Double Duty

Talented Twins Lead Different Illinois Chapters as President

Curt Benson
Western Illinois

Matt Benson
Illinois State
The Benson brothers, born July 29, 1983 in LaCrosse, Wisc., have shared a lot in life so it should come as no surprise that last semester Matt, Illinois State, and Curt, Western Illinois, experienced something together in Delta Sigma Pi—serving as chapter president. The twist to this scenario is the twins served simultaneously at chapters over 100 miles apart.

Matt, a Grand President’s Circle member, also served as his chapter’s chancellor and will serve as delegate at the 45th Grand Chapter Congress this August. He graduates next May with a degree in business administration and an insurance minor. In addition to Deltasig, Matt stays busy with his involvement in College Republicans and the Law Club.

Curt, also a Grand President’s Circle member, was president in the fall of 2004 and spring of 2005. Also set to graduate next May, Curt is a marketing management major and a member of the Western Illinois Investment Group.

Twins share a sixth sense, both physical and emotional traits—but do they share similar interests? In the case of Matt and Curt…well, read here and find out!
Most Valued Possession:
Matt – My computer because I have hundreds of pictures on it and do everything on it.
Curt – My computer as I spend about four hours a day on it.

Favorite Way to Relax:
Matt – Whenever I get the chance I’ll watch a movie.
Curt – Buying things

Favorite Sport to Play:
Matt – Frisbee golf or darts (hey, darts can be a sport if you’re as competitive as I am!)
Curt – Football

Favorite Sport to Watch:
Matt – Notre Dame football (or professional curling…it’s a close tie!)
Curt – Football

Favorite TV Show:
Matt – Friends, The Office, and anything on the History Channel
Curt – Friends, The O.C.

Favorite Actress:
Matt – Natalie Portman
Curt – Natalie Portman

Favorite Food:
Matt – Chocolate chip cookie dough ice cream
Curt – A Gibson’s Chicago Cut Steak

Favorite Color:
Matt – Blue
Curt – Black

Peanut Butter Style:
Matt – Creamy
Curt – Creamy

Favorite Vacation Destination:
Matt – Europe
Curt – Paris and Normandy, France

Neat Freak or Slob?:
Matt – I’m organized but my bedroom could use some periodic cleaning.
Curt – I’m a neat freak that lets clothes pile up on my floor for three weeks, to then spend five hours cleaning.

Describe Deltasig in One Word:
Matt – Fun
Curt – Satisfaction

Favorite Deltasig Memory:
Matt – Initiation
Curt – Getting elected president

One Thing Others Would Be Surprised to Find Out:
Matt – I’ve published three novels, a work of poetry, am a sixth-degree black belt in karate, am a two-time Ultimate Fighting Champion,
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All good things must come to an end. A statement that we have all heard and used. Something that all of us have experienced, whether it is the end of a fabulous vacation or the conclusion of a special event. It is something that hit me very hard a few weeks ago when the Central Office called me telling me it was time for my “farewell article” as your Grand President.

Once I accepted the news, it became my task to pull my thoughts together. I have to admit, the words didn’t come right away—but then it happened. I was flying home from Fresno after attending the Western Regional Initiation, sitting on a small commuter plane, when all of a sudden the tears started streaming down my face. I realized the next time I was going to be on a plane to attend a Fraternity event, it was going to be my trip to Orlando—the site of our next Grand Chapter Congress, the Congress where I’ll pass the gavel to my successor, ending my service as Grand President.

I am sure the person sitting next to me looked at my face and had to think something sad happened. Little did she know my tears were an expression of emotion, as I come to the conclusion of a fantastic journey. It was at that moment, on the plane, that my parting words to all of you came to life. I couldn’t help but think of all the amazing faces I’ve had the opportunity to see. The faces of brotherhood that have shown me all the pride, dedication and admiration we have for our great organization.

Imagine seeing 98 faces all smile simultaneously. That is what I saw that weekend in Fresno when I declared to 98 pledges they were now brothers of Delta Sigma Pi. Over the last four years, I had the opportunity to see hundreds of faces light up as I conducted initiations across the country.

But it doesn’t stop there. Imagine the faces of accomplishment from starting something new that will bring new opportunities to a university and community. I have seen this on countless faces while installing fifteen new chapters.

Or the faces of excitement when Executive Director Bill Schilling walked into a room for a surprise event, celebrating his ten years of service to Delta Sigma Pi. While he was surprised, it was no surprise to those in attendance. The success of this organization the past ten years is due in part to a hard working, dedicated and well-run office with the guidance of Bill at the helm.

Then there are the individual faces. The face of amazement when Executive Director Bill Schilling walked into a room for a surprise event, celebrating his ten years of service to Delta Sigma Pi. While he was surprised, it was no surprise to those in attendance. The success of this organization the past ten years is due in part to a hard working, dedicated and well-run office with the guidance of Bill at the helm.

Then there is the face of gratitude sported by Leadership Foundation Chairman and President Greg Howell as he accepted a check for $80,000 from the Beta House Corporation. The only thing more outstanding that evening was the face of pride on nine Beta Brothers who graciously guided the donation to the Foundation, memorializing 50-plus years of service to Delta Sigma Pi.

If I had to pick the most memorable face of brotherhood over the last four years, I would have to pick the face of love as George Tienken, Georgia State, shared stories of the ideals and lessons taught to him by his father, one of our founders, Henry Albert Tienken. Accompanying that image were the faces of amazement and awe of the people in the audience as we all realized the ideals he taught his son were the same ideals Henry shared with all of us through our Ritual. His philosophy that networking and bonding together will make us all stronger, and that a sense of service to the community and giving back will give each of us a rich fulfilling life, has proven to be keys to our success.

It goes without saying these are only a few faces I will carry with me for life. I wish each of you could have the experiences I had these past four years. Even more, I wish every business leader could have the opportunity to be a Deltasig. There is one way for us to share the treasures of Delta Sigma Pi—and that has to come from each of you. I ask you, what do people see when they see your face? I hope it is a face of professionalism, service and pride. This is our opportunity to show the world that Deltasig’s do make a difference. We are men and women of commerce—if we practice our purpose and oath, the world will be exposed to all that Deltasig has to offer and the world will be a better place because we dwelt upon it.

Please join me this August in Orlando for the 45th Grand Chapter Congress and see more faces of brotherhood, the excited faces, as we move Delta Sigma Pi into the future! ▲

Fraternally,

Kathy Jahnke
Grand President

"Fraternal Forum" allows elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in authoring a column. Final determination of content rests with the editorial staff.
This is Part 4 of a Centennial Series, begun in the July ’04 issue.

The next several years would see some very interesting times for Delta Sigma Pi. These times had more to do with what was going on in the nation and in the world than in the Fraternity itself. But the Fraternity would be significantly affected by the events that would come to shape the world as we know it today.

We left off in 1924 with Gig Wright leaving the elected position of National President (what is today known as Grand President) and accepting an employment offer to run the national headquarters of Delta Sigma Pi. Previous secretary-treasurers operated from their homes, but the Fraternity had grown so much since 1920 that it made sense to establish a permanent national headquarters, the Central Office. This first headquarters was located at 222 W. Adams St. in Chicago, a building since demolished, with a modern office building bearing the same address put in its place.

The Eighth Congress of Chapters was held at the Psi Chapter House in Madison, September 9-12, 1926. Psi Chapter at Wisconsin-Madison had recently completed construction on their brand new house and was eager to show it off to the Fraternity. It was a beautiful three-story structure with white columns on the front. This was one of the earliest Deltasig houses, and would be in operation as a chapter house until Psi Chapter became inactive many years later. This Congress of Chapters set an attendance record, with registration totaling 167. It was here that the familiar “Grand” terminology was approved. Hence, the national president would be called the Grand President, the national chapter (the collegiate and alumni chapters in good standing) would be called the Grand Chapter, national officers would be Grand Officers, the Congress of Chapters would be the Grand Chapter Congress, the national board of directors would be the Grand Council, and the Secretary-Treasurer became the Grand Secretary-Treasurer. Most of these titles are still used today. This title embellishment was considered appropriate for a national organization and to help distinguish between national and chapter officers.

Additional decisions made at this Grand Chapter Congress included the authorization to incorporate the Fraternity under the laws of the State of Illinois.
1926 also saw the creation of a report named *Biennial Survey of Universities Offering an Organized Curriculum in Commerce and Business Administration*. This was a survey, compiled at the Central Office, which was distributed to numerous departments of the United States Government, colleges and universities, and to individuals. Delta Sigma Pi used this survey to locate possible expansion prospects and build good will with our various constituencies. After the Delta Sigma Pi Educational Foundation was created in the mid-1950s, the funding for this was assumed by the Educational Foundation. The Fraternity compiled this survey until the 1990s when the information became commercially available from a number of sources.

This was also the year that the song *Rose of Deltasig* was adopted as the official song of Delta Sigma Pi. This song was written by Brother Paul H. Coughlin of Mu Chapter at Georgetown, and was purchased from Brother Coughlin this same year. The “Rose” referred to in the song is the red rose, the official flower of Delta Sigma Pi. A few years later this song was dedicated to Rose Jacobs, wife of Founder Harold Valentine Jacobs. Interestingly, the November 1925 issue of *The DELTASIG* lists copies of the “Official Fraternity Song” for 50 cents each. But the song listed (on the inside back cover) is Deltasig’s other song, *Yours Fraternally in Delta Sigma Pi*, which was written by William F. Gregory of Theta Chapter (Detroit). *The Rose of Deltasig* apparently had not yet been written, but how *Yours Fraternally in Delta Sigma Pi* had come to be designated as the official Fraternity song in 1925 is not clear. Further, the outside back cover of that same edition of *The DELTASIG* solicited fraternity songs from across the nation for the purpose of creating an official fraternity song.
Detroit in 1930, of the National Endowment Fund and the Life Membership Program (not to be confused with the—much later—Life Member level of giving in the Delta Sigma Pi Leadership Foundation). Life Member #1 was assigned to the current Grand President Edwin L. Schujahn, and Life Member #2 was assigned to Gig Wright. Numerous other Life Memberships were sold that provided the initial funds for the National Endowment Fund. But then the Depression really began to be felt and millions lost their jobs, with millions more under-employed. Soup kitchens sprang up all over the larger cities. Hopes that the new National Endowment Fund would grow rapidly soon faded in the face of economic reality.

In the next issue we will cover the Depression and World War II. ▲

As the decade of the 1920s drew to a close, the Grand Council approved creation of the Delta Sigma Pi Scholarship Key Scroll, on which a chapter would annually record the name of the top academic business student from their school. The Scholarship Key Scroll is still in existence, with the Leadership Foundation providing a Key annually.

Economic storm clouds were on the horizon, but almost no one could see them. The 1920s were known as the Roaring Twenties, largely because the economy seemingly was on a roll. During the 1920s, the nation saw the introduction of daylight savings, Jazz, a shorter work week, and Wall Street speculation. Babe Ruth, Charles Lindbergh and Charlie Chaplin were household names. Bootleggers and gangsters were household words. And then there was Black Friday, better known as the stock market crash of 1929. But the depression didn’t hit everywhere at once—it gradually spread across the country and by the early 1930’s was being felt by millions.

The early days of the Depression saw another Grand Chapter Congress. At this Congress, considerable discussion was held on the idea of establishing a Fraternity endowment fund. This discussion ultimately led to the creation, at the 10th Grand Chapter Congress in becoming a professional fraternity when it became a charter member of the newly established Professional Interfraternity Conference. This organization would bring together the administrators of the professional fraternities from a wide spectrum of professions. Today it is known as the Professional Fraternity Association, of which Delta Sigma Pi is also a charter member. Over the years, Delta Sigma Pi has played a significant leadership role in this organization, with Gig Wright and Jim Thomson “running it” in early years—and Executive Directors Mike Mazur (’86–’87) and Bill Schilling (’99–’00) serving as elected presidents.

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The Awards & Recognition section (“Awards/Recognition” Quick Link) is your source for all information and activities related to Delta Sigma Pi awards and recognitions. It provides information about the awards and recognition program, past winners and other distinguished alumni. This area also allows chapters and individuals to submit nominations and/or applications online for all individual awards given by the Fraternity as part of its awards program.

Additionally, it provides ranking, voting, and final selection functionality to all individuals involved in the selection processes.

Questions regarding awards may be directed to Director of Chapter and Expansion Services Dale Clark (dale@dspnet.org, x232) or Scholastic Development & Awards Committee Chair, Missy Ekern (mkekern@hotmail.com). Make sure and check out the Frequently Asked Questions document contained in this section which, in addition to other topics, lists which awards are applied for online.

Congratulations!

Congratulations to Delta Sigma Pi’s Associate Executive Director Shanda Gray, elected president of the College Fraternity Editor’s Association (CFEA) for the ’05–’06 year. She joins former Deltasig CFEA presidents Executive Director Bill Schilling (1989–90) and Ernie White, Georgetown (1974–75). Shanda was also honored with the Pi Beta Phi Fraternity’s Marilyn Simpson Ford award. Established in 1989 to honor the longtime editor of the Pi Beta Phi Arrow, it is awarded each year at the annual conference to an individual who represents a CFEA-member organization and has distinguished himself or herself through outstanding CFEA service. Brother Gray is the first member of Delta Sigma Pi to receive this honor.
Past Grand President John Henik was honored February 19 with Delta Sigma Pi’s 2005 Lifetime Achievement Award at a banquet in Chicago. Approximately 320 collegians, alumni, colony members and guests attended this event (including his wife Annette and daughter Jennifer) held in conjunction with the North Central LEAD Provincial Conference. Presentations in Brother Henik’s honor were made by North Central Provincial Vice President Pete Bjelan, Past Grand Presidents Mike Mallonee and Randy Hultz and Grand President Kathy Jahnke, as well as congratulatory notes and cards being read from Golden Council members Mike Mazur and Skip Loomis, who were unable to attend. Past Lifetime Achievement winner Robert Mocella, Sr. (as well as Mike Mallonee) also attended.

Brother Mallonee honored—and ribbed—Brother Henik at the banquet with memories from their 25 years of friendship.

Some of his remarks follow:

I first met John Henik about 25 years ago. The thing that struck most of us about John back then was that he looked like Arnold Schwarzenegger. I mean, he looked like he spent about six hours a day in the gym. We all knew that he was a district director and worked a lot with the Fraternity, and that he had a job and presumably a social life. The question was, where did he get all of this time?

It was years later before any of us found out John’s dirty little secret—he only sleeps three hours a night.

Those of us who have worked with him over the years know that you can get a phone call from John at just about any time of the day or night, and it’s usually about a new idea that can’t wait. But it’s this unbridled energy and enthusiasm that has made John a success in just about everything he has involved himself with.

Brother Henik received his Bachelor of Science and Master’s degrees in structural engineering from Purdue and then went on to earn his MBA in organizational development at Indiana-Northwest. After he retired from college, John turned his efforts toward his career, where he bounced back and forth between Chicago-land and Texas. It was in Texas, by the way, where he developed an unwholesome attraction to Blue Bell ice cream.

But it was in Chicago where John met his lovely and charming wife, Annette. After riding the same commuter train to work each day, they struck up a conversation, started walking to work together, became friends, started dating and got married. Kind of like the four Founders—except for the marriage part! Their daughter, Jennifer, was born in 1985 and actually attended her first Grand Chapter Congress the same year.

Professionally, Brother Henik is president of his own company, J.V. Henik, Inc., a consulting engineering firm based in Des Plaines, Ill.

But it’s not John’s personal or professional life that brings us here tonight. It is for his many contributions to Delta Sigma Pi that we honor him with the Fraternity’s highest award. (See sidebar for Brother Henik’s fraternal accomplishments.)
John, you’ve given much to the Fraternity over the past 28 years, and made some really good friends along the way. Now it’s our turn, finally, to give something back to you. Congratulations on being named the recipient of Delta Sigma Pi’s 2005 Lifetime Achievement Award!

Congratulations John and thank you for your exceptional service to Delta Sigma Pi!

Since his initiation in 1977, Brother Henik has served the Fraternity in many different capacities. Brother Henik was initiated at Theta Psi Chapter at Indiana University-Northwest, where he earned his master’s of business in organizational development. During college, Brother Henik served as vice president-professional activities and historian.

Upon graduation, John continued his commitment to Delta Sig serving as a district director, Central Regional Director and eventually as the first Mid-American Provincial Vice President. In that role, he also served as Chairman of the Leadership Development Committee. Development work in this committee led to the implementation of the Leadership Schools, which later began in 1986.

In August of 1985, Brother Henik was elected the 29th Grand President at the Grand Chapter Congress in Dallas. In the summer of 1986, John helped inspire the first Leadership Schools, the early beginning of today’s LEAD Schools. During the same time, training schools and training programs for National Officers were emphasized.

Brother Henik was also instrumental in organizing, implementing, and assisting with the transition of the Educational Foundation to the Leadership Foundation, where he became the first chairman of the new organization.

At this same time, Brother Henik created the Steering Committee, the first constitutionally approved planning agent for the Fraternity. Its mission was to focus on professional programming, finances, long range planning and organizational development. This later transformed into the current structure of the Board of Director’s and the individual National Committees.

Since the end of his Grand President’s term in 1989, Brother Henik has continued to serve Delta Sigma Pi in many roles, including Leadership Foundation trustee, district director, receiver and corporate advisory board chairman. He also continued his involvement through the Chicago and Northwest Indiana Alumni Chapters by attending numerous regional conferences, officer training schools, LEAD events and Grand Chapter Congresses. In 2003, Brother Henik earned his Silver Helmet—signifying 25 years of fraternal service.

Most recently, John has been working with the American Management Association (AMA) and Delta Sigma Pi to form a partnership to develop programming for a “new graduate” career development program.

Currently, Brother Henik lives in the Chicago area with his wife Annette and daughter Jennifer where he is president of J.V. Henik, Inc., a consulting engineering firm based in Des Plaines.
In Celebration of a Remarkable Career:
Honoring Delta Sigma Pi’s 2005 Career Achievement Recipient Zuheir Sofia

At a banquet scheduled for February 17, coinciding with the 2006 Northeastern LEAD Provincial Conference, Zuheir Sofia, Western Kentucky, will be presented with Deltasig’s 2005 Career Achievement Award, honoring his outstanding business career.

Brother Sofia is chairman of Sofia & Company, Inc., a Columbus-based private investment firm. Sofia & Company provides advisory services in mergers and acquisitions, capital formation, and investment and business strategy. In addition, Brother Sofia is managing director of Cleary Gull Inc. and MBO Cleary Advisors Inc., SEC registered investment advisors providing investment advisory services to individuals, businesses, and institutional investors. He is also co-managing partner with A. Michael Lipper of L & S Partners, L.L.C. (L & S is a private fund investing in the securities of financial services, as well as diversified equity mutual funds.)

Previously, Sofia was president, COO, treasurer and director of Huntington Bancshares, a $32 billion bank holding company, which he joined in 1971.

Brother Sofia’s many business, civic, educational, and professional affiliations include serving as a director of Dominion Homes, Inc. and Lancaster Colony Corporation. He was appointed by Governor Bob Taft to serve a second term on the Ohio Banking Commission. He was jointly appointed by president of the Senate and speaker of the House of Representatives to serve on the Ohio Public Employee Retirement System Board (64.5 billion total assets) and the Ohio Public Employee Deferred Compensation Board (5.5 billion total assets). He is former chairman of The Ohio State University Board of Trustees and currently serves on the College of Arts & Sciences Advisory Board. During his nine year tenure as a trustee of Ohio State, he served as chairman of The Arthur G. James Cancer Hospital and Richard J. Solove Research Institute, chairman of Ohio State’s Governance, Fiscal Affairs and Investments Committees, as well as serving as a member of Ohio State’s Hospital Board and the University’s Foundation Board. Sofia also serves on the Western Kentucky
Board of Advisors, Foundation Board and in 1998 was elected to Western’s Hall of Distinguished Alumni. He is a member of the Chief Executives Organization and World Presidents’ Organization. Sofia was founder, past president and chairman of the honorary trustees of the Columbus Council on World Affairs. He also served as chairman of the Columbus Chapter of Young Presidents’ Organization, chairman of the Board of Trustees for the Columbus School for Girls and is an honorary trustee for life and past chairman of the board of trustees of the Columbus Symphony Orchestra.

Brother Sofia has received many awards, including being the recipient of the International Person of the Year Award by the Columbus Council on World Affairs in January 2005. He represented Ohio as an alternate delegate in 1992 and as a delegate in 2004 at the Republican National Convention.

Sofia holds a B.S. degree in economics and business administration from Western Kentucky. He received an M.A. in economics from Washington-St. Louis and is a graduate of Rutgers Stonier Graduate School of Banking. Zuheir Sofia’s wife, Susan, is a graduate of Salem College and was appointed by Governor Bob Taft to serve as Chairman of The Ohio Arts Council and as a member of the Capitol Square Review and Advisory Board. The Sofia’s have three children: Sarah, Joseph and Zachary.

Delta Sigma Pi is very proud to have a brother of this caliber and pleased to honor Zuheir with our most prestigious career recognition—the 2005 Career Achievement Award.
2005 LEAD Provincial Conferences are History!

Fun and brotherhood were alive in Washington D.C., Chicago, Birmingham, Reno and Kansas City!

Over 1000 Deltasigs were in attendance to learn, celebrate, and share brotherhood in cities across the country. In Washington D.C., attendees witnessed Eduardo Aguirre, Louisiana State, receive his Order of the Silver Helmet—recognizing 25 years of service to Delta Sigma Pi. (At press time Brother Aguirre was President Bush’s top choice as the next United States Ambassador to Spain and Andorra. He is currently the director of U.S. Citizenship and Immigration Services in the U.S. Department of Homeland Security). In Lisle, a Chicago suburb, brothers from Beta Chapter at Northwestern presented an $80,000 gift to the Leadership Foundation. Following that Provincial, a banquet was held honoring 2005 Lifetime Achievement recipient John Henik. At the Birmingham Provincial, brothers were treated to a TGI Friday’s gathering hosted by the Birmingham Alumni Chapter. In Reno, Grand President Kathy Jahnke presented the 2005 National Collegian of the Year Dave Glanzrock, Arizona State, with his plaque. Rounding up the conferences was the Kansas City Provincial, where keynote speaker Tim Augustine presented his always popular session, How Hard Are You Knocking?, and the Kansas City Alumni Chapter hosted a rocking 80s party.

Which Fall LEAD Schools Will You Attend?
It’s not too early to start planning for these events. Visit www.dsnpet.org for rates, hotel information, agendas and registration.

October 8
Philadelphia LEAD School
Renaissance Philadelphia Hotel Airport

October 15
Omaha LEAD School
Marriott Omaha

October 22
Dallas LEAD School
Sheraton Grand Hotel at Dallas/Ft. Worth Airport

October 29
Charlotte LEAD School
Marriott Charlotte Executive Park

November 5
Colorado Springs LEAD School
Sheraton Colorado Springs

RENO

On a break, Desert Mountain Regional Vice President Justin Cranmer pauses with some brothers as they stroll the hallways looking for bargains at the merchandise tables.

Provincials aren’t all work and no play. Lunches gave attendees a great opportunity to enjoy some good food and networking, while catching up with old brothers and meeting new.
Southern Provincial Vice President Mitch Simmons promotes some fun in the sun and gets his Province excited for Grand Chapter Congress in Orlando.

Conference attendees Shana Moore, Central Florida, 2004 Collegian of the Year, Stephanie Menio, Educational and Leadership Consultant, Karin Grant and Winward Truitt, Central Florida, enjoy a Birmingham weekend of educational sessions, keynote speakers, networking, career development, and brotherhood—ending with a Saturday night banquet.

Brothers from Beta Chapter at Northwestern enjoy the Provincial Conference in Lisle and Past Grand President John Henik’s Lifetime Achievement banquet. Many Betas were in attendance as they presented an $80,000 gift to the Leadership Foundation, establishing several scholarship endowments to help Deltasigs for years to come.

North Central Provincial attendees took part in a roundtable discussion led by Past Grand President Norm Kromberg. Be sure to read the Congress article in this issue to see what roundtables will be held at the upcoming Grand Chapter Congress.

Northeastern Provincial attendees enjoyed sessions on topics such as relationship networking, recruiting boot camp, retaining talent and effective communication.

The Kansas City Alumni Chapter hosted an 80s theme party, where brothers certainly got into the spirit of the decade.

Midwestern Regional Vice President Jeff Gallentine, and wife, Amy (right), both Missouri-Kansas City, enjoy a Mexican fiesta with fellow Kansas City Provincial attendees.
Is Your Chapter As Strong As You Think?

by Dale Clark, Director of Chapter & Expansion Services

Every chapter has strengths and weaknesses. Every chapter has good people; though some are not as involved as others. Each member knows what they like and dislike about their chapter and the other people in it. It is often much easier for chapter members to express what they see as strengths and weaknesses rather than be told by someone else what their strengths and weaknesses appear to be.

Are you a strength to your chapter, or a weakness? How does your membership strengthen your chapter and the national Fraternity? Or does it? Do you hold enough knowledge about the operations of your chapter and the Fraternity to be able to accurately assess its strengths and weaknesses?

A concern or weakness going on right now in your chapter may have started years ago. If left unaddressed, weaknesses become accepted behavior and eventually are not even identified as a weakness. Let’s identify some warning signs of declining operations so you may begin this year with new energy and a plan of action to turn the weaknesses into areas of strength. There are various resources available to address needs and improvement areas within the chapter. The major areas to look at are membership, finances, CEI and communications, and leadership.

Membership

All fraternal organizations exist because of members. Without members, there is no organization—no fraternity. When the membership base is students, the turnover is naturally high due to graduation and the criteria to join—which may include ineligibility of freshmen on some campuses. We know the time in which one may be a student member is limited, so regular recruitment and ongoing publicity year round is crucial. The period we call recruitment is the special time to select pledges and conduct appropriate membership ceremonies. However, everything a chapter does or does not do affects membership in some way, and thus the results of your recruiting. Reputation speaks volumes for a membership based organization and precedes everything you try to do.

Minimum membership for a collegiate chapter is 20 students. If your chapter membership is less than 20 members at any time, that is the first warning signal that something needs to be done differently. If the business enrollment is declining on your campus, or there are other campus related factors, getting your faculty advisor more involved is key to increasing chapter membership. Faculty and staff are key individuals in the success of chapters at smaller schools. (Smaller schools are identified by Delta Sigma Pi as those with less than 800 business/economics students.)

If you attract the students to pledge, but experience a high drop out rate of pledges, that is warning sign number two—and indicates something done during pledging needs to change.

It could merely be the professional manner (or not) in which information is presented, or it could be as extreme as potential harassment of the pledges, perhaps by someone you least likely expect. If pledge retention is ever less than 80%, you need to find out why before you can determine what to do about it.

A third warning sign on membership is a decline in participation or difficulty reaching quorum for meetings. The important thing is to see what is happening, ask those who are absent, and find out their story. Once you have some reasons, you can plan differently and counteract the negative aspects with improved programming, better schedules, etc.

Be realistic and look at the whole picture. If chapter “A” has 75 members and regularly has 50 present at all events, it may be perceived that 2/3 (67%) is pretty good. However, if you are compared to chapter “B” who also has 75 members but maintains an attendance average of 60 members or 80%, then chapter “A” becomes the weaker of the two. Both chapters are deemed successful, but one is likely stronger overall than the other. We cannot always compare chapters exactly due to the many different types of campuses and student demographics represented.

Finally, realize that regardless of the school size or demographics you face, you must have enough members to carry out the work of the chapter. That’s why minimum membership is set at 20. If you only have 10 members, you can barely cover the required officer positions and certainly not have much of a committee structure. You will also burn out members with responsibility and not have enough people to share the load. If all your members are on the Executive Committee as officers, you have a difficult time having a chapter meeting and knowing it’s a chapter
meeting instead of an officers meeting.

There are many opportunities and resources available on membership, recruiting, motivation, etc. at LEAD events, in the Fraternity's online materials, from staff consulting visits and national officer support. Take advantage of these to help your chapter grow or to better manage the size of chapter best suited for your campus.

**Finances**

Just as with membership, few organizations can function without money. Few organizations have free membership. Membership dues however, do not have to be burdensome. Time spent on careful budgeting and successful fundraising create financial confidence in chapter operations.

The first financial warning is the inability to collect personal fees from pledges or members. Chapters can offer payment plans, incentives, or increased fundraising opportunity to assist members, but these receivables must be accurately reflected on the income statements. Chapters should remember that pledge initiation fees are due prior to admitting a pledge into membership. If a pledge cannot arrange payment, they are likely to be non-paying members later on.

Nearly all organizations operating under not-for-profit status need fundraising to keep member dues as low as possible while still generating enough operating income to meet expenses, give to charity, and contribute to savings or scholarships. The second financial warning is a chapter that does not have regular fundraising projects or large annual fundraising projects. Most chapters need at least two fundraisers per semester or quarter. An average chapter of 50 members should strive for fundraising income of at least $2000 per semester.

Another warning on finances is the inability to remain current with payables to the national Fraternity or other creditors, something is wrong with the internal controls. An average chapter of 50 members would turnover more than $8000 in income and expenses each semester (more if you have formal banquets). With this volume it is easy to see when internal records are not well kept. If your VP-Finance is not giving an income and expense report at every chapter meeting, ask for it.

**CEI and Communications**

The Chapter Efficiency Index (CEI) is the primary method of reporting between the chapter and the national Fraternity. The CEI is also an annual report covering 11 required “standard operating functions” of a chapter that are basic to success. The membership and financial operations we have already addressed are featured in six of the 11 categories. Again, you see their importance as those two areas represent more than 50% of the index.

Each chapter should achieve 100 points in CEI annually. This demonstrates the chapter has met all 11 required elements of chapter operations—and is soundly organized. The major warning sign of a disorganized chapter is a CEI less than 100 points. Naturally, any chapter may occasionally miss one deadline date or required report, or one semester,quarter report; but chronic lateness and disregard for the requirement indicates a more serious problem. If a chapter always misses the same category or never gets 100 points year after year, it sends a strong message of disorganization and lack of officer teamwork or commitment.

**Leadership**

Whatever the involvement of all members in the chapter, everyone should feel they are becoming better leaders because of their membership. You don’t have to be a chapter officer to be an effective leader. Participation on committees, and being visible during public events and recruiting campaigns shows who the real leaders are.

LEAD events are open to all members—pledges, collegians, alumni, faculty—and even guests. These events provide numerous opportunities to both contribute and receive information. Chapters are required to have one representative at a fall LEAD School and the president (or elected alternate) is required to be delegate for the Provincial Council Meeting at their spring LEAD Provincial Conference. Why stop there? The chapter president is not the only one who can give and take leadership advice. Leadership begins withpledging. Pledges and colony members who go to LEAD events often become the best members. If you didn’t have the opportunity to start going as a pledge, start now and register for the next event. And don’t stop when you graduate college. Alumni can share great leadership experiences by joining alumni chapters and becoming trained to serve as district or regional national officers.

A significant warning sign on lack of leadership within a chapter is the absence of chapter members and pledges at LEAD events, especially when the event is held in their city or state. When membership statistics, finances, and communication are all strong within a chapter, the leadership factors will also be stronger. If strong leadership is visible within a chapter, recruiting is made easier and the finances are smoother. It all goes together.

Are you part of your chapter’s strengths, or are you caught up in the weaknesses? It’s only too late to get on the side of strengths when the chapter has closed. If you see any of these warning signs in your chapter, act now while you have the opportunity to make the difference!
On Campus

Cal State-Chico/
Epsilon Theta
Brothers presented an “entrepre-
neural summit” trying to connect
business students from Butte
College and Chico State with local
business experts. “We think there
are a lot of students whose career
aspirations are to start their own
business, but they don’t know what
it takes or how to do it successfully,”
said Ryan Colligan, vice president-
professional activities. So speakers
come in and share experiences and
tips. Speakers and topics included
Katrina Davis of the Downtown
Chico Business Association on chal-
enges for small-business people in
downtowns; Chris Friedland of
Improvement Direct on the entre-
preneurial spirit; financial planner
Jasin Waller on financial planning
for entrepreneurs; and Bob
McKinnon of Service Corps of
Retired Executives on opening and
operating small businesses.
—http://www.orovillemr.com/Stories/0,
1413,157~26706~2825949,00.html

Georgetown/Mu
In April, hundreds of Geor-
town students converged on Red
Square to remember their class-
mate, Daniel Rigby, in the inaugural
Run for Rigby. About 500 people
joined the event honoring Rigby, a
Deltasig senior who died of smoke
inhalation during an October fire at
his Prospect Street townhouse.
Proceeds from the race went toward
a scholarship in Rigby’s name and a
new fund promoting off-campus
fire safety. A portion of the race’s
proceeds will fund the $2,600
Daniel H. Rigby Mock Trial
Scholarship for students with finan-
cial need at Bergen Catholic High
School in New Jersey, where
Daniel’s brother is a
senior.—http://www.thetango.com/new
s/042605/even045fm

James Madison/
lota Kappa
First I’d like to commend Sanja
Knajevic and Joanna Aslin for com-
ing in first place, out of 134 teams,
in a James Madison College of
Business competition. The competi-
tion required that teams create a
business from scratch and work out
the marketing, management, finan-
cials, and operations of their cre-
ation over the course of a semester.
Six teams made it to the finals, with
Sanja and Joanna’s team coming in
first—they won a $3500 scholarship.
Their winning business idea was
Keep-Safe Storage—an upscale,
self-storage facility featuring indoor
climate controlled storage units and
wine and RV storage, located in the
resort retirement communities with-
in Sun City and Sun City West,
Arizona.
Second, Andrew Goodman and
Ryan Hoffman are members of the
Madison Investment Fund club at
James Madison. They came in first
place in the undergraduate division
for the top performing value equity
portfolio at the 2005 Redefining
Investment Strategy Education sym-
posium.—Tricia Giacone

Miami-Ohio/Alpha Upsilon
Mike Hayes was a visionary—a
brother who naturally inspired
others toward common goals. He
served as our president from fall of
2002 through spring of 2003. In
early 2003, Mike was diagnosed
with small bowel cancer. But being
the resilient leader he was, he
fought on. During his senior semes-
ter, Mike inspired over 50 brothers
to participate in Relay for Life. He
graduated in spring of 2004 earning
a degree in both management infor-
mation systems and finance. After
moving to New York to pursue a
career in motivational speaking,
Mike joined the New York Alumni
Chapter to continue his relationship
with beloved Deltasigs. Then in
November of 2004, Mike’s cancer
overcame his body. His spirit, how-
ever, lives on today. In Mike’s last
e-mail to his friend’s, Mike wrote: “I
want to start a non-profit organiza-
tion and help people who suffer... but if for some reason I
don’t, just please don’t forget me or
what I tried to achieve in this world
but ran out of time doing.” In late
2004, the Michael G. Hayes scholar-
ship was started to support coura-
geous youth who wish to attend
college, while battling terminal ill-
ness. Through emailing every chap-
ter president, Alpha Upsilon asked
each collegiate brother to donate $1
towards this scholarship. To date,
our chapter has raised $4,140, which
will be donated to the fund at the
conclusion of this academic year.
Thanks to dedicated individuals
such as Barbara Balcia, who facili-
tated a donation by every chapter
in the Allegheny Region, Arnel Balcia
who created a web site for the fund
(http://michaelhayesdream.homestead.c om/BeLikeMike.html) and every

DEPAILI brothers meet Jimmy John’s co-founder Jim Liautaud and learned all about his life and successful sandwich business. Liautaud left brothers with this quote, “When I speak to people, I know that only a few will take
anything away, but that’s alright because I only speak to leaders. In the end, it all comes down to you.”

MINNESOTA STATE brothers
Kelly Anderson and Igor Schmidt
take part in some brotherly thumb
wrestling, one of the chapter’s
many recruiting efforts. Brothers
also took part in holding informa-
tional sessions, speaking in front of
business classes, and putting on
two Meet the Chapter nights.

BOWLING GREEN STATE brothers
participated in Miles for
Miracles, a 27-mile relay from Mercy Children’s Hospital, in Toledo, to the
Bowling Green Recreation Center. This community service event was created
by Brother Katie Piatak. Brothers also participated in the 10th Annual
Children’s Miracle Network Dance Marathon, held at the Bowling Green
Recreation Center.
Announcing the 2006 LEAD Provincial Conferences!

It’s not too early to start planning for these events. Mark your calendars and plan to attend one, or more, of the following:

**Northeastern LEAD—February 17-19**
Registration Fee: $75 if received by 1/17, $90 if received by 1/31, $110 if received on 2/1 and after, including on-site.
MARRIOTT COLUMBUS AIRPORT
1375 N. Cassidy Avenue, Columbus, OH 43219
800-491-5717 or 614-475-7551
Rate: $94/night + tax for 1-4 people
Reservations must be made by 2/3/06
Mention Delta Sigma Pi for discount rate.

**South Central LEAD—February 17-19**
Registration Fee: $75 if received by 1/17, $90 if received by 1/31, $110 if received on 2/1 and after, including on-site.
PARK PLAZA AUSTIN
6000 Middle Fiskville Road, Austin, TX 78752
888-201-1803 or 512-451-5757
Rate: $89/night + tax for 1-4 people
Reservations must be made by 2/3/06
Mention Delta Sigma Pi for discount rate.

**Southern LEAD—February 24-26**
Registration Fee: $69 if received by 1/24, $80 if received by 2/7, $100 if received on 2/8 and after, including on-site.
MARRIOTT ATLANTA NORTHWEST
200 Interstate North Parkway, Atlanta, GA 30339
800-228-9290 or 770-952-7900
Rate: $86/night + tax for 1-4 people
Reservations must be made by 2/10/06
Mention Delta Sigma Pi for discount rate.

**Western LEAD—February 24-26**
Registration Fee: $75 if received by 1/24, $90 if received by 2/7, $110 if received on 2/8 and after, including on-site.
DOUBLETREE HOTEL ANAHEIM/ORANGE COUNTY
100 The City Drive, Orange, CA 92868
800-222-8733 or 714-634-4500
Rate: $90/night + tax for 1-4 people
Reservations must be made by 2/3/06
Mention Delta Sigma Pi for discount rate.

**North Central LEAD—March 3-5**
Registration Fee: $75 if received by 1/31, $90 if received by 2/14, $110 if received on 2/15 and after, including on-site.
5105 S. Howell Avenue, Milwaukee, WI 53207
877-461-8547 or 414-769-2100
Rate: $70/night + tax for 1-4 people
Reservations must be made by 2/17/06
Mention Delta Sigma Pi for discount rate.

Further details, and registration information, will be posted at a later date at www dspnet org.

brother who answered our call for help. We are getting ever closer to the required endowment level. Next year, Alpha Upsilon will expand its charge to alumni across the nation. One dollar—one miracle—at a time, we are bringing hope to those who refuse to give in. If you would like to support Mike’s dream, please send a check to: The Michael Hayes Scholarship Fund c/o Miami University, Attn: Sheryle Lancaster, 925 Chestnut Lane, Oxford, OH 45056.—Kurt Ericson

**New Mexico State**
Epsilon Upsilon

Spring 2005 was the “semester of s’more” for Epsilon Upsilon. Members worked very hard for the improvement of the chapter and the Fraternity at large—through simple “s’more”objectives.

**S’more Interaction:** Members tried to eliminate cliques among the chapter by gathering regularly after chapter meetings, playing poker, just hanging out and implementing a phone tree. We sent nine members—the largest group in many years—to a LEAD event, where they made lasting connections with many of our Desert Mountain brothers. Brothers also did a great job in boosting interaction with our faculty members through monthly breakfasts.

**S’more Involvement:** VPs and chairpersons made a concerted effort toward fully utilizing commit-
S’more Information = S’more Professionalism: Members made a diligent effort to know our chapter bylaws and policies and played active roles in making much needed updates. Brothers made it a point that the policies, in addition to the bylaws, mean nothing if we do not actively hold each other accountable to them.

The Spring 2005 semester was a great success for Epsilon Upsilon, and there’s s’more to come in the fall—Grant Taylor

Pittsburgh/Lambda

It happened more as an accident. In 1919, a group of six men formed a local social fraternity, Alpha Theta Tau. Meeting weekly in a local Methodist church, they sought to launch this local fraternity to a national level. In 1921, our university denied this request and Chancellor Dr. McCormick suggested the men join a little Fraternity based in Chicago named Delta Sigma Pi. After petitioning the Chicago office and following, according to our records, an “unusual” series of investigations, H.G. “Gig” Wright welcomed the eleventh chapter into Delta Sigma Pi.

Now 83 years later, the Lambda chapter reaches a milestone. We are a chapter decorated with the National R. Nelson Mitchell Outstanding Chapter, Outstanding Financial Operations, Outstanding Professional Activities, Advisor of the Year (Dr. Raymond Jones) for the Northeastern Province and Allegheny Region, a chapter of 2004 National Collegian of the Year Stephanie Menio and 1957 National Collegian of the Year Dr. E. Grosvenor. We are a chapter that disappeared in the mid-1930s and was reactivated in 1955, a chapter number one nationally in 1963 but fought for survival in the late 1980s.

Brothers from EAST TENNESSEE STATE “take care of business” and get ready for their Relay for Life race.

Throughout the semester—these were diverse in nature and contributed liberally to the professional development of our brothers. We also participated in three service events and adopted Harvesters as our new philanthropy. Our semester concluded with an awards ceremony and our senior send off. Abby Halsey won the award for “Outstanding Brother,” Geoff Smith

TRUMAN STATE brothers enjoy a professional tour of Applebee’s headquarters in Kansas City. Throughout the semester they also volunteered with the Special Olympics and enjoyed their annual Rose Formal at the Lake of the Ozarks and a 5K Walk/Run.

WEST VIRGINIA brothers and guests enjoy a game of golf after the chapter’s 10th Anniversary banquet. From left: Northeastern Provincial Vice President Mark Chiacchiari, 2003 Collegian of the Year Jason Griffiths, guest Zach Johnson, Mideastern Regional Vice President Onuka Ibe, 2005 District Director of the Year Wayne Lauer, Ben Epstein and Andrew Mulford, West Virginia, and Golden Council member Alan Brunton, Akron.

ROGER WILLIAMS brothers get ready to participate in their third Relay for Life walk, supporting the American Cancer Society. To date, the chapter has raised more than $45,000! Pictured are Roger Williams brothers Mortia Rudko, Kristen Ford, a representative from the American Cancer Society and Bridget Rasicot. Mortia, Kristen and Bridget are credited with improving the event over the years by bringing in live entertainment, games and contests.
On Campus

Winona State
Kappa Upsilon

Our academic year has been extraordinary in every aspect. From fundraising to professional activities, this year has surpassed the expectations of everyone.

We began the year with an outstanding core of professional events. Speakers such as Mike Hatch, Minnesota’s Attorney General; Mark Baker, CEO of Gander Mountain; and Craig Culver, Founder and CEO of Culver’s Restaurants were on hand to present their views and experiences in business. We toured one of the largest Italian restaurant operators in the nation, Buca, Inc. (parent company of Buca di Beppo) in Minneapolis.

Our fundraising really kicked in this year as well. We have been working at sporting events in Minneapolis running concessions throughout the year. Our chapter has many events planned for Spring such as Chicken-Q in April and a golf tournament in July.

While we have had many events benefiting the brothers of our chapter, we have also been giving back to the community of Winona and the university. We’ve already held nine events this year, with more underway. Some of these events have included a campus blood drive, making decorations and cards for local nursing homes, and teaching resume-building workshops for students at the Winona Senior High School.

Our academics have also been outstanding and brother David Anderko was named the North Central Regional Collegian of the Year.

We are proud of all our accomplishments. This year has truly raised the bar for our Chapter and we expect to better ourselves next year and for years to come.—Joe Factor

SAN FRANCISCO STATE brothers Traci Mayes and Jason Rednick, near the Great Wall of China, ensure Deltasig remains an international Fraternity.

LYNCHBURG brothers held the inaugural Ryan M. Hale Memorial Golf Tournament at London Downs Club in Forest, Virginia (pictured here), in honor of their recently departed brother. The Ryan M. Hale Memorial Service Award, established by the chapter in his honor, is a scholarship awarded to a Deltasig Lynchburg student. This year’s recipient was Andrea Bingler, a senior who served the chapter as vice president-chapter operations and senior vice president.

CALIFORNIA-DAVIS brothers Ceanne Ha and Debbie Chow show their chapter knows how to mix business with pleasure at their chapter’s Picnic Day Finance event.

ST. THOMAS founders helped celebrate the chapter’s 10th Anniversary, April 8. Brothers, alumni, professors, and guests gathered at the Four Points Sheraton Hotel in St. Paul for a night of food, speakers, dancing and fun. The event attracted almost 150 guests and was a great way to celebrate the first ten years of Nu Tau Chapter.

Editor’s Note: In the March ’05 issue of The Deltasig, Bowling Green State was left out of the list of chapters participating in Make a Difference Day. We regret the omission and thank them for their participation.

BOWLING GREEN STATE brothers participated in the 2nd annual Ping Pong-a-thon for 48 hours to raise money for the American Diabetes Association. The weather unfortunately did not cooperate, but the student’s hearts did! We raised more than $700 for the ADA and spent the afternoon of Make a Difference Day rolling the hundreds of dollars’ worth of coins collected. Along with the ping pong marathon, we raffled the donated ping pong table and two gift baskets worth $150 each.—Mary Fox
“Beyond Campus” provides opportunities for alumni chapters and brothers to share their activities and events with brothers across the country. Does your chapter have something to share? See the contents page for details on where to send your articles and pictures.

The PITTSBURGH Alumni Chapter celebrates National Alumni Day with some West Virginia collegians at a Pirates vs. Astros game and tailgate at PNC Park. It was a win for the Pirates, and a great day for Pittsburgh Deltasigs!

At the LEAD Provincial in Chicago, Past Grand President, and 2005 Lifetime Achievement recipient John Henik autographs a sash for Duquesne District Director Arnel Balcita. Brother Balcita had the sash signed by Past Grand Presidents Henik, Norm Kromberg, Randy Hultz, Mike Mallon and Grand President Kathy Jahnke. The sash will stay in the Duquesne chapter and the graduating senior with the highest GPA will wear it during commencement.

The ARLINGTON LONE STAR Alumni Chapter celebrates National Alumni Day with a homemade cake. From left: Texas Arlington brothers Adam Sheehan, Jennifer deCamara, Paul Brodie, and Zachary and Leigh Fleming.

Leadership Foundation Trustee and West Palm Beach Alumni Chapter President Eddie Stephens (second from right) gets up close and personal with the band Motley Crue. Eddie treated sister Paige, also a Deltasig, to a special package deal offered to Motley Crue fans, where you spend the day with the band, enjoy front row seats and even sit in on a sound check!
Congratulations to the following Silver Helmet recipients, honored for 25 years of service to Delta Sigma Pi:

Gregory Konz, Arizona State, is assistant dean of the College of Business Administration at Marquette and a member of the Milwaukee Alumni Chapter. Fr. Konz has been active with several alumni chapters since entering the faculty ranks of several Jesuit schools.

Thomas Moran, DePaul, is a Golden Council and Chicago Alumni Chapter member who lives in Naperville, Ill. Brother Moran has served as a Great Lakes Regional Vice President and on the Board of the Chicago Alumni Chapter.

Marc Franson, Drake, is an attorney with Chapman & Cutler in Chicago. Brother Franson is a Golden Council member who has been a member of the Chicago Alumni chapter for 19 consecutive years and a longtime supporter of the Leadership Foundation.

John Powell, Florida, is a revenue officer with the city of Hoover in Alabama. Brother Powell is an active member of the Birmingham Alumni Chapter, where he has served as vice president and publicity chairman. He has also been a long-time donor to the Leadership Foundation and is a member of the 2007 Centennial Society.

Eduardo Aguirre, Louisiana State, has been nominated by President George W. Bush to be the next United States Ambassador to Spain and Andorra. At press time, he is awaiting confirmation from the U.S. Senate. If confirmed, he will move to Madrid and leave his current job as Director of U.S. Citizenship and Immigration Services in the U.S. Department of Homeland Security. Brother Aguirre received Delta Sigma Pi’s 2000 Career Achievement Award.

Marilyn Franson, Loyola-New Orleans, is an assistant controller-tax with Amstrong Industries in Kenilworth, Ill. Brother Franson is a Golden Council member who has been a member of the Chicago Alumni Chapter for 19 consecutive years and a longtime supporter of the Leadership Foundation.

Susan Ford, Marquette, is manager of Jerry’s Beer and Liquor in West Allis, Wisc. She is also an active Board member of the Milwaukee Alumni Chapter (MAC). Brother Ford is a frequent attendee at MAC, Marquette and Wisconsin-Milwaukee functions.

Vincent Field, Northwestern-Chicago, lives in Park Ridge, Ill., where he has supported Delta Sigma Pi for many years through the Beta House Corporation.

Donald Klein, Northwestern-Chicago, lives in Chicago. Brother Klein is a longtime supporter of Delta Sigma Pi through the Beta House Corporation.

Charles Miller, Northwestern-Chicago, lives in Oregon, Wisc. Brother Miller is a long-time supporter of Delta Sigma Pi through the Beta House Corporation.

Virgil Needham, Northwestern-Chicago, is the retired director of human resources with Video Jet Systems and lives in Northbrook, Ill. Brother Needham is a long-time supporter of Delta Sigma Pi through the Beta House Corporation.

Mark O’Daniell, Northwestern-Chicago, lives in Orland Park, Ill with wife Shirley. Brother O’Daniell is a long-time supporter of Delta Sigma through the Beta House Corporation and committee involvement with the Delta Sigma Pi Leadership Foundation.

James Wills, Northwestern-Chicago, is vice president-sales with Omni Imports Incorporated in Naperville, Ill. Brother Wills is a long-time supporter of Delta Sigma Pi through the Beta House Corporation.

George Carter III, Southern Mississippi, is a faculty initiate and lives in Madison, Miss. He has been a supporter of the Southern Mississippi chapter for many years.

William Thomas Kelly, Southern Mississippi, is a shareholder with Nicholson & Company, P.A. in Hattiesburg, Miss. and a Golden Council member.

Congratulations to the following Golden Helmet recipients, honored for 50 years of service to Delta Sigma Pi. The Northwestern-Chicago brothers below are all long-time supporters of Delta Sigma through the Beta House Corporation:

Jack Metcalf, Northwestern-Chicago, is a member of the Chicago Alumni Chapter and lives in Mount Prospect, Ill with wife Patricia.

Jack Nikoleit, Northwestern-Chicago, is a member of the Chicago Alumni Chapter and lives in Chicago.

Robert Rebeck, Northwestern-Chicago, lives in Huntley, Ill., with wife Marjorie.

Robert Swanson, Northwestern-Chicago, lives in Arlington Heights, Ill., with wife Delores.

Herb Young, Rider, lives in Yardley, Pa, with wife Joan. Brother Young has spent countless hours with the Rider collegians, staying active since graduation. In addition, he has donated a significant amount of money towards scholarships and the building of a Delta Sigma Pi display case in Rider’s business building.
Seeing Double

Q&A

(continued from page 3)

and am secretly engaged to Natalie Portman. (*insert laughter *)

Curt – I’m actually not from Minnesota even though I acquired a quirky accent from my dad’s side of the family.

What made you decide to attend different schools?:

Curt: I think for me, I wanted my own identity. I didn’t want to be known as just a twin, I wanted people to know me as an individual. I am all about trying new things and going to college on my own was something I thought was important.

Matt – Well I just decided to go to Illinois State and he wanted to go to Western. It wasn’t that we wanted to be apart. Even though we are identical twins we are still individuals—however we are quite similar at times.

What are your plans for after graduation?

Curt – I would like to get into many things throughout the course of my career, but I think initially it’s important for me to get some sales and management experience. I think too many college students, especially in business, put too much pressure on themselves to be really successful right out of the gates and miss out on a lot of things that their college experience has to offer. You have your whole life to work and right now I’m just enjoying being a college student.

Matt – I’m not sure what to do with my life when I graduate. I’m confident in my ability to become successful in whatever I wish to do with my life. I’ve thought about going to grad school or law school, but they are still thoughts. Whatever I do with my life I will continue to grow in my education of all things. It is when we stop learning that we are dead.

Now for some Deltasig questions . . .

As chapter president, what was your leadership approach?

Curt – I liked to approach every challenge differently.

Matt – Mine was mainly comprised of delegation! I must say my executive committee was quite up to the challenge their respective positions had to offer. Every situation must be dealt with individually.

What was the most challenging situation you faced as president?

Curt – I don’t think that there was one significant challenging situation. I think the most challenging thing was to earn satisfaction from my chapter.

Matt – Maintaining a motivated chapter. Every chapter has its highs and lows and mitigating the lulls in morale can be very challenging.

What was your biggest success as president?

Curt – It was brothers within the chapter telling me they had the best semester and that I had something to do with that.

Matt – Perhaps my biggest success was not getting gray hairs at the end! Seriously, I learned so much about my capabilities and how to manage or not manage a group.

Can you see yourself staying involved in Deltasig after college?

Curt – I will most likely join the Chicago Alumni Chapter. I will of course visit Western Illinois over the years and attend initiations with the brothers I went to school with.

Matt – I can see myself possibly joining an alumni chapter. I will stay involved with Illinois State and attend various events throughout the years.

What advice do you have for collegians just starting out in Deltasig?

Curt – Keep an open mind and take in all that you can.

Matt – Listen to your brothers that have been active for a long time. Learn what you can from those that have come before you so you don’t make similar mistakes and can build upon what has been previously been the limit. ▲
Leadership Foundation

Congratulations 2007 Centennial Society Members
(as of 7/1/05)

Membership in the Society is limited to those individuals making at least $2007 in unrestricted gifts between July 1, 2003 and June 30, 2008. Membership will be bestowed to individuals upon reaching $2007.

Special recognition of Society members will occur at all national and provincial fraternity events, including the 2005 Grand Chapter Congress in Orlando and the 2007 Centennial Grand Chapter Congress.

See your name on this list! Visit www dspnet org (“Centennial History”), or call 513-523-1907 for more details.

Thomas E. Arnold
Atlanta Alumni Chapter
Kelly J. Baluta
Jeffrey D. Berlat
T. Joelle Berlat
Beta Gamma Chapter
(South Carolina)
Peter G. Bjelan
Stephen L.A. Black
Andrea J. N. Boyd
Sean T. Boyd
Russell Brown
Maya Y. H. Chin
Deltasig (Beta) House Corp.
Charles L. Farrar
Richard D. Foster
Sparky Graves
Shanda R. Gray
John V. Henik
Gregary W. Howell
Laura L. Howell
Randy L. Hultz
Kathleen M. Jahnke
Ruben C. Johnston
Gregory J. Koch
Katie I. Koch
Norman Kromberg
Kathleen Lazo-Thompson

North Central Province
Corey D. Polton
John W. Powell
The National Dean’s List
Wayne A. Prichard
John D. Richardson
Claire Sammon Roberts
Mark A. Roberts
William C. Schilling
Thomas J. Schmidt
Sandra L. Shoemaker
Mitchell B. Simmons
Velvet A. Simmons
Richard A. Steinkrauss
Eddie Stephens
Charles “Buzz” Sutton
Ruth S. Sutton
Christopher L. Thompson
Sanjay O.m Trivedi
Philip H. Turnquist
Joseph T. Ward
Derry Webb
James “Duckie” Webb
West Palm Beach Alumni Chapter
Western Province
Jeffrey E. Zych

Mark O’Daniell, Northwestern-Chicago, presents Leadership Foundation President Greg Howell with an $80,000 check on behalf of the Beta House Corporation. With more than $150,000 in total gifts from Beta House Corporation, scholarship funds have been established to honor Beta members James D. Thomson, Robert Mocella, Sr., Robert Lewis and Beta Chapter.

W illiam R. Leonard
Michael R. M allonee
Russell G. Mawby
Joan N ason
James Pendergrass

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Making a Splash

How many of you consider joining Delta Sigma Pi to be the greatest decision you made in your college career? Whether you just finished pledging or just celebrated 50+ years of brotherhood, you know you have benefited greatly from Deltasig. You know you would not have the same set of friends without this Fraternity. And some of you know you would not be in college or would not have been able to graduate from college without Deltasig (like me). We are the organization for business students—we are highly respected, very motivated, and we all look so good in suits, too!

Delta Sigma Pi is the springboard that will launch many of us farther into the career pool than many fellow graduates. We are presented with the leadership tools and a code of ethics upon initiation and are charged to use these to better others, our Fraternity, and ourselves. I encourage you to take advantage of every leadership role you can within your chapter, but don’t stop there. Volunteer to present a session at a LEAD School or Provincial Conference, Grand Chapter Congress or talk to your district director or regional vice president about volunteer opportunities. Our success can only come from your helping hands. What could make a bigger splash than presenting to hundreds of Deltasigs in Orlando at this summer’s Grand Chapter Congress? (Besides Shamu, of course!).

This is my final article as the 2003 National Collegian of the Year. I have to take this opportunity to give thanks to an organization that has given me so many great experiences. Over the past two years, I’ve had the opportunity to serve on our Board of Directors and it has, by far, been one of the most rewarding experiences I’ve ever enjoyed. What made it special was having the chance to meet so many brothers all across the country. I want to thank you all for being so dedicated to our Fraternity.

I also would like to thank the Leadership Foundation. Through its scholarships and event funding, programs like Collegian of the Year and LEAD Schools and Provincial Conferences are enhanced—from which all of us can benefit. I also must thank the other members of the Board of Directors. We made some terrific decisions in the past two years and have definitely steered our Fraternity into a greatness that we all will admire for years to come. I am definitely proud to be a Deltasig! I will see you all in Orlando!

Fraternally,

Jason Griffiths

Clyde Kitchens/Thoben Elrod and Mr. and Mrs. Sidney A. Sparks
2005 Collegians of the Year

Each year, collegians from every chapter who demonstrate what it truly means to be a Deltasig, are chosen as collegians of the year.

The following criteria, in order of importance, are taken into consideration in the selection of chapter candidates, the regional and provincial winners, and finally the selection of the National Collegian of the Year: Fraternity involvement, leadership, and commitment; university or college and/or community involvement, leadership, and service; pursuit of professional development through courses and work experiences; and scholastic average, including all courses completed prior to chapter nomination. Other criteria considered include, in no particular order: ability to represent the Fraternity on the National Board of Directors, leadership ability, dependability, responsibility, honesty, integrity, sincerity, moral character, personality and professional attitude.

Regional winners are selected by a committee appointed by the Regional Vice President. One provincial winner is selected by each Provincial Scholastic Development and Awards Committee. Each provincial winner is eligible to be selected as National Collegian of the Year. The National Scholastic Development and Awards Committee selects the national winner.

Regional Collegian of the Year winners received: a pearl and ruby badge and a $400 award from the Delta Sigma Pi Leadership Foundation made possible by the Clyde Kitchens/Thoben Elrod Scholarship Fund and Mr. and Mrs. Sidney A. Sparks Scholarship Fund. Provincial Collegian of the Year winners, in addition to their regional awards and recognitions, will receive an additional $500 scholarship (only if they enroll in graduate studies within five years after being selected). The national winner also serves as a voting member of Delta Sigma Pi’s Board of Directors for a two-year term and becomes eligible for a $3000 graduate scholarship from the Delta Sigma Pi Leadership Foundation made possible by Mr. and Mrs. Sidney A. Sparks.

Regional Winners

ALLEGHENY
Donna Drasher, Penn State-State College

ATLANTIC COAST
Erica Alexis Fowler, Florida State

CENTRAL
Kapil Kumar, Illinois-Urbana

CENTRAL GULF
Steven Nicholas Frazier, Troy State

DESERT MOUNTAIN
Dave Glanzrock, Arizona State

2003 National Collegian of the Year-Jason Griffiths

CHAPTER AND INDIVIDUAL AWARD WINNERS

THE DELTASIG OF DELTA SIGMA PI
THE YEAR

2005 National Collegian of the Year - Dave Glanzrock

Lessons in Leadership

“Know what you believe. Lead with integrity. I’m responsible.”

These are three of the sentences I have used over the past few years as a guiding light for my journey with Delta Sigma Pi—all from Rudy Giuliani’s book, Leadership. I highly suggest you read it. For the past four years, my life has totally revolved around my chapter, Gamma Omega (Arizona State), and Delta Sigma Pi. This Fraternity has changed my life. I cannot imagine what my college experience would have been like without it. You all know about the brotherhood we share, the lifelong friendships we have all made, and the importance for people to understand that, “It’s not just four years, it’s for life.”

Some of you are reading this magazine for the first time, for others it will be just another issue, and a select group of us are reading The DELTASIG for the first time as alumni. So to fellow brothers who find themselves in the real world for the first time, don’t be frightened. You will always have a home within Delta Sigma Pi. I encourage all of you to join your local alumni chapters; stay involved; go to chapter, regional, and national events; and let’s take this Fraternity to the next level.

So, where do we go from here? I have several goals for the next two years that I would like to share with you. I would also love to hear what your goals are for your chapters and the Fraternity, and what I can do to help you achieve them.

The first goal I have is increased communication between myself and 2004 National Collegian of the Year Stephanie Menio, and the collegians. We are your voice on the Board of Directors, and without your input we cannot do our jobs effectively. Please feel free to contact me anytime with any questions or concerns you may have. Deltasig is a collegiate-oriented organization. It is the collegians that breathe new life into the organization and it is you we must focus on.

In order to insure Deltasigs have a leg up on the competition, we need to create a bridge program between collegiate and alumni chapters. By working together, we can increase our alumni membership, as well as increase the added benefits to collegiate chapters. Let’s focus on creating a program that allows for a smooth transition between collegiate and alumni chapters.

We have the ability to cultivate tomorrow’s business leaders by creating and strengthening programs at collegiate and alumni levels. I look forward to working with collegians, alumni, and the Board to accomplish these goals.

Being selected as the 2005 National Collegian of the Year is the greatest honor of my life. Some tips I have learned over the past four years: hold an office in your chapter, attend LEAD events, hold fundraisers, join your local Chamber of Commerce, be a Big Brother, apply for LeaderShape®, join the Grand President’s Circle, be on time, go to Grand Chapter Congress and really make an effort to meet brothers from other chapters. Most importantly, stay involved after graduation!

Remember, brothers of Gamma Omega, and all those I look forward to meeting in the future, my phone is always on and I am here to serve you!

Fraternally,

*Chapter Collegian of the Year recipients listed here are as reported by the Regional Vice Presidents.
COLLEGIANS OF THE YEAR

2005 Provincial Winners

NORTH CENTRAL
Jason Yin Chang Quan, Sr., DePaul
NORTHEASTERN
Donna Drasher, Penn State-State College
SOUTHERN
Amanda Romine, Truman State

SOUTHERN
Jonathan Motley, Virginia Tech
WESTERN (and National COY)
Dave Glanzrock, Arizona State

Michigan State - Malorie Lynn Haslett
Minnesota - Eric Sodegren
Minnesota State - Suzanne Allison Couillard
Missouri-Columbia - Theresa Chiu
Missouri-Kansas City - Christopher Brett Waddington
Missouri State - Julia Renee Schwagel
Nebraska-Lincoln - Kristin Lynn Sneller
Nebraska-Omaha - Sara Nicole Hanson
Nevada-Reno - Jamie Christine Matthews
New Jersey - Kolly Ann Burns
New Mexico - Kristin Nicole Turner
New Mexico State - Zachary Jay Springfield
North Carolina-Chapel Hill - Brantley Brown
North Florida - Jessica Diane Jenkins
Northern Arizona - Alicynn Morgan
Northern Colorado - Ryan J. Russell
Northern Illinois - Victoria de la Cruz Bayora
Oklahoma - Timothy William Cassidy
Our Lady of Holy Cross - Mary Cathy Blickley
Pacific - Nancy Sarieh
Penn State-Behrend - Jason Daniel Campbell
Penn State-State College - Donna Drasher
Pennsylvania - Ryan McKenna
Philadelphia - Anthony Paul Larson
Pittsburgh - David Aaron Schreiber
Radford - Jillian Richardson
Redlands - Lydia Chertov
Rider - Gabrielle Marie Brown
Rockhurst - Michael Louis Ngo
Roger Williams - Meghan Elizabeth Dockery
Saginaw Valley State - Matthew Brady Buchanan
San Diego - Kelly Stempel
San Diego State - Thomas Croxton
San Francisco - Janet Marie Hetzel
San Francisco State - Stacy Mary Saw
San Jose State - Monique Nicole Martinez
Santa Clara - Vanessa Dinhunter
Siena - Katie Ann Cardus
South Carolina - Jesse Johnson

South Dakota - Jennifer Jo Weber
Southern California - Stephanie Skoboloff
Southern Methodist - Kleyton Tyler Young
Southern Mississippi - Chandra Lynn Herion
St. Cloud State - Colleen Brianna Murphy
St. Joseph’s - Matthew Gerald Naccarelli
St. Louis - Edward Miranda
St. Mary’s - Michelle Lee Marin
Syracuse - Jamie Eleanor Potter
Texas A&M-College Station - Lindsay Hannah
Texas A&M-Kingsville - Gary Solis
Texas-Arlington - Paul Grant Brodie
Texas Christian - Perry Hamilton Cottrell
Texas-El Paso - Sandra Eiza Sema
Troy State - Steven Nicholas Frazier
Truman State - Amanda Romine
Valparaiso - Kristen Elizabeth Rabeler
Virginia Commonwealth - Christal Holmes
Virginia Tech - Jonathan Motley
Washington-St. Louis - Victoria Ann Danforth
Wayne State-Michigan - Emma Rose Simpson
Wayne State-Nebraska - Gina Marie Moyer
West Florida - Christopher Patrick Boyd
West Virginia - Andrew Miles Mulford
Western Illinois - Jason Adam Strimpel
Western Michigan - Andrea Lynn Brown
William & Mary - Rachel Elaine Bleacher
Winona State - David Philip Anderko
Wisconsin-La Crosse - Lauren Nicole Mielke
Xavier - Christina Louise Johnson

Each chapter may nominate one collegiate member for the Collegian of the Year award. Nominations are due by October 15. Applications are due November 15. For complete guidelines visit the Awards & Recognition Guide at www.dspnet.org.

Buffalo - Everett Pefley
California-Berkeley - Aaron Benjamin McDaniel
California-Davis - Dylan Su
California-Los Angeles (UCLA) - Irene Mananquil Jimenez
California-Riverside - Aaron Nakayama
California-San Diego - Jonathan Wei Chen
Cal Poly-Pomona - Kathy H. Chan
Cal Poly-San Luis Obispo - William Douglas Hills
Cal State-Chico - Brandt Emery Wilson
Cal State-Fresno - Chee Cheynne Vang
Cal State-Fullerton - Preita Verasagie Marquez
Cal State-Long Beach - Mondarith Ly
Cal State-Northridge - Natasha Senner
Cal State-Sacramento - Atur Shabbas
Central Florida - Meredith Ilene Thomas
Cincinnati - Della Marie Riley
Clemson - Kelli Marie McKinney
Colorado-Boulder - Michael Charles Buxton
Colorado-Colorado Springs - Christianne Lisa Horn
Colorado State - Christy Michelle Trent
Cornell - Kate Marie Nadorl
Dayton - Reina Emily Hayes
DePaul - Jason Yin Chang Quan, Sr.
Drake - Jacqueline Ann Stambaugh
Duquesne - Sarah Emily Fejehl
East Tennessee State - DJ Swatzell
Evansville - Amanda Marie Wetter
Florida - Jennifer Elizabeth Ver Murden
Florida Atlantic - Carolina Mercado
Florida International - Domeneshes Mekas
Florida State - Erica Alexis Fowler
Georgia - Lauren Deirdra Ellis
Georgetown - Matthew John Siravo
George Mason - Heather Nicole MacQuarrie
George Washington State - Christopher Ryan Yarbrough
Georgia State - Jessica Allison Faber
Grand Valley State - Jessica Harrington
Howard - Adam Guthrie
Illinois State - Cody Buckley
Illinois-Urbana - Kapil Kumar
Indiana - Lauren Elizabeth Colling
Indiana-Purdue at Indianapolis - Hillary Burkett
Iowa - Jonathan Morgan Sargent
Iowa State - Mary Henkel
Kansas - Alex Kapfer
Kent State - Ashleigh Kathleen Masiy
Longwood - Matthew Ira Earle
Louisiana State - Ronnie Elise Dye
Louisiana Tech - Stephany Caroline Puro
Loyola-Chicago - Melissa Nicole Choukka
Loyola Marymount - Russell Christopher Philpott
Loyola-New Orleans - Joseph Lloyd Morrel
Lynchburg - Jessica Lauren Craft
Marquette - Kevin Spinti
Marshall - Jessica Jinah Duda
Massachusetts-Boston - Zakkiya Esther Muhammad
Mercer - Erin Fringle
Did you?

Share your good news here!

Bone Appetit!

When people think of a bakery, they usually think of cakes, cookies and other desserts made to be enjoyed by people. Well, one creative brother has expanded on the idea of a traditional bakery to include . . . dogs!

The Bone Appetit Bakery & Boutique has been a Phoenix fixture for six years. Joe Goldblatt, Texas Christian, and wife, Helen, started the bakery after Joe’s 27 years in the military and Helen’s 10 years as a social worker.

Bone Appetit uses human grade products with no salt, sugar or preservatives to make its creative treats. Some of these dog-inspired treats consist of, “It’s a puppy!” cigars, Puppas pizzas, Barkasure (dog mints), Beefy Boy (gingerbread), Pawco (tacos), and frozen TV doggy dinners. Brother Goldblatt says the most popular treat is a S’MOR Er a karob and yogurt dipped treat. Along with edible treats, the store offers dog carriers, shirts, gifts, dog food, collars, bandanas, and other dog themed treats. Don’t be fooled by the dog theme, the Goldblatts also allow cats to roam through their bakery!

The Goldblatts created some recipes, bought the rights to others, and cook everything in the store’s kitchen. The couple splits their duties with Joe as the baker and Helen in charge of the customers and finances. Brother Goldblatts favorite part of running the store is attending craft and bakery shows, while Helen’s favorite part of the day is greeting customers.

The couple clearly shares a passion for dogs, as they have three of their own—cocker spaniel Carlee, cockapoo Julie and Welsh Corgie Winston.

The Goldblatts created some recipes, bought the rights to others, and cook everything in the store’s kitchen. The couple splits their duties with Joe as the baker and Helen in charge of the customers and finances. Brother Goldblatts favorite part of running the store is attending craft and bakery shows, while Helen’s favorite part of the day is greeting customers.

The couple clearly shares a passion for dogs, as they have three of their own—cocker spaniel Carlee, cockapoo Julie and Welsh Corgie Winston.

Brother Goldblatt says his experience as a Delt Sig was a little different than most collegians—he became a brother in his late 20s, after he was married. He still managed to be actively involved as his chapter’s historian. As an alumnus, Golden Council member Goldblatt served Delta Sigma Pi as district director for the Phoenix/Thunderbird Alumni Chapter. He also served as an Education Foundation voting member.

Joe enjoys his time as a retail store owner and says, “Retail is a different environment because of the long hours, but it’s been fun working with the customers and vendors.” You can check out the Bone Appetit Bakery at www.azboneappetit.com.

Joe Goldblatt, Texas Christian
Press Releases

David Gordon, Central Florida, is a deputy flight commander with USAF 5 Combat Communications Group in Warner Robins, Ga.

James Frederick, Central Missouri State, is a senior treasury analyst with American Electric Power Company, Inc. in Columbus, Ohio.

Cassandra Lotz, Central Missouri State, is a senior project coordinator with Service Management Group in Raytown, Mo.

Joe Randazzo, Central Missouri State, is a systems analyst with State Farm Insurance in Bloomington, Ind.

Michael Whitsitt, Central Missouri State, is a development manager with Reuters in Overland Park, Kan.

Amy Groh, Cincinnati, is an assembly scheduler with TecStar in Germantown, Wis.

Michael Leow, Cincinnati, is a center manager with FedEx Kinko’s in Clifton, N.J.

Robert Eddings, Colorado-Colorado Springs, is a real estate appraiser/owner with Exact Appraisals in Colorado Springs.

Christopher Gapper, Colorado-Colorado Springs, is an aircraft service with Teximara in Colorado Springs.


Donald Dugas, Dauphin, is vice president for business administration with Alaska Bible College in Glennallen, Alaska.

Jayne Huckle, Dauphin, is a senior regional leader with Primerica Financial Services in Belleair Bluffs, Fla.

Laura Meier, Drake, is a senior associate with Crowe Chizek, LLC in Oak Brook, Ill.

Matt Meier, Drake, is a senior actuarial associate with Allstate Financial in Northbrook, Ill.

Amy Robertson, Drake, is a customer business manager with Kraft Foods in Northfield, Ill.

Stephen Cuthall, East Tennessee State, is a stockbroker with Scottrade in Knoxville.

Katie Milling, Eastern Illinois, is a realtor with REALMAX of Atlanta in Buford, Ga.

Marci Sanders, Eastern Illinois, is an admissions representative with ITT Technical Institute in Arnold, Mo.

Cam Demaree, Evansville, is a manager with RJ Pile, LLC in Indianapolis.

Pandazala Kemp, Ferris State, is a senior associate with Pre-Paid Legal Services, Inc. in Detroit.

Carlos Bermudez, Florida, is a senior manager-tax technology with PricewaterhouseCoopers in Washington D.C.

Janice Mitchell, Florida Atlantic, is owner of domainland.com in Ocala, Fla.

Vladimir Petrovich, Florida Atlantic, is a general manger with Perry Performance Group, Inc. in Dania Beach, Fla.

Rocco Ranaudo, Florida Atlantic, is the owner of RMR General Construction in Glen Cove, N.Y.

Frank Yazdi, Florida Atlantic, is vice president-institutional equities in NewYork, N.Y.

Jessica Hartfield, Georgia, is a consultant with FTI Consulting, Inc. in Atlanta.

Shameika Johnson, Georgia Southern, is a safety instructor with J B Hunt Transport in Forest Park, Ga.

J. Barrett Carter, Georgia State, is vice president and director of transactions with Timbervest in Atlanta.

Desirea Thomas, Houston, is a marketing manager with Kimball Hill Homes in Houston.

Jennifer Schmidt, Illinois, is an accounts manager with Royal Properties in San Antonio.

Jeremy Bill, Illinois State, is a senior manager with Charles Schwab in Phoenix.

Karen Christensen, Illinois State, is the associate director of marketing and census development with Heritage Enterprises, Inc. in Bloomington, Ill.

Donna Dailey, Illinois State, is an executive specialist with JM Waller in Arlington, Va.

Ardyanto Alam, Indiana, is a senior consultant with Manugistics in Rockville, Md.

Brian Montminy, Indiana, is an analyst with Accenture in Chicago.

W. Stanley Stuart Jr., Indiana, is executive vice president with Iron Out, Inc. in Fort Wayne, Ind.

David Demaree, Indiana-Purdue at Ft. Wayne, is a manager with Rusted Moon Outfitters in Indianapolis.

Jennifer Seiler, Indiana-Purdue at Ft. Wayne, is a sales manager with AccuTemp Products in Fort Wayne, Ind.

Jeanne Boucher, Indiana-Purdue at Indianapolis, is an operations manager with Bed Bath & Beyond in Kokomo, Ind.

Nathan Finney, Indiana-Purdue at Indianapolis, is a mortgage loan officer with Charter Funding in Valparaiso, Ind.

Moccasins, Money and Murder

A published author, leader for Native American Tribes, and founder of a golf association. Amazingly James “JB” Cisneros, Cal State-Fresno, emodies all these titles. Brother Cisneros, a member of the Kickapoo Tribe in Kansas, started NAJGA (The Native American Junior Golf Association) in 2001. The NAJGA mission statement is, “to prepare Native American and other youth for the opportunities and challenges of life, through lessons learned from the game of golf.” The NAJGA focuses on developing junior golf programs and placing Native American youth in tournament play. NAJGA has taught golf to over 800 youths over the past four years.

Brother Cisneros’ favorite part about NAJGA is, “watching our youth learn how to develop a swing and then getting the ball in the air. It is such an accomplishment once they begin to understand the fundamentals of how the game works.” He says, “Golf is an expensive game at times, and not all of our non-Indian youth can afford the clubs and other expenses. NAJGA has overcome many of these barriers. The joy is apparent when you see the kids smile.”

JB began his interest in golf while caddying for his Deltasig brother Ken Collins, while on the Cal State-Fresno golf team. JB says, “He loves the game and everything it offers in the way of personal integrity.” He cites Brother Collins as his foremost golfing idol because he gave him the opportunity to understand the game. JB’s other idol is famed PGA tour star Arnold Palmer because he “embodies everything that is good about the game.” Brother Cisneros was lucky enough to meet Palmer at a tournament in Orlando.

In his spare time, Brother Cisneros published Moccasins, Money and Murder. The book involves members of a Native American tribe that discover corruption and greed taking place within the tribe’s casino. The characters attempt to save the tribe from this fraud, and in turn become the target for murder. JB says the events are eighty-five percent based on true events. He is currently working on a screenplay, which should be finished in eight months. JB’s hope is that someday he will be standing on a stage in Hollywood.

Of his days as a collegian, where he was chapter secretary, he says, “The brothers had great respect for one another.” He still keeps in touch with brothers from California and believes this Fraternity provides an invaluable network of individuals. He continues to meet brothers from around the world and is thrilled at what Deltasig has brought into his life. ▲
Roger Davis, Indiana State, is a senior financial analyst with Remy International in Anderson, Ind.

Jeremiah McCulley, Indiana State, is a production planning manager with Asian USA in Seymour, Ind.

Mia Cheeseman, Iowa, is an associate product manager with Kohler Company in Kohler, Wis.

Katie Rouse, Iowa State, is a territory manager with Shaw Industries in Plymouth, Minn.

Travis Grabb, James Madison, is a district manager with United Rentals in Crofton, Md.

Wade Wickre, Jr., James Madison, is a credit analyst with Community Bank of Northern Virginia in Vienna, Va.

Angela Storck, Kent State, is a graduate assistant with the Kent State College of Education in Kent, Ohio.

Thomas Eppenstein, Lewis, is in internet services with the American Medical Association in Chicago.

Robert Pitaro, Long Island, is a vice president with JP Morgan Chase in Houston.

Christian Galoci, Longwood, is an administrative assistant-supervisor with Woodburn Mental Health Emergency Services with Fairfax/Falls Church Community Services in Annandale, Va.

Chantell Kirklin, Louisiana at Lafayette, is an ATM researcher with Palm Desert National Bank in Lafayette, La.

James Richardson, Lynchburg, is a supervisor with Griffin Pipe in Lynchburg, Va.

Charles Frohne, Marquette, is an alliance architect with CLC Realty & Associates in Jacksonville, Fla.

Tirzah Hale, Mercer, is manager of Radio Shack in Macon, Ga.

Kimberly Johnson, Mercer, is a retail sales representative with T-Mobile, Inc. in Athens, Ga.

Stephen Braun, Miami-Florida, is president with Comprop Development Corporation in Little Falls, N.J.

Fritz Richter, Miami-Florida, received The Orange Award for his outstanding leadership and involvement with Miami-Florid and its alumni association. His wife Shirley, not a Deltasig, also received the award.

Eddie Stephens, Miami-Florida, received a special commendation from The Legal Aid Society of Palm Beach County, The Florida Supreme Court and the Florida Pro Bono Coordinators Association recognizing his pro bono work over the past year. Brother Stephens was recognized at The Legal Aid Society Pro Bono Recognition dinner last May. Eddie currently serves Delta Sigma Pi as a Leadership Foundation Trustee.

Byran Benjamin, Michigan State, is an auditor with Deloitte and Touche in Los Angeles.

Neil Gnebba, Michigan State, is a tax associate with Grant Thornton in Southfield, Mich.

Jimmy Liddar, Michigan State, is a product development coordinator with Leidos in Pittsburgh.

Shelby Mathew, Michigan State, is a senior supply chain analyst with Aisin USA in Seymour, Ind.

A Deltasig's Wildest Dreams Come True!

It doesn’t get any bigger than this. As part of her “Wildest Dreams” Tour, Oprah Winfrey made a brother’s dreams come true! The famed talk show host picked Ena Scott, Radford, to fulfill a dream of meeting favorite singer Tina Turner. Not surprisingly, the meeting turned out to be the most amazing experience of her life!

January 18 started out like any other day for the Radford student. Little did she know a camera crew from the Oprah Winfrey show would be surprising her organizational behavior class to inform her of her upcoming visit with Tina Turner. When told she would be flown to Zurich to meet her idol, she was absolutely shocked. She says, “Everything happened so fast, but I just remember hysterically crying and then realizing that I was on TV so I hid my face because I didn’t want the world to see me cry.”

Ena was so nice and made me feel comfortable the moment she started to speak. She jokes and laughs and even though she is a huge star she doesn’t have a huge ego.” Their time together consisted of Tina showing Brother Scott around Zurich, and Ena sitting in on a rehearsal for her performance on the show.

Brother Scott was granted this amazing opportunity thanks to a letter her mother sent in to The Oprah Winfrey show. Her mother knew that Oprah got millions of emails, but sent the letter anyway just to see what would happen. Along with adoring her idol Tina Turner, Brother Scott is also a huge fan of Oprah, making the experience all the sweeter.

The day Ena met Tina was “the best day of my life.” She was so nice and made me feel comfortable the moment she started to speak. She jokes and laughs and even though she is a huge star she doesn’t have a huge ego.” Their time together consisted of Tina showing Brother Scott around Zurich, and Ena sitting in on a rehearsal for her performance on the show.

Ena holds the title of senior vice president in her Deltasig chapter. After college, she hopes to attend law school for a music law degree, or work with a music management company. Fortunately, Brother Scott is still in contact with Roger Davies, Tina Turner’s manager. It is Ena’s dream to work for his company one day.

Reflecting on this experience, Brother Scott says, “The whole, wildest dream experience was indescribable. I’m just so thankful and amazed that something like this could even happen to me. It definitely changed my life.”

Brother Scott has shown us that dreams can come true, even the “Wildest” ones! ▲

Bush Honors Lahue With Service Award

Ed Lahue, Southern Illinois, president of the consulting firm the ELM Group, was awarded the Presidential Volunteer Service Award—Gold Level, given by President George W. Bush’s Council on Service and Civic Participation. Brother Lahue received this award in recognition for his pro bono consulting work with the Evansville Christian Life Center, an inner city ministry that restores people through Christ. Lahue and his firm worked with the Board of Directors and staff to develop a new strategic plan for the ministry’s future. ▲
Johnson & Johnson—Cordis Corporation in Miami Lakes, Fla.
Jill Scholl, Minnesota State, is a sales assistant with Trans-Alarm, Inc. in Burnsville, Minn.
Christopher Caskey, Missouri-St. Louis, is a market analyst with Save-A-Lot in Earth City, Mo.
Cleavie Lyerla, Missouri-St. Louis, is an operations logistics specialist with US Bank in Bridgeton, Mo.
Douglas Mehringer, Missouri-St. Louis, is a system engineer with Tevar, Inc. in Maryland Heights, Mo.
Margaret Hudoba, Nebraska-Lincoln, is a customer service representative with Lincoln Benefit Life in Lincoln.
Robert Hall, Nebraska- Omaha, is a founding partner with Orenda International LLC in Tempe, Ariz.
Elizabeth Smith, Nevada-Reno, is in the management training program with UPS in Sacramento.
Angela Carrazco, New Mexico State, is a sales accountant with Centrex Homes in Carrollton, Texas.
Vonsheka Kimble, New Mexico State, is an accountant with Texas Instruments in Dallas.
Damon Lichtenberger, New Mexico State, is a financial consultant with North Star Resource Group in Albuquerque.
Aarti Maheshwari, North Carolina-Chapel Hill, is a financial analyst with McColl Partners in Charlotte.
Ashlie Graham, North Florida, is a fraud investigator with Citigroup in Jacksonville.
Richard Haykar, North Florida, is a system administrator with American Online in Reston, Va.
Jennifer Johnson, North Florida, is a personal banker with Bank of America in Jacksonville, Fla.
Jonathan Roy, North Florida, is an executive team leader with Target Corporation in Jacksonville, Fla.
Monique Hernandez, North Texas, is a client account manager with Maximedia Recording Studios in Dallas.
Dante LoPresti, Northern Arizona, is a part owner with LoPresti Brothers Construction, LLC in Fountain Hills, Ariz.
Benjamin Cleaver, Northern Illinois, is a PL service representative with Nationwide/Allied Insurance in Des Moines.
Kim Clark, Ohio State, is a partner with SOS (Strategic Organizational Solutions) in McLean, Va.
Sean Clark, Ohio State, is a supply chain leader with Owens Corning in New Braunsfield, Texas.
Kevin Holmes, Oklahoma, is a business systems analyst with Mercer HR Consulting in Houston.
Erica Martin, Oklahoma, is a mortgage account manager with GMAC-RFC. Homecomings Financial in Dallas.
Brandon Michaels, Oklahoma, is a bank examiner with Federal Deposit Insurance Corporation in Greenwood Village, Colo.
Gerald Hotwagner, Oklahoma State, is vice president-finance with Bio Tech, Inc. in Oklahoma City.
Mark Grueninger, Pacific, is a financial advisor with bank of America in Los Angeles.
Wendy Niebank, Pacific, is a director of fulfillment operations with Earthlink, Inc. in Atlanta.
Cecilia Casado, Penn State-Behrend, is a senior with Deloitte & Touche in New York.
Lauren Cochran, Pittsburgh, is an analyst with Diamond Castle Behrends in Washington, D.C.
Stephanie Menio, Pittsburgh, is the coordinator of women’s basketball operations and marketing with Notre Dame in Notre Dame, Ind.
Richard Payne, Purdue, is an underwriter with Liberty Mutual Insurance in Berwyn, Pa.
Benjamin Ybarra, Purdue, is an investment representative with Edward Jones Investments in Millville, Ind.
Joseph Aiken, Robert Morris, is the owner of Mr. Sign in Conoapa, Pa.
Maria Aseron, Roger Williams, is a meeting planner with National Comprehensive Cancer Network in Jenkintown, Pa.
Gordon Lapinski, St. Peter’s, is a senior account manager with USRS Incorporated in Valley Forge, Pa.
Kenneth Murray, St. Peter’s, is an air force computer programmer with the U.S. Air Force in San Antonio.
Erica Opdahl, St. Thomas, was named to the 2005 women’s basketball All-MLAC honor teams. Erica is currently a collegian at St. Thomas.
Emily Bryce, Saginaw Valley State, is an account executive with Con-Way Central Express in Fremont, Ind.
Frank Anzuers, San Diego State, manages the marketing and product development activities with Mitsubishi Digital Electronics America’s Presentation Products Division in Irvine, Calif.
Lee Comer, San Diego State, is a marketer with JMK Environmental Solutions in San Fernando, Calif.
Mats Hagstrom, San Francisco State, is a surgeon with Palo Alto Medical Foundation in Palo Alto, Calif.

Congratulations to Matthew Lux, Georgia State, on his retirement from the U.S. Marine Corps Reserve. Brother Lux’s official rank, at retirement, was Gunnery Sergeant. Gunnery Sergeant Lux received the Navy/Marine Corps Achievement Medal with two gold stars, Navy Unit Commendation ribbon, Meritorious unit Commendation ribbon with two bronze stars and numerous other medals. He lives in Acworth, Georgia where he is a manager in the Atlanta office of Dixon Hughes PLLC, a regional accounting and consulting firm headquartered in Asheville, N.C. ▲
Milestones

Did you just tie the knot? Welcome a new bundle of joy?

Do you know a brother who has recently passed away? If so, please inform us. Email your mergers, gains, and losses to magazine@dsnet.org or mail your news to the Central Office.

Mergers:

Dave Henkel, Bentley, to Jessica Bouck on November 19. They live in Glenville, NY.

Elizabeth Jopson and Jason Hardie, both Cal State-Sacramento, on June 4, 2004. They live in Folsom, Calif.

Dan Larsen, Cal State-Sacramento, on September 18 to Carol J. Carlson. They live in Lincoln, Calif.


Scott Bilsky, Miami-Ohio, to Amy Lipton on July 4, 2004. They live in Cleveland.

Joe Kaller and Amy Johnson, both Missouri-St. Louis, on August 28. They live in Florissant, Mo.

Jennifer Wilcox, North Texas, to Dan Kinchen on May 14. They live in Allen, Texas.

Sheldon Dubrowin, Roger Williams, on November 24 to Ariel Plavin. They live in Jerusalem, Israel.

Gains:

Robby, Truman State, and Beth, Memphis, Hultz, on April 9. – Jose Elijah Hultz. Jose was born January 26, 2003. They live in Collierville, Tenn.

Curt and Julie Kuestemeyer, both Eastern Illinois, on February 1 – Emily Catherine. They live in Harker Heights, Texas.

Mark and Wendi Redo, both Cal Poly-Los Ospey, on November 30 – Sydney Rose. They live in San Jose, Calif.

Kathy Lazo-Thompson, New York, and Chris Thompson, George Mason, on April 2 – Colin Lazo Thompson. They live in Colonia, N.J. Kathy serves Delta Sigma Pi as the Eastern Regional Vice President.

Kimberly Walton-Mayden, Texas-Arlington, and Mike on December 27 – Brooke Elise. They live in Plano, Texas.

Michelle Knight, Truman State, and Michael on February 8 – Samantha Mekiniane. They live in Baldwin, Mo.

Sara Schwab, Western Illinois, and Jeffrey on March 7 – Kyle Matthew. They live in Okaville, Ill.

Mandy Hanson, Western Kentucky, and Rex on December 12 – Sara Elizabeth. They live in Hodgenville, Ky.

Losses:

The Fraternity and its representatives assume no liability for the accuracy of this column. The information is printed as it is reported to the Central Office for record keeping purposes.

Central Florida: Gordon McAleer (unknown)

Colorado-Boulder: Kenneth Foote (December 16)

Drake: Gordon Olson (March 17, 2002)

Duquesne: Timothy Babik (January 18)

Georgia State: James Strickland (March 15)

Howard: Phyllis Alston (unknown)

Noel Bonilla II (March 9)

John Hopkins: Erle Carter (January 7)

Dulan Foster (March 2)

Barry: Arthur Keller (March 13)

John Over (September 2001)

Minnesota-Minneapolis: Gordon Peterson (May 13)

Nebraska-Omaha: Frank Loukota (unknown)

Northwestern-Chicago: John Valus (July 9, 2004)

Penn State-State College: Robert Bokum (December 11)

San Diego: John McCusker (March 12)

San Francisco State: Thomas Orr (August 5)

South Dakota: Norman Hyldahl (December 4, 1997)

South Florida: Robert Cox (February 24)

Southern Mississippi: Jake Cantwell (unknown)

Temple: Paul Yuschak (unknown)

Tras A&M-College Station: Matthew Miller (March 29)

Western Illinois: Jeremy Gwillim (March 13)

Western Kentucky: Gordon Ford (March 3)

Wisconsin-LaCrosse: William Brooke (unknown)

Deltasig Mourns the Passing of Past Executive Director Charles L. Farrar


A Charles L. Farrar Fund has been established with the Delta Sigma Pi Leadership Foundation. Memorials can be designated in honor of Charles and his many contributions to Delta Sigma Pi. Visit www.dspnet.org (Leadership Foundation) or call 513-523-1907.
Looking to become involved with an alumni chapter? Please contact the following brothers for information on the alumni chapter in your area!

United States:

- **AltaLoma, CA**
  - **Alma Garza** 790-365-4706
  - **Alma Garza** 790-365-4706
- **Anchorage, AK**
  - **Erik Veneka** 907-261-9025
  - **Erik Veneka** 907-261-9025
- **Arizona**
  - **Bowlings Green, KY**
    - **Mandy Hansen** 270-358-0492
    - **Mandy Hansen** 270-358-0492
  - **Charleston, SC**
    - **John Aiken** 843-763-7102
    - **John Aiken** 843-763-7102
  - **Charlottesville, VA**
    - **LaWanda Bland** 434-927-2101
    - **LaWanda Bland** 434-927-2101
  - **Chattanooga, TN**
    - **Christopher Aubrey** 423-266-4003
    - **Christopher Aubrey** 423-266-4003
  - **Clearwater, FL**
    - **Bob Cross** 727-523-1907 x223
    - **Bob Cross** 727-523-1907 x223
  - **Cleveland, OH**
    - **Stephanie Stamboulis** 216-203-3573
    - **Stephanie Stamboulis** 216-203-3573
  - **Jackson, MS**
    - **Sharon Marie Berry** 601-308-9165
    - **Sharon Marie Berry** 601-308-9165
  - **Jackson, WI**
    - **Mindy Craven** 608-348-1400
    - **Mindy Craven** 608-348-1400
  - **Las Vegas, NV**
    - **Jeff Kraft** 702-837-5392
    - **Jeff Kraft** 702-837-5392
  - **Laredo, TX**
    - **Josefina Avila** 512-258-0658
    - **Josefina Avila** 512-258-0658
  - **Los Angeles, CA**
    - **Karen Kim** 408-946-2811
    - **Karen Kim** 408-946-2811
  - **Memphis, TN**
    - **John Williams** 901-636-4530
    - **John Williams** 901-636-4530
  - **Minneapolis, MN**
    - **Juan Montoya** 954-430-7246
    - **Juan Montoya** 954-430-7246
  - **New York, NY**
    - **Marcy Sear** 817-791-9003
    - **Marcy Sear** 817-791-9003
  - **Philadelphia, PA**
    - **Marcy Sear** 817-791-9003
    - **Marcy Sear** 817-791-9003
  - **Phoenix, AZ**
    - **Mandy Hansen** 270-358-0492
    - **Mandy Hansen** 270-358-0492
  - **Pittsburgh, PA**
    - **Steven A. McCaffery** 412-952-3970
    - **Steven A. McCaffery** 412-952-3970
  - **San Antonio, TX**
    - **Marcy Sear** 817-791-9003
    - **Marcy Sear** 817-791-9003
  - **Seattle, WA**
    - **Mark McGarry** 206-787-4300
    - **Mark McGarry** 206-787-4300
  - **St. Louis, MO**
    - **Juan Alfonso** 954-430-7246
    - **Juan Alfonso** 954-430-7246
  - **Tulsa, OK**
    - **Steve McCaffery** 918-914-9451
    - **Steve McCaffery** 918-914-9451
  - **Virginia**
    - **John Cookson** 804-744-4506
    - **John Cookson** 804-744-4506
  - **Washington, DC**
    - **Christopher Heffner** 202-347-3222
    - **Christopher Heffner** 202-347-3222
  - **West Virginia**
    - **Chris Dingas** 304-526-3336
    - **Chris Dingas** 304-526-3336
  - **Wisconsin**
    - **Harry D. Langer** 512-953-3953
    - **Harry D. Langer** 512-953-3953

Looking to become involved with an alumni chapter? Please contact the following brothers for information on the alumni chapter in your area!
Calendar of Events:

2005

August 10-14
45th Grand Chapter Congress – Renaissance Orlando Resort at SeaWorld
Fraternity and Leadership Foundation Board Meetings – Renaissance Orlando Resort at SeaWorld

September 23-25
Fraternity Board of Directors meeting and Leadership Retreat – Oxford, Ohio

October 8
Philadelphia LEAD School – Renaissance Philadelphia Airport

October 15
Omaha LEAD School – Omaha Marriott

October 21
Dallas (Irving) LEAD School – Sheraton Grand DFW

October 29
Charlotte LEAD School – Charlotte Marriott Executive Park

November 5
Colorado Springs LEAD School – Sheraton Colorado Springs

November 7
Founders’ Day

2006

January 27
Halsey Invitational – Mankato, MN

February 4-5
Fraternity Board of Directors Meeting – Oxford, Ohio

February 17
Northeastern LEAD Provincial Conference and 2005 Zuheir Sofia Career Achievement Award Presentation – Marriott Columbus Airport
South Central LEAD Provincial Conference – Park Plaza Austin

February 24
Southern LEAD Provincial Conference – Marriott Atlanta Northwest
Western LEAD Provincial Conference – Doubletree Hotel Anaheim/Orange County

March 3
North Central LEAD Provincial Conference – Best Western Milwaukee Airport Hotel & Conference Center

April 25
National Alumni Day

November 7
Founders’ Day

From the Central Office:

Consultant Changes:
Jackie Charles and Karin Grant left the Central Office May 20 to pursue other jobs. Jackie will be moving to Colorado and Karin to Florida. Both plan to remain actively involved in Deltasig. Thank you both for your service and best of luck in your future endeavors!

Two new consultants started in June. Amanda Romine, Truman State, studied business administration with a concentration in marketing and a French minor. She served as her chapter’s community service co-chair and senior vice president. Kimberly May, Northern Colorado, studied business administration with a concentration in marketing. She also served as her chapter’s senior vice president.

Intern Jackie Andolino Graduates!
Congratulations and big thanks to Jackie as she starts her new job as a paralegal in the real estate practice Kilpatrick Stockton in Charlotte. Jackie graduated from Miami-Ohio, in May, with a degree in public relations. The Central Office will be looking for a new communications intern to bring onboard in September.

Welcome Meggan Ratterman to Staff!
Meggan joined the staff in January as a part-time Membership Services Coordinator. She previously worked as a special events coordinator with the Oxford Parks and Recreation Department. A graduate of Ball State, Meggan is working toward her graduate degree at Xavier.

The Deltasig Wins 1st Place!
At the College Fraternity Editor’s Association (CFEA)’s Annual Conference, Deltasig was honored with a first place writing award for What Deltasig Means to Me (article was authored by the late Brother Michael Hayes, Miami-Ohio, in the March 2004 issue of The DELTASIG). This award in the Greek Life Article category was described by the judges as “putting a very human face on Greek life and movingly demonstrating that a fraternity’s philosophy and ritual can be a true way of life.” We were awarded first place from among 43 entries in this category from our peers!
A Look at Hazing

by Hank Nuwer

“It's about a family with serious problems, but [it's] a family that loves itself infinitely and that love spreads over everything. We stood by each other, we tried to support each other, we tried to excuse each other. Outside, we thought it was a rough, rugged world full of bastards . . ., and we tried to set up this world of love as a world against that world.” — Norman Maclean, author of “A River Runs Through It”

In the quotation, the author answers what his classic book about fly fishing and the death of his wild real-life brother is all about. The passage haunted me. He uttered almost the exact words I use when reporters question me about my love of fraternity and the pull of fraternity on men.

They interview me because I claim fraternity membership in a highly public fashion and because I was hazed and hazed others as a member, regretting the second most especially.

Why has hazing become such a problem? Once upon a time, fraternity membership bonded young men already connected by shared class, race and values. By the mid-20th century, those bonds remained strong in spite of the nonsectarian makeup of most chapters that united males of all ethnic, religious and homeplace origins. Also seen was increasing insistence by undergraduate members that pledges be willing to demonstrate their willingness to do anything to prove their loyalty.

What Is Hazing?

The practice whereby pledges perform silly, demeaning and dangerous tasks is hazing. Basically, newcomers give up status temporarily to gain greater status through full membership in a fraternity.

While hazing had been around for centuries — discussed in the writings of Plato, St. Augustine, Justinian and Martin Luther — and there had been deaths of freshmen in medieval and early American universities, hazing was anything but intense in early fraternities.

Either the founders forbade it, or they permitted relatively benign stunts such as young men being tossed on blankets or being required to take an obligatory donkey ride. There were two fraternal deaths in the 19th century, those bonds remained strong in spite of the nonsectarian makeup of most chapters that united males of all ethnic, religious and homeplace origins. Also seen was increasing insistence by undergraduate members that pledges be willing to demonstrate their willingness to do anything to prove their loyalty.

A Problem in Fraternities

By 1970, the practice of fraternity chapters requiring dangerous hazing stunts for admission was ingrained in spite of national prohibitions. At least one death related to pledging has occurred each year since 1970. The leading cause was alcohol — either directly by massive drinking during hazing or by some foolish stunt required under the influence of alcohol.

Many were taken by surprise in the ’70s and damned hazing was a fraternal problem — even though there were strong voices in many national fraternities who argued strongly that a dangerous practice was flourishing. The anti-hazing fraternal voices grew louder in the 80s. In the early 90s, even more fraternity elders were committed to fighting hazing, perhaps none so vocally courageous as NIC Executive Vice President Jonathan Brant, who had the strongest media presence and maintained that alcohol and hazing were endangering the precious founding values that even hazers claimed to cherish.

In 2002, two male and two female pledges died in pledging-related incidents, and one other male died who had been paralyzed for years after a hazing incident. Phi Gamma Delta and Pi Kappa Phi paid lawsuit settlements to the families of young men who died in pledging incidents at MIT and Chico State.

Exterminating the Frat Rats

I’ve tried to influence undergraduates by asking that they consider themselves fraternity men, not “Frat Rats.” A rat in farming communities is a laborer hired to use a small tool to cut an old barn’s support system until the structure collapses — just before he escapes. Such a metaphor describes those who degrade the foundations of their own fraternity chapters and leave behind collapsed houses.

Yet, even in this dark time, I am cautiously optimistic that the hazing war has an end in sight. If anti-hazing efforts at the undergraduate level will gain momentum as I anticipate they will, hazing will be curtailed, although its resiliency over two millennia proves it can never be entirely eradicated.

Like Maclean’s real-life family that served as his model for the family in “A River Runs Through It,” fraternities will endure if members stand by and support each other. The time has come, however, when members no longer can excuse each other for risky behaviors such as hazing. A minority of undergraduate and alumni brothers cannot be permitted to break our hearts with the annual burials of pledges and the closing of so many once-prosperous chapters.

In the last line of his book, Maclean wrote: “I am haunted by waters.” So, too, am I, like the many friends I have made in the fraternity world over the past quarter-century, haunted by the deaths of the nearly 70 fraternity and sorority members claimed by hazing. Hazing has been given a deep significance that is neither true nor worthy. It must end. It will end.

Reprinted with permission from The Beta Theta Pi Winter 2003. The author is Hank Nuwer
45th Grand Chapter Congress is Almost Here!

Congress is just around the corner. Don’t miss your chance to see old friends, meet new ones, and enjoy some fun in the sun. Come to the Renaissance Orlando Resort at SeaWorld, August 10-14, and experience Deltasig at its best. It’s one event you won’t want to miss! Visit www.dspnet.org for hotel details, agendas, travel information and other documents that will help you prepare for next month.

Grand Chapter Congress Keynote Session

Keynote: Chuck Tompkins with The Ken Blanchard Companies—Whale Done!

What in the world does the training of killer whales have to do with motivating, developing and managing people? More than you think! Both whales and humans perform better when you accentuate the positive. See how using the techniques of animal trainers—specifically those responsible for the killer whales of SeaWorld—can supercharge your effectiveness at work and at home.

Whale Done! highlights how catching people doing things right and redirecting negative behavior are some of the best tools to increase productivity, build trust, create high commitment and motivation, retain your best workers, promote positive customer relationships and sustain your competitive advantage!

Chuck Tompkins is vice president of animal training at SeaWorld Orlando and has been in this position since January 1990, but has been a trainer with SeaWorld since 1978.

Chuck has experience with over 100 different animal species, including killer whales, dolphins, pinnipeds and primates. Chuck is responsible for the physical and behavioral health of all the animals in the Animal Training Department. He oversees all aspects of animal husbandry (physical care), show production, behavioral modification techniques, and enrichment programs for SeaWorld’s Animal Training Department.

He has also written and co-authored 14 peer-reviewed scientific papers on training and behavior. Recently, Chuck co-authored a national best-seller, Whale Done!, with Thad Lacinak and Ken Blanchard, The One Minute Manager.

Check out the Congress Educational Sessions!

Grand Chapter Congress will offer a wide variety of educational sessions and discussions to meet the varying needs of attendees of all ages, professions and interests. Tracks include Delta Sigma Pi Chapter Operations, as well as numerous options related to professional, personal and leadership development. More details will be available for you in your Congress folder, when you arrive in Orlando.

A number of educational sessions are available on August 10, including:

A Guide to Email Netiquette with Valencia Institute (Refer to box on page 38 for company information.)

Balancing Your Professional, Personal and Volunteer Roles
Round Table Discussions

Deltasigs are all about networking so for the Orlando Congress, the National Alumni Development Committee has organized an opportunity for all brothers to talk and network within your professions. On Wednesday during lunch (Dutch treat), there will be eight facilitated round table discussions organized by the following Fraternity and business fields and topics.

Accounting/Finance
- Recruiting
- Recruiting Boot Camp
- Remember the Titans with Valencia Institute
- Resumes with Tim Augustine
- Risk Management
- Selling Deltasig to Your Boss
- Speak Up!
- The Leadership Challenge with Valencia Institute
- The Pledge Program—Building the Best Deltasigs from the Beginning
- True Colors

Values and Ethics
- Your Personal Marketing Plan
- Business Etiquette: Landing the First Impression with Tim Augustine
- Chapter Discipline and Retaining Talent
- History of Ritual
- Interview Techniques with Tim Augustine
- Listen Up!
- Making Teams C.L.I.C.K
- Max-n-Max with Valencia Institute
- Ongoing Member Education
- Finances 101
- Problem Solving Leadership
- Business Etiquette: Landing the First Impression with Tim Augustine
- Business Etiquette: Interviewing with Valencia Institute
- Business Etiquette: Resume Writing with Valencia Institute
- Business Etiquette: Selling With Valencia Institute
- Business Etiquette: Speaking With Valencia Institute
- Business Etiquette: True Colors with Valencia Institute

Round Table Discussions

- Recruiting
- Recruiting Boot Camp
- Remember the Titans with Valencia Institute
- Resumes with Tim Augustine
- Risk Management
- Selling Deltasig to Your Boss
- Speak Up!
- The Leadership Challenge with Valencia Institute
- The Pledge Program—Building the Best Deltasigs from the Beginning
- True Colors

Valencia Institute

Valencia Institute delivers continuing workforce education workshops, seminars, courses and programs designed to meet the learning and professional development needs of the workforce. Delivery modalities include classroom instructor-led, online and independent study. Annually, Valencia offers and delivers over 1000 continuing education courses and programs to individual students, businesses and organizations in the areas of business, regulated industries, health professions, information technology, languages, and career enhancement.

Business Etiquette: Landing the First Impression with Tim Augustine
- Business Etiquette: Interviewing with Valencia Institute
- Business Etiquette: Resume Writing with Valencia Institute
- Business Etiquette: Selling With Valencia Institute
- Business Etiquette: Speaking With Valencia Institute
- Business Etiquette: True Colors with Valencia Institute

The Renaissance Orlando Resort at SeaWorld is in a premiere location, located directly across from SeaWorld and Discovery Cove.

Guests can enjoy views of the pool and tropical foliage while enjoying one of the hotel’s many restaurants.

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in a premiere location, located directly across
from SeaWorld and Discovery Cove.

Guests can enjoy views of the pool and tropical foliage while enjoying one of the hotel’s many restaurants.
Throughout Grand Chapter Congress, a number of sessions will be led by Brother Tim Augustine, Kent State, author of *How Hard Are You Knocking?* This book provides an essential roadmap to everything from effectively building a job search strategy, finding and utilizing job search resources, developing a powerful résumé, preparing the interview, negotiating a starting salary to creating the career that you want.

Brother Augustine leads human resources, marketing, business development, administration and information technology for Atwell-Hicks, a national land development consulting firm based in Ann Arbor, Mich. Prior to joining Atwell-Hicks in 2004, Augustine served as founder and co-owner of the Chicago-based Human Resource Consulting firm with additional offices in San Francisco and Washington D.C. Tim is also a dynamic author and professional speaker who tours the nation presenting his *How Hard Are You Knocking?* seminars to college students and professional organizations. Tim’s unique background includes human resources and strategic marketing. As an adjunct professor at Illinois Institute of Technology’s Stuart School of Business, Tim teaches strategic marketing in the MBA program.

A graduate of Northwestern University’s Executive MBA Program, Tim also has degrees in marketing and speech communications from Kent State. He has served honorably in the United States Air Force National Guard. Tim lives in the Chicago area with his wife and two children.

**History of the Fraternity—Living Legends**

On Friday, August 12, 1994 Lifetime Achievement Honoree and Past Grand President Mike Mallonee, Oklahoma, will host this unique historical look into Deltasig’s past, present and future. Rich Garber, Indiana, will serve as co-host of a history panel featuring some Deltasig “living legends” including: Grand President Kathy Jahnke, Golden Council member Skip Loomis, 2001 Lifetime Achievement Recipient Bob Hughes, Pennsylvania, Golden Council member Laurie Senko, Arizona State, and George Tienken, Georgia State—son of Founder Henry Tienken. ▲

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**Renaissance Orlando Resort at SeaWorld**

6677 Sea Harbor Drive, Orlando, FL 32821-8092  
(407) 351-5555 or 800-327-6677 (phone), 407-351-9991 (fax)  
Regular/On-Site registration: $350 for Fraternity and colony members; $250 for spouses and guests; $300 for district directors and faculty.  
Visit [www.dspnet.org](http://www.dspnet.org) for partial registration information.
The Living Legacy Society is a great way to ensure a strong future of Delta Sigma Pi and our members. Members of the Living Legacy Society make planned gift provisions to benefit the Foundation and the Fraternity, most often through a will, or by naming the Leadership Foundation as beneficiary on a life insurance policy. Members of the Living Legacy Society have committed to a future gift of at least $10,000 to the Leadership Foundation in the form of specific, residuary and contingent bequests.

For further information about making a planned gift or bequest to the Leadership Foundation (or to learn more about our other giving programs), contact (513) 523-1907, foundation@dspnet.org or visit www.dspnet.org (Leadership Foundation/Giving Programs).

Our Future is in Good Hands … but we still need your help!