Shepherd’s Tiffany Lawrence Competes for Miss America!
See story on page 18!
Register Today!

Receive the special discounted rate of $235 (for Fraternity and colony members) if you register by March 1. Visit the web for pricing information for spouses, guests, district directors and faculty.

This “full registration” price includes all business and educational sessions, two dances, the Golden Knights initiation and pin, two lunches, Disney’s Pleasure Island admission, the Saturday Centennial banquet and much, much more! **Full Registration is required for all delegates, alternates and for Congress Travel Award calculations.** Visit the web for details on daily registration rates.

You may register for Congress online at [www.dspnet.org](http://www.dspnet.org), by fax (513-523-7292) or mail (330 S. Campus Avenue, Oxford, OH 45056). For a paper registration form, call 513-523-1907.

**Nominations, Elections and Legislation**

Be part of the excitement of National leadership campaigns and elections—and establishing new direction for the Fraternity. Be sure and read the Congress *Beacon* on our web site, or ask the Central Office for a copy. The *Beacon* contains all you need to know about running for office, nominating someone, and legislation issues.

**Additional Congress/Orlando Information**

For links to Orlando web sites, or to learn more about merchandise sales, agendas, transportation, travel discounts, etc., go to [www.dspnet.org](http://www.dspnet.org) (“Congress”). Keep checking the site as more and more details are added over time—including more details on the National Honorary Initiate, David Oreck. David is the founder of Oreck Corporation, an innovator in the sale of vacuum cleaners, and other floor care and water care products (his upright vacuum cleaners are often hailed as “America’s best”). Come to Grand Chapter Congress, next August, in Orlando to meet David—and learn more about him in an upcoming issue of *The DELTASIG*!

**Event Highlights**

Join us for four days of educational, business and history sessions, guest panels, workshops, provincial gatherings, awards luncheons, COY addresses, receptions, a night at Pleasure Island, a grand banquet and ball, and much, much more!

Session highlights include a presentation by Past Grand President Mike Mallonee on “The First 100 Years of Delta Sigma Pi.” It’ll be the Largest Deltasig Celebration to Date! Come Celebrate a Century of Brotherhood at Deltasig’s Centennial Grand Chapter Congress!
of Delta Sigma Pi” and “Founders’ Families: A Personal Legacy” featuring, among others, George Tienken, Georgia State, National Honorary Initiate Roger Tienken and Jim Jacobs, Albany.

As part of our Centennial Celebration, significant items from the Buzz and Stonie Sutton Archives Room of the Central Office will be on display! Some of these items have never been on display outside the Central Office and may never again. A team of “Centennial celebrities”, including past grand presidents, Golden Council members and other notable brothers will man the display areas and interact with attendees throughout Congress. This is truly something you won’t want to miss!

**Keynote Address: Confessions of a Recruiting Director with Brad Karsh**

In this dynamic program, Brad dispels the myths and uncovers the truths behind getting that first job. Participants will learn an insider’s perspective on how to write breakthrough resumes and prepare confidently for interviews. How are just a few candidates chosen from a stack of hundreds of resumes? What exactly are recruiting directors looking to hear when they interview candidates? The presentation on Wednesday, August 18, covers resumes, interviewing, and job search advice, like you’ve never heard before.

Brad Karsh is the President and Founder of JobBound, a company dedicated to helping students and young alumni prepare for the job search and life after college. An industry expert on breaking into the job market, Brad Karsh is author of “Confessions of a Recruiting Director: The Insider’s Guide to Landing Your First Job.” Brad has been featured on Paula Zahn Now, CNN Headline News, CNBC, and he’s been quoted in The Wall Street Journal, Fortune magazine, The Chicago Tribune, and many others.

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Our traveling Mickey is making his way across the country with his final destination: the Hilton in The Walt Disney World® Resort for our Congress celebration! ABOVE LEFT: Mickey visits the Arch in St. Louis. NEXT: Mickey is seen by the Statue of Liberty.
See You in Orlando

Our 100th year has finally arrived! As we enter our Centennial year, now is a good time to reflect on where we have been as an organization, as well as look to our future.

Our Centennial Grand Chapter Congress returns to Orlando and Walt Disney World, at the Hilton in the Walt Disney World Resort. What better place for such a celebration! Fraternity leadership and staff are actively planning for the BIGGEST and BEST Grand Chapter Congress ever! I have spoken with many collegiate and alumni members who have enthusiastically declared they will be in Orlando. Are you going to be a part of it? You better!

Now is the time to plan. With all your energy, you and your chapter should promote attendance at this milestone event. The Hilton has already received numerous reservations. Registrations are already rolling in to the Central Office. You will hear more details at the fall LEAD Schools and spring LEAD Provincial Conferences to promote your participation.

Why should you attend? Well, only because this is the biggest, most exciting event in Delta Sigma Pi history, that’s why! The programming for this Congress will be unparalleled. You will have the opportunity to hear about Fraternity history and you will be able to meet many historical Fraternity figures who had a part in making our history.

There will be previously unseen displays of Fraternity artifacts that prior to now would have only been viewable at the Central Office or in private memorabilia collections. There will be a special program with all the living Past Grand Presidents and a session about women and their role in the Fraternity.

In short, you will have the opportunity to walk through the annals of Delta Sigma Pi history with many of the brothers who helped write that history.

But you will also have a chance to be a part of the future of Delta Sigma Pi. Each chapter has a voice and a vote in determining which direction we go. You are empowered to make the most important decisions in the Fraternity. Your role is vital if we are going to excel in our second century the way we have done in our first 100 years.

Don’t miss this opportunity to elevate Delta Sigma Pi, the premier business Fraternity. I will see YOU in ORLANDO!

Fraternally,

Mitch Simmons, Grand President

“Fraternal Forum” allows elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in authoring a column. Final determination of content rests with the editorial staff.
This is Part 8 of a 9-part Centennial Series, begun in the July '04 issue.

In previous installments, we covered the birth of the Fraternity and early developmental years; we covered the “re-birth” years under H. G. “Gig” Wright, two world wars and a Great Depression. A National headquarters building was built in Oxford, Ohio, and dedicated to “Mr. Deltasig”, Gig Wright. A “police” action had been fought in Korea, and the Delta Sigma Pi Educational Foundation had been founded. Regional Conferences and Grand Chapter Congresses were both being conducted on a regular basis. Everything was just grand, right?

Almost. The Fraternity continued to develop during this time, and met some new challenges as well.

Due to the rapid expansion of the Fraternity in the late 1950s, it was recognized that a new, permanent position at the Central Office be created. This new position, dedicated to counseling chapters on all aspects of operations, was called Field Secretary. Years later this title would be changed to Chapter Consultant, and today is called the Educational and Leadership Consultant. In 1959, Charles Farrar was hired as the first Field Secretary.

The “Hippie Years”

Social scientists may differ over when the “Hippie Years” began. Some “blame” the Beatles, some blame Elvis, some blame the war in Vietnam (if “blame” is the appropriate word). Some blame it on youthful rebelliousness. The era of the 1960s was one of growth for the Fraternity, if also one of changing values. The “free love” years hit some campuses sooner than others, with schools like my own seemingly being skipped over completely! Deltasigs have generally been a conservative bunch, but by the late Sixties and early Seventies student organizations, such as fraternities, were being labeled with that Vietnam-era moniker of “establishment.”

In 1964, James Thomson announced his retirement from the position of Executive Director, after serving at the Central Office for 18 years. Jim would be succeeded by Charles Farrar, the first non-Beta to serve in that position since the Central Office was created in 1924. It was under Charles’ leadership that the Central Office building expanded in 1970 with a new wing on each side, creating the building we know today.

The Sixties might not have been overly exciting, especially if you didn’t like hippies, but they weren’t completely dull. In fact, fun was on the mind of those attending Grand Chapter Congress on Grand Bahama Island. At the 1965 Congress, the legislation of greatest interest was to change the Preamble, or “Purpose,” to read, in part, “Delta Sigma Pi is a dual purpose social and professional Fraternity organized to foster . . . , and to promote social activity and refinement . . . .” The motion was withdrawn by the chapter that made it, although what the “refinement” was I have not been able to ascertain. Perhaps the biggest story to come out of that Congress was the need to vacate the
island quickly once Congress ended, as a hurricane was quickly approaching. This was the first Congress held outside of the continental United States—but not the last affected by a hurricane!

At the 1965 Congress, and at all Congresses held during that decade, national finances were a primary concern, as many Fraternity costs were increasing each year. However, an increase in the dues or initiation rates could be quickly erased with a decrease in the total number of new initiates. Things would worsen considerably in the 1970s when double-digit inflation would impact everything from bread to blue jeans to chapter dues. Hazing continued to be an issue with discussions over mental hazing and physical hazing.

In 1965 the Grand Council, known today as the Board of Directors, approved a new award. This new award, called the Order of the Golden Helmet, was presented to Founder Harold Valentine Jacobs. To be presented to brothers who have achieved 50 years of active service to the Fraternity, this award has been presented to hundreds of brothers to date. Some 14 years later, the Silver Helmet Award was approved for 25 years of service and was first awarded to Past Grand President Howard Johnson. The Silver Helmet has since been awarded to hundreds of brothers as well.

With the start of the Seventies came some new challenges. The Vietnam War was throwing college campuses into turmoil, and membership levels at many chapters began to decline, with only nine new chapters installed in the 1970s. And looming ahead was the controversial issue of co-educational membership.

At the 29th Grand Chapter Congress in 1973, a constitutional amendment to open Delta Sigma Pi membership to women was overwhelmingly defeated. At the 30th Grand Chapter Congress in 1975, the Grand Chapter directed the Board of Directors to invoke emergency powers as provided for in the laws of the Fraternity as needed. A subsequent vote on this issue narrowly failed to pass, and thus the Board of Directors immediately voted to open membership of Delta Sigma Pi to women. An emergency powers decision it was only temporary, until the next Grand Chapter Congress. At the 1977 Grand Chapter Congress in Toronto, the action was ratified and co-educational membership was final.

What happened between 1973 and 1975 to cause so many chapters to change their minds? In 1973 this was an “open wound” type of issue that most brothers just did not like. But by 1975, there were many new collegiate members in the chapters who, intentionally or not, had been prepared by the national organization for the possibility of the Fraternity going co-ed. Going co-ed did not seem that bad when faced with the prospect of no Fraternity at all. As a result, the chapters were, generally speaking, willing if not entirely ready to begin initiating women in 1975. Only a few chapters refused to initiate women, and they would hold out for many years. Eventually, they were told to initiate women or their charters would be revoked. And that is what did happen one week later. Many of these “hold-out” chapters have since been re-activated.

And then, in 1978, a gift from the gods (although a dubious one!) made fraternities and sororities fashionable again. The movie “Animal House” was released. Soon, toga parties would be held all across the country, even at Grand Chapter Congress! (The 1977 movie “Fraternity Row” with its heavier themes of hazing and brotherhood quickly disappeared from theatres, although showing it at a Grand Chapter Congress had been considered.)

When the Centennial Series continues, it’s the awesome 80s through today.
Is Anybody Out There Listening?

by Patti Holmes, President - Holmes Training and Development, National Honorary Initiate 2001

We get very little formal education on listening skills but if we can acquire a greater awareness of our listening skills and try to make some behavioral changes for the better, it will certainly improve our results in communicating with others.

Let’s stop for a moment right now, reflect on how well you listen, and review the following listening tips to evaluate how you can become a better listener. Listening is the single most important skill of all the communication skills and it’s a skill worth developing in building successful relationships!

Listen to Understand, Rather than to be Understood

If you want to have more successful relationships with your family, your brothers, your customers, and your friends look at what’s important to the other person. Understanding something more deeply requires an openness to ideas of others and willingness to part with our present opinions. Paying close attention takes both careful observation and attentive presence. One needs to get inside another person’s reference to really understand. There is a need to stop your own “home movies” and focus on receiving the deep communication of another being. Do you listen to understand or listen with the intent to reply? That’s the question one needs to ask oneself!

“Everybody’s talking at me, I don’t hear a word they’re saying…only the echoes of my mind.”

—Midnight Cowboy

Tune into feelings first and content second

Identify and acknowledge the feeling the sender is experiencing. Deal directly with the emotional reality inside the other person’s head and heart. Listen for the feeling and for the meaning behind the feeling. Listening with empathy—walk in another’s shoes, feel what they are feeling. This association with the sender, this connection meets a vital need—to be understood, affirmed, and validated. When you validate the feelings of a person you validate the person. You may not agree with the feeling but you don’t have to agree, you need only to acknowledge that it is OK for them to feel this way. After you
meet this vital need, then you can go about the business of problem solving and influencing for collaboration. Don’t miss this step!

Pay Attention to the Non-Verbal Communication Messages

The famous actress Kate Hepburn once said, “Your actions are so loud, I cannot hear what you are saying!” 93% of your message (face to face communication) is in your non-verbal communication including both your body language (55%) and your tone (38%). That leaves 7% of your message, in face to face communication, in your words. It stands to reason then, that one skill we need to develop is the ability to understand our own non-verbal behaviors and understand and be able to read the non-verbal messages of others. If you can tune into your own non-verbal signals and those of others you’ll be more aware of what those around you are feeling and thinking and you’ll better able to respond. Research suggests that when a receiver perceives an inconsistency between verbal and non-verbal messages, the unspoken one carries the weight of integrity of the message. Posture, gestures, body orientation, facial expressions and eye behaviors all send powerful messages with words. Don’t forget these statistics change over the phone—12% of your message is in your words and 88% is in your tone!

With a Difficult Person, Focus on Ideas Not the Person

Personality plays a huge part in the communication process. Difficult people, people we do not care for or people we do not respect are not likely to receive our undivided attention. We need to take the focus off personality and put it on the ideas these individuals may bring to our organization or to the relationship. Collaboration requires going beyond style and concentrates on the substance of ideas. We help ourselves and others grow in important ways each time we pay the compliment of acknowledgment—starting with the acknowledgment of a person’s ideas may lead eventually to the acknowledgment of the individual.

Many Distractions Are Under Your Control

There are almost always distractions when people communicate. A distraction dilutes the communication process for the attention becomes focused on something other than the communication at hand. Distractions include phones, faxes, computers, radios, TV, room temperature, traffic, etc. Distractions influence your ability to keep your mind on the message. The listener has a responsibility to be aware of distractions and to diminish their influence on the communication process.

Understand the Difference between Speaking and Comprehensive Speed

A very common barrier to effective listening is not being present in the communication process. Your mind wanders off and you miss much of what the speaker is saying. This happens because people think more rapidly than they can speak. Research indicates that a person speaks about 125 words per minute and can process information five times as fast. Because there is a big difference between speaking rate and comprehension speed, it is easy for people to acquire bad listening habits. Good listeners know they must concentrate. Be with the speaker, replay what they are saying, ask good questions, encourage more details but most of all discipline yourself to stay and focus.

Communication is a Shared Responsibility

The sender and receiver must share the responsibility for effective communication. It is not the sole responsibility of the sender for a successful interaction. It is ultimately the receiver who must ask for clarification, repeat what they heard, ask open-ended questions, sense the non-verbal message, and be present. An active listener is a critical listener, one who analyzes and interprets messages carefully and then reflects his/her understanding of what is said.

Active Listening is a Commitment to True Engagement

Listening is the highest form of respect. It is a way of saying “what you think and do and believe is important to me.” The secret of influencing people lies not so much in being a good talker as in being a good listener. Active listening requires an intense involvement in a conversation, even when the listener’s lips are still. This isn’t always easy. It takes concentration. It requires engagement. It calls for questioning and prodding, and it demands some kind of response—quick, thoughtful, on-target, and concise. Engaged, effective listening is a dynamic activity and when done well it sends a powerful message of valuing the individual and what they have to share, creating resonance for greater connection.

Patti Holmes is a high-energy, results-driven professional speaker focusing on motivation, leadership and communication. President of Holmes Training and Development, she is the author of “What Do Followers Expect of Leaders.” She is the 2001 Delta Sigma Pi National Honorary Initiate. Patti can be contacted at pholmes@pattiholmes.com or on the web at www.pattiholmes.com.
On Campus

Bellarmine/Kappa Psi
We spent the first business meeting of the year welcoming our new district director, Heather Lewis, Indiana State. We are very excited to have her as part of our chapter. Our annual “DSP Day” was a success and really started the year off with some great team building and chapter bonding. In October, we hosted brothers from across the country at the Louisville LEAD School.

Aside from working on our chapter internally, we’ve set goals to be more involved with our alumni chapter. We hope to encourage all members of our chapter to continue to be a part of Deltasig after graduation and we feel this is a great way to accomplish that.—Hannah Snedeker

Florida Atlantic/Zeta Phi
Zeta Phi brothers organized a “Let’s Talk Business” networking event at the university, attended by business students and individuals representing 20 local companies. “Because a lot of Boca businesses want to market themselves to students, we thought it’d be great to put something together where they could interact,” said Geno Roefaro, the chapter’s vice president-professional activities. “In addition, we could bring in speakers discussing topics related to business.” One of these speakers was Al Polizzi, vice president of communications at the Better Business Bureau’s West Palm Beach headquarters, who discussed the importance of ethics when starting and maintaining a business. Besides Polizzi, local certified public accountant Marc Parauka spoke about the difference between public and private accounting firms while Greg Delz of Smith Barney discussed his experiences on the New York Stock Exchange. —Material taken from Boca Raton News Online

Loyola-New Orleans/Delta Nu
The Delta Nu Chapter was one of many groups who partnered with Loyola Corps, an organization created by Loyola business students, alumni and the Loyola Small Business Development Center to help aid in the New Orleans recovery. Services offered ranged from accounting, the creation of business plans, and developing commercial web sites, to tasks such as finding new employees and creating internships that would reduce business cost.—Material taken from Loyola University New Orleans web site.

Saginaw Valley State/Mu Phi
We raised over $3,500 during the summer by distributing surveys in Bay City for the Tall Ship Celebration—a Maritime festival with craft activities for children, music, and ship tours. We received $1 for each completed survey, which sought demographic information about the festival’s visitors for future events.—Joseph Brooks

San Jose State/Theta Chi
The Theta Chi Chapter was one of several sponsors of a three-part speaker series on campus hosted by Cisco on Cisco. Cisco on Cisco is a group within the IT department of Cisco Systems that helps to share the experience of how Cisco benefits from internally using its own products and technology. The main focus for the speaker series was for people to understand the value of technology and learn about available opportunities at Cisco Systems. —Material taken from Spartan Daily (San Jose State’s Online Newspaper)

Texas A&M-Corpus Christi/Iota Psi
We kicked off the semester with recruitment and welcomed the pledges on September 17 with our Pledge Pinning Ceremony. We have many events planned throughout the fall and anticipate great rewards. We have invited Derek Reingel, an alumni from the Zeta Nu Chapter at Texas A&M-Kingsville, also with Primerica Financial Services, to be our professional speaker. Mr. Reingel’s guest appearance will be greatly appreciated because he will be offering opportunities to join his firm part-time. Since the Coastal Bend Blood Center is always in need of donors, our chapter will be having a blood drive to lend a helping hand to the community. In October brothers will participate in a beach cleanup in Port Aransas to help aide in the conservation of our wonderful beaches around the Gulf Coast.—Priscilla Trevino

Western Michigan/Epsilon Omicron
Over the summer, we reflected on areas of opportunity which would continue to drive the Fraternity’s growth—we wanted to develop corporate connections, raise capital and increase the prestige of our chapter, and Deltasig overall. Thus, we created a corporate partnership program. We raised $3,900 and had over 25 companies participate, including Enterprise, Pulte Homes, Quicken Loans, Aerotek, John Deere, and many more. We are currently working with these companies to place
Collegians from DEPAUL participate in Hype 2006, their second annual Hip Hop Dance Competition in Chicago. A sold-out crowd of over 1,400 were on hand for the event – raising over $3,000 for the Save Darfur Coalition to stop genocide in Sudan. As a result, the chapter was named Best Organization on Campus by DePaul’s Student Leadership Institute.

Roger Williams Brothers Take Part in “Emerging Leaders Program”

Christine Costa, Sara Wilson, Kristin Ford, Steve Majewski, Ashley Gingerella, Jenn Mota and Eric Winn participated in the College Leadership RI “Emerging Leaders Program” during its last two sessions in 2005 and 2006. The Leadership Rhode Island program is exclusively developed for college students approaching graduation. It is defined as a “program that helps students make the transition from college to civic engagement by providing information and experiential learning about Rhode Island history, issues facing the State, the nonprofit sector, importance of public service and government involvement, community service at the workplace, and the importance of networking in business.” These topics are comprised over four sessions a year taking place from January until April.

Student leaders have been able to improve their leadership skills and understanding of issues in RI as a result of this program. “The Emerging Leaders Program helped me to gain a greater understanding of the complexities of some of the major issues involving the State of Rhode Island, with the issue of the lack of affordable housing being one of the bigger ones,” says Brother Winn. According to Brother Majewski, “Leadership RI immerses students into a non-formal leadership role. Today in society, many people tend to think a leader is a CEO, or someone with substantial power. However, Leadership RI teaches you that anyone can be a leader and have the power to change the world.”

Brother Robert Alex Scott, who served as a commencement speaker, shakes hands with First Lady Laura Bush, who spoke to ROGER WILLIAMS graduates at their spring commencement ceremony.
El Paso
In June, we were excited to hold our very first meeting! President Guillermo Castañeda, Texas-El Paso, tried for years to get a chapter started so this was an exciting event for him—and the rest of our group. In addition, elections were held and our chapter is off and running. —Tania Lerma

Los Angeles
With over 30 events again in 2005–2006, from Traffic Stops to speaker panels, our first Golf Classic, national events and Sharkfest, chapter members were busy all over the region having fun and representing Los Angeles alumni. Collectively, our members donated well over $5,000 to the Leadership Foundation, and the broad support of our South Pacific Region Endowment Fund brought us within $2,000 of our $10,000 goal—on track to award our first scholarships next year at Congress! I am most excited to report that we are now over 60 members—that’s a 50% increase over last year – and each day brings new inquiries and memberships from area alumni.

El Paso

The KANSAS CITY Alumni Chapter gathered in May for the annual chapter picnic meeting and elections. This year, Erin Winfrey (newly elected chapter president), along with a strong executive board, hopes to strengthen area alumni recruiting and continue to build on chapter communications.

Baltimore
On May 27, Timothy Butler, Johns Hopkins, and wife, Karen, opened their D.C. home for an afternoon of delicious food, cool drinks, and wonderful conversation. As the Baltimore Alumni Chapter and Chi Chapter have increased the numbers of brothers from the D.C. area, Butler graciously agreed to host this event in Washington. This event was also the first unveiling of the new BAC ties and “the” purple blazers everyone is talking about.

Earlier in the month, Brother Butler was honored by his peers with a presentation of the Outstanding Faculty Award for 2006. The Dean of the Metropolitan College of Catholic University, Dr. Sara Thompson, stated that, "Tim was selected for [this award] based on excellence in teaching, and exceptional service to The Catholic University of America’s Metropolitan College." Congratulations, Tim! —Bryan McMillan

Chicago
In April, we hosted the Chicago Alumni Chapter Invitational Volleyball Tournament in which nine teams participated, including teams from both local collegiate chapters and surrounding alumni chapters. It helped to build competition and team spirit as we got to know one another throughout the day. We also held our annual golf tournament and banquet in June, which included the alumni chapter’s officer elections. This year we welcome 13 board members who are excited to bring new ideas and members to the chapter. The alumni chapter offers two annual scholarships, one undergraduate and one graduate, for brothers who show excellence in education and commitment to the Fraternity. We also enjoyed a July picnic and a Founders’ Day Banquet November 11. At the banquet, we honored Jim Prescott and his dedication to the Fraternity by presenting him with Deltasig’s 2006 Lifetime Achievement Award. We would all like to congratulate him on this wonderful accomplishment! If you would like more information about upcoming activities, or how to get involved, contact President Kara Lenox at khlenox@sbcglobal.net or VP-Activities Meghan Konrad at meghankonrad@hotmail.com. Visit our website at www.chicagodsp.org.

—Meghan Konrad

Beyond Campus
"Beyond Campus" provides opportunities for alumni chapters and brothers to share their activities and events with brothers across the country. Does your chapter have something to share? See the contents page for details on where to send your articles and pictures.
50 Years!

Congratulations to the following Golden Helmet recipient, honored for 50 years of service to Delta Sigma Pi:

Alan Elkin, Colorado-Boulder, is an active member of the Baltimore Alumni Chapter, where he is always offering advice on career development to other members. Brother Elkin is a well-known, respected, and active member of the local business community. Along with his wife, Lois, they run Advance Business Systems in Cockeysville, Md.

25 Years!

Congratulations to the following Silver Helmet recipients, honored for 25 years of service to Delta Sigma Pi:

Rose Marie Dalton, Johns Hopkins, formerly served as district director of the Baltimore Alumni Chapter where she continues to be an active member.

Pete Petersen, Johns Hopkins, is the 2006 Career Achievement Award recipient. See page 38 for more on Dr. Petersen’s remarkable achievements.

Larry Rednick, Robert Morris, has been an active brother since his initiation in 1981. When Brother Rednick came to Maryland, he stayed involved and was an advisor to the Gamma Sigma Chapter at Maryland. Brother Rednick also founded the College Park Alumni Chapter. In recent years, he has been very active in the Baltimore Alumni Chapter.
Press Releases

Did you?
Start a new business or job? Get a promotion? Get recognized for an achievement?
Share your good news here!

Bob Biggs Named President of the Fraternity Executives Association

At the Fraternity Executives Association (FEA) annual meeting in Tucson, Bob Biggs, Cincinnati Alumni, was elected and installed as the organization’s 77th president. FEA is comprised of individuals who serve as executive directors of college fraternities and sororities. Brother Biggs serves as the executive director at Phi Delta Theta—a social fraternity headquartered in Oxford, Ohio, where he also resides with his wife, Brother Coni Biggs, Cincinnati Alumni. Bob also recently received the highest honor bestowed by Phi Delta Theta—membership in its “Legion of Honor” recognizing his 30 years of service.

Tony Coe, Cal Poly-Pomona, is the chief of IT operations with the Defense Language Institute (English Language) at Lackland AFB, Texas.

Sandy Johnson, Cal State-Chico, is an account executive with Balboa Capital in Irvine, Calif.

Adrian Leung, Cal State-Chico, is a fire apparatus engineer with the City of Chico Fire Department in Chico, Calif.

Tracy Hurtado Amaro, Cal State-Sacramento, is a senior audit manager with the consumer business practice of Deloitte & Touche in Oakland, Calif.

Emily Cole, Cal State-Sacramento, is a marketing manager with Batta Environmental Associates, Inc. in Newark, De.

Scott Nelson, Cal State-Sacramento, is a captain with Jet West in Reno.

Taylor Gerring, Central Florida, is a production database administrator with LAN International in Orlando.

Matthew Ray, Christian Brothers, is a quality assurance analyst with Enterprise Rent-A-Car in O’Fallon, Mo.

Pamela Thomas-Hall, Christian Brothers, is deputy CFO with Provident Hospital of Cook County in Chicago.

Adam Eling, Cincinnati, is an equity research analyst with Credit Suisse in New York.

Anna Godby, Cincinnati, is an assistant brand manager with Procter & Gamble in Cincinnati.

Jessica Kinnemeyer, Cincinnati, is in the operations and management leadership program with GE Aviation in McAllen, Texas.

Ryann Noble, Cincinnati, is a data entry specialist with the Pittsburgh Pirates in Pittsburgh.

Jean Bollinger, Eastern Illinois, is a senior project manager with AT&T in St. Louis.

Amity Smith, Evansville, is a staff accountant with the audit and assurance services of Ernst & Young in Indianapolis.

Richard Whymann, Ferris State, is a database consultant with Fujitsu Consulting Services in Schaumburg, Ill.

Melissa Axel, Florida, is a self-employed arts and music business consultant in Denver.

Carlos Bermudez, Florida, is a senior auditor with Ernst & Young in Charlotte.

Vladimir Petrovich, Florida Atlantic, is a general manager with Perry Performance Group, Inc. in Dania Beach, Fla.

Lisa Russo, Florida Southern, is a staff accountant with Adamson & Company in Winter Haven, Fla.
Allan Bridwell, Florida State, is an investigations supervisor with the Florida Board of Bar Examiners in Tallahassee.

Krystal Dobbins, Florida State, is a staff accountant with Angela Moss Poole, LLC, in Tallahassee.

Charryse Green, Florida State, is an assistant controller with Griffin Gate Marriott Resort in Lexington.

Tracey Schebera, Florida State, is an IS support specialist with Filter Fresh Coffee Service, Inc., in Manassas, Va.

Kristen Peterson, George Mason, is a controller with Calvert Masonry, Inc. in Manassas, Va.

Robin Miller, George Washington, is a staff accountant with Ernst & Young, LLP in McLean, Va.

Latavius Powell, Georgia Southern, is an investment representative with Edward Jones Investment Firm in Stockbridge, Ga.

J. Barrett Carter, Georgia State, is vice president/director of transactions with Timbervest, LLC, in Atlanta.

Stacey Howe, Georgia State, is a revenue management specialist with UPS-SCS in Alpharetta, Ga.

Antoine Smith, Georgia State, is a local market field operations manager with Ignition Inc., a design firm in Atlanta.

Quintin Fortune, Grand Valley State, is a teller supervisor with Regions Bank in Roswell, Ga.

Shawn Pearce, Grand Valley State, is a client services representative with Echelbarger, Himbaugh, Tamm & Company in Grand Rapids, Mich.

Carol Hlavaty, Houston, is a billing manager with Foundation Benefits Administrators, Inc. in Austin.

Abraham Jimenez, Houston, is a trust associate with First Republic Bank in San Francisco.

Hattie Robinson, Howard, is a senior consultant with Grant Thornton, LLP in Alexandria, Va.

Anthony Watson, Howard, is a finance analyst with Genworth Financial in Richmond, Va.

Alan Pacer, Illinois, is an account manager with A. M. Best Company in Chicago.

Christy Ely, Illinois State, is a CPA manager with Slattery, Noonan & Co., LLC in Joliet, Ill.

Jonathan Lee, Illinois State, is a staff auditor with Archer Daniels Midland Co. in Decatur, Ill.

Marselus Martin, Illinois State, is a 5th grade teacher at King Middle School in Kankakee, Ill.

Sharbel Shanine, Illinois State, is a credit manager with Wells Fargo Financial in Bloomington, Ill.

Christina Albertson, Indiana-Purdue at Ft. Wayne, is a staff accountant with Aon Corporation in Ft. Wayne, Ind.

Thad Johnson, Indiana-Purdue at Ft. Wayne, is a specialist with the U.S. Army in Ft. Carson, Colo.

Hillary Burkett, Indiana-Purdue at Indianapolis, is a meeting planner/marketing specialist with The Moreland Group in Indianapolis.

Dr. Stuart Dorsey, South Dakota, leaves the podium after his first commencement ceremony as the new president of Redlands.

Like Delta Sigma Pi, the University of Redlands was founded in 1907. Over the past one hundred years, the university has had just nine presidents, the most recent of which is Stuart Dorsey, South Dakota. In addition to his current role, Brother Dorsey is also an economist, published author and professor. He has 25 years of experience in higher education. Other accomplishments include: vice president for academic affairs at Evansville; chief economist for the United States Senate Committee on Finance; research economist for the United States Department of Labor, Pension, and Welfare Benefit Programs; expert on private pension policies and social security; and co-author of Pensions and Productivity with Christopher Cornwell and David MacPherson and author of numerous articles in such publications as The Journal of Labor Economics, Journal of Human Resources, Southern Economic Journal and Industrial and Labor Relations Review.

Brother Dorsey majored in economics and joined Deltasig his sophomore year. He recalls his pledging days, “The pledge period was pretty rough in 1970, but by initiation we all knew the Purpose. One of my favorite experiences was the annual regional meeting/basketball tournament, with the other North Central chapters.” He credits Deltasig with showing him the college experience is more than just going to classes and taking exams. “This has been valuable as I became a dean, and later college president,” he says. He became very active in Deltasig, eventually helping found the Mu Upsilon Chapter at Baker. “This was quite an experience, given that Baker’s undergrad population was less than 900! I served for ten years as the chapter adviser there, until I left to become vice president at Evansville. That decade was the most rewarding in all of my years of higher education, as I really got to work closely with students. I was a very involved adviser. When I left, the chapter gave me an engraved pocket watch that is one of my most cherished keepsakes.” ▲

(continued on page 17)
St. Thomas Brother Caio Malta: Investment Banker by Day, Cage Fighter by Night

by Rob Heaton

Caio Malta, St. Thomas, who has a brown belt in Brazilian Jiu-Jitsu (a form of martial arts) enjoys the newly recognized sport of cage fighting—a mix of boxing, kickboxing, martial arts and wrestling literally performed in a cage.

Cage fighting isn't normally associated with investment banking. But Caio Malta, St. Thomas (located in St. Paul, Minn.), is no ordinary financial analyst. “People tell me I have a good job, that I don’t need to fight,” says the Brazil native. “But it’s something I really enjoy.”

For 10 years, Brother Malta has trained in Brazilian Jiu-Jitsu and has earned the distinction of brown belt. After St. Thomas dropped its wrestling team, he stayed involved in the sport by joining the Minnesota Martial Arts Academy, which has sent several fighters to the Ultimate Fighting Championship. What began as an extramural activity has now evolved into a passion for organized fighting in the mixed martial arts.

And he has recently taken his skills to the cage. “I was always a troublemaker at school,” Brother Malta recalls. “So I found a way to use that and keep myself out of trouble.”

According to Caio, mixed martial arts—known to its followers as MMA—is quickly becoming a recognized sport as people realize the skill and training involved in it. The mixture of boxing, kickboxing, wrestling and a host of other martial arts is especially popular with younger crowds. In his first cage fight this past April, Malta scored an impressive knockout just seven seconds into the match—much to the delight of his supportive St. Thomas brothers, friends, and co-workers—with a strategic kick to his opponent’s head. “Once I saw him and that cage door slammed shut, I got really scared and the only thing running through my mind was how to end that fight as soon as possible,” Malta recalls.

Brother Malta’s immediate and instantaneous success got to him. He took his next match too lightly and was chased around the cage until he got knocked out. “I realized I could really get hurt doing this!” Malta says. But as a competitive athlete, it also renewed his efforts. Ultimately, he stuck to the adage that “the more you sweat in training, the less you bleed in combat.” After that, he learned not to rely on quick, early knockouts. “I focused on my Jiu-Jitsu training, and it helped me win again,” Malta, who holds a 2-1 record, says. Outside the cage, fighters have a great respect and unique friendship. “Where would I be without my competitor?” Malta asks rhetorically. “When I’m in the cage, I want to exploit his weakness and win, but afterwards, we are friends.”

Unfortunately, this fighter’s days in the cage may be over. Recently, Brother Malta broke his leg in a motorcycle accident and now has metal screws inserted in the bone. Because of the cutthroat nature of the fights, concern for his safety may win out. Reluctantly, he says, “I’m pretty sure my career is over. But I came to this country and pursued a dream, and I realized it. Now it’s on to another dream.” Malta has begun to realize that one, too. Having graduated with a B.A. in finance, he is currently working as an associate equity research analyst with Northland Securities, Inc.—a full-service investment brokerage firm located in downtown Minneapolis. He hopes to soon become a chartered financial analyst (CFA), a well-respected designation that is recognized worldwide and would significantly advance his career.

Through it all, Brother Malta gives credit to his experience with Deltasig. While initiation and other common events are still fresh in his mind, one event sticks out as his favorite. “I think the senior send-off was the most memorable point for me,” Caio says. “This was a time when we were able to look each other in the eye and say life will toss and turn for each of us and who knows where we’ll end up. But we have this brotherhood together. It really felt like a family.”

Malta has maintained contact with many of his brothers. Whether for his cage fighting or otherwise, he says they have been there to support him just as he has offered support to them.

Without cage fighting in the future, Brother Malta, who also enjoys lifting weights and bodybuilding, still hopes to continue his Brazilian Jiu-Jitsu training and become a black belt. While he still has decisions to make about where he wants to live, he looks forward to getting married and starting a family. He has another goal, too. “One of my friends is really good at chess,” Malta explains. “I see chess as setting up and going after your opponent’s vulnerabilities. That’s exactly what Brazilian Jiu-Jitsu is.”

“I’d love to become good at chess.”

Chess, indeed, would be a seemingly better fit with investment banking! ▲

Videos of Caio Malta’s fights are online at YouTube.com (search “maltafight”).
Beating Leukemia and Lymphoma—One Step at a Time

by Beth Losik, Baker

How many of us would try a marathon, especially when you aren’t a runner? Brother Steve Berg, Drake, did just that in Alaska this past June—for 26.2 miles! Brother Berg completed the marathon in 8 hours and 20 minutes. His motivation wasn’t to be a better runner but to be a better person, by helping raise money for a cause close to his heart. He raised over $5,000 for the Leukemia & Lymphoma Society in honor of family and friends including his sister Geri, a cancer survivor, and his grandfather who lost the battle. “I’m completing this marathon in honor of all individuals who are battling blood cancers or who have unfortunately lost their battles. I met a girl who is serving as the Mayors’ Midnight Sun Marathon Team Honoree. Her name is Lucy—an adorable 3-year-old who has acute lymphatic leukemia, fortunately currently in remission,” he says. “I completed this marathon not only in honor of Lucy, but in honor of all individuals battling this disease.”

Steve currently serves Deltasig on an alumni task force committee. He lives in St. Louis Park, Minn., and works for the Data Recognition Corporation.

By Beth Losik, Baker

Delia Espinosa, Miami-Florida, is a marketing assistant with Apax Partners in New York.

Jendayi Muntu, Miami-Florida, is an assistant manager with Walgreens in Miami.

Emily Mincks, Miami-Ohio, is a staff tax accountant with Ernst & Young in Boston.

Stephen Proctor, Miami-Ohio, is a director of financial sponsors lending with The Citigroup Private Bank in New York.

Michael Walsh, Miami-Ohio, is executive director of the Georgia Chiropractic Association, Inc., in Tucker, Ga.

Joseph Brooks, Michigan State, is vice president with Project Unity for Life in Traverse City, Mich.

Neil Gnebba, Michigan State, is a tax associate with Grant Thornton LLP in Southfield, Mich.

Katherine Reindl, Minnesota, is a senior account representative with Donaldson Company in Bloomington, Ind.

Kevin Aldridge, Minnesota State, is an assistant manager with Walgreens in Worthington, Minn.

Sheryl Soczek, Minnesota State, is an accountant with the Jack Breslin Student Events Center in East Lansing, Mich.

Joseph Conboy, Missouri-Columbia, is a controller with MAG Mutual Insurance Co. in Atlanta.

Don Fitzgerald, Missouri-Columbia, is a financial adviser with Mass Financial Group in St. Louis.

Roderick Cox, Missouri-Columbia, is a colonel with the U.S. Army in Maxwell Air Force Base, Ala.

Jason Roberts, Missouri-Kansas City, is a presentation coordinator with Eastlink Secured in Los Angeles.

Rian Buckner, Missouri State, is a director of healthcare recruitment with Maxim Healthcare Services in Clayton, Mo.

Angela Carosello, Missouri State, is a senior academic training leader with Edward Jones in Maryland Heights, Mo.

Tamara Crowley, Missouri State, is a vocational business and history teacher with Dexter High School in Dexter, Mo.

Scott Davis, Missouri State, is a premium auditor with St. Paul Travelers in St. Peters, Mo.

Sarah Doyle, Missouri State, is a claims adjuster with Federated Department Stores, Inc., in Cincinnati.

Becky Prag, Missouri State, is a sales specialist with Quidel Corporation in San Diego.

Deanna Sealey, Missouri State, is president of Global Event Logistics, Inc. in Kansas City, Mo.

Tim Veasman, Missouri State, is a key accounts manager with Mann Pro Corporation in Chesterfield, Mo.

Daniel Watkins, Missouri State, is owner of Daniel J. Watkins Photography in Fenton, Mo.

Cleavie Lyerla, Missouri-St. Louis, is a computer analyst with Qualcomm in San Diego.

Diane Whertvne, Missouri-St. Louis, is a human resource coordinator with The Little Nell in Aspen, Colo.

Jaclyn Charles, Nebraska-Lincoln, is an office coordinator with Daktronics Inc. in Sheridan, Colo.

Michelle Luevane, Nebraska-Omaha, is a CPA manager with Gomerding & Associates, Inc. in Greenwood Village, Colo.

Sharleen Flanssaas, Nevada-Reno, is an analyst with Meridian Business Advisors in Reno.

Michael Richardson, Nevada-Reno, is a business intern with Washoe Medical Center in Reno.

Danielle Ebaugh, New Mexico State, is an account manager with Liveops in Palo Alto, Calif.

Cillea Nevills, New Mexico State, is an office manager with HRC ManorCare/Heartland Home Health Care and Hospice in West Covina, Calif.

Stephanie Stewart, New Mexico State, is an executive recruiter with Chimera Enterprises, Inc. in El Paso, Texas.

Brian Powell, North Texas, is a human resources specialist with the Department of Army Civilian Personnel Advisory Center in Fort Lee, Va.

(continued on page 18)
Congratulations to Brother Tiffany Lawrence!

Congratulations to Tiffany Lawrence, Shepherd, named Miss West Virginia 2006 at the June 17 Miss West Virginia Pageant at Flatwoods, W.V. Brother Lawrence, former chapter president, will be competing in the Miss America Pageant January 29 at the Aladdin Resort and Casino in Las Vegas. The event will be broadcast on CMT. Look for more details on Brother Lawrence, and results from the Miss America Pageant, to appear in the March issue of The DELTASIG.

Kara Singleton, North Texas, is a dealer services manager with Capital One Auto Finance in Plano, Texas.

Kelley Compton, Northern Colorado, is a restaurant manager with Outback Steakhouse in Appleton, Wisc.

Ryan Russell, Northern Colorado, is an investment representative with Edward Jones in Boulder, Colo.

Kelly Danie, Northern Illinois, is a realtor with RealStar Realty, Inc. in Naperville, Ill.

Betty Katsenios, Northern Illinois, is a senior associate-portfolio manager with Discover Financial Services in Riverwoods, Ill.

Lance Calamita, Ohio, is a manager with Deloitte Consulting, LLP in Chicago.

Mark Weibel, Ohio State, is CFO of PCS in Martinsville, Ind.

Alma Kastrup, Oklahoma, is a buyer with NASSCO-General Dynamics in San Diego.

Avery Moore, Oklahoma, is an OPS-Spec/location technical specialist with OfficeMax in Norman, Ok.

Jack Lonker, Penn State-Behrend, is vice president with Royal Bank of Scotland in New York.

Damian Dalla-Longa, Pennsylvania, is an analyst with Bain Capital/Sankaty Advisors in Boston.

Di Wu, Pennsylvania, is a marketing analyst with American Express in New York.

James Hoult, Philadelphia, is a controller/credit manager with Ferguson Enterprises, Inc., in Greensboro.

Krista McDonald, Purdue, is a management associate with First Knox National Bank in Mt. Vernon, Ohio.

Min-Hee Park, Radford, is a financial advisor with AXA Financial in Falls Church, Va.

Jesse Owens, Rockhurst, is an examiner with Federal Reserve Bank of Kansas City in Kansas City, Mo.

Leeanna Wilder, Radford, is a contract specialist with the U.S. Department of Agriculture-Farm Service Agency in Kansas City, Mo.

Bryce Emily, Saginaw Valley State, is an account executive with Fort Wayne Newspapers in Ft. Wayne, Ind.

Sharon Ramat-Castro, San Diego State, is a services manager with Blackfoot Inc. in San Francisco.

Tran Chau, San Francisco, is an account executive with Wired.com in San Francisco.

Norman Costa, San Francisco, is a regional sales manager with BankServ in Gainesville, Ga.

Romona Saussy, Savannah State, is a transportation assistant with the U.S. Army Corps of Engineers, Savannah District, in Savannah, Ga.

Alexander Ambroz, Shepherd, is an analyst with Morgan Creek Capital Management in Chapel Hill, N.C.

Stephen Sturtz, Shepherd, is a scientific and technical program manager with the National Geospatial-Intelligence Agency in Reston, Va.

John Szkaradek, Sierra, is a financial planning specialist with Raymond James in Coral Gables, Fla.

Erin Hutchinson, Southern Mississippi, is a staff accountant with NetQoS, Inc., a network performance management company in Austin.

Ed Miranda, St. Louis, is owner/contractor with KMI

The DELTASIG OF DELTA SIGMA PI
Construction Industries, LLC in Bridgeton, Mo.

Jessica Weier, St. Mary’s, is a human resources specialist with the Department of Army in Rock Island, Ill.

Charles Sampson, St. Peter’s, is a veterans officer with The City of New Jersey City.

Luke Medvegy, Tampa, is a company executive officer with the U.S. Army in Hinesville, Ga.

Hanim (Crystal) Shepard, Texas-Arlington, is a home office manager with JCPenney in Plano, Texas.

Roy Johnson, Texas-Austin, is an engineer with the Texas Department of Transportation in Conroe, Texas.

Jacob Eggemeyer, Texas-El Paso, is a network analyst with General Dynamics in Sierra Vista, Ariz.

Sharline Davidson, West Alabama, is an electronic banking customer support specialist with Citizens National Bank in Meridian, Miss.

Clinton Taffe, West Florida, is a sales associate with Amelia Island Plantation in New York.

Leslie McFarron, Western Illinois, is a sales associate with General Dynamics in Athens, Texas.

Susan Kennedy, Western Kentucky, is an account services rep with Aurora Loan Services in Littleton, Colo.

Rionda Ridley, Western Kentucky, is a sales associate with Humana Inc. in Louisville.

Jill Colling, Western Michigan, is a human resources specialist with Aurora Loan Services in Littleton, Colo.

Melissa Crosby, Western State, is a sales associate with Aurora Loan Services in Littleton, Colo.

Micah Stern, Wisconsin-La Crosse, is a sales strategy manager with the Quaker Tropicana Galorad Division of PepsiCo in New York.

Milestones

Did you just tie the knot? Welcome a new bundle of joy?

Do you know a brother who has recently passed away? If so, please inform us. Email your mergers, gains, and losses to magazine@dsnet.org or mail your news to the Central Office.

Mergers:

Robin Goldfarb, Binghamton, on September 10, to Neil Wilensky. They live in New York.

Beth Bivona, Buffalo, on September 2, to George Bishouy. They live in Clarence, N.Y.

Pete Bjelan, DePaul, on October 14, to Erin Middleton. They live in Elgin, Ill.

Kevin McLean, Drake, on August 10, to Katie Freedman, Drake. They live in San Diego.

Michael Banks, Georgia Southern, on August 12, to Zakia Shropshire. They live in Oxford, Ohio.

Kristy Freeman, Louisiana-Lafayette, on July 28 to Chad Gary. They live in Baton Rouge.

Maria Aseron, Roger Williams, on June 24, to Ronald Ramos. They live in Voorhees, N.J.

Sanjay Trivedi, San Jose State, on July 30, to Rohini Duvvuri, Cal State-East Bay. They live in Fremont, Calif.

Courtney Carroll, Shepherd, on November 4, to Doug Estelow, Philadelphia. They live in Centreville, Md.

Jorge Van, Texas-El Paso, on August 5, to Brianda Castorena. They live in El Paso.


Gains:

Natalie VanOstrand Shaffer, Baker, and Jonathon on May 29—Makensie Jo. They live in Kiowa Colo.

Laura Zoglan, Bellarmine, and Stephen on August 14—Nicholas Patrick. They live in Louisville, Ky.

Angela Schelp, Central Missouri State, and Jason on July 13—Ella Catherine. They live in Spring Hill, Kan.

Former Executive Director

Jim Thomson: 1919–2006

Brother Jim Thomson, Northwestern-Chicago, died October 29—his wife, Lillian, died just two days earlier. Jim was one of the great Deltasigs. He is responsible (along with the volunteer leaders of the time) for the creation of the Central Office and legacy we have in Oxford.

The Thomson’s leave behind a son, Jim Jr., and daughter, Barb Zimmer. Cards and any memorials can be sent to Jim Jr.: Jim Thomson, 29567 Devonshire Oval, Westlake, Ohio 44145.

Many of Jim’s “Deltasig story” will be told in the Centennial issue of The DELTASIG, coming this summer.

The Fraternity certainly mourns the loss of this great “early architect” of our success.

Michael and Heather Shepard, both Illinois-Urbana, on May 7—Timothy Michael. They live in Chicago.


Marcus Amaro, San Francisco State, and Tracy Hurtado Amaro, Sacramento State on April 28—Kaitlin. They live in Oakland, Calif.

Alison (Solowjow) Swanz, Temple, and David on June 9—Peyton Alexandra. They live in Collegeville, Pa.


Losses:

The Fraternity assumes no liability for the accuracy of this column. The information is printed as it is reported to the Central Office.

Babson: Steven M. Hartig (1998)

Cal State-Chico: David Franklin (July 29), Jonathan Norris (July 27)

Cal State-Fullerton: Jonathan Lee (July 9)

Detroit: Joseph F. Pelton (August 18)

Marquette: William C. Stempel (August 2)

Miami-Ohio: David Stockwell (January 11)


Southern Methodist: Marcia Haynes Colwill (1999)

Truman State: Ernest Strubbe (August 12)
By the Numbers

Beginning July 1, 2005 and concluding with LeaderShape in July 2006, Delta Sigma Pi enjoyed another excellent year! Here’s a look at numbers for the 2005–2006 fiscal year:

187 Active collegiate chapters
50 Franchised alumni chapters
4356 New members initiated, including 104 faculty and 10 honorary
103 Chapters visited by an Educational and Leadership Consultant from the Central Office
13 Campuses visited in expansion efforts
4 Chapter installations or reactivations
211,754 Total membership recorded of Delta Sigma Pi initiates world-wide
3 Times per year The DELTASIG magazine came to your house—and was added to www.dspnet.org. We also published and distributed various newsletters—all available on the web.
20 Historical display boards created for the Buzz and Stonie Sutton Archives Room—look for them at Congress!
44 Chapters participated in Make A Difference Day
1062 Attendees at 2005 LEAD Schools
1589 Attendees at 2006 LEAD Provincial Conferences
99 Attendees at the 2005 Orlando Grand Chapter Congress
99 The number of years Delta Sigma Pi celebrated on November 7, 2006!
4 Stars, representing the Founders, included with our Greek letters in a new “landing” and landscaping at the Central Office
2000 Brothers and guests hoped for at the Centennial Congress Celebration in Orlando, August 8–12, 2007.

Top 10 Chapters With Highest # of Initiates Since Their Founding (as of 6/30/06):
Missouri-Columbia ('23) – 3,370
Colorado-Boulder ('26) – 2,845
Texas-Austin ('30) – 2,805
Indiana ('25) – 2,592
Iowa ('20) – 2,538
Miami-O hio ('27) – 2,519
Auburn ('31) – 2,380
Georgia ('22) – 2,322
Florida ('29) – 2,282
Oklahoma ('29) – 2,175

Chapters with highest number of new initiates (2005–06):
Wisconsin-La Crosse – 54
Southern Methodist – 53
Georgia Southern – 49
Georgia – 48
North Carolina-Chapel Hill – 45
Colorado-Boulder – 45
Roger Williams – 45

Total annual initiates 5-year comparison:

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<tr>
<th>Year</th>
<th>Initiates</th>
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<tr>
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<td>'05–'06</td>
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Deltasigs Across the Country and . . .

With Deltasigs living in 96 foreign countries, no matter where you travel, you’re bound to run into a brother! Here are the foreign countries with 10 or more brothers:

- Bahamas – 39
- Brazil – 14
- Canada – 152
- China – 12
- Ecuador – 11
- France – 22
- Germany – 43
- Guatemala – 14
- Honduras – 10
- Hong Kong – 28
- India – 30
- Indonesia – 20
- Japan – 40
- Kenya – 11
- Korea – 30
- Netherlands – 10
- Norway – 18
- Pakistan – 14
- Panama – 25
- Peru – 11
- Philippines – 12
- Puerto Rico – 73
- Qatar – 11
- Saudi Arabia – 18
- Singapore – 25
- Switzerland – 17
- Taiwan – 17
- Thailand – 12
- Turkey – 13
- United Kingdom – 76
- Virgin Islands – 31


- 5% Leadership Foundation Grants ($58,000)
- 3% Leadership Foundation Management Fees ($88,000)
- 5% Insurance, Regalia and Other ($85,044)
- 7% Royalties/Investments ($124,789)
- 9% LEAD Events ($165,663)
- 12% Grand Chapter Congress ($214,084)
- 13% Jewelry and Merchandise Sales ($245,947)
- 17% Initiation Fees ($308,825)
- 29% Dues and Alumni Franchise Fees ($554,185)
- 7% Leadership Foundation ($119,991)
- 7% The DELTASIG ($126,842)
- 8% Grand Chapter Congress ($135,389)
- 10% LEAD Events/LeaderShape® ($162,821)
- 13% Headquarters Management/Maintenance ($228,701)
- 13% Jewelry and Merchandise Sales


- 55% Chapter Services ($922,696)
- 10% LEAD Events/LeaderShape® ($162,821)
- 13% Headquarters Management/Maintenance ($228,701)
- 13% Jewelry and Merchandise Sales
- 7% Leadership Foundation ($119,991)
- 7% The DELTASIG ($126,842)
- 8% Grand Chapter Congress ($135,389)
Dear Brothers,

As we approach our 100th anniversary, Delta Sigma Pi continues to thrive! This ongoing success is a result of the time, talent and treasure our members are willing to invest in our Fraternity. Our Honor Roll of Donors contains the names of those Brothers who have been generous with their treasure. A closer examination will reveal Brothers who are also generous with their time and talent. Please accept the sincere thanks of your Fraternity, the Delta Sigma Pi Leadership Foundation and the many brothers who benefited from your support.

Your investment provided the Foundation and Delta Sigma Pi with a banner year. With more than 1,400 donors in 2005-06, total giving exceeded $425,000. That investment helped provide over 250 scholarships, graduate fellowships and scholarship keys to the top graduating seniors at 125 universities nationwide. In addition, your investment funded more than $58,000 in grants for various Delta Sigma Pi educational programs. In June, eight Deltasigs received scholarships paying their full tuition and travel expense to attend the national LeaderShape® Institute. Finally, many of you generously endowed a number of named funds this year.

Membership in the 2007 Centennial Society has grown dramatically! As we approach 100 years of Delta Sigma Pi, these Brothers have found a wonderful way to commemorate our Centennial. Please accept our invitation to join this special group. You’ll find information on how to commemorate our Centennial. Please accept our invitation to join this special group. You’ll find information on this unique opportunity on page 22.

The Living Legacy Society is another important part of our future success. See page 28 for details about this program, and current members. Special thanks to those brothers for their foresight in making an additional investment in their Fraternity.

When you invest your time, talent and treasure with Delta Sigma Pi and the Delta Sigma Pi Leadership Foundation you build upon our legacy and perpetuate our ideals. Rest assured your investment will pay dividends for years to come. We appreciate your past, current and future support.

Fraternally,

Randy L. Hultz
Chairman and President
Delta Sigma Pi Leadership Foundation
2007 Centennial Society
Recognizing a Century of Progress

As part of Delta Sigma Pi’s Centennial commemoration, the Fraternity’s Board of Directors and the Delta Sigma Pi Leadership Foundation Board of Trustees have created the 2007 Centennial Society. Membership in the Society is limited to those individuals providing $2,007 in unrestricted gifts between July 1, 2003 and June 30, 2006. Membership will be bestowed to individuals upon reaching $2,007.

The funds raised through membership in the 2007 Centennial Society will be used to support and secure future educational, leadership and scholarship opportunities for our brotherhood.

Special recognition of Society members will occur at all national and provincial Fraternity events, including the 2007 Centennial Grand Chapter Congress in Orlando. Additional recognition will be provided through inclusion in The DELTASIG, and a final list of all Society members on permanent display at the Central Office.

We invite you to provide for our future, honor our past and join the 2007 Centennial Society today!

2007 Centennial Society Members
105 members as of 10/25/2006

2005 Grand Chapter Congress
Jennifer R. Aichele, Cal State-Sacramento
Philip D. Almquist, Bentley
Tomeo A. Arnold, Miami-Miami-Florida
Atlanta Alumni Chapter
Timothy J. Augustine, West Palm Beach Alumni Chapter
Kelly J. Balata, Drake
Michael M. Banks, Georgia Southern
Jeffrey D. Berlat, Houston
T. Joelle Berlat, Houston
Jeremy J. Besette, Bryant
Bata Gamma Chapter, South Carolina
Peter G. Belan, DeVry
Stephen L.A. Black, Eastern Illinois
Andrew J.N. Boyd, California-Riverside
Sean T. Boyd, Georgia Mason
Amy L. Briggs, Minnesota State-Marlato
Russell E. Brown, Arizona State
Evelyn T. Carter (mother of J. Barrett Carter, Georgia State)
Kimberly W. Carter, Clemson
Mark A. Chiachiarri, Pennsylvania
Mava Y.H. Chin, Florida Atlantic
John A. Crawford, Iowa
Deltasing (Beta) House Corp., Northwestern-Chicago
Karol Drenwia, Georgia
Clare L. Kehoe English, Shepherd
Mitchell Epstein, Florida
Charles L. Farrar*, Louisiana Tech
Heather Bailey Ferguson, Tamps
Richard D. Foster, Central Missouri State
Clarence “Red” Frank, Detroit
Stefanie Frank (wife of Clarence “Red” Frank, Detroit)
Amy L. Gallentine, Missouri-Kansas City
Jeffrey W. Gallentine, Missouri-Kansas City
Arthur Giorni, Cal State-Chico

Timothy D. Gover, Southern Methodist
Clifford “Sparky” S. Graves, Penn State-Erie
Shanda R. Gray, Missouri State
John V. Herak, Indiana Northwest
Gregory W. Howell, Pacific
Laura L. Howell, Nevada-Las Vegas
Robert O. Hughes, Pennsylvania
Randy L. Hult, Truman State
Kathleen M. Jahnke, Northern Illinois
Ruben C. Johnston, Nevada-Las Vegas
Stacy Jordan, Georgia Southern
Dawn N. Klenger, Central Missouri State
Gregory J. Koch, Missouri State
Katie I. Koch, Eastern Illinois
Brian P. Krippner, Truman State
Kimberly Kromberg, Nebraska-Lincoln
Norman Kromberg, Nebraska-Lincoln
Patricia L. Marr, Redlands
Susan S. Lackey, Our Lady of Holy Cross
Kathleen Lazo-Thompson, New York
William R. Leonard, Arizona State
Joe “Skip” Loomis, California-Berkeley
Ingrid Louie, Bentley
Michael R. Mallonee, Oklahoma
Russell G. Mawby, National Honorary Initiate
Joseph M. Mayne, St. Cloud State
Bryan M. McMillan, Johns Hopkins
Claire D. Moomjian, Akron
Venkataramana K. Murti, Bentley
Joan L. Nason, Bowling Green State
Elizabeth Negrotti, Penn State-State College
North Central Province
James F. Pendergrass, Ohio State
Lisa B. Schram, McNeese State
Joseph T. Ward, Kimberly Lazo-Thompson, New York

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Over 8,800 corporations and businesses in the United States recognize the need and provide support for scholarship and education through individual matching gift programs. Gifts are often matched at a dollar-for-dollar rate; however, some companies offer programs which double, triple and in some cases quadruple gifts. Check with your company’s human resources department for more information and contact the Delta Sigma Pi Leadership Foundation to get your matching gifts underway.

Will YOUR company match your gift to the Delta Sigma Pi Leadership Foundation? These companies did in 2005–2006:

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Delta Sigma Pi Leadership Foundation
Scholarship Monies Available for Individuals
2002–2006

Fiscal Years

Delta Sigma Pi Leadership Foundation
Educational Grants to Delta Sigma Pi Fraternity
1999–2006

Fiscal Years

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Endowed/Named Funds for Educational Scholarships and Grants

A gift to establish a named endowment fund demonstrates your foresighted commitment to the development of future business leaders. An endowment fund is maintained in perpetuity, with a portion of the annual investment return to be used for the charitable purposes you specify. Such an endowment, which typically bears the name of the donor or donors, reflects your interests and serves as an enduring testament to your generosity—and that of your friends, family and colleagues.

A minimum initial gift of $2,000 is required to start a fund. The fund is permanently endowed when at least $20,000 has been contributed within six years.* The fund then begins to generate annual scholarships and/or grants.

A fund may be designated to provide scholarships for members from a particular chapter or group of chapters or based on other criteria. Similarly, a fund may be designated to generate grants for an educational program that has special meaning to the donor.

A Gift Agreement between the donor and the Leadership Foundation sets forth the purpose of the fund and how scholarships or grants will be distributed.

For more details, or to start a named endowment fund, contact the Leadership Foundation at foundation@dspnet.org or 513-523-1907 x237.

Currently Endowed Funds of the Leadership Foundation:

- Alpha Theta Chapter Scholarship Fund
- Beta Chapter Scholarship Fund
- Beta Chapter-Robert O. Lewis Fund
- Beta Chapter-Roberta A. Mocella Fund
- Beta Chapter-James D. Thomson Fund
- Beta Gamma Chapter Scholarship Fund
- Beta Psi Chapter – Joey Robinson and David Glore Scholarship Fund
- Bob and Dorothy Busse Scholarship Fund
- Chicago Alumni Chapter/Thomas M. Mocella Scholarship Fund
- Chicago Alumni Chapter/H.G. “Gig” Wright Graduate Fellowship Fund
- Randy L. Hultz Leadership Fund
- Iota Nu Chapter Scholarship Fund
- Kappa Upsilon Chapter – Ann Marie Janes Memorial Scholarship Fund
- Clyde Kitchens/Thoben Elrod Scholarship Fund
- Clyde Kitchens/Thoben Elrod Leadership Fund
- Norman Kromberg Leadership Fund
- Lincoln-Greater Nebraska Alumni – Alpha Delta Chapter Scholarship Fund
- Mu Tau – Brian Bell Scholarship Fund
- Nu Sigma Scholarship Fund
- Daniel Edwin Plaster/Kappa Chapter Fund
- Space City Houston Alumni Scholarship Fund
- Sparks Collegian of the Year Fund
- Francis and Margaret Steinkrauss Scholarship Fund
- St. Louis Alumni Chapter/Stephanie De Guire Memorial Scholarship Fund
- Tabor Fund
- Tampa Bay Alumni Scholarship Fund
- H. Nicholas Windeshausen/Epsilon Phi Scholarship Fund
- Melvin Wolfe Fund

Funds Building Toward Endowment:

- Alfred Moroni/Epsilon Psi Scholarship Fund
- Delta Omicron, David Campbell Scholarship Fund
- Dr. Philip H. Turnquist Southern Province Scholarship Fund
- Huron Region Scholarship Fund
- John Richardson/Gamma Omega Chapter Fund
- Kathy Jahnske Volunteer Leadership Educational Fund
- North Central Province Scholarship Fund
- South Florida Educational Travel Endowment Fund
- South Pacific Region Scholarship and Educational Fund
- Skip and Lois Loomis/Western Province Scholarship Fund

To make a gift toward any of these named endowment funds, you may give online at www.dspnet.org—just note to which fund you wish to contribute, or call the Leadership Foundation at 513-523-1907 for assistance. Note that gifts restricted to a named endowment fund do not count toward 2007 Centennial Society membership.

*Endowment programs terms as of August 2006. Subject to change.
Living Legacy Society

63 members as of 10/25/06

The Living Legacy Society is a planned giving program recognizing those brothers investing in the future in a special way. Through their planned gifts, these brothers help ensure a Delta Sigma Pi legacy of future generations of business leaders. You can join the Living Legacy Society by making a provision in your will or trust, or by naming the Leadership Foundation as a life insurance beneficiary. The Foundation staff is available to answer any questions regarding this giving option.

The Leadership Foundation salutes the following brothers who have made a special investment in the future by joining the Living Legacy Society. In the case of those brothers marked as deceased, the Foundation already has received a bequest. If you are interested in learning more about the Living Legacy Society and how you can join, please email Foundation@dspnet.org or call 513-523-1907.

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Ann M. Wilson – Nebraska-Lincoln
*Melvin E. Wode – Northwestern-Exton
Jeffrey E. Zych – Delphi
Anonymous

*Denotes Deceased

Grand President’s Circle

The Grand President’s Circle is open to collegiate members attending a national or provincial event who donate at least $10 to the Leadership Foundation and commit to serve the Fraternity after graduation. Members also pledge to contribute at least $10 per year to the Leadership Foundation during their remaining undergraduate years and at least $50 per year thereafter. During the past year, nearly 350 brothers joined the Grand President’s Circle, bringing the total membership to more than 4,300 brothers! To review a complete list of all Grand President’s Circle members, visit www.dspnet.org, click on Leadership Foundation, Giving Programs and then Grand President’s Circle. You can also visit this site for more information about this program and all programs offered by the Delta Sigma Pi Leadership Foundation.
2006-07 Scholarship Recipients

Each year the Leadership Foundation awards over 25 academic scholarships and fellowships, in addition to scholarships awarded to the National Collegian of the Year and the Provincial and Regional Collegians of the Year. All of these financial awards are made possible through endowed funds. Applications are due by June 30 of each year, and are now available through a new online process at www.dspnet.org/scholarship by February 15. Listed below are the scholarship/fellowship recipients for the fiscal year 2007.

Founders’ Memorial
General Undergraduate Scholarships
(also funded by Lincoln/Greater Nebraska Alumni Scholarship Fund and Mu Tau – Brian Bell Scholarship Fund)
Kathleen Jannamooka, Redlands
Dorothy Kemp, Louisiana State
David Lacy, Georgia State
Shawn Moore, South Carolina

National Dean’s List Scholarships
Shannon Stack, Texas-Arlington
Phyllicia Brown, Georgia Southern
Dana Hoffman, Rider
Katie Hull, Rockhurst

Melvin Wolfe Undergraduate Scholarships
Casey Boudreaux, Louisiana State
Andrew Ripley, Missouri-Columbia

Alpha Theta Scholarships
Jeffrey Beaward, Cincinnati
Leslie Schuler, Cincinnati

Beta Chapter Scholarship
Daniel Collins, Massachusetts-Boston

Chicago Alumni Chapter – Thomas M. Mocella Scholarship
Ryan Perri, Umpqua

Melvin Wolfe Undergraduate Scholarships
Casey Boudreaux, Louisiana State
Andrew Ripley, Missouri-Columbia

Alpha Theta Scholarships
Jeffrey Beaward, Cincinnati
Leslie Schuler, Cincinnati

Beta Chapter Scholarship
Daniel Collins, Massachusetts-Boston

Chicago Alumni Chapter – Thomas M. Mocella Scholarship
Ryan Perri, Umpqua

Daniel Plaster/Kappa Chapter Scholarship
Lindsay Sain, Georgia State

Iota Nu Chapter Scholarship
Ryan Saifer, Truman State

Space City Houston Alumni Scholarship
Becky Won, Houston

Kappa Upsilon Chapter
Terrinique Pennerman, North Carolina

St. Louis Alumni – Stephanie DeGuire Memorial Scholarship
Christopher Bell, Truman State

Tampa Bay Alumni Chapter Scholarship
Jantzen Vaugn, Tampa

Howard B. Johnson, Thomas M. Mocella, Lester H. White, Ben H. Wolfenberger Graduate Fellowships
Grace Kangdani, Cal State-Fullerton
Adine Momoh, St. Thomas
Carrie Peapples, Massachusetts-Boston
Teresa Smith, St. Louis

Applications for all Leadership Foundation Undergraduate Scholarships, Graduate Fellowships and Chapter-Specific Named Scholarships for 2007-2008 are due online by June 30, 2007. Award amounts range from $250 to approximately $5,000 each. Online applications are available at www.dspnet.org/scholarship each year by February 15.

The Delta Sigma Pi Leadership Foundation Trustees thank the following committee members who devoted many hours selecting the scholarship and fellowship recipients: John Richardson, Arizona State, who served as chair; Frank Bosch, Sam Houston State; Heather Ferguson, Tampa; Katie Koch, Eastern Illinois, Claire Moomjian, Akron; Mark O’Daniel, Northwestern-Chicago; Kris Palmer, Longwood; Nick Steinkrauss, Suffolk; and James “Duckie” Webb, Houston.
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“My graduate studies in business mean a lot to me and this scholarship will help me to achieve my goal. The Fraternity has always given me so much and I hope to give just as much back by volunteering and helping others. Thank you for your generosity!”

—Chicago Alumni Chapter H.G. “Gig” Wright
Scholarship Recipient Meghan Konrad

Introducing your 2006–2007 Leadership Foundation Board of Trustees!
Front row (from left): Chairman and President Randy Hultz; Executive Vice President, Secretary and Treasurer Shanda Gray; Greg Howell (former Chairman and President); middle row (from left): Sandy Shoemaker, Past Grand President Kathy Jahnke, Lisa Schram, Vice Chairman Eddie Stephens; back row (from left): Greg Koch, Grand President Mitch Simmons, Vice President—Organizational Development Mark Chiacchiari, Joe Mayne and Executive Director Bill Schilling. (not pictured: Claire Moomjian)

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Christopher J. and Michelle P. McArdle, (12) Marquette (both)
Holly A. McCull, (2) Roger Williams
This generous scholarship has helped me pay the remaining balance for this year’s tuition. It is scholarships like this that make our Fraternity so prestigious. I appreciate all you have done for me!

—Beta Chapter-Robert O. Lewis Scholarship
Recipient Megan Wombacker
Fraternity chapters across the country welcome new students to their membership on at least an annual basis. Today the majority of new members are first-generation fraternity men and women who are seeking an opportunity to get involved in a quality living-learning environment conducive to their academic pursuits. Many of these young people find an excellent opportunity for leadership, scholarship and fellowship. Fraternity provides an opportunity for an environment in which like-minded individuals strive for excellence through brotherhood.

Unfortunately, some of these students find themselves involved in an organization that is less than productive and literally detrimental to their well-being as a young person. The destruction of fraternity brought on by hazing practices is very serious, not only to the organization as a whole, but specifically to its individual members. While fraternities have been successful as they strive for continued progress through time, hazing has raised its ugly head in too many situations and has led to the loss of membership, loss of recognition and loss of opportunity for numbers of college students.

Hazing—A Definition

Fraternities and sororities, military organizations, athletic teams, and other student-organizations are often associated with hazing activities. A commonly accepted definition of hazing refers to any activity expected of someone joining a group (or to maintain status in a group) that humiliates, degrades or risks emotional and/or physical harm, regardless of the person’s willingness to participate. Hazing activities are generally considered to be physically abusive, hazardous, and/or sexually violating.

While alcohol use is common in many types of hazing, other examples of hazing practices include personal servitude, sleep deprivation and restrictions on personal hygiene, yelling, swearing and insulting new members, being forced to wear embarrassing or humiliating attire in public, consumption of vile substances or smearing of such on one’s skin, physical beatings, binge drinking and drinking games, sexual simulation and sexual assault. Hazing is also against the law in forty-four states, including every state where Delta Sigma Pi has a chapter. Hazing is against the policies of host institutions and the Fraternity as a whole.

Progress Shall Mark Our Every Step

Truth be known, as society has changed, so has fraternal life. Through time the culture of fraternities has progressed. As new policies, laws, expectations and standards have been established, they have brought about necessary change. What was once considered acceptable behavior for many alumni is simply no longer tolerable. As Delta Sigma Pi continues to progress, members must remain cognizant of the fact that what may have been acceptable behavior in the past may even be a violation of the law today. What may have been considered “fun and games” in the history of one’s chapter may be a violation of university and fraternity policy today. What many may remember as common practice in their new member program may fall within the definition of hazing today.

Member Education

The future of fraternities is contingent upon continued growth through new member recruitment—as membership-based organizations, new members are simply the life-blood of the future. As these students enter fraternal organizations, they expect and deserve the respect of brotherhood and sisterhood. The spirit of congeniality shall reign at all times, within both new and longer-term members. Hazing simply has no place in an organization that prides itself on high values, productive standards and honest commitment to fellow members within the organization. Membership education programs must be freed from any hazing behavior in order to ensure organization success into the future.

The type of new member sought by fraternities (strong leaders with interpersonal skills and an overall commitment to success through life) does not tolerate hazing practices. The quality member recognizes that, while hazing may continue to raise its ugly head on college campuses, it cannot—must not—be a part of anything referred to as “fraternity.” Fraternity members must remain educated on current models of success that will lead to further progress and development as an organization. Member education programs must be free from any activity that might even appear to be hazing—regardless of who might be watching. The quality fraternity member as desired by each organization will be the clear result of these efforts.

Hazing and Delta Sigma Pi Fraternity

Fortunately, Delta Sigma Pi does not have a known history of serious hazing issues. When the Fraternity was challenged with this destructive behavior, the leadership acted swiftly to bring a stop to the detrimental behavior, educate the members
regarding the issue, and bring about productive change in programs and activities. However, as a fraternity, Delta Sigma Pi remains in the eye of the media, parents, host institutions, peers, non-members and responsible members of the organization. As individuals become more educated on this issue, what may have been acceptable in the past is no longer tolerated. Fraternity members must recognize the destruction haz ing causes the organization. It divides the membership, provides a less than productive environment for membership education, and ruins any responsible definition of what is commonly recognized as brotherhood. Hazing—by any definition—has no place in Delta Sigma Pi.

Resources
Fraternity members must remain educated on this hot topic. Along with Deltasig’s Risk Management Policy and other materials, a number of resources are readily available at such web sites as www.stophazing.org, www.shpvs.com and almost any national fraternity or sorority web site. A number of programs and services are offered annually on college campuses and within fraternity education programs to offer the best opportunity for member education on the topic and hopefully as a protection against this destructive behavior.

So What Do We Do About It?
Deltasig brothers should become educated enough to know what are acceptable and unacceptable “traditions” and/or “rights of passage” within the organization. Chapter education programs and activities must fulfill a positive purpose without the inclusion of hazing behaviors. The long and short-term effects of hazing upon individuals and organizations must be recognized and understood. Chapter leaders, advisors, and involved alumni must have the tools and resources for addressing hazing on personal, organizational, and community levels. Fraternity members should be able to articulate personal, organizational, and community values and how their actions in regard to hazing align with those values. And finally, members should implement change where change is necessary to assure that Fraternity programs and activities do not fall in any definition of hazing or other inappropriate behaviors. ▲

Myths & Facts About Hazing
Myth #1: Hazing is a problem for fraternities and sororities primarily.
Fact: Hazing is a societal problem. Hazing incidents have been frequently documented in the military, athletic teams, marching bands, religious cults, professional schools and other types of clubs and/or organizations. Reports of hazing activities in high schools are on the rise. (See www.hazingstudy.org)

Myth #2: Hazing is no more than foolish pranks that sometimes go awry.
Fact: Hazing is an act of power and control over others—it is victimization. Hazing is pre-meditated and NOT accidental. Hazing is abusive, degrading and often life-threatening.

Myth #3: As long as there’s no malicious intent, a little hazing should be OK.
Fact: Even if there’s no malicious “intent,” safety may still be a factor in traditional hazing activities that are considered to be “all in good fun.” For example, serious accidents have occurred during scavenger hunts and kidnapping trips. Besides, what purpose do such activities serve in promoting the growth and development of members?

Myth #4: Hazing is an effective way to teach respect and develop discipline.
Fact: First, respect must be EARNED—not taught. Victims of hazing rarely report having respect for those who have hazed them. Just like other forms of victimization, hazing breeds mistrust, apathy and alienation.

Myth #5: If someone agrees to participate in an activity, it can’t be considered hazing.
Fact: In states that have laws against hazing, consent of the victim can’t be used as a defense in a civil suit. This is because even if someone agrees to participate in a potentially hazardous action, it may not be true consent when considering the peer pressure and desire to belong to the group.

Myth #6: It’s difficult to determine whether or not a certain activity is hazing—i t’s such a gray area sometimes.
Fact: It’s not difficult to decide if an activity is hazing if you use common sense and ask yourself the following questions:

- Is alcohol involved?
- Will active/current members of the group refuse to participate WITH the pledges and do exactly what they’re being asked to do?
- Does the activity risk emotional or physical abuse?
- Is there risk of injury or a question of safety?
- Do you have any reservation describing the activity to your parents, to a professor or university official?
- Would you object to the activity being photographed for the school newspaper or filmed by the local television news crew?
It’s a Brand New Look for www dspnet org!

With new colors and features, enhanced navigation and a fresh homepage, our website truly received a makeover! New features on the home page include a more concise news area, an interactive calendar and more direct links to some of our most popular site areas, via new photo boxes.

Significant time and research went into the new design and ideas from several web sites, across all genres of industries, were researched as part of the redesign. We hope you like what you see and the new site proves easier and quicker to navigate for you. Tell us what you think at centraloffice dspnet org.

New Deltasig-Only Online Community Unveiled!

Deltasig inCircle is a free Deltasig-only online community similar to other online communities such as MySpace or Facebook, but with extensive career/resume resources and networking opportunities. You will have the ability to post resumes and job ads for free! In addition, members will be able to set up interest groups, allowing you to connect with Deltasigs from across the country who share similar interests in everything from sports teams and hobbies to music and culture.

This unique online community will give collegiate and alumni brothers the chance to connect with friends and friends-of-friends, based on shared interests, common acquaintances, professions, location, etc. Visit the “Deltasig inCircle” link at www dspnet org and start connecting today!

By inviting your fellow brothers to join Deltasig inCircle, your network grows exponentially, increasing the power and connectivity of the entire community. With Deltasig inCircle you can find old and new friends, make new business contacts, find jobs or housing, and much more.

Deltasig inCircle is part of the inCircle online community—a popular service used by over 55 organizations across the country.
LeaderShape® and National Volunteer Leadership Retreat Highlights

It was a summer of learning, teamwork and motivation for present and future leaders of Delta Sigma Pi. Thanks to the generosity of the Leadership Foundation, eight brothers made the trip to Allerton, Ill., to attend the July 25–30 LeaderShape® Institute. The LeaderShape® Institute is an interactive, energizing, and unique experience that builds leadership skills no other program can match. It is six days of non-stop self-discovery and learning from practical experiences that build leadership concepts and abilities.

On August 5–6, a select group of Deltasig leaders made the trip to Atlanta for a weekend of training, tips and excellent speakers—including 2001 Career Achievement Recipient Mike Mescon—at the National Volunteer Leadership Retreat. Leaders came back reenergized and full of great ideas to share with their chapters, regions and provinces. It was a great lead-in to the upcoming LEAD season.

“Unlike other leadership conferences that I have been to, LeaderShape® focuses a lot of interest on the individual. I learned things about myself that I had either forgotten or didn’t yet know.”
—Kimberly McMinn

“Leadership and learning are indispensable to each other.”
—John F. Kennedy

More than 80 Deltasig leaders from across the country gathered in Atlanta, in August, for the bi-annual National Volunteer Leadership Retreat. National Professional Development Committee Chair Brian Krippner (front left) helped organize and host the event.
Looking to become involved with an alumni chapter? Please contact the following brothers for more information on local activities!

**United States:**

- **ALABAMA:**
  - Birmingham, Lee James (205-465-9792)
- **ARIZONA:**
  - Phoenix, Patti La Marr (626-794-2366)
- **CALIFORNIA:**
  - Los Angeles, Larry V an Quathem (480-510-7772)
  - San Francisco, Mo Coghlan (408-674-6570)
  - San Diego, Kelli Konezny (619-994-6778)
  - San Angelo, Leann Holbert Criswell (915-947-1354)
- **COLORADO:**
  - Denver, Robert Kissel (303-986-9150)
- **CONNECTICUT:**
  - Hartford, Brian Conti (630-926-6020)
- **FLORIDA:**
  - Florida, Luis Soares (lsoares1@aol.com)
- **ILLINOIS:**
  - Chicago, Cassi Currier (714-486-6929)
  - Atlanta, Brian Kissel (303-986-9150)
  - Central, Joe West (510-459-0632)
- **INFORMATION:**
  - Nationals, Joe West (510-459-0632)
  - Headquarters, Teri Reihmann (tareihmann@mnlife.com)

**Canada:**

- **QUEBEC:**
  - Montreal, Alexis Carville (504-559-3592)

**Worldwide:**

- **AUSTRALIA:**
  - Queensland, Yvonne Coghlan (337-356-7390)
- **AFRICA:**
  - South Africa, Mindy Craven (707-645-9227)
  - Tanzania, Michael McNulty III (303-988-9150)
- **ASIA:**
  - Japan, J. D. Sparks (502-425-5658)
  - India, Ijlal Shamsi (91-989-703-1000)
  - Philippines, Wesley Baltick (412-526-0477)
- **EUROPE:**
  - France, Isabelle Azain-Bottard (01-53-01-35-19)
  - Germany, Thomas Calloway (33-08-55-73-74)
  - UK, Isabelle Azain-Bottard (01-53-01-35-19)
- **LATIN AMERICA:**
  - Argentina, Anthony Howard (212-360-2000)
  - Brazil, Nilo Avelino (011-21-2589-0509)
- **MIDDLE EAST:**
  - Israel, Anna M. Clark (aclark@cblegacynm.com)

No alumni chapter or contact in your city? You can start a new alumni chapter! For more information, contact Heather Troyer at heather@ DSPnet.org or (513) 523-1907 x223.

**Brotherhood Network**

The list includes alumni chapters franchised for the 2006–2007 year as of July 1, 2006.

**Alumni Contacts Alumni Chapters**

- **LOS ANGELES**
  - Patti La Marr (626-794-2366)
- **INLAND EMPIRE**
  - Larry V an Quathem (480-510-7772)
- **Arizona**
  - Patti La Marr (626-794-2366)
- **California**
  - Larry V an Quathem (480-510-7772)
- **James**
  - Lee James (205-465-9792)
- **Los Angeles**
  - Patti La Marr (626-794-2366)
- **Nevada**
  - Larry V an Quathem (480-510-7772)
- **Oregon**
  - Larry V an Quathem (480-510-7772)
- **San Francisco**
  - Mo Coghlan (408-674-6570)
- **San Diego**
  - Kelli Konezny (619-994-6778)
- **San Antonio**
  - Marcy Sear (marcysear@sbcglobal.net)
- **Fort Worth**
  - Jeremy Bloch (JeremyBloch@texas membrane.com)
- **Houston**
  - Carla Contreras (oneluv611@yahoo.com)
- **Dallas**
  - Michael McNulty III (michaelmcnulty3@cox.net)
- **New York**
  - Anna M. Clark (aclark@cblegacynm.com)
- **Philadelphia**
  - Mindy Craven (707-645-9227)
- **Pittsburgh**
  - Thomas Calloway (33-08-55-73-74)

**Contact the following brothers for information on the alumni chapter in your area!**

- **THE DELTASIG OF DELTA SIGMA PI**
  - Tweetydsp@aol.com
  - Mary Moon

**United States:**

- **UNITED STATES:**
  - New York City, Avery Moore (414-479-0181)
  - Milwaukee, Deborah Lang (508-877-9879)
  - Baltimore, Stephen Stamboulieh (601-260-3375)
  - San Francisco, Mo Coghlan (408-674-6570)
  - San Diego, Kelli Konezny (619-994-6778)
  - San Antonio, Marcy Sear (marcysear@sbcglobal.net)
  - Nashville, Mindy Craven (615-396-8388)
  - Fort Worth, Mary Ord (504-559-3592)
  - Dallas, John Akerman (843-763-1102)
  - Baltimore, Stephen Stamboulieh (601-260-3375)
  - San Francisco, Mo Coghlan (408-674-6570)
  - San Diego, Kelli Konezny (619-994-6778)
  - San Antonio, Marcy Sear (marcysear@sbcglobal.net)
  - Nashville, Mindy Craven (615-396-8388)
  - Fort Worth, Mary Ord (504-559-3592)
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  - San Francisco, Mo Coghlan (408-674-6570)
  - San Diego, Kelli Konezny (619-994-6778)
  - San Antonio, Marcy Sear (marcysear@sbcglobal.net)

**Contact the following brothers for information on the alumni chapter in your area!**

- **Alumni Chapter or Contact in your City? You can start a new alumni chapter! For more information, contact Heather Troyer at heather@DSPnet.org or (513) 523-1907 x223.**

This list includes brothers that are seeking to begin alumni chapters in various areas.

Want to be a founding member of an alumni chapter—or just join some brothers for a good time? Contact the following brothers for more information on local activities!

- **THE DELTASIG OF DELTA SIGMA PI**
  - Tweetydsp@aol.com
  - Mary Moon

**United States:**

- **UNITED STATES:**
  - New York City, Avery Moore (414-479-0181)
  - Milwaukee, Deborah Lang (508-877-9879)
  - Baltimore, Stephen Stamboulieh (601-260-3375)
  - San Francisco, Mo Coghlan (408-674-6570)
  - San Diego, Kelli Konezny (619-994-6778)
  - San Antonio, Marcy Sear (marcysear@sbcglobal.net)
  - Nashville, Mindy Craven (615-396-8388)
  - Fort Worth, Mary Ord (504-559-3592)
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  - San Antonio, Marcy Sear (marcysear@sbcglobal.net)
  - Nashville, Mindy Craven (615-396-8388)
  - Fort Worth, Mary Ord (504-559-3592)
  - Dallas, John Akerman (843-763-1102)
  - Baltimore, Stephen Stamboulieh (601-260-3375)
  - San Francisco, Mo Coghlan (408-674-6570)
  - San Diego, Kelli Konezny (619-994-6778)
  - San Antonio, Marcy Sear (marcysear@sbcglobal.net)
  - Nashville, Mindy Craven (615-396-8388)
  - Fort Worth, Mary Ord (504-559-3592)
  - Dallas, John Akerman (843-763-1102)

Calendar of Events:

2007

January 2
Lifetime and Career Achievement Award applications due

January 26–28
Fraternity Board Meeting – Central Office, Oxford, Ohio

February 9–11
Northeastern LEAD Provincial Conference – Marriott Providence, Providence, RI

February 16–18
Southern LEAD Provincial Conference – Franklin Marriott Cool Springs, Nashville

February 18
Leadership Foundation Trustee Meeting – Nashville

February 23–25
North Central LEAD Provincial Conference – Hilton Lisle/Naperville (Chicago suburb)
Western LEAD Provincial Conference – Palace Station Hotel, Las Vegas

March 2–4
South Central LEAD Provincial Conference – St. Louis Airport Marriott

March 15
Advance nominations for Congress elections due

April 25
National Alumni Day

August 8–12
46th Grand Chapter Congress – Orlando, Hilton in the Walt Disney World Resort

November 7
Happy 100th Birthday, Delta Sigma Pi!

Visit www.dspnet.org for a complete listing of events.

Proposals and Amendments Deadlines

Time is running out to submit proposals and amendments for consideration! In order for chapter-proposed changes to Bylaws, Policies and Ritual to be considered at Grand Chapter Congress, they must first be considered and adopted at the chapter’s respective 2007 Provincial Council Meeting. Here are the deadlines for proposals to be considered at the Provincial Council Meetings:

Northeastern - Must be received by 11:59 p.m. December 27, 2006 by PVP Onuka Ibe
Southern - Must be received by 11:59 p.m. January 3, 2007 by PVP Claire English
North Central - Must be received by 11:59 p.m. January 10, 2007 by PVP Amy Briggs
Western - Must be received by 11:59 p.m. January 10, 2007 by PVP Chuck Brown
South Central - Must be received by 11:59 p.m. January 17, 2007 by PVP Jeff Gallentine

Visit www.dspnet.org for more details, recommendation forms and contact information.

Fraternity Staff Positions Open!

Attention Spring grads and alumni . . . the Central Office of Delta Sigma Pi is now accepting applications for full-time Educational & Leadership Consultant positions (position begins June 2007). This professional entry-level position requires relocation to Oxford, OH and includes both office work and frequent travel to collegiate chapters during the academic year. Knowledge of collegiate chapter operations, public speaking ability and experience and a B.S. degree are required.

For consideration, please forward your resume with cover letter and three references (now or by March 1) to Dale Clark, Director of Chapter & Expansion Services, 330 S. Campus Avenue, Oxford, OH 45056. Additional information and questions can be directed to Dale at (513) 523-1907 ext. 232 or dale@ DSPnet.org.

Visit www.dspnet.org for more details, recommendation forms and contact information.

PLAN . . . PROMOTE . . . PARTICIPATE in Deltasig’s National Blood Drive!

The Delta Sigma Pi National Blood Drive will run through April 2007. All registered chapters who complete their Blood Drive will receive a “Certificate of Participation.” Winning chapters will receive a National and/or Provincial “Leader Award” certificate. Remember, blood banks need advance notice to schedule personnel—12 weeks is recommended! Visit www.dspnet.org for more details—or email National Community Service Chair Liz Negrotti at liz.negrotti@verizon.net.

Visit www.dspnet.org for more details, recommendation forms and contact information.
Pete Petersen of Johns Hopkins Receives Deltasig’s 2006 Career Achievement Award

The former advisor to the Johns Hopkins chapter of Delta Sigma Pi was honored with a June 24 banquet in Baltimore hosted by the Baltimore Alumni Chapter. District Director and Baltimore Alumni Chapter President Emeritus Bryan McMillan spoke about the many accomplishments of Brother Petersen.

A Worthy Recipient

Brother Petersen, interim dean of the Business Division of the School of Professional Studies in Business and Education at Johns Hopkins, has served both the university and the Fraternity since 1979 in a number of teaching and leadership positions.

For more than 25 years, Dr. Petersen has made significant contributions to the growth of the business division and his legions of students. He was instrumental in creating the foundation of the business division in the late 70’s, which today is the fourth largest part-time business program in the Baltimore-Washington region.

He began his career at Johns Hopkins in 1979 as an associate professor and became a professor in 1986.
Concurrently, he was director of the business division from 1979–1990 and interim associate dean and director of the division for six months during 2001. He is credited with developing the division's core curriculum and spearheading major initiatives and new courses, including the development of three new fields of study in the business program: master of administrative science and human resource development; information technology and finance.

However, Dr. Petersen’s greatest gift and contribution is his passion for teaching. A charismatic and respected teacher, he has an extensive and admiring fan club that continues to keep in touch with him long after graduation. His commitment to and involvement with his students goes beyond the classroom. Since 1979, he served as the advisor of Delta Sigma Pi’s Chi Chapter, and in 1994 he received the Business Person of the Year Award from the Baltimore Alumni Chapter. Widely sought-after as a public speaker for his academic expertise and knowledge of the history of management, he speaks frequently to Johns Hopkins alumni and community groups. In addition, his broad depth of knowledge crosses over the school’s own divisions—each year he leads a public safety leadership division cohort group on a strategic tour of the battlegrounds in Gettysburg, where he draws from history and his experience as a retired military officer in Vietnam.

Gracious, compassionate and committed to his profession, he is widely considered the “elder statesman” of the business division. A long-time, loyal supporter of the university and the Fraternity, he exemplifies the best of a Delta Sigma Pi and Johns Hopkins teacher, researcher, leader and brother.

Grand President Mitch Simmons presented the 2006 Career Achievement Award to the very grateful recipient. Others in attendance at the banquet included Capital Area RVP Frank Hodas and Membership Services Coordinator Heather Troyer. Petersen, recently retired, was also honored on June 15 by Johns Hopkins for his 27 years of service. It was also announced that Brother Petersen was elevated by the university Board of Trustee’s to the status of Professor of Management, Emeritus. In addition, a scholarship and conference room in the school’s Downtown Center were named in Dr. Petersen’s honor.

Congratulations, Brother Petersen on your remarkable accomplishments. You truly set the bar high for all brothers! ▲

Previous Career Achievement Honorees

2005–Zuheir Sofia, Western Kentucky
2004–Joe Mayne, St. Cloud State
2003–William Ginder, Johns Hopkins
2002–Harlan Boyles, Sr., North Carolina-Chapel Hill
2001–Michael Mescon, Georgia State
2000–Eduardo Aguirre, Louisiana State
1999–Patrick Blanchard, Georgia Southern
1998–Ronald Vaugh, Indiana State
1997–Robert Pamplin, Northwestern-Chicago
1996–Dominic Tarantino, San Francisco State
1995–William Alley, Oklahoma
1994–A. Marvin Strait, Arizona State
1993–None
1992–W. R. Howell, Oklahoma

Do you know someone worthy of being nominated for Deltasig’s Career Achievement Award? Submit your nomination online at www.dspnet.org (“Awards/Recognition”) by January 2. Complete details on the award, and procedure, can be found in the Awards and Recognition Guide.
Celebrate Deltasig's Centennial at the 46th Grand Chapter Congress!

Hilton in The Walt Disney World® Resort
1751 Hotel Plaza Boulevard
Lake Buena Vista, FL 32830
407-827-4000 (phone)
407-827-3890 (fax)
www.hiltonworldresorts.com

Delta Sigma Pi room rate:
$105/night for single, double, triple, and quad.

Visit www.dspnet.org for event and room reservations—and all the latest Congress news.

Make Your Reservations and Register Today!