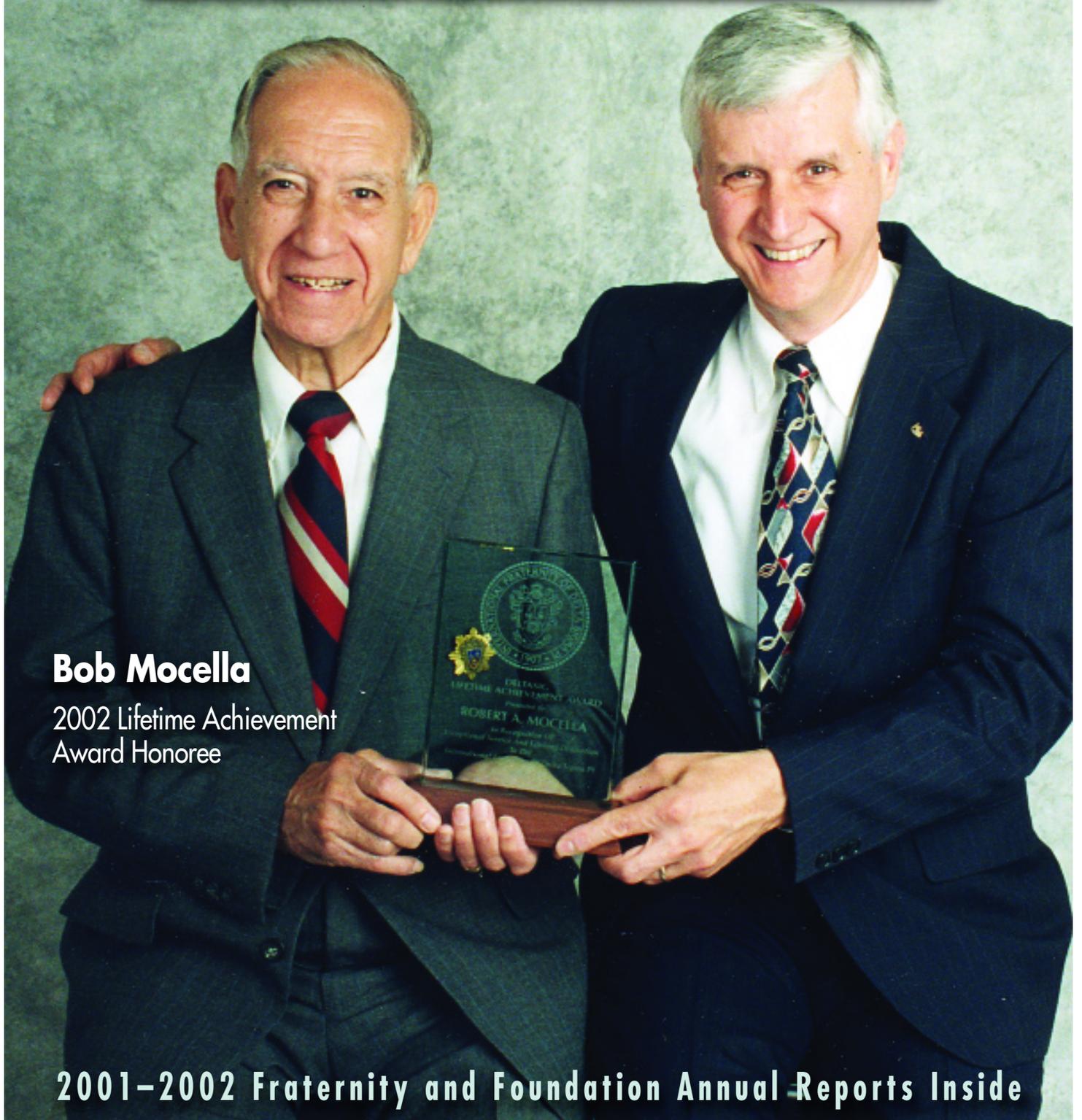


THE

DELTA SIGMA PI

FALL 2002

The Journal of Delta Sigma Pi—America's Foremost Business Fraternity



Bob Mocella

2002 Lifetime Achievement
Award Honoree

2001–2002 Fraternity and Foundation Annual Reports Inside

Delta Sigma Pi—Making a Difference

Why did you join Delta Sigma Pi? Why do you stay involved in Delta Sigma Pi? Two questions I am sure we have all been asked. Two questions for which each of us has a different answer—or should I say reason for being a part of our organization.

Since serving as Grand President, I have been asked these very questions and am expected to answer on behalf of the entire Fraternity.

Having to answer that may be somewhat difficult since I know each of you have your own interests and desires for being a Deltasig. I also know as a college student you do not need Delta Sigma Pi to graduate. As an alumnus, you do not need Delta Sigma Pi to get a job. And as a volunteer of Delta Sigma Pi you do not earn a paycheck. So why are we all part of something that we don't need in order to achieve success?

I have decided my answer to that question on behalf of you and the entire membership is that we want to make a difference! I am more confident than ever making this statement after being given the opportunity to witness this across the country. This comes not only from working with collegians, alumni, and volunteers, but also meeting with university faculty, and members' friends and family.

Why would someone join Delta Sigma Pi in college? Better yet, why would a college student start a new chapter of Delta Sigma Pi? To learn how to work with others. To experience first hand that the support of the surrounding community is just as important to business, as business is to the community. To learn that the way to make a difference is to give that little "extra," knowing that education comes from



Grand President Kathy Jahnke

more than just a textbook. To allow others in the future to be part of our organization by insuring they operate a thriving and successful chapter. In fact, this past academic year we installed four new chapters, now totaling 179 active chapters in our collegiate family.

Why do people invest their money in, and volunteer their time to, Delta Sigma Pi? To insure we continue providing this wonderful opportunity to the future business leaders of the world. By investing in the Leadership Foundation, our members are insuring scholarships and leadership programs which will allow our members to not only graduate, but also enhance their education. By investing their time, our volunteers are providing guidance and being role models to help lead the way in creating an ideal "person of commerce" in our younger brothers. This was never so prevalent than this past June at the National Volunteer Leadership Training

Retreat. Eighty alumni volunteers traveled across the country, at their own expense, to learn how to lead themselves and others while also "paying forward" the excitement to be Deltasig volunteers. If that wasn't enough, when attendees were asked to stand and be recognized if they supported the Leadership Foundation, the entire room was on its feet.

Last, why would someone stay involved for 50+ years in Delta Sigma Pi? Please read the article in this magazine on Bob Mocella, our most recent Lifetime Achievement Award winner, and someone I have known my entire Fraternity career. Someone who enjoys watching others grow and succeed. Someone who seeks no credit for time invested in helping others and our organization reach goals. Someone who is a living testament to our oath and has taken his commitment to Delta Sigma Pi seriously.

So to answer the question, why do people join Delta Sigma Pi? Simply stated, "to make a difference." To make a difference on their campus and university, in their community, in their places of business, in the lives of others around them, and in themselves.

And if you ask why do I stay involved? Of course the reasons are many and have changed over time. For now, it is to provide you opportunity, to continue to generate excitement so you can continue to be a vital part of our organization and its success—to me that means making a difference.

Fraternally,

A handwritten signature in dark ink, appearing to read "Kathy Jahnke".

Kathy Jahnke
Grand President

"Fraternal Forum" allows elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in authoring a column. Final determination of content rests with the editorial staff.

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On The Cover: 2002 Lifetime Achievement Award winner Bob Mocella, Northwestern-Chicago, and his son Bob Mocella, Jr., Eastern Illinois.

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Bob Mocella, catching up with fellow Northwestern brothers Bob Rebeck (left) and Bob Swanson, is honored with the 2002 Delta Sigma Pi Lifetime Achievement Award.

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Don't miss the 44th Grand Chapter Congress—"Better by Degree!"

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ROBERT A. MOC

Northwestern's Bob Mocella was honored with the 2002 Lifetime Achievement Award

Previous Lifetime Achievement Award Recipients

1990

William R. "Bill" Leonard
Arizona State

1992

William W. "Bill" Tatum, Jr.
Southern Mississippi

1993

Charles I. "Buzz" Sutton
Arizona State

1994

Michael R. "Mike" Mallonee
Oklahoma

1995

Joe S. "Skip" Loomis
California-Berkeley

1996

Robert G. "Bob" Busse
Rutgers

1997

Richard J. "Dick" Parnitzke
Buffalo

1998

Frank M. Busch, Jr.
Sam Houston State

1999

John H. Cookson
Detroit

2000

James D. "Jim" Thomson
Northwestern

2001

Robert O. "Bob" Hughes
Pennsylvania

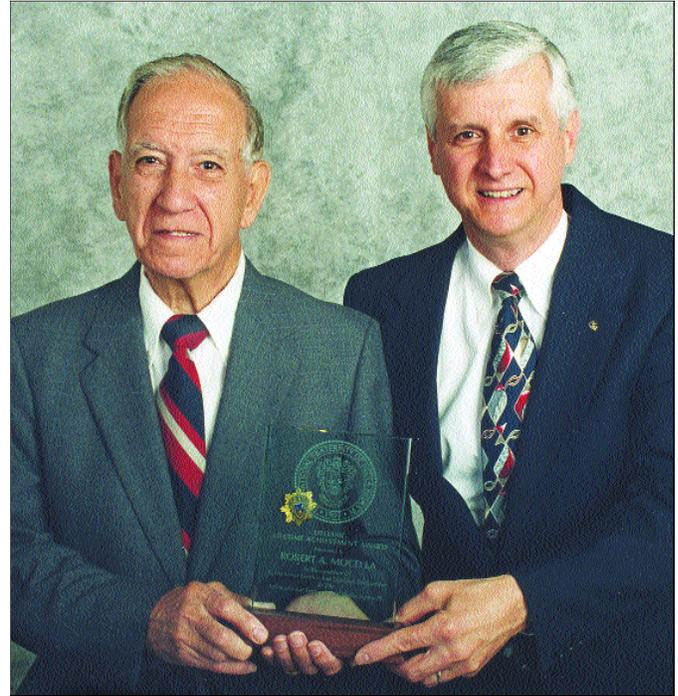
For Brother Bob Mocella, Delta Sigma Pi is truly a family affair. Bob has four children, one of whom is an initiate of Eastern Illinois. Bob's younger brother, Tom, a Past Grand President, was also a member of the Northwestern chapter. Bob's nephew, John Mocella, is an initiate of the Wisconsin-Whitewater chapter. Finally, Bob's wife, Dorcas, was the first "Rose" of the Northwestern chapter.

This is the first time a member of the Chicago Alumni Chapter has been recognized with the Lifetime Achievement Award. Perhaps what makes this honor even more meaningful to Brother Mocella is that his brother, Past Grand President Thomas M. Mocella, won this same award when it was called the "Deltasig of the Year."

A Celebration

In recognition of his extraordinary level of devotion to the Fraternity, Brother Mocella received this highest honor, March 9 at the North Central LEAD Provincial Conference in Chicago. Bob received this honor with many of his family, friends, and brothers proudly cheering him on. When asked what receiving this award meant to him, Brother Mocella calls it a recognition of a lot of effort, work and opportunity that he's had in the Fraternity. He calls it, "a thank-you from the members."

At the podium accepting his award, Brother Mocella kept things lighthearted by saying, "I know some of you would like to get up and say some dastardly things about me, but remember I can say some stuff about you too!" Tributes to Brother Mocella were given by Harry Bertram, *Northwestern*, Jim Prescott, *Loyola-Chicago*, Robert Mocella, Jr., *Eastern Illinois*, and John Richardson, *Arizona State*. John Richardson, a Trustee on the Leadership Foundation Board,



2002 Lifetime Achievement Award winner Bob Mocella, Northwestern-Chicago, and his son Bob Mocella, Jr., Eastern Illinois.

had kind words for Brother Mocella calling him, "...the most honest gentleman I've ever met," and Jim Prescott said Bob, "...always did his best without fanfare or fuss." Many interesting stories were conveyed and everyone had their own favorite memory of Brother Mocella and his many years with Delta Sigma Pi. Bob Mocella, Jr. told how it was his father that initiated him into the Fraternity. He also shared that when his father, having been a Boy Scout his entire life, "...makes a commitment, he sticks to it."

A Jack-of-all-Trades

For nearly 10 years, Bob was a partner in a real estate firm that sold residential and commercial real estate. Brother Mocella also continued to serve his collegiate chapter as a chapter advisor and later as the president of the Beta House Corporation. Stationed in Washington, D.C. during World War II, Brother Mocella was appointed by Grand Secretary-Treasurer "Gig" Wright to the specially created position of

ELLA: A Lifetime of Leadership and Devotion

Recognizing a long career of outstanding contributions and service to Delta Sigma Pi.

province officer with the responsibility of helping Mu Chapter at Georgetown.

After his work in the real estate industry, Brother Mocella spent almost 10 years as a financial analyst at International Minerals and Chemicals.

Bob then worked in the planning department of DeSoto, Inc., and following that he accepted a position as director of new business planning and development at Blue Cross of Illinois. Mocella also did management consulting in his own firm.

For over 45 years, Brother Mocella has been teaching real estate and real estate law classes at both of Northwestern's Chicago and Evanston campuses, where he was eventually made professor and chairman of the real estate department. Bob considers teaching the most important career he's ever had. According to Brother Mocella, "you have to make sure students not only grab the material but hold on to what they are taught." To this day he still keeps in touch with a number of former students, many of them Deltasigs, and says he has gained the most pleasure from watching students learn.

Bob has maintained a career-long association with the Planning Executives Institute, holding several positions with this organization, including International President. In addition, Brother Mocella is currently the post commander of both his VFW and American Legion posts.

As if Brother Mocella's dedication to teaching and his numerous careers haven't kept him busy enough, his service to Deltasig has been endless.

A Devoted Brother

Since his initiation, in 1941, into Beta Chapter at Northwestern, Brother Mocella has made many commitments to the Fraternity. He has served on the National Board of Directors, on the board of directors of Delta Sigma Pi's Educational Foundation, on the board of directors of the Beta House Corporation, on the board of directors of the Chicago Alumni Chapter, and as a chapter advisor.

Brother Mocella served as district director in the Central Region (now called the Great Lakes Region) in the late 1950s and at the 22nd Grand Chapter Congress, in 1959 in Cincinnati, he was elected to the Grand Council. He was an officer of the Chicago Alumni Chapter in the early 1960s.

Bob's many other fraternal positions include: member of the National Nominating Committee in 1965

and chairman in 1967, executive director and treasurer of the Educational Foundation from 1965-67, and president of the Educational Foundation from 1967-69.

Brother Mocella has been a member of the Chicago Alumni Chapter for 56 consecutive years. Since his initiation in 1941, Bob has attended approximately 20 Grand Chapter Congresses and his wife Dorcas has attended 17. In fact, he says he was "neck and neck with Bob Hughes" (Pennsylvania initiate and recipient of the 2001 Lifetime Achievement Award) for most Congresses attended.

Bob says he has gained much from his membership in Delta Sigma Pi. During his years in the chapter house he, "learned to live and work with others." He's had continuing friendships across the country and still keeps in touch with many of his pledge brothers. Bob has helped others "climb in business" and many have done the same for him. He credits Delta Sigma Pi for providing lots of networking opportunities to members of all ages. He says it's important to give back to the Fraternity that has given him so much.



In recognition of his service to Delta Sigma Pi, Brother Mocella has been awarded the Chicago Alumni Chapter 25 and 50 Consecutive Years Awards. He received the Anthony Z. Fernandez Distinguished Alumni Service award, an alumni chapter award recognizing service to the Fraternity. Bob has also been awarded both the Golden and Silver Helmet, for 50 and 25 years of service respectively in Delta Sigma Pi.

Congratulations to Brother Mocella on a lifetime of professional and fraternal achievements! ▲

Bob Mocella, Northwestern, with wife Dorcas (right) and Grand President Kathy Jahnke, proudly shows off his 2002 Lifetime Achievement Award.

He's Doin' Fine!

Louisiana State alumnus, a retired Army colonel turned actor, scores with popular Super Bowl ad.

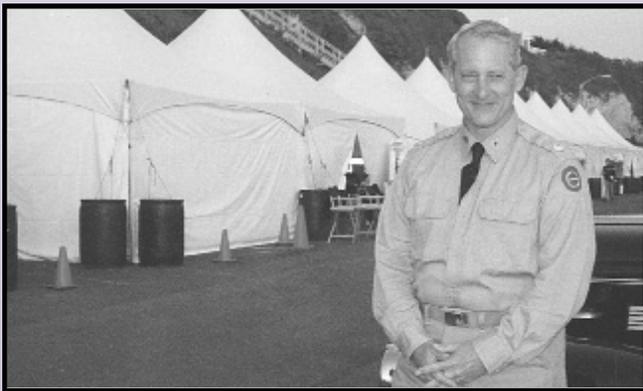
"How ya doin'?"

"Well, thanks for asking! I'm doin' fine! Just got in today. My brother-in-law picked me up at the airport—mighty big airport y'all got here—and the people here are so nice!"

Sound familiar? It should as nearly 130 million viewers saw this popular Budweiser ad debut during the 2002 Super Bowl. *The Out of Towner* was voted one of the best of the night, ranking #7 out of 60 total ads in the annual *USA Today* poll. Its success was due mostly to one character, the slightly eccentric but loveable "out-of-towner" played by Deltasig's own Clyde Tull, Louisiana State.

Not only was this humorous ad a hit with viewers, in June it won the prestigious Association of Independent Commercial Producers (AICP) award in both the Dialogue or Monologue and Talent/Performance categories. In addition, it was nominated for an Emmy in the "Outstanding Commercial" category. (At press time, the 54th Annual Emmy Awards have not aired.) "I am pleased and humbled that so many people around the country have enjoyed the 'How Ya' Doin' commercial. I was truly the 'out-of-towner,' having come from LA to work with a group of highly talented New York area actors and *Sopranos* director Allen Coulter," says Tull. In fact, judging by all the positive feedback he has received, Brother Tull recently said that he would, "...love to do another Budweiser commercial. Anheuser Busch is a great American company with superb products...and the people there are so nice!"

Like many, Brother Tull began working in Los Angeles as a background actor or "extra" before moving on to speaking roles. He has appeared in a number of feature films including *Traffic*, *Pearl Harbor*, *Collateral Damage*, *Sum of All Fears*, *Minority Report*, and *Simone*. Brother Tull's television work includes appearances in *Gideon's Crossing*, *Kristen*, *State of*



Brother Tull on the set of "Pearl Harbor" where he played an Army lieutenant colonel. Look for him, as an extra, in the beach bar scene.



Brother Clyde Tull, Louisiana State, as the "Out of Towner" in the successful Super Bowl XXXVI Budweiser ad.

Grace, and *Any Day Now*. In addition to his now famous Budweiser ad, he has appeared in numerous other commercial and print credits.

"Being a successful 'working' actor, especially in Los Angeles, requires, among other things, a very focused business approach," says Tull. "The industry is called show 'business' for a reason, and every actor is a true entrepreneur. Being well organized, disciplined, and self-motivated are essential. In this regard, I have relied heavily on my business education, my association with Delta Sigma Pi, and my military training to keep me moving in the right direction."

Brother Tull has not always been an actor. In fact, it was his career in the military that led to his current profession.

While attending LSU, in Baton Rouge, Clyde joined Delta Sigma Pi where he eventually served as a chapter vice president. Upon graduation in 1968, with a BS degree in business finance, he was commissioned a second lieutenant in the U.S. Army and began a nearly 30-year career in the military.

Clyde served in a variety of command and staff assignments at all levels of the Army as a member of the Adjutant General's Corps. He completed his service in 1997, retiring in the grade of Colonel as director of personnel for the U.S. Army's Recruiting Command at Fort Knox.

While stationed at the Presidio of San Francisco in 1993, Clyde was invited to audition for a national television commercial for Total Petroleum. He got the part, made both TV and radio commercials for Total, and thus began his professional acting career.

"Although choosing acting as a second career may be a bit odd, it has been, and continues to be, a lot of fun," says Tull.

Brother Tull currently lives in Los Angeles with his wife, high school sweetheart, and fellow actor Fairly Land Tull. They are both pursuing acting full-time and doin' fine! ▲



Las Vegas Hosts National Volunteer Leadership Training Retreat

A city of lights, a city of opportunity, a city where Deltasigs gathered to enhance their volunteer leadership skills... Las Vegas!

Amidst the glitz and glamour of Las Vegas, 74 Deltasigs gathered, on June 21, to kick-off the newly planned National Volunteer Leadership Training Retreat. At the Palace Station Hotel, alumni from coast-to-coast gathered for one and a half days of intensive leadership training to make them better Deltasig leaders—for the chapters and members they work with now, or will work with in the future. Themes for the weekend were “Leadership is about influence, not control” and the importance of “making a difference.”

As a strategic initiative priority for the National Fraternity, the planning and implementation of this event came about, in large part, due to the efforts of the National Professional Development Committee led by chair Steve Black,

Indiana-Bloomington, and Alison Spring, *Drake*. Thanks to their efforts, and the work and determination of others on the committee and the facilitators, this Retreat is one that will not soon be forgotten.

It all started with an informal gathering on Friday evening and then the work began bright and early Saturday morning with a welcome and introduction by Grand President Kathy Jahnke.

You bring a group of Deltasigs together with diverse backgrounds, from all corners of the country, and you see the power the organization has—and what we, as volunteers, can do to make Delta Sigma Pi the best organization ever! — RETREAT ATTENDEE

Topics throughout the day included:

- Inspirational Leadership (Keynote) by Tim Augustine, *Kent State*
- What Type of Leader Are You? by Pete Diebel, *Iowa*
- Are you prepared? Public Speaking 101 by Joe Tacto, *San Diego State* and Greg Howell, *Pacific*
- Putting Inspirational Leadership to Work! by Alison Spring, *Drake*
- Chapter Operations/Leadership

Scenarios with Dale Clark, Director of Chapter and Expansion Services

- It's a Wonderful Life! by Brian Krippner, *Truman State*

Training continued on Sunday morning with an “Insider’s View of the Fraternity” with such topics as: Leadership Foundation information from Foundation President Greg Howell, an overview of the new awards program by 2000 Collegian of the Year and National Scholastic Development and Awards Chair Missy Ekern, National Fraternity strategic initiatives by VP-Organizational Development Mark Mikelat, and finally a sneak preview of the new Chapter Efficiency Index by Executive Director Bill Schilling, Director of Chapter and Expansion Services Dale Clark and Director of Education and Communications Shanda Gray. The morning concluded with a commencement ceremony lead by Grand President Jahnke.

This retreat was not just about sitting back and listening to the facilitators. It was about the themes of the weekend... interaction, teambuilding, networking, camaraderie and memorable experiences. This is a sign of more new things to come for Delta Sigma Pi! ▲

COLLEGIANS OF

2000 Collegian of the Year

Board Service...Pledging Revisited

By Missy Ekern

As I look back on the past two years of my fraternal life, I'm struck by the thought that joining the Board as 2000 Collegian of the Year has been like pledging all over again. I've been overwhelmed with new information, attended meetings and many other events and tried to meet and exceed the expectations set for me. Most importantly, I have become part of a Fraternity family full of people I never would have gotten to know otherwise.

Sitting at home waiting and hoping to receive "the call" that night was almost like the weekend I spent wondering if I was going to be invited to pledge by the Nu Tau Chapter at St. Thomas. I'll admit this time I was slightly more anxious. That call had a tremendous impact on my fraternal and personal life, just as pledging as a freshman impacted my entire college experience.

As a pledge, you receive the pledge manual and your chapter's pledge program. You attend meetings and events and take the quizzes. If you successfully complete the requirements, in a few weeks you earn the honor of becoming a brother. When you are selected Collegian of the Year, the Board gives you this great honor before you even fully understand the requirements. Talk about high expectations! But not to worry...a few weeks after you are chosen, you receive the "orientation" materials, a big box that contains every manual published by the Fraternity, a ritual book, the minutes from the last Board meeting, and a pledge manual.

Luckily, unlike pledging, there were no written tests. I didn't need to memorize every manual or understand all 82 pages of meeting minutes. The measure of your performance as Collegian of the Year is how you choose to fulfill your duties based on the never-ending stream of information that comes your way. This has been the most rewarding and challenging part of my experience.

When you pledged, you were told about all the ways you could serve your chapter as an officer or committee member. You were likely very eager to contribute, but unsure about what position would be best for you. Similarly, the Collegian of the Year is taught about various ways he or she can have an impact in the role, but it's up to the individual to determine how to accomplish this. The best advice I got was to pick a topic in the Fraternity that I felt strongly about and take action. After presenting seminars at several LEADs and attending chapter installations and other events, I finally realized I wanted to help chapters and brothers be recognized for their hard work and dedication. I was given the opportunity to chair the National Scholastic Development and Awards Committee and hope that I have made an impact in that role.

Without a doubt, my favorite part of the last two years has been the people I've met. The Board has become a family to me, much like your chapter may have become your college family. We are so diverse in our approach to our duties and fraternal responsibilities, yet so alike in our love for this organization and commitment to ensuring its success. The Board members have been my brothers since initiation, but are now also my mentors and friends. I feel so fortunate to have served with such a dedicated group of leaders. As I "graduate" from this office and move on to my next role, I want to thank all those who have played a part in this experience. Your support, encouragement, and wisdom have made all the difference! ▲



Missy Ekern

Clyde Kitchens/Thoben Elrod 2002 Regional Collegians of the Year

Twenty-six scholarships were awarded this year on the basis of Fraternal involvement, campus and community service, and demonstrated scholastic achievement. These winners were selected from the nominees submitted by the chapters in the Region. Each brother selected receives a scholarship in the amount of at least \$400 made possible by an endowment from the Kitchens/Elrod Foundation.

North Central Province

CENTRAL REGION

Name: Andrew Kendall

School: Evansville

Did You Know: Andrew proposed to his fiancé at a Buffalo Bisons game, at the 2001 Grand Chapter Congress, on the big screen!

GREAT LAKES REGION

Name: Leeann Kosmala

School: Loyola

Did You Know: Leeann worked as a strategic planning analyst in Kemper Insurance Company's world headquarters, one of the company's highest and most sought after positions.

HURON REGION

Name: Kathryn Lanian

School: Valparaiso

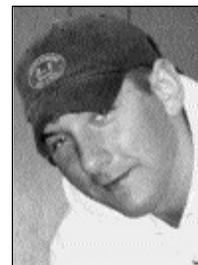
Did You Know: Kathryn has been voted "Ms. Deltasig" and "Most Likely to be Grand President" in her chapter.

NORTH CENTRAL REGION

Name: Katherine Schott

School: Minnesota

Did You Know: Katherine is a certified scuba diver. Her favorite dive was Little Cayman's Bloody Bay Wall in Nassau, where she got to pet some groupers.



Andrew Kendall



Leeann Kosmala

THE YEAR



Kathryn Lanius



Katherine Schott



Elizabeth Keehn



Frank Gramlich

Northeastern Province

ALLEGHENY REGION

Name: Nicholas Boris

School: Pittsburgh

Did You Know: Nicholas is an enlisted member of the U. S. Air Force and has been awarded a prestigious "Below the Zone" promotion, giving him the rank of Senior Airman after only two and a half years of active duty.

EAST CENTRAL REGION

Name: Elizabeth Keehn

School: Xavier

Did You Know: Elizabeth is graduating in four years with both a BSBA and an MBA in accounting.

EASTERN REGION

Name: Frank Gramlich

School: Rider

Did You Know: Frank is a Eucharistic minister at Rider's chapel.

MIDEASTERN REGION

Name: Frank Hodas

School: George Washington

Did You Know: Frank is an Eagle Scout with the Boy Scouts of America.



Frank Hodas

2002 Collegian of the Year

A Desire to Serve

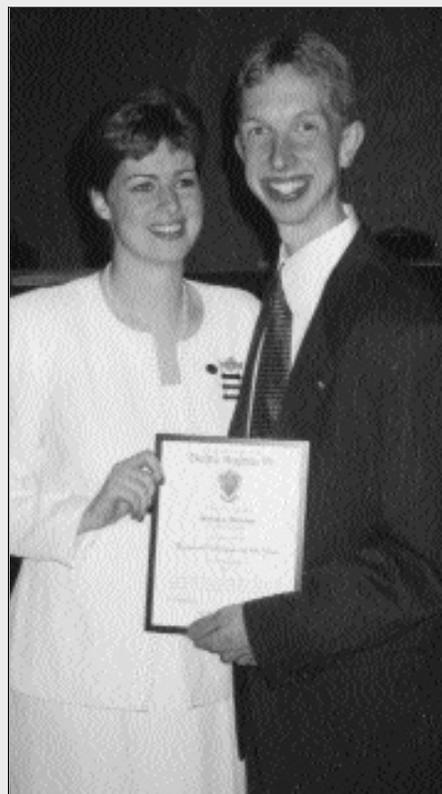
Kevin McLean, a recent Drake graduate, has been selected 2002 National Collegian of the Year. As a collegian, Brother McLean was a very dedicated member of Delta Sigma Pi. Kevin was named Outstanding Undergraduate of the Year in 2001 for his chapter, and recognized for his role as president of Alpha Iota Chapter by being named Drake University's Outstanding President of the Year in 2002.

Kevin has four main goals and accomplishments he'd like to fulfill during his term: to represent the interests of collegiate members at the national level, specifically on the Board of Directors; to provide assistance and contribute new ideas to the LEAD program; to increase the awareness of Delta Sigma Pi within the business community as well as at various colleges and universities where Deltasig is not already established; to help ensure a continued smooth transition into the new governance that was put into effect at the 43rd Grand Chapter Congress.

Brother McLean has a strong desire to want to give back to the Fraternity at a national level because of all he has gained from it. He feels that he "possesses the skills that are necessary to be a successful leader. Also, I think it will be a lot of fun traveling across the country and meeting other brothers."

Kevin feels he has gained a lot by being a Deltasig. "I think it has helped shape me into a more well-rounded individual. I have seen Deltasig transform my life socially and professionally," says Brother McLean. "I have made life-long friends through Deltasig and had the opportunity to meet a number of people from diverse backgrounds. The leadership skills I have developed have served me well and will continue to benefit me in my future endeavors. In one word, being a Deltasig is about opportunity."

His advice to collegians is to, "take advantage of all the opportunities the Fraternity offers. If opportunities that interest you don't exist, seek them out with the help of your brothers. I challenge all brothers to find opportunities at your respective chapters and give it a shot, because you never know what may come of it." However, Brother McLean says if he could pass on just one piece of advice it would be to, "attend the next Grand Chapter Congress in Palm Springs (August 13-17, 2003)!" ▲



Kevin McLean received the Regional Collegian of the Year award from Regional Vice President Kerry Davis at the North Central LEAD Provincial Conference.

COLLEGIANS OF THE YEAR



Lesley Ross



Kathryn McCollough



Paul Rozycki



Trey Castleberry



Brendan Matthias



Erika Lees

NEW ENGLAND REGION

Name: Lesley Ross

School: Connecticut

Did You Know: Lesley helped rebuild the Connecticut Alumni Chapter.

NIAGARA REGION

Name: Kathryn McCollough

School: Syracuse

Did You Know: Kathryn has lived in many different countries, including South Korea and Malaysia.

South Central Province

GATEWAY REGION

Name: Paul Rozycki

School: Missouri-Columbia

Did You Know: Paul has been a referee since the age of 12 for soccer, basketball, and baseball.

GULF SOUTH REGION

Name: Trey Castleberry

School: Louisiana Tech

Did You Know: Trey is a volunteer for many service organizations, including the March of Dimes.

GULF WESTERN REGION

Name: Abraham Jimenez

School: Houston

Did You Know: Abraham is a member of the National Society of Collegiate Scholars.

MIDWESTERN REGION

Name: Kimberly Mynatt

School: Rockhurst

Did You Know: Kimberly, along with 12 other collegians, founded a new sorority at Rockhurst.

Southeastern Province

ATLANTIC COAST REGION

Name: Erika Lees

School: Florida State

Did You Know: Erika seasonally volunteers as a counselor at a Florida Christian youth camp.

CENTRAL GULF REGION

Name: Larry "Jeff" Knight

School: West Florida

Did You Know: Jeff is commissioned as a Lieutenant in the U.S. Army.

MID-ATLANTIC REGION

Name: Mikell Perry

School: North Carolina-Chapel Hill

Did You Know: Mikell is an entrepreneur and co-owner of Around the House Lawn Services.

MID-SOUTH REGION

Name: Melissa Minch

School: Bellarmine

Did You Know: Melissa is a Who's Who Among Students in American Universities and Colleges.

SOUTH ATLANTIC REGION

Name: Marjorie King

School: Oklahoma City

Did You Know: Marjorie is a four-time winner of Toastmasters' "Best Table Topics."

SOUTHEASTERN REGION

Name: Jennifer Sease

School: South Carolina

Did You Know: Jennifer was an intern with the University of South Carolina's board of trustees and helped plan the opening and closing ceremonies of the university's bicentennial celebration.

Western Province

DESERT MOUNTAIN REGION

Name: Kimberly Acino

School: Northern Arizona

Did You Know: Kimberly has worked for The Disneyland Resort as a public affairs intern, campus representative, and an outdoor vendor.

PACIFIC COAST REGION

Name: Victor Manzanilla

School: San Diego State

Did You Know: While at San Diego State, Victor was a campus marketing intern for Southwest Airlines.

ROCKY MOUNTAIN REGION

Name: Brendan Matthias

School: Colorado

Did You Know: Brendan was involved with the Leadership Boulder project, a mentoring program that paired university students with area business leaders. Their goal was to show underprivileged and at risk youth they had the potential to go to college and even pursue a business career.

SOUTH PACIFIC REGION

Name: Katherine Uy

School: Loyola- Marymount

Did You Know: Katherine is bilingual-in addition to English, she also speaks Fook Yen, a Chinese dialect.

WESTERN REGION

Name: Crystal Justice

School: Pacific

Did You Know: Crystal's long term goal is to own and manage her own business.

2002 Chapter Collegians of the Year:

Albany - Paul Bockwoldt

Arizona State - JoLyn Simms

Auburn - Erica Musgrove

Baker - Amy Howard

Bellarmine - Melissa Minch

Bentley - Rich Kelleher

Binghamton - Michael Wong

Bowling Green State - Rob Giffin

Buffalo - Gregg Moore

Cal-Berkeley - Vincent Hsu

Cal-Davis - Mark Fischer

Cal State-Chico - Stephanie Azores

Cal State-Fullerton - Corey Polton

Cal State-Sacramento - Sarah Ruzanov

Cincinnati - Erin Bailey

Colorado-Boulder - Brendan Matthias

Connecticut - Lesley Ross

Drake - Kevin McLean

Ferris State - Jamie Schafer

Florida Southern - Marjorie King

Florida State - Erika Lees

George Washington - Frank Hodas

Georgia - John Zercher

Georgia State - Jeanette Luu

Each chapter may nominate one collegiate member for the Collegian of the Year award. Applications are due November 15. For complete guidelines visit the Awards and Recognition Guide at www.dspnet.org.

continued . . .



Larry "Jeff" Knight



Marjorie King



Jennifer Sease



Victor Manzanilla



Katherine Uy



Crystal Justice

- Grand Valley State** - Angela Nelson
- Howard** - Shalonda Magness
- Illinois State** - Lucas Schrampf
- Indiana State** - Penny Day
- Iowa** - Amanda Miller
- Kansas** - Ryan True
- Longwood** - Adam Osterman
- Louisiana-Lafayette** - Cassie Soignier
- Louisiana State** - Veronica DeLaGarza
- Louisiana Tech** - Trey Castleberry
- Loyola-Chicago** - Leeann Kosmala
- Loyola-Marymount** - Katherine Uy
- Loyola-New Orleans** - Darren Cusanovich
- Maryland** - Dan Hong
- Miami-Florida** - Candis Robinson
- Miami-Ohio** - Mathew Whited
- Minnesota** - Katherine Schott
- Missouri-Columbia** - Paul Rozycki
- Missouri-Kansas City** - Melanie Burns
- Missouri-St. Louis** - Joseph Kaller
- Nebraska-Lincoln** - Darius Jackson
- Nebraska-Omaha** - Ann Wilson
- Nevada-Reno** - Michelle Stupfel
- New Mexico** - Elizabeth Strathdee
- New Mexico State** - Nicole Davis
- Nicholls State** - Kristin Briscoe
- North Carolina-Chapel Hill** - Harrison Perry
- Northern Colorado** - Laura Williams
- Ohio** - Alison Rudy
- Ohio State** - Hillary Smith
- Oklahoma** - Carlos Ellis
- Our Lady of Holy Cross** - De Ann Hughes
- Pacific** - Crystal Justice
- Pennsylvania** - Robert Hsiung
- Penn State-State College** - David Derewitz
- Penn State-Behrend** - Jason Griffiths
- Philadelphia** - Zev Kramer
- Pittsburgh** - Nicholas Boris
- Rider** - Frank Gramlich
- Rockhurst** - Kimberly Mynatt
- Saginaw Valley State** - Sarah Lagan
- San Diego** - Nicole Russell
- San Francisco** - Michelle Leary
- San Francisco State** - Jenny Cummings
- San Jose State** - Amy Freitag
- South Carolina** - Jennifer Sease
- South Dakota** - Jacob Wurth
- South Florida** - Marisa Shapter
- Southwest Missouri State** - Gregory Goins



Melissa Minch



Kimberly Mynatt

- St. Mary's** - Catherine Heron
- St. Peter's** - Lisha deFreitas
- St. Thomas** - Lisa Turany
- Syracuse** - Kathryn McCollough
- Truman State** - Carolyn Meade
- Valparaiso** - Kathryn Lanius
- Wayne State (MI)** - Kristen Stranyak
- Wayne State (NE)** - Kevin Voeltz
- Washington** - Kevin Dundek
- West Florida** - Larry Knight, III
- Western Illinois** - Thomas Ransdell
- Western Kentucky** - Heather Riney
- Winona State** - Gregory Hauser
- Xavier** - Elizabeth Keehn

2002 Scholarship Key Winners:

Since 1912, Delta Sigma Pi has annually awarded a scholarship key to the highest-ranking graduate for coursework in business (including commerce and economics) at each university where an active chapter is maintained. Keys have been presented to 8,196 students since the program began. The award is presented by the faculty and the key may be won by any graduating student in the college or department without regard to their fraternal affiliation. It is particularly satisfying if they are a member of Delta Sigma Pi.

This year, 29 Deltasigs won the key at their respective universities and we congratulate them:

- Raluca Banea-North Texas
- Lorena Becerra-Pacific
- Bernard Berling-Dayton
- Jeffrey Bernard-Roger Williams

- Brianne Boyd-Louisiana Tech
- Andrew Brauer-North Carolina-Chapel Hill
- Kevin Carlino-Siena
- Eric Cornidez-Northern Arizona
- Carin Harplinger-Hawaii-Hilo
- Amy Hayes-Alabama
- Catherine Heron-St. Mary's
- Jennifer Hornsby-Troy State
- Timothy Huie-Northern Illinois
- Kelly Humes-Southwest Missouri State
- Anita Jeyakumar-Oklahoma
- David Jones-Iowa State
- Elizabeth Keil-Lewis
- Jameel Khan-Alabama
- Marjorie King-Florida Southern
- Susan Lackey-Our Lady of Holy Cross
- Adrienne Leshner-Philadelphia
- Shanee Perkins-Truman State
- Heather Riney-Western Kentucky
- Kristen Stranyak-Wayne State
- Kevin Tesler-Cincinnati
- Ashley Thomson-Alabama
- Carrie Webster-Lynchburg
- Steven Welch-Cal State-Long Beach
- Megan Young-Colorado-Boulder

Over the years, a number of scholarship key winners have served the Fraternity in national leadership roles.

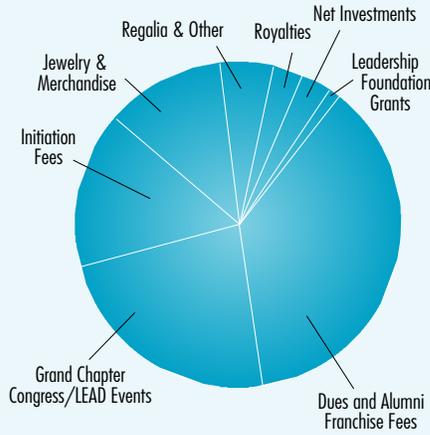
Below is a partial list of winners:

- 1919** H.G. Wright-Northwestern-Chicago
- 1949** James D. Thomson-Northwestern-Chicago
- 1951** Robert Mocella-Northwestern-Chicago
- 1952** Thomas Mocella-Northwestern-Chicago
- 1975** William Kinsella-Loyola-Marymount
- 1976** Gus Schram-McNeese State
- 1980** Marilyn Doskey Franson-Loyola-New Orleans
- 1983** Helen Paustian-Nebraska-Lincoln
- 1984** Dwayne Hoffpaur-Louisiana Tech
- 1986** Susan Plassmeyer-Truman State
- 1987** William Newberry-Truman State
- 1988** Matthew Levin-California-Berkeley
- 1990** Prescott Ashe-California-Berkeley
- 1994** L. Paige Turnes-Longwood
- 2000** Cheryl McChesney-Philadelphia

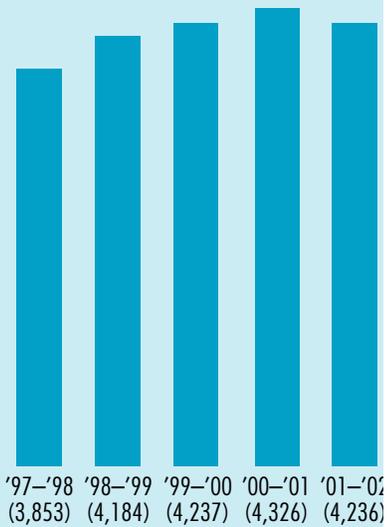
Delta Sigma Pi Fraternity

WHERE DOES THE MONEY COME FROM?

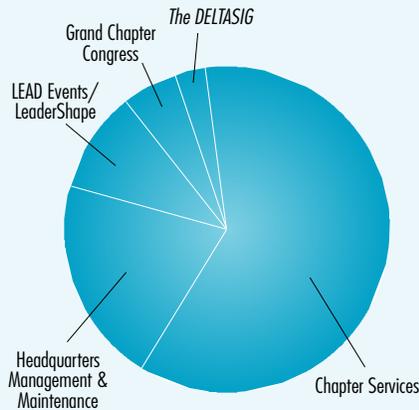
32% Dues and Alumni Franchise Fees	\$528,573
20% Grand Chapter Congress/LEAD Events . . .	\$321,118
17% Initiation Fees	\$273,098
14% Jewelry and Merchandise Sales	\$224,700
7% Regalia and Other	\$110,519
4% Royalties	\$67,113
4% Net Investments	\$63,276
2% Leadership Foundation Grants	\$39,917
	\$1,628,314



TOTAL ANNUAL INITIATES FIVE YEAR COMPARISON

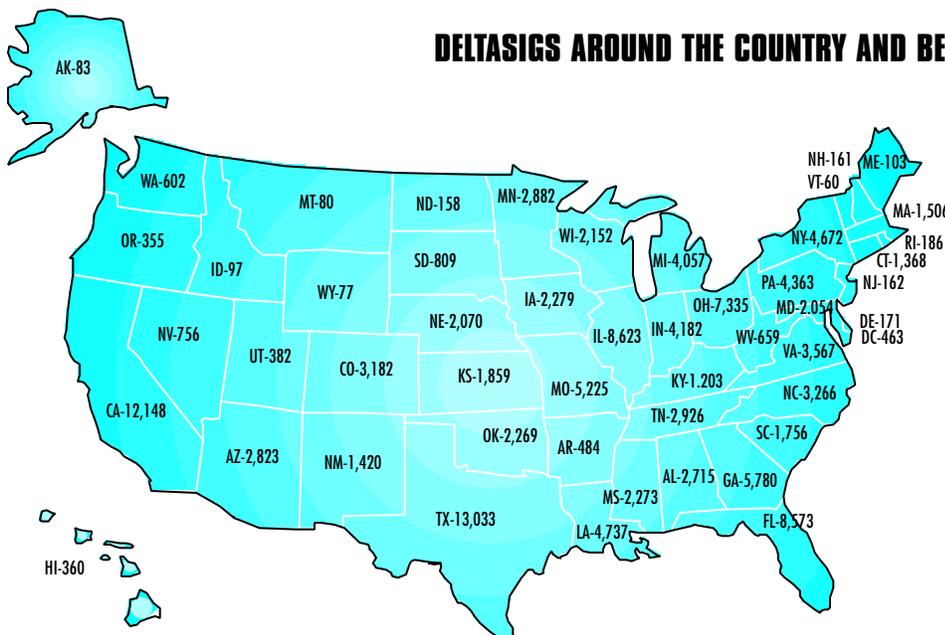


WHERE DOES THE MONEY GO?



57% Chapter Services	\$899,259
21% Headquarters Management and Maintenance	\$331,093
10% LEAD Events/LeaderShape®	\$157,766
7% Grand Chapter Congress	\$110,437
5% <i>The DELTASIG</i>	\$78,883
	\$1,577,438

DELTASIGS AROUND THE COUNTRY AND BEYOND



AROUND THE WORLD:

- Australia - 19
 - Bahamas - 46
 - Brazil - 20
 - Canada - 227
 - China - 12
 - Denmark - 5
 - England - 801
 - France - 28
 - Germany - 54
 - Greece - 9
 - Honduras - 11
 - Hong Kong - 39
 - Hungary - 5
 - India - 35
 - Ireland - 3
 - Italy - 7
 - Jamaica - 6
 - Japan - 58
 - Mexico - 106
 - Netherlands - 11
 - Norway - 24
 - Panama - 43
 - Puerto Rico - 61
 - Philippines - 34
 - Saudi Arabia - 25
 - Scotland - 2
 - Spain - 10
 - Sweden - 12
 - Switzerland - 25
 - Taiwan - 15
 - Thailand - 15
 - Turkey - 14
- Collegiate and alumni of Delta Sigma Pi with good addresses as of 7/29/02.*

Annual Report

CHAPTERS WITH HIGHEST NUMBER OF NEW INITIATES 2001-2002

Georgia - 70	Florida - 43
Colorado-Boulder - 65	Western Michigan - 43
Texas Tech - 56	George Washington - 42
Iowa - 53	Indiana-Bloomington - 41
South Carolina - 48	Oklahoma - 41
Texas Christian - 45	Howard - 40
Kansas - 44	North Carolina-Chapel Hill - 40



CHAPTERS WITH MEMBERSHIP GOALS ACHIEVED OR EXCEEDED

Albany	New Jersey
Arizona	New Mexico
Baker	New Mexico State
Baylor	North Carolina-Chapel Hill
Bellarmine	North Carolina-Greensboro
Binghamton	North Florida
California-Davis	Northern Arizona
Cal Poly-Pomona	Ohio State
Cal State-Fresno	Oklahoma
Cal State-Northridge	Our Lady of Holy Cross
Christian Brothers	Pacific
Clemson	Purdue
Colorado-Boulder	Rockhurst
Colorado State	Roger Williams
Connecticut	San Diego State
Dayton	San Francisco
DePaul	Santa Clara
Duquesne	Siena
East Tennessee State	South Carolina
Eastern Illinois	Southern Methodist
Evansville	Southern Mississippi
Florida	St. Cloud State
Florida State	St. Edwards
George Washington	St. Mary's
Georgetown	Syracuse
Georgia	Tampa
Georgia Southern	Texas A&M-College Station
Hawaii-Hilo	Texas A&M-Corpus Christi
Howard	Texas A&M-Kingsville
Kansas	Texas Christian
Kent State	Texas Tech
Indiana-Bloomington	Troy State
Indiana-Purdue at Indianapolis	Truman State
Iowa	Valparaiso
Louisiana-Lafayette	Virginia Tech
Louisiana State	Wayne State (NE)
Louisiana Tech	West Alabama
Lynchburg	West Florida
Miami-Fla.	West Virginia
Miami-Ohio	Western Illinois
Michigan	Western Kentucky
Missouri-Columbia	Western Michigan
Missouri-Kansas City	Wingate
Nebraska-Omaha	Winona State
Nevada-Reno	Wisconsin-La Crosse

Beginning with Grand Chapter Congress in Buffalo in 2001 and concluding with the National Volunteer Leadership Training Retreat this summer, Delta Sigma Pi enjoyed an excellent year in 2001-2002.

Here's a look at the numbers:

179

Active collegiate chapters.

4,236

New members initiated, including 84 Faculty and 11 Honorary.

34

Alumni chapters registered delegates to Grand Chapter Congress.

4

Times per year *The Deltasig* magazine came to your home. We also published and distributed numerous newsletters.

37

Chapters participated in Make A Difference Day.

119

Chapters visited by an Educational and Leadership Consultant from the Central Office.

16

Campuses visited in expansion efforts.

4

New chapters added to the chapter roll. There was 1 installation and 3 reactivations.

22

Chapters recognized for achieving Honor Roll Status (compared to 24 in 2000-2001).

53

Chapters earned Honorable Mention in the Chapter Efficiency Index (compared to 54 in 2000-2001).

90

Chapters met or exceeded their membership goal.

1,023

Number of registrants for our outstanding Grand Chapter Congress held in Buffalo.

194,275

Total membership recorded of Delta Sigma Pi initiates world-wide (as of June 30, 2002).



TEN CHAPTERS WITH HIGHEST NUMBER OF INITIATES SINCE THEIR FOUNDING (as of 6/30/02)

Missouri-Columbia . . . 3,129	Iowa . . . 2,364	Georgia . . . 2,103
Texas-Austin . . . 2,679	Miami-Ohio . . . 2,310	South Dakota . . . 2,055
Colorado-Boulder . . . 2,593	Auburn . . . 2,239	
Indiana . . . 2,435	Florida . . . 2,144	



We are Growing! Introducing Delta Sigma Pi's Newest Chapters!

Marshall University in West Virginia is home to Delta Sigma Pi chapter #251. Southern Mississippi, Georgia College & State and Santa Clara are sites of chapter reactivations.



Members of Delta Sigma Pi's newest chapter, Xi Upsilon, join national officers during their April 20 installation at Marshall in Huntington, W.V.

Marshall

Marshall University, in Huntington, West Virginia, is home to Delta Sigma Pi's 251st chapter, Xi Upsilon. Marshall, West Virginia's oldest university, was founded in 1837 when residents of the community of Guyandotte (then part of Virginia) and the nearby farming region turned their attention to providing better educational facilities for their children. According to tradition, they met at the home of local lawyer John Laidley, planned their school, and named it Marshall Academy in honor of a friend of Laidley's, the late Chief Justice of the United States John Marshall.

The Mu Chi Beta Colony got its start in the spring of 2000. Over the course of two years, the members participated in the Walk for Diabetes, a Founders' Day party and a LEAD event, as well as the implementation of numerous fundraising activities. The installation ceremony, held April 20, included 23 new initiates and was attended by Grand President Kathy Jahnke, Northeastern Provincial

Vice President Mark Chiacchiarri, Allegheny Regional Vice President Corie Schilberg, Honorary Leadership Foundation Trustee Nick Steinkrauss, Mideastern Regional Vice President Kelli Smith, Educational & Leadership Consultant Matt Kitchie, Director of Chapter and Expansion Services Dale Clark, and chapters from West Virginia and Ohio State.

Southern Mississippi

University of Southern Mississippi in Hattiesburg, located 90 miles south of Jackson, is home to the newly reactivated Gamma Tau Chapter. The university was established by an act of legislature approved on March 30, 1910 by Governor Edmund F. Noel. Its first name was the Mississippi Normal College and its original purpose was to train teachers for the rural schools of Mississippi. It has been called State Teacher's College, Mississippi Southern College and finally its present name, University of Southern Mississippi.

The Alpha Delta Omega Colony was established in January of 2001 (Gamma Tau Chapter having been inactive since 1994). Over the next year, the group participated in Make A Difference Day, a canned goods drive, Habitat for Humanity, as well as many other activities. The reactivation ceremony, held May 4, included 29 students and was attended by Grand President Kathy Jahnke, Southeastern Provincial Vice President Mitch Simmons, Central Gulf Regional Vice President Michelle Cain,



Central Gulf Regional Vice President Michelle Cain, Colony President Stephen Stamboulieh, Grand President Kathy Jahnke, Southeastern Provincial Vice President Mitch Simmons and Past Grand President Bill Tatum at Southern Mississippi's reactivation, May 4, in Hattiesburg.



National leaders and members of the reactivated Georgia College & State chapter, Iota Mu, at their April 13 ceremony in Milledgeville, Ga.

Leadership Foundation Trustee and Past Grand President Bill Tatum, Leadership Foundation Trustee Phil Turnquist, Gulf South Regional Vice President Michael McNulty, Director of Chapter & Expansion Services Dale Clark, Golden Council members and alumni from as far as California and Minnesota, and chapters from West Florida and Our Lady of Holy Cross.

Georgia College & State University

Georgia College & State University, located in Milledgeville (southeast of Atlanta), is Georgia's designated public liberal arts university. It was chartered in 1889 as Georgia Normal and Industrial College and was designed to prepare young women for teaching or industrial careers. When the school became coeducational, the emphasis on teacher education was expanded to include a greater emphasis on business courses, increased graduate education, additional programs in the arts and sciences, and a nursing program.

The Iota Mu Beta Colony was established in January of 2001 (the Iota Mu Chapter having been inactive since 1988). Students put on many events including Bowl for Kids Sake, Relay-for-Life, and Operation Christmas. The colony was officially reactivated on April 13 with 24 students and one faculty. Past

Grand President Bob Busse, whose daughter, Laurie Petty Busse, was an original charter member of this chapter, attended along with Grand President Kathy Jahnke, Southeastern Regional Vice President Karon Drewniak, Southeastern Provincial Vice President Mitch Simmons, Alumni Development Chair Velvet Simmons, Leadership Foundation Chairman and President Joan Nason, 2000 Collegian of the Year Missy Ekern, Director of Chapter and Expansion Services Dale Clark, and members from Georgia, Georgia State, Mercer, and Atlanta Alumni. Nancy Bartles Sammon, Georgia College & State, was presented with the Silver Helmet award during the ceremony. Brother Sammon was an original charter member of the chapter in 1977 and is only the third woman to be recognized nationally for 25 years of membership and service.

Santa Clara

Santa Clara University is home to the newly reactivated Gamma Xi Chapter. Santa Clara, founded in 1851 by the Society of Jesus as Santa Clara College, is California's oldest institution of higher learning. It was established on the site of the Mission Santa Clara de Asis, the eighth of the original 21 California missions. Located in California's Silicon

Valley, the university offers an undergraduate curriculum in the arts and sciences, business, and engineering. It has graduate and professional schools in business, law, engineering, pastoral ministries, and counseling psychology and education.

The Nu Gamma Xi Colony, made up of more than 25 students, got its start in November of 2000 (the Gamma Xi Chapter having been inactive since 1972). The group put on many professional, recruiting, fundraising and community service events. They brought in several speakers and held various workshops, in addition to numerous other events. The official reactivation ceremony, held June 1, had 38 initiates. Grand President Kathy Jahnke served as the lead installing officer. More than 15 alumni attended as well as six Regional Vice Presidents, four Board members, and at least six Golden Council members. Other chapters assisting the ritual team were from San Jose State, Pacific, and Cal State-Sacramento.



Gamma Xi brothers from the reactivated chapter at Santa Clara join several alumni leaders at their June 1 celebration in Santa Clara, California.

Delta Sigma Pi is pleased to welcome all these chapters. We congratulate them on their accomplishments and wish them the best of luck in the future. Are you interested in reactivating an old chapter or even starting a new one? Contact Dale Clark, Director of Chapter and Expansion Services, at (513) 523-1907 ext. 232 or via e-mail at dale@dspnet.org for more information. Let's keep the brotherhood of Deltasig strong! ▲



Auburn/Beta Lambda

This past year was very successful as we welcomed a total of 28 brothers into our chapter and sent four delegates to the Southeastern LEAD Provincial Conference in Jacksonville. We had several profitable fundraising activities including a T-shirt design contest for the college of business. Our chapter also worked hard to achieve personal success by increasing last year's CEI points total. We are excited about fall semester and look forward to a great year.

Baylor/Beta Iota

We welcomed 12 new brothers into the chapter and organized many events where we strengthened our brotherhood and also had lots of fun! On a professional level, we brought in some great speakers, our favorite being a discussion about humor in the workplace. Philanthropic activities included brothers donating Easter baskets to children in the Waco community.

Bellarmino/Kappa Psi

Days and nights throughout the summer, we have been working concessions at the Louisville Bats

games in Slugger Field. Not only do we get to watch games for free, but also make some impressive money as part of our fundraising campaign. When we're not working concessions, we have weekly outings to the local Tumbleweed.

Bowling Green State Theta Pi

We teamed up with the American Diabetes Association (ADA) to help organize the "Feet to Beat" walk. As campus liaison, we worked to increase awareness and participation among the BGSU community. This is not the first time we've worked with the ADA; for the past 15 years, we've raised money by sponsoring a 48-hour Teeter-Totter-A-Thon.

California-Davis/Nu Rho

We kicked off spring quarter with Jelly Belly and Budweiser plant tours, followed by career exploration seminars. Our chapter also participated in Arco Arena's March Madness as well as competitive pool and bowling tournaments. Community service activities included playing "Jeopardy" at the Palm Gardens convalescent home



Brothers from EVANSVILLE taking part in their chapter's annual "Business Professor of the Year" picnic.

Deltasigs Make a Difference!

"On Campus" provides opportunities for collegiate chapters to share their activities and events with brothers across the country. Does your chapter have something to share? See the contents page for details on where to send your articles and pictures.

Brothers from PENNSTATE relax during their traditional end-of-the-year trip to Whipple Dam in State College, Pa.



CALIFORNIA-RIVERSIDE collegians and alumni gather for "Sharkfest" in El Dorado Park in Long Beach. This event was held to celebrate the end of the school year.

and working the stands of the Sacramento Zoo. We look forward to another great quarter!

California-Riverside Lambda Chi

Last May, 35 collegians and alumni from our chapter, along with others from the Pacific Coast and South Pacific regions, got together to celebrate the end of the school year with a full day of fun and games. "Sharkfest" was held at El Dorado Park in Long Beach with events including football and volleyball tournaments, relay races, tug-of-war contests, and a "Mr. Sharkfest" pageant. Sharkfest was a major success and a wonderful opportunity to not only represent the chapter, but to also socialize with other Deltasigs.

Central Florida

Theta Sigma

We recently hosted a regional initiation for the South Atlantic region. Eight collegiate chapters, national officers, and Grand President Kathy Jahnke attended. A good time was

had by all, especially at Universal Studio's Islands of Adventure!

Evansville/Iota Sigma

We started the year having only 22 members. Setting our goals high, we initiated 23 new members and planned a wide variety of fun get-togethers. Community service events included adopt-a-highway, playing bingo with the elderly, and sponsoring a food and clothing drive. Various fundraisers were a car wash and working concessions at a Colts and Aces game. We sponsored two speakers, took a tour of Whirlpool Corporation, and put on our Business Professor of the Year and Business Leader of the Year lunches. These lunches let us thank the professors at Evansville and honor influential community business leaders. Other highlights of the past year included our chapter president being named Central Region Collegian of the Year and our chapter beating out 119 other groups to be named Evansville's Organization of the Year. Our chapter is looking forward to next year as we celebrate

our first alumni day during homecoming weekend and our first joint initiation.

Houston/Eta Psi

Our chapter's spring '02 semester was filled with many accomplishments and accolades. We are very proud of Brother Abraham Jimenez, named the Gulf Western Region Collegian of the Year. In the Professional Selling Program, Brother Sahlé-Ann Forbes won recognition for being a member of the Top Producing Sales Team. Brother Forbes, along with Brother Amol Jadhav, won second place in the Compaq Ethics Challenge. Our chapter attended "Duke Day," where brothers met Bruce Williamson, President of Duke Energy International. Alumni involvement was raised to new levels with an outstanding Alumni Appreciation Day picnic, followed by a successful professional event where a panel of brothers in the business world assembled to pass on knowledge and experience to our chapter.

Howard/Iota Rho

As we started the 2001-02 school year, our goal was simple...to show that we were the true leaders on campus. We chose to work with the slogan...

"Leaders aren't born, they are made. And they are made just like anything else, through hard work. And that's the price we'll have to pay to achieve that goal, or any goal." —Vince Lombardi

Our fall semester brought in a record 15 pledges and in the spring we welcomed 25, the largest in our chapter's history. We put on at least one community service and social



HOUSTON brothers pause for a picture with Grand President Kathy Jahnke and Brother Abraham Jimenez, winner of the Gulf Western Regional COY award. From left, Natasha Mingo, Courtney Burcham, Jennifer Reyna, Kathy Jahnke, Abraham Jimenez, Sahlé-Ann Forbes and Maria Rosas. Brother Jahnke is wearing her special Congress gift—gold boots!

activity each month. Our chapter participated in two of George Washington's activities, which were very exciting. Our theme for this upcoming year is "Backed by Brotherhood." A few of the highlights will be a fall retreat, a semi-formal Christmas banquet, and "IP Takes New Orleans by Storm."

Indiana/Alpha Pi

The last semester was a busy and exciting one. One of our biggest objectives was the implementation of a strategic planning board, established to help plan future events. Some board activities included: creating a database to be utilized by future officers, organizing the annual management career fair, working to implement a virtual stock market within the Kelley

School of Business, and creating a mentoring program.

The pledge class, in conjunction with CUE (CommUNITY Education), coordinated "The World Hunger Banquet." The goal was to educate the public on issues of world hunger and poverty while raising money for Shelter Inc., a homeless shelter network in Bloomington, Indiana. The pledges, having raised \$1,500, received a nomination from the university for "Program of the Year."

Finally, while we strive for success, our brothers also try to have some fun along the way. One of our new annual events, Jellomania, consists of brothers wrestling in a pool of Jello. This year approximately \$100 was raised for charity. This past year, more than twice that amount was raised at Dance Marathon for Riley's Children Hospital.

Iowa/Epsilon

Spring activities included a nursing home visit, food and clothing drive, highway cleanup, 3-on-3-basketball tournament, and barbeque for alumni and family. However, we are most proud of forming a faculty relations committee to develop a closer affiliation with the business faculty. We identified one member of the faculty representing each of the six business majors to serve as Fraternity liaisons. We plan to build on the accomplishments of this

semester throughout the future and establish a strong faculty base. Our professional committee coordinated many speakers, including Sue Coleman, our university president, and Chesca Colloredo-Mansfeld, entrepreneur with e-Toys. We also took a trip to the Chicago area and visited Walgreens, CDW, and Alliance.

Iowa State/Mu Psi

Our chapter has been busy with lots of brotherhood and community service activities. We are working to improve alumni relations by inviting our graduates to many school and chapter events. Our chapter has a new event called "Trick or Soup" where brothers go door-to-door collecting canned goods. Other fundraising events include sponsoring a car wash and a recycling program. We've already started planning for our 10th birthday celebration in March 2003.

Loyola-Chicago Gamma Pi

Our brothers participate in a variety of activities. We have members that tutor and mentor local children. We hold various social and professional events such as Alumni Appreciation Day, at Wrigley Field, and student/faculty brunches at Loyola. Some of our fundraising events include working at Great America amusement park and selling Krispy Kreme donuts on campus. With all these activities, we still find time to have fun. A recent social event was a "wig party," where brothers got the chance to model their favorite hairstyle!

Ohio State/Nu

On June 1, we sponsored the 2nd annual Fisher Cup, a competition involving organizations in the Fisher College of Business. This year, four teams gathered to battle each other. Games included 3-on-3 basketball, an egg-drop contest, a three-legged race, and the tug of war finale. Fisher Cup was a great success for us and will remain an annual event.

Oklahoma/Beta Epsilon

Our chapter had a busy spring semester. We added a game night to our recruiting repertoire and welcomed 24 pledges into membership. Ten brothers made the pilgrimage to



LOYOLA-CHICAGO brothers outside Emerson House, where they periodically tutor children and use "Monopoly" to teach them finance.

On Campus

Fort Worth for the LEAD Provincial Conference where they modeled the wildly popular Deltasig pullover jackets. New fundraising sources were discovered as our members worked concession stands for Sooner basketball games. We built upon our strong faculty relationships by hosting the second annual faculty-staff awards. Outstanding individuals in the college of business and the university were honored through the Excellence in Leadership, Professor of the Year, Merit, Wisdom, and Outstanding Service to Students awards. On May 1, we wished our 27 graduating seniors well as they prepared to enter the real world. The graduates all walked across the commencement stage together, proudly displaying their purple stoles!

Pacific/Lambda Mu

It was a great year for our chapter as we initiated 22 new brothers. Our community service events consisted of donating blood, participating in a bike trail clean-up, planning a dance for a convalescent home, and cleaning up after a Chevrolet promotional concert. We also toured the Delicato Winery and Stockton Record office, participated in an interview workshop, and put on an etiquette dinner with our Career and Internship Center. We are excited about the rapid growth of our chapter and congratulate all our recent graduates. We will miss you and wish you all the best in the future.

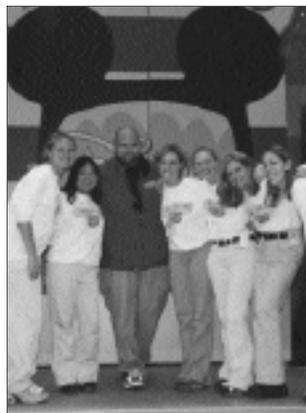
Penn State-State College/Alpha Gamma

This past February, we sponsored Brothers Erin Branagan, Donna Drasher, Ilyssa Lustig and Jen Pegher as dancers in Penn State's

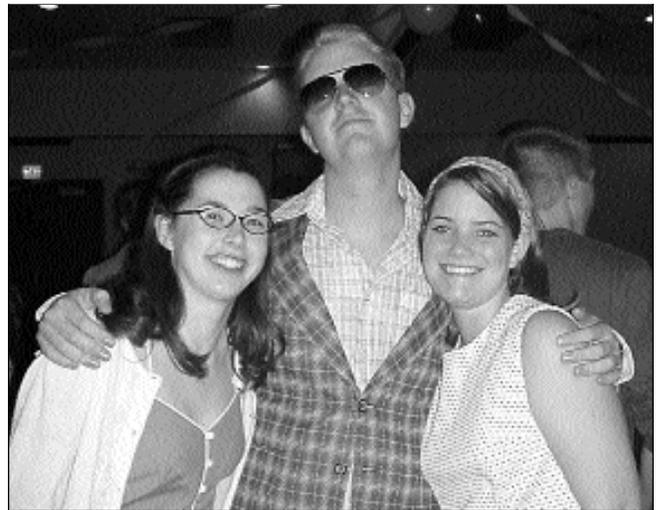
30th annual Dance Marathon. Participants remained on their feet for 48-hours straight as they helped raise money for kids with cancer. Dance Marathon, better known as THON, is the largest student-run philanthropic event in the nation. All money raised is donated to the children's cancer fund, Four Diamonds. This past year, our four dancers helped raise Penn State's largest total to date, over \$3.6 million dollars! The weekend was a truly unforgettable one for all involved.

Pittsburgh/Lambda

We decided to take fundraising to a whole new level. Instead of selling candy bars or raffle tickets, entertainment service seemed the way to go. Playhouse Disney LIVE! is a live theatrical event bringing the magic, fun and music of six great Disney Channel shows to ten cities across the country. We got the chance to not only raise money by working



Brothers from PITTSBURGH having fun at Playhouse Disney LIVE! showcasing the music and magic of various Disney Channel shows.



TRUMAN STATE brothers Stacy Albenesius, Darren Blosser and Jess Hancock strike a pose at their chapter's 70s-themed pledge social.

the event, but also enjoyed some great shows while experiencing the enthusiasm of thousands of young fans. Talking to children, learning new songs, and just laughing together made our chapter stronger in spirit and enthusiasm. We became very close with the staff of the Playhouse Disney LIVE! show and were given a behind-the-scenes look at event and production coordination. Not only did we make almost \$2000 profit, Delta Sigma Pi became famous when a member of the cast worked our name into his script.

Southwest Missouri State/Kappa Omicron

Exciting events last year included Sandstorm, our annual volleyball tournament raising money for the Children's Miracle Network, pumpkin carving with a local children's home, and making valentines for a

neighborhood nursing home. In March, we joined numerous other local chapters at the St. Louis Undergrad Weekend, where we got to tour Boeing, Lambert Airport, Edward Jones and Gateway International Raceway. We also had the opportunity to visit Dairy Farmers of America, KY3 Television Station and City Utilities of Springfield.

Tennessee/Alpha Zeta

We participated in a wide range of events and recruited prospective students through many activities, including Tennessee's Spring Fling, a car wash fundraiser, a Career Expo, and the university's April Play Day, in which brothers spent time with children from the Boys and Girls Club. As part of our professional program, we had several excellent speakers such as the former CEO of IPIX. We also welcomed a new faculty initiate for the first time in over a decade and compiled our first "brother yearbook."

Truman State/Iota Nu

The 2001-2002 year was a good one. We had a great pledge class this last semester and sponsored several speakers including one of our alumni, Past Grand President Randy Hultz. Fun events included our 70s-themed pledge social and our Rose Formal in Kansas City. Other activities included an etiquette dinner, highway clean-ups, and our annual 5K run for cystic fibrosis. Our chapter is looking forward to our 25th anniversary in November 2003. ▲



Brothers from PACIFIC take time to pose for a photo before one of their many events.

Leadership Profiles honors non-elected, volunteer brothers who exemplify leadership and service to Delta Sigma Pi.



Jane Quinn



Tom Groot



James "Duckie" Webb



Debbie Exum

Jane Quinn, *Duquesne*, is currently a receiver for Nu Upsilon, West Virginia. As a collegian, Brother Quinn served as vice president-chapter operations, senior vice president and chancellor of her chapter. She lives in Pittsburgh.

FUN FACTS:

- ▲ She works for Alcoa, Inc. as a systems analyst with Oracle Applications development and support.
- ▲ Her favorite flavor of ice cream is chocolate peanut butter.
- ▲ She describes Deltasig in one word: *opportunity*

Tom Groot, *East Tennessee State*, is currently the district director for Tennessee-Knoxville. As a collegian,

Brother Groot served as president, senior vice president, vice president-professional activities and special events coordinator. He lives in Knoxville.

FUN FACTS:

- ▲ He was a financial analyst with Ruby Tuesday Inc. and is now pursuing an accounting degree.
- ▲ He trains in the martial arts.
- ▲ He describes Deltasig in one word: *rewarding*

James "Duckie" Webb, *Houston*, is currently a member of the National Scholastic Development and Awards Committee. He is also on the Space City Houston alumni chapter's scholarship fund committee. Past roles in the Fraternity include Houston district

director ('99-'01), Gulf Western Regional Director ('97-'99), and Lamar district director ('96-'97). He lives in Houston.

FUN FACTS:

- ▲ He works as a senior consultant for Analysts International Corporation.
- ▲ He is married to a Deltasig, Derry, also a Houston initiate.
- ▲ He describes Deltasig in one word: *brotherhood*

Debbie Exum, *Troy State*, is currently the district director for Alabama. She is also a member of the Birmingham Alumni Chapter where she served as president (June-Sept. '01) and vice president (Sept. '01-June '02). She lives in Birmingham.

FUN FACTS:

- ▲ She works as the operations manager of Mary's Alterations in Hoover, Ala.
- ▲ If she could eat only one food the rest of her life, it would be the Queensland shrimp and chicken at Outback Steakhouse.
- ▲ She describes Deltasig in one word: *successful*

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YEAR INITIATED

Send to: Delta Sigma Pi, 330 South Campus Avenue, Oxford, OH 45056. Fax: 513-523-7292. E-mail: magazine@dspnet.org

Investing in People



Patrick Blanchard,
Leadership Foundation
Chairman

20

These are not the best of times for American business. Recent disclosures of unethical and illegal behavior by corporate officers have triggered a crisis of confidence among the public in general and investors in particular.

What are the implications of these difficulties for Delta Sigma Pi and the Leadership Foundation?

Included in the purpose of our Fraternity is the commitment “to further a higher standard of commercial ethics and culture.” Given this purpose, the current problems in American business mean that the partnership of Delta Sigma Pi and the Leadership Foundation is more important than ever.

The Leadership Foundation, in its current form and structure, was constituted in 1993. It is a young organization, and the Trustees are focused on continuing to expand its impact on the Fraternity and the lives of its members. As we enter our tenth year, we are operating from several positions of strength:

The sound traditions of Delta Sigma Pi, developed since the Fraternity’s founding in 1907, are deeply rooted and meaningful.

The current and previous Trustees of the Foundation have provided prudent guidance and are committed to our purpose of “the furtherance of business education.”

The educational programs of Delta Sigma Pi that we help to finance—LEAD Schools, Provincial Conferences, LeaderShape®, Grand Chapter Congress—are thoughtfully designed and implemented diligently and efficiently by volunteers and staff.

Perhaps most importantly, the immediate beneficiaries of the Fraternity’s programs and the Foundation’s financial support—Delta Sigma Pi collegians—deserve the support of the Leadership Foundation and of all alumni.

In recent months, we have all been compelled to re-evaluate our portfolios and the accepted fundamentals of investing. In consideration of the future of American business, I urge you to add another component to your portfolio: an investment in young people with energy, promise, and sincerity—the collegians of Delta Sigma Pi.

The Leadership Foundation is ideally positioned to assist you with this investment.

Fraternally,

A handwritten signature in black ink that reads "Pat Blanchard". The signature is written in a cursive, flowing style.

Patrick G. Blanchard
Chairman

P. S. Start or add to your investment today. Use the attached envelope to send a donation to the Leadership Foundation.

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CHRISTOPHER HILKEMANN (ETA PI-WAYNE STATE)
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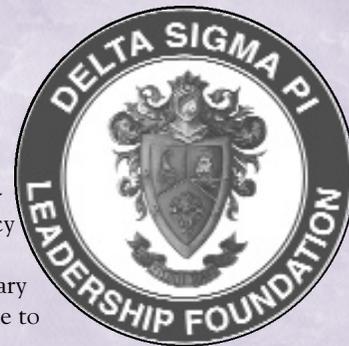
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The Living Legacy Society is a planned giving program that recognizes those brothers who are investing in the future in a special way. Through their planned gifts, these brothers help ensure a Delta Sigma Pi legacy of future generations of business leaders. You can join the Living Legacy Society by making a provision in your will or trust, or by naming the Leadership Foundation as a primary or secondary life insurance beneficiary. The Foundation staff is available to answer any questions regarding this giving option.

The Leadership Foundation salutes the following brothers who have made a special investment in the future by joining the Living Legacy Society. In the case of those brothers marked as deceased, the Foundation already has received a bequest.



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Scholarship Recipients

Each year the Leadership Foundation awards over 20 academic scholarships, in addition to scholarships awarded to the National Collegian of the Year and the Regional Collegians of the Year. All of these scholarships are made possible through endowed funds. Listed below are the scholarship recipients for 2002.

UNDERGRADUATE SCHOLARSHIPS

National Dean's List Scholarships

Heather A Crabtree-Gamma Kappa, Michigan State
Nancy Yang-Lambda Mu, Pacific

September 11 Memorial Scholarships

This year the remaining undergraduate scholarships are presented in memory of our brothers who are known to have died in the attacks on September 11, 2001: Kelly A. Booms, Marni E. Pont-O'Doherty, Sandra D. Teague, and Amy E. Toyen.

Nicole L. Freda-Lambda, Pittsburgh
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Patricia A. Small-Nu Omicron, Our Lady of Holy Cross
Ellen Tsang-Xi Pi, Redlands
Joshua R. Yborra-Epsilon Omega, Eastern Illinois

Melvin Wolfe Scholarships

Hung-sheng "Joe" Lee-Xi Sigma, Wingate
Christopher C. Hilkemann-Eta Pi, Wayne State

Alpha Delta Chapter Scholarship

Jeremy E. Frazer-Alpha Delta, Nebraska-Lincoln

Alpha Theta Chapter Scholarship

Jason M. Nickles-Alpha Theta, Cincinnati

Chicago Alumni Chapter-Thomas M. Mocella Scholarship

Rebecca L. Alia-Gamma Pi, Loyola-Chicago

R. Alan Ferrington Scholarship

Marcel Sow-Beta Psi, Louisiana Tech

Mu Tau Chapter-Brian Bell Scholarship

Phuong F. Hoang-Mu Tau, George Mason

Nu Sigma Scholarship

Jennifer L. Bell-Nu Sigma, Roger Williams

Francis and Margaret Steinkrauss Scholarship

Jaclyn P. Clum-Nu Sigma, Roger Williams

Thomas W. Tanner Scholarship

Amol A. Jadhav-Eta Psi, Houston

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Howard B. Johnson-Thomas M. Mocella-Lester H. White-Ben H. Wolfenberger Graduate Fellowships

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Grand President's Circle

The Grand President's Circle is open to collegiate members attending a regional or national event who donate at least \$10 to the Leadership Foundation and commit to serve the Fraternity after graduation. Members also pledge to contribute \$10 per year to the Leadership Foundation during their remaining undergraduate years and at least \$50 per year thereafter. During the past year, the Brothers listed here—over 600 of them—were added to the rolls of the Grand President's Circle.

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XI PI

Brian W. Bolger
Lenise Jones
Jesse Torres

XI RHO

Frank P. Hodas
Joeyln E. Needel
Julia E. Roderique

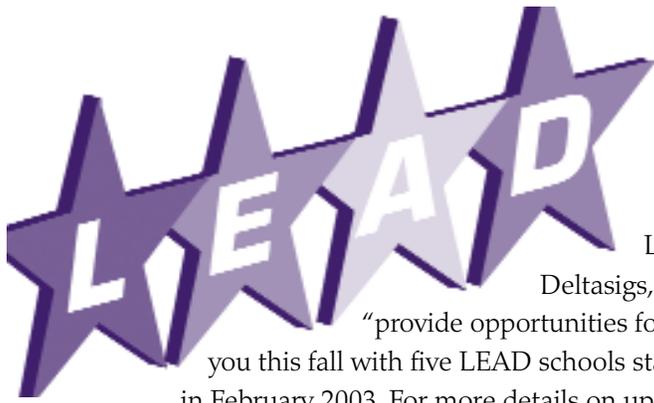
XI SIGMA

Bonnie Brooks
Nicole Schlumbaum

XI TAU

Ryan Brook
Julie Covitz
Elizabeth Dickey
Michelle Lin
Michael Lombardi
Bernard Mathew
Kimberly Salley
Mateo Tarrats
Pei-Jou To

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the Foundation
Office at
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1907ext. 230.*



DELTA SIGMA PI LEAD SCHOOLS 2002

LEAD, an acronym for "Leadership and Excellence Academies for Deltasigs," is the umbrella covering Deltasig's educational programs that "provide opportunities for you to maximize your potential." Many LEAD opportunities await you this fall with five LEAD schools starting in October and five LEAD Provincial Conferences beginning in February 2003. For more details on upcoming events, visit the web site at www.dspnet.org.



Hartford LEAD School—October 19

Crowne Plaza Downtown

Orlando LEAD School—October 19

Four Points Sheraton Orlando Downtown

Indianapolis LEAD School—October 26

Omni Indianapolis North Hotel

San Jose LEAD School—November 2

Doubletree Hotel San Jose Airport

New Orleans LEAD School—November 9

New Orleans Airport Plaza

Check the web or call Central Office for more information.

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DELTA SIGMA PI LEAD PROVINCIAL CONFERENCES 2003



Northeastern LEAD Provincial Conference—February 7–9
PHILADELPHIA AIRPORT MARRIOTT HOTEL

South Central LEAD Provincial Conference—February 14–16
SHERATON WEST PORT CHATEAU-ST. LOUIS

Southeastern LEAD Provincial Conference—February 21–23
HILTON ATLANTA NORTHEAST

Western LEAD Provincial Conference—March 7–9
SAN DIEGO MARRIOTT MISSION VALLEY

North Central LEAD Provincial Conference—March 7–9
MARRIOTT MINNEAPOLIS CITY CENTER

For more details on all LEAD events, visit the web site at www.dspnet.org, or call the Central Office at (513) 523-1907

Did you?

Start a new business or job? Get a promotion? Get recognized for an achievement?
Share your good news here!

Steven Nadelbach, *Adelphi*, was recently promoted to northeast regional claims manager with GEICO in Woodbury, N.Y.

Paul Gummo, *Akron*, is a manager with Accenture in Cleveland.

Megan Borrelli, *Albany*, is a staff auditor with Ernst & Young in New York.

Frank DiLiberto, *Albany*, is publishing his first manuscript called *Gypsy Kids* and lives in Frankfort, N.Y.

Kiley Smith, *Albany*, is a marketing assistant with Delmar Learning in Clifton Park, N.Y.

Marc Sonnenberg, *Albany*, is a staff accountant with Margolin, Winer, and Evens, LLP in Garden City, N.Y.

Angela Sparks, *Angelo State*, is a financial analyst liaison with Cullen Frost Bankers, Inc. in San Antonio.

James Sparks, *Angelo State*, is a benefits associate with Valero Energy Corporation in San Antonio.

Dana Marie Stewart, *Angelo State*, is an office manager with Univision Communications in San Antonio.

Annie Tom, *Angelo State*, received a masters of science in advanced physician assistant stud-

ies in August 2001. She lives in Los Angeles.

Gerald Wells, *Arizona State*, is the president of Wells & Associates in Mason City, Iowa. He is a manufacturing specialist and a certified NIST/MEP instructor.

Nancy Mallery, *Baker*, is a senior merchandise planner with JC Penney in Plano, Texas.

Joseph Bota, *Ball State*, is a sales manager with Kraft Foods in Pickerington, Ohio.

Christopher Mendoza, *Barry*, is a second lieutenant in the U.S. Air Force. He is stationed at Langley Air Force Base in Virginia.

Amanda Pattison, *Baylor*, is an asset management and I&D coordinator with Skyline Displays in Houston.

Angela Hoffman, *Bellarmine*, is an accountant with Atria in Louisville.

Phil Almquist, *Bentley*, is a business analyst with Sara Lee in Exton, Pa.

Paul Carpinella, *Bentley*, is a marketing assistant with Medford Bank in Medford, Mass.

Elizabeth Hakes, *Bentley*, is an investment accountant with Southfield Corporation in Southfield, Mass.

Deltasig's "007"!

His name is Louie. Gilman Louie. The mission he has chosen to accept, as head of In-Q-Tel (a CIA-funded venture capitalist firm), is to invest in cutting-edge companies developing spyworthy technology. Brother Louie, San Francisco

State, is a former computer-game entrepreneur who oversaw Hasbro's interactive unit, Games.com. In 1999, he was approached by a CIA recruiter and asked to take part in "The Enterprise," a business endeavor for the spy agency.

Today, Brother Louie manages a staff of 45 and invests in start-up companies. So far the team has invested in 14 startups and developed ongoing relationships with some 200 venture funds and 30 corporate venture funds.



Leadership Foundation Chair Joan Nason presents Gilman Louie, San Francisco State, an alumni recognition award.

Jason Ruimerman, *Bentley*, is a regional vice president with Van Kampen Investments in Nashua, N.H. He currently covers the eastern half of the United States, work-

ing with investment professionals and institutional investors.

Scott Thobe, *Bowling Green*, is a sales engineer with RSA Security in Matthews, N.C.

Adam Bellinger, *Buffalo*, is a prep professional accountant with IBM in Endicott, N.Y.

Michael Feng, *Buffalo*, is a financial advisor with American Express Financial Advisors in Williamsville, N.Y.

Andrew Fiess, *Buffalo*, is in the management training program with Ferguson Enterprises in Ringoes, N.J.

Shelley Bonnar, *California-Berkeley*, started her own freelance services business, ReVamp Editing, in Redondo Beach, Calif.

Pamela Wu, *California-Riverside*, is an accountant with Affinity Development Group in San Diego.

Stephanie Azores, *Cal State-Chico*, is an administrative assistant with Western Fairs Association in Sacramento.

Jaycee Humanitarian is Honored



Great Lakes Regional Vice President Katie Walicki, *Wisconsin-La Crosse*, received Millward Brown's 2001 Humanitarian Award. Fellow Deltasig Rita Skahra, *Valparaiso*, was on hand to see Brother Walicki receive this prestigious award, along with \$250 to donate to the charity of her choice.

Community service has always been important to Katie. In 1999, she took the office of president for the Lisle chapter of the Junior Chamber of Commerce ("Jaycees"). Brother Walicki's endless energy and commitment has greatly contributed to the success of her Jaycee chapter. When asked how she finds time for all her volunteer work and her role as president she said, "delegation and

good people helping to run these events" is the key. Katie truly exemplifies the ideals, work ethic and high standards of a Deltasig.



A True Atlanta Leader

Past Grand President Bob Busse, *Rutgers*, was awarded a "Channel 11 Community Service Award" for his work with the Georgia Special Olympics. Channel 11, an NBC affiliate, annually recognizes Atlanta leaders for their contributions to the community. Ambassador Andrew Young was among those being honored with Bob. Brother Busse was also honored, by past District Governor Robert Hall, at an Atlanta Rotary meeting with a Certificate of

Appreciation for his outstanding Rotary commitment. Governor Hall praised Busse as, "a great example of leadership in our club. Only those who work closely with Bob could ever know the amount of time and effort that he has contributed at the District level." In addition to these accomplishments, Brother Busse has devoted over 20 years of volunteer service to the Special Olympics. In his honor, the 6th annual Special Olympics Georgia Bob Busse Golf Classic will be held October 14 at Country Club of the South.

Sheri Minamide, *Cal State-Fresno*, is a senior project communications coordinator with Documentum in Pleasanton, Calif.

Leslie Nieto, *Cal State-Fresno*, is a legal assistant with Castle & Cooke in Mililani, Hawaii.

Nick Pasculli, *Cal State-Fresno*, was recently elected to the board of directors on The Salinas Valley Chamber of Commerce. He lives in Monterey County, Calif.

Jill Blondo, *Central Florida*, is a senior auditor with Unilever United States in Englewood Cliffs, N.J.

Shane Borden, *Central Florida*, is a senior database analyst with FedEx Services in Orlando. He currently serves as the Atlantic Coast Regional Vice President.

Michael Germana, *Central Florida*, is a restructuring associate with Andersen LLP in New York.

Stephanie Kirchhoff, *Central Missouri State*, is a software engineer with Sprint in Overland Park, Kan.

John McGuire, *Christian Brothers*, has been appointed executive vice president and chief financial officer with St. Anthony's Medical Center in St. Louis.

Donald Rogers, *Christian Brothers*, is a financial advisor with American Express in Memphis.

Marc Robbins, *Cincinnati*, is an applications manager with Spacecraft Components Corporation in Sunrise, Fla. He is a Golden Council member.

Kyra Hamilton, *Clemson*, is a senior accounting assistant with Quest Education in Roswell, Ga.

Kelly Rife, *Clemson*, is in pharmaceutical sales with Elan Pharmaceuticals in Greenville, S.C.

Mark Schulte, Jr., *Dayton*, is a professional basketball player with the River City Rascals in O'Fallon, Mo.

Heidi Krauss, *Drake*, is an international internship coordinator with Connecticut College in New London, Conn.

Hugh Deithorn, *Duquesne*, is an accountant with Heritage Building Group in Furlong, Pa.

Jack Harja, *Eastern Michigan*, is a director of provider connectivity with Humana, Inc. in Louisville.

Dan Mahoney, *East Tennessee State*, has been appointed to the Junior Achievement Hall of Fame. Brother Mahoney is the former

commissioner of Johnson City, Tenn., and current owner of Mahoney's, an outdoor enthusiast store. He lives in Johnson City, Tenn.

Kevin O'Toole, *East Tennessee State*, is a marketing product manager with Bank of America in Charlotte.

Kirk Gillett, *Ferris State*, is a senior auditor with the U.S. Department of Transportation-Office of Inspector in Seattle.

Mary Lehnartz, *Ferris State*, is an information systems technician with ACSET in Grand Rapids.

Jenny Chapman, *Florida*, is a general manager with Treasure Island Fun Center in Treasure Island, Fla.

Deborah Maynard, *Florida Atlantic*, is an office manager with

Express/Minuteman car wash in Deerfield, Fla.

Abel Ronald, *Florida Atlantic*, is a calculations clerk with the State of New York Health Science Center in Syracuse.

Shakena Domineck, *Florida State*, is in automation with the U.S. Army Civilian in Schweinfurt, Germany.

Elizabeth Johnson, *Florida State*, is a manager of depository services with The Dayton Foundation in Dayton.

Jennifer Kessinger, *Florida State*, is a director of student services with Keiser College in Tallahassee. She recently received her master's degree in business communication.

Tracey Schebera, *Florida State*, is in accounts payable with ATIP Corporation in Jacksonville.

Catrina Elliott, *Georgia Southern*, is a financial planner with American Express Financial Advisors in Charlotte.

Jeanie Gay, *Georgia Southern*, is president/agent with Rushing Insurance in Statesboro, Ga.

La'Tanceia Godfrey, *Georgia Southern*, is an ASC instructor with the U.S. Air Force in Tucson.

Chanley Hiett, *Georgia State*, is a publisher-editor with Atlanta News Group in Atlanta.

Melanio Lorenzo, *Hawaii-Hilo*, is a trust accountant with California State-Long Beach, Office of the Chancellor.

John Brown, *Illinois*, is a senior financial analyst with Abbott Laboratories in Abbott Park, Ill.

Ardyanto Alam, *Indiana*, is a supply chain consultant with Manugistics in Rockville, Md.

Laura Bender, *Indiana*, is a senior director of marketing with Qwest in Denver.

Darin Abernathy, *Indiana Northwest*, is a crane operator with U.S. Steel in Gary, Ind.

Lorraine Delaney, *Indiana Northwest*, is a database coordinator with APICS in Alexandria, Va.

Wanlyn Miller Berich, *Indiana-Purdue at Fort Wayne*, is a human resources specialist with AWS in Fort Wayne.

Brett Johnson, *Iowa*, is in the leadership development program with Consolidated Graphics in Des Moines.

For the Love of the Game

For Alfred White, *Texas Tech*, basketball has been a long-time passion. At one time, Brother White worked for the NCAA where he got the opportunity to be involved in the Final Four. Today, he is president of the National Basketball Development League (NBDL), the official minor league of the National Basketball Association (NBA). Speaking to Brother White, it is obvious he enjoys the dynamics of his job. "Game days are always interesting," says White, "you can't have an agenda on a game day...you are constantly trouble-shooting."

The eight-team NBDL is designed to help the sport of basketball grow both domestically and internationally and give players the opportunity to develop under the guidance of the NBA.

Brad Lazar, *Iowa*, is a financial advisor with AXA Advisors in Northbrook, Ill.

Robert Arenstein, *Ithaca*, is an attorney at law with the law offices of Robert D. Arenstein in New York.

Molly Wilder, *Kansas*, is a software engineer with Sprint in Overland Park, Kan.

Linda Forrest, *Kent State*, is an intranet team leader with Blue Cross and Blue Shield of Missouri in Clayton, Mo.

Scott Sabol, *Kent State*, is a senior property analyst with Forest City Enterprises in Cleveland. He is a Golden Council member.

Dorian Watson, *Longwood*, is an admissions counselor with Longwood University in Farmville, Va.

Scotty Desselle, *Louisiana State*, is a technical marketing representative with Hughes Christensen in New Orleans.

William Darmawan, *Loyola Marymount*, is an assistant manager with PT Dam Sinar Button Factory in Bandung, Indonesia.

Jessica Tanner, *Lynchburg*, is a system sales proposal manager with M/A-COM Inc. in Lynchburg, Va.

Brian Waldhart, *Marquette*, is a software engineer with TeraMedica in Milwaukee.

Dorita Boulden, *Maryland*, is a vice president and director of benefits with Riggs Bank N.A. in Washington, D.C.

Maria Ximena Fiallo, *Maryland*, is a claims processor with Progressive Insurance in Rockville, Md.

Carl Medus, *McNeese State*, is a controller with Weiser Security Services, Inc. in New Orleans.

Billy Patton, *McNeese State*, is an insurance agent with State Farm in Katy, Texas.

Alisa Oswald, *Memphis*, is a marketing services analyst with Unisys Corporation in Malvern, Pa.

Steven Solomon, *Memphis*, is a real estate broker with Sowell & Company Realtors in Memphis.

Robert Maize, *Menlo*, is an attorney at law with Maize Law Corporation in Santa Rosa, Calif.

Dacia Ludwick, *Miami-Ohio*, is the Main Street coordinator with the city of Forest Park in Cincinnati.

Philip Granger, *Michigan State*, was elected, in December 2001, president and CEO of The Mission

Society for United Methodists. He lives in Sugar Hill, Ga.

Lorelee Hood, *Minnesota State*, is a director of the sustaining fund with Luther Seminary in St. Paul.

Lisa Nelson, *Minnesota State*, is a cardiovascular appointment coordinator with the Mayo Clinic in Rochester, Minn.

Danielle Fischer, *Missouri-Columbia*, is with ACNielsen in Dallas. She works on the Dr. Pepper/7-Up account.

Ann Bremer, *Missouri-St. Louis*, is an advertising account coordinator with Marketing Matters in St. Louis.

Jennifer Gutmann, *Missouri-St. Louis*, is an internal auditor with MetLife in St. Louis.

Rochell Hornbuckle, *New Mexico State*, is a contract administrator with ANC in Henderson, Nev.

Vonsheika Scott, *New Mexico State*, is a distributor accountant with Texas Instruments in Dallas.

Gerard Artigue, *New Orleans*, is the owner of Artistic Custom Blinds & Shades in Meraux, La.

Lyle Saper, *New Orleans*, is a revenue agent with the Internal Revenue Service in New Orleans.

Heather DarDar, *Nicholls State*, is an advertising manager with The Lafourche Gazette in Larose, La.

James Shaw, *North Carolina-Chapel Hill*, is the owner of Jim Shaw Photography, LLC in Durham, N.C.

Ray Fleet, *North Texas*, is the vice president of marketing for Resource Lending Group in Dallas.

David Wilson, *North Texas*, is a North American I.T. site support manager with VeriFone in Clearwater, Fla.

Kathy Jahnke, *Northern Illinois*, is vice president-client relations with Printing Arts-Chicago and serves as the Fraternity's Grand President.

Sarah Knowles, *Ohio*, is in problem management with National City in Cleveland.

Jonathan Granson, *Ohio State*, is a tax accountant with GBQ Partners LLP in Columbus.

Michele Davis, *Oklahoma*, is a loan officer with SunTrust Bank in Niceville, Fla.

Greg Kneser, *Pennsylvania*, is an associate with PriceWaterhouse Coopers in Denver.

Banking at the Top of the Charts



Leadership Foundation Chairman Patrick Blanchard, *Georgia Southern*, is obviously doing something right. His company, Georgia-Carolina Bancshares, Inc. was listed in the May 19 edition of *The Atlanta Journal-Constitutional* as one of "Georgia's 100 Top Performing Companies." Ranked #18, the list is based on performance in five weighted categories: revenue, return on equity, year-over-year revenue change, changes in profit margin and total return on investment. "We are extremely pleased to receive this recognition," said Brother Blanchard.

Georgia-Carolina Bancshares, Inc. is a bank holding company with over \$200 million in assets as of March 31. The company owns First Bank of Georgia, which conducts bank operations through offices in Augusta, Thomson and Martinez, Georgia.

Conchita Dixon, *Penn State-Behrend*, is an individual consultant with TIAA-CREF in Philadelphia.

Syd Eltringham, *Penn State-State College*, is a consultant with Nationwide Insurance in Bethlehem, Pa.

Michael Cawthon, *Redlands*, is an assembly supervisor with Lockheed Martin Aeronautics in Fort Worth.

Leonard Marinaccio, *Rutgers*, is a managing director with Strategic Interventions in Radnor, Pa.

Anke Lira, *St. Ambrose*, is a customer service drive-up teller with DeWitt Bank & Trust in DeWitt, Iowa.

Sue Anne Martinez, *St. Edward's*, is a program manager with Sprint Business in Dallas.

Press Releases

Wayne Ward, *San Francisco*, is a business development representative with WMC Mortgage in Woodland Hills, Calif.

Theresa Jenkins, *Savannah State*, is a director of finance with Greenbriar Children's Center in Savannah.

Farrel Webb, *Savannah State*, is a listing web coordinator with Coldwell Banker-The Condo Store in Atlanta.

Marcy O'Cain, *South Florida*, is a human resources manager with PriceWaterhouseCoopers in Tampa.

Stacey Stern, *Southern California*, is director of data management with CancerVax Corporation in Carlsbad, Calif.

Christy Seymour, *South Carolina*, is a credit analyst with Tennessee State Bank in Pigeon Forge, Tenn.

Rusty Seymour, *South Carolina*, is a business services officer with BB&T in Knoxville.

Gheorghe Zdrengha, *South Carolina*, is a vice president with Confex International in Bucharest, Romania.

Dale Christ, *Southwest Missouri State*, is a software engineer with Information Handling Services in Warner Robins, Ga.

Sarah Doyle, *Southwest Missouri State*, is an account representative with Forest Pharmaceuticals in St. Louis.

Greg Koch, *Southwest Missouri State*, is broker/owner of the newly opened REMAX Gold in St. Louis.

Rachel Jewell, *Tennessee*, is a booking representative with Globe Express Services in Charlotte.

Riding for a Cure

Pete Zeidner, *Kent State*, was born with cerebral palsy. However, that's never stopped him from doing anything he puts his mind to. Even after graduating with a business degree, Pete struggled to find employment because of his disability. So Brother Zeidner decided to take matters into his own hands.

Combining his love of cycling with his desire to find a cure, Pete decided to pedal his custom-built recumbent bike 1,000 miles around the perimeter of Ohio. (In fact, it was Delta Sigma Pi that helped him raise money to buy his first professional bike!)

"I was hearing about research being conducted for other conditions like Alzheimer's, but never heard about any research for cerebral palsy. I decided that was where I could make a difference." Pete's 28-day ride was so successful, he established the Pedal with Pete Foundation. Since its start in 1993, this non-profit organization has raised more than \$80,000, with all proceeds going to the prevention, treatment and cure of cerebral palsy.

Adam Koblenz, *Texas A&M-College Station*, is a hedge fund accountant with Deephaven Capital Management in Minnetonka, Minn.

Jorge Vazquez Jr., *Texas A&M-Kingsville*, is the owner of Barruelo, a

shrimp wholesale company, and he recently opened a paintball store, both in Brownsville, Texas.

Tom Rauenbuehler, *Truman State*, is a client services consultant

with Metlife National Accounts in Prospect, Ill.

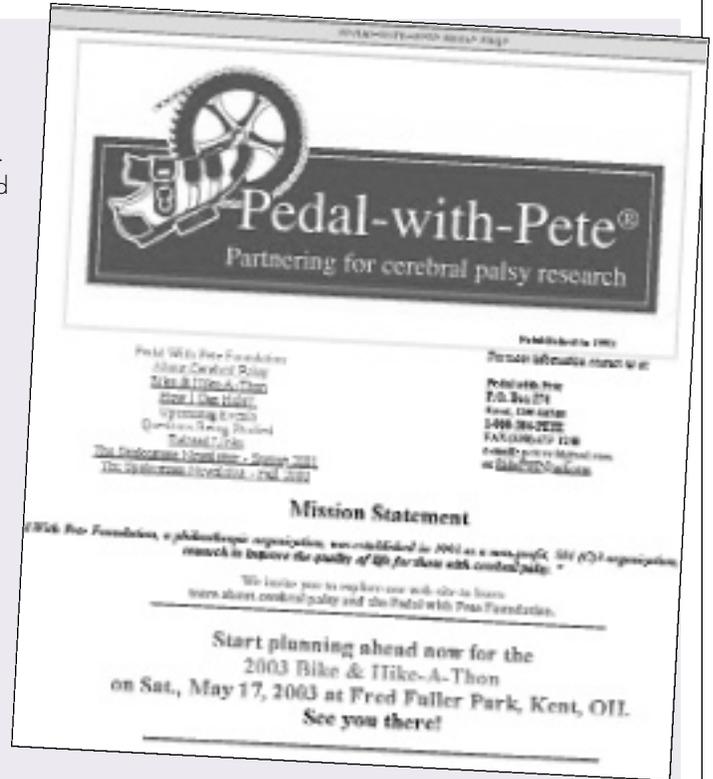
Marc Robinson, *Truman State*, is a system support analyst with Indoff Incorporated in St. Louis.

Jerome Cephas, *West Florida*, is an office administrator with SHW Group in Dallas.

Zachary Urban, *Western State*, is marketing director with Don Pablos in Fort Wayne.

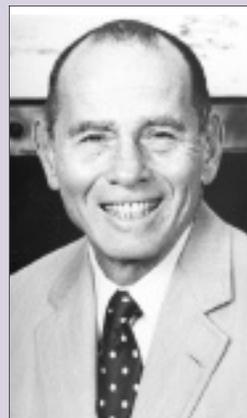
Jessie Wetzberger, *Western State*, is a transit group business manager with URS Corporation in Minneapolis.

Send articles, letters, updates and pictures to: Communications Coordinator, Delta Sigma Pi, 330 S. Campus Avenue, Oxford, OH 45056. Phone: (513) 523-1907. Fax: (513) 523-7292. E-mail: magazine@dspnet.org. Please send actual hard copies of photographs and indicate if you would like them returned.



Award-Winning Author and Deltasig Leader

2001 Career Achievement Award recipient Mike Mescon, *Georgia State*, recently won the McGuffey Award for his book *Business Today*. The McGuffey Award recognizes academic excellence and longevity. *Business Today* presents the strengths, weaknesses, successes, failures, problems and challenges faced in the business world. Chapter topics include conducting business in the global economy, starting and expanding a small business, managing a business and employees, information systems, developing marketing strategies to satisfy customers and managing accounting and financial resources.



Milestones

Did you just tie the knot? Are you expecting a bundle of joy? Do you know a brother who has recently passed away? If so, please inform us. Email your mergers, gains, and losses to magazine@dspnet.org or mail your news to the Central Office.

Mergers

Shan Bates, *Baylor*, on August 18, 2001, to Brendan Blake. They live in Carrollton, Texas.

Dara Moore, *Buffalo*, on July 13, to **Matt Schneider**, *Rider*. They live in Eatontown, N.J.

Constantinos Orfanos, *Buffalo*, on June 22, to Lucy Makridakis. They live in Middletown, N.Y.

Michelle Hartmann, *Florida*, on June 23, 2001, to Tom McDonald. They live in Tampa.

Sara Johnson, *Houston*, on August 18, 2000, to Lukeman Cole. They live in Houston.

Christopher Galfi, *Illinois State*, on August 17, 2001, to Jaima Stowell. They live in Bloomington, Ill.

Jessica Salber to **Tor Swanson**, both *Minnesota*, on June 1. They live in St. Louis Park, Minn.

Kristi Wiersema to **Stan Sliva**, both *Northern Illinois*, on November 10, 2001. They live in Bensenville, Ill.

Angela Coston, *Penn State-Behrend*, on December 15, 2001, to Reginald Jones. They live in Upper Darby, Pa.

Barbara Dreves, *Penn State-Behrend*, on November 11, 2000, to Arnel Balcita. They live in Ocean City, Md.

Wendy Fuessel, *Texas A&M-College Station*, on April 6, to Jason Kovar. They live in Irving, Texas.

Jim Leingang, *Truman State*, on June 29, to Andrea Krull. They live in St. Louis.

Kathy Skrobot, *Western Michigan*, on August 3, to Tim Decker. They live in Fort Wayne.

Brad Lawler, *Winona State*, on July 20, to Brianne Steiner. They live in Winona, Minn.

Gains

Jim, *Bentley*, and **Claire**, *Shepherd*, **English** on May 31-Gwynne Lucinda. They live in Indian Rocks Beach, Fla.

Diana Nickels Johnson, *California-Northridge*, and Tim Johnson on

December 4, 2001-Matthew Paul. They live in Simi Valley, Calif.

Ashok Arora, *Central Florida*, and Sapna on April 26-Maher Sahel. They live in London, England.

Omar Franco, *Florida State*, and Adria on June 10-Alyssa Nicole and Andrew Joseph. They live in Miami.

Sara Johnson, *Houston*, and Lukeman Cole on April 24-Lukeman Cole, Jr. They live in Houston.

Connie Olson, *Illinois State*, and Mike Wysocki on March 11-Aidan Stasio. They live in Elk Grove Village, Ill.

Shawn and **Lisa Reitsma**, both *Minnesota*, on March 28-Ashley Ann. They live in St. Paul.

Scott and **Melissa Scheldberg**, both *Minnesota State*, on January 14-Macy Kalani. They live in Apple Valley, Minn.

Dawn Lawver, *Nevada-Reno*, and Kerry Volker on March 1-Delaney Lauren. They live in Rocklin, Calif.

Elizabeth Goldblatt, *Penn State*, and Amy Louis on November 19, 2001-Olivia Frances Louis Goldblatt. They live in Chico, Calif.

Chuck, *San Diego*, and **Lisa**, *Cal Poly-San Luis Obispo*, **Brown** on July 14-Jason Andrew. They live in San Ramon, Calif.

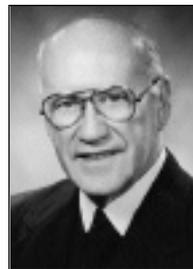
Robert and **Kelly Tavarez**, both *San Jose State*, on July 31-Maximilian Ignatius. They live in Austin.

David Lester Schoen, *St. Mary's*, and Elizabeth Harter on June 23-Hannah Marie. They live in San Antonio.

Losses

The Fraternity and its representatives assume no liability for the accuracy of this column. The information is printed as it is reported to the Central Office for record keeping purposes.

Buffalo: **Francis Wilson** (January 4)
Cal State-Sacramento: **Cecil Pratt** (unknown)



Alfred Moroni

Alfred Moroni (August 7). Brother Moroni was a long-time chapter advisor at *Christian Brothers*. he received the Fraternity's highest honor, Deltasig of the Year, in 1985, and was awarded the Silver Helmet, in 1989, for 25 years of service to the Fraternity.

Denver: **Bernard Haug** (June 22)

DePaul: **James Diamond** (June 21)

Georgia State:

Dennis Alton Nester (May 3)

Walter Bain Proctor, Jr. (June 5)

Johns Hopkins: **John Snively** (December 12, 2001)

Kent State: **Raymond Calahan** (January 6, 1996)

Minnesota:

Marvin Panek (unknown)

Nevada-Reno: **Laurence**

McNabney (February 5)

Northwestern:

Clifford Rasmussen (February 1)

Pittsburgh:

Karen Fester (unknown)

South Florida:

Arie Beenhakker (April 25)

Southern Mississippi:

Maxwell Rush (May 17)

Tulane: **Jack Robertson**

(October 18, 2001)

Viola "Peg" Donovan (April 2). Peg served on the Delta Sigma Pi staff for nearly 30 years before retiring in 1987. She was a receptionist, performing secretarial duties, and was also involved with CEL.

Elizabeth "Betty" Remy Sheard (April 15). Betty worked in membership records at the Central Office for 19 years until her retirement in 1982. ▲



CONGRATULATIONS 2002 GRADUATES!

Congratulations! Graduation brings new beginnings to your life. Remember, you are not alone. You have just joined the ranks of thousands of Deltasig graduates who have put on your shoes before.

Your connection to Delta Sigma Pi does not have to end now. In fact, your involvement and commitment can now grow even stronger. As an alumnus, take your fraternal experience to the next level. Delta Sigma Pi has so much to offer, so take full advantage of your membership. When you move, please remember to update your address with the Central Office using our online address change form at www.dspnet.org or call (513) 523-1907. Also, be sure to visit our web site to find out when national events are coming to a city near you, join an alumni chapter, volunteer as a mentor, become a committee member or national officer, and plan to attend Grand Chapter Congress in Palm Springs in 2003! The opportunities and benefits are endless. We look forward to continuing to serve you. After all, Delta Sigma Pi is for LIFE!

Brotherhood Network

Looking to become involved with an alumni chapter? Please contact the following brothers for information on the alumni chapter in your area!

This list includes alumni chapters franchised for the 2002-03 fiscal year as of Sept. 5, 2002

Alabama

BIRMINGHAM
Nicole Brogden
205-620-6835
nbrogden@hotmail.com
GREATER WEST ALABAMA
Van White
205-652-7517
vevman@yahoo.com

Arizona

PHOENIX-THUNDERBIRD
Susan Rief
480-812-8846
susanrief@hotmail.com

California

FRESNO-CENTRAL VALLEY
Alison Wells
559-347-0373
anwells@aol.com

INLAND EMPIRE

Patti LaMarr
626-794-2366
palamar@pacbell.net

ORANGE COUNTY

Stefen Perez
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This list includes brothers that are seeking to begin alumni chapters in various areas. Want to be a founding member of an alumni chapter? Contact the following brothers for more information on their franchising efforts!

ANCHORAGE, AK	Jeff Erwin	907-261-5981	jeff_erwin@hotmail.com
ALCATRAZ, CA	Joseph Riego	707-645-9227	dsp_alcatraz@yahoo.com
LOS ANGELES, CA	Michael Hildebrand	661-259-0070	
ROCKY MOUNTAIN, CO	Scott Brubaker		dspmx11@yahoo.com
NORTH FLORIDA, FL	Audrey Alena	904-880-2753	aujbucket@aol.com
PENSACOLA, FL	Michelle Adams	850-968-6556	itsasoccerthing@aol.com
SAVANNAH, GA	Robert Bendetti	678-354-3771	robert_bendetti@hotmail.com
BOWLING GREEN, KY	Amanda Hanson	270-358-0492	mandydsp@hotmail.com
ALEXANDRIA, LA	Holli Yandle	318-449-8950	hollyandle@hotmail.com
PORTLAND, ME	Patrick Cotter	207-767-6500	pcotter1@yahoo.com
DETROIT, MI	Kyra Wilson	313-527-1972	QueenKy@hotmail.com
GRAND RAPIDS, MI	Akisha Jones	616-261-2335	jonesaj@student.gvsu.edu
JACKSON, MS	Rob Cox		rob_cox@amr-ems.com
NORTH CENTRAL, NJ	Jason White	609-947-3897	jason@idigjesus.com
ALBUQUERQUE, NM	Angie Cook	775-851-5204	notatwinkie@hotmail.com
LONG ISLAND, NY	Guy Dorsainville	516-564-6052	gayatacheu.dorsainville@compaq.com
ASHEVILLE, NC	Alfred White	828-277-4013	awhite@nba.com
PIEDMONT, NC	Nicholas McGalliard	336-758-3654	nmcgalliard@dot.state.nc.us
RALEIGH-DURHAM, NC	Heather Faulk	919-493-6259	heatherfaulk@matthewsyoung.com
TOLEDO, OH	Tamara Nelson	419-841-6309	tam@buckeyeexpress.com
COLUMBIA, SC	Buck Fulmer	803-791-5566	homebuy@bellsouth.net
SIOUX FALLS, SD	Terisa Heiman	605-362-8840	teheiman@yahoo.com
KNOXVILLE, TN	Tom Groot	865-691-2274	mstrng501@yahoo.com
AUSTIN, TX	Ben Templeton	512-442-0715	ben.templeton@tabc.state.tx.us
EL PASO, TX	Miguel Gonzalez	915-494-0364	heymicky5@hotmail.com
SAN ANGELO, TX	Leann Criswell	915-947-1354	ldh@ucc.net
SEATTLE-TACOMA, WA	Shamone Stephenson	253-858-5712	allensms@aol.com
LONDON, ENGLAND	Ashok Arora	208-423-5952	bertela@yahoo.com
JAPAN	J.D. Sparks		jdsusumu@aol.com

All alumni chapters must franchise annually by June 30 of each year. Franchised alumni chapters are entitled to certain benefits, including a vote on their Provincial Council and the Grand Chapter.

Chapters may still franchise from June 30-August 31 for full benefits by paying an increased fee. For more information on franchising requirements, please visit the "Alumni" section of our web site at www.dspnet.org.

No alumni chapter or contact in your city? You can start a new alumni chapter! For more information, contact Cheryl McChesney at cherylm@dspnet.org or call (513) 523-1907 x244.



Don't Miss the 44th Grand Chapter Congress in Palm Springs-“Better By Degree!”

by Nancy Brewer

Come to an oasis in the desert-join your brothers in Palm Springs, California for the 44th Grand Chapter Congress, August 13-17, 2003!

Grand Chapter Congress is a regular journey for many brothers, while others may be attending for the first time. No matter how often you've attended, you'll discover Congress is exciting, educational, and deepens the sincere brotherhood you've always known in Delta Sigma Pi.

Fraternity members will gather at the Marriott Rancho Las Palmas Resort and Spa. Located on 240 acres of beautiful desert with mountains rising in the distance, the resort offers the atmosphere of early-California charm and a cozy feel. At this oasis, you'll find tranquil lakes and gardens, inviting guest

rooms in tiled-roof casitas (with balconies and patios), 27 holes of championship golf, a 25 court tennis complex, a 20,000 square foot European spa with 26 treatment rooms and a complete fitness center, three pools, and a recreation complex called Tortuga Island.

Attend outstanding educational and leadership seminars. Discover enrichment through personal development seminars. Meet the leaders of our Fraternity, and take part in the important election process of our international officers.

Grand Chapter Congress also provides the chance for sightseeing and fun! Be sure and experience some of these Palm Springs favorites:

- Breathtaking balloon rides over the picturesque country club grounds
- The Desert Adventure Jeep Tour where you travel along the San Andreas Fault and visit a replica of an authentic Indian Village
- The Palm Springs aerial tramway where the world's largest rotating cable cars carry visitors over the astonishing Coachella Valley and surrounding desert wilderness

Become “Better By Degree!” Register for the 44th Grand Chapter Congress in Palm Springs, California, August 13-17, 2003. Please visit our web site at www.dspnet.org or call the Central Office at 513-523-1907 for more information or to register. The brotherhood amidst the wild splendor of the California desert will be an experience you'll always remember! ▲

(See back cover for additional information.)



Helping the Web Site Help You

www.dspnet.org highlights new areas and functionality of the Fraternity web site.

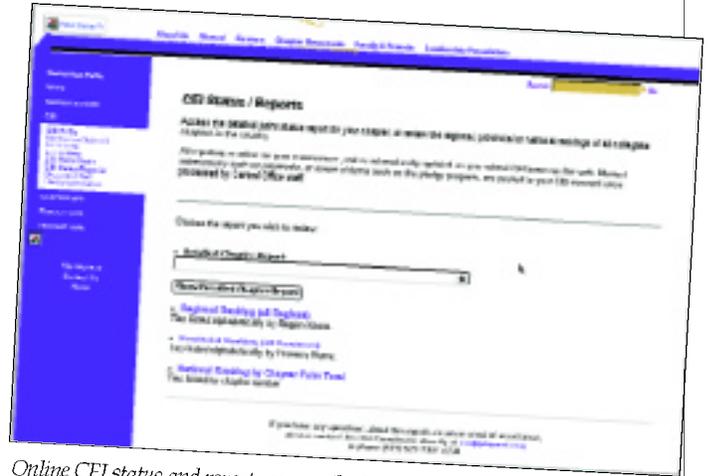
Chapter Efficiency Index... Then and Now

The Chapter Efficiency Index (CEI) was established during the 1931-32 academic year as a method for evaluating the efficiency of collegiate chapters. The Index has been periodically revised to assist the Fraternity in improving the quality and scope of chapter operations. The CEI serves chapters as a tool for reporting activities to the National Fraternity. As a management tool, it ensures quality record keeping and correspondence with the National Fraternity and yields an annual business report of chapter activity.

The "CEI of today" has become a web-based program that serves as the method of formal communication between collegiate chapters and the National Fraternity. The index awards points in 11 sections representing basic operational requirements for collegiate chapters. The sections identify specific requirements in recruitment, membership, finances, professional and service

programs, and leadership development. These sections reflect the practice of essential business principles and operations expected of each chapter; as well as the professional and leadership development opportunities for each member.

The goal and expectation of all collegiate chapters is 100 points for each fiscal year. Obtaining 100 points will demonstrate the chapter met all fundamental business requirements for successful operations by the due dates; and conducted a sufficient number of member development programs reported by the required due dates.

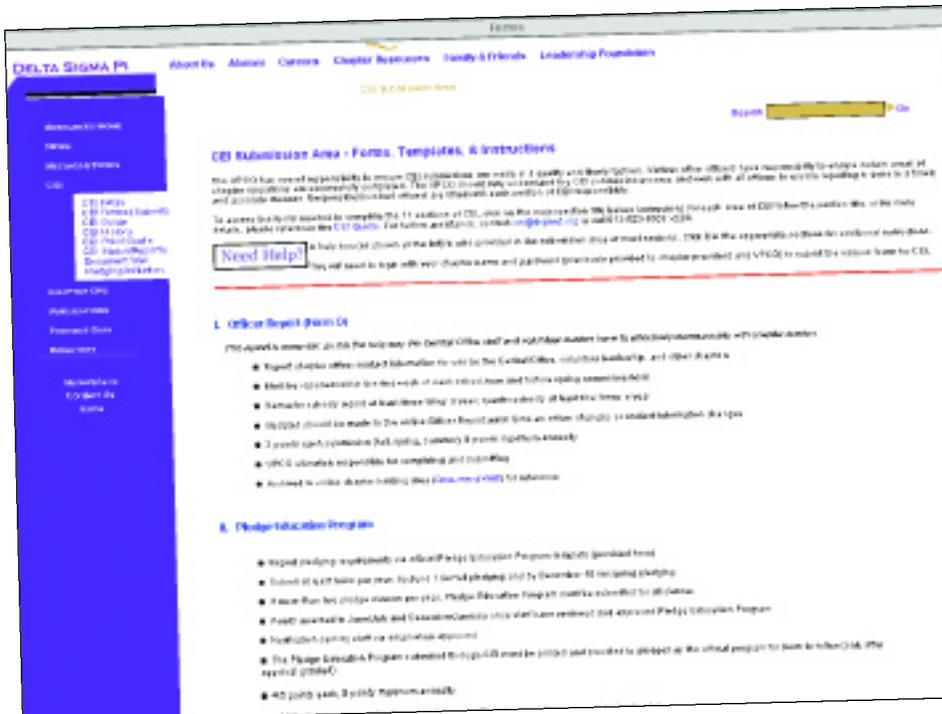


Online CEI status and reports are available anytime day or night for collegiate chapters, chapter advisors and the national leadership.

Failing to achieve 100 points should cause the chapter to review and evaluate its practices. Better planning, focus, effort, etc. will be needed. National volunteers and staff will monitor point ratings and give increased attention to those chapters not meeting the 100-point goal. Chapters not reaching 100 in successive periods may be subject to formal assistance or discipline as per National Policy and Bylaws.

Go to www.dspnet.org, click on Chapter Resources along the top toolbar, and then select CEI from the left toolbar. From here, you can select items from the toolbar to read about CEI Frequently Asked Questions, the history of CEI, point goals, submit forms, review reports and more. ▲

CEI forms submission area of web site. Use of templates, forms and 24/7 availability make this new system easier and more streamlined for collegiate chapters. Online "Help" with each form provides quick, easy answers to many questions.



Welcome New Staffers!

Michael Banks, *Georgia Southern*, joined the Central Office staff June 24 as an Educational and Leadership Consultant. Michael was his chapter's ritual chairman and also participated in two regional initiations. Brother Banks was the recipient of the Epsilon Chi Brotherhood Award in 2001 and 2002. He also received the Lon Carnes/Delta Sigma Pi scholarship, a local award for students excelling in academics and leadership. Brother Banks, from Dalton, Ga., graduated in May with a B.B.A. in Computer Information Systems.



Michael Banks



Chris Poetter

Chris Poetter joined the Central Office staff August 12 as Director of Information Services. She has 16 years of experience working in information system environments. Chris began her career as a programmer, moved into PC and network support and then went on to develop and maintain marketing databases. Previously, Chris was a co-leader for client services and a senior data analyst with ParagonCo in Oxford, Ohio. Chris graduated from Miami University with a B.S. in Systems Analysis. She and her husband have two sons, Mitchell and Sam, and have been Oxford residents for five years.

New Leaders Elected...

Alan Brunton, *Akron*, is the new East Central Regional Vice President. Brother Brunton is president of Marketlinks, Inc. Most recently he was president of the Akron-Canton and Cleveland North Coast alumni chapter. Previously, Alan was district director at Bowling Green and served for 10 years as district director for various alumni chapters in the East Central Region. He helped reactivate the Akron-Canton Alumni Chapter in 1999 and has served as president and executive vice president. As a collegian, Alan was president of his chapter and saw it named "Most Outstanding Chapter of the Year."



Alan Brunton with wife Nancy, Akron, and niece Kelly Elizabeth



Jason Allen

Jason Allen, *New Mexico State*, is the new Mideastern Regional Vice President. Brother Allen is a network security specialist for the U.S. Department of State. Previously, Jason was district director at John Hopkins. He is also a member of the National Capital Area Alumni Chapter. As a collegian, Jason served his chapter's president and vice president-pledge education. Jason is engaged to former Educational Leadership Consultant Nicole Sheffield, *New Mexico State*, and they are planning a summer 2003 wedding.

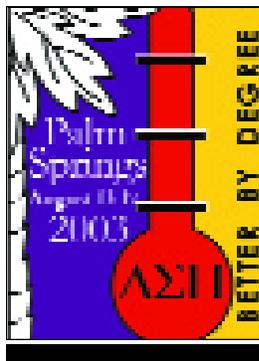
Calendar of Events:

2002

- OCTOBER 19
Hartford LEAD School-Crowne Plaza Hartford Downtown
Orlando LEAD School-Four Points Sheraton Orlando Downtown
- OCTOBER 26
Indianapolis LEAD School-Omni Indianapolis North Hotel
Make A Difference Day
- NOVEMBER 2
San Jose LEAD School-Doubletree Hotel San Jose
- NOVEMBER 7
Founders' Day
- NOVEMBER 9
New Orleans LEAD School-New Orleans Airport Plaza Hotel

2003

- FEBRUARY 3
Submissions for spring '03 issue of *The DELTASIG* due
- FEBRUARY 7-9
Northeastern LEAD Provincial Conference, Philadelphia
- FEBRUARY 14-16
South Central LEAD Provincial Conference, St. Louis
- FEBRUARY 21-23
Southeastern LEAD Provincial Conference, Atlanta
- MARCH 7-9
Western LEAD Provincial Conference, San Diego
North Central LEAD Provincial Conference, Minneapolis
- APRIL 25
National Alumni Day
- AUGUST 13-17
44th Grand Chapter Congress-Marriott Rancho Las Palmas Resort - Palm Springs



44th Grand Chapter Congress

Palm Springs August 13–17, 2003

“Better by Degree”

Registration Details

(Includes all events, including two lunches, Friday “Palm Springs” Party and Saturday Banquet)

Fraternity Members: \$215, Spouse or guest: \$160, District Director or Faculty: \$185

Register on-line at www.dspnet.org

Congress registration rates increase over time—register early!

Hotel Details

Marriott Rancho Las Palmas Resort & Spa

(800) 458-8786 or 760-568-2727

Outstanding rate of \$82/night (+tax) – single to quad occupancy

www.rancholaspalmas.com



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