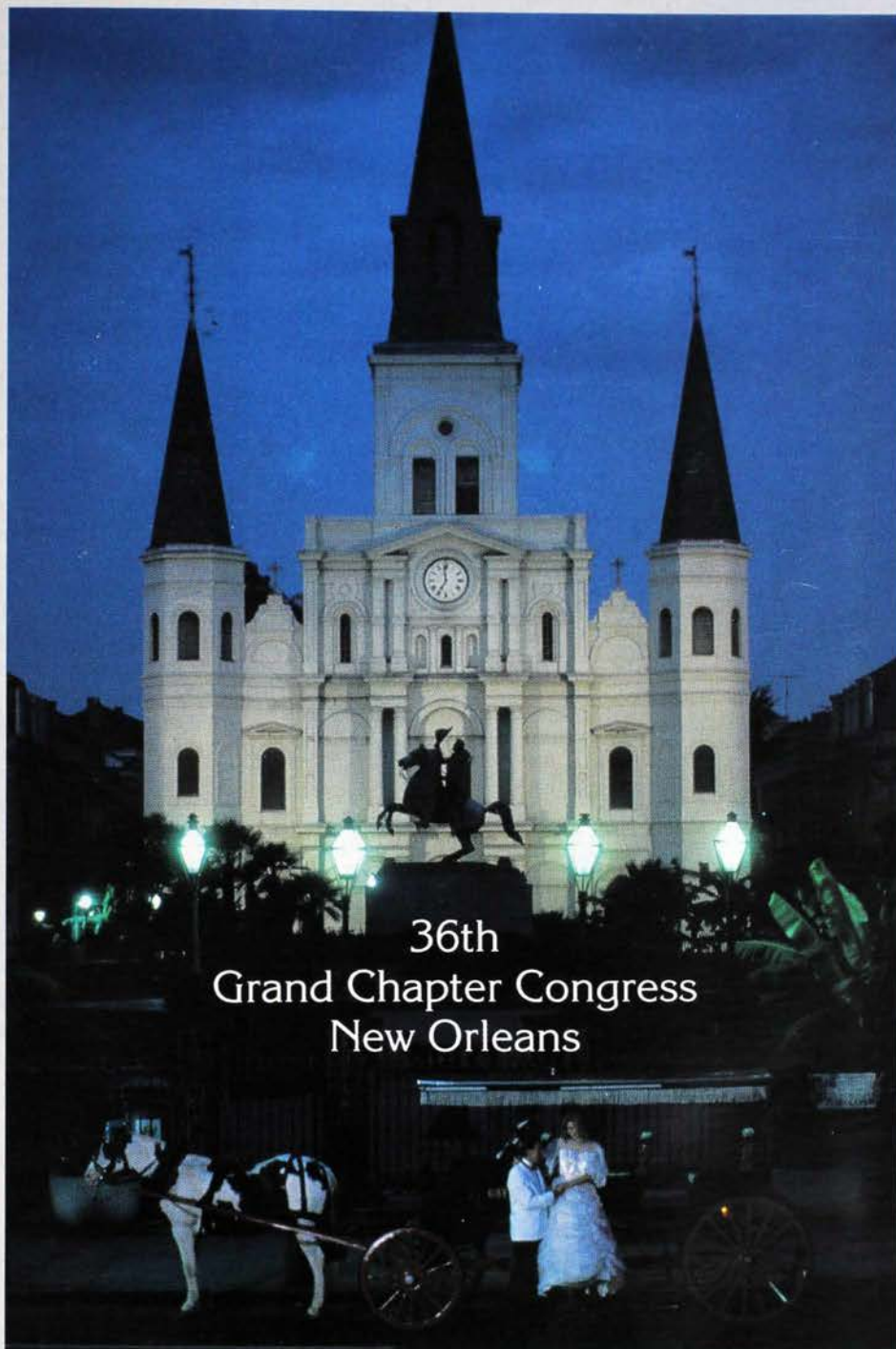


the deltasig

of delta sigma pi

march 1987



36th
Grand Chapter Congress
New Orleans

CONVENTION GUIDE AND
REGISTRATION INSIDE

commentary



John V. Henik

OUR MEMBERSHIP: DIVERSE ACROSS THE COUNTRY

Dear Brothers:

So often in our commentaries, we present articles on fraternity long range planning, alumni programming, financial planning and so forth. I thought we might try something different in this issue in anticipation of our great fraternal body assembling in New Orleans this August.

Allow me to share some insights with you on the geographic diversity of our membership across the country! Fraternal unity and the bonds of Brotherhood always prevail when Deltasigs meet, yet among the four provinces we have many distinct traditions, customs and patterns! Allow me now to briefly talk about our Brotherhood in our four provinces!

Northern Province

The chapters that comprise the Northern Province consist,

in general, of our great industrial and eastern seaboard cities: New York City, Pittsburgh, Cincinnati, Boston, Detroit, Indianapolis and the Gary/Hammond area. Our chapter members tend to be sophisticated, direct and intellectual with a "Let's go for it!" and "Let me tell you like it is!" attitude. Their heritage is rich and they will be more than happy to tell you about it! Indeed, several of our Past Grand Presidents reside in this province. The foundations for such programs as the Leadership School, Area Conferences and the CEI system had their foundations here. And, of course, Yellow Dog began here!

Southern Province

The chapters of this province have a deep commitment to hospitality. A guest in this province is treated like a king! With our Grand Chapter Congress being held in New Orleans this year, we all will see this hospitality first-hand.

There is a great silent strength in this province; a marked momentum developing. Many of the regions in this province have begun to establish very high rankings in our CEI program. Nationally, our current Deltasig of the Year, District Director of the Year and our Most Improved Chapter all hail from this province. Also, their annual "Spring Fling" and "Winter Blast" social events have become the largest Deltasig events outside of a Grand Chapter Congress.

Mid-American Province

Many of our fraternal traditions have their roots established deep in this province. For example, the majority of our fraternity houses are in this province. Rose Formals are

believed to have had their origins in this province, also.

This is a sports oriented province. Annually, the North Central, Great Lakes, Midwestern and Gulf Western Regions all hold regional sporting events.

Furthermore, this province is becoming another great "think-tank," similar to our eastern seaboard area, to new ideas in the fraternity. With the Chicago Alumni Chapter in this province, celebrating 75 years of service to our fraternity (our oldest alumni chapter) could you expect anything less?

Western Province

Finally, last but not least, the Western Province! There is an energy here, a quick pace, a desire to seek and find new experiences and to set trends. A willingness to explore exists here that is unmatched nationally. More chapter expansions have occurred in this province than in any other across the country this biennium! There is even action toward the establishment of a chapter in Hawaii! A fraternal "family-tie" exists here that is nowhere else. A function hosted within one region is usually also attended by chapters from other regions in the province.

In conclusion, when you all attend the Grand Chapter Congress this year, make it a point of meeting your Brothers from the other different and unique provinces from across the country.

Fraternally,

A handwritten signature in dark ink, appearing to read "John V. Henik".

JOHN V. HENIK
Grand President

the **deltasig**[®] of delta sigma pi

An Educational Journal

March, 1987

Volume LXXV, No. 3

USPS 152-940

Features



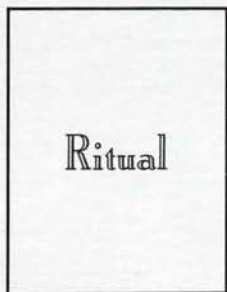
This spring many Deltasigs will gather for their annual "Spring Fling" 4



Read about Deltasig William R. Howard and his achievements as President and CEO at Piedmont 6

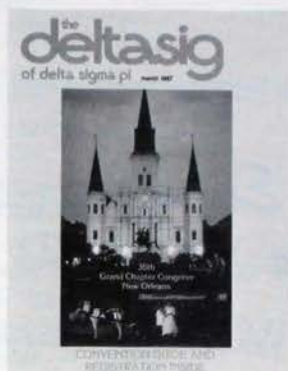


Come to New Orleans! See convention guide for details on the 36th Grand Chapter Congress



What is Ritual? Read about some secret thoughts of a Ritual... .. 14

Cover



Jackson Square is one of the famous landmarks of New Orleans, home of good food, good music, good times and the 36th Grand Chapter Congress.

Departments

Commentary	2
The Chapters Speak	10
Alumni in Action.....	12
Bits and Pieces.....	21
Life Memberships	23

Delta Sigma Pi is the professional business fraternity founded in 1907. The Deltasig of Delta Sigma Pi, its official publication, was first published in 1912.

EDITOR
Michael J. Mazur, Jr.

MANAGING EDITOR
Michael T. Walsh



Member of
College Fraternity Editors Association

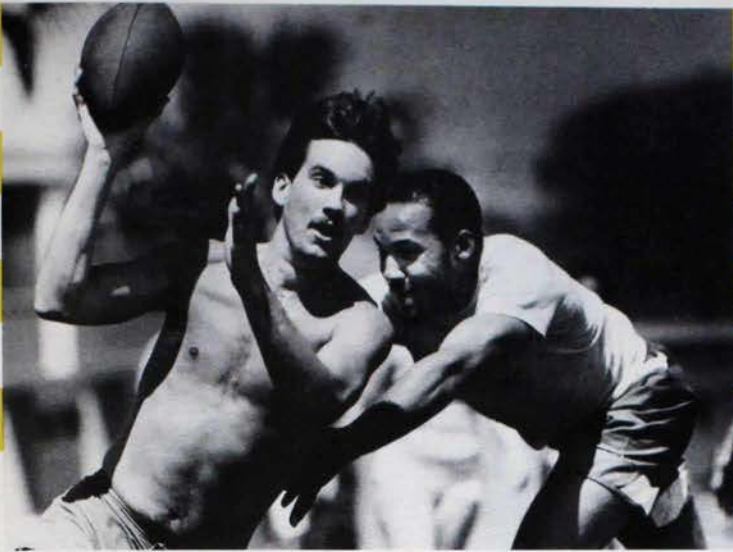
Postmaster: Address correction requested, please send to: The DELTASIG of Delta Sigma Pi, 330 South Campus Avenue, P.O. Box 230, Oxford, Ohio 45056-0230. The DELTASIG of Delta Sigma Pi is published four times annually in the months of November, January, March, and May. Editorial office—330 South Campus Avenue, P.O. Box 230, Oxford, Ohio 45056-0230. (513) 523-4189 Subscription prices \$28.00 per year. Second class postage paid at Oxford, Ohio 45056-0230, and at additional mailing offices. The DELTASIG is produced in the U.S.A. by Maury Boyd and Associates, Indianapolis, Indiana.

Spring Fling

*Every year several chapters of
Delta Sigma Pi flock to Myrtle Beach
in the spring to enjoy the sun, the sand and
a weekend of Brotherhood.*



In addition to the sun and the sand, Spring Fling includes a cookout for all Deltasigs.



Athletic activities during Spring Fling weekend include a touch football tournament and a volleyball tournament.

What began four years ago as one chapter's attempt to invite a few other chapters to its annual beach trip has now grown into the largest annual gathering of Deltasigs in the country.

For the better part of the last decade, the Brothers of Beta Gamma Chapter (University of South Carolina) have been going to the beach each spring for a weekend of Brotherhood away from school and an opportunity to get some sun before exams started.

In April of 1983, they found a new location for the chapter's annual April pilgrimage to Myrtle Beach, South Carolina, which enabled them to invite more than their own members and alumni. Dubbing the weekend "Spring Fling" they looked beyond their own chapter.

Opening up the weekend to a few other chapters in the area, the number of Brothers who participated immediately doubled from the customary 50 to over 100. Each year since, Spring Fling has increased in size. Last year, at Spring Fling III, 300 Brothers and pledges participated, some from as far away as Ohio, New York and Alabama.

This year's event is scheduled for April 3, 4 and 5. Expected this year are over 500 Deltasigs and pledges from all over the eastern seaboard and across the Southeast. Among the participants committed to attend are the Regional Directors from four different regions, a pair of Provincial Vice Presidents and

our current Grand President John Henik. Chapter members from as far away as Mississippi, Ohio and Florida are also committed to being in attendance this year.

While in Myrtle Beach they will be participating in the local night life, as well as Deltasig group activities including: a cookout, a touch football tournament, a couple of parties, a volleyball tournament, sunbathing and everything else that goes with 500 Deltasigs at the beach.

It just goes to show you how far you can go when you try to get a few Deltasigs together; and it all came about because one chapter wanted to make it happen.



This year Spring Fling promises to draw even more Deltasigs for a weekend of Brotherhood.



WILLIAM HOWARD

His ascent matched only by Piedmont's

By Sarah Avery

William R. Howard was initiated by Delta Sigma Pi at the South Central Regional Conference on October 6, 1984 recognizing his achievements in the business world as President and Chief Executive Officer of Piedmont

Had he not taken a fancy to flying, William R. Howard might have followed in his father's footsteps and become a small town politician in the prairie land of Nebraska.

But the president and chief executive officer of Piedmont Aviation couldn't separate his passion for piloting from his aspirations to become an attorney. So, despite doing some political prep work by serving on the staff of a Nebraska senator, Howard went to work for Eastern Airlines' corporate counsel.

That was in 1955. Twenty-three years later Howard left Eastern, wooed to Piedmont by the airline's founder, Thomas H. Davis. Since 1978, Howard has transformed Piedmont from a puddle-jumper to a bona fide major airline. Howard's rapid ascent, and that of Piedmont under his leadership, is in part a result of the airline industry's deregulation. But Howard also brought with him a hawk's vision for opportunity that directed the company to try unconventional approaches to the airline business.

"We saw opportunities at deregulation time somewhat differently than most other carriers," Howard said, jumping from his chair in the blue-decorated conference room adjacent to his blue-decorated office at Piedmont's blue-decorated headquarters in Winston-Salem.

Stepping to an easel in the corner, Howard points to a stack of maps as if he were showing Door No. 1.

"That was our route system back at deregulation time," he says, pointing to a spider web of blue lines and red lines emanating from a dot representing Charlotte, where Piedmont maintains its first and largest hub.

Howard flips to another map infested with blue and red lines spider-webbing from three dots representing Charlotte, Dayton, Ohio, and the Baltimore/Washington International Airport—all Piedmont hubs.

From those three bulbs, Piedmont now flies to more than 77 destinations, 30 of which have been added since deregulation in 1978. The air-

line shuttles four times as many passengers now (18.1 million vs. 4.6 million) and operates a fleet nearly three times as large (129 planes vs. 46).

The airline has maintained double-digit growth for eight years and expects the same this year. In 1984, revenues topped the crucial \$1 billion mark, qualifying Piedmont for major airline status, a rank held by just a dozen U.S. airlines.

Piedmont's transformation under Howard was both internal and external. Having started his career at Piedmont as Davis' heir apparent with the title "assistant to the president," he had to overcome the typical new-kid-is-teacher's-pet perception by other managers.

The son of a prominent mayor of Scottsbluff, Nebraska, and himself a one-time senatorial staff member, Howard has a politician's prowess. With his law schooling, he also knows how to ask questions, and the right ones at that. Howard won respect at Piedmont with enthusiasm and intelligence, coupled with



Then-South Central Regional Director Charles F. Eaton, Jr., left, presented William Howard with his membership certificate at the South Central Regional Conference recognizing him as an Honorary Member of Iota Omega Chapter at the University of North Carolina at Greensboro.

an approach that was inquisitive and unthreatening, company managers said.

When he became president and chief executive officer in 1983, Howard demonstrated a management style that differed from Davis. Departmental camps were quickly dismantled. Communication became more important.

He called department heads together and set a weekly meeting,

8 a.m. sharp, every Tuesday. Heavy on discussion, Howard's meetings required every department head to explain the problems and achievements of the previous week.

"I think I benefit; I think each of the other managers benefits," Howard said. "He's not allowed to kick things under the rug. He's got to share his problems."

"It allows us to anticipate difficulties and perhaps take some cor-

rective action sooner than would otherwise have been the case. And it makes everybody in the company a more well rounded manager because he tends, over time, to understand not only his own department's functions and desires, but those of every department."

One internal factor that contributed to Piedmont's success was its relatively small manager ranks. At other airlines, notably Eastern, Howard said, too many managers had too little to do.

"Each was trying to get what was on the other's plate," Howard said. "You found the officers were backbiting."

Not so at Piedmont. The weekly manager meetings helped alleviate political maneuvering.

With the departments pulled in tighter, Howard was better able to orchestrate external changes, take the unorthodox approaches and make them work.

His first challenge at Piedmont was to change the top brass's notion that deregulation would be fatal for the airline. Support was so solid for deregulation that it was inevitable, and the wise thing to do was devise survival strategy, Howard explained to them.

He insisted that airline ignore the obvious opportunities after deregulation—the high population, high prestige flights between New York, Chicago, Miami and Atlanta.

"You could argue that we could get a piece of the big pie and it would be worth something," Howard said. "But, nobody was going to say, 'Gosh, I'm glad Piedmont's in that. There are only 22 flights a day in that market, I'm sure glad to see Piedmont with three more.' Nobody was going to say that we really needed that."

"Neither the New York Times nor the Chicago Tribune was going to mention that new service anywhere at all. The chambers of commerce at neither of those cities were going to be pleased or enthused. Nobody was going to see this as the answer to a need."

Instead, Howard directed his staff to find alternatives. Piedmont management fashioned a plan that targeted smaller cities, often starved for good air service. The idea was that little cities would feed

larger ones, creating a spoke-and-hub configuration.

They started small, trying flights from Charlotte to Boston, Charlotte to Miami.

"As they worked, we became more certain of our logic, more certain of the formula we were using, to the point that one day I said, in effect, let's go find another Charlotte. I want a medium-sized city that does not have good service to Boston or New York or Los Angeles or Houston or Dallas or Miami or Tampa. And then around that new city there has to be a bunch of smaller cities, good-sized but smaller cities, that don't have that good service either. And we'll put together a new Charlotte, with the blue lines and the red lines."

They found Dayton. In 1982, it became the second Piedmont hub, profitable after just a month. A year after Dayton, the airline made Baltimore a hub, another success, Howard said.

"Howard and the people who work with him are very creative and have done a great job of filling in markets or serving markets that didn't have good airline service," said Mark Daugherty, an airline analyst with Dean Witter Reynolds in New York.

"He's very well respected," Daugherty said. "He was smart enough in 1978 to take a different tack, a more creative tack than just developing hubs in big cities."

Last year, Piedmont bucked convention again when it introduced commuter service within Florida, flying jets rather than propeller airplanes. The airline this year will bring Empire Airlines of Utica, New York, under its wing, increasing Piedmont's routes in the Northeast.

For the future, Howard predicts more growth, primarily by adding routes and aircraft with the 41 airplanes it currently has on order. Mergers are also a possibility.

"There's a great deal of speculation currently that in the next five years you will see a lot of airline mergers, and that's probably true," Howard said. "We are very content but we wouldn't rule out the possibility of a marriage if it's a good one."

"It would have to be with a strong, viable carrier that wouldn't



Mr. Howard presented his keynote address at the South Central Regional banquet following his initiation.

drag us down, and that our employees would be proud to be a part of. I guess my tendency would be to prefer something that we would acquire."

No work fanatic, Howard, 64, says he puts in an eight-hour day and doesn't judge his staff on whether they pull long hours. "I don't think you get 50 percent more from a person when they stay those extra hours," Howard said.

While the company's policy has been for chief executives to retire at

65, Howard says he'll keep his position for several years after that.

"It's a policy, not a requirement," Howard said, as usual, breaking tradition.

This article is reprinted with the permission of the Greensboro News & Record. Sarah Avery is a staff business writer for the Greensboro News & Record.

the chapters speak

SOUTHERN PROVINCE

Across the South, the key word is "unity" this biennium. From one end of the Southern Province to the other, more and more chapters are getting together these days and finding that their chapters are better because of it.

Major emphasis has been placed this biennium on getting chapters to visit with other chapters in their area. With this increased interaction, more and more Brothers are learning what it truly means to be members of the national fraternity, as well as members of their own chapters. Many chapters have held professional trips with neighboring chapters recently and several chapters have scheduled joint formal and other social events with their new-found Brothers. Not only are two or three chapters getting together for joint professional or social events, but more chapters and regions are scheduling major events together.

The granddaddy of them all in the Southern Province is the annual basketball tournament hosted by the same folks that will be one of your hosts for this summer's Grand Chapter Congress: the New Orleans-Crescent City Alumni Chapter. In existence since the early 1970's, the tournament brings together chapters from the Gulf South and Southern Regions for a weekend of basketball and a chance for Brothers to meet Brothers from other chapters.

In the mountains of North Carolina, Alpha Zeta Chapter at the University of Tennessee is bringing together Deltasigs each winter for a weekend of snow skiing. Brothers from as far away as Louisiana, Mississippi, Florida, and eight other states participated this year. Elsewhere in this issue, the job Beta Gamma Chapter at the University of South Carolina has done to bring others to its beach weekend is highlighted. That effort has produced the largest annual gathering of Deltasigs anywhere in the country.

It is not, however, just the chapters that are sponsoring joint events. This past summer the Southeastern and South Atlantic Regions conducted their Leadership Schools together with well over 100 people coming to Jacksonville, Florida, to learn more about providing leadership for their chapters.

The future holds even more promise. As the Grand Chapter Congress comes to the Southern Province, chapters are already making plans to get to New Orleans. At least two regions have informal plans to have buses or special cars on trains to get Brothers to the Congress; and all these events are just the tip of the iceberg. Chapters from across the Southern Province have found that there is strength in Brotherhood; not only in their own chapters, but also in the Brothers from other chapters.

—Charles F. Eaton, Jr.,
Southern Provincial
Vice President

SOUTH CENTRAL REGION

North Carolina-Chapel Hill

ALPHA LAMBDA—Last fall, after a successful recruiting and pledge education period, the chapter initiated 32 new Brothers. Fund raisers for the fall included operating a concession stand at home football games and distributing telephone calling card applications.

For its community service projects, Alpha Lambda Chapter prepared lunch at a local "community kitchen" for the needy, donated canned goods to a needy family for Thanksgiving and sponsored a bloodmobile on campus. The group also hosted a wine and cheese party for the business school faculty.

Among the social activities were a cook-out during our recruiting activities, a Halloween party with another campus business

fraternity and a beach trip for the new Brothers. Members of the Alpha Lambda Chapter also road-tripped to Clemson, South Carolina, where the Kappa Tau Chapter hosted us during the UNC-Clemson football game. Other activities included professional speakers from industry, education and accounting.

—Kim Boyette

James Madison

IOTA KAPPA—The chapter is sponsoring another Downtown Merchants Day in April. Local merchants will set up displays for advertising and will provide a day on campus shopping for students. Sam Parker, fund raising chairman, is organizing this event.

The Brothers traveled to New York City as a part of the chapter's professional program. Highlighting the trip was a tour of the New York Stock Exchange. Other tours have been to The Washington Post in

Washington, DC, and to the Hershey Plant in Stuarts Draft, Virginia. Speakers on campus have covered topics concerning international business, investments and stress management. Vice President for Professional Activities Rooney invites other organizations to attend our professional activities.

We are working to achieve 100,000 points in the Chapter Efficiency Index for the third consecutive year. Our reason for establishing this goal is to increase the Brotherhood and professionalism in the chapter so that we may better exemplify the purpose of Delta Sigma Pi.

—Lisa E. Baucom

Longwood

KAPPA NU—Kappa Nu Chapter's most exciting news for this academic year occurred at the South Central Regional Conference held in Roanoke, Virginia, the weekend of September 19-21, 1986. Kappa

the chapters speak

Nu Chapter received numerous awards which included: the regional and national Most Improved Chapter Award and the regional Chapter Advisor of the Year Award. The chapter also received a travel award for the most Brothers in attendance at the conference: 29 collegiate and three faculty Brothers. The Brothers also worked diligently throughout the previous year to obtain 100,000 points in the Chapter Efficiency Index.

The chapter sponsored several service projects including the "Crop Walk" and a Halloween party for the underprivileged children. Two of the chapter's tours included a tour of the Federal Reserve Bank and Richfood, Inc., located in Richmond, Virginia.

For the third year in a row, Kappa Nu Chapter will participate in Longwood College's Spring Weekend Chili Cookoff held on April 11, 1987. This event will permit Kappa Nu Chapter to show off its cooking abilities to the college.

SOUTH ATLANTIC REGION

Florida Southern

DELTA IOTA—Delta Iota Chapter made significant strides during the fall semester at Florida Southern College. The chapter made a strong comeback after some recent difficult times with the chapter organization.



Brothers from Epsilon Rho Chapter at the University of Tampa and Theta Phi Chapter at the University of South Florida joined members of Delta Iota Chapter at their initiation at Florida Southern College.

Delta Iota Chapter had a full schedule of events during the fall. Speakers included Mr. W. Hulcher, head of the Florida Southern College Business Department, who spoke on his personal career. CPA Jeff Miller spoke in November on the new tax laws. Later in the month, Pat Hennessy gave a lecture on hospital marketing. Included in tours were the Owens-Illinois

glass factory and an orientation of the Purex Corporation. Delta Iota Chapter also helped to put on a picnic for foster children.

In November, the chapter increased its membership nearly 100% as it initiated nine new Brothers. This past semester was one of the more successful ones in recent memory, and the chapter has developed a solid base upon which to grow.

—Alan K. Snapp



The officers and committee chairmen of Alpha Lambda Chapter at the University of North Carolina at Chapel Hill took to the outdoors last fall for a weekend retreat of planning, fun and Brotherhood.

Tampa

EPSILON RHO—The Epsilon Rho Chapter was successful last semester organizing an Auto Show and being awarded \$200.00 for having the highest attendance.

Vice President for Professional Activities Tony Jakusovas arranged several professional activities including speaker Judy Barton, president of her own consulting firm. Later, the Brothers toured the newly developed Performing Arts Center. Theta Phi Chapter at the University of South Florida was able to share the Brothers' spectacular experience of touring Walt Disney's Underground World.

Several Brothers were active in the Junior Achievement program enabling them to share their skills in both setting and obtaining objectives. The final project involved an innovative game that was successful in attaining the sponsorship of many local businesses.

Hosting the South Atlantic Regional Conference was the highlight of the chap-

(See **CHAPTERS** on page 16)

alumni in action

ALUMNI COMMENTARY

At this time of the year, most collegiate chapters have formalized their plans for spring initiation and functions honoring graduating seniors.

Those of you who are members of an alumni chapter have already been urged by me to make a special effort to attend and participate in one or some of these events. Those of you who are not or who have been away from the fraternity for some time, I urge you to try to

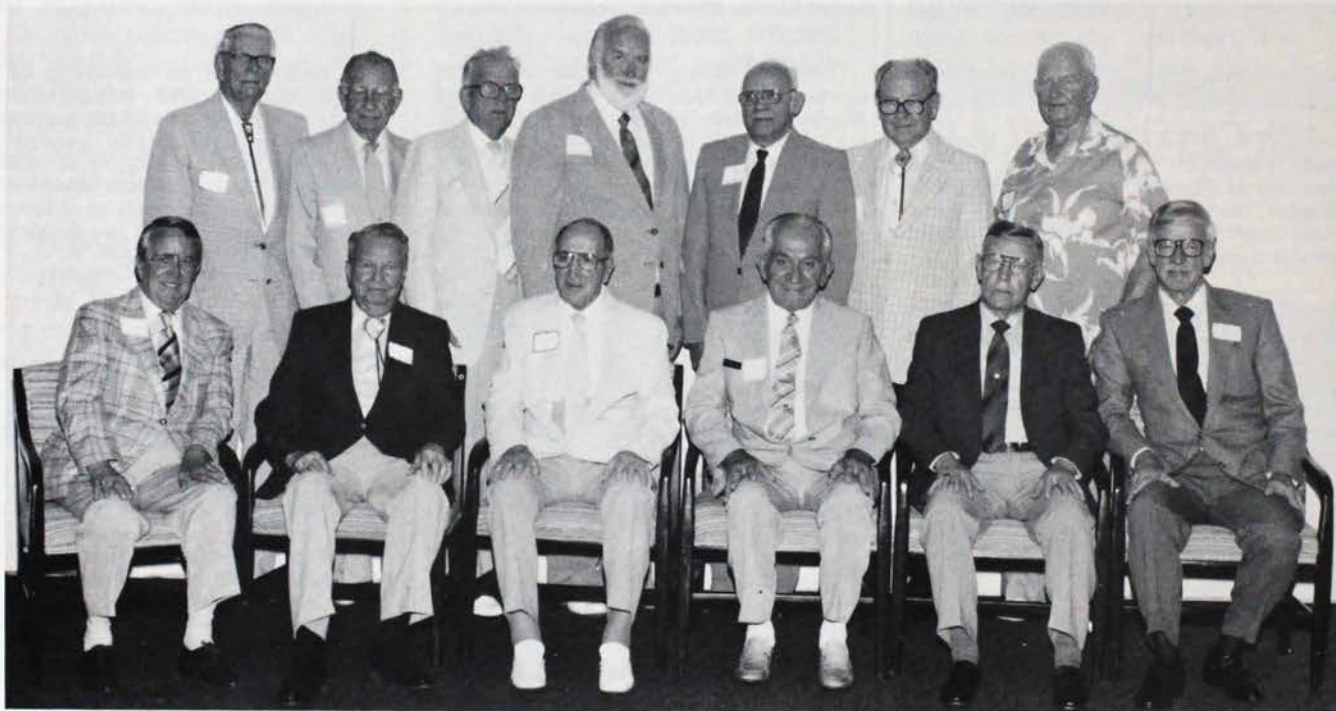
make the necessary time available to join us in these festivities. It's great to go back to your own chapter and see old friends, but if that's not possible, then visit with a chapter near you. Nothing brings across Brotherhood for a new member than the presence of an "old grad" or Brothers from other chapters.

I recall the first time I attended an initiation after having been away from the fraternity for a number of years. During Ritual, I found myself listening to the purpose as if for the first time but, then, realizing I was

silently stating the oath along with the Headmaster. The feeling I received was almost as good as when I went through the ceremony in 1956.

If you haven't attended an initiation recently, please try to do so this spring. Perhaps you won't be as thrilled as I was but, then again, I didn't realize that it would lead me to 20 years of active service to our organization. Maybe you'll be similarly motivated.

—Joe S. Loomis,
Director Of
Alumni Activities



Last year during a special meeting of the Sun City-Roadrunner Alumni Chapter, several of its members received the Golden Helmet Award, signifying fifty or more years service to Delta Sigma Pi. The recipients were seated, left to right, Chester Nigbor (Delta, Marquette), Arthur Hoepfner (Alpha Epsilon, Minnesota), Anthony Marshall (Beta, Northwestern-Chicago), Roy Hilgert (Psi Wisconsin-Madison), Jack Lind (Alpha Delta, Nebraska-Lincoln) and Robert Harman (Alpha Beta, Missouri-Columbia). Recipients standing were, left to right, Hubert Lindblom (Alpha Epsilon, Minnesota), Ernest Murphy (Alpha Epsilon, Minnesota), A. W. "Bob" Conety (Omega, Temple), Wilbur "Bill" Larson (Psi, Wisconsin-Madison), Kenneth Kjos (Alpha Mu, North Dakota), Joe Barker (Zeta, Northwestern-Evanston) and Blair Henderson (Alpha Gamma, Penn State). Those who received the Golden Helmet Award who were not in attendance were Willard Heinrich (Zeta, Northwestern-Evanston), Fred Hennings (Epsilon, Iowa), Carleton Hutchins (Alpha Delta, Nebraska-Lincoln), Cecil Stewart (Alpha Mu, North Dakota), Philip March (Alpha Eta, South Dakota), Joseph McCann (Chi, Johns Hopkins) and James Glynn (Alpha Epsilon, Minnesota).

N·E·W O·R·L·E·A·N·S 8·7



COMMITMENT TO EXCELLENCE

*A Celebration of
80 years of Brotherhood*

COMPLETE CONVENTION GUIDE

New Orleans...

a city rich in heritage and a city that celebrates year round will provide a perfect setting for the celebration of the 80th Anniversary of Delta Sigma Pi at the 36th Grand Chapter Congress. New Orleans is a city that has become home to many cultures since its establishment in the early 1700's. French, Spanish, Cajun, Creole, West Indian and even pirate and voodoo as well as many other influences abound in this city on the Mississippi River. These influences can be found in the cuisine, the architecture, the entertainment and in her people.

Today, New Orleans is a modern city with its share of highrise buildings and fine hotels; however, the heritage of the past is fiercely preserved. Le Vieux Carre (the famous French Quarter) is a district full of history and is also the center of the sizzling nightlife for which New Orleans is famous! Popular night spots include the Preservation Jazz Hall, Pat O'Brien's and a host of others.

Jackson Square is a center for artists, street musicians, mimes and, of course, camera toting tourists. The renovated Jackson Brewery provides several levels of specialty shops as well as restaurants offering "Louisiana cooking" fare. Nearby is the renowned Cafe du Monde, a 24 hour establishment offering cafe au lait and beignets, a tasty French pastry. Also nearby is the Riverwalk, the newest festival marketplace in New Orleans.

The Garden District offers a more sedate but enjoyable experience. It offers magnificent homes and a host of fine dining adventures all accessible by streetcar.

The Fairmont Hotel, headquarters of our convention, is itself a part of New Orleans' tradition. Just a short walk or cab ride to the French Quarter and to the finest shopping in New Orleans, The Fairmont offers a blend of old world elegance and a spirited atmosphere. It is a special New Orleans landmark with an award-winning reputation for personal service, pleasing accommodations and outstanding cuisine.

The 36th Grand Chapter Congress marks the celebration of 80 years of the Brotherhood that is Delta Sigma Pi. The convention is a highlight event for every Deltasig—an opportunity to meet fellow Brothers from throughout the fraternity; to learn more about the fraternity; to develop individual leadership skills and to form and to renew special friendships. Gather with your fraternal family as we celebrate our heritage together in America's premier celebration city...New Orleans!

CONVENTION EVENTS

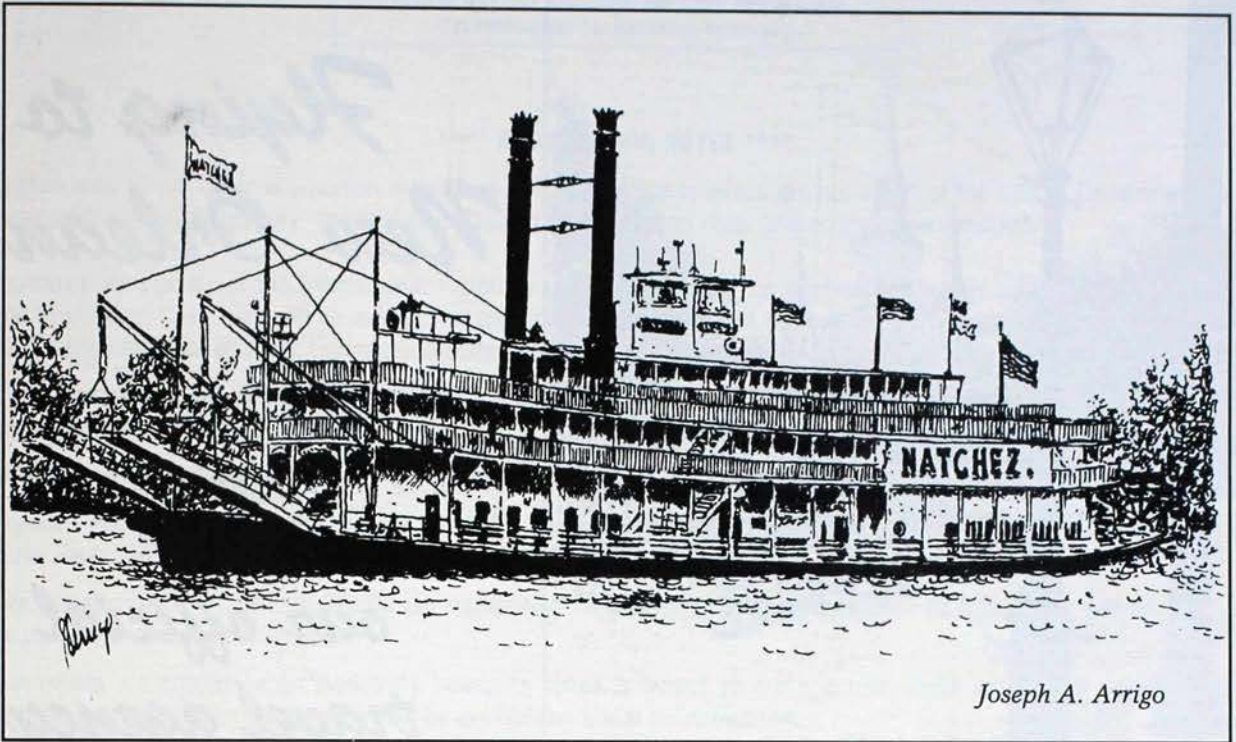
SUNDAY, AUGUST 16, 1987

10:00 AM - 5:00 PM	Registration
8:00 PM -12:00 AM	Grand President's Reception & Mardi Gras Dance
9:00 PM -12:00 AM	Yellow Dog Initiation
9:00 PM -12:00 AM	Pink Poodles' Initiation

MONDAY, AUGUST 17, 1987

8:00 AM - 9:00 AM	Delegates' Orientation Session—[R]
9:00 AM -12:00 PM	Opening Business Session & Keynote Speaker—[R]
10:00 AM - 1:00 PM	New Orleans—Past, Present & Future—Optional Event*
1:30 PM - 3:00 PM	Regional Meetings—Segment I—[R]
3:30 PM - 5:00 PM	Regional Meetings—Segment II—[R]

N·E·W O·R·L·E·A·N·S 8·7



Joseph A. Arrigo

COMMITMENT TO EXCELLENCE

*A Celebration of
80 years of
Brotherhood!*

PULL-OUT REGISTRATION FORM



Joseph A. Arrigo

*Flying to
New Orleans?*

*Call
our official
travel agency
for special
Convention rates...*



**FUGAZY
INTERNATIONAL
TRAVEL**

Call Tom G. at (800) 243-1723

Send Completed Registrations and Fees to:

Delta Sigma Pi
P.O. Box 230
Oxford, OH 45056-230

CONTROL #

DELTA SIGMA PI—36TH GRAND CHAPTER CONGRESS Registration Form

PLEASE USE ONE REGISTRATION FORM PER PERSON
Use Photocopies For Additional Registrants

**** REGISTRATION NOTES ****

- Registration fees do not cover any portion of hotel room costs nor meals which are not a part of the Official Convention program for the respective registration category. Optional event fees do not cover meal costs unless otherwise indicated.
- In accordance with policy of the International Fraternity of Delta Sigma Pi, no alcoholic beverages are included in Registration or Optional Event fees. Cash bars will be available at appropriate events and will be operated by professional vendors. Participants will handle all transactions for alcoholic beverages directly with those vendors and will be expected to abide by Louisiana law.
- Cancelled registrations will be refunded in full less a \$10.00 per person handling charge if cancellation notice is received at The Central Office by **July 31, 1987**.
- **Cancellations received after July 31, 1987 are not refundable.**
- The Advance Registration cutoff date is **July 17, 1987**. Registrations received after this date or made at the convention site will be at Regular Registration Rates.
- Transfer of registration will incur a \$10.00 per registration handling fee. Registration cannot be transferred without the expressed, **written** consent of the original registrant.
- Optional Events are offered on an availability basis. As space is limited on some events, these are offered on a first come, first served basis and registration for them may not be available on site at the convention.

Please indicate full names for all registrants and complete all requested information as this will help registration personnel to process your registration as promptly as possible. Hotel Reservation Card and other convention information will be sent upon receipt of this Advance Registration Form and appropriate fees at The Central Office. Register well in advance of July 17, 1987 to obtain lower registration fee, hotel room reservation information prior to room block release date and best seminar choices.

NAME _____
 last first m.i.

STATUS: _____ Fraternity Member
(circle one [collegiate—alumni])

ADDRESS _____

Alumni Chapter

Chapter & Initiation Number

TELEPHONE _____

- _____ Spouse
- _____ Guest
- _____ Child 16 or older
- _____ Child Under 16

In Case of Emergency Notify: _____
(name, address & telephone #)

COMPLETE EVENT SELECTIONS ON REVERSE PAGE

ADVANCE REGISTRATION
expires 7/17/87

REGULAR REGISTRATION
effective 7/18/87

MEMBER REGISTRATION _____
includes Reception, Mardi Gras Dance, Awards Luncheon, Banquet & Ball,
and Farewell Luncheon.

_____ **\$110.00**
(36-01)

_____ **\$130.00**
(36-02)

SPOUSE, GUEST OR CHILD 16 OR OLDER _____
includes Reception, Mardi Gras Dance, Cajun Cooking Demonstration, Banquet
& Ball, and Farewell Luncheon.

_____ **\$110.00**
(36-03)

_____ **\$130.00**
(36-04)

CHILD UNDER AGE 16 _____
includes Banquet & Ball and Farewell Luncheon. Children not wishing to
participate in convention activities need not be registered.

_____ **\$50.00**
(36-05)

_____ **\$70.00**
(36-06)

****** OPTIONAL EVENTS ******

NEW ORLEANS—PAST, PRESENT & FUTURE _____
Monday, August 17, 1987—approximately three hours
includes bus transportation and guide. **Official delegates should not register
for this event.**

_____ **\$15.00**
(36-10)

_____ **\$15.00**
(36-10)

RIVERBOAT DINNER CRUISE _____
Tuesday, August 18, 1987—approximately three hours
includes escorted parade from hotel to dock, buffet dinner aboard the
Steamboat Natchez, on board entertainment and return transportation to hotel.
Open to all attendees; however, reservations will be limited. Register early for
this popular event!

_____ **\$37.00**
(36-11)

_____ **\$37.00**
(36-11)

ANTELBELLUM ADVENTURE _____
Wednesday, August 19, 1987—approximately four hours
includes bus transportation, guides and tours of two plantation homes. **Official
delegates should not register for this event.**

_____ **\$20.00**
(36-12)

_____ **\$20.00**
(36-12)

PINK POODLES LUNCHEON _____
Thursday, August 20, 1987 for current and new members of the Pink Poodles.
Members of Delta Sigma Pi are not eligible.

_____ **\$20.00**
(36-13)

_____ **\$20.00**
(36-13)

EDUCATIONAL FOUNDATION BREAKFAST _____
Tuesday, August 18, 1987 for current and prospective members of the Delta
Sigma Pi Educational Foundation.

_____ **\$15.00**
(36-14)

_____ **\$15.00**
(36-14)

TOTAL REMITTANCE

\$ _____

\$ _____

FORM OF PAYMENT [check one]:

_____ **Check or Money Order** _____ **MasterCard** _____ **VISA**

_____ **Complete Card Number**

_____ **Exp Date**

_____ **Full Name as Indicated on Card**

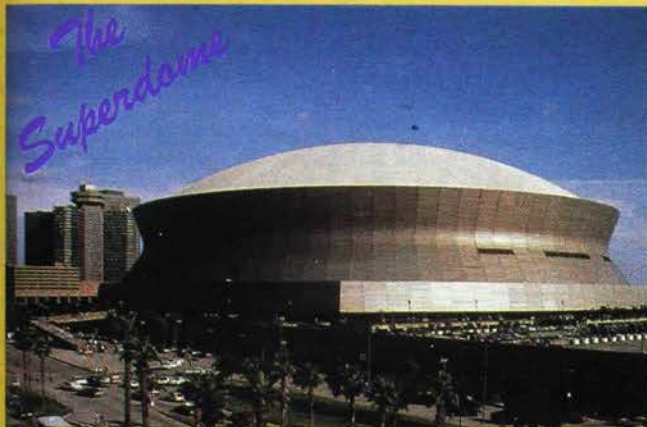
FOR CENTRAL OFFICE USE ONLY

Received	Accounting	Records	Control #
CANCELLATION: _____	\$ _____ B# _____		

REMARKS: _____

TUESDAY, AUGUST 18, 1987

8:00 AM - 9:00 AM	Educational Foundation Breakfast
9:00 AM - 11:00 AM	Educational Foundation Meeting
9:00 AM - 12:00 PM	Opportunity '87—Career Fair—[R]
12:00 PM - 1:30 PM	Awards Luncheon
2:00 PM - 3:00 PM	Collegiate Seminar Sessions— Segment I—[R]
2:00 PM - 3:00 PM	Alumni Seminar Session—I
3:15 PM - 4:15 PM	Collegiate Seminar Sessions— Segment II—[R]
3:15 PM - 4:15 PM	Alumni Seminar Session—II
4:30 PM - 5:30 PM	Collegiate Seminar Sessions— Segment III—[R]
4:30 PM - 5:30 PM	Alumni Seminar Session—III
6:30 PM - 9:30 PM	Riverboat Dinner Cruise—Optional Event **



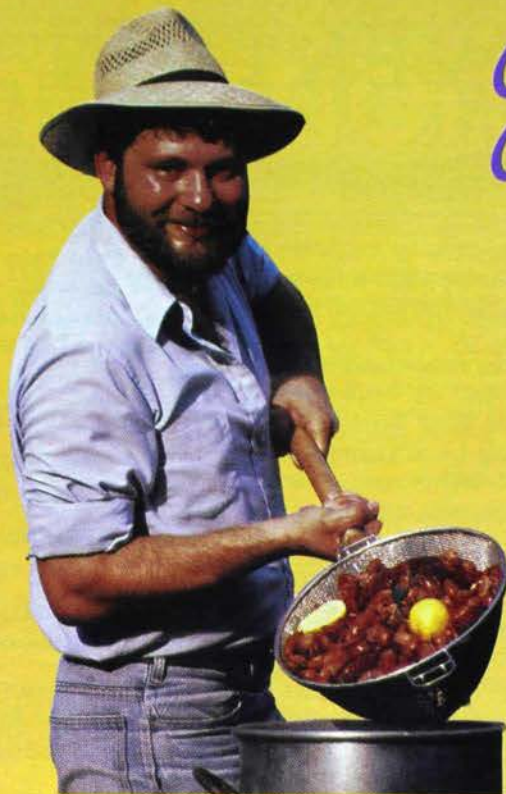
WEDNESDAY, AUGUST 19, 1987

8:00 AM - 12:00 PM	Legislative Business Session—[R]
1:30 PM - 5:30 PM	Antebellum Adventure—Optional Event*
1:30 PM - 2:30 PM	Collegiate Seminar Sessions— Segment IV—[R]
1:30 PM - 2:30 PM	District Directors' Seminar—I
2:45 PM - 3:45 PM	Collegiate Seminar Sessions— Segment V—[R]
2:45 PM - 3:45 PM	District Directors' Seminar—II
4:00 PM - 5:00 PM	Collegiate Seminar Sessions— Segment VI—[R]
4:00 PM - 5:00 PM	District Directors' Seminar—III

[R]—required attendance event for delegate travel allowances

*—delegates should not register for this event as it conflicts with required attendance function

**—open to all attendees



*Cajun
Cookin'*

THURSDAY, AUGUST 20, 1987

9:00 AM - 10:30 AM	Meet the Candidates Forum—[R]
10:30 AM - 11:30 AM	Provincial Candidate Caucuses—[R]
10:30 AM - 12:00 PM	Cajun Cooking Demonstration— Spouses & Guests
11:30 AM - 12:30 PM	Regional Candidate Caucuses— Segment I—[R]
12:30 PM - 1:30 PM	Regional Candidate Caucuses— Segment II—[R]
12:30 PM - 3:00 PM	Pink Poodles Luncheon & Meeting
3:00 PM - 4:30 PM	Initiation of National Honorary Member—[R]
7:00 PM - 12:00 AM	Grand Chapter Congress Banquet & Ball

FRIDAY, AUGUST 21, 1987

8:00 AM - 12:00 PM	Final Business Session—[R]
12:00 PM - 2:00 PM	Farewell Luncheon

*A Celebration of
80 years of Brotherhood*

CONVENTION INFORMATION

REGISTRATION

Register for the convention by completing the registration form which is a part of this guide. The form details registration fees and the cost of Optional Events.

Registration forms received at The Central Office by July 17, 1987 will be processed at Advance Convention Rates; Regular Convention Rates will apply for all registrations received after July 17, 1987 or made at the convention site. Full payment must accompany registration form.

Advance registrations cancelled by July 31, 1987 will be refunded in full less a \$10.00 per person handling fee. Registrations may be transferred from one registrant to another only upon the written consent of the original registrant and payment of a \$10.00 handling fee.

NOTE: Cancellations received after July 31, 1987 are not refundable!

TRANSPORTATION

Surface transportation to New Orleans is available via I-10, I-55 and I-59. By air, a wide variety of carriers provide service to New Orleans International Airport including our official convention airline, Delta. Amtrak provides rail service and New Orleans is also a home port for many passenger ships making it an excellent location for a post-convention trip to the Caribbean or other ports of call. Be sure to book your transportation arrangements through Fugazy International Travel, our official convention travel agency. Contact Tom G. at 800-243-1723.

HOTEL INFORMATION

All hotel reservations are to be handled by attendees directly with The Fairmont Hotel New Orleans. Room reservations are required in advance of your arrival at the convention. Upon receipt of your Registration Form, a Hotel Reservation Card will be sent for your completion and mailing directly to The Fairmont Hotel.

On July 16, 1987, the rooms currently reserved for use of Delta Sigma Pi attendees will be released for renting by the general public and other convention groups. After July 16, 1987, reservations will be accepted at our special convention rates on an availability basis. Early arrivals should note that a large fraterni-

ty convention immediately proceeds our meeting so room availability for arrival prior to August 16, 1987 is limited.

The Daily Room Rates displayed below are on a per person, per night basis and are on the European Plan (no meals included). Add state and local taxes which are currently 11%.

SINGLE—\$65.00

DOUBLE—\$35.50 per person
(maximum 2 persons)

TRIPLE—\$28.33 per person
(maximum 3 persons)

QUAD—\$23.75 per person
(maximum 4 persons)

Rooms are available for check-in on day of arrival at 4:00 PM. A major credit card

must be presented for each account upon check-in or credit must be established with The Fairmont Hotel prior to arrival.

PERSONAL COSTS

- ◆ Your hotel bill including taxes.
- ◆ Transportation to and from New Orleans. Collegiate Chapter Delegates are eligible for a travel allowance as directly announced to each chapter.
- ◆ All meals and gratuities except those included in the Official Program for the respective registration category.
- ◆ Incidental expenditures such as: shopping, tours, souvenirs, entertainment, airport limousine, cabs, parking, etc.

LAGNIAPPES

This French word meaning "little something extra" is frequently used in New Orleans in relation to food. Here it refers to "Optional Events," the menu of scheduled group activities for which attendees may choose to register. For this convention, three special events have been arranged. Delegates should note that two of these events conflict with required attendance functions on the convention program. The "lagniappes" include

NEW ORLEANS Past, Present & Future

This event leaves the hotel at 9:00 am on Monday, August 17, 1987 and provides a tour of the highlights of New Orleans including the famous Vieux Carre (French Quarter), the Garden District, the riverfront, Jackson Square, and the French Market. It provides an excellent way to briefly see areas that attendees may want to explore in detail later in the week.

RIVERBOAT CRUISE

Deltasig's own Mardi Gras band will lead attendees on a parade with police escort from The Fairmont beginning at 6:30 PM on Tuesday, August 20, 1987. Traffic on Canal Street all the way to the dock will be stopped as

we parade along the route used by the Mardi Gras krewes.

At the dock will be the Steamboat Natchez which is reserved for our exclusive party. Once on board, we will travel the Mississippi and enjoy jazz and Dixieland and a multi-course buffet dinner.

Returning to the Toulouse Street Dock, buses will be available for transportation back to The Fairmont for those not wishing to continue the evening in the French Quarter. Mini-bus transportation will be available for those who do not wish to march in the parade.

This event promises to be one of the highlight convention activities. As capacity of the Natchez makes seating limited, register early for this event. We do not expect to have tickets available when the convention convenes.

ANTELBELLUM ADVENTURE

This afternoon event will begin at 1:30 PM on Wednesday, August 21, 1987 with departure by bus from the hotel. First stop will be the eighteenth century plantation home, Destrehan Manor. Attendees will also visit the San Francisco Plantation home built in the nineteenth century.

alumni in action

Harlow M. Rickard, *Wisconsin-Madison*, is President of Rickard Publications, a member of the Madison Club, Madison Symphony, and a supporter of the local art center. He resides in Madison, Wisconsin.

Leslie P. Schultz, *Wisconsin-Madison*, started his career in insurance soon after graduation as a special agent for Northwestern Mutual Life. He was in the Navy from 1943-46, then returned to pursue his professional career and received his MBA from the University of Wisconsin in 1950. He is now chairman and chief executive officer of the Uslico Corporation of Washington, DC.

Albert D. Borchardt, *Wisconsin-Madison*, is President of San A Core, Incorporated and resides in Elm Grove, Wisconsin.

Walter F. Huber, *Wisconsin-Madison*, is Vice President and General Sales Manager for Cues, Incorporated, equipment manufacturers, in Orlando, Florida.

Anthony F. Bisciglia, *Wisconsin-Madison*, received his master's in education from Marquette in 1968 and is now principal of Bullen Junior High School in Kenosha, Wisconsin. His life of professional service and civic responsibility has made him a selection for Who's Who in the Midwest and Who's Who in the World.

Patricia M. Pederson, *Louisiana State*, has accepted a position as Assistant Customer Service Representative at Ford Motor Credit Company in Baton Rouge, LA.

Emily McKowen Rabalais, *Louisiana State*, has been promoted to Assistant Vice President at First National Bank of West Monroe in West Monroe, LA.

Russell E. Brown, *Arizona State*, has been elected to the Board of Directors of the Good Shepherd (Hospital) Foundation in Longview, TX. Mr. Brown is a partner in the Longview CPA firm of Hewell, Brown, Roberts & Brown.

Lisa A. Coloian, *Texas Christian*, has accepted a new position as Telemarketing Manager for Travenol Laboratories, Inc., in Deerfield, IL.

Dennis L. Salo, *Western Michigan*, is the Corporate Director, Systems and Data Processing at the Tecumseh Products Company.

Donald W. Farrington, *Northern Illinois*, has been promoted to Assistant Tax Manager with Sara Lee Corporation in Chicago, IL.

Anne Zolonowski, *Marquette*, has accepted a position with RCA in Indianapolis, IN.

William A. Kandel, *California-Berkeley*, has accepted a new position as Staff Accountant with Coopers & Lybrand in New York, NY.

Hugh Monaghan, *Johns Hopkins*, has accepted a new position as Director of Advertising Sales for Business First of Buffalo, Inc., in Buffalo, NY.

Fausto M. Pombar, *Adelphi*, has accepted a new position as International Financial Analyst with Tambrands in Lake Success, NY.

Susan Ransom, *James Madison*, has accepted a new position as Senior Auditor for Arthur Young and Company in San Diego, CA.

Patricia Johns, *Northeast Missouri State*, has accepted a position with Kirksville College of Osteopathic Medicine as the personnel director.

Colleen Ritchie, *Northeast Missouri State*, has accepted a position with Anheuser-Busch, Inc., St. Louis, as a cost accountant.

Richard M. Clark, *Western Kentucky*, has accepted a new position as Financial Analyst for Brown Printing Company, a printing facility serving the national publication and catalog markets. He is also a Drill Sergeant with the 100th Div(Tag) U.S. Army Reserve.

Cheryl A. Sigman, *Colorado*, is currently employed by the Chicago firm of Schwartz, Frum and Millman as a staff auditor.

Sabrina G. Davis, *Baylor*, is employed as a leasing agent with Sullivan Development Company, Inc., in Arlington, Texas.

E. Wesley Dils III, *Texas-El Paso*, has recently been elected President of the Specialty Tools and Fasteners Association (STAFDA). STAFDA is a Trade Association of Construction Equipment & Supply Distributors & Manufacturers with a membership of almost 1300 nationwide. He is President of the Francis Wagner Company with headquarters in El Paso, Texas, and branches in Phoenix and Albuquerque, New Mexico.

Michael E. Mortimer, *Ferris State*, has joined the Detroit office of Roney & Company as an account executive.

Roney & Company, Michigan's longest-established New York Stock Exchange member firm, is headquartered in Detroit and has offices throughout Michigan, Ohio and Indiana.

Nancy H. Michalak, *Southwest Missouri State*, has accepted a new position as Systems Analyst/Applications Programmer with E. I. DuPont DeNemours & Company, Inc., in Aiken, South Carolina.

Jeffrey J. Allison, *Oklahoma*, has accepted a new position as Senior Financial Analyst for Exxon in Midland, Texas. He received his BBA in Finance from the University of Oklahoma in 1984 and served as Treasurer for Beta Epsilon Chapter. Jeff went on to receive his MBA from Texas A&M University in 1986. While at A&M, he helped install Lambda Nu Chapter and served as a chapter advisor for two years.

Nancy M. Perry, *Oklahoma*, recently accepted a position as Vice President of Perry Management, Inc., in Odessa, Texas. Nancy will be dealing with such aspects as marketing, advertising, and general operations.

In addition to her job, Nancy was also chosen this year to participate in Leadership Odessa, a nine-month program designed by the Odessa Chamber of Commerce to select and train the future leaders of the community. She was also one of 60 persons throughout the State of Texas to participate in The John Ben Shepperd Forum on Public Leadership and The Issues of Texas.

Andrea J. Kasalo, *Loyola Marymount*, has accepted a position with the firm of Blake, Barnett, Milman & Bell in Santa Ana, California. She is presently in the process of completing her Juris Doctor degree at Western State University College of Law in Fullerton, California, and is Editor-in-Chief for Western's newspaper, the Dictum, and has earned the American Jurisprudence Award in the subject of Wills.

Concurrent with her legal studies and clerk work, Andrea owns and operates a newly established small business communications consulting firm in Anaheim, California.

Brian A. Murphy, *Dayton*, is employed as a Sales Manager for a new computer store in Dallas—MR. MICRO. MR. MICRO is an authorized Apple, Compaq and IBM dealer.

Gina Savini, *Philadelphia Textiles*, has accepted a new position as Associate Support Analyst with Unisys in Radnor, Pennsylvania.

Michael P. Kushner, *Philadelphia Textiles*, has accepted a new position as Software Developer with General Electric in Philadelphia, Pennsylvania.

Claudia K. Von, *Philadelphia Textiles*, has accepted a new position in Chain Store Sales with West Point Pepperell in New York, New York.

Shelly S. Betz, *Philadelphia Textiles*, has accepted a new position in the Executive Training Program with Macy's in Allentown, Pennsylvania.

The Secret Thoughts of a Ritual

By Edward M. King

*Is the fraternity Ritual one that is read
or memorized for the benefit of new members
or is it a system of values; a code of conduct?
The following thoughts may help provide
the answer and a better understanding of our Ritual*

There are many of us around. Some of us are very informal and loosely structured, others are very formal and precisely worded. Whether you are aware of it or not, your whole life is based on certain ritualistic patterns. The way you get up in the morning, the way you study, the way you organize your social life, the way you speak and write, these are all based on certain habits or routines that you develop and are performed, by and large, in an informal ritualistic way.

Today I would like to share with you some thoughts on another kind of ritual. One that is considered very private and is often esoteric. I am the fraternity ritual. One you will find locked in a file in the corner of some dark office. Because I don't get used or opened up very often, I have a lot of time to think and I'd like to share with you some of my thoughts. Sometimes, I go through a real identity crisis. Who am I? What am I? Why am I? In order to know what a thing is, you must first know what it is for. You tell what a thing is for by the way it is used.

Although there are some exceptions in the way I am used, let me tell you how the majority of fraternities use me. The vast amount of my time

is spent in a dark cabinet, locked up and gathering dust. About once a semester there comes a mad rush for my existence, people literally scrambling, and all of a sudden I become very important. It's really funny because many times they can't find me. They forgot where I was placed and a mild panic sets in until finally they dig me out from under the stacks of constitutions, bylaws and chapter minutes. Once I am found, I am under 24 hour surveillance. It's almost as if I'm being digested, but that's not really it; what's happening is that I'm being memorized. I'm literally studied word for word, phrase for phrase, and sometimes people even argue over me. Two or three people all wanting me at the same time. They begin with, "Well let me just copy my part" then the argument gets hotter because somebody says, "No it's not legal to copy anything out of the ritual." Some people, however, go ahead and fudge a bit and copy their part and then pass me on.

After being up almost all day and all night for a week, I am taken to a dimly lighted room where a number of people are gathered. There I am presented with much feeling and serious drama. It is obviously a moment of great climax for some of the peo-

ple, for they are seeing and hearing me for the very first time. Shortly after the ceremony, I am brought back to the dark room and placed in the locked file drawer and I am not seen or heard of until the end of the next semester. In this case, as a ritual, what am I? Well, as I see it, I am a perfunctory service that must be performed in order to get new members into an organization. Once the initiation is over, I'm pretty much pigeonholed until the next class is to be initiated.

However, in some fraternities I exist in quite a different fashion. Shortly after the initiation the Brothers come in one by one, get me out of the drawer and look me over very carefully. Some just like to read me, others try to memorize me. Whatever the case, I like it when they use me. Sometimes they even argue over me, and this gets exciting because you see that's what I'm about. I'm meant to be read carefully, discussed and even argued about. Yes, in fact, I can even be changed. I'm really a very human document, one that was written down some time ago after a great deal of thought by one or two men and I have been reworded, rephrased and re-evaluated many, many times.

In order to know what I'm really

about, I need to be perpetually used and studied. (Too often the members mention me only at initiation time and I'm really meant for much more than that.) In fact, one of my most important missions is to help the chapter at its weekly meetings. If I am understood and used properly at these weekly meetings, I can really help the chapter get things together. There are always a few men or women who don't like to use me and put up a big argument about having an informal chapter meeting. What a joke that usually turns out to be. Most informal chapter meetings last a heck of a lot longer than formal chapter meetings where I'm used. As I've listened to people and watched how they use me, a couple of important thoughts have crossed my mind. First, the fraternities have done an excellent job in keeping me an esoteric document, that is, basically a secret document and therein is much of the problem. Not only am I a secret document to the outside, I am a secret to most of the members as well. They really don't know or understand me because they've never really studied me. Some people, I suspect, would like to keep me very, very secret because if non-members found out what I stood for, they might expect the members to live by it and that would be very difficult. Therefore, they keep me secret, and they won't have to change their lifestyle.

Although I can be used in different ways and for different things, when you boil me down to my fundamental essence, I'm essentially one thing, a system of values. I don't change very much because I am the product of history and the spirit of man and how he relates to his fellow man and to his God. This relationship between man and man, and man and God, has never been a static one. It is confusing and illuminating, painful and exciting, a separation and a reunion and although I appear to be a contradiction, I am really no more of a contradiction than man himself. Too frequently we forget that man is both animal and spiritual in nature, and to reconcile the two can often be painful, confusing, and frightening. And that is why it is so critical that man understands who I am and what I am for.

Because I am a system of values, I am, therefore, an instrument of self evaluation. My values are clear and

absolute and yet difficult to emulate. To state a few, I am honor, courage, integrity, fidelity, courtesy and I demand self control as well as ambition and humility. What your Founders did is take the idea of friendship and move it a significant step forward to the concept of commitment.

Those of you who are leaders in the fraternity movement, the officers of the national, international or general fraternities, you who are professional fraternity men and women, must continue to ask yourselves how you can improve in articulating to your members the message of your fraternity. Why is it that some of the members get it and others do not? To some the message goes deep and becomes a

“ I am really of very
little value unless you and
other Brothers
come, and through your
mutual sharing, begin
to experience the
essence and depth of
my message.”

part of their very being, while for others it never scratches the surface. Ask yourself the question when you attend your regional meetings, your workshops, retreats, leadership schools, how much time do you spend discussing and sharing with each other what personal effect I have had on your lives? Do you, as so many chapters do, use me to start the meetings and close the meetings and become so involved in your day to day business that you forget that I am there to be reflected upon? For those of you who do understand and use me, are you afraid or ashamed to share those experiences and thoughts with your fellow Brothers? Those of you who are fraternity leaders, and are not using me in this way are very derelict in your responsibilities, your duties, and the very oath that you took when you became a member and an officer in

your fraternity. For, you see, as written in your esoteric manuals, I am really of very little value unless you and the other Brothers come, and through your mutual sharing begin to experience the essence and depth of my message. Then you and I are activated by the real charge into your spiritual and moral fiber that is possible for all men and women, but achieved by too few. The effectiveness of my message is in direct proportion to your knowledge and belief in my values.

If there is something about me that you do not like, then change me, but for God's sake do not ignore me. It is the indifference to and the ignorance of my essential message that continues to stifle the growth of the fraternity system. Never has the time been so ripe as this period in our history when the young people of today on our college campuses are crying out for the kind of message, guidance, value and leadership that has been so long hidden in my pages.

If you would just realize that by better knowing and understanding me, many of your day-to-day problems, housing, drugs, collections and apathy, would simply fade away and not exist.

If a Brother slips and becomes derelict he should be asked to review his oath and charge, and if he chooses not to obey and follow that oath then he should be asked to leave the Brotherhood. If you would weed out those who do not wish to follow or believe in the obligation they swore to uphold, we would all be much better off. Too frequently I see you caught up with the numbers in our Brotherhood rather than the quality of our Brotherhood.

Basically I am a road map to help a person along his journey of life and assist him in his communion with his fellow travelers. Who am I? Your ritual. What am I? A system of values. What am I for? My purpose is not to make you a better fraternity man or woman, but rather a better human being.

Mr. Edward M. King is the Director of Residential Life at Bradley University in Peoria, Illinois. He often presents workshops at conferences for students, including fraternity men and women, on topics as they relate to human values.

the chapters speak

(CHAPTERS from page 11)

ter's semester. The Brothers would again like to express their gratitude to all the Deltasigs who were able to attend the conference.

—Lisa M. Blackburn

Florida Atlantic

ZETA PHI—The Zeta Phi Chapter celebrated its 20th Anniversary the weekend of November 21–23, 1986. Friday evening a jersey night was held at the University Center at Florida Atlantic University. With plenty of food, beer and music, the party lasted well into the evening. The following morning a picnic was held at Trade Winds Park. That evening the semester banquet was held at Justin's in Fort Lauderdale. Over 70 collegiate and alumni members and guests attended this formal occasion. Guest speakers included Zeta Phi Chapter member two, Richard Herring, and Greg McClasky. Following the speakers, awards were presented to alumni advisors Dr. James Montgomery and Dr. Eric Shaw, Chapter Founder Professor Michael Pantya and banquet organizer Lisa Ingber. To round out the evening, with what has become tradition at Zeta Phi Chapter, the newly initiated Brothers gave a short and funny skit. The weekend concluded with a relaxed Sunday brunch at the Elks Club in Boca Raton. Special thanks to all of the alumni who attended.

—Douglas M. Stone

North Florida

KAPPA PI—The chapter held its annual Rose Banquet on December 20. The chapter members and their friends boarded a yacht for dinner, dancing and a cruise on the St. Johns River. South Atlantic Regional Director Charles A. Hazday was the guest speaker. The chapter celebrated its fifth year of existence on December 5, 1986.

The Brothers of the chapter attended two Regional Conferences last fall, bringing a wealth of new ideas to Kappa Pi Chapter. Another source of ideas are the 12 new Brothers initiated into the chapter in November. A strong drive is under way to earn enough Chapter Efficiency Index points to place the chapter on the Honor Roll. We have already submitted a large number of points toward this goal. The Brothers are also participating in several projects, including a research survey and assisting the university's alumni association in a membership drive.

—Richard R. Day

Tampa Bay

Our chapter has experienced another great year of growth. We have had many enjoyable events. Some of our annual activities are a Founders' Day picnic, a canoe trip, happy hours, and professional speakers. We are starting two new events this year. Our first annual snorkeling/scuba trip is planned for July 17–19, in the Florida

Keys. Also there is a party cruise planned for May. This cruise is going to be a fund raiser as well as a fantastic party. We invite you to participate in our activities. You may contact us by mail at: Tampa Bay Alumni Chapter, P.O. Box 22196, Tampa, FL 33622-2196. Or you can call our President, William Andree' at his St. Petersburg's office, 813-327-5773.

—William Andree'

SOUTHERN REGION

Memphis State

GAMMA ZETA—At the Southern Regional Conference held in Jackson, Mississippi, on September 12–14, 1986, Gamma Zeta Chapter received the Most Improved Chapter Award for the Southern Region.

One of the recruiting goals for the 1986–87 academic year is to initiate younger Brothers in an attempt to stabilize the chapter's membership. This has proven to be very successful. Gamma Zeta Chapter initiated 11 new Brothers in November, one of the largest pledge classes in several semesters.

Gamma Zeta Chapter received a corporate sponsorship from Hyde Insurance Agency, a division of Malone and Hyde, Inc. Hyde presented a "Techniques of Interviewing" seminar in October in the Fogelman College of Business and Economics at Memphis State University, drawing a "standing room only" crowd in excess of 300. Hyde also presented a "Careers in Insurance" seminar in November.

Gamma Zeta Chapter celebrated Founders' Day at the MSU Alumni Center in November. The celebration was also an effort designed to endow the Delta Sigma Pi/ Crawford Scholarship Fund. The fund has been endowed and scholarships will be awarded each year to a collegiate Brother from the chapter.

—Lindsey Bryant

Southern Mississippi

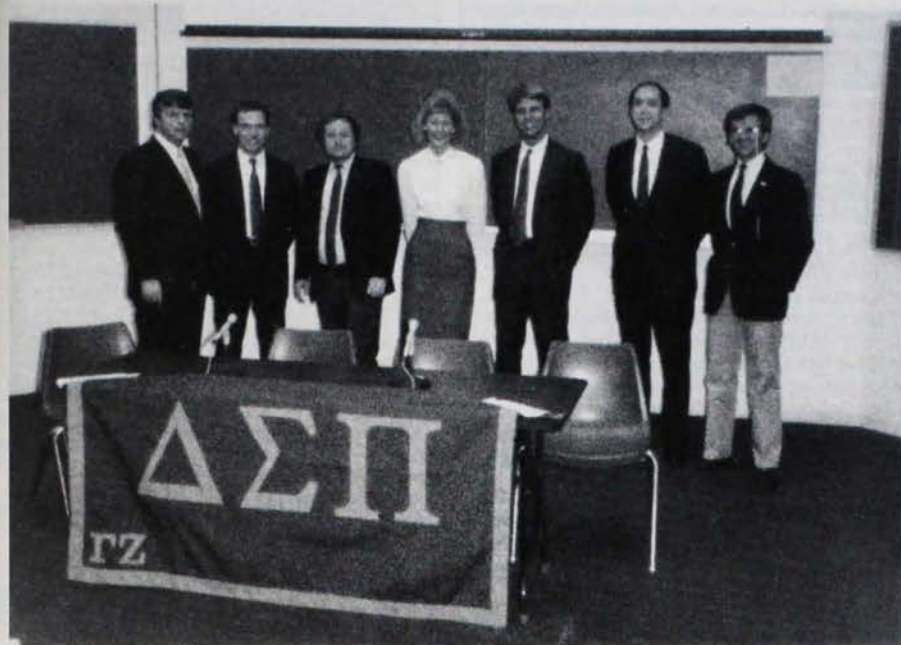
GAMMA TAU—Gamma Tau Chapter at the University of Southern Mississippi had a busy fall semester. Along with our fund raisers, pledging, recruiting and community service, we had the distinct pleasure of having Mississippi's Fifth District U.S. Congressman, Trent Lott for a speaker. On Monday, October 6, 1986, we had the opportunity to get acquainted with this minority whip of the House of Representatives.

In April, we will experience another pleasant event. We will tour the New Orleans Port Authority with our Brothers



The newly initiated Brothers provided the entertainment at Zeta Phi Chapter's 20th Anniversary Banquet last November at Florida Atlantic University.

the chapters speak



Gamma Zeta Chapter at Memphis State University received a corporate sponsorship from Richard H. Nuber, left, Chief Executive Officer of Hyde Insurance, a division of Malone and Hyde, Inc., following his presentation entitled, "Techniques of Interviewing."

from Delta Nu Chapter at Loyola University in New Orleans.

We are looking forward to a fantastic year and wish all Deltasigs a happy, safe and prosperous 1987!

—Lynn Townsend

Christian Brothers

EPSILON PSI—Epsilon Psi Chapter began a very busy year with a reception for the Deltasig of the Year, Brother Alfred Moroni, FSC. We initiated a total of 16 new Brothers this year and we are looking forward to their becoming active participants in our activities.

Our annual Rose Dance held for the Brothers was a great success. Epsilon Psi Chapter, in cooperation with a local department store, hosted a "Dress for Success" seminar for the benefit of the entire campus. We had a large delegation attend the Southern Regional Conference in Jackson, Mississippi. We came home with a lot of new ideas for our chapter and several new friends.

Once again, we did a "Walk for Life" this year to raise money for St. Jude Children's Hospital. Brothers from Gamma Zeta Chapter at Memphis State and Gamma Delta Chapter at Mississippi State came out to help make this event a great success, raising over \$1300.

We elected a new Executive Committee and are looking forward to an eventful year under their leadership.

—Claire Nevels

Western Kentucky

ZETA THETA—Zeta Theta Chapter at Western Kentucky University started off the year by taking 16 members to the Southern Regional Conference in Jackson, Mississippi. We received several awards including the Most Outstanding Chapter Award and the Travel Award. We were the only chapter in our region to earn 100,000 Chapter Efficiency Index points. This is the second consecutive year that we made the Honor Roll. We are also proud to recognize that Sharon Waggner, an alumnus of our chapter, was chosen as the Southern Region's Collegian of the Year.

Our Homecoming activities were a great success this year. The festivities included the Homecoming parade, in which our float won Third Place out of 11 competing floats; a reception, the football game; and a dinner dance at the Bowling Green Country Club.

—Pam Long & Susan Smith

Mississippi College

ZETA IOTA—In December we initiated 22 new members into Zeta Iota Chapter.

We are expecting great things from them to help us achieve a high Chapter Efficiency Index performance for this year.

The Brothers celebrated Founders' Day with a pizza dinner at a local restaurant. We had a good turnout of our members and everyone had a great time.

We have had several interesting speakers this year including a former governor of our state and the Vice President of the Western Region for AT&T Communications. Each spoke concerning leadership and what businesses are looking for in potential employees. Everyone enjoyed these presentations and hopes to put the information to good use.

Last October we visited our Brothers at Lambda Rho Chapter at Livingston University during the weekend that our schools played each other in football. They hosted us and sponsored a cookout.

—Eugenia C. Davis

West Florida

ETA UPSILON—Eta Upsilon Chapter of the University of West Florida celebrated its annual Founders' Day on November 7. A buffet style dinner at the Ramada Inn was attended by the Brothers and their dates. Robin Herr of Armstrong Worlds Industries was the guest speaker for the occasion. Wine glasses with Deltasig Founders' Day imprints were given to each of the Brothers to commemorate the event. The dinner lasted for two hours, but our Deltasigs were "party animals" who had just begun to celebrate! After a few Perriers, of course, the celebration continued at Seville Quarters where the Brothers danced the night away. This Founders' Day was a memorable occasion for all of our Deltasigs and we are counting on our new Deltasigs to continue the tradition.

—Kathy M. Smith

GULF SOUTH REGION

Louisiana State

BETA ZETA—Beta Zeta Chapter's having a Blast! With the Gulf South Regional Conference starting us off so well, how could we not succeed? Our Regional and District Directors showed us how to mix fun with business.

Our professional program has been outstanding. Pat Norton, Louisiana's Secretary for the Department of Environmental Quality, who was featured on CBS's 1986 Magazine two days previous to our meeting, spoke about business's responsibility to the community. We have also had the pleasure of learning from one of the top five ranked insurance salesmen in the world and

the chapters speak

a Louisiana gubernatorial candidate, Mr. Butch Baum.

With such outstanding professional and social activities, we are confident in our quest for another 100,000 CEI point year. We hope to see all of you in New Orleans for the Grand Chapter Congress!

—Neal C. Nolan

Louisiana Tech

BETA PSI—Beta Psi Chapter at Louisiana Tech had a very active fall quarter. The officers, led by President Donna Jones, planned several activities. Among the activities were the following: a tour of KSLA-TV in Shreveport, the annual Halloween Party at Ruston State School, Founders' Day coffee for the faculty, and the phone-a-thon for the College of Administration and Business Scholarship Fund.

Twelve Brothers from Beta Psi Chapter attended the Gulf South Regional Conference in Baton Rouge on September 27-28. During the conference we received two awards: Most Outstanding Chapter of the Gulf South Region and the Attendance Award. Dr. James Mangum, our advisor from last year, received the Chapter Advisor of the Year Award from the Gulf South Region.

In November, 14 new members were initiated into the chapter. The new Brothers,

along with the current Brothers, have committed themselves to work in making Delta Sigma Pi the best professional fraternity on campus.

—Kim Rountree

Loyola-New Orleans

DELTA NU—Delta Nu Chapter at Loyola University in New Orleans got off to another great start last fall. Highlights of our professional calendar included a visit to the Martin Marrieta/NASA facility, hosting the annual Career Fair and lectures from speakers such as Brother Ray Steib.

We initiated 19 pledges, including one faculty member, last fall, and we now have another great pledge class. We co-sponsored the annual Founders' Day Party last November with Epsilon Nu Chapter at the University of New Orleans and the Crescent City Alumni Chapter. We also had 11 Yellow Dog initiates at the Gulf South Regional Conference.

Our fund raising events have been successful, as have been our community service events. We're looking forward to helping host the 1987 Grand Chapter Congress in August. Be ready to have fun. See you there!

—Craig Kelly

Northeast Louisiana

ETA OMICRON—Eta Omicron Chapter hosted five speakers and conducted four professional tours last semester, including a joint meeting with the MBA Association concerning the pitfalls of starting small businesses. Service activities for the fall included staffing a phone-a-thon for the College of Business Administration, sponsoring a fashion show for the Counseling and Placement Center and a volleyball tournament to raise funds for the Humane Society. Eta Omicron Chapter joined Kappa Xi Chapter at the University of Southwestern Louisiana in celebrating their annual Founders' Day in Lafayette, Louisiana.

We are proud to announce that one of our Brothers, Sharon Green, was selected for the Homecoming Court for 1986. Six Brothers attended the Gulf South Regional Conference in Baton Rouge and shared their positive experiences with the rest of the chapter. As a result, our spirit of fraternalism was enhanced. Our new Faculty Advisor, William Weirick, was nominated for the University Outstanding Researcher of the Year Award. As part of another successful year, all of the Brothers are hoping to promote further contacts with neighboring chapters.

—V. Baron Gipson

WESTERN PROVINCE

The Western Province is well on its way to having another excellent year. We had two Leadership Conferences for the fraternity officers this past summer in two of our three regions.

Five hundred sixty five Deltasigs attended the three Regional Conferences conducted in the respective regions this fall. Representatives from 23 of our 25 chapters and two colonies were involved with the three-day meetings. Each of our chapters has been asked to set up a special trust account with the funds deposited therein designated for use of the respective

chapter delegation expenses to the 36th Grand Chapter Congress, August 16-21, 1987, in New Orleans, Louisiana.

Our Arizona chapters are planning the annual DELTASIG DAYS at a date to be announced shortly. I plan to be in attendance.

The Western Region is planning the annual Western Regional Picnic to be held in the spring, with date and place to be announced.

Congratulations to faculty and alumni within the South Pacific Region which has produced two new chapters within the last year: Lambda Pi Chapter, University of San Diego; and Lambda Sigma Chapter, California State University-

Fullerton. We welcome these additions to our Deltasig family.

I encourage each of you to become involved in some way with your local alumni chapter. Without these alumni chapters, expansion would be almost impossible. Should you not have a local alumni chapter, start one. Please contact our Director of Alumni Activities and/or your respective Regional Director or The Central Office.

I have been an active Deltasig for over 29 years and have enjoyed every minute of it. Let's get involved.

—William W. Tatum, Jr.,
Western Provincial
Vice President

the chapters speak

INTERMOUNTAIN REGION

Western State

ZETA KAPPA—The Brothers of Zeta Kappa Chapter at Western State College had a very prosperous fall semester. To finance our trip to the Intermountain Regional Conference, we held numerous fund raising activities. The most profitable was Air Guitar co-sponsored with the student radio station. The gross profit was over \$600.00. Our main fund raising event every semester is running the concession stand at football and basketball games.

Quality new members are a primary concern of the Brothers of Zeta Kappa Chapter. This is something we look for in our pledges. Our fall pledge class consisted of three excellent pledges.

Along with all of our chapter activities, we are also helping to celebrate Western State College's 75th Anniversary.

—David A. Earl

Phoenix-Thunderbird

In September, the Phoenix-Thunderbird Alumni Chapter adopted new bylaws and elected a new Board of Directors. The Board of Directors, then, appointed a new slate of officers.

Meetings were changed from Wednesday luncheons in downtown Phoenix to a variety of different activities in various locations throughout the valley.

Some recent activities conducted were a happy hour at Mi Amigo in downtown Phoenix, a family picnic at the Republic and Gazette Ranch; a Founders' Day Banquet at Holiday Inn-Metro Center with Grand President John Henik; a Deltasig night at Phoenix Greyhound Park; a Super Bowl Party; and a casino night.

—Amy J. Keppler

WESTERN REGION

San Francisco State

DELTA OMICRON—The Western Regional Conference held last October was a time where many Brothers from the Delta Omicron Chapter revealed their true enthusiasm and dedication to the fraternity. We assisted our Regional Director in selling raffle tickets throughout the weekend, in addition to raising chapter funds by selling Yellow Dog pins which sold out within hours. Delta Omicron Chapter was also very proud to have Honorary Member Bruce Beery initiated into our chapter at the conference.

One of our most prominent community events last semester gave the Brothers an

opportunity to assist an alumni Brother in his election campaign. Gilman Louie was one of the contenders for San Francisco's Board of Education. Our combined efforts were focused on creating awareness and educating the public on Gilman's merits and qualifications.

Delta Omicron Chapter continues to strive toward recapturing the Most Outstanding Chapter Award. A diligent and enthusiastic fall pledge class and the continued dedication of the Brothers will ensure the accomplishment of our goals.

Nevada

DELTA PI—During the spring of 1986 we hosted the Western Regional Picnic. Although the weather was not cooperative, we held several athletic events and had a great barbeque. Then we were off to the Western Regional Conference last fall, with a side trip to visit the Brothers of Epsilon Theta Chapter at Cal State-Chico.

Several of our female Brothers have triumphed in intramural football, going undefeated for this season. Our attempts at other sports, however, could definitely be improved, but we have not lost the spirit!

Bill Tatum, Western Provincial Vice President gave an inspirational speech at our fall Initiation Banquet. We initiated eight new members and one Honorary Member. Hal Plummer, our new Honorary Member, and a prominent local businessman, established a scholarship two years ago to be awarded to our most involved member each semester.

To conclude the fall semester, the Brothers of Epsilon Theta Chapter road-tripped into Reno to attend a tour of First Interstate Bank and Morrey Distributing with our chapter and the university's finance club.

Cal State-Chico

EPSILON THETA—Epsilon Theta Chapter participated in a number of interesting community service and professional activities last fall semester. The Brothers toured the Pacific Stock Exchange in San Francisco. With a little help from an alumnus, we were able to visit the options floor at the exchange. We also toured Anheuser-Busch Distributing in Reno, Nevada. The Brothers from Delta Pi Chapter at the University of Nevada joined us on the tour.

The Brothers of Epsilon Theta Chapter were successful in sponsoring a can-food drive for the needy. We used our skills to help gather over 10,000 cans in a single night.

Pacific

LAMBDA MU—Lambda Mu Chapter has really been picking up momentum this

year. Our five delegates to the Western Regional Conference returned with renewed enthusiasm for the fraternity and a heightened sense of Brotherhood. We have sponsored several very interesting professional speakers this semester, including one which we co-sponsored with a campus lectures program. Our community project this semester was a Halloween party arranged by Karen Huber at the Mary Graham Shelter for Abused Children. The most special day of all, of course, was the day we initiated 13 new, enthusiastic Brothers whom we are certain will contribute faithfully in all ways possible to the growth and success of our chapter.

Our fall semester closed with our annual faculty recognition banquet and our annual journey to the Sacramento Alumni Chapter Christmas party. That event has always been a lot of fun, as well as an opportunity to meet many national officers.

—Kari Bright

Sacramento

Our chapter's biggest event of the year was the 11th Annual Christmas Party at Brother Bill Tatum's home in December. Collegiate Brothers from all over the Western Region attended, as well as all three Regional Directors of the Western Province: Chuck Farrow, Bill Kinsella and Claire Roberts. Grand President John Henik flew into California, along with other members of the National Executive Committee to be at the party. Sandra Coleman of the El Paso-Sun City Alumni Chapter also attended. It was, as always, a night to remember.

October was the month when all Regional Conferences took place, and our chapter is proud to say that we were represented at all three conferences in the Western Province. Special thanks go to Chip Dunavent, Brian Goldstein, Linda Honzik, Bill Stebeliski and Bruce Williams for taking the time to attend the conferences and show our chapter's support.

Our chapter meets monthly at the Old Spaghetti Factory at 1910 J Street in Sacramento from 11:30 A.M. to 1:00 P.M. on the first non-holiday Wednesday of the month. For more information, contact President Bruce Williams at (916) 483-5110.

—Chip Dunavent

SOUTH PACIFIC REGION

Cal Poly-Pomona

ETA CHI—1986 proved to be a terrific year for the Eta Chi Chapter at Cal Poly-Pomona. One of the highlights of the year was the co-sponsoring of a very successful banquet saluting the American Business in the Inland Empire at which we had as the

the chapters speak



Brothers and alumni from Lambda Mu Chapter at the University of the Pacific enjoyed a pre-game barbeque during homecoming which was sponsored by the pledges.

main speaker the honorable George Deukmejian, Governor of California. As a result of this event, a positive relationship was established among us, many local community leaders, as well as the School of Business at Cal Poly.

In addition to the usual hot dog sales, a long-term financial project was started with the introduction and sale of newly designed fraternity license plates at the South Pacific Regional Conference. For only \$5.00 we sold a royal purple and old gold license plate with the Greek letters of the fraternity.

Our professional activities included having representatives and touring major corporations such as First Interstate Bank, Burroughs, Electronic Data Systems and Foster and Kleiser. As for social activities, we have become more active on campus within the Greek system.

—Kevin J. Chi

San Diego State

IOTA PI—Through all of our hard work last year, Iota Pi Chapter received the National Community Service Award for the second year in a row. We also received the Most Outstanding Chapter Award in our

region. Both awards were presented at the South Pacific Regional Conference held October 10-12, 1986, at the Mirimar Resort Hotel in Santa Barbara, California.

Last year we graduated 40 Brothers and initiated 43 Brothers. We recognized these people at last spring's banquet held at the Marriott Hotel in La Jolla, California, and at the fall banquet held at the Cuyamaca Club in Downtown San Diego.

Professionalism continued to be one of our strong points, with many varied events and speakers throughout the year including a corporate Vice President from ITT/Cannon Group. Brothers of Iota Pi Chapter are also very involved in other campus organizations—many are leaders in other organizations.

—Timothy G. Parker

Cal State-Northridge

IOTA UPSILON—The Iota Upsilon Chapter at Cal State-Northridge is having a fantastic year! Our chapter sponsored the South Pacific Regional Olympics in November. Brothers from the other chapters in the region joined us in some fun non-athletic events. Those events included potato sack races, relay races, three-legged races, egg-spoon races, a water balloon toss and tug-of-war contests. The afternoon also included "Simon Says" with our Regional Director, Bill Kinsella, acting as Simon. An obstacle course (which included blowing a legitimate bubble chewing Bubble Yum), and to end the afternoon, a barbeque. A great time was had by all, especially those who were awarded ribbons for their great performances and show of sportsmanship!

—Susan E. Hausman

San Diego

LAMBDA PI—Now that you have been formally introduced to our chapter, it is time to hear the excitement that we, the Founding Fathers from the Lambda Pi Chapter at the University of San Diego, feel. There is both a dark and a light side to forming a chapter. The dark being the lack of experience, but also a lighter side in which you see a bond being formed among what were once strangers leading to one goal: one vision.

All of the organizational skills are practiced in maintaining a chapter: planning, organizing and control, for example. A few of our major accomplishments include a community service award for outstanding participation two semesters in a row, a Las Vegas Raffle and numerous professional speakers from the community. Our first recruiting effort went like clock-work, and our Alpha Pledge Class lived up to their name, "The Beginning . . . A New Genera-

tion." Also, our ever promising Beta Pledge Class was also initiated.

On May 10, 1987, we will be celebrating our First Anniversary as a chapter. We may be young, but what we lack in experience, we make up for in unity and enthusiasm.

—Denise L. Fernandez

Cal State-Fullerton

LAMBDA SIGMA—The members of the newly established Lambda Sigma Chapter have much of which to be proud. In a span of a three month pledge period, the 27 pledges have collectively contributed to the transformation of the Delta Sigma Beta colony at the California State University-Fullerton to the 216th chapter of Delta Sigma Pi, in addition to promoting and carrying out the goals and purpose of the fraternity through financial, community service and professional activities.

Beside our required pledge activities, our colony conducted significant professional activities. Some of these included hosting speakers from the General Accounting Office, Bridgford Foods and McMaster-Carr, informing us about different aspects of the business world. We joined Kappa Mu Chapter at Cal Poly-San Luis Obispo in their plans for a professional tour of Anaheim Stadium.

The newly installed Lambda Sigma Chapter is elated and proud of its past accomplishments in attempting to further the goals of Delta Sigma Pi through activities in finance, community service and professional activities.

Southern California

The Annual Alumni Luau, Dodger Game and Las Vegas Night brought forth many alumni and guests. The Dodger Game hosted San Diego Brothers while the Las Vegas Night dealt all Brothers great cards and prizes.

In December we hosted our second annual "Toys for Tots" party at which all Brothers gained entrance by bringing a new toy for a needy child which was then donated to the Toys for Tots.

February brought the second Southern California Alumni Chapter Business Bowl. The event was held at the University of Southern California.

We would like to recognize Adrian Avalos, Paul Garcia and Tani Chartier, all of whom played an integral part in the installation of chapters on the Fullerton and San Diego college campuses.

This year will bring many more exciting events and we invite those Brothers visiting or recently relocated to Los Angeles to contact us at (213) 410-1849.

—Sunny Lehmann & Stephen L. Ropfogel

bits and pieces

life members

- 16623 Kathleen M. Ptaszek, *Epsilon Omega*, Eastern Illinois
- 16624 Kristen M. Dassing, *Epsilon Omega*, Eastern Illinois
- 16625 Martha K. Meyer, *Epsilon Omega*, Eastern Illinois
- 16626 Karne E. Collieran, *Epsilon Omega*, Eastern Illinois
- 16627 Lisa M. Clements, *Eta Rho*, Wisconsin-La Crosse
- 16628 Julie A. Wickenhauser, *Epsilon Omega*, Eastern Illinois
- 16629 Melinda C. Knopf, *Epsilon Omega*, Eastern Illinois
- 16630 Stephen L. Black, *Epsilon Omega*, Eastern Illinois
- 16631 Michael S. Elliott, *Eta Mu*, Northern Illinois
- 16632 R. Scott Kortendick, *Eta Rho*, Wisconsin-La Crosse
- 16633 Diane M. Tuxen, *Eta Rho*, Wisconsin-La Crosse
- 16634 Jeffrey H. West, *Eta Mu*, Northern Illinois
- 16635 Christopher J. Crusen, *Iota Omicron*, Central Missouri State
- 16636 John M. Callahan, *Iota Omicron*, Central Missouri State
- 16637 Samuel R. Barr, *Gamma Phi*, Texas-El Paso
- 16638 Richard D. Rhoades, *Gamma Lambda*, Florida State
- 16639 Terra D. Mouser, *Kappa Omicron*, Southwest Missouri State
- 16640 John M. D'Aquila, *Kappa Lambda*, SUNY-Binghamton
- 16641 Serafin J. Ilagan, *Gamma Pi*, Loyola-Chicago
- 16642 Brenda L. Bunch, *Gamma Epsilon*, Oklahoma State
- 16643 Terry C. Jones, *Epsilon Xi*, Ball State
- 16644 Dina L. Stallings, *Epsilon Psi*, Christian Brothers
- 16645 Giovanni Vella, *Alpha Kappa*, SUNY-Buffalo
- 16646 Jeffrey S. Fizer, *Alpha Iota*, Drake
- 16647 Nancy E. Martin, *Kappa Lambda*, SUNY-Binghamton
- 16648 Michael H. DeShaw, *Delta Rho*, Ferris State
- 16649 Heidi K. Miller, *Upsilon*, Illinois
- 16650 Sharla S. Jones, *Iota Omicron*, Central Missouri State
- 16651 Donald L. Loisel, Jr., *Beta Zeta*, Louisiana State
- 16652 Charles N. Garnett, *Alpha Tau*, Mercer
- 16653 Elaine R. Knobeck, *Eta Rho*, Wisconsin-La Crosse
- 16654 William H. Kobs, *Eta Rho*, Wisconsin-La Crosse
- 16655 Tamela L. Hoover, *Epsilon*, Iowa
- 16656 J. Darien Sides, *Gamma Psi*, Arizona

mergers

Diane H. Waagner, *Baylor*, on July 26, 1986, to Cary L. McDougall.

Amy C. Cummins, *Baylor*, on August 2, 1986, to Greg Martin, at Odessa, TX.

Les W. Robbins, *Baylor*, on January 3, 1987, to Laurie J. Leonard, *Baylor*, at Lubbock, TX.

Donnell R. Rathman, *Baylor*, on August 30, 1986, to Deborah J. Ray, *Baylor*, at Amarillo, TX.

Mark Kurkul, *Loyola-Chicago*, on October 25, 1986, to Georgina G. Marmo, at Chicago, IL.

Peter A. Hunt, *Nevada*, to Marie Brown, at Reno, NV.

Cori D. Nigri, *Nevada*, to Jacquie Madsen, at Reno, NV.

Gary R. Peters, *Virginia Tech*, on November 22, 1986, to Carrie Eagle, at Hamilton, VA.

Lauren Maki, *Bowling Green State*, on June 14, 1986, to David Nelson, at Cuyahoga Falls, OH.

Fred P. Matz, *Cal State-Northridge*, on December 6, 1986, to Evelyn Kegel.

Gregory V. Grupp, *Cal State-Northridge*, on September 6, 1986, to Donna Mae Pearson, *Cal State-Northridge*.

Roy G. Arnold, *Texas A&M*, on May 24, 1986, to Jamie Rae Prosen, at McAllen, TX.

Brian G. Barnier, *Michigan*, on December 14, 1986, to Carol Lynne Clark, at Toledo, OH.

Samuel A. Trevino, *Maryland*, on October 4, 1986, to Patricia M. Hale, *Maryland*, at Buckeystown, MD.

Christopher J. Baumbach, *Texas Christian*, on October 10, 1986, to Mary M. Muenzing.

Anna M. Boyle, *Baylor*, on October 11, 1986, to Jeffrey P. Hazelrigg, at Fort Worth, TX.

Phillip C. Russell, *Baylor*, on July 19, 1986, to Katie S. Rawlinson, at Liberty, TX.

Pam J. Craig, *Baylor*, on January 3, 1987, to Paul Krauss, at Dallas, TX.

Christina G. Lower, *Baylor*, on March 24, 1987, to Scott Duran, at Amarillo, TX.

Larry D. Ancell, *Baylor*, on January 3, 1987, to Sarah E. Eichor, at San Antonio, TX.

dividends

To Brother Mark Panko, *Nevada*, and Brother Lisa Panko, *Nevada*, a son, Jeffery Daniel.

To Brother and Mrs. Cori Nigri, *Nevada*, a son, Brandon John.

To Brother and Mrs. Scott Anderson, *Nevada*, a daughter, Anna.

To Brother David R. Byers, *SUNY-Buffalo*, and Rosemarie Byers, on September 2, 1986, twins, a son, Andrew David, and a daughter, Lauren Elizabeth.

To Brother Donna Sellmeyer Weinkauff, *Tulsa*, and Kirk Weinkauff, on November 24, 1986, a son, Derek Kirk.

To Brother Karyn Kunkel Peskosky, *Georgia Southern*, and Mike Peskosky, on September 19, 1986, a daughter, Stephanie Leigh.

To Brother Bruce A. Borek, *SUNY-Albany*, and Arlene Borek, on May 2, 1986, a daughter, Nicole Marie.

in memoriam

The fraternity, its officers, its staff and the editor of the magazine do not assume responsibility or liability for the accuracy of this column. Information in this column is printed as it is reported to The Central Office for record keeping purposes.

Paul R. Jones, *Suffolk*, 11-2-86

Sharon C. Broderson, *South Dakota*, 11-20-86

Thomas K. Lynch, Jr., *Boston*, 4-24-86

Michael L. Daily, Jr., *Pennsylvania*

Harry M. Shuck, *Wisconsin-Madison*

Marilyn Eisenberg, *Adelphi*

Archibald D. Sessions, *Georgia State*

Horace M. Davis, *Georgia State*

Robert P. Mayer, *Georgia State*

John H. Mahl, *Georgia State*

William N. Edge, Jr., *Georgia State*

Euell Frazier, *Georgia State*

Paul L. Otwell, *Georgia State*

Harvey L. Livingston, *Georgia State*

G. Ford Rives, *Georgia State*

Skid C. Jones, Jr., *Georgia State*

NEW POSITION, MERGER, DIVIDENDS?

If so, please let us know!

Send us press releases, photographs and additional information about yourself. Share your successes with other Brothers by sending them to:

EDITOR

The DELTASIG of Delta Sigma Pi
330 South Campus Avenue
P.O. Box 230
Oxford, OH 45056-0230

bits and pieces

APPLICATIONS ARE NOW BEING ACCEPTED FOR THE POSITION OF

CHAPTER CONSULTANT

WITH THE INTERNATIONAL FRATERNITY OF DELTA SIGMA PI

The position of Chapter Consultant, a two-year, full-time employment opportunity, is an exciting, challenging and rewarding position for any member of Delta Sigma Pi who is a recent graduate or who will be graduating during the spring of 1987.

Men and women interested in the position of Chapter Consultant should contact Director of Chapter Services C. Dean Ferguson for further information about the position and application requirements. All inquiries should be addressed to:

C. Dean Ferguson, Director of Chapter Services
The Central Office
Delta Sigma Pi
330 South Campus Avenue, P.O. Box 230
Oxford, Ohio 45056-0230

ARE YOU MOVING?

Please Let Us Know

Attach your current mailing label in the space provided, fill in your new address and return this form to the address below.

New Address:

Name

Street, Route, Box, Apt.

City, State, Zip Code

Please send to: Delta Sigma Pi, 330 South Campus Avenue, P.O. Box 230, Oxford, Ohio 45056-0230

YOUR LIFE MEMBERSHIP PROGRAM: A PERPETUAL ENDOWMENT FOR DELTA SIGMA PI

The Life Membership Program of Delta Sigma Pi was inaugurated in 1930 as a means to permanently endow the fraternity. Since 1930, when 33 Life Members initiated the program, almost 17,000 Deltasigs have become Life Members.

All funds received from Life Memberships are placed in the National Endowment Fund. This Fund, today, has grown to a figure approaching one million dollars.

The Life Membership Program benefits not only the fraternity, but you as well. By becoming a Life Member:

You receive a gold embossed Life Membership Certificate and Life Membership Identification Card

Your annual National Alumni Dues are paid for life

You receive four issues of The DELTASIG Magazine each year for life

You assure life-long contact and participation with your fraternity, if you desire

You make available funds for loans to collegiate members to complete their education

You provide funds available to chapters for chapter housing

You perpetually endow Delta Sigma Pi by providing principal for the Fund whose income is available for the general operation of your fraternity

Make the Life Membership Program work for you and your fraternity by becoming a Life Member today! Please complete the Life Membership Application and send it and the total payment or \$10.00 or more monthly payments to the address listed below. Please note special Collegiate Member and CEI discounts that can make your Life Membership an even greater bargain!

You and the Life Membership Program are an important part of the long-term development and success of Delta Sigma Pi.

DELTA SIGMA PI APPLICATION FOR LIFE MEMBERSHIP

Name _____ Chapter and Number _____

Address _____

City, State and ZIP Code _____

Enclosed is my check for \$ _____ to pay () part, () all of my Life Membership.

_____ Alumnus (\$125.00)

_____ Collegiate Member (20% Discount—\$100.00)

_____ Collegiate Member and CEI Discount (Total 30% Discount—\$87.50)

I understand that if this is a partial payment, consecutive monthly payments of \$10.00 or more will be made until the balance is paid in full. Each time a payment is received at The Central Office, a statement for the remaining balance will automatically be sent to me. I will keep The Central Office apprised at all times of my current address.

CUT AND MAIL TO: Delta Sigma Pi, 330 South Campus Avenue, P.O. Box 230, Oxford, Ohio 45056-0230

Ya'll come on down....

36th Grand Chapter Congress

August 16-21, 1987

The Fairmont Hotel

New Orleans

