

THE DELTASIG

NOVEMBER 2016

The Journal of Delta Sigma Pi—America's Foremost Business Fraternity

Federal Reserve's Stackhouse, Drake, Honored with Career Achievement Award



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On the Cover: PGP Mark Chiacchiarri presented Julie Stackhouse, Drake, the 2016 Career Achievement Award at a banquet August 13 in St. Louis.

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Announcing DELTA SIGMA PI'S STRATEGIC PRIORITIES



lasting, significant impact we can have on each other and on our communities when truly acting as a single unit, as opposed to as an association of chapters and individuals.

Our position of strength and stability allows us the luxury of considering how Delta Sigma Pi can best carry out its purpose in a rapidly changing world. What should we do to effectively equip our members for evolving campuses, communities, and workplaces? How do we positively stand out among fraternities and sororities and counter the negative perceptions of the Greek system? What meaningful brotherhood experiences can we support for Deltasigs across all life and career stages and who live in all corners of the earth? What type of organizational framework must we put in place so the Fraternity

remains on solid stable footing, yet is nimble and agile enough to adapt quickly, rather than get left behind?

This list is not a detailed strategic or operating plan. Instead, these priorities reflect the primary areas of focus for the Fraternity (from now through June 2021) and signal how each of us -- board members, staff, committees, alumni, and students -- can contribute our support to the Fraternity's purpose. In fact, the only way these priorities can be accomplished is if we all own them together.

What does that mean exactly? For one thing, each category is deliberately broad enough not to fall into the list of duties of an individual or a committee. Second, the targets are designed to be aggressive enough that we likely will not reach them by simply maintaining the status quo. But perhaps most importantly, each member of the Fraternity is encouraged to think of what you bring that can shape our future.

While there will be board-directed initiatives, our vision is that every one of you sees ways you can help

(Continued on page 4)

On behalf of your board of directors, I am excited to share with you the Fraternity's Strategic Priorities. These are the culmination of two years of dialogue with current and past Fraternity and Foundation leaders and students and alumni at LEAD events and by reviewing examples from other national fraternities and sororities. We are tremendously appreciative of everyone who has contributed, both directly or indirectly, to informing the path forward.

This fall, we celebrate 109 years of Delta Sigma Pi, and the Fraternity has never been stronger. But if things are going so well, why do we need this list of priorities?

Delta Sigma Pi is full of students, alumni, and faculty who share tremendous passion for the Fraternity and demonstrate that enthusiasm in countless ways. But what if all that energy could be aimed toward the same shared goals? Imagine a Fraternity in which chapter initiatives are aligned with and supported by the collective power of our entire organization; where innovation bubbles up freely from individual members to national leaders. Think of the potential for

"Fraternal Forum" allows elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in contributing a column. Final determination of content rests with the editorial staff.

(Continued from page 3)

us reach these goals. Every input matters, whether you are a member of the Fraternity's leadership team, a new initiate full of ideas and excitement, or an alumnus with valuable life experiences and perspectives. Collective ownership will enable these priorities to be a living organism that evolves over time to meet our needs instead of merely a document gathering dust on a shelf in our Central Office.

Let's dive in. **The first priority is about educating members** to stand out on campus and beyond by developing them into effective leaders and team members. This starts with the recruitment and pledging processes, but also includes training for collegiate members, faculty and administration, alumni members, and volunteers. This education consists of our Ritual, core values, and Fraternity policies and procedures, but also includes those skills needed for success in academic, career, and volunteer pursuits.

At the board level, we will invest in enhancing leadership training of collegiate and alumni chapter officers and district directors. In addition to updating our existing manuals and educational platforms, we are exploring new volunteer and chapter officer training programs, including training focused on the unique challenges faced by collegiate and alumni chapter presidents.

Action is not limited to board initiatives, however. For example, Regional Vice Presidents, district directors, and chapter advisors can collaborate to execute regional conferences. Chapter leaders can partner with nearby Deltasigs, corporate allies, or other non-profit or student organizations to deepen and expand educational offerings for their members. Alumni can volunteer to share their knowledge at LEAD or local events and may choose to mentor students at their alma mater or a local chapter.

The second priority is all about growth, though not for the sake of growth. At the micro level, chapters need enough active members to spread the workload and to provide unique perspectives. Nationally, a highly visible collegiate and alumni chapter footprint helps lead to greater brand recognition, opening the door to more opportunity in our communities and in the corporate world. These two dimensions of growth happen best when the Deltasig experience is highly sought after by diverse business students and faculty members. As each of us is an ambassador for the Fraternity (both in our positive and negative conduct), we all have the ability to show those around us why it is not only desirable to be a Deltasig, but why it is also worthwhile to employ or collaborate with Deltasigs.

Number three is about lifelong member engagement. This starts at our campus chapters, where we can reduce the number of expulsions and voluntary withdrawals by ensuring that our recruitment, member education, and conflict resolution processes are effective. But the alumni experience is at the core

of this priority. We must better understand the many ways in which alumni are and want to be involved, and better promote engagement opportunities aligned with your interests and experiences, which do not require daunting time, financial, or travel commitments. Doing so will enable collegiate members to have a better sense of how they can augment their collegiate experience by reaching out to alumni and how they can shape their own alumni experience as their family and career obligations change. We can also improve recognition of and encouragement to the countless alumni shaping the brotherhood experience beyond involvement in national programs.

The final category is about infrastructure. As you can imagine, some of the concepts listed here (or those that may arise as we proceed) will require organizational changes to maximize outcomes. Here is where we will consider how our laws, staffing structure, Fraternity/Foundation partnership, technology, and volunteer roles and responsibilities necessarily evolve so we can accomplish our goals. Each of you belongs to many groups and organizations, and may be using successful tools, methods, and approaches that can inform Fraternity-wide improvements to our chapter and national structure.

The list of priorities, along with supporting context, can be found on the Fraternity website at dsp.org/strategic-priorities. As you embark on activities in support of them, we encourage you to share on social media. This will help your national leaders and staff get a start on seeing the creativity and sharing your great ideas with brothers everywhere.

I have never been more proud and excited to be a Deltasig, and I look forward to seeing what we can accomplish together over the coming years.

Fraternally,



Onuka Ibe
Grand President

Federal Reserve's **Stackhouse** Honored with **Career Achievement Award**

Julie Stackhouse, *Drake*, was presented Delta Sigma Pi's 2016 Career Achievement Award at a banquet August 13 in St. Louis, held the same weekend as the National Volunteer Leadership Retreat.

Brother Stackhouse is executive vice president and managing officer of the banking supervision, credit risk management, community development and learning innovation division of the Federal Reserve Bank of St. Louis. Within her community, she supports nonprofits that emphasize helping women. She served on the advisory board that developed the Washington University Women's Leadership Certificate Program. She also served as St. Louis Chapter President of National Charity League, Inc. Julie's other board positions include her role as Secretary for Open Door Animal Sanctuary and participation on the Women's Advisory Board for Variety – the Children's Charity.

After a welcome by Executive Director Bill Schilling, a video presentation by Fed Chair Janet Yellen portrayed Julie's success throughout life, especially at the Federal Reserve. PGP Mark Chiacchiari then expanded on the video about Julie's achievements in Delta Sigma Pi and beyond.

During her remarks, Julie shared some of the lessons she learned throughout life. She boasted how Delta Sigma Pi gave her the opportunity to develop basic skills necessary in life and preparing her for a career. Working with very bright people at the Federal Reserve taught her the importance of developing your people so they are motivated to achieve more. Through her charitable work, Julie has learned the power of passion. With passion and the ability to inspire others, people are able to accomplish great things, including moving 100 year old trees!

National Organizational Development Committee Chair Wendy Eilers met Brother Stackhouse while working at the Federal Reserve Bank and recommended her for the award. Vice President-Finance Kelly Rabin, a fellow Drake graduate, nominated Julie for her distinguished work at the Federal Reserve and her accomplishments in the community.

Brother Stackhouse is an inspiration to brothers, women and bankers everywhere. Congratulations, Julie on your remarkable accomplishments! ▲



PGP Mark Chiacchiari presented Julie Stackhouse, Drake, the 2016 Career Achievement Award at a banquet August 13 in St. Louis. From left: Chiacchiari, Stackhouse, Julie's husband Jim Stackhouse, and ED Bill Schilling who emceed the banquet.



Many employees of the Federal Reserve Bank of St. Louis attended Deltasig's Career Achievement Award event in support of Brother Stackhouse. Attendees included: Lili St. Christopher, Washington-St. Louis (far left), National Organizational Development Committee Chair Wendy Eilers (fourth from left) and President and Chief Executive Officer Jim Bullard, left of Stackhouse.

FRATERNITY



876,538
dsp.org
pageviews

25,536
fans



fb.com/deltasigmapi

7,299
followers



twitter.com/deltasigmapi

2,603
followers



instagram.com/deltasigmapi

9,368
members in

The "Official Delta Sigma Pi Group"

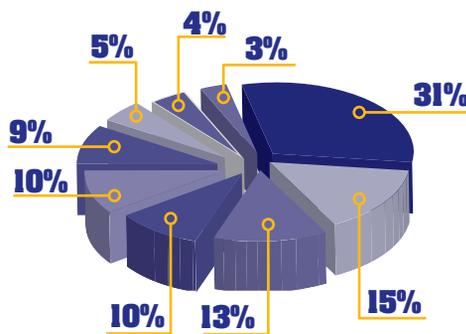


linkedin.com/deltasigmapi

Where Does the Money Come From?

Unaudited

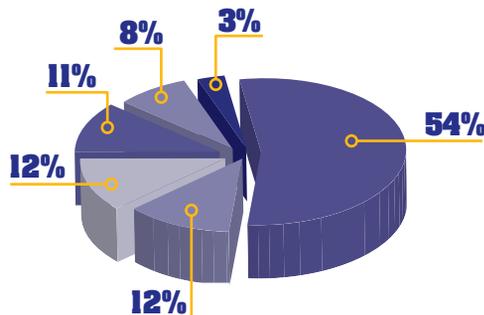
31%	Dues and Alumni Franchise Fees	\$ 895,023
15%	Initiation Fees	\$ 441,920
13%	Jewelry and Merchandise Sales	\$ 372,157
10%	LEAD Events	\$ 291,593
10%	Grand Chapter Congress	\$ 281,029
9%	Insurance, Regalia and Other	\$ 257,330
5%	Royalties/Investments	\$ 156,737
4%	Leadership Foundation Management Fees	\$ 134,000
3%	Leadership Foundation Grants	\$ 76,000
		<u>\$ 2,905,789</u>



Where Does the Money Go?

Unaudited

54%	Chapter Services	\$ 1,298,862
12%	Headquarters Management/Maintenance	\$ 285,275
12%	Grand Chapter Congress	\$ 282,593
11%	LEAD and Other Leadership Events	\$ 264,516
8%	Leadership Foundation	\$ 209,529
3%	The DELTASIG	\$ 74,084
		<u>\$ 2,414,859</u>



85

Staff Visits
Made to:

80 Chapters

2 Colonies

3 Potential
Expansion
Sites

223

Active Collegiate Chapters

54

Franchised Alumni Chapters

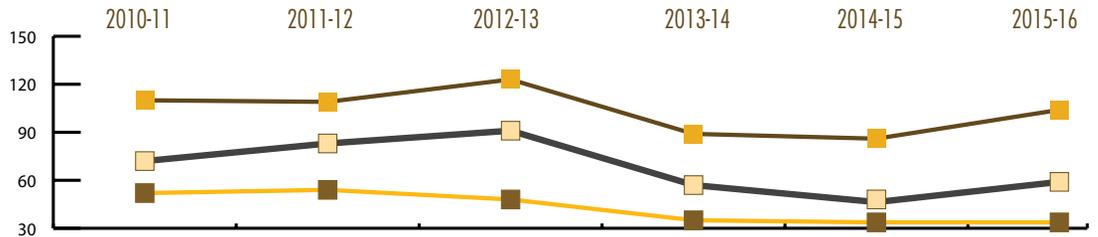
7

Chapter Installations & Reactivations:
Georgia Tech, California-Merced, Coastal Carolina (SC), La Verne (CA), Eckerd (FL), California Lutheran and Washington-Bothell

CHAPTERS

CHAPTER MANAGEMENT PROGRAM

- Accredited Chapter
- Chapter of Recognition
- Chapter of Excellence



Chapter Awards' Applications



Average professional, service, social, academic events per chapter:

Alumni

7

Collegiate

39

CHAPTERS WITH THE HIGHEST NUMBER OF NEW INITIATES

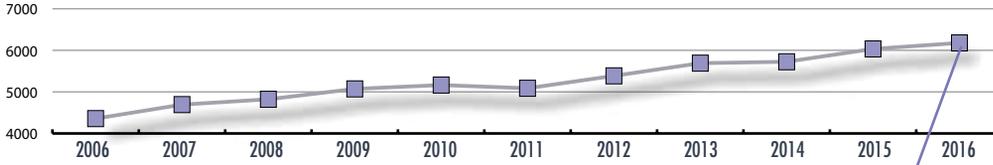


MEMBERS

265,607

Total number of Delta Sigma Pi Initiates worldwide

Total Annual Initiates

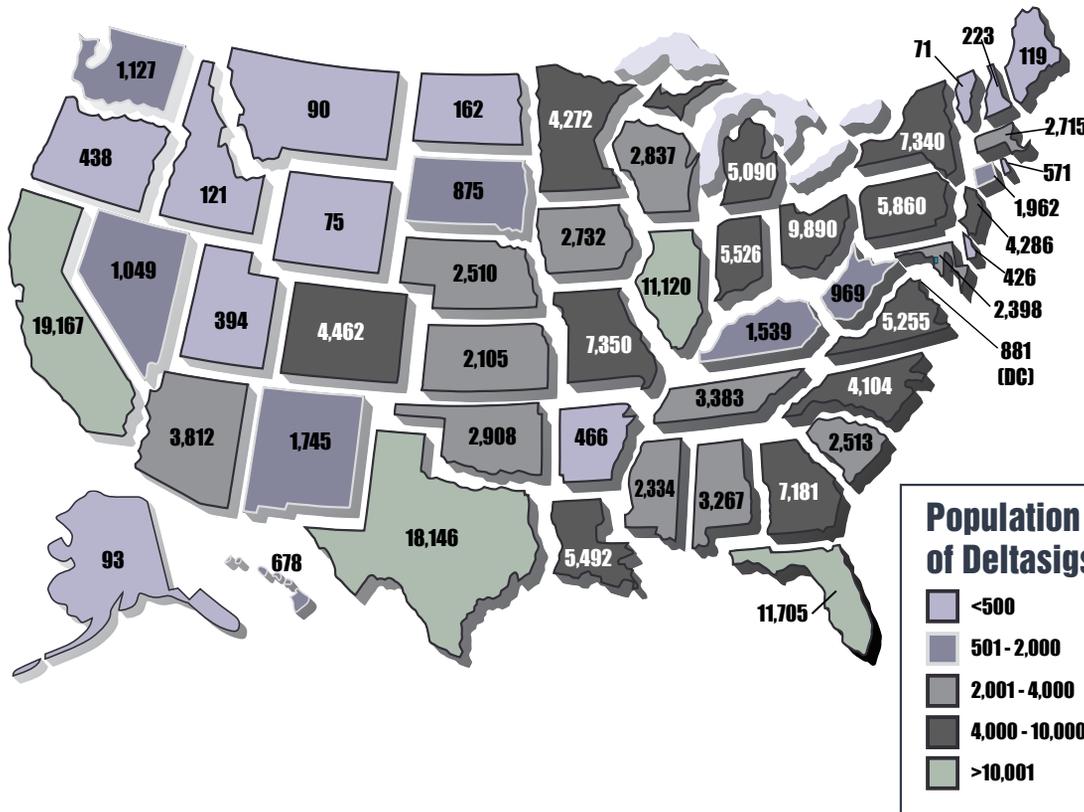


Includes 6,178 new members initiated (123 faculty & 7 honorary)

128,007

dsp.org users

DELTASIGS ACROSS THE COUNTRY



INTERNATIONAL POPULATIONS (with 10 or more)

AUSTRALIA	15
BAHAMAS	51
BRAZIL	17
BOLIVIA	11
CANADA	170
CHINA	36
ECUADOR	12
ENGLAND	10
FRANCE	33
GERMANY	47
GUAM	17
HONDURAS	12
HONG KONG	31
INDIA	52
INDONESIA	30
JAPAN	51
KENYA	10
MALAYSIA	53
MEXICO	88
NETHERLANDS	13
NORWAY	18
PAKISTAN	14
PANAMA	24
PHILIPPINES	26
PUERTO RICO	52
SAUDI ARABIA	19
SINGAPORE	34
SOUTH KOREA	22
SPAIN	15
SWITZERLAND	14
TAIWAN	18
THAILAND	17
TRINIDAD	11
TURKEY	16
UNITED KINGDOM	80
VIRGIN ISLANDS	18

PROFILE OF A NEW MEMBER



5,879

Members Who Held Collegiate Chapter Office Positions 2015-2016

1,820

2015 LEAD School registrants

2,164

2016 LEAD Provincial Conference registrants

430

Members who attended a LEAD School and a LEAD Provincial

842

Miles between Central Office & New Orleans (site of the 51st Grand Chapter Congress, August 16-20, 2017)

LEADERSHIP/PROFESSIONAL DEVELOPMENT

Total attendance at all professional events submitted by chapters:

Alumni
2,533

Collegiate
104,450

CERTIFIED DELTASIG LEADERS

151
CDLs

118
Advanced CDLs

83

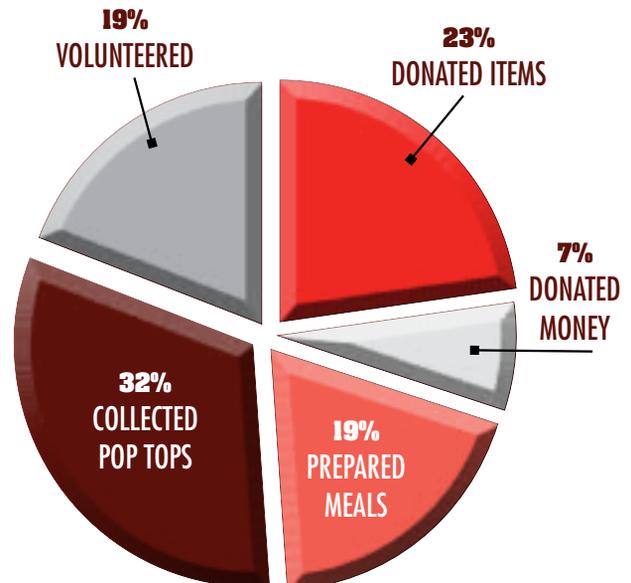
Collegiate & alumni chapters & colonies participated in

Make A Difference Day events

SERVICE

Ronald McDonald House Charities:

111 chapters conducted 171 events with almost 3,000 members participating



Summary of Ronald McDonald House Charities Events

52,193

Total Service Hours Reported

49

Chapters registered their blood drive events

DELTA SIG LEGACIES:



Fraternities and sororities have long heralded legacies as part of their continuity. A legacy brother is a member whose parent (grandparent or sibling) is also a brother. Although Delta Sigma Pi does not have an official legacy program, family members of brothers joining the Fraternity have existed since our Founders. Founder Alexander Frank Makay's brother, William, was initiated into Alpha Chapter years after our founding. Jim Jacobs, *Albany*, son of Founder Harold Valentine Jacobs, was initiated in 1971 and his wife Julia joined the brotherhood at Siena (NY) in 1998. Jim and Julia traveled around the country presenting interesting historical information about Delta Sigma Pi.

Out of our four founders, though, Henry Albert Tienken created the largest legacy. Two out of four sons, Billy, *Americas*, and George, *Kappa*, were initiated. The legacy continued further when Roger, George's son, became the Fraternity's National Honorary Initiate in 2005.

When discussing this article with the families, the common theme was pride. They were proud to share this unique bond with their family members. Often times the younger members fell in love with the same organization because they knew how much it meant to their parent or family member.

Not surprisingly, many Past Grand Presidents have familial brothers. PGP Bob Busse and his daughter Laurie Busse Rosenblatt, *Georgia College & State*, are considered the Fraternity's first father-daughter pairing. PGP Dick Parnitzke and his daughter, Kathie, *Miami-Ohio*, are another brother duo. "Grand Chapter Congress was always a family affair for us." He adds that his late wife, Jackie, understood what he was committed to doing even if it meant bringing their two daughters along to Grand Chapter Congress and often celebrating their wedding anniversary there. Kathie attended Miami University and ultimately met her future husband, Mark Slusher, *Ohio State*, at a Fraternity function.

PGP Randy Hultz's biological brother, Robby initiated into the chapter just five years after Randy and their cousin Debra helped charter the chapter at Truman State. Robby, whose wife Beth is also a member from Gamma Zeta at Memphis, spent several years on staff at the Central Office.

PGP Bill Kinsella pledged with Michael Paletta at Loyola Marymount. Later, Michael married Bill's sister. Both Bill and Michael attended the initiation of Michael's son (Bill's nephew) when he was initiated at San Diego State during a multi-chapter initiation presided by then Grand President Mitch Simmons. And while we are talking about Mitch, we should mention that he is married to Brother Velvet, *Louisiana-Monroe*, and his niece Brittany Allen Mabile initiated into his chapter at *Southern Mississippi*.



Founder Henry Albert Tienken's four sons: Bill, Eddie, Arthur, and George Tienken



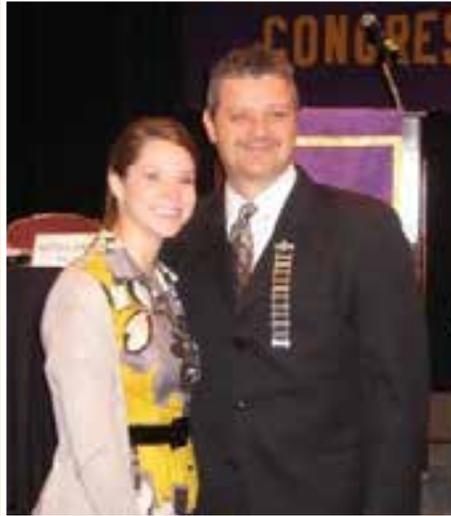
George Tienken, PGP Kathy Jahnke and Roger Tienken

Fraternal Brothers within Families

By Beth Losik, Baker

Beyond our Founders and Grand Presidents many brothers share the fraternal connection with fathers, mothers, aunts, uncles, sisters, brothers, cousins, etc. Unfortunately, due to space limitations and the number of families reported, this article is limited to families who reported five or more brothers. Enjoy learning about these families and stay tuned to **dsp.org** and future issues of *The DELTASIG* for features of more families!

(Continued on page 12)



Brittany Allen Mabile and Mitch Simmons



Velvet and Mitch Simmons



Heather Bailey Ferguson, Tampa, and C. Dean Ferguson, Georgia State, (front and center) met at the 1985 Grand Chapter Congress in Dallas. Thirteen years later they were married with a number of Deltasigs at their wedding, including some blood relatives. Heather's sister Amy Bailey Crumpton, Tampa, married Jim Crumpton, also Tampa. Jim also has a niece, Brandi Meyer, who was initiated at Florida.



C. Dean and Heather Bailey Ferguson

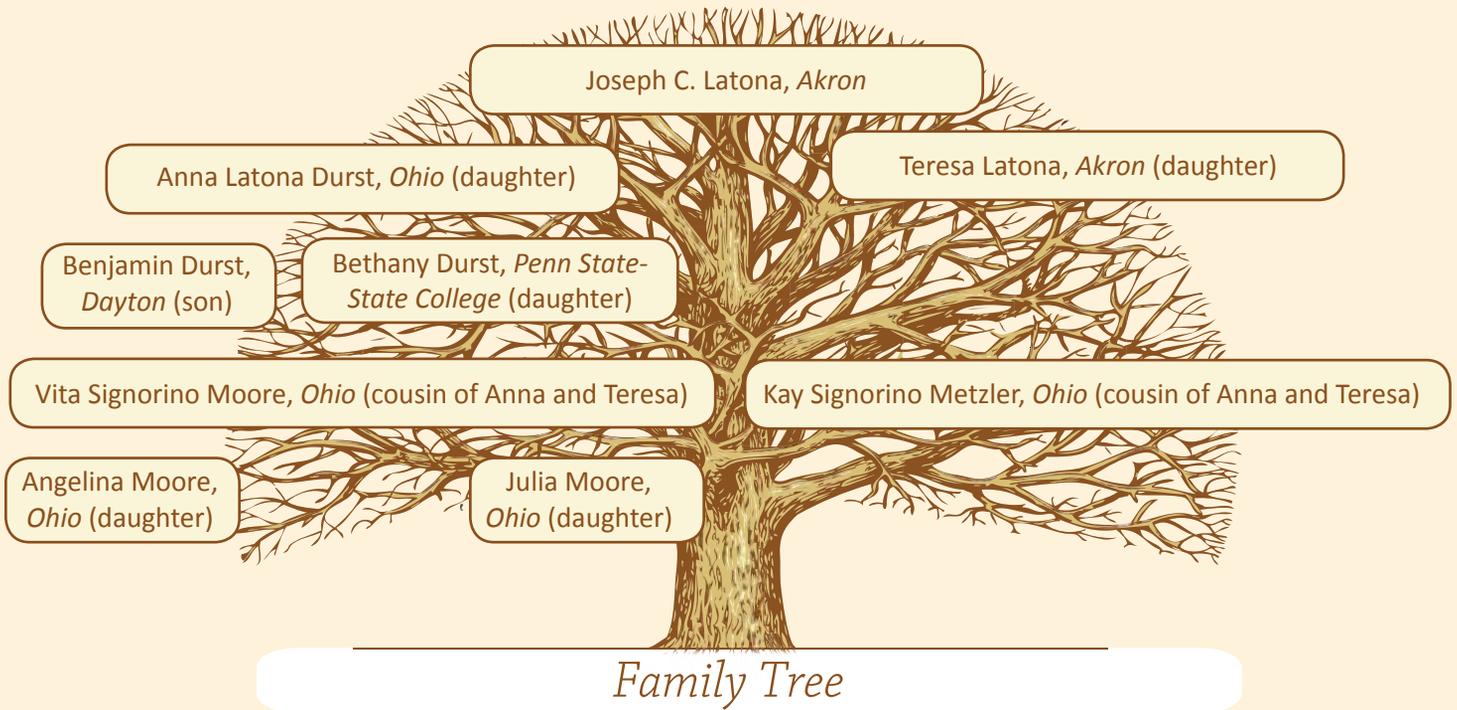
Tim Gover, Southern Methodist, (center) was the 2015 recipient of the Lifetime Achievement Award. When Tim's granddaughter Lainey, Baylor, was initiated in 2013 she became the third generation of the Gover family to be affiliated with Delta Sigma Pi. From left: Lainey, Tim, and Tim's son Ed Gover, Illinois-Urbana. Tim's brother, Bob and Cousin Tom were also both initiated at Eastern Illinois. Both Tim's late wife, Marilyn, and his daughter-in-law, Bonnie, were Pink Poodles of which Marilyn was elected S.G.B. in 1977.



(Continued from page 11)

Anna Durst is cousins with sisters Vita Moore and Kay Metzler, *all Ohio*. Anna is also Vita's big brother. Anna attended the initiation of her father, Joseph Latona, who was initiated as a faculty member at the University of Akron and served as the chapter advisor for five years. Anna's son, Benjamin, *Dayton*, did not tell his mother he was interested

in joining Delta Sigma Pi until he called to tell her he had pledged. Anna's daughter Bethany initiated at Penn State-State College, but later transferred to Ohio State where she affiliated with the chapter there. Vita's daughters, Angelina and Julia, both initiated into their mom's chapter and Vita surprised Julia by attending her initiation.



From left: Teresa Latona (wife of Joseph); Kevin Durst (husband of Anna); Bethany Durst, Penn State-State College; Benjamin Durst, Dayton; Anna Latona Durst, Ohio; and Joseph Latona, Akron.



Vita Signorino Moore, Ohio; Julia Moore, Ohio; Teresa's son Danny Ryan; Teresa Latona, Akron; and Angelina Moore, Ohio.



Kay Metzler and Angelina Moore, both Ohio.

This family has helped install/reactivate many chapters. Gail Baumer, Buffalo, and Leon Niles, Rochester Tech, helped install the chapter at Texas A&M-College Station. Gail's sister, Ann Baumer Schulte, Buffalo, assisted at Bentley and Leon aided the installation of Binghamton in New York. Gail and Leon's daughter Noel Niles, Albion, was a founding member of Pi Tau at Albion and later helped reactivate Epsilon Lambda at Rochester Tech. Gail and Leon's son Richard is the newest brother to the family initiating at Grand Valley State (MI) in 2012. From left: Ann Baumer Schulte, Noel Niles, Gail Baumer, and Leon Niles.



Brotherhood runs deep between these two families which were joined by marriage. B. Todd Whisenant, *Alabama*, married Lesli Powell Whisenant, *Florida Southern*. Todd's father, Bennette E. Whisenant, was initiated at North

Carolina-Chapel Hill, and Lesli's uncle, John Powell, was initiated at Florida. Lesli's brother, Scott Powell, was initiated at Florida Southern, like her. ▲



Bennette E. Whisenant, North Carolina-Chapel Hill; Sue Whisenant, Lesli Powell Whisenant, Florida Southern; and B. Todd Whisenant, Alabama



Lesli Powell Whisenant, Florida Southern, and her uncle John Powell, Florida

Editor's Note: The author, Beth Losik, has been a contributor to the magazine on various pieces for 20 years. She currently works in advertising and marketing communications for John Deere located near Kansas City. Special thanks to PGP Mitch Simmons who assisted Beth in the research for this article.

Love Your Team **Equally,** Lead Them **Differently**

By Tim Augustine, *Kent State*, and Adam Carroll, *Phoenix-Thunderbird*



In a recent Google study, where teams of employees were surveyed as to what it took to successfully and productively work together, it was revealed the number one factor that predicted their success was... (drum roll) *being nice to one another*.

Our good friend and friend to the Fraternity, Mitch Matthews, would call it “loving each other well”, as in practicing consideration, kindness, and empathy. Showing grace where it’s needed and respectfully holding each other’s feet to the fire in times of tension or conflict. But always doing so with a heart for the other person.

If there’s one thing to use in the “real world” post-college, it’s this—there will be people that you’ll work with that don’t communicate the same way you do. Some will appear disinterested in having a relationship with you, some will rush to judgment before asking for or considering your point of view, some will promise the world and not deliver, and some just want you to include them.

Love each of them equally, even when they don’t deserve it. But *lead them differently*, because doing so will increase your (and their) personal effectiveness.

Here’s why — research done by Tracom has shown that most of us have social tendencies or “styles” that can be broken into one of four categories: Drivers, Expressives, Amiables, and Analyticals. If you were to segment a room of 100 people, you’d have an almost even amount of each. If you communicate with and lead other people from your style alone, at best you’re 25% effective in your interactions. Thus--75% ineffective!

At Deltasig’s Volunteer Leadership Retreat in August, nearly 100 leaders learned about leading well, communicating from others’ social styles, and thinking strategically about chapter development. The demographics spanned Baby Boomers, Gen Xers, and Millennials; and district directors to Past Grand Presidents.

Some of the greatest revelations came when we segmented into the social style we most closely aligned with. And, as you might have guessed, there was an almost even amount among the four groups. More surprising was that

nearly every volunteer leader position in the Fraternity was held by someone from various styles. Not one style dominated the category of district director or Board Member. It suggested ALL are important to the leadership of the Fraternity.

In fact, each of the three Past Grand Presidents present placed themselves in different social styles. One was a driver. One was an amiable. One was expressive. Interestingly, when you examined the progress, culture, or happenings in the Fraternity during each of their tenures as GP, their social style came through. Suggesting our leaders influence the Fraternity greatly, from those at the National level on through the chapter level.

To understand the difference between each of the styles, as well as to begin to identify who is who in your chapter, the following is a list of the styles and a brief description of their strengths, weaknesses, and core values:

DRIVERS tend to be fairly direct in communication, prefer facts over opinions and are very quick to make decisions. They tend to be in “get it done” mode quite often and their to-do list is what drives their day. Drivers can be seen as tough or aggressive, and sometimes that perception can be negative if, for example, they steamroll a committee working on a project. Their core value is completing the TASK at hand, so value their time and get right to the point.

EXPRESSIVES tend to be great idea people. They are excited about the big picture, love to brainstorm, and often get tripped up in the detail work. As a group, expressives tend to be in touch with the emotion of the group, though will overshare their ideas compared to the other styles sometimes offending those who didn't get to share. Expressives can be seen as loose cannons, over-committed, and lacking focus. Their core value is having FUN, so include them on the party or event planning, and allow time for socializing and digressions.

AMIABLES tend to desire harmony on teams. They are natural peace-keepers, tend to avoid conflict, and are more than willing to “go-along to get-along”. Amiables have great ideas, but often keep them to themselves unless asked to share. As a result, they can be seen as passive, hesitating, and self-sacrificing. Just know they're doing it for the good of the team (or so they think). An amiable's core value is CONSENSUS and they will work with individuals to maintain group unity. Ask an amiable for their ideas; they have them and they're generally very good!

ANALYTICALS tend to research, plan, and execute based on the data they can find. They are generally slower to make decisions and may even limit the amount of direct eye contact with you. While some analyticals may seem distant or cold, they are probably just taking in all of the data in a situation and analyzing it in their own way. Because of the need to make decisions based on all of the available data, analyticals can be seen as slow, indecisive, nit-picky or rigid. However, their strengths lie in their ability to dissect a situation and find the most appropriate solution based on what they know going in.

An analytical's core value is DATA and they need time to digest what they've been given. If you ask an analytical a question, wait for the answer... it's coming, but they need to ponder it a bit.

You're more than likely assigning various brothers into each of the style categories. As you do, keep in mind that each of them should be loved equally. Not one style is better or worse than another. Quite the opposite—each of them brings strengths to the table that allow a chapter to function quite well. We made the point at the Volunteer Leadership Retreat that even the weaknesses shown in each style are simply their strengths to an extreme. The same is true of those in your chapter.

So love them equally, but lead them differently. We would call it flexing to their style.

When working with drivers, know that they'll make decisions quickly. Long, drawn-out emails won't even get read by a driver because you could've sent the same content as quick bullet points. Get right to the point, offer facts not opinions, and be ready for responses that may lack emotional empathy.

If you know that you're working with someone who's analytical, give them time to digest the information presented. They tend to like deadlines, prefer to be asked to help solve problems instead of given solutions, and they may take more time to make a decision than you'd like. Give them all the data they need, and time to assess it, and you'll be in good shape.

The amiable style is probably easiest to work with because, as a group, they're generally very agreeable. You'll know you have amiables around you if you get a warm and slow feeling from them. They're typically very friendly and will ask you about your day, family, vacation, etc. If you have an amiable that you're leading, just make sure to include them in any planning. Ask them specifically for their input. They'll appreciate it.

Flexing to an expressive is fairly simple—ask them for some ideas on a project you're working on. They love big picture work, just make sure you've put them with either a driver or analytical when it comes to the details. If the project you're working on has any element of fun involved, you'll have no trouble attracting an expressive to help.

In the decades of combined experience that we have in business, we can honestly say the Google team is on to something—being nice to one another makes business success much easier. Focus on what unique aspects of your team's social style makes you function well, celebrate the uniqueness of everyone on your team, and above all LOVE THEM EQUALLY. But LEAD THEM DIFFERENTLY.

These styles and many other topics were discussed during the Retreat. The Volunteer Leadership Retreat provided a great foundation for those Deltasig leaders that are new to a leadership role, as well as those veteran leaders who are leading this next generation. We want to genuinely thank those leaders that spent the weekend with us and participated in such a great event and encourage those existing, new or aspiring leaders of Delta Sigma Pi to join us in the future! ▲

About the Authors: Tim Augustine, Kent State, is a business owner, entrepreneur, and author who lives in Ann Arbor, MI with his wife Rana, Kent State, and three kids. To learn more about his company visit atwell-group.com or to learn more about his books and seminars visit howhardareyouknocking.com. Adam Carroll, Phoenix-Thunderbird, is an author and speaker who lives in West Des Moines, Iowa with his wife and three kids. For more information or to check out his book, visit adamspeaks.com. Both Tim and Adam are frequent presenters at Delta Sigma Pi workshops, including LEAD events and Grand Chapter Congress. Together they have also co-founded Succeed Faster, LLC and DSP Start-up, LLC.

Grabbing the Bull by Its Horns

By Heather Troyer

What do belts, drums and Delta Sigma Pi have in common? No, not a new Ritual ceremony. Along with attending classes, Christopher Brown, *Jacksonville State*, started Gray Bull Leather Company, helped install his Tau Phi Chapter in Alabama, drums for JSU's Marching Southerners and works part-time.

Christopher and longtime friend David Segers were discussing how Yeti had taken a simple product like a cooler and made it very desirable. Having recently learned that you can make your own belt using high quality leather, the two investigated making it a profitable business. They spoke with the university's small business development center and decided to move forward. "We could spend \$900 each on an entrepreneurship class, or we could both invest \$500 and start a legitimate business." Gray Bull Leather Company is now up and running, selling leather belts, bracelets, wallets and document folios, which are all handmade in their apartment on a custom workbench that David built.

Brother Brown's journey through Deltasig has helped his journey in creating Gray Bull Leather. "I have learned to be persistent and never give up." Christopher became involved with the Fraternity at JSU when it was in the very early stages of being a colony. About a year later, Danny Gaines, *Kennesaw State*, was appointed to serve as District Director and helped plan events and offer recruitment ideas. "We had a really hard time recruiting and I didn't think we would have enough people to fulfill the petitioning requirements," Christopher said.

"I had put so much work into the colony for over a year and it didn't seem like we were going to make it." After some encouragement from Danny and then RVP Lee James, he refused to give up. "I had to fight to the very end. With business, and with life, success does not happen overnight. It takes a lot of hard work, dedication and passion to make something work." Soon after, the colony's petition was finally approved. "I will never forget the feeling I had when I finally received the email letting me know that our petition to become a chapter was approved. It was one of the most fulfilling moments of my life."

Christopher passed the chapter president torch but continues to stay busy. Along with five classes this semester, he is marching his final year for the university's Marching Southerners drumline and working part-time as an analyst for Newpoint Advisors Corporation, a small business consulting



Christopher Brown, Jacksonville State, founded Gray Bull Leather Company with longtime friend David Segers. Together they make and sell leather belts, bracelets, wallets and document folios.

firm. "Time management is absolutely key. I plan each and every day in advance, down to fifteen minute increments in some cases. My goal each day is to be as productive as possible."

And just like with Delta Sigma Pi, Christopher has learned the more you put into the business, the more successful it will be. "The most challenging thing for me is coming to terms with myself that the success or failure of the business is determined upon mine and David's input. If we are busy with the business, the business gets busy. If we don't do anything, we don't make any sales."

After graduating in April, Christopher hopes to continue working for Newpoint Advisors and relocate to Nashville. Later down the road, he would like to be a personal financial coach, work with developing company strategy or build his own business. Whatever he does and wherever he goes, he will continue to stay involved with the Fraternity.

"I love being a part of Delta Sigma Pi. I have gained so much from my brothers, and I know that I have now made friendships and memories that will last a lifetime."

To learn more about Gray Bull Leather Company, visit graybullleather.com or find them on Facebook and Instagram. ▲



CONGRATULATIONS TO THE 2015-16 DELTA SIGMA PI AWARD WINNERS

NATIONAL WINNERS



The 2016 R. Nelson Mitchell Outstanding Collegiate Chapter is TEXAS-ARLINGTON. The chapter also won Outstanding Financial Operations in the Southwestern Region. In April, the chapter participated in the campus's Big Event where brothers volunteered for Mission Arlington at Grace Community Church.

TWIN CITIES (MN) earned national recognition for Outstanding Alumni Chapter and Outstanding Service Activities. The chapter also swept the alumni chapter awards in every category for the North Central Province. One of the chapter's signature events is its Pig Roast which is attended by alumni and collegiate members and guests.



INDIVIDUAL AWARDS

Chapter Advisor of the Year
Terri Mische, serving *St. Cloud State (MN)*

District Director of the Year
Whitney Massey, serving *Alabama, Radford (VA) and Virginia Tech*

COLLEGIATE CHAPTER AWARDS

R. Nelson Mitchell Outstanding Collegiate Chapter

Texas-Arlington
Most Improved Collegiate Chapter

North Texas
Outstanding Professional Activities

Colorado-Boulder

Outstanding Service Activities

Truman State (MO)

Outstanding Financial Operations
Oklahoma State

Outstanding Alumni Relations
DePaul (IL)

Outstanding Scholastic Development
CUNY-Baruch

ALUMNI CHAPTER AWARDS

Outstanding Alumni Chapter
Twin Cities (MN)

Most Improved
Cincinnati

Outstanding Professional Activities
Phoenix-Thunderbird

Outstanding Service Activities
Twin Cities (MN)

Outstanding Collegiate Relations
Orange County (CA)

PROVINCIAL WINNERS

INDIVIDUAL AWARDS

Chapter Advisor of the Year
Chapter listed is the chapter served as Advisor.

North Central – Terri Mische, *St. Cloud State (MN)*

Northeastern – MaryAnn Fiedler Monforte, *Syracuse (NY)*

South Central – Don Mitchell, *Oklahoma State*

Southern – Shetia Lamar, *Savannah State (GA)*

Western – Karen Hodel, *Denver*

District Director of the Year

Chapters listed represent those served as District Director.

North Central – Arrington Stoll, *Marquette and Wisconsin-Milwaukee*

Northeastern – Erik Budlong, *Bentley (MA)*

South Central – Morgan Chegwidan, *Angelo State (TX)*

Southern – Whitney Massey, *Alabama, Radford (VA) and Virginia Tech*

Western – Darren Behler, *Washington-Bothell*

COLLEGIATE CHAPTER AWARDS

R. Nelson Mitchell Outstanding Collegiate Chapter

North Central – Valparaiso (IN)

Northeastern – Cincinnati

South Central – Texas-Arlington

Southern – Tampa (FL)

Western – California-Irvine

Most Improved Collegiate Chapter

North Central – South Dakota

Northeastern – Rider (NJ)

South Central – North Texas

Southern – Florida Southern

Western – Texas-El Paso

Outstanding Professional Activities

North Central – Drake (IA)

Northeastern – Babson (MA)

South Central – Truman State (MO)

Southern – Tennessee

Western – Colorado-Boulder

Outstanding Service Activities

North Central – Western Illinois

Northeastern – Ohio State

South Central – Truman State (MO)

Southern – West Florida
Western – California-Irvine

Outstanding Financial Operations

North Central – Illinois State

Northeastern – Kent State (OH)

South Central – Oklahoma State

Southern – Florida Southern

Western – Arizona

Outstanding Alumni Relations

North Central – DePaul (IL)

Northeastern – Buffalo (NY)

South Central – Texas-San Antonio

Southern – North Florida

Western – Arizona State

(Continued on page 18)

(Continued from page 17)

Outstanding Scholastic Development

North Central – Michigan
Northeastern – CUNY-Baruch
South Central – Truman State (MO)
Southern – Savannah State (GA)
Western – California-San Diego

ALUMNI CHAPTER AWARDS

Outstanding Alumni Chapter
North Central – Twin Cities (MN)

Northeastern- Cincinnati
South Central – St. Louis
Southern – Central Florida
Western – Orange County (CA)

Most Improved Alumni Chapter

North Central – Twin Cities (MN)
Northeastern- Cincinnati
South Central – Space City Houston
Western – Inland Empire (CA)

Outstanding Professional Activities

North Central – Twin Cities (MN)
Northeastern – Cincinnati
South Central – St. Louis
Southern – Louisville
Western – Phoenix-Thunderbird

Outstanding Service Activities

North Central – Twin Cities (MN)
South Central – Oklahoma City-Tornado Alley

Southern – Central Florida
Western – Orange County (CA)

Outstanding Collegiate Relations

North Central – Twin Cities (MN)
Northeastern – Cincinnati
South Central – St. Louis
Southern – Central Florida
Western – Orange County (CA)

REGIONAL WINNERS

INDIVIDUAL AWARDS

Chapter Advisor of the Year

Chapter listed is the chapter served as Advisor.

Atlantic Coast – Shetia Lamar, *Savannah State (GA)*
Bay Area – Travis Nelson, *Cal State-East Bay*
Capital – Constant Cheng, *George Mason (VA)*
Central – Darrell Brown, *Indiana-Purdue at Indianapolis*
Central Gulf – Jessica Crew, *Alabama Desert Mountain – Brian Gillespie, New Mexico*
East Central – Susan Clark, *Ohio State Gateway – Debra Cartwright, Truman State (MO)*
Great Lakes – Denise Schoenbachler, *Northern Illinois*
Gulf South – Michael Luehlfing, *Louisiana Tech*
Gulf Western – Steven Koch, *Houston*
Mid-South – Alisha Harper, *Bellarmine (KY)*
Midwestern – John Hedeman, *Kansas*
New England – Jessica Kenerson, *Bentley (MA)*
Niagara – MaryAnn Fiedler Monforte, *Syracuse (NY)*
North Central – Terri Mische, *St. Cloud State (MN)*
Rocky Mountain – Karen Hodel, *Denver*
Sierra Nevada – Robert Sprague, *Cal State-Chico*
South Atlantic – Eric Shaw, *Florida Atlantic*
Southwestern – Gayle Thurman Randall, *Angelo State (TX)*
Steel Valley – Kimberly Kearns, *Kent State (OH)*
Tornado Alley – Don Mitchell, *Oklahoma State*

District Director of the Year

Chapter listed is the chapter served as District Director.

Bay Area – Brandon Studley, *Santa Clara (CA)*
Central – Stacy Perkins, *Indiana State*
Desert Mountain – Robert Ordonez, *Texas-El Paso*
East Central – Mary Miracle, *Ohio*
Eastern – Linda Oakes, *Rider (NJ)*
Empire – Sarah Santhouse, *Pace-Westchester (NY)*
Gateway – Stephanie Morris, *Missouri*

State

Great Lakes – Arrington Stoll, *Wisconsin-Milwaukee and Marquette (WI)*
Great Plains – Jody Dierickx, *Iowa State*
Gulf South – Quindarien Price, *Louisiana Tech*
Gulf Western – Connor Doyle, *Texas-Austin*
Mid-Atlantic – Whitney Massey, *Alabama, Radford (VA) and Virginia Tech*
Mid-South – William Markowitz, *Louisville (KY) and Rochester Tech (NY)*
New England – Erik Budlong, *Bentley (MA)*
North Central – Danielle Gohman, *St. Cloud State (MN)*
Pacific Northwest – Darren Behler, *Washington-Bothell*
Rocky Mountain – Gregory Howell, *Denver Alumni*
Sierra Nevada – Tina Mistry, *Cal State-Fresno*
South Atlantic – Richard Brandt, *Eckerd (FL)*
Southeastern – Kenneth Cook, *Georgia College & State and Georgia Tech*
Southwestern – Morgan Chegwiddden, *Angelo State (TX)*
Steel Valley – Jason Ewing, *Kent State (OH)*
Tornado Alley – Jennifer Mayes, *Oklahoma*

COLLEGIATE CHAPTER AWARDS

R. Nelson Mitchell Outstanding Collegiate Chapter

Atlantic Coast – Savannah State (GA)
Capital – George Mason (VA)
Central – Indiana
Desert Mountain – Arizona
East Central – Cincinnati
Empire – CUNY-Baruch
Gateway – Truman State (MO)
Great Lakes – Valparaiso (IN)
Great Plains – South Dakota
Gulf South – Louisiana Tech
Huron – Grand Valley State (MI)
Midwestern – Central Missouri
New England – Bentley (MA)
Niagara – Binghamton (NY)
North Central – St. Cloud State (MN)
Pacific Coast – California-Irvine
Pacific Northwest – Washington

State

Sierra Nevada – Pacific (CA)
South Atlantic – Tampa (FL)
South Pacific – Cal State-Long Beach
Southeastern – Mercer (GA)
Southwestern – Texas-Arlington
Tornado Alley – Oklahoma

Most Improved Collegiate Chapter

Atlantic Coast – North Florida
Capital – Shepherd (WV)
Central – Indiana
Central Gulf – Auburn (AL)
Desert Mountain – Texas-El Paso
Eastern – Rider (NJ)
Empire – CUNY-Baruch
Gateway – Missouri-St. Louis
Great Lakes – DePaul (IL)
Great Plains – South Dakota
Gulf South – Loyola-New Orleans
Huron – Saginaw Valley State (MI)
Mid-South – Western Kentucky
Midwestern – Central Missouri
New England – Massachusetts-Amherst
Niagara – Syracuse (NY)
North Central – Minnesota State
Pacific Coast – Redlands (CA)
Pacific Northwest – Washington State
Rocky Mountain – Colorado-Colorado Springs
Sierra Nevada – California-Merced
South Atlantic – Florida Southern
South Pacific – Hawaii-Manoa
Southeastern – Georgia State
Southwestern – North Texas
Steel Valley – Akron (OH)
Tornado Alley – Cameron (OK)

Outstanding Professional Activities

Atlantic Coast – Savannah State (GA)
Bay Area – California-Berkeley
Capital – Shepherd (WV)
Central – Indiana-Purdue at Indianapolis
Central Gulf – West Florida
Desert Mountain – Arizona State
East Central – Cincinnati
Eastern – New Jersey
Empire – CUNY-Baruch
Gateway – Truman State (MO)
Great Lakes – Western Illinois
Great Plains – Drake (IA)
Gulf South – Louisiana Tech
Gulf Western – Texas A&M College Station
Huron – Indiana-Purdue at Fort Wayne

Mid-Atlantic – North Carolina-Chapel Hill
Mid-South – Tennessee
Midwestern – Missouri-Kansas City
New England – Babson (MA)
Niagara – Syracuse (NY)
North Central – Minnesota State
Pacific Coast – California-Irvine
Pacific Northwest – Washington State
Rocky Mountain – Colorado-Boulder
Sierra Nevada – California-Davis
South Atlantic – Tampa (FL)
South Pacific – Loyola Marymount (CA)
Southeastern – Clemson (SC)
Southwestern – North Texas
Steel Valley – Kent State (OH)
Tornado Alley – Oklahoma

Outstanding Service Activities

Atlantic Coast – Central Florida
Bay Area – San Jose State
Capital – George Mason (VA)
Central – Indiana
Central Gulf – West Florida
Desert Mountain – Arizona
East Central – Ohio State
Eastern – St. Joseph's (PA)
Empire – CUNY-Baruch
Gateway – Truman State (MO)
Great Lakes – Western Illinois
Great Plains – South Dakota
Gulf South – Louisiana Tech
Gulf Western – Texas A&M-Kingsville
Huron – Saginaw Valley State (MI)
Mid-Atlantic – North Carolina-Chapel Hill
Mid-South – Louisville (KY)
Midwestern – Central Missouri
New England – Bentley (MA)
Niagara – Syracuse (NY)
North Central – Winona State (MN)
Pacific Coast – California-Irvine
Pacific Northwest – Washington State
Rocky Mountain – Colorado-Colorado Springs
Sierra Nevada – Pacific (CA)
South Atlantic – South Florida-St. Petersburg
South Pacific – Hawaii-Manoa
Southeastern – Georgia
Southwestern – Angelo State (TX)
Steel Valley – Kent State (OH)
Tornado Alley – Oklahoma State

Outstanding Financial Operations

Atlantic Coast – Savannah State (GA)
Bay Area – San Jose State
Capital – George Washington (DC)
Central – Illinois State



Most Improved Collegiate Chapter was awarded to NORTH TEXAS. The chapter worked as a unit to recruit new members, resulting in some of the largest pledge classes in recent history. The chapter also conducted quality professional and service events to engage its current membership.

Central Gulf – Auburn (AL)
 Desert Mountain – Arizona
 East Central – Cincinnati
 Empire – Adelphi (NY)
 Gateway – Truman State (MO)
 Great Lakes – DePaul (IL)
 Great Plains – Wayne State-Nebraska
 Gulf South – Louisiana Tech
 Huron – Michigan State
 Mid-South – Bellarmine (KY)
 Midwestern – Central Missouri
 New England – Massachusetts-
 Amherst
 North Central – Winona State (MN)
 Pacific Coast – California-San Diego
 Pacific Northwest – Washington-
 Seattle
 Sierra Nevada – Cal State-Chico

South Atlantic – Florida Southern
 South Pacific – Cal State-Long Beach
 Southeastern – Georgia State
 Southwestern – Texas-Arlington
 Steel Valley – Kent State (OH)
 Tornado Alley – Oklahoma State

Outstanding Alumni Relations

Atlantic Coast – North Florida
 Bay Area – San Jose State
 Capital – George Mason (VA)
 Central Indiana-Purdue at
 Indianapolis
 Desert Mountain – Arizona State
 East Central – Cincinnati
 Eastern – Rider (NJ)
 Empire – CUNY-Baruch
 Gateway – Truman State (MO)
 Great Lakes – DePaul (IL)



CINCINNATI ALUMNI earned the national award for Most Improved Alumni Chapter, also winning provincial awards for Outstanding Alumni Chapter, Outstanding Professional Activities and Outstanding Collegiate Relations by an alumni chapter. The chapter hosts a social event every third Thursday of the month at different restaurants/bars around the Cincinnati area to promote networking and brotherhood.

Alumni Chapter Recognition Program

The Alumni Chapter Recognition Program was developed in 2013 to encourage alumni chapters to promote leadership, enrich programming, enhance communication with their membership and receive recognition for their efforts. Chapters can be recognized on three levels: Bronze, Silver, and Gold.

The Bronze level has requirements in three categories: chapter events, communications and supporting the Delta Sigma Pi Leadership Foundation. Silver chapters must complete the Bronze level requirements, additional chapter events and communications and fulfill criteria in the Certified Deltasig Leader, collegiate relations and recruitment categories that begin on the second level. Gold chapters will have completed requirements of the Bronze and Silver levels, increased chapter communications, events and CDL training, and submit a chapter planning and operations report.

Congratulations to the following alumni chapters reaching recognition for 2015-2016!

GOLD

Corpus Christi (TX)
 Oklahoma City Tornado Alley
 Orange County (CA)
 Twin Cities (MN)

SILVER

Cincinnati
 Denver
 Florence, SC

BRONZE

Atlanta
 Austin (TX)
 Phoenix-Thunderbird

Great Plains – South Dakota
 Gulf South – Louisiana Tech
 Gulf Western – Texas-San Antonio
 Huron – Saginaw Valley State (MI)
 Mid-South – Tennessee
 New England – Bentley (MA)
 Niagara – Buffalo (NY)
 North Central – Minnesota
 Pacific Coast – California-Irvine
 Pacific Northwest – Washington State
 Rocky Mountain – Colorado at
 Colorado Springs
 Sierra Nevada – Pacific (CA)
 South Atlantic – Tampa (FL)
 South Pacific – Hawaii-Manoa
 Southeastern – Mercer (GA)
 Tornado Alley – Cameron (OK)

Outstanding Scholastic Development

Atlantic Coast – Savannah State (GA)
 Bay Area – Cal State-East Bay
 Capital – George Mason (VA)
 Central – Indiana State
 Desert Mountain – Arizona
 East Central – Cincinnati
 Empire – CUNY-Baruch
 Gateway – Truman State (MO)
 Great Lakes – DePaul (IL)
 Great Plains – South Dakota
 Gulf South – Louisiana Tech
 Huron – Michigan
 Mid-South – Western Kentucky
 Midwestern – Central Missouri
 New England – Bentley (MA)
 North Central – St. Thomas (MN)
 Pacific Coast – California-San Diego
 Sierra Nevada – Pacific (CA)
 South Pacific – Hawaii-Manoa
 Southeastern – Georgia
 Tornado Alley – Oklahoma State

CHAPTER MANAGEMENT PROGRAM RECOGNITION

The Chapter Management Program is divided into three achievement levels: Accredited Chapter, Chapter of Recognition and Chapter of Excellence. The CMP allows chapter members, national leaders and staff to evaluate chapter operations and activities. Chapters are required to submit items to the National Fraternity to achieve each level and are expected to reach the Accredited Chapter level, which includes the minimum standards for every collegiate chapter. If all requirements for Accredited Chapter are completed, the chapter should strive to achieve the second level, Chapter of Recognition, and then the third level, Chapter of Excellence.

Congratulations to the 52 chapters that reached Chapter of Excellence, 72 chapters reaching Chapter of Recognition and 110 that earned the Accredited Chapter in 2015-2016!

EXCELLENCE

A Chapter of Excellence is a chapter that is operationally sound with a well-rounded program focusing on larger scale events and National Fraternity promotion. To earn Chapter of Excellence, a chapter must achieve the Accredited Chapter tier, the Chapter of Recognition tier and complete the required and optional items for the third tier. These are the top performers in Delta Sigma Pi.

Arizona	Clemson (SC)	Loyola-Marymount (CA)	South Florida-Tampa
Arizona State	Colorado State	Mercer (GA)	St. Cloud State (MN)
Ball State (IN)	Colorado-Colorado Springs	Miami (OH)	St. Joseph's (PA)
Baylor (TX)	Denver	Minnesota-Minneapolis	Syracuse (NY)
Bentley (MA)	Drake (IA)	Nebraska-Lincoln	Tampa
Bowling Green State (OH)	Georgia	Northern Colorado	Tennessee
Cal Poly-San Luis Obispo	Georgia State	Oklahoma	Texas Christian
Cal State-Fresno	Hawaii-Manoa	Oklahoma State	Texas-El Paso
Cal State-Long Beach	Indiana-Purdue at Indianapolis	Pacific (CA)	Truman State (MO)
California-Davis	Iowa	Rider (NJ)	Valparaiso (IN)
California-Irvine	Kent State (OH)	San Diego State	Washington State
California-San Diego	Louisville (KY)	Savannah State (GA)	Winona State (MN)
Cameron (OK)		South Dakota	Wisconsin-Madison
Chapman (CA)			

RECOGNITION

A Chapter of Recognition is a chapter that is operationally sound with a well-rounded program that focuses on alumni, faculty, and new brothers. To earn Chapter of Recognition, a chapter must achieve the Accredited Chapter tier and complete the required and optional items for the second tier. All chapters listed under Chapter of Excellence also achieved this level.

Cal State-Sacramento	Indiana	Ohio State	Texas-Austin
California-Santa Cruz	Lynchburg (VA)	Saginaw Valley State (MI)	Texas-San Antonio
Dayton (OH)	Massachusetts-Amherst	South Carolina	Virginia Tech
DePaul (IL)	Missouri-Columbia	Southern Methodist (TX)	Wayne State (NE)
Georgia College & State	North Carolina-Greensboro	Texas A&M-Kingsville	Western Kentucky

ACCREDITED

An Accredited Chapter is a chapter that is operationally sound and functions within all the guidelines of the National Fraternity. To earn Accredited Chapter, a chapter must submit 100% of all items in the first tier, with at least 95% of those items correctly completed and submitted on time. All chapters listed under Recognition and Excellence also achieved this level.

Adelphi (NY)	Hawaii-Hilo	Missouri-Kansas City	San Francisco State
Auburn (AL)	Houston	Nebraska-Omaha	San Jose State (CA)
Babson	Indiana State	Nevada-Reno	Santa Clara (CA)
Cal State-East Bay	Iowa State	New Jersey	St. Mary's (TX)
Christian Brothers (TN)	Kennesaw State (GA)	North Carolina-Chapel Hill	Texas A&M-Corpus Christi
Colorado-Boulder	Lewis (IL)	North Texas	Texas-Arlington
Concordia (CA)	Longwood (VA)	Northern Arizona	Washington-St. Louis (MO)
Duquesne (PA)	Louisiana Tech	Northern Illinois	Wisconsin-Milwaukee
Florida	Midwestern State (TX)	Pepperdine (CA)	
George Mason (VA)	Minnesota State	San Diego	

Share news of your collegiate chapter's activities and events with brothers across the country!
Email news and photos to magazine@dsp.org



SAVANNAH STATE (GA) won the university's Greek Life Chapter of the Year Award. One of the programs that played a vital role in Kappa Chi earning this prestigious award was their Saving Ourselves Program, which addresses how individuals should conduct themselves when approached by law enforcement. This program was implemented in light of the recent police brutality cases in the media.



EVANSVILLE (IN) volunteered at PetSmart with an adoption event for It Takes a Village Canine Rescue and PAWS Adoption Center. Chapter members, including Lindsay Langstaff (pictured here), walked dogs and maintained cages during the event.



Andrew Hernandez, CAL STATE-FULLERTON, showed his Deltasig pride at the 2016 Pacific Coast Brotherhood Games.



ST. THOMAS (MN) brothers took a fitness class at Alchemy before their annual riverboat formal. Alchemy provides group fitness experiences that combine yoga, strength training and high intensity conditioning.



FLORIDA SOUTHERN brothers (from left) Micaela Gately, Shannon Gilfedder and Paige Brodbeck, along with the rest of the Florida Southern women's lacrosse team, defeated Adelphi in the Division II Lacrosse National Championship. This is Florida Southern's first-ever national title in women's lacrosse.



ILLINOIS hosted their annual “Kickin’ It with Corporate” in April. The chapter invites current and potential corporate sponsors along with other business student organizations for this daylong kickball tournament. Each company is paired with a group of students to compete against. During the event, the chapter also raised money for Hoofin’ 4 Hardy, which supplies free testing for hypertrophic cardiomyopathy to high school students.



TEXAS A&M-COLLEGE STATION hosted a “When Life Gives You Lemons 5k” to raise \$4,800 for Alex’s Lemonade Stand Foundation. For the chapter’s hard work and dedication, ALSF titled Lambda Nu the champion of the 2016 Greek Lemonade War.



SOUTHWESTERN and TORNADO ALLEY REGIONS hosted their 10th annual STAR Leadership Retreat in May near Broken Bow, OK. Brothers attended from FORT WORTH COWTOWN, MIDWESTERN STATE (TX), NORTH TEXAS, OKLAHOMA, OKLAHOMA CITY TORNADO ALLEY, OKLAHOMA STATE, TEXAS-ARLINGTON and TEXAS TECH. The retreat focuses on leadership development, communication, teambuilding, brotherhood and chapter operations.

LEWIS (IL) met during the summer to take an hour long tour of Wrigley Field which included visiting the bleachers, stands, press box, field and dugout. After viewing the inner workings of this historical landmark, the chapter held a Q & A with a ticket office salesperson. Brothers left with a better understanding of the business of baseball.



ROCKHURST (MO) initiated nine new members this spring bringing their member total to 55.

Share news about your alumni chapter activities! Email your news and photos to magazine@dsp.org



TWIN CITIES (MN) hosted their 5th Annual Pig Roast in June. In addition to guests from Minnesota, brothers traveled from Iowa, Illinois, Michigan, Nebraska, and Colorado to attend the event.

OKLAHOMA CITY TORNADO ALLEY toured Waters Edge Winery, co-owned by Donald Cude, Oklahoma.



PHOENIX-THUNDERBIRD met in Scottsdale to play TopGolf last June. Recent graduates and seasoned alumni challenged each other to shoot microchipped balls towards dartboard-like targets. The brothers who hit the farthest targets won.

Western PVP Patrick Bonfrisco (left) joined HAWAII ALUMNI and HAWAII-HILO in Hilo for a picnic lunch at Liliuokalani Park.





CINCINNATI ALUMNI met in August at the Hofbrauhaus Newport to enjoy the sounds of a traditional German band, authentic German food, and a pint (or two).



DENVER ALUMNI hosted their New Member BBQ Cookout in August in Littleton. The chapter was excited to have such a great turnout for the event!



VPF Kelly Rabin met fellow Drake brother Wajih Halawa in Seattle, while he was visiting from Dubai. The two brothers hadn't seen each other in 15 years but had a great time catching up.

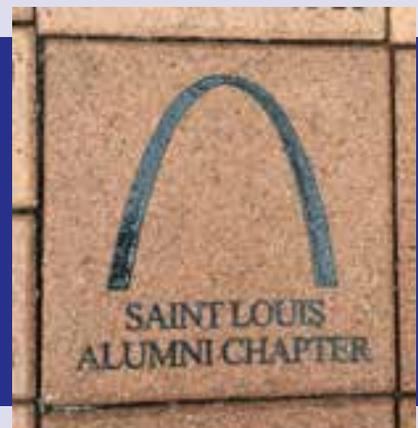
Thank You For Your Service!



Dan Davis, Nebraska-Lincoln, was presented with his Silver Helmet by PGP Norm Kromberg at the Lincoln/ Greater Nebraska alumni picnic.

Searchable Magazine Archives Available Soon!

ST. LOUIS ALUMNI recently made a generous gift to help fund Fraternity efforts to add previous issues of *The DELTASIG* magazine online. NPC, Inc. Integrated Print & Digital Solutions in Claysburg, Pennsylvania, which prints *The DELTASIG* magazine, will be using a v-shaped scanner to archive approximately 12,370 pages. Once complete, users will be able search through eighty-five volumes of the magazine dating back to 1921. This project would not be possible without the support of SLAC.



Get Involved! Please note: Contact information is listed here for cities where alumni chapters are currently franchised as of September 1. There are alumni members organizing groups in other cities listed. They are noted with a city name only. For contact information on these organizing groups, or to start a group in an area not already listed, please email alumni@dsp.org, call (513) 523-1907 x223, or check online at www.dsp.org.

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SHERIDAN

WORLD

BEIRUT, LEBANON

FRANCE

GERMANY

HONG KONG

INDIA

LONDON

MONTERREY

PHILIPPINES

SAUDI ARABIA

SHANGHAI

SINGAPORE

TAIWAN

VANCOUVER

CHAPTERS:
City and contact information listed.
ORGANIZING GROUPS:
City only listed.

**New job? Start a new business? Get promoted or recognized for an achievement?
Share your news with us! Email magazine@dsp.org.**

Matthew Norman, *Alabama*, is financial specialist at Iron Horse Financial in Baton Rouge, La.

Mackenzie Darling, *Angelo State*, is in customer development at Grimco in Austin, Texas.

Maxwell Wheeler, *Arizona*, is area manager at Amazon Inc. in Phoenix.

Jennifer Bott, *Ball State*, is dean of the Miller College of Business at Ball State University in Muncie, Ind.

Easton Robles, *Baylor*, is a tax accountant at Ludwick, Templin, Montgomery, & Stapp, PC in Temple, Texas.

Mathew Temple, *Cal State-Fullerton*, is director, financial planning & analysis at Ticketmaster in Hollywood, Calif.

Jonathan Plazewski, *Central Florida*, is a technical support engineer at Oracle in Orlando, Fla.

Lauren Smith, *Evansville*, is a corporate trainer at Kirkwood Pro in Cincinnati.

Jessica Spath, *Florida Southern*, is an administrative assistant at Boring Business Systems in Lakeland, Fla.

Jeremy Sloane, *Frostburg State*, is an account manager at Healthcare Services Group Inc. in Frederick, Md.

Kayla Wilding, *Georgia*, is a consultant at Bates White Economic Consulting in Washington, D.C.

Caroline Davis, *Georgia College & State*, is a human resources associate at The Boston Consulting Group in Atlanta.

Don Matheson, *Georgia Tech*, was re-elected as chair and CEO of The Institute of Management Consultants USA in Greensboro, N.C.

Vivian Okere, *Kennesaw State*, is an account manager at Gartner in Fort Myers, Fla.

Marissa Auslander, *Louisiana State*, is a marketing coordinator at Rakuten Marketing in Chicago.

Julianne Martin, *Louisville*, is an account executive at WLKY-TV in Louisville, Ky.

Justin Hamlin, *Miami-Ohio*, is a financial advisor at HFS Wealth Advisors in Richfield, Ohio.

Mark Johnston, *Miami-Ohio*, is regional vice president of sales at Byline Financial Group in Chicago.

Joseph Loss, *Miami-Ohio*, is a financial analyst at JPMorgan Chase & Co. in Chicago.

Jessica Gumbert, *Minnesota State*, is a sales and marketing coordinator at Innegra Technologies in Greenville, S.C.

Aaron Greco, *Missouri State*, is executive team leader at Target in St. Charles, Mo.

Ben Henke, *Missouri State*, is the compliance supervisor at FDIC's Dallas/Shepherd Offices in Texas.

Frederick James, *New Mexico*, is deputy director/chief financial officer at the Las Vegas-Clark County Library District in Las Vegas.

Michelle Lopez, *New Mexico State*, is the human resource manager at Olam in Las Cruces, N.M.

Kevin Wright, *Northern Arizona*, is community coordinator, resident education and development at the University of Cincinnati.

Elizabeth Cleaver, *Oklahoma*, is operations management associate at McKesson Pharmaceuticals in Oklahoma City.

Jennifer Mayes, *Oklahoma*, is coordinator of partnerships and program development at University of Oklahoma in Norman.

Lakely Smith, *Oklahoma State*, is IT project manager at Textron Aviation in Wichita, Kan.

(Continued on page 28)

Buffalo Brother Honored by Girl Scouts

Golden Council member Beth Bivona, *Buffalo*, was honored by the Girl Scouts of Western New York in September as one of nine Women of Distinction for 2016.

The honorees were nominated by members of the community because of their demonstrated leadership in their careers and to their communities through public service. They are role models for all girls, and in accepting the award, they commit to mentoring specific young women involved in the award ceremony.

Brother Bivona previously served Delta Sigma Pi as Niagara Regional Vice President and more recently served as chair of both the Northeastern Provincial Award and Alumni Development committees. She also served on the National Ritual Task Force from 2009-2011.

Beth works for Barclay Damon, LLP, listed as a "Top 250 Firm" by The National Law Journal. Barclay Damon is a full-service, 275-attorney law firm, with offices throughout the major cities of New York State, as well as in Boston, Washington, Newark, N.J. and Toronto, providing comprehensive legal and business counsel to a diverse client base in 33 practice areas. She lives in the greater Buffalo/Niagara area with her husband George and their two children. ▲



Golden Council member Beth Bivona, Buffalo, was honored by the Girl Scouts of Western New York in September as one of nine Women of Distinction for 2016. Although not a requirement for the award, Beth helped her daughter Giuliana's Girl Scout Brownie Troop.

Milestones

Did you recently tie the knot? Welcome a new bundle of joy? Do you know a brother who has passed away? If so, please tell us. Email your mergers, gains or losses to magazine@dsp.org.

Mergers

Whitney Dixon-Reed, *Evansville*, and Michael Mardis on May 29. They live in Chicago.

Robert Roman, *Loyola Marymount*, and Kathy Lawler on August 12. They live in Oxnard, Calif.

East Central RVP **Monica Ramey**, *Ohio Dominican*, and Chris Shoemaker on April 1. They live in Groveport, Ohio.

Jillian Marsh, *Radford*, and Jason Aller on June 4. They live in Virginia Beach, Va.

Michael Wilson, *Texas Tech*, and Rebecca Smith on July 17. They live in Plano, Texas.

Breanna Bright, *Truman State*, and Colby Dohrman on June 4. They live in Sweet Springs, Mo.

Cydney Fielding, *Truman State*, and Chris Williams on July 3. They live in Omaha, Neb.

Kirk Patton, *Truman State*, and Lauren Dwyer on May 21. They live in Washington, Ill.

William Reinking, *Truman State*, and Lauri Craig on May 28. They live in St. Charles, Mo.

Matthew Witzel, *Truman State*, and Julie Swanger on May 21. They live in St. Charles, Mo.

Gains

Ginny, *Bentley*, and New England RVP **Dan Collins**, *Massachusetts-Boston*, on August 9—Nathan James. They live in Burlington, Mass.

Karin Brown, *Central Florida*, and Timothy on August 5—Grant Aidan. They live in San Diego.

Mindy and James Kuhn, both *Marshall*, on July 27—Claire Renee. They live in Findlay, Ohio.

Brenda Torres, *New Mexico State*, and Jericho Jackson on November 10, 2015—Allison Jackson. They live in El Paso, Texas.

Kimberly Loudon, *Northern Colorado*, and Jeff on July 29—Cadence Blakely. They live in Nolensville, Tenn.

Michelle Tafel and Grand President **Onuka Ibe**, *Truman State*, on August 27—Ifeanyi Ngozi James Tafel-Ibe. They live in Washington, D.C.

Dana Kleina, *Truman State*, and Clinton Okada on July 25—Nolan Harris. They live in Seattle.

Raina and Rafael Rawlings, both *Wayne State-Michigan*, on April 8—Malia Janae. They live in Detroit.

Losses

Babson

Roger Enrico (June 1)

Boston

Douglas W. McGregor (April 14)

Cal State-Sacramento

Bridgette (Bottemiller) Mitchell (April 28)

Colorado-Boulder

Wilbur Carr Besemann (March 6)

John "Jack" Clay Corbridge (May 25)

Detroit Mercy

Charles William Royan (April 6)

Duquesne

Robert G. Miller (April 29)

Drake

Philip Seitz (January 21)

Eastern Illinois

John C. "Jack" Erdmann (July 29, 2015)

Dennis N. Laymon (May 14)

Florida

Cleber Correa (August 28)

Florida State

Gerald Bradford Wyman (April 17)

Georgia State

Stephen D. Morrison (August 13)

Indiana-Bloomington

Marion E. Bell (May 26)

James H. Perry (March 8)

Indiana State

Morris Q. Watson (April 13)

Iowa

Robert K. Fredrickson (May 29)

George C. Holdren (November 30, 2015)

Johns Hopkins

William Franklin Makinson (May 25)

Kent State

Jack E. Collins (May 17)

Long Island

Douglas Peter Gerbosi (November 22, 2015)

Loyola-Chicago

Bernard J. Sullivan (April 18)

Marquette

Richard "Dick" Francis Cimpl (June 16)

James Fredrick Lipscomb (March 5)

Lloyd J. Skagen (November 6, 2015)

Paul Harvey Sleger (June 21)

McNeese State

Francis "Frank" Marion Guidry (June 4)

Memphis

N. B. Cheatham (May 11)

Miami-Florida

Donald M. Post (March 26)

Miami-Ohio

Roger Brian Craven (April 8)

Robert Earle Opie (April 12)

Michigan

Richard F. Kern (March 26)

Minnesota

Stuart Addison Smith (March 4)

Missouri-Columbia

John Cortland Gifford Peret (March 29)

Missouri State

Shawn L. Leven (July 6)

Nebraska-Lincoln

Kenneth Appleton Legg (May 7)

Glenn W. Smith

North Carolina-Chapel Hill

James Thomas Gooding (August 6)

Walter Alfred Ulbricht (April 28)

Northern Arizona

Louis Jordan Atilano (July 11)

Northwestern

Paul Maynard (April 28)

Ohio State

Edmond Alfred "Bud" Graves (April 21)

Michael T. Sauer (January 10)

Oklahoma

Donald Keith Groom (June 22)

Chester Nils Leonhardt Jr. (March 16)

Rider

Samuel W. Bomberger (February 2)

Michael J. Cassidy (May 7)

South Florida-Tampa

Edgar W. Kopp (August 11)

Tampa

David G. Bias (January 3)

Tennessee

James Lambert Roberts (June 26)

Texas-Austin

James A. Martin (March 27)

Texas Tech

James Minor Rink (May 4)

Tulsa

Arthur Leroy Van Gundy (February 5)

Virginia

John William Via Jr. (January 9)

Donal Wadleigh (January 15)

Washburn

Bruce Myers (April 25)

Western Kentucky

Ronald Lynn Clark (June 25, 2015)

Wisconsin-Madison

James Chester Gill (March 19)

Philip L. Talty (June 1)

The Wright Stuff! Teaching Excellence in Indy

Judith Wright, *Indiana-Purdue at Indianapolis*, was awarded the Schuyler F. Otteson Award for Teaching Excellence in May. Students in the Kelley School of Business can nominate a professor who entices students to learn and benefits overall learning.

Of all the awards Judith could earn, this one means the most to her because she was selected by her students. "As a member of the Kelley School faculty, I have many Deltasigs pass through my classroom. I get to play an important role in helping them prepare for their future business careers and I'm honored to work side-by-side with our students in performing service on and off campus."

Congratulations, Brother Wright, and thank you for making a difference in the lives of our collegians! ▲



Indiana-Purdue at Indianapolis graduates this May with faculty member Judith Wright (far right).

(Continued from page 26)

Bethane Smith, *Penn State-Erie*, is billing manager at Family Medicine of Warren, Pa.

Michael Smith, *Penn State-Erie*, is audit manager at Northwest Bancorp in Warren, Pa.

Austin Radus, *Roger Williams*, is an account executive at Womply in San Francisco.

Stephen Hoblin, *St. Cloud State*, is a clinical specialist at Medtronic in Frankfort, Ill.

Laura Radus, *San Francisco State*, is a senior auditor at Hood & Strong LLP in San Francisco.

John Mauck, *Shepherd*, has been accepted into the doctorate of organizational leadership program at Hood College in Frederick, Md.

Melissa Blackburn, *Texas Tech*, is in the management development program-claims at GEICO in Dallas.

Clinton Jackson, *Texas Tech*, is superintendent of operations at BNSF Railway in LaCrosse, Wis.

Lindsey Kosanke, *Texas Tech*, is assistant route sales manager at Aramark Refreshment Services in Fremont, Calif.

Michael Wilson, *Texas Tech*, is applications developer at Texas Instruments in Richardson, Texas.

Michele Henke, *Truman State*, is SVP/ compliance officer at Prime Bank. She lives in Heath, Texas.

Tom Hayes, *Xavier*, is dean of the Williams College of Business at Xavier University in Cincinnati.

Become a CDL today!

The Certified Deltasig Leader program is an online volunteer training program for Deltasigs. Certification recognizes alumni members for their demonstrated leadership training and experience. To learn more, go to dsp.org/beacdl.

To be a CDL, an alumni member must successfully complete eleven E-learning presentations and their respective quizzes noted as "Core Leadership Training" within a three month period.

To qualify for Advanced Certification (also known as CDL Tier 2), in addition to the E-learning presentations an alumni member must also have participated in or led educational sessions at two Fraternity events in the past five years, complete four E-learning presentations and their respective quizzes noted as "Advanced Training", and supported the Leadership Foundation with a gift in the last 12 months.

Certifications are effective for a two-year term based on the completion date of the original certification.

Congratulations to the CDLs who earned Tier I or Tier II certification between May 1 and August 31. (Tier II CDLs are marked with a *.)

Morgan Conklin*, *Washington State*
 Gayatachew Dorsainville*, *Howard (DC)*
 Kimberly A. Garza*, *Texas A&M-Corpus Christi*
 Gayle A. Gerhardt*, *Cincinnati*
 Kekoa J. Giron*, *Hawaii-Manoa*
 Tory J. Johannsen*, *Texas-El Paso*
 Malia Kunst*, *San Diego State*
 David Pratt*, *Arizona*

Andrea M. Ratermann, *Western Illinois*
 Aly K. Rauen*, *Bellarmine (KY)*
 Alexandria N. Salley*, *Missouri-St. Louis*
 Sarah M. Santhouse*, *Pace-Westchester (NY)*
 Kyra Watts, *Wayne State-Michigan*
 Charles A. Weening*, *St. Peter's (NJ)*
 Ciara A. Williams, *Texas A&M-Corpus Christi*
 Jeff Winther*, *Grand Valley State (MI)*



Farewell to CO Staff Member Anne Strychalski

Anne Strychalski, *Miami-Ohio*, served as communications coordinator for 3.5 years. During that time, she was responsible for writing and designing quality publications and communications, including this magazine. We appreciate all Anne brought to the Fraternity and wish her the best at the Indiana University Foundation as an annual giving associate. ▲



New Partnerships:

Fisher

Investments Delta Sigma Pi partnered with Fisher Investments in July to connect



brothers with career opportunities and professional event programming for chapters. Founded in 1979, Fisher Investments is an independent, privately-owned money management firm with 70 billion in assets under management (as of 7/26/16). Fisher Investments' clients include over 150 large institutions and more than 35,000 high net worth individuals. Learn more at dsp.org/Fisher.

ExecSocks

Wear socks with attitude. Delta Sigma Pi has partnered with ExecSocks to help brothers express themselves within the realm of



professional attire by offering distinctive, eye-catching men's dress socks. They specialize in a subscription service where you receive a new pair of socks in the mail monthly, with only a month-to-month commitment required. They take pride and honor in their service and guarantee that you

will never receive the same pair of socks twice. More information, including information on how Deltasigs can receive a 40% discount, can be found at dsp.org/ExecSocks. ▲

MARK YOUR CALENDAR

January 27-29

Fraternity Board Meeting—Oxford, OH

February 3-5

Western LEAD Provincial Conference & Council Meeting—Seattle

February 10-12

Northeastern LEAD Provincial Conference & Council Meeting—Pittsburgh

February 12

Leadership Foundation Board of Trustees Meeting—Pittsburgh

February 17-19

Southern LEAD Provincial Conference & Council Meeting—Atlanta

February 24-26

North Central LEAD Provincial Conference & Council Meeting—Chicago (Schaumburg)

March 3-5

South Central LEAD Provincial Conference & Council Meeting—Houston

April 25

National Alumni Day

August 16-20

Grand Chapter Congress—New Orleans

October 6-7

Myrtle Beach (SC) LEAD School

October 13-14

Cincinnati LEAD School

October 20-21

Tulsa (OK) LEAD School

October 28

National Make A Difference Day

October 27-28

Omaha (NE) LEAD School

November 3-4

Sacramento (CA) LEAD School

November 7

Founders' Day

Fraternity Board Meeting "Minutes in Seconds" (August 2016)

- ▲ Adopted Fraternity Strategic Priorities. (See page 3)
- ▲ Approved the creation of an annual Presidents' Academy for chapter presidents. (The concept has been approved, with extensive framework details to come.)
- ▲ Approved creation of task group to complete a thorough review of the pledge education program and the pledge process.
- ▲ Ritual proposals were referred back to Ritual Review Initiative Team. Ritual sessions currently scheduled during fall LEAD Schools will be replaced with a session to review some of these proposals.
- ▲ Thanked 2014 COY Nick Rizzi for his service to the Board and welcomed 2016 COY Jen Huynh.
- ▲ Will create a task force to research different approaches to (what we call) voluntary withdrawals.
- ▲ Discussed behavior challenges of event attendees "after hours." The PVPs will collaborate after fall LEAD Schools to discuss further.
- ▲ Approved recommendation to use Instagram to promote national community service events.
- ▲ Amended 2016-17 operating projects budget by increasing the salary and associated tax lines. This accommodates potential new staff positions and the new government overtime rules.
- ▲ Amended the policies regarding nominations to permit earlier campaigning, earlier publication of candidates and to provide clarity in areas where there has historically been confusion or a gap in the policy.
- ▲ Selected 2017 National Honorary Initiate and amended the NHI selection process to provide more flexibility and timeliness.
- ▲ Referred Volunteer Online Leadership Training (VOLT) program, which provides training, personal growth opportunities, and interactions to DDs and RVPs, back to committee to provide more details on the concept.
- ▲ Approved Leadership Foundation grant request funding prioritization for 2017-18.
- ▲ Referred to task groups a recommendation to clarify "rejected for a third time" in regards to election of pledges.
- ▲ Probation was continued for Wingate (NC); and Wayne State (MI) and New Mexico State will each be offered receivership for 6 months.
- ▲ 2017 LEAD School Budget was approved.
- ▲ Approved budget, registration fees and draft agenda of educational programming for 2017 GCC. Also approved draft agenda for the 2017 post-GCC retreat.
- ▲ Approved two service events to be conducted at 2017 GCC: cleaning up local cemeteries with Save Our Cemeteries and using donated Ronald McDonald House wish list items to construct miniature golf holes during Wednesday's Grand President's Dance/Game Night.
- ▲ Selected Cleveland as the location for the 2021 GCC, pending successful negotiations by Executive Director. ▲

As I reflect back on this past year's accomplishments I continue to be inspired by the passion our brothers have for Delta Sigma Pi and am excited for the opportunities that lie ahead for our great Fraternity! Because of your ongoing support, the Foundation saw one of our most successful years yet! As our brothers take advantage of the educational programming offered by Delta Sigma Pi and to apply for scholarships in great numbers, we continue to be motivated to find new ways to further our support of these programs.



On that front, the Trustees of the Delta Sigma Pi Leadership Foundation spent the past six months writing a new strategic plan and updating our committee structure. This work positions us to increase our support of grants to the Fraternity and scholarships to our brothers. We were particularly excited to partner with Fraternity Board members to align our strategic plans with their short-term and long-term goals.

I am consistently amazed by the generosity of our donors and cannot thank you enough for allowing us to accomplish great things for the Fraternity. Here are just a few examples of how your donations helped us serve the Fraternity this year.

- Your donations allowed the Foundation to pay more than \$70,000 in grants to support programming and attendance at LEAD events. This helped increase attendance to one of our best years! More than 2,000 collegians had an opportunity to experience the networking and leadership development provided.
- Your donations supported a grant which provided 80 volunteer leaders the opportunity to attend the National Volunteer Leadership Retreat in St. Louis. In fact, because of the generosity of our donors, we were able to redesign and enhance the professionalism of the program with the help of Brothers Tim Augustine and Adam Carroll.
- Your donations supported the scholastic achievements of nearly 60 brothers, with over \$63,000 in graduate and undergraduate scholarships. I'm pleased to report that we received 157 scholarship applications, including an application for *each* of the available scholarships.

All of these achievements would not be possible without the generous giving of our donors. Without your individual commitments we would not have reached over \$387,000 in donor contributions this year—our second highest level of giving ever! In particular, we continued to see strong support for our Deltasig For Life Donor program which raised \$79,000 from our 350 participants. The unwavering support for our various donor opportunities is truly amazing!

Thank you for all of your efforts – it was another fantastic year for the Fraternity because of your giving!

Fraternally,

Katie I. Magoon
Leadership Foundation Chair and President



Cumulative Lifetime Giving

(As of 6/30/2016) * Denotes Deceased

SUSTAINER

\$250,000-\$499,999

William E. Dozier*, *Texas-Austin*

CENTURION

\$100,000-\$249,999

Clyde Kitchens/Thoben Elrod Foundation

(Kappa Chapter Lodge/Georgia State)

Deltasig House Corporation (Northwestern-Chicago)

Sidney A.* and Ruth "Buttercup" Sparks,

Texas-Austin/Deltasig Friend

Charles I. "Buzz" and Ruth S. "Stonie"*

Sutton, Arizona State (both)

Victor A. Tabor*, *Louisiana Tech*

Philip H. Turnquist, *Indiana State*

Melvin E. Wolfe*, *Northwestern-Evanston (IL)*

FIFTH FOUNDER

\$50,000-\$99,999

Alpha Theta House Corporation (Cincinnati)

Jeffrey D. and T. Joelle Berlat, *Houston (both)*

Gregary W. and Laura L. Howell,

Pacific (CA)/Nevada-Las Vegas

Randy L. Hultz, *Truman State (MO)*

Brian P. and Amelia B. Krippner, *Truman*

State (MO) (both)

Norman Kromberg, *Nebraska-Lincoln*

Katie I. Magoon, *Eastern Illinois*

Michael R. Mallonee and R. Benjamin

Collum, Jr., Oklahoma/Phoenix-Thunderbird

Nu Chapter House Corporation (Ohio State)

Corey D. Polton, *Cal State-Fullerton*

John D. Richardson, *Arizona State*

Mark A. and Claire Sammon Roberts,

San Francisco/San Francisco State

Vincent C. and Sandra L. Shoemaker,

Northern Colorado/Missouri State

BENEFACTOR

\$25,000-\$49,999

Jennifer R. Aichele, *Cal State-Sacramento*

Peter G. Bjelan, *DePaul (IL)*

Russell E. and Sally H. Brown, *Arizona State/*

Deltasig Friend

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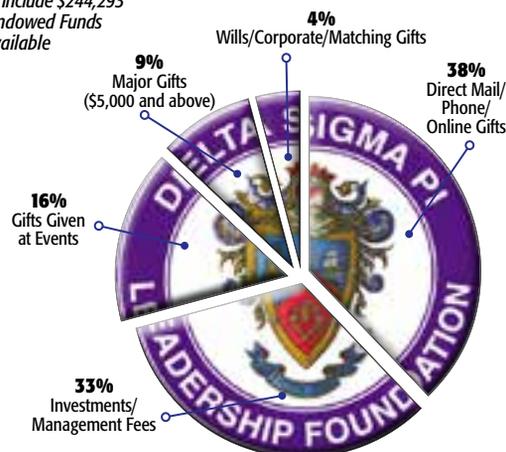
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 Donald W. Davis, *Southern Mississippi*
 Paul P. Dawson, *Wayne State-Michigan*
 Alex DeAngelis, *Loyola Marymount (CA)*
 James F. Deaton II, *Oklahoma*
 Mary A. Hamlin DeForke, *Houston*
 Daniel Gary DelPiano[△] (3), *Connecticut*
 Delta Omicron Chapter (3), *San Francisco State*
 Delta Sigma Chapter (3), *Loyola Marymount (CA)*
 Delta Upsilon Chapter, *Texas Christian*
 Dennis D. Diaz, *Deltasig Friend*
 Stephanie L. Dickey[△] (2), *Tennessee*
 Albert S. Dillon, Jr. (30), *North Carolina-Chapel Hill*
 Conchita N. Dixon[△] (9), *Penn State-Erie*
 Patrick M. Dohany (5), *Ferris State (MI)*
 Jimmi J. Dondlinger, *Deltasig Friend*
 Mark E. and Linda Hoag Dorn (3), *Minnesota State/Winona State (MN)*
 Gayatachew Dorsainville, *Howard (DC)*
 Karon S. Drewniak (20), *Georgia*
 Winston A. J. D'Souza[△] (4), *Western Michigan*
 Thomas G. Duffy, *San Diego State*
 Meiko L. Dukes, *South Florida-Tampa*
 Wesley C. Dunlap, *Temple (PA)*
 Phi Quy Duong (4), *St. Edward's (TX)*
 Kevin and Lori A. Early (4), *Eastern Illinois (both)*
 Dennis T. Edmon, *Southeastern Louisiana*
 Karla E. Edwards[△] (5), *Akron (OH)*
 Mitchell R. Elfers and Monica D. Romero (5), *New Mexico (both)*
 Alan I. Elkin (2), *Colorado-Boulder*
 Pat Ellebracht (4), *Texas Tech*
 Epsilon Phi Chapter (4), *Cal State-Sacramento*
 Epsilon Rho Chapter (4), *Tampa (FL)*
 W. Rufus Estis (7), *Louisiana Tech*
 Sandra Fallon, *Deltasig Friend*
 Joseph R. Farinacci[△] (3), *North Florida*
 Richard B. Featherston[△] (4), *North Carolina-Chapel Hill*
 David R. and Paula Kaple Feret (4), *George Mason (VA)/Bowling Green State (OH)*
 Thomas C. Fey, *Miami-Ohio*
 Daniel H. Field (7), *Minnesota State*
 Donald Fitzgerald (5), *Missouri-Columbia*
 Jeffery S. Fizer, *Drake (IA)*
 Sarah A. Flanagan (3), *Frostburg State (MD)*
 Thomas J. Florian[△] (3), *Drake (IA)*
 Richard K. Flynn (7), *Missouri-St. Louis*

WHERE DID THE MONEY COME FROM?

2015-2016 Preliminary Year-end – Pending Annual Audit

Direct Mail/ Phone/Online Gifts	\$ 221,637
Investments/ Management Fees	\$ 193,568
Gifts Given at Events	\$ 90,846
Major Gifts (\$5,000 and above)	\$ 51,467
Wills/Corporate/Matching Gifts	\$ 24,356
*Total Revenues	\$ 581,874

*Total Revenues include \$244,293 that went into Endowed Funds and \$337,581 available for operations.



WHERE DID THE MONEY GO?

2015-2016 Preliminary year-End – Pending Annual Audit

Scholarship and Educational Support	\$ 182,090
Management/Professional Fees	\$ 153,932
Fundraising	\$ 95,867
Total Expenses	\$ 431,889

\$88,781 - Educational Support (LEAD, GCC, Professional Dev.)
 \$93,309 - Scholarships/Grants for Individuals/Chapters



Brynn Foree, *Northern Arizona*
 James Ray Frederick, *Central Missouri*
 Michael L. Freiman (4), *Temple (PA)*
 Dawn Friedrich, *Deltasig Friend*
 Mark A. Fusler, *Arizona*
 Christian W. Galoci, *Longwood (VA)*
 Gamma Epsilon Chapter, *Oklahoma State*
 Gamma Eta Chapter (5), *Nebraska-Omaha*
 Gamma Lambda Chapter, *Florida State*
 Gamma Omega Chapter (2), *Arizona State*
 Gamma Upsilon Chapter, *Babson (MA)*
 Matthew E. Garbellini (2), *Xavier (OH)*
 Jillian E. Gartner[△], *Drake (IA)*
 Michael Germana, *Central Florida State*
 Bernard R. Gervais (7), *Oklahoma State*
 Michael F. Gesamondo, *Bryant (RI)*
 Joda L. Gibson (23), *Illinois*
 Kirstie L. Gill[△] (7), *Drake (IA)*
 Arthur J. Giomi[△] (8), *Cal State-Chico*
 Garrett W. Gleim, *Pennsylvania*
 Bryon W. Goguen, *Bentley (MA)*
 J. Thomas Gooding (6), *North Carolina-Chapel Hill*
 Gena Louise Goodson[△], *Cameron (OK)*
 Brisa Morales Gossett, *Houston*



Jeff, Miami-Ohio, and Judith Briggs, South Dakota, received the Cornerstone lifetime giving level award during a Leadership Foundation Trustee meeting in Chicago. Jeff is one of the newest members to the Board of Trustees.

William J. Holtz (2), *Iowa*
 Gregory W. and Laura L. Howell (20), *Pacific (CA)/Nevada-Las Vegas*
 Mar Hoyos^Δ (3), *Pacific (CA)*
 Matthew M. Hudson^Δ (3), *Saint Louis*
 James E. Hughes (3), *Minnesota State*
 John D. Hughes (16), *Rutgers-Newark (day) (NJ)*
 Stacy L. Hughes (3), *Wayne State-Nebraska*
 Sarah E. Hulsey, *Nevada-Reno*
 Geoffrey D. Hunter, *Florida State*
 Iota Nu Chapter (6), *Truman State (MO)*
 Iota Omicron Chapter (2), *Central Missouri*
 Iota Phi Chapter, *Cal State-Fresno*
 Iota Pi Chapter (4), *San Diego State*
 Iota Psi Chapter (3), *Texas A&M-Corpus Christi*
 Gina M. Irvin (12), *Georgia State*
 H. Lee James^Δ (5), *West Alabama*
 Jessica Johns^Δ (7), *Northern Illinois*
 Patrick S. Johnson^Δ, *Bryant (RI)*
 Renee Johnson, *Deltasig Friend*
 Angela Jones^Δ, *Penn State-Erie*
 Matthew D.^Δ and Marlena C.^Δ Jones (3), *Wingate (NC) (both)*
 Crystal A. Justice^Δ (5), *Pacific (CA)*
 Haili A. Kamahela^Δ (3), *Cal State-Sacramento*
 Brendan Stephen Kane, *Western Illinois*
 Terri L. Kane (3), *Buffalo (NY)*
 Ellen G. Kanfer (2), *Ohio*
 Grace A. Kangdani (10), *Cal State-Fullerton*
 Ronak S. Kanuga, *Arizona State*
 Linda A. Kaplan (6), *Arizona*
 Kappa Chi Chapter, *Savannah State (GA)*
 Kappa Lambda Chapter, *Binghamton (NY)*
 Kappa Mu Chapter (4), *Cal Poly-San Luis Obispo*
 Kappa Nu Chapter (3), *Longwood (VA)*
 Kappa Omicron Chapter (4), *Missouri State*
 Kappa Phi Chapter (5), *Valparaiso (IN)*
 Kappa Sigma Chapter, *Indiana-Purdue at Indianapolis*
 Keith J. Kay (2), *Connecticut*
 Elizabeth M. Keith (28), *Bowling Green State (OH)*
 Darrell E. Keller (8), *San Diego State*
 Gary W. Kennedy, *Deltasig Friend*
 Tracy Kenworthy, *Cincinnati*
 Thomas E. Kerwin (8), *South Carolina*
 Zaem A. Khan^Δ (2), *Florida Atlantic*
 Luis F. Kingsbury (3), *Penn State-Erie*
 Trina L. Kirk^Δ, *North Florida*
 Kelly Kolstad^Δ (2), *San Francisco*
 Patricia A. Kowalczewski (7), *Truman State (MO)*
 Kristen Kralik^Δ (2), *Bowling Green State (OH)*
 John F. Kratschmer^Δ (2), *Illinois State*
 Jason C. Kraus (7), *Cincinnati*

Philip C. Kreznor (4), *Drake (IA)*
 James E. Kuhn, *Marshall (WV)*
 Loraine E. Kukasch (12), *Clemson (SC)*
 Kathryn M. Kurth (3), *Illinois State*
 Peter J. LaCava (15), *Bentley (MA)*
 Lambda Phi Chapter, *Cal State-Long Beach*
 Lambda Pi Chapter, *San Diego*
 Lambda Psi Chapter (3), *Hawaii-Hilo*
 Lambda Tau Chapter (2), *Bentley (MA)*
 Deborah J. Lang^Δ (6), *Bentley (MA)*
 Mark William Langbein, *Ferris State (MI)*
 Jennifer Langston, *Rockhurst (MO)*
 Sharron Lesley Larrison, *West Liberty (WV)*
 Rena D. Larrivee, *Deltasig Friend*
 John L. Laska, *Florida State*
 Linda Lawson^Δ (7), *Redlands (CA)*
 Shirley K. Lazoration, *Buffalo (NY)*

Johnson Le^Δ, *Cal State-East Bay*
 Viet Le^Δ (3), *Houston*
 Erin R. Lee (4), *Western Kentucky*
 Jonathan Lee^Δ (4), *Bentley (MA)*
 Darren J. and Kara Lenox (11), *DePaul (IL)/Ball State (IN)*
 Shawn L. Leven* (4), *Missouri State*
 Jeanne M. Levesque, *North Texas*
 Ronald J. Levy (7), *Tulane (LA)*
 Garrett Lew^Δ (3), *Cal State-East Bay*
 Heather D. Lewis^Δ (3), *Indiana State*
 Patrick M. Lewis^Δ, *Northern Colorado*
 H. Ogden Lilly (10), *Santa Clara (CA)*
 James C. Livingston^Δ (10), *Indiana-Purdue at Indianapolis*
 Juanida Elizabeth Lopez^Δ, *St. Mary's (TX)*
 Michael T. Losneck (4), *Kent State (OH)*

(Continued on page 36)

Memorial and Honorary Gifts

(as of 6/30/2016)

Gifts may be made in memory or honor of brothers or friends of Delta Sigma Pi. A letter acknowledging the gift is sent to the honoree, or in the case of a memoriam, it is sent to the family.

In Memory of:

Timothy M. Bloecher
 James B. Connellan
 John H. Cookson
 June V. Cookson
 Bylli Daniels
 Francis M. Guidry
 Gregory J. Koch
 Mother of Leigh Ann Bishoff Stiehl
 Susan McCreary
 Robert A. Mocella
 Armonni Nelson
 David E. O'Connell
 Michael E. Ramsey
 David Smith
 Richard A. "Nick" Steinkrauss
 Wilma Turnquist

In Honor of:

Sarah E. Ballman
 Evan C. Boornazian
 Paul T. Cichon
 Daniel J. Collins
 Gabrielle M. Coyne
 Jack M. Cunningham
 Jacquelyn R. Delorto
 Grace A. Diaz
 Brittney J. Dondlinger
 Mark E. Dorn
 Andrew Fallon
 Gavin Friedrich
 Kaitlin S. Gates
 Joseph Greeley

Kenneth B. Hoffman
 Jake Johnson
 Mollie Kennedy
 William Klingner
 Anastacia Knudsen
 Gregory J. Koch
 Gary Kuns
 Brandon Leung
 Jeremy Levine
 Lori Lucas Barbara
 Michael R. Mallonee
 Jessica N. Masangcay
 Luke T. McLelland
 Drake L. Mumford
 Omicron Chi Chapter, Frostburg State (MD)
 Robert D. Patterson
 Pi Pledge Class of Iota Nu Chapter
 Paige A. Picone
 James L. Prescott
 Nicolas J. Rizzi
 Craig R. Sargent
 Trevor J. Schauer
 James F. Siegrist
 Rochelle L. Siegrist
 Thomas Skinner
 Sara T. Somerset
 Richard A. "Nick" Steinkrauss
 Raymond M. Tersini
 Shannon Wall
 John Watson
 Xi Phi Chapter, Massachusetts-Boston

Timothy D. Gover (8), *Southern Methodist (TX)*
 Becky A. Gradl^Δ (13), *Valparaiso (IN)*
 Karin A. Grant^Δ (2), *Central Florida State*
 Claude H. Grizzard (28), *Florida State*
 Brian L. Groene, *Tampa (FL)*
 Connie J. Groer, *Frostburg State (MD)*
 David Gulbrantson (2), *Iowa State*
 George A. Haberstroh (4), *Loyola Marymount (CA)*
 Bob Edward Hamer, *Northern Arizona*
 Zachary D. Hanson, *St. Cloud State (MN)*
 Carley Haro^Δ, *Cal State-Fullerton*
 Samuel Harris^Δ, *Colorado-Colorado Springs*
 John R. Harvey (3), *Connecticut*
 Susan E. Hausman (2), *Cal State-Northridge*
 Alan J. Hayes (4), *Minnesota*
 Chelsea H. Hayes^Δ, *Wayne State-Nebraska*
 Rene Hays-Gallegos (13), *Western State Colorado*
 Charles A. Hazday, *Miami-Florida*
 Charles F. Heard, Jr. (9), *New York*
 David A. Hennel, *Bentley (MA)*
 Daryl K. Henze, *Minnesota State*
 Brantley R. Heron^Δ, *South Carolina*
 Shawn J.^Δ and Stacy Heyderhoff (3), *Iowa State/Deltasig Friend*
 Joseph M. Hill (29), *Texas Tech*
 Kevin P. Hitchcock, *Bellarmine (KY)*
 Hannah Hutton Hoes^Δ, *St. Thomas (MN)*

(Continued from page 35)

Kayleigh E. Lot^Δ, *Buffalo (NY)*
 Larry and S. Jill Griffin Lunsford
 (27), *Truman State (MO)/Central
 Missouri*
 Martin R. Luxeder (2), *Akron (OH)*
 Brian K. Mabry, *Baylor (TX)*
 Sergio Maltos (2), *Texas-San
 Antonio*
 Whitney Mardis^Δ, *Evansville (IN)*
 William G. and Jenna Sympson
 Markowitz (3), *Ohio Dominican/
 Bellarmine (KY)*
 Herbert E. Marth, *Buffalo (NY)*
 Crystal A. Martin, *Nevada-Reno*
 John A. Martin (8), *Bowling Green
 State (OH)*

J. McCall Martorelli^Δ, *Pace-
 Westchester (NY)*
 Whitney C. Massey^Δ (3),
Radford (VA)
 Carolyn A. Massiah^Δ (11), *New
 Mexico*
 Kent E. Mattson (13), *Nebraska-
 Lincoln*
 Christy L. Cooksey Mayfield,
Indiana State
 David M. Mazur^Δ (6), *Penn State-
 Erie*
 Michael J. Mazur, Jr., *Georgia State*
 Patrick D. Mazur^Δ (12), *Penn
 State-Erie*
 Holly Fusco McCall, *Roger
 Williams (RI)*



Carson Guinn, *Oklahoma State*, and Ricky Angulo, *Texas-Arlington* attended the Professional Fraternity Association Leadership Academy due to grants from the Leadership Foundation. The event was held in tandem with the PFA Consultant Training Initiative attended by Central Office's Educational and Leadership Consultants. From left: Director of Chapter and Expansion Services Dale Clark, Guinn, Angulo, and new ELCs Aly Rauen and Jeff Winther.

Leadership Foundation Board of Trustees

For contact information, visit dsp.org/foundation.

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 Owner, People Solutions Center

Vice Chair Larry Mroz, *Penn State-Erie*
 Vice President, Senior Wealth Planner, PNC Wealth Management

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Onuka Ibe, *Truman State*
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 IT Specialist, U.S. Government

Corey Polton, *Cal State-Fullerton*
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Kelly Rabin, *Drake*
 Consulting Actuary, Milliman Inc.

Corie Schilberg, *Penn State-Erie*
 Business Analyst, Black Box Network Solutions

Larry Van Quathem, *Arizona*
 Financial Advisor, ABL Financial Group

Sean Vineyard, *Radford*
 Senior Manager, Kearney & Company

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Shanda Gray, *Missouri State*
 Executive Vice President, Secretary and Treasurer of the Leadership Foundation

Bill Schilling, *Nebraska-Lincoln*
 Executive Director, Delta Sigma Pi Fraternity

LEADERSHIP FOUNDATION BOARD MEETING "Minutes in Seconds"

- ▶ 2016 scholarship recipients were approved with 53 awarded totaling nearly \$65,000. Over 150 applied with applicants for ALL available scholarships.
- ▶ Katie Magoon, *Eastern Illinois*, was elected as Chair and President for 2016-17 with Larry Mroz, *Penn State-Erie*, as Vice Chair.
- ▶ 2017-18 Fraternity Grant Requests approved. These grants support Delta Sigma Pi's members through education, professional development, chapter support and visits, scholarship/recognition, etc.
- ▶ Committees were restructured to align with initiatives and goals based on recent strategic planning efforts, as well as chairs named for committees. Committees now include: Audit, Finance, Grant, Investment, Board Development & Nominations, Scholarship Guidelines, Scholarship Selection, Donor Outreach & Engagement, GCC Planning, Marketing & Communications, and Advancement Strategies & Program Development.
- ▶ Jeff Briggs, *Miami-Ohio*, was elected as a Trustee to serve a 2016-18 term.
- ▶ Stacy Jordan, Corie Schilberg, and Sean Vineyard were re-elected to serve as Trustees for the 2016-18 term.
- ▶ Congratulations and thank you to Brian Krippner, Tom Skinner and Joe Ward who retired. Krippner, Skinner and Kyle Junk (retired earlier in 2016) were honored with the title of Trustee Emeritus for their service. (Ward was previously named such.)
- ▶ The Executive Committee for 2016-17 is comprised of Katie Magoon, Larry Mroz, Corie Schilberg and Larry Van Quathem.
- ▶ Endowment distribution percentages and calculation methods were discussed. The 2017-18 endowment distributions shall be 4.25% of the market value on June 30, 2017.
- ▶ Updated the Investment Policy to allow for closed end mutual funds, exchange of traded mutual funds and publicly traded REITs not to exceed 7% of total equity securities or 5% of the total portfolio. Additionally changed the expected rate of return to 6-8% (previously noted as 8-10%) and redefined cash equivalents as securities with a maturity of 12 months or less.
- ▶ Changed the allowance for the size of the Board of Trustees from a minimum of 9 to a maximum of 15. No changes were made to the current Board size.

Ashley H. McCormick (3), *Drake (IA)*
James B. McCracken (5), *Florida Atlantic*
Courtney L. McGill^Δ, *Longwood (VA)*
Kenneth P. McGregor (3), *South Dakota*
Wayne O. McHargue, *Indiana State*
Robert W. McKnight (8), *Iowa*
Donald McLean (3), *Loyola-Chicago*
Robert J. and Rashmi McNeill, *Buffalo (NY) (both)*
Daphne Mendolia, *Deltasisg Friend*
Julianne J. Mendrin^Δ, *Cal State-Fresno*
Catherine M. Merdian, *North Texas*
Rachel A. Merlos^Δ, *Central Missouri*
Peter G. Merrill, *Albany (NY)*
Le Roy Carl Meyer, Jr. (3), *Indiana*
Mary Meyer, *Deltasisg Friend*
Christoffer A. Miller^Δ (2), *Indiana-Purdue at Indianapolis*
Mary L. Miracle (6), *Cincinnati*
Tina Mistry^Δ (3), *Cal State-Fresno*
R. Nicole Moeller^Δ (2), *Missouri State*
David M. Montesano^Δ, *Akron (OH)*
Claire D. Moomjian, *Akron (OH)*
Mary Moon (7), *North Florida*
Avery D. Moore^Δ (2), *Oklahoma*
Michael D. Moore (20), *Angelo State (TX)*
Yvonne Marie Moore, *Cameron (OK)*
Matthew Morano, *Massachusetts-Boston*
Lauren R. Morgan^Δ, *Indiana State*
Denita J. Morin (7), *Georgia State*
Ollie T. Moses^Δ (5), *Southern Mississippi*
Samantha Paggen^Δ, *Minnesota State*
Alan J. and Jennifer Bowen Movall, *Wayne State-Nebraska (both)*
Mu Chi Chapter, *Colorado-Colorado Springs*
Mu Phi Chapter (5), *Saginaw Valley State (MI)*
Mu Rho Chapter (4), *Colorado State*
Mu Tau Chapter (3), *George Mason (VA)*
David M. Mueller (4), *Lewis (IL)*
Laura A. Mullen (7), *Texas A&M-College Station*
Karina Leticia Munoz, *South Florida-St. Petersburg*
John A. Murphy (13), *Rutgers-Newark (night) (NJ)*
Susan K. Mutin (18), *Indiana State*
Luke Nagashima, *Hawaii-Manoa*
William E. Newburry (4), *Truman State (MO)*
Leon S. Niles^Δ (2), *Rochester Tech (NY)*
Brandee Norris^Δ (7), *Ohio Dominican Northeastern Province (6)*
Nu Chapter (2), *Ohio State*
Nu Pi Chapter, *Kennesaw State (GA)*
Nu Upsilon Chapter, *West Virginia*
Nu Xi Chapter, *Missouri-Kansas City*
Dean R. O'Hare, *New York*
Harry T. Okamoto, Jr. (3), *Texas Christian*
Oklahoma City Tornado Alley Alumni Chapter
Karin Olivo^Δ, *Radford (VA)*
Nicole Orlando^Δ (3), *Winona State (MN)*
Joyce D. Orr (12), *Connecticut*
Robert A. Ortner (4), *Cincinnati*
Matthew T. Paige, *Roger Williams (RI)*
Rick W. Parks (4), *Indiana State*
Lance E. Pauly^Δ (11), *Nevada-Reno*
Sandra L. Payne, *Tampa (FL)*
Elise L. Pelto^Δ, *Nebraska-Omaha*
Rene Pena (4), *Houston*
Daisy Pham^Δ (4), *Indiana-Purdue at Indianapolis*

(Continued on page 38)

Living Legacy Society (as of 6/30/2016)

The Living Legacy Society is a planned giving program recognizing those investing in Deltasisg's future in a special way. Through their planned gifts, these individuals help ensure a Delta Sigma Pi legacy of future generations of business leaders. You can join the Living Legacy Society by making a provision in your will or trust, or by naming the Leadership Foundation as a life insurance beneficiary. The Leadership Foundation salutes the following who have made a special investment in the future by joining the Living Legacy Society.

Jennifer R. Aichele, *Cal State-Sacramento*
Christopher W. Anderson, *Winona State (MN)*
Lori D. Lucas Barbara, *Baylor (TX)*
William E. Beatty*, *Rochester Tech (NY)*
Jeffrey D. Berlat, *Houston*
T. Joelle Berlat, *Houston*
Shannon Marie Berry, *East Tennessee State*
Peter G. Bjelan, *DePaul (IL)*
Frederick J. Bohling*, *Marquette (WI)*
Patrick A. Bonfrisco, *Cal State-Fullerton*
Shane T. Borden, *Central Florida*
Sean T. Boyd, *George Mason (VA)*
Michael Z. Brennan, *Miami (FL)*
Paul G. Brodie, *Texas-Arlington*
Ann M. Brown, *Nebraska-Omaha*
Charles J. Brown, *San Diego*
Lisa N. Brown, *Cal Poly-San Luis Obispo*
Russell E. Brown, *Arizona State*
Robert G. Busse*, *Rutgers-Newark (NJ)*
J. Barrett Carter, *Georgia State*
Mark A. Chiacchiari, *Pennsylvania*
Michelle L. Chiacchiari, *Boston Alumni*
Anna M. Clark, *New Mexico*
R. Benjamin Collum, *Phoenix-Thunderbird*
Fred Diamond, *Florida*
Scott J. Dinius, *Indiana-Purdue at Ft. Wayne*
William E. Dozier*, *Texas-Austin*
C. Robert Drake*, *Miami (FL)*
Theresa J. Drew, *Northern Arizona*
Mitchell A. Epstein, *Florida*
Richard B. Featherston, *North Carolina-Chapel Hill*
Heather A. Ferguson, *Tampa (FL)*
Clifford S. "Sparky" Graves, *Penn State-Erie*
Shanda R. Gray, *Missouri State*
Walter A. Henderson, *New Mexico State*
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Ronald C. Higgins, *Truman State (MO)*
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Denita J. Morin, *Georgia State*
Joan Nason, *Bowling Green State (OH)*
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Kenichi E. Nishikawa, *San Jose State (CA)*
Richard J. Parnitzke, *Buffalo*
Kimberly A. Pickering, *Nebraska-Lincoln*
Corey D. Polton, *Cal State-Fullerton*
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Mark A. Roberts, *San Francisco*
Chris E. Robinett, *Nebraska-Lincoln*
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William C. Schilling, *Nebraska-Lincoln*
Lisa Schram, *McNeese State (LA)*
Allan D. Schuster, Jr., *Texas-Arlington*
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Ruth S. "Stonie" Sutton*, *Arizona State*
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Carla S. Tousley, *Grand Valley State (MI)*
Phillip H. Turnquist, *Indiana State*
Lawrence Van Quathem, *Arizona*
Erica L. Verderico, *Kent State (OH)*
Sean M. Vineyard, *Radford (VA)*
John A. Watton, *Florida Atlantic*
Derry J. Webb, *Houston*
James "Duckie" Webb, *Houston*
Lester H. White*, *New York*
Melvin E. Wolfe*, *Northwestern-Evanston (IL)*
Jeffrey E. Zych, *DePaul (IL)*

*Denotes deceased

(Continued from page 37)

Pi Sigma Chapter, *California-Irvine*
Ernestine M. Pierce, *Trinity-DC*
David M. Piotrowski (11), *Texas Christian*
Christopher C. and Dawn Freed Pitzer (7), *Shepherd (WV) (both)*
Jay C. Planalp, Jr. (8), *Nebraska-Lincoln*
Susan A. Plassmeyer (12), *Truman State (MO)*
John W. Powell (14), *Florida*
Patricia M. Grube Powers (6), *Cal State-Chico*
James L. Prescott (4), *Loyola-Chicago*
Mathew W. Prest^Δ, *Evansville (IN)*
Michael J. Prunte (3), *Michigan State*
Bradley K. Quello (8), *St. Thomas (MN)*
Andrew J. Quinlan^Δ (3), *Lewis (IL)*
Austin P.^Δ and Laura Wills^Δ Radus (3), *Roger Williams (RI)/San Francisco State*
Brooklyn Radus, *Deltasig Friend*
Molly J. Rae, *Winona State (MN)*
Monica J. Ramey^Δ (3), *Ohio Dominican*
Jose L. Ramirez (3), *Texas-Austin*
Maria Aseron Ramos^Δ, *Roger Williams (RI)*
Theresa L. Reck^Δ, *Truman State (MO)*
James E. Reinert, *Ferris State (MI)*
Sharlene Reyes^Δ (3), *Cal State-Northridge*
Rho Chi Chapter, *Hawaii-Manoa*
Rho Phi Chapter, *Concordia (CA)*
John D. Richardson (19), *Arizona State*
Lin G. Richins (5), *Cal State-Sacramento*
John D. Ridgeway (2), *DePaul (IL)*
Kyle and Malory A. Rinderle, *Xavier (OH)/Midwestern State (TX)*
Colleen E. Ritchie, *Truman State (MO)*
Richard A.^Δ and Kimberly M. Patrignani^Δ Roberson (3), *North Florida (both)*
Jessica Robinson, *Georgia*
Joshua T. Robinson^Δ (3), *Midwestern State (TX)*
Nerissa-Anne Robinson, *Florida*
Traci Robinson, *Texas-Arlington*
Stephanie A. Rodrigues, *Missouri State*
Kimberly Rogers, *Mercer (GA)*
Rene A. Romero (11), *San Diego State*
James C. Roper^Δ (3), *South Carolina*
Melissa Marie Rosano^Δ, *Cal State-East Bay*
Sean Rosney^Δ (6), *Siena (NY)*
Robert W. Rubel, *Illinois*
Danielle Russell^Δ (2), *North Texas*
Kevin M. and Brittany N.^Δ Salazar (4), *Cal State-Fullerton/Valparaiso (IN)*
Omar Sandoval^Δ, *Texas-Arlington*
Christopher M. Sands^Δ (2), *Florida State*
Sarah M. Santhouse^Δ, *Pace-Westchester (NY)*
Aldwyn Delarno Sappleton, *Oklahoma*

Richard H. Sargavy, *Rutgers-Newark (night) (NJ)*
Jill Sargent, *Deltasig Friend*
Harold C. Sauerwein (2), *Central Florida*
Darrell A. Sawyer (7), *Arizona State*
Michael A. Scheidt, Jr. (9), *Truman State (MO)*
Angela Schelp^Δ (6), *Central Missouri*
Kristine L. Schmidt^Δ (4), *Miami-Florida*
Carl G. Schneider, *Texas-Austin*
Don Scott (4), *Houston*
Tyler Scroggs^Δ, *Rockhurst (MO)*
Jordan J. Serbus^Δ (3), *St. Cloud State (MN)*
Eric David Shain, *Cal Poly-San Luis Obispo*
Shiloh D. Shannon^Δ (12), *Angelo State (TX)*
Steven E. and Megan P. Meyering Shebik (10), *Illinois (both)*
Sara Sheehy, *Deltasig Friend*
Pam Sheggeby, *Deltasig Friend*
James F. and Rochelle L. Siegrist, *Southern California/Cal State-Long Beach*
Sigma Phi Chapter (3), *Chapman (CA)*
Cody T. Silva^Δ (2), *Loyola Marymount (CA)*
Kevin W. Smathers (2), *Southern Mississippi*
Larry E. Smith, *Suffolk (MA)*
Alison L. Solotoroff (2), *Drake (IA)*
Sara T. Somerset (3), *Bentley (MA)*
Magdalena M. Staab (3), *Denver*
Amanda Stanley^Δ (3), *Texas A&M-Kingsville*
Nathan D. and Erin Winfrey Stark (2), *Truman State (MO) (both)*
Karen M. Stebelski (11), *Truman State (MO)*
William F. Stebelski (11), *Cal State-Sacramento*
Kirk S. Stedem^Δ (3), *Central Missouri*
Richard A. "Nick" Steinkrauss^Δ, *Suffolk (MA)*
Renee D. Stewart^Δ (4), *Philadelphia*
Willie Joe Stokes, *Tampa (FL)*
Cory P. Stopka^Δ, *St. Cloud State (MN)*
David A. Straz, Jr. (2), *Marquette (WI)*
Melanie Strong-Brown^Δ, *Cameron (OK)*
Gaylah Dudding Sublette, *Truman State (MO)*
Brian J. Sullivan, *Roger Williams (RI)*
Jason Sumi^Δ (3), *Cal State-Sacramento*
Kyle Suppes^Δ, *Pepperdine (CA)*
Joseph W. Tacto^Δ (3), *San Diego State*
Clinton P. Taffe (9), *West Florida*
Whitney Taffin^Δ (2), *Washington State*
Denise L. Talley (6), *Central Missouri*
Benson Tang^Δ (2), *Massachusetts-Boston*
Tau Upsilon Chapter, *Louisville (KY)*



United, We are Strong

As members pool their resources together, they can make a bigger impact. A chapter gift to the Delta Sigma Pi Leadership Foundation not only provides a larger financial benefit to the Fraternity, but also encourages individual giving in the future.

A great way for collegiate and alumni chapter members to show they are proud to be Deltasigs is to get their chapter involved in the Buck\$ 4 Brotherhood program by becoming a Legacy Chapter. The program educates members about the Delta Sigma Pi Leadership Foundation and encourages them to join the Fraternity's tradition of service by helping their chapter build the legacy of Delta Sigma Pi. To participate, chapters collect donations of at least \$1 per brother (or a minimum of \$50 total for an alumni chapter) before December 1 of each calendar year. Donations may come from individual gifts or from the chapter's treasury and should be submitted as a single donation on behalf of the chapter. For more details, visit [dsp.org/B\\$4B](http://dsp.org/B$4B). In 2015, almost \$8,000 was donated by 89 chapters through this program. ▲

Mathew R. Temple^Δ (7), *Cal State-Fullerton*
Terry Tersini, *Deltasig Friend*
Theta Chi Chapter (5), *San Jose State*
Theta Phi Chapter (4), *South Florida-Tampa*
Theta Sigma Chapter (3), *Central Florida*
Theta Tau Chapter (2), *St. Cloud State (MN)*
Theta Upsilon Chapter, *Siena (NY)*
Christopher L.^Δ and Kathleen^Δ Thompson (7), *George Mason (VA)/New York*
Daniel P. Thompson^Δ, *Cal State-East Bay*
Laura Elizabeth Thompson, *Oklahoma*
James A. and Sherri R. Sprick Tichenor (3), *Truman State (MO) (both)*
Jeanna M. Tipton (9), *Cincinnati Alumni*
Christopher M. Tompkins, *Nevada-Reno*
Jay T. Tracy (4), *Roger Williams (RI)*
Rachel Trimble^Δ, *South Florida-St. Petersburg*
Lilly Truong^Δ, *Houston*
Jennifer L. VanDyke (18), *Grand Valley State (MI)*
Trish D. Vernon-Cole^Δ, *Cameron (OK)*
Mark A. Voyda^Δ (2), *DePaul (IL)*
Jan L. Wade, *Indiana-Purdue at Ft. Wayne*
Alexandra Warrick^Δ, *Evansville (IN)*
Stephanie L. Webb (9), *Mercer (GA)*
Kevin R. Weber (11), *Missouri-St. Louis*

John J. Wellik (4), *Drake (IA)*
Allisa M. White, *Loyola-New Orleans*
Mathew B. Whited (3), *Miami-Ohio*
Madison E. Whitehouse^Δ, *Bellarmine (KY)*
Edward F. Will (5), *Duquesne (PA)*
Darrick L. Williams^Δ (8), *South Carolina*
John A. Williams (3), *Kentucky*
Patricia C. Williams, *Baylor (TX)*
Rose M. Williamson, *Indiana Northwest*
Trevor J. Wilson (2), *Cal State-Chico*
Steven B.W. Wolitzer (19), *New York*
Scott J. Wong^Δ (2), *Cal State-East Bay*
William C. Woo^Δ (4), *San Francisco*
Barry J. Wynne (8), *Louisiana State*
Xi Pi Chapter (3), *Redlands (CA)*
Xi Rho Chapter (2), *George Washington (DC)*
Joanne Yaghdjian, *Southern California*
David A. Young (4), *Kent State (OH)*
Alex Yurchak^Δ (3), *Cincinnati*
Martin J. Zaegel (2), *Missouri-St. Louis*
Zeta Mu Chapter, *Texas-Arlington*
Zeta Nu Chapter, *Texas A&M-Kingsville*
Zeta Phi Chapter, *Florida Atlantic*
Zeta Tau Chapter (2), *Cal State-East Bay*
Cheryl M. Zink, *Truman State (MO)*
Jan P. Zonnenberg (8), *Georgia*
Rodney G. Zwygart^Δ (2), *Nebraska-Lincoln*
Jeffrey E. and Jennifer L. Zych (2), *DePaul (IL)/Lewis (IL)*

2016 Scholarship Recipients

In 2016, the Leadership Foundation awarded more than 50 academic scholarships in addition to the scholarships awarded to the National, Provincial and Regional Collegians of the Year. All of these financial awards and grants to the Fraternity are made possible through endowed funds. Applications are due by June 15 of each year and are available at scholarships.dsp.org by February 15. Award amounts this year range from approximately \$300 to nearly \$5,000 per scholarship. Listed below are the scholarship recipients for 2016.

Founders' Memorial

General Undergraduate Scholarships

Yvonne Moore, *Cameron (OK)*
Jacob Hopkins, *Colorado-Colorado Springs*

Jill Green, *South Carolina*
Anne Brewer, *La Salle (PA)*
Emily Brooks, *Indiana-Purdue at Indianapolis*

Chelsey Garner, *Oklahoma State*
Makenna Graham, *Indiana State*
Brikken Jensen, *St. Cloud State (MN)*

Melvin Wolfe Undergraduate Scholarships

Anne Luquette, *North Texas*
Haley Hall, *Howard (DC)*

Graduate Study Scholarships

in Memory of Howard B. Johnson,
Thomas M. Mocella, Lester H. White
and Ben H. Wolfenberger

Samantha Bishop, *Evansville (IN)*
Ahkanyala Jordan, *Savannah State (GA)*
Bryan Carlo, *Rochester Tech (NY)*

Alpha Delta Chapter/Lincoln Greater Nebraska

Cody Weihe, *Nebraska-Lincoln*

Alpha Theta Chapter

Joshua Rivers, *Cincinnati*

Beta Chapter

Ethan Witting, *Illinois State*

Beta Chapter-Robert O. Lewis

Keli Myracle, *Central Missouri*

Beta Chapter-Robert A. Mocella

Christopher Brown, *Jacksonville State (AL)*

Beta Chapter-James D. Thomson

Nolan Hickey, *Iowa State*

Beta Gamma Chapter

Julia Schweiss, *South Carolina*

Beta Psi Chapter-R. Alan Ferrington (Victor Tabor)

Joshua Schexnayder, *Louisiana Tech*

Beta Psi Chapter-Joey Robinson and David Gloer

Jequari Moore, *Louisiana Tech*

Bob and Dorothy Busse/Georgia/Southeastern Region

Sandra Amadi, *Kennesaw State (GA)*

Central Region-Jeffrey L. Philippi (Victor Tabor)

Trinity Klein, *Indiana*

Chicago Alumni Chapter-Thomas Mocella

Jillian Holtzer, *Valparaiso (IN)*

Chicago Alumni Chapter-H.G. "Gig" Wright Graduate Scholarship

Cindy Huang, *Washington-St. Louis*

Denver Alumni Chapter in honor of Paul Nehf and Dale Hopkins

Madison Marrs, *Northern Colorado*

Eta Psi/Thomas W. Tanner (Victor Tabor)

Christopher Chapin, *Houston*

Epsilon Phi-Nic Windeshausen

Joscelynne Ramirez, *Cal State-Sacramento*

Grand President's Circle

Larlane Vargas, *Rider (NJ)*

Joshua Beeson, *Ball State (IN)*

Gulf South Region-Frank M. Busch

Jonathan Alexander, *Louisiana-Lafayette*

Gulf Western Region (Victor Tabor)

John Gemkow, *Texas-Austin*

Iota Nu Chapter

Huihua He, *Truman State (MO)*

Kappa Chapter-Daniel E. Plaster

Stephanie Kumi, *Georgia State*

Kappa Upsilon-Ann Marie Janes Memorial

Eric Stumpf, *Winona State (MN)*

Skip and Lois Loomis Western Province

Jessica Babani, *Arizona State*

Alfred Moroni/Epsilon Psi Chapter

Samuel Tope-ojo, *Christian Brothers (TN)*

Mu Tau Chapter-Brian Bell

Sadaf Islamzada, *George Mason (VA)*

North Central Province

Michael Mayers, *DePaul (IL)*

Northeastern Province

Brianna Daybré, *Roger Williams (RI)*

Nu Chapter

Steven Takacs, *Ohio State*

Nu Sigma Chapter

Brianna Daybré, *Roger Williams (RI)*

Pi Chapter Justin Lawrence Elliott Memorial

Marcus Chatman, *Georgia*

John D. Richardson/Gamma Omega Chapter

Drew Zelek, *Arizona State*

South Pacific Region

Bianca Mari Marqueses, *Cal State-Long Beach*

St. Louis Alumni Chapter/Stephanie DeGuire Memorial

Georgy Sandra Nnoug, *Southern Illinois-Edwardsville*

Southern Province Ashley Harrison Memorial

Xavier Robertson, *Georgia Southern*

Space City Houston Alumni (Gulf Western Region)

Kathryn Cornish, *St. Edward's (TX)*

Francis and Margaret Steinkrauss/New England Chapters

Liam Kuck, *Roger Williams (RI)*

Dr. Philip H. Turnquist Southern Province

Olivia Malice, *Georgia Tech*

Tampa Bay Area

Shadia Mitry, *South Florida-Tampa*

Xi Phi Chapter

Abigail Fisk, *Massachusetts-Boston*

Chapter Educational/Travel Grants

In addition to the scholarships awarded through endowed funds, the Leadership Foundation also provides grants to chapters. The following funds will be available in 2017 to the chapters and respective areas listed below. Visit dsp.org/foundation/scholarships to learn more.

Alpha Theta Chapter Scholarship and Grant Fund

Alpha Theta, *Cincinnati*

Clyde Kitchens/Thoben Elrod Leadership Fund

Kappa, *Georgia State*, and Atlanta Alumni

Eddie Stephens South Florida Leadership Fund

Beta Omega, *Miami Florida*, Zeta Phi, *Florida Atlantic*, Theta Sigma, *Central Florida*, and Xi Omega, *Florida International*

John D. Richardson/Gamma Omega Chapter Fund

Gamma Omega, *Arizona State*

Mike Mallonee "Where Leadership Begins" Fund

South Central Province Collegiate Chapters

Steven J. Lambros Theta Tau Leadership Fund

Theta Tau, *St. Cloud State (MN)*

Victor A. Tabor Chapter Grants

Gulf South, Gulf Western and Southwestern Regions

Kappa Lambda Chapter Leadership Fund

Kappa Lambda, *Binghamton (NY)*

The Delta Sigma Pi Leadership Foundation Trustees thank the following committee members who devoted many hours reviewing and selecting the scholarship/fellowship recipients:

James 'Duckie' Webb, *Houston*, who served as chair; Gail Baumer, *Buffalo (NY)*; Frank Busch, *Sam Houston State*; Linda Dorn, *Winona State (MN)*; Heather Ferguson, *Tampa*; Gregory Howell, *Pacific*; Haili Kamahela, *Cal State-Sacramento*; Steven Lambros, *St. Cloud State (MN)*; Kathleen Lazo-Thompson, *New York*; Beth Losik, *Baker*; Mike Mallonee, *Oklahoma*; Teresa Schudrowitz, *St. Ambrose (IA)*; Erin Stark, *Truman State (MO)*; and Derry Webb, *Houston*. Visit scholarships.dsp.org next year to apply for 2017 scholarship opportunities.



DELTA SIGMA PI

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Oxford, OH 45056

(513) 523-1907

www.dsp.org

CHANGE SERVICE REQUESTED

Let's Get Down to Business. Then Let's Just Get Down.

During Grand Chapter Congress, the business of the Fraternity is conducted—bylaw/Ritual changes are voted on and elections are held—but there is also plenty of time for fun. After daily educational and business sessions, brothers from across the country have the opportunity to meet, greet, and interact. You will not want to miss Wednesday night's Grand President's Dance and Game Night; Friday night's Mardi Gras parade to the French Quarter for a Mississippi River cruise, dinner and dancing on the Steamboat Natchez; and Saturday night's Grand Banquet.



Register now and book your room. Hotel rooms at the Sheraton New Orleans are available for \$139 plus tax per night for one to four people.

dsp.org/gcc