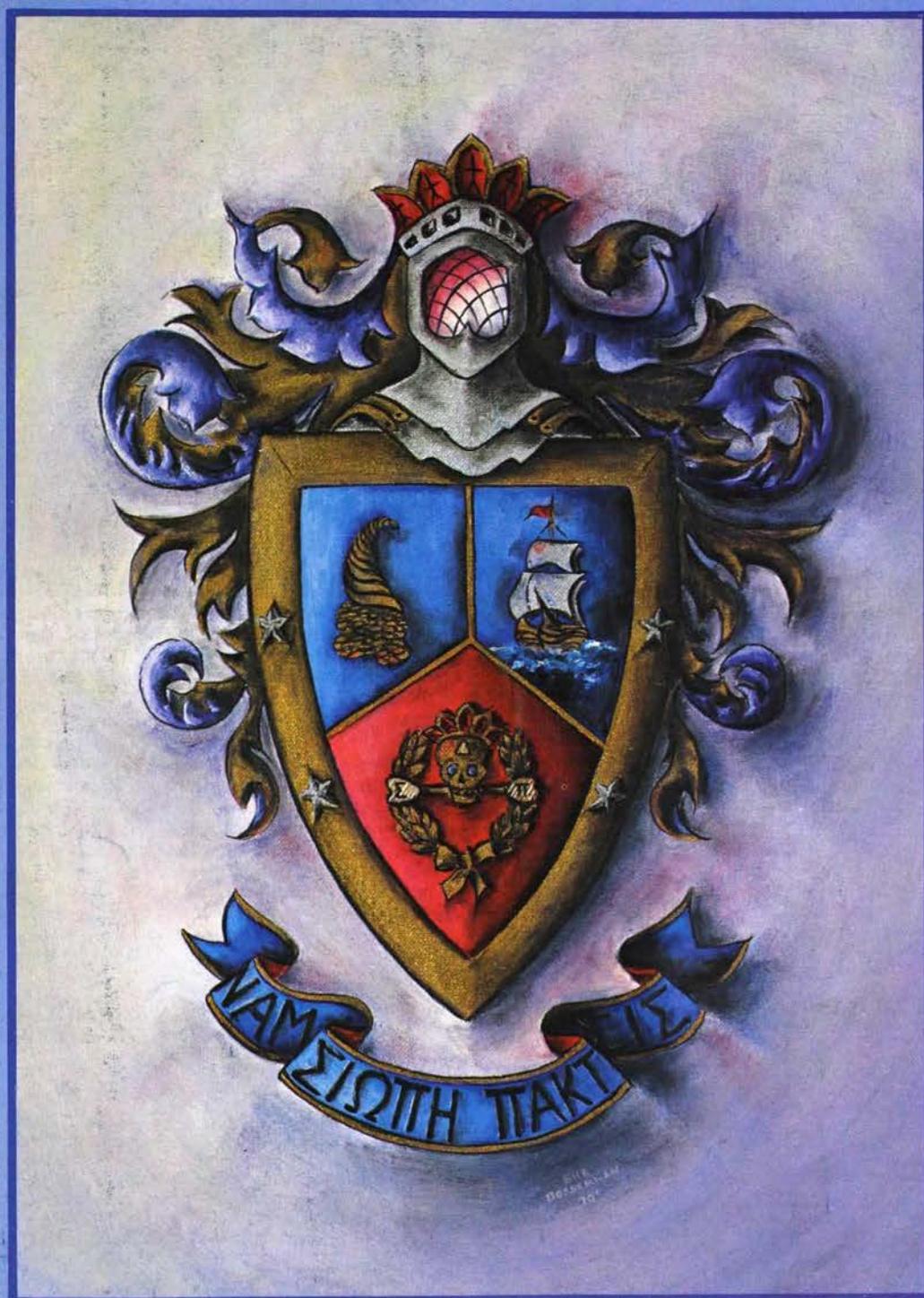


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an educational journal

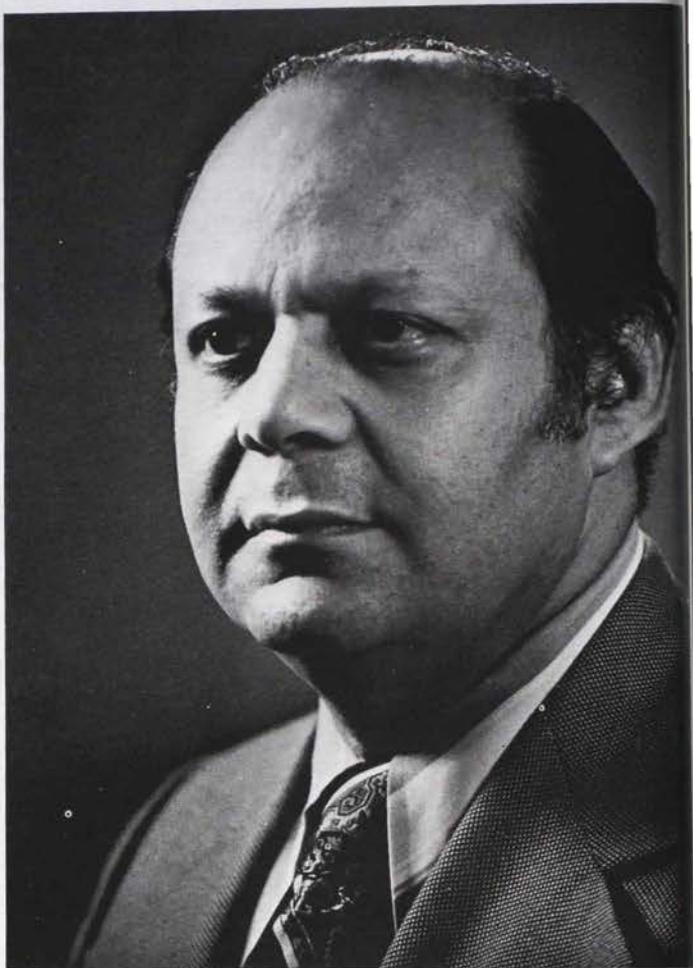
november 1980



focus:



Scott Weber, Undergraduate of the Year-1978 attending his last National Executive Committee meeting during the summer when Marilyn R. Doskey, Undergraduate of the Year-1980, succeeded him on the Board of Directors. Thank you, Scott!



Anthony Z. Fernandez has been named by the Board of Directors as Acting Regional Director for the Central Region to serve until the 1981 Grand Chapter Congress. Tony is Manager of Referrals and Placement for the Brunswick Corporation in Skokie, Illinois, and makes his home in Chicago with his wife, Joan and two children, Elizabeth and Toby. He was initiated by Beta Chapter at Northwestern-Chicago and served the chapter in several capacities including president. He is a member of the Chicago alumni Club and has served both on the Board of the club and as president. He has been involved at the national level in the fraternity for many years handling program assignments at the Grand Chapter Congresses and serving on a number of national committees. He has been a member of the Committee on Alumni Activities for the last seven years. Welcome, Tony!

the deltasig[®]

November, 1980
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An Educational Journal
USPS 152-940

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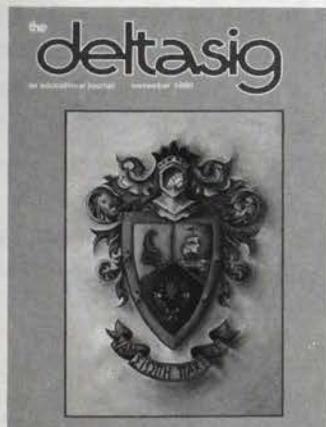
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Convention

**33rd Grand Chapter Congress
August 16-20, 1981
The Grand Hotel
Mackinac Island, Michigan**



Cover

The fraternity's well known coat of arms became a part of five universities this past year with the installation of five new chapters (see story beginning on page 5).

Editor

Ben H. Wolfenberger

Associate Editor

Michael J. Tillar



Postmaster:

Please send labels Form 3579 to Delta Sigma Pi, 330 South Campus Avenue, Oxford Ohio 45056. The DELTASIG of Delta Sigma Pi is published four times annually in the months of November, January, March, and May. Editorial office—330 South Campus Avenue, Oxford, Ohio 45056. Subscription price \$15.00 per year. Second Class postage paid at Oxford, Ohio 45056, and at additional mailing offices. The DELTASIG is printed in the U.S.A. by Compolith Graphics, Indianapolis, Indiana, and Maury Boyd and Associates, Indianapolis, Indiana.

Member of



College Fraternity Editors Association

commentary....



PROFESSIONALISM THROUGH COMMUNITY SERVICE. That's quite a mouthful—and many times, easier said than done. But it is difficult to see how a professional organization like Delta Sigma Pi *can* be truly professional *without* being of some service to the community.

This is not to imply that our fraternity and we as Deltasigs have not been supportive of the world around us in years past; we have certainly done our share. The Central Office has published the *Biennial Survey of Universities Offering an Organized Curriculum in Commerce and Business Administration*, available to educational institutions and the public, for over 50 years. The Delta Sigma Pi Educational Foundation annually provides grants and scholarships to both undergraduate and graduate students, and also funds the Delta Sigma Pi Scholarship Key Program. A Scholar-

ship Key is presented annually to the student graduating with the highest grade average at each school of business where the fraternity maintains an active chapter. And, individual chapters and alumni clubs across the nation have, for years, supported their universities and communities through speaker programs, business weeks, blood drives, community chests, and other special outreach projects.

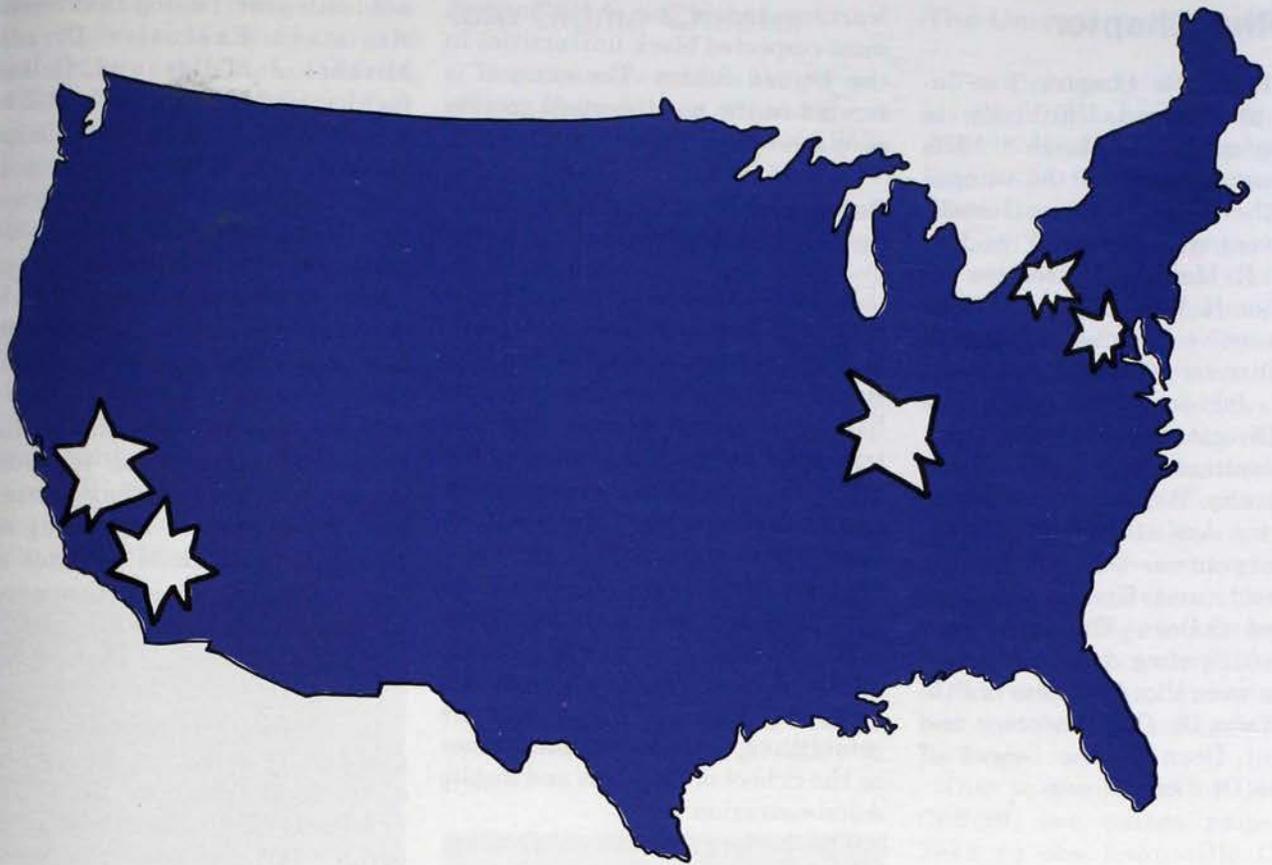
But we can do more and we must! Your National Executive Committee, at its summer meeting last August, unanimously approved consideration of a national charity or other community service project. This proposal has been referred to the Committee on Professionalism for recommendations and guidelines. Community Service Manuals, prepared by the Committee on Professionalism and published by The Central Office, will be distributed this fall to all chapters. In addition, and in conjunction with the Community Service Manual, there will be a Community Service Award—given annually to the chapter which best exemplifies the spirit of service to the university, the community, and the world around us.

The building blocks are there and so, I think, is the motivation. Now it is up to each individual chapter, and every Brother in every chapter, to make a commitment—a commitment to extend the best of ourselves and our fraternity to others who may be less informed, less affluent, and less endowed than we are. Use your new Community Service Manuals. Adopt a chapter service project or local charity. And remember that all of your education and training will be for naught unless you do your part in making the world a better place in which to live.

At Delta Sigma Pi, we're the Professionals—through community service.

Fraternally,

Michael R. Mallonee
Grand President
Beta Epsilon 709
Life Member No. 5569



Deltasig Grows From Coast To Coast

In ceremonies across the nation throughout the spring, the fraternity welcomed over 200 new Deltasigs as charter members of five new chapters installed from coast to coast. Iota Rho Chapter at Howard University in Washington, DC; Iota Sigma Chapter at the University of Evansville in Evansville, Indiana; Iota Tau Chapter at Robert Morris College in Pittsburgh; Iota Upsilon Chapter at California State University in Northridge; and Iota Phi Chapter at California State University in Fresno, all joined the ranks of the fraternity and receive from all of us welcome and congratulations.

With the addition of these new chapters, five new universities will have the advantage of a professional fraternity on campus to provide a professional exposure for all students of business and the surrounding communities will have the benefit of community service programs sponsored by the chapters. Members chosen from among the student body by these chapters in future years will have the opportunity for professional exposure beyond the classroom and also the opportunity for personal growth through chapter participation.

To the national officers and visit-

ing undergraduates attending the installation ceremonies and welcoming banquets on each campus, the new initiates served as an inspiration and a renewal of those principles which have guided our fraternity during our 73 years of growth and history.

At each of the installations chapter charters were presented by the Grand President of the fraternity, Michael R. Mallonee, and were received by the respective chapter presidents. The new chapters and their stories follow.

(Continued on page 6)

Iota Rho Chapter

The Iota Rho Chapter was installed at Howard University in Washington, DC, on March 8, 1980, in ceremonies held on the campus during the day and evening. Installing officers were Grand President Michael R. Mallonee, Executive Director Ben H. Wolfenberger, Assistant Executive Director Michael J. Tillar, Director of Alumni Activities Mickey Johnson, Mideastern Regional Director C. Lee Myers, Chapter Consultant Michael T. Walsh and Faculty Advisor Dr. Charles McKinney. Assisting chapters were Mu-Georgetown, Gamma Sigma-Maryland, and Epsilon Kappa-Shepherd College. University officials participating in the banquet program were Vice President of Student Affairs Dr. Carl Anderson and Assistant Dean of the School of Business Dr. Otis Thomas.

Howard University

The university was founded in 1867 by General Oliver Howard. Its first building was the School of Religion and Theology. From the simple frame building Howard University has grown to a campus of 75 acres with buildings and equipment valued at more than 95 million dollars. There are separate classroom and laboratory facilities for each major area of study.

The faculty consists of 305 full-time professors, 279 associate professors, and 652 assistant professors. Howard University has 17 schools and colleges including Architecture and City Planning, Business and Public Administration, Communications, Education, Engineering, Human Ecology, Law, Religion, Social Work, Allied Health Sciences, Dentistry, Fine Arts, Liberal Arts, Medicine, Nursing, Pharmacy and Pharmacal Sciences, and the Graduate School of Arts and Sciences.

Howard University is a coeducational, private institution of higher

learning and is one of the largest, most respected black universities in the United States. The campus is located in the northwestern section of Washington, DC.

School of Business and Public Administration

In 1869, the local community surrounding Howard University submitted a petition to the University's Board of Trustees seeking to establish a commercial school in the District of Columbia. The purpose of the school was to educate minorities in commercial and financial matters. Reacting to the needs of the community, the Board of Directors promptly decided to approve the opening of the first School of Commerce at Howard. On January 18, 1870, the School of Commerce was established, later to become known as the School of Business and Public Administration.

The undergraduate curriculum provides for concentration in the areas of finance, accounting, international business, management, marketing, computer-based information systems and insurance. Upon completion of the program, the Bachelor of Business Administration degree is awarded.

The School of Business and Public Administration has an enrollment of 1,100 students from all parts of the United States and abroad. It is the fastest growing School on Howard University's campus. A vital component of the University, the School is accredited by the Middle States Association of Secondary Schools and Colleges. The undergraduate programs are accredited by the American Assembly of Collegiate Schools of Business and the graduate program was approved for accreditation in June, 1980.

Howard University Professional Business Fraternity

The local fraternity's first organizational meeting took place late in the spring semester of the 1978-79

academic year. During that meeting Assistant Executive Director Michael J. Tillar and Deltasig faculty member Dr. T. Charles McKinney met with several business students who later served as the local fraternity's steering committee. By the beginning of the 1979-80 academic year additional students had been recruited and plans had been made for a full schedule of professional, social and service activities.

During the first semester the local fraternity participated in professional activities including presentations by the senior marketing representatives of Delta Airlines and Exxon Oil Corporation. Community service activities included participation in the annual Thanksgiving Clothing Drive.

In addition to planning a full schedule of activities the members of the local fraternity participated in a Pledge Education Program and became familiar with the Manual for Chapter Operations and the fraternity's basic operating procedures.

The charter members initiated were: Sheila I. Tyson, Leonard C. McNear, Beverly Spann, James A. Taylor, Valerie D. Walker, Steven I. Bellamy, Robert G. Mitchell, Marilyn D. Rayborn, Vanessa Diane Johnson, Jewelle V. Thornton, Michael A. Alexander, Clyde C. Banks, William C. Barnes III, Theresa V. Bean, Noel C. Bonilla II, Judy S. Bonner, Andrea D. Bowman, Sheikh B. Daramy II, Horace H. Derricotte, Veronica R. Dredden, David H. Dupree, Kathy J. Eason, Kenneth G. Ellison, Caladia A. Faulkner, Patrice R. Fleming, Anthony E. Ford, Sandra D. Frelix, Electra V. Fulbright, Janice E. Grevious, Travey A. Groomes, Paul A. Halsey, Doreene Hamilton, Ishmel Harps, Jr., Ira C. Harris, Wanda T. Harrison, Daniel L. Henderson, Wanda E. Henderson, Wanda A. Hopkins, Lonzel Jackson, Debra L. Knight, Jennifer A. Lambert, Michael D. Lane, Ethel M. Langley, Naomi J. Logan, Deborah E. Love, Evelyn R. Marshall, Adrienne

Denise McClendon, Denise M. McHam, Melrose M. Nathan, Olu Otubusin, Cynthia Renae Parks, Lucille Parrish, Sherita Renee Pervis, Cynthia Platt, Sharon R. Pringle, Cynthia R. Pullen, Michael J. Rhim, Darsweil L. Rogers, Michael A. Smart, Monique N. Smith, Geormine D. Stanyard, Calvin A. Steele, Larry M. Stephenson, Alfonso Sullivan, Jr., Muriel A. Summers, Harry Isaac Taylor, Lynn E. Taylor, Shawn E. Thompson, Gail E. Turner, Marvin W. Turner, Chris Weatherford, Mark D. Wildy, Jacquelyn D. Williams, Sheri D. Williams, Stephanie Williams, and Karen D. Winfrey.

Iota Sigma Chapter

In ceremonies held on the campus of the University of Evansville in Evansville, Indiana, Iota Sigma Chapter was installed on March 22, 1980. Undergraduate chapters assisting were Alpha Pi-Indiana, Delta Tau-Indiana State, and Zeta Theta-Western Kentucky. Installing officers were Grand President Michael R. Mallonee, Executive Director Ben H. Wolfenberger, Assistant Executive Director Michael J. Tillar, East Central Regional Director Jeffrey L. Philippi, District Director Robert J. Smith, Chapter Consultant Michael T. Walsh, and Faculty Advisor Dr. Robert W. Eckles. At the banquet held in the evening at the Executive Inn, university participants were President Dr. Wallace B. Graves and Dean of the School of Business Dr. Gary A. Lynch.

The University of Evansville

The University of Evansville is a private, fully accredited Methodist church related university located in Evansville, Indiana. The university offers over 60 Bachelors Degrees and 30 Associate Degrees through six academic divisions—the Schools of Business Administration, Education, Engineering and Nursing and the Colleges of Fine Arts and Arts and Sciences. Over 6,000 students attend day and evening classes as either full or part-time students.

The University of Evansville was actually founded as Moores Hill College in 1856 and was one of the first coeducational colleges in the United States. The college was forced to discontinue operations in 1917 because of decreasing enrollments and the poor upkeep of the college's physical facilities.

Due to the efforts of George C. Clifford, the college reopened in 1919 as the Evansville College. Since that date the university has continued to grow. In 1967 Wallace B. Graves was named the university's sixth president. Under his leadership the university has gained national and international prominence as reflected by the opening of the Harlaxton Study Center in Grantham, England.

(Continued on page 9)



East Central Regional Director Jeff Philippi served as Toastmaster at the installation banquet of Iota Sigma Chapter at Evansville.



Deans of the Schools of Business welcomed each new chapter to the university and community. Here, Dean James W. Robertson at Cal State-Northridge welcomes Iota Upsilon, national officers, and visitors.



At each installation the Regional Director served as Toastmaster, such as Western Regional Director Skip Loomis who presided at the installations of both Iota Upsilon and Iota Phi Chapters



A



C



B



D

Grand President of the fraternity, Mike Mallonee, had the privilege of presenting chapter charters to the new chapter president at each of the installations. Sheila I. Tyson of Iota Rho Chapter, Donald M. Meyer of Iota Sigma Chapter (A), Thomas M. Williams of Iota Upsilon (B), Nicki DiLiddo of Iota Phi Chapter (C), and Barbara J. DiYanni of Iota Tau Chapter (D), accepted on behalf of their members. (Ed. note—no pictures were available from the Iota Rho installation ceremonies).

The School of Business Administration

In 1920, university president Alfred Hughes recognized the need for a department of business administration which would provide a full four year course, "not just courses in typewriting and shorthand, but a complete course in finance, banking, business management and the larger problems of modern business." Dr. Hughes' dream became a reality in 1923 when the department of business was established and 27 "business" courses were offered.

Today, under the direction of Dean Gary Lynch, Bachelor of Science and Associate of Science degrees are offered in business administration with majors in accounting, economics, finance, international business, personnel management, marketing and office administration. The School of Business is accredited by the North Central Association of Colleges and Secondary Schools and has taken the initial steps to petition for accreditation by the American Assembly of Collegiate Schools of Business. The target date for this accreditation is the 1981-82 academic year.

Beta Alpha Epsilon Fraternity

During the month of October, 1976, several students of the School of Business at the University of Evansville saw the need to establish a professional business fraternity on the campus. As a result of this interest, Dr. Robert Eckles, a Deltasig faculty member, wrote to The Central Office to determine how to proceed in establishing a local professional fraternity.

In January, 1977, the six Founders of Beta Alpha Epsilon Fraternity met. They were Linda Agnew, Paul Anderson, Jennie Griffin, David Keever, Matt Lewis and Annette Thomas. From this point on the progress was rapid. On March 27, 1977, the constitution and

charter of Beta Alpha Epsilon were officially recognized by the Student Congress. On April 5, 1977, the local fraternity accepted 28 new pledges. These new members were formally initiated into BAE on May 1, 1977.

Dean Gary Lynch and Faculty Advisor Michael Zimmer were initiated as charter members of Iota Sigma Chapter, along with the following undergraduates: Donald M. Meyer, Richard S. Stucky, Edward K. Hauenstein, Karen S. Hoevener, Donna L. Kingery, Keith R. Schepers, Douglas D. Stewart, Elizabeth E. Dages, Teresa M. Agnew, Jennifer E. Brown, Karen S. Buechler, Stephen R. Buechler, Susan L. Cassidy, Randal R. Corley, Sandra L. Elliott, Martha S. Finfrock, Rebecca M. Goforth, Karen L. Guagenti, Janet S. Hackenbracht, Bradley N. Harris, Catherine J. Helpling, Carolyn A. Hoover, Gail A. Hopf, Sharon K. Hopf, Jed W. Hutson, Eric D. Lee, Ellen A. Make, Barbara L. McKenzie, Alison J. Moffett, M. Susan Oswald, James T. Ozga, Kimberly S. Reed, Teri L. De St. Jean, Melanie L. Y. Seibert, Rohn E. Shellenberger, Richard E. Trent, Rickey D. Weger, Susan B. Worthington, Crystal L. Zimmerman, Annette Thomas, Jennie S. Griffin, and Linda A. Pynappel.

Iota Tau Chapter

The Coraopolis campus of Robert Morris College in Pittsburgh was the scene for the installation of Iota Tau Chapter on April 19, 1980. Activities included a tour of the campus for visiting and assisting chapters Lambda-Pittsburgh, Delta Omega-West Liberty State, and Theta Rho-Duquesne, and also the Pittsburgh Alumni Club. The installing ceremonies were headed by Grand President Michael R. Mallonee, Assistant Executive Director Michael J. Tillar, Director of Alumni Activities Mickey Johnson, Mideastern Regional Director C. Lee Myers, and faculty member Gerald Berenbaum. Program

speakers included College President Dr. Charles L. Sewall, and Dean of the School of Administration and Social Sciences Dr. Joseph M. Moricz, also a member of the fraternity.

Robert Morris College

Robert Morris College was founded by Andrew Blass in 1921 as the Pittsburgh School of Accountancy. During the 1920's and 1930's, the Pittsburgh School of Accountancy was the first and only school in Pittsburgh to offer specialized professional instruction in Business Administration and Accounting. In 1935, the school was renamed the Robert Morris School in honor of the financier of the American Revolution. By 1962, Robert Morris School was approved by the state to grant associate degrees in Business Administration and the Secretarial Administration, becoming Robert Morris Junior College. In the same year, 230 acres were purchased in Coraopolis near the Greater Pittsburgh Airport for the purpose of expanding the college. The Department of Education of the Commonwealth of Pennsylvania granted the college the right to award the bachelor of science in the business administration degree to the college; the name was changed to Robert Morris College. The college received permission from the Department of Education in 1975 to prepare teachers of business and officer education. In 1977, the State Department of Education granted the college the right to award the master of science degree in Taxation, Business Teacher Education, and Business Administration.

Robert Morris College continues in its proud tradition as one of the country's finest private business schools. It has an excellent reputation with area business corporations as virtually thousands of firms have employed Robert Morris College graduates.

(Continued on page 10)

School of Administration and Social Sciences

In 1962, Robert Morris College was established as a junior college. At that time the purpose of the School of Business Administration was to "provide professional training in various fields of business and industry, and to give background education which would enable the student to advance rapidly into positions on the supervisory level." As a junior college, Robert Morris offered three majors: accounting, management and marketing..

In 1969, Robert Morris College established a senior college division. As the College became a full four year institution, majors in economics, office management and transportation were added to the curriculum. Today students have the opportunity to earn a bachelor of science degree in business administration with concentrations in the areas of accounting, athletic administration, business information systems, business teacher education, economics, industrial communications, management, marketing, office administration, and transportation.

Robert Morris College is a member of the Middle States Association of Colleges and Secondary Schools, the Pennsylvania Association of Colleges and Universities, and the Association of American Colleges. There are 2,210 full time business students on campus.

Rho Mu Chi Fraternity

Rho Mu Chi Fraternity was founded in 1971, by Gerald Berenbaum, who was an assistant professor of accounting and an alumnus of Alpha Gamma Chapter of Delta Sigma Pi. The local fraternity was founded for the purpose of pursuing an undergraduate chapter charter from Delta Sigma Pi. Since that time the local fraternity has existed as the only professional business fraternity on the campus and has maintained a well rounded

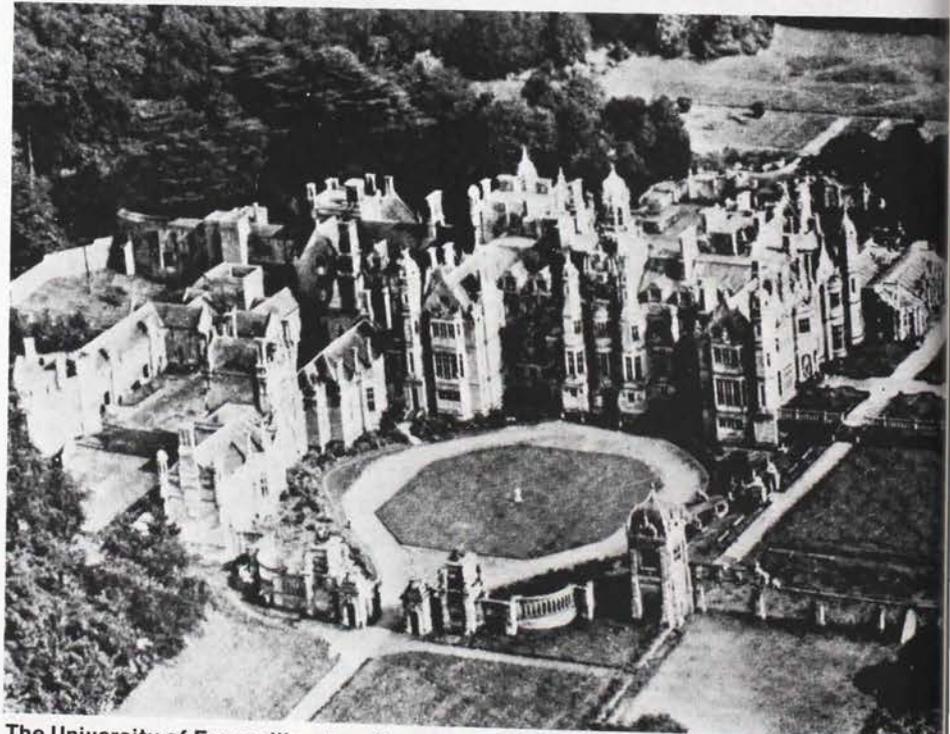
program of professional, service, social and fund raising activities.

Charter members of Iota Tau Chapter were: Barbara J. DiYanni, Donald G. Howard, Jr., Richard S. Lunn, Robert G. Radermacher, Richard W. Angelo, Richard A. Angott, Joy A. Bayly, Denise M. Brdar, Kenneth Breakiron, Karen S.

Bromley, David D. Brzozowski, Diana L. Cherok, Renee Costa, Kevin P. Crossey, Steve A. Domitrovich, Sandra J. Dзера, Stephen M. Ferber, Cynthia A. Fischer, Gregory W. Helbling, Jeanie B. Hewston, Stephen P. Kenyhercz, Kenneth J. Lazarowicz, Marianne Messina, Scott R. Michel



The installation ceremonies began on all campuses with registration of out-of-town Deltasigs. Visitors here are registering at the University of Evansville.



The University of Evansville where Iota Sigma Chapter was installed also has a campus in Harlaxton, England.

Brian D. Myers, Timothy J. Orlosky, Judith L. Ralph, Christy L. Rea, Bernadette P. Riley, Maura F. Rodgers, David G. Rombold, John T. Schmitz, Jr., Linda K. Seifert, Anthony J. Suber, F. David Sylvester, Donna M. Tanzillo, Carole A. Weron, Constance L. Zangus, John R. Bassett, and Alvin C. Gross.

Iota Upsilon Chapter

The typically sunny Southern California day of April 26, 1980, saw the installation of Iota Upsilon Chapter at California State University-Northridge. Installing officers for the official ceremonies held on campus were Grand President Michael R. Mallonee, Executive Director Ben H. Wolfenberger, Western Regional Director "Skip" Loomis, District Director W. Leon Garman II, Golden Council member Kenneth L. Vadovsky, and faculty member Don Rogoff. Assisting chapters were Phi-Southern California, Delta Sigma-Loyola Marymount, Eta Chi-Cal Poly-Pomona, and Iota Pi-San Diego State. Many other area alumni were also in attendance. Program speakers at the banquet in North Hollywood included Dean of the School of business James W. Robertson.

California State University-Northridge

California State University-Northridge is located in the San Fernando Valley, in the northwestern portion of the city of Los Angeles. From 1958 to 1972 the school was known as San Fernando Valley State College. In 1972, having met the criteria set by the CSUC Board of Trustees, it became California State University-Northridge.

CSUN has a combined undergraduate and graduate student enrollment of more than 27,000 and a faculty of more than 1,500. Many of the faculty members have gained national recognition for research work in scientific and scholarly

(Continued on page 12)



The Administration Building at the University of Evansville, home of our new Iota Sigma Chapter.



Sierra Tower, home of the School of Business at Cal State-Northridge, is typical of the campus buildings there.

fields. The faculty includes many published authors, as well as nationally recognized artists and musicians.

California State University-Northridge offers bachelor's degrees in 48 subjects and master's in 37 areas as well as degree programs in the technological and professional fields.

The university is divided into eight schools: Art, Business Administration and Economics, Communication and Professional Studies, Education, Engineering and Computer Science, Humanities, Science and Mathematics, and Social and Behavioral Science.

CSUN is accredited by the Western Association of Schools and Colleges and by the California State Board of Education.

School of Business Administration and Economics

In addition to the establishment of San Fernando Valley State College in July of 1958, and SFVSC's transformation to California State University-Northridge in 1972, the School of Business Administration and Economics has been in existence since 1964.

Today, the students of Business Administration and Economics account for approximately 5,000 of the university's total population of 28,000 students and 3,100 full-time enrollment compared to the 19,800 total full-time enrollment of the university.

The School of Business Administration and Economics offers a diverse curriculum ranging from the theoretical to the professional to the practical. Eight academic departments offer programs in accounting, economics, finance, real estate and insurance, management, management science, marketing, office administration and business education.

To provide an optimum program, the school offers three undergraduate degrees: a B. S. in Business Education, for students who intend to

teach business subjects; a B. A. in Economics, for those who desire a liberal arts education with the emphasis on economics and related fields; and a B.S. in Business Administration, which provides an overview of the basic business fields.

Three graduate degrees are also offered. The Master of Science degree in Business Administration permits specialization in accounting, business education, finance, management, management science, marketing and office administration.

Chi Sigma Nu Fraternity

The history of Chi Sigma Nu begins in the spring semester of 1978. Don Rogoff, a faculty Deltasig, attended a dinner sponsored by the Southern California Alumni Association. Members of the National Executive Committee of Delta Sigma Pi in attendance at the dinner encouraged Don to start a chapter at California State University-Northridge. Don discussed Delta Sigma Pi with interested students, and the

following fall semester four of those students wanted to know what they could do to form a chapter. During that semester, an executive committee was formed which met every two weeks to write the chapter's bylaws. This group organized a recruiting table, scheduled weekly meetings, and held a spaghetti dinner for recruiting purposes at which Past Grand President William W. Tatum, Jr., spoke.

During that semester, there were baseball games and other social activities and the executive committee attended the Western Regional Conference held in Morro Bay, California. After the conference, Chi Sigma Nu Fraternity was officially recognized by the administration of California State University-Northridge.

In the spring of 1979 new officers were elected, meetings were held, and a professional speaker spoke on the topic of cash management. That summer the president and secretary attended the Grand Chapter Congress in Atlanta. Upon returning, recruiting activities resumed for



Each new chapter received an engraved gavel at the time of its installation for use in future meetings. The gavel was presented by the ranking Central Office representative. Assistant Executive Director Mike Tillar made the presentation at Iota Tau Chapter at Robert Morris College.

two weeks and were successful in attracting almost 30 members. Charter members initiated into Delta Sigma Pi were: Thomas M. Williams, Robert M. Cowderoy, Stephen R. Stewart, Linda R. Pelteson, Ilene R. Ungerleider, P. Nancy Chou, Joaquin A. Gonzalez, Eric S. Abrams, Michael A. Baron, Kurt F. Beilstein, Zelda F. Berina, Patricia A. Blessing, Melinda S. Cooper, Patricia M. Hannifin, John R. Kneisel, Sharon Krawczyk, Christopher R. Lombardo, Bill M. Lucas, Jr., Elizabeth R. Mandel, Donna A. Nuzzi, Darcy A. Olson, Susan E. Reeder, Glenn D. Shuster, and Ronald C. Singerman.

Iota Phi Chapter

Executive Vice President of the University Donald E. Holmes and Dean of the School of Business, Gene E. Burton were among university officials welcoming Iota Phi Chapter to California State University—Fresno, when it was installed there on May 10, 1980. Deltasigs in attendance at the ceremonies included Grand President Michael R. Mallonee, Executive Director Ben



New chapter president, like Nicki DiLiddo of Iota Phi Chapter at Fresno, participated in the banquet programs.

H. Wolfenberger, Assistant Executive Director Michael J. Tillar, Western Regional Director Joe "Skip" Loomis, Past Grand President William W. Tatum, Jr., District Director Richard Hays Englehart, faculty members Kelly J. Black and Gerald R. Johnston, and Golden Council member Thomas Harnett. Also participating were members of Delta Pi Chapter-Nevada-Reno, Epsilon Theta Chapter-Cal State-Chico, Epsilon Phi Chapter-Cal State-Sacramento, and Theta Chi Chapter-San Jose State.

California State University-Fresno

The University is the sixth oldest in the California State University and Colleges system. It began with the establishment of the first junior college in California in 1910 and a separate state normal school in 1911. In 1921 the combined schools became Fresno State Teachers College, authorized to offer a four-year program and grant the Bachelor of Arts degree in teaching. In 1935, by act of the Legislature, the official designation became Fresno State College. A variety of degree programs in addition to those related to the teaching credential was authorized at that time. The first Masters degree was offered in 1949. Today, the Masters is offered in 37 fields of study.

California State University-Fresno, in the spring of 1980, had 14,316 students registered, with 2,631 being in the School of Business.

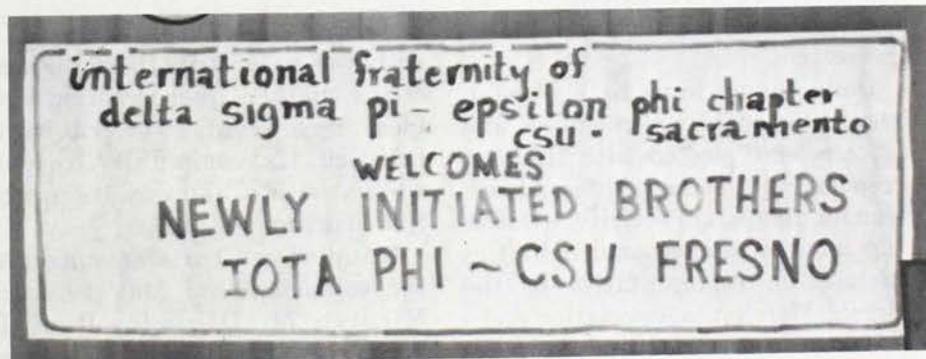
California State University—Fresno is a diverse, multi-service institution with students from 37 states and 63 foreign countries. Now offering more than 2,000 courses through its 10 schools, there are 92 undergraduate and 37 master degrees offered. Fully accredited, CSU—Fresno has the second highest number of nationally accredited departmental and professional programs among the 19 campuses of the California State University and Colleges system. The University is accredited by the California State Board of Education, the Western Association of Schools and Colleges and the American Assembly of Collegiate Schools of Business.

School of Business and Administrative Sciences

Education for business at CSU—Fresno dates from 1926, when the first courses were given in the Social Science Department. A year later, the Commerce Department was organized and, in 1928, Fresno State Teachers Colleges was authorized to confer a Bachelor of Arts degree in Commerce with a special secondary school teaching credential. In 1936, the State Legislature recognized a *de facto* situation by changing the function of the College from teacher education to that of a four-year liberal arts college, and deleting "Teachers" from the name.

The name of the Department was changed to Business in 1949 and, in 1951, the Department became the Division of Business, one of 12 in-

(Continued on page 14)



Epsilon Phi Chapter at Cal State-Sacramento welcomed Iota Phi Chapter at Cal State-Fresno with this banner which all national officers and visiting Deltasigs had the opportunity to autograph.

structional divisions in the College. The Division of Business was admitted to membership in the American Association of Collegiate Schools of Business in 1959. During the 1964-65 academic year, the name was changed to the School of Business.

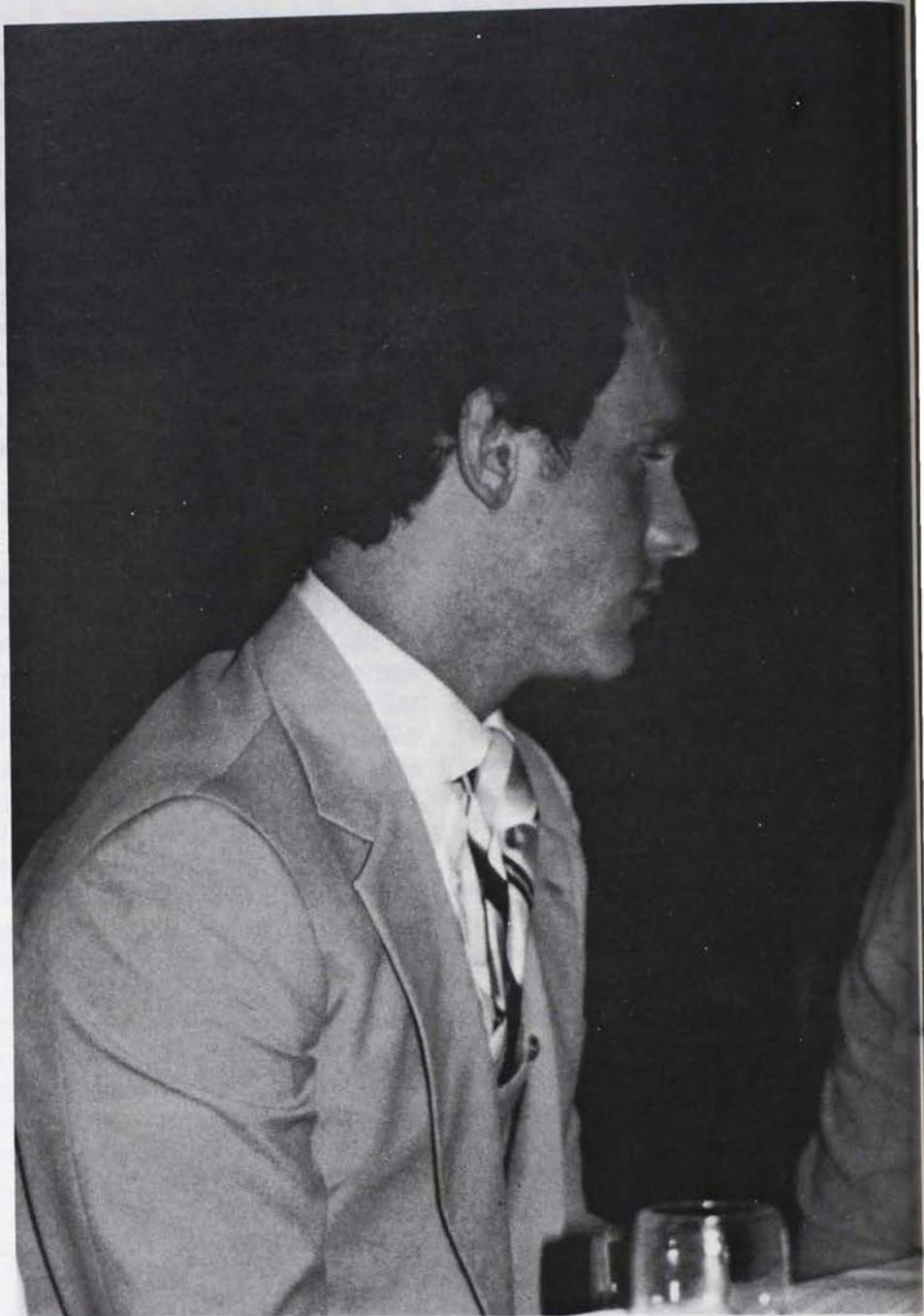
Graduate courses, with no degree, were first authorized in 1945. The Master of Arts degree in Business was approved in 1951, and the authority to grant the Master of Science degree was received in 1957. The Master of Business Administration program was approved by the California State College Trustees in 1963.

The options offered in the School of Business for degree are: Accounting, Agribusiness, Business Economics, Computer Applications & Systems, Finance, General Administration, Health Care Management, Insurance, Legal Environment of Business, Marketing, Office Administration, Personnel & Industrial Relations, Quantitative Analysis, Real Estate & Urban Land Economics, and Transportation & Physical Distribution Management.

Delta Sigma Fraternity

The Delta Sigma Fraternity had its first meeting on January 30, 1980. Conducting the meeting was Past Grand President William W. Tatum, Jr., accompanied by Dr. Kelly Black, faculty advisor, Dr. Gerald Johnson, and District Director Richard Hays Englehart, all members of the fraternity. Seven students were recruited by the faculty to form the nucleus of the organization.

Delta Sigma immediately began recruiting additional members and officers were elected with the first responsibility being a planning session for all areas of activity. In ensuing months, professional activities included a representative of the Fresno Merchants Association and a speaker from Southland Corporation. Business meetings were held on a regular basis, and fund raising



Don Meyer, charter president of Iota Sigma Chapter at Evansville, shows the emotion of the moment when a chapter charter of the fraternity is actually granted to a new chapter.

activities supported other programs of the chapter. In cooperation with local Boy Scouts the fraternity fulfilled its community responsibility with a highway beautification program.

Installed as charter members in the ceremonies on May 10 were: Nicolyn M. DiLiddo, Paul D. Williams, William L. Wiggs, Michael D. Fleming, Constance L. Pehrson, Stephen C. Movius, Rufino

J. Arbas, Jr., Marshall W. DenHartog, Mark A. Ford, Keith D. Gibson, Geoffrey W. Herbst, Douglas W. Hudson, David A. Johnson, Jay F. Kimball, Armando M. Marquez, Manuel F. Mattos, Mark A. Mitchell, Albert Movsesian, Chery F. Ramos, Paul G. Ritter, James C. Robinson, Mark J. Ruble, Kathleen R. Sodergren, Reynaldo P. Velasco, Wendy L. Watson, Bradley K. Wong and Katherine I. Cole.



Orleanian Is '80 Undergraduate

Marilyn R. Doskey is the Undergraduate of the Year for 1980. Marilyn is a native of New Orleans and graduated from Loyola University there with a 4.0 grade average and a major in accounting and finance. Career goals include a C.P.A., a J.D., and an M.B.A. While at Loyola she became a member of Delta Nu Chapter and served as CEI Chairman, Treasurer and President. She also represented the chapter at the Grand Chapter Congress. While at Loyola she also worked at a medical collection agency and for a

C.P.A. firm. Involvements at Loyola included student government in the business school, the American Marketing Association, Beta Alpha Psi, Beta Gamma Sigma, Blue Key, Cardinal Key, and University Fellows. She was the recipient of several academic scholarships, was named to the Dean's List each term, and was named to Who's Who in American Colleges and Universities. Interests include tennis, swimming, sewing and reading. As a member of her chapter for three years she has had excellent prepara-

tion for making a contribution to the fraternity nationally.

As Undergraduate of the Year, Marilyn begins a two year term of service on the Board of Directors and the National Executive Committee and had the opportunity to attend the August, 1980, meeting of the National Executive Committee in Oxford and Cincinnati. She exemplifies those qualities for which the Undergraduate of the Year Award was established.

(Continued on page 16)

Each chapter in the fraternity has the opportunity to nominate a member for this award. From all regional nominees, a regional finalist is selected by a screening committee within the region, and from these finalists a national winner is chosen by the National Selection Committee. The National Committee is composed of the two most recent Undergraduates of the Year, the Executive Director, and the voting members of the National Executive Committee of the Board of Directors.

Established in 1971, this award recognizes the outstanding member of the Junior or Senior class of Delta Sigma Pi as evidenced by scholar-

bers on the following pages, you will note that they are the fraternity leaders of tomorrow and represent our very best.

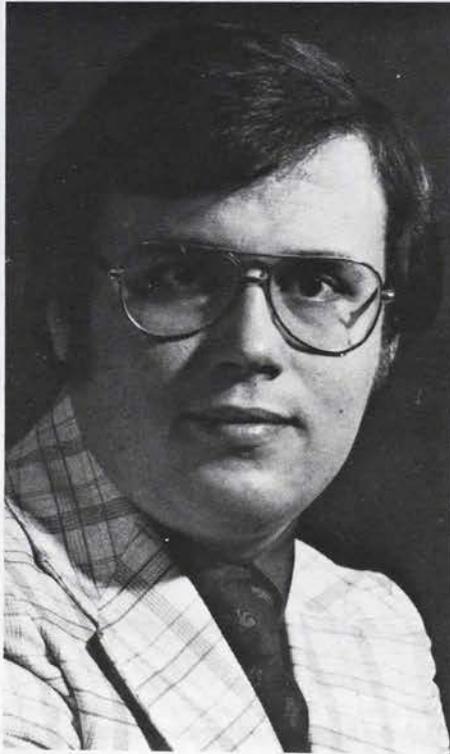
Robert F. Maxant, candidate of Zeta Psi Chapter at the State University of New York at Albany, and the finalist from the Eastern Region is from Long Island. He was an accounting major and has been a member of the fraternity since 1978. In the chapter he served as Vice President for Pledge Education and President. While in the chapter he attended the Eastern Region's Area Conference and the 1979 Grand Chapter Congress in Atlanta. At the university he was active in the Uni-

at St. Joseph's University and the Mideastern Region is **William G. Donovan**. His major is accounting and philosophy and he is maintaining a 3.84 grade average. Initiated in 1978, he has served the chapter as alumni correspondent and as Vice President for Professional Activities. He also coordinated the Chapter Leadership Award Dinner. He is from Haverton, Pennsylvania, and enjoys reading and sports. He continues as a student at St. Joseph's.

Mark K. Snead is married and an army veteran, having served in the Infantry. Initiated in 1978, he was a member of Zeta Upsilon Chapter at Virginia Polytechnic Institute and



Robert F. Maxant



Mark K. Snead



Joann R. Wyman

ship, extracurricular activities, fraternity service, demonstration of responsibility to self and others, and representation of conduct according to the highest standards of ethics and integrity.

All nominees are all these things, making the final selection and an announcement of the winner most difficult for the Selection Committee. As you read about these mem-

bers on the following pages, you will note that they are the fraternity leaders of tomorrow and represent our very best.

Robert F. Maxant, candidate of Zeta Psi Chapter at the State University of New York at Albany, and the finalist from the Eastern Region is from Long Island. He was an accounting major and has been a member of the fraternity since 1978. In the chapter he served as Vice President for Pledge Education and President. While in the chapter he attended the Eastern Region's Area Conference and the 1979 Grand Chapter Congress in Atlanta. At the university he was active in the Uni-

versity Faculty Senate, the Student Association, and was class vice president. He served on the Library Council and the Undergraduate Program Review Committee. He also worked as a computer program consultant, is interested in sports, and hopes to become a C.P.A. and work for one of the national accounting firms.

at St. Joseph's University and the Mideastern Region is **William G. Donovan**. His major is accounting and philosophy and he is maintaining a 3.84 grade average at Virginia Tech and plans to attend graduate school at Cornell. In his chapter Mark was president of the pledge class, and CEI Chairman and Senior Vice President of the chapter itself. He represented the chapter at the Area Conference and at the Grand Chapter Congress. A management major, he

was a member of the Administrative Management Society, Phi Eta Sigma and Phi Kappa Phi. Mark has lived many places, but Virginia is now home where he and his family enjoy camping and sailing.

Born in New York and now from Pompano Beach, Florida, **Elaine M. Norton** was the finalist from the Southeastern Region and from Zeta Phi Chapter at Florida Atlantic University. She was an accounting major and worked for a C.P.A. firm while in school. Her goals include attaining her C.P.A., her M.B.A. and a D.B.A., and owning her own accounting firm. At Florida Atlantic she served as Vice President and

she served on a number of committees and as Chancellor, and also attended the Southeastern Regional Conference and the Grand Chapter Congress.

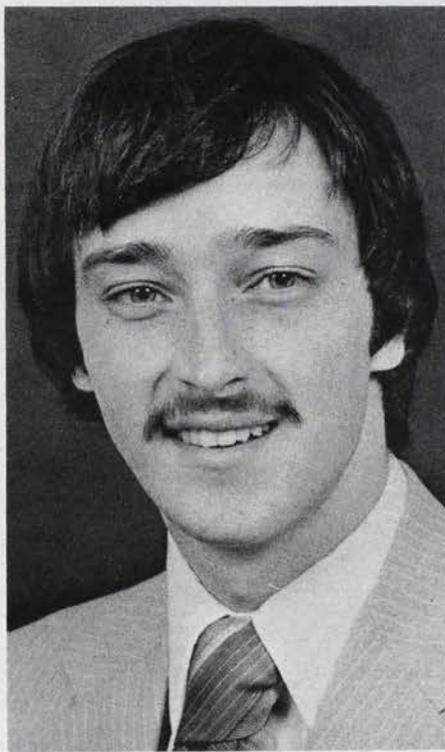
Joann R. Wyman is from Alpha Pi Chapter at Indiana University and is the nominee of the East Central Region. Joann is a second generation Deltasig, her father having been a member of Xi Chapter at the University of Michigan. She is a C.P.A., employed by Peat, Marwick, Mitchell in Indianapolis having graduated with a degree in accounting. At Indiana she was active in student government and in the residence halls programs; was a Merit

gional Conferences in the region and participates in the Indianapolis Alumni Club.

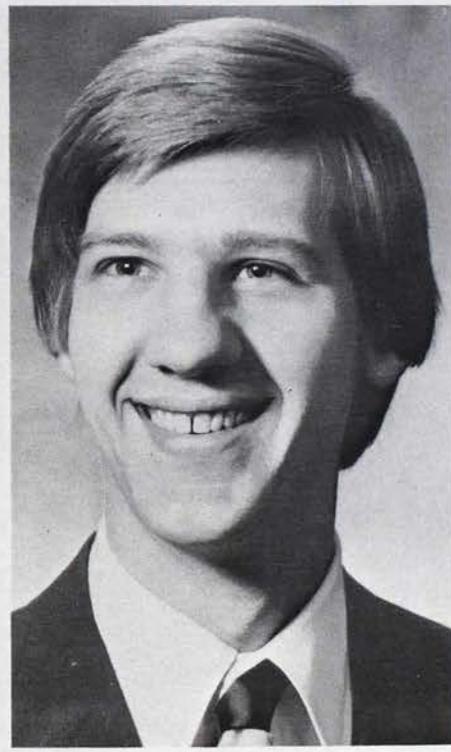
Philip R. Koeber enjoys sports, reading, travel, movies and theatre, and has spent summers in community theatre in New York and other areas. Phil is from Wayne, Nebraska, and attended Wayne State College there. Since graduation, he has moved to Omaha and is employed by the Arthur Young accounting firm. He became a member of Eta Pi Chapter at Wayne State in 1977 and is the finalist of the North Central Region. In the chapter he was Treasurer, Vice President for Professional Activities, and President rep-



Philip L. Koeber



Larry A. Lunsford



Robert H. Korman II

President of the College of Business Student Advisory Committee and was a member of the Accounting Students Association, Phi Kappa Phi, and Phi Theta Kappa. She was on both the Dean's List and the President's List. Outside the university she participated in League of Women Voters, Big Brothers-Sisters of America and the National Accounting Association. In the chapter

Scholar, a member of Beta Alpha Psi, Beta Gamma Sigma, and Mortar Board; and was a member of Alpha Lambda Delta, Phi Eta Sigma and Pleiades. From Carmel, near Indianapolis, she became a member of the fraternity in 1976. In the chapter she served as Treasurer and Senior Vice President and was elected Rose Queen of the chapter. She has attended both Area and Re-

presenting the chapter at the Grand Chapter Congress. During college he served on the Faculty Search Committee and the Arboretum Committee. He was a member of Blue Key and was named to Who's Who in American Colleges and Universities. While in school he achieved a 3.95 grade average in accounting, worked as a student tutor, and has banking experience.

(Continued on page 18)

As a junior accounting major, **Larry A. Lunsford** has maintained a 4.0 grade average for his college work. Larry is from Macon, Missouri, and plans to graduate in 1981, work as a public accountant and go to graduate school. He was a charter member and officer of Iota Nu Chapter when it was installed in 1979 at Northeast Missouri State University and represented the Midwestern Region. He is employed during the school year in the university business office, is a university varsity basketball and baseball player, an N.M.S.U. Ambassador, and a Pershing Scholar. His many activities at the university include student government, residence hall involvement, Fellowship of Christian Athletes, Baptist Student Union, and others.

A native of Indiana, and now from Arlington, Texas, **Robert H. Korman** attended Texas Christian Uni-

versity in Fort Worth and was a member of Delta Upsilon Chapter there. He was the candidate from that chapter and from the Southwestern Region. He became a member of the chapter in 1978 and served as Treasurer and Vice President for Professional Activities. At the university he was a member of Beta Alpha Psi, Mortar Board and Beta Gamma Sigma. He was named to the Dean's List for six semesters and was a TCU Scholar for five semesters. He participated in Young Republicans and had part-time jobs at a nearby amusement park, Six Flags, in an attorney's office, and in a local bank. His interests include sports and investments. He graduated with a 3.9 grade average in accounting and finance and is employed by Deloitte Haskins & Sells accounting firm.

Paula J. Woodbridge is another of the finalists who maintained a 4.0

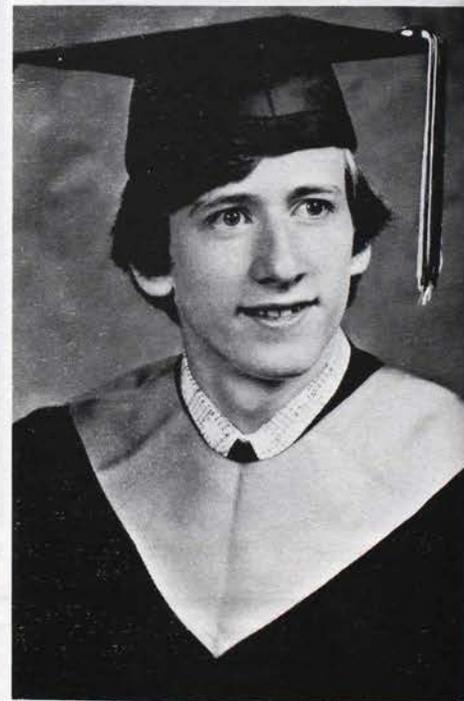
grade average for the entire four years of college work. She was also an accounting major and hopes to join a national accounting firm, become a C.P.A., and attend graduate school. Paula is from El Paso, Texas, and attended the University of Texas-El Paso. In 1978 she became a member of Gamma Phi Chapter and served a number of offices including CEI Chariman, Secretary, Treasurer, and Vice President for Pledge Education. She also participated in Area and Regional Conferences in her region and attended the Grand Chapter Congress. During school she was employed part-time by a C.P.A. firm, worked at the university as a tutor and held several other positions. Her outside interests are many including music, cooking, photography, travel and sports. At the university she won three scholarships, participated in Young Republicans, and was named



Paula J. Woodbridge



Kristine Yee



William G. Donovan

**Select Your Chapter Nominations
For Undergraduate of the Year**

to Who's Who. She was a member of the Student Welfare and Grievance Committee, Mortar Board, Accounting Society, Phi Kappa Phi, Alpha Lambda Delta, and other organizations.

Kristine Yee is the finalist from the Western Region and is from Theta Chi Chapter at San Jose State University. She is from Long Beach and has moved to the greater Los Angeles area to work for an accounting firm. She hopes to receive her C.P.A. and do graduate work. As a member of Theta Chi Chapter for three years she was CEI Chairman, Secretary, Treasurer, and President. During college she held a number of part-time employment positions and was a member of Beta Alpha Psi and Phi Kappa Phi. As an accounting major she achieved a 3.9 grade average. Interests include music, tennis, sewing and reading. □



Elaine M. Norton

life members

- 11822 Kevin J. O'Connor, *Zeta Rho*, Menlo College
- 11823 Larry E. Binkley, *Nu*, Ohio State University
- 11824 Karen A. Williams, *Eta Upsilon*, University of West Florida
- 11825 William J. Underwood, Jr., *Beta Omega*, University of Miami-Florida
- 11826 Cheryl A. Reznicek, *Zeta Xi*, Lewis University
- 11827 Doris J. McGilberry, *Eta Sigma*, Southern Illinois University-Edwardsville
- 11828 Patricia S. Jones, *Lambda*, University of Pittsburgh
- 11829 Lola B. Dawkins, *Gamma Phi*, University of Texas-El Paso
- 11830 Frederick M. Nissen, *Eta Mu*, Northern Illinois University
- 11831 Henry G. Terhoeve, *Beta Zeta*, Louisiana State University-Baton Rouge
- 11832 Nancy M. Carpenter, *Gamma Tau*, University of Southern Mississippi
- 11833 Kathleen E. Jones, *Eta Iota*, Nicholls State University
- 11834 David D. Williams, *Gamma Omega*, Arizona State University
- 11835 Terry P. Cuzrow, *Epsilon Nu*, University of New Orleans
- 11836 Vendetta L. Black, *Eta Sigma*, Southern Illinois University-Edwardsville
- 11837 Leslie A. Duggleby, *Epsilon*, University of Iowa
- 11838 Michael J. Szymanski, *Delta*, Marquette University
- 11839 Richard K. Alexsonshk, *Theta Kappa*, University of Akron
- 11840 Sybil J. McKay, *Eta Omicron*, Northeast Louisiana University
- 11841 Alvin H. Donnan, Jr., *Beta Gamma*, University of South Carolina
- 11842 Marc V. Trifiletti, *Zeta Rho*, Menlo College
- 11843 Martin J. Scott, *Beta Eta*, University of Florida
- 11844 Fermis Howard III, *Delta Epsilon*, North Texas State University
- 11845 Janet A. Schwank, *Eta Iota*, Nicholls State University
- 11846 Euclid D. Armstrong, Jr., *Delta Zeta*, East Carolina University
- 11847 De Porres Cormier, *Eta Tau*, McNeese State University
- 11848 Thomas R. Stephan, Jr., *Theta Tau*, St. Cloud State University
- 11849 Michael J. Davala, *Theta Kappa*, University of Akron
- 11850 Stanley W. Kebe, Jr., *Alpha Omicron*, Ohio University
- 11851 Randall W. Rahberg, *Delta Chi*, Washburn University
- 11852 Kathleen K. Evers, *Alpha Upsilon*, Miami University-Ohio
- 11853 John A. Bender, *Theta Rho*, Duquesne University
- 11854 Cynthia L. Kallweit, *Eta Pi*, Wayne State College-Nebraska
- 11855 Richard G. Lowther, *Delta Eta*, Lamar University
- 11856 Donna K. Wynia, *Alpha Eta*, University of South Dakota
- 11857 Vicki J. Fraka, *Alpha Delta*, University of Nebraska-Lincoln
- 11858 Marc A. Woodward, *Gamma Iota*, University of New Mexico
- 11859 Deserie Mogensen, *Zeta Omega*, Northern Arizona University
- 11860 George DeAnda, *Theta Omicron*, St. Ambrose College
- 11861 William H. Filmore, *Eta Kappa*, Troy State University
- 11862 Brian A. VanZelfden, *Gamma Epsilon*, Oklahoma State University
- 11863 Terry E. Hundley, *Beta Gamma*, University of South Carolina
- 11864 Genevieve M. Legendre, *Delta Nu*, Loyola University-New Orleans
- 11865 Amy J. Breading, *Upsilon*, University of Illinois-Urbana
- 11866 Thomas M. Venanzi, *Beta Xi*, Rider College
- 11867 Kim L. Greiner, *Epsilon Upsilon*, New Mexico State University
- 11868 Julian C. Fulton, Jr., *Epsilon Chi*, Georgia Southern College
- 11869 Timothy L. Romero, *Delta Eta*, Lamar University
- 11870 Gary S. Littlefield, *Beta Psi*, Louisiana Tech University
- 11871 William J. Fox, *Epsilon Sigma*, LaSalle College
- 11872 Paschal G. Allen, *Theta Mu*, Columbus College
- 11873 Marla H. Caprow, *Gamma Omega*, Arizona State University
- 11874 M. Theodore Farris II, *Gamma Omega*, Arizona State University
- 11875 Timothy J. Walter, *Iota Lambda*, Indiana Purdue University
- 11876 Amin H. Sheriff, *Alpha Epsilon*, University of Minnesota-Minneapolis
- 11877 Sandor R. Zerkovitz, *Alpha Omicron*, Ohio University
- 11878 Kathleen J. Zaviske, *Alpha Pi*, Indiana University
- 11879 William W. Yuan, *Gamma Omega*, Arizona State University
- 11880 Leslie G. Kanter, *Zeta Psi*, State University of New York-Albany
- 11881 Patricia A. Bradford, *Theta Upsilon*, Siena College
- 11882 David M. Johnson, *Eta Mu*, Northern Illinois University
- 11883 Lisa B. Schram, *Eta Tau*, McNeese State University
- 11884 Robert A. Pape, *Upsilon*, University of Illinois-Urbana
- 11885 Kurt G. Mayer, *Beta Gamma*, University of South Carolina
- 11886 John C. Cheney, *Zeta Omega*, Northern Arizona University
- 11887 Jonathan W. Perkins, *Iota Nu*, Northeast Missouri State University
- 11888 Roger D. Martin, *Eta Tau*, McNeese State University
- 11889 Anne M. Nahirniak, *Gamma Theta*, Wayne State University-Michigan
- 11890 Alfred L. Schere, *Eta Upsilon*, University of West Florida
- 11891 Larry D. Karstadt, *Zeta Nu*, Texas A & I University
- 11892 Patrice A. Fitzgerald, *Alpha Beta*, University of Missouri-Columbia
- 11893 Steven M. Wright, *Epsilon Phi*, Cal State-Sacramento
- 11894 Laurie D. Belmonte, *Eta Iota*, Nicholls State University

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personal mention in memoriam

Charles H. Knight, Jr., *Maryland*, has joined the Inter-Continental Hotels Corporation group as public relations manager of The Mark Hopkins, in San Francisco, CA.

Norman Segel, *Case Western Reserve*, is currently employed as vice president of finance and administration, Parsons Place, New York, NY. He was also named to Who's Who in Business and Finance for the seventh consecutive year since 1974.

Grady D. Bruce, *Texas-Austin*, is now a Visiting Professor of Marketing in the Graduate School of Management at the University of California, Los Angeles, CA.

Susan Cristani, *Nevada-Reno*, has accepted a position with California-Nevada Golden Tours, Inc., in Reno, NV.

Michael T. Walsh, *Miami-Ohio*, has a new position as a Business Sales Representative with Liberty Mutual Insurance Company in Cincinnati, OH.

Connie Mack McCoy, *Oklahoma City*, has a new position as president of ELS International in Culver City, CA.

Don W. Davis, *Southern Mississippi*, has been appointed as a member of the Board of Directors of the Institute of Health Management, an affiliate of the St. Louis University Medical Center, in St. Louis, MO.

Christy C. Bethany, *Cal State-Sacramento*, has a new position as Personnel Assistant in Sales Employee Relations for Frito-Lay in Irving, TX.

Lehan B. Paulin, *Detroit*, has a new position as billing machine operator with Stark Hickey Ford, Inc., of Royal Oak, MI.

Mark F. Boland, *St. Ambrose*, has a new position as Plant Accountant with the Roper Outdoor Products, a division of Roper Corporation, in Williamsburg, KY.

Stephen L. Ropfogel, *Cal Poly-Pomona*, has a new position as Purchasing Agent for the Hyatt Wilshire Hotel in Los Angeles, CA.

Heather D. Naigus, *Florida Atlantic*, is now employed with Southern Bell Telephone Company as a Communications Systems Representative for Data, in Miami, FL.

The fraternity, its officers, its staff, and the editor of the magazine do not assume responsibility or liability for the accuracy of this column. Information in this column is printed as it is reported to the National Headquarters for record keeping purposes.

Leonard W. Connolly, *South Dakota*
 Frank B. Couture, Sr., *Detroit*, 3-27-80
 Charles B. Farmer, *Georgia State*, 2-10-80
 Earle R. Hoyt, *Northwestern-Chicago*, 3-23-80
 Franklin A. Tober, *State U. of New York-Buffalo*, 3-3-80

George C. Grosscup, Jr., *Miami-Ohio*, 3-7-80
 Harold B. Buckingham, *Nebraska-Lincoln*
 Martin E. Aegerter, *Nebraska-Lincoln*
 Andrew R. Larsen, *Nebraska-Lincoln*
 Leroy E. Lucas, *Nebraska-Lincoln*

Oscar L. Osterlund, *Nebraska-Lincoln*
 Frank C. Swanson, *Nebraska-Lincoln*
 Bennett S. Martin, *Nebraska-Lincoln*
 Adolph Lunseth, *Minnesota-Minneapolis*
 George M. Greiner, Jr., *Detroit*, 12-12-79
 Carl W. Hasek, *Pennsylvania State*

Jerome A. Gottschalk, *Northwestern-Chicago*
 Kenneth M. Henderson, *Northwestern-Evanston*

Joaquim De S. Coutinho, *Georgetown*, 2-18-78
 Jesse M. Richardson, *Auburn*

Charlton G. Shaw, *Detroit*, 3-28-80
 Theodore S. Karolyi, *Cal State-Chico*
 Robert R. Hennessy, *Boston College*
 Jess Brandon, *Miami-Florida*, 3-26-80
 Austin E. Miller, SJ, *Creighton*, 11-25-76

Arthur J. Calderwood, Jr., *Minnesota-Minneapolis*, 9-18-77
 William L. Quigley, *Southern Illinois-Edwardsville*, 3-17-80

Warren C. Lints, *Minnesota-Minneapolis*, 1976
 Ralph E. Moslander, *California-Berkeley*
 Allen Sayles, *Texas-El Paso*

Joseph P. Keppeler, *Marquette*, 1979
 Clarence A. Pfeffer, *Marquette*, 2-20-80

John C. Schmitt, *Marquette*, 1974
 Edward W. Lawler, *Marquette*, 4-19-80
 Arthur H. Benson, *Wisconsin-Madison*, 1979
 Herbert T. Korth, *Marquette*, 10-21-78
 Stuart B. Russell, *Johns Hopkins*, 4-11-80
 James E. Hardesty, *Johns Hopkins*, 5-4-80
 Harold F. Sells, *Missouri-Columbia*, 1-26-78
 Stephen V. Beck, *Texas-Austin*
 Luther E. Baldwin, Jr., *Texas-Austin*
 Eugene E. Dondlinger, *Texas-Austin*
 Travis C. Evans, *Texas-Austin*
 Vernon N. Ferguson, *Texas-Austin*
 Hugh G. Frith, *Texas-Austin*
 Wilson B. Garrett, *Texas-Austin*
 Kelly L. Hagood, *Texas-Austin*
 William T. Hatley, *Texas-Austin*
 Roy T. Jensen, *Texas-Austin*
 William A. Johnson, Jr., *Texas-Austin*

bulletin board

*MAGAZINE DEADLINES

Deadline for the January, 1981, issue was October 27, 1980.

Deadline for the March, 1981, issue is December 19, 1980.

Deadline for the May, 1981, issue is March 2, 1981.

*ANNIVERSARIES

Beta Kappa Chapter, University of Texas, December 13, 1930-80. (celebrated October 17-19, 1980)

Beta Lambda Chapter, Auburn University, March 21, 1931-81.

Delta Eta Chapter, Lamar University, April 14, 1956-81.

*NATIONAL CONVENTION

Watch for articles in the magazine later in the year for the 33rd Grand Chapter Congress at The Grand Hotel, Mackinac Island, Michigan, August 16-20, 1981.

*DIRECTORY

No Directory of Chapters is published in the magazine. Directories are issued from The Central Office in November and March of each year.

*UNDERGRADUATE OF THE YEAR

Chapter nominations for Undergraduate of the Year-1981, must be received by the respective Regional Director by January 1, 1981.

NOTICE OF ADDRESS CHANGE

Please change my address as follows:

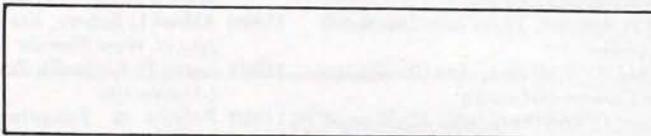
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_____ state

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MAIL TO: Delta Sigma Pi
 330 South Campus Avenue
 Oxford, Ohio 45056

Memories

By R. Nelson Mitchell

historically
speaking

On May 2, 1929, I acquired a number—Chi 116. Delta Sigma Pi, with 47 chapters and 6,400 members, had celebrated its 21st Birthday on November 7, 1928. Shortly thereafter, at a recruiting function held at the Lord Baltimore Hotel, to which we were personally invited, four other guests and I became Chi Chapter Neophytes at Johns Hopkins University.

J. Elwood Armstrong was our District Director. The Board of Directors included Grand President Rudy Schmidt, Grand Secretary-Treasurer Gig Wright, Past Grand President Herm Walther, future Grand President Ed Schujahn and Brothers A. K. Cook, Herb Wehe and Clarence Wingert. The fraternity Court of Appeals, established in 1922, was composed of Chief Justice Frank McGoldrick, our fourth Grand President, and Associate Justices Phil Warner, our second Grand President, and Charles Cobeen, a former Grand Secretary-Treasurer.

I recall with nostalgia our initiation where “old timers” including Eugene Milener, John McKewen and Harry Feltham, all later to become Grand Presidents, Leslie Baker, faculty advisor, and chapter officers including Ralph Baker, Malcolm Edwards, Walter Baggs and Howard Schad put us through our paces. The spirited election held immediately thereafter was most impressive and quite a surprise.

At the banquet that evening the Ancient, Independent, Effervescent Order of the Yellow Dog was conferred upon us with a “deluge” of welcome. I still have the original

Yellow Dog Membership Card dated March 2, 1929, signed by J. E. Armstrong.

Chi Chapter’s professional meetings were always well attended and, in addition to prominent speakers, we once were fortunate in having the Virginia Lee Marchant Girls to entertain with song and dance. As one Brother put it, “they gracefully exhibited their proficiency in diversified interpretations of the Terpsichorean art.” The final and most eagerly awaited event each year was our annual Dinner Dance at L’Hirondelle Country Club or Baltimore Country Club.

Gig Wright visited us many times; he always had a message of interest and a challenge. One of his favorite expressions was “don’t miss the boat.” I’m certain all Deltasigs know Gig was our sixth Grand President from 1920 to 1924. He then served as Grand Secretary-Treasurer (title later changed to Executive Director) which office he held until his retirement in 1955 with the title of Grand Secretary-Treasurer Emeritus. His successors were Jim Thomson, Charles Farrar and our current Executive Director, Ben Wolfenberger.

In 1934, while I was visiting our Central Office at 222 W. Adams Street in Chicago, Gig “suggested” that a check for \$50.00 would pay my national alumni dues for life. This was one of the best investments I’ve ever made. I asked for life Membership number 116, so I would have only one number to remember, but it had been issued. Number 161 was available and the original card bearing that number and contain-

ing Gig Wright’s signature is still in my wallet. Approximately 12,000 Life Memberships have subsequently been applied for and granted—let’s double and triple that soon!

From 1934 until 1941, when Brownie and I were married, I worked in Chicago, living at the Beta Chapter House at 42 East Cedar Street. Betty Thealen was our Housemother. Someone said she agreed in 1917 to work for Delta Sigma Pi for several years, but she continued to, in her words, “help out” until her 100th Birthday in 1976. What a great person she was! All of us who ever lived at 42 East Cedar were her “adopted” Deltasigs. She attended hundreds of fraternity affairs and her toasted cheese & bacon snacks were famous.

There are too many names to list here, but several Deltasigs from 42 East Cedar stand out in my memory—Fred Bohling, Fred Carlstadt, Henry Hoyt, Steve Janick, Norm Kautt, Vic Payton, Cliff Rasmussen, Alex Relias and Hal Shanafield.

Alumni luncheons and dinners were held at Triangle Restaurants in Chicago. Dario Toffenetti, the founder of this restaurant chain, was a dedicated Deltasig and President of the Chicago Alumni Club. Woe to any Deltasig who did not join and attend the meetings! I always sat close to the huge butter crock since baked potatoes were always on the menu.

After World War II we moved to California. Frank Brandes was the Western Regional Director succeeded in turn by Burell Johnson,

(Continued on page 22)

Andy Marincovich, and then Burell again.

In 1929 there were five Provinces—Eastern, Central, Southern, Missouri Valley and Western. The Western Province had been formed with the installation of chapters at Cal-Berkeley, Southern California and Utah in 1922. In 1925 and 1926 the Denver and Colorado chapters joined the Province. As time went by and the number of chapters increased, the term Province was changed to Region. The Utah, Denver, and Colorado chapters were transferred to the Intermountain Region, but not until 1950 were additional chapters installed in the Western Region. Santa Clara and the University of San Francisco were added that year.

In 1959 San Francisco State, Nevada and Loyola were chartered; in 1960, Chico State; in 1965, Sacramento State; in 1966, Menlo College and Cal State-Hayward; in 1969, Cal Poly at Pomona; in 1971, San Jose State; in 1979, San Diego State and in 1980, Cal State-Northridge and Cal State-Fresno.

Rho Chapter at Cal-Berkeley was reactivated several times and Phi, Gamma Xi, Delta Pi and Delta Sigma at least once each. It was my pleasure to help install or reactivate all Western Region chapters except those at U.S.C., San Diego State and Northridge.

In 1949 Frank Brandes and I obtained from Gig Wright a list of Bay Area Deltasigs, each of whom was contacted by letter or in person for the purpose of re-establishing an alumni club in San Francisco. About 25 or 30 responded. For seven or eight years we held monthly luncheons, but were not chartered so we operated very informally. As the unofficial chairman, treasurer, or what have you, it was my job to arrange the meetings, confirm numbers of reservations, etc. Whenever we needed money for postage each Brother at lunch would pony up a dollar—usually once each year. Eventually a more formal arrangement was established, charter obtained,

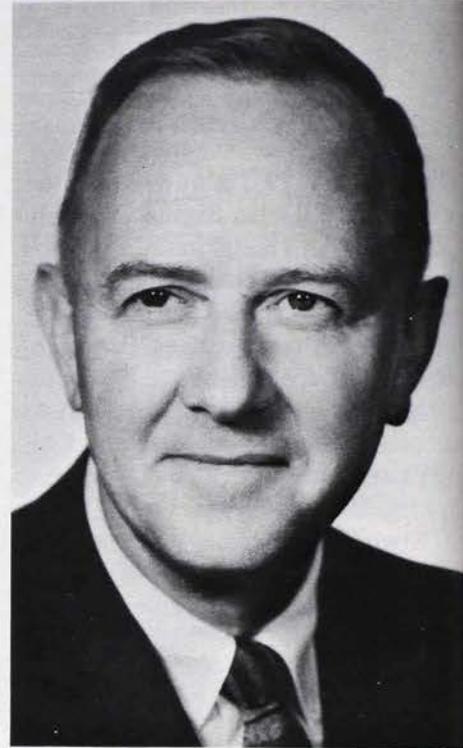
officers elected, etc., but the club, like some others, has had its ups and downs.

Western Regional Director Burell Johnson appointed me as a District Director in 1958. When he retired in 1965 at the Grand Chapter Congress on Grand Bahama Island, it was my good fortune to be elected to serve as his successor. The air conditioning went haywire during our banquet; we had to leave the Island hurriedly to escape Hurricane Betsy; and going through customs upon our return to West Palm Beach was a mess. These are my main recollections of the Grand Chapter Congress in the Bahamas.

Then came Biloxi, Mackinac Island, Pocono Manor, Wentworth-By-The-Sea, Tan-Tar-A, etc. Each holds its memories, but I believe Mackinac Island was the most enjoyable of all. Running (not walking) waiters bringing in Flaming Cherries Jubilee at the banquet was most impressive. Meeting and talking with our last Founder, Harold V. Jacobs, was the highlight at Pocono Manor.

Delta Sigma Pi imposes certain responsibilities, but it also is a lifetime privilege. Attending Grand Chapter Congresses, Board of Directors and National Executive Committee meetings, chapter installations, initiations, and professional and social affairs all add immeasurably to our store of good fellowship. It has been a great privilege to have known so many dedicated Deltasigs who contributed so much time and effort to our fraternity, enabling them to have a rewarding fraternal experience while earning the friendship of their Brothers. Ken White, Bob Busse, Homer Brewer, Joe Hefner, John Marko, Warren Armstrong, Tom Mocella and Bill Tatum are just a few who took literally the admonition "he profits most who serves best." Space does not permit naming the hundreds of others, but they know who they are.

After 50 years as a Deltasig, our fraternity song, Rose of Deltasig, still says it best—"when the shades of night are falling, I dream of days gone by; as I go through life's long journey—memories will never die." □



R. Nelson Mitchell

dividends

To Brother and Mrs. Robert A. Morse, Jr., *Angelo State*, on June 23, 1980, a daughter, Susan Emily.

To Brother and Mrs. Manuel Mireles, Jr., *Angelo State*, on May 6, 1980, a son, Fabian.

To Brother and Mrs. Michael D. Propst, *Ferris State*, on March 8, 1980, a daughter, Kristen Leigh.

To Brother and Mrs. Daniel W. LaFont, *Nicholls State*, on January 14, 1980, a daughter, Danielle Edrie.

To Brother and Mrs. Alex D. Erwin, *Georgia State*, on June 3, 1980, a daughter, Christian Elizabeth.

To Brother and Mrs. Glenn K. Koproske, *Illinois-Urbana*, on March 16, 1980, a daughter, Amber Dawn.

To Brothers William E. and Marna L. Stroud, *Southern Illinois-Edwardsville*, on March 8, 1980, a daughter, Catherine Christine.

To Brother and Mrs. David Evans, *North Texas State*, on October 1, 1979, a son, David Samuel.

To Brother and Mrs. R. Hays Englehart, *Cal State-Sacramento*, on March 1, 1980, a daughter, Erin Elizabeth.

Buying A Business

By Jeffrey D. Jones



Owning a business is at the core of the great American dream. This year 44,000 entrepreneurs in Houston alone will reach for that dream by becoming small business owners. Within three years 39,960 of them will have either failed or gone out of business.

One sure way to improve their chances for success is to buy an existing business rather than start a new one from scratch. During that same time period only 20 per cent of these businesses will have failed. A far fewer number of businesses are bought and sold in Houston—about 300 per year, but the success ratio is far greater.

Although the number of actual sales each year is low, nearly 20 per cent of all businesses at any given time are for sale. In Houston that means 12,000 possibilities at any one moment.

The reason for the relatively small number of sales can be attributed to three major factors.

1. Potential buyers don't realize the advantages of buying rather than starting a new business.
2. Buyers and sellers can't find each other.
3. When they do, they can't agree on terms.

There are several advantages to buying an existing business. For one, there is an immediate cash flow. This can be especially important for someone who is currently on salary and can't handle an extended start-up period. It's scary enough to leave a job and go on your own, without cutting your income to zero.

Also, financing is frequently possible for an existing business—usually by the current owner. This is usually the biggest problem for novice entrepreneurs since no one,

except perhaps a relative, is inclined to make these kinds of loans. Even the small Business Administration avoids lending except on assets. The biggest emphasis these days is on service businesses with minimal assets, and these are the ones that are hardest to finance.

Established businesses also have the advantage of current customers, suppliers and credit; in-place trained employees; and a seller who is willing to train the buyer in the business—especially if the seller has an existing loan to protect.

The reasons people consider selling business are just as numerous. Retirement, ill health, dissolving partnerships, domestic problems, securing a profit, insufficient profits, under-capitalization, death of the owner and other business interests are all motivators. Some people just get a kick out of starting up a new business and then get bored with running it.

When people do decide to buy or sell a business, they can spend untold hours seeking the right counterpart. Buyers can check with industry suppliers and associations, read the business opportunities section of the newspapers, or go door to door. The last is the hard way with the additional drawback that the value of the business will shoot up as soon as a buyer asks if it's for sale. Often FSBOs (For Sale by Owner) are losers and a waste of time to investigate.

The best way to streamline the process is to use a business brokerage firm. Through their services, unsuitable candidates can be eliminated and good prospects matched up without doing extensive research on each and every possibility.

Whatever the search process, the biggest bugaboos—trying to set a

price and terms—happen after suitable candidates are matched up.

Buyers make mistakes by failing to negotiate good deals with good terms. Good terms usually mean structuring the deal so as to pay for the business out of future profits.

Another problem involves criticism of an owner's business. His ego is bound to be tied up in the business he created; and personality conflicts or poor negotiating techniques can sink what would have been a good deal.

After two prospects are matched up, the tough part comes—setting the price and cutting the deal. Many buyers use the Oriental formula while sellers will use WAG techniques.

Definitions: Oriental formula—take the asking price—split it in half. WAG technique—wild ass guess!

Neither is particularly successful.

A lot of material has been written on valuing a business for the purpose of sale, but 99 per cent of it concerns businesses the size of General Motors. Since 95 per cent of all businesses are considered small and 76 per cent gross less than \$25,000 a year, much of the available material is virtually worthless for the small business deals. Formulas must be used that specifically address the small business sale.

Any legitimate formula should meet certain criteria;

The ultimate deal must meet needs of both buyer and seller.

The terms must enable the new owner to pay for the business out of the proceeds within a reasonable period of time and must provide a return on investment

(Continued on page 24)

greater than other types of investments that require less risk and personal involvement.

The price should fall within an acceptable range of values where the in-place asset value is the lower end of the range and some multiple of earnings represent the upper limit of the range. However, the only right price is that acceptable to both the seller and buyer.

There are probably over 200 formulas for setting a price, but most fall into one or more of three broad categories. They are either: (1) gross income; (2) hard assets; or (3) net profit; or some combination of the three. The first uses averages of similar businesses relating sales price to gross sales, which is sometimes like having one foot in hot water and one in cold and on the average being comfortable.

The second is the lowest price a seller is usually willing to accept for the "in-place" market value of the assets that are being sold. This method is generally used where the profitability of the business is low.

In some instances buying such a business is still far better than starting from scratch. It is already established; and, with proper management, the existing cash flow can be developed at a faster rate than having no business at all. Often, assets can be bought for far less than it would cost to buy them new; and usually, the owner will provide otherwise unavailable financing.

The third category places a value on the earnings for the business enterprise. Once a common base for comparison of earnings is determined, a given set of multiples can be applied to the earnings to arrive at the business value.

If the selected value exceeds the in-place value of the assets, then the value is said to include "goodwill." This can be defined as the amount whereby the final price exceeds the in-place value of the assets. In most instances the buyer will be able to reassign most of the price paid to depreciable or amortizable assets. He will, therefore, not have to pro-



Jeffrey D. Jones

vide for nondepreciable goodwill on his balance sheet.

For small businesses, applying a multiplier of one to the net earnings of the owner-operator will provide a reasonable range of values for the earnings. The trick is determining the proper multiplier. The selection process should include consideration of the following criteria:

1. Age of the business.
2. Per cent of down payment.
3. Term of note.
4. Importance of present owner to the business.
5. Remaining life of assets.
6. Availability of existing financial data.
7. Historical track record of profits.
8. Saleability of existing inventory.
9. Purchaser experience in business.
10. Lease term.
11. Business location.
12. Competitors.
13. Market conditions.
14. Seller's need to sell.
15. Purchaser's need to buy.

When this evaluation process is complete and price and terms agreed

upon, an earnest money contract should be implemented. Then comes completion of all closing papers, i.e., bill of sale, deeds, lease assignments, asset list, corporate resolutions, security agreements, promissory notes, lien verification, etc. The coordination of the closing with the bankers, accountants, landlords, attorneys, government agencies, licensing authorities and other involved parties is the final step to the successful transfer of a business. □

* * *

JEFFREY D. JONES graduated from Mankato State University in Minnesota with a degree in Marketing and Economics. In addition, he has an MBA degree from Pepperdine University's Houston branch.

Some activities include teaching management courses at local colleges in Houston, being a member of Sales and Marketing Executives, Institute of Certified Business Counselors, the Exchange Club, and serving as counselor for the Active Corps of Executives.

His business background includes sales and marketing management with American Can Company; Monarch Foods; ARA Food Management Company; and Laguerta, Gavriel & Kirk, commercial real estate.

He is president and owner of Business Title Company, a business brokerage firm specializing in the sale and acquisition of all types of small to medium size businesses.

Brother Jones is an alumnus of Epsilon Iota Chapter at Mankato State University.

dividends

To Brother and Mrs. Russell M. Hatch, Menlo, on May 17, 1980, a daughter, Laura Lee.

To Brother and Mrs. Jim Moyer, East Tennessee State, on August 4, 1980, a daughter, Laura Ashleigh.

To Brother and Mrs. Edward F. Will, Duquesne, on April 2, 1980, a daughter, Esther Carrie.

To Brother and Mrs. James R. York, Duquesne, on July 23, 1980, a daughter, Allison Rae.



Theresa Jeszka

Marilyn Doskey

A Message From The Undergraduates Of The Year

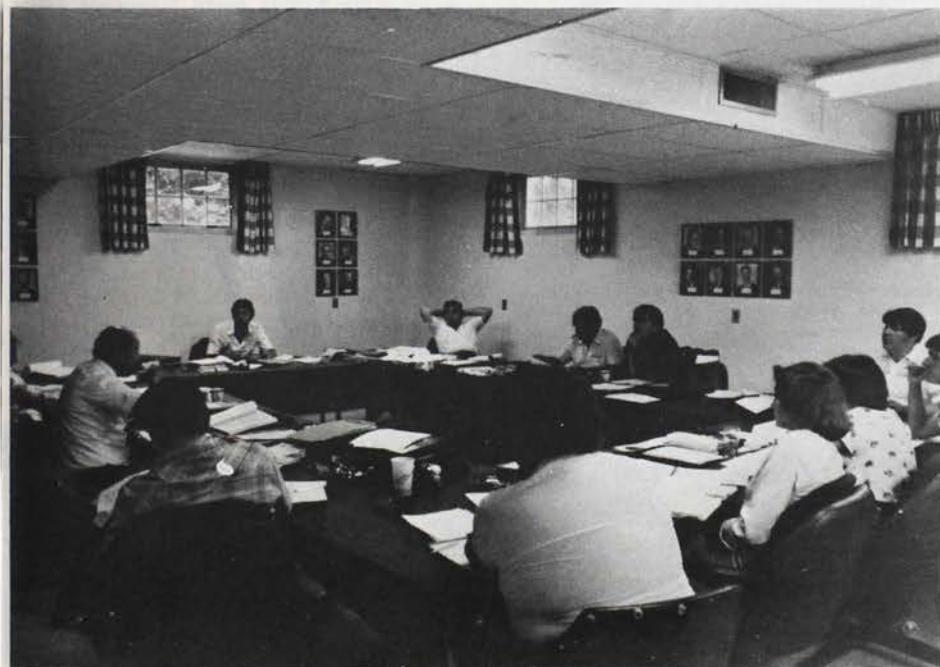
As the two most recently selected Undergraduates of the Year, we had the opportunity to attend the National Executive Committee meeting at The Marriott Hotel in Cincinnati on August 21-24, 1980. Since we represented you, the undergraduates, we thought you would be interested in the activities at this important meeting.

The National Executive Committee is comprised of the Grand President, the Past Grand President, the Director of Alumni Activities, the two most recent Undergraduates of the Year, the Executive Director, the Assistant Executive Director and four Regional Directors. This governing body meets semi-annually in August and February of each year at a location selected by the Grand President.

The meeting began with a visit to our Central Office located in Oxford, Ohio. This was especially exciting for the members of the National Executive Committee who had never visited our fraternity's National Headquarters. It was interesting to view the Archives Room, which is completely furnished, thanks to the many members, chapters and alumni clubs who contributed to the Archives Room Fund. Articles were displayed that date back to our fraternity's founding, including documents signed by the Four Founders. The original sketch of our coat of arms, H. G. Wright's membership certificate, and fraternity jewelry as it has changed over the years were also on display. The Central Office is truly a tribute to Delta Sigma Pi, and a building in which we can take great pride.

Plans were finalized for the 33rd Grand Chapter Congress which will be held at The Grand Hotel on Mackinac Island, Michigan, on August 16-20, 1981. The congress program will include educational seminars, business sessions, awards presentations and the initiation of our national honorary member. In addition, our keynote address will be made by Michael Mescon, who has

(Continued on page 26)



The National Executive Committee in session in the Board Room at The Central Office in Oxford during the August, 1980 meeting.

been invited back because of his immense popularity at the Atlanta convention last year. In order for your chapter to be able to send a delegation to Mackinac Island, you should start your fund raising activities immediately. Let's plan for 100 per cent representation of all the chapters at our 33rd Grand Chapter Congress. You won't want to miss it!

The National Executive Committee spent much time discussing the budget for 1980-81. Unfortunately, the costs of operating the fraternity have continued to increase and a deficit budget is projected. In order to combat the deficit, we need to charter more chapters and initiate more members at existing chapters.

We also approved the constitutional amendment regarding regional realignment. Before the amendment is effective, it must be approved by the Board of Directors and 75 per cent of the chapters and alumni clubs. In order for the fraternity to expand and operate efficiently on a national level, the regions must be realigned. We hope that the chapters and alumni clubs will accept the proposed amendment since it is beneficial for the fraternity.

Hazing was also a topic that received the National Executive Committee's attention. We revised the Statement on Hazing contained in the Manual for Pledge Education so that it is in compliance with state laws. Every effort should be made so that your chapter's initiation is conducted in accordance with the revised statement.

We viewed the new Recruiting Slide Presentation with much interest, and decided to produce and distribute the slide sets to every chapter at no charge to the chapter. You will be able to see the slide presentation at your Regional Conferences and you will receive your set early this month. This is an excellent recruiting tool and should be incorporated into your recruiting activities.

Plans for our Diamond Anniversary in 1982 were also discussed. Part of the celebration will include a 75-year written history of Delta Sig-

ma Pi. Also, a national and alumni directory will be published, and other activities are pending.

The next meeting of the National Executive Committee is scheduled for February 19-22, 1981, in San Antonio, Texas. Since we are your representatives on the Executive Committee, we would appreciate hearing from you regarding any suggestions, ideas, or criticisms that

you would like conveyed to the other members of the National Executive Committee at our next meeting.

We hope this article has helped you to understand the proceedings and decisions made by your Executive Committee.—THERESA M. JESZKA, UNDERGRADUATE OF THE YEAR-1979 AND MARILYN R. DOSKEY, UNDERGRADUATE OF THE YEAR-1980. □



Scott A. Weber, retiring from the Board of Directors on July 1, 1980, received a Testimonial of Appreciation from the Board at the National Executive Committee Meeting in Oxford during the summer.



During the August meeting of the National Executive Committee in Oxford, Marilyn R. Doskey was officially sworn in as a member of the Board of Directors.

life members

- 11895 Christopher Pratt, *Alpha Omicron*, Ohio University
- 11896 Jeffrey R. Ritter, *Nu*, Ohio State University
- 11897 Fred A. Bieniasz, *Gamma Rho*, University of Detroit
- 11898 Sharlene A. Smeltzer, *Epsilon Lambda*, Rochester Institute of Technology
- 11899 Jesus A. Flores, Jr., *Gamma Phi*, University of Texas-El Paso
- 11900 Michael A. D'Abruzzo, *Lambda*, University of Pittsburgh
- 11901 Marlene K. Edgar, *Iota Nu*, Northeast Missouri State University
- 11902 Linda P. Porter, *Alpha Pi*, Indiana University
- 11903 Steven J. Iden, *Iota Lambda*, Indiana Purdue University
- 11904 Jennifer R. Carney, *Zeta Psi*, State University of New York-Albany
- 11905 Stacy A. Sacco, *Gamma Psi*, University of Arizona
- 11906 Rhoda B. Wilson, *Kappa*, Georgia State University
- 11907 Robert G. Anders, *Mu*, Georgetown University
- 11908 Susan E. Fried, *Alpha Upsilon*, Miami University-Ohio
- 11909 Nancy A. Buchholz, *Zeta Psi*, State University of New York-Albany
- 11910 Lonnie C. Blair, *Eta Theta*, Angelo State University
- 11911 Fernando Vera, *Zeta Phi*, Florida Atlantic University
- 11912 L. Christine Simpson, *Alpha Upsilon*, Miami University-Ohio
- 11913 Richard A. Peck, *Epsilon*, University of Iowa
- 11914 Raymond F. McGettigan, *Omega*, Temple University
- 11915 Michael G. Shost, *Delta Epsilon*, North Texas State University
- 11916 Devotis F. Millines, *Kappa*, Georgia State University
- 11917 Richard G. Quirion, *Theta Upsilon*, Siena College
- 11918 Kenneth S. Wilbur, *Beta Xi*, Rider College
- 11919 Terry L. Lennon, *Theta Tau*, St. Cloud State University
- 11920 Edward R. Cochran, *Gamma Theta*, Wayne State University-Michigan
- 11921 Janice L. Hobbs, *Iota Omicron*, Central Missouri State University
- 11922 James R. Stratton, *Eta Omicron*, Northeast Louisiana University
- 11923 Colleen M. Foley, *Zeta Omega*, Northern Arizona University
- 11924 Wade F. Gillingham, *Gamma Lambda*, Florida State University
- 11925 Matthew R. Marck, *Alpha Theta*, University of Cincinnati
- 11926 Annette Thomas, *Iota Sigma*, University of Evansville
- 11927 Daniel T. Putman, *Delta Rho*, Ferris State College
- 11928 Marla J. Weigert, *Alpha Iota*, Drake University
- 11929 Diane A. Childs, *Beta Eta*, University of Florida
- 11930 James E. Fissel, *Alpha Gamma*, Pennsylvania State University
- 11931 Kevin R. Kenny, *Beta Chi*, University of Tulsa
- 11932 Deborah D. Bates, *Beta Gamma*, University of South Carolina
- 11933 Bradley A. Goodnight, *Epsilon Theta*, Cal State-Chico
- 11934 Merrill G. Hale, *Eta Pi*, Wayne State College-Nebraska
- 11935 James J. Porpeggia, *Theta Upsilon*, Siena College
- 11936 Ethel M. Bennett, *Delta Pi*, University of Nevada-Reno
- 11937 Jeffery L. Somers, *Gamma Sigma*, University of Maryland
- 11938 David W. Brammer, *Beta Epsilon*, University of Oklahoma
- 11939 Mary E. Springer, *Theta Mu*, Columbus College
- 11940 Janet W. Davis, *Theta Mu*, Columbus College
- 11941 Rebecca E. Carpenter, *Theta Mu*, Columbus College
- 11942 Cary H. Barnes, *Epsilon Psi*, Christian Brothers College
- 11943 Glenda A. Wellborn, *Theta Mu*, Columbus College
- 11944 John H. Bradicich, *Zeta Phi*, Florida Atlantic University
- 11945 Chris P. Rodriguez, *Zeta Nu*, Texas A & I University
- 11946 Brian P. Ernst, *Alpha Eta*, University of South Dakota
- 11947 Kevin D. Pacetti, *Beta Eta*, University of Florida
- 11948 Robert A. Bowen, *Alpha Gamma*, Pennsylvania State University
- 11949 Alison B. George, *Beta Chi*, University of Tulsa
- 11950 Eric J. Walters, *Gamma Theta*, Wayne State University-Michigan
- 11951 Michael E. Thomas, *Epsilon Xi*, Ball State University
- 11952 Joseph P. Handy, *Beta Omega*, University of Miami-Florida
- 11953 Michael L. Gill, *Alpha Beta*, University of Missouri-Columbia
- 11954 Susan F. Brown, *Beta Psi*, Louisiana Tech University
- 11955 Diane V. Cadwallader, *Beta Epsilon*, University of Oklahoma
- 11956 Gerald H. Johnston, *Beta Epsilon*, University of Oklahoma
- 11957 Edward J. Toomey, *Gamma Tau*, University of Southern Mississippi
- 11958 Patricia A. Stavola, *Theta Iota*, University of Connecticut
- 11959 Thomas E. Maxwell, *Delta Epsilon*, North Texas State University
- 11960 Joanne T. Pavone, *Theta Upsilon*, Siena College
- 11961 Coye B. Kidd, *Beta Psi*, Louisiana Tech University
- 11962 Steven E. Belous, *Zeta Psi*, State University of New York-Albany
- 11963 Michael E. Lodes, *Beta Chi*, University of Tulsa
- 11964 Mary A. Licciardi, *Eta Iota*, Nicholls State University
- 11965 Karen D. Petersen, *Epsilon Upsilon*, New Mexico State University
- 11966 John T. Reardon, *Gamma Eta*, University of Nebraska-Omaha
- 11967 Paul J. Borucki, *Gamma Theta*, Wayne State University
- 11968 Brenda L. Elmore, *Beta Eta*, University of Florida
- 11969 Mark E. Knapp, *Epsilon Xi*, Ball State University
- 11970 Charles S. Cwieka, *Delta Rho*, Ferris State College
- 11971 John L. Saunders, Jr., *Lambda*, University of Pittsburgh
- 11972 Warren J. Wasescha, *Alpha Epsilon*, University of Minnesota-Minneapolis
- 11973 Bradley J. Olson, *Alpha Epsilon*, University of Minnesota-Minneapolis
- 11974 Ray M. Rangel, *Theta Chi*, San Jose State University
- 11975 Larry R. Perry, *Beta Psi*, Louisiana Tech University
- 11976 Terri A. Stewart, *Epsilon Phi*, Cal State-Sacramento
- 11977 Antonio T. Perez II, *Delta Psi*, Suffolk University
- 11978 Jack R. Webster, *Alpha Zeta*, University of Tennessee-Knoxville
- 11979 York S. Drexler, *Delta Rho*, Ferris State College
- 11980 James E. Anderson, Jr., *Alpha Rho*, University of Colorado
- 11981 Bryan D. Carpenter, *Epsilon Phi*, Cal State-Sacramento
- 11982 Susan J. Taube, *Zeta Omega*, Northern Arizona University
- 11983 Elizabeth M. Stefanski, *Zeta Xi*, Lewis University
- 11984 Rebecca W. Pow, *Zeta Omega*, Northern Arizona University
- 11985 Charles K. Hawkes, *Delta Eta*, Lamar University
- 11986 Teresa M. Schuld, *Theta Lambda*, Xavier University-Cincinnati
- 11987 Terry J. Hanahan, *Alpha Pi*, Indiana University
- 11988 J. Alfred Moroni, *Epsilon Psi*, Christian Brothers College
- 11989 Jimmie L. Burns, *Beta Epsilon*, University of Oklahoma
- 11990 Brian P. Deam, *Alpha Gamma*, Pennsylvania State University
- 11991 Brian J. Feldman, *Alpha Kappa*, State University of New York-Buffalo
- 11992 Lori J. Silverstein, *Alpha Gamma*, Pennsylvania State University
- 11993 Dennis T. James, *Beta Kappa*, University of Texas-Austin
- 11994 Wendy L. Kaufman, *Zeta Psi*, State University of New York-Albany
- 11995 Dennis M. McLellan, *Gamma Rho*, University of Detroit
- 11996 Dorothy H. Rigatti, *Lambda*, University of Pittsburgh
- 11997 Susan C. Woelke, *Alpha Kappa*, State University of New York-Buffalo
- 11998 Patricia Donovan, *Iota Omicron*, Central Missouri State University
- 11999 Sunny Ritter, *Gamma Omega*, Arizona State University
- 12000 Kathie C. Lane, *Beta Gamma*, University of South Carolina
- 12001 James A. Calamita, *Alpha Kappa*, State University of New York-Buffalo
- 12002 Patricia L. Jewell, *Delta Xi*, East Tennessee State University
- 12003 Karen Puckett, *Eta Sigma*, Southern Illinois University-Edwardsville
- 12004 Ernest L. Revia III, *Delta Eta*, Lamar University
- 12005 Diane M. Bunse, *Gamma Pi*, Loyola University-Chicago



Guy P. McConnell



Mark K. Snead

Educational Foundation Announces Graduate Study Grants For 1980

The Delta Sigma Pi Educational Foundation has announced that Mark K. Snead, a member of Zeta Upsilon Chapter at Virginia Tech, and Guy P. McConnell, a member of Alpha Theta Chapter at Cincinnati, have been awarded Graduate Study Grants of \$1,000.00 each by the Foundation.

Brother Snead, who attended Virginia Polytechnic Institute at Blacksburg, Virginia, was graduated Summa Cum Laude with a GPA of 3.918 and a Bachelor of Science degree with a major in management, ranking third in his college. Mark is attending the Graduate School of Business at Cornell University, Ithaca, New York, where he is enrolled in their MBA program.

Brother McConnell, who attended the University of Cincinnati, was graduated with a Bachelor of Business Administration degree with a major in quantitative analysis and finance. His final GPA was 3.92. Guy is attending the University of Michigan where he is pursuing a degree in law.

Announcements concerning the 1981 Grants will be made later in the year.

Undergraduate Scholarship Announced By Educational Foundation

Lisa D. Rich, daughter of Brother William R. Rich, of Alexandria, Louisiana, has been awarded the 1980 four-year National Merit Scholarship sponsored by the Delta Sigma Pi Educational Foundation. She plans to major in accounting at Louisiana Tech at Ruston.

While in high school, Lisa attended Louisiana Girls' State, and was a member or was involved with Spanish Club, Future Voters, Fellowship of Christian Students, National Honor Society, Y-Teens, the student newspaper, and Quill and Scroll Society. At the time of application she ranked in the top five per cent of her class.

Her father was initiated by Beta Psi Chapter when an undergraduate at Louisiana Tech. He is Regional Sales Manager for Blue Cross of Louisiana.

(photo on page 30)

Education President

Elsewhere in this issue are announcements concerning the awarding of one undergraduate four-year scholarship and two graduate study grants sponsored by the Delta Sigma Pi Educational Foundation. Congratulations to Miss Rich and Brothers Snead and McConnell are certainly in order.

The Foundation is committed to one undergraduate four-year scholarship for \$500.00 each year and one graduate study grant of \$1,000.00 per year. Therefore, the doubling of the graduate study grants is a real achievement. Not only that, but the Foundation is proud to announce that for the Class of 1981, two undergraduate scholarships will be awarded. This represents an even stronger financial obligation for a greater period of time.

All members of Delta Sigma Pi should be happy to see the Foundation extend its help in this way. Not only that, the Foundation has undertaken a program with the American Assembly of Collegiate Schools of Business which should promote the study of business and advance the name of Delta Sigma Pi and the Foundation.

Real achievements have been made this past year; but for the Foundation to continue with this progress, the contributions of individuals, chapters, and alumni clubs

**DELTA SIGMA PI EDUCATIONAL
FOUNDATION SCHOLARSHIP PROGRAM**

For sons, daughters, brothers, sisters, nephews, nieces, grandsons or granddaughters of members of the International Fraternity of Delta Sigma Pi. To be completed and returned (postmarked) on or before January 31, 1981, to:

Delta Sigma Pi Educational Foundation
Mr. Richard L. Schreiner
4400 Hadrian Court
Alexandria, Virginia 22310

Please enter me in the DELTA PI EDUCATIONAL FOUNDATION SCHOLARSHIP PROGRAM FOR 1981.

I am the son grandson nephew brother
 daughter granddaughter niece sister

of a member of Delta Sigma Pi, and I expect to complete high school in 1981 and enter college in 1981. I have taken the Scholastic Aptitude Test (SAT) prepared by the Educational Testing Service. (An extra copy of your score can be obtained by using code 1000 when taking a test or can be furnished by your high school counselor.) I understand that my score on this test will be used to evaluate my candidacy in the Delta Sigma Pi Educational Foundation Scholarship Program.

- Results of the SAT are enclosed.
 Results of the SAT will be furnished by my counselor.

PLEASE PRINT CLEARLY

The exact date I will complete high school is _____ mo. _____ yr.

Name _____ (Last) _____ (First) _____ (Middle)

Month, Day, Year of Birth _____

Home Address _____ (Number & Street) _____ (City & State) _____ (ZIP Code)

Present High School _____ (Exact Name) _____ (City & State) _____ (ZIP Code)

High School Where Tested _____ (Exact Name) _____ (City & State) _____ (ZIP Code)

(Name of Parent, Grandparent, Brother, Sister, Uncle, or Aunt) (Designate Which)

(Chapter Affiliation) — Name and Number)

I have applied I intend to apply
for admission to the following colleges* or universities:*

1. _____ 2. _____ 3. _____

I plan to pursue a course of study leading to a degree of Bachelor of Business Administration (or equivalent B.S. or B.A. in business) with an emphasis (Accounting, Marketing, Finance, Management, etc.) in _____

(*Admission must be in one of 192 schools where Delta Sigma Pi has chartered a chapter. A list of such schools is available by contacting the International Fraternity of Delta Sigma Pi, 330 South Campus Avenue, Oxford, Ohio 45056.)

I understand that the decision of the Delta Sigma Pi Educational Foundation is final in the selection of scholarship winners and that there is no appeal from the decision of the Foundation. It is my further understanding that if awarded a scholarship, the award is \$500 per year for four years upon providing evidence of continued satisfactory academic performance to the Foundation.

(Signature of member-parent, grandparent, uncle, or aunt)

(Signature of applicant)

(Date)

Foundation Comments

must be continued. For growth, not only must these contributions be continued, they must be expanded and contributors increased! I believe the Foundation has given evidence of its desire to be of increasing service to members of Delta Sigma Pi and their relatives through its growing scholarship and grant programs. It is deserving of your continued and increased support. These programs can be supported only to the degree the Foundation can count on your contributions!

Full voting membership in the Foundation is only \$100.00 which may be fulfilled with partial payments. Honorary memberships are available for chapters and alumni clubs also for \$100.00. Contributions may be sent to the Treasurer, Marc H. Cohen, at 204 Robbie Lane, Marietta, Georgia 30060.

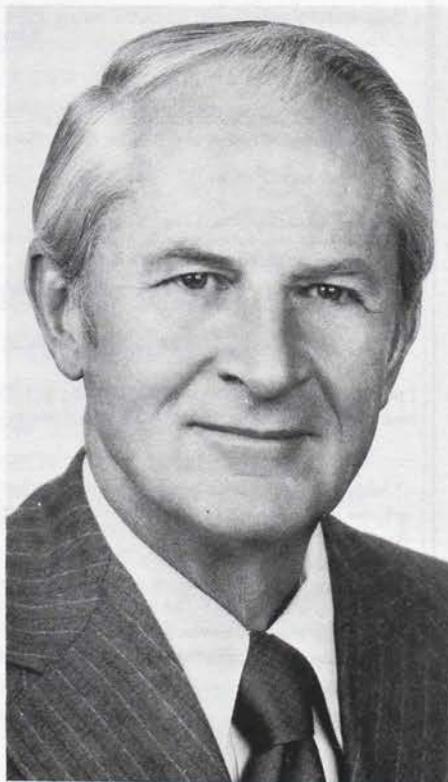
At this time it would seem proper to recognize the work done for the Foundation over several years, but especially this past year by Keith Masuda. Having served as treasurer for several years, Keith was elected President of the Foundation at the Grand Chapter Congress in Atlanta in August, 1979. He found it necessary for me to assume the presidency to complete the term, but continues as a member of the Board of Directors of the Foundation.—
HAROLD L. CANNON, FOUNDATION PRESIDENT



Lisa Rich received the Delta Sigma Pi Educational Foundation Undergraduate Scholarship at her home personally from Southern Regional Director Frank M. Busch, Jr.

personal mention

Charles W. Cox, *Florida*, was named the 1980 recipient of the University of Florida Distinguished Alumnus Award. This award is one of the highest recognitions the university can bestow on an alumnus. The award was presented in ceremonies on campus with Brother Cox and his wife, Mary, on hand for the acceptance. Cox is originally from Beloit, Wisconsin, but grew up in Florida. He graduated from the University of Florida where he was initiated by Beta Eta Chapter and began a career with Sears. He rose to assistant to the vice president of Sears, in charge of all merchandising activities in seven north-eastern states and from 1955 until his retirement, was group manager of stores and operations on the Niagara Frontier, including Buffalo, Rochester, Niagara Falls and Lockport. He has served on the Boards of Directors and Advisory Boards of numerous organizations and educational and charitable institutions both in the Buffalo area and in the Naples, Florida, area where he now makes his home.



Charles W. Cox

Alan E. Engelbrecht, *Miami-Ohio*, has a new position as Sales Representative with the American Greetings Corporation in Dallas, TX.

Peter B. Petersen, *Johns Hopkins*, has been appointed director of the Evening College division of administration and business at The Johns Hopkins University Evening College in Baltimore, MD.

Robert F. Domagala, Jr., *Illinois-Urbana*, has joined the Northern Trust Company as an investment manager in the trust department of the bank in Chicago, IL.

Steven R. C. Szekely, *Eastern Illinois*, has been recently employed as an Assistant Control Analyst at Borg-Warner Corporation in Chicago, IL.

Stephen C. Moore, *East Tennessee State*, has completed eight years with Pier 1 Imports with their home office in Ft. Worth, TX. At present, he is in charge of one of the retail outlets in Atlanta, GA.

Joseph Krupka, *Rochester Tech*, has accepted a position as an accountant with Laventhol & Horwath in East Brunswick, NJ.

Dennis L. Salo, *Western Michigan*, has recently accepted a position as Data Administrator Manager for Teledyne CAE in Toledo, OH.

Larry S. Webb, *Cal State-Sacramento*, was recently named Vice President for Business Management of Hill Engineering Company, Prestonsburg, KY.

John A. Schuchart, *Nebraska-Omaha*, president and chief operation officer of Montana Dakota Utilities Co., a Bismarck, N. D., public utility company, has a new position as chief executive officer of the company.

Eugene M. Puerner, *State U. of New York-Buffalo*, is now in Clarks Summit, Pennsylvania, as Western Distribution, Division Traffic Manager with International Salt Company.

Glenn K. Koproske, *Illinois-Urbana*, has a new position as Insurance Administration Officer with Rockford Life Insurance Company, in Rockford, IL.

Frank A. Bell, *Lamar*, has been named vice president for administration and control of The Gillette Company's Paper Mate division in Dallas, TX.

Douglas L. Kauffman, *Ohio State*, has a new position as Executive Trainee for the F. & R. Lazarus Company, in Columbus, OH.

Leonard L. Carmichael, *Loyola-Chicago*, has a new position as Chief Accountant with the A. M. Castle & Company, in Franklin Park, IL.

William Pratt, *State U. of New York-Buffalo*, has been named Director of Finance by Carlton Controls, a division of Moog Inc. East Aurora, NY.

Robert R. Clark, *New Mexico State*, was named deputy of the bureau of fiscal and operational support services with the Illinois Department of Rehabilitation Services (DORS), in Springfield, IL.

Dr. Richard G. Brandenburg, *State U. of New York-Buffalo*, has been named Dean of the School of Business at the University of Denver, in Denver, CO.

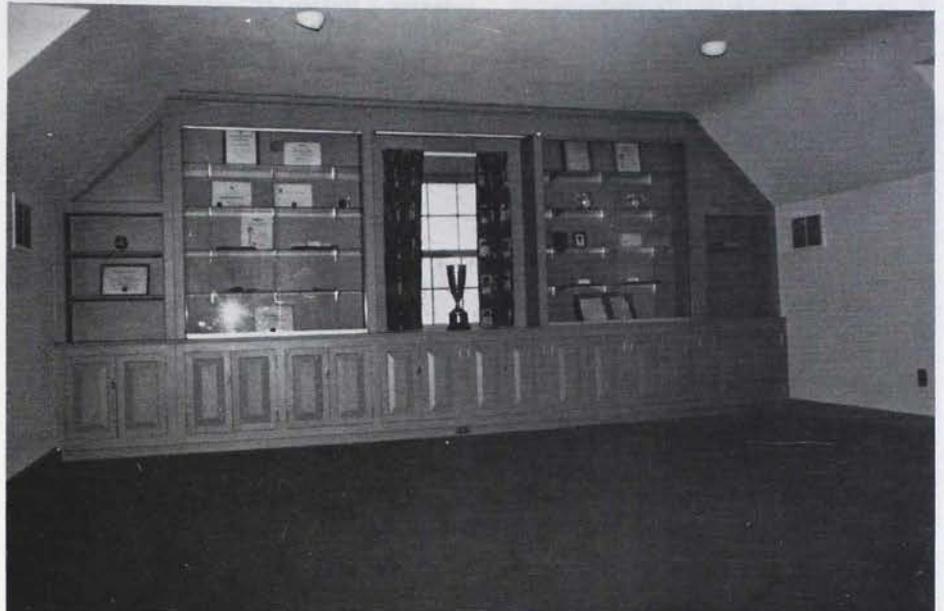
Austin J. Gerber, *Cal State-Sacramento*, has been elected president of the Sacramento Area Commerce and Trade Organization (SACTO), in Sacramento, CA.

Here Comes That Dream Again!

The May, 1980, issue of the magazine included a brief article entitled "Dreams Do Come True," and telling the story of the need for support from fraternity members to furnish the Archives Room at the Central Office.

Through gifts from individuals, chapters, and clubs, the fraternity was able to complete the furnishings of the room and "before" and "after" pictures of the room accompany this article.

With some minor orders still to be delivered and engraved recognitions still to be displayed the room is, for the most part, completed. To all of you who so generously supported this effort, Delta Sigma Pi says "Thank You!" □



Before.



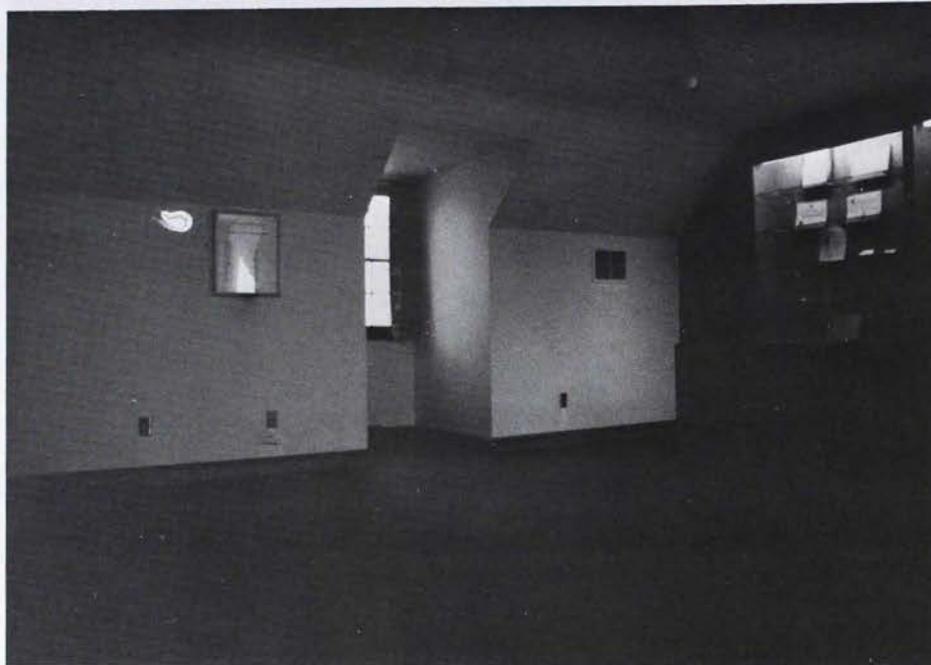
And, after.

in memoriam

The fraternity, its officers, its staff, and the editor of the magazine do not assume responsibility or liability for the accuracy of this column. Information in this column is printed as it is reported to the National Headquarters for record keeping purposes.

William A. Lanagan, Jr., *Texas-Austin*
 Charles C. Langdon, *Texas-Austin*
 Samuel Pass, *Texas-Austin*

Hampton K. Snell, Jr., *Texas-Austin*
 Porter M. Travis, Jr., *Texas-Austin*
 Frederick T. West, *Texas-Austin*
 Larry D. Wall, *Texas-Austin*
 Lewis S. Funke, *Miami-Florida*
 Robert L. Haynes, *Texas Tech*, 5-5-80
 Theodosi A. Mogilnitsky, *Loyola-Chicago*
 James H. Meikle, *Johns Hopkins*, 1-31-80
 Ray H. Haun, *New York*, 12-19-79
 Harman Nebel, *Missouri-Columbia*, 12-9-79
 Thomas W. Gravelly, *Texas A & I*, 3-14-80
 Leslie E. Geffert, *Johns Hopkins*, 5-23-80
 James J. Holden, Jr., *Johns Hopkins*, 5-14-80
 William A. Patterson, *Honorary Member At Large*



The Archives Room as it looked for many years before furnishings were added.



The Archives Room has now received most of its furnishings with additional deliveries at any time. Still to be added are some recognitions already approved for the room.

Carnie L. Wyrick, *North Carolina-Chapel Hill*, 6-15-80
 Carl J. Haack, *Cincinnati*
 Forest R. Flinchbaugh, *Cincinnati*
 F. G. Seulerberger, *Cincinnati*
 Harlan J. Bauer, *Cincinnati*
 Robert C. Conard, *Cincinnati*
 Diran C. Nahigian, Sr., *Northwestern-Evanston*, 6-18-80
 William J. Peters, *DePaul*, 1979
 Lawrence W. Ryan, *DePaul*, 1979
 Robert L. Gatti, *DePaul*, 1979
 David H. Mallory, *Cal State-Sacramento*
 Donald W. Hartson, *Tulane*, 5-28-76
 Harry E. Edgeworth, *Tulane*, 11-14-75
 Robert O. Archer, *Tulane*
 Hubert P. Clemmer, Jr., *Tulane*, 11-6-76
 James P. McCune, *Tulane*, 2-19-75
 James Parthemos, *Tulane*
 William D. Maxwell, *Tulane*
 Albert R. Rexinger, *Tulane*, 4-25-77
 Jason G. Diaville, *Tulane*, 4-9-69
 Don P. Hassell, *Tulane*, 12-19-77
 James W. Ward, *Tulane*, 9-16-68
 Santos Soto, *Tulane*, 5-26-68
 Glenn D. Stotz, *Tulane*, 1-16-76
 Preston M. Bannister, Jr., *Tulane*, 5-8-67
 Eugene J. Bourgeois, *Tulane*
 Donald J. Lanning, *Tulane*, 8-1-77
 Jack W. Jones, *Tulane*
 John F. Baker, *Tulane*, 3-21-70
 Raymond E. Grzelewski, *Tulane*
 Bernard J. Conroy, *Tulane*
 Sam H. Cobb, Jr., *Tulane*, 4-26-76
 Bernard L. Neville, *Tulane*, 11-16-68
 Edward M. Richardson, Jr., *Tulane*, 2-26-69
 Arthur R. Yazmajian, *Tulane*, 6-18-72
 James O. Webb, *Louisiana State-Baton Rouge*, 7-22-80
 Frank D. Stein, *Northwestern-Chicago*, 7-18-80
 George A. Stryker, Jr., *Rutgers*, 5-18-80
 Benjamin E. Newnham, *Northwestern-Chicago*, 2-23-80
 George C. Hance, *Rider*, 1-31-80
 Ronald C. Hoffman, *Michigan State*, 1-20-80
 Truman L. Long, *Washburn*, 7-29-77
 Earl B. Shaw, *Washington-St. Louis*
 Arthur Cunningham, *Mississippi*, 4-2-80
 Arthur W. Krauss, *Denver*, 1-8-80
 Henry D. Lodge, *Temple*, 4-2-78
 Alba C. Kendall, *Vanderbilt*, 1-30-80
 John A. Cummings, *Georgetown*, 6-7-80
 Paul R. Wunsch, *Kansas*, 5-30-80
 Roy E. Houtz, *Northwestern-Chicago*, 4-7-80
 Howard W. Gordon, *Iowa*, 4-25-79
 Edward B. Heyward, *Georgia State*
 Edward C. VanBeckum, *Marquette*, 2-28-75
 Robert M. Bliss, *Illinois-Urbana*, 6-6-80
 Carl Kolterman, *Nebraska-Lincoln*
 Robert H. Squires, *Wake Forest*, 11-1-78
 Kenneth L. MacCready, *Florida*, 7-6-75
 Whitener H. Prevost, *North Carolina-Chapel Hill*
 Lee T. Flatley, *Iowa*, 6-5-79
 Frank D. Witt, *Miami-Ohio*
 Ferdinand W. Meyer, *St. Louis*, 7-8-80
 Walter W. Holly, *Texas-Austin*
 John H. Hutchinson, *Northwestern-Evanston*, 12-24-79
 Wilson S. Merrell, *New York*
 Roy L. Gustavson, *Temple*, 4-8-79
 Michael E. Crosby, *Mankato State*
 William F. Dunlap, *Texas-El Paso*, 1-28-80
 Edward E. Krumeich, Jr., *Georgetown*, 1-29-74

alumni in action

ALUMNI REPORT

WHAT A FALL! Since our first regional this year, the Southern in New Orleans, our alumni have been coming out in huge numbers to participate in the conferences and exchange ideas. We should be particularly proud of the efforts of the alumni clubs as almost all of them had representatives at their respective meetings. For those of you who couldn't make it to your regional we hope you'll plan to be at the next alumni club meeting in your area to hear about the topics discussed at your conference. While talking about our alumni clubs it's great to see that our programs continue to grow in both individual participation by members and in the number of clubs. Hattiesburg-Hub City in Mississippi is our newest chartered club and Hartford, Connecticut, and Orlando, Florida, have both been re-established this year.

If the name of your alumni club is missing from the directory in this issue it may mean that The Central Office has not yet heard from your club about chartering for 1980-81, so be sure to bring it up at your meeting. Remember, only *fully* chartered clubs can vote on fraternity legislation which comes up during the year and at the Grand Chapter Congress. I urge all clubs to COMPLETE your charter requirements immediately if you haven't already done so. Your club should be recognized at Mackinac, August 16-20, 1981. Your input is important!!! Also, if the address in the directory for your club is outdated, PLEASE contact The Central Office or me with the present status.

Finally, I want to remind all alumni that this past summer our Grand President sent a letter to every alum we have an address for. He reviewed our fraternity's tremendous growth and our ever increasing alumni participation. He

also mentioned the fraternity's 1980 project goal and asked all alumni to help in achieving it. I hope that all of you will respond to Mike's request so our goal can be met. If you didn't get Mike's letter, or you know of someone who didn't, CONTACT THE CENTRAL OFFICE so we can get a current address and you can keep up to date on your fraternity. — MICKEY JOHNSON, DIRECTOR OF ALUMNI ACTIVITIES

ALBUQUERQUE-ZIA

IN JUNE, 1980, we held the second election of officers under our new bylaws, which were rewritten to conform more closely with actual practice. Elected were: Garry Spencer, president; Robert Nieri, senior vice president; Charles R. Barnhart, vice president; Warren Wasescha, secretary; and David Hahn, treasurer.

Upon taking office, this group of Brothers restated their intentions to continue the direction taken by the outgoing officers. This includes emphasis on increasing membership, improving communication among the Brothers at large, and remaining solvent.

One of the key elements in accomplishing all the above is, we feel, the publication of a regular newsletter. Our first such publication went out to over 300 Brothers and other alumni chapters throughout the region. Volume I, No. 1, was published in July, 1980.

Many of the addresses we mailed them to were, however, old addresses. IF ANYONE READING THIS ARTICLE WISHES TO RECEIVE A COPY, PLEASE SEND A CARD WITH YOUR CORRECT ADDRESS TO: Dave Hahn, 604 Ortiz, N. E., Albuquerque, New Mexico 87108.

Another change has taken place recently which we believe will promote the professionalism of our alumni chapter. The traditional Alumni Inquisition was renamed the Alumni Interview, and policies were set up to encourage inquiry into those aspects of a pledge that are important for the Fraternity but do not inquire into privacies, make difficult demands, or tend to distress the pledge unnecessarily. This new approach is designed to provide an experience which more closely resembles those which they will encounter in the business world. The second change has not come to pass yet at this writing, but we have recommended that the Alumni Interview take place near the beginning of the pledge period instead of near the end, so that the undergraduate chapter will have the final evaluation of pledges.

Back in May, the Regional Director, Bill Leonard, stopped here on a Sunday afternoon for a social get-together hosted by Egan McCormick and Tony Molleur. He and Dave Hahn, our District Director, had returned from a visit to the chapter at Eastern New Mexico University in Portales, New Mexico. We enjoyed having him here, and appreciated the opportunity to discuss Fraternity matters in an informal atmosphere. Come on back, Bill!



At first anniversary celebration of the Boca Raton Alumni Club, the "Dynamic Deltasigs & Company" entertained.

On a social note, we attended the Barn, which is a local dinner theatre. Several couples with their guests feasted in a mountain atmosphere, and enjoyed a light comedy after dinner. It was great. We anticipate that this will become an annual favorite. We also held a big Alumni-Undergraduate Picnic, already a traditional annual activity, in May. Technically in honor of the graduating seniors, this is always an enjoyable occasion and was attended by about 80 undergraduates, alums, and their guests. Some people will use any excuse!

Brother Barbara Schkade, through the good graces of her employer, the Albuquerque National Bank, arranged for us to attend an Albuquerque Dukes baseball game. Even though the weather was inclement, a few hardy alums went and braved the elements to see a fine effort by the Dukes. In July, we combined our regular business meeting with a party at Dave Hahn's. Not much got done, but some important transactions took place. You figure it out.

—GARRY SPENCER AND CHARLES R. BARNHART

BOCA RATON

HAPPY BIRTHDAY TO us!! Happy birthday to us!! One year later we have now gained 4,000 pounds. Boca Raton Alumni Club began its second year of existence with a doubled membership roster. Needless to say, we are thrilled with this display of enthusiasm. If strength does come in numbers, then we are definitely guaranteed a successful year.

Our new officers for the coming year were elected on June 21. Congratulations and good luck to Brothers Michael Kaman, president; Steve Wuest, vice president; and Inga Koppel, treasurer. After the meeting, members celebrated by spending a misty-eyed evening at Jerry's Pizza and Pierce Street Annex, a local tavern.

In May the alumnus Brothers enjoyed a weekend camping trip to the Florida Keys. Special thanks go to alumnus Brother Tom Heller for organizing three days of leisurely camping, fishing, and snorkling.

So far, the Boca Raton alumni Brothers have lived up to their slogan of, "we're not getting older; we're getting better," by beating the undergraduate Zeta Phi Chapter in both softball and football. No casualties were reported for either game, but sore muscles seemed to top the list of complaints. However, even sore muscles couldn't dampen the thrill of our victories.

At present, a communication network is in the process of being developed. We hope to be able to locate more area alumni and keep them updated on all of our activities.

Some of the activities that are in the planning stages at this time are a possible trip to the Bahamas, a dinner cruise along the intracoastal waterways, and an evening at the Burt Reynold's Dinner Theatre. Our annual Christmas party is also being organized.

If any alumni are planning a visit to the Boca Raton area, please contact Michael Kaman at 781-3852 or Steve Wuest at 941-2651. We'd love to have you join us.

—STEVE WUEST

CHICAGO

THE CHICAGO ALUMNI CLUB started its year with the traditional Round-Up Night

which was held for the third year now at the home of our new Central Regional Director Tony Fernandez. Brothers enjoyed a fine steak dinner and the good fellowship that has become our tradition.

October proved to be an especially important month for the club as it marked the first time in many years where Chicago was host to the Central Regional Convention. This important occasion was marked by a traditional weekend package of seminars, dinners, luncheon, and fraternalism for not only the great turnout of alumni and undergraduates, but also their families. The central event of the convention, however, was the Regional Convention Banquet held Saturday night, October 25, in the recently refurbished Midland Hotel in downtown Chicago, where we were proud to have both our Grand President Mike Mallonee and Executive Director Ben Wolfenberger present along with several past and present fraternal officers. This memorable night, as well as the convention, will probably stand out as one of the most important events for the Chicago Alumni Club for the year.

Looking to the future we are terribly excited over the ambitious plans of our vice president of activities, Len Palka, who has already done an excellent job in starting the year with two fine functions. Our traditional Founders' Day Dinner promises to be even better than last year's record event held at the Como Inn.

This December 10th will find us repeating last year's refreshingly new Christmas Party held at King Richard's English Manor. Like last year, Brothers will revel in the style of Merry Olde England on long banquet tables served by festive wenches to a menu that would have served Henry VIII and his court quite well, all washed down with unlimited quantities of beer, ale, apple cider, and wine. This festive repast combined with the lavish music and singing by the staff of King Richard's made it certainly one of the most exciting events the club has ever had.

We look forward to hearing from Brothers in the area during what we believe will be our best year ever. As in past years, free membership is offered to those just graduating from the chapters. After the first year annual dues are just \$12.50. Don't hesitate to contact us—we are looking forward to hearing from you.

—ROBERT F. DOMAGALA, JR.

CINCINNATI

GREETINGS FROM THE Cincinnati Alumni Club. The past few months have been busy ones for us. Beside sponsoring a number of activities, we have elected new officers and increased and diversified our membership. Not only have we grown, but our membership includes alumni from Alpha Gamma, Epsilon Omega, and Theta Phi Chapters, in addition to alumni from many of the chapters in the East Central Region.

We have been doing a lot of things since May, including our June visit to Latonia Racetrack. A few of our Brothers won big at the betting window and were kind enough to share their new found wealth with everyone. Other Brothers were not so fortunate, including one who lost his shirt—literally.

In July, we attended a Cincinnati Reds game at Riverfront Stadium in which the Reds emerged victorious. This was an enjoyable activity, especially since it was our first chance to welcome our new alumni members.

The highlight of the summer had to be our reception for Grand President Mike Mallonee and the National Executive Committee held on August 23. This function provided us with an excellent opportunity to meet and enjoy an evening with our national officers. We appreciated their comments and their company. Our congratulations go to Marilyn R. Doskey, Undergraduate of the Year-1980, and a welcome to Chapter Consultant Mark Roberts.

Our fall season began with a picnic with area undergraduates. A few weeks after the picnic, we attended the East Central Regional Conference at the King's Island Inn. The Regional Conference was very informative and gave us a chance to meet many of



Boca Raton Alumni Club members join members of Zeta Phi Chapter from Florida Atlantic in a Hawaiian Night party.



The Fort Wayne Alumni Club fielded a softball team, but were defeated by Iota Lambda Chapter at Indiana-Purdue-Fort Wayne.



Southwestern Regional Director Vic Tabor, Grand President Mike Mallonee and Southwestern Region District Directors were all on hand for the Softball Tournament sponsored by the Houston Alumni Club.

the undergraduates and alumni in the region. This month we are looking forward to Founders' Day celebrations with Alpha Theta, Alpha Upsilon and Theta Lambda Chapters.

The Cincinnati Alumni Club is planning a number of activities in the coming months and encourages any alumni or undergraduates to feel free to contact us about any of our activities. We value your participation and the contribution you can make to our alumni club. For more information about upcoming Cincinnati Alumni Club activities, please contact Linda Sheblessy at 871-0880 or Tom Butz at 481-4006. We are looking forward to hearing from you.

—MICHAEL T. WALSH

DALLAS-FORT WORTH

AFTER BEING INACTIVE for several years, the Dallas-Fort Worth Alumni Club is back in operation. Its organizational meeting was held on August 16 in the offices of Arthur Andersen & Company. Enough interest was exhibited at this meeting to recharter the club.

Under the guidance of President Mike Shost, our second meeting on September 13 was even more successful. Plans were made for several fall activities which included a social in September, a Halloween costume party in October, and a celebration of Founders' Day this month. Future events will include a Sports Night—spectator style, a Christmas party, and various functions with the undergraduate chapters in the area.

Our president and other officers (Ron Smith, Vice President; Debbie Kallus, Secretary; and Ron Bryant, Treasurer) led us on a successful trip to the Southwestern Regional Conference in Houston in October. At the conference we reaffirmed one of our goals of a close working relationship with the undergraduate chapters and being of assistance whenever possible.

The greatest source of pride and growth of an alumni club is an active membership. We hope to promote this by scheduling a diversified program of activities. These will include professional as well as social functions. Our business meetings will be held on the second Saturday of each month. We extend an invitation to all alumni in the area to join us. We also welcome those Deltasigs visiting in the area. For further information, please call Mike Shost at (214) 669-2905 or Ron Bryant at (214) 620-0499.

We are looking forward to the challenge of continuing growth and increasing participation and activity.

—CHRISTY BETHANY

FORT WAYNE

THE GOOD TIMES are sure enhanced by the summertime. Everyone can get outside, relieve tensions and frustrations and enjoy himself in that good, naturally refreshing environment of summer. All the more sense it makes to the Fort Wayne Alumni Club to hold many of its summer activities outdoors. The main event of the summer was held at Avilla, a town in Northeastern Indiana, during "Avilla Days." We set up a booth, sold orange drink and held games for the young and young at heart in which everyone won a prize! Money earned was divided in half, with half going to our treasury and the other half to help support the Archives Room at The Central Office.

A softball game was held between the Fort Wayne Alumni Club and the Iota Lambda Chapter located in Fort Wayne. It was held on a very hot afternoon; and because of the heat, only seven innings were played. Nevertheless, it was enough time for the undergraduates to beat the "oldtimers" 8 to 6. We all had lots of fun and hope to have many more functions with the undergraduate chapter.

Wouldn't you know it! The day we had a business meeting/party at Brother Dennis Wright's cottage on Big Long Lake was the coldest, wettest day of a very long hot summer. The bad weather didn't keep Dennis from going skiing. Too bad he forgot to bring anything to dry off with. During the meeting, fraternal, social, and civic events for autumn were discussed. The civic event we always like to participate in is helping out at The Jerry Lewis Labor Day Telethon for Muscular Dystrophy. We feel it was for a very worthy cause to help "Jerry's kids."

As with helping out with the MD Telethon, so much is gained through giving. Whenever a Brother gives of his time and skills and shares his experiences and knowledge, much is gained in friendship, the good feeling of helping others, pride and satisfaction of a job well done, useful business experiences, and many more benefits. So, c'mon all you Deltasig alumni living in or near Northeastern Indiana. This alumni club is for you. Not only do we need you to help make our club a success, but we want you to be a success also. So reap of the benefits we have to offer. Deltasigs in this area desiring to become a member of the Fort Wayne Alumni Club should contact Dan Nix at (219) 483-1891, or Phil Fluegemann at (219) 432-1451.

—DANIEL E. NIX

HOUSTON

ON THE WEEKEND of October 3-5, the Southwestern Regional Conference was held in Houston. The attendance was excellent, even with football conflicts, and everyone enjoyed some good old Houston hospitality. The Houston Alumni Club hosted a Monte Carlo Casino Party on Friday night. Of course, with our past experience at games of chance, I'm afraid the undergraduates were at a disadvantage.

Past Grand President Bill Tatum, Regional Officers and Central Office personnel were on hand to answer questions, assist with the seminars, and to share the best Deltasig Brotherhood anywhere. It was a fine conference and we appreciate the work and organizing done by Regional Director Vic Tabor.

We continue to hold our meetings on the second Tuesday of each month at The Memorial Steak-N-Ale. Any Deltasigs in the Houston area are welcome to attend. For any other information contact either John Malone at 879-1312 or myself at 688-6708.

—TOM SEDBERRY

JACKSONVILLE

SUMMER IN FLORIDA was as usual long and hot. The Jacksonville Alumni Club was busy with many activities. At our last meeting of the 1979-80 year, officers were elected for the new year. At the annual end-of-year banquet in June the new officers were inducted. They are: Kee Eng, president; Jim

Davis, vice president; Bob McIntrye, treasurer; and Brenda Elmore, secretary. Bob Williams, Dan Whitehead and Dave Leininger were also inducted as directors. After the banquet, everyone moved to the lounge for an evening of dancing.

The Jacksonville Alumni Club is currently

working hard preparing for the Regional Conference to be held at the Jacksonville Hilton this month. This event will be co-hosted by Beta Eta Chapter at the University of Florida.

This fall we are continuing our efforts to start an undergraduate chapter at the Uni-



Dean of the College of Business at Marquette, Dr. Thomas A. Bausch, was a recent speaker for the Milwaukee Alumni Club and was presented by club president, Norb Rebolz, right.



Members of the Hattiesburg Alumni Club and Gamma Tau Chapter at Southern Mississippi gathered for the annual luau.

versity of North Florida. And, as always, we are looking for more alumni in the Jacksonville area to join our activities. We have meetings monthly and look forward to meeting new members. Please contact a Brother if you are interested, or are new to the North Florida area. We would also like to hear from other chapters and alumni clubs often. Best wishes to all Brothers of Deltasig!!!

—BRENDA L. ELMORE

LINCOLN-GREATER NEBRASKA

THE LINCOLN-GREATER NEBRASKA Alumni Club was officially recognized as an active alumni club of the International Fraternity of Delta Sigma Pi by the fraternity's Executive Director Ben Wolfenberger on January 18, 1980.

This past spring and summer the alumni club was involved in the following activities: providing two \$200.00 scholarships to chapter members Mark Johnson and Nancy Nilson in March; organizing a rush party for the alumni club in April; electing three Brothers to the alumni club's Board of Directors to replace those Brothers whose term had expired; establishing committees to organize social events, increase membership, and develop a scholarship from to be given to the active members to further clarify the criteria used in selecting the award winners; and playing softball against the undergraduate chapter at Pioneers Park during the annual undergrad picnic held in the summer.

Activities of the Lincoln-Greater Nebraska Alumni Club included a putt-putt tournament with the undergraduate challenging the alums in September, the "Big Red" party after the Homecoming Football game at the Starship Enterprise in October, and the Founders' Day Party with the undergraduate chapter on Halloween.

The alumni club would like you to join if you are not already a member and live in or

around Lincoln, so you could make it to our periodic business meetings. All you need to do is pay \$20.00 in dues if you are not a Life Member of the fraternity for the fiscal year 1980-81. If you are a Life Member, you need only pay \$5.00 in dues for the fiscal year. If you would like more information on upcoming events, please contact Jerry Pigsley, 5135 Huntington, Apt. 1, Lincoln, NE 68504, Phone: (402) 474-9007.

—JERRY PIGSLEY

MILWAUKEE

AN INVITATION TO JOIN or renew their membership in the Milwaukee Alumni Club has been extended to over 1,000 Deltasigs living in Eastern Wisconsin using National's printout and many in more distant places from local chapter lists.

A new roster is to be published with over 300 listed in the last issue. We expect an increase in membership this year.

The past year has been so successful that the entire slate of officers has been re-elected. Norbert Rebholz, Theta Xi, president; Robert Biwer, Delta, vice president; John Cerny, Alpha Omega, vice president; John Schoonenberg, Delta, secretary; Harold Henrich, Psi, treasurer.

Founders' Day was celebrated on May 16, honoring four members with Golden Helmet Awards. Arnold Moeller, Psi 86, was initiated in 1924 and retired after 45 years with the B. C. Ziegler Company, West Bend, where he started immediately after graduation. Dayton Pauls, Psi 149, was initiated in 1929 and has retired after serving as President and Chief Executive Officer of the Citizens Bank of Sheboygan. Eugene Roemer, Delta 185, was initiated in 1930 and has retired in Milwaukee after a lifetime of business and property ownership in downtown Milwaukee. Walter Schlise, Delta 180, was initiated in 1930 and resides in Oldsmar, Florida, and

Egg Harbor, Wisconsin, after retiring as co-founder and owner of the New London Engineering Company.

August J. Witmeyer, Delta 3, was presented by a plaque by Barbara Rausch, president of Delta Chapter, as alumnus of the year for his 60 years of continuous service to the fraternity. Gus retired as office manager of Nunn-Bush Shoe Company in 1967 after more than 40 years' service. An Endowment Fund has been established at Marquette University in the name of Delta Sigma Pi, August J. Witmeyer, for student scholarships in the College of Business Administration.

Robert Rebholz introduced as our guest Dr. Thomas A. Bausch, Dean of the college of Business Administration, Marquette, who was very complimentary of the reactivated Delta Chapter, stating they were always available and did an outstanding job whenever called upon for special service to the college.

A Summer Theatre Party was held July 30; attending was Robert Pierce, Delta 1155, the first number assigned in the reactivated chapter and in the first class to graduate. Bob is with Arthur Andersen, and vows to be an active member of the alumni club.

Sports Night was held September 29. Coming up is Professional Night this month with Ed Loke and Bob Neimon, chairmen. St. Patrick's Dinner Party—March 15, and Founders' Day—May 15, 1981.

The monthly noon luncheon continues to be held every third Monday, with Gene Schramka and Bob Neimon, chairmen. They always have a speaker. The location varies from month to month. Contact any officer and join the group whenever you can.

—MILTON A. KASSNER

PITTSBURGH

AFTER ANOTHER SUCCESSFUL season, the Pittsburgh Alumni Club reorganized during June for the 1980-81 year. The new officers are as follows: Don McCormick, president; Bill Start, vice president; Ken Boronyak, treasurer; and Tim Babik, secretary.

Among activities so far this year, many of us helped the Theta Rho Chapter at Duquesne celebrate their 10th Anniversary on September 19 with a Dinner-Dance in the Student Union Ballroom. The Pittsburgh Alumni Club again extends its congratulations to Theta Rho Chapter on this happy occasion.

Last month, President Don McCormick led a delegation to State College to attend the Mideastern Regional Conference. This proved to be a good opportunity to be updated on fraternal matters, as well as to renew old acquaintances. Special thanks go to Penn State, the host chapter, for doing such a fine job with the arrangements.

As for the rest of the year, a full schedule has been planned, including professional and social events, as well as our regular business meetings.

In Pittsburgh, the autumn season not only brings the beautiful fall foliage, but also signals the resumption of our monthly luncheons. Brother Bill Dawson is again in charge of arrangements this year. The luncheons are held on the third Monday of each month at the Pittsburgh Press Club. All



Dr. Thomas Moore served Polynesian beef to alumni and undergraduates at the Hattiesburg Alumni Club and Gamma Tau Chapter luau.

Brothers are most welcome to attend. For up-to-date information on speakers and arrangements, call Bill Dawson at work, 391-0500, or at home, 363-4711.

We urge all Brothers in the area to join the Pittsburgh Alumni Club to continue the fellowship and professional association so treasured during college years. Please contact Brother Don McCormick, 105 Parliament Drive, Coraopolis, PA 15108. Office and home telephones are 562-4272 and 264-1889.

—TIM BABIK

ST. LOUIS-GATEWAY

THE GATEWAY ALUMNI CLUB is entering its fourth year in existence and we are looking forward to a full year of growth and fraternal spirit in the Greater St. Louis area.

During the summer, the club received word that the Eta Sigma Chapter earned 100,000 points in the Chapter Efficiency Index. This was a first in the chapter's history and they all deserve a hand on a job well done.

On July 6, the club toured the Museum of Transportation located in West St. Louis county. The temperature soared to 103 degrees, but we all pushed forward and had an enjoyable time. Our next event was our annual meeting on July 12. The meeting was held at Brothers Dan and Lisa Hanley and the first order of business was the elections of officers for the coming year. I am pleased to announce the results: President, Harold Kutter; Vice President-Membership, Dave Freeman; Vice President-Activities, Lisa Hanley; Secretary, Jim Winston; and Treasurer, Dan Hanley. After the elections, we discussed activities for the new year. On August 24, the Brothers gathered at Grant's Farm for a tour of the grounds. This is becoming an annual event since many of the Brothers enjoy seeing the animals, or is it the free Budweiser beer?

The September event was a tour of a winery in Augusta, Missouri, and in October we took a scenic drive along the Great River Road in Illinois and had dinner at the Whitmore Hotel in Brussels, Illinois.

Any Brother in the St. Louis area who wishes to join, please contact us. You can call or write Hal Kutter, 438 Ruth Avenue, Cottage Hills, Illinois 62018. Home Phone 618-259-2909 or work 314-487-7900.

—HAL KUTTER

SHEPHERDSTOWN

SHEPHERDSTOWN ALUMNI CLUB officers, directors, and members geared up for another year of accomplishment and Brotherhood under the leadership of Bob Grim, president; Harry McMahan, Jr., vice president; Bob Peregoy, secretary; Sam Turner, treasurer; and John McCracken, DELTASIG Correspondent. Under this leadership we are well on our way toward an outstanding year.

After the traditional summer picnic where the alumni soundly trounced the Epsilon Kappa undergraduates in a softball game we attended the Mideastern Regional Conference held at State College, Pennsylvania, during which Bob Grim conducted an alumni seminar. Later on in the year we attended a homecoming dance and initiation banquet, both events being sponsored by Epsilon Kap-

pa Chapter. At present we are planning for the 20th Anniversary of Epsilon Kappa Chapter. Also, congratulations to Brother Steve Peregoy on his receipt of a dividend July 28.

Shepherdstown Alumni Club holds its meetings the second Wednesday of each month from 7:00 P.M. on, at the Elks Lodge at Frederick, Maryland. The food is superb and an interesting program is presented. In attending you will have the opportunity to meet prominent businessmen, attorneys, accountants, bankers, and other professionals which make up our membership.

If you are interested, feel free to call or write us: The Shepherdstown Alumni Club, Box 238, Hagerstown, Maryland 21740, or call Brother Bob Grim (301) 655-8926.

—JOHN L. MCCRACKEN

TAMPA-TAMPA BAY

THE TAMPA BAY alumni club started out its second year by updating the bylaws and installing the new officers. The officers for the year are: Gerard Harrero, president; Beth Thomas, vice president; Fred Hyatt, secretary; Ed Kopp, treasurer; John Murphy, director of membership; and Alan Lukhaub, director of undergraduate relations.

September found us cooling off in Brother John and Sharon Murphy's pool, with their permission! Everyone seemed to enjoy the cookout to its utmost. Since September signifies the primary recruiting time for the undergraduate chapters in the area, we kept busy attending their rush functions and assisting wherever needed.

There was also a golf tournament being planned by Vince Budny in the fall; sup-



From left to right are Director of Alumni Activities Mickey Johnson, Golden Council member Herb Finney, Ed Will, Ted Auld, Bernie Michalek, and Grand President Mike Mallonee. Ted Auld received the Order of the Golden Helmet at the Pittsburgh Alumni Club Awards Banquet.



At the Pittsburgh Alumni Club Awards Banquet Golden Council member Herb Finney, left, presented scholarship awards to Mary Ann Klaus, Theta Rho Chapter at Duquesne and Milton Nance, Lambda Chapter at Pittsburgh.

posedly even the inexperienced were to be able to partake, but to see who survived this expedition you will have to read the next issue.

Throughout the fall plans were being made to attend the Southeastern Regional Conference in Jacksonville and to attend the Florida/Georgia game.

Why just read about what happened in the Tampa Bay area—give John Murphy a call, 961-0977 (Tampa), and join us. Also, we still meet every third Wednesday of the month at the Casbah Lounge, Holiday Inn on North Dale Mabry, after work. Come visit us.

—BETH THOMAS

alumni club directory

The following alumni clubs have met, or are meeting the requirements for the 1980-81 year (at August 31, 1980).

ALBUQUERQUE-ZIA

President: Mr. Garry R. Spencer
508 Douglas MacArthur, NW
Albuquerque, New Mexico 87107
Telephone: 505-345-5354

BALTIMORE

President: Mr. Henry L. Sohl, Jr.
327 Ardmore Road
Linthicum, Maryland 21090
Telephone: 301-789-0809

HARTFORD

President: Mr. James M. Mahoney
Box 486 Cherry Lane
Durham, Connecticut 06422
Telephone: 203-349-8378

HATTIESBURG-HUB CITY

President: Mr. Albert E. Schamber
110 North 24th Avenue
Hattiesburg, Mississippi 39401
Telephone: 601-584-7679

ROCHESTER

President: Mr. Thomas L. Walker
5 Northfield Gate
Pittsford, New York 14586
Telephone: 716-586-4248

TAMPA-TAMPA BAY

President: Mr. John E. Murphy, Jr.
4703 Deerwalk Avenue
Tampa, Florida 33624
Telephone: 813-961-0977

TRENTON

President: Mr. Stephen A. Crane
308 Dwight Street
Waterbury, Connecticut 06704
Telephone: 203-754-6368

WHEELING

President: Mr. Dennis R. O'Donnell
1007 Sarko Street
Windsor Heights, West Virginia 26075
Telephone: None Listed



Tom Sheely, left, of the Northern Virginia Alumni Club and Director of Alumni Activities Mickey Johnson, right, presented Brother G. Anders with a Life Membership following a talk he gave to the alumni club. Brother Anders was among the Americans escaping from Iran via the Canadian embassy, and was the senior diplomat in the group. He is an alumnus of Georgetown and Mu Chapter.

merger

Hurl Nesmith, on January 6, 1979, to Judith Anne Sadler, *Nebraska-Lincoln*, at New York, NY.

Stuart M. Palmer, *Arizona*, on May 24, 1980, to Susan Armstrong, at Jackson Hole, WY.

Kenneth J. Verges, *Loyola-New Orleans*, on March 15, 1980, to Lynn A. Wilson, at New Orleans, LA.

Greg Hodge, on April 19, 1980, to Shelia Connors, *Northern Arizona*, at Phoenix, AZ.

Douglas L. Kauffman, *Ohio State*, on April 11, 1980, to Mary Elizabeth Gins, at Columbus, OH.

Tim Quinn, *Northeast Louisiana*, on March 15, 1980, to Leslie Hankins, at Ringgold, LA.

John B. McCoy, *Virginia Tech*, on March 29, 1980, to Sue Stocking Pharis, at Roanoke, VA.

Mark S. Laible, *Cincinnati*, on June 7, 1980, to Karen Jean Staebell, at Hamburg, NY.

Roy Graw, on May 3, 1980, to Kathleen Hallamore, *Nevada-Reno*, at Reno, NV.

Michael T. Walsh, *Miami-Ohio*, on August 30, 1980, to Carolyn Sharples, *South Florida*, at Oxford, OH.

Alexander L. Russell, Jr., *Maryland*, on September 6, 1980, to Cynthia Wood, at Chevy Chase, MD.

Stephen A. Webb, *Florida*, on May 18, 1980, to Lauren C. Schemer, *Florida*, at Jacksonville, FL.

Javier A. Felipe-Morales, on July 5, 1980, to Diana M. Scheidt, *Cincinnati*, at Cincinnati, OH.

Kevin J. Buelow, on April 26, 1980, to Madalene Hein, *Iowa*.

Gregory V. Ertel, *Connecticut*, on February 9, 1980, to Cynthia J. Wirsul, at Windsor, CT.

Ray M. Rangel, *San Jose State*, on July 5, 1980, to Patricia C. Nannini, *San Jose State*.

Jay H. Baker, *Western State*, on May 23, 1980, to Dawn M. Mangel, at Boulder, CO.

Mike Bierman, *Texas-Austin*, on June 28, 1980, to Carolyn Silverthorn, at Houston, TX.

Dan McCue, *Texas-Austin*, on August 16, 1980, to Connie McCord, at Corpus Christi, TX.

Steve Zimmerman, to Teresa J. Hudgel, *Arizona State*, on March 8, 1980, at San Diego, CA.

Howard Kirk, *Cal Poly-Pomona*, on February 2, 1980, to Karen Ann Davidson, at Mira Loma, CA.

Richard E. Blankenship, *Maryland*, on September 27, 1980, to Iris J. Davis, at Gaithersburg, MD.

Wayne Robinson, *Akron*, in May to Ellen Kovacevich, *Akron*, at Akron, OH.

Ronald L. Tenbarge, *Indiana State*, on August 16, 1980, to Jamesine L. Maier, *Evansville*, at Haubstadt, IN.

Brent E. King, *North Carolina-Chapel Hill*, on June 14, 1980, to Stephen G. Mabe.

Wilfrid L. Hufton, *Michigan-Ann Arbor*, on May 11, 1980, to Janet L. Hales, at Saginaw, MI.

Gary Buchta, on June 2, 1979, to Susan Richards, *Nebraska-Lincoln*, at Chadron, NE.

Eric Stone, on May 19, 1979, to Cynthia Frank, *Nebraska-Lincoln*, at Mitchell, NE.

Mathew Werner, on January 5, 1980, to Mary Sandberg, *Nebraska-Lincoln*, at North Platte, NE.

**Delta Sigma Pi
33rd Grand Chapter Congress**



"We're the Professionals"
August 16-20, 1981



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