

The **Deltasig** of Delta Sigma Pi

The Journal of America's Foremost Business Fraternity

Winter 1996 - Volume 85, Number 2

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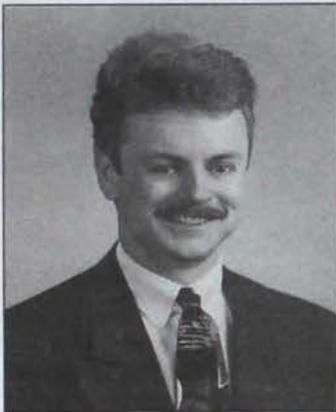
Brother Joe E. "Skip" and Lois
Loomis receive 1995 Lifetime
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Focus ON THE FRATERNITY

During the past few months I had the opportunity to have a lengthy conversation about Delta Sigma Pi with Brother Jim Jacobs and his very gracious wife, Julia. Considering their background it came as no surprise that both are very well versed in the early history of our Fraternity. You see, in addition to being a member, Brother Jacobs is the son of founder Harold Valentine Jacobs.

Brother Jim and Julia shared numerous anecdotes that had been passed down from Jim's father. Those many stories were sometimes humorous and often poignant. Each contained a valuable nugget of information concerning the Fraternity in its early years. The stories also provided some illuminating lessons and insight as to how one of our founders viewed historical events which occurred in Delta Sigma Pi during his lifetime and how he might look upon our Fraternity today.



Randy L. Hultz

Harold Valentine Jacobs viewed our Fraternity with a sense of pride and wonder. In his later years he was amazed that what was started as a small group of business students commuting to classes at NYU had become a prominent organization with numerous chapters across the country. Brother Jacobs strongly believed that Delta Sigma Pi should be an organization that offers real-world opportunities for its members.

Brother Jacobs also believed that Delta Sigma Pi should be open to all interested business students who were willing to work hard on its behalf. Some of his greatest frustrations were the religious and racial barriers to membership that were erected during the years after he and the other founders had graduated. Many of the documents he left behind speak of his sense of pride and joy as, one by one, those barriers fell. Both Jim and Julia are convinced that Brother Jacobs would have been an ardent supporter of admitting women into the Fraternity because he adamantly believed that Delta Sigma Pi and our membership should reflect the ever-changing world in which we live.

Harold Valentine Jacobs was a devoted supporter of our Fraternity throughout his lifetime. He expected, accepted and even revelled in the fact that Delta Sigma Pi continued to grow and evolve. Brother Jacobs firmly believed that our Fraternity must neither be complacent in addressing the challenges we face nor afraid to embrace change when circumstances warrant.

Each of us owes an enormous debt to Harold Valentine Jacobs and three other young men who founded our Fraternity so many years ago. The principles and ideals they set forth continue to provide a solid foundation for our Brotherhood. Thanks to Jim and Julia, the stories told of Brother Jacobs continue to provide invaluable lessons for all of us.

We are fortunate to have such a great instructor!

A handwritten signature in blue ink that reads "Randy L. Hultz".

Randy L. Hultz
Grand President

Editor's Note: Brother and Mrs. Jacobs have been active visiting chapters to share some of their experiences. They are pictured on page nine during a visit with Atlanta Alumni Chapter Brothers.

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of Delta Sigma Pi

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The Deltasig of Delta Sigma Pi is published four times annually by the International Fraternity of Delta Sigma Pi in the Fall, Winter, Spring and Summer. Second class postage paid at Oxford, Ohio 45056, and at additional mailing offices. USPS 152-940. © Copyright 1995 by The International Fraternity of Delta Sigma Pi, Inc.

The Deltasig of Delta Sigma Pi is distributed quarterly to all collegiate members, recent graduates, life members, faculty and honorary initiates, national officers, Golden Council members, current Foundation donors, and other Fraternity leaders. The publication is also provided to numerous schools of business, libraries, and Greek organization headquarters.

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1995 LIFETIME ACHIEVEMENT AWARD

THE BEST OF DELTA SIGMA PI

Seventy-five Brothers and friends gathered in Irvine, California, early in October, to salute Joe S. "Skip" Loomis as Deltasig's 1995 Lifetime Achievement Award recipient.

This award is presented annually to the one Brother who has best demonstrated exemplary leadership, support and service to Delta Sigma Pi.

Numerous current and past Fraternity leaders were on hand to honor Brother Loomis and



Family and friends help 1995 Lifetime Achievement Award winner Skip Loomis celebrate. From left: daughters Patricia and Margaret, Lois and Skip, sister Patricia Dieterich and niece Mardy Chipponeri.



Fellow Fraternity Leaders (all past Lifetime Achievement Awardees) came out in force to honor Brother Loomis at his October 4, Irvine recognition banquet. From left are Foundation Trustee Charles I. "Buzz" Sutton, Golden Council Members William R. Leonard and R. Nelson Mitchell, Skip Loomis and Past Grand President William W. Tatum, Jr.

his wife, Lois (a great Deltasig supporter in her own right!).

Grand President Randy L. Hultz served as Toastmaster with Charles I. "Buzz" Sutton, Foundation Trustee, delivering the invocation.

Following dinner, Past Grand Presidents William W. Tatum, Jr. and Richard J. Parnitzke shared stories about Skip. Golden Council member Paul J. P. Garcia and District Director Taleen Artunian, representing the Western Province, honored Skip and Lois with an engraved paddle and a crystal rose. The highlight of the evening was the presentation of the award by Grand President Hultz,

followed by Skip's remarks.

Brother Loomis was initiated by Rho Chapter at California-Berkeley in 1956, where he was elected Ritual Chairman. He later served as Director for the Western Region (1977-83 during which time the State of California was all one Region) and the South Pacific Region (1983-85) and assisted in installing four chapters during those years - Iota Pi at San Diego State, Iota Upsilon at California State-Northridge, Iota Phi at California State-Fresno, and Kappa Mu at California Polytechnic-San Luis Obispo.

Skip also dedicated himself to improving the alumni

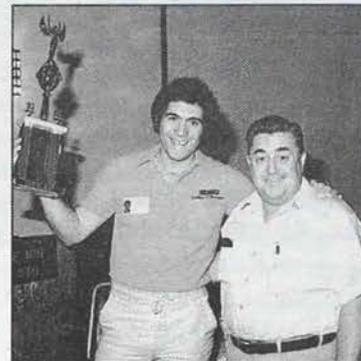
program of our Fraternity, serving as Director of Alumni Activities (1985-87) and holding numerous leadership roles in the Sacramento and Greater Los Angeles (formerly Southern California) Alumni Chapters, including Chancellor, Sergeant-at Arms, Vice President for Professional Activities, Vice President of Publicity, Executive Vice President, and four years as President. Brother Loomis has served as Chapter Advisor for Iota Upsilon Chapter and as a member of many national committees, most recently the Performance Evaluation Committee of which he is Chairman. He has attended ten

Brother Loomis may be best remembered in Delta Sigma Pi for his Fred Flintstone-based Grand Pooh-Bah costume at the 1987 New Orleans Congress – and for his California vanity plates. Past Grand President Dick Parnitzke (lower right) was one of Skip's "Celebrity Roasters" during the October banquet.



ice skater "would let me sit in a 41-degree ice rink at 6:00 A.M." Skip and Lois also have foster daughter Nancy, grandchildren Brandon and Brie Ann, and foster grandsons Eric and Jason. Sister Patricia Dieterich rounds out the family.

Besides Delta Sigma Pi, the devoted Brother's other



interests include numismatics, golf, model trains, military and other history, and fishing ("Lois brags") when the opportunity arises. He and Lois, a dedicated member of the Pink Poodles for many years and affectionately known as "Mom" by many Deltasigs, live in Burbank, California.

Delta Sigma Pi is proud to recognize the lifetime commitment of Brother Loomis. The Fraternity also looks forward to many more years of service from this dedicated gentleman!



Grand Chapter Congresses.

The dedicated Deltasig was born in Okmulgee, Oklahoma, and graduated from Okmulgee High School in 1949. He was active in the Boy Scouts rising to Eagle Scout and acquiring what was purported to be the second God and Country Award presented in Oklahoma. Following graduation, Skip attended Oklahoma A&M University until he joined the Army in 1950. He served our country for over three years and earned the rank of First Lieutenant.

After leaving the Army, Brother Loomis enrolled in the University of California and received his Bachelor's degree in Business Administration with an emphasis in Marketing and Management. When his G.I. Bill ran out (as he was pursuing a double major in Business and Electrical Engineering) Skip contacted his former commanding officer at the State Department of

Transportation, where he had worked for four summers, and acquired a position there. Since then he has completed nearly 39 years of service with the California D.O. T. He has worked in public information, budget review, cost studies, organization review and staffing standards, contract administration, personnel management, facility management, and as a systems and procedures analyst. He prides himself on having saved California taxpayers over six million dollars!

In 1953, Skip met Lois Heinemann. They were married in April, 1958 - "the best move either of us ever made!" he says. He was active in Little League and Pop Warner football in the early 1960's and then they "got girls" - three of them: Margaret, Kathryn, and Patricia. Skip says he was not allowed to watch his daughters play intramural sports because he "hollered too much" but the

No flash in the pan, Skip Loomis has been on the "National Scene" for years (clockwise from large picture above): 1977 Toronto Congress with then Executive Director Ben Wolfenberger; addressing delegates during 1983 Denver Congress; receiving "Top Region" CEI Award from Grand President Bill Kinsella at 1985 Dallas Congress; lending support at a 1980 Regional Conference in Sacramento; enjoying the October 1995 award banquet; and, with Lois, receiving the prestigious Lifetime Achievement Award from Grand President Randy Hultz.

Chapters SPEAK

ALABAMA ALPHA SIGMA

Alpha Sigma held a Founders' Day Celebration on November 14, at the International Deli in Tuscaloosa. The celebration consisted of a social gathering with decorations in purple and gold, topped off with a special Founders' Day cake. All Deltasigs were proud to share this special event together and reflect on our Fraternity's beginnings.

—Angelynn Edwards



Brothers Lesley Hillard and Rick Parrish from Alabama celebrate at Founders' Day.

CALIFORNIA-BERKELEY RHO

At the crack of dawn on an October day a group of Deltasigs met to help provide houses for low-income families in the Habitat for Humanity program.

At the site the group was broken down to tackle different tasks. Great talents were discovered that day with tasks such as cleaning, hammering roof supports, and wiring street lights. When some of the Brothers volunteered to tackle roofing it was certainly a Kodak moment.

Also in October the Chapter held an "Opportunities in the Entertainment Industry" Forum. Representatives from MTV, Cinergi Films, The Sports Channel, San Francisco Chronicle, and several others spoke about their particular industries.

—Frances Lee

ILLINOIS STATE IOTA CHI

Iota Chi took part in homecoming festivities by designing and building a float for the parade. The theme was "Traditions: Celebrating 100 Years of Tradition." Since 1995 marked our 15th year, we wanted to design our float along the theme of tradition in Delta Sigma Pi. The best surprise for us was winning the Judge's Choice Award which is the highest honor any parade entry can receive.



Members of Illinois State with the Judge's Choice Award trophy.

for Arthritis, tours of Brooks Stevens and Johnson Wax and speakers from Ralph Marlin Ties and Northwestern Mutual Life.

For our 75th anniversary in November over 200 collegiates and alumni gathered at the Milwaukee Downtown Hyatt. The event was highlighted with remarks by Grand President Randy L. Hultz, Brother Lewis Mandell, Dean of the Business School, and Regional Director Kathy Jahnke who presented a scrapbook compiled by all the chapters in the Great Lakes Region. Best wishes for another 75 years of success in Milwaukee!

MEMPHIS GAMMA ZETA

Gamma Zeta has embarked upon a rebuilding effort and we have initiated 17 new members. Two-thirds of the Chapter attended the Regional Conference in Jackson, Mississippi and won the travel award. In addition to FedEx and Coors corporate tours, other professional events included speakers on the importance of internships, business psychology, and sexual harassment in the workplace.

Community service activities this year have included a food drive, working with the Special Olympics, and tutoring disadvantaged children.

LOYOLA-CHICAGO GAMMA PI

A presentation by Dave Thomas, founder of Wendy's Corporation, was sponsored in part by Gamma Pi on November 1, at Loyola University-Watertown Campus. Brothers who were involved with the preparation of the event held a reception before the event where they met Mr. Thomas and had their picture taken with him.

Mr. Thomas spoke about his success story and what he believes young students need to be successful in business today. He spoke to over 180 Loyola students, friends and faculty.

—Stephanie Schank

MARQUETTE DELTA

Some of the activities of Delta Chapter have been an AIDS Walk, Jingle Bell Run



CHICAGO ALUMNI: Chicago Brothers celebrated their annual Holiday Party with over 50 members attending the event hosted by John and Annette Henik in their new home.

NORTHERN ILLINOIS ETA MU

Eta Mu has been extremely active this fall in the community, professionally and socially. We hosted a Halloween party for children at the Safe Passage shelter, sponsored a canned food drive, adopted a family for the holidays and sponsored a blood drive.

To kick off our professional activities alumnus Dan White, a consultant from Ernst and Young, spoke to the Chapter on how our education and the Fraternity will prepare us for the "real world." Larry Freeze, another alumnus spoke on applications of technology in the workplace and Mr. Vocalino from Motorola spoke on company goals and the concepts of Total Quality Management (TQM).

SIENA THETA UPSILON

Theta Upsilon will be celebrating its twenty fifth anniversary this spring. Founded in 1971, the Chapter has grown in the tradition of Delta Sigma Pi, always striving to enhance its sense of professionalism, community awareness and involvement, and brotherhood. This year the Chapter has carried on the annual dinner/dance with the residents of "Our Lady of Hope" senior residence. We have also been very active with alumni, bringing them back to



Regional Director Kathy Jahnke presents a scrapbook to the members of Marquette from all the chapters in the Region.

discuss careers and give advice. The Chapter has also taken on an active role in making students aware of internship opportunities by hosting internship sponsoring companies on campus.

—Joseph T. McCarthy

SW MISSOURI STATE KAPPA OMICRON

Kappa Omicron had a very productive semester. Our greatest accomplishment was participation in a 24 Hour Volleyball-A-Thon to raise money to benefit AIDS Research and Awareness. We also captured first place in Corporate Games. For the first time in history the Chapter defeated Alpha Kappa Psi. We left with proud smiles on our faces, in the hopes of continuing this well into the future.

—Kimberly Bay

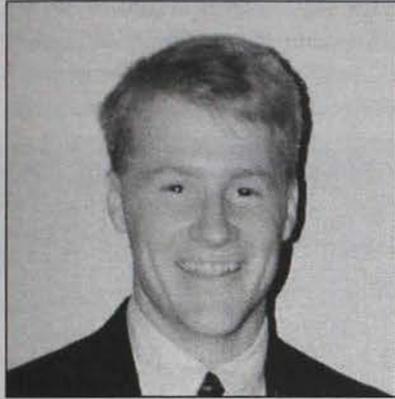
WASHINGTON ALPHA CHI

Alpha Chi has instituted the Alumni Mentor Program, a supportive network of St. Louis Alumni Brothers who have volunteered to participate. The Alumni Mentors (AM's) are appointed by the District Director, and serve in an advisory capacity to an officer or chairperson in the collegiate chapter. The main responsibilities of an AM include: 1) to serve in an advisory capacity, providing support and ideas; 2) to assist in officer transition; and 3) to help establish and review officer or chairperson goals on a periodic basis.

This semester, our Alumni Mentors have helped tremendously in the areas of long-term planning, developing new ideas, and following up on proposed new ideas. The program is a brilliant idea that other chapters can implement quickly and the dividends are instant and substantial! ▲

COY Comments on Communication

by Boyd J. Pederson, 1995 Collegian of the Year



Boyd J. Pederson

As a recent college graduate and a new alumni Brother, I reflect on what curiosities I had about my Chapter as a collegiate that transcend to both the National Fraternity as a member of the Board, and to the business world as a professional.

The first thought that comes to mind is communication. Communication, whether direct or indirect, is a part of every moment of our lives. As it is my goal and hope to achieve an open line of communication between myself and all collegiate members, I believe that it is an issue worth discussing.

As a collegiate, I seldom thought about communication with the Board of Directors or Central Office except for the weekly correspondence of paperwork, memos, and CEI reports from the Central Office. In fact, I thought of "those people" as untouchable, perhaps immortal; after all, anyone who had their name in pledge books across the country **must be** important! Needless to say, I'd now say that "those people" fall short (not a pun on the Grand President's height!) of those lofty misperceptions, and I've seen problems that I witnessed on occasion at the collegiate level parallel those that I've seen at both a national level in the Fraternity, and on a professional level in the "working world."

As a professional organization, effective communication in Delta Sigma Pi is integral to successful operating. At the chapter level, for example, poor communication alone can change a good chapter to a mediocre chapter, and likewise good

communication can change an average chapter to a superior chapter. As I'm sure you can draw the parallel between a chapter situation and the Fraternity at a national level, I need only say that it is important at *both levels* to maintain open channels of communication within the Fraternity.

It is clear that we strive to uphold the highest professional standards, but we should not underestimate the importance that our extracurricular events play in shaping the effectiveness and cohesiveness of our chapters. The seeds of effective communication are sown in the "fun activities" that we share with one another.

Brotherhood is born in the experiences we share. Whether it be our formals, banquets, intramural teams, social events, professional tours, or presentations – these are the defining memories that we take from our experiences with Delta Sigma Pi. These events play an instrumental role in the growth of Brotherhood among Brothers, and it is our Brotherhood – our openness with one another – that creates the pathways for effective communication and success as chapters and as a Fraternity.

As I believe it is my role to act as a liaison for collegiate Brothers at the national level, I would like every collegiate member of Delta Sigma Pi to know that I am always available for input. If there is any opinion, issue, idea, or suggestion you have for me, or that you would like raised to the Executive Committee or Board of Directors, feel free to contact me at anytime. If you merely have questions about operations within your chapter, I'll be glad to try and answer those as well. I think it is important we keep communication open between the Executive Committee and our collegiate members, so please don't hesitate to voice your opinions!

Good luck during the new year, and remember that I've been elected to serve you, so if you have any opinions to be raised, please contact me! ▲

Editor's Note: Collegian of the Year Boyd J. Pederson can be reached at: 3135 West Avondale, Denver, CO 80204, (303) 572-0657.

Volunteer Spotlight

Robert G. Flores is an initiate of Delta Sigma Chapter at Loyola Marymount and is now

affiliated with the Greater Los Angeles Alumni Chapter. He has held various District



Director and Advisor positions and is currently District Director for Kappa Mu at Cal Poly-San Luis Obispo. Bob is employed as Manager of Human Resources at UCLA.



Michael Metcalf is an initiate of Epsilon Eta Chapter at Eastern New Mexico. He has held

various Fraternity positions including District Director and is currently affiliated with the Albuquerque-Xia Alumni Chapter where he serves as President. Brother Metcalf is employed with Cauwels & Associates in Albuquerque.

James A. Rabalais is a charter initiate of Nu Omicron Chapter at Our Lady of Holy Cross

College in New Orleans. He is Director of the Division of Applied, Natural, and Social



Sciences which houses the Department of Business and Economics at the college. Active in regional and national events, he serves as Faculty Advisor to Nu Omicron Chapter.



Claire S. Roberts, an initiate of Delta Omicron Chapter at San Francisco State, is now

affiliated with the Alcatraz Alumni Chapter. She is a Golden Council member now serving as Receiver for Delta Omicron Chapter. Claire is employed at Bank of America as Vice President of Risk Management and Collections for Merchant Services.

Dr. Stephen Stumpf, a faculty initiate of Epsilon Rho Chapter, is the Dean of the College of

Business and Director of the Center of Leadership at the University of Tampa. Brother



Stumpf has provided many leadership opportunities for Brothers including teambuilding workshops and moderating seminars based on his book "Learning to Use What You Already Know." ▲

1993-94 and 1994-95 Outstanding Alumni Chapter

ATLANTA: SETTING THE ALUMNI STANDARD

**REPEAT
NATIONAL
CHAMPIONS!**



Atlanta Alumni Chapter Brothers are no strangers to collegiate chapter support. An annual collegiate/alumni softball game fosters networking, recruiting, fellowship and fun.

When asked "What makes an alumni chapter outstanding?", Atlanta Brothers have plenty to say. And they should know! After reaching over three-quarters of their goals for the 1994-95 year, being named Outstanding Alumni Chapter of the Year was another great achievement. Also, the balance between professional, community service, and social activities was optimal: heavy on all three.

At the beginning of the year, the Chapter set ten specific goals, all aimed at reaching the ultimate goal of being the best. Those goals included, in part: retaining more dues paying members, visiting and conducting more joint service projects with collegiate chapters, organizing a fund-raising event, and establishing voice mail service. At the same time, powerful professional, service and social programs had to be executed.

The 1994-95 professional program was as diverse as the Brothers of the Atlanta Alumni Chapter. Eight events took place. A real estate appraiser discussed the factors that help determine the value of a home. Next, a representative of Electronic Data Systems delivered a

timely message on "Attributes of Leadership", particularly regarding the traits, knowledge and skills necessary to be a successful leader.

Community service has always played a prominent role in our Fraternity, in part because as organizations benefit from our resources, Brothers are rewarded by the satisfaction of helping those in need. The Atlanta Alumni Chapter completed seven projects, contributing over 287 hours to worthy causes!

For the fifth consecutive year, this dynamic group, along with Kappa Chapter (Georgia State), volunteered at the Georgia Special Olympics Winter Games – assisting bowlers and being a part of the medal ceremonies. The Atlanta Food Bank benefited when the Alumni Chapter helped sort and box over 160 tons of food for Thanksgiving distribution. And when various festivals hosted children's corners, Brothers enjoyed helping youngsters make hand puppets, pasta necklaces and other crafts.

Plenty of focus has been given to the Centennial Olympic Games to be held in Atlanta next summer. The Chapter remains a member

of the Olympic Force, a program established by the Atlanta Olympic Committee to channel enthusiasm for the Games into community efforts to fulfill a broad range of human and social needs. Some Brothers will even be using vacation time to volunteer during the Games.

If any out-of-towners wonder whether "Hotlanta" is as stimulating as its reputation suggests, the Atlanta Alumni Chapter can prove it by their wide ranging social agenda. Thirteen outings entertained and connected Brothers of all ages.

"Outstanding!" aptly describes the annual alumni/collegiate softball game and picnic where Alumni Brothers were victorious over Kappa Chapter collegiates. Twenty-seven "Irish for the Day" Brothers made the St. Patrick's Day dinner celebration a night to



An annual Founders' Day Celebration always draws a big crowd, but the Chapter averages 28 Brothers in attendance at monthly meetings.



A good part of Atlanta's success story can be told through the leadership involved. Local leaders joining national Deltasig leaders at a recent Founders' Day celebration include (from left): Vice President for Alumni Benefits and Services Catherine Merdian, Brother Jim and Julia Jacobs, Southeastern Regional Director Mitch Simmons, Alumni Chapter President (and Mrs. Mitch) Velvet Simmons, Grand President Randy L. Hultz, Past Grand President Bob and Dottie Busse and 1994 Collegian of the Year Paige Turnes Franklin.

remember and brought many new faces to the Chapter. "Neighborhood Lunches" were implemented so that small groups of Deltasigs who work in the same area could gather for lunch – a great idea easily adopted by any alumni group.

Building stronger bonds with collegiate chapters in the area has enhanced the effectiveness of alumni activities, as well as fostered Brotherhood. By having Brothers from Georgia State, Georgia, and Kennesaw State participate in professional service and social projects, it makes the transition easier between collegiate and becoming an Alumni Chapter member. This contributes directly to the membership goal.

When Nu Pi (Kennesaw State) was chartered last year, alumni support of the fledgling group might have tapered off, but not with this Alumni Chapter! Support continued through the first year of growing pains as certain milestones were reached.

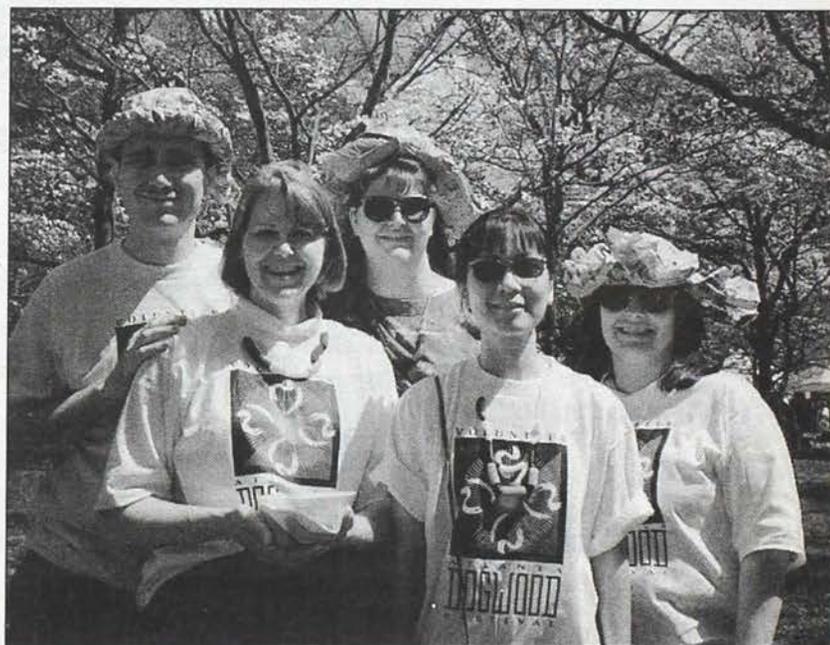
Collegiate support was not confined to the immediate Atlanta area. Alumni Brothers reached out to chapters in Tennessee and South Carolina, and attended the Southeastern/

South Central Regional Conference and Officer Training School.

Fraternalism and unity spearheaded the year's activities. From Atlanta Alumni golf shirts and a picture board of events to job networking, newsletter ads and a voice mailbox, the Chapter retained 70% of its members. Average attendance at monthly business meetings is 28 and more than half the graduates are from colleges outside the state of Georgia.

Goals were set and met. Bonds were created and strengthened. Keeping Brothers active beyond their collegiate years can be ensured by providing the best in professional, service, and social programming. The Atlanta Alumni Chapter is dedicated to perpetuating a bright future. ▲

This article was prepared by Barbara Sumner (Connecticut), a free-lance writer in Atlanta.



Community service is an area of excellence for Atlanta Brothers. Seven projects and 287 hours were spent on worthy causes this past year. Helping children create crafts at the Atlanta Dogwood Festival were (left to right) Glen Rohling, Velvet Simmons, Gina Irving, Van Phan and Denita Morin.

YEAR IN REVIEW

Beginning with Regional Conferences in the fall of 1994 and concluding with the 40th Grand Chapter Congress in Orlando, this past summer, Delta Sigma Pi enjoyed a good year in 1994-95. The Fraternity . . .

MAINTAINED operations at 177 collegiate chapters and franchised alumni chapters at 47 locations across the country.

INITIATED 4,182 new members including 113 Faculty and 19 Honorary Members.

EXTENDED the Delta Sigma Pi family with the installation of new collegiate chapters at: California-Davis (Nu Rho), Roger Williams (Nu Sigma), St. Thomas (Nu Tau) and West Virginia (Nu Upsilon).

REACTIVATED three chapters: Washburn, Nebraska-Omaha, and Michigan State.

PUBLISHED "The DELTASIG" quarterly and numerous newsletters.

ELECTED a new Board of Directors and re-elected Grand President Randy L. Hultz for another term.

PROVIDED consultation visits from the Central Office to 152 collegiate chapters and nine colonies.

RECOGNIZED 11 chapters achieving Honor Roll Status and 48 chapters that earned Honorable Mention in the Chapter Efficiency Index (compared to 7 and 38 in 1994).

SPONSORED an outstanding Grand Chapter Congress for 736 registrants at the Peabody Hotel in Orlando.

FINISHED the year in the black with a small surplus. (See pie charts on page 11).

IMPROVED the Central Office facility with new carpeting, equipment, lighting on the flag display, and some internal restructuring.

RECEIVED 56 applications for national chapter awards and 73 chapters nominated a candidate for Collegian of the Year.

PROVIDED over 40 scholarships (in excess of \$20,000) to members of Delta Sigma Pi through the Leadership Foundation, based on scholastic achievement, Fraternal activities and financial need.

INTRODUCED a new full-color recruiting brochure and a series of new recruiting posters.

WELCOMED Heather Bailey and Bill Schilling as Leadership Foundation Executive Vice President and Executive Director respectively, to fill positions vacated after years of good service by Brothers Dan Doyle and Mike Mazur.

WITNESSED total membership in Delta Sigma Pi reach 165,801 initiates worldwide.

RECEIVED over \$100,000 in contributions via the Leadership Foundation Annual Campaign from generous and supportive Brothers.

COMMITTED to develop and began work on, "DSPNET" - our own computer network (via CompuServe) linked to the internet and Brothers everywhere.

CONTINUED to offer many alumni member benefit programs, including: Group life and medical insurance; an MBNA MasterCard affinity card; Alamo and Hertz rental car discounts; Quest hotel discount program; an alumni membership directory; career development and assistance through Skill Search; and Fraternity watches, tennis shoes and other merchandise opportunities.

COLLEGIATE CHAPTER MEMBERSHIP GOALS

Listing of collegiate chapters achieving or exceeding their 1994 membership goals

Delta - Marquette	Delta Nu - Loyola-New Orleans
Epsilon - Iowa	Delta Omega - West Liberty State
Iota - Kansas	Zeta Kappa - Western State
Mu - Georgetown	Zeta Psi - SUNY-Albany
Xi - Michigan-Ann Arbor	Zeta Omega - Northern Arizona
Pi - Georgia	Eta Pi - Wayne State-Nebraska
Rho - California-Berkeley	Theta Phi - South Florida
Upsilon - Illinois-Urbana	Iota Kappa - James Madison
Alpha Delta - Nebraska-Lincoln	Iota Nu - NE Missouri State
Alpha Epsilon - Minnesota	Iota Phi - California State-Fresno
Alpha Zeta - Tennessee-Knoxville	Iota Chi - Illinois State
Alpha Eta - South Dakota	Iota Omega - NC-Greensboro
Alpha Iota - Drake	Kappa Lambda - Binghamton
Alpha Kappa - S.U.N.Y.-Buffalo	Kappa Mu - Cal Poly-San Luis Obispo
Alpha Pi - Indiana-Bloomington	Kappa Nu - Longwood
Alpha Rho - CO-Boulder	Kappa Omicron - SW Missouri St.
Alpha Sigma - Alabama	Lambda Mu - Pacific
Alpha Tau - Mercer	Lambda Omicron - Western IL
Alpha Chi - Washington-St. Louis	Lambda Psi - Hawaii-Hilo
Beta Zeta - Louisiana State	Mu Pi - Penn State-Behrend
Beta Lambda - Auburn	Mu Rho - Colorado State
Beta Pi - Kent State	Mu Chi - CO-Colorado Springs
Beta Psi - Louisiana Tech	Mu Psi - Iowa State
Gamma Epsilon - Oklahoma State	Nu Xi - Missouri-Kansas City
Gamma Pi - Loyola-Chicago	Nu Omicron - Our Lady of Holy Cross
Gamma Sigma - Maryland	Nu Pi - Kennesaw State
Gamma Psi - Arizona	

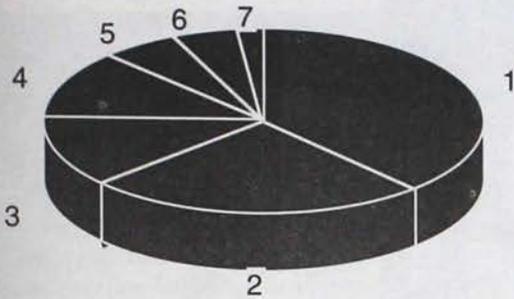
CHAPTER EFFICIENCY INDEX HONOR ROLL

Collegiate chapters that achieved Honor Roll Status in the Chapter Efficiency Index.

Rho Chapter California-Berkeley	Iota Kappa Chapter James Madison
Alpha Delta Chapter Nebraska-Lincoln	Iota Nu Chapter Northeast Missouri State
Gamma Psi Chapter Arizona	Kappa Nu Chapter Longwood
Delta Omega Chapter West Liberty State	Kappa Tau Chapter Clemson
Eta Pi Chapter Wayne State-Nebraska	Lambda Mu Chapter Pacific
	Nu Omicron Chapter Our Lady of Holy Cross

WHERE THE MONEY COMES FROM...

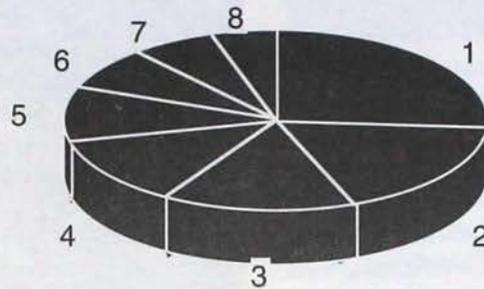
- 1 - Collegiate Chapter Dues **37%**
- 2 - Initiation Fees **26%**
- 3 - Jewelry Sales **14%**
- 4 - Grand Chapter Congress **11%**
- 5 - Chapter Supplies, Alumni Fees & Other **6%**
- 6 - Investments **4%**
- 7 - Regalia Fees **2%**



Total '94-95 Revenue:
\$1,031,886.00

WHERE THE MONEY GOES...

- 1 - Chapter Services & Educational Programs **28%**
- 2 - Headquarters Management & Maintenance **21%**
- 3 - Administrative & Professional Fees **12%**
- 4 - Grand Chapter Congress **11%**
- 5 - Insurance Programs & Retirement **10%**
- 6 - Board Travel & Meetings **8%**
- 7 - The DELTASIG **5%**
- 8 - Depreciation & Interest **5%**



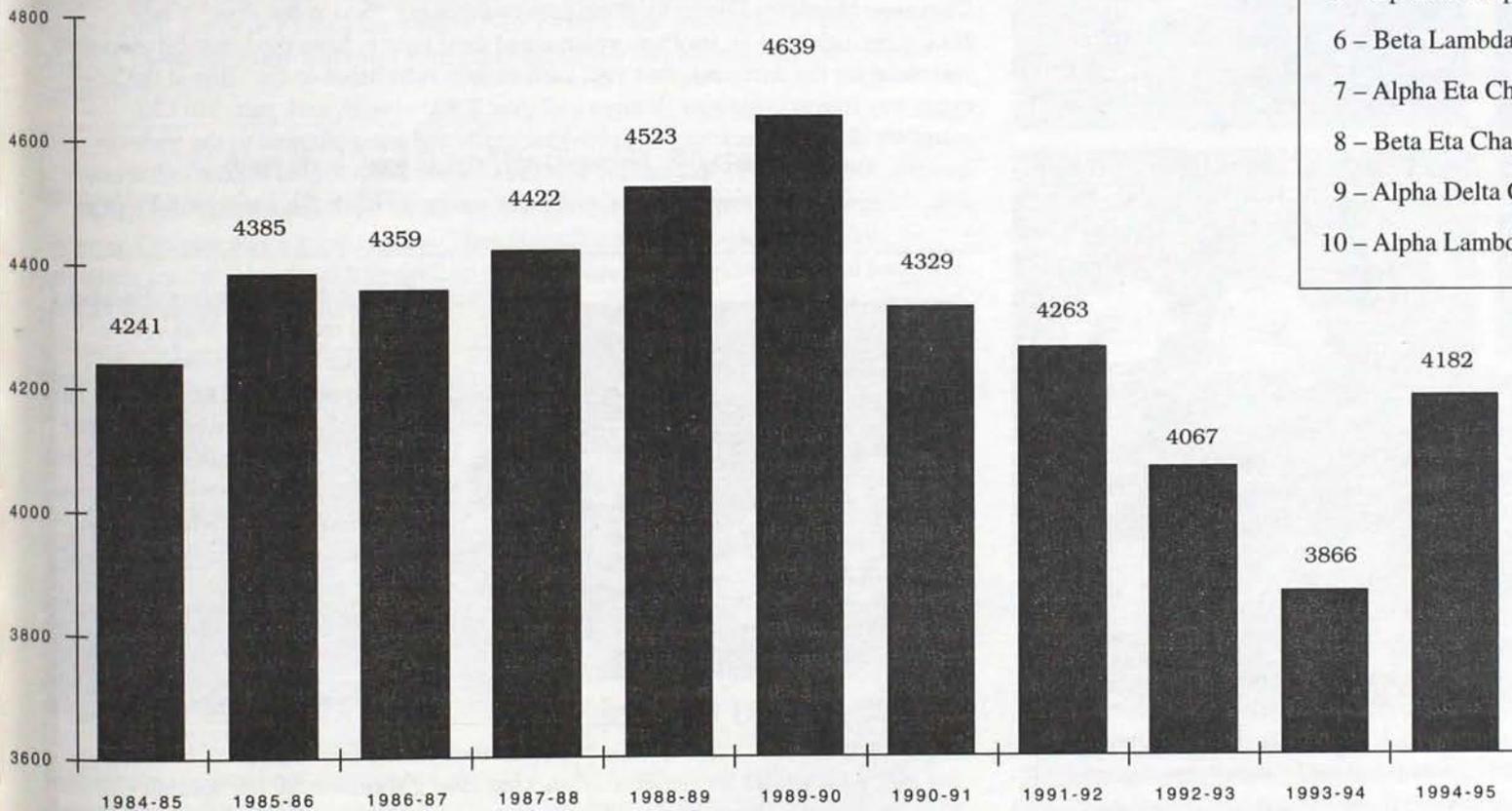
Total '94-95 Expense:
\$1,026,460.00

**TOP 11 CHAPTERS
1994-95 INITIATES**

1 - Gamma Epsilon Chapter - Oklahoma State	58
2 - Alpha Beta Chapter - Missouri-Columbia	49
3 - Iota Chi Chapter - Illinois State	49
4 - Beta Eta Chapter - Florida	46
5 - Epsilon Chapter - Iowa	45
6 - Alpha Delta Chapter - Nebraska-Lincoln	42
7 - Pi Chapter - Georgia	41
8 - Alpha Kappa Chapter - SUNY-Buffalo	41
9 - Alpha Tau Chapter - Mercer	41
10 - Beta Zeta Chapter - Louisiana State	41
11 - Lambda Nu Chapter - Texas A&M	41

**DELTA SIGMA PI
Total Annual Initiates
11-Year Comparison**

Annual Average: 4298



**TOP 10 ACTIVE CHAPTERS
TOTAL INITIATES**

1 - Alpha Beta Chapter - Missouri-Columbia	2805
2 - Alpha Rho Chapter - Colorado-Boulder	2201
3 - Alpha Pi Chapter - Indiana-Bloomington	2197
4 - Alpha Upsilon Chapter - Miami-Ohio	2099
5 - Epsilon Chapter - Iowa	2067
6 - Beta Lambda Chapter - Auburn	1959
7 - Alpha Eta Chapter - South Dakota	1876
8 - Beta Eta Chapter - Florida	1855
9 - Alpha Delta Chapter - Nebraska-Lincoln	1796
10 - Alpha Lambda Chapter - NC-Chapel Hill	1788

All in a Day's Work

Deltasigs pitched in across the U.S.A. for October's "Make A Difference Day"

Since its founding, service to Fraternity, community and mankind has been at the very core of Delta Sigma Pi. We as a Fraternity have placed it first and foremost because we deemed it to be important. Community service has been one of our finest traditions.

In keeping with that tradition, your Board of Directors declared October 28 to be "National Deltasig's Make A Difference Day". All chapters and Brothers were encouraged to join the thousands of others participating in the *USA Today*/Points of Light Foundation sponsored "National Make A Difference Day."

Needless to say, countless Deltasigs took up the cause and pitched in to make a difference. From Halloween safe-havens, to trash pickups and from California to Florida, Brothers did their part to improve their communities. A sampling of some of the activities is presented here, in order to congratulate those who participated this year – and to inspire more efforts in 1996.



New Orleans's Officer Training School

Delta Nu Chapter (Loyola-New Orleans) acted as host for one of Delta Sigma Pi's Officer Training Schools. Over 150 Brothers from 30 chapters traveled to the Crescent City and made this OTiS the most attended during the fall. National officers (including Grand President Randy Hultz), collegiate members and alumni gathered to share ideas on recruiting, chapter communication and fund raising. Following the seminars, Brothers traversed across New Orleans's famous St. Charles Avenue to clean up trash and debris from Audubon Park. Deltasig's from across the country donned gloves and armed themselves with trash bags to clean up the large park – including several hundred yards of lagoon shoreline. Combining classroom Fraternity learning and hands-on community service made this OTiS one of Deltasig's most successful ever!



California State-Fresno

Lost Lake was the destination for the Iota Phi Brothers from California State-Fresno on October 28. The Chapter assisted the Center for Independent Living with coordinating races at the Fresno County lake. Volunteers directed traffic, distributed water and refreshments to runners, registered participants, timed races, and monitored course markers and the finish line. Runners participated in one of four races: 800 meters for children, 2 mile run, 6 mile run, or 2 mile walk-a-thon. Over 125 runners raised money for the Center for Independent Living which offers services that allow people with disabilities to live as independently as possible. Awards and a complimentary spaghetti dinner were provided to recognize all the volunteers. Iota Phi Brothers feel great and know they have made a difference in Fresno.

Colorado-Colorado Springs

Taking the Make A Difference Day philosophy to heart, Mu Chi Chapter (Colorado-Colorado Springs) joined together with one of the city's best educational and family attractions to provide a clean and safe environment for the community. Fraternity members spent five hours picking up trash and sweeping debris from walkways at the Cheyenne Mountain Zoo so local citizens could enjoy "Boo at the Zoo," a safe Halloween celebration. Brothers volunteered their time to keep the beautiful mountain zoo clean for the thousands that visit each month. Admission to the "Boo at the Zoo" event was free to costumed children and over 2,900 visitors took part. Mu Chi members dressed as animals and provided crafts and entertainment to the trick-or-treaters. Although 1995 marked the first year for the Delta Sigma Pi-Zoo collaboration, the event was a huge success, and plans are being made for a successful repeat.



Shepherd College

Epsilon Kappa Chapter (Shepherd College) recognized Make A Difference Day by spending an evening with several homeless families at the Willowbrook Shelter in Charles Town, West Virginia. Nine children, age six months to 16 years, were present at the shelter to share their evening with the Brothers. The Chapter collected funds from participants in order to purchase clothing and toys for the children. In addition, new and like-new toys were donated and presented. Indoor and outdoor games were played, including basketball for the older children, and swings and piggy-back rides for the little tykes. One little girl celebrated her seventh birthday with the group. Epsilon Kappa Chapter looks forward to making similar trips to the shelter to make a difference in the Charles Town community and to see many smiling faces again.

Western Kentucky

The Brothers of the Zeta Theta Chapter (Western Kentucky) did several difference making projects this fall. They spent time working with Habitat for Humanity on the interior of three houses hanging dry wall and painting.

Another day was spent raking leaves at Potter's Children Home, an orphanage in Bowling Green. A great deal of work was accomplished along with Brothers and the children having a great time playing in the leaves.



The Children of San Luis Obispo, California joined with Kappa Mu Chapter at a Halloween Pumpkin Carve held at Teach School. Children from local day care centers had the opportunity to carve pumpkins, eat snacks, and play with the Brothers. The Chapter not only entertained children, but taught them about world hunger and how to conserve food. Information was passed around to introduce new ideas about the remains of

Cal Poly-San Luis Obispo

pumpkins, including delicious desserts made to celebrate Halloween. Kappa Mu hearts were warmed by the numerous smiles from the San Luis Obispo children.

North Florida Alumni

Working with the Keep Jacksonville Beautiful Committee, the North Florida Alumni Chapter helped make a difference by cleaning up Jetty's at Mayport, a local fishing spot in Jacksonville. Alumni were assisted by the Kappa Pi (North Florida) pledge class as they picked up trash, syringes, and other items deposited by the tide. Twelve garbage bags filled with debris were collected by the work crew. In addition, alumni from northern Florida traveled to New Orleans and participated in the OTIS Make A Difference Day activities with other collegiate and alumni members from neighboring states.

North Carolina Piedmont Alumni

The Make A Difference Day service project for the North Carolina Piedmont Alumni Chapter was a great success. They collected food, toiletries and paper products for the Triad Health project, an organization that provides practical and emotional support for people with AIDS.



San Jose State

October 28 marked the day the City of Milpitas, California, held an all day Halloween Fall Festival for local families at Cardosa Park. Volunteers from Theta Chi Chapter at San Jose State assisted in making the festival successful. Approximately 200 Halloween enthusiasts attended the event. Delta Sigma Pi Brothers and pledges participated in different aspects of the Festival by painting faces, carving pumpkins,

reading stories, bowling, making and playing bubbles, and constructing bat mobiles. Parents and children alike enjoyed the festival and were glad to share the Delta Sigma Pi enthusiasm. Theta Chi Chapter is grateful to make a difference and interact with the children of the San Jose community.



Pacific

completed their projects by painting over graffiti and cleaning the surrounding areas.

Brothers had such a great time with the activity that another event honoring volunteerism was scheduled two days later. This time Brothers dressed in Halloween costumes and visited Mary Graham Hall, a local children's orphanage. Bags filled with candy, donated by a local KMart store, were distributed to children and teenagers. This Halloween gesture set the pace for a wonderful night of Brotherhood.

"Graffiti Wipe Out" was Lambda Mu Chapter's theme for Deltasig's big day of service. University of the Pacific Fraternity members replaced their books and pencils with paint brushes and rollers to help clean-up buildings and streets in Stockton, California. The Chapter was assigned to two of the nine targeted areas, a freeway underpass and a local supermarket. Members successfully



Central Office

Members of the Central Office staff participated in Make A Difference Day by collecting food and clothing for a needy family in the Oxford area. The family selected, which had just lost the father to illness, was extremely grateful.

St. Thomas

Nu Tau Chapter (St. Thomas) participated in the Adopt-A-River clean-up volunteer event in coordination with the Department of Natural Resources for "Make A Difference Day." They volunteered to help clean up and beautify the banks of the Mississippi River in St. Paul. The group was part of about 150 other St. Thomas students who collected debris along the river and then separated it into recyclable and non-recyclable bags. The event is an annual event with the intention of making a difference in the natural environment.



Drake

dalmatians, dancing pumpkins and pirates. Brothers worked at the various treat stations, served refreshments and dressed as characters. Approximately 3,000 members of the Des Moines community chose "Night Eyes" as their Halloween alternative with a night filled with warmth, unity and smiles. ▲

In recognition of Deltasig's Make A Difference Day, Alpha Iota Chapter (Drake) volunteered its services at "Night Eyes," an event sponsored by the Blank Park Zoo in Des Moines, Iowa. The purpose of this event was to provide children and their families an exciting and safe Halloween experience. Trick-or-treaters passed through sixteen treat stations and met costumed characters, including cavemen,

Today's Students Measure Up

by Dr. Ken Halsey, Eta Pi Chapter Advisor, Wayne State College (NE)



Brother Ken Halsey, Wayne State (Nebraska) Chapter Advisor, receives the Professional Fraternity Association Faculty Advisor Award of Excellence from PFA President Phyllis Conrad.

Editor's Note: Brother Ken Halsey was honored by the Professional Fraternity Association with its International Faculty Advisor Award of Excellence at PFA's 1995 annual meeting. This prestigious honor is essentially the "best National Greek Advisor" award and Brother Halsey brings great credit to himself and Delta Sigma Pi. The following remarks were taken from his acceptance speech to PFA.

It's a distinct honor to represent the faculty advisors of professional fraternities from the various academic disciplines all over the country. As we are aware, college and university student affiliation with a professional fraternity provides an enrichment opportunity that is seldom matched in any other way.

The very highest level of learning is *understanding with application and inclination*. This means students learn how to be leaders, practice being leaders, and proceed to exhibit effective leadership behavior whenever the opportunity presents itself. This is what makes each of our respective organizations effective and our involvement so meaningful.

It's a special honor for me to represent Delta Sigma Pi as a Faculty Advisor. Knowing the number of organizations represented, and the fact that hundreds of capable faculty representatives continually give their time and energy to the respective organizations and the students they work with, I am especially delighted to be honored by the Professional Fraternity Association.

With this opportunity, I want to share some special thoughts that I have concerning the profession I practice, and the opportunities it provides. As faculty members, we advisors must recognize that it is a privilege to work with young people in this manner. The college students of today are an exemplary group of young people.

There is a tendency for each generation to find fault with some segment of the next generation(s). Although I was unable to find the exact quote, a scholar of early times was heard to say that the youth of his day were not respectful of their elders, and lacked direction, initiative and commitment. We are all aware that the same thing is being said today, and we also know that it will be said for generations to come as well.

In reality, the youth of today are every bit as good as the generation of which I am a part, and in many ways better! We need to constantly remind ourselves of this, and share that knowledge with our young student friends as well!

I hasten to acknowledge that there have always been, and will continue to be, individuals (of all ages) within our society that cause a great deal of social discord and heartbreak. Some of the youth of today are obviously represented in that category. In reality, however, one can simplify this societal equation by classifying people as part of the problem or part of the solution. It is my firm contention that the students that we deal with in Delta Sigma Pi and other professional fraternities are more closely associated with the solution than the problem. The values they are developing and practicing are also those values that can be passed to future generations.

In academic endeavors, attitude and enthusiasm are extremely important. As academic leaders, our job is to be sure that students remain enthusiastic and optimistic about the future. McLandburg Wilson said it well, way back in 1892: "Twixt the optimist and pessimist, the difference is droll. The optimist sees the doughnut, the pessimist sees the hole!"

Involvement with the leadership opportunities that professional fraternities continually present provides an excellent forum from which to encourage students to "be all that you can be." Socrates is credited with the observation "The nearest way to glory is to strive to be what you wish to be thought to be."

I continually see reserved, rather passive students accept responsibilities for important outcomes and rise to the occasion and perform even above my (and their own) expectations. This opportunity to lead is an effective stimulus to a lifetime of successful outcomes. Our organizations continually provide opportunities for this metamorphosis to occur!

As educators, we have the opportunity to shape young minds in a manner that can have not only a life-long impact, but even an impact for generations to come. I am very comfortable with the general concepts of optimism that I have tried to pass on to my students. Receiving the PFA Award is truly frosting on the cake, but my true reward is seeing former students and colleagues rise to levels of success that we would have not dared dream!

Students need to think of themselves as worthy members of today's society, and that can only occur if we treat them in a manner that encourages that mental self-image.

Perhaps Liza Doolittle said it best with regard to the evolutionary process of becoming a lady - "It isn't so much how a lady acts-as how she is treated." I am a

“
... students grow by not being limited by what they haven't done.
”

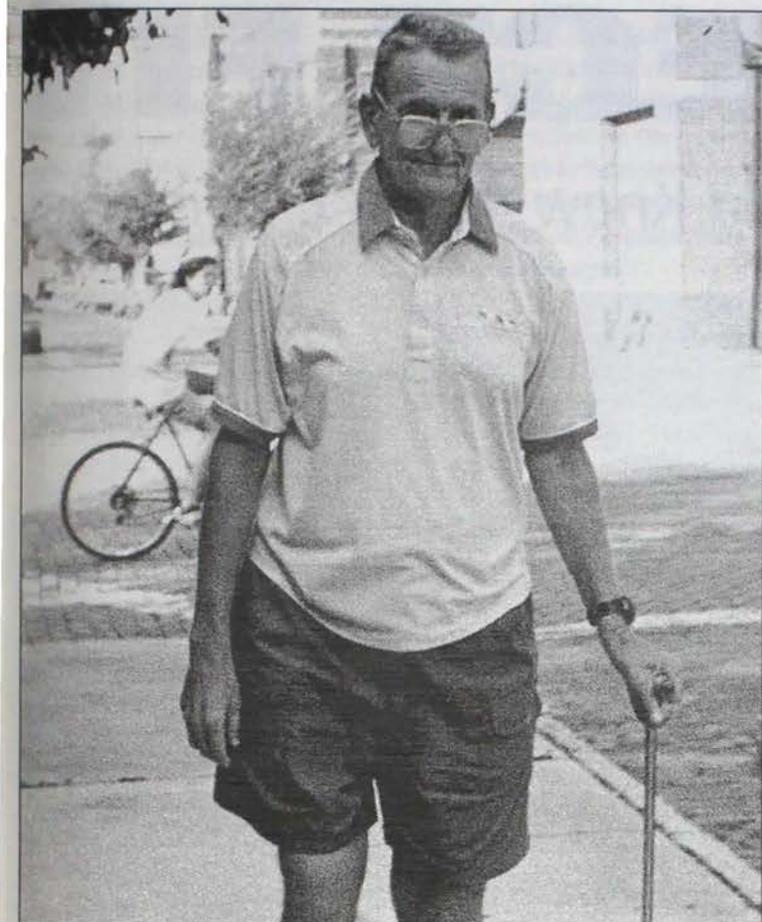
firm believer that it is how we treat our students that permit them to fulfill our expectations for their performances and accomplishments. This is true of their performance as members of our respective organizations, as well as how they later perform in their professional lives.

As a Faculty Advisor to Eta Pi Chapter at Wayne State College, the students know that I will not organize and do the work for them. They are aware, however, that I am there to clear the way for them, if they have worthwhile objectives to accomplish. Our international organization provides excellent guidelines to follow for successful accomplishment of meaningful, life-shaping goals and worthwhile societal contribution. Students see the processes modeled by seasoned organization members, and look forward to their own opportunity to lead in the accomplishment of objectives when their time comes!

Our respective organizations provide us with opportunities to see students grow and become what they would hope to be. Vera Hummel, one of my Wayne State College co-workers, puts it very well when she says students grow by "not being limited by what they haven't done." Our organizations continually provide leadership situations in which meaningful personal and professional growth experiences can-and-do happen. And I am proud to be a part of it! ▲

DS Profile

ED LANGER



Ed Langer, Past Director of Alumni Benefits and Services, has walked over 2,300 miles since doctors told him he'd never walk again.

Ten years ago, doctors told Brother Ed Langer (Pittsburgh), a Past Director of Alumni Benefits and Services for the Fraternity, he may never walk again. An automobile accident had left him with a crushed right hip and a bleak prognosis for the future.

Today, however, Brother Langer has overcome the odds against him. He recently finished walking over 2,300 miles through the Plant City (Florida) area.

But the Golden Council member doesn't want a medal or any type of heroic recognition for his accomplishment. He says faith, and the support of those around him, are what helped him on his road to recovery.

"I'm proud of the 2,300+ miles I've walked," he says, "but I think the bigger picture is the fact that I survived something that doctors said I probably wouldn't."

On December 6, 1985, Brother Langer was loading some boxes into the trunk of his Chevrolet when a pickup truck slammed into the back end, throwing him some 40 feet into the air.

Langer said he remembers little else about that night, aside from the helicopter ride that transported him to the emergency room of Tampa General Hospital.

Doctors didn't expect him to survive, much less ever be able to walk again. Six months later, after countless operations and a battle with gangrene in both legs, Langer not only survived, he walked away to a new life.

"It's been a long 10 years, that's for sure, but I don't see myself as an inspiration to anyone," he says modestly. "I knew it would take a lot of hard work. Some people sit back and expect a miracle to happen, I didn't. I knew if I wanted it, I had to make it happen."

Brother Langer began his walking crusade last December

with an original goal of 125 miles a month. Three pairs of walking shoes later, he reached 2,000 miles this October and is still walking strong.

To recognize his accomplishment, students at a local elementary school made him a banner. "I have gotten so much support from the teachers and students at the school, it's been wonderful," Langer says. "Without that and without God, I couldn't have done it."

This remarkable and inspirational Deltasig has not forgotten his Fraternity. In between walks he has found time to serve on the South Atlantic Regional Collegian of the Year Committee the past few years. Brother Langer is anxious to hear from old friends. Contact the Central Office for his address. ▲

Editor's note: Thanks to "The Plant City Courier" and author Judy Thiede Wade for allowing adaptation of their original article.

Central Office Staff Changes



Robby L. Hultz

After more than seven years of dedicated and distinguished service to Delta Sigma Pi, Brother Robby L. Hultz, Northeast Missouri State, tendered his resignation in November. He served the Fraternity both as a Chapter Consultant and, most recently, as Director of Administrative Services.

Robby and his wife, Brother Beth (Kinard) Hultz, Memphis State, have relocated to Memphis, where Beth is employed as Inventory Control Analyst at Gould's Pumps.

Brother Hultz served the Fraternity particularly well and will be missed greatly by the staff, volunteer leaders, members, and even our vendors! His amiable nature, knowledge of the Fraternity's business side, his dedication and willingness to tackle any assignment are irreplaceable attributes. Good luck Robby and Beth!



Judith A. Jaspers

Delta Sigma Pi is pleased to announce the promotion of former Chapter Consultant Judith A. Jaspers to Director of Administrative Services. She stepped right into the position vacated by Brother Hultz's resignation.

Brother Jaspers graduated in May 1994 with honors with a Masters of Professional

Accountancy from the University of South Dakota, where she was a leader of Alpha Eta Chapter. She was also President of South Dakota's Accounting Association and will become a charter member of Beta Alpha Psi at USD in April. She also has experience as an accounting intern of a large hotel.

First hand knowledge about chapters, Fraternity leadership, Central Office procedures and staff will serve Brother Jaspers well in her new position. Welcome aboard!

THE SEARCH FOR A PERFECT FIT

What Every Deltasig Executive Should Know About Ergonomics

-by Neal Metal, ASID, Nevada-Reno

One size definitely does not fit all!

The lesson that must be learned from the study of ergonomics is that the office must fit the particular person and the task. Work areas must be flexible and accommodating, not intractable or uncomfortable. Business professionals should be the leaders in advancing the productivity of the workplace, the good health of their employees through ergonomics, and recognize that good ergonomics can have a positive effect on the bottom line!

Ergonomics has slowly been introduced into the office environment over the past four decades, but is still generally misunderstood. Today, the term is used internationally to describe the relationship between the individual, the task, the equipment, and the furnishings used in performing a task.

Human factors of size and comfort, combined with the task and the functional aspects of adaptability and ease of operational control are important factors in ergonomics. There are other elements that should be important considerations.



If you or your employees work at a desk that looks like this, you are inviting more than a little backache.

For instance, some ergonomic chairs are "passive", while others are "active". Passive systems do not allow individual controls, which means the user must adjust to the chair rather than having the chair adjust to the user. Active ergonomic adjustments allow the user to easily control the chair for different settings to meet specific needs. A well-designed "active" chair should meet the requirements of 95 percent of the population.

A lack of concern for ergonomics can have a direct negative impact on corporate expenses, insurance rates and, ultimately, bottom line

profits. The American Academy of Orthopedic Surgeons estimates that job-related motion injuries, including agricultural, industrial and office jobs, cost \$27 billion a year in medical treatment and lost income. The Occupational Safety and Health Administration (OSHA) estimates that by the turn of the century, 50 cents out of every dollar spent in medical costs will go to treating cumulative trauma injuries if businesses continue to ignore ergonomic problems.

Workers afflicted by carpal tunnel syndrome or tendinitis can lose weeks of work. Injured workers report that, in

extreme cases, the pain can be so intense that they avoid handshakes, lose sleep and surrender normal social and recreational activities. Repetitive-motion strain can cost thousands of dollars in lost work time and doctors' bills; and in those rare instances where surgery is required, the cost can be many times more.

The constant barrage of statistics on the incidence of "computer injuries" is unrelenting, at times obscuring the true costs exacted by organizations and employees alike.

The Bureau of Labor Statistics tells us that 6.1 percent of all recorded occupa-

tional illnesses are now associated with repetitive trauma. Many studies have found that most computer users experience regular visual discomfort on a daily basis. Several large-scale surveys suggest that, on any given day, between ten and thirty percent of users report moderate to severe discomfort in (each of) the back, neck, shoulder and wrist.

With the incessant flow of information on ergonomics, often the most obvious preventative measures evade us. High-quality furnishings and expensive equipment do not guarantee success when basic ergonomic considerations are ignored.

A few basics for the manager to keep in mind:

- Don't forget the lighting. Lighting is usually the most ignored aspect of the workplace. Poor lighting contributes to improper postures and discomfort and degrades screen visibility.

In the vast majority of offices, the lighting is too bright, there is no task light to read documents, and glare obscures the screen. The workstation should be configured to minimize the potential for glare, such as by orienting the face of the screen perpendicular to the windows and by adding luminaries.

- Promote movement and a variety of good postures by design. Movement is essential. Lack of movement is clearly associated with injury and discomfort. The more centered the posture, the easier it is to move continually through postural cycles throughout the day. When movement is constrained (such as for intensive computer work),

more support is needed from the workstation. For example, a headset is essential for jobs involving extensive phone use; palm rests may be needed for those who use calculators or keyboard to allow intermittent resting of forearms.

Managers should ensure that users don't have to maintain uncentered, twisted postures for long periods of time. Feet must be supported. Remember that users consistently adjust their seats for a comfortable working position; consequently, at fixed height work surfaces, smaller employees often sit higher than taller employees. Whenever feasible, ensure seats and workstations can be adjusted from the standard work position.

- Tailor training to the work site and job. A decade ago training was all but ignored. Today, the pendulum has swung the other way and training is often considered a panacea for all problems. However, worker training represents only part of the problem and only one component of the solution. Training will do little to help a worker operating under a strict deadline, conducting demanding and constraining work with inappropriate work space layout and poor lighting.

Training should explain why participants should adhere to ergonomics, how to adjust the seat and workstation (with hands-on sessions), and how to sit. It should communicate management's commitment to, and the employee's role in, the design and safety process and underscore the importance of communicating problems early.

- Involve the user in the design process. Participation promises the best chance for success. Users can provide

invaluable feedback and, if they are involved, are more likely to accept and collaborate in the design process. Don't assume that because a product is called "ergonomic" that it accommodates all users or jobs. Ask workers what they need; a manager is likely to be surprised at how workers use work areas in unanticipated ways.

Whenever feasible involve users in the pre-design stage to establish design criteria; in the implementation stage to help ensure its acceptance; and post-occupancy, to evaluate and refine the workplace design.

As in all business details, ergonomics is a process that never ends. Management must contribute to setting up a process to ensure that quality standards are maintained.

Ergonomic activities require a clearly defined line of responsibility with clear accountability to ensure that ergonomic concerns receive adequate attention and are consistently implemented. And, as new information is introduced, design guidelines should be continually updated to reflect these findings and changes. ▲



THE LAW OF THE LAND

What is now considered an ergonomic solution might soon become a necessity. The Occupational Safety and Health Administration (OSHA), an agency of the Federal Department of Labor, is currently drafting standards for ergonomic protection. The standards should form the basis for new federal regulations governing the use of ergonomics in the workplace.

The following are some of the suggested standards from OSHA.

- Information for Employees. Employees are to be provided information about musculoskeletal disorders. OSHA plans to provide a sample information sheet.

- Identification of Problem Jobs. Employees must determine whether any musculoskeletal disorders have occurred in the workplace during the past two years by examining worker's compensation data or filling out a symptoms sheet. Employers must also examine jobs that have risk factors, including jobs that require performance of the same motion pattern every few seconds for more than two hours at a time or jobs that require fixed or awkward work postures for more than two hours at a time. A risk factor checklist is to be completed for those jobs.

- Fixing Problem Jobs. Employers must identify the cause of the problems and "fix the jobs". Control measures will be implemented. OSHA plans to provide design guidance.

- Employee Involvement and Training. Employees are to be involved in all stages of the employer's ergonomic process including identification, assessment, control and evaluation of control. Training will be required for employees in problem jobs.

The author, a Nevada-Reno Brother, is president of Neal Metal, Ltd., a San Francisco interior design firm, specializing in both residential and professional office design. Brother Metal is a professional member of the American Society of Interior Designers and is a California Certified Interior Designer. He served two terms on the executive committee of the California Legislative Conference on Interior Design and was instrumental in helping pass legislation calling for the certification of interior designers in California.

Alumni NOTES

Stacy J. Bercovitch, Arizona, has been promoted to a Category Development Analyst with Whitehall-Robins, a division of American Home Products. She recently relocated from Portland, Oregon, to Orange County, California.

Philip D. Almquist, Bentley, is an Account Executive at Merisel, a computer distributor in Marlboro, Massachusetts.

Jennifer C. Concillado, California State-Fresno, has a position in Security/Custodial with California Industrial Services in Fresno.

Laura Kyle, California State-Fresno, is a Special Agent and Registered Representative with The Prudential Financial Services in Fresno.

Joe Villanueva, Eastern New Mexico, is a partner at Interstate Mortgage Funding.

Stacey Jordan, Georgia Southern, is Systems Support Specialist I with Floyd College in Rome, Georgia.

David D. Long III, Georgia State, graduated in 1994 from the National Graduate Trust School sponsored by the American Bankers' Association, and has now passed a battery of examinations and has received Certification in the recently established Certified Trust and Financial Advisor program. He is a Vice President and Trust Officer in Personal Trust with First Tennessee Bank in Knoxville.

Kathleen M. (Harrington) Shioli, Illinois State, is Assistant Vice President and Cashier of Harris Bank Hoffman-Schaumburg, in Schaumburg, Illinois. This position makes her Senior Operations Officer for one of the Harris Bank's 24 community banks.

Raj Kumar Aggarwal, Indiana Northwest, received the Distinguished Professor Award for 1995 from John

Carroll University. He also delivered the Summer Commencement, at John Carroll University in September, 1995 and his address was published in *Vital Speeches*.



Wayne O. McHargue

Wayne O. McHargue, Indiana State, has been elected Vice President of the Middle Western Region of American Society of CLU & ChFC.

McHargue, is a thirty-year veteran of the life insurance profession and is a Qualifying and Life (Honor Roll) member of the prestigious Million Dollar Round Table. He holds two masters degrees and seven professional designations in his field.

Harold N. Rothenberg, Indiana State, is a manager of Business Development with Allen and Associates, a domestic and international collection agency in Garden City, New York.

Eduardo Aguirre, Jr., Louisiana State, has just begun a six year term on the Board of Regents of the University of Houston System. He brings his financial expertise to the position and was named Chair of its Asset Management Committee. The UH System Board of Regents is the governing body of the system's four universities—Houston, Houston-Clear Lake, Houston-Downtown, and Houston-

Victoria. More than 47,000 students are enrolled in UH System universities. His hope is that over the next six years universities will concentrate on their efforts on increasing enrollment and becoming more user friendly to the entire community.

Brother Aguirre has been in banking for nearly three decades and holds an executive position with the third largest bank in the United States. As NationsBank's International Private Banking Division Executive, he oversees locations in seven cities.

Aguirre's distinguished career, and his long history of public service has brought him numerous accolades.

He has lived in Houston for



Eduardo Aguirre, Jr.

20 years with his wife, Tere, and two teenage children, Eddy and Tessie.

W. Rufus Estis, Louisiana Tech, is Vice President of Finance - Southeast Asia for Santa Fe Energy Resources. He and his wife Brenda will transfer to Jakarta, Indonesia in early 1996.

James Wittenberg, Loyola-New Orleans, is the Education Supervisor for the New Orleans Job Corp Center.

Shelly Kanneberg, Marquette, is Controller at Sundstrand Corporation's Plant

10 - Electronics Development Center in Rockford, Illinois. In her six month tenure in this position she has already earned an Employee Recognition Award for her performance.

Dylan D. Jeng, Long Island-C.W. Post, is a Junior Accountant with John Berry Accounting Firm in Hartsdale, New York.

Lorrie J. Johnson, Memphis, is a Marketing Coordinator with EFS National Bank, a Visa/Master Card processing center, in Memphis.

Scott Feldmaier, Miami-Ohio, is a partner with Deloitte & Touche LLP and recently moved to Paris, France after working in Sweden for a year.

Scott Harrington, Miami-Ohio, along with a friend started Universal Grounds as a mail order coffee business. They now have printed and mailed their first catalog.

Michael Kemp, New Mexico, is a Quality Printing Specialist at Cooper Press in Albuquerque.

Richard Steinmetz, New Mexico, is Traffic Management Coordinator with FAA in Albuquerque.

Robert Tesch, New Mexico, is Account Administrator with Rogoff, Diamond & Walker CPA firm.

Sheri Ammon, Northeast Missouri State, is Senior Support Analyst with Ceridian Employer Services.

T. J. Hoeflerlin, Northeast Missouri State, is a Staff Accountant with Mueller, Peost, Purk and Willbrand in St. Louis.

Patricia Zahner, Northeast Missouri State, has entered the Executive Management Development Program for Intertec Publishing Corporation as a New Business Development Analyst. Intertec Publishing, a trade magazine publisher headquartered in Kansas City,

is a subsidiary of K-III Communications.

James E. Wulz, Oklahoma State, has retired from Boeing and his wife Willa has now retired from Union National Bank. James says, life has been so busy I don't know how we ever had time to work!

Corbin Baumel, Pennsylvania, is in the audit department at Arthur Andersen in Dallas and recently took part of the CPA exam.

Keith Delancy, Pennsylvania, is in the audit department at Arthur Andersen in Philadelphia.

Crain Edelman, Pennsylvania, is with Coopers and Lybrand Financial Services in New Jersey.

Briana Fabric, Pennsylvania, is with American Express Travel Related Services in New York.

Shannon Hoffmann, Pennsylvania, is with Equinox in Wichita, Kansas.

Heather Ibrahim, Pennsylvania, is with J. P. Morgan's investment banking division in New York.

Bleema Moskowitz, Pennsylvania, is with Kurt Salmon Associates consulting firm in New York.

Lynn Patel, Pennsylvania, is with the Yarmough Group, a commercial real estate investment firm in New York, and recently became engaged.

Paul Jay Shrater, Pennsylvania, has joined Morrow-Heus Productions and is working with the writer of "Rain Man," and an Emmy award winner producer, on the Sony Pictures Studios lot. Their most recent project is the TriStar feature film "Race the Sun" starring Halle Berry and Jim Belushi, to be released this spring.

Sejal Tailor, Pennsylvania, is with Viacom New Media in the accounting department. She

recently became engaged.
Sridhar Rao, Pennsylvania,
 is a Consultant with Booz,
 Allen, Hamilton's Media and
 Entertainment Group in New
 York.



Amelia Nieto-Duval

Monika Parikh, Pennsylvania,
 is doing financial services

consulting with the firm Oliver
 Wyman in New York.

Amelia Nieto-Duval, St. Mary's,
 is Director of Development
 to the Catholic Schools
 Office with the Archdiocese of
 San Antonio/Diocese of
 Victoria. She will provide
 professional development
 leadership to 67 Catholic
 schools and implement
 development activities for the
 Catholic School System as a
 whole.

Amelia has served as District
 Director to Lambda Upsilon
 Chapter at St. Mary's for
 several years.

Ronald C. Duvan, Jr., St. Mary's,
 is Area Team Leader
 with Mervyn's of California. He
 was previously a management
 consultant with George S. May
 International in Chicago.

Bruce W. Neary, Southern

Methodist, is Assistant Vice
 President/Communications
 Specialist with Texas Com-
 merce Bank in Houston.

Joseph P. Vaccaro, Suffolk,
 is Associate Professor of
 Marketing at Suffolk Univer-
 sity in Boston and has just had
 his latest text book published
 by Haworth Press, Inc.,
 Binghamton, NY. Entitled
 "Managing Sales Professionals:
 The Reality of Profitability",
 this book is designed for
 today's sales managers as they
 make decisions and solve
 problems on a day-to-day basis.

**Robin Hunter, SUNY-
 Buffalo,** is Chief Financial
 Officer with The Original Pet
 Drink Company. Rob along
 with his wife Brother **Audrey
 (Scungio) Hunter, SUNY-
 Buffalo,** and children Robbie,
 Jamie and Rebecca, will be
 relocating to Florida from
 Buffalo. ▲

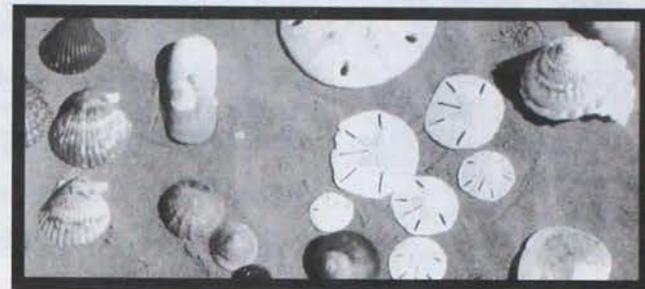
Send us your news

Made partner? Hung your own shingle? Promoted?
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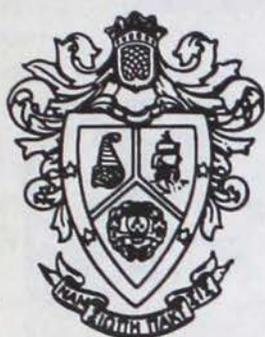
D69B



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Golden Celebrations



This issue of The DELTASIG honors those Brothers who have reached their 50th anniversary of membership in Delta Sigma Pi. Fifty years mark a golden anniversary. We celebrate with these Brothers who are demonstrating their lifelong Deltasig experience.

Alpha New York

Eugene J. Cernigla
Thomas F. Keane
James A. MacKenzie
Alexander G. Rigas
Gordon F. White
Peter C. Zibelli

Beta Northwestern

Joe Crabtree
Eugene C. Johnson
Patrick H. Krend
Charles E. Plummer
Cyril B. Rogers
Howard Wilson

Theta Detroit

Fletcher R. Armstrong
Vincent G. Mercer
Robert L. Prendergast
Rhael R. Tardiff

Kappa Georgia State

James M. Anderson, Jr.
Ralph O. Chapman
Edward C. Howell, Jr.
Arthur C. Kleiderer, Jr.
Richard G. Neill
Robert L. Oglesby
Alfred F. Snedgen
William A. Walsh, Jr.
Gordon W. Yarbrough

Psi

Wisconsin-Whitewater

Richard L. Allen
Frank N. Burg
John E. Damrow
William T. Druhan
Frank D. Fiedler
Francis P. Harley
William R. Koch
Richard E. Oster

Alpha Beta Missouri-Columbia

John Florentine Davis

Charles W. Decker, Jr.
Donald Richard Miller
Byron C. Porter
Earl R. Schnedler
James Brown Trotter
George LuVern Hawkins

Alpha Epsilon Minnesota-Minneapolis

Theodore W. Black, Jr.
William C. Crossley
Alphonson Diaz
Don S. Murtha
Raymond Nilsson
Morton J. Schech

Alpha Lambda North Carolina

George F. Bartling
Charles B. Daly
Harold M. Dietz
Ralph F. Dupes
Charles A. Ellison
John R. Harding
William D. Harrison
John D. Hinnant
Lote Kinney, Jr.
Harold S. Lee, Jr.
George R. McKee, Jr.
John S. Nolan
George W. Prillaman
Pete W. Pully
Orval R. Smith
George I. Tebbel
James R. Todd, Sr.
Walter A. Ulbricht

Alpha Nu Denver

Robert Albert Bochaty
Jack Frank Ford
John Lowell Hatfield
Gerald Warren Maxwell
Eugene Lee Neidiger
Jack H. Young

Alpha Upsilon Miami-Ohio

Jack Donovan Edgington
Paul Leo Hoskins

Alpha Phi Mississippi

Franklin Edwin Moak
Francis Swan Scott
Vincent Earle Shannon, Jr.

Alpha Omega DePaul

Richard James Boylan
Bernard Joseph Bruno
William Francis Caplice
James Henry Conner, Jr.
William Joseph Olsick Jr.
Angelo Prassa
Robert Peter Reiland
Francis C. Tyler

Beta Iota Baylor

William W. Rucker

Beta Kappa Texas-Austin

Richard Owen Cato
James Rex Douglas
Richard Joseph Ford
Roy Fannin Howell
Lewis Knight Hyer, Jr.
Clifton S. Perkins, Jr.
James Lang Tippet
Marshall M. Whitesides
Charles Henry Zapffe

Beta Nu Pennsylvania

Henry Francis Straub

Beta Omicron Rutgers

Robert J. Boutillier
Robert Charles Brunner
Norman Cogliati
Robert Arthur Huebner
James John Kefalonitis
Anthony J. Mercadante
Rudolph August Schober

Alumni Chapter Directory

Akron-Canton	J. Scott Salamon	(216) 296-4467
Albuquerque-Zia	Michael S. Metcalf	(505) 294-6783
Alcatraz	Brian W. Richison	(415) 333-4095
Atlanta	Velvet A. Simmons	(707) 424-4831
Baltimore	Jeanne A. Stinchcomb	(410) 799-1448
Boston	Philip A. Weinberger	(508) 584-3565
Central Florida	Jeffrey A. Dong	(407) 841-9257
Chicago	James L. Prescott	(708) 867-6144
Cleveland	Michael T. Losneck	(216) 676-4066
Columbus	Cynthia R. Knell	(800) 468-0834 x345
Connecticut	Jennifer L. Rutkowski	(203) 537-4577
Dallas Area	Cindy J. Collum	(214) 965-6287
Denver	Frank B. Zieg	(303) 796-1213
East Lansing	Ronald L. Stanton	(517) 695-2157
East Tennessee	Judi Vogt	(615) 546-6130
Greater Los Angeles	Kimberly Perrin	(818) 330-1147
Hawaii	Wilbert Low	(808) 969-6652
Indianapolis	Joseph M. Sutherland	(317) 388-1996
Inland Empire	Kerry L. Roberts	(909) 788-8369
Kansas City	Michele L. Martin	(816) 781-2192
Lincoln/Greater NE	Norman Kromberg	(402) 493-4982
Long Island	Donna Smith Bertolasi	(516) 873-8650
Mid-Iowa	Shannon M. Meyer	(515) 279-5465
Milwaukee	Robert Niemon	(414) 476-2316
Northern Virginia	Tamara E. Balbirer	(703) 620-5074
North Florida	Jennifer Natherson	(904) 221-2426
Orange County	Irene S. Demopoulos	(714) 281-3939
Phoenix	Steven Groenier	(602) 345-8379
Piedmont	Cathy S. Rosenberg	(910) 722-3260
Quincy	Marc W. Robinson	(217) 222-3244
Richmond	Tamara C. Jones	(804) 360-2980
Sacramento Valley	Darrel Auble	(916) 332-8378
St. Louis	Mark A. Jones	(314) 352-6861
San Diego	Lisa A. Ferrer	(619) 421-8882
South Florida	Alex W. Macsuga	(407) 736-0975
Space City Houston	Jeffrey D. Berlat	(713) 271-1975
Tampa Bay	William H. Andree	(813) 891-9500
Twin Cities	Vicki J. Dehning	(612) 544-2371
Western New York	Paula Bazulka	(716) 731-3688
West Hollywood	Michelle L. Thonton	(714) 979-8636
West Michigan	Timothy A. Morris	(616) 538-1228

Active Expansion Locations

Greater Cincinnati	Gina L. Pettit	(513) 489-5146
Greater Miami	David Snyder	(305) 446-2275
Jeffersonville, IN	Paul Harrison	(812) 285-9133
London, England	B. Ashok Arora	44-181-746-1298
Memphis	Alisa Oswald	(901) 821-0132
Nashville	David McCay	(615) 264-5874
Oregon	Dennis Gibson	(503) 581-7767
Penn/Jersey	Alison Solowjow	(215) 232-4745
Rochester, NY	Edward Cain	(716) 263-4822
Washington	Shannon Glassman	(206) 460-5705

Experience Leadership at the Academy

July 25-28, 1996
 Miami University, Oxford, Ohio
 (Application Deadline is March 1)

RISE TO THE CHALLENGE OF LEADERSHIP. The Delta Sigma Pi Summer Leadership Academy was created to educate business students to become business leaders who have a long-range vision founded on the universal principles of ethics, service and personal integrity. This Academy will be unlike any other educational program offered by the Fraternity,

in that it will focus entirely on leadership dynamics. The Leadership Academy, co-sponsored by Delta Sigma Pi and the Delta Sigma Pi Leadership Foundation, is an intensive 3-day learning opportunity which allows its participants to rise to the challenge of leadership. The Leadership Academy will provide you with the necessary skills to both understand and apply your own

unique leadership potential. Additionally, you will learn to recognize the value of others and of the team. You will define your own personal goals and learn how to engage your goals to become a more productive student, leader and citizen. Oxford, Ohio, home of the Central Office and Miami University, will be the learning ground for our second Leadership Academy from July 25-28,

1996. One hundred collegiate members from around the nation will be enrolled. Scholarships to assist with lodging, meals and travel expenses will be available from the Leadership Foundation as funding permits. Don't miss this opportunity to rise to the challenge of leadership. The application deadline is March 1, 1996. ▲



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Meet the Challenge!

THE 1995-96 DELTA SIGMA PI LEADERSHIP CHALLENGE

CHALLENGE: *"The quality of requiring full use of one's abilities, energy, or resources"*

The support of every Brother of our Fraternity is essential to our continued success! Last year, the Foundation provided 40 scholarships, funding for the Scholarship Key program, and travel grants and educational programs at the Grand Chapter Congress.

With your help, we look forward to an even greater 1995-96.

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Silver: Annual gifts of \$500 - \$999

Bronze: Annual gifts of \$250 - \$499

Patron: Annual gifts of \$100 - \$249

Please make your check payable to the Delta Sigma Pi Leadership Foundation, P.O. Box 230, Oxford, OH 45056-0230.

Bits & PIECES

Mergers

Craig R. Rutkowski, *Bentley*, on April 29, 1995, to **Jennifer L. Kinsey**, *Siena*, at Fayetteville, New York.

Kathryn E. Ryan, *Bowling Green State*, on October 21, 1995, to Gary T. Miller, at North Canton, Ohio.

Cynthia J. Reigle, *Bowling Green State*, on May 20, 1995, to Robert Knell.

Jennifer C. Concillado, *California State-Fresno*, on September 30, 1995 to Martin Alejandro, at Visalia, California.

Bryan Bieri, *Central Missouri State*, on June 24, 1995, to **Andrea Hathorn**, *Central Missouri State*, at their University Chapel.

Jennifer J. Troost, *Central Missouri State*, on August 12, 1995, to Christopher F. Thoma, at Boonville, Missouri.

Erlee Halter, *Georgia Southern*, on December 16, 1995, to Robert James Meyers, at Folkston, Georgia.

Angela Robertson, *Georgia Southern*, on November 19, 1995, to Brian Duaine Lang, at Las Vegas.

Desha Stephens, *Georgia Southern*, on August 6, 1995, to James Curtis Garner, at Soperton, Georgia.

Jen Ander, *Illinois State*, on July 2, 1995, to Mike DeSmedt, at Bolingbrook, Illinois.

Julee Haab, *Illinois State*, on October 7, 1995, to Christopher Holland, at Bloomington, Illinois.

Nikki Nacke, *Illinois State*, on October 14, 1995, to Jason Yoder, at Arcola, Illinois.

Sally Crouch, *Missouri-Columbia*, on July 22, 1995, to Brandon Mayer at Kansas City.

Kaye L. Lewis, *North Carolina*, on September 9, 1995, to Don Berg, at Raleigh, North Carolina.

Janet Griffith, *Ohio State*, on December 2, 1995, to Mark Seedorf.

Heidi Gibons, *Pacific*, on October 7, 1995, to Nick Ushijima, at San Francisco.

Fred Hammer, *Pacific*, on June 3, 1995, to Stacy Gross, at Sacramento.

Tracy R. Segal, *Philadelphia Textiles*, on November 4, 1995, to Chuck Kaplan, at Philadelphia.

Jane Thi Nguyen, *San Diego State*, on November 11,

1995, to Teamelle S. Taylor III, at Reno, Nevada.

Gina Celeone, *Siena*, on June 3, 1995, to Thomas M. VanVorst, at Watervliet, New York.

Samantha Simmons, *Siena*, on May 27, 1995, to Ross Thornhill, at Glenville, New York.

David Rinkel, *Siena*, on October 28, 1995, to **Eileen Healy**, *Siena*, at Long Island.

Rodney Cullum, *South Carolina*, on October 14, 1995, to Barbara Anderson, at Columbia, South Carolina.

David L. Edwards, *South Dakota*, on October 28, 1995, to **Jennifer Kole Graham**, *South Dakota*, at Madison, South Dakota.

Jennifer S. Metz, *South Dakota*, on July 15, 1995, to Jason R. Barnes, at Toledo, Iowa.

Allison S. Tusha, *South Dakota*, on September 2, 1995, to Christopher Dale Spicar, at Bridgewater, South Dakota.

Michael Freiman, *Temple*, on September 10, 1995, to Jill Kaplin, at Philadelphia.

Lorri J. Brubaker, *Texas A&M-Kingsville*, on August 12, 1995, to Tim E. Lenz, at Kingsville, Texas.

Wanda M. Kirkpatrick, *Western Michigan*, on September 23, 1995, to James E. Hart, at Escanaba, Michigan.

Dawn Syrian, *Western Michigan*, on September 23, 1995, to Greg Skinner, at Farmington, Michigan.

Dividends

To Brother **Howard Horowitz**, *Bentley*, and Natalie Horowitz, on September 20, 1995, a son, Joshua Parker.

To Brother **Michael Bratton**, *Bowling Green State*, and Brother **Tammy (Wittman) Bratton**, *Bowling Green State*, on August 15, 1995, a daughter, Kristen Mary. She joins sister Erica Ann, age 16 months.

To Brother **Jaime Connor Pierce**, *Texas A&M-Corpus Christi*, and S. Pierce, on October 31, 1995, a son, Connor James.

To Brother **Diane Aldrich Holste**, *Drake*, and Greg Holste, on September 11, 1995, a son, James Walter.

To Brother **Chauntel James**, *Georgia Southern*, and husband, in June, 1995, a son, Malcom Xavier.

To Brother **Debbie Ax**, *Grand Valley State*, and Dean Ax, a daughter, Rachel Christine. She joins brother David, age 3, and sister Sarah, age 22 months.

To Brother **Dina Anzelmo Brown**, *Illinois State*, and John Brown, on November 21, 1995, a son.

To Brother **Steven R. Nickols**, *Kent State*, and Patricia Nickols, on September 30, 1995, a son Jonathon Patrick. He joins brother Andrew Steven, age 7 and sisters Lauren Elizabeth, age 5 and Stephanie Marie, age 3.

To Brother **James M. and Lori Odom McHale**, both *Louisiana Tech*, on June 11, 1995, a daughter, Kayla Nicole.

To Brother **Kerry Papineau Nugent**, *Louisiana Tech*, and Jeffrey B. Nugent, on June 6, 1995, a son, John Robert.

To Brother **Roland Stephan**, *New York*, and Kelly Poyta-Stephan, on November 6, 1995, a daughter, Fallon-Shea. She joins her brother Cody, age 3.

To Brother **Kevin Kuebler**, *Northeast Missouri State*, and Bonnie Kuebler, on July 22, 1995, a son, Adam Douglas.

To Brother **Sabrina (Smith) Bello**, *Texas-Arlington*, and Steve Bello, on March 23, 1995, a daughter, Alexandra Elizabeth.

To Brother **Donna (Emanuel) Buell**, *Wayne State-Nebraska*, and Michael Buell, on October 3, 1995, a son, Michael. He joins a sister Allison, age 2.

In Memoriam

The Fraternity, its officers, staff and the editor of the magazine do not assume responsibility or liability for the accuracy of this column. Information in this column is printed as it is reported to the Central Office for record keeping purposes.

Charles W. Battle
Ball State - 8/95

Peggy Elizabeth Baker
Belarmine

Sean William McDermott
Bentley

Thomas Henry Trienen
Creighton - 8/95

Edward H. Plath
Drake - 4/95

Rebecca A. Cramer
Illinois State

Clyde Elbert Jenkins
Loyola-New Orleans

Stephen V. Caruso
Maryland - 6/95

Thomas A. Hoffman
Miami-Ohio

Morris Turner Brown
Missouri-Columbia

Honora M. Hall
New Mexico - 9/95

Keith A. Copeland
Oklahoma - 8/95

George T. Odom, Jr.
Oklahoma

Herbert Lee Langrall
Pennsylvania - 9/95

Oscar A. Bashor
Pittsburgh

John Armstrong
Rutgers - 3/95

Gerald J. Paulson
South Dakota - 10/95

Henry J. Duwe
Wisconsin-Madison - 3/94



Don't Worry!

COMPUTER CATHARSIS COMING!!!

Delta Sigma Pi will release our own network "DSPNET," in conjunction with CompuServe, later this spring. Please contact the Central Office if you want further details. Just advise us of your name and address and we'll be in touch when we are up and running.

email: 76327,1376 @compuserve.com
FAX: 513-523-7292
Phone: 513-523-1907

Letters

WHAT'S ON YOUR MIND?

Oxford's Old Days

Brothers:

First, let me congratulate you (Bill Schilling) on becoming the new Executive Director. I served on the International Staff as a Field Secretary in the late 1960s under then Executive Director Charles L. Farrar, and Executive Secretary, the late Ben H. Wolfenberger.

It has been some 25 odd years since I was last in Oxford, but the two years I spent in service to Delta Sigma Pi were two of the most memorable years of my life. A boy fresh out of college, still not sure what to do with himself and getting to travel all over this great country was something I will never forget. I still recall Highway 27 from Oxford to Cincinnati as a two lane twisting and turning road. The "village" of Oxford was about 2,000 population and downtown was four blocks long! Why, we had just completed the Central Office expansion under then President M. John Marko. It is just hard to believe that was twenty-five years ago!

Fraternally,

Ellery Lacy, Lamar 1965

Port Arthur, TX

Golden Helmet Hello

Brothers:

Thank you for your letter which arrived with the "Order of the Golden Helmet" certificate of appreciation. I will mount this certificate next to the certificate of initiation to Delta Sigma Pi and the life member certificate in the small corner office in my home.

The year I graduated from Drake in Des Moines, Iowa, 1930-31 were the years of the start of the great Depression. And how we all scrambled to raise the buck fifty for the monthly Deltasig dinner meeting!

It is good to see how Delta Sigma Pi has grown. And I think it an excellent decision to admit ladies to our order. It gives us more clout.

Having just celebrated my 90th birthday, it was a day brightener for me to receive the pleasant message from your office! So with best wishes to you and Deltasig for a Merry Christmas and a Happy New Year.

Fraternally,

S.P. Christensen, Drake 1929

Fargo, ND

CO Tour Gratitude

Brothers:

I would like to take this opportunity to thank you and all the other staff members for allowing us to tour your office. All who attended enjoyed the visit and we anxiously relayed all our adventures to our other Brothers in Eta Mu Chapter (Northern Illinois).

Your kindness and hospitality was much appreciated and we hope that in the near future we can extend the same type of hospitality to you.

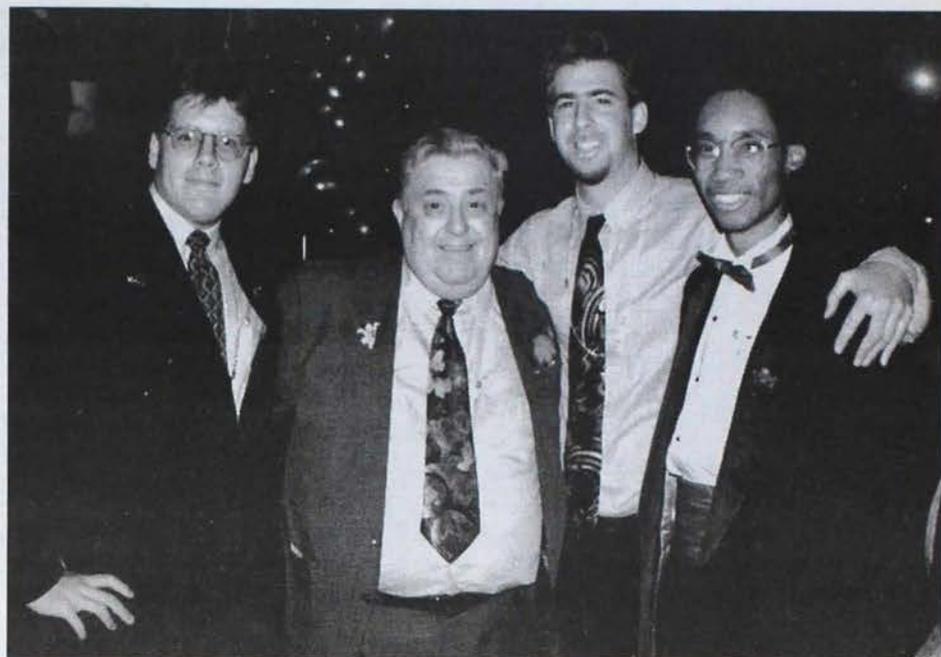
Enclosed is a donation to the Leadership Foundation in the name of Eta Mu Chapter. This is only a small way of showing our gratitude to everyone at the Central Office.

In appreciation,

Eta Mu Chapter

Northern Illinois

Editor's Note: We will occasionally reprint letters to the Central Office concerning a variety of matters. All letters are subject to editing for length at the sole discretion of the Editor.



1995 Lifetime Achievement Award winner Skip Loomis, at Grand Chapter Congress, with Washington-St. Louis Brothers. From left: Michael D. Mitchell, Skip Loomis, Matthew T. Bush, and Terry E. Morris.

Legendary Skip Loomis

Brothers:

In August, two alumni and six collegiate Brothers from Alpha Chi Chapter (Washington-St. Louis) had the privilege of rooming next door to Skip and Lois Loomis at the 40th Grand Chapter Congress in Orlando. Throughout the week our group dined and ran into him on several occasions. We were captivated by Skip's stories with the many Grand Chapter Congresses that he and his wife Lois had attended. In exchange for his knowledge, we offered Brother Loomis some anecdotes about our Chapter's history. It's futile to summarize the devotion Skip has to the Fraternity by relating one instance, but perhaps the most telling moment of the week was when Skip stood and proudly sang "The Rose of Deltasig" in front of over forty dinner guests at our request. The Lifetime Achievement Award could not have been given to a more deserving Brother than Skip Loomis.

We doubt if Skip realizes the dramatic effect that his Deltasig spirit has on other Brothers. For eight Brothers reflecting on their first Grand Chapter Congress, it will be hard to forget the memory of Skip Loomis. Our lives, and the history of our Chapter, will never be the same. He is in every respect, a true Brother.

Fraternally,

Alpha Chi Chapter

Washington-St. Louis

(See Skip Loomis' story on page 4.)

Ode to OTiS

Brothers:

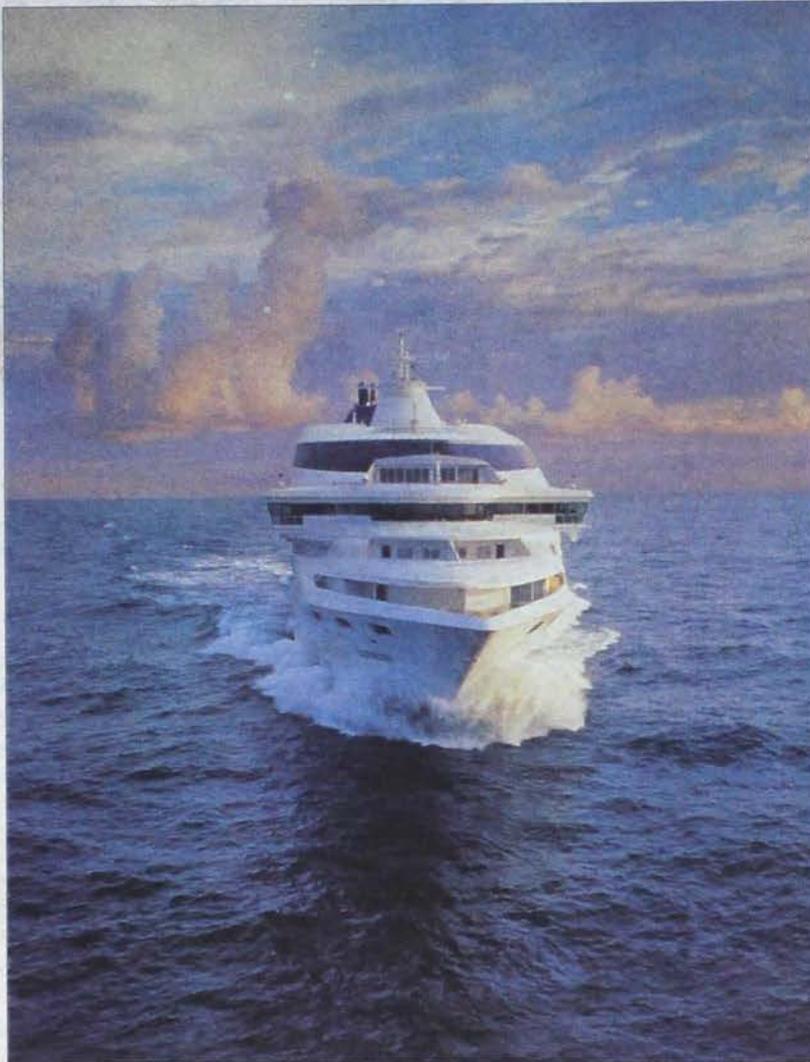
The Indianapolis OTiS was my first interchapter type activity. I was very impressed with the other Brothers and the information given. I definitely want to do things like this again and encourage other members to attend. I'm excited about things like Regional Conferences, Grand Chapter, etc. GREAT JOB!!!

Fraternally,

Missy Anderson, Evansville 1994

Evansville, IN

Delta Sigma Pi Brotherhood Cruise June 17-21, 1996



Visit Playa del Carmen, Cozumel
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It's different out here.

Come join Fraternity Leaders and Brothers of all ages for the Delta Sigma Pi Brotherhood Cruise. We have selected the Leeward, which is now sailing to the Caribbean and uncharted territories of your mind. Journey from Miami to Key West, then explore ancient Mayan ruins near Cancun and snorkel in the pristine waters off Cozumel on our four-day Mexican adventure.



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