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The Journal of America's Foremost Business Fraternity

Celebrating Our 90th Year!

Summer 1998 - Volume 87, Number 4

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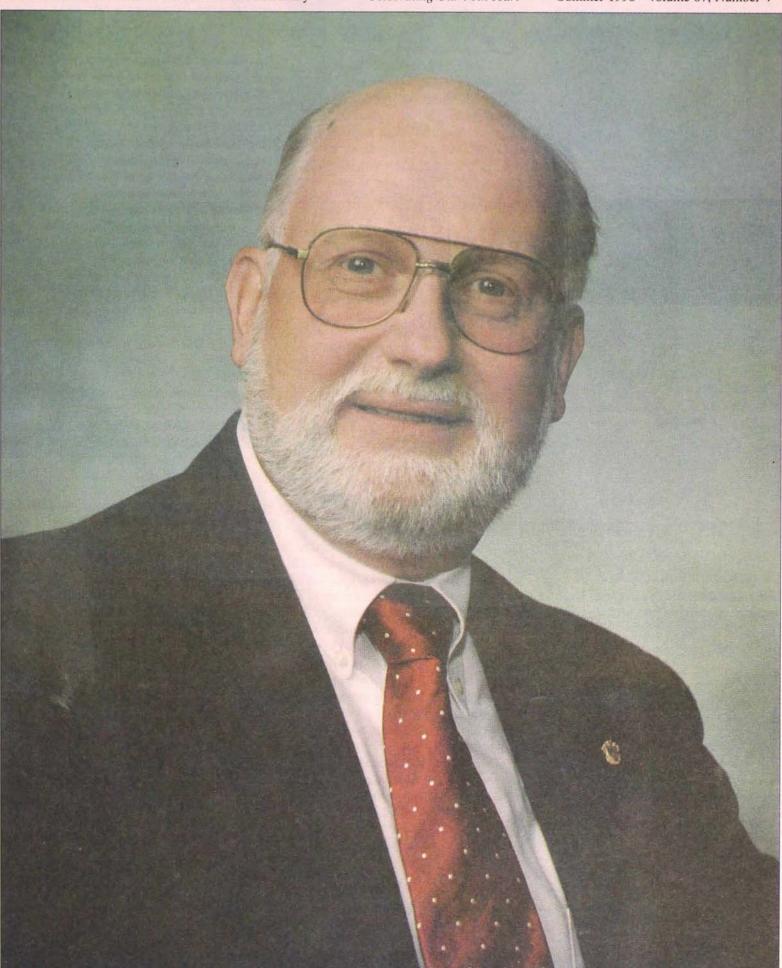
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Lifetime Achievement
Award: Brother Richard J.
Parnitzke
Epitomizes Fraternity
Involvement and Service.

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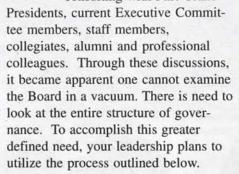
FOCUS ON THE FRATERNITY - GOVERNANCE

uring the 1997 Grand Chapter Congress the delegates passed the following:

"Direct the new Grand President to form a new task force whose charter is to review and make recommendations regarding the management composition and structure of the Board of Directors of the International

> Fraternity of Delta Sigma Pi. To be presented to the delegates of the 1999 Grand Chapter Congress."

> This resolution established the need to look at the governance structure of Delta Sigma Pi. Once the delegates defined the need, the next step became defining a process to make this mission happen. Since leaving Grand Chapter Congress, I (as Grand President) spent time researching various processes. I approached this by consulting with Past Grand



Norman Kromberg, Grand President

A commission of key people has been appointed to address the objective. The make-up of individuals in this group is critical. Each has experience in association or fraternity management. This group also has a foundation knowledge about Delta Sigma Pi. The commission includes:

Todd Mirell (California-Davis) - As commission administrator and "owner" of the issue, Todd will facilitate gathering of information from the membership. Todd wrote the Congress resolution and will provide the "owner" perspective.

Mike Tillar (Cincinnati) - Mike served on the Central Office staff from 1973-1981 as a Chapter Consultant and then Assistant Executive Director. He has significant experience with other associations, as well, having been Executive Director of the Association for Facilities Engineering for 11 years and a Director of the American Association of Engineering Societies. Along with other input, he will also assist in the development of a white paper documenting our current form of governance.

David Banner (Pacific) - David is a management professor at Wisconsin and a former chapter advisor at Pacific.

Ray Galbreth (Missouri) - Ray is Executive Director of Delta Chi Fraternity (social) and has previously been a management professor.

Keith Cobb (Southern Mississippi) -Keith, currently a business consultant and former Vice Chairman of Alamo Rental Car, provides the corporate world perspective.

Brothers Banner, Cobb, Galbreth and Tillar will collectively develop survey questions, provide insight and assist in development of the final recommended course of action.

Dawn Libbert (Central Missouri State) - Dawn will facilitate the gathering of information from the collegiate base of members. As 1998 National COY, she will represent the Executive Committee and collegiates.

The first step in the process is to complete a "white paper" documenting our current governance structure. After completion of the "white paper", the group will assess the current structure's responsiveness to the needs of the organization. To accomplish that phase, they will survey our membership via a two-part process. The first will be a formal survey available to members. This may be sent via mail, e-mail or placed on the web site. The second phase will involve direct contact with various members to "drill-down" in further detail on issues or to obtain more perspective.

If through this process the commission determines the current structure is adequate, they will complete a report stating why and their project is complete. However, if the group determines the current structure could be improved, they will proceed to develop a "product" which presents solutions to improve the structure. The goal would be to have this product available for review, not necessarily vote, but review at the 1999 Houston Grand Chapter Congress (August 18-21). They would present their product for consideration over the next two years.

The period from 1999 to 2001 would constitute the next phase of the project. During that time the commissión would facilitate a period of evaluation, review and refinement. The process for this phase would include soliciting feedback from focus groups such as the Board of Directors, Executive Committee, Golden Council, Past Grand Presidents, Central Office staff members, outside professional organizations, legal council and our accounting firm. These focus groups will then provide input to refine the product for review at the 2000 Regional Conferences. After the Regional Conferences, the product would be prepared for delegate action at the 2001 Grand Chapter Congress.

The desired outcome of this long scenario is simple. We need to examine our governing process to be certain it meets the needs of our members and the organization well into the future. Considerable input has been received in recent years that our government could likely be streamlined and simplified to be more responsive to changing times. The commission, with the input of Brothers like you, will recommend the course of action that best serves Delta Sigma Pi for years to come.

Norman Kromberg Grand President

"Focus on the Fraternity" is a forum for elected leaders, staff, and interested Brothers to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in authoring a column. Final determination of content rests with the editorial staff.

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Deltasigma Pi

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1997 LIFETIME ACHIEVEMENT **AWARD WINNER** Past Grand President Richard J. Parnitzke is honored with the highest honor any Fratemity member can receive.

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NU PI CHAPTER AT KENNESAW STATE PROFILE: Dedicated group sets a goal and achieves it.

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MOVE OVER WORLD

Another of the Fratemity's corporate partners, **Northwestern Mutual Life** surveys Generation 2001.

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MADE FOR EACH BROTHER Three more Deltasig couples report on the role the Fratemity played in their lives.

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MR. & MRS. SIDNEY A. SPARKS **COLLEGIANS OF THE YEAR**

1998 Collegian of the Year Dawn Libbert looks ahead as 1996 Collegian of the Year Michael Mitchell says good-bye.

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CLYDE KITCHENS/THOBEN ELROD 1998 REGIONAL COLLEGIANS OF THE YEAR

Twenty-four scholarships were awarded this year. These winners were selected from the nominees submitted by chapters in the region.

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Bits and Pieces

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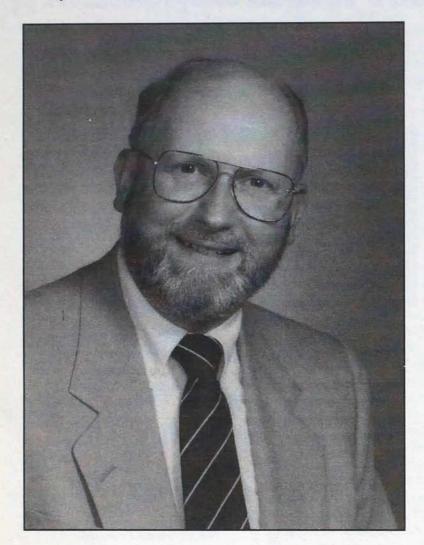
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1997 Lifetime Achievement Award to Richard J. Parnitzke

Delta Sigma Pi's Highest Honor

by Michael J. Mazur, Jr., Kappa



"Richard Parnitzke is a winner beyond doubt with a strong sense of loyalty toward all people and all that he does. If you have never met Richard, take the time to do so at a future Fraternity event. You couldn't meet a better friend, a better Brother, a better human being."

-Michael J. Mazur, Jr., Past Executive Director

The Lifetime Achievement Award is the highest honor any Fraternity member can receive and is issued annually to the one Brother who has demonstrated exemplary support, service, and leadership to the Fraternity.

t's a sincere pleasure to take a few moments to share some thoughts and memories of Delta Sigma Pi Lifetime Achievement Award recipient Richard J. (Dick) Parnitzke. In my fraternal life, I have experienced the good fortune to have served Delta Sigma Pi as a volunteer and as Executive Director and, throughout those years, I was equally fortunate to have met and worked with thousands of Brothers. Dick Parnitzke is one of those Brothers who has become a good friend - a friend for life.

Richard J. Parnitzke was initiated into the Alpha Kappa Chapter at the University of New York at Buffalo on May 1, 1971. As a non-traditional student, he pursued his degree on a part time basis while working at General Motors as a Cost Analyst. During his collegiate years in Alpha Kappa Chapter, he served as Senior Vice President, Public Relations Director, and Advisor. After his graduation from college, Brother Parnitzke was appointed as a District Director and served in that role from 1973 until 1976. In addition to his duties as a District Director, he served Delta Sigma Pi on several national Fraternity committees and on the Board of Directors of the Buffalo Alumni Chapter.

In 1976, the position of Eastern Regional Director became open and Dick was selected to fill the vacant term until the Grand Chapter Congress scheduled for August of 1977. Elected to a full term in 1977, he served with distinction in the Eastern Region until 1982 when he was elected to serve as the Director of Alumni Activities for the Fraternity.

During his tenure as Director of Alumni Activities, Brother Parnitzke helped devise and develop training guides for alumni chapters and for district directors. His active involvement was recognized in 1983 by the Delegates to the Grand Chapter Congress who elected him as Grand President. Little could he predict that at that Congress, his daughter Kathie, then a student and Deltasig at Miami University, was to meet her husband, Brother Mark Slusher of Nu

Chapter at Ohio State University.

The 1983 Grand Chapter Congress was also the beginning of the Fraternity's relationship with Junior Achievement (JA). Karl Flemke, then Chairman of Junior Achievement, was initiated as the National Honorary Member and face-toface discussions were held about an alliance between JA and Delta Sigma Pi that was originated during the administration of Grand President Michael Mallonee. Shortly after his election, Grand President Parnitzke and I traveled to JA headquarters to meet with Karl Flemke and other chief JA officials to



Brother Parnitzke was elected Grand President in 1983 at the 34th Grand Chapter Congress in Denver, Colorado. After accepting the gavel he closed out the banquet.



Officiating over Grand Chapter Congress activities was only one of the fraternal areas where Dick Parnitzke has excelled. His concern and empathy for the needs and interests of all Brothers has been the key to his leadership in Delta Sigma Pi.

finalize the alliance between JA and Delta Sigma Pi that continues to this day with recent revitalization efforts.

Brother Parnitzke continued to serve the Fraternity on the Board of Directors and Executive Committee after his term as Grand President ended in 1985. His service on the Board of Directors lasted thirteen years and his service on the Executive Committee for ten years. He continues to

discipline to expansion.

Some of the more poignant memories about Brother Parnitzke have been formed at the various Grand Chapter Congresses he has attended. For many years, the four Parnitzkes attended every Congress, starting in 1973 in Portsmouth, New Hampshire. I recall the 1973 Congress in

offer his input and services to the Fraternity on an ongoing basis, on all issues from

Lifetime Achievement Award Winners

1990 William R. Leonard **Arizona State**

1992 William W. Tatum, Jr. Southern Mississippi

Charles I. "Buzz" Sutton Arizona State

1994 Michael R. Mallonee Oklahoma

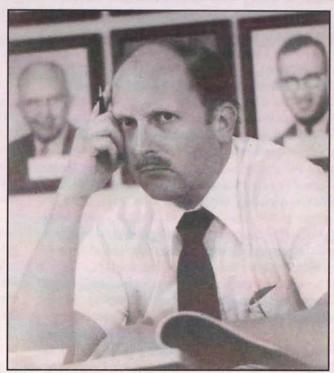
1995 Joe S. "Skip" Loomis California-Berkeley

1996 Robert G. Busse Rutgers

this way: "It was a wonderful experience - one that clearly told me, 'this organization that you joined a few months ago is one to which you should give something back because it has already given so much to you'. At that Congress, Dick Parnitzke, the man with the unusual name, was the winner of the diamond badge raffle and his daughter Kathie won a prize that evening as well. While my cynical '70's college student reaction was 'this raffle must be rigged'; I observed a man with an obviously loving family."

During his years as Grand President, Richard and Jackie Parnitzke visited Oxford often to see their daughter Kathie. Kathie and Lisa Parnitzke were regular participants at Grand Chapter Congresses throughout their childhood so it is only fitting that Kathie would meet her husband at a Congress. The weekend of Kathie and Mark's wedding was a distinct Deltasig event with Brothers from throughout the country in attendance. From the joy of that weekend, we were saddened by the tragic death of Jackie Parnitzke what seemed just months later. With an abundance of inner strength, Dick, Kathie, Mark, and Lisa pulled together and moved forward in their lives. Today, Dick is happily remarried to Diane Parnitzke and they share their five children.

A banquet has been planned for Saturday, August 15, at the Adams Mark Hotel in downtown Buffalo to honor this extraordinary man and exemplary Deltasig. I hope you will join me in honoring Richard J. Parnitzke, Lifetime Achievement Award recipi-



While spending ten years on the Fraternity's national Executive Committee, Brother Parnitzke had many opportunities to address challenges facing Delta Sigma Pi. Some challenges were more ponderous than others!

Richard J. Parnitzke - Profile

Born: May 16, 1941

Education: B.S. Business Administration State University of New York at Buffalo, 1973

Professional

Hanau Engineering Company Chevrolet Division, GMC Delphi Harrison Division, GMC Currently retired from professional responsibilities.

Delta Sigma Pi

National offices: President, Director of Alumni Activities, Regional Director, District Director. Served on 13 National Committees, Chairman of three Trustee, Delta Sigma Pi Leadership Fund. Board of Directors, Educational Foundation.

Other

Junior Achievement fund raiser and advisor. Several offices including President, Elementary School Parent-Teacher Association.

Coordinator, District Centralization Committee, Amherst School District.

Service to Central Presbyterian Church including Chair of various committees; President of Central Church Men's Organization; Moderator, New Church Development Committee, Presbytery of Grand Canyon.

Delphi Harrison G-9 Management Club; National Railway Historical Society; Member, Board of Directors Rose Society of Glendale; Family History Society of Arizona.



Move Over, World

New study provides sweeping snapshot of America's next generation

Make Way for Generation 2001

Technically, they will constitute the first college graduating class of the new millennium. They are the Class of 2001 - Chelsea Clinton's class. They also represent the foremost wave of masses to follow - the youth of America who will be the first to transition into adulthood during the 21st century. Having just completed their freshman year, they are distinguishable as among the front line of our nation's newest generation - a group that has spent its formative years observing the examples, for better or worse, set by three generations before them: GenXers, Baby Boomers and Matures.

Meet Generation 2001 - or at least a fully, nationally representative cross section of 2,001 freshmen from this generation - all from 101 colleges and universities around the country who participated in a Louis Harris & Associates survey released earlier this year.

The unprecedented survey was commissioned by Northwestern Mutual Life Insurance Company, which for 30 years has sponsored one of America's best college internship programs, as ranked by *The Princeton Review*.

The Northwestern Mutual Life study, called "Generation 2001; A Survey of the First College Graduating Class of the New Millennium," provides the first bona fide glimpse into what's going on in the hearts and minds of this newly-named generation.

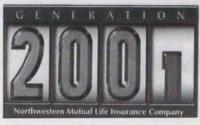
"The new century and the new millennium provide an ideal occasion to study an age group that for years has had tremendous business significance for our company," said Deanna L. Tillisch, director of the Generation 2001 study for Northwestern Mutual. "Two-thirds of our top 100 agents started with the company at the age of 25 or younger. In fact, 25 percent of Northwestern Mutual's almost 7,500 agents began their careers with us during their college days. Clearly, college students are important to us. We want to know what they're all about."

So, what do the early returns tell us about this new generation?

"Top line results of the survey show a certain 'sense and sensibility' about this group - a well balanced mixture of mind and heart," Tillisch said. "On the one hand,



What a Difference a Century Makes—Members of the Class of 2001 and the Class of 1901 share very different moments on the Marquette campus. Recently, Northwestern Mutual Life Insurance Company surveyed 2,001 freshman from colleges and universities



the sensibilities of Generation 2001 students appear to be alive with idealism, optimism and a vision of a better world. On the other hand, they also appear to be wellgrounded. This generation is not so blindly idealistic or optimistic as to deny the realities of life, or that there are challenges and issues to face."

Tillisch said the students who participated in this very fine Generation 2001 survey are "extremely motivated toward realizing their hopes and aspirations for a bright future for themselves and for America. Already, they have established specific goals for themselves. They are truly confident they'll be able to afford the kinds of life-styles in which they were raised."

Further, Tillisch said, "Generation 2001 students tell us they're satisfied with their looks. They say they've got religion. They have big plans for marriage and family. They intend to vote. They believe that helping others is more important than helping themselves.

"They believe it's quite possible in their lifetime that there will be a U.S. president who is a woman or person of color. They have a deep respect and admiration for their parents. They'd be willing to fight for their country. Half of them are so confident with themselves they'd even live in outer space if the opportunity were given to them," she said.

Tillisch said, "the students who participated in the Generation 2001 survey realize that it's probably going to take two incomes and long hours on the job to realize their dreams of marriage, family and lifestyle. They also realize marriages don't always work. And the majority agree that divorce is an acceptable solution if two people are unhappy in a marriage."

Their Career Goals And Aspirations

Nearly half (47%) of the students participating in



around the country about their hopes and aspirations. The study, called "Generation 2001: A Study of the First College Graduating Class of the New Millennium," was conducted by Lou Harris & Associates.

the Generation 2001 survey plan to immediately enter the workforce upon graduating. While most (62%) would not consider doing what either of their parents do, a significant 37 percent would consider following in mom's or dad's footsteps.

Popular careers among Generation 2001 students include education/teaching, medicine, business, computer-related fields, law and psychology.

Along with having idealistic and committed co-workers and doing work that gives them opportunity to help others.

Starting salary hopes for this group average \$38,000, although fully 42 percent do not expect to be earning more than \$30,000 when they begin their careers.

On another note, perhaps there are jobs in outer space for Generation 2001 students. Half (50%) report an interest in living there if in the future it becomes possible to live aboard a space station or on another planet.

"Much is said about the materialistic tendencies of younger generations," Tillisch said. "However, this survey does not paint a picture of students who are greedy, over-aggressive and willing to do whatever is necessary to get ahead. Rather, the research conveys an impression of a generation that some might say has idealistic and naive expectations of future career plans. Even though Generation 2001 students have not had to experience much of the real world on their own, they recognize that they need to work hard to achieve good things and work with like-minded creative and idealistic people. In return, they will be rewarded with a lifestyle that they grew up in. And, yet, this will still require the need for a two-income household."

David Krane, executive vice president of Louis Harris & Associates, summarized the findings of the Generation 2001 survey by saying "All new generations build on the experiences of the previous generation. Look at this group and you'll see some common threads from the past as well as different qualities.

"What makes this generation special is the mixture of the idealism and optimism of youth with a surprisingly realistic view of the world," Krane said.

"Generation 2001 students are not as radical as we saw in the 1960s, nor as materialistic as people in the 1980s," he said. "If Gen2001 is going to change society, it will do so by working within the system. Where some might say these students are naive, others would say that what is most surprising is that this group seems particularly enlightened - and even mature - when it comes to certain aspects of their lives."

For more information about this survey or career and internship opportunities with Northwestern Mutual Life, check out our web site at www.northwesternmutual.com/sales or call 1-800-CALLNMI

This article was provided by Northwestern Mutual Life Insurance Company as part of the Delta Sigma Pi corporate partnership program in which corporate America invests in the educational and leadership development of Deltasig Brothers.

Mr. & Mrs. Sidney A. Sparks 1998 Collegian of the Year

The Mr. and Mrs. Sidney A. Sparks Collegian of the Year Award recognizes the most outstanding collegiate member of the Fraternity. It is based on scholarship, extracurricular activities, Fraternity service, and demonstration of responsible conduct according to the highest standards of business ethics and integrity.



Dawn N. Libbert, 1998 Collegian of the Year

"The times I have shared with my Brothers are priceless. It's more than can fill any scrapbook, they fill my heart. It's not often that people look back and not want to change something. I wouldn't change one thing, not one single moment, argument or tear. They are part of the life I have built within Delta Sigma Pi, part of the life that I will continue to build. Family is forever and I am a Deltasig for life."

awn N. Libbert, a graduate of Central Missouri State and alumnus of Iota Omicron Chapter, has been named the 1998 Mr. and Mrs. Sidney A. Sparks Collegian of the Year. She follows Richard D. Foster, 1997 winner, as the second in a row from Iota Omicron Chapter.

Brother Libbert was named the Midwestern Regional Collegian of the Year and received a scholarship and jeweled Fraternity badge made possible by the Clyde Kitchens/Thoben Elrod Foundation. She is also eligible for a graduate scholarship made possible by Mr. and Mrs. Sidney A. Sparks through the Delta Sigma Pi Leadership Foundation which she will be utilizing in the fall at Central Missouri State. In August, Dawn will begin a two-year term on the Fraternity's Executive Committee and Board of Directors.

Dawn has consistently exhibited a high level of service and commitment both to Delta Sigma Pi and her university throughout her undergraduate years. Her Fraternity offices include terms as senior vice president in 1996 and president in 1998. Her honors include being named "Most Motivated Officer," "Outstanding Officer" and "Outstanding Executive Member." She was a presenter for the Fraternity's Outstanding Business Organization Award and at the St. Louis OTIS in fall 1997. Brother Libbert also attended numerous leadership activities for the Fraternity, with the 1997 Grand Chapter Congress a special highlight.

Dawn achieved a 4.00 GPA in her major, human resource management, and a 3.69 GPA overall. She also pursued a minor in psychology. Her numerous extracurricular activities included serving as president of the Human Resource Management Association, service on the Student Finance Board and Student Ambassadors, and participation in Central Missouri's Honors Program, for which she travelled to London, England, for 150 hours of independent research.

Brother Libbert was named to Psi Chi Psychology Honors Club and Mortar Board, was initiated into Phi Kappa Phi Honor Society, served as a Jefferson City Red Cross volunteer and is a member of the Jefferson City Jaycees.

She received the Human Resource Management Association's Outstanding Student Award in 1997 & 1998, Leadership Excellence Awards in 1996 and 1997, was a Regents Scholar from 1994 to 1998, and Bill Garber Scholarship Recipient, in addition to taking management department achievement awards for four years.

All this while working 25-30 hours per week while earning her degree.

"Learning to profit from service is the best lesson I have learned in Delta Sigma Pi and that's a lesson I want to pass on as Collegian of the Year. I have served Delta Sigma Pi and it serves me. I look forward to the opportunity to serve the International Fraternity of Delta Sigma Pi as the 1998 Collegian of the Year."

Opportunity – Delta Sigma Pi's Primary Product

by Michael D. Mitchell, 1996 Collegian of the Year

Brothers, in this, my last submission to the DELTASIG magazine as the 1996 Collegian of the Year, I hope to accomplish three things. First, I'd like to reflect briefly on the opportunities that I've had while serving on the Fraternity's Executive Committee and recognize those Brothers who helped make it all possible. Next, I hope to describe the process by which I was selected and encourage the collegiate members across the country to apply for an upcoming Collegian of the Year award. Finally, I will request that all Brothers strive to take

advantage of opportunity, which I believe is Delta Sigma Pi's most important product.

During my term as Collegian of the Year, I have been able to travel to all four corners of this country to meet with Brothers and represent the collegiate membership on the Executive Committee. I've been through the big cities of New York, Los Angeles, Chicago, and Dallas; as well as the not-so-big cities of Baldwin City (Kansas), King's Island (Ohio), Mobile (Alabama), and Warrensburg (Missouri). I've met Brothers, both collegiate and alumni, who have taught me more about our great Fraternity than I thought I'd ever know. I've made new friends every-

where I've been. And, most of all, I've had the opportunity to work with exceptionally talented and motivated individuals on the Executive Committee, Board of Directors, and Central Office staff. Because there are too many people that I'd like to thank individually, please allow me to send a collective thanks to all of you around the country for the last two years...they've been the best two years of my life.

Doesn't sound half-bad, does it? The opportunity to become Collegian of the Year is a once-in-a-lifetime experience. And the process of applying for the Collegian

Continued on page 10



Clyde Kitchens/Thoben Elrod

1998 Regional Collegians of the Year

wenty-two scholarships were awarded this year on the basis of fraternal involvement, campus and community service, and demonstrated scholastic achievement. These winners were selected from the nominees submitted by chapters in the Region. Each Brother selected receives a scholarship in the amount of \$250 made possible by an endowment from the Kitchens/Elrod Foundation.

The Clyde Kitchens Foundation was established by Brother Thoben Elrod in 1975, "to perpetuate the memory of Clyde Kitchens and to enable future generations to carry forward his interest in Delta Sigma Pi." The name was later changed to reflect the leadership provided by Brother Elrod. The Foundation's funds were the result of proceeds from an endeavor by Kappa Chapter Brothers and other business students at Georgia State in the 1930s. These students formed an investment club which purchased stock and real estate that led to the formation of a lodge which was used by the Chapter for many years. The sale of this property in the 1970s has provided funding for a variety of other invaluable programs.

Brother Clyde Kitchens was initiated into Kappa Chapter at Georgia State in 1929 and served as Chapter Advisor. He passed away in 1969.

Brother Thoben Elrod was a 1936 initiate of Pi Chapter at Georgia where he served as Chancellor. He also served as a national officer, was a member of the Golden Council and a voting member of the Educational Foundation. Brother Elrod passed away on March 30, 1997, at the age of 82.

Kevin J. Vance, Southeastern Region



Pi Chapter-Georgia Major: Finance Management GPA: 3.5 Chapter Offices Held: President, Vice President for Chapter Operations, Community Service Committee, Recruiting Committee Honors and Activities:

Golden Key National Honor

Society, four years - United States Air Force,

President's List

Maria B. Aseron, New England Region



Nu Sigma Chapter Roger Williams Major: Finance GPA: 2.5 Chapter Offices Held: President, Historian, Fundraising Chair, Attendance Committee Chair **Honors and Activities:** Gabelli School of Business

Dean Search Committee and Professor Search Committee, Student Business Alliance

Nicole Bernhardt, Mid-South Region



Epsilon Psi Chapter Christian Brothers Major: Accounting GPA: 3.3 Chapter Offices Held: Treasurer, Senior Vice President, Fund-raising Chair **Honors and Activities:** National Association of Inter-Collegiate Athletics Student

Athlete Award, four year letterman-cross-country, two year letterman-basketball, Dean's List

Kelly Northridge, Western Region Delta Pi Chapter



Scroll Honor Society,

Nevada-Reno Major: Internatl. Business GPA: 3.6 Chapter Offices Held: Secretary, Vice President for Pledge Education, Senior Vice President, President Honors and Activities: Pi Beta Phi, Golden Key National Honor Society, Honors Program, Cap &

Richard D. Haun, Southwestern Region



Delta Epsilon Chapter North Texas Major: Economics GPA: 3.4 Chapter Offices Held: Social Committee, Alumni Faculty Relations Committee, Honors and Activities: North Texas varsity football,

Gamma Beta Phi Honor Society, Academic Dean's List, Golden Key Honor Society, Chris Athens Memorial Scholarship for two years

Tracy A. Vigh, East Central Region



Theta Pi Chapter Bowling Green State Major: Accounting GPA: 3.5 Chapter Offices Held: Vice President for Professional Activities, Brotherhood Committee Chair, Treasurers Committee **Honors and Activities:**

Alpha Psi Honor Student Association, Dean's Advisory Council and Senior Advisory Council

Scott J. Tebbe, Central Region



Evansville Major: Bus. Administration GPA: 3.5 Chapter Offices Held: Vice President for Professional Activities, Webmaster **Honors and Activities:** National Dean's List Award

for three years, University of

Iota Sigma Chapter

Evansville Academic Award-The US Achievement Academy's All American Scholar

Nicole M. Eisele, Rocky Mountain Region



Nu Phi Chapter Northern Colorado Major: Finance GPA: 3.3 Chapter Offices Held: President and Founding Member, Alumni Correspon-

Honors and Activities:

Dean's List for College of Business for three semesters, Golden Key Honor Society, Outstanding Business Student

Sheri T. Vestal, South Central Region



Iota Omega Chapter North Carolina-Greensboro Major: Information Systems & Operations Management, Accounting GPA: 3.9

Chapter Offices Held: Treasurer, Chancellor, Vice President for Pledge Education

Honors and Activities: Beta Gamma Sigma Honors Business Fraternity, Golden Key Honor Society, winner of Century Scholarship and Roberts Scholarship, Joseph M. Bryan School of Business & Economics Leadership Award

Darcie Champagne, Gulf South Region



Beta Zeta Chapter Louisiana State Major: Management/ Internal Audit GPA: 3.7 Chapter Offices Held: Senior Vice President. President **Honors and Activities:**

Mortar Board, Golden Key

Honor Society, Beta Gamma Sigma, Omicron Delta Kappa, Student Initiatives Liaison

Tara Spieker, North Central Region



Theta Tau Chapter
St. Cloud State
Major: Human Resources
Management

GPA: 4.0

Activities

Chapter Offices Held: President, Senior Vice President, Vice President for Pledge Education, Vice President for Professional

Honors and Activities: Full Presidential Scholarship at St. Cloud State, Recognition Award for Phi Kappa Phi Honor Society, Director of campus-wide book exchange

Lynn Friedrichs, Great Lakes Region



Delta Chapter-Marquette
Major: Accounting/Finance
GPA: 3.7
Chapter Offices Held:
Treasurer, Secretary
Honors and Activities:
University Honors Program,
University Band, Beta Alpha
Psi Accounting Honors
Fraternity, Business Adminis-

tration Student Council

Michael A. Chiacchiari, Eastern Region



Pennsylvania
Major: Econ./Engineering
GPA: 3.3
Chapter Offices Held: Vice
President for Professional
Activities, Vice President for

Beta Nu Chapter

Pledge Education, Chancellor Honors and Activities: W. W. Smith Scholarship, Marcus Family Scholarship, Joseph

Wharton Scholars, and Benjamin Franklin Scholars

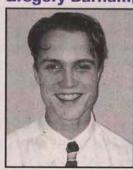
Christopher P. Joy, Allegheny Region



Alpha Kappa Chapter
Buffalo
Major: Business Admin.
GPA: 3.4
Chapter Offices Held: Vice
President for Professional
Activities
Honors and Activities:
Dean's List, Golden Key

Honor Society, The Financial Management Association member, Rochester Chamber of Commerce member

Gregory Barnum, Atlantic Coast Region



Theta Sigma Chapter
Central Florida
Major: Marketing
GPA: 2.9
Chapter Offices Held:
President, Vice President of
Finance, Social Chairman
Honors and Activities: AS
Group OrganizationNational Telecommunication Services Distribution

Organization, Walt Disney World College Program, Dean's List, National Honorary Society

Joseph John Zevnik, Mideastern Region



Epsilon Kappa Chapter Shepherd Major: Accounting GPA: 3.7 Chapter Offices Held: President, Treasurer, Scholarship Chair Honors and Activities: West Virginia Society of Certified Public Accountants, Dean's List for five semesters, Delta

Sigma Pi Undergraduate Scholarship

Tabriah Kussad, Gulf Western Region



Theta Omega Chapter
St. Edward's
Major: Finance
GPA: 3.57
Chapter Offices Held: Vice
President for Pledge Education, Ritual Chair, Vice
President for Chapter
Operations

Honors and Activities: Alpha Mu Gamma Honor Society, Delta Mu Delta

Bob Auer, Desert Mountain Region



Gamma Omega Chapter
Arizona State
Major: Finance
GPA: 4.0
Chapter Offices Held:
President, Chancellor
Honors and Activities: Glenn
D. Overmann Scholarship,
Dean's List all semesters, 8
years United States Navy with

numerous citations, ASU University Honors College

Lisa Noelle Fenn, South Pacific Region



Kappa Mu Chapter-Cal Poly-San Luis Obispo Major: Business Administration GPA: 3.6 Chapter Offices Held: Treasurer, Vice President for Chapter Operations

Honors and Activities:

Dean's List, Chevron
Accounting Scholarship, Golden Key Honor Society,
Institute of Managerial Accountants founding member

Yannick L. Rault, South Atlantic Region



Beta Omega Chapter Miami-Florida Major: International Finance & Marketing GPA: 3.3 Chapter Offices Held

Chapter Offices Held: President, Senior Vice President, Vice President Professional Activities, Chancellor

Honors and Activities: French Honor Society, French Club, German Club, Council of Presidents Board member, cross-country NCAA team member

Jennifer Rebecca Pulis, Huron Region

Gamma Theta Chapter-Wayne State-Detroit

Major: Business Logistics & Marketing

GPA: 3.1

Chapter Offices Held: Vice President for President f

Chapter Offices Held: Vice President for Professional Activities, Vice President for Chapter Operations, Ritual Committee, Recruiting Committee

Honors and Activities: Austin & Harriett Kanter

Endowed Scholarship, UAW Ford Motor Co. Scholarship, Community College Student Scholarship, Phi
Theta Kappa Continuing Education Scholarship

Collegian of the Year

Each collegiate chapter of the Fraternity is requested to nominate a candidate and send the application package for their candidate to the Regional Director. From the Chapter nominees, a regional Collegian of the Year is selected by an appointed committee of five alumni in good standing, from the region, to advance to the Fraternity-wide selection process. The regional winners are encouraged to remain active in their own regions and to assist the Fraternity-wide recipients whenever possible.

The recipient of the National Collegian of the Year Award accepts the responsibility of serving for a two-year term as a member of the Executive Committee and the Board of Directors.

1998 Chapter Collegians of the Year

Akron - Angela J. Speigal Angelo State - Kevin Devine, Jr. Arizona - Edwin H. Grant IV Arizona State - Robert Auer Auburn- Jennifer K. Hauk Baker- Heidi M. Hoffman Ball State - Scott M. Osterling Binghamton - Aparna Khera Bowling Green State - Tracy A. Vigh Buffalo - Christopher P. Joy Cal Poly-San Luis Obispo - Lisa Fenn California-Berkeley - Christine M. Lo California-Davis - Daniel J. Henderson Central Florida - Greg Barnum Central Missouri State - Dawn Libbert Christian Brothers - Nicole L. Bernhardt Cincinnati - Laurie L. DeGroot Colorado-Boulder - Eric R. Scott Colorado-Colorado Springs - Noah Ward Dayton - Robert N. Bertke Drake - Jennifer L. Lewis East Tennessee State - Rebecca Velie Eastern Illinois - Clifford C. Hunte III Evansville - Scott J. Tebbe Florida Southern - Sara A. Luck Florida State - Joni V. Wilson Georgia - Kevin J. Vance

Georgia Southern - Theresa Bennefield Georgia State - Hlaing Oo Grand Valley State - Eshe L. Baker Hawaii - Elizabeth J. L. Moore Illinois State - Jennifer L. Mitchell Indiana-Northwest - Christina Jimenez IN-Purdue-Ft. Wayne - Jacqueline Aldrete IN-Purdue-Indianapolis - Vickey Smith Iowa State - Tina L. Derby James Madison - Eric F. Harding Kansas - Brian A. Clark Kennesaw State - Steven A. Grazier Kent State - Erica Schorsten Lewis - Michael J. Arduino Longwood - Ann C. Crawley Louisiana State - Darcie Champagne Louisiana Tech - Faith L. Stingfellow Loyola-Chicago - Jennifer C. Park Loyola-Marymount - Maria Dimaano Marquette - Lynn A. Friedrichs Maryland - Lori A. Stabler Miami-Florida - Yannick Rault Miami-Ohio - Heidi M. Irvin Minnesota - Jonelle M. Sargent Missouri-Columbia - Kristina L. Clark Missouri-KS City - Amy L. Cummins Missouri-St. Louis - Edwin W. Horn

NE-Lincoln - Maureen McCrudden Nebraska-Omaha - Summer R. Sklenar Nevada-Reno - Kelly E. Northridge New Mexico State - Samuel Houston III Nicholls State - Peaches N. Jones No. Carolina-Chapel Hill - Sara Wooden No. Carolina-Greensboro - Sheri Vestal North Florida - Rebecca E. Kildow North Texas - Richard D. Haun Northern Colorado - Nicole M. Eisele Northern Illinois - John P. Behringer Ohio State - Shawn A. Mattar Oklahoma - Candice L. Ellis Oklahoma State - Tani V. Nevel Our Lady of Holy Cross - Rebecca Boyer Pacific - Hoang Van Dao Penn State-Behrend - Thomas Calloway Pennsylvania - Mark A. Chiacchiari Pennsylvania State - Amy I. Schlegel Pittsburgh - Megan F. Daily Rider - Beth A. Fegeley Roger Williams - Maria B. Aseron Saginaw Valley State - Jameason Kline San Francisco - Luis R. Yaquian Illescas San Jose State - Angie Leung Shepherd - Joseph J. Zevnik

South Dakota - Susan J. Pietz South Florida - Richard B. Wagner SW Missouri State - Eric S. Wilson Southwest Louisiana - Holli Yandle St. Cloud State - Tara L. Spieker St. Edward's - Tabriah A. Kussad St. Mary's - Andrew L. Baumgardner St. Thomas - Melissa K. Ekern SUNY-Albany - Salvatore M. Zerilli Tampa - Michael C. Floyd TX A&M-College Station- Jody Clement TX A&M-Corpus Christi - Tammy Paukert Troy State - Robert K. Sasser Truman State - James A. Myers Valparaiso - Bethann M. Stuckey Virginia Polytechnic - John R. Quinlin Washington - Kimberly Wardwell Wayne State -Detroit - Jennifer Pulis Wayne State-NE - Matt Milbrodt West Virginia - Neal L. Blake Western Illinois - Robert J. Hite, Jr. Western Kentucky - James Kennedy Western Michigan - Blagica Stefanovski Western State - Jessie A. Wetzbarger Winona State - Jodi L. Schoh Wisconsin-LaCrosse - Katherine Walicki

Opportunity—Delta Sigma Pi's Primary Product

—Continued from page 7

of the Year program, though rumored to be torturous, is actually very painless and straightforward. Here's how the application and selection process will take place for the 1999 Collegian of the Year:

- * When the 1998-99 school year begins in the fall, your chapter will begin receiving publicity about the Collegian of the Year program.
- * At a chapter business meeting, the chapter Collegian of the Year will be selected. This Brother then becomes eligible for the Regional Collegian of the Year competition.
- * Each chapter Collegian of the Year will complete the application packet (which is considerably more streamlined than it was three years ago) and mail it to his/her Regional Director by December 15, 1998.

- * The Regional Director will appoint an alumni committee to review all applications received. The committee will rank the applications, then take a final vote to select the regional Collegian of the Year.
- * The regional winner will be notified in the January / February 1999 time frame. This individual will receive a pearl-and-ruby Delta Sigma Pi badge, a stipend from the Leadership Foundation, and will become automatically eligible for the national Collegian of the Year competition.
- * The national selection will take place at the February 1999 Executive Committee meeting. The winner of the 1999 Collegian of the Year award will be notified by phone in the days following the selection.

Brothers that are interested in applying for the Collegian of the Year award should contact their chapter president or secretary for more information, or call the Central Office directly. I strongly encourage each and every chapter to nominate a Collegian of the Year candidate and support the candidate in completing the required application. I know that there are a lot of qualified Brothers out there who are willing and able to serve in this position!

In closing, I'd like to impart a few "words of wisdom" from my experiences in this, the world's foremost professional business fraternity. I've written much about opportunity in this article. I sincerely believe that the primary product of this organization, however intangible, is opportunity. I can think of no other organization that

I've participated in, heard of, or read about that offers so much to its membership for so little. But it is the responsibility of each Brother in Delta Sigma Pi to take advantage of the opportunities that are provided. There are so many activities to get involved in, so many people to meet, and so many causes to help that every Brother in our Fraternity should have an opportunity of their own. What he or she does with that opportunity is up to the individual. I was fortunate enough to make the most of the opportunity that I was presented. I urge you, Brothers...please make the most of yours. You will profit immensely, as will Delta Sigma Pi.

Brothers, thank you so very much for these last two years...it's been a fantastic ride!

Chapters SPEAK

Baylor, Beta lota

The Chapter entered the nation's largest Homecoming parade on November 1, 1997. The idea for our float, "Bears in Black," came from the movie Men in Black. With a crashed spaceship in the background, two 10 feet tall bears in tuxedos triumphed over a longhorn, the University of Texas' mascot. After the Baylor Bears defeated the UT Longhorns (23-21) a mob of fans tore down the goal post and carried it back to campus. Thousands of students signed the goal post.

Bowling Green State Theta Pi

Our chapter was involved for the third year with a national fund raising event known as the Dance Marathon that raises millions of dollars each year on many college campuses. At BGSU, Dance Marathon is successful because each organization is placed with a child in the area that is suffering from an illness. In 1997 we raised funds for Chuck, a 10-yearold boy who suffers from diabetes. This year we raised funds for a 4-year-old diabetic named Caleb. Every dollar raised goes to needy children in our local area.

Each organization sponsors at least two members in a dance marathon that lasts 32 hours. The dancers must remain standing for that time



Bowling Green Brothers get involved at a fund raising Dance Marathon.



The officers of Georgia State gather for a photo session.

period while dancing to numerous bands. Organizations raise money through canning, business sponsorships, bowl-a-thons, and sales events.

Many thanks to our dancers, supporters and committee members (Lori Mastalski and Jill Lisy). The Deltasig Brothers have done a tremendous job on behalf of the children in the Bowling Green area. The Theta Pi Chapter encourages all chapters to investigate this fund-raiser to assist a child in need.

-Tracy Vigh

Buffalo, Alpha Kappa

We are pleased to announce that our Alpha Kappa Brother Christopher P. Joy was awarded the Regional Collegian of the Year award. Christopher is honored to have received this Delta Sigma Pi distinction.

February found us focusing on recruiting activities for new pledges such as socials, recruiting party and mini-interviews. As a result, 16 pledges started the pledge program. Our Historian, Jennifer Spahn, created a Secret Valentine activity and we rounded out the month with a Brother/Pledge Bowling event.

The Chapter also started a new program in which

Brothers are asked to answer a "Question of the Week" based on something in our history. Participants receive points as designated by the Vice President of Activities and the first to return the answer to the Historian receives a present. The VPA uses the point system to encourage Brothers to remain active and involved in chapter functions.

During the month of March, the chapter participated in three activities. On Kid's Day, we sold newspapers with the proceeds benefiting the children of Buffalo. In addition, chapter members cleaned the highway for our Adopt-A-Highway program and supported the PBS Telethon by answering telephones during the station's pledge drive.

-Jennifer Kuhn

Central Missouri Iota Omicron

Our chapter would like to send many thanks to the Brothers who expressed their support and sympathy at the sudden passing of our Chapter President, Kenneth M. Balmer. Knowing you have the support of your Brothers, even though they may be strangers, was such a comfort in a shocking time. Your thoughts, prayers, cards, and flowers were greatly appreciated. Special thanks from the Iota Omicron Brothers to Randy Hultz for officiating the service and to Shanda Gray for her support and help.

During a recent pledge class, Gabrielle A. Jackson wrote "As the weeks of pledging went by, I enjoyed everybody I met and started to get the 'warm fuzzies' that come with being part of a great group! In order to further my experience with Delta Sigma Pi, I went to Officer Training School. That weekend reiterated what I had already begun to realize - this is not a group

simply for my resume, but a group for me. This is a group that for the next two years I will cry with, I will grow with, I will laugh with, and I will lead with. And when I leave my college years behind, I will not miss it, because you see, I will be a Deltasig for life." As Gabrielle stated, meeting all of those motivated Brothers at OTIS and seeing all of the opportunities available solidified the meaning behind Delta Sigma Pi for all of us.

-Dawn Libbert

Colorado-Boulder Alpha Rho

Chapter members were privileged to have the opportunity to hear Mr. Jim Collins, author of Built to Last, speak in February. Mr. Collins is an educator, consultant, and a best-selling author, among several other impressive talents and awards. He spoke with us about his experiences in the business world and as a renowned author, he enlightened us with his knowledge about starting your own company and creating a personalized job. Throughout his career, Mr. Collins has done extensive research in the area of company success and he provided insight on how to



Illinois-Urbana Brothers, left to right, Marleen Quane, Kelly Anderson, and Anne Arnold enjoy dinner and games at "Sluggers" in Chicago while attending a social field trip.

succeed. His key ideas included persistence, determination, and (of course) luck.

Mr. Collins is an inspirational individual who insists that students "create" a job specifically suited to their interests, not just simply "find" a job. He equated finance to several of his ideas, exemplified in the question: "Like a diversified portfolio, you never put all of your eggs in one basket...instead of using the eggs from other individuals, why don't you try using your own eggs?" He sparked our interest in creating individualized careers and beginning our own businesses.

-Sarah DeVine

Drake, Alpha lota

In February the Chapter hosted the annual North Central Volleyball/Basketball



Buffalo Brothers clean up a roadway in the Adopt-A-Highway program as a community service project.

Chapters SPEAK



Maryland Brothers enjoy a getaway weekend in New York City. Here they are joined by Alpha Brother Herbert Hu (far left) as they tour Wall Street, the Federal Reserve, and the World Trade Center.

Tournament in Des Moines, Iowa. As many as 350 Brothers from the region attended the event. The festivities began Friday night when attendees had a choice of going to a Des Moines Buccaneers Hockey game or Glow-in-the-Dark bowling. The tournament began Saturday morning with basketball played at Drake University Bell Center and volleyball at the Des Moines Marriott. Dani Cestaro and Tim Kelly from the Des Moines Dragons, an International Basketball Association team, spoke about starting a franchise. The weekend ran

Florida, Beta Eta

The Brothers of Beta Eta Chapter visited Boston in March for our semester professional trip. We found a mix of activities around the city while visiting local companies.

The first day after arrival, the Brothers ventured through

smoothly and was a lot of fun. -Lora Massino

> numerous accomplishments in the recent months. The first change the chapter saw was the implementation of a Brother of the Month Award by the Executive Board. The board nominates and votes on a Brother, not holding a position on the board, who has done an outstanding job or something spectacular that month, and that Brother receives a small prize. The next major development was the implementation of the Alumni Mentor Program thanks to Brothers Kara Baier and Deby Pan. Together they matched up around 30 collegiate Brothers with 30 alumni.

> the cold city and made their way to their first company, EDS. As a sponsor of our chapter, EDS welcomed the Brothers with a presentation of the company along with a continental breakfast. EDS was in-depth in discussing company culture and split us up into groups for more personal attention to questions about the company.

The other firm that the Brothers visited was Northwestern Mutual Life. An agent gave the Brothers a presentation and tips on interviewing. The speaker also gave insight on taking a career in sales.

Of course after taking care of business, there was pleasure. Some of the Brothers enjoyed socializing and relaxing at a local pub with some of the EDS workers. Others took part in taking advantage of the local landmarks and sights from our country's historic past. Professional trip is always an event the Brothers look forward to every semester and look back on during following semesters.



The Chapter has seen several changes and achieved Communication takes place via e-mail or telephone to answer



Four Indiana-Purdue members and one alum enjoy a party put on by two alumni for the newly pinned pledges. They enjoyed brat's, hamburgers and hot dogs, great conversation, laughter and the company of Brothers and pledges.

any questions Brothers might have regarding the business world or the many steps of how to get there.

Thanks to a great recruiting effort, our spring 1998 pledge class was composed of 18 phenomenal pledges. One of their major achievements was a Philanthropy they coordinated that benefited the Josh Gottheil Memorial Fund. This fund is used to benefit nurses who work with cancer patients. Our Chapter Advisor, Professor Fred Gottheil established it, after his son, Josh, passed away from leukemia.

Several professional activities have been ongoing including a field trip to Indianapolis. Brothers listened to several prominent speakers at NBD Bank, traveled to Easley winery and toured the

Indianapolis Motor Speedway.

Besides our professional aspect, our Brotherhood side has been extremely busy and successful. This has been composed of a social field trip to Chicago, a Brotherhood Retreat at a local park, the annual Rose Formal and a special Mom's Day Mixer. In addition, for the second year now, Brothers gathered to bake cookies and then deliver them to CPA seniors.

We continue to thank and to appreciate our alumni for getting us where we are today. They represent a vital key to our success, and we try to keep them as involved as possible. We continue to send them birthday cards and our annual Spring Alumni Newsletter, the Upsilon Update. We used our Alumni Spring Homecoming to celebrate Delta Sigma Pi's



Mercer Brothers gather after the luncheon at the conclusion of Business Week to



Wayne State-Nebraska Brothers take a break during the North Central Regional Volleyball/Basketball Tournament hosted by Drake.



Nebraska-Lincoln Brothers held the 21st Annual Volleyball/Basketball Tournament to raise funds for the Spina Biffida Foundation. This year's event was one of the best ever and record funds were raised.

National Alumni Day. We hosted a football game, dinner at a local pizza place and a chapter brunch the next morning. Our alums rented the basement of a local establishment for everyone to gather and catch up on each other's lives. We set up a table complete with scrapbooks, a raffle and past newsletters for Brothers to look through and reminisce about.

The Brothers of Upsilon Chapter plan to continue these successful events and activities into this fall.

-Kelly J. Anderson

Indiana-Purdue at Ft. Wayne, lota Lambda

In April our chapter held a luncheon for the faculty members from the School of Business. The chapter's Faculty Relations Chair, Jackie Aldrete, gave a presentation informing the faculty about Delta Sigma Pi and the activities sponsored for the school, community, and Brothers. She also encouraged faculty members to become involved with the chapter. Following the presentation, guests talked with Chapter

members and dined on food from a local Italian restaurant. The event promoted "good food and good friends."

-Vincent Bloomfield

Maryland, Gamma Sigma

All it took was a gracious



Missouri Brothers of the Executive Board enjoy their last formal event together at the 1998 Rose Formal. From left: VP Chapter Operations, Jaime Cohen, VP Professional Activities Jeff Garrett, VP Alumni Cassi Costner, Chancellor Courtney Reno and CEI Chairperson Kate Mundwiller. Front, President Danielle Fischer.

invitation from the Alpha Chapter and careful planning and we found ourselves on a getaway weekend in New York City. Packed in a big white van, 20 Gamma Sigma collegiate and alumni Brothers drove in the never ending rain to visit Alpha Chapter.

We toured Wall Street and

the Federal Reserve, stopped at the World Trade Center, and visited the "bull" at Merrill Lynch. We also toured the New York Stock Exchange and were amazed at the speed with which transactions occur. The trading floor in all its hustle-bustle glory did not go without humor as we observed a man entertaining fellow traders with a bunny hand puppet. After our financial tour, we toured the city and stopped at Rockefeller Center for ice skating. For brunch the following day, we dined in Chinatown. We welcomed the opportunity to relax and want to thank our Alpha Chapter hosts for a great weekend in New York, New York.

-Athena Liu

Mercer, Alpha Tau

The Chapter held its annual Business Week in March. Speakers included Andrew McCants Jr. and Mr. Joe Smaha who spoke about business and microeconomics in the global

> arena. Faculty and students also filled seats to participate in an interesting discussion on financial power and politics in the real world, which was led by Executive Vice President of Chick Fil-A Inc. Dan Cathy. Our chapter accomplished the goal of bringing businessmen/women together to discuss how business

affects the world we live in today. The Chapter as well as Mercer's business department eagerly awaits next year's business week.

-Quentin Stubbs

Michigan State Gamma Kappa

The Chapter has had an outstanding semester for professional

events, thanks to our new Vice President for Professional Events, Jeff Anderson. Jeff has done an excellent job of contacting and arranging our professional events. The content of all of the events have been both

inspiring and educational for not only Delta Sigma Pi members, but also other business students that have shown interest.

We have had more attendance than usual at the professional events because of the well-distributed flyers that are placed around the business college informing all who are interested about what company will be coming to speak to us. Some of the companies who did professional events are C.H. Robinson, Deloitte & Touche, Ford Motor Company,

Arthur Andersen and the FBI.

The Chapter members will be sad to see Jeff and the rest of our graduating seniors leave



New Jersey Brothers enjoy a holiday gift meeting. From left: Christine Phillips, Jen Gminder, Gina Tangora and Vicky Hogan.

at the end of the semester, but we wish them the best of luck in all of their life endeavors.

Missouri-Columbia Alpha Beta

The Chapter celebrated their 75th anniversary in style. A reception, dinner and Alumni Rose Formal was held in April at Peachtree banquet and catering center. District Directors Marc Robinson and Don Fitzgerald were in attendance, as well as Regional Director Dawn Zehnle. Over 50 active members, pledges,



Oklahoma Brothers enjoy building frames for three Habitat for Humanity houses.

Chapters SPEAK



North Texas Brothers take a break at the Texas Motor Speedway while working the hospitality tent for the Coca-Cola 500 and the Nascar Winston Cup Series

and dates showed up and several alumni were present to dance the night away. Several members of Eta Nu, Missouri-St. Louis, also turned out to congratulate and show their support for the Chapter's anniversary.

Since the founding of the Chapter in March, 1923, we have initiated over 2,900 members. The chapter also celebrates being on Chapter Efficiency Index Honor Roll 51 times, with 100,000 points, which is more than any chapter in the nation.

In the fall, the Chapter will continue this celebration, by hosting a Tailgate Party before Homecoming, scheduled for October 17. For more information, feel free to e-mail the chapter at deltasig@www.students. missouri.edu.



Mandy Hartung, South Dakota, works the Fish Pond booth at a Children's

Nebraska-Lincoln Alpha Delta

In February the
Chapter held the 21st
Annual volleyball/
basketball tournament
to raise funds for the
Spina Bifida Association of Star City. Spina
Bifida is a congenital
defect present at birth
that results from failure
of the spine to form
properly during
pregnancy that often

leads to varying degrees of paralysis, and loss of sensation in the lower limbs. This year's event was one of the best ever and record funds were raised. It brought together Deltasigs who had fun while playing in, or attending the event.

Twelve volleyball teams and eight basketball teams participated in the tournament with at least one collegiate or alumni participating on at least twelve teams. As an opening ceremony, three wheelchair basketball games were played involving the collegiates and alumni of Alpha Delta as well as the faculty of the College of Business Administration. This event brought many Deltasigs together for a fun time that helped bring awareness to a good cause.

New Jersey Mu Omega

The holiday season was a celebration for Mu Omega Chapter. In December, we held a party for the holidays at Michael's restaurant in New Hope, Pennsylvania. The party gave members time to relax, dance to a live band, and open party favors. During the last meeting of the semester, gifts were given by secret giftgivers. There were bracelets, boxers, and sea monkeys given from Brother to Brother.

North Texas Delta Epsilon

Brothers from the Chapter worked the hospitality tents at the Texas Motor Speedway for the Coca-Cola 500 and the Nascar Winston Cup Series.

We also hosted the Southwestern Regional Initiation. There was a change in plans and we were given less than two weeks to plan the entire event. However, thanks to the efforts of several of our Brothers and the cooperation of other chapters in the region, the event was a success.

The Brothers are very excited about the continued growth of the chapter. We have initiated 60 new Brothers and three faculty members the last two semesters.

Brother Richard Haun was chosen as Regional Collegian of the Year and the Scholarship Key was awarded to fellow Brother Christine Valor.

We are very proud of the success we have enjoyed this year and plan on continuing to improve our chapter and live up to the ideals of Delta Sigma Pi.

Check out our website at www.unt.edu/orgs/unt_dsp/

St. Thomas, Nu Tau

As a fund raiser the Chapter handed out special items designated for that night at Minnesota Twins baseball games in Minneapolis. There were 22 Brothers and five pledges working with the other Metrodome employees as well as Minnesota Twin's employees for three nights.

For community service we collected donations from chapter members to be given to Simpson Housing Service to help with their repair budget. Two Brothers work at this organization while providing temporary shelter to economically disadvantaged people.

The Chapter also hosted a

Parent & Alumni Brunch at the Doubletree Grand Hotel to celebrate the support shown by both parents and Twin Cities alumni. The keynote speaker was George Heenan, Director for Venture Management at the Graduate School of Business in Minneapolis. We also showed a Serra Park in San Bruno, California for the traditional "Bay Area Chapter Competition" event. The Delta Omicron Chapter organized the event so pledges and Brothers from the region could come together and compete, bond, and Make a Difference. Our



San Francisco Brothers hosted a "chapter competition" at the Grosvenor Hotel giving the chapters in the Western Region a chance to mix business with pleasure.

slide show detailing all events from the last two semesters.

San Francisco State Delta Omicron

After a couple of years of absence, "Pledge Presents" has finally come back. Hosted by our chapter at the Grosvenor Hotel, the chapters of the Western Region of the Western Province were invited to a Chapter Competition. It gave Brothers and pledges a chance to get to know each other and it also gave the pledges and Brothers a chance to know that Delta Sigma Pi is not just all business. We mix business with pleasure.

San Jose State Theta Chi

On October 25, 1997, Brothers from the Western Region gathered at Junipero Western Regional Director, Claire Roberts, was in attendance and the Theta Chi, Delta Pi, Gamma Omicron, Delta Omicron and Rho Chapters were represented by very enthusiastic pledges and Brothers.

Brothers competed in the introductions, egg toss, football tournament, relay race, and skits. The competition celebrated the spirit of



South Carolina Brothers sold roses as a fund raiser in two different locations on campus.



Pacific Brothers enjoy a day of fun in the sun at Manteca Waterslides.

Brotherhood as teams were formed by chapters and also by mixing the chapters. New friendships and alliances were made while participating in a canned food drive to benefit the Second Harvest Food Bank in San Jose and a blanket drive for a charity in San Francisco. The Brothers collected boxes of canned foods and layers of blankets for Make a Difference Day, with Rho chapter having the largest collection.

-Steven Aragones

South Carolina Beta Gamma

On February 13, 1998 the Brothers of Beta Gamma Chapter held a Rose Sale at two different locations on the USC campus. This sale served as a fund raising event for the Brotherhood, and proved to be a great idea. Capturing people's Valentine's sentiment, as well as their pocketbooks, the members of Beta Gamma promoted sweet red roses as a wonderful way to "Surprise Someone Special." The chapter made a fine profit from the Rose Sale while helping keep the spirit of Valentine's romance alive.

South Dakota Alpha Eta

The Chapter has had another exciting and actionpacked year! The Brothers started off with a bang by journeying to Kansas City. While there they received briefings from several area businesses as well as visiting the zoo, Omni Theatre, and shopping. The Chapter also accepted the task of organizing the annual business school trip to Minneapolis to network with

USD's alumni in the area. Several faculty teas were also held throughout the year so Brothers and professors could interact in a more social atmosphere. In addition, a faculty picnic was held with plenty of food, games and fun. Brothers also worked together to organize a children's carnival held in conjunction with a dinner fund raiser sponsored by community members and faculty. Many Brothers had a great time at the Rose Formal, which was held jointly with Brothers of Wayne State-Nebraska. We ended the year on an exciting note as we welcomed 21 new Brothers to our Fraternity.

-Teresa Carstensen

Truman State-Iota Nu

Iota Nu will be celebrating a 20 year reunion on November 21, 1998. If you have not received a registration packet or have questions, please contact Mandy Miekeberg at 660-627-4770 or Sara Kitchen at 660-627-0776.

Wayne State, Eta Pi

Regional volleyball/ basketball was one big ball of fun had by all that came to the tournament. We all came back to the Chapter with a lot of new friends, ideas, and memories. "Not enjoying the trip would be a very hard concept to explain," said one Brother on the return trip from our weekend at the Marriott hotel in Des Moines, Iowa.

We all had fun when it came to the activities. Our volleyball team had an even amount of wins and losses during the tournament and even though we were all very tired, we attended and supported our basketball team's championship victory. Everyone had a blast at these activities, and our Chapter looks forward each year to this tournament as a great opportunity to meet new friends and Brothers.

-Douglas S. Kreikemeier

Western Kentucky Zeta Theta

The fall 1997 semester was one without rest for the members of the Zeta Theta Chapter. We attended the Officer Training School in St. Louis on October 25 and attended interesting workshops on Risk Management, Ritual Changes, and Chapter Motivation. It seemed as if there was no goal that was not obtainable or any obstacle that could stand in our way. This was a very positive influence for us.

We hosted a fall formal dance at the Opryland Hotel in Nashville, Tennessee on Saturday, November 15.

Mandy Holbert and Marsha Nash were responsible for assembling the entire evening. Approximately 60 people representing various chapters attended from the Mid-South Region. We celebrated the 90th Birthday of Delta Sigma Pi and a great time was enjoyed by all that attended.

-James Kennedy

Western Michigan Epsilon Omicron

The Chapter has implemented a Corporate Contact Program into its activities. This mentor program allows the students to communicate with business professionals at

companies in the greater Kalamazoo area. The one-onone meetings allow the students to ask questions about their potential careers.

The chapter is also in the process of establishing a West Michigan Alumni Chapter.
This alumni chapter will work closely with the collegiate chapter to accomplish mutual goals. An Epsilon Omicron Fund will be founded by the Alumni Chapter to finance scholarships and events such as banquets and Homecoming activities.

West Virginia, Nu Upsilon

In April the Chapter hosted Dr. Glen H. Hiner, Chairman and CEO of Owens Corning, as a guest speaker. How did we schedule such a prominent speaker? We made many phone calls and it took us a couple of months to iron out all of the details, but it was certainly worth all of our effort.

Dr. Hiner is a very entertaining speaker, and his presentation was short and sweet. After a quick comedian line about business majors, he began speaking about Owens Corning, stating that he has begun implementing a vision for the company that is focused on global growth. A large portion of his speech revolved around the three corporate

goals at Owens Corning and why they mean so much to everyone at the company. The goals are: customer satisfaction, individual (employee) dignity and shareholder value, and without these the company would not be successful. Mr. Hiner is obviously very involved in the recruiting and hiring process, and when asked what is the number one characteristic he looks for in an individual, he replied that self-confidence is extremely important to him, and that everything else can be taught. He concluded his oration with a question-and-answer period from an audience of over 180 business students, faculty and honored guests. After a huge round of applause, he was presented with a Delta Sigma Pi sweatshirt and a framed letter of recognition, thanking him for his efforts. A catered reception followed and everyone had a chance to chat on a social level.

The Chapter would like to thank all those who made this event possible, but especially our Vice President for Professional Activities, Kristin Snyder.

Winona State Kappa Upsilon

This year the Chapter celebrated its 15th anniversary. For this special occasion,



Florida State Members conduct a car wash for a fund raising event.

a 15th Anniversary Banquet was held on April 4. The banquet included collegiates and alumni from Kappa Upsilon Chapter as well as other special guests. A program followed the banquet with special speakers and presentations. The speakers included Golden Council member Mark Dorn, the founder of our chapter, District Director Chris Andersen and Chapter President Jodi Schoh. There was also a slide show and special awards given. A dance and karaoke followed the program.

Wisconsin-LaCrosse Eta Rho

A warm welcome to Brother Jorie Hess who transferred from the Epsilon Chapter in Iowa. Fall 1997 was both a prosperous and fun semester. Our recruiting week was successful and we initiated 11 Brothers. The chapter held a Chinese banquet for them and many alumni attended.

Also during fall semester we held a faculty social and participated in Oktoberfest. Our Oktoberfest fund raising activities included helping barricade and clean up for the Maple Leaf Parade, and participating in the Torchlight Parade. The community service functions included cleaning at the LaCrosse Humane Society and sponsoring a Designated Soda Booth at Oktoberfest. We also hosted Ryan Olson from Northwestern Mutual Life and held an 80's theme party.

Attention Eta Rho
Alumni! Do you receive the
Eta Rose? If not, please
contact Jen Schleh (608-7850896) or Bob Allen (507-8954593 or ballen4593@aol.com).
We are looking into starting an
alumni chapter in LaCrosse
and would appreciate your
input and involvement.

We would like to say thanks to Faculty Advisor Lise Graham and Chapter Advisor Bob Allen for all your hard work and dedication making this year a successful and fun year. Thanks and good-bye to our District Director Jay Lown and Regional Director Jeffrey Zych, who will be leaving us due to job transfers. Good luck in your new careers.



Twelve lowa Brothers get together to clean up a two mile section of an lowa roadway for a community service project. They also cleaned up a park as another community service.

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Regional Directors from the Mid-American Province gathered with Provincial Vice President Kathy Jahnke to discuss issues and topics impacting the over 50 collegiate and alumni chapters which make up the Mid-American Province. Brother Jahnke used the meeting and weekend retreat to foster effective communications across the province and tap into the many talents of all imembers present to help solve individual situations RD's were addressing back home.

Mid-American Provincial Vice President Kathy Jahnke (in letters) stands with her "Dream Team" in the executive board room of Arthur J. Gallagher & Co. at her Provincial Meeting and Team Building Weekend in early January. Pictured with Kathy are (front from left) Midwestern RD Dawn Zehnle, Jahnke, Alison Spring, North Central RD Marc Bowman, (back from left) Southwestern RD Todd Granberry, Gulf Western RD James Webb and Great Lakes RD Jeff "Zeke" Zych. Brothers Granberry and Zych have since resigned their RD roles due to changes in family and employment situations.

Nu Pi Chapter: 1997 Most Outstanding Chapter

Members of Nu Pi Chapter at Kennesaw State University are a dedicated group who regularly participate in professional, community service, fund-raising and social events.

The Chapter was founded June 11, 1994, on the campus of Kennesaw State, located 25 miles north of Atlanta, Georgia. The university is a nontraditional school, with 1,005 commuter members of the student body. This nontraditional aspect of the university attracts diversity,

Award achieved through teamwork, dedication and Brotherhood.

experience and a wealth of knowledge, something members bring to our chapter meetings on Sunday nights.

The chapter has been goal oriented from its beginnings. One of our primary goals in 1996 was to become the most outstanding chapter. We achieved this in 1997 through teamwork, dedication and Brotherhood. The executive committee, from the president down to the chancellor, worked with all of the chapter members to maximize CEI points in every area and in every way possible.

During our weekly meetings, we gave our reports, ensuring that progress was being made toward our goal. Everyone assisted, contributed and participated. We knew total teamwork and commitment was the key to our success and we focused on the internal aspects of chapter operations.

This year, our aim was to be service oriented, by choosing activities that would best benefit our university and our community. We annually participate in the Susan G. Komen Race for the Cure of breast cancer and the Georgia Special Olympics. Other events we have assisted include the Georgia CPA run for cerebral palsy, a food and clothing drive for a local ministry, a voter registration drive and with planting a tree on campus.

We have made a commitment to Noah's Ark, a children/animal shelter located in South Georgia, to donate a percentage of our profits from various fund-raisers. In this way, our chapter not only benefits with CEI points but also allows members to interact and serve our community.

Professional events we have hosted include guest speakers from companies like IBM, ING Corporation and Goal QPC. Every year we host



Kennesaw State Brothers primary goal was to become the "Most Outstanding Chapter."

two events, "Dress for Success" and "Business After Hours," where we invite speakers to share their experiences in the business world.

As part of a professional event, we also invite and encourage other students majoring in business to attend these events. Similarly, we have hosted professional tours including a U.S. Customs Tour at the Hartsfield International Airport in Atlanta.

Fund-raising plays a big role in our chapter. Annually in May, we host a rafting trip to Ocoee, Tennessee, where an invitation is extended to all chapters. Also, we interact a lot with Kappa Chapter at Georgia State University and with the Atlanta Alumni Chapter to work together on fund-raisers and other activities. We currently plan to have a joint Rose Banquet with Kappa Chapter members.

We are very honored to have been named the 1997 "Most Outstanding Chapter," and we hope to continue to be an outstanding chapter.

Article and photos submitted by Nu Pi Chapter Historian Andrea Harris.



Because of their professional program, fund raising, Honor Roll status in CEI, community service and total teamwork Kennesaw State was also voted as the Most Improved Chapter in the Southeastern Region.



The Kennesaw State members accept their award at Grand Chapter Congress. They achieved Outstanding Chapter through teamwork, dedication and Brotherhood.



The Kennesaw State executive committee worked hard to achieve Honor Roll status. They gave reports at their Sunday night meetings to make sure that progress was being made to maximize CEI points in every area and every way possible. Their efforts paid off; they accepted their Honor Roll certificate at Grand Chapter Congress.



Delta Sigma Pi Brotherhood Cruise

Join fellow Deltasigs for a fun-filled Bahama Islands Cruise August 7-10, 1998

The cost of this extended weekend is just \$350 per person (based on double occupancy), plus port taxes of \$78.50 per person. The price includes a standard outside cabin, all meals and entertainment.

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REGIONAL CONFERENCES Southwestern Region

Arlington, TX-September 25-27

Western Region

San Ramon, CA-October 2-4

Southeastern/Gulf South Regions

Biloxi, MS-October 9-11

Central/Midwestern Regions



Houston, TX-October 16-18

Pacific Coast/ **South Pacific Regions**

Norwalk, CA-October 16-18

Mideastern/Eastern Regions



Delta Sigma Pi 42nd Grand Chapter Congress J.W. Marriott, Houston August 18-21, 1999

REGIONAL CONFERENCES

North Central Region

Des Moines, IA-October 23-25

Desert Mountain Region

*Flagstaff, AZ—October 23-25

East Central/Huron/ Allegheny Regions

Richfield, OH-Oct. 30-Nov. 1

Great Lakes Region

Milwaukee, WI—November 6-8

Mid-South/S. Central Regions

Johnson City, TN—November 6-8

Rocky Mountain Region

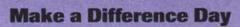
Boulder, CO-November 6-8

New England Region

Cape Cod, MA-November 6-8

Atlantic Coast/ South Atlantic Regions

Daytona Beach, FL-Nov.13-15







Join more than 1 million Americans in Make A Difference Day - October 24, 1998

For the fourth year Delta Sigma Pi will participate in this event. Sponsored by USA WEEKEND, in partnership with The Points of Light Foundation, Make a Difference Day is the largest national day of community service. Each chapter is encouraged to plan a service project that day to make a difference in their community.



Delta Sigma Pi-The Professional Business Fraternity

For details on all events see www.dspnet.org.

Subject to change

Continued From the Spring 1998 issue-Married Brothers Tell Their Stories

Made For Each Brother

Different Personalities
David and Jennifer Brooks
Western Kentucky



David and I both attended Western Kentucky in Bowling Green. We pledged together in the fall semester of 1987. We both ran for president of the pledge class. David won the election and I was elected secretary.

David and I had quite different personalities. David was a stereotypical accounting student - very serious about everything. He was in school for a purpose and that was academics. I was a typical marketing student. I took nothing serious except for having a good time. Needless to say, we did not like each other at all.

We did, after a year of working through chapter business, develop to a level of tolerating each other and I guess even got to be friends.

David being the quiet, reserved type, if I was going to get anywhere with him I'd have to take charge, and I did. We finally had our first "real date" in January, 1989. All of our friends threatened me within an inch of my life. "If I hurt David..." The threats came from everywhere. I kept telling them that David was a big boy, he knew what he was getting into. Much to their surprise we hit it off perfectly.

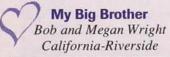
We attended our first Grand Chapter Congress in 1989 in St. Louis with seven other Zeta Theta's - two other couples who are now married and three single guys.

We married June 20, 1992.

There were many Zeta Theta buddies that showed up to see if it was really going to happen.

We did not remain actively involved in the Fraternity as we both worked to pass the CPA exam and David worked to pass the PFS exam. Beth Keith got us involved with Deltasig again through the Nashville Area Alumni Chapter. She also got us involved nationally as District Directors. We attended our first Regional Conference together in the fall of 1994. We had such a wonderful time and met so many wonderful collegiate members and alumni that Beth convinced David to accept the appointment of Mid-South Regional Director. Since then we have been traveling together doing Deltasig stuff including Congress in Orlando and New Orleans, and several training Workshops. We are looking forward to the 98 Regional Conference and we are saving for Houston in 1999.

The treasured friends we have made in our ten years as Deltasigs are too numerous to begin to mention. The best thing so far, however, is the little Deltasig, Emily Jane, that arrived May 5, 1998.





Bob and I met when I pledged Deltasig in the Fall of 1993. Bob had been initiated into the Fraternity a year earlier. I ended up becoming his Little Brother during my pledging period. We both eventually started to like each other, but since we are both fairly shy, it took a little while for our true feelings to

emerge. We spent more and more time together as my pledging period went on, and then as soon as I was initiated in February, 1994 we became an official couple - and have been together ever since! Just before Bob and I started dating, someone (outside of the Fraternity) advised me that it is never a good idea to date someone in the same "club" because if you break up, it can make for a very awkward situation. Obviously I didn't listen to that advice, and I'm sure glad that I didn't! I actually thought that it was quite nice that we could go to meetings and events together. We could see each other and participate in chapter events at the same time!

Bob graduated from UCR in June, 1994 and went to work for Kmart as a manager. Immediately after I graduated from UCR in March, 1996, Bob surprised me on Easter Sunday by proposing to me. He rented a limousine and we went to some cliffs overlooking the ocean just a few miles from where I was living. Then he got down on one knee and proposed to me. It was so special and such a beautiful and perfect moment! When we arrived back at my parents' house later that evening, everyone already knew that he had proposed to me because Bob had met with my parents a few weeks earlier to ask for their blessing. So my entire family knew that he was going to propose to me that day, except me! What a wonderful surprise!!

We were married a year later on April 12, 1997. Several of the people at our wedding (and some in our wedding party) were fellow Brothers from our chapter. Bob has recently obtained his elementary school teaching credential and I am working as an administrator in the retirement plans field.

Bob and I are both so glad that we joined Deltasig. Not only because it allowed us to meet each other, but also because it allowed us to meet a lot of good, life-long friends. Being an active member in college made those years very memorable and we both had a great time.

The Summer of '89
Carlos and Heidi Cruz
Ball State & Illinois



Always an active member of Delta Sigma Pi as an undergraduate at the University of Illinois, I sought involvement in alumni activities after I graduated and moved to Chicago. Rodero Warren, a good friend and enthusiastic member of the Chicago Alumni Chapter was always putting together social activities. You could always count on him to know of a good party on a weekend! After hearing stories of his raucous summer parties at his parent's summer home, Sue Fitzpatrick, another Illinois Brother and I decided to make the three hour drive from Chicago to Three Oaks, Michigan. Little did I realize what an important role Delta Sigma Pi and that event in the summer of 1989 would play in my life.

Carlos Cruz had graduated from Ball State in Muncie, Indiana in August of 1989. Also wanting to continue involvement in Delta Sigma Pi, Carlos met Rodero at an alumni function. Of course, Rodero extended an invitation to his upcoming party.

That's where we met... but we didn't start dating for a few months. We met at various alumni chapter events and always ended up talking with the same group of people. Finally, Carlos asked me out. The Fraternity was something we had in common and we often spoke of undergraduate Deltasig experiences. One such Fraternity experience that we had in common was the 1987 Congress in New Orleans. We shared stories of the parade down Bourbon Street and of hurricanes at Pat O'Brien's. Mostly we reminisced over the large number of Brothers and the overwhelming feeling of camaraderie that we shared with the other 800+ attendees.

From the time we started dating, we both knew that ours was a pretty serious relationship. We dated for just over a year and married February 20, 1991. Carlos' brother Jason as well as Rodero were our representative Deltasig attendants.

On April 30, 1995, Jonathan Connor was born. Earlier this year on February 1, Amelia Laurel joined our family. Now a career move to Starbucks Coffee Company for Carlos has taken us to North Bend, an eastern suburb of Seattle, Washington. Both Carlos and I worked for Fidelity Investments in Boston. Coincidentally, my manager at Fidelity was a Deltasig, also. I have taken a break from the work world for now. My focus in the near future will be on our children and in continuing to support Carlos' career.

Our numerous moves in the last seven years have meant that we have lost touch with many of our undergraduate and alumni Brothers. However, we are both life members and appreciate one of the greatest benefits, the DELTASIG Magazine. Each quarter we race to see who is highlighted in the Alumni Notes, Dividends and Mergers sections. Then we exchange stories of those we know. Delta Sigma Pi has been one common link that served as the starting point for our relationship.

Send <u>your</u> story to magazine@dspnet.org!

Alumni NOTES

R. Anthony Carpinelli,

Akron, is global vice president for RSC Quality Measurement in Boston, Massachusetts. In addition to RSC television marketing research, he has been teaching communications/PR courses at Wentworth Institute and seminars such as "Living for Less" and "Travel for Less" at area adult education centers.

Sandra K. Schindler, Akron, is an application consultant with ESP Software Services, Inc. in Minneapolis.

B. Todd Whisenant,
Alabama, is claims representative with State Farm Insurance.
He serves on the Board of
Directors of the Fraternity as
Atlantic Coast Regional
Director and lives in Oviedo,
Florida with his wife Lesli,
Florida Southern. They are
expecting their first child in
November.

Kimberly R. Hughes, Arizona, is a vault teller with Walt Disney Company in Lake Buena Vista, Florida.

Holly A. Flint, Arizona
State, is a legal secretary with
JC Penney Company, Inc. in
Plano, Texas.

Cathy Trostheide,

Arizona State, is a human resources generalist with the City of Scottsdale, Arizona.

Carlos Cruz, Ball State, is the Director–HR & Communications Systems for the international coffee retailer, Starbucks Coffee Company in Seattle, Washington. Brother Cruz was previously Applications Development Manager for Fidelity Investments in Boston, Massachusetts.

Cathy Herrera Griffin, Ball State, is an accountant with Moorehead Communications in Marion, Indiana.

James P. Higgins, Ball State, is principal with London Witte Group, LLC in Indianapolis. He chairs the firm's Public Finance Group and provides financial advisory services to municipalities, public school corporations and not -for profit entities throughout the State of Indiana.

Fred W. Means, CPA, Ball State, is a controller with Associated Hosts, Inc. He is controller for the 20 chain restaurant, Bombay Bicycle Club

Kristi Hughes Harris, Baylor, is an account executive with Goswick Advertising. She lives in Houston, Texas with her husband Robert who is a financial consultant with Merrill Lynch.

Tracey Garlinge
Meklaus, Binghamton, is a
senior floor clerk on the New
York Stock Exchange with
Goldman Sachs & Company.
She also maintains her real
estate license with Coldwell
Banker Referral Network.

Sean Miller, Bowling Green State, is a marketing/ promotions manager with Advanstar Communications in Cleveland, Ohio.

Megan M. Wright, California-Riverside, is a retirement plan administrator with Computer Sciences Corporation, in El Segundo, California.

Stephen Ropfogel, California State Poly-Pomona, was presented with the "Community Service Volunteer of the Year" award by the Glendale, California Chamber of Commerce on May 5, 1998.

Robert E. Ainsworth, Denver, is a retired accountant and has published a book entitled "Ainsworth Memories." It's a collection of stories of Ainsworth families of Rock Island County 1848-1996.

Steven B. Ludwig, Drake, is a competitive intelligence specialist with Pioneer Hi-Bred International in Des Moines, Iowa.

Amy Semler, *Drake*, is a sales information specialist with Kraft Foods. She will be responsible for Post and

Maxwell House with Wal-Mart/Sam's Club Division.

Gregory E. Sweet, Eastern Illinois, is president/ owner of Acquire Telecom Services in Tucson, Arizona. The company specializes in project management, training and recruiting for the telecommunications industry. Brother Sweet has 25 years in telecommunications real estate and zoning and is recognized as one of the most experienced telecommunications real estate consultants in the country. He is a licensed active Real Estate Broker in nine states. His articles have been published in a wide variety of industry publications.

Paul Jastrzembski, Ferris State, is a former advisor for Delta Rho Chapter. He now lives in Naples, Florida where he operates a mail order business in sports cardsprimarily baseball cards from the 50s, 60s, and 70s. He also finds time to fish, play lots of tennis and swimming. His email address is: pjas@aol.com.

Christopher A. Haley, Florida, is manager of purchasing with Ferguson Underground in Pompano Beach.

Kerry V. Anderson, Georgia Southern, is a marketing consultant with Intelligent Technology System in Norcross, Georgia.

Jay Fulton, Georgia

Southern, is owner and CEO of
Safe Haven Security Systems,
Inc. in Jesup, Georgia.

Michael J. Mazur, Jr,
Georgia State, has been named
Vice President of Total
Association Management
Services, Inc., an Atlanta,
Georgia based multi-association management company.
TAMS has six professional
association clients for which it
provides full management
services including leadership
development, financial
management, publications
development, database



Michael J. Mazur, Jr.

management, meeting and convention planning, organizational and legal consultation and strategic planning. Mazur serves as Executive Director for the Society of Corporate Meeting Professionals and the Legal Assistant Management Association. Other TAMS clients include: the Association for Convention Marketing Executives, the Association of Medical Illustrators, the BioCommunications Association and the Association for Convention Operations Management. Brother Mazur served Delta Sigma Pi as Executive Director (1981-94) and Southeastern Regional Director (1978-81).

David F. Kreklow, Illinois State, is corporate accounts manager for Kinko's Corporate Sales Division. He lives in St. Charles, Missouri with his wife Amy, Illinois State, and they are expecting their first child.

Paula Iahn Dillion,
Indiana State, is an accountant
with The Weston Paper &
Manufacturer Company in
Terre Haute, Indiana.

Wayne O. McHargue, Indiana State, who was president of Delta Tau Chapter during its first full year of operations in 1960-61, has been selected by Indiana State University School of Business to receive its 1998 Outstanding alumnus Award-USA.

McHargue served as president of the ISU School of Business Insurance Advisory Council

during its first full year of operation. The Council has assisted in raising more than \$1 million in endowments to help fund the insurance major. Annual scholarships to deserving students majoring in insurance now exceed \$50,000. Brother McHargue has personally endowed a \$30,000+ scholarship at the university, with preference in the selection process given to members of Delta Sigma Pi.



Wayne O. McHargue

Ann Clauss Perkins,
Indiana State, is a controller
with Design Institute America,
Inc. in Jasper, Indiana where
she lives with her husband
Rick and two year old daughter Elizabeth.

Julia A. Ramsey, Kent State, is a branch sales manager, for Colonial Bank in Huntsville, Alabama.

L. Michael Rowe,
Longwood, is assistant vice
president and managing officer
of Community National Bank
in Clarksville, Virginia. He has
almost 20 years of service in
the banking profession.
Brother Rowe also serves as
president of the Clarksville
Lake County Chamber of
Commerce.

Traci Crissman
Catalano, Loyola-Marymount,
established TLC Communications, a full-service graphic
design, desktop publishing and
public relations marketing firm
in Pewaukee, Wisconsin.

Mark Dundee, Loyola-Marymount, is a principal, tax and legal consultant with Buck Consultants, Inc. in the Los Angeles office.

Matthew Graczyk, Loyola-Marymount, is director of product management with Digital Evolution and lives in Thousand Oaks, California.

Natascha Heline, Loyola-Marymount, graduated with a Bachelor of Science in nursing from Mount St. Mary's College in 1997 and is an RN in the emergency room at Santa Monica/UCLA Medical Center.

Jennifer Housh, Loyola-Marymount, teaches second grade at Manzanita Elementary in Covina, California.

Zeno Pfau, Loyola-Marymount, is a supervisor and referee for men's and women's tennis tournaments in Central and South America, the Caribbean, and the Baha-

Suzanne Chupka Ragone, Loyola-Marymount, is a software/systems analyst for Experian Info Systems (formerly TRW) in Orange, California.

Amy Yeung, Loyola-Marymount, was appointed to the City of Alhambra Design Review Board in 1997. She is also very active in local and national association of Realtors and serves on various boards and committees.

Dr. Joe Daniels, Marquette, an Honorary Member of Delta Chapter, received the Marquette University School of Business Administration Faculty of the Year Award.

David M. Torre, Marquette, is a senior consultant with Deloitte & Touche LLP in Tamuning, Guam where he lives with his wife Mary Pauline and his son Kierin David.

Michael Z. Brenan, Miami, is a specialist in 401k and other retirement plans. He is a graduate of the Dean Witter Graduate School and is a financial columnist for the Miami Herald and Coral Gables Gazette.

Sonya E. Gong, Mississippi, is a regular public affairs manager with State Farm Insurance Company in Birmingham, Alabama.

Warren David Anderson, Nevada-Reno, has retired with 34 years of federal service. His last position was as the inspector general for audit for the Rocky Mountain Area of HUD in Denver, Colorado. He will be retiring with his wife Marge in Sacramento.

William J. Riviere, Nicholls State, has been elected partner in the New Orleans law firm of Phelps Dunbar, L.L.P.

Rachel Johnson Driscoll, North Texas, is an operations generalist with Pritchett & Associates in Dallas.

Todd Michael Driscoll, North Texas, is a systems analyst with Ernst & Young, LLP in Irving, Texas.

Jason Allen Rieger, North Texas, is a real estate owned coordinator with Capstead Mortgage Corporation in Dallas.

Christine Marie Valor, North Texas, is a technical analyst with Affiliated Computer Services in Dallas.

Christie Buckley Ramsey, Oklahoma State, is an accounting executive and benefits administrator with Julian Gold Inc. in San Antonio, where she lives with her husband Ray.

David L. Jordan, Jr., Pacific, is a PC/LAN analyst with Chevron in Pleasant Hill, California.

Courtney L. Rhoads, Pittsburgh, is a human resources representative with Insurance Information Exchange in College Station, Texas. She says she was given the opportunity to live every Aggie's dream by being able to return to Aggieland and not have to go to class or take tests!

Marvin M. Anderson, St. Cloud State, is the new

city assessor for the City of Brooklyn Park, Minnesota. He also is the award winning editor of Equal Eyes, the official publication of the Minnesota Association of Assessing Officers.

Rey Arquero, San Diego State, is an account executive with Culver Personnel Services in Carlsbad, California.

Kevin C. Lomax, South Carolina, has a masters in health administration and graduate certificate in gerontology. He is now a doctoral student-Gerontology at the University of Kentucky in Lexington where he lives with his wife Jennifer Paige Dowell. He recently had an article published in the Journal of

ALUMNI CHAPTER CONTACT PERSONS

Also see our web site (http://www. 30) 274-2232

	Also see our web site	(Intep://www.
Akron-Canton, OH	Alan Brunton	(330) 274-2232
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Birmingham, AL*	Angela Porter	(205) 989-8741
Boston, MA	Jay Tracy	(781) 444-1161
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Cincinnati, OH	Tracy Creager	(513) 579-7362
Cleveland, OH	Michael Losneck	(216) 842-4548
Colorado Springs, CO *	Shari Oswald	(719) 599-3614
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East Lansing, MI *	Ronald Stanton	(517) 695-2157
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Greenville, SC *	Melissa McNeill	(864) 277-2061
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Lincoln/Greater Nebraska	Deanne Dinslage	(402) 493-0747
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Lower Michigan*	Vince Marra	(616) 345-8620
Mankato, MN	David Miller	(800) 548-5502
Memphis, TN	LuAnne Hartman	(901) 937-3195
Miami, FL*	John Cuomo	(305) 740-0201
Mid-Iowa	Bill Honan	(515) 233-4685

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Jean Duncan	(615) 794-8267
Kurt Brown	(504) 394-5952
Dara Moore	(212) 517-2280
Brian Kraut	(732 679-6614
Pamela Chicovsky	(703) 709-6699
Linda Griffin	(904) 725-8252
Paula Gilbey	(219) 926-4635
Alexis Colell	(405) 624-6093
Irene Demopoulos	(714) 281-3939
William Mallett	(850) 494-9602
Larry Van Quathem	(602) 874-2399
Alison Solowjow	(610) 525-6464
Cathy Rosenberg	(910) 770-4392
Aaron Madden	(412) 274-4925
Andrew Harnish	(503) 270-1798
Todd Poe	(804) 649-8494
Edward Cain	(716) 263-4822
Darrel Auble	(916) 332-8378
Mike Behr	(314) 963-4480
David Schoen	(210) 656-3184
Catrina Conway	(619) 505-0513
Romona Saussy	(912) 236-3115
Shannon Glassman	(206) 460-5705
Sandy Dubay	(304) 876-1508
Steve Geiger	(408) 927-0790
David & Jennifer Edwards	(605) 361-0881
Dan Biesiadecki	(954) 429-9343
Eileen Jones	(850) 574-0377
Heather Richards	(813) 985-7471
Dick Reicherter	(785) 234-4601
Naomi M.Martinez	(520) 579-5829
Shawn Reitsma	(612) 487-7549
Amy Balog	(304) 336-7399
Lea Murphy	(512) 573-2766
Adrian Avalos	(213) 462-4814
Rocco Ranaudo	(516) 547-9248
Rev.6/12/98	

Oncology Management entitled "Epidemiology as a Management Tool." Check out his website at sac.uky.edu/ ~kcloma0.

Michael D. Poss, South Dakota, is a personal banking officer with First PREMIER Bank in Sioux Falls, South Dakota. He has 6 years of banking experience and now works with loans, investments, real estate and small business.

Scott A. Erb, South Florida, is in small business sales with CompUSA in Indianapolis.

Kevin Miquelon, Southwest Missouri State, and business partner, Robert Espenschied have founded Incite Solutions, Inc. a sales and marketing consulting firm with the purpose of helping organizations grow top line revenues. Paul Fronczek, Tampa, owner/president of Testing Services, recently completed dealer training with Profiles International of Waco, Texas. Brother Fronczek learned the latest technique, and products of employer evaluation, assessment and career development.

Christopher M. Homan, Texas A&M-College Station, is an analyst with TeleCheck/ First Data Corp. in Houston.

Adam D. Koblenz, Texas A&M-College Station, is an internal auditor with Texas Department of Protection and Regulatory Services in Austin.

Thomas Sanchez, Jr., Texas A&M-Kingsville, is a special agent with the FBI in Detroit.

Brian R. Gardner, Truman State, is a Realtorsales associate with Coldwell Banker Dick Thomas Realty in Macon, Missouri.

Chad C. Harter, Truman State, is an operations manager for Kmart in Rockford, Illinois. He lives in the Chicago area with his wife of two years Shannon Koering Harter.

Sheryl A. Thibodeaux,
Truman State, is a personal
computer coordinator with
John Fabick Tractor Company
in Fenton, Missouri. She lives
in St. Louis with her husband
J. Carl and six year old son,
Jean Paul and three year old
daughter Haylee Renee.

Dawn M. Williams, *Truman State*, is a software support specialist with Enterprise Rent-A-Car.

Steve Lutt, Wayne State-Nebraska, is sales manager with Heritage Industries in Wayne, Nebraska. ▲

Fraternity Staff Update

Delta Sigma Pi is pleased to announce several staff changes that will help the Central Office be more responsive to the needs of our members. We also thank **Kevin Zachman**, *Grand Valley State* who successfully completed a two year term as Chapter Consultant in May.



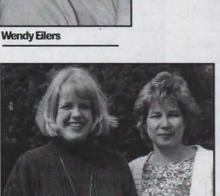
Ann Daentl

Ann Daentl, Winona State (MN), previously Operations Consultant, has been promoted to the new position of Director of Information Services. In this new role she oversees the technology related activities of the Central Office including data base management, web site improvements, CEI automation, training and system upgrades. Ann was Kappa Upsilon Chapter Secretary and Vice President of Chapter Operations, gradu-

ating in 1996. Brothers should contact Ann with questions and input on web sites, CEI automation and other technology issues.



Wendy Eilers, Eastern Illinois, joined the staff as Chapter Consultant. Wendy is a recent spring graduate and served Epsilon Omega Chapter as Vice President for Professional Activities. She also held several leadership roles in Beta Gamma Sigma Business Honor Society and completed internships with Disney World and KYKY FM in St. Louis. Wendy will begin visiting chapters in the fall and is the primary staff contact for chapter operation issues.



Kristin Marks and Margie Tankersley

Joining the staff in administrative support roles are Margie Tankersley and Kristin Marks. Margie primarily supports the chapter services area and Kristin is primary receptionist and focuses on the educational and alumni relations areas. The addition of these talented.

dedicated individuals to your staff has increased the level of service to you, our members. Never hesitate to contact the staff with any Fraternity questions or input.

SHOW ME THE DATA!!!

The Fraternity has begun to improve our database and we need your career information. Please send the outlined data by phone, fax, e-mail or mail. The data remains confidential and is used for non-commercial, fraternal uses only. Send other news items as well!



		Chapter :	
ob Title:			
Company Name:			
Work Address: —			
Work Phone:	Fax:	e-mail:	
News (promotions, award	ds, kids, marriage, neat trij	ps, unusual events, hot story id	leas, etc.):
	4-		

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Bits AND PIECES

Mergers

Rick Anratm and Michelle M. Joseph, both Akron, on April 18, 1998 in Defiance, Ohio.

Maribel Castillo, Angelo State, on February 14, 1998, to Jorge Southern in New Braunfels, Texas.

Cathy Herrera, Ball State, on August 30, 1997, to Charles E. Griffin, Jr.

Tracey Gralinge, Binghamton, on October 25, 1997 to Robert Meklaus, in Greenlawn, New York.

Zakariya H. Elkazzaz, Cal State-Fullerton, on December 27, 1997, to Fida Salah-Nafeh in Tripoli, Lebanon.

Robert Wright IV and Megan Newman, both California-Riverside, on April 12, 1997, in Palos Verdes Estates, California. The couple lives in Torrance, California.

Peggy Schneider, Eastern Illinois, on June 28, 1997, to Dan Szumski.

Reeta Laaksonen, Georgia, on November 28, 1997, to Timothy James in US Virgin Islands. The couple lives in Marietta, Georgia.

Kevin L. Zachman, Grand Valley State, on May 16, 1998, to Donna S. Wells, North Florida, in Oxford, Ohio. The couple lives in Charlotte, North Carolina.

Angela Johnson, *Illinois* State, on August 9, 1997, to Anthony Feucht in McHenry, Illinois.

Dulce A. Perez, Loyola Marymount, on January 17, 1998, to Louis P. Lessard, in Madison, Wisconsin.

Todd Michael Driscoll, to Rachel C. Johnson, both North Texas, on May 16, 1998, in Denton, Texas.

Kevin C. Lomax, South Carolina, on May 10, 1997, to Jennifer Paige Dowell. The couple honeymooned in the United Kingdom and France. Jennifer Chase, Truman State, on May 30, 1998, to Bradley Howard Griffin, in Omaha, Nebraska.

Dividends

To Brother **Harvey Goodman**, *Arizona State*, and wife, Carlynn, on February 16, 1998, a son, Jared Maxwell.

To Brother Carlos Cruz, Ball State, and wife Brother Heidi Miller Cruz, Illinois, on February 1, 1998, a daughter, Amelia Laurel. She joins three year-old brother Jonathan.

To Brother **Debbie**Joostberns Guenther, Ball

State and husband Todd

Patrick, on October 28, 1997, a son, Ryan Patrick.

To Brothers Wayne and Larisa Belinsky Gurnick, both Cal State-Northridge, on January 30, 1998, a son, Ryan Alexander. He joins two older brothers, 7 year-old Matthew Douglas, and 4 year-old Joshua Stuart.

To Brother **Howard Horowitz**, *Bentley*, and wife
Natalie, on March 26, 1998, a
son, Dylan Mark. His brothers
Josh and Zach are happy they
have a new little brother.

To **Beth Keith**, *Bowling Green State*, and husband Michael, on April 5, 1998, a daughter, Caroline Elizabeth. She is welcomed home by big brother Andrew.

To Brother **Jason Reitzel**, *Illinois*, and wife Annette, on February 14, 1998, a son Isaac Nicholas.

To Brother **Dawn Saraney-Misencik**, *Kent State*, and husband Mark, on February 20, 1998, a daughter,
Megan Marie. She joins older brother Daniel.

To Brother Felice Orozco Lopez, Loyola Marymount, and husband, Marco, on June 19, 1997, a son, Marco Antonio II.

To Brother Traci Crissman Catalano, Loyola Marymount, and husband Gregory, in February, 1997, a daughter, Abbey Christina.

To Brother Angela

Polman, Marquette, and John
Cliff, on March 23, 1998, a
daughter, Alexandria Nicole.

To Brother Mark T. Heath, Memphis, and wife Sherry, on September 1, 1997, a daughter, Jillian Nicole. She joins sister Brittany Morgan.

To Brothers **Todd Granberry**, *Southern Methodist*, and **Jennifer**, *Texas A&M*, on March 26, 1998, a daughter, Christina Blair.

To Brother **Kathleen**Clum Guner, SUNY Albany,
and husband Nick, on July 1,
1997, a daughter, Elizabeth
Hannah. She joins big brother
18 month old Bryan.

To Brother **Ernest J. Myers**, *Temple*, and wife
Theresa, on April 9, 9198, a
daughter, Laura Roseanne.

To Brother Janice Childs Weikert, Texas A&M-College Station, and husband Mike, on March 18, 1998, a daughter, Hannah Elizabeth.

To Brothers **David and Jennifer Brooks**, both *Western Kentucky*, on May 5, 1998, a
daughter, Emily Jane.

Memoriam

(Please Note: The Fraternity, its officers, staff, and the editor of the magazine do not assume responsibility or liability for the accuracy of this column.

Information in this column is printed as it is reported to the Central Office for record keeping purposes.)

California-Berkeley
Oather L. Hampton - 12/97

Central Missouri Kenneth Balmer - 11/97

Cincinnati
John Mosbacker - 12/97

James E. Stockton - 2/98 Georgetown

Alfred McQuillan, Jr. - 1/98 Georgia State

Clarence DeFreese - 11/97

Donald B. Logan - 12/97 Carl E. Pruett - 1/98

Donald B. Stewart - 1/98

Indiana University Northwest
Theresa A. Brandt - 3/98

Indiana-Purdue, Ft. Wayne Marjorie P. Person - 3/98

Miami-Ohio

William T. Blomquist - 1/98 Minnesota

John H. Mattila - 4/98

Missouri-Columbia Robert Henry Knell - 12/97

Nebraska-Lincoln Lloyd P. Matthews - 1/98 New York

Bruno Lawson - 11/97 Rider

John E. Collins - 1/98
Rutgers

Robert J. Boutillier - 2/98 San Francisco State

Jennifer P. Lee - 2/98 South Dakota

Grover A.J. Noetzel 4/98

Tampa Scott A. Mosier - 2/98

Wisconsin-Madison

David P. Gottlieb - 2/98

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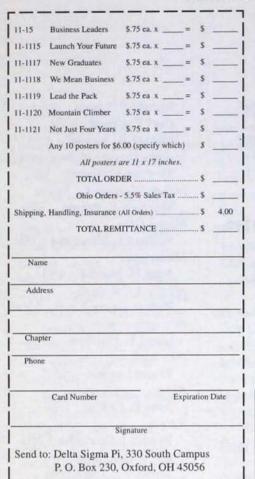
http://www.careersteps.com/deltasigmapi

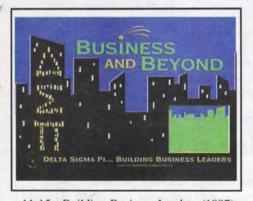
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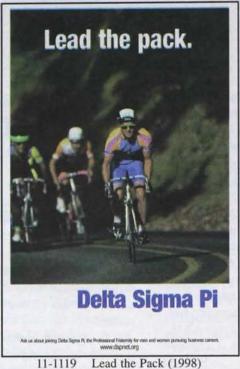
New Recruiting Posters

Additional poster styles are also available. Contact the Central Office for details.





11-15 Building Business Leaders (1997)

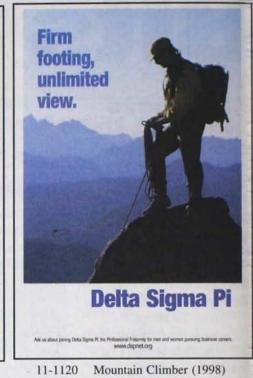


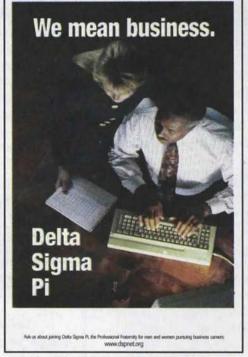


11-1121 Not Just Four Years (1998)



Launch Your Future (1998)





11-1118 We Mean Business (1998)



11-1117 New Graduates (1998)



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42nd Grand Chapter Congress JW Marriott-Houston August 18-21, 1999