# TheDELTASIG

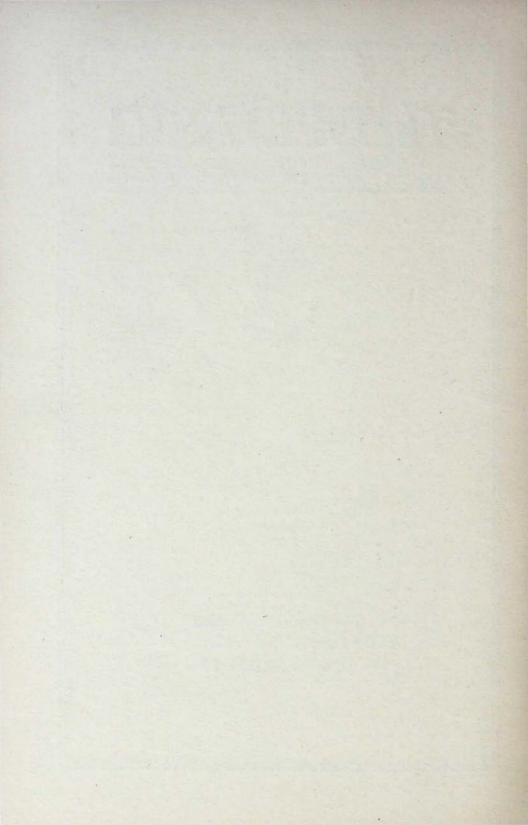
Volume XVI

OCTOBER-DECEMBER, 1923

Number One



The Official Publication
of the International Fraternity of
DELTA SIGMA PI



## THE DELTASIG

OCTOBER-DECEMBER,	1923

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Members of the Fraternity, undergraduates and alumni, are requested to forward items of interest to the Editor.



## THE ALEXANDER McKINLOCK MEMORIAL CAMPUS NORTHWESTERN UNIVERSITY

This drawing, by James Gamble Rogers, the architect, shows the proposed development of the Alexander McKinlock Campus of Northwestern University, on the Lake Shore Drive, at Chicago Avenue. This plan, as shown by the above drawing, contemplates a beautiful and imposing building in the background, facing the Lake Shore Drive. In this building the Dental and Medical Schools will be housed. The two lower buildings in the foreground, facing each other, are the Law School on the left, and the School of Commerce on the right.

This group will constitute one of the greatest urban educational centers in the world.

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## Teaching Foreign Trade in the University

By EMMETT A. CHAPMAN

COMMERCE is older than civilization itself. Barter was carried on in that dim period of the world's history when each tribe was fearful of every other and when members of an individual clan fought one another in the struggle for self-preservation. The situation is somewhat changed today, although the underlying principles are fundamentally the same. The great commercial nations are arrayed against one another and traders within each nation are keen in competition with rival-companies which sell similar products in the same foreign markets. Individual merchant ships no longer attack each other on high seas, as in the days when the Phoenician and Venetian galleys plied the waters of the eastern Mediterranean. Trade wars of today are conducted by gentlemen quartered in high office buildings protected from intruders by the single word "Private" inscribed on the outer door.

Instead of cutlasses and bronze cannon, modern commerce is familiar with such unfair tactics as "dumping," rate-cutting, concealed preferences, conferences, concessions, etc., and a host of other weapons which are disastrously effective if not vigorously and intelligently counteracted or brought under control. The nation that successfully carries on foreign trade must, therefore, have men who are familiar not only with the technique of legitimate business, but also with the unfair methods which may be resorted to by the unscrupulous if they are to successfully guard the interests they are expected to protect.

The need in the United States for men trained in foreign commerce was very apparent at the close of the World War. Under the pressure of war orders and increased domestic demand, our industrial machine had expanded to such an extent that the domestic market could not absorb the output and it was obvious that we would have to keep our share of foreign trade if this machine was to be kept running, even at reduced speed.

The vigor and determination with which foreign countries re-entered the export field following the armistice made it quite apparent that the days of "easy exporting" were over. It was seen at once that we would have to put more trained men into the field if we were to hold our own, and enough of these men were not forthcoming.

Edmond A. Walsh, a member of the faculty of Georgetown University, at Washington, D. C., conceived the idea of opening up a department in that school for the training of men for foreign commerce. Although nothing similar had ever been tried in this country, he believed that it would prove practical. His plans were placed before the faculty, and in February, 1919,

the Georgetown School of Foreign Service was opened, with an enrollment of 70 students. Instructors for the school were drawn from all sources and consisted of men who had specialized in certain branches of commerce.

The success of the school has been phenomenal. The hopes of the founder have been far surpassed. During the four and one-half years of its existence, 250 students have been graduated from the school with certificates or degrees. Almost to a man these graduates have taken up commercial work in this country, or in selling goods or promoting American commerce abroad. The number who have taken up work in foreign fields is surprising, considering the short time that has elapsed since the first group graduated.

Mr. Thomas A. Healey, the present dean, has kept a careful follow-up record of all the men who have gone out from the school and has on the wall of his office a world outline map which shows the location of each student who has taken up work abroad. A glance at the map shows them to be widely distributed throughout the trade areas of the world, from Valparaiso to Halifax, and from Capetown to Helsingfors and Vladivostok. They are today located in thirty-three foreign countries.

These men are engaged as selling agents and representatives for American exporters, as buyers, Government representatives in the Consular and Diplomatic Corps, or commercial agents in the service of the Department of Commerce, shipping agents representing American lines, members of special commissions, etc., all of whom are promoting American commerce and helping to keep our share of world trade.

The practical exporter brought up in the school of experience is usually a very shrewd individual and knows his business well. He has spent a great many years in learning his profession.

The founder of the Foreign Service School did not believe that a course in foreign trade could be devised that would take the place of experience, but he did think that it would shorten the period of apprenticeship and enable the beginner to make more rapid strides. He also felt that training on the economics of foreign trade, the knowledge of languages and the commercial histories of nations, tariff regulations, international law, etc., would give to our future trade missionaries a broader understanding of the principles of commerce and enable them to spread more efficiently the gospel of American goods.

Owing to the somewhat limited quarters occupied by the school, it has been necessary to turn away large numbers of applicants for enrollment each year. At present only 500 can be accommodated, but plans are under way for the construction of a new building which, when completed, will enable the faculty to extend the enrollment.

The student body constitutes perhaps one of the most cosmopolitan groups in the United States, if not in the whole world. Men are registered this year from every State in the Union and from twenty-five foreign countries. The Foreign Diplomatic Corps in Washington has not failed to take full advantage of the educational opportunities offered by the school. Members of fourteen Embassies and Legations, ranging from attaches to clerks, are enrolled this year.

One of the distinctive features of the school is the service rendered students in securing suitable employment after graduation. The school keeps in touch with organizations which need men with foreign trade training, and upon request submits records and pictures of students who in the opinion of the faculty are best fitted for the position. After observing a student for two or three years the faculty is in a position to judge his qualifications and character and therefore can be of service to both the student and the employer. Many organizations have taken advantage of this service, and, so far as is known, every man placed is making good.

EDITOR'S NOTE: The preceding article by Brother Emmett A. Chapman, of Mu Chapter is reprinted from "The Manufacturer."

## A Letter from the President

I WISH to take this opportunity of calling the attention of the Brothers of Delta Sigma Pi to the fact that all members of the Fraternity, undergraduates as well as Alumni, are now permitted, if they so desire, to wear the jeweled badge. This badge formerly sold for \$23.10, but because of our now being able to purchase same in sufficiently large quantities, our jewelers can offer it to us at a price of \$12.60. This is the exact cost to us and I hope that those Alumni who desire to wear one of these beautiful badges will send their orders in to the secretary-treasurer at once.

The Board of Directors with one hundred per cent attendance, held a business meeting at the Fort Pitt Hotel, Pittsburgh, Pennsylvania, on December 1st and 2nd. This was the first opportunity that the members of the Board have had to get together in business session since their election in September, 1922, and much constructive work was accomplished at this session. During the visit at Pittsburgh, the Board was entertained by Lambda Chapter with a banquet on Saturday night and an automobile tour of the city on Sunday.

Several chapters have written in recently regarding the use of the fraternity regalia. There is no regulation that requires any chapter to use this regalia, but the fact remains that the initiation ceremonies are improved about five hundred per cent through the use of this regalia and as it can be secured at the extremely low rental of \$5.00, I hope that every chapter, regardless of where it is situated, will in the future use the official regalia at every initiation. It will impress upon the initiates the teachings of Delta Sigma Pi in a much more forceful manner and will inspire the brothers who have speaking parts, to present them in a much more capable fashion.

Each scribe should take it upon himself at the beginning of the school year to supply the office of the president, the secretary-treasurer and The Deltasic, with the up-to-date list of the officers of the chapter, their addresses and telephone numbers. This is most important and if any of the chapters have failed to send in this information, I urge that they keep the three offices indicated posted currently as to the names and addresses of their officers.

Practically all of the chapters who maintain houses report that they are comfortably filled and in many cases, there are waiting lists. The Thursday Noonday Luncheons are growing in popularity and I hope before the close of this year that each and every chapter will be holding a weekly luncheon, preferably on Thursday.

We wish to again call your attention to the fact that your officers welcome constructive advice and we would very much like to hear from any member of the fraternity upon any question or matter that he has in mind.

HENRY GILBERT WRIGHT.

## How You Can Make "the Deltasig" Better

THE next issue of THE DELTASIG will be the best one ever published, if you will help. It takes more than two men to make a publication of this character what it ought to be. The following are some suggestions, which we feel sure will help to make our publication more representative of the fraternity and its membership:

If you are a member of one of the committees that has charge of affairs given by your chapter, or university in which fraternity men are interested, turn the information over to the official who sends in the news letter for The Deltasic. In this way he will be able to give us more comprehensive news of the activities of your chapter. This will enable the news editor to send in his chapter letter promptly.

You no doubt have had many ideas which will aid us in making the publication better, only you have not taken the time or have been too modest to inform us. Please do not hesitate to make any suggestions that may come to you regarding the betterment of our magazine. We may not be able to carry them all out, but we will receive a great deal of benefit from this advice.

We can use more group pictures of the members of the various chapters. If you have a plate on hand which has been used in your university yearbook, send it along and we will publish it just as soon as possible.

Every dyed-in-the-wool Delta Sig is interested in the chapter homes. We would like to publish more pictures of Delta Sig houses. Let us have pictures of the head masters of all of our chapters, which can be used in connection with the chapter letters. If you have half-tones on hand measuring approximately 2x3 inches, they will work out to the best advantage. If not, send along photographs and we will take care of making the plates.

Many of the brothers of Delta Sigma Pi have put in a great deal of time in the study of some particular phase of Business Administration, Accounting, Advertising, Marketing, Foreign Trade, etc. We would like very much to have any member send us articles on subjects that they believe will be of interest to our membership at large.

We know that some Delta Sigs have been outstanding successes in various activities of their school year and we would like to publish short articles of approximately 150 to 200 words and also pictures of them.

When the call goes out for chapter letters we must have a prompt reply. This is imperative in order that each issue may be current.

Last of all, if you will assist us in securing the above material, there is no question but that Deltasic will be a better fraternity publication and far more interesting to its membership than it is at the present time.

Are you with us? Will you help?

## CHARLES COBEEN, Secretary-Treasurer

BROTHER CHARLES COBEEN who was elected Secretary-Treasurer of Delta Sigma Pi has been one of the fraternity's most conscientious workers. He entered Marquette University in the fall of 1918 in the three-year Commerce course. He was president of the Senior class, member of the Banderole, honor fraternity of the Commerce Department and a member of Alpha Sigma Tau, another honor society of the school. Membership in the latter organization is made up of two juniors elected each year from each department of the school, by the faculty as representative members in the school who have done the most for its interests.

Brother Cobeen was one of the organizers of the Delta Sig Housing Corporation, in charge of the house occupied by Delta Chapter. Since his graduation he has been manager of the Marquette University Union.



CHARLES COBEEN

## NOTICE

By vote of the Board of Directors, effective at once, any member of the Fraternity, whether an undergraduate or Alumni, is now privileged to wear the jeweled badge. These badges are a beautiful piece of work, contain nineteen pearls, full crown set, and as we have a stock of them on hand at all times, prompt shipment can be made upon receipt of check for \$12.00 plus 5% war tax (total \$12.60), made payable to Delta Sigma Pi and sent to

CHARLES COBEEN, Secretary-Treasurer,

129 13th Street, Milwaukee, Wisconsin.

## CHAPTER LETTERS

## ALPHA, New York University

THIS would be a very interesting letter if we were permitted to disclose some of the private activities of Alpha men since we last wrote to The Deltasig. However, since this is to cover only chapter activities we will leave to your imagination (if it is a good one) the performances of the individual members of Alpha.

Although some of the brothers stole away for the summer months, there were still a number who knew there would be plenty of fun at 51 West Eleventh Street. Most of the wanderers have returned—but not without marks heretofore unsuspected. Some were married, others engaged, and still others swear they will never do either. Summers certainly are tricky.

However, we're off on another year and this one promises to be better than any past. As usual, we carried the most important elections at New York University. Delta Sigs are always the best men and the best have very little trouble being elected.

Our first meeting proved that the Delta Sig spirit is stronger than ever in New York. We started right out and invited the cream of the school to our smoker and soon we will have them under our wing. We discovered that holidays were made for celebrations, therefore, our social program announces an affair for the eve of all red letter days. Here is a glance at the high spots of our calendar:

November 5th—Fall Dance, Hotel McAlpin. February 11th—Formal Spring Dance. April 26th—Spring Dance.
June 2nd—Annual Dinner.

With these functions and house dances whenever we can get one in—which is about twice a month, Alpha Chapter and Delta Sigma Pi must go over this year.

That convention in 1924 may seem a long way off, but we are beginning to look forward to it already. We hope you fellows all know it is to be held in New York this time. Now that you are able to plan for it so far ahead we hope New York will just bubble over with Delta Sigs when the convention rolls around. However, do not wait for the convention to come and see us. We want to see you all many times before then. Alpha Chapter does not like to hear of a Delta Sig coming to New York without looking in at us.

B. A. ROSS, Scribe.

## BETA, Northwestern University

WITH deep gratification and pleasure, we look back and view our steady growth. Each year we exert an ever wider influence and we can see in the future only the opportunity to give increased service and to be of greater usefulness to our fellow-men, the school and the organization.

We are off to a good start, and the outlook for a successful year was never brighter.

Lloyd Fairbanks, aggressive and competent, was elected Headmaster of Beta Chapter at the business meeting held Monday night, October 1st; the election was unanimous. Brother Fairbanks was elected to fill the vacancy made by the resignation of "Jim" Lindstrom, who has been given a responsible position with Hart Schaffner & Marx and will be out of town most of the time.

Beta's first smoker and open house, held Monday night, October 8th, started the year's activities off with a "bang." An interesting, ambitious and wide-awake crowd of some fifty men assembled to hear a most interesting and instructive talk by Mr. Newman, assistant sales manager of the Felt and Tarrant Manufacturing Company. There were smokes galore and delicious eats. This was a typical Beta affair and there are many more such affairs scheduled for the coming months.

The men of Beta Chapter are behind their officers, one hundred per cent and this is sure to be a successful year for Delta Sigma Pi.

Our social activities for the year got away to a flying start on October 20th, when forty couples came up to the house and enjoyed four hours of dancing to some real snappy music. One of the enjoyable features was the presence of a number of brothers from other chapters: Brothers Boeder, Walsh, Sands and Case of Epsilon, Bangham of Nu, Mikkelson of Zeta, Broderick of Delta and Morris of Tau. Brothers from other chapters are always cordially invited to attend Beta's social functions. A gift of silverware was presented to Brother "Gig" Wright at the party as a token of Beta's appreciation of all he's done for us.

We recently had the pleasure of welcoming Brothers Stephen, Slingerlend, Aldrich, Stevens, Adams, Wolfe and Haven of Xi Chapter to our midst, who were en route to attend the Michigan-Wisconsin game at Madison.

It's always a pleasure to receive brothers from other chapters and we want you to come often.

## "Gig" Wright Becomes a Benedict

BROTHER H. GILBERT WRIGHT, our national president and long-heralded successful bachelor, has decided to travel the pathway of life in double harness. On August 21, 1923 he and Miss Alice Hall were married and have since established their home at 4908 N. Washtenaw Avenue, Chicago, Illinois.

We know that all of the members of Delta Sigma Pi wish Brother and Mrs. Wright a long and happy wedded life.

WILLIAM P. WISEHART, Scribe.

## GAMMA, Boston University

GAMMA CHAPTER started another prosperous year October 10, by holding a meeting. Many of the brothers were present, and some of them told weird tales about their summer travels.

Plans were made to hold several socials during the month to get acquainted with the Freshmen.

October 14 a lively smoker was held, and Professor Hall, who is head of the Romance Language and Foreign Trade Department at Boston University was the speaker. He gave a very interesting talk about the European situation. Professor Hall was a member, with Mr. Hoover, of the Belgian Relief Committee during the World War.

At present there is a bright outlook of adding many good men to the Fraternity this coming year, for the Freshmen class is large. Also, Gamma Chapter intends to make this year better than ever, by taking part in University affairs and other activities.

CLEMENT G. REDMOND, Head Master.

## DELTA, Marquette University

DELTA started the new school year with many promising outlooks. With thirty active brothers full of enthusiasm acquired during a summer of active work and recreation we are determined to make this one of our busiest years. The spring graduates have, without exception, been well placed in their respective fields and we do not fear for their success. We are proud of the work they did at school and in the fraternity and it is our hope and desire to uphold the standard set by them and to make our fraternity second to none at Marquette.

We experience great sorrow in the loss of our two honorary members, Father George Deglman and Dean C. R. Atkinson. It is due to the untiring effort of these brothers that we owe a great measure of our present success. Father Deglman is at present Dean of Rockhurst College, Kansas City, Mo., and Dean Atkinson is connected with the University of Washington. We wish these men happiness and success and want them to know they are always with us in spirit.

Honors bestowed on Brothers of Delta: Brother Mathew Popp won the Delta Sig Scholarship Key, making it the third time the key has remained in the fraternity. Brother Knick was awarded the twenty dollar prize for having attained the highest scholarship standing for the year 1922-23. Brother Ray Kneifl was elected president of the Commerce Club to succeed Brother Fuss. He has, as assistant, Brother Gilson as treasurer. The two meetings held so far makes us feel certain that the club will meet with the same amount of popularity that it did last year. Brother Raymond Mularky has been elected president of the Sophomore class.

Brother Henry Nellis, who won fame on the football field last fall, is at present confined to the Soldiers' Home as is Brother Pierce. Brother Anderson has not returned to school this year due to ill health.

Dr. Fred D. Merritt of the Social Science Department of the University of Arizona has been appointed the new dean of the College of Business Administration to succeed Dean Atkinson. Dr. Merritt has already won the friendship and respect of the student body and under his able direction our department is assured of a successful year.

The building program at Marquette has taken definite form. A new Law School and a new Arts and Science building are at present under construction to be ready for the second semester and plans are in progress for a new Union House which is to be completed by spring. The new stadium will be dedicated on Thanksgiving day when Marquette will play its Homecoming game with the University of Vermont.

Arrangements are in progress for our Homecoming party on Thanks-giving evening. The Fern Room of the Pfister Hotel has been reserved and a committee, headed by Brother Carr, is working to make this our biggest party. Delta sends an invitation to all Brothers of Delta Sigma Pi in this section of the country to attend and particularly to nearby chapters.

Brother Edmund Vaughan has left for Los Angeles, California, to join Brother George Meitner of Delta in the accounting game. To insure himself against lonesomeness he took unto himself a bride who accompanied him. Here's to your success Ed!

Brothers Miller, Fuss, Chamberlain and Watson have returned from their summer camping grounds, Yellowstone Park, with many wild and interesting tales. Miller and Watson bring us glowing words of the hospitality shown them by the brothers of Sigma Chapter.

Delta wishes all chapters a most prosperous year.

ALFRED WATSON, Scribe.

## EPSILON, University of Iowa

A NOTHER year has opened for Epsilon and further success is promised. After our three months of dispersion we are back to push Delta Sigma Pi several rungs closer to the top. Commencement last Spring cost Epsilon ten good brothers besides two faculty members, Walsh and Irish. Brother Walsh has taken a position with the accounting firm of Haskins & Sells, Chicago. Brother Irish, the last of the charter members, is now with the Western Electric Company. The fate of Epsilon now rests with the fifteen old men, three pledges and six faculty members.

On September 27 the first smoker of the new year was held in the new club rooms. Several good men were given the preliminary looking over. Business meetings convene every Tuesday night with Brother Jim Treneman reading the minutes of the preceding meeting. These meetings will become very dry if Jim ever goes back on us. Bi-weekly luncheons every other Thursday will be continued.

We wish to mention that several old Delta Sigs are now with the American Bond and Mortgage Co. Erling Larson, one of the charter members of Epsilon, is assistant manager of the Davenport district with direct charge of the Peoria office. Charles Glasgow—another charter member—is on the Davenport sales force. Frank Howes, who was awarded the Delta Sigma Pi key in 1922, and Clarence J. Horty, an active member of Epsilon, have also associated themselves with this large investment house.

We have recently initiated the following neophytes into the mysteries of Delta Sigma Pi: Elmer Kirchner of Fort Dodge, Lloyd B. Raistey of

Colwell and Lewis Wallbridge of Burlington. These men have well proven themselves worthy of full membership in Delta Sigma Pi.

Also, the following pledges have been added to our list of prospective Delta Sigs: Glenn M. Dobson of Bagley, John W. Heddson of Wellsburg, C. Lloyd Bunker of Waterloo, Kenneth W. Emanuelson of Davenport, Paul N. Collin of Ida Grove, Lawrence E. Sharpe of Hampton, Lyle H. Hervey of Ottumwa, Paul Pahl of Clinton, Harold E. James of Williamsburg, James E. Laude of Monticella, Glenn W. Miller of Waterloo, Vernon B. Thomas of Corning, Elmer W. Hills, Associate Professor of Commerce; Howard W. Gray, Instructor in Commerce. We'll tell you more of these men later.

RALPH S. PLANE, Historian.

#### ETA, University of Kentucky

WHEN school opened this year on September 17th, only six of the former eighteen members were back with us. These faithful six are brothers: B. B. Mann, Head Master, an old reliable brother having had one year's more experience in Delta Sigma Pi than the other five brothers; T. G. Bayless and L. Truitt, editor and assistant editor respectively of our publication; they are here to make it a big year with our Eta News; Karl Rohs, our war hero, helping to lead the U. K.'s three great battalions on to victory; W. W. Foust, elected treasurer to fill the vacancy made by Brother T. D. Winstead's not returning to school. We are indeed sorry that Brother Winstead is not with us this time and hope that he will be back next semester, for he is a real hard working Delta Sig. After these comes the last, the Scribe.

But the past, with its mistakes and failures is gone, the living present is passing swiftly away, and the future with its many golden opportunities lies just ahead of us. When this future shall have been recorded as past, shall it again be said that any Delta Sig has failed to do his duty? Let every Delta Sig answer this question now in the negative and resolve with Eta Chapter to live up to our answer.

Prospects this year are great for Eta Chapter, with a much larger enrollment in the School of Commerce, and we are beginning our work by looking about for new Delta Sigs.

A. L. ATCHISON, Scribe.

## THETA, University of Detroit

THIS school year finds Theta in its new location with rooms in the Detroit Union House. Heretofore we have struggled along without a real place to hold our social and business functions, but from now on we will have quarters of our own and a place to entertain all visiting brothers who happen to come in to the City of the Straits; we extend to every brother a hearty invitation to make the house their headquarters while in Detroit. Fifteen of our last year's students have again returned to the University, although Theta has formed no Alumni Club and therefore all of its eighty-four men are considered active in the organization.

The line-up of new members is very promising. Six men are now wearing the pledge pin and one or two more will be pledged this week. Three

classes are planned for this year—one before the Christmas holidays, another the latter part of January and the last in May.

Many successful parties were had during the summer months and one of the largest summer homes on Lake Orion was held during the summer months by Theta Chapter.

On October 13th Theta opened its big year with a very beautiful banquet. A large crowd turned out and all enjoyed the talks of Brothers Schmidt and Seehofer. Brother Schmidt, our Head Master, spoke about the real cooperation that should be and will be given by the men of Theta Chapter, and every man upon leaving the banquet hall vowed that he would do twice as much for Theta as he has in the past. Brother Hall's talk on pep sure instilled a lot of enthusiasm and ginger into the crowd.

We have taken upon ourselves to purchase a lot in the location of the new University and the selection of the Board of Trustees is of the best; the lot is only one block from the University.

We extend our greetings to all the other chapters and wish them the best of luck for the coming year.

E. P. RIEHL, Scribe.

## IOTA, University of Kansas

TO the tune of eighteen men, is the way Iota is starting off the new school year. We are glad to report that all undergraduate members are back. Brother Chauncey Cox, who was unable to attend school last year, is back with us again. All brothers are filled with fervor and enthusiasm to make this the greatest year that Iota has known.

We have the same house that we had last year and there are at present fifteen men living in it, with good prospects that two or three more will move in in the near future.

At this writing no new men have been pledged but a smoker will be held in a few days in order to look over some new material.

Brothers Dave Mackie, Geo. Esterly and Samuel Boyer are attending Harvard. The other graduate brothers are pursuing various occupations and all are making a success in the particular line that they are following.

The number of active members may seem small to some, but when we stop to consider that cooperation, enthusiasm and determination can be found in all the members of Iota Chapter our success seems almost certain, for "in unity there is strength."

Don't forget our home, Delta Sigs. All visitors in Lawrence, Kans., are urged to push the button at 1244 Louisiana St.

HERMAN R. HARMS, Scribe.

## KAPPA, Georgia School of Technology

THE present year finds Delta Sigma Pi with a very bright outlook at Kappa Chapter. Brothers Carr, O'Brien, Gassen, Spitler, George, Fenton, Barron, Edwards, Morgan and Acree are now out in the business world doing great things for themselves and Delta Sigma Pi.

Kappa Chapter suffers a great loss in Brother H. E. Dennison, Associate Dean of the School of Commerce. Brother Dennison has accepted a position with the McDonald Realty Co., in Palm Beach, Florida. He leaves with our best wishes for success in his future profession.

Those returning to the fold this year, include Brothers McIntyre, Lynn, Holder, Johnson, Harris, Dorough, Withers, Smith, Shonosy, Reeves, Sessions, Petty, Eckford Allen, You, Watkins and Carter.

Kappa Chapter is well represented in activities on the campus; especially are we proud of Brother John McIntyre, captain of Georgia Tech's "Golden Tornado," and strong contender for a berth as all-conference guard. Brother Frank Harris is practically certain of his letter at half, as his work at broken field running has been a feature this Fall. Brother Joe Eckford is manager of football and has put in some hard work for the team.

Our track honors rest upon Brothers "Shot" Sessions and "Varsity" Johnson. Both bid strong for honors this year. Brother Joe Eckford plays the pivot position on the Tech quintet which made such a creditable showing last season.

Brother Al. Holder does justice to the part of "Prince of Wales" in the Glee Club.

Brothers Lynn, Smith, Dorough and Holder are all strong candidates for Tech's Golf Team. Jones, Barnes, Hagan and Sweetser will have to go some to beat this combination.

Kappa Chapter feels proud in having Brothers Waters and Wenn as honorary members this year. They are both hard workers and loyal Delta Sigs.

Our pledge roll includes eight of the most promising Sophomores in the School of Commerce.

Kappa wishes all Delta Sig Chapters success during the coming year.

J. HERMAN LYNN, Scribe.

## LAMBDA, University of Pittsburgh

L AMBDA CHAPTER has planned a program for the coming school year that promises to keep the brothers of the chapter busy, both in school and socially. So far, two smokers have been held, at which several possible candidates were present. We were honored with the presence of Dr. L. K. Manley, new Dean of the school, at our first smoker. The first dance was held November 3—one of what we hope to make a popular series of fraternity dances.

As many members as possible hold Thursdays open for the fraternity luncheon, which we hope to make an important part of our program this year. Lambda Chapter extends greetings to headquarters, as well as to all chapters of the fraternity.

CLARENCE F. GRIMM, Scribe.

## MU, Georgetown University

WITH the opening of the Fall semester, Mu Chapter at last finds itself occupying quarters which are ideal for fraternity activities. Our new home is located at 1300 New Hampshire Avenue and is conveniently located near the center of the city. Space limits a graphic description, but the house has ample living rooms, a spacious dining room, and a ballroom which will readily take care of all the Chapter's social affairs. The large sleeping rooms, nine in number, can easily accommodate twenty-five men, insuring plenty of room for visiting brothers of Delta Sigma Pi. With pardonable pride, Mu feels that it has the most attractive chapter house in Washington, and takes pleasure in renewing its standing invitation to all visiting brothers to make the house their headquarters when in Washington.

The new fraternity house was given an official warming Saturday, October 7, when the first rush smoker was staged. The attendance of both brothers and prospective material was especially good. It appears that the timber is above the average this year, and judging from the turnout, quite plentiful. Smokers were held on the two following Saturday nights, with a Hallowe'en dance on November 3.

The School of Foreign Service opened the year with a full complement and many students were turned away owing to the lack of accommodations. The faculty is hoping, however, to extend the enrollment upon the completion of the College of the Nations, work upon which is to be commenced shortly.

Many changes in positions have been recorded. Tom Monroe is now connected with the United States Lines as claim agent in Bremen. Brother Monroe was married shortly before leaving for Germany. Brother Frey has left the Bureau of Foreign and Domestic Commerce and is now assistant manager of the eastern division of the Chamber of Commerce of the U. S. A. Brother Picken has left us for Lima, Peru, where he is attached to the staff of the American consulate, and Brother Ellis has a similar position in Warsaw, Poland. Brother P. A. Bonet, formerly Cuban commercial attache to the United States, has been designated as the Cuban consul-general to Canada, with headquarters at Ottawa. Brother T. F. Jones, who has been stationed at Montreal in the U. S. Immigration Service, is back in Washington again.

Brother Bernard A. McNulty, Gamma '23, has taken up his residence at the chapter house.

Brothers Benton, Farris, Smith, and Norman were with the Georgetown students in Spain this summer, and Brothers Riley, Pisarek, Hogan, O'Donnell, Geoghegan, Phillips, and Akston were with the delegation in Poland. Brothers Gilmartin, DeForce, and Showalter are back in school again after a year's absence. Brother Schultz has returned from The Hague and is at present with the Fageol Motors Company of Ohio, with head-quarters in Cleveland, as is also Brother Gordon Lee.

Mu Chapter takes this opportunity to sincerely thank the brothers of Alpha who so generously made room for the large number of Mu men who made the Alpha house their headquarters this summer while awaiting ships to carry them to Europe, and again when they returned.

THOMAS E. LYONS, Head Master.

#### NU, Ohio State University

NU CHAPTER of Delta Sigma Pi has been constantly progressing and developing since its installation less than two years ago.

In the past, it has always been necessary for us to rely upon the generosity of our brothers who belonged to social fraternities and have kindly extended to us the hospitality of their homes for our meetings. It was a great handicap, however, and realizing it, we decided to get a home of our own. So get a home we did.

It is not a palatial dwelling, but considering the fact that we were forced to start from the ground up and buy everything, we have done exceptionally well in completely furnishing a six-room apartment.

We are located at 10 Fifteenth Avenue, directly opposite the gate of the campus. Six of the brothers are quartered in the house at the present time. It also serves as a great "hangout" for the other brothers who live elsewhere.

Due to the fact that Brother Custer was unable to return to school this fall, we found it necessary to elect another Head Master. Brother Robert Streeper is now shepherd of the flock.

Last year Delta Sigma Pi made an enviable record for itself on the campus. Brothers Packer and Grosjean were instrumental in the establishing of a student governing body in the College of Commerce, namely, the Commerce Council. Brother Packer, who was elected first president of the Council, has been succeeded this year by Brother Goshen. Brothers Hansen and Breininger are also council representatives at the present time.

The weekly luncheons of Delta Sigma Pi, held last year, were a great success. Realizing the great benefit we have derived from these luncheons, we deemed it advisable to extend the opportunity to all. So we turned the luncheons over to the Commerce Council, thus making the noonday affairs open to the entire student body. Speeches by prominent business and professional men from downtown Columbus have helped to make these Thursday meetings exceedingly popular.

The tentacles of Nu Chapter have extended into various other activities on the campus. A Business Research Bureau is being formed, and various means are being studied which we hope will be of benefit to both the business man and the student body.

HARRY GOSHEN, Scribe.

## XI, University of Michigan

BANG! that was not the noise of another blowout, but only the starter's gun for another year for Xi Chapter of Delta Sigma Pi. Everything is now well under way and indications are that we are going to have a pretty fine year.

Sixteen active members are back and they are nobly carrying on the work of the Chapter; nevertheless, the hole left by the graduation of our fourteen seniors is still noticeable. We are glad to have them know how much we miss them in the hope that they will drop in to see us even oftener

than they do. Also, among the men back we are glad to welcome Brother Haven who was out of school for a year.

Of course our pledges are among the best men on the campus. So far nine men have the honor of wearing the little triangle. They are Jacob Morelein, Lewis Merkel, George Lewis, Caryle Wallace, John Verdine, Lyle Thayer, Richard Holt, Herbert Wetlauffer, and Charles Lyman. Two of this number, John Verdine and Caryle Wallace, are on the freshman football squad and are in good line to receive their numerals.

We regret very much the inability of Brothers John Becker and Floyd Reinke to be in school with us this semester, but are looking forward to welcoming them next term.

Scholarship and campus activities are both being stressed this year and it looks as though XI Chapter will do well in both of them. In addition to the number of campus offices listed in our last letter we are glad to announce that Brother Sewell was elected to the presidency of the Chamber of Commerce because of Brother Reinke's inability to return this year. Also in a comparative scholarship of all fraternities Xi Chapter ranked well up in the upper half and Brother Prophet holds an assistantship in Geography, while Brother Stauback holds one in Economics. Brother Pryor was made one of the recipients of the Henry Strong Scholarship.

Xi Chapter extends a sweeping invitation to all Delta Sig men to drop in at the Chapter House, 803 S. State St., any time you happen to be in Ann Arbor and make yourself thoroughly at home. Our front door is never locked—we are so anxious to have you. Usually there is an extra bunk or two available even though we have to use the top of the piano as we did last week-end when the Michigan team so gloriously defeated the Ohio bunch, and we would sooner have them occupied than not.

Yours for a real Delta Sig year,

MILLARD H. PRYOR, Historian.

## TAU, McGill University

TAU CHAPTER has had a very busy month since the university reopened this fall. First we had to find a suitable house for the session, which we finally did, at 49 Thornhill Avenue, Westmount, Montreal.

There has been much keen rivalry among the local fraternities during the "rushing period" this year, but we initiated, on October 19th, six new men who will maintain our fraternity standards. Those admitted into our brotherhood at this time are:

J. E. Thompson
P. G. Fraser
G. H. Prince
D. R. Glennie
E. B. Sims
J. M. Christie

We will have another initiation in a month or two.

Two house dances have already taken place this fall and another is scheduled for the 14th of this month. Brother Humphrey has made these

affairs most successful and we all look forward, to the ones to come, with much eagerness.

If any of you brothers should come this way this winter you will be

assured of a good time and our colored chef is SOME cook.

CHAS. P. RYAN, Scribe.

## UPSILON CHAPTER, University of Illinois

UPSILON CHAPTER began the school year with the determination of establishing a Delta Sigma Pi Chapter House at Illinois. All worth while things take much planning and time, but before many months we hope to welcome visiting brothers to Upsilon Chapter House.

To further this end we held a smoker to which tentative chapter house builders were invited. This meeting resulted in the pledging of men, who we feel sure will carry out our plans.

Brother Roy E. Roos is putting forth every effort to make our commerce college magazine, The Enterpriser, a success. As business manager of that publication he has made great progress and The Enterpriser is rapidly becoming a real Illinois campus institution.

We are glad to welcome back Brother Ernest L. Bogart, head of the Department of Economics here, who has been in Persia acting as the financial advisor to the Persian government. Brother Bogart helped to make one of our Thursday luncheons an unusually successful one by giving us an account of his life in Persia, and by giving us a few sidelights into the customs and habits of the people there.

Brother F. G. Dickinson, who has been studying at New York University, is now a member of our Economics Department. He also was the principal speaker at one of our luncheons. Our welcome to Brother Dickinson is most hearty.

Brother R. H. Popkin is a member of the varsity basketball team and is at present getting in condition for the greatest year in his career. Brother M. J. Sweeney, our representative on the track, is preparing to take the broad-jump honors at the Illinois Annual Relay Carnival next March.

Our Head Master, Brother W. O. Sturdivant took his place with the campus celebrities the other day, when he became one of a committee of campus leaders who were called upon to give the Commerce Freshmen a few words of wisdom, such as only a prominent senior can give. "Dutch" did his part very well and we feel sure that commerce students of the class of '27 will be models as a result of his words.

December 14 is the date set aside for our informal dance. Brother J. W. Cole has very graciously opened the Acacia House to us for the event, and we are all looking forward to a glorious party.

Upsilon anticipates a big year for 1924, and extends sincere wishes for a prosperous and happy new year to her sister chapters.

G. H. LINDE, Scribe.

## PHI, University of Southern California

TO develop a hilarious lack of concern for the morrow and all the cares thereof, and an atmosphere of genuine, warm-hearted, good fellowship, mix together in a fraternity house living room equal parts of loyal Delta Sigs, guests, eats and tobacco smoke. Replace the lid tightly and let the contents "work."

Phi Chapter held a smoker on October 18th which proved to be the best yet. We still have no house of our own, so Brother Edwards offered the hospitality of the Theta Psi's. Nothing but praise was accorded those in charge of the activities of the evening except for their failure to prevent the inevitable flow of poetry from the Scribe and the equally inevitable vocal offerings by Brother Boeck, our Headmaster.

It is indisputable that far too much pessimism exists in the world, but nevertheless there are occasions now and then when one is quite justified in commenting "life's hard." A feature which has long been lacking on the campus is a satisfactory eating place for the weekly luncheons. Only one place was available which provided at least a measure of privacy and palatable rations. Now this has departed from us and for a time Phi is, with other

groups on the campus, rather out of luck.

But a very substantial ray of sunshine comes from the cloudless skies which are so widely advertised by this region. We spoke in a previous letter of the ten million dollar endowment campaign which is under way at the University of Southern California. A part of this fund, which is rapidly being raised, will go into a men's club house. According to present plans this club house will provide an individual club room for those organizations without houses or permanent meeting places and will also be equipped to provide luncheons and dinners.

It is felt that no greater stimulus could be given campus spirit, together with the removal of handicaps at present felt by groups in the same position as Phi Chapter. It is rumored that work will be started in the near future so we will have a convenient place, before long, in which to keep building that old Delta Sig spirit and where we can welcome brothers from afar who journey past this way.

ROLLAND S. PARKER, Scribe.

## CHI, University of Maryland

DESPITE the usual lull during the summer months, Chi has several changes and variations to report. First of all, the School of Commerce has been changed to the College of Commerce and Business Administration, embracing five distinct departments, namely: Accounting, Business Administration, Banking and Investments, Foreign Trade and Commerce and Real Estate and Insurance. Consequently, the B.C.S. degree has been supplanted by the B.B.A. degree, thus putting the school on the same basis as Harvard, University of Pennsylvania and the like. As a consequence, the faculty has been enlarged and strengthened considerably, and the outlook for the future is very bright.

The Chapter took an active part in the functions of the school last year by assisting in this way or that, and by dint of the splendid cooperation attained, no man's name can be mentioned as dominating any of these activities—just Chi.

Our new head master, Brother Lappe, has made the following appointments: Master of Ceremonies, A. W. Gray; Master of Festivities, Alonza J. Sheats; Editor-in-chief of Chi Crier, Wm. L. Canton with Wm. McCahan associating.

Brother H. A. King has been appointed statistician in the office of the college. Brother King will have the degree of B.C.S. conferred upon him this Fall. Brother Knabe, who received the B.C.S. degree last June is coming back to Law School and ere three years roll by hopes to receive the LL.B. degree. Brother Kramer, while yet a sophomore with us, has transferred to the Law School, where he too has hopes of winning this degree.

There has been some talk, emanating from the office, of forming a Men's Commerce Club in conformity with the Women's Commerce Club, now established. This would, no doubt, afford a much-desired opportunity for the men of the school who are not affiliated with any fraternity or club to get together and have jolly times, and become very popular thereby. All students would be eligible and if the realization is consummated, you can look for a Delta Sig in the "pilot house."

The growth of our school in two years has manifested the need for the radical changes outlined in the first paragraph. While yet the youngest division of the University of Maryland, the College of Commerce has the second largest enrollment. A student body of no less than 700 is anticipated for the coming year. Too much credit cannot be given Brother Dean Clemens and his able assistant, Brother Richeson, for their tireless energy and persistency in bringing this school to the fore.

ROY VON BRIESEN, Scribe.

## PSI, University of Wisconsin

AFTER a successful summer, the Brothers of Psi Chapter have come back to school full of vim, vigor, and vitality, filled with the determination to make this year the biggest and best year in the history of Psi Chapter.

During the summer twelve of the Brothers stayed in the House, three of them attending Summer School and the others pursuing their future line in varied businesses in Madison. On July 20 a dance was held at the Chapter House and, in spite of the heat, everyone reported a good time.

Nineteen active members are back in school this year. Brother Walther and also Brother Carey, from Delta, are back. Brother Walther is studying for his Master of Arts degree.

On October 5 we gave our first smoker. Due to the decreased enrollment this year in the Commerce School we had a hard time to get a very large turn-out of new material. However, we have been busy lining up others since that time and we now have seven pledges. We expect to have ten neophytes by the time we hold our first initiation, which will be within three or four weeks. We have been picking the new men with a great deal of care so that we may get the best men in the Commerce School to carry on the aims and ideals of Delta Sigma Pi.

Psi Brothers this year have spread out in school activities even more than they have before. We are represented in a majority of the activities on

the campus.

In Commerce Club at present are Brothers Schujahn, McGlasson, Jandrey, Reyer, Payne, and Peterson. Brother Payne is vice president and Brother Peterson is social chairman. On October 19 the Commerce Club held an all Commerce Smoker for the purpose of giving the Freshmen an opportunity to meet the members of the Commerce Faculty and the upper-classmen, and to hear inspiring speeches of the faculty members. President Birge also gave a talk. It was a real get-together and was declared to be the best Commerce Smoker yet held.

Every member of Psi Chapter is a member of the Commerce Advisory Commission, an organization for the purpose of helping the Commerce Freshmen get a good start in school. All officers but one are Psi men, Brother Payne being president. The forty men on the commission are taking care of some two hundred and twenty Freshmen.

On the staff of "The Commerce Magazine" are Brothers Schujahn, Payne, Hass, Reyer, McGlasson, Alinder, Wilbert, Jandrey, and Pledge Ragatz. Dut to the efforts of Brother Ed. Schujahn, who is the editor, the Mag this year is larger and much more attractive. The first issue contained articles by prominent men in the business world, and Ed. still has some exceptionally good articles for future issues which will make the Mag more popular than it has ever been.

Brother Hass is assistant business manager of the "Wisconsin Literary Magazine." Brother Fronk is the business manager of the "Octopus," Brother Dugan the accountant, and Pledge Ragatz is on the collection staff. Brother McGlasson is the accountant for the "Daily Cardinal," and Brother Wilbert the cashier for the 1925 Badger. The only campus publications on which we have no Brothers are the Agricultural, Law, and Engineering School publications.

Brother Peterson was elected a member of the Student Senate this fall, and Brother Hass is a Justice on the Student Court. Pledge Grunitz is on one of the Varsity Rowing Crews.

October 27 was Homecoming. Brother Fronk was one of the assistant general chairmen on the Homecoming Committee, and Brother Schujahn, as chairman, and Brothers Wiley and Galby were on the Ways and Means Committee.

We have held two dances so far this year. The first dance was held in the Chapter House, October 13. Fall leaves draped the lodge rooms in the most artistic manner. A dinner-dance was held at Hoover's in Middleton on Homecoming, October 27, in honor of the alumni returning for Homecoming. A real Southern chicken dinner was served, after which everyone enjoyed themselves dancing. It was unanimously decided to be the best party ever held by the Chapter. The credit for the success of the party should be given Brother Schujahn, our master of festivities. Ed. sure knows how to put on a real party. Our next dance will be December 14, just before Christmas vacation. Don't miss this if you can possibly come.

It will be of interest to alumni members to learn that the Housing Corporation has received a deed to the Chapter House, and that the directors are today making an offer on a new building lot situated on Breeze Terrace, across from Camp Randall.

Brother McMurry says that the success of a fraternity is measured by the number of men which it can successfully sail forth on the joyous sea of happiness. We have received announcements of the marriages of Brothers Swenholt, Rehberg, MacCartney, and Elmer Benson, and the birth of sons to Brothers Chapman and Smith (as future Delta Sigs). Psi sends its congratulations to you all.

We had a "Dads' day" at the Chapter House on November 17 in honor of the fathers of the members of Psi Chapter. They were entertained during the afternoon at the Wisconsin-Michigan football game and at a banquet in the House in the evening.

Don't forget that the Chapter House is always open to you Delta Sigs, and be sure to come and see us whenever you are in Madison or its vicinity.

MANFORD C. GALBY, Scribe.

## OMEGA, Temple University

OMEGA CHAPTER initiated fifteen men on November 24th, to which all brothers are cordially invited to lend their aid. The initiation took place at 3909 Haverford Avenue, the headquarters of the Alpha Club, and was followed in the evening by an informal dinner dance at the Rittenhouse, 22nd and Chestnut Streets.

This week has witnessed the first edition of the OMEGAZINE, as the explosive sheet of our chapter is called. The editorial staff announces the fact that the second edition is soon to follow. Chapters desiring to exchange will please address Box 101, Temple University, Philadelphia, Pa.

Plans are under way for rendering assistance to the Temple University Commerce Club, which seems to be suffering from a decline in membership due to the fact that most of its members have graduated. Fred M. Kissinger, of the Delta Sigs is a likely candidate for the presidency, and E. H. Homan and R. J. Gilbert for the offices of treasurer and secretary, respectively.

Head Master Book has resigned study at the University to devote his full time to the Thompson Sign Company, Inc., of which he is secretary and treasurer. He will continue his studies at night this year.

Omega awaits expectantly news from the other chapters.

E. H. HOMAN, Scribe.

## ALPHA-BETA, University of Missouri

SINCE the beginning of the school year, Alpha-Beta has begun more vigorously than ever before, to make Delta Sigma Pi better known upon the campus. Although we lost only six members by graduation, several of the brothers failed to return to school. Out of five men, whom we pledged

last spring, only two, Pledges Wegner and Shaw, returned to school. Thus, there arose a necessity for more pledges.

At our first weekly dinner at the Daniel Boone Tavern on September 24, we decided to give a smoker for the purpose of becoming better acquainted with the new Commerce men.

On Monday evening, October 1, the Chapter gave a smoker at the Daniel Boone Tavern. This resulted in the pledging of eleven men, thus giving us a total of thirteen pledges in school at the present time. The new pledges are: J. D. Grant, L. W. Dillman, V. M. Fay, Richard C. Norton, J. Glenn Jordan, Ralph Julian, George H. Mueller, W. R. Hancock, Roy L. Farrow, E. J. Curry, George H. Mulligan.

Alpha-Beta was overwhelmingly successful in the Commerce School elections this fall. Brother Kennedy, our Head Master, was elected vice president of the Commerce School; Brother Sells was elected secretary-treasurer of the Commerce Club; Brother O'Byrne was elected as Senior Senator from the Commerce School. One of our new pledges, J. D. Grant, has been elected president of the Junior Class in the School of Commerce.

Since the last issue of The Deltasig, we have heard from two more of our alumni. Our ex-Head Master, Brother Bauer, is in St. Louis as assistant secretary of the Audit and Bond Company of America. Brother G. L. Painter is in the sales department of the Goodyear Tire and Rubber Company at Akron, Ohio.

All of the brothers are predicting a very successful year for Alpha-Beta. With thirteen men whom we expect to initiate in a very few weeks, and with others whom we hope to pledge some time this year, we feel assured that Alpha-Beta is soon to become a bigger and better chapter.

R. L. YOWELL, Historian.

## ALPHA GAMMA, The Pennsylvania State College

ALTHOUGH half of our charter members were lost by graduation last June, we that remain are resolved to do our utmost to see that Alpha-Gamma's first year is highly successful.

We are expecting to hold an initiation soon, and as it will be our first attempt at such an undertaking there is no lack of enthusiasm shown in anticipation of the event.

In consequence of the usual summer resolutions to do better school work, everyone is primarily interested in his lessons. However, a number of our brothers have found time to take on outside activities.

Brother Patton, our active Head Master, is being kept more than busy at present, by Hugo Bezdek, Penn State's football coach. Johnnie is calling signals on the varsity eleven, and his work has been very commendable. For two years Brother Bash has been a regular on the varsity Lacrosse team. The manager of the college basketball team for the coming season is Brother Hileman, while Brother Corswirt has been elected manager of the varsity baseball team for 1924.

But Alpha-Gamma's representation has not been confined to athletics alone. The college dramatic circles occupy a good share of Brother Young's time, and Brother Sanford's musical ability has been recognized by his election to various campus musical organizations. The duties of advertising manager of the college newspaper have fallen on Brother Stahl.

We extend a hearty greeting to all Brother Delta Sigs and wish them a very successful year.

W. B. CUTTING, Scribe.

## ALUMNI CLUB, Salt Lake City

SINCE our organization as an Alumni Club of the Delta Sigma Pi Fraternity we have endeavored to juggle every letter in the word "activity." Along with several summer and fall parties our regular business meetings have been well attended and a good program worked out in every particular.

Our luncheons have been carried on very satisfactorily and we hope that the same enthusiasm shall exist throughout the entire year.

The Club has planned a very live time this winter for every Delta Sig not directly affiliated with the local chapter and sends out an invitation to all visiting brothers not to forget to look us up when heading through Salt Lake. There is sure to be someone here to give you a jolly reception while you're on the road between here and there.

W. H. REESE, Secretary.

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Note: THE DELTASIG will publish one or more reviews of business books in each issue. The books selected for review will be representative of the various fields of commerce.

## The JANUARY issue of THE DELTASIG

will go to press on January 15th. All chapter letters, write-ups, etc., should be mailed so that they will be received before that date. Let us have a report of initiations, social functions and chapter news. (See Page 238.) Mail all communications to

## THE DELTASIG

72 Cedar Street

Chicago, Ill.

## NOTICE TO CHAPTER OFFICERS

Address the Secretary for jewelry, copies of the fraternity song, regarding chapter dues, initiations, pennants and banners, stationery, and similar matters.

Address the Business Manager of THE DELTASIG for copies of THE DELTASIG and other information pertaining to that publication.

Address the President regarding visitation of chapters, rental of regalia, 1924 congress, honorary members, and such matters as you believe require his attention. The International Fraternity of

## DELTA SIGMA PI

Founded at New York University

November 7, 1907

"A fraternity organized to foster the study of business in universities; to encourage scholarship and the association of students for their mutual advancement by research and practice; to promote closer affiliation between the commercial world and students of commerce, and to further a high standard of commercial ethics and culture and the civic and commercial welfare of the community."

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SECRETARY-TREASURER	

Charles Cobeen, Delta Residence—129 Thirteenth St., Milwaukee, Wisconsin........ Grand 1143

#### DIRECTORS

Alexander F. Makay, Alpha J. Buford Edgar, Beta 564 W. 188th St., New York, N. Y.

R. C. Schmidt, Theta 

Clarence W. Fackler, Epsilon 301 W. Nevada Street, Urbana, Illinois

Frank J. Kenny, Alpha c/o Ronald Press Co., 20 Vesey Street, New York, N. Y.

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Associate Justices-Harvard L. Mann, Gamma, 60 State Street, Boston, Mass. Frank J. McGoldrick, Alpha, 164 East 37th St., New York, N. Y.

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#### CATALOGUER

#### CHAPTER ROLL

#### ALPHA-New York University

Chapter House, 51 West 11th St., New York, N. Y. Tel. Watkins 10422 Head Master. Donald Sherwood. . . . . 51 West 11th St., New York, N. Y., Scribe ......Benjamin A. Ross.....51 West 11th St., New York, N. Y. Tel. Watkins 10422

#### BETA-Northwestern University

Chapter House, 72 Cedar St., Chicago, Ill. Tel. Superior 2384

Head Master., L. J. Fairbanks...........c/o Peoples Trust & Savings Bank, Chicago, Ill., Tel. Randolph 7345 Scribe ......W. P. Wisehart......726 Addison St., Chicago, Ill., Tel. L. V. 2488

#### GAMMA-Boston University

Chapter House, 262 Newbury St., Boston, Mass. Tel. Back Bay 9650

Head Master. C. G. Redmond......262 Newbury St., Boston, Mass. Scribe ...... Thomas Hearn......262 Newbury St., Boston, Mass.

#### DELTA-Marquette University

Chapter House, 129 13th St., Milwaukee, Wis. Tel. Grand 5005

Head Master. Edmund McKune ..... 129 13th St., Milwaukee, Wis. Scribe ......Alfred E. Watson.....129 13th St., Milwaukee, Wis.

## EPSILON-University of Iowa

Chapter Quarters, 1171/2 S. Dubuque St., Iowa City, Iowa

Head Master.. Don M. Guthrie......1171/2 S. Dubuque St., Iowa City, Iowa Scribe ...... James H. Treneman... 1171/2 S. Dubuque St., Iowa City, Iowa

## ZETA-Northwestern University

Head Master. Donald Harker. . . . . . Sigma Chi House, Evanston, Ill., Tel. 1317 Scribe ......George Fry......Sigma Nu House, Evanston, Ill., Tel. 1359

## ETA-University of Kentucky

P. O. Box 568 c/o University of Kentucky, Lexington, Ky.

Head Master. Beverly B. Mann......173 Winslow St., Lexington, Ky., Tel. 4494 Scribe ......A. L. Atchinson......381 S. Upper Ave., Lexington, Ky., Tel. 5386

#### THETA-University of Detroit

Chapter Quarters, c/o Detroit Union House, Detroit, Mich. Tel. Cherry 3929

Head Master. R. C. Schmidt.......347 Ashland Ave., Detroit, Mich., Tel. Hickory 3904R

Scribe ...... E. P. Riehl............ 5221 Field Ave., Detroit, Mich.

#### IOTA-University of Kansas

Chapter House, 1244 Louisiana St., Lawrence, Kansas. Tel. 1288

#### KAPPA—Georgia School of Technology

Head Master. John F. McIntyre, Jr. 79 W. 5th St., Atlanta, Ga.
Tel. Hemlock 2552W
Scribe ...... J. Herman Lynn, Jr. .. 217 E. 10th St., Atlanta, Ga.
Tel. 2979J

## LAMBDA—University of Pittsburgh

Head Master. W. Harry Geist......829 Farragut St., Pittsburgh, Pa., Tel. Hiland 4751 M Scribe ......Clarence F. Grimm....c/o First National Bank, Pittsburgh, Pa., Tel. Grant 4490

#### MU-Georgetown University

Chapter House, 1300 New Hampshire Ave., Washington, D. C.

#### Tel. North 9946

Head Master. Thomas E. Lyons.....1300 New Hampshire Ave.,
Washington, D. C.
Scribe ...... Harold M. Slater.....1300 New Hampshire Ave.,
Washington, D. C.

#### NU-Ohio State University

## Chapter Quarters, 10 Fifteenth Ave., Columbus, Ohio

Head Master. Robert Streeper...... 10 Fifteenth Ave., Columbus, Ohio, Tel. North 3532 Scribe ...... Geo. E. Everett...... 10 Fifteenth Ave., Columbus, Ohio

#### XI-University of Michigan

#### Chapter House, 803 S. State St., Ann Arbor, Mich. Tel. 1680-R

#### OMICRON-Vanderbilt University

Head Master. S. C. Harlin.......200 23rd Ave., N., Nashville, Tenn., Tel. Hemlock 1081 Scribe ......Thane Smith.......29 West Side Row, Nashville, Tenn.

#### PI-University of Georgia

Head Master. Harris Jones.......920 Milledge Ave., Athens, Ga., Tel. 886 Scribe ...... H. R. Sanford.......P. O. Box 473, Athens, Ga., Tel. 961

#### RHO-University of California

Head Master. Allan A. Morse......365 Hillsdale Ave., Piedmont, California Scribe ......Robt. L. Vance...... Hotel Bancroft, Berkeley, California

#### SIGMA-University of Utah

#### TAU-McGill University

#### Chapter House, 49 Thornhill Ave., Montreal, Canada

Head Master. Harry A. Galley......49 Thornhill Ave., Montreal, Quebec Scribe ...... Chas. P. Ryan.....49 Thornhill Ave., Montreal, Quebec

#### UPSILON—University of Illinois

Head Master. W. O. Sturdivant.....311 E. Armory Ave., Champaign, Ill. Scribe ......G. H. Linde.......309 East Daniel St., Champaign, Ill.

#### PHI-University of Southern California

Head Master. George H. Boeck. ..... 5212 Sunset Blvd., Los Angeles, Calif. Scribe ...... Rolland S. Parker. .... 2961 W. 14th St., Los Angeles, Calif.

#### CHI-University of Maryland

Head Master. C. A. Lappe..........18 S. Stricker St., Baltimore, Md. Scribe ......Roy von Briesen......The Mount, Cedar Road, Baltimore, Md.

#### PSI-University of Wisconsin

Chapter House, 313 N. Mills St., Madison, Wis. Tel. Fairchild 1725
Head Master. Alfred W. Peterson...313 N. Mills St., Madison, Wis.
Scribe ...... Manford C. Galby.....313 N. Mills St., Madison, Wis.

#### OMEGA-Temple University

Chapter House, 2106 N. 15th St., Philadelphia, Pa. Tel. Diamond 1847-W
Head Master. Cleon F. Book......848 E. Stafford St., Germantown,
Philadelphia, Pa.
Scribe .....E. H. Homan......2106 N. 15th St., Philadelphia, Pa.

## ALPHA-BETA-University of Missouri

Head Master. James E. Kennedy....211 S. Ninth St., Columbia, Mo.,
Tel. 1210 Red
Scribe ......S. B. Hodges......300 S. Ninth St., Columbia, Mo.,
Tel. 1098 Black

## ALPHA-GAMMA-Pennsylvania State College

Head Master. John A. Patton... Delta Tau Delta House, State College, Pa. Scribe ...... W. B. Cutting....... 404 S. Burrowes St., State College, Pa.

#### **ALUMNI CLUBS**

New York....Pres. George Young...37 Cameron St., Flushing, N. Y. Sec. Frank J. Kenny...20 Vesey St., New York, N. Y.

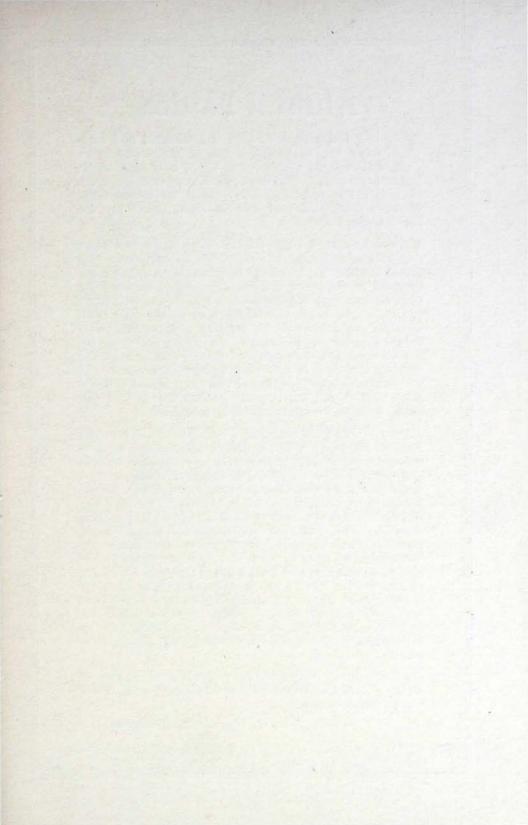
Chicago ..... Pres. H. G. Wright .... 1502 Fisher Bldg., Chicago, Ill. Sec. J. R. Coyle ...... 72 Cedar St., Chicago, Ill.

Boston ...... Pres. Harvard Mann...60 State St., Boston, Mass.

Sec. Herbert Fallon...491 Huntington Ave., Boston, Mass.

Salt Lake City. Pres. Jos. B. Matson... 1235 Laird Ave., Salt Lake City, Utah Sec. W. H. Reese...... 361 N. 2 St. W., Salt Lake City, Utah





## Alumni Notice

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We want to make THE DELTASIG larger and more complete each issue. We want to add many new features, but this all costs money. Each undergraduate brother, through the chapter contributes annually to the International Fraternity of Delta Sigma Pi. Each alumnus who holds membership in an Alumni Club likewise contributes in the form of dues, to the maintenance of our organization. These annual dues, together with the fees received from initiations at the various chapters is our only means of support and makes possible the printing of sufficient copies of THE DELTASIG and our Annual Pocket Directory to be distributed to those contributing members.

After this issue, no copies of THE DELTASIG or the Pocket Directory will be distributed except to contributing members; in other words, all undergraduate and Alumni Club members will receive these publications gratis, because the former, through the undergraduate chapter, pays \$5.00 annual dues, and the latter, through the Alumni Clubs, pays \$2.50 per year dues to our national organization. Every other alumnus can, by payment direct to our Secretary-Treasurer, of annual dues of \$2.50 per year, be included in this list, and I urge every alumnus Delta Sig to express his loyalty to the fraternity by voluntarily sending in to Brother Charles Cobeen, 129 Thirteenth Street, Milwaukee, Wis., his check or money order for \$2.50 for annual dues. A membership card will be issued and you will receive regularly all our publications.

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H. G. WRIGHT, President.