

THE

DELTA SIGMA PI

MARCH 2007

The Journal of Delta Sigma Pi - The Most Business Fraternity



David Oreck

Oreck Corporation
Founder to
Become Brother
at Centennial
Congress

Where Will YOU be August 8–12?

Join your brothers in Orlando for what promises to be the celebration of the century!

Congress will be here before you know it! Don't miss your chance to see old friends, meet new ones, and enjoy some fun in the sun!

You won't want to miss any of the history, business or educational sessions taking place during Congress. In addition to the history sessions profiled in the last issue, numerous educational sessions covering a wide range of topics will be presented. Session topics include time management, finances, Ritual, risk management, leadership, recruiting, and much more!

In addition to being the keynote speaker, Campuspeak's Brad Karsh (President and Founder of JobBound) will also be presenting three sessions:

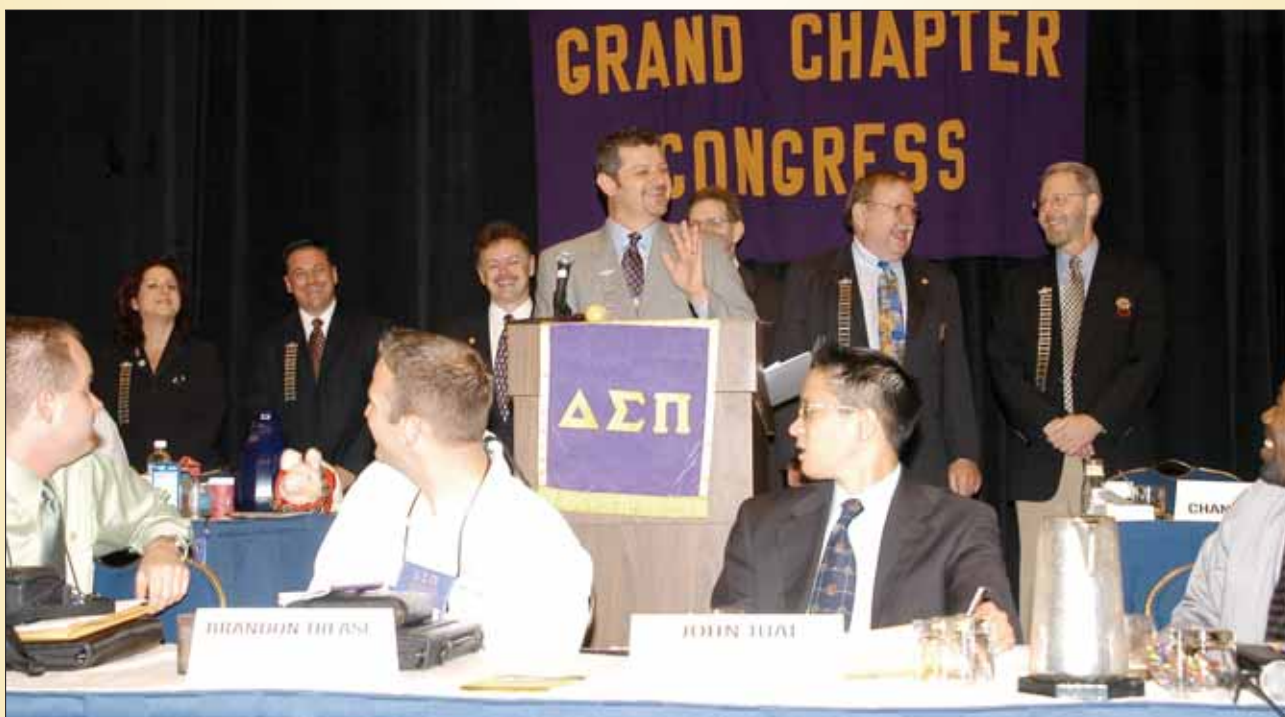


■ **Insider Secrets to Interviewing Success**—this session will cover managing the first impression when you network; landing the first impression through your resume and cover letter; and winning the first impression during the interview.

■ **Where Are the Jobs? Finding Work in Today's Economy**—from who to target and how to approach them, to conducting yourself on an informational interview and following up—leave this session with an incredibly specific plan of attack on networking.

■ **What They Don't Teach You in**

College—Business Etiquette Tips for the Real World—an interactive romp through the do's and don'ts of business etiquette.





“It is important to me to be a part of the Centennial Congress. It is worth some extra effort to get there to be part of this one-time event. I am looking forward to seeing people I don’t have the chance to see otherwise!”

—GOLDEN COUNCIL MEMBER
JUDITH BRIGGS, SOUTH DAKOTA

Other professional speakers include Joe Belew, investment manager with U.S. Bank, who will help brothers better understand 401(k) and retirement plans and investing for the future. Also Tim Augustine, *Kent State*, author of “How Hard Are You Knocking? The Job Seeker’s Guide To Opening Career Doors” will present three sessions: “Business Etiquette: Landing the First Impression,” “Interview Techniques” and “Relationship Networking.”

The Valencia Institute will offer the following: “Successful Marketing with a Limited Budget”—providing you with the tips and tools necessary to make your next campaign cost effective on even the smallest budgets; “Fun is Good”—taking you behind the scenes at Midway Field in Minnesota, where fun is encouraged daily—and as a result, organizational success and personal satisfaction are achieved; and “Healthy Body & Mind: A Leader’s Guide to the Benefits and Rewards of Good Health”—designed to illustrate the many reasons a healthy body and mind increase productivity and performance in the workplace.

Visit www.dspnet.org for details!

(Centennial Congress information continued on page 37!)



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On the Cover:

David Oreck, founder of the Oreck Corporation, is Deltasig's 2007 National Honorary Initiate. He will be initiated at Grand Chapter Congress on August 9 in Orlando. See story on page 38.

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“Go Brothers Go! Time is Fleeting!”

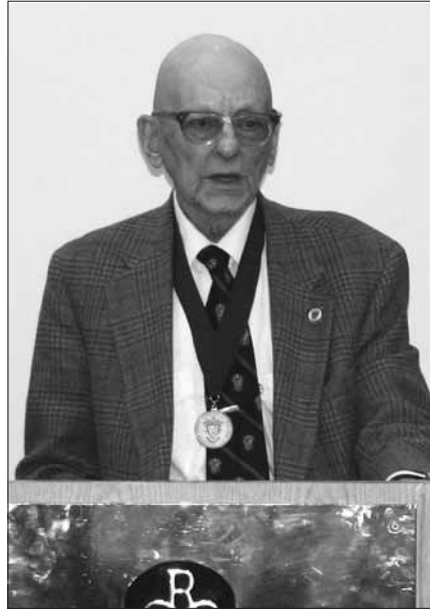
by Jim Jacobs, Albany, son of Founder Harold Valentine Jacobs

Attention! This story is of great importance to all of the brothers of The International Fraternity of Delta Sigma Pi who are now parents, and those who plan to become parents in the years ahead! Especially, read through from top to bottom—it’s your story!

Now, over the last 35 years, you may have heard me, James D. Jacobs, tell about the dreams and actions of the four founders, starting in 1906 at New York University. But this story was saved only by a curious situation between me and my father. It also concerns you, and your family, too. Read on . . .

After my mother died, we moved my father to an apartment in Monticello, N.Y., as he was then 82, and needed our help. I made a point of my setting aside the hour between the time I got home and dinner time for him alone. At first, it was difficult for both of us to be friends, and not just father and son. But one evening I said something which changed my life. I casually said, “Dad, what was it like—growing up in Brooklyn, when you were a kid?” That opened up a floodgate of memories: I learned that I had a great-grandmother who waved to the boys in blue who, in 1861, marched off to join the Union Army, during America’s sad Civil War. I learned that my father’s father, who was part restaurant owner and part politician, got the job of not only running the famous Casino in the Park (Manhattan’s Central Park), but all the other park concessions, including the carousel, the ice cream carts, and the goat (now pony) rides for the youngsters.

Then one evening, I got the most important story of all: his meeting three other students who were also registered at New York University’s School of Commerce, Accounts & Finance, to pre-



Jim, Albany, and Julia, Siena, Jacobs enjoy traveling across the country telling brothers the story of the early years of Delta Sigma Pi. They also enjoy attending as many Fraternity events as possible. Meet them at Grand Chapter Congress, August 8–12, in Orlando!

pare for their CPA degrees. For reasons you may already know, they went on to create Delta Sigma Pi. The subsequent growth from those four to today’s over 215,000 brothers, and over 260 chapters country-wide, you know. But the “how” and “why” story was never formally written down, until he began to tell it to me. Just after he died in 1972, the NYU chapter invited me to visit, as it was also my alma mater. So I gathered together all of his letters and notes about his story, and I have been invited to tell it all over this country (two or three times a year) for the past 35 years.

Now, why is this story important to all of you? Well, think this over carefully. This is your golden opportunity—for you and

your children. Plan to sit down with your parents and ask the magic question: “Mom and Dad, what was it like, growing up in . . . when you were just a kid?” All parents are eager to tell those stories, but they won’t, unless you ask them. Go brothers go! Time is fleeting! You and your kids have a right to know who you are, because your values came down to you from the generations before you. These are the values they will learn from you. Do it now! ▲

Attention History Buffs! You Won’t Want to Miss these Congress Sessions!

Come to Orlando August 8–12 for our Centennial Grand Chapter Congress! While you’re there, enjoy the “Family of the Founders” history session Thursday afternoon featuring, among others, George Tienken, son of Founder Henry Tienken, and Jim Jacobs! On Friday afternoon, Past Grand President Mike Mallonee will present “The First 100 Years of Delta Sigma Pi.” Don’t miss the fun and enlightenment sure to be present at the Saturday afternoon Past Grand Presidents’ panel!

In addition, many sessions will be held Wednesday (see pg 2). One of these sessions will be “History of Ritual” with Past Grand President Randy Hultz. This session (for members only) will provide an evolutionary overview of the Fraternity’s Ritual, debunk the myths, reveal the “secret” secrets and provide techniques for making Delta Sigma Pi’s Ritual more meaningful.

“Fraternal Forum” allows elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in authoring a column. Final determination of content rests with the editorial staff.

Jim Prescott Presented 2006 Lifetime Achievement Award!

James L. Prescott, *Loyola-Chicago*, was recognized with Delta Sigma Pi's highest honor at a banquet November 11 in Chicago. The Chicago Alumni Chapter hosted the Founders' Day event, which featured presentation of the 2006 Lifetime Achievement Award to Brother Prescott. Golden Council member Jeff Zych, *DePaul*, served as master of ceremonies. Executive Director Bill Schilling honored the memory of recently passed 2000 Lifetime Achievement Award recipient Jim Thomson, and gave the invocation. Following that, the alumni chapter presented some of their own awards and scholarships. Finally Grand President Mitch Simmons presented Brother

"Being an active Deltasig all these years has been a great experience. I have had the opportunity to meet many brothers from all over the country and had the privilege of holding numerous offices. I look forward to doing more for the Fraternity and wish it well as we go forth into our Centennial."

—JIM PRESCOTT

Prescott with the "hardware," after remarks noting Jim's many Fraternal contributions.

Since his initiation in 1972, Jim has actively stayed involved on a local, regional and national level.

Locally, Brother Prescott has carried the roles of chapter advisor and district director for the Loyola-Chicago chapter. He has also been an active member of the Chicago Alumni Chapter for 32 years—having served as its president and many years as treasurer. Brother Prescott has been Chairman of the Chicago Alumni Chapter Scholarship Committee since 2000, during which time he negotiated the terms of the Thomas M. Mocella Scholarship and the H.G. Gig Wright Fellowship with the Leadership Foundation.

Regionally, Brother Prescott has been



Many "Deltasig dignitaries" and alumni from across the country converged November 11 in Chicago to honor and celebrate with Jim Prescott (front row, 3rd from right) at his Lifetime Achievement Award banquet. The event, tied to the Chicago Alumni Chapter Founders' Day celebration, was hosted by Chicago Alumni Chapter president Kara Lenox (left of Prescott). Also attending were: Grand President Mitch Simmons (front, 2nd from right), Past Grand President Kathy Jahnke (front, far right), Great Lakes Regional Vice President John Juat (middle, far right), Executive Director Bill Schilling (back, right) and numerous other Board, Golden Council and Leadership Foundation representatives.



Grand President Mitch Simmons presents Jim Prescott, Loyola-Chicago, with the 2006 Lifetime Achievement Award—one of the highest honors a Deltasig can receive.

secretary/treasurer of several regional conferences of the Central and Great Lakes Regions held in the mid-70s and early 1980s. He also served on many regional committees over the decades.

Nationally, Jim has distinguished himself as a fraternal historian assisting with Deltasig's 75th Anniversary while being chairman of the National History of the Fraternity committee for the 75th Anniversary Celebration in 1982. He continues this role as a current member of the National Centennial Celebration Committee and author of the Centennial series currently being featured in *The DELTASIG*. He also served as chairman of the National Life Membership Committee from 1979–1980 and as a member of the National Alumni Activities Committee. Brother Prescott also served as president of the Delta Sigma Pi Educational Foundation during the time of the merger between the

Foundation and the Leadership Fund (which became the modern day Delta Sigma Pi Leadership Foundation).

Brother Prescott has attended 16 Grand Chapter Congresses, every Central or Great Lakes Regional Conference since initiation, and attended most North Central LEAD Provincial Conferences since the start of the “modern day” Provincial Conferences. He received his Silver Helmet in 1997—recognizing 25 years of fraternal service. He is also a current 2007 Centennial Society Member.

During his acceptance remarks, Brother Prescott shared some anecdotes and fraternal history that all enjoyed. His message encouraged brothers not to miss opportunities to get involved and interact with Fraternity and business leaders. Congratulations Jim on all your remarkable contributions and achievements—and all those yet to come! ▲



Previous Lifetime Achievement Honorees

- 2005 John V. Henik, *Indiana Northwest*
- 2004 Richard A. “Nick” Steinkrauss, *Suffolk*
- 2003 Charles L. Farrar*, *Louisiana Tech*
- 2002 Robert A. Mocella, *Northwestern-Chicago*
- 2001 Robert O. Hughes, *Pennsylvania*
- 2000 James D. Thomson*, *Northwestern-Chicago*
- 1999 John H. Cookson, *Detroit*
- 1998 Frank M. Busch Jr., *Sam Houston State*
- 1997 Richard J. Parnitzke, *Buffalo*
- 1996 Robert G. Busse, *Rutgers*
- 1995 Joe S. “Skip” Loomis*, *California-Berkeley*
- 1994 Michael R. Mallonee, *Oklahoma*
- 1993 Charles I. “Buzz” Sutton*, *Arizona State*
- 1992 William W. Tatum Jr., *Southern Mississippi*
- 1991 None
- 1990 William R. Leonard, *Arizona State*

*Deceased

The History of Delta Sigma Pi: The Awesome 80s through Today

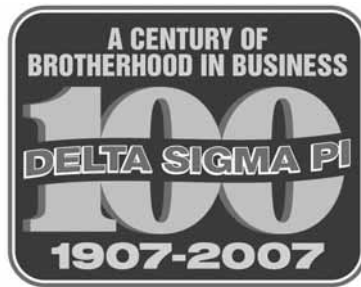
by James Prescott, *Loyola-Chicago*

This is the final part of a 9-part Centennial Series, begun in the July '04 issue.

We are now nearing the end of the story, or at least as much as has been lived. The story of Delta Sigma Pi certainly does not end with the year 2007. What exciting changes are in store for our brotherhood as we continue into the 21st Century can only be dreamed of, but it was the dream of four young men one hundred years ago that set the stage for what was to become Delta Sigma Pi.

The story of Delta Sigma Pi must include some additional coverage of the Central Office. We all know that Past Grand President Gig Wright established the first formal national headquarters in 1924 in downtown Chicago. It remained there until, with Gig's retirement, a new headquarters building was built in Oxford, Ohio and occupied in 1956. As the Fraternity grew and its programs increased, it was discovered the size of the original building was too small. To remedy the situation, two wings were added in 1970. In 1982 a computer system was installed at the Central Office, and even this soon proved inadequate for our needs. Today, our national headquarters has virtually every facet of national operations fully computerized. Chapters submit all their forms online, and individuals can submit scholarship applications online as well. In addition, over the last 10 years the chapter consultant program has undergone change and improvement (much related to 24/7 resource access) and today can offer chapters advice more tailored to their specific needs.

During the late 1970s and early 1980s, inflation was being brought under control and growth of Fraternity



membership once again began to rival that of the post-war years. In 1979, a milestone of significance was reached with the initiation of the 100,000th member.

During late 1981, yet another milestone was reached as the 200th chapter of the Fraternity was installed at Southwest Missouri State (now Missouri State) in Springfield. Our Diamond Anniversary year—1982—culminated with celebrations conducted at

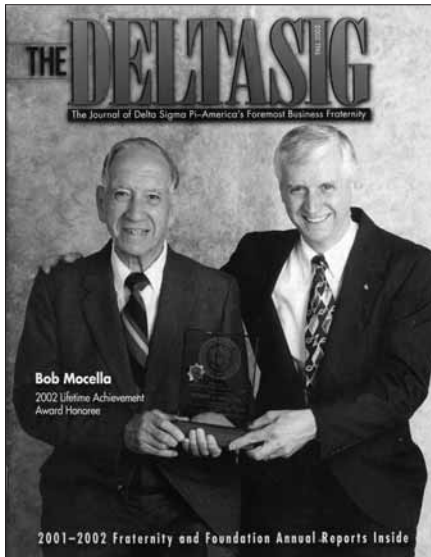
all the Regional Conferences and a Fraternity-wide weekend celebration held in Cincinnati and Oxford with over 350 in attendance.

The 1980s was a period of steady growth in membership and the number of collegiate chapters. It was during this period that Delta Sigma Pi expanded into the state of Hawaii with the installation at the University of Hawaii-Hilo in 1989.

Even with growth, we were not immune to financial challenges. This was particularly true in relation to publication of *The DELTASIG* magazine and many other expense items. The number of pages in the magazine was reduced and a survey conducted to determine what the readers liked and disliked. Eventually a tabloid-style issue on less expensive newspaper stock was introduced. This, thankfully, was short lived



In 1956, the Central Office moved to 330 South Campus Avenue in Oxford, Ohio. Two wings were added to the building in 1970. In 2006, new landscaping was added to the front of the building and a new sign made its appearance. Throughout the years, numerous upgrades inside and outside have also been made. The "radio" for wireless internet access is one addition not found in 1956!



After many years in tabloid-style format, 2002 brought the return of *The DELTASIG* to a high-quality, professional, magazine format.

with a return to coated paper. In 2002, a high-quality printed magazine format returned, but the number of issues per year was cut from four to three.

To help meet growing financial needs, the solution finally agreed upon was to stop collecting national alumni dues and to combine all fund raising of the Fraternity and the Educational Foundation into a new 501(c)3 organization called the Delta Sigma Pi Leadership Foundation. As a result, today we have a large number of scholarships and grants which continue to increase in number and amount. Fraternity finances improved and have largely stayed that way from the late 90s on, due mostly to expansion, strong recruiting by chapters and successful affinity programs like insurance and bank credit cards.

The 1980s (and 90s) also saw discussion and action related to administrative restructuring. The Fraternity was growing in size in virtually every respect and needed a structure that would meet our

DIAMOND ANNIVERSARY CELEBRATION	
Schedule of Events	
<u>FRIDAY, NOVEMBER 5, 1982</u>	
7:30 P.M. - 8:30 P.M.	Registration Packages Available (Pre-Registered Only) Presidential Foyer
8:00 P.M. - 10:00 P.M.	Early Bird Reception (light hors d'oeuvres; cash bar) Presidential II
<u>SATURDAY, NOVEMBER 6, 1982</u>	
9:00 A.M. - 2:00 P.M.	Registration (coffee, tea and danish available) Presidential Foyer
10:45 A.M.	First Oxford Bus Tour Group - Board Traveline Busses at the Fountain Square entrance (5th Street) - Departure at 11:00 A.M. (SHARP)
11:45 A.M.	Second Oxford Bus Tour Group - Board Traveline Busses at the Fountain Square entrance (5th Street) - Departure at 12:00 NOON (SHARP)
12:45 P.M.	Third Oxford Bus Tour Group - Board Traveline Busses at the Fountain Square entrance (5th Street) - Departure at 1:00 P.M. (SHARP)
A light brunch will be served at The Central Office for all Bus Tour participants.	
6:00 P.M.	Late Registration (Pre-Registered Only!) Presidential Foyer
6:00 P.M.	Reception (Cash Bar) Presidential Foyer
7:00 P.M.	Diamond Anniversary Banquet Presidential Ballroom - Invocation - Historical Perspectives - The Central Office - Past, Present and Future - The State of the Fraternity
10:00 P.M.	Diamond Anniversary Dance Presidential Ballroom
12:00 MIDNIGHT	Delta Sigma Pi Turns Seventy-Five

Cincinnati hosted *Deltasig's* Diamond Anniversary celebration, in 1982 with a weekend of festivities, including a trip to the Central Office in Oxford and a banquet.

needs then and into the future. Eventually new administrative divisions called "provinces" were approved. Each province would contain several "regions," and each region would still be broken into several "districts" administered by a district director. A province would be administered by a provincial vice president and regions were to be administered by regional vice presi-

dents. This change would also bring the creation of provincial conferences and provincial council meetings. Provincial conferences would substantially be the same as a regional conference, but would now usually include all of the regions within that province. A provincial council meeting, held in conjunction with a provincial conference, is a meeting of all chapter delegates from a



Ben Wolfenberger served as executive director of Delta Sigma Pi—from 1974–1980.



Michael J. Mazur, Jr. followed Ben Wolfenberger serving as executive director from 1981–1994.



History was made at the Buffalo Grand Chapter Congress, in 2001, when Kathy Jahnke became Deltasig's first female Grand President. Past Grand President Bill Tatum helped welcome Jahnke to the dais.

province to discuss legislative and other issues that come before it. These provincial gatherings are now known as LEAD events (Leadership and Excellence Academies for Deltasigs). The council meetings have had the effect of substantially reducing the amount of legislation to be discussed and voted on at a Congress.

LEAD events are not limited to the provincial conference and council meetings. Also included in this LEAD category are the LEAD Schools (held in the fall for a single day), LEAD Volunteer Workshops for future Fraternity leaders, Congress educational programs and the LeaderShape® Institute. These conferences, workshops and training sessions provide opportunities for Deltasigs to maximize their potential in four areas: personal, professional, leadership and fraternal development. (Detailed information on upcoming LEAD events can be found on the Fraternity web site at www.dspnet.org).

At the 2001 Grand Chapter Congress in Niagara Falls, the new governance structure was put into effect. Some of the more notable changes to occur included the addition of a fifth province, national committees and the new Board positions of Vice President-Organizational Development and Vice President-Finance. History was also made in Niagara Falls, 25 years after women first became brothers in Delta Sigma Pi, when the Fraternity's first female Grand President was elected—Kathleen M. Jahnke.

Leadership events have influenced the Fraternity, as has the staff leadership in Oxford. Ben Wolfenberger followed Charles Farrar as executive director, serving from 1974–1980. Michael J. Mazur Jr., followed, serving from 1981–1994. Bill Schilling replaced Mazur in 1995 and continues to serve in that role. Other staff leaders, serving for many years—many in several capacities—include Michael J. Tillar (1973–1981),



In 2003, Ben Larson, Indiana, had the distinct honor of being the Fraternity's 200,000th initiate!

Michael T. Walsh (1978–1990), Mark A. Roberts (1980–1984), C. Dean Ferguson (1984–1998), Dale M. Clark (1992–present), and Shanda R. Gray (1999–present). These brothers have collectively left many successful imprints on Delta Sigma Pi.

Along with staff changes, more membership milestones have passed with late 1991 initiating our 150,000th member and in 1997 number 175,000. Our 200,000th initiate was Ben Larson, *Indiana*, in 2003. As of January 1, 2007, our numbers are at 214,332 initiates and 188 of 261 collegiate chapters active on campus.

The last 25 years of societal changes have also dramatically affected Delta Sigma Pi in terms of traditions and ritual. The public and academia's definitions of—and tolerance for—hazing and alcohol-related activities have changed significantly. "Risk management" became and remains a buzzword and focal point for leadership and the chapters. An

extensive policy was first passed in 1991 that prohibited use of kegs and related activities. Liability insurance was added as a significant and necessary annual cost of chapter operations in the mid 1990s.

The flip side of moving into the new Millennium means our Fraternity can boast of a modern, professional web site (first created in 1995) that is updated regularly. Anytime, and from almost anywhere, a brother can go online and find out what is going on in the Fraternity. National event registration, merchandise purchases, and other items can also be ordered and paid for online. The possibilities are endless!

How fitting it is that the Fraternity begins its 100th year in such great condition! And so we hope each of you will consider being a part of our special celebration this August. The formal centennial celebration will be held at the forty-sixth Grand Chapter Congress in Florida at the Hilton in the Walt Disney World® Resort. Reservations for the hotel and Congress registrations are now being accepted. While originally scheduled for New Orleans, the Hyatt Regency (our contracted hotel) was severely damaged by Hurricane Katrina and forced us to change plans. Fortunately, we were able to make new plans for Florida.

Happy 100th birthday Delta Sigma Pi. May the next 100 years be even better! ▲

The July '07 issue will be our special Centennial edition! Look for a complete reprint of our Centennial Series—as well as many other historical articles, reprints and some surprises! This collector's issue is one you won't want to miss!



Take Part in Deltasig's Centennial Photo Contest!

In honor of the Centennial, join in the celebration by showing your Fraternity spirit! Take a picture of your chapter advertising the Centennial (in whatever creative way you come up with!) and see your brothers featured in upcoming Fraternity publications or the web site!

Display your Centennial pride on shirts, sidewalks, signs, etc. Winning entries will receive valuable prizes and recognition! Send your high-resolution photos to magazine@dspnet.org (or Delta Sigma Pi, c/o Stacy Donahoe, 330 South Campus Ave., Oxford, OH 45056). Good luck!

Bronzed Medallion . . . \$25

(2 1/2 inch diameter. Display stand included!)

Founders' Collectible . . . \$20

(Full-color Founders' images on brass, complete with optional stand in embossed collector's box, including Deltasig history card. 3 1/2 inch.)

Centennial Logo Lapel Pin . . . \$10

(3/4 inch x 1 inch, full color.)

Supporting Deltasig's Centennial . . . Priceless!

All merchandise is available for purchase at www.dspnet.org (Deltasig Shop).

Congratulations to the 2006 Delta Sigma Pi Chapter and Individual Award Winners!

Fraternity awards highlight yearly achievements and efforts of brothers and chapters at the regional, provincial and national levels.

INDIVIDUAL RECOGNITION

(Chapter shown is chapter the recipient serves as volunteer.)

CHAPTER ADVISOR OF THE YEAR

David Dawley, *West Virginia*

PROVINCIAL WINNERS

Northeastern—David Dawley, *West Virginia*



Congratulations Darrick Williams, named National District Director of the Year! He received this from Southern Provincial Vice President Claire English for his outstanding commitment to the Francis Marion and South Carolina chapters.



Congratulations David Dawley, West Virginia, named National Chapter Advisor of the Year!

- South Central**—Michael Harris, *St. Edward's*
- Southern**—Sally Hendry, *Georgia College & State*
- Western**—Ralph Miller, *Cal Poly-Pomona*

REGIONAL WINNERS

- Gulf Western**—Michael Harris, *St. Edward's*
- Mid-Atlantic**—Bruce Blaylok, *Radford*
- Mid-South**—Timothy Dills, *East Tennessee State*
- Pacific Coast**—Ralph Miller, *Cal Poly-Pomona*
- South Pacific**—Harry Hennessey, Jr., *Hawaii-Hilo*
- Southeastern**—Sally Hendry, *Georgia College & State*
- Steel Valley**—David Dawley, *West Virginia*

DISTRICT DIRECTOR OF THE YEAR

Darrick Williams, *Francis Marion and South Carolina*

PROVINCIAL WINNERS

- North Central**—Nichelle Dawkins, *Drake*
- Northeastern**—Suzanne Swire, *Ohio Dominican*
- South Central**—Jason Guilbeau, *Louisiana at Lafayette*
- Southern**—Darrick Williams, *Francis Marion and South Carolina*
- Western**—Claire Sammon Roberts, *Cal State-East Bay*

REGIONAL WINNERS

- Atlantic Coast**—Wendy Bolton, *Central Florida*
- Bay Area**—Claire Sammon Roberts, *Cal State-East Bay*
- Capital**—Bryan McMillan, *Johns Hopkins*
- Central**—Sarah Hines, *Ball State*
- Central Gulf**—Lee James, *Alabama*
- Desert Mountain**—Serena Unrein, *Northern Arizona*
- Eastern**—Jason Yourman, *Rider*
- Gateway**—Tara Calton, *Missouri State*
- Great Lakes**—Dennis Protasio, *Northern Illinois*
- Great Plains**—Nichelle Dawkins, *Drake*
- Gulf South**—Jason Guilbeau, *Louisiana at Lafayette*
- Gulf Western**—Renee Gray, *Texas A&M-College Station*
- Huron**—Sarah Stamiris, *Michigan State*
- Mid-Atlantic**—Mathew Meyer, *Longwood*
- Mid-South**—Priscilla Rogers, *Tennessee*
- Midwestern**—Al Whitmer, *Kansas*
- New England**—Laura Bittner, *Massachusetts-Amherst*
- Niagara**—Sarah Ross, *Syracuse*
- North Central**—Nicole Gontarek, *Minnesota State*
- Pacific Coast**—Patrick Bonfrisco, *Redlands*

- Rocky Mountain**—Sheri Powers, Denver
- Sierra Nevada**—Marcial Hoyos, Cal State-Fresno
- South Atlantic**—Elizabeth Brewer, South Florida
- South Pacific**—Charles Carmichael, Cal State-Long Beach
- Southeastern**—Darrick Williams, Francis Marion and South Carolina
- Southwestern**—Avery Moore, Oklahoma
- Steel Valley**—Suzanne Swire, Ohio Dominican

COLLEGIATE CHAPTER AWARDS

R. NELSON MITCHELL OUTSTANDING COLLEGIATE CHAPTER AWARD

Cal State-Fullerton

PROVINCIAL WINNERS

- North Central**—Valparaiso
- Northeastern**—Pennsylvania
- South Central**—Missouri State
- Southern**—Georgia
- Western**—Cal State-Fullerton

REGIONAL WINNERS

- Bay Area**—San Jose State
- Capital**—Johns Hopkins



Michael Banducci accepts the award for Cal Poly-San Luis Obispo, winner of National Outstanding Service for a Collegiate Chapter. The award was presented by Western Provincial Vice President Chuck Brown (right).

See Your Chapter Here Next Year!

Visit www.dspnet.org (Awards) to submit a nomination for all collegiate and alumni chapter awards—applications and letters of recommendation must be submitted no later than June 1. Complete details about all Delta Sigma Pi awards and recognition can be found in the *Awards and Recognition Guide*, available for viewing online at www.dspnet.org (Awards).

- Central Gulf**—Southern Mississippi
- East Central**—Miami-Ohio
- Eastern**—Pennsylvania
- Gateway**—Missouri State
- Great Lakes**—Valparaiso
- Gulf South**—Louisiana at Lafayette
- Mid-Atlantic**—Virginia Tech
- Mid-South**—Tennessee
- New England**—Roger Williams
- Niagara**—Syracuse
- North Central**—St. Thomas
- Pacific Coast**—Cal State-Fullerton
- Sierra Nevada**—California-Davis
- South Pacific**—Cal Poly-San Luis Obispo
- Southeastern**—Georgia
- Steel Valley**—Pittsburgh



Congratulations Cal State-Fullerton, named Outstanding Collegiate Chapter! Then chapter president Bhounik Sheth (left) accepted the award from Western Provincial Vice President Chuck Brown. The chapter also won Outstanding Alumni Relations for a Collegiate Chapter.

MOST IMPROVED COLLEGIATE CHAPTER Louisiana at Lafayette

PROVINCIAL WINNERS

- North Central**—Drake
- Northeastern**—Massachusetts-Boston
- South Central**—Louisiana at Lafayette
- Southern**—West Alabama
- Western**—Cal Poly-San Luis Obispo

(continued on next page)



Celebrating a national win for Outstanding Scholastic Development for a Collegiate Chapter were members of the St. Thomas chapter and Grand President Mitch Simmons (2nd from left), North Central Provincial Vice President Amy Briggs (front, 2nd from right) and North Central Regional Vice President Jaffrey Blanks (back, far right).

Awards



Congratulations Valparaiso, national winner of Outstanding Professional Activities for a Collegiate Chapter. Chapter members were congratulated by Grand President Mitch Simmons (far left) and North Central Provincial Vice President Amy Briggs (far right).



National Alumni Development Committee and Los Angeles Alumni Chapter member Rochelle Siegrist, Cal State-Long Beach, receives her chapter's national award for Outstanding Collegiate Relations for an Alumni Chapter. The award was presented by Western Provincial Vice President Chuck Brown.



Southern Provincial Vice President Claire English (center) presented brothers from Western Kentucky with their award for National Outstanding Financial Operations for a Collegiate Chapter.

REGIONAL WINNERS

Capital—Johns Hopkins
Central Gulf—West Alabama
Eastern—New Jersey
Gateway—Truman State
Great Lakes—Indiana-Purdue at Ft. Wayne
Great Plains—Drake
Gulf South—Louisiana at Lafayette
Gulf Western—Houston
East Central—Ohio
Mid-Atlantic—Virginia Commonwealth

Mid-South—Tennessee
Midwestern—Missouri-Kansas City
New England—Massachusetts-Boston
Niagara—Syracuse
Pacific Coast—California-Riverside
Rocky Mountain—Colorado State
South Pacific—Cal Poly-San Luis Obispo

OUTSTANDING SERVICE FOR A COLLEGIATE CHAPTER

Cal Poly-San Luis Obispo

PROVINCIAL WINNERS

North Central—Winona State
Northeastern—Pennsylvania
South Central—Houston
Southern—Bellarmine
Western—Cal Poly-San Luis Obispo

REGIONAL WINNERS

Bay Area—San Jose State
Capital—Johns Hopkins
Central Gulf—Southern Mississippi
Desert Mountain—Texas-El Paso
Eastern—Pennsylvania
Gateway—Missouri State
Great Lakes—Northern Illinois
Great Plains—Wayne State-Nebraska
Gulf South—Louisiana at Lafayette
Gulf Western—Houston
Mid-South—Bellarmine
Niagara—Cornell
New England—Massachusetts-Boston
North Central—Winona State
Pacific Coast—Cal State-Fullerton
Sierra Nevada—California-Davis
South Pacific—Cal Poly-San Luis Obispo
Southeastern—Georgia State
Southwestern—Texas-Arlington
Steel Valley—Pittsburgh



Many members of the Louisiana at Lafayette chapter were on hand to celebrate their national win for Most Improved Collegiate Chapter. Also there to join in the celebration, Grand President Mitch Simmons (far left) and Gulf South Regional Vice President Jason Campagna (far right). Congratulations Kappa Xi brothers for this big accomplishment!

OUTSTANDING PROFESSIONAL ACTIVITIES FOR A COLLEGIATE CHAPTER

Valparaiso

PROVINCIAL WINNERS

- North Central**—Valparaiso
- Northeastern**—Pennsylvania
- South Central**—Truman State
- Southern**—Virginia Tech
- Western**—California-Davis

REGIONAL WINNERS

- Bay Area**—San Jose State
- Capital**—Johns Hopkins
- Central**—Illinois-Urbana
- Central Gulf**—West Alabama
- Desert Mountain**—Texas-El Paso
- East Central**—Cincinnati
- Eastern**—Pennsylvania
- Gateway**—Truman State
- Great Lakes**—Valparaiso
- Great Plains**—Wayne State-Nebraska
- Gulf South**—Louisiana at Lafayette
- Gulf Western**—Texas-Austin
- Mid-Atlantic**—Virginia Tech
- Mid-South**—Bellarmine
- New England**—Bryant
- Niagara**—Syracuse
- North Central**—St. Thomas

- Pacific Coast**—California-Riverside
- Rocky Mountain**—Colorado State
- Sierra Nevada**—California-Davis
- South Pacific**—Cal Poly-San Luis Obispo
- Southeastern**—Georgia College & State
- Southwestern**—Southern Methodist
- Steel Valley**—Pittsburgh

OUTSTANDING FINANCIAL OPERATIONS FOR A COLLEGIATE CHAPTER

Western Kentucky

PROVINCIAL WINNERS

- North Central**—St. Thomas
- Northeastern**—Pennsylvania
- Southern**—Western Kentucky
- Western**—California-Riverside

REGIONAL WINNERS

- Bay Area**—San Jose State
- Capital**—Johns Hopkins
- East Central**—Cincinnati
- Eastern**—Pennsylvania
- Great Lakes**—Western Illinois
- Great Plains**—Wayne State-Nebraska
- Mid-Atlantic**—Virginia Tech
- Mid-South**—Western Kentucky
- Niagara**—Syracuse

- North Central**—St. Thomas
- Pacific Coast**—California-Riverside
- Rocky Mountain**—Colorado State
- Sierra Nevada**—California-Davis
- South Pacific**—Cal Poly-San Luis Obispo
- Steel Valley**—Ohio Dominican

OUTSTANDING ALUMNI RELATIONS FOR A COLLEGIATE CHAPTER

Cal State-Fullerton

PROVINCIAL WINNERS

- North Central**—St. Thomas
- Northeastern**—Johns Hopkins
- South Central**—Louisiana at Lafayette
- Southern**—Bellarmine
- Western**—Cal State-Fullerton

REGIONAL WINNERS

- Capital**—Johns Hopkins
- Central Gulf**—Southern Mississippi
- Gateway**—Truman State
- Great Plains**—Wayne State-Nebraska
- Gulf South**—Louisiana at Lafayette
- Mid-South**—Bellarmine
- North Central**—St. Thomas
- Pacific Coast**—Cal State-Fullerton
- Sierra Nevada**—California-Davis
- South Pacific**—Southern California
- Steel Valley**—Penn State-Erie

OUTSTANDING SCHOLASTIC DEVELOPMENT FOR A COLLEGIATE CHAPTER

St. Thomas

PROVINCIAL WINNERS

- North Central**—St. Thomas
- South Central**—Houston
- Southern**—West Alabama
- Western**—Cal State-Fullerton

REGIONAL WINNERS

- Central Gulf**—West Alabama
- Gateway**—St. Louis
- Great Lakes**—Valparaiso
- Gulf Western**—Houston
- North Central**—St. Thomas
- Pacific Coast**—Cal State-Fullerton

(continued on next page)

ALUMNI CHAPTER AWARDS

OUTSTANDING ALUMNI CHAPTER

Atlanta

PROVINCIAL WINNERS

Northeastern—Baltimore

South Central—Acadiana-Lafayette

Southern—Atlanta

Western—Los Angeles

REGIONAL WINNERS

Capital—Baltimore

Eastern—Philadelphia

Gulf South—Acadiana-Lafayette

Mid-South—Knoxville

South Atlantic—West Palm Beach

South Pacific—Los Angeles

Southeastern—Atlanta

MOST IMPROVED ALUMNI CHAPTER

Baltimore

PROVINCIAL WINNERS

Northeastern—Baltimore

Southern—West Palm Beach

REGIONAL WINNERS

Capital—Baltimore

Eastern—Philadelphia

South Atlantic—West Palm Beach



Lots of hard work went into earning the national award for Most Improved Alumni Chapter. Congratulations Baltimore! From left: Grand President Mitch Simmons, Larry Rednick, 2005 Collegian of the Year Dave Glanzrock, Baltimore Alumni Chapter Secretary Bryan McMillan, 2006 Collegian of the Year Jason Campbell and Northeastern Provincial Vice President Onuka Ibe.

OUTSTANDING PROFESSIONAL ACTIVITIES FOR A COLLEGIATE CHAPTER

Atlanta

PROVINCIAL WINNERS

Northeastern—Baltimore

Southern—Atlanta

REGIONAL WINNERS

Capital—Baltimore

South Atlantic—West Palm Beach

Southeastern—Atlanta

OUTSTANDING SERVICE FOR AN ALUMNI CHAPTER

Atlanta

PROVINCIAL WINNERS

Northeastern—Philadelphia

Southern—Atlanta

REGIONAL WINNERS

Eastern—Philadelphia

South Atlantic—West Palm Beach

Southeastern—Atlanta

OUTSTANDING COLLEGIATE RELATIONS FOR AN ALUMNI CHAPTER

Los Angeles

PROVINCIAL WINNERS

Northeastern—Philadelphia

South Central—San Antonio

Southern—Knoxville

Western—Los Angeles

REGIONAL WINNERS

Capital—Baltimore

Eastern—Philadelphia

Gulf Western—San Antonio

Mid-South—Knoxville

South Atlantic—West Palm Beach

South Pacific—Los Angeles

HONOR ROLL

Cal State-Fullerton

California-Riverside

Redlands ▲



National Outstanding Alumni Chapter honors went to the Atlanta Chapter. Congratulations! They also received National Outstanding Service and National Outstanding Professional Activities. On hand to accept the awards were (from left): Southern Provincial Vice President Claire English, Gina Irvin, Georgia State District Director Bylli Daniels, Atlanta Alumni Chapter President Beth Keith, and Leadership Foundation Trustee Claire Moomjian.

As We Prepare to *Celebrate* 100 Years of Delta Sigma Pi . . .



Gather with Fellow Brothers *April 25* for . . .

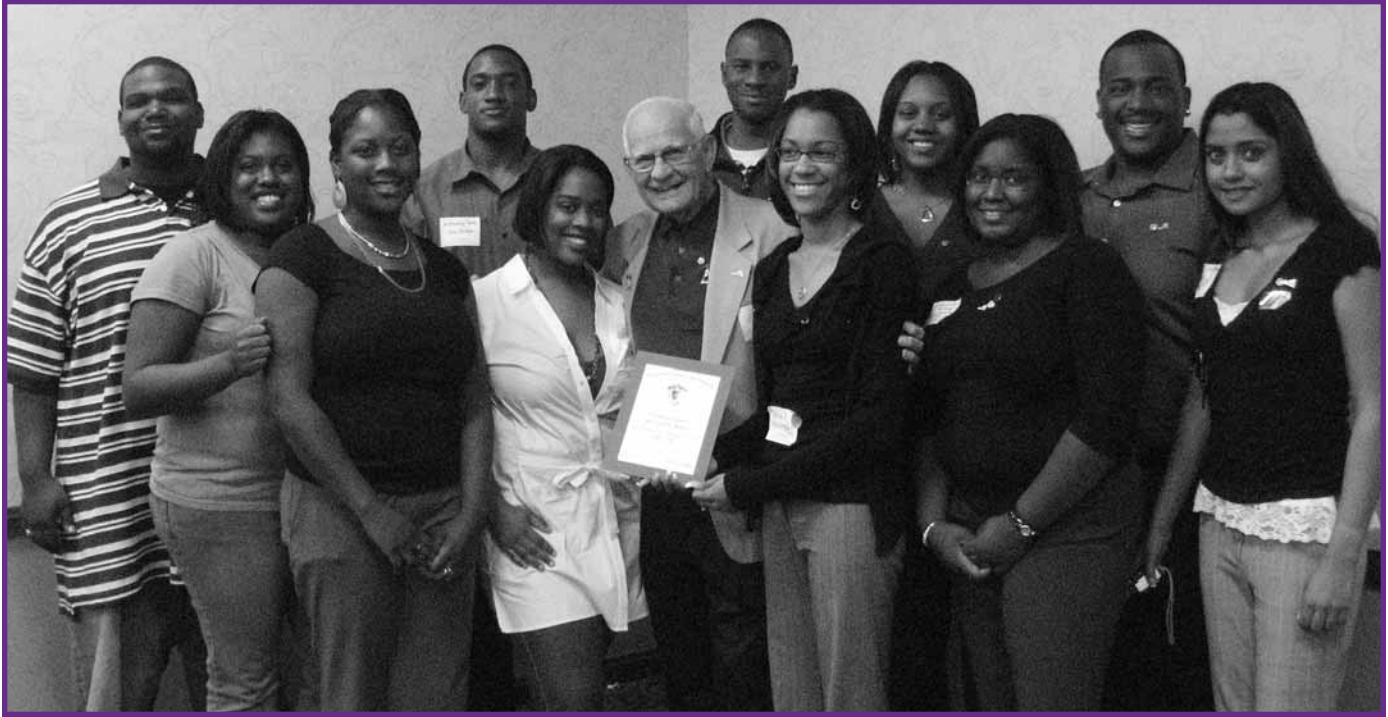


NEBRASKA-LINCOLN brothers enjoy a holiday gift exchange party (circa mid-80s). SAN FRANCISCO STATE's spring of '79 pledge class.

Be sure to send us your photos . . . you may see them featured in **The DELTASIG!**



MISSISSIPPI brothers from 1954 participate in a chapter recruitment project.



At the LOUISVILLE LEAD, Mid-Atlantic Regional Vice President John Cookson (center) celebrates with Virginia Commonwealth brothers as they win Most Improved Collegiate Chapter for the Mid-Atlantic Region.



Leadership Foundation Trustees Mark Chiacchiari, Sandy Shoemaker and Chairman Randy Hultz work the Foundation table at the PHOENIX LEAD. The Foundation enjoyed an extremely successful LEAD season raising over \$24,000! Thanks to everyone who gave money or volunteered at the tables.



Competing with a big college football weekend, over 250 Deltasigs dressed in business attire and headed to BATON ROUGE for a full day of educational sessions, workshops and networking opportunities.

2006 LEAD Schools— A Spectacular Showing of Brotherhood

Were you one of the over 1400 who made their way to Harrisburg, Louisville, Indianapolis, Phoenix and Baton Rouge last fall? With over \$24,000 raised for the Leadership Foundation and impressive attendance across the country, a LEAD event was once again the place to be!

In Harrisburg, attendees were treated to a casino night courtesy of the Philadelphia Alumni Chapter. Dynamic speaker Tim Augustine, *Kent State*, offered brothers advice on everything from resume-building to conducting a successful job interview. The Fund for American Studies exhibited and talked to Deltasigs about the scholarships they are offering, exclusively to our members, for summer internships (for more information on this program, visit "News and Announcements" at www.dspnet.org).

Darrick Williams, *South Carolina*, was named National District Director of the Year at the Louisville LEAD. He was presented with a pearl and ruby badge by past national winner Shannon Marie Berry, *East Tennessee State*. The Richmond Alumni Chapter revealed their new Virginia state pin. And congratulations to all attendees in Louisville for a successful breast cancer awareness fundraiser!



At the HARRISBURG LEAD, Philadelphia Alumni Chapter members Renee Stewart (far left) and Thomas Calloway (far right) present Leadership Foundation Trustees Claire Moomjian and Mark Chiacchiari with a check for \$2,107—this earned a place for the Northeastern Province in the 2007 Centennial Society.



2007 LEAD Schools

October 20

Cleveland—*Sheraton Cleveland Airport*

October 27

San Jose—*Doubletree Hotel San Jose*

November 3

Houston—*Houston Marriott West Loop*

by The Galleria

Atlanta—*Atlanta Marriott Northwest*

November 10

Chicago—*Renaissance Chicago North*

Shore Hotel

Visit www.dspnet.org for details on hotel rates and locations, reservation policies, event prices and more.

With over 300 brothers in attendance, Indianapolis had the biggest turn-out of the LEAD Schools. Many informative and well-received sessions were held—a highlight being 2004 National Collegian of the Year Stephanie Menio who took her group outside to enjoy the warm fall day while challenging them to leave all negative frustration outside and concentrate on “choosing to be positive.”

With a wedding taking place in the hotel atrium (and competing with the end of Closing Session!), the Phoenix LEAD proved a memorable one! Leadership Foundation Trustee Emeritus John Richardson received an award recognizing his years of service to the Foundation—and Delta Sigma Pi. The Sunday morning leader training session was a big success and proved valuable to those in attendance.

Baton Rouge held its LEAD without Provincial Vice President Jeff Gallentine as he and wife, Midwestern Regional Vice President Amy, were celebrating the November 3 birth of daughter Mackenzie Nicole. Brothers also held a book drive during the event—congratulations to all attendees for a successful community service event!

If you missed any of these events, or the recent LEAD Provincial Conferences, be sure and attend Grand Chapter Congress in August or the upcoming LEAD Schools coming in October and November to a city near you! ▲



Mickey continues to make his way across the country with a stop at the INDIANAPOLIS LEAD. This event had the largest turnout of the season with over 300 brothers in attendance!



Eta Psi Chapter at HOUSTON was awarded the Outstanding Student Organization award at November's annual Halliburton Leadership & Ethics Week Awards Luncheon. This award recognized their overall accomplishments in professional development, community/university service, and college leadership during the 2005–2006 school year. From left: Houston brothers Allan Cantos, Vice President-Finance Joelle Berlat, Houston District Director Tracey Florio, Saif Moosa, Javeria Kazi, Jeff Berat, Becky Wong, Gilbert Landras and Gulf Western Regional Vice President Brandi Taylor.

Albany/Zeta Psi

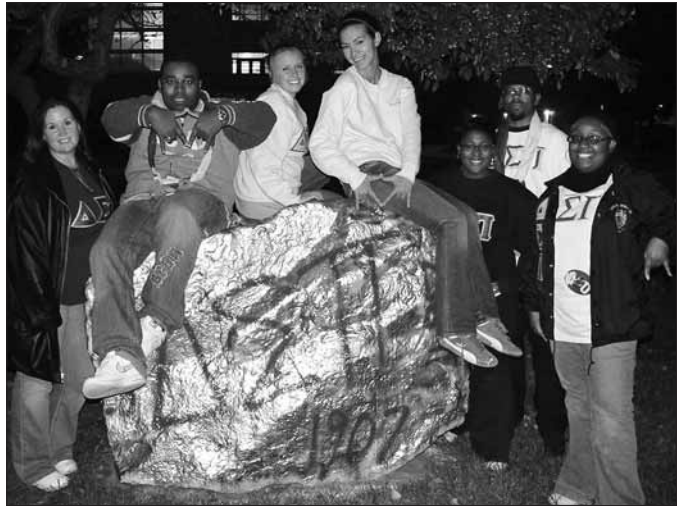
Zeta Psi's career fair, started in 1974, enjoyed another successful year! Coordinators of this year's event were Deb Ruiz and Olivier Lindor. This event is the fall counterpart to the Job & Internship Expo sponsored by the university's career development center each spring. Ernst and Young, Deloitte, PricewaterhouseCoopers and KPMG were in attendance, as were Lockheed Martin, Morgan Stanley, Grant Thornton and 65 other companies. —*Michael Reynolds*

Buffalo/Alpha Kappa

Our chapter co-hosted the Buffalo School of Management's Annual Management Career Fair in September. Lead by Senior Vice President Carly Gresh, brothers helped with employee recruitment, event planning, and working the event. —*Diana Arreluce Garrido*

California-Berkeley/Rho

Over 200 guests came to a professional event we hosted in November. Peter Shin, supervising director, and Shannon Smith, execu-



WAYNE STATE-MICHIGAN brothers launched the "ROCK YA LETTERS" campaign to inspire brotherhood and increase Deltasig awareness across campus. The Gamma Theta brothers challenge all Deltasigs, especially during our Centennial celebration, to wear and post our letters and colors proudly throughout campus.



PHOTO COURTESY OF YAHOO IMAGES

utive producer, of the popular show, "Family Guy" came to our business

school to discuss their experiences and insights into the television industry. —*Leslie Su*

Cornell/Omicron Rho

Omicron Rho participated in Cornell's Hat, Underwear, Gloves and Socks (H.U.G.S.) clothing drive, benefiting the Ithaca community. Over 1,400 items were collected for Loaves and Fishes, an organization that believes all members of every community should be able to meet their hunger needs through the sharing of resources. —*The Cornell Daily Sun (www.cornellsun.com)*

(continued on page 22)



In October, TEXAS-ARLINGTON brothers hosted a BBQ and picnic for the brothers of the Southwestern Region. "Life's a Beach" was held at the "beach" at Grapevine Lake. Attendees included collegians from SOUTHERN METHODIST and NORTH TEXAS and Arlington Area Lone Star, Dallas Area, and Ft. Worth Cowtown alumni chapters. In addition to the grilling and socializing, activities included basketball, sand volleyball, and horseshoe tournaments. Throughout the day there were nearly 130 pledges, collegians, alumni, and guests including Southwestern Regional Vice President Amanda Wood.



For Make A Difference Day, brothers from the PACIFIC COAST REGION pooled their resources to aid underserved children by volunteering at Santa Claus, Incorporated of Greater San Bernadino. This was the third time Deltasigs have participated in this event. Chapters in attendance included California-Riverside, Redlands, Cal State-Fullerton, Cal Poly-Pomona and the Orange County and Inland Empire alumni chapters. Santa Claus, Incorporated has been pursuing its mission to aid underserved children since 1952 by providing clothing, toys, and books to needy families during the holiday season.

Make A Difference Day Highlights

Thank you to all collegiate and alumni chapters who participated in *Make A Difference Day* activities! Many successful, creative events took place including Halloween socials, partnerships with Adopt-A-Highway, the Humane Society, and *Anysoldier.com* and bowl-a-thons. Recipients included groups such as the Ronald McDonald House, local parks, homeless shelters, youth and senior centers, churches and breast cancer organizations.

The following chapters officially registered their event with National Community Service Chair Liz Negrotti Calloway:

Boston Alumni Chapter
 Cal Poly-San Luis Obispo
 Central Office of Delta Sigma Pi
 Cornell
 Inland Empire Alumni Chapter
 Kent State
 Loyola-Chicago
 Massachusetts-Boston
 McNeese State
 Oklahoma State
 Penn State-Behrend
 Penn State-University Park
 Pennsylvania
 Philadelphia
 Philadelphia Alumni Chapter
 Rockhurst
 St. Joseph's
 San Diego
 Syracuse
 Texas-Austin
 Texas-San Antonio
 Virginia Tech
 Western Illinois ▲

LOWER RIGHT: HOWARD brothers participated in "Trick or Treat for UNICEF." Pictured, from left: Armond Brown, Jr., Martina Holley, Elyse Ambrose, and Ashley Richard-Jones. The chapter also established the "Giving Back 2006" scholarship, which used funds donated by our brothers from the class of 2006 and Aon Company. This \$500 scholarship was awarded to a School of Business student who gave the most time and energy to their community.



VIRGINIA COMMONWEALTH brothers visited a local YMCA (the Shady Grove YMCA in Glen Allen, Va. — swim team name "Shady Grove Stingrays") and supported the swim team members of the Shady Grove, Chester, and Powhatan YMCAs. They handed out lollipops and encouragement to every swimmer (ranging in age from 6–17) as they finished their event.





Last September in Omaha, ROCKHURST brothers had the amazing experience of meeting famed investor Warren Buffett. Alongside students from Rockhurst's Helzberg School of Management and the Tuck School of Management at Dartmouth, these Deltasigs participated in a two-hour question and answer session followed by lunch at Garot's steakhouse with Mr. Buffett. From left: Brothers Jackie Shaw, Katelyn Pirnie, Claire Acheson, Betsy Warfield, (Buffett), Dorinda Burton, Tham Vo, Lauren Howe, and Raquel Martinez.



During their time as a colony, brothers at Delta Sigma Pi's newest chapter at SAN ANTONIO took part in numerous service activities including a blood drive, collections and donations to the SPCA, holiday gifts for nursing homes, children's projects with the zoo and an elementary school, Ronald McDonald House, and participation in HEB's (Texas grocer) Feast of Sharing. Congratulations Omicron Phi brothers for all your hard work!

Indiana/Alpha Pi

This year, our university's involvement with Dance Marathon (the Indiana branch of Dance Marathon is the second largest student-organized fundraiser in the country) raised \$920,386 for the Riley Children's Hospital of Indianapolis. Our chapter alone raised nearly \$19,000 for the event! A highlight included the raffling of two Indiana cycling jerseys signed by seven-time Tour de France champion Lance Armstrong. The raffle was part of a Dance Marathon fundraiser hosted by our chapter. Big thanks go to Brother Danielle Freimuth for acquiring the jerseys. Her father was Denver's top fundraiser for the LIVESTRONG™ Challenge (Armstrong's organization) and won the opportunity to have some items personally autographed by the cyclist. The family was nice enough to donate two jerseys to the fundraiser and make the event even more successful! —William Shea

McNeese State/Eta Tau

For Make A Difference Day, we hosted two weeks of recycling. In addition to spearheading a collection drive, we also stayed after football games to pick up aluminum cans left behind. In total, we collected 2,650 pounds of paper and plastic and raised \$150.54 which was donated to LAPAW (Lake Area Protection for Animal Welfare). —Summer Thorn

Missouri-St. Louis/ Eta Nu

Our local chapter came together to raise money for members of the Phi Kappa Alpha fraternity. In November, their chapter house caught on fire—three Pike's lived there, but only two survived, with nothing but the shirts on their back. We collected money, clothes, coats, and many other items for the surviving two. We also gave money toward the cost of funeral expenses. —Tiffany Herberger

New Jersey/Mu Omega

Brothers went to www.letsaythanks.com and sent cards of support to U. S. soldiers serving in the war. —Jaclyn Noll

Washington-St. Louis/ Alpha Chi

Alpha Chi brothers teamed up with "social" fraternity Sigma Alpha Epsilon (SAE) to host a dodge ball tournament, Dodging Depression, to raise money for the American Foundation for Suicide Prevention (AFSP). The two groups were origi-

nally going to host fundraisers independently, but decided to work together after realizing their common goal. "DSP wanted to do a fundraiser, and we wanted to increase service participation," said junior Sam Richter, philanthropy chair for SAE. "DSP was still in the preliminary stages of planning but we knew what we wanted to do. We just hadn't done it yet. And dodge ball tied into the idea of dodging depression, as related to suicide." — "Student Life" (Washington-St. Louis newspaper)

The DELTASIG is always looking for On Campus stories. What events has your chapter participated in recently? Would you like to share your community service event with brothers across the country? Here's your chance to see your name in print. Send your event(s) summary to magazine@dspnet.org and see them published in an upcoming issue of *The DELTASIG*. You may also include pictures with your article! Digital photos may also be sent but MUST be at least 300 dpi or higher. Also, please provide a detailed caption with your photo.

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“Beyond Campus” provides

opportunities for alumni chapters and brothers to share their activities and events with brothers across the country. Does your chapter have something to share? See the contents page for details on where to send your articles and pictures.

Baltimore

On December 16 at the home of Bryan and Marijke McMillan, we held our annual holiday party. We also held luncheons throughout the month. 2006 was an award-winning year for us. We received many regional and provincial awards and nationally we were named the Most Improved Alumni Chapter! Our chapter is looking forward to an equally successful 2007! —*Bryan McMillan*

Boston

We continued our community service initiative by volunteering at a local homeless shelter on *Make A Difference Day*. We finished the semester by participating in the Juvenile Diabetes Research Foundation Gift Wrap at the South Shore Plaza Mall. Our participation in this annual event is in memory of Brother Sue Eagan (Suffolk) who passed away from complications related to juvenile diabetes.

—*Hillary Carpinella*

Chicago

We ended 2006 with a bang! On November 11, we, along with Grand President Mitch Simmons, Executive Director Bill Schilling, Past Grand President Kathy Jahnke, Leadership Foundation Trustee Greg Howell, and other alumni honored Lifetime Achievement recipient Jim Prescott for his many years of service to Delta Sigma Pi at our annual Founders' Day event. On December 2, we celebrated the holidays with a family-style feast in Greek town. In January, we ended a night out with some cosmic bowling. Members also attended February's North Central LEAD Provincial Conference in Lisle. In March, we co-host our annual volleyball tournament with Lewis. Our general meeting and elections will be done in June at our annual golf outing and dinner. In July, we will be joined by family and friends for our annual picnic. Then, in August, the Chicago Alumni Chapter will be



In November, SAN FRANCISCO/SILICON VALLEY NETWORK hosted its annual Wine Bus Tour. This year, the event was hosted in conjunction with the Monterey County Vinters and Growers Association's Great Wine Escape Weekend. Brothers were shuffled from the Monterey Marriott down to Carmel where they visited Bernardus, Chateau Julien, Chateau Sinnet, Heller, Joullian and San Saba wineries. After our day of wine tasting, brothers enjoyed dinner and dancing at a local British pub, The Mucky Duck.

participating in the Centennial Congress in Orlando where we hope to take the alumni chapter travel award again! Finally, in November in connection with the Chicago LEAD School, we will be hosting our Founders' Day event at the Renaissance North Shore in Northbrook. —*Kara Hoover-Lenox*

Hawaii

We held a LEAD School-like event for Hawaii-Hilo brothers. Curtis Chong spoke on how to use parliamentary procedure to conduct effective meetings. Clayton Chong explained how to use the U.S. Jaycees chairman's planning guide for conducting a successful recruiting event. Karolina Siriah gave insight on her experiences as past president of the Hawaii-Hilo chapter—especially how to keep members motivated. District Director Robin Gleason talked about doing business in Hawaii and his experiences at the last Grand Chapter Congress. All participants received various prizes at the end of the conference ranging from Deltasig T-shirts and towels to dinner and some tasty Hawaiian oranges. —*Clayton Chung*

Indianapolis

At the end of last year, we started our quarterly newsletter to chapter members and area alumni and collegiate brothers. In January, we got together to watch the Indiana vs. Purdue basketball game and in February we toured the Central Office! —*Hillary Burkett*

Los Angeles

Over the holidays, we adopted a family in need of assistance. Over 50 gifts and gift cards totaling almost \$1,000 was donated by brothers who attended “Traffic Stops” or dropped items off throughout the holiday season. After seeing our family's trailer park, it was clear this was a family living under challenging circumstances. We did not stay long, just enough to wish them a happy holiday. Our brightly-wrapped gifts filled their living area from floor to ceiling! We hope to continue giving to this family throughout the year. —*Rochelle Siegrist*

Space City Houston

Our alumni big brother program is off to a great start. Around eight brothers paired up with an alumnus who agreed to serve as their mentor. The initial group of mentors was limited to a select few with 10+ years of experience in their field. Once we have an idea of its success, we will look for other big brothers wishing to share their knowledge and experience. We also volunteered with Toys for Tots over the holidays. —*Allan Cantos*

Past Grand President Norm Kromberg Receives Silver Helmet:

Past Grand President Norm Kromberg, *Nebraska-Lincoln*, started his Deltasig service as president of his collegiate chapter. He went on to serve as Mid-American Provincial Vice President, a Trustee of the Leadership Foundation, district director and president of the Lincoln/Greater Nebraska Alumni Chapter and, of course, Grand President. Brother Kromberg has attended numerous Fraternity functions through the years and continues to be an avid supporter of the Leadership Foundation.



Did you?

Start a new business or job? Get a promotion? Get recognized for an achievement?
Share your good news here!

Robert Hamer, *Albany*, is president and CEO with Norlarco Credit Union in Fort Collins, Colo.

James Seaton, *Angelo State*, is a tax manager/IT director with Killman, Murrell & Company, P.C. in Odessa, Texas.

Ryan Walker, *Auburn*, is a network applications supervisor with Chick-fil-A, Inc. in Atlanta.

Lauren Kerr Capps, *Ball State*, is a director of operations with Premier Financial Group in Ft. Wayne.

Megan Walker, *Ball State*, is a client services representative with Gibson Insurance Group in South Bend, Ind.

Amelia Debusman McCarty, *Bellarmino*, is vice president-ethics and compliance with Cardinal Health, Inc in Dublin, Ohio.

Derrick Singletary, *Bellarmino*, is vice president-internal audit with Stock Yard Banks in Louisville. Derrick currently serves Deltasig as the Mid-South Regional Vice President.

Brooke Benner, *Bowling Green State*, is an international tax consultant with Deloitte Tax, LLP in Cleveland.

Ann Baumer Schulte, *Buffalo*, is vice president and senior analyst with Cornerstone Capital Management in Minneapolis.

Stephanie Azores, *Cal State-Chico*, is a corporate events planner with Guidance Software, Inc. in Pasadena, Calif.

Kurt McNeel-Caird, *Cal State-Chico*, is a senior network specialist with Pacific Gas and Electric Company in San Francisco.

Jerry Quintos, *California-Berkeley*, is a director with Abbott, Stringham & Lynch in Campbell, Calif.

Kerry Hasa, *California-Riverside*, is an instructional support analyst with California-Davis School of Education in Davis, Calif.

Anita Desai, *Central Florida*, is an administrative assistant to the

One Brother Honors Another with Distinguished Technology Award



CinTel Corp was honored as the “Distinguished Technology Company (55 employees or less)” among a field of 86 nominees at the 2006 Greater Louisville Inc. Top TeN Awards—presented October 13 at the Galt House Hotel & Suites. The Top TeN Awards, presented by TeN—The Technology Network of the Greater Louisville Region—recognize individuals and organizations in ten categories for outstanding achievement in technology-intensive projects or initiatives. CinTel was nominated in two categories including the “Innovative Use of Technology” award.

J.D. Sparks, *Loyola-Chicago*, is vice president of CinTel Corporation and Mike Spurlock, *Bellarmino*, served as master of ceremonies and presented the award to Brother Sparks. Brother Spurlock is a senior officer with E.ON U.S., a regional electric company. He is also a member of the band “The Accountants,” profiled in the Winter '03 issue of *The DELTASIG*. Ironically, the awards ceremony was held in the same hotel that would, the next day, host the 2006 Louisville LEAD School!

Of receiving the award, Brother Sparks said, “We are proud to be a part of the Louisville community and to continue our expansion in the U.S. market. We feel it is important to build strong relationships with other IT-related companies and keep pushing the envelope on new technologies.” He also says, “It was an honor to receive this from a fellow brother of Delta Sigma Pi. Mike is a great member of our community and I am proud to call him a brother. ▲

vice president-eastern region and manager of the training center for AnchorBlue Retail Group in Lakeland, Fla.

Janene Winton, *Central Florida*, is an account/administrative assistant with Best Choice Collision Center in Orlando.

Andrew Laskey, *Cincinnati*, is an investment banker with Seasongood & Mayer in Cincinnati.

Carmen Donehue, *Clemson*, is a project coordinator with Ledcor Technical Services in Selma, Texas.

Brian Carpenter, *Colorado-Colorado Springs*, is an investment counselor with T. Rowe Price in McLean, Va.

Thomas Hamilton, *Eastern Illinois*, is an administrator-program support services with Tinley Park

Mental Health Center in Tinley Park, Ill.

Michael Metcalf, *Eastern New Mexico*, is a sales consultant with Frontier Dodge in Lubbock, Texas.

Raymond Coleman, *Florida*, is a business consultant with MetLife in Tampa.

John McCarthy, *George Mason*, is an auto loan advisor with

Congressional FCU in Washington, D.C.

Jennifer Miles, *George Mason*, is a risk management specialist with the Catholic Diocese of Arlington in Arlington, Va.

Stacey Howe, *Georgia College & State*, is a revenue management specialist with UPS SCS in Alpharetta, Ga.

Catrina Elliott, *Georgia Southern*, is an investment specialist with Bank of America in Charlotte.

Nigel Harris, *Georgia State*, is an aquatic director with Georgia State in Atlanta.

Melissa Stevens, *Georgia State*, is a recruiting manager with Large & Gilbert, P.C. in Atlanta.

Cecilia Lehman, *Houston*, is an account executive with Rainmaker Systems, Inc. in Austin.

Alan Pacer, *Illinois*, is an account manager with A. M. Best Company in Chicago.

Samantha Lofgren, *Indiana*, is an account manager with CDWG, a computer company, in Vernon Hills, Ill.

Marvin Elbaum, *Indiana State*, is a realtor with Coldwell Banker Residential Brokerage in Mystic, Conn.

Pete Diebel, *Iowa*, is a strategic human resources consultant with 100th Money, Inc., a consulting firm, and works as a subcontractor with LIP Partners, Inc. in Winter Park, Fla. Pete currently serves Deltasig as Atlantic Coast Regional Vice President.

Scott Andrews, *Kent State*, is a financial services professional with New York Life Insurance Company in Kent, Ohio.

Timothy Carr, *Kent State*, is a senior associate with KPMG, LLP in Chicago.

David Daigle, *Lamar*, is a senior implementation manager with AT&T Services, Inc. in Dallas.

Nicholas Michael, *LaSalle*, is a self-employed attorney in Fair Haven, Vt.

Katherine Lee, *Longwood*, is an administrative assistant/human resources with Cumberland County Public Schools in Cumberland, Va.

Nicole Grogan, *Louisiana at Lafayette*, is a student financial aid specialist with the Louisiana Office



Lisa Hale, Cal State-Northridge, at a book signing for "Penny Love," a story of a grandmother's love through the years.



A Penny for your Love

“Grandma loves you” are words that carry a universal message of love. Lisa Soares Hale, *Cal State-Northridge*, has written a children’s picture book that illustrates the love of a grandmother for her granddaughter, proven one penny at a time. In *Penny Love*, a preschool girl finds a penny and her grandmother says, “Whenever you find a penny, you will know that Grandma loves you. The little girl placed the penny in a jar she labeled “Penny Love.” As she grew, the little girl found pennies at the beach, at the ice cream parlor, at the theater and added them to her collection. The tradition is passed on as the young woman herself becomes a grandmother.

The author, who spent her childhood in the Hawaiian Islands, now lives in Phoenix with her husband, Bryan, *Cal State-Northridge*, and three daughters.

Copies of Brother Hale’s book can be purchased at www.PennyLoveBook.com or at your local book store. To receive a signed copy at a special discounted price (for Deltasigs only), email Lisa at author@pennylovebook.com. ▲

of Student Financial Assistance in Baton Rouge.

Cindy Horton, *Louisiana at Monroe*, is an operations manager/assistant vice president with JPMorgan Chase in Dallas.

Robert Renicker, *Louisiana Tech*, is a senior vice president-investments with Wachovia Securities in Tyler, Texas.

John Sartori, *Louisiana Tech*, is a treasury specialist with The Options Clearing Corporation in Irving, Texas.

Richard Blankenship, *Maryland*, is a managing member with Blankenship & Poppell, CPAs in Tallahassee.

Peter Petrillo, *Maryland*, is a senior application developer with Westar Aerospace and Defense Corporation in Ft. Rucker, Ala.

Lauline Mozard, *Miami-Florida*, is a healthcare representative with Pfizer in Austell, Ga.

Jeffrey Fujimoto, *Michigan*, is a senior financial manager with Kraft Foods in Northfield, Ill.

Neil Gnebb, *Michigan State*, is a tax associate (II) with Grant Thornton LLP in Southfield, Mich.

Ashley Happner, *Michigan State*, is a logistics manager-corporate traffic strategy with Wal-Mart Stores in Bentonville, Ark.

Kristin Charles, *Minnesota*, is a language and culture assistant with Junta de Andalucia in Huelva, Spain.

Jeff Gallentine, *Missouri-Kansas City*, is director of financial planning and analysis with Westlake Hardware in Lenexa, Kan. Jeff currently serves Deltasig as South Central Provincial Vice President.

William Krebs, *New Mexico*, is an advisory programmer with IBM in Durham, N.C.

Kristin Tindall, *New Mexico*, is a configuration analyst with Raytheon Missile Systems in Tucson.

Herbert Hu, *New York*, is an operations manager with

Drew Sawa, Marquette, Teaches Brothers to “Live Long and Prosper”

Senior year of college is a time for interviews, getting the GPA in order and enjoying those last months of fun before the stresses of the real world kick in. For Marquette’s chapter president Drew Sawa, add a stint on the popular reality TV show “Beauty and the Geek” to that list. Brother Sawa and partner, Erin, enjoyed a good run on the show—being the fourth team, out of eight, to be eliminated. In a show usually known for its drama among team members, Erin and Drew were a strong pair admired and liked by their teammates.

During his run, Drew stood out as the “Trekkie”—quoting the cult TV show in nearly every conversation while also sporting a *Star Trek* uniform during the elimination competitions. Brother Sawa said the main thing he hoped to gain from the show was confidence and the ability to approach strangers. Drew also hoped to gain some fashion tips—after all, he was also known for wearing a “constellations” shirt. He says he still wears that shirt—one of his favorites—and hasn’t bought too many new clothes since he left the show, “I’m still in college and dealing with being broke!” He has, however, found time to go on a date, or two, to practice those confidence skills he learned!

In addition to his Deltasig duties (he also served as his chapter’s senior vice president), Brother Sawa is also a member of FMA (the Financial Management Association), the Blue and Gold Investment Club, is the founder and president of the chess club and also started his own investment club, called I Club. After graduation, he hopes to work for an investment bank. ▲



Patrick Flynn, *Penn State-Behrend*, is an assistant director of admissions with South University in Pittsburgh.

Clifford “Sparky” Graves, *Penn State-Behrend*, is manager of information systems for cardiac services with Kaleida Health in Buffalo.

Jerry Sheppard, *Penn State-State College*, is an associate professor with Simon Fraser University in Burnaby, British Columbia.

Jami Kitchel, *Purdue*, is a logistics specialist/training director with 3pL Corporation, an electronics company, in Urbandale, Iowa.

Jeffrey Ghazarian, *Redlands*, is a student brand manager with Red Bull North America in Redlands, Calif.

Rich Young, *Rider*, is director of the MBA program with Penn State’s Capital College at Harrisburg in Middletown, Pa.

Christine Anderson, *Roger Williams*, is a bank reconciliation and check supervisor with Staples in Framingham, Mass.

Jovita Donahue, *St. Ambrose*, is a development specialist with the City of Rockford in Rockford, Ill.

Ann Baxter, *St. Cloud State*, is a senior diabetes care specialist with Novo Nordisk in Princeton, N.J.

William Baxter, *St. Cloud State*, is an operations and compliance manager with Think Credit Union in Rochester, Minn.

Denise Igleheart, *St. Mary’s*, is an accounting manager with Economy Lumber Yard, Inc. in San Antonio.

Ronald Chun, *San Jose State*, is an attorney and CPA with the Law Offices of Ronald Chun in San Francisco.

Mark Roberts, *San Francisco*, is development director with Chabot Space & Science Center in Oakland, Calif. Brother Roberts was just named Deltasig’s 2007 Lifetime Achievement Honoree—to be featured in a future edition.

Wayne Ward, *San Francisco*, is a business development representative with WMC Mortgage Corporation in Burbank, Calif.

Martin Vedani, *South Carolina*, is an implementations manager with Citigroup in Fort Lauderdale.

In Search of All Deltasigs!

Have you ever tried to get in touch with an old Fraternity brother, only to find the last directory is eight years old? Well, your troubles are over!

The new Delta Sigma Pi Centennial Directory, scheduled for release late next year, will be the most up-to-date and complete reference of members ever compiled!

This comprehensive volume will include current name, address and contact information, plus business information (if applicable), bound into a classic, library quality edition. Both hard-bound and softbound versions of the 8 1/2” x 11” directory, as well as a CD-ROM option, will be available for purchase.

Harris Connect, Inc. will begin researching and compiling the information to be printed in the directory by mailing a questionnaire to each Deltasig this Spring. If you prefer not to be listed in the directory, please contact the Central Office. With your participation, the 2007 Centennial Edition of the Delta Sigma Pi directory is sure to be a great success. More details coming soon!



MotorScience Enterprise, Inc. in Pomona, Calif.

Ronnie Boudreaux, *Nicholls State*, is a finance manager with Windrose Medical Properties in Indianapolis.

Ronald Natherson, Jr., *North Florida*, is vice president with Southern Oak Insurance Company in Jacksonville, Fla.

Miguel Celestinos, *North Texas*, is an international buyer with TODCO, an off-shore drilling company, in Houston.

Robert Hamer, *Northern Arizona*, is president/CEO with Norlarco Credit Union in Fort Collins, Colo.

Nicole Eisele, *Northern Colorado*, is a finance manager with Sun Microsystems in Broomfield, Colo.

Victoria Bayona, *Northern Illinois*, is a researcher/officer manager with LionSearch, an information technology firm in Chicago.

Michael Williams, *Ohio*, is a financial analyst with Limited-Brands in Columbus.

Milestones

Did you just tie the knot? Welcome a new bundle of joy?

Do you know a brother who has recently passed away? If so, please inform us. Email your mergers, gains, and losses to magazine@dspnet.org or mail your news to the Central Office.

Jim Siegrist, *Southern California*, is general manager of the Daily Breeze in Torrance, Calif.

Matthew Bishop, *South Florida*, is an IT project manager with Publix Super Markets, Inc. in Lakeland, Fla.

Lisa Pinina, *St. Mary's*, is an associate agent with Randstad, a staffing company, in San Antonio.

David Dube, *Suffolk*, is president with Peak Capital Corporation in Largo, Fla.

Diana DellaVilla, *Syracuse*, is assistant to the Executive Director with the Greenberg House in Washington, D.C.

Yanine Neault, *Tampa*, is director of sales with Ascent Media Group (AccentHealth) in Tampa.

Stephanie Schanen-Skimmyhorn, *Texas A&M-Corpus Christi*, is owner/wedding consultant with Now Kiss the Bride Weddings & Events in West Point, N.Y.

Steve Arnold, *Texas Tech*, is retail community banking president with the San Antonio division of Wells Fargo in San Antonio.

Michelle Martin, *Truman State*, is a production coordinator with A.G. Edwards in St. Louis.

Charles Webber, *Truman State*, is an electronic packager with Caterpillar, Inc. in Peoria, Ill.

Sarah Gerber, *Washington-St. Louis*, is a staff auditor with Deloitte & Touche in Chicago.

Tiffany Jones, *Wayne State-Michigan*, is an ad sales coordinator with Comcast Spotlight in Bingham Farms, Mich.

Alex Boone, *Western Illinois*, is an accountant with R. R. Donnelley in St. Charles, Ill.

Van Helton, *Western Kentucky*, is the owner of Helton Insurance in Calhoun, Ky.

Cindi Leonard, *Western Michigan*, is an accounting specialist with Whirlpool Corporation in Saint Joseph, Mich.

Berenice Gibson, *Western State*, is a tax associate with McGladrey & Pullen, LLP in Denver.

Laurie Jacobs, *Western State*, is an analyst with New Trier Partners in Chicago.

Benjamin Gerke, *Wisconsin-La Crosse*, is a senior associate-advisory with KPMG in Minneapolis.

Mergers:

Ivan Pernudi, *Cal Poly-Pomona*, on July 17, to Viviana Quijano. They live in Fort Worth.

Emily Cole, *Cal State-Sacramento*, on December 16, to Bernard Brown. They live in Smyrna, De.

Phannie Bang, *California-Riverside*, on September 2, to Simon Wang. They live in Rosemead, Calif.

Renee Cobbler and **Darrell Thomas**, both *Florida State*, on July 1. They live in Hollywood, Fla.

Christopher Steines, *Missouri State*, on August 12, to Laura Jurst. They live in Richmond Heights, Mo.

Tom Freeman, *Nebraska-Omaha*, on August 5, to Monica Beethe. They live in Omaha.

Liz Negrotti, *Penn State-State College*, on January 13, to **Tom Calloway**, *Penn State-Erie*. They live in Newtown Square, Pa.

Ann Marie Paulose, *San Francisco*, on January 13, to **Eddie Pierce**, *Redlands*. They live in Sun City, Calif.

Larry Lutz, *San Francisco State*, on November 5 to Kristen Lofvendahl. They live in Visalia, Calif.

Jacklyn Cunningham and **Alexander Betke**, both *Shepherd*, on July 1. They live in Hagerstown, Md.

Joseph Johnson and **Jessica Lautt**, both *St. Thomas*, on June 17. They live in Minneapolis.

Meggan Lynch, *Truman State*, on October 21, to Garrett Nelson. They live in Rockford, Ill.

Gains:

Larry Van Quathem, *Arizona*, and Michele on November 10—Jake Thomas. They live in Phoenix.

Brett Spence, *Baker*, and Penny on September 17—Zachary Whitney. They live in Kansas City.

Tony and **Sara Soto**, both *Cal State-Long Beach*, on November 29—Matthew Joseph. They live in Torrance, Calif.

Deltasig Mourns the Loss of Fraternity Great "Skip" Loomis



Brother Joe "Skip" Loomis, *California-Berkeley*, passed away at age 75 on February 4, leaving his wife, Lois, *Cal State-Northridge*, family and friends, and a strong legacy.

An active and passionate member of the Fraternity, Skip was a member of the Golden Council and 2007 Centennial Society. He received his Golden Helmet award in 2005 and was the Delta Sigma Pi Lifetime Achievement Award honoree in 1995. The Fraternity mourns the loss of this gregarious, dedicated brother.

Memorials to the previously established Skip and Lois Loomis Western Province Scholarship Fund, within the Delta Sigma Pi Leadership Foundation, would be a fitting tribute. Please send any such memorials to the Central Office. ▲

Jeff and **Amy Gallentine**, both *Missouri-Kansas City*, on November 3—Mackenzie Nicole. They live in Stilwell, Kan.

Susan McKee, *Nebraska-Lincoln*, and Kyle on August 7—Madison Marie. They live in Blue Springs, Mo.

Jason and **Nicole Allen**, both *New Mexico State*, on October 24—Brayden Scott. They live in Ashburn, Va.

Ronald Natherson, Jr., *North Florida*, and Jenny on August 22—Lainey Everett. They live in Ponte Vedra Beach, Fla.

Michael and **Michelle Borromeo**, both *Northern Illinois*, on November 4—Gabriel Nathan. They live in Chicago.

Angela Burton, *Valparaiso*, and Carley on July 13—Maxwell Richard. They live in Schererville, Ind.

Amanda Daniels, *Western Michigan*, and Brian on November 22—Everett Louis. They live in Berkley, Mich.

Jessica Severson, *Wisconsin-La Crosse*, and Steve on October 9—Xander Christopher. They live in Apple Valley, Minn.

Losses:

East Tennessee State: Joel Peterson (July 1)

Holy Cross: Dean James Rabalais (January 10)

Kansas: James H. Slocomb (1999)

Kentucky: Charles Stephenson (October 3)

Miami-Florida: Theodore Klein (September 27)

Miami-Ohio: Richard Smeltzer (May 27)

Texas-El Paso: Charles Laurent Cagle (November 25)

Virginia Tech: Ernest C. Houck (May 22)

Wayne State-Michigan: Sue Garr (December 8)

Young Brother Authors Breast Cancer Support Book— And Heals in the Process

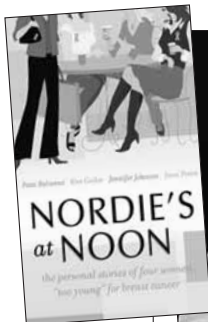
by Beth Losik, Baker

In November 1999, Jennifer (Jen) Johnson, Baker, was a 27-year-old marketing professional, five months pregnant with her first child. She was also living with breast cancer. Ironically, during college, Jen volunteered with the Susan G. Komen Foundation—it was here she learned the importance of performing self-exams. As a way of dealing with her diagnosis, and hoping to share her experiences with other women, she decided to co-author a book—*Nordie's at Noon: the personal stories of four women "too young" for breast cancer*.

The book follows the lives of Jen, as well as fellow co-authors (all diagnosed with breast cancer): Patti—24 years old, single and actively dating, working in information technology; Jana—27 years old, engaged with a wedding in a few months, using her nursing degree as a clinical research analyst and; Kim—30 years old, married with a 2-year-old son, working in public affairs as a communication consultant.

As not many support groups for young women with breast cancer existed, the women formed their own. They met each month for lunch at Café Nordstrom (which they dubbed "Nordie's"), they each discussed finding the lump in their breast, choosing their surgeries and treatments, dealing with chemotherapy and radiation treatments, and following up with reconstructions, recurrences, and relationships. "My business marketing degree was a great help in the business side of things—publicizing and promoting the book," said Jen. A portion of the proceeds from the book are donated to various nonprofit breast cancer organizations.

Jen's cancer experience was further complicated by her impending pregnan-



"*Nordie's at Noon*" author Jennifer Johnson, Baker, with husband Matt and children Parker and Emma.

cy. Even though her doctors insisted the baby would be fine at this stage in the pregnancy, she was worried her surgeries and chemotherapy treatments would affect her unborn child. The day after she finished her last chemo treatment, Jen's water broke. Although he was five weeks early, her son, Parker, was healthy! "He had a full head of hair! I might've been completely bald from the side effects of chemotherapy, but our son's full head of hair showed that the chemo had not affected him," said Jen.

"Before I had cancer, writing a book was not on my list of accomplishments to achieve. But all four of us wanted to bring something positive out of a hard situation. We wanted to educate others that breast cancer can happen to young women and to offer support to other women who have been diagnosed with the disease. The overall message of the book that seems to be hitting home is one of friendship, and encouraging others to live each day to the fullest, since no one is guaranteed tomorrow," Jen writes.

Thankfully Jen is currently cancer-free and living in Overland Park, Kan., with husband, Matt, and their two children, Parker and Emma. For more information on this book, or its authors, visit www.nordiesatnoon.com. The book is also available for sale at www.amazon.com. ▲

THE FACTS: Breast Cancer and Young Women

Despite the prevailing opinion that young women don't get breast cancer, the reality is they can and do. In fact, one in every 229 women between the ages of 30 and 39 will be diagnosed with breast cancer within the next 10 years. Some startling facts about breast cancer in young women:

- Breast cancer is the leading cause of cancer death in young women ages 15–54.
- More than 11,100 women under age 40 will be diagnosed with breast cancer this year, and more than 1,100 will die.
- There are more than 250,000 women in the U.S. age 40 and under currently living with breast cancer.
- Young women's cancers are generally more aggressive and result in lower survival rates.
- The five-year survival rate for young women with breast cancer is 82 percent, which is lower than their post-menopausal counterparts.
- Young women with breast cancer struggle with many issues that their post-menopausal counterparts don't face, including: the possibility of early menopause, pregnancy after diagnosis, generally more advanced cancers at diagnosis, and higher mortality rates.
- As the incidence of young women with breast cancer is much lower than in older women, young women are an underrepresented population in many research studies.

Breast cancer tends to be more aggressive in younger women than in their post-menopausal counterparts due to the lack of appropriate screening and diagnostic tools and an insufficient education about the disease among young women and the medical community.

- Last year in the U.S., an estimated 212,920 women were diagnosed with breast cancer.
- Breast cancer is the most frequently diagnosed cancer in women.
- Last year, about 1,720 new cases of breast cancer were diagnosed in men.
- Breast cancer ranks second among cancer deaths in women (after lung cancer).
- Breast cancer is newly diagnosed every three minutes.
- A woman will die from breast cancer every 13 minutes.

For more information on breast cancer early detection or support visit www.breastcancer.org and www.komen.org.

(Sources: Young Survival Coalition (www.youngsurvival.org), American Cancer Society—Cancer Facts and Figures 2006 (www.cancer.org) and The Susan G. Komen Foundation (www.komen.org))

Leadership Profiles

honors non-elected, volunteer brothers who exemplify leadership and service to Delta Sigma Pi.



Mark Dorn



Shannon Marie Berry



Carlos Ellis



Renee Stewart

Mark Dorn, *Minnesota State-Mankato*, is a Golden Council member who currently serves as the North Central provincial scholastic development and awards committee chair. He previously served as district director for the Wisconsin-La Crosse chapter, vice president of the Twin Cities Alumni Chapter and North Central Regional Director. Mark lives in Webster, Minn., with wife, Linda, *Winona State*, where he owns a transportation company, Do-X Incorporated, and has a fleet of trucks that service a variety of Minnesota companies.

FUN FACTS:

- ▲ He and Linda are in the process of adopting a child from China—they will travel there in early 2008 to meet their new child.
- ▲ Favorite Deltasig memory: “My first Grand Chapter Congress was at Mackinac Island, Mich. Here I am, a young man from a small farming community on this incredible island, staying at the Grand Hotel. It was my 21st birthday and a 21-piece orchestra played “Happy Birthday” for me.”
- ▲ Loves to travel.

Shannon Marie Berry, *East Tennessee State*, currently serves as district director for the Christian Brothers and East Tennessee State chapters. She is also a member of the Knoxville Alumni Chapter. She lives in Gray, Tenn., with husband, Jason, *East Tennessee State*, and

children Jay and Shelley. In addition to being a stay-at-home mom, she is owner/operator of Girl Friday’s Transcription—medical transcription company, Langberry’s Lollies, and an independent consultant for Mary Kay Cosmetics and Discovery Toys.

FUN FACTS:

- ▲ An active member of Junior League.
- ▲ Loves to knit.
- ▲ Favorite Deltasig event: “Initiation. It is the perfect time to sit back and reflect on why I am still involved in this organization 10 years later. Those before us have walked down that path, spoken those same words and felt those same emotions. It’s what makes each of us brothers.”

Carlos “Los” Ellis, *Oklahoma*, serves as district director for the Texas-Austin chapter. Previously, he was district director for the St. Edward’s chapter and vice president of the Austin Alumni Chapter. Brother Ellis lives in Round Rock, Texas where he is a corporate finance/IT administrator with Dell Inc.

FUN FACTS:

- ▲ Most valued possession is his train set: “I always wanted a train set when I was younger but never received one. I finally bought one when I went to college and I have sheltered it from all danger and people ever since.”
- ▲ Gets terrified speaking in front of crowds: “My stomach starts to cramp,

my blood pressure spikes and my mouth goes dry. I have to mentally tell myself over and over ‘Los calm down, take a deep breath and sip your can of Coca-Cola.’”

- ▲ Favorite Deltasig event: “Beta Epsilon (Oklahoma) Big-Lil semester hay ride. It provides a reunion of past and present Beta Epsilon brothers spanning almost 15 years.”

Renee Stewart, *Philadelphia*, serves as the Northeastern provincial community service chair and treasurer of the Philadelphia Alumni Chapter. Previously she served as district director for the Pennsylvania and Temple chapters and president of the Philadelphia Alumni Chapter. Brother Stewart lives in Conshohocken, Pa., where she works as a purchasing control specialist with software company Fiberlink Communications.

FUN FACTS:

- ▲ Knows how to harvest honey from a bee hive.
- ▲ Hobbies include watching NASCAR and decorating cakes.
- ▲ Favorite Deltasig memory: “A road trip to the Central Office with some brothers. In less than 48 hours, we drove from Philly to Oxford, blew a tire, had lunch with staffers Dale Clark and Shanda Gray and saw way too many deer on the back roads of Pennsylvania.” ▲

Are you Ready for your Job Search?

by Tim Augustine, Kent State

During the past 15 years, I have interviewed and surveyed thousands of business executives, human resource directors and recruiters and asked them the same question “What are you looking for from job candidates.” I have compiled these findings in my book titled, *How Hard Are You Knocking? The job seekers guide to opening career doors*. (Oakhill Press, 1996, 2005). During this time, I have also presented my seminar and workshop to thousands of college students and job seekers around the country and have found that most job candidates place too much emphasis on their resume and not enough time on their overall job search strategy.

This article will review the top 10 attributes companies are looking for, as well as a detailed step-by-step approach that you can deploy to obtain an internship or full-time job after graduation.

1. Personality and Enthusiasm
2. Professional Attire
3. Communication Skills
4. Interpersonal Skills
5. Ability to learn and adapt
6. Achievement Oriented
7. Knowledge about the Firm
8. Result-oriented Resume
9. Experience
10. Confidence

Develop your Job Search Strategy

Step 1: Personal Assessment

The first question I ask all candidates I coach is “Why should I hire you?” Companies hire people that fit within



Tim Augustine is the author of *How Hard Are You Knocking? The job seekers guide to opening career doors* and an owner of Atwell-Hicks, a national land development consulting firm based in Ann Arbor, Mich. Brother Augustine has spoken at numerous Deltasig events across the country.

their culture, can adapt to their team and can work within the company’s environment.

Take out a blank sheet of paper and write down all your unique strengths that you bring to an organization. In addition, list all your accomplishments and the factors you feel differentiate you from all other college students. Is it your communication skills, confidence, enthusiasm, ability to get things done and/or your experience that would benefit an organization? This list of strengths and attributes will be very useful throughout your job search and career.

Step 2: Target Specific Companies

Your job search success is based on your ability to research firms. Identify 15 target companies you would like to work for, including internships or full-time positions. This list will continue to fluctuate, but will give you a road map to conduct your research. As you do your research, make sure you understand the basic information about the firm, such as product lines, key executives, markets that the company serves, number of employees, etc. One finding from my research indicated that executives need to understand you have done your research and have knowledge about their firm. Make sure you are prepared!

Step 3: Develop a Result Oriented Resume

Your resume is a selling tool that outlines your skills and experiences so an employer can see, at a glance, how you can contribute to the employer’s workplace. Use the information found in your research to pepper your resume with specific industry terms and descriptive attributes. The first impression you make with a potential employer is usually on paper—through your resume. The format of a resume can show how organized and intelligent you are. Keep it short. . . one page or two full pages (max). Be neat—print every resume on a quality desktop printer. Be honest about your skills, experiences and attributes. Include your name, address, phone number, email, education, and work experience. Also, include your job objective, which states what type of position you are seeking, as well as awards and honors you’ve received.

Most importantly, make sure your resume is result-oriented. I recommend describing your job responsibilities, the tasks assigned to you, the activities you leveraged to complete the job and the results of your performance. For example, if you reference your experience as the vice president of fundraising for your Deltasig chapter:

Vice President Fundraising—Delta Sigma Pi

- Developed a fundraising program for a chapter of 108 students.
- Organized the Deltasig Café which operated as a cafeteria within the business building and generated \$13,000 of annual profit.

There is not an absolute format for your resume, therefore, have a few trusted individuals read, edit and modify your resume to identify errors and areas to expand or extract.

Step 4: Find Job Openings

The best resource to use to find job opportunities is your network. Over 70% of the executives I surveyed found their jobs through their personal network. Develop a list of everyone you know and include your chapter, class, church, parents' friends, Deltasig alumni, etc. Then categorize your list to find links—a link is a degree of separation. Who do you know that knows someone at the firm where you would like to work? Then get the word out. Talk to your network about your target firms and about the role or position you are interested in. This will be your most efficient and effective method to find job opportunities.

The new Deltasig inCircle can help you find jobs and networking opportunities as well. With over 7,000 Deltasigs currently registered on this free, online network—and more joining every day—this is a perfect opportunity to take advantage of the Deltasig network. New job opportunities are posted daily

Top Ten Attributes that Companies are Looking For:

1.
Personality and Enthusiasm

2.
Professional Attire

3.
Communication Skills

4.
Interpersonal Skills

5.
Ability to learn and adapt

6.
Achievement Oriented

7.
Knowledge about the Firm

8.
Result-oriented Resume

9.
Experience

10.
Confidence

and outside companies regularly search organizations inCircle pages.

Other proven resources include your university's career center and career fairs, company literature and the internet. The internet is a good way to quickly research company information, find associations and organizations in your field of interest and link to job boards such as *monster.com* and *hotjobs.com*. These sites list internships and full-time positions and have position postings

that can provide information and specific skills needed for open positions.

As you start your job search, review your public on-line personal information such as *myspace.com*. Employers often review candidate's home pages to learn more about you.

Step 5: Prepare for the Interview—Sell Delta Sigma Pi

The first impression is critical. I can evaluate a candidate in the first 30 seconds based on first impression. Have a firm handshake, be confident and professionally dressed. Eye contact is important and be engaged with the person you are talking with. Your goal is to build a relationship and rapport with the interviewer. Bring three copies of your printed resume, three references, information that will help you complete a job application and 10 questions you will ask during the interview to show how engaged and excited you are about the opportunity.

Be prepared to highlight your Deltasig experience. Leverage the experience you gained within the Fraternity. These skills can quickly differentiate you from other candidates. Highlight your ability to work in a team environment, your communication and presentation skills and your leadership experience. Emphasize your ability to deal with conflict, your delegation capabilities and your ability to motivate others. ▲

To learn more about your job search process, visit
www.howhardareyouknocking.com

Deltasig Can Help!

Visit www.dspnet.org ("Careers") for a list of job postings—by fellow brothers.

A link to Deltasig inCircle can always be found on the upper right corner of the web site. Take advantage of these Deltasig networking opportunities!

Meet Miss West Virginia 2006

Tiffany Lawrence, *Shepherd*

If you watched the Miss America Pageant January 29, you may have seen a familiar face—Deltasig's own Miss West Virginia Tiffany Lawrence, *Shepherd*. Although Brother Lawrence didn't make the Top 10, her travels across the country during her run as Miss West Virginia left her with a lifetime of memories.

Brother Lawrence credits many individuals with helping her achieve the title of Miss West Virginia. When asked which one person was most influential in her pageant journey she names her first local pageant director, Carlton Wilt. "He started working with me on pageant preparation six years ago and when I competed for Miss America he was there with bells on. He's taught me many things, most importantly to realize that being myself is always the best policy."

She also says she could not have accomplished all she has without Deltasig and her business background. "Deltasig gave me the confidence, leadership skills, and know-how to compete at this level. It also enabled me to effectively communicate and interact with many types of personalities. Deltasig is one of the best things I have done thus far!" Brother Lawrence stressed the importance of her business degree not only in obtaining, but living with the crown. "On a daily basis, I interact in professional settings and must carry myself with poise and dignity in front of thousands of individuals from all walks of life. Learning how to organize and delegate was also essential because of the schedule that comes with being a public figure. I sometimes have up to five appearances a day in various areas of the state. Without a great sense of organization, I would be lost . . . literally!"

Tiffany says what surprised her most about the pageant world was that the typical stereotypes just don't exist. "The women that I have encountered in the pageant process are some of the most professional, educated, and sincere people I have met anywhere. They are among the best and brightest in their states and sincerely care about much more than fancy gowns and world peace. It is unbelievable how much each has been able to accomplish at such young ages."

She says the highlight of her journey was getting to have her grandmother—suffering with stage four colon cancer—in the audience. Looking out in the audience and seeing her grandmother cheering her on, with poster in hand, was something she'll never forget. She thanks all friends and brothers who cheered her on during her run for Miss America. "Throughout this experience, I have been able to add much to my resume, although it is the people's lives I have touched and who have touched me that I cherish most."

Since her graduation from Shepherd in 2004, Tiffany has excelled in what she hopes will be a long career in marketing and politics. During her five-year involvement in the Miss West Virginia Scholarship Pageant program, Brother Lawrence has been awarded over \$20,000 in college scholarships. This money partly funded a B.S. degree in business administration and political science from Shepherd and a

Masters of business administration from Shenandoah. Her Miss West Virginia earnings will help pay for a Ph.D. in public administration which she plans to obtain this year.

In addition to serving as Shepherd's chapter president and senior vice president, Tiffany was named the Mideastern Regional Collegian of the Year in 2004. At Shenandoah, Tiffany served as a member of the Harry F. Byrd Jr. School of Business student advisory board, a member of Students in Free Enterprise and was a graduate assistant for the Durell Center for Economic Education. Among her other accomplishments, she was honored with the Inkenberry Award for Distinguished Human Service and with both the Miss America community service and scholastic awards.

However, it's the self-esteem educational program, "REACH: 5 Steps to a More Improved You," she created that she's most proud of. Tiffany spends most of her time and energy speaking to young West Virginia students providing them tools for developing healthy self images. "While only 12 percent of first graders feel poorly about themselves, an overwhelming 95 percent of high school seniors report having low self-esteem. For these individuals, difficulties can

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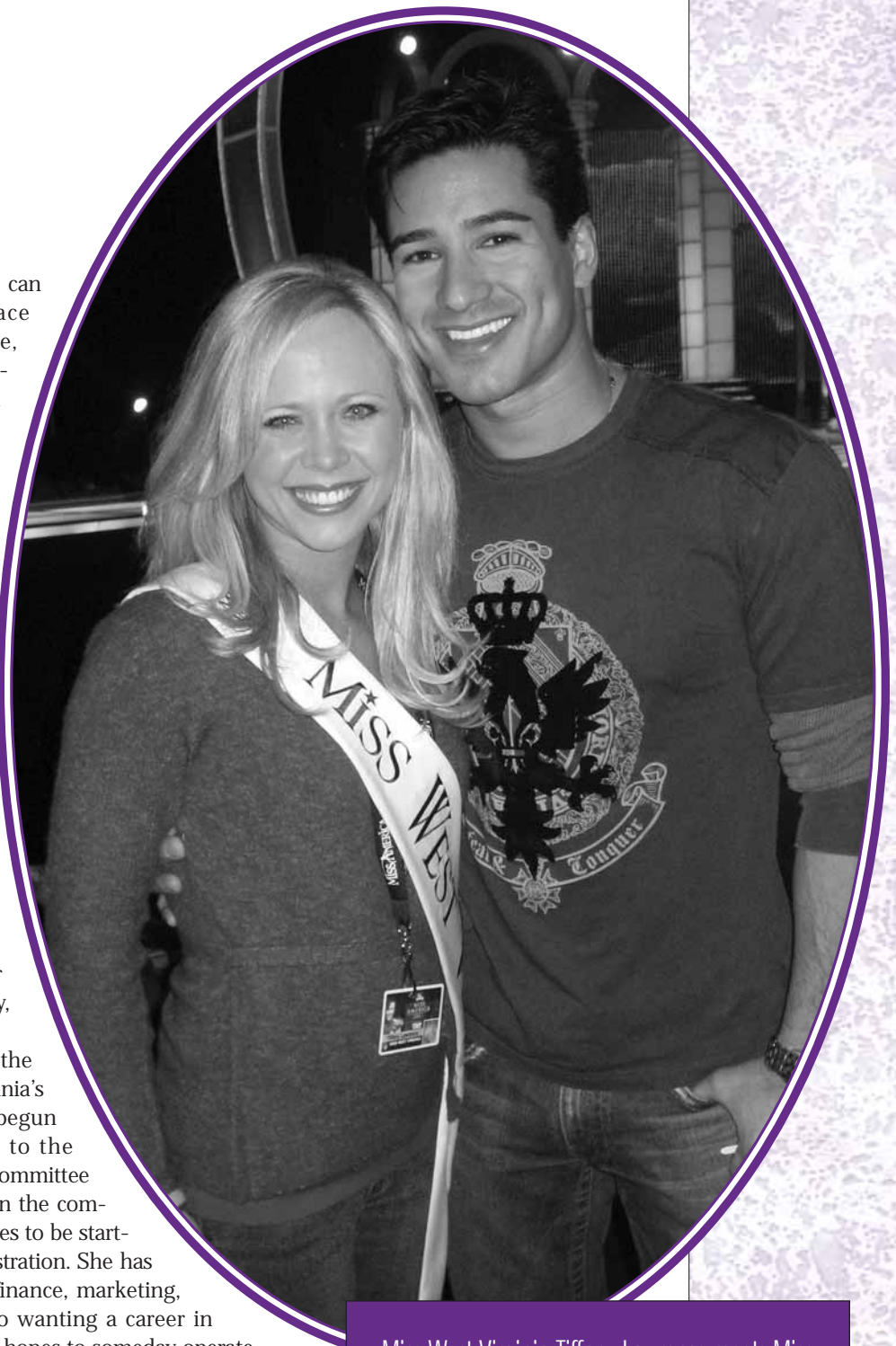
—TIFFANY LAWRENCE

become sources of major frustration and can lead to low academic and workplace achievement, drug and alcohol abuse, crime and violence, depression and suicide and to many other teen related problems. Over 50 million Americans per year suffer from an illness or disorder linked to low self-esteem," Tiffany says.

For the past six years, Brother Lawrence has mentored a child as part of the P.A.S.S. (Providing Academic and Self-Esteem Support) program. She has also partnered with the National Association for Self-Esteem as a member of the national advisory board, established a self-esteem day for young girls and raised funds through her self-developed wristband awareness campaign. As Miss West Virginia, Tiffany tours as part of the Partnership to Assure Student Success program and was most recently asked to serve as the state ambassador for the West Virginia PTA. She says her goal is simply "to help others live healthy, happy, productive lives."

Brother Lawrence has big plans for the future. She aspires to become West Virginia's first female governor and has already begun her political climb with her election to the Jefferson County Democratic executive committee last spring—she will continue to serve on the committee for three years. In the fall, she hopes to be starting her doctoral degree in public administration. She has also been offered jobs in government, finance, marketing, and entertainment fields. In addition to wanting a career in state public office, Brother Lawrence also hopes to someday operate her own marketing firm, pursue community charity work, teach part-time at a college and eventually start a family.

In her spare time, Brother Lawrence works alongside a team of women entrepreneurs in a small clothing boutique and enjoys singing, dancing, working out, traveling and participating in anything creative or artsy. ▲



Miss West Virginia Tiffany Lawrence meets Miss America Pagent host Mario Lopez—most recently runner-up on ABC's "Dancing with the Stars."

Brotherhood Network

Alumni Chapters

Looking to become involved with an alumni chapter? Please contact the following brothers for information on the alumni chapter in your area!

The list includes alumni chapters franchised for the 2006-2007 year as of January 1, 2007.

Alabama
BIRMINGHAM
Lee James
205-685-8797
James58869@bellsouth.net

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Larry Van Quathem
480-510-7772
larryvqmail@cox.net

California
CHICO
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530-321-8208
jh896@hotmail.com

INLAND EMPIRE
Patti La Marr
626-794-2366
dsp_patti@yahoo.com

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Corey Polton
714-448-6292
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ORANGE COUNTY
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714-401-0697
Ivan_m15@yahoo.com

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Aaron McNerny
414-479-0181
amcnerny@wi.rr.com

Alumni Contacts

This list includes brothers that are seeking to begin alumni chapters in various areas.

Want to be a founding member of an alumni chapter—or just join some brothers for a good time?

Contact the following brothers for more information on local activities!

UNITED STATES:

ALCATRAZ, CA
ANCHORAGE, AK
ANTELOPE VALLEY, CA
BOWLING GREEN, KY
CHARLESTON, SC
CHARLOTTE, NC
CINCINNATI, OH
DECATUR, IL
FT. LAUDERDALE, FL
FT. WAYNE, IN
HARRISBURG, PA
HAYWARD, CA
JACKSON, MS
JOHNSON CITY, TN
LIVINGSTON, AL
MANKATO, MN
MCALLEN, TX
MEMPHIS, TN
MYRTLE BEACH, SC
NEWARK, DE
OAHU, HI
PENSACOLA, FL
PIEDMONT, NC
PORTLAND, ME
PROVIDENCE, RI
RALEIGH/DURHAM, NC
RENO, NV
ROCHESTER, NY
SAN ANGELO, TX
SAN DIEGO, CA
SAN FRANCISCO, CA
SARASOTA, FL
SAVANNAH, GA
SEATTLE, WA
SIOUX FALLS, SD
SPRINGFIELD, MO
STATE COLLEGE, PA
TUCSON/OLD PUEBLO, AZ
VALPARAISO, IN
WILMINGTON/WRIGHTSVILLE BEACH, N.C. John Sylvia

Joseph Riego
Jeff Erwin
Erica Verderico
Mandy Hanson
John Akerman
Briandria Hicks
Russ Iddings
Christopher Aubrey
Shelby Mathew
Christopher Hoogland
Kyle Junk
Joe West
Stephen Stamboulieh
Shannon Marie Berry
Van White
Kevin Aldridge
Dr. Keith Kutner
Robin Blackley
Joey Thomas
Krista Harlicker-Houtman
Nichole Banquil
Jeff Knight
Nick McCalliard
Patrick Cotter
Janelle Tillema
Heather Faulk
Shanda Stanton
Ed Cain
Leann Holbert Criswell
Kelli Konezny
Mo Coghlan
Karin Grant
Robert Bendetti
Kelly Baluta
Eric Lanspa
Tara Calton
Steve Grazier
Charles Farrow
Alyssa Jaksa

707-645-9227
907-261-5981
661-255-9035
270-358-0492
843-763-1102
704-726-7723
513-532-9403
217-234-2385
248-703-8737
260-485-0400
717-856-2620
510-459-0632
601-260-3375
423-943-1556
205-652-7517
651-249-9236
956-872-2631
901-335-5711
843-397-0442
302-738-5044
808-348-1450
850-384-4309
336-758-3654
207-767-6500
401-864-7498
919-493-6259
775-323-9017
585-385-5176
915-947-1354
619-994-6778
408-674-6570
941-441-6877
912-663-2993
425-996-8642
605-929-2532
417-889-6669
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SAUDI ARABIA
TAIWAN
VANCOUVER

Edgar Xavier Mendoza
Isabelle Azam-Boiffard
Tamisha Norris
Ijlal Shamsi
J. D. Sparks
Ashok Arorra
Louie Basilio
Baher Biltagi
Michael Chiu
Dorothy Chin

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33 (0)6 21 54 75 14
706-790-3676 x2647
911-989-703-1000
502-425-5658
44-208-423-8231
632-939-0362
96-650-387-1173
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778-786-2557

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dorothychin@shaw.ca

Fraternity Board Minutes in Seconds

(from January 26–28 meeting in Oxford, Ohio)

- Authorized moving over \$700,000 from general fund reserves into the National Endowment Fund. (In 1994, \$314,636 of loans from the NEF to the operating budget had been forgiven.)
- Clarified policy A.1.B. regarding hazing violations.
- Reviewed proposed provincial council legislation, taking no position on most items, but taking a position against a recommendation to increase the charter fee to accommodate GCC travel funds.
- Approved 07–08 operating budget, including a \$5/year dues increase, effective July 1, 2007. (Last dues increase was \$67 to \$75 effective 7/1/01.)
- Approved 07–08 special projects to replace a computer server, computers, and a printer; fund centennial activities; replace heat and AC units over 15 years old; paint the interior of the Central Office; and remodel Central Office bathrooms (pending bid review).
- Approved additional funding to re-secure various Delta Sigma Pi trademarks.
- Selected 2007 Lifetime and Career Achievement Award honorees and a National COY.
- Revised policy Q.4. authorizing recolonization efforts at former active collegiate chapter sites vacant over four years.
- Approved a plan to accommodate any 2007 Congress banquet overflow, using two rooms for dining (with theater seating in a “main room” for program viewing), rather than cut off registration.

Calendar of Events:

2007

April 25

National Alumni Day

August 8–12

46th Grand Chapter Congress –
Orlando, Hilton in the Walt Disney World® Resort

October 20

Cleveland LEAD School
Sheraton Cleveland Airport

October 27

San Jose LEAD School
Doubletree Hotel San Jose

November 3

Houston LEAD School, *Houston Marriott West Loop
by the Galleria*

Atlanta LEAD School, *Atlanta Marriott Northwest*

November 7

Happy 100th Birthday, Delta Sigma Pi!

November 10

Chicago LEAD School
Renaissance Chicago North Shore Hotel

Visit www.dspnet.org for a complete listing of events, including Centennial celebrations planned by chapters.



Central Office Receives New Sign!

We are one of only a few businesses in Oxford to showcase this brick and Corian (like the countertops) color sign. Brothers visiting the Central Office will enjoy posing here—come visit!



Brothers from across the country came to San Antonio to welcome members of the new Omicron Phi Chapter—Deltasig's 261st! Leaders in attendance included Past Grand President Kathy Jahnke (middle row, far left), South Central Provincial Vice President Jeff Gallentine (back, far left), Vice President-Finance Joelle Berlat (front, far left), Golden Council member and Pledge Educator JoAnne Hendricks (standing left of the ice sculpture) and Grand President Mitch Simmons (top far right).

Welcome Delta Sigma Pi's 261st Chapter—Omicron Phi at Texas-San Antonio!

A colony was organized at Texas-San Antonio in the spring of 2005 by students seeking involvement. Students attended various Deltasig regional and chapter events in Texas, a LEAD School, and Grand Chapter Congress—and found themselves quickly gathering the benefits of affiliating with the Fraternity.

Locally, the colony hosted speakers from the fields of accounting, banking, finance, and entrepreneurship, as well as various university and faculty speakers. Service projects included a blood drive, collections and donations to the SPCA, holiday gifts for nursing homes, children's projects with the zoo and an elementary school, Ronald McDonald House, and participation in HEB's (Texas grocer) Feast of Sharing.

Following a period of pledge education administered by Golden Council member JoAnne Hendricks, 33 students and one faculty member were initiated September 30 by Grand President Mitch Simmons assisted by students from St. Mary's, Houston, and Texas-Austin. Immediately following the initiation, the new members hosted a chocolate fountain reception in the College of Business.

The chapter chartering occurred at an evening banquet held at the historic Sheraton Gunter hotel near the San Antonio Riverwalk. Gulf Western Regional Vice President Brandi Taylor served as mistress of ceremonies. Pre-banquet, the chapter conducted a raffle fundraiser with products donated by Embroidery 4 All—adding to the festivities was a large Delta Sigma Pi Greek letter ice carving!

District Director Faith Hughes and Pledge Educator JoAnne Hendricks assisted Grand President Simmons with

the presentation of new member certificates and cards just prior to the announcement of the chapter charter. The chapter's gavel and scholarship key plaque were presented by South Central Provincial Vice President Jeff Gallentine, and Past Grand President and Trustee Emeritus Bill Tatum respectively. The program was closed by Director of Chapter and Expansion Services Dale Clark with recognition given to Brothers Hughes and Hendricks along with greetings and congratulatory remarks to the new chapter.

Other special guests recognized during the program included the sponsor of our Collegian of the Year program Mrs. Sidney "Buttercup" Sparks, the chapter's sponsor Brother and Mrs. Rodger Ross from Sherwin-Williams Paint Co., Past Grand President Kathy Jahnke, Vice President-Finance Joelle Berlat and husband Jeff, National Scholastic Development and Awards Chair James "Duckie" Webb and wife Derry, Educational and Leadership Consultant Amanda Romine, and chapters from St. Mary's, Texas-Austin, Houston, Texas A&M-Kingsville, Texas A&M-Corpus Christi, St. Edward's, Houston Alumni, Austin Alumni, and San Antonio Alumni.

The University of Texas-San Antonio was founded by the Texas legislature in 1969 and now enrolls over 27,000 students in 62 bachelor's, 43 master's and 18 doctoral programs. The university has three campuses including the main campus where Omicron Phi Chapter now operates, a downtown campus, and The Institute of Texas Cultures. Enrollment in the College of Business is among the top 40 largest business programs in the U.S. with nearly 6,000 students. ▲



Delta Sigma Pi Centennial Celebration

(continued from page 3)

Remember to continually visit www.dspnet.org for all your Congress needs!

- Congress registration/agenda/transportation
- Hotel information
- Congress preparation (Beacons, Nomination Form, Congress logo, etc.)
- Web sites of interest in planning your trip
- Travel (airline and car rental discounts)
- Mears Motor Shuttle—affordable transfer between airport and hotel (discount coupon available online—priority code, found on web, needed for online discount)

Be sure and check out Delta Sigma Pi's Official Travel Agency—Association Travel Concepts, Inc.

They have negotiated special airfares and rental rates with various airlines and car rental companies. You can access their web site via www.dspnet.org ("Congress/Register" under Congress Registration/Agenda/Transportation). They can also be reached at reservations@atcmeetings.com, 800-458-9383 or via fax at 858-362-3153.



Register by June 1 to Receive the Early Rate!

Register today to receive the early full registration rate of \$275 (for Fraternity and colony members)—after June 1, rates increase to \$310.

Visit www.dspnet.org for pricing information for spouses, guests, district directors and faculty. This "full registration" price includes all business and educational sessions, two dances, the Golden Knights initiation and pin, two lunches, Disney's Pleasure Island admission, the Saturday Centennial banquet and much, much more!

Full Registration is required for all delegates, alternates and for Congress Travel Award calculations. Visit the web site for details on daily registration rates. Note: These may be limited due to space needs and preference given to full registrants. You may register for Congress online at www.dspnet.org, by fax (513-523-7292) or mail (330 S. Campus Avenue, Oxford, OH 45056). For a paper registration form, call 513-523-1907.

Use the Deltasig online room reservation site at www.dspnet.org ("Congress") for discounted rates. The special room rate will be available until July 9 or until the group block is sold-out, whichever comes first.

Delta Sigma Pi room rate: \$105/night for single, double, triple, and quad.

Hilton in The Walt Disney World® Resort

Lake Buena Vista, FL
407-827-4000 (phone)/407-827-3890 (fax)
www.hiltonworldresorts.com



Use the Deltasig online room reservation site at www.dspnet.org ("Congress") for discounted rates. Delta Sigma Pi room rate: \$105/night for single, double triple, and quad.

“Why am I attending Congress? I want to see old friends I haven’t seen for a while. I’m looking forward to the “DSP atmosphere” so vibrant at Congress. It’s been a while since I have been to a DSP event and I miss participating in this great organization.”

—SCOTT DINIUS, INDIANA-PURDUE AT FT. WAYNE

Did you Know?

- The 2nd Annual Grand Chapter Congress Golf Outing, benefiting the Leadership Foundation, is being held August 7 in Orlando. Visit www.dspnet.org (“Congress/Register”) for more details.
- Our Congress hotel is within walking distance from Downtown Disney, home of the Disney Marketplace, Pleasure Island and Disney’s West Side.
- Enjoy the excitement and fun of Disney’s Pleasure Island on Friday evening with 1000+ of your brothers! Ticket included with full registration!
- Championship golf courses, world-class spas, superb restaurants, museum exhibitions and performing arts, and more than 1,200 retail shops await you in Orlando!
- Orlando’s Preferred Visitor Magicard® will save you money during your stay! Visit <http://dsp.orlandomeetinginfo.com/magicard/> for details.
- The 2009 Grand Chapter will be at the Marriott Crystal Gateway in Washington D.C. (Crystal City, VA) August 12–16, 2009!



Very familiar to today’s consumer, David Oreck, founder of Oreck Corporation, is an innovator in the sale of vacuum cleaners, and other floor care and water care products. The upright vacuum cleaners touted in TV and magazine ads are often hailed as “America’s best.” There are over 500 company-owned and licensed exclusive Oreck retail stores across the country.

Born in Duluth, Minn., Oreck joined the Army Air Force at the age of 17. A radar officer and navigator, he flew bombing missions aboard B29’s in the 20th Air Force in the Pacific during World War II. Following the war in 1946, he joined the RCA wholesale distributor in New York City and discovered his true calling—sales. Selling everything from Whirlpool appliances to RCA televisions and microwaves, he rose through the ranks to become general sales manager. Then, in 1963, he left to form Oreck Corporation and in 1965 became the exclusive RCA wholesale distributor in Louisiana and Mississippi.

Under his leadership the company has become an innovator in the sale of vacuum cleaners, and other floor care, and water care products he markets by direct mail, telemarketing, and the network of exclusive stores.

However, vacuum cleaners aren’t Oreck’s only area of expertise. Oreck also played an important role in the introduction of automatic washers and microwave ovens. He pioneered the introduction of both black and white and color television in New York. In addition, he created one of the first master antenna companies in New York City, which was the start of the cable TV industry. The entrepreneur also founded a charter airline service in New York.

Today, Oreck’s vacuum empire continues to grow by leaps and bounds. But in his corporate offices, one gets the sense his hobbies are never far from his mind. From a three-foot modern replica of a 1930s Waco YMF5 open-cockpit stunt plane, to the Harley Davidson motorcycles parked in his conference room, it’s easy to see Oreck’s passions

David Oreck is Deltasig's 2007 National Honorary Initiate!

extend beyond the confines of his stores. A Harley Davidson enthusiast and commercial pilot, he currently owns and flies seven different planes, including a vintage Waco Open Cockpit airplane and a Navy Warbird T-34.

Mr. Oreck is the recipient of countless national advertising and marketing awards. He was awarded American Marketing Association's "Marketer of the Year" 2003 and was named both U.S. National Finalist and Louisiana Entrepreneur of the Year. He also recently received an honorary doctorate degree from Pace in New York City in 2006.

The Man behind the Machine

With all the success Mr. Oreck has achieved and all the roles he's taken on, that of a mentor is likely one he assumes every day. When asked to name the person who's had the greatest impact on him, professionally, he credits General David Sarnoff—founder of RCA. A fellow innovator, Sarnoff first posed the concept of broadcast radio in 1915, introduced RCA's electronic monochrome television system in 1939 and the world's first electronic color television system in 1946. Like Oreck, Sarnoff believed in social improvement through technological progress. The greatest lesson Oreck gained from Sarnoff? Never give up. Says Oreck, "Some people call it stubborn, some call it tenacious but I say never give up. If you have the right idea, stick with it."

When asked to name some of the highlights of his industrious and flourishing career, his famous vacuum tops the list. "After years of struggling with the design of the upright, when it finally worked out—that was the most exciting." And from a cultural standpoint, he says he knew he'd arrived when his friends called to say his name was a clue in the *New York Times* crossword puzzle!

It's hard to imagine Mr. Oreck having pursued any other career. However, he says if he hadn't followed his current career path, he'd be in aviation. Even with his busy career, he still finds time to fly every week with his own charter airline service. He especially enjoys open cockpit airplanes. Oreck says he also would've enjoyed pursuing a career in television.

Mr. Oreck realizes how truly lucky he's been to achieve his numerous successes. "I've accomplished more than I had any reason to envision," he says. "I couldn't have done this in any other country than America. I count my blessings."

If he could offer Deltasigs any advice, it would be to never give up because "it's never too late to pursue your dreams"—after all, he was 40 before he pursued his business career. He also emphasizes the importance of marketing.

"Good marketing is crucial in our success in this country," Oreck says. He stresses that even a superior product with great quality and pricing won't sell well if the marketing isn't top-notch.

The initiation of this exceptional innovator will take place the morning of Thursday, August 9—followed by remarks from our new brother. Take advantage of the opportunity to meet and hear from this successful business leader! ▲





JUST ANNOUNCED: Delta Sigma Pi Leadership Foundation's 10K Club!

Q. What is it and how can I join?

A. You could be well on your way to membership already! Individuals giving at least \$10,000 in unrestricted gifts to the Leadership Foundation between July 1, 2003 and June 30, 2012 will earn membership in this exclusive group. A giving form can be found at www.dspnet.org (Leadership Foundation/Giving Programs).

Q. What about my gifts to the 2007 Centennial Society?

A. Good news! All your gifts that count toward 2007 Centennial Society also count toward becoming a member of the 10K Club.

Q. Why should I become a member of the 10K Club?

A. How about knowing you've played a significant role in securing the next 100 years with Delta Sigma Pi's professional programs, educational scholarships and leadership development that will make a difference in the lives of thousands of Deltasigs?

Q. What recognition comes with 10K Club membership?

A. In addition to receiving special recognition at national Fraternity events through 2012, you'll also be honored in *The DELTASIG* magazine, receive a special lapel pin and certificate exclusive to 10K Club members, and have your name on permanent display at the Central Office.

Join by the Centennial Congress in August and receive additional benefits including being named a **Centennial Founder of the 10K Club** and have the opportunity to include a memento in the **Bicentennial Time Capsule** (to be buried at the Central Office in November 2007 and opened at the Grand Chapter Congress in 2107!) Visit www.dspnet.org (Leadership Foundation), call 513-523-1907 x 237 or email foundation@dspnet.org for more details or to join today!



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