout Pack. We thank him for his generous donation and support of the Fraternity and Leadership Foundation.  $\triangle$ 

# 33

## **Double Your \$!**

Over 9,000 corporations and businesses in the United States recognize the need and provide support for scholarship and education through individual matching gift programs. Gifts are often matched at a dollar-fordollar rate; however, some companies offer programs which double, triple and in some cases quadruple gifts. Check with your company's human resources department for more information and contact the Delta Sigma Pi Leadership Foundation to get your matching gifts underway.

Will your company match your gift to the Delta Sigma Pi Leadership Foundation? These companies did in 2009-2010...

| Altria                  | Monsanto            |
|-------------------------|---------------------|
| American Express        | Nestle Foundation   |
| Amsted Industries, Inc. | Progressive Insurar |
| Chevron                 | Symetra Financial   |
| DELL                    | T. Rowe Price       |
| GE Foundation           | Tyco Electronics    |
| Live Ops                | Verizon Wireless    |
| McKesson Foundation     | VML Foundation      |
|                         | Wellpoint           |

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## 2009-2010 FRATERNITY ANNUAL REPORT





Make A Difference Day events

14,264 – Fans on the Delta Sigma Pi Facebook page, www.facebook.com/ deltasigmapi (as of September 7)

16,272 – Deltasigs living in Texas (our largest concentration!)

231,514 – Total recorded membership of Delta Sigma Pi initiates worldwide



### Where Does the Money Come From?

| Leadership Foundation Grants          | <u>\$</u>   | 64,000<br><b>.314.322</b>  |
|---------------------------------------|---|--|
|                                       |   |  |
| Leadership Foundation Management Fees | \$  | 107,000  |
| Royalties/Investments                 | \$  | 123,946  |
| Insurance, Regalia and Other          | \$  | 158,706  |
| Grand Chapter Congress                | \$  | 243,947  |
| LEAD Events                           | \$  | 261,646  |
| Jewelry and Merchandise Sales         | \$  | 286,897  |
| Initiation Fees                       | \$  | 365,665  |
| Dues and Alumni Franchise Fees        | \$  | 702,515  |
|                                       | Initiation Fees<br>Jewelry and Merchandise Sales<br>LEAD Events<br>Grand Chapter Congress | Initiation Fees     \$       Jewelry and Merchandise Sales     \$       LEAD Events     \$       Grand Chapter Congress     \$ |



2009-2010

### Where Does the Money Go?

| Total |                                     | \$<br>2,093,439 |
|-------|-------------------------------------|-----------------|
| - 4%  | The DELTASIG                        | \$<br>90,179    |
| - 7%  | Grand Chapter Congress              | \$<br>155,993   |
| - 8%  | Leadership Foundation               | \$<br>167,056   |
| -10%  | LEAD Events/LeaderShape $^{ m I}$   | \$<br>195,921   |
| -16%  | Headquarters Management/Maintenance | \$<br>329,457   |
| - 55% | Chapter Services                    | \$<br>1,154,833 |
|       |                                     |                 |



| Total Annual Initiates |
|------------------------|
| 5-Year Comparison      |

| 2009-2010 | 5,163 |
|-----------|-------|
| 2008-2009 | 5,075 |
| 2007-2008 | 4,824 |
| 2006-2007 | 4,697 |
| 2005-2006 | 4,356 |
|           |       |

### Chapters with the Highest Number of New Initiates

| Missouri -Columbia               | 86 |
|----------------------------------|----|
| Roger Williams                   | 66 |
| Georgia                          | 63 |
| Florida                          | 61 |
| Texas Tech                       | 61 |
| Washington-St. Louis             | 59 |
| Wisconsin-Madison (reactivation) | 58 |
| Clemson                          | 53 |
| North Carolina-Chapel Hill       | 51 |
| Central Florida                  | 51 |
| Pace-Westchester (installation)  | 50 |

### Chapters with the Highest Number of Initiates Since Their Founding

| Missouri-Columbia | 3,636 |
|-------------------|-------|
| Colorado-Boulder  | 3,005 |
| Texas-Austin      | 2,945 |
| Indiana           | 2,748 |
| lowa              | 2,701 |
| Miami-Ohio        | 2,693 |
| Georgia           | 2,551 |
| Auburn            | 2,489 |
| Florida           | 2,476 |
| Oklahoma          | 2,312 |





# Water Cooler

# Fraternity Board "Minutes in Seconds" from August 5-6 meeting:

- ▲ Will send a bylaw proposal to GCC allowing RVPs to live up to 50 miles outside a region.
- ▲ Nominations forms for elected office will be required electronically.
- ▲ Added to duties of the VPOD:"In concert with the Grand President, manage actions of National Committee and Task Force Chairs and their respective National Committees."
- ▲ Updated the Biennium Initiatives plan.
- ▲ Approved purchase of additional furniture and equipment in the 10-11 fiscal year (some desks, chairs, bookcases, phone system, etc.).
- Changed titles of alumni chapter officers for better understanding of duties and interaction with collegians.

# MARK YOUR CALENDAR

**January 10** 

Deadline for news to include in March DELTASIG

January 21-23 Board of Directors Meeting-Oxford, Ohio

February 4-6 South Central LEAD Provincial Conference-Baton Rouge, La.

February 11-13 North Central LEAD Provincial Conference-Madison, Wis.

February 18-20 Northeastern LEAD Provincial Conference-Cleveland

February 25-27 Western LEAD Provincial Conference-Walnut Creek, Calif.

March 4-6 Southern LEAD Provincial Conference-Myrtle Beach, S.C.

March 26-27 Leadership Foundation Trustee Meeting-Oxford, Ohio

April 25 National Alumni Day

August 10-14 Grand Chapter Congress in Louisville, Ky.

Visit www.dspnet.org for a complete listing of events.

- ▲ A new policy requires all pledge meetings, activities and events to be held between 8:00 a.m. and Midnight, unless otherwise approved by the Regional Vice President.
- ▲ Approved National Honorary Initiate candidates for Louisville GCC.
- ▲ Approved National Award Winners to be announced at Fall LEADs.
- Reviewed and resolved a number of chapter assistance and discipline issues, including a receivership offer to Northern Colorado and approval of re-colonization at East Tennessee State.
- ▲ Held in-depth discussion on efforts to improve decorum at Fraternity events.
- ▲ Approved 2011 Louisville GCC program, budgets and fees. (Most fees are at 2007 levels.)
- ▲ Selected Chicago area as site for

# **Central Office Staff:**

## Welcome to Kellsey Miller!

Kellsey Miller has joined the staff as Communications Coordinator. She graduated from Miami University in May 2010 with a Bachelor of Arts in strategic communication and minors in marketing and French. At Miami, Kellsey worked as a peer tutor in French and as an undergraduate teaching assistant. She also completed two internships, including a marketing internship at a grain merchandising firm and a communications

internship at Delta Zeta Sorority Headquarters. Kellsey also loves to travel and spent a summer studying abroad in France. Kellsey replaces Communications Coordinator Elizabeth Runyon, who left staff August 6 after announcing her retirement. We thank Elizabeth for the great work and enthusiasm she brought to the Central Office.

# Farewell to Michael Banks!

Michael Banks, Georgia Southern, left staff July 9 and moved to the Atlanta area with his wife Zakia and daughter ZaTéa. He is now a technical product manager at Air2Web. We thank him for his eight years of service to the Fraternity as an Educational and Leadership Consultant and as Director of Information Services!





further negotiations on 2015 GCC.

payments using chapter accounts to

▲ Removed local requirement #11 (plan

an educational or personal interest

seminar or business interview) from

the pledge education program.

programs)

12/1/2010.

(Effective for spring 2011 pledge

▲ Changed the membership application

initiates to the same as for collegiate

deadline for faculty and honorary

▲ Discussed Fraternity governance and processes related to organizational

communications. Further examination

initiates, with implementation

development, structure and

efforts are underway.

▲ Directed VPF to develop policy

Fraternity and other parties.

recommendation for electronic

# What is the Certified Deltasig Leader program?

Certification recognizes an alumni member for their demonstrated leadership training and experience.

## How do you obtain your CDL?

- Participate in at least 2 Fraternity events in the past 5 years
- Complete Volunteer Leader Core Training presentations such as: Collegiate Chapter Operations – a Refresher, Risk Management/Code of Conduct, Deltasig Behind the Scenes and Time Management for Busy Volunteers all found at www.deltasigelearning.org.
- Support the Leadership Foundation
- Apply online at www.dspnet.org/awards

# What will you receive upon certification?

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- Recognition in The DELTASIG magazine and at www.dspnet.org
- Recognition at provincial events
- "Certified Deltasig Leader" ribbon for Grand Chapter Congress name badge
- Others knowing that you have taken the time to enhance your knowledge and skills to be a great leader in Delta Sigma Pi



# **Check Out** $\Delta \Sigma \Pi$ 's **New Website**

The Central Office isn't the I only thing being renovated... check out the brand new www.dspnet.org!

With new colors and features, enhanced navigation and a fresh homepage, our website truly received a makeover! New features on the home page include a new Quick Link menu, featured Fraternity news, easy access to Upcoming Events and **Registration**, Fraternity RSS Feeds and more!

Significant time and research went into the new design and ideas from several websites, across all genres of industries, were researched as part of the redesign. We hope you like what you see and the new site proves easier and quicker to navigate for you. Tell us what you think at <u>centraloffice@dspnet.org</u>.

# **Climbing Mountains to**

# "This world is changed by men and women of passion." - Lori Saviers

ori Saviers, Akron, became interested L in climbing when her friend Margaret Kurko White, Akron, moved to Mount Shasta, Calif., the home of the most beautiful of the dormant volcanoes of the Cascade Range. Saviers mentioned she wanted to try climbing and with White's encouragement, she began her mountain climbing adventures by reading books and learning about the sport. In September 2003, she made her first attempt to climb Mount Shasta, but only made it to 10,500 feet (the mountain is 14,201 feet). While many would quit at this point, Saviers did not. "I had a desire to stretch and grow and do something a bit, well, outlandish - something unequivocal," she says. After that trip, Saviers returned home and took several mountaineering classes, talked to people with experience, practiced and trained.

She credits this perseverance to Deltasig. The most important lesson she learned from her membership was never be afraid to try. In college, she led meetings, groups and committees,

"I had a desire to stretch and grow and do something a bit, well, outlandish - something unequivocal." *–Lori Saviers* 

which required her to overcome the fear of speaking to large groups of people. She also learned to be responsible for a portion of chapter operations. "I'm grateful for the support and encouragement of my Fraternity brothers and the significant guidance from our District Directors and Regional Vice Presidents. It allowed us to succeed in doing new things. It made me realize that I could do anything!" savs Saviers.

Saviers is now a frequent climber with "the Regulars," an international



Lori stands on Kala Patthar in Nepal, about 1,000 feet from the top.The tallest mountain behind her is Mount Everest.

team raising awareness and funds for Alzheimer's and Parkinson's diseases. The message of "the Regulars," and the name of the team itself, is inspired by the notion that we are all just

"regular" people and that everyone can make a difference! Enzo Simone, the vision behind the 10 Mountains 10 Years Project, was just one guy who climbed the first mountain in 2003

by himself. Since then, he's raised an army – with hundreds participating in the last climb.

Saviers first became involved with "the Regulars" when she and a friend were climbing Mount Hood in Oregon and met Brett and Troy, who has Early Onset Parkinson's Disease. After they reached the summit, Brett and Troy started to unroll banners for the Alzheimer's Association and Michael J. Fox Foundation. Saviers offered to take photos as the two explained their project. When she returned home, she kept checking their website for photos and when she did not find any, she emailed the webmaster, which happened to be Simone. It was his infectious enthusiasm for conquering Alzheimer's and Parkinson's diseases and his commitment to accomplish his vision that got Saviers involved in the project. Simone still continues to inspire her to utilize all of her talents and energy to contribute to the mission.

The goal of 10 Mountains 10 Years is to find a cure for these diseases explains Saviers. This is done through various stages of advocacy. First is to create awareness of the need for research and support, raising funds and working with organizations that allocate these funds to the most promising research project. "the Regulars" have raised tens of thousands of dollars for the Alzheimer's Association and the Michael J. Fox Foundation for Parkinson's Research (TEAM Fox). The 2010 Mount Washington climb alone



Lori Saviers, Akron, waits for the movie "10 Mountains 10 Years" to premiere in Los Angeles.

# Create a Better World By: Alan Brunton, Akron

raised over \$50,000! Secondly, the team supports caregiver awareness because all those contributing know that these diseases not only strike the patient, but also the caregivers.

A newly produced movie, "10 Mountains 10 Years," features "the Regulars" and chronicles the team as they climb 10 of the greatest peaks in the world. The movie, written and directed by Jennifer Yee, spreads awareness of the need for research for Alzheimer's and Parkinson's. Collaborating with the Leeza Gibbons Memory Foundation and the Focus On a Cure Foundation for Parkinson's, proceeds from the movie go towards medical research and caregiver programs.

For Brother Saviers, the part of the movie that was filmed on the mountain was no effort. But, the studio interviews were another story. For her, it was strange to be in a film studio, sitting on a stool, answering questions for the camera. At the premiere, it was even stranger seeing herself on the silver screen! Saviers describes the film as being "a story of hope and common everyday people coming together for a common mission of making the world a better place to live. You can either sit

on the sidelines and complain about the world or you can get into the game and do something about it. I chose to get involved and I became a better person because of it."

Saviers found a way to combine her passion for mountain climbing with her commitment to utilize her talents for a worthwhile mission - and giving back to her community. If you wish to support the mission of 10 Mountains 10 Years or would like more information, go to www.theregulars.org or email Brother Saviers at lori.saviers@gmail.com. There are many ways you can help. You can even start your own project, create your own website to promote the film or hold your own event.

"Don't ever think there is nothing you can do just because you are only one person or a small group. Anything you can do helps," says Saviers. One of her favorite stories is about an African boy, Nkosi Johnson, who was diagnosed with AIDS as an infant and spoke to audiences all over the world about his disease before his death at age 12. He said these inspiring words "Do all you can, with what you have, in the time you have, in the place you are."



Team Fox climbs Mount Kilimanjaro as part of 10 Mountains 10 Years. From left: William Glover, Nadyne Perlin, Jennifer Yee, Benny Aerts, Brother Lori Saviers, Enzo Simone and Thomas Sabourin.

## **Business Lessons** Atop A Mountain

The lessons learned from Brother Lori Savier's first attempt at Mount Shasta and other climbing experiences are similar to lessons that can also be applied in business or other aspects of life. Saviers describes some fundamental requirements for mountain climbing:

- A **Plan.** Any situation, obstacle, or challenge can only be overcome one step at a time. Whether the objective is climbing to the summit of a mountain, achieving a profit objective or any other goal, you cannot achieve it without proper planning. Understanding and studying the possible challenges and obstacles you might encounter are paramount for success.
- lacksquare Prepare and obtain the right tools. It does not make much sense to know that rain or snow are possible and not have adequate clothing. Likewise, knowing what is needed to successfully launch a new product and service and not having the proper tools and resources to do it would also be foolhardy.
- A Perseverance, but know if and when to give up. An alpine start for the summit of a mountain usually commences between 11:00p.m. and 1:00a.m. and it is easy to lose sight of one's objective and tempting to think "why am I doing this?" However continuing to put one foot in front of the other will get you to the top. Climbing a mountain or succeeding in business cannot be done any other way. One just has to keep going. That being said, there is honor in knowing when you have been beat. There will be other days and other opportunities. The point is to always do your best - everything that you can possibly do - and survive to come back another day.
- **Teamwork.** The best thing you can learn about mountain climbing is the importance of teamwork. Sometimes you must subordinate your immediate desires for the betterment of the team - and if there is anything you can offer in the way of your skills or talents it is your obligation to do so. This is true in Delta Sigma Pi, in life and in climbing mountains.



**DELTA SIGMA PI** 330 South Campus Avenue Oxford, OH 45056 (513) 523-1907 *www.dspnet.org* 

CHANGE SERVICE REQUESTED



# August 10–14, 2011 🛦 Delta Sigma Pi Grand Chapter Congress 🛦 Louisville, Kentucky

Book your room now at the Louisville Downtown Marriott. Hotel rooms are available for \$119 plus tax per night for one to four people. Reserve before June 30 by calling 800-266-9432 or go to www.dspnet. org and click on "Congress" for a direct booking link. Also, register now for Congress to secure the early discounted rates—just follow the same link!

