

THE

DELTA SIG

MARCH 2005

The Journal of Delta Sigma Pi—America's Foremost Business Fraternity



Richard "Nick" Steinkrauss
Lifetime Achievement Recipient



Joe Mayne
Career Achievement Recipient

2004
Deltasig Achievement Awards

A Lifetime of Service—Nick Steinkrauss Earns 2004 Lifetime Achievement Honor

Since his initiation in 1979, Brother Steinkrauss has served the Fraternity in many different capacities.

Nationally, he has served on our Board of Directors as Northern Provincial Vice President, and as Regional Director for the New England and Eastern regions. He has also served as a Trustee of the Delta Sigma Pi Leadership Foundation, and helped to establish scholarships at the Nu Sigma, Mu Tau and Chicago Alumni chapters, as well as the Francis and Margaret Steinkrauss scholarship.

Locally, Brother Steinkrauss has served as an officer to his collegiate and alumni chapters, including President and Treasurer. He played an important role in the establishment of new collegiate chapters at Bentley, Roger Williams, Massachusetts-Boston and Bryant.

Currently, Nick serves as District Director for the chapter at Roger Williams and fraternal advisor to the chapters at Bryant and Massachusetts-Boston, and as executive vice president of the Boston Alumni Chapter. He is a member of the Golden Council and a Leadership Foundation Trustee Emeritus.

Congratulations Nick and thank you for your outstanding service to Delta Sigma Pi! ▲



Many leaders came to thank Brother Steinkrauss for his many years of Fraternal service. From left: Southern Provincial Vice President Mitch Simmons, Northeastern Provincial Vice President Mark Chiacchiari, (Steinkrauss), Grand President Kathy Jahnke, Past Grand President Norm Kromberg and Vice President-Organizational Development Claire Roberts.

In recognition of his remarkable service to Delta Sigma Pi, Brother Richard "Nick" Steinkrauss, Suffolk, was honored September 18 in Boston, with Deltasig's Lifetime Achievement Award. In his own words, Brother Steinkrauss reminisces on his night in the spotlight.

Amid the rose bouquets adorning the china and crisp table linens, over 100 brothers, guests and family members came to honor me on the occasion of being named the 2004 Lifetime Achievement Award recipient. The Phillips Old Colony House, in Boston, provided a tastefully decorated room, allowing ample seating and a dance floor for guests to enjoy. During the reception and through dinner, students from the New England Conservatory of Music provided jazz music, keeping guests on their feet long after the program concluded.

Many brothers from across the country were in attendance, including several Board members. New England Regional Vice President Paul Carpinella served as Master of Ceremonies. After dinner, the festivities began with all brothers invited to share stories and memories of yours truly. My brothers Neal and Phil Steinkrauss offered memories of my childhood—luckily none were too embarrassing—as well as congratulations from my family. Also in attendance were my father, Francis, Aunt Mary, brother David and many nieces and nephews.

Grand President Kathy Jahnke made the formal presentation of the award and offered her congratulations on behalf of the Board of Directors. After all attendees had the opportunity to share their stories and memories, I offered rebuttal to the stories and challenged brothers to stay involved in the Fraternity and bring about positive change through perseverance and dedication. I offered examples of change in the Fraternity and how, through working toward these changes over time, anything is possible.

The range of brothers in attendance, from newly initiated to those who have served the Fraternity for many years, was quite touching. In addition to those already mentioned, those in attendance included Past Grand President Bill Tatum, Leadership Foundation Trustee Emeritus Jim Pendergrass, Vice President-Organization Development Claire Roberts and Golden Council member husband Mark, Past Grand President Norm Kromberg, Southern Provincial Vice President Mitch Simmons, South Atlantic Regional Vice President Claire English, many Golden Council members including Diane Thibault and Matt Kitchie, and many of my twenty nine "Little Brothers," including Paul Gaudet, Jeremy Bessette, Sheryl Nicolosi, Becky Lafrancois, and Ariel Koonce.

I wish to thank all the brothers who came to the banquet, those who made donations to the Leadership Foundation in my honor, and those who sent their greetings and congratulations. I'm simply awed by the outpouring of congratulations by so many brothers and I'm very honored to be chosen for this prestigious award. Thank you all!

Always “Aspiring Higher”—Joe Mayne Earns 2004 Career Achievement Award

In honor of his substantial career achievements, Brother Joe Mayne, St. Cloud State, was honored October 16, following the Minneapolis LEAD School, with Deltasig's Career Achievement Award. Excerpts from Brother Mayne's acceptance remarks reflect the various career endeavors that he has pursued on his road to success:

I can account for many achievements in my life. It's a good thing many careers come in a lifetime. To receive this honor from an association of my friends and more importantly, my brothers... means the most.

You've met some true friends of mine tonight that presented key facets of my life to date. My good friend and Brown-Forman associate Matt Giese. His accomplishments truly make me look good. My business partner Steve McFarland. His entrepreneurial vision has made us both some nice dollars but his friendship and wisdom are worth far more. And for some reason, I don't think we're done. Harry McClanahan... his friendship and professionalism have guided my speaking business. But he's also a great sounding board. A professional speaking career is a rare vocation where the years and experiences sharpen the skills. Harry is very old and sharp indeed and I'm grateful for his friendship. Folks like Joe Gladden personify the selflessness of volunteering. I thank him for coming in from Maryland. It means more to me than I can express. I'm honored to know him and count him as a friend. I want to thank Brother Norm Kromberg for his words and friendship over the years. He is a true example of what Delta Sigma Pi deems as a brother. Executive Director Bill Schilling, Associate Executive Director Shanda Gray, Past Grand President Randy Hultz, North Central Provincial Vice President Pete Bjelan, Jeff Berlat and James “Duckie” Webb and all the folks that have made my experience in Delta Sigma Pi a wild and curious laboratory of human interaction. Grand President Kathy Jahnke could have been Grand President in any age of Delta Sigma Pi. Her special friendship and leadership have and continue to mean so much to me. She will always be the Grand Empress of Delta Sigma Pi.

Any accomplishment or aspiration in my life could not have been possible or mean as much if it were not for my true partner, the lovely and gracious Petra. She's suffered through my speeches, travels, moods, a few birthings, many jobs, successes and failures. We've grown together and she is literally the person who has made me a better man.

Sir Isaac Newton wrote in a letter over 350 years ago that he could see farther only because he stood on the shoulders of giants. Men like our four Founders who had the vision. Managers and co-workers like Matt Giese. The friends, personally and professionally, like Steve McFarland, Harry McClanahan and Joe Gladden. Giants in their own right. My wife and children, all who lift me to greater heights. Thank you all for this award and honor. You all are giants to me!

Joe Mayne has 23 years of expertise in marketing, mentoring and motivating. He has shared his leadership experience with such companies as Procter & Gamble, Ernest & Julio Gallo Winery and the Jack Daniel's Distillery. His commitment to educating future leaders has set him apart as a national recruiter, as well as with corporate and campus clients. His knowledge of the current job market has made him an invaluable resource to students on over 150 college campuses, as well as with businesses and associations nationwide.

Joe is a principal of *The Mayne Speaker, Mayne Impact Marketing* and *Heartland Shooters Supply*. He is a member of the National Speakers Association, as well as a member and officer of the Minnesota chapter. He is also listed in *Who's Who in Professional Speaking*.

He is the author of the book, *Aspire Higher* and audio author of *You're Hired!*, as well as the author of numerous articles on career and professional development topics. He has served as an instructor at Anoka Ramsey and North Hennepin Community Colleges.

Brother Mayne has served as the keynote speaker and session facilitator at numerous National Fraternity events, including Grand Chapter Congress, Leadership Academies and LEAD Provincial Conferences. He also served as chapter adviser at St. Cloud State for many years.

His other philanthropic activities include volunteering with the Boy Scouts of America, Sons of The American Legion, Cystic Fibrosis Foundation and the American Association of Retired Persons.

Joe resides in Elk River, Minnesota with his wife, Petra, of 14 years and their three children Spencer, Connor and Amanda. Congratulations Joe! ▲



Close friends were on hand to celebrate Joe Mayne's Career Achievement win. From left: Harry McClanahan, business partner Steve McFarland, (Mayne), Joe Gladden and Brown-Forman associate Matt Giese.

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On the Cover: Left: 2004 Lifetime Achievement

honoree Richard "Nick" Steinkrauss, *Suffolk*.

Right: 2004 Career Achievement recipient

Joe Mayne, *St. Cloud State*.

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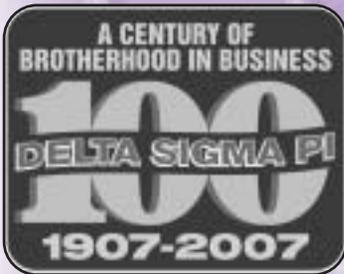
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Countdown to Congress!



Remember the great times you've had (or heard about) at Grand Chapter Congresses—the parties, the banquet, visiting with old friends? Well, it's still happening and it will happen again next August.

Please make plans to join us August 10–14, 2005, in Orlando for the 45th Grand Chapter Congress. Along with the traditional Congress events, we will begin the countdown to our centennial year—which will kick off with the New Orleans Congress (August 22–26) in 2007.

As part of the “countdown festivities” in Orlando, we will roll out the theme of the 2007 Congress, our line of centennial merchandise, and the promotion for the 2007 Centennial. Also, special recognition will be given to the 2007 Centennial Society members.

Please consider taking this opportunity to share an integral and important part of our Fraternity's history. Your presence would mean a lot to those of us who have served you. We sincerely hope to see you in Orlando next August!

Fraternally,

Robert G. (Bob) Busse

ROBERT G. BUSSE
Grand President 1953–55

Homer T. Brewer

HOMER T. BREWER
Grand President 1957–61

William W. Tatum, Jr.

WILLIAM W. TATUM, JR.
Grand President 1975–79

Michael R. Mallonee

MICHAEL R. MALLONEE
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Grand President 1989–93

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Grand President 1993–97

Norman Kromberg

NORMAN KROMBERG
Grand President 1997–2001

Kathleen M. Jahnke

KATHLEEN M. JAHNKE
Grand President 2001–05

See page 38 for more details on the 45th Grand Chapter Congress.

“Fraternal Forum” allows elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in authoring a column. Final determination of content rests with the editorial staff.

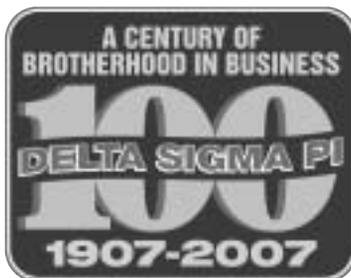
The History of Delta Sigma Pi: 1915 to 1924

by James Prescott, *Loyola-Chicago*

We continue the story of Delta Sigma Pi where we left off, in 1914. We covered the founding of the Fraternity, the very early years, and the graduation of the four founders. We stopped at the pivotal year of 1914, the year Delta Sigma Pi became a “national” Fraternity—the year the Great War began.

It would be a ten-year period that would test Delta Sigma Pi and also see the growing influence of brothers from other chapters in determining the direction our Fraternity would take. In fact, when the Northwestern group (The Hyksos) agreed to join Delta Sigma Pi, it was one of those “once in a lifetime” type of decisions. Had Delta Sigma Pi not accepted the Northwestern group, or had some other group been chosen; or had the Hyksos said no, the history of Delta Sigma Pi would be much different than we know it today! But the Northwestern group did say “yes” and within a few short years they began to have a great influence on the Ritual, policies, laws and character of Delta Sigma Pi.

As mentioned in Chapter One, the national organizational structure had been set up a month prior to the installation of Beta Chapter at Northwestern. The very first national officers of Delta Sigma Pi were elected at that meeting, and included the election of Walter N. Dean as national president and Henry C. Cox as secretary-treasurer. A three-member executive committee was also selected. The first items of business of the new National Fraternity consisted of legal issues (such as incorporating, authority over chapters, etc.); financial matters (what money would be needed to run the



national, and where would that money come from); and what the role of the national leadership would be in general and specific terms in the development of Delta Sigma Pi.

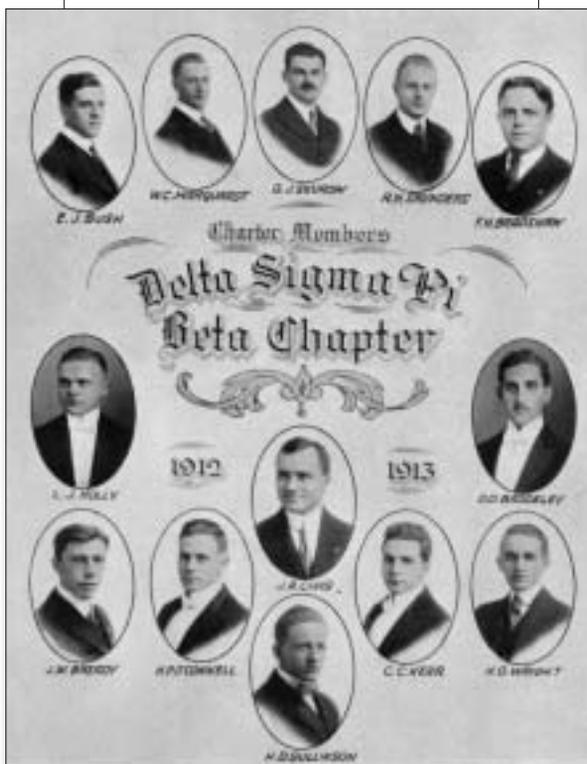
It would be important that a formal meeting of the chapters be held to vote acceptance of this national organization as their national structure, as well as to approve the concept of the chapters gathering periodically to vote in elections and on legislative matters.

Representatives of Alpha and Beta Chapters met in a joint session on July 31, 1914 at the Alpha Chapter house at 132 W. Fourth Street in New York City. This would later be recognized as the first Grand Chapter Congress. The very next day World War I started, but luckily had no immediate impact on Delta Sigma Pi or on the United States.

Philip J. Warner was elected national president (it would be a several more years before the well-known “Grand” terminology was introduced) at this meeting. A policy was also adopted requiring each officer to resign after serving only one year of their three-year term. This practice was continued up until 1917 when the newly elected president served out a full three-year term (elected in 1915 was Henry J. Cox and Francis J. McGoldrick in 1916). This policy was intended to make it easy for officers to serve, and would have the added benefit of not having someone in office for three-years whose interest had waned. It should also be noted that this whole idea of having a National Fraternity was rather new to Delta Sigma Pi and deciding what we should do and not do in those early years was not at all clear!

Membership Numbering Evolves

At the 1914 Congress of Chapters (as it would soon become known—remember, the term “Grand Chapter Congress” was still off in the future), the “national” numbering system mentioned in Chapter One was officially approved and it was also decided the chapter name and initiation number would be engraved on the back



Northwestern brothers keep Deltasig growing as its second chapter. Note Henry Gilbert “Gig” Wright in the lower right corner.

a few years later, and would reach the current scope of services and activities only after World War II. Some Ritual matters were also discussed.

World War I Slows Progress

The fourth Congress of Chapters was held in Boston on September 10, 1917, just a few days after President Woodrow Wilson announced a conscription (military draft) would be immediately instituted. The Great War was coming home. The United States had entered the Great War only a few months earlier, on April 6th. It was at this 1917 Congress that a brother who would become a future legend of Delta Sigma Pi first made his presence felt. That brother was the delegate from Beta Chapter, Henry Gilbert "Gig" Wright. Brother Wright was known to be energetic, personable and full of ideas. But Gig, as he soon would become known, would have to wait. Within just a few short months our three chapters were barely functioning as many of their members had enlisted or were drafted. Most national activities would also cease for the duration of the war. It would not be until 1920 (the War had ended in 1918) that Delta Sigma Pi installed its fourth chapter. Only the strong desire of the brothers who had been initiated so far would keep the idea of Delta Sigma Pi alive during the war and in the months afterward.

The first post-war Congress of Chapters was held on February 10, 1920, in New York City. All four founders were in attendance at this Congress, and so it became known as the Founders' Meeting. It would also be the last time that all four were in attendance at a Congress. By this time the three collegiate chapters and one alumni chapter had fully recovered from the effects of the war—the troops had come home and that meant people were going back to college. What was on everyone's mind at this meeting was expansion, although other items of business included the regular release of *The DELTASIG*

magazine, uniformity in chapter operations, and usage of the Ritual.

Birth of Chicago Alumni Chapter

Another topic of discussion at this meeting was the formation of an alumni chapter in Chicago. By 1920, Chicago had long since been a transportation "hub" between the eastern, western and southern states. Chicago was also a growing financial center. As such, by 1920 not only were there many Beta Chapter alumni in Chicago but brothers from Alpha and Gamma as well. The reason for this being a topic at the Congress was that the status of "alumni" as it related to Delta Sigma Pi (and Beta Chapter in particular) had not been formally defined. Up to this point, alumni of Beta Chapter were considered "brothers" in the same way collegians were. With a growing number of Beta alumni, it would soon come to pass that alumni would have voting control over the collegiate chapter; and this was not the way things were supposed to be!

The solution was simple. Alumni were to be "active" through a local alumni chapter. Thus, the Chicago Alumni Association, as it was known at that time, came into being on September 12, 1921, becoming the second alumni chapter to be formed in Delta Sigma Pi. The Chicago Alumni Chapter still holds the record (to this very day as a force) as the longest continual Delta Sigma Pi franchise.

Gig Wright Emerges

Delta Sigma Pi was 13 years old in 1920. It was of great concern, in spite of the war, that we still only had three collegiate chapters. We had not rebounded as fast as other fraternities. Brother Gig Wright now returned to this discussion and so impressed the leaders of our very small Fraternity that he was elected national president, the first time a non-Alpha brother had been elected to that position. In fact, no Alpha brother ever again has been elected to the position

we now call Grand President (and only one other Beta—Brother Tom Mocella, elected 1971).

Gig would not disappoint! By the end of Brother Wright's first term as national president, a total of 18 new chapters would be installed, with eleven more during his second. The leadership that Gig displayed in those four years of



Rose of Deltasig

Words and Music by Paul H. Coughlin,
Georgetown

Flow'rs that bloom in life's fair garden
Blossoming bring thoughts of life and love,
You can see their petals falling
As the season's days roll by;
The fairest flower in the garden
Budding with a life that ne'er will die,
Is a flower that we love so dear,
The Rose of Delta Sigma Pi.

Chorus:

Rose of Deltasig I love you,
Rose of Delta Sigma Pi,
When the shades of night are falling
I dream of days gone by;
As I go thru life's long journey
Memories will never die,
I will always hear you calling,
Rose of Delta Sigma Pi.

his presidency earned him great respect within the Fraternity, but his service was just beginning. That part of the story is for a future chapter. For now it is enough to say that had he not given the lengthy service he did, we would have a much different Fraternity today, if it had even survived.

From 1920 to 1926 Founder Alexander Frank Makay served on the National Board of Directors. He was the only founder to have served as a national officer. 1920 was also an important year in the nation as the 19th Amendment to the U.S. Constitution was passed, prohibiting any state from denying a citizen the right to vote based on their sex. Women had gained the right to vote!

1921 would be another good year for the Fraternity. Although a Congress was not held that year (it was not established until 1942 that a Congress would be held in every odd-numbered year—in the 1930s Congresses were held every third year). A special meeting of the Board of Directors was held in New York City on May 14, 1921. One of the main items of business at this meeting was approval of the red rose as the official flower. This meeting also approved the design and use of the pledge button, which was later called the pledge pin.

Founding Date Defined

Interestingly, one of the issues at that meeting is one that continues to come up from time to time over the decades. Although the exact nature of the question or reason for it being asked has been lost to history, one can speculate that it is simply due to human curiosity. The question asked “What was the founding date of Delta Sigma Pi?” Founder Alexander Makay, who was present at that meeting, informed the group the founding date was November 7, 1907. This was the first time in our recorded history that this question arose, but it was not to be the last. It would be asked again and again, most



Long-time Beta House mom Elizabeth “Betty” Thealen celebrates her 100th birthday in 1978, with (from left): Dawn Rebeck, Bob Rebeck, Northwestern-Chicago, Lois Mocella, Past Grand President Thomas Mocella, Northwestern-Chicago, Betty, and Donald Holem, Northwestern-Chicago. Brother Holem was the last Beta House manager.

likely to learn why that particular date was chosen and what actually occurred on that date. We still have no solid answer!

The early 1920s saw many new traditions begun, not the least of which were songs of Delta Sigma Pi. Perhaps the very first song was “Yours Fraternally in Delta Sigma Pi”, written by Brother William F. Gregory of Theta Chapter (Detroit) and first introduced at a party held at the sixth Congress of Chapters in 1922 in Chicago. A contest for the best Fraternity song was conducted in the early 1920s, but “Rose of Deltasig” was selected as the official Fraternity song. The song was written in 1926—for a contracted \$75.00—by Paul H. Coughlin, a collegiate brother of Mu Chapter at Georgetown. Later, the song was dedicated to Rose Jacobs, wife of Founder Harold Valentine Jacobs. (The “rose” being sung about in the song is actually a rose, in which a comparison is being made between the Fraternity and the flower.)

It was also at this Congress that president Gig Wright proposed dividing the chapters into geographical and administrative areas called districts and provinces. Provinces were then the equivalent to what would become known as regions. The names of the five provinces established were Eastern, Central, Southern, Missouri Valley and Western. Around 2000, the term “province” would return to mean several regions. This early division of the chapters into these geographical and administrative units would lead to the establishment of provincial conferences in the 1920s. These early provincial (and later

regional) conferences were held only in those years in which Congress was not held.

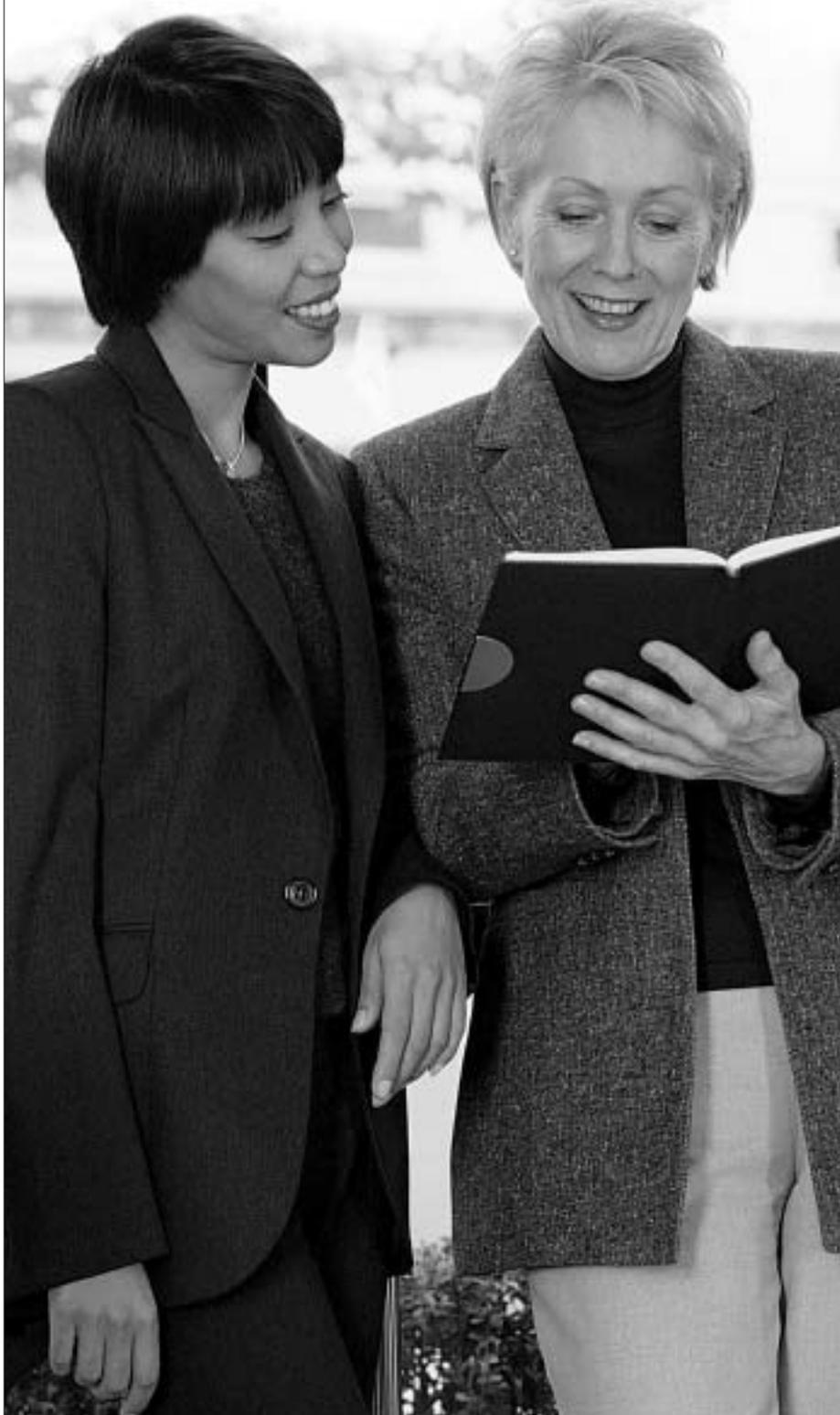
Gig Wright left the office of national president at the 1924 Congress of Chapters held in New York City. He was the first Deltasig to have two consecutive terms as national president (later, Grand President). Before he left office, discussion had already begun regarding the establishment of a formal national headquarters. Upon leaving office, Gig was offered employment as secretary/treasurer, empowered to rent offices in downtown Chicago. Before leaving office, though, he recommended and got approval for what was referred to as “completing” the coat of arms. Up to that point the coat of arms consisted only of the shield and the scroll. It was felt that to conform to the rules of heraldry that a crest or visor had to be added to the top of the shield along with a mantle. Those changes give us the coat of arms we know today. Work was also being done on a great seal and a flag.

In the next chapter, Gig Wright establishes the Central Office and Delta Sigma Pi survives the Roaring Twenties and the Great Depression. ▲

James Prescott, *Loyola-Chicago*, currently serves as treasurer of the Chicago Alumni Chapter and as a member of the National Centennial Committee. Brother Prescott previously served Deltasig as president of the Chicago Alumni Chapter and chapter advisor for Loyola-Chicago. He is a Silver Helmet award winner—recognizing his 25 years of service to Delta Sigma Pi.

Leadership: *The gift of developing others!*

by Patti Holmes, President-Holmes Training and Development, 2001 National Honorary Initiate



If you have ever worked for someone who you would run through walls for, you know it was not their technical knowledge or business expertise that influenced you to do your best. It was their desire to see you grow and become more fulfilled. It was the time they took to stretch and challenge you. In the true sense of the word, they mentored you, cared for you and saw the potential in you. They made a difference in your life. This is the gift of influence. This is the leader as teacher, one who cares to mentor and develop others. Followers want the opportunity to be challenged, developed, and mentored by a leader and you as a leader have a responsibility to develop other leaders and perpetuate the spirit of leadership and service in others.

Effective leadership must build and function on a foundation of integrity. In this article, we will discuss the key ingredients to “leadership that makes a difference” and what is required of leadership today in order to engage in continuous improvement and develop a legacy of leadership.

After more than two decades of working as a consultant with organizations and their leaders, I am convinced that leadership is developed, not discovered. Each of us has the potential to develop into an incredibly influential leader and in turn develop others.

There are several key ingredients to becoming a successful leader. The first of these is to enhance your own self-esteem and the self-esteem of those around you. Building self-esteem is the foundation of your personal and organizational power. You are responsible for creating an environment where self-esteem flourishes and your organization will, in return, be positively effected by your positive, healthy presence. When individuals feel good about themselves,

***“As a leader you need
to be creating and
communicating a
vision of greatness for
the individual you are
mentoring.”***

they perform better, their interpersonal relationships are enhanced and the result is a more effective individual and team. To build up the self-esteem of others, encourages individuals to choose thoughts and actions that build themselves up.

A second ingredient to becoming a leader and developer of others is to live your values. Leadership derives power from values and correct principles and it deals with the right direction, not increased speed. With a commitment to vision, direction, values and purposes, leaders inspire and motivate people to work together from the same core principles towards the very same goal. Developing others means explaining what you stand for and what you will not stand for—it means successfully communicating your goals and how you are going to get there and then persuading others to join your journey.

The foundation of a trusting relationship is believing the other person has integrity, demonstrated by meeting commitments and keeping promises. In order to be a leader, you must build trust. You must also demonstrate integrity because without it you can influence no one. If a person lacks integrity, how can he or she be trustworthy? A leader with integrity operates from character, not personality... is consumed with substance, not style. Socrates reminds us, “the first key to greatness is to be in reality what we appear to be.” To develop others you must be trustworthy, genuine, credible and be truly present. If you operate with integrity, others will move toward you and when others move toward you, you are in a position to influence.

The 21st century leader is a pathfinder whose vision reveals new direction. Leadership in the future will more closely reflect a process where leaders

pursue their vision through seeking to influence others toward the realization of their vision. Through courage and persistence, leaders believe in the invisible. They transform challenging situations. They make what is into what might be! As a leader you need to be creating and communicating a vision of greatness for the individual you are mentoring. Help them see themselves at a better place where their potential is being accessed and reached.

Leaders make connections. To develop others you need to get to know those who you are trying to develop. They want to know you! Know what they are doing, what they plan to do, what support they need and what their vision is of the future. Through connecting you are better able to engender confidence and competency.

A very important ingredient to becoming a leader and a developer of other leaders is learning to become an outstanding listener. The ability to be a good listener demonstrates caring and respect, builds trust and confidence, encourages information sharing, enhances self-esteem and influence, creates understanding, and allows teamwork to flourish. Listening is loving! When you listen to others you value them and they in turn will listen to you—when others listen to you they will be influenced by your words, actions and deeds.

Leaders are required to take chances, to risk, to make mistakes, to reach out to new adventures, and to learn new valuable lessons. They must also welcome change, which may often seem to be a risk. By welcoming change, leaders demonstrate and communicate energy

in an organization with a spirit of flexibility and openness. The person you are developing is in a constant state of change—it is your responsibility to serve, feel, understand and respond to their changing world.

There is a leader in all of us. This ability to inspire other people to step up and step forward means that leadership is no longer exclusively top down—it is multi-directional. And you must reach out in all directions to develop others.

I have often shared with audiences that employees want a model not a motto and I believe this is so true. Are you modeling the behavior you want in others?

Finally, a “spirit of leadership” speaks to a leader as a servant, not a master. With courage, hope, caring, heart, love, compassion, cooperation, and service we challenge ourselves to be consumed with influencing others significantly and powerfully. These are not soft skills, these are the skills of touching the human spirit and developing the best in others. Developing others to be leaders is what makes a difference in our world for generations to come. Developing others... it could just be your finest gift! ▲

Patti Holmes, the 2001 National Honorary Initiate of Delta Sigma Pi, is founder and president of Holmes Training and Development. She is an organizational consultant and professional speaker, specializing in training and problem solving. Brother Holmes is the author of the book *What Do Followers Expect of Leaders?* She can be reached at 513-523-1394, or you can visit her web site at www.pattiholmes.com.



Patti Holmes

The Psychology of Ethical Behavior

by Sander I. Marcus, Ph.D., CPRW



The issue of ethics in business and public life today is recognized more and more as critical in determining success or failure in every sector of our economy. Yet even with all of the emphasis on morality and spiritual values in business and professional life, our society sometimes appears to be spiritually rudderless.

Multi-billion dollar business and government scandals are practically a daily item in the news. Disgraceful scandals have already tarnished the reputations of (and sometimes ruined) talented people, great corporations, and government organizations. And you don't have to look far to find ethical problems. Just look around you. With the economy the way it is, where every dollar counts, businesses are tempted daily to charge more than they should, or short-change their customers in a variety of ways.

One of my favorite jokes is the classic Henny Youngman line about ethics in business:

You own a dry cleaning place. A guy walks in and gives you his suit to be cleaned. When he leaves, you find a \$100 bill in one of the pockets. Now, the ethical question is this: Should you tell your partner?

All of us who are in business or in a professional practice are also customers. And customers aren't immune from ethical problems, either. How many people who through a mistake are undercharged two dollars at the gas pump or at the grocery store or in a restaurant do anything to correct the error?

Most of the attention is on ethical principles, guidelines, and codes of conduct, which are developed more and more by schools, professional associations, companies, and governmental bodies. Every professional association has a set of ethical guidelines for practitioners. Service organizations, such as Rotary, have long had statements of ethics designed for the everyday practice of business and professional activities.

As a psychologist, I of course look at ethical problems from a psychological (rather than business, religious, or legal) point of view. It seems to me that if we can better understand why people are motivated to behave ethically or unethically, then

we will know better how to prevent or at least minimize unethical behavior.

The Reasons Behind Unethical Behavior

I believe it is crucial that you, as a manager or business owner, learn the different reasons why people violate or follow ethical guidelines, and how each of these must be handled differently.

Generally, people will violate ethical guidelines for one (or more) of the following four reasons:

Ignorance of ethical principles and guidelines. Many violate ethical principles solely because they did not know about them. Consider that many ethical choices are in areas that are not always clear. This is why posting and other availability of ethical guidelines is crucial.

Ethical lapses or lack of vigilance. In some situations, people have lapses and may do or say something unethical that they would not usually do because they simply are not paying careful attention. This is why frequent discussions and training sessions are so important for any organization or business.

Desperation. Some people are in such dire straits—financially, professionally, or personally—that they feel forced to compromise their usually strong ethical stance. For these people, it is important to focus on what their needs are. If you as a manager recognize an individual is in this situation and can help them solve their problems, your assistance might make the possibility of resorting to unethical behavior unnecessary.

Immorality. Unfortunately, there are people in every part of society whose values simply are unethical. At their worst, they display the sociopathic behavior that is criminal (in every sense of the term). These are the people who will lie, cheat, and steal. No amount of short-term ethical training or posting of ethical principles on the office bulletin board will make a difference in changing the values of these people. Only taking the appropriate formal action will protect the organization and its ethical functioning.

Ethical Compass Guides Majority

If these are the reasons why some people do not follow ethical guidelines, what are the reasons that make most people follow ethical guidelines? We believe that people fall into one or more of the following three categories:

Fear of the consequences. Some people will follow ethical guidelines not so much because they consider them important, believe in them, or even agree with them. Some people follow ethical guidelines simply because the potential consequences of not doing so can be dire. We see every day the legal, financial, and career-ending problems brought on by unethical behavior. For some, this is enough to make the difference in their behavior. For this person, obviously, it pays to dwell on the consequences of not behaving ethically.

Being a "good soldier" and following guidelines. For some people, following ethical guidelines is not so much out of fear, but because they consider that ethical guidelines are simply rules to be followed, and that this is part of their job. For this person, simply making explicit the ethical guidelines and keeping them visible is important.

Having an inner ethical compass. For many people (and I'd like to think that this includes the majority of us), following business and professional ethics is truly an outgrowth of a strong, inner sense of morality and ethical beliefs. Most people, I believe, will behave ethically under most circumstances. Most of us, no matter what our background or beliefs, share a basic morality in our approach towards others and towards our business and professional lives. There are, of course, business and professional situations that are so complex or unusual that it is not always clear how to apply our inner moral compass. And that is where having formal ethical guidelines and access to appropriate consulting can make a big difference.

It is better to anticipate potential ethical problems rather than react to them when they occur. In our practice we always try to ask ourselves in every activity, "Is there another side to this? What is on 'the other side of the coin'?" If we're looking at

the advantages of a decision, what are the potential disadvantages?"

I hope that this provides a framework for understanding why simply applying one approach to all ethical problems or needs may not be enough. ▲

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Back

2004 LEAD Schools... A Success!

Relive the highlights of Buffalo, Minneapolis, New Orleans, Riverside and Tampa



In New Orleans, the Beta Sigma Chapter at St. Louis receives their charter and the congratulations of numerous brothers. At left is Grand President Kathy Jahnke.



Minneapolis attendees take time to reacquaint with old friends, while also meeting new brothers. These LEAD Schools proved a success—more than 1,500 brothers attended and the Leadership Foundation raised more than \$22,000 to support future educational programs and scholarships.



Welcome new Omicron Pi brothers at Radford who received their charter in Tampa.

If This Isn't Inspiration, I Don't Know What Is!

by Michelle Armstrong, Penn State-State College

How many of you understand the power of a LEAD event? How many of you have felt the inspiration and motivation that comes from a LEAD School or Provincial? The recent LEAD School in Buffalo was my fifth LEAD event and the most rewarding one I have been to yet. Going into it I realized many of the sessions would be similar to past conferences, but something was just different this year.

I pledged in the fall of 2000 at Penn State-Erie. In the fall of 2002, I transferred to Penn State-State College. This transition had its ups and downs—if anyone has ever transferred to another chapter, they will understand how really different and sometimes difficult it is. At this time the Alpha Gamma Chapter didn't send many people to the LEAD conferences and I didn't understand why. For me, they were one of the best things to look forward to every semester.

In the spring of 2003, I embarked on a year and a half absence from campus. I spent six months working on a co-op with Johnson & Johnson and then spent a year studying in Vienna, Austria. This experience away helped me grow in all aspects of who I am today. Needless to say coming back to campus, to a chapter which I felt didn't have the unity I was used to, was pretty disheartening.

However, when I arrived I realized that in my absence some great new brothers had joined the chapter and there was a huge potential for greatness. The LEAD conferences were something that at first was not really addressed, however with the help of two brothers who this past fall also just transferred from Penn State-Erie, we sparked an inter-



est in the group to attend the Buffalo LEAD School. Our chapter sent nine brothers—a record for Alpha Gamma.

If you talked with any one of these nine brothers they would

tell you what an amazing experience it was. For most of them, it was their first national Deltasig event. I believe they felt what I felt the first time I attended a LEAD event—the overwhelming feeling that we are not alone, this Fraternity is so much bigger than what I see on my campus in my chapter.

Not only was getting to meet Grand President Kathy Jahnke a great experience for us, the seminars helped us formulate ideas to bring back to our chapter. However, the biggest driver of motivation was the awards ceremony. In the past, due to us having a lack of participants at LEAD events, we didn't see the importance of creating an awards package—now we do!

As many of you know, LEAD events are not just about meeting new brothers and networking with older alumni—they help bring the brothers of your own chapter closer together. This was definitely true for our chapter that weekend. We all bonded and became better friends because of this conference. The positive energy that came from the brothers that weekend for me was really rewarding. I personally believe in the statement, “Deltasig for Life” and to finally see that belief be instilled in my fellow brothers of Alpha Gamma goes straight to my heart and I only can smile and be even prouder to be a Deltasig. ▲



Newly installed Omicron Sigma brothers, from California-San Diego, are welcomed to Riverside and the brotherhood by many new brothers including (far left) Pacific Coast Regional Vice President Paul Dawson, (second on left) Grand President Kathy Jahnke and (far right) Western Provincial Vice President Chuck Brown.



Xi Omega brothers at Florida International celebrate receiving their charter at their first LEAD School in Tampa.



With packets in hand and smiles all around, attendees get ready for a day of speakers, sessions and socializing in Buffalo.

Road Revelations

Deltasig's Educational and Leadership Consultants Jackie Charles and Karin Grant share their thoughts on what it takes to succeed at the job—and highlights from their first six months on the road.



Jackie Charles (left) and Karin Grant

might affect you in any job you go into, it definitely does with this position. One of the hardest things I've had to do is leave my life in Lincoln and the Midwest and travel to the "East Coast." (Okay some of you may not think of Ohio as East Coast, but while I was in California they said Nebraska was East Coast!)

2. Be outgoing and personable.

I will say one of the reasons I wanted to take on this job was to increase these skills within myself. When you are spending a total of five to eight hours with a chapter, you don't have the convenience of opening up slowly. You just have to go in there and do it.

3. LOVE to travel and be comfortable with it.

One of the best things about this job is some of the things I've experienced since starting my visits. I ate alligator and crawdads for the first time in Louisiana and escaped from hurricanes in Louisiana and Florida. I've been able to see the Hollywood sign and the San Diego Zoo. I even got my first taste of boba (sorry I can't describe it, you just have to try it!) courtesy of Cal Poly-Pomona brothers.

4. Have the ability to give lively and interesting presentations.

During a chapter meeting, you are responsible for presenting certain information. As a consultant you have to find a way to keep your audience's attention, make them want to learn the information, and most importantly—keep it interesting.

The True Story...

by Jackie Charles, *Nebraska-Lincoln*

This is the true story of two recent alumni picked to travel the country and invade collegiate chapters to find out what happens when chapters stop being intimidated, and start getting real.

Sound intriguing? Yes, this could make for an interesting episode of "The Real World" but instead I am describing the life of an Educational and Leadership Consultant. But what exactly is life on the road like for a consultant?

I would compare this job to a reality show. You know that everything is staged to make it look dramatic, but in reality they're just going about their daily lives and most of the day is completely normal. It's all about editing, which in a sense happens to stories and rumors about consultant visits. You only hear about the bad stories, never about the typical visits.

Consultant visits are a standard occurrence for chapters. I can almost guarantee every brother who receives an email saying a consultant visit has been planned gets that feeling where you think a five-pound weight fell on your stomach. I have seen chapter members literally shake when answering my questions. However, this is only because many collegians do not fully understand the position and why we are there—we are there to help chapters succeed, to answer questions, and hopefully bring clarity to the sometimes confusing world of Deltasig policies and procedures.

Sound like something you're interested in? Do you think you have what it takes? Here is my list of what I think it takes to succeed as a consultant.

1. Be comfortable leaving your friends and family.

I definitely have to say this has been the biggest change in my life since taking this job. Although this problem

5. *Be able to handle being alone for extended periods of time.*

Some of the chapters will invite you out after meetings, but understandably most are busy with their own lives. So often I head back to my hotel room each night and complete reports, check email and—yes—watch TV or read. I definitely will say the list of books I have read has increased dramatically since starting this job.

Well there you go—my advice on how to make it as a consultant. I do have to say this experience is not one I will forget anytime soon. Like every job it has its ups and downs, but I have been able to experience so much more through this job than I would at a typical entry-level position. So for you graduates, be sure and consider this job—the experience is gratifying and you will learn an immense amount from your experiences.

Some Free Advice!

by Karin Grant, *Central Florida*

The following are some concepts and thoughts for developing your chapter members, and thereby improving your chapter. I've compiled these from my travels as an Educational and Leadership Consultant.

Appreciate your chapter while you're there. Your time there will go by quickly and soon most of these brothers won't be in your immediate world. You will miss them after you graduate and miss the environment your collegiate chapter provides. This is a good thing, sad but good. It means your brothers had an impact on you—they changed your life. If you think you won't miss your chapter or brothers, then you need to change something. If you are truly a giving member of your chapter, it will come back to you ten-fold.

Take advantage of the leadership development opportunities during college (within your chapter and nationally). They are much harder to obtain in such a first-hand way after you graduate. Think of how much time and

effort it takes to become president of a company. You can have that experience, on a small scale, by being president of your chapter—by running your chapter as a small business. Leadership development classes cost lots in the business world. In the Deltasig world, you can get a full day of them for \$35—plus a lunch at a LEAD School.

Develop a passion for something positive, whether it be in Deltasig, community service, reading, the arts, anything that makes the world a better place. Pursue it, research it, learn about it, develop your thoughts about it and then use it to better your chapter and the people around you.

Continuous improvement. This is such an important concept. Continuously improving your knowledge, your attitude, your values, your compassion for others, your self, your being. Imagine the world we would live in if every day every person improved themselves in some way. Don't wait for others to improve you. It is your sole responsibility to leave this world a better place than when you joined it. Seek out opportunities.

Develop your values and a system of beliefs. What do you stand for? What will you stand for? What do you want to instill in your children, your friends? What would you die for? That sounds dramatic, but it can bring your life into perspective.

I also wanted to include some highlights from my travels and fun things I've experienced for the first time! We went to Louisiana, for our consultant training trip, and were able to visit New Orleans. Director of Chapter and Expansion Services Dale Clark, Jackie Charles and I had a fantastic time. Between chapter visits, we did the traditional tourist things—Café du Monde and Pat O'Briens. Laissez les bon temps roulez! I went to New York City, on an expansion visit, and survived with the help of local volunteers. After the Buffalo LEAD School and chapter visits to Cornell and Syracuse, I was able to

experience the power of Niagara Falls. I toured Graceland after visiting Western Kentucky and Christian Brothers—it was interesting to see how Elvis lived and decorated (wow!).

I remember, as a collegiate, going to national events and meeting the people whose names I had to learn, and thinking how neat it was to meet those people. When I toured Central Office, before LeaderShape® in 2003, it was exciting to be in the place that ran the day-to-day operations of the whole Fraternity and see all the memorabilia (the Pink Poodles stuff is so cool!). While some of the “glitz and glamour” has worn off, I can still sit back and think how lucky I am to work here and do this job. As of December, I have traveled to 11 states!

I think a lot of how well the trip will go depends on the attitude of the chapters you'll be visiting. So here are some insider tips, straight from a consultant's mouth to your ears (well, eyes):

1. Go into the consultant visit with a positive attitude. “Consultants are not the enemy—they are visiting to help my chapter—a consultant visit does not mean my chapter is in trouble.” Just keep repeating this to yourself and everything will be okay.

2. Do not go in thinking you or your chapter knows all there is to know about Deltasig. Every chapter can improve in some way—if your chapter is doing great, then fantastic, maybe you can give us some ideas to recommend to other chapters. Nothing degrades a visit more than a chapter that is not open to improving or open sharing.

3. Send in your visit documents on time. The earlier the better and the more prepared we'll be for the trip. It does not reflect well on the chapter when we do not receive documents on time. If you have a problem, question, or concern with the documents, then please just contact us about it. ▲

**Remember, the mantra in #1—
we're here to help!**

Bentley/Lambda Tau

The Lambda Tau chapter joined with Black United Body to host Menage, a three-room party designed to benefit local charities. The event, attended by over 850 people, brought in over 100 canned goods for the Salvation Army. Chapter president Mark Buonomo said they were looking for a different way to do things. "A collaboration like this had never been done on Bentley campus before and both our organizations [were] looking for something new." Both presidents pointed to the importance of attracting a diverse group of Bentley students together to help benefit a good cause. Buonomo said, "This event was a benefit to so many people—it provided an evening of good times and dancing in an environment that was safe and promoted respect and cultural awareness to others." While there are no plans in place right now for future collaborations, Black United Body hopes to work with Deltasig in the future.—*material taken from www.bentleyvanguard.com*

Buffalo/Alpha Kappa

Among the community service events we participated in this semester, certain ones stand out as they showed our efforts in creating fun events for the Buffalo community. We volunteered at the Buffalo Hockey Fest and the Buffalo Zoo Haunted Hayrides. At the Hockey Fest, we refereed the street hockey games. At the Buffalo Zoo, we facilitated several games, as well as painted children's faces and helped



ARIZONA STATE brothers take part in their university's 2004 Homecoming Royalty Coronation. From left: Monica Garcia, Austin Prutch, Nicole Meacham, 2005 National Collegian of the Year Dave Glanzrock, Kira Smith, Jordan Young and Ryan Kunde.

make arts and crafts. On a professional level, we tried to diversify the types of professional events we held, in an effort to make them more interactive and fun. Such events included a team building workshop, organized through the university's Leadership Development Center, and a tour of the Bison Brewery. In addition, we also organized an alumni picnic.

We also had the honor of being the host chapter for the Buffalo LEAD School. For this event, we held a party for LEAD attendees. It also served as one of our fundraising events—we sold shirts and tickets for our 50/50 raffle. This event was a complete success. It brought together Deltasigs from several chapters and gave them a chance to



ARIZONA brothers Kristen Senseman and Kim Ho make their chapter proud as members of the Homecoming Royalty Court.

relax, mingle and have a good time. We would like to thank everyone that attended, as it was certainly a night to remember.—*Natira Blue*

Central Florida/ Theta Sigma

This past October, we participated in a beach clean-up. We teamed up with Eco-Action at the Lori Wilson Park in Coco Beach, Fla., to clean up the beach shore from trash and debris left behind from the hurricanes. We spread out along the beach side with our supplies in hand, cleaning up the beach all afternoon. This event was not only a great way for our chapter to give back to the community, but it served as a time where brothers could bond together. Community involvement is only one of the many ways that Theta Sigma works together to make a difference.—*Lesley Brown*

New Mexico State/ Epsilon Upsilon

We completed a combination of continuous and intermittent service projects during the fall 2004 semester, both on campus and in the Las Cruces area. Back in September, we helped with free HIV screenings at the NMSU Corbett Center Student Union and sponsored a United Blood Services blood drive outside the business college's Guthrie Hall. In October, we helped sign-up students, faculty and staff for voter registration and collected donations for the Doña Ana County Humane Society. In November, we sponsored a bone marrow donor identification event at Corbett Center, to benefit Cook Children's Hospital of El Paso.

In addition to the intermittent projects, our chapter will participate in several continuous initiatives.



CINCINNATI Deltasigs are all smiles as they prepare to ride in the annual Homecoming parade.



COLORADO-COLORADO SPRINGS brothers celebrated Founders' Day by hosting an event for all Colorado collegiate chapters. The event was attended by over 70 brothers from Colorado, Colorado State, Western State and the Denver colony and held at Red and Jerry's in Denver.



Brothers from ALBANY, in conjunction with the student career development center, held their 30th Annual Career Fair. The fair hosted more than 65 firms, offering positions in all business fields. It is estimated that over 1000 students turned out to submit resumes and talk with recruiters.

Members will mentor at schools in the Las Cruces Public Schools (or at the City of Las Cruces Weed and Seed program's Safe Haven) and serve meals at the Gospel Rescue Mission.

We are also proud that five members of our chapter were among 10 students selected to serve on the first team of student ambassadors for the school's College of Business Administration and Economics, during the 2004-2005 academic year. The students were selected based on grade point averages, year classification and faculty recommendations. The team of Deltasigs are Matthew Akers, Adam Alvarez, Jazmin Buffington, Emily Gomez, and Raul Tellez.—*Grant Taylor*

San Diego State/Iota Pi

On Sept. 11, Delta Sigma Pi members joined the New York Says Thank You Foundation, a team of volunteers and firefighters who help disaster areas, to rebuild three homes destroyed by last year's Cedar fire. Every Sept. 11 anniversary, the New York Says Thank You Foundation sends volunteers from New York to communities around the country that have been struck with disaster, as a way to commemorate the love and generosity extended to New Yorkers following Sept. 11. San Diego State alumnus Tim Callahan contacted chapter president Leslie Cerney and encourage her to consider getting involved with this philanthropy.



Dual officer Benjamin Jones (Vice President-Pledge Education and Vice President-Community Service) lights candles in memory of the Deltasig Founders. GEORGIA COLLEGE & STATE brothers held a chili and cornbread Founders' Day dinner for collegians and alumni. A moment of silence was observed as four candles were lit.



Home Improvement—Pacific Coast Style

by 2004 Western Provincial COY Grace Kangdani

It Started with a Vision

During one of my conversations with Pacific Coast Regional Vice President Paul Dawson, he mentioned his vision of a "different kind of community service." He explained he would like all the Pacific Coast chapters to gather and build a house for a disadvantaged family. He wanted to see an "active" community service project, with participation from everyone.

This past September, my aunt called with news about a possible project—painting and building furniture for a women's shelter... Casa de Los Angelitos. This immediately reminded me of Brother Dawson's "dream event"!

The Casa de Los Angelitos

Casa de Los Angelitos ("The Casa") is a shelter for pregnant women (age 18 and over) who are either abused, neglected or have no place to go. The organization was established 19 years ago and is funded solely through donations. "The Casa" conducts its mission from a two-story house, with four bedrooms, located in Harbor City, Calif.

At "The Casa," residents are provided with a safe atmosphere to prepare for the birth of their baby and the first few months of the baby's life. "The Casa" also strives to provide its residents with the knowledge and skills necessary for parenting and independent living. "The Casa" even sends some of its residents to school to continue their education. When I visited "The Casa" a few weeks before the event, they were very excited to know that a group of young college students would be coming to work on the house.

Pacific Coast Unites!

The chapters of the Pacific Coast Region agreed to support the idea and the first joint Pacific Coast Regional community service project was born. On November 13, more than 60 brothers (from Cal State Poly-Pomona, Redlands, San Diego, California-Riverside, California-San Diego, Cal State-Fullerton, Orange County Alumni Chapter and Pacific Coast Leadership Team) and pledges crowded the house of Casa de Los Angelitos, their hands full of donations.

Frank Deiter (co-founder of the Casa de Los Angelitos) and Dan Wallace (The Casa's Board Member) were impressed to know the participating Deltasigs came from many different schools. "You drove all the way from San Diego and Redlands?" Dan asked in amazement. "You guys are a great group—stay that good," Deiter told us.

Over the course of the day, 10 or more dressers and bed were assembled, furniture was moved, and rooms and hallways were scraped, washed and painted. "Just seeing the smiles on the faces of the leaders of the organization that we were helping let me know that our hard work was greatly appreciated. I am very proud of the Region, and I am especially proud of Grace, the organizer for all of the hard work and effort that was put in to not only assure that the event happened, but that it was a huge success!", said Brother Dawson.

So, thank you to all the chapters involved for making this event a huge success! Once again, we have represented one of the values of our Fraternity, as stated in the Preamble of our Bylaws... "To further a higher standard of welfare in the community..." ▲



ST. THOMAS brothers share pasta and Deltasig memories at their Annual Founders' Day dinner at Buca di Beppo in St. Paul. From left: Mike Jellinger, Kelsey Swanson, Heather Farr, Bridget McMowen, Molly Gatrell, Rachel Wittrock, Jocelyn Rauscher and District Director Amy Briggs.

"The big reason I felt they would be good for this was because in my five years at San Diego State, the chapter had been recognized as the best chapter in the nation in community service," Callahan said. Brother Cerney, who rounded up five members in addition to herself, said the members who helped agreed this was the best community service they had ever done. When Delta Sigma Pi members went to the home building site, they received a quick lesson on how to put together house framing and were handed hammers and a few boxes of nails. During the first few hours, the Iota Pi Chapter joined New York firefighters and helped clear out burnt trees and construction waste. Newlyweds Ciaran and Shannon Thornton met at San Diego State and were among the many people who lost their home in Harbison County. Thornton said the Delta Sigma Pi members were the first students who they had seen come and help.

—<http://dailyaztec.com/Archive/Fall-2004/09-21-04/city/city01.html> and submitted with chapter CEI submission

St. Joseph's/Zeta Pi

What else would our chapter be doing on a sunny Saturday morning, but lending a helping hand at the Greater Philadelphia Food Bank! The bank distributes approximately eight million pounds of food to hundreds of charities across five local counties. Organizations such as shelters, food pantries, soup kitchens, senior centers, youth centers, day care centers, and maternal and infant care programs are only a few of the non-profit agencies of whom the Greater Philadelphia Food Bank supplies food to. As our third community service event of the semester, we traveled by school vans to the location where we toured the facilities and then started sorting through, and inspecting the food items. Next, we joined the assembly line where, in approximately one hour, our group of 31 assembled over 800 boxes. These boxes would be distributed to senior citizens in need of food within the Philadelphia area. The boxes contained fruit juice, tomato juice, canned fruits and vegetables as well as other non-perishable foods.



Brothers from SAN JOSE STATE gather to celebrate Founders' Day – and even baked a cake for the occasion!



SYRACUSE brothers got in the Halloween spirit and painted pumpkins for students at an inner-city school in Syracuse.



TRUMAN STATE brothers give a high score to their brotherhood bowling night.

Being a part of such a recognized and valuable organization was an experience each member could reflect on. Since hunger is a constant problem, our chapter will make future visits to help the Greater Philadelphia Food Bank. We see how fortunate we are, but at the same time participating at the food bank helped us become aware of how our aid would have a ripple effect on the lives of those who are needy in our area.—Amanda Carlock

Truman State/Iota Nu

Recruitment kicked off the '04-'05 school year with events such as bowling and a professional speaker—and Iota Nu is pleased to welcome twelve new pledges. We were involved in a number of campus, professional, and community service events. Members organized a professional tour weekend in St. Louis, including tours at United Van Lines and Anheuser Busch. On campus,

we played a key role in the organization of career week at Truman, co-sponsored by other campus business organizations. Events included a fashion show presented by Iota Nu alumnus Jamie Geer of Famous Barr, a panel of speakers, an etiquette dinner, and keynote speaker Brother Tim Augustine, author of the book "How Hard Are You Knocking?" We proudly sponsored 2004 Homecoming King candidate Brother Blake Stevens, and alumnus members Brian and Ame Krippner were awarded the Young Alumni of the Year Award on Homecoming weekend. Other events include Camp Jo-Ota, faculty luncheons, barbecues, and football in the park. Community service events include highway cleanups and pumpkin carving for local nursing homes. We worked at Truman State's Fall Career Expo and several brothers attended Career Prep Day in St. Louis.—Lauren Kistner



Brothers from TEXAS A&M-CORPUS CHRISTI held their Make A Difference Day event at Driscoll Children's Hospital Halloween Carnival – they helped patients decorate pumpkins.

Deltasigs “Make A Difference”

Akron-Canton Alumni Chapter

We volunteered at the Haven of Rest Ministries on Make A Difference Day. Haven of Rest has become one of the largest private social agencies in Akron, reaching out to those with physical, emotional, and spiritual needs. They help feed and house the homeless, as well as consult with and share the Gospel. When we arrived at the Ministries, we were given the choice of making beds or peeling onions for the soup. We chose peeling onions—as people came to lunch you can imagine our aroma made us not the most popular people in the lunchroom! The other volunteers were impressed with us taking on the task and doing it with such enthusiasm. Everyone felt proud to help those that are less fortunate. Not only did we help with our community service, we also learned more about the homeless and the hungry. Many corporations and individuals donate; many volunteers commit their time to help these people who need their help, and we were able to do a small part in making a difference in our community. The volunteer coordinator took our contact information and I'm sure we'll be helping out again.—*Alan Brunton*

Albany/Zeta Psi

Our chapter volunteered at the New Day Art Institute in Albany. The New Day Art Institute is an after-school program for inner city children. We helped make their annual fall festival a success by running various activities throughout the day including face painting, various board games, musical chairs and sports. The efforts of the brothers allowed the institute to stay open on a Saturday, when it usually only operates Monday through Friday (during after school hours). They were also able to provide entertainment and food free of cost to the kids, making for an enjoyable and exciting experience for all involved.—*Jeff Lasker*



Lauren Colling and Gail Rice, along with other INDIANA brothers held a Halloween roller-skating party for the Bloomington and Cresmont Boys and Girls Clubs. Over 60 community children attended and brothers helped by painting faces and pumpkins.

Cal State-Sacramento/Epsilon Phi

A supply drive for the Sacramento Crisis Nursery Centers was our Make A Difference Day activity. Using the Crisis Nursery's wish list as a guide, we collected various items for donation including toys, food, cleaning supplies and diapers.—*Renee Hood*

Central Office of Delta Sigma Pi

Staff members donated food and clothing to the Oxford Family Resource Center.

Ferris State/Delta Rho

This year, our chapter visited with residents at a local nursing home and helped with yardwork, maintenance and other miscellaneous tasks.—*Akon Udoroh*



Anthony Zucaro and Tyler Patton, along with other VIRGINIA TECH brothers volunteered with Habitat for Humanity. They spent the day clearing brush, trees, and tall grass from various lots throughout the community to prepare for future homes to be built on the newly cleared land.

Thanks to the following chapters who reported their participation in Make A Difference Day!

- Kappa – Georgia Southern
- Phi – Southern California
- Alpha Pi – Indiana
- Alpha Omega – DePaul
- Beta Pi – Kent State
- Beta Sigma – St. Louis
- Gamma Theta – Wayne State-Michigan
- Gamma Iota – New Mexico
- Gamma Xi – Santa Clara
- Gamma Omicron – San Francisco
- Gamma Tau – Southern Mississippi
- Delta Iota – Florida Southern
- Delta Rho – Ferris State
- Epsilon Chi – Georgia Southern
- Epsilon Phi – Cal State-Sacramento
- Zeta Theta – Western Kentucky
- Zeta Pi – St. Joseph's
- Zeta Psi – Albany
- Eta Nu – Missouri-St. Louis
- Eta Chi – Cal Poly-Pomona
- Theta Chi – San Jose State
- Iota Pi – San Diego State
- Iota Sigma – Evansville
- Iota Phi – Cal State-Fresno
- Iota Chi – Illinois State
- Iota Psi – Texas A&M-Corpus Christi
- Iota Omega – North Carolina
- Kappa Mu – Pacific
- Kappa Xi – Louisiana at Lafayette
- Kappa Pi – North Florida
- Kappa Sigma – IU-Purdue at Indpls
- Kappa Tau – Clemson
- Lambda Xi – Grand Valley State
- Lambda Omicron – Western Illinois
- Lambda Pi – San Diego
- Lambda Sigma – Cal State-Fullerton
- Lambda Phi – Cal State-Long Beach
- Lambda Chi – California-Riverside
- Nu Rho – California-Davis
- Nu Tau – St. Thomas
- Xi Pi – Redlands
- Omicron Rho – Cornell

“Beyond Campus” provides

opportunities for alumni chapters to share their activities and events with brothers across the country. Does your chapter have something to share? See the contents page for details on where to send your articles and pictures.

Congratulations to the following Silver Helmet recipients, honored for 25 years of service to Delta Sigma Pi:

Charles Hirsch, Jr., *Johns Hopkins*, retired and living in Graham, N.C. is a member of the Baltimore Alumni Chapter.

David Keller, *Maryland*, is president of National Mortgage System in Baltimore. He is a member of the Baltimore Alumni Chapter.

James Pendergrass, *Southern Mississippi*, is a credit risk analysis manager with CoBank, ACB in Greenwood Village, Colo. He is a Golden Council member, Trustee Emeritus and a current member of the Denver Alumni Chapter.

Congratulations to the following Golden Helmet recipients, honored for 50 years of service to Delta Sigma Pi.

Elmer Byron, *Johns Hopkins*, retired and living in Catonsville, Md, is a member of the Baltimore Alumni Chapter.

Maurice Hasty, *Johns Hopkins*, retired and living in Glen Arm, Md, is a member of the Baltimore Alumni Chapter.



Jim Pendergrass was awarded his Silver Helmet at the SACRAMENTO VALLEY ALUMNI CHAPTER'S Annual Christmas Party, December 4. Celebrating with him were Past Grand President Bill Tatum (far left), Southern Provincial Vice President Mitch Simmons (second from left), and Kevin Smathers, Southern Mississippi.

Stephen Kaminitzky, *Johns Hopkins*, is the director of special economic evaluation with the Veterans' Association in Washington, D.C. He is a member of the Baltimore Alumni Chapter.

Milwaukee

The Milwaukee Alumni Chapter runs quarterly events that touch on the three main components of the Delta Sigma Pi experience—profes-

sional, social and service. Every three months we hold after-work “social hours,” group blood donations, and brewery tours.

MAC member Dan Fuss, *Marquette*, is the vice chairman of Loomis Sayles in Boston. Brother Fuss runs several bond and fixed income funds, has been named Morningstar’s “Bond Fund Manager of the Year,” and Kiplinger calls him



NEWYORK CITY Alumni Chapter members Dave Hennel, Lesley Ross, Michele McKirdy and Christine Johnson handed out water at the 35th Annual NYC Marathon in December. That evening brothers got together to dine and celebrate Founders' Day at Heartland Brewery Restaurant in Union Square.

the “Best Bond Picker in America.” He was also named Marquette Alumnus of the Year in Spring of 2004. Thanks to Dan’s reputation, and some excellent groundwork by the undergrads at Marquette, we had almost 150 in attendance for Dan’s talk in December. He touched on various aspects of the domestic and international economies including currency markets, the threat of



Last October, the KANSAS CITY ALUMNI CHAPTER initiated its first honorary member, Matt Klinger – husband of South Central Provincial Vice President Dawn Klinger. From left: Meagan Brammell, Baker, Angie Schelp, Central Missouri State, KSAC President Henry McDaniel, Missouri-Kansas City, Gale Bradley, Central Missouri State, Matt and Dawn Klinger, Kimberly Mynatt, Rockhurst, Midwestern Regional Vice President Jeff Gallentine, Missouri-Kansas City, Amy Gallentine, Missouri-Kansas City, and Kevin Gore, Missouri-Kansas City.



At the 2004 Tampa LEAD School, the WEST PALM BEACH ALUMNI CHAPTER was recognized as “Most Outstanding Chapter” and “Outstanding Service” on both the regional and provincial levels. This chapter has also contributed more than \$1,000 to the Leadership Foundation and plans to become a member of the 2007 Centennial Society by '05 Grand Chapter Congress. From left: South Atlantic Regional Vice President Claire English, Shepherd, Jim English, Bentley, Southern Provincial Vice President Mitch Simmons, Southern Mississippi, Leadership Foundation Trustee Eddie Stephens, Miami-Florida, and Austin Radus, Roger Williams.



Members of the KANSAS CITY Alumni Chapter made and served dinner for 35 guests at the Ronald McDonald House. The chapter also collected pop tabs for their house.



Nothing like some friendly Deltasig rivalry at the Nebraska vs. Southern Mississippi football game! From left: Chris Robinett, Nebraska-Lincoln, Jim Pendergrass, Southern Mississippi, Brandon Trease, Wayne State-Nebraska, friend Chris Boone, Adam Dusatko, Nebraska-Omaha, and Past Grand President Bill Tatum, Southern Mississippi.

stagflation and the potential privatization of Medicare. Everyone in attendance, from the freshmen to the seasoned investment professionals, learned something from Brother Fuss' talk, and we were very appreciative of his time.

We also enjoyed our Christmas dinner at the North Shore Country Club and gathering to watch the January Green Bay Packers vs. Chicago Bears game.

If you are in the Milwaukee area, know someone that is moving here, or are in town on business, please let one of us know. Our web site is www.milwaukeebsp.org, and we try to keep it current with our upcoming events, recounts of past events and other items of interest. The spirit of "gemutlichkeit" is alive and well in

Milwaukee and we always take care of a brother in search of a good meal.—Chris McArdle, Marquette

Space City Houston

It's been another good year for the Space City Alumni Chapter. In addition to the monthly get-togethers and food and toy donations for charity, we have again fielded a softball team, competing against other Houston teams and finishing the season at 5-4. Taking advantage of the popularity of Texas Hold'em, the alumni chapter held a poker tournament in October, which was a fundraiser for our scholarship fund. It was a successful evening, and there is talk of having more of them. The great thing about this alumni chapter is its diversity. We have sev-

Making A LEADing Difference Day in Riverside!

by Patti La Marr, National Community Service Chair and Inland Empire Alumni Chapter member



Wow! The Riverside LEAD School was a great success with over 300 brothers, pledges and leadership in attendance.

The Western Province participated in *Make A Difference Day* activities throughout the day. There was the "Make a Difference, Make a Drop," a regional coin drop competition, as well as a "Poker Raffle" and a Christmas paper cut-up.

Each region sponsored the "Make a Difference, Make a Drop" community service by having a decorated can to represent each of the five regions. Brothers dropped pennies into their regional can, giving their region points—silver coins were dropped in for positive points and green money for negative points. The competition was fierce and, as a whole, the province raised \$250! With the Pacific Coast Region garnering the most points, they chose to donate \$150 to the Muscular Dystrophy Association. With the Western Region coming in second place, they chose to donate \$100 to the St. Jude Children's Research Hospital.

The Inland Empire Alumni Chapter held a great "Poker Raffle" in conjunction with the Western Province. There were 10 prizes awarded for the 10 best hands. The best hand winner Puneeta Sharma, *San Francisco State*, won a registration to the Western Provincial Conference in Reno! In addition to all the great prizes, there was a drawing for a \$50 cash prize. Leadership Foundation President Greg Howell won the cash drawing, promptly donating it to the Foundation, on behalf of the Western Province.

The "Poker Raffle" was a great success, netting \$544 and generating a great deal of fun for all who participated. Half the proceeds are being donated to the Inland Empire Alumni Chapter's adopted charity, Santa Claus Inc. of Greater San Bernardino—the Western Province's half is being donated to the Leadership Foundation, with the goal of the Western Province becoming a member of the 2007 Centennial Society. With the help of alumni donations, the province raised \$322 towards its goal.

But wait, that's not all. The Xi Pi Chapter (Redlands) and the Inland Empire Alumni Chapter sponsored a Christmas paper cut-up. The two chapters committed to assembling 1,000 wrapped candy (Christmas cracker) stocking stuffers.

The Western Province really "Made A LEADing Difference." Our chapters were able to attend a great LEAD School and "Make A Difference" to several great causes! ▲

eral schools represented by our officers alone, and many more by those who are active members. Around 20 brothers attended the LEAD School in New Orleans and brought back some great ideas we'd like to incorporate into next year's alumni chap-

ter initiatives. So if your travels take you down to Houston, look us up (www.spacecityalumni.org). We're a lot of fun, and good people (but what else do you expect from Deltasigs!).—Laura Goldman, Baylor

Leadership Profiles honors non-elected, volunteer brothers who exemplify leadership and service to Delta Sigma Pi.



Gina Wing

Gina Wing, *Northern Colorado*, is currently the district director for the Alpha Nu Beta Colony at Denver. She also served as a district director for Colorado State and as president and vice president-professional activities, faculty liaison and social chair at Northern Colorado. Brother Conca, and husband Steve, live in Littleton, Colo., where she is in the investor relations department with Lehman Brothers.

FUN FACTS:

- ▲ Her favorite Deltasig event to attend is Grand Chapter Congress. "It is the only event where you can meet and hang out with 1000 of your closest brothers, take part in great seminars, and have all this fun in great locations like Palm Springs and Orlando!"
- ▲ Her favorite Deltasig memory: "The craziest was driving for 26 hours from Denver to Houston for Congress with 25 other brothers, most of whom I didn't know."
- ▲ She describes Delta Sigma Pi in one word: Invaluable

Marcial Hoyos, *Pacific*, is currently taking on the district director role for Cal State-Fresno and San Jose State. He previously served as his chapter's vice president-finance. Brother Hoyos lives in Rocklin, Calif., where he is a client support representative with EBS On Line.

FUN FACTS:

- ▲ His favorite Deltasig memory: "My first Grand Chapter Congress—in



Marcial Hoyos

Buffalo. My experience there was overwhelming. I was told how immense Congress was, but never firmly grasped the concept until I experienced it for myself."

- ▲ One thing people would be surprised to find out: "I'm a shy person."
- ▲ He describes Delta Sigma Pi in one word: Growth (as in personal growth)

Valerie Martinez, *Cal State-Fullerton*, currently serves as the district director for Cal Poly-Pomona. She previously served as her chapter's vice president-chapter operations and vice president-pledge education. Brother Martinez resides in La Habra, Calif., where she is a purchasing assistant with Nature's Best.

FUN FACTS:

- ▲ Her favorite Deltasig event to attend is a community service event. "You get the chance to mingle with fellow brothers, while having an opportunity to give back to the community."
- ▲ One thing people would be surprised to find out: "Every Congress I attend, somehow I get hurt. In Buffalo, while at Niagara Falls, I tripped down some stairs and sprained my ankle. In Palm Springs, at the banquet, one of my friends tried to give me a hug. He leaned too far and caused me to fall backwards. My head hit the ground so hard I got the wind knocked out of me."
- ▲ She describes Delta Sigma Pi in one word: Motivating



Valerie Martinez



Brad Blanton

Brad Blanton, *South Florida*, currently serves as district director for Florida Southern. He is also the webmaster for the Tampa Bay Alumni Chapter. He previously served South Florida as pledge class president, chapter president, and was involved in information services, professional development, fundraising, chapter relations and faculty relations. Brother Blanton lives in Tampa where he is a sales manager with the Scotts Company.

FUN FACTS:

- ▲ "My passion is snowboarding, and I live in Florida...go figure! I make trips as often as possible to North Carolina, Oregon, Idaho, and Canada to ride with friends (mostly Deltasigs)."
- ▲ His favorite Deltasig event to attend—Provincial Conferences. "These events are a great opportunity to see Deltasigs from other chapters and the Central Office, as well as catch up with old friends from past events. They also provide a unique opportunity for chapter attendees to help shape the future of the organization through voting on important fraternity issues."
- ▲ One thing people would be surprised to find out: "I volunteer as an animal trainer a few days a week at the Florida Aquarium (www.flaquarium.org) in Tampa. My favorite animals to care for are our four river otters and birds of prey." ▲

2007 Centennial Society... Off to a Great Start!

As we approach our brotherhood's 100-year anniversary, I am filled with anticipation for the celebration in New Orleans for Grand Chapter Congress 2007! Without a doubt, it will be an event to remember. It will be a time to celebrate the success of "100 Years of Brotherhood." To commemorate Delta Sigma Pi's Centennial, the 2007 Centennial Society was created by the Fraternity's Board of Directors and Leadership Foundation Board of Trustees.

The 2007 Centennial Society membership has gotten off to a great start. As of early January, the Society welcomes 32 members (see sidebar for complete listing, as of 1/05). You will also note the list already includes four Deltasig couples, who have each become members. On behalf of both the Trustees of the Leadership Foundation and the Fraternity's Board of Directors, I thank those making this commitment. The funds raised through membership in the 2007 Centennial Society will be used to support and secure future educational, leadership and scholarship opportunities for our brotherhood.

With the Fraternity's Centennial in 2007 fast approaching, now is the perfect time to renew your personal support of the Leadership Foundation—and to join our new donor recognition group—the 2007 Centennial Society. You can become a member of this select group of Foundation supporters by giving a total of \$2,007 or more (in unre-



At the New Orleans LEAD School, Leadership Foundation President Greg Howell (right) stops to talk with attendees, explain the benefits of the Foundation and welcome them to a day of learning and fun in "The Big Easy!"

stricted gifts) between now and June 30, 2008, the conclusion of our Centennial celebration. Membership is not limited to individuals. Any collegiate or alumni chapter, province or region, can qualify for membership as well. Also as a reminder, unrestricted matching gifts from someone's employer count towards an individual's membership in the Society.

Special recognition of Society members will occur at all national and provincial Fraternity events, including the 2005 Grand Chapter Congress in Orlando and the 2007 Centennial Grand Chapter Congress in New Orleans. Additional recognition will be provided through inclusion in a list published in *The DELTASIG*. A final list of all Society members will be on permanent display at the Central Office.

It is our goal that 1,000 individuals qualify for the 2007 Centennial Society. This goal is aggressive, but imagine the programs and scholarships we could support if

the goal is reached. Our aim is to honor those leaders who precede us by making the Fraternity better for those that follow.

Again, on behalf of the Delta Sigma Pi Leadership Foundation and the many brothers who benefit from your generosity, THANK YOU!

Fraternally,

Gregory W. Howell
Leadership Foundation
Chairman and President

Omissions to Leadership Foundation Honor Roll of Donors

(published in November '04 issue):

1907 SOCIETY

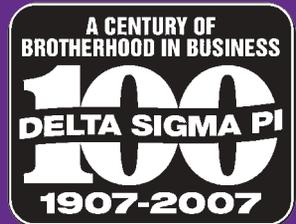
\$1,000-\$2,499 in contributions during 2003-2004

West Palm Beach Alumni Chapter

FOUNDATION MEMBERS

\$100-\$499 in contributions during 2003-2004

Donald Davies, *Rider*
Daniel L. Davies, *Tulsa*



Congratulations 2007 Centennial Society Members!

(as of 1/05)

- Thomas E. Arnold
- Atlanta Alumni Chapter
- Kelly J. Baluta
- Joelle Berlat
- Stephen L. A. Black
- Andrea J. N. Boyd
- Sean T. Boyd
- Russell Brown
- Deltasig (Beta) House Corporation
- Richard D. Foster
- Clifford S. Graves
- Shanda R. Gray
- John V. Henik
- Gregary W. Howell
- Laura L. Howell
- Randy L. Hultz
- Ruben C. Johnston
- Gregory Koch
- Katie I. Koch
- Norman Kromberg
- Russell G. Mawby
- Corey D. Polton
- John William Powell
- John D. Richardson
- Claire Sammon Roberts
- Mark A. Roberts
- William C. Schilling
- Sandra L. Shoemaker
- Velvet A. Simmons
- Richard A. Steinkraus
- Ruth S. "Stonie" Sutton
- Sanjay O. Trivedi
- Philip H. Turnquist

Want to see your name on this list? Join the 2007 Centennial Society today!

Congratulations to the 2004 Delta Sigma Pi Chapter and Individual Award Winners!

(Fraternity awards highlight yearly achievements and efforts of brothers and chapters at the regional, provincial and national levels.)



Chapter Advisor of the Year Dr. Marilyn Okleshen is presented her award by Grand President Kathy Jahnke and North Central Provincial Vice President Pete Bjelan.

INDIVIDUAL RECOGNITION

(Chapter shown is chapter the recipient serves as a volunteer.)

Chapter Advisor of the Year

Dr. Marilyn Okleshen, *Minnesota State*

Provincial Winners

North Central – Dr. Marilyn Okleshen, *Minnesota State*

Northeastern – Dr. Raymond Jones, *Pittsburgh*

Southern – Timothy Dills, *East Tennessee State*

Western – Joni Norby, *Cal State-Fullerton*

Regional Winners

Allegheny – Dr. Raymond Jones, *Pittsburgh*

Desert Mountain – William Archer, *Northern Arizona*



The brothers of CAL STATE-SACRAMENTO celebrate their National Outstanding Service for a Collegiate Chapter win with Grand President Kathy Jahnke (far left), Western Regional Vice President Amanda Smith (second from left) and Western Provincial Vice President Chuck Brown (center).

Great Lakes – Karl Brooks, *DePaul*

Mid-South – Timothy Dills, *East Tennessee State*

Niagara – Dr. Charles Chang, *Cornell*

North Central – Dr. Marilyn Okleshen,

Minnesota State

Pacific Coast – Joni Norby, *Cal State-Fullerton*

District Director of the Year

Wayne Lauer, *West Virginia*

Provincial Winners

North Central – Angela Burton, *Valparaiso*

Northeastern – Wayne Lauer, *West Virginia*

South Central – Erin Winfrey, *Truman State*

Southern – Stephen Stamboulieh,

Southern Mississippi

Western – Ellen Ereneau, *California-San Diego*

Regional Winners

Allegheny – Wayne Lauer, *West Virginia*

Atlantic Coast – O'Quillian Mercer,

Georgia Southern

Central Gulf – Stephen Stamboulieh,

Southern Mississippi

Central – Krista Dych, *Indiana State*

Desert Mountain – Justin Cranmer, *Arizona*

Gateway – Erin Winfrey, *Truman State*

Great Lakes – Angela Burton, *Valparaiso*

Great Plains – Jodi Lee Anderson, *Nebraska-Lincoln*

Gulf Western – Carlos Ellis, *St. Edward's*



The national award for Most Improved Collegiate Chapter went to the brothers of WEST VIRGINIA. Northeastern Provincial Vice President Mark Chiacchiarri (fourth from right), Grand President Kathy Jahnke (third from right), District Director Wayne Lauer (fifth from right) and Allegheny Regional Vice President Barbara Balcita (second from right) celebrate the achievement with collegiate members.

CHAPTER AND INDIVIDUAL AWARD WINNERS



Congratulations to the KANSAS CITY Alumni Chapter, which won Outstanding Service for an Alumni Chapter. From left: South Central Provincial Vice President Dawn Klinger, Sarah Matthes, Baker, Alumni Chapter President Henry McDaniel, Missouri-Kansas City, Grand President Kathy Jahnke, Missouri-Kansas City District Director Amy Gallentine and Midwestern Regional Vice President Jeff Gallentine.



TWIN CITIES Alumni Chapter walked away with the national award for Outstanding Collegiate Relations for an Alumni Chapter. From left: Grand President Kathy Jahnke, Minnesota State District Director Nicole Gontarek, Winona State, Alumni Chapter President Stacey Obeidzinski, St. Cloud State, and North Central Provincial Vice President Pete Bjelan.

Mid-Atlantic – Donna Zachman, *Wingate and Radford*

Mid-South – Shannon Marie Langston Berry, *East Tennessee State*

Mideastern – Holly Fusco McCall, *George Mason*

Midwestern – Henry Keith McDaniel, *Rockhurst*

New England – Deborah Lang, *Bentley*

Niagara – Sarah Ross, *Syracuse*

North Central – Stacy Obeidzinski, *Winona State*

Pacific Coast – Ellen Ereneau, *California-San Diego*

Rocky Mountain – Gina Wing, *Denver (colony)*

South Atlantic – Bradley Blanton, *Florida Southern*

South Pacific – Annjeanette Castro, *Loyola Marymount*

Southeastern – Donovan Carr, *Clemson*

Western – Todd Mirell, *Cal State-Sacramento*

COLLEGIATE CHAPTER AWARDS

R. Nelson Mitchell Outstanding Collegiate Chapter Award

Pittsburgh

Provincial Winners

Northeastern – *Pittsburgh*

North Central – *St. Thomas*

Southern – *Central Florida*

South Central – *Southwest Missouri State*

Western – *Cal State-Fullerton*

Regional Winners

Allegheny – *Pittsburgh*

Atlantic Coast – *Central Florida*

Desert Mountain – *New Mexico State*

Gateway – *Southwest Missouri State*

Great Lakes – *Valparaiso*

Niagara – *Penn State-Behrend*

North Central – *St. Thomas*

Pacific Coast – *Cal State-Fullerton*

Western – *California-Davis*



ST. THOMAS brothers were all smiles celebrating their win for National Outstanding Professional Activities for a Collegiate Chapter: Grand President Kathy Jahnke (center) and North Central Provincial Vice President Pete Bjelan (third from right) offer their congratulations.

Most Improved Collegiate Chapter

West Virginia

Provincial Winners

Northeastern – *West Virginia*

North Central – *None*

Southern – *Miami-Florida*

South Central – *None*

Western – *Texas-El Paso*

Regional Winners

Allegheny – *West Virginia*

Desert Mountain – *Texas-El Paso*

Mid-Atlantic – *Lynchburg*

South Atlantic – *Miami-Florida*

South Pacific – *Southern California*

Outstanding Service for a Collegiate Chapter

Cal State-Sacramento

Provincial Winners

Northeastern – *Ohio*

North Central – *Valparaiso*

Southern – *Virginia Tech*

South Central – *Washington-St. Louis*

Western – *Cal State-Sacramento*

Regional Winners

Atlantic Coast – *Central Florida*

Central Gulf – *West Florida*

Desert Mountain – *New Mexico State*

East Central – *Ohio*

Gateway – *Washington-St. Louis*

Great Lakes – *Valparaiso*

Great Plains – *Wayne State-Nebraska*

Mid-Atlantic – *Virginia Tech*

Niagara – *Syracuse*

North Central – *St. Thomas*

Pacific Coast – *Redlands*

Rocky Mountain – *Colorado-Colorado Springs*

Southeastern – *Georgia State*

Western – *Cal State-Sacramento*

(continued on page 28)

Outstanding Professional Activities for a Collegiate Chapter

St. Thomas

Provincial Winners

Northeastern – *Pittsburgh*
 North Central – *St. Thomas*
 Southern – *Central Florida*
 South Central – *Oklahoma*
 Western – *Redlands*

Regional Winners

Allegheny – *Pittsburgh*
 Atlantic Coast – *Central Florida*
 Central – *Indiana*
 Central Gulf – *West Florida*
 East Central – *Ohio*
 Great Lakes – *Valparaiso*
 Great Plains – *Wayne State-Nebraska*
 Mid-Atlantic – *Virginia Tech*
 Niagara – *Syracuse*
 North Central – *St. Thomas*
 Pacific Coast – *Redlands*
 Southwestern – *Oklahoma*
 Western – *California-Davis*

Outstanding Financial Operations for a Collegiate Chapter

Pittsburgh

Provincial Winners

Northeastern – *Pittsburgh*
 North Central – *Wayne State-Nebraska*
 Southern – *None*
 South Central – *None*
 Western – *Cal State-Fullerton*

Regional Winners

Allegheny – *Pittsburgh*
 Great Lakes – *Northern Illinois*
 Great Plains – *Wayne State-Nebraska*
 Niagara – *Syracuse*
 Pacific Coast – *Cal State-Fullerton*

Outstanding Alumni Relations for a Collegiate Chapter

Cal State-Fullerton

Provincial Winners

Northeastern – *Binghamton*
 North Central – *St. Thomas*
 Southern – *None*
 South Central – *None*
 Western – *Cal State-Fullerton*

Regional Winners

Great Plains – *Nebraska-Lincoln*
 Niagara – *Binghamton*
 North Central – *St. Thomas*
 Pacific Coast – *Cal State-Fullerton*

Outstanding Scholastic Development for a Collegiate Chapter

Cal State-Fullerton



Congratulations to CAL STATE-FULLERTON on their national wins for Outstanding Alumni Relations for a Collegiate Chapter and Outstanding Scholastic Development for a Collegiate Chapter, as well as the nine regional and provincial awards they're displaying here. On hand to celebrate were Grand President Kathy Jahnke (center), Pacific Coast Regional Vice President Paul Dawson (fourth from left) and Western Provincial Vice President Chuck Brown (right of center).



District Director of the Year Wayne Lauer (center) receives congratulations from Grand President Kathy Jahnke (left), Northeastern Provincial Vice President Mark Chiacchiari, and Allegheny Regional Vice President Barbara Balcita.

Provincial Winners

Northeastern – *Ohio*
 North Central – *Valparaiso*
 Southern – *Georgia State*
 South Central – *None*
 Western – *Cal State-Fullerton*

Regional Winners

East Central – *Ohio*
 Great Lakes – *Valparaiso*
 Niagara – *Syracuse*
 North Central – *Minnesota State*
 Pacific Coast – *Cal State-Fullerton*
 Southeastern – *Georgia State*

ALUMNI CHAPTER AWARDS

Outstanding Alumni Chapter

St. Louis

Provincial Winners

Northeastern – *None*
 North Central – *Twin Cities*
 Southern – *West Palm Beach*
 South Central – *St. Louis*
 Western – *Inland Empire*

Regional Winners

Gateway – *St. Louis*
 North Central – *Twin Cities*
 Pacific Coast – *Inland Empire*
 South Atlantic – *West Palm Beach*

Outstanding Service for an Alumni Chapter

Kansas City

Provincial Winners

Northeastern – *None*
 North Central – *None*
 Southern – *West Palm Beach*
 South Central – *Kansas City*
 Western – *None*

Regional Winners

Midwestern – *Kansas City*
 South Atlantic – *West Palm Beach*

Outstanding Professional Activities for an Alumni Chapter

St. Louis

Provincial Winners

Northeastern – *Pittsburgh*
 North Central – *None*
 Southern – *None*
 South Central – *St. Louis*
 Western – *None*

Regional Winners

Allegheny – *Pittsburgh*
 Gateway – *St. Louis*

Outstanding Collegiate Relations for an Alumni Chapter

Twin Cities

Provincial Winners

Northeastern – *Pittsburgh*
 North Central – *Twin Cities*
 Southern – *None*
 South Central – *St. Louis*
 Western – *None*

Regional Winners

Allegheny – *Pittsburgh*
 Gateway – *St. Louis*
 North Central – *Twin Cities*

Did you?

Start a new business or job? Get a promotion? Get recognized for an achievement?
Share your good news here!

Brian Brumbaugh, *Akron*, is a controller with Hamilton Beach/Proctor-Silex, Inc. in Glen Allen, Va.

Lori Enochian, *Akron*, is owner of The Rubber Bowl, craft store, in Beavercreek, Ohio.

Mark Stroh, *Akron*, is a compensation/benefits accounting manager with the Westfield Group in Westfield Center, Ohio.

William Webber, *Akron*, is an Investment Operations Association Specialist in Brooklyn, Ohio.

Esther Marin, *Albany*, is an assistant buyer with Lord & Taylor in New York, N.Y.

Carolyn Larson, *Angelo State*, is an insurance agent with Aflac in San Antonio.

Carl Miller, *Angelo State*, is the assistant vice president-foreclosure administration with Countrywide Home Loans in Plano, Texas.

Everett New, *Angelo State*, is an associate attorney with Carrington, Coleman, Sloman & Blumenthal in Dallas.

Ryan Buzzard, *Arizona*, is vice president-meetings division for Resorts & Great Hotels/World Publications LLP, in Santa Barbara, Calif.

Steven Whalen, *Ball State*, is director of new business development with MasterBrand Cabinets, Inc. in Jasper, Ind.

Lacey Ballard, *Bellarmine*, is an auditor with KPMG in Louisville.

Elizabeth Ward, *Bentley*, is head of the accounting and risk department with Southfield Corporation in Southfield, Mass.

Karen Nemelka, *Bowling Green State*, is a business analyst with ADP Benefits Services in West Valley City, Utah.

Adam Bellinger, *Buffalo*, is an associate with PriceWaterhouse-Coopers in Florham Park, N.J.

Robert Myers, *Buffalo*, is a network engineer with Thomson Financial in New York.

Jordan Bornstein, *California-Berkeley*, is an assistant buyer with Macy's East in New York.

Business Basics Serve Deltasig Author

The never-ending rivalry of East Coast versus West Coast life, and which is better, was addressed by author Marna Bunger, *Longwood*, in her *Los Angeles Times* article entitled, "SWF Seeks Tall SM—Oversensitive, Sun-Addled L.A. Types Need Not Reply."

In this article, Brother Bunger, a professional writer, details a personal ad she had written in Los Angeles stating her preference for taller men. This made a lot of men angry and presented Bunger with great comical material for her article. She says if she had written the article for the *New York Times*, her responses would have been positive. She tested her theory, and in fact, her predictions came true! As quoted in her article, Bunger speaks about placing an ad in the *New York Times*. "Within minutes, I got responses, positive responses. It reinforced my belief that what happened on the L.A. site was just a symptom of the L.A. environment. My New York would-be paramours told me I was funny and refreshing. They got me. Sun-soaked and self-absorbed, the Angelenos were caught up in the pursuit of nonexistent perfection. The New Yorkers were more based in reality."

The former business major turned English major has spent her time freelancing for various publications. Her decision to switch from business did not discourage her from participating in Deltasig activities. In fact, Brother Bunger found her own niche within the Fraternity to incorporate her major. "I am a creative analytical, so I have an understanding and respect for business and business processes. I remained very active in the Longwood chapter and functioned in a communications role—helping with recruiting, social activities, public relations and marketing.

I also participated with initiations and mentoring." Marna has many fond memories of her collegiate years with Deltasig, most of which centered around fundraising events.

Brother Bunger thoroughly believes she made the right decision to switch her major because she believes her writing skills, combined with an understanding of business, are a great tool. "Writing has been a function of my 20-year marketing/communications career. On the professional side, I've written everything from technical specifications for a web site, to print ad copy. Communications skills are pretty industry agnostic." She has even worked for a corporate "Fortune 25" company as their director of marketing and communications, and states, "business has come back to haunt me!"

Marna specializes in creative nonfiction and enjoys finding the humor in life and writing about it. Her focus right now is on relationships because she believes everyone can relate to dating. She gets ideas for her writing from her life experiences that possess "a general audience appeal." She believes her marketing and business training serve as an asset in her writing career. "If my idea isn't saleable, or doesn't have real-world applicability, I kill it."

Brother Bunger is attempting to write a true crime novel about her New York experience as a witness for an internal affairs hearing against a dirty cop, which she hopes to adapt for screen as well. She is also writing a joint novel with a friend in New York about post-September 11 life changes on the West Coast versus the East Coast. This isn't the first time Bunger will have written about the September 11 tragedy—she previously wrote a piece detailing her walk home from Wall Street on the infamous morning—the piece circulated around the world and was posted on many sites as an authentic first person account. ▲



Eric Corpuz, *California-Berkeley*, is director of real estate with The TIX Companies, Inc. in San Diego.

Sirichok "Cho" Chomjinda, *California-Davis*, is a loan processor with Wells Fargo in Carlsbad, Calif.

Robert Fucjek, *California-Riverside*, is a human resources director with Charter Communications in West Sacramento, Calif.

Christina Macias, *Cal State-Fresno*, is a human resources specialist with Wells Fargo in Fresno, Calif.

Melissa Seing, *Cal State-Fresno*, is a software developer with Carina Corporation in Las Vegas.

Bethany Loya, *Cal State-Long Beach*, is a sales representative with Lufthansa German Airlines in Chicago.

Rochelle Siegrist, *Cal State-Long Beach*, is a membership coordinator with the American Film Institute in Los Angeles.

Terry Taylor, *Cal State-Fresno*, is a distribution and shipping manager with Montana Legend Brand Meats in Red Lodge, Mont.

Albert Gambetti, *Cal State-Sacramento*, is president/CEO of

Affinity Group Administrators in Folsom, Calif.

Michelle Proch, *Central Florida*, is a policies/procedures analyst associate with Lockheed Martin in Orlando.

Kyle Christiansen, *Central Missouri State*, is a specialist with The Nelson-Atkins Museum of Art in Kansas City, Mo.

Harnish Patel, *Christian Brothers*, is a sales consultant with Scavo Insurance Agency in Chicago.

Michael Leow, *Cincinnati*, is the center manager at the Fedex Kinko's in Clifton, N.J.

Marc Robbins, *Cincinnati*, is a manager of applications with Spacecraft Components Corporation in Sunrise, Fla.

Kimberly Vassar, *Clemson*, is a benefit consultant with Mammi Healthcare in Sterling, Va.

Bonnie Steele, *Colorado-Colorado Springs*, is a risk consultant with Protiviti, an independent risk consulting firm, in Portland, Ore.

Jeffrey Armitage, *Connecticut*, is a senior risk manager with Fannie Mae in Dallas.

David Samuels, *Connecticut*, is vice president-finance and corporate controller with GTSI, Inc., an IT services company in Chantilly, Va. Brother Samuels is the recipient of the 2004 Greater Washington Technology CFO Award for community service.

Danielle Tata, *Connecticut*, is a sales manager with Miller Brewing Company in Westborough, Mass.

Ryan Doherty, *Dayton*, is a sales representative with Midmark Corporation in Gunderland, N.Y.

Monica Schneider, *Dayton*, is an accounting manager with The Citizens National Bank of Southwestern Ohio in Huber Heights, Ohio.

Miller Baird, *Denver*, is a chief financial officer with RevPac Hotel Management in Denver.

Kailli Gustafson, *DePaul*, is a procurement analyst with Arizona American Water in Phoenix.

Rodney Tigges, *Drake*, is a senior executive recruiter with Ajilon Finance in San Diego.

Amy Allison, *Duquesne*, is a marketing assistant with Giant Eagle, Inc. in Pittsburgh.

Angela Johnson, *East Tennessee State*, is a custom service coordinator with Assured Castings Corporation

Football, Wrestling and Children's Literature—Oh, My!

Gail Greenberg has led quite a diverse life that has included working with football legends and writing a children's book. Brother Greenberg, *Oklahoma*, was the first female student manager of the football and wrestling teams at her high school. Her interest in sports team management continued to college, where she managed the football and wrestling teams at Nebraska-Lincoln and Oklahoma under the supervision of football legends Tom Osborne and Barry Switzer.

Gail's love of sports sparked her interest in student sports management. Being from Nebraska, she followed all the area pro and college teams and has memories of listening to Nebraska football games on a Walkman while at the movie theatre with her girlfriends! Her love of sports gave her the courage to persuade football and wrestling coaches at her high school and college to allow her to be the student manager. Greenberg says, "No one wanted to hire a woman. I had to do a hard sell on Coach Osborne, he thought I would distract the players." Her persuasion ended in victory and she became a student manager at Nebraska-Lincoln, where she attended graduate school.

Brother Greenberg loved working with the football and wrestling teams, where she remembers feeling "at home" on the field. She believes she would have been an excellent coach, but she says, "I worried over every game! In fact, I chugged the popular pink cocktail (Pepto-Bismol) before each practice because I was afraid someone would get injured."

In college, Gail was very active with Delta Sigma Pi. As an alum, she has been vice-president of the Space City Houston Alumni Chapter and loved the camaraderie and friends she made.

After graduation, Brother Greenberg adopted daughter Haley from China and became inspired to write a children's book. She was not new to this process, as she won her first children's book contest in the fifth grade.

Gail is competing again with her book entitled *No Pig's Brain Soup Please!* She was one of fourteen finalists in a national children's book contest, taking home second place in the ABC Book Competition. She says many Deltasigs voted for her book and showed support. "I really appreciated all of your votes and support. I couldn't have gone this far in the contest without your help!" Gail took her experience of adopting a child as a guide to writing her book. The book is a humorous tale about a little girl who must choose between her new Jewish culture or her Chinese heritage. Greenberg says, "It is about self-acceptance and is for any culture."

Her work has appeared in such publications as *Jack and Jill*, *Wee Ones Magazine*, *The Houston Chronicle*, and *The Houston Business Journal*. She has won numerous writing awards in the areas of nonfiction, juvenile, poetry, plays and screenplays. ▲



in Rogersville, Tenn.

Jamie Kernc, *Eastern Illinois*, is a human resources assistant with Kirkland and Ellis LLP in Chicago.

Mary Alison Phelps, *Eastern Illinois*, is a librarian with Kansas Community Memorial Library in Kansas, Ill.

Sarah Brown, *Evansville*, is a real estate appraiser with David Matthews Associates in Evansville, Ind.

Leandro Festino, *Evansville*, is an investment analyst with the

Meketa Investment Group in San Marcos, Calif.

Ramona January, *Ferris State*, is a stock plan administrator with The Bank of New York in Troy, Mich.

Shellie Smith, *Ferris State*, is the owner of Tiger Lilly Creations in Detroit.

Jennifer Druffel, *Florida*, is a financial representative with Northwestern Mutual Financial Network in Tampa.

Shakoya Hicks, *George Mason*, is an administrative assistant with

DoIT Administration in Fairfax, Va.

Hersh Patel, *George Mason*, is a software engineer with Capitol Advantage in Fairfax, Va.

Ryder Riess, *Georgetown*, is an analyst with HSBC Investment Bank, Ltd. in London, England.

Debra Gissona, *Georgia State*, is a service banker with Wachovia Bank in Charlotte.

Melissa Stevens, *Georgia State*, is an operations analyst with Delta Technology in Forest Park, Ga.

Roger Schirmbeck, *Houston*, has

opened an additional law office in Houston. His practice includes tax saving strategies for individuals and small businesses through estate and business planning, wills, probate, and incorporations. He also has an office in Baytown, Texas.

Dave Barta, *Indiana-Purdue at Ft. Wayne*, is chief financial officer with Regal-Beloit Corporation in Beloit, Wisc.

Daniel Hatmaker, *Indiana State*, is a grocery store manager with the Kroger Co. in Huntington Beach, Calif.

Todd Smith, *Indiana State*, is an information services manager with Oracle USA in Jacksonville, Fla

Jeremy Dubin, *Iowa*, is a staff accountant with Reicin, Pollack & Co., Ltd., in Buffalo Grove, Ill.

Daniel Mack, *Iowa*, is a 401k specialist with T. Rowe Price in Tampa.

Shawn Heyderhoff, *Iowa State*, is a branch manager with U.S. Bank in Cincinnati.

Dallas Doonan, *Kansas*, is a banker with M & I Bank in Chandler, Ariz.

Jennifer Fika, *Kent State*, is a corporate tax manager with Olympic Steel in Bedford Heights, Ohio.

Jason Labay, *Kent State*, is a database analyst with NASA Glenn Research Center in Brookpark, Ohio.

Kristy Freeman, *Louisiana at Lafayette*, won the 2004 John Bragg Award for Excellence in Legislative Service in Louisiana.

Kim Cousins, *Louisiana State*, is president of The Printed Page Design Group and publisher of Unleashed Magazines, Inc. in Gotha, Fla.

Scotty Desselle, *Louisiana State*, is a marketing representative with Hughes Christensen in New Orleans.

Jacob Kansas, *Louisiana State*, is an attorney with Kansas & Kansas, LLC in Gretna, La.

Melody Robinson, *Louisiana State*, is a financial advisor with Morgan Stanley Dean Witter, Inc. in Baton Rouge, La.

Sabrina McClain, *Louisiana Tech*, is a secretary with University of Louisiana at Monroe in Monroe, La.

Richard Adamson, *Loyola Marymount*, is the chief operating

Vik Murty and the Refrigerator of the Future!

Bentley graduate Vik Murty's job as a product marketing manager with Samsung definitely has its perks—like getting to make an appearance on CNN to unveil the refrigerator of the future. Back in September, Vik (right in photo) demonstrated this amazing appliance to Andy Serwer of CNN.



This new refrigerator is part ice box, part TV and part PC. A home pad controls everything from temperature and the type of ice you want to an internal timer. A Wi-Fi panel also pops out so you can watch TV or surf the web anywhere around the house. You are able to write on this panel, just like you would a PDA—it comes complete with a keyboard. This doesn't all come without a catch. The price tag for this refrigerator is \$5,000!

Since Brother Murty joined Samsung in 2003, he has been very involved with the company and taken part in the launching of many new home appliances. Vik has also shown dedication to Deltasig. He most recently served as district director at Bentley. He's also been a district director at North Carolina-Chapel Hill. Before that Brother Murty served as the South Central Regional Director and chancellor at Bentley. ▲

officer with American Research Institute, Inc. in Raleigh.

Robert Campbell, *Loyola Marymount*, is a senior investigator with the County of Los Angeles in Alhambra, Calif.

Karin Morris, *Marquette*, is a director-new market development with the Texas Rangers Baseball Club in Arlington, Texas.

Steven Solomon, *Memphis*, is a real estate broker with Sowell & Company Realtors in Memphis.

Robert Yoakum, *Memphis*, is an accountant with Williford High & Company, CPAs, in Fayetteville, N.C.

Regine Merisier, *Miami-Florida*, is a marketing manager with MailCreations in Miami.

Laura Evans, *Miami-Ohio*, is a tax accountant with National City Corporation in Cleveland, Ohio.

Stephen Prostor, *Miami-Ohio*, is a group vice president with Citibank, N.A. in New York.

Kerry-Ann Green, *Michigan State*, is an assistant store manager with Sears Roebuck & Company in Colorado Springs, Colo.

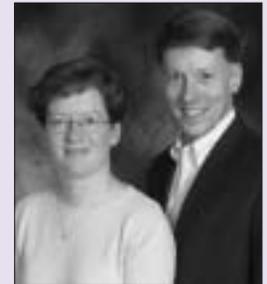
Lisette Trudell, *Michigan State*, is an event manager with White Lodging Services in Indianapolis.

Dale Fairbanks, *Minnesota*, is a materials manager with Barko Hydraulics in Superior, Wisc.

Kevin Kliethermes, *Missouri-Columbia*, is a regional sales director with AT&T in Chesterfield, Mo.

Krippner Brothers Shine!

The Deltasig husband and wife team of Brian and Ame Krippner, *Truman State*, received the distinguished Young Alumni Award from alma mater Truman State. Brian graduated from Truman in 1989 with a bachelor of science in business administration-finance and earned a master



of arts in 1993 from Webster. He is currently vice president and manager of UMB Bank's Corporate Trust Department in St. Louis. He also serves as the current chair for the Division of Business and Accountancy Board of Advisors. Ame graduated from Truman in 1990 with a bachelor of science in business administration-finance. She is a business analyst with Enterprise Rent-A-Car and volunteers for Citizens for Missouri's Children.

The Krippners were equally involved in many student activities while attending college, especially in Deltasig. Brian was his chapter's Vice President-Pledge Education and went on to serve as district director at Truman State, Washburn and the Kansas City Alumni Chapter. In 1998, Brian received the National District Director of the Year award. Brian currently serves as chair of the National Professional Development Committee. Ame served as district director for the Missouri-Kansas City chapter and went on to serve as treasurer for the Kansas City Alumni Chapter.

Both Brian and Ame feel their Deltasig experience was beneficial for their career and have gained much from the Fraternity. The Fraternity taught them how to be "fun in your seriousness, and how to be serious about your fun." ▲

Brother Aguirre Receives PFA's Career Achievement Award

Last October, Eduardo Aguirre, *Louisiana State*, director of the U.S. Citizenship and Immigration Services (USCIS), received the Professional Fraternity Association's 2004 Career Achievement Award—recognizing his career record and fraternal involvement.

He is an under-secretary with the Department of Homeland Security. His job is to uphold the integrity of immigration services and to lead his 15,000 employees in fundamentally transforming the nation's immigration services into a more secure, efficient, and effective operation.

Brother Aguirre came to this country, 43 years ago, as a 15-year-old Cuban refugee with no family, money or working knowledge of the English language. Through a student loan he was able to attend Louisiana State, where he became a member of Delta Sigma Pi. With the encouragement of family, friends and mentors, Aguirre overcame his struggle with the English language and earned a degree in business administration.

After graduation, Aguirre became a successful banking executive. Thirty-two years later, he retired from Bank of America as president of their International Private Bank. Along the way, he became chairman of the board of the University of Houston System. In 2001, Aguirre moved to Washington to join President Bush's Administration, first by running the Export-Import Bank—he is credited for turning it into a more market-focused and customer friendly operation, while enhancing its risk management structure. After running the Ex-Im Bank, he was asked by the President to fix the immigration services system.

Aguirre credits many with helping him achieve business success. "Many selfless 'gatekeepers'—in corporate, civic and public life—have ushered me through the doors of opportunity and in so doing, helped me conquer real and imagined obstacles. There have been institutional 'gatekeepers', like Delta Sigma Pi, where I learned something about business, leadership and community service. And also personal 'gatekeepers', like former President George H. W. Bush, who taught me—with deeds and actions—lessons about the significance of balancing responsibility, authority and compassion. Principles that apply well to my current job in President George W. Bush's Administration, as I serve my adopted country and at the same time the millions who, like me, keep coming to the United States for freedom and opportunity." ▲



Brian Ferris, *Nebraska-Lincoln*, is a group sales representative with Ameritas in Duluth, Ga.

Bill Schilling, *Nebraska-Lincoln*, received Alpha Gamma Rho's "Brother of the Century" award at their Centennial Convention in

Columbus, Ohio. He currently serves Delta Sigma Pi as Executive Director of the Central Office.

Robert Eddings, *Nevada-Las Vegas*, is a real estate appraiser/owner with Exact Appraisals in Colorado Springs, Colo.

Anna Clark, *New Mexico*, is a salesperson with Caldwell Banker in Rio Rancho, N.M.

Damon Lichtenberger, *New Mexico State*, is a financial advisor with North Star Resource Group in Albuquerque, N.M.

Rosario Magallanes, *New Mexico State*, is a financial analyst-treasury management with Sierra Southwest Cooperative Services, Inc. in Benson, Ariz.

Paul Arrigo, *New Orleans*, is president/CEO with Baton Rouge Area Convention & Visitors Bureau in Baton Rouge, La.

Cheryl Jessie, *Nicholls State*, is a database administrator with Marcon/STMicroelectronics in Carrollton, Texas.

Teresa Turner, *North Florida*, is an account executive with PSS-Physician Sales & Service in Seattle.

Bryan Becan, *North Texas*, is a programmer analyst with Lockheed Martin Aeronautics in Fort Worth, Texas.

Marsha Stout, *North Texas*, is a network administrator with Mnemonics Inc. in Melbourne, Fla.

Jennifer Brinkerhoff, *Northern Arizona*, is an assistant superintendent with Pulte Homes in Las Vegas.

Gretchen Zimmer, *Northern Illinois*, is vice president with Zimmer Tractor, Inc. in Brookville, Ind.

Floyd Heys, *Ohio State*, is an administrator with Breckenridge Village in Willoughby, Ohio.

Neil Nehring, *Ohio State*, is an investment representative with Edward Jones in Tipp City, Ohio.

Brandon Michaels, *Oklahoma*, is a bank examiner with the Federal Deposit Insurance Corporation in Greenwood Village, Colo.

Avery Moore, *Oklahoma*, is a location technical specialist with OfficeMax-A Boise Company in Norman, Okla.

Hope Williams, *Oklahoma*, is a credit analyst with ConocoPhillips in Bartlesville, Okla.

David Derewitz, *Penn State-State College*, is a consultant with Deloitte Consulting, LLP. in Pittsburgh.

James Sherratt, *Penn State-State College*, is an AVP-nonqualified retirement plans with Merrill Lynch in Pennington, N.J.

Karin Fitzgerald, *Rider*, is an account executive with Trader Publishing in Alexandria, Va.

Kellyloren Metzger, *Rider*, is a project coordinator with TPG TeleManagement in Yardley, Pa.

Holly Fusco McCall, *Roger Williams*, is a senior product manager with Capital One Financial in McLean, Va.

Ted Zack, *San Diego State*, is the owner of Club Business Concepts in San Diego.

Kendra Cannoy, *San Francisco*, is a personal trainer with Embody Fitness in Santa Ana, Calif.

Andrea Tsai, *San Francisco State*, is a human resources generalist with ASI Computer Technologies Inc. in Fremont, Calif.

Jeannine Torres, *Santa Clara*, is a marketing and communications coordinator with South Coast Repertory in Costa Mesa, Calif.

Crystal Staton Pace, *South Carolina*, is a senior transaction manager with Fannie Mae in Washington, D.C.

Shaunda Prince, *South Carolina*, is an auditor with the South Carolina Department of Revenue in Columbia, S.C.

James Lee, *South Florida*, is an assistant professor at University of Tampa in Tampa.

Earle Reynolds, *South Florida*, is a care delivery director with First Health Group, Corp., in West Sacramento.

Marc Vitorillo, *South Florida*, is a network engineer with AT&T Global Networks and a realtor with Signature Realty in Tampa.

Julie Gibson, *Southern California*, is an internet marketing consultant in San Jose, Calif.

Bahman Mahdavi, *Southern California*, is a media assistant with David Elen Advertising in Los Angeles.

Stephen Stamboulieh, *Southern Mississippi*, is major accounts district manager with Automatic Data Processing in Ridgeland, Miss.

Milestones

Did you just tie the knot? Welcome a new bundle of joy?

Do you know a brother who has recently passed away? If so, please inform us. Email your mergers, gains, and losses to magazine@dspnet.org or mail your news to the Central Office.

Kelly Wolf, *Southwest Missouri State*, is a sales representative with the Coca Cola Bottling Company in Jacksonville, Fla.

Bradley Cooper, *St. Ambrose*, is a senior accountant with Evanston Northwestern Healthcare Corporation in Evanston, Ill.

Kenneth Murray, *St. Peter's*, is a computer programmer with the United States Air Force at Lackland AFB, TX.

Roger Bailey, *St. Thomas*, is a marketing representative with Federated Insurance in Minneapolis.

Jocelyn Chang, *Syracuse*, is in systems and process assurance with PriceWaterhouse Coopers in New York, NY.

Jayson Massey, *Temple*, is a quality assurance engineer at GuideWorks in Radnor, Pa.

Veronica Soto, *Texas-El Paso*, is a systems operator with Spur Federal Credit Union in El Paso.

Ronald Neitzke, *Texas A&M-Kingsville*, is an accounts examiner with Texas Lottery Commission in Austin.

Cheryl Hamilton, *Troy State*, is a systems analyst with Army Fleet Support in Daleville, Ala.

Michelle Brewer, *Truman State*, is an adjunct lecturer with the University of Arizona in Tucson.

Jason Goethe, *Truman State*, is a CPA with Miller Haviland Ketter PC, PA in Westwood, Kan.

Rebecca Gamage, *Valparaiso*, is a benefits and compensation specialist with Quincy Compressor in Quincy, Ill.

Juanita Cribbs, *Virginia Commonwealth*, is a human resources specialist with Survey & Evaluation Research Lab in Richmond, Va.

Laurie Mirus, *Western Illinois*, is a controller with Northwest Contractors, Inc. in Elgin, Ill.

James Woolard, *Western Illinois*, is a project manager with Epic Systems in Madison, Wisc.

Gretchen Dennis, *Western Michigan*, is an account coordinator with Marketing Tools, Inc. in Grand Rapids, Mich.

Ryan Bauer, *Winona State*, is a sales representative with Primerica Financial Services in Rochester, Minn.

Mergers:

John Laumeyer, *Auburn*, on April 3 to Vita Berute. They live in Hollywood, Fla.

Carol Galimverti, *Penn State-State College*, on July 3, 2004, to Thomas Wells, *North Carolina State*. They live in Charlotte.

Laura Olson and **Matt Meier**, both *Drake*, on June 12. They live in Lisle, Ill.

Deborah Shockey, *Evansville*, on September 25, to Richard Bossi. They live in St. Louis.

Kristin Schlichter, *Indiana*, on August 7, to Eric Winn. They live in Greenwood, Ind.

Tisha Batuk, *Louisiana State*, on July 3, to Stephen Batuk. They live in Killeen, Texas.

Holly Fusco, *Roger Williams*, on October 16, to Christopher McCall. They live in McLean, Va.

Adrian Wise, *San Francisco State*, on September 9, 2003, to

Michael Santos. They live in San Jose, Calif.

Jeff Nome and **LeAnn Buescher**, both *Valparaiso*, on August 7. They live in Fort Wayne, Ind.

Gains:

Tony and **Sara Soto**, both *Cal State-Long Beach*, on September 28 – Jason William. They live in Torrance, Calif.

Summer Franco, *Nebraska-Omaha*, and Scott on March 26 – Haley Rose. They live in Omaha.

Jeff, *Miami-Ohio* and **Judith**, *South Dakota*, **Briggs**, on August 16 – Natalie Margaret. They live in Cincinnati.

Jason Beaver, *St. Cloud State*, and Julie on August 2 – Michaela Jo. They live in Eden Prairie, Minn.

Jenni Chambers Smith, *Tennessee*, and Mark on October 28 – Colette Elise. They live in Chattanooga, Tenn.

From One Fraternity to Another



Robert Rogow, *Florida Atlantic*, has been named to the Board of the Honor Society of Phi Kappa Phi—and invitation-only society drawing its members from all academic disciplines. He currently serves as the dean and professor of accounting at Eastern Kentucky.

Brother Rogow filled the position of president-elect, which entails a nine-year commitment to Phi Kappa Phi.

Although he is new to the Board, Robert has been involved with Phi Kappa Phi through many other positions. He served as the chair of the investment and bylaws and business practices committees and was a member of the budget and budget advisory review committees. During his term, Brother Rogow will focus on marketing and public relations, increased competition, chapter and membership development and fund raising.

Brother Rogow strongly valued his collegiate years in the Fraternity and feels as though Deltasig helped him reach his current position in Phi Kappa Phi. ▲

Lena Lindsey, *Western Kentucky*, and Jason on June 14 – Ethan Storm. They live in Cape Girardeau, Mo.

Losses:

The Fraternity and its representatives assume no liability for the accuracy of this column. The information is printed as it is reported to the Central Office for record keeping purposes.

Arizona State: **William Chafey** (May 27)

Cal State-Chico: **Andrew MacLane** (July 7)

Denver: **Darl Bien** (unknown)

Detroit: **Thomas Collier** (unknown)

East Carolina: **Edward Manning** (April 26)

East Tennessee State: **Alfonso Lucero** (October 30)

Georgetown: **Daniel Rigby** (October 17)

Georgia State: **Harold Duncan** (unknown)

Marvin Griffith Jr. (November 14)

Indiana: **Allan Abramson** (June 30, 2003)

Johns Hopkins: **Arthur S. Bliss** (unknown)

Marquette: **John Schapekahn** (December 14)

Maryland: **Marvin Jolson** (July 24, 2001)

Miami-Florida: **Fernando Santos** (August 1992)

Miami-Ohio: **Duwayne Carlson** (April 2002)

Michael Hayes (November 12)

Minnesota-Minneapolis: **Dale Jackson** (October 5, 2003)

Missouri-Columbia: **Ralph Lucas** (unknown)

New Orleans: **Bernard Diliberto, Jr.** (February 3)

Ohio: **Brian Horn** (October 25)

Jerald Parker (November 2)

Jeffrey Philippi (August 7)

Edgar Zorn (November 21, 2002)

Rutgers: **Leroy Snyder** (unknown)

Texas-El Paso: **Paula J. Woodbridge St. Clair** (December 22)

Wisconsin-Madison: **Dr. Albert Kersten** (June 18)

Keeping Tradition Alive!

National Alumni Day—April 25

“So that the accomplishments and achievements of our alumni brothers may be more effectively recognized, there shall be set aside a day to be known as Alumni Day which shall fall on April 25.”

Do you recognize any of the brothers in these pictures? Can you tell us the story connected with these photos? If so, please share with us and you'll be entered into a raffle for a Pearl and Ruby Badge. Contact magazine@dspnet.org with details.

How Well Do You Know Delta Sigma Pi?

In honor of Alumni Day, take this refresher quiz and test your knowledge of all things Deltasig!

1. In what city will the Fraternity be celebrating its 2007 Centennial?
2. Who was the President of the United States in 1907, when Delta Sigma Pi was founded?
3. What was the original name of the newsletter, which would eventually become the magazine we know today as *The DELTASIG*?
4. What university is located in Oxford, Ohio (home of the Central Office)?
5. What collegiate and alumni chapters were recognized as 2004's Most Outstanding Chapter? (hint: Check out the Awards article on pg. 26.)
6. When will Grand President Kathy Jahnke become a Past Grand President and a new Grand President be elected?
7. When was the Leadership Foundation founded?
8. How does “Yours Fraternally in Delta Sigma Pi” begin?
9. What is H. G. Wright's full name?
10. In what year did the Educational and Leadership Consultants stop living at the Central Office?
11. In what year and city was the ratification of coeducational membership in the Fraternity passed by the Grand Chapter Congress?



12. In what years did Deltasig membership reach 100,000 and 200,000?
13. In what year did Delta Sigma Pi adopt its current Risk Management Policy?

14. What region has no collegiate chapters in it?
15. Which two Founders were members of high school fraternities?





1. New Orleans (at the Hyatt Regency New Orleans, August 22-26)
2. Teddy Roosevelt
3. THE DELTASIG
4. Miami University
5. Pitsburgh (collegiate) and St. Louis (alumni)
6. At the 2005 Grand Chapter Congress in Orlando (August 10-14 at the Renaissance Orlando Resort at SeaWorld)
7. The roots of the Foundation extend back to 1945, when its precursor, the Educational Foundation, was started. In 1978, the Delta Sigma Pi Leadership Fund was created and in 1993 merged with the Educational Foundation to form what is now the Delta Sigma Pi Leadership Foundation.
8. "From coast to coast we may proudly boast... Of a love that exists in us all.. It comes from above and it rests like a dove.. In the heart of every brother in this hall..."
9. Henry Gilbert Wright
10. 1980
11. 1977 in Toronto
12. 1979 and 2003, respectively
13. 1991
14. Northwestern
15. Alexander Makay and Harold Jacobs

Answers:

Brotherhood Network

Looking to become involved with an alumni chapter? Please contact the following brothers for information on the alumni chapter in your area!

The list includes alumni chapters franchised for the 2004-2005 year as of Feb. 1, 2005.

Alabama
BIRMINGHAM
Lee James
205-980-2902
James58869@bellsouth.net
GREATER WEST ALABAMA
Van White
205-652-7517
vewman@yahoo.com
Arizona
PHOENIX-THUNDERBIRD
Kimberly Blumert
480-390-4845
Kimberlyblumert@yahoo.com
California
INLAND EMPIRE
Patti La Marr
626-794-2366
dsp_patti@yahoo.com
LOS ANGELES
Rochelle Siegrist
626-303-1273
deltasigalert@yahoo.com
ORANGE COUNTY
Richard Boner
562-493-4674
rick@dspalum.com
SACRAMENTO VALLEY
Stephanie Azores
530-680-1933
president@dspacvalley.org

Colorado
DENVER
Robert Kissel
303-988-9150
rekissel@yahoo.com
Connecticut
Mike Tetto
860-277-2277
dspctalumni@yahoo.com
Florida
CENTRAL FLORIDA
Sarah Ellerkamp
DSPSarah@aol.com
JACKSONVILLE
Patricia Pearson
904-367-1748
pearson95@aol.com
TAMPA BAY
T. J. Shriver
727-510-2291
tjshriver@go.com
WEST PALM BEACH
Eddie Stephens
561-689-1888
eddie@eddiestephens.com
Georgia
ATLANTA
Kimberly Carter
770-319-6064
kimwcarter@hotmail.com
Hawaii
Lisa Nekoba
808-936-5107
mochi4655@aol.com

Illinois
CHICAGO
Brian Conti
773-248-3912
bconti21@yahoo.com
Indiana
INDIANAPOLIS
Jennifer Cole
317-715-9144
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Alumni chapters must charter or re-franchise by June 30 of each year for full benefits and reduced cost. Franchised alumni chapters are entitled to certain benefits.

Chapters may still franchise late from July 1-August 31 for select benefits by paying an increased fee. For more information on franchising requirements, please visit the "Alumni" section of our Web site at www.dspnet.org.

No alumni chapter or contact in your city? You can start a new alumni chapter! For information, contact Heather Troyer at heather@dspnet.org (513)523-1907 x223.

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Christopher McArdle
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president@milwaukeeesp.org

This list includes brothers that are seeking to begin alumni chapters in various areas. Want to be a founding member of an alumni chapter—or just join some brothers for a good time? Contact the following brothers for more information on local activities!

UNITED STATES:

ALBUQUERQUE-ZIA, NM	Anna Clark	505-892-4350	annamclark@go.com
ALCATRAZ, CA	Joseph Riego	707-645-9227	joe@joeriego.com
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BOWLING GREEN, KY	Mandy Hanson	270-358-0492	mhanson@hardin.k12.ky.us
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CHARLOTTE, NC	Liz Washburn	704-233-5003	aracer_98@hotmail.com
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CORPUS CHRISTI, TX	Juan Montoya	361-510-3836	juan3mont@aol.com
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STATE COLLEGE, PA	Steve Grazier	814-574-1067	sagrazier@aol.com
TUCSON/OLD PUEBLO, AZ	Charles Farrow	520-881-5097	tuschuck@aol.com

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PHILIPPINES	Louie Basilio	632-939-0362	lpb@info.com.ph

Leadership Changes:



Justin Cranmer Elected Desert Mountain Regional Vice President – A graduate of Arizona, Justin previously served his collegiate chapter as chancellor and district director. Brother Cranmer works as a human resources analyst with Afni, Inc., in Tucson. Congratulations, Justin.

Jason Campagna Elected New Gulf South Regional Vice President – A graduate of Our

Lady of Holy Cross, Jason previously served as vice president of the New Orleans-Crescent City Alumni Chapter. He also served his collegiate chapter as district director, president, and vice president-pledge education. Brother Campagna was the Gulf South Regional Collegian of the Year in 1996. He currently works as a creative director with Iopoi, LLC, a concept development firm, in Chalmette, LA. Welcome to the team, Jason!



Calendar of Events:

2005

April 23

Atlanta Alumni Chapter Golf Tournament–*City Club of Marietta, Ga*

April 25

National Alumni Day

June 1

Cut off date for Early Congress registration rate (Visit www.dspnet.org)

June 21-26

LeaderShape®

July 1

Cut off date for Advance Congress registration rate (Visit www.dspnet.org)

August 10-14

45th Grand Chapter Congress – *Renaissance Orlando Resort at Sea World*

October 8

Philadelphia LEAD School – *Renaissance Philadelphia Airport*

October 15

Omaha LEAD School – *Omaha Marriott*

October 21

Dallas (Irving) LEAD School – *Sheraton Grand DFW*

October 29

Charlotte LEAD School – *Charlotte Marriott Executive Park*

November 5

Colorado Springs LEAD School – *Sheraton Colorado Springs*

November 7

Founders' Day

From the Central Office:

Staffer Janet Morgan Hits 15-Year Milestone! Congratulations to Janet Morgan, honored in December for her 15 years of service with the Central Office. To put this in perspective, when Brother Morgan started Bill Kinsella was Grand President and we had 127,884 initiates (vs. over 205,000 today). Brother Morgan has done an outstanding job serving the Fraternity and the brothers under four Grand Presidents and two Executive Directors. Thank you Janet for your many years of hard work and dedication!



**Interested in writing for *The DELTASIG*?
Contact the Assistant Director
of Communications at magazine@dspnet.org.**

Fraternity Board Minutes in Seconds (from January 28–29 meeting held in Oxford, OH)

- Approved 05-06 budget with no dues or fees increases.
- Identified Washington, DC, St. Louis and Las Vegas as potential 2009 GCC sites.
- Entered into partnership with American Management Association on a career development program.
- Approved various concepts of a large scale review and possible changes to individual discipline/motivation processes.
- Reviewed provincial legislation and established pro or con positions.
- Reviewed strategic initiatives and approved a "focus list" to insure completion by August.
- Selected Past Grand President John Henik for the Lifetime Achievement Award — and other awardees.
- Selected the prize winning theme and logo for the 2007 Congress — to be announced in Orlando.
- Created a task group to study professional event category of CEI, led by Chuck Brown.
- Placed Arizona State, Texas A&M-College Station and Georgetown on probation.
- Approved a national volunteer leadership retreat for 2006 in the Atlanta area.
- Reviewed a documented growth plan with related objectives and processes.





“Shine On” with Shamu and

August 10–14, 2005 in Orlando

Registration

Register for Congress online at www.dspnet.org or by fax (513-523-7292) or mail (330 South Campus Avenue, Oxford, OH 45456). For a paper registration form, call (513) 523-1907.

Early discounted rates are only \$265 (if registered by June 1) and include four meals, SeaWorld admission, educational and business sessions, two dances, Golden Knights membership and pin, and much, much more!

Renaissance Orlando Resort at SeaWorld Web Site and Contact Information

Renaissance Orlando Resort at SeaWorld
6677 Sea Harbor Drive, Orlando, FL 32821-8092
407-351-5555 or 800-468-3571
Fax: 407-351-9991

Use the Deltasig online room reservation site at www.dspnet.org (“Congress” Quick Link) for discounted rates and hotel details on rooms, Club Level, suites, etc.

Delta Sigma Pi room rate: \$114/night for single, double, triple, and quad.

Schedule of Events (tentative)

Tuesday, August 9

Leadership Foundation Annual Meeting; Registration/Credentials Open; Grand Officers/Leadership Meeting

Wednesday, August 10

Registration/Credentials; Marketplace; Opening and Keynote Addresses (including “Whale Done!” from the Ken Blanchard Institute, and Tim Augustine, author of *How Hard Are You Knocking?*); Leadership, Career and Chapter Operations Workshops; Delegate and Alternate Orientation (Required); National Leadership Reception (by invitation); Caucus/Election Moderator Meeting; and 2005 COY Speech; Grand President’s Dance; Golden Knights Ceremony

Thursday, August 11

Marketplace; Grand Opening; National Honorary Initiation and Keynote; Business Sessions; Alumni Recognition Lunch; Provincial Awards Presentations; Open Evening with optional Universal Studios CityWalk event

Friday, August 12

Marketplace; Caucuses and Nominee Speeches; Business Sessions; Leadership, Career and Chapter Operations Workshops; National Awards Lunch; Centennial History Series with Mike Mallonee; educational sessions; SeaWorld/Dinner/special show



Learn all about the Congress educational programs and the 2005 National Honorary Initiate in the upcoming July '05 issue of *The DELTASIG*.



Hundreds of Deltasigs! 45th Grand Chapter Congress



Saturday, August 13

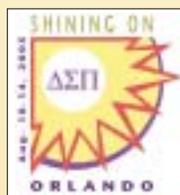
Marketplace; Business Sessions; Elections; Testimonials; Grand Officer Installation; Provincial gatherings; Leadership Foundation reception; Grand Banquet and Ball with special entertainment!

Sunday, August 14

No functions—enjoy Orlando or departure

Congress Logo Pins and Ladder Rungs For Sale!

To order pins and /or rungs from Orlando, Palm Springs, Niagara Falls, Houston and New Orleans, call the Central Office or visit the online Marketplace at www.dspnet.org (Marketplace/Orders).



Congress Eyeglass Collection

Organize a collection with your family and friends and get ready for a new national community service project. Bring your collection of old eyeglasses to Congress and Deltasig will donate them to the Lions Clubs of Orlando.

Remember to continually visit www.dspnet.org for all your Congress needs!

Congress registration/
agenda/transportation

Hotel information

Congress preparation
(Beacons, Nomination Form,
Congress logo, etc.)

Web sites of interest in
planning your trip

Travel (airline and car rental
discounts)

Be sure and check out
Delta Sigma Pi's Official Travel
Agency...Association Travel
Concepts, Inc.!

They have negotiated special
airfares and rental rates with
various airlines and car rental
companies.

Visit their web site at
www.atcmeetings.com/dsp
(if making a reservation, select
the "Member Travel" link) for
more information.

They can also be reached at
reservations@atcmeetings.com,
1-800-458-9383 or via fax at
1-858-362-3153.

Congratulations to Lambda Chapter at Pittsburgh and the St. Louis Alumni Chapter, named 2004's National Outstanding Chapters!



Brothers from the ST. LOUIS ALUMNI CHAPTER had a lot to smile about as they celebrate national wins for Outstanding Alumni Chapter and Outstanding Professional Activities for an Alumni Chapter. Proud members and leaders in attendance include (from left) Grand President Kathy Jahnke, Leadership Foundation Trustee Greg Koch, Southwest Missouri State, Chapter Treasurer Emilio Acid, Missouri-St. Louis, National Professional Development Committee Chair Brian Krippner, Truman State, Gateway Regional Vice President Cliff Reilly, Washington-St. Louis, District Director Kevin Weber; Missouri-St. Louis, Truman State District Director Erin Winfrey, Truman State, National Professional Development Committee member Katie Koch, Eastern Illinois, and South Central Provincial Vice President Dawn Klinger.

Capping off a great year for PITTSBURGH was their wins for the R. Nelson Mitchell Outstanding Collegiate Chapter and Outstanding Financial Operations for a Collegiate Chapter. Offering congratulations were Grand President Kathy Jahnke (back row, second from right), Northeastern Provincial Vice President Mark Chiacchiari (back row, far right), and Allegheny Regional Vice President Barbara Balcita (front row, far right).



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