

**STONY BROOK
COLONY PETITION**

The Stony Brook Colony



The International Fraternity of
Delta Sigma Pi

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TO THE BOARD OF DIRECTORS OF THE INTERNATIONAL
FRATERNITY
DELTA SIGMA PI

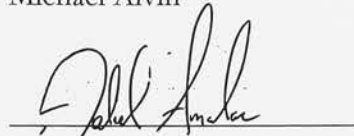
Dear Board of Directors,

We, the members of the Stony Brook Colony of State University of New York at Stony Brook, do hereby petition for a Chapter Charter of the International Fraternity of Delta Sigma Pi. The Stony Brook Colony was established exclusively for the purpose of association of Delta Sigma Pi. We aim to redefine the association of the term fraternity on our campus. Proof includes our utmost level of professionalism, display of enthusiasm of commitment, community involvement, and strong brotherhood.

We vow to uphold the rules, regulations and standards of Delta Sigma Pi as set forth in the Bylaws in the pursuance of a Chapter Charter and continuing association with the Fraternity.

Thankfully the members of the Stony Brook Colony. Our signatures follow:


Michael Alvin


Jaiel Amador


Luca Amarca


James Ayres


Gabriela Berrios


Peter Capriarello


Sharon Chen

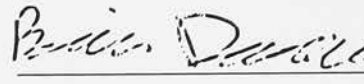

Sixian Chen



Diane Cheng


Yu Long Cheng


Joseph Cipollina


Kelly Cornwell


Brian Danoski


William Darger



Noyan Darici

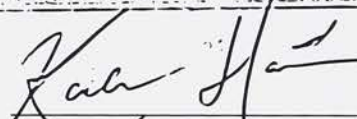

Constantine Diakakis

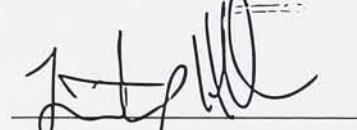

Jerome Ellis


Jinglin Gao


Diana Hagedorn

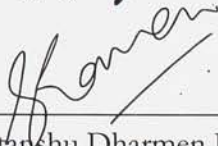

Zi Yue Han


Kaelen Harrison


Timothy Joseph Heller



Shengjie Jin



Shitanshu Dharmen Kamani



Gibrill Kamara



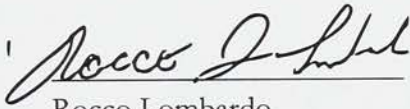
Eugene Ko



Anastasia Koshik



Grace Lin



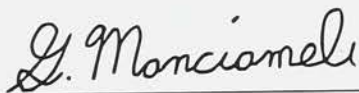
Rocco Lombardo



Manuel London



Yinxue Lu



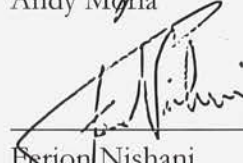
Giovanni Manciameli



Julio Marin



Andy Motta



Ferion Nishani



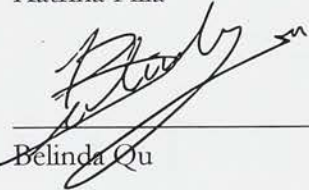
Yu Pan



Thomas Perzanowski



Katrina Pilla



Belinda Qu



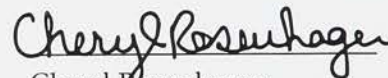
Matthew Riss



Tess Robertson



Noah Roff

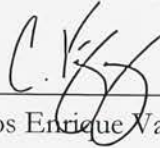


Cheryl Rosenhagen




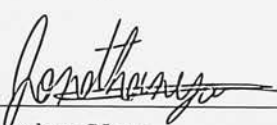
Jonathan Daniel Shaban

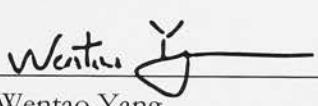

Kenneth Troy


Carlos Enrique Vazquez


Gilbert Worotikan


Eugenie Wu


Jonathan Yang


Wentao Yang


Emily Yen


Jahanara Zamir


Mary Zhen

Letters of Recommendations





College of Business
Office of the Dean

Oct. 7, 2016

Delta Sigma Pi

To Whom It May Concern

This is to provide strong support for the establishment of a Delta Sigma Pi chapter at Stony Brook University. I understand that the chapter will be open exclusively to undergraduate and graduate students in business and economics. The chapter will encourage students' engagement and networking aimed at career preparedness. The members will bring business guest speakers to campus, sponsor activities that prepare students for internships and career entry positions, and organize fund raisers to support the chapter, donate to social welfare charities, and award scholarships. Overall, the chapter will promote student academic performance, professionalism, brotherhood/sisterhood, and community service. The College of Business subscribes to the motto of Delta Sigma Pi that, "It's not just four years, it's for life"

Sincerely,

A handwritten signature in cursive script that reads "Manuel London".

Manuel London, Ph.D.
Dean



October 10, 2016

Delta Sigma Pi
330 South Campus Avenue
Oxford, OH 45056-2405

To whom it may concern,

I am writing with enthusiasm to support the establishment of a Delta Sigma Pi chapter at Stony Brook University. I have served as faculty advisor of the Stony Brook colony for a total of two semesters, including the current semester. During this time I have seen tremendous growth and progress from this colony and they are petitioning to transition from colony to chapter with vigor and enthusiasm. The Stony Brook colony has strong, motivated leadership, a large group of dedicated pledges, and the support of the College of Business. This is a group of students who will represent the College of Business, Stony Brook University, and Delta Sigma Pi in an exemplary fashion.

There are three areas in particular in which the Stony Brook colony has excelled and in which their achievements have been notable enough to warrant my recommendation for this petition. These areas are leadership, recruitment, and sustaining success.

First, in terms of leadership, the Stony Brook colony is being represented now by the strongest leaders that I have witnessed during my involvement. Granted, I have only been personally involved with the Stony Brook colony for two semesters, so my experience is limited. But the Stony Brook colony has been present on campus for longer than my affiliation and they have not to this point been able to petition for a chapter. Thus, simply getting to this point is testament to the strength of the current leaders. Their leadership skills are evident in their abilities to organize and run weekly meetings, to communicate consistently with me, each other, and with the general body, and to take directive action to implement their ideas. For example, this semester alone the board has organized attendance to multiple National Fraternity events, including the Empire Region Back to School picnic in New York City and the upcoming LEAD conference in Syracuse, New York. In prior semesters these kinds of events would have been acknowledged as good ideas and intentions would have been made to attend. But plans would inevitably slip through the cracks. This semester things have been different; the leaders are actually following through and putting their money where their mouth is. Compared to previous semesters' leaders, this board talks the talk and walks the walk and they deserve recognition for their leadership skills.

Second, in terms of recruitment, the Stony Brook colony has seen tremendous growth this semester. In prior semesters, finding at least 25 interested brothers was the perennial setback. This semester, whether it be because of strong leadership, increased energy among the colony members, or increased buzz around campus, the current colony has been able to recruit 25 members plus some. At last count, I believe their roster was up to around 40 students. And during recruitment events the colony was



entertaining the interests of close to 60 or 70 students. Their success at recruiting has been simply remarkable.

Finally, the current colony has prioritized preparing for transitions and ensuring continued success. By this I mean that the current colony intends for a chapter at Stony Brook University to sustain prolonged success and stamina which requires, among other things, transmitting acquired wisdom and materials from current leaders to incoming leaders. The onus is on the current leaders to pass down their lessons to future colony or chapter members so as to maintain an active campus presence and a successful, mutually beneficial relationship with the National Fraternity. The Stony Brook colony has struggled with this in the past but the current crop of brothers is committed to preventing these setbacks in the future. For example, this semester alone we have had to deal with difficulties accessing bank accounts, membership records from previous semesters, and meeting notes. In retrieving this information, often at great expense, the current leaders have thought carefully about how to plan for the future. Mechanisms are being put in place now to ensure that this chapter maintains a successful organization throughout difficult transitions. It is clear the current crop of leaders does not intend to build a chapter only to see it fail in the future and if their petition is approved, I have no doubt that these brothers will continue to succeed at Stony Brook for years to come.

I hope that it is evident from my comments that the petition submitted by the Stony Brook colony deserves careful consideration. They have created an exciting, compelling, and visible colony on campus and their petition for a nationally recognized chapter is strong. I give my wholehearted recommendation, and I am proud to serve as faculty advisor.

Best regards,

Peter Caprariello, Ph.D.
Assistant Professor of Marketing



Stony Brook University
College of Business

October 12, 2016

To Whom It May Concern,

I support the Delta Sigma Pi chapter at the College of Business at Stony Brook University. We will benefit as a department and a university due to the professional opportunities that this chapter will bring to our campus. Specifically, we will gain more networking opportunities, another means of polishing our students for future success as well as another way to provide more scholarship options for students.

Thank you for your time and hopeful agreement that Delta Sigma Pi will be a great addition to our campus.

Sincerely,

Margot Palermo
Business Honors Program Director

William Greenberg
240-15 67th Ave
Douglaston, NY, 11362

October 11, 2016

Delta Sigma Pi Board of Directors
Delta Sigma Pi Central Office
330 South Campus Ave
Oxford, OH, 45056

Dear Delta Sigma Pi Board of Directors,

My name is Will Greenberg, and I am the District Director of the Stony Brook University Colony. I am writing to offer my endorsement of the Stony Brook University colony as fit and ready to become a chartered chapter of our fraternity.

I started as Stony Brook's District Director in September 2016 at the beginning of the semester. I originally didn't know what to expect, or how prepared the colony was. I'm happy to say that I was pleasantly surprised. The colony was extremely prepared, and already had an entire recruitment plan set into motion. My 1st visit was a recruitment event where Jackie Napalan and I spoke about the fraternity and the benefits of joining it. There were over 20 new recruits, as well regular members of the colony in attendance. After Jackie and I gave them some advice and explained the tools they could utilize, their next recruitment event had 80 interested students in attendance. The whole room was filled with people, and I had honestly never seen such a great turnout for a DSP recruitment event ever. The colony has met every challenge and goal presented to them with perseverance and enthusiasm. That includes bringing up membership to at least 40 members, participating in joint events with other clubs and greek organizations, and partaking in national events such as LEAD. The Colony had the highest attendance of all the chapters in the empire at the 1st annual empire region picnic. I introduced the colony to my brothers of the Kappa Rho chapter at the picnic and they have already scheduled a joint event by their own accord. The colony has consistently demonstrated their commitment and preparedness every week. They send out an agenda as well as announcements to ready the members prior to their weekly meetings. They also send out the minutes within 24 hours of the meeting to all members. The colony already had an organized internal system set in place, and I feel this stems from the tremendous leadership skills of the executive committee.

The colony has showed outstanding commitment and enthusiasm to grow with the overall goal of becoming a new chapter. I highly recommend the Stony Brook colony as a fit to become a chapter. As I've stated above, they are already organized and prepared to take on the responsibility of a chapter. I hope you consider their petition and approve it so the fraternity can continue to grow and prosper.

Fraternally Yours,
William Greenberg
KP # 370
Stony Brook Colony District Director

Jacqueline Napalan
357 East 58th Street #2E
New York, NY 10022

Wednesday, October 12, 2016

Board of Directors
Delta Sigma Pi Central Office
330 South Campus Avenue
Oxford, OH 45056

Dear Board of Directors:

As the Empire Regional Vice President, it would my honor to recommend the Colony at Stony Brook University for installation this Fall. Over the past year, the colony has grown tremendously with the help of alumni volunteer leaders and faculty advisors. They have proven their commitment to the Fraternity by their ability to tenaciously follow the policies and procedures and to be engaged organizational members within the region.

The colony took the challenge of recruitment and retention and formed it into an opportunity for growth. At the end of last year, the colony only had 16 members due to graduation. Over the summer, my District Director and I reviewed their officers' strategic plans to ensure the skillful execution of professional, service, and fundraising events in hope to target more freshmen and sophomores. The colony hosted a successful information session with over forty participants and invited an alumni brother, who helped found the Sigma Tau Chapter at Duke University, to speak to potential recruits.

Eight colony members are signed up for LEAD School in Syracuse, and nine colony members took a two-hour train ride into the city to attend our inaugural regional picnic last month. The growth in recruitment numbers illustrate their commitment to the Fraternity as noted by the 181% increase in membership. This was a direct result of their substantial efforts to brand and distinguish themselves as a brotherhood amongst other professional organizations within the business school. I trust that they will only continue to grow as they have built a strong foundation of dedicated members to sustain their chapter for years to come.

Please do not hesitate to contact me by phone or email if you would like to further communicate in regards to my recommendation for chartering a chapter at the Stony Brook University. Thank you for your time and consideration.

Fraternally,

Jacqueline Napalan
Empire Regional Vice President
New York City Alumni Chapter President
empirervp@dsp.org | (714) 686-3694

The History of Stony Brook University

Stony Brook University is one of America's most dynamic public universities, a center of academic excellence and an internationally recognized research institution that is changing the world. After less than 60 years of existence, it's ranked among the top 100 universities in the nation.

Stony Brook University was established in 1957 as a college for the preparation of secondary school teachers of mathematics and science. The first campus was located in Oyster Bay, Long Island, on the grounds of a former Gold Coast estate. In 1962, a new campus was built near the historic village of Stony Brook on land donated by local philanthropist Ward Melville. Part of the State University of New York system, the University has grown tremendously and is now recognized as one of the nation's important centers of learning and scholarship — carrying out the mandate given by the State Board of Regents in 1960 to become a university that would “stand with the finest in the country.” The University campus lies about 60 miles east of Manhattan and 60 miles west of Montauk Point. It is only a short distance to the Atlantic beaches of the south shore and the vineyards of the East End. Situated on 1,039 acres on the north shore of Long Island, Stony Brook University is a four-season climate, tempered by proximity to the Atlantic Ocean and Long Island Sound.

Stony Brook University currently enrolls 15,858 full-time undergraduates, 1,168 part-time undergraduates, 5,419 full-time graduate students and 3,289 part-time graduate students (2015-2016). About 47% of the students enrolled at Stony Brook university are drawn from the Suffolk and Nassau counties in Long Island; 22% from New York City.

Enrollment and Statistics of the College of Business

Offerings

- 62 Majors
- 82 Minors
- Access to over 600 study abroad programs

Enrollment (Fall 2016)

- Total: 25,734
 - Undergraduate: 17,026
 - Women 45.7%, Men 54.3%
 - Graduate: 8,708

Clubs and Organizations

- Over 425 recognized clubs and organizations
- Over 14 fraternities and sororities

Athletics

- Baseball, Basketball, Cross-Country, Football, Lacrosse, Soccer, Softball, Swimming and Diving, Tennis, Track and Field, Volleyball
- NCAA Division I
- Mascot: Seawolf
- Colors: Scarlet and Gray

The Stony Brook University Campus

Harriman Hall -- College of Business



Staller Center for the Arts



Humanities Building



Science & Engineering Buildings

Engineering Building



Heavy Engineering



Light Engineering



Psychology A & B



Computer Science



New Computer Science



Math Tower



Physics Building



Chemistry Building



Life Sciences Building



Bio-Engineering Building



Social and Behavioral Sciences Building



Centers for Molecular Medicine (CMM)



Institute for Advanced Computational Science (IACS) & Laufer Center



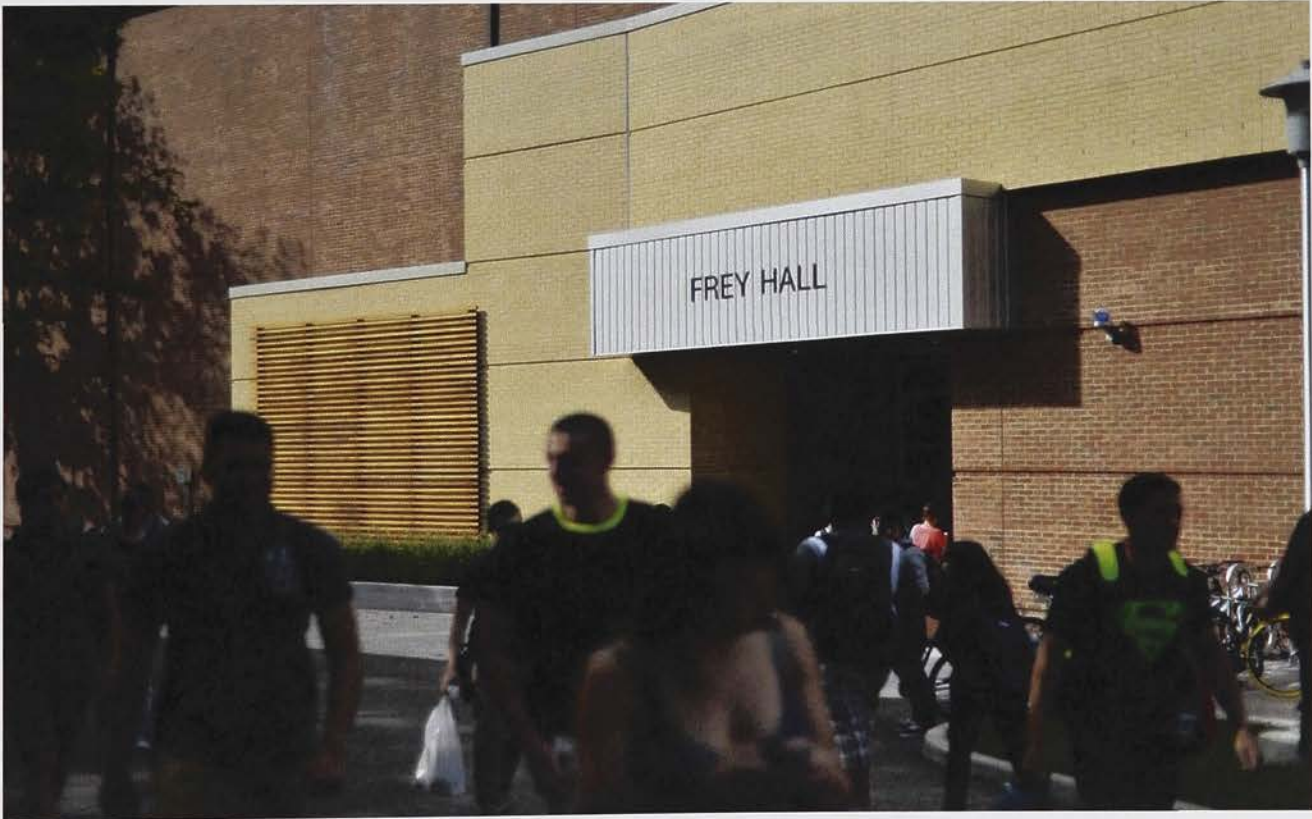
Earth and Space Sciences (ESS)



Javits Lecture Center



Frey Hall



General Buildings

Student Activities Center



Charles B. Wang Center



The Stony Brook Union



The Student Health Center



Frank Melville Memorial Library



Administration Building



Simon's Center



Undergraduate College Centers

Center for Global Studies and Human Development



Center for Leadership and Service



Tabler Activity Center (TAC)



The History of the College of Business

The College of Business at Stony Brook University prepares students for leadership roles, fosters entrepreneurial growth, and conducts cutting-edge research that informs business practice. The College's strong faculty from several prestigious universities around the world achieves rigorous standards for research productivity and teaching effectiveness. The College attracts top quality students and engages them in the highest level of hands-on business education.

As a business school at a flagship public research university, we offer our students, faculty, and members of the business community interdisciplinary resources. The College's research and teaching draws upon the sciences, mathematics, engineering, medicine, liberal arts, and fine arts to stimulate opportunities for technological innovation and economic development.

In just 10 years, the Stony Brook University College of Business has enjoyed enormous growth in faculty, research, and academic programs. Our faculty is now made up of 47 full time professors and affiliates, including 39 College of Business faculty and 8 members with joint or affiliate appointments, from such departments as Applied Mathematics, Economics, and Political Science. Our faculty falls within the research areas of Accounting, Finance, Management (Organizational Behavior and Operations Research/Decision Analytics), and Marketing & Strategy.

Our faculty involves both undergraduate and graduate students in their research, as well as provides students with experiential learning opportunities, including case studies, client projects and internships, with the ultimate goal of preparing students as leaders in their field of choice. Students are encouraged to develop and test their business ideas through support in our Innovation Center and curriculum in technology innovation and entrepreneurship.

Our Accounting programs at the undergraduate and graduate levels have grown immensely in a short few years, and are now considered among the best in the New York metropolitan area. We now offer MBA programs in Accounting, Finance, Healthcare, and Marketing, in addition to our MBA with concentration options; as well as MS programs in Accounting and Finance. At the undergraduate level, new curriculums have been added in international business and entrepreneurship to meet the needs of a growing global and entrepreneurial economy.



Stony Brook College Of Business


The Business Management Major offers a variety of specializations to choose from. The specializations include:

- Accounting
- Entrepreneurship
- Finance
- Marketing
- Operations
- International Business

Delta Sigma Pi Colony at Stony Brook University also accept the following majors:

- Economics
- Information Systems

Stony Brook University College of Business currently has 1,239 undergraduate business majors and 358 masters students.



College Of Business Faculty



ACCOUNTING

The College of Business Accounting Area features six faculty members. Our accounting educational programs are a pathway for students to be eligible to sit for the New York State CPA examination. We offer an accounting minor at the undergraduate level, and an MS and MBA in Accounting at the graduate level. Accounting faculty are involved in many areas of research in public accounting, corporate governance, and the nonprofit sector.

CARL ALLOCCA

Lecturer, Accounting
MS, Taxation, William Howard Taft University
BS, Accounting, Long Island University



A practicing CPA with more than 20 years' experience, Carl Allocca has worked in private industry as a controller and treasurer in the manufacturing and service industries. He was a member of the audit department of Ernst & Young, specializing in auditing, internal control systems development, and conversion and review. Professor Allocca has won the following teaching awards in the College of Business: Outstanding Undergraduate Teaching Award from 1997-2001; Outstanding Graduate Teaching Award for the Technology Management program in 1999; and the Award of Honor for Excellence in Teaching for Business Management in 1997 and 1998.

KEVAL AMIN

Assistant Professor, Accounting
PhD, 2014, Accounting, Temple University
BS, 2007, Accounting, The College of New Jersey



Dr. Amin's skills branch from accounting to audit markets, economic consequences of audits, public accounting industry, and experimental analysis, with teaching interests based specifically in Auditing, Financial Accounting, and Managerial Accounting. He began his teaching career at Temple University in 2009, and has worked as a senior audit associate at Deloitte & Touche LLP. Dr. Amin's research on the public accounting industry, experimental analysis, and audit markets has led to the publication of four papers. In 2013, he was awarded the Temple University Doctoral Dissertation Completion Grant and AAA Deloitte J. Michael Cook Doctoral Consortium Fellow.

CHARLES A. BARRAGATO

Research Professor, Accounting
PhD, 2002, Business, Baruch College
MS, 1983, Taxation; BS, 1980, Accounting, Long Island University



Dr. Barragato is a certified public accountant and holds the Certified Fraud Examiner (CFE) designation. He served on the faculty LIU-Post School of Professional Accountancy for 28 years, and became the school's director in 2006. Dr. Barragato concentrates his research in the areas of taxation, financial reporting, and agency issues associated with the nonprofit sector. Dr. Barragato currently serves as an outside reviewer for Voluntas, and also provides commentary on tax and accounting issues to *The Journal of Taxation*, *The Wall Street Journal*, *The Long Island Business News*, *The Trusted Professional* and *TheStreet.com*. He was awarded the NYSSCPA's coveted "Dr. Emanuel Saxe Outstanding CPA in Education Award" and LIU-Post "David Newton Award" for excellence in teaching.

CHRISTIE L. COMUNALE

Research Professor, Accounting
PhD, 1999, Accounting, University of South Florida
MBA, 1994, General Business; BS 1990, Accounting, Loyola University



Dr. Comunale is an award-winning researcher in the areas of audit judgment and decision making, and the efficiency and effectiveness of the audit process. She is a licensed CPA with major audit experience at Cooper & Lybrand, and also worked as a Professor of Accounting for 14 years at LIU-Post. At Stony Brook, her research centers around the application of Data Envelopment Analysis (DEA) and related techniques to current issues in business and public policy. She received numerous teaching awards including LIU-Post's "David Newton Award" for excellence in teaching. In 2014, Dr. Comunale received Stony Brook University's College of Business Outstanding MBA Instructor Award.

QIAN “CECILIA” FENG

Assistant Professor, Accounting
PhD, 2014; MBA, 2009, Accounting, Temple University
BS, 2007, Business Administration, Xi’an Jiaotong University



Dr. Feng worked as an instructor at Temple University for Accounting Information Systems, Managerial Accounting, and Financial Accounting. She has also worked as an enterprise management consultant for Murex Investments in Philadelphia, PA and a treasury analyst intern at Technitrol Inc., in Trevose, PA. Her research interests include economic consequences of strategic alignment of human resources and leadership, determinants of performance and compensation, and internal control weaknesses and turnover. She has completed seven conferences and workshop presentations and three working papers.

CHANSOG “FRANCIS” KIM

Associate Professor, Accounting
PhD, 1994, Accounting, Baruch College, The City University of New York
MBA, 1986, Business, Western Illinois University



Dr. Kim's teaching interests cover financial, managerial and international accounting. He joined Stony Brook after teaching at Wayne State University and the City University Of Hong Kong, where he served as the PhD program coordinator and held membership on several university boards. His research focuses on security analysts' earnings forecasts, corporate political connections, corporate governance, corporate tax aggressiveness, and auditing. His work has been published in accounting, finance and international business journals, including *Journal of Finance*, *Journal of Financial Economics*, *Journal of Financial and Quantitative Analysis*, *Financial Management*, *Journal of International Business Studies*, and *Auditing: A Journal of Practice & Theory*.

FINANCE

The College of Business Finance Area features 15 faculty members and three research centers – Center for Finance, Center for Behavioral Political Economy, and Center for Behavioral Finance. These centers, which explore modern theories of asset pricing, portfolio choice, banking and savings behavior, are collaborations with the College of Engineering and Applied Sciences and the College of Arts and Sciences. Finance education includes the MS and MBA in Finance at the graduate level, and a BS in Business Management with specialization in Finance at the undergraduate level.

SANDRO BRUSCO

Professor, Economics
1993, PhD, Economic Analysis and Policy, Stanford University
1986, Discipline Economiche e Sociali, Università Bocconi



Dr. Brusco is the Chair of the Department of Economics as well as a Professor in the department. He holds a joint appointment with the College of Business. His areas of research interest are Mechanism Design, Auctions and Trading Mechanisms, Corporate Finance, and Political Economy. He is a referee for dozens of economic journals and received the Excellence in Refereeing Award, *American Economic Review*, 2007--2008. He is a reviewer for the National Science Foundation (USA), the Agencia Nacional de Evaluación de Proyectos (Spain) and the Social Sciences and Humanities Research Council (Canada). He has most recently been published in *Bulletin of Economic Research*, *Social Choice and Welfare*, and *Games and Economic Behavior*.

SERGIO FOCARDI

Visiting Professor, Finance
PhD, 2009, Mathematical Finance, University of Karlsruhe
1972, Telecommunications IENGF, National Electrotechnical Institute Galileo Ferraris



Dr. Focardi is a co-founder of CINEF, a multidisciplinary research center in Econophysics at the University of Genoa, and of the consulting firm The Intertek Group (Paris). His research interests include the study of factor models of equity prices, explaining and predicting market trends, trend reversals and market crashes, economic models with multiple inflation rates, and financial economics with artificial markets. The underlying theme of his research agenda is economics as a complex system with multiple interacting agents. An engineer by training, Sergio started his career in scientific computing, where he most recently held the position of Managing Director of the Italian subsidiary of the supercomputer firm Control Data.

ROBERT J. FREY

Research Professor, Finance
PhD, 1986, Applied Mathematics and Statistics,
Stony Brook University



Dr. Frey worked in an array of operations research related managerial positions before earning his PhD as a part-time student in 1986. He then became involved in designing mathematically based financial trading systems, first at Morgan Stanley, then at Kepler Associates, and finally at Renaissance Technologies, from which he retired at the rank of Managing Director in 2004. Among his many current activities, he chairs the advisory committee of the University of Chicago Financial Mathematics program (the country's top ranked quantitative finance program), is co-owner of a small investment bank in London, and heads a construction company. Frey just launched his own hedge fund, Frey Quantitative Strategies, with initial capital of \$365 million.

DMYTRO HOLOD

Associate Dean; Associate Professor, Finance
PhD, 2005, Economics, University of Kentucky
MA, 2000, Economics, National University of
Kyiv-Mohyla Academy



Dr. Holod received his PhD from the University of Kentucky in 2005. His research interests include corporate finance, financial intermediation, and economic growth. Dr. Holod has presented his research at numerous academic and practitioner conferences, and his work has been published in finance and economics journals, including the *Journal of Money, Credit and Banking*, the *Journal of Banking and Finance*, and *Financial Management*. Dr. Holod also holds the position of Associate Dean in the College of Business.

AARON KIM

Assistant Professor, Finance
PhD, 2005, Mathematics, Sogang University



Dr. Kim received his doctorate degree from Sogang University in Korea, in 2005, and completed his Habilitation (Doctor of Science) process in Karlsruhe Institute of Technology, Germany, in 2011. His current professional and research interests are in the area of mathematical modeling and its application to finance. He is interested in mathematical models having fat-tails, asymmetric dependence, clustering of volatility, and long range dependence; and in financial issues including financial risk management, portfolio management, and derivative pricing. Dr. Kim has published dozens of research papers in internationally referred journals and has been awarded one patent. He is an expert in computer programming and shares basis libraries and tools that he has implemented.

TING LIU

Assistant Professor, Economics
PhD, 2008; MA, 2005, Economics, Boston
University
BA, 2001, Economics with Distinction, University
of International Economics



Dr. Liu conducts research in Industrial Organization, Health Economics, and Applied Microeconomic Theory. Her recent research interests include reputation building in expert markets, durable goods product design, and the impact of electronic medical record on physicians' behavior. Prior to joining Stony Brook, she worked as an Assistant Professor at Michigan State University. When not doing research, Ting enjoys reading books, traveling and all kinds of outdoor activities.

MICHAEL NUGENT

Lecturer, Finance
PhD, Expected in 2016, Innovation Technology
Policy, Stony Brook University
MBA, 1996, Banking and Finance, Dowling College



Michael Nugent has many years' work experience in both public and private corporations. He held the position of SAP Financial System Analyst at Natural Organics, where his responsibilities included customizing SAP software, configuring FICO financial models, and maintaining profit center structure and profitability determination. In addition, he held the position of Accounting Manager at Data Device Corporation. Before arriving at Stony Brook in 1999, Professor Nugent worked for LIU-Post as an Assistant Professor of Finance. He has received numerous teaching awards during his 15 years at Stony Brook, including the College of Business Outstanding Graduate Instructor Award in 2015.

MARK PALERMO

Lecturer, Lecturer, Management & Finance
JD, 1994, Law, Hofstra University School of Law
MBA, 1988, Concentration in Corporate Finance,
Adelphi University



Mark Palermo brings 20 years of diversified business experience to the classroom. He holds both an MBA degree from Adelphi University, and a JD from Hofstra Law. He has worked at The Chase Manhattan Bank as a middle market lending officer, practiced corporate law at the New York firm of Schulte Roth and Zabel LLP, and worked as Vice President with Gordon Brothers Capital. Mr. Palermo also has experience financing distressed public companies through uniquely structured private placements of convertible debt instruments. He now teaches full time at the College of Business while remaining active in the practice of law.

NOAH SMITH

Assistant Professor, Finance
PhD, 2012, Economics, University of Michigan
BS, 2003, Physics with Distinction, Stanford University



Dr. Smith received his PhD in economics from the University of Michigan, graduating in 2012. His dissertation concerns expectation formation in financial markets. Dr. Smith majored in physics as an undergraduate at Stanford University, and spent three years working in Japan, where he still returns from time to time to do research. He also writes at the economics blog "Noahpinion".

STOYAN STOYANOV

Research Professor, Finance
PhD, 2005, Mathematical Finance, Karlsruhe Institute of Technology
MS, 2002, Applied Probability and Statistics;
BA, 2000, Economics, Sofia University



Prior to Stony Brook, Dr. Stoyanov was a professor at EDHEC Business School and head of research at EDHEC Risk Institute-Asia. He worked for over six years as head of quantitative research for FinAnalytica. He has designed and implemented investment and risk management models for financial institutions, co-developed a patented system for portfolio optimization in the presence of non-normality, and led a team of engineers to implement advanced models for major financial institutions. His research focuses on probability theory, extreme risk modelling and optimal portfolio theory. He has published over thirty articles in various journals, contributed to many professional handbooks, and co-authored three books on probability and stochastic, financial risk assessment and portfolio optimization.

YAIR TAUMAN

Professor, Economics
PhD, 1979, Mathematics; MS, 1974, Mathematics;
BS, 1972, Mathematics and Statistics, The Hebrew University of Jerusalem



Yair Tauman is a Leading Professor in the Department of Economics and holds a joint appointment with the College of Business. His areas of research interests are game theory and industrial organization. He has published, among others, in *Econometrica*, *Games and Economic Behavior*, *Journal of Economic Theory*, *Quarterly Journal of Economics* and *RAND Journal of Economics*. Tauman has been the organizer of the longest and most established series of International Summer Conferences in Game Theory (for over 25 years) and has been on the Faculty at the Kellogg Graduate School of Management and served as the dean of the business school at the Interdisciplinary Center in Hertziya, Israel.

GÖKHAN TORNA

Assistant Professor, Finance
PhD, 2013, Finance, University of Kansas
MBA, 2007, Concentration in Finance, Illinois State University



Dr. Torna conducts research in financial markets, banking and institutions, and corporate finance. His dissertation, "Three Essays in Traditional and Nontraditional Banking, and Portfolio Decisions," concerns the impact of traditional and nontraditional banking activities on bank risk and loan portfolio management. He has published in *Journal of Financial Intermediation*, and is working on several manuscripts for academic journals. Prior to his PhD, Torna was a financial analyst in a major investment bank in Turkey. He has been a panelist at various national and international conferences and a recipient of an outstanding paper award in financial markets and institutions by Southern Finance Association.

KELI XIAO

Assistant Professor, Finance
PhD, 2013, Finance; MS, 2009, Quantitative Finance, Rutgers Business School
MS, 2008, Computer Science, Queens College



Dr. Xiao received his Masters's Degree in Quantitative Finance and PhD in Finance from Rutgers Business School and his Master's Degree in Computer Science from Queens College in the City University of New York in 2008. His general area of research in finance is asset pricing, with a concentration on the studies of financial bubbles and empirical asset pricing, while his dissertation focused on the process of housing bubbles. In addition, another area of his research is data mining with a focus on financial and business data analysis. He has published several papers in refereed journals and conference proceedings in the field of data mining.

STEFAN ZEISBERGER

Assistant Professor, Finance
PhD, 2009, Behavioral Finance, University of Münster
MS, 2003, Economics and Management, University of Bremen and University of Bath



Dr. Zeisberger specializes in research on behavioral finance and financial decision making. He received his doctorate degree from the University of Münster in Germany. He has worked as a senior research associate at the Department of Banking and Finance of the University of Zurich, and held visiting positions at the California Institute of Technology and the University of Innsbruck in Austria. He uses his research to solve real world problems in association with the Behavioural Finance Solutions (BhFS) in Zurich, consulting banks and insurance companies to incorporate insights from behavioral finance into their services, products and business processes. His research has been published in several journals.

YIYI ZHOU

Assistant Professor, Economics
PhD, 2012; MA, 2008, Economics, University of Virginia
MA, 2007, Economics, Peking University



Dr. Zhou is an Assistant Professor in the Department of Economics and holds a joint appointment with the College of Business. Dr. Zhou's dissertation concerned the dynamic pricing and entry in the U.S. video game market. She developed a Bayesian estimation method for dynamic games arising in economics and business areas. Her research interests are in industrial organization and applied econometrics.

MANAGEMENT

The College of Business Management Area includes two areas of expertise - Organizational Behavior, which features 11 faculty members; and Operations/Decision Analytics, with 6 faculty members. The area features five research centers and labs – Center for Behavioral Political Economy, Center for Integration of Business Education & Humanities (CIBEH), Center for Performance Measurement, Leadership & Creativity Research Lab, and Innovation Center. There is also an Innovation Lab - a workspace where students and community members can collaborate and develop new products. Management education includes the MBA with concentrations in Management, Human Resources or Innovation, the MBA in Health Care Management; and a BS in Business Management with specializations in Entrepreneurship, International Business, and Management and Operations as well as a Minors in Business Management and Entrepreneurship.

ORGANIZATIONAL BEHAVIOR

JULIA BEAR

Assistant Professor, Management
PhD, 2010, Organizational Behavior and Theory, Carnegie Mellon University
MBA, 2002, International Business, Baruch College, City University of New York



Dr. Bear received her PhD in Organizational Behavior from Carnegie Mellon University, her MBA from Baruch College-CUNY, and her AB from Stanford University. Her research focuses on the influence of gender on negotiation outcomes, as well as emotions and conflict management in organizations. Dr. Bear has worked as a post-doctoral researcher at the Technion-Israel Institute of Technology in Haifa, where she was the recipient of a Fulbright Fellowship and Marie Curie Fellowship. Her research has been published in several journals, and she is the recipient of multiple best paper awards from the Academy of Management and the International Association of Conflict Management.

JIYIN CAO

Assistant Professor, Management
PhD, 2014, Management & Organization, Kellogg School of Management, Northwestern University
MS, Industrial/Organizational Psychology, Peking University



Dr. Cao received her PhD from the Kellogg School of Management at Northwestern University. Her research sits at the intersection of decision-making, social network, and culture. Her work has appeared in leading academic journals such as *Social Psychology and Personality Science and Organizational Behavior*, and *Human Decision Processes*. Professor Cao teaches Negotiation at both the MBA and undergraduate levels. Prior to joining the faculty at Stony Brook, she studied at the Management and Organizations Department at the Kellogg School of Management, Northwestern University and worked at Lonely Planet.

RICHARD CHAN

Assistant Professor, Management
PhD, 2010, Management & Organization,
University of Washington
BA, 2000, Psychology, University of California,
Berkeley



Dr. Chan's research domain is broadly situated at the intersection of psychology, entrepreneurship, and strategic decisions. Specifically, he investigates how actors' cognitive processes, shaped by individual differences and altered by social and ambient environments, influence the identification/creation and evaluation of entrepreneurial opportunities and earnings forecast decisions. His work has appeared in the *Journal of Business Venturing* and *Academy of Management Best Paper Proceedings*. He serves on the editorial board of the *Journal of Management*.

ANDREW W. DELTON

Assistant Professor, Management
PhD, 2010; MA, 2006, Psychology, University of
California, Santa Barbara
BS, 2003, Psychology, Arizona State University



Dr. Delton is an assistant professor in Stony Brook University's Center for Behavioral Political Economy, with appointments in the Department of Political Science and the College of Business. He received his PhD in evolutionary psychology from the University of California, Santa Barbara. He has received many awards and fellowships and his research has been supported by the National Science Foundation. He has published in *Proceedings of the National Academy of Sciences*, *Journal of Personality and Social Psychology*, *Psychological Science*, and *Current Directions in Psychological Science*.

MANUEL LONDON

Dean, College of Business
PhD, 1974; MA, 1972, Industrial and Organizational
Psychology, Ohio State University
BA, 1971, Philosophy and Psychology,
Case Western Reserve University



Dr. London is Dean of the College of Business and Director of the Center for Human Resource Management. He holds a joint appointment in the Department of Psychology. He worked as a professor at the University of Illinois at Champaign/Urbana from 1974-1977 and Stony Brook University from 1989 to the present. He was also a researcher and human resource practitioner at AT&T. Dr. London is a pioneer in the now popular field of multisource (360 degree) feedback. As a practitioner and consultant, Dr. London has worked on program development and publications in the areas of performance management, feedback, managing marginal performers, and the manager as coach and developer.

LILY CUSHENBERY

Assistant Professor, Management
PhD, 2012; MS, 2010, Industrial Organizational
Psychology, Pennsylvania State University
BA, 2007, Psychology, California State University,
Fresno



Dr. Cushenbery holds a PhD in Industrial-Organizational Psychology from Penn State University and a BA in Psychology from California State University, Fresno. She is an Assistant Professor of Management and the director of the Leadership & Creativity Research Lab. Her work in leadership, innovation, and conflict applies science-based approaches to practical organizational problems. Her innovation research includes constructs such as team member influence, team climate, and malevolence. Dr. Cushenbery was a post Doctoral Research Fellow at the International Center for the Study of Terrorism. Her consulting clients include the North Atlantic Treaty Organization (NATO), Del Monte Foods, PNC Bank, and both US and UK government defense agencies.

RICHARD LASKOWSKI

Professor, Management
EdD, 1982, School Administration; PD, 1972,
Counselor Education; MA, 1970, Counselor
Education; BA, 1966, Social Sciences, St. John's
University



After spending 10 years as the Dean of Physical Education and Athletics at Stony Brook University, Dr. Laskowski returned to a teaching career at the College of Business in 2004. Before joining Stony Brook University, he spent 19 years at St. John's University, where his duties involved management, marketing, program development, finance, compliance, operations, arena management and fundraising. He currently teaches the introductory course for all Business majors, "Business in the 21st Century," as well as Sports Management and Sports Leadership. He received four degrees, including his doctorate in School Administration, from St. John's University.

MARGOT PALERMO

Instructor, Management
MBA, 1985, Finance and International Business,
Stern School of Business, New York University
BS, 1981, Marketing, Boston University School of
Public Communication



Margot Palermo is currently a Professor in the College of Business, teaching Introduction to Business and Business Ethics. She is also Director of the Undergraduate Honors Program in the College of Business. Margot's expertise has been with learning communities and experiential learning. She won the Award for Outstanding Undergraduate Instructor in 2014 and 2015. Prior to Stony Brook, she was with Merrill Lynch for over 20 years, where she worked as the Manager of the International Equity Desk for the Private Client Trading/Marketing Group; and was responsible for pioneering and developing the International Private Client Trading Unit with offices in New York, Hong Kong, and London.

THERESA E. ROBERTSON

Assistant Professor, Management
PhD, 2011, Psychology, University of California,
Santa Barbara
BS, 2004, Psychology; BA, 2004, Religious Studies,
Arizona State University



Dr. Robertson is an assistant professor of management and is also associated with the interdisciplinary Center for Behavioral Political Economy. Dr. Robertson received her PhD in evolutionary social psychology from the University of California, Santa Barbara. Her research has been supported by the National Science Foundation and she has published in the *Journal of Personality and Social Psychology*, *Psychological Science*, and *Evolution and Human Behavior*. Her research generally asks the questions: How do we choose who to associate with and who to avoid & how do we detect and minimize the costs of social exclusion when it happens?

GARY SHERMAN

Assistant Professor, Management
PhD, 2011, Social Psychology; BA, 2004,
Psychology, University of Virginia



Gary Sherman's research interests range from social hierarchy and its role in the inner workings of groups and organizations to ethics, including how to teach ethics, as well as the organizational and social conditions that encourage ethical behavior. His work has appeared in the *Proceedings of the National Academy of Sciences*, *Psychological Science*, and the *Journal of Personality and Social Psychology*. Before joining Stony Brook, Sherman was a postdoctoral fellow at the Harvard Initiative for Learning and Teaching and at the Center for Public Leadership at the Harvard Kennedy School.

GERRIT WOLF

Professor, Management
PhD, 1967, Social Psychology, Cornell University
BS, 1963, Psychology, Hope College



Dr. Wolf is an industrial and organizational psychologist who has focused on entrepreneurship. His students have started on or joined growing technology-based businesses in New York, where he started entrepreneurship classes 20 years ago; in Budapest, where he held Fulbright's Alexander Hamilton Chair of Entrepreneurship in 1993; and in Stockholm, where he was the first Fulbright Chair of Wireless E-Commerce in 2001. He has published more than 60 academic articles on conflict management, managerial decision-making and leadership. He presently researches wireless impact on organizations and consumers. Dr. Wolf is currently Director of the College's Innovation Center.

MANAGEMENT

OPERATIONS / DECISION ANALYTICS

ARISTOTLE LEKACOS

Lecturer, Management
MS, 1974, Operations Research - Management
Science, Polytechnic Institute of New York



Aristotle Lekacos founded and managed for 20 plus years Trac Line Software, a company that developed enterprise wide business systems for retailers, wholesalers and manufacturers. He has also provided consulting services to many Fortune 100 corporations including IBM, JC Penney, AT&T, EDS, Sunbeam, Radio Shack, Honeywell, Hammacher Schlemmer and Xerox. Prior to founding his company, Mr. Lekacos worked at Grumman Aerospace Corporation in Advanced Systems and Business Proposals. He recently published a book titled, "Communicating in a Digital World" which includes online multimedia content. He manages the College of Business Study Abroad Program, which brings nearly 30 students to Greece each summer.

HERBERT F. LEWIS

Associate Professor, Operations Management/
Decision Analytics
PhD, 1996; MS, 1991, Applied Mathematics and
Statistics with a focus on Operations Research
BE, 1989, Electrical Engineering and Applied
Math. and Statistics, Stony Brook University



Dr. Lewis has worked as a consultant on various projects for Management Partnership Services, Inc. and MAXIMUS, Inc. He has worked for the NYS Small Business Development Center and developed software for Roche Diagnostic Systems. Dr. Lewis has published extensively in the area of Data Envelopment Analysis (DEA), a linear programming-based methodology for measuring the relative efficiency of units that consume multiple inputs to produce multiple outputs. His work has contributed to both the DEA methodology and its applications. In addition, Dr. Lewis has published papers in the areas of vehicle routing, job scheduling, gene sequencing and educational pedagogy.

CHRISTINE PITOCOCCO

Professor, Operations Management/Decision
Analytics
PhD, 2013, Info Technology; BS, 1982, Medical
Biology, Long Island University
MS, 2001, Mgmt & Public Policy; Adv Cert in MIS,
2000, Stony Brook University



Prior to teaching at Stony Brook's College of Business, Dr. Pitocco worked as a Clinical Assistant Professor in the Bachelor of Health Science Program, Clinical Laboratory Science Program, and Master of Science in Healthcare Policy and Management at Stony Brook University. She earned a PhD in Information Studies and Technology from LIU-Post. She gained her clinical expertise while she was the evening supervisor of the Blood Bank at University Hospital Stony Brook. Prior to joining Stony Brook she was the day supervisor in the Immunochemistry Department and a medical technologist at Mercy Hospital in Rockville Centre.

KATSUNOBU SASANUMA

Assistant Professor, Operations Management
PhD, 2015, Public Policy and Operations
Management, Carnegie Mellon University
SM, Massachusetts Institute of Technology
MPA, Harvard Kennedy School



Prior to joining the faculty at Stony Brook, Dr. Sasanuma was a semiconductor engineer at Toshiba R&D Center, where he holds two U.S. patents. He then studied Public Policy and Operations Research at Harvard and MIT before pursuing his PhD in Public Policy and Management (Operations Management) at Carnegie Mellon University. His research areas include probability theory, stochastic processes, queueing theory, and networks of queues. His doctoral thesis, "Congestion-Based Control Policy for Service Systems," explores a new Markov chain decomposition technique to analyze service systems. He is particularly interested in finding simple laws of physics related to real-world systems and applying the findings to improve service, traffic, and healthcare operations.

THOMAS R. SEXTON

Professor, Operations Management/Decision Analytics; Director, Center for Performance Measurement

PhD, 1979, Applied Mathematics and Statistics; MS, 1974, Applied Mathematics and Statistics, Stony Brook University



Dr. Sexton's research focuses on productivity and efficiency theory and analysis. He has analyzed electricity transmission and distribution systems nationwide, hospitals in New York State, Veterans Affairs medical centers throughout the country, and nursing homes in New York State and Maine. Dr. Sexton helped to develop an efficiency-based funding formula for pupil transportation for the State of North Carolina (Honorable Mention in the 1993 Franz Edelman International Prize Competition for the best application of operations/research/management science in industry or government). He holds joint appointments in the Technology, Policy and Innovation PhD Program, the Department of Applied Mathematics and Statistics, and the School of Health Technology and Management.

JADRANKA SKORIN-KAPOV

Professor, Operations Management/Decision Analytics; Director of CIBEH Center
PhD, 2014, Art History and Criticism; PhD, 2007, Philosophy, Stony Brook University
PhD, 1987, Operations Research, University of British Columbia



Dr. Skorin-Kapov is a tenured Professor of Operations Research, with a diverse educational background, including three PhDs: Operations Research, Philosophy, and Art History and Criticism. Her work in Operations Research includes applications of discrete optimization to network design, manufacturing design, scheduling, and location and layout. She develops algorithms for difficult decision problems arising in engineering and business areas. Dr. Skorin-Kapov is the author or the coauthor of about 70 refereed publications in the field of Operations Research, and a recipient of a number of grants, including five National Science Foundation awards.

MARKETING & STRATEGY

The College of Business Marketing and Strategy Area features 8 faculty members. A key area of focus for the group is Consumer Behavior, with recent publications in *Appetite*, *Behavioral and Brain Sciences*, *Journal of Consumer Psychology*, *Journal of Consumer Research*, *Journal of Experimental Social Psychology*, *Journal of Public Policy & Marketing*, *Journal of Social and Personal Relationships*, and *Perspectives on Psychological Science*. Marketing Education, which includes many student research opportunities, includes the MBA in Marketing and BS in Business Management with specialization in Marketing. Faculty members have strong relationships with external corporations and organizations, who regularly provide students with experiential learning opportunities. Students are able to apply theoretical knowledge to simulation projects and case studies, to broaden their understanding of overall organizational strategy.

CAMILLE ABRUSCATO

Lecturer, Marketing

MBA, Management, Dowling College School of Business

Bachelor of Business Administration, Marketing, Pace University Lubin School of Business



Camille Abruscato has a BBA in Marketing from Pace University's Lubin School of Business and an MBA from Dowling College's Townsend School. The pinnacle of her career was spent at Philip Morris USA as a brand manager, where she managed brands contributing to over \$1 billion in annual sales. During her time here at Stony Brook, Professor Abruscato has pioneered the Target Corporation Case Study Program and the College of Business Student Project Exhibition. The case study program has been such a success that the Target Corporation has decided to use Stony Brook University as a model for the program's continued success at other colleges and universities.

DENISE BUHRAU

Assistant Professor, Marketing

PhD, 2010, Management, Tulane University

BS, 2002, Psychology, Otto Von Guericke University



Dr. Buhrau received her PhD from Tulane University in 2010. She conducts research on consumer behavior, particularly in the context of health behaviors. She focuses on topics such as planning and goal pursuit, health communication, and the role of temporal orientation in decision making. Dr. Buhrau was recently published in *Appetite* and *Journal of Consumer Psychology*. She recently presented at the Society for Judgement and Decision Making and the Association for Consumer Research.

PETER CAPRARIELLO

Assistant Professor, Marketing
PhD, 2012; MA, 2006, Social-Personality
Psychology, University of Rochester
BA, 2003, Psychology, Carnegie Mellon University



Dr. Caprariello's research intersects money and close interpersonal relationships. Specifically, he is currently researching how specifying the relationship context of life experiences versus material possessions affords a more complete understanding of how money can be spent in pursuit of happiness. His dissertation tested whether or not activating self-centered or other-centered motives for spending money on others influences happiness. More broadly, little is known about how relationships influence consumer behavior. He believes that we can develop and extend basic consumer science by better understanding the natural context in which money fundamentally alters, and is altered by, relevant relationship processes. One of his professional goals is to advance research in that broad area.

ROBERT Ettl

Lecturer, Marketing
MBA, Marketing, Iona College
MCA, Public Information Systems, New York
Institute of Technology



Robert Ettl brings 30 years of practical business experience in global and domestic operations in both services and product marketing management. In addition, he has been teaching college courses in an adjunct capacity for 27 years at the undergraduate and graduate levels, where he had been recognized as an outstanding Professor. Robert Ettl held the position of Associate Professor of Management at Long Island University in the role of Executive-in-Residence. In addition to being selected for Who's Who in Marketing and Sales, Robert Ettl has been a member of several professional associations. His business experience includes working with firms such as AT&T, Bell Labs, Boeing, Lucent Technologies, and the U.S. government.

MICHAEL KAMINS

Professor, Marketing
PhD, 1984, Marketing, New York University
BBA, 1974, Statistics, Bernard M. Baruch College



Dr. Kamins, Director of Research for the College of Business, received his PhD from New York University in Marketing and Quantitative Methods in February of 1984. He has published over 30 articles in journals that include *International Business Review*, *Marketing Science Institute Working Paper*, and *Journal of Marketing*, and has consulted for firms such as AT&T, Canon, Hilton, MGM and Sony Tristar.

PAUL CONNELL

Assistant Professor, Marketing
PhD, 2008, Philosophy, BA, 1992, University of
Arizona
MBA, 2001, Seattle University



Dr. Connell's research interests include developmental consumer psychology, relationships, and non-conscious influences on consumer behavior. His 2015 article, "Dissociation from Beloved Unhealthy Brands Decreases Preference for and Consumption of Vegetables," was published in *Appetite*; and his 2014 article, "How Childhood Advertising Exposure Can Create Biased Product Evaluations that Persist into Adulthood" was published in *Journal of Consumer Research* and received additional media coverage in the US and internationally. Dr. Connell currently serves on the editorial review board of *Journal of Public Policy & Marketing*.

JULIE Y. HUANG

Assistant Professor, Marketing
PhD, 2011; MS, 2007, Social Psychology,
Yale University
BA, 1999, Psychology and English Literature,
University of Maryland



Dr. Huang's research focuses on how motivational and environmental factors interact to produce unintended consequences in consumer judgment and behavior. In her empirical research, she identifies which goals might be particularly associated with unintended effects in consumer contexts. Her theoretical work argues that an individual's expressed judgments and behaviors can be understood as indirectly controlled by multiple conscious and unconscious goals. Dr. Huang has published this research in behavioral science journals, including *Behavioral and Brain Sciences*, *Psychological Science*, and *The Journal of Experimental Social Psychology*.

ETHAN PEW

Assistant Professor, Marketing
PhD, 2010, Marketing, University of Colorado
BBA, 2003, Finance, University of Texas



Ethan Pew received his PhD from the University of Colorado in 2010. He conducts research on consumer behavior, particularly in the context of investment decision making. He focuses on topics such as how consumers perceive time and process information when evaluating investment opportunities.

The History of the Stony Brook Colony

The Stony Brook Colony of Delta Sigma Pi was founded on the basis of creating an environment where one can foster leadership and professionalism while providing support toward furthering career opportunities and developing lifelong friendships. We aim to achieve our goals by hosting and attending professional development, social, and philanthropic events.

The Stony Brook Colony of Delta Sigma Pi was officially founded on December 4th, 2014 by two groups of students who wanted to redefine what it meant to be a Professional Business Fraternity on the Stony Brook Campus. Our previous presidents; Melissa Rigo, Tim Heller, Michelle Yeung and Eugenie Wu has worked toward chartering a chapter on this campus, unfortunately due to unforeseen circumstances they were not successful with the initiation process.

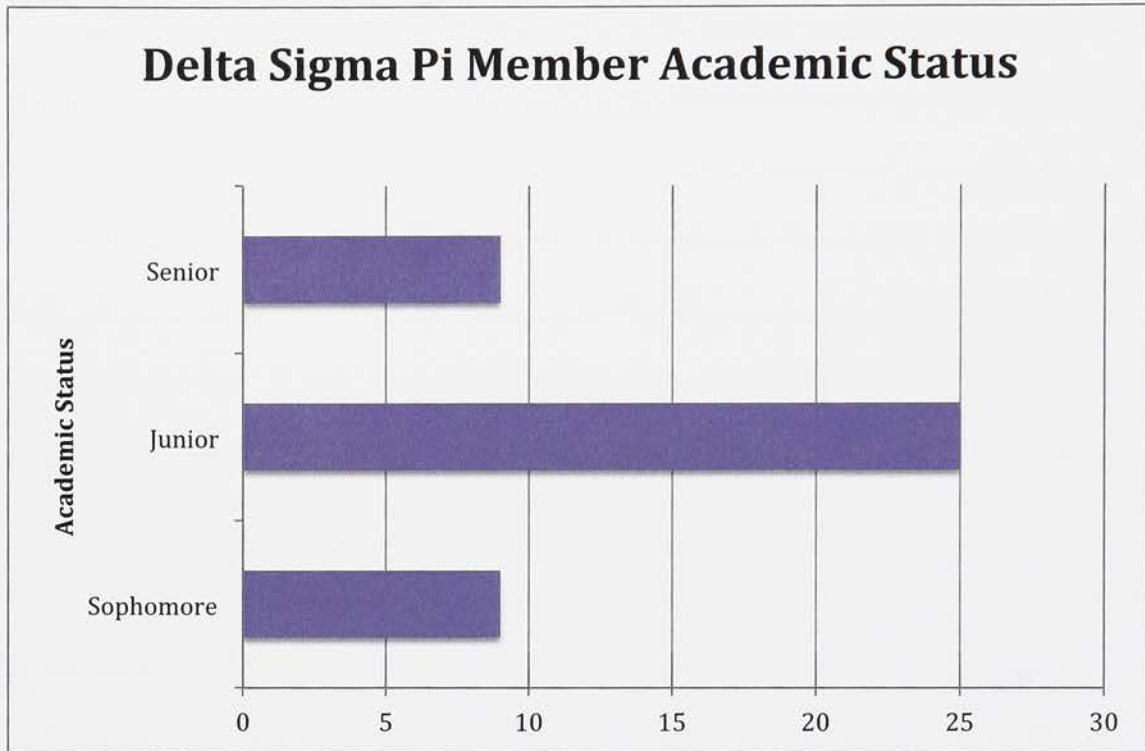
Since the end of the Spring 2016 semester, the newly installed Executive Committee decided that they wanted to reinvigorate the Stony Brook Colony and work towards rebuilding the foundation that was established by our first generation founders. In order to achieve this, the Executive Committee decided to focus on recruitment efforts and promoting the organization as a whole; presenting it as a place where students who have common goals may mature and improve themselves in the four years of university. After tremendous success with recruitment efforts, the current class of 42 members has already attended events that not only honed their skillsets but also allowed the members to bond and develop friendships. Stony Brook Colony is currently aiming to ensure that Delta Sigma Pi at Stony Brook remains active and creates a name for itself on campus, leaving a legacy for the next generation. The Colony also wishes to ensure that members will graduate with skills that will prepare them for their future profession as well as aid them towards advancing in their professional career.

The Fall 2016 class consists of 9 sophomores, 25 juniors and 8 seniors. Abiding by the rules installed by Stony Brook University, the Delta Sigma Pi Colony at Stony Brook did not accept any first semester freshmen. There were 9 freshmen interested in joining the Colony. Nonetheless, the

Colony is planning on actively recruiting second semester freshmen during the Spring 2017 semester.

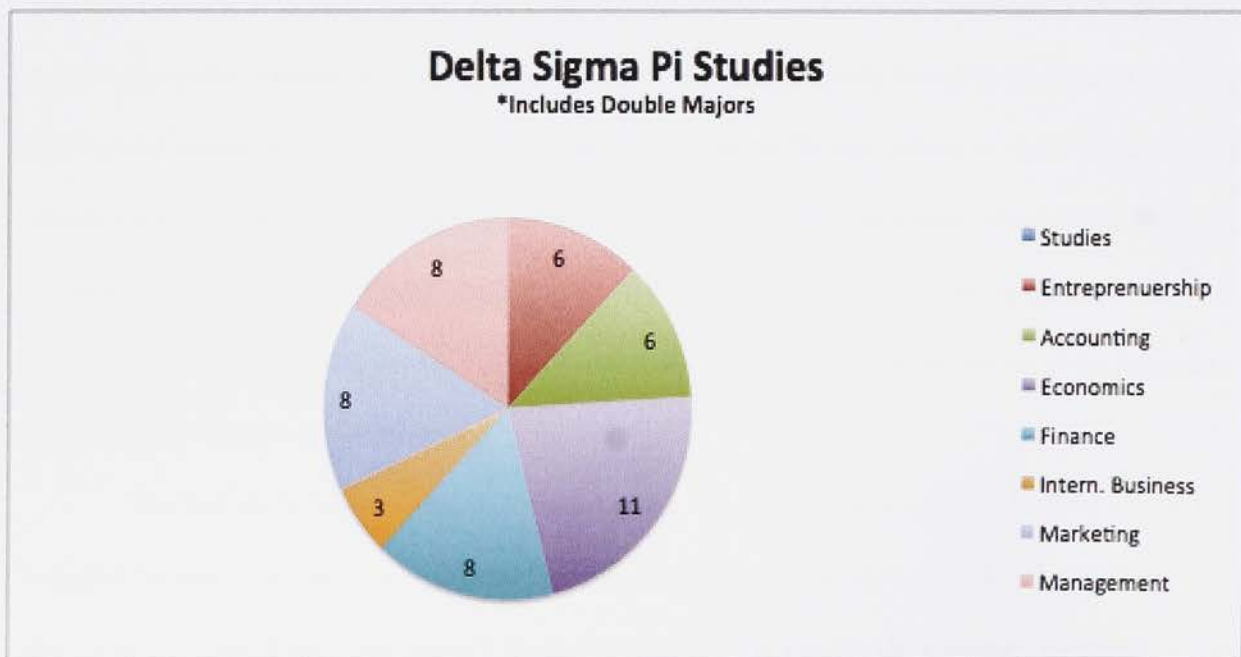
Overall, the Stony Brook Colony of Delta Sigma Pi is hoping to be recognized as an official chapter. This Colony wishes to build future leaders while instilling aspects of professionalism, brotherhood, and humanitarianism within our classes that will eventually provide help in society and world as a whole.

Delta Sigma Pi Stony Brook Colony Membership Statistics

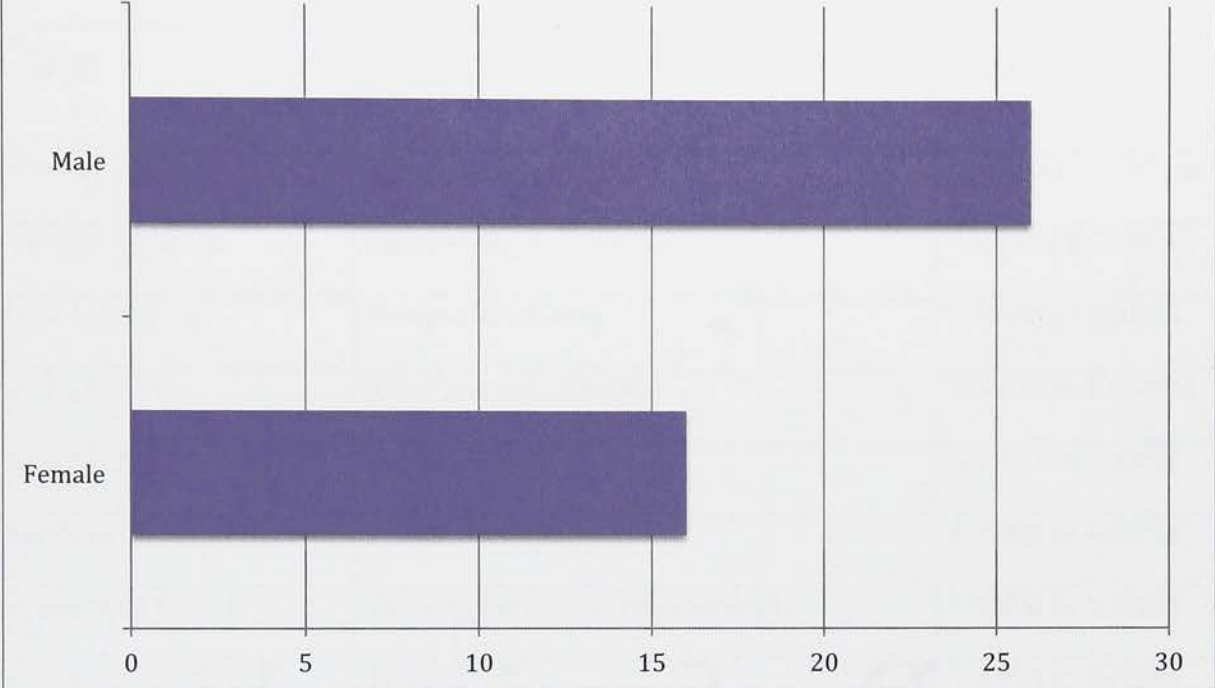


Stony Brook University does not allow Greek Organizations to accept first semester freshmen.

9 freshmen are interested for Spring 2017



Gender of the Members



Professional Events



EVENTS BEFORE THIS TIME WERE BY THE PREVIOUS EXECUTIVE COMMITTEE

Date	Event Name	Time
February 26, 2016	Careers in Marketing	8:00AM to 11:00AM
February 26, 2016	Networking with Alumni	12:00PM to 2:00PM
April 7, 2016	Resume Workshop	7:30PM to 9:00PM
April 14, 2016	The Financial Meltdown	7:00PM to 10:00PM
April 27, 2016	LinkedIn Workshop	8:00PM to 9:00PM
May 4, 2016	LinkedIn Portraits	8:00PM to 9:00PM
September 14, 2016	Delta Sigma Pi Pre-Informational	7:30PM to 8:30PM
September 21, 2016	Marketing U	1:00PM to 2:20PM
September 21, 2016	Branding for Dummies	7:00PM to 8:00PM
October 21, 2016	Diversity Panel and Recruiting Event	12:00PM to 3:30PM

Spring 2016

February 26, 2016: Careers in Marketing (8:00AM to 11:00AM)

February 26, 2016: Networking with Alumni (12:00PM to 2:00PM)

April 7, 2016: Resume Workshop (7:30PM to 9:00PM)

April 14, 2016: The Financial Meltdown (7:00PM to 10:00PM)

April 27, 2016: LinkedIn Workshop (8:00PM to 9:00PM)

May 4, 2016: LinkedIn Portraits (8:00PM to 9:00PM)

Fall 2016

Delta Sigma Pi Pre-Informational

Alumni Speaker: Kristen Brown

September 14, 2016



DELTA SIGMA PI
PRE-INFORMATIONAL

Harriman Hall 304
Wednesday, September 14
7:30 PM - 8:30 PM

Free Pizza and Refreshments!





Marketing U: Career Center

September 21, 2016



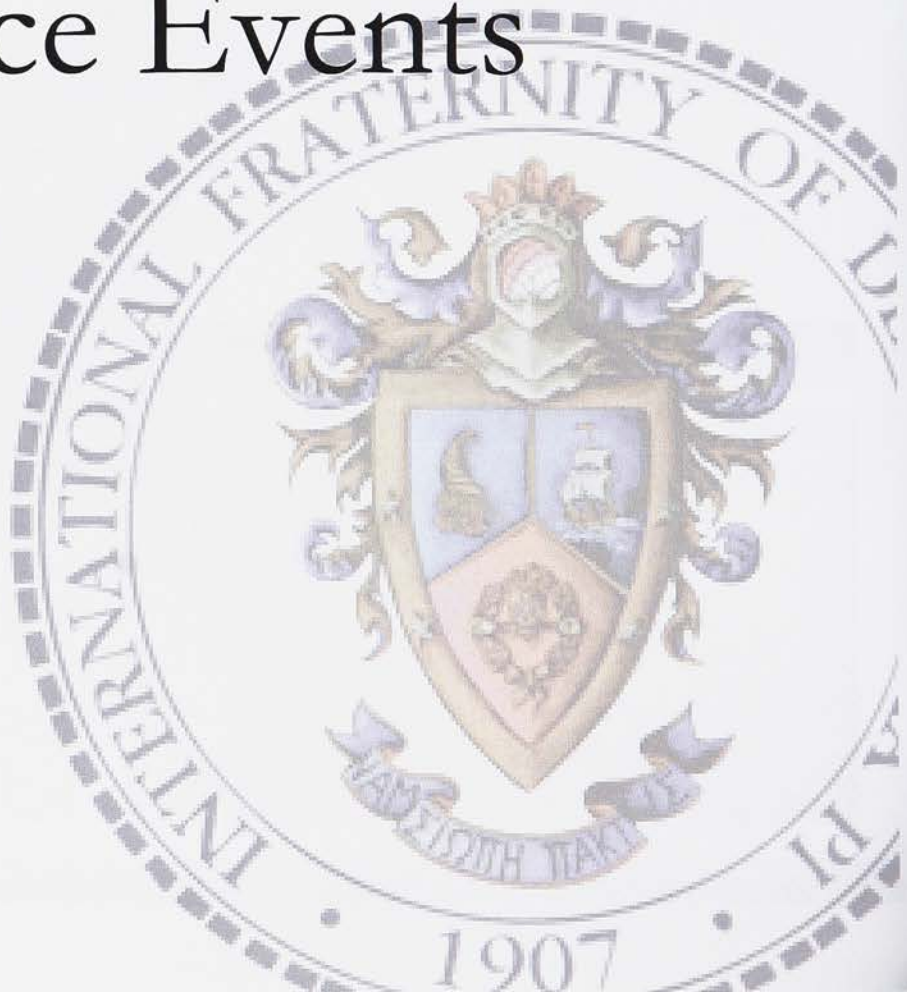
Branding for Dummies

Guest Speaker: Peter Caprariello

September 21, 2016



Community Service Events



Date	Event	Time
February 19, 2016	Clothing Drive	5:00PM
April 9, 2016	Campus Clean-up	11:00AM to 1:00PM
April 16, 2016	Dance Marathon	6:00PM to 10:00PM
April 21, 2016	Read my Lips	7:00PM to 10:00PM
September 18, 2016	Campus Clean-up	12:00PM to 1:00PM
September 29, 2016	Can Drive	7:30PM

Spring 2016

February 19, 2016: Clothing Drive (5:00PM)

April 9, 2016: Campus Clean-up (11:00AM to 1:00PM)

April 16, 2016: Dance Marathon (6:00PM to 10:00PM)

April 21, 2016: Read my Lips (7:00PM to 10:00PM)

Fall 2016

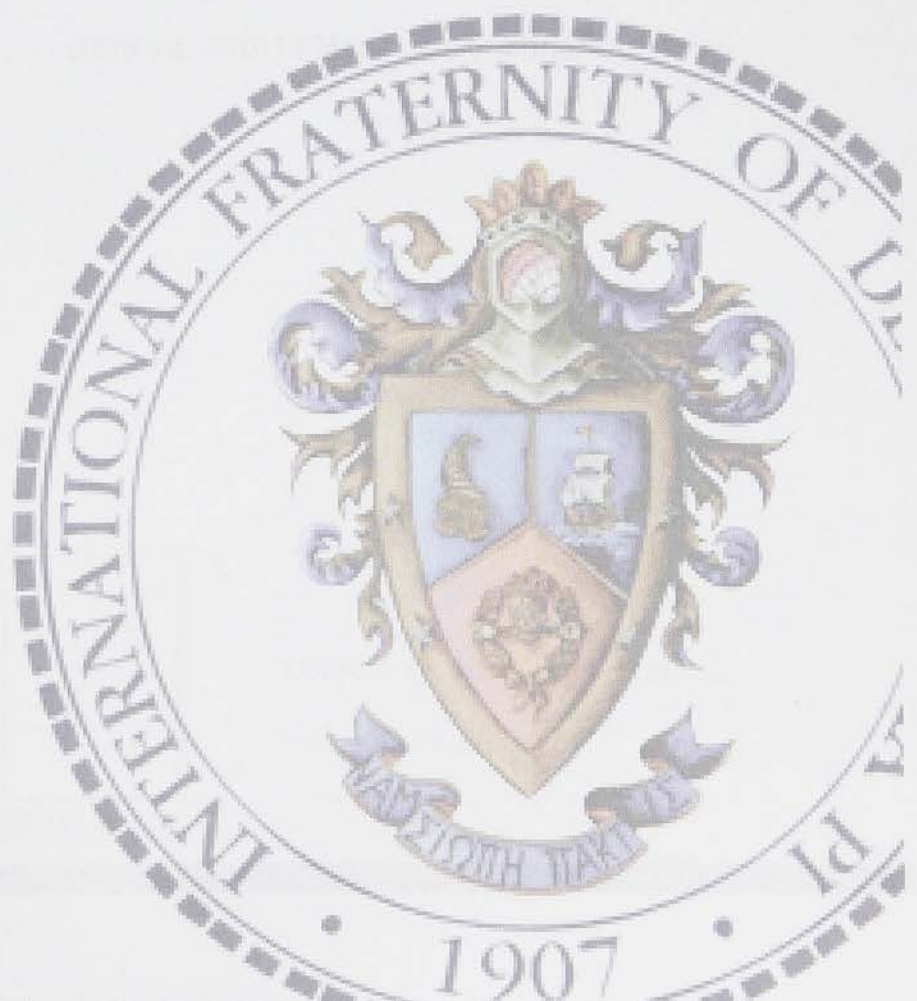
September 18, 2016: Campus Clean-up (12:00PM to 1:00PM)



September 29, 2016 to September 29, 2016: Can Drive



Fundraising Events



Date	Event	Time
April 21, 2016	Cabo Fresh Fundraiser	11:00AM to 10:00PM
April 24, 2016 to May 8, 2016	Bundraiser Pre-order	3:00PM to 5:30PM
October 13, 2016	Cabo Fresh Fundraiser	11:00AM to 10:00PM

April 21, 2016: Cabo Fresh Fundraiser



SUPPORT DELTA SIGMA PI

4/21/2016
Present this flyer at the register, and **Cabo Fresh** will donate 20% of your purchase to **DELTA SIGMA PI**

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CTC & ΔΣΠ

Bundraiser

Pre-Order:

2 For \$4 ☼ 3 For \$6 ☼ 5 For \$9
... prices will increase on the day of! ...

Pick ups @ Sac Lobby on May 4th

April 24, 2016 to May 8, 2016: Bundraiser Pre-order

Delta Sigma Pi
Stony Brook University

10/13/2016
Present This Flyer At The Register And Cabo Fresh will donate a Portion Of Your Check to SBU Delta Sigma Pi's charity of choice

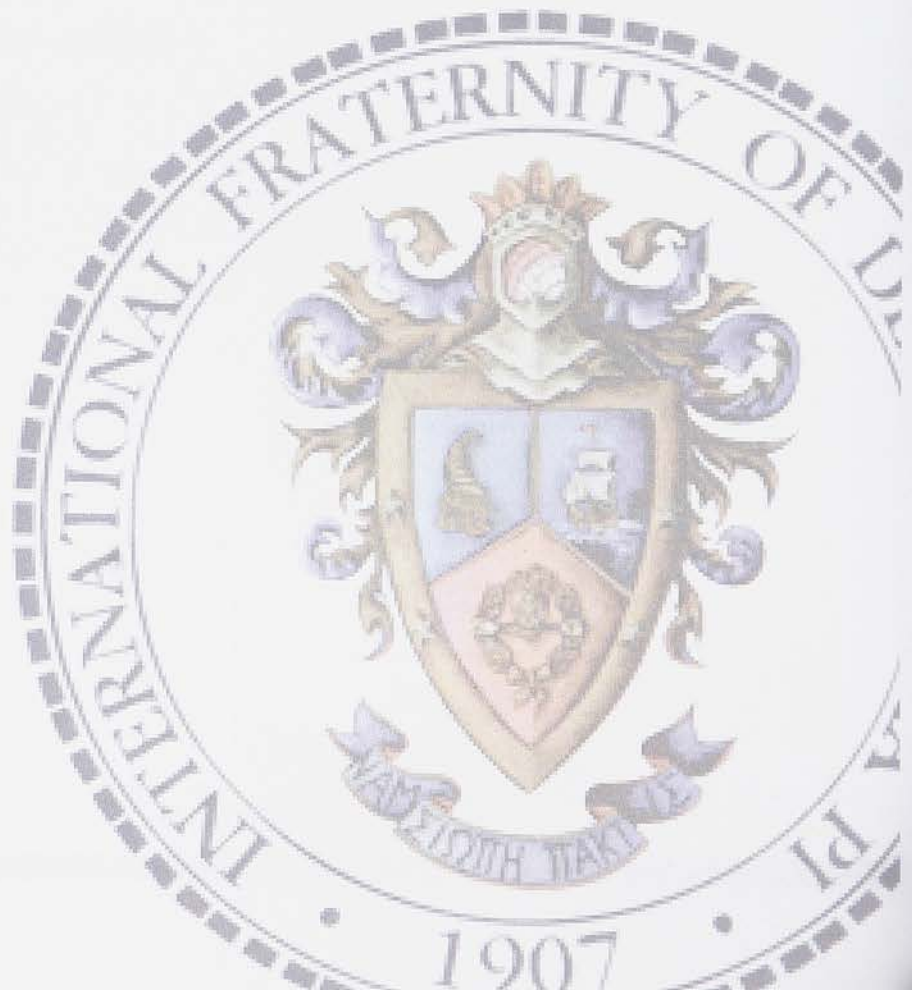
CaboFresh
CALIFORNIA MEXICAN GRILL
FUNDRAISER
WE SUPPORT OUR COMMUNITY!

Stony Brook
2182 Nesconset Hgwy.
Stony Brook, NY 11790

[f](#) [t](#) [i](#) CaboFreshMex.Com

October 13, 2016: Cabo Fresh Fundraiser

Social Events

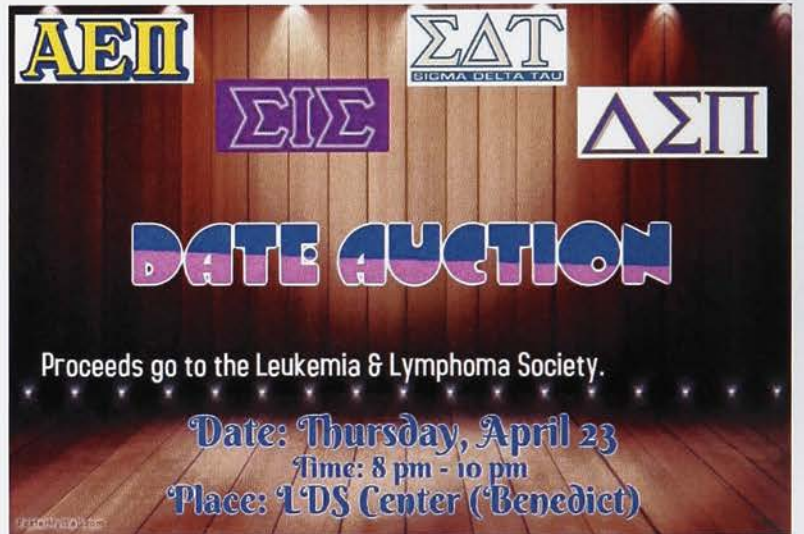


Date	Event	Time
April 23, 2014	Date Auction	8:00PM to 10:00PM
September 19, 2016	Meet the Brothers	7:00PM to 11:00PM
September 25, 2016	Empire Region: Back to School Picnic	2:00PM to 5:00PM
October 21, 2016	Adelphi Mocktail: The Ghost of DSP's Past	6:30PM to 9:00PM

Date Auction

LDS Center

April 23, 2014



Meet the Brothers

Date: September 19, 2016

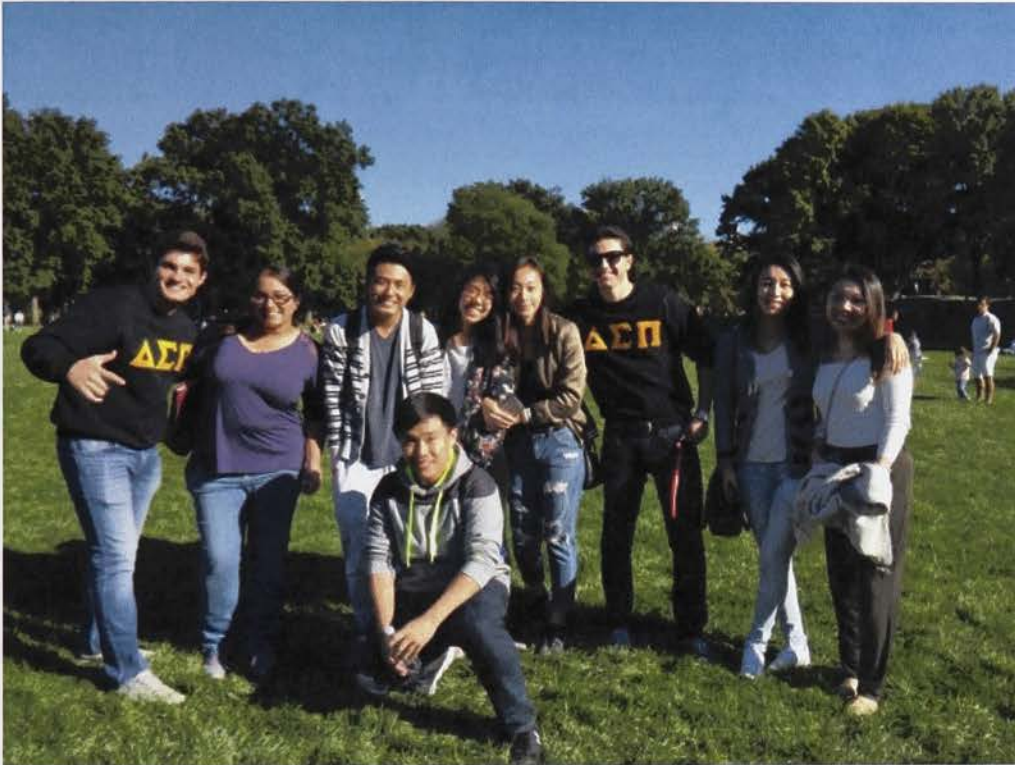
Harriman Hall 304



Empire Region: Back to School Picnic

September 25, 2016

Sheep Meadow, Central Park



Special Events



Involvement Fair
September 14, 2016
1:00PM to 2:20PM



Your Geofilter is approved!



Executive Committee Meetings



Date	Time	Description
September 12, 2016	7:00PM to 8:00PM	Official meeting details, recruitment, and events.
September 18, 2016	7:00PM to 8:00PM	Member selection
September 23, 2016	7:00PM to 12:00PM	Petition and LEAD
September 26, 2016	7:45PM to 2:00AM	Petition, LEAD, Bylaws
October 3, 2016	7:10PM to 9:00PM	Lateness, Petition, Events, Charities.
October 10, 2016	8:00PM to 11:00PM	Committee, Petition
October 17, 2016	8:00PM to 9:15PM	Charity, Event Update, CMP
October 24, 2016	8:00PM to 9:40PM	Elections, Banquet, Event Updates



General Colony Meetings



Date	Time	Description
January 27, 2016	7:00PM to 8:30PM	Location of future meetings, Meet with Caprariello
February 10, 2016	8:00PM to 9:00PM	General colony update
February 17, 2016	7:00PM to 8:00PM	General colony update
February 24, 2016	7:00PM to 10:00PM	Recruiting ideas, possible events, requirements for installment
March 9, 2016	7:00PM to 9:00PM	Fundraising in April
March 16, 2016	8:00PM to 9:00PM	General Colony update
March 23, 2016	8:00PM to 9:00PM	General Colony update
March 30, 2016	8:00PM to 9:00PM	General Colony update
September 7, 2016	7:30PM to 8:30PM	Guest Speaker: Jackie Napalan and Will Greenberg. General information about the Executive Committee and Delta Sigma Pi.
September 14, 2016	7:30PM to 8:30PM	Guest Speaker: Kristen Brown
September 28, 2016	7:30PM to 8:30PM	Can Drive Collection
October 5, 2016	7:30PM to 9:00PM	General colony update with a photo shoot at the end for petition photos.
October 12, 2016	8:00PM to 8:30PM	General colony update
October 19, 2016	8:00PM to 9:00PM	General colony update

Faculty Biography



Peter Caprariello, PhD

PhD earned: 2012

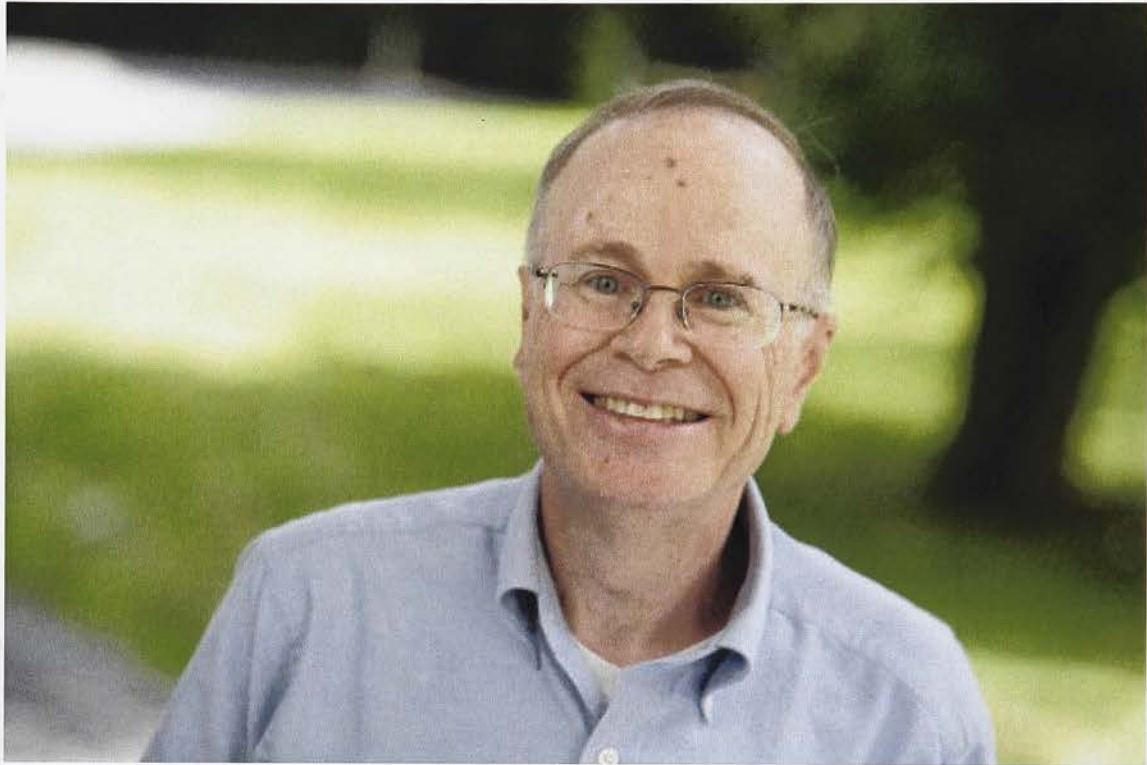
Title: Assistant Professor, Marketing



I direct the Consumer Affiliation Processes Lab and conduct research on interpersonal spending processes (charitable giving, spending money on other people, gift-giving, etc.). I received my PhD from the University of Rochester and my BA from Carnegie-Mellon University. I have been at Stony Brook University since 2012. When I am not doing research or teaching, I enjoy making music and working out. I have been married to my wife since 2014 and I have an overweight Chihuahua named Charlie.

Manuel London, PhD

Title: Dean, College of Business; Director of the Center for Human Resource Management



My career spans my professorship at major research universities - in particular, the University of Illinois at Champaign/Urbana from 1974-1977 and Stony Brook University from 1989 to the present. For the 12 intervening years, I was a researcher and human resource practitioner at AT&T. I am a pioneer in the now popular field of multisource (360 degree) feedback. As a practitioner and consultant, I have worked on program development and publications in the areas of performance management, feedback, managing marginal performers, and the manager as coach and developer. I also received the Book Award from the Society for Human Resource Management for *Change Agents: New Roles and Innovation Strategies for Human Resource Professionals*.

Dr. Tess Robertson, PhD

PhD earned: 2011

Title: Assistant Professor, Management



I am an assistant professor of management and is also associated with the interdisciplinary Center for Behavioral Political Economy. I received my Ph.D. in evolutionary social psychology from the University of California, Santa Barbara. My research has been supported by the National Science Foundation and I have published in the Journal of Personality and Social Psychology, Psychological Science, and Evolution and Human Behavior. My research generally asks the questions: How do we choose who to associate with and who to avoid & how do we detect and minimize the costs of social exclusion when it happens?

Member Biography



Michael Alvin

Expected Graduation Date: May 2018

Major: Economics, Applied Mathematics and Statistics
[BA]



My name is Michael Alvin and I am a junior studying Economics and Applied Math here at Stony Brook. Some of my hobbies include playing sports (basketball and soccer mostly), traveling, and reading. I also love eating and trying out new types of food. Something I am working towards is to travel Europe in the near future so that I can explore the cities, try the foods, and visit the stadiums (maybe the soccer teams too). I decided to be part of Delta Sigma Pi so that I can grow as a person and be part of a brotherhood that I will remember for a long time.

Jaliel Amador

Expected Graduation Date: May 2018

Major: Business

Specialization: Management and Operations, Finance

[BS]



I am a Junior at Stony Brook in the Business Honors Program with a specialization in Business Management and Finance. I am also the Student Ambassador for HBO-Go, a Founding Father and current Secretary of Pi Kappa Phi – Kappa Epsilon Chapter, and VP of Community Service of the Colony Chapter of Delta Sigma Pi Business Fraternity.

Luca Amarca

Expected Graduation Date: May 2018

Major: Business

Specialization: Management and Operations

[BS]



I am currently the President and Co-Founder of Ground Break's Marketing in which my best friend and I founded back in September of 2015. I am also of Swiss origin, having lived there for three years (12-15 years old) and attending school all in French. I have also attended Suffolk County Community College before coming here to Stony Brook in which I received an Associates Degree in Liberal Arts. I am continuing my education here at Stony Brook to help me in the professional world.

James Ayres

Expected Graduation Date: May 2017

Major: Business

Specialization: Marketing

[BS]



My name is James, I am 21 years old, and I am from Sea Cliff, New York. It is my mission to strengthen my personal brand on a daily basis. I have a passion for learning, and look to grow both inside and outside the classroom everyday. Following graduation, I intend to join a dynamic profit making team of professionals, and contribute effectively to a group dedicated to both corporate growth and individual success. Lastly, my hobbies include photography, fitness, and team sports.

Gabriela Berrios

Expected Graduation Date: May 2019

Major: Business Management

Specialization: Finance

[BS]



My name is Gabriela Berrios and I am currently finishing up my senior year at Stony Brook University, with my eyes set on completing graduate work here as well. I come from a big family and a small household. My immigrant mother and retired Air Force captain father raised me to have morals, respect, and love for everyone. A great work ethic runs in my veins and I live every day knowing that I have been given the opportunity to be something greater than my parents. I never give up and I never give in, but I am also easy going and I will do everything I can to make someone laugh. I am always smiling, and that is because I strongly believe that everyone is fighting an inner battle, and sometimes a warm smile is all you need when you are losing faith.

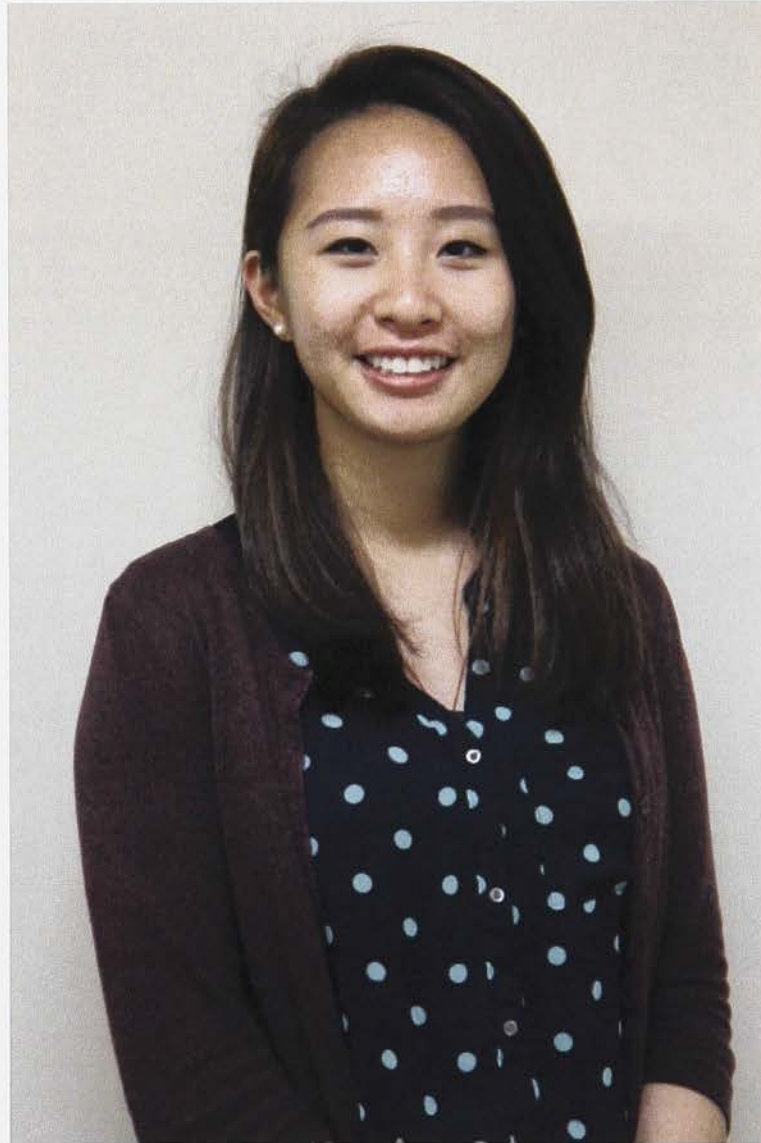
Sharon Chen

Expected Graduation Date: May 2018

Major: Business

Specialization: Marketing

[BS]



Hello! My name is Sharon Chen and I am currently a junior studying Business Management with a specialization in marketing. My expected graduation is May of 2018. I am actually just starting this semester as a business major. After lots of contemplation and courage, I switched from the Pre-med track to the major that I am truly passionate about. I am ecstatic to be apart of the growing family of Delta Sigma Pi on campus and I can't wait to see what this family has in store for me!

Sixian Chen

Expected Graduation Date: May 2018

Major: Business

Specialization: Finance, Economics

Minor: Music and Technology

[BA, BS]



My name is Sixian, but you can call me Jason. I was born in Guangzhou, also known as Canton. Guangzhou is located in Southeast China, and it is closed to Shenzhen, Hong Kong and Macau. My life changed when I was 15 years old. I immigrated to the United State with my parents. After we immigrated, we lived in Queens, New York. I barely made any friends during my freshman year of high school because it was not easy for me to communicate with others in English. But later on, I joined different clubs and made friends with other people. After high school, I was luckily accepted to Stony Brook University. I chose Business and Economics as my majors because not only am I interested in this field, but I also want to learn how to value and plan efficiently for any given situation. On the other hand, I am trying to be a multi-talented person, and this is the reason why I chose Music and Technology as my minor. When I am free, I like to carry a guitar and sing with my friends in my dorm.

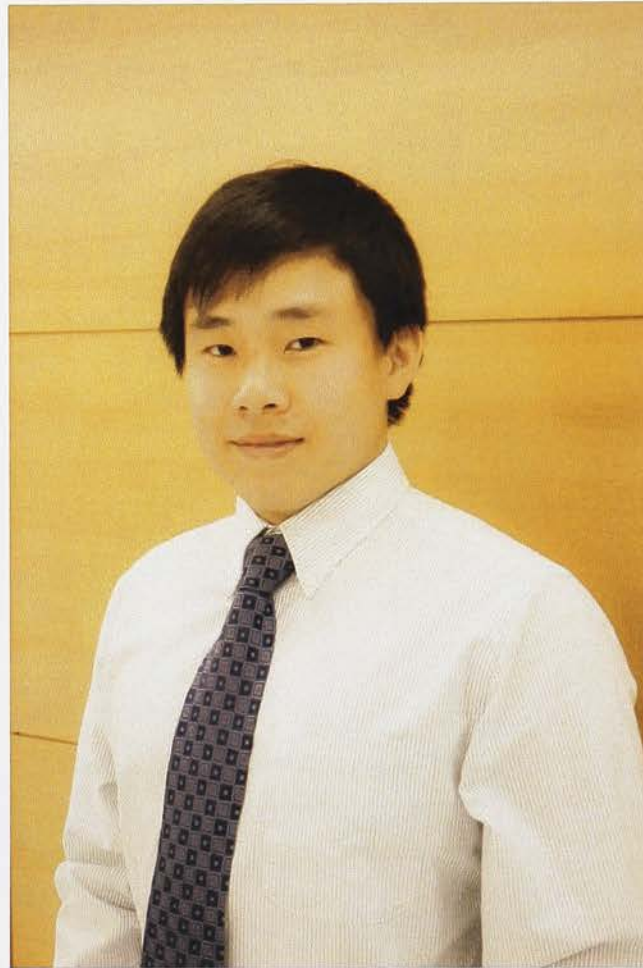
Yu Long Cheng

Expected Graduation Date: May 2018

Major: Business

Minor: Accounting

[BS]



I am a Business Management Major with an Accounting Minor at Stony Brook University. I am a junior standing, planning to graduate in spring of 2018. During my time at Stony Brook, I have participated in Community Service, Global China Connection, International Student Organization, and Delta Sigma Pi. I am currently a TA for BUS 220, Decision Sciences. I like to keep myself busy during my time in college so I can build up my resume and prepare myself for the real world. During my free time, I like to hang out with my friends, play sports, or just relax and watch videos. I am very easy to get along with and can work well with anyone in any organizations or groups. I hope that after I graduate, I can find a job in the accounting industry. I plan to gain experience in the work force before I decide to attend Graduate School to obtain my CPA in accounting. My hope is to work for the big four in the future and live a happy life.

Joseph Cipollina

Expected Graduation Date: May 2017

Major: Business

Specialization: Management

Minor: Accounting

[BS]



My name is Joseph Anthony Cipollina and I was born and raised in Queens, New York.

In Fall 2007, I started my first semester at Stony Brook University as an electrical engineering major. A few years later I found myself wanting more in life and decided to broaden my horizons. After some considerable thought, I joined the United States Marine Corps in Fall 2010 and have had the privilege of many great life experiences in places like Japan, Korea, Afghanistan, and various locations within the United States. Following my service, I had a renewed outlook and decided that I wanted to once again pursue my education. This has lead me to where I am now, which is back at Stony Brook in the pursuit of an MS in accounting. As of right now, I am in my senior year of my undergraduate degree for the Business Management major and Accounting minor with an expected graduation date of May '17.

Kelly Cornwell

Expected Graduation Date: May 2018

Major: Business

Specialization: Entrepreneurship

[BS]



My name is Kelly Cornwell and I graduated in the top ten of my class at Churchville-Chili High School. I am currently attending Stony Brook University, in my junior year, as a business major specializing in entrepreneurship. I hope to one day own a business of my own. My hobbies include comic books, golf, softball, and snowboarding. I am expected to graduate in May of 2018.

Brian Danoski

Expected Graduation Date: May 2018

Major: Business

Specialization: Entrepreneurship

[BS]



I am aspiring entrepreneur that seeks important and uprising issues that need to be solved. My great sense of creativity and intuition guide me to be the best I can be and drives me to learn about my desired field as well as myself each and every day. I acknowledge the struggles of the world and I refuse to indulge in them, motivating me to always continue my efforts towards self-development. My history and life up to this point leaves me nothing but determined to finish my education and bring great things to the world that are yet to come, all while being as happy as possible and bringing others along with me.



William Darger

Expected Graduation Date: May 2019

Major: Psychology and Business

Specialization: Management and Operations

[BS, BA]



I am currently a sophomore, pursuing a BA in Psychology and a BS in Business Management. I am a member of the Psychology Student Alliance and Students Helping Honduras, and I played basketball in high school. I enjoy reading and exercising, and I am very excited about Delta Sigma Pi.

Noyan Darici

Expected Graduation Date: May 2018
Major: Economics and Applied Mathematics
[BS]



My name is Noyan Darici, I am a senior studying Economics and Applied Mathematics. My expected graduation date is May 2018. When I'm not in the classroom or the library, I enjoy spending my time focusing on fitness. It is an honor to be a part of this Fraternity.

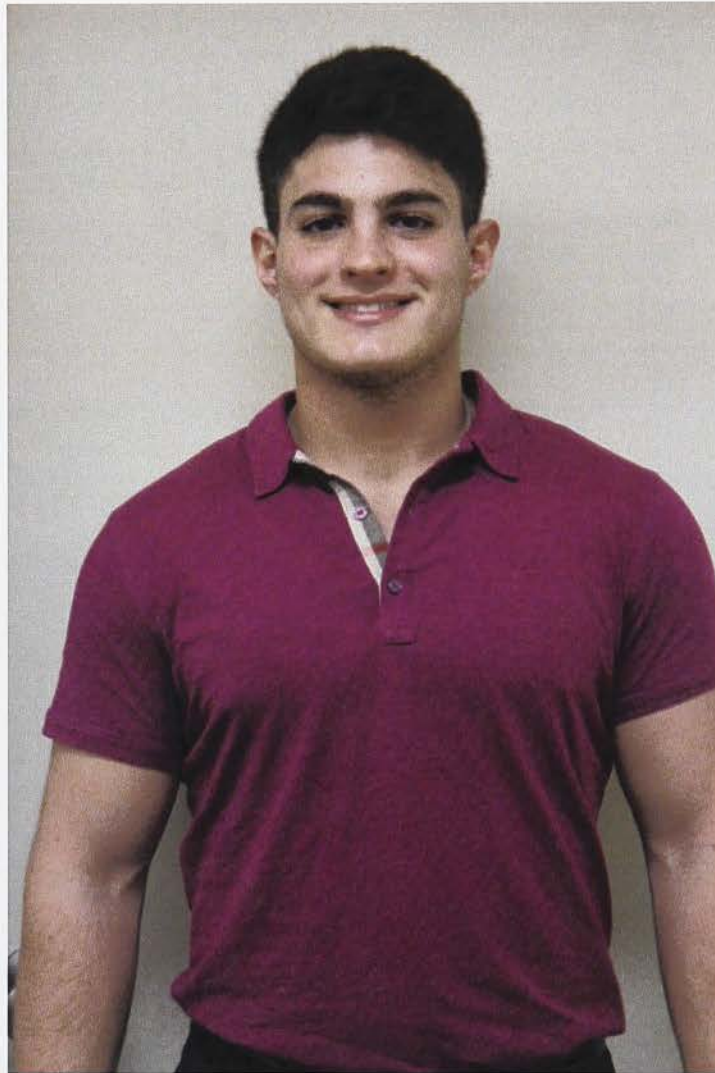
Constantine Diakakis

Expected Graduation Date: May 2017

Major: Business

Specialization: Marketing

[BS]



My name is Constantine Diakakis and I am a Greek American Senior at Stony Brook University. I am 21 years old and I'm a Business Major with a concentration in Marketing expecting to graduate in May of 2017. Some of my hobbies include but are not limited too: working out, playing golf, playing football, construction, landscaping, model wood building, inventing new ideas, making videos, singing, writing stories, and reading comics. I am a very diverse and open minded individual, and I hope to one day own and operate my own business. One quality that I present strongly is having respect for others, for I believe it is the key to success.

Jerome Ellis

Expected Graduation Date: May 2018

Major: Business

Specialization: Finance, Accounting

Minor: Leadership Development and Philosophy

[BS]



I am a junior pursuing a Bachelors of Science degree in Business Management, with specializations in Finance and Accounting, and minors in Leadership Development and Philosophy. My passion for finance and accounting comes from my desire to someday be able to help underdeveloped communities rise above poverty and homelessness. I have a deep interest in philosophy and explores new ideas through reading. In my spare time, I enjoy cooking, writing & reading poetry, watching science fiction TV shows, and playing E-Sports.

Jinglin Gao

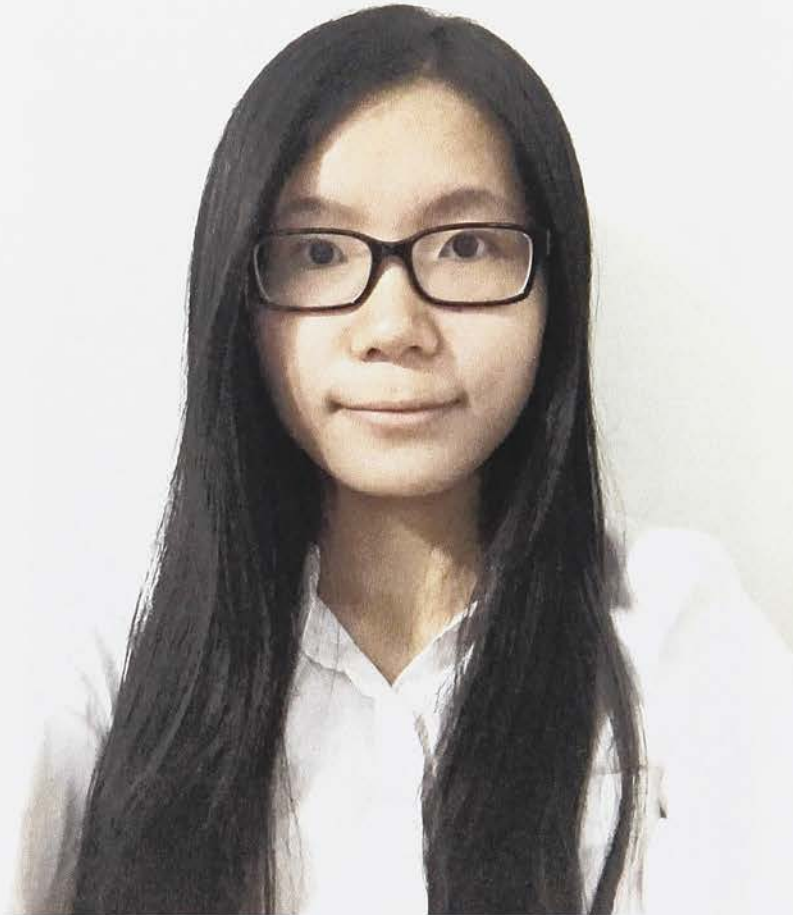
Expected Graduation Date: December 2017

Major: Business

Specialization: Accounting

Minor: China Studies and Accounting

[BS]



Hi, my name is Jing Lin Gao or also known as Amy. I am currently a fourth year student at Stony Brook University. I major in Business Management with a specialization in accounting and a minor in both China Studies and accounting. I hope to graduate by next fall (December 2017) with a BS in Business Management. My future goal is to become a certified public account (CPA), so in order to reach this I also plan on going to graduate school. My hobbies are bingeing on T.V shows and reading.

Diana Hagedorn

Expected Graduation Date: May 2019

Major: Economics and Applied Mathematics

[BS/BA/MBA]



I am studying Economics and Applied Mathematics at Stony Brook University. Additionally, I am currently pursuing a Master of Business Administration (MBA). I am involved in various research projects at the University, and am seeking insight and experience concerning the financial world.

Zi Yue Han

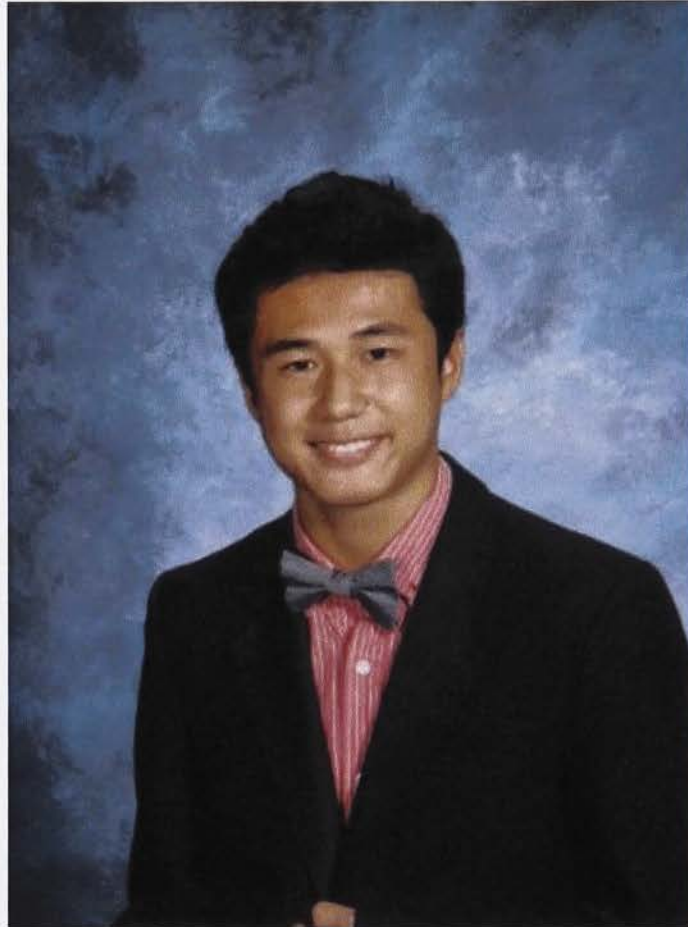
Expected Graduation Date: May 2018

Major: Business

Specialization: Marketing

Minor: Cinema and Cultural Studies, Media Arts

[BS]



I am a junior studying Business with a marketing concentration in hopes of getting into the advertising and commercial industry. From there, I would like to pursue a career in the film industry where I want to better represent minorities. I am currently the Vice President of SBU- TV, a film production club on campus. My hobbies include singing, having deep conversations, watching movies and playing basketball.

Kaelen Harrison

Expected Graduation Date: May 2017

Major: Business

Specialization: Finance

Minor: International Studies

[BS]



My name is Kaelen Harrison. I am a senior studying Business Finance and minoring in International Studies. Here at Stony Brook, I am apart of the NAACP and have studied abroad in Milan, Italy for a semester that I absolutely enjoyed. Some of my hobbies include traveling, painting, and photography. I have a passion for making a difference in the world and plan to join the Save the Elephants campaign and is an active protest member for The Black Live Matter movement. I look forward to be growing with Delta Sigma Pi and can't wait to see what we both have to offer each other.

Shengjie Jin

Expected Graduation Date: May 2019

Major: Business Administration

Specialization: Finance

[BS]

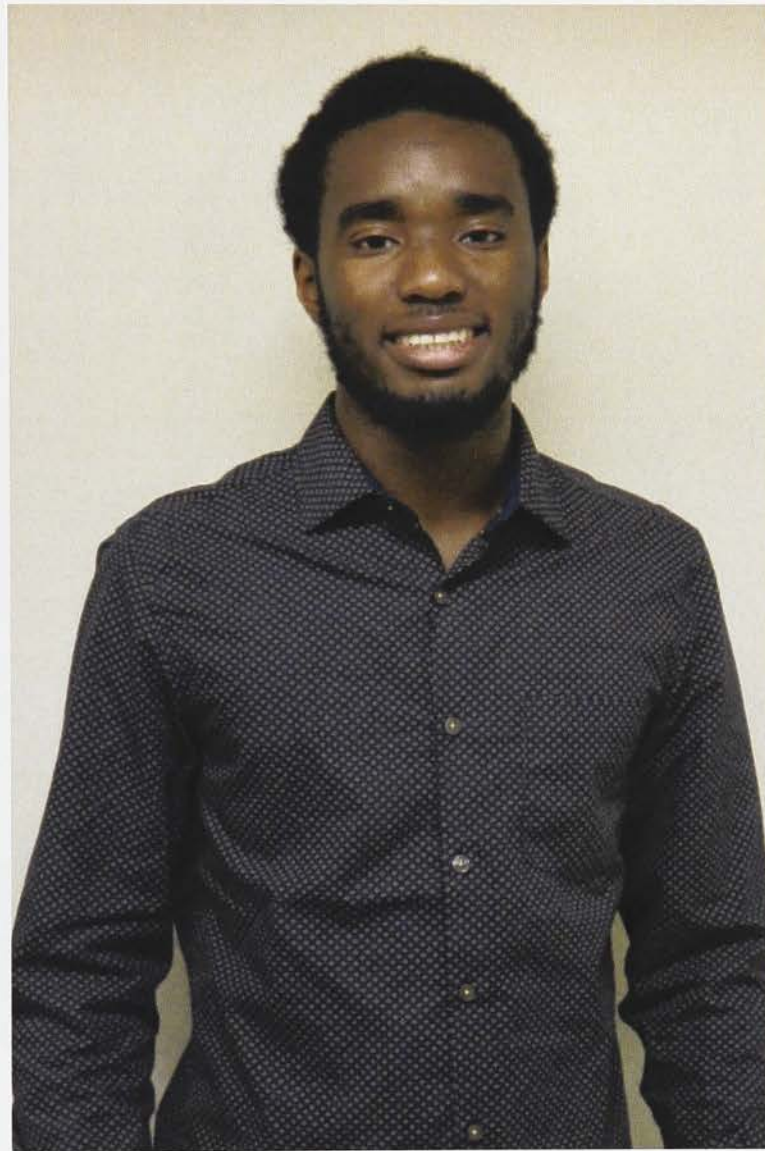


I was born in Shanghai, China, but moved to New York City when I was about three years old. I went to Stuyvesant High School and spent at least three hours each day taking public transportation. I have taken piano, violin, trumpet, and art lessons when I was younger and I have participated and won awards for a few competitions involving art. A few things that I enjoy doing in my spare time are reading manga, watching anime and YouTube videos, and playing video games. I have interned for a small company that specialized in real estate and tax filing. Other organizations that I am a part of are Cat Network and League of Legends Club.

Gibrill Kamara

Expected Graduation Date: May 2017

Major: Economics, Psychology
[BS]



Greetings! My name is Gibrill Kamara Jr. I became interested and decided to pursue becoming a brother of Delta Sigma Pi because I see core beliefs and values being practiced within the fraternity. The fraternity includes different genders, races, cultures, and religion and I am very big on diversity. Also, with a focus on business, I will be able to network, interact, learn from, and befriend men and women from all different backgrounds who ultimately have a similar interest as me. Hopefully I will meet others that have other similar interest as me such as poetry, reading, puzzles, and sports. Although my majors and minors varied, besides interest, I chose my majors because I felt they taught and provided me with qualities I should have and need to ultimately own my own business.

Eugene Ko

Expected Graduation Date: May 2018

Major: Economics
[BS]



Hey! My name is Eugene Ko and I was born and raised in Queens, New York. Growing up, I had a strong entrepreneurial background. My mother being a real estate agent, I have always been exposed to her profession from a very young age and eventually developed a strong interest for business. Although I initially entered as a computer science major, I decided to join a more business-oriented field of study and I am currently a junior at Stony Brook University majoring in Economics. Outside of school, I have obtained a real estate salesperson license in New York State and I am currently working towards a license for loan origination. Fun fact about me: I am a cat person, sorry dog people.

Anastasia Koshik

Expected Graduation Date: May 2019
Major: Business, Studio Art
Specialization: Management Operations
[BA, BS]



My name is Anastasia Koshik and I'm currently a sophomore studying business and art. I aspire to pursue a career in Human Resources and was lucky enough to intern for the Human Resources department of SL Green this past summer. My second major is inspired by my passion for art; I figured I might as well do something I love with the resources available to me while I have the chance. My dream is to one day run the HR department in a renowned museum such as MoMA, because this would be the perfect combination of both my majors. Next semester I'm studying abroad in Italy at the Florence University of the Arts where I will continue to take classes towards my degrees while also experiencing life in a different country. In my free time I enjoy singing, reading, and looking at cute animal videos.

Grace Lin

Expected Graduation Date: December 2016

Major: Business

Specialization: Management and Operations
[BS]



As a member of a family that specialized in entrepreneurship, I developed a gradual interest in the field of business at an early age. Growing up in Queens, NY, I was able to watch my father develop a trucking business from the ground up. Because of my observation, I grew a love for the field of business; a field that can truly make people achieve the American dream. Currently, I am pursuing a Bachelors of Science Degree to expand my knowledge in the field and eventually to succeed in an elite business school. I am interested in obtaining experience through internships that provide tangible knowledge that I can integrate into her future business practices. I enjoy partaking in photography and cosmetology during my free time. I hope to one day innovate the world of business through methodical process.

Rocco Lombardo

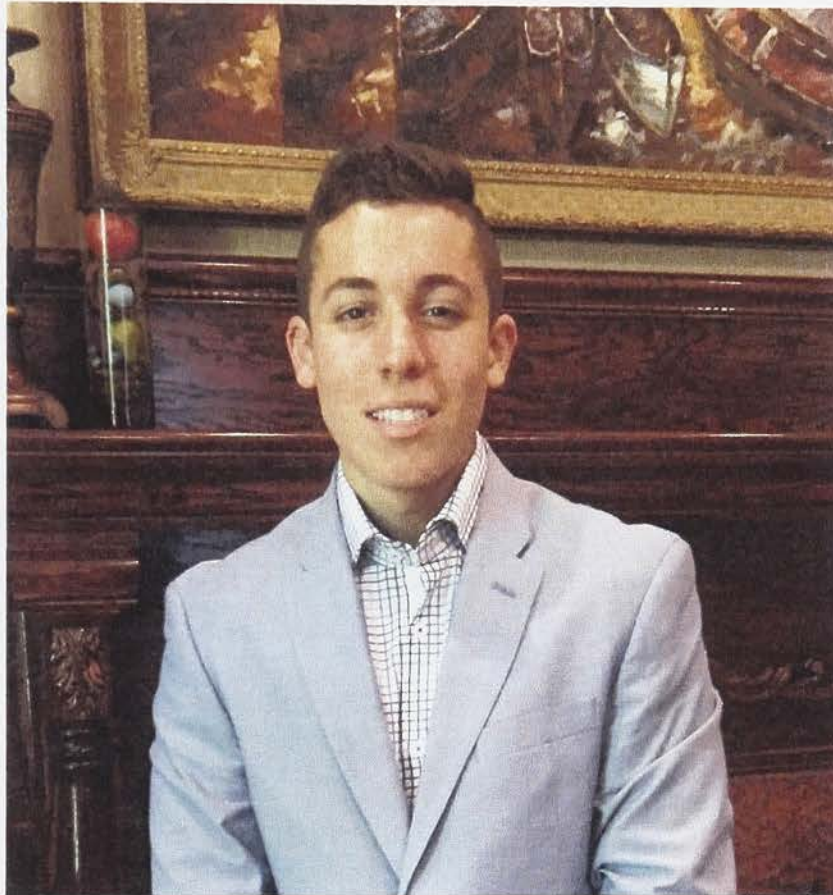
Expected Graduation Date: May 2018

Major: Business

Specialization: Finance

Minor: Accounting

[BS]



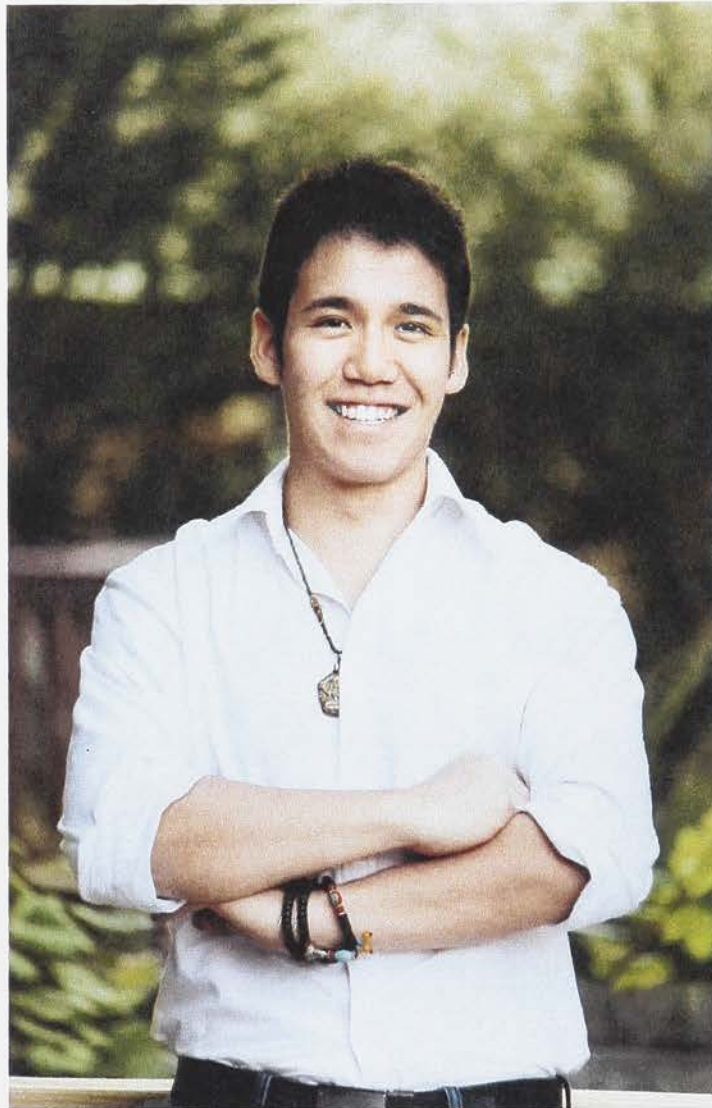
I'm the oldest of three kids in my family. I love playing ice hockey and golf. I enjoy listening to all types of music but my favorite artist is Drake. I exercise at least 6 days a week because the gym is somewhere that I can de-stress everyday. Something no one knows about me is that I love reading, and when I was in high school I would read 2-4 novels a week.

Yinxue Lu

Expected Graduation Date: May 2019

Major: Economics

[BA]



I am an international student from China currently studying at the Stony Brook University College of Business. I am here to promote sustainable business practices in corporations and feel that it would be beneficial to both the United States and my country, China. In the future, I wish to start a business founded on these sustainable business practices, supporting my goals and values.

Julio Cesar Marin

Expected Graduation Date: May 2018

Major: Psychology and Business

Specialization: Marketing

[BS, BA]



I am currently a Junior at Stony Brook University but consider myself a lifelong student.

I am also the current President of the Psychology Student Alliance, in an internship program at the Career Center where I am hosted and mentored by Enterprise, and a Co-founder of a mental health initiative on campus between various student organizations called the Mental Initiative of Neighboring Divisions (MIND). My passions lie in striving for success and bettering myself as a person every day, especially through the scope of entrepreneurial pursuits as well as through marketing sectors. I plan on honing my marketing acumen while simultaneously building my entrepreneurship prowess so that I can one day enter the biomedical sector and invest in alternate and/or affordable drug or medical service platforms.

Andy Morla

Expected Graduation Date: May 2018

Major: Economics

[BS]



I am 24 years old. I was born in Dominican Republic and grew up in Brooklyn, New York. I am currently enrolled at Stony Brook University. This is my first semester at Stony Brook University and I am currently pursuing a Bachelor's degree in Economics. I am expected to graduate in May 2018. I enjoy meeting new people and listening to music.

I have become more of an out-going person due to the various leadership workshops that I have attended through out my educational career.

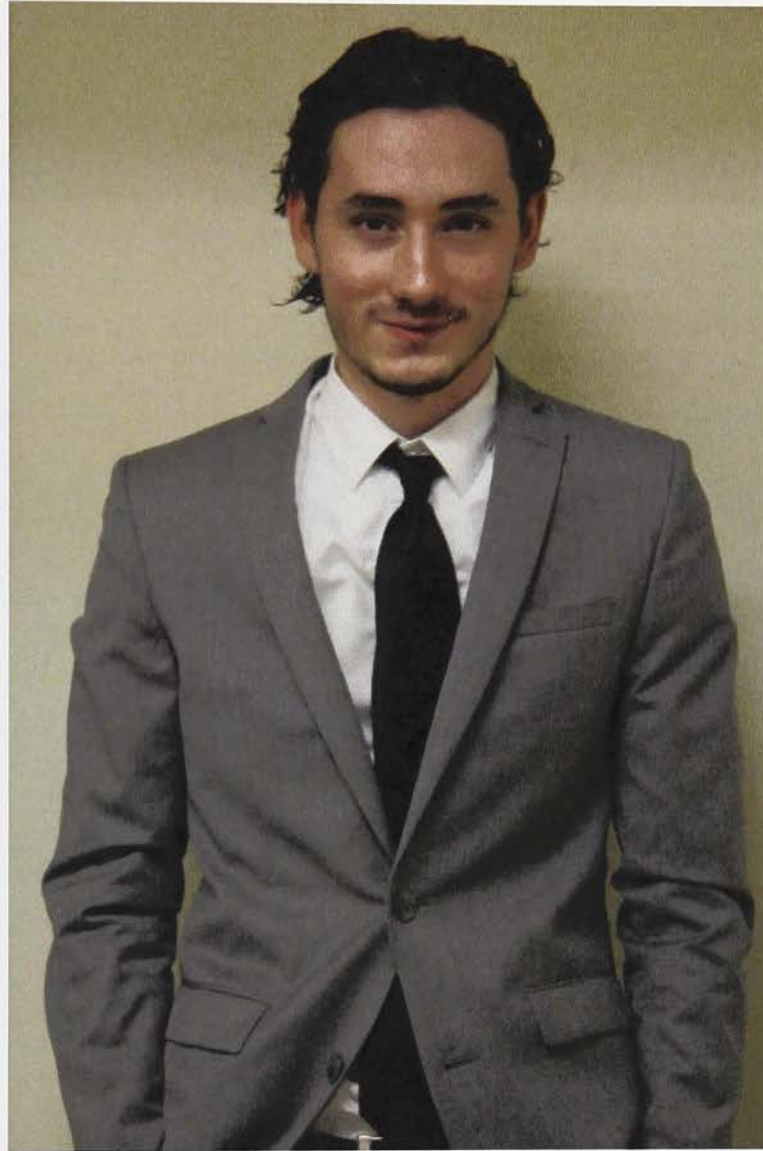
Ferion Nishani

Expected Graduation Date: May 2018

Major: Business

Specialization: Entrepreneurship

[BS]



Hello. My name is Ferion Nishani. I am planning to graduate on May of 2018. I was raised in Albania and immigrated to the states a couple of years ago. I am pursuing Business Entrepreneurship and would like to open up my own bakery/restaurant business. Playing the guitar and engaging in different sports are some of my hobbies. Generally, I am a really kind person and easy to get along with. If anyone has any personal issues or school related issues I am always there to help them out.

Yu Pan

Expected Graduation Date: May 2019

Major: Business

Specialization: International Business, Management and Operations
[BS]



My name is Yu Pan, also known as Jessie. I'm a second semester freshman majoring in business management with a specialization in International Business and Management and Operation. My expected graduation year is May of 2019. I am an international student from Nanjing, China. Influenced by my parents who have engaged their whole career in the hotel and catering business, I'm always passionate about international business and have decided to become a businesswoman with my own enterprise at a very young age. As a newcomer who has just joined in the business arena in Stony Brook University, I'm looking forward to the upcoming journey in Delta Sigma Pi with all my brothers.

Thomas Perzanowski

Expected Graduation Date: May 2019

Major: Economics

Minor: Applied Mathematics

[BA]



My name is Thomas J. Perzanowski and I was born and raised in Southington, Connecticut. Growing up, sports were a big part of my life including Baseball and Track and Field events such as the Pole-vault. Aside from sports I had a keen interest in the fields of science during my schooling. I came to Stony Brook University in pursuit of a degree in Biochemistry. However, I quickly realized that I would have little passion for a career in that field. I switched my path to Economics with a minor in Applied Math and discovered a new passion. I look forward to being an active member of the Delta Sigma Pi brotherhood and to expanding my network in the business and economics world via this brotherhood.

Katrina Pilla

Expected Graduation Date: May 2018

Major: Business

Specialization: Entrepreneurship & Marketing
[BS]



I am a junior who recently transferred to Stony Brook University after graduating with my Associate of Science in Business Administration from Suffolk County Community College. My greatest accomplishment will be when I open my cafe-bakery. I have been immersing myself into the business world and will continue to do so until I can achieve my dream. I thrive while communicating with like-minded individuals and I am excited to progress on my journey with Delta Sigma Pi

Belinda Qu

Expected Graduation Date: May 2018

Major: Business, Psychology

Specialization: Management

Minor: Accounting

[BS]



I am a junior double majoring in business management and psychology, and if that was not a mouthful, I am also minoring in accounting. I expect to graduate in May of 2018 with a bachelor's degree. As of now, I am unsure of what I will do after undergraduate college because I have two choices that I find really appealing. The first is to attend graduate school for accounting to obtain my MBA in accountancy in preparation for the CPA exam. The second is to earn a PhD in organizational behavior so that I can study human behavior in business organizations and figure out methods on how to better the working environment. I am a volunteer coordinator for the American Cancer Society and my hobbies are baking, watching comedy standups, and going to the gym.

Matthew Riss

Expected Graduation Date: May 2019

Major: Business

Specialization: Entrepreneurship

[BS]



I was born and raised in Lake Ronkonkoma NY. Growing up I found my passion on the sports field and in the kitchen. I studied exercise science at SUNY Brockport for two years and recently transferred to Stony Brook University to pursue a business venture. I am co-creator and CEO of a new sports nutrition company called X-Factor Performance Meals. I look forward to developing my passion into an innovative business.

Noah Roff

Expected Graduation Date: May 2018

Major: Business

Specialization: International Business

Minor: Korean Studies

[BS]



I love to study Korean language and one of my goals is to become fluent one day. I have an interest in international business and marketing research and would love to incorporate both into my career somehow. I also play the viola and am a huge fan of video games.

Cheryl Rosenhagen

Expected Graduation Date: May 2018

Major: Business

Specialization: Finance

[BS]



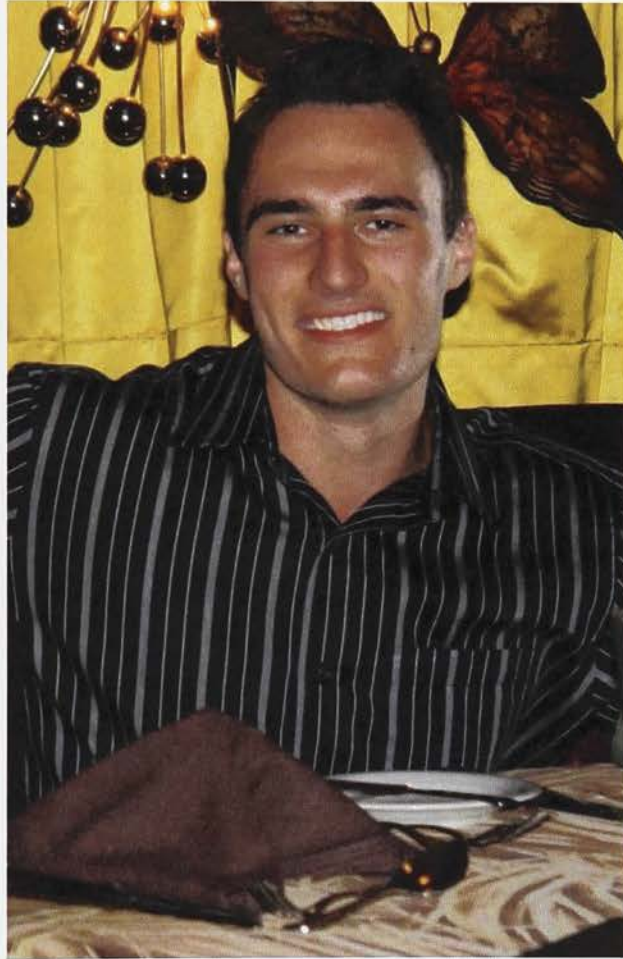
My name is Cheryl Rosenhagen and I am a junior at Stony Brook University. I am a business management major with a specialization in finance. I already hold an Associates of Science in Radiographic Sciences. I am currently making a major career change from healthcare to finance. I will be earning my Bachelors of Science in May 2018.

Kenneth Troy

Expected Graduation Date: May 2017

Major: Economics

[BS]



I am currently a senior at Stony Brook University, completing a Bachelor's Degree in Economics in 2017. With completion of my degree I hope to work as a research analyst for GiveWell in California. I also work part-time as a Health Insurance Agent for my Uncle's company. With a strong love for music, I am simultaneously pursuing career goals as a DJ/music producer and record label owner, aspiring to travel the world playing at festivals and shows.

Jonathan Yang

Expected Graduation Date: May 2018

Major: Business

Specialization: International Business

Minor: Japanese

[BS]



I study Japanese language to learn about the culture and the business opportunities that are available in my field. I can speak Mandarin and English fluently. I would love to apply all three languages into my future career of international business and advertising around the world. I also have a deep interest in listening to music, writing stories and cooking.

Wentao Yang

Expected Graduation Date: May 2018

Major: Business

Specialization: Economics, Marketing

[BS]



My name is Wentao Yang, you can also call me Cedric. I am an international student from Shanghai, China. This is my third year studying at Stony Brook University and I really enjoy my life here. I like making new friends and developing a social network with others. I worked in Muji, which is a Japanese company, and Abercrombie & Fitch during the last two summer breaks. I learned a lot from these working experience. My major is Business and Economics. The reason I chose these majors are because I want to develop my future career that are related to these fields.

Emily Yen

Expected Graduation Date: May 2018

Major: Business

Specialization: Management and Operation

[BS]



My name is Emily Yen, and I am a junior majoring in Business Management. Since young, I have always been practical and focused on the logistics of how the world operates. I originally did not think that pursuing a business major would be feasible, but after coming to Stony Brook and taking courses, I decided to change my path. I am really interested in working overseas in Korea, and other Asian countries as well. I hope to make connections all over the world, and to be successful in life.

Jahanara Syeda Zamir

Expected Graduation Date: August 2017

Major: Business

Specialization: Entrepreneurship

[BS]



I obtained an Associate in Applied Science in baking and pastry arts in 2015. Passionate about diversity and learning different culinary techniques, I completed an internship at the Marriott International in Islamabad, Pakistan during the summer of 2014. It is with the same passion that I enrolled in Stony Brook University's College of Business Honors program. As an entrepreneur, I am developing product ideas that will benefit patients and health care facilities.

Mary Zhen

Expected Graduation Date: May 2018

Major: Business

Specialization: Marketing

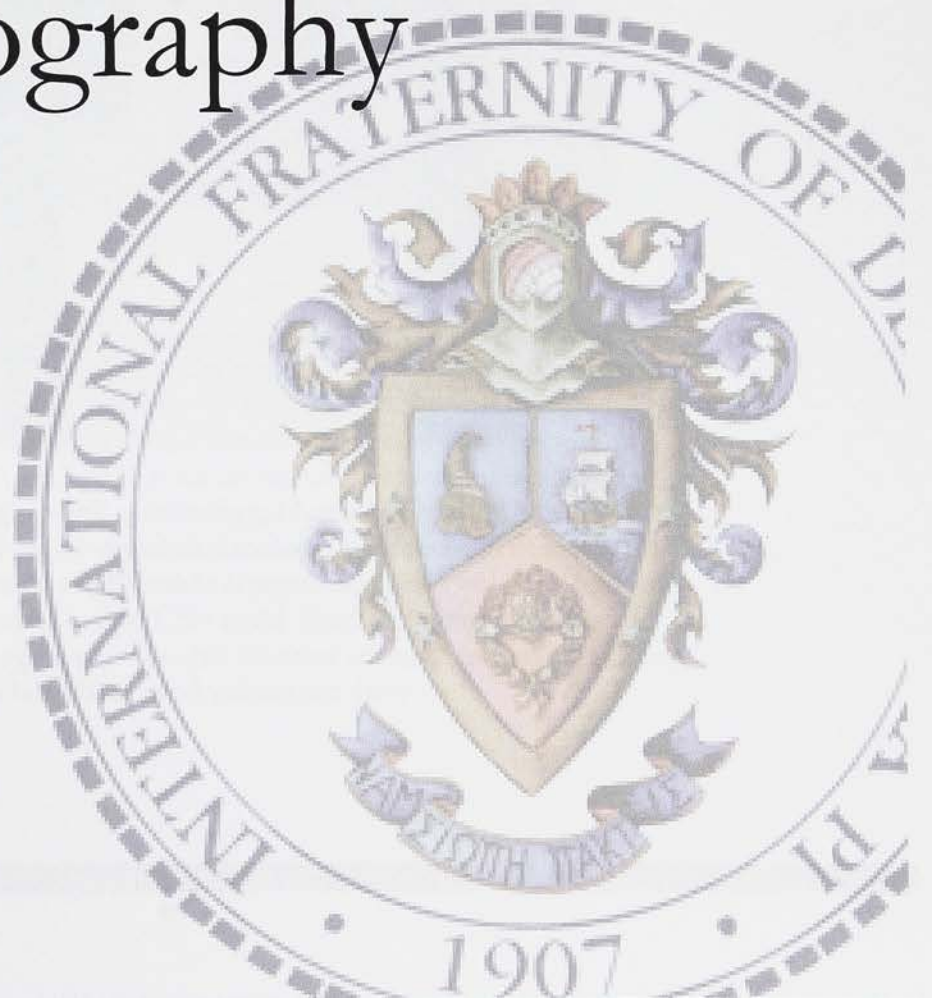
Minor: Digital Arts

[BS]



My name is Mary Zhen and I am currently a junior at Stony Brook College of Business. I am a University Scholar and also a Business Honors student, looking forward to doing my research capstone during my senior year. I am a graphic designer, and also an avid photographer. I love crafting with my hands, making things from my imagination into reality. In the future I would love to work in the advertising industry so I may utilize both my marketing skills and my design skills to create something witty and memorable.

Alumni Member Biography



Diane Cheng

Major: Information Systems
Specialization: Business and Economics
Minor: Business Management
Graduated: May 2016
[BS]



My name is Diane Cheng and I graduated in Spring 2016 with a Bachelor of Science in Information Systems. I've been with the soon-to-be chapter of Delta Sigma Pi at Stony Brook University since it's inception. After all the work we've put into it, it's good to see that the fraternity has finally lifted off. I joined Delta Sigma Pi with the intention of gaining more insight in the business side of technology. I'm sure my experiences here will push me further both in life and in my career.

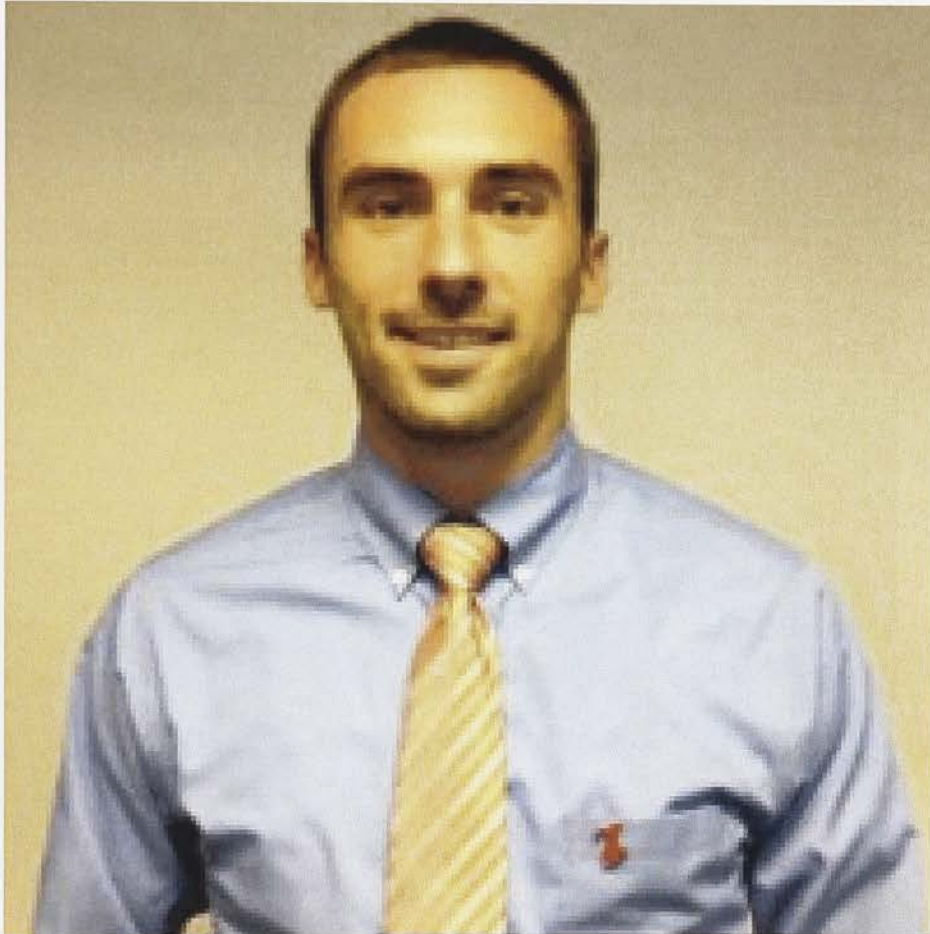
Timothy Joseph Heller

Major: Business Management, Economics

Specialization: Finance

Graduated: May 2015

[BA, BS]



I am currently a PMA at U.S. Trust, Bank of America Private Wealth Management. Prior to joining U.S. Trust, I worked at Safe Harbor Asset Management as a Portfolio Analyst in conjunction with one of Renaissance Capital's advisors, Zari Rachev. I am currently finishing my MBA in Finance at Fairfield's Dolan School of Business and am currently preparing for level I for the CFA exam. My passions include, but are not limited to; baseball, snowboarding, traveling, fishing, gardening, and whiskey tasting. I am quite active in the surrounding community; I spend much of my free time with charitable events such as the Closter To Free Cancer Bike Ride.

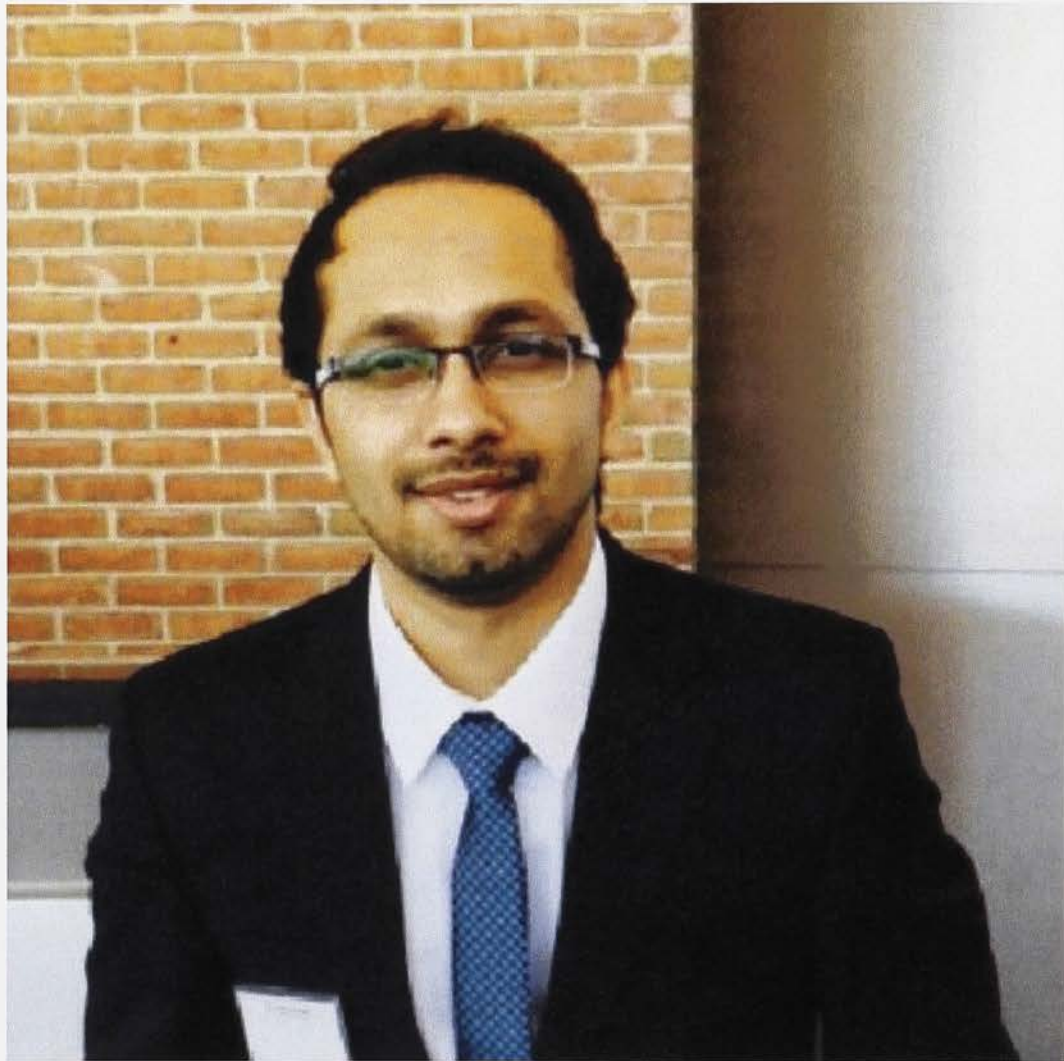
Shitanshu Dharmen Kamani

Major: Business

Specialization: Management and Economics

Graduated: May 2016

[BS]



I was born and raised in Mumbai, India. Since I was a kid, I have always been passionate about soccer and traveling. I came to USA to further pursue my studies and double majored in Business Management and Economics. I am currently working and studying to become a Chartered Financial Analyst. I was very involved in the undergraduate campus life and held many leadership positions on campus. I have been an active member in multiple sports and academic organizations outside of my academia. I am extremely passionate about mergers and acquisitions and hopes to achieve success in that field.

Giovanni Manciameli

Major: Business Management
Specialization: Management, Marketing
Graduated: May 2016
[BS]



I was born and raised in Queens, New York and attended Christ the King High School. Throughout high school, I was a key member of the soccer team and the debate team. I have a big interest in healthcare and I am currently completing my MBA at Stony Brook University. I want to work as an administrator in a hospital and explore the field of healthcare. I also have an interest in investing in property and small businesses.

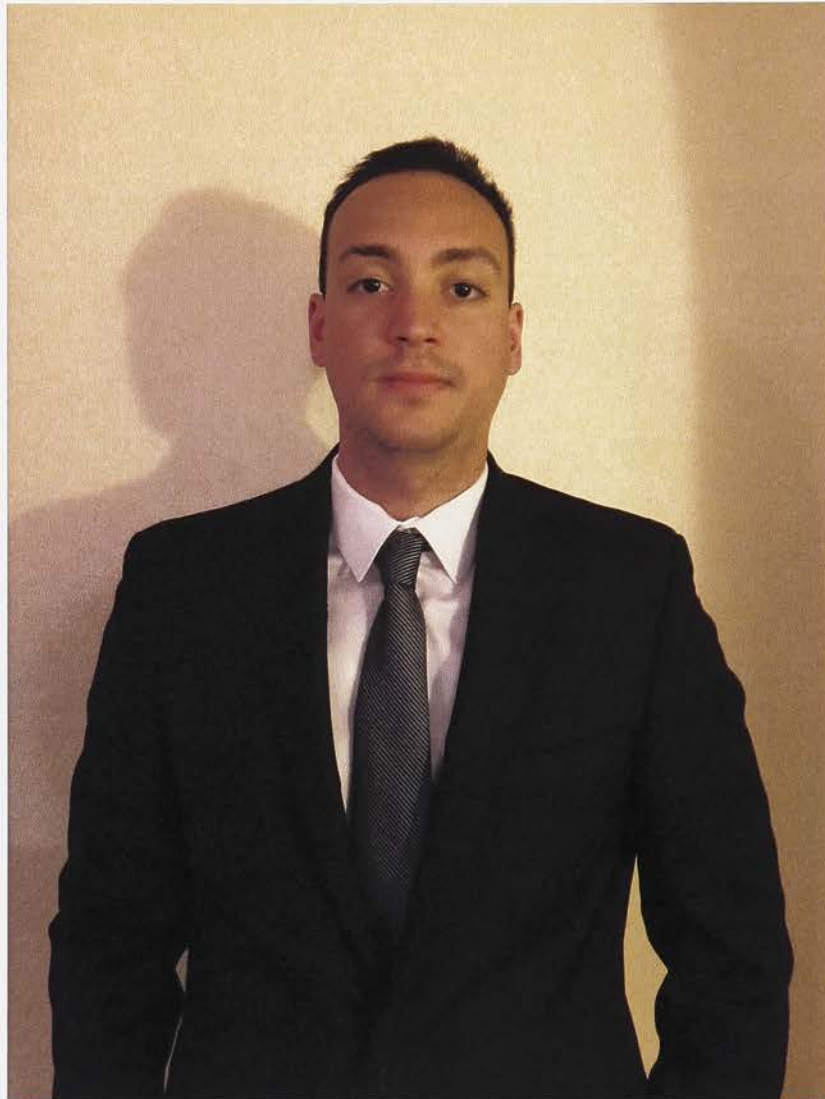
Jonathan Daniel Shaban

Major: Business Management, Economics

Specialization: Finance

Graduated: May 2015

[BA, BS]



I currently work for U.S. Trust, Bank of America Private Wealth Management as a Portfolio Management Assistant. As a member of the Investments Team, I help to support the portfolio managers in the New York City office. I am responsible for putting together client presentations, maintaining compliance and doing ad hoc research and client reports. I am an avid New York sports fan and New York Islanders season ticket holder. Outside of spending my time at the various sports arenas across the country, I enjoy running, craft beer, horror novels and petting zoos.

Carlos Enrique Vazquez

Major: Economics
Graduated: May 2016
[BS]



I am currently working as an Investment Banking Analyst at Samuel A. Ramirez & Co., Inc providing quantitative and transactional support on capital raising transactions for clients throughout the North East, including the City of New and the Metropolitan Transportation Authority. Prior to joining Ramirez, I served a year-long fellowship in J.P. Morgan's Investment Banking Division as well as New York State Housing Finance Agency's Bond Finance Department.

Gilbert Worotikan

Major: Business

Specialization: Management

Graduated: May 2016

[BS]



My name is Gilbert Worotikan and I am an alumni from Stony Brook University and the Stony Brook colony chapter of Delta Sigma Pi. I have been with the colony since 2014 and I have served as the Vice President of Scholarships and Awards as a part of the Executive Board. During my time in Stony Brook University, I was involved in other groups on campus, such as the Spirit of Stony Brook Marching Band, Golden Key International Honour Society, and Stony Brook Campus Recreation. After graduating from Stony Brook University, I have been working in Broadridge Financial Solutions, Inc. and have been involved on my dragon boat team, Team Kaya. I am glad to be part of the Stony Brook Colony Chapter of Delta Sigma Pi and I am excited to be part of the alumni group for the chapter!

Eugenie Wu

Major: Business Management

Specialization: Accounting and International Business

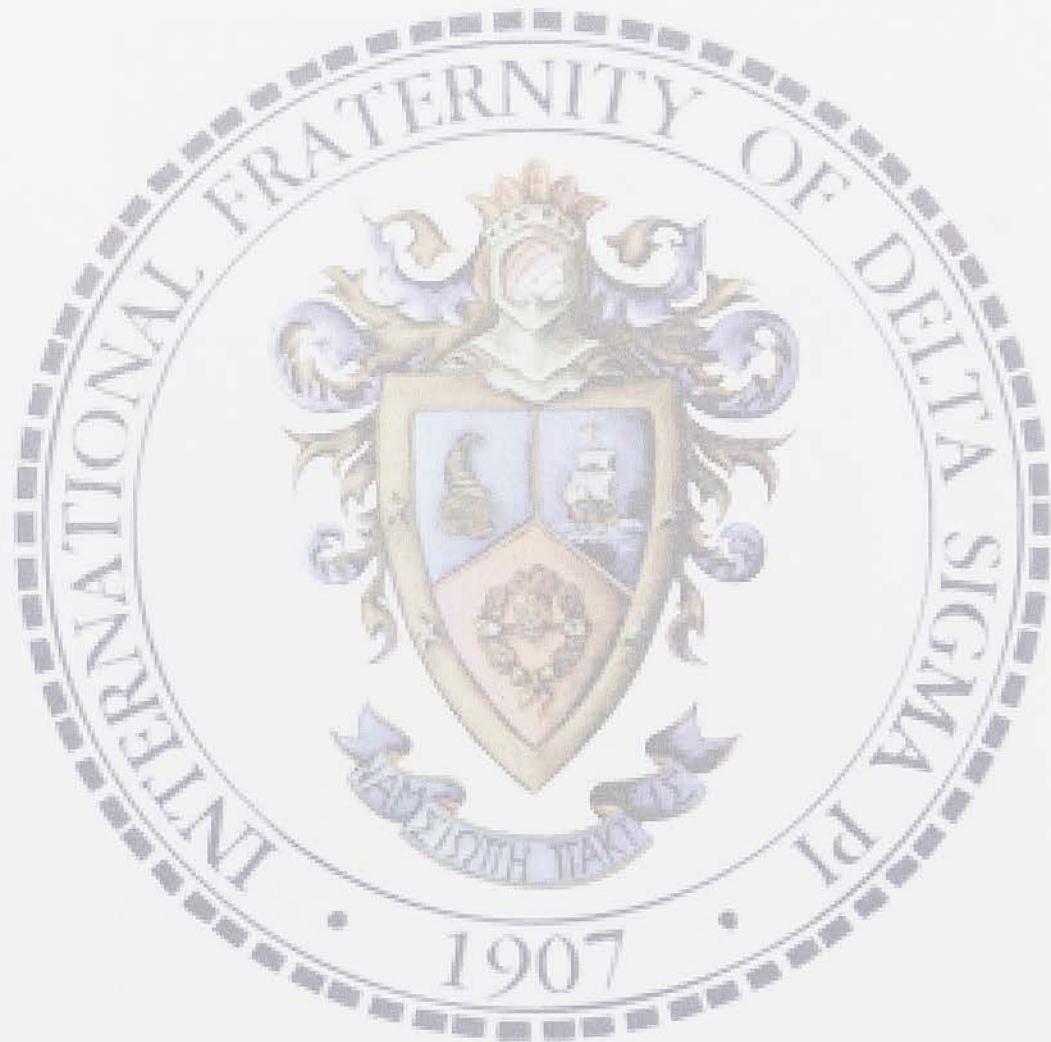
Minor: Political Science

Graduated: May 2016

[BS]



I was born and raised in New York City. While at Stony Brook for undergrad, I was very involved on campus and was a member of many community service oriented clubs. After my undergraduate career, I continued to pursue my goal of being a Certified Public Accountant by beginning my MS in Accountancy at Baruch College. Outside of education, I enjoy baking and traveling. I hope to be able to combine my love of business with my passion for travel and my future career as an accountant.



Stony Brook University
Colony

