

The Deltasig[®]

of Delta Sigma Pi

May 1988



**THE
LEADERSHIP
SCHOOL—**
At Four
Locations
This
Summer

Commentary



John V. Henik

Dear Brothers:

With the completion of our semi-annual Executive Committee meeting in February in Orlando, Florida, and the successful completion of our first quarter of the biennium, I am able to confidently report to our membership that our fraternity continues to grow in a strong, positive direction!

I would like to briefly highlight several upcoming exciting developments occurring in our fraternal organization which include:

- "HORIZONS" and our Educational Foundation
- Our Upcoming Leadership Schools this summer
- The "Balanced Curriculum" Program

HORIZONS

At our February, 1988, Executive Committee meeting the conceptual layout of the "HORIZONS" concept was unanimously endorsed by your executive body. As you may recall, this "HORIZONS" concept was highlighted in the November, 1987, issue of The DELTASIG and focuses this fraternity's effort into several major directions. One such direction will be our first-ever joint appeals campaign with the Educational Foundation to our alumni membership. This campaign is designed to obtain support for both our educational and scholarship programs. We anticipate this joint campaign to begin in October, 1988.

LEADERSHIP SCHOOL PROGRAMMING

We are excited about our upcoming Leadership Schools to be held in July and August this year. This will be our first program on the provincial level. As you recall last biennium, they were held on a regional level. Tar-

geted at national and chapter officers, these programs are designed to provide fraternity management training and personal growth programming on a level never before achieved. These schools will be held in Buffalo, New York (Northern Province), Atlanta, Georgia (Southern Province), St. Louis, Missouri (Mid-American Province), and Los Angeles, California (Western Province).

THE BALANCED CURRICULUM APPROACH (Collegiate Track)

Under development this biennium by our educational programming division is the concept of balanced programming. With educational seminars now being offered at the Grand Chapter Congress, Area and Regional Conferences, and now Leadership Schools, the need for national program frequency and coordination is of primary concern. Our cycle of programming must be designed so as to be readily available to all Brothers within their tenure as a collegiate Brother. For such a balanced plan to be consistent among all of our regions and provinces, it must be approved by our entire Board of Directors. We hope this can occur next biennium.

Since last we spoke about alumni programming, many new and exciting developments have taken place which shall be highlighted in an upcoming issue.

Fraternally,

JOHN V. HENIK
Grand President

The Deltasig[®] of Delta Sigma Pi

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Features

4 The Leadership School

Delta Sigma Pi introduces The Leadership School, a new educational experience in the fraternity presented at four locations this summer.



Page 4

7 To PC or Not to PC . . .

One Deltasig's look at the growing use of personal computers.



Page 7

16 Lambda Upsilon Chapter Installed

St. Mary's University becomes the location of the fraternity's newest chapter, its 218th.



Page 16

Departments

2 Commentary

10 The Chapters Speak

15 Collegian of the Year Commentary

20 Taking Note

23 Educational Foundation

25 Bits and Pieces

26 Alumni Commentary

27 Headquarters Headlines



Cover:
Featuring the
Leadership
Schools to be
conducted this
summer.

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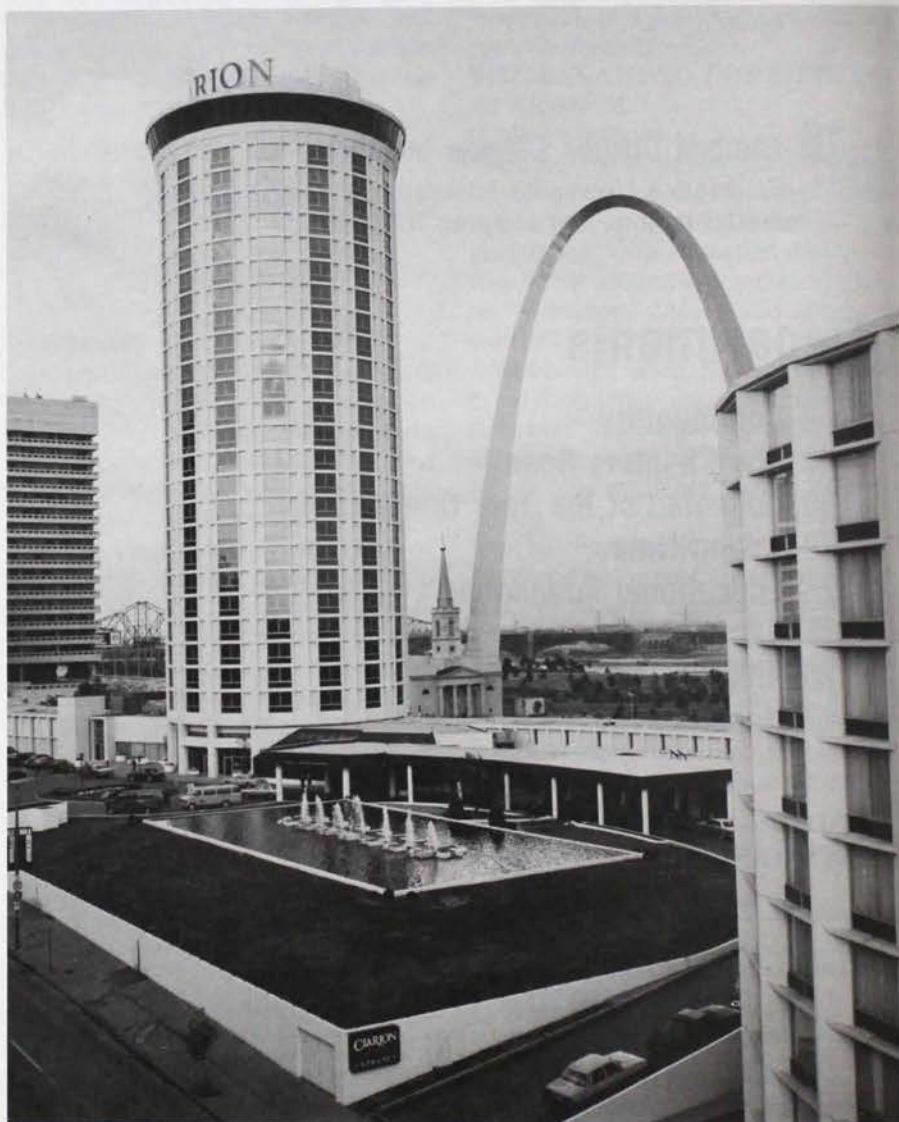
THE LEADERSHIP SCHOOL

Delta Sigma Pi introduces The Leadership School, a new educational experience in the fraternity presented at four locations this summer.

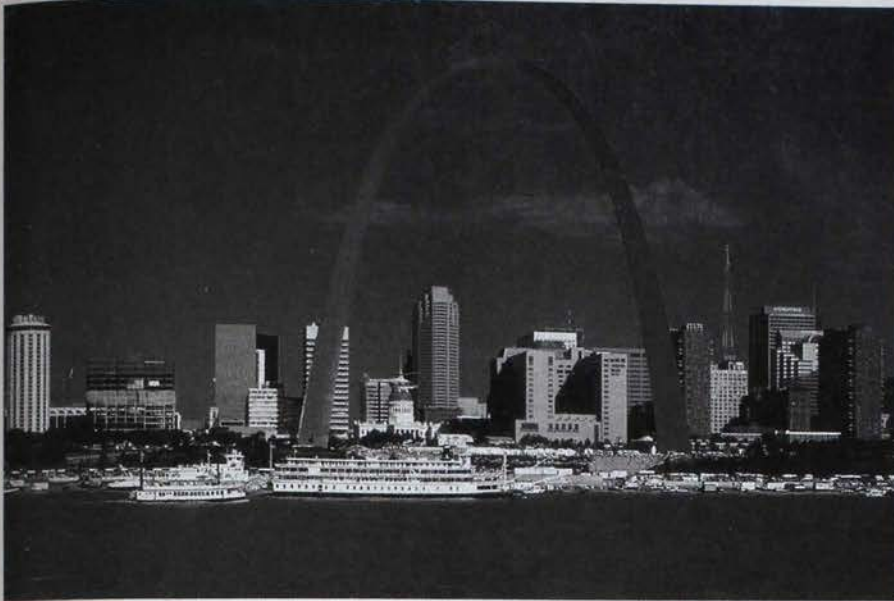
This summer, Delta Sigma Pi will be introducing an exciting new educational experience for its members called The Leadership School. The School, designed to develop fraternity leaders on both the collegiate and alumni level, is scheduled to take place in each of the fraternity's four provinces.

The Leadership School programming has been developed to complement programming at the Regional and Area Conferences. The Leadership School has been designed to help develop leadership skills, as well as knowledge about the fraternity in exploring the individual's role in the fraternity's leadership structure. A seminar/workshop atmosphere will provide "hands on" experience in developing an individual's management style. Discussion groups and role plays will be an important part of The Leadership School program.

Every effort has been made to minimize the costs of The Leadership School. There is a standard \$10.00 registration fee for The Leadership School in each province, with minimal additional costs for meal functions and other optional events. Specific costs for The Leadership School in each province can be obtained by contacting the respective Provincial Vice President. Each collegiate and alumni chapter has already received cost information. Each participant will be responsible for the costs of transportation and lodging.



The Clarion Hotel in downtown St. Louis will host The Leadership School in the Mid-American Province.



While at The Leadership School in St. Louis, attendees will have an opportunity to sample the night life on the riverfront, including Laclede's Landing.

The Leadership School will be conducted in each province this summer with a standardized curriculum. Other optional events will take place during The Leadership School in each province and are highlighted here.

**MID-AMERICAN PROVINCE—
ST. LOUIS, MISSOURI**

July 15-17, 1988

The Leadership School in the Mid-American Province will take place in The Clarion Hotel under the shadow of the Gateway Arch on the riverfront in St. Louis. For those arriving early, Mid-American Provincial Vice President Marlow B. Kee will be hosting a party on Friday evening, July 15.

The Leadership School will begin early Saturday, July 16, with a full day of programs. Lunch will be catered by The Clarion and other optional events have been planned for that evening. On Saturday evening, many participants will attend a baseball game between the National League Champion St. Louis Cardinals and the San Diego Padres at Busch Memorial Stadium, a short walk from the hotel. Post game social activities will continue after the game at Laclede's Landing on the riverfront.

The Leadership School will con-

clude on Sunday, July 17, at Noon. Additional details will be provided by Mid-American Provincial Vice President Marlow B. Kee.

**SOUTHERN PROVINCE—
ATLANTA, GEORGIA**

August 26-28, 1988

The final Leadership School scheduled at the end of the summer will take place in Atlanta, Georgia, within

the Southern Province on August 26-28, 1988. Although all of the details concerning this Leadership School have yet to be finalized, due to the later date, the format will be similar to the other Leadership Schools. Details concerning the Leadership School in the Southern Province may be obtained from Southern Provincial Vice President Charles A. Hazday.

The Leadership School of Delta Sigma Pi will offer the participants



Atlanta will be the location of The Leadership School in the Southern Province, scheduled for late August.



The Hyatt Hotel at Los Angeles Airport has set aside accommodations for the attendees of The Leadership School in the Western Province.

the opportunity to expand their knowledge of the fraternity and develop their personal leadership skills. Partially funded by the Delta Sigma Pi Leadership Fund, Inc., The Leadership School promises to be a challenging, but enjoyable educational experience for all involved.

**NORTHERN PROVINCE—
BUFFALO/NIAGARA FALLS,
NEW YORK**

July 1-3, 1988

All activities of The Leadership

School in the Northern Province will take place on the campus of the State University of New York in Buffalo, New York. In addition to the educational portion of the program, The Leadership School in the Northern Province will include a welcoming reception on Friday evening, July 1, a breakfast Saturday and Sunday morning, July 2 and 3, and a lunch scheduled for Noon on July 2. Concluding the program on Sunday at 1:00 P.M. will be a picnic.

An optional tour will also be offered to the Canadian side of Niagara Falls for an additional charge. This

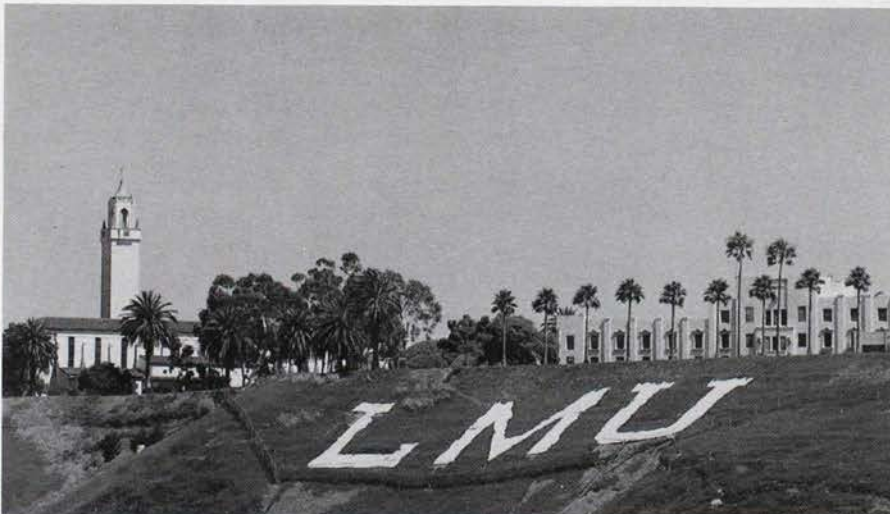
tour will include bus transportation to and from the Falls, a tour of the area and a boat ride under the Falls on the Maid of the Mist. Additional details on this tour and The Leadership School in the Northern Province can be obtained by contacting Northern Provincial Vice President Samuel F. Shaheen through The Central Office.

**WESTERN PROVINCE—LOS
ANGELES, CALIFORNIA**

July 22-24, 1988

The site of The Leadership School in the Western Province will be the campus of Loyola Marymount University in Los Angeles. A reception welcoming attendees will take place Friday evening, July 22, with a full day of programs scheduled for Saturday, July 23. In addition to the curriculum offered on Saturday, a lunch, reception and dinner have been planned. The Leadership School continues on Sunday morning, July 24, and will conclude at Noon.

Special arrangements have been made for accommodations for all attendees at the Hyatt Hotel at Los Angeles Airport. Room rates and other details concerning this Leadership School will be provided by Western Provincial Vice President William R. Kinsella.



Loyola Marymount University in Los Angeles will be the location of The Leadership School in the Western Province.

TO PC OR NOT TO PC...

THAT IS THE QUESTION

By
Andrew R. Iserson

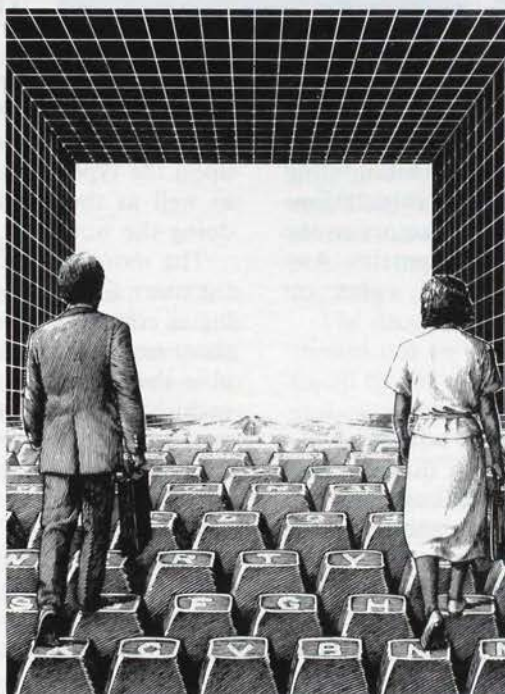
All around us in our everyday life, personal computers have an overwhelming presence. No matter what office you enter, personal computers are being used for everything from word processing to "Expert Systems".

We as business people, both in small businesses and major corporations, will at some point be faced with a decision whether a personal computer is needed for our purposes. The answer to that expensive question is not one easily made. Many options and possible problems should be considered before a final decision is made.

Personal computers (PCs) are thought to improve an employee's output. Advertisements espouse PCs as the ultimate gain in productivity, a response to having unskilled employees, a solution to inaccurate reporting, and a way to make your work more professional looking.

But the question which needs to be asked, Is a PC correct for me and my business situation? The answer to that question is a definite *Maybe*.

Personal computers are good for many people. You must examine your situation, work flow, and personality closely before making that decision.



IS AUTOMATION NEEDED?

Automation will help most of us from time to time in both our business and personal life. Preparing a letter to your insurance agent, or generating address lists for an organization which you belong is made easier through the use of a PC. Ease in keeping financial records for your small business, or work schedules for employees in your department are also pluses for the PC.

The question still remains as to the relative value versus the added time expenditure, and the possibility of additional risk in using a PC. Do the advantages of using a PC outweigh the time to learn this new technology? Are the advantages outweighed by the time needed to operate the computer correctly? Is additional risk of tak-

ing on a new technology, usually without full knowledge of what is ahead a good business decision?

WHAT IS DATA PROCESSING?

Data processing has been accomplished for thousands of years before the advent of computers. Counting the amount of stock remaining in a grocery store is data pro-

cessing, as is entering debits and credits on a ledger sheet. The ability to process data is needed, and will always be needed.

Two ways of processing data are presently available—Manual and Automated. Both types of data processing should produce the same results. Both take time to enter, process, and evaluate results of the information.

MANUAL DATA PROCESSING

Manual data processing has as an advantage ease of use. Most manual systems are easy to use. They are set up in virtually the same way as they have been for hundreds of years. Entering data into a manual system is normally done quickly. A notation of a sale may be accomplished when it happens. If a mistake occurs, invert the pencil and erase.

Processing the data in a manual system may be cumbersome if a substantial amount of data is present. For relatively small amounts of data, adding columns may be accomplished quickly and efficiently. Viewing the same data from different perspectives is time consuming and may not be worth the final expenditure under a manual system.

Evaluation of the data is accomplished by the individual using the system. The bottom line of profits is viewed, followed by the other financial statements making up the package. An examination of differences from the previous period is made.

More exact inquiries of why the reports look as they do require going back to the original data and recomputing it from different viewpoints. "What If" calculations may be accomplished by giving weighting factors to the final numbers, or by re-evaluating original entries. Any time original entry data must be recomputed, significant time is required.

AUTOMATED DATA PROCESSING

Automated data processing has as an advantage the ability to easily view the same data from different perspectives. If after determining that your company has made a profit for the year that is 10% higher than the previous year you may like to do an analysis of why this is true. The same input data, profit and expense records, may be used to prepare other reports. These reports may show profit or loss during different periods of the year, the type of product that contributed the most to the profits, or how much sales of a particular product increased after the location in the store was changed.

The information available due to automated data processing is not different than that available through manual data processing. The advantage of automating is that after-the-fact the same data used to post your books may be easily used to produce analytical reports. This gives you the ability to get answers to questions for which in

the past businessmen have had to rely on their best judgement.

By automating and purchasing software, expert information is also available. Twenty reports may be sold to you as part of the software. The reports view the same data from different perspectives. These perspectives of the data may be new ones that you had never thought to view. These new perspectives, like reading an article on how to best run your particular business may be enlightening to you as you endeavor to make your business the most efficient possible.

DO YOU NEED A PC?

Many things have to be taken into consideration when deciding whether a PC is correct for you. The amount you will be using a PC versus the time needed to learn and operate it correctly has to be examined. Need for, and use of viewing the same information from different perspectives should also be examined. Requirements for "professional looking" documents may be an additional reason for the acquisition of a computer. In making this critical decision, you must first look at yourself. Do you have the right personality and temperament to use a PC?

TIME SAVINGS

Time savings and productivity improvement is a major reason many people purchase computers. Whether work takes less time or more time using a PC depends upon the type and amount of work to be accomplished, as well as the previous computer knowledge of person doing the work.

The more a person will be using a computer system, the more time savings they will realize. If a person is using a computer system four hours a day they will, in short order, learn the software completely. This will enable the person to accomplish their work without frequently referring to systems manuals, or having to experiment with various ways of accomplishing an activity. Operationally, the same amount of overhead time will be needed for a system used frequently as those being used infrequently. This overhead time will be used to make additional copies of data and programs, and documenting procedures used with the computer.

A major time expenditure is that of the first time computer user gaining computer literacy. Most recent graduates of business curriculum have a basic idea of capabilities and workings of computers. Basic computer literacy though, includes the use of the hardware and the operating system (the software that runs the computer itself) that are to be used. The ability to set up and turn on the computer, get the software running, and work with the creating and deleting files is required to be able to effectively accomplish work with a computer.

After basic computer literacy is acquired, a signifi-



cant time expenditure is needed mastering the specific software application. Ability to set up and execute the program properly must first be accomplished. Next, the proper and efficient ways of entering data must be learned. Knowledge of how to correctly process the data is then required. Various methods of accessing the data, and viewing that data from different perspectives, is also needed. The design constraints, and architecture of the particular software must also be known by an advanced user. This will provide information on the way to accomplish tasks not specifically set out in the user manuals, or for which the system is not specifically designed.

The ability to interface the data with other systems, either manual or automated, will take time to master. If the principle system that is being used is an accounts receivable system, data must be passed to a general ledger system. Whether the general ledger system is manual or automated, the data must flow easily to enable the full accounting system to operate correctly.

MORE INFORMATION AVAILABLE

The added time and effort expended for automation may be worthwhile if additional information is available allowing for better decision making. The information will be the combination of old data in new formats. The data has not changed. The only thing that has changed is the perspective and combining of existing data in new ways. This combination of data may allow the businessman new perspective on old situations.

BETTER INFORMATION AVAILABLE

Many people assume that anything produced by a computer is accurate and should be believed. To believe information just because it was produced by a computer is not a logical or wise position for a businessman to take. The old computer expression "Garbage in, Garbage out" indicates that the results produced by the computer are only as good as the programming of the software and the data entered.

Another adage of professionals involved with computers is "If you want large mistakes, use a computer". Mistakes in software and data will easily and quickly be promulgated throughout many reports and data. This fact in conjunction with trusting anything produced by a computer may lead to making many incorrect decisions based on bad 'advise'.

Information derived from a computer must be judged in accordance with the specifications and design of the software being used. The software package must be fully understood before decisions may be made based on interpretations derived from that software.

Parameters used by the software must also be set up accurately to reflect your particular operational environ-

ment. An example of this is depreciation being considered as a part of expenses. The depreciation may be on a five or ten year basis, straight line or accelerated. The specifications of how depreciation is to be calculated may have to be indicated as a parameter.

NEED FOR PROFESSIONAL LOOKING DOCUMENTS

Many businessmen need to make their work look as professional as possible. By the documents looking professional, the information contained within the document may be better received. In general, people respond more favorably to documents which are well prepared and printed.

Documents produced using word processing software may be easily modified. There will be no need for penciled in corrections made hastily just before the presentation is to be copied. When word processing is used, the few words that are missing in the manuscript may be added and the page reprinted in a matter of minutes. A letter perfect document will give your presentations a highly credible appearance.

The next logical advancement to the use of word processing is desk top publishing. Desk top publishing is the ability to take documents produced by a word processor and lay it out with graphics. The verbiage may be laid out in several columns if desired. This type of software is much like cutting up a document and pasting it back together. Pictures and graphs may be added to the document. The document may then be printed. Depending upon the quality of the printer used, the documents may produce "camera ready" copy. This copy can then be used as the original for offset printing.

The decision whether to purchase a personal computer should not be made lightly. A decision should be made based on the need to automate, and your personality. Everyone needs to process data, but many fewer people profit from automation. This must be weighed against whether you are the type of person that would enjoy or be frustrated by working with a computer. The amount of work that you intend to do using a computer may force you to spend more time with automated data processing than previously spent manually.

If you are approaching this decision, take some time to analyze yourself and your needs. The decision will then be obvious.

Andrew R. Iserson is a Vice President of Chevy Chase Federal Savings Bank, a \$3.2 billion savings institution based in Chevy Chase, Maryland. As manager of information systems development for the bank, he has worked in programming and analysis in the banking industry in the Baltimore/Washington area. A 1974 initiate of Gamma Sigma Chapter at the University of Maryland, he is a Life Member.



The Chapters Speak

MID-AMERICAN PROVINCE

On behalf of the many chapters of the Mid-American Province, I welcome you to the pages that feature our chapters. We stretch from border to border and compose some 50 different collegiate and alumni chapters in 12 states. The heartland is enjoying a renaissance of Brotherhood and fraternalism at our chapters. This was never more evident than at the 36th Grand Chapter Congress as the majority of the top chapter and re-

gional awards were won by chapters and individuals from this province.

I am excited as we move into the new biennium with many exciting programs taking place in the province. The Leadership School will be held in St. Louis on July 16, 1988. The wheels are already in motion for Regional Conferences to be held next fall in San Antonio, Texas; Lincoln, Nebraska; Milwaukee, Wisconsin, and Lake of the Ozarks, Missouri.

Finally, the Grand Chapter Congress comes to St. Louis, Missouri,

and the Mid-American Province next summer. As a member of the St. Louis Alumni Chapter, you should know that we are gearing up in preparation of your arrival. While New Orleans is a tough venue to top, we are already busy working to make the 37th Grand Chapter Congress the best ever. I encourage you to come and experience the Brotherhood at one of our national conferences or other Delta Sigma Pi events in the upcoming year.—MARLOW B. KEE, Mid-American Provincial Vice President

MID-AMERICAN PROVINCE GREAT LAKES REGION

EASTERN ILLINOIS, EPSILON OMEGA—Epsilon Omega Chapter was on a unity high as we started off the semester with a chapter retreat that was a great success. We also plan to continue our award winning community service program which includes our annual Golf Tournament. This tournament raised \$850.00 last spring semester for the Shriner's Crippled Children's Hospital.

In April, the Brothers of Epsilon Omega Chapter hosted its fourth annual softball tournament and pig roast. Those in attendance included the Brothers in the Great Lakes Region, as well as neighboring chapters.

Our semester ended on a fraternal high with the celebration of our Rose Formal in St. Louis, Missouri. This formal event commemorated the triumph of Epsilon Omega Chapter's year. With all the Brotherhood of Epsilon Omega Chapter and the guidance and support of our outstanding advisors, Kevin Ferguson, Becky Nickles and Marita Snader, we are looking forward to an even more successful fall semester.

—John J. Sweetwood

LEWIS, ZETA XI—Last summer, Zeta Xi Chapter sent five representatives to the Grand Chapter Congress in New Orleans, Louisiana. Besides bringing back many "Bourbon Street" stories, they also brought back new ideas and concepts to implement in our chapter. We have participated in the "Spirit Nights" on campus and have received first prize both times. Zeta Xi Chapter also received first prize for the Lewis University Food Drive in November, donating the most canned foods out of any other organization on campus.

Our professional program has also grown. We have doubled the amount of speakers we have sponsored at Lewis. In November, we received a letter from our Regional Director informing us that, in the Chapter Efficiency Index, Zeta Xi

Chapter was ranked top in our region. Along with this fantastic news, was also the fact that we were ranked fourth in the nation. We feel very proud and consider this a great accomplishment for us. Our goal at the end of the year is to reach 100,000 points.

—Laura L. Smietanski

MARQUETTE, DELTA—Delta Chapter at Marquette University is experiencing a very successful year. With the initiation of 20 new members in December, and the accrual of over 47,000 Chapter Efficiency Index points in the first semester, Delta Chapter finds itself ranked second in the Great Lakes Region and 23rd in the nation.

In honor of Delta Sigma Pi's 80th birthday, a gala Founders' Day Banquet was held. Over 100 Brothers, collegiate and alumni, from all walks of life, were present to enjoy the festivities.

The Brothers have also benefited from an excellent list of professional events. Of special importance have been tours. Delta Chapter has recently visited the Chicago Board of Trade, Jockey International and Koss Electronics. These tours have provided the Brothers with an excellent first-hand glimpse of commerce in action.

—Angela S. Roberts

NORTHERN ILLINOIS, ETA MU—Eta Mu Chapter at Northern Illinois University has adopted the United Leukodystrophy Foundation as its philanthropy. The term "leukodystrophy" refers to an inherited group of diseases which affect the brain and spinal cord.

In order to aid this foundation with funds for research and treatment, Eta Mu Chapter has undertaken three projects, one of which remains in the primary planning stage. First, in February, a faculty brunch for the instructors of the College of Business was sponsored. One hundred Northern Illinois Faculty, Eta Mu Chapter alumni and current collegiate Brothers attended. This event created a strong awareness about leukodystrophy.

Secondly, in March, Eta Mu Chapter co-sponsored its annual Casino Night coordinated by Karen Schettino and her committee. The event included an all night buffet, dancing, gambling and a raffle. Again, all of the generated profits were donated directly to the foundation.

Finally, Eta Mu Chapter has considered marketing a promotional book for the United Leukodystrophy Foundation which illustrates one child's struggle with this disease. This venture will not only benefit our philanthropy, but it will also provide valuable experience in promotion, advertising and marketing skills.

—Eileen M. Lach

WISCONSIN-LA CROSSE, ETA RHO—Our professional program this year has included tours to Madison to visit CUNA, an Area Conference in Chicago, as well as many interesting speakers. This year we decided to sponsor a resume and interview seminar in conjunction with Career Days. Our social events included a pizza party, a gathering to the Catbird game, which is a favorite local basketball team, the 21st Annual Rose Banquet, a movie party, a tug-of-war, and a sledding race. Intramural basketball and volleyball were two of the athletic activities in which all the members got involved.

For fund raising activities, we had a raffle, sold flowers, and had a really successful car wash where everyone joined in and was enthusiastic. Our chapter is also proud to say that our Second Annual Spring Break Trip to Daytona Beach was a great time and a real money maker for us. For Community Service, we had a blood drive where we were awarded a plaque from the Red Cross for our marvelous participation, and we had a bowling telethon for Muscular Dystrophy.

—Juanita R. Snow

CHICAGO—What a turn out! The fifth annual Chicago Invitational Basketball Tournament on February 27, drew a record crowd of over 200 collegiate and alumni Deltasigs. A total of 15 Deltasig teams were fielded: 12 collegiate chapter

The Chapters Speak

teams and three alumni teams. For the second year in a row, first place was won by the Delta Chapter team. As we have done for a few years now, the Great Lakes Region region-wide Area Conference was held concurrently with the tournament.

Plans are already being made for the sixth annual Chicago Invitational Basketball Tournament. The tournament is scheduled for the last Saturday in February of 1989. The Chicago Alumni Chapter has not determined the location as of this writing, but it will be in the northern Illinois area. Another good sized crowd attended our annual Wine Tasting and Dinner on March 12, at the Snuggery in Mt. Prospect. To top off the evening a number of awards were presented.

The annual Golf Outing, dinner and elections will be held at the Nordic Hills CC in Itasca, Illinois, on June 2. You are more than welcome to come only for the dinner and election if you choose.

Finally, we wish to remind all of you that you are more than welcome to join the Chicago Alumni Chapter. Dues are very reasonable and can be paid for one year or three years. To receive more information about the Chicago Alumni Chapter, just drop us a line: Chicago Alumni Chapter of Delta Sigma Pi, P. O. Box 11314, Chicago, IL 60611. Hope to hear from you soon!

—James L. Prescott

NORTH CENTRAL REGION

IOWA, EPSILON—Epsilon Chapter at the University of Iowa has completed a busy and successful spring semester. Our re-



Faculty member Robert Hoefler, and the Brothers of Alpha Omega Chapter, join Brother Leo V. Ryan, C.S.V., Dean of the College of Commerce at DePaul University, in celebrating the 75th Anniversary of the College.

cruiting efforts have yielded 60 prospective members.

Our professional program included a full semester of speakers including Leo Gwin, Director of Manpower Development for Ernest and Julio Gallo and David A. Givens, Regional Personnel Manager for National Cash Register, to name only a few. The annual semester professional trip took us to Minneapolis where tours were taken at Cargill Inc., and Minneapolis Grain Exchange.

Other activities included the awarding of the Chester A. Phillips/Delta Sigma Pi

Scholarship. This scholarship will prove to be a great success through the generous support of our Epsilon Chapter alumni. A community service project was completed with the Ronald McDonald House in Iowa City. Representatives of our chapter attended a basketball tournament sponsored by the Chicago Alumni Chapter in February.

—Pamela S. Beran

MINNESOTA, ALPHA EPSILON—The Alpha Epsilon Chapter basketball team outdid themselves by taking home the first place trophy from the North Central Regional Basketball/Volleyball Tournament held in St. Cloud, Minnesota. To top it off, Alpha Epsilon Chapter Brother Dave Walstad was awarded "Most Valuable Player".

Resume packets, which contain the resume of each Alpha Epsilon Chapter member, are being presented to Minneapolis businesses in an effort to promote the ideals and professional image of Delta Sigma Pi. Reaction from local enterprises has been positive and we have great aspirations for the opportunities that may arise from this venture.

Community service continues to be a mainstay of Alpha Epsilon Chapter activities. Stakes were high on casino night as Brothers and pledges engaged in high-rolling games with our friends in the Elder-care Center. Tamer activities for the less avid gambler took place by accompanying senior citizens to puppet shows or movies.

—Susan L. Rosenberg & Carriann Grote

ST. CLOUD STATE, THETA TAU—Theta Tau Chapter started the year with a well planned and enthusiastic recruitment program led by Senior Vice President Lewellyn. With a theme of "One Great Idea



District Director Dan Chernault, Educational Foundation President Jim Prescott and Great Lakes Regional Director Joe Dabrowski help the oldest and newest members of Delta Chapter celebrate the fraternity's 80th birthday at Marquette University.

The Chapters Speak

After Another", the program produced 13 new members.

We recently enjoyed hosting the annual North Central Basketball and Volleyball Tournament. Over 150 Brothers from eight chapters and the Twin Cities Alumni Chapter participated in the games. The entire weekend, including the pre and post-game parties, tournament play, and awards banquet, was videotaped and made available to the attending chapters.

One of our larger professional events was an extended weekend in Rochester, Minnesota, where we toured the IBM facilities, the Mayo Clinic, and the Municipal Airport. Another noteworthy event was a tour of the Cargill Company in Minneapolis.

—Steven M. Ryhn

WAYNE STATE-NEBRASKA, ETA PI—The Wayne State College, Eta Pi Chapter, has had a very busy year. During fall break, members traveled to the Denver, Colorado, area on a professional tour. The tours included a John Deere Parts Depot, Rockwell International's Rocky Flat's Nuclear Plant and the Coors Brewery. Homecoming included a carnival and a second place parade float.

Community Service projects undertaken included washing windows and the MDA bowl-a-thon.

During the spring semester, Eta Pi Chapter helped organize a roundtable discussion by corporate executives and a Business Competition Day for local high school students. Members participated in a scholarship phone-a-thon and monitored the college's computer labs in the business division.

WINONA STATE, KAPPA UPSILON—Kappa Upsilon Chapter at Winona State Univer-



Alpha Epsilon Chapter Brothers sponsored a Christmas party last year at the University of Minnesota.

sity chanted their way to Number One at the St. Cloud Volleyball/Basketball Tournament held in January. Along with our chant, done to the verse of Oscar Meyer Bologna, Kappa Upsilon Chapter had an excellent time the entire weekend thanks to the hosts, Theta Tau Chapter.

Our Community Services chairperson, Mary Knutson, has kept Kappa Upsilon Chapter busy during 1988. We started out 1988 with a successful clothing drive. For the remainder of the school year, Kappa Upsilon Chapter participated in a Y-Friends program at the YWCA in Winona in which Kappa Upsilon Brothers spent time once a week with a child.

Jane Allen, Vice President for Profes-

sional Activities, scheduled speakers and many tours of some businesses in La Crosse and the Twin Cities. A professional film and a Catbird game was attended by Kappa Upsilon and Eta Rho Chapters.

Congratulations go out to President Christine Casey for being selected Outstanding Business Student at Winona State University; to Lisa Busch for being selected as a Wall Street Journal winner; and to Jason Elliott for being selected by his Brothers as a contestant in the Mr. Winona State University contest.

—Kimberly R. Almanzo & Lonna J. Simanovski



Eta Mu Chapter Brothers Mike Coburn, Eileen Lach, Tim Dominick, Janet Predovich, Marty Gremer and Lee LaRoque gamble "high stakes" away in a game of Blackjack during the chapter's annual Casino Night for the United Leukodystrophy Foundation at Northern Illinois University.

MIDWESTERN REGION

CENTRAL MISSOURI STATE, IOTA OMI-CRON—Iota Omicron Chapter at Central Missouri State University celebrated their ninth birthday this year by again attaining 100,000 points in the Chapter Efficiency Index (nine consecutive years). The chapter was active this year with athletics, increasing membership, raising money and having fun. The intramural football, indoor soccer and volleyball teams all made it to the finals for their divisions. Forty-five new Brothers were added to the chapter from the fall and spring pledge classes. The Iota Omicron Chapter raised lots of money through bake sales, candle sales, candy sales, and Spring Break trips to both Daytona Beach and Padre Island. The chapter took two big field trips this year to Kansas City in the fall and St. Louis in the spring.

This spring the chapter was busy celebrating its ninth birthday, holding a joint initiation with the Iota Nu Chapter at Northeast Missouri State University, hosting an Area Conference, Rose Formal, a

The Chapters Speak

float trip, and a special picnic to say goodbye to the graduating seniors.

—Melanie K. Isom

KANSAS, IOTA—This has certainly been a year of changes for Iota Chapter. It is obvious from the increased enthusiasm and overall improvement this year that Iota Chapter has begun to climb its way up in the Delta Sigma Pi ranks. A prime example of this being the accumulation of over two times last year's total in the Chapter Efficiency Index by January 1, of this year.

Highlights of the year included participating in the Area Conference at Central Missouri State University in February, as well as attending professional activities focusing on entrepreneurship and recent changes in the corporate business world. In addition, we are extremely proud to have initiated 36 new members, including two from our faculty. Through new leadership, Iota Chapter has been able to become a bastion of Brotherhood and edifying ideals of Delta Sigma Pi.

—Susan L. Mauch

MISSOURI-COLUMBIA, ALPHA BETA—This year by focusing on and renovating our recruitment methods, we initiated 44 quality pledges throughout the year.

The weekend of November 12-15, we took the Windy City by storm! We experienced the hustle and bustle of trading commodities at the Chicago Board of Trade. In our leisure time we wandered aimlessly, bumping into such sights as the Sears Tower, Shedd Aquarium, The Art Institute of Chicago, and the Hard Rock Cafe.

The next victim city was St. Louis on March 3-6, for the Undergraduate Weekend. The Alpha Beta Chapter, along with other chapters within the region, enjoyed



Eta Pi Chapter Brothers showed their true colors last fall during Wayne State College's Homecoming football game against the Washburn Icabods.

such activities as touring the famous Busch Brewery, attending a Blues hockey game, and playing in a rigorous volleyball tournament.

The other activities that kept the chapter busy throughout the year included community service projects such as the Big Brother/Big Sister skating party, bingo night at the Candlelight Retirement Home, and a Red Cross blood drive.

NORTHEAST MISSOURI STATE, IOTA NU—Iota Nu Chapter started off the year on

the right note by winning the Most Outstanding Chapter in the Nation Award for the second year in a row. The Area Conference in Warrensburg gave the chapter many new ideas to keep up the excellence we have achieved.

The planning for Iota Nu Chapter's 10-year anniversary celebration has begun. The festivities will begin October 14-16, 1988, to bring the alumni together with the current Brothers. At fall initiation, 21 new members joined our chapter.

Iota Nu Chapter went to St. Louis for a professional tour by visiting Anheuser-Busch, KSDK TV station, and Holiday Inn. Other events included MBA Day, panel discussions for both business and accounting majors, and movies like *The Wall Street Connection*.

Community Service projects got into full swing after winning the Midwestern Region Outstanding Community Service Award. The chapter participated in various charities such as ringing the bell for Salvation Army, a pool tournament/roller skating party for United Cerebral Palsy, and the second annual Cystic Fibrosis Lock-up.

The final event of the year was Rose Formal where the Brothers got to dress up in formal attire to dance the night away a week before finals and summer vacation began.

—Carol L. Hinshaw



Members and alumni of Iota Chapter at the University of Kansas take a break during their annual farm party near Sedalia, Missouri.

OKLAHOMA, BETA EPSILON—The semester started out with six Brothers from Beta Epsilon Chapter attending the 36th Grand Chapter Congress in New Orleans, Louisiana. We were recognized for the Most Improved Chapter Award for the Midwestern

The Chapters Speak

Region and were also placed on the National Honor Roll for achieving 100,000 points in the Chapter Efficiency Index.

The Area Conference and Tri-Initiation in Stillwater was an opportunity to meet and exchange ideas with our Brothers not just within Beta Epsilon Chapter, but with other chapters as well. Robert Upton, Chief Operating Executive of Coca-Cola Bottling Company in Oklahoma City, was just one of my speakers in our professional program this year.

Community Service activities included "Safe Treats No Tricks" for the local community, blood drive, and assisting the Norman Chamber of Commerce, working as marshalls in the parade. As for social events, romance was in the air for our Brothers when the Rose Formal was around Valentine's Day.

—Thuy-Ai T. Nguyen

SOUTHWESTERN REGION

NORTH TEXAS STATE, DELTA EPSILON—

Delta Epsilon Chapter at North Texas State University celebrated Founders' Day with our first annual Alumni Banquet. We had 50 alumni and faculty members as well as 40 collegiate members attend. The banquet was a success and we are looking forward to many more enjoyable alumni banquets in the future.

In November, we initiated the Beta Nu pledge class. Initiated in our Delta Epsilon Chapter were 12 new members. Congratulations!

Our recent Community Service project involved "adopting" a two-mile stretch of highway, south of Denton. We are responsible for keeping those two miles of highway clean.

In March, Delta Epsilon Chapter attended the Delta Sigma Pi Houston Softball Tournament in Houston, Texas. Our two softball teams practiced hard and their efforts were commendable. Tradition continues!

—Lisa A. Gulig

TEXAS CHRISTIAN, DELTA UPSILON—With an equal mix of professional and social activities, Texas Christian University's Delta Upsilon Chapter enjoyed a busy and successful year.

Professional activities for the semester included speakers on such topics as marketing, computers and education and successful time management. The chapter also toured the Miller Brewing Company in Fort Worth.

Community Service projects also played a big part in chapter activities. A canned food drive was held and a clothes drive was held for the young women of the Willoby House.

Social activities were equally strong. The chapter sponsored a Faculty Picnic at nearby Forest Park. The picnic was a big success as Brothers and faculty enjoyed a cook-out followed by some volleyball and football.



Members of Alpha Beta Chapter at the University of Missouri at Columbia toured the Chicago Board of Trade this past academic year.

In November, the chapter celebrated its 28th birthday with a party at a nearby lake resort. In appreciation of the chapter's founding, birthday cards were sent to those who founded the chapter in 1959.

—James T. Childress

TEXAS TECH, BETA UPSILON—The Beta Upsilon Chapter at Texas Tech is doing great things for Delta Sigma Pi. We currently have 72 members and just initiated 25 pledges.

Last fall, we received the Community Service Award for outstanding organization on campus. Our contributions to the community and to Texas Tech include a "Fun Run", which raised over \$350.00 for the Lubbock State School, and a blood drive which resulted in nearly 55 pints of donated blood.

This semester our chapter is selling sweatshirts designed by one of our members as a fund raising drive for our chapter. Later, we have also planned a "Carwash-a-thon" as another fund raising project.

Our new pledge class is already working toward their goal of complete unity and have a pledge retreat planned. The chapter also has planned their bi-annual retreat to the beautiful Palo Duro Canyon.

GULF WESTERN REGION

LAMAR, DELTA ETA—The Delta Eta Chapter at Lamar University had an excellent semester last fall. We earned an impressive 40,000 points, which was just 13,500 points less than we accumulated the entire year before. Our chapter sent 10 members, which was one of the largest collegiate delegations in attendance, to the 36th

Grand Chapter Congress in New Orleans, Louisiana. Our Brothers played an important part in the passing of a consolidated constitution and various bylaws. Congratulations to The Central Office on a wonderfully planned event.

Sixteen bright young faces dazzled our chapter in the fall. These pledges became a part of our first annual Rose Ball Banquet, where we initiated our 800th Brother. We were also active in a plethora of community service activities. Good job Brothers; keep up the enthusiasm and support.

TEXAS A & M, LAMBDA NU—Lambda Nu Chapter started a busy fall semester with two weeks of recruiting events. Included in the activities was a professional meeting which featured Kathy Fredericks from Deloitte, Haskins & Sells accounting firm, speaking on interviewing skills. In October, we further expanded our knowledge of retail business on a road trip to Dallas to tour the World Trade Center.

Several of our Brothers traveled to San Antonio where they met and helped other Deltasigs with recruiting at Sigma Alpha Tau Colony at St. Mary's University. We would like to thank Steve Hennigan, President of Sigma Alpha Tau Colony, and Brothers of Theta Omega Chapter for attending our recent initiation ceremony. Twenty-one hard working Deltasigs were initiated, and we look forward to working with them to attain our chapter goals.

Lambda Nu Chapter has created a new award presented to the most dedicated Brother at the end of each semester. The award is in memory of Roy Arnold, a dedicated and highly respected charter member, whose example will not be forgotten.

—Kathy G. Kimmins

Collegian of the Year Commentary

The Leadership School (TLS), the newest of the fraternity's leadership education programs, was finalized and approved at the Executive Committee meeting in February. Sponsored by the Delta Sigma Pi Leadership Fund, Inc., the schools are scheduled to be held in four cities at various times this summer (see elsewhere in this issue for more information).

Two sets of seminars will be held at TLS. One is for national officers. The second is for collegiate chapter officers. While our Area and Regional Conferences provide valuable information to our collegiate Brothers, many chapter officers, by the time they have become officers, find that

some of the seminars are geared toward basic topics with which they are already familiar. TLS is designed to build on the basics taught at the other conferences. TLS participants will have the opportunity to sharpen their personal leadership skills and to learn more about the fraternity through in-depth and challenging seminars.

As your Collegians of the Year, we feel that TLS is a terrific development for the collegiate members. While our current conferences do a good job of providing leadership seminars for our members, we realize the need for more advanced training as our members master the basics. TLS is the first step toward more and better training for our membership.

We encourage each chapter to send as many officers as it can. The time and money will be well spent both for the chapter and for the individuals. Questions on each TLS should be directed to the Provincial Vice President responsible for the particular city. Or call us! As your Collegians of the Year, we would love to hear from you (The Central Office has our addresses).

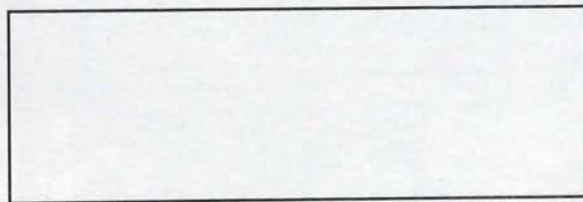
Best wishes for an enjoyable summer!

SUSAN A. PLASSMEYER
Collegian of the Year-1986

WILLIAM E. NEWBURY
Collegian of the Year-1987

ARE YOU MOVING? Please Let Us Know

Attach your current mailing label in the space provided, fill in your new address and return this form to the address below.



New Address:

Name

Street, Route, Box, Apt.

City, State, Zip Code

Please send to: Delta Sigma Pi, 330 South Campus Avenue, P.O. Box 230, Oxford, Ohio 45056-0230

LAMBDA UPSILON CHAPTER INSTALLED AT ST. MARY'S UNIVERSITY

Delta Sigma Pi welcomes its first
collegiate chapter from San Antonio
and the 19th to be founded in the
state of Texas

On Saturday, April 9, 1988, the fraternity's 218th and newest collegiate chapter was installed as Lambda Upsilon Chapter at St. Mary's University in San Antonio, Texas. On that date, collegiate and alumni Brothers from every chapter in the Gulf Western Region, Mid-American Provincial Vice President Marlow B. Kee, Past Grand President William W. Tatum, Jr., and representatives from The Central Office were in San Antonio to assist with the installation of the chapter.

Initial interest in establishing a chapter at St. Mary's University came from Brother Stephen S. Hennigan, an initiate of Epsilon Nu Chapter at the University of New Orleans. Brother Hennigan transferred to St. Mary's University during the summer of 1987. He contacted Assistant Executive Director Michael T. Walsh at the Grand Chapter Congress and expressed an interest in starting a chapter at St. Mary's University. Additional plans were made to conduct recruiting and informational meetings later in the semester.

Brother Stephen Hennigan met with Dean Robert Howe of the School of Business and Administration on September 29, 1987. Approval was received to conduct informational meetings and to establish a Delta Sigma Pi chapter if student interest warranted the formation

of a chapter. Initial interest in forming a chapter was promoted by Brother Hennigan and nine students expressed their interest.

From this core group of nine students, a colony name of Sigma Alpha Tau was selected, which symbolizes the first official colony in San Antonio, Texas. Officers were elected and committees established to manage the colony on October 21, 1987. A letter of intent was submitted to The Cen-

tral Office one week later and the first executive committee meeting was conducted on November 1, 1987.

Recruiting activities began in earnest in mid-November. Gulf Western Regional Director Victor A. Tabor and Director of Chapter Services C. Dean Ferguson met with the colony on Wednesday, November 11, 1987. Over 50 students attended this initial presentation along with Deltasigs from Theta Omega Chapter at St.



Brothers and guests of Lambda Upsilon Chapter met at the Albert B. Alkek School of Business and Administration prior to the chapter's installation.

Edward's University and Lambda Nu Chapter at Texas A & M University. Recruiting activities continued throughout the week of November 16, and resulted in a large student interest.

The colony began conducting several professional and social activities and at the conclusion of the fall semester, 19 students had decided to formally commit their efforts to obtaining a chapter charter. During the spring semester, over 100 students expressed interest in joining the colony. Frequent support was given the members of the colony by Gulf Western Regional Director Victor A. Tabor, District Director Kurt Heyn, Chapter Advisor Lisa D. Rich and Faculty Advisor Julie Dahlquist Holleman.

On the morning of Saturday, April 9, 1988, representatives from collegiate and alumni chapters from the Gulf Western Region and additional chapter representatives from other chapters in the Mid-American Province gathered along with national officers for the installation ceremonies which resulted in the initiation of 50 charter members who formed Lambda Upsilon Chapter.

Mid-American Provincial Vice President Marlow B. Kee served as Headmaster for the Ritual Team. Other members of the installation team included: Past Grand President William W. Tatum, Jr., Gulf Western Regional Director Victor A. Tabor, District Director Kurt H. Heyn, Chapter Advisor Lisa D. Rich, Executive Director Michael J. Mazur, Jr., and Assistant Executive Director Michael T. Walsh.

Following the installation of the chapter, which took place at the Albert B. Alkek School of Business and Administration on the campus of St. Mary's University, was the installation banquet. The banquet was held at the Econo Lodge Airport Hotel and Conference Center in San Antonio. Gulf Western Regional Director Victor A. Tabor served as Toastmaster. The Invocation was given by Dr. Paul C. Goelz, S.M., Director for the A. H. Meadows Center for Entrepreneurial Studies. Dr. Julie D. Holleman, Faculty Advisor and Assistant Professor of Finance, welcomed all who were in attendance at the banquet. A history of the School of Business and Administration was presented by Dr. Wayne



Dr. Wayne Ferguson, a Beta Kappa Chapter initiate at Texas-Austin and the Myra Stafford Pryor Professor of Free Enterprise in the School of Business and Administration at St. Mary's, spoke with Past Grand President William W. Tatum, Jr., prior to the installation banquet.



Mid-American Provincial Vice President Marlow B. Kee presented Lambda Upsilon Chapter President Stephen S. Hennigan with the chapter's charter.



Senior Vice President Robert V. Garza, left, visited with faculty advisors Julie D. Holleman and Dr. Kent Royalty prior to the installation banquet.



The Albert B. Alkek Building is the home of the School of Business and Administration at St. Mary's University.

Ferguson, the Myra Stafford Pryor Professor of Free Enterprise.

Lambda Upsilon Chapter's Senior Vice President Robert V. Garza, presented the history of Sigma Alpha Tau Colony, which became Lambda Upsilon Chapter. Following this presentation, a few remarks were made by Mid-American Provincial Vice President Marlow B. Kee who then presented the charge and charter of the Lambda Upsilon Chapter to Chapter President Stephen S. Hennigan. Following the presentation of some awards, Executive Director Michael J. Mazur, Jr., presented Fraternal Greetings from chapters and members from across the country welcoming Lambda Upsilon Chapter.

Lambda Upsilon Chapter now represents Delta Sigma Pi at St. Mary's University in San Antonio. The university dates back to 1852, when four Brothers of the Society of Mary opened classes in temporary quarters at a downtown location in San Antonio. The Society of Mary continues to provide the university with a majority of faculty members. A stated goal of the university today is to provide a Catholic educational experience that evokes academic excellence while intergrating liberal studies, professional preparation and ethical commitment.

A site was selected for the university at a bend in the San Antonio River in 1853. The school began to expand its programs and to add new buildings. Chartered as St. Mary's College, the school rapidly outgrew its downtown location and, in 1894, a new campus location in the Woodlawn Hills section of San Antonio was established.

The downtown campus was closed in 1923 and all collegiate work was transferred to the Woodlawn campus. The school chose this moment to also restructure its academic program by offering Baccalaureate Degrees in Liberal Arts, the Natural Sciences and Business. St. Mary's College changed its name in 1927 to St. Mary's University and, shortly thereafter, was approved as a member in the Association of Texas Colleges and Universities. Membership in the Southern Association of Colleges and Schools became a reality in 1949. University admissions were opened to women in 1963.

The university is composed of four schools: the School of Humanities and Social Sciences; the School of Science, Engineering and Technology; the School of Law; and the School of Business and Administration. Over 3,500 students attend St. Mary's University with the School of Business and Administration being the largest school. The top five majors by enrollment are biology, accounting, finance, marketing and English communication arts.

St. Mary's University established a School of Business Administration in 1923. Early courses in the School of Business Administration focused on fundamental courses in accounting, economics, insurance, law, marketing and office management. The undergraduate programs were reorganized and a graduate program for business students was initiated in 1959. Currently, the university offers degrees on both a masters and bachelors level. The university revised the name of the business school in 1973 to the current title of The School of Business and Administration.

The Bachelor of Business Administration Degree is offered with concentrations in accounting, computer systems management, financial management, human resources management, insurance and risk management, international business management and marketing management. A minor in business administration is available to students pursuing a Bachelor of Arts or a Bachelor of Science degree. Master's degrees are available in the area of business administration, computer information systems and economics. The school currently has 170 graduate students and 880 undergraduate students.

Delta Sigma Pi welcomes the 50 new chartered members of Lambda Upsilon Chapter. It is the 19th chapter founded in the state of Texas and continues to proudly represent Delta

Sigma Pi at St. Mary's University and as a member of the Gulf Western Region and Mid-American Province.



This beautiful architecture is representative of the campus of St. Mary's University, home of Lambda Upsilon Chapter.



Photos courtesy of Scott Schrader

Taking Note

Denise Giaccone, Adelphi, has accepted a new position as Staff Auditor with Arthur Andersen.

Serge St. Leger, Jr., Adelphi, has accepted a new position as Staff Accountant with Coopers and Lybrand in New York, NY.

Fausto M. A. Pombar, Adelphi, has been promoted to Senior Internal Auditor with Timbrands, Inc., in Lake Success, NY.

Eileen M. Crane, Adelphi, has been promoted to the Dean of the Business School at Adelphi University in Garden City, NY.

David H. Bosi, Adelphi, has accepted a new position as Staff Accountant with Arthur Andersen.



ANDUJAR JOINS THE CHASE MANHATTAN BANK IN NEW YORK

Ronald C. Andujar, Adelphi, has accepted a position with The Chase Manhattan Bank, NA, as a Portfolio Analyst on the Indirect Credit side of Chase's Personal Financial Services Division in Manhasset, NY.

D. David Carter, Alabama, is employed by Arthur Andersen and Company as Staff Assistant in the Management Information Consulting Division in Atlanta, GA.

Patricia L. Harrell, Arizona State, has been promoted to Sales Trainee for Teir Strauss & Company in San Francisco, CA.

Karoline Bota Greene, Ball State, has accepted a new position as Traffic Specialist with Intel Corporation in Tempe, AZ.

Sabrina G. Davis, Baylor, has been promoted to Staff Leasing Consultant for Wiltex Properties, Inc., in Dallas, TX.

Audra A. Hom, Bentley, has accepted a new position as Staff Accountant with Meahl McNamara in Boston, MA.

Maryrose Madden, Bentley, has accepted a new position as Auditor with Greenberg, Rosenblatt & Associates in Worcester, MA.

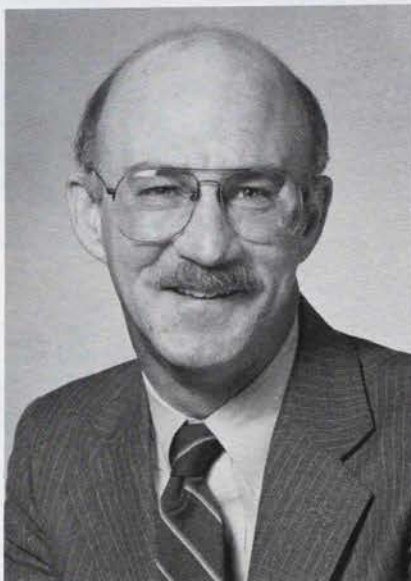
Peter E. Haller, Bentley, has accepted a new position as Tax and Audit Consultant with Coopers and Lybrand in Boston, MA.

Margarita E. Brittan, Bentley, has accepted a new position as Revenue Agent with the Internal Revenue Service in Boston, MA.

Patrick M. O'Loughlin, Bentley, has accepted a new position as Tax and Audit Consultant for Emerging Businesses with Price Waterhouse and Company in Boston, MA.

Patricia L. Crawford, Cal State-Sacramento, has accepted a position in the marketing division with Pacific Bell in Sacramento, CA.

Lynn J. Hannsz, Central Missouri State, has accepted a position as Computer Programmer for Missouri Public Service Company in Kansas City, MO.



HARGRAVE NAMED DIRECTOR OF ADVERTISING FOR UNIROYAL GOODRICH TIRE COMPANY

John T. Hargrave, Christian Brothers, has been named director of advertising for The Uniroyal Goodrich Tire Company in Akron, Ohio. In his new assignment, he will be responsible for all of the company's advertising, merchandising, promotion programs and marketing research.

Hargrave joined The BFGoodrich Company as a marketing research specialist in 1978 and has served as project manager in marketing research, manager of performance tire advertising and, most recently, as director of marketing research.

He earned a bachelor's degree and a master's degree in business administration from Memphis State University, and has also completed postmaster's degree work at the University of Alabama. He is also a former visiting lecturer in the M.B.A. program at the University of Akron.

John and his wife Patricia reside in Cuyahoga Falls, Ohio, with their two sons, Patrick and John Jr.

CINCOM NAMES WOOD DIRECTOR OF SYSTEM SOFTWARE PRODUCTS

David A. Wood, Cincinnati, has been promoted to director of system software products for the Cincinnati based Cincom Systems, Inc.

He joined Cincom in 1980 as an associate instructor in the education department. He was promoted to product manager in 1984 and senior product manager in 1985. In that position he was responsible for product planning and marketing of Cincom's system software.

A native of Waco, Texas, he holds a B.A. from the University of Cincinnati. David and his wife Barbara have three children, Sandy, Rick and Cathy and reside in Finneytown, OH.

Janice A. Mathews, Connecticut, has been named Junior Accountant with Manchester Memorial Hospital in Manchester, CT.

Joseph W. Ng, Connecticut, has been named Junior Auditor with The Singer Company in Stamford, CT.

Frank G. Pawlowski, DePaul, has been promoted to National Credit Manager for Merrill Lynch Business Financial Services in Chicago, IL.

John W. Hayes, DePaul, has accepted a new position as Senior Appraiser with Valuation Counselors in Chicago, IL.

Juan D. Hostios, Detroit, has been named Senior Sales Representative with ISC Systems Corporation in Maitland, FL.

Greg C. Hunt, Ferris State, has been promoted to General Manager of The Sterling Center 10 Theatre Complex in Sterling Heights, MI.

Steven G. Friedman, Florida, has recently been promoted to the position of Manager in the Health Care Information Services consulting practice of Ernst & Whinney's regional office in Tampa, FL.

WHITE NAMED DIRECTOR OF GOVERNMENT AFFAIRS WITH CENTRAL RESERVE LIFE CORPORATION

Ernest J. White, Georgetown, has been appointed Director of Government Affairs with Central Reserve Life Corporation. In his new position, he monitors and reports on all new and proposed federal and state legislation relating to the health industry. Prior to this appointment, he has served for many years as Special Counsel to the Company. Additionally, he was elected Vice President and Director of the following companies: CRL Preferred Group, Inc.; International Professional Group, Inc.; and Keystone Employers Group, Inc.

Ernie graduated from Georgetown University School of Foreign Service and received a JD de-

Taking Note

gree and a Master of Laws degree from Georgetown University Law Center. He is an Associate Member of the D. C. Bar; an Active Member of the Virginia State Bar and maintains his Law Offices in Alexandria, Virginia.

Ernie and his wife Emilie reside in Alexandria, Virginia, and they have one daughter Patricia Anne.

Herman J. Donaldson, *Georgia Southern*, is a sales representative with Colonial Oil Ind., Inc., in Savannah, GA.

Charles P. Edmonds III, *Georgia Southern*, is an Associate Professor of Finance at Auburn University in Auburn, AL.

G. Randall Beard, *Georgia Southern*, is a partner with the firm Beard-Pieke & Company, CPA's in Snellville, GA.

R. Dale Braddy, *Georgia Southern*, is a management trainee for the J. C. Penney Company in Statesboro, GA.

Anona Kicklighter Johnson, *Georgia Southern*, is Manager of Travel Directions in Woodstock, GA.

Susan M. Schwind, *Kent State*, is an Operations Analyst for TRW's Automotive Aftermarket Division in Independence, OH.

Leonard L. Carmichael, *Loyola-Chicago*, has been promoted to Treasurer & Controller with ZF of North America, Inc., in Lincolnshire, IL.

Lisa J. Masters, *Missouri-Columbia*, has accepted a new position as programmer analyst with Edward D. Jones & Company in St. Louis, MO.



DENNIS P. MURRAY FORMS NEW COMPANY

Dennis P. Murray, *Penn State*, Company President, has announced the formation of The Insight Group, Inc., a marketing consulting firm in Groton, Massachusetts. The company specializes in strategic and creative product and profit planning for high tech and service businesses. The Insight Group helps small to mid-sized companies develop effective product, business and marketing plans aimed at identifying new product potential and increasing profitability and market share.

The Groton company offers product and marketing workshops, executive surveys, marketing and product audits as well as product and profit consulting. The Insight Group's range of services addresses the concerns of business executives—better company recognition, increased repeat business, customer base management and service, new revenue potential, new product identification. The company helps start-up and growing companies develop a systematic and organized approach to identifying and achieving business objectives.

Deanne K. Bochart, *Nebraska-Lincoln*, is employed as a Staff Auditor with Arthur Andersen & Company in Omaha, NE.

Angela K. Niefeld, *Nebraska-Lincoln*, was promoted to Director of The Epilepsy Foundation in San Antonio, TX.

Scott W. Koepf, *Nevada*, has been named Vice President of Cruise Holidays International, Inc.; America's largest chain of Cruise-Only Travel Agencies in San Diego, CA.

Denise S. Daniels, *Northeast Missouri State*, was recently promoted to the position of Associate National Bank Examiner with the Office of the Comptroller of the Currency, an agency of the United States Treasury Department. She is employed by the Midwestern District and is currently stationed in Joplin, MO.

Andrea Zuckerman Ferestad, *Northern Illinois*, has accepted a new position as General Accounting Manager with Ameritech Communications in Chicago, IL.

Trent L. Hagler, *North Texas State*, has accepted a new position as Commercial Lines Underwriter with CHUBB Group of Insurance Companies.

Anita G. Flowers, *North Texas State*, has accepted a new position as Benefits Specialist with Independent American Savings in Las Colinas, TX.

Sherri L. Sherman, *North Texas State*, has accepted a new position as Accounting Financial Development Program with Electronic Data Systems in Plano, TX.



DAVIS NAMED PRESIDENT OF MULTITEK MEDICAL

Donald W. Davis, *Southern Mississippi*, has been named President of a subsidiary company, Multitek Medical in Fenton, Missouri. Until recently, he served as President of the Medi-Crush Company, manufactures and distributors of medical devices.

Multitek Medical is a direct marketing firm with primary focus on the health care industry. His responsibility will include the marketing of current products as well as the development of new products.

Davis' background includes sales, sales training, sales management, market research, product development and consulting in medical products and health care services. He is a graduate of the University of Southern Mississippi and resides in Chesterfield, MO.



MC HARGUE SERVES AS STATE PRESIDENT

Wayne O. McHargue, *Indiana State*, has been elected president of the 3,413-member Indiana State Association of Life Underwriters, Inc.

McHargue holds two Masters Degrees and five professional designations in insurance and financial planning. He previously has served as president of the Indiana Association of Health Underwriters, Inc.; Indianapolis Chapter of Chartered Life Underwriters, Inc.; and Indianapolis Association of Life Underwriters, Inc. He was the charter president of the Castleton Sertoma Club, Inc., in Indianapolis.

At Indiana State, he served as Assistant to the Dean of Men, and was elected to Blue Key National Honor Fraternity and Who's Who Among Students in American Colleges and Universities. He currently resides in Indianapolis, IN.

Taking Note

Richard C. Wortham, *Texas-Austin*, is a partner in the international accounting firm of KMG Main Hurdman in Dallas, TX.

Audrey L. Whiteaker, *North Texas State*, has accepted a new position as Underwriter with Liberty Mutual in Corsicana, TX.

Erich Meyer, *North Texas State*, has accepted a new position as Export Sales Manager with the Dallas Compressor Company in Dallas, TX.

Clifford R. Montgomery, *Penn State*, has accepted a new position as Director of Marketing with RE/MAX of New Jersey, Inc., in Moorestown, NJ.

Andrea L. Horn, *Philadelphia Textiles*, has accepted a new position as a Buyer with the B & B Department Store in Brick, NJ.

David A. Gingras, *Philadelphia Textiles*, has been promoted to Vice President with Merrill Lynch in Iselin, NJ.

Linda S. Farber, *Philadelphia Textiles*, has accepted a new position as Buyer with B. Altman Company in New York, NY.

Susan J. Ellow, *Philadelphia Textiles*, has been promoted to Staff Accountant with Deloitte Haskins & Sells in Philadelphia, PA.

Michael J. Heine, *Philadelphia Textiles*, has accepted a new position as Vice President for Marketing and Planning in Horsham, PA.

Landon E. Coleman, *Purdue*, is employed as Staff Accountant with Johnson Products Company, Inc., in Chicago, IL.

Diane K. Duscher, *St. Cloud State*, has accepted a new position as Programmer Analyst with General Mills in Minneapolis, MN.

Stacy Billy, *St. Cloud State*, has accepted a new position as Underwriter with St. Paul Companies in St. Paul, MN.

Sarah J. Hunt, *St. Cloud State*, has accepted a new position in Management Information Systems with Cargill in Minneapolis, MN.

Kim S. Baumann, *St. Cloud State*, has accepted a new position in Management Information Systems with Cargill in Minneapolis, MN.

Kristi J. Johnson, *St. Cloud State*, has accepted a new position as Franchise Opener with International Dairy Queen in Minneapolis, MN.

Fred Z. Haven III, *San Diego State*, has accepted a new position as Sales Associate with Cellular Marketing Group in San Diego, CA.

Mark P. Orlovsky, *Wisconsin-Whitewater*, has accepted a new position as Software Implementation Specialist with Lawson Professional Services, Inc., in Minneapolis, MN.

James A. Magnanenzi, *Wisconsin-Whitewater*, has accepted a new position as Vice President with Coldwell Banker in Chicago, IL.

Kenneth D. Rotar, *Wisconsin-Whitewater*, has accepted a new position as Accountant with Wisconsin Power & Light Company.

Andy L. Cherry, *Wisconsin-Whitewater*, has accepted a new position as Staff Accountant-Tax Division with Arthur Andersen & Co.

William G. Toole III, *Wisconsin-Whitewater*, has accepted a new position as Senior Programmer/Analyst with Core States Financial.

Wesley C. Dunlap, *Temple*, has accepted a new position as Cost Accountant with Cambridge-Lee Industries in Boston, MA.

NEW POSITION, MERGER, DIVIDENDS?

If so, please let us know!

Send us press releases, photographs and additional information about yourself.
Share your successes with other Brothers by sending them to:

EDITOR
The DELTASIG of Delta Sigma Pi
330 South Campus Avenue
P.O. Box 230
Oxford, Ohio 45056-0230

First Recipient of the Ben H. Wolfenberger Award Announced by the Foundation

The Delta Sigma Pi Educational Foundation is pleased to announce that Stephen S. Hennigan has been named the first recipient of the Ben H. Wolfenberger Award. Ben H. Wolfenberger was an alumnus of Beta Upsilon Chapter and served on the staff of The Central Office for 16 years, from 1965-81, the last seven as Executive Director. The award, a \$500.00 grant, is presented to Deltasigs for undergraduate study in the field of business. The award is available during the freshman, sophomore, junior or senior years.

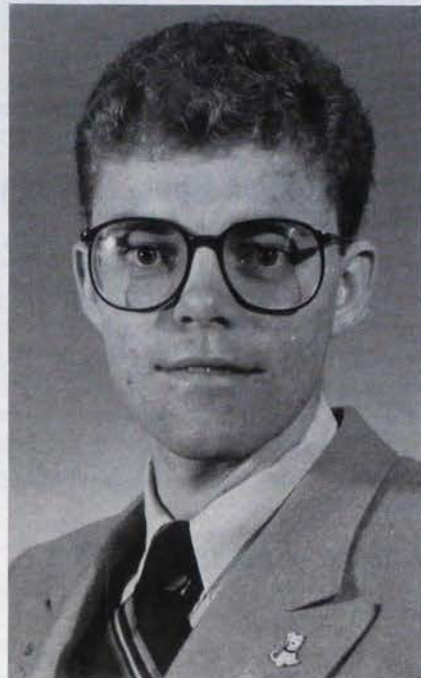
The applicant must be an undergraduate Brother of the fraternity in good standing with at least one semester or quarter of college remaining. The grant is based on fraternity service, scholarship and financial need.

Stephen S. Hennigan, the first recipient, is a November, 1985, initiate of Epsilon Nu Chapter at the Univer-

sity of New Orleans. As a member of Epsilon Nu Chapter, Stephen served as Vice President for Professional Activities, attended the Gulf South Regional Conference in Baton Rouge in 1986, and was elected an alternate from his chapter to the 36th Grand Chapter Congress in New Orleans.

In the fall, 1987, Stephen transferred to St. Mary's University in San Antonio, Texas, which, at the time, did not have a chapter of Delta Sigma Pi. Through Stephen's hard work and perseverance, he helped found the Sigma Alpha Tau Colony in October, 1987, and on April 9, 1988, that colony became Lambda Upsilon Chapter.

Stephen's academic success at St. Mary's University, combined with his work as President of Lambda Upsilon Chapter at St. Mary's University, make him well-qualified to be the first recipient of the Ben H. Wolfenberger Award.



Stephen S. Hennigan

Another fiscal year will soon come to an end. It has been a successful year for your Educational Foundation. We have seen growth in our resources, new programs inaugurated and old ones improved. Our operations have greatly improved and our faith in the mission of our Educational Foundation remains strong. We are thankful for the support so many of you have given your Educational Foundation this year. Without you there would be no Educational Foundation. Because of you we are a strong and growing organization. We will work even harder in the future to maintain your support and trust.

We hope you have liked our cover-

age in The DELTASIG Magazine this year. Your Foundation leadership decided to dramatically increase the coverage of the Foundation in The DELTASIG Magazine as the best means of putting a considerable amount of information about the Foundation into the hands of thousands of Deltasigs. This increase in coverage was entirely paid for by the Foundation. Other means of communication were considered, but we felt we could not do a better job for the price than what we could do through the magazine. As always, we welcome your comments and suggestions which may be sent to me at: 6430 Gunnison, Harwood Heights, IL 60656.

Bigger and better things are in store for your Educational Foundation in the future. We hope you will help to make the Foundation bigger and better as we continue with our mission of "expanding the horizons of Deltasigs". The task before us is great, but is attainable. We will tell you about our continued advances in future issues of The DELTASIG Magazine. So stay tuned, and once again "thanks" for your generosity!

Fraternally,

JAMES L. PRESCOTT
President and Executive Director

Educational Foundation

Programs

Graduate Study Grants for Deltasigs

One-time grants of \$1,500.00 for graduate study are available to Deltasigs who have completed at least 75% of the undergraduate requirements for graduation. An applicant must be an undergraduate brother of the Fraternity who has been a member for at least one year, or an alumni brother, in good standing. Applications are sent to all collegiate and alumni chapters, and Deans of Schools of Business. Currently, only one such grant is awarded each year. This grant is named in recognition of Brother Lester H. White of Alpha Chapter.

Undergraduate Study Grants for Deltasigs

One-time grants of \$500.00 for undergraduate study in the field of business are available to undergraduate Deltasigs in their freshman, sophomore, junior or senior year. An applicant must be an undergraduate brother of the Fraternity in good standing with at least one semester or quarter of college remaining. The grant is based on fraternity service, scholarship and financial need. Currently only one annual grant is available, and is named in recognition of Brother Ben H. Wolfenberger of Beta Upsilon Chapter.

"Sparky" Sparks Collegian of the Year Scholarship

A one-time grant of \$2,500.00 for graduate study is available to the national winner of the Collegian of the Year annual competition. This scholarship must be used no later than five years following completion of the Brother's undergraduate degree. This scholarship is named after Brother Sidney "Sparky" Sparks of Beta Kappa Chapter.

Undergraduate Scholarship for Deltasig Family Members

A four-year, \$1,000.00 per year, scholarship awarded to a son, daughter, grandson, granddaughter, niece, nephew, brother or sister of a Deltasig in good standing. Applications for this scholarship are printed in The DELTASIG Magazine. Up to two such scholarships are awarded each year and are named in memory of Brothers Howard B. Johnson (Kappa Chapter) and Thomas M. Mocella (Beta Chapter).

Biennial Survey

The Delta Sigma Pi *Biennial Survey of Universities Offering An Organized Curriculum in Commerce and Business Administration* is distributed to educators, businesses, and to federal, state and local governments.

The Delta Sigma Pi Scholarship Key and Scroll

The Delta Sigma Pi Scholarship Key is awarded annually at each university where the International Fraternity of Delta Sigma Pi maintains a chapter. The key is presented to the senior who, upon graduation, ranks highest in scholarship for the entire course in the field of business at the university. The Delta Sigma Pi Scholarship Key Scroll is used by chapters of Delta Sigma Pi to record the name of the annual winner of the Delta Sigma Pi Scholarship Key. Both the Keys and the Scrolls are funded by the Delta Sigma Pi Educational Foundation.

Help Your Foundation Grow By Sending in a Contribution Today!

ENCLOSE THIS FORM WITH YOUR CHECK

CONTRIBUTION FORM

Enclosed is my Tax Deductible contribution to the DELTA SIGMA PI EDUCATIONAL FOUNDATION in the amount of

\$ _____.

NAME _____ CHAPTER & NO. _____

ADDRESS _____ LIFE MEMBER? _____

City _____ STATE _____ ZIP CODE _____

Clip this coupon and mail to: **Delta Sigma Pi Educational Foundation**
P.O. Box 980501
Houston, TX 77098-0501

Bits and Pieces

Mergers

Robyn D. Campbell, Akron, on October 3, 1987, to David A. Nist, at Akron, OH.

Laurie A. Barron, Arizona State, on November 21, 1987, to Scott S. Stanek, at Little Falls, MN.

Amelia A. Debusman, Belknap, on January 2, 1988, to Gregory J. Maldonado.

Rebecca L. Malvesti, Cal State-Sacramento, on October 17, 1987, to Thomas C. Haid, at Sacramento, CA.

David S. Pankau, Eastern Illinois, on January 2, 1988, to Gina Collier, at Champaign, IL.

Lisa A. Monty, Eastern Illinois, on January 2, 1988, to Barry M. Reilly, at Kankakee, IL.

Holley G. Patton, Eastern Illinois, on December 5, 1987, to Bryan P. Board, at Centralia, IL.

Jacqueline M. Bunch, Evansville, on October 10, 1987, to Owen E. Wheeler, at Elmhurst, IL.

Luis E. Falcon, Florida Atlantic, on February 20, 1988, to **Deidre M. Lash, Florida Atlantic**.

R. Dale Braddy, Georgia Southern, on March 19, 1988, to **Theresa M. Philpot, Georgia Southern**, at Statesboro, GA.

Lori L. Stickel, Indiana-Bloomington, to Byron Ambrose, at Elkhart, IN.

Diane E. Yount, Indiana State, on August 29, 1987, to Will G. Neibold, at Cloverdale, IN.

Ira A. Benzion, Maryland, on March 22, 1987, to Lynne M. Stein, at Newport News, VA.

John E. Thompson, Mercer, on January 24, 1987, to **Elizabeth Flournoy, Mercer**.

Michelle Mast, New York, on December 19, 1987, to Javier Nunez, at Woodbury, NY.

Melaine K. Buie, North Carolina-Greensboro, on November 14, 1987, to Stacey L. Trexler, at Denton, NC.

Dividends

To Brother **Gregory S. Gayler, Angelo State**, and Louise R. Gayler, a daughter, Jacqueline Danee.

To Brother **David H. Robinson, Ball State**, and Brother **Jolene Randol Robinson, Ball State**, on July 5, 1987, a daughter, Tamara Christine.

To Brother **Gina Goggin Shipman, Baylor**, and husband, on October 28, 1987, a son, Noah.

To Brother **Paula Resnik Fleischer, Cal State-Northridge**, and Neil Fleischer, on October 6, 1987, a daughter, Anna Lee.

To Brother **Thomas A. Diller, Cal State-Sacramento**, and Brother **Mitzie R. McKinney, Cal State-Sacramento**, on November 16, 1987, a daughter, Ashlee Rachele.

To Brother **Pamela F. Hall, Christian Brothers**, and Dwayne K. Hall, on May 9, 1987, a son, Omri Jigri.

To Brother **Marita Slavik Snader, Eastern Illinois**, on December 10, 1987, a daughter, Katlyn Lorraine.

To Brother **Gary A. Silha, Illinois State**, and Caroline Silha, on October 29, 1987, a daughter, Kaitlin Frances.

To Brother **William I. Harris, Illinois State**, and Terri Cross Harris, on November 21, 1987, a son, Jeffrey Alexander.

To Brother **Alvin J. LeBlanc, Louisiana State**, and Judy LeBlanc, on January 22, 1987, a daughter, Amanda Elizabeth.

To Brother **Carla J. Banoff, Loyola-Chicago**, and Neil Banoff, on September 15, 1987, a daughter, Lisa Michelle.

To Brother and Mrs. **Paul V. Otter, Loyola-Chicago**, on February 3, 1988, a daughter, Melissa Marie.

To Brother **Scott W. Koepf, Nevada**, and Pam Koepf, on January 15, 1988, a daughter, Lynne.

To Brother **L. Murphy Smith, Northeast Louisiana**, and Brother **Katherine Taken Smith, Northeast Louisiana**, on February 12, 1988, a son, Jacob Lawrence.

To Brother **C. Jill Winner Salmon, Northeast Missouri State**, and Shane Salmon, on May 16, 1987, a daughter, Christina Kari.

To Brother **E. A. Graves, North Florida**, and Brother **Lynda Browne Graves, North Florida**, on February 11, 1988, a daughter, Krintina Marie.

To Brother **Bruce W. Shepherd, North Texas State**, and Brother **Connie Hubbard, North Texas State**, on August 6, 1987, a daughter, Lindsey Nicole.

To Brother **Marc H. Cohen, Philadelphia Textiles**, and Brother **Anne Pirkle Cohen, Georgia College**, on October 4, 1987, a daughter, Susan Elizabeth.

In Memoriam

The fraternity, its officers, its staff and the editor of the magazine do not assume responsibility or liability for the accuracy of this column. Information in this column is printed as it is reported to The Central Office for record keeping purposes.

Charles W. Strangward, Georgia, 3-87

Roy G. Arnold, Texas A & M, 5-30-87

Noel B. Baum, Louisiana State, 6-3-87

Glen E. Lange, Drake, 8-3-87

Charles L. Browning, Utah, 8-3-87

Victor L. Merle, Northwest-ern-Chicago, 9-1-87

John W. Wells, Texas Tech, 10-5-87

George R. Cutts, North-western-Chicago, 10-15-87

Paul H. Graf, Johns Hopkins, 10-19-87

William J. Kender, Miami-Florida, 10-29-87

John M. Gregory, Georgia State, 11-14-87

Joe M. Hefner, Texas Tech, 12-13-87

Cecil J. Dorsey, Alabama

Earl G. Ginn, Auburn

Robert B. Wells, Auburn

Robert E. Dillon, Cincinnati

Tom C. Frederick, Cincinnati

Gray C. Strong, Colorado

Bernard J. Kenealy, Creighton

Harry E. Haverland, Denver

Wayne H. G. Everts, Drake

Jacob E. Hipp, Florida

Vernon R. Billman, Indiana-Bloomington

Frank L. Stebbins, Iowa

Curtis B. De Yarman, Iowa

Phillip E. Fincher, Louisiana Tech

Louis E. Jacquart, Marquette

Lonnie W. Moyt, Memphis State

Thomas A. Lee, Minnesota

Robert C. Ruble, Missouri-Columbia

Douglas N. Johnson, Nebraska-Lincoln

William H. Massey, Jr., North Carolina-Chapel Hill

Bruce A. Torbett, Oklahoma

Samuel B. Hayes, Penn State

Robert Remensnyder, Pittsburgh

Russell E. Bull, St. Louis

Richard W. Poole, South Carolina

Ned V. Langley, South Carolina

Lorin J. Vollmer, South Dakota

Albin H. Smit, South Dakota

Robert J. Lindley, Jr., Southern Methodist

Norman L. Dreyer, Texas Tech

Benjamin H. McBeth, Tulane

Claude E. Shook, Vanderbilt

Frederick J. Noelke, Western Michigan

Harold H. Berkholtz, Wisconsin-Madison

Recalls

The listing of top ten chapters with the total number of Life Members as published in the January, 1988, issue of The DELTASIG was incorrect. The top ten chapters should be as follows:

Beta (Northwestern-Chicago) 297

Gamma Omega (Arizona State) 294

Alpha Beta (Missouri-Columbia) 291

Kappa (Georgia State) 288

Alpha Delta (Nebraska-Lincoln) 240

Lambda (Pittsburgh) 216

Chi (Johns Hopkins) 212

Alpha Pi (Indiana-Bloomington) 210

Epsilon Phi (Cal State-Sacramento) 207

Beta Kappa (Texas-Austin) 205

In the January, 1988, issue of The DELTASIG, within the Dayton, Epsilon Tau article and photograph caption, on page 14, the recipient of the money collected through the fund raiser Jail & Bail should have been listed as the American Cancer Society.

In the January, 1988, issue of The DELTASIG, on page 19, the Southern Region was incorrectly listed as the Most Improved Region. The award went to the Southwestern Region, Terry G. Lee, Regional Director.

EXECUTIVE COMMITTEE MEETING

Adam's Mark Hotel
St. Louis, Missouri
August 18-21, 1988

Bits and Pieces

Life Members

- 17151 Jill D'Hulster, *Gamma Theta*, Wayne State-Michigan
- 17152 Rodney D. Adkison, *Beta Upsilon*, Texas Tech
- 17153 Krista L. Barker, *Iota Nu*, Northeast Missouri State
- 17154 Michael L. Berger, *Kappa Rho*, Adelphi
- 17155 Joseph F. Y. Lau II, *Lambda Mu*, Pacific
- 17156 Jerry A. Hatzenbuehler, *Alpha Epsilon*, Minnesota
- 17157 Christine A. Lipetzky, *Upsilon*, Illinois
- 17158 Roberta L. Tolini, *Iota Phi*, Cal State-Fresno
- 17159 Carol L. Hinshaw, *Iota Nu*, Northeast Missouri State
- 17160 Thomas J. Ault, *Epsilon Xi*, Ball State
- 17161 Daniel R. Johnson, *Kappa Psi*, Bellarmine
- 17162 Lori A. Biedron, *Epsilon Omega*, Eastern Illinois
- 17163 Beth A. Pappadopoulos, *Theta Iota*, Connecticut
- 17164 Neville Y. Bhada, *Pi*, Georgia
- 17165 Mark S. Slusher, *Nu*, Ohio State
- 17166 Jess E. Hicks II, *Beta Epsilon*, Oklahoma
- 17167 Yuichi Iwata, *Delta Omicron*, San Francisco State
- 17168 James P. Corky, *Lambda Xi*, Grand Valley State
- 17169 Alexander C. Eng, *Zeta Upsilon*, Virginia Tech
- 17170 Suzanne A. Rizzo, *Epsilon Omega*, Eastern Illinois
- 17171 David L. Demaree, *Iota Lambda*, Indiana-Purdue
- 17172 William J. Egan III, *Delta Psi*, Suffolk
- 17173 Teresa R. Capaccio, *Kappa Rho*, Adelphi
- 17174 Josie P. Doria, *Iota Phi*, Cal State-Fresno
- 17175 Michael J. Springstead, *Alpha Lambda*, North Carolina-Chapel Hill
- 17176 Constance Plomarity, *Iota Psi*, Corpus Christi State
- 17177 Katherine E. Schneider, *Beta Eta*, Florida
- 17178 Ronald G. Hale, *Zeta Mu*, Texas-Arlington
- 17179 Martin G. Bershtein, *Beta Nu*, Pennsylvania
- 17180 Beverly A. Biernat, *Theta Psi*, Indiana Northwest
- 17181 Lawrence H. Bringard, Jr., *Kappa Psi*, Bellarmine
- 17182 Robert G. Kiker, *Iota Psi*, Corpus Christi State
- 17183 Amy A. Slinkard, *Beta Gamma*, South Carolina
- 17184 Debra S. Somerford, *Eta Kappa*, Troy State
- 17185 Grace E. Wang, *Beta Nu*, Pennsylvania
- 17186 Melanie B. Grossman, *Alpha Kappa*, SUNY-Buffalo
- 17187 Bertel Ashok Arora, *Theta Sigma*, Central Florida
- 17188 Alisa M. Levy, *Theta Chi*, San Jose State
- 17189 Barbara E. Mason, *Delta Epsilon*, North Texas State
- 17190 Bobbi K. Hester, *Gamma Iota*, New Mexico
- 17191 Karen A. Ferretti, *Kappa Rho*, Adelphi
- 17192 Marc J. Horowitz, *Zeta Phi*, Florida Atlantic
- 17193 Stephen G. Pimentel, *Lambda Mu*, Pacific
- 17194 Julie K. Baker, *Kappa Omega*, Purdue
- 17195 Martin G. Benoit, *Delta Eta*, Lamar
- 17196 Cherie E. Hidalgo, *Kappa Xi*, Southwestern Louisiana
- 17197 Kathleen G. Kessler, *Kappa Mu*, Cal Poly-San Luis Obispo
- 17198 Kathlyn M. Boden, *Alpha Gamma*, Penn State
- 17199 Sharon C. Angelos, *Gamma Phi*, Texas-El Paso
- 17200 Joseph R. Weist, *Alpha Delta*, Nebraska-Lincoln
- 17201 Robert E. Castaneda, *Iota Upsilon*, Cal State-Northridge
- 17202 Dawn M. Cmiel, *Iota Chi*, Illinois State
- 17203 Pamela W. Russell, *Beta Psi*, Louisiana Tech
- 17204 Steven P. Sahnou, *Delta Rho*, Ferris State
- 17205 Linda S. Stumpf, *Kappa Mu*, Cal Poly-San Luis Obispo
- 17206 Teresa L. Foederer, *Epsilon Omega*, Eastern Illinois
- 17207 Randy L. McGill, *Theta Kappa*, Akron
- 17208 Martina M. Fuersattel, *Theta Iota*, Connecticut
- 17209 Charles S. Grinley, *Delta Tau*, Indiana State
- 17210 Karen L. Higgins, *Zeta Kappa*, Western State
- 17211 Byron A. Kersey, *Eta Psi*, Houston
- 17212 Monica Nowosad, *Iota Chi*, Illinois State
- 17213 Lynn M. Warner, *Alpha Eta*, South Dakota
- 17214 Laura S. Homan, *Theta Sigma*, Central Florida
- 17215 Leann M. Veit, *Iota Nu*, Northeast Missouri State
- 17216 Marcia L. Koch, *Alpha Kappa*, SUNY-Buffalo
- 17217 Scott E. Kornack, *Epsilon Xi*, Ball State
- 17218 David B. Eisenmann, *Beta Omega*, Miami-Florida
- 17219 Michael G. Bratton, *Theta Pi*, Bowling Green State
- 17220 Mary C. Likeness, *Alpha Eta*, South Dakota
- 17221 Adrienne Tovar, *Kappa Rho*, Adelphi
- 17222 David T. Rusoff, *Beta Nu*, Pennsylvania
- 17223 Jerry G. Hale, *Gamma Tau*, Southern Mississippi
- 17224 Joseph H. Clements, *Alpha Phi*, Mississippi
- 17225 Ernest J. Myers, *Omega*, Temple
- 17226 Janice K. Childs, *Lambda Nu*, Texas A & M
- 17227 Steven C. Goldstein, *Kappa Rho*, Adelphi
- 17228 Janice E. Hewell, *Epsilon Chi*, Georgia Southern
- 17229 Gary E. Rachford, *Epsilon Omega*, Eastern Illinois
- 17230 Roy C. Brown, *Beta Xi*, Rider
- 17231 Belen A. Rodriguez, *Delta Epsilon*, North Texas State
- 17232 Melinda G. Sanson, *Beta Iota*, Baylor
- 17233 Cheryl L. Stenzel, *Kappa Omega*, Purdue
- 17234 David L. Clark, *Epsilon Omega*, Eastern Illinois
- 17235 Patricia A. Loboda, *Iota Chi*, Illinois State
- 17236 Peggy J. Robertson, *Kappa Nu*, Longwood
- 17237 Debra A. Reinert, *Iota Nu*, Northeast Missouri State
- 17238 Mary A. Sikorski, *Gamma Theta*, Wayne State-Michigan
- 17239 Carolyn E. Jackson, *Delta Epsilon*, North Texas State
- 17240 Christopher R. Komnick, *Kappa Omega*, Purdue
- 17241 Gregory Kirillin, *Kappa Rho*, Adelphi
- 17242 William F. Patterson, *Zeta Theta*, Western Kentucky
- 17243 Dana M. Cofer, *Kappa Omicron*, Southwest Missouri State
- 17244 Kenneth J. Ellis, *Iota*, Kansas
- 17245 William B. Schreiber, *Beta Nu*, Pennsylvania
- 17246 Howard I. Altshuler, *Eta Psi*, Houston
- 17247 Marc A. Gaines, *Lambda*, Pittsburgh
- 17248 Thomas D. Teeple, Jr., *Eta Chi*, Cal Poly-Pomona
- 17249 Deanne K. Bochart, *Alpha Delta*, Nebraska-Lincoln
- 17250 Diana M. Perez-Vega, *Epsilon Rho*, Tampa
- 17251 Ralph E. Grizzard, Jr., *Kappa*, Georgia State

Alumni Commentary

Transition. Graduation is a time of transition. For collegiates it symbolizes the end of one phase of learning and the beginning of another. Through your years at an institution for higher education and with your educational training, both academic and fraternal, you have gained the confidence and ability to be creative and develop ideas, make decisions, deal with other individuals from various backgrounds and, most importantly, to succeed.

One measure of success is the ability to devote time to family, career, professional organizations and social activities. Active participation in an alumni chapter will provide an excellent opportunity to establish new friendships and interact with other professionals. The important point is to remain active in the fraternity after graduation, thus retaining the professional and fraternal bonds established as a collegian.

As the Vice President for Alumni

Benefits and Services, I would like to extend to all of our new alumni a sincere congratulations. Each of you are an important addition to our alumni program. Your active participation in alumni activities is vital for the future success of our fraternity's alumni program. Welcome to the alumni ranks!

RANDY L. HULTZ
Vice President for Alumni Benefits and Services

Headquarters Headlines



Michael J. Mazur, Jr.

80th Anniversary Directory Project Completed—For the second time in five years, a complete directory of the membership of Delta Sigma Pi has been compiled. The finished product of over 116,000 individual listings and nearly 900 pages should now be in the hands of the 20,000 members who chose to participate in this program. Special thanks to all of the members who contributed toward making the production of this volume a reality and also to Dan Snow and his co-workers at University Publishing for their dedicated efforts on this two year project. Those members who did not participate in this project will have to wait for our next directory program which should begin about four years from now. . . . **1988—A Banner Anniversary Year**—Of course each chapter celebrates the anniversary of its founding every year, but a large number of chapters are reaching some special milestones during 1988. Founded just after World War I are chapters celebrating their sixty-fifth anniversaries including: Psi at Wisconsin-Madison, Omega at Temple, Alpha Beta at Missouri-Columbia and Alpha Gamma at Penn State. Founded in the year before the start of the Great Depression is Alpha Omega Chapter at DePaul, celebrating their sixtieth anniversary. Silver anniversary chapters founded in 1963 are: Epsilon Rho at Tampa, Epsilon Sigma at LaSalle, Epsilon Tau at Dayton, Epsilon Upsilon at New Mexico State, Epsilon Phi at California State-Sacramento and Epsilon Chi at Georgia Southern. Lastly, celebrating ten years of consistently outstanding performance is Iota Nu Chapter at Northeast Missouri State. . . . **Anniversaries Recognized in Oxford**—Several members of The Central Office staff are also celebrating significant milestones in their employment during 1988. Winford Combs, our part-time, building custodian, reaches his 20th anniversary on the staff later this year. Marge Wisecup, Bookkeeper, reaches the 15 year mark this fall. Both celebrating 10 year anniversaries are Sharon Bourne, Computer System Operator, and Coni Biggs, Administrative Assistant to the Executive Director. Lastly, although

he left the staff for eight months or so in 1980-81, we also recognize the ten year anniversary of Assistant Executive Director Mike Walsh joining the staff. . . . **A Quick Two Years**—As most of you know, our Chapter Consultants are hired for a two year period. Each spring we are usually saying goodbye to one Consultant while welcoming a new one. Leaving us after two dedicated years of service is B. Todd Whisenant. All of us here in Oxford will miss Todd—he added a different dimension to our staff. At the writing of this article, his future plans were not finalized, but we expect that he will return to his home state of Florida or to some other southern location. . . . **Further Adventures in Computerization**—By this summer we expect to have a desktop publishing system operational at The Central Office. With this system, in-house typesetting and design of many of our manuals, operational guides and general mailings will be possible. This will enable us to provide a more professional appearance in our printed matter and to reduce some costs. We are all excited about this newest development in our office automation efforts. . . . **In Closing**—Best wishes to all of our Deltasig graduates. As you settle into your various career choices, also settle into your local alumni chapter to maintain your involvement in Delta Sigma Pi. Have your best summer ever!

MICHAEL J. MAZUR, JR.
Executive Director & Editor

Delta Sigma Pi

Summer Leadership Schools

Northern Province

July 1-3, 1988

Buffalo/Niagara Falls, New York

Southern Province

August 26-28, 1988

Atlanta, Georgia

Mid-American Province

July 15-17, 1988

St. Louis, Missouri

Western Province

July 22-24, 1988

Los Angeles, California

Plan To Be There!