

# The Deltasig of Delta Sigma Pi

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of Delta Sigma Pi

®

The Journal of America's Foremost Business Fraternity

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# FOCUS ON THE FRATERNITY – PLANNING

## Where is Delta Sigma Pi going?

My position as Vice-President – Organizational Development is a new role, created via the new



Mark Mikelat, Vice President – Organizational Development

governance structure, to enable a more effective leadership structure for strategic planning. Additionally, I chair the national Organizational Development Committee.

In this article, I'll explain our direction by walking you through Delta Sigma Pi's strategic initia-

tives. I'll point out when and how they were created, who created them, what their status is, and the implementation plans. Also, I'll comment about our national committee structure and explain how these teams of volunteers are essential for the implementation of our strategic direction.

During the last weekend of September, your volunteer leaders, along with the Central Office staff, met in Oxford, Ohio at a leadership retreat to formulate a strategy for Delta Sigma Pi's future. Not only were the members of the Board of Directors present, but also the Regional Vice Presidents and the chairs of the national committees.

A professional facilitator helped us with the process of strategic analysis and walked us through a SWOT analysis. A SWOT analysis looks at the internal and external environment of an organization to determine what it is doing well, what it is not doing well, and what it can improve upon. It looks at **Strengths, Weaknesses, Opportunities and Threats**. The general goal is to convert everything to opportunities. If an organization is strong in a specific area it is best to leverage that, and contrarily, if an organization is weak in a specific area, it is best to find a way to make that weakness a strength.

All of those present at the retreat participated in the analysis and, working as a team, we created and prioritized eight strategic initiatives. They are listed below in their ranked order of importance, according to the team.

### DELTA SIGMA PI FRATERNITY STRATEGIC INITIATIVES 2001-2003

#### Training/Leadership Development

Enhance opportunities for volunteer leadership development for alumni and collegiates.

#### Branding

Review, update, and communicate the current marketing communications strategy to academic institutions,

community service entities, corporations, and collegiates — to establish the Delta Sigma Pi brand name.

#### Long-Term Financial and Operational Plan

Develop plans to address the impact to Delta Sigma Pi of population changes, long-term operating needs, and staffing issues associated with emerging technology.

#### Technology

Examine the Return on Investment (ROI) of developing technological enhancements in the Central Office operations and user arenas.

#### Strengthen Existing Chapters

Evaluate existing and new efforts and methods to strengthen collegiate chapter operations.

#### Member Recognition

Develop a standardized internal and external public relations program to be used in conjunction with national awards or honors presented by Delta Sigma Pi.

#### Alumni – Individuals

Expand and improve the utilization and participation of alumni members by providing education on leadership and non-leadership opportunities to serve.

#### Alumni Chapter Operations

To strengthen and increase stability of alumni chapters, establish standard operating procedures for franchised alumni chapters to measure performance and effectiveness.

All of these initiatives were assigned to teams and first draft implementation plans have already been completed and are being reviewed. The actual action items to implement these plans will be discussed at the next Board of Directors meeting scheduled in early February.

It was a team effort to create these initiatives and it's important to realize that the majority of those who were in attendance at this strategic planning session were volunteers. Your national, provincial, and regional leaders do not receive any compensation for volunteering their time, and their efforts should be recognized.

Although your volunteer leadership team has already invested a significant amount of time and effort to develop these plans, that is not enough. An excellent plan is worthless if it is not executed. I encourage you to think back to New Year's Eve. Remember all those fabulous New Year's resolutions you had? "I'm going to lose weight." "I'm going to stop smoking." Those are great goals, but how long did they last? The failure is in the implementation.

Delta Sigma Pi teaches a structured way to establish goals to help ensure they are successfully implemented. The Organizational Development team will help make certain all of these strategic initiatives

are S.M.A.R.T. By having goals that are *Specific, Measurable, Achievable, Realistic, and Time-Oriented*, we can help to ensure their successful implementation.

#### Specific

Goals need to be specific. One doesn't go on a diet to "improve" one's weight. What does that mean? If a goal is ambiguous, it is too easy for the implementation to stray from the proper path.

#### Measurable

Success needs to be measured, and it is sometimes challenging to determine these measures of success. For example, a firm can set a goal to increase revenue by 10%. This is very quantifiable: dollars. Some of the strategic initiatives mentioned above are more abstract and hence a bit more challenging to measure, yet it's critical that these measures of success be identified to manage the implementation.

#### Achievable

We live in a world of infinite wants and finite resources. Time, money, and people are all finite resources, and Delta Sigma Pi needs to evaluate what we can achieve with what we have. A great idea that requires more time, money, or people than we have available cannot feasibly be implemented.

#### Realistic

Remember that New Year's resolution to lose weight? Was it realistic? Did you resolve to workout every day, cut out all sweets, and lose twenty pounds? If so, you created unrealistic goals for yourself.

A realistic goal is one that is just slightly out of reach. Studies have demonstrated that when tasks are too easy, people often procrastinate, or simply ignore them. Tasks that are incredibly difficult are equally ignored because they seem impossible. People like challenges, but realistic ones.

#### Time-oriented

Imagine creating a perfect tax return and mailing it on April 16<sup>th</sup>. How can it be perfect if it's late? Some of these initiatives have long time horizons, and that's fine, yet there needs to be a time element to ensure a sense of urgency.

The Organizational Development Committee will work to ensure all the strategic initiatives are S.M.A.R.T and hence more easily implemented.

This committee is only one team of dedicated volunteers working to build a better future for Delta Sigma Pi. These brothers are working on various projects and programs, and it's important you realize what they are doing to build a better Fraternity for you and me.

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Brother Connie Mack McCoy's career path has taken him into uncharted – but exciting – territories, as the interim executive director of the Oklahoma City Zoological Park, the oldest zoo in the southwest United States.

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### DELTASIGS MAKE A DIFFERENCE

Across the United States, Deltasigs made a difference on October 27th, National Make A Difference Day.

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### 2001 LEAD SCHOOL REVIEW

The 2001 LEAD Schools provided educational programs which focused on a range of topics from chapter operations to professional skill enhancement.

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### A LIFETIME SPENT AROUND THE WORLD

Delta Sigma Pi member Clarence "Red" Frank and his unique ways to embark on new travel adventures.

## Calendar of Events

Visit our Web site for more information on events.

| 2002  |  |
|---|--|
| <b>January 31 - February 3</b>                                    | <b>August 15-18</b>  |
| • Board of Directors and Foundation Trustees Meetings, Oxford, OH | • Board of Directors and Foundation Trustees Meetings, Oxford, OH                |
| <b>February 15-17</b>   | <b>November 7</b>  |
| • Northeastern LEAD Provincial Conference, Princeton, NJ          | • Founders' Day  |
| <b>February 22-24</b>   | <b>2003</b>  |
| • Western LEAD Provincial Conference, Las Vegas                   | <b>February 7</b>  |
| • Southeastern LEAD Provincial Conference, Jacksonville, FL       | • Northeastern LEAD Provincial Conference, Philadelphia                          |
| <b>March 8-10</b>   | <b>March 7</b>   |
| • North Central LEAD Provincial Conference, Chicago               | • Western LEAD Provincial Conference, San Diego                                  |
| <b>March 22-24</b>  | • North Central LEAD Provincial Conference, Minneapolis                          |
| • South Central LEAD Provincial Conference, Fort Worth            | <b>April 25</b>  |
| <b>April 25</b>   | • National Alumni Day  |
| • National Alumni Day   | <b>August 13-17</b>  |
| <b>July 30 - August 4</b>   | • 44th Grand Chapter Congress Marriott Rancho Las Palmas Resort Palm Springs, CA |
| • Delta Sigma Pi LeaderShape® Institute                           | <b>November 7</b>  |
|   | • Founders' Day  |

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## Inspirational Educator and Leader

# Michael H. Mescon, 2001 Career Achievement Award Recipient

*Dr. Michael H. Mescon (Georgia State) is the recipient of the 2001 Delta Sigma Pi Career Achievement Award. The annual award recognizes outstanding career achievements and contributions to Delta Sigma Pi.*

Michael H. Mescon was honored by 175 brothers, his family members, and colleagues at an award dinner held in Atlanta on September 15, 2001.

Born in Toronto, Canada, Brother Mescon grew up in Charleston, South Carolina, where he learned about small business firsthand, working in the manufacturing and retail businesses his family owned and operated there.

## An Inspiring Educator and Leader

Initiated into the Kappa Chapter of Delta Sigma Pi at Georgia State University in 1957, he later earned a

doctorate at New York University and then served in the U.S. Army. Brother Mescon founded The Mescon Group in 1968, a highly successful consulting organization that creates competitive advantage for its clients by synergistically improving human, technical, and organization systems. In February of 2001, The Mescon Group merged with Habig, Arogeti & Wynne, Atlanta's largest independent accounting and financial solutions firm and formed HA&W Mescon Group. This new consulting division provides clients with a greater array of services to help them succeed in business.

Dr. Mescon is dean emeritus of Georgia State University's College of Business where he was the first holder of the Ramsey Chair of

Private Enterprise. He has helped establish over 200 chairs of private enterprise globally. These efforts ignited the entrepreneurship movement in higher education.

In 1999, Brother Mescon received the William J. VanLandingham Commitment to Education Award from the Georgia Economic Council on Economic Education. In 1996, he received an honorary doctorate of humane letters from the College of Charleston, and in 1997, he received an honorary doctorate of private enterprise from The Citadel where he also holds a visiting chaired professorship.

Other awards he has received include Entrepreneur of the Year from Ernst & Young/Venture Magazine; the Georgia Veterans' Small Business Advocate of the Year Award; and the National Award of Excellence, which he has been awarded twice by the U.S. Small Business Administration.

Brother Mescon is the author or co-author of over 300 articles and books including *Business Today*, the most successful introductory business textbook in the United States. Millions of students worldwide have learned about business from studying *Business Today*, now in its tenth edition, published in English, Spanish, and Russian.

*Showing Up for Work and Other Keys to Business Success*



Speaking at the September 15 award banquet, Brother Mike Mescon said, "If you don't like what you see at the bottom of an organization, you'd better take a careful look at what's going on at the top."

earned Brother Mescon the Georgia Author of the Year Award from the Council of Authors and Journalists. His book *Memos to Management* provides insights into creating a successful organization culture.

chairperson of the Metropolitan Atlanta Red Cross and as Heart Fund chairperson for the Georgia Heart Association. He is on the board of the Adaptive Learning Center, an organization that helps mentally and physically

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*"Educators often forget just exactly what kind of business they are in, not even realizing that the students they're dealing with are in fact their customers."*

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Dr. Mescon is a contributing editor to Delta Air Lines' *SKY* magazine and writes a bi-monthly column for the *Atlanta Business Chronicle*. He has also co-authored an audiotape series for Nightingale-Conant entitled *Management Excellence: Leadership for the Future*.

Brother Mescon is active in community affairs and public service including serving as

challenged children. He also serves on the board of Northside Hospital.

He helped found Technology Park Atlanta, an internationally recognized business complex that attracts scientific, engineering, and professional expertise to the Atlanta area. Of the 15 original founders, he was the only educator.



Michael Mescon (center) receives congratulations from Past Grand President Bob Busse (left) and Past Grand President Homer Brewer after the award dinner. Brother Busse played a key role in organizing the event.

As a speaker, educator, and consultant, Michael Mescon addresses hundreds of organizations, government groups and trade associations on a variety of management-related topics such as *High Tech and High Touch: Being World Class and First Class* and *A Conscious Approach to Excellence and Delighting Customers*.

## An Honor Well Deserved

At the Career Achievement Award Banquet, Toastmaster Robert G. Busse, Past Grand President of Delta Sigma Pi, noted that the Career Achievement Award was established shortly after World War II as the "Deltasig of the Year" award. The first recipient, Oliver Powell, *Minnesota-Minneapolis*, President of the Ninth Federal Regulatory District had a distinguished career at the banking school at Rutgers, a school where Michael Mescon would serve as an instructor early in his career.

Dr. Francis W. "Bill" Rushing, Professor of Economics and Director of the Center for Business and Economic

Education at Georgia State University spoke about Dr. Mescon's many legacies, including his founding the Chair of Private Enterprise at Georgia State. "This provided the opportunity to talk about issues common to the academic and business world, and resulted in 125 such chairs being formed at universities and colleges internationally," Dr. Rushing said. "Mike's idea cascaded through others equally excited about business and the freedom of private enterprise." Dr. Rushing described the way in which Dr. Mescon's establishment of the Center for Business and Economic Education "not only gave college students the opportunity to understand private enterprise, but allowed elementary and high school students to realize the freedom that private enterprise provided to them." The Center for Business and Economic Education went on to become the model for 13 centers established statewide.

Dr. William S. Patrick, Vice President for Student Services and Professor of Business Emeritus at Georgia State University, described Dr. Mescon's desire to start a research program which developed into the Andrew

Young School of Policy Study. "When there's a need, he's there. When you have a success, he leads the applause. When you have a failure, he's there to help you solve it. He is a constant because he cares," Dr. Patrick concluded in heartfelt praise.

Brother Joan Nason, Chair and President of the Delta Sigma Pi Leadership Foundation, talked about the pride with which Delta Sigma Pi calls Dr. Mescon one of its own, and elaborated on his many contributions to the Fraternity while maintaining a full professional and personal life.

Dr. Carl V. Patton, President of Georgia State University, expressed the school's debt of gratitude to Dr. Mescon. "Mike has left his mark on thousands of students. There's no better measure of career achievement than to leave your mark on your students, Mike. Thank you for what you've done for Georgia State."

Dr. Mescon's wife of 48 years, Enid, his two sons, Tim and Jed, and daughter Nance were also in attendance. Son Dr. Timothy Mescon, *Miami-Florida*, now Dean of the Michael J. Coles College of Business at Kennesaw State University, said of his father, "What a great honor to introduce my dad. He is a great educator, a great philanthropist, and a great patriot."

Upon receiving the award, Dr. Mescon said, "It's amazing what can happen to one's career when you're not afraid to surround yourself with people who are smarter than you. I want to thank you, particularly at this time which proved to be a terrible week in America's history. I'll never forget this. God bless this great country of ours." ▲



It was a Mescon family affair as Dr. Mescon and his wife, Enid, gathered with their children, daughter-in-laws, and grandchildren.



A number of Southeastern Province leaders attended the event, including (from left): Southeastern Regional Vice President Karon Drowniak, Chair and President of the Leadership Foundation Joan Nason, Southeastern Provincial Vice President Mitch Simmons, Mescon, South Central Regional Vice President Kevin Zachman and national Community Service Committee Chair and Golden Council member Beth Keith.

## Previous Career Achievement Award Recipients

**1992**

**W. R. Howell, Chairman  
J. C. Penney Company**

**1994**

**A. Marvin Strait, CPA  
Strait, Kushinsky & Associates, CPA's**

**1995**

**William J. Alley, Chairman  
American Brands**

**1996**

**Dominic A. Tarantino, Chairman  
Price Waterhouse World Firm**

**1997**

**Robert B. Pamplin, Sr., Chairman  
Georgia Pacific Corporation**

**1998**

**Robert L. Vaughn, President  
University of Tampa**

**1999**

**Patrick G. Blanchard, President & CEO  
Georgia-Carolina Bancshares, Inc.**

**2000**

**Eduardo Aguirre, President  
Bank of America International Private Bank**

# A REMARKABLE SAFARI

Connie Mack McCoy's career path has taken him into uncharted but exciting territories.

by Nancy Brewer

When Connie Mack McCoy, *Oklahoma City*, was a National Field Secretary with Delta Sigma Pi in the early 1960s, he could not dream of the "wild" turn his career would take in later years. He has seen the untamed beauty of nature and its exotic creations as the retired interim executive director of the Oklahoma City Zoological Park, the oldest zoo in the southwest United States.

"This was the most exciting job I've ever had," Connie says enthusiastically. He came to the Oklahoma City Zoo in 1984 as acting manager of administrative and business services, overseeing finance, human resources, MIS, security, visitor services, safety and training and environmental services while directing a staff of four professionals and 40 support personnel. Previously, Brother McCoy was director of

marketing for First Enterprise Bank of Britton in Oklahoma City when an alumnus at Oklahoma City University, his alma mater, told him about a position at the Zoo. Ready to make a career change, he says the idea of working for the Zoo intrigued him. He obtained the acting manager position there and would transfer to the position of marketing manager later. A new executive director felt Brother McCoy's skill would be better utilized in the financial area. So, in 1995, he was promoted to director of administrative services/COO.

The Oklahoma City Zoological Park is governed by a public trust. The Zoological Park is located on 204 acres of beautifully landscaped exhibits and pathways, and maintains a collection of more than 2,300 animals representing over 600 species. Serving 689,000 visitors a year, the Zoo is a fully accredited member of the American Zoo and Aquarium Association, an organization which fosters excellence in zoos and aquariums. "There are 189 accredited zoos and aquariums in the country. The accreditation process is a difficult and rigorous one," Connie says. The Zoo is supported by its 501c, the Oklahoma Zoological Society, which has contributed more than \$12.5 million in private support since its founding in 1954 to meet the needs of the



Brother McCoy, in his role as leader of a major zoo, has experienced the beauty and danger of the wild African landscape firsthand through trips to East Africa.

Zoo, and maintains an active membership of 19,000 which ensures that the zoo remains a viable part of the community.

## The Role of Education in Conservation

Brother McCoy officially retired from his position with the Zoo in August of 2001, but was asked to fill in as interim director for the Oklahoma Zoological Society until a suitable candidate could be found. He is proud to be a part of an organization which is dedicated to conservation and education. Education, Brother McCoy points out, is integrally linked to conservation. People must be educated to understand the delicate balance of the environment and to assist in conservation efforts which will stop the extinction of irreplaceable resources and species. The Zoological Park has four main goals as its mission: conservation, education, research, and entertainment.

The Zoo's education programs range from classes and workshops which serve toddlers to adults. The Docent Program, headed by dedicated volunteers, offers educational tours and demonstrations to thousands of visitors each year. Outreach programs take the message of conservation beyond the Zoo, including community visits from the Zoomobile, classroom presentations, and the volunteer Speaker's Bureau, which provides lectures at civic gatherings. The Zoo's education staff works closely with area teachers so they can use the Zoo as a teaching tool.

"Eighty-one thousand children from two to thirteen years of age take classes here," Brother McCoy says. "Another 398,000 children visit the Zoo on school trips and tours, and through the Zoomobile and other means, we can take our educational programs all over the state to reach them. The school has a full-time director with five naturalists and a library." He was also heavily

involved as the spokesperson for the school. In addition, the Zoo has a role in zoo biology classes and other classes offered at Oklahoma State University, Oklahoma City University, and the University of Oklahoma.

Education is just as essential to the conservation work of the Zoo. In addition to supporting conservation efforts in the Oklahoma City area, the Zoo is involved in a cheetah conservation project in West Africa, and similar projects in East Africa, including areas in Madagascar, Kenya, and Tanzania.

"When one type of destruction starts, it inevitably starts to bring people down with it," Brother McCoy says. "It's a chain reaction, affecting vegetation, causing erosion, and ultimately affecting the quality of our lives." Thus, the Zoo's mission of educating the public about the conservation of habitat, especially in preservation of wildlife, and the importance of the delicate balance of nature is a crucial



Zoo executives do anything to raise money. Here Brother McCoy dances with wife Carolyn at the Annual Zoo Fun Dance.

one. “We need to educate our children that we all have to live and work together in this world,” Connie adds.

A rancher in Namibia, West Africa donated 20,000 acres of land to the cheetah reserve, which is used for the cheetah conservation project. Once prized for its pelt, today the cheetah is being pushed out of its natural habitat simply because of human expansion, and it is estimated that approximately only 10,000–15,000 of these beautiful animals are left in the world.

## Life in Another World

Brother McCoy has experienced the beauty and danger of the wild African landscape firsthand through trips to East Africa. “It’s fascinating,” he affirms. “There are so many places to visit—it gives you a whole image of the animal kingdom. You see giraffes, zebras, and lions in their natural setting. The land is hot and dusty and has a romantic feel. In an open jeep, there is an element of magic—the experience makes an impression for life. In Serengeti, I saw massive herds of zebra (up to 29,000 animals). I’ve seen a lion kill, jumping 30 feet to catch his prey.”

Most zoos sponsor field trips to Africa and other countries where animals can be found in their natural setting.



Brother McCoy and wife Carolyn toured the Pacific Aquarium in Long Beach, California with renowned entertainer Art Linkletter.

“The conditions aren’t too rough—there are resort hotels in Kenya and Tanzania, for instance. When camping, you can’t leave your tent door open, however, or a leopard will wander in.” He recalls that in one of the tented camps, he and the director of the Memphis Zoo awoke to something rubbing against their tent at 2:00 a.m. “Upon investigation, we found a young male elephant chomping on a tree outside. We stayed up until sun up and watched him, literally spellbound, although a bit nervous as well,” Brother McCoy recalls.

Brother McCoy has deep respect for the many people who are committed to conservation and preserving the wildlife. “They brave the hardships of the environment to do what they do in the name of conservation,” he says.

But there is another side to this beautiful environment. “The way people live in Africa does make a mark on you,” Brother McCoy says. “There is poverty all around you, and you can’t help but think, ‘That could be me.’”

## An Unconventional Career

What is it like to have a career in this unusual field? Brother McCoy says, “It used to be that you could start out as a keeper and work your way up. Over the years, interesting trends have evolved in zoo administration. The profession was predominated by men who tended to come from rural backgrounds and had experience

working with animals. Today, more women are entering the profession, and young men and women who come to zoo administration have master’s degrees. You can’t move up quickly in this field. Openings are limited, and top management recruits more and more from the outside.”

Today, zoo management looks for administrators and directors from a range of backgrounds and experience. Some recruit corporate executives. Brother McCoy points out that the top executive at the Columbus Zoo worked for a theme park previous to his current job. “It’s always revolving—you can’t stay in the same position for a long time anymore. Today it’s a new business.” Oklahoma City Zoo’s new top executive has two master’s degrees and is pursuing a Ph.D. in public administration.

Brother McCoy attests that “Delta Sigma Pi was one of the best things that ever happened to me.” He became aware of the organization when he transferred from the University of Kansas to Oklahoma City University in 1969 and was asked to join the Fraternity. He met Dr. Vince Orza at OCU and that meeting evolved into a friendship that has lasted for 35 years. Dr. Orza is currently running for governor of Oklahoma, and Brother McCoy is working with him on his election campaign.

After graduation, Brother McCoy planned to attend Naval Cadet Officer Training in Newport, Rhode Island, but medical problems prevented him from doing so. “The Dean of the Business School at OCU spoke to Delta Sigma Pi’s Executive Director at the time, Jim Thomson, who helped me secure a position as Field Secretary. It was a great job,” he says. “I love public speaking,

and enjoyed traveling and meeting different people,” he says. “The experience helped me build confidence, and I met some very fascinating people. I learned to be highly organized in everything I did.”



Brother McCoy enjoys a tented camp in East Africa. He advises that when camping, you can’t leave your tent door open or a leopard might wander in!

## On to Retirement

Now that he has retired, Brother McCoy is working on the 100<sup>th</sup> anniversary book for the Zoo and a 50-year history of the Zoological Society with Dr. Vernon Kisting of the University of Florida. He also plans to do work that embraces his passion for education. His experience in this field is an impressive one, as he was Dean of Admissions, Financial Aid, Registration, and the University Registrar and later the Dean of Academic Support Services (as well as assistant professor of education) at Oklahoma City University for nearly 20 years after leaving Delta Sigma Pi. He was also president of ELS International, Inc. a subsidiary that franchised English-as-a-second language schools around the country. Under Brother McCoy’s direction, it also formed schools in Mexico and Japan and planned for others throughout the world. He holds a master’s degree in teaching and a doctorate in philosophy.

He shares his love of education with his wife, Carolyn, who is the legislative information coordinator with the State Regents for Higher

Education and has researched legislation for over 15 years. Daughter Heather works in public relations and marketing for the Pointwise Co. in Ft. Worth, Texas and graduated from Trinity University. Son Sean is a systems analyst in Oklahoma City and another son, Dan, is a civil engineer in Sacramento.

Although his career path has been a varied one through which he has experienced adventures and challenges, including exploring the wilds of Africa, Brother McCoy is appreciative of the opportunities he enjoyed through the Fraternity, which no doubt opened the door for new experiences. “As a field secretary, you worked hard, you played hard, and you learned how to treat people with courtesy and respect. Delta Sigma Pi has given me much, and I try to give back.” Connie Mack McCoy also gives to his local community and to the world community by sharing his enthusiasm for education and by emphasizing the importance of preserving the environmental balance of the world in which we live.

Visit the Oklahoma City Zoo on the Internet at [www.okczoo.com](http://www.okczoo.com). ▲



# LeaderShape: Skills, Knowledge . . . and Inspiration

Leadership Foundation expands support of this outstanding program

One year ago the Delta Sigma Pi Leadership Foundation committed the financial support to send 10 collegiate brothers to the first-ever Regional LeaderShape® Institute in July 2001. LeaderShape is the premier leadership development experience for college students. The Fraternity planned to use the regional institute as a pilot to see how LeaderShape would fit within what was already a diverse and successful program for member development.

The results are in, and they are persuasive. Describing the impact of the program on her, Carolyn Meade (Truman State) said, "This intensive week of leadership and personal development will make an impression on me for the rest of my life." Jason White (College of New Jersey) said of his experience, "Some of my highs for the week were learning to believe the impossible, to have confidence in myself, and that I can make a difference." All of the other Deltasig participants gave similar reviews.

For 2002 the Fraternity has expanded its commitment to LeaderShape, with plans to send up to 30 brothers to the LeaderShape Institute on July 30 – August 4, 2002. Norm Kromberg, immediate Past Grand President, explains the value of LeaderShape as a component of Delta Sigma Pi's member development program: "One of Delta Sigma Pi's roles in the world of commerce is to help develop our members into the BEST business leaders possible. LeaderShape provides our members the ability to enhance their leadership skills while interacting with students from other organizations. They cannot get this through local chapter meetings or other campus based programs"

The Leadership Foundation has set a goal of raising \$20,000 to fund the costs for all Deltasig participants in 2002. This amount is over and above the usual scholarships and grants that the Foundation presents annually.

Alison Spring (Drake) served as a group facilitator at the 2001 LeaderShape Institute. Brother Spring, who

is employed as a human resources manager with PricewaterhouseCoopers in Chicago, believes that financial support of LeaderShape is money well spent by the Foundation and its donors. "LeaderShape not only provides students with the skills, knowledge, and inspiration to be leaders now and in the future," said Brother Spring, "but the world will be a better place because of each and every student that is able to attend. They are our future, and through LeaderShape they learn that they can make a difference."

You too can make a difference. Won't you support the Leadership Foundation's commitment to LeaderShape?

**To support the 2002 LeaderShape Institute, send your donation to Delta Sigma Pi Leadership Foundation, P. O. Box 230, Oxford, OH 45056, or donate online at the Leadership Foundation section of [www.dspnet.org](http://www.dspnet.org).**

## Focus on Philanthropy: Strategic Giving

by Rosemary Berkery of Merrill Lynch

Getting the most for your money is important. That is true whether you are making a purchase – or donating money to a worthy cause.

Americans give generously to a range of nonprofit institutions. More than 80% of American households make charitable contributions annually, and donations from individuals account for more than 90% of all gifts to nonprofit organizations.

However, many donors fail to take full advantage of the tools and strategies designed by Congress to encourage giving. As a result, they pay more in estate, capital gains, and income taxes than they have to – and have fewer dollars left for charitable contributions.

Of course, some donors are implementing strategies that allow them to maximize their gifts. Donating appreciated securities instead of cash is one popular approach. This technique allows donors to give more than they would have had they sold the appreciated securities and donated the after-tax proceeds.

Sophisticated givers might also consider establishing a charitable remainder trust, charitable lead trust, or even a private family foundation. These tools – just three of many available to those donating substantial sums – benefit both nonprofits and their supporters.

### Charitable Remainder Trusts

This irrevocable trust can reduce your estate, capital gains, and income taxes. Income generated by the capital you have donated to the trust will be dispersed to you for a pre-determined period, usually your lifetime. Upon your death, the capital in the trust is donated to charity.

Because assets liquidated within a charitable remainder trust are not subject to capital gains taxation at the time of sale, this strategy provides you with a more substantial income stream than you would have if you had liquidated your appreciated assets outside the trust and paid applicable taxes.

### Charitable Lead Trusts

A charitable lead trust, another irrevocable vehicle, provides many of the benefits of the charitable remainder trust but reverses the beneficiaries of the income and principal. In this case, the charity receives income from the trust. Upon your death or at a predetermined date, your heirs receive the capital used to fund the trust together with any growth in asset value.

### Private Family Foundations

Another popular philanthropic vehicle is the private family foundation, of which there are nearly

30,000 in the United States. Most have less than \$5 million in assets, though they range in size from \$100,000 to \$1 billion. Appreciated assets donated to a private foundation may be deducted up to 20 percent of your adjusted gross income, and all contributions to the foundation are exempt from estate taxes.

A foundation's management is required to donate five percent of the foundation's assets to charity annually. Those funds can often be replenished through successful investing, resulting in a steady stream of money for worthy causes.

Choosing the right philanthropic strategies and tools to meet your needs takes some planning. But integrating giving into your financial plan can allow you to have a greater impact on the causes you care about. At the same time, you can feel confident that your needs, and the needs of your loved ones, are being met.

*Rosemary Berkery is Senior Vice President of Merrill Lynch's U. S. Private Client Marketing and Investments Division. This article was provided by Brother Larry Van Quathem, CFP, Arizona, of Merrill Lynch. He currently serves as the Desert Mountain Regional Vice President. For additional information on estate planning or other financial issues, you may contact him at 800-866-2818.*

## Where is Delta Sigma Pi going? continued from page 2

### Alumni Development Committee

Velvet Simmons, *Northeast Louisiana*, chairs the Alumni Development Committee. Brother Simmons is a long time member of the Atlanta Alumni Chapter, a former District Director, and former three-year Atlanta Alumni Chapter president. You can contact her at velvet\_simmons@ultimatesoftware.com.

The purpose of the national Alumni Development Committee is to promote the interaction and development of alumni members and chapters, to work with the provincial Alumni Development Committees to complete special projects and to help create alumni volunteer opportunities for members to stay involved.

This team is excited about the new governance restructure that places more focus on collegiate/alumni interaction via the newly created position of vice president-alumni relations, as well as the formation of the provincial Alumni Development Committees.

Along with the strategic initiatives, there is also a focus of two projects for the next year:

- 1) Developing guidelines to help transition graduating seniors to an alumni chapter.
- 2) Developing operational metrics for alumni chapters to better measure their performance.

Like many of us have heard throughout our Deltasig career, what you get out of the organization is directly related to what you put into it.

Furthermore, "Operation Contact" is in full swing. Alumni chapters are contacting all of the new vice presidents-alumni relations in their respective regions and discussing past and upcoming joint events. With the increased contact between the chapters, it is hoped that fewer collegiates will be lost after graduation. As an incentive, each alumni chapter that participates in "Operation Contact" will be entered into a drawing for \$200 at the upcoming spring LEAD Provincial Conferences.

### Community Service Committee

Beth Keith, *Bowling Green*, chairs the Community Service Committee. Brother Keith is a Golden Council member and former Southern Provincial Vice President. You can contact her at mkeith20@bellsouth.net.

The purpose of the National Community Service Committee is to increase the awareness and importance of community service to Delta Sigma Pi brothers. This is to be achieved by creating more local service opportunities for our membership to assist those outside our Delta Sigma Pi brotherhood, while promoting our current service activities to our membership.

Brother Keith and her team are excited and have focused their enthusiasm into five main objectives. The first objective involves establishing a new national partnership with a well-recognized and respected national service organization. Also, the committee will improve promotion and participation for the Make A Difference Day program. Third, the team will work to

increase internal promotion of outstanding service programs from our collegiate and alumni chapters. Fourth, a solicitation program is underway to finance a memorial fund to commemorate those brothers lost in the September 11th terrorist attacks. Last, the committee will promote regional community service programs as needed by the geographic markets.

### Professional Development Committee

Steve Black, *Eastern Illinois*, (slab2@aol.com) chairs the Professional Development Committee. Brother Black is a Golden Council member, and is a past task force chair for the Western Province's Professional Development Committee.

The purpose of the national Professional Development Committee is to have responsibility for the professional education programming of the Fraternity and the Fraternity's corporate relations. Key areas of focus are Leadership Training and Tracking, Corporate Relations, Professional Programming, Mentoring and National Honorary Member identification and selection.

This committee is excited about further enhancement and opportunities in all of these areas, particularly the Leadership Training and Tracking area, which has been identified as the top strategic objective of the organization for this biennium.

### Scholastic Development and Awards Committee

Missy Ekern, *St. Thomas*, (mkekern@hotmail.com) chairs the national Scholastic Development and Awards

Committee. Brother Ekern is also the 2000 National Collegian of the Year.

The national Scholastic Development and Awards Committee exists to develop programs to encourage scholastic achievement among collegiate members and to oversee the Fraternity's awards programs.

During the next biennium, the Committee will work with the provincial Scholastic Development and Awards Committees to improve participation in the awards programs, make scholarship a higher priority on a chapter level, and establish a solid operational foundation for the committee going forward.

In conclusion, remember that Delta Sigma Pi is a brotherhood. It's imperative that we strengthen this brotherhood by creating a prosperous future for our collegians and our alumni. In order to achieve this, strategic initiatives have been created and their implementation plans are in development. We took great care to include the opinions of more than 30 of our volunteer national leaders and staff, and did so with the help of a professional consultant with experience in this area. Furthermore, our national committee structure provides the focus to address more specific issues in the areas of alumni development, community service, professional development, and scholastic development and awards recognition.

Several dedicated volunteer brothers are toiling away to make the Fraternity better and stronger for you, me, and our future members. Please remember to give these brothers your thanks and encouragement. ▲

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Sail with us to the **BAHAMAS** on the Carnival's Fascination for a 4-day, 3-night get-away!!

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Group Photo on Board included!

## Deltasigs Make a Difference

# Make A Difference Day 2001



As the country discovered a new meaning to the word “give” after the terrorist attacks of September 11, members of Delta Sigma Pi who carried on with their long tradition of community service also discovered a renewed sense of giving. In light of the recent events that brought America together, brothers more proudly than ever represented Delta Sigma Pi in “Make A Difference Day.”

**Epsilon Theta Chapter, Cal State-Chico**, under the direction of Brother Gia-Thi Nyguen, organized projects with other on-campus student organizations to make a difference in the Chico community, including planting a tree, scheduling children’s games, collecting canned food, and helping the United Way.

Nearly 40 brothers from the **Cincinnati Alumni Chapter** and **Alpha Theta Chapter, Cincinnati**, created



Cal State-Chico brothers organized projects with other on-campus student organizations to make a difference in the Chico community

Halloween goodie bags for over 100 patients at Children’s Hospital in Cincinnati.

**Alpha Delta Omega Colony, Southern Mississippi**, assisted in painting a mural at Aldersgate Mission, a local agency in Hattiesburg, Mississippi that provides after-school care for children in low-income areas.

**Zeta Eta Chapter, St. Peter’s**, hosted pumpkin painting activities for the children of Jersey City. This year the chapter joined the Black Action Committee of Saint Peter’s College to take part in a Halloween party for less fortunate children in the area. At Zeta Eta’s “Painting Pumpkin Corner,” over 70 children took home pumpkins which they had painted.

**Alpha Omega Chapter, DePaul**, members held a Halloween party for the residents of the Brook Dale Hallmark Retirement Center. The residents enjoyed the opportunity to interact with the brothers of Delta Sigma Pi.

**Iota Rho Chapter, Howard**, prepared and distributed grocery bags for the homeless and low-income residents in Washington, D.C.

**Beta Pi Chapter, Kent State**, collected canned food for the King Kennedy Center, which hosts after-school programs for underprivileged children.

Western Region chapters had a similar theme for this year’s Make A Difference Day, not just volunteering, but giving back to those less fortunate in their communities. **Nu Rho Chapter, California-Davis**, **Delta Pi Chapter, Nevada-Reno**, and **Rho Chapter, California-Berkeley**, held canned food drives benefiting the Salvation Army, local shelters, and their campus good banks. The chapters had great turnouts from the brotherhood and were proud of what they accomplished. They also participated and contributed to a mass collection for the American



Xi Sigma Chapter, Wingate, collected candy at the Charlotte LEAD School, then made and distributed candy bags (over 200 of them) to the children’s wards in Charlotte area hospitals.

Red Cross organized by brother Sean Boyd, **George Mason**. Over \$21,000 was raised and contributed. Together the Western Region came together by taking care of their community and helping out those on the other side of the nation. Unity and the Western Region made a difference.

**Epsilon Psi Chapter, Christian Brothers**, held a clothes drive for a local shelter and worked an event for Making Strides for Breast Cancer.

**Beta Epsilon Chapter, Oklahoma**, brothers painted a mural at the Habitat for Humanity facility.

**Beta Kappa Chapter, Texas-Austin**, sponsored a booth for “Longhorn Halloween” with other campus organizations at the Frank Erwin Center. Costumed children played musical chairs with chapter members who gave them temporary tattoos and candy. Children and parents appreciated the safe atmosphere in which they could enjoy Halloween.

**Theta Sigma Chapter, Central Florida**, volunteered at the American Cancer Society’s “Strides Against

Breast Cancer Walk.” Brothers were stationed along the course to cheer the walkers and runners on to victory.

**Delta Tau Chapter, Indiana State**, held a clothing drive for the Lighthouse Mission of Wabash Valley, collecting clothing and linens. Twelve members and two pledges organized incoming donations, and nine large bags of items were donated.

At the Reston Homeless Shelter in Virginia, **Mu Tau Chapter, George Mason**, made over 100 sandwiches for the less fortunate in the community.

**Theta Upsilon Chapter, Siena**, members worked at a local food bank in Latham, sorting and preparing food items which were then distributed to soup kitchens in the area.

**Epsilon Tau Chapter, Dayton**, sponsored a campus clean up called “Greensweep.” Organizers were assigned to different areas of the neighborhood to oversee clean up tasks and plant bushes. Thirty brothers were involved in the effort. “This was a great way for us to do something for our own community that we can see every day,” the chapter said.

**Gamma Sigma Chapter, Maryland,** worked with Food and Friends to deliver meals and groceries to people who have HIV/AIDS in the Washington, D.C. and Bethesda/Rockville areas of Maryland. The recipients were able to remain in the comfort of their homes instead of going out to get the food.

**Mu Sigma Chapter, Barry,** collected food to donate to the Sunrise Presbyterian Church. Chapter President Marina Stoyantcheva, Senior Vice President Malissa Evelyn, Vice President-Pledge Education Luis Vargas, Vice President-Professional Activities Chetan Dhakan, Vice President-Finance Maz Zoblin, and Chancellor Paul Kay were instrumental in orchestrating the donation.

**Gamma Kappa Chapter, Michigan State,** assisted the local Red Cross chapter with its Make A Difference Day Food Drive. Brothers were posted outside grocery stores and at key spots in shopping plazas to pass out flyers advertising the event. The chapter also donated canned goods for the drive.

**Lambda Omicron Chapter at Western Illinois University** donated money and food to the McDonough County Humane Society, enabling the Humane Society to keep animals longer at the shelter. The chapter also donated cleaning supplies which the organization desperately needed to keep cages and pens clean.



New Mexico members participated in the Zoo Boo event held at the Rio Grande Zoo to benefit the children of Albuquerque.

**Gamma Iota Chapter, New Mexico,** participated at the annual Zoo Boo event held at the Rio Grande Zoo to benefit the children of Albuquerque. Fifteen members distributed candy and teddy bears to children, assisted the America Red Cross at the event, and entertained the people waiting to gain admittance to the zoo.

**Xi Tau Chapter, Syracuse,** raised \$225 for the local chapter of the American Red Cross by hosting a bowling event which also served as a social event for the chapter. Thirty eight brothers and eight pledges enjoyed the chance to help the Red Cross and to get to know each other better.

**Iota Omicron Chapter, Central Missouri State,** spent a weekend in the "Relay of Life," an event which raised money on behalf of cancer patients and survivors. The community of Warrensburg raised over \$19,000, and the brothers discovered a sense of unity in helping others. The chapter sponsored "Make A Difference Day" in the university's Homecoming parade, with a float decorated with Delta Sigma Pi colors as they handed out candy to the onlookers. Members also picked up trash after the Homecoming football game to help the campus.

**Kappa Xi Chapter, Louisiana-Lafayette,** donated candy for children trick or treating at the annual Zoo Boo at the Acadiana Zoo, providing a safe family atmosphere for Halloween fun.

**Nu Tau Chapter, St. Thomas,** created personal hygiene kits which were donated to the Red Cross. In light of the September 11<sup>th</sup> terrorist attacks, chapter members worked to raise over \$200 in donations to the Red Cross as well.

Members of the **St. Louis Alumni Chapter** braved the cold temperatures to participate in the Honeysuckle Removal Project to beautify the St. Louis parks. As beautiful as honeysuckle bushes are, they can overgrow wooded areas of the park. Fourteen

members, with other volunteers, worked to remove almost half an acre of overgrowth.

**Lambda Chi Chapter, California-Riverside,** participated in a rose planting preservation event at the historical landmark of Victoria Avenue in Riverside, California. A number of brothers met for breakfast, and then received instruction from the head gardener as to the proper procedure for planting and caring for rose bushes. The members' work beautified the continuous line of rose bushes which borders Victoria Avenue.

**Alpha Upsilon Chapter, Miami-Ohio,** volunteered in CANstruction, a national food drive organized to support the Second Harvest Food Bank. The chapter members collected cans from students and residents of Oxford, Ohio, resulting in a donation of over 3,000 cans of food to the organization.

Members of the **Iota Omega Chapter, North Carolina-Greensboro,** donated bags of candy for Halloween during the LEAD School which was held in Charlotte, North Carolina.

Twenty-five members from **Pi Chapter, Georgia,** participated in a clothing and canned food drive, donating the items to the food bank and the homeless shelter in the area.

**Theta Lambda Chapter, Xavier,** decorated a local nursing home while visiting the residents and playing games with them. Seven members and many pledges enjoyed meeting the residents of the home.

On October 27, **Kappa Nu Chapter, Longwood,** volunteered in clean up efforts at a local soccer park. Members cleaned bathrooms, picked up trash on the field, and prepared the field for upcoming games.

**Nu Chi Chapter, Lynchburg,** assisted the Re-Store organization in



From left: Past Grand President Norm Kromberg, 2001 COY Brandon Trease and Vice President-Finance Jeff Zych helped make candy bags for children at a local hospital during the Iowa City LEAD School.

improving their warehouse facility. Chapter members painted four large bay doors which helped beautify the organization's facilities.

**Nu Pi Chapter, Kennesaw State,** helped Students in Free Enterprise host a conference on campus entitled "A Day Can Change A Life: You Can Be The Difference!" High School and college students, along with their parents, were introduced to entrepreneurial opportunities in their community and in higher education. The conference tied in with the week-long event on campus celebrating America's entrepreneurial spirit.

Once again, Delta Sigma Pi's pride in community and commitment in giving was evident on Make A Difference Day. The hard work and dedication of brothers around the country are a tribute to the Fraternity and a testimony to giving generously to help others. ▲



Cincinnati Alumni Chapter (shown) and Alpha Theta (Cincinnati) members created Halloween goodie bags for patients at Children's Hospital in Cincinnati.





# Chapters SPEAK

## Auburn, Beta Lambda

Beta Lambda Chapter's fundraising activities included a raffle for a personal parking spot located across from the College of Business, and the raffle of an autographed football from the school's head football coach. The chapter's community service projects were a Food Drive and participation in Adopt-a-Family. The chapter enjoyed presentations from the Career Development Services at the university, Ferguson Enterprises, Arthur Andersen, and Blue Bagel Restaurant. Twelve new pledges were welcomed, and members enjoyed the Big Brother/Little Brother Social and the Founders' Day Dinner.



Auburn brothers socialize after a meeting.

## Ball State, Epsilon Xi

Epsilon Xi Chapter was recognized as the Most Improved Chapter in the Central Region. The chapter's annual Adopt-a-Highway effort was once again a success, as was the Homecoming extravaganza. Representatives from American United Life Insurance spoke about the insurance industry and career opportunities, and an A. G. Edwards representative spoke about investment opportunities. The chapter trick-or-treated for canned goods which were donated to a homeless shelter. The chapter's annual Christmas party was a great way to end the semester.

## Baylor, Beta Iota

Beta Iota Chapter has been climbing the ladder of success recently. In the fall our recruiting program was a huge



Several Baker brothers gather at Freestate Brewery in Lawrence, Kansas after a tour. The chapter is currently planning a banquet to celebrate its 10 year anniversary in May.

success resulting in 17 new brothers. Overall the chapter has improved in the time efficiency of meetings as well as maintaining our quorum at all events. Currently we are striving to meet honor roll recognition.

## Bellarmine, Kappa Psi

Kappa Psi Chapter is now 44 brothers strong, with 13 new brothers who have recently completed pledge education. Recruitment events included a social at a go-kart track and attracted more freshmen and sophomores as prospective pledges. The chapter received the R. Nelson Mitchell Award for Chapter Quality, Honor Roll, Highest Grade Point Average in the Central Region, and Highest Awarded CEI Points in the Central Region.

## Buffalo, Alpha Kappa

The Buffalo chapter had the honor of being host chapter for Grand Chapter Congress and enjoyed meeting over 1,000 brothers. The chapter assisted at the annual Halloween Celebration at the Buffalo Zoo, meeting many local children. Four professional speakers presented to the chapter, including representatives from HSBC Bank and Northwestern Mutual. The chapter welcomed 11 new brothers this semester.

## California-Davis, Nu Rho

Organization, preparation and transition held Nu Rho Chapter together during this year's Fall 2001 recruiting. Lined up were four events that took place during the week, which consisted of "Meet the Chapter, Alumni Panel, Dress for Success and Brunch." Within these events, prospectives gained insight on what we provide as a professional business fraternity and the importance of our four aspects. These events led to nine new brothers.

## Cal Poly-Pomona, Eta Chi

Newly reactivated Eta Chi Chapter, started the school year with many events planned to strengthen brotherhood and gain high visibility for the chapter on campus. A Krispy Kreme fundraiser for the victims of the September 11<sup>th</sup> attacks helped the chapter raise \$120 to donate to the American Red Cross. The chapter also hosted speakers

from the Office of Student Life who discussed intercultural communication. The chapter had a pumpkin-carving social at Halloween, and provided security for the Radio Disney Concert to raise funds for chapter programs. With five new pledges, the chapter looks forward to giving back to the community, advancing academic and professional events, and making Delta Sigma Pi a fulfilling experience for all members.



California-Los Angeles brothers get together following a chapter professional event.

## Cal State-Chico, Epsilon Theta

Epsilon Theta Chapter won the Highest Annual Fundraising Award at Grand Chapter Congress in Buffalo. This fundraising success is due in large part to the Career Fair the chapter has sponsored for ten years. The Career Fair gives the chapter the opportunity to work with recruiters from the corporate community and is free to students. Recruiters pay a fee to participate. For more information visit the website at [www.csuchico.edu/jobfair](http://www.csuchico.edu/jobfair).



Cal State-Fullerton brothers enjoy a photo moment after an event.

## Cal State-Fullerton, Lambda Sigma

Since the chapter's establishment in 1986, 265 brothers have been initiated. Currently, the chapter consists of 15 collegiate members who are dedicated to the ideals and tradition of excellence of the Fraternity. Chapter members enjoyed meeting other Delta Sigma Pi members at Grand Chapter Congress and Phoenix LEAD School this year.

## Colorado State, Mu Rho

Mu Rho Chapter sponsored a college-wide mock interview program, shadowed numerous professionals from a corporate sponsor, participated in the local Junior Achievement, and had a successful auction. The chapter welcomed 14 outstanding pledges after recruitment, and held a 1980s party and Fall Formal as social events.

## Drake, Alpha Iota

The chapter collected donations shortly after the September 11<sup>th</sup> attacks to give to the Red Cross. Member dressed in costumes and handed out candy at a local Halloween event, and decorated Christmas trees at another event. Professional activities ranged from a presentation from a representative of Toastmasters to the owner of a local business who discussed global business strategy. Additional programs included learning about how the Principal Financial Group went public, sexual harassment in the workplace, and an alumnus who spoke about his work as an auditor for the state of Iowa. Brotherhood events included a chapter retreat where members played the Deltasig Wheel of Fortune.

## Georgetown, Mu

The Mu Chapter recruited an excellent pledge class of 16 sophomores, and achieved its goal of enhancing the Junior Achievement program in its area. Chapter members have taught children in inner-city Washington D.C. schools in the program for the past two years, and this year the chapter is coordinating the program at two different schools in the District with approximately 20 students participating. The chapter's next goal is to open the program to the entire Georgetown undergraduate body within the next year.

## Grand Valley State, Lambda Xi

Lambda Xi Chapter hosted its annual Golf Scramble in September, participated in the Making Strides Against Breast Cancer Walk, and assisted inner-city youth on weekends. Successful fundraisers included the chapter's annual Bowl-a-thon and Popcorn and Candy Sale. Professional events included Dress for Success and several business speakers. The chapter participated in social



Grand Valley State brothers host their annual golf scramble.

activities with other business organizations, worked with Junior Achievement, and attended the Michigan area conference in Saginaw.

### Houston, Eta Psi

Last spring, arrangements were made for Charlie Casserly, General Manager of the Houston Texans football team, and Brother Eduardo Aguirre 2000 Career Achievement Award recipient, to speak to the chapter. During the summer, three brothers studied abroad in Europe. The chapter participated in the Jerry Lewis MDA Telethon and joined several other chapters for the Fall 2001 Gulf Western Regional Initiation.

### Indiana, Alpha Pi

Alpha Pi Chapter kicked off the semester with a retreat at Camp Palowpec in Brown County. The chapter is also in the process of creating a Strategic Planning Board. Four representatives attended LEAD School in Cincinnati, bringing back many new ideas. Professional events included speakers from Philip Morris USA and CDW. A group of brothers and pledges attended Hoosier Hills Food Bank and helped package food to be distributed. Members also volunteered at the Exotic Feline Rescue Center, a habitat for ill or injured big cats. Founders' Day was celebrated on November 7 with a faculty luncheon.

### Iowa, Epsilon

The Epsilon Chapter hosted a Careers Night in September before the



Houston brothers get together for a photo and show off their Deltasig colors.

University Career Fair. The event featured ten top companies from around the Midwest in a "mini" Career Fair just for the chapter. Representatives from these companies were on hand to talk to Deltasigs about full-time employment and internship opportunities.

### Kansas, Iota

The Iota Chapter has continued to grow and this semester 25 new members were added to the chapter. Socials were held after each meeting and community service and fundraising projects further strengthened their ties. Fundraising events included working concessions at football games, and service events included participating in programs with Big Brothers/Big Sisters, The Boys and Girls Club, The Salvation Army, a local retirement home, and involvement in Breast Cancer Awareness activities. Recent graduates are invited back to chapter meetings and activities to keep alumni connected, and a database of alumni achievements is planned for the chapter's web site.



Louisiana at Lafayette brothers gather for a photo session after a chapter meeting.

### Louisiana-Lafayette, Kappa Xi

Kappa Xi Chapter received awards for Outstanding Chapter, Professional Activities Award, Outstanding Service, Honor Roll, Highest Awarded Points, and Outstanding Scrapbook for the 2000-2001 year. At Grand Chapter Congress, the chapter received the Southern Province GCC Quality Award for 1999-2001. The chapter invites all brothers who might be traveling in the Louisiana area to stop by for a visit any time.

### Loyola-Chicago, Gamma Pi

The Gamma Pi Chapter celebrated its 51<sup>st</sup> birthday on October 1, 2001 in the main lobby of the School of Business Administration with birthday cake and brotherhood. On Founders' Day, Gamma Pi served Delta Sigma "Pies" and handed out information about the Founders and our Fraternity.

### Maryland, Gamma Sigma

Brothers of Gamma Sigma were active as usual, participating in a whirlwind of events. Brothers formed teams to compete in the university's Intramural Men's and Co-ed Flag Football. Community service included the annual Adopt-a-Highway Program, mentoring children with HIV, helping out at Christian Community Homes, making crafts at Sarah's House, delivering food in the D.C. area for Food & Friends, and providing gifts with Adopt-a-Family for the holidays. Gamma Sigma raised record funds working several weekends at Six Flags and their very own Byrd Stadium at the University of Maryland. In addition, the CEO of Ernst & Young Technologies came to speak to the chapter.

### New Mexico, Gamma Iota

October 11<sup>th</sup> saw the members of Gamma Iota take part in the International Albuquerque Balloon Fiesta, and being spotlighted on the Channel 4 (KOBTV) news. The chapter hosted its Rose Dance at the Albuquerque Convention Center in November. Community service events included the Zoo Boo at Halloween and the "Letter of Hope" campaign with the American Red Cross.

### Oklahoma, Beta Epsilon

This semester our pledges were introduced to their big brothers at the chapter's annual hayride. The chapter is conducting several fundraisers, including a partnership with the Boomerang restaurant to feed hungry fans before each home football game, serving as car hops for a day at the Classic '50s Drive-In, and producing new College of Business T-shirts. The Chapter participated in a food drive for the United Way Day of Caring, painted a mural for Habitat for Humanity, and hosted children at the chapter's game booth at the Student Business Association's Halloween Carnival. The chapter made and sold patriotic ribbons, donating the proceeds to the American Red Cross Relief Fund, and brothers are participating in the Junior Achievement program with Norman elementary schools.

### Oklahoma State, Gamma Epsilon

The chapter has had great success with the pledge education program for

Gamma Epsilon's pledges. Brother Dale Clark's visit to our chapter this fall gave members new inspiration as he encouraged us to be a part of the LEAD School that was held in Oklahoma City. One of the newly founded alumni chapters in Tulsa has done joint community service projects with us, and supports us in many endeavors. The chapter hosted a Halloween party and did some successful fundraising at one of the university football games, and looks forward to the coming spring.



In October, Minnesota State brothers participated in Adopt-a-Highway, cleaning up a stretch of Highway 14 outside of Mankato, an area the chapter adopted in 1991. This year's semi-annual clean up marked the tenth anniversary of this community service event.

### Penn State-Behrend, Mu Pi

Mu Pi Chapter was visited by Andrew Watters of the Career Development Center who spoke about career opportunities for graduating seniors. Recruitment was successful with events such as an ice cream social. Fundraising events included a car wash and selling frozen pizzas. The chapter decorated a Penn State lion with flags from different companies, using an international business theme, for a competition which raised money for the United Way. At Grand Chapter Congress, the chapter was awarded National Outstanding Collegiate Chapter and National Outstanding Service. The chapter also received eight regional awards.

### Pennsylvania, Beta Nu

The chapter worked to bring its first-ever Students of Commerce Scholarship to the incoming freshmen at the school, awarding the scholarship to two talented business students, one of whom is a new pledge. Over 175 students visited the chapter during a very successful recruitment. The chapter has high visibility on campus, and is currently repositioning its Corporate Advertising

more →

# Chapters SPEAK

Services chapter business and is adding more value-added services to the chapter to attract more new members.



Oklahoma State officers grade pledge exams.

## Pittsburgh, Lambda

For a fund raiser, Lambda Chapter helped with the production of Playhouse Disney Live in a local mall. The chapter members worked a variety of shifts to help the production run safely and smoothly. Deltasigs directed audience members, increased audience participation, distributed promotional items, and maintained the performance area. This theatrical event brought fun, excitement, and magic to children of all ages. Not only did we make a profit of nearly \$2,000, but Delta Sigma Pi received publicity when a member of the show worked it into his script.

## Rider, Beta Xi

Beta Xi Chapter hosted a speaker from MADD and a professional in stress management who gave members interesting information on yoga and tai chi. The chapter is fortunate to have the chapter at New Jersey in close proximity and was able to co-sponsor a successful event called "Dress to Impress." The chapter connected with alumni at a university basketball game and enjoyed dinner together. Chapter members sold chocolate covered pretzels as a fundraiser, and are planning spring recruitment to bring more quality members to the chapter as senior brothers prepare for graduation.

## St. Thomas, Nu Tau

Nu Tau Chapter welcomed 11 new pledges who were excited to become a part of Delta Sigma Pi. The chapter held a Little Brother Dinner Night to help new members become acquainted with other chapter members. A coin drive competition between each class level and staff, sponsored by the chapter, raised over \$200 for the Red Cross. The

chapter hosted a human resources speaker who spoke about job searches and recruiting potential members.

## Syracuse, Xi Tau

Xi Tau Chapter held its annual Halloween party, with a new pledge winning the award for best costume. This event was very successful and gave pledges the opportunity to get to know the brothers of the chapter.

## Tennessee, Alpha Zeta

Alpha Zeta members hosted a bowling night, a band party, a picnic for the College of Business, and welcomed ten professional speakers from various businesses. Our current pledge class is made up of 13 highly qualified and motivated members who will bring much to the Fraternity. Future plans include hosting a faculty breakfast, sponsoring an "Office Space Night" in the university center open to all students, and hosting an event for alumni.

## Texas A&M-College Station, Lambda Nu

Lambda Nu Chapter has had a diversified group of speakers including MBNA, Ferguson Enterprises, and Accenture. Ferguson Enterprises also hosted an etiquette dinner for the chapter. The chapter took a tour of MBNA in Dallas, and planned a successful campus-wide address by Jim McIngvale from Gallery Furniture in Houston, who spoke about his entrepreneurial start in business. The chapter scheduled many community service projects. Members worked with the local police department to do a benefit for The Children's Miracle Network, and worked booths on Halloween for Sam's



Syracuse members enjoy their annual Halloween costume party.

Club so children had a safe environment for trick-or-treat activities. The chapter welcomed 24 new pledges.

## Texas-Austin, Beta Kappa

Beta Kappa Chapter joined Phi Chi Theta and Alpha Kappa Psi for the first Professional Business Fraternity Night (PBFN) at the McCombs School of Business. Two years in the making, PBFN gave students the opportunity to speak to a panel of professionals about internships, job-related topics, and employment opportunities with representatives from Duke Energy, Price WaterhouseCoopers, and El Paso Energy.

## Texas Tech, Beta Upsilon

Newly reactivated Beta Upsilon Chapter had a very successful recruitment in the fall. The chapter welcomed 21 dedicated pledges. Outstanding speakers covered topics such as entrepreneurship, business table etiquette, and career planning. Members volunteered at the Ronald McDonald House and carved pumpkins with the children of the Lubbock Children's Home. The chapter also sponsored a canned food drive and participated in the Take a Kid to the Game program. Other chapter events included a bowling night, the Cotton Kings game, barbecues, and celebrating Founders' Day. The chapter presented its new members at a professional dinner for alumni and other distinguished guests.

## Truman State, Iota Nu

Ten new pledges joined Iota Nu Chapter after recruitment, and have proven to be excellent brothers since their initiation. The chapter completed several community service events, including a 5-on-5 basketball tournament for the September 11<sup>th</sup> Relief Fund, highway clean up, and the Fall Harvest for the Salvation Army. The chapter also hosted a formal in December to benefit the Cystic Fibrosis Foundation. Fourteen members and three pledges attended LEAD School in Iowa City, and several members attended a career prep day hosted by the St. Louis Alumni Chapter. Social activities included a barbecue, pumpkin carving, and



Truman State brothers gather for a brotherhood event.

bowling. The chapter is looking forward to spring with much anticipation.

## Valparaiso, Kappa Phi

Kappa Phi Chapter held a car wash to raise money for the Red Cross. Members also assisted The Boys and Girls Club of Valparaiso at Halloween by building a haunted house. Pledging events included selling American flags, spending an afternoon with children at the Hilltop House, and hosting a speaker on the topic of time management. The addition of 11 new brothers made the semester complete. During Christmas,



Washington (MO) brothers enjoy delicious "mocktails" as part of chapter risk management presentations. The alcohol-free drinks, including the extremely popular "No-Whine Punch," were served as a fun way to show attractive alternatives to traditional party drinks.

family and interacted with other chapters in the area.

## Washington (MO), Alpha Chi

Alpha Chi's tradition of great professional events continued this year with a tour of a local PBS station, an Entrepreneurship Forum, and the St. Louis Alumni Chapter's Career Prep Day. Brotherhood Bonding Night and a progressive dinner were popular social events. The successful initiation of ten new brothers was the highlight of a successful fall semester.

## Winona State, Kappa Upsilon

Kappa Upsilon Chapter hosted a speaker from the sports marketing

department of the Minnesota Twins, and toured a locally owned toy store during the first semester of the school year. Community service projects have included donations to support a professor who ran in the Twin Cities Marathon, the proceeds from which were donated to the American Red Cross to support relief efforts in New York City. The chapter also participated in the Adopt-a-Highway program. Fundraising activities have included selling university blankets at sporting events and a golf outing which is planned for the spring. The chapter has many active alumni who joined them for the annual Homecoming parade and barbecue.

### Bryant College (RI), Colony

The Beta Alpha Omega Colony at Bryant College has been working diligently toward establishing a chapter at the school. The colony has over 30 members, all looking forward to planned activities, tours, guest speakers, and community service. Check out the colony's web site at [web.bryant.edu/~deltasig/](http://web.bryant.edu/~deltasig/) for updates.



Howard Hight, DePaul, and John Jayson, Marquette, were presented the Order of the Golden Helmet at Chicago Alumni Chapter's 80th anniversary. From left: Treasurer Jim Prescott, John Jayson, Grand President Kathy Jahnke, Howard Hight, and President Joe Ward.

### Chicago Alumni Chapter

The Chicago Alumni Chapter celebrated its 80th anniversary with a Rose Ball attended by nearly 120 brothers and guests, the first such Ball held in several decades. After a great dinner there was a very enjoyable program consisting of various speakers, and award presentations. In keeping with a very old tradition, Dorcas Mocella, wife of Golden Council member Bob Mocella, *Northwestern-Chicago*, was designated as the "Rose" and presented

with a dozen red roses. Brothers Howard Hight, *DePaul*, and John C. Jayson, *Marquette*, received the Order of the Golden Helmet. Golden Council member Mark Roberts, *San Francisco*, was presented with the Anthony Z. Fernandez Distinguished Alumni Service Award.

The alumni chapter has completed the minimum endowment of the Thomas M. Mocella Scholarship in one year, and to date has raised over \$12,000 for the endowment.

### Kansas City Alumni Chapter

The chapter had a luau/pool party in August, and donated money to the Leadership Foundation. Vice President Amy Gallentine focuses her efforts on connecting with the college chapters in the area and providing resources for the new vice presidents-alumni relations in those chapters. The alumni chapter hosted a speaker and a haunted house gathering at Halloween with the college chapters, and plans to invite the collegians to a bowling event in February. The chapter is seeking

information about its original franchising date. If any brothers have additional information, please contact us at [bethlosik@yahoo.com](mailto:bethlosik@yahoo.com).

### Pier 9 Alumni Chapter (Long Beach)

The Pier 9 Alumni Chapter won the "Most Improved Alumni Chapter" for 2001 at the Grand Chapter Congress in Buffalo. On Independence Day, Brothers Tony and Sara Soto hosted a barbecue at their home, and Brothers Skip and Lois Loomis drove from northern California to attend. The chapter enjoyed a day at Universal Studios and horse racing at Santa Anita Park in October. ▲



Pier 9 alumni brothers hanging out with the Phantom of the Opera at Universal Studios Hollywood.

# Volunteer Spotlight



**Joyce Guthrie** is an initiate of Iota Kappa Chapter at James Madison University (VA) and serves as Chapter Advisor to Iota Kappa. She earned her credentials at Howard University and the Harvard Graduate School of Business. She is assistant dean and assistant professor of marketing at JMU.



**Phil Gaudreau** is an initiate of Eta Xi Chapter at Philadelphia University and now affiliated with the Philadelphia Alumni Chapter. He serves as District Director for Beta Nu Chapter at the University of Pennsylvania and for Beta Xi Chapter at Rider University (NJ). As a CPA, he works as an audit associate for PricewaterhouseCoopers, LLP.



**Emily Ahachich** is an initiate of Nu Tau Chapter at University of St. Thomas (MN) and is now affiliated with the Twin Cities Alumni Chapter. She serves as District Director for Epsilon Iota Chapter at Minnesota State University-Mankato. Emily is employed as a consultant with Andersen Consulting.



**Eva Chang** is an initiate of Alpha Lambda Chapter at the University of North Carolina-Chapel Hill and is now affiliated with the Central Virginia (Richmond) Alumni Chapter where she is Webmaster. Eva serves as District Director for Eta Omega Chapter at Virginia Commonwealth University and is a marketing manager for Capital One Financial Services.



**Katherine Glass** is an initiate of Alpha Pi Chapter at Indiana University in Bloomington, Indiana and serves as Chapter Advisor for Alpha Pi. She earned her credentials at Indiana University and is a lecturer of accounting for the Kelley School of Business.

# A Lifetime Spent Around the World

Delta Sigma Pi Alumnus Clarence "Red" Frank Discusses Unique Way to Embark on New Travel Adventures.

by Nancy Brewer

After the terrorist attacks of September 11, thousands of travelers were stranded when President George W. Bush shut down U.S. airspace. Two groups of Americans, members of the Nomads travel club, were in Vienna and Italy respectively, and were just as shaken by the attacks on America. But on September 15, after the airports had reopened, both groups of travelers boarded the travel club's Boeing 727, the only plane ready for takeoff at that time from the Vienna airport, as envious commercial passengers watched in amazement. "I felt bad for them," Nomad member Laurie Seibold later said in an interview for the Toledo, Ohio newspaper *The Blade*. "But it was so wonderful for us to be coming back with people we had come to know and trust. I don't know that I would have wanted to fly home any other way at that point."

The comfortable, courteous, and hassle-free travel atmosphere that members of one of the largest private travel clubs in the country, the Nomads, enjoy is a wonderful perk in a world of

delayed flights, lost baggage, cancelled reservations, and rental car frustrations. But in a world turned suddenly threatening, the Nomads travel club has become much more—peace of mind and a haven of safety.

Delta Sigma Pi Brother Clarence "Red" Frank, *Detroit*, volunteers as chairman of Flight Log Books and Awards for Nomads, Inc., which is based in Detroit. One of 204 charter members, Brother Frank has been a Nomad member since 1965. "With 12,000 members today, you can imagine the work involved in keeping log records for all of those people," he says laughingly. But it is clear, too, that this is an organization he holds close to his heart, because he and more than 200 other volunteers have made the Nomads the premiere air travel club in the country.

## A Brief History of the Nomads

Nomads, Inc. began in September of 1965 as the inspiration of Joe Benich, a pilot who left his job to fly the DC 7 which the club had purchased from

Eastern Airlines and used for its first trip—a 1,126-mile flight to Ft. Lauderdale to celebrate New Year's in 1966. The story of that first trip is described on the club's website: "When the plane touches down [in Ft. Lauderdale], Nomads break out into spontaneous applause. Applause upon take



September 15, after the airports had reopened, the Danube River Cruise group and the Vienna group boarded the Nomads travel club's Boeing 727, the only plane ready for takeoff at the Vienna airport, as envious commercial passengers watched in amazement. The Danube group, shown getting ready to board the flying "Clubhouse," cut their trip two days short and flew back home with the Vienna group.

off and touch-down becomes a tradition that's observed even today."

In the 1960s, travel clubs were prevalent, but many could not compete against airline deregulation and lower airfares that were to come in the years to follow. "Joe Benich ran the company with an iron hand," Brother Frank says. Joe Benich's excellent business sense kept Nomads a strong organization during the economic turmoil of inflation in the 1970s and the recession of the 1980s. Today it is one of the largest non-profit travel clubs in the United States.

## The "Flying Clubhouse"

Located near the Detroit Metro Airport, Nomads has its own terminal, which houses the 727, dubbed the "Flying Clubhouse." The jet holds 146 passengers, and was customized to accommodate business-class seating. "We have some members who will only take long trips on our plane," Brother Frank adds. "Some of our members are 6'5" and 6'7" in height, and they have no complaints about the comfort of our plane."

That same plane was recently recognized by the FAA as being maintained even more meticulously than Air Force One. Because it logs only 600-650 hours a year, the plane remains in much better condition than its commercial counterparts. And for members' safety, the Nomads' hanger has restricted access. The flight and service crews are Nomads members as well. The airplane carries the latest in high tech equipment, including life-saving devices such as a

defibrillator to restore heart rhythm in an emergency.

## Across The Country And Around The World

The club sponsors approximately 75 trips per year, including short trips to New York City and around the world tours. Brother Frank remembers, "The first round the world trip that Nomads made in the late 1960s cost \$1,525.00—and this was only the second trip in the club's history at this point." Today the club's fees are \$400 per individual for a lifetime membership, plus annual family dues of \$132. Grandchildren, nieces, nephews, and parents can be added to a membership at a discounted cost. The cost of a trip includes the travel price of each individual trip. Limited memberships are available if someone is interested in taking a trip with the group before joining.

However, the conveniences are well worth the membership. With its own parking lot and office adjacent to the terminal at Detroit Metro Airport, members can leave their coats and boots in inclement weather at the facility as they travel to warmer climates. Their luggage is placed on the same plane on which they are traveling. There are no connecting flights to catch. Each flight includes a captain, first officer, flight engineer, trip director, and three flight attendants. When members arrive at their destination, hotel reservations and transportation arrangements have already been made for them. Every



Brother Clarence "Red" Frank, Detroit, and his wife Stefani frequently travel to Delta Sigma Pi events—as well as around the globe! Here, they enjoy a morning break at Mackinac Island's Grand Hotel during a Fraternity outing in 1999.

aspect of the trip has been planned, without the usual stress that traveling can bring, which can often ruin a recreational trip.

Nomads has a paid office staff of seven, and all mechanics are paid as well. The commercial airline pilots who fly the planes and the trip directors who plan every step of each trip receive free trips for their volunteer services. To plan the next set of destinations, trip directors work in committees, pulling files on past trips and considering new suggestions submitted on the dues notice forms from members.

Brother Frank admits that it is difficult to pick a favorite place in his many years of traveling. The list of countries and continents the Nomads have visited reads like a world atlas: Australia, New Zealand, Easter Island, the Galapagos Islands, Russia, China, Japan, Hong Kong, Egypt, Morocco, Yugoslavia, South America, the Straits of Magellan, Africa, all of Europe, and even Iran (a trip taken in the early 1970s). In a memorable trip in 1998, Nomads chartered three Concorde flights which flew 300 members to Paris. Those same members had the thrill of returning home aboard the luxurious Queen Elizabeth II.

### The Changing Trends In Membership

The club's 12,000 members are residents of approximately 20 states around the country who found out about the group when living in Michigan or by word of mouth from relatives or friends. The members who live the furthest distance from Detroit are in California, and one member currently lives overseas, but the value and stress-free convenience afforded by Nomads is well worth traversing the distance to Michigan for unforgettable vacations.

Brother Frank has seen the demographics of the group change since the 1960s. "Those of us who joined in the '60s are now getting older—some of us have grandchildren in the club now, and some have had to stop traveling because of health reasons. Today, Nomads seeks to attract younger members and families to the group. We do no formal advertising, so new members come to us mostly by word of mouth. Membership in the

organization has never been closed, so we're always looking for new members," he says.

More family-oriented trips to places such as Washington D.C. and Orlando, Florida have been added to the itineraries to encourage new membership among a younger population. Children have even gone on trips to Africa. Brother Frank points out that although the trips are recreational, they can be extremely educational as well for children and adults. Nomads also take occasional "Mystery Trips," where the final destination is unknown until the plane touches down. Many of the club's members enjoy the surprise element of these trips, and carefree feeling of leaving their own concerns behind as they journey to unknown places.

Brother Frank says there are several factors involved when one is considering membership in Nomads. "We encourage potential members to look the club over, and determine how much money you have to spend on vacations, how much vacation time you have, and how far you can go for the length of time you have allotted."

It appears that membership may increase, too, given the country's uneasiness after the terrorist attacks last year. "Since September 11<sup>th</sup>, people have been contacting us about our trips because they don't want to fly the commercial airlines," Brother Frank says.

### Deltasig Travel, Too

Another trip Brother Frank always makes sure he takes is the one that brings him to Delta Sigma Pi's own Grand Chapter Congress every other year. He has attended 23 Congresses and only missed one since becoming a



Travelers have a wet landing in Galapagos.

## Official Delta Sigma Pi Merchandise



**Embroidery for All offers official Delta Sigma Pi merchandise. Our clothing line includes tee shirts, golf shirts, sweatshirts, jackets, and caps. Our Delta Sigma Pi graduation sashes are individually made with care to your custom specifications. We have specialty merchandise such as bags, mugs, glassware, license plate frames, mouse pads, and more. Visit our site at [www.emb4all.com](http://www.emb4all.com) where you can browse our merchandise and order online. You can expect quality items that will help you display your Deltasig pride.**

**We also offer custom embroidery and silk screening. We can help make your collegiate, corporate, or personal events special with customized garments. Visit our site at [www.emb4all.com](http://www.emb4all.com) and fill out our custom embroidery form or call us toll-free at 866.EMB4ALL.**

**Embroidery for All is proudly operated by Deltasigs. A portion of the proceeds from DSP merchandise goes toward funding national and local activities of our Fraternity. Ask how we can help you with fund raising at your chapter.**

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member of the Fraternity. His wife Stefani attends Grand Chapter Congress with him and has accompanied him on his world travels as well. He worked for a small construction firm after high school and attended night school at the University of Detroit, where he joined the Gamma Rho Chapter. He then worked for General Motors for 43 years in the company's research lab.

The convenience and peace of mind that membership in the Nomads affords any traveler is the reason Brother Frank and other members have been a part of the travel club for so many years. He emphasizes, too, that the life education gained by traveling to other lands and meeting people of different cultures is an invaluable one. This lesson is especially pertinent today, when the

need to understand the world around us is crucial to peace and integral to the freedoms which people everywhere should enjoy.

Visit Nomads on the web at [www.NomadsTravel.org](http://www.NomadsTravel.org) or contact the group at (734) 941-8000. ▲



Nomads travelers experience Alaska's beauty.

# Alumni NOTES

**Reese Oslinker**, *Adelphi*, is an outside sales representative with Performance Lighting of Pennsylvania. Performance Lighting represents some of the leading lighting companies in the Northeast Pennsylvania sales market.

**Shiloh Shannon**, *Angelo State*, is an auditor with The University of Texas Health Service Center in San Antonio.

**Jocelyn Sherman**, *Angelo State*, is a registered representative with Charles Schwab in Austin, Texas.

**Jeffrey Ramos**, *Arizona*, is a technical analyst with Compaq Computers Corporation in Houston.

**Elizabeth Losik**, *Baker*, is an advertising coordinator for the Agricultural Equipment Division of John Deere located in Lenexa, Kansas.

**Stacy Cermack**, *Bellarmine*, is a budget analyst with LG&E Energy Corporation in Louisville, Kentucky.

**Robert McGonnell**, *Bellarmine*, is an accounting analyst with Louisville, Gas & Electric in Louisville, Kentucky.

**Venkataramana "Vic" Murty**, *Bentley*, is attending Babson College in Massachusetts for a two-year MBA as a Babson Fellow. He will be studying finance and entrepreneurship under this fellowship.

**Robert W. Myers**, *Buffalo*, is a network engineer with ILX Systems in New York.

**Catherine Boggs**, *California-Berkeley*, is vice president of business development at Fenix GraphX, Inc. a creative factory in San Francisco. Check out the web site at [www.fenixgraphx.com](http://www.fenixgraphx.com).

**Sylvia Werthman Laabs**, *Cal Poly-San Luis Obispo*, is a marketing manager with Visa USA. She lives in Burlingame, California with her husband Doug and son Justin Shane.

**Alysia Wong**, *California-Riverside*, is a analyst for strategic business value improvement with APL in Oakland, California.

**Brandon N. Lind**, *Cal State-Chico*, is an information technology specialist with UBS/PaineWebber. He lives in East Palo Alto, California.

**Maria S. Miralles**, *Cal State-Long Beach*, is a software consultant with PeopleSoft, Inc. in Pleasanton, California.

**Ross S. Denny**, *Cal State-Northridge*, is owner/business consultant of Ross S. Denny & Associates in Chatsworth, California.

**Dennis P. Gibson**, *Cal State-Sacramento*, is a broker with Ameriplan USA in Gold River, California.

**Trevor K. Kern**, *Cal State-Sacramento*, is a financial consultant with A.G. Edwards & Sons, Inc. in Sacramento.

**Michael J. Lynch**, *Central Florida*, is the senior director of marketing at the Isle of Capri Casino in Boonville, Missouri which opened in fall, 2001.

**Christopher L. Sweet**, *Central Florida*, is a guest service manager with Walt Disney World in Orlando, where he lives with his wife Teresa.

**Brian E. Horton**, *Central Missouri State*, is an accountant with UMB Bank in Kansas City, Missouri.

**Nanie R. Downs**, *Central Missouri State*, is an administrative assistant with H&R Block in Kansas City, Missouri.

**Bradley J. Wirths**, *Central Missouri State*, is a systems manager with DST Systems, Inc. in Kansas City, Missouri. He, his wife and two daughters have recently returned to Kansas City, after living in Canada for several years. He worked as a director of new product development at International Financial Data Systems, a subsidiary of DST Systems, Inc.

**Mark A. Papachristou**, *Christian Brothers*, is a commercial loan officer with National Bank of Commerce in Memphis.

**Brian T. Ream**, *Christian Brothers*, is a systems support/webmaster with Aon Consulting. He lives in Collinsville, Illinois with his wife Joy.

**Cindy B. Romig**, *Clemson*, is a marketing program manager with SAS Institute in Cary, North Carolina.

**Ruth Kahn**, *Colorado-Boulder*, attended law school at Case Western Reserve University and is practicing law, specializing in civil litigation and trial work, as a partner with Steptoe & Johnson LLP. She lives in Los Angeles with her husband Gerald Wells and son Jeremy.

**Audrey D. Knipe**, *Colorado State*, is a portfolio administrator with Denver Investment Advisors in Denver.

**Jennifer R. Mogck**, *Colorado State*, is a marketing communications manager with Decisioneering, Inc. in Denver.

**William A. Conforte**, *Connecticut*, is a senior consultant with Covansys in

New Haven, Connecticut.

**Tamara N. Nelson**, *Connecticut*, is a production manager with WRK Advertising in Toledo, Ohio.

**Angela N. Bailey**, *East Tennessee State*, is a controller with Braun Construction Services, Inc. in Alcoa, Tennessee.

**Kirsten L. Sutter**, *Evansville*, is a proposal analyst with Caremark Inc. in Northbrook, Illinois.

**Nicholas R. Barraco**, *Ferris State*, is director of information technology with Pullman Industries, Inc. in Troy, Michigan.

**James D. Floyd**, *Ferris State*, is an engineer with Compuware Corp. in Farmington Hills, Michigan.

**Tremont Gougisha**, *Ferris State*, is owner/proprietor of Varsity Lounge in Detroit.

**Christopher Hall**, *Ferris State*, is a sales representative with Henry Fox Sales Company in Grand Rapids, Michigan.

**Raymond O. Jensen**, *Florida Southern*, is an assistant general manager with Davco Restaurants in Crofton, Maryland.

**Alexis K. Kaltreider**, *George Mason*, is a software test engineer with TEOCO Corporation in Fairfax, Virginia.

**Ted L. McDonald**, *George Mason*, has founded Catapult Consultants, an internet services firm that caters to nonprofit organizations and small to medium-sized businesses.

**Mahan Hosseini**, *George Washington*, is an analyst with Lehman Brothers in New York.

**Kristen L. Vance**, *Georgia*, is an analyst with Star Financial in Alpharetta, Georgia.

**Michael N. Warlick**, *Georgia*, is director of admissions with the U.S. Air Force in Charlottesville, Virginia.

**Douglas E. Bennett**, *Houston*, is a technical architect with Qcorps in Houston.

**Brent E. Moore**, *Houston*, is a sales account manager with Equilon (Shell and Texaco joint venture) in Houston.

**Jacqueline Montgomery**, *Howard*, is a marketing assistant with American Association for Clinical Chemistry in Washington, DC.

**William J. Strnad**, *Illinois State*, is vice president, senior investment consultant with Bank One Private Client Services in Chicago.

**Scott J. Dinius**, *Indiana-Purdue at Ft. Wayne*, is a senior accountant with Eagle Realty Group, LLC in Cincinnati. He lives in Erlanger, Kentucky with his wife Carla and daughter Katelynn Marie and is active in the Cincinnati Alumni Chapter.

**Kristine L. Hughes**, *Indiana State*, is a network administrator with Caterpillar in Morton, Illinois.

**Craig J. Kixmiller**, *Indiana State*, is a programmer/analyst with Sallie Mae in Fishers, Indiana. He also serves the Fraternity as Central Regional Vice President.

**William G. Ruisinger**, *Kansas*, is president/co-owner of Paint Pro, Inc. in Stilwell, Kansas.

**Erica N. Spangler**, *Kent State*, is senior account administrator with Church Insurance Agency, Inc. in Mogadore, Ohio.

**Shingo Tanioka**, *Louisiana at Lafayette*, is an account executive with JENS Corporation in Tokyo, Japan.

**Holli Yandle**, *Louisiana at Lafayette*, is a judicial law clerk to Jimmie C. Peters in the Louisiana Third Circuit Court of Appeal.

**Anthony K. Barnett**, *Louisiana State*, is a marketing coordinator with Walt Disney Records. He lives in Glendale, California.

**Douglas C. Dawes**, *Loyola-New Orleans*, is a systems integration specialist with CTR Systems in Wexford, Pennsylvania.

**James Whittenberg, III**, *Loyola-New Orleans*, is teaching business education at Higgins High School in Jefferson Parish, Louisiana.

**Jason M. Schiff**, *Lynchburg*, is a credit manager with Ocean Desert Sales, Inc. in Philadelphia.

**Julie Whitten Richardson**, *Miami-Florida*, is an assistant treasurer with Lennar Corporation in Miami.

**Jerry K. Lambert**, *Miami-Ohio*, is retired but does some consulting work for area companies in Covington, Louisiana.

**Donald Sinko**, *Miami-Ohio*, is director of internal audit in the Cleveland Clinic Health System. He and his wife Catherine live in North Olmsted, Ohio with sons Greg and Brad, and daughter Stephanie.

**Roland L. Galang**, *Missouri-Columbia*, is director of business

development with Newgistics in Austin, Texas.

**Jeff A. Lascoe**, *Missouri-Columbia*, is a business development analyst with Midland Loan Services, Inc. in Kansas City, Missouri.

**Maher N. Husseini**, *Missouri-St. Louis*, is manager-international brokerage with BNP Paribas Bank in Manama, Bahrain.

**Douglass W. Mehringer**, *Missouri-St. Louis*, is network administrator with Stinson, Mag & Fizzell in St. Louis.

**Scott A. Waller**, *Nebraska-Omaha*, is a customer service specialist with Carlson Hospitality Worldwide in Omaha.

**Richard L. Slaby**, *New Mexico*, is assistant vice president/manager with Merrill Lynch in Jersey City, New Jersey.

**Kevin L. Korzan**, *New Mexico State*, is a claims representative with Safeco Insurance in Lakewood, Colorado.

**Heather L. DarDar**, *Nicholls State*, is an advertising representative with The Lafourche Gazette in Larose, Louisiana.

**Richard A. Roberson**, *North Florida*, is a senior accountant with Arthur Andersen in Denver.

**Glenn T. Rohling**, *North Florida*, is a systems analyst with BellSouth in Atlanta.

**Christopher J. Luca**, *Ohio*, is an I.S. auditor with National City Corporation in Cleveland.

**Ronald D. Wade, Jr.**, *Ohio*, is a business analyst with Bank One in Columbus.

**Jonathan J. Granson**, *Ohio State*, is a senior tax accountant with GBQ Partners LLP in Columbus.

**Allen R. Brock**, *Oklahoma*, is an enhancement team leader with Inland Paperboard & Packaging, Inc. in Indianapolis.

**James A. Gardella**, *Oklahoma*, is a senior network administrator with DPI Teleconnect in Dallas.

**Thomas R. Hall**, *Oklahoma*, is a sales manager with Entry Solutions in Denton, Texas.

**Michelle L. Minton**, *Oklahoma State*, is an account executive with Williams Energy Marketing and Trading in Tulsa.

**David A. Vesely**, *Oklahoma*, is a senior internal auditor with the Boston Stock Exchange.

**Robert A. Bowen**, *Penn State*, is vice president-investments with Prudential

Securities. He lives in York, Pennsylvania with his wife Audrey.

**Conchita N. Dixon**, *Penn State-Behrend*, is a service specialist with TIAA-CFEF in Philadelphia. She serves as a vice president of the Philadelphia Alumni Chapter.

**Scott J. Sloka**, *Penn State-Behrend*, is a computer technician with United Parcel Service in Pittsburgh.

**Russell F. Clark**, *Purdue*, is a solution developer consultant with Avanade, Inc. in Chicago.

**Charissa Y. Tinsley-Croft**, *Philadelphia*, is a marketing communications coordinator with JRA, J. Reckner Associates in Montgomeryville, Pennsylvania.

**David Barnwell**, *Redlands*, is chief financial officer/manager of accounting with G.A. Nicoll and Associates, Inc. soil engineers in Irvine, California.

**Jesse Torres**, *Redlands*, is a configuration management specialist with Boeing in Long Beach, California.

**Thomas J. Boyd**, *Rider*, is vice president with Albemarle First Bank in Charlottesville, Virginia.

**Steve O'Keefe**, *South Carolina*, is chief of staff with South Carolina Department of Consumer Affairs in Columbia, South Carolina.

**Michael J. Jensen**, *South Dakota*, provides network support with Fort Jackson Federal Credit Union in Columbia, South Carolina.

**Edward J. Hallgren**, *South Florida*, is a tax senior with Gregory, Sharer & Stuart, P.A. in St. Petersburg, Florida.

**Timothy J. Hunt**, *South Florida*, is director of information technology with Prudential Tropical Realty in New Port Richey, Florida.

**Stefanie A. Tomes**, *South Florida*, is manager/executive with Accenture in St. Petersburg, Florida.

**Kimberly M. Patrignani**, *Southwest Missouri State*, is an accountant with Rocky Mountain Cancer Centers in Denver.

**Thomas Cleary**, *Southern California*, is president of Charter Financial Group, Inc. in Newport Coast, California.

**Lynda S. St. Clair**, *Southern Methodist*, is assistant professor of management with Bryant College and lives in Greenville, Rhode Island. She serves the Fraternity as faculty advisor for the colony at Bryant College.

**Kim C. Dixon**, *Southern Mississippi*, is senior administrative secretary with the National Center for Physical Acoustics at the University of Mississippi and lives in Starkville, Mississippi.

**Michael E. Phillis**, *St. Ambrose*, is director of bachelor housing for the U.S. Navy – NTC Great Lakes, Illinois.

**Anthony D. Zitz**, *St. Peters*, is an interviewer for Innovative Media Research LLC in Hoboken, New Jersey.

**Cloys (Dean) Blakenship**, *Texas A&M-College Station*, is a recruiting manager with Gulf Interstate Engineering Company in Houston.

**Dirk R. Davidek**, *Texas-Austin*, is vice president with Dirlynn Company, Inc. in New Braunfels, Texas.

**Dana M. Fund**, *Texas A&M-College Station*, is vice president with MBNA America in Dallas.

**Christopher M. Homan**, *Texas A&M-College Station*, is a manager marketing analysis with TeleCheck Services, Inc. in Houston.

**Kerri D. Thornton**, *Texas Christian*, is a loan specialist with First National Bank of Texas in Decatur, Texas. She lives in Lewisville, Texas with her husband James.

**Keris J. Myrick**, *Temple*, is director of admission with Walden School in Pasadena, California.

**Chester E. Longley**, *Truman State*, is an acquisitions librarian with Southwestern Baptist Theological Seminary in Ft. Worth, Texas.

**Amy L. Weinberger**, *Truman State*, is a legal assistant with VanMatre & Harrison, P.C. in Columbia, Missouri.

**Jeffrey H. Link**, *Virginia Commonwealth*, is an implementation leader with Interact Commerce Corporation in Scottsdale, Arizona.

**Jason R. Whitley**, *Virginia Commonwealth*, is a computer technician with College of the Albemarle in Manteo, North Carolina.

**Issa A. Ismail**, *Wayne State*, is a technical recruiter/real estate advisor with Cyrix Data Systems/Century 21 in Farmington Hills, Michigan.

**Dennis L. Salo**, *Western Michigan*, is a chief information officer with Automated Packaging Systems, Inc. in Streetsboro, Ohio.

**Shayne C. Dombrowski**, *Western State*, is a firefighter/paramedic with the City of Longmont, Colorado.

**Jessica M. Baker**, *Wisconsin-LaCrosse*, is a data processing specialist with Liberty Enterprises in Mounds View, Minnesota.

**Benjamin T. Gerke**, *Wisconsin-LaCrosse*, is a corporate IT auditor with General Motors Audit Services in Detroit.

## Central Office Staff Update

Long-time staffer and brother **Hilda Krueger** has announced her retirement effective on



Hilda Krueger

February 1. A Golden Council member, Hilda has been on the staff for 16 years, most recently

serving as the managing editor for *The DELTASIG* magazine and regalia coordinator. Her experiences with the Fraternity go back to Congress in 1987. She has worked with five Grand Presidents, two executive directors and countless Board members. We wish Hilda well as she moves to Kentucky to be closer to her family. Her humor, wit, warmth and Deltasig experience will be greatly missed.

Brother **Joan Howe**, CEI Coordinator, celebrated 20 years



Joan Howe

of Delta Sigma Pi employment on October 21. Twenty years of dedicated service is a remarkable record for anyone at any organization . . . please join in thanking and congratulating Joan on this great accomplishment.

# Alumni Chapters CONTACT LIST

## Franchised Alumni Chapters

This list includes chapters that have franchised for the 2001-2002 fiscal year as of January 8, 2002.

|   |   |  |  |
|---|---|--|--|
| <b>Alabama</b><br><i>Birmingham</i><br>Nicole Brogden<br>nbrogden@hotmail.com   | <b>Florida</b><br><i>Pensacola</i><br>Christopher Woodard<br>cormw@yahoo.com          | <b>Massachusetts</b><br><i>Boston</i><br>Nick Steinkrauss<br>rsteinkrauss@yahoo.com            | <i>Cleveland</i><br>Michael Losneck<br>mike@mecca-ad.com                           |
| <i>Greater West Alabama</i><br>Lee James<br>205-654-2282                        | <i>Tampa Bay</i><br>Todd Shriver<br>tjshriver@go.com                                  | <b>Minnesota</b><br><i>Twin Cities</i><br>Jodi Schoh<br>jodi.schoh@culliganwater.com           | <i>Columbus</i><br>Rusty Stratman<br>rstratman@columbus.rr.com                     |
| <b>Arizona</b><br><i>Phoenix</i><br>Susan Rief<br>susanrief@hotmail.com         | <b>Georgia</b><br><i>Atlanta</i><br>Gina Oleksinski<br>gina.oleksinski@prudential.com | <b>Missouri</b><br><i>Kansas City</i><br>Elizabeth Losik<br>bethlosik@yahoo.com                | <b>Oklahoma</b><br>Rene Capron<br>918-747-5787                                     |
| <b>California</b><br><i>Alcatraz</i><br>Joseph Riego<br>dsp_alcatraz@yahoo.com  | <b>Hawaii</b><br>Clayton Chong<br>cechong@aol.com                                     | <i>St. Louis</i><br>Cynthia Behr<br>Cynthia.Behr@anheuser-busch.com                            | <b>Pennsylvania</b><br><i>Erie</i><br>Nunzio Martin<br>nunz112@excite.com          |
| <i>Fresno-Central Valley</i><br>Alison Wells<br>amwells@aol.com                 | <b>Illinois</b><br><i>Chicago</i><br>Joseph T. Ward<br>wardjos@aol.com                | <b>Nebraska</b><br><i>Greater Nebraska</i><br>Russ Raszler<br>deltasigalumni@yahoo.com         | <i>Philadelphia</i><br>Renee Stewart<br>Marajade77@hotmail.com                     |
| <i>Inland Empire</i><br>Patti LaMarr<br>palamarr@postoffice.pacbell.net         | <b>Indiana</b><br><i>Indianapolis</i><br>Corey Arashiro<br>coreyA@firstindiana.com    | <b>Nevada</b><br><i>Sierra Nevada</i><br>Angela Cook<br>Notatwinkie@hotmail.com                | <b>Pittsburgh</b><br>Julie Halas<br>halasjl@stargate.net                           |
| <i>Los Angeles</i><br>Michael Hildebrand<br>michael216@earthlink.net            | <i>Northwest Indiana</i><br>John Henik<br>jhenik@jvhenikinc.com                       | <b>New York</b><br><i>Western New York</i><br>Christopher Joy<br>Chris.p.joy@usa.xerox.com     | <b>Texas</b><br><i>Houston</i><br>Jeff Berlat<br>jeffberlat@mindspring.com         |
| <i>Long Beach</i><br>Anje Castro<br>sapphire3_77@yahoo.com                      | <b>Kansas</b><br><i>Kansas City</i><br>Elizabeth Losik<br>bethlosik@yahoo.com         | <b>North Carolina</b><br><i>Piedmont</i><br>Nicholas McGalliard<br>nmcgalliard@dot.state.nc.us | <i>Dallas Area</i><br>Brian Powell<br>bdpowell@hotmail.com                         |
| <i>Orange County</i><br>Stefen Perez<br>stefen@iname.com                        | <b>Kentucky</b><br><i>Louisville</i><br>Robert McGonnell<br>rmdsp211@aol.com          | <i>Raleigh/Durham</i><br>Heather Faulk<br>919-493-6259   | <b>Virginia</b><br><i>Central Virginia</i><br>John Cookson<br>cooksonj@aol.com     |
| <i>San Diego</i><br>Deborah Barry<br>deborahKBarry@hotmail.com                  | <b>Louisiana</b><br><i>Lafayette</i><br>Heather Albritton<br>halbritton@lus.org       | <b>Ohio</b><br><i>Akron-Canton</i><br>Alan Brunton<br>330-274-2232                             | <i>Northern Virginia</i><br>Christian W. Galoci<br>cgaloci@email.msn.com           |
| <i>Silicon Valley</i><br>Libby Rowley<br>lrowley700@aol.com                     | <i>New Orleans</i><br>Rebecca Remetich<br>rebecca.remetich@dcinc.org                  | <b>West Virginia</b><br><i>Shepherdstown</i><br>Dawn Freed Pitzer<br>FreedVolley22@aol.com     | <b>Wisconsin</b><br><i>Milwaukee</i><br>Chris McArdle<br>chris@therauseragency.com |
| <b>Colorado</b><br><i>Denver</i><br>Larry Carr<br>denverrealstate@earthlink.net | <b>Maryland</b><br><i>Baltimore</i><br>Bryan McMillan<br>baltdelasigs@yahoo.com       |  |  |

**Chartering a new chapter:** In order to be awarded an alumni chapter charter, the following must be submitted to the Central Office: a petition to charter, a chartering fee of \$25, a list of officers, and a roster of 10 members living in the general locale. Previously chartered chapters are required to franchise annually.

**Franchising an existing chapter:** To be recognized continuously as an alumni chapter of Delta Sigma Pi, the chapter will need to **complete franchising requirements between April 1 and June 30 for an upcoming fiscal year.** For example, to be recognized for the July 2002 – June 2003 fiscal year, requirements must be completed by June 30, 2002.

### Franchising requirements:

- Submit a roster of current chapter members (National Bylaws require a minimum of 10 members living in the same general locale.)
- Submit a List of Officers (Form L)
- A Franchising Fee of \$25
- Chapter Bylaws must be on file at the Central Office
- A Charter Renewal Fee of \$25 (if franchising has lapsed for the chapter)
- A liability insurance fee of \$50

## Local Area Alumni Contacts

|                                    |                    |                                    |
|------------------------------------|--------------------|------------------------------------|
| <i>Austin, TX</i>                  | Ben Templeton      | 512-442-0715                       |
| <i>Bowling Green, KY</i>           | Mandy Holbert      | 270-796-9252                       |
| <i>Central Florida</i>             | Darlene Fountain   | 407-275-0052                       |
| <i>Charlotte, NC</i>               | Kevin Zachman      | klzachman@earthlink.net            |
| <i>Champaign, IL</i>               | Christopher Aubrey | 217-234-2385                       |
| <i>Columbia, SC</i>                | Buck Fulmer        | 803-791-5566                       |
| <i>Connecticut</i>                 | Lesley Ross        | tehtaiota802@yahoo.com             |
| <i>Detroit, MI</i>                 | Kyra Wilson        | 313-527-1972                       |
| <i>El Paso, TX</i>                 | Miguel Gonzalez    | 915-494-0364                       |
| <i>Ft. Wayne, IN</i>               | Jennifer Woods     | jwoods592@yahoo.com                |
| <i>Johnson City-Tri Cities, TN</i> | Herbie Herbough    | 423-975-0545                       |
| <i>Knoxville, TN</i>               | Tom Groot          | mstng50@yahoo.com                  |
| <i>Long Island, NY</i>             | Guy Dorsainville   | gayatachew.dorsainville@compaq.com |
| <i>Nashville, TN</i>               | David Brooks       | 615-791-9205                       |
| <i>Northern/Central, NJ</i>        | Jason White        | Jason@idigjesus.com                |
| <i>North Florida</i>               | Audrey Alena       | 904-880-2753                       |
| <i>Portland, ME</i>                | Patrick Cotter     | 207-767-6500                       |
| <i>Portland, OR</i>                | Andrew Harnish     | 503-279-1798                       |
| <i>Sacramento Valley</i>           | Stephanie Parrish  | 916-383-2127                       |
| <i>San Angelo, TX</i>              | LeAnn Criswell     | 915-947-1354                       |
| <i>San Antonio, TX</i>             | David Schoen       | 210-861-4256                       |
| <i>Savannah, GA</i>                | Romona Saussy      | 912-236-3115                       |
| <i>Seattle, WA</i>                 | Shamone Stephenson | 253-858-5712                       |
| <i>Sioux Falls, SD</i>             | Terisa Heiman      | 605-362-8840                       |
| <i>Tallahassee, FL</i>             | Eileen Jones       | 850-875-4822                       |
| <i>Tucson/Old Pueblo, AZ</i>       | Charles Farrow     | 520-881-5097                       |
| <i>Upper Ohio Valley, WV</i>       | Amy Balog          | 304-336-7399                       |
| <i>Victoria, TX</i>                | Theresa Kacer      | 773-977-0393                       |
| <i>West Hollywood, CA</i>          | Adrian Avalos      | 323-462-4814                       |
| <i>West Palm Beach, FL</i>         | Rocco Ranaudo      | 561-582-0444                       |
| <b>INTERNATIONAL</b>               |                    |                                    |
| <i>Japan</i>                       | Masato Honda       | masato_honda@mvh.biglobe.ne.jp     |
| <i>London</i>                      | Ashok Arora        | bertela@yahoo.com                  |

## SIG Contact List

Special Interest Groups within Deltasig

|                          |               |                        |
|--------------------------|---------------|------------------------|
| Deltasig Huskers FANS    | Norm Kromberg | 402-493-4982           |
| Deltasig Vets (military) | J.D. Sparks   | jdsusumu@aol.com       |
| FADOS                    | Scott Sabol   | dspeastcentral@aol.com |

For information about alumni chapters or a SIG group, contact:  
cherylm@dspnet.org or (513) 523-1907 ext 244.

[www.dspnet.org](http://www.dspnet.org)

# Bits

## Mergers

**Shan S. Bates**, *Baylor*, on August 18, to Brendan Blake. The couple lives in Carrollton, Texas.

**Derrick S. Singletary**, *Bellarmino*, on June 2, to Amanda S. Hall. They live in Louisville, Kentucky. Derrick serves the Fraternity as the Mid-South Regional Vice President.

**Robert W. Myers**, *Buffalo*, on April 21, to Tina Cianciotta. They live in Copiague, NY.

**Christopher L. Sweet**, *Central Florida*, on August 19, to Teresa Flores in Chicago. They live in Orlando, Florida.

**Brian T. Ream**, *Christian Brothers*, on September 22, to Joy Zilvar. The couple lives in Collinsville, Illinois.

**Jennifer R. Brown**, *Colorado State*, on September 1, to Timothy Mogck. They live in Longmont, Colorado.

**Christopher Thompson**, *George Mason*, on November 11, 2000, to **Kathleen Lazo**, *New York*. They live in Falls Church, Virginia.

**Rachel Charles**, *Howard*, on July 15, to David Pluviose in Brooklyn, New York. The couple lives in Yonkers, NY.

**Amy Semler**, *Illinois State*, on September 15, to Casey Robertson. They live in Aurora, Illinois.

**Dan Schipmann** to **Rachel Hensen**, both *Illinois State*, on August 11.

**Patrick Forden**, *Illinois State*, on August 18, to **Dawn Skaggs**, *Illinois State*. They live in Naperville, Illinois.

**Jason Crum** to **Emily F. Bryant**, both *Louisiana at Lafayette*, on June 2. They live in Norman, Oklahoma.

**Billy Nugier** to **Donna Bayard**, both *Louisiana at Lafayette*, on May 26. They live in The Woodlands, outside of Houston.

Northeastern Provincial Vice President and Golden Council member **Mark**

**Chiacchiari**, *Pennsylvania*, on September 1, to Michelle DeBacco. The couple lives in Solon, Ohio.

**Robert A. Bowen**, *Penn State*, on March 10, to Audrey King. They live in York, Pennsylvania.

**Kerrie D. Thornton**, *Texas Christian*, in May, to James Thornton. They live in Lewisville, Texas.

**Kirkland Wicker**, *Wayne State-Detroit*, on September 1, to Jennifer Moran.

Huron Regional Vice President **Susan Pratt**, *Wayne State-Detroit*, on September 1, to Wayne Carpenter. They live in Taylor, Michigan.

**Chris Hackney**, to **Robin Dickey**, both *Washington-St. Louis*. They live in Durham, North Carolina.

## Dividends

To Brother **Joan Nason**, *Bowling Green State*, and husband Corey, on May 29, a daughter, Katrina Marie. Brother Nason serves the Fraternity as Chairman and President for the Leadership Foundation.

To Brothers **Eric King**, *Cal Poly-Pomona*, and wife **Sheila Boyce**, *Cal State-Fullerton*, on July 16, a son, Ryan.

To Brother **Sylvia Wertman Laabs**, *Cal Poly-San Luis Obispo*, and husband Doug, on October 26, a son, Justin Shane.

To Brother **Nanie Ecker Downs**, *Central Missouri State*, and husband Dan, on March 21, a daughter, Susan Renea.

## SEND US YOUR NEWS

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Oxford, OH 45056  
513-523-1907  
magazine@dspnet.org  
[www.dspnet.org](http://www.dspnet.org)

To Brother **Keith Kay**, *Connecticut*, and wife Maria, on October 6, a daughter, Clara Rose.

To Brother **Shannon Marie Langston Berry**, *East Tennessee State*, and husband Jason, on October 30, a son, Jason "Jay" Randolph, Jr.

To Brother **Korin Epps**, *Grand Valley State*, and husband Jamie, on September 22, a son, Jordan MaKell.

To Brother **Hoa Rellinger**, *Grand Valley State*, and husband Steve, on August 26, a son, Nathan Charles. Brother Andrew and sister Marissa welcomed him home.

To Brother **Cliff Moore**, *Houston*, and wife Jennifer, on September 18, a daughter, Kaitlyn Grace.

To Brother **Blake Murrhee**, *Houston*, and wife Melody, on May 18, a son, Christopher Ellery.

To Brothers **Will and Theresa Smith**, both *Houston*, on September 14, a son, Tristan Shannon.

To Brother **Cynthia Klemm Vivian**, *Illinois-Urbana*, and husband John, on June 12, a son, Andrew John.

To Brother **Scott J. Dinius**, *Indiana-Purdue at Ft. Wayne*, and wife Carla Trujillo, on October 6, a daughter, Katelynn Marie.

To Brother **Kimberly Norris Romero**, *Louisiana at Lafayette*, and husband Craig, on September 15, a daughter, Cynthia Elizabeth.

Brother **Shelly J.F. Kanneberg**, *Marquette*, and husband Vince Feleccia, have adopted a daughter. Carly Kanneberg Feleccia was born on September 11 and joined their family on September 14.

To Brother **Denise A. Acosta**, *Pacific Coast*, and husband Manuel, on August 11, a daughter, Helena Isabella.

To Brother **Terri Samples Cooper**, *Purdue*, and husband

Mark, on March 13, a daughter, Grace Dehlen.

To Brothers **Wesley and Jessie Cheng Leong**, both *San Jose State*, on August 16, a son, Kevin Parker.

To Brother **Lisa Althage O'Donnell**, *Truman State*, and husband Mike, on August 12, a son, Dylan Michael.

To Brother **Mandy Keen Anderson**, *Winona State*, and husband Kevin, on July 30, a daughter, Cydnee Gynell. She

## Memoriam

(Please note: The Fraternity, its officers, staff, and the editor of the magazine do not assume responsibility or liability for the accuracy of this column.

Information in this column is printed as it is reported to the Central Office for record keeping purposes.)

*Alabama*  
**Hugh Parker Bostick**  
**Martin Leopold Vogel**

*Arizona State*  
**Daniel V. Marley**

*Colorado-Boulder*  
**James Byerly, Jr.**

*Georgia*  
**Thoben F. Elrod, Jr.**  
**Billy F. Hyde**

*Georgia State*  
**Jere L. Atchison**

*Illinois*  
**Rodney G. Baumgartner**

*Missouri-Columbia*  
**Clarence John Gonnerman**

*Nebraska-Lincoln*  
**Glen D. Atkins**

*Pennsylvania*  
**Laurence John Fahy**

*Pennsylvania State*  
**Thomas L. Shadeck**

*South Dakota*  
**Robert A. Torkildson**

*Southern California*  
**Harvey W. Aikins**

*St. Louis*

**Donald C. Temme**  
**Joseph M. Reinhardt**

*Texas-Austin*

**Leon Baird**  
**Robert R. Baines**

*Virginia Commonwealth*  
**Emily Winick**

## In Memoriam:

Past Grand President Warren E. Armstrong passed away



on December 29 at the age of 74. Brother Armstrong served as Delta Sigma Pi's

23<sup>rd</sup> Grand President from 1969-1971. He was initiated at New Mexico, and later served in a number of fraternal roles. A veteran of World War II where he was a pilot, he continued to fly his own plane until recently. Professionally, he served as president of Armstrong Building Maintenance Company with offices nationwide, and Armstrong Chemical Corporation.

## Fourth Deltasig Lost in Attack on September 11.

Brother Marni Pont-O'Doherty was a 1989 initiate of Alpha Chapter, *New York*. She was a resident of Brooklyn where she lived with her husband Joseph, also *New York*. Specific details of Marni's death were not provided, but it was reportedly a result of the terrorist attacks in New York.

Our thoughts and prayers go out to Brother Pont O'Doherty's family, and to all those affected by the tragic events.

# LEAD Provincial Conferences



Visit [www.dspnet.org](http://www.dspnet.org)  
for hotel and conference  
information and to register!



These annual gatherings of each province in Delta Sigma Pi provide educational programs which focus on a range of topics about the Fraternity, chapter operations, leadership development, and professional



skills enhancement. In addition, social activities allow attendees to enjoy the fellowship of their brothers and friends. These conferences also serve as the forum for the annual meeting of the Provincial Council where budgeting, legislation, and province management decisions are discussed and implemented. Collegian and alumni members alike will find many opportunities to maximize their potential at these events.

Northeastern LEAD Provincial Conference  
**February 15-17, 2002**  
**Marriott Princeton Forrestal Village**  
**Princeton, NJ**

Southeastern LEAD Provincial Conference  
**February 22-24, 2002**  
**Omni Jacksonville Hotel**  
**Jacksonville, FL**

Western LEAD Provincial Conference  
**February 22-24, 2002**  
**Texas Station Hotel**  
**North Las Vegas, NV**

North Central LEAD Provincial Conference  
**March 8-10, 2002**  
**Chicago Marriott O'Hare**  
**Chicago**

South Central LEAD Provincial Conference  
**March 22-24, 2002**  
**Holiday Inn-Ft. Worth South Conference Center**  
**Fort Worth**

## Use The Brotherhood!



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